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Job Demands-Resources Model Components through the Lens of O*NET Classification	ıs
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9 Abstract

Much of our understanding of job demands and resources rests on the assumption that 10 some aspects and components of one's job are resources and some are demands. We build 11 on a small but growing literature suggesting that individual differences may matter our 12 perception of characteristics as demands and resources. The primary aims were to explore 13 1) whether there is variability in subjective ratings of job characteristics with respect to 14 how much they served as resources and demands, and 2) whether or not there was a match 15 between the literature-implicated resources/demands and subjective ratings of these 16 characteristics. O*NET work characteristics were rated by 568 employed respondents in terms of relevance, perception as a demand, and perception as a resource. The results 18 suggest that job characteristics differ in variability/stability regarding subjective worker perceptions, particularly for hindrance demands which showed the most variability. Job characteristics were not uniquely categorized as a resource or demand as evidenced by 21 correlations, and lastly, literature-implicated resources not consistently rated as job 22 resources or demands. 23

Keywords: O*Net, challenge-hindrance framework, job demands-resoures, job characteristics

Word count: X

Job Demands-Resources Model Components through the Lens of O*NET Classifications

Research on the job demands-resources model (Demerouti et al., 2001) and later job 28 demands-resources theory (Bakker & Demerouti, 2017) highlights the importance of work 29 characteristics on the experience of motivation and strain, which subsequently have an 30 impact on job performance among other outcomes. However, much of our existing 31 knowledge regarding the way this model functions is grounded in the assumption that job characteristics are generally considered resources or generally considered demands. We 33 build on the research of a small, but growing number of researchers who argue that the characteristics of work may be appraised simultaneously as resources and demands (Webster et al., 2011) or that appraisals may change over time (Rosen et al., 2020). We extend this critical research to that of the subjective distinction between challenge and hindrance demands (and resources) in the workplace, with a primary aims of exploring 1) whether there is variability in subjective ratings of job characteristics with respect to how much they serve as resources and demands, and 2) whether or not there is a match between the literature-implicated resources/demands and subjective ratings of these characteristics. Prior to presenting the current study in detail, we provide a brief overview of the relevant theories and relevant empirical work on this topic.

44 The Job demands-Resources Theory

The overarching context for this study is that of the job demands-resources theory,
which is an expansion of the well-studied job demands-resources model (Demerouti et al.,
2001). One of the major advantages of the job demands-resources theory is that it allows
us to model both work environment and job characteristics via job resources and demands.

Resources include physical, psychological, social, or organizational aspects of the job that
may help an employee achieve work goals, reduce job demands, or promote personal growth
and development (Demerouti et al., 2001). In contrast, demands include components of a

job that require sustained effort, and as such, produce psychological or physiological strain
[e.g., high work pressure is frequently cited as a common demand; Demerouti et al. (2001)].

Cognitively, the perception of an element of one's job as a resource or demand activates
one of two distinct processes: either health impairment (resulting from demands) or
motivation (resulting from resources) (Bakker & Demerouti, 2014). Of particular
importance here is that it is the perception of a characteristic or situation determines
which process an employee will experience despite the typical apriori assignment of a
characteristic as objectively a "demand" or "resource." We explore this further below.

60 The Essential Role of Appraisal

As described in the last paragraph, job context and characteristics are assigned or 61 appraised as demands or resources. Although much of our research on job demands in 62 particular is based on apriori classifications (Searle & Auton, 2015), the classification of a 63 work characteristic as a demand or resource is largely subjective by nature (e.g., an employee could most certainly perceive being a public figure as a resource or as a demand. The stress process speaks to how such individual difference in appraisal is possible. Lazarus and Folkman (1984) presented the transactional theory of stress and coping, which states that people cognitively appraise stimuli in their environments on a continuous basis. Via this process, meaning is assigned to stimuli based on potential for gain or loss. If appraised as threatening, challenging, or possibly harmful, the resulting emotional distress initiates 70 coping. The cycle of appraisal then continues based on the action to cope with the stressor 71 (Lazarus & Folkman, 1984). Coping is considered a secondary appraisal and is the way that someone chooses to manage a stressor. Although not suggested by the names, primary 73 and secondary appraisals can happen simultaneously. For instance, available resources to cope with a stressor may influence an employee's initial appraisal of a stressor (e.g., amount of time [resource] available to prepare for the speech may influence one's primary 76 appraisal of this ask).

78 The Challenge-hindrance Stressor Framework

Although there is a tendency to attach a negative connotation to the word "stress,"

Selye (1936) defined stress as simple a response to change. We return to the employed

public figure for this next section. Consider two employees be called upon to serve as

spokespeople for their organization. One may appraise the circumstance as an opportunity

to positively influence others, while the other may feel daunted by the task.

The challenge-hindrance stressor framework suggests that the way we understand 84 reactions to stressors requires consideration of how people feel about a given stressor (Cavanaugh et al., 2000). Cavanaugh et al. (2000) delineated between two forms of demands – that of *challenge* and *hindrance* demands. Challenge demands promote mastery, personal growth, and future gains – these stressors should lead to coping strategies that facilitate achievement. Stressors like time pressure and responsibility are considered challenge stressors/demands. Hindrance demands, in contrast, inhibit growth, learning and goal achievement. Hindrance stressors (e.g., role conflict, role ambiguity, politics) are associated with negative job behaviors and attitudes. This distinction between challenges and hindrances has been of value in determining which demands are related to various 93 outcomes. The original work on this topic suggests that challenge stressors are typically associated with positive outcomes and hindrance stressors are associated with negative outcomes (e.g., Cavanaugh et al., 2000). 96

Prior to considering the subsequent empirical work on this topic, it is of value to
explore why different outcomes are expected with these forms of demands. M. A. LePine
(2022) explain the mechanisms by which demands are related to performance and
wellbeing outcomes. Similar to the job-demands resources theory (Bakker & Demerouti,
2017), challenge and hindrance demands elicit two different paths or processes. First,
challenge stressors typically result in a challenge appraisal, and engagement is likely to
happen as a result. Engagement, in turn, is positively related to motivation, performance,

growth, and wellbeing. Of note is that this energy may be depleted eventually, leading to
strain. Hindrance stressors elicit a different process. Disengagement is likely to result from
a hindrance appraisal, which in contrast, negatively impacts motivation, performance,
growth and wellbeing. This happens because resources are depleted via frustrations and
other affectively negative reactions (M. A. LePine, 2022).

We next consider the empirical evidence on this topic. The first question we should 109 ask is whether people distinguish between challenge vs. hindrance demands, or whether all 110 demands are under a larger "demands" category. Evidence suggests the employees do, in 111 fact, differentiate between challenge and hindrance stressors (e.g., Bakker & Sanz-Vergel, 112 2013; Gerich, 2017; Webster et al., 2011). For example, Bakker and Sanz-Vergel (2013) 113 found that work pressure was perceived as a hindrance demand, and emotional demands as 114 more of a challenge demand. Webster et al. (2011) approached this question with three 115 common workplace demands: workload, role ambiguity, and role conflict. They found while 116 that each could be appraised primarily as challenges or hindrances demands, they could 117 also simultaneously be perceived as being both a challenge and hindrance demands to 118 different degrees. 119

Appraisals are associated with different forms of coping, and subsequently, outcomes. 120 The challenge-hindrance stressor framework has been associated with a wide variety of 121 organizational outcomes ranging from affective variables like job satisfaction, to motivation, 122 performance, and wellbeing. A sampling of variables and relationships are described below 123 to provide a sense of scope of the work that has been on this topic. Kim and Beehr (2020) 124 found that appraising a demand (in their study, workload, responsibility, and learning 125 demands were measured) as a challenge was associated with motivational resources (i.e., 126 sense of self-worth and work meaningfulness), which were positively related to flourishing. The opposite occurred when a demand was appraised as a hindrance – in those instances, 128 the appraisal had a negative association with motivational resources. Cavanaugh et al. 129 (2000), in a study of managers, found that challenge demands were positively related to job 130

satisfaction and negatively related to job search behaviors, while hindrance demands 131 demonstrated the opposite pattern. Chen et al. (2021) found that daily challenge demands 132 were positively related to cognitive wellbeing and work-family enrichment. Daily hindrance 133 demands were negatively related to these outcomes. In contrast, Abbas and Raja (2019) 134 found that challenge and hindrance stressors were both positively related to strain and 135 turnover intentions. We also have some evidence that challenge-hindrance appraisals are 136 related to engagement in the expected direction whereby hindrance appraisals are 137 negatively associated with engagement and challenge appraisals are positively associated 138 with it (Crawford et al., 2010). Challenge and hindrance appraisals have also been shown 139 to relate to citizenship and counterproductive performance, although indirectly via 140 emotions like anxiety (Rodell & Judge, 2009). Lastly, Gerich (2017) concluded that 141 employee wellbeing was also, in part, explained by appraised challenge or hindrance demands such that working conditions of time pressure, qualitative demands, responsibility, and interruptions, were partially mediated by challenge and hindrance demands.

We even have sufficient evidence to explore outcomes associated with challenge and 145 hindrance stressors meta-analytically at this point, and a rich collection of them support 146 differential associations across a variety of organizational outcomes as well. For example, both challenges and hindrances have been shown to positively predict strain (J. A. LePine 148 et al., 2005; Podsakoff et al., 2007; Webster et al., 2010). Many other outcomes are differentially related to challenges and hindrances, largely in the expected direction. For 150 example, motivation, job satisfaction, commitment, and performance have been shown to 151 positively relate to challenge stressors and negatively relate to hindrance stressor (J. A. 152 LePine et al., 2005). Turnover intentions, turnover and withdrawal behaviors are 153 negatively related to hindrance stressors (Podsakoff et al., 2007). Kim and Beehr (2020), 154 similarly, found evidence for the differential results via challenge and hindrance appraisals. 155

Horan et al. (2020) and M. A. LePine (2022) specifically call out the need for additional research to incorporate the appraisal process described by Lazarus and Folkman

(1984) into the challenge-hindrance stressor framework, which aligns with other calls to 158 capture subjective ratings of demands and resources into our study of the overarching 159 JD-R model. In fact, Horan et al. (2020) state that "... stressors are only challenge or 160 hindrance stressors to the extent that they are perceived as such by employees" (p. 3). In 161 fact, Horan et al. (2020) suggest future research continue to move away from apriori 162 classifications of stressors, as doing so can be problematic for theoretical and empirical 163 reasons. Theoretically, apriori classifications run counter to the original transactional 164 theory of stress on which the challenge-hindrance stressor framework was based for which 165 appraisals are a central component. Empirically, as shown above, we have some evidence 166 suggesting people can appraise a stressor as both a hindrance and challenge at the same 167 time (e.g., Searle & Auton, 2015). TRANSITION NEEDED HERE. I DELETED THE 168 ONET PARAGRAPH.

170 Current Study and Hypotheses

The integration of the literature above results in two primary hypotheses. The first 171 addresses whether employees generally agree on their appraisals of job characteristics as 172 resources or challenge or hindrance demands. For instance, although challenge stressors tend to be appraised more so as challenges, and hindrance stressors tend to be appraised 174 more as hindrances than challenges, others have reported variability in these appraisals (M. A. LePine, 2022). M. A. LePine (2022), in fact, argues that the challenge-hindrance 176 stressor framework acknowledges that these appraisals are not universal. Thus, it is quite 177 possible, given the theoretical and empirical evidence presented above, that there is wide 178 variability in individual appraisal of work activities and context such that some people may 179 rate a given activity as a resource and others a hindrance. 180

Hypothesis 1: Job characteristics differ in consistancy regarding subjective worker perception as a demand or resource.

Hypothesis 2: Job characteristics are not exclusively categorized as a resource or demand, but rather, some job characteristics are viewed as both a resource and a demand.

Two exploratory questions further address whether our *literature-implicated* resources (e.g., autonomy) and demands are consistently rated as our research models suggest across the job-demands resources theory (Bakker & Demerouti, 2017) and challenge-hindrance stressor framework (Cavanaugh et al., 2000).

Research Question 1: Do literature-implicated resources materialize as perceived resources?

Research Question 2: Do literature-implicated demands materialize as job demands?

194 Method

195 Participants

Of the 785 individuals who initially accessed the survey link, 112 indicated that they 196 were not interested, had more than 200 missing responses, or had 20 or more identical 197 consecutive sequential responses (Yentes & Wilhelm, 2021). Applying a further screen 198 regarding attention checks (there were four attention checks embedded throughout, asking 199 respondents to indicate a specific answer) resulted in the retention of 568 respondents who 200 constitute the current sample. Regarding tenure, 13.57% had been in their referent job less than 6 months, 19.20% between 6 months and a year, 49.12% between one and five years, 13.27% between 5 and 10 years, and 4.87% more than 10 years. Respondent ages ranged from 18 to 65 with an average of 28.18 years old (SD = 7.53). The survey offered a free-field gender identity category, although the sample predominantly self-identified as 205 female (52.58%) or male (46.83%).

207 Materials

The Occupational Information Network (O*Net) contains a comprehensive 208 description of occupations (Peterson et al., 2001). This widely accessed database houses 209 hundreds of standardized and occupation-specific descriptors of occupations in the US and 210 these descriptions are continually updated. We retained 98 work activity and context 211 classifications which O*Net groups into activity categories of information input (e.g., where 212 and how are the information and data gained that are needed to perform this job?), 213 interacting with others (e.g., what interactions with other persons or supervisory activities occur while performing this job?), mental processes (e.g., what processing, planning, 215 problem-solving, decision-making, and innovating activities are performed with job-relevant information?) and work output (e.g., what physical activities are performed, what equipment and vehicles are operated/controlled, and what complex/technical activities are 218 accomplished as job outputs?). Work context statements are grouped into interpersonal 219 relationships (i.e., the context of the job in terms of human interaction processes), physical 220 work conditions (i.e., the work context as it relates to the interactions between the worker 221 and the physical job environment), and structural job characteristics (i.e., the relationships 222 or interactions between the worker and the structural characteristics of the job). 223

O*Net collects information about these categories by periodically asking workers job
characteristic statements/questions, which often have unique response categories. For
example, "How responsible is the worker for work outcomes and results of other workers?"
has response options ranging from No responsibility to Very high responsibility, while the
question, "How often do you use electronic mail in this job?" has options ranging from
Never to Every day. We retained O*Net's response scales, all of which shared the same
5-point scale regardless of semantic label difference. Other than minor grammatical editing
(for example, changing "the worker" to "you"), we also retained the O*Net wording for our
item stems (statements/questions).

Procedure Procedure

Data were collected through Prolific, a data collection platform. An email was sent to 234 a random subset of all eligible participants in the Prolific respondent pool, notifying them 235 about their eligibility for the study based on demographic information. Eligibility 236 requirements included being 18+ and holding either a full-time or part-time job. 237 Participants then voluntarily chose to respond to the online survey. Participants were 238 asked to think about their primary job while answering the survey, and the items they were 239 presented with depended on the specific job characteristics they initially specified. Thus, if 240 a respondent indicated that a characteristic was not part of their job, they were not 241 subsequently asked to rate the level of resource (i.e., ... this aspect of your job is a resource 242 that can be functional in achieving work goals, reduce job demands, or stimulate personal growth/development), challenge (i.e., ... this aspect of your job is a challenge that can promote mastery, personal growth, or future gains), or hindrance (i.e., ... this aspect of your job is a hindrance that can inhibit personal growth, learning, and work goal attainment) in randomized order. The total number of items on the survey was less than 392 (98 characteristics x 4 repeated measurements) because we did not ask for demand and resource evaluations for 14 O*Net characteristics that we projected would have very low 249 frequency of endorsement across respondents (one excluded characteristic, for example, was 250 ... the extent to which the worker is exposed to radiation on the job). Participants were 251 compensated for their participation in this study estimated to require 45 minutes' time in 252 the amount of six dollars through Prolific. 253

Results

H1 posits that static job characteristics are not necessarily always experienced similarly across workers - as hindrances, challenges, or resources. We explore this hypothesis first at the job characteristic level before presenting a broader perspective.

Figures 1 and 2 present only extreme snapshots of characteristic variability in the form of
the 8-most consistently rated and inconsistently rated resources, challenges, and demands.
These figures present average item ratings, but the central elements of interest are the
standard deviations, which reflect the characteristics with the relative greatest and least
consistency. Figure 1 presents the resources, challenges, and hindrances characteristics that
are most consistently agreed on as indexed by (relatively) low standard deviations, while
Figure 2 presents the characteristics with the greatest amount of disagreement across
workers.

As can be seen in the figures, what is widely seen as a resource and challenge tends to
be somewhat agreed upon (the range of the "lowest 8" resource standard deviations is 0.70
to 0.88 and the range of lowest 8 challenge standard deviations is 0.79 to 0.86). However,
there is considerable less agreement regarding the degree to which job elements should be
considered to be hindrances, with the 8 elements showing the greatest agreement still
ranging in fairly large standard deviations (ranging from 1.12 to 1.16).

In addition to highlighting extremely agreed- or disagreed-upon items, Figure 3 272 presents our standard deviation indices across all rated items. Here, the Figure 1 273 discrepancies receive illumination, with the *spread* of difference exhibiting wider 274 distributions of agreement for challenge and resource ratings (and relatively bunched levels 275 of disagreement for hindrances; note the spread of the challenge and resource histograms 276 relative to the hindrance histogram). Some characteristics are largely agreed upon as being 277 challenges and resources, while all hindrance perceptions exhibit a relatively higher level of 278 disagreement. This points to hindrances, in particular, as being likely amenable to future 279 probing regarding moderating conditions. A Bartlett's test for homogeneity of variance 280

¹ A full list of item characteristic ratings, along with summary averages and standard deviations is available in supplementary online resources. The Figures 1 and 2 presentations are only limited to 8 characteristics per perceived category because of space restrictions (there are 252 individual characteristic ratings in the online resources).

across the challenge, hindrance, and resource ratings confirms this difference ($\chi^2 = 76.83$, $p_{282} = 0.00$). In sum, these results provide some collective support for H1, and particularly so for hindrances, which are consistently viewed as "different."

The second hypothesis stated that job characteristics would not be uniquely 284 categorized as a resource or demand. Table 1 provides the correlations among the O*Net 285 item groupings by resource, challenge and hindrance demand. We would expect to see 286 minimal correlations if job characteristics were uniquely categorized. Here, we do expected 287 to see more than minimal correlations. First, the mean correlation within resource 288 categories was .43 (SD = .13, range from .15 to .64), and challenge categories were similar 289 (ranging from .12 to .70, M = .43, SD = .16). Hindrance categories had less differentiation 290 across categories ranging from .33 to .86, M = .62, SD = .17. When people perceived 291 hindrances, these seemed to be shared across different types of job activities, whereas 292 challenges challenges and resources exhibited more differentiation. We would expect these 293 to be the highest. 294

The mean resource to challenge correlations within the same dimension ranged from 295 .62 to .66, M = .64, SD = .02). The correlations between resources and challenges across 296 dimensions ranged from .08 to .50, M = .32, SD = .12. The mean resource to hindrance 297 correlations within the same dimension ranged from -.16 to -.30, M = -.24, SD = .05). The 298 correlations between resources and hindrances across dimensions ranged from .05 to -.27, M 299 = -.14, SD = .08. The mean challenge to hindrance correlations within the same dimension 300 ranged from -.04 to -.27, M = -.21, SD = .08). The correlations between challenges to 301 hindrances across dimensions ranged from .12 to -.26, M = -.11, SD = .09. Correlations were larger when what was being rated was the same type of characteristic. In sum, Challenge and hindrance demands demonstrated smaller relationships, but mostly negative. Challenge and resource are strongly and positively related. These results provide 305 support for H2, suggesting that there is overlap in how employees perceive job 306 characteristics - particularly regarding what is perceived as a resource being also perceived 307

as a *challenge*. Stated another way, job characteristics are not uniquely categorized as a resource or as a demand.

In addition to the two hypotheses, two related research questions were proposed: 1) 310 do literature-implicated resources materialize as perceived resources and 2) do 311 literature-implicated demands materialize as perceived demands? To answer these 312 questions, authors first categorized O*Net items into the JD-R elements listed in the JD-R 313 literature. For example, autonomy is frequently described as a resource in the JD-R 314 literature. An O*Net item in the autonomy category is, "How much decision making 315 freedom, without supervision, does your job offer?" This O*Net item was therefore 316 retained within the "autonomy" category. Mean ratings of the O*Net items were then 317 computed by element (e.g., all of the items representing autonomy) to explore whether 318 literature-implicated resources and demands were evaluated as such. 319

Repeated-measures ANOVAs were computed for the group of literature-implicated resources first (see the right hand side of Figure 4). The effect for Job Control was $F_{(2,1134)} = 52.78$ ($\eta^2 = 0.08$). The effect for Participation was $F_{(2,1124)} = 991.16$ ($\eta^2 = 0.64$). The effect for Autonomy was $F_{(2,1074)} = 951.90$ ($\eta^2 = 0.64$). The effect for Team Cohesion was $F_{(2,1120)} = 853.39$ ($\eta^2 = 0.60$). Statistical significance was less then .001 for all four category comparisons. Here, the pattern was as expected. Across categories, resources were rated the highest (see white bars representing resources in Figure 4). However, as can be seen, mean challenge (which is a demand) was rated quite similarly and above the midpoint of 3 across JD-R categories.

Next, repeated-measures ANOVAs were then run for the group of literature-implicated demands. See the left hand side of Figure 4. The effect for Overwork was $F_{(2,1134)}=17.71$, partial eta squared (η^2) was 0.03. The effect for Physical Environment was $F_{(2,1108)}=112.97$ ($\eta^2=0.17$). The effect for Time Pressure was $F_{(2,1090)}=82.22$ ($\eta^2=0.13$). The effect for Emotional Demands was $F_{(2,1098)}=393.43$ ($\eta^2=0.42$).

The effect for Recipient Contact was $F_{(2,1126)} = 1,031.73$ ($\eta^2 = 0.65$). The effect for Work Pressure was $F_{(2,1132)} = 718.12$ ($\eta^2 = 0.56$). In all cases, statistical significance was less then .001. However, the findings revealed that what the literature implicates as a demand was actually evaluated as a resource (all resource means are above the midpoint). This is contrary to the expectation that ratings would match our assumption of what a demand constitutes. Looking at demands, there is a large difference between whether a characteristic is viewed as a challenge or hindrance. See the pattern of white resource bars on the left hand side of Figure 4.

Figure 4 presents these comparisons visually. First exploring the right side of Figure 342 4, there is a clearer pattern of the highest level ratings being that of resources on the right side of Figure 4 showing literature-derived resources (e.g., job control) and the corresponding average category ratings. The white bars representing resources are 345 consistently higher. As described above, the left side of Figure 4 shows literature-derived 346 demand categories (e.g., work pressure). However, in contrast, we do not see a clear 347 demarcation of resource and challenge, as would be expected if the job characteristics 348 evidenced consistency (the literature-driven consistency would manifest as "high" gray and 349 black bars and "low" white bars). In alignment with what we observed regarding 350 variability in ratings of hindrance stressors in H1, there is much less consistency in how 351 employees rated what should objectively be "hindrances" at work. In sum, these results 352 provide some support for RQ 1 and 2. 353

Discussion

The major aim and contribution of this paper was to examine whether there was
variability in subjective ratings of job characteristics with respect to how much they serve
as resources and demands (both challenge and hindrance), and also whether or not there is
a match between the literature-implicated resources/demands and subjective ratings of
these characteristics using a sample of items from O*Net. The findings broadly revealed

that there was relatively more consistency in ratings of resources and challenges characteristics, and far more variability in job characteristics rated as hindrance stressors. 361 This finding lends additional evidence to Horan et al. (2020)'s conclusion that "... stressors 362 are only challenge or hindrance stressors to the extent that they are perceived as such by 363 employees" (p. 3). The research questions regarding the match between 364 literature-implicated demand and resource categories and empirical ratings aligns with the 365 consistency/variability we observed in H1. Interestingly, we consistently observed that job 366 characteristics rated as resources were also rated highly as challenge stressors, which are 367 not inherently negative in the way that hindrance stressors are. Lastly, we also found 368 support for the hypothesis that job characteristics are not uniquely categorized as a 369 resource or demand, but rather, some job characteristics are rated highly as both a 370 resource and a demand (H2).

72 Implications

Theoretically, these findings support growing body of literature suggesting that
perceptions of resources and demands, broadly, are not universal. There is individual
difference in how employees experience the characteristics of their jobs. Much of our
existing research on job demands and resources has been done from the perspective that
job characteristics could be classified in advance as a "resource" or "demand."

These results have implications for managers as well. The reality that there is more individual difference in what employees perceive to be a hindrance and less in what is perceived to be a resource or challenge stressor is in some ways encouraging. These findings provide comforting support for the idea that managers and supervisors can predict which characteristics are perceived as supportive to employees' performance. Somewhat surprisingly, hindrances are rated more variably. As such, one important implication is that of frequent communication with employees regarding their perceptions of characteristics that limit their performance. J. A. LePine et al. (2005) and Podsakoff et al. (2007)

encourage organizations to incorporate strain-reducing activities like train and support to offset the negative effects of challenging job demands.

Limitations and Future Directions

As with all individual studies, this project was limited in scope, and as such, there 389 are a number of avenues for future study worth exploring here. First, we captured only a 390 small number of job characteristics given the nature of our research questions. Because we 391 asked up to four questions about each characteristics, we were limited in the number of job 392 characteristics we could reasonably include. Related to that, we intentionally worked 393 within the O*Net database, and in selecting job context and activity items, did not include 394 other types of job characteristics that may be important resources/demands. For example, 395 we included minimal "social" resources or interactions with one's supervisor, which the 396 literature would suggest are important resources. Future study should explore this aspect 397 of work. We also used the exact definitions of resource, challenge, and hindrance. It is 398 possible that respondents did not distinguish between the challenge and resource definition 399 as cleanly as we intended and so future research should explore this question differently. It 400 would also be interesting to consider outcomes associated with subjective ratings. Lastly, 401 there may be some practical utility to pursue training interventions aimed at how 402 characteristics are appraised. Perhaps the clinical literature may be informative - for example, within cognitive behavioral therapeutic applications, the way in which situations are appraised can be a mechanism to help battle affective disorders such as depression. [check] Given the current findings, where the same characteristic may be 406 viewed similarly as both a demand and resource, it is possible that framing interventions 407 may ameliorate negative outcomes of demands such as, for example, stress or strain. 408

409 Conclusion

In sum, this endeavor explored the job-demands-resources literature from a unique lens, showing that there are far more individual differences in how employees perceive demands and resources than much of our current research suggests. While resources and challenges are more similarly experienced, hindrance demands show a wide amount of variability.

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Table 1

Challenge, hindrance, and resource bivariate correlations.

SD	08.0	09.0	0.84	09.0	0.61	0.77	0.61	0.80	0.64	0.88	0.64	0.63	0.79	0.59	1.01	1.05	1.02	1.03	0.89	0.83	0.80
M	3.98	4.19	3.79	4.10	3.80	2.99	3.65	3.98	4.20	3.65	4.07	3.85	2.85	3.66	2.15	2.10	2.31	2.23	2.35	2.66	2.64
20																				,	.45*
19																			,	.47*	*99.
18																		,	.82*	.35*	.64*
17																		*69	.61*	*47*	.56*
16																,	*69	*98.	*08	.33*	.62*
15																*98.	*99	*62.	*62.	.38*	.62*
14															10*	90	10*	10*	12*	13*	17*
13														.40*	90.	.12*	.05	.07	.04	04	01
12													.31*	.45*	16*	15*	*60	19*	23*	10*	12*
11												*02:	*02:	.51*	19*	18*	15*	27*	20*	*80	16*
10											43*	*68.	.33*	*88:	10*	10*	.23*	10*	*80	90	05
6										- 49*	. *89	. *09.	.12*	.41*	26* -	27*	21*	25*	21*	04	10*
∞									- *29	45*	.50*	.46*	.14*	36*	27*	22*	14*	21*	19*	03	12*
								*	•	•	-							·	11*		
7							·	.33*	*88.	*88.	* .40*	*68.	* 29*	* .62*	80	07	.12*	10*		3*13*	23*
9						•	*78.	.08	*60.	*62.	.13*	.23*	*99.	*22*	*02	.05	02	۴01	,06	*16*	*60 *
ಌ					,	.37*	.48	.33*	.41*	.30*	.48*	.63*	.26*	.40*	18*	15*	06	18*	25*	10*	13*
4				,	*09	.18*	.45*	.41*	.50*	.34*	.65*	*84.	.13*	.38*	24*	22*	22*	29*	24*	11*	19*
3			,	.45*	.37*	.32*	.41*	.37*	.42*	.64*	.33*	.26*	.21*	.28*	17*	17*	22*	14*	15*	*60	13*
2		1	*05.	.64*	.55	.15*	.46*	*67.	.63*	*68.	*84.	.40*	80.	.31*	26*	30*	25*	27*	24*	08*	15*
1		.61*	.46*	.49*	.46*	*61.	.43*	.62*	.47*	.34*	.34*	.32*	.12*	.27*	26*	23*	21*	22*	22*	04	13*
	1. onet.resource.ii	2. onet.resource.mp	3. onet.resource.wo	4. onet.resource.io	5. onet.resource.ir	6. onet.resource.pc	7. onet.resource.sc	8. onet.challenge.ii	9. onet.challenge.mp	10. onet.challenge.wo	11. onet.challenge.io	12. onet.challenge.ir	13. onet.challenge.pc	14. onet.challenge.sc	15. onet.hindrance.ii	16. onet.hindrance.mp	17. onet.hindrance.wo	18. onet.hindrance.io	19. onet.hindrance.ir	20. onet.hindrance.pc	21. onet.hindrance.sc

Note. The seven O*Net grouping categories represented here are: Information Input (ii), Mental Processes (mp), Work Output (wo), Interacting with Others (io), Interpersonal Relationships (ir), Physical Work Conditions (pc), and Structural Job Characteristics (sc)



Figure 1. Characteristics percieved most similarly (lowest standard deviations).



Figure 2. Characteristics percieved most DISsimilarly (lowest standard deviations).

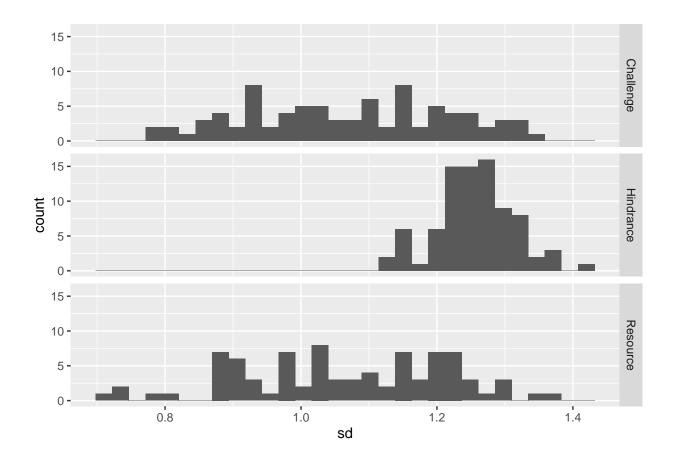


Figure 3. Frequency distribution of standard deviations across characteristics deemed resources, challenges, and demands.



 $Figure \ 4$. Average characteristic rating grouped by literature-implicated categorizations.