

State of Security

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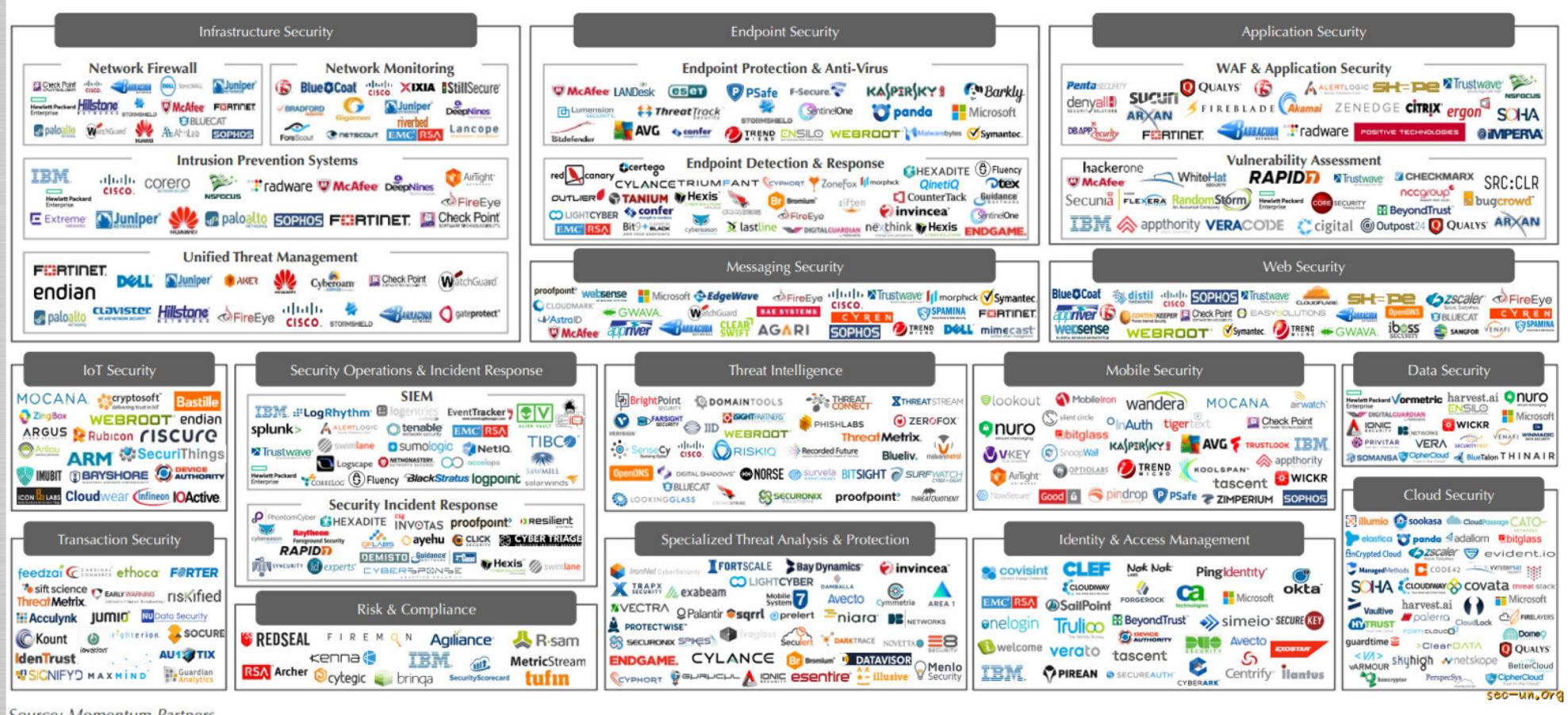
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Visibility

- Most organizations don't know what they have
- 12-20% unmanaged assets
- 75% visibility is a barrier to remediation
- 6-10 endpoint security or management agents



Source: Momentum Partners.

Focus

- Advanced Persistent Threat (APT)
- Zero Day vulnerabilities
- Basic hygiene
- Many industries are slow to patch

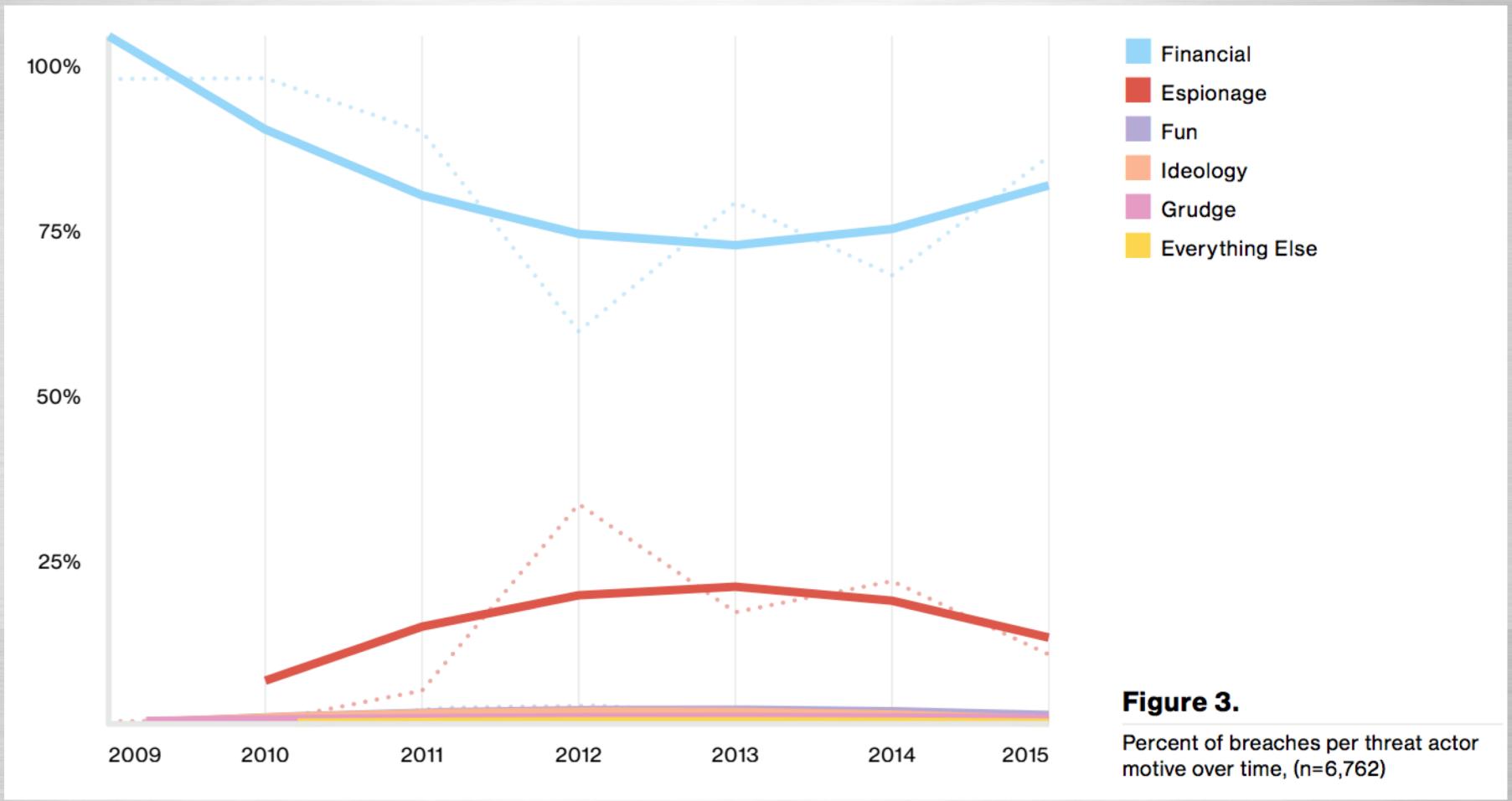


Figure 3.

Percent of breaches per threat actor motive over time, (n=6,762)

Rapid Response

- 68% of time spent on false positives
- Workflows are slow and inconsistent
- There is a true need for rapid response

- WannaCry
- Intel AMT
- Struts 2

- Teams are constantly changing
- They need to be trained on too many tools
- Some don't even have teams

People Problems

- Need to make your teams more efficient
- Build solid playbooks
- Track useful metrics

Final Thoughts



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