



SOLUTIONS ARCHITECT – PRE-SALES CONSULTANT DRUPAL SPECIALIST

Juan de la Oliva

PROFESSIONAL PROFILE

Experienced Solutions Architect with a strong background in pre-sales, technical consulting, and digital architecture. Specialized in designing scalable platforms using Drupal and modern web technologies. Skilled in translating business needs into technical strategies, building client trust through clear communication, rapid prototyping, and practical innovation.

EXPERIENCE

SOLUTIONS ARCHITECT

Cocomore AG | Frankfurt, Germany | 2022 - Present

- Lead solution architecture and technical strategy in multi-market digital platforms, with strong involvement in pre-sales activities and consulting.
- Design and present solution proposals to clients, including architecture diagrams, prototypes, and effort estimates.
- Act as technical lead in discovery and definition phases, working closely with sales, project managers, and developers.
- Produce functional and technical documentation, ensuring smooth handoff to delivery teams.
- Mentor development teams and support continuous improvement of architecture and process standards.

FRONTEND DEVELOPER

Cocomore AG | Seville, Spain | 2019-2022

- Developed dynamic, responsive Drupal interfaces for diverse projects.
- Seamlessly integrated Drupal themes with backend systems for user-centric experiences.
- Applied Drupal 8/9 front-end innovations, enhancing site functionality and aesthetics.
- Customized Drupal Webforms to meet specific project needs.

INTERNSHIP AS FRONTEND DEVELOPER

Cocomore AG | Seville, Spain | 2019

- Engaged in web development projects, enhancing front-end coding skills.

MUSICROAD PORTAL

Sevilla University | Seville, Spain | 2019

- Developed an interactive music-themed web application leveraging React, Node.js, and MongoDB. [Music Road GitHub Repository](#)

SUMUP VIDEO MACHINE LEARNING

Sevilla University | Seville, Spain | 2018

- Machine learning based app for automated video summarization, leveraging K-means clustering and K-NN to extract and reassemble key frames, efficiently processing extensive video data. [Sumup Video – GitHub Repository](#)

WORKING STUDENT AS SYMPHONY DEVELOPER

Atlantic International Technology | Seville, Spain | 2016

- Enhanced skills in PHP, MVC architecture, and database integration.

CONTACT

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EDUCATION

UNIVERSIDAD DE SEVILLA

BACHELOR'S DEGREE IN SOFTWARE ENGINEERING

TECHNICAL PROFICIENCY

Core technologies: Drupal, PHP, JavaScript, React, Node.js, HTML, CSS

Tools & platforms: Azure, Jira, Git, Composer, Docker, Office

Methodologies: Agile (Scrum, Kanban), DevOps basics, Continuous Integration

SOFT SKILLS

- Strategic thinking
- Client-facing communication
- Technical consultancy
- Team leadership
- Agile methodologies

LANGUAGES

- Spanish: Native
- English: Fluent (Full working proficiency)
- German: Basic level (B1 course in progress, 2023-2024)