

Shopify - Winter 2022 Data Science Intern Challenge

Name: Juan Garcia

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I, Juan Garcia, certify that this material is my original work. No other person's work has been used without due acknowledgement.

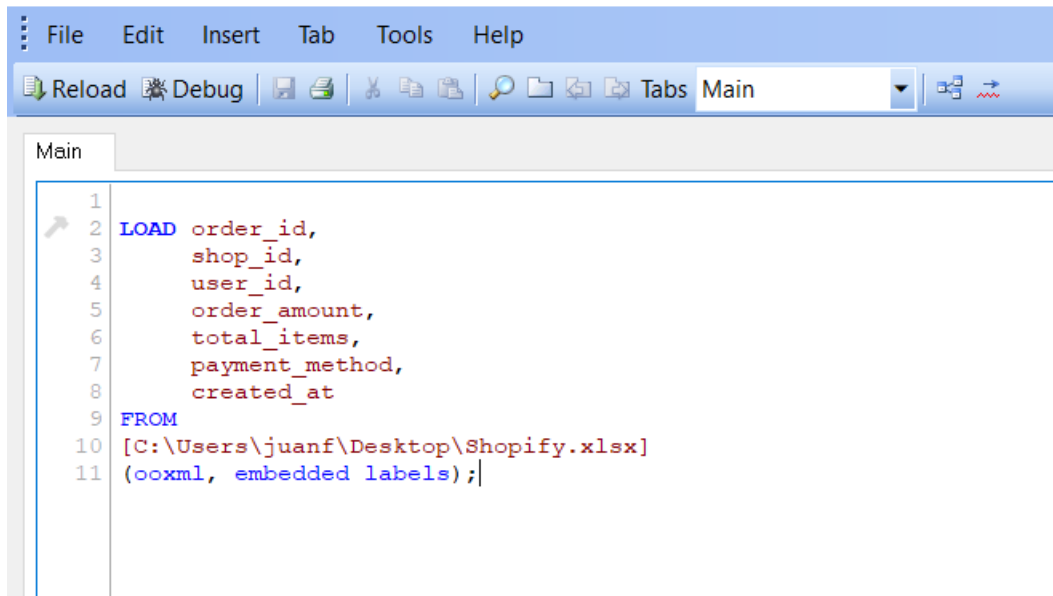
Question 1:

- a. An AOV of \$3145.13 is not necessarily wrong, but needs additional details to get the full picture. Given that the shops sell sneakers, which are relatively low in price, the first thing that comes to my mind is to check on quantities, as the value of an order is often calculated as *item price * quantity*. If we got such a high AOV, then definitely someone bought a huge number of sneakers in a single order. A better way to evaluate this data is to add a calculation for items per order.
- b. I would definitely report Items per Order, and would add the data range to help detect possible outliers.
- c. From the dataset and using the field total_items:
 - Items per Order = 8.8
 - min value = 1
 - max value = 2000

From these results, we see at least one order has 2000 items. We would need a more detailed analysis (scatter plot, etc.) and historical data from past months to check if this is an expected value for certain shop/customer.

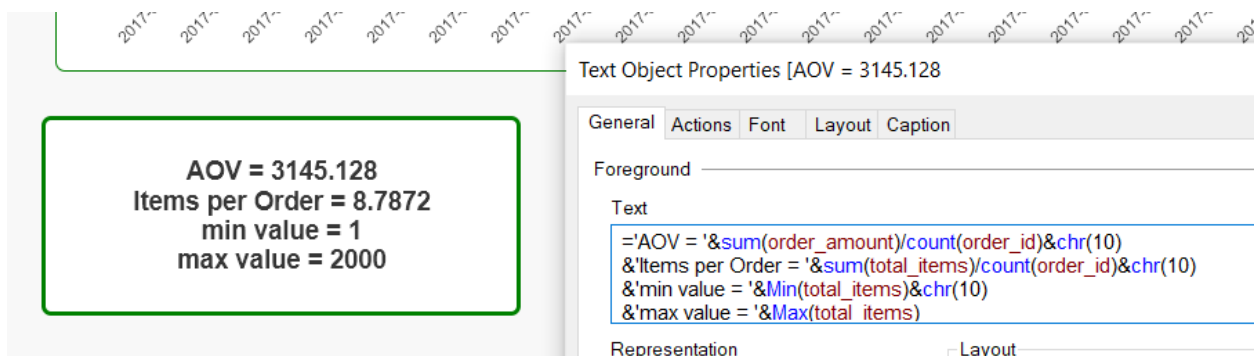
To answer this question, I used Qlikview® Personal Edition, as it is fast in loading data and producing KPIs and charts. See below screenshots for details:

✓ Edit Script [C:\Users\juanf\Desktop\Shopify.qvw*]



The screenshot shows the QlikView Script Editor interface. The menu bar includes File, Edit, Insert, Tab, Tools, and Help. The toolbar contains icons for Reload, Debug, and various file operations. The 'Main' tab is active, displaying a script with the following lines:

```
1  
2 LOAD order_id,  
3     shop_id,  
4     user_id,  
5     order_amount,  
6     total_items,  
7     payment_method,  
8     created_at  
9 FROM  
10 [C:\Users\juanf\Desktop\Shopify.xlsx]  
11 (ooxml, embedded labels);|
```

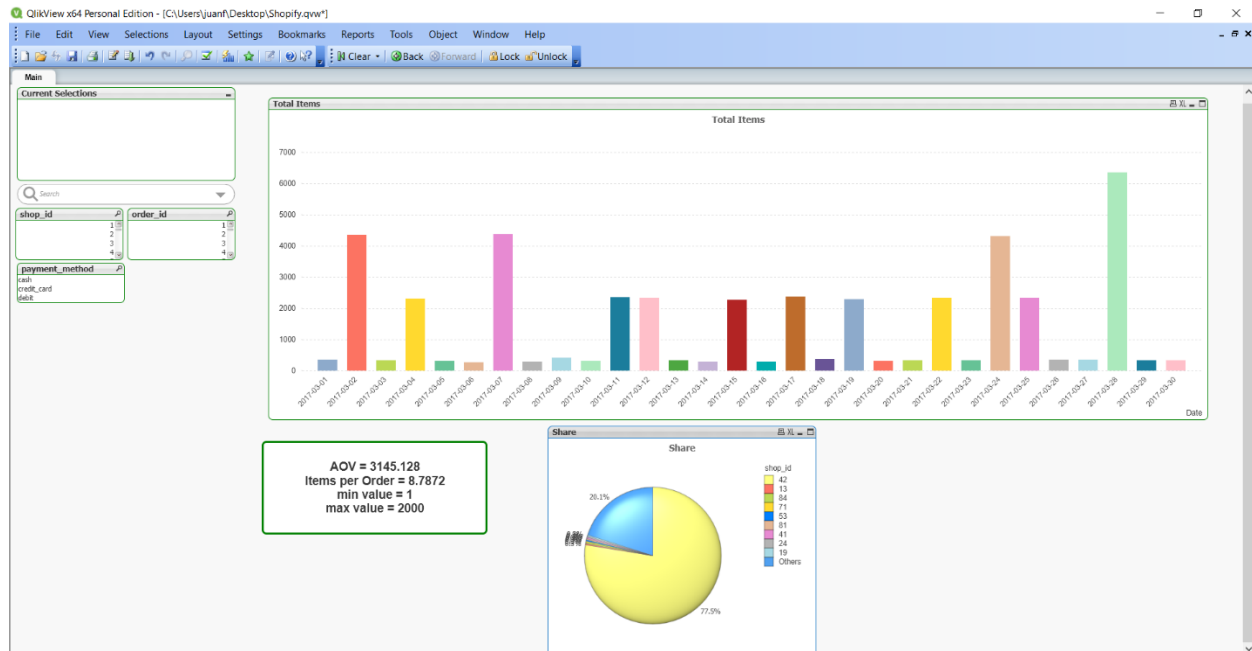


The screenshot displays a QlikView dashboard with a text object containing the following text:

AOV = 3145.128
Items per Order = 8.7872
min value = 1
max value = 2000

The text object is highlighted with a green border. To the right, the 'Text Object Properties' panel is open, showing the 'General' tab. The 'Text' field contains the following expressions:

```
= 'AOV = '&sum(order_amount)/count(order_id)&chr(10)  
&'Items per Order = '&sum(total_items)/count(order_id)&chr(10)  
&'min value = '&Min(total_items)&chr(10)  
&'max value = '&Max(total_items)
```



Question 2:

- a. 54 orders in total were shipped by Speedy Express. See below image for query and result. I could have filtered the ShipperName to 'Speedy Express' but I think it limits the analysis, as some records could have a wrong or null ShipperID, so I prefer looking at the full picture first, to make sure all data is complete before giving an answer:

```
SELECT Orders.ShipperID, ShipperName, COUNT(OrderByID) as
TotalOrders FROM [Orders] JOIN Shippers ON Shippers.ShipperID =
Orders.ShipperID GROUP BY Orders.ShipperID;
```

SQL Statement:

```
SELECT Orders.ShipperID, ShipperName, COUNT(OrderID) as TotalOrders FROM [Orders] JOIN Shippers ON Shippers.ShipperID = Orders.ShipperID GROUP BY Orders.ShipperID;
```

Edit the SQL Statement, and click "Run SQL" to see the result.

Run SQL »

Result:

Number of Records: 3

ShipperID	ShipperName	TotalOrders
1	Speedy Express	54
2	United Package	74
3	Federal Shipping	68

- b. Last name of the employee with most orders is Peacock with 40 orders. See below image for query and result (included first name just because I like to know and call people by their first name):

```
SELECT LastName, FirstName, COUNT(OrderID) as TotalOrders FROM [Orders] JOIN Employees on Employees.EmployeeID = Orders.EmployeeID GROUP BY LastName ORDER BY TotalOrders DESC;
```

SQL Statement:

```
SELECT LastName, FirstName, COUNT(OrderID) as TotalOrders FROM [Orders] JOIN Employees on Employees.EmployeeID = Orders.EmployeeID GROUP BY LastName ORDER BY TotalOrders DESC;
```

Edit the SQL Statement, and click "Run SQL" to see the result.

Run SQL »

Result:

Number of Records: 9

LastName	FirstName	TotalOrders
Peacock	Margaret	40
Leverling	Janet	31
Davolio	Nancy	29
Callahan	Laura	27
Fuller	Andrew	20
Suyama	Michael	18
King	Robert	14
Buchanan	Steven	11

- c. The product ordered the most by customers in Germany was Boston Crab Meat with a total 160 ordered. See below image with query and result (filtered the Country with a % at the end due to past experience with records that had spaces at the end due to some system glitches):

```
SELECT Country, ProductName, SUM(Quantity) as TotalQuantity FROM
[Orders] JOIN OrderDetails on OrderDetails.OrderID =
Orders.OrderID JOIN Products on Products.ProductID =
OrderDetails.ProductID JOIN Customers on Customers.CustomerID =
Orders.CustomerID WHERE Country LIKE 'Germany%' GROUP BY
Country, OrderDetails.ProductID ORDER BY Country, TotalQuantity
DESC;
```

SQL Statement:

```
SELECT Country, ProductName, SUM(Quantity) as TotalQuantity FROM [Orders] JOIN OrderDetails on OrderDetails.OrderID = Orders.OrderID JOIN
Products on Products.ProductID = OrderDetails.ProductID JOIN Customers on Customers.CustomerID = Orders.CustomerID WHERE Country LIKE 'Germany%'
GROUP BY Country, OrderDetails.ProductID ORDER BY Country, TotalQuantity DESC;
```

Edit the SQL Statement, and click "Run SQL" to see the result.

Run SQL »

Result:

Number of Records: 45

Country	ProductName	TotalQuantity
Germany	Boston Crab Meat	160
Germany	Gorgonzola Tellino	125
Germany	Tunnbröd	105
Germany	Steeleye Stout	100
Germany	Teatime Chocolate Biscuits	95

Thanks for the challenge, it was fun to do. Looking forward to hearing from you soon.

Juan Garcia