

## Contactar

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(LinkedIn)

## Aptitudes principales

Análisis financiero  
Structured Finance  
Corporate Finance

## Certifications

Data Science

# Juani Calivari

Head of Finance @ Vaas  
Argentina

## Extracto

- finance professional with experience dealing on the corporate (fintech + SaaS) side and on the financial (IB + CAPM) side
- vast experience managing and presenting business performance info for both management + investors. Developed financial models (fundraising + M&A + debt) and provided info to back-up sound and data-driven decisions; and well as to investors teams, creating and delivering info packages to back-up their investing criteria
- built large & complex due diligence + reporting datasets, for fundraising and M&A transactions. Created and maintained an info scheme to permanently visualize the funding performance of a lending business
- participated in several data-intensive deals, working in every step since getting raw data from DB, wrangling, consolidating and analyzing it to finally presenting clear info to investors

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## Experiencia

### Vaas

#### Head of Finance

septiembre de 2022 - Present (1 año 1 mes)

Buenos Aires

- leading the Finance, Legal & Operations team.

### Universidad Torcuato Di Tella

#### Assistant Professor

mayo de 2023 - Present (5 meses)

Buenos Aires

- Corporate Finance | MSc in Finance

- Company Valuation | MSc in Finance

### Columbus Zuma Investment Banking

2 años

#### IB Associate | Corp Finance & CAPM

diciembre de 2021 - septiembre de 2022 (10 meses)

## Argentina

- led and participated in IB deals including all type of industries and all type of transactions
- built financial models and performance presentations to carry out solid negotiations in M&A + fundraising + debt restructuring transactions

### IB Senior Analyst | Corp Finance & CAPM

octubre de 2020 - noviembre de 2021 (1 año 2 meses)

## Argentina

### Mercado Libre

1 año 6 meses

### Funding Senior Analyst | Credits

julio de 2020 - octubre de 2020 (4 meses)

- looked for solutions to manage portfolio funding. Fully involved in every step of every transaction
- made funding performance models for 3 countries, 6 businesses. Created a reporting scheme to permanently control + communicate the performance and status of the different financial vehicles

### Funding SemiSenior Analyst | Credits

mayo de 2019 - junio de 2020 (1 año 2 meses)

### Bolsa de Comercio de Rosario

### Junior Analyst | Capital Markets Development

enero de 2017 - mayo de 2019 (2 años 5 meses)

- provided financial + legal analysis for public companies or companies seeking public listing
- provided market research regarding local companies fundraising in both private and public markets

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## Educación

### Universidad Torcuato Di Tella

Master's Degree in Finance · (2018 - 2020)

### Universidad Nacional de Rosario

Bachelor's Degree in Economic Sciences · (2013 - 2018)