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## JAMES-THOMAS “JT” FLEETWOOD

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### Targeting Entry-Level/Internship Opportunities in: SOFTWARE ENGINEERING

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#### EDUCATION

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##### **Bachelor of Arts – Computer Science, Minor in Information Systems Management**

*Clemson University, Clemson, SC \*\*Expected Graduation Date: August 2022\*\**

Current Cumulative Clemson GPA: 3.83

Current Computer Science GPA: 3.92

##### **Bachelor of Science – Financial Management (Corporate Finance), Minor in Accounting**

*Clemson University, Clemson, SC*

Cumulative Clemson GPA: 3.77 – Cum Laude Honors

Graduation Date: May 10<sup>th</sup>, 2019

##### **2015 Clemson Bridge Program – Pre-Business**

*Tri-County Technical College, Pendleton, SC*

Cumulative GPA: 3.7

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#### PAST WORK EXPERIENCE

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##### **Undergraduate Teaching Assistant**

August 2021 – December 2021

*Clemson University School of Computing, Clemson, SC*

##### Responsibilities:

- Led all necessary operations for the Computer Science II Lab. Including preparing/leading all lectures, demonstrations, grading assignments, and providing additional assistance to students.
- Taught basic features of C/C++ programming languages, best practices for software development processes, basic data structures (arrays, linked lists, vectors), deployment in a Linux environment, object-oriented programming, and version control systems.
- Provided recommendations to Computer Science II professor to optimize lecturing methods and classroom assignments.

##### **Account Manager (Mid-Size Enterprise)**

August 2019 – June 2020

*Gartner, Fort Myers, FL*

##### Responsibilities:

- Manage and grow existing business of approximately \$250K yearly contract value across 4 mid-size enterprises within the Financial Services Industry (End Users).
- Ownership of full sales cycle with prospective opportunities, and contract renewals with existing clients.
- Drive and maintain client engagement with Gartner resources, while identifying new opportunities to expand the client partnership.
- Worked in coordination with clients to develop and execute on a product suite usage plan that would effectively support IT initiatives to meet business objectives, and drive growth.

**Summer Analyst – Advisor Development Program**

June 2018 – August 2018

*Bank of America, Atlanta, GA***Responsibilities:**

- Daily client engagement to drive increased interaction with new financial center technologies and online platforms/mobile applications.
- Presented final project to consumer-side upper management within a team of 8 summer analysts. Final project consisted of findings/recommendations to optimize the current efforts of digital technology integration within financial centers and online/mobile platforms.

**Cart Attendant**

May 2017 – December 2017

*The Cliffs at Keowee Falls, Salem, SC***Responsibilities:**

- Daily member engagement, and customer service.
- Golf course equipment, property, and operations management.

**Cart Attendant**

May 2016 – August 2016

*The Cliffs at Keowee Vineyards, Sunset, SC***Responsibilities:**

- Daily member engagement, and customer service.
- Golf course equipment, property, and operations management.

**Sales Associate**

April 2015 – June 2015

*Palmetto Moon, Greenville, SC***Responsibilities:**

- Daily client engagement, maintenance of floor appearance, inventory management, and customer service.