

JASON STOPAS

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Contact

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About

- Skilled in Quantitative & Qualitative Analysis, Project Management, Stakeholder Communication, and Sales
 - Postgraduate studies in Business Analytics. Undergraduate concentration in Finance
 - Deep expertise in Building and Fabrication Trades, Production Agriculture, and Transportation from decades of hands-on industrial experience
 - Bonus 1: Skilled Captain (Boat) with a demonstrated history in the Maritime Industry.
 - Bonus 2: Proficient Technical Draftsman (CAD/CAM)
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Education

Boston University

- Master of Science in Applied Business Analytics
 - *Currently enrolled*
2024 – 2025
 - Related coursework: Web Analytics for Business, Data Mining for Business Analytics, Marketing Analytics, Intro to Python and SQL for Business Analytics, Business Analytics Foundations

University of Massachusetts Lowell

- Bachelor of Science in Business Administration, Concentration in Finance, Magna Cum Laude
2020 – 2024
 - Related coursework: Intro to Statistics, Intro to Business Analytics, Intro to Python, Intro to Financial Modeling, Management Calculus
- Certificate of Undergraduate Achievement in Computer Assisted Manufacturing
4.0 GPA | 2022 - 2024
 - Related skills: Proficiency in learning and operating specialized software

University of New Hampshire Durham

- Associate of Applied Science in Civil Technology, Concentration in Surveying & Mapping, Honors
2003 – 2005
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Professional Experience

Commercial Assistance Captain | Diver

TowBoatUS Boston, Greater Boston area

2019 - 2025

- Captain/Operator, Assist & Rescue, Salvor, Diver
- Skills: Self-sufficiency, confidence under pressure (i.e. many unknowns, expectations, and calculated risks in this industry), leadership, developing community relationships with the public sector

Production Manager | Grower

Argo Groves LLC, Labelle, FL

2014 – 2020

- Manager of Production and Operations, Yields > 1Mil. US lbs./annually
- Skills: Big picture thinking, strategic budgeting analysis, practical/theoretical/financial communication with stakeholders

Builder | Designer

Design Build Preserve LLC, Seacoast NH area

2007 – 2014

- Residential Remodel & Commercial Build Outs, Design/Build
- Skills: Client presentation, task and timetable management, project communication

Foreman | Carpenter

Pickering Marine Inc., Seacoast NH & Southern ME

2001 – 2007

- Waterfront development of marinas, fixed piers, and floating docks (private/public)
- Skills: Crew leadership, client and management (company owner) communication, equipment movement optimization, project coordination and innovation

Skills and Attributes

- Quantitative and Qualitative Analysis
- Proficiency with Excel, Python, SQL and more
- Bridging Theory and Practice (learned from actual time spent ‘in the field’)
- Management & Leadership style that promotes open communication
- Detail-oriented, thoughtful, and respectful
- Naturally optimistic
- CAD/CAM software proficiency (AutoCAD, Inventor, SolidWorks, Creo)
- Agricultural, Industrial, and Maritime experience

Licenses & Certifications

- Cloud Foundations, AWS Academy, 2025
- SOLIDWORKS Associate (Mechanical Design), Tangix Design & Development AB, 2024
- Master Captain (100 GRT) endorsed for Towing and Sailing, US Coast Guard, 2009 – 2029

Visiting Lecturer

Boston University, Boston, MA

October 2022

- Delivered back-to-back presentations to the Computer Science department on industry-specific applications in the maritime field, followed by engaging Q&A sessions

Languages

- **English:** C2 (Native)
- **Greek (Ελληνικά):** A2 (Recent study)

Citizenship

- United States of America: (Native [place of birth])
- Greece/EU: (Birthright [by decent])