

## Data Science & Machine Learning Developing Predictive & Prescriptive Analytic Services

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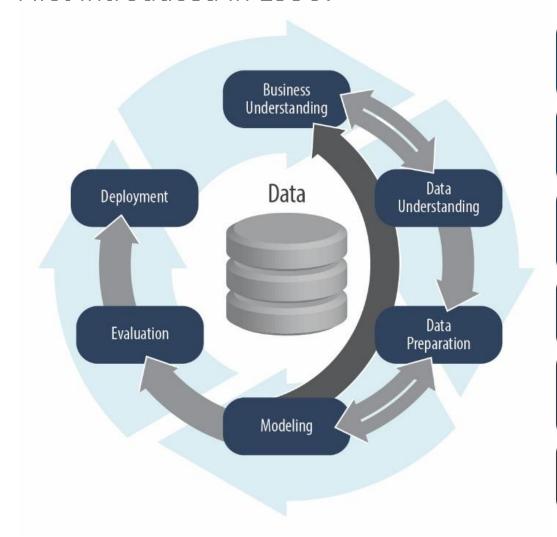
#### The Microsoft: Team Data Science Process

Iterative & Exploratory: Largely Based on Conducting Experiments

Business Identify the Problem Domain **Understanding**  Identify the Solution Scenario Business **Understanding** Acquire & Load, Prepare & Explore Data **Understand Data**  Identify Influential Features **Data Acquisition** Deployment & Understanding Develop Machine • Select & Engineer Features Learning Models • Train, Evaluate & Tune Models Modeling Publish Models as Webservices Deployment Consume Models Visually and Programmatically

#### CRISP-DM: Cross-Industry Standard Process-Data Mining

First Introduced in 1996!



Business Understanding

- Identify the Problem Domain
- Identify the Solution Scenario

Data Understanding

- Load and Explore Data
- Identify Influential Features

**Data Preparation** 

- Remove Duplicates & Nulls
- Impute Missing Values
- Select & Engineer Features

Modeling

- Train Models Using a Variety of Algorithms
- Tune Hyper-parameters

**Evaluation** 

- Test Models' Performance & Predictive Power
- Cross-Validate to Appraise Goodness-of-Fit
- Select Most Effective Model for Deployment

Deployment

- Publish Models On-premises or in the Cloud
- Consume Models Visually & Programmatically

## Machine Learning: Key Topics & Activities

Azure Machine Learning Features that Enable Machine Learning Productivity

Exploratory
Data
Analysis

- Univariate Analysis
- Feature Engineering
- Feature Importance

AutoML:

- Feature Permutation
- Algorithm Selection
- Hyperparameter Tuning

Training and Evaluation

- Model Selection
- Cross-Validation
- Hyperparameter Tuning

Explainability (Responsible AI)

- Partial Dependence
- Out-of-Sample Accuracy (Lift Chart)
- Sensitivity Analysis (Feature Impact)

## Machine Learning: Paradigms

#### **Supervised Learning**Classification and Regression

- Learn by historic example to predict the future
- Requires historic data (Observations where the outcome [a Label] is recorded)

## Unsupervised Learning Clustering

- Understanding the past by gaining insight from historic data
- Involves Feature-sets having no Labels (Observations where answers aren't known)
- Examine data to reveal its intrinsic [but hidden] structure
- Make recommendations by grouping people, things, or events together

## Reinforcement Learning

- Studies the consequences of making decisions over time by using agents to interact with environments through trial-and-error
- Uses feedback to reinforce preferred actions over time by way of positive rewards
- Negotiates Exploitation versus Exploration to identify optimal rewards
- Continually adapts to their environments to maximize long-term reward

## Machine Learning Paradigms: Strategic Interaction

#### **Recommendations:**

Clustering is used to segment entities (e.g., customers) according to shared qualities

Unsupervised Learning

Supervised Learning

#### **Predictions:**

- Classification & Regression use historic outcomes to predict future results
- Time-series forecasts are used to project outcomes that are used to measure accuracy of predictions

Reinforcement Learning

#### **Decisions:**

Real-time adaptive decisionmaking based on live data is used to maximize long-term reward Business Value

#### **Objectives & Outcomes:**

- Successfully targeted promotions increase purchase frequency and the life-time value of customers
- Increased loyalty program recruiting & retention will grow and maintain a company's customer base
- Accurate sales predictions enable more effective supply-chain and capital expense management

# Understanding the Business Case Defining the Business Objectives for the Project

## Business Understanding: Criteria for Success

If we don't understand the question we need to answer, and its business value.. We'll fail!

Criteria for Identify the Success Target and and the Unit of Identify the **Associated** Problem **Analysis** Risks Gain the Prioritize Do We **Understand** the necessary subject-Modeling Enough to Continue? Criteria matter expertise

### Business Understanding: Identify the Problem

Acquiring a Complete Understanding of the Situation in Business Terms

- State the Problem in the Language of the Business; Not in Technical Jargon
- Identify all actions and outcomes that might result
- Requires specificities including the number of parties that would be affected, and costs
- Requires impact to the bottom line to be specified

#### Insurance:

Fulfilling accident claims cost us \$125,000,000 last year, but we don't have a reliable way to determine which applicants represent a high probability of being involved in an accident.

#### Telecommunications:

Customers who leave and take their business to our competition cost us \$65,000,000 last year, but we can't reliably identify those customers who are at most risk for leaving.

#### HealthCare:

Hospital readmissions cost us \$75,000,000 last year, but we don't have a way to identify which patients are at most risk.

# Acquiring & Understanding Data Exploratory Data Analysis (EDA)

## Data Understanding: Define the Unit of Analysis

What Does Each Row (Observation) Represent?

#### **Retail Sales Data**

Date	Customer ID	Store ID	Purchase Amount	Number of Items
10/02/2019	2037	27	\$107.23	3
10/02/2019	2038	27	\$99.50	2
10/02/2019	2037	27	\$212.49	5
10/02/2019	2091	29	\$37.04	2
10/02/2019	2302	29	\$18.02	1

## Data Understanding: Define the Target

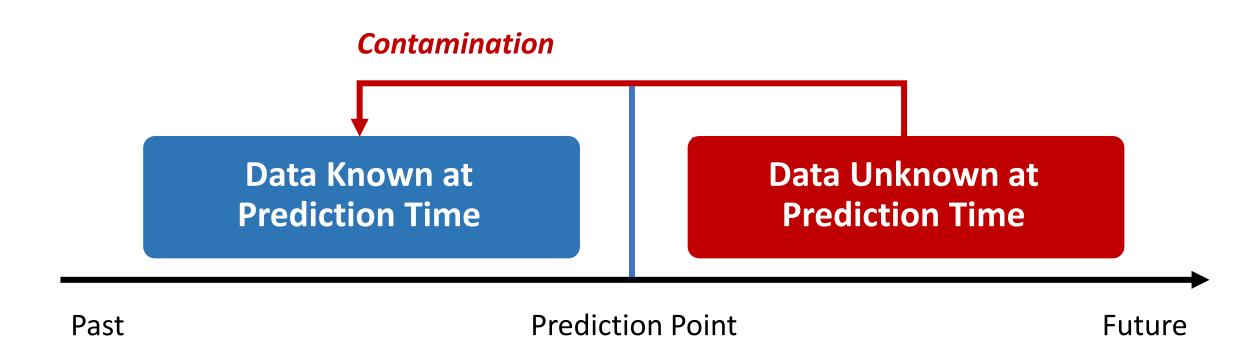
What Do You Want to Predict?

#### **Retail Sales Data**

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### Data Understanding: Target Leakage

Data Not Known at the Time of Prediction



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Data Not Known at the Time of Prediction

#### **Loan Risk Data**

Education	Married	Purpose	Late Payments	Annual Income	Loan Is Bad
1	Yes	Car Purchase	0	\$107,000	0
3	No	Small Business	3	\$99,000	1
1	Yes	House Purchase	5	\$85,000	1
2	No	Marriage	1	\$72,000	0
2	No	Debt Consolidation	0	\$120,000	0

## Demo: EDA with Azure Machine Learning Studio

Loading and Exploring Datasets

# Prepare Data, Engineer & Select Features Data Science & Machine Learning Development

### Data Preparation: Feature Engineering

Date/Time Parsing

**Impute Missing Values** 

Scaling

**Encoding** 

Generalization

Discretization (Binning)

**Credibility Estimates** 



Age

Age Group

DateOfBirth	Age	Age Group
02/13/1969	 51	Fifties
03/05/1972	48	Forties
04/11/1984	36	Thirties
05/21/1995	25	Twenties
06/24/2002	18	Teens

### Feature Engineering: Numerical Features

- Impute missing values and create a flag to indicate imputed values:
  - Mean
  - Median

Price	Mean	Median	Imputed Flag
7	7	7	0
null	7	5	1
5	5	5	0
NaN	7	5	1
9	9	9	0

- Scaling:
  - Standardize: Rescale so mean  $(\mu) = 0$  and Standard Deviation  $(\sigma) = 1$

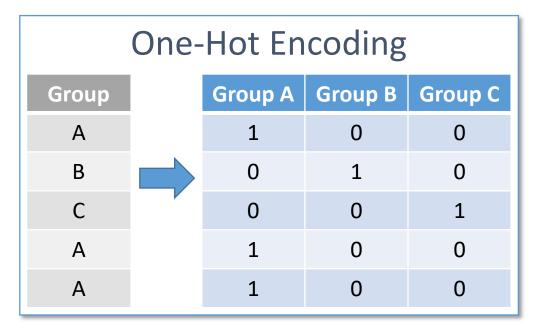
$$z = (x_i - \mu)/\sigma$$

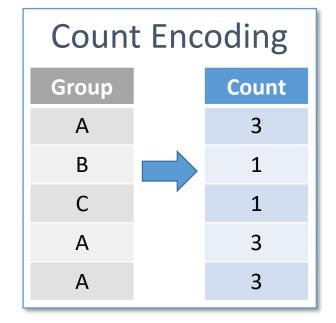
 Normalize: Rescale so the range falls between 0 and 1

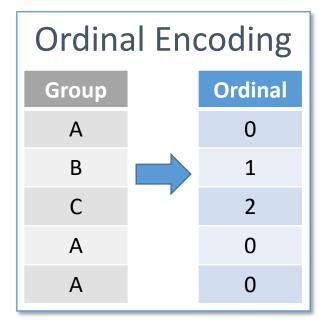
z = (x - min(x) / max(x) - min(x)

## Feature Engineering: Encoding Categorical Features

Because machine learning algorithms cannot interpret text data, categorical features must first be transformed (encoded) into numerical values.







aka, Dummy Features

## Feature Engineering: Credibility Estimates

Categorical features often have unequal member distributions.

Credibility estimates help compensate for this imbalanced representation.

Target	Group	Credibility Estimate
0	А	3 * (0.33 – 0.4)
0	В	1 * (0 – 0.4)
1	С	1 * (0 – 0.4)
1	Α	3 * (0.33 – 0.4)
0	Α	3 * (0.33 – 0.4)

The more of a value we observe in a group, the more we trust that group's deviation from the overall mean.

$$count_k \times (\bar{Y}_k - \bar{Y})$$

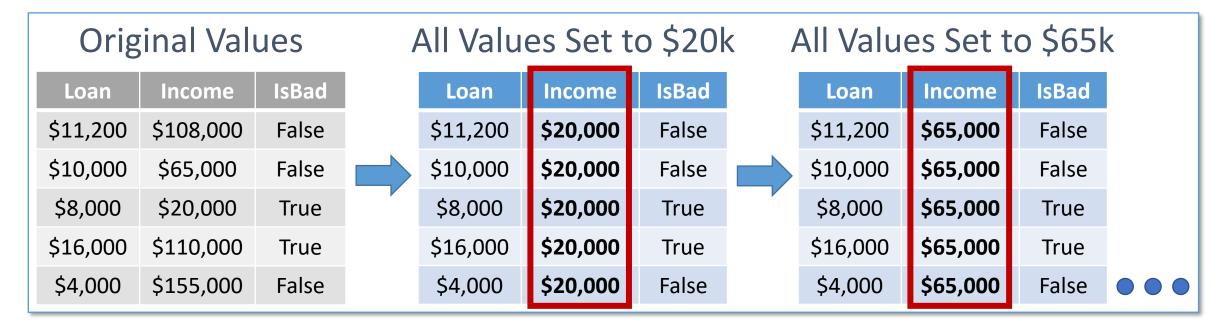
### Feature Selection: Partial Dependence

A Univariate Method: The influence of each feature's influence is measured before modeling

Iteratively sets all observations in the column to each unique value contained in that column.



Then observe the correlation each value of the column has to the response variable (target).



## Feature Selection: Permutation Importance

A Model-based Method: The performance of the model is measured before and after...

Randomly shuffling the values in each column, one-at-a-time, to break the correlation that each column has to the target variable

Then

Measuring the impact the change to each column's influence has upon the model's overall performance according to one of many applicable metrics:

Generates a stack-ranked list of features by their scores

Classification: Accuracy, Precision, or Recall Regression: MAE, RMSE, RAE, RSE, R<sup>2</sup>, Precision, Recall

#### **Original Values**

Loan	Income	IsBad
\$11,200	\$108,000	False
\$10,000	\$65,000	False
\$8,000	\$20,000	True
\$16,000	\$110,000	True
\$4,000	\$155,000	False



#### Shuffle Column 1

Loan	Income	IsBad
\$8,000	\$108,000	False
\$4,000	\$65,000	False
\$16,000	\$20,000	True
\$10,000	\$110,000	True
\$11,200	\$155,000	False



Loan	Income	IsBad
\$11,200	\$65,000	False
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\$8,000	\$108,000	True
\$16,000	\$20,000	True
\$4,000	\$110,000	False

Shuffle Column 2

#### Demo: Data Preparation & Feature Engineering

Data Cleansing and Feature Engineering Features with Python

