# **Interview Questions**

|| Ronak Lamba - NIT Hamirpur ||

#### Q1) What are your strengths and weaknesses?

Ans 1) My best skill would be my verbal ability and articulation skill. I have participated in multiple case study competitions and with the help of my team, won them. As a marketing head of the coding club of my college, I worked on making sponsorship proposals and public relations. Therefore, my public speaking and research skills have always helped me in every task that I have done. My weakness is that I always end up having so many tasks in my hand. I always say 'Yes' to new projects but am not able to commit time to all of them. Therefore, I need to work on saying 'NO' to people and I am working on it.

## Q2) Where do you see yourself in the next five years?

Ans 2) As a fresher, the next five years will be a huge learning curve for me. During this span, I want to absorb the industry knowledge and work on new projects. I see myself in various roles, from being an analyst to leading a team. And since I have worked with some government organizations in the past as well, working as a consultant on those projects that deal with government policies will be like a dream come true for me.

## Q3) What was the most challenging situation and how did you handle it?

Ans 3) I knew that it would be very difficult for my father to pay my college fee. I could have released his pressure by becoming eligible for the scholarship but since I was involved in so many college clubs, I couldn't qualify due to less CGPA. Therefore, I started working as a content writer at multiple firms. I used to write blogs after 9-5 classes and started earning 30,000 per month. I managed my academics and internships even during the exams also. So, in this way, I managed to pay my college fee.

#### Q4) Why should we hire you?

Ans 4) My experience in research, content, marketing and public speaking makes me a good fit for this role. I have worked with startups and therefore know about the corporate working culture. It will be easy for me to adapt to the environment and easily learn new technologies. I am a strong team player and a good leader. I have been leading teams for technical and cultural activities during my college days. In your company I will be a great player within any challenging team and provide leadership when opportunity arises.

## Q5) Are you willing to change your role and profile when required for a project?

Ans 5) Yes, most definitely sir. As a fresher, I hope and wish to learn as many things as possible. I believe taking up different roles and profiles only helps me learn and grow in this industry.

### 14 Parameters for Judging the PI

- 1) Communication Skills
- 2) Skill Set Relevance
- 3) Problem Solving Ability
- 4) Analytical Thinking
- 5) Leadership Skills
- 6) Attitude
- 7) Listening Power

- 8) Confidence
- 9) Body Language
- 10)Compatibility for Work Environment

#### **GD** Basics

- 1) Don't start with Good Morning OR We are here to discuss this topic.
- 2) Start by choosing to agree or disagree on a topic
- 3) Present your Stance on the Topic

For generic issues, try following the PESTLE model (political, economic, social, technological, legal and environmental) or the 5Cs (Context, Company, Competitors, Customers and Collaborators) to explore an issue from all vantage points.

## **SPACER Technique:**

Step1: Situational analysis

**Step 2: Problem definition** 

**Step 3: Statement of objectives** 

**Step 4: Evaluation of alternatives** 

**Step 5: Recommendation** 

Step 6: Plan B, if any

Wish you All the best for your **Placements & Internships**.

Regards
Ronak Lamba
NIT Hamirpur