# Rahul Virmani -- 0-3 Month Skill Boost Plan

This document outlines the 0-3 month skill upgrade plan for Rahul Virmani, focusing on closing immediate skill gaps, recommended courses, proof-of-concept (POC) deliverables, and the direct business impact for manipal.

## Execution Priority

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| **Timeline** | **Skill Gap** | **Recommended Skills/Tools** | **Course Recommendation** | **Proposed POC** | **Business Impact for manipal** |
| 0-1 Month | Innovation | Design Thinking, Agile | Personalized Learning Path for Rahul Virmani: Module 1 (Innovation Strategies) | Develop a new product/service concept | Enhanced product offerings, competitive advantage |
| 0-1 Month | Market Analysis | Data Analytics, BI Tools | Personalized Learning Path for Rahul Virmani: Module 2 (Market Analysis Techniques) | Conduct a detailed market analysis | Improved market positioning, targeted strategies |
| 1-3 Months | Business Development | CRM Systems, Sales Tools | Personalized Learning Path for Rahul Virmani: Module 3 (Advanced Business Development) | Create a comprehensive BD plan | Increased client acquisition, revenue growth |
| 1-3 Months | Project Management | PM Software, Scrum | Personalized Learning Path for Rahul Virmani: Module 4 (Project Management Essentials) | Manage a pilot project end-to-end | Efficient project execution, resource optimization |

1. Weeks 1-4 → Focus on Innovation and Market Analysis → Deliver a new product/service concept and detailed market analysis.

1. 2. Weeks 5-12 → Advanced skills in Business Development and Project Management → Complete a comprehensive business development plan and manage a pilot project end-to-end.

Instructions:

1. 1. Analyze the employee's missing skills from prioritySkillsSelected
2. 2. Map course chapters to specific skill gaps

3. Create realistic POCs based on their role and existing skills

4. Focus on business impact relevant to their company/industry

5. Ensure timeline is practical and progressive

6. Use technical tools and frameworks appropriate for their field

7. Make POCs specific and measurable

8. Connect learning to direct business value