

82 Wellington Road

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Dear Sir/Madam,

I am writing to apply for the position of Technical Lead – Marine Ecologist at Arup. I have a large amount of experience with marine-based projects, specifically renewable energy, oil and gas, and development of other infrastructure. I have had roles that focus on the collection and analysis of data to inform environmental impact assessments as well as those that focus more on the development of biodiversity action plans and net gain strategies to help identify appropriate responses to achieve biodiversity net gain. This has included the building of workflows and products that bring together multiple biodiversity and nature datasets and metrics to enable companies to make decisions. This helps them to locate, evaluate, and assess the nature-related impacts of companies and financial institutions, alongside appropriate state of nature metrics, to effectively prioritise areas for intervention and target-setting. I am highly innovative and have used my technical skills alongside my ecological knowledge to help develop new products and optimise existing services in the various roles I have held. This has helped my previous employers to reach new markets.

I have strong analytical and problem-solving skills, at the Biodiversity Consultancy I led the data analyst team to deliver high quality work for clients against tight deadlines. This includes helping companies to mobilise, clean, and organise their nature-related data to facilitate nature and biodiversity assessments and integration into internal reporting systems. A key step I play for clients is to turn their data into information, including key limitations and assumptions, and how results can be linked to realistic actions. This has helped me to communicate results to both technical and non-technical audiences, including c-suite level across a diverse array of clients – including some of the largest banks and agricultural organisations in the world - to help build their capacity and knowledge and obtain buy-in for the work.

I am highly self-motivated, and I pride myself on having effective time management skills, which I have developed through balancing competitive distance running training with work. I have experience leading and developing high-performing teams and coordinating collaborations between organisations and across teams to produce high-quality products and presenting this work to both technical and non-technical audiences. I have experience of leading areas of an organisation, including development of strategies and management and upskilling of staff from diverse backgrounds. I would welcome the opportunity to discuss in further detail what I could bring to Arup. Thank you for your time to consider my application.

Yours faithfully,

Joseph Turner