JASON STOPAS

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Contact

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Overview

- Skilled in Quantitative & Qualitive Analysis, Project Management, Stakeholder Communication, and Sales
- Postgraduate studies in Business Analytics. Undergraduate concentration in Finance
- Deep expertise in Building and Fabrication Trades, Production Agriculture, and Transportation from decades of hands-on industrial experience
- Skilled Captain with a demonstrated history in the Maritime Industry
- Proficient Technical Draftsman (CAD/CAM) with a strong mechanical aptitude

Education

Boston University

- Master of Science in Applied Business Analytics
 - Currently enrolled2024 2025
 - Related coursework: Web Analytics for Business, Data Mining for Business Analytics, Marketing Analytics, Intro to Python and SQL for Business Analytics, Business Analytics Foundations

University of Massachusetts Lowell

 Bachelor of Science in Business Administration, Concentration in Finance, Magna Cum Laude

2020 - 2024

- Related coursework: Intro to Statistics, Intro to Business Analytics, Intro to Python, Intro to Financial Modeling, Management Calculus
- Certificate of Undergraduate Achievement in Computer Assisted Manufacturing
 4.0 GPA | 2022 2024
 - Related skills: Proficiency in learning and operating specialized software

University of New Hampshire Durham

 Associate of Applied Science in Civil Technology, Concentration in Surveying & Mapping, Honors
 2003 – 2005

Professional Experience

Commercial Assistance Captain | Diver

TowBoatUS Boston, Greater Boston area 2019 - 2025

- · Captain/Operator, Assist & Rescue, Salvor, Diver
- Skills: Self-sufficiency, confidence under pressure (i.e. many unknowns, expectations, and calculated risks in this industry), leadership, forming community relationships with the public sector

Production Manager | Grower

Argo Groves LLC, Labelle, FL 2014 – 2020

- Manager of Production and Operations, Yields > 1Mil. US lbs./annually
- Skills: Big picture thinking, strategic budgeting analysis, practical/theoretical/financial communication with stakeholders

Builder | Designer

Design Build Preserve LLC, Seacoast NH area 2007 – 2014

- Residential Remodel & Commercial Build Outs, Design/Build
- Skills: Client presentation, task and timetable management, project communication

Foreman | Carpenter

Pickering Marine Inc., Seacoast NH & Southern ME 2001 – 2007

- Waterfront development of marinas, fixed piers, and floating docks (private/public)
- Skills: Crew leadership, client and management communication, equipment movement optimization, project coordination and innovation

Skills and Attributes

- Quantitative and Qualitive Analysis
- · Proficiency with Excel, Python, SQL and more
- Someone who Bridges Theory with Practice (learned from genuine time spent 'in the field')
- Management & Leadership style that promotes open communication with team members
- Detail-oriented, thoughtful, and respectful
- Naturally optimistic personality that constantly looks for positive resolutions
- CAD/CAM software proficiency (AutoCAD, Inventor, SolidWorks, Creo)
- Agricultural, Building, and Maritime experience with insight into industry communication

Licenses & Certifications

- Cloud Foundations, AWS Academy, 2025
- SOLIDWORKS Associate (Mechanical Design), Tangix Design & Development AB, 2024
- Master Captain (100 GRT) endorsed for Towing and Sailing, US Coast Guard, 2009 2029
- Rescue Diver, PADI, 2020

Visiting Lecturer

Boston University, Boston, MA October 2022

• Delivered back-to-back presentations to the Computer Science department on industry-specific applications in the maritime field, followed by engaging Q&A sessions

<u>Languages</u>

- English: C2 (native speaker)
- Greek (Ελληνικά): A2 (basic proficiency)

Citizenship

- United States of America: (by birth / native-born)
- Greece / EU: (by decent)