# ABHISHEK KUMAR BAJAJ -- 0-3 Month Skill Boost Plan

This document outlines the 0-3 month skill upgrade plan for ABHISHEK KUMAR BAJAJ, focusing on closing immediate skill gaps, recommended courses, proof-of-concept (POC) deliverables, and the direct business impact for manipal.

## Executive Summary

**Employee**: ABHISHEK KUMAR BAJAJ

**Current Role**: Regional Head

**Company**: manipal

**Assessment Date**: August 2025

### Skill Gap Analysis Overview

**Skill Gap Analysis**: Based on internal assessment

**Priority Skills for Development**: Financial Analysis, Leadership, Strategic Planning

**Course Modules**: 18 topics across 7 chapters

## Detailed Learning Roadmap

## Execution Priority

### Phase 1: Weeks 1-4 (Critical Skills)

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| **Timeline** | **Skill Gap** | **Priority Level** | **Recommended Skills/Tools** | **Course Recommendation** | **Proposed POC** | **Business Impact for manipal** | **Competitor Benchmark** |
| 0-1 Month | Financial Analysis | Critical | Financial modeling tools, Excel, Power BI | Personalized Learning Path for ABHISHEK KUMAR BAJAJ - Chapter 1: Fundamentals of Financial Analysis | Develop a detailed financial report and analysis for the regional operations | Enhanced decision-making for investments and budgeting, driving regional growth | Competitors like Apollo Hospitals use advanced financial analysis tools to optimize operational costs |
| 0-1 Month | Leadership | Critical | Leadership frameworks, Emotional Intelligence tools | Personalized Learning Path for ABHISHEK KUMAR BAJAJ - Chapter 2: Advanced Leadership Techniques | Implement a leadership development program for regional managers | Improved team performance and morale, leading to better business outcomes | Competitors like Fortis Healthcare have strong leadership development programs enhancing team productivity |
| 1-3 Months | Strategic Planning | Important | Strategic planning software, SWOT analysis tools | Personalized Learning Path for ABHISHEK KUMAR BAJAJ - Chapter 3: Strategic Planning Mastery | Create a comprehensive strategic plan for the next fiscal year | Long-term strategic alignment and competitive positioning | Competitors like Max Healthcare perform regular strategic planning to stay ahead in the market |
| 1-3 Months | Market Analysis | Nice-to-have | Market research tools, data analytics | Personalized Learning Path for ABHISHEK KUMAR BAJAJ - Chapter 4: Market Analysis Techniques | Conduct a market analysis report for new healthcare services | Identification of new market opportunities, driving growth | Competitors like Narayana Health use market analysis to expand service offerings effectively |

Focus on Financial Analysis and Leadership → Deliver financial reports and leadership development programs → Address competitor gaps in financial optimization and leadership development.

### Phase 2: Weeks 5-12 (Strategic Enhancement)

Advanced skills in Strategic Planning and Market Analysis → Complete strategic plans and market analysis reports → Achieve parity with top competitors in strategic alignment and market expansion.

## Competitive Intelligence

**Internal Assessment**: Based on role requirements and industry standards

### Priority Recommendations

* Focus on selected priority skills for maximum impact

Instructions:

1. 1. Analyze the employee's missing skills from prioritySkillsSelected and skill gap data
2. 2. Map course chapters to specific skill gaps with priority levels
3. 3. Create realistic POCs based on their role, existing skills, and competitor benchmarks
4. 4. Focus on business impact relevant to their company/industry and competitive positioning
5. 5. Ensure timeline is practical and progressive
6. 6. Use technical tools and frameworks appropriate for their field
7. 7. Make POCs specific and measurable with competitive context
8. 8. Connect learning to direct business value and competitive advantage
9. 9. Include competitor benchmark information where available

10. Prioritize critical gaps over nice-to-have skills