

Project Work Statement

Sponsor

McDonald's Corporation

How much Ice do You need?

Potential Participants

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Any apparent association of this work to McDonalds is fictional one, and the sole purpose of this work is a class exercise

1 Background

McDonald's Corporation is the world's largest chain of hamburger fastfood restaurants, serving around 68 million customers daily in 119 countries. McDonald's primarily sells hamburgers, cheeseburgers, chicken, French fries, breakfast items, soft drinks, milkshakes and desserts. In response to healthier consumer taste, the company has expanded its menu to include salads, wraps, smoothies and fruits.

2 Problem Statement

Selling soft drinks is a significant portion of McDonald's business, be it as a thirst quencher, or as part of the extra value meal. The server is not accustomed to putting much thought in measuring the amount of ice put in the cup. This often results in a overly diluted, overly concentrated or overly cold drink for the customer. This is likely to lower overall customer satisfaction, since a drink is a significant complement to a meal. Thus, customers are likely to appreciate if the right amount of ice was added for optimal satisfaction.

To further define this problem, the exogenous variables are the proportion of ice to put in a drink. The endogenous variable would be the resulting temperature and concentration of the drink, as we are assuming that a customer's satisfaction is affected only by the temperature and concentration of the drink.

3 Approach

We are interested in approaching this problem from 2 different methods. The first method would be experimenting with different types of soda, and different amounts of ice to find out the optimal proportion of ice to soda. Using different proportions of ice, we will then find the resulting temperature of the drink, as well as calculate the resulting dilution of the drink. By experiment, we will test out which combination of temperature and dilution will yield the highest satisfaction from the test subjects. In doing this, we assume that all customers have the same preferences for combinations of temperature and dilution. We are also planning to do this experiment for the 4 main types of soda available at McDonald's, Coca Cola, Sprite, Fanta Orange, and Diet Coke.

If time permits, we would be looking to approach from an alternative method. The second method would be using physics-based modeling. Utilizing the specific heat capacities of soda and ice (already found as specific values), we can calculate the different temperatures and dilution that the resulting drink will be. Using a similar survey of our sample group, we can determine which is the most popu-

lar combination of temperature and dilution. From there, we can figure out the optimal combination of ice proportion as well.

4 Milestones

We have the following major deadlines:

- Work Statement due date, Sep 28, 2012,
- Midterm Presentation due date, Oct 17, 2012,
- Progress Report due date, Oct 26, 2012,
- Final Presentation due date, Nov 6, 2012,
- Final Report due date, Nov 30, 2012.

5 Deliverable

5.1 From Team to Sponsor

The following outputs are expected from this project:

- A table of optimal ratios for each different type of soda (namely Coca Cola, Sprite, Fanta Orange, Diet Coke),
- Matlab code with complete set of documentations that resulting temperature and dilution based on specific heat capacities and ice proportions,
- Numerical experiment results reporting success rate of different ice ratios,
- Technical report and presentations summarizing the work.

5.2 From Sponsor to Team

In order for our project to be of successful one, we will need:

- Sufficient supply of the 4 different sodas we are concentrating on,
- Computing resources,
- Timely responses to inquiries.