

JASON TRIBANDIS

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EDUCATION

University of Massachusetts Amherst, Isenberg School of Management

Master of Science in Business Analytics – 3.95 GPA

December 2024

• *Relevant coursework:* Data Management for Business Leaders; Business Application Development; Statistics for Business; Data Mining in Business; Project Management; Data Visualization in Business; Cybersecurity Risk Management; Supply Chain Analytics

Bachelor of Science in Managerial Economics – 3.6 GPA

May 2024

• *Relevant coursework:* Decision Analysis; Game Theory; Money & Banking; Corporation Finance; Intermediate Macro & Microeconomic Theory; Financial Accounting; Intermediate Statistics for Business; Price Theory; Industrial Organization

EMPLOYMENT

Volnay Capital & V10 Boston, MA *Property, Asset & Project Manager*

January 2025 – Present

- Manage a diverse real estate portfolio spanning 378 condominium units and an 87-unit rental apartment building, while overseeing asset management, property operations, and vendor relationships to optimize performance and returns.
- Maintain and reconcile financial models using QuickBooks across multiple bank accounts; track development budgets vs. actuals in Excel and provide forecasted ROI ranges based on projected sellouts, while also forecasting exposure under variable interest rate and market conditions.
- Consolidated and validated financial data across multi-entity QuickBooks accounts for internal risk reporting.
- Collaborate cross-functionally including executives, landlords, realtors, local government representatives, and property vendors—to execute development and asset management plans.

Trinity Solar Holyoke, MA *Direct Sales Representative*

May 2024- January 2025

- Prospected and built a new customer pipeline within the renewable energy sector, focusing on residential accounts.
- Leveraged Salesforce CRM to track, forecast, and analyze customer interactions, maintaining a 30% close rate and exceeding sales quota by closing 12 deals in four months.
- Delivered consultative proposals using time-series usage modeling and price-sensitivity analysis; translated technical trade-offs into clear value.

Yankee Home Chicopee, MA *Business Development Intern*

February 2024 - May 2024

- Conducted client consultation at events and on the phone to set appointments for our in-home design consultants.
- Assisted with IT-related tasks, resolving software issues in CallRail to streamline operations.

Boston Pads Boston, MA *Real Estate Agent*

July – August 2023

- Successfully closed 6 rental deals within a month of joining as a newly licensed agent.
- Searched for various software tools to automate ad campaigns and communications to focus time on interacting with clients.

PROJECT EXPERIENCE

Excel: Data Management for Business Leaders

Developed an Excel dashboard leveraging PowerQuery to seamlessly combine multiple datasets, featuring 3D mapping and graph visualizations for intuitive data interpretation. Implemented slicers and macros to streamline information access and analysis.

Independent Study: Commonwealth Honors Financial Analysis

Conducted independent research on inflation theory, exploring the advantages of inflationary and deflationary currencies, analyzing the impact of interest rates on market behaviors. Insight on deflation within production markets, incentivizing firm's long-term investment; with reduced liquidity often counterbalanced by an increase in research and development.

Python: Application Development

Completed a Datacamp course on Sharpe Ratio Investment Risk Modeling, utilizing Excel and Python for data science. Also modeling Net Interest Income and Value at Risk scenarios using Python and Excel for investment evaluation.

SKILLS

Languages: Python, R, SQL, SAS, VBA

ML/AI: GLM, ARIMA, XGBoost, Random Forests, Decision Trees, Clustering, Monte Carlo; Prompt engineering, OpenAI API

Analytics/DB/Ops: ALM, QRM, Tableau, Excel (Power Query, PivotTables, Solver, Macros); Salesforce CRM; QuickBooks

Certificates: CFA Investment Foundations