

## Annual Report and Accounts 2009



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We are one year into our five year turnaround plan and have taken significant steps along the path to recovery.

## What we have achieved

#### 2009 business achievements

The problems we faced have been assessed, disclosed and mitigated.

The essential value of RBS is intact. All our Core businesses are functioning normally, and our customer franchises are proving resilient.

We have set out the roadmap to recovery, with a clear strategy that is supported inside and outside RBS.

We now have the tools we need to do the job: the right leadership, appropriate levels of new capital and contingency protection.

We are delivering our Strategic Plan ahead of schedule on both value creation (improvement of Core Bank) and risk reduction (Non-Core run-off).

The greatest risks are behind us.

#### 2009 key highlights

Significantly lower loss attributable to ordinary and B shareholders	£3.6 billion
Strong Core Bank operating profit (1)	£8.3 billion
Strong Core Bank return on equity (2)	13%
Total assets reduced by (3)	£696 billion
Funded balance sheet reduced by (3)	£143 billion
Core Tier 1 ratio (3)	11.0%

#### Our 2013 vision

#### **Enduring customer franchises**

- A universal bank, anchored by retail and commercial activities with strong, complementary investment banking capability
- A top-tier competitor in our chosen markets

#### Safer and more focused

- Capital and liquidity strength meeting the highest international standards
- Gross reduction in funded assets of £500 billion achieved

#### A valuable, private sector bank

- Consistently profitable, with sustainable shareholder returns targeted at 15% on our tangible equity capital
- The Government will have sold or at least begun to sell its shares at a profit

#### Notes

- (1) Before tax, amortisation of purchased intangible assets, write-down of goodwill, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment, bonus tax and RFS Holdings minority interest. Statutory operating loss before tax of £2.6 billion.
- (2) Indicative Core attributable profit, taxed at 28% on attributable core spot tangible equity (circa 70% of Group tangible equity based on risk-weighted assets).
- (3) Pro forma excluding RFS Holdings minority interest.

#### Chairman's statement

Philip Hampton, Chairman

• Watch or listen to Philip Hampton at www.rbs.com/annualreport2009

For biographiessee pages 8-11



"I hope that the Group's results give you the clarity about our performance and direction that enables you to share the confidence I have in the brighter future for RBS."

2009 was a year of profound change and substantial challenges for RBS. But, in the course of the year, we have put in place the building blocks of our recovery plan and have begun the process of restoring the company to good health. The Group now has appropriate levels of new capital and our job is to make it work on behalf of shareholders.

#### Economic backdrop - a deep recession, but signs of recovery

Last year was a tumultuous one for the global economy. In our most important market, the UK, gross domestic product shrank by 4.8% in real terms. Significant contractions were also registered in the USA and, in particular, Ireland.

The recession hurt many of our customers, with unemployment rising sharply and corporate profitability coming under pressure, which in turn led to a marked deterioration in credit quality. In addition, lower interest rates squeezed margins on many of our savings products. Viewed in that context, there are resilient aspects of our performance in another disappointing year of overall losses.

More positively, the economic environment started to improve in the second half of the year, with the USA and UK emerging from recession, and many asset prices rising sharply. Expectations for growth in 2010 are muted, and important adjustments still need to take place in the global economy. We plan for the future on a conservative basis. But we take comfort from the fact that we appear to be moving into the recovery phase.

#### External influences - a price worth paying

The benefits to RBS of political involvement, in the widest possible sense, are significantly larger than the costs. Put simply, if RBS hadn't received government support, it wouldn't be here today. Moreover, the extent of the support it received means we are in a position to rebuild carefully on our strengths.

This support has come at a price, most notably the divestments we are required to make as part of our settlement with the European Commission. These partly relate to the Commission's views on market share, with a particular focus on our small and medium-sized enterprise (SME) business in the UK, and will lead to the sale of the RBS branch network in England and Wales, and, the NatWest branches in Scotland. Other divestments are intended to act as a deterrent to companies seeking state aid, most notably the required sale of our insurance business.

This is not how we would have chosen to change RBS, because our absolute priority is restoring value for investors, including the UK taxpayer. Collectively, the businesses we will sell represent under 15% of the Group, and the disposals are a distraction we would have preferred to avoid. However, we have four years to make all our disposals. In that time frame, we are confident we can minimise any adverse impact and we expect to get proper value for shareholders.

The Government's Asset Protection Scheme (APS) comes with a high price tag, but is a worthwhile investment on two counts. First, it enables us to pass the Financial Services Authority's stress tests. The insurance element of the scheme is the only way we could realistically achieve that. Second, it fills the hole in our capital ratios created by the losses we made in 2009, the further charges we expect to make in 2010, and the associated increase in risk-weighted assets from pro-cyclicality and regulatory change. We need the support of the APS if we are to accomplish our goals.

It is the Board's view that the restructured terms of the APS, which were endorsed by independent shareholders in December 2009, represent a better outcome for shareholders than the outline agreement reached in February 2009, when market conditions were much more uncertain and difficult. It insures fewer assets and costs less. We do not expect to claim

losses under the APS, but it does provide valuable protection in the event of more challenging economic conditions. We have also agreed how, if we wish to do so, we can cancel the scheme at any stage. Finally, the fees have substantially reduced and we retain our deferred tax assets.

#### Shareholders - rebuilding confidence and trust

We know that we have to rebuild confidence and trust with investors. We believe the best way to do that is to combine clear performance targets with improved disclosure. Enhanced transparency will enable shareholders – both government and private – to measure and judge performance as we work to restore the Group's financial performance. UK Financial Investments has been a demanding, engaged and active shareholder, most prominently on remuneration issues. However, it has at all times acted in a manner consistent with its status as an arm's length, commercial investor, which intends to sell its interests in RBS at the earliest attractive time.

#### Remuneration reform - leading the way

Throughout 2009, one of the biggest challenges we faced was balancing public and political concerns on bankers' pay with the long-term interests of all our shareholders. We share the public's concerns and we understand that it is impossible to defend some of the historic pay practices of the industry. Reform is needed. We said we would lead that reform and I believe we have: our policies on clawback and deferral of bonuses, announced in February 2009, went further than other banks and further than the subsequent G20 proposals.

The losses the Group has recorded this year are driven by the legacy of actions taken in the past for which responsibility has been allocated. The relevant people are no longer with the Group. The bonus payments made this year are targeted at the staff who are tasked with the job of returning the Group to profitability by delivering sustainable growth in our Core business and managing down the legacy exposures in our Non-Core Division.

On bonus payments for 2009, we were guided by a policy to pay the minimum necessary to retain and motivate staff who are critical to the recovery of RBS. The Board believes it would have undermined the profitable core of the business and damaged shareholder value had we recommended less. It is essential that talented people do not feel disadvantaged in working to restore value to RBS, compared with other banks. Nonetheless, the Board believes the position we have reached – developed by the Remuneration Committee, endorsed by the Board and accepted by UKFI, who for one year only held a legal right to consent – strikes an appropriate balance.

With regard to our Group Chief Executive, Stephen Hester was recruited 15 months ago to lead the RBS turnaround. The Board's Remuneration Committee considers that Stephen Hester significantly outperformed the targets he was set for 2009 and intended to award a bonus commensurate with that view. He decided to waive this bonus award, given public controversy on banking pay and the potential for his bonus to divert attention from and weaken support for the RBS turnaround and recovery. However, it remains the Board's intention over the course of the recovery period to reward the Chief Executive fairly, appropriately and at market levels for achievement against the targets we have published to make the bank safe, successful and valuable again. Gordon Pell, Deputy Chief Executive, who retires at the end of March 2010, also waived any bonus award for 2009.

# **Governance – comprehensive change to Board** and **Executive Management**

We have made comprehensive changes to the Board and the Executive Management team. The Board is now the right size – smaller – and combines the skills and experience we need to rebuild the company. Sir Sandy Crombie, Bruce Van Saun, and Phillip Scott all joined in 2009, while Penny Hughes joined in 2010.

Our strategy involves the introduction of new management disciplines to ensure that the RBS of tomorrow will be fundamentally different from the RBS of yesterday – in risk, in focus on customers and in accountability. Our new Board Risk Committee is a good example of the changes we have already set in motion. It will regularly analyse the risk profile of the Group, identify any longer term threats and make recommendations to the Board as appropriate.

#### Serving our communities

We are acutely aware of our responsibility to repay the support we've received and to enable the UK taxpayer to exit from the investment in RBS. But there is more we can do to support our customers and the wider communities we serve. For example, we've been at the forefront of measures taken to minimise mortgage repossessions and to guarantee overdraft prices for small businesses.

The Group is justly proud of its MoneySense programme, now in its sixteenth year, which strives to increase financial capability and inclusion. This programme has a special focus on schools, with 600 RBS employees delivering new lessons to over one-third of a million pupils each year.

Finally, we are satisfied that we are fulfilling both the letter and the spirit of our lending commitments, which were to make an additional £9 billion available to the mortgage market and £16 billion to creditworthy businesses. On the former, we have beaten our target. On the latter, we have achieved £60 billion of gross new lending to businesses, including £39 billion to SMEs, but, in the current economic environment, many customers have been strongly focused on reducing their borrowings. Moreover, the withdrawal of foreign lenders has been less pronounced than anticipated, there has been a sharp increase in capital market issuance and demand has been weak in the teeth of the recession. As a result we have not achieved our £16 billion net lending target. Even so, we are ready, willing and able to lend, and approved 85% of loan applications during 2009, a rate consistent with previous years.

#### A new phase for RBS

We are moving purposefully to a new phase for RBS. We have a focused team and a clear strategy. We have removed the main barriers that were in our way. If we do the right things for our customers we'll be doing the right things for our shareholders. I hope that the Group's results give you the clarity about our performance and direction that enables you to share the confidence I have in the brighter future for RBS.

#### Philip Hampton

Chairman

#### Group Chief Executive's review

Stephen Hester, Group Chief Executive

• Watch or listen to Stephen Hester at www.rbs.com/annualreport2009

For biographiessee pages 8-11



"RBS is being restructured and run to serve customers well, to be safe and stable and to restore sustainable shareholder value for all."

Everyone at RBS is conscious of the responsibilities that lie with us to ensure recovery of the support the Bank has received. In that context it is pleasing to be able to report some big steps on our recovery path, which I outline in this review.

#### Goals

Put simply, we have three overriding objectives:

- to serve our customers well;
- to restore the Bank to undoubted standalone strength; and
- to rebuild sustainable value for all shareholders and in so doing to enable the UK Government to sell its shareholding profitably over time.

The riskiest part of RBS's journey is now behind us. There are four years left of our recovery plan. Each year we expect to report strong, measurable progress.

#### Strategy

Our strategy is simple and its concepts are well tested in this and other industries. Its implementation, however, constitutes one of the largest and most far-reaching company restructurings yet seen globally.

We aim to remake RBS as one of the world's most admired, valuable and stable universal banks. Driven by market-leading businesses in large customer-driven markets, RBS targets 15%+ sustainable returns on equity from a stable AA category risk profile and balance sheet.

We are concentrating RBS around the competitive strengths we enjoy in each of our Core business Divisions. We are focusing on what we are good at and making it better. At the same time we are reducing our balance sheet, risk and funding exposures through massive restructuring and are reducing both scale and scope in areas where we are not naturally strong. We are re-engineering cost structures and have embarked on overdue business investment. Cross-cutting management and cultural change has also been comprehensive.

#### **Results and progress**

2009 saw pleasing progress toward our three main goals. On every published measure the Group is ahead of our Strategic Plan at this stage. However, the challenges of the starting point mean it will take until the end of our Plan period for overall profitability to meet our aspirations.

#### **Customers**

In 2009, our Core businesses sustained their market positions, with customer numbers steady or growing across the Group's major retail and corporate business lines, thereby confirming the essential health and value that underpins RBS's businesses. This is also a testimony to the efforts and endurance of our people. We can and must do better still, however. The new RBS will be known for its unswerving focus on customers.

#### Risk

We have also made substantial progress in restoring strength and improved risk management to RBS – both under our own steam and thanks to government support and improving markets. Our overall balance sheet is already £696 billion below its peak and the funded balance sheet is £351 billion lower, in constant currency terms; 70% of our targeted reduction is behind us. Our funding and liquidity resilience has dramatically improved. Our loan to deposit ratio is down from its 154%

peak to 135%, and in our Core business is just 104% compared with our 2013 target of c.100%. Our Core Tier 1 capital ratio is a robust 11.0%, which we expect to be enough to meet the further challenges we anticipate in 2010 before the expected recovery takes stronger hold in 2011, and to take account of the direction of regulatory change.

UK Government support has enabled our capital improvement. This support also encompasses the Asset Protection Scheme (APS) and related Contingent Capital Line finalised in December, and accompanied by European Union sign-off, subject to agreed remedies. We do not expect to receive any net payment under the APS or to have to convert contingent capital into equity, and we target an exit from the arrangements by 2012/13, subject to regulatory approval. They do, however, provide valuable tail risk protection whilst we exit the remaining excess risk exposures and until economic recovery is completely established.

#### **Profits**

Goal number three, restoration of sustainable shareholder value, will take the longest, though its prospect is becoming clearer. To achieve this goal we need to make sure that our Core business improvement measures succeed and to complete the Non-Core exit; we also need economic recovery. Nevertheless, progress in 2009 was encouraging. Our Core business posted operating profit of £8.3 billion (up 89% on 2008). £5.7 billion of these profits came from Global Banking & Markets (GBM), our investment banking arm, which successfully took advantage of buoyant markets despite the handicaps of its own radical restructuring. While we expect this level of core profits to decrease in 2010 as GBM's markets normalise, our retail and commercial businesses, which we believe reached their cyclical trough in 2009, should bounce back in the coming years, eventually constituting a stable two-thirds of Group profits.

In our Non-Core Division, rapid progress on divestments, asset run-off and sales reduced total third party assets by 36% in 2009, ahead of Plan, to £221 billion, including derivatives. Doing so crystallised losses, and further losses are likely to occur in coming years, albeit steadily declining. In the second half of 2009, Non-Core losses reduced 44% from the first half, providing encouragement about this trend. After some one-off gains, RBS Group had net attributable losses of £3.6 billion overall.

#### Outlook

We see the outlook as cautiously encouraging for RBS and the economies we serve, although with clear risks. It looks as if loan impairments may have peaked in 2009 and our net interest margin, despite the continued squeeze on liability margins and higher liquidity costs, has now shown two quarters of improvement. Our progress in 2009 gives increased comfort in our ability to execute the restructuring challenges that remain.

Nonetheless, there are important areas of uncertainty today that should become clearer over the course of 2010. How these resolve will make the value case for RBS more certain.

 Firstly, much depends on the shape and pace of economic recovery and the way it feeds through to business activity, interest rates and credit impairments.

- Secondly, prospective regulatory change, about which more below, is likely to be significantly shaped in 2010 with the timing of implementation also clearer. This will affect customer activity and pricing as well as capital structure and shareholder returns.
- Thirdly, as the prospect of share sales becomes more realistic, RBS
  can transition from financial 'problem' to 'opportunity'. This will also
  help underpin the message to staff, shareholders and customers that
  RBS is being run commercially on behalf of all shareholders.
- Finally, while the riskiest part of the recovery plan is behind us, 2010 will be a year of hard slog, with limited visibility of our end value. Though Non-Core impairments and write-downs are expected to improve, they are likely to remain high and will once again continue to weigh against our strong Core operating profits. Our plans carry execution risk, and there is a further risk of sheer change fatigue. We must make sure that we stay on top of these risks.

#### **People**

There are several necessary ingredients on the journey from failed institution to recovery story, and in the end to market leader. Perhaps the most crucial of these ingredients is people.

We needed to make comprehensive changes at the top and throughout our organisation, and we have implemented these changes decisively. On-going challenges from efficiency measures and business reduction are manifest. Finally, the sheer magnitude and intensity of institutional change, the pressure on morale of backward-looking commentary and customer uncertainty, the dents to pride and personal savings all take a toll. Our people face significant headwinds. Yet good, motivated, well-managed people are a vital necessity for achieving each of our three overriding goals.

RBS's recovery is a work in progress. Management's greatest task is human renewal and motivation. We have experienced damaging losses of skilled people and will continue to do so. But to date the overall signs are positive. The transition we need to make is ahead of schedule. Our people, new and old, are doing their jobs, and doing them well. Compliments are due to them for this.

#### Regulation

Change is needed and is happening. As a large, diversified, systemic bank, and as a poster child for what needed reforming, RBS is both affected and constructively engaged. Three strands of change are discernible. The changes in process around the Basel rules on quality and quantity of capital, on risk weighting and on liquidity are generally well conceived and appropriate. However, their combination needs careful calibration to ensure the right balance between effectiveness and jeopardising economic growth and industry stability. Similarly, a measured timetable for implementation is vital. Done properly, we welcome the direction of change; it fits our own self-administered change and should be accommodated within our plans for the coming years.

The Basel changes are designed to reduce the probability of default in financial services. That leaves another critical strand of work around what happens in the case of default, even if much less likely to happen than before. We must make sure that our industry does not need the

#### Group Chief Executive's review continued

#### Our markets

level of systemic and specific support called upon in 2008/09 in any future crisis. To enable banks to fail without a seizing-up of our financial system or a disastrous domino effect is a complex re-engineering challenge, especially when the scenario in question is not individual bank failure but systemic threat to many banks. I believe the answer lies in devising a 'Chapter 11' regime for banks, a clearer and swifter loss attribution mechanism beyond equity and a reduction in counterparty risk. Size and shape of themselves are a red herring, as surely all the facts of the crisis bear out. In any event, change in the area of crisis resolution is a must. But the consequences may be far-reaching and may have unforeseen side effects. We need thoughtful, purposeful dialogue leading to reform that works and we need to avoid rushed measures that distract.

Finally, the financial services industry must do more on the issue of cultural change: reconnection with customers and communities; restoration of management excellence; reform of pay structures that have become hard to defend. The financial services industry is integral to our economic system. As such its weakening comes at considerable peril to society's broader wealth creation and stability. But our more intangible licence to operate from society is at present rather battered. Our integral role requires that we restore it.

#### **Shareholders**

RBS is being restructured and run to serve customers well, to be safe and stable and to restore sustainable shareholder value for all. It is our legal duty. It is our intention and desire. It is also the only way by which taxpayers will recover the support they have entrusted us with.

As we go through implementation of RBS's Strategic Plan, RBS's value will be determined by the improved sustainable earnings power of our Core business. The losses from the Non-Core wind-down will continue for a time, but should increasingly be seen as catered for in our financial structure. As confidence grows, we will be able to resolve the complexities in our capital structure and the Government will have opportunities to sell down its stake, thereby adding clarity and reducing the risk discount that is perceived today.

At the beginning of 2010 RBS is still a complex story. It will become simpler, clearer and more valuable as our strategy and actions show more results. We believe we can do this, to the benefit of all.

#### Stephen Hester

Group Chief Executive

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# The economic backdrop was difficult, despite a gradual improvement as the year wore on.

At the beginning of 2009, the global economy was in the grip of a recession described by the International Monetary Fund as "unprecedented in the post-World War II era". This prompted a coordinated policy response by central banks and governments around the world. Interest rates were cut sharply and some countries took the extra step of introducing quantitative easing – including the UK. Fiscal policy was also loosened.

These policies quickly had a calming effect on asset prices. Global equities stabilised in March 2009 and have since risen by c.65% (FTSE +45%, S&P 500 +55%). Similarly, house prices started to rise in the spring, and are presently about 5% and 10% above their troughs in the US and UK, respectively.

Commercial property valuations took longer to recover. Having fallen by 44% over the previous two years, UK valuations started to rise again in August 2009, and have since rebounded by 9%, according to International Property Databank (IPD). However, valuations were still falling in Ireland and the US as at Q4.

Policy loosening also led to an improvement in economic performance, with the rate of decline in gross domestic product (GDP) easing, then reversing in our core economies as 2009 progressed. The US emerged from technical recession in Q3 2009, and the UK in Q4 2009. Even so, the whole year growth outturns confirm that 2009 was, on balance, a challenging year for our core markets:

- UK GDP shrank by 4.8% the largest decline on record, and a much worse outturn than economists were expecting when we reported our 2008 Results (-2.6%, according to Consensus Economics).
   The recession hurt many of our customers, with unemployment rising and corporate profitability falling.
- In Ireland, the recession was even more pronounced. GDP fell by an estimated 7.3%, according to Consensus Economics. That's mainly because property and construction are more prominent in the Irish economy, and suffered even sharper corrections.
- The decline in US GDP was mild by comparison (-2.4%), but that is still a deep recession by US historic standards. The unemployment rate more than doubled, giving rise to the weakest labour market conditions for almost 30 years.

#### The economic outlook

The nascent recovery has more to do with policy stimulus than a reduction in the global imbalances that helped cause the recession. Savings rates have risen in the US and UK, but households, government and – to a lesser extent – companies still have a way to go to get debt down to more comfortable levels.

As a result, most economists expect that the recovery in our core markets will be sluggish by historic standards. This suggests that inflation will remain low and that interest rates will be raised only gradually. Emerging markets, especially Asia, will likely outperform as they are less encumbered by balance sheet strains.

N.B. All data are from Thomson Datastream, unless otherwise indicated.

#### Essential reading

Our markets

Q&As on progress



When we speak to our investors, some questions are asked more often than others. Below we provide a selection of those frequently asked questions – and answers.

#### O What is your dividend policy going forward?

In the light of our 2009 results, it would not be appropriate to pay any dividend on ordinary shares this year, nor, under the terms of the European Commission's approval of the state aid we have received, will we be able to do so for a further two years. The Board is mindful that dividends form an extremely important part of shareholder return and income. It is our intention over time to resume the payment of a dividend as soon as it is prudent to do so, taking account of the Group's capital position, retained earnings and prospects, as well as of the enhanced dividend rights attached to the B Shares held by the UK Government. There will be dividend payments on some preference shares this year but, thereafter, they will be subject to the same two-year hiatus required by the EC.

#### O What is the timetable for the EU-required divestments?

We have four years to make all our disposals and will determine the timing of each with reference to the following criteria: getting the best value for shareholders; minimising the disruption to our customers and employees; market conditions; and execution risk.

We will look to conclude some of the disposals quickly. For example, RBS Sempra Commodities agreed to sell its Metals, Oil and European Energy business lines to J.P. Morgan for \$1.7 billion, as announced on 16 February 2010. Others will take longer. We are making good progress on the divestment of RBS branches in England and Wales, and NatWest branches in Scotland; we have a target to agree a buyer in 2010, though the complex separation issues mean we don't expect to complete until 2011. We are considering our options on the RBS Insurance divestment, including an IPO in the second half of 2012.

#### O Where are you in the impairment cycle?

We believe impairment losses are likely to have peaked in 2009, having increased to £13,899 million from £7,432 million in 2008. There are complementary indications that the pace of downwards credit rating

migration for corporates is slowing. Nonetheless, the financial circumstances of many consumers and businesses remain fragile, and rising refinancing costs, whether as a result of monetary tightening or of increased regulatory capital requirements, could expose some customers to further difficulty.

#### O What has been happening to margins, and why?

Our net interest margin has now shown two quarters of improvement, despite the continued squeeze on liability margins and higher liquidity costs. In 2009 overall, net interest income declined by 14%, as the Group net interest margin narrowed by 32 basis points to 1.76%. Deposit margins remain under pressure, with strong competition particularly for longer term deposits and rates on many products already at floors in the current low interest rate environment. However, asset margins were gradually rebuilt over the course of the year, leading to a recovery beginning in overall net interest margins in the Core retail and commercial banking Divisions in the second half.

#### O How much of a problem has UK political interference been?

The benefits to RBS of political involvement, in the widest possible sense, are significantly larger than the costs. Put simply, if RBS hadn't received government support, it wouldn't be here today. It is in every shareholder's interest that RBS is run commercially and, on every item of strategic and operational substance, that has been the case.

# O To what extent has the loss of high-performing employees affected performance?

The loss of high-performing employees has been damaging but, to date, not destructive. Each year, we rate our employees on a scale of one to five, where four and five are the highest ratings. The bad news is that the percentage of people ranked four or five that left us in the second half of 2009 was roughly double the prevailing rate over the period 2005-07. The better news is that this number is rising from a relatively low base. We have also been able to hire talented people to help in the restructuring challenges ahead for the company.

The ability to motivate and retain our best employees is critical to the future success of RBS so, first and foremost, we need to make sure the percentage of highly-rated people leaving us doesn't rise any further. Ideally, we need to reverse that trend, though this will partly depend on our ability to convince staff and recruits that RBS is being run commercially.

#### O How would a UK sovereign credit downgrade affect the Group?

We carry out contingency exercises on a range of possible outcomes. It is true that the RBS Group's credit rating is, to a degree, supported by the UK sovereign rating, so a downgrade may have repercussions for the rating of RBS. We diligently employ liquidity oversight and contingency planning designed to mitigate the impact on the Group from a number of liquidity stresses, including credit rating downgrades, irrespective of the sovereign rating of the UK.

#### Board of directors and secretary













#### Chairman

#### Philip Hampton (age 56) N (Chairman)

Appointed to the Board on 19 January 2009 and as Chairman on 3 February 2009. Philip Hampton was previously chairman of J Sainsbury plc and group finance director of Lloyds TSB Group plc, BT Group plc, BG Group plc, British Gas and British Steel plc, an executive director of Lazards and a non-executive director of RMC Group plc. He is also former chairman of UK Financial Investments Limited, the company established to manage the UK Government's shareholding in banks subscribing to its recapitalisation fund, and is a non-executive director of Belgacom SA. Philip joined the Board of Anglo American plc as a non-executive director on 9 November 2009.

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#### Key to pictures

- 1. Philip Hampton, Chairman
- 2. Stephen Hester, Group Chief Executive
- 3. Bruce Van Saun, Group Finance Director
- 4. Colin Buchan
- 5. Sandy Crombie
- 6. Archie Hunter
- 7. Joe MacHale
- 8. Penny Hughes
- 9. John McFarlane
- 10. Arthur "Art" Ryan
- 11. Philip Scott
- 12. Miller McLean

#### Abbreviations

- A member of the Group Audit Committee
- N member of the Nominations Committee
- R member of the Remuneration Committee
- Ri member of the Board Risk Committee
- \* independent non-executive director

#### **Executive directors**

## Stephen Hester (age 49) Group Chief Executive

Appointed to the Board on 1 October 2008 and as Group Chief Executive on 21 November 2008, Stephen Hester was chief executive of The British Land Company PLC. He was previously chief operating officer of Abbey National plc and prior to that he held positions with Credit Suisse First Boston including Chief Financial Officer, Head of Fixed Income and co-Head of European Investment Banking. Between February and October 2008, he was non-executive deputy chairman of Northern Rock plc. He is also a trustee of The Foundation and Friends of the Royal Botanical Gardens, Kew.

### Gordon Pell (age 60) (not pictured) FCIBS, FCIB

#### **Deputy Group Chief Executive**

Appointed to the Board in March 2000, Gordon Pell was formerly group director of Lloyds TSB UK Retail Banking before joining National Westminster Bank Plc as a director in February 2000 and then becoming Chief Executive, Retail Banking. He is also a director of Race for Opportunity and a member of the FSA Practitioner Panel. He was appointed chairman of the Business Commission on Racial Equality in the Workplace in July 2006 and deputy chairman of the Board of the British Bankers Association in September 2007. He will retire from the Board on 31 March 2010.

#### Bruce Van Saun (age 52) Group Finance Director

Appointed to the Board on 1 October 2009, Bruce Van Saun has more than 25 years financial services experience. From 1997 to 2008 he held a number of senior positions with Bank of New York and later Bank of New York Mellon, most recently as vice chairman and chief financial officer and before that he was responsible for the Asset Management and Market Related businesses. Prior to that, he held senior positions with Deutsche Bank, Wasserstein Perella Group and Kidder Peabody & Co. He has served on several corporate boards as a non-executive director and has been active in numerous community organisations.

#### Group General Counsel and Group Secretary

#### Miller McLean (age 60)

FCIBS, FIB

Miller McLean was appointed Group Secretary in August 1994. He is a trustee of the Industry and Parliament Trust, non-executive chairman of The Whitehall and Industry Group, and immediate past president of the Chartered Institute of Bankers in Scotland. He will retire from the Group on 30 April 2010.

#### **Essential reading**

Board of directors and secretary

Non-executive directors













#### Non-executive directors

#### Colin Buchan\* (age 55) A, N, R (Chairman), Ri

Appointed to the Board in June 2002, Colin Buchan was educated in South Africa and spent the early part of his career in South Africa and the Far East. He has considerable international investment banking experience, as well as experience in very large risk management in the equities business. He was formerly a member of the group management board of UBS AG and head of equities of UBS Warburg, and was the former chairman of UBS Securities Canada Inc. He is chairman of Standard Life Investments Limited and a director of Standard Life plc and Black Rock World Mining Trust Plc. Colin is a fellow of the Chartered Institute of Bankers of Scotland.

#### Sandy Crombie\* (age 61) Senior Independent Director

N, R, Ri

Appointed to the Board in June 2009, Sandy Crombie retired from his position as Group Chief Executive of Standard Life Plc on 31 December 2009. He has previously served as a director of the Association of British Insurers and a member of the Chancellor of the Exchequer's High Level Group. In 2007, he was the Prince of Wales' Ambassador for Corporate Social Responsibility in Scotland. He currently serves as Chairman of the Edinburgh UNESCO City of Literature Trust, as Vice Chairman of the Royal Scottish Academy of Music and Drama, and President of The Cockburn Association.

#### Penny Hughes\* (age 50)

N, R

Penny Hughes joined the Board on 1 January 2010 and is currently a non-executive director of Home Retail Group plc and Cable & Wireless plc. Penny joined the board of Wm Morrisons Supermarkets plc on 1 January 2010. She is a former non-executive director of Gap Inc, Vodafone PLC and Reuters PLC. Penny chairs the Remuneration Committee of Home Retail Group. Penny was a director and chairman of the Remuneration Committee of Skandinaviska Enskilda Banken AB until she stepped down on 20 October 2009. Penny spent the majority of her executive career at Coca-Cola where she held a number of leadership positions. In 1992, she was appointed as President, Coca-Cola Great Britain and Ireland. She is also a Trustee of the British Museum and President of the Advertising Association.

#### Archie Hunter\* (age 66) A (Chairman), N, Ri

Appointed to the Board in September 2004, Archie Hunter is a chartered accountant. He was Scottish senior partner of KPMG between 1992 and 1999 and president of The Institute of Chartered Accountants of Scotland in 1997/98. He has extensive professional experience in the UK and North and South America. He is currently chairman of Macfarlane Group plc, a director of Edinburgh US Tracker Trust plc and a governor of the Beatson Institute for Cancer Research.

#### Joe MacHale\* (age 58)

A. N. Ri

Appointed to the Board in September 2004, Joe MacHale is currently a non-executive director and chairman of the remuneration committee of Brit Insurance Holdings plc, and a trustee and treasurer of MacMillan Cancer Support. He held a number of senior executive positions with J P Morgan between 1979 and 2001 and was latterly chief executive of J P Morgan Europe, Middle East and Africa Region. He is a fellow of the Institute of Chartered Accountants and the Chairman of Prytania Holdings LLP.

#### John McFarlane\* (age 62)

N, R

Appointed to the Board on 1 October 2008, John McFarlane is former chief executive officer of Australia and New Zealand Banking Group Limited. Previously he was a group executive director of Standard Chartered and was head of Citicorp/Citibank in the UK and Ireland. He is currently a non-executive director of Westfield Holdings Limited and a director of Old Oak Holdings Limited. He is a former president of the International Monetary Conference and a former chairman of the Australian Bankers Association. He has previously served as a director of the London Stock Exchange and a member of the Auditing Practices Board.

#### Arthur 'Art' Ryan\* (age 67)

N

Appointed to the Board on 1 October 2008, Art Ryan is the former chairman, chief executive officer and president of Prudential Financial Inc. Previously he held senior positions with Chase Manhattan Bank NA. He is currently a non-executive director of Regeneron Pharmaceuticals Inc. and an active member of numerous community boards. He was a founding member of the Financial Services Forum.

#### Philip Scott\* (age 55) A, N, Ri (Chairman)

Appointed to the Board on 1 November 2009, Philip Scott has wide-ranging experience of financial services and risk management, including previous responsibility for Aviva's continental European and international life and long-term savings businesses. He has held a number of senior executive positions during his career at Aviva, including his role as Group Finance Director until January 2010. Philip is also an experienced non-executive director and is currently on the board of Diageo plc.

#### **Executive Committee**





















The Executive Committee provides executive input to the Group Board, and monitors and reports to the Group Board on all operational and day to day activities in relation to the Group's businesses.

It is responsible for managing Group wide issues and those operational issues material to the broader Group.

1 2 3 4 5 6 7 8 9

#### Key to pictures

- 1. Stephen Hester, Group Chief Executive
- 2. Bruce Van Saun, Group Finance Director
- 3. John Hourican, Chief Executive, Global Banking & Markets
- 4. Brian Hartzer, Chief Executive, UK Retail, Wealth and Ulster Bank
- 5. Chris Sullivan, Chief Executive, UK Corporate
- 6. Ellen Alemany, Chief Executive, Citizens and Head of Americas
- 7. Ron Teerlink, Chief Administrative Officer
- 8. Nathan Bostock, Head of Restructuring & Risk
- 9. Paul Geddes, Chief Executive, RBS Insurance
- 10. Alan Dickinson, Chairman, UK Corporate

#### **Executive Committee**

Stephen Hester, Group Chief Executive Gordon Pell, Deputy Group Chief Executive Bruce Van Saun, Group Finance Director

For biographies see pages 8-9

#### Brian Hartzer (age 43)

#### Chief Executive, UK Retail, Wealth and Ulster Bank

Brian Hartzer joined The RBS Group in 2009. A Princeton graduate, he is a joint US and Australian citizen. Brian joined ANZ in 1999 and ran its Consumer Finance business (credit cards, merchant services and personal loans) until 2004. He then took over the full Retail bank portfolio (including SME and Wealth), and in 2008 added the role of Chief Executive Australia for all ANZ business lines, as well as Global Segment Lead for Retail. Before joining ANZ, Brian was a financial services consultant in New York, San Francisco and Melbourne for 10 years.

#### Chris Sullivan (age 52)

#### Chief Executive, UK Corporate

Chris Sullivan was appointed Chief Executive of the UK Corporate Banking Division and the GTS Division in August 2009. His previous role was Chief Executive of RBS Insurance, the second largest general insurance provider in the UK. Prior to this, Chris was Chief Executive of Retail and Deputy Chief Executive of Retail Markets. Chris is Vice Chairman of the Association of British Insurers, Chairman of the General Insurance Council and a member of the CBI President's Committee. He spent five years as Chief Executive of Lombard Asset Finance where he developed the business to a leadership position in the UK and Europe. Chris Sullivan earned his Fellowship of Chartered Institute of Bankers Scotland for his services to Scottish Banking.

#### John Hourican (age 39)

#### Chief Executive, Global Banking & Markets

Prior to his recent appointment as Chief Executive, Global Banking & Markets, John Hourican was the Chief Financial Officer and Board Member responsible for Group Finance after his appointment to the ABN AMRO Managing Board in November 2007. Before his Managing Board appointment, John was Head of Leveraged Finance, Global Banking & Markets. In this role, John was responsible for leading RBS's market leading Leveraged Finance and High Yield business in Europe and Asia Pacific. John joined RBS in 1997 and held a variety of senior positions within RBS's wholesale banking Division, notably on the Division's board as Finance Director and more recently as Chief Operating Officer where he was responsible for managing 3,000 people globally.

#### Ellen Alemany (age 54)

#### Chief Executive, Citizens and Head of Americas

Ellen Alemany joined The RBS Group in June 2007 from Citigroup, where she was CEO for Global Transaction Services. She was also a member of the Citigroup Operating Committee, Corporate and Investment Planning Group, and Global Banking Operating Committee. Ellen began her banking career at Chase Manhattan Bank in 1977, working in Operations, Structured Trade, and the Media and Electronics Department as a Senior Lender. In October 2009, she was listed 17th on US Banker's list of the 25 Most Powerful Women in Banking.

#### Paul Geddes (age 40)

#### Chief Executive, RBS Insurance

Paul Geddes graduated from Oxford in 1990, where he read Politics, Philosophy and Economics. His career started at Procter & Gamble, in the UK and Europe. He entered retailing in 1997, holding senior roles in Kingfisher and GUS Groups before joining the RBS Group in 2004 as Managing Director, Products and Marketing, Retail Banking. He was appointed CEO, Retail Banking in December 2006 and CEO, UK Retail in February 2009, before taking overall responsibility for some of the UK's best-known insurance brands, including Direct Line, Churchill, Privilege and Green Flag as CEO, RBS Insurance in August 2009. Paul is a Fellow of the Chartered Institute of Bankers in Scotland and a Trustee of the Dewar Arts Awards.

#### Ron Teerlink (age 49)

#### Chief Administrative Officer

In April 2008, Ron Teerlink joined The RBS Group as Chief Executive of Business Services, becoming the Group Chief Administrative Officer in February 2009. At the same time he was re-appointed to the Managing Board of ABN AMRO to oversee the integration programme. Ron started his career with ABN Bank in 1986 as an IT/Systems analyst and held various functional positions before becoming Chief Operating Officer of the Wholesale Clients Business in 2002. He was appointed Chief Executive Officer of Group Shared Services in 2004 and joined ABN AMRO's Managing Board in January 2006, where he was responsible for Services and Market Infrastructure. Ron holds a Masters degree in Economics from Amsterdam's Vrije Universiteit.

#### Nathan Bostock (age 49)

#### Head of Restructuring & Risk

Nathan Bostock joined The RBS Group in June 2009 as Head of Restructuring and Risk with responsibility for the newly formed Non-Core Division & APS, the Global Restructuring Group and the control functions of Group Legal & Secretariat and Risk Management. Before joining RBS, Nathan spent eight years with Abbey National plc in several roles and was latterly the CFO and main Board Director responsible for Products & Marketing, HR, Insurance and Cards. Before joining Abbey in 2001, Nathan spent ten years with RBS in a number of roles, including Chief Operating Officer of Treasury and Capital Markets and Group Risk Director. A Chartered Accountant, Nathan worked with Coopers & Lybrand, before starting his career in banking. He spent seven years in Chase Manhattan Bank in a variety of areas and functions. He also holds a BSc (Hons) in Mathematics.

#### Alan Dickinson (age 59)

#### Chairman, UK Corporate

Alan Dickinson became Chairman, Corporate Banking on 1 August 2009 having been Chief Executive, Corporate Banking from March, following the Group's restructure. The business looks after the Group's SME and Corporate businesses in the UK and its Global Transaction Services Division. Alan is a member of the Bank's Group Executive Committee. He joined The Royal Bank of Scotland Group in 1973. His career has covered working in the front line of Retail, Corporate and SME banking as well as in 1992 being Director of Credit covering the Bank's personal, business, commercial and corporate customers in the UK.

#### Management Committee

The Management Committee, comprising our major business and functional leaders, meets three to four times annually as a vehicle for strategy and business performance review.

It comprises members of the Executive Committee plus:

Richard Hemsley, Chief Operating Officer, Business Services Jennifer Hill, Head of Strategy and Corporate Finance Marco Mazzucchelli, Deputy CEO of Global Banking & Markets Cormac McCarthy, Chief Executive, Ulster Bank John McCormick, CEO Asia

Andrew McLaughlin, Head of Communications and Group Chief Economist

Miller McLean, Group General Counsel and Group Secretary Peter Neilsen, Global Head of Markets

Neil Roden, Head of Human Resources

Brian Stevenson, Chief Executive, Global Transaction Services





Our strategy is simple and its concepts are well tested in this and other industries. Its implementation, however, constitutes one of the largest and most far reaching company restructurings yet seen globally.

We aim to remake RBS as one of the world's most admired, valuable and stable universal banks. Driven by market-leading businesses in large customer-driven markets, RBS targets a 15%+ sustainable return on equity from a stable AA category risk profile and balance sheet.

We are concentrating RBS around the competitive strengths we enjoy in each of our Core businesses. We are focusing on what we are good at and making it better. At the same time we are reducing our balance sheet, risk and funding exposures through massive restructuring and are reducing both scale and scope in areas where we are not naturally strong. We are re-engineering cost structures and have embarked on overdue business investment. Management and cultural change has also been comprehensive.

### Andrew MacInnes

RBS customer for 33 years

For years Andrew has wanted to ride his motorbike across South Africa. This time last year he came to see us and we helped him put a savings plan together. Soon he'll be on his way for real.

# Roadmap to recovery

Strategy and business objectives	How are we going to do this?	Targets by 2013
	Market-leading franchises Target and measure market positions and customer satisfaction in all core businesses	All our main Core businesses have leadership positions
RBS to generate a sustainable 15%+ return	Income growth Focus on businesses capable of delivering sustainable growth and achieve market-level growth in each	Sustainable 5-10% organic growth in "normal" times
on equity, powered by market-leading businesses in large customer-driven markets	Cost control Deliver more than £2.5 billion efficiency savings by 2011 through the Group's new cost programme, whilst making essential investments in our businesses. Achieve a cost:income ratio that places RBS among the most efficient of its global peers	Group cost:income ratio, net of claims, <50%
	Rigorous capital and cost allocation  Accurately deploy the Group's capital and allocate appropriate costs to focus the Divisions on returns, as well as on profit growth	Implemented in 2009
DDC to dolliver its strategy	Reduced balance sheet scale De-risk and shrink the Group's balance sheet, including careful control of future asset growth	Achieve Non-Core run-off of £258 billion funded assets (2008) Additional reduction of £85 billion derivatives exposure is also targeted
RBS to deliver its strategy from a stable AA category risk profile and balance sheet	Funding programme Plans to limit over-reliance on wholesale markets to meet the Group's funding requirements, while building up an appropriate liquidity reserve	Group loan:deposit ratio of c.100% Wholesale funding reliance <£150 billion Liquidity reserves of c.£150 billion
	Stable and robust capital support Focus on implementing state of the art risk controls, run-off of excess risk concentrations and maintenance of strong equity capital	Core Tier 1 capital ratio >8%
	Focussed on retail and commercial banking Activity focussed on UK, US and Ireland and supported by significant business investment plans	Two-thirds of Group profit and revenue to come from retail and commercial banking
The chosen business mix to produce an attractive blend of profitability, stability and	Refocus on the core strength of GBM GBM's strategic plan is the most radical in The RBS Group, and will refocus the business on its core franchises, with disciplined deployment of capital to support its targeted client base	GBM to account for approximately one-third of Group profit and revenue
sustainable growth	Exit Non-Core business lines  Expeditious run-off or sale of businesses and asset portfolios while maximising the value obtained for the Group	Run-down of the Non-Core Division
	Publish targets for risk/return balance Demonstrate execution effectiveness by setting clear performance targets for risk and return, and give regular updates on progress against them	
RBS management	Improve levels of disclosure Rebuild confidence and trust with investors by combining clear performance targets with improved disclosure	
hallmarks to include an open, investor-friendly approach, discipline and proven execution	Set customer franchise targets for every business Maintain excellent customer service as a core objective of the Group, now defined with reference to a series of targets	All implemented in 2009
effectiveness, strong risk management and central focus on the customer	Management change At the centre of its efforts to rebuild standalone strength, RBS has completely restructured its Board and its senior management team	
	Strong risk management Introduce a new set of management disciplines to ensure that the RBS of tomorrow will be fundamentally different from the RBS of yesterday – notably in risk management	

#### Our strategic plan and progress

Roadmap to recovery

#### Our progress so far

Each of the Group's Core businesses maintained or enhanced its market position in 2009.

In the UK, RBS maintained its market leading franchises in retail (No.2), small business (No.1) and corporate and commercial banking (No.1).

2009 was not a normal year. Volatility and unprecedented, unconventional monetary policy interventions produced strong income growth in some businesses, while the recession depressed it in others. All the Core business franchises have shown their resilience through difficult economic conditions, and are well positioned as the major economies in which they operate start to recover.

Good progress has been made in the cost control initiatives across the Group, including major technology and back office restructuring By the end of 2009 £1.3 billion of costs had been eliminated from RBS, notably in the areas of IT and property infrastructure, and through improved employee efficiency programmes.

The Core bank cost:income ratio, net of claims, improved from 66.2% in 2008 to 53.5% in 2009.

Risk weighted assets, return on equity and fully allocated cost:income ratio targets set at Divisional as well as Group level.

During 2009 total assets were cut by £696 billion with funded assets declining by £143 billion.

Non-Core reduced its total third party assets, excluding derivatives, to £201 billion. Tier 1 leverage ratio declined from 21.2x in 2008 to 17.0x in 2009.

The Group's loan:deposit ratio, net of provisions, improved to 135% in 2009 from 151% in 2008. The Core loan:deposit ratio was 104% compared to 118% in 2008. Wholesale unsecured funding of less than one year duration has declined to £250 billion from £343 billion in 2008. Liquidity reserves increased by £81 billion to £171 billion during 2009.

At the end of 2009 the Group's Core Tier 1 ratio was 11%.

The Asset Protection Scheme, to which RBS acceded in December 2009, underpins our capital strength by providing protection in the event of severe market stress.

In the UK, the number of Retail current accounts increased by more than 3% on the year and the number of mortgage accounts by 10%.

UK Corporate Banking opened 100,000 start-up accounts in the nine months to September 2009.

Ulster Bank held SME and corporate customer numbers stable over the last year and increased consumer accounts by 3%, compared with December 2008. US Retail added 58,000 personal checking accounts over the course of the year.

GBM's total third party assets, excluding derivatives, were down 17%, or 13% at constant exchange rates, compared with 31 December 2008, driven by a 43% reduction in loans and advances as customers took advantage of favourable capital market conditions to raise alternative forms of finance to bank debt. This reduction was partially offset by an increase in liquid assets.

GBM's risk-weighted assets decreased 19%, or 15% at constant exchange rates, reflecting the fall in third party assets and the Group's continued focus on reducing its risk profile and balance sheet usage.

Non-Core Division reduced its portfolio of assets by £122 billion (36%) in 2009.

The Group sold its 50% interest in the online Spanish motor insurer Linea Directa in 2009, as well as its 5% stake in Bank of China.

RBS also agreed to sell its retail and commercial banking businesses in Indonesia, Hong Kong, Singapore and Taiwan, and GBM/GTS operations in the Philippines, Taiwan and Vietnam. It remains committed to the sale of certain other parts of its Asian franchise.

The Investment Strategies business of RBS Asset Management was sold to Aberdeen Asset Management in January 2010.

The non-US operations of RBS Sempra Commodities, the Group's joint venture business with California-based Sempra Energy, were sold to J.P. Morgan in February 2010. Sale processes are proceeding in respect of the Global Merchant Services business of GTS and RBS branches in England and Wales, and NatWest branches in Scotland.

RBS has published a series of financial targets, for the Group as a whole and for individual Divisions (see page 18).

We are delivering our Strategic Plan ahead of schedule on both value creation (improvement of Core Bank) and risk reduction (Non-Core run-off).

RBS set a new benchmark for disclosure among UK banks, in terms of both level and frequency (e.g. only UK bank to do full quarterly reporting).

Each Division is being monitored against a variety of market position metrics and customer satisfaction scores.

Good progress was made last year. For example, our share of the UK mortgage lending market (gross) increased to 12% from 7% in 2008. Also, Business & Commercial Banking and Corporate & Institutional Banking both maintained their market-leading customer satisfaction scores.

Progress on intra-Group connectivity/cross sales is also assessed. For example, 500,000 insurance policies were sold via the branch networks of RBS and NatWest.

The Group Board has been significantly changed with a new Chairman, Group Chief Executive, Group Finance Director, Senior Independent Director and several new members. The new Executive Committee was established in 2009 comprising the chief executives of the customer-facing Divisions of the Group, as well as the Chief Financial Officer, Head of Restructuring and Risk, and the Chief Administration Officer.

The Group's new Board Risk Committee will regularly analyse the risk profile of the Group, identify any longer-term threats and make recommendations to the Board as appropriate. See page 19 for an overview of key risk developments in 2009, and the steps we took to mitigate them.

### How our businesses work together Central Functions **UK Retail** Global We offer a range of banking and financial services to over 15 million personal customers. We also serve small business customers through our branches. We offer global payments, cash and liquidity management, as well as trade finance, and commercial card products and services. Target 2013 Unlocking the value of our customer Target 2013 Leading global player, serving Group clients and with a central role in deposit gathering. franchise as the most helpful retail bank in the UK. Global **Banking** & Markets **Ulster Bank** We offer a broad range of We provide a comprehensive range of financial services across the island of Ireland. services enabling major corporations and institutions to achieve their financing objectives. Target 2013 Strong wholesale bank, built around clients in chosen markets, Target 2013 Restructuring to sustainable profitability as Irish economy recovers. Our Core with much lower risk. businesses 1 П **UK** Corporate П Wealth We offer banking and investment services to clients in the UK and around the world. & Commercial We are a leading provider of banking, finance and risk management services to the corporate and SME sectors. 000000000 Leading UK franchise with global reach, providing growth and substantial funding to Group. Target 2013 Leading franchise bused on re-building sustainable value for customers and the bank. **RBS Insurance** Citizens Bank Our financial services products and services are distributed through the Citizens and Charter One brands in 12 states in the North East and Mid West of the US. We own some of the most well-known brands in the market. And they help give our customers in the UK and Europe peace of mind. Target 2013 Becoming UK's leading and most profitable general insurance business. Target 2013 A leading US superregional bank. Product cross selling synergies Potential cross selling opportunities

#### Non-Core

Our Non-Core Division
manages assets that are no
longer core to our strategy
and the continuing operations
of RBS, and which we plan to

Target 2013
A safer, sustainably profitable bank.

When we drew-up our strategic plan, one of the tests we set was that each business is connected to the Group in ways that mean the whole is greater than the sum of the parts.

# Group connectivity, cross-sell and complementarity

- GTS/Wealth provide a strong source of funding to complement our retail banking franchises. The businesses increased their deposit base in 2009 and contributed almost £1 in every £4 of deposits held by customers, highlighting the strength and depth of the customer relationships that exist in the Divisions. The low loan to deposit ratios (21% GTS and 38% Wealth) in each business help balance the funding profile of the Group.
- We offer Structured Retail Products to retail clients across Europe and Asia through our GBM business. RBS listed products can be traded like a share through a stockbroker or IFA. GBM works with our internal sales network to distribute these products through RBS Private Banking, NatWest Private Banking, Coutts, RBS Coutts and Ulster Bank.
- GBM helps Corporate Banking Division clients to raise finance from debt and equity markets. We participated in over 80% of equity issues by UK corporates in 2009 and led more UK corporate debt issues than any other bank.
- Our **Business Services Division** is a centrally-run function that allows our customer-facing Divisions to reduce costs by exploiting economies of scale.

- GTS/GBM We have established Global Network Banking (GNB) to position RBS as the network bank of choice for our corporate clients. GNB offers product connectivity and a seamless service to clients across our international network. It does this by providing expert, local relationship management across a number of countries in Europe, the Middle East, Asia-Pacific and the Americas regions to our international clients. In the UK, we have established an international network advisory team to enhance the global capability of our UK corporate clients.
- GBM helps agricultural customers hedge their Common Agricultural Policy payments from the EU. The payments are set in euros and UK farmers can be exposed to fluctuations in exchange rates. GBM offers services which give farmers certainty over the payment they will receive.
- Insurance In 2009, 500,000 insurance policies were sold via the branch networks of RBS and NatWest.
- Our **Retail Division** hosts services for business banking in branches.



# Clearly defined financial targets

• Watch or listen to Bruce Van Saun at www.rbs.com/annualreport2009

Key performance indicator	Worst point	2009 Actuals	Why?	2013 Target
Core Tier 1 capital ratio	4% (1)	11.0%	We need a high capital ratio to meet society's expectations of a safer banking system.	>8%
Loan:deposit ratio (net of provisions)	154% (2)	135%	We want to put our balance sheet on a more secure footing, where loans are near fully funded by deposits.	c100%
Wholesale funding reliance (3)	£343bn (4)	£250bn	We want to reduce this vulnerability, so that wholesale funding is predominantly used for non-loan assets.	<£150bn
Liquidity reserves (5)	£90bn (4)	£171bn	We want to rebuild our liquidity buffers, to guard against unexpected funding difficulties.	c£150bn
Leverage ratio (6)	28.7x <sub>(7)</sub>	17.0x	We target a conservative leverage ratio, at a level consistent with other leading banks.	<20x
Return on equity (RoE)	(31%) (8)	Core 13% (9)	We need to cover our cost of capital in the long-run, and justify our shareholders' support.	Core >15% (9)
Cost:income ratio net of claims	97% (10)	Core 53%	We cannot achieve a 15% RoE without cost control and asset margin re-pricing.	Core <50%

#### Notes

- (1) As at 1 January 2008.
- (2) As at October 2008.
- (3) Amount of unsecured wholesale funding under 1 year. 2009 includes £109 billion of bank deposits and £141 billion of other wholesale funding. 2013 target is for <£65 billion of bank deposits, <£85 billion of other wholesale funding.
- (4) As at December 2008.
- (5) Eligible assets held for contingent liquidity purposes including cash, government issued securities and other securities eligible with central banks.
- (6) Funded tangible assets divided by Tier 1 capital.
- (7) As at June 2008.

- (8) Group return on tangible equity for 2008.
- (9) Indicative Core attributable profit taxed at 28% on attributable core spot tangible equity (circa 70% of Group tangible equity based on RWAs).
- (10) 2008.

UK Retail			
	Return on equity (%)	Cost:income (%)	Loan:deposit (%)
2009 actual	4	60	115
2011	>1	<60	<120
2013	>15	c.50	<105

UK Corporate			
	Return on equity (%)	Cost:income (%)	Loan:deposit (%)
2009 actual	10	43	126
2011	>5	<45	<135
2013	>15	<35	<130

	Cost:income (%)	Loan:deposit (%)
2009 actual	59	38
2011	<60	<35
2013	<50	<30

GBM			
	Return on equity (%)	Cost: income (%)	
2009 actual	31	42	
2011	c.15	<65	
2013	15-20	c.55	

GTS		
	Cost:income (%)	Loan:deposit (%)
2009 actual	59	21
2011	<60	<25
2013	<50	<20

Ulster Bank			
	Return on equity (%)	Cost:income (%)	Loan:deposit (%)
2009 actual	(13)	73	177
2011	>0	<75	<175
2013	>15	c.50	<150

US Retail and Commercial					
	Return on equity (%)	Cost:income (%)	Loan:deposit (%)		
2009 actual	(2)	78	80		
2011	c.10	<70	<90		
2013	>15	<55	<90		

Illourance			
	Return on equity (%)	Cost:income less claims (%)	
2009 actual	2	92	
2011	>15	<70	
2013	>20	<60	

## Key risks and uncertainties

Risk Type	Definition	Features	Key developments in 2009	Risk mitigation
Credit risk (including country and political risks)	The risk arising from the possibility that the Group will incur losses owing to the failure of customers to meet their financial obligations to the Group.	Loss characteristics vary materially across portfolios     Significant correlation between losses and the macroeconomic environment     Concentration risk – potential for large material losses	Asset quality deteriorated in all portfolios in 2009, with higher impairments impacting our earnings and weaker assets incurring increased capital requirements. In both cases, the impact was greatest in corporate portfolios and the rate of decline was highest in the first half of the year.	We have increased investment in specialised workout and collection functions. Enhancements to various elements of our Credit Risk framework, which has been embedded into key business processes, will ensure that the size and shape of the Group's portfolio is aligned to its strategic targets.
Funding and liquidity risk	The risk of being unable to meet obligations as they fall due.	<ul> <li>Potential to disrupt the business model and stop normal functions of the Group</li> <li>Significantly correlated with credit risk losses</li> </ul>	Reopening of credit markets, increased market focus on building up liquidity reserves, and marketwide liquidity provided to the banking system through central bank quantitative easing.	We have built up a significant liquidity reserve (£171 billion), increased average maturity of wholesale funding, and reduced our customer funding gap.
Market risk	The risk that the value of an asset or liability may change as a result of a change in market risk factors.	<ul> <li>Potential for large material losses</li> <li>Potential for losses due to stress events</li> </ul>	Due to the extended period of market volatility since August 2007, the level of modelled market risk has increased, despite a reduction in trading book exposure.	We have reduced trading book exposure with sales, reclassification of assets to the non-trading book and write-downs.
Insurance risk	The risk of financial loss through fluctuations in the timing, frequency and/or severity of insured events, relative to the expectations at the time of underwriting.	Frequent small losses     Infrequent material losses	Increasing losses due to bodily injury claims in the motor insurance business affecting both RBS Insurance and the UK motor insurance industry as a whole.	We have taken various steps to address the current and future impact of bodily injury trends, including: rating and pricing changes; sales optimisation; and claims management.
Operational risk	The risk of financial, customer or reputational loss resulting from: fraud; human error; ineffective, or inadequately designed, processes or systems; improper behaviour; or external events.	<ul> <li>Frequent small losses</li> <li>Infrequent material losses</li> </ul>	Unprecedented levels of structural change within the Group, the difficult economic environment and the rising level of external threats (e.g. fraud) all combined to expose the Group to a heightened level of operational risk.	We have enhanced control frameworks and policy standards to improve the identification and management of operational risk within each of our Divisions. Material events are escalated to Divisional and Group Executive.
Regulatory risk	The risks arising from regulatory changes and enforcement.	<ul> <li>Risk of regulatory changes</li> <li>Compliance with regulations</li> <li>Potential for fines and/or restrictions in business activities</li> </ul>	The scale of regulatory change was maintained in key areas such as: systemically important firms; prudential and conduct issues; and treating customers fairly. In addition, we saw increased regulatory scrutiny and supervision around governance, capital, liquidity and remuneration.	We have a proactive engagement strategy with the FSA and other regulators, driven by a no-surprises culture, and a well developed Regulatory Developments framework, which assigns Senior Executive responsibility for all material risks.
Other risk	The risks arising from reputation risk.	<ul> <li>Additional regulation can be introduced as a result of other risk losses</li> <li>Failure to meet expectations of stakeholders</li> </ul>	On reputation, government support brings heightened public scrutiny of our wider Corporate Sustainability agenda e.g. how we manage customers, data, diversity, and our environmental impact.	On reputation, we established the Group Corporate Sustainability Committee in January 2010, chaired by one of our Non-Executive Directors.
	Pension risk is the risk that the Group may have to make additional contributions to its defined benefit pension schemes.	<ul> <li>Pension risk arises because of the uncertainty of future investment returns and the projected value of schemes' liabilities</li> </ul>	The next formal valuation of the main UK pension scheme, due as at 31 March 2010, is expected to show a deficit. This may lead to an increase in contributions in 2010.	We have taken steps to mitigate the cost and risk of our main UK pension scheme and other UK and Republic of Ireland schemes by capping pensionable salary growth.





Our Core businesses have sustained their market positions, with customer numbers steady or growing across the Group's major retail and corporate business lines, thereby confirming the essential health and value that underpins RBS's businesses.

This is also a testimony to the efforts and endurance of our people. We can and must do better still, however. The new RBS will be known for its unswerving focus on customers.

#### **NatWest Saturday opening**

During the year, we changed the opening hours of more than 600 branches so that we could better meet customers' needs.

UK Retail offers a comprehensive range of banking products and related financial services to the personal market. It serves customers through the RBS and NatWest networks of branches and ATMs, and also through telephone and internet channels.

	2009 £m	2008 £m
Net interest income	3,452	3,187
Non-interest income	1,495	1,751
Total income	4,947	4,938
Expenses	(3,039)	(3,196)
Operating profit before impairment losses	1,908	1,742
Impairment losses	(1,679)	(1,019)
Operating profit	229	723
Risk-weighted assets (£bn)	51.3	45.7
Return on equity	4.2%	13.1%
Net interest margin	3.59%	3.58%
Cost:income ratio	59.8%	62.4%
Loan:deposit ratio (excluding repos)	115%	116%

11%

increase in customer deposits in the year

10%

increase in mortgage customers in the year

Target	Return on equity (%)	Cost:income (%)	Loan:deposit (%)
2011	>1	<60	<120
2013	>15	c.50	<105



Brian Hartzer Chief Executive, UK Retail, Wealth and Ulster Bank

For biographiessee pages 8-11

Our NatWest and RBS brands serve more than 15 million retail customers, making us the number two player in the UK banking market. We offer a full range of products, including current accounts, mortgages, credit/charge cards and deposit accounts. We also help our customers with their financial planning.

The recession made 2009 a very difficult year for our customers and for UK Retail. Although the bottom-line figures are disappointing, we continued to make the kind of progress that we need to return to good health. In Branch Banking, customer deposits grew 11% on 2008, reflecting the strength of our franchises. Customers opened an extra 2.2 million savings accounts – a 20% rise – and savings balances were up by 11%. The number of current accounts increased by 3%. In Private Banking & Advice, we also saw resilient returns, with performance for mortgages and savings particularly good. Overall investment sales increased by 3% on the previous year and our Independent Financial Services business experienced a similar trend. Our Financial Planning business also performed robustly, with a market share of 14%.

We appreciate the support that the UK taxpayer continued to give RBS Group. In return, the Group agreed with the Government to support the mortgage market by lending, subject to demand, £9 billion – net – in the 12 months to the end of February 2010. The Group is on track to exceed this target on net lending by £3 billion. One result of our commitment to keep the mortgage market moving is that our share of gross mortgage lending nearly doubled, from 7% in 2008 to 12% in 2009.

As compensation for the state aid we received, we also reached an agreement with the European Commission to divest some businesses, including the RBS branches in England and Wales, and the NatWest branches in Scotland. A distinct management team is in place to manage the transition carefully. Their job is to look after the day-to-day needs of these branches and the support functions that back them up so that customers continue to receive the right standard of service.

We have worked hard to address the challenges we face. In July 2009, Brian Hartzer became Chief Executive of the UK Retail, Wealth and Ulster Bank Division. Brian joined from Australia and New Zealand Banking Group Ltd (ANZ) where he was Chief Executive Australia for all ANZ business lines.



Did you know?

£10.2 billion

Our net mortgage lending in the UK was £10.2 billion



We recognise that there's strong competition on the high street and we need to help restore the reputation of The RBS Group. We intend to do this by becoming the UK's most Helpful and Sustainable bank with a strategic programme to:

- re-engage our customers
- restore the pride of our people
- radically simplify the business
- · grow quality revenue.

We're already putting Helpful and Sustainable banking into practice. In September, we cut the price of un-arranged borrowing and reduced the fee we charge for unpaid items from £38 to £5 and the maximum monthly charge was halved. We also decreased referral fees, maintenance charges and interest rates for un-arranged borrowing on most accounts.

We continued to provide advice to customers and other people who are concerned about their personal finances through our flagship MoneySense programme. Through MoneySense for Adults, 1,000 trained advisers helped nearly 26,000 people through a MoneySense interview. Our MoneySense for Schools Programme, which we've been running for 16 years, teaches children how to manage their money. In 2009, more than 28,000 lessons were delivered in over 1,500 schools. Scottish Financial Enterprise recognised the success of MoneySense and gave us their Innovation for Investment in the Community Award in 2009. For customers who find themselves in financial difficulty, we have invested in more people to help them, and also developed an income and expenditure toolkit which is already being used to help 40,000 customers a month better understand how they can manage their money.

It's also important that we provide a service that fits in with our customers' lifestyles. Many of our customers want to visit a branch but can't do so during the week. It's important for them that they can come and talk to us on a Saturday and during the year we changed the opening hours of more than 600 branches so that we could better meet their needs.

To become more efficient we have invested in online banking and the number of active online banking customers increased by almost one quarter during the year. Our online customers have benefited from improved help facilities and we launched our online retirement planning tool for Private Banking customers, which will help them plan for the future.

Over 5.5 million accounts have chosen to convert to paperless banking. Receiving their statements online rather than through the post is better for the environment and has saved postage and printing costs.

To increase the service options available to our customers we introduced almost 450 Cash Deposit Machines to more than 250 branches. This enables customers to make deposits without queuing and, so far, more than £2 billion has been deposited in this way, which has freed up a significant amount of our employees' time to serve customers even better.

We continued to take advantage of developments in technology to improve the service we provide our customers. During the year, we were the first UK bank to launch a mobile banking application for the iPhone. We were delighted by its popularity as we received 300% more customer registrations than we had originally targeted.

More changes are in the pipeline through our Retail Transformation Programme as we apply Lean thinking and techniques across the business. Already, our first pilots have delivered efficiency savings amongst our customer facing teams, and we expect these benefits to continue as we apply the lessons learned across the country.

We are committed to improving what we do to become the UK's most Helpful and Sustainable bank and it's encouraging that both RBS and NatWest retain a strong position for service in our customers' eyes. We know we still have a long way to go and that 2010 will be a demanding year. However, we're confident that with the changes we're making we'll build a successful business that will play a huge part in returning the Group to self-sufficiency.

#### **UK Corporate**

UK Corporate is a leading provider of banking, finance, and risk management services to the corporate and SME sector in the United Kingdom. It offers a full range of banking products and related financial services through a nationwide network of relationship managers, and also through telephone and internet channels. The product range includes asset finance through the Lombard brand.

	2009 £m	2008 £m
Net interest income	2,292	2,448
Non-interest income	1,290	1,289
Total income	3,582	3,737
Expenses	(1,530)	(1,637)
Operating profit before impairment losses	2,052	2,100
Impairment losses	(927)	(319)
Operating profit	1,125	1,781
Risk-weighted assets (£bn)	90.2	85.7
Return on equity	10.3%	18.0%
Net interest margin	2.22%	2.40%
Cost:income ratio	42.7%	43.8%
Loan:deposit ratio	126%	142%

100,000

start-up accounts in the nine months to September

7%

reduction in costs in the year

T	arget	Return on equity (%)	Cost:income (%)	Loan:deposit (%)
2	2011	>5	<45	<135
2	2013	>15	<35	<130



Chris Sullivan, Chief Executive, UK Corporate

For biographiessee pages 8-11

Shortly after he became Chief Executive of our Corporate Banking Division in August 2009, Chris Sullivan told a gathering of colleagues, "The thing we are here to do is to support business customers to run successful businesses."

The recession and the need to rebuild our own business could have distracted us from that task. But it didn't. Instead, we knew that as more start–ups choose RBS over any other bank we had a responsibility to support our customers in difficult times – and that is exactly what we did.

In October, we launched the Business Hotline. Staffed by a team of experienced business bankers, from 8am to 8pm five days a week, Business Hotline offers small and medium-sized enterprises (SMEs) free advice and a second opinion in cases where their lending application has been turned down. Business Hotline is open to all SMEs, not just RBS or NatWest customers.

At its busiest times, Business Hotline has taken over 100 calls a day. Although we believe that RBS and NatWest get it right most of the time, we have changed a number of our decisions not to lend as a result of calls to Business Hotline and we've also been able to lend to companies who contacted us having been turned down by other banks.

In November, we published our first ever SME Customer Charter. It tells businesses what they can expect from us and how we will behave. It reaffirmed our Committed Overdraft Promise, extending it to the end of 2010. That means customers' committed facilities will remain in place for at least 12 months. We also promised not to increase overdraft pricing unless there is a material increase in the risk associated with lending. Where the risks fall, we will reduce SMEs' prices.

We offer our customers a combination of a committed overdraft and a price promise. As a result, nine out of 10 small business customers have had their overdraft facilities renewed at the same or a lower margin.

We offer two years' free banking to start-ups and opened more than 100,000 start-up accounts in the nine months to September 2009.



Did you know?

5,000

We are providing new loans to over 5,000 businesses per week



One of the ways we respond to customers' needs is by finding better methods of serving them. In 2008, we piloted a branch dedicated to business customers, in Colchester. It worked well, so we rolled out a further four business branches in 2009. Each branch has two business experts positioned at the front of the banking hall, supported by teams who have been specially trained to meet our business customers' needs.

Our customers like what we've done. Their comments show that 91% were very satisfied with what the business branch offers and 86% were prepared to recommend the service. Our research showed that in December 2009, Relationship Directors in Branch Business Banking who have a dedicated business branch earned considerably higher customer satisfaction scores than their peers who don't have that service. Four of the five branches received 100% scores in mystery shopping exercises.

During a recession some customers need extra help. We have a Specialised Relationship Management team made up of 500 experienced bankers, many of whom have worked through previous downturns. They monitor how customers are doing and can spot when a customer seems to be facing particularly difficult trading conditions. That allows us to give these customers close, one-to-one help until their business is returned to health.

We have also strongly supported government actions to keep business moving. Under the Enterprise Finance Guarantee (EFG), the government guarantees 75% of a loan to firms with a turnover of up to £25 million. We have led the field, offering loans worth more than £283 million to over 2,500 SMEs under the scheme. By early January 2010, £258 million of that had been drawn down, 42% of the total drawn under the EFG from all banks.

In February 2009, we launched our SME Regional Funds. Worth an extra £3 billion, these are 12 funds of £250 million each, which we made available to all nine Regional Development Agency (RDA) areas in England, and in Scotland, Wales and Northern Ireland (provided by Ulster Bank).

Our strong support for the EFG, our SME Regional Funds and other initiatives demonstrate our determination to meet our Business Lending Commitments agreed with the Government. We set up a task force that is responsible for making sure we meet the Commitments. We have developed closer links with RDAs and other government bodies.

And, of course, we continue proactively to look for ways to help SMEs. We are currently approving 85% of all business applications for credit and providing new loans to over 5,000 businesses each week. But demand has been weak, making our Commitments tough to meet. If all of our business customers had fully utilised the facilities we offered them, we would comfortably have exceeded our Commitments target.

We continue to work with our customers in other ways too. In 2009, we played a lead role in helping UK corporate clients raise funding from bond markets more often than any other bank. And we participated in 80% of all equity fundraising from the stock market for UK corporates in 2009.

These actions show that we take serving our customers seriously. Without being complacent, it's working. Business & Commercial Banking and Corporate & Institutional Banking both maintained their market-leading customer satisfaction scores. This tells us that our people were out there doing the right things for customers, despite the challenges we faced.

2009 was also the year we set about dealing with our past and making sure we can grow sustainably in future. The APS and EU divestment deals have been agreed. We completed our strategic review and we are implementing the plan. Our cost reduction actions have already saved substantial sums.

We are investing in our people and technology, and our impairments programme is allowing us to manage the impact of bad debts and asset write-downs. We have enhanced how we manage risk, by introducing improved governance and risk management models.

Bridging the gap between loans and deposits is an important part of our plan. Corporate Banking Division deposits increased by £6 billion year-on-year from their January 2009 levels, and a significant focus for us is to self-fund the loans on our books.

Wealth provides private banking and investment services in the UK through Coutts & Co and Adam & Company, offshore banking through RBS International, NatWest Offshore and Isle of Man Bank, and international private banking through RBS Coutts.

	2009 £m	2008 £m
Net interest income	663	578
Non-interest income	446	481
Total income	1,109	1,059
Expenses	(656)	(695)
Operating profit before impairment losses	453	364
Impairment losses	(33)	(16)
Operating profit	420	348
Risk-weighted assets (£bn)	11.2	10.8
Net interest margin	4.38%	4.51%
Cost:income ratio	59.2%	65.6%
Loan:deposit ratio	38%	36%

21%

increase in operating profit



calls handled in the year by Coutts24

Target	Cost:income (%)	Loan:deposit (%)
2011	<60	<35
2013	<50	<30



Brian Hartzer Chief Executive, UK Retail, Wealth and Ulster Bank

For biographies see pages 8-11

Some of our most famous brands – Coutts, RBS Coutts, Adam & Company and RBS International – make up our Wealth Management business. They have an international presence and offer a proven suite of products. Most importantly, in each of our businesses, clients come first.

Coutts is a prime example of that philosophy. We listen to clients and deliver what they want, from direct wealth management services to advice about how to manage their philanthropic activities.

We operate a telephone service for clients, Coutts24, that handles calls 24 hours per day, seven days a week, in every week of the year. In 2009, we handled more than one million client calls.

While clients sometimes want to speak to us, at times they prefer to do their business online. An average of 2,000 clients each day logged onto our online banking service. They completed 350,000 payments and transfers during 2009, over 50 per cent of all such transactions across the business.

Our website has also become a very effective tool for attracting new clients. We converted 41% of enquiries that came to us via the Coutts.com website into new clients for Coutts.

We are conscious of our wider responsibilities and know that our clients often want to channel their money where it will make the greatest difference. We help them to do that. Our Wealth Institute works with clients who may run a family firm or have expressed a desire to increase their philanthropic giving. The Wealth Institute is building a portfolio of services that we believe will build trust in us among these clients. In 2009, Coutts launched a microfinance pilot fund, which provides small-scale financial support for people who have the means to earn their way out of poverty. We invited our clients to contribute to the fund, which supports projects in Cambodia, Malawi, South Africa, Nicaragua and Haiti.

Initiatives like this have proved successful at Coutts, and we are now starting to roll them out across the RBS Coutts business.

Wealth



Did you know?

45%

Visits to our websites increased by 45% during the year



During the year, we launched the Coutts Charitable Giving Account in response to client feedback. It helps clients to keep track of their donations to charities through our online and telephone banking services. We do not charge any administration fees for this account.

Our centuries-old heritage has seen Coutts progress as a sustainable and responsible business. We continued to promote this philosophy in 2009, when we launched a social enterprise initiative to inform clients about this rapidly growing and vibrant sector. Coutts CEO Michael Morley also 'job swapped' with The Big Issue's Nigel Kershaw. Nigel spent time at Coutts, learning what we do and how we do it, before Michael visited the Vauxhall offices of the Big Issue. There he reviewed their Social Enterprise Investment Fund portfolio, followed by a live pitch to a potential investor.

At Coutts, we work with many of the UK's leading entrepreneurs and we are committed to growing our share of that market. One of the ways we did this in 2009 was by publishing new research about an issue that is hugely important to our entrepreneurial clients: how they exit from their business. 'The Long Goodbye – myths, realities and insights into the business exits process' drew on the experiences of some of the UK's successful entrepreneurs as well as experts from academia and Coutts. The report's key message was simple: plan ahead. More than that, 'The Long Goodbye' included concrete guidance about the practical steps you need to take if you are looking to leave a business that you have built-up.

Coutts continued to invest in groundbreaking research to enhance its client proposition. In November, we published the Coutts Million Pound Donors report, in association with the Centre of Philanthropy at the University of Kent. It showed the resilience of philanthropy despite economic difficulties.

Coutts has a tradition of supporting the performing arts that goes back 300 years. We continued this in 2009 as we became the principal sponsor of the Almeida Theatre for the seventh year running. Also in 2009, we sponsored the National Theatre's sold-out performance of Phedre, which starred Dame Helen Mirren.

Delivery of excellent customer service was at the forefront of RBS International's activities. All of our staff supported National Customer Service Week in October. Among other things, that involved senior managers swapping places with their customers for a day. The UK National Customer Service Awards for Financial Services named our Isle of Man Peel branch the 'Customer Service Team of the Year'. To win the accolade they successfully fended off competition from 52 other entrants. Our customers rated the service we provide at Peel at more than 96%, a score that places the branch on a par with the very best service firms in the world.

Adam & Company has been a keen supporter of the arts and we emphasised this by sponsoring the Scottish Ballet's 40th anniversary tour.

After discovering high net worth women were turning away from financial institutions for advice, RBS Coutts launched a new private banking proposition with them specifically in mind. As part of the RBS Coutts Woman initiative, we sponsored the Women in Asia awards, which aim to promote, inspire and recognise the growing ranks of successful women in business.

We also took some hard financial decisions to support clients by investing in the business. One of The RBS Group's biggest investments in 2009 was in Wealth Management, with multimillion pound funding to roll out a new technology platform across the business. It is part of the Wealth Management Platform Programme and will revolutionise how our private bankers support their clients. This will also be the first time Adam & Company, Coutts and RBS Coutts will be on a single global platform. Our private bankers will have a single view of each client and the number of administrative tasks they have to undertake will diminish. This will make them more productive, reduce our costs and, we hope, enhance the service our clients receive. It will also give us much better management information and will support all of our major brands.

#### Global Banking & Markets

Global Banking & Markets (GBM) is a leading banking partner to major corporations and financial institutions around the world, providing an extensive range of debt and equity financing, risk management and investment services to its customers. The division is organised along six principal business lines: money markets; rates flow trading; currencies and commodities; equities; credit markets and portfolio management & origination.

	2009 £m	2008 £m
Net interest income	2,243	2,440
Non-interest income	8,766	274
Total income	11,009	2,714
Expenses	(4,660)	(3,988)
Operating profit/(loss) before impairment losses	6,349	(1,274)
Impairment losses	(640)	(522)
Operating profit/(loss)	5,709	(1,796)
Risk-weighted assets (£bn)	123.7	151.8
Return on equity	30.7%	(8.4%)
Net interest margin	1.38%	1.34%
Cost:income ratio	42.3%	146.9%
Loan:deposit ratio	194%	192%

# 4th

in foreign exchange, GBM improved its ranking from 5th

# £6,349 million

operating profit before impairment losses

Target	Return on equity (%)	Cost:income (%)
2011	c.15	<65
2013	15-20	c.55



John Hourican Chief Executive, Global Banking & Markets

For biographiessee pages 8-11

Our businesses performed well during 2009. We faced up to the major challenges from our past as well as those facing the investment banking industry. And we set out the strategy that we are confident will allow us to compete successfully in the future.

We made sure that our clients are at the heart of that strategy. Throughout the year we continued to support them in a number of ways including advisory services, market execution, risk management and the provision of capital.

That brought a number of successes in 2009, including:

- acting as joint financial advisor to BAA on its sale of Gatwick Airport;
- providing Vattenfall with our full investment banking product suite in support of their acquisition of Nuon; and
- supporting China WindPower's HKD595 million share placement.

In 2009, we participated in the five largest equity issues worldwide and six out of 10 of the biggest Debt Capital Market (DCM) transactions globally. Underlining the strength of our DCM offering, we participated in one in eight of all bonds issued by corporates and financial institutions in 2009. Anticipating trends during a turbulent period in the markets, we reopened the US dollar, euro, sterling and swiss franc corporate bond markets in early 2009.

Our Markets business had a strong year, capitalising on the volatile conditions that persisted during the first six months of 2009.

We consolidated our Top Five positions in the core fixed income securities business areas, bonds, rates and currencies, and made gains in important markets such as equities.

The key to our success was a relentless focus on clients. We implemented a global priority client initiative, which aligned services across GBM and helped further build sustained competitive advantage across our core product areas.



Did you know?

# 5 and 6

RBS participated in the five largest equity issues worldwide and six of the ten largest debt capital market issues



Throughout the year, our Sales teams built strong relationships with global clients, providing views on the market and working in partnership with researchers, strategists, structurers and traders to meet clients' investment and risk-management objectives.

We have compelling strengths in the markets in which we choose to compete and it is rewarding when others recognise that, too. IFR named us "Sterling Bond House", The Banker magazine gave us the award as "Most Innovative in Loans & Leveraged Finance 2009" and Euromoney named us "Best Structured Products House".

As well as serving customers, we had to deal with the problems of the past and make sure we are in the best shape to compete in future. Our balance sheet needed to be reduced and we carried too many Risk Weighted Assets. We had to tackle those issues as a matter of urgency and we did, making good progress. We improved our liquidity profile in the early part of the year, leaving us less susceptible to extreme fluctuations in the wholesale money markets.

During the year, we launched a major, two-year global investment programme. This will improve the quality and efficiency of the control environment, help us to meet revenue targets and optimise how we use our technology. The programme will establish class-leading front-to-back systems to improve the management of client transactions and process infrastructure that will support business growth in the coming years. It will also enhance GBM's capability to respond to increasingly sophisticated regulatory requirements worldwide. We made progress in the initial phases and the programme is on track to deliver its objectives.

Risk and how we manage our exposures came under scrutiny after the events of 2008. We responded with a more thoughtful approach to risk management, putting new systems and processes in place. This included the successful design and implementation of enhancements to the business's first line of defence, which incorporates The Risk and Control Committees, the Front Office Supervisory Policy and Counterparty Exposure Management. Becoming best in class in managing risk is an important feature of our investment programme.

Our Risk function was also instrumental in the creation of a culture for self-identification and the raising of risk issues throughout the division.

As part of the Group's Strategic Plan, our Support team focused on the implementation of the common, cross-divisional operating model for Support in Europe and the Middle East, as well as major property and staff moves with the Stamford office in the US and our Bankside building in London opening for business in 2009.

As part of the agreement we reached with the European Commission we are selling our stake in RBS Sempra Commodities (RBSSC), a joint venture with a US energy company. In February 2010, we announced the sale of RBSSC's Metals, Oils and European Energy business lines to J.P. Morgan. Discussions continue with our joint venture partner Sempra Energy on a range of ownership alternatives for the remainder of the business.

We would not have been able to meet the challenges we have faced during 2009, without our people.

The GBM People Programme developed in 2009, underpins our objective to be the partner of choice for our clients by having the right values and behaviours embedded in our organisation. It aligns employee objectives with business priorities and focuses on attracting and retaining the right people with the right skills, in the right places, motivated, engaged and performing. We have clearly set out our vision and values for the future.

Following the acquisition of ABN AMRO's wholesale banking businesses, good progress has been made in integrating performance and development across the division. We have enhanced the input into performance assessments from our Risk function and have further strengthened assessment practices for senior business leaders.

In 2009, we demonstrated that we can compete at the highest level in our core franchises and provide value added services to our clients around the world. We have a clear, client-focused strategy in place and we intend to maintain this momentum, execute the plan and enable The RBS Group to return to self-sufficiency.

#### **Global Transaction Services**

Global Transaction Services ranks among the top five global transaction services providers, offering global payments, cash and liquidity management, and trade finance and commercial card products and services. It includes the Group's corporate money transmission activities in the UK and the US as well as Global Merchant Services, the Group's United Kingdom and international merchant acquiring business.

	2009 £m	2008 £m
Net interest income	912	937
Non-interest income	1,575	1,494
Total income	2,487	2,431
Expenses	(1,475)	(1,375)
Operating profit before impairment losses	1,012	1,056
Impairment losses	(39)	(54)
Operating profit	973	1,002
Risk-weighted assets (£bn)	19.1	17.4
Net interest margin	9.22%	8.25%
Cost:income ratio	59.3%	56.6%
Loan:deposit ratio	21%	25%

38

countries in the GTS network



BACS transactions processed in the UK annually

Target	Cost:income (%)	Loan:deposit (%)
2011	<60	<25
2013	<50	<20



Brian Stevenson, Chief Executive, Global Transaction Services

At Global Transaction Services (GTS) we help customers to manage their cash and liquidity, and to make and receive payments. Globally we are a Top Five player. Our businesses – trade finance, merchant acquiring, corporate card services and cash management – are closely linked to other parts of RBS, notably Corporate Banking, Citizens, Ulster Bank and Global Banking & Markets (GBM).

We process over one billion payments and collections each year. Our domestic cash management business handles over three billion BACS transactions in the UK annually. In trade finance we process one million collections, guarantees and letters of credit each year. Our cards business processes 6.4 billion transactions per annum worth £236 billion.

During the year we developed and began to implement our strategic plan. We formed Global Network Banking (GNB) with GBM to ensure that together we deliver network services effectively to the international subsidiaries of the Group's customers. We will build on GNB in the future. In Global Trade Finance, we're working to bring the benefits of the MaxTrad global trading platform to the UK market. 2009 also saw us take steps towards launching GTS SalesLine in the UK. It is a telephone sales service for Business & Commercial Banking clients that delivers cash management and trade solutions through a team of experienced specialists.

Our strategic plan looks forward to 2013. During that time we aim to strengthen our penetration of the UK and Citizens markets and to gain even more benefits from our links to the rest of the Group by crossselling to existing RBS clients who could benefit from using our services. We will also sell our Global Merchant Services business as part of the agreement we reached with the European Commission.

In 2009, we began to market our new e-invoicing product to UK clients. e-invoicing can significantly reduce our customers' costs and increase efficiencies in both trade receivables and procurement activities. It improves the user-experience for all participants in the supply chain.



Did you know?

# £236 billion

Our cards businesses process 6.4 billion transactions annually worth £236 billion



We took a leading role in developing and implementing the UK's Faster Payments arrangements. We were quick to recognise the benefits it offered customers and made sure that our own implementation allowed the maximum number of customers to benefit from it immediately from its launch. We swiftly switched our standing orders to use Faster Payments instead of the old BACS system. The service is available to our retail customers through online and telephone banking, as well as in our branches. Our small and medium-sized enterprise customers can use it online or by telephone. For GTS customers, we have made Faster Payments available 24 hours a day and 365 days a year as a standard element of our Bankline online banking service. This has been very popular, as it allows customers to maximise the value of both Bankline and Faster Payments while it can be a convenient alternative or fallback option for occasional or unplanned use.

We built on our successful 2008 trial of contactless payments in London with a further trial on Stagecoach buses in Liverpool in 2009 working with Mastercard. This 'Tap and Go' trial brought contactless debit or credit card payments to UK bus users for the first time and it reinforced our position as a leading innovator in a market which we believe has high potential.

One of the major tasks we faced during the year was to integrate ABN AMRO's wholesale business with RBS. This was a challenge, not least because we were determined to maintain the best possible service for our customers and to avoid any disruption for them. We achieved that by implementing a first class client readiness programme. Six thousand clients have been notified of BIC/IBAN changes, which as a result will enable GTS to migrate more than 40,000 corporate accounts. We also concluded a Partner Bank Agreement between RBS NV and ABN AMRO II. This means that for the next three years RBS NV will continue to service the subsidiaries of ABN AMRO II parent companies that bank with the RBS network outside of the Netherlands.

We received a number of awards in 2009 which reflected both the quality and the diversity of our businesses in GTS.

We were named the fifth most used international cash manager by companies in the 2009 Euromoney survey. Our international cash management offering also won other awards, including these from Global Finance Magazine:

- · Best Bank for Liquidity Management Western Europe; and
- Best Continuous Linked Settlement Bank in Europe.

Our UK domestic cash management business product was recognised in:

- The Banker 2009 Best Innovation in Cash & Technology;
- Best Transaction Banking Achievement at the Banking Technology Awards; and
- Best Payments Initiative and Most Effective Channel awards at the Financial Innovation Awards.

Our Top Five ranking in global trade finance was confirmed by a number of awards:

- Third in Western Europe trade services and second bank globally for Documentary Processing from the Global Trade Review;
- Best Supply Chain Finance Provider, Western Europe and Best Trade Finance Bank, Netherlands from Global Finance;
- Third Best Online Trade Provider and Third Best Bank for Export Finance from Trade & Forfaiting Review;
- Best Deal 2009 for J Sainsbury from Global Trade Review;
- 2009 Transaction Banking Deal of the Year for J Sainsbury (UK – Global) from Trade Finance; and
- 2009 Deal of the Year for J Sainsbury from Trade and Forfaiting.

It's great to win these awards and to receive the recognition of our peers, but the real test of our service is how our customers react.

#### **Ulster Bank**

Ulster Bank is a leading retail and commercial bank in Northern Ireland and the Republic of Ireland. It provides a comprehensive range of financial services through both its Retail Markets division which has a network of branches and operates in the personal and bancassurance sectors, and its Corporate Markets division which provides services to business customers, corporates and institutional markets.

	2009 £m	2008 £m
Net interest income	780	773
Non-interest income	254	266
Total income	1,034	1,039
Expenses	(753)	(715)
Operating profit before impairment losses	281	324
Impairment losses	(649)	(106)
Operating/(loss) profit	(368)	218
Risk-weighted assets (£bn)	29.9	24.5
Return on equity	(13.3%)	10.1%
Net interest margin	1.87%	1.89%
Cost:income ratio	72.8%	68.8%
Loan:deposit ratio	177%	179%

>54,000

retail customers acquired during the year



in business deposits taken during the year

ı	Target	Return on equity (%)	Cost:income (%)	Loan:deposit (%)
	2011	>0	<75	<175
	2013	>15	c.50	<150



Cormac McCarthy, Chief Executive, Ulster Bank

2009 was a year of further significant challenges for the economies of Northern Ireland and the Republic of Ireland, as well as for the banking industry across the island.

In response to these difficult operating conditions, Ulster Bank took decisive and timely action. At the beginning of the year, we announced a programme of initiatives designed to position the business to meet the challenges of our markets, enabling us to continue to serve the needs of our customers and to strengthen our business and its all-Ireland reach.

An important element of that programme was the merging of the First Active and Ulster Bank businesses in the Republic of Ireland. The programme, which was completed in February 2010, saw the integration of the First Active branch network and operations with that of Ulster Bank and the transfer of all First Active customers to Ulster Bank. As a result of the merger programme, Ulster Bank's presence throughout Ireland is now 238 branches (146 in the Republic of Ireland, 92 in Northern Ireland) and we now serve our 1.9 million customers under one brand across the island.

In addition, we also improved efficiency across all areas of our businesses through the implementation of a number of cost management initiatives. We announced a voluntary redundancy programme in January, which was oversubscribed and under which around 700 people left the organisation with a further 300 or so due to leave in early 2010.

From the beginning of 2009 we prioritised the introduction of a number of initiatives designed to support our customers during these difficult times. The "Flex" initiative is a financial review designed to help those who are having trouble in meeting their full monthly debt repayments because of a change in their financial circumstances. We have provided specialist training to our staff which enables them to take our customers

Ulster Bank



Did you know?



Our island of Ireland SME Support Fund for SME businesses was worth €1 billion



through a step by step budgeting process. Where a customer's income falls short of their outgoings, we seek to find a solution such as extending the term of the loan or temporarily reducing payments. Since we introduced Flex in July 2009, we have assessed around 5,700 customer cases. In 87% of these cases, we approved new Flex arrangements, while for some customers no new arrangements were needed.

We also launched our MoneySense for Adults programme during the year, which offers free and balanced information to customers to help them better understand and manage their money. The MoneySense programme is delivered online, in print and face-to-face in all Ulster Bank branches across the island of Ireland. Specially trained and dedicated MoneySense Officers are available in all of our branches to provide practical one-to-one support to both customers and non-customers who want help with budgeting and money management. The programme built on our successful MoneySense for Schools programme, which we rolled out to 19 schools during the year.

We have also extended dedicated support to our small and medium-sized enterprise (SME) customers with the launch of a  $\leqslant$ 1 billion all-Ireland SME fund that provides businesses with access to working capital and development funding.

In Northern Ireland, under the Enterprise Finance Guarantee (EFG) scheme, the government guarantees 75% of the value of a small firm's loan up to the value of £1 million. Ulster Bank provided some 75% of the total value of EFG loans drawn down in Northern Ireland in 2009.

We understand that supporting businesses means more than just providing financial support. That is why we facilitate Small Business Can.com, our social network for small businesses. Launched in May 2009, this is an interactive online resource designed to help the SME community across the island of Ireland successfully navigate through the economic downturn. Small Business Can.com was established by entrepreneurs for entrepreneurs and aims to help business people grow their enterprises by sharing knowledge, experience and contact networks. Open to all businesses free of charge, the site attracted 66,000 hits during the year.

The PricewaterhouseCoopers Business Banking Tracker Survey, published in November 2009, provides an indication of our commitment to our customers. It shows that, compared with other leading banks, we received higher ratings from our customers across the island of Ireland in the areas of customer satisfaction, loyalty and advocacy. All of this was achieved against a tough trading background and gives us a strong platform to build on in 2010.

We focussed on increasing customer deposits and our share of new corporate deposits increased to 18% in Northern Ireland and 22% in the Republic of Ireland. In the retail market, we introduced a range of initiatives including Bonus Saver, eSavings Plus, Pathway and a number of fixed term and fixed rate products which saw retail customer deposits increase by almost £1 billion during the year.

While the global economy is showing some signs of recovery, conditions in Ireland remain challenging. However the early actions we have taken have positioned us well to operate through these difficult economic conditions and to take maximum advantage of the upturn as it emerges. Throughout, we will maintain our commitment to engage with our people and serve the needs of our customers.

US Retail & Commercial provides financial services primarily through the Citizens and Charter One brands. US Retail & Commercial is engaged in retail and corporate banking activities through its branch network in 12 states in the United States and through non-branch offices in other states. It ranks among the top five banks in New England.

	2009 £m	2008 £m
Net interest income	1,775	1,726
Non-interest income	949	861
Total income	2,724	2,587
Expenses	(2,135)	(1,622)
Operating profit before impairment losses	589	965
Impairment losses	(702)	(437)
Operating (loss)/profit	(113)	528
Risk-weighted assets (£bn)	59.7	63.9
Return on equity	(1.8%)	7.7%
Net interest margin	2.37%	2.68%
Cost:income ratio	78.3%	62.7%
Loan:deposit ratio	80%	96%

4%

increase in customer deposits in the year

>3.7 million

customers converted to upgraded online platform

Target	Return on equity (%)	Cost:income (%)	Loan:deposit (%)
2011	c.10	<70	<90
2013	>15	<55	<90



Ellen Alemany Chief Executive, Citizens and Head of Americas

For biographiessee pages 8-11

Our aim is to earn our customers' loyalty and serve as their primary banking partner, providing local, helpful service and global resources. We will be a top-tier leader in our markets, consistently perform for our shareholders and invest in our colleagues and the community. If we achieve this, we'll become a leading super-regional bank.

We started this job during 2009 and embarked on a plan that takes us to our goal by 2013. But we also had to deal with weaknesses from our past, as well as the effects on us and our customers of the most acute recession. We took some very significant steps to bolster Citizens Financial Group's capital by converting \$1.730 billion of subordinated debt and \$1.585 billion of preferred equity into common equity, which when combined with lower risk-weighted assets, increased our Tier 1 risk-based capital to 11.62% from 9.15% at December 2008.

If we're to become a top super-regional bank, we need to focus on our core businesses. That's why we exited all activities in Indiana, selling 65 branches to Old National Bank. We also identified several business lines across the United States and designated them as non-core. They include our Marine/RV business, our Dealer Finance business and portions of our Auto Lending business. By isolating non-core activities that don't fit with our long-term plans, we are able to focus our investments in infrastructure, technology and marketing to achieve leading positions in the markets in which we choose to compete.

During 2009, we achieved Top 20 status in retail mortgage lending and Top Five in auto finance among bank lenders to prime customers. We also launched the TruFit Student Loan on 1 July. We designed this new private student loan product to fill the gap after students exhaust their federal student loan eligibility.

Our Commercial Banking market penetration increased, with lead bank share of business increasing from 6% to 7% in the \$5 million to \$25 million business segment and from 6% to 8% in the Middle Market and Specialized Lending segment, for companies with \$25 million to \$500 million in annual sales.



Did you know?

## \$6.5 million

Our Green\$ense programme rewarded retail customers with more than \$6.5 million



We took a number of steps to reward our customers' loyalty and to give them incentives to spend more with us, while they reach their own savings goals. HomeBuyer Savings, College Saver and GoalTrack Savings help customers to save for major events in their lives and their families lives and to set their savings plans, and we give them bonuses when they reach their goals.

These initiatives were part of the reason for our success in boosting customer deposits during the year by 4%.

Our Green\$ense programme rewarded retail customers with more than \$6.5 million during 2009 for helping the environment by choosing electronic transactions that cut down the amount of paper we use. The programme targets and rewards environmentally conscious customers who receive 10 cents for each electronic transaction they make, up to \$120 per year. Green\$ense includes automatic enrolment in e-Statements and free Online Banking with Bill Pay.

We try our best to serve our customers and it is rewarding when other people recognise our efforts. Informa Research Services, an independent research firm, named our Green\$ense and Everyday Points rewards programmes best in class in its 2009 Retail Relationship and Reward Programs Account Acquisition and Summary.

We have invested in our online banking service and that has paid off. More than 3.7 million Citizens and Charter One customers were converted to our upgraded online platform. It gives customers access to more accounts and provides them with more information, including mobile alerts. Customers can open new accounts, view pending transactions, pay bills and transfer money between their various Citizen Bank and Charter One accounts, as well as accounts with other financial institutions.

Of course, while online banking is important for some customers, others like to come to a branch and speak to us. As a new twist in expanding our network of Citizens and Charter One in-store branches, we opened our first branch inside a Dunkin' Donuts coffee and baked goods shop. The new location in Bellingham, Massachusetts, is part of an extensive in-store network with a variety of retail partners, mainly in supermarkets, that includes more than 475 locations in 12 states.

Our Wealth Management division created a new programme for mass-affluent clients and began piloting Premier Banking from Citizens Bank in Massachusetts. This is an exclusive offering of products, services and creative solutions for select clients who are looking for a more efficient and convenient way to manage their funds and who prefer more dedicated relationship management. Premier Banking is designed to help us take advantage of a market that is large but which we have not penetrated much in the past. To help us make progress, we've assigned a dedicated team of relationship managers to target the mass-affluent market.

We regularly used the expertise and global reach of the RBS Group to support our customers. Other RBS Group entities, including RBS Securities, collaborated with Citizens Bank, Charter One and RBS Citizens in a number of high-profile bond issues and loan syndications during the year.

It is important to us and to our employees that we at Citizens are good citizens in our communities. In 2009, we launched Energy\$ense. It is a multi-faceted initiative to help local non-profit organisations and Citizens Bank and Charter One customers address heat, utility and other energy costs. As part of the programme, Citizens provided more than \$500,000 in energy assistance grants to homeless shelters and non-profit organisations that offer home weatherproofing and utility payment assistance to consumers. We also provide below market-rate loans to eligible consumers who want to make their homes more energy efficient, with a limited-time option to defer their first payment for 90 days. We also provide consumers with information about how they can stay warm and safe during the winter. Helpful tips include choosing electric heaters and extension cords that are UL rated, insulating pipes and water heaters, and installing carbon monoxide detectors and smoke alarms.

The Dave Thomas Foundation for Adoption honoured Citizens for the third consecutive year as the Best Adoption-Friendly Workplace in the financial services industry, as well as number two on the foundation's top 100 US employers in 2009. Conceive is a national publication devoted to pre-pregnancy health and fertility. It ranks companies that continue to help employees build their families and it placed us as the top company in offering family-building benefits.

#### **RBS** Insurance

RBS Insurance sells and underwrites retail and SME insurance over the telephone and internet, as well as through brokers and partnerships. Its brands include Direct Line, Churchill and Privilege, which sell general insurance products direct to the customer, as well as Green Flag and NIG. Through its international division, RBS Insurance sells general insurance, mainly motor, in Germany and Italy. The Intermediary and Broker division sells general insurance products through independent brokers.

	2009 £m	2008 £m
Insurance net premium income	4,354	4,306
Total income	4,460	4,430
Expenses	(759)	(772)
Net claims	(3,635)	(3,032)
Operating profit before impairment losses	66	626
Impairment losses	(8)	(42)
Operating profit	58	584
Return on equity	1.6%	18.3%
Cost:income ratio	17.0%	17.4%
Adjusted cost:income ratio	92.0%	55.2%

Target	Return on equity	Cost: income less claims %
2011	>15	<70
2013	>20	<60



Paul Geddes Chief Executive, RBS Insurance

For biographies see pages 8-11

This is the largest personal lines insurer in the UK. Brands like Direct Line, Churchill and Green Flag are household names. They have helped us become the UK's largest motor insurer and the number two household insurer. Market leading positions like that don't happen by accident. We've earned them because we focus on what our customers need.

As part of the settlement we reached with the European Commission, we will sell RBS Insurance during the next four years. We hadn't wanted to do that. It is an excellent business. We saw it as an important part of the Group's future.

While it remains part of RBS, we will manage RBS Insurance with the same care and attention as if we were keeping it. That's the right thing to do for our customers and if we serve them well we will maximise the price we get when we sell the business.

Despite the significant impact of bodily injury claims to RBS Insurance's 2009 results, its underlying performance remained strong. Own brand motor policies increased by 8% on 2008, while non-motor own brand policies were up 13% on 2008.

As the floods loomed in Cumbria, we sent text messages to 29,000 customers who live in areas that the Met Office had said were at high risk of severe weather, with tips and advice on how to protect their homes from flooding. After the floods, we tried to give our customers support when they needed it most. A dedicated team of advisers was on the ground helping customers to cope with their losses and assisting them to make claims.









Introduced in 2008, Telephony Virtualisation, a smart piece of technology that allows 27 contact centres in the UK to act as one, was especially useful during the floods. If one of our call centres was operating at full capacity, the call could be picked up at another centre. It enabled customers' calls to be answered more quickly and our people and premises to be utilised more efficiently.

The snows that saw out 2009 gave Green Flag its busiest month of the year. We received more than 237,000 calls from customers in December. Our UK network of recovery vehicles meant that we were able to get to customers in need.

If your car gets bumped, you need to know you can rely on your insurer and you want to know that the repair job will be done as well as possible. In June, RBS Insurance introduced PAS 125 Kite Mark to all 16 of our repair centres. PAS 125 is a standard of quality for vehicle body repair and it carries the Kite Mark symbol awarded by BSI, the independent British standards organisation. The PAS 125 Kite Mark provides an auditable process which ensures that cars are safely repaired back to their original Euro New Car Assessment Programme - NCAP - safety ratings. That means that all of our vehicle repairs should meet the highest standards of workmanship and service.

Direct Line was a pioneer of direct insurance in the UK more than two decades ago. That spirit of innovation is still strong in RBS Insurance because it is so important in giving us an edge with our customers. With several airlines going into liquidation in 2009, Direct Line was one of the few travel companies to introduce airline failure cover to its travel insurance products. The policy protects customers from financial loss if their airline goes out of business. It also covers the cost of a return flight if an airline collapses while customers are on holiday.

Green Flag launched its Rescue Me iPhone application in December. The app offers a range of motoring breakdown features, from free live streaming traffic updates to a click-to-call function, as well as providing iPhone users with direct call connection to Green Flag.

NIG introduced a property-based insurance policy designed for SME businesses. This product allows underwriters to reflect a customer's positive risk features, which means improved prices for buyers.

Our commitment to customers and to innovation shows through in our customer satisfaction results. In December, The Leadership Factor, a research company, surveyed customers and found that we scored 86% on the Satisfaction Index for Sales & Service and 85% for Claims.

Our employees are also satisfied and motivated, despite the uncertainties they have faced in the last two years. Our annual survey of employees, conducted independently by Towers Perrin ISR, showed that we had improved or maintained our scores in 15 out of the 16 categories compared with 2008. The results were especially strong for Customer Focus, Cooperation and Working Relationships, and Respect and Diversity.

Last year might have been a rocky one because of the uncertainties surrounding RBS Insurance. But our people have delivered strongly once more, showing their commitment to serving customers. We have to sell RBS Insurance, but until then it remains in our good hands.

#### **Business Services & Central Functions**

Business Services (formerly Group Manufacturing) supports the customer-facing businesses and provides operational technology, customer support in telephony, account management, lending and money transmission, global purchasing, property and other services. Business Services drives efficiencies and supports income growth across multiple brands and channels by using a single, scalable platform and common processes wherever possible. It also leverages the Group's purchasing power and is the Group's centre of excellence for managing large-scale and complex change.

Central Functions comprises group and corporate functions, such as treasury, funding and finance, risk management, legal, communications and human resources. The Centre manages the Group's capital resources and Group-wide regulatory projects and provides services to the operating divisions.

40,000 m<sup>2</sup>

of space saved by our Intelligent Working initiative



Ron Teerlink, Chief Administrative Officer

For biographiessee pages 8-11

#### **Business Services**

Business Services is the shared services Division of the RBS Group. We provide a range of high quality support services to the customer-facing businesses of the Group.

- Technology Services designs, builds, implements and supports global technology solutions for our Divisions and Group functions.
- Group Operations shapes and executes service delivery and transaction processing for our customers, in the most efficient, secure and effective way possible.
- Property Services provides portfolio management and workplace design solutions as well as day-to-day facilities management services across our global footprint.
- Group Sourcing & Vendor Management selects, manages and develops the best and most suitable supplier relationships, making sure that the current and future purchasing needs of the Group are delivered across all locations and brands.
- Security & Risk provides support and advice to protect our customers, our information and our people against key security and fraud threats.

Business Services creates value through economies of scale, the application of shared platforms, specialised knowledge and working in partnership with each of the customer-facing divisions. Our close working relationships across the Group ensure an alignment of the core business priorities with a better understanding of the allocation of costs, service pricing and business driven investment prioritisation. Our focus is to deliver high quality service for the customer and continually to make the things we're good at, even better.

Business Services also plays a key role in restructuring and lowering the Group's cost base and manages a sizeable, and in some areas long overdue, investment programme. During 2009, Business Services was able to fund new technology and property investments from increased efficiencies and synergies generated from across the Group. Business Services is reducing its headcount by 9,000 over the period 2009-2010, intensively working with employees and various internal stakeholders, including unions and social partners. By providing our people with active support throughout the process, we have been able to limit the number of compulsory redundancies.



Bruce Van Saun, Group Finance Director

For biographiessee pages 8-11



In 2009, we embarked on a comprehensive 'Lean' review of all of our processes in Business Services. That is now driving one of the biggest customer focused efficiency programmes ever delivered in RBS. Lean teams assess the nuts and bolts of our business, and identify and implement opportunities to eliminate wasteful processes, continually focusing on how we can improve our service to our customers. We have embedded Lean thinking in how our people work.

Intelligent Working was another key programme in Business Services in 2009, looking at how we employ people, technology and property in a way that makes best use of our assets and at the same time improves the quality and efficiency of our services. So far, globally, we have removed nearly 40,000 square metres of office space, equivalent to five Wembley football pitches.

Business Services also operates well-established and high quality transaction processing and technology hubs in India and Poland. The Indian operations hub is a shared service, which supports our major businesses in the UK, USA, Asia and Europe. Capabilities include investment banking, trade and payments, retail, corporate and mortgage back office operations, and technology development functions. Centralising these capabilities, creating centres of expertise and deploying 'Lean' techniques allows us to increase the efficiency of the bank whilst at the same time improving the customer experience.

In Technology Services, state-of-the-art but proven technologies such as desktop virtualisation, IP networking and data centre consolidation are used to restructure the cost base whilst developing improved levels of agility and flexibility. During the year, we consolidated the Chicago based data centre functions (trade and international payment systems) into the core data centres in Edinburgh. More than 17 million payments a day and 4.3 billion payments annually now pass through Edinburgh. By relocating this work, we increased utilisation of our existing data centre capability and generated economies of up to £100 million a year of cost savings.

2009 was an intensive year of delivering real change globally in Business Services, creating new ways of working to improve the service to our customers. The focus on customers, delivery, collaboration, investment and empowering our people, gives us strong foundation stones on which to build.

## Central Functions

We have made significant progress to meet the post Walker Review requirements for an independent risk function within banks. A Board Risk

Committee made up of non-executive directors is now in place. We have agreed a revised structure for risk management which will strengthen areas identified as weaknesses in recent years. These include functional reporting for the risk function, the appointment of a Deputy Chief Risk Officer, a Head of Firm Wide Risk and a Global Head of Market Risk, as well as a Chief Administrative Officer. We have created a new post of Head of Operational Risk which recognises the additional execution risk associated with the delivery of one of the largest restructurings ever undertaken by a bank globally.

#### **Finance**

Greater transparency and openness are as essential to the Group's journey towards self-sufficiency and regaining investor confidence. During 2009, we began to deliver highly detailed, quarterly interim management statements. Analysts and investors have welcomed our increased disclosure.

#### **Human Resources**

To help align our executives' contribution to delivering our strategic plans and meet new regulatory requirements, we developed and implemented a new Executive Performance Assessment (EPA) framework. The framework is a balanced scorecard approach and focused on the five key areas of Strategic Progress, Business Delivery and Financial Performance, Customers' Expectations, Risk, Efficiency and Control and People Management.

The EPA framework is designed substantially to improve the quality of our Executive's objectives and Personal Development Plans.

#### **Group Strategy**

Our Group Strategy team supports the Chief Executive and the Executive Committee in the development of the Group's strategy. Its objective is to ensure that the Group has the right portfolio of businesses, active in the right markets, supported by the appropriate allocation of capital and other resources.

#### **Group Communications**

Our Group Communications team manages our relationships with external stakeholders and makes sure we keep our employees informed about developments in the business. RBS wants to be more open to stakeholders than we were in the past and during the year Group Communications helped elected officials, commentators and others to gain a better understanding of our business and how we plan to return to self-sufficiency.

Non-Core Division manages separately assets that the Group intends to run off or dispose. The Division contains a range of businesses and asset portfolios primarily from GBM, including RBS Sempra Commodities, linked to proprietary trading, higher risk profile asset portfolios including excess risk concentrations, and other illiquid portfolios. It also includes a number of portfolios and businesses, including regional markets businesses, that the Group has concluded are no longer strategic.

	2009 £m	2008 £m
Net interest income from banking activities	1,534	2,156
Non-interest income	(3,835)	(5,188)
Total income	(2,301)	(3,032)
Expenses	(2,447)	(2,683)
Operating loss before other		
operating charges & impairment losses	(4,748)	(5,715)
Insurance net claims	(588)	(700)
Impairment losses	(9,221)	(4,936)
Operating loss	(14,557)	(11,351)
Risk-weighted assets (bn)	171.3bn	170.9bn
Net interest margin	0.69%	0.87%
Cost:income ratio	(106.3%)	(88.5%)
Loan:deposit ratio	1,121%	683%

£56.9 billion

decline in Third Party Assets, excluding derivatives

£12.6 billion

of disposals during the year



Nathan Bostock Head of Restructuring & Risk

For biographiessee pages 8-11

## Our Non-Core Division is central to the strategy that will return RBS to self-sufficiency.

On the one hand, it is managing assets that are no longer core to our strategy and the continuing operations of RBS, and which we plan to sell or to run down. On the other, partly because Non-Core will reduce the asset side of our balance sheet, it will improve our funding position and make RBS a safer bank. Non-Core Division was created to facilitate the re-shaping of RBS on its journey to self-sufficiency and is responsible for one of the largest bank restructurings being undertaken globally and one of the largest in history.

The Asset Protection Scheme (APS) is also vital to our plans. It is a credit protection scheme. It gives us protection, similar to an insurance policy, against future losses in the event that the economy enters a further, severe and prolonged downturn.

We manage Non-Core & APS together, under the leadership of Nathan Bostock and Rory Cullinan, who joined us during the year.

We have structured Non-Core Division & APS into three key business areas.

- Portfolio & Banking is responsible for the wholesale banking assets transferred from GBM and accounts for the largest percentage of the assets in Non-Core.
- International Businesses & Portfolios manages assets and includes
  the retail and commercial businesses identified as non-core, the
  countries we are exiting to reduce our geographic footprint, and
  portfolios primarily transferred from our UK Corporate Banking
  Division, Ulster Bank and Citizens. It is the largest employer in the
  division with almost 13,000 employees globally.
- Non-Core Markets includes trading assets from GBM, principally our exotic credit derivatives, monoline and asset-backed securities positions and is responsible for the most volatile assets placed in Non-Core Division.

In addition, we have a small number of standalone businesses, such as Aviation Capital.



Did you know?

3,000

We delivered training to more than 3,000 employees around the globe about the APS



The key measures of success for our Division are our ability to manage down Third Party Assets (TPAs) and Risk Weighted Assets (RWAs), while reducing our trading and credit losses through robust risk management and credit stewardship as well as managing asset disposals efficiently.

During 2009, we made an encouraging start in reducing TPAs. RWAs remained broadly flat over the year. The downgrade in monolines and credit derivative product companies (CPDCs) and the impact of procyclicality – tougher economic conditions can increase the amount of capital we have to assign to a loan – partly offset our active management and runoff of RWAs.

Impairments increased relative to 2008 reflecting where we are in the economic cycle. However, we saw the level of impairments steadily decrease in three successive quarters to the end of 2009.

Our disposal programme developed momentum during 2009. We successfully completed a number of asset sales in the year, including the RBS equity stakes in Bank of China and Linea Directa, the sale to ANZ of the Retail & Commercial and wholesale banking businesses in non-core businesses in six countries in Asia, as well as the sale to Aberdeen Asset Management of our Asset Management business.

While our focus is on the successful run down of assets, close and responsible stewardship of these assets over the next four years will be key to maintaining their value, pending run-off or exit. This requires a high level of focus on business-as-usual challenges in a difficult economic and market environment that and against the background of a rapidly evolving regulatory environment.

The nature of the assets placed in Non-Core Division & APS creates a very high concentration of risk in one area of the group and managing the risk associated with this is a key priority. Our key risk is the credit risk resulting from the higher probability of default of the assets we are managing. We also have significant execution risk associated with the scale of the restructuring we are undertaking and the disposal of assets in the prevailing environment. Finally, we have to manage the high level of operational risk which naturally arises when businesses are being sold and staff face considerable uncertainty about their future.

Participation in the UK Government's APS provided RBS with a capital injection of £25.5 billion and catastrophe insurance for the riskiest assets we currently hold on our balance sheet in the event of a prolonged

economic downturn. The progress we have made against our strategic plan, as well as improvements in financial markets and the economic outlook, mean we do not anticipate claiming under the scheme. However, this insurance provides us with financial strength in the event of major economic and market stress and gives us the confidence we need to navigate the years ahead.

Under the lighter touch terms agreed with the UK Government in November 2009, RBS would bear the first £60 billion of losses and the Treasury would bear 90% of losses thereafter. The fee for this insurance will be £700 million for the first three years and then £500 million annually. The new terms allow RBS to exit the APS at any time subject to meeting capital adequacy requirements and repaying the Treasury for any shortfall in fees due.

Non-Core Division was also responsible for setting up APS. The task of setting up the governance and controls, training and equipping staff in order to implement the scheme was an exceptional achievement. We delivered training to more than 3,000 employees across the globe.

We continue to work closely with the Treasury and the newly formed Asset Protection Agency in developing our approach to the day-to-day stewardship of the APS assets, and the appropriate governance to ensure compliance.

We have devoted a million person hours to agreeing APS and its rules, identifying and defining the four million assets covered, training and equipping our people, and setting up a robust infrastructure for the stewardship of these assets.

#### **Global Restructuring Group**

Our Global Restructuring Group is responsible for supporting our customers through business and financial restructuring when they are facing difficulties during the current economic downturn. To meet increased demand GRG has significantly increased its resourcing levels, more than doubling staffing levels across the year, especially its regional presence across the UK, and this trend is expected to continue in 2010. Its primary aim is to return our customers to sound financial health and to the core divisions within RBS they originated from. During 2009 over 800 UK based small to medium sized businesses were restructured safeguarding the future of several thousand jobs and GRG is currently acting as either lead or coordinator in around 140 restructurings globally.





# Sustainability sits at the heart of how we aim to do business

"Sustainability is not just about the many responsibilities and obligations that we have as a company, but about specific issues which we need to address to ensure that we have a healthy and respected business operating on a sustainable basis, in every sense of the word."

#### Philip Hampton, Chairman

Corporate Sustainability is the catch-all phrase that we use to describe our efforts to address a range of issues that relate to our broader impact on society. This section outlines the key developments in this important area of our business in 2009, based around five key themes:

- Fair banking
- Supporting enterprise
- Employee engagement
- Safety and security
- Global citizenship

#### Microfinance lending programme in India

Our Technical Assistance programme has extended the reach of Microfinance to an additional 114,000 households in India.

#### Corporate Sustainability

## What is Corporate Sustainability and why does it matter?

We have always aimed to ensure that our business has a positive impact on society and that we support the communities in which we operate. Our difficulties in recent years now mean that it is more important than ever for us to demonstrate this. Given the public investment in RBS, there is considerable scrutiny – understandably – of how we manage issues such as treating customers fairly, support for enterprise, job losses, and our impact on the environment. Whilst we are able to build on many years of good work in areas such as financial education, we recognise that there is always more we can do, and that we need to work hard to rebuild trust in our business.

#### Our approach

To increase the profile of sustainability across our business and enhance the governance of our strategy, we have established a new Group Corporate Sustainability Committee, which is chaired by Sandy Crombie, and has representation from our key business areas. It meets at least twice a year and oversees our approach to sustainability throughout the Group.

We are focusing our work on five key themes, which we know from ongoing consultation to be of particular importance to our many stakeholders.

#### Fair banking

**Supporting enterprise** 

**Employee engagement** 

Safety and security

Global citizenship

First and foremost, we drive action on these themes through the day-to-day work of our business units, to ensure that we are operating on a socially sustainable basis. Over the next few pages, we outline what that means in practice, with a selection of examples for each of our five themes of sustainability.

In some areas, however, we believe we should go beyond what we achieve in our business units. Alongside our day-to-day activities, we have established a number of dedicated programmes that we back up with additional resources – see page 47 for more details on our Community Investment programme.



## Sustainability in practice: day-to-day examples across the five key themes

#### Fair banking

We are committed to developing customer relationships that last. There are four key strands to doing this: responsible lending practices; customer service; financial education; and financial inclusion.

#### Responsible lending practices

Responsible lending continued to be a top priority for all stakeholders during 2009 and key issues were the availability and affordability of credit and support for customers in financial difficulty.

- In July 2009, we voluntarily extended the credit card 30 Day
  Breathing Space commitment to all NatWest and RBS unsecured
  personal loans and overdrafts, which provides time for customers
  struggling to make their regular repayments to receive money advice
  and consider their options.
- We launched a unique on-line tool which is designed to encourage customers to save. Launched in December 2009, the tool allows customers to work out a savings plan for their specific goal and shows customers the progress made and if they are saving enough.
- We made a series of reductions to charges and fees for unarranged borrowing. The fee for returning a cheque, direct debit or standing order was reduced to £5. The fee for paying an item when overdrawn was cut by half to £15 per day.

#### **Customer service**

We have listened to our customers' views and we are making significant changes to ensure that customers are always put first.

- We will launch a Customer Charter in 2010 that makes clear commitments to our customers about how we will deal with them to deliver 'helpful banking' and how we will support the communities we serve.
- In August 2009 we commenced a programme to replace all Maestro, Solo and Laser debit cards with Visa Debit cards. Customers are benefiting from a higher level of purchase protection.



Did you know?

60%

The share of UK secondary schools where our MoneySense for Schools programme had a presence in 2009.



 We launched the UK's first mobile phone banking application for the iPhone for NatWest, RBS and Ulster Bank (Northern Ireland).
 Thousands of customers already use mobile phone banking to check their balance directly from their mobile handset and this is the next step to develop this service.

#### **Financial education**

Understanding how financial products and services work is an important life skill for anybody – we want everyone to have the confidence to make the right financial decisions.

- Our award-winning MoneySense programme was extended to ensure that everyone has access to sound and impartial money guidance.
   In 2009, MoneySense for Schools had a presence in nearly 60% of UK secondary schools.
- We launched YouthBank MoneySense in Ireland through Ulster Bank, with a €150,000 financial learning fund provided as part of the initiative.
- The Citizens Charitable Foundation provided approximately \$1 million to support more than 300 financial literacy initiatives throughout our footprint in America.

#### **Financial inclusion**

Ensuring that everyone has access to financial services has long been a priority of The RBS Group.

- In 2009, numerous communities were impacted by unprecedented flooding and we took immediate action to send mobile banks so that customers had continued access to banking services.
- We announced a £5 million loan fund, ring-fenced to support third sector providers of affordable credit to help individuals.
- We are working with the Government to deliver the Saving Gateway scheme in 2010, aimed at helping people on low incomes and benefits develop a savings habit.
- In Ireland, we extended our offering to first-time home buyers by teaming up with Habitat for Humanity. This programme offers customers with a housing need the opportunity to step on the property ladder in an affordable manner.

#### Supporting enterprise

This covers how we help businesses get started, how we support those who get into difficulty, our investment in social enterprise and our Microfinance programme.

- In November 2009, we launched a Customer Charter for small and medium-sized enterprises, which focused on four key areas: helping businesses to start and grow; providing access to finance; fairness and transparency on pricing; and transparency when making lending decisions.
- Through Coutts Wealth Management, we have one of the largest networks of successful entrepreneurs in the UK and, in 2009, Coutts launched a programme to support clients who would like to get more involved and make a significant impact in the social enterprise sector.
- In 2009, 46 RBS group employees provided direct support to young entrepreneurs across Scotland either as volunteer Panel Members or Aftercare Advisers with the Prince's Scottish Youth Business Trust.
- Our Microfinance lending programme in India continues to go from strength to strength. Widening financial access for more than two million households in rural areas relying on robust and creditworthy Microfinance Institutions (MFIs) as a distribution network.

#### Employee engagement

The engagement of our employees depends on giving our people an environment at work that encourages them to go the extra mile for our customers. It is influenced by how we recruit, motivate and support our people, focusing on issues such as diversity, training and reward.

 Remuneration is one of the most challenging issues that RBS currently faces, and one which has a significant impact on employee engagement. In response to this, we have revised our reward framework. For more information on this, please see the letter from the Chairman of the Remuneration Committee.

#### Corporate Sustainability continued



Did you know?

## 2.5 million

The number of customers who downloaded Rapport, a fraud prevention software package we introduced in 2009, free of charge.



- We continue to achieve a strong response rate for our annual Employee Opinion Survey (87% in September 2009), and use the results to identify where we need to invest more time and energy to create a positive employment experience. Although our 2009 results demonstrated our employees' resilience in areas like customer focus and efficiency, responses around security and engagement decreased. We responded to this by launching a number of initiatives to engage and develop our staff across the Group.
- To improve opportunities for all groups of employees, a Group diversity and inclusion programme was launched in 2009 to deliver industry-leading performance. The programme is supported and enabled by our internal networks, Focussed Women Network, and Rainbow, both of which aim to inspire, lead, coach, motivate and create opportunities to fulfil employees' potential.
- To equip the senior employees of the Group to understand, execute and sustain the strategic business plan, a new Leadership Development Programme has been launched. In addition, we launched the Harvard Business Publishing Online product across the Group, tailored for the use of all employees.

#### Safety and security

We are committed to making banking safer and our ongoing investment in new security and technology continuously works towards this goal. We also ensure that a safe and secure environment is provided for our staff.

- To enhance online security for our customers, we launched a fraud prevention software package free of charge for anyone who banks online with RBS or NatWest. Since January 2009, Rapport has been downloaded by over 2.5 million customers.
- In 2009, we rolled out a 'Safer Banking' brochure in branches throughout the UK, outlining the possible risks of financial crime as well as fraud prevention tactics.
- Customers can also subscribe for real time SMS alerts regarding customer deposits and credit card accounts, enabling customers to keep track of their debit and credit card transactions.
- We increased controls that protect customer information by completing a global assurance review of more than 800 of our highrisk third parties in 2009, agreeing actions to manage identified risks.

 Ensuring the safety, health and wellbeing of employees is core to our business. In 2009, we updated the Group's Safety and Health policy standard to reflect our commitment to the safety and health of our people in every country in which we operate.

#### Global citizenship

Global citizenship means taking responsibility for how we manage our wider economic, social and environmental impact on society. Environmental sustainability and responsible lending are key elements of this.

#### **Environmental sustainability**

The transition to a low carbon society has already begun and we take seriously our role in supporting this transition. We set our environmental strategy through the Executive-led Environment Working Group, which has representation from all relevant Divisions and reports to the Group Sustainability Committee.

- We have developed a strong focus on providing financial services
  to clients and projects operating in the renewable power and energy
  efficiency sectors. In late 2009, we were confirmed as one of the three
  UK banks to take part in the European Investment Bank scheme to
  lend to onshore wind projects.
- In late 2009, we signed the Copenhagen Communiqué, a collective statement from businesses that called for an agreement between countries that would give them the confidence to invest in solutions to climate change.
- We continue our work to reduce the impacts of our own operations, covering energy consumption, CO<sub>2</sub> emissions, travel, water and paper use. In the UK and Ireland, we procure 92% of our contracted electricity from renewable sources and our default office paper has 80% recycled content.
- We maintained strong performance in external indices that measure sustainability performance and in 2009 we scored 77% in the Carbon Disclosure Project and were included in the Dow Jones Sustainability Index with a score of 76%.



Did you know?

2,500

The number of employees engaged by Fairbridge, a charity that works with young people in some of the most disadvantaged areas in the UK.



#### Responsible lending

We provide financial services to a number of large global companies who have operations in areas with potentially high environmental and social risks. We provide services only to those whose operations meet all necessary legal requirements and standards set by the relevant regulatory bodies, and comply with our own environmental, social and ethical (ESE) risk guidance.

In late 2009, we began a process of reviewing the policies and procedures we apply to our lending decisions with regard to ESE risk issues. These policies are aimed at higher risk sectors in which the bank conducts business, such as oil and gas, and mining and metals. The ESE Risk Policy Framework will further strengthen the process of ensuring these issues are taken into consideration in lending and credit provision decisions.

## Community Investment Helping to rebuild our reputation

The role of Community Investment is to deliver programmes that help to rebuild the reputation of the Group as a responsible business that has a sustainable impact upon the communities in which we operate. To ensure we make our community investments as effective as possible we focus our resources on a small number of substantial strategic programmes. These programmes centre around issues which are important to our businesses and important to our reputation. They complement the day-to-day activities of our businesses, but enable the Group to go further on key issues where we believe we have a role and responsibility to do so. By targeting additional resources through these programmes, we can make a greater difference to the communities in which we operate.

Our Group Community Investment programmes relate broadly to financial education, supporting enterprise and Microfinance and the charitable endeavours of our employees. In addition to these core programmes, we run a broad range of other community investment activities across our businesses. Altogether, we invest more than £63 million a year in the communities we serve.

#### MoneySense

Financial education is a key issue under our theme of Fair Banking. The aim of MoneySense is to increase financial capability and financial inclusion. A core part of this programme is MoneySense for Schools, where RBS employees deliver lessons in secondary schools designed to help young people to manage their money; we provide resources for

teachers to do the same. In 2009, over 700 RBS employees delivered MoneySense lessons and over one-third of a million pupils were reached by the programme. MoneySense for Adults offers impartial guidance on money management through our MoneySense websites, which receive over 60,000 visitors every month. We also have a range of partnerships with third sector organisations where we can target support at vulnerable groups, for example, supporting single-parent families through Gingerbread.

#### **Supporting enterprise and Microfinance**

We are currently building a new Community Investment programme under the theme of Supporting Enterprise that will significantly enhance our support for small businesses beyond our mainstream banking activities. For example, in the UK, we are a Platinum Patron of The Prince's Trust. Our support is focused on the Trust's Business Programme, which helps young people from disadvantaged backgrounds to explore their business ideas and provides access to advice, loan funding and the support of a business mentor, including our employees, when starting up an enterprise. The Business Programme has helped over 70,000 young people since its inception. In India, our RBS Foundation works in partnership with third-parties to provide technical assistance to emerging microfinance institutions in under-served areas and to promote new economic opportunities for vulnerable communities. Our 48 projects to date have helped more than 178,000 poor households across India.

#### The charitable endeavours of our employees

Under the theme of Employee Engagement, we support the charitable endeavours of our colleagues. We do this in three ways. First, we match the donations they make to charity via their salary. Second, we make cash grants to the causes they give their time to, either as volunteers or fundraisers. By directing our resources in this way we support around 3,800 charities and good causes around the world. Third, we run a sizeable employee volunteering programme, where we encourage employees to participate in team-building opportunities during work time, in partnership with a range of charities. For example, over the last five years our partnership with Fairbridge, a charity that works with young people in some of the most disadvantaged areas of the UK, has engaged over 2,500 RBS employees. In total, more than 50,000 RBS employees give their skills, time and money to make a difference in the communities that we operate in. The Group supports those efforts financially and by giving employees almost 155,000 hours off work to volunteer each year.





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#### Presentation of information

In the Report and Accounts, and unless specified otherwise, the term 'company' means The Royal Bank of Scotland Group plc, 'RBS' or the 'Group' means the company and its subsidiaries, 'the Royal Bank' means The Royal Bank of Scotland plc and 'NatWest' means National Westminster Bank Plc.

The company publishes its financial statements in pounds sterling ('£' or 'sterling'). The abbreviations '£m' and '£bn' represent millions and thousands of millions of pounds sterling, respectively, and references to 'pence' represent pence in the United Kingdom ('UK'). Reference to 'dollars' or '\$' are to United States of America ('US') dollars. The abbreviations '\$m' and '\$bn' represent millions and thousands of millions of dollars, respectively, and references to 'cents' represent cents in the US. The abbreviation '€' represents the 'euro', the European single currency, and the abbreviations '€m' and '€bn' represent millions and thousands of millions of euros, respectively.

Certain information in this report is presented separately for domestic and foreign activities. Domestic activities primarily consist of the UK domestic transactions of the Group. Foreign activities comprise the Group's transactions conducted through those offices in the UK specifically organised to service international banking transactions and transactions conducted through offices outside the UK.

The geographic analysis in the average balance sheet and interest rates, changes in net interest income and average interest rates, yields, spreads and margins in this report have been compiled on the basis of location of office – UK and overseas. Management believes that this presentation provides more useful information on the Group's yields, spreads and margins of the Group's activities than would be provided by presentation on the basis of the domestic and foreign activities analysis used elsewhere in this report as it more closely reflects the basis on which the Group is managed. 'UK' in this context includes domestic transactions and transactions conducted through the offices in the UK which service international banking transactions.

The results, assets and liabilities of individual business units are classified as trading or non-trading based on their predominant activity. Although this method may result in some non-trading activity being classified as trading, and vice versa, the Group believes that any resulting misclassification is not material.

#### International Financial Reporting Standards

As required by the Companies Act 2006 and Article 4 of the European Union IAS Regulation, the consolidated financial statements of the Group are prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB) and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB (together 'IFRS') as adopted by the European Union. They also comply with IFRS as issued by the IASB.

#### Acquisition of ABN AMRO

On 17 October 2007, RFS Holdings B.V. ('RFS Holdings'), a company jointly owned by RBS, Fortis Bank Nederland (Holding) N.V. ('Fortis') and Banco Santander S.A. ('Santander') (together the 'Consortium Members') and controlled by RBS, completed the acquisition of ABN AMRO Holding N.V. ('ABN AMRO').

On 3 October 2008, the State of the Netherlands acquired Fortis Bank Nederland (Holding) N.V. including the Fortis participation in RFS Holdings that represents the acquired activities of ABN AMRO and their participation in Dutch insurance activities.

RFS Holdings is implementing an orderly separation of the business units of ABN AMRO with RBS retaining the following ABN AMRO business units:

- · Continuing businesses of Business Unit North America;
- Business Unit Global Clients and wholesale clients in the Netherlands (including former Dutch wholesale clients) and Latin America (excluding Brazil);
- Business Unit Asia (excluding Saudi Hollandi); and
- Business Unit Europe (excluding Antonveneta).

Certain other assets will continue to be shared by the Consortium Members.

In preparation for the divestment of the ABN AMRO businesses to be acquired by the Dutch State, on 6 February 2010, these businesses were legally demerged from the RBS acquired businesses. As a result, there are now two separate banks within ABN AMRO Holding N.V.: The Royal Bank of Scotland N.V. and a new entity named ABN AMRO Bank N.V., each licensed separately by the Dutch Central Bank. Both banks continue to be governed by the current managing and supervisory boards of ABN AMRO Holding N.V. until the legal separation of the new ABN AMRO Bank N.V. from ABN AMRO Holding N.V..

#### Pro forma results

Pro forma results have been prepared that include only those business units of ABN AMRO that will be retained by RBS. The financial review and divisional performance in the Business review include the pro forma results. The basis of preparation of the pro forma results is detailed on page 113.

Given the significant write-down of goodwill and other intangible assets in 2008, and in order to provide a basis for comparison of underlying performance, these write-downs and other one-off items are shown separately in the pro forma income statement.

#### Statutory results

RFS Holdings is jointly owned by the consortium members. It is controlled by the company and is therefore fully consolidated in its financial statements. Consequently, the statutory results of the Group include the results of ABN AMRO. The interests of Fortis, and its successor the State of the Netherlands, and Santander in RFS Holdings are included in minority interests.

#### Restatements

Divisional results for 2008 have been restated to reflect the Group's new organisational structure that includes a Non-Core division comprising individual assets, portfolios and lines of business that the Group intends to run off or dispose. The Non-Core division is reported separately from the divisions which form the Core Group. In addition, separate reporting of Business Services (formerly Group Manufacturing) and Centre results has changed and, with the exception of certain items of a one off nature, costs incurred are now allocated to the customer-facing divisions and included in the measurement of the returns which they generate. The changes do not affect the Group's results. Comparatives have been restated accordingly.

IAS 1 (Revised 2007) 'Presentation of Financial Statements' has required the Group to present a third balance sheet (31 December 2007) as a result of the restatement of the Group's income statement following the implementation of IFRS 2 (see below). A fourth balance sheet (31 December 2006) has not been presented as there is no material impact on that period.

The pro forma and statutory results for 2008 have been restated for the amendment to IFRS 2 'Share-based Payment'. This has resulted in an increase in staff costs amounting to £169 million for 2008 with no material effect on earlier periods.

#### Glossary

A glossary of terms is detailed on pages 383 to 387.

#### Forward-looking statements

Certain sections in this document contain 'forward-looking statements' as that term is defined in the United States Private Securities Litigation Reform Act of 1995, such as statements that include the words 'expect', 'estimate', 'project', 'anticipate', 'believes', 'should', 'intend', 'plan', 'probability', 'risk', 'Value-at-Risk (VaR)', 'target', 'goal', 'objective', 'will', 'endeavour', 'outlook', 'optimistic', 'prospects' and similar expressions or variations on such expressions including, but not limited to, sections such as 'Chairman's statement' and 'Group Chief Executive's review'.

In particular, this document includes forward-looking statements relating, but not limited to: the Group's restructuring plans, capitalisation, portfolios, capital ratios, liquidity, risk weighted assets, return on equity, cost:income ratios, leverage and loan:deposit ratios, funding and risk profile; the Group's future financial performance; the level and extent of future impairments and write-downs; the protection provided by the APS; and to the Group's potential exposures to various types of market risks, such as interest rate risk, foreign exchange rate risk and commodity and equity price risk. Such statements are subject to risks and uncertainties. For example, certain of the market risk disclosures are dependent on choices about key model characteristics and assumptions and are subject to various limitations. By their nature, certain of the market risk disclosures are only estimates and, as a result, actual future gains and losses could differ materially from those that have been estimated.

Other factors that could cause actual results to differ materially from those estimated by the forward-looking statements contained in this document include, but are not limited to: general economic conditions in the UK and in other countries in which the Group has significant business activities or investments, including the United States; developments in the current crisis in the global financial markets, and their impact on the financial industry in general and on the Group in particular; the full nationalisation of the Group or other resolution procedures under the Banking Act 2009; the monetary and interest rate policies of the Bank of England, the Board of Governors of the Federal

Reserve System and other G7 central banks; inflation; deflation; unanticipated turbulence in interest rates, foreign currency exchange rates, commodity prices and equity prices; changes in UK and foreign laws, regulations and taxes, including changes in regulatory capital regulations; a change of UK Government or changes to UK Government policy; changes in the Group's credit ratings; the Group's participation in the APS and the effect of such Scheme on the Group's financial and capital position; the conversion of the B Shares in accordance with their terms; the ability to access the contingent capital arrangements with HM Treasury; limitations on, or additional requirements imposed on, the Group's activities as a result of HM Treasury's investment in the Group; changes in competition and pricing environments; the financial stability of other financial institutions, and the Group's counterparties and borrowers; the value and effectiveness of any credit protection purchased by the Group; the extent of future write-downs and impairment charges caused by depressed asset valuations; the ability to achieve revenue benefits and cost savings from the integration of certain of ABN AMRO's businesses and assets; natural and other disasters; the inability to hedge certain risks economically; the ability to access sufficient funding to meet liquidity needs; the ability to complete restructurings on a timely basis, or at all, including the disposal of certain non-core assets and assets and businesses required as part of the EC State Aid approval; the adequacy of loss reserves; acquisitions or restructurings; technological changes; changes in consumer spending and saving habits; and the success of the Group in managing the risks involved in the foregoing.

The forward-looking statements contained in this document speak only as of the date of this report, and the Group does not undertake to update any forward-looking statement to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

For a further discussion of certain risks faced by the Group, see Risk factors on pages 55 to 71.

Business review Business review

#### **Description of business**

#### Introduction

The Royal Bank of Scotland Group plc is the holding company of a large global banking and financial services group. Headquartered in Edinburgh, the Group operates in the United Kingdom, the United States and internationally through its two principal subsidiaries, the Royal Bank and NatWest. Both the Royal Bank and NatWest are major UK clearing banks whose origins go back over 275 years. In the United States, the Group's subsidiary Citizens is a large commercial banking organisation. The Group has a large and diversified customer base and provides a wide range of products and services to personal, commercial and large corporate and institutional customers in over 50 countries.

Following placing and open offers in December 2008 and in April 2009, HM Treasury currently own approximately 70.3% of the enlarged ordinary share capital of the company.

In December 2009, the company issued £25.5 billion of new capital to HM Treasury. This new capital took the form of B shares, which do not generally carry voting rights at general meetings of ordinary shareholders but are convertible into ordinary shares and qualify as core tier one capital.

Following the issuance of B shares, HM Treasury's holding of ordinary shares of the company remained at 70.3% although its economic interest rose to 84.4%.

HM Treasury has agreed not to convert its B shares into ordinary shares to the extent that its holding of ordinary shares following the conversion would represent more than 75% of the company's issued ordinary share capital.

The Group had total assets of £1,696.5 billion and owners' equity of £77.7 billion at 31 December 2009. The Group's capital ratios, which included the equity minority interest of the State of the Netherlands and Santander in ABN AMRO, were a total capital ratio of 16.1 per cent., a core Tier 1 capital ratio of 11.0 per cent. and a Tier 1 capital ratio of 14.1 per cent., as at 31 December 2009.

#### Organisational structure and business overview

Following a comprehensive strategic review, changes have been made to the Group's operating segments in 2009. A Non-Core division has been created comprising those lines of business, portfolios and individual assets that the Group intends to run off or sell. Furthermore, Business Services (formerly Group Manufacturing) is no longer reported as a separate division and its costs are now allocated to the customer-facing divisions along with certain central costs. UK Retail & Commercial Banking has been split into three segments (UK Retail, UK Corporate and Wealth). Ulster Bank has become a specific segment. The remaining elements of Europe & Middle East Retail & Commercial Banking, Asia Retail & Commercial Banking and Share of shared assets form part of Non-Core. The segment measure is now Operating profit/(loss) before tax which differs from Contribution used previously; it excludes certain infrequent items and RFS Holdings minority interest, which is not an operating segment of the Group. Comparative data have been restated accordingly.

*UK Retail* offers a comprehensive range of banking products and related financial services to the personal market. It serves customers through the RBS and NatWest networks of branches and ATMs in the United Kingdom, and also through telephone and internet channels.

*UK Corporate* is a leading provider of banking, finance, and risk management services to the corporate and SME sector in the United Kingdom. It offers a full range of banking products and related financial services through a nationwide network of relationship managers, and also through telephone and internet channels. The product range includes asset finance through the Lombard brand.

Wealth provides private banking and investment services in the UK through Coutts & Co and Adam & Company, offshore banking through RBS International, NatWest Offshore and Isle of Man Bank, and international private banking through RBS Coutts.

Global Banking & Markets (GBM) is a leading banking partner to major corporations and financial institutions around the world, providing an extensive range of debt and equity financing, risk management and investment services to its customers. The division is organised along six principal business lines: money markets; rates flow trading; currencies and commodities; equities; credit markets and portfolio management & origination.

Global Transaction Services ranks among the top five global transaction services providers, offering global payments, cash and liquidity management, and trade finance and commercial card products and services. It includes the Group's corporate money transmission activities in the United Kingdom and the United States as well as Global Merchant Services, the Group's United Kingdom and international merchant acquiring business.

Ulster Bank is the leading retail and commercial bank in Northern Ireland and the third largest banking group on the island of Ireland. It provides a comprehensive range of financial services through both its Retail Markets division which has a network of branches and operates in the personal and bancassurance sectors, and its Corporate Markets division which provides services to SME business customers, corporates and institutional markets.

*US Retail & Commercial* provides financial services primarily through the Citizens and Charter One brands. US Retail & Commercial is engaged in retail and corporate banking activities through its branch network in 12 states in the United States and through non-branch offices in other states. It ranks among the top five banks in New England.

RBS Insurance sells and underwrites retail and SME insurance over the telephone and internet, as well as through brokers and partnerships. Its brands include Direct Line, Churchill and Privilege, which sell general insurance products direct to the customer, as well as Green Flag and NIG. Through its international division, RBS Insurance sells general insurance, mainly motor, in Germany and Italy. The Intermediary and Broker division sells general insurance products through independent brokers.

Business Services (formerly Group Manufacturing) supports the customer-facing businesses and provides operational technology, customer support in telephony, account management, lending and money transmission, global purchasing, property and other services. Business Services drives efficiencies and supports income growth across multiple brands and channels by using a single, scalable platform and common processes wherever possible. It also leverages the Group's purchasing power and is the Group's centre of excellence for managing large-scale and complex change.

Central Functions comprises group and corporate functions, such as treasury, funding and finance, risk management, legal, communications and human resources. The Centre manages the Group's capital resources and Group-wide regulatory projects and provides services to the operating divisions.

Non-Core Division manages separately assets that the Group intends to run off or dispose. The division contains a range of businesses and asset portfolios primarily from the GBM division including RBS Sempra Commodities, linked to proprietary trading, higher risk profile asset portfolios including excess risk concentrations, and other illiquid portfolios. It also includes a number of other portfolios and businesses including regional markets businesses that the Group has concluded are no longer strategic.

#### **Business divestments**

To comply with EC state aid requirements the Group has agreed a series of restructuring measures to be implemented over a four year period. This will supplement the measures in the strategic plan previously announced by the Group. These include divesting fully RBS Insurance, Global Merchant Services and RBS Sempra Commodities, as well as divesting the RBS branch-based business in England & Wales and the NatWest branches in Scotland, along with the Direct SME customers across the UK.

#### Competition

The Group faces strong competition in all the markets it serves. However, the global banking crisis has reduced either the capacity or appetite of many institutions to lend and has resulted in the withdrawal or disappearance of a number of market participants and significant consolidation of competitors, particularly in the US and UK. Competition for retail deposits has intensified significantly as institutions have reorientated their funding strategies following the difficulties experienced in the wholesale markets since late 2007.

Competition for corporate and institutional customers in the UK is from UK banks and from large foreign financial institutions who are also active and offer combined investment and commercial banking capabilities. In asset finance, the Group competes with banks and specialised asset finance providers, both captive and non-captive. In European and Asian corporate and institutional banking markets the Group competes with the large domestic banks active in these markets and with the major international banks.

In the small business banking market, the Group competes with other UK clearing banks, specialist finance providers and building societies.

In the personal banking segment the Group competes with UK banks and building societies, major retailers and life assurance companies. In the mortgage market the Group competes with UK banks and building societies. A number of competitors have either left or scaled back their lending in the mortgage and unsecured markets. The Group's life assurance businesses compete with Independent Financial Advisers and life assurance companies.

In the UK credit card market large retailers and specialist card issuers, including major US operators, are active in addition to the UK banks. In addition to physical distribution channels, providers compete through direct marketing activity and the internet.

In Wealth Management, The Royal Bank of Scotland International competes with other UK and international banks to offer offshore banking services. Coutts and Adam & Company compete as private banks with UK clearing and private banks, and with international private banks. Competition in wealth management remains strong as banks maintain their focus on competing for affluent and high net worth customers.

RBS Insurance competes in personal lines insurance and, to a more limited extent, in commercial insurance. There is strong competition from a range of insurance companies which now operate telephone and internet direct sales businesses. Competition in the UK motor market remains particularly intense, and price comparison internet sites now play a major role in the marketplace. RBS Insurance also competes with local insurance companies in the direct motor insurance markets in Italy and Germany.

In Ireland, Ulster Bank competes in retail and commercial banking with the major Irish banks and building societies, and with other UK and international banks and building societies active in the market.

In the United States, Citizens competes in the New England, Mid-Atlantic and Mid West retail and mid-corporate banking markets with local and regional banks and other financial institutions. The Group also competes in the US in large corporate lending and specialised finance markets, and in fixed-income trading and sales. Competition is principally with the large US commercial and investment banks and international banks active in the US.

#### Risk factors

Set out below are certain risk factors which could affect the Group's future results and cause them to be materially different from expected results. The Group's results are also affected by competition and other factors. The factors discussed in this report should not be regarded as a complete and comprehensive statement of all potential risks and uncertainties.

#### Risks relating to the company

The company and its UK bank subsidiaries may face the risk of full nationalisation or other resolution procedures under the Banking Act.

Under the provisions of the Banking Act, substantial powers have been granted to the Authorities as part of the Special Resolution Regime to stabilise banks that are in financial difficulties (the "SRR"). The SRR confers powers on the Bank of England: (i) to transfer to the private sector all or part of the business of a UK incorporated institution with permission to accept deposits pursuant to Part IV of the Financial Services and Markets Act 2000 (FSMA) (a "relevant entity"); (ii) to transfer all or part of the business of the relevant entity to a "bridge bank" established by the Bank of England; and also confers a power on HM Treasury to transfer into temporary public ownership (nationalisation) the relevant entity or its UK-incorporated holding company. The Banking Act also provides for two new insolvency and administration procedures for relevant entities.

The purpose of the stabilisation options is to address the situation where all or part of the business of a relevant entity has encountered, or is likely to encounter, financial difficulties. Accordingly, the stabilisation options may only be exercised if the FSA is satisfied that (i) a relevant entity such as the company's UK banking subsidiaries, including the Royal Bank and NatWest, is failing, or is likely to fail, to satisfy the threshold conditions set out in Schedule 6 to the FSMA, and (ii) having regard to timing and other relevant circumstances, it is not reasonably likely that (ignoring the stabilisation options) action will be taken that will enable the relevant entity to satisfy those threshold conditions. The threshold conditions are conditions which an FSA authorised institution must satisfy in order to retain its FSA authorisation. They are relatively wide-ranging and deal with most aspects of a relevant entity's business, including, but not limited to, minimum capital resource requirements. It is therefore possible that the FSA may trigger one of the stabilisation options before an application for an insolvency or administration order could be made.

The stabilisation options may be exercised by means of powers to transfer property, rights or liabilities of a relevant entity and shares and other securities issued by a relevant entity. HM Treasury may also take the parent company of a relevant entity (such as the company) into temporary public ownership provided that certain conditions set out in Section 82 of the Banking Act are met. Temporary public ownership is effected by way of a share transfer order and can be actioned irrespective of the financial condition of the parent company.

If HM Treasury makes the decision to take the company into temporary public ownership, it may take various actions in relation to the company's securities without the consent of holders of the securities, including (among other things):

- transferring the securities free from any contractual or legislative restrictions on transfer;
- transferring the securities free from any trust, liability or encumbrance:
- extinguishing any rights to acquire securities;
- · delisting the securities;
- converting the securities into another form or class (including, for example, into equity securities); or
- disapplying any termination or acceleration rights or events of default under the terms of the securities which would be triggered by the transfer

Where HM Treasury has made a share transfer order in respect of securities issued by the holding company of a relevant entity, HM Treasury may make an order providing for the property, rights or liabilities of the holding company or of any relevant entity in the holding company group to be transferred and where such property is held on trust, removing or altering the terms of such trust.

Accordingly, there can be no assurance that the taking of any such actions would not adversely affect the rights of holders of securities and/or adversely affect the price or value of their investment or that the ability of the company to satisfy its obligations under contracts related to securities would be unaffected. In such circumstances, such holders may have a claim for compensation under one of the compensation schemes currently existing under, or contemplated by, the Banking Act if any action is taken in respect of securities (for the purposes of determining an amount of compensation, an independent valuer must disregard actual or potential financial assistance provided by the Bank of England or HM Treasury). There can be no assurance that holders of securities would thereby recover compensation promptly and/or equal to any loss actually incurred.

If the company was taken into temporary public ownership and a partial transfer of its or any relevant entity's business was effected, or if a relevant entity were made subject to the SRR and a partial transfer of its business to another entity was effected, the transfer may directly affect the company and/or its Group companies by creating, modifying or cancelling their contractual arrangements with a view to ensuring the provision of such services and facilities as are required to enable the bridge bank or private sector purchaser to operate the transferred business (or any part of it) effectively. For example, the transfer may (among other things) (i) require the company or Group companies to support and cooperate with the bridge bank or private sector purchaser, (ii) cancel or modify contracts or arrangements between the company or the transferred business and a Group company, or (iii) impose additional obligations on the company under new or existing contracts. There can be no assurance that the taking of any such actions would not adversely affect the ability of the company to satisfy its obligations under the issued securities or related contracts.

If the company was taken into temporary public ownership and a partial transfer of its or any relevant entity's business was effected, or if a relevant entity were made subject to the SRR and a partial transfer of its business to another entity was effected, the nature and mix of the assets and liabilities not transferred may adversely affect the company's financial condition and increase the risk that the company may eventually become subject to administration or insolvency proceedings pursuant to the Banking Act.

While the main provisions of the Banking (Special Provisions) Act 2008 were in force, which conferred certain transfer powers on HM Treasury, the UK Government took action under that Act in respect of a number of UK financial institutions, including, in extreme circumstances, full and part nationalisation. There have been concerns in the market in the past year regarding the risks of such nationalisation in relation to the company and other UK banks. If economic conditions in the United Kingdom or globally were to deteriorate, or the events described in the following risk factors occur to such an extent that they have a materially adverse impact on the financial condition, perceived or actual credit quality, results of operations or business of any of the relevant entities in the Group, the UK Government may decide to take similar action in relation to the company under the Banking Act. Given the extent of the Bank of England and HM Treasury's powers under the Banking Act, it is difficult to predict what effect such actions might have on the Group and any securities issued by the company or Group companies. However, potential impacts may include full nationalisation of the company and the total loss of value in securities issued by the company and the inability of the company to perform its obligations under the securities.

If the stabilisation options were to be effected in respect of the companies HM Treasury is required to make certain compensation orders. The order HM Treasury is required to make will depend on the stabilisation power adopted. For example in the event the Bank of England were to transfer some of the business of a relevant entity to a bridge bank, the Treasury would have to make a resolution fund order and a third party compensation order including pursuant to the Banking Act (Third Party Compensation Arrangements for Partial Property Transfers) Regulations 2009. However, there can be no assurance that compensation would be assessed to be payable or that holders of the securities would recover any compensation promptly and/or equal to any loss actually incurred.

The Group's businesses, earnings and financial condition have been and will continue to be affected by the global economy and instability in the global financial markets.

The performance of the Group has been and will continue to be influenced by the economic conditions of the countries in which it operates, particularly the United Kingdom, the United States and other countries throughout Europe and Asia. The outlook for the global economy over the near to medium term remains challenging, particularly in the United Kingdom, the United States and other European economies. In addition, the global financial system has yet fully to overcome the difficulties which first manifested themselves in August 2007 and financial markets conditions have not yet fully normalised. These conditions led to severe dislocation of financial markets around the world and unprecedented levels of illiquidity in 2008 and 2009, resulting in the development of significant problems at a number of the

world's largest corporate institutions operating across a wide range of industry sectors, many of whom are the Group's customers and counterparties in the ordinary course of its business. In response to this economic instability and illiquidity in the market, a number of governments, including the UK Government, the governments of the other EU member states and the US Government, have intervened in order to inject liquidity and capital into the financial system, and, in some cases, to prevent the failure of these institutions.

Despite such measures, the volatility and disruption of the capital and credit markets have continued, and global economic conditions are expected to remain challenging in the near to medium term, with many forecasts predicting only modest levels of GDP growth over the course of 2010. Similar conditions are likely to exist in a number of the Group's key markets, including those in the United States and Europe, particularly Ireland. These conditions have exerted, and may continue to exert, downward pressure on asset prices and on availability and cost of credit for financial institutions, including the company, and will continue to impact the credit quality of the Group's customers and counterparties. Such conditions, alone or in combination with regulatory changes or actions of other market participants, may cause the Group to incur losses or to experience further reductions in business activity, increased funding costs and funding pressures, lower share prices, decreased asset values, additional write-downs and impairment charges and lower profitability.

In addition, the Group will continue to be exposed to the risk of loss if major corporate borrowers or counterparty financial institutions fail or are otherwise unable to meet their obligations. The Group currently experiences certain business sector and country concentration risk, primarily focused in the United Kingdom and the rest of Europe and relating to personal and banking and financial institution exposures. The Group's performance may also be affected by future recovery rates on assets and the historical assumptions underlying asset recovery rates, which (as has already occurred in certain instances) may no longer be accurate given the unprecedented market disruption and general economic instability. The precise nature of all the risks and uncertainties the Group faces as a result of current economic conditions cannot be predicted and many of these risks are outside the control of the Group.

The Group was required to obtain State aid approval, for the aid given to the Group by HM Treasury and for the Group's State aid restructuring plan, from the European Commission (the "Commission"). The Group is subject to a variety of risks as a result of implementing the State aid restructuring plan. The State aid restructuring plan includes a prohibition on the making of discretionary dividend or coupon payments on existing hybrid capital instruments (including preference shares and B shares) for a two-year period commencing no later than 30 April 2010, which may impair the Group's ability to raise new Tier 1 capital through the issuance of ordinary shares and other securities.

The Group was required to obtain State aid approval for the aid given to the Group by HM Treasury as part of the First Placing and Open Offer, the issuance of £25.5 billion of B shares to HM Treasury, a commitment by HM Treasury to acquire up to an additional £8 billion of B shares if certain conditions are met and the Group's participation in the Asset Protection Scheme (APS) (the "State aid").

As a result of the First Placing and Open Offer (approved as part of the Commission's approval of a package of measures to the banking industry in the UK in October 2008), the Group was required to cooperate with HM Treasury to submit a forward plan to the Commission. This plan was submitted and detailed discussions took place between HM Treasury, the Group and the Commission. The plan submitted not only had regard to the First Placing and Open Offer, but also the B share issue (including the Contingent Subscription) and the Group's participation in the UK Government's Asset Protection Scheme (APS). As part of its review, the Commission was required to assess the State aid and to consider whether the Group's long-term viability will be assured, that the Group makes a sufficient contribution to the costs of its restructuring and that measures are taken to limit any distortions of competition arising from the State aid provided to the Group by the UK Government. The Group, together with HM Treasury, agreed in principle with the Commission the terms of the State aid and the terms of a restructuring plan (the "State aid restructuring plan"). Formal EC approval was granted on 14 December 2009. The prohibition on the making of discretionary dividend (including preference shares and B shares) or coupon payments on existing hybrid capital instruments for a two-year period commencing no later than 30 April 2010 will prevent the company from paying dividends on its ordinary shares and preference shares and coupons on other Tier 1 capital securities for the same duration, and it may impair the Group's ability to raise new Tier 1 Capital through the issuance of ordinary shares and other securities.

It is possible a third party could challenge the approval decision in the European Courts (within specified time limits). The Group does not believe that any such challenge would be likely to succeed but, if it were to succeed, the Commission would need to reconsider its decision, which may result in an adverse outcome for the Group, including a prohibition or amendment to some or all of the terms of the State aid. The Commission could also impose conditions that are more disadvantageous, potentially materially so, to the Group than those in the State aid restructuring plan.

The Group is subject to a variety of risks as a result of implementing the State aid restructuring plan. There is no assurance that the price that the Group receives for any assets sold pursuant to the State aid restructuring plan will be at a level the Group considers adequate or which it could obtain in circumstances in which the Group was not required to sell such assets in order to implement the State aid restructuring plan or if such sale were not subject to the restrictions (including in relation to potential purchasers of the UK branch divestment) contained in the terms thereof. Further, should the Group fail to complete any of the required disposals within the agreed timeframes for such disposals, under the terms of the State aid clearance a divestiture trustee can be empowered to conduct the disposals, with the mandate to complete the disposal at no minimum price.

Furthermore, if the Group is unable to comply with the terms of the State aid approval it could constitute a misuse of aid. In circumstances where the Commission doubts that the Group is complying with the terms of the State aid approval, it may open a formal investigation. At the conclusion of this investigation, if the Commission decides that there has been misuse of aid, it can issue a decision requiring HM Treasury to recover the misused aid which could have a material adverse impact on the Group.

In implementing the State aid restructuring plan, the Group will lose existing customers, deposits and other assets (both directly through the sale and potentially through the impact on the rest of the Group's business arising from implementing the State aid restructuring plan) and the potential for realising additional associated revenues and margins that it otherwise might have achieved in the absence of such disposals. Further, the loss of such revenues and related income may extend the time period over which the Group may pay any amounts owed to HM Treasury under the APS or otherwise. The implementation of the State aid restructuring plan may also result in disruption to the retained business and give rise to significant strain on management, employee, operational and financial resources, impacting customers and giving rise to separation costs which could be substantial.

The implementation of the State aid restructuring plan may result in the emergence of one or more new viable competitors or a material strengthening of one or more of the Group's competitors in the Group's markets. The effect of this on the Group's future competitive position, revenues and margins is uncertain and there could be an adverse effect on the Group's operations and financial condition and its business generally. If any or all of the risks described above, or any other currently unforeseen risks, materialise, there could be a materially negative impact on the Group's business, operations, financial condition, capital position and competitive position.

### Lack of liquidity is a risk to the Group's business and its ability to access sources of liquidity has been, and will continue to be, constrained.

Liquidity risk is the risk that a bank will be unable to meet its obligations, including funding commitments, as they fall due. This risk is inherent in banking operations and can be heightened by a number of enterprise specific factors, including an over-reliance on a particular source of funding (including, for example, short-term and overnight funding), changes in credit ratings or market-wide phenomena such as market dislocation and major disasters. Since the second half of 2008, credit markets worldwide have experienced a severe reduction in liquidity and term-funding. During this time, perception of counterparty risk between banks also increased significantly. This increase in perceived counterparty risk also led to reductions in inter-bank lending, and hence, in common with many other banking groups, the Group's access to traditional sources of liquidity has been, and may continue to be, restricted.

The Group's liquidity management focuses on maintaining a diverse and appropriate funding strategy for its assets, controlling the mismatch of maturities and carefully monitoring its undrawn commitments and contingent liabilities. However, the Group's ability to access sources of liquidity (for example, through the issue or sale of financial and other instruments or through the use of term loans) during the recent period of liquidity stress has been constrained to the point where it, like other banks, has had to rely on shorter term and overnight funding with a consequent reduction in overall liquidity, and to increase its recourse to liquidity schemes provided by central banks. While during the course of 2009 money market conditions improved, with the Group seeing a material reduction of funding from central banks and the issuance of non-government guaranteed term debt, further tightening of credit markets could have a negative impact on the Group.

In addition, there is also a risk that corporate and institutional counterparties with credit exposures may look to reduce all credit exposures to banks, given current risk aversion trends. It is possible that credit market dislocation becomes so severe that overnight funding from non-government sources ceases to be available.

Like many banking groups, the Group relies on customer deposits to meet a considerable portion of its funding. Furthermore, as part of its ongoing strategy to improve its liquidity position, the Group is actively seeking to increase the proportion of its funding represented by customer deposits. However, such deposits are subject to fluctuation due to certain factors outside the Group's control, such as a loss of confidence, increasing competitive pressures or the encouraged or mandated repatriation of deposits by foreign wholesale or central bank depositors, which could result in a significant outflow of deposits within a short period of time. There is currently heavy competition among UK banks for retail customer deposits, which has increased the cost of procuring new deposits and impacted the Group's ability to grow its deposit base. An inability to grow, or any material decrease in, the Group's deposits could, particularly if accompanied by one of the other factors described above, have a negative impact on the Group's ability to satisfy its liquidity needs unless corresponding actions were taken to improve the liquidity profile of other deposits or to reduce assets. In particular, the liquidity position of the Group may be negatively impacted if it is unable to achieve the run-off and sale of non-core and other assets as expected. Any significant delay in those plans may require the Group to consider disposal of other assets not previously identified for disposal to achieve its funded balance sheet target level.

The governments of some of the countries in which the Group operates have taken steps to guarantee the liabilities of the banks and branches operating in their respective jurisdiction. Whilst in some instances the operations of the Group are covered by government guarantees alongside other local banks, in other countries this may not necessarily always be the case. This may place the Group's subsidiaries operating in those countries, such as Ulster Bank Ireland Ltd, which did not participate in such government guarantee schemes, at a competitive disadvantage to the other local banks and therefore may require the Group to provide additional funding and liquidity support to these operations.

There can be no assurance that these measures, alongside other available measures, will succeed in improving the funding and liquidity in the markets in which the Group operates, or that these measures, combined with any increased cost of any funding currently available in the market, will not lead to a further increase in the Group's overall cost of funding, which could have an adverse impact on the Group's financial condition and results of operations or result in a loss of value in its securities.

Governmental support schemes may be subject to cancellation, change or withdrawal or may fail to be renewed, which may have a negative impact on the availability of funding in the markets in which the Group operates.

Governmental support schemes may be subject to cancellation, change or withdrawal (on a general or individual basis, subject to relevant contracts) or may fail to be renewed, based on changing economic and political conditions in the jurisdiction of the relevant scheme. Furthermore, certain schemes which have been announced, may not yet have been fully implemented, or their terms have not yet been finalised.

To the extent government support schemes are cancelled, changed or withdrawn in a manner which diminishes their effectiveness, or to the extent such schemes fail to generate additional liquidity or other support in the relevant markets in which such schemes operate, the Group, in common with other banking groups, may continue to face limited access to, have insufficient access to, or incur higher costs associated with, funding alternatives, which could have a material adverse impact on the Group's business, financial condition, results of operations and prospects or result in a loss of value in its securities.

### The financial performance of the Group has been and will be affected by borrower credit quality.

Risks arising from changes in credit quality and the recoverability of loans and amounts due from counterparties are inherent in a wide range of the Group's businesses. Whilst some economies stabilised over the course of 2009, the Group may continue to see adverse changes in the credit quality of its borrowers and counterparties, for example, as a result of their inability to refinance their indebtedness, with increasing delinquencies, defaults and insolvencies across a range of sectors (such as the personal and banking and financial institution sectors) and in a number of geographies (such as the United Kingdom, the United States, the Middle East and the rest of Europe, particularly Ireland). This trend has led and may lead to further and accelerated impairment charges, higher costs, additional write-downs and losses for the Group or result in a loss of value in its securities.

## The actual or perceived failure or worsening credit of the Group's counterparties has adversely affected and could continue to adversely affect the Group.

The Group's ability to engage in routine funding transactions has been and will continue to be adversely affected by the actual or perceived failure or worsening credit of its counterparties, including other financial institutions and corporate borrowers. The Group has exposure to many different industries and counterparties and routinely executes transactions with counterparties in the financial industry, including brokers and dealers, commercial banks, investment banks, mutual and hedge funds and other institutional clients. As a result, defaults by, or even the perceived creditworthiness of or concerns about, one or more corporate borrowers, financial services institutions or the financial services industry generally, have led to market-wide liquidity problems, losses and defaults and could lead to further losses or defaults by the Group or by other institutions. Many of these transactions expose the Group to credit risk in the event of default of the Group's counterparty or client and the Group does have significant exposures to certain individual counterparties (including counterparties in certain weakened sectors and markets). In addition, the Group's credit risk is exacerbated when the collateral it holds cannot be realised or is liquidated at prices not sufficient to recover the full amount of the loan or derivative exposure that is due to the Group, which is most likely to occur during periods of illiquidity and depressed asset valuations, such as those recently experienced. Any such losses could have a material adverse effect on the Group's results of operations and financial condition or result in a loss of value in its securities.

## The Group's earnings and financial condition have been, and its future earnings and financial condition may continue to be, affected by depressed asset valuations resulting from poor market conditions.

Financial markets continue to be subject to significant stress conditions, where steep falls in perceived or actual asset values have been accompanied by a severe reduction in market liquidity, as exemplified by recent events affecting asset-backed collateralised debt obligations, residential mortgage-backed securities and the leveraged loan market. In dislocated markets, hedging and other risk management strategies have proven not to be as effective as they are in normal market conditions due in part to the decreasing credit quality of hedge counterparties, including monoline and other insurance companies and credit derivative product companies. Severe market events have resulted in the Group recording large write-downs on its credit market exposures in 2007, 2008 and 2009. Any further deterioration in economic and financial market conditions could lead to further impairment charges and write-downs. Moreover, market volatility and illiquidity make it difficult to value certain of the Group's exposures. Valuations in future periods, reflecting, among other things, then-prevailing market conditions and changes in the credit ratings of certain of the Group's assets, may result in significant changes in the fair values of the Group's exposures, even in respect of exposures, such as credit market exposures, for which the Group has previously recorded write-downs. In addition, the value ultimately realised by the Group may be materially different from the current or estimated fair value. Any of these factors could require the Group to recognise further significant write-downs or realise increased impairment charges, any of which may adversely affect its capital position, its financial condition and its results of operations or result in a loss of value in its securities.

Further information about the write-downs which the Group has incurred and the assets it has reclassified can be found in the Risk, capital and liquidity management section of the Business review.

The value or effectiveness of any credit protection that the Group has purchased from monoline and other insurers and other market counterparties (including credit derivative product companies) depends on the value of the underlying assets and the financial condition of the insurers and such counterparties.

The Group has credit exposure arising from over-the-counter derivative contracts, mainly credit default swaps (CDSs), which are carried at fair value. The fair value of these CDSs, as well as the Group's exposure to the risk of default by the underlying counterparties, depends on the valuation and the perceived credit risk of the instrument against which protection has been bought. Since 2007, monoline and other insurers and other market counterparties (including credit derivative product companies) have been adversely affected by their exposure to residential mortgage linked and corporate credit products, whether synthetic or otherwise, and their actual and perceived creditworthiness has deteriorated rapidly, which may continue. If the financial condition of these counterparties or their actual or perceived creditworthiness deteriorates further, the Group may record further credit valuation adjustments on the credit protection bought from these counterparties under the CDSs in addition to those already recorded and such adjustments may have a material adverse impact on the Group's financial condition and results of operations.

## Changes in interest rates, foreign exchange rates, credit spreads, bond, equity and commodity prices and other market factors have significantly affected and will continue to affect the Group's business.

Some of the most significant market risks the Group faces are interest rate, foreign exchange, credit spread, bond, equity and commodity price risks. Changes in interest rate levels, yield curves and spreads may affect the interest rate margin realised between lending and borrowing costs, the effect of which may be heightened during periods of liquidity stress, such as those experienced in the past 18 months. Changes in currency rates, particularly in the sterling-US dollar and sterling-euro exchange rates, affect the value of assets, liabilities, income and expenses denominated in foreign currencies and the reported earnings of the company's non-UK subsidiaries (principally Citizens and RBS Securities Inc.) and may affect income from foreign exchange dealing. The performance of financial markets may affect bond, equity and commodity prices and, therefore, cause changes in the value of the Group's investment and trading portfolios. This has been the case during the period since August 2007, with market disruptions and volatility resulting in significant reductions in the value of such portfolios. While the Group has implemented risk management methods to mitigate and control these and other market risks to which it is exposed, it is difficult, particularly in the current environment, to predict with accuracy changes in economic or market conditions and to anticipate the effects that such changes could have on the Group's financial performance and business operations.

## The Group's borrowing costs and its access to the debt capital markets depend significantly on its and the UK Government's credit ratings.

The company and other Group members have been subject to a number of downgrades in the recent past. Any future reductions in the long-term or short-term credit ratings of the company or one of its principal subsidiaries (particularly the Royal Bank) would further increase its borrowing costs, require the Group to replace funding lost due to the downgrade, which may include the loss of customer deposits, and may also limit the Group's access to capital and money markets and trigger additional collateral requirements in derivatives contracts and other secured funding arrangements. Furthermore, given the extent of UK Government ownership and support provided to the Group through the Credit Guarantee Scheme, any downgrade in the UK Government's credit ratings could adversely affect the Group's own credit ratings and may have the effects noted above. All credit rating agencies have reaffirmed the UK Government's AAA rating, although S&P changed its outlook to 'negative' on 21 May 2009. Fitch reaffirmed the UK Government's stable outlook on 31 July 2009 and Moody's reiterated the UK Government's stable outlook on 26 October 2009. Credit ratings of the company, the Royal Bank, ABN AMRO, Ulster Bank and Citizens are also important to the Group when competing in certain markets, such as over-the-counter derivatives. As a result, any further reductions in the company's long-term or short-term credit ratings or those of its principal subsidiaries could adversely affect the Group's access to liquidity and competitive position, increase its funding costs and have a negative impact on the Group's earnings and financial condition or result in a loss of value in its securities.

The Group's business performance could be adversely affected if its capital is not managed effectively or if there are changes to capital adequacy and liquidity requirements.

Effective management of the Group's capital is critical to its ability to operate its businesses, to grow organically and to pursue its strategy of returning to standalone strength. The Group is required by regulators in the United Kingdom, the United States and in other jurisdictions in which it undertakes regulated activities, to maintain adequate capital resources. The maintenance of adequate capital is also necessary for the Group's financial flexibility in the face of continuing turbulence and uncertainty in the global economy. Accordingly, the purpose of the issuance of the £25.5 billion of B shares, the Contingent Subscription and the previous placing and open offers was to allow the company to strengthen its capital position. The FSA's recent liquidity policy statement articulates that firms must hold sufficient eligible securities to survive a liquidity stress and this will result in banks holding a greater amount of government securities, to ensure that these institutions have adequate liquidity in times of financial stress.

In addition, on 17 December 2009, the Basel Committee on Banking Supervision (the "Basel Committee") proposed a number of fundamental reforms to the regulatory capital framework in its consultative document entitled "Strengthening the resilience of the banking sector". If the proposals made by the Basel Committee are implemented, this could result in the Group being subject to significantly higher capital requirements. The proposals include: (a) the build-up of a counter-cyclical capital buffer in excess of the regulatory minimum capital requirement, which is large enough to enable the Group to remain above the minimum capital requirement in the face of losses expected to be incurred in a feasibly severe downturn; (b) an increase in the capital requirements for counterparty risk exposures arising from derivatives, repo-style transactions and securities financing transactions; (c) the imposition of a leverage ratio as a supplementary measure to the existing Basel II risk-based measure; (d) the phasing out of hybrid capital instruments as Tier 1 capital and the requirement that the predominant form of Tier 1 capital must be common shares and retained earnings; and (e) the imposition of global minimum liquidity standards that include a requirement to hold a stock of unencumbered high quality liquid assets sufficient to cover cumulative net cash outflows over a 30 day period under a prescribed stress scenario. The proposed reforms are subject to a consultative process and an impact assessment and are not likely to be implemented before the end of 2012. The Basel Committee will also consider appropriate transition and grandfathering arrangements. These and other future changes to capital adequacy and liquidity requirements in the jurisdictions in which it operates may require the Group to raise additional Tier 1 capital and Core Tier 1 capital by way of further issuances of securities, including in the form of ordinary shares or B shares. The requirement to raise additional Core Tier 1 capital could have a number of negative consequences for the company and its shareholders, including impairing the company's ability to pay dividends on or make other distributions in respect of the ordinary shares and diluting the ownership of existing shareholders. If the Group is unable to raise the requisite capital, it may be required to further reduce the amount of its risk-weighted assets and engage in the disposition of core and other non-core businesses, which may not occur on a timely basis or achieve prices which would otherwise be attractive to the Group. In addition, pursuant to the agreement reached with the Commission, should the

Group's Core Tier 1 capital ratio decline to below 5 per cent. at any time before 31 December 2014, or should the Group fall short of its funded balance sheet target level (after adjustments) for 31 December 2013 by £30 billion or more, the Group will be required to reduce its risk-weighted assets by a further £60 billion in excess of its plan through further disposals of identifiable businesses and their associated assets. The Group would also be subject to restrictions on payments on its hybrid capital instruments should its Core Tier 1 ratio fall below 6 per cent. or were it to fall below 6 per cent. as a result of such payment. As at 31 December 2009, the Group's Tier 1 capital and Core Tier 1 capital ratios were 14.1 per cent. and 11.0 per cent. respectively, calculated in accordance with FSA definitions. Any change that limits the Group's ability to manage effectively its balance sheet and capital resources going forward (including, for example, reductions in profits and retained earnings as a result of write-downs or otherwise, increases in riskweighted assets, delays in the disposal of certain assets or the inability to syndicate loans as a result of market conditions, a growth in unfunded pension exposures or otherwise) or to access funding sources, could have a material adverse impact on its financial condition and regulatory capital position or result in a loss of value in its securities.

The value of certain financial instruments recorded at fair value is determined using financial models incorporating assumptions, judgements and estimates that may change over time or may ultimately not turn out to be accurate.

Under IFRS, the Group recognises at fair value (i) financial instruments classified as 'held-for-trading' or 'designated as at fair value through profit or loss', (ii) financial assets classified as 'available-for-sale', and (iii) derivatives, each as further described in 'Accounting Policies' on page 252 of the financial statements. Generally, to establish the fair value of these instruments, the Group relies on guoted market prices or, where the market for a financial instrument is not sufficiently active, internal valuation models that utilise observable market data. In certain circumstances, the data for individual financial instruments or classes of financial instruments utilised by such valuation models may not be available or may become unavailable due to changes in market conditions, as has been the case during the recent financial crisis. In such circumstances, the Group's internal valuation models require the Group to make assumptions, judgements and estimates to establish fair value. In common with other financial institutions, these internal valuation models are complex, and the assumptions, judgements and estimates the Group is required to make often relate to matters that are inherently uncertain, such as expected cash flows, the ability of borrowers to service debt, residential and commercial property price appreciation and depreciation, and relative levels of defaults and deficiencies. Such assumptions, judgements and estimates may need to be updated to reflect changing facts, trends and market conditions. The resulting change in the fair values of the financial instruments has had and could continue to have a material adverse effect on the Group's earnings and financial condition. Also, recent market volatility and illiquidity have challenged the factual bases of certain underlying assumptions and have made it difficult to value certain of the Group's financial instruments. Valuations in future periods, reflecting prevailing market conditions, may result in further significant changes in the fair values of these instruments, which could have a negative effect on the Group's results of operations and financial condition or result in a loss of value in its securities.

The Group's ability to implement its strategic plan depends on the success of the Group's refocus on its core strengths and the balance sheet reduction programme arising out of its previously announced non-core restructuring plan and the State aid restructuring plan.

In light of the changed global economic outlook, the Group has embarked on a financial and core business restructuring which is focused on achieving appropriate risk-adjusted returns under these changed circumstances, reducing reliance on wholesale funding and lowering exposure to capital intensive businesses. A key part of this restructuring is the programme to run down and sell the Group's non-core assets announced in February 2009, which targets a gross reduction in funded assets of £251 billion, and the continued review of the Group's portfolio to identify further disposals of certain non-core assets. This balance sheet reduction programme will continue alongside the disposals under the State aid restructuring plan approved by the Commission.

Because the ability to dispose of assets and the price achieved for such disposals will be dependent on prevailing economic and market conditions, which may remain challenging, there is no assurance that the Group will be able to sell or run down (as applicable) those businesses it is seeking to exit either on favourable economic terms to the Group or at all. Furthermore, where transactions are entered into for the purpose of selling non-core assets and businesses, they may be subject to conditions precedent, including government and regulatory approvals and completion mechanics that in certain cases may entail consent from customers. There is no assurance that such conditions precedent will be satisfied, or consents and approvals obtained, in a timely manner or at all. There is consequently a risk that the Group may fail to complete such disposals by any agreed longstop date.

Furthermore, in the context of implementing the State aid restructuring plan, the Group is subject to certain timing and other restrictions which may result in the sale of assets at prices below those which the Group would have otherwise agreed had the Group not been required to sell such assets as part of the State aid restructuring plan or if such sale were not subject to the restrictions contained in the terms of the State aid conditions.

In addition, the Group may be liable for any deterioration in businesses being sold between the announcement of the disposal and its completion. In certain cases, the period between the announcement of a transaction and its completion may be lengthy and may span many months. Other risks that may arise out of the disposal of the Group's assets include ongoing liabilities up to completion of the relevant transaction in respect of the assets and businesses disposed of, commercial and other risks associated with meeting covenants to the buyer during the period up to completion, the risk of employee and customer attrition in the period up to completion, substantive indemnity obligations in favour of the buyer, the risk of liability for breach of warranty, the need to continue to provide transitional service

arrangements for potentially lengthy periods following completion of the relevant transaction to the businesses being transferred and redundancy and other transaction costs. Further, the Group may be required to enter into covenants agreeing not to compete in certain markets for specific periods of time. In addition, as a result of the disposals, the Group will lose existing customers, deposits and other assets (both directly through the sale and potentially through the impact on the rest of the Group's business arising from implementing the restructuring plans) and the potential for realising additional associated revenues and margins that it otherwise might have achieved in the absence of such disposals.

Any of the above factors, either in the context of State aid-related or non-core or other asset disposals, could affect the Group's ability to implement its strategic plan and have a material adverse effect on the Group's business, results of operations, financial condition, capital ratios and liquidity and could result in a loss of value in its securities.

## The extensive organisational restructuring may adversely affect the Group's business, results of operations and financial condition.

As part of its refocus on core strengths and its disposal programme, the company has undertaken and continues to undertake extensive organisational restructuring involving the allocation of assets identified as non-core assets to a separate Non-Core division, and the run-down and sale of those assets over a period of time. In addition, to comply with State aid clearance, the company has agreed to undertake a series of measures to be implemented over a four-year period, which include disposing of RBS Insurance (subject to potentially maintaining a minority interest until the end of 2014). The company will also divest by the end of 2013 Global Merchant Services, subject to the company retaining up to 20 per cent. of each business within Global Merchant Services if required by the purchaser, and its interest in RBS Sempra Commodities, as well as divesting the Royal Bank branch-based business in England and Wales and the NatWest branches in Scotland, along with the direct SME customers and certain mid-corporate customers across the United Kingdom. In order to implement these restructurings, various businesses and divisions within the Group will be re-organised, transferred or sold, or potentially merged with other businesses and divisions within the Group. As part of this process, personnel may be reallocated, where permissible, across the Group, new technology may be implemented, and new policies and procedures may be established in order to accommodate the new shape of the Group. As a result, the Group may experience a high degree of business interruption, significant restructuring charges, delays in implementation, and significant strain on management, employee, operational and financial resources. Any of the above factors could affect the Group's ability to achieve its strategic objectives and have a material adverse effect on its business, results of operations and financial condition or could result in a loss of value in its securities.

The Group operates in markets that are highly competitive and consolidating. If the Group is unable to perform effectively, its business and results of operations will be adversely affected.

Recent consolidation among banking institutions in the United Kingdom, the United States and throughout Europe is changing the competitive landscape for banks and other financial institutions. If financial markets continue to be volatile, more banks may be forced to consolidate. This consolidation, in combination with the introduction of new entrants into the US and UK markets from other European and Asian countries, could increase competitive pressures on the Group. In addition, certain competitors may have access to lower cost funding and be able to offer retail deposits on more favourable terms than the Group and may have stronger multi-channel and more efficient operations as a result of greater historical investments. Furthermore, the Group's competitors may be better able to attract and retain clients and talent, which may have a negative impact on the Group's relative performance and future prospects.

Furthermore, increased government ownership of, and involvement in, banks generally may have an impact on the competitive landscape in the major markets in which the Group operates. Although, at present, it is difficult to predict what the effects of this increased government ownership and involvement will be or how they will differ from jurisdiction to jurisdiction, such involvement may cause the Group to experience stronger competition for corporate, institutional and retail clients and greater pressure on profit margins. Future disposals and restructurings by the Group and the compensation structure and restrictions imposed on the Group may also have an impact on its ability to compete effectively. Since the markets in which the Group operates are expected to remain highly competitive in all areas, these and other changes to the competitive landscape could adversely affect the Group's business, margins, profitability and financial condition or result in a loss of value in its securities.

As a condition to HM Treasury support, the company has agreed to certain undertakings which may serve to limit the Group's operations and it may be required to agree to further restrictions in the future.

Under the terms of the First Placing and Open Offer, the company provided certain undertakings aimed at ensuring that the subscription by HM Treasury of the relevant company ordinary shares and preference shares and the Group's participation in the Credit Guarantee Scheme offered by HM Treasury as part of its support for the UK banking industry are compatible with the common market under EU law. These undertakings include (i) supporting certain initiatives in relation to mortgage lending and lending to SMEs until 2011, (ii) regulating management remuneration and (iii) regulating the rate of growth of the Group's balance sheet. Under the terms of the Second Placing and Open Offer, the Group's undertakings in relation to mortgage lending and lending to SMEs were extended to larger commercial and industrial companies in the United Kingdom. These undertakings may serve to limit the Group's operations. In addition, pursuant to certain arrangements entered into between the company and certain UK Government departments, the company is subject to further undertakings, which supersede the lending commitments made to HM Treasury in October 2008 and January 2009 by agreeing to lend to creditworthy borrowers on commercial terms, £16 billion above the amount the company had budgeted to lend to UK businesses and £9 billion above the amount the company had budgeted to lend to UK homeowners in the year commencing 1 March 2009. There is also a

commitment to lend at similar levels in the year commencing 1 March 2010, although this is subject to adjustment of the commitments by agreement with the UK Government to reflect circumstances at the start of the 2010 commitment period. Notwithstanding the Group's willingness to lend to creditworthy customers and its clarity that the requisite funds are available, thereby fulfilling its commitments, indications remain that it is unlikely that the Group's net business lending will increase by the £16 billion that it is making available, in the light of the subdued demand that the Group is currently experiencing. Failure to comply with these lending commitments may result in the withdrawal or restriction of the Group's eligibility to extend its participation in the Credit Guarantee Scheme from three to five years, which could have a material adverse impact on the Group's business, financial condition, results of operations and prospects.

The Group has also agreed to certain other commitments, which are material for the structure of the Group and its operations, under the State aid restructuring plan approved by the Commission in relation to State aid.

In addition, the Group, together with HM Treasury, has agreed with the Commission a prohibition on the making of discretionary dividends (including on preference shares and B shares) or coupon payments on existing hybrid capital instruments for a two-year period commencing no later than 30 April 2010. It is possible that the Group may, in future, be subject to further restrictions on payments on such hybrid capital instruments, whether as a result of undertakings given to regulatory bodies, changes to capital requirements such as the proposals published by the Basel Committee on 17 December 2009 or otherwise.

The Group has also agreed to certain other undertakings in the Acquisition and Contingent Capital Agreement.

The Group could fail to attract or retain senior management, which may include members of the Board, or other key employees, and it may suffer if it does not maintain good employee relations.

The Group's ability to implement its strategy depends on the ability and experience of its senior management, which may include Directors, and other key employees. The loss of the services of certain key employees, particularly to competitors, could have a negative impact on the Group's business. The Group's future success will also depend on its ability to attract, retain and remunerate highly skilled and qualified personnel competitively with its peers. This cannot be guaranteed, particularly in light of heightened regulatory oversight of banks and heightened scrutiny of, and (in some cases) restrictions placed upon, management compensation arrangements, in particular those in receipt of government funding (such as the company). The Group has made a commitment to comply with the FSA Remuneration Code. These rules came into force on 1 January 2010 and are in line with the agreement reached by the G-20, setting global standards for the implementation of the Financial Stability Board's remuneration principles. The Group agreed that it will be at the leading edge of implementing the G-20 principles and has granted UK Financial Investments Ltd (UKFI) consent rights over the shape and size of its aggregate bonus pool for the 2009 performance year. The level of the 2009 bonus pool and the deferral and clawback provisions implemented by the Group may impair the ability of the Group to attract and retain suitably qualified personnel in various parts of the Group's businesses.

The Group is also altering certain of the pension benefits it offers to staff. In addition to the effects of such measures on the Group's ability to retain senior management and other key employees, the marketplace for skilled personnel is becoming more competitive, which means the cost of hiring, training and retaining skilled personnel may continue to increase. The failure to attract or retain a sufficient number of appropriately skilled personnel could place the Group at a significant competitive disadvantage and prevent the Group from successfully implementing its strategy, which could have a material adverse effect on the Group's financial condition and results of operations or result in a loss of value in its securities.

In addition, certain of the Group's employees in the United Kingdom, continental Europe and other jurisdictions in which the Group operates are represented by employee representative bodies, including trade unions. Engagement with its employees and such bodies is important to the Group and a breakdown of these relationships could adversely affect the Group's business, reputation and results. As the Group implements cost-saving initiatives and disposes of, or runs-down, certain assets or businesses (including as part of its expected restructuring plans), it faces increased risk in this regard and there can be no assurance that the Group will be able to maintain good relations with its employees or employee representative bodies in respect of all matters. As a result, the Group may experience strikes or other industrial action from time to time, which could have a material adverse effect on its business and results of operations and could cause damage to its reputation.

# Each of the Group's businesses is subject to substantial regulation and oversight. Any significant regulatory developments could have an effect on how the Group conducts its business and on its results of operations and financial condition.

The Group is subject to financial services laws, regulations, corporate governance requirements, administrative actions and policies in each location in which it operates. All of these are subject to change, particularly in the current market environment, where there have been unprecedented levels of government intervention and changes to the regulations governing financial institutions, including recent nationalisations in the United Kingdom, the United States and other European countries. As a result of these and other ongoing and possible future changes in the financial services regulatory landscape (including requirements imposed by virtue of the Group's participation in the APS and any other government or regulator-led initiatives), the Group expects to face greater regulation in the United Kingdom, the United States and other countries in which it operates, including throughout the rest of Europe. Compliance with such regulations may increase the Group's capital requirements and costs and have an adverse impact on how the Group conducts its business, on the products and services it offers, on the value of its assets and on its results of operations and financial condition or result in a loss of value in its securities.

Other areas where governmental policies and regulatory changes could have an adverse impact include, but are not limited to:

- the monetary, interest rate, capital adequacy, liquidity, balance sheet leverage and other policies of central banks and regulatory authorities;
- general changes in government or regulatory policy or changes in regulatory regimes that may significantly influence investor decisions in particular markets in which the Group operates or may increase the costs of doing business in those markets;
- changes to financial reporting standards;
- changes in regulatory requirements relating to capital, such as limitations on the use of deferred tax assets in calculating Core
   Tier 1 and/or Tier 1 capital, or prudential rules relating to the capital adequacy framework;
- other general changes in the regulatory requirements, such as the imposition of onerous compliance obligations, restrictions on business growth or pricing and requirements to operate in a way that prioritises objectives other than shareholder value creation;
- · changes in competition and pricing environments;
- further developments in financial reporting, corporate governance, conduct of business and employee compensation;
- differentiation among financial institutions by governments with respect to the extension of guarantees to bank customer deposits and the terms attaching to such guarantees, including requirements for the entire Group to accept exposure to the risk of any individual member of the Group, or even third party participants in guarantee schemes, failing;
- implementation of, or costs related to, local customer or depositor compensation or reimbursement schemes;
- transferability and convertibility of currency risk;
- · expropriation, nationalisation and confiscation of assets;
- · changes in legislation relating to foreign ownership; and
- other unfavourable political, military or diplomatic developments producing social instability or legal uncertainty which, in turn, may affect demand for the Group's products and services.

### The Group's results have been and could be further adversely affected in the event of goodwill impairment.

The Group capitalises goodwill, which is calculated as the excess of the cost of an acquisition over the net fair value of the identifiable assets, liabilities and contingent liabilities acquired. Acquired goodwill is recognised initially at cost and subsequently at cost less any accumulated impairment losses. As required by IFRS, the Group tests goodwill for impairment annually or more frequently, at external reporting

dates, when events or circumstances indicate that it might be impaired. An impairment test involves comparing the recoverable amount (the higher of value in use and fair value less cost to sell) of an individual cash generating unit with its carrying value. The value in use and fair value of the Group's cash generating units are affected by market conditions and the performance of the economies in which the Group operates. Where the Group is required to recognise a goodwill impairment, it is recorded in the Group's income statement, although it has no effect on the Group's regulatory capital position. For the year ended 31 December 2009, the Group recorded a £363 million accounting write down of goodwill and other intangibles relating to prior year acquisitions (see page 301).

## The Group may be required to make further contributions to its pension schemes if the value of pension fund assets is not sufficient to cover potential obligations.

The Group maintains a number of defined benefit pension schemes for past and a number of current employees. Pensions risk is the risk that the liabilities of the Group's various defined benefit pension schemes which are long term in nature will exceed the schemes' assets, as a result of which the Group is required or chooses to make additional contributions to the schemes. The schemes' assets comprise investment portfolios that are held to meet projected liabilities to the scheme members. Risk arises from the schemes because the value of these asset portfolios and returns from them may be less than expected and because there may be greater than expected increases in the estimated value of the schemes' liabilities. In these circumstances, the Group could be obliged, or may choose, to make additional contributions to the schemes, and during recent periods, the Group has voluntarily made such contributions. Given the current economic and financial market difficulties and the prospects that they may continue over the near and medium term, the Group may experience increasing pension deficits or be required or elect to make further contributions to its pension schemes and such deficits and contributions could be significant and have a negative impact on the Group's capital position, results of operations or financial condition or result in a loss of value in its securities. The next funding valuation of the Group's major defined benefit pension plan, The Royal Bank of Scotland Group Pension Fund, will take place with an effective date of 31 March 2010.

## The Group is and may be subject to litigation and regulatory investigations that may impact its business.

The Group's operations are diverse and complex, and it operates in legal and regulatory environments that expose it to potentially significant litigation, regulatory investigation and other regulatory risk. As a result, the Group is, and may in the future be, involved in various disputes, legal proceedings and regulatory investigations in the United Kingdom, the EU, the United States and other jurisdictions, including class action litigation and review by the European Commission under State aid rules. Furthermore, the Group, like many other financial institutions, has come under greater regulatory scrutiny over the last year and expects that environment to continue for the foreseeable future, particularly as it relates to compliance with new and existing corporate governance, employee compensation, conduct of business, anti-money laundering and anti-terrorism laws and regulations, as well as the provisions of applicable sanctions programmes. Disputes, legal proceedings and regulatory investigations are subject to many uncertainties, and their

outcomes are often difficult to predict, particularly in the earlier stages of a case or investigation. Adverse regulatory action or adverse judgments in litigation could result in restrictions or limitations on the Group's operations or result in a material adverse effect on the Group's reputation or results of operations or result in a loss of value in the securities. For details about certain litigation and regulatory investigations in which the Group is involved, see Note 32 on the Financial statements.

#### Operational risks are inherent in the Group's operations.

The Group's operations are dependent on the ability to process a very large number of transactions efficiently and accurately while complying with applicable laws and regulations where it does business. The Group has complex and geographically diverse operations and operational risk and losses can result from internal and external fraud, errors by employees or third parties, failure to document transactions properly or to obtain proper authorisation, failure to comply with applicable regulatory requirements and conduct of business rules (including those arising out of anti-money laundering and anti-terrorism legislation, as well as the provisions of applicable sanctions programmes), equipment failures, natural disasters or the inadequacy or failure of systems and controls, including those of the Group's suppliers or counterparties. Although the Group has implemented risk controls and loss mitigation actions, and substantial resources are devoted to developing efficient procedures, to identify and rectify weaknesses in existing procedures and to train staff, it is not possible to be certain that such actions have been or will be effective in controlling each of the operational risks faced by the Group. Any weakness in these systems or controls, or any breaches or alleged breaches of applicable laws or regulations, could have a materially negative impact on the Group's business, reputation and results of operations and share price. Notwithstanding anything contained in this risk factor, it should not be taken as implying that the company will be unable to comply with its obligations as a company with securities admitted to the Official List of the UKLA or as a supervised firm regulated by the FSA.

## The Group is exposed to the risk of changes in tax legislation and its interpretation and to increases in the rate of corporate and other taxes in the jurisdictions in which it operates.

The Group's activities are subject to tax at various rates around the world computed in accordance with local legislation and practice. Action by governments to increase tax rates or to impose additional taxes or to restrict the tax reliefs currently available to the Group would reduce the Group's profitability. Revisions to tax legislation or to its interpretation might also affect the Group's results in the future.

## HM Treasury (or UKFI on its behalf) may be able to exercise a significant degree of influence over the Group.

UKFI manages HM Treasury's shareholder relationship with the company. Although HM Treasury has indicated that it intends to respect the commercial decisions of the Group and that the Group will continue to have its own independent board of directors and management team determining its own strategy, should its current intentions change, HM Treasury's position as a majority shareholder (and UKFI's position as manager of this shareholding) means that HM Treasury or UKFI may be able to exercise a significant degree of influence over, among other things, the election of directors and the appointment of senior

management. In addition, as the provider of the APS, HM Treasury has a range of rights that other shareholders do not have. These include rights under the terms of the APS over the Group's remuneration policy and practice, including the right (through UKFI) to consent to the shape and quantum of the bank's aggregate variable bonus pool for the 2009 performance year. The manner in which HM Treasury or UKFI exercises HM Treasury's rights as majority shareholder or in which HM Treasury exercises its rights under the APS could give rise to conflict between the interests of HM Treasury and the interests of other shareholders. The Board has a duty to promote the success of the company for the benefit of its members as a whole.

### The Group's insurance businesses are subject to inherent risks involving claims.

Future claims in the Group's general and life assurance business may be higher than expected as a result of changing trends in claims experience resulting from catastrophic weather conditions, demographic developments, changes in the nature and seriousness of claims made, changes in mortality, changes in the legal and compensatory landscape and other causes outside the Group's control. These trends could affect the profitability of current and future insurance products and services. The Group reinsures some of the risks it has assumed and is accordingly exposed to the risk of loss should its reinsurers become unable or unwilling to pay claims made by the Group against them.

#### The Group's operations have inherent reputational risk.

Reputational risk, meaning the risk to earnings and capital from negative public opinion, is inherent in the Group's business. Negative public opinion can result from the actual or perceived manner in which the Group conducts its business activities, from the Group's financial performance, from the level of direct and indirect government support or from actual or perceived practices in the banking and financial industry. Negative public opinion may adversely affect the Group's ability to keep and attract customers and, in particular, corporate and retail depositors. The Group cannot ensure that it will be successful in avoiding damage to its business from reputational risk.

# In the United Kingdom and in other jurisdictions, the Group is responsible for contributing to compensation schemes in respect of banks and other authorised financial services firms that are unable to meet their obligations to customers.

In the United Kingdom, the Financial Services Compensation Scheme (the "Compensation Scheme") was established under the FSMA and is the United Kingdom's statutory fund of last resort for customers of authorised financial services firms. The Compensation Scheme can pay compensation to customers if a firm is unable, or likely to be unable, to pay claims against it and may be required to make payments either in connection with the exercise of a stabilisation power or in exercise of the bank insolvency procedures under the Banking Act. The Compensation Scheme is funded by levies on firms authorised by the FSA, including the Group. In the event that the Compensation Scheme raises funds from the authorised firms, raises those funds more frequently or significantly increases the levies to be paid by such firms, the associated costs to the Group may have a material impact on its results of operations and financial condition. As at 31 December 2009, the Group has a provision of £135 million related to a levy by the Compensation Scheme for the 2009/10 and 2010/11 Compensation Scheme years.

In addition, to the extent that other jurisdictions where the Group operates have introduced or plan to introduce similar compensation, contributory or reimbursement schemes (such as in the United States with the Federal Deposit Insurance Corporation), the Group may make further provisions and may incur additional costs and liabilities, which may negatively impact its financial condition and results of operations or result in a loss of value in its securities.

### The Group's business and earnings may be affected by geopolitical conditions.

The performance of the Group is significantly influenced by the geopolitical and economic conditions prevailing at any given time in the countries in which it operates, particularly the United Kingdom, the United States and other countries in Europe and Asia. For example, the Group has a presence in countries where businesses could be exposed to the risk of business interruption and economic slowdown following the outbreak of a pandemic, or the risk of sovereign default following the assumption by governments of the obligations of private sector institutions. Similarly, the Group faces the heightened risk of trade barriers, exchange controls and other measures taken by sovereign governments which may impact a borrower's ability to repay. Terrorist acts and threats and the response to them of governments in any of these countries could also adversely affect levels of economic activity and have an adverse effect upon the Group's business.

## The restructuring proposals for ABN AMRO are complex and may not realise the anticipated benefits for the Group.

The restructuring plan in place for the integration and separation of ABN AMRO into and among the businesses and operations of the Consortium Members is complex, involving substantial reorganisation of ABN AMRO's operations and legal structure. The restructuring plan is being implemented and significant elements have been completed within the planned timescales and the integration of the Group's businesses continues. The Group may not realise the benefits of the acquisition or the restructuring when expected or to the extent projected. The occurrence of any of these events, including as a result of staff losses or performance issues, or as a result of further disposals or restructurings by the Group, may have a negative impact on the Group's financial condition and results of operations. It is not expected that the Dutch State's acquisition of Fortis Bank Nederland's shares in RFS Holdings, will materially affect the integration benefits envisaged by the Group.

The recoverability and regulatory capital treatment of certain deferred tax assets recognised by the Group depends on the Group's ability to generate sufficient future taxable profits and there being no adverse changes to tax legislation, regulatory requirements or accounting standards.

In accordance with IFRS, the Group has recognised deferred tax assets on losses available to relieve future profits from tax only to the extent that it is probable that they will be recovered. The deferred tax assets are quantified on the basis of current tax legislation and accounting standards and are subject to change in respect of the future rates of tax or the rules for computing taxable profits and allowable losses. Failure to generate sufficient future taxable profits or changes in tax legislation or accounting standards may reduce the recoverable amount of the recognised deferred tax assets.

There is currently no restriction in respect of deferred tax assets recognised by the Group for regulatory purposes. Changes in regulatory rules may restrict the amount of deferred tax assets that can be recognised and such changes could lead to a reduction in the Group's Core Tier 1 capital ratio. In particular, on 17 December 2009, the Basel Committee published a consultative document setting out certain proposed changes to capital requirements (see the risk factor headed "The Group's business performance could be adversely affected if its capital is not managed effectively or if there are changes to capital adequacy and liquidity requirements" above). Those proposals included a requirement that deferred tax assets which rely on future profitability of the Group to be realised should be deducted from the common equity component of Tier 1 and therefore not count towards Tier 1 capital.

Risks relating to the Group's participation in the APS

Owing to the complexity, scale and unique nature of the APS and the uncertainty surrounding the duration and severity of the current economic recession, there may be unforeseen issues and risks that are relevant in the context of the Group's participation in the APS and in the impact of the APS on the Group's business, operations and financial condition. In addition, the assets or exposures to be covered by the APS may not be those with the greatest future losses or with the greatest need for protection.

Since the APS is a unique form of credit protection over a complex range of diversified Covered Assets in a number of jurisdictions and there is significant uncertainty about the duration and severity of the current economic recession, there may be unforeseen issues and risks that may arise as a result of the Group's participation in the APS and the impact of the APS on the Group's business, operations and financial condition cannot be predicted with certainty. Such issues or risks may have a material adverse effect on the Group. Moreover, the Group's choice of assets or exposures covered by the APS was based on predictions at the time of its accession to the APS regarding the performance of counterparties and assumptions about market dynamics and asset and liability pricing, all or some of which may prove to be inaccurate. There is, therefore, a risk that the Covered Assets will not be those with the greatest future losses or with the greatest need for protection and, as a result, the Group's financial condition, income from operations and the value of any securities may still suffer due to further impairments and credit write-downs.

There is no assurance that the Group's participation in the APS and the issue of £25.5 billion of B shares and, if required, the £8 billion Contingent B shares will achieve the Group's goals of improving and maintaining the Group's capital ratios in the event of further losses. Accordingly, the Group's participation in the APS and the issue of £25.5 billion of B shares and, if required, the £8 billion Contingent B shares may not improve market confidence in the Group and the Group may still face the risk of full nationalisation or other resolution procedures under the Banking Act.

The Group's participation in the APS, together with the recent issue of £25.5 billion of B shares and, if required, the £8 billion Contingent B shares, has improved its consolidated capital ratios. However, the Group remains exposed to a substantial first loss amount of £60 billion in respect of the Covered Assets and for 10 per cent. of Covered Assets losses after the first loss amount. In addition, as mentioned in the previous risk factor, the assets or exposures to be covered by the APS may not be those with the greatest future losses or with the greatest need for protection. Moreover, the Group continues to carry the risk of

losses, impairments and write-downs with respect to assets not covered by the APS. Therefore, there can be no assurance that any regulatory capital benefits and the additional Core Tier 1 capital will be sufficient to maintain the Group's capital ratios at the requisite levels in the event of further losses (even with the £8 billion Contingent B shares). If the Group is unable to improve its capital ratios sufficiently or to maintain its capital ratios in the event of further losses, its business, results of operations and financial condition will suffer, its credit ratings may fall, its ability to lend and access funding will be further limited and its cost of funding may increase. The occurrence of any or all of such events may cause the company's share price to decline substantially and may result in intervention by the Authorities, which could include full nationalisation or other resolution procedures under the Banking Act. Any compensation payable to shareholders would be subject to the provisions of the Banking Act, and shareholders may receive no value for their shares

In the event that the Group's Core Tier 1 capital ratio declines to below 5 per cent., HM Treasury is committed to subscribe for up to an additional £8 billion of Contingent B shares if certain conditions are met. If such conditions are not met, and the Group is unable to issue the £8 billion Contingent B shares, the Group may be unable to find alternative methods of obtaining protection for stressed losses against severe or prolonged recessionary periods in the economic cycle and improving its capital ratios, with the result that the Group may face increased risk of full nationalisation or other resolution procedures under the Banking Act. In the event that the Group's Core Tier 1 capital ratio declines to below 5 per cent., HM Treasury is committed to subscribe for up to an additional £8 billion of Contingent B shares if certain conditions are met. Such conditions include that the Commission's decision that the State aid is compatible with article 87 of the consolidated version of the Treaty establishing the European Community continues to be in force, that the Commission has not opened a formal investigation under article 88(2) of such Treaty in relation to the possible misuse of State aid, that there has been no breach by the company of the State Aid Commitment Deed and that no Termination Event has occurred.

If such conditions are not met, and the Group is unable to issue the £8 billion Contingent B shares, the Group may be unable to find alternative methods of obtaining protection for stressed losses against severe or prolonged recessionary periods in the economic cycle and improving its capital ratios, with the result that the Group may face increased risk of full nationalisation or other resolution procedures under the Banking Act.

In these circumstances, if the Group is unable to issue the £8 billion Contingent B shares, the Group will need to assess its strategic and operational position and will be required to find alternative methods for achieving the requisite capital ratios. Such methods could include an accelerated reduction in risk-weighted assets, disposals of certain businesses, increased issuance of Tier 1 capital securities, increased reliance on alternative government-supported liquidity schemes and other forms of government assistance. There can be no assurance that any of these alternative methods will be available or would be successful in increasing the Group's capital ratios to the desired or requisite levels. If the Group is unable to issue the £8 billion Contingent B shares, the Group's business, results of operations, financial condition and capital position and ratios will suffer, its credit ratings may drop, its ability to lend and access funding will be further limited and its cost of funding may increase. The occurrence of any or all of such events may cause the price of its securities to decline substantially and may result

in intervention by the Authorities or other regulatory bodies in the other jurisdictions in which the company and its subsidiaries operate, which could include full nationalisation, other resolution procedures under the Banking Act or revocation of permits and licences necessary to conduct the Group's businesses. Any compensation payable to holders of securities would be subject to the provisions of the Banking Act, and investors may receive no value for their securities (see the risk factor headed "the company and its UK bank subsidiaries may face the risk of full nationalisation or other resolution procedures under the Banking Act above).

The Group may have included Covered Assets that are ineligible (or that later become ineligible) for protection under the APS. Protection under the APS may be limited or may cease to be available where Covered Assets are not correctly or sufficiently logged or described, where a Covered Asset is disposed of (in whole or in part) prior to a Trigger, where the terms of the APS do not apply or are uncertain in their application, where the terms of the protection itself potentially give rise to legal uncertainty, where certain criminal conduct has or may have occurred or where a breach of bank secrecy, confidentiality, data protection or similar laws may occur. In addition, certain assets included in the APS do not satisfy the eligibility requirements of the Scheme Documents. In each case this would reduce the anticipated benefits to the Group of the APS.

The Covered Assets comprise a wide variety and a very large number of complex assets and exposures. As a result of the significant volume, variety and complexity of assets and exposures and the resulting complexity of the Scheme Documents, there is a risk that the Group may have included assets or exposures within the Covered Assets that are not eligible for protection under the APS, with the result that such assets or exposures may not be protected by the APS. Furthermore, if Covered Assets are not correctly or sufficiently logged or described for the purposes of the APS, protection under the APS may, in certain circumstances and subject to certain conditions, not be available or may be limited, including by potentially being limited to the terms of the assets "as logged". If a Covered Asset is disposed of prior to the occurrence of a Trigger in respect of that Covered Asset, the Group will also lose protection under the APS in respect of that disposed asset or, if the Covered Asset is disposed of in part, in respect of that disposed part of the Covered Asset or in some circumstances all of the Covered Asset, in each case with no rebate of the fee payable to HM Treasury, unless an agreement otherwise is reached with HM Treasury at the relevant time. Moreover, since the terms of the credit protection available under the APS are broad and general (given the scale and purpose of the APS and the wide variety and very large number of complex assets and exposures intended to be included as Covered Assets) and also very complex and in some instances operationally restrictive, certain Scheme Conditions may not apply to particular assets, exposures or operational scenarios or their applicability may be uncertain (for example, in respect of overdrafts). In addition, many of these provisions apply from 31 December 2008 and therefore may not have been complied with between this date and the date of the company's accession to the APS. In each case this may result in a loss or reduction of protection. There are certain limited terms and conditions of the Scheme Conditions which are framed in such a way that may give rise to lack of legal certainty. Furthermore, if a member of the Group becomes aware after due and reasonable enquiry that there has been any material or systemic criminal conduct on the part of the Group (including its directors, officers and employees) relating to or affecting any of the Covered Assets, some or all of those assets may

cease to be protected by the APS. HM Treasury may also require the withdrawal or the company may itself consider it necessary to withdraw Covered Assets held in certain jurisdictions where disclosure of certain information to HM Treasury may result in a breach of banking secrecy, confidentiality, data protection or similar laws. In addition, £3 billion of derivative and structured finance assets have been included in the APS which, for technical reasons, do not currently, or are anticipated at some stage not to, satisfy the eligibility requirements specified in the Scheme Documents. HM Treasury and the Royal Bank have agreed to negotiate in good faith to establish as soon as practicable whether (and if so, to what extent) coverage should extend to certain derivative assets. In addition, the Group has issued a withdrawal notice in respect of approximately £1.2 billion of Covered Assets across a broad range of asset classes in order to take them out of the APS. The effect of (i) failures to be eligible and/or to log or correctly describe Covered Assets, (ii) disposals of Covered Assets prior to a Trigger, (iii) the uncertainty of certain Scheme Conditions and the exclusion of certain assets and exposures from the APS and potential lack of legal certainty, (iv) the occurrence of material or systemic criminal conduct on the part of the company or its representatives relating to or affecting Covered Assets or breach of banking secrecy, confidentiality, data protection or similar laws and (v) failure or potential failure of HM Treasury and the Royal Bank to reach agreement in respect of whether (and if so, to what extent) cover should extend to certain ineligible assets, may (or, in respect of assets which HM Treasury and the company have agreed are ineligible, will) impact the enforceability and/or level of protection available to the Group and may materially reduce the protection anticipated by the Group for its stressed losses. Further, there is no ability to nominate additional or alternative assets or exposures in place of those which turn out not to be covered under the APS. If the Group is then unable to find alternative methods for improving and maintaining its capital ratios, its business, results of operations and financial condition will suffer, its credit ratings may drop, its ability to lend and access funding will be further limited and its cost of funding may increase. The occurrence of any or all of such events may cause the price of the securities to decline substantially and may result in intervention by the Authorities, which could include full nationalisation or other resolution procedures under the Banking Act. Any compensation payable to holders of securities would be subject to the provisions of the Banking Act, and investors may receive no value for their securities.

During the life of the APS, certain or all of the Covered Assets may cease to be protected due to a failure to comply with continuing obligations under the APS, reducing the benefit of the APS to the Group.

The Group is subject to limitations on actions it can take in respect of the Covered Assets and certain related assets and to extensive continuing obligations under the Scheme Conditions relating to governance, asset management, audit and reporting. The Group's compliance with the Scheme Conditions is dependent on its ability to (i) implement efficiently and accurately new approval processes and reporting, governance and management systems in accordance with the Scheme Conditions and (ii) comply with applicable laws and regulations where it does business. The Group has complex and geographically diverse operations, and operational risk in the context of the APS may result from errors by employees or third-parties, failure to document transactions or procedures properly or to obtain proper authorisations in accordance with the Scheme Conditions, equipment failures or the inadequacy or failure of systems and controls. Although the Group has devoted substantial financial and operational resources, and intends to devote further substantial resources, to developing

efficient procedures to deal with the requirements of the APS and to training staff, it is not possible to be certain that such actions will be effective to control each of the operational risks faced by the Group or to provide the necessary information in the necessary time periods in the context of the APS. Since the Group's operational systems were not originally designed to facilitate compliance with these extensive continuing obligations, there is a risk that the Group will fail to comply with a number of these obligations. This risk is particularly acute in the period immediately following the APS becoming effective. Certain of the reporting requirements, in particular, are broad in their required scope and challenging in their required timing. There is, as a result, a real possibility that the company, at least initially, will not be able to achieve full compliance. Where the Group is in breach of its continuing obligations under the Scheme Conditions in respect of any of the Covered Assets, related assets or other obligations, or otherwise unable to provide or verify information required under the APS within the requisite time periods, recovery of losses under the APS may be adversely impacted, may lead to an indemnity claim and HM Treasury may in addition have the right to exercise certain step-in rights, including the right to require the company to appoint a step-in manager who may exercise oversight, direct management rights and certain other rights including the right to modify certain of the Group's strategies, policies or systems. Therefore, there is a risk that Covered Assets in relation to which the Group has failed to comply with its continuing obligations under the Scheme Conditions, will not be protected or fully protected by the APS. As there is no ability to nominate additional or alternative assets or exposures for cover under the APS, the effect of such failures will impact the level of protection available to the Group and may reduce or eliminate in its entirety the protection anticipated by the Group for its stressed losses, in which case its business, results of operations and financial condition will suffer, its credit ratings may drop, its ability to lend and access funding will be further limited and its cost of funding may increase. The occurrence of any or all of such events may cause the price of the securities to decline substantially and may result in intervention by the Authorities, which could include full nationalisation or other resolution procedures under the Banking Act. Any compensation payable to holders of securities would be subject to the provisions of the Banking Act, and investors may receive no value for their securities.

The Scheme Conditions may be modified by HM Treasury in certain prescribed circumstances, which could result in a loss or reduction in the protection provided under the APS in relation to certain Covered Assets, increased costs to the Group in respect of the APS or limitations on the Group's operations.

HM Treasury may, following consultation with the company, modify or replace certain of the Scheme Conditions in such a manner as it considers necessary (acting reasonably) to:

- remove or reduce (or remedy the effects of) any conflict between:
   (i) the operation, interpretation or application of certain Scheme Conditions; and (ii) any of the overarching principles governing the APS;
- correct any manifest error contained in certain Scheme Conditions; or
- take account of any change in law.

HM Treasury can only effect a modification or replacement of a Scheme Condition if (i) it is consistent with each of the Scheme Principles, (ii) there has been no formal notification from the FSA that such modification would result in any protection provided to the Royal Bank under the APS ceasing to satisfy certain requirements for eligible credit risk mitigation and (iii) HM Treasury has considered in good faith and had regard to any submissions, communications or representations of or made by the Royal Bank regarding the anticipated impact of the proposed modification under any non-UK capital adequacy regime which is binding on the Royal Bank or a Covered Entity.

Such modifications or replacements may be retrospective and may result in a loss of or reduction in the protection expected by the Group under the APS in relation to certain Covered Assets, an increase in the risk weightings of the Covered Assets (either in the UK or overseas), a material increase in the continuing reporting obligations or asset management conditions applicable to the Group under the Scheme Conditions or a material increase in the expenses incurred or costs payable by the Royal Bank under the APS. Modifications by HM Treasury of the Scheme Conditions could result in restrictions or limitations on the Group's operations. The consequences of any such modifications by HM Treasury are impossible to quantify and are difficult to predict and may have a material adverse effect on the Group's financial condition and results of operations.

Owing to the complexity of the APS and possible regulatory capital developments, the operation of the APS and the issue of £25.5 billion of B shares and, if required, the £8 billion Contingent B shares may fail to achieve the desired effect on the Group's regulatory capital position. This may mean the Group's participation in the APS and the issuance of £25.5 billion of B shares and, if required, the £8 billion Contingent B shares does not improve market confidence in the Group sufficiently or at all. This may result in the Group facing the risk of full nationalisation or other resolution procedures under the Banking Act.

One of the key objectives of the APS and the recent issuance of £25.5 billion of B shares and, if required, the £8 billion Contingent B shares was to improve capital ratios at a consolidated level for the Group and at an individual level for certain relevant Group members. The Royal Bank will or may in the future enter into certain back-to-back arrangements with Group members holding assets or exposures to be covered by the APS in order to ensure the capital ratios of these entities are also improved by virtue of the APS. As the APS and certain of the associated back-to-back arrangements are a unique form of credit protection over a complex range of diversified Covered Assets in a number of jurisdictions, there is a risk that the interpretation of the relevant regulatory capital requirements by one or more of the relevant regulatory authorities may differ from that assumed by the Group, with the result that the anticipated improvement to the Group's capital ratios will not be fully achieved. There is a further risk that, given that the current regulatory capital requirements and the regulatory bodies governing these requirements are subject to unprecedented levels of review and scrutiny both globally and locally, regulatory capital treatment that differs from that assumed by the Group in respect of the APS, the treatment of the B share issuance or the back-to-back arrangement may also occur because of changes in law or regulation, regulatory bodies or interpretation of the regulatory capital regimes applicable to the Group and/or the APS and/or the B shares and/or the back-to-back arrangements described above. If participation in the APS and the issuance of £25.5 billion of B shares and, if required, the £8 billion Contingent B shares are not sufficient to maintain the Group's

capital ratios, this could cause the Group's business, results of operations and financial condition to suffer, its credit rating to drop, its ability to lend and access to funding to be further limited and its cost of funding to increase. The occurrence of any or all of such events may cause the price of the securities to decline substantially and may result in intervention by the Authorities, which could include full nationalisation or other resolution procedures under the Banking Act. Any compensation payable to holders of securities would be subject to the provisions of the Banking Act and investors may receive no value for their securities.

### The costs of the Group's participation in the APS may be greater than the amounts received thereunder.

The costs of participating in the APS incurred by the Group to HM Treasury include a fee of £700 million, paid in advance for the first three years of the APS and £500 million per annum thereafter until the earlier of (i) the date of termination of the APS and (ii) 31 December 2099. The fee may be paid in cash or, subject to HM Treasury consent, by the waiver of certain UK tax reliefs that are treated as deferred tax assets (pursuant to the three agreements which provide the right, at the company's option, subject to HM Treasury consent, to satisfy all or part of the annual fee in respect of the APS and £8 billion of B shares and the dividend payments (if made) on the £25.5 billion of B shares, and the exit fee payable in connection with any termination of the Group's participation in the APS, by waiving the right to certain UK tax reliefs that are treated as deferred tax assets ("Tax Loss Waiver") or be funded by a further issue of B shares to HM Treasury. On exit the fees described in the risk factor below entitled "the company may have to repay any net pay-outs made by HM Treasury under the APS in order to terminate its participation in the APS" will apply. Furthermore, the Group may be subject to additional liabilities in connection with the associated intra group arrangements. Significant costs either have been or will also be incurred in (i) establishing the APS (including a portion of HM Treasury's costs attributed to the Royal Bank by HM Treasury), (ii) implementing the APS, including the company's internal systems building and as a consequence of its on-going management and administration obligations under the Scheme Conditions, such as complying with (a) the extensive governance, reporting, auditing and other continuing obligations of the APS and (b) the asset management objective which is generally applied at all times to the Covered Assets and will require increased lending in certain circumstances and (iii) paying the five-year annual fee for the initial B shares and the Contingent Subscription of £320 million less 4 per cent. of: (a) the value of any B shares subscribed for under the Contingent Subscription; and (b) the amount by which the Contingent Subscription has been reduced pursuant to any exercise by the company of a partial termination of the Contingent Subscription (payable in cash or, with HM Treasury's consent, by waiving certain UK tax reliefs that are treated as deferred tax assets (pursuant to the Tax Loss Waiver), or funded by a further issue of B shares to HM Treasury). In addition, there will be ongoing expenses associated with compliance with the Scheme Conditions, including the Royal Bank and HM Treasury's professional advisers' costs and expenses. These expenses are expected to be significant due to the complexity of the APS, the need to enhance the Group's existing

systems in order to comply with reporting obligations required by the APS and the Royal Bank's obligations under the Scheme Conditions to pay HM Treasury's and its advisers' costs in relation to the APS. In addition, the Group has certain other financial exposures in connection with the APS including (i) an obligation to indemnify HM Treasury, any governmental entity or their representatives and (ii) for the minimum twoyear period from a Trigger until payment is made by HM Treasury under the APS, exposure to the funding costs of retaining assets and exposures on its balance sheet whilst receiving interest based on the "Sterling General Collateral Repo Rate" as displayed on the Bloomberg service, or such other rate as may be notified by HM Treasury from time to time as reflecting its costs of funds. The aggregate effect of the joining, establishment and operational costs of the APS and the ongoing costs and expenses, including professional advisers' costs, may significantly reduce or even eliminate the anticipated amounts to be received by the Group under the APS.

The amounts received under the APS (which amounts are difficult to quantify precisely) may be less than the costs of participation, as described above. There are other, non-cash, anticipated benefits of the Group's participation, which include the regulatory capital benefits referred to above and the potential protection from future losses, which are themselves also difficult to quantify.

## The company may have to repay any net pay-outs made by HM Treasury under the APS in order to terminate its participation in the APS.

During its participation in the APS, the Royal Bank will pay an annual participation fee to HM Treasury. The annual fee, which is payable in advance, is £700 million per annum for the first three years of the company's participation in the APS and £500 million per annum thereafter until the earlier of (i) the date of termination of the APS and (ii) 31 December 2099. Pursuant to the Accession Agreement and the Tax Loss Waiver, subject to HM Treasury consent, all or part of the exit fee (but not the refund of the net payments the Royal Bank has received from HM Treasury under the APS) may be paid by the waiver of certain UK tax reliefs that are treated as deferred tax assets (pursuant to the Tax Loss Waiver). The Directors may, in the future, conclude that the cost of this annual fee, in combination with the other costs of the Group's participation in the APS, outweighs the benefits of the Group's continued participation and therefore that the Group's participation in the APS should be terminated. However, in order to terminate the Group's participation in the APS, the Group must have FSA approval and pay an exit fee which is an amount equal to (a) the larger of (i) the cumulative aggregate fee of £2.5 billion and (ii) 10 per cent. of the annual aggregate reduction in Pillar I capital requirements in respect of the assets covered by the APS up to the time of exit less (b) the aggregate of the annual fees paid up to the date of exit. In the event that the Group has received payments from HM Treasury under the APS in respect of losses on any Triggered Assets, it must either negotiate a satisfactory exit payment to exit the APS, or absent such agreement, refund to HM Treasury any net payments made by HM Treasury under the APS in respect of losses on the Triggered Assets.

The effect of the payment of the exit fee and potentially the refund of the net pay-outs it has received from HM Treasury under the APS may significantly reduce or even eliminate the anticipated further regulatory capital benefits to the Group of its participation in the APS or if FSA approval for the proposed termination is not obtained and could have an adverse impact on the Group's financial condition and results of operation or result in a loss of value in its securities. Alternatively, if the Group is unable to repay to HM Treasury in full the exit fee and potentially the net pay-outs it has received under the APS and, therefore, unable to terminate its participation in the APS, the Group will be required under the Scheme Conditions to continue to pay the annual fee to HM Treasury until 31 December 2099, which could have an adverse impact on the Group's financial condition and results of operation or result in a loss of value in its securities.

Under certain circumstances, the company cannot be assured that assets of ABN AMRO (and certain other entities) will continue to be covered under the APS, either as a result of a withdrawal of such assets or as a result of a breach of the relevant obligations.

If HM Treasury seeks to exercise its right to appoint one or more step-in managers in relation to the management and administration of Covered Assets held by ABN AMRO or its wholly owned subsidiaries, ABN AMRO will, in certain circumstances, need to seek consent from the Dutch Central Bank to allow it to comply with such step-in. If this consent is not obtained by the date (which will fall no less than 10 business days after the notice from HM Treasury) on which the stepin rights must be effective, and other options to effect compliance are not possible (at all or because the costs involved prove prohibitive), those assets would need to be withdrawn by the Royal Bank from the APS where permissible under the Scheme Conditions or, otherwise, with HM Treasury consent. If the Royal Bank cannot withdraw such Covered Assets from the APS, it would be likely to lose protection in respect of these assets under the APS and/or may be liable under its indemnity to HM Treasury. If the Royal Bank loses cover under the APS in respect of any Covered Asset held by ABN AMRO or its wholly owned subsidiaries, any losses incurred on such asset will continue to be borne fully by the company and may have a material adverse impact on its financial condition, profitability and capital ratios. Similar issues apply in certain other jurisdictions but the relevant Covered Assets are of a lower quantum.

The extensive governance, asset management and information requirements under the Scheme Conditions and HM Treasury's step-in rights may serve to limit materially the Group's operations. In addition, the market's reaction to such controls and limitations may have an adverse impact on the price of the company's securities.

Under the Scheme Conditions, the Group has extensive governance, asset management, audit and information obligations aimed at ensuring (amongst other things) that (i) there is no prejudice to, discrimination against, or disproportionate adverse effect on the management and administration of Covered Assets when compared with the management and administration of other assets of the Group that are outside of the APS and (ii) HM Treasury is able to manage and assess its exposure under the APS, perform any other functions within HM Treasury's responsibilities or protect or enhance the stability of the UK financial system. Any information obtained by HM Treasury through its information rights under the APS may be further disclosed by

HM Treasury to other government agencies, the UK Parliament, the European Commission, and more widely if HM Treasury determines that doing so is required, for example, to protect the stability of the UK financial system.

Moreover, HM Treasury has the right under the Scheme Conditions to appoint one or more step-in managers (identified or agreed to by HM Treasury) to exercise certain step-in rights upon the occurrence of certain specified events. The step-in rights are extensive and include certain oversight, investigation, approval and other rights, the right to require the modification or replacement of any of the systems, controls, processes and practices of the Group and extensive rights in relation to the direct management and administration of the Covered Assets. If the Royal Bank does not comply with the instructions of the step-in manager, once appointed, the Royal Bank may lose protection under the APS in respect of all or some of the Covered Assets. The step-in manager may be a person identified by HM Treasury and not by the company.

The payment obligations of HM Treasury under the Scheme Documents are capable of being transferred to any third party (provided the transfer does not affect the risk weightings the company is entitled to apply to its exposures to Covered Assets). The step-in rights, together with all other monitoring, administration and enforcement rights, powers and discretions of HM Treasury under the Scheme Documents, are capable of being transferred to any government entity.

The obligations of the Group and the rights of HM Treasury may, individually or in the aggregate, impact the way the Group runs its business and may serve to limit the Group's operations with the result that the Group's business, results of operations and financial condition will suffer.

Any conversion of the B shares, in combination with any future purchase by HM Treasury of ordinary shares, would increase HM Treasury's ownership interest in the company, and could result in the delisting of the company's securities.

On 22 December the company issued £25.5 billion of B shares to HM Treasury. The B shares are convertible, at the option of the holder at any time, into ordinary shares at an initial conversion price of £0.50 per ordinary share. Although HM Treasury has agreed not to convert any B shares it holds if, as a result of such conversion, it would hold more than 75 per cent. of the ordinary shares, if HM Treasury were to acquire additional ordinary shares otherwise than through the conversion of the B shares, such additional acquisitions could significantly increase HM Treasury's ownership interest in the company to above 75 per cent. of the company's ordinary issued share capital, which would put the company in breach of the Listing Rules requirement that at least 25 per cent. of its issued ordinary share capital must be in public hands. Although the company may apply to the UKLA for a waiver in such circumstances, there is no guarantee that such a waiver would be granted, the result of which could be the delisting of the company from the Official List and potentially other exchanges where its securities are currently listed and traded. In addition, HM Treasury will not be entitled to vote in respect of the B shares or in respect of the Dividend Access Share to the extent, but only to the extent, that votes cast on such B shares and/or on such Dividend Access Share, together with any

other votes which HM Treasury is entitled to cast in respect of any other ordinary shares held by or on behalf of HM Treasury, would exceed 75 per cent. of the total votes eligible to be cast on a resolution presented at a general meeting of the company.

Any purchase of B shares by HM Treasury will, when taken together with its existing holding of ordinary shares, increase its economic interest in the company and will have a corresponding dilutive effect on other the company shareholders in respect of a winding up and the payment of dividends.

The issue by the company to HM Treasury of £25.5 billion of B shares at the time it acceded to the APS increased HM Treasury's economic interest in the company to 84.4 per cent. In addition, HM Treasury has committed to subscribe for up to an additional £8 billion in aggregate amount of Contingent B shares for the Contingent Period, if certain conditions are met. Following such additional issuance, and assuming no other dilutive issuances, HM Treasury's economic interest in the company would increase further to 86.4 per cent. In addition, HM Treasury's economic interest in the company would also increase if the company elects to issue B shares to HM Treasury as a means of paying the annual fee due under the APS or the Contingent Subscription (both of which would require the consent of HM Treasury), or to fund dividend payments under the terms of the Dividend Access Share. As the B shares rank pari passu with the ordinary shares on a winding-up and the Dividend Access Share entitles HM Treasury to an enhanced dividend calculated on the basis of the number of B shares issued, any increase in HM Treasury's economic interest in the company will have a corresponding dilutive effect on other shareholders in the event of a winding-up and in respect of the payment of dividends.

# A significant proportion of senior management's time and resources will have to be committed to the APS, which may have a material adverse effect on the rest of the Group's business.

The Group expects that significant senior management and key employee time and resources will have to be committed to the ongoing operation of the APS, including governance, asset management and reporting and generally to ensure compliance with the Scheme Conditions. The time and resources required to be committed to the APS by the Group's senior management and other key employees is likely to place significant additional demands on senior management in addition to the time and resources required to be dedicated to the rest of the Group's business. In addition, and separately from the Group's participation in the APS, significant headcount reductions are being introduced at all levels of management in the context of a restructuring of the Group. The Group's ability to implement its overall strategy depends on the availability of its senior management and other key employees. If the Group is unable to dedicate sufficient senior management resources to the Group's business outside the APS, its business, results of operations and financial condition will suffer.

# The cost of the Tax Loss Waiver and related undertakings is uncertain and the Group may be subject to additional tax liabilities in connection with the APS.

It is difficult to value accurately the cost to the Group if the company opts, subject to HM Treasury consent, to satisfy the annual fee in respect of both the APS and the Contingent Subscription and any exit fee (payable to terminate the Group's participation in the APS) by waiving certain UK tax reliefs that are treated as deferred tax assets pursuant to the Tax Loss Waiver. The cost will depend on

unascertainable factors including the extent of future losses, the extent to which the Group regains profitability and any changes in tax law. In addition to suffering greater tax liabilities in future years as a result of the Tax Loss Waiver, the Group may also be subject to further tax liabilities in the UK and overseas in connection with the APS and the associated intra-group arrangements which would not otherwise have arisen. The Tax Loss Waiver provides that the Group will not be permitted to enter into arrangements which have a main purpose of reducing the net cost of the Tax Loss Waiver. It is unclear precisely how these restrictions will apply, but it is possible that they may limit the operations and future post-tax profitability of the Group.

# In order to fulfil its disclosure obligations under the APS, the Group may incur the risk of civil suits, criminal liability or regulatory actions.

The Scheme Conditions require that certain information in relation to the Covered Assets be disclosed to HM Treasury to enable HM Treasury to quantify, manage and assess its exposure under the APS. The FSA has issued notices to the Royal Bank requiring the information that HM Treasury requires under the Scheme Documents prior to the Group's accession to and participation in the APS (and certain other information which HM Treasury required under the Scheme Documents following the Group's accession), be provided to it through its powers under the FSMA and the Banking Act. To the extent regulated by the FSA, the Group has a legal obligation to comply with these disclosure requests from the FSA. However, in complying with these disclosure obligations and providing such information to the FSA, the Group may, in certain jurisdictions, incur the risk of civil suits or regulatory action (which could include fines) to the extent that disclosing information related to the Covered Assets results in the Group breaching common law or statutory confidentiality laws, contractual undertakings, data protection laws, banking secrecy and other laws restricting disclosure. There can be no guarantee that future requests for information will be made by the FSA in the same manner. Requests made directly by HM Treasury pursuant to the terms of the APS are likely to expose the Group to a greater risk of such suits or regulatory action. Adverse regulatory action or adverse judgments in litigation could result in a material adverse effect on the Group's reputation or results of operations or result in a loss of value in the securities. Alternatively, in order to avoid the risk of such civil suits or regulatory actions or to avoid the risk of criminal liability, the Group may choose to or (in the case of criminal liability) be required to remove Covered Assets from the APS so as not to be required to disclose to HM Treasury, such information, with the result that such assets will not be protected by the APS. The effect of the removal of such Covered Assets will impact the level of protection available to the Group and may materially reduce the protection anticipated by the Group for its stressed losses, in which case its business, results of operations and financial condition will suffer.

Where the Group discloses information to HM Treasury as set out above, HM Treasury may disclose that information to a number of third parties for certain specified purposes. Such disclosures by HM Treasury may put the Group in breach of common law or statutory confidentiality laws, contractual undertakings, data protection laws, banking secrecy or other laws restricting disclosure.

#### Key financials

They interior to the control of the	Pro for	Pro forma		tory
for the year ended 31 December	2009 £m	Restated (1) 2008 £m	2009 £m	Restated (1) 2008 £m
Total income (2)	29,425	20,599	38,690	25,868
Operating loss (3)	(6,232)	(6,938)	(2,595)	(40,836)
Operating loss before tax (4)	(1,928)	(8,296)	(2,595)	(40,836)
Loss attributable to ordinary and B shareholders	(3,607)	(24,306)	(3,607)	(24,306)
Cost:income ratio (5)	59.1%	78.6%	55.5%	209.5%
Basic loss per ordinary and B share from continuing operations (pence)	(6.3p)	(146.2p)	(6.3p)	(146.2p)
Adjusted loss per ordinary and B share from continuing operations (pence) (6)	(13.2p)	(43.1p)	_	_

_		orma	Statutory	
at 31 December	2009 £m	2008 £m	2009 £m	2008 £m
Total assets	1,522,481	2,218,693	1,696,486	2,401,652
Loans and advances to customers	595,694	731,265	728,393	874,722
Deposits	636,252	781,070	756,346	897,556
Owners' equity	77,736	58,879	77,736	58,879
Risk asset ratio – Core Tier 1	11.0%	5.9%	11.0%	6.6%
– Tier 1	14.4%	9.9%	14.1%	10.0%
– Total	16.3%	14.2%	16.1%	14.1%

#### Notes

- (1) The pro forma and statutory results for 2008 have been restated for the amendment to IFRS 2 'Share-based Payment'. This has resulted in an increase in staff costs amounting to £169 million in both the pro forma and statutory results.
- (2) Pro forma total income excludes gain on redemption of own debt and strategic disposals. In the statutory consolidated income statement on page 241, these items are included in total income.
- (3) Pro forma operating loss represents loss before tax, amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment and bonus tax.
- (4) Pro forma excludes write-down of goodwill and other intangible assets.
- (5) Pro forma cost:income ratio represents operating expenses excluding amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gains on pensions curtailment and bonus tax expressed as a percentage of total income excluding gain on redemption of own debt and strategic disposals.
- (6) Adjusted loss per ordinary and B share is based on earnings from continuing operations adjusted for amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment and bonus tax.

#### Overview of results

As discussed on page 51, the results of ABN AMRO are fully consolidated in the Group's financial statements. Consequently, the statutory results of RBS for the year ended 31 December 2009 and 2008 include the results of ABN AMRO. The interests of the State of the Netherlands and Santander in RFS Holdings are included in minority interests.

Pro forma results have been prepared that include only those business units of ABN AMRO that will be retained by RBS. The financial review and divisional performance in the Business review focus on the pro forma results. The basis of preparation of the pro forma results is detailed on page 113.

# Summary consolidated income statement for the year ended 31 December 2009

In the pro forma income statement set out below, amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on

redemption of own debt, strategic disposals, gains on pensions curtailment and bonus tax are shown separately. In the statutory consolidated income statement set out below and on page 241, these items are included in non-interest income and operating expenses, as appropriate.

	Pro for	Pro forma		ory
	2000	Restated(1)	2000	Restated(1)
	2009 £m	2008 £m	2009 £m	2008 £m
Net interest income	13,567	15,764	16,504	18,675
Fees and commissions receivable	8,738	8,845	9,831	9,831
Fees and commissions payable	(2,790)	(2,411)	(2,822)	(2,386)
Other non-interest income	4,644	(7,308)	9,633	(6,578)
Insurance net premium income	5,266	5,709	5,544	6,326
Non-interest income	15,858	4,835	22,186	7,193
Total income	29,425	20,599	38,690	25,868
Operating expenses	(17,401)	(16,188)	(21,478)	(54,202)
Profit/(loss) before other operating charges and impairment losses	12,024	4,411	17,212	(28,334)
Insurance net claims	(4,357)	(3,917)	(4,857)	(4,430)
Operating profit/(loss) before impairment losses	7,667	494	12,355	(32,764)
Impairment losses	(13,899)	(7,432)	(14,950)	(8,072)
Operating loss (2)	(6,232)	(6,938)	(2,595)	(40,836)
Amortisation of purchased intangible assets	(272)	(443)	_	_
Integration and restructuring costs	(1,286)	(1,357)	_	_
Gain on redemption of own debt	3,790	- 1	_	_
Strategic disposals	132	442	_	_
Gains on pensions curtailment	2,148	- 1	_	_
Bonus tax	(208)	_	_	_
Operating loss before tax	(1,928)	(8,296)	(2,595)	(40,836)
Tax credit	339	1,280	371	2,323
Loss from continuing operations	(1,589)	(7,016)	(2,224)	(38,513)
(Loss)/profit from discontinued operations, net of tax	(72)	(86)	(99)	3,971
Loss for the year	(1,661)	(7,102)	(2,323)	(34,542)
Minority interests	(648)	(412)	(349)	10,832
Preference shares and other dividends	(935)	(596)	(935)	(596)
Loss attributable to ordinary and B shareholders				
before write-down of goodwill and other intangible assets	(3,244)	(8,110)	(3,607)	(24,306)
Write-down of goodwill and other intangible assets	(363)	(16,196)		
Loss attributable to ordinary and B shareholders	(3,607)	(24,306)	(3,607)	(24,306)
Basic loss per ordinary and B share from continuing operations	(6.3p)	(146.2p)	(6.3p)	(146.2p)
Amortisation of purchased intangible assets	0.4p	2.1p	( 17	( 17
Write-down of goodwill and other intangible assets	0.7p	97.8p		
Integration and restructuring costs	1.6p	5.9p		
Gain on redemption of own debt	(6.8p)	_		
Strategic disposals	(0.2p)	(2.7p)		
Gains on pensions curtailment	(3.0p)	(=·/p)		
Bonus tax	0.4p	_		
Adjusted loss per ordinary and B share from continuing operations	(13.2p)	(43.1p)		
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<sup>(1)</sup> The pro forma and statutory results for 2008 have been restated for the amendment to IFRS 2 'Share-based Payment'. This has resulted in an increase in staff costs amounting to £169 million in both the pro forma and statutory results.

<sup>(2)</sup> Pro forma Group operating loss excludes amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment and bonus tax.

# 2009 compared with 2008 – pro forma Operating loss

Group operating loss, excluding amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment and bonus tax was £6,232 million, compared with a loss of £6,938 million in 2008. The reduction in the loss is primarily a result of a substantial increase in non-interest income partially offset by a significant increase in impairment losses and lower net interest income.

After amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment and bonus tax, the Group recorded a loss before tax of £2,291 million, compared with a loss before tax of £25,207 million in 2008.

After tax, minority interests and preference share and other dividends, the loss attributable to ordinary and B shareholders was £3,607 million, compared with an attributable loss of £24,306 million in 2008.

#### Total income

Total income, excluding the gain on redemption of own debt and strategic disposals, increased by 43% to £29,425 million, primarily reflecting a significant reduction in credit and other market losses. Increased market volatility and strong customer demand in a positive trading environment also contributed to this improvement. While income was down marginally in UK Corporate and held steady in Retail & Commercial Banking and RBS Insurance, a significant improvement occurred in Global Banking & Markets, reflecting the reduced credit and other market losses and a more buoyant trading market during the year compared to 2008.

#### Net interest income

Net interest income fell by 14% to £13,567 million, with average loans and advances to customers down 4% and average customer deposits down 7%. Group net interest margin fell from 2.08% to 1.76% largely reflecting the pressure on liability margins, given rates on many deposit products already at floors in the low interest rate environment, and strong competition, particularly for longer-term deposits and the build up of the Group's liquidity portfolio.

#### Non-interest income

Non-interest income increased to £15,858 million from £4,835 million in 2008, largely reflecting the sharp improvement in income from trading activities, as improved asset valuations led to lower credit market losses and GBM benefited from the restructuring of its business to focus on core customer franchises. However, fees and commissions fell as a result of the withdrawal of the single premium payment protection insurance product and the restructuring of UK current account overdraft fees.

#### Operating expenses

Total operating expenses, excluding amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gains on pensions curtailment and bonus tax, increased by 7% to £17,401 million, largely resulting from increased staff costs. Staff costs were up 14% with most of the movement relating to adverse movements in foreign exchange rates and some salary inflation. Changes in incentive compensation, primarily in Global Banking & Markets, represented most of the remaining change. The Group cost:income ratio improved to 59%, compared with 79% in 2008.

#### Impairment losses

Impairment losses increased to £13,899 million from £7,432 million in 2008, with Core bank impairments rising by £2,182 million and Non-Core by £4,285 million. Signs that impairments might be plateauing appear to have been borne out in the latter part of the year, and there are indications that the pace of downwards credit rating migration for corporates is slowing. Nonetheless, the financial circumstances of many consumers and businesses remain fragile, and rising refinancing costs, whether as a result of monetary tightening or of increased regulatory capital requirements, could expose some customers to further difficulty.

Impairments represented 2.3% of gross loans and advances, excluding reverse repos, in 2009 compared with 0.9% in 2008.

Risk elements in lending and potential problem loans at 31 December 2009 represented 6.1% of loans and advances, excluding reverse repos, compared with 2.7% a year earlier. Provision coverage was 43%, compared with 50% at 31 December 2008 as a consequence of the growth in risk elements in lending being concentrated in secured, property-related loans. These loans require relatively lower provisions in view of their collateralised nature.

#### Other non-operating items

Integration and restructuring costs decreased, primarily as ABN AMRO integration activity neared completion, partly offset by restructuring activity following the conclusion of the strategic review.

In 2009 the Group recorded a gain of £3,790 million on a liability management exercise to redeem a number of Tier 1 and upper Tier 2 securities. In addition, the overall gain on strategic disposals, £132 million, primarily relates to gains on the sale of Bank of China and Linea Directa partially offset by losses arising from the sale of the Retail and Commercial Asian businesses and Latin America asset portfolio.

Pension curtailment gains of £2,148 million were recognised during the fourth quarter of 2009 arising from changes to prospective pension benefits in the defined benefit scheme and certain other subsidiary schemes. A charge related to the UK Government's bonus tax proposals of £208 million was reflected in 2009 with a further £160 million deferred until 2010 and 2011.

#### Taxation

The Group recorded a tax credit of £339 million in 2009, compared with a tax credit of £1,280 million in 2008.

#### **Earnings**

Basic loss per ordinary and B share from continuing operations improved from 146.2p to a loss of 6.3p. Adjusted loss per ordinary and B share improved from 43.1p to a loss of 13.2p per share. The number of ordinary shares in issue increased to 56,366 million at 31 December 2008, compared with 39,456 million in issue at 31 December 2008, reflecting the placing and open offer in April 2009. The Group also issued 51 billion B shares to Her Majesty's Treasury in December 2009.

#### **Balance** sheet

Total assets of £1,522.5 billion at 31 December 2009 were down £696.2 billion, 31%, compared with 31 December 2008, principally reflecting substantial repayments of customer loans and advances, as corporate customer demand fell and corporates looked to deleverage their balance sheets. Lending to banks also fell in line with significantly reduced wholesale funding activity. There were also significant falls in the value of derivative assets, with a corresponding reduction in derivative liabilities.

Loans and advances to banks decreased by £45.6 billion, 35%, to £83.9 billion with reverse repurchase agreements and stock borrowing ('reverse repos') down by £23.7 billion, 40% to £35.1 billion and lower bank placings, down £22.0 billion, 31%, to £48.8 billion, largely as a result of reduced wholesale funding activity in Global Banking & Markets.

Loans and advances to customers were down £135.6 billion, 19%, at £595.7 billion. Within this, reverse repos increased by 4%, £1.8 billion to £41.0 billion. Excluding reverse repos, lending decreased by £137.3 billion to £554.7 billion or by £131.6 billion, 19%, before impairment provisions.

Following accession to the Asset Protection Scheme and the issue of B shares to the UK Government in December 2009, the Group's Core Tier 1 capital ratio on a proportionally consolidated basis increased to 11.0%, from 5.9% at 31 December 2008. The Core Tier 1 ratio benefited from 260 basis points of risk-weighted asset relief provided by the APS. The Tier 1 ratio was 14.4% at 31 December 2009 (2008 – 9.9%) and the total capital ratio 16.3% (2008 – 14.2%).

# 2009 compared with 2008 – statutory Operating loss

Operating loss before tax for the year was £2,595 million compared with a loss of £40,836 million in 2008.

#### Total income

Total income increased 50% to £38.690 million in 2009.

#### Net interest income

Net interest income decreased by 12% to £16,504 million.

#### Non-interest income

Non-interest income increased to £22,186 million from £7,193 million in 2008. This included a gain on redemption of own debt of £3,790 million. Excluding the gain on redemption of own debt, non-interest income increased by £11,203 million primarily due to the increase in income from trading activities.

#### Operating expenses

Operating expenses decreased from £54,202 million in 2008 to £21,478 million of which integration and restructuring costs were £1,286 million compared with £1,357 million in 2008. Write-down of goodwill and other intangible assets was £363 million compared with £32,581 million in 2008.

#### Net insurance claims

Bancassurance and general insurance claims, after reinsurance, increased by 10% to £4,857 million.

#### Impairment losses

Impairment losses were £14,950 million, compared with £8,072 million in 2008.

Risk elements in lending and potential problem loans represented 5.5% of gross loans and advances to customers excluding reverse repos at 31 December 2009 (2008 – 2.5%).

Provision coverage of risk elements in lending and potential problem loans was 44% (2008 – 51%).

#### **Taxation**

The effective tax rate for 2009 was 14.3% compared with 5.7% in 2008.

#### **Earnings**

Basic earnings per ordinary and B share, including discontinued operations, improved from a loss of 146.7p to a loss of 6.4p.

#### **Balance Sheet**

Total assets of £1,696.5 billion at 31 December 2009 were down £705.2 billion, 29%, compared with 31 December 2008.

Loans and advances to banks decreased by £46.4 billion, 34%, to £91.8 billion with reverse repurchase agreements and stock borrowing ('reverse repos') down by £23.7 billion, 40%, to £35.1 billion and lower bank placings, down £22.7 billion, 29%, to £56.7 billion.

Loans and advances to customers were down £146.3 billion, 17%, at £728.4 billion. Within this, reverse repos increased by £1.7 billion, 4%, to £410 billion. Excluding reverse repos, lending decreased by £148.0 billion, 18%, to £687.4 billion or by £141.8 billion, 17%, before impairment provisions.

#### Capital

Capital ratios at 31 December 2009 were 11.0% (Core Tier 1), 14.1% (Tier 1) and 16.1% (Total).

#### Analysis of results Net interest income

Net interest income	Pro forma		Statutory	
	2009 £m	2008 £m	2009 £m	2008 £m
Interest receivable (1, 2)	26,390	42,197	33,902	49,938
Interest payable (1, 2)	(13,107)	(26,877)	(17,682)	(31,707)
Net interest income (1, 2)	13,283	15,320	16,220	18,231
	%	%	%	%
Gross yield on interest-earning assets of the banking business (3)	3.50	5.72	3.75	5.63
Cost of interest-bearing liabilities of the banking business	(1.95)	(3.88)	(2.16)	(3.81)
Interest spread of the banking business (4)	1.55	1.84	1.59	1.82
Benefit from interest-free funds	0.21	0.24	0.20	0.23
Net interest margin of the banking business (5)	1.76	2.08	1.79	2.05
Yields, spreads and margins of the banking business	%	%	%	%
Gross yield (3)				
Group	3.50	5.72	3.75	5.63
UK	3.33	5.77	3.36	5.72
Overseas	3.71	5.66	4.08	5.56
Interest spread (4)				
Group	1.55	1.84	1.59	1.82
UK	1.48	1.88	1.48	1.89
Overseas	1.66	1.79	1.70	1.77
Net interest margin (5)				
Group	1.76	2.08	1.79	2.05
UK	1.74	2.28	1.73	2.29
Overseas	1.80	1.86	1.85	1.88
The Royal Bank of Scotland plc base rate (average)	0.64	4.67	0.64	4.67
London inter-bank three month offered rates (average):				
Sterling	1.21	5.51	1.21	5.51
Eurodollar	0.69	2.92	0.69	2.92
Euro	1.21	4.63	1.21	4.63

<sup>(1)</sup> Interest-earning assets and interest-bearing liabilities exclude the Retail bancassurance assets and liabilities attributable to policyholders, in view of their distinct nature. As a result, net interest income has been increased by £20 million (2008 – £84 million).

<sup>(2)</sup> Interest income has been increased by £46 million (2008 – £332 million) and interest expense by £350 million (2008 – £860 million) to record interest on financial assets and liabilities designated as at fair value through profit or loss. Related interest-earning assets and interest-bearing liabilities have also been adjusted.

<sup>(3)</sup> Gross yield is the interest rate earned on average interest-earning assets of the banking business.

<sup>(4)</sup> Interest spread is the difference between the gross yield and the interest rate paid on average interest-bearing liabilities of the banking business.

<sup>(5)</sup> Net interest margin is net interest income of the banking business as a percentage of average interest-earning assets of the banking business.

#### Average balance sheet and related interest

Pro forma 2009			P	ro forma 2008	
Average balance £m	Interest £m	Rate %	Average balance £m	Interest £m	Rate %
21,373	278	1.30	19,049	978	5.13
30,384	553	1.82	28,474	1,311	4.60
333,408	11,864	3.56	321,177	19,085	5.94
242,065	9,493	3.92	275,000	16,030	5.83
53,955	1,466	2.72	36,395	1,679	4.61
71,851	2,736	3.81	57,998	3,114	5.37
753,036	26,390	3.50	738,093	42,197	5.72
291,092			425,454		
1,044,128			1,163,547		
815,468			660,628		
1,859,596			1,824,175		
42.0%			42.5%		
24,837	675	2.72	45,123	1,507	3.34
106,353	2,177	2.05	109,705	4,630	4.22
109,756	559	0.51	99,840	2,794	2.80
38,287	408	1.07	36,108	672	1.86
54,048	772	1.43	42,870	1,691	3.94
26,976	473	1.75	23,753	570	2.40
67,728	807	1.19	95,181	3,964	4.16
58,168	1,618	2.78	88,570	3,426	3.87
130,002	3,162	2.43	114,234	5,281	4.62
96,075	1,654	1.72	106,207	4,734	4.46
25,001	852	3.41	26,799	1,369	5.11
10,347	458	4.43	8,068	413	5.12
(60,284)	(317)	0.53	(85,664)	(3,445)	4.02
(14,845)	(191)	1.29	(18,090)	(729)	4.03
672,449	13,107	1.95	692,704	26,877	3.88
331,380			466,610		
1,003,829			1,159,314		
57,303			58,544		
1,859,596			1,824,175		
	Average balance fm  21,373 30,384 333,408 242,065 53,955 71,851 753,036 291,092 1,044,128 815,468 1,859,596 42.0%  24,837 106,353 109,756 38,287 54,048 26,976 67,728 58,168 130,002 96,075 25,001 10,347 (60,284) (14,845) 672,449 331,380 1,003,829  16,446 20,043 761,975 57,303	Average balance fm  21,373	Average balance fm lnterest fm %  21,373	Average balance Em         Interest Em         Rate Em         Average balance Em           21,373         278         1.30         19,049           30,384         553         1.82         28,474           333,408         11,864         3.56         321,177           242,065         9,493         3.92         275,000           53,955         1,466         2.72         36,395           71,851         2,736         3.81         57,998           753,036         26,390         3.50         738,093           291,092         425,454         1,163,547           606,628         1,859,596         1,824,175           42.0%         42.5%         1,824,175           42.0%         42.5%         1,824,175           42.5%         42.5%         1,824,175           42.69%         42.5%         1,824,175           42.69%         42.5%         1,824,175           42.69%         42.5%         1,824,175           42.5%         1,824,175         42.5%           42.837         675         2.72         45,123           106,353         2,177         2.05         109,705           109,756	Average balance fm   Interest fm   Rate   %   Em   balance fm   Em   Km   %   Em   balance fm   Interest fm   Km   Km   Km   Km   Km   Km   Km

<sup>(1)</sup> The analysis into UK and Overseas has been compiled on the basis of location of office.

<sup>(2)</sup> Interest-earning assets and interest-bearing liabilities exclude the Retail bancassurance assets and liabilities attributable to policyholders, in view of their distinct nature. As a result, net interest income has been increased by £20 million (2008 – £84 million).

<sup>(3)</sup> Interest income has been increased by £46 million (2008 – £332 million) and interest expense by £350 million (2008 – £860 million) to record interest on financial assets and liabilities designated as at fair value through profit or loss. Related interest-earning assets and interest-bearing liabilities have also been adjusted.

<sup>(4)</sup> Interest receivable and interest payable on trading assets and liabilities are included in income from trading activities.

#### Average balance sheet and related interest

Average balance sheet and related interest	Statutory 2009			S	statutory 2008	
	Average balance £m	Interest £m	Rate %	Average balance £m	Interest £m	Rate %
Assets						
Loans and advances to banks - UK	21,385	312	1.46	18,909	943	4.99
- Overseas	32,362	613	1.89	31,680	1,465	4.62
Loans and advances to customers – UK	333,707	11,952	3.58	321,066	19,066	5.94
- Overseas	377,019	16,339	4.33	393,724	22,893	5.81
Debt securities – UK	53,955	1,466	2.72	35,725	1,493	4.18
- Overseas	85,410	3,220	3.77	86,090	4,078	4.74
Total interest-earning assets – banking business (2, 3)	903,838	33,902	3.75	887,194	49,938	5.63
- trading business (4)	291,092			425,454		
Total interest-earning assets	1,194,930			1,312,648		
Non-interest-earning assets (2, 3)	828,550			728,037		
Total assets	2,023,480			2,040,685		
Percentage of assets applicable to overseas operations	47.4%			48.6%		
Liabilities and owners' equity						
Deposits by banks – UK	24,837	679	2.73	46,217	1,804	3.90
- Overseas	104,396	2,362	2.26	113,592	4,772	4.20
Customer accounts: demand deposits – UK	110,294	569	0.52	99,852	2,829	2.83
- Overseas	82,177	1,330	1.62	70,399	1,512	2.15
Customer accounts: savings deposits – UK	54,270	780	1.44	42,870	1,708	3.98
- Overseas	83,388	2,114	2.54	72,473	2,203	3.04
Customer accounts: other time deposits – UK	69,687	932	1.34	95,181	4,011	4.21
- Overseas	72,391	2,255	3.12	106,306	4,097	3.85
Debt securities in issue – UK	130,002	3,162	2.43	111,099	4,617	4.16
- Overseas	122,247	2,500	2.05	138,297	6,171	4.46
Subordinated liabilities – UK	26,710	852	3.19	26,799	1,369	5.11
- Overseas	13,152	656	4.99	13,019	788	6.05
Internal funding of trading business – UK	(60,284)	(317)	0.53	(85,664)	(3,445)	4.02
- Overseas	(14,845)	(192)	1.29	(18,090)	(729)	4.03
Total interest-bearing liabilities – banking business (2, 3)	818,422	17,682	2.16	832,350	31,707	3.81
- trading business (4)	331,380			466,610		
Total interest-bearing liabilities	1,149,802			1,298,960		
Non-interest-bearing liabilities:	4 ( 45 (			10.70/		
Demand deposits – UK	16,456			19,796		
- Overseas	27,149			17,625		
Other liabilities (3, 4)	772,770			645,760		
Owners' equity	57,303			58,544		
Total liabilities and owners' equity	2,023,480			2,040,685		
Percentage of liabilities applicable to overseas operations	45.8%			47.2%		

<sup>(1)</sup> The analysis into UK and Overseas has been compiled on the basis of location of office.

<sup>(2)</sup> Interest-earning assets and interest-bearing liabilities exclude the Retail bancassurance assets and liabilities attributable to policyholders, in view of their distinct nature. As a result, net interest income has been increased by £20 million (2008 – £84 million).

<sup>(3)</sup> Interest income has been increased by £46 million (2008 – £332 million) and interest expense by £350 million (2008 – £860 million) to record interest on financial assets and liabilities designated as at fair value through profit or loss. Related interest-earning assets and interest-bearing liabilities have also been adjusted.

<sup>(4)</sup> Interest receivable and interest payable on trading assets and liabilities are included in income from trading activities.

#### Analysis of change in net interest income – volume and rate analysis

Volume and rate variances have been calculated based on movements in average balances over the period and changes in interest rates on average interest-earning assets and average interest-bearing liabilities. Changes due to a combination of volume and rate are allocated pro rata to volume and rate movements.

	2009 over 2008 - pro forma			2009 over 2008 - statutory		
	Increase/(dec Average volume £m	rease) due to cha Average rate £m	anges in: Net change £m	Increase/(de Average volume £m	crease) due to ch Average rate £m	nanges in:  Net change £m
Interest corning coacts	EIII	EIII	EIII	EIII	EIII	EIII
Interest-earning assets Loans and advances to banks						
UK	107	(807)	(700)	110	(741)	(631)
Overseas	83	(841)	(758)	31	(883)	(852)
Loans and advances to customers	03	(041)	(756)	31	(003)	(032)
UK	702	(7,022)	(7.221)	724	(7,838)	(7 114)
Overseas	(1,751)	(7,923) (4,786)	(7,221) (6,537)	(936)	(5,618)	(7,114) (6,554)
Debt securities	(1,731)	(4,700)	(0,557)	(730)	(3,010)	(0,334)
UK	630	(843)	(213)	604	(631)	(27)
Overseas	646	` '	(378)		(826)	(858)
	040	(1,024)	(378)	(32)	(820)	(858)
Total interest receivable of the banking business  UK	1,439	(9,573)	(0.124)	1 /20	(0.210)	(7,772)
		* '	(8,134)	1,438	(9,210)	, , ,
Overseas	(1,022)	(6,651)	(7,673)	(937)	(7,327)	(8,264)
Interest bearing liabilities	417	(16,224)	(15,807)	501	(16,537)	(16,036)
Interest-bearing liabilities						
Deposits by banks	F00	244	022	402	4.40	1 105
UK	588	244	832	683	442	1,125
Overseas	137	2,316	2,453	360	2,050	2,410
Customer accounts: demand deposits	(252)	2.400	2.225	(2(0)	2.520	2.270
UK	(253)	2,488	2,235	(268)	2,528	2,260
Overseas	(38)	302	264	(228)	410	182
Customer accounts: savings deposits	(250)	1 070	010	(2(0)	1 207	000
UK	(359)	1,278	919	(369)	1,297	928
Overseas	(70)	167	97	(306)	395	89
Customer accounts: other time deposits	000	0.040	0.457	0.40	0.011	0.070
UK	908	2,249	3,157	868	2,211	3,079
Overseas	994	814	1,808	1,151	691	1,842
Debt securities in issue	((=1)			((0.1)		==
UK	(651)	2,770	2,119	(691)	2,146	1,455
Overseas	414	2,666	3,080	648	3,023	3,671
Subordinated liabilities	0.7			_	= 4.0	
UK	87	430	517	5	512	517
Overseas	(106)	61	(45)	(8)	140	132
Internal funding of trading business	<b>41</b>	,·		<b>4&gt;</b>	,·	<i>(</i> )
UK	(795)	(2,333)	(3,128)	(795)	(2,333)	(3,128)
Overseas	(112)	(426)	(538)	(112)	(425)	(537)
Total interest payable of the banking business						
UK	(475)	7,126	6,651	(567)	6,803	6,236
Overseas	1,219	5,900	7,119	1,505	6,284	7,789
	744	13,026	13,770	938	13,087	14,025
Movement in net interest income						
UK	964	(2,447)	(1,483)	871	(2,407)	(1,536)
Overseas	197	(751)	(554)	568	(1,043)	(475)
	1,161	(3,198)	(2,037)	1,439	(3,450)	(2,011)

<sup>(1)</sup> The analysis into UK and Overseas has been compiled on the basis of location of office.

#### Non-interest income

Non-interest income	Pro form	Pro forma (1)		ory
	2009 £m	2008 £m	2009 £m	2008 £m
Fees and commissions receivable	8,738	8,845	9,831	9,831
Fees and commissions payable	(2,790)	(2,411)	(2,822)	(2,386)
Income/(loss) from trading activities	3,806	(8,829)	3,881	(8,477)
Gain on redemption of own debt	_	_	3,790	_
Other operating income (excluding insurance net premium income)	838	1,521	1,962	1,899
	10,592	(874)	16,642	867
Insurance premium income	5,529	6,009	5,807	6,626
Reinsurers' share	(263)	(300)	(263)	(300)
	5,266	5,709	5,544	6,326
	15,858	4,835	22,186	7,193

Note

#### 2009 compared with 2008 - pro forma

Net fees and commissions fell by £486 million primarily due to the withdrawal of the single premium payment protection insurance product and the restructuring of current account overdraft fees within UK Retail during the year, as well as to reduced fees received in Non-Core. This was partially offset by improved performance in GBM (£112 million) and US Retail & Commercial (£50 million).

Income from trading activities rose substantially during the year by £12,635 million, principally due to lower credit market losses reflecting improved underlying asset prices compared with 2008. Increased market volatility and strong customer demand in a positive trading environment also contributed to this improvement.

Other operating income fell by £683 million. Adjusting for changes in the fair value of own debt and a gain of £600 million on the sale of Angel Trains in 2008, other operating income increased by £843 million. This improvement reflected a small gain in the fair value of securities and other assets and liabilities compared with a loss of £1.4 billion in 2008 partially offset by lower profits on sales of securities and properties and reduced dividend income.

Insurance net premium income fell by £443 million principally reflecting lower bancassurance fees, £288 million, and lower general insurance premiums, £155 million.

#### 2009 compared with 2008 - statutory

Net fees and commissions fell by £436 million primarily due to the withdrawal of the single premium payment protection insurance product and the restructuring of current account overdraft fees within UK Retail during the year, as well as to reduced fees received in Non-Core. This was partially offset by improved performance in GBM (£112 million) and US Retail & Commercial (£50 million).

Income from trading activities rose substantially during the year by £12,358 million, principally due to lower credit market losses reflecting improved underlying asset prices compared with 2008. Increased market volatility and strong customer demand in a positive trading environment also contributed to this improvement.

In the second quarter of 2009 the Group recorded a gain of £3,790 million on a liability management exercise to redeem a number of Tier 1 and upper Tier 2 securities.

Other operating income increased by £63 million. This improvement reflected a small gain in the fair value of securities and other assets and liabilities compared with a loss of £1.4 billion in 2008. This was partially offset by lower profits on sales of securities and properties and reduced dividend income, together with a loss on sale of subsidiaries and associates of £0.1 billion compared with a profit of £0.9 billion in 2008, which included a gain of £600 million on the sale of Angel Trains.

Insurance net premium income fell by £782 million principally reflecting lower bancassurance fees, and lower general insurance premiums.

<sup>(1)</sup> Pro forma excludes gain on redemption of own debt and strategic disposals.

#### Operating expenses

	Pro form	Pro forma (1)		Statutory	
	2009 £m	Restated (2) 2008 £m	2009 £m	Restated (2 2008 £m	
Administrative expenses:					
Staff costs					
<ul> <li>excluding gains on pensions curtailment</li> </ul>	9,081	7,990	11,783	10,410	
- gains on pensions curtailment	_	_	(2,148)	_	
Premises and equipment	2,468	2,099	3,087	2,593	
Other administrative expenses	3,979	4,267	5,584	5,464	
Total administrative expenses	15,528	14,356	18,306	18,467	
Depreciation and amortisation	1,873	1,832	2,809	3,154	
Write-down of goodwill and other intangible assets	_	_	363	32,581	
	17,401	16,188	21,478	54,202	

#### Note

- (1) Pro forma excludes amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gains on pensions curtailment and bonus tax.
- (2) The pro forma and statutory results for 2008 have been restated for the amendment to IFRS 2 'Share-based Payment'. This has resulted in an increase in staff costs amounting to £169 million in both the pro forma and statutory results.

#### 2009 compared with 2008 - pro forma

Staff costs were up £1,091 million with most of the movement relating to adverse movements in foreign exchange rates and some salary inflation. Changes in incentive compensation, primarily in Global Banking & Markets, represented most of the remaining change.

Premises and equipment costs rose by £369 million due to the impact of expanded Group premises in London and the US.

Other expenses fell by £288 million due to integration benefits in GBM partially offset by increased deposit insurance levies in the US.

#### 2009 compared with 2008 - statutory

Staff costs, excluding pension schemes curtailment gains, were up £1,373 million with most of the movement relating to adverse movements in foreign exchange rates and some salary inflation. Changes in incentive compensation, primarily in Global Banking & Markets, represented most of the remaining change.

Pension curtailment gains of £2,148 million were recognised in 2009 arising from changes to prospective pension benefits in the defined benefit scheme and certain other subsidiary schemes.

Premises and equipment costs rose by £494 million primarily due to the impact of expanded Group premises in London and the US.

Other expenses fell by £120 million due to integration benefits in GBM partially offset by increased deposit insurance levies in the US.

#### Integration costs

	2009 £m	2008 £m
Staff costs	365	503
Premises and equipment	78	25
Other administrative expenses	398	486
Depreciation and amortisation	18	36
	859	1,050

Integration costs in 2009 were £859 million compared with £1,050 million in 2008. Integration and restructuring costs decreased primarily due to restructuring activity resulting from the strategic review undertaken earlier in the year. This was more than offset by lower ABN AMRO integration activity during the year.

Accruals in relation to integration costs are set out below.

	At 31 December 2008 £m	Currency translation adjustments £m	Charge to income statement £m	Utilised during the year £m	At 31 December 2009 £m
Staff costs – redundancy	_	_	158	(158)	_
Staff costs – other	5	_	207	(212)	_
Premises and equipment	1	_	78	(39)	40
Other	3	_	416	(418)	1
	9	_	859	(827)	41

#### **Restructuring costs**

	2009 £m	2008 £m
Staff costs	328	251
Premises and equipment	48	15
Other administrative expenses	51	41
	427	307

Accruals in relation to restructuring costs are set out below.

	At 31 December 2008 £m	Currency translation adjustments £m	Charge to income statement £m	Utilised during the year £m	At 31 December 2009 £m
Staff costs – redundancy	284	(13)	299	(315)	255
Staff costs – other	_	_	29	(25)	4
Premises and equipment	15	_	48	(26)	37
Other	51	(4)	51	(63)	35
	350	(17)	427	(429)	331

#### Impairment losses

	Pro forma		Statutory	
	2009 £m	2008 £m	2009 £m	2008 £m
New impairment losses	14,224	7,693	15,349	8,391
less: recoveries of amounts previously written-off	(325)	(261)	(399)	(319)
Charge to income statement	13,899	7,432	14,950	8,072
Comprising				
Loan impairment losses	13,090	6,478	14,134	7,091
Impairment of available-for-sale securities	809	954	816	981
Charge to income statement	13,899	7,432	14,950	8,072

#### 2009 compared with 2008 - pro forma

Impairment losses were £13,899 million compared with £7,432 million. Impairment losses in the Core divisions increased by £2,182 million, while Non-Core losses increased by £4,285 million.

In the Core business, the biggest increases were in UK Retail, UK Corporate and Ulster Bank, reflecting the difficult economic environment.

Non-Core losses also increased substantially, particularly across the corporate and property sectors.

#### 2009 compared with 2008 - statutory

Impairment losses were £14,950 million compared with £8,072 million. Impairment losses in the Core divisions increased by £2,182 million, Non-Core losses increased by £4,285 million and RFS Holdings minority interest losses increased by £411 million.

In the Core business, the biggest increases were in UK Retail, UK Corporate and Ulster Bank, reflecting the difficult economic environment.

Non-Core losses also increased substantially, particularly across the corporate and property sectors.

#### Credit market exposures

Credit and other market losses (1)	2009 £m	2008 £m
Monoline exposures	2,387	3,093
CDPCs	957	615
Asset-backed products (2)	288	4,778
Other credit exotics	558	947
Equities	47	948
Leveraged finance	_	1,088
Banking book hedges	1,727	(1,642)
Other	188	268
Group	6,152	10,095

#### Notes:

- (1) Included in 'Income/(loss) from trading activities'
- (2) Includes super senior asset-backed structures and other asset-backed products.

#### 2009 compared with 2008

Losses relating to monoline exposures were £2,387 million in 2009 compared with £3,093 million in 2008.

- The credit quality of the monolines has continued to deteriorate and the level of CVA held against exposures to monoline counterparties has increased from 52% to 62% during the year. This was driven by a combination of wider credit spreads and lower recovery rates.
- The gross exposure to monoline counterparties has decreased primarily due to a combination of higher prices of underlying reference instruments and restructuring certain exposures.
- The increase in CVA resulting from the credit quality deterioration
  was partially offset by the decrease in CVA requirement following the
  reduction in gross exposure due to higher prices of underlying
  reference instruments. Consequently the net losses incurred in this
  regard were lower than in 2008 when there was both an increase in
  gross exposure and deterioration in credit quality.

Losses relating to CDPC exposures were £957 million in 2009 compared with £615 million in 2008.

- The credit quality of the CDPCs has continued to deteriorate and the level of CVA held against exposures to CDPC counterparties has increased from 27% to 39% during the year.
- The gross exposure to CDPC counterparties has reduced primarily due to a combination of tighter credit spreads of the underlying reference loans and bonds, and a decrease in the relative value of senior tranches compared with the underlying reference portfolios.
- The decrease in CVA requirement following the reduction in gross exposure was partially offset by the increase in CVA requirement resulting from the credit quality deterioration. Consequently there were net gains in this regard in 2009 compared with losses in 2008 when there was both an increase in gross exposure and deterioration in credit quality.

 Net losses were incurred in 2009 due to hedges put in place at the end of 2008 and during 2009 which effectively cap the exposure to certain CDPCs. As the exposure to these CDPCs has reduced, losses have been incurred on the hedges.

Losses relating to asset-backed products were £288 million in 2009 compared with £4,778 million in 2008.

- Losses reported in 2009 primarily relate to super senior CDOs. The significant price declines of the underlying predominantly mortgagebacked securities seen in 2008 were not repeated in 2009.
- Losses on other mortgage backed securities were greatly reduced in 2009 as many of these positions were sold or substantially written down in 2008 resulting in reduced net exposure in 2009.

Losses relating to credit exotics were £558 million in 2009 compared with £947 million in 2008. These losses were reduced in 2009 as hedges were put in place to mitigate the risk.

Leveraged finance assets were reclassified on 1 July 2009. Changes in the fair value of these assets are only recognised in the income statement to the extent that they are considered impairments.

Losses relating to banking book hedges were £1,727 million in 2009 compared with profits of £1,642 million in 2008. These trades hedge counterparty risk that arises from loans and bonds on the regulatory banking book. As credit spreads have generally tightened in 2009 the value of these hedges has decreased resulting in losses. These hedges gave rise to gains in 2008 due to credit spreads generally widening.

Additional disclosures on these and other related exposures can be found in the following sections:

Disclosure	Section	Sub-section	Page
Further analysis of credit market exposures (1)	Risk and capital management	Market turmoil exposures	184
Valuation aspects	Financial statements	Note 11 Financial instruments	278
	Financial statements	Critical accounting policies	256
Reclassification of financial instruments	Financial statements	Note 11 Financial instruments	275

#### **Taxation**

	Pro forma		Statutory	
	2009 £m	2008 £m	2009 £m	2008 £m
Tax credit	339	1,280	371	2,323
	%	%	%	%
UK corporation tax rate	28.0	28.5	28.0	28.5
Effective tax rate	17.6	15.4	14.3	5.7

The actual tax credit differs from the expected tax credit computed by applying the standard rate of UK corporation tax as follows:

	Pro forma		Statutory	
	2009 £m	2008 £m	2009 £m	2008 £m
Expected tax credit	540	2,364	727	11,638
Non-deductible goodwill impairment	_	_	(102)	(8,292)
Unrecognised timing differences	274	(274)	274	(274)
Other non-deductible items	(508)	(371)	(508)	(378)
Non-taxable items:				
- gain on redemption of own debt	693	_	693	_
- other	410	491	410	491
Taxable foreign exchange movements	1	(80)	1	(80)
Foreign profits taxed at other rates	(332)	(271)	(320)	(203)
Losses in year not recognised	(715)	(942)	(780)	(942)
Losses brought forward and utilised	94	11	94	11
Adjustments in respect of prior periods	(118)	352	(118)	352
Actual tax credit	339	1,280	371	2,323

On a statutory basis, the effective tax rate for the year was 14.3% (2008 – 5.7%). The tax credit is lower than that arising from applying the standard rate of UK corporation tax of 28% to the loss for the period, principally due to certain carried forward losses on which no tax relief has been recognised. The effective tax rate on a pro forma basis was 17.6% (2008 – 15.4%).

#### Divisional performance

The results of each division on a pro forma basis are set out below. The results are stated before amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment and bonus tax.

Business Services directly attributable costs have been allocated to the operating divisions, based on their service usage. Where services span more than one division an appropriate measure is used to allocate the costs on a basis which management considers reasonable. Business Services costs are fully allocated and there are no residual unallocated costs.

Group Centre directly attributable costs have been allocated to the operating divisions, based on their service usage. Where services span more than one division, the costs are allocated on a basis management considers reasonable. The residual unallocated costs remaining in the Group centre relate to volatile corporate items that do not naturally reside within a division.

Treasury costs are allocated to operating divisions as follows: term funding costs are allocated or rewarded based on long term funding gap or surplus; liquidity buffer funding costs are allocated based on share of overall liquidity buffer derived from divisional stresses; and capital cost or benefit is allocated based on share of divisional risk-adjusted RWAs.

	2009 £m	2008 £m
UK Retail	229	723
UK Corporate	1,125	1,781
Wealth	420	348
Global Banking & Markets	5,709	(1,796)
Global Transaction Services	973	1,002
Ulster Bank	(368)	218
US Retail & Commercial	(113)	528
RBS Insurance	58	584
Central items	292	1,025
Core	8,325	4,413
Non-Core	(14,557)	(11,351)
Operating loss	(6,232)	(6,938)
Amortisation of purchased intangible assets	(272)	(443)
Integration and restructuring costs	(1,286)	(1,357)
Gain on redemption of own debt	3,790	_
Strategic disposals	132	442
Gains on pensions curtailment	2,148	_
Bonus tax	(208)	_
Operating loss before tax	(1,928)	(8,296)

The performance of each of the divisions is reviewed on pages 88 to 107.

Pro forma Group operating loss is before amortisation of purchased intangible assets, write-down of goodwill and other intangible assets, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment and bonus tax.

Impairment losses by division	2009 £m	2008 £m
UK Retail	1,679	1,019
UK Corporate	927	319
Wealth	33	16
Global Banking & Markets	640	522
Global Transaction Services	39	54
Ulster Bank	649	106
US Retail & Commercial	702	437
RBS Insurance	8	42
Central items	1	(19)
Core	4,678	2,496
Non-Core Non-Core	9,221	4,936
Group impairment losses	13,899	7,432

#### **Business review**

Net interest margin by division	2009 %	2008 %
UK Retail	3.59	3.58
UK Corporate	2.22	2.40
Wealth	4.38	4.51
Global Banking & Markets	1.38	1.34
Global Transaction Services	9.22	8.25
Ulster Bank	1.87	1.89
US Retail & Commercial	2.37	2.68
Non-Core	0.69	0.87
Group	1.76	2.08
Risk-weighted assets by division	2009 £bn	2008 £bn
UK Retail	51.3	45.7
UK Corporate	90.2	85.7
Wealth	11.2	10.8
Global Banking & Markets	123.7	151.8
Global Transaction Services	19.1	17.4
Ulster Bank	29.9	24.5
US Retail & Commercial	59.7	63.9
Other	9.4	7.1
Core	394.5	406.9

Non-Core

Total

Benefit of APS

Group before benefit of APS

171.3

565.8

(127.6)

438.2

170.9 577.8

577.8

#### **UK Retail**

UK Retail		
	2009 £m	2008 £m
Net interest income	3,452	3,187
Net fees and commissions – banking	1,244	1,524
Other non-interest income (net of insurance claims)	251	227
Non-interest income	1,495	1,751
Total income	4,947	4,938
Direct expenses		
- staff	(845)	(924)
- other	(421)	(421)
Indirect expenses	(1,773)	(1,851)
	(3,039)	(3,196)
Operating profit before impairment losses	1,908	1,742
Impairment losses	(1,679)	(1,019)
Operating profit	229	723
Analysis of income by product		
Personal advances	1,192	1,244
Personal deposits	1,349	2,037
Mortgages	1,214	500
Bancassurance	246	217
Cards	869	831
Other	77	109
Total income	4,947	4,938
Analysis of impairment by sector		
Mortgages	124	31
Personal	1,023	568
Cards	532	420
Total impairment	1,679	1,019
	1,677	1/017
Loan impairment charge as % of gross customer loans and advances by sector		
Mortgages	0.15%	0.04%
Personal	7.52%	3.71%
Cards	8.58%	6.67%
	1.63%	1.09%
Performance ratios		
	4.2%	13.1%
Return on equity (1)	3.59%	3.58%
Net interest margin Cost:income ratio	59.8%	62.4%
Cost:IIICome ratio	59.8%	02.4%
	£bn	£bn
Capital and balance sheet		
Loans and advances to customers – gross		
– mortgages	83.2	72.2
– personal	13.6	15.3
– cards	6.2	6.3
Customer deposits (excluding bancassurance)	87.2	78.9
Assets under management (excluding deposits)	5.3	5.7
Risk elements in lending	4.6	3.8
Lean-denealt ratio (evaluating range)	1150/	11/0/

Note:

115%

51.3

116%

45.7

Loan:deposit ratio (excluding repos)

Risk-weighted assets

<sup>(1)</sup> Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

#### 2009 compared with 2008

Operating profit of £229 million was £494 million lower than in 2008. Profit before impairments was up £166 million or 10%, but impairments rose by £660 million as the economic environment deteriorated, albeit with signs of conditions stabilising in the second half of the year.

The division has focused in 2009 on growing secured lending to meet its Government targets while at the same time building customer deposits, thereby reducing the Group's reliance on wholesale funding. Loans and advances to customers grew 10%, with a change in mix from unsecured to secured as the Group sought actively to reduce its risk profile, with 15% growth in mortgage lending and an 8% reduction in unsecured lending.

- Mortgage growth was due to good retention of existing customers and new business sourced predominantly from the existing customer base. Gross mortgage lending market share increased to 12% from 7% in 2008, with the Group on track to exceed its Government targets on net lending by £3 billion.
- Customer deposits grew 11% on 2008 reflecting the strength of the
  UK Retail customer franchise, which outperformed the market in an
  increasingly competitive environment. Savings balances grew by £6
  billion or 11% and account acquisition saw a 20% increase, with 2.2
  million accounts opened. Personal current account balances
  increased by 12% on 2008 with a 3% growth in accounts to 12.8
  million.

Net interest income increased significantly by 8% to £3,452 million, driven by strong balance sheet growth. Net interest margin was flat at 3.59%, with decreasing liability margins in the face of stiff competition for deposits offsetting wider asset margins. The growth in mortgages and the reduction in higher margin unsecured balances also had a negative impact on the blended net interest margin.

Non-interest income declined 15% to £1,495 million, principally reflecting the withdrawal of the single premium payment protection insurance product and the restructuring of current account overdraft fees in the final quarter of 2009, with the annualised impact of the overdraft fee restructuring further affecting income in 2010. The weak economic environment presented little opportunity in 2009 to grow credit card, private banking and bancassurance fees.

Expenses decreased by 5%, with the cost:income ratio improving from 62% to 60%.

- Direct staff costs declined by 9%, as the division benefited from strong cost control, a focus on process re-engineering and a 10% reduction in headcount.
- RBS continues to progress towards a more convenient, lower cost operating model, with over 4 million active users of online banking and a record share of new sales achieved through direct channels. More than 5.5 million accounts have switched to paperless statements and 254 branches now utilise automated cash deposit machines.

Impairment losses increased 65% to £1,679 million reflecting the deterioration in the economic environment, and its impact on customer finances.

- The mortgage impairment charge was £124 million (2008 £31 million) on a total book of £83.2 billion. Mortgage arrears rates stabilised in the second half of 2009 and remain well below the industry average, as reported by the Council of Mortgage Lenders. Repossessions show only a small increase on 2008, as the Group continues to support customers facing financial difficulties.
- The unsecured lending impairment charge was £1,555 million (2008 £988 million) on a book of £19.8 billion. Industry benchmarks for cards arrears showed a slightly improving trend in the final quarter of 2009, which is consistent with the Group's experience. RBS continues to perform better than the market on arrears.

Risk weighted assets increased by 12% to £51.3 billion due to higher lending and the upward pressure from procyclicality, more than offsetting the adoption of a through-the-cycle loss given default approach for mortgages.

## **UK** Corporate

let fees and commissions	292 2,44 858 82 432 46
Other non-interest income	432 46
	102
Ion-interest income	.290 1,28
Total income 3,4	.582 3,73
Direct expenses	
- staff (	(753) (80
- other (i	(268) (31
ndirect expenses (1	(509) (51
(1,	530) (1,63
Operating profit before impairment losses 2,4	.052 2,10
	(927) (31
Operating profit 1,	125 1,78
analysis of income by business	
Corporate and commercial lending 2,	401 2,16
sset and invoice finance	232 24
Corporate deposits	985 1,26
	(36)
otal income 3,	.582 3,73
analysis of impairment by sector	
Banks and financial institutions	15
lotels and restaurants	98
lousebuilding and construction	106
Manufacturing Manufacturing	51
Other State of the Control of the Co	150
rivate sector education, health, social work, recreational and community services	59
Property	259 2
Vholesale and retail trade, repairs	76
sset and invoice finance	113 10
otal impairment	927 31
oan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector	
Banks and financial Institutions 0.2	29% 0.17
Hotels and restaurants 1.7	75% 0.41
Housebuilding and construction 3.1	12% 0.81
Manufacturing 1.3	38% 0.26
Other 0.3	36% 0.14
rivate sector education, health, social work, recreational and community services 0.8	0.20
Property 0.9	93% 0.08
Vholesale and retail trade, repairs 0.9	97% 0.41
sset and invoice finance 1.3	33% 1.18
0.8 Performance ratios	33% 0.27
	.3% 18.0
	22% 2.40
g and the state of	.7% 43.8

	£bn	£bn
Capital and balance sheet		
Total assets	114.9	121.0
Loans and advances to customers – gross		
- Banks and financial institutions	5.2	5.4
- Hotels and restaurants	5.6	6.1
- Housebuilding and construction	3.4	5.2
– Manufacturing	3.7	5.3
- Other	42.0	38.1
<ul> <li>Private sector education, health, social work, recreational and community services</li> </ul>	7.4	7.4
– Property	28.0	31.8
- Wholesale and retail trade, repairs	7.8	9.1
- Asset and invoice finance	8.5	8.5
Customer deposits	87.8	82.0
Risk elements in lending	2.3	1.3
Loan:deposit ratio	126%	142%
Risk-weighted assets	90.2	85.7

#### Note

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 8% of divisional risk-weighted assets, adjusted for capital deductions).

#### 2009 compared with 2008

Operating profit of £1,125 million was £656 million lower than in 2008, largely due to an increase of £608 million in impairments.

Net interest margin levels were rebuilt during the second half as asset pricing was amended to reflect increased funding and credit costs. For the year as a whole net interest margin was 18 basis points lower than in 2008, reflecting higher funding costs and continued competitive pricing for deposits.

Gross new lending to customers remained resilient in 2009, with a noticeable acceleration of lending activity in the second half of the year. However, as customers have deleveraged and turned increasingly to capital markets, repayments have accelerated even more sharply. Loans and advances to customers, therefore, declined by 5% to £111.5 billion.

Initiatives aimed at increasing customer deposits have been successful, with balance growth of 7%, although margins declined as a result of increased competition for balances.

Non-interest income was flat, with stable fee income from refinancing and structuring activity.

A reduction in costs of 7% was driven by lower staff expenses as a result of the Group's restructuring programme, together with restraint on discretionary spending levels.

Impairment losses increased substantially reflecting both a rise in the number of corporate delinquencies requiring a specific impairment and a higher charge to recognise losses not yet specifically identified.

Risk-weighted assets grew 5% despite the fall in customer lending, reflecting the impact of procyclicality, which was most pronounced in the first half of 2009.

#### Wealth

	2009 £m	2008 £m
Net interest income	663	578
Net fees and commissions	363	405
Other non-interest income	83	76
Non-interest income	446	481
Total income	1,109	1,059
Direct expenses		
- staff	(357)	(377)
- other	(139)	(156)
Indirect expenses	(160)	(162)
	(656)	(695)
Operating profit before impairment losses	453	364
Impairment losses	(33)	(16)
Operating profit	420	348
Analysis of income		
Private Banking	916	819
Investments	193	240
Total income	1,109	1,059
Performance ratios		
Net interest margin	4.38%	4.51%
Cost:income ratio	59.2%	65.6%

	£bn	£bn
Capital and balance sheet		
Loans and advances to customers – gross		
- mortgages	6.5	5.3
– personal	4.9	5.0
- other	2.3	2.1
Customer deposits	35.7	34.1
Assets under management (excluding deposits)	30.7	34.7
Risk elements in lending	0.2	0.1
Loan:deposit ratio	38%	36%
Risk-weighted assets	11.2	10.8

#### 2009 compared with 2008

Wealth produced strong growth in operating profit, up 21% to £420 million, reflecting the increased value of the division's healthy deposit base in an increasingly competitive market for funding. Deposit balances increased by 5% from 2008, though the deposit market remains highly competitive.

Total income was up 5% (1% in constant currency terms), with strong growth in net interest income, up 12% in constant currency terms reflecting the increased internal pricing applied to Wealth's deposit base. This was offset by a marked decrease in investment income year on year as assets under management decreased by 8% at constant exchange rates during 2009, with investors turning to more liquid assets and away from longer term investments.

Loans and advances increased by 10% over 2008, primarily in the UK. Lending margins improved, particularly for mortgages, and credit metrics for new business remain satisfactory.

Expenses were down 6% (10% lower on a constant currency basis), reflecting a rigorous focus on cost management, with staff costs decreasing by 11% as a result of planned headcount reduction. The cost:income ratio improved from 65.6% to 59.2%.

Impairments increased by £17 million over 2008 reflecting some isolated difficulties in the UK and offshore mortgage books (representing mortgages for second properties for expatriates). Provisions as a percentage of lending to customers increased slightly to 0.25%.

## Global Banking & Markets

Cloud Burking & Warkets	2009 £m	2008 £m
Net interest income from banking activities	2,243	2,440
Net fees and commissions receivable	1,335	1,223
Income from trading activities	7,763	(743)
Other operating income (net of related funding costs)	(332)	(206)
Non-interest income	8,766	274
Total income	11,009	2,714
Direct expenses		
- staff	(2,930)	(2,056)
– other	(965)	(1,269)
Indirect expenses	(765)	(663)
	(4,660)	(3,988)
Operating profit/(loss) before impairment losses	6,349	(1,274)
Impairment losses	(640)	(522)
Operating profit/(loss)	5,709	(1,796)
Analysis of income by product		
Rates – money markets	1,714	1,641
Rates – flow	3,142	1,386
Currencies & commodities	1,277	1,539
Equities	1,474	368
Credit markets	2,255	(3,435)
Portfolio management and origination	1,196	858
Fair value of own debt	(49)	357
Total income	11,009	2,714
Analysis of impairment by sector		
Manufacturing and infrastructure	91	39
Property and construction	49	12
Transport	3	_
Banks and financial institutions	348	186
Other	149	285
Total impairment	640	522
Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements)	0.59%	0.29%
Performance ratios		
Return on equity (1)	30.7%	(8.4%)
Net interest margin	1.38%	1.34%
Cost:income ratio	42.3%	146.9%

<sup>(1)</sup> Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 10% of divisional risk-weighted assets, adjusted for capital deductions).

#### Global Banking & Markets continued

	2009 £bn	2008 £bn
Capital and balance sheet		
Loans and advances (including banks)	127.8	224.2
Reverse repos	73.3	88.8
Securities	106.0	127.5
Cash and eligible bills	74.0	20.2
Other assets	31.1	38.0
Total third party assets (excluding derivatives mark to market)	412.2	498.7
Net derivative assets (after netting)	68.0	121.0
Customer deposits (excluding repos)	46.9	87.8
Risk elements in lending	1.8	0.9
Loan:deposit ratio	194%	192%
Risk-weighted assets	123.7	151.8

#### 2009 compared with 2008

Operating profit improved to £5,709 million in 2009, compared with an operating loss of £1,796 million in 2008. Although the buoyant market conditions experienced in the first quarter levelled off over the course of the year, the refocusing of the business on its core franchises was successful. GBM has tightened its balance sheet management over the course of the year, with disciplined deployment of capital to support its targeted client base.

In an often volatile market environment, GBM responded quickly to its clients' needs to strengthen their balance sheets and to take advantage of the attractive environment for debt and equity issues. RBS participated in the five largest equity issues worldwide in 2009, and in six out of the ten largest debt capital markets transactions.

Income grew significantly, reflecting a very strong first quarter benefiting from market volatility, client activity and a marked improvement from Credit Markets. Rates flow business, up 127%, benefited from good client activity, while strong equity capital markets drove a fourfold increase in Equities.

Portfolio management and origination grew 39% as financial institutions and corporate clients refinanced through the debt capital markets. The refocused Credit Markets delivered a much improved result from greater liquidity and a more positive trading environment.

Despite quarterly movement in the Group's credit spreads, overall spreads remained broadly flat over the year resulting in a small loss from movements in the fair value of own debt compared with a £357 million gain in 2008.

Expenses increased 17%, reflecting higher performance-related costs and the impact of adverse exchange rate movements, partly offset by restructuring and efficiency benefits. Less than half of the change in staff costs related to increases in 2009 bonus awards.

Staff costs represented 27% of income. The Group introduced new deferral policies in 2009, which have led to changes in accrual patterns. Adjusting for both 2008 and 2009 deferrals, GBM's compensation ratio in 2009 would have been 28%.

Higher impairments principally reflected a large individual failure recognised in the third quarter. Impairments represented 0.59% of loans and advances to customers compared with 0.29% in the prior year, reflecting the marked reduction in loans and advances.

Total third party assets, excluding derivatives, were down 17%, or 13% at constant exchange rates, compared with 31 December 2008, driven by a 43% reduction in loans and advances as customers took advantage of favourable capital market conditions to raise alternative forms of finance to bank debt. This reduction was partially offset by an increase in liquid assets.

Risk-weighted assets decreased 19%, or 15% at constant exchange rates, reflecting the fall in third party assets and the Group's continued focus on reducing its risk profile and balance sheet usage.

#### **Global Transaction Services**

	2009 £m	2008 £m
Net interest income	912	937
Non-interest income	1,575	1,494
Total income	2,487	2,431
Direct expenses		
- staff	(371)	(362)
- other	(161)	(149)
Indirect expenses	(943)	(864)
	(1,475)	(1,375)
Operating profit before impairment losses	1,012	1,056
Impairment losses	(39)	(54)
Operating profit	973	1,002
Analysis of income by product		
Domestic cash management	805	795
International cash management	734	722
Trade finance	290	241
Merchant acquiring	528	554
Commercial cards	130	119
Total income	2,487	2,431
Performance ratios		
Net interest margin	9.22%	8.25%
Cost:income ratio	59.3%	56.6%

	£bn	£bn
Capital and balance sheet		
Total third party assets	18.4	22.2
Loans and advances	12.7	14.8
Customer deposits	61.8	61.8
Risk elements in lending	0.2	0.1
Loan:deposit ratio	21%	25%
Risk-weighted assets	19.1	17.4

#### 2009 compared with 2008

Operating profit declined by 3%, or 6% at constant foreign exchange rates, largely reflecting pressure on deposit income. The attrition of deposit balances experienced in the first half was reversed in the second, but margins remain compressed due to both a very competitive deposit market as well as the low rate environment.

Customer deposit balances at £61.8 billion were flat on the previous year, with growth in the UK and international business offset by weaker US domestic balances. At constant exchange rates balances were up 3%. Loans and advances were down 14% (11% in constant currency terms) due to reduced overdraft utilisation and lower trade volumes.

At constant exchange rates, international payment fees increased by 11%, while trade finance income increased by 8%, with improved penetration in the Asia-Pacific region. Merchant acquiring income, however, declined by 9% at constant exchange rates, as consumers continued to switch to lower margin debit card transactions in preference to using credit cards.

Expenses were up 7% in headline terms but flat in constant currency terms, as cost savings and efficiencies helped to mitigate the impact of investment in infrastructure. Staff expenses were 2% lower in constant currency terms, with headcount down 5%. The cost:income ratio was 59.3%, a deterioration of 2.7 percentage points or 1.9 percentage points in constant currency terms.

Impairment losses were £39 million, down £15 million versus 2008. Overall defaults remain modest at 0.3% of loans and advances.

Ulster Bank	2009 £m	2008 £m
Net interest income	780	773
Net fees and commissions	228	238
Other non-interest income	26	28
Non-interest income	254	266
Total income	1,034	1,039
Direct expenses		
- staff	(325)	(330)
– other	(85)	(93)
Indirect expenses	(343)	(292
Operating profit before impairment losses	(753) 281	(715 324
Impairment losses	(649)	(106
Operating (loss)/profit	(368)	218
Sportaling (1868), profit	(000)	210
Analysis of income by business		
Corporate	580	618
Retail	412	396
Other	42	25
Total income	1,034	1,039
Analysis of impairment by sector		
Mortgages	74	17
Corporate	74	17
- property	306	37
- other	203	7
Other	66	45
Total impairment	649	106
Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector Mortgages	0.46%	0.09%
Corporate		
– property	3.03%	0.34%
– other	1.85%	0.05%
Other	2.75%	2.14%
	1.63%	0.24%
Performance ratios	4 3	
Return on equity (1)	(13.3%)	10.1%
Net interest margin	1.87%	1.89%
Cost:income ratio	72.8%	68.8%
	£bn	£bn
Capital and balance sheet		
Loans and advances to customers – gross		
- mortgages	16.2	18.1
- corporate		
– property	10.1	10.9
– other	11.0	12.9
- other	2.4	2.1
Customer deposits	21.9	24.3
Risk elements in lending		
- mortgages	0.6	0.3
- corporate		
- property	0.7	0.5
– other	0.8	0.3
- other	0.2	0.1
Loan: deposit ratio	177%	179%
Risk-weighted assets	29.9	24.5

Note:

(1) Return on equity is based on divisional operating profit after tax, divided by divisional notional equity (based on 7% of divisional risk-weighted assets, adjusted for capital deductions).

#### 2009 compared with 2008

Operating results were in line with expectations but deteriorated during 2009 as economic conditions across the island of Ireland worsened, with an operating loss for the year of £368 million.

Net interest income declined by 7% in constant currency terms, largely as a result of tightening deposit margins in an increasingly competitive market, partly offset by asset repricing initiatives. Net interest margin for the year at 1.87% remained broadly stable despite the challenging market conditions.

At constant exchange rates loans to customers decreased by 4% from the prior year as new business demand weakened. Customer deposits reduced by 5% in 2009 in constant currency terms, reflecting an increasingly competitive Irish deposit market and reductions in wholesale funding during the first quarter. During the second half of the year the market stabilised and the division recorded strong growth in customer balances resulting in an improved funding profile.

Non-interest income declined by 12% in constant currency terms due to lower fee income driven by reduced activity levels across all business lines.

Total costs for the year were flat on a constant currency basis. Direct expenses were down 12% in constant currency terms during 2009, driven by the bank's restructuring programme, which incorporates the merger of the First Active and Ulster Bank businesses. The rollout of the programme has resulted in a downward trend in direct expenses throughout 2009. The reduction in direct expenses has been offset by a 17% increase in indirect expenses primarily reflecting provisions relating to the bank's own property recognised in the fourth quarter.

Impairment losses increased to £649 million from £106 million driven by the continued deterioration in the Irish economic environment and resultant impact on loan performance across the retail and wholesale portfolios.

Necessary fiscal budgetary action allied to the well-entrenched downturn in property markets in Ireland has fed through to higher loan losses. Mortgage impairments have been driven by rising unemployment and lower incomes. Loans to the property sector experienced a substantial rise in defaults as the Irish property market declined, reflecting the difficult economic backdrop and the uncertainty surrounding the possible effect of the Irish Government's National Asset Management Agency on asset values. Sectors driven by consumer spending have been affected by the double digit decline in 2009 with rising default rates evident.

Customer account numbers increased by 3% during 2009, with growth fuelled by strong current account activity and new-to-bank savings customers.

JS Retail & Commercial	2009 £m	2008 £m
Net interest income	1,775	1,726
Net fees and commissions	714	664
Other non-interest income	235	197
Non-interest income	949	861
Total income	2,724	2,587
Direct expenses		
– staff	(776)	(645
– other	(593)	(354)
Indirect expenses	(766)	(623)
	(2,135)	(1,622
Operating profit before impairment losses	589	965
Impairment losses	(702)	(437
Operating (loss)/profit	(113)	528
Analysis of income by product		
Mortgages and home equity	499	375
Personal lending and cards	451	333
Retail deposits	828	1,000
Commercial lending	542	405
Commercial deposits	398	377
Other	6	97
Total income	2,724	2,587
Average exchange rate – US\$/£	1.566	1.853
Analysis of impairment by sector	70	4.1
Residential mortgages	72	41
Home equity	167	67
Corporate & Commercial	326	181
Other consumer Tatal impairment	137 702	148 437
Total impairment	702	437
Loan impairment charge as % of gross customer loans and advances (excluding reverse repurchase agreements) by sector		
Residential mortgages	1.11%	0.43%
Home equity	1.08%	0.36%
Corporate & Commercial	1.67%	0.76%
Other consumer	1.84%	1.51%
	1.44%	0.71%
Performance ratios		
Return on equity (1)	(1.8%)	7.7%
Net interest margin	2.37%	2.68%
Cost:income ratio	78.3%	62.7%
	US\$bn	US\$bn
Capital and balance sheet	101.0	107.0
Total assets	121.3	127.8
Loans and advances to customers – gross	10 /	10.0
- residential mortgages	10.6	13.9
- home equity	25.0	27.2
- corporate and commercial	31.6	34.7
- other consumer	12.1	14.3
Customer deposits	97.4	93.4
Risk elements in lending	0.7	0.0
- retail	0.6	0.3
- commercial	0.4	0.2
Loan: deposit ratio	80%	96%
Risk-weighted assets Spot exchange rate – US\$/£	96.9	93.2
2001 exchange rate = 1127/F	1.622	1.460

<sup>(1)</sup> Excluding reverse repurchase agreements by sector.

#### 2009 compared with 2008

The recessionary economic environment, historically low interest rates and deteriorating credit conditions resulted in an operating loss of \$174 million. However, the business has now successfully refocused on its core customer franchises in New England, the Mid-Atlantic region and the Midwest.

The division achieved very strong growth in mortgage origination volumes, with significantly higher penetration through the branch network and improved profitability, particularly on recent origination vintages. Cross-selling of card, deposit and checking account products has increased substantially, with over 65% of new mortgage customers also taking out a checking account. The division has also increased commercial banking market penetration, with lead bank share within its footprint increasing from 6% to 7% in the \$5 million to \$25 million segment and from 6% to 8% in the \$25 million to \$500 million segment.

Net interest income was down 13%. Net interest margin was down 31bps for the full year, reflecting the decline in deposit margins resulting from the low interest rate environment, though margins have been partially rebuilt in the second half from the lows experienced in the first half, as the business repriced lending rates and aggressively reduced pricing on term and time deposits.

Expenses increased by 11%, reflecting increased FDIC deposit insurance levies, higher employee benefit costs as well as increased costs relating to loan workout and collection activity. Successful execution of restructuring activities resulted in approximately \$75 million of cost savings.

Impairment losses increased to \$1,099 million as charge-offs climbed to 0.90% of loans, an increase of 34bps compared with 2008.

Loans and advances were down 12%, reflecting subdued customer demand.

Customer deposits increased 4% from the prior year. The deposit mix improved significantly, with strong growth in checking balances combined with migration away from higher priced term and time deposits as the division adjusted its pricing strategies. Over 58,000 consumer checking accounts were added over the course of the year, and more than 13,000 small business checking accounts. Consumer checking balances grew by 8% and small business balances by 12%.

#### **RBS** Insurance

RBS Insurance	2009 £m	2008 £m
Earned premiums	4,519	4,512
Reinsurers' share	(165)	(206)
Insurance net premium income	4,354	4,306
Net fees and commissions	(366)	(396)
Other income	472	520
Total income	4,460	4,430
Direct expenses		
- staff	(267)	(286)
- other	(222)	(225)
Indirect expenses	(270)	(261)
	(759)	(772)
Gross claims	(3,690)	(3,136)
Reinsurers' share	55	104
Net claims	(3,635)	(3,032)
Operating profit before impairment losses	66	626
Impairment losses	(8)	(42)
Operating profit	58	584
Analysis of income by product		
Motor own-brand	2,005	1,942
Household and Life own-brands	849	806
Motor partnerships and broker	577	686
Household and Life, partnerships and broker	330	354
Other (international, commercial and central)	699	642
Total income	4,460	4,430
Performance ratios		
Return on equity (1)	1.6%	18.3%
Cost:income ratio	17.0%	17.4%
Adjusted cost:income ratio (2)	92.0%	55.2%
In-force policies (000's)		
- Motor own-brand	4,858	4,492
- Own-brand non-motor (home, rescue, pet, HR24)	6,307	5,560
- Partnerships and broker (motor, home, rescue, pet, HR24)	5,328	5,898
- Other (International, commercial and central)	1,217	1,206
General insurance reserves – total (£m)	7,030	6,672

<sup>(1)</sup> Based on divisional operating profit after tax, divided by divisional notional equity (based on regulatory capital).

<sup>(2)</sup> Based on total income and operating expenses above and after netting insurance claims against income.

#### 2009 compared with 2008

Operating profit was severely affected by the rising costs of bodily injury claims, declining to £58 million. Significant price increases were implemented in the latter part of the year to mitigate the industry trend of rising claims costs.

Income grew by 1%, with premium income stable but lower reinsurance costs. Investment income was 16% lower, reflecting the impact of low interest rates and returns on the investment portfolio partially offset by gains realised on the sale of equity investments.

In-force policies grew by 3%, driven by the success of own brands, up 11%. Churchill and Privilege have benefited from deployment on selected price comparison websites, with motor policy numbers up 19% and 3% respectively, and home policies up 32% and 109% respectively, compared with prior year. Direct Line motor and home policies grew by 4% and 2% respectively. The partnerships and broker segment declined by 10% in line with business strategy.

Expenses fell by 2% in 2009, with wage inflation, higher industry levies and professional fees offset by cost efficiencies, reduction in headcount and lower marketing expenditure.

Net claims were 20% higher than in 2008 driven by a £448 million increase in bodily injury claims as well as by adverse weather experienced in the fourth quarter. Significant price increases were implemented in the latter part of the year to mitigate the industry trend of rising claims costs, and additional significant initiatives have also been undertaken to adapt pricing models and enhance claims management.

The UK combined operating ratio, including business services costs, was 105.9% compared with 93.6% in the previous year, with the impact of the increase in reserves for bodily injury claims and the bad weather experience only partially mitigated by commission and expense ratio improvement.

#### Central items

	2009 £m	2008 £m
Fair value of own debt	(93)	875
Other	385	150
Central items not allocated	292	1,025

#### 2009 compared with 2008

Funding and operating costs have been allocated to operating divisions, based on direct service usage, requirement for market funding and other appropriate drivers where services span more than one division.

Residual unallocated items relate to volatile corporate items that do not naturally reside within a division.

Items not allocated during the year amounted to a net credit of £292 million. The Group's credit spreads have fluctuated over the course of the year, but ended the year slightly tighter, resulting in an increase in the carrying value of own debt. This was offset by a net credit on unallocated Group treasury items, including the impact of economic hedges that do not qualify for IFRS hedge accounting. 2008's results included some significant disposal gains.

#### Non-Core

Non-core	2009 £m	2008 £m
Net interest income from banking activities	1,534	2,156
Net fees and commissions receivable	510	912
Loss from trading activities	(5,161)	(7,739)
Insurance net premium income	784	986
Other operating income	32	653
Non-interest income	(3,835)	(5,188)
Total income	(2,301)	(3,032)
Direct expenses		
- staff	(851)	(988)
- other	(1,044)	(1,156)
Indirect expenses	(552)	(539)
	(2,447)	(2,683)
Operating loss before other operating charges and impairment losses	(4,748)	(5,715)
Insurance net claims	(588)	(700)
Impairment losses	(9,221)	(4,936)
Operating loss	(14,557)	(11,351)
Analysis of income		
Banking & Portfolio	(1,338)	2,324
International Businesses & Portfolios	2,262	2,980
Markets	(3,225)	(8,336)
	(2,301)	(3,032)
Performance ratios		
Net interest margin	0.69%	0.87%
Cost:income ratio	(106.3%)	(88.5%)
Conital and halones short w	£bn	£bn
Capital and balance sheet (1)		

	EDII	EDII
Capital and balance sheet (1)		
Total third party assets (including derivatives (2))	220.9	342.9
Loans and advances to customers – gross	149.5	191.4
Customer deposits	12.6	27.4
Risk elements in lending	22.9	11.1
Loan:deposit ratio	1,121%	683%
Risk-weighted assets (3)	171.3	170.9

- (1) Includes disposal groups.
- $(2) \ \ Derivatives \ were \ \pounds 19.9 \ billion \ at \ 31 \ \ December \ 2009 \ (30 \ September \ 2009 \pounds 30.9 \ billion; \ 31 \ \ December \ 2008 \pounds 85.0 \ billion).$
- (3) Includes Sempra: 31 December 2009 Third Party Assets (TPAs) £14.2 billion, RWAs £10.2 billion (31 December 2008 TPAs £17.8 billion, RWAs £10.6 billion).

	2009 £m	2008 £m
Credit and other market write-downs (1)		
Monoline exposures	2,387	3,121
CDPCs	947	615
Asset backed products (2)	288	3,220
Other credit exotics	558	935
Equities	47	947
Leveraged finance	_	1,088
Banking book hedges	1,613	(1,690)
Other	(679)	(497)
	5,161	7,739
Impoirment leades		
Impairment losses Banking & Portfolio	4,215	938
International Businesses & Portfolios	4,494	1,832
Markets	512	2,166
Markets	9,221	4,936
Loan impairment charge as % of gross customer loans and advances (3)		
Banking & Portfolio	4.91%	0.90%
International Businesses & Portfolios	6.56%	2.28%
Markets	5.34%	13.32%
Total	5.66%	2.18%
	£bn	£bn
Gross customer loans and advances		
Banking & Portfolio	82.0	97.0
International Businesses & Portfolios	65.6	79.9
Markets	1.9	14.5
	149.5	191.4
Risk-weighted assets		
Banking & Portfolio	58.2	63.1
International Businesses & Portfolios	43.8	50.1
Markets	69.3	57.7
markoto	171.3	170.9
	171.3	170.9

<sup>(1)</sup> Included in 'Loss from trading activities' on page 103.

<sup>(2)</sup> Asset backed products include super senior asset backed structures and other asset backed products.

<sup>(3)</sup> Includes disposal groups.

Loan impairment losses by donating division and sector	2009 £m	2008 £m
UK Retail		
Mortgages	5	1
Personal	48	42
Other	_	62
Total UK Retail	53	105
UK Corporate		
Manufacturing & infrastructure	87	42
Property & construction	637	281
Transport	10	(3)
Banks & financials	101	4
Lombard	122	61
Invoice finance	3	_
Other	717	142
Total UK Corporate	1,677	527
Global Banking & Markets		
Manufacturing & infrastructure	1,405	1,280
Property & construction	1,413	710
Transport	178	12
Telecoms, media & technology	545	55
Banks & financials	567	870
Other	619	177
Total Global Banking & Markets	4,727	3,104
Ulster Bank		
Mortgages	42	6
Commercial investment & development	302	9
Residential investment & development	716	229
Other	217	60
Other EMEA	107	116
Total Ulster Bank	1,384	420
LIO Detail 9 Commencial		
US Retail & Commercial	127	140
Auto & consumer	136	140
Cards	130	63
SBO/home equity	445	321
Residential mortgages	55	6
Commercial real estate	228	54
Commercial & other	85	20
Total US Retail & Commercial	1,079	604
Other		
Wealth	251	174
Global Transaction Services	49	(2)
Central items	1	4
Total Other	301	176
Total impairment losses	9,221	4,936

#### Non-Core continued

Gross loans and advances to customers by donating division and sector (excluding reverse repurchase agreements)	2009 £bn	2008 £bn
UK Retail		
Mortgages	1.9	2.2
Personal	0.7	1.1
Total UK Retail	2.6	3.3
UK Corporate		
Manufacturing & infrastructure	0.3	0.3
Property & construction	10.8	11.3
Lombard	2.7	3.7
Invoice finance	0.4	0.7
Other	20.7	22.1
Total UK Corporate	34.9	38.1
Global Banking & Markets		
Manufacturing & infrastructure	17.5	
Property & construction	25.7	
Transport	5.8	
Telecoms, media & technology	3.2	
Banks & financials	16.0	
Other	13.5	
Total Global Banking & Markets	81.7	104.8
Ulster Bank		
Mortgages	6.0	6.5
Commercial investment & development	3.0	2.9
Residential investment & development	5.6	5.9
Other	1.1	1.1
Other EMEA	1.0	1.3
Total Ulster Bank	16.7	17.7
US Retail & Commercial		
Auto & consumer	3.2	4.2
Cards	0.5	0.7
SBO/home equity	3.7	5.2
Residential mortgages	0.8	1.1
Commercial real estate	1.9	3.0
Commercial & other	0.9	1.4
Total US Retail & Commercial	11.0	15.6
Other		
Wealth	2.6	3.6
Global Transaction Services	0.8	1.4
RBS Insurance	0.2	0.2
Central items	(3.2)	
Total Other	0.4	5.2
Total loans and advances to customers	147.3	184.7

## 2009 compared with 2008

Losses from trading activities have declined significantly as underlying asset prices rallied. Mark to market values for exposures such as monolines, super senior high grade collateralised debt obligations, and many negative basis trade asset classes have risen over the course of 2009. However, the £1.6 billion gain recorded on banking book hedging in 2008 unwound over the course of the year to a loss of £1.6 billion in 2009, as spreads continued to tighten throughout the year, ending almost in line with origination levels.

Impairment losses increased to £9.2 billion, reflecting continued weakness in the economic environment, particularly across the corporate and property sectors. There were signs of a slowdown in the rate of provisioning towards the end of the year.

Staff costs decreased by 14% over the year, or by 20% at constant exchange rates, due to headcount reductions and business divestments, notably Linea Directa and Tesco Personal Finance. Lower depreciation charges followed the 2008 sale of the Angel Trains business.

Third party assets, excluding derivatives, decreased by £56.9 billion in the year as the division has run down exposures and pursued opportunities to dispose of loan portfolios. Sales of equity stakes, including Bank of China, were concluded while further disposals announced in 2009, including Asian retail and commercial operations, are moving towards completion in 2010.

Risk weighted assets increased by 0.2% in 2009, and at constant exchange rates increased by 3%. The reduction of 15% since 30 September 2009, reflects active management to reduce trading book exposures, largely offset by the impact of procyclicality, monoline downgrades and adverse market risk.

## Employee numbers at 31 December

(full time equivalents rounded to the nearest hundred)

	2009	2008
UK Retail	25,500	28,400
UK Corporate	12,300	13,400
Wealth	4,600	5,200
Global Banking & Markets	16,800	16,500
Global Transaction Services	3,500	3,900
Ulster Bank	4,500	5,400
US Retail & Commercial	15,500	16,200
RBS Insurance	13,900	14,500
Central items	4,200	4,300
Core	100,800	107,800
Non-Core	15,100	19,000
	115,900	126,800
Business services	44,200	47,600
Integration	500	900
RFS Holdings minority interest	23,100	24,500
Group total	183,700	199,800

## Consolidated balance sheet at 31 December 2009

	Pro fo	Pro forma		utory
	2009 £m	2008 £m	2009 £m	2008 £m
Assets				
Cash and balances at central banks	51,548	11,830	52,261	12,400
Net loans and advances to banks	48,777	70,728	56,656	79,426
Reverse repurchase agreements and stock borrowing	35,097	58,771	35,097	58,771
Loans and advances to banks	83,874	129,499	91,753	138,197
Net loans and advances to customers	554,654	691,976	687,353	835,409
Reverse repurchase agreements and stock borrowing	41,040	39,289	41,040	39,313
Loans and advances to customers	595,694	731,265	728,393	874,722
Debt securities	249,095	253,159	267,254	267,549
Equity shares	15,960	22,198	19,528	26,330
Settlement balances	12,024	17,812	12,033	17,832
Derivatives	438,199	991,495	441,454	992,559
Intangible assets	14,786	16,415	17,847	20,049
Property, plant and equipment	17,773	17,181	19,397	18,949
Deferred taxation	6,492	5,786	7,039	7,082
Prepayments, accrued income and other assets	18,604	21,573	20,985	24,402
Assets of disposal groups	18,432	480	18,542	1,581
Total assets	1,522,481	2,218,693	1,696,486	2,401,652
Liabilities				
Bank deposits	115,642	178,943	104,138	174,378
Repurchase agreements and stock lending	38,006	83,666	38,006	83,666
Deposits by banks	153,648	262,609	142,144	258,044
Customers deposits	414,251	460,318	545,849	581,369
Repurchase agreements and stock lending	68,353	58,143	68,353	58,143
Customer accounts	482,604	518,461	614,202	639,512
Debt securities in issue	246,329	269,458	267,568	300,289
Settlement balances and short positions	50,875	54,264	50,876	54,277
Derivatives	421,534	969,409	424,141	971,364
Accruals, deferred income and other liabilities	24,624	24,140	30,327	31,482
Retirement benefit liabilities	2,715	1,564	2,963	2,032
Deferred taxation	2,161	3,177	2,811	4,165
Insurance liabilities	7,633	7,480	10,281	9,976
Subordinated liabilities	31,538	43,678	37,652	49,154
Liabilities of disposal groups	18,857	138	18,890	859
Total liabilities	1,442,518	2,154,378	1,601,855	2,321,154
Minority interests	2,227	5,436	16,895	21,619
Owners' equity	77,736	58,879	77,736	58,879
Total equity	79,963	64,315	94,631	80,498
Total liabilities and equity	1.522.481	2.218.693	1,696,486	2.401.652
rotal habilitios and oquity	1,322,401	2,210,073	1,070,400	2,701,002

## Commentary on consolidated balance sheet - pro forma

Total assets of £1,522.5 billion at 31 December 2009 were down £696.2 billion, 31%, compared with 31 December 2008, principally reflecting substantial repayments of customer loans and advances, as corporate customer demand fell and corporates looked to deleverage their balance sheets. Lending to banks also fell in line with significantly reduced wholesale funding activity. There were also significant falls in the value of derivative assets, with a corresponding reduction in derivative liabilities.

Cash and balances at central banks were up £39.7 billion to £51.5 billion due to the placing of short-term cash surpluses, including the proceeds from the issue of B shares in December, with central banks.

Loans and advances to banks decreased by £45.6 billion, 35%, to £83.9 billion with reverse repurchase agreements and stock borrowing ('reverse repos') down by £23.7 billion, 40% to £35.1 billion and lower bank placings, down £22.0 billion, 31%, to £48.8 billion, largely as a result of reduced wholesale funding activity in Global Banking & Markets.

Loans and advances to customers were down £135.6 billion, 19%, at £595.7 billion. Within this, reverse repos increased by 4%, £1.8 billion to £41.0 billion. Excluding reverse repos, lending decreased by £137.3 billion to £554.7 billion or by £131.6 billion, 19%, before impairment provisions. This reflected reductions in Global Banking & Markets of £71.4 billion, and planned reductions in Non-Core of £30.1 billion, including a £3.2 billion transfer to disposal groups in respect of RBS Sempra Commodities and the Asian and Latin American businesses. There were also reductions in US Retail & Commercial, £7.4 billion; UK Corporate & Commercial, £5.4 billion; Ulster Bank, £1.8 billion; and the effect of exchange rate movements, £22.8 billion, following the strengthening of sterling during the year, partially offset by growth in UK Retail of £9.2 billion, and in Wealth of £1.4 billion.

Debt securities decreased by £4.1 billion, 2%, to £249.1 billion and equity shares decreased by £6.2 billion, 28%, to £16.0 billion, principally due to the sale of the Bank of China investment and lower holdings in Global Banking & Markets and Non-Core, largely offset by growth in Group Treasury, in part reflecting an £18.0 billion increase in the gilt liquidity portfolio.

Settlement balances were down £5.8 billion, 32%, at £12.0 billion as a result of lower customer activity.

Movements in the value of derivative assets, down £553.3 billion, 56%, to £438.2 billion, and liabilities, down £547.9 billion, 57%, to £421.5 billion, reflect the easing of market volatility, the strengthening of sterling and significant tightening in credit spreads in the continuing low interest rate environment.

Increases in assets and liabilities of disposal groups reflect the inclusion of the RBS Sempra Commodities business and the planned sale of a number of the Group's retail and commercial activities in Asia and Latin America.

Deposits by banks declined by £109.0 billion, 41%, to £153.6 billion, due to a decrease in repurchase agreements and stock lending ('repos'), down £45.7 billion, 55%, to £38.0 billion and reduced interbank deposits, down £63.3 billion, 35%, to £115.6 billion, principally in Global Banking & Markets reflecting reduced reliance on wholesale funding.

Customer accounts were down £35.9 billion, 7%, to £482.6 billion. Within this, repos increased £10.2 billion, 18%, to £68.4 billion. Excluding repos, deposits were down £46.1 billion, 10%, to £414.3 billion, primarily due to reductions in Global Banking & Markets, down £43.6 billion; Non-Core, £13.0 billion, including the transfer of £8.9 billion to disposal groups; and Ulster Bank, £1.2 billion; together with exchange rate movements, £11.3 billion, offset in part by growth across all other divisions, up £23.0 billion.

Debt securities in issue were down £23.1 billion, 9% to £246.3 billion, mainly as a result of movements in exchange rates together with reductions in Global Banking & Markets and Non-Core.

Retirement benefit liabilities increased by £1.2 billion, 74%, to £2.7 billion, with net actuarial losses of £3.8 billion, arising from lower discount rates and higher assumed inflation, partially offset by curtailment gains of £2.1 billion due to changes in prospective pension benefits.

Subordinated liabilities were down £12.1 billion, 28% to £31.5 billion, reflecting the redemption of £5.0 billion undated loan capital, £1.5 billion trust preferred securities and £2.7 billion dated loan capital, together with the effect of exchange rate movements and other adjustments, £2.9 billion.

Equity minority interests decreased by £3.2 billion, 59%, to £2.2 billion. Equity withdrawals of £3.1 billion, due to the disposal of the investment in the Bank of China attributable to minority shareholders and the redemption, in part, of certain trust preferred securities, the recycling of related available-for-sale reserves to income, £0.4 billion, and dividends paid of £0.3 billion, were partially offset by attributable profits of £0.6 billion.

Owners' equity increased by £18.9 billion, 32% to £77.7 billion. The issue of B shares to HM Treasury in December 2009 raised £25.1 billion, net of expenses, and was offset in part by the creation of a £1.2 billion reserve in respect of contingent capital B shares. The placing and open offer in April 2009 raised £5.3 billion to fund the redemption of the £5.0 billion preference shares issued to HM Treasury in December 2008. Actuarial losses, net of tax, of £2.7 billion, the attributable loss for the period, £2.7 billion, exchange rate movements of £1.9 billion, the payment of other owners' dividends of £0.9 billion including £0.3 billion to HM Treasury on the redemption of preference shares, and partial redemption of paid-in equity, £0.3 billion, were partly offset by increases in available-for-sale reserves, £1.8 billion, cash flow hedging reserves, £0.6 billion, and the equity owners gain on withdrawal of minority interests, net of tax, of £0.5 billion arising from the redemption of trust preferred securities.

## Commentary on consolidated balance sheet - statutory

Total assets of £1,696.5 billion at 31 December 2009 were down £705.2 billion, 29%, compared with 31 December 2008, principally reflecting substantial repayments of customer loans and advances as corporate customer demand fell and corporates looked to deleverage their balance sheets. Lending to banks also fell in line with significantly reduced wholesale funding activity. There were also significant falls in the value of derivative assets, with a corresponding fall in derivative liabilities.

Cash and balances at central banks were up £39.9 billion to £52.3 billion due to the placing of short-term cash surpluses, including the proceeds from the issue of B shares in December, with central banks.

Loans and advances to banks decreased by £46.4 billion, 34%, to £91.8 billion with reverse repurchase agreements and stock borrowing ('reverse repos') down by £23.7 billion, 40% to £35.1 billion and lower bank placings, down £22.7 billion, 29%, to £56.7 billion largely as a result of reduced wholesale funding activity in Global Banking & Markets.

Loans and advances to customers were down £146.3 billion, 17%, at £728.4 billion. Within this, reverse repos increased by 4%, £1.7 billion to £41.0 billion. Excluding reverse repos, lending decreased by £148.0 billion, 18%, to £687.4 billion or by £141.8 billion, 17%, before impairment provisions. This reflected reductions in Global Banking & Markets of £71.4 billion, and planned reductions in Non-Core of £30.1 billion, including a £3.2 billion transfer to disposal groups in respect of RBS Sempra Commodities and the Asian and Latin American businesses. Reductions were also experienced in US Retail & Commercial, £7.4 billion; UK Corporate & Commercial, £5.4 billion; Ulster Bank, £1.8 billion; and the effect of exchange rate movements, £33.1 billion, following the strengthening of sterling during the year, partially offset by growth in UK Retail of £9.2 billion, and in Wealth of £1.4 billion.

Debt securities were flat at £267.3 billion and equity shares decreased by £6.8 billion, 26%, to £19.5 billion, principally due to the sale of the Bank of China investment and lower holdings in Global Banking & Markets and Non-Core, largely offset by growth in Group Treasury, in part reflecting an £18.0 billion increase in the gilt liquidity portfolio, and in the RFS Holdings minority interest.

Settlement balances were down £5.8 billion, 33%, at £12.0 billion as a result of lower customer activity.

Movements in the value of derivative assets, down £551.1 billion, 56%, to £441.5 billion, and liabilities, down £547.2 billion, 56%, to £424.1 billion, reflect the easing of market volatility, the strengthening of sterling and significant tightening in credit spreads in the continuing low interest rate environment.

Increases in assets and liabilities of disposal groups reflect the inclusion of the RBS Sempra Commodities business and the planned sale of a number of the Group's retail and commercial activities in Asia and Latin America.

Deposits by banks declined by £115.9 billion, 45%, to £142.1 billion due to a decrease in repurchase agreements and stock lending ('repos'), down £45.7 billion, 55%, to £38.0 billion and reduced inter-bank deposits, down £70.2 billion, 40% to £104.1 billion principally in Global Banking & Markets, reflecting reduced reliance on wholesale funding, and in the RFS Holdings minority interest.

Customer accounts were down £25.3 billion, 4%, to £614.2 billion. Within this, repos increased £10.2 billion, 18%, to £68.4 billion. Excluding repos, deposits were down £35.5 billion, 6%, to £545.8 billion, primarily due to; reductions in Global Banking & Markets, down £43.6 billion; Non-Core, £13.0 billion; including the transfer of £8.9 billion to disposal groups; and Ulster Bank, £1.2 billion; together with exchange rate movements, £21.3 billion, offset in part by growth across all other divisions, up £23.0 billion, and in the RFS Holdings minority interest, up £20.6 billion

Debt securities in issue were down £32.7 billion, 11% to £267.6 billion mainly as a result of movements in exchange rates, together with reductions in Global Banking & Markets, Non-Core and the RFS Holdings minority interest.

Retirement benefit liabilities increased by £0.9 billion, 46%, to £3.0 billion, with net actuarial losses of £3.7 billion, arising from lower discount rates and higher assumed inflation, partially offset by curtailment gains of £2.1 billion due to changes in prospective pension benefits.

Subordinated liabilities were down £11.5 billion, 23% to £37.7 billion, reflecting the redemption of £5.0 billion undated loan capital, £1.5 billion trust preferred securities and £2.7 billion dated loan capital, together with the effect of exchange rate movements and other adjustments, £2.9 billion, partly offset by the issue of £2.3 billion undated loan capital within the RFS Holdings minority interest.

Equity minority interests decreased by £4.7 billion, 22%, to £16.9 billion. Equity withdrawals of £3.1 billion, due to the disposal of the investment in the Bank of China attributable to minority shareholders and the redemption, in part, of certain trust preferred securities, exchange rate movements of £1.4 billion, the recycling of related available-for-sale reserves to income, £0.5 billion, and dividends paid of £0.3 billion, were partially offset by attributable profits of £0.3 billion.

Owners' equity increased by £18.9 billion, 32% to £77.7 billion. The issue of B shares to HM Treasury in December 2009 raised £25.1 billion, net of expenses, and was offset in part by the creation of a £1.2 billion reserve in respect of contingent capital B shares. The placing and open offer in April 2009 raised £5.3 billion to fund the redemption of the £5.0 billion preference shares issued to HM Treasury in December 2008. Actuarial losses, net of tax, of £2.7 billion; the attributable loss for the period, £2.7 billion; exchange rate movements of £1.9 billion; the payment of other owners dividends of £0.9 billion including £0.3 billion to HM Treasury on the redemption of preference shares, and partial redemption of paid-in equity £0.3 billion were partly offset by increases in available-for-sale reserves, £1.8 billion; cash flow hedging reserves, £0.6 billion; and the equity owners gain on withdrawal of minority interests, net of tax, of £0.5 billion arising from the redemption of trust preferred securities.

## Cash flow

	£m	£m
Net cash flows from operating activities	(992)	(75,338)
Net cash flows from investing activities	54	16,997
Net cash flows from financing activities	18,791	15,102
Effects of exchange rate changes on cash and cash equivalents	(8,592)	29,209
Net increase/(decrease) in cash and cash equivalents	9,261	(14,030)

#### 2009

The major factors contributing to the net cash outflow from operating activities of £992 million were the net operating loss before tax of £2,696 million from continuing and discontinued operations, the decrease of £15,964 million in operating liabilities less operating assets, partly offset by the elimination of foreign exchange differences of £12,217 million and other items of £5,451 million.

Net cash flows from investing activities of £54 million relate to the net sales and maturities of securities of £2,899 million and a net cash inflow of £105 million in respect of other acquisitions and disposals less the net cash outflow on disposals of property, plant and equipment of £2,950 million.

Net cash flows from financing activities of £18,791 million primarily arose from the capital raised from the issue of B Shares of £25,101 million, the placing and open offer of £5,274 million and the issue of subordinated liabilities of £2,309 million. This was offset in part by the cash outflow on repayment of subordinated liabilities of £5,145 million, redemption of preference shares of £5,000 million, interest paid on subordinated liabilities of £1,746 million and dividends paid of £1,248 million

#### 2008

The major factors contributing to the net cash outflow from operating activities of £75,338 million were the net operating loss before tax of £36,628 million from continuing and discontinued operations, the decrease of £42,219 million in operating liabilities less operating assets, and the elimination of foreign exchange differences of £41,874 million, partly offset by the write down of goodwill and other intangible assets, £32,581 million and other non-cash items, £8,772 million.

Proceeds on disposal of discontinued activities of £20,113 million was the largest element giving rise to net cash flows of investing activities of £16,997 million. Outflow from net purchases of securities of £1,839 million and net disposals of property, plant and equipment, £3,529 million less the net cash inflow of £2,252 million in respect of other acquisitions and disposals represented the other principle factors.

Net cash flows from financing activities of £15,102 million primarily arose from the capital raised from the placing and open offer of £19,741 million and the rights issue of £12,000 million, the issue of subordinated liabilities of £2,413 million and proceeds of minority interests, £1,427 million. This was offset in part by the cash outflow on redemption of minority interests of £13,579 million, repayment of subordinated liabilities of £1,727 million, dividends paid of £3,193 million and interest paid on subordinated liabilities of £1,967 million.

## Capital resources

The following table analyses the Group's regulatory capital resources on a fully consolidated basis at 31 December:

	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Capital base					
Tier 1 capital	76,421	69,847	44,364	30,041	28,218
Tier 2 capital	15,389	32,223	33,693	27,491	22,437
Tier 3 capital	_	260	200	_	_
	91,810	102,330	78,257	57,532	50,655
Less: Supervisory deductions	(4,565)	(4,155)	(10,283)	(10,583)	(7,282)
Total capital	87,245	98,175	67,974	46,949	43,373
Risk-weighted assets					
Credit risk	513,200	551,300			
Counterparty risk	56,500	61,100			
Market risk	65,000	46,500			
Operational risk	33,900	36,900			
	668,600	695,800			
APS relief	(127,600)				
	541,000	695,800			
Banking book:					
On-balance sheet			480,200	318,600	303,300
Off-balance sheet			84,600	59,400	51,500
Trading book			44,200	22,300	16,200
		_	609,000	400,300	371,000
Risk asset ratios	%	%	%	%	%
Core Tier 1	11.0	6.6	4.5		
Tier 1	14.1	10.0	7.3	7.5	7.6
Total	16.1	14.1	11.2	11.7	11.7

#### Note:

It is the Group's policy to maintain a strong capital base, to expand it as appropriate and to utilise it efficiently throughout its activities to optimise the return to shareholders while maintaining a prudent relationship between the capital base and the underlying risks of the business. In carrying out this policy, the Group has regard to the supervisory requirements of the Financial Services Authority (FSA). The FSA uses Risk Asset Ratio (RAR) as a measure of capital adequacy in the

UK banking sector, comparing a bank's capital resources with its risk-weighted assets (the assets and off-balance sheet exposures are 'weighted' to reflect the inherent credit and other risks); by international agreement, the RAR should be not less than 8% with a Tier 1 component of not less than 4%. At 31 December 2009, the Group's total RAR was 16.1% (2008 – 14.1%) and the Tier 1 RAR was 14.1% (2008 – 10.0%).

<sup>(1)</sup> The data for 2009 and 2008 are on a Basel II basis; prior periods are on a Basel I basis.

# Reconciliations of pro forma to statutory income statements and balance sheets

## Basis of preparation of pro forma results

The pro forma financial information shows the underlying performance of the Group including the results of the ABN AMRO businesses to be retained by RBS. This information is being provided to give a better understanding of what the results of the operations might have looked like had the acquisition of ABN AMRO as well as the transfers of businesses to the other Consortium Members occurred on 1 January 2008.

Group operating (loss)/profit on a pro forma basis excludes:

- amortisation of purchased intangible assets;
- · write-down of goodwill and other intangible assets;
- integration and restructuring costs;
- · gain on redemption of own debt;
- · strategic disposals;
- · gains on pensions curtailment; and
- bonus tax.

## Income statement for the year ended 31 December 2009

•	Pro forma £m	RFS minority interest £m	Reallocation of one-off items £m	Statutory £m
Net interest income	13,567	2,937	_	16,504
Non-interest income (excluding insurance net premium income)	10,592	2,128	3,922	16,642
Insurance net premium income	5,266	278	_	5,544
Non-interest income	15,858	2,406	3,922	22,186
Total income	29,425	5,343	3,922	38,690
Operating expenses	(17,401)	(4,096)	19	(21,478)
Profit before other operating charges	12,024	1,247	3,941	17,212
Insurance net claims	(4,357)	(500)	_	(4,857)
Operating profit before impairment losses	7,667	747	3,941	12,355
Impairment losses	(13,899)	(1,051)	_	(14,950)
Operating (loss)/profit	(6,232)	(304)	3,941	(2,595)
Amortisation of purchased intangible assets	(272)	_	272	_
Write-down of goodwill and other intangible assets	(363)	_	363	_
Integration and restructuring costs	(1,286)	_	1,286	_
Gain on redemption of own debt	3,790	_	(3,790)	_
Strategic disposals	132	_	(132)	_
Gains on pensions curtailment	2,148	_	(2,148)	_
Bonus tax	(208)	_	208	_
Operating loss before tax	(2,291)	(304)	_	(2,595)
Tax credit	339	32	_	371
Loss from continuing operations	(1,952)	(272)	_	(2,224)
Loss from discontinued operations, net of tax	(72)	(27)	_	(99)
Loss for the year	(2,024)	(299)	_	(2,323)
Minority interests	(648)	299	_	(349)
Preference share and other dividends	(935)	_	_	(935)
Loss attributable to ordinary and B shareholders	(3,607)		_	(3,607)

## Income statement for the year ended 31 December 2008

Net interest income         15,764         2,911         — 18,675           Non-interest income (excluding insurance net premium income)         (874)         1,299         442         867           Insurance net premium income         5,709         617         — 6,326           Non-interest income         4,835         1,916         442         7,193           Total income         20,599         4,827         442         25,868           Operating expenses         (16,188)         (19,303)         (18,711)         (54,020)           Profit/(loss) before other operating charges         4,411         (14,476)         (18,269)         (28,334)           Insurance net claims         (3,917)         (513)         —         (4,430)           Operating profit/(loss) before impairment losses         4,411         (14,479)         (18,269)         (28,334)           Insurance net claims         (6,938)         (15,629)         (18,269)         (32,764)           Impairment losses         (7,432)         (640)         —         (8,072)           Operating profit/(loss) before impairment losses         (6,938)         (15,629)         (48,269)         (40,386)           Amortisation of purchased intangible assets         (16,911)         —         4,629	medite statement for the year chiefe of December 2000	Pro forma £m	RFS minority interest £m	Reallocation of one-off items £m	Statutory £m
Insurance net premium income         5,709         617         — 6,326           Non-interest income         4,835         1,916         442         7,193           Total income         20,599         4,827         442         25,868           Operating expenses         (16,188)         (19,303)         (18,711)         (54,202)           Profit/(loss) before other operating charges         4,411         1,476         (18,269)         (28,334)           Insurance net claims         (3,917)         (513)         —         (4,430)           Operating profit/(loss) before impairment losses         494         (14,989)         (18,269)         (32,764)           Impairment losses         (7,432)         (640)         —         (8,072)           Operating loss         (6,938)         (15,629)         (18,269)         (40,836)           Amortisation of purchased intangible assets         (6,938)         (15,629)         (48,26)         —           Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (13,577)         —         13,57         —           Strategic disposals         442         —         (442)         —      <	Net interest income	15,764	2,911	_	18,675
Non-interest income         4,835         1,916         442         7,193           Total income         20,599         4,827         442         25,868           Operating expenses         (16,188)         (19,303)         (18,711)         (54,202)           Profit/(loss) before other operating charges         4,411         (14,476)         (18,269)         (28,334)           Insurance net claims         (3,917)         (513)         —         (4,430)           Operating profit/(loss) before impairment losses         494         (14,989)         (18,269)         (32,764)           Impairment losses         (7,432)         (640)         —         (8,072)           Operating loss         (6,938)         (15,629)         (18,269)         (40,360)           Amortisation of purchased intangible assets         (443)         —         443         —           Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (1,357)         —         1,357         —           Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)	Non-interest income (excluding insurance net premium income)	(874)	1,299	442	867
Total income         20,599         4,827         442         25,868           Operating expenses         (16,188)         (19,303)         (18,711)         (54,202)           Profit/(loss) before other operating charges         4,411         (14,476)         (18,269)         (28,334)           Insurance net claims         (3,917)         (513)         —         (4,430)           Operating profit/(loss) before impairment losses         494         (14,989)         (18,269)         (32,764)           Impairment losses         (6,938)         (15,629)         (18,269)         (32,764)           Impairment losses         (6,938)         (15,629)         (40,836)           Amortisation of purchased intangible assets         (443)         —         443         —           Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (13,57)         —         1,357         —           Strategic disposals         442         —         (40,810)           Text credit         1,995         328         —         (32,323)           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           L	Insurance net premium income	5,709	617	_	6,326
Operating expenses         (16,188)         (19,303)         (18,711)         (54,202)           Profit/(loss) before other operating charges         4,411         (14,476)         (18,269)         (28,334)           Insurance net claims         (3,917)         (513)         —         (4,430)           Operating profit/(loss) before impairment losses         494         (14,989)         (18,269)         (32,764)           Impairment losses         (6,938)         (15,629)         (18,269)         (40,836)           Amortisation of purchased intangible assets         (6,938)         (15,629)         (18,269)         (40,836)           Amortisation of purchased intangible assets         (16,911)         —         443         —           Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (13,557)         —         1,357         —           Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net	Non-interest income	4,835	1,916	442	7,193
Profit/(loss) before other operating charges         4,411         (14,476)         (18,269)         (28,334)           Insurance net claims         (3,917)         (513)         —         (4,430)           Operating profit/(loss) before impairment losses         494         (14,989)         (18,269)         (32,764)           Impairment losses         (7,432)         (640)         —         (8,072)           Operating loss         (6,938)         (15,629)         (18,269)         (40,836)           Amortisation of purchased intangible assets         (443)         —         443         —           Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (13,57)         —         1,357         —           Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)           Tax credit         1,995         328         —         2,323           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         —	Total income	20,599	4,827	442	25,868
Insurance net claims         (3,917)         (513)         — (4,430)           Operating profit/(loss) before impairment losses         494         (14,989)         (18,269)         (32,764)           Impairment losses         (7,432)         (640)         — (8,072)           Operating loss         (6,938)         (15,629)         (18,269)         (40,836)           Amortisation of purchased intangible assets         (443)         — 443         —           Write-down of goodwill and other intangible assets         (16,911)         — 16,911         —           Integration and restructuring costs         (1,357)         — 1,357         —           Strategic disposals         442         — (442)         —           Operating loss before tax         (25,207)         (15,629)         — (40,836)           Tax credit         1,995         328         — 2,323           Loss from continuing operations         (23,212)         (15,301)         — (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         — 3,971           Loss for the year         (23,298)         (11,244)         — (34,542)           Minority interests         (412)         11,244         — (596)	Operating expenses	(16,188)	(19,303)	(18,711)	(54,202)
Operating profit/(loss) before impairment losses         494         (14,989)         (18,269)         (32,764)           Impairment losses         (7,432)         (640)         —         (8,072)           Operating loss         (6,938)         (15,629)         (18,269)         (40,336)           Amortisation of purchased intangible assets         (443)         —         443         —           Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (1,357)         —         1,357         —           Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)           Tax credit         1,995         328         —         2,323           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         —         3,971           Loss for the year         (23,298)         (11,244)         —         (34,542)           Minority interests         (412)         11,244         —         10,832 </td <td>Profit/(loss) before other operating charges</td> <td>4,411</td> <td>(14,476)</td> <td>(18,269)</td> <td>(28,334)</td>	Profit/(loss) before other operating charges	4,411	(14,476)	(18,269)	(28,334)
Impairment losses         (7,432)         (640)         —         (8,072)           Operating loss         (6,938)         (15,629)         (18,269)         (40,836)           Amortisation of purchased intangible assets         (443)         —         443         —           Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (1,357)         —         1,357         —           Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)           Tax credit         1,995         328         —         2,323           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         —         3,971           Loss for the year         (23,298)         (11,244)         —         (34,542)           Minority interests         (412)         11,244         —         10,832           Preference share and other dividends         (596)         —         —         (596)	Insurance net claims	(3,917)	(513)	_	(4,430)
Operating loss         (6,938)         (15,629)         (18,269)         (40,836)           Amortisation of purchased intangible assets         (443)         —         443         —           Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (1,357)         —         1,357         —           Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)           Tax credit         1,995         328         —         2,323           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         —         3,971           Loss for the year         (23,298)         (11,244)         —         (34,542)           Minority interests         (412)         11,244         —         10,832           Preference share and other dividends         (596)         —         —         (596)	Operating profit/(loss) before impairment losses	494	(14,989)	(18,269)	(32,764)
Amortisation of purchased intangible assets       (443)       —       443       —         Write-down of goodwill and other intangible assets       (16,911)       —       16,911       —         Integration and restructuring costs       (1,357)       —       1,357       —         Strategic disposals       442       —       (442)       —         Operating loss before tax       (25,207)       (15,629)       —       (40,836)         Tax credit       1,995       328       —       2,323         Loss from continuing operations       (23,212)       (15,301)       —       (38,513)         (Loss)/profit from discontinued operations, net of tax       (86)       4,057       —       3,971         Loss for the year       (23,298)       (11,244)       —       (34,542)         Minority interests       (412)       11,244       —       10,832         Preference share and other dividends       (596)       —       —       (596)	Impairment losses	(7,432)	(640)	_	(8,072)
Write-down of goodwill and other intangible assets         (16,911)         —         16,911         —           Integration and restructuring costs         (1,357)         —         1,357         —           Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)           Tax credit         1,995         328         —         2,323           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         —         3,971           Loss for the year         (23,298)         (11,244)         —         (34,542)           Minority interests         (412)         11,244         —         10,832           Preference share and other dividends         (596)         —         —         (596)	Operating loss	(6,938)	(15,629)	(18,269)	(40,836)
Integration and restructuring costs         (1,357)         —         1,357         —           Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)           Tax credit         1,995         328         —         2,323           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         —         3,971           Loss for the year         (23,298)         (11,244)         —         (34,542)           Minority interests         (412)         11,244         —         10,832           Preference share and other dividends         (596)         —         —         (596)	Amortisation of purchased intangible assets	(443)		443	_
Strategic disposals         442         —         (442)         —           Operating loss before tax         (25,207)         (15,629)         —         (40,836)           Tax credit         1,995         328         —         2,323           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         —         3,971           Loss for the year         (23,298)         (11,244)         —         (34,542)           Minority interests         (412)         11,244         —         10,832           Preference share and other dividends         (596)         —         —         (596)	Write-down of goodwill and other intangible assets	(16,911)		16,911	_
Operating loss before tax         (25,207)         (15,629)         — (40,836)           Tax credit         1,995         328         — 2,323           Loss from continuing operations         (23,212)         (15,301)         — (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         — 3,971           Loss for the year         (23,298)         (11,244)         — (34,542)           Minority interests         (412)         11,244         — 10,832           Preference share and other dividends         (596)         — (596)	Integration and restructuring costs	(1,357)		1,357	_
Tax credit         1,995         328         —         2,323           Loss from continuing operations         (23,212)         (15,301)         —         (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         —         3,971           Loss for the year         (23,298)         (11,244)         —         (34,542)           Minority interests         (412)         11,244         —         10,832           Preference share and other dividends         (596)         —         —         (596)	Strategic disposals	442		(442)	_
Loss from continuing operations         (23,212)         (15,301)         — (38,513)           (Loss)/profit from discontinued operations, net of tax         (86)         4,057         — 3,971           Loss for the year         (23,298)         (11,244)         — (34,542)           Minority interests         (412)         11,244         — 10,832           Preference share and other dividends         (596)         — - (596)	Operating loss before tax	(25,207)	(15,629)	_	(40,836)
(Loss)/profit from discontinued operations, net of tax         (86)         4,057         —         3,971           Loss for the year         (23,298)         (11,244)         —         (34,542)           Minority interests         (412)         11,244         —         10,832           Preference share and other dividends         (596)         —         —         (596)	Tax credit	1,995	328	_	2,323
Loss for the year       (23,298)       (11,244)       — (34,542)         Minority interests       (412)       11,244       — 10,832         Preference share and other dividends       (596)       — — (596)	Loss from continuing operations	(23,212)	(15,301)	_	(38,513)
Minority interests         (412)         11,244         —         10,832           Preference share and other dividends         (596)         —         —         (596)	(Loss)/profit from discontinued operations, net of tax	(86)	4,057	_	3,971
Preference share and other dividends (596) — — (596)	Loss for the year	(23,298)	(11,244)	_	(34,542)
(* *)	Minority interests	(412)	11,244	_	10,832
Loss attributable to ordinary and B shareholders (24,306) — — (24,306)	Preference share and other dividends	(596)		_	(596)
	Loss attributable to ordinary and B shareholders	(24,306)	_	_	(24,306)

## Balance sheet as at 31 December 2009

	Pro forma £m	Transfers (1) £m	Statutory £m
Assets			
Cash and balances at central banks	51,548	713	52,261
Net loans and advances to banks	48,777	7,879	56,656
Reverse repurchase agreements and stock borrowing	35,097	_	35,097
Loans and advances to banks	83,874	7,879	91,753
Net loans and advances to customers	554,654	132,699	687,353
Reverse repurchase agreements and stock borrowing	41,040	_	41,040
Loans and advances to customers	595,694	132,699	728,393
Debt securities	249,095	18,159	267,254
Equity shares	15,960	3,568	19,528
Settlement balances	12,024	9	12,033
Derivatives	438,199	3,255	441,454
Intangible assets	14,786	3,061	17,847
Property, plant and equipment	17,773	1,624	19,397
Deferred taxation	6,492	547	7,039
Prepayments, accrued income and other assets	18,604	2,381	20,985
Assets of disposal groups	18,432	110	18,542
Total assets	1,522,481	174,005	1,696,486
Liabilities			
Bank deposits	115,642	(11,504)	104,138
Repurchase agreements and stock lending	38,006	_	38,006
Deposits by banks	153,648	(11,504)	142,144
Customer deposits	414,251	131,598	545,849
Repurchase agreements and stock lending	68,353	_	68,353
Customer accounts	482,604	131,598	614,202
Debt securities in issue	246,329	21,239	267,568
Settlement balances and short positions	50,875	1	50,876
Derivatives	421,534	2,607	424,141
Accruals, deferred income and other liabilities	24,624	5,703	30,327
Retirement benefit liabilities	2,715	248	2,963
Deferred taxation	2,161	650	2,811
Insurance liabilities	7,633	2,648	10,281
Subordinated liabilities	31,538	6,114	37,652
Liabilities of disposal groups	18,857	33	18,890
Total liabilities	1,442,518	159,337	1,601,855
Minority interests	2,227	14,668	16,895
Owners' equity	77,736	_	77,736
Total equity	79,963	14,668	94,631
Total liabilities and equity	1.522.481	174.005	1.696.486

## Note:

<sup>(1)</sup> Businesses to be transferred to other consortium members in due course.

## Balance sheet as at 31 December 2008

	Pro forma £m	Transfers (1 £m	) Statutory £m
Assets			
Cash and balances at central banks	11,830	570	12,400
Net loans and advances to banks	70,728	8,698	79,426
Reverse repurchase agreements and stock borrowing	58,771	_	58,771
Loans and advances to banks	129,499	8,698	138,197
Net loans and advances to customers	691,976	143,433	835,409
Reverse repurchase agreements and stock borrowing	39,289	24	39,313
Loans and advances to customers	731,265	143,457	874,722
Debt securities	253,159	14,390	267,549
Equity shares	22,198	4,132	26,330
Settlement balances	17,812	20	17,832
Derivatives	991,495	1,064	992,559
Intangible assets	16,415	3,634	20,049
Property, plant and equipment	17,181	1,768	18,949
Deferred taxation	5,786	1,296	7,082
Prepayments, accrued income and other assets	21,573	2,829	24,402
Assets of disposal groups	480	1,101	1,581
Total assets	2,218,693	182,959	2,401,652
Liabilities			
Bank deposits	178,943	(4,565)	174,378
Repurchase agreements and stock lending	83,666	_	83,666
Deposits by banks	262,609	(4,565)	258,044
Customer deposits	460,318	121,051	581,369
Repurchase agreements and stock lending	58,143	_	58,143
Customer accounts	518,461	121,051	639,512
Debt securities in issue	269,458	30,831	300,289
Settlement balances and short positions	54,264	13	54,277
Derivatives	969,409	1,955	971,364
Accruals, deferred income and other liabilities	24,140	7,342	31,482
Retirement benefit liabilities	1,564	468	2,032
Deferred taxation	3,177	988	4,165
Insurance liabilities	7,480	2,496	9,976
Subordinated liabilities	43,678	5,476	49,154
Liabilities of disposal groups	138	721	859
Total liabilities	2,154,378	166,776	2,321,154
Minority interests	5,436	16,183	21,619
Owners' equity	58,879	_	58,879
Total equity	64,315	16,183	80,498
Total liabilities and equity	2,218,693	182,959	2,401,652
1 1 1 1 V		- /	

## Note:

<sup>(1)</sup> Businesses to be transferred to other consortium members in due course.

#### **Business review**

Risk, capital and liquidity management

## Risk, capital and liquidity management

On pages 117 to 206 of the Business review certain information has been audited and is part of the Group's financial statements as permitted by IFRS 7. Other disclosures are unaudited and labelled with an asterisk (\*). Key points within this section generally relate to the Group before RFS Holdings minority interest.

#### Overview\*

Conditions during the year continued to prove challenging as the ongoing deterioration in economic conditions and financial markets seen during 2008 continued into 2009. Market stress peaked during the first quarter of 2009 with broad improvement since then. This reflects a global effort by many governments and central banks to ease monetary conditions, increase liquidity within the financial system and support banks with a combination of increased capital, guarantees and strengthened deposit insurance. One resulting benefit for banks generally has been a significant improvement in the liquidity of money and debt markets. At the same time, regulatory oversight of the banking sector has increased globally and is expected to continue at a heightened level.

More recently, the major economies have started to demonstrate a gradually improving macroeconomic position, although conditions remain fragile. Areas of particular uncertainty include possible effects from governments ending their financial stimulus initiatives and central banks moving to exit from positions of historically very low interest rates, as well as reversing quantitative easing. These look likely to occur against a backdrop of heightened personal and corporate insolvency as well as rising unemployment.

The Group has been developing and adapting to an evolving economic environment, against a background of the strategic review which includes a clearly stated ambition to achieve standalone strength. The core aims of the strategic plan are to improve the risk profile of the Group and to reposition the balance sheet around the Group's core strengths. The Group level risk appetite statements and limits have been reviewed to ensure they are in line with the strategy. Any potential areas of misalignment between risk appetite and the Group strategy have been discussed by the Executive Risk Forum and remediation plans have been put in place.

Enhancements have been made to a number of the risk frameworks, including:

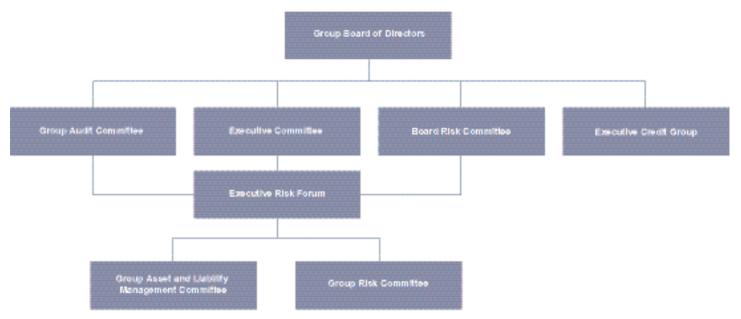
- A new credit approval process has been introduced during the year, based on a pairing of business and risk managers authorised to approve credit. This replaced the former credit committee process;
- Exposure to higher risk countries has been reduced and a new risk limits framework has been implemented across the Group;
- Single name and sector wide credit concentrations continue to receive a high level of attention and further enhancements to the frameworks were agreed in the fourth quarter of the year;
- In addition to the move to value-at-risk (VaR) based on a 99% confidence level, from 95%, the Group has improved and strengthened its market risk limit framework increasing the transparency of market risk taken across the Group's businesses in both the trading and non-trading portfolios;
- The Group's funding and liquidity profile is supported by explicit targets and metrics to control the size and extent of both short-term and long-term liquidity risk; and
- An improved reporting programme has been implemented to increase transparency and improve the management of risk exposures.

Credit impairments in 2009 were materially higher than the previous year. As the year progressed, the level of impairments moderated, with the highest quarterly charge incurred in the second quarter. It is expected that the results for 2010 and 2011 will continue to be affected by a heightened level of credit impairments as exposures in the Non-Core division are managed down and the economic environment continues to impact the Core business. The risk weightings applied to assets are also expected to increase due to procyclicality and as a result the amount of capital that banks generally are required to hold will increase. Future regulatory changes are also expected to increase the capital requirements of the banking sector. Against this background, the Non-Core portfolio is reducing and the Group has materially strengthened its capital base through the B share issuance in December 2009.

<sup>\*</sup> unaudited

## Risk, capital and liquidity governance\*

The risk, capital and liquidity management strategies are owned and set by the Group's Board of Directors, and implemented by executive management led by the Group Chief Executive. There are a number of committees and executives that support the execution of the business plan and strategy, as set out below. Representation by and interaction between the individual risk disciplines is a key feature of the governance structure, with the aim of promoting cross-risk linkages.



Note:

For key changes to the risk, capital and liquidity governance structure, refer to the table overleaf.

<sup>\*</sup> unaudited

The role and remit of these committees is as follows:

Committee	Focus	Membership
Group Audit Committee (GAC)	Financial reporting and the application of accounting policies as part of the internal control and risk assessment process. From a historical perspective, GAC monitors the identification, evaluation and management of all significant risks throughout the Group.	Independent non-executive directors
Board Risk Committee (BRC)	A new committee, formed to provide oversight and advice to the Group Board in relation to current and potential future risk exposures of the Group and future risk strategy. Reports to the Group Board, identifying any matters within its remit in respect of which it considers an action or improvement is needed, and making recommendations as to the steps to be taken. Provides quantitative and qualitative advice to the Remuneration Committee upon the Group Remuneration Policy and the implications for risk management.	At least three independent non-executive directors, one of whom is the Chairman of the Group Audit Committee
Executive Credit Group (ECG)	Formed to replace the Advances Committee and the Group Credit Committee, the ECG decides on requests for the extension of existing or new credit limits on behalf of the Board of Directors which exceed the delegated authorities of individuals throughout the Group as determined by the credit approval grid. The Head of Restructuring and Risk or the Group Chief Credit Officer must be present along with at least one other member to ensure the meeting is quorate.	Group Chief Executive Head of Restructuring and Risk Group Chief Risk Officer Group Chief Credit Officer Chief Executive Officer from each division Group Finance Director
Executive Committee (ExCo)	A newly formed committee responsible for managing Group wide issues and those operational issues material to the broader Group.	Group Chief Executive Business and function heads, as determined by the Group Chief Executive/Board Head of Restructuring and Risk Group Finance Director
Group Risk Committee (GRC)	Recommends limits and approves processes and major policies to ensure the effective management of all material risks across the Group.	Head of Restructuring and Risk Group Chief Risk Officer Group Head of each risk function Group Head of Country Risk Global Head of Risk Architecture Deputy Group Finance Director Chief Operating Officer, RBS Risk Management Chief Executive and Chief Risk Officer from each division
Group Asset and Liability Management Committee (GALCO)	Identifies, manages and controls the Group balance sheet risks.	Group Finance Director Deputy Group Finance Director Head of Restructuring and Risk Chief Executive from each division Group Chief Accountant Group Treasurer and Deputy Group Treasurer Chief Financial Officer, ABN AMRO Director, Group Corporate Finance Director, Group Financial Planning & Analysis Head of Balance Sheet Management, Group Treasury
Executive Risk Forum (ERF)	Acts on all strategic risk and control matters across the Group including, but not limited to, credit risk, market risk, operational risk, compliance and regulatory risk, enterprise risk, treasury and liquidity risk, reputational risk, insurance risk and country risk.	Group Chief Executive Head of Restructuring and Risk Group Chief Risk Officer Group Finance Director Chief Executive Officer from each division

Note:

These committees are supported at a divisional level by a risk governance structure embedded in the businesses.

## Risk, capital and liquidity governance\* continued

## Management responsibilities

All employees have a role to play in the day-to-day management of capital, liquidity and risk which is set and managed by specialist staff in:

- Risk Management: credit risk, market risk, operational risk, regulatory risk, reputational risk, insurance risk and country risk, together with risk analytics; and
- Group Treasury: balance sheet, capital management, intra-group exposure, funding, liquidity and hedging policies.

Independence underpins the approach to risk management, which is reinforced throughout the Group by appropriate reporting lines. Risk Management and Group Treasury functions are independent of the revenue generating business. As part of the move towards greater functional independence, the divisional Chief Risk Officers have a direct reporting line to the Head of Restructuring and Risk as well as to their divisional CEOs.

Group Internal Audit supports the GAC in providing an independent assessment of the design, adequacy and effectiveness of the internal controls relating to risk management.

## Risk appetite

Risk appetite is an expression of the maximum level of risk that the Group is prepared to accept in order to deliver its business objectives. Risk and capital management across the Group is based on the risk appetite set by the Board, who ultimately approve annual plans for each division and regularly reviews and monitors the Group's performance in relation to risk

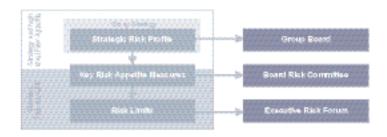
Risk appetite is defined in both quantitative and qualitative terms as follows:

- Quantitative: encompassing stress testing, risk concentration, VaR, liquidity and credit related metrics; and
- Qualitative: ensuring that the Group applies the correct principles, policies and procedures.

Different techniques are used to ensure that the Group's risk appetite is achieved. The Board Risk Committee considers and recommends for approval by the Group Board, the Group's risk appetite framework and tolerance for current and future strategy, taking into account the Group's capital adequacy and the external risk environment. The ERF is responsible for ensuring that the implementation of strategy and operations are in line with the risk appetite determined by the Board. This is reinforced through policy and limit frameworks ensuring that all staff within the Group make appropriate risk and reward trade-offs within pre-agreed boundaries.

The annual business planning and performance management processes and associated activities together ensure that the expression of risk appetite remains appropriate. Both GRC and GALCO support this work.

\* unaudited



## Remuneration responsibilities

In August 2009, the Financial Services Authority (FSA) published its Code of Remuneration Practices (the Code). The Code requires the Group to establish, implement and maintain remuneration policies, procedures and practices that promote and are consistent with effective risk management.

The Risk Management function provides input to the Remuneration Committee on the remuneration policy for the Group. Each division is allocated risk objectives as part of the strategic plan and achievement of these objectives is evaluated as part of the annual performance management process.

During 2009 Risk Management provided formal independent 360° feedback for key individuals, reviewing their capability and performance in relation to managing risk. Individuals selected perform roles of significant influence and their activities have, or could have, a material impact on the Group's risk profile.

An annual report on the risk performance of each division, including both qualitative and quantitative information is provided to the Remuneration Committee to allow consideration of adjustments relating to the compensation for the performance year.

#### Capital\*

## Capital resources

It is the Group's policy to maintain a strong capital base and to utilise it efficiently throughout its activities to optimise the return to shareholders, while maintaining a prudent relationship between the capital base and the underlying risks of the business. In carrying out this policy, the Group has regard to the supervisory requirements of the FSA. The FSA uses Risk Asset Ratio (RAR) as a measure of capital adequacy in the UK banking sector, comparing a bank's capital resources with its risk-weighted assets (RWAs) (the assets and off-balance sheet exposures are 'weighted' to reflect the inherent credit and other risks); by international agreement, the RAR should be not less than 8% with a Tier 1 component of not less than 4%. At 31 December 2009, the Group's total RAR was 16.1% (2008 – 14.1%) and the Tier 1 RAR was 14.1% (2008 – 10.0%).

As part of the annual planning and budgeting cycle, each division is allocated capital based upon RWAs and associated regulatory deductions. The budgeting process considers risk appetite, available capital resources, stress testing results and business strategy. The budget is agreed by the Board and allocated to divisions to manage their allocated RWAs.

Group Treasury and GALCO monitor available capital and its utilisation across divisions. GALCO makes the necessary decisions around reallocation of budget and changes in RWA allocations.

The Group's regulatory capital resources on a proportional consolidation basis at 31 December 2009 and in accordance with the FSA definitions were as follows:

Composition of regulatory capital (proportional)	2009 £m	2008 £m
Tier 1		
Ordinary and B shareholders' equity	69,890	45,525
Minority interests	2,227	5,436
Adjustments for:		
- Goodwill and other intangible assets - continuing	(14,786)	(16,386)
- Goodwill and other intangible assets of discontinued businesses	(238)	_
<ul> <li>Unrealised losses on available-for-sale debt securities</li> </ul>	1,888	3,687
- Reserves arising on revaluation of property and unrealised gains on available-for-sale equities	(207)	(984
<ul> <li>Reallocation of preference shares and innovative securities</li> </ul>	(656)	(1,813
- Other regulatory adjustments	(950)	9
Less excess of expected losses over provisions net of tax	(2,558)	(770
Less securitisation positions	(1,353)	(663
Less APS first loss	(5,106)	
Core Tier 1 capital	48,151	34,041
Preference shares	11,265	16,655
Innovative Tier 1 securities	2,772	6,436
Tax on the excess of expected losses over provisions	1,020	308
Less deductions from Tier 1 capital	(310)	(316
Total Tier 1 capital	62,898	57,124
Tier 2	0.07	
Reserves arising on revaluation of property and unrealised gains on available-for-sale equities	207	984
Collective impairment allowances	796	666
Perpetual subordinated debt	4,200	9,079
Term subordinated debt	18,120	20,282
Minority and other interests in Tier 2 capital	11	11
Less deductions from Tier 2 capital	(5,241)	(2,055
Less APS first loss	(5,106)	20.077
Total Tier 2 capital	12,987	28,967
Tier 3	_	260
Supervisory deductions		
Unconsolidated investments		
- RBS Insurance	(4,068)	(3,628
- Other investments	(404)	(416
Other	(93)	(111
Deductions from total capital	(4,565)	(4,155
200000000 noni total dapital	(1/000)	(1/100
Total regulatory capital	71,320	82,196
Risk weighted assets		
Credit risk	410,400	433,400
Counterparty risk	56,500	61,100
Market risk	65,000	46,500
Operational risk	33,900	36,800
	565,800	577,800
APS relief	(127,600)	_
	438,200	577,800
Disk asset and		
Risk asset ratio	4.00	- 00:
Core Tier 1	11.0%	5.9%
Tier 1	14.4%	9.9%
Total	16.3%	14.2%

## Capital\* continued

## Capital resources continued

The Group's regulatory capital resources on a full consolidation basis at 31 December 2009 and in accordance with the FSA definitions were as follows:

Composition of regulatory capital (statutory)	2009 £m	2008 £m
Tier 1		
Ordinary and B shareholders' equity	69,890	45,525
Minority interests	16,895	21,619
Adjustments for:		
- Goodwill and other intangible assets - continuing	(17,847)	(20,049
- Goodwill and other intangible assets of discontinued businesses	(238)	_
- Unrealised losses on available-for-sale debt securities	1,888	3,687
- Reserves arising on revaluation of property and unrealised gains on available-for-sale equities	(207)	(984
- Reallocation of preference shares and innovative securities	(656)	(1,813
- Other regulatory adjustments	(1,184)	(362
Less excess of expected losses over provisions net of tax	(2,558)	(770
Less securitisation positions	(1,353)	(663
Less APS first loss	(5,106)	
Core Tier 1 capital	59,524	46,190
Preference shares	11,265	16,655
Innovative Tier 1 securities	5,213	7,383
Tax on the excess of expected losses over provisions	1,020	308
Less deductions from Tier 1 capital	(601)	(689
Total Tier 1 capital	76,421	69,847
Tier 2		
Reserves arising on revaluation of property and unrealised gains on available-for-sale equities	207	984
Collective impairment allowances	796	666
Perpetual subordinated debt	4,950	9,829
Term subordinated debt	20,063	23,162
Minority and other interests in Tier 2 capital	11	11
Less deductions from Tier 2 capital	(5,532)	(2,429
Less APS first loss	(5,106)	_
Total Tier 2 capital	15,389	32,223
Tier 3	_	260
Supervisory deductions		
Unconsolidated investments	(4,472)	(4,044
Other	(93)	(111
Deductions from total capital	(4,565)	(4,155
Total regulatory capital	87,245	98,175
Risk-weighted assets		
Credit risk	513,200	551,300
Counterparty risk	56,500	61,100
Market risk	65,000	46,500
Operational risk	33,900	36,900
	668,600	695,800
APS relief	(127,600)	_
	541,000	695,800
Risk asset ratio		
Core Tier 1	11.0%	6.6%
Tier 1	14.1%	10.0%
Total	16.1%	14.1%

<sup>\*</sup> unaudited

The Group has seen a continuation of challenging financial market and economic conditions during 2009. Although some signs of improvement have started to emerge, the performance of key economies remains uncertain and the Group has continued to experience material impairment losses and credit market write-downs, including further write-downs in respect of monoline exposures. The majority of these are in the Non-Core division, which in time will be run down, significantly reducing the size of the Group's balance sheet and associated capital requirements.

In April 2009, £5 billion of preference shares were redeemed and replaced by ordinary shares using the proceeds of the Second Placing and Open Offer. This strengthened the Group's Core Tier 1 capital, enhancing its financial stability during a tough economic and market period.

As an interim measure pending full compliance with Basel 2, the Group, with the agreement of the regulators, consolidates the RWAs of ABN AMRO on the basis of Basel 1 plus an adjustment factor. The Group is advanced in its preparation for moving to a Basel 2 compliant approach for the ABN AMRO businesses it will retain. As part of this transition the Group has agreed with the FSA to increase the adjustment factor with effect from 31 December 2009 to reflect changing circumstances. This change has increased RWAs by approximately £8 billion thereby reducing the Core Tier 1 ratio at 31 December 2009 by 20 basis points.

## **Asset Protection Scheme**

On 22 December 2009, the Group acceded to the Asset Protection Scheme ('APS' or 'the Scheme'). The key commercial terms and details of the assets covered by the Scheme are set out on page 174.

Following the accession to the APS, HM Treasury provides loss protection against potential losses arising in a pool of assets. HM Treasury also subscribed to £25.5 billion of capital in the form of B shares and a Dividend Access Share with a further £8 billion of capital in the form of B shares, potentially available as contingent capital. The Group pays annual fees in respect of the protection and contingent capital. The Group has the option, subject to HM Treasury consent, to pay the annual premium, contingent capital and the exit fee payable in connection with any termination of the Group's participation in the APS in whole or in part, by waiving the entitlements of members of the Group to certain UK tax reliefs.

Following accession to the APS, arrangements were put in place within the Group that extended effective APS protection to all other regulated entities holding assets covered by the APS.

On 19 January 2009, the FSA announced that it expects each bank participating in the UK Government's recapitalisation scheme to have a minimum Core Tier 1 ratio of 4% on a stressed basis. As at 31 December 2009 the Group's Core Tier 1 ratio was 11.0% (2008 – 6.6%). While the RWA relief from the APS enabled the Group to maintain robust capital ratios, it is clear that the next few years pose continuing challenges in respect of impairment levels, trading performance and the return to profitability, RWA volatility including procyclical effects, and increasing regulatory demands.

The Group's policy will be to continue to maintain a strong capital base, to develop this base as appropriate and to utilise it efficiently throughout the Group's activities in order to optimise shareholder returns while maintaining a prudent relationship between the capital base and the underlying risks of the business.

The subscription for £25.5 billion of B shares improved the Group's Core Tier 1 capital ratio by 580 basis points at 31 December 2009.

## Regulatory capital impact of the APS

## Methodology

The regulatory capital requirements for assets covered by the Scheme are calculated using the securitisation framework under the FSA prudential rules. The calculation is as follows (known as 'the Uncapped Amount'):

- First Loss the residual first loss, after impairments and writedowns, to date, is deducted from the available capital – split equally between Core Tier 1 and Tier 2 capital;
- HM Treasury share of covered losses after the first loss piece has been deducted, the 90% of assets covered by HM Treasury are risk weighted at 0%; and
- RBS share of covered losses the remaining 10% share of loss is borne by RBS and is risk weighted in the normal way.

Should the Uncapped Amount be higher than those of the underlying assets (ignoring the Scheme), the capital requirements for the Scheme are capped at the level of the requirements for the underlying assets ('Capped Amount'). Where capped, the Group apportions the Capped Amount up to the level of the First Loss as calculated above; any unused Capped Amount after the First Loss capital deduction will be taken as RWAs for the Group's share of covered losses.

Adjustments to the regulatory capital calculation can be made for either currency or maturity mismatches. These occur where there is a difference between the currency or maturity of the protection and that of the underlying asset. These mismatches will have an impact upon the timing of the removal of the cap and level of regulatory capital benefit on the Uncapped Amount, but this effect is not material.

## Impact at accession

The Group expects initially to calculate its capital requirements in accordance with the Capped basis. Accordingly, the APS itself (viewed separately from the B share issuance) at accession had no impact on the Pillar 1 regulatory capital requirement in respect of the assets covered by the APS. It will, however, improve the total capital ratios, and the Core Tier 1 ratios, of the Group as a whole. It is also expected that the protection afforded by the APS will assist the Group in satisfying the forward looking stress testing framework applied by the FSA.

#### Capital\* continued

## Future regulatory capital effects

As impairments on the pool of assets arise, these will be required to be deducted in full from Core Tier 1 Capital in the normal way. The Group will be entitled to apply these impairments to reduce the First Loss deduction for the Scheme, potentially leading to a position where the capital requirement on the Uncapped Basis would no longer for the assets covered by the APS exceed the Non-APS Requirement and, as a result, the Group would expect to start reporting the regulatory capital treatment on the Uncapped Basis.

For further information on APS refer to pages 174 to 183.

## Regulatory developments European Directives

The Group is undertaking the necessary preparations to comply with the new European Directives which will, or are expected to, come into force on or before 1 January 2011. These deal with inter alia, the eligibility of hybrid capital; restrictions on large exposures; enhanced risk management of securitisation exposures (including a requirement that banks cannot invest in a securitisation where the originator has not retained an economic interest); higher capital requirements for resecuritisations; and strengthening capital requirements for the trading book.

## Basel Committee on Banking Supervision

In December 2009, the Basel Committee issued proposals to strengthen capital and liquidity of banks. The key elements include: raising the quality, consistency and transparency of regulatory capital; increased capital requirements for counterparty exposures on derivatives, repurchase agreements and securities financing activities; the

introduction of a leverage ratio; promotion of countercyclical measures to encourage build up of capital buffers and a more forward-looking provisioning based on expected losses instead of the current 'incurred loss' provisioning model; and the introduction of a global minimum liquidity standard for internationally active banks, including a short-term liquidity coverage ratio requirement underpinned by a longer-term structural liquidity ratio. The Committee is carrying out an impact assessment in the first part of 2010 to calibrate the new requirements before issuing final proposals by the end of 2010 for phased implementation commencing in 2012.

The Group is working with the trade bodies in responding to the various consultations and will participate fully in the impact assessment.

#### Basel I

The Group adopted Basel II on 1 January 2008. Pillar 1 focuses on the calculation of minimum capital required to support the credit, market and operational risks in the business. For credit risk, the majority of the Group uses the Advanced Internal Ratings Based Approach for calculating RWAs.

The Group manages market risk in the trading and non-trading (treasury) portfolios through the market risk management framework. The framework includes VaR limits, back-testing, stress testing, scenario analysis and position/sensitivity analysis.

For operational risk, the Group uses the Standardised Approach, which calculates operational RWAs based on gross income. In line with other banks, the Group is considering adopting the advanced measurement approach for all or part of the business.

Using these approaches, the RWA requirements by division on a proportional basis are as follows:

UK Corporate       90.2       85.7         Wealth       11.2       10.8         Global Banking & Markets       123.7       151.8         Global Transaction Services       19.1       17.4         Ulster Bank       29.9       24.5         US Retail & Commercial       59.7       63.5         Other       9.4       7.7         Core       394.5       406.5         Non-Core       171.3       170.6         Benefit of APS       (127.6)       n/8	RWAs	2009 £bn	2008 £bn
Wealth       11.2       10.8         Global Banking & Markets       123.7       151.8         Global Transaction Services       19.1       17.4         Ulster Bank       29.9       24.5         US Retail & Commercial       59.7       63.5         Other       9.4       7.7         Core       394.5       406.5         Non-Core       171.3       170.6         Benefit of APS       (127.6)       n/2	UK Retail	51.3	45.7
Global Banking & Markets       123.7       151.8         Global Transaction Services       19.1       17.4         Ulster Bank       29.9       24.5         US Retail & Commercial       59.7       63.5         Other       9.4       7.7         Core       394.5       406.5         Non-Core       171.3       170.6         Benefit of APS       (127.6)       n/2	UK Corporate	90.2	85.7
Global Transaction Services       19.1       17.4         Ulster Bank       29.9       24.5         US Retail & Commercial       59.7       63.5         Other       9.4       7.7         Core       394.5       406.5         Non-Core       171.3       170.5         Benefit of APS       (127.6)       n/2	Wealth	11.2	10.8
Ulster Bank       29.9       24.8         US Retail & Commercial       59.7       63.9         Other       9.4       7.7         Core       394.5       406.9         Non-Core       171.3       170.9         Benefit of APS       (127.6)       n/2	Global Banking & Markets	123.7	151.8
US Retail & Commercial       59.7       63.9         Other       9.4       7.7         Core       394.5       406.9         Non-Core       171.3       170.9         Benefit of APS       (127.6)       n/2	Global Transaction Services	19.1	17.4
Other       9.4       7.7         Core       394.5       406.5         Non-Core       171.3       170.5         Benefit of APS       565.8       577.8         (127.6)       n/8	Ulster Bank	29.9	24.5
Core     394.5     406.9       Non-Core     171.3     170.9       Benefit of APS     565.8     577.8       (127.6)     n/8	US Retail & Commercial	59.7	63.9
Non-Core         171.3         170.9           Benefit of APS         565.8         577.8           (127.6)         n/a	Other	9.4	7.1
565.8         577.8           Benefit of APS         (127.6)         n/a	Core	394.5	406.9
Benefit of APS (127.6) n/a	Non-Core	171.3	170.9
		565.8	577.8
438.2 577.8	Benefit of APS	(127.6)	n/a
		438.2	577.8

<sup>\*</sup> unaudited

#### **Business review**

Risk, capital and liquidity management

In addition to the calculation of minimum capital requirements for credit, market and operational risk, banks are required to undertake an Individual Capital Adequacy Assessment Process (ICAAP) for other risks. The Group's ICAAP, in particular, focuses on pension fund risk, interest rate risk in the banking book together with stress tests to assess the adequacy of capital over one year and the economic cycle.

The Group publishes its Pillar 3 (Market disclosures) on its website, providing a range of additional information relating to Basel II and risk and capital management across the Group. The disclosures focus on Group level capital resources and adequacy, discuss a range of credit risk approaches and their associated RWAs under various Basel II approaches such as credit risk mitigation, counterparty credit risk and provisions. Detailed disclosures are also made on equity, securitisation, operational and market risk, as well as providing Interest Rate Risk in the Banking Book disclosures.

## Stress and scenario testing

Stress testing forms part of the Group's risk and capital framework and an integral component of Basel II. As a key risk management tool, stress testing highlights to senior management potential adverse unexpected outcomes related to a mixture of risks and provides an indication of how much capital might be required to absorb losses, should adverse scenarios occur. Stress testing is used at both a divisional and Group level to assess risk concentrations, estimate the impact of stressed earnings, impairments and write-downs on capital. It determines the overall capital adequacy under a variety of adverse scenarios. The principal business benefits of the stress testing framework include: understanding the impact of recessionary scenarios; assessing material risk concentrations; forecasting the impact of market stress and scenarios on the Group's balance sheet liquidity.

At Group level, a series of stress events are monitored on a regular basis to assess the potential impact of an extreme yet plausible event on the Group. There are four core elements of scenario stress testing:

- Macroeconomic stress testing considers the impact on both earnings and capital for a range of scenarios. They entail multi-year systemic shocks to assess the Group's ability to meet its capital requirements and liabilities as they fall due under a downturn in the business cycle and/or macroeconomic environment;
- Enterprise wide stress testing considers scenarios that are not macroeconomic in nature but are sufficiently broad in nature to impact across multiple risks or divisions and are likely to impact earnings, capital and funding;
- Cross-divisional stress testing includes scenarios which have impacts across divisions relating to sensitivity to a common risk factor(s). This would include sector based stress testing across corporate portfolios and sensitivity analysis to stress in market factors. These stress tests are discussed with senior divisional management and are reported to senior committees across the Group; and
- Divisional and risk specific stress testing is undertaken to support risk identification and management. Current examples include the daily product based stress testing using a hybrid of hypothetical and historical scenarios within market risk.

Portfolio analysis, using historic performance and forward looking indicators of change, uses stress testing to facilitate the measurement of potential exposure to events and seeks to quantify the impact of an adverse change in factors which drive the performance and profitability of a portfolio.

# Capital\* continued Risk coverage

The main risks facing the Group are shown below.

Risk type	Definition	Features
Credit risk (including country and political risks)	The risk arising from the possibility that the Group will incur losses owing to the failure of customers to meet their financial obligations to the Group.	Loss characteristics vary materially across portfolios.  Significant correlation between losses and the macroeconomic environment.
		Concentration risk - potential for large material losses.
	The risk arising from country events.	Country risks correlated with macroeconomic developments.
		Country vulnerabilities changing structurally in the aftermath of the financial crisis.
Funding and liquidity risk	The risk of being unable to meet obligations as they fall due.	Potential to disrupt the business model and stop normal functions of the Group.
Market risk	The risk that the value of an asset or liability may change as a result of a change in market risk factors.	Potential for large, material losses.
	Change as a result of a change in market risk factors.	Significantly correlated with equity risk and the macroeconomic environment.
		Potential for losses due to stress events.
Insurance risk	The risk of financial loss through fluctuations in the timing, frequency and/or severity of insured events, relative to the expectations at the time of underwriting.	Frequent small losses.  Infrequent material losses.
Operational risk	'	Frequent small losses.
Operational risk	The risk of financial, customer or reputational loss resulting from inadequate or failed internal processes or systems; from improper behaviour; or from external events.	Infrequent material losses.
Regulatory risk	The risks arising from regulatory changes	Risk of regulatory changes.
	and enforcement.	Compliance with regulations.
		Potential for fines and/or restrictions in business activities.
Other risk	The risks arising from reputation risk.	Additional regulation can be introduced as a result of other risk losses.
		Failure to meet expectations of stakeholders.
	Pension risk is the risk that the Group may have to make additional contributions to its defined benefit pension schemes.	Pension risk arises because of the uncertainty of future investment returns and the projected value of schemes' liabilities.

<sup>\*</sup> unaudited

#### Credit risk

Credit risk is the risk arising from the possibility that the Group will incur losses owing to the failure of customers to meet their financial obligations. The quantum and nature of credit risk assumed in the Group's different businesses varies considerably, while the overall credit risk outcome usually exhibits a high degree of correlation to the macroeconomic environment. Certain disclosures in this section (pages 127 to 148) are unaudited and are labelled with an asterisk (\*).

## Principles for credit risk management

The key principles for credit risk management in the Group are as follows:

- A credit risk assessment of the customer and credit facilities is undertaken prior to approval of credit exposure. Typically, this includes both quantitative and qualitative elements including: the purpose of the credit and sources of repayment; compliance with affordability tests; repayment history; ability to repay; sensitivity to economic and market developments; and risk-adjusted return based on credit risk measures appropriate to the customer and facility type;
- Credit risk authority is specifically granted in writing to individuals involved in the approval of credit extensions. In exercising credit authority, individuals are required to act independently of business considerations and must declare any conflicts of interest;
- Credit exposures, once approved, are monitored, managed and reviewed periodically against approved limits. Lower quality exposures are subject to more frequent analysis and assessment;
- Credit risk management works with business functions on the ongoing management of the credit portfolio, including decisions on mitigating actions taken against individual exposures or broader portfolios;
- Customers with emerging credit problems are identified early and classified accordingly. Remedial actions are implemented promptly and are intended to restore the customer to a satisfactory status and minimise any potential loss to the Group; and
- Stress testing of portfolios is undertaken to assess the potential credit impact of non-systemic scenarios and wider macroeconomic events on the Group's income and capital.

## Credit risk organisation

The credit risk function is organised within a divisionally aligned structure to ensure appropriate proximity to the businesses it covers and to develop and provide the specialisation required to manage the associated credit risk. The function comprises a number of activities: credit approval; transaction/customer assessment; policy formulation and development (in the context of the Group-wide policy framework); portfolio reporting; and quantitative portfolio analytics.

In addition to the activities undertaken within divisional functions, a Group-wide credit risk function sets the overall framework and highest level credit risk policy standards; produces Group-wide credit risk portfolio reporting and analysis; and approves credit transactions which exceed divisional credit authority.

The Group Risk Committee (GRC) considers detailed reports of credit risk performance such as monthly risk portfolio performance trend information. The Group Credit Risk Policy Committee, a subcommittee of the GRC, approves material new credit risk policy standards.

For wholesale credit portfolios, an updated Group-wide credit approval and authority framework was introduced in early 2009, replacing the previous structure of credit committees. The authority held by an individual in respect of a particular extension of credit is determined by a Group-wide credit approval grid which links total credit limit amount for a customer group with customer credit quality (expressed as a credit grade) and the individual's credit experience and expertise (which determines the authority level assigned to them). The Executive Credit Group (ECG) considers credit decisions which exceed the delegated authorities of individuals throughout the Group.

## Global Restructuring Group (GRG)

GRG manages problem and potential problem exposures in the Group's wholesale credit portfolios. Its primary function is to work closely with the Group's customer facing businesses to support the proactive management of any problem lending. This may include assisting with the restructuring of a customer's business and/or renegotiation of credit.

GRG reports to the Head of Restructuring and Risk and is structured with specialist teams focused on: large corporate cases (higher value, multiple lenders); small and medium size business cases (lower value, bilateral relationships); and recovery/litigations.

Originating business units liaise with GRG upon the emergence of a potentially negative event or trend that may impact a borrower's ability to service its debt. This may be a significant deterioration in some aspect of the borrower's activity, such as trading, where a breach of covenant is likely or where a borrower has missed or is expected to miss a material contractual payment to the Group or another creditor.

On transfer of a relationship to GRG a strategy is devised to:

- Work with the borrower to facilitate changes that will maximise the potential for turnaround of their situation and return them to profitability;
- Define the Group's role in the turnaround situation and assess the risk/return dimension of the Group's participation;
- Return customers to the originating business unit in a sound and stable condition or, if such recovery cannot be achieved, avoid additional losses and maximise recoveries: and
- Ensure key lessons learned are fed back into origination policies and procedures.

## Retail collections and recoveries

There are collections and recoveries functions in each of the consumer businesses. Their role is to provide support and assistance to customers who are currently experiencing difficulties meeting their financial obligations. Where possible, the aim of the collections and recoveries teams is to return the customer to a satisfactory position, by working with them to restructure their finances. If this is not possible, the team has the objective of reducing the loss to the Group.

The ongoing investment in collections and recoveries operations has continued in 2009. Investment has increased staffing levels in all collections and recoveries functions, enhanced staff training to improve efficiency and effectiveness as well as upgraded technology and infrastructure.

#### Credit risk continued

## Retail collections and recoveries continued

In the UK and Ireland, the Group has introduced new forbearance policies for customers in financial difficulty based on various government sponsored schemes, customer affordability and prospects. In the US there has been an increase in agreed loan modification programmes, including those sponsored by the US government.

## Credit risk framework

The approach taken to managing credit risk varies significantly between wholesale portfolios (loans, and other products giving rise to credit risk, to all but the smaller corporate customers, to financial institutions and to government entities) and retail portfolios (secured and unsecured loans and related products to individuals and small businesses).

## Wholesale portfolios

Wholesale risk limits are aggregated at the counterparty level to determine the level of credit approval required and to facilitate consolidated credit risk management.

The credit approval process has two stages, assessment and decision. Credit applications for corporate customers are prepared by relationship managers in the units originating the credit exposures or by the relationship management team with lead responsibility for a counterparty where a customer has relationships with different divisions and business units across the Group. This includes the assignment of risk parameter estimates (probability of default, loss given default and exposure at default) using approved models.

Credit approval authority is discharged by way of a framework of individual delegated authorities that requires at least two individuals to approve each credit decision, one from the business and one from the credit risk management function. Both parties must hold sufficient delegated authority under the Group-wide authority grid. The level of authority granted to an individual is dependent on their experience and expertise with only a small number of senior executives holding the highest authority provided under the framework.

Daily monitoring of individual counterparty limits is undertaken. For certain counterparties early warning indicators are also in place to detect deteriorating trends of concern in limit utilisation or account performance. A framework is also in place to monitor changes in credit quality at the portfolio level.

As a minimum, credit relationships are reviewed and re-approved annually. The renewal process addresses: borrower performance, including reconfirmation or adjustment of risk parameter estimates; the adequacy of security; and compliance with terms and conditions.

## Retail portfolios

Retail business operations require a large volume of small scale credit decisions, typically involving an application for a new product or a change in facilities on an existing product. The majority of these decisions are based upon automated strategies utilising best practice credit and behaviour scoring techniques. Scores and strategies are typically segmented by product, brand and other significant drivers of credit risk. These data driven strategies utilise a wide range of credit information relating to a customer including, where appropriate, information across a customer's holdings.

A small number of credit decisions are subject to additional manual underwriting by authorised approvers in specialist units. These include higher value more complex small business transactions and some residential mortgage applications.

Divisional risk management committees focus on portfolio level decisions which drive credit quality, changes to policy and strategy, and the setting of credit scorecard cut-offs. The divisional risk management committees are also responsible for reviewing ongoing performance of the business and, if necessary, making or recommending adjustments to risk appetite.

#### Credit risk measurement

Credit risk models are used throughout the Group to support the quantitative risk assessment element of the credit approval process, ongoing credit risk management, monitoring and reporting and portfolio analytics. Credit risk models used by the Group may be divided into three categories.

## Probability of default/customer credit grade (PD)

These models assess the probability that a customer will fail to make full and timely repayment of their obligations. The probability of a customer failing to do so is measured over a one year period through the economic cycle, although certain retail scorecards use longer periods for business management purposes.

- Wholesale businesses: each counterparty is assigned an internal credit grade which is in turn assigned to a default probability range. There are a number of different credit grading models in use across the Group, each of which considers risk characteristics particular to that type of customer. The credit grading models score a combination of quantitative inputs (for example, recent financial performance) and qualitative inputs, (for example, management performance or sector outlook). Scores are then mapped to grades within each model. Grades are calibrated centrally to default probabilities. Obligor grades can, under certain circumstances, be cascaded to other borrowing entities within the obligor group where there is sufficient dependence on the graded entity. The credit grades for sovereign and central bank entities are assigned by a specialist country risk analysis team using a sovereign grading model. This team is independent of the origination function and is comprised of economists. Certain grading models also cover customers or transactions categorised as specialised lending (for example certain types of investment property and asset finance such as shipping).
- Retail businesses: each customer account is separately scored using models based on the most material drivers of default. In general, scorecards are statistically derived using customer data. Customers are assigned a score which in turn, is mapped to a probability of default. The probability of default is used within the credit approval process and ongoing credit risk management, monitoring and reporting. The probabilities of default are used to group customers into risk pools. Pools are then assigned a weighted average probability of default using regulatory default definitions.

#### Exposure at default (EAD)

Facility usage models estimate the expected level of utilisation of a credit facility at the time of a borrower's default. For revolving and variable draw down type products which are not fully drawn, the EAD will typically be higher than the current utilisation. The methodologies used in EAD modelling provide an estimate of potential exposure and recognise that customers may make more use of their existing credit facilities as they approach default.

Counterparty credit risk exposure measurement models calculate the market driven credit risk exposure for products where the exposure is not based solely upon principal and interest due. These models are most commonly used for derivative and other traded instruments where the amount of credit risk exposure may be dependent upon one or more underlying market variables such as interest or foreign exchange rates. These models drive internal credit risk activities such as limit and excess management.

## Loss given default (LGD)

These models estimate the economic loss that may be experienced – the amount that cannot be recovered – by the Group on a credit facility in the event of default. The Group's LGD models take into account both borrower and facility characteristics for unsecured or partially unsecured facilities, as well as the quality of any risk mitigation that may be in place for secured facilities, plus the cost of collections and a time discount factor for the delay in cash recovery.

#### Credit risk mitigation

The Group employs a number of structures and techniques to mitigate credit risk:

- Netting of debtor and creditor balances is utilised in accordance with relevant regulatory and internal policies and requires a formal agreement with the customer to net the balances and a legal right of set-off;
- Under market standard documentation net exposure on over-thecounter (OTC) derivative and secured financing transactions is further mitigated by the exchange of financial collateral;
- The Group enhances its position as a lender in a range of transactions, from retail mortgage lending to large wholesale financing, by structuring a security interest in a physical or financial asset;

- Credit derivatives, including credit default swaps, credit linked debt instruments, and securitisation structures are used to mitigate credit risk: and
- Guarantees and similar instruments (for example, credit insurance) from related and third parties are used in the management of credit portfolios, typically to mitigate credit concentrations in relation to an individual obligor, a borrower group or a collection of related borrowers.

The use and approach to credit risk mitigation varies by product type, customer and business strategy. Minimum standards applied across the Group cover:

- General requirements, including acceptable credit risk mitigation types and any conditions or restrictions applicable to those mitigants;
- The maximum loan-to-value (LTV) percentages, minimum haircuts or other volatility adjustments applicable to each type of mitigant including, where appropriate, adjustments for currency mismatch, obsolescence and any time sensitivities on asset values;
- The means by which legal certainty is to be established, including required documentation and all necessary steps required to establish legal rights;
- Acceptable methodologies for the initial and any subsequent valuations of collateral and the frequency with which they are to be revalued (for example, daily in the trading book);
- Actions to be taken in the event the current value of mitigation falls below required levels;
- Management of the risk of correlation between changes in the credit risk of the customer and the value of credit risk mitigation, for example, any situations where customer default materially impacts the value of a mitigant and applying a haircut or recovery value adjustment which reflects the potential correlation risk;
- Management of concentration risks, for example, setting thresholds and controls on the acceptability of credit risk mitigants and on lines of business that are characterised by a specific collateral type or structure; and
- Collateral management to ensure that credit risk mitigation is legally effective and enforceable.

#### Credit risk continued

#### Credit risk assets\*

Credit risk assets consist of loans and advances (including overdraft facilities), instalment credit, finance lease receivables and traded instruments across all customer types. Reverse repurchase agreements

and issuer risk (primarily debt securities – see page 151 are excluded. Where relevant, and unless otherwise stated, data reflects the effect of credit mitigation techniques. All the disclosures in this section (pages 130 to 141) are unaudited and are labelled with an asterisk (\*).

Credit risk assets	2009 £m	2008 <sup>(1)</sup> £m
UK Retail	103,029	97,069
UK Corporate	109,908	126,736
Wealth	15,951	17,604
Global Banking & Markets	224,355	450,321
Global Transaction Services	7,152	8,995
Ulster Bank	42,042	64,695
US Retail & Commercial	52,104	82,862
Other	2,981	6,594
Core <sup>(1)</sup>	557,522	n/a
Non-Core	151,264	n/a
	708,786	854,876

Note

(1) The 2008 analysis between Core and Non-Core is not available.

#### Key points

- Total credit risk assets reduced by £146 billion, or 17% during 2009 or 13% on a constant currency basis.
- Reductions occurred across industry sectors and in most regions.
   The largest reductions were in lending balances and derivatives.
- As part of the strategic review, the designation of assets between Core and Non-Core divisions was completed during the first half of 2009, hence the portfolio is reported according to the divisional structure as at 31 December 2009 in the table above.

## Credit concentration risk

The Group defines four key areas of concentration in credit risk that are monitored, reported and managed at both Group and divisional levels. These are single name, industry/sector, country and product/asset class. Frameworks to address single name, industry/sector and country concentrations are established and continue to be enhanced and embedded into business processes across the Group. Aspects of the product/asset class framework are in place whilst others will be developed during the course of 2010.

Under the Group's credit approval framework, the required approval level is linked to the size of exposure with exposures above a certain level requiring the highest level of approval, held by a very small number of executives. In addition, the Group's single name concentration framework includes specific approval requirements; additional reporting and monitoring; and the requirement to develop plans to address and reduce excess exposures.

The Group has also developed a more robust approach and framework for managing sector concentrations, a major outcome of which is the regular review of the most material concentrations at the Executive Risk Forum (ERF). These reviews include an assessment of the Group's franchise in a particular sector, an analysis of the outlook (including downside outcomes), identification of key vulnerabilities and stress/scenario tests.

Reviews conclude with specific sector caps and other portfolio strategies to align the Group's exposure profile with its appetite.

## Country risk

Country risk arises from sovereign events (for example, default or restructuring); economic events (for example, contagion of sovereign default to other parts of the economy, cyclical economic shock); political events (for example, convertibility restrictions and expropriation or nationalisation); and natural disaster or conflict. Losses are broadly defined and include credit, market, liquidity, operational and franchise risk related losses.

The Group's appetite for country risk is set by the ERF in the form of limits by country risk grade, with sub-limits on term exposure. Countries where exposures exceed this limit framework are approved by the ERF while authority is delegated to the Group Country Risk Committee (GCRC) to manage exposures within the framework. Specific limits are set for each country based on a risk assessment taking into account the Group's franchise and business mix in that country. Additional limitations – on product types with higher loss potential, for example – are established to address specific vulnerabilities in the context of a country's outlook and/or the Group's business strategy in a particular country. A country watch list framework is in place to proactively monitor emerging issues and facilitate the development of mitigation strategies.

<sup>\*</sup> unaudited

The country risk table below shows credit risk assets exceeding £1 billion by borrowers domiciled in countries with an external rating of A+ and below from either Standard & Poor's or Moody's, and is stated gross of mitigating action which may have been taken to reduce or eliminate exposure to country risk events.

				2009						2008		
	Personal £m	Sovereign £m	Banks and financial institutions £m	Corporate £m	Total £m	Core £m	Non-Core £m	Personal £m	Sovereign £m	Banks and financial institutions £m	Corporate £m	Total £m
Italy	27	104	1,999	5,636	7,766	3,827	3,939	23	131	3,263	7,555	10,972
India	547	5	476	2,578	3,606	2,887	719	1,020	6	738	3,800	5,564
Russia	41	_	395	2,928	3,364	2,803	561	51	_	362	5,361	5,774
South Korea	1	_	1,038	2,308	3,347	3,238	109	2	_	1,743	1,104	2,849
Turkey	11	301	590	1,906	2,808	2,412	396	25	364	603	3,035	4,027
Poland	6	62	113	1,840	2,021	1,847	174	7	38	309	1,309	1,663
China	21	49	798	1,096	1,964	1,695	269	25	61	1,146	2,027	3,259
Romania	512	47	452	874	1,885	64	1,821	584	145	160	917	1,806
Portugal	5	42	281	1,119	1,447	943	504	6	34	405	1,914	2,359
Chile	_	41	447	865	1,353	526	827	_	26	384	1,251	1,661
Brazil	3	_	767	439	1,209	1,151	58	4	_	1,012	642	1,658
Mexico	1	7	227	934	1,169	740	429	4	57	211	2,000	2,272
Kazakhstan	45	15	365	646	1,071	91	980	69	17	901	859	1,846
Hungary	3	23	56	956	1,038	579	459	5	74	101	831	1,011

## Key points

- There has been a sustained focus on country exposures, both in terms of those countries that represent a larger concentration and those that, under the country watch list process, have been identified as exhibiting signs of actual or potential stress.
- This process, coupled with the Group's strategic focus on a reduced number of countries, has yielded material reductions in exposure.
- The reductions are magnified by the relative strength of sterling in the year, when it gained 9% on a trade weighted basis against other currencies.

Most economies enter 2010 in a tentative recovery phase, attributed largely to official stimulus, resilient consumption and global restocking. International prospects vary and significant risks remain, particularly around exiting government support, advanced sovereign debt levels and rising inflationary pressures. Currently low yields may not last as these trends play out. Asia remains the best performing region, thanks to limited sovereign and corporate leverage. However, growth prospects remain linked to global trade flows. Middle East sovereigns are generally strong, but the private sector continues to feel the impact of weakness in real estate and construction. Latin America proved relatively insulated from the crisis, and policy gains look set to be sustained. Peripheral Euro zone sovereigns with heavy debt burdens face increased risks, with credible adjustment programmes needed. Eastern Europe has made some progress in addressing key weaknesses, but vulnerabilities in some countries remain and growth prospects are modest.

#### Credit risk continued

Credit risk assets\* continued

## Asset quality by industry and geography

Industry analysis plays an important part in assessing potential concentration risk in the loan portfolio. Particular attention is given to industry sectors where the Group believes there is a high degree of risk or potential for volatility in the future.

The table below analyses credit risk assets by industry sector and geography.

				2009	9				2008
Industry sector	UK £m	Western Europe (excl. UK) £m	North America £m	Asia Pacific £m	Latin America £m	Other (1) £m	Total £m	of which Core £m	Total £m
Personal	120,720	23,530	37,680	2,948	63	1,361	186,302	165,562	197,888
Banks and financial institutions	38,775	66,698	18,817	13,158	10,216	5,305	152,969	133,900	180,504
Property	61,779	27,736	8,315	2,478	2,924	507	103,739	57,073	112,980
Transport and storage (2)	14,565	7,954	7,514	5,841	2,917	7,370	46,161	30,863	58,995
Manufacturing	9,309	14,646	7,965	3,627	1,643	3,948	41,138	31,199	67,846
Wholesale and retail trade	15,584	7,458	5,497	945	829	1,704	32,017	25,180	35,180
Telecom, media and technology	8,956	7,956	5,312	2,232	804	1,528	26,788	18,554	42,374
Public sector	11,091	4,448	6,016	2,109	279	760	24,703	21,823	39,890
Building	10,303	7,494	1,852	836	183	1,098	21,766	16,642	29,297
Tourism and leisure	11,396	3,268	2,700	755	586	481	19,186	15,583	19,528
Power, water and waste	4,745	6,197	3,502	1,179	1,215	941	17,779	12,055	26,628
Natural resources and nuclear	2,554	3,546	5,511	1,861	844	2,895	17,211	12,479	25,318
Business services	8,981	2,056	2,324	675	1,029	588	15,653	13,395	14,497
Agriculture and fisheries	921	618	1,671	18	64	82	3,374	3,214	3,951
2009 Total	319,679	183,605	114,676	38,662	23,596	28,568	708,786	557,522	854,876
of which Core	271,758	133,824	89,487	28,718	14,048	19,687	557,522		
2008 Total	326,639	225,870	178,139	56,074	31,235	36,919	854,876		

## Notes:

## **Key points**

- Exposures have decreased materially across industry sectors and geographies, with the exception of the UK where exposure is only 2% lower at 31 December 2009 compared with a year earlier.
- Within the UK, exposure to corporate sectors was down 8%. Banks, financial institutions and public sector were unchanged and exposure to personal customers was up 6% in 2009.

## Single name concentrations

During the first half of the year, the Group implemented an enhanced framework to address the risk arising from concentrations of exposure to related groups of borrowers. Despite market illiquidity that reduced the scope for exposure management strategies against certain assets, and negative credit migration, that created additional cases in excess of the framework's parameters, some progress was made against exceptions arising from the framework. Overall there were 9% fewer exceptions at the end of the period than at the beginning. Plans have been developed and continue to be refined to deliver alignment with the framework over the course of the Group's strategic plan.

<sup>(1) &#</sup>x27;Other' comprises Central and Eastern Europe, Middle East, Central Asia and Africa.

<sup>(2)</sup> Excludes net investment in operating leases in Shipping and Aviation portfolios as they are accounted for as part of property, plant and equipment; however operating leases are included in the monitoring and management of these portfolios.

<sup>(3)</sup> Certain sector and sub-sector classes were refined in 2009.

<sup>\*</sup> unaudited

## Credit risk asset quality

Using the PD models described above, customers are assigned credit grades and scores, which are used for internal management reporting across portfolios, including a Group level asset quality scale, as shown below.

Internal reporting and oversight of risk assets is principally differentiated by credit grades. Customers are assigned credit grades,

based on various credit grading models that reflect the key drivers of default for the customer type. All credit grades across the Group map to both a Group level asset quality scale, used for external financial reporting, and a master grading scale for wholesale exposures used for internal management reporting across portfolios. Accordingly, measurement of risk is easily aggregated and can be reported at increasing levels of granularity depending on audience and business need

			200		2008		
Asset quality band PD range	Core £m	Non-Core £m	Total £m	% of total	Total £m	% of total	
AQ1	0% - 0.03%	124,172	20,570	144,742	20.3	208,033	24.4
AQ2	0.03% - 0.05%	13,470	1,958	15,428	2.2	29,939	3.5
AQ3	0.05% - 0.10%	27,456	6,462	33,918	4.8	44,724	5.2
AQ4	0.10% - 0.38%	84,594	17,032	101,626	14.3	159,067	18.6
AQ5	0.38% – 1.08%	107,960	27,135	135,095	19.1	157,138	18.5
AQ6	1.08% – 2.15%	78,048	19,050	97,098	13.7	107,191	12.5
AQ7	2.15% - 6.09%	42,611	14,449	57,060	8.1	48,271	5.6
AQ8	6.09% – 17.22%	21,484	4,479	25,963	3.7	25,682	3.0
AQ9	17.22% – 100%	10,597	5,845	16,442	2.3	12,034	1.4
AQ10	100%	16,316	23,118	39,434	5.6	19,130	2.2
Other (1)		30,814	11,166	41,980	5.9	43,667	5.1
		557,522	151,264	708,786	100	854,876	100

Note

(1) 'Other' largely comprises assets covered by the standardised approach for which a PD equivalent to those assigned to assets covered by the internal ratings based approach is not available.

## Key points

- In addition to the overall portfolio contraction, the table above evidences the negative rating migration observed across the Group's portfolios during the course of 2009, with the lower quality bands (AQ7 and below) all showing increased exposure.
- A significant majority of this increase occurred in the first half of 2009. Exposure in bands AQ7 and below grew by 23% in the first six months of the year and by a further 6% since 30 June 2009.

## Credit risk continued

Credit risk assets\* continued Key credit portfolios

Personal credit risk assets	2009 £m	2008 £m
UK Retail:		
- Mortgages	85,529	74,528
- Cards, loans and overdrafts	20,316	22,475
Ulster Bank:		
- Mortgages	22,304	24,531
- Other personal	1,172	1,350
Citizens:		
- Mortgages	26,534	34,394
- Auto and cards	6,917	9,126
- Other (1)	4,205	5,286
EMEA and Asia Pacific Non-Core	3,084	3,942
Other (2)	16,241	22,256
	186,302	197,888

Notes:

## Residential mortgages

The table below analyses the distribution of residential mortgages by loan-to-value (LTV) (indexed).

	UK Reta	ail	Ulster	Bank	Citizens		
Residential mortgages – distribution by average LTV (1) (indexed)	2009 %	2008	2009 %	2008 %	2009 %	2008	
<= 50%	39.2	46.0	40.7	47.1	26.3	29.7	
> 50% and <= 60%	10.1	10.9	7.6	8.7	7.9	9.0	
> 60% and <= 70%	10.9	10.6	7.6	8.4	9.0	10.7	
> 70% and <= 80%	13.3	10.5	7.5	8.6	12.7	16.3	
> 80% and <= 90%	11.2	9.2	8.0	9.6	14.5	15.5	
> 90% and <= 100%	7.6	7.8	9.0	8.5	12.2	9.5	
> 100%	7.7	4.9	19.6	9.1	17.4	9.3	
Total portfolio average LTV at 31 December	59.1	54.5	62.5	54.3	72.0	69.1	
Average LTV on new originations during the year	67.2	67.2	72.8	71.1	62.4	64.3	

Note:

(1) LTV averages calculated by transaction volume.

<sup>(1)</sup> Mainly student loans and recreational vehicles/marine.

<sup>(2)</sup> Personal exposures in other divisions, including Wealth, and RBS Insurance.

<sup>\*</sup> unaudited

#### **Business review**

Risk, capital and liquidity management

The table below details residential mortgages three months or more in arrears (by volume).

	2007 %	%
UK Retail (1) Ulster Bank	1.8	1.5
Ulster Bank	3.3	1.6
Citizens	1.5	0.9

Note:

(1) UK Retail analysis covers the Royal Bank and NatWest brands and covers 77% of the UK Retail mortgage portfolio (the remainder operates under the same credit policies).

#### UK residential mortgages

The UK mortgage portfolio totalled £85.5 billion at 31 December 2009, an increase of 15% from 31 December 2008, due to strong sales growth and lower redemption rates. Of the total portfolio, 98% is designated as Core business with the primary brands being the Royal Bank of Scotland, NatWest, the One Account and First Active. The assets comprise prime mortgage lending and include 6.6% (£5.6 billion) of exposure to residential buy-to-let. There is a small legacy self certification book (0.4% of total assets); which was withdrawn from sale in 2004.

UK net new mortgage lending in 2009 was strong at £11 billion and the Group has exceeded its commitment to the UK Government on net mortgage lending. The average LTV for new business during 2009 was unchanged at 67.2%. The maximum LTV available to new customers remains at 90%.

The arrears rate (three or more payments missed) on the combined Royal Bank of Scotland and NatWest brands was 1.8% at 31 December 2009. After a period of deterioration driven by the economic environment this stabilised in the second half of 2009 (arrears rate stood at 1.8% at 30 June 2009 and 1.5% at 31 December 2008). The arrears rate on the buy-to-let portfolio was 1.6% at 31 December 2009 (1.6% at 30 June 2009 and 1.5% at 31 December 2008).

The mortgage impairment charge was £129 million in 2009, compared with £33 million in 2008, attributable to declining house prices driving lower recoveries and an increase in defaults reflecting the difficult economic environment. Default rates remain sensitive to economic developments, notably unemployment rates. Provision as a proportion of balances at 31 December 2009 were 0.3% and 0.2% at 31 December 2008.

A number of initiatives aimed at increasing the levels of support to customers experiencing difficulties were implemented in 2008 and will continue in 2010. The Group does not initiate repossession proceedings for at least six months after arrears are evident and participates in various government-led initiatives such as the mortgage rescue scheme and homeowner mortgage support.

#### Ulster Bank residential mortgages

The residential mortgage portfolio across the Ulster Bank and First Active brands totalled £22.3 billion at 31 December 2009; 91% is in the Republic of Ireland and 9% in Northern Ireland. This represents a decline of 4% in the Republic of Ireland and an increase of 13% in Northern Ireland from 31 December 2008. 27% of the portfolio is Non-Core.

The arrears rate increased to 3.3% at 31 December 2009 from 1.6% at 31 December 2008. As a result, the impairment charge for 2009 was £115 million versus £23 million for 2008. Repossessions totalled 96 in 2009, compared with 37 in 2008 with the majority of these being voluntary.

During 2009 new business originations in the Republic of Ireland were very low across all segments. The bank introduced new products – Momentum and SecureStep – in both Northern Ireland and the Republic of Ireland which aim to support market activity for new build properties. In Northern Ireland, lending increased in the second half of 2009 as a degree of confidence returned to the property market.

## Citizens real estate

Citizens total residential real estate portfolio totalled \$42 billion at 31 December 2009 (2008 – \$50 billion). The real estate portfolio comprises \$11 billion of first lien mortgages and \$31 billion of home equity loans and lines (Core portfolio 48% first lien). 83% of the portfolio is Core business; \$10 billion of mortgages and \$25 billion of home equity loans and lines (48% of the latter being first lien). The serviced by others (SBO) portfolio (96% second lien) is the largest component of the Non-Core portfolio.

Citizens has focused its origination efforts in the more mature and stable markets of New England and Mid Atlantic (Citizen's 'footprint states'), targeting low risk products and adopting conservative risk policies. Loan acceptance criteria were tightened during 2009 to address deteriorating economic and market conditions. At 31 December 2009, the portfolio consisted of \$34 billion (80% of the total portfolio) in these footprint states.

#### Credit risk continued

#### Credit risk assets\* continued

The SBO portfolio consists of purchased pools of home equity loans and lines whose current LTV (95.6% on a weighted average basis at 31 December 2009) and geographic profiles (74% outside of Citizen's footprint states and a 30% concentration in California, Arizona and Nevada) have, in the current economic climate, resulted in an annualised write-off rate of 10.7% in 2009. The SBO book has been closed to new purchases since the third quarter of 2007 and is in runoff, with exposure down from \$7.0 billion at 31 December 2008 to \$5.5 billion at 31 December 2009.

The current weighted average LTV of the real estate portfolio rose slightly during the year to 72.0% at 31 December 2009 (67.5% excluding the SBO portfolio), driven by significant price declines throughout the US. Based on the latest Case-Shiller forecast for the US market, economists still anticipate significant decreases in the first half of 2010 with improvements expected in late 2010 or early 2011.

The arrears rate increased significantly from 0.9% at 31 December 2008 to 1.5% at 31 December 2009. In part, this reflects the contraction of the portfolio caused by fewer new loans added, Citizen choosing to exercise its option to sell certain mortgages to the secondary market under long-term agreements, and higher run-off or pay-down rates across all residential products.

## Personal lending

The Group's personal lending portfolio includes credit cards, unsecured loans, auto finance and overdrafts. The majority of personal lending exposures exist in the UK and the US. New defaults as a proportion of average loans and receivables were:

	20	009	20	08	
Personal lending	Average loans and receivables £m	Impairment charge as a % of loans and receivables %	loans and receivables	Impairment charge as a % of loans and receivables %	
UK Retail cards (1)	6,101	8.7	6,617	6.4	
UK Retail loans (1)	12,062	5.9	13,545	3.3	
	\$m	%	\$m	%	
Citizens cards (2)	2,286	8.9	2,275	4.9	
Citizens auto loans (2)	9,759	1.2	11,386	1.1	

#### Notes

- (1) The charge for UK Retail assets refers to impairment on assets in the year.
- (2) The charge for Citizens assets refers to charge offs in the year, net of recoveries realised in the year.

The UK personal lending portfolio, of which 97% is in Core businesses, comprises credit cards, unsecured loans and overdrafts and totalled £20.3 billion at 31 December 2009, a decrease of 10% from 31 December 2008 (£22.5 billion) due to a general market trend of customers repaying debt on credit cards and loan balances and a reduction in new lending.

Risk appetite continues to be actively managed across all unsecured products, reflecting the challenging economic environment. Support continues for customers in financial difficulties through breathing space initiatives on all unsecured products, whereby a thirty day period allows customers to work with a not-for-profit debt advice agency to establish a debt repayment plan. During this time the Group suspends collection activity. A further extension of thirty days can be granted if progress is made and discussions are continuing. Investment in collection and recovery processes continues, addressing both continued support for our customers and the management of impairments.

Default rates on both cards and loans in the UK increased in 2009, driven by the deterioration in the economic environment and, to a lesser extent, the reduction in total balances. Default rates are still sensitive to economic developments, notably unemployment rates.

The Citizens credit card portfolio totalled US\$2.3 billion, at 31 December 2009. Core assets comprised 58% of the portfolio.

\* unaudited

The Citizens cards business adopts conservative risk strategies compared to the US market as illustrated by the business generally performing better than industry benchmarks (provided by VISA). The latest available metrics (December 2009) show the rate for 60+ days delinquency as a percentage of total outstandings at 4.4% (compared to an industry figure of 4.7%) and net contractual charge-offs as a percentage of total outstandings at 7.1% (compared to an industry figure of 7.4%).

For new customers, lending criteria have been tightened and initial credit lines reduced. Existing customers are regularly monitored for changes in asset quality and behaviour and, where appropriate, proactive measures are taken to limit or reduce credit exposure.

Citizens is a leading provider of retail auto financing to US consumers through a network of 3,500 auto dealers located in 23 US states. It maintains a conservative, prime indirect auto lending credit programme with loss rates that have historically been below national averages. Current outstanding retail auto loan balances totalled \$8.8 billion as of 31 December 2009, when the 30-day delinquency rate stood at 2.6%. This compares to data reported by the American Bankers' Association (latest available is at 30 September 2009) showing the nationwide indirect auto lending delinquency rate at 2.8%. Citizens recently shifted its focus on auto financing, moving from a nationwide emphasis to its regional lending footprint. This, together with enhanced collection activities, has resulted in better than expected loss results. Total portfolio losses fell from \$129.6 million in 2008 to \$120.6 million in 2009.

#### **Business review**

Risk, capital and liquidity management

## Corporate sectors

This section discusses the components of property, transport and storage (automotive, shipping, aviation) and retail sectors, given their significance in the current market environment.

## Wholesale property

The Group's exposure to the wholesale property sector totals £104 billion, of which £85 billion is commercial property financing and analysed in detail below. The remainder comprises lending to property

related sectors, including housing associations, estate agents and management companies, and non-lending exposures on off balance sheet instruments and FX/derivatives.

## Commercial property

The commercial property finance portfolio totalled £85 billion at 31 December 2009, an £11 billion or 12% decrease during the year. The Non-Core portion of the portfolio totalled £38 billion, or 44% of the portfolio.

		2009		2008	
Domicile of obligor	-	£m	%	£m	%
UK		55,904	66	55,986	58
Western Europe		19,212	22	28,439	30
Americas		6,520	8	7,996	8
RoW		3,575	4	4,250	4
		85,211	100	96,671	100
		2009		2008	
Segment		£m	%	£m	%
Investment:					
Commercial		47,371	56	54,028	56
Residential		12,921	15	13,937	14
		60,292	71	67,965	70
Development:					
Commercial		11,081	13	11,843	12
Residential		11,271	13	12,154	13
		22,352	26	23,997	25
Other		2,567	3	4,709	5
		85,211	100	96,671	100

Speculative lending represents less than 1% of the portfolio. The Group's appetite for originating speculative commercial property lending is limited and any such business requires exceptional approval under the credit approval framework.

The decrease in asset valuations has placed pressure on the portfolio with more clients seeking renegotiations of LTV covenants in the context of granting structural enhancements or equity injections. The average LTV is 91% while the average interest coverage ratios for GBM and UK Corporate originated investment portfolios (Core and Non-Core combined) are 1.60 times and 1.64 times, respectively.

Whilst asset valuations stabilised during the latter part of 2009, the outlook remains challenging, with liquidity to support refinancing still reduced and high levels of concern regarding tenant failures. Wherever feasible, the Group works closely with clients to restructure loans while achieving mutual benefits.

Portfolios are subject to close monitoring within the originating division and a dedicated unit in the GRG focuses on commercial real estate to ensure that expertise is readily available to manage this portfolio actively on a coordinated basis globally.

## Credit risk continued

Credit risk assets\* continued

Corporate sectors continued

Transport and storage

The automotive, shipping and aviation portfolios form part of the transport and storage industry sector, which stood at £46.2 billion at 31 December

2009, down 22% during the year. The remainder of the portfolio largely comprises land-based freight, storage and logistics companies.

## Automotive

Exposure to the automotive sector decreased from £13.3 billion at 31 December 2008 to £8.9 billion at 31 December 2009.

		2009		2008		
Segment	Core £m	Non-Core £m	Total £m	%	Total £m	%
Original equipment manufacturers (OEMs)	1,204	60	1,264	14	2,681	20
Captive finance companies	609	84	693	8	1,131	9
Component suppliers	750	81	831	9	1,854	14
Retailers/services	4,040	766	4,806	54	5,099	38
Rental	1,150	147	1,297	15	2,533	19
	7,753	1,138	8,891	100	13,298	100

			2008			
Domicile of obligor	Core £m	Non-Core £m	Total £m	%	Total £m	%
Americas	1,325	402	1,727	19	3,520	26
Central Eastern Europe, Middle East and Africa	373	152	525	6	872	7
UK	3,530	426	3,956	45	3,884	29
Other Europe	1,949	97	2,046	23	4,098	31
Asia	576	61	637	7	924	7
	7,753	1,138	8,891	100	13,298	100

The global automotive industry continues to face long-term structural challenges of overcapacity, weakened consumer demand owing to economic conditions, reduced credit availability and high input costs. The global OEMs are experiencing changing demand patterns with a greater focus on developing markets versus their established markets. Shifting production capacity to lower cost overseas locations remains a priority but one that risks labour force issues. The industry is also challenged by increasingly stringent environmental legislation that is forcing a shift to smaller, lower emission vehicles. In 2009 the automotive industry benefited from considerable government support in the form of direct intervention (US manufacturers) and other forms (for example, car

scrappage schemes). Whilst there are some emerging signs of recovery and stability, albeit with volumes at historically low levels, the outlook remains fragile as government support is withdrawn and underlying demand is likely to remain subdued.

The portfolio has been reduced in size by a third since 31 December 2008 and whilst average credit quality was impacted by the restructuring of the large US manufacturers at the start of 2009, this restructuring provided a degree of stability to the portfolio that was largely maintained for the remainder of the year. Impairment provisions to date have not been material.

<sup>\*</sup> unaudited

#### **Business review**

Risk, capital and liquidity management

## Shipping

Sector	2009				2008	
	Core £m	Non-Core £m	Total £m	%	Total £m	%
Dry bulk	2,568	777	3,345	28	3,775	28
Tankers	3,103	1,640	4,743	39	4,975	37
Container	756	685	1,441	12	1,256	10
Gas/offshore	137	1,851	1,988	16	1,786	13
Other	168	419	587	5	1,549	12
	6,732	5,372	12,104	100	13,341	100

#### Note

(1) Figures shown relate to direct shipping financing exposure and do not include related operating lease and counterparty exposures of £1.1 billion in 2009 and £3.3 billion in 2008.

The Group's shipping portfolio is primarily focused on fully secured mortgage finance business in the dry bulk and tanker sectors, with a limited exposure to container vessels.

The performance of the sector over the past twelve months has been materially impacted by both the global downturn and the high volume of new capacity that has been delivered and will continue to come on stream into 2011.

The Group's strategy is to focus on cash flows relating to the ships financed and to work with long-term industry participants in Europe and North America where the Group has long-standing relationships and where the companies have demonstrated an ability to withstand cyclical down turns with a consistent track record through cyclical volatility. Asset selection has been to focus on modern tonnage (average vessel age is eight years).

The Group has refined its strategy during the course of 2009 to define a core business focussed on a well established client base of owners in Europe and North America where the Group has long-standing relationships with companies that have a demonstrated ability to withstand cyclical downturns.

The performance of the portfolio reflects a rising level of stress with a number of transactions restructured in response to asset price reductions and security covenant breaches. The value of the fleet is reviewed on a quarterly basis and a large majority of deals remain fully secured. There have been few instances of payment default and in the majority of cases owners have supported transactions via cash injections. Cases on the Group's watch list that are more closely monitored and controlled have increased and now stand at £1 billion, or 7% of the total portfolio.

Credit risk continued
Credit risk assets\* continued
Corporate sectors continued
Aviation

	2009			2008		
	Core £m	Non-Core £m	Total £m	%	Total £m	%
Operating leases (1)	_	7,126	7,126	46	10,270	50
Secured debt	1,360	3,352	4,712	30	5,252	26
Sovereign guaranteed debt		2,774	2,774	18	3,324	17
Unsecured debt	910	_	910	6	1,093	5
Other	_	_	_	_	405	2
	2,270	13,252	15,522	100	20,344	100

#### Note

The aviation portfolio comprises a number of activities, but is primarily focused on the Dublin based Aviation Capital business, which has been designated as Non-Core.

The aviation sector has been under considerable pressure owing to the global downturn and compounded by the impact of the H1N1 virus (particularly in South America), overcapacity (notably in India and North America) and intense competition. Despite the publicised failure of several airlines, within the Group's portfolio there have been very low incidences of payment defaults and exposures requiring restructuring.

The Group's strategy is to focus on modern assets that are widely used across airlines and to maintain relationships with the strongest operators with the most flexible cost base. The majority of the portfolio is secured on modern aircraft and, although asset prices have weakened, exposures remain fully secured.

Aviation exposure on the Group's watch list, where there is an increased level of management control and oversight, totalled £1.4 billion at 31 December 2009. Notwithstanding reduced passenger volumes, the leased fleet remains fully utilised. The young age and commodity nature of the assets and the quality of the lessees, result in a limited expectation of aircraft being returned.

<sup>(1)</sup> Operating lease assets, which are included in property, plant and equipment, represent the net investment in aircraft owned and on order. A smaller figure, £1 billion, is included within credit risk assets, representing the risk of customer default on lease agreements.

<sup>\*</sup> unaudited

## Retail

The Group's retail portfolio is a component of the wholesale and retail trade industry sector, for which credit risk assets totalled £32 billion at 31 December 2009. Retail comprises £16.3 billion or 51% of the total portfolio, with the remainder being exposure to wholesalers and service-orientated customers.

		2009				2008	
Domicile of obligor	Core £m	Non-Core £m	Total £m	%	Total £m	%	
Americas	2,406	146	2,552	15	4,088	22	
Central Eastern Europe, Middle East and Africa	394	74	468	3	589	3	
UK	6,810	1,180	7,990	49	7,483	41	
Other Europe	3,160	1,889	5,049	31	5,531	30	
Asia	211	64	275	2	643	4	
	12,981	3,353	16,334	100	18,334	100	

	2009				2008	
Segment	Core £m	Non-Core £m	Total £m	%	Total £m	%
Household goods	2,127	338	2,465	15	3,117	17
Food, beverages and tobacco	3,191	162	3,353	21	4,235	23
Clothing and footwear	1,176	379	1,555	9	2,345	13
Pharmaceutical, health and beauty	1,424	236	1,660	10	2,049	11
Other retail	5,063	2,238	7,301	45	6,588	36
	12,981	3,353	16,334	100	18,334	100

The Group's exposure to the retail sector was £16.3 billion at 31 December 2009, down 11% on the prior year. The portfolio is well spread geographically and across sub-sectors.

Economic weakness and reduced consumer confidence is affecting the sector, with the impact most severe for stores reliant on high discretionary spend and for smaller retailers. Food retailers generally fared well during the year, as did the 'value' end of the sector in the context of reduced household spending.

Whilst there has been some flow of retail customers into the GRG, the total value of debt managed by that team remains low. Economic conditions are, however, increasingly bringing to light those in the sector with poor operating models and stretched balance sheets. The more successful operators continue to adapt their customer proposition, operating models and capital structure to the new environment whilst keeping tight control on working capital.

#### Credit risk continued

## Risk elements and impairments

All the disclosures in this section (pages 142 to 148) are audited. The Group classifies impaired assets as either risk elements in lending (REIL) or potential problem loans (PPL). REIL represents non-accrual loans, loans that are accruing but are past due 90 days and restructured loans. PPL represents impaired assets which are not included in REIL, but where information about possible credit problems cause management to have serious doubts about the future ability of the borrower to comply with loan repayment terms.

Both REIL and PPL are reported gross and take no account of the value of any security held which could reduce the eventual loss should it occur, nor of any provision marked. Therefore impaired assets which are highly collateralised, such as mortgages, will have a low coverage ratio of provisions held against the reported impaired balance.

The analyses of risk elements in lending and impairments as discussed below, form a key part of the data provided to senior management on the credit performance of the Group's portfolios.

## Risk elements in lending and potential problem loans by division

Risk elements in lending and potential problem loans by division						Total
	REIL £m	PPL £m	REIL & PPL £m	Total provision £m	Total provision as % of REIL %	provision as % of REIL & PPL %
2009						
UK Retail	4,641	_	4,641	2,677	58	58
UK Corporate	2,330	97	2,427	1,271	55	52
Wealth	218	38	256	55	25	21
Global Banking & Markets	1,800	131	1,931	1,289	72	67
Global Transaction Services	197	4	201	189	96	94
Ulster Bank	2,260	2	2,262	962	43	43
US Retail & Commercial	643		643	478	74	74
Core	12,089	272	12,361	6,921	57	56
Non-Core	22,900	652	23,552	8,252	36	35
Group before RFS Holdings minority interest	34,989	924	35,913	15,173	43	42
RFS Holdings minority interest	3,260	85	3,345	2,110	65	63
0000	38,249	1,009	39,258	17,283	45	44
2008	2.022		2.022	2.007	Ε.4	Ε.4
UK Retail	3,832	7.4	3,832	2,086	54	54
UK Corporate	1,254 107	74	1,328	696	56	52
Wealth	869	24	131 887	34	32 71	26 70
Global Transaction Services	53	18		621		
Global Transaction Services Ulster Bank	1,196	_ 1	53 1,197	43 491	81 41	81 41
US Retail & Commercial	1,196 424	_	1,197	298	70	70
Core	7,735	117	7,852	4,269	55	54
Non-Core	11,056	109	11,165	5,182	47	46
Group before RFS Holdings minority interest	18,791	226	19,017	9,451	50	50
RFS Holdings minority interest	2,470		2,470	1,565	63	63
N 3 Holdings minority interest	21,261	226	21,487	11,016	52	51
2007	21,201	220	21,407	11,010	52	31
UK Retail	3,369	_	3,369	2,048	61	61
UK Corporate	1,187	16	1,203	737	62	61
Wealth	45	11	56	26	58	46
Global Banking & Markets	830	67	897	493	59	55
Global Transaction Services	73		73	22	30	30
Ulster Bank	442	1	443	314	71	71
US Retail & Commercial	229	_	229	220	96	96
Other	_	_		30		
Core	6,175	95	6,270	3,890	63	62
Non-Core	2,076	36	2,112	1,082	52	51
Group before RFS Holdings minority interest	8,251	131	8,382	4,972	60	59
RFS Holdings minority interest	2,480	540	3,020	1,480	60	49
	10,731	671	11,402	6,452	60	57

## Key points

- Provision coverage fell during the year from 52% to 45% (REIL & PPL coverage fell from 51% to 44%) as a consequence of the growth in REIL being concentrated in secured, property-related loans. These loans require relatively lower provisions in view of their collateralised nature. With many of these being in Non-Core, the provision coverage ratio is lower in Non-Core than in Core.
- Provision coverage in Core business improved from 55% to 57%.
- REIL in the Core businesses increased by £4.4 billion to £12.1 billion while REIL in Non-Core more than doubled to £22.9 billion.

#### Risk elements in lending and potential problem loans

			2009			2008		2007	
	Core £m	Non-Core £m	Group before RFS Holdings minority interest £m	RFS Holdings minority interest £m	Group £m	Group before RFS Holdings minority interest £m	Group £m	Group before RFS Holdings minority interest £m	Group £m
Loans accounted for on a									
non-accrual basis(2):									
Domestic	6,348	7,221	13,569	3	13,572	8,579	8,588	5,599	5,599
Foreign	4,383	13,859	18,242	3,211	21,453	8,503	10,891	2,350	4,763
	10,731	21,080	31,811	3,214	35,025	17,082	19,479	7,949	10,362
Accruing loans which are contractually overdue 90 days or more as to principal interest(3):									
Domestic	1,135	1,089	2,224	_	2,224	1,201	1,201	217	217
Foreign	223	731	954	46	1,000	508	581	85	152
	1,358	1,820	3,178	46	3,224	1,709	1,782	302	369
Total REIL	12,089	22,900	34,989	3,260	38,249	18,791	21,261	8,251	10,731
Potential problem loans (4):									
Domestic	137	287	424	_	424	218	218	63	63
Foreign	135	365	500	85	585	8	8	68	608
Total PPL	272	652	924	85	1,009	226	226	131	671
REIL as a % of gross lending to customers excluding	0.007	45.407	4.404	0.407	E 46'	0.707	0.50/	4.50	4.00
reverse repos (5) REIL and PPL as a % of gross	2.8%	15.1%	6.1%	2.4%	5.4%	2.7%	2.5%	1.5%	1.6%
lending to customers									

#### Notes:

#### **Key points**

- At 31 December 2009 REIL were 80% greater than at 31 December 2008. The majority of this growth was attributable to property assets, particularly in Non-Core which had a 107% increase in REIL.
- PPL also increased compared with 31 December 2008.
- REIL growth slowed in the second half of the year (15%) compared with the first half (57%), reflecting the moderating asset quality trend observed as the year progressed. REIL levels in the fourth quarter were flat to the third quarter.
- REIL and PPL represented 5.5% of gross lending to customers, up from 2.5% at the end of 2008.

<sup>(1)</sup> For the analysis above, 'Domestic' consists of the United Kingdom domestic transactions of the Group. 'Foreign' comprises the Group's transactions conducted through the offices outside the UK and those offices in the UK specifically organised to service international banking transactions.

<sup>(2)</sup> All loans against which an impairment provision is held are reported in the non-accrual category.

<sup>(3)</sup> Loans where an impairment event has taken place but no impairment recognised. This category is used for fully collateralised non-revolving credit facilities.

<sup>(4)</sup> Loans for which an impairment event has occurred but no impairment provision is necessary. This category is used for fully collateralised advances and revolving credit facilities where identification as 90 days overdue is not feasible.

<sup>(5)</sup> Includes gross loans relating to disposal groups in 2009.

#### Credit risk continued

## Impairment loss provision methodology

Provisions for impairment losses are assessed under three categories:

- Individually assessed provisions: provisions required for individually significant impaired assets which are assessed on a case by case basis, taking into account the financial condition of the counterparty and any guarantee and other collateral held after being stressed for downside risk. This incorporates an estimate of the discounted value of any recoveries and realisation of security or collateral. The asset continues to be assessed on an individual basis until it is repaid in full, transferred to the performing portfolio or written-off;
- Collectively assessed provisions: provisions on impaired credits below an agreed threshold which are assessed on a portfolio basis, to reflect the homogeneous nature of the assets, such as credit cards or personal loans. The provision is determined from a quantitative review of the relevant portfolio, taking account of the level of arrears, security and average loss experience over the recovery period; and
- Latent loss provisions: provisions held against impairments in the
  performing portfolio that have been incurred as a result of events
  occuring before the balance sheet date but which have not been
  identified at the balance sheet date. The Group has developed
  methodologies to estimate latent loss provisions that reflect:
  - Historical loss experience adjusted where appropriate, in the light of current economic and credit conditions; and
  - The period ('emergence period') between an impairment event occurring and a loan being identified and reported as impaired.

Recoverable cash flows are estimated using two parameters: loss given default (LGD) – this is the estimated loss amount, expressed as a percentage, that will be incurred if the borrower defaults; and the probability that the borrower will default (PD).

Emergence periods are estimated at a portfolio level and reflect the portfolio product characteristics such as a coupon period and repayment terms, and the duration of the administrative process required to report and identify an impaired loan as such. Emergence periods vary across different portfolios from two to 225 days. They are based on actual experience within the particular portfolio and are reviewed regularly.

The Group's retail business segment their performing loan books into homogenous portfolios such as mortgages, credit cards or unsecured loans, to reflect their different credit characteristics. Latent provisions are computed by applying portfolio-level LGDs, PDs and emergence periods. The wholesale calculation is based on similar principles but there is no segmentation into portfolios: PDs and LGDs are calculated on an individual basis.

#### **Provision analysis**

The Group's consumer portfolios, which consist of high volume, small value credits, have highly efficient largely automated processes for identifying problem credits and very short timescales, typically three months, before resolution or adoption of various recovery methods. Corporate portfolios consist of higher value, lower volume credits, which tend to be structured to meet individual customer requirements.

Provisions are assessed on a case by case basis by experienced specialists with input from professional valuers and accountants. The Group operates a transparent provisions governance framework, setting thresholds to trigger enhanced oversight and challenge.

## Impairment charge

The following table shows impairment losses charged to the income statement.

			2009				
	Core £m	Non-Core £m	Group before RFS Holdings minority interest £m	RFS Holdings minority interest £m	Group £m	2008 Group £m	2007 Group £m
New impairment losses	4,867	9,357	14,224	1,125	15,349	8,391	2,310
less: recoveries of amounts previously written-off	(189)	(136)	(325)	(74)	(399)	(319)	(342)
Charge to income statement	4,678	9,221	13,899	1,051	14,950	8,072	1,968
Comprising:							
Loan impairment losses	4,567	8,523	13,090	1,044	14,134	7,091	1,946
Impairment losses on available-for-sale securities	111	698	809	7	816	981	22
Charge to income statement	4,678	9,221	13,899	1,051	14,950	8,072	1,968

## Impairment charge by division

Division	2009 £m	2008 £m	2007 £m
UK Retail	1,679	1,019	975
UK Corporate	927	319	178
Wealth	33	16	3
Global Banking & Markets	640	522	66
Global Transaction Services	39	54	14
Ulster Bank	649	106	46
US Retail & Commercial	702	437	246
RBS Insurance	8	42	_
Central items	1	(19)	3
Core	4,678	2,496	1,531
Non-Core	9,221	4,936	399
Group before RFS Holdings minority interest	13,899	7,432	1,930
RFS Holdings minority interest	1,051	640	38
Group	14,950	8,072	1,968

## Key point

• Impairment losses increased by £6.9 billion to £15.0 billion. Non-Core accounted for 62% (£4.3 billion) of the increase. Retail and commercial business in UK, Ireland and the US also recorded significant increases in loans impairments.

# Credit risk continued Analysis of loan impairment charge

			2009			2008		2007	
	Core £m	Non-Core £m	Group before RFS Holdings minority interest £m	RFS Holdings minority interest £m	Group £m	Group before RFS Holdings minority interest £m	Group £m	Group before RFS Holdings minority interest £m	Group £m
Latent loss	991	193	1,184	128	1,312	769	822	25	88
Collectively assessed	2,545	1,449	3,994	203	4,197	2,391	2,606	1,813	1,584
Individually assessed (1)	1,019	6,859	7,878	713	8,591	3,200	3,545	244	274
Charge to income statement (2)	4,555	8,501	13,056	1,044	14,100	6,360	6,973	2,082	1,946
Charge as a % of customer loans and advances – gross (3)	1.1%	5.7%	2.3%	0.8%	2.0%	0.9%	0.8%	0.4%	0.3%

#### Notes:

- (1) Excludes loan impairment charge against loans and advances to banks of £34 million (2008 £118 million; 2007 nil).
- (2) Excludes impairments of available-for-sale securities of £816 million (2008 £981 million; 2007 £22 million).
- (3) Gross of provisions and excluding reverse repurchase agreements. Includes gross loans relating to disposal groups.

## Analysis of loan impairment provisions on loans to customers

			2009			2008		2007	
	Core £m	Non-Core £m	Group before RFS Holdings minority interest £m	RFS Holdings minority interest £m	Group £m	Group before RFS Holdings minority interest £m	Group £m	Group before RFS Holdings minority interest £m	Group £m
Latent loss	2,005	735	2,740	336	3,076	1,719	1,944	734	1,050
Collectively assessed	3,509	1,266	4,775	479	5,254	3,692	4,102	3,162	3,845
Individually assessed (1)	1,272	6,229	7,501	1,295	8,796	3,913	4,843	1,073	1,554
	6,786	8,230	15,016	2,110	17,126	9,324	10,889	4,969	6,449

#### Note

(1) Excludes provision of £157 million relating to loans and advances to banks (2008 – £127 million; 2007 – £3 million).

## Movement in loan impairment provisions

The following table shows the movement in the provision for impairment losses for loans and advances.

	Individually	assessed	Collectively		2009	2008	2007
	Banks £m	Customers £m	assessed £m	Latent £m	Total £m	Total £m	Total £m
Group before RFS Holdings minority interest							
At 1 January	127	3,913	3,692	1,719	9,451	4,972	4,501
Transfers to disposal groups	_	(152)	(111)	(58)	(321)		_
Currency translation and other adjustments	(4)	(263)	(56)	(105)	(428)	1,007	72
Acquisition of subsidiaries	_	_	_	_			129
Disposals	_	(65)	_	_	(65)	(178)	
Amounts written-off	_	(3,609)	(2,869)	_	(6,478)	(2,897)	(1,914)
Recoveries of amounts previously written-off	_	38	287	_	325	261	275
Charge to income statement (1)	34	7,878	3,994	1,184	13,090	6,478	2,082
Discount unwind	_	(239)	(162)	_	(401)	(192)	(173)
At 31 December (2)	157	7,501	4,775	2,740	15,173	9,451	4,972
Group							
At 1 January	127	4,843	4,102	1,944	11,016	6,452	3,935
Transfers to disposal groups	_	(155)	(111)	(58)	(324)	(767)	_
Currency translation and other adjustments	(4)	(326)	(78)	(122)	(530)	1,441	183
Acquisition of subsidiaries		`	`	` _		_	2,221
Disposals	_	(65)	_	_	(65)	(178)	_
Amounts written-off	_	(3,940)	(2,999)	_	(6,939)	(3,148)	(2,011)
Recoveries of amounts previously written-off	_	94	305	_	399	319	342
Charge to income statement (1)	34	8,591	4,197	1,312	14,134	7,091	1,946
Discount unwind	_	(246)	(162)	_	(408)	(194)	(164)
At 31 December (2)	157	8,796	5,254	3,076	17,283	11,016	6,452

### Notes:

<sup>(1)</sup> Includes charge relating to loans and advances to banks of £34 million (2008 – £118 million; 2007 – nil).

<sup>(2)</sup> Includes closing provisions relating to loans and advances to banks of £157 million (2008 – £127 million; 2007 – £3 million).

#### Credit risk continued

## Movement in loan impairment provisions continued

The movement in provisions balance by division is shown in the table below.

	UK Retail £m	UK Corporate Banking £m	Wealth £m	Global Banking & Markets £m	Global Transaction Services £m	Ulster Bank £m	US Retail & Commercial £m	Non-Core £m	Holdings minority interest £m	2009 £m	2008 £m	2007 £m
At 1 January	2,086	696	34	621	43	491	298	5,182	1,565	11,016	6,452	3,935
Transfer to disposal groups	_	_	_	(16)	_	_	_	(305)	(3)	(324)	(767)	_
Currency translation												
and other adjustments	67	5	1	365	128	(109)	(34)	(851)	(102)	(530)	1,441	137
Acquisition of subsidiaries	_	_	_	_	_	_	_	_	_	_	_	2,221
Disposal of subsidiaries	_	_	_	(62)	_	_	_	(3)	_	(65)	(178)	_
Net increase in provisions of												
discontinued operations	_	_	_	_	_	_	_	_	_	_	_	46
Amounts written-off	(1,150)	(352)	(12)	(169)	(23)	(34)	(546)	(4,192)	(461)	(6,939)	(3,148)	(2,011)
Recoveries of amounts												
previously written-off	97	20	_	11	2	1	58	136	74	399	319	342
Charged to the income												
statement (1)	1,679	923	33	542	39	649	702	8,523	1,044	14,134	7,091	1,946
Unwind of discount	(102)	(21)	(1)	(3)	_	(36)	_	(238)	(7)	(408)	(194)	(164)
At 31 December (2)	2,677	1,271	55	1,289	189	962	478	8,252	2,110	17,283	11,016	6,452

## **Key points**

- The provision charge for 2009 was approximately double the previous year.
- Wholesale portfolios continue to drive the trend in provisions, with a notable concentration in the property sector.

## Analysis of AFS impairment charge

The following table analyses the AFS impairment charge.

	2009		2008		2007		
	Group before RFS Holdings minority interest £m	Group £m	Group before RFS Holdings minority interest £m	Group £m	Group before RFS Holdings minority interest £m	Group £m	
Debt securities	601	601	851	878	20	20	
Equity securities	208	215	103	103	2	2	
Total	809	816	954	981	22	22	
Charge as a % of AFS assets	0.6%	0.6%	0.7%	0.8%	_	_	

#### Balance sheet analysis

All the disclosures in this section (pages 149 to 153) are audited. The following tables provide an analysis of the credit quality and distribution of financial assets by the Group's internal credit quality gradings, geography and industry sector. Credit risk assets analysed on the preceding pages are reported internally to senior management,

however they exclude certain exposures and take account of netting agreements including master netting arrangements that provide a right of legal set-off but do not meet the criteria for off-set in IFRS. The analysis below is therefore provided to supplement the credit risk assets analysis and to reconcile to the consolidated balance sheet.

## Credit quality

2009	Cash and balances at central banks £m	Loans and advances to banks (1) £m	Loans and advances to customers £m	Settlement balances £m	Derivatives £m	Other financial instruments £m	Commitments £m	Contingent liabilities £m	Total £m
AQ1	52,234	79,453	115,738	6,592	390,786	754	62,488	9,792	717,837
AQ2	_	1,873	14,025	306	11,740	9	27,984	4,854	60,791
AQ3	1	2,206	36,165	199	10,903	_	28,749	6,417	84,640
AQ4	23	1,455	128,981	605	8,872	_	53,979	16,174	210,089
AQ5	2	2,851	159,914	149	8,639	37	44,342	8,228	224,162
AQ6	1	471	111,588	49	2,674	_	31,235	2,736	148,754
AQ7	_	122	64,724	26	2,326	98	27,057	2,605	96,958
AQ8	_	172	31,272	_	1,448	_	12,730	1,179	46,801
AQ9	_	237	21,411	_	2,007	_	5,379	1,465	30,499
AQ10	_	386	10,460	_	2,019	_	3,698	570	17,133
Accruing past due	_	36	16,331	3,910	39	_	_	_	20,316
Non-accrual	_	115	34,910	197	1	_	_	_	35,223
Impairment provision	_	(157)	(17,126)	_	_	_	_	_	(17,283)
	52,261	89,220	728,393	12,033	441,454	898	297,641	55,020	1,675,920
2008									
AQ1	12,397	98,082	157,212	11,958	837,987	630	123,399	10,279	1,251,944
AQ2	3	7,250	21,656	535	27,225	_	23,379	2,132	82,180
AQ3	_	14,296	68,663	550	35,756	_	26,797	2,851	148,913
AQ4	_	12,792	141,857	34	46,318	_	64,891	13,800	279,692
AQ5	_	1,066	175,544	252	27,047	_	64,308	19,124	287,341
AQ6	_	680	124,606	217	6,632	222	18,145	12,246	162,748
AQ7	_	201	107,624	248	4,547	_	17,915	8,208	138,743
AQ8	_	305	28,517	_	1,477	_	14,603	1,269	46,171
AQ9	_	356	17,329	9	2,136	_	6,298	1,160	27,288
AQ10	_	279	7,586	_	3,423	_	1,989	468	13,745
Accruing past due	_	_	15,667	4,029	11	_	_	_	19,707
Non-accrual	_	129	19,350	_	_	_	_	_	19,479
Impairment provision	_	(127)	(10,889)	_	_	_	_	_	(11,016)
	12,400	135,309	874,722	17,832	992,559	852	361,724	71,537	2,466,935

Note

<sup>(1)</sup> Excluding items in the course of collection of £2,533 million (2008 – £2,888 million).

## Balance sheet analysis continued

Credit quality continued

The following tables show 2007 and 2008 based on the old AQ1-5 bands.

2008	Cash and balances at central banks £m	Loans and advances to banks (1)	Loans and advances to customers £m	Settlement balances £m	Derivatives £m	Other financial instruments £m	Commitments £m	Contingent liabilities £m	Total £m
AQ1	12,400	131,963	310,950	12,612	912,728	691	209,359	19,693	1,610,396
AQ2	_	872	141,849	516	36,528	_	55,109	18,461	253,335
AQ3		1,247	187,899	290	30,079	161	48,554	19,502	287,732
AQ4	_	282	150,705	129	5,181	_	23,458	10,977	190,732
AQ5	_	943	59,191	256	8,032	_	25,244	2,904	96,570
Accruing past due			15,667	4,029	11	_	_	_	19,707
Non-accrual		129	19,350			_	_		19,479
Impairment provision		(127)	(10,889)	_	_	_	_	_	(11,016)
	12,400	135,309	874,722	17,832	992,559	852	361,724	71,537	2,466,935
2007									
AQ1	17,866	204,083	275,715	14,491	240,114	669	131,750	26,120	910,808
AQ2		5,797	174,074	98	23,333	_	89,682	16,314	309,298
AQ3	_	4,937	221,561	344	11,299	_	74,126	11,740	324,007
AQ4		407	84,791	21	2,352	_	25,320	4,032	116,923
AQ5	_	1,119	55,273	68	304	143	17,301	3,714	77,922
Accruing past due			13,236	1,567	_	65	_	_	14,868
Non-accrual		25	10,337						10,362
		23	10,557						10,002
Impairment provision	_	(3)	(6,449)	_		_	_		(6,452)

Note:

<sup>(1)</sup> Excluding items in the course of collection of £2,888 million in 2008 (2007 – £3,095 million).

#### **Debt securities**

The table below analyses debt securities by external ratings, mapped on to the Standard & Poor's ratings scale.

2009	UK and US government £m	Other government £m	Bank and Building Society £m	Asset-backed securities £m	Corporate £m	Other £m	Total £m
AAA	49,820	44,396	4,012	65,067	2,263	_	165,558
BBB- and above	_	39,009	9,523	17,071	5,476	_	71,079
Non-investment grade	_	353	169	3,515	2,042	_	6,079
Unrated	_	504	289	1,949	2,601	1,036	6,379
Group before RFS Holdings minority interest	49,820	84,262	13,993	87,602	12,382	1,036	249,095
RFS Holdings minority interest	904	11,871	3,803	580	906	95	18,159
Group	50,724	96,133	17,796	88,182	13,288	1,131	267,254
2008							
AAA	35,301	43,197	8,126	93,853	3,953	_	184,430
BBB- and above	_	15,862	13,013	11,437	10,172	_	50,484
Non-investment grade		242	127	3,678	2,259		6,306
Unrated		409	1,445	2,175	4,517	3,393	11,939
Group before RFS Holdings minority interest	35,301	59,710	22,711	111,143	20,901	3,393	253,159
RFS Holdings minority interest	7	10,761	1,652		885	1,085	14,390
Group	35,308	70,471	24,363	111,143	21,786	4,478	267,549

#### **Key points**

- 66% of the portfolio is AAA rated; 95% is investment grade.
- Securities issued by central and local governments comprised 54% of the portfolio at 31 December 2009.
- 63% of corporate debt securities are investment grade. Of £2.6 billion unrated corporate securities, £1.1 billion relates to US funds derivatives portfolio.
- See Market turmoil section on page 184 for further analysis of assetbacked securities.

## Balance sheet analysis continued

## Past due analysis

The following loans and advances to customers were past due at the balance sheet date but not considered impaired:

		Group before RFS Holdings minority				2008	2007
	Core £m	Non-Core £m	interest £m	interest £m	Group £m	Group £m	Group £m
Past due 1-29 days	5,101	1,486	6,587	1,209	7,796	9,517	8,768
Past due 30-59 days	1,943	357	2,300	424	2,724	2,941	2,745
Past due 60-89 days	2,203	207	2,410	177	2,587	1,427	1,354
Past due 90 days or more	1,358	1,820	3,178	46	3,224	1,782	369
	10,605	3,870	14,475	1,856	16,331	15,667	13,236

#### Note

## Industry risk – geographical analysis

The table below analyses financial assets by location of office and by industry type.

2009	Loans and advances to banks and customers £m	Securities £m	Derivatives £m	Other (1 £m	) Total £m	Netting and offset (2) £m
UK	446,590	142,919	280,943	6,537	876,989	252,352
US	102,106	55,796	128,756	5,920	292,578	113,670
Europe	248,204	71,016	5,228	149	324,597	_
RoW	40,529	18,529	26,527	848	86,433	19,803
	837,429	288,260	441,454	13,454	1,580,597	385,825
Central and local government	9,006	155,118	7,013	205	171,342	1,725
Manufacturing	48,683	2,260	5,420	116	56,479	3,184
Construction	15,214	615	928	63	16,820	1,452
Finance (3)	201,779	107,116	411,017	12,118	732,030	372,343
Service industries and business activities	154,657	15,403	12,025	795	182,880	5,824
Agriculture, forestry and fishing	8,665	282	65	9	9,021	76
Property	103,013	4,509	4,517	108	112,147	1,114
Individuals:						
Home mortgages	230,412	729	241	_	231,382	7
Other	43,341	1	212	40	43,594	61
Finance lease and instalment credit	20,103	306	16	_	20,425	39
Interest accruals	2,556	1,921	_	_	4,477	_
	837,429	288,260	441,454	13,454	1,580,597	385,825

For notes refer to the following page.

<sup>(1)</sup> These balances include loans and advances to customers that are past due through administrative and other delays in recording payments or in finalising documentation and other events unrelated to credit quality.

#### **Business review**

Risk, capital and liquidity management

2008	Loans and advances to banks and customers £m	Securities £m	Derivatives £m	Other (1 £m	) Total £m	Netting and off-set(a £m
UK	538,917	135,668	569,098	8,059	1,251,742	499,426
US	132,107	64,476	366,113	6,829	569,525	326,473
Europe	293,498	71,293	12,209	3,718	380,718	843
RoW	59,413	22,652	45,139	552	127,756	31,926
	1,023,935	294,089	992,559	19,158	2,329,741	858,668
Central and local government	15,712	102,293	6,382	197	124,584	1,987
Manufacturing	75,489	2,136	14,160	308	92,093	6,498
Construction	20,907	214	984	32	22,137	1,488
Finance	285,550	160,842	939,154	16,039	1,401,585	836,428
Service industries and business activities	190,537	24,355	25,933	2,470	243,295	10,858
Agriculture, forestry and fishing	9,055	144	45	16	9,260	87
Property	106,633	2,512	5,586	71	114,802	1,067
Individuals:						
Home mortgages	234,598	50	18	_	234,666	52
Other	55,960	279	272	25	56,536	84
Finance lease and instalment credit	22,355	23	25		22,403	119
Interest accruals	7,139	1,241			8,380	_
2007						
UK	595,347	161,873	254,797	12,746	1,024,763	202,503
US	143,805	69,921	9,708	3,308	226,742	23,059
Europe	232,049	78,044	7,322	157	317,572	109,071
RoW	83,249	37,918	5,575	1,255	127,997	6,166
	1,054,450	347,756	277,402	17,466	1,697,074	340,799
Central and local government	10,077	103,205	4,148	212	117,642	1,540
Manufacturing	51,719	3,418	6,010	_	61,147	4,259
Construction	18,760	631	757		20,148	1,685
Finance (3)	442,532	204,587	259,294	17,178	923,591	299,705
Service industries and business activities	151,822	21,356	5,787	1	178,966	31,456
Agriculture, forestry and fishing	9,181	72	100		9,353	104
Property	88,837	5,013	1,005	7	94,862	2,033
Individuals:						
Home mortgages	185,095	1,813	5	_	186,913	_
Other	68,179	4,432	15	23	72,649	10
0.1101	00,177					
Finance lease and instalment credit	19,498	131	281	45	19,955	5
		131 3,098	281 —	45 —	19,955 11,848	5 2

## Notes:

 $<sup>(1) \ \</sup> Includes \ settlement \ balances \ of \ \pounds 12,033 \ million \ at \ 31 \ \ December \ 2009 \ (2008 - \pounds 17,832 \ million; \ 2007 - \pounds 16,589 \ million).$ 

<sup>(2)</sup> This column shows the amount by which the Group's credit risk exposure is reduced through arrangements, such as master netting agreements, which give the Group a legal right to set-off the financial asset against a financial liability due to the same counterparty. In addition, the Group holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade debtors; and guarantees of lending from parties other than the borrower. The Group obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

<sup>(3)</sup> Loans made by the Group's consolidated conduits to asset owning companies are included within finance.

#### Funding and liquidity risk

All the disclosures in this section (pages 154 to 160) are audited unless indicated otherwise with an asterisk (\*).

The Group's liquidity policy is designed to ensure that the Group can at all times meet its obligations as they fall due.

Liquidity management within the Group addresses the overall balance sheet structure and the control, within prudent limits, of risk arising from the mismatch of maturities across the balance sheet and from exposure to undrawn commitments and other contingent obligations.

Following a difficult first quarter of 2009, most indicators of stress in financial markets are close to or better than in late 2008. Liquidity conditions in money and debt markets have improved significantly since the beginning of the second quarter of 2009. Contributing to the improvement has been a combination of ongoing central bank and other official liquidity support schemes, guarantee schemes and rate cuts. Signs of underlying macroeconomic trends such as stabilisation of the UK economy, also helped to sustain a recovery in debt markets.

#### Liquidity risk framework and governance

The Group has an approved risk appetite supported by explicit targets and metrics to control the size and extent of both short-term and long-term liquidity risk. These metrics are reviewed by the Board and Group Asset and Liability Management Committee (GALCO) on a regular basis. The Group uses stress tests to refine and update the risk appetite in light of changing conditions.

The GALCO, chaired by the Group Finance Director, has the responsibility to set Group policy and ensure that it is cascaded and communicated to the business divisions. Group Treasury is the functional area with responsibility for monitoring and control of the Group's funding and liquidity positions.

Group Treasury is supported by a governance process that includes a Liquidity Risk Forum comprising functional areas across the organisation that are responsible for liquidity management, including monitoring through divisional and regional asset and liability committees.

The Group uses funds transfer pricing to ensure the costs of liquidity as well as funding are integrated into the business decision making process.

The Group continues to improve and augment funding and liquidity risk management practices in light of experience of the market over the last two years and of emerging regulatory and industry standards such as the FSA policy statement on strengthening liquidity standards.

## Structural management

The Group regularly evaluates its structural liquidity risk and applies a variety of balance sheet management and term funding strategies to maintain this risk within its policy parameters. The degree of maturity mismatch within the overall long-term structure of the Group's assets and liabilities is managed within internal policy guidelines, aimed at

ensuring term asset commitments are funded on an economic basis over their life. In managing its overall term structure, the Group analyses and takes into account the effect of retail and corporate customer behaviour on actual asset and liability maturities where they differ materially from the underlying contractual maturities.

The Group targets diversification in its funding sources to reduce funding risk. A key source of funds for the Group is its core customer deposits gathered by its retail banking, private client, corporate and small and medium enterprises franchises. The Group's multi-brand offering and strong client focus is a key part of the funding strategy and continues to benefit the Group's funding position.

The Group also accesses the wholesale funding market to provide additional flexibility in funding sources. The Group has actively sought to manage its liquidity position through increasing the duration of short-term wholesale funding, continued diversification of wholesale debt investors and depositors, supplemented by long-term issuance, government guaranteed debt, and a programme of ensuring that assets held are eligible as collateral to access central bank liquidity schemes.

#### Cash flow management

The short-term maturity structure of the Group's assets and liabilities is managed daily to ensure that all material or potential cash flows, undrawn commitments and other contingent obligations can be met. The primary focus of the daily management activity is to ensure access to sufficient liquidity to meet cash flow obligations within key time horizons, including out to one month ahead and FSA target horizons such as 90 days.

Potential sources of liquidity include cash inflows from maturing assets, new borrowings or the sale of various debt securities held. Short-term liquidity risk is generally managed on a consolidated basis with liquidity mismatch limits in place for subsidiaries and non-UK branches which have material local treasury activities, thereby assuring that the daily maintenance of the Group's overall liquidity risk position is not compromised.

#### Volume management

The Group also actively monitors and manages future business volumes to assess funding and liquidity requirements and ensure that the Group operates within the risk appetite and metrics set by the Board. This includes management of undrawn commitments, conduits and liquidity facilities within acceptable levels.

#### Liquidity reserves

The Group has built up a diversified stock of highly marketable liquid assets including highly rated central government debt that can be used as a buffer against unforeseen impacts on cash flow or in stressed environments. The make up of this portfolio of assets is sub-divided into tiers on the basis of asset liquidity, with haircuts applied to ensure that realistic liquidation values are used in key metrics. This portfolio includes a centrally held buffer against severe liquidity stresses and locally held buffers to meet self sufficiency needs.

#### Stress testing

The Group performs stress tests to simulate how events may impact its funding and liquidity capabilities. Such tests assist in the planning of the overall balance sheet structure, help define suitable limits for control of the risk arising from the mismatch of maturities across the balance sheet and from undrawn commitments and other contingent obligations, and feed into the risk appetite and contingency funding plan. The form and content of stress tests are updated where required as market conditions evolve. These stresses include the following scenarios:

- Idiosyncratic stress: an unforeseen, name-specific, liquidity stress, with the initial short-term period of stress lasting for at least two weeks;
- Market stress: an unforeseen, market-wide liquidity stress of three months duration:
- Idiosyncratic and market stress: a combination of idiosyncratic and market stress;
- Rating downgrade: one and two notch long-term credit rating downgrade scenarios; and
- Daily market lockout: no access to unsecured funding and no funding rollovers are possible.

#### Contingency planning

Contingency funding plans have been developed which incorporate early warning indicators to monitor market conditions. The Group reviews its contingency funding plans in the light of evolving market conditions and stress test results. The contingency funding plans cover: the available sources of contingent funding to supplement cash flow shortages; the lead times to obtain such funding; the roles and responsibilities of those involved in the contingency plans; the communication and escalation requirements when early warning indicators signal deteriorating market conditions; and the ability and circumstances within which the Group accesses central bank liquidity.

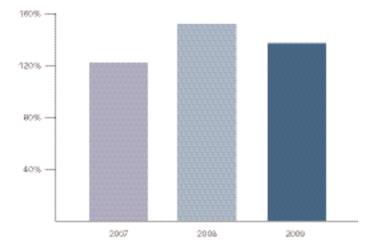
#### Monitoring

Liquidity risk is constantly monitored to evaluate the Group's position having regard to its risk appetite and key metrics. Daily, weekly and monthly monitoring and control processes are in place, which allow management to take appropriate action. Actions taken to improve the liquidity risk include a focus on improving the loan to deposit ratio, issuing longer-term wholesale funding, both guaranteed and unguaranteed, and the size of the conduit commitments. Metrics include, but are not limited to;

Wholesale funding > one year: As the wholesale funding markets have improved over the course of 2009 the Group has been better able to manage both its short and longer-term funding requirements and has significantly reduced its reliance on central bank funding. In 2009, the Group issued £21 billion of public, private and structured unquaranteed debt securities with a maturity greater than one year including issuances with maturities of ten years and five years of £3 billion and £2 billion respectively. To provide protection from liquidity risk in these markets the Group targets a ratio of wholesale funding greater than one year. The proportion of outstanding debt instruments issued with a remaining maturity of greater than 12 months has increased from 45% at 31 December 2008 to 50% at 31 December 2009, reflecting a lengthening of the maturity profile of debt issuance over the period. The Group is also targeting an absolute funding reliance (unsecured wholesale funding with a residual maturity of less than one year) of less than £150 billion by 2013. The 2013 target can also be segmented further into bank deposits of less than £65 billion and other unsecured wholesale funding of less than £85 billion. The reliance on wholesale funding has improved from £343 billion at 31 December 2008 to £249 billion at December 2009 (and this figure includes £109 billion of bank deposits).

In common with other UK banks, the Group has benefited from the UK Government's scheme to guarantee debt issuance. At 31 December 2009 the Group had debt securities in issue amounting to £52 billion (2008 – £32 billion), which is approximately 38% of the total UK Government guaranteed debt.

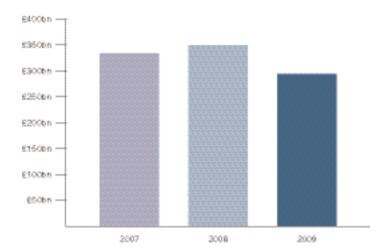
Loan to deposit ratio: The Group monitors the loan to deposit ratio as a key metric. This ratio has decreased from 118% at 31 December 2008 to 104% at 31 December 2009 for Core and from 151% at 31 December 2008 to 134% at 31 December 2009 for the Group. The Group has a target of 100% for 2013. The gap between customer loans and customer deposits (excluding repos) narrowed by £91 billion from £233 billion at 31 December 2008 to £142 billion at 31 December 2009.



#### Funding and liquidity risk continued

#### Monitoring continued

*Undrawn commitments:* The Group has been actively managing down the amount of undrawn commitments that it is exposed to. Undrawn commitments decreased from £349 billion at 31 December 2008 to £289 billion at 31 December 2009.



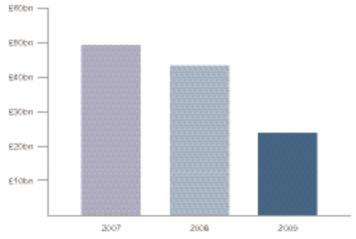
Repo Agreements: At 31 December 2009 the Group had £68 billion of customer secured funding and £38 billion of bank secured funding, which includes borrowing using central bank funding schemes. With markets continuing to stabilise through the course of 2009, the Group has significantly reduced its reliance on secured funding from central bank liquidity schemes.

Liquidity reserves: The total stock of liquid assets has increased by £81 billion during 2009 from £90 billion at 31 December 2008 to £171 billion at 31 December 2009; this reflects the injection of £25.5 billion of B shares at the end of December 2009 provided as

treasury bills and cash. The Group is targeting a liquidity pool of £150 billion by 2013. The table below shows the breakdown of these assets. In addition to available liquid assets, the Group has a pool of unencumbered assets that are available for securitisation to raise funds if and when required.

The types of assets which can be used in securitisation include lending assets, and the Group benefits from not having encumbered significant amounts of lending assets historically.

Conduit commitments: The Group has taken additional measures to improve the balance sheet structure. One area of focus has been reducing the size of the multi-seller conduits business, which relies upon funding assets through the issuance of short term asset-backed commercial paper. Total facilities have declined by £17.9 billion to £25.0 billion at 31 December 2009. This has reduced the liquidity risk to the Group through the commitments provided for this type of business.



and the second s	2009	2008
Liquidity reserves	£m	£m
Government securities	57,407	27,303
Cash and central bank balances	51,500	11,830
Unencumbered collateral (1)	42,055	30,054
Other liquid assets	19,699	20,647
Total liquidity reserve	170,661	89,834

#### Note

(1) Includes secured assets which are eligible for discounting at central banks.

#### **Funding profile**

The contractual maturity of on balance sheet assets and liabilities, shown in the tables overleaf, highlight the maturity transformation which underpins the role of banks to lend longer-term but funded predominantly by short-term liabilities such as customer deposits. This is achieved through the diversified funding franchise of the Group

across an extensive retail, wealth and SME customer base, and across a wide geographic network. In practice, the behavioural profile of many assets and liabilities exhibit greater stability and longer maturity than the contractual maturity. The Group models the behavioural maturity of liabilities so that it can target a diversified and stable funding base.

The table below analyses the contractual undiscounted cash flows receivable and payable up to a period of twenty years including future receipts and payments of interest of the on balance sheet assets by contractual maturity.

2009	0-3 months £m	3-12 months £m	1-3 years £m	3-5 years £m	5-10 years £m	10-20 years £m
Assets by contractual maturity						
Cash and balances at central banks	52,239	_	_	1	25	_
Loans and advances to banks	42,615	1,757	966	282	868	71
Debt securities	17,581	14,484	29,675	26,788	52,104	30,335
Settlement balances	12,020	6	1		8	1
Other financial assets	265	215	402	127	421	
Total maturing assets	124,720	16,462	31,044	27,198	53,426	30,407
Loans and advances to customers	126,238	65,946	130,323	101,984	180,595	202,809
Derivatives held for hedging	488	1,547	3,049	1,076	751	10
Total assets	251,446	83,955	164,416	130,258	234,772	233,226
Liabilities by contractual maturity						
Deposits by banks	65,966	15,541	3,934	2,301	632	12
Debt securities in issue	100,220	49,300	56,869	25,915	27,326	3,819
Subordinated liabilities	1,929	1,892	3,654	4,963	20,157	6,105
Settlement balances and other liabilities	12,048	100	139	104	239	83
Total maturing liabilities	180,163	66,833	64,596	33,283	48,354	10,019
Customer accounts	521,400	15,619	5,944	4,221	8,490	4,392
Derivatives held for hedging	660	1,566	3,232	1,264	1,674	1,508
Total liabilities	702,223	84,018	73,772	38,768	58,518	15,919
Maturity gap	(55,443)	(50,371)	(33,552)	(6,085)	5,072	20,388
Cumulative maturity gap	(55,443)	(105,814)	(139,366)	(145,451)	(140,379)	(119,991)
Guarantees and commitments notional amount	(,,	(,,	( - , ,	( ,,,,,,,	, , , ,	
Guarantees (1)	39,952	_	_	_	_	_
Commitments (2)	291,634	_	_	_	_	_
2008						
Assets by contractual maturity						
Cash and balances at central banks	12,333	25			2	29
Loans and advances to banks	61,630	19,369	2,673	921	111	70
Debt securities	26,006	12,895	24,629	23,927	57,846	24,535
Settlement balances	17,830				2	
Other financial assets	621	193	58	111	343	
Total maturing assets	118,420	32,482	27,360	24,959	58,304	24,634
Loans and advances to customers	195,553	81,054	138,378	125,621	160,271	152,084
Derivatives held for hedging	266	1,796	2,281	1,359	1,517	649
Total assets	314,239	115,332	168,019	151,939	220,092	177,367
Liabilities by contractual maturity						
Deposits by banks	154,614	14,347	3,345	2,754	2,048	34
Debt securities in issue	131,714	48,652	40,067	38,223	38,667	5,626
Subordinated liabilities	1,753	4,271	6,824	5,793	24,503	13,030
Settlement balances and other liabilities	13,351	4,271	12	5,793	10	13,030
Total maturing liabilities	301,432	67,275	50,248	46,776	65,228	18,696
Customer accounts	523,268	33,450	6,577	6,337	7,298	5,319
Derivatives held for hedging	394	2,216	2,543	1,334	2,682	1,373
Total liabilities	825,094	102,941	59,368	54,447	75,208	25,388
	3-3/3/1	- 41	- 1000		- 1	
Maturity gap  Cumulative maturity gap	(183,012)	(34,793)	(22,888)	(21,817)	(6,924)	5,938
Climitative meturity den	(183,012)	(217,805)	(240,693)	(262,510)	(269,434)	(263,496)

#### Notes:

<sup>(1)</sup> The Group is only called upon to satisfy a guarantee when the guaranteed party fails to meet its obligations. The Group expects most guarantees it provides to expire unused.

<sup>(2)</sup> The Group has given commitments to provide funds to customers under undrawn formal facilities, credit lines and other commitments to lend subject to certain conditions being met by the counterparty. The Group does not expect all facilities to be drawn, and some may lapse before drawdown.

#### Funding and liquidity risk continued

#### Funding profile continued

The tables on the previous page show the timing of cash inflows and outflows to settle financial assets and liabilities. They have been prepared on the following basis:

Financial assets have been reflected in the time band of the latest date on which they could be repaid, unless earlier repayment can be demanded by the Group. Financial liabilities are included at the earliest date on which the counterparty can require repayment regardless of whether or not such early repayment results in a penalty. If the repayment of a financial asset or liability is triggered by, or is subject to, specific criteria, such as market price hurdles being reached, the asset is included in the latest date on which it can repay regardless of early repayment, the liability is included at the earliest possible date that the conditions could be fulfilled without considering the probability of the conditions being met.

For example, if a structured note is automatically prepaid when an equity index exceeds a certain level, the cash outflow will be included in the less than three months period whatever the level of the index at the year end. The settlement date of debt securities in issue, issued by certain securitisation vehicles consolidated by the Group, depends on when cash-flows are received from the securitised assets. Where these assets are prepayable, the timing of the cash-outflow relating to securities assumes that each asset will be prepaid at the earliest

possible date. As the repayment of assets and liabilities are linked, the repayment of assets in securitisations are shown on the earliest date that the asset can be prepaid as this is the basis used for liabilities.

Assets and liabilities with a contractual maturity of greater than twenty years - the principal amounts of financial assets and liabilities that are repayable after twenty years or where the counterparty has no right to repayment of the principal are excluded from the table, as are interest payments after twenty years.

Held-for-trading assets and liabilities - held-for-trading assets and liabilities amounting to £651 billion (assets) and £568 billion (liabilities) (2008 - £1,227 billion assets, £1,147 billion liabilities) have been excluded from the table in view of their short term nature.

#### Wholesale funding breakdown

The table below shows the composition of the sources of wholesale funding of the Group before RFS minority interest. The Group has implemented its funding strategy of reducing its reliance on short-term wholesale funding. Deposits by banks have decreased by £63 billion to £116 billion; comprising 14.3% of total funding sources at 31 December 2009, down from 18.8% at 31 December 2008. Short-term debt securities such as commercial paper and certificates of deposits in issue have also reduced by £41 billion to £103 billion at 31 December 2009 from £144 billion at 31 December 2008.

		2009	2008		
		£m %	£m	%	
Deposits by banks (1)	115,6	42 14.3	178,943	18.8	
Debt securities in issue:					
- Commercial paper	44,3	07 5.5	69,891	7.3	
- Certificates of deposits	58,1	95 7.2	73,925	7.8	
<ul> <li>Medium term notes and other bonds</li> </ul>	125,8	00 15.6	108,529	11.4	
- Securitisations	18,0	27 2.2	17,113	1.8	
	246,3	29 30.5	269,458	28.3	
Subordinated debt	31,5	38 3.9	43,678	4.6	
Total wholesale funding	393,5	09 48.7	492,079	51.7	
Customer deposits (1)	414,2	51 51.3	460,318	48.3	
	807,7	60 100.0	952,397	100.0	

Note:

(1) Excluding repurchase agreements and stock lending.

The total level of the Group's wholesale funding has reduced year on year by £99 billion with the majority of the reduction attributable to a reduced reliance on inter-bank funding.

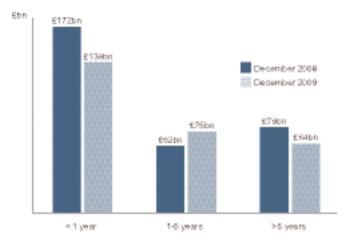
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The table below shows the maturity profile of the Group's debt securities in issue and subordinated debt. The composition of the profile reflects the increased proportion of the Group's debt securities in issue of greater than 1 year maturity. Debt securities with a remaining maturity of

less than 1 year has reduced by £33 billion to £139 billion at 31 December 2009 (2008 – £172 billion). The proportion of debt securities in issue with remaining maturity greater than 1 year has increased from 45% at 31 December 2008 to 50% at 31 December 2009.

	2009				2008	
	Debt securities in issue £m	Subordinated debt £m	Total £m	%	Total £m	%
Less than one year	136,901	2,144	139,045	50.0	172,234	55.0
1-5 years	70,437	4,235	74,672	26.9	61,842	19.8
More than 5 years	38,991	25,159	64,150	23.1	79,060	25.2
	246,329	31,538	277,867	100.0	313,136	100.0

#### Wholesale funding maturity profile



#### Outlook for 2010\*

Whilst there have been improvements in the state of the global economy over the course of 2009, the outlook for 2010 remains uncertain. In line with meeting the objectives of the strategic plan, the Group is actively focusing on closing the customer funding gap, continuing to exit Non-Core businesses and focusing on reducing undrawn and contingent commitments. This will reduce the absolute need for wholesale funding with the Group targeting £150 billion by 2013. In addition, the Group will

continue to make progress in terming out its remaining wholesale funding. The Group will continue to reduce reliance on government supported schemes and be governed by the state of the markets and economies in which it operates. These strategies will ensure that the Group will be more resilient to any further disruptions in the market and will be better placed to take advantage of favourable trading conditions as they return.

#### Regulatory environment\*

The Group operates in multiple jurisdictions across the globe and is subject to a number of regulatory regimes. The Group's lead regulator is the UK FSA, with other authorities such as the De Nederlandsche Bank and the US Federal Reserve Bank playing key roles. The liquidity framework applied by the FSA is the Sterling Stock regime. In line with the FSA policy statement PSO9/16, the Group will be subject to a new liquidity risk regulatory framework in the future. The Group has been working towards this new framework and will meet the requirements as they come into force.

In the US the Group is required to meet the liquidity requirements set out by all relevant regulatory authorities, including the Federal Reserve Bank, Office of the Comptroller of the Currency, Federal Deposit Insurance Corporation and Financial Industry Regulatory Authority. In the Netherlands, ABN AMRO is subject the De Nederlandsche Bank liquidity regulation regime.

<sup>\*</sup> unaudited

## Funding and liquidity risk continued

## Net stable funding ratio\*

The net stable funding ratio shown below is assessed using the proposed Basel measure. This measure seeks to show the proportion of structural term assets which are funded by stable funding including

customer deposits, long-term wholesale funding, and equity. Through the course of 2009, the measure has improved from 79% at 31 December 2008 to 90% at 31 December 2009. Over time this will be reviewed as proposals are developed and industry standards implemented.

	200	9	2008		
Structural term liabilities	£bn	ASF (1) £bn	£bn	ASF (1) £bn	Weighting %
Equity	80	80	62	62	100
Wholesale lending > 1 year	144	144	149	149	100
Wholesale lending < 1 year	249	_	343	_	_
Derivatives	422	_	969	_	_
Repos	106	_	142	_	_
Customer deposits	415	353	460	391	85
Others (deferred tax, insurance liabilities, etc)	106	_	94	_	_
Total liabilities and equity	1,522	577	2,219	602	
Structural term assets					
Cash	52	_	12	_	_
Inter bank lending	49	_	71		_
Government and corporate bonds	249	50	253	51	20
Derivatives	438	_	991	_	_
Reverse repos	76	_	98		_
Advances < 1 year	139	69	173	87	50
Advances >1 year	416	416	518	518	100
Others (prepayments, accrued income, deferred taxation)	103	103	103	103	100
	1,522	638	2,219	759	
Net stable funding ratio		90%		79%	

Note:

<sup>(1)</sup> ASF means available stable funding.

<sup>\*</sup> unaudited

#### Market risk

All the disclosures in this section (pages 161 to 166) are audited unless indicated otherwise with an asterisk (\*).

Market risk arises from changes in interest rates, foreign currency, credit spread, equity prices and risk related factors such as market volatilities. The Group manages market risk centrally within its trading and non-trading portfolios through a comprehensive market risk management framework. This framework includes limits based on, but not limited to VaR, scenario analysis, position and sensitivity analyses.

#### Measurement

At the Group level, the risk appetite is expressed in the form of a combination of VaR, sensitivity and scenario limits. VaR is a technique that produces estimates of the potential change in the market value of a portfolio over a specified time horizon at given confidence levels. For internal risk management purposes, the Group's VaR assumes a time horizon of one trading day and in June 2009 the Group changed its VaR confidence level from 95% to 99% as it considers this provides greater clarity in respect of more severe potential economic outcomes. The Group's VAR model is based on a historical simulation model utilising data from the previous two years trading results.

The Group continued to update and enhance its market risk management framework during 2009. In addition to the move to a VaR based on a 99% confidence level, the Group has improved and strengthened its market risk limit framework increasing the transparency of market risk taken across the Group's businesses in both the trading and non-trading portfolios.

The Group's market risk appetite is defined within this limit framework which is cascaded down through legal entity, division, business and ultimately trader level market risk limits.

The VaR disclosure is broken down into trading and non-trading, where trading VaR relates to the main trading activities of the Group and non-trading reflects the VaR associated with reclassified assets, money market business and the management of internal funds flow within the Group's businesses.

As part of the strategic review, the designation of assets between Core and Non-Core divisions was completed during 2009. As the Non-Core division was not established until conclusion of the strategic review in the first quarter of 2009, constitution of the average, maximum and minimum VaR for Core and Non-Core has been prepared on a best efforts basis as these measures require daily data.

The Group calculates VaR using historical simulation models but does not make any assumption about the nature or type of underlying loss distribution other than implied by history. The methodology uses the previous 500 trading days of market data and calculates both general market risk (the risk due to movement in general market benchmarks) and idiosyncratic market risk (the risk due to movements in the value of securities by reference to specific issuers). The Group VaR should be interpreted in light of the limitations of the methodology used as follows:

- Historical simulation VaR may not provide the best estimate of future market movements. It can only provide a prediction of the future based on events that occurred in the time series horizon. Therefore, events that are more severe than those in the historical data series cannot be predicted;
- VaR that uses a 99% confidence level does not reflect the extent of potential losses beyond that percentile;
- VaR that uses a one-day time horizon will not fully capture the profit and loss implications of positions that cannot be liquidated or hedged within one day; and
- The Group computes the VaR of trading portfolios at the close of business. Positions may change substantially during the course of the trading day and intra-day profit and losses will be incurred.

A 'Risks not in VaR' framework has been developed to address those market risks not adequately captured by the market standard VaR methodology. Where risks are not included in the model, various non-VaR controls (for example, position monitoring, sensitivity limits, triggers or stress limits) are in place.

These limitations mean that the Group cannot guarantee that losses will not exceed the VaR.

#### Traded portfolios

The primary focus of the Group's trading activities is client facilitation. The Group also undertakes activities within the Core division of the wholesale bank, built around clients in chosen markets, including:

- Market making quoting firm bid (buy) and offer (sell) prices with the intention of profiting from the spread between the quotes.
- Arbitrage entering into offsetting positions in different, but closely related markets in order to profit from market imperfections.
- Proprietary activity taking positions in financial instruments as principal in order to take advantage of anticipated market conditions.

Financial instruments held in the Group's trading portfolios include, but are not limited to: debt securities, loans, deposits, equities, securities sale and repurchase agreements and derivative financial instruments (futures, forwards, swaps and options).

The Group participates in exchange traded and over-the-counter (OTC) derivatives markets. The Group buys and sells financial instruments that are traded or cleared on an exchange, including interest rate swaps, futures and options. Holders of exchange traded instruments provide daily margins with cash or other security at the exchange, to which the holders look for ultimate settlement.

The Group also buys and sells financial instruments that are traded OTC, rather than on a recognised exchange. These instruments range from commoditised transactions in derivative markets, to trades where the specific terms are tailored to the requirements of the Group's customers. In many cases, industry standard documentation is used, most commonly in the form of a master agreement, with individual transaction confirmations.

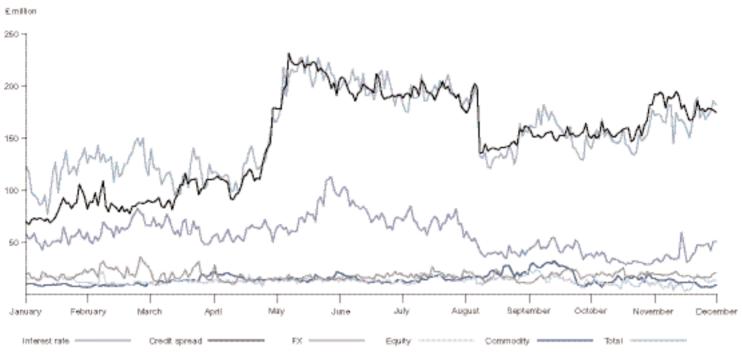
#### Market risk continued

Assets and liabilities in the trading book are measured at their fair value. Fair value is the amount at which the instrument could be exchanged in a current transaction between willing parties. The fair values are determined following IAS 39 guidance, which requires banks to use quoted market prices or valuation techniques (models) that make the maximum use of observable inputs. When marking to market using a model, the valuation methodologies are reviewed and approved by the

market risk function. Group Risk provides an independent evaluation of the model for transactions deemed by the Group Model Product Review Committee (GMPRC) to be large, complex and/or innovative. Any profits or losses on the revaluation of positions are recognised in the daily profit and loss.

The VaR for the Group's 2009 trading portfolios segregated by type of market risk exposure is shown below.

#### Daily VaR graph\*



Note

(1) The traded market risk VaR excludes super senior tranches of asset backed CDOs and credit derivative product company exposures

#### **Key points**

- The average total VaR utilisation increased in 2009 compared with 2008 largely as a result of increased market volatility experienced since the credit crisis began in August 2007 being more fully incorporated into the two year time series used by the VaR model. This volatility had a marked impact on the credit spread VaR. This increase is partially off-set by a reduction in trading book exposure throughout the period, due to a reduction in the size of the inventory held on the balance sheet as a result of sales, reclassification of assets to the non-trading book and write-downs.
- The credit spread VaR increased significantly during May 2009 due to the purchasing of additional protection against the risk of counterparty failure on CDPCs exposures. As this counterparty risk is itself not in VaR these hedges have the effect of increasing the reported VaR.
- The credit spread VaR decreased significantly at the end of August 2009 due to the positions relating to CDPCs being capitalised under the Pillar II approach and hence excluded from the VaR measure from that date.

<sup>\*</sup> unaudited

 The Counterparty Exposure Management (CEM) trading book exposure and the exposure of Core without CEM have been disclosed separately. CEM manages the OTC derivative counterparty credit risk in GBM, by actively controlling risk concentrations and reducing unwanted risk exposures. The hedging transactions CEM enters into are recorded in the trading book, and therefore contribute to the market risk VaR exposure of the Group.

The counterparty exposures themselves are not captured in VaR for regulatory capital. In the interest of transparency CEM trading book exposure is disclosed separately.

• The average total non-trading VaR utilisation was higher in 2009 at £207 million, compared with £15 million in 2008. This is primarily due to assets from the Group's now dissolved securitisation arbitrage conduit, which transferred from ABN AMRO to RBS, being included in the Group's VaR measure from January 2009 and the increased market volatility being incorporated into the two year time series as previously noted. If both of these factors are excluded, the nontrading VaR would decrease to reflect actions taken through the course of the year to dynamically reduce the underlying risk sensitivity.

		2009 (99	%ile)			2008 (99	%ile)	
Trading VaR Summary (2008 and 2009)	Average £m	Period end £m	Maximum £m	Minimum £m	Average £m	Period end £m	Maximum £m	Minimum £m
Interest rate	57.0	50.5	112.8	28.1	38.7	54.4	94.0	18.2
Credit spread	148.3	174.8	231.2	66.9	71.5	61.5	130.8	51.7
Currency	17.9	20.7	35.8	9.2	7.6	17.0	18.0	3.5
Equity	13.0	13.1	23.2	2.7	22.4	18.3	42.6	11.0
Commodity	14.3	8.9	32.1	6.5	9.9	10.0	25.8	0.2
Diversification		(86.1)	_			(52.4)		
	155.2	181.9	229.0	76.8	82.3	108.8	155.7	49.3
Core	101.5	127.3	137.8	54.8				
CEM	29.7	38.6	41.3	11.5				
Core excluding CEM	86.7	97.4	128.5	54.9				
Non-Core	86.3	84.8	162.1	29.3				
		2007 (scaled	to 99%ile)			2007 (95	%ile)	
Trading VaR (2007)	Average £m	Period end £m	Maximum £m	Minimum £m	Average £m	Period end £m	Maximum £m	Minimum £m
Interest rate	17.7	21.2	30.9	10.8	12.5	15.0	21.8	7.6
Credit spread	26.6	59.3	63.9	17.8	18.8	41.9	45.2	12.6
Currency	3.7	4.2	9.8	1.6	2.6	3.0	6.9	1.1
Equity	7.6	19.8	31.1	2.0	5.4	14.0	22.0	1.4
Commodity	0.3	0.7	2.2		0.2	0.5	1.6	_
Diversification		(40.6)	_		_	(28.7)	_	
	30.6	64.6	70.8	18.7	21.6	45.7	50.1	13.2
		2009 (99	9%ile)			2008 (99	%ile)	
Non-trading VaR (2008 and 2009)	Average £m	Period end £m	Maximum £m	Minimum £m	Average £m	Period end £m	Maximum £m	Minimum £m
Interest rate	15.5	16.5	26.1	9.5	10.6	24.4	32.9	5.2
Credit spread	211.2	213.3	270.3	65.4	10.5	65.2	65.2	5.5
Currency	1.4	0.6	7.0	0.2	0.6	2.2	5.7	0.1
Equity	3.6	2.3	7.2	1.7	3.4	7.0	8.0	0.8
Diversification	_	(26.0)		_		(22.7)		
	207.1	206.7	274.9	76.1	14.8	76.1	76.1	7.7
Core	105.1	129.4	142.7	55.0				
Non-Core	112.6	87.6	145.3	20.2				
		2007 (scaled	to 99%ile)			2007 (95	%ile)	
Non-trading VaR (2007)	Average £m	Period end £m	Maximum £m	Minimum £m	Average £m	Period end £m	Maximum £m	Minimum £m
Interest rate	4.5	5.9	6.9	1.8	3.2	4.1	4.9	1.3
Credit spread	2.5	6.3	7.3	0.5	1.8	4.5	5.1	0.4
Currency	0.2	0.9	1.8	_	0.2	0.6	1.2	_
Equity	0.1	0.9	1.1	_	0.1	0.6	0.8	_
Diversification	— 5.2	(6.1)	9.1	<u> </u>	3.7	(4.3) 5.5	6.4	1.3

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#### Market risk continued

The 2008 and 2009 data on trading VaR in the tables on the previous page excludes exposures to super-senior tranches of asset backed CDOs, as VaR does not produce an appropriate measure of risk for these exposures due to the illiquidity and opaqueness of the pricing of these instruments over an extended period. For these exposures, the maximum potential loss is equal to the aggregate net exposure, which was £910 million as at 31 December 2009.

The 2009 data in the tables on the previous page also excludes the exposures relating to CDPCs from the end of August 2009 when they were excluded from VaR and were capitalised under a Pillar II approach.

RBS Sempra Commodities LLP (Sempra), the commodities-marketing joint venture between RBS and Sempra Energy, was formed on 1 April 2008, and its trading risks were included in the disclosed VaR from that date. Sempra is designated as Non-Core in the 2009 data.

The trading and non-trading VaR for 2007 is shown on the basis it was previously disclosed at a 95% confidence level and using a normalised scaling factor to convert to 99% confidence level.

Non trading VaR in the tables on the previous page does not include structural interest rate risk which is covered on page 165.

#### Back-testing, stress testing and sensitivity analysis

The Group undertakes a programme of daily back-testing, which compares the actual profit or loss realised in trading activity to the VaR estimation. The results of the back-testing process are one of the methods by which the Group monitors the ongoing suitability of its VaR model.

The Group undertakes daily stress testing to identify the potential losses in excess of VaR. Stress testing is used to calculate a range of trading book exposures which result from exceptional, but plausible market events. Stress testing measures the impact of abnormal changes in market rates and prices on the fair value of the Group's trading portfolios. The Group calculates historical stress tests and hypothetical stress tests.

Historical stress tests calculate the loss that would be generated if the market movements that occurred during historical market events were repeated. Hypothetical stress tests calculate the loss that would be generated if a specific set of adverse market movements were to occur.

Stress testing is also undertaken at key trading strategy level, for those strategies where the associated market risks are not adequately captured by VaR. Stress test exposures are discussed with senior management and are reported to GRC, ERF and the Board. Breaches in the Group's market risk stress testing limits are monitored and reported.

In addition to VaR and stress testing, the Group calculates a wide range of sensitivity and position risk measures, for example interest rate ladders or option revaluation matrices. These measures provide valuable additional controls, often at individual desk or strategy level.

#### Model validation governance

Pricing models are developed and owned by the front office. Where pricing models are used as the basis of books and records valuations, they are all subject to independent review and sign-off. Models are assessed by GMPRC as having either immaterial or material model risk (valuation uncertainty arising from choice of modelling assumptions), the assessment being made on the basis of expert judgement.

Those models assessed by the GMPRC as having material model risk are prioritised for independent quantitative review. Independent quantitative review aims to quantify model risk (i.e. the impact of missing risk factors in the front office model or the possibility that we may be mismarking these products relative to other market participants who may be using an alternative model) by comparing model outputs against alternative independently developed models. The results of independent quantitative reviews are used by market risk to inform risk limits and by finance to inform reserves. Governance over this process is provided by GMPRC, a forum which brings together front office quantative analysts, market risk, finance and QuaRC (Quantitative Research Centre, Group Risk's independent quantitative model review function). Risk (market risk, incremental default risk, counterparty credit risk) models are developed both within business units and by Group functions. Risk models are also subject to independent review and sign-off. Meetings are held with the FSA every quarter to discuss the traded market risk, including changes in models, management, back testing results, other risks not included in the VaR framework and other model performance statistics.

#### Risk control

All divisions that are exposed to market risk in the course of their business are required to comply with the Group's Market Risk Policy Standards (MRPS). The main risk management tools are delegated authorities, hard limits and discussion triggers, independent model valuation, a robust and efficient risk system and timely and accurate management information.

Limits form part of the dealing authorities and constitute one of the cornerstones of the market risk management framework. Upon notification of a limit breach, the appropriate body must take one of the following actions:

- Instructions can be given to reduce positions so as to bring the Group within the agreed limits;
- A temporary increase in the limit can be granted to pursue an agreed short-term strategy; and
- A permanent increase in the limit can be granted if consistent with the strategy and supported by the business and Risk Management.

## Non-traded portfolios

Risks in non-traded portfolios mainly arise in retail and commercial banking assets and liabilities and financial investments designated as available-for-sale and held-to-maturity.

Group Treasury is responsible for setting and monitoring the adequacy and effectiveness of management, using a framework that identifies, measures, monitors and controls the underlying risk. GALCO approves the Group's non-traded market risk appetite, expressed as statistical and non-statistical risk limits, which are delegated to the businesses responsible.

Various banking regulators review non-trading market risks as part of their regulatory oversight. As home country regulator, the FSA has responsibility for reviewing non-trading market risk at a Group consolidated level.

The Group is exposed to the following non-traded risks:

Interest Rate Risk in the Banking Book (IRRBB) represents exposures to instruments whose values vary with the level or volatility of interest rates. These instruments include, but are not limited to, loans, debt securities, equity shares, deposits, certificates of deposits, loan capital and derivatives. Hedging instruments used to mitigate these risks include related derivatives such as options, futures, forwards and swaps. Interest rate risk arises from the Group's non-trading activities in four principal forms:

- Re-pricing risk arises from differences in the re-pricing terms of the Group's assets and liabilities;
- Optionality arises where a customer has an option to exit a deal early;
- Basis risk arises, for example where liabilities, the interest on which is linked to LIBOR, is used to fund assets bearing interest linked to the base rate; and
- Yield curve risk arises as a result of non-parallel changes in the yield curve.

It is the Group's policy to minimise the sensitivity to changes in interest rates in its retail and commercial businesses and, where interest rate risk is retained, to ensure that appropriate resources, measures and limits are applied.

Non-trading interest rate risk is calculated in each business on the basis of establishing the re-pricing behaviour of each asset, liability and off-balance sheet product. For many retail and commercial products, the actual interest rate re-pricing characteristics differ from the contractual re-pricing. In most cases, the re-pricing maturity is determined by the market interest rate that most closely fits the historical behaviour of the product interest rate. For non-interest bearing current accounts, the re-pricing maturity is determined by the stability of the portfolio. The repricing maturities used are approved by Group Treasury and divisional asset and liability committees at least annually. Key conventions are reviewed annually by GALCO.

Non-trading interest rate exposures are controlled by limiting repricing mismatches in the individual business balance sheets. Potential exposures to interest rate movements in the medium to long- term are measured and controlled using a version of the same VaR methodology that is used for the Group's trading portfolios. Net accrual income exposures are measured and controlled in terms of sensitivity over time to movements in interest rates.

Risk is managed within VaR limits approved by GALCO, through the execution of cash and derivative instruments (see Note 13 on the accounts, on page 294). Execution of the hedging is carried out by the relevant division through the Group's treasury functions. The residual risk position is reported to divisional asset and liability committees, GALCO and the Board.

Foreign Exchange Risk in the Banking Book (FXRBB) represents exposures to changes in the values of current holdings and future cash flows denominated in other currencies. Hedging instruments used to mitigate these risks include foreign currency options, currency swaps, futures, forwards and deposits. Foreign exchange risk results from the Group's investments in overseas subsidiaries, associates and branches in three principal forms:

- Structural foreign currency exposures that arise from net investment in overseas subsidiaries, associates and branches;
- Transactional/commercial foreign currency exposures that arise from mismatches in the currency balance sheet; and
- · Foreign currency profit streams.

Equity Risk in the Banking Book (ERBB) is defined as the potential variation in the Group's non-trading income and reserves arising from changes in equity prices/income. This risk may crystallise during the course of normal business activities or in stressed market conditions. Equity positions in the Group's banking book are retained to achieve strategic objectives, support venture capital transactions or in respect of customer restructuring arrangements.

The commercial decision to invest in equity holdings, including customer restructurings, is taken by authorised persons with delegated authority under the Group credit approval framework. Investments or disposals of a strategic nature are referred to the Group Acquisitions and Disposal Committee (ADCo), Group Executive Committee (ExCo) and where appropriate the Board for approval; those involving the purchase or sale by the Group of subsidiary companies also require Board approval, after consideration by ExCo and ADCo.

#### Structural interest rate risk

Non-trading interest rate VaR for the Group's retail and commercial banking activities at a 99% confidence level was £101.3 million at 31 December 2009 (2008 – £76.7 million). During 2009, the maximum VaR was £123.2 million (2008 – £197.4 million), the minimum was £53.3 million (2008 – £76.7 million) and the average was £85.5 million (2008 – £130.0 million).

A breakdown of the Group's non-trading VaR (including RFS Holdings minority interests) by currency is shown below.

	2009 £m	2008 £m
EUR GBP USD Other	32.2	30.9
GBP	111.2	26.0
USD	42.1	57.9
Other	9.0	14.0

At year end the GBP VaR was increased by the impact of the B share issuance.

#### Market risk continued

# Structural interest rate risk continued Citizens Economic Value of Equity (EVE)\*

Generally, Citizens is the main contributor to overall non-trading interest rate VaR. Citizens aims, through its management of market risk in non-trading portfolios, to mitigate the effect of prospective interest movements which could reduce future net interest income, whilst balancing the cost of such hedging activities on the current net revenue stream. To do so it uses a variety of income simulation and valuation risk measures that more effectively capture the risk to earnings due to

mortgage prepayment and competitive deposit pricing behaviour than a VaR-based methodology. IRRBB is managed within approved limits on interest rate risk, liquidity and capitalisation, with a goal of optimising yield.

In addition to net interest income sensitivity Citizens also measures the sensitivity of the value of the net interest margin to changes in interest rates on a monthly basis. This measure is called EVE sensitivity. The table below details this sensitivity at the end of 2009 and the maximum and minimum month-end figures.

		ease/(decrease) G EVE(1)
	2% parallel upward movement in US interest rates	2% parallel downward movement in US interest rates(2)
Period end	(4.3)	(23.4)
Maximum	(4.3)	(24.6)
Minimum	4.6	(18.4)
Average	(0.8)	(22.2)

#### Notes

#### Sensitivity of net interest income\*

There have been no material changes to the Group's measurement of, and management philosophy towards, sensitivity of net interest income to movement in interest rates. The Group aims to be relatively neutral to directional shifts in interest rates. It seeks to mitigate the effect of prospective interest movements which could reduce future net interest

income, whilst balancing the cost of such hedging activities on the current net revenue stream.

The following table shows the sensitivity of net interest income over the next twelve months to an immediate up and down 1% change to all interest rates.

	£m	£m
+ 100bp shift in yield curves	510	139
- 100bp shift in yield curves	(687)	(234)

The base case projected net interest income is based on the Group's current balance sheet, forwards rate paths implied by the yield curve as at 31 December 2009 and using contractual repricing dates. Where contractual repricing dates are not held an estimate of the likely timing and extent of any rate change is used. The projection also includes the expected effects of behavioural options such as the prepayment of residential mortgages.

The above sensitivities show how this projected net interest income would change in response to an immediate parallel shift to all market rates.

The scenarios used are simplified in that they assume all interest rates for all currencies and maturities move at the same time and by the same amount and therefore do not reflect the potential effect on net interest income of some rates changing whilst others remain the same. The scenarios also do not incorporate actions that would be taken by the business units to mitigate the effect of this interest rate risk.

The Group's asset sensitive position has increased in 2009. The primary contributors to the change are enhanced modelling of embedded deposit floors, active position management to benefit from the impact of a tightening US monetary policy regime by Citizens Financial Group and the impact of not fully hedging the interest rate exposure related to the APS capital proceeds which were received in late December.

The projections do not take into account the effect on net interest income of anticipated differences in changes between interest rates and interest rates linked to other bases (such as central bank rates or product rates for which the entity has discretion over the timing and extent of rate changes). The projections make other simplifying assumptions, including that all positions run to maturity and that there are no negative interest rates.

<sup>(1)</sup> Economic value of equity is the net present value (NPV) of assets and liabilities calculated by discounting expected cash flows of each instrument over its expected life. Risk to EVE is quantified by calculating the impact of interest rate changes on the net present value of equity and is expressed as a percentage of CFG regulatory capital.

<sup>(2)</sup> No negative rates allowed.

<sup>\*</sup> unaudited

#### Currency risk

The Group does not maintain material non-trading open currency positions other than the structural foreign currency translation exposures arising from its investments in foreign subsidiaries and associated undertakings and their related currency funding. The Group's policy in relation to structural positions is to match fund the structural foreign currency exposure arising from net asset value, including goodwill in foreign subsidiaries, equity accounted investments and branches, except where doing so would materially increase the sensitivity of either the Group's or the subsidiary's regulatory capital ratios to currency movements. The policy requires structural foreign exchange positions to be reviewed regularly by the Group Asset and Liability Committee.

Foreign exchange differences arising on the translation of foreign operations are recognised directly in equity, together with the effective portion of foreign exchange differences arising on hedging instruments.

Equity classification of foreign currency denominated preference share issuances means that these shares are recorded on the balance sheet at historical cost. Consequently, these share issuances have the effect of increasing the Group's structural foreign currency position.

The tables below set out the Group's structural foreign currency exposures:

Euro         21,900         13,938         7,962         (2,351)         5,61           Other non-sterling         5,706         511         5,195         (4,001)         1,19           2008         43,195         14,447         28,748         (10,198)         18,55           2008         US dollar         17,480         (19)         17,499         (3,659)         13,84           Euro         26,943         15,431         11,512         (7,461)         4,05           Chinese Renminbi         3,928         1,898         2,030         (1,082)         94           Other non-sterling         5,088         621         4,467         (3,096)         1,37           2007         2007         17,931         35,508         (15,298)         20,21           2007         46,629         28,647         17,982         (8,818)         9,16           Chinese Renminbi         2,600         -         2,600         (1,939)         66           Brazilian Real         3,755         3,755         -         -         -           Other non-sterling         3,905         519         3,386         (1,219)         2,16	2009	Net assets of overseas operations £m	Minority interests £m	Net investments in foreign operations £m	Net investment hedges £m	Structural foreign currency exposures £m
Other non-sterling         5,706         511         5,195         (4,001)         1,195           2008         43,195         14,447         28,748         (10,198)         18,55           US dollar         17,480         (19)         17,499         (3,659)         13,84           Euro         26,943         15,431         11,512         (7,461)         4,05           Chinese Renminbi         3,928         1,898         2,030         (1,082)         94           Other non-sterling         5,088         621         4,467         (3,096)         1,37           2007           US dollar         14,819         303         14,516         (2,541)         11,97           Euro         46,629         28,647         17,982         (8,818)         9,16           Chinese Renminbi         2,600         —         2,600         (1,939)         66           Brazilian Real         3,755         3,755         —         —         —           Other non-sterling         3,905         519         3,386         (1,219)         2,160	US dollar	15,589	(2)	15,591	(3,846)	11,745
2008  US dollar Euro 26,943 27,480 26,943 27,480 27,461 28,748 28,649 28,647 28,746 29,7461 29,746	Euro	21,900	13,938	7,962	(2,351)	5,611
2008  US dollar	Other non-sterling	5,706	511	5,195	(4,001)	1,194
US dollar		43,195	14,447	28,748	(10,198)	18,550
US dollar						
Euro       26,943       15,431       11,512       (7,461)       4,05         Chinese Renminbi       3,928       1,898       2,030       (1,082)       94         Other non-sterling       5,088       621       4,467       (3,096)       1,37         53,439       17,931       35,508       (15,298)       20,21         2007         US dollar       14,819       303       14,516       (2,541)       11,97         Euro       46,629       28,647       17,982       (8,818)       9,16         Chinese Renminbi       2,600       —       2,600       (1,939)       66         Brazilian Real       3,755       3,755       —       —       —         Other non-sterling       3,905       519       3,386       (1,219)       2,160	2008					
Chinese Renminbi       3,928       1,898       2,030       (1,082)       94         Other non-sterling       5,088       621       4,467       (3,096)       1,37         53,439       17,931       35,508       (15,298)       20,21         US dollar       14,819       303       14,516       (2,541)       11,97         Euro       46,629       28,647       17,982       (8,818)       9,16         Chinese Renminbi       2,600       —       2,600       (1,939)       66         Brazilian Real       3,755       3,755       —       —       —         Other non-sterling       3,905       519       3,386       (1,219)       2,160	US dollar	17,480	(19)	17,499	(3,659)	13,840
Other non-sterling         5,088         621         4,467         (3,096)         1,37           53,439         17,931         35,508         (15,298)         20,21           2007           US dollar         14,819         303         14,516         (2,541)         11,97           Euro         46,629         28,647         17,982         (8,818)         9,16           Chinese Renminbi         2,600         —         2,600         (1,939)         66           Brazilian Real         3,755         3,755         —         —         —         —           Other non-sterling         3,905         519         3,386         (1,219)         2,160	Euro	26,943	15,431	11,512	(7,461)	4,051
2007  US dollar	Chinese Renminbi	3,928	1,898	2,030	(1,082)	948
2007       US dollar     14,819     303     14,516     (2,541)     11,97       Euro     46,629     28,647     17,982     (8,818)     9,16       Chinese Renminbi     2,600     —     2,600     (1,939)     66       Brazilian Real     3,755     3,755     —     —     —       Other non-sterling     3,905     519     3,386     (1,219)     2,160	Other non-sterling	5,088	621	4,467	(3,096)	1,371
US dollar     14,819     303     14,516     (2,541)     11,97       Euro     46,629     28,647     17,982     (8,818)     9,16       Chinese Renminbi     2,600     —     2,600     (1,939)     66       Brazilian Real     3,755     3,755     —     —     —       Other non-sterling     3,905     519     3,386     (1,219)     2,160		53,439	17,931	35,508	(15,298)	20,210
Euro         46,629         28,647         17,982         (8,818)         9,16           Chinese Renminbi         2,600         —         2,600         (1,939)         66           Brazilian Real         3,755         3,755         —         —         —         —           Other non-sterling         3,905         519         3,386         (1,219)         2,160	2007					
Chinese Renminbi       2,600       —       2,600       (1,939)       66         Brazilian Real       3,755       3,755       —       —       —         Other non-sterling       3,905       519       3,386       (1,219)       2,160	US dollar	14,819	303	14,516	(2,541)	11,975
Brazilian Real       3,755       3,755       —       —       —       —         Other non-sterling       3,905       519       3,386       (1,219)       2,160	Euro	46,629	28,647	17,982	(8,818)	9,164
Other non-sterling         3,905         519         3,386         (1,219)         2,16	Chinese Renminbi	2,600	_	2,600	(1,939)	661
	Brazilian Real	3,755	3,755	_		_
71,708 33,224 38,484 (14,517) 23,96	Other non-sterling	3,905	519	3,386	(1,219)	2,167
		71,708	33,224	38,484	(14,517)	23,967

#### **Key points**

- Retranslation gains and losses on the Group's net investment in operations together with those on instruments hedging these investments are recognised directly in equity.
- Changes in foreign currency exchange rates will affect equity in proportion to the structural foreign currency exposure. A 5% strengthening in foreign currencies against sterling would result in a
- gain of £980 million (2008 £1,010 million) recognised in equity, while a 5% weakening in foreign currencies would result in a loss of £880 million (2008 £960 million) recognised in equity.
- These movements in equity would off-set retranslation effects on the Group's foreign currency denominated RWAs, reducing the sensitivity of the Group's Tier 1 capital ratio to movements in foreign currency exchange rates.

#### Market risk continued

#### **Equity risk**

Equity positions are measured at fair value. Fair value calculations are based on available market prices wherever possible. In the event that market prices are not available, fair value is based on appropriate valuation techniques or management estimates.

The types, nature and amounts of exchange-traded exposures, private equity exposures, and other exposures vary significantly. Such exposures may take the form of listed and unlisted equity shares, linked equity fund investments, private equity and venture capital investments, preference shares classified as equity and Federal Home Loan Stock.

The table below sets out the Group's banking book equity exposures at 31 December 2009.

Equity exposures (1)	Listed £m	Unlisted £m	Total £m
Group before RFS Holdings minority interest	401	2,388	2,789
RFS Holdings minority interest	60	211	271
Group	461	2,599	3,060

Note:

(1) Excludes equity exposures held-for-trading purposes and by insurance/assurance entities.

#### Risk control\*

The prime risk control mechanism for non-traded market risk exposures is the completion of monthly or quarterly IRRBB and quarterly FXRBB returns by the Group's business units, collated as part of month-end reporting by Group Treasury to GALCO.

Financial control functions are required to confirm to Group Treasury that returns materially capture all balance sheet items and thus reconcile to core source systems.

Monthly or quarterly returns by the Group's business units, collated as part of regular reporting by Group Treasury to GALCO, are used to build a Group IRRBB VaR position and to ensure businesses comply with materiality limits on a pre and post hedge basis for interest rates, as

stipulated by Group Treasury. For FXRBB, the Group policy states that any foreign currency exposure is managed to de-minimus limits. Group Treasury monitors adherence to this policy by way of a quarterly return.

For both IRRBB and FXRBB, information is included in regulatory and statutory returns.

Group Market Risk exercise independent oversight and governance of the interest rate and foreign exchange exposures managed in Group Treasury by granting market risk limits in addition to authorising Group Treasury to deal in specific instruments for the purpose of managing the Group's non-trading interest rate and foreign exchange exposures. All market risk methodologies that relate to limits specified under this delegated authority are applied under the direction of Group Market Risk.

<sup>\*</sup> unaudited

#### Insurance risk\*

All the disclosures in this section are unaudited and indicated with an asterisk (\*). The Group is exposed to insurance risk directly through its general insurance and life insurance businesses.

Insurance risk arises through fluctuations in the timing, frequency and/or severity of insured events, relative to the expectations at the time of underwriting. Insurance risk is managed in four distinct ways:

- Underwriting and pricing risk management: is managed through the
  use of underwriting guidelines which detail the class, nature and
  type of business that may be accepted, pricing policies by product
  line and brand and centralised control of wordings and any
  subsequent changes;
- Claims risk management: is handled using a range of automated controls and manual processes;
- Reserving risk management: is applied to ensure that sufficient funds
  have been retained to handle and pay claims as the amounts fall
  due, both in relation to those claims which have already occurred or
  will occur in future periods of insurance. Reserving risk is managed
  through detailed analysis of historical and industry claims data and
  robust control procedures around reserving models; and
- Reinsurance risk management: is used to protect against adverse claims experience on business which exceeds internal risk appetite.
   The Group uses various types of reinsurance to transfer risk that is outside the Group's risk appetite, including individual risk excess of loss reinsurance, catastrophe excess of loss reinsurance and quota share reinsurance.

Overall, insurance risk is predictable over time, given the large volumes of data. However, uncertainty does exist, especially around predictions such as the variations in weather for example. Risk is minimised through the application of documented insurance risk policies, coupled with risk governance frameworks and the purchase of reinsurance.

#### General insurance business

RBS Insurance underwrites retail and SME insurance with a focus on high volume, relatively straightforward products. The key insurance risks are as follows:

 Motor insurance contracts (private and commercial): claims experience varies due to a range of factors, including age, gender and driving experience together with the type of vehicle and location;

- Property insurance contracts (residential and commercial): the major causes of claims for property insurance are weather (flood, storm), theft, fire, subsidence and various types of accidental damage; and
- Other commercial insurance contracts: risk arises from business interruption and loss arising from the negligence of the insured (liability insurance).

Most general insurance contracts are written on an annual basis, which means that the Group's liability extends for a twelve month period, after which the Group is entitled to decline to renew the policy or can impose renewal terms by amending the premium, terms and conditions.

An analysis of gross and net insurance claims can be found in the financial statements (see page 310).

#### Life assurance business

The Group's three regulated life companies, National Westminster Life Assurance Limited, Royal Scottish Assurance plc and Direct Line Life Insurance Company Limited underwrite life insurance products within the UK retail insurance market. The key assurance risks are as follows:

- Term assurance contracts: mortality claims experience varies due to a range of factors, including age, gender and smoker status. The key factors that increase the level of claims are disease pandemics and adverse lifestyle changes; and
- Critical illness insurance contracts: morbidity claims experience varies due to a range of factors, including age, gender and past medical history. The key factors that can increase the level of claims are adverse lifestyle changes and improvements in medical diagnosis methods.

These are long-term contracts with long-term business provisions that are calculated in accordance with the UK accounting standard FRS 27 'Life Assurance'.

Estimations (assumptions) including future mortality, morbidity, persistency and levels of expenses are made in calculating reserves. The Group uses standard mortality and morbidity tables appropriate to the type of contract being written. These are adjusted as appropriate to reflect historical experience and future expectations. Sample mortality rates, expressed as deaths per million per annum, for term assurance products (age 40) are:

Mortality (per million)	2009 per annum	2008 per annum
Male non-smoker	674	723
Male smoker	1,542	1,590
Female non-smoker	497	568
Female smoker	1,136	1,277

<sup>\*</sup> unaudited

#### Operational risk\*

All the disclosures in this section (pages 170 to 172) are unaudited and indicated with an asterisk (\*). Operational risk is the potential for financial loss, damage to reputation, or impact upon customers resulting from fraud; human error; ineffective or inadequately designed processes or systems; improper behaviour; or external events. Operational risk is an integral and unavoidable part of the Group's business as it is inherent in the processes it operates to provide services to customers and generate profit for shareholders.

An objective of operational risk management is not to remove operational risk altogether, but to manage the risk to an acceptable level, taking into account the cost of minimising the risk as against the resultant reduction in exposure. Strategies to manage operational risk include avoidance, transfer, acceptance and mitigation by controls.

To ensure appropriate responsibility is allocated for the management, reporting and escalation of operational risk, the Group operates a three lines of defence model which outlines principles for the roles, responsibilities and accountabilities for operational risk management.

#### Operational risk - three lines of defence model

#### 1st line of defence

#### The Business

Accountable for the ownership and day-to-day management and control of operational risk.

Responsible for implementing processes in compliance with Group policies.

Responsible for testing key controls and monitoring compliance with Group policies.

#### 2nd line of defence

#### Operational Risk

Responsible for the implementation and maintenance of the operational risk framework, tools and methodologies.

Responsible for oversight and challenge on the adequacy of the risk and control processes operating in the business.

#### 3rd line of defence

#### Group Internal Audit

Responsible for providing independent assurance on the design, adequacy and effectiveness of the Group's system of internal controls.

The three lines of defence model and the Operational Risk Policy Standards apply throughout the Group and are implemented taking into account the nature and scale of the underlying business. The standards provide the direction for delivering effective operational risk management. They comprise principles and processes that enable the consistent identification, assessment, management, monitoring and reporting of operational risk across the Group. The objectives of the standards are to protect the Group from financial loss or damage to its reputation, its customers or staff and to ensure that it meets all necessary regulatory and legal requirements.

The Operational Risk Policy Standards are supported by the following key operational risk management techniques:

- Risk and control assessments: business units identify and assess operational risks to ensure that they are effectively managed, prioritised, documented and aligned to risk appetite;
- Scenario analysis: scenarios for operational risk are used to assess
  the possible impact of extreme but plausible operational risk loss
  events. Scenario assessments provide a forward looking basis for
  managing exposures that are beyond the Group's risk appetite;

- Loss data management: each business unit's internal loss data management process captures all operational risk loss events above certain minimum thresholds. The data is used to enhance the adequacy and effectiveness of controls, identify opportunities to prevent or reduce the impact of recurrence, identify emerging themes, enable formal loss event reporting and inform risk and control assessments and scenario analysis. Escalation of individual events to senior management is determined by the seriousness of the event. Operational loss events are categorised under the following headings:
  - Clients, products and business practices;
  - Technology and infrastructure failures;
  - Employment practices and workplace safety;
  - Internal fraud:
  - External fraud;
  - Execution, delivery and process management;
  - Malicious damage; and
  - Disaster and public safety.
- Key risk indicators: business units monitor key risk indicators against their material risks. These indicators are used to monitor the operational risk profile and exposure to losses against thresholds which trigger risk management actions;

<sup>\*</sup> unaudited

- New product approval process: this process ensures that all new products or significant variations to existing products are subject to a comprehensive risk assessment. Products are evaluated and approved by specialist areas and are subject to executive approval prior to launch; and
- Self Certification Process: this requires management to monitor and report regularly on the internal control framework for which they are responsible, confirming its adequacy and effectiveness. This includes certifying compliance with the requirements of Group policies.

Each business unit must manage its operational risk exposure within an acceptable level, testing the adequacy and effectiveness of controls and other risk mitigants (for example, insurance) regularly and documenting the results. Where unacceptable control weaknesses are identified, action plans must be produced and tracked to completion.

The Group purchases insurance to provide the business with financial protection against specific losses and to comply with statutory or contractual requirements. Insurance is primarily used as an additional risk mitigation tool in controlling the Group's exposures. However, insurance only provides protection against financial loss once a risk has crystallised.

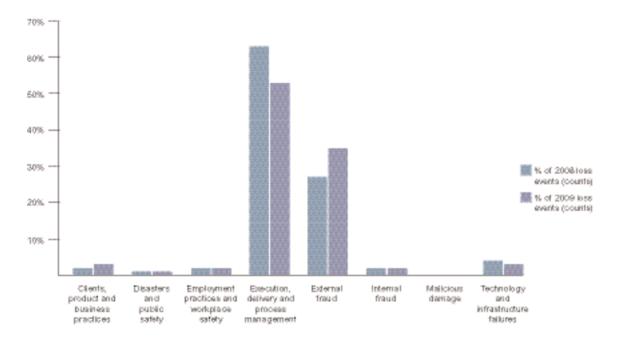
#### Operational risk metrics

Reporting forms an integral part of operational risk management. The Group's risk management processes are designed to ensure that issues are identified, escalated and managed on a timely basis. Exposures for each division are reported through monthly risk and control reports, which provide detail on the risk exposures and action plans.

Events that have a material, actual or potential impact on the Group's finances, reputation or customers, are escalated and reported to divisional and Group executive.

#### Operational risk events by risk category - % of total risk events by count

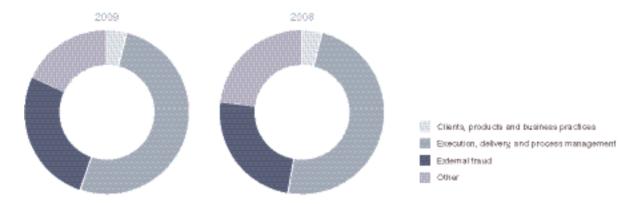
The chart below shows that as at 31 December 2009 execution, delivery and process management, together with external fraud, accounted for circa 90% of losses by value during 2009.



#### Operational risk\* continued

## Operational risk events by category - % of total by value

The charts below show a similar distribution of losses by value across the risk categories, captured at the date the event occurred and updated as losses crystallise.



#### Fraud prevention

Fraud remains a big challenge to the Group, and the rest of the financial services industry. The Group continues to respond to this threat, continually investing in people and processes for both detective and preventative measures, especially in relation to the impact of organised crime against the Group. Key initiatives are focused on solutions for payment fraud, ATM security, identification of counterfeit documentation and online banking protection for our customers. This has resulted in multi-million pound savings and, through close working ties with law enforcement agencies, handing down of significant custodial sentences.

#### Physical security

The Group has implemented strong measures to protect our customers, our staff and our assets from physical harm. These measures are kept under constant review in response to changing threats. In particular, in 2009 there has been a significant rise in demonstrations against the Group in relation to the increased media attention the Group has received. Robust processes are in place to ensure the safety of customers and staff during these demonstrations.

#### Information security

The Group is committed to protecting customer and Group information with regard to loss of confidentiality, integrity and availability. All employees and agents of the Group are responsible for the protection of Group assets, systems and information. All customer information is treated as confidential and appropriate security is applied to protect the information.

Additionally, the Group's Information Security Policy is reviewed regularly and includes processes for managing and monitoring compliance with the policy. The same standards apply to information controlled by the Group or managed by authorised third parties. The Group continues to invest in programmes to enhance and maintain information security controls and systems. For example, during 2009, we completed security reviews on all of our high risk third parties as well as externally facing and hosted websites.

#### **Business continuity**

The need to ensure the continuity of business across the Group and the management of crisis situations is a key activity within the risk function.

Key risks and threats that the Group is consistently monitoring from a business continuity perspective include pandemics, terrorism, environmental impacts and technology disruptions. Business continuity plans are in place to ensure that the Group can continue key products, services, and operations.

A consistent crisis management framework has been developed that includes a six step methodology and allows incidents to be managed and resolved through skilled divisional, country, regional and global teams.

#### Other risks\*

All the disclosures in this section (pages 172 to 173) are unaudited and indicated with an asterisk (\*).

#### Regulatory risk

Regulatory risk is managed by designing, maintaining and implementing policies and systems in order to ensure effective compliance with all regulatory and legal requirements in all the jurisdictions in which the Group operates.

The Group's approach to regulatory risk has three distinct elements:

- The review of potential changes in regulation to ensure that the Group addresses the risks arising from such changes and responds appropriately;
- The monitoring of compliance with existing rules and regulations and the mitigation of the consequences of any inadvertent noncompliance; and
- The management of effective relationships with regulators to ensure constructive engagement.

<sup>\*</sup> unaudited

Under a Group-wide framework of high-level policies, the Group and its subsidiaries engage co-operatively with all regulatory authorities in all the relevant jurisdictions, whether in response to regulatory change, ongoing supervisory requirements or regulatory investigations.

The scale and pace of regulatory change continues, focused across a range of topics, including Systemically Important Firms, Prudential (Basel Capital & Liquidity requirements) and Conduct issues. Of particular interest is the cumulative impact of proposals across the financial services industry. Globally, regulators have expanded their focus across a range of issues, notably strategic, governance, capital, liquidity, systems, people issues, remuneration, Anti Money Laundering/sanctions and terrorist financing and Treating Customers Fairly. This is particularly the case in the UK, where the FSA (as the Group's lead regulator) has implemented an enhanced supervisory framework.

The Group has a well developed regulatory developments framework, which assigns Senior Executive responsibility for all material risks facing the Group on a global basis. The Group engages with standard setters, rule makers, regulators and trade bodies to deliver effective and proportionate rule making.

#### Reputation risk

Reputation is the body of perceptions and opinions held by the stakeholders of an organisation; customers, suppliers, employees, investors, interest groups, regulators and government. Reputation determines how stakeholders are likely to behave towards an organisation. Reputation risk arises from any activity that could have an adverse impact on the reputation of the Group.

There are several important drivers of the reputation of a company (and reputation risk) including: financial performance; corporate governance and quality of management; ethical, social and environmental performance; marketing, innovation and customer relationships; and regulatory compliance and litigation.

The Group protects its reputation by understanding and managing reputation risks, including failure to meet the expectations of stakeholders. The Group will only enter into a commercial transaction or customer relationship which is legal and complies with regulatory requirements, has economic substance or business purpose and is not designed or used for inappropriate accounting or tax purposes. The Group takes care to understand the issues that matter most to stakeholders, balance the views of all stakeholders and address them coherently. Risks to the reputation of the Group are identified, assessed, managed, monitored and reported. The Group pays particular attention to the reputation risks associated with the introduction of new products or customer relationships.

It is the responsibility of the management of all Group companies, acting through individual business units, to ensure that appropriate controls and procedures are in place to identify and manage the risks to the reputation of the Group arising from their activity.

The Board has ultimate responsibility for managing any impact on the reputation of the Group arising from its operations. The Group Corporate Sustainability Committee was established in January 2010, chaired by one of our Non-Executive Directors to enhance governance in this area. However, all parts of the Group take responsibility for reputation management.

#### Pension risk

The Group is exposed to risk to its defined benefit pension schemes as assets comprise investment portfolios which are held to meet projected liabilities to scheme members. Risk arises because returns from these investments may be less than expected or there may be greater than expected increases in the estimated value of the schemes' liabilities. In such circumstances, the Group could be obliged, or may choose, to make additional contributions to the schemes.

The largest of the schemes, and the main source of pension obligation risk, is the RBS Group Pension Fund. In October 2006, this scheme was closed to new employees. In November 2009, the Group confirmed that it was making changes, proposed in August 2009, to the RBS Group Pension Fund and a number of other defined benefit schemes, with a view to controlling the cost and the risk of operating these pension plans. The main change was the introduction of a yearly limit of 2% (or inflation if lower) to the amount of any salary increase that will count for pension purposes.

Risk appetite and investment policy are agreed by the Board of Trustees with quantitative and qualitative input from the scheme actuaries and investment advisers. The Board of Trustees also consults with the Group to obtain its view on the appropriate level of risk within the pension fund.

The Group maintains an independent review of risk within the pension funds.

GALCO monitors pension obligation risk which is assessed by estimating the funding position of the scheme with a twelve month risk horizon, and with a number of different confidence levels. Monte Carlo simulations are used, based on assumptions of statistical distribution of future equity returns, future real and nominal interest rates, sensitivity of asset and liability values to changes in equity returns and real and nominal interest rates, the impact of an adverse change in longevity assumptions and mitigation available to the Group.

Every three years the Group and Trustees meet to formally agree the appropriate basis for calculating the funding valuation. The most recent funding valuation was carried out as at 31 March 2007. This showed the fund to be in surplus, and therefore there was no need in 2008 or 2009 for additional payments over and above the regular contributions.

The next valuation is due as at 31 March 2010 and the Group expects this valuation to show that liabilities exceed the value of the assets. Following this valuation the Group and the Trustees will agree the level of contributions to be paid to the scheme. This could result in the amount of contributions payable in 2010 and subsequent years being materially different from the current estimate for 2010.

#### Asset Protection Scheme\*

All the disclosures in this section (pages 174 to 183) are unaudited and indicated with an asterisk (\*). References to 'Group' in this section relate to 'Group before RFS Holdings minority interest'.

#### Key aspects of the Scheme

On 22 December 2009, the Group acceded to the Asset Protection Scheme ('APS' or 'the Scheme') with HM Treasury (HMT) acting on behalf of the UK Government. Under the Scheme, the Group purchased credit protection over a portfolio of specified assets and exposures ("covered assets") from HMT. The portfolio of covered assets had a par value of approximately £282 billion as at 31 December 2008 and the protection is subject to a first loss of £60 billion and covers 90% of subsequent losses. Once through the first loss, when a covered asset has experienced a trigger event(1) losses and recoveries in respect of that asset are included in the balance receivable under the APS. Receipts from HMT will, over time, amount to 90% of cumulative losses (net of cumulative recoveries) on the portfolio of covered assets less the first loss amount

The Group has the right to terminate the Scheme at any time provided that the Financial Services Authority has confirmed in writing to HMT that it has no objection to the proposed termination. On termination, the Group is liable to pay HMT a termination fee. The termination fee would be the difference between £2.5 billion (or, if higher, a sum related to the economic benefit of regulatory capital relief obtained as a result of having entered the APS) and the aggregate fees paid. In addition, the Group would have to repay any amounts received from HMT under the terms of the APS (or as otherwise agreed with HMT). In consideration for the protection provided by the APS, the Group paid an initial premium of £1.4 billion on 31 December 2009 for the years 2009 and 2010. A further premium of £700 million is payable on 1 January 2011 and subsequently annual premiums of £500 million until the earlier of 31 December 2099 or the termination of the agreement.

The APS is a single contract providing credit protection in respect of a portfolio of financial assets: the unit of account is the contract as a whole. Under IFRS, credit protection is either treated as a financial guarantee contract ('FGC') or a derivative depending on the terms of the agreement and the nature of the protected assets and exposures. The portfolio contains more than an insignificant element of derivatives

and limited recourse assets, and hence the contract does not meet the definition of an FGC. The APS contract is therefore treated as a derivative and is recognised at fair value, with changes in fair value recognised in profit or loss. The APS derivative did not have any effect on the Group's 2009 income statement; however in future period's changes in value of the APS derivative will have an effect on the Group's profit or loss.

There is no change in the recognition and measurement of the covered assets as a result of the APS. Impairment provisions on covered assets measured at amortised cost are assessed and charged in accordance with the Group's accounting policy; held-for-trading assets, assets designated at fair value and available-for-sale assets within the APS portfolio continue to be measured at fair value with no adjustments to reflect the protection provided by the APS. There is no change in how gains and losses on the covered assets are recognised in the income statement or in other comprehensive income.

Trigger events (subject to specific rules detailed in the terms of the APS) comprise:

- failure to pay: the counterparty to the covered asset has (subject to specified grace periods) failed to pay an amount due under the terms of its agreement with the Group.
- bankruptcy: the counterparty is subject to a specified insolvency or bankruptcy-related event.
- restructuring: a covered asset which is individually impaired and is subject to a restructuring.

The selection of assets was carried out primarily between February and April 2009 and was driven by three principal criteria:

- (1) Risk and degree of impairment in base case and stressed scenarios:
- (2) Liquidity of exposure; and
- (3) Capital intensity under procyclicality.

<sup>\*</sup> unaudited

The approach for high volume commercial and retail exposures was on a portfolio basis. Selection for large corporates and GBM was at the counterparty/asset level. Set out below are the selection criteria for the contributing divisions.

Global Banking Markets (GBM) (1)	Banking book: selection by individual asset pool (corporate loans, real estate finance, and leveraged finance), Global Restructuring Group work-out unit counterparties/assets and high risk counterparties/assets.  Additional counterparties/assets were selected through an individual risk review of the total portfolio.
	Trading book: selection by individual assets (monolines, derivatives, mortgage trading).
UK Corporate (1)	Commercial & corporate real estate: all defaulted assets in the work-out/restructuring unit or in high risk bands.
	Corporate: all defaulted assets in the work-out/restructuring unit. Corporate banking clients in high risk sectors or with high concentration risk.
	Business Banking: portfolios in the work out/restructuring unit or in high risk bands.
UK Retail (1)	Mortgages: assets with a higher loan-to-value (LTV) and in higher risk segments (e.g. LTV >97% on general book, LTV >85% on buy-to-let book), and those assets in arrears (at 31 December 2008).
	Loans and overdrafts: higher risk customers based on internal bandings, and those assets in arrears (at 31 December 2008).
Ulster Bank (1)	Mortgages: assets with greater than 85% LTV, broker mortgages and interest only with a higher probability of default
(Corporate & Retail)	Retail: portfolios of accounts in default, >1 month arrears, <2 years old and a higher probability of default.
	Corporate: counterparties/assets in work-out/restructuring groups or in high risk bands, and other assets identified as part of an individual review of cases.

#### Note:

(1) Including assets transferred to Non-Core division.

## **Covered assets**

## Roll forward to 31 December 2009

The table below details the movement in covered assets in the year.

	£bn
Covered assets at 31 December 2008 – at accession to the Scheme	282.0
Disposals	(3.0)
Non-contractual early repayments	(8.9)
Amortisations	(9.4)
Maturities	(16.7)
Rollovers and covered amount cap adjustments	(1.7)
Effect of foreign currency movements	(11.8)
Covered assets at 31 December 2009	230.5

#### Note

### Key points

- The majority of the reduction (68%) in the covered assets reflects repayments by customers.
- Additionally the Group took advantage of market conditions and executed a number of loan sales.

<sup>(1)</sup> The covered amount at 31 December 2009 above includes approximately £2.1 billion of assets in the derivatives and structured finance asset classes which, for technical reasons, do not currently satisfy, or are anticipated at some stage not to satisfy, the eligibility requirements of the Scheme. HMT and the Group continue to negotiate in good faith whether (and, if so, to what extent) coverage should extend to these assets. Also, the Group and HMT are in discussion over the HMT classifications of some structured credit assets and this may result in adjustments to amounts for some asset classes; however underlying risks will be unchanged.

#### Asset Protection Scheme\* continued

Covered assets continued

Credit impairments and write downs

The table below analyses the cumulative credit impairment losses and adjustments to par value (including AFS reserves) relating to covered assets:

	2009 £m	2008 £m
Loans and advances	14,240	7,705
Debt securities	7,816	7,942
Derivatives	6,834	6,575
	28,890	22,222
By division:		
UK Retail	2,431	1,492
UK Corporate	1,007	285
Global Banking & Markets	1,628	1,640
Ulster Bank	486	234
Non-Core	23,338	18,571
	28,890	22,222

Note:

#### Key point

• Of the increase in cumulative losses of £6,668 million, the largest was loan impairments in Non-Core.

#### First loss utilisation

The triggered amount is equivalent to the aggregate outstanding principal amount on the trigger date excluding interest, fees, premium or any other non-principal sum that is accrued or payable, except where it was capitalised on or before 31 December 2008. At the trigger date, in economic terms, there is an exchange of assets, with the Group receiving a two year interest bearing government receivable in exchange for the asset.

APS recoveries include any return of value on a triggered asset, although these are only recognised for Scheme reporting purposes when they are realised in cash. The net triggered amount at any point in time, only takes into account cash recoveries to date. The capturing of triggered amounts has required extensive new processes and

controls to be put in place. These continue to be work in progress. Additionally, as with any bespoke and highly complex legal agreement there are various areas of interpretation which still need to be clarified and agreed between the Group and the Asset Protection Agency (APA'), some of which could have a material impact on the triggered amount identified to date. Also as part of the APS terms and conditions it was agreed to re-characterise certain assets and their closely related hedges under the scheme and the Group continues to negotiate with APA in good faith to finalise this.

The Scheme rules are designed to allow for data correction over the life of the Scheme, and the Group has a grace period during 2010 to implement processes to capture triggers and restate quarterly claims statements to HMT retrospectively.

<sup>(1)</sup> Total available-for-sale reserves on debt securities of £1,113 million at 31 December 2009 (£1,315 million as at 31 December 2008 was previously included in undrawn commitments and other adjustments).

<sup>\*</sup> unaudited

The table below summarises the total triggered amount and related cash recoveries by division at 31 December 2009.

	Triggered amount £m	Cash recoveries to date £m	Net triggered amount £m
UK Retail	3,340	129	3,211
UK Corporate	3,570	604	2,966
Global Banking & Markets	1,748	108	1,640
Ulster Bank	704	47	657
Non-Core	18,905	777	18,128
	28,267	1,665	26,602

#### Note

#### Key points

- APS recoveries include almost any return of value on a triggered asset but are only recognised when they are realised in cash, hence there will be a time lag for the realisation of recoveries.
- The Group expects recoveries on triggered amounts to be approximately 45% over the life of the relevant assets.
- On this basis, expected loss on triggered assets at 31 December 2009 is approximately £15 billion (25%) of the £60 billion first loss threshold under the APS.
- In case the net triggered amount exceeds a specified threshold level for each covered asset class, HMT retains step-in rights as defined in the Scheme rules.

#### Risk-weighted assets

Risk-weighted assets were as follows:

	2009 £bn	2008 £bn
APS	127.6	158.7
Non-APS	438.2	419.1
Group before APS benefit	565.8	577.8

Risk-weighted assets by division		2009			
	APS £bn	Non-APS £bn	Total £bn		
UK Retail	16.3	35.0	51.3		
UK Corporate	31.0	59.2	90.2		
Global Banking & Markets	19.9	103.8	123.7		
Ulster	8.9	21.0	29.9		
Non-Core	51.5	119.8	171.3		
Other divisions	n/a	99.4	99.4		
Group before APS benefit	127.6	438.2	565.8		

#### Key point

 Over the year RWAs covered by the APS declined overall due to the restructuring of certain exposures, including monoline related assets, and decrease in the covered amount partly off-set by credit downgrade and procyclicality.

<sup>(1)</sup> The triggered amount on a covered asset is calculated when an asset is triggered (due to bankruptcy, failure to pay after a grace period, and restructuring with an impairment) and is the lower of the covered amount and the outstanding amount for each covered asset. Given the grace period for triggering assets, the Group expects additional assets to trigger based on the current risk rating and level of impairments on covered assets.

#### Asset Protection Scheme\* continued

Covered assets continued

Divisional analysis

The following table analyses covered assets by the asset classes defined by the Scheme conditions and by division:

	UK Retail £m	UK Corporate £m	Global Banking & Markets £m	Ulster Bank £m	Non-Core £m	Covered amount £m
2009						
Residential mortgages	9,646	_	113	2,512	1,934	14,205
Consumer finance	11,596	24,818	_	5,538	11,309	53,261
Commercial real estate finance	_	9,143	_	1,073	21,921	32,137
Leveraged finance	_	4,899	621	291	17,465	23,276
Lease finance	_	449	_	_	1,080	1,529
Project finance	_	_	255	_	1,562	1,817
Structured finance	_	_	4,114	_	11,061	15,175
Loans	_	9,918	25,815	2,237	16,972	54,942
Bonds	_	_	153	_	545	698
Derivatives	_	_	12,946	218	20,326	33,490
	21,242	49,227	44,017	11,869	104,175	230,530
2008						
Residential mortgages	10.280		128	2,837	2,182	15,427
Consumer finance	11,609	25,031		5,776	12,127	54,543
Commercial real estate finance	—	12,436		1,268	26,146	39,850
Leveraged finance		4,978	993	329	21,434	27,734
Lease finance		594	—	J27	1,844	2,438
Project finance		_	425		1,818	2,243
Structured finance			6,897	_	12,294	19,191
Loans		9,097	45,610	2,663	22,607	79,977
Bonds			455		1,108	1,563
Derivatives			16,349	229	22,415	38.993
25.174.1760	21.889	52,136	70,857	13,102	123,975	281,959
•				,	,	
Movements						
Residential mortgages	(634)		(15)	(325)	(248)	(1,222)
Consumer finance	(13)	(213)	_	(238)	(818)	(1,282)
Commercial real estate finance	_	(3,293)	_	(195)	(4,225)	(7,713)
Leveraged finance	_	(79)	(372)	(38)	(3,969)	(4,458)
Lease finance	_	(145)	_	_	(764)	(909)
Project finance	_	_	(170)	_	(256)	(426)
Structured finance	_	_	(2,783)	_	(1,233)	(4,016)
Loans	_	821	(19,795)	(426)	(5,635)	(25,035)
Bonds	_	_	(302)	_	(563)	(865)
Derivatives		_	(3,403)	(11)	(2,089)	(5,503)
	(647)	(2,909)	(26,840)	(1,233)	(19,800)	(51,429)

#### Notes

<sup>(1)</sup> Per the Scheme rules, the definition of consumer finance includes personal loans, as well as business and commercial loans to SMEs

<sup>(2)</sup> UK Corporate leveraged finance does not include lending to sponsors but, reflects certain loans to corporate customers per Scheme rules.

<sup>(3)</sup> The net increase in UK Corporate loans reflects transfers of shipping assets from GBM.

<sup>(4)</sup> There have been some minor divisional refinements to 31 December 2008 data, primarily between Core businesses and Non-Core division.

<sup>\*</sup> unaudited

## Asset classes

The following tables detail the balances by asset classes, as defined by the Scheme, with underlying product categories.

2009	Carrying value (2) £m (a)	Provisions and adjustments to par value (3) £m (b)	Par value (4) £m (a)+(b)=(c)	Undrawn commitments and other adjustments (5) £m (d)	Covered amount £m (c)+(d)=(e)
Residential mortgages	14,092	253	14,345	(140)	14,205
Consumer finance	38,101	4,574	42,675	10,586	53,261
personal loans	7,986	2,610	10,596	2,613	13,209
business and commercial loans	30,115	1,964	32,079	7,973	40,052
Commercial real estate finance	28,777	1,656	30,433	1,704	32,137
Leveraged finance	16,045	4,425	20,470	2,806	23,276
Lease finance	1,229	232	1,461	68	1,529
Project finance	1,601	44	1,645	172	1,817
Structured finance	6,884	7,677	14,561	614	15,175
structured loans	625	17	642	29	671
RMBS	1,251	1,657	2,908	55	2,963
CMBS	1,281	466	1,747	(6)	1,741
CDOs & CLOs	1,568	4,641	6,209	119	6,328
other ABS	2,159	896	3,055	417	3,472
Loans	34,375	3,039	37,414	17,528	54,942
Bonds (6)	545	156	701	(3)	698
Derivatives	12,510	6,834	19,344	14,146	33,490
monoline insurers	2,607	6,335	8,942	10,852	19,794
other counterparties	9,903	499	10,402	3,294	13,696
	154,159	28,890	183,049	47,481	230,530
Further analysed:					
Loans and advances	134,845	14,240	149,085	32,753	181,838
Debt securities	6,804	7,816	14,620	582	15,202
Derivatives	12,510	6,834	19,344	14,146	33,490
	154,159	28,890	183,049	47,481	230,530
By division:					
UK Retail	16,599	2,431	19,030	2,212	21,242
UK Corporate	37,710	1,007	38,717	10,510	49,227
Global Banking & Markets	26,141	1,628	27,769	16,248	44,017
Ulster Bank	10,152	486	10,638	1,231	11,869
Non-Core	63,557	23,338	86,895	17,280	104,175
	154,159	28,890	183,049	47,481	230,530

## Asset Protection Scheme\* continued

Covered assets continued

2008	Carrying	Provisions and adjustments to par value (3)  Em (b)		Undrawn commitments and other adjustments (5) £m (d)	Covered amount £m (c)+(d)=(e)
Residential mortgages	15,283	144	15,427	_	15,427
Consumer finance	45,691	2,346	48,037	6,506	54,543
personal loans	10,267	1,687	11,954	1,440	13,394
business and commercial loans	35,424	659	36,083	5,066	41,149
Commercial real estate finance	32,131	847	32,978	6,872	39,850
Leveraged finance	19,792	2,875	22,667	5,067	27,734
Lease finance	2,012	138	2,150	288	2,438
Project finance	1,761	58	1,819	424	2,243
Structured finance	10,370	8,012	18,382	809	19,191
structured loans	2,761	155	2,916	597	3,513
RMBS	1,232	1,547	2,779		2,779
CMBS	1,481	371	1,852		1,852
CDOs & CLOs	2,390	5,168	7,558	212	7,770
other ABS	2,506	771	3,277		3,277
Loans	50,563	1,142	51,705	28,272	79,977
Bonds (6)	1,467	85	1,552	11	1,563
Derivatives	21,093	6,575	27,668	11,325	38,993
monoline insurers	5,620	5,892	11,512	10,758	22,270
other counterparties	15,473	683	16,156	567	16,723
	200,163	22,222	222,385	59,574	281,959
Further analysed:					
Loans and advances	169,994	7,705	177,699	48,026	225,725
Debt securities	9,076	7,942	17,018	223	17,241
Derivatives	21,093	6,575	27,668	11,325	38,993
	200,163	22,222	222,385	59,574	281,959
By division:					
UK Retail	18,982	1,492	20,474	1,415	21,889
UK Corporate	39,608	285	39,893	12,243	52,136
Global Banking & Markets	47,230	1,640	48,870	21,987	70,857
Ulster Bank	11,705	234	11,939	1,163	13,102
Non-Core	82,638	18,571	101,209	22,766	123,975
	200,163	22,222	222,385	59,574	281,959

- (2) Carrying value represents the amounts recorded on the balance sheet and includes assets classified as loans and receivables (LAR), fair value through profit or loss (FVTPL) and available-for-sale (AFS).
- (3) Provisions and adjustments to par value comprise:
  - impairments on LAR and AFS debt securities;
  - credit valuation adjustments relating to derivatives;
  - adjustment to par value on other FVTPL assets;
  - $\bullet$  add-back of write-offs of £6,079 million, as these are covered by the Scheme rules; and
  - available-for-sale reserves on debt securities of £1,113 million (2008 £1,315 million).
- (4) Undrawn commitments and other adjustments include:
  - undrawn commitments and other contingent liabilities;
  - potential future exposures and other adjustments to covered amount relating to derivative contracts; and
  - adjustments to covered amount in accordance with the Scheme rules (restriction of cover for rollovers (loans and commercial real estate), maintenance of covered amount as at 31 December 2008 for two years (consumer finance)
- (5) Comprises non asset-backed securities.

<sup>(1)</sup> The balances at 31 December 2008 and 31 December 2009 within specific asset classes reflect the Group's application of the asset class definitions in the Scheme rules, particularly in relation to consumer finance, commercial real estate finance and loans.

<sup>\*</sup> unaudited

## Sector analysis

The table below analyses covered assets by sector and division; and by sector and HMT asset class at 31 December 2009 and 31 December 2008.

				2009			
	UK Retail £m	UK Corporate £m	GBM £m	Ulster Bank £m	Non-Core £m	Covered amount £m	Covered amount 2008 £m
Financial institutions	_	1,427	11,303	35	35,985	48,750	64,027
Manufacturing	_	1,673	6,849	230	8,127	16,879	20,053
Natural resources	_	629	2,530	45	2,117	5,321	8,122
Property	_	9,990	8,349	1,550	27,931	47,820	60,217
Retail and leisure	_	4,292	4,608	964	4,305	14,169	17,975
Services	_	1,885	1,159	324	2,689	6,057	8,484
TMT	_	608	3,985	263	5,852	10,708	14,535
Transport	_	3,962	5,118	116	3,579	12,775	15,726
Personal and SME	21,242	24,761	116	8,342	13,590	68,051	72,820
	21,242	49,227	44,017	11,869	104,175	230,530	281,959

2009	Residential mortgages £m	Consumer finance £m	Commercial real estate £m	Leveraged finance £m	Lease finance £m	Project finance £m	Structured finance £m	Loan £m	Bonds £m	Derivative £m	Covered amount £m
Financial institutions	_	_	818	1,620	18	_	13,769	9,741	337	22,447	48,750
Manufacturing	_	_	_	5,906	120	6	6	9,782	48	1,011	16,879
Natural resources	_	_	_	1,260	41	1,065	9	2,458	46	442	5,321
Property	_	_	30,636	1,810	564	298	486	9,058	53	4,915	47,820
Retail and leisure	_	_	616	3,510	40	142	369	7,819	74	1,599	14,169
Services	_	_	29	3,213	320	104	191	1,572	6	622	6,057
TMT	_	_	_	5,490	9	_	3	3,908	11	1,287	10,708
Transport	_	_	35	465	273	202	342	10,171	123	1,164	12,775
Personal and SME	14,205	53,261	3	2	144	_	_	433	_	3	68,051
	14,205	53,261	32,137	23,276	1,529	1,817	15,175	54,942	698	33,490	230,530
2008											
Financial Institutions	_	_	638	4,196	28	138	17,288	15,478	514	25,747	64,027
Manufacturing	_	_	_	4,895	196	14	7	13,233	60	1,648	20,053
Natural resources	_	_	_	1,484	60	1,261	11	4,699	53	554	8,122
Property	_	_	38,467	2,188	876	388	550	12,289	128	5,331	60,217
Retail and leisure			679	4,067	63	151	443	10,417	165	1,990	17,975
Services			31	3,773	556	66	519	2,832	13	694	8,484
TMT	_	_		6,591	13	_	3	5,918	406	1,604	14,535
Transport	_	_	35	537	369	225	370	12,619	149	1,422	15,726
Personal and SME	15,427	54,543	_	3	277	_	_	2,492	75	3	72,820
	15,427	54,543	39,850	27,734	2,438	2,243	19,191	79,977	1,563	38,993	281,959

## Asset Protection Scheme\* continued

Covered assets continued

## Geographical breakdown

The table below provides a geographical breakdown of covered assets, based on the country of domicile or incorporation of the obligor, and by HMT asset class.

	Residential mortgages £m	Consumer finance £m	Commercial real estate £m	Leveraged finance £m	Lease finance £m	Project finance £m	Structured finance £m	Loan £m	Bonds £m	Derivative £m	Covered amount £m
2009											
UK	10,102	46,027	15,285	8,406	997	167	2,433	15,879	53	8,379	107,728
Western Europe	3,971	6,814	12,080	9,448	485	904	2,963	21,273	105	2,369	60,412
North America	118	46	1,702	4,039	2	228	3,406	8,019	25	17,325	34,910
Latin America	1	282	2,042	476	17	40	5,628	2,593	7	4,068	15,154
Other	13	92	1,028	907	28	478	745	7,178	508	1,349	12,326
	14,205	53,261	32,137	23,276	1,529	1,817	15,175	54,942	698	33,490	230,530
2008											
UK	10,799	46,459	20,127	9,617	1,537	264	2,778	21,050	115	10,074	122,820
Western Europe	4,468	7,654	13,848	11,685	845	1,004	4,226	31,461	370	3,231	78,792
North America	139	46	2,381	4,880	4	261	4,187	12,493	499	19,567	44,457
Latin America	1	287	2,201	601	19	45	6,550	4,365	18	4,486	18,573
Other	20	97	1,293	951	33	669	1,450	10,608	561	1,635	17,317
	15,427	54,543	39,850	27,734	2,438	2,243	19,191	79,977	1,563	38,993	281,959

## Currency breakdown

The table below shows the currency breakdown of covered assets.

	2009 £m	2008 £m
GBP	107,731	121,440
Euro	56,586	72,989
USD	58,489	77,298
AUD	3,276	3,981
JPY	1,725	2,157
Other	2,723	4,094
	230,530	281,959

The analysis by currency does not reflect hedges that the Group may have in place.

<sup>\*</sup> unaudited

## Risk elements in lending (REIL) and potential problem loans (PPL)

REIL and PPL for the Group and the amount relating to assets in the Scheme are set out below.

	2009	9	2008	
	Group £m	APS £m	Group £m	APS £m
Non-performing loans	31,811	22,335	17,082	12,679
Other REIL	3,178	2,092	1,709	1,498
Total REIL	34,989	24,427	18,791	14,177
PPL	924	580	226	187
REIL and PPL	35,913	25,007	19,017	14,364
Core	12,361	7,170		
Non-Core	23,552	17,837		
	35,913	25,007		

## Credit quality of loans

The table below analyses the credit quality of the Group's credit risk assets by risk bands and the proportion relating to assets in the Scheme.

		200	)9	2008		
Asset quality band	Probability of default	Group £bn	% relating to assets in scheme	Group £bn	% relating to assets in scheme	
AQ1	0% - 0.034%	95	2%	127	3%	
AQ2	0.034% - 0.048%	12	9%	26	16%	
AQ3	0.048% - 0.095%	29	7%	38	17%	
AQ4	0.095% - 0.381%	97	12%	150	15%	
AQ5	0.381% – 1.076%	130	24%	148	28%	
AQ6	1.076% – 2.153%	95	28%	103	36%	
AQ7	2.153% – 6.089%	55	37%	46	52%	
AQ8	6.089% - 17.222%	23	44%	26	46%	
AQ9	17.222% - 100%	15	66%	12	69%	
AQ10	100%	38	76%	18	72%	
Other (1)		41	5%	41	8%	
		630	23%	735	24%	

<sup>(1) &#</sup>x27;Other' largely comprises assets covered by the standardised approach for which a probability of default (PD) equivalent to those assigned to assets covered by the internal ratings based approach is not available.

<sup>(2)</sup> Reverse repurchase agreements, carrying value relating to net derivative positions and debt securities are excluded from both Group numbers and APS covered assets above.

### Market turmoil exposures

All the disclosures in this section (pages 184 to 206) are audited unless otherwise indicated with an asterisk (\*).

### **Explanatory note**

These disclosures provide information on certain elements of the Group's business activities affected by the unprecedented market events of the second half of 2007 and through 2008 and 2009, the majority of which reside within Non-Core and, to a lesser extent, Global Banking & Markets ('GBM'), US Retail & Commercial and Group Treasury. For certain disclosures the information presented has been analysed into the Group's Core and Non-Core businesses.

Definitions of acronyms used in this section are explained in the Glossary of terms on page 383 to 387.

### Asset-backed securities

The Group structures, originates, distributes and trades debt in the form of loan, bond and derivative instruments in all major currencies and debt capital markets in North America, Western Europe, Asia and major emerging markets. The carrying value of the Group's debt securities at 31 December 2009 was £249.1 billion (2008 – £253.2 billion). This comprised:

	2009		2008		2007
	Group before RFS Holdings minority interest £bn	Group £bn	Group before RFS Holdings minority interest £bn	Group £bn	Group £bn
Securities issued by central and local governments	134.1	146.9	95.1	105.8	122.8
Asset-backed securities	87.6	88.1	111.1	111.1	100.1
Securities issued by corporates, US federal agencies and other entities	13.4	14.4	24.3	26.2	43.5
Securities issued by banks and building societies	14.0	17.8	22.7	24.4	28.2
Total debt securities	249.1	267.2	253.2	267.5	294.6

This section focuses on asset-backed securities, an area of interest following the market dislocations in 2007 and 2008. Asset-backed securities (ABS) are securities with an interest in an underlying pool of referenced assets. The risks and rewards of the referenced pool are passed onto investors by the issue of securities with varying seniority, by a special purpose entity.

The Group has exposures to ABS which are predominantly debt securities but can also be held in derivative form. These positions had been acquired primarily through the Group's activities in the US leveraged finance market which expanded during 2007. These include residential mortgage backed securities (RMBS), commercial mortgage backed securities (CMBS), ABS collateralised debt obligations (CDOs) and collateralised loan obligations (CLOs) and other ABS. In many

cases the risk on these assets is hedged by way of credit derivative protection purchased over the specific asset or relevant ABS indices. The counterparty to some of these hedge transactions are monoline insurers (see monoline insurers on page 194).

The following table summarises the gross and net exposures and carrying values of these securities by geography – US, UK, other Europe and rest of the world (RoW) and by the measurement classification – held-for-trading (HFT), available-for-sale (AFS), loans and receivables (LAR) and designated at fair value through profit or loss (DFV) – of the underlying assets at 31 December 2009.

## Asset-backed securities by geography and measurement classification

2009	US £m	UK £m	Other Europe (4) £m	RoW £m	Total £m	HFT £m	AFS £m	LAR £m	DFV £m
Gross exposure: (1)									
RMBS: G10 governments (2)	26,693	314	16,594	94	43,695	13,536	30,159	_	_
RMBS: prime (4)	2,965	5,276	4,567	222	13,030	6,274	5,761	848	147
RMBS: non-conforming	1,341	2,138	128	_	3,607	635	1,498	1,474	_
RMBS: sub-prime	1,668	724	195	561	3,148	1,632	1,020	479	17
CMBS	3,422	1,781	1,420	75	6,698	2,936	1,842	1,711	209
CDOs	12,382	329	571	27	13,309	9,080	3,923	305	1
CLOs	9,092	166	2,169	1,173	12,600	5,346	6,581	673	_
Other ABS	3,587	1,980	5,031	1,569	12,167	2,912	5,252	3,985	18
	61,150	12,708	30,675	3,721	108,254	42,351	56,036	9,475	392
Carrying value:									
RMBS: G10 governments (2)	27,034	305	16,183	33	43,555	13,397	30,158	_	_
RMBS: prime (4)	2,697	4,583	4,009	212	11,501	5,133	5,643	583	142
RMBS: non-conforming	958	1,957	128	_	3,043	389	1,180	1,474	_
RMBS: sub-prime	977	314	146	387	1,824	779	704	324	17
CMBS	3,237	1,305	924	43	5,509	2,279	1,638	1,377	215
CDOs	3,275	166	400	27	3,868	2,064	1,600	203	1
CLOs	6,736	112	1,469	999	9,316	3,296	5,500	520	_
Other ABS	2,886	1,124	4,369	1,187	9,566	1,483	4,621	3,443	19
	47,800	9,866	27,628	2,888	88,182	28,820	51,044	7,924	394
Net exposure: (3)									
RMBS: G10 governments (2)	27,034	305	16,183	33	43,555	13,397	30,158	_	_
RMBS: prime (4)	2,436	3,747	3,018	172	9,373	3,167	5,480	584	142
RMBS: non-conforming	948	1,957	128	_	3,033	379	1,180	1,474	_
RMBS: sub-prime	565	305	137	290	1,297	529	427	324	17
CMBS	2,245	1,228	595	399	4,467	1,331	1,556	1,377	203
CDOs	743	124	382	26	1,275	521	550	203	1
CLOs	1,636	86	1,104	39	2,865	673	1,672	520	_
Other ABS	2,117	839	4,331	1,145	8,432	483	4,621	3,309	19
	37,724	8,591	25,878	2,104	74,297	20,480	45,644	7,791	382

<sup>(1)</sup> Gross exposures represent the principal amounts relating to asset-backed securities.

<sup>(2)</sup> RMBS: G10 government securities comprise securities that are:

<sup>(</sup>a) Guaranteed or effectively guaranteed by the US government, by way of its support for US federal agencies and government sponsored enterprises (GSEs);

<sup>(</sup>b) Guaranteed by the Dutch government; and

<sup>(</sup>c) Covered bonds, referencing primarily Dutch and Spanish government-backed loans.

<sup>(3)</sup> Net exposures represent the carrying value after taking account of hedge protection purchased from monoline insurers and other counterparties but exclude the effect of counterparty credit valuation adjustments. The hedges provide credit protection of principal and interest cash flows in the event of default by the counterparty. The value of this protection is based on the underlying instrument being protected.

<sup>(4)</sup> Includes prime RMBS in RFS Holdings minority interests at 31 December 2009 comprising gross exposure: £558 million, carrying value: £579 million, and net exposure: £579 million. There was no ABS in RFS Holdings minority interest at 31 December 2008 or 2007.

## Market turmoil exposures continued

### Asset-backed securities continued

The table below summarises the gross and net exposures and balance sheet carrying values of asset-backed securities by the geography of the underlying assets and between Core and Non-Core, at 31 December 2009.

	US		UK		Other Europe		RoW		Total	
	0	Non-	0	Non-	0	Non-	0	Non-	0	Non-
2009	Core £m	Core £m	Core £m	Core £m	Core £m	Core £m	Core £m	Core £m	Core £m	Core £m
Gross exposure (1):										
RMBS: G10 governments (2)	26,644	49	17	297	2,679	13,357	94	_	29,434	13,703
RMBS: prime	2,873	92	3,787	1,489	1,200	3,367	177	45	8,037	4,993
RMBS: non-conforming	1,166	175	2,108	30	_	128	_	_	3,274	333
RMBS: sub-prime	820	848	516	208	128	67	8	553	1,472	1,676
CMBS	2,685	737	905	876	774	646	_	75	4,364	2,334
CDOs	339	12,043	143	186	289	282	_	27	771	12,538
CLOs	358	8,734	102	64	969	1,200	_	1,173	1,429	11,171
Other ABS	1,712	1,875	1,626	354	1,780	3,251	1,224	345	6,342	5,825
	36,597	24,553	9,204	3,504	7,819	22,298	1,503	2,218	55,123	52,573
Carrying value:										
RMBS: G10 governments (2)	26,984	50	17	288	2,632	12,972	33	_	29,666	13,310
RMBS: prime	2,626	71	3,567	1,016	987	3,022	170	42	7,350	4,151
RMBS: non-conforming	946	12	1,928	29	_	128	_	_	2,874	169
RMBS: sub-prime	703	274	237	77	101	45	6	381	1,047	777
CMBS	2,660	577	623	682	502	422	_	43	3,785	1,724
CDOs	6	3,269	71	95	195	205	_	27	272	3,596
CLOs	282	6,454	66	46	564	905	_	999	912	8,404
Other ABS	1,435	1,451	831	293	1,168	3,201	936	251	4,370	5,196
	35,642	12,158	7,340	2,526	6,149	20,900	1,145	1,743	50,276	37,327
Not ovposure (a)										
Net exposure (3): RMBS: G10 governments (2)	26,984	50	17	288	2,632	12,972	33		20 444	13,310
RMBS: prime	20,964	3	3,518	200	484	2,534	33 169	3	6,604	2,769
RMBS: non-conforming	2,433 946	2	1,928	229	404	128			2,874	159
RMBS: sub-prime	450	115	236	69	92	45	— 6	— 284	784	513
CMBS		52	622		394	201		399	3,209	1,258
CIVIBS	2,193 165	52 578	622 71	606 53	394 194	188	_	399 26	430	1,258 845
CLOs	217	578 1,419	65	21	194 564	188 540	_	26 39	846	2,019
Other ABS		816	623	216			— 916	39 229		
Other ABS	1,301 34.689	3,035	7.080	1,511	1,169 5,529	3,162 19,770	1.124	980	4,009 48,422	4,423
	34,009	3,030	7,000	1,311	0,029	19,770	1,124	900	40,422	23,290

<sup>(1)</sup> Gross exposures represent the principal amounts relating to asset-backed securities.

<sup>(</sup>a) Guaranteed or effectively guaranteed by the US government, by way of its support for US federal agencies and GSEs;

<sup>(</sup>b) Guaranteed by the Dutch government; and

<sup>(</sup>c) Covered bonds, referencing primarily Dutch and Spanish government-backed loans.

<sup>(3)</sup> Net exposures represent the carrying value after taking account of hedge protection purchased from monoline insurers and other counterparties but exclude the effect of counterparty credit valuation adjustments. The hedges provide credit protection of principal and interest cash flows in the event of default by the counterparty. The value of this protection is based on the underlying instrument being protected.

<sup>(4)</sup> The table excludes RFS Holdings minority interest.

The table below summarises ABS carrying values and net exposures by geography and measurement classification at 31 December 2008 and 2007.

			Other						
2008	US £m	UK £m	Europe (3) £m	RoW £m	Total £m	HFT £m	AFS £m	LAR £m	DFV £m
Carrying value:									
RMBS: G10 governments (1)	33,508	321	17,682	46	51,557	18,631	32,926	_	
RMBS: prime	5,623	4,754	6,154	246	16,777	7,272	8,769	570	166
RMBS: non-conforming	1,111	2,906	_	_	4,017	352	2,183	1,482	_
RMBS: sub-prime	1,824	445	439	381	3,089	1,594	913	566	16
CMBS	2,145	1,395	1,646	141	5,327	2,751	1,126	1,437	13
CDOs	8,275	259	441	45	9,020	4,389	4,280	351	
CLOs	6,428	329	2,605	255	9,617	3,385	5,299	933	_
Other ABS	3,582	1,622	5,098	1,437	11,739	1,505	6,572	3,621	41
	62,496	12,031	34,065	2,551	111,143	39,879	62,068	8,960	236
Net exposure: (2)									
RMBS: G10 governments (1)	33,508	321	17,682	46	51,557	18,631	32,926	_	
RMBS: prime	5,548	3,667	5,212	215	14,642	5,138	8,768	570	166
RMBS: non-conforming	1,106	2,906	_	_	4,012	346	2,184	1,482	_
RMBS: sub-prime	358	408	380	313	1,459	346	571	526	16
CMBS	1,147	1,225	1,095	79	3,546	1,178	918	1,437	13
CDOs	2,402	127	311	_	2,840	1,618	873	349	_
CLOs	874	259	2,139	171	3,443	845	1,665	933	_
Other ABS	3,507	1,367	4,299	1,256	10,429	196	6,572	3,621	40
	48,450	10,280	31,118	2,080	91,928	28,298	54,477	8,918	235
2007									
Carrying value:									
RMBS: G10 governments (1)	26,044	390	13,833	_	40,267	15,627	24,640	_	_
RMBS: prime	2,739	3,357	9,488	391	15,975	13,666	2,237	_	72
RMBS: non-conforming	2,829	881	_	68	3,778	2,913	865	_	_
RMBS: sub-prime	4,277	180	324	454	5,235	5,073	138	5	19
CMBS	3,286	1,149	956	164	5,555	3,916	976	626	37
CDOs CLOs	9,873	212 574	1,793 683	122	12,000	9,825	2,153 20	_	22
Other ABS	4,214 4,942	1,483	4,567	205 603	5,676 11,595	5,653 5,758	5,579	— 72	186
Offici ADS	58,204	8,226	31,644	2,007	100,081	62,431	36,608	703	339
Net exposure: (2)									
RMBS: G10 governments (1)	26,045	385	13,834	_	40,264	15,903	24,361	_	_
RMBS: prime	2,739	3,029	9,214	392	15,374	12,792	2,510	_	72
RMBS: non-conforming	2,829	881	_	68	3,778	2,913	865	_	_
RMBS: sub-prime	2,953	180	321	205	3,659	3,497	139	5	18
CMBS	2,186	1,143	896	174	4,399	2,749	977	626	47
CDOs	3,732	212	1,337	123	5,404	3,229	2,155	_	20
									3
CLOs Other ABS	2,812	574	537	158	4,081	4,058	20 E E 70	— 70	
Other ABS	2,812 2,881 46,177	1,402 7,806	4,500	533 1,653	9,316	3,480	5,578	72 703	186

<sup>(1)</sup> RMBS: G10 government securities comprise securities that are:

<sup>(</sup>a) Guaranteed or effectively guaranteed by the US government, by way of its support for US federal agencies and GSEs;

<sup>(</sup>b) Guaranteed by the Dutch government; and

<sup>(</sup>c) Covered bonds, referencing primarily Dutch and Spanish government-backed loans.

<sup>(2)</sup> Net exposures represent the carrying value after taking account of hedge protection purchased from monoline insurers and other counterparties but exclude the effect of counterparty credit valuation adjustments. The hedges provide credit protection of principal and interest cash flows in the event of default by the counterparty. The value of this protection is based on the underlying instrument being protected.

<sup>(3)</sup> Includes prime RMBS in RFS Holdings minority interests at 31 December 2009 comprising gross exposure: £558 million, carrying value: £579 million, and net exposure: £579 million. There was no ABS in RFS Holdings minority interest at 31 December 2008 or 2007.

## Market turmoil exposures continued

Asset-backed securities continued

The table below summarises the ratings and valuation hierarchy levels of ABS carrying values:

			Ratings (1)			Of which	carried at fair va	alue (2)
2009	AAA rated (1) £m	BBB- rated and above (1) £m	Non- investment grade £m	Not publicity rated £m	Total £m	Level 2 £m	Level 3 £m	Total £m
RMBS: G10 governments	43,005	550	_	_	43,555	43,555	_	43,555
RMBS: prime	9,211	1,731	558	1	11,501	10,696	221	10,917
RMBS: non-conforming	1,980	467	594	2	3,043	1,549	21	1,570
RMBS: sub-prime	578	514	579	153	1,824	1,371	128	1,499
CMBS	3,440	1,920	147	2	5,509	4,000	134	4,134
CDOs	616	2,141	849	262	3,868	2,640	1,025	3,665
CLOs	2,718	5,232	636	730	9,316	7,978	818	8,796
Other ABS	4,099	4,516	152	799	9,566	5,177	946	6,123
	65,647	17,071	3,515	1,949	88,182	76,966	3,293	80,259
0000								
RMBS: G10 governments	51,548			9	51,557	51,322	235	51,557
RMBS: prime	15,252	1,417	106	2	16,777	16,061	146	16,207
RMBS: non-conforming	3,532	337	146	2	4,017	2,486	50	2,536
RMBS: sub-prime	1,362	936	790	1	3,089	2,459	64	2,523
CMBS	3,702	1,586	38	1	5,327	3,315	574	3,889
CDOs	4,510	2,041	2,088	381	9,020	6,922	1,748	8,670
CLOs	7,299	1,601	268	449	9,617	7,721	963	8,684
Other ABS	6,649	3,519	242	1,329	11,739	6,676	1,442	8,118
	93,854	11,437	3,678	2,174	111,143	96,962	5,222	102,184
2007								
RMBS: G10 governments	40,142	_	_	125	40,267	40,267	_	40,267
RMBS: prime	15,242	575	27	131	15,975	15,975	_	15,975
RMBS: non-conforming	2,958	530	146	144	3,778	3,598	180	3,778
RMBS: sub-prime	1,929	2,478	637	191	5,235	5,171	59	5,230
CMBS	4,286	1,212	35	22	5,555	4,929	_	4,929
CDOs	10,069	823	989	119	12,000	10,334	1,666	12,000
CLOs	4,157	704	93	722	5,676	5,593	83	5,676
Other ABS	8,568	1,285	177	1,565	11,595	11,391	130	11,521
	87,351	7,607	2,104	3,019	100,081	97,258	2,118	99,376

<sup>(1)</sup> Credit ratings are based on those from rating agency Standard & Poor's (S&P). Moody's and Fitch have been mapped onto the S&P scale.

<sup>(2)</sup> Fair value hierarchy levels 2 and 3 as defined by IFRS.

#### Key points

- Total asset-backed securities decreased from £111.1 billion at 31 December 2008 to £88.2 billion at 31 December 2009, due principally to exchange rate movements and the significant sell-down activity which took place in the first half of the year. In addition, credit spreads widened in the first half of the year, further reducing carrying values, although this was off-set to some extent by spreads tightening in the second half of the year. Sales have been limited in the second half of the year, however maturities have continued to reduce the balance sheet exposures.
- Life-to-date net valuation losses on ABS held at 31 December 2009, including impairment provisions, were £20.1 billion comprising:
- RMBS: £3.6 billion, of which £0.7 billion was in US sub-prime and £2.3 billion in European assets;
- CMBS: £1.2 billion:
- CDOs: £9.4 billion and CLOs: £3.3 billion, significantly all in Non-Core: and
- Other ABS: £2.6 billion.
- The majority of the Group's exposure to ABS is through government-backed RMBS, amounting to £43.6 billion at 31 December 2009 (2008 £51.6 billion), and includes:
- US government-backed securities, comprising mainly current year vintage positions, were £27.0 billion (2008 – £33.5 billion). Due to the US government backing, explicit or implicit, for these securities, the counterparty credit risk exposure is low. This is comprised of:
  - HFT securities of £13.4 billion (2008 £18.6 billion). These securities are actively transacted and possess a high degree of liquidity. Trading in this portfolio has shifted to more recent vintages;
  - AFS securities of £13.6 billion (2008 £14.9 billion) relating to liquidity portfolios held by US Retail & Commercial; and
  - The decrease in exposure over the year was due to foreign exchange movements driven by the strengthening of sterling against the US dollar in the first half of the year and a decrease in the balances in the second half of the year.
- Other European government-backed exposures of £16.2 billion. This largely comprises liquidity portfolios of £15.6 billion held by Group Treasury (2008 £17.7 billion) in European government-backed RMBS, referencing primarily Dutch and Spanish government-backed loans and covered mortgage bonds. The portfolio reduced during the year, driven primarily by exchange rate movements, partially offset by improved prices, mainly during the second half of the year.
- The Group has other portfolios of RMBS from secondary trading activities, warehoused positions previously acquired with the intention of securitisation, and a portfolio of assets from the unwinding of the Group's securities arbitrage conduit in 2008.

- Material disposals of prime RMBS occurred in the first half of the year, in particular £1.5 billion of 2005 vintage US securities, £0.5 billion of Spanish and Portuguese mortgages and £0.6 billion of positions which were hedged.
- CDOs decreased from £9.0 billion at 31 December 2008 to £3.9 billion at 31 December 2009, driven primarily by significant declines in prices, together with foreign exchange movements, in the first half of the year.
- Subprime balances decreased across ratings, geographies and vintages, due to pay-downs, maturities and sales during the year, while non-conforming exposures fell mainly due to UK AAA-rated AFS redemptions. During the third quarter, improved prices off-set the effect of redemptions in some portfolios.
- US Mortgage trading in GBM, US Retail and Commercial are in Core.
- Many of the assets, primarily CDOs and CLOs, in Non-Core Trading have market hedges in place which gives rise to a significant difference between the carrying value and the net exposure.
- AAA-rated assets decreased from £93.9 billion at 31 December 2008 to £65.6 billion at 31 December 2009 primarily as a result of the selldown activity of prime and government-backed securities.
- There was no significant change in the percentage of asset-backed securities classified as level 2 and level 3 assets year-on-year (2009 – 87% and 4% respectively, 2008 – 87% and 5% respectively).
- There were significant downgrades of AAA-rated CLOs to BBB during the year.

The remainder of this section provides additional information and analysis of specific ABS portfolios.

## Residential mortgage-backed securities (RMBS)

RMBS are securities that represent an interest in a portfolio of residential mortgages. Repayments made on the underlying mortgages are used to make payments to holders of the RMBS. The risk of the RMBS will vary primarily depending on the quality and geographic region of the underlying mortgage assets and the credit enhancement of the securitisation structure. Several tranches of notes are issued, each secured against the same portfolio of mortgages, but providing differing levels of seniority to match the risk appetite of investors. The most junior (or equity) notes will suffer early capital and interest losses experienced by the referenced mortgage collateral, with each more senior note benefiting from the protection provided by the subordinated notes below. Additional credit enhancements may be provided to the holder of senior RMBS notes, including guarantees over the value of the exposures, often provided by monoline insurers.

The main categories of mortgages that serve as collateral to RMBS held by the Group are described below. The US market has more established definitions of differing underlying mortgage quality and these are used as the basis for the Group's RMBS categorisation.

### Market turmoil exposures continued

Asset-backed securities continued
Residential mortgage-backed securities (RMBS) continued
RMBS: G10 government securities comprise securities that are:

- Guaranteed or effectively guaranteed by the US government, by way
  of its support for US federal agencies and GSEs;
- · Guaranteed by the Dutch government; and
- Covered bonds, referencing primarily Dutch and Spanish government-backed loans.

Guaranteed or effectively guaranteed mortgages are mortgages that form part of a mortgage-backed security issuance by a government agency, or in the US an entity that benefits from a guarantee (direct or indirect) provided by the US government. For US RMBS, this category includes RMBS issued by Ginnie Mae, Freddie Mac and Fannie Mae. European RMBS includes mortgages guaranteed by the Dutch Government.

Covered mortgage bonds are debt instruments that have recourse to a pool of mortgage assets, where investors have a preferred claim if a default occurs. These underlying assets are segregated from the other assets held by the issuing entity.

*Prime mortgages* are those of a higher credit quality than non-conforming and sub-prime mortgages, and exclude guaranteed and covered bond mortgages.

Non-conforming mortgages (or 'Alt-A' used for US exposure) have a higher credit quality than sub-prime mortgages, but lower than prime borrowers. Within the US mortgage industry, non-conforming mortgages are those that do not meet the lending criteria for US agency mortgages (described below). For non-US mortgages, judgement is applied in identifying loans with similar characteristics to US non-conforming loans and also includes self-certified loans. Alt-A describes a category of mortgages in which lenders consider the risk to be greater than prime mortgages though less than sub-prime. The offered interest rate is usually representative of the associated risk level.

Sub-prime mortgages are loans to sub-prime borrowers typically having weakened credit histories that include payment delinquencies and potentially more severe problems such as court judgements and bankruptcies. They may also display reduced repayment capacity as measured by credit scores, high debt-to-income ratios, or other criteria indicating heightened risk of default.

The table below analyses the vintage of the Group's holdings of RMBS portfolios (carrying value) by geography.

2009	US £m	UK £m	Other Europe £m	RoW £m	Total £m	G10 goverments £m	Prime £m	Non- conforming £m	Sub-prime £m
2004 and earlier	8,505	293	1,760	33	10,591	8,703	1,461	99	328
2005	4,221	783	4,252	74	9,330	6,383	2,173	510	264
2006	1,847	3,116	7,449	216	12,628	6,826	4,514	690	598
2007 and later	17,093	2,967	7,005	309	27,374	21,643	3,353	1,744	634
	31,666	7,159	20,466	632	59,923	43,555	11,501	3,043	1,824
2008									
2004 and earlier	6,839	887	2,122	102	9,950	6,661	2,507	122	660
2005	9,666	1,694	5,265	65	16,690	10,172	4,794	1,371	353
2006	3,136	3,273	9,139	234	15,782	8,274	5,376	872	1,260
2007 and later	22,425	2,572	7,749	272	33,018	26,450	4,100	1,652	816
	42,066	8,426	24,275	673	75,440	51,557	16,777	4,017	3,089
2007									
2004 and earlier	3,848	946	2,420	243	7,457	3,492	2,750	187	1,028
2005	4,988	523	5,257	252	11,020	6,486	2,910	448	1,176
2006	9,496	1,416	9,540	311	20,763	11,151	6,244	1,351	2,017
2007 and later	17,557	1,923	6,428	107	26,015	19,138	4,071	1,792	1,014
	35,889	4,808	23,645	913	65,255	40,267	15,975	3,778	5,235

#### Key point

• The change in vintage composition is a result of the balance sheet sell-down as well as the US Mortgage trading activity.

### Commercial mortgage-backed securities (CMBS)

CMBS are securities that are secured by mortgage loans on commercial land and buildings. The securities are structured in the same way as RMBS but typically the underlying assets referenced will be of greater individual value. The performance of the securities is highly dependent upon the sector of commercial property referenced and the geographical region.

The Group accumulated CMBS for the purpose of securitisation and secondary trading. The largest holding of CMBS arose as a result of the Group's purchase of senior tranches in mezzanine and high grade CMBS structures from third parties. These securities are predominantly hedged with monoline insurers. As a result, the Group's risk is limited to the counterparty credit risk exposure to the hedge. The Group also holds CMBS arising from securitisations of European commercial mortgages it originated.

The following table shows the composition of the Group's CMBS portfolios (carrying value) by geography and sector.

			2009					2008		
	US £m	UK £m	Other Europe £m	RoW £m	Total £m	US £m	UK £m	Other Europe £m	RoW £m	Total £m
US federal agency	1,438	_	_	_	1,438	649	_	_	_	649
Office	557	696	231	_	1,484	428	915	402	_	1,745
Retail	507	112	64	33	716	295	43	2	49	389
Mixed use	28	145	558	10	741	20	99	975	45	1,139
Multi-family	221	130	26	_	377	159	143	_	_	302
Hotel	166	36	_	_	202	40	35		_	75
Healthcare	55	90	24	_	169	24	13	81	_	118
Other	265	96	21	_	382	530	147	186	47	910
	3,237	1,305	924	43	5,509	2,145	1,395	1,646	141	5,327

- CMBS carrying values declined due to foreign exchange movements driven by the strengthening of sterling against the US dollar and the euro, as well as modest pay downs, sales and write-downs. This was more than off-set by revised asset classifications, including US federal agency issued ABS, previously classified as US government debt securities.
- There were no material acquisitions of CMBS by the Group in 2009. Where exposures within CMBS types have increased, this was due to a change of sector exposure from permitted substitutions, particularly within US structures, and revised sector classifications.

### Market turmoil exposures continued

## Asset-backed securities continued

### Collateralised debt and loan obligations

Collateralised debt obligations (CDO) are securities whose performance is dependent on a portfolio of referenced underlying securitised assets. The referenced assets generally consist of ABS, but may also include other classes of assets. Collateralised loan obligations (CLO) represent securities in special purpose entities, the assets of which are primarily cash flows from underlying leveraged loans. Some of the Group's holdings of asset-backed securities were originated for CDO structures. These CDO structures include off-balance sheet ABS with hedges to provide net super senior CDO exposures.

The Group retained significant holdings of super senior positions in CDOs. These positions represent the most senior positions in the CDO and, at the time of structuring, were senior to tranches rated AAA by independent rating agencies. However, since the inception of these transactions, the subordinate tranches have diminished significantly in value such that, at 31 December 2009, there was no significant value in

any of the subordinate positions related to the Group's open super senior positions in ABS CDOs. The net exposure on the open positions at 31 December 2009 is £910 million (2008 – £1,182 million). Net exposure represents the value after taking account of hedge protection purchased from monolines and other counterparties but excludes the effect of credit valuation adjustments.

#### Other asset-backed securities

Other asset-backed securities are securities issued from securitisation vehicles, similar to those in RMBS and CMBS structures, which reference cash flow generating assets other than mortgages. The wide variety of referenced underlying assets results in diverse asset performance levels.

The Group has accumulated these assets from a range of trading and funding activities. The carrying value of the Group's other asset-backed securities by underlying asset type and geographical region is shown below.

			2009					2008		
	US £m	UK £m	Other Europe £m	RoW £m	Total £m	US £m	UK £m	Other Europe £m	RoW £m	Total £m
Covered bonds	_	_	2,200	_	2,200	_		3,301	_	3,301
Consumer	346	351	1,050	528	2,275	956	408	118	729	2,211
Student loans	731	_	_	_	731	953	_		_	953
Other leases	27	491	279	_	797	1	492	455		948
Aircraft leases	382	17	_	61	460	459	23		273	755
Auto and equipment	78	26	384	308	796	160	30	466	29	685
Utilities and energy	104	37	159	32	332	47	19	48	143	257
Film/entertainment	12	_	1	_	13	86				86
Other	1,206	202	296	258	1,962	920	650	710	263	2,543
	2,886	1,124	4,369	1,187	9,566	3,582	1,622	5,098	1,437	11,739

- The reduction in carrying value of the Group's Other ABS exposures reflects asset disposals and foreign exchange movements. There were no material acquisitions of other ABS by the Group in the year. Where exposures within specific asset types have increased, this is due to a combination of permitted substitutions within structures and revised sector classifications, particularly in relation to consumer positions.
- The covered bonds comprise asset-backed securities issued primarily by Spanish financial institutions. These securities benefit from credit enhancement provided by the issuing institutions.

### **Business review**

Risk, capital and liquidity management

## Credit valuation adjustments (CVA)

CVA represent an estimate of the adjustment to arrive at fair value that a market participant would make to incorporate the credit risk inherent in counterparty derivative exposures. The Group makes such credit adjustments to derivative exposures it has to counterparties, as well as debit valuation adjustments (DVA) to liabilities issued by the Group. The Group's methodology used for deriving DVA is different to that used for

CVA and is discussed within Note 11 Financial instruments – own credit on page 281.

The Group has purchased protection from monoline insurers ('monolines'), credit derivative product companies (CDPCs) and other counterparties. The Group makes CVAs to exposures it has to these counterparties. The CVAs at 31 December 2009 are set out below.

	2009 £m	2008 £m	2007 £m
Monoline insurers	3,796	5,988	862
CDPCs	499	1,311	44
Other counterparties	1,588	1,738	263
Total CVA adjustments	5,883	9,037	1,169

- During 2009, there was a significant reduction in the level of CVA held against exposures to monoline insurers and CDPCs, primarily driven by a
  reduction in the gross exposures to these counterparties due to a combination of restructuring certain trades and higher prices of underlying
  reference instruments.
- The reduction in CVA held against exposures to other counterparties was primarily driven by a reduction in counterparty risk due to the tightening of credit spreads.

### Market turmoil exposures continued

Credit valuation adjustments continued Monoline insurers

The Group has purchased protection from monolines, mainly against specific asset-backed securities. Monolines specialise in providing credit protection against the principal and interest cash flows due to the holders of debt instruments in the event of default by the debt instrument counterparty. This protection is typically held in the form of derivatives such as credit default swaps (CDSs) referencing underlying exposures held directly or synthetically by the Group.

The gross mark-to-market of the monoline protection depends on the value of the instruments against which protection has been bought. A positive fair value, or a valuation gain, in the protection is recognised if the fair value of the instrument it references decreases. For the majority of trades the gross mark-to-market of the monoline protection is determined directly from the fair value price of the underlying reference instrument. For the remainder of the trades the gross mark-to-market is determined using industry standard models.

The methodology employed to calculate the monoline CVA uses CDS spreads and recovery levels to determine the market's implied level of expected loss on monoline exposures of different maturities. CVA is calculated at a trade level by applying the expected loss corresponding to each trade's expected maturity to the gross mark-to-market of the monoline protection. The expected maturity of each trade reflects the scheduled notional amortisation of the underlying reference instruments and whether payments due from the monoline insurer are received at the point of default or over the life of the underlying reference instruments

The table below summarises the Group's exposure to monolines; all of which are in the Non-Core division.

	2009 £m	2008 £m	2007 £m
Gross exposure to monolines	6,170	11,581	3,409
Hedges with financial institutions	(531)	(789)	_
Credit valuation adjustment	(3,796)	(5,988)	(862)
Net exposure to monolines	1,843	4,804	2,547
CVA as a % of gross exposure	62%	52%	25%

## **Key points**

- The exposure to monoline insurers has decreased considerably during 2009 due to a combination of restructuring certain exposures and higher prices of underlying reference instruments. The trades with monoline insurers are predominantly denominated in US dollars, and the strengthening of sterling against the US dollar during 2009 has further reduced the exposure.
- The overall level of CVA has decreased, in line with the reduction in exposure to these counterparties. However, relative to the exposure to monoline counterparties, the CVA has increased from 52% to 62% due to a combination of wider credit spreads and lower recovery rates. These moves have been driven by deterioration in the credit quality of the monoline insurers as evidenced by rating downgrades (as shown in the table on the following page, together with the Group's exposure to monoline insurers by asset category).

### RWAs\*

Counterparty and credit RWAs relating to risk structures incorporating gross monoline exposures increased from £7.3 billion to £13.7 billion over the year. The increase was driven by revised credit risk assessments of these counterparties in the first nine months of the year, partially off-set by reductions in the last quarter due to restructuring.

<sup>\*</sup> unaudited

The table below summarises monoline exposures by rating.

2009	Notional amount: protected assets £m	Fair value: protected assets £m	Gross exposure £m	Credit valuation adjustment £m	Hedges £m	Net exposure to monoline insurers £m
AA rated	7,143	5,875	1,268	378	_	890
Sub-investment grade	12,598	7,696	4,902	3,418	531	953
	19,741	13,571	6,170	3,796	531	1,843
Of which:						
CDOs	2,284	797	1,487	1,059		
RMBS	82	66	16	2		
CMBS	4,253	2,034	2,219	1,562		
CLOs	10,007	8,584	1,423	641		
Other ABS	2,606	1,795	811	410		
Other	509	295	214	122		
	19,741	13,571	6,170	3,796		
2008						
AA rated	8,937	6,537	2,400	1,067	_	1,333
BBB rated	16,895	8,396	8,499	4,426	768	3,305
Sub-investment grade	2,188	1,506	682	495	21	166
	28,020	16,439	11,581	5,988	789	4,804
Of which:			, , , ,			
CDOs	5,779	1,395	4,384	2,201		
RMBS	93	65	28	10		
CMBS	4,849	2,388	2,461	1,429		
CLOs	12,865	9,673	3,192	1,556		
Other ABS	3,666	2,460	1,206	617		
Other	768	458	310	175		
	28,020	16,439	11,581	5,988		
2007						
AAA rated	23,596	20,913	2,683	243		2,440
AA rated	300	193	107	243		107
BBB rated					_	-
Sub-investment grade	1,072	453	619	619		
- Sub investment grade	24,968	21,559	3,409	862		2,547
Of which:	21,700	2.7007	0/107			2,017
CDOs	5,894	3,459	2,435	615		
RMBS	73	73	_	_		
CMBS	3,731	3,421	310	34		
CLOs	9,941	9,702	239	44		
Other ABS	4,553	4,388	165	14		
Other	776	516	260	155		
	24,968	21,559	3,409	862		
		,	,			

Credit ratings are based on those from rating agencies Standard & Poor's (S&P) and Moody's. Where the ratings differ, the lower of the two is taken.

- The majority of the current exposure is to sub-investment grade monoline counterparties. Nearly all such counterparties were down-graded during the year.
- The main exposure relates to CMBS, CDOs and CLOs.
- CDO and CLO prices improved during the year, mostly in the last quarter, whilst CMBS deteriorated slightly overall during the year, with a slight improvement in Q4.

### Market turmoil exposures continued

Credit valuation adjustments continued

Monoline insurers continued

Fair value at 1 July 2008 (1) Fair value at 31 December 2009 (2)

A number of debt instruments with monoline protection were reclassified from held-for-trading to available-for-sale with effect from 1 July 2008. Changes in the fair value since the reclassification are only recognised in the income statement to the extent that they are considered

impairments. Changes in the fair value of the related monoline protection continues to be recorded in the income statement. Higher prices of these debt securities in 2009 gave rise to net losses from the corresponding decrease in the gross mark-to-market of the related monoline protection. The reclassification gave rise to profits in 2008. A summary of the reclassified debt securities held at 31 December 2009 are shown in the table below:

£m	
6,248	

5,022

Notes

(1) Represents the fair value of the reclassified debt securities, adjusted for principal based cash flows between 1 July 2008 and 31 December 2009.

(2) Of the net change in fair value, fair value losses of £563 million have not been recognised in the income statement.

If the debt securities had not been reclassified, all changes in fair value would have been recognised in the income statement and would be offset by changes in the fair value of the related monoline CDS. The extent to which the level of impairments recorded differs from the fair value

changes gives rise to a net profit or loss that, but for the reclassification, would have been recorded for accounting purposes.

The net income statement effect relating to monoline exposures is shown below.

	£M
Credit valuation adjustment at 1 January 2009	(5,988)
Credit valuation adjustment at 31 December 2009	(3,796)
Decrease in credit valuation adjustment	2,192
Net debit relating to realisation, hedges, foreign exchange and other movements	(3,290)
Net debit relating to reclassified debt securities	(1,468)
Net debit to income statement (1)	(2,566)

Note:

(1) Comprises a loss of £2,387 million recorded as income from trading activities, £239 million of impairment losses and £60 million of other income relating to reclassified debt securities.

#### Key points

- Realised losses arising from restructuring certain exposures, together with the impact of the US dollar weakening against sterling, are the primary
  components of the £3.3 billion above.
- The net loss arising from the reclassification of debt securities is due to the difference between impairment losses on these available-for-sale
  securities and the gains that would have been reported in the income statement if these assets had continued to be accounted for as held-fortrading.

The Group also has indirect exposures to monoline insurers through wrapped securities and other assets with credit enhancement provided by monoline insurers. These securities are traded with the benefit of this

credit enhancement. Any deterioration in the credit rating of the monoline is reflected in the fair value of these assets.

#### **Business review**

Risk, capital and liquidity management

## Credit derivative product companies (CDPC)

A CDPC is a company that sells protection on credit derivatives. CDPCs are similar to monoline insurers, however, they are not regulated as insurers.

The Group has purchased credit protection from CDPCs through tranched and single name credit derivatives. The Group's exposure to CDPCs is predominantly due to tranched credit derivatives (tranches). A tranche references a portfolio of loans and bonds and provides protection against total portfolio default losses exceeding a certain percentage of the portfolio notional (the attachment point) up to another percentage (the detachment point). The Group has predominantly traded senior tranches with CDPCs, the average attachment and

detachment points are 15% and 51% respectively (2008 – 16% and 50% respectively), and the majority of the loans and bonds in the reference portfolios are investment grade.

The gross mark-to-market of the CDPC protection is determined using industry standard models. The methodology employed to calculate the CDPC CVA is different to that outlined above for monolines, as there are no market observable credit spreads and recovery levels for these entities. The level of expected loss on CDPC exposures is estimated by analysing the underlying trades and the cost of hedging expected default losses in excess of the capital available in each vehicle.

A summary of the Group's exposure to CDPCs is detailed below:

	2009 £m	2008 £m	2007 £m
Gross exposure to CDPCs	1,275	4,776	863
Credit valuation adjustment	(499)	(1,311)	(44)
Net exposure to CDPCs	776	3,465	819
CVA as a % of gross exposure	39%	27%	5%

### Key points

- The exposure to CDPCs reduced significantly during the year mainly due to a combination of tighter credit spreads of the underlying reference loans and bonds, and a decrease in the relative value of senior tranches compared with the underlying reference portfolios. The trades with CDPCs are predominantly US and Canadian dollar denominated, and the strengthening of sterling against the US dollar has further reduced the exposure, partially off-set by the weakening of sterling against the Canadian dollar.
- The overall level of CVA decreased, in line with the reduction in exposure to these counterparties, however on a relative basis the CVA increased from 27% to 39%. This reflects the perceived deterioration of the credit quality of the CDPCs as reflected by ratings down-grades. Further analysis of the Group's exposure to CDPCs by counterparty credit rating is shown in the following table.

### RWAs\*

Counterparty and credit RWAs relating to gross CDPC exposures increased from £5.0 billion to £7.5 billion over the year. In addition regulatory capital deductions of £347 million were taken at the end of the year (2008 – nil).

<sup>\*</sup> unaudited

## Market turmoil exposures continued

Credit valuation adjustments continued

Credit derivative product companies (CDPC) continued

The table below summarises CDPC exposures by rating.

2009	Notional amount: protected assets £m	Fair value: protected reference assets £m	Gross exposure £m	Credit valuation adjustment £m	Net exposure to CDPCs £m
AAA rated	1,658	1,637	21	5	16
BBB rated	1,070	1,043	27	9	18
Sub-investment grade	17,696	16,742	954	377	577
Rating withdrawn	3,926	3,653	273	108	165
	24,350	23,075	1,275	499	776
2008	/ 251	4.700	1 571	214	1 257
AAA rated	6,351	4,780	1,571	314	1,257
AA rated A rated	12,741 1,546	10,686 1,321	2,055 225	594 79	1,461 146
BBB rated	4,601	3,676	925	324	601
	25,239	20,463	4,776	1,311	3,465
2007					
AAA rated	20,605	19,742	863	44	819

## **Key points**

- Nearly all of the current exposure is to CDPCs that are either sub-investment grade or have had their rating withdrawn in 2009. The majority of CDPC counterparties suffered rating downgrades during the year.
- £750 million of the net exposure at 31 December 2009 is in the Non-Core division, including all of the sub-investment grade exposure.

The net income statement effect arising from CDPC exposures is shown in the table below.

	£m
Credit valuation adjustment at 1 January 2009	(1,311)
Credit valuation adjustment at 31 December 2009	(499)
Decrease in credit valuation adjustment	812
Net debit relating to hedges, foreign exchange and other movements	(1,769)
Net debit to income statement (income from trading activities)	(957)

- The Group has additional hedges in place which effectively cap the exposure to CDPCs where the Group has significant risk. As the exposure to these CDPCs has reduced, losses have been incurred on the additional hedges.
- These losses, together with losses arising on trades hedging CVA, are the primary components of the £1.8 billion above.

### CVA attributable to other counterparties

The CVA for all other counterparties is calculated on a portfolio basis reflecting an estimate of the amount a third party would charge to assume the credit risk.

Expected losses are determined from the market implied probability of defaults and internally assessed recovery levels. The probability of default is calculated with reference to observable credit spreads and observable recovery levels. For counterparties where observable data do not exist, the probability of default is determined from the average credit spreads and recovery levels of baskets of similarly rated entities. A weighting of 50% to 100% is applied to arrive at the CVA. The weighting reflects portfolio churn and varies according to the counterparty credit quality.

Expected losses are applied to estimated potential future exposures which are modelled to reflect the volatility of the market factors which drive the exposures and the correlation between those factors. Potential future exposures arising from vanilla products (including interest rate and foreign exchange derivatives) are modelled jointly using the Group's core counterparty risk systems. At 31 December 2009, over 75% of the Group's CVA held in relation to other counterparties arises on these

vanilla products. The exposures arising from all other product types are modelled and assessed individually. The potential future exposure to each counterparty is the aggregate of the exposures arising on the underlying product types.

Correlation between exposure and counterparty risk is also incorporated within the CVA calculation where this risk is considered significant. The risk primarily arises on trades with emerging market counterparties where the gross mark-to-market value of the trade, and therefore the counterparty exposure, increases as the strength of the local currency declines.

Collateral held under a credit support agreement is factored into the CVA calculation. In such cases where the Group holds collateral against counterparty exposures, CVA is held to the extent that residual risk remains.

CVA is held against exposures to all counterparties with the exception of the CDS protection that the Group has purchased from HMT, as part of its participation in the APS, due to the unique features of this derivative.

The net income statement effect arising from the change in level of CVA for all other counterparties and related trades is shown in the table below.

	£m
Credit valuation adjustment at 1 January 2009	(1,738)
Credit valuation adjustment at 31 December 2009	(1,588)
Decrease in credit valuation adjustment	150
Net debit relating to hedges, foreign exchange and other movements	(841)
Net debit to income statement (income from trading activities)	(691)

- Losses arose on trades hedging the CVA held against other counterparties due to the tightening of credit spreads. These losses, together with
  realised losses from counterparty defaults, are the primary cause of the loss arising on foreign exchange, hedges, realisations and other
  movements.
- The net income statement effect was driven by updates to the CVA methodology, hedges and realised defaults off-setting CVA movements.
  - The primary update applied to the CVA methodology reflected a market wide shift in the approach to pricing and managing counterparty risk. The methodology change related to the calculation of the probability of default. The basis for this calculation moved from a blended market implied and historic measure to the market implied methodology set out above. Other updates to the methodology were made to reflect the correlation between exposure and counterparty risk.
  - Prior to the update to the CVA methodology, CVA moves driven by changes to the historic element of the blended measure were not hedged, resulting in losses during the year arising from related CVA increases.
  - The CVA is calculated on a portfolio basis and reflects an estimate of the losses that will arise across the portfolio due to counterparty defaults.
    It is not possible to perfectly hedge the risks driving the CVA and this leads to differences between CVA and hedge movements. Differences also arise between realised default losses and the proportion of CVA held in relation to individual counterparties.

### Market turmoil exposures continued

### Leveraged finance

Leveraged finance is commonly employed to facilitate corporate finance transactions, such as acquisitions or buy-outs, and is so called due to the high ratio of debt to equity (leverage) common in such transactions. A bank acting as a lead manager for a leveraged finance transaction will typically underwrite a loan, alone or with others, and then syndicate the loan to other participants. The Group typically held a portion of these loans as part of its long-term portfolio once primary syndication is completed ('hold portfolio'). Most of the leveraged finance loans held as part of the syndicated lending portfolio were reclassified from held-fortrading to loans and receivables with effect from 1 July 2008.

Leveraged finance provided by the Group that has been drawn down by the counterparty is reported on the balance sheet in loans and advances. Undrawn amounts of the facility provided to the borrower are reported in memorandum items – commitments to lend.

The table below shows the Group's global markets sponsor-led leveraged finance exposures by industry and geography. The gross exposure represents the total amount of leveraged finance committed by the Group (drawn and undrawn). The net exposure represents the balance sheet carrying values of drawn leveraged finance and the total undrawn amount. The difference between gross and net exposures is principally due to the cumulative effect of impairment provisions and historic write-downs on assets prior to reclassification.

	2009					2008					
	Americas £m	UK £m	Other Europe £m	RoW £m	Total £m	Americas £m	UK £m	Other Europe £m	RoW £m	Total £m	
Gross exposure:											
TMT (2)	1,781	1,656	1,081	605	5,123	2,507	1,484	2,001	535	6,527	
Industrial	1,584	1,523	1,781	207	5,095	1,686	1,612	1,924	188	5,410	
Retail	17	476	1,354	71	1,918	268	1,285	1,440	89	3,082	
Other	244	1,527	1,168	191	3,130	487	1,391	1,282	126	3,286	
	3,626	5,182	5,384	1,074	15,266	4,948	5,772	6,647	938	18,305	
Net exposure:											
TMT (2)	1,502	1,532	1,045	590	4,669	2,247	1,385	1,982	534	6,148	
Industrial	524	973	1,594	205	3,296	607	1,157	1,758	186	3,708	
Retail	17	445	1,282	68	1,812	223	978	1,424	89	2,714	
Other	244	1,461	1,147	191	3,043	484	1,307	1,281	127	3,199	
	2,287	4,411	5,068	1,054	12,820	3,561	4,827	6,445	936	15,769	
Of which:											
Drawn	1,944	3,737	3,909	950	10,540	2,511	4,125	5,159	824	12,619	
Undrawn	343	674	1,159	104	2,280	1,050	702	1,286	112	3,150	
	2,287	4,411	5,068	1,054	12,820	3,561	4,827	6,445	936	15,769	

## Notes:

- (1) All the above exposures are in Non-Core.
- (2) Telecommunications, media and technology.
- (3) There were no held-for-trading exposures at 31 December 2009 (2008 £102 million).

At 31 December 2007 the carrying value of the Group's syndicated loan book was £14,582 million, comprised of £12,041 million of held-fortrading positions and £2,541 million classified as loans and receivables.

Of this balance, £8,874 million was drawn and £5,708 million was undrawn.

The table below analyses the movements in leveraged finance exposures for the year.

			£m
Balance at 1 January 2009	12,619	3,150	15,769
Transfers in (from credit trading business)	563	41	604
Sales	(247)	(144)	(391)
Repayments and facility reductions	(934)	(392)	(1,326)
Funded deals	166	(166)	_
Lapsed/collapsed deals	_	(19)	(19)
Changes in fair value	(31)	_	(31)
Accretion of interest	100	_	100
Impairment provisions	(1,041)	_	(1,041)
Exchange and other movements	(655)	(190)	(845)
Balance at 31 December 2009	10,540	2,280	12,820

## Key points

- Since the beginning of the credit market dislocation in the second half of 2007, investor appetite for leveraged loans and similar risky assets has fallen dramatically, with higher perceived risk of default due to the leverage involved. Furthermore, secondary prices of leveraged loans traded fell due to selling pressure and margins increasing, as well as reduced activity in the primary market.
- During 2009 the Group's sterling exposure has declined, largely as a result of the weakening of the US dollar and euro against sterling during the period.
- There have also been a number of credit impairments and write-offs during 2009, including some names which the Group previously held as part
  of its syndicate portfolio.
- Early repayments as a result of re-financings have further reduced the exposure.

Not included in the table above are:

- UK Corporate leveraged finance net exposures of £7.1 billion at 31 December 2009 (2008 £6.9 billion) related to debt and banking facilities provided to UK mid-corporates. Of this, £1.4 billion related to facilities provided to client in the retail sector and £2.1 billion to the industrial sector (2008 £1.4 billion and £2.5 billion respectively).
- Ulster Bank leveraged finance net exposures of £0.6 billion at 31 December 2009 (2008 £0.7 billion).

## Special purpose entities (SPEs)

The Group arranges securitisations to facilitate client transactions and undertakes securitisations to sell financial assets or to fund specific portfolios of assets. The Group also acts as an underwriter and depositor in securitisation transactions involving both client and proprietary transactions. In a securitisation, assets, or interests in a pool of assets, are transferred generally to a special purpose entity (SPE) which then issues liabilities to third party investors. SPEs are vehicles established for a specific, limited purpose, usually do not carry out a business or trade and typically have no employees. They take a variety of legal forms – trusts, partnerships and companies – and fulfil many different functions. As well as being a key element of securitisations, SPEs are also used in fund management activities to segregate custodial duties from the fund management advice provided by the Group.

It is primarily the extent of risks and rewards assumed that determines whether these entities are consolidated in the Group's financial statements. The following section aims to address the significant exposures which arise from the Group's activities through specific types of SPEs.

The Group sponsors and arranges own-asset securitisations, whereby the sale of assets or interests in a pool of assets into an SPE is financed by the issuance of securities to investors. The pool of assets held by the SPE may be originated by the Group, or (in the case of whole loan programmes) purchased from third parties, and may be of varying credit quality. Investors in the debt securities issued by the SPE are rewarded through credit-linked returns, according to the credit rating of their securities. The majority of securitisations are supported through liquidity facilities, other credit enhancements and derivative hedges extended by financial institutions, some of which offer protection against initial defaults in the pool of assets. Thereafter, losses are absorbed by investors in the lowest ranking notes in the priority of payments. Investors in the most senior ranking debt securities are typically shielded from loss, since any subsequent losses may trigger repayment of their initial principal.

### Market turmoil exposures continued

### Special purpose entities continued

The Group also employs synthetic structures, where assets are not sold to the SPE, but credit derivatives are used to transfer the credit risk of the assets to an SPE. Securities may then be issued by the SPE to investors, on the back of the credit protection sold to the Group by the SPE

Residential and commercial mortgages and credit card receivables form the types of assets generally included in cash securitisations, while corporate loans and commercial mortgages typically serve as reference obligations in synthetic securitisations.

The Group sponsors own-asset securitisations as a way of diversifying funding sources, managing specific risk concentrations, and achieving capital efficiency. The Group purchases the securities issued in own-asset securitisations. During 2008, the Group was able to pledge AAA-rated asset-backed securities as collateral for repurchase agreements with major central banks under schemes such as the Bank of England's Special Liquidity Scheme, launched in April 2008, which allowed banks to temporarily swap high-quality mortgage-backed and other securities

for liquid UK treasury bills. This practice has contributed to the Group's sources of funding during 2008 and 2009 in the face of the contraction in the UK market for inter-bank lending and the investor base for securitisations.

The Group typically does not retain the majority of risks and rewards of own-asset securitisations set up for the purposes of risk diversification and capital efficiency, where the majority of investors tend to be third parties. Therefore, the Group typically does not consolidate the related SPEs

The Group has also established whole loan securitisation programmes in the US and UK where assets originated by third parties are warehoused by the Group for securitisation. The majority of these vehicles are not consolidated by the Group, as it is not exposed to the risks and rewards of ownership.

The table below sets out the asset categories together with the carrying amount of the assets and associated liabilities for those securitisations and other asset transfers, other than conduits (discussed below), where the assets continue to be recorded on the Group's balance sheet.

	2009		2008		2007	
	Assets £m	Liabilities £m	Assets £m	Liabilities £m	Assets £m	Liabilities £m
Residential mortgages	69,927	15,937	55,714*	20,075	23,652	23,436
Credit card receivables	2,975	1,592	3,004	3,197	2,948	2,664
Other loans	36,448	1,010	1,679	1,071	1,703	1,149
Finance lease receivables	597	597	1,077	857	1,038	823

<sup>\*</sup> revised

### Key points

- The increase in both residential mortgages and other loan assets in the year principally relates to assets securitised to facilitate access to central bank liquidity schemes.
- As all notes issued by own-asset securitisation SPEs are purchased by Group companies, assets are significantly greater than securitised liabilities.

## Conduits

The Group sponsors and administers a number of asset-backed commercial paper (ABCP) conduits. A conduit is an SPE that issues commercial paper and uses the proceeds to purchase or fund a pool of assets. The commercial paper is secured on the assets and is redeemed either by further commercial paper issuance, repayment of assets or funding from liquidity facilities. Commercial paper is typically short-dated, usually up to three months.

Group-sponsored conduits can be divided into multi-seller conduits and own-asset conduits. The Group consolidates both types of conduit where the substance of the relationship between the Group and the conduit vehicle is such that the vehicle is controlled by the Group. The total assets held by Group-sponsored conduits were £27.4 billion at 31 December 2009 (2008 – £49.9 billion). Liquidity commitments from the Group to the conduit exceed the nominal amount of assets funded by the conduit as liquidity commitments are sized to cover the funding cost of the related assets.

## Group-sponsored multi-seller conduits

The multi-seller conduits were established by the Group for the purpose of providing its clients with access to diversified and flexible funding sources. A multi-seller conduit typically purchases or funds assets originated by the banks' clients. The multi-seller conduits account for 43% of the total liquidity and credit enhancements committed by the Group at 31 December 2009 (2008 – 69.4%).

The Group sponsors six multi-seller conduits which finance assets from Europe, North America and Asia-Pacific. Assets purchased or financed by the multi-seller conduits include auto loans, residential mortgages, credit card receivables, consumer loans and trade receivables.

#### **Business review**

Risk, capital and liquidity management

The third-party assets financed by the conduits receive credit enhancement from the originators of the assets. This credit enhancement, which is specific to each transaction can take the form of over-collateralisation, excess spread or subordinated loan, and typically ensures the asset acquired by the conduit has a rating equivalent to at least a single-A credit. In addition, in line with general market practice, the Group provides a small second-loss layer of programme-wide protection to the multi-seller conduits. Given the nature and investment grade equivalent quality of the first loss enhancement provided by the originators of the assets, the Group has only a minimal risk of loss on its programme-wide exposure. The issued ABCP is rated A-1/P-1 by Moody's and Standard & Poor's.

The Group provides liquidity back-up facilities to the conduits it sponsors. The conduits are able to draw funding under these facilities in the event of a disruption in the ABCP market, or when certain trigger events prevent the issue of ABCP.

## Key points

- The maturity of commercial paper issued by the Group's conduits is managed to mitigate the short-term contingent liquidity risk of providing back-up facilities. The Group's limits sanctioned for such liquidity facilities at 31 December 2009 totalled approximately £25.0 billion (2008 £42.9 billion). For a very small number of transactions within one multi-seller conduit the liquidity facilities have been provided by third-party banks. This typically occurs on transactions where the third-party bank does not use, or have, its own conduit vehicles.
- The Group's maximum exposure to loss on its multi-seller conduits is £25.2 billion (2008 – £43.2 billion), being the total amount of the Group's liquidity commitments plus the extent of programme-wide credit enhancements of conduit assets for which liquidity facilities were provided by third parties.

• The Group's multi-seller conduits have continued to fund the vast majority of their assets solely through ABCP issuance. There have been no significant systemic failures within the financial markets similar to that experienced in the second half of 2008 following Lehman Brothers bankruptcy filing in September 2008. The improvement in market conditions has allowed these conduits to move towards more normal ABCP funding and reduced the need for backstop funding from the Group.

### Group-sponsored own-asset conduits

The Group's own-asset conduit programmes have been established to diversify the Group's funding sources. The conduits allow the Group to access central government funding schemes and the ABCP market.

The Group holds three own-asset conduits which have assets that have previously been funded by the Group. These vehicles represent 56% (2008 – 25%) of the Group's conduit business (as a percentage of the total liquidity and credit enhancements committed by the Group), with £7.7 billion of ABCP outstanding at 31 December 2009 (2008 – £14.8 billion). The Group's maximum exposure to loss on its own-asset conduits is £34.2 billion (2008 – £15.9 billion), being the total drawn and undrawn amount of the Group's liquidity commitments to these conduits. This comprises committed liquidity of \$40.8 billion (£25.1 billion) to an own-asset conduit established to access the Bank of England's open market operations and £9.1 billion to other own-asset conduits. As the first of these conduits was established for contingent funding and at 31 December 2009 it had no commercial paper outstanding, the Group's liquidity commitment to this conduit is not included in the table below.

## Group exposure to consolidated conduits

The exposure to conduits which are consolidated by the Group is set out below.

	2009				
	Core £m	Non-Core £m	Total £m	2008 £m	2007 £m
Total assets held by the conduits	23,409	3,957	27,366	49,857	48,070
Commercial paper issued	22,644	2,939	25,583	48,684	46,532
Liquidity and credit enhancements:					
Deal specific liquidity:					
drawn	738	1,059	1,797	1,172	1,537
undrawn	28,628	3,852	32,480	57,929	61,347
Programme-wide liquidity: undrawn	_	_	_		75
PWCE (1)	1,167	341	1,508	2,391	3,096
	30,533	5,252	35,785	61,492	66,055
Maximum exposure to loss (2)	29,365	4,911	34,276	59,101	62,959

<sup>(1)</sup> Programme-wide credit enhancement

<sup>(2)</sup> Maximum exposure to loss is determined as the Group's total liquidity commitments to the conduits and additionally programme-wide credit support which would absorb first loss on transactions where liquidity support is provided by a third party. Third party maximum exposure to loss is reduced by repo trades conducted with an external counterparty.

## Market turmoil exposures continued

## Special purpose entities continued

During the period both multi-seller and own asset conduit assets have been reduced in line with the wider Group balance sheet management.

Collateral analysis, profile, credit ratings and weighted average lives relating to the Group's consolidated conduits are detailed below.

		Funded assets			Liquidity for	Total
2009	Loan £m	Securities £m	Total £m	Undrawn £m	third parties £m	exposure £m
					EIII	
Auto loans	4,293 106	356	4,649	2,526 161	_	7,175
Corporate loans Credit card receivables	4,083	7,695	7,801 4,083	1,058	_	7,962
		_	•	•	_	5,141
Trade receivables	806	_	806	1,351	(122)	2,157
Student loans	915	_	915	263	(132)	1,046
Consumer loans	1,686	_	1,686	222	_	1,908
Mortgages:	0.700	0	0.740	750		0.400
Prime	2,739	3	2,742	750	_	3,492
Non-conforming	1,548	_	1,548	193		1,741
Commercial	413	458	871	155	(22)	1,004
Other	872	1,393	2,265	232	(12)	2,485
	17,461	9,905	27,366	6,911	(166)	34,111
2008						
Auto loans	9,924	383	10,307	1,871		12,178
Corporate loans	430	11,042	11,472	534		12,006
Credit card receivables	5,844	- 17,012	5,844	922		6,766
Trade receivables	2,745		2,745	1,432	(71)	4,106
Student loans	2,555	_	2,555	478	(132)	2,901
Consumer loans	2,333		2,333	409	(132)	2,780
Mortgages:	2,371		2,371	407		2,700
Prime	4,416	2,250	6,666	1,188		7,854
	2,181	2,250	2,181	727		2,908
Non-conforming Commercial		507			(22)	
Commercial	1,228 1,851		1,735	66 1 4 1 E	(23)	1,778
Other	33,545	2,130 16,312	3,981 49,857	1,615 9,242	(226)	5,596 58,873
	33,313		,	.,	(===)	33,313
2007					/ N	
Auto loans	8,066	578	8,644	3,701	(102)	12,243
Corporate loans	36	8,927	8,963	1,390	_	10,353
Credit card receivables	5,104	90	5,194	1,206	_	6,400
Trade receivables	3,068	320	3,388	2,386		5,774
Student loans	335	262	597	1,082	(132)	1,547
Consumer loans	1,886	_	1,886	403		2,289
Mortgages:						
Prime	4,424	2,263	6,687	664	_	7,351
Non-conforming	2,343	234	2,577	740	_	3,317
Sub-prime	9	117	126	363	_	489
Commercial	799	1,094	1,893	168	(23)	2,038
Buy-to-let	_	61	61	8		69
CDOs	_	2,129	2,129	268	_	2,397
Other	2,976	2,947	5,923	2,433	_	8,356
	29,046	19,022	48,068	14,812	(257)	62,623

## Group exposure to consolidated conduits

8,869

7,572

21,402

10,226

48,069

20,597

10,858

					CP	funded assets					
		Geogra	phic distribution	1			Credit ratings (S&P equivalent)				
2009	UK £m	Other Europe £m	US £m	RoW £m	Total £m	Weighted average	AAA £m	AA £m	A £m	BBB £m	Below BBB £m
Auto loans	476	982	2,621	570	4,649	life years	2,965	1,547	137	LIII	LIII
	312							1,547		_	_
Corporate loans		5,213	1,411	865	7,801	1.0	7,584		106	100	_
Credit card receivables	177		3,823	83	4,083	0.8	2,781	759	420	123	_
Trade receivables		334	438	34	806	0.7	446	266	60	34	_
Student loans	117	_	798	_	915	0.7	798	117	1.550	 1F	_
Consumer loans	733	800	153	_	1,686	1.5	68	50	1,553	15	_
Mortgages:	400			0.404	0.740	0.4	0.40	474	0.0	0	4.6
Prime	138	_	_	2,604	2,742	3.1	949	1,746	28	3	16
Non-conforming	599	949	_	_	1,548	3.7	1,070	379	99	_	_
Sub-prime	_	_	_	_	_	_	_	_	_	_	_
Commercial	641	194	_	36	871	14.7	25	3	840	_	3
Other	121	670	298	1,176	2,265	2.3	170	249	950	896	
	3,314	9,142	9,542	5,368	27,366	1.9	16,856	5,227	4,193	1,071	19
2008											
Auto loans	801	1,706	7,402	398	10,307	1.7	6,075	883	3,349		
Corporate loans	1,714	4,347	3,289	2,122	11,472	4.9	10,767	132	573		
Credit card receivables	633	T,5T7	4,999	212	5,844	0.7	3,465	62	2,171	146	
Trade receivables	68	922	1,371	384	2,745	0.7	120	1,025	1,600	—	
Student loans	144		2,411		2,745	0.7	2,296	1,025	1,000		
Consumer loans	708	— 1,195	468	_	2,333	1.7	387	993	923	— 68	_
	700	1,190	400	_	2,371	1.7	307	993	923	00	
Mortgages: Prime		2 244		4 422	6,666	2.0	2 475	2.074	115		
	960	2,244		4,422		2.8	2,675 351	3,876 368	115	007	
Non-conforming		1,221	7.4	405	2,181	4.6			475	987	
Commercial	713	453	74	495	1,735	11.0	274	518	474	469	
Other	166	1,198	684	1,933	3,981	1.2	3	958	2,786	234	
	5,907	13,286	20,698	9,966	49,857	3.0	26,413	8,959	12,581	1,904	_
2007											
Auto loans	2,250	1,259	4,793	341	8,643	1.9	1,457	3,184	3,940	62	
Corporate loans	1,127	1,551	4,658	1,627	8,963	6.5	8,838	15	110		
Credit card receivables	654		4,402	138	5,194	1.0	1,286	913	2,848	147	
Trade receivables	299	816	1,965	309	3,389	0.9	187	732	2,183	236	51
Student loans	140	_	457	_	597	1.6	270	311	16	_	_
Consumer loans	648	724	514		1,886	1.2	1,018	473	395		
Mortgages:					,		,= -=				
Prime	276	565	983	4,863	6,687	3.3	1,896	2,181	2,610	_	
Non-conforming	1,675	833	_	69	2,577	5.1	268	1,596	713	_	
Sub-prime		_	9	117	126	0.2	117		9	_	_
Commercial	1,023	233	198	439	1,893	9.6	746	630	401	116	_
Buy-to-let	61	_	_	—	61	7.0 —	37	24	_	_	
CDOs	137	520	1,473		2,130	2.7	2,115	15			
Other	579	1,071	1,473	2,323	5,923	2.7	2,362	784	2,652	125	
Otticl	319	1,071	1,700	2,323	5,723	2.0	2,302	/04	2,002	120	

15,877

686

51

### Market turmoil exposures continued

Special purpose entities continued

Third party sponsored conduits

The Group also extends liquidity commitments to multi-seller conduits sponsored by other banks, but typically does not consolidate these entities as the Group does not retain the majority of risks and rewards.

The Group's exposure from third-party conduits is analysed below.

	2009				
	Core £m	Non-Core £m	Total £m	2008 £m	2007 £m
Liquidity and credit enhancements:					
Deal specific liquidity:					
drawn	223	120	343	3,078	2,280
undrawn	206	38	244	198	490
Programme-wide liquidity:					
drawn	_	_	_	102	250
undrawn	_	_	_	504	899
	429	158	587	3,882	3,919
Maximum exposure to loss (1)	429	158	587	3,882	3,919

Note:

#### Structured investment vehicles\*

The Group does not sponsor any structured investment vehicles.

## Investment funds set up and managed by the Group\*

The Group has established and manages a number of money market funds for its customers. When a new money market fund is launched, the Group typically provides a limited amount of seed capital to the funds. The Group has investments in these funds of £776 million at 31 December 2009 (2008 – £107 million). The investors in both money market and non-money market funds have recourse to the assets of the funds only. These funds are not consolidated by the Group. At 31 December 2009 the Group had exposure to one fund amounting to £145 million (2008 – £144 million).

## Money market funds

The Group's money market funds held assets of £9.6 billion at 31 December 2009 (2008 – £13.6 billion). The sub-categories of money market funds are:

- £8.0 billion (2008 £8.0 billion) in money market funds managed by
  the Group denominated in sterling, US dollars and euro. The funds
  invest in short-dated, highly rated money market securities with the
  objective of ensuring stability of capital and net asset value per
  share, appropriate levels of liquid assets, together with an income
  which is comparable to the short dated money market interest rate in
  the relevant currency.
- £0.4 billion (2008 £0.7 billion) in money market 'Plus' funds managed by the Group denominated in sterling, US dollars and euro.
   The funds invest in longer-dated, highly rated securities with the objective of providing enhanced returns over the average return on comparable cash deposits.

 £1.2 billion (2008 – £4.9 billion) in third party multi-manager money market funds denominated in sterling, US dollars and euro. The funds invest in short dated, highly rated securities with the objective of maximising current income consistent with the preservation of capital and liquidity.

## Non-money market funds

The Group has also established a number of non-money market funds to enable investors to invest in a range of assets including bonds, equities, hedge funds, private equity and real estate. The Group's non-money market funds had total assets of £14.9 billion at 31 December 2009 (2008 – £18.7 billion). The sub-categories of non-money market funds are:

- £1.1 billion (2008 £1.6 billion) in committed capital to generate returns from equity and equity-like investments in private companies.
- £13.4 billion (2008 £16.0 billion) in third party, multi-manager funds.
  These funds offer multi-manager and fund of funds' products across
  bond, equity, hedge fund, private equity and real estate asset
  classes. In January 2010, the Group entered into a sale agreement
  with Aberdeen Asset Management plc for assets of £13.3 billion in
  these funds.
- £0.4 billion (2008 £1.1 billion) in various derivative instruments with the objective of providing returns linked to the performance of underlying equity indices.

<sup>(1)</sup> Maximum exposure to loss is determined as the Group's total liquidity commitments to the conduits and additionally programme-wide credit support which would absorb first loss on transactions where liquidity support is provided by a third party.

<sup>\*</sup> unaudited

Governance

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# Report of the directors

The directors present their report together with the audited accounts for the year ended 31 December 2009.

### Capital restructuring

In November 2008, HM Treasury announced the establishment of UK Financial Investments Limited (UKFI), a company wholly owned by the UK Government which will manage, on an arms-length basis, the UK Government's shareholding in the company and other banks that subscribed to the government's recapitalisation fund.

On 19 January 2009 the company announced, in conjunction with HM Treasury and UKFI, that the £5 billion non-cumulative sterling preference shares held by HM Treasury would be replaced with new ordinary shares. Eligible shareholders were able to apply to subscribe for approximately £5 billion of new ordinary shares pro rata to their existing shareholdings at a fixed price of 31.75 pence per share by way of an open offer. Any shares not taken up by shareholders in the open offer (or otherwise placed on behalf of the company) were subscribed for by HM Treasury at a fixed price of 31.75 pence per share and the aggregate proceeds of the open offer were used to fund the redemption of the preference shares held by HM Treasury, together with the redemption premium on the preference shares, accrued dividend, and commissions payable to HM Treasury on the offer. The preference shares were redeemed on 14 April 2009 at 101% of their issue price. This resulted in HM Treasury's shareholding increasing by 16,791,036,376 ordinary shares to 70.3% of the enlarged ordinary share capital of the company.

On 27 November 2009 the company announced, in conjunction with HM Treasury and UKFI, that it would issue £25.5 billion of new capital to HM Treasury. This new capital, issued on 22 December 2009, took the form of B shares, which do not generally carry voting rights at meetings of ordinary shareholders but which are convertible into ordinary shares and count as Core Tier 1 capital. Whilst the B shares themselves are entitled to the same dividends as ordinary shares, a Dividend Access Share was issued in conjunction with them. The combined effect is that HM Treasury will enjoy preferential but non-transferable dividend rights on the new capital it provides. Although the capital issue of £25.5 billion is expected to be sufficient to provide RBS with robust capital ratios according to the Group's current base case forecasts, the FSA also requires banks to have enough capital to maintain a minimum Core Tier 1 ratio of at least 4 per cent. even in a severely stressed scenario in which economic conditions deteriorate well beyond consensus forecasts. To enable RBS to meet this test, HM Treasury has agreed to subscribe for up to an additional £8 billion of capital (in the form of additional B shares) if RBS's Core Tier 1 ratio falls below 5 per cent. (the "Contingent Subscription"). This Contingent Subscription will enable RBS to maintain its capital resilience even if such a severely stressed scenario were to occur.

Following approval at the General Meeting held on 15 December 2009, RBS joined the Asset Protection Scheme, set up by HM Treasury, which provides additional protection to the Group's capital ratio and financial position.

#### Results and dividends

The loss attributable to the ordinary and B shareholders of the company for the year ended 31 December 2009 amounted to £3,607 million compared with a loss of £24,306 million for the year ended 31 December 2008, as set out in the consolidated income statement on page 241.

The company did not pay a dividend on ordinary shares in 2009.

The Group has undertaken that, unless otherwise agreed with the European Commission, neither the company nor any of its direct or indirect subsidiaries (excluding companies in the ABN AMRO Group) will pay external investors any dividends or coupons on existing hybrid capital instruments (including preference shares, B shares and upper and lower tier 2 instruments) from a date starting not later than 30 April 2010 and for a period of two years thereafter ("the deferral period"), or exercise any call rights in relation to these capital instruments between 24 November 2009 and the end of the deferral period, unless there is a legal obligation to do so. Hybrid capital instruments issued after 24 November 2009 will generally not be subject to the restriction on dividend or coupon payments or call options.

#### **Business review**

## Activities

The company is a holding company owning the entire issued ordinary share capital of The Royal Bank of Scotland plc, the principal direct operating subsidiary undertaking of the company. The "Group" comprises the company and all its subsidiary and associated undertakings, including the Royal Bank and NatWest. Details of the principal subsidiary undertakings of the company are shown in Note 16 on the accounts.

The Group is engaged principally in providing a wide range of banking, insurance and other financial services. Further details of the organisational structure and business overview of the Group, including the products and services provided by each of its divisions and the competitive markets in which they operate, is contained in the Business review on pages 53 and 54.

Following the conclusion of a strategic review, the Group has realigned its Core divisions, in particular the separation of RBS UK into UK Retail and UK Corporate. A Non-Core division has also been established to manage and run off or dispose of a number of assets and businesses that do not meet the Group's target criteria.

#### Risk factors

The Group's future performance and results could be materially different from expected results depending on the outcome of certain potential risks and uncertainties. Details of the principal risk factors the Group faces are given in the Business review on pages 55 to 71.

The reported results of the Group are also sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. Details of the Group's critical accounting policies and key sources of accounting judgments are included in the Accounting policies on pages 255 to 257.

The Group's approach to risk management, including its financial risk management objectives and policies and information on the Group's exposure to price, credit, liquidity and cash flow risk, is discussed in the Risk, capital and liquidity management section of the Business review on pages 72 to 116.

## Financial performance

A review of the Group's performance during the year ended 31 December 2009, including details of each division, and the Group's financial position as at that date is contained in the Business review on pages 86 to 107.

### **Business developments**

RFS Holdings B.V., a company jointly owned by the company, the State of the Netherlands and Banco Santander and controlled by the company, is implementing an orderly separation of the business units of ABN AMRO with the company retaining the following ABN AMRO business units:

- · Continuing businesses of Business Unit North America;
- Business Unit Global Clients and wholesale clients in the Netherlands (including former Dutch wholesale clients) and Latin America (excluding Brazil);
- · Business Unit Asia (excluding Saudi Hollandi); and
- Business Unit Europe (excluding Antonveneta).

On 6 February 2010, the businesses of ABN AMRO acquired by the Dutch State were legally demerged from the RBS acquired businesses. As a result, there are now two separate banks within ABN AMRO Holding N.V., The Royal Bank of Scotland N.V. and the new entity named ABN AMRO Bank N.V., each licensed separately by the Dutch National Bank. Both banks will be governed by the current managing and supervisory boards of ABN AMRO Holding N.V. until the legal separation of the new ABN AMRO Bank N.V. from ABN AMRO Holding N.V., which is expected to take place within two months of the legal demerger and is subject to approval by the Dutch Central Bank. From that point RBS will cease to consolidate the Consortium Members' interest in ABN AMRO in its statutory results.

#### **Employees**

As at 31 December 2009, the Group employed over 160,000 employees (full-time equivalent basis) throughout the world. Details of employee related costs are included in Note 3 on the accounts on page 261.

The Group offers an appropriate remuneration and benefits package to all employees which seeks to balance the interests of employees, shareholders and the long-term needs of the businesses and reflects banking bonus reforms.

The Group is committed to leading the way in implementing reforms to bank remuneration as agreed by the G20 in Pittsburgh and is implementing enhancements in disclosure, deferral and clawback of bonus awards with effect from 1 January 2010 for the performance year 2009. A large amount of focus has been placed on achieving compliance with the emerging regulatory developments on a global scale. This has had a large impact on the Group's culture, and changes have affected all levels of the organisation.

### Employee learning and development

The Group maintains a strong commitment to creating and providing learning opportunities for all its employees through a variety of personal development and training programmes and learning networks. Employees are encouraged to do voluntary work with community partners.

### **Employee communication**

Employee engagement is encouraged through a range of communication channels, at both a divisional and Group level. These channels provide access to news and information in a number of ways, including the intranet, magazines, video, team meetings led by line managers, briefings held by senior managers and regular dialogue with employees and employee representatives.

The Group Chief Executive and other senior Group executives regularly communicate with employees across a range of channels.

## **Employee consultation**

Each year, all employees are invited to complete the global employee opinion survey. The survey is confidential and independently managed by Towers Perrin-ISR (now Towers Watson). The survey provides a channel for employees to express their views and opinions about the Group on a range of key issues.

The 2009 survey took place in September 2009 and the final response rate was 87%. This represents over 144,000 employees participating in the survey, from more than 50 countries.

The Group recognises employee representative organisations such as trade unions and work councils in a number of businesses and countries. The Group has two European Employee Forums that provide elected representatives with an opportunity to understand better its European operations. Engagement with its employees and such bodies remains important to the Group.

## Report of the directors continued

#### Diversity and inclusion

The Group renewed its commitment to the principles of diversity and inclusion during 2009. The Group recognises that the diversity of its workforce is a considerable asset to the business and believes that an inclusive environment will enable all employees to develop to their full potential and enable RBS to attract and retain the best talent.

The Group already has a range of policies and processes that extend through the employee life-cycle including recruitment, flexible working and support for ill-health and disability-related absence. Diversity performance is monitored and reviewed at Group and divisional executive level. This commitment extends beyond the Group as part of the community support and supplier relationships.

## Safety, health and wellbeing

The Group recognises that performance in safety, health and wellbeing adds value to employees and to the Group's businesses globally. Industry leading expertise, innovative tools, products and services and a practical approach to implementation are combined to ensure improved performance continues to be delivered.

During 2009, the Group continued to focus on compliance, governance and managing risk across all jurisdictions. Enhanced mechanisms were implemented to support the health and wellbeing of employees, particularly given the impact of the economic environment.

### Pre-employment screening

The Group has a comprehensive pre-employment screening process to guard against possible infiltration and employee-related fraud for all direct and non-direct staff engaged on Group business.

### Code of conduct

The Code of conduct applies to all employees globally and to all those engaged by the Group, but who are not employees, such as contractors and those engaged through external agencies.

The Code exists to promote honest and ethical conduct, including the handling of actual or apparent conflicts of interest between personal and professional relationships. The Group recognises that personal conduct, business integrity and the Group's security are crucial, and the Code serves to inform employees of the Group's expectations of their behaviour and practices.

#### Corporate sustainability

Sustainability sits at the heart of how the Group is being re-shaped and RBS maintains a strong commitment to meeting high standards of environmental, social and ethical responsibility.

Corporate sustainability issues are governed by the Group Corporate Sustainability Committee (GCSC), which was established in 2009. The GCSC is supported by the executive-led Environment Working Group which has representatives from across the Group and reports to the GCSC. The Environment Working Group monitors environmental risk, commercial opportunities, operational impacts and communications and engagement.

The Microfinance Advisory Board comprises senior members from a range of stakeholder groups and provides independent oversight and support for the Microfinance and Supporting Enterprise programmes across the Group's international business.

Throughout the development of 'MoneySense', RBS has continuously sought independent counsel. This has now been formalised through the formation of the MoneySense Advisory Board which draws on the skills of independent, impartial experts, to provide strategic input to the MoneySense programme.

Further details of the Group's Corporate Sustainability policies are available on www.rbs.com/sustainability and in the annual Corporate Sustainability Report.

## BBA draft disclosure code

In October 2009, the British Bankers' Association (BBA) published a draft code for Financial Reporting Disclosure. The draft code sets out five disclosure principles together with supporting guidance. The principles are that the Group and other major UK banks will provide high quality, meaningful and decision-useful disclosures; review and enhance their financial instrument disclosures for key areas of interest to market participants; assess the applicability and relevance of good practice recommendations to their disclosures acknowledging the importance of such guidance; seek to enhance the comparability of financial statement disclosures across the UK banking sector and clearly differentiate in their annual reports between information that is audited and information that is unaudited.

The Group and other major UK banks have voluntarily adopted the draft code in their 2009 financial statements. The Group's 2009 financial statements have therefore been prepared in compliance with the draft code's principles.

#### Going concern

The Group's business activities and financial position, the factors likely to affect its future development and performance and its objectives and policies in managing the financial risks to which it is exposed and its capital are discussed in the Business review. The risk factors which could materially affect the Group's future results are set out on pages 55 to 71. The Group's regulatory capital resources and significant developments in 2009 and anticipated future developments are detailed on pages 120 to 126. Pages 154 to 160 describe the Group's funding and liquidity profile, including changes in key metrics, the build up of liquidity reserves and the outlook for 2010.

Having reviewed the Group's forecasts, projections and other relevant evidence, the directors have a reasonable expectation that the Group and the company will continue in operational existence for the foreseeable future. Accordingly, the financial statements of the Group and of the company have been prepared on a going concern basis.

## Corporate governance

The company is committed to high standards of corporate governance. Details are given on pages 214 to 222. The Corporate governance statement forms part of this Report of the directors.

### Ordinary share capital

In April 2009, the company issued 16,909,716,385 ordinary shares of 25p by way of a placing and open offer on the basis of three new shares for every seven existing shares, raising £5.37 billion.

In December 2009, the company issued 51 billion B shares of 1p to HM Treasury at 50p per share, raising £25.5 billion.

During 2009 any option exercises were satisfied using market purchase shares. Therefore there was no increase to the ordinary share capital in respect of any option exercises.

Details of the authorised and issued ordinary share capital at 31 December 2009 are shown in Note 27 on the accounts.

### Preference share capital

Following the placing and open offer in April 2009, the company redeemed the five million non-cumulative sterling preference shares of £1 issued at £1,000 each (£5 billion in total) held by HM Treasury at 101 per cent of their issue price, the dividend accrued on the preference shares from 1 December 2008 to the date of redemption and the commissions payable to HM Treasury under the Second Placing and Open Offer Agreement.

Details of the authorised and issued preference share capital at 31 December 2009 are shown in Note 27 on the accounts.

#### Additional information

Where not provided previously in the Report of the directors, the following provides the additional information required to be disclosed by Part 6 of Schedule 7 to the Report and Accounts Regulations 2008.

The rights and obligations attaching to the company's ordinary shares and preference shares are set out in the company's Articles of Association, copies of which can be obtained from Companies House in the UK or at www.rbs.com.

On a show of hands at a general meeting of the company every holder of ordinary shares and cumulative preference shares present in person or by proxy and entitled to vote shall have one vote. On a poll, every holder of ordinary shares present in person or by proxy and entitled to vote shall have one vote for every share held. On a poll, holders of cumulative preference shares present in person or by proxy and entitled to vote shall have four votes for every share held. The Notices of Annual General Meetings and General Meetings specify the deadlines for exercising voting rights and appointing a proxy or proxies to vote in relation to resolutions to be passed at the meeting.

The cumulative preference shares represent less than 0.01% of the total voting rights of the company, the remainder being represented by the ordinary shares.

There are no restrictions on the transfer of ordinary shares in the company other than certain restrictions which may from time to time be imposed by laws and regulations (for example, insider trading laws). Pursuant to the Listing Rules of the Financial Services Authority, certain employees of the company require the approval of the company to deal in the company's shares.

A number of the company's share plans include restrictions on transfers of shares while the shares are subject to the plans, in particular the Employee Share Ownership Plan.

The rights and obligations of holders of non-cumulative preference shares are set out in Note 27 on the accounts on pages 325 to 327.

Except in relation to the Dividend Access Share, the company is not aware of any agreements between shareholders that may result in restrictions on the transfer of securities and/or voting rights. There are no persons holding securities carrying special rights with regard to control of the company.

Under the rules of certain employee share plans, eligible employees are entitled to acquire shares in the company, and shares are held in trust for participants by The Royal Bank and Ulster Bank Dublin Trust Company as Trustees. Voting rights are exercised by the Trustees on receipt of participants' instructions. If a participant does not submit an instruction to the Trustee no vote is registered.

The Royal Bank of Scotland plc 1992 Employee Share Trust, The Royal Bank of Scotland Group plc 2001 Employee Share Trust and The Royal Bank of Scotland Group plc 2007 US Employee Share Trust hold shares on behalf of the Group's employee share plans. The voting rights are exercisable by the Trustees, however, in accordance with investor protection guidelines, the Trustees abstain from voting. The Trustees would take independent advice before accepting any offer in respect of their shareholdings for the company in a takeover bid situation.

Awards granted under the company's employee share plans may be met through a combination of newly issued shares and shares acquired in the market by the company's employee benefit trusts.

## Report of the directors continued

The rules governing the appointment of directors are set out in the Corporate governance section on page 215. The company's Articles of Association may only be amended by a special resolution at a general meeting of shareholders.

A change of control of the company following a takeover bid may cause a number of agreements to which the company is party to take effect, alter or terminate. In addition, a number of executive directors' service agreements may be affected on a change of control. All of the company's employee share plans contain provisions relating to a change of control. Outstanding awards and options may vest and become exercisable on change of control, subject where appropriate to the satisfaction of any performance conditions at that time and prorating of awards. In the context of the company as a whole, these agreements are not considered to be significant.

#### Directors

The names and brief biographical details of the directors are shown on pages 8 and 9.

Colin Buchan, Stephen Hester, Archie Hunter, Joe MacHale and Gordon Pell served throughout the year and to the date of signing of the financial statements.

Philip Hampton was appointed as a director and Chairman-designate on 19 January 2009 and as Chairman on 3 February 2009.

Sir Tom McKillop ceased to be Chairman on 3 February 2009.

Jim Currie, Bill Friedrich, Bud Koch, Janis Kong, Sir Steve Robson, Bob Scott and Peter Sutherland all ceased to be directors on 6 February 2009.

Sandy Crombie was appointed as Senior Independent Director on 1 June 2009.

Guy Whittaker ceased to be a director on 30 September 2009.

Bruce Van Saun was appointed as a director on 1 October 2009.

Philip Scott was appointed as a director on 1 November 2009.

Penny Hughes was appointed as a director on 1 January 2010.

Gordon Pell will retire from the Board on 31 March 2010.

Sandy Crombie, Penny Hughes, Philip Scott and Bruce Van Saun, all of whom have been appointed since the 2009 Annual General Meeting, will offer themselves for election at the forthcoming Annual General Meeting. In addition, Philip Hampton and Joe MacHale will retire and offer themselves for re-election at the Annual General Meeting.

Archie Hunter, who has served as a director since September 2004 and chairman of the Group Audit Committee since April 2005, will retire from the Board at the end of his existing term at the conclusion of the Group's Annual General Meeting in April 2010.

The appointment of a successor to Archie Hunter as chairman of the Group Audit Committee is well advanced and is subject to final regulatory approval. An announcement will be made in due course.

### **Group General Counsel and Group Secretary**

Miller McLean will retire as Group General Counsel and Group Secretary on 30 April 2010, after 40 years with the Group.

#### Directors' interests

The interests of the directors in the shares of the company at 31 December 2009 are shown on page 237. None of the directors held an interest in the loan capital of the company or in the shares or loan capital of any of the subsidiary undertakings of the company, during the period from 1 January 2009 to 24 February 2010.

#### Directors' indemnities

In terms of section 236 of the Companies Act 2006, Qualifying Third Party Indemnity Provisions have been issued by the company to directors, members of the Executive and Management Committees of the Group and FSA Approved Persons.

In terms of section 236 of the Companies Act 2006, Qualifying Pension Scheme Indemnity Provisions have been issued to all pension trustees of the Group's pension schemes during 2009.

#### Directors' disclosure to auditors

Each of the directors at the date of approval of this report confirms that:

- (a) so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware; and
- (b) the director has taken all the steps that he/she ought to have taken as a director to make himself/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of section 418 of the Companies Act 2006.

### Post balance sheet events

There have been no significant events between the year end and the date of approval of these accounts which would require a change to or disclosure in the accounts.

#### **Shareholdings**

The table below shows the shareholders that have notified the Group that they hold more than 3% of the voting rights in the undernoted classes of shares as at 31 December 2009.

	Number of shares	% held		Number of shares	% held
Ordinary shares			51/2% cumulative preference shares		
Solicitor For The Affairs of			Mr P S and Mrs J M Allen,		
Her Majesty's Treasury			Miss C L Allen and Miss J C Allen	112,949	28.23
As Nominee for			Commercial Union Assurance plc	91,429	22.86
Her Majesty's Treasury	39,644,835,194	70.33	Bassett-Patrick Securities Limited (1)	46,255	11.56
B shares			E M Behrens Charitable Trust	20,000	5.00
Solicitor For The Affairs of			Trustees of The Stephen Cockburn		
Her Majesty's Treasury			Limited Pension Scheme	19,879	4.97
As Nominee for			Mrs Gina Wild	19,800	4.95
Her Majesty's Treasury	51,000,000,000	100.00	Miss Elizabeth Hill	16,124	4.03
11% cumulative preference shares			Mr W T Hardison Jr.	13,532	3.38
Guardian Royal Exchange Assurance plc	129,830	25.97			
Windsor Life Assurance Company Limited	51,510	10.30			
Cleaning Tokens Limited	25,500	5.10			
Mr S J and Mrs J A Cockburn	15,520	3.10			
Mr Stephen J Cockburn	15,290	3.06			

#### Note

## Charitable contributions

In 2009 the Group's overall community contribution was £63.9 million (2008 – £66.3 million). The total amount given for charitable purposes by the company and its subsidiary undertakings during the year ended 31 December 2009 was £34.7 million (2008 – £24.8 million).

To ensure it makes its community investments as effective as possible, the Group's policy is to focus its resources on a small number of substantial strategic programmes. These are issues most relevant to a financial institution and relate broadly to financial education, supporting enterprise and microfinance and the charitable endeavours of employees.

## **Political donations**

At the Annual General Meeting in 2006, shareholders gave authority, for a period of four years, for the company to make political donations and incur political expenditure up to a maximum aggregate sum of £500,000 as a precautionary measure in light of the wide definitions in the Political Parties, Elections and Referendums Act 2000, the provisions of which are largely restated in the Companies Act 2006. This authority has not been used and will be refreshed at the forthcoming Annual General Meeting.

No EU political donations were made, nor EU political expenditure incurred, during the year and it is not proposed that the Group's longstanding policy of not making contributions to any political party be changed.

## Policy and practice on payment of creditors

The Group is committed to maintaining a sound commercial relationship with its suppliers. Consequently, it is the Group's policy to negotiate and agree terms and conditions with its suppliers, which includes the giving of an undertaking to pay suppliers within 30 days of receipt of a correctly prepared invoice submitted in accordance with the terms of the contract or such other payment period as may be agreed.

At 31 December 2009, the Group's trade creditors represented 30 days (2008 – 30 days) of amounts invoiced by suppliers.

### Auditors

The auditors, Deloitte LLP, have indicated their willingness to continue in office. A resolution to re-appoint Deloitte LLP as the company's auditors will be proposed at the forthcoming Annual General Meeting.

By order of the Board

Miller McLean Secretary 24 February 2010

The Royal Bank of Scotland Group plc is registered in Scotland No. 45551.

<sup>(1)</sup> Notification has been received on behalf of Mr A W R Medlock and Mrs H M Medlock that they each have an interest in the holding of 51/2% cumulative preference shares registered in the name of Bassett-Patrick Securities Limited noted above and that there are further holdings of 5,300 and 5,000 shares, respectively, of that class registered in each of their names.

## Corporate governance

The company is committed to high standards of corporate governance, business integrity and professionalism in all its activities.

Throughout the year ended 31 December 2009, the company has complied with all of the provisions of the Combined Code issued by the Financial Reporting Council in June 2008 (the "Code") except in the following respects:

- First, in relation to the provision that the Remuneration Committee should have delegated responsibility for setting remuneration for the Chairman and executive directors, the company considers that this is a matter which should rightly be reserved for the Board. No director is involved in decisions regarding his or her own remuneration.
- Secondly, during the period from 6 February 2009 to 1 June 2009, the company did not have a senior independent director and from 6 February 2009 to 4 August 2009, the Remuneration Committee comprised two independent non-executive directors and the Chairman of the Board, not the three independent non-executive directors required by the Code. Since the appointment of Sandy Crombie as Senior Independent Director on 1 June 2009 and as a member of the Remuneration Committee on 4 August 2009, at which time the Chairman of the Board stepped down from the Remuneration Committee, the company has been compliant with both of these provisions of the Code.

The company has also complied with the Financial Reporting Council Guidance on Audit Committees issued in October 2008 in all material respects.

Under the US Sarbanes-Oxley Act of 2002 (the "Act"), specific standards of corporate governance and business and financial disclosures apply to companies with securities registered in the US. The company complies with all applicable sections of the Act.

The company supports and has engaged fully with the review of governance in banks and financial institutions undertaken by Sir David Walker and has taken various steps, as described throughout this report to implement the recommendations of the Walker review, details of which can be found in the 'Recent Publications' section at www.hm-treasury.gov.uk.

### The New York Stock Exchange

As a foreign issuer with American Depositary Shares (ADS) representing ordinary shares, preference shares and debt securities listed on the New York Stock Exchange (NYSE), the company must disclose any significant ways in which its corporate governance practices differ from those followed by US companies under the NYSE corporate governance listing standards. In addition, the company must comply fully with the provisions of the listing standards that relate to the composition, responsibilities and operation of audit committees. These provisions incorporate the relevant rules concerning audit committees of the US Securities Exchange Act of 1934.

The company has reviewed its corporate governance arrangements and is satisfied that these are consistent with the NYSE's corporate governance listing practices, with the exception that the Chairman of the Board is Chairman of the Nominations Committee and was a member of the Remuneration Committee until 4 August 2009, both of

which are permitted by the Code (since the Chairman was considered independent on appointment). The company's Audit, Nominations, Risk and Remuneration Committees are otherwise composed solely of non-executive directors deemed by the Board to be independent. The NYSE corporate governance listing standards also require that a compensation committee has direct responsibility to review and approve Group Chief Executive remuneration. As disclosed already, in the case of the company, the Board, rather than the Remuneration Committee, reserves the authority to make the final determination of the remuneration of the Group Chief Executive.

The Group Audit Committee complies with the provisions of the NYSE corporate governance listing standards that relate to the composition, responsibilities and operation of audit committees. In May 2009, the company submitted its required annual written affirmation to the NYSE confirming its full compliance with those and other applicable provisions. More detailed information about the Audit Committee and its work during 2009 is set out in the Audit Committee Report on pages 219 to 221.

#### **Board of directors**

The Board is the main decision-making forum for the company. It has overall responsibility for management of the business and affairs of the Group, the establishment of Group strategy and capital raising and allocation, and is accountable to shareholders for financial and operational performance. The Board considers strategic issues and ensures the Group manages risk effectively through approving and monitoring the Group's risk appetite, considering Group stress scenarios and agreed mitigants and identifying longer term strategic threats to the Group's business operations. The Board has a formal schedule of matters detailing key aspects of the company's affairs reserved to it for its decision. This schedule is reviewed annually.

The roles of Chairman and Group Chief Executive are distinct and separate, with a clear division of responsibilities. The Chairman leads the Board and ensures the effective engagement and contribution of all executive and non-executive directors. The Group Chief Executive has responsibility for all Group businesses and acts in accordance with the authority delegated by the Board. Responsibility for the development of policy and strategy and operational management is delegated to the Group Chief Executive and other executive directors.

All directors participate in discussing strategy, performance and the financial and risk management of the company. Meetings of the Board are structured to allow open discussion.

At the beginning of the year, a number of Board meetings are scheduled. For 2009, ten Board meetings were scheduled. The directors were supplied with comprehensive papers in advance of each Board meeting covering the Group's principal business activities. The Group Chief Executive provides a written report on business activities at each Board meeting. Members of executive management attend and make regular presentations at meetings of the Board. The Chairman and the non-executives meet at least once per year without executives present.

The Board is aware of the other commitments of its directors and has established procedures for ensuring that the Board's powers for authorising directors' conflicts of interest are being operated effectively. With effect from 1 October 2008, the Companies Act 2006 introduced a

statutory duty on directors to avoid conflicts of interest. Since that date, the Board has considered, and where appropriate authorised, any actual or potential conflicts of interests that directors may have. The Walker review recommends that the Chairman should be expected to commit a proportion of his time, probably not less than two thirds, to the business. In November 2009, Philip Hampton joined the Board of Anglo American plc as a non-executive director. This appointment was fully disclosed to the Board and it was satisfied that there were no issues in relation to his time commitment to RBS. Philip Hampton has confirmed that RBS remains his priority.

#### Board balance and independence

The Board currently comprises the Chairman, three executive directors and eight independent non-executive directors. The Board functions effectively and efficiently and is considered to be of an appropriate size. The directors provide the Group with the knowledge, mix of skills, experience and networks of contacts required. The Board Committees comprise directors with a variety of relevant skills and experience so that no undue reliance is placed on any individual.

The non-executive directors combine broad business and commercial experience with independent and objective judgement. The balance between non-executive and executive directors enables the Board to provide clear and effective leadership and maintain the highest standards of integrity across the company's business activities. The names and biographies of all Board members are set out on pages 8 and 9.

The Board considers that the Chairman was independent on appointment and all non-executive directors are independent for the purposes of the Code. The standard terms and conditions of the appointment of non-executive directors are available on the Group website (www.rbs.com) and copies are available on request.

#### Re-election of directors

Directors must stand for re-election by shareholders at least once every three years. Any non-executive directors who have served for more than nine years will also stand for annual re-election and the Board will consider their independence at that time.

The names of directors standing for election at the 2010 Annual General Meeting are included on page 212 and further information is given in the Chairman's letter to shareholders in relation to the company's Annual General Meeting.

#### Information, induction and professional development

All directors receive accurate, timely and clear information on all relevant matters, and have access to the advice and services of the Group General Counsel and Group Secretary who is responsible to the Board for ensuring that Board procedures are followed and that applicable rules and regulations are complied with. In addition, all directors are able, if necessary, to obtain independent professional advice at the company's expense.

Each new director receives a formal induction on joining the Board, including visits to the Group's major businesses and meetings with directors and senior management. The induction is tailored to the

director's specific requirements. Directors are advised of appropriate training and professional development opportunities and undertake the training and professional development they consider necessary in assisting them to carry out their duties as a director.

In line with recommendations of the Walker review, the company is currently undertaking a comprehensive review of its Board induction and continuing development programme for directors. As a result, the induction programme has recently been expanded to include sessions with external advisers as well as the heads of key business areas.

#### Performance evaluation

Following the Board evaluation last year, a number of initiatives were implemented in 2009 aimed at improving the overall performance and effectiveness of the Board, including further Board appointments, restructuring Board agendas and papers and allowing more time at Board meetings to consider strategic issues. In addition, reporting to the Board on risk matters, capital, liquidity and funding was enhanced.

The Board has again undertaken a formal and rigorous evaluation of its own performance and that of its committees and individual directors.

In 2009, this process was independently facilitated by Spencer Stuart\*, using a detailed framework of questions which was used to structure the individual meetings held with each director. Amongst the areas reviewed were the role and organisation of the Board and its Committees, Board composition and the staffing of Committees, Board processes, the structure and frequency of meetings, Board and Committee reporting, and external relationships including those with shareholders and regulators. The Board has considered and discussed reports on the outcomes of the evaluations and is satisfied with the way in which the evaluations have been conducted.

The evaluation concluded that the Board is operating effectively and has benefited from the reduction in size and changes in composition which have been successfully implemented during 2009. The composition of the Board and staffing of key Committees, along with the shape of Board agendas and meeting formats are under continual review to build on this and further increase effectiveness. The separation of responsibilities between the Audit Committee and the newly formed Board Risk Committee to meet the recommendations of the Walker review will assist the Group in focusing on risk management as a whole and continuing to improve on areas such as risk analysis and reporting.

Separately, the Senior Independent Director canvassed the views of the executive directors and met with the non-executive directors individually and as a group, without the Chairman present, to consider his performance. The Senior Independent Director also canvassed views from UKFI, the FSA and the Association of British Insurers. The results of this were then shared with the Chairman.

\* The Board is satisfied that no potential conflict of interest exists between conducting this board evaluation and the other executive search services which Spencer Stuart has provided for the Group in 2009 in its operating divisions.

# Corporate governance continued

#### **Board Committees**

In order to provide effective oversight and leadership, the Board has established a number of Board Committees with particular responsibilities. The Committee chairmanship and membership are reviewed on a regular basis. The names and biographies of all Board Committee members are set out on pages 8 to 11.

In accordance with the recommendations of the Walker review, the company has established a Board Risk Committee to advise the Board on risk issues.

The terms of reference of the undernoted committees are available on the Group's website (www.rbs.com) and copies are available on request.

#### **Audit Committee**

All members of the Audit Committee are independent non-executive directors. The Audit Committee holds six scheduled meetings each year. In 2009, the Audit Committee held four additional meetings. The Audit Committee's report is set out on pages 219 to 221. The Audit Committee is responsible for assisting the Board in carrying out its responsibilities relating to accounting policies, internal control and financial reporting.

#### **Remuneration Committee**

The Remuneration Committee is comprised of independent non-executive directors. The Remuneration Committee holds at least four scheduled meetings each year. The Remuneration Committee held an additional 16 meetings in 2009. The Remuneration Committee is responsible for the overview of the Group's policy on remuneration, as well as considering executive remuneration and, as required, making recommendations to the Group Board in respect of the remuneration arrangements of the executive directors. It is also responsible for setting the remuneration arrangements of the Executive Committee and Management Committee and any employees falling within the definition of principle 8 of the FSA Code on Remuneration.

The Directors' remuneration report is contained on pages 225 to 236.

#### **Board Risk Committee**

The Board Risk Committee is comprised of at least three independent non-executive directors, one of whom is the Chairman of the Audit Committee. A minimum of six meetings will be held each year. The Board Risk Committee is responsible for providing oversight and advice to the Board in relation to current and potential future risk exposures of the Group and future risk strategy, promoting a risk awareness culture within the Group, reporting to the Board, as well as identifying any matters within its remit in respect of which it considers that action or improvement is needed and making recommendations as to the steps to be taken. The Board Risk Committee's report is set out on page 222.

#### **Nominations Committee**

The Nominations Committee comprises independent non-executive directors, under the chairmanship of the Chairman of the Board. The Nominations Committee meets as required.

The Nominations Committee is responsible for assisting the Board in the formal selection and appointment of directors having regard to the overall balance of skills, knowledge and experience on the Board. The committee engages with external consultants, considers potential candidates and recommends appointments of new directors to the Board. The appointments are based on merit against objective criteria, including the time available of the potential director and the commitment which will be required. In addition, the Nominations Committee considers succession planning for the Chairman, Group Chief Executive and non-executive directors. The Nominations Committee takes into account the knowledge, mix of skills, experience and networks of contacts which are anticipated to be needed on the Board in the future. The Chairman, Group Chief Executive and non-executive directors meet to consider executive succession planning. No director is involved in decisions regarding his or her own succession.

#### **Group Corporate Sustainability Committee**

The Group Corporate Sustainability Committee is chaired by the Senior Independent Director and attended by the Group Chairman and members of the Group executive and senior management. It reports into the Board and is responsible for setting and reviewing the Group's overall sustainability strategy, values and policies. It receives reports from the Environment Working Group and other relevant internal programmes.

#### Meetings

The number of scheduled meetings of the Board and the Audit, Remuneration and Nominations Committees and individual attendance of these scheduled meetings by members in 2009 is shown below.

In addition to scheduled meetings, 39 ad-hoc meetings of the Board and Committees of the Board were held during 2009, many of which related to the Second Placing and Open Offer, and the Group's participation in the Asset Protection Scheme. There were also four additional meetings of the Group Audit Committee during the year held to consider the Group Interim Management Statements and accession to the Asset Protection Scheme. There were 16 additional meetings of the Remuneration Committee during 2009, reflecting the increased focus on remuneration, introduction of the FSA Code, senior recruitment and the development of the new deferral plan and long-term incentive plans.

	Board	Audit	Remuneration	Nominations*
Total number of schedu	led			
meetings in 2009	10	6	4	_
Number of meetings				
attended in 2009:				
Philip Hampton (1, 2)	10	_	3	3
Stephen Hester	10	_	_	_
Colin Buchan (1)	9	5	4	3
Sandy Crombie (3)	3	_	1	2
Penny Hughes (4)	_	_	_	_
Archie Hunter (5)	10	6	_	5
Joe MacHale (1)	10	6	_	3
John McFarlane (1,6)	10	_	3	3
Gordon Pell	10	_	_	_
Art Ryan (1)	10	_	_	3
Philip Scott (7)	1	_	_	_
Bruce Van Saun (8)	3	_	_	_
Former directors				
Sir Tom McKillop (9)	1	_	1	2
Guy Whittaker (10)	8	_	_	_
Dr Currie (11)	2	_	1	_
Bill Friedrich (11)	2	1	_	_
Bud Koch (11)	2	_	_	_
Janis Kong (11)	2	_	1	_
Sir Steve Robson (11)	2	1	_	_
Bob Scott (11)	2	_	1	2
Peter Sutherland (11)	2	_	1	2

<sup>\*</sup> Meetings not scheduled, but held as required

#### Notes:

- (1) Became a member of the Nominations Committee on 6 February 2009
- (2) Ceased to be a member of the Remuneration Committee on 4 August 2009
- (3) Appointed as a director on 1 June 2009. Became a member of the Remuneration Committee on 4 August 2009.
- (4) Appointed as a director on 1 January 2010.
- (5) Was a member of the Nominations Committee throughout 2009
- (6) Became a member of the Remuneration Committee on 6 February 2009
- (7) Appointed as a director on 1 November 2009
- (8) Appointed as a director on 1 October 2009
- (9) Ceased to be a director on 3 February 2009
- (10) Ceased to be a director on 30 September 2009
- (11) Ceased to be a director on 6 February 2009

#### Relations with shareholders

The company communicates with shareholders through the Annual Report and Accounts and by providing information in advance of the Annual General Meeting. Individual shareholders can raise matters relating to their shareholdings and the business of the Group at any time throughout the year primarily by letter, telephone or email via the Group's website (www.rbs.com/ir).

Shareholders are given the opportunity to ask questions at the Annual General Meeting or submit written questions in advance. The chairmen of the Audit, Remuneration, Nominations and Board Risk Committees are available to answer questions at the Annual General Meeting.

Communication with the company's largest institutional shareholders is undertaken as part of the Investor Relations programme:

- The Group Chief Executive meets regularly with UKFI, the
  organisation set up to manage the Government's investments in
  financial institutions, to discuss the strategy and financials of the
  Group. He also undertakes an annual programme of meetings with
  the company's largest institutional shareholders, as does the Group
  Finance Director.
- The Chairman independently meets with the Group's largest institutional shareholders annually to hear their feedback on management, strategy, business performance and corporate governance.
- The Senior Independent Director joined the Group in June 2009 and will be available if any shareholder has concerns that they feel are not being addressed through the normal channels.

Throughout the year, the Chairman, Group Chief Executive and Group Finance Director communicate shareholder feedback to the Board and the directors receive independent analyst notes and a monthly report reviewing share price movements and the Group's performance against the sector. Detailed market and shareholder feedback is also provided to the Board after major public announcements such as earnings releases.

The arrangements used to ensure that directors develop an understanding of the views of major shareholders are considered as part of the annual Board performance evaluation.

### Corporate governance continued

#### Internal control

The Board of directors is responsible for the Group's system of internal control that is designed to facilitate effective and efficient operations and to ensure the quality of internal and external reporting and compliance with applicable laws and regulations. In devising internal controls, the Group has regard to the nature and extent of the risk, the likelihood of it crystallising and the cost of controls. A system of internal control is designed to manage, but not eliminate, the risk of failure to achieve business objectives and can only provide reasonable, and not absolute, assurance against the risk of material misstatement, fraud or losses.

The Board has established a process for the identification, evaluation and management of the significant risks faced by the Group, which operated throughout the year ended 31 December 2009 and to 24 February 2010, the date the directors approved the Report and Accounts. This process is regularly reviewed by the Board and meets the requirements of the guidance 'Internal Control: Revised Guidance for Directors on the Combined Code' issued by the Financial Reporting Council in October 2005. Enhancements have been made to the Risk Management Framework during throughout 2009 and further improvements will be made in 2010.

The effectiveness of the Group's internal control system is reviewed regularly by the Board, the Audit Committee and, since January 2010, the Board Risk Committee. Executive management committees or boards of directors in each of the Group's businesses receive regular reports on significant risks facing their business and how they are being controlled. In addition, the Board receives monthly risk management reports. Details of the Group's approach to risk management are given in the Risk, capital and liquidity management section of the Business review. The Audit Committee has received confirmation that management has taken, or is taking, the necessary action to remedy any failings or weaknesses identified through the operation of the RBS group framework of controls.

The Group's independent auditors present to the Audit Committee reports that include details of any significant internal control matters which they have identified. The system of internal controls of the authorised institutions and other regulated entities in the Group is also subject to regulatory oversight in the UK and overseas. Additional details of the Group's regulatory oversight are given in the Supervision and Regulatory reviews and developments sections on pages 361 and 362.

#### Internal control over financial reporting

The Group is required to comply with Section 404 of the US Sarbanes-Oxley Act of 2002 and assess the effectiveness of internal control over financial reporting as of 31 December 2009.

The Group assessed the effectiveness of its internal control over financial reporting as of 31 December 2009 based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in 'Internal Control – Integrated Framework'.

Based on its assessment, management has concluded that, as of 31 December 2009, the Group's internal control over financial reporting is effective.

The Group's auditors have audited the effectiveness of the Group's internal control over financial reporting and have given an unqualified opinion.

Management's report on the Group's internal control over financial reporting will be filed with the SEC at the same time as the Annual Report on Form 20-F.

#### Disclosure controls and procedures

As required by US regulations, the effectiveness of the company's disclosure controls and procedures (as defined in the rules under the US Securities Exchange Act of 1934) have been evaluated. This evaluation has been considered and approved by the Board which has instructed the Group Chief Executive and the Group Finance Director to certify that, as at 31 December 2009, the company's disclosure controls and procedures were adequate and effective and designed to ensure that material information relating to the company and its consolidated subsidiaries would be made known to them by others within those entities.

#### Changes in internal control

There was no change in the company's internal control over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.

#### **Audit Committee Report**

The current members of the Group Audit Committee are Archie Hunter (Chairman), Colin Buchan, Joe MacHale and Philip Scott. All served throughout 2009 with the exception of Philip Scott who became a member of the Committee with effect from 19 January 2010. All members of the Group Audit Committee are independent non-executive directors. Art Ryan has been a regular attendee since August 2009 and has fully participated in the activity of the Committee.

The Audit Committee holds at least six scheduled meetings each year. A meeting is held immediately prior to submission of the interim and annual financial statements to the Board and the quarterly Interim Management Statements. This core programme is supplemented by additional meetings as required. A total of ten meetings were held in 2009. Audit Committee meetings are attended by relevant executive directors, the internal and external auditors and finance and risk management executives. At least twice per annum the Audit Committee meets privately with the external auditors. Since 2000, the Audit Committee has undertaken an annual programme of visits to the Group's business divisions and control functions. The object of the programme is to allow the Audit Committee to gain a better understanding of the Group and an invitation to attend is extended to all non-executive directors. The programme of future visits is considered annually and the norm is for two to three visits to be undertaken each year. The Group Audit Committee undertook three visits in 2009.

The Board is satisfied that all the Audit Committee members have recent and relevant financial experience. Although the Board has determined that each member of the Audit Committee is an 'Audit Committee Financial Expert' and is independent, each as defined in the SEC rules under the US Securities Exchange Act of 1934 and related guidance, the members of the Audit Committee are selected with a view to the expertise and experience of the Audit Committee as a whole, and the Audit Committee reports to the Board as a single entity. The designation of a director or directors as an 'Audit Committee Financial Expert' does not impose on any such director, any duties, obligations or liability that are greater than the duties, obligations and liability imposed on such director as a member of the Audit Committee and Board in the absence of such a designation. Nor does the designation of a director as an 'Audit Committee Financial Expert' affect the duties, obligations or liability of any other member of the Board.

The Audit Committee is responsible for:

- assisting the Board in discharging its responsibilities and in making all relevant disclosures in relation to the financial affairs of the Group;
- reviewing accounting and financial reporting and regulatory compliance;
- reviewing the Group's systems of internal control; and
- monitoring the Group's processes for internal audit and external audit.

In addition the Committee had responsibility for the consideration of risk issues throughout 2009.

Following publication of the Walker review initial recommendations in July 2009, the Group Board approved the creation of a Board Risk Committee. The Group Audit Committee will be informed of risk issues through appropriate representation at the Board Risk Committee. Revised terms of reference for the Group Audit Committee and terms of reference for the Board Risk Committee were approved by the Board on 28 October 2009.

The terms of reference of the Audit Committee are available at www.rbs.com and these are considered annually by the Group Audit Committee and approved by the Board.

The Audit Committee has adopted a policy on the engagement of the external auditors to supply audit and non-audit services, which takes into account relevant legislation regarding the provision of such services by an external audit firm. The Audit Committee reviews the policy annually and prospectively approves the provision of audit services and certain non-audit services by the external auditors.

Annual audit services include all services detailed in the annual engagement letter including the annual audit and interim reviews (including US reporting requirements), periodic profit verifications and reports to regulators including skilled persons reports commissioned by the Financial Services Authority (e.g. Reporting Accountants Reports).

Annual audit services also include statutory or non-statutory audits required by any Group companies that are not incorporated in the UK. Terms of engagement for these audits are agreed separately with management, and are consistent with those set out in the audit engagement letter insofar as local regulations permit.

The prospectively approved non-audit services include the following classes of service:

- capital raising, including consents, comfort letters and relevant reviews of registration statements;
- provision of accounting opinions relating to the financial statements of the Group;
- provision of reports that, according to law or regulation, must be rendered by the external auditors;
- tax compliance services;
- corporate finance services relative to companies that will remain outside the Group;
- restructuring services relating to the Group's customers; and
- reports providing assurance to third parties over certain of the Group's internal controls prepared under US Statement of Auditing Standards 70 or similar auditing standards in other jurisdictions.

# Corporate governance continued

For all other permitted non-audit services, Audit Committee approval must be sought, on a case by case basis, before the provision of the service commences. In addition, the Audit Committee reviews and monitors the independence and objectivity of the external auditors when it approves non-audit work to be carried out by them, taking into consideration relevant legislation, ethical guidance and the level of non-audit services relative to audit services. The approval process is rigorously applied to prevent the auditors from functioning in the role of management, auditing their own work, or serving in an advocacy role. Information on the audit and non-audit services carried out by the external auditors is detailed in Note 5 to the Group's accounts.

The Group Audit Committee was pleased to note progress towards meeting the Group's strategic plan in 2009. However, ongoing economic uncertainty continued to affect the Group throughout the period and it has recorded significant asset write-downs in its 2009 financial statements.

In these circumstances, particular attention of the Audit Committee was focused on a number of salient judgments involved in the preparation of the accounts:

- valuation methodologies and assumptions for financial instruments carried at fair value including the Group's credit market exposures and the disclosures provided;
- claims reserves in the Group's general insurance business;
- the accounting treatment of bonus tax;
- accounting issues relating to the Asset Protection Scheme;
- actuarial assumptions for the Group Pension Fund;
- impairment losses in the Group's portfolio of loans and advances and available-for-sale securities:
- · carrying value of the deferred tax asset; and
- · impairment of goodwill and other purchased intangible assets.

In its consideration of each of these issues, the aims of the Audit Committee have been to:

- understand and challenge the valuation and other accounting judgments made by management;
- review the conclusions of the external auditors and, where applicable, other experts and to understand how they came to their conclusions; and
- satisfy itself that the disclosures in the financial statements about these estimates and valuations are transparent and appropriate.

Also addressed by the Audit Committee, given the current economic environment, was management's going concern assessment. In particular, the Committee reviewed the evidence to demonstrate that the Group had access to sufficient funding and capital over the next 12 months. The Committee reviewed and challenged the assumptions underlying the analysis and discussed with the external auditors its review of management's analysis and conclusions.

The Committee also dedicated a significant proportion of time and attention during 2009 to the consideration and approval of the Group's accession to the Asset Protection Scheme ("the Scheme"). A specific meeting, which was attended by the majority of the Group Board, was held to consider the Scheme and its impact on the Group.

In response to the economic crisis the Group Audit Committee formally commissioned an independent report on risk reporting within the organisation. As a result, the format and content of risk reporting has undergone significant development during 2009.

As far as it can determine, the Group Audit Committee received all the information and material it required to allow it to meet its obligations in respect of the 2009 financial statements.

During 2009, the Group Audit Committee regularly reviewed the work of the Group's risk management and internal audit functions. Additional sessions of the Group Audit Committee were held in 2009 that focused solely on risk and audit issues.

The Audit Committee undertakes an annual evaluation to assess the independence and objectivity of the external auditors and the effectiveness of the audit process, taking into consideration relevant professional and regulatory requirements. The outcomes of this evaluation are considered by the Board together with the Group Audit Committee's recommendation on the re-appointment of the external auditors or whether to commence an audit tender process. The annual evaluation is carried out following completion of the annual accounts and audit.

Deloitte LLP have been the company's auditors since March 2000. The external auditors are required to rotate the lead audit partner responsible for the audit every five years. The current lead audit partner has completed his fifth year and accordingly, a new audit partner will lead the audits for the year ending 31 December 2010. There are no contractual obligations restricting the company's choice of external auditor

#### Governance

The Audit Committee is responsible for making recommendations to the Board, for it to submit the Audit Committee's recommendations to shareholders for their approval at the Annual General Meeting in relation to the appointment, reappointment and removal of the external auditors. The Board has endorsed the Audit Committee's recommendation that shareholders be requested to approve the reappointment of Deloitte LLP as external auditors at the Annual General Meeting in April 2010.

The Audit Committee also fixes the remuneration of the external auditors as authorised by shareholders at the Annual General Meeting.

The Audit Committee approves the terms of engagement of the external auditors.

It is intended that there will be an external review of the effectiveness of Group Internal Audit every three to five years, in line with best practice, with internal reviews continuing in the intervening years. Ernst and Young will conduct an external review of the 2009 performance of Group Internal Audit in 2010. Internal reviews were undertaken of 2008 and 2009 performance, both of which concluded that the function operated effectively and the Board agreed with the Audit Committee findings.

It is also intended that there will be an external review of the effectiveness of the Audit Committee every three to five years, with internal reviews by the Board continuing in the intervening years.

PricewaterhouseCoopers conducted an external review of the effectiveness of the Audit Committee in 2005. In 2009, the Group Audit Committee performance evaluation was conducted externally by Spencer Stuart as part of the Board and Senior Committee evaluation process. The evaluation used detailed questionnaires and individual meetings were held with each member. Amongst the areas reviewed were the role of the Board and Committees, composition, meetings and processes, performance and reporting, and external relationships. The Board has considered and discussed reports on the outcomes of the evaluations and is satisfied with the way in which the evaluations have been conducted, the conclusions and the actions being progressed.

Since 2005, divisional audit committees have been responsible for reviewing each division's business. During 2009, the divisional audit committee structure was revised to reflect organisational changes including the creation of the Non-Core Division. The divisional audit committees report to the Audit Committee and the Audit Committee is satisfied that these committees continue to discharge their terms of reference.

Archie Hunter Chairman of the Audit Committee 24 February 2010

## Corporate governance continued

#### **Board Risk Committee Report**

Following publication of the Walker review's initial recommendations in July 2009, the Board approved the creation of a Board Risk Committee. Terms of Reference for the Board Risk Committee, which are compliant with the final Walker review recommendations published on 26 November 2009, are available at www.rbs.com. The terms of reference will be considered annually by the Board Risk Committee and approved by the Board.

The current members of the Board Risk Committee are Philip Scott (Chairman), Colin Buchan, Sandy Crombie, Archie Hunter and Joe MacHale. All members of the Board Risk Committee are independent non-executive directors.

The Board Risk Committee will hold at least six scheduled meetings each year. The Board Risk Committee held its first meeting on 19 January 2010 and a second on 22 February 2010. Meetings are held as soon as practicable prior to Group Audit Committee meetings to ensure that the work of the two Committees is coordinated and consistent. A meeting will be held immediately prior to submission of the interim and annual financial statements to the Board and the quarterly Interim Management Statements. This core programme will be supplemented by additional meetings as required. Board Risk Committee meetings will be attended by relevant executive directors, risk management, finance executives and the internal auditors. External advice may be sought by the Board Risk Committee where considered appropriate. The Board Risk Committee has not sought external advice to date.

The Board Risk Committee is responsible for:

- providing oversight and advice to the Board in relation to current and potential future risk exposures of the Group and risk strategy, including determination of risk appetite and tolerance;
- assisting the Board on such other matters as may be referred to it by the Board:
- · promoting a risk awareness culture within the Group; and
- reporting to the Board, identifying any matters within its remit in respect of which it considers that action or improvement is needed and making recommendations as to the steps to be taken.

Qualitative and quantitative information regarding the risks arising from the Group's financial instruments required under International Financial Reporting Standard (IFRS) 7, are incorporated within the financial statements and Business review.

The Board Risk Committee will play a key role in the review, design and implementation of risk management and measurement strategies and risk management policy across the Group.

The Board Risk Committee will consider the Group's risk profile relative to current and future Group Strategy. The Committee will report to the Board following each meeting on its consideration of the risk profile of the Group and any longer term macro or perceived strategic threats to the Group and will make recommendations as appropriate.

The Group risk appetite framework remains under development and work continues on enhancing risk limits and key risk measures. Risk appetite will be regularly reviewed by the Committee and the Committee will make recommendations to the Board as to risk appetite and tolerance as part of this ongoing process.

The Committee will also consider the Group's exposure to country, single name and sector concentration risk and will ensure rigorous stress and scenario testing of the Group's business is undertaken. The output of this testing will be reviewed by the Committee with a view to ensuring appropriate actions are taken where necessary. In due course it will make recommendations to the Group Board regarding related authorities, limits and mandates.

As required under the Walker review, the Committee will meet as required to review the due diligence of any proposed strategic transaction (involving a merger, acquisition or disposal) prior to the Group Board approval of the transaction.

The Committee will approve the operational plan for RBS Risk Management. It will consider the adequacy and effectiveness of resource and the scope and nature of the work undertaken by the function.

The Committee will consider the adequacy and effectiveness of the technology infrastructure supporting the finance and risk management framework.

The Committee will review the risk input to divisional bonus pools and will provide advice to the Remuneration Committee on risk weightings to be applied to performance objectives which are incorporated within the incentive structure for the Group's senior executives.

The Committee will ensure that it has substantial oversight of the work being undertaken within the divisions through the existing Divisional Audit Committee structure, in conjunction with the Group Audit Committee.

Philip Scott Chairman of the Board Risk Committee 24 February 2010

#### Dear shareholder,

Remuneration is one of the most challenging issues currently facing RBS. The Remuneration Committee has sought to reflect public sentiment on this issue and the Group's results, balanced with the need to remain competitive and retain individuals that are central to the future success of the Group. We are especially conscious of the public hostility to some of the higher levels of banking pay and the special scrutiny in such cases as RBS which is reporting an overall loss. We are trying to react to this responsibly, but if the staff needed to restore the Group's fortunes feel they will be treated worse than at competitors, we will fail to retain or recruit and thereby fail in our turnaround goals for RBS. Those responsible for the major failings have left. Our remaining staff are performing well in profitable businesses or engaged in the challenging task of turning around our more difficult legacy cases.

The principles I outlined to you in my letter last year connected the long-term interests of shareholders and customers with the performance of staff. These principles were the beginning of a fundamental reform of remuneration within the Group. During 2009, a thorough review of remuneration policies, processes and governance at RBS was undertaken. We have committed to positioning the Group at the leading edge of the financial services sector reform of remuneration and the changes we are making will help us reach this position. The framework that the Remuneration Committee has established has strengthened both the performance management processes and the link between risk and reward. The basis of the framework is:

- a performance management process which ensures all employees know what is expected of them and includes a rigorous review of their achievements:
- pay for performance all annual and longer term awards are subject to challenging and measurable performance criteria directly linked to the Group's strategic plan;
- deferral a significant proportion of annual awards are deferred and longer term awards are subject to a three year performance period;
- clawback awards can be subject to clawback and may be withheld if the results later turn out not to reflect sustained longer term performance; and
- use of shares for bonuses to align interests of employees with shareholders.

The Remuneration Committee appreciates that this has been another difficult year for our staff and their families as we restructure the business. The reality is that it is the hard work of our staff over many years that has resulted in a core set of resilient and valuable businesses that will drive our recovery. The performance of the core business remains strong due to the incredible focus our employees have maintained on our customers. It is for that reason we continue to create an environment in which our staff can meet their ambitions as we work with them to restore and then transform the Group into one of the world's most admired, valued and stable banks.

The Remuneration Committee is acutely aware of the additional responsibilities it carries as a consequence of the support RBS has received from the UK Government. RBS fully intends to be a responsible steward of this investment. The Board believes that pay must be both appropriately restrained but commercial and fair. Our plans take account of the need for a careful balance to be struck reflecting competitor positions, the UK bonus tax, the overall results of RBS and the capital support the Group has received.

The Remuneration Committee reviewed remuneration policies, processes and practices across the Group to ensure that they support the strategic goals of RBS which are to serve institutions well, to return to standalone strength, to return shareholder value, and to reflect best practice and regulatory requirements. We have taken into account the recommendations on remuneration made by the G20, the FSA and the Walker review and we are working towards implementation. The Remuneration Committee very much hopes that the implementation of these recommendations creates a level playing field for all banks internationally. We cannot set remuneration policy in isolation as to do so would neither reflect the competitive environment nor enable us to attract and retain employees of the calibre necessary to rebuild the Group and deliver long-term shareholder value.

During the year, the Remuneration Committee's activities have focused on:

- ensuring that the Group's remuneration policies, procedures and practices are effective and promote the highest possible standards of risk management;
- designing policies to ensure that remuneration is appropriately competitive in the markets, sectors and geographies in which RBS operates, and is related to individual, business unit and Group performance;
- strengthening the link between remuneration and risk taken and taking advice from the newly-formed Board Risk Committee;
- developing and implementing a rigorous approach to performance management, using appropriate risk-adjusted performance measures and taking into account the full costs and capital allocated to individual businesses;

### Letter from the Chairman of the Remuneration Committee continued

- reviewing the remuneration of employees who have a material impact on Group performance. This includes new processes for reviewing remuneration for newly recruited senior individuals, who are critical to the long-term success of RBS; and
- reviewing and providing a strategic overview of all bonus and longterm incentive plans operating in RBS to ensure their compliance with shareholder interests, best industry practice and the requirements of the FSA's Code of Practice on Remuneration.

The outcome of the Remuneration Committee's review has included:

- a clear governance framework for incentive plans across the Group, involving the Risk and HR functions at all key decision points;
- a structure of deferment for incentives for up to three years, with the ability to claw back any that are shown to have been based on misstated or misleading results;
- agreement with the Group's major shareholder, UKFI, on the overall level of bonuses in respect of 2009 performance and the arrangements for their deferment in stages to 2012; and
- a new long term incentive plan which is being submitted to shareholders for approval at the Annual General Meeting following a comprehensive consultation with major institutional shareholders.
   This plan includes a new approach to performance measures to ensure that awards vest only if the Remuneration Committee is satisfied that the performance achieved is in line with the Board's risk policies and that a balanced performance has been achieved across a number of risk adjusted metrics.

During the year the terms of reference of the Remuneration Committee were broadened to include oversight of remuneration policies for all employees across the Group. To reflect its work, the report of the Remuneration Committee contains not only information on executive remuneration, but also a statement of the remuneration policies which will apply across the whole of the Group.

The remuneration environment is evolving and while I acknowledge there is still more work to be done, we have already made significant changes and continue to be one of the leaders in the sector in the reform of our remuneration policies. The Remuneration Committee has made significant progress in overseeing the development of policies, processes and practices that will ensure that employee remuneration at RBS is properly controlled and fully aligns sustainable performance with the long term interests of shareholders and customers.

Colin A. M. Buchan Chairman of the Remuneration Committee 24 February 2010

#### The Remuneration Committee

The current members of the Remuneration Committee are Colin Buchan (committee Chairman since February 2009), Sandy Crombie, Penny Hughes and John McFarlane. The members of the Remuneration Committee are all independent non-executive directors. Attendance of each member at meetings of the Remuneration Committee in 2009 is shown on page 217.

Jim Currie, Janis Kong, Sir Tom McKillop, Bob Scott and Peter Sutherland were members of the Committee until February 2009 when they ceased to be directors.

Philip Hampton was a member of the Remuneration Committee until 4 August 2009, when he was replaced as a member by Sandy Crombie.

The Remuneration Committee is responsible for the overview of the Group's Policy on Remuneration, as well as considering executive remuneration and, as required, making recommendations to the Group Board in respect of the remuneration arrangements of the executive directors of the Group. The Board as a whole reserves the authority to make the final determination of the remuneration of directors as it considers that this two-stage process allows greater consideration and evaluation and is consistent with the unitary nature of the Board. No director is included in decisions regarding his or her own remuneration.

The Remuneration Committee is also responsible for setting the remuneration arrangements for members of the Group Executive Committee and Management Committee and any employees falling within the definition of principle 8 of the FSA Code. Details of the FSA Code can be found at www.fsa.gov.uk.

The terms of reference for the Remuneration Committee have been reviewed. The revised terms of reference extend the remit of the Committee to oversight of Group-wide remuneration policy to ensure that the Group's remuneration arrangements are consistent with and promote effective risk management. The Committee will undertake a regular review of the adequacy and effectiveness of the remuneration policy to ensure it is fully aligned with the Group's long-term objectives. The Committee receives a number of reports to assist it in its oversight of remuneration policy, such as on risk and management performance across the Group.

During the year, the Remuneration Committee received advice from Watson Wyatt (now Towers Watson) on matters relating to directors' remuneration in the UK, together with advice from the Group Director, Human Resources and the Group General Counsel and Group Secretary on general remuneration matters. In addition, the Remuneration Committee has taken account of the views of the Group Chief Executive on performance assessment of the executive directors and members of the Group Executive Committee and Management Committee

Towers Watson are signatories to the voluntary Code of Conduct in relation to executive remuneration consulting in the UK. The relationship between the Remuneration Committee and Towers Watson takes account of this code.

Towers Watson also provided professional services in the ordinary course of business, including actuarial advice and benefits administration services to subsidiaries of the Group and investment consulting and actuarial advice to the trustees of some of the Group's pension funds. The advisers to the Remuneration Committee are appointed independently by the Committee, which reviews its selection of advisers annually. The Committee is satisfied that the consultants from Towers Watson who advise the Committee operate independently of the consulting teams undertaking other work with the Group.

#### Group-wide remuneration policy

The objective of the Group's remuneration policy is to provide, in the context of the Group's business strategy, remuneration in form and amount which will attract, retain, motivate and reward high calibre employees to deliver superior long-term business performance within acceptable risk parameters. The remuneration policy is designed to ensure that the Group's metrics, reward structures and governance processes as a whole provide comprehensive coverage of the key risks in an appropriate way.

An overarching set of principles has been implemented which provides a framework for the design of reward programmes across the Group. Policy standards ensure reward, benefits and support packages are provided which are aligned to business objectives and which are market facing and appropriately aligned with shareholders' long term interests. The aspirations of the Group must be supported by reward programmes that recognise the capabilities and achievements of individual employees and that reward significant and sustained individual and business unit performance.

The key aspects of the remuneration policy are as set out below:

#### Pay-for-performance

- The pay-for-performance systems should be underpinned by a robust performance management system.
- Reward should be linked to business performance and appropriate account should be taken of risk factors associated with that business.

#### Market facing

- Reward offerings in the markets where the Group operates should be understood and reward programmes should be designed and developed that offer value for money.
- Total compensation (comprising base pay progression and variable pay), benefits and long-term incentives should generally target a market position consistent with ensuring competitiveness and which allows a higher positioning for the highest performers.

#### Allow for customisation

- The composition of reward should allow for customisation through individual choice.
- · Reward should support the diversity of the Group's employees.

# Directors' remuneration report continued

#### Compliance and governance

Reward design and delivery should comply with appropriate policy, standards, be aligned to industry best practice, meet relevant regulators' criteria and be consistent with effective risk management and the long term interests of shareholders.

The remuneration policy as regards individual elements of employees' remuneration packages are as follows:

#### Base salary

Base salaries are generally set around market median competitiveness, in the context of competitive annual compensation and total compensation. Base salaries are appropriate in the specific market for the business in which an individual works and for the talents, skills and competencies that the individual brings to the Group. The level of fixed pay should be sufficient so that inappropriate risk-taking is not encouraged.

#### **Short-term incentives**

The policy in respect of short-term incentives is to reward good financial and non-financial performance that supports the business strategy, taking into account the Group's risk appetite and personal contribution in a clear and reasonable way against targets that are specific, measurable, set at the beginning of the year and communicated to the employees.

Specific design principles for short-term incentives are in place, with strict governance procedures that ensure that all existing and future incentive schemes support the Group's business strategy and risk appetite. All short-term incentives are subject to appropriate governance, including review by the risk management, finance and human resources functions.

The way in which expenditure on short term incentives is linked to business performance has been significantly amended to take account of FSA principles in both design and delivery to individual employees. Expenditure will be reviewed by the Remuneration Committee, against the context of a range of performance metrics. The key metric that will be considered is risk-adjusted profit in excess of the cost of capital, with the cost of liquidity and all of the risks associated with the underlying business performance also taken into account. Where risk factors do not readily lend themselves to quantitative analysis then these may be factored in as adjustments, on the recommendation of Group Risk Management. The Board Risk Committee will also provide assurance, on an arms-length basis, as to the appropriateness of the proposed adjustments for these additional risk factors. Allocation of the expenditure will depend on individual performance and on each employees' performance rating. Ratings are based on an assessment of performance during a single year, against a full range of measures including both financial and non-financial measures which take risk into account. The Group discourages the use of guaranteed bonuses and will not agree to any that span longer than a single financial year.

Performance awards for 2009 to those earning over £39,000 will be deferred and paid in three tranches over the period to June 2012.

Selected senior individuals in Global Banking & Markets will receive part of their awards for performance in 2009 in shares which require to be held by recipients until January 2015. Participants will be able to sell sufficient shares to cover their tax liabilities which are incurred on vesting, but conditions remain on any further sales before 2015. In order for any further sales to occur prior to 2015, participants would need to hold shares under Group Schemes to at least the gross value of their awards.

#### Deferred award

The purpose of deferred awards is to support a performance culture where employees recognise the importance of sustainable Group, business and individual performance. A significant proportion when compared with the fixed component of selected individual awards will be deferred over a three year period.

A new deferral plan was approved by shareholders on 15 December 2009. Under the new plan, short-term incentives will be deferred into bonus awards vesting over a three year period in the form of RBS shares for the outer years. Deferral into shares helps to align the reward of participants with the long-term interests of shareholders. The terms of the deferral plan provides for "clawback" which allows the Remuneration Committee retrospectively to limit any compensation at the time of vesting if it considers that the performance factors on which reward decisions were based have later turned out not to reflect the corresponding performance in the longer term. The intention is to allow the Group to adjust historic compensation for unforeseen issues arising during the deferral period, particularly those that do not easily lend themselves to quantitative measurement.

#### Long-term incentive plans

The Group provides employees in senior roles (executive level and senior managers by nomination) the opportunity to receive annual awards of long-term incentives. The objective is to encourage the creation of value over the long term and to align the rewards of the participants with the returns to shareholders.

Shareholder approval will be sought at the Annual General Meeting on 28 April 2010 for a new long term incentive plan, which will replace the existing Medium Term Performance Plan and Executive Share Option Plan. The key design features of the new long term incentive plan are:

- awards will be structured as performance-vesting deferred shares;
- at the discretion of the Remuneration Committee recipients will be able to elect whether they receive their award in the form of shares, or convert a portion of their award into market-value share options with the same performance conditions. The conversion rate between shares and options will be set so as to be broadly cost neutral. It is not the intention of the Remuneration Committee to offer this choice to participants for the initial award;

- the primary requirement for awards to vest is that the Remuneration Committee should be satisfied that risk management during the performance period has been effective at a Group and division/ functional level. The Remuneration Committee's determination will be informed by input from the Group's Board Risk Committee and the Chief Risk Officer. Specifically, prior to vesting, the Remuneration Committee will have regard to risk and compliance across the Group and divisions and make an assessment of future risks as appropriate. It will also review whether there are any individual or more general cases where clawback should be operated;
- for participants below Board level, vesting of share and option awards will be based on delivery of the strategic plan. Performance will be considered against metrics that reflect the five strategic tests in the strategic plan including:
  - risk measures
  - returns
  - efficiency
  - growth
  - customer franchise measure

For the most senior roles, vesting will be based partly on divisional or functional performance and partly on performance across RBS Group. From a behavioural perspective, the Remuneration Committee must also be satisfied that financial results have been achieved without excessive risk. The Remuneration Committee will consider both the financial performance and risk information and assess whether it considers that the outcome driven by the metrics on which the vesting of share awards depends is appropriate against this context:

- for awards granted in 2010, performance will be measured over a three year period, and the Remuneration Committee will review this approach for future years' awards; and
- clawback will apply to all awards. This allows the Remuneration
   Committee to retrospectively limit any compensation at the time of
   vesting if it considers that the performance factors on which reward
   decisions were based have later turned out not to reflect the
   corresponding performance in the long-term.

#### Pension arrangements

The Group provides competitive retirement benefits in a manner that does not create an unacceptable level of risk for the Group. New employees are eligible for a cash allowance in lieu of pension provision and the facility to choose to have part of their remuneration in the form of contributions to The Royal Bank of Scotland Group Retirement Savings Plan.

Some employees continue to participate in defined benefit arrangements. The following two changes have been made to the main defined benefit pension plans:

- a yearly limit on the amount of any salary increase that will count for pension purposes; and
- a reduction in the severance lump sum for those who take an immediate undiscounted pension for redundancy.

# Executive remuneration policy Components of executive directors' remuneration 2010 Salary

Base salaries of executive directors are reviewed annually. It has been agreed that no increases in base salaries will be made as part of the 2010 review.

#### Benefits

Executive directors are eligible to receive various employee benefits or a cash equivalent from a flexible benefits account, on a similar basis to other employees.

Details of pension arrangements of directors are shown on page 236. Executive directors also receive death-in-service cover.

For all executive directors joining on or after 1 October 2006, pension provision is in the form of a pension allowance which may be used to participate in The Royal Bank of Scotland Group Retirement Savings Plan which is open to all employees, or to invest in alternative pension arrangements, or to take all or some of the allowance in cash. In addition, as employees, executive directors are eligible to participate in Sharesave and Buy As You Earn Plans. These plans are not subject to performance conditions since they are operated on an all-employee basis.

The 2008 Report and Accounts reported on the pension paid to the former Group Chief Executive, Sir Fred Goodwin, on his retirement from the Group on 31 January 2009. Following discussions between Sir Fred and the Group, he volunteered to make a substantial reduction to his pension to the level of £342,500 a year.

Gordon Pell will retire from the Group and the Board on 31 March 2010, shortly after his normal pension age of 60. Details of his pension are shown in this report. As agreed by the Board in 2005 his pension is based on his 39 years of service with Lloyds TSB and the Group, part of which has been funded by a transfer payment from a Lloyds TSB pension plan.

Following Gordon Pell's retirement, no current director will be a member of one of the Group's final salary pension plans. The RBS Group Pension Fund is closed to employees, including executive directors, joining the Group after 30 September 2006. Any new executive director would only be a member if he or she is already a current employee who is a member of the plan. The provision for an undiscounted pension on early retirement at employer request would not apply to any executive director appointed in the future.

# Directors' remuneration report continued

#### Annual incentives

Annual incentives awarded to executive directors in respect of 2009 performance will be granted under the terms of the new deferral plan which was approved by shareholders in December 2009. In respect of 2009, the Remuneration Committee reviewed the annual incentive payments for executive directors, taking into account performance against targets for the year and targets relating to the strategic plan. As a result, the Remuneration Committee proposed annual incentive payments for Stephen Hester, Gordon Pell and Bruce Van Saun.

The Group Chief Executive, Stephen Hester, has declined his annual performance bonus for 2009 in the light of the public controversy currently prevailing on pay and the potential impediment taking such an award might have on support for the RBS turnaround which he was hired 15 months ago to lead. The Remuneration Committee, considers that Stephen Hester significantly outperformed the targets he was set for 2009 and intended to award a bonus commensurate with that view. In the light of Stephen Hester's request, but mindful of the importance of the turnaround plan delivery that he was hired to achieve, no bonus will be awarded to him in respect of 2009. However, it remains the Board's intention over the course of the recovery period to reward the Group Chief Executive fairly, appropriately and at market levels for achievement against the targets we have published to make the bank safe, successful and valuable again.

The Deputy Group Chief Executive, Gordon Pell, has also requested to waive his annual bonus for 2009, and in light of his request the Board has agreed that no bonus will be awarded to him in respect of 2009 performance.

Executive directors have a normal maximum annual incentive opportunity of between 160% and 200% of salary (with an exceptional maximum opportunity of 200-250% of salary). The on-target opportunity is 107% to 133% of salary.

Any incentive payments to executive directors in 2010 will reflect performance across five performance categories: Strategic Direction, Finance and Operations, Stakeholders, Risk, Efficiency and Control and Capability and Development. Group business unit and functional performance will be considered as appropriate. Clawback provisions will apply.

#### Long-term incentives

The Group provides long-term incentives which are designed to link reward with the long-term success of the RBS Group. The awards are a significant investment in individuals by the RBS Group, and recognise the responsibility those participants have in driving its future success and for delivering share price growth.

In 2009, executive directors received long-term incentives under two plans, the Medium Term Performance Plan (MPP) and the Executive Share Option Plan (ESOP). Both plans contain clawback provisions that allow the Remuneration Committee to exercise its discretion over the vesting of awards made in 2009. More information on both of the plans can be found on pages 233 to 235.

Shareholder approval will be sought at the Annual General Meeting on 28 April 2010 for a new long-term incentive plan, to replace the above plans. The key design features of this plan are outlined on pages 226 and 227.

For executive directors, the proposed performance conditions focus on shareholder value, while factoring in the growing regulatory emphasis on risk-adjusted financial metrics. The proposal for awards in 2010 is that 50% of each award vesting is based on improvement in economic profit, 25% is based on relative Total Shareholder Return (TSR) and 25% is based on absolute TSR. There will also be an underpin whereby vesting levels may be adjusted depending on risk performance and achievements related to the strategic plan objectives.

It is anticipated that awards under the new long-term incentive plan will be made to executive directors following shareholder approval of the plan. Awards to executive directors will have a normal maximum limit of 400% of salary. In the event of exceptional circumstances and if the award policy for executive directors were to be increased from this level, shareholder consultation would be undertaken.

#### Shareholding guidelines

The Group operates shareholding guidelines for executive directors. The target shareholding level is 200% of gross annual salary for the Group Chief Executive and 100% of gross annual salary for executive directors. Executive directors have a period of five years in which to build up their shareholdings to meet the guideline levels.

#### Chairman - Philip Hampton

Following consultation with UKFI and other major shareholders, it was agreed that Philip Hampton would receive a one-off restricted stock award on his appointment as Chairman. This award is in the form of nil priced shares. The award was made on 27 February 2009 over 5,172,413 shares. These will vest, subject to the satisfaction of performance conditions, on the third anniversary of the date of grant. The performance conditions include measures on effective governance and stewardship of RBS, relationships with key stakeholders and delivery of value and return to shareholders.

In assessing performance to determine the vesting of this award, the Remuneration Committee will consider a number of factors which demonstrate whether Philip Hampton has led the successful and sustainable rebuilding of the Group. The Committee will also require to be satisfied that the vesting level is commensurate with the underlying financial performance of the Group.

Philip Hampton has voluntarily agreed that he will retain at least half of the vested shares for a further period of 12 months after the vesting date. This reflects his personal commitment to driving the Group's performance over the longer term.

#### **Group Chief Executive - Stephen Hester**

Stephen Hester received certain share awards on appointment as Group Chief Executive and share awards to replace bonus and share awards he forfeited on leaving The British Land Company PLC. He was granted conditional share awards over a total of 10,407,081 shares. Subject to their terms, the majority of these awards vest between February 2009 and the third anniversary of his appointment as Group Chief Executive.

In 2009, Stephen Hester received an award over 4,800,000 shares under the MPP and options over 9,550,000 shares under the ESOP. The performance conditions attached to the vesting of these awards are based on absolute and relative Total Shareholder Return metrics as described on page 235. Before the Remuneration Committee will permit any of Stephen Hester's shares to vest, it will consider underlying financial performance of the Group and whether this performance is delivered in a way which is consistent with effective risk management.

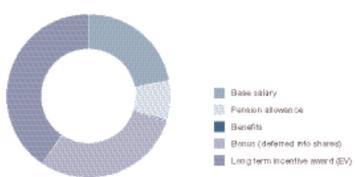
Stephen Hester has voluntarily agreed to retain any shares that he receives under the MPP in 2009 for a further two years past the vesting date. This reflects his personal commitment to driving the Group's performance over the longer term.

#### **Group Finance Director - Bruce Van Saun**

On joining the Group, Bruce Van Saun was made a conditional share award of 1,810,611 shares under the MPP and options over 905,306 shares under the ESOP. Both awards will vest on 8 September 2012, the third anniversary of him joining the Group, and are subject to performance conditions.

The ESOP and MPP awards made to Bruce Van Saun are subject to the same absolute and relative TSR targets that apply to Stephen Hester's awards, including the performance underpin allowing the Remuneration Committee to adjust awards if the vesting outcome does not reflect the Group's underlying performance and management of risk.

# **UK-based executive directors**' remuneration balance Executive director (including Chief Executive) pay mix



The chart above shows the make up of remuneration opportunity for ontarget annual performance, and with long term incentive awards shown at their fair value at the date of grant. Short term incentive payments earned in relation to 2010 performance will be deferred and will vest, subject to satisfactory performance. The actual value of the long term incentive awards will depend on performance over the period 2010 to 2012 and the share price at the time the awards vest.

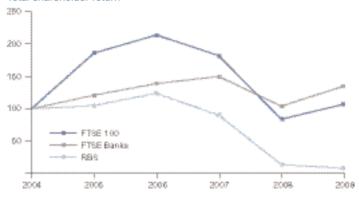
#### Non-executive directors

The level of remuneration for non-executive directors reflects the responsibility and time commitment of directors and the level of fees paid to non-executive directors of comparable major UK companies. Non-executive directors do not participate in any incentive or performance plan. Non-executive director fees are reviewed regularly. There was no change in fees during 2009.

#### Total shareholder return performance

The performance graphs below illustrate the performance of the company over the past five years in terms of total shareholder return compared with that of the companies comprising the FTSE 100 Index. This Index has been selected because it represents a cross-section of leading UK companies. The total shareholder return for FTSE banks for the same period has been added for comparison. The total shareholder return for the company and the indices have been rebased to 100 for 2004.

Total shareholder return



Total shareholder return - daily



### Directors' remuneration report continued

#### Service contracts

The company's policy in relation to the duration of contracts with directors is that executive directors' contracts generally continue until termination by either party, subject to the required notice, or until retirement. The notice period under the service contracts of executive directors will not normally exceed 12 months. In relation to newly recruited executive directors, subject to the prior approval of the Remuneration Committee, the notice period may be extended beyond 12 months if there is a clear case for this. Where a longer period of notice is initially approved on appointment, it will normally be structured such that it will automatically reduce to 12 months in due course.

All new service contracts for executive directors are subject to approval by the Remuneration Committee. Those contracts normally include standard clauses covering the performance review process, the company's normal disciplinary procedure, and terms for dismissal in the event of failure to perform or in situations involving actions in breach of the Group's policies and standards.

Any compensation payment made in connection with the departure of an executive director will be subject to approval by the Remuneration Committee, having regard to the terms of the service contract and the reasons for termination. Any Board members who leave the company in the future will receive a severance package which is reasonable and perceived as fair.

No compensation payment was made to Guy Whittaker in respect of his ceasing to be a director.

Information regarding directors' service contracts is shown below:

	Date of current contract	Notice period – from company	Notice period – from executive
Executive directors			
Stephen Hester	4 November 2008	12 months	12 months
Gordon Pell	20 February 2006	12 months	6 months
Bruce Van Saun (1)	8 September 2009	12 months	12 months
Former executive directors			
Guy Whittaker (2)	19 December 2005	12 months	12 months

Notes

- (1) Appointed as a director on 1 October 2009.
- (2) Ceased to be a director on 30 September 2009.

Except as noted below, in the event of severance where any contractual notice period is not worked, the employing company may pay a sum to the executive in lieu of the notice period. In the event of situations involving breach of the employing company's policies resulting in dismissal, reduced or no payments may be made to the executive. Depending on the circumstances of the termination of employment, the executive may be entitled, or the Remuneration Committee may exercise its discretion to allow, the executive to exercise outstanding awards under long-term incentive arrangements subject to the rules of the relevant plan.

#### Stephen Hester

In the event that Stephen Hester's employment is terminated by the company (other than by reason of his personal underperformance), the following will apply. First, he will be entitled to receive a payment in lieu of notice to the value of base salary, bonus and benefits (including pension contributions). Secondly, any share awards granted to him to replace bonus and share awards he forfeited on leaving The British Land Company PLC will vest immediately on such termination.

If Stephen Hester's employment is terminated by reason of his personal underperformance, the company is entitled to terminate by giving written notice with immediate effect and without making any payment in lieu thereof and Stephen Hester will forfeit any unvested stock awards. If he resigns voluntarily and the company does not require him to work out his notice period, Stephen Hester may receive a payment in lieu of notice based on salary only (i.e. no bonus or benefits) and he will also forfeit any unvested stock awards.

#### **Gordon Pell**

Gordon Pell will retire from employment of the Group on 31 March 2010. In the event that Gordon Pell's employment has been terminated by notice, any payment in lieu of notice would have been based on salary only i.e. not bonus or benefits. Gordon Pell is a member of The Royal Bank of Scotland Group Pension Fund (the RBS Fund) and is contractually entitled to receive all pension benefits in accordance with its terms which apply to all members. The RBS Fund rules allow all members, including executive directors, who retire early at the request of their employer to receive a pension based on accrued service with no discount applied for early retirement. Gordon Pell attained his normal pension age of 60, according to the rules of the Group Pension Fund, on 23 February 2010 and from that date, no discount applies on payment of his pension.

#### **Bruce Van Saun**

In the event Bruce Van Saun's employment is terminated by reason of his personal underperformance, the company is entitled to terminate by giving written notice with immediate effect and without making any payment in lieu of notice. Any payment in lieu of notice that may be made to Bruce Van Saun would be based on salary only (i.e. not bonus or benefits).

The company has agreed that, provided certain conditions are met, on leaving employment, Bruce Van Saun will not forfeit awards under the rules of the Deferral Plan, the MPP and the ESOP.

Date for election

#### Chairman and non-executive directors

The original dates of appointment as directors of the company and the dates for the Chairman and non-executive directors next election or re-election are as follows:

	Date first appointed	or next re-election	
Philip Hampton	19 January 2009	2010 (1)	
Colin Buchan	1 June 2002	2011	
Sandy Crombie	1 June 2009	2010	
Penny Hughes	1 January 2010	2010	
Archie Hunter	1 September 2004	2010 (2)	
Joe MacHale	1 September 2004	2010	
John McFarlane	1 October 2008	2012	
Art Ryan	1 October 2008	2012	
Philip Scott	1 November 2009	2010	

#### Note

(1) In accordance with the Walker review recommendations and with effect from the 2010 Annual General Meeting the Chairman will propose himself for re-election annually.

(2) Will not seek re-election at the 2010 Annual General Meeting.

Under the company's Articles of Association, all directors must retire and seek re-election by shareholders at least every three years. The dates in the table above reflect the latest date for election or re-election.

The non-executive directors do not have service contracts or notice periods although they have letters of engagement reflecting their responsibilities and commitments. These letters make clear to non-executive directors the time commitment they are expected to give to their Board duties. Philip Scott's and Penny Hughes' letters clearly state that the time commitment should be in line with the Walker review. No compensation would be paid to any non-executive director in the event of termination.

Philip Hampton is entitled to receive a cash payment in lieu of notice if his appointment is terminated as result of the Group's majority shareholder seeking to effect the termination of his appointment. The applicable notice period is 12 months. In the event that the company terminates Philip Hampton's appointment without good reason, or his reelection is not approved by shareholders in General Meeting resulting in the termination of his appointment, he will be entitled to receive a cash payment in lieu of notice of 12 months' fees.

# Directors' remuneration report continued

The tables and explanatory notes on pages 232 to 236 report the remuneration of each director for the year ended 31 December 2009 and have been audited by the company's auditors, Deloitte LLP.

#### Directors' remuneration

	Salary/ fees £000	Performance bonus(1) £000	Benefits £000	2009 Total £000	2008 Total £000
Chairman					
Philip Hampton	700	_	_	700	_
Executive directors					
Stephen Hester	1,220	_	7	1,227	164
Gordon Pell	932	_	1	933	909
Bruce Van Saun (2)	333	363	4	700	_
Former Chairman and executive directors					
Sir Tom McKillop (3,5)	72	_	_	72	787
Guy Whittaker (4,5)	635	_	3	638	833

#### Notes

<sup>(5)</sup> No payment for loss of office was made to Sir Tom McKillop or Guy Whittaker.

	Board fees £000	Board committee fees £000	2009 Total £000	2008 Total £000
Non-executive directors				
Colin Buchan	73	79	152	130
Sandy Crombie (1)	88	_	88	_
Archie Hunter	73	93	166	174
Joe MacHale	73	38	111	106
John McFarlane	73	20	93	18
Art Ryan	73	19	92	18
Philip Scott (2)	25	_	25	_
Former non-executive directors				
Dr Currie (3)	8	2	10	89
Bill Friedrich (3)	8	4	12	106
Bud Koch (3)	8	_	8	73
Janis Kong (3)	8	2	10	89
Sir Steve Robson (3)	8	3	11	106
Bob Scott (3, 4)	18	_	18	174
Peter Sutherland (3)	8	3	11	102

#### Notes

No director received any expense allowances chargeable to UK income tax or compensation for loss of office/termination payment. The non-executive directors did not receive any bonus payments or benefits.

<sup>(1)</sup> Performance bonus payable in respect of performance during 2009 which will be awarded under the 2010 deferral plan and deferred until 2012. The performance bonus for Bruce Van Saun reflects his performance since joining the Group in October 2009, including completion of the APS, year end budget, capital planning and preparation for disposals.

<sup>(2)</sup> Appointed as a director on 1 October 2009.

<sup>(3)</sup> Appointed to the Board in September 2005 and retired as Chairman and as a director on 3 February 2009.

<sup>(4)</sup> Ceased to be a director on 30 September 2009.

<sup>(1)</sup> Appointed as Senior Independent Director on 1 June 2009. His fee is inclusive and covers all Board and Board Committee work.

<sup>(2)</sup> Appointed as a director on 1 November 2009.

<sup>(3)</sup> Retired as a director on 6 February 2009. No compensation for loss of office was made.

<sup>(4)</sup> Fee is inclusive and covered all Board and Board Committee work.

#### **Share options**

The Executive Share Option Plan (ESOP) was approved by shareholders at the company's 2007 Annual General Meeting. In 2009, options were granted to executive directors under the ESOP over shares worth between one and a half times salary and three times salary.

Options to subscribe for ordinary shares of 25p each in the company granted to, and exercised by, directors during the year ended 31 December 2009 are shown in the table below.

The intention is that no further awards will be made under the ESOP. Instead, awards will be made under the new long term incentive plan, if approved by shareholders. Details of the long-term incentive plan can be found on pages 226 and 227.

			Options exercise	d in 2009				
	Options held at 1 January 2009	Options granted in 2009	Number	Market price at date of exercise £	Options lapsed in 2009	Option price £	Optic Number	ons held at 31 December 2009  Exercise period
Stephen Hester	_	9,550,000				0.37	9,550,000	22.06.12 – 21.06.19
Gordon Pell	104,252					4.80	104,252	14.08.04 - 13.08.11
	98,879					5.07	98,879	14.03.05 - 13.03.12
	178,412					3.45	178,412	13.03.06 - 12.03.13
	169,158					4.84	169,158	11.03.07 - 10.03.14
	181,304					4.83	181,304	10.03.08 - 09.03.15
	223,428				223,428	5.17	_	lapsed
	310,364					4.70	310,364	16.08.10 - 15.08.17
	640,871					2.97	640,871	06.03.11 - 05.03.18
	1,906,668				223,428		1,683,240	
Guy Whittaker (2)	203,113				203,113	5.17	_	lapsed
	335,269				335,269	4.70	_	lapsed
	582,803				582,803	2.97	_	lapsed
	9,218 (1)				9,218 (1)	1.89	_	lapsed
		45,592 (1)			45,592 (1)	0.38	_	lapsed
	1,130,403	45,592			1,175,995		_	
Bruce Van Saun (3	3) —	905,306				0.57	905,306	08.09.12 – 07.09.19

#### Notes

- (1) Options held under the sharesave schemes, which are not subject to performance conditions.
- (2) Options held at 30 September 2009 when Guy Whittaker ceased to be a director. All outstanding awards lapsed following cessation of employment.
- (3) Awards granted on 8 September 2009 when Bruce Van Saun joined the Group. He was appointed as a director on 1 October 2009.

No options had their terms and conditions varied during the year ended 31 December 2009. No payment is required on the award of an option.

The plan was amended to introduce a clawback provisions for grants made in 2009.

In respect of the grant of options in 2009, the performance conditions for executive directors are based on a combination of relative and absolute Total Shareholder Return (TSR) measures. Further details can be found on page 235.

The market price of the company's ordinary shares at 31 December 2009 was 29.2p and the range during the year ended 31 December 2009 was 10.3p to 57.7p.

In the ten year period to 31 December 2009, awards made that could require new issue shares under the company's share plans represented 4.1% of the company's issued ordinary share capital, leaving an available dilution headroom of 5.9%. The company meets its employee share plan obligations through a combination of new issue shares and market purchase shares.

# Directors' remuneration report continued

#### Medium Term Performance Plan (MPP)

The MPP was approved by shareholders in April 2001. Key executives (Management Committee members and above) are eligible for an annual award under the plan in the form of share or share equivalent awards. Whilst the rules of the plan allow awards over shares worth up to one and a half times earnings, the Remuneration Committee has adopted a policy of granting awards based on a multiple of salary. No changes will be made to this policy without prior consultation with shareholders. The intention is that no further awards will be made under the MPP, instead awards will be made under the new long term incentive plan, if approved by shareholders. Details of the long-term incentive plan can be found on pages 226 and 227.

	Scheme interests (share equivalents) at 1 January 2009	Awards granted in 2009	Market price on award £	Awards vested in 2009	Awards exercised in 2009	Sheme interests (share equivalents) at 31 December 2009	End of period for qualifying conditions to be fulfilled
Stephen Hester	_	4,800,000	0.37			4,800,000	22.06.12
Gordon Pell	138,384		5.85			_	lapsed
	305,177		2.97			305,177	31.12.10
	443,561					305,177	
Guy Whittaker (1)	128,134		5.85			_	lapsed
	277,525		2.97			_	lapsed
	405,659					_	
Bruce Van Saun (2)	_	1,810,611	0.57			1,810,611	22.06.12 (3)

#### Notes:

- (1) Awards held at 30 September 2009 when Guy Whittaker ceased to be a director. All outstanding awards lapsed following cessation of employment.
- (2) Awards granted on 8 September 2009 when Bruce Van Saun joined the Group. He was appointed as a director on 1 October 2009.
- (3) End of qualifying period 22 June 2012, however award unavailable for exercise until 8 September 2012, 3 years from date of award.

For any awards that have vested, participants holding option-based awards can exercise their right over the underlying share equivalents at any time up to ten years from the date of grant.

No variation was made to any of the terms of the plan during the year other than introducing a clawback provision for awards made in 2009.

# Performance criteria for ESOP and MPP awards granted to executive directors in 2009

Awards are subject to relative and absolute TSR measures, both weighted equally. The performance measures apply to both ESOP and MPP awards made in 2009.

The relative TSR measure compares the Group's performance against a basket of banks from the UK and overseas, weighted towards those companies most similar to the Group

Comparator companies	Weighting
Lloyds Banking Group	200%
2. Barclays	
3. Banco Santander	150%
4. HSBC	
5. Standard Chartered	
6. Citigroup	100%
7. Deutsche Bank	
8. J. P. Morgan Chase	
9. BNP Paribas	50%
10. Bank of America	
11. Societe Generale	
12. Credit Agricole	
13. Credit Suisse Group	
14. Royal Bank of Canada	
15. Wells Fargo	
16. National Australia Bank	
17. BBVA	
18. UBS	
19. The Toronto Dominion Bank	
20. Unicredito Italiano	

To receive any of the shares and options subject to this performance measure, the Group's performance must be at least as good as the median of the comparator companies, with vesting as follows:

- To receive 100% of the shares and options, RBS would need to be in the top quartile of its relative TSR group.
- To receive 25% of the shares and options, RBS would need to be at the median of its relative TSR group.

The absolute TSR measure is based on the achievement of share price targets by the end of the performance period. In respect of this performance measure, vesting is determined as follows:

- To receive 100% of the shares and options the share price would need to reach 70 pence or more.
- To receive 50% of the shares and options the share price would need to reach 55 pence or more.
- To receive 25% of the shares and options the share price would need to reach 40 pence.

In addition, if the Group's Remuneration Committee consider that the vesting outcome calibrated in line with the performance conditions outlined above does not reflect the Group's underlying financial results or if the Committee considers that the financial results have been achieved with excessive risk, then the terms of the awards allow for an underpin to be used to reduce vesting of an award, or to allow the award to lapse in its entirety.

#### **Restricted Share Award**

	at 1 January grant	Market price on ed in award 2009 £	Awards vested in 2009	Market price on vesting £	Value of awards vested £	Awards held at 31 December 2009	period for qualifying conditions to be fulfilled
Stephen Hester	7,997,055 (1)	0.48	1,502,291	0.285	428,153	5,506,987	21.11.08 – 29.05.11
			608,805	0.4015	244,435		
			378,972	0.463	175,464		
	1,832,062 (2)	0.48	610,688	0.375	229,008	1,221,374	21.11.09 - 21.11.11
	9,829,117		3,100,756		1,077,060	6,728,361	
Guy Whittaker (3)	90,718	5.41	90,718	0.285	25,854	_	01.02.09
	44,500	5.41					lapsed
	135,218		90,718		25,854	_	
Philip Hampton (4)	<b>—</b> 5,172,	413 0.29				5,172,413	27.02.12

#### Notes:

- (1) Awards to replace bonus and share awards Stephen Hester forfeited on leaving The British Land Company PLC, which reflect the vesting dates of the original awards. Initially he was awarded 10,407,081 restricted shares on joining the Group and 577,964 vested during 2008.
- (2) These awards vest as to 1/3 on each of the first, second and third anniversary of award, subject to their terms.
- (3) Awards were granted to Guy Whittaker in lieu of unvested share awards from his previous employer. He ceased to be a director on 30 September 2009 and the outstanding award lapsed following cessation of employment.
- (4) Details of the restricted share award to Philip Hampton are outlined on page 228. The Remuneration Committee can amend this award as it considers appropriate. However, shareholder approval will be required to amend certain provisions to Philip Hampton's advantage. These provisions relate to the basis for determining his entitlement to, and the terms of shares or other benefits and for the adjustment thereof (if any) if there is a capitalisation issue, rights issue or open offer, sub-division or consolidation of shares or reduction of capital or any other variation of capital and the amendment power itself. The Remuneration Committee may, without shareholder approval, make minor amendments to facilitate the administration of the award, to comply with or take account of any proposed or existing legislation or to obtain or maintain favourable tax, exchange control or regulatory treatment for Philip Hampton or his employer. The benefit of the award is not pensionable.

End of the

# Directors' remuneration report continued

#### Directors' pension arrangements

During 2009 Gordon Pell accrued pensionable service in The Royal Bank of Scotland Group Pension Fund (the "RBS Fund"). The RBS Fund is a defined benefit fund registered with HM Revenue & Customs under the Finance Act 2004.

Gordon Pell is provided with additional pension benefits on a defined benefit basis outwith the RBS Fund. The figures shown below include the accrual in respect of these arrangements. Disclosure of these benefits has been made in accordance with the United Kingdom Listing Authority's Listing Rules and with the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008.

								Transfer value
			Additional	Additional			fc	or the additional
			pension	pension			Increase	pension
			earned	earned			in transfer	earned
		Accrued	during the	during the	Transfer	Transfer	value during	during the
		entitlement at	year ended	year ended	value as at	value as at	year ended	year ended
	Age at	31 December	31 December	31 December	31 December	31 December	31 December	31 December
	31 December	2009	2009	2009*	2009	2008	2009	2009*
Defined benefit arrangements	2009	£000 p.a.	£000 p.a.	£000 p.a.	£000	£000	£000	£000
Gordon Pell	59	582	65	40	13,581	9,831	3,750	923

<sup>\*</sup>Net of statutory revaluation applying to deferred pensions

Gordon Pell will retire from the Group at the end of March, shortly after his normal pension age of 60, and the pension value above has been calculated on this basis. His pension at retirement will be based on his 39 years of service with Lloyds TSB and with the Group, part of which has been funded by a transfer payment from a Lloyds TSB pension plan.

There is a significant difference in the form of disclosure required by the Listing Rules and the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008. The former requires disclosure of the additional pension earned during the year and the transfer value equivalent to this pension based on financial conditions at the end of the year. The latter requires the disclosure of the difference between the transfer value at the start and end of the year and is

therefore dependent on the change in financial conditions over the course of the year. During 2009, the real discount rate used to calculate all transfer values fell from 2.8% to 1.5%. As a result, Gordon Pell's transfer value increased to a greater extent than the amount of his pension. There has been no augmentation to his pension during 2009 or as a result of his retirement.

The transfer values disclosed above do not represent a sum paid or payable to the individual director. Instead they represent a potential liability of the Group's pension schemes.

The proportion of benefits represented by funded pension schemes for Gordon Pell is 43%.

Stephen Hester and Bruce Van Saun are, and Guy Whittaker was, provided with a cash allowance in place of pension benefits as detailed below:

Cash allowances in place of pension	2009 £000	2008 £000
Executive directors		
Stephen Hester	420	52
Bruce Van Saun	80	
Former executive director		
Guy Whittaker	217	282

Colin A. M. Buchan Chairman of the Remuneration Committee 24 February 2010

Executive directors	Shares beneficially owned at 1 January 2009	31 Decemb	31 December 2009		
	or date of appointment, if later	Shares beneficially owned	Value(1)		
Stephen Hester	340,524	2,167,419	632,886		
Gordon Pell	611,927	611,927	178,683		

#### Note

(1) The value is based on the share price at 31 December 2009, which was 29.2p. During the year ended 31 December 2009 the share price ranged from 10.3p to 57.7p.

	Snares beneficially owned at 1 January 2009	31 December 2009		
Non-executive directors	or date of appointment,	Shares beneficially	Value(1)	
	if later	owned	£	
Colin Buchan	157,515	157,515	45,994	
Sandy Crombie (2)	_	200,000	58,400	
Penny Hughes (3)	8,175	8,175	2,387	
Archie Hunter	41,344	41,344	12,072	
John McFarlane	_	50,000	14,600	
Joe MacHale	284,317	284,317	83,021	
Art Ryan	50,000	50,000	14,600	
Philip Scott (4)	500,000	500,000	146,000	
Chairman				
Philip Hampton (5)	26,312	276,312	80,683	

#### Notes:

- (1) The value is based on the share price at 31 December 2009, which was 29.2p. During the year ended 31 December 2009 the share price ranged from 10.3p to 57.7p.
- (2) Appointed as a director on 1 June 2009.
- (3) Appointed as a director on 1 January 2010.
- (4) Appointed as a director on 1 November 2009.
- (5) Appointed as a director on 19 January 2009.

No other director had an interest in the company's ordinary shares during the year or held a non-beneficial interest in the shares of the company at 31 December 2009, at 1 January 2009 or date of appointment if later. The interests shown above include the connected persons of the directors.

As at 24 February 2010 there were no changes to the directors' interests in shares shown in the tables above.

# Statement of directors' responsibilities

The directors are required by Article 4 of the IAS Regulation (European Commission Regulation No 1606/2002) to prepare Group accounts, and as permitted by the Companies Act 2006 have elected to prepare company accounts, for each financial year in accordance with International Financial Reporting Standards as adopted by the European Union. They are responsible for preparing accounts that present fairly the financial position, financial performance and cash flows of the Group and the company. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
   and
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Group and to enable them to ensure that the Annual Report and Accounts complies with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the Board

Miller McLean Secretary 24 February 2010

We, the directors listed below, confirm that to the best of our knowledge:

- the financial statements, prepared in accordance with International Financial Reporting Standards, give a true and fair view of the assets, liabilities, financial position and profit or loss of the company and the undertakings included in the consolidation taken as a whole; and
- the Business review, which is incorporated into the Directors' report, includes a fair review of the development and performance of the business and the position of the company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

By order of the Board

Philip Hampton Chairman Stephen Hester

Group Chief Executive

Bruce Van Saun Group Finance Director

24 February 2010

Board of directors

**Chairman**Philip Hampton

**Executive directors** 

Stephen Hester Gordon Pell Bruce Van Saun Non-executive directors

Colin Buchan Sandy Crombie Penny Hughes Archie Hunter Joe MacHale John McFarlane Arthur 'Art' Ryan Philip Scott

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### Independent auditors' report to the members of The Royal Bank of Scotland Group plc

We have audited the financial statements of The Royal Bank of Scotland Group plc (the "company") and its subsidiaries (together the "Group") for the year ended 31 December 2009 which comprise the accounting policies, the balance sheets as at 31 December 2009, the consolidated income statement, the consolidated statement of comprehensive income, the statements of changes in equity and the cash flow statements for the year ended 31 December 2009, the related Notes 1 to 42 and the information identified as 'audited' in the Risk, capital and liquidity management section of the Business review. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRS) as adopted by the European Union.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit the financial statements and the part of the Directors' remuneration report described as having been audited in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit on the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: the reasonableness of significant accounting estimates made by the directors in the preparation of the financial statements; whether the accounting policies are appropriate to the circumstances of the company and the Group and have been consistently applied and adequately disclosed; and the overall presentation of the financial statements.

#### Opinion

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the company's affairs as at 31 December 2009 and of the Group's loss for the year then ended;
- the Group and company's financial statements have been properly prepared in accordance with IFRS as adopted by the European Union; and
- the financial statements and the part of the Directors' remuneration report described as having been audited have been prepared in accordance with the requirements of the Companies Act 2006 and, as regards the Group financial statements, Article 4 of the IAS Regulation.

#### Separate opinion in relation to IFRS as issued by the IASB

As explained in the accounting policies, the Group has prepared financial statements that comply with IFRS as adopted by the European Union, and with IFRS as issued by the International Accounting Standards Board (IASB).

In our opinion the Group financial statements comply with IFRS as issued by the IASB.

# Opinion on other matters prescribed by the Companies Act 2006 In our opinion:

- the part of the Directors' remuneration report described as having been audited has been properly prepared in accordance with the Companies Act 2006; and
- the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following:

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements and the part of the Directors' remuneration report described as having been audited are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Under the Listing Rules we are required to review:

- the directors' statement contained within the Directors' report in relation to going concern; and
- the part of the corporate governance statement relating to the company's compliance with the nine provisions of the June 2008 Combined Code specified for our review.

Stephen Almond (Senior Statutory Auditor) for and on behalf of Deloitte LLP Chartered Accountants and Statutory Auditors London, United Kingdom 24 February 2010

Neither an audit nor a review provides assurance on the maintenance and integrity of the website, including controls used to achieve this, and in particular on whether any changes may have occurred to the financial information since first published. These matters are the responsibility of the directors but no control procedures can provide absolute assurance in this area.

Legislation in the United Kingdom governing the preparation and dissemination of financial statements differs from legislation in other jurisdictions.

		2009	Restated 2008	2007
	Note	£m	£m	£m
Interest receivable		33,836	49,522	32,252
Interest payable	- 1	(17,332)	(30,847)	(20,183)
Net interest income	1	16,504	18,675	12,069
Fees and commissions receivable	2	9,831	9,831	8,278
Fees and commissions payable	2	(2,822)	(2,386)	(2,193)
Income/(loss) from trading activities	2	3,881	(8,477)	1,292
Gain on redemption of own debt	2	3,790	_	
Other operating income (excluding insurance premium income)	2	1,962	1,899	4,833
Insurance net premium income	24	5,544	6,326	6,087
Non-interest income		22,186	7,193	18,297
Total income		38,690	25,868	30,366
Staff costs – excluding curtailment gains		(11,783)	(10,410)	(7,338)
<ul> <li>pension schemes curtailment gains</li> </ul>		2,148	_	
Premises and equipment		(3,087)	(2,593)	(1,703)
Other administrative expenses		(5,584)	(5,464)	(2,969)
Depreciation and amortisation		(2,809)	(3,154)	(1,932)
Write-down of goodwill and other intangible assets		(363)	(32,581)	_
Operating expenses	3	(21,478)	(54,202)	(13,942)
Profit/(loss) before other operating charges and impairment losses		17,212	(28,334)	16,424
Insurance net claims	24	(4,857)	(4,430)	(4,624)
Impairment losses	12	(14,950)	(8,072)	(1,968)
Operating (loss)/profit before tax		(2,595)	(40,836)	9,832
Tax credit/(charge)	6	371	2,323	(2,044)
(Loss)/profit from continuing operations		(2,224)	(38,513)	7,788
(Loss)/profit from discontinued operations, net of tax	20	(99)	3,971	(76)
(Loss)/profit for the year		(2,323)	(34,542)	7,712
(Loss)/profit attributable to:				
Minority interests		349	(10,832)	163
Preference shareholders	7	878	536	246
Paid-in equity holders	7	57	60	_
Ordinary and B shareholders		(3,607)	(24,306)	7,303
		(2,323)	(34,542)	7,712
Per ordinary and B share (1):				
Basic (loss)/earnings from continuing operations	10	(6.3p)	(146.2p)	64.0p
Diluted (loss)/earnings from continuing operations	10	(6.3p)	(146.2p)	63.4p
Basic loss from discontinued operations	10	(0.1p)	(0.5p)	_
Diluted loss from discontinued operations	10	(0.1p)	(0.5p)	_
Dividends	8	_	19.3p	27.0p

The accompanying notes on pages 259 to 348, the accounting policies on pages 248 to 258 and the audited sections of the Business review: Risk, capital and liquidity management on pages 117 to 206 form an integral part of these financial statements.

#### Note

(1) B shares rank pari-passu with ordinary shares.

# Consolidated statement of comprehensive income for the year ended 31 December 2009

Note Note	2009 £m	Restated 2008 £m	2007 £m
(Loss)/profit for the year	(2,323)	(34,542)	7,712
Other comprehensive income:			
Available-for-sale financial assets	2,016	(7,406)	(1,289)
Cash flow hedges	684	(1,456)	(564)
Currency translation	(3,300)	15,425	2,210
Actuarial (losses)/gains on defined benefit plans 4	(3,665)	(2,287)	2,189
Other comprehensive (loss)/income before tax	(4,265)	4,276	2,546
Tax	430	2,786	(170)
Other comprehensive (loss)/income after tax	(3,835)	7,062	2,376
Total comprehensive (loss)/income for the year	(6,158)	(27,480)	10,088
Total comprehensive (loss)/income recognised in the statement of changes in equity is attributable as follows:			
Minority interests	(1,346)	(4,332)	1,478
Preference shareholders	878	536	246
Paid-in equity holders	57	60	_
Ordinary and B shareholders	(5,747)	(23,744)	8,364
	(6,158)	(27,480)	10,088

The accompanying notes on pages 259 to 348, the accounting policies on pages 248 to 258 and the audited sections of the Business review: Risk, capital and liquidity management on pages 117 to 206 form an integral part of these financial statements.

## Balance sheets

at 31 December 2009

		Group				Company			
	Note	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m		
Assets									
Cash and balances at central banks	11	52,261	12,400	17,866	_		_		
Loans and advances to banks	11	91,753	138,197	219,460	31,238	27,031	7,686		
Loans and advances to customers	11	728,393	874,722	828,538	2,777	_	307		
Debt securities subject to repurchase agreements	30	66,883	80,576	107,651	_	_	_		
Other debt securities		200,371	186,973	187,005	1,286	_	_		
Debt securities	14	267,254	267,549	294,656	1,286	_	_		
Equity shares	15	19,528	26,330	53,026	_	_	_		
Investments in Group undertakings	16	_	_	_	64,766	42,196	43,542		
Settlement balances		12,033	17,832	16,589	11	_	_		
Derivatives	13	441,454	992,559	277,402	1,169	1,168	173		
Intangible assets	17	17,847	20,049	49,916	_	_	_		
Property, plant and equipment	18	19,397	18,949	18,745	_		_		
Deferred taxation	23	7,039	7,082	3,119	2	3	_		
Prepayments, accrued income and other assets	19	20,985	24,402	15,662	43	489	127		
Assets of disposal groups	20	18,542	1,581	45,850	_	_	_		
Total assets		1,696,486	2,401,652	1,840,829	101,292	70,887	51,835		
Liabilities									
Deposits by banks	11	142,144	258,044	312,294	93	1,802	5,572		
Customer accounts	11	614,202	639,512	682,363	13,264	26	_		
Debt securities in issue	11	267,568	300,289	274,172	11,788	14,179	13,453		
Settlement balances and short positions	21	50,876	54,277	91,021	_		_		
Derivatives	13	424,141	971,364	272,052	446	361	179		
Accruals, deferred income and other liabilities	22	30,327	31,482	34,208	1,357	47	8		
Retirement benefit liabilities	4	2,963	2,032	460	_		_		
Deferred taxation	23	2,811	4,165	5,400	_		3		
Insurance liabilities	24	10,281	9,976	10,162	_		_		
Subordinated liabilities	25	37,652	49,154	38,043	8,762	10,314	7,743		
Liabilities of disposal groups	20	18,890	859	29,228	_		_		
Total liabilities		1,601,855	2,321,154	1,749,403	35,710	26,729	26,958		
Minority interests	26	16,895	21,619	38,388	_				
Equity owners	27, 28	77,736	58,879	53,038	65,582	44,158	24,877		
Total equity		94,631	80,498	91,426	65,582	44,158	24,877		
Total liabilities and equity		1,696,486	2,401,652	1,840,829	101,292	70.887	51,835		
Total habilities did oquity		.,070,100	2,101,002	.,010,027	101,272	, 0,007	01,000		

The accompanying notes on pages 259 to 348, the accounting policies on pages 248 to 258 and the audited sections of the Business review: Risk, capital and liquidity management on pages 117 to 206 form an integral part of these financial statements.

The accounts were approved by the Board of directors and authorised for issue on 24 February 2010 and signed on its behalf by:

Philip Hampton Stephen Hester
Chairman Group Chief Executive

Bruce Van Saun Group Finance Director

The Royal Bank of Scotland Group plc Registered No. SC45551

# Statements of changes in equity for the year ended 31 December 2009

	Group			Company			
	2009	Restated 2008	2007	2009	2008	2007	
Called-up share capital	£m	£m	£m	£m	£m	£m	
At 1 January	9,898	2,530	815	9,898	2,530	815	
Ordinary shares issued in respect of placing and open offers	4,227	5,728	—	4,227	5,728	—	
Ordinary shares issued in respect of rights issue		1,531	_		1,531		
Ordinary shares issued in respect of rights issue		1,331			1,331		
B shares issued	510	_		510			
Preference shares issued in respect of placing and open offer	310 —	<u> </u>		310 —	5		
Other shares issued during the year		3	139		3	139	
Bonus issue of ordinary shares	_		1,576	_	_	1,576	
Preference shares redeemed during the year	<u> </u>		1,570	(5)	_	1,570	
At 31 December	14,630	9,898	2,530	14,630	9,898	2,530	
THE PERSONNER	11,000	7,070	2,000	1 1,000	7,070	2,000	
Paid-in equity							
At 1 January	1,073	1,073	- 1	1,073	1,073	_	
Securities (redeemed)/issued during the year	(308)		1,073	(308)	_	1,073	
Transfer to retained earnings	(200)		_	(200)	_	_	
At 31 December	565	1,073	1,073	565	1,073	1,073	
Chara pramium casquit							
Share premium account At 1 January	27,471	17,322	12,482	27,471	17,322	12,482	
	27,471	17,322	12,402	27,471	17,322	12,402	
Ordinary shares issued in respect of placing and open offer,	1.047			1.047			
net of £95 million expenses	1,047	_	-	1,047	_		
Ordinary shares issued in respect of rights issue,		10.4/0			10.4/0		
net of £246 million expenses	_	10,469	_	_	10,469		
Ordinary shares issued in respect of capitalisation issue	_	(101)	_	_	(101)		
Expenses of placing and open offer	_	(265)		_	(265)	( 057	
Other shares issued during the year	_	46	6,257	_	46	6,257	
Bonus issue of ordinary shares	(4.005)		(1,576)	(4.005)		(1,576)	
Preference shares redeemed during the year	(4,995)		159	(4,995)		159	
At 31 December	23,523	27,471	17,322	23,523	27,471	17,322	
Merger reserve							
At 1 January	10,881	10,881	10,881	_		_	
Issue of B shares, net of £399 million expenses	24,591		_	24,591	_		
Placing and open offer	_	14,273	_	_	14,273	_	
Transfer to retained earnings	(9,950)	(14,273)	_	(9,950)	(14,273)		
At 31 December	25,522	10,881	10,881	14,641			
Available-for-sale reserve	(0.5(4)	4.000	4.500				
At 1 January	(3,561)	1,032	1,528	_	_		
Unrealised gains/(losses) in the year	1,202	(6,808)	(191)	_	_	_	
Realised losses/(gains) in the year	981	842	(513)	_	_	_	
Taxation	(377)	1,373	208	_			
At 31 December	(1,755)	(3,561)	1,032				
Cash flow hedging reserve							
At 1 January	(876)	(555)	(149)	(4)	(5)	(7)	
Amount recognised in equity during the year	380	(603)	(460)	(1)	(S)	(')	
Amount transferred from equity to earnings in the year	513	198	(138)	3	2	3	
Taxation	(269)	84	192	_	(1)	(1)	
At 31 December	(252)	(876)	(555)	(1)	(4)	(5)	
Foreign exchange reserve			/>				
At 1 January	6,385	(426)	(872)	_	_	_	
Retranslation of net assets	(2,322)	11,970	1,339	_		_	
Foreign currency gains/(losses) on hedges of net assets	456	(5,801)	(963)	_	_	_	
Taxation	9	642	70	_			
At 31 December	4,528	6,385	(426)	_			

#### **Financial statements**

	Group			Company			
	2009 £m	Restated 2008 £m	2007 £m	2009 £m	2008 £m	2007 £m	
Capital redemption reserve							
At 1 January and 31 December	170	170	170	170	170	170	
Contingent capital reserve							
At 1 January	_		_	_		_	
Contingent capital agreement – consideration payable	(1,208)	_	_	(1,208)	_		
At 31 December	(1,208)			(1,208)	_		
	( ,,			( , /			
Retained earnings							
At 1 January	7,542	21,072	15,487	5,550	3,787	4,737	
(Loss)/profit attributable to ordinary and B shareholders							
and other equity owners	(2,672)	(23,710)	7,549	(1,503)	(9,602)	2,499	
Ordinary dividends paid	_	(2,312)	(3,044)	_	(2,312)	(3,044)	
Equity preference dividends paid	(878)	(536)	(246)	(878)	(536)	(246)	
Paid-in equity dividends paid, net of tax	(57)	(60)	_	(57)	(60)	_	
Transfer from paid-in equity	200	_	_	200		_	
Equity owners gain on withdrawal of minority interest							
– gross	629	_	_	_		_	
- taxation	(176)	_	_	_		_	
Redemption of preference shares classified as debt	_	_	(159)	_		(159)	
Transfer from merger reserve	9,950	14,273	_	9,950	14,273	_	
Actuarial (losses)/gains recognised in retirement benefit schemes							
– gross	(3,756)	(1,807)	2,164	_		_	
- taxation	1,043	472	(647)	_	_	_	
Net cost of shares bought and used to satisfy share-based payments	(16)	(19)	(40)	_	_	_	
Share-based payments							
- gross	325	177	65	_	_		
- taxation	_	(8)	(57)	_		_	
At 31 December	12,134	7,542	21,072	13,262	5,550	3,787	
Own shares held							
At 1 January	(104)	(61)	(115)		_		
Shares purchased during the year	(33)	(64)	(65)				
Shares issued under employee share schemes	16	21	119		_		
At 31 December	(121)	(104)	(61)				
	( 1 )	(/)	(01)				
Owners' equity at 31 December	77,736	58,879	53,038	65,582	44,158	24,877	

# Statements of changes in equity for the year ended 31 December 2009 continued

		Group			Company			
	2009 £m	Restated 2008 £m	2007 £m	2009 £m	2008 £m	2007 £m		
Minority interests								
At 1 January	21,619	38,388	5,263	_	_	_		
Currency translation adjustments and other movements	(1,434)	9,256	1,834	_	_	_		
Acquisition of ABN AMRO	_	356	32,245	_	_	_		
Profit/(loss) attributable to minority interests	349	(10,832)	163	_	_	_		
Dividends paid	(313)	(285)	(121)	_	_			
Available-for-sale financial assets								
- unrealised gains/(losses) in the year	299	(1,288)	_	_	_	_		
- realised gains in the year	(466)	(152)	(585)	_	_			
- taxation	(36)	(7)	21	_	_			
Cash flow hedging reserve								
- amount recognised in equity during the year	(209)	(1,015)	_	_		_		
- amount transferred from equity to earnings in the year		(36)	34	_				
- taxation	59	220	(8)	_	_			
Actuarial gains/(losses) recognised in retirement benefit schemes								
– gross	91	(480)	25	_				
- taxation	1	2	(6)	_	_			
Equity raised	9	1,071	76	_		_		
Equity withdrawn and disposals	(2,445)	(13,579)	(553)	_				
Transfer to retained earnings	(629)	_	_	_	_			
At 31 December	16,895	21,619	38,388	_	_	_		
Total equity at 31 December	94,631	80,498	91,426	65,582	44,158	24,877		

Total comprehensive income recognised in the statement of changes in equity is attributable as follows:

Minority interests	(1,346)	(4,332)	1,478	_	_	
Preference shareholders	878	536	246	878	536	246
Paid-in equity holders	57	60	_	57	60	_
Ordinary and B shareholders	(5,747)	(23,744)	8,364	(2,435)	(10,197)	2,255
	(6,158)	(27,480)	10,088	(1,500)	(9,601)	2,501

The accompanying notes on pages 259 to 348, the accounting policies on pages 248 to 258 and the audited sections of the Business review: Risk, capital and liquidity management on pages 117 to 206 form an integral part of these financial statements.

# Cash flow statements

for the year ended 31 December 2009

	Group			Company			
Not	2009 £m	Restated 2008 £m	2007 £m	2009 £m	2008 £m	2007 £m	
Operating activities							
Operating (loss)/profit before tax	(2,595)	(40,836)	9,832	(1,286)	(10,017)	2,372	
Operating (loss)/profit before tax on discontinued activities	(101)	4,208	68	_	_	_	
Adjustments for:							
Depreciation and amortisation	2,809	3,154	1,932	_	_	_	
Write-down of goodwill and other intangible assets	363	32,581		_	_	_	
Write-down of investment in subsidiaries	_			5,139	14,321	_	
Interest on subordinated liabilities	1,490	2,144	1,518	537	499	470	
Charge for defined benefit pension schemes	659	490	489	_	_	_	
Pension scheme curtailment gains	(2,148)	_	_	_	_	_	
Cash contribution to defined benefit pension schemes	(1,153)	(810)	(599)		_	_	
Gain on redemption of own debt	(3,790)			(238)		_	
Elimination of non-cash items on discontinued activities	_	592	62				
Elimination of foreign exchange differences	12,217	(41,874)	(10,282)	(753)	1,778	(58)	
Other non-cash items	7,940	8,772	(3,235)	20	(478)	1	
Net cash inflow/(outflow) from trading activities	15,691	(31,579)	(215)	3,419	6,103	2,785	
Changes in operating assets and liabilities	(15,964)	(42,219)	28,261	12,537	(22,254)	15,562	
Net cash flows from operating activities before tax	(273)	(73,798)	28,046	15,956	(16,151)	18,347	
Income taxes (paid)/received  Net cash flows from operating activities 3	(719)	(1,540)	(2,442)	409	(14, 022)	18,353	
Net cash flows from operating activities 3	(992)	(75,338)	25,604	16,365	(16,032)	18,353	
Investing activities							
Sale and maturity of securities	76,492	53,390	63,007	_	_	_	
Purchase of securities	(73,593)	(55,229)	(61,020)	_	_	_	
Investment in subsidiaries	_			(23,902)	(10,349)	(18,510)	
Disposal of subsidiaries	_			7,908	700	6	
Sale of property, plant and equipment	1,948	2,228	5,786	_		_	
Purchase of property, plant and equipment	(4,898)	(5,757)	(5,080)	_		_	
Proceeds on disposal of discontinued activities	_	20,113	(334)	_	_	_	
Net investment in business interests and intangible assets 3	105	2,252	13,640	_	_	_	
Repayments from subsidiaries	_			274		469	
Net cash flows from investing activities	54	16,997	15,999	(15,720)	(9,649)	(18,035)	
Financing activities							
Issue of ordinary shares	_	49	77	_	49	77	
Placing and open offer	5,274	19,741		5,274	19,741	_	
Rights issue	_	12,000		_	12,000	_	
Issue of B shares	25,101			12,801		_	
Issue of other equity interests	_	_	3,600	_	_	3,600	
Issue of paid-in equity	_	_	1,073	_	_	1,073	
Issue of subordinated liabilities	2,309	2,413	1,018	_	_	_	
Proceeds of minority interests issued	9	1,427	31,095	_	_	_	
Redemption of paid-in equity	(308)		_	(308)	_	_	
Redemption of preference shares	(5,000)	_		(5,000)	_	_	
Redemption of minority interests	(422)	(13,579)	(545)	_	_	_	
Shares purchased by employee trusts	(33)	(64)	(65)	_	_	_	
Shares issued under employee share schemes		2	79	(450)	_	(4(0)	
Repayment of subordinated liabilities	(5,145)	(1,727)	(1,708)	(458)	(2,000)	(469)	
Dividends paid	(1,248)	(3,193)	(3,411)	(935)	(2,908)	(3,290)	
Interest on subordinated liabilities	(1,746)	(1,967)	(1,522)	(557)	(466)	(455)	
Net cash flows from financing activities	18,791	15,102	29,691	10,817	28,416	536	
Effects of exchange rate changes on cash and cash equivalents	(8,592)	29,209	6,010	(83)	761	62	
Net increase/(decrease) in cash and cash equivalents	9,261	(14,030)	77,304	11,379	3,496	916	
Cash and cash equivalents at 1 January	134,925	148,955	71,651	5,069	1,573	657	
Cash and cash equivalents at 31 December	144,186	134,925	148,955	16,448	5,069	1,573	
						_	

The accompanying notes on pages 259 to 348, the accounting policies on pages 248 to 258 and the audited sections of the Business review: Risk, capital and liquidity management on pages 117 to 206 form an integral part of these financial statements.

# Accounting policies

#### 1. Presentation of accounts

The accounts are prepared on a going concern basis (see page 211 of the Report of the directors) and in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB) and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB as adopted by the European Union (EU) (together IFRS). The EU has not adopted the complete text of IAS 39 'Financial Instruments: Recognition and Measurement'; it has relaxed some of the Standard's hedging requirements. The Group has not taken advantage of this relaxation and has adopted IAS 39 as issued by the IASB: the Group's financial statements are prepared in accordance with IFRS as issued by the IASB.

IAS 1 (Revised 2007) 'Presentation of Financial Statements' has introduced a number of changes in the format and content of the Group's financial statements including a statement of changes in equity (showing the components of changes in equity for the period) as a primary financial statement and a statement of comprehensive income immediately following the income statement. Additionally, the revised standard has required the Group to present a third balance sheet (31 December 2007) as a result of the restatement of the Group's 2008 income statement following the amendment to IFRS 2 (see below).

The IASB issued an amendment, 'Vesting Conditions and Cancellations', to IFRS 2 'Share-based Payment' in January 2008 that changed the accounting for share awards that have non-vesting conditions. The fair value of these awards did not take account of the effect of non-vesting conditions and where such conditions were not subsequently met, costs recognised up to the date of cancellation were reversed. The amendment requires costs not recognised up to the date of cancellation to be recognised immediately. Retrospective application of the amendment caused a restatement of 2008 results for the Group, reducing profit by £169 million with no material effect on earlier periods; there was no effect on the balance sheet. There was no material effect on the company.

The Group has adopted 'Improving Disclosures about Financial Instruments (Amendments to IFRS 7 Financial Instruments: Disclosures)'. These amendments expand the disclosures required about fair value measurement and liquidity risk.

The company is incorporated in the UK and registered in Scotland. The accounts are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: derivative financial instruments, held-for-trading financial assets and financial liabilities, financial assets and financial liabilities that are designated as at fair value through profit or loss, available-for-sale financial assets and investment property. Recognised financial assets and financial liabilities in fair value hedges are adjusted for changes in fair value in respect of the risk that is hedged.

The company accounts are presented in accordance with the Companies Act 2006.

#### 2. Basis of consolidation

The consolidated financial statements incorporate the financial statements of the company and entities (including certain special purpose entities) that are controlled by the Group. Control exists where the Group has the power to govern the financial and operating policies of the entity; generally conferred by holding a majority of voting rights. On acquisition

of a subsidiary, its identifiable assets, liabilities and contingent liabilities are included in the consolidated accounts at their fair value. Any excess of the cost (the fair value of assets given, liabilities incurred or assumed and equity instruments issued by the Group plus any directly attributable costs) of an acquisition over the fair value of the net assets acquired is recognised as goodwill. The interest of minority shareholders is stated at their share of the fair value of the subsidiary's net assets.

The results of subsidiaries acquired are included in the consolidated income statement from the date control passes up until the Group ceases to control them through a sale or significant change in circumstances.

All intra-group balances, transactions, income and expenses are eliminated on consolidation. The consolidated accounts are prepared using uniform accounting policies.

#### 3. Revenue recognition

Interest income on financial assets that are classified as loans and receivables, available-for-sale or held-to-maturity and interest expense on financial liabilities other than those at fair value through profit or loss are determined using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability (or group of financial assets or liabilities) and of allocating the interest income or interest expense over the expected life of the asset or liability. The effective interest rate is the rate that exactly discounts estimated future cash flows to the instrument's initial carrying amount. Calculation of the effective interest rate takes into account fees payable or receivable, that are an integral part of the instrument's yield, premiums or discounts on acquisition or issue, early redemption fees and transaction costs. All contractual terms of a financial instrument are considered when estimating future cash flows.

Financial assets and financial liabilities held-for-trading or designated as at fair value through profit or loss are recorded at fair value. Changes in fair value are recognised in profit or loss together with dividends and interest receivable and payable.

Commitment and utilisation fees are determined as a percentage of the outstanding facility. If it is unlikely that a specific lending arrangement will be entered into, such fees are taken to profit or loss over the life of the facility otherwise they are deferred and included in the effective interest rate on the advance.

Fees in respect of services are recognised as the right to consideration accrues through the provision of the service to the customer. The arrangements are generally contractual and the cost of providing the service is incurred as the service is rendered. The price is usually fixed and always determinable. The application of this policy to significant fee types is outlined below.

Payment services: this comprises income received for payment services including cheques cashed, direct debits, Clearing House Automated Payments (the UK electronic settlement system) and BACS payments (the automated clearing house that processes direct debits and direct credits). These are generally charged on a per transaction basis. The income is earned when the payment or transaction occurs. Charges for payment services are usually debited to the customer's account monthly or quarterly in arrears. Accruals are raised for services provided but not charged at period end.

Card related services: fees from credit card business include:

- Commission received from retailers for processing credit and debit card transactions: income is accrued to the income statement as the service is performed;
- Interchange received: as issuer, the Group receives a fee
   (interchange) each time a cardholder purchases goods and
   services. The Group also receives interchange fees from other card
   issuers for providing cash advances through its branch and
   Automated Teller Machine networks. These fees are accrued once
   the transaction has taken place; and
- An annual fee payable by a credit card holder is deferred and taken to profit or loss over the period of the service i.e. 12 months.

Insurance brokerage: this is made up of fees and commissions received from the agency sale of insurance. Commission on the sale of an insurance contract is earned at the inception of the policy, as the insurance has been arranged and placed. However, provision is made where commission is refundable in the event of policy cancellation in line with estimated cancellations.

Investment management fees: fees charged for managing investments are recognised as revenue as the services are provided. Incremental costs that are directly attributable to securing an investment management contract are deferred and charged as expense as the related revenue is recognised.

Insurance premiums: see accounting policy 12.

#### 4. Assets held for sale and discontinued operations

A non-current asset (or disposal group) is classified as held for sale if the Group will recover the carrying amount principally through a sale transaction rather than through continuing use. A non-current asset (or disposal group) classified as held for sale is measured at the lower of its carrying amount and fair value less costs to sell. If the asset (or disposal group) is acquired as part of a business combination it is initially measured at fair value less costs to sell. Assets and liabilities of disposal groups classified as held for sale and non-current assets classified as held for sale are shown separately on the face of the balance sheet.

The results of discontinued operations are shown as a single amount on the face of the income statement comprising the post-tax profit or loss of discontinued operations and the post-tax gain or loss recognised either on measurement to fair value less costs to sell or on the disposal of the discontinued operation. A discontinued operation is a cashgenerating unit or a group of cash-generating units that either has been disposed of, or is classified as held for sale, and (a) represents a separate major line of business or geographical area of operations, (b) is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations or (c) is a subsidiary acquired exclusively with a view to resale.

#### 5. Pensions and other post-retirement benefits

The Group provides post-retirement benefits in the form of pensions and healthcare plans to eligible employees.

For defined benefit schemes, scheme liabilities are measured on an actuarial basis using the projected unit credit method and discounted at a rate that reflects the current rate of return on a high quality corporate bond of equivalent term and currency to the scheme liabilities. Scheme assets are measured at their fair value. Any surplus or deficit of scheme assets over liabilities is recognised in the balance sheet as an asset (surplus) or liability (deficit). The current service cost, curtailments and any past service costs together with the expected return on scheme assets less the unwinding of the discount on the scheme liabilities is charged to operating expenses. Actuarial gains and losses are recognised in full in the period in which they occur outside profit or loss and presented in the consolidated statement of comprehensive income. Contributions to defined contribution pension schemes are recognised in the income statement when payable.

#### 6. Intangible assets and goodwill

Intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and impairment losses. Amortisation is charged to profit or loss over the assets' estimated economic lives using methods that best reflect the pattern of economic benefits and is included in depreciation and amortisation. The estimated useful economic lives are as follows:

Core deposit intangibles 6 to 10 years
Other acquired intangibles 5 to 10 years
Computer software 3 to 5 years

Expenditure on internally generated goodwill and brands is written-off as incurred. Direct costs relating to the development of internal-use computer software are capitalised once technical feasibility and economic viability have been established. These costs include payroll, the costs of materials and services, and directly attributable overheads. Capitalisation of costs ceases when the software is capable of operating as intended. During and after development, accumulated costs are reviewed for impairment against the projected benefits that the software is expected to generate. Costs incurred prior to the establishment of technical feasibility and economic viability are expensed as incurred as are all training costs and general overheads. The costs of licences to use computer software that are expected to generate economic benefits beyond one year are also capitalised.

Acquired goodwill, being the excess of the cost of an acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary, associate or joint venture acquired, is initially recognised at cost and subsequently at cost less any accumulated impairment losses. Goodwill arising on the acquisition of subsidiaries and joint ventures is included in the balance sheet category 'Intangible assets' and that on associates within their carrying amounts. The gain or loss on the disposal of a subsidiary, associate or joint venture includes the carrying value of any related goodwill.

# Accounting policies continued

#### 7. Property, plant and equipment

Items of property, plant and equipment (except investment property – see accounting policy 9) are stated at cost less accumulated depreciation and impairment losses. Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for separately.

Depreciation is charged to profit or loss on a straight-line basis so as to write-off the depreciable amount of property, plant and equipment (including assets owned and let on operating leases) over their estimated useful lives.

The depreciable amount is the cost of an asset less its residual value. Land is not depreciated. Estimated useful lives are as follows:

Freehold and long leasehold buildings 50 years

Short leaseholds unexpired period of the lease

Property adaptation costs 10 to 15 years

Computer equipment up to 5 years

Other equipment 4 to 15 years

# 8. Impairment of intangible assets and property, plant and equipment

At each reporting date, the Group assesses whether there is any indication that its intangible assets, or property, plant and equipment are impaired. If any such indication exists, the Group estimates the recoverable amount of the asset and the impairment loss if any. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired. If an asset does not generate cash flows that are independent from those of other assets or groups of assets, recoverable amount is determined for the cash-generating unit to which the asset belongs. The recoverable amount of an asset is the higher of its fair value less cost to sell and its value in use. Value in use is the present value of future cash flows from the asset or cash-generating unit discounted at a rate that reflects market interest rates adjusted for risks specific to the asset or cashgenerating unit that have not been reflected in the estimation of future cash flows. If the recoverable amount of an intangible or tangible asset is less than its carrying value, an impairment loss is recognised immediately in profit or loss and the carrying value of the asset reduced by the amount of the loss. A reversal of an impairment loss on intangible assets (excluding goodwill) or property, plant and equipment is recognised as it arises provided the increased carrying value does not exceed that which it would have been had no impairment loss been recognised. Impairment losses on goodwill are not reversed.

#### 9. Investment property

Investment property comprises freehold and leasehold properties that are held to earn rentals or for capital appreciation or both. It is not depreciated but is stated at fair value based on valuations by independent registered valuers. Fair value is based on current prices for similar properties in the same location and condition. Any gain or loss arising from a change in fair value is recognised in profit or loss. Rental income from investment property is recognised on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

#### 10. Foreign currencies

The Group's consolidated financial statements are presented in sterling which is the functional currency of the company.

Transactions in foreign currencies are translated into sterling at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date.

Foreign exchange differences arising on translation are reported in income from trading activities except for differences arising on cash flow hedges and hedges of net investments in foreign operations. Non-monetary items denominated in foreign currencies that are stated at fair value are translated into sterling at foreign exchange rates ruling at the dates the values were determined. Translation differences arising on non-monetary items measured at fair value are recognised in profit or loss except for differences arising on available-for-sale non-monetary financial assets, for example equity shares, which are included in the available-for-sale reserve in equity unless the asset is the hedged item in a fair value hedge.

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into sterling at foreign exchange rates ruling at the balance sheet date. The revenues and expenses of foreign operations are translated into sterling at average exchange rates unless these do not approximate to the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on the translation of a foreign operation are recognised directly in equity and included in profit or loss on its disposal.

#### 11. Leases

Contracts to lease assets are classified as finance leases if they transfer substantially all the risks and rewards of ownership of the asset to the customer. Other contracts to lease assets are classified as operating leases

Finance lease receivables are stated in the balance sheet at the amount of the net investment in the lease being the minimum lease payments and any unguaranteed residual value discounted at the interest rate implicit in the lease. Finance lease income is allocated to accounting periods so as to give a constant periodic rate of return before tax on the net investment. Unguaranteed residual values are subject to regular review to identify potential impairment. If there has been a reduction in the estimated unguaranteed residual value, the income allocation is revised and any reduction in respect of amounts accrued is recognised immediately.

Rental income from operating leases is credited to the income statement on a receivable basis over the term of the lease. Operating lease assets are included within Property, plant and equipment and depreciated over their useful lives (see accounting policy 7).

#### 12. Insurance

#### General insurance

General insurance comprises short-duration contracts, principally property and liability insurance contracts. Due to the nature of the products sold – retail-based property and casualty, motor, home and personal health insurance contracts – the insurance protection is provided on an even basis throughout the term of the policy.

General insurance and reinsurance premiums are recognised in the accounting period in which they begin. Unearned premiums represent the proportion of the net premiums that relate to periods of insurance after the balance sheet date and are calculated over the period of exposure under the policy, on a daily basis, 24th's basis or allowing for the estimated incidence of exposure under policies which are longer than twelve months. Provision is made where necessary for the estimated amount of claims over and above unearned premiums including that in respect of future written business on discontinued lines under the run-off of delegated underwriting authority arrangements. The provision is designed to meet future claims and related expenses and is calculated across related classes of business on the basis of a separate carry forward of deferred acquisition expenses after making allowance for investment income.

Acquisition expenses relating to new and renewed business for all classes are expensed over the period during which the premiums are earned. The principal acquisition costs so deferred are commissions payable, costs associated with the telesales and underwriting staff and prepaid claims handling costs in respect of delegated claims handling arrangements for claims which are expected to occur after the balance sheet date. Claims and the related reinsurance are recognised in the accounting period in which the loss occurs. Provision is made for the cost of settling outstanding claims at the balance sheet date, including claims estimated to have been incurred but not yet reported at that date, and claims handling expenses. Provision is only discounted where there is a contractual agreement to make periodic payments. Related reinsurance receivables are recognised on the same basis and at the same time.

#### Life assurance

The Group's long-term assurance contracts include whole-life term assurance, endowment assurance, flexible whole-life, pension and annuity contracts that are expected to remain in force for an extended period of time. Long-term assurance contracts under which the Group does not accept significant insurance risk are classified as financial instruments.

The Group recognises the value of in-force long-term assurance contracts as an asset. Cash flows associated with in-force contracts and related assets, including reinsurance cash flows, are projected, using appropriate assumptions as to future mortality, persistency and levels of expenses and excluding the value of future investment margins, to estimate future surpluses attributable to the Group. These surpluses, discounted at a risk-adjusted rate, are recognised as a separate asset. Changes in the value of this asset are included in profit or loss.

Premiums on long-term insurance contracts are recognised as income when receivable. Claims on long-term insurance contracts reflect the cost of all claims arising during the year, including claims handling costs. Claims are recognised when the Group becomes aware of the claim.

#### Reinsurance

The Group has reinsurance treaties that transfer significant insurance risk. Liabilities for reinsured contracts are calculated gross of reinsurance and a separate reinsurance asset recorded.

#### 13. Provisions

The Group recognises a provision for a present obligation resulting from a past event when it is more likely than not that it will be required to transfer economic benefits to settle the obligation and the amount of the obligation can be estimated reliably.

Provision is made for restructuring costs, including the costs of redundancy, when the Group has a constructive obligation to restructure. An obligation exists when the Group has a detailed formal plan for the restructuring and has raised a valid expectation in those affected by starting to implement the plan or announcing its main features.

If the Group has a contract that is onerous, it recognises the present obligation under the contract as a provision. An onerous contract is one where the unavoidable costs of meeting the obligations under it exceed the expected economic benefits. When the Group vacates a leasehold property, a provision is recognised for the costs under the lease less any expected economic benefits (such as rental income).

Contingent liabilities are possible obligations arising from past events whose existence will be confirmed only by uncertain future events or present obligations arising from past events that are not recognised because either an outflow of economic benefits is not probable or the amount of the obligation cannot be reliably measured. Contingent liabilities are not recognised but information about them is disclosed unless the possibility of any outflow of economic benefits in settlement is remote.

#### 14. Taxation

Provision is made for taxation at current enacted rates on taxable profits, arising in income or in equity, taking into account relief for overseas taxation where appropriate. Deferred taxation is accounted for in full for all temporary differences between the carrying amount of an asset or liability for accounting purposes and its carrying amount for tax purposes, except in relation to overseas earnings where remittance is controlled by the Group, and goodwill.

Deferred tax assets are only recognised to the extent that it is probable that they will be recovered.

## Accounting policies continued

#### 15. Financial assets

On initial recognition, financial assets are classified into held-to-maturity investments; available-for-sale financial assets; held-for-trading; designated as at fair value through profit or loss; or loans and receivables.

Held-to-maturity investments – a financial asset may be classified as a held-to-maturity investment only if it has fixed or determinable payments, a fixed maturity and the Group has the positive intention and ability to hold to maturity. Held-to-maturity investments are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at amortised cost using the effective interest method (see accounting policy 3) less any impairment losses.

Held-for-trading – a financial asset is classified as held-for-trading if it is acquired principally for sale in the near term, or forms part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking, or it is a derivative (not in a qualifying hedge relationship). Held-for-trading financial assets are recognised at fair value with transaction costs being recognised in profit or loss. Subsequently they are measured at fair value. Gains and losses on held-for-trading financial assets are recognised in profit or loss as they arise.

Designated as at fair value through profit or loss – financial assets may be designated as at fair value through profit or loss only if such designation (a) eliminates or significantly reduces a measurement or recognition inconsistency; or (b) applies to a group of financial assets, financial liabilities or both, that the Group manages and evaluates on a fair value basis; or (c) relates to an instrument that contains an embedded derivative which is not evidently closely related to the host contract.

Financial assets that the Group designates on initial recognition as being at fair value through profit or loss are recognised at fair value, with transaction costs being recognised in profit or loss, and are subsequently measured at fair value. Gains and losses on financial assets that are designated as at fair value through profit or loss are recognised in profit or loss as they arise.

The principal category of financial assets designated as at fair value through profit or loss is policyholders' assets underpinning insurance and investment contracts issued by the Group's life assurance businesses. Fair value designation significantly reduces the measurement inconsistency that would arise if these assets were classified as available-for-sale.

Loans and receivables – non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market are classified as loans and receivables, except those that are classified as available-for-sale or as held-for-trading, or designated as at fair value through profit or loss. Loans and receivables are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at amortised cost using the effective interest method (see accounting policy 3) less any impairment losses.

Available-for-sale - financial assets that are not classified as held-tomaturity; held-for-trading; designated as at fair value through profit or loss; or loans and receivables, are classified as available-for-sale. Financial assets can be designated as available-for-sale on initial recognition. Available-for-sale financial assets are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at fair value. Unquoted equity investments whose fair value cannot be measured reliably are carried at cost and classified as available-for-sale financial assets. Impairment losses and exchange differences resulting from retranslating the amortised cost of foreign currency monetary available-for-sale financial assets are recognised in profit or loss together with interest calculated using the effective interest method (see accounting policy 3). Other changes in the fair value of available-for-sale financial assets are reported in a separate component of shareholders' equity until disposal, when the cumulative gain or loss is recognised in profit or loss.

Reclassifications – held-for-trading and available-for-sale financial assets that meet the definition of loans and receivables (non-derivative financial assets with fixed or determinable payments that are not quoted in an active market) may be reclassified to loans and receivables if the Group has the intention and ability to hold the financial asset for the foreseeable future or until maturity. The Group typically regards the foreseeable future as twelve months from the date of reclassification. Additionally, held-for-trading financial assets that do not meet the definition of loans and receivables may, in rare circumstances, be transferred to available-for-sale financial assets or to held-to-maturity investments. Reclassifications are made at fair value. This fair value becomes the asset's new cost or amortised cost as appropriate. Gains and losses recognised up to the date of reclassification are not reversed.

Regular way purchases of financial assets classified as loans and receivables are recognised on settlement date; issues of equity or financial liabilities measured at amortised cost are recognised on settlement date; all other regular way transactions in financial instruments are recognised on trade date.

Fair value for a net open position in a financial asset that is quoted in an active market is the current bid price times the number of units of the instrument held. Fair values for financial assets not quoted in an active market are determined using appropriate valuation techniques including discounting future cash flows, option pricing models and other methods that are consistent with accepted economic methodologies for pricing financial assets.

#### 16. Impairment of financial assets

The Group assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets classified as held-to-maturity, available-for-sale or loans and receivables is impaired. A financial asset or portfolio of financial assets is impaired and an impairment loss incurred if there is objective evidence that an event or events since initial recognition of the asset have adversely affected the amount or timing of future cash flows from the asset.

Financial assets carried at amortised cost – if there is objective evidence that an impairment loss on a financial asset or group of financial assets classified as loans and receivables or as held-to-maturity investments has been incurred, the Group measures the amount of the loss as the difference between the carrying amount of the asset or group of assets and the present value of estimated future cash flows from the asset or group of assets discounted at the effective interest rate of the instrument at initial recognition.

Impairment losses are assessed individually for financial assets that are individually significant and individually or collectively for assets that are not individually significant. In making collective assessment of impairment, financial assets are grouped into portfolios on the basis of similar risk characteristics. Future cash flows from these portfolios are estimated on the basis of the contractual cash flows and historical loss experience for assets with similar credit risk characteristics. Historical loss experience is adjusted, on the basis of observable data, to reflect current conditions not affecting the period of historical experience.

Impairment losses are recognised in profit or loss and the carrying amount of the financial asset or group of financial assets reduced by establishing an allowance for impairment losses. If, in a subsequent period, the amount of the impairment loss reduces and the reduction can be ascribed to an event after the impairment was recognised, the previously recognised loss is reversed by adjusting the allowance. Once an impairment loss has been recognised on a financial asset or group of financial assets, interest income is recognised on the carrying amount using the rate of interest at which estimated future cash flows were discounted in measuring impairment.

Impaired loans and receivables are written off, i.e. the impairment provision is applied in writing down the loan's carrying value partially or in full, when the Group concludes that there is no longer any realistic prospect of recovery of part or all of the loan. For portfolios that are collectively assessed for impairment, the timing of write off principally reflects historic recovery experience for each portfolio. For loans that are individually assessed for impairment, the timing of write off is determined on a case-by-case basis. Such loans are reviewed regularly and write offs will be prompted by bankruptcy, insolvency, restructuring and similar events. Amounts recovered after a loan has been written off are credited to the loan impairment charge for the period in which they are received.

Financial assets carried at fair value – when a decline in the fair value of a financial asset classified as available-for-sale has been recognised directly in equity and there is objective evidence that the asset is impaired, the cumulative loss is removed from equity and recognised in profit or loss. The loss is measured as the difference between the amortised cost of the financial asset and its current fair value. Impairment losses on available-for-sale equity instruments are not

reversed through profit or loss, but those on available-for-sale debt instruments are reversed, if there is an increase in fair value that is objectively related to a subsequent event.

#### 17. Financial liabilities

On initial recognition financial liabilities are classified into held-for-trading; designated as at fair value through profit or loss; or amortised cost.

Held for trading – a financial liability is classified as held-for-trading if it is incurred principally for repurchase in the near term, or forms part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking, or it is a derivative (not in a qualifying hedge relationship). Held-for-trading financial liabilities are recognised at fair value with transaction costs being recognised in profit or loss. Subsequently they are measured at fair value. Gains and losses are recognised in profit or loss as they arise.

Designated as at fair value through profit or loss – financial liabilities may be designated as at fair value through profit or loss only if such designation (a) eliminates or significantly reduces a measurement or recognition inconsistency; or (b) applies to a group of financial assets, financial liabilities or both that the Group manages and evaluates on a fair value basis; or (c) relates to an instrument that contains an embedded derivative which is not evidently closely related to the host contract.

Financial liabilities that the Group designates on initial recognition as being at fair value through profit or loss are recognised at fair value, with transaction costs being recognised in profit or loss, and are subsequently measured at fair value. Gains and losses on financial liabilities that are designated as at fair value through profit or loss are recognised in profit or loss as they arise.

The principal categories of financial liabilities designated as at fair value through profit or loss are (a) structured liabilities issued by the Group: designation significantly reduces the measurement inconsistency between these liabilities and the related derivatives carried at fair value; and (b) investment contracts issued by the Group's life assurance businesses: fair value designation significantly reduces the measurement inconsistency that would arise if these liabilities were measured at amortised cost.

Amortised cost – all other financial liabilities are measured at amortised cost using the effective interest method (see accounting policy 3).

Fair value for a net open position in a financial liability that is quoted in an active market is the current offer price times the number of units of the instrument held or issued. Fair values for financial liabilities not quoted in an active market are determined using appropriate valuation techniques including discounting future cash flows, option pricing models and other methods that are consistent with accepted economic methodologies for pricing financial liabilities.

## 18. Loan commitments

Provision is made for loan commitments, other than those classified as held-for-trading, if it is probable that the facility will be drawn and the resulting loan will be recognised at a value less than the cash advanced. Syndicated loan commitments in excess of the level of lending under the commitment approved for retention by the Group are classified as held-for-trading and measured at fair value.

## Accounting policies continued

### 19. Derecognition

A financial asset is derecognised when it has been transferred and the transfer qualifies for derecognition. A transfer requires that the Group either: (a) transfers the contractual rights to receive the asset's cash flows; or (b) retains the right to the asset's cash flows but assumes a contractual obligation to pay those cash flows to a third party. After a transfer, the Group assesses the extent to which it has retained the risks and rewards of ownership of the transferred asset. If substantially all the risks and rewards have been retained, the asset remains on the balance sheet. If substantially all the risks and rewards have been transferred, the asset is derecognised. If substantially all the risks and rewards have been neither retained nor transferred, the Group assesses whether or not it has retained control of the asset. If it has not retained control, the asset is derecognised. Where the Group has retained control of the asset, it continues to recognise the asset to the extent of its continuing involvement.

A financial liability is removed from the balance sheet when the obligation is discharged, or cancelled, or expires. On the redemption or settlement of debt securities (including subordinated liabilities) issued by the Group, the Group derecognises the debt instrument and records a gain or loss being the difference between the debt's carrying amount and the cost of redemption or settlement. The same treatment applies where the debt is exchanged for a new debt issue that has terms substantially different from those of the existing debt. The assessment of whether the terms of the new debt instrument are substantially different takes into account qualitative and quantitative characteristics including a comparison of the discounted present value of the cash flows under the new terms with the discounted present value of the remaining cash flows of the original debt issue.

### 20. Sale and repurchase transactions

Securities subject to a sale and repurchase agreement under which substantially all the risks and rewards of ownership are retained by the Group continue to be shown on the balance sheet and the sale proceeds recorded as a financial liability. Securities acquired in a reverse sale and repurchase transaction under which the Group is not exposed to substantially all the risks and rewards of ownership are not recognised on the balance sheet and the consideration paid is recorded as a financial asset.

Securities borrowing and lending transactions are usually secured by cash or securities advanced by the borrower. Borrowed securities are not recognised on the balance sheet or lent securities derecognised. Cash collateral received or given is treated as a loan or deposit; collateral in the form of securities is not recognised. However, where securities borrowed are transferred to third parties, a liability for the obligation to return the securities to the stock lending counterparty is recorded.

#### 21. Netting

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when, and only when, the Group currently has a legally enforceable right to set off the recognised amounts; and it intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. The Group is party to a number of arrangements, including master netting agreements, that

give it the right to offset financial assets and financial liabilities but where it does not intend to settle the amounts net or simultaneously and therefore the assets and liabilities concerned are presented gross.

## 22. Capital instruments

The Group classifies a financial instrument that it issues as a financial asset, financial liability or an equity instrument in accordance with the substance of the contractual arrangement. An instrument is classified as a liability if it is a contractual obligation to deliver cash or another financial asset, or to exchange financial assets or financial liabilities on potentially unfavourable terms. An instrument is classified as equity if it evidences a residual interest in the assets of the Group after the deduction of liabilities. The components of a compound financial instrument issued by the Group are classified and accounted for separately as financial assets, financial liabilities or equity as appropriate.

### 23. Derivatives and hedging

Derivative financial instruments are initially recognised, and subsequently measured, at fair value. Derivative fair values are determined from quoted prices in active markets where available. Where there is no active market for an instrument, fair value is derived from prices for the derivative's components using appropriate pricing or valuation models.

A derivative embedded in a contract is accounted for as a stand-alone derivative if its economic characteristics are not closely related to the economic characteristics of the host contract; unless the entire contract is measured at fair value with changes in fair value recognised in profit or loss.

Gains and losses arising from changes in the fair value of a derivative are recognised as they arise in profit or loss unless the derivative is the hedging instrument in a qualifying hedge. The Group enters into three types of hedge relationship: hedges of changes in the fair value of a recognised asset or liability or firm commitment (fair value hedges); hedges of the variability in cash flows from a recognised asset or liability or a highly probable forecast transaction (cash flow hedges); and hedges of the net investment in a foreign operation.

Hedge relationships are formally documented at inception. The documentation identifies the hedged item and the hedging instrument and details the risk that is being hedged and the way in which effectiveness will be assessed at inception and during the period of the hedge. If the hedge is not highly effective in offsetting changes in fair values or cash flows attributable to the hedged risk, consistent with the documented risk management strategy, hedge accounting is discontinued.

Fair value hedge – in a fair value hedge, the gain or loss on the hedging instrument is recognised in profit or loss. The gain or loss on the hedged item attributable to the hedged risk is recognised in profit or loss and adjusts the carrying amount of the hedged item. Hedge accounting is discontinued if the hedge no longer meets the criteria for hedge accounting; or if the hedging instrument expires or is sold, terminated or exercised; or if hedge designation is revoked. If the hedged item is one for which the effective interest rate method is used, any cumulative adjustment is amortised to profit or loss over the life of the hedged item using a recalculated effective interest rate.

Cash flow hedge - in a cash flow hedge, the effective portion of the gain or loss on the hedging instrument is recognised directly in equity and the ineffective portion in profit or loss. When the forecast transaction results in the recognition of a financial asset or financial liability, the cumulative gain or loss is reclassified from equity in the same periods in which the asset or liability affects profit or loss. Otherwise the cumulative gain or loss is removed from equity and recognised in profit or loss at the same time as the hedged transaction. Hedge accounting is discontinued if the hedge no longer meets the criteria for hedge accounting; if the hedging instrument expires or is sold, terminated or exercised; if the forecast transaction is no longer expected to occur; or if hedge designation is revoked. On the discontinuance of hedge accounting (except where a forecast transaction is no longer expected to occur), the cumulative unrealised gain or loss in equity is recognised in profit or loss when the hedged cash flow occurs or, if the forecast transaction results in the recognition of a financial asset or financial liability, in the same periods during which the asset or liability affects profit or loss. Where a forecast transaction is no longer expected to occur, the cumulative unrealised gain or loss in equity is recognised in profit or loss immediately.

Hedge of net investment in a foreign operation – in the hedge of a net investment in a foreign operation, the portion of foreign exchange differences arising on the hedging instrument determined to be an effective hedge is recognised directly in equity. Any ineffective portion is recognised in profit or loss. Non-derivative financial liabilities as well as derivatives may be the hedging instrument in a net investment hedge.

## 24. Share-based payments

The Group awards shares and options over shares in The Royal Bank of Scotland Group plc to its employees under various share option schemes. The expense for these transactions is measured based on the fair value on the date the awards are granted. The fair value of an option is estimated using valuation techniques which take into account its exercise price, its term, the risk-free interest rate and the expected volatility of the market price of The Royal Bank of Scotland Group plc's shares. Vesting conditions are not taken into account when measuring fair value, but are reflected by adjusting the proportion of awards that actually vest. The fair value is expensed on a straight-line basis over the vesting period. Following an amendment to IFRS 2 for accounting periods starting after 1 January 2009, the cancellation of an award with non-vesting conditions triggers immediate recognition of an expense in respect of any unrecognised element of the fair value of the award.

#### 25. Cash and cash equivalents

Cash and cash equivalents comprises cash and demand deposits with banks together with short-term highly liquid investments that are readily convertible to known amounts of cash and subject to insignificant risk of change in value.

#### 26. Shares in Group entities

The company's investments in its subsidiaries are stated at cost less any impairment.

## Critical accounting policies and key sources of estimation uncertainty

The reported results of the Group are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. UK company law and IFRS require the directors, in preparing the Group's financial statements, to select suitable accounting policies, apply them consistently and make judgements and estimates that are reasonable and prudent. In the absence of an applicable standard or interpretation, IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors', requires management to develop and apply an accounting policy that results in relevant and reliable information in the light of the requirements and guidance in IFRS dealing with similar and related issues and the IASB's Framework for the Preparation and Presentation of Financial Statements. The judgements and assumptions involved in the Group's accounting policies that are considered by the Board to be the most important to the portrayal of its financial condition are discussed below. The use of estimates, assumptions or models that differ from those adopted by the Group would affect its reported results.

#### Loan impairment provisions

The Group's loan impairment provisions are established to recognise incurred impairment losses in its portfolio of loans classified as loans and receivables and carried at amortised cost. A loan is impaired when there is objective evidence that events since the loan was granted have affected expected cash flows from the loan. The impairment loss is the difference between the carrying value of the loan and the present value of estimated future cash flows at the loan's original effective interest rate.

At 31 December 2009, gross loans and advances to customers totalled £745,519 million (2008 – £885,611 million; 2007 – £834,987 million) and customer loan impairment provisions amounted to £17,126 million (2008 – £10,889 million; 2007 – £6,449 million).

There are two components to the Group's loan impairment provisions: individual and collective.

Individual component – all impaired loans that exceed specific thresholds are individually assessed for impairment. Individually assessed loans principally comprise the Group's portfolio of commercial loans to medium and large businesses. Impairment losses are recognised as the difference between the carrying value of the loan and the discounted value of management's best estimate of future cash repayments and proceeds from any security held. These estimates take into account the customer's debt capacity and financial flexibility; the level and quality of its earnings; the amount and sources of cash flows; the industry in which the counterparty operates; and the realisable value of any security held. Estimating the quantum and timing of future recoveries involves significant judgement. The size of receipts will depend on the future performance of the borrower and the value of security, both of which will be affected by future economic conditions; additionally, collateral may not be readily marketable. The actual amount of future cash flows and the date they are received may differ from these estimates and consequently actual losses incurred may differ from those recognised in these financial statements.

## Accounting policies continued

Collective component – this is made up of two elements: loan impairment provisions for impaired loans that are below individual assessment thresholds (collectively assessed provisions) and for loan losses that have been incurred but have not been separately identified at the balance sheet date (latent loss provisions). Collectively assessed provisions are established on a portfolio basis using a present value methodology taking into account the level of arrears, security, past loss experience, credit scores and defaults based on portfolio trends. The most significant factors in establishing these provisions are the expected loss rates and the related average life. These portfolios include credit card receivables and other personal advances including mortgages. The future credit quality of these portfolios is subject to uncertainties that could cause actual credit losses to differ materially from reported loan impairment provisions. These uncertainties include the economic environment, notably interest rates and their effect on customer spending, the unemployment level, payment behaviour and bankruptcy trends. Latent loss provisions are held against estimated impairment losses in the performing portfolio that have yet to be identified as at the balance sheet date. To assess the latent loss within its portfolios, the Group has developed methodologies to estimate the time that an asset can remain impaired within a performing portfolio before it is identified and reported as such.

#### **Pensions**

The Group operates a number of defined benefit pension schemes as described in Note 4 on the accounts. The assets of the schemes are measured at their fair value at the balance sheet date. Scheme liabilities are measured using the projected unit method, which takes account of projected earnings increases, using actuarial assumptions that give the best estimate of the future cash flows that will arise under the scheme liabilities. These cash flows are discounted at the interest rate applicable to high-quality corporate bonds of the same currency and term as the liabilities. Any recognisable surplus or deficit of scheme assets over liabilities is recognised in the balance sheet as an asset (surplus) or liability (deficit). In determining the value of scheme liabilities, assumptions are made as to price inflation, dividend growth, pension increases, earnings growth and employees. There is a range of assumptions that could be adopted in valuing the schemes' liabilities. Different assumptions could significantly alter the amount of the surplus or deficit recognised in the balance sheet and the pension cost charged to the income statement. The assumptions adopted for the Group's pension schemes are set out in Note 4 on the accounts together with the sensitivity of reported amounts to changes in those assumptions. A pension asset of £58 million and a liability of £2,963 million were recognised in the balance sheet at 31 December 2009 (2008: asset -£36 million, liability - £2,032 million; 2007 asset - £575 million, liability -£460 million).

#### Fair value - financial instruments

Financial instruments classified as held-for-trading or designated as at fair value through profit or loss and financial assets classified as available-for-sale are recognised in the financial statements at fair value. All derivatives are measured at fair value. Gains or losses arising from changes in the fair value of financial instruments classified as held-for-trading or designated as at fair value through profit or loss are included in the income statement. Unrealised gains and losses on available-for-sale financial assets are recognised directly in equity unless an impairment loss is recognised.

Financial instruments measured at fair value include:

Loans and advances (held-for-trading and designated as at fair value though profit or loss) – principally comprise reverse repurchase agreements (reverse repos) and cash collateral.

Debt securities (held-for-trading, designated as at fair value though profit or loss and available-for-sale) – debt securities include those issued by governments, municipal bodies, mortgage agencies and financial institutions as well as corporate bonds, debentures and residual interests in securitisations.

Equity securities (held-for-trading, designated as at fair value though profit or loss and available-for-sale) – comprise equity shares of companies or corporations both listed and unlisted.

Deposits by banks and customer accounts (held-for-trading and designated as at fair value though profit or loss) – deposits measured at fair value principally include repurchase agreements (repos), cash collateral and investment contracts issued by the Group's life assurance businesses.

Debt securities in issue (held-for-trading and designated as at fair value though profit or loss) – measured at fair value and principally comprise medium term notes

Short positions (held-for-trading) – arise in dealing and market making activities where debt securities and equity shares are sold which the Group does not currently possess.

Derivatives – these include swaps (currency swaps, interest rate swaps, credit default swaps, total return swaps and equity and equity index swaps), forward foreign exchange contracts, forward rate agreements, futures (currency, interest rate and equity) and options (exchange-traded options on currencies, interest rates and equities and equity indices and OTC currency and equity options, interest rate caps and floors and swaptions).

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Fair values are determined from quoted prices in active markets for identical financial assets or financial liabilities where these are available. Fair value for a net open position in a financial asset or financial liability in an active market is the current bid or offer price times the number of units of the instrument held. Where a trading portfolio contains both financial assets and financial liabilities which are derivatives of the same underlying instrument, fair value is determined by valuing the gross long and short positions at current mid market prices, with an adjustment at portfolio level to the net open long or short position to amend the valuation to bid or offer as appropriate. Where the market for a financial instrument is not active, fair value is established using a valuation technique. These valuation techniques involve a degree of estimation, the extent of which depends on the instrument's complexity and the availability of market-based data. More details about the Group's valuation methodologies and the sensitivity to reasonably possible alternative assumptions of the fair value of financial instruments valued using techniques where at least one significant input is unobservable are given in Note 11 on pages 270 to 291.

### General insurance claims

The Group makes provision for the full cost of settling outstanding claims arising from its general insurance business at the balance sheet date, including claims estimated to have been incurred but not yet reported at that date and claims handling expenses. General insurance claims provisions amounted to £5,802 million at 31 December 2009 (2008 – £5,478 million; 2007 – £5,466 million).

Provisions are determined by management based on experience of claims settled and on statistical models which require certain assumptions to be made regarding the incidence, timing and amount of claims and any specific factors such as adverse weather conditions. In order to calculate the total provision required, the historical development of claims is analysed using statistical methodology to extrapolate, within acceptable probability parameters, the value of outstanding claims at the balance sheet date. Also included in the estimation of outstanding claims are other assumptions such as the inflationary factor used for bodily injury claims which is based on historical trends and, therefore, allows for some increase due to changes in common law and statute. Costs for both direct and indirect claims handling expenses are also included. Outward reinsurance recoveries are accounted for in the same accounting period as the direct claims to which they relate. The outstanding claims provision is based on information available to management and the eventual outcome may vary from the original assessment. Actual claims experience may differ from the historical pattern on which the estimate is based and the cost of settling individual claims may exceed that assumed.

## Goodwill

The Group capitalises goodwill arising on the acquisition of businesses, as discussed in accounting policy 6. The carrying value of goodwill as at 31 December 2009 was £14,264 million (2008 – £15,562 million); 2007 – £42,953 million).

Goodwill is the excess of the cost of an acquired business over the fair value of its net assets. The determination of the fair value of assets and liabilities of businesses acquired requires the exercise of management judgement; for example those financial assets and liabilities for which there are no quoted prices, and those non-financial assets where valuations reflect estimates of market conditions, such as property. Different fair values would result in changes to the goodwill arising and to the post-acquisition performance of the acquisition. Goodwill is not amortised but is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired.

For the purposes of impairment testing, goodwill acquired in a business combination is allocated to each of the Group's cash-generating units or groups of cash-generating units expected to benefit from the combination. Goodwill impairment testing involves the comparison of the carrying value of a cash-generating unit or group of cash-generating units with its recoverable amount. The recoverable amount is the higher of the unit's fair value and its value in use. Value in use is the present value of expected future cash flows from the cash-generating unit or group of cash-generating units. Fair value is the amount obtainable for the sale of the cash-generating unit in an arm's length transaction between knowledgeable, willing parties.

Impairment testing inherently involves a number of judgmental areas: the preparation of cash flow forecasts for periods that are beyond the normal requirements of management reporting; the assessment of the discount rate appropriate to the business; estimation of the fair value of cash-generating units; and the valuation of the separable assets of each business whose goodwill is being reviewed. Sensitivity to changes in assumptions is discussed in Note 17 on page 303.

### Deferred tax

The Group makes provision for deferred tax on short-term and other temporary differences where tax recognition occurs at a different time from accounting recognition. Deferred tax assets of £7,039 million were recognised as at 31 December 2009 (2008 – £7,082 million; 2007 – £3,119 million).

The Group has recognised deferred tax assets in respect of losses, principally in the UK, and short-term timing differences. Deferred tax assets are recognised in respect of unused tax losses to the extent that it is probable that there will be future taxable profits against which the losses can be utilised. Business projections prepared for impairment reviews (see Note 17) indicate that sufficient future taxable income will be available against which to offset these recognised deferred tax assets within eight years. The number of years into the future for which forecast profits should be considered when assessing the recoverability of a deferred tax asset is a matter of judgment. A period of eight years is underpinned by the Group's business projections, its history of profitable operation and the continuing strength of its core business franchises. The Group's cumulative losses are principally attributable to the recent unparalleled market conditions. Deferred tax assets of £2,163 million (2008 - £1,748 million; 2007 - £687 million) have not been recognised in respect of tax losses carried forward in jurisdictions where doubt exists over the availability of future taxable profits.

## Accounting policies continued

# Accounting developments International Financial Reporting Standards

The International Accounting Standards Board (IASB) published a revised IFRS 3 'Business Combinations' and related revisions to IAS 27 'Consolidated and Separate Financial Statements' following the completion in January 2008 of its project on the acquisition and disposal of subsidiaries. The standards improve convergence with US GAAP and provide new guidance on accounting for changes in interests in subsidiaries. The cost of an acquisition will comprise only consideration paid to vendors for equity; other costs will be expensed immediately. Groups will only account for goodwill on acquisition of a subsidiary; subsequent changes in interest will be recognised in equity and only on a loss of control will there be a profit or loss on disposal to be recognised in income. The changes are effective for accounting periods beginning on or after 1 July 2009 but both standards may be adopted together for accounting periods beginning on or after 1 July 2007. These changes will affect the Group's accounting for future acquisitions and disposals of subsidiaries.

The IASB issued amendments to a number of standards in April 2009 as part of its annual improvements project. The amendments are effective for annual periods beginning on or after 1 July 2009 and are not expected to have a material effect on the Group or the company.

The IASB issued an amendment, 'Group Cash-settled Share-based Payment Transactions', to IFRS 2 'Share-based Payment' in June 2009 that will change the accounting for share awards by permitting accounting for equity settlement only by entities that either grant awards over their own equity or have no obligation to settle a share-based payment transaction. The amendment is effective for annual periods beginning on or after 1 January 2010 and is not expected to have a material effect on the Group or the company.

The IASB published an amendment 'Classification of Rights Issues' to IAS 32 'Financial Instruments: Presentation' and consequential revisions to other standards in October 2009 to improve the accounting for issues of equity for consideration fixed other than in the reporting entity's functional currency. The amendment is effective for annual periods beginning on or after 1 February 2010 but it may be adopted earlier. It is not expected to have a material affect on the Group or the company.

The IASB reissued IAS 24, 'Related Party Disclosures', in November 2009 clarifying the existing standard and to provide certain exemptions for entities under government control. The revised standard is effective for annual periods beginning on or after 1 January 2011.

The IASB issued IFRS 9 'Financial Instruments' in November 2009 simplifying the classification and measurement requirements in IAS 39 'Financial Instruments: Recognition and Measurement' in respect of financial assets. The standard reduces the measurement categories for financial assets to two: fair value and amortised cost. A financial asset

is classified on the basis of the entity's business model for managing the financial asset and the contractual cash flow characteristics of the financial asset. Only assets with contractual terms that give rise to cash flows on specified dates that are solely payments of principal and interest on the principal amount outstanding and which are held within a business model whose objective is to hold assets in order to collect contractual cash flows are classified as amortised cost. All other financial assets are measured at fair value. Changes in the value of financial assets measured at fair value are generally taken to profit or loss. The standard is effective for annual periods beginning on or after 1 January 2013; early application is permitted.

This standard makes major changes to the framework for the classification and measurement of financial assets and will have a significant effect on the Group's financial statements. The Group is assessing this impact which is likely to depend on the outcome of the other phases of IASB's IAS 39 replacement project.

The International Financial Reporting Interpretations Committee (IFRIC) issued interpretation IFRIC 17 'Distributions of Non-Cash Assets to Owners' and the IASB made consequential amendments to IFRS 5 'Non-Current Assets Held for Sale and Discontinued Operations' in December 2008. The interpretation requires distributions to be presented at fair value with any surplus or deficit recognised in income. The amendment to IFRS 5 extends the definition of disposal groups and discontinued operations to disposals by way of distribution. The interpretation is effective for annual periods beginning on or after 1 July 2009, to be adopted at the same time as IFRS 3 'Business Combinations' (revised 2008), and is not expected to have a material effect on the company. The interpretation may affect the accounting treatment in the Group's financial statements of the ABN AMRO businesses to be acquired by the State of Netherlands following the reorganisation of ABN AMRO Bank N.V. described in Note 16.

The IFRIC issued interpretation IFRIC 18 'Transfers of Assets from Customers' in January 2009. The interpretation addresses the accounting by suppliers for assets received from customers, requiring such assets to be measured at fair value. The interpretation is effective for assets from customers received on or after 1 July 2009 and is not expected to have a material effect on the Group or the company.

The IFRIC issued interpretation IFRIC 19 'Extinguishing Financial Liabilities with Equity Instruments' in December 2009. The interpretation clarifies that the profit or loss on extinguishing liabilities by issuing equity instruments should be measured by reference to fair value, preferably of the equity instruments. The interpretation, effective for the Group for annual periods beginning on or after 1 January 2011, is not expected to have a material effect on the Group or the company.

## **Financial statements**

Notes on the accounts

## 1 Net interest income

		Group	
	2009 £m	2008 £m	2007 £m
Loans and advances to customers	28,279	41,812	28,568
Loans and advances to banks	923	2,356	1,570
Debt securities	4,634	5,354	2,114
Interest receivable	33,836	49,522	32,252
Customer accounts: demand deposits	1,899	4,341	4,327
Customer accounts: savings deposits	2,894	3,911	2,560
Customer accounts: other time deposits	3,187	8,108	6,301
Deposits by banks	3,041	6,576	3,406
Debt securities in issue	5,330	9,941	5,687
Subordinated liabilities	1,490	2,144	1,530
Internal funding of trading business	(509)	(4,174)	(3,628)
Interest payable	17,332	30,847	20,183
Net interest income	16,504	18,675	12,069

### 2 Non-interest income (excluding insurance premium income)

2 Non-interest income (excluding insulance premium income)		Group	
	2009 £m	2008 £m	2007 £m
Fees and commissions receivable	9,831	9,831	8,278
Fees and commissions payable			
- banking	(2,456)	(1,985)	(1,727)
- insurance related	(366)	(401)	(466)
	(2,822)	(2,386)	(2,193)
Income/(loss) from trading activities (1)			
Foreign exchange	2,465	1,994	1,085
Interest rate	3,875	1,454	1,414
Credit	(4,108)	(12,200)	(1,446)
Equities and commodities	1,649	275	239
	3,881	(8,477)	1,292
Gain on redemption of own debt (2)	3,790	_	_
Other operating income			
Operating lease and other rental income	1,391	1,525	1,671
Changes in the fair value of own debt	51	977	152
Changes in the fair value of securities and other financial assets and liabilities	101	(1,730)	970
Changes in the fair value of investment properties	(117)	(86)	288
Profit on sale of available-for-sale financial assets	294	342	544
Profit on sale of property, plant and equipment	43	167	741
(Loss)/profit on sale of subsidiaries and associates	(135)	943	67
Life business profits/(losses)	156	(52)	187
Dividend income	86	281	137
Share of profits less losses of associates	(195)	69	25
Other income (3)	287	(537)	51
	1,962	1,899	4,833

#### Notes:

(1) The analysis of trading income is based on how the business is organised and the underlying risks managed. Trading income comprises gains and losses on financial instruments held for trading, both realised and unrealised, interest income and dividends and the related funding costs.

The types of instruments include:

- Foreign exchange: spot foreign exchange contracts, currency swaps and options, emerging markets and related hedges and funding.
- Interest rate: interest rate swaps, forward foreign exchange contracts, forward rate agreements, interest rate options, interest rate futures and related hedges and funding.
- Credit: asset-backed securities, corporate bonds, credit derivatives and related hedges and funding.
- Equities and commodities: equities, commodities, equity derivatives, commodity contracts and related hedges and funding.
- (2) In April 2009, the Group concluded a series of exchange offers and tender offers with the holders of a number of Tier 1 and Upper Tier 2 securities. The exchanges involving instruments classified as liabilities all met the criteria in IFRS for treatment as the extinguishment of the original liability and the recognition of a new financial liability. Gains on these exchanges, and on the redemption of securities classified as liabilities for cash, totalling £3,790 million were credited to income. No amounts have been recognised in income in relation to the redemption of securities classified as equity or minority interest in the Group financial statements. The difference between the consideration and the carrying value for these securities amounting to £829 million has been recorded in equity.
- (3) Other income includes contributions attributable to the Group from activities other than banking and insurance.

## **Financial statements**

Notes on the accounts

## 3 Operating expenses

a aparamig improved		Group	
	2009 £m	Restated 2008 £m	2007 £m
Wages, salaries and other staff costs	10,142	8,907	6,230
Social security costs	727	696	471
Share-based compensation	129	169	65
Pension costs			
- defined benefit schemes (see Note 4)	659	490	489
- curtailment gains (see Note 4)	(2,148)		_
- defined contribution schemes	126	148	83
Staff costs	9,635	10,410	7,338
Premises and equipment	3,087	2,593	1,703
Other administrative expenses	5,584	5,464	2,969
Property, plant and equipment (see Note 18)	1,616	1,584	1,297
Intangible assets (see Note 17)	1,193	1,570	635
Depreciation and amortisation	2,809	3,154	1,932
Write-down of goodwill and other intangible assets	363	32,581	_
	21,478	54,202	13,942

Integration costs included in operating expenses comprise expenditure incurred in respect of cost reduction and revenue enhancement programmes connected with acquisitions made by the Group.

	Group			
	2009 £m	2008 £m	2007 £m	
Staff costs	365	503	18	
Premises and equipment	78	25	4	
Other administrative expenses	398	486	26	
Depreciation and amortisation	18	36	60	
	859	1,050	108	

Restructuring costs included in operating expenses comprise:

	2009 £m	2008 £m	2007 £m
Staff costs	328	251	_
Premises and equipment	48	15	_
Other administrative expenses	51	41	_
	427	307	_

## 3 Operating expenses continued

The average number of persons employed, rounded to the nearest hundred, in the continuing operations of the Group during the year, excluding temporary staff, was 192,000 (2008 – 197,100; 2007 – 157,200); on the same basis discontinued operations employed 2,500 employees (2008 – 32,200; 2007 – 13,300). The average number of temporary employees during 2009 was 9,700 (2008 – 7,000; 2007 – 4,900). The number of persons employed in the continuing operations of the Group at 31 December, excluding temporary staff, was as follows:

		Group		
	2009	2008	2007	
UK Retail	28,500	31,700	31,400	
UK Corporate	12,600	13,600	13,200	
Wealth	4,800	5,300	5,400	
Global Banking & Markets	13,800	14,500	15,500	
Global Transaction Services	3,200	3,600	3,700	
Ulster Bank	4,600	5,600	6,100	
US Retail & Commercial	16,400	17,300	17,400	
RBS Insurance	14,600	15,300	16,400	
Centre	3,800	4,300	3,800	
Core	102,300	111,200	112,900	
Non-Core	13,700	15,000	16,100	
	116,000	126,200	129,000	
Business Services	42,900	45,700	45,900	
Integration	500	900	-	
RFS Holdings minority interest	25,100	26,700	28,600	
Total	184,500	199,500	203,500	
UK	98,500	105,800	108,000	
USA	25,600	27,100	26,500	
Europe	36,800	40,200	40,500	
Rest of the World	23,600	26,400	28,500	
Total	184,500	199,500	203,500	

There were no persons employed in discontinued operations as at 31 December 2009 (2008 - 2,600; 2007 - 53,200).

#### 4 Pension costs

The Group sponsors a number of pension schemes in the UK and overseas, predominantly defined benefit schemes, whose assets are independent of the Group's finances. The Group's defined benefit schemes generally provide a pension of one-sixtieth of final pensionable salary for each year of service prior to retirement up to a maximum of 40 years. Employees do not make contributions for basic pensions but may make voluntary contributions to secure additional benefits on a money-purchase basis. Since October 2006 The Royal Bank of Scotland Group Pension Fund ('Main scheme') has been closed to new entrants.

The Group also provides post-retirement benefits other than pensions, principally through subscriptions to private healthcare schemes in the UK and the US and unfunded post-retirement benefit plans. Provision for the costs of these benefits is charged to the income statement over the average remaining future service lives of eligible employees. The amounts are not material.

Interim valuations of the Group's schemes under IAS 19 'Employee Benefits' were prepared to 31 December with the support of independent actuaries, using the following assumptions:

	Main scheme				All schemes			
Principal actuarial assumptions at 31 December	2009	2009 2008		2009	2008	2007		
				Wei				
Discount rate	5.9%	6.5%	6.0%	5.7%	6.0%	5.8%		
Expected return on plan assets (weighted average)	6.2%	7.1%	6.9%	5.9%	6.3%	6.8%		
Rate of increase in salaries	1.8%	4.0%	4.5%	2.0%	3.4%	4.0%		
Rate of increase in pensions in payment	3.5%	2.7%	3.2%	3.0%	2.4%	2.8%		
Inflation assumption	3.5%	2.7%	3.2%	3.0%	2.4%	2.9%		

		Main scheme			All schemes	
Major classes of plan assets as a percentage of total plan assets	2009	2008	2007	2009	2008	2007
Equity interests	47.6%	59.4%	61.0%	41.7%	42.2%	57.8%
Index-linked bonds	23.7%	18.0%	18.2%	15.2%	11.4%	13.1%
Government fixed interest bonds	_	1.2%	1.2%	19.9%	26.8%	12.9%
Corporate and other bonds	19.7%	18.5%	15.1%	14.8%	14.3%	12.0%
Property	3.5%	3.7%	3.8%	3.4%	3.9%	3.0%
Cash and other assets	5.5%	(0.8%)	0.7%	5.0%	1.4%	1.2%

Ordinary shares of the company with a fair value of £4 million (2008 – £15 million; 2007 – £69 million) are held by the Group's pension schemes; £4 million (2008 – £15 million; 2007 – £65 million) in the Main scheme which also holds other financial instruments issued by the Group with a value of £192 million (2008 – £421 million; 2007 – £606 million).

The expected return on plan assets at 31 December is based upon the weighted average of the following assumed returns on the major classes of plan assets:

	N	lain scheme		All schemes			
	2009	2008	2007	2009	2008	2007	
Equities	7.9%	8.4%	8.1%	7.8%	8.4%	8.1%	
Index-linked bonds	4.5%	3.9%	4.5%	4.5%	3.9%	4.5%	
Government fixed interest bonds	_	3.9%	4.5%	4.0%	4.3%	4.7%	
Corporate and other bonds	5.9%	6.1%	5.5%	5.7%	5.7%	5.5%	
Property	6.2%	6.1%	6.3%	6.0%	6.1%	6.3%	
Cash and other assets	0.5%	2.5%	4.6%	1.4%	5.1%	4.5%	
Post-retirement mortality assumptions (Main scheme)							
				2009	2008	2007	
Longevity at age 60 for current pensioners (years):				2009	2008	2007	
Longevity at age 60 for current pensioners (years): Males				27.1	2008		
0 3 0 ,						26.0	
Males				27.1	26.1	26.0	
Males Females				27.1	26.1	26.0 26.8 28.1	

The allowance for post-retirement mortality has been updated following an analysis of recent experience of pensioners in the Main scheme.

## 4 Pension costs continued

		Main scheme		All schemes			
Changes in value of net pension deficit/(surplus)	Fair value of plan assets £m	Present value of defined benefit obligations £m	Net pension deficit/ (surplus) £m	Fair value of plan assets £m	Present value of defined benefit obligations £m	Ne pensioi deficii (surplu: £n	
At 1 January 2008	18,575	18,099	(476)	27,662	27,547	(115	
Transfers to disposal groups	_	_	_	(1)	(49)	(48	
Currency translation and other adjustments	_		_	2,497	2,692	19	
Income statement:							
Expected return	1,271		(1,271)	1,865		(1,86	
Interest cost		1,080	1,080		1,622	1,62	
Current service cost		437	437		705	70	
Past service cost		21	21		28	2	
	1,271	1,538	267	1,865	2,355	49	
Statement of comprehensive income:							
Actuarial gains and losses	(4,784)	(3,389)	1,395	(6,051)	(3,764)	2,28	
Disposal of subsidiaries	_	_		(31)	(34)	(	
Contributions by employer	396	_	(396)	810	_	(81	
Contributions by plan participants	_	_		9	9	-	
Benefits paid	(630)	(630)	_	(978)	(978)	_	
Expenses included in service cost	(24)	(24)		(26)	(26)	_	
At 1 January 2009	14,804	15,594	790	25,756	27,752	1,99	
Currency translation and other adjustments	_	_	_	(699)	(813)	(11	
Income statement							
Expected return	1,029		(1,029)	1,553		(1,55	
Interest cost		999	999		1,614	1,61	
Current service cost		300	300		583	58	
Past service cost		15	15		15	1	
Gains on curtailments		(1,947)	(1,947)		(2,148)	(2,14	
	1,029	(633)	(1,662)	1,553	64	(1,48	
Statement of comprehensive income							
Actuarial gains and losses	993	4,473	3,480	1,344	5,009	3,66	
Contributions by employer	536	_	(536)	1,153	_	(1,15	
Contributions by plan participants and other scheme members	2	2	_	15	15	-	
Donofito moid	(741)	(741)	_	(1,175)	(1,175)	-	
Benefits paid	(20)	(20)	_	(22)	(22)		
Expenses included in service cost	(20)	(20)		(22)	(22)		

Net pension deficit comprises:	2009 £m	2008 £m	2007 £m
Net assets of schemes in surplus (included in Prepayments, accrued income and other assets, Note 19)	(58)	(36)	(575)
Net liabilities of schemes in deficit	2,963	2,032	460
	2,905	1,996	(115)

Curtailment gains of £2,148 million have been recognised in 2009 arising from changes to pension benefits in the Main scheme and certain other subsidiaries schemes due to the capping of future salary increases that will count for pension purposes to the lower of 2% or the rate of inflation in any year.

At 31 December 2009, ABN AMRO's principal pension scheme in the Netherlands had fair value of plan assets of £8,118 million (2008 – £8,181 million; 2007 – £6,417 million) and present value of defined benefit obligations of £8,298 million (2008 – £8,589 million; 2007 – £6,189 million). The principal actuarial assumptions at 31 December 2009 were: discount rate 5.25% (2008 – 5.4%); expected return on plan assets (weighted average) 5.25% (2008 – 4.7%); rate of increase in salaries 2.5% (2008 – 2.5%); rate of increase in pensions in payment 2.0% (2008 – 2.0%); and inflation assumption 2.0% (2008 – 2.0%).

The Group expects to contribute £746 million to its defined benefit pension schemes in 2010 (Main scheme – £414 million). Of the net liabilities of schemes in deficit, £198 million (2008 – £201 million; 2007 – £212 million) relates to unfunded schemes.

The most recent funding valuation of the main UK scheme, as at 31 March 2007, showed a surplus of assets over liabilities of £0.7 billion. The next valuation is due as at 31 March 2010 and the Group expects this valuation to show that liabilities exceed the value of the assets. Following this valuation, the Group and scheme Trustees will agree the level of contributions to be paid to the scheme. This could result in the amount of contributions payable in 2010 and subsequent years being materially different from the current rates based on the previous valuation.

Cumulative net actuarial losses of £4,382 million (2008 – £717 million losses; 2007 – £1,570 million gains) have been recognised in the statement of comprehensive income, of which £3,296 million losses (2008 – £184 million gains; 2007 – £1,579 million gains) relate to the Main scheme.

	Main scheme					All schemes				
History of defined benefit schemes	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Fair value of plan assets	16,603	14,804	18,575	17,374	15,914	27,925	25,756	27,662	18,959	17,388
Present value of defined										
benefit obligations	18,675	15,594	18,099	19,004	19,118	30,830	27,752	27,547	20,951	21,123
Net (deficit)/surplus	(2,072)	(790)	476	(1,630)	(3,204)	(2,905)	(1,996)	115	(1,992)	(3,735)
Experience gains/(losses)										
on plan liabilities	135	(55)	(256)	(4)	(41)	328	(65)	(210)	(19)	(68)
Experience gains/(losses)										
on plan assets	993	(4,784)	163	552	1,556	1,344	(6,051)	19	587	1,661
Actual return/(loss) on pension										
schemes assets	2,022	(3,513)	1,345	1,574	2,486	2,897	(4,186)	1,413	1,660	2,677
Actual return/(loss) on pension										
schemes assets – %	13.8%	(19.0%)	7.8%	9.9%	18.4%	11.4%	(14.5%)	6.9%	9.6%	18.1%

The table below sets out the sensitivities of the pension cost for the year and the present value of defined benefit obligations at the balance sheet dates to a change in the principal actuarial assumptions:

		neme	All schemes					
	Increase/(de in pension cost for the year		se/(decrease) in obligation at 31 December		Increase/ in pension cost for the year		crease/(decrease) in obligatio ar at 31 Decem	
	2009 £m	2008 £m	2009 £m	2008 £m	2009 £m	2008 £m	2009 £m	2008 £m
0.25% increase in the discount rate	(21)	(37)	(790)	(696)	(41)	(53)	(1,261)	(1,161)
0.25% increase in inflation	49	77	654	624	93	114	1,143	1,089
0.25% additional rate of increase in pensions in payment	33	41	442	383	47	63	596	695
0.25% additional rate of increase in deferred pensions	16	8	214	94	25	15	366	227
0.25% additional rate of increase in salaries	8	28	66	168	17	35	125	219
Longevity increase of 1 year	29	31	416	302	50	50	734	700

## 5 Auditors' remuneration

Amounts paid to the Group's auditors for statutory audit and other services are set out below. All audit related and other services are approved by the Group Audit Committee. The Committee recognise that for certain assignments the auditors are best placed to perform the work economically; for other work the Group selects the supplier best placed to meet its requirements; the Group's auditors are free to tender for such work in competition with other firms.

	Group	
	2009 £m	2008 £m
Fees payable for the audit of the Group's annual accounts	4.4	4.8
Fees payable to the auditors and their associates for other services to the Group pursuant to legislation:		
- The audit of the company's subsidiaries pursuant to legislation (1)	36.9	39.3
- Other services pursuant to legislation (2)	3.3	3.1
Total audit and audit related services	44.6	47.2
Fees payable to the auditors and their associates for other services		
<ul> <li>Services relating to taxation</li> </ul>	1.4	0.6
- Services relating to corporate finance transactions, including securitisations, entered into by the Group (3)	2.5	7.4
All other services		
- Accounting advice	0.6	1.0
<ul> <li>Review of internal controls</li> </ul>	1.1	0.6
- Other assurance services	2.4	1.8
- Consulting services	0.9	0.1
Total other services	8.9	11.5
Fees payable to the auditors and their associates in respect of pension schemes:		
- Audit	0.4	0.1
Total	53.9	58.8

#### Notes

<sup>(1)</sup> Includes fees of £21.9 million (2008 – £23.1 million) in respect of the audit of ABN AMRO Holding N.V., of which £8.8 million (2008 – £10.5 million) relates to the interests of the State of the Netherlands and Santander.

<sup>(2)</sup> Includes fees of £1.7 million (2008 – £2.0 million) in relation to reviews of interim financial information and £1.6 million (2008 – £1.1 million) in respect of reports to the Group's regulators in the UK and overseas.

<sup>(3)</sup> Includes fees of £2.1 million (2008 – £3.1 million) in respect of work performed by the auditors as reporting accountants on debt and equity issuances undertaken by the Group, including securitisations

6 Tax

6 lax		Group	
	2009 £m	2008 £m	2007 £m
Current taxation:			
Charge for the year	552	1,230	2,514
Over provision in respect of prior periods	(191)	(254)	(39)
Relief for overseas taxation	_	(34)	(198)
	361	942	2,277
Deferred taxation:			
(Credit)/charge for the year	(1,041)	(3,167)	95
Over/(under) provision in respect of prior periods	309	(98)	(328)
Tax (credit)/charge for the year	(371)	(2,323)	2,044

The actual tax (credit)/charge differs from the expected tax (credit)/charge computed by applying the standard rate of UK corporation tax of 28% (2008 – 28.5%; 2007 – 30%) as follows:

	2009 £m	2008 £m	2007 £m
Expected tax (credit)/charge	(727)	(11,638)	2,950
Non-deductible goodwill impairment	102	8,292	12
Unrecognised timing differences	(274)	274	29
Other non-deductible items	508	378	222
Non-taxable items			
- gain on redemption of own debt	(693)		_
- other	(410)	(491)	(595)
Taxable foreign exchange movements	(1)	80	16
Foreign profits taxed at other rates	320	203	(25)
Reduction in deferred tax liability following change in the rate of UK corporation tax	_	_	(189)
Losses in year not recognised	780	942	2
Losses brought forward and utilised	(94)	(11)	(11)
Adjustments in respect of prior periods (1)	118	(352)	(367)
Actual tax (credit)/charge	(371)	(2,323)	2,044

## Note:

The effective tax rate for the year was 14.3% (2008 - 5.7%; 2007 - 20.8%).

## 7 Profit attributable to preference shareholders and paid-in equity holders

		Group	
	2009 £m	2008 £m	2007 £m
Preference shareholders:			
Non-cumulative preference shares of US\$0.01	342	293	152
Non-cumulative preference shares of €0.01	201	183	94
Non-cumulative preference shares of £1			
- Issued to UK Financial Investments Limited (1)	274	_	_
- Other	61	60	_
Paid-in equity holders:			
Interest on securities classified as equity, net of tax	57	60	
Total	935	596	246

#### Notes:

- (1) Includes £50 million redemption premium on repayment of preference shares.
- (2) In accordance with IAS 32, certain preference share issued by the company are included in subordinated liabilities and the related finance cost in interest payable.
- (3) Between 1 January 2010 and the date of approval of these accounts, dividends amounting to US\$163 million have been declared in respect of equity preference shares for payment on 31 March 2010.

<sup>(1)</sup> The 2008 and 2007 prior period tax adjustments principally comprise releases of tax provisions in respect of structured transactions and investment disposals, and adjustments to reflect submitted tax computations in the UK and overseas.

## 8 Ordinary dividends

Prior year ordinary dividends per share in the table below were restated for the effect of the rights issue in June 2008 and the capitalisation issue in September 2008.

	Group						
	2009 p per share	2008 p per share	2007 p per share	2009 £m	2008 £m	2007 £m	
Final dividend for previous year declared during the current year	_	19.3	18.5	_	2,312	2,091	
Interim dividend	_		8.5	_	_	953	
Total dividends paid on ordinary equity shares	_	19.3	27.0	_	2,312	3,044	

## 9 Profit dealt with in the accounts of the company

As permitted by section 408(3) of the Companies Act 2006, the primary financial statements of the company do not include an income statement or statement of comprehensive income. Condensed information is set out below:

		Company	
Income statement	2009 £m	2008 £m	2007 £m
Dividends received from banking subsidiary	2,523	4,639	2,330
Dividends received from other subsidiaries	408	163	415
Gain on redemption of own debt	238	_	_
Total income	3,169	4,802	2,745
Interest receivable from subsidiaries	997	793	460
Interest payable to subsidiaries	(251)	(495)	(307)
Other net interest payable and operating expenses	(62)	(796)	(526)
Write-down of investments in subsidiaries	(5,139)	(14,321)	_
Operating (loss)/profit before tax	(1,286)	(10,017)	2,372
Tax	(217)	415	127
(Loss)/profit for the year	(1,503)	(9,602)	2,499
(Loss)/profit attributable to:			
Preference shareholders	878	536	246
Paid-in equity holders	57	60	_
Ordinary and B shareholders	(2,438)	(10,198)	2,253
	(1,503)	(9,602)	2,499

		Company	
Statement of comprehensive income	2009 £m	2008 £m	2007 £m
(Loss)/profit for the year	(1,503)	(9,602)	2,499
Other comprehensive income:			
Cash flow hedges	3	2	3
Tax on comprehensive income	_	(1)	(1)
Other comprehensive income for the year, net of tax	3	1	2
Total comprehensive income for the year	(1,500)	(9,601)	2,501
Attributable to:			
Preference shareholders	878	536	246
Paid-in equity holders	57	60	_
Ordinary and B shareholders	(2,435)	(10,197)	2,255
Total comprehensive income for the year	(1,500)	(9,601)	2,501

Notes on the accounts

## 10 Earnings per ordinary and B share

Earnings per ordinary and B share have been calculated based on the following:

Lathings per ordinary and bishare have been calculated based on the following.		Group	
	2009 £m	2008 £m	2007 £m
Earnings:			
(Loss)/earnings attributable to ordinary and B shareholders	(3,607)	(24,306)	7,303
Add back loss from discontinued operations attributable to ordinary and B shareholders	72	86	_
Gain on redemption of paid-in equity	200	_	_
(Loss)/earnings from continuing operations attributable to ordinary and B shareholders	(3,335)	(24,220)	7,303
Add back finance cost on dilutive convertible securities	_	_	60
Diluted (loss)/earnings from continuing operations attributable to ordinary and B shareholders	(3,335)	(24,220)	7,363
Weighted average number of shares (millions):			
Ordinary shares in issue during the year	51,494	16,563	11,413
B shares in issue during the year	1,397	_	_
Weighted average number of ordinary and B shares in issue during the year	52,891	16,563	11,413
Effect of dilutive share options and convertible securities	438		198
Diluted weighted average number of ordinary and B shares in issue during the year	53,329	16,563	11,611

The numbers of shares in issue in prior years were adjusted retrospectively for the bonus element of the rights issue completed in June 2008 and the capitalisation issue in September 2008. The contingent agreement with HM Treasury enabling it to place up to 16 billion new B shares at 50p each had a dilutive effect in 2009. None of the convertible securities had a dilutive effect in 2009 or 2008. All convertible securities had a dilutive effect in 2007 and have been included in the computation of diluted earnings per share.

## 11 Financial instruments

## Classification

The following tables analyse the Group's financial assets and financial liabilities in accordance with the categories of financial instruments in IAS 39. Assets and liabilities outside the scope of IAS 39 are shown separately.

					Group				
2009	Held-for- trading £m	Designated as at fair value through profit or loss £m	Hedging derivatives £m	Available- for-sale £m	Loans and receivables £m	Other financial instruments (amortised cost) £m	Finance leases £m	Non financial assets/ liabilities £m	Total £m
Assets									
Cash and balances at central banks	_	_		_	52,261				52,261
Loans and advances to banks (1)	45,449	_		_	46,304				91,753
Loans and advances to customers (2,3)	42,277	1,981		_	671,037		13,098		728,393
Debt securities (4)	111,482	2,603		143,298	9,871				267,254
Equity shares	14,443	2,192		2,893	_				19,528
Settlement balances	_	_		_	12,033				12,033
Derivatives	436,857		4,597						441,454
Intangible assets								17,847	17,847
Property, plant and equipment								19,397	19,397
Deferred taxation								7,039	7,039
Prepayments, accrued income									
and other assets	_	_		_	1,421			19,564	20,985
Assets of disposal groups								18,542	18,542
	650,508	6,776	4,597	146,191	792,927		13,098	82,389	1,696,486
Liabilities									
Deposits by banks (5)	53.609					88.535			142,144
Customer accounts (6, 7)	52,868	8,580				552,754			614,202
Debt securities in issue (8, 9)	3,925	41,537				222,106			267,568
Settlement balances	3,723	41,557				222,100			207,300
and short positions	40.463					10.413			50,876
Derivatives	417,634	_	6,507			10,413			424,141
Accruals, deferred income	417,034		0,507						727,171
and other liabilities	_					1,889	467	27,971	30,327
Retirement benefit liabilities						1,007	407	2,963	2,963
Deferred taxation								2,811	2,811
Insurance liabilities								10,281	10,281
Subordinated liabilities	_	1,277				36,375		10,201	37,652
Liabilities of disposal groups		1,211				00,070		18,890	18,890
Z.az.iiioo or dioposar groups	568,499	51,394	6,507	_	_	912,072	467	62,916	1,601,855
									04.401
Equity									94,631
									1,696,486

For notes relating to this table refer to page 272.

## **Financial statements**

Notes on the accounts

					Group				
2008	Held-for- trading £m	Designated as at fair value through profit or loss £m	Hedging derivatives £m	Available- for-sale £m	Loans and receivables £m	Other financial instruments (amortised cost) £m	Finance leases £m	Non financial assets/ liabilities £m	Total £m
Assets									
Cash and balances at central banks	s —			_	12,400				12,400
Loans and advances to banks (1)	56,234	_			81,963				138,197
Loans and advances to customers	(2, 3) 51,501	2,141			806,627		14,453		874,722
Debt securities (4)	116,280	5,428		132,856	12,985				267,549
Equity shares	17,054	2,101		7,175					26,330
Settlement balances		_		_	17,832				17,832
Derivatives	985,700		6,859						992,559
Intangible assets								20,049	20,049
Property, plant and equipment								18,949	18,949
Deferred taxation								7,082	7,082
Prepayments, accrued income									
and other assets	_	_		_	1,326			23,076	24,402
Assets of disposal groups								1,581	1,581
	1,226,769	9,670	6,859	140,031	933,133		14,453	70,737	2,401,652
Liabilities									
Deposits by banks (5)	81,154					176,890			258,044
Customer accounts (6, 7)	55,926	8,054				575,532			639,512
Debt securities in issue (8, 9)	3,992	47,451				248,846			300,289
Settlement balances	5,772	47,431				240,040			300,207
and short positions	42,536					11,741			54,277
Derivatives	963,088		8,276			11,741			971,364
Accruals, deferred income	703,000		0,270						771,304
and other liabilities	260	_				1,619	22	29,581	31,482
Retirement benefit liabilities	200					1,017	22	2,032	2,032
Deferred taxation								4,165	4,165
Insurance liabilities								9,976	9,976
Subordinated liabilities	_	1,509				47,645		,,,,	49,154
Liabilities of disposal groups		1,007				17,010		859	859
	1,146,956	57,014	8,276			1,062,273	22	46,613	2,321,154
Faulty									00.400
Equity									80,498
									2,401,652

For notes relating to this table refer to page 272.

#### 11 Financial instruments continued

II Financial instruments continued					Group				
2007	Held-for- trading £m	Designated as at fair value through profit or loss £m	Hedging derivatives £m	Available- for-sale £m	Loans and receivables	Other financial instruments (amortised cost)	Finance leases £m	Non financial assets/ liabilities £m	Tota £m
Assets		2111	2111			2-111		2	
Cash and balances at central banks	_	_		_	17,866				17,866
Loans and advances to banks (1)	71,639			_	147,821				219,460
Loans and advances to customers (2, 3	n 103.811	3.067		_	709,090		12,570		828,538
Debt securities (4)	190,671	5,777		95.536	2,672		, -, -		294,656
Equity shares	37,546	7,866		7,614	_				53,026
Settlement balances	_	_			16,589				16,589
Derivatives	274,849		2,553						277,402
Intangible assets								49,916	49,916
Property, plant and equipment								18,745	18,745
Deferred taxation								3,119	3,119
Prepayments, accrued income									
and other assets		_		_	877			14,785	15,662
Assets of disposal groups								45,850	45,850
_	678,516	16,710	2,553	103,150	894,915		12,570	132,415	1,840,829
Liabilities									
Deposits by banks (5)	65,491	_				246,803			312,294
Customer accounts (6, 7)	60,426	7,505				614,432			682,363
Debt securities in issue (8, 9)	9,455	41,834				222,883			274,172
Settlement balances	7,100	11,001				222,000			271,172
and short positions	73,501					17,520			91.021
Derivatives	269,343		2,709			.,,020			272,052
Accruals, deferred income			_,, , ,						,
and other liabilities	209					1,545	19	32,435	34,208
Retirement benefit liabilities						.,		460	460
Deferred taxation								5,400	5,400
Insurance liabilities								10,162	10,162
Subordinated liabilities	_	897				37,146		-1	38,043
Liabilities of disposal groups								29,228	29,228
	478,425	50,236	2,709			1,140,329	19	77,685	1,749,403
Equity									91,426
Equity									1,840,829

#### Notes

- (1) Includes reverse repurchase agreements of £35,097 million (2008 £58,771 million; 2007 £175,941 million) and items in the course of collection from other banks of £2,533 million (2008 £2,888 million; 2007 £3,095 million).
- (2) Includes reverse repurchase agreements of £41,040 million (2008 £39,313 million; 2007 £142,357 million).
- (3) The change in fair value of loans and advances to customers designated as at fair value through profit and loss attributable to changes in credit risk was £157 million income for the year and cumulatively a credit of £140 million (2008 charge £328 million; cumulative £440 million credit; 2007 not material).
- (4) Includes treasury bills and similar securities of £45,617 million (2008 £31,509 million; 2007 £16,315 million) and other eligible bills of £34,794 million (2008 £25,028 million; 2007 £1,914 million).
- (5) Includes repurchase agreements of £38,006 million (2008 £83,666 million; 2007 £163,038 million) and items in the course of transmission to other banks of £770 million (2008 £542 million; 2007 £372 million).
- (6) Includes repurchase agreements of £68,353 million (2008 £58,143 million; 2007 £134,916 million).
- (7) The carrying amount of other customer accounts designated as at fair value through profit or loss is £101 million higher (2008 £47 million lower; 2007 £77 million higher) than the principal amount. No amounts have been recognised in profit or loss for changes in credit risk associated with these liabilities as the changes are immaterial measured as the change in fair value from movements in the period in the credit risk premium payable. The amounts include investment contracts with a carrying value of £5,170 million (2008 £5,364 million; 2007 £5,555 million).
- (8) Comprises bonds and medium term notes of £164,900 million (2008 £156,841 million; 2007 £119,578 million) and certificates of deposit and other commercial paper of £102,668 million (2008 £143,448 million; 2007 £154,594 million).
- (9) £155 million (2008 £1,054 million; 2007 £162 million) has been recognised in profit or loss for changes in credit risk associated with debt securities in issue designated as at fair value through profit or loss measured as the change in fair value from movements in the period in the credit risk premium payable by the Group. The carrying amount is £810 million (2008 £1,145 million; 2007 £317 million) lower than the principal amount.
- (10) During 2009 and 2008 the Group reclassified financial assets from the held-for-trading and available-for-sale categories into the loans and receivables category and during 2008 from the held-for-trading category into the available-for-sale category (see pages 275 to 277).

## **Financial statements**

Notes on the accounts

The following tables analyse the company's financial assets and financial liabilities in accordance with the categories of financial instruments in IAS 39. Assets and liabilities outside the scope of IAS 39 are shown separately as non financial assets/liabilities.

		Company								
				Other financial instruments	Non financial					
	Held-for-	Hedging	Loans and	(amortised	assets/	Total				
2009	trading £m	derivatives £m	receivables £m	cost) £m	liabilities £m	Total £m				
Assets										
Loans and advances to banks (1)	_		31,238			31,238				
Loans and advances to customers (3)	_		2,777			2,777				
Debt securities (3)	_		1,286			1,286				
Investments in Group undertakings					64,766	64,766				
Settlement balances					11	11				
Derivatives (3)	930	239				1,169				
Deferred taxation					2	2				
Prepayments, accrued income and other assets	_		_		43	43				
	930	239	35,301		64,822	101,292				
Link thing										
Liabilities  Denosite by banks (1)				03		0.0				
Deposits by banks (4)	_			93		93				
Customer accounts (2)	_			13,264		13,264				
Debt securities in issue		4.4		11,788		11,788				
Derivatives (2)	432	14			4.057	446				
Accruals, deferred income and other liabilities	_			- 0.7/0	1,357	1,357				
Subordinated liabilities	- 422	1.4		8,762	1 257	8,762				
	432	14		33,907	1,357	35,710				
Equity						65,582				
						101,292				
2008										
Assets										
Loans and advances to banks (1)	_		27,031			27,031				
Investments in Group undertakings					42,196	42,196				
Derivatives (3)	975	193				1,168				
Deferred taxation					3	3				
Prepayments, accrued income and other assets					489	489				
	975	193	27,031		42,688	70,887				
Liabilities										
Deposits by banks (4)				1,802		1,802				
Customer accounts (2)	_			26		1,002				
Debt securities in issue	_			14,179		14,179				
Derivatives (2)	136	225		17,177		361				
Accruals, deferred income and other liabilities	130	223			47	47				
Subordinated liabilities	_			10,314	47	10,314				
Substitution induffices	136	225		26,321	47	26,729				
				,		,				
Equity						44,158				
						70,887				

## 11 Financial instruments continued

TI Finalicial instruments continued			Comp	any		
2007	Held-for- trading £m	Hedging derivatives £m	Loans and receivables £m	Other (amortised cost) £m	Non financial assets/ liabilities £m	Total £m
Assets						
Loans and advances to banks (1)	_		7,686			7,686
Loans and advances to customers (3)	_		307			307
Investments in Group undertakings					43,542	43,542
Derivatives (3)	173					173
Prepayments, accrued income and other assets	_		_		127	127
	173	_	7,993		43,669	51,835
Liabilities						
Deposits by banks (4)	_			5,572		5,572
Debt securities in issue	_			13,453		13,453
Derivatives (2)	125	54				179
Accruals, deferred income and other liabilities	_			_	8	8
Deferred taxation	_				3	3
Subordinated liabilities	_			7,743		7,743
	125	54		26,768	11	26,958
Equity						24,877
						51,835

#### Notes:

- (1) Includes amounts due from subsidiaries of £31,238 million (2008 £27,031 million; 2007 £7,130 million).
- (2) Due to subsidiaries.
- (3) Due from subsidiaries.
- (4) Includes amounts due to subsidiaries of £4 million (2008 £1,706 million; 2007 £5,572 million).

Amounts included in the consolidated income statement:

	2009 £m	2008 £m	2007 £m
Gains/(losses) on financial assets/liabilities designated as at fair value through profit or loss	1,441	(901)	1,074
(Losses)/gains on disposal or settlement of loans and receivables	(573)	4	3

## Reclassification of financial instruments

The Group reclassified financial assets from the held-for-trading (HFT) and available-for-sale (AFS) categories into the loans and receivables (LAR) category (as permitted by paragraph 50D of IAS 39 as amended) and from the held-for-trading category into the available-for-sale category (as permitted by paragraph 50B of IAS 39 as amended).

The turbulence in the financial markets during the second half of 2008 was regarded by management as rare circumstances in the context of paragraph 50B of IAS 39 as amended.

The table below shows the carrying value and fair value and the effect on profit or loss of reclassification undertaken by the Group in 2008 and 2009.

2000

				2009		
	31 December		After reclassifi	ication	Amount that would	Reduction in profit or loss as result of
	Carrying value £m	Fair value £m	Income £m	Impairment losses £m	have been recognised £m	reclassi- fication £m
Reclassified from HFT to LAR						
Loans						
Leveraged finance	2,574	2,257	109	(902)	482	1,275
Corporate and other loans	5,302	4,114	99	(361)	(321)	(59)
	7,876	6,371	208	(1,263)	161	1,216
Debt securities						
CDO	21	21	2	_	2	_
RMBS	1,532	1,168	(115)	_	(25)	90
CMBS	826	596	(44)	_	24	68
CLOs	647	536	(43)	(16)	39	98
Other ABS	1,145	1,070	(13)	`	_	13
Other	886	882	34	_	254	220
	5,057	4,273	(179)	(16)	294	489
Total	12,933	10,644	29	(1,279)	455	1,705
Reclassified from HFT to AFS (1)						
Debt securities						
CDO	1,170	1,170	35	(226)	40	231
RMBS	3,042	3,042	335	(84)	460	209
CMBS	63	63	(2)	(01)	11	13
CLOs	2,676	2,676	57	_	704	647
Other ABS	508	508	20	_	44	24
Other	142	142	(3)	(118)	34	155
	7,601	7,601	442	(428)	1,293	1,279
Equity securities	28	28	(1)	(120)	- 1,270	1,2,7
Equity 3000miles	7,629	7,629	441	(428)	1,293	1,280
Reclassified from AFS to LAR: (2)						
Debt securities	869	745	21		21	
Total	21,431	19,018	491	(1,707)	1,769	2,985
lotui	21,701	17,010	7/1	(1,707)	1,707	2,700

#### Notes:

<sup>(1)</sup> The amount taken to AFS reserves was £1,067 million.

<sup>(2)</sup> The amount that would have been taken to AFS reserves if reclassification had not occured is E(73) million.

## 11 Financial instruments continued

The following table is for reclassifications in 2009. The balance sheet values of these assets, the effect of the reclassification on the income statement for the period from the date of reclassification to 31 December 2009 and the gains and losses relating to these assets recorded in the income statement for the years ended 31 December 2009, 2008 and 2007 were as follows:

								2009			2008	2007
							After reclas	sification			Gains/(I	(2022
	2009 -	2009 – on reclassification			er 2009	Gains/(losses) up to the				Reduction in profit or loss	recogni the inc	ised in
	Carrying value £m	Effective interest rate %	Expected cash flows £m	Carrying value £m	Fair value £m	date of reclassi- fication £m	Impairment Income losses £m £m		losses recognised fication		statement in prior periods £m £n	
Reclassified from HFT to LAR:												
Loans												
Leveraged finance	510	13.37	1,075	_	_	_	(70)	(71)	(141)	_	(76)	_
Corporate and other loans	1,230	2.85	1,565	887	924	(103)	26	(180)	(115)	39	14	25
	1,740		2,640	887	924	(103)	(44)	(251)	(256)	39	(62)	25
Debt securities												
RMBS	86	3.30	94	78	74	(2)	2	_	(3)	(5)	(3)	_
CMBS	64	2.17	67	41	36	(3)	(6)	_	(10)	(4)	(14)	_
Other ABS	39	2.51	41	7	7	1	1	_	_	(1)	(10)	_
Other	66	13.19	147	64	71	(29)	3	_	11	8	(12)	_
	255		349	190	188	(33)	_	_	(2)	(2)	(39)	_
Total	1,995		2,989	1,077	1,112	(136)	(44)	(251)	(258)	37	(101)	25

## **Financial statements**

Notes on the accounts

The following table is for reclassifications in 2008. The balance sheet values of these assets, the effect of the reclassification on the income statement for the period from the date of reclassification to 31 December 2008 and the gains and losses relating to these assets recorded in the income statement for the years ended 31 December 2008, 2007 and 2006 were as follows:

								2008			2007	2006
							After recla	ssification			Gains/	(losses)
	2008	2008 – on reclassification 31 December 2008		ber 2008	Gains/(losses) up to the			Amount	Increase in profit or loss	recogr	nised in icome	
	Carrying value £m	Effective interest rate %	Expected cash flows £m	Carrying value £m	Fair value £m	fication	Income £m	Impairment losses £m	have been	as result of reclassi- fication £m	in p	ement orior riods £m
Reclassified from HFT to LAR: Loans												
Leveraged finance	3,602	10.14%	6,091	4,304	2,714	(456)	455	_	(1,015)	1,470	(155)	_
Corporate and other loans	5,205	6.03%	7,752	6,053	5,143	(74)	267	_	(639)	906	(46)	3
	8,807		13,843	10,357	7,857	(530)	722	_	(1,654)	2,376	(201)	3
Debt securities												
CDO	215	4.92%	259	236	221	4	5	_	(11)	16	5	$\epsilon$
RMBS	1,765	6.05%	2,136	2,059	1,579	(115)	171	_	(293)	464	(12)	_
CMBS	1,877	4.77%	2,402	2,144	1,776	(42)	50	_	(293)	343	(19)	_
CLOs	835	6.34%	1,141	1,121	851	(22)	104	_	(164)	268	(14)	(2)
Other ABS	2,203	5.07%	3,203	2,242	1,943	(68)	129	_	(151)	280	3	(1)
Other	2,548	2.64%	2,778	2,615	2,401	73	7	_	(162)	169	95	476
	9,443		11,919	10,417	8,771	(170)	466	_	(1,074)	1,540	58	479
Total	18,250		25,762	20,774	16,628	(700)	1,188	_	(2,728)	3,916	(143)	482
Reclassified from HFT to AFS:  Debt securities (1)												
CDO	3,592	10.32%	5,607	1,346	1,346	(994)	(514)	(446)	(1,468)	508	(400)	
RMBS	5,205	8.03%	8,890	5,171	5,171	(531)	21	_	(131)	152	(4)	74
CMBS	590	6.65%	836	256	256	(110)	(48)	_	(408)	360	4	_
CLOs	3,498	4.89%	4,257	3,759	3,759	(353)	(797)	_	(1,633)	836	36	1
Other ABS	1,323	5.70%	2,013	712	712	(185)	(36)	_	(5)	(31)	(42)	72
Other	756	10.17%	1,311	777	777	_	131	_	(3)	134	(1)	_
	14,964		22,914	12,021	12,021	(2,173)	(1,243)	(446)	(3,648)	1,959	(407)	147
Equity shares	34	_	32	26	26	(9)	_	_	(9)	9	13	_
	14,998		22,946	12,047	12,047	(2,182)	(1,243)	(446)	(3,657)	1,968	(394)	147
Reclassified from AFS to LAR:												
Debt securities (1)	694	1.38%	760	1,016	956	(12)	6	_	6	_	_	_
Total	33,942		49,468	33,837	29,631	(2,894)	(49)	(446)	(6,379)	5,884	(537)	629

#### Notes:

<sup>(1)</sup> The amount taken to AFS reserves was £(2,193) million.

<sup>(2)</sup> The amount that would have been in AFS reserves if reclassification had not occurred is £(37) million.

<sup>(3)</sup> The above table has been restated.

#### 11 Financial instruments continued

# Valuation of financial instruments carried at fair value Control environment

The Group's control environment for the determination of the fair value of financial instruments includes formalised protocols for the review and validation of fair values independent from the businesses entering into the transactions. There are specific controls to ensure consistent pricing policies and procedures, incorporating disciplined price verification. The Group ensures that appropriate attention is given to bespoke transactions, structured products, illiquid products and other instruments which are difficult to price.

A key element of the control environment is the independent price verification ('IPV') process. Valuations are first performed by the business which entered into the transaction. Such valuations may be directly from available prices, or may be derived using a model and variable model inputs. These valuations are reviewed, and if necessary amended, by a team, independent of those trading the financial instruments, in the light of available pricing evidence. IPV is performed at a frequency to match the availability of independent data. For liquid instruments IPV is performed daily. The minimum frequency of review in the Group is monthly for exposures in the regulatory trading book, and six monthly for exposures in the regulatory banking book. The IPV control includes formalised reporting and escalation of any valuation differences in breach of established thresholds. The Global Pricing Unit determines IPV policy, monitors adherence to that policy, and performs additional independent reviews on highly subjective valuation issues for GBM and Non-Core.

Certain assets in the non-core business are comparably more difficult and subjective to value. The valuations of these portfolios are subject to a further level of review through an additional Non-Core valuation committee comprising senior representatives of the trading function, risk management and the Global Pricing Unit which meets regularly and are responsible for monitoring, assessing and enhancing the adequacy of the valuation techniques being adopted for these instruments.

Valuation models are subject to a review process which requires different levels of model documentation, testing and review, depending on the complexity of the model and the size of the Group's exposure. A key element of the control environment over model use in the Group is a modelled product review committee, made up of valuations experts from several functions within the Group. This committee sets the policy for model documentation, testing and review, and prioritises models with significant exposure for review by the Group's Quantitative Research Centre. Potential valuation uncertainty is a key input in determining model review priorities at these meetings. The Quantative Research Centre, which is independent of the trading businesses, assesses the appropriateness of the application of the model to the product, the mathematical robustness of the model, and (where appropriate), considers alternative modelling approaches.

GBM's senior management valuations control committee meets formally monthly to discuss independent pricing, reserving and valuation issues relating to both GBM and Non-Core exposures. All material methodology changes require review and ratification by this committee. The committee includes valuation specialists representing several independent review functions including Market Risk, the quantitative research centre and finance.

The Group Executive Valuation Committee discusses the issues escalated by the modelled product review committee, GBM senior management valuations control committee and other relevant issues. The committee covers key material and subjective valuation issues within the trading business. The committee will provide ratification to the appropriateness of areas with very high residual valuation uncertainty. Committee membership includes the Group Finance Director, the Group Chief Accountant, Head of Group Market Risk, GBM CFO and Non-Core CFO, and representation from front office trading and Finance.

#### Valuation techniques

The Group uses a number of methodologies to determine the fair values of financial instruments for which observable prices in active markets for identical instruments are not available. These techniques include: relative value methodologies based on observable prices for similar instruments; present value approaches where future cash flows from the asset or liability are estimated and then discounted using a risk-adjusted interest rate; option pricing models (such as Black-Scholes or binomial option pricing models) and simulation models such as Monte-Carlo.

The principal inputs to these valuation techniques are listed below. Values between and beyond available data points are obtained by interpolation and extrapolation. When utilising valuation techniques, the fair value can be significantly affected by the choice of valuation model and by underlying assumptions concerning factors such as the amounts and timing of cash flows, discount rates and credit risk.

- Bond prices quoted prices are generally available for government bonds, certain corporate securities and some mortgage-related products.
- Credit spreads where available, these are derived from prices of CDS or other credit based instruments, such as debt securities. For others, credit spreads are obtained from pricing services.
- Interest rates these are principally benchmark interest rates such as the London Inter-Bank Offered Rate (LIBOR) and quoted interest rates in the swap, bond and futures markets.
- Foreign currency exchange rates there are observable markets both for spot and forward contracts and futures in the world's major currencies.
- Equity and equity index prices quoted prices are generally readily available for equity shares listed on the world's major stock exchanges and for major indices on such shares.
- Commodity prices many commodities are actively traded in spot and forward contracts and futures on exchanges in London, New York and other commercial centres.
- Price volatilities and correlations volatility is a measure of the tendency of a price to change with time. Correlation measures the degree to which two or more prices or other variables are observed to move together. If they move in the same direction there is positive correlation; if they move in opposite directions there is negative correlation. Volatility is a key input in valuing options and the valuation of certain products such as derivatives with more than one underlying variable that are correlation-dependent. Volatility and correlation values are obtained from broker quotations, pricing services or derived from option prices.

- Prepayment rates the fair value of a financial instrument that can
  be prepaid by the issuer or borrower differs from that of an
  instrument that cannot be prepaid. In valuing prepayable instruments
  that are not quoted in active markets, the Group considers the value
  of the prepayment option.
- Counterparty credit spreads adjustments are made to market prices (or parameters) when the creditworthiness of the counterparty differs from that of the assumed counterparty in the market price (or parameters).
- Recovery rates/loss given default these are used as an input to valuation models and reserves for ABS and other credit products as an indicator of severity of losses on default. Recovery rates are primarily sourced from market data providers or inferred from observable credit spreads.

In order to determine a reliable fair value, where appropriate, management applies valuation adjustments to the pricing information gathered from the above sources. These adjustments reflect the Group's assessment of factors that market participants would consider in setting a price, to the extent that these factors are not reflected in that pricing information. Furthermore, on an ongoing basis, the Group assesses the appropriateness of any model used. To the extent that the price provided by internal models does not represent the fair value of the instrument, for instance in highly stressed market conditions, the Group makes adjustments to the model valuation to calibrate to other available pricing sources. Where unobservable inputs are used, the Group may determine a range of possible valuations derived from differing stress scenarios to determine the sensitivity associated with the valuation. When establishing the fair value of a financial instrument using a valuation technique, the Group considers certain adjustments to the modelled price which market participants would make when pricing that instrument. Such adjustments include the credit quality of the counterparty and adjustments to compensate for any known model limitations

On initial recognition of financial assets and liabilities valued using valuation techniques incorporating information other than observable market data, any difference between the transaction price and that derived from the valuation technique is deferred. Such amounts are recognised in profit or loss over the life of the transaction; when market data become observable; or when the transaction matures or is closed out as appropriate. At 31 December 2009, net gains of £204 million (2008 – £102 million; 2007 – £72 million) were carried forward in the balance sheet. During the year net gains of £127 million (2008 – £89 million; 2007 – £67 million) were deferred and £25 million (2008 – £65 million; 2007 – £10 million) recognised in the income statement.

#### 11 Financial instruments continued

#### Valuation reserves

When valuing financial instruments in the trading book, adjustments are made to mid-market valuations to cover bid-offer spread, liquidity and credit risk.

Valuation reserves and adjustments comprise:

	2009 £m	2008 £m	2007 £m
Credit valuation adjustments:			
Monoline insurers	3,796	5,988	862
CDPCs	499	1,311	44
Other counterparties	1,588	1,738	263
	5,883	9,037	1,169
Bid-offer and liquidity reserves	2,814	3,260	1,154
	8,697	12,297	2,323
Debit valuation adjustments:			
Debt securities in issue	(2,331)	(2,373)	(456)
Derivatives	(467)	(450)	_
Total debit valuation adjustments	(2,798)	(2,823)	(456)
Total reserves	5,899	9,474	1,867

Credit valuation adjustments (CVA) represent an estimate of the adjustment to fair value that a market participant would make to incorporate the credit risk inherent in counterparty derivative exposures. The Group makes such credit adjustments to derivative exposures it has to counterparties, as well as debit valuation adjustments to liabilities issued by the Group. CVA is discussed in Risk, capital and liquidity management – Market turmoil exposures – Credit valuation adjustments (pages 193 to 199). Bid-offer and liquidity reserves and own credit are discussed below.

### Bid-offer and liquidity reserves

Trading positions are adjusted to bid (for assets) or offer (for liabilities) levels, by marking individual cash based positions directly to bid or offer or by taking bid-offer reserves calculated on a portfolio basis for derivatives.

The bid-offer approach is based on current market spreads and standard market bucketing of risk. Risk data is used as the primary source of information within bid-offer calculations and is aggregated when it is more granular than market standard buckets.

Bid-offer adjustments for each risk factor are determined by aggregating similar risk exposures arising on different products. Additional basis bid/offer reserves are taken where these are charged in the market. Risk associated with non identical underlying exposures is not netted down unless there is evidence that the cost of closing the combined risk exposure is less than the cost of closing on an individual basis. For example: interest rate delta bid-offer methodology (when viewed in isolation) allows aggregation of risk across different tenor bases. Tenor basis bid-offer reserves are then applied to compensate for the netting within the (original) delta bid-offer calculation.

Bid-offer spreads vary by maturity and risk type to reflect different spreads in the market. For positions where there is no observable quote, the bid-offer spreads are widened in comparison to proxies to reflect reduced liquidity or observability. Bid-offer methodologies also incorporate liquidity triggers whereby wider spreads are applied to risks above pre-defined thresholds.

Netting is applied across risk buckets where there is market evidence to support this. For example calendar netting and cross strike netting effects are taken into account where such trades occur regularly within the market. Netting will also apply where long and short risk in two different risk buckets can be closed out in a single market transaction at less cost than via two separate transactions (closing out the individual bucketed risk in isolation).

Vanilla risk on exotic products is typically reserved as part of the overall portfolio based calculation e.g. delta and vega risk is included within the delta and vega bid-offer calculations. Aggregation of risk arising from different models is in line with the Group's risk management practices; the model review control process considers the appropriateness of model selection in this respect.

Product related risks such as correlation risk attract specific bid to offer reserves. Additional reserves are provided for exotic products to ensure overall reserves match market close-out costs. These market close-out costs inherently incorporate risk decay and cross-effects which are unlikely to be adequately reflected in the static hedge based on vanilla instruments.

Where there is limited bid-offer information for a product a conservative approach is taken, taking into account pricing approach and risk management strategy.

Market risk close-out costs excluding CVA were £2,814 million as at 31 December 2009 (2008 – £3,260 million; 2007 – £1,154 million).

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#### Own credit

When valuing financial liabilities recorded at fair value, the Group takes into account the effect of its own credit standing. The categories of financial liabilities on which own credit spread adjustments are made are issued debt held at fair value, including issued structured notes, and derivatives. An own credit adjustment is applied to positions where it is believed that counterparties would consider the Group's creditworthiness when pricing trades.

For issued debt and structured notes, this adjustment is based on independent quotes from market participants for the debt issuance spreads above average inter-bank rates, (at a range of tenors) which the market would demand when purchasing new senior or sub-debt issuances from the Group. Where necessary, these quotes are interpolated using a curve shape derived from CDS prices.

The own credit adjustment:

- does not alter cash flows:
- · is not used for performance management; and
- is disregarded for regulatory capital reporting processes.

The fair value of the Group's derivative financial liabilities has also been adjusted to reflect the Group's own credit risk. The adjustment takes into account collateral posted by the Group and the effects of master netting agreements.

The reserve movement between periods will not equate to the reported profit or loss for own credit. The balance sheet reserves are stated by conversion of underlying currency balances at spot rates for each period whereas the income statement includes intra-period foreign exchange sell-offs.

The effect of change in credit spreads could be reversed in future periods.

The table below shows own credit adjustments on own liabilities.

	Deb	t securities in issu	ue .		
Cumulative own credit adjustment	Held-for- trading (1 £m	Designated as at fair value through profit or loss £m	Total £m	Derivatives (2) £m	Total £m
At 31 December 2009	1,237	1,094	2,331	467	2,798
At 31 December 2008	1,346	1,027	2,373	450	2,823
At 31 December 2007	304	152	456	_	456
Book values of underlying liabilities	£bn	£bn	£bn	£bn	£bn
At 31 December 2009	36.6	13.3	49.9	16.8	66.7
At 31 December 2008	25.5	16.9	42.4	43.5	85.9

#### Notes

<sup>(1)</sup> The held-for-trading portfolio consists of wholesale and retail note issuances.

<sup>(2)</sup> The effect of foreign exchange rates, new issues and redemptions are not captured separately.

## 11 Financial instruments continued

## Valuation hierarchy

The tables below show the financial instruments carried at fair value by hierarchy – level 1, level 2 and level 3. The valuation techniques, main

assumptions used in the valuation of these instruments and reasonably possible increases or decreases in fair value based on reasonably possible alternative assumptions for level 3 financial instruments are set out below.

	Total	Level 1	Level 2	Level 3	Level 3 ser	nsitivity (2)	
2009	£bn	£bn	£bn	£bn	£m	£m	Level 3 valuation technique and related assumptions
Assets							
Loans and advances:							
- banks	45.4	_	45.4	_	_	_	n/a
<ul><li>customers</li></ul>	44.3	_	43.2	1.1	80	(40)	Proprietary model: credit spreads, indices
Debt securities							
Government	146.8	130.1	16.7	_	_	_	n/a
RMBS	57.7	_	57.2	0.5	30	(10)	Industry standard model: prepayment rates,
							probability of default, loss severity and yield
CMBS	4.1	_	4.0	0.1	30		n/a
CDOs	3.6	_	2.6	1.0	130	(80)	Proprietary model: implied collateral valuation,
0.0						(5.0)	default rates, housing prices, correlation
CLOs	8.8	_	8.0	0.8	80	(50)	Industry standard simulation model: credit
Other ADC	/ 1		F 0	0.0	100	(40)	spreads, recovery rates, correlation
Other ABS	6.1	_	5.2	0.9	120	(40)	Proprietary model: credit spreads,
Corporate	11.4	_	10.8	0.6	70	(20)	Proprietary model: credit spreads
Other (3)	18.9	0.2	18.5	0.2	10	(30)	Proprietary model: credit spreads
Equity oboros	257.4	130.3 15.4	123.0	4.1	470	(230)	Valuation statements, fund valuation
Equity shares Derivatives	19.5	15.4	2.6	1.5	280	(220)	Valuation statements: fund valuation
Foreign exchange	69.4		69.2	0.2	10		Proprietary model: volatility, correlation
Interest rate	323.6	0.3	321.8	1.5	80	(100)	Proprietary model: volatility, correlation
Equities	6.5	0.3	5.8	0.3	20	(20)	Proprietary model; volatility, correlation,
Equities	0.5	0.4	5.0	0.5	20	(20)	dividends
Commodities	0.3	_	0.3	_	_	_	n/a
Credit – APS	1.4		— —	1.4	1,370	(1,540)	Proprietary model: correlation, expected losses,
Gredit 711 3	1.4			1.4	1,570	(1,540)	recovery rates, credit spreads
Credit – other	40.3	0.1	37.2	3.0	420	(360)	Proprietary, industry option and correlation
or our ours.	10.0	J	07.2	0.0	.20	(000)	models: counterparty credit risk, correlation,
							volatility
	441.5	0.8	434.3	6.4	1,900	(2,020)	,
Total assets	808.1	146.5	648.5	13.1	2,730	(2,510)	
Liabilities							
Deposits:							
– banks	53.6	_	53.6	_	_	_	n/a
- customers	61.4	_	61.3	0.1	_	(10)	Proprietary model: credit spreads correlation
Debt securities in issue	45.5	_	43.2	2.3	50	(10)	Proprietary model: volatility, correlation,
Short positions	40.5	27.1	13.2	0.2	10	(20)	Proprietary model: credit spreads, correlation
Derivatives							
Foreign exchange	63.9	_	63.9	_	_	_	n/a
Interest rate	311.4	0.1	310.5	0.8	40	(60)	Proprietary model: volatility, correlation,
Equities	9.5	1.0	8.3	0.2	20	(70)	Proprietary model: volatility, correlation
							dividends
Commodities	0.2	_	0.2	_	_	_	n/a
Credit	39.1	_	38.1	1.0	80	(100)	Proprietary CVA model, industry option and
							correlation models: counterparty credit risk,
							correlation, volatility
	424.1	1.1	421.0	2.0	140	(230)	
Other financial liabilities (4)	1.3	_	1.3	_	_	_	n/a
Total liabilities	626.4	28.2	593.6	4.6	200	(270)	
						. ,	

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	Total	Level 1	Level 2	Level 3	Level 3 ser	nsitivity (2)	
2008	£bn	£bn	£bn	£bn	£m	£m	Level 3 valuation technique and related assumptions
Assets							
Loans and advances							
- banks	56.2	_	56.2	_	_	_	n/a
<ul><li>customers</li></ul>	53.6		50.5	3.1	70	(50)	Proprietary model: credit spreads, indices
Debt securities							
Government	105.9	68.7	37.2	_	_		n/a
RMBS	72.8	_	72.3	0.5	40	(90)	Industry standard model: prepayment rates,
						/>	probability of default, loss severity and yield
CMBS	3.9	_	3.3	0.6	30	(30)	n/a
CDOs	8.6	_	6.9	1.7	410	(440)	Proprietary model: implied collateral valuation,
CLOs	8.7		7.7	1.0	40	(40)	default rates, housing prices, correlation Industry standard simulation model: credit
CLOS	0.7	_	7.7	1.0	40	(40)	spreads, recovery rates, correlation
Other ABS	8.1	_	6.6	1.5	10	(10)	Proprietary model: credit spreads
Corporate	18.0	0.9	15.8	1.3	40	(40)	Proprietary model: credit spreads
Other (3)	28.6	4.1	24.2	0.3	_		Proprietary model: credit spreads
	254.6	73.7	174.0	6.9	570	(650)	Trophicially model ereal oproduct
Equity shares	26.3	15.4	9.8	1.1	80	(160)	Valuation statements: fund valuation
Derivatives	20.5	13.4	7.0	1.1	00	(100)	valuation statements, fund valuation
Foreign exchange	173.3	2.2	171.0	0.1	_	_	Proprietary model: volatility, correlation
Interest rate	654.8	0.4	652.9	1.5	80	(80)	Proprietary model: volatility, correlation
Equities	9.2	0.5	8.6	0.1	_	(10)	Proprietary model: volatility, correlation,
							dividends
Commodities - Sempra	11.6	_	11.0	0.6	50	(50)	n/a
Commodities – other	1.3	_	1.3	_	_		Proprietary model: credit spreads, correlation,
							expected losses and recoveries
Credit	142.4	0.8	133.6	8.0	1,030	(1,200)	Proprietary, industry option and correlation
							models: counterparty credit risk, correlation,
							volatility
	992.6	3.9	978.4	10.3	1,160	(1,340)	
Total assets	1,383.3	93.0	1,268.9	21.4	1,880	(2,200)	
Liabilities							
Deposits:	01.1		01.1				
<ul><li>banks</li><li>customers</li></ul>	81.1 64.0		81.1 63.7	0.3	_		n/a Proprietary model: credit spreads correlation
Debt securities in issue	51.4		47.0	4.4	190	(170)	Proprietary model: volatility, correlation
Short positions	42.5	36.0	6.5	T.T	_	(170)	Proprietary model: credit spreads, correlation
Derivatives	12.0	00.0	0.0				Trophotary model, creat spreads, correlation
Foreign exchange	173.4	2.2	171.2		_		n/a
Interest rate	641.0	0.4	639.7	0.9	90	(90)	Proprietary model: volatility, correlation
Equities	12.2	0.9	11.2	0.1	_	_	Proprietary model: volatility, correlation,
							correlation, dividends
Commodities - Sempra	10.9	_	10.5	0.4	30	(30)	n/a
Commodities – other	1.2	_	1.2	_	_	_	Proprietary model: credit spreads, correlation,
							expected losses and recoveries
Credit	132.7	0.1	130.0	2.6	180	(160)	Proprietary, industry option and correlation
							models: counterparty credit risk, correlation,
	071.1	2 /	0/00	4.0		(0.00)	volatility
	971.4	3.6	963.8	4.0	300	(280)	
Other financial liabilities (4)	1.8		1.5	0.3	60	(40)	
Total liabilities	1,212.2	39.6	1,163.6	9.0	550	(490)	

#### 11 Financial instruments continued

Amounts classified as available-for-sale comprise:

Part		Total	Level 1 (1)	Level 2 (1)	Level 3 (1)	Level 3 sensitivity (2)	
Debt securities		Ebn	EDN	£DN	£bn	£m	£m
Part							
146.2   70.8   73.4   2.0   190   (140)							
Debt securities   132.8   20.9   108.9   3.0   90   (120)     Equity shares   7.2   4.8   2.1   0.3   60   (110)     140.0   25.7   111.0   3.3   150   (230)     2007   Assets	Equity shares						
Debt securities   132.8   20.9   108.9   3.0   90   (120)     Equity shares   7.2   4.8   2.1   0.3   60   (110)     140.0   25.7   111.0   3.3   150   (230)     2007   2007   2007   2007   2007   2007   2007     Assets   2008   2009   20		146.2	70.8	73.4	2.0	190	(140)
Debt securities   132.8   20.9   108.9   3.0   90   (120)     Equity shares   7.2   4.8   2.1   0.3   60   (110)     140.0   25.7   111.0   3.3   150   (230)     2007   2007   2007   2007   2007   2007   2007     Assets   2008   2009   20	2008						
Equity shares         7.2         4.8         2.1         0.3         60         (110)           2007           Assets           Loans and advances           - banks         71.6         —         71.5         0.1         —         —           - customers         106.9         —         93.8         13.1         160         (120)           Debt securities         292.0         115.2         164.1         12.7         330         (460)           Equity shares         53.0         42.3         9.0         1.7         70         (70)           Derivatives         277.4         1.9         270.3         5.2         50         (50)           Total assets         800.9         159.4         608.7         32.8         610         (700)           Deposits by banks and customers         133.4         —         132.0         1.4         10         (10)           Debt securities in issue         51.3         —         42.1         9.2         30         (30)           Short positions         73.5         63.6         9.9         —         —         —           Derivatives         272.1         2.1         265.6<		132.8	20.9	108.9	3.0	90	(120)
140.0   25.7   111.0   3.3   150   (230)							
Assets         Loans and advances         - banks       71.6       — 71.5       0.1       — —         - customers       106.9       — 93.8       13.1       160       (120)         Debt securities       292.0       115.2       164.1       12.7       330       (460)         Equity shares       53.0       42.3       9.0       1.7       70       (70)         Derivatives       277.4       1.9       270.3       5.2       50       (50)         Total assets       800.9       159.4       608.7       32.8       610       (700)         Liabilities         Deposits by banks and customers       133.4       — 132.0       1.4       10       (10)         Debt securities in issue       51.3       — 42.1       9.2       30       (30)         Short positions       73.5       63.6       9.9       — —       —       —         Derivatives       272.1       2.1       265.6       4.4       70       (70)         Other financial liabilities (4)       1.1       — 0.9       0.2       10       (10)							
Assets         Loans and advances         - banks       71.6       — 71.5       0.1       — —         - customers       106.9       — 93.8       13.1       160       (120)         Debt securities       292.0       115.2       164.1       12.7       330       (460)         Equity shares       53.0       42.3       9.0       1.7       70       (70)         Derivatives       277.4       1.9       270.3       5.2       50       (50)         Total assets       800.9       159.4       608.7       32.8       610       (700)         Liabilities         Deposits by banks and customers       133.4       — 132.0       1.4       10       (10)         Debt securities in issue       51.3       — 42.1       9.2       30       (30)         Short positions       73.5       63.6       9.9       — —       —       —         Derivatives       272.1       2.1       265.6       4.4       70       (70)         Other financial liabilities (4)       1.1       — 0.9       0.2       10       (10)	2007						
Loans and advances       71.6       — 71.5       0.1       — — —         - customers       106.9       — 93.8       13.1       160       (120)         Debt securities       292.0       115.2       164.1       12.7       330       (460)         Equity shares       53.0       42.3       9.0       1.7       70       (70)         Derivatives       277.4       1.9       270.3       5.2       50       (50)         Total assets       800.9       159.4       608.7       32.8       610       (700)         Liabilities         Deposits by banks and customers       133.4       —       132.0       1.4       10       (10)         Debt securities in issue       51.3       —       42.1       9.2       30       (30)         Short positions       73.5       63.6       9.9       —       —       —         Derivatives       272.1       2.1       265.6       4.4       70       (70)         Other financial liabilities (4)       1.1       —       0.9       0.2       10       (10)							
- banks       71.6       —       71.5       0.1       —       —         - customers       106.9       —       93.8       13.1       160       (120)         Debt securities       292.0       115.2       164.1       12.7       330       (460)         Equity shares       53.0       42.3       9.0       1.7       70       (70)         Derivatives       277.4       1.9       270.3       5.2       50       (50)         Total assets       800.9       159.4       608.7       32.8       610       (700)         Liabilities         Deposits by banks and customers       133.4       —       132.0       1.4       10       (10)         Debt securities in issue       51.3       —       42.1       9.2       30       (30)         Short positions       73.5       63.6       9.9       —       —       —         Derivatives       272.1       2.1       265.6       4.4       70       (70)         Other financial liabilities (4)       1.1       —       0.9       0.2       10       (10)							
- customers       106.9       —       93.8       13.1       160       (120)         Debt securities       292.0       115.2       164.1       12.7       330       (460)         Equity shares       53.0       42.3       9.0       1.7       70       (70)         Derivatives       277.4       1.9       270.3       5.2       50       (50)         Total assets       800.9       159.4       608.7       32.8       610       (700)         Liabilities         Deposits by banks and customers       133.4       —       132.0       1.4       10       (10)         Debt securities in issue       51.3       —       42.1       9.2       30       (30)         Short positions       73.5       63.6       9.9       —       —       —         Derivatives       272.1       2.1       265.6       4.4       70       (70)         Other financial liabilities (4)       1.1       —       0.9       0.2       10       (10)		71.6		71 5	0.1		
Debt securities         292.0         115.2         164.1         12.7         330         (460)           Equity shares         53.0         42.3         9.0         1.7         70         (70)           Derivatives         277.4         1.9         270.3         5.2         50         (50)           Total assets         800.9         159.4         608.7         32.8         610         (700)           Liabilities         Deposits by banks and customers         133.4         -         132.0         1.4         10         (10)           Debt securities in issue         51.3         -         42.1         9.2         30         (30)           Short positions         73.5         63.6         9.9         -         -         -           Derivatives         272.1         2.1         265.6         4.4         70         (70)           Other financial liabilities (4)         1.1         -         0.9         0.2         10         (10)						140	(120)
Equity shares         53.0         42.3         9.0         1.7         70         (70)           Derivatives         277.4         1.9         270.3         5.2         50         (50)           Total assets         800.9         159.4         608.7         32.8         610         (700)           Liabilities         Deposits by banks and customers           Debt securities in issue         51.3         -         42.1         9.2         30         (30)           Short positions         73.5         63.6         9.9         -         -         -           Derivatives         272.1         2.1         265.6         4.4         70         (70)           Other financial liabilities (4)         1.1         -         0.9         0.2         10         (10)							
Derivatives         277.4         1.9         270.3         5.2         50         (50)           Total assets         800.9         159.4         608.7         32.8         610         (700)           Liabilities           Deposits by banks and customers         133.4         —         132.0         1.4         10         (10)           Debt securities in issue         51.3         —         42.1         9.2         30         (30)           Short positions         73.5         63.6         9.9         —         —         —           Derivatives         272.1         2.1         265.6         4.4         70         (70)           Other financial liabilities (4)         1.1         —         0.9         0.2         10         (10)							
Total assets         800.9         159.4         608.7         32.8         610         (700)           Liabilities           Deposits by banks and customers         133.4         —         132.0         1.4         10         (10)           Debt securities in issue         51.3         —         42.1         9.2         30         (30)           Short positions         73.5         63.6         9.9         —         —         —           Derivatives         272.1         2.1         265.6         4.4         70         (70)           Other financial liabilities (4)         1.1         —         0.9         0.2         10         (10)	· -						
Liabilities       Deposits by banks and customers       133.4       —       132.0       1.4       10       (10)         Debt securities in issue       51.3       —       42.1       9.2       30       (30)         Short positions       73.5       63.6       9.9       —       —       —         Derivatives       272.1       2.1       265.6       4.4       70       (70)         Other financial liabilities (4)       1.1       —       0.9       0.2       10       (10)							
Deposits by banks and customers         133.4         —         132.0         1.4         10         (10)           Debt securities in issue         51.3         —         42.1         9.2         30         (30)           Short positions         73.5         63.6         9.9         —         —         —           Derivatives         272.1         2.1         265.6         4.4         70         (70)           Other financial liabilities (4)         1.1         —         0.9         0.2         10         (10)	Iolal assets	800.9	159.4	008.7	32.8	610	(700)
Debt securities in issue         51.3         —         42.1         9.2         30         (30)           Short positions         73.5         63.6         9.9         —         —         —           Derivatives         272.1         2.1         265.6         4.4         70         (70)           Other financial liabilities (4)         1.1         —         0.9         0.2         10         (10)	Liabilities						
Short positions         73.5         63.6         9.9         —         —         —         —         —         —         Derivatives         272.1         2.1         265.6         4.4         70         (70)         Other financial liabilities (4)         1.1         —         0.9         0.2         10         (10)	Deposits by banks and customers	133.4		132.0	1.4	10	(10)
Short positions         73.5         63.6         9.9         —         —         —         —         —         Derivatives         272.1         2.1         265.6         4.4         70         (70)           Other financial liabilities (4)         1.1         —         0.9         0.2         10         (10)	1 3	51.3	_	42.1	9.2	30	
Derivatives         272.1         2.1         265.6         4.4         70         (70)           Other financial liabilities (4)         1.1         —         0.9         0.2         10         (10)	Short positions	73.5	63.6	9.9		_	
Other financial liabilities (4)         1.1         —         0.9         0.2         10         (10)	•	272.1	2.1	265.6	4.4	70	(70)
Total liabilities 531.4 65.7 450.5 15.2 120 (120)	Other financial liabilities (4)	1.1	_	0.9	0.2	10	(10)
	Total liabilities	531.4	65.7	450.5	15.2	120	(120)

## Notes

Level 2: includes most government agency securities, investment-grade corporate bonds, certain mortgage products, most bank and bridge loans, repos and reverse repos, less liquid listed equities, state and municipal obligations, most physical commodities, investment contracts issued by the Group's life assurance businesses and certain money market securities and loan commitments and most OTC derivatives.

Level 3: includes cash instruments which trade infrequently, certain syndicated and commercial mortgage loans, unlisted equity shares, certain residual interests in securitisations, super senior tranches of high grade and mezzanine CDOs, other mortgage-based products and less liquid debt securities, certain structured debt securities in issue, and OTC derivatives where valuation depends upon unobservable inputs such as certain credit and exotic derivatives. No gain or loss is recognised on the initial recognition of a financial instrument valued using a technique incorporating significant unobservable data.

<sup>(1)</sup> Level 1: valued using unadjusted quoted prices in active markets, examples include G10 government securities, listed equity shares, certain exchange-traded derivatives and certain US agency securities.

<sup>(2)</sup> Sensitivity represents the reasonably possible favourable and unfavourable effect respectively on the income statement or the statement of comprehensive income due to reasonably possible changes to valuations using reasonably possible alternative inputs to the Group's valuation techniques or models. Totals for sensitivities are not indicative of the total potential effect on the income statement or the statement of comprehensive income.

<sup>(3)</sup> Primarily includes debt securities issued by banks and building societies.

<sup>(4)</sup> Comprise subordinated liabilities and write downs relating to undrawn syndicated loan facilities.

For each of the portfolio categories shown in the above table, set out below is a description of the types of products that comprise the portfolio and the valuation techniques that are applied in determining fair value, including a description of valuation techniques used for levels 2 and 3 and inputs to those models and techniques. Where reasonably possible alternative assumptions of unobservable inputs used in models would change the fair value of the portfolio significantly, the alternative inputs are indicated. Where there have been significant changes to valuation techniques during the year a discussion of the reasons for this are also included.

#### Loans and advances to customers

Loans in level 3 primarily comprise commercial mortgages.

### Commercial mortgages

These senior and mezzanine commercial mortgages are loans secured on commercial land and buildings that were originated or acquired by the Group for securitisation. Senior commercial mortgages carry a variable interest rate and mezzanine or more junior commercial mortgages may carry a fixed or variable interest rate. Factors affecting the value of these loans may include, but are not limited to, loan type, underlying property type and geographic location, loan interest rate, loan to value ratios, debt service coverage ratios, prepayment rates, cumulative loan loss information, yields, investor demand, market volatility since the last securitisation, and credit enhancement. Where observable market prices for a particular loan are not available, the fair value will typically be determined with reference to observable market transactions in other loans or credit related products including debt securities and credit derivatives. Assumptions are made about the relationship between the loan and the available benchmark data.

### Debt securities RMBS

RMBS where the underlying assets are US agency-backed mortgages and there is regular trading are generally classified as level 2 in the fair value hierarchy. RMBS are also classified as level 2 when regular trading is not prevalent in the market, but similar executed trades or third-party data including indices, broker quotes and pricing services can be used to substantiate the fair value. RMBS are classified as level 3 when trading activity is not available and a model with significant unobservable data is utilised.

In determining whether an instrument is similar to that being valued, the Group considers a range of factors, principally: the lending standards of the brokers and underwriters that originated the mortgages, the lead manager of the security, the issue date of the respective securities, the underlying asset composition (including origination date, loan to value ratios, historic loss information and geographic location of the mortgages), the credit rating of the instrument, and any credit protection that the instrument may benefit from, such as insurance wraps or subordinated tranches. Where there are instances of market observable data for several similar RMBS tranches, the Group considers the extent of similar characteristics shared with the instrument being valued, together with the frequency, tenor and nature of the trades that have been observed. This method is most frequently used for US and UK RMBS. RMBS of Dutch and Spanish originated mortgages guaranteed by those governments are valued using the credit spreads of the respective government debt and certain assumptions made by the Group, or based on observable prices from Bloomberg or consensus pricing services.

The Group primarily uses an industry standard model to project the expected future cash flows to be received from the underlying mortgages and to forecast how these cash flows will be distributed to the various holders of the RMBS. This model utilises data provided by the servicer of the underlying mortgage portfolio, layering on assumptions for mortgage prepayments, probability of default, expected losses, and yield. The Group uses data from third-party sources to calibrate its assumptions, including pricing information from third party pricing services, independent research, broker quotes, and other independent sources. An assessment is made of third-party data source to determine its applicability and reliability. The Group adjusts the model price with a liquidity premium to reflect the price that the instrument could be traded in the market and may also make adjustments for model deficiencies.

The fair value of securities within each class of asset changes on a broadly consistent basis in response to changes in given market factors. However, the extent of the change, and therefore the range of reasonably possible alternative assumptions, may be either more or less pronounced, depending on the particular terms and circumstances of the individual security. The Group believes that probability of default was the least transparent input into Alt-A and prime RMBS modelled valuations (and most sensitive to variations).

### Commercial mortgage backed securities

CMBS is valued using an industry standard model and the inputs, where possible, are corroborated using observable market data.

## Collateralised debt obligations

CDOs purchased from third parties are valued using independent, third-party quotes or independent lead manager indicative prices. For super senior CDOs which have been originated by the Group no specific third-party information is available. The valuation of these super senior CDOs therefore takes into consideration outputs from a proprietary model, market data and appropriate valuation adjustments.

A collateral net asset value methodology using dealer buy side marks to determine an upper bound for super senior CDO valuations. An ABS index implied collateral valuation, is also used which provides a market calibrated valuation data point. Both the ABS index implied valuation and the collateral net asset value methodology apply an assumed immediate liquidation approach.

## Collateralised loan obligations

To determine the fair value of CLOs purchased from third parties, the Group use third-party broker or lead manager quotes as the primary pricing source. These quotes are benchmarked to consensus pricing sources where they are available.

For CLOs originated and still held by the Group, the fair value is determined using a correlation model based on a Monte Carlo simulation framework. The main model inputs are credit spreads and recovery rates of the underlying assets and their correlation. A credit curve is assigned to each underlying asset based on prices, from third-party dealer quotes, and cash flow profiles, sourced from an industry standard model. Losses are calculated taking into account the attachment and detachment point of the exposure. Where the correlation inputs to this model are not observable CLOs are deemed to be level 3.

#### 11 Financial instruments continued

## Other asset-backed and corporate debt securities

Where observable market prices for a particular debt security are not available, the fair value will typically be determined with reference to observable market transactions in other related products, such as similar debt securities or credit derivatives. Assumptions are made about the relationship between the individual debt security and the available benchmark data. Where significant management judgement has been applied in identifying the most relevant related product, or in determining the relationship between the related product and the instrument itself, the valuation is shown in level 3.

#### **Equity shares**

Private equity investments include unit holdings and limited partnership interests primarily in corporate private equity funds, debt funds and fund of hedges funds. Externally managed funds are valued using recent prices where available. Where not available, the fair value of investments in externally managed funds is generally determined using statements or other information provided by the fund managers.

The Group considers that valuations may rely significantly on the judgements and estimates made by the fund managers, particularly in assessing private equity components. Given the decline in liquidity in world markets, and the level of subjectivity, these are included in level 3.

#### **Derivatives**

Derivatives are priced using quoted prices for the same or similar instruments where these are available. However, the majority of derivatives are valued using pricing models. Inputs for these models are usually observed directly in the market, or derived from observed prices. However, it is not always possible to observe or corroborate all model inputs. Unobservable inputs used are based on estimates taking into account a range of available information including historic analysis, historic traded levels, market practice, comparison to other relevant benchmark observable data and consensus pricing data.

### Credit derivatives - APS

The Group has purchased credit protection over a portfolio of specified assets and exposures (covered assets) from HMT with a par value of £282 billion. The protection is subject to a first loss of £60 billion and covers 90% of subsequent losses. Once a covered asset has experienced a trigger event, losses and recoveries in respect of that asset are included in the balance receivable under the APS. Receipts from HMT will, over time, amount to 90% of cumulative losses (net of cumulative recoveries) on the portfolio of covered assets less the first loss amount.

The Group has a right to terminate the APS at any time provided that the Financial Services Authority has confirmed in writing to HMT that it has no objection to the proposed termination. On termination the Group must pay HMT the higher of the regulatory capital relief received and £2.5 billion less premiums paid plus the aggregate of amounts received from the UK Government under the APS. In consideration for the protection provided by the APS, the Group paid an initial premium of £1.4 billion on 31 December 2009. A further premium of £700 million is payable on 3 December 2010 and subsequently annual premiums of £500 million until the earlier of 2099 and the termination of the agreement.

The APS is a single contract providing credit protection in respect of the covered assets. Under IFRS, credit protection is treated either as a financial guarantee contract or as a derivative financial instrument depending on the terms of the agreement and the nature of the protected assets and exposures. The Group has concluded, principally because the covered portfolio includes significant exposure in the form of derivatives, that the APS does not meet the criteria to be treated as a financial guarantee contract. The contract has therefore been accounted for as a derivative financial instrument. It was recognised initially and measured subsequently at fair value with changes in fair value recognised in profit or loss. There is no change in the recognition and measurement of the covered assets as a result of the APS.

Where protection is provided on a particular seniority of exposure, as is the case with the APS, which requires initial losses to be taken by the Group, it is termed "tranched" protection. The model being used to value the APS – Gaussian Copula model with stochastic recoveries is used by the Group to value tranches traded by the exotic credit desk and is a model that is currently used within the wider market.

The option to exit the APS is not usually present in such tranched trades and consequently, there is no standard market practice for reflecting this part of the trade within the standard model framework. The approach that has been adopted assumes that the Group will not exit the trade before the minimum level of fees has been paid and at this point it will be clear whether it should exit the trade or not. The APS derivative is valued as the payment of the minimum level of fees in return for protection receipts which are in excess of both the first loss and the total future premiums.

The model primarily uses the following information, obtained in relation to each individual asset: notional, maturity, probability of default and expected recovery rate given default. Other required information is the correlation between the underlying assets; and the size of the first loss.

The APS protects a wide range of asset types, and hence, the correlation between the underlying assets cannot be observed from market data. In the absence of this, the Group determines a reasonable level for this input. The expected recovery rate given default is based on internally assessed levels. The probability of default is calculated with reference to data observable in the market. Where possible, data is obtained for each asset within the APS, but for most of the assets, such observable data does not exist. Therefore, this important input is determined from information available for portfolios of similarly rated entities. As the inputs into the valuation model are not all observable the APS derivative is a level 3 asset. The value of the credit protection at 31 December 2009 was £1.4 billion, representing the initial premium paid at 31 December 2009.

The Group has used the following reasonably possible alternative assumptions in relation to those inputs that could have significant effect on the valuation of the APS CDS:

- correlation: +/- 10%
- expected losses on covered assets that have triggered: +/- £1 billion
- range of possible recovery rates on non-triggered assets: +/- 10%
- credit spreads: +/- 10 basis points

Using the above reasonably possible alternative assumptions, the fair value of the APS derivative could be higher by approximately £1,370 million or lower by approximately £1,540 million.

#### Credit derivatives - other

The Group's other credit derivatives include vanilla and bespoke portfolio tranches, gap risk products and certain other unique trades. The bespoke portfolio tranches are synthetic tranches referenced to a bespoke portfolio of corporate names on which the Group purchases credit protection. Bespoke portfolio tranches are valued using Gaussian Copula, a standard method which uses observable market inputs (credit spreads, index tranche prices and recovery rates) to generate an output price for the tranche via a mapping methodology. In essence this method takes the expected loss of the tranche expressed as a fraction of the expected loss of the whole underlying portfolio and calculates which detachment point on the liquid index, and hence which correlation level, coincides with this expected loss fraction. Where the inputs into this valuation technique are observable in the market, bespoke tranches are considered to be level 2 assets. Where inputs are not observable, bespoke tranches are considered to be level 3 assets. However, all transactions executed with a CDPC counterparty are considered level 3 as the counterparty credit risk assessment is a significant component of these valuations.

Gap risk products are leveraged trades, with the counterparty's potential loss capped at the amount of the initial principal invested. Gap risk is the probability that the market will move discontinuously too quickly to exit a portfolio and return the principal to the counterparty without incurring losses, should an unwind event be triggered. This optionality is embedded within these portfolio structures and is very rarely traded outright in the market. Gap risk is not observable in the markets and, as such, these structures are deemed to be level 3 instruments.

Other unique trades are valued using a specialised model for each instrument and the same market data inputs as all other trades where applicable. By their nature, the valuation is also driven by a variety of other model inputs, many of which are unobservable in the market. Where these instruments have embedded optionality it is valued using a variation of the Black-Scholes option pricing formula, and where they have correlation exposure it is valued using a variant of the Gaussian Copula model. The volatility or unique correlation inputs required to value these products are generally unobservable and the instruments are therefore deemed to be level 3 instruments.

#### Equity derivatives

Equity derivative products are split into equity exotic derivatives and equity hybrids. Equity exotic derivatives have payouts based on the performance of one or more stocks, equity funds or indices. Most payouts are based on the performance of a single asset and are valued using observable market option data. Unobservable equity derivative trades are typically complex basket options on stocks. Such basket option payouts depend on the performance of more than one equity asset and require correlations for their valuation. Valuation is then performed using industry standard valuation models, with unobservable correlation inputs calculated by reference to correlations observed between similar underlyings.

Equity hybrids have payouts based on the performance of a basket of underlyings where the underlyings are from different asset classes. Correlations between these different underlyings are typically unobservable with no market information for closely related assets available. Where no market for the correlation input exists, these inputs are based on historical time series.

#### Interest rate and commodity derivatives

Interest rate and commodity options provide a payout (or series of payouts) linked to the performance of one or more underlying, including interest rates, foreign exchange rates and commodities.

Exotic options do not trade in active markets except in a small number of cases. Consequently, the Group uses models to determine fair value using valuation techniques typical for the industry. These techniques can be divided, firstly, into modelling approaches and, secondly, into methods of assessing appropriate levels for model inputs. The Group uses a variety of proprietary models for valuing exotic trades.

Exotic valuation inputs include correlation between interest rates, foreign exchange rates and commodity prices. Correlations for more liquid rate pairs are valued using independently sourced consensus pricing levels. Where a consensus pricing benchmark is unavailable, these instruments are categorised as level 3.

#### Debt securities in issue

The carrying value of debt securities in issue is represented partly by underlying cash and partly through a derivative component. The classification of the amount in level 3 is driven by the derivative component and not by the cash element.

#### Other financial instruments

Other than the portfolios discussed above, there are other financial instruments which are held at fair value determined from data which are not market observable, or incorporating material adjustments to market observed data. These include subordinated liabilities and write downs relating to undrawn syndicated loan facilities.

## 11 Financial instruments continued Level 3 portfolio movement table

	At 1 January 2009 £m	Gains or losses recognised in the income statement or SOCI (1) £m	Transfers in/out of Level 3 £m	Reclass- ification £m	Purchases and issues £m	Sales and settlements £m	Foreign exchange £m	At 31 December 2009 £m	Gains or losses relating to instruments held at year end £m
Assets									
FVTPL(2):									
Loans and advances	3,148	130	330	(1,537)	22	(898)	(136)	1,059	11
Debt securities	3,846	(49)	104	(157)	378	(1,207)	(133)	2,782	(165)
Equity shares	793	(49)	133	_	22	(151)	(37)	711	(48)
Derivatives	10,265	(3,672)	(211)	_	1,811	(1,301)	(463)	6,429	(1,079)
FVTPL assets	18,052	(3,640)	356	(1,694)	2,233	(3,557)	(769)	10,981	(1,281)
AFS(3):									
Debt securities	3,102	(376)	(929)	_	128	(491)	(109)	1,325	(9)
Equity shares	325	(141)	632	_	53	(75)	(45)	749	(51)
AFS assets	3,427	(517)	(297)	_	181	(566)	(154)	2,074	(60)
Total assets	21,479	(4,157)	59	(1,694)	2,414	(4,123)	(923)	13,055	(1,341)
Liabilities									
Deposits	290	43	(217)	_	15	(23)	(5)	103	_
Debt securities in issue	4,362	57	(1,682)	_	493	(638)	(247)	2,345	(41)
Short positions	41	(45)	188	_	4	(4)	_	184	12
Derivatives	4,035	(215)	(978)	_	76	(744)	(187)	1,987	(244)
Other financial liabilities	257	_	_	_	_	(242)	(14)	1	_
Total liabilities	8,985	(160)	(2,689)	_	588	(1,651)	(453)	4,620	(273)

#### Note

Assets reduced in the year due to disposals, write downs, transfers and reclassifications. Decrease in loans and advances to customers of £2,089 million primarily reflected the reclassification of certain leveraged and real estate finance loans from held-for-trading to loans and receivables in first half of the year. The decrease in debt securities of £2,841 million reflects wind-down of the US fund derivative portfolio, £929 million of available-for-sale debt securities transferred to level 2 due to increased observability as well as liquidations and write-downs. Derivative assets included hedges with CDPCs, illiquid credit and interest rate derivatives.

The decrease in debt securities in issue is due to a transfer to level 2 of £1,600 million of constant proportion portfolio insurance notes reflecting the minimal residual equity component within these notes at 31 December 2009.

Sales and settlements include £577 million of derivative assets and £437 million of derivative liabilities relating to Sempra included in disposal groups in 2009.

Additionally, £1,533 million of non-G10 government debt securities, foreign exchange derivatives (assets – £1,846 million, liabilities – £1,836 million) were transferred from level 1 to level 2 reflecting refinements of hierarchy level classification in 2009.

<sup>(1)</sup> Net losses recognised in the income statement and statement of comprehensive income were £4,257 million and £60 million respectively. Net losses on FVTPL assets and liabilities of £3,800 million were included in income from trading activities. £457 million net losses relating to AFS assets were recorded within interest income, dividend income and impairment losses as appropriate.

<sup>(2)</sup> FVTPL: Fair value through profit or loss.

<sup>(3)</sup> AFS: Available-for-sale.

#### Fair value of financial instruments not carried at fair value

The following table shows the carrying values and the fair values of financial instruments carried on the balance sheet at amortised cost.

			Group							
	2009 Carrying value £bn	2009 Fair value £bn	2008 Carrying value £bn	2008 Fair value £bn	2007 Carrying value £bn	2007 Fair value £bn				
Financial assets Cash and balances at central banks	52.3	52.3	12.4	12.4	17.9	17.9				
Loans and advances to banks	46.3	46.0	82.0	81.9	147.8	147.8				
Loans and advances to customers	684.1	650.9	821.1	776.1	721.7	723.7				
Debt securities	9.9	9.0	13.0	11.5	2.7	2.6				
Settlement balances	12.0	12.0	17.8	17.8	16.6	16.6				
Financial liabilities Deposits by banks	88.5	88.3	176.9	176.3	246.8	246.6				
Customer accounts	552.8	552.1	575.5	576.4	614.4	614.1				
Debt securities in issue	222.1	218.5	248.8	241.3	222.9	222.8				
Settlement balances	10.4	10.4	11.7	11.7	17.5	17.5				
Subordinated liabilities	36.4	31.6	47.6	36.4	37.1	35.8				

The fair value of subordinated liabilities of the company as at 31 December 2009 is £4.9 billion compared to a carrying value of £8.8 billion (2008 – £8.8 billion fair value on a carrying value of £10.3 billion; 2007 – £7.0 billion fair value on a carrying value £7.7 billion). The fair value of other financial assets and liabilities of the company are not materially different from their carrying values.

The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Quoted market values are used where available; otherwise, fair values have been estimated based on discounted expected future cash flows and other valuation techniques. These techniques involve uncertainties and require assumptions and judgments covering prepayments, credit risk and discount rates. Changes in these assumptions would significantly affect estimated fair values. The fair values reported would not necessarily be realised in an immediate sale or settlement. As a wide range of valuation techniques is available, it may be inappropriate to compare the Group's fair value information to independent markets or other financial institutions' fair values.

The fair values of intangible assets, such as core deposits, credit card and other customer relationships are not included in the calculation of these fair values since these are not financial instruments.

The assumptions and methodologies underlying the calculation of fair values of financial instruments at the balance sheet date are set out below:

The fair value of financial instruments which are of short maturity (3 months or less) approximates their carrying value. This applies mainly to cash and balances at central banks, items in the course of collection from other banks, settlement balances, items in the course of transmission to other banks and demand deposits.

#### Loans and advances to banks and customers

Fair value is estimated by grouping loans into homogeneous portfolios and applying a discount rate to the cash flows. The discount rate is based on the market rate applicable at the balance sheet date for a similar portfolio with similar maturity and credit risk characteristics.

#### Debt securities

Fair values are determined using quoted prices where available or by reference to quoted prices of similar instruments.

#### Deposits by banks and customer accounts

The fair values of deposits are estimated using discounted cash flow valuation techniques.

#### Debt securities in issue and subordinated liabilities

Fair values are determined using quoted prices where available or by reference to valuation techniques and adjusting for own credit spreads where appropriate.

### 11 Financial instruments continued

#### Remaining maturity

The following table shows the residual maturity of financial instruments, based on contract date of maturity.

					Group				
		2009			2008			2007	
	Less than 12 months £m	More than 12 months £m	Total £m	Less than 12 months £m	More than 12 months £m	Total £m	Less than 12 months £m	More than 12 months £m	Total £m
Assets									
Cash and balances									
at central banks	52,229	32	52,261	12,364	36	12,400	17,866		17,866
Loans and advances to banks	89,622	2,131	91,753	133,565	4,632	138,197	187,969	31,491	219,460
Loans and advances to customers	227,745	500,648	728,393	338,751	535,971	874,722	395,753	432,785	828,538
Debt securities	69,197	198,057	267,254	69,912	197,637	267,549	70,088	224,568	294,656
Equity shares	_	19,528	19,528		26,330	26,330		53,026	53,026
Settlement balances	12,022	11	12,033	17,795	37	17,832	16,561	28	16,589
Derivatives	70,537	370,917	441,454	184,278	808,281	992,559	50,841	226,561	277,402
Liabilities									
Deposits by banks	135,641	6,503	142,144	248,896	9,148	258,044	302,934	9,360	312,294
Customer accounts	586,628	27,574	614,202	611,047	28,465	639,512	650,685	31,678	682,363
Debt securities in issue	140,826	126,742	267,568	174,507	125,782	300,289	156,020	118,152	274,172
Settlement balances									
and short positions	17,952	32,924	50,876	24,448	29,829	54,277	44,466	46,555	91,021
Derivatives	71,625	352,516	424,141	175,908	795,456	971,364	54,624	217,428	272,052
Subordinated liabilities	2,144	35,508	37,652	3,394	45,760	49,154	1,896	36,147	38,043
					Company				
		2009			2008			2007	
	Less than 12 months £m	More than 12 months £m	Total £m	Less than 12 months £m	More than 12 months £m	Total £m	Less than 12 months £m	More than 12 months £m	Total £m
Assets	2111	2	2						
Loans and advances to banks	16,447	14,791	31,238	16,096	10,935	27,031	1,655	6,031	7,686
Loans and advances to customers	_	2,777	2,777	. 0,0,0	_		307	_	307
Debt securities	52	1,234	1,286				_		_
Settlement balances	11		11						_
Derivatives	80	1,089	1,169	221	947	1,168	127	46	173
Liabilities									
Deposits by banks	93	_	93	1,802	_	1,802	5,572	_	5,572
Customer accounts	13,264	_	13,264	26	_	26	_	_	
Debt securities in issue	4,965	6,823	11,788	7,253	6,926	14,179	8,855	4,598	13,453
Derivatives	53	393	446	227	134	361	102	77	179
Subordinated liabilities	130	8,632	8,762	424	9,890	10,314	119	7,624	7,743

The following tables show, by contractual maturity, the undiscounted cash flows payable up to a period of 20 years from the balance sheet date, including future payments of interest.

#### On balance sheet liabilities

		Group							
2009	0-3 months £m	3-12 months £m	1-3 years £m	3-5 years £m	5-10 years £m	10-20 years £m			
Deposits by banks	65,966	15,541	3,934	2,301	632	12			
Customer accounts	521,400	15,619	5,944	4,221	8,490	4,392			
Debt securities in issue	100,220	49,300	56,869	25,915	27,326	3,819			
Derivatives held for hedging	660	1,566	3,232	1,264	1,674	1,508			
Subordinated liabilities	1,929	1,892	3,654	4,963	20,157	6,105			
Settlement balances and other liabilities	12,048	100	139	104	239	83			
	702,223	84,018	73,772	38,768	58,518	15,919			
Guarantees and commitments – notional amount									
Guarantees (1)	39,952	_	_	_	_	_			
Commitments (2)	291,634	_	_	_	_	_			
	331,586	_	_	_	_	_			
2008									
Deposits by banks	154,614	14,347	3,345	2,754	2,048	34			
Customer accounts	523,268	33,450	6,577	6,337	7,298	5,319			
Debt securities in issue	131,714	48,652	40,067	38,223	38,667	5,626			
Derivatives held for hedging	394	2,216	2,543	1,334	2,682	1,373			
Subordinated liabilities	1,753	4,271	6,824	5,793	24,503	13,030			
Settlement balances and other liabilities	13,351	5	12	6	10	6			
	825,094	102,941	59,368	54,447	75,208	25,388			

#### Notes

- (1) The Group is only called upon to satisfy a guarantee when the guaranteed party fails to meet its obligations. The Group expects most guarantees it provides to expire unused.
- (2) The Group has given commitments to provide funds to customers under undrawn formal facilities, credit lines and other commitments to lend subject to certain conditions being met by the counterparty. The Group does not expect all facilities to be drawn, and some may lapse before drawdown.

		Company							
2009	0-3 months £m	3-12 months £m	1-3 years £m	3-5 years £m	5-10 years £m	10-20 years £m			
Deposits by banks	93	_	_	_	_	_			
Customer accounts	964	12,337	_	_	_	_			
Debt securities in issue	3,132	2,080	2,732	3,615	1,255	_			
Derivatives held for hedging	(5)	(23)	(19)	13	64	_			
Subordinated liabilities	106	406	1,146	2,010	2,634	3,923			
	4,290	14,800	3,859	5,638	3,953	3,923			
2008									
Deposits by banks	116	1,707				_			
Debt securities in issue	4,448	3,105	1,334	6,105	_	_			
Derivatives held for hedging	186	16	30	1	_	_			
Subordinated liabilities	158	458	1,464	1,376	4,241	5,149			
	4,908	5,286	2,828	7,482	4,241	5,149			

The tables above show the timing of cash outflows to settle financial liabilities. They have been prepared on the following basis:

Financial liabilities are included at the earliest date on which the counterparty can require repayment regardless of whether or not such early repayment results in a penalty. If repayment is triggered by, or is subject to, specific criteria such as market price hurdles being reached, the liability is included at the earliest possible date that the conditions could be fulfilled without considering the probability of the conditions being met. For example, if a structured note is automatically prepaid when an equity index exceeds a certain level, the cash outflow will be included in the less than three months' period whatever the level of the index at the year end. The settlement date of debt securities in issue issued by certain securitisation vehicles consolidated by the Group

depends on when cash flows are received from the securitised assets. Where these assets are prepayable, the timing of the cash outflow relating to securities assumes that each asset will be prepaid at the earliest possible date.

Liabilities with a contractual maturity of greater than 20 years – the principal amounts of financial liabilities that are repayable after 20 years or where the counterparty has no right to repayment of the principal are excluded from the table as are interest payments after 20 years.

Held-for-trading assets and liabilities – held-for-trading assets and liabilities amounting to £650.5 billion (assets) and £568.5 billion (liabilities) (2008 – £1,226.8 billion assets and £1,146.7 billion liabilities) have been excluded from the table in view of their short term nature.

#### 12 Financial assets - impairments

The following table shows the movement in the provision for impairment losses for loans and advances.

	Group					
	Individually assessed £m	Collectively assessed £m	Latent £m	Total 2009 £m	2008 £m	2007 £m
At 1 January	4,970	4,102	1,944	11,016	6,452	3,935
Transfer to disposal groups	(155)	(111)	(58)	(324)	(767)	_
Currency translation and other adjustments	(330)	(78)	(122)	(530)	1,441	137
Acquisition of subsidiaries	_	_	_	_		2,221
Disposal of subsidiaries	(65)	_	_	(65)	(178)	_
Net increase in provisions of discontinued operations		_	_	_	_	46
Amounts written-off	(3,940)	(2,999)	_	(6,939)	(3,148)	(2,011)
Recoveries of amounts previously written-off	94	305	_	399	319	342
Charged to the income statement	8,625	4,197	1,312	14,134	7,091	1,946
Unwind of discount	(246)	(162)	_	(408)	(194)	(164)
At 31 December (1)	8,953	5,254	3,076	17,283	11,016	6,452

#### Notes:

<sup>(2)</sup> There is no provision for impairment losses in the company.

		Group					
ebt securities	2009 £m	2008 £m	2007 £m				
Loans and advances to customers	14,100	6,973	1,946				
Loans and advances to banks	34	118	_				
	14,134	7,091	1,946				
Debt securities	601	878	20				
Equity shares	215	103	2				
	816	981	22				
	14,950	8,072	1,968				

		Group	
	2009 £m	2008 £m	2007 £m
Gross income not recognised but which would have been recognised under the			
original terms of non-accrual and restructured loans			
Domestic	625	393	390
Foreign	1,079	342	155
	1,704	735	545
Interest on non-accrual and restructured loans included in net interest income			
Domestic	226	150	165
Foreign	182	43	16
	408	193	181

<sup>(1)</sup> The provision for impairment losses at 31 December 2009 includes £157 million relating to loans and advances to banks (2008 - £127 million; 2007 - £3 million).

Notes on the accounts

The following tables show an analysis of impaired financial assets.

		Group								
	2009				2008			2007		
•	Cost £m	Provision £m	Carrying value £m	Cost £m	Provision £m	Carrying value £m	Cost £m	Provision £m	Carrying value £m	
Loans and receivables										
Loans and advances to banks (1)	206	157	49	129	127	2	25	3	22	
Loans and advances to customers (2)	34,801	14,050	20,751	19,350	8,945	10,405	10,337	5,399	4,938	
	35,007	14,207	20,800	19,479	9,072	10,407	10,362	5,402	4,960	

		Group		
	Carrying Value 2009 £m	Carrying Value 2008 £m	Carrying Value 2007 £m	
Available-for-sale				
Debt securities	758	618	1	
Equity shares	180	87	72	
	938	705	73	

#### Notes:

(1) Impairment provisions individually assessed.

(2) Impairment provisions individually assessed on balances of £24,540 million (2008 - £11,313 million; 2007 - £3,178 million).

The Group holds collateral in respect of certain loans and advances to banks and to customers that are past due or impaired. Such collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade

debtors; and guarantees of lending from parties other than the borrower. The following table shows financial and non-financial assets, recognised on the Group's balance sheet, obtained during the year by taking possession of collateral or calling on other credit enhancements.

		Group		
	2009 £m	2008 £m	2007 £m	
Residential property	52	41	32	
Other property	110	6	8	
Cash	283	59	18	
Other assets	42	30	5	
	487	136	63	

In general, the Group seeks to dispose of property and other assets not readily convertible into cash obtained by taking possession of collateral as rapidly as the market for the individual asset permits.

Loans that have been renegotiated in the past 12 months that would otherwise have been past due or impaired amounted to £2,698 million as at 31 December 2009 (2008 – £2,637 million; 2007 – £930 million).

#### 13 Derivatives

Companies in the Group transact derivatives as principal either as a trading activity or to manage balance sheet foreign exchange, interest rate and credit risk.

The Group enters into fair value hedges, cash flow hedges and hedges of net investments in foreign operations. The majority of the Group's interest rate hedges relate to the management of the Group's nontrading interest rate risk. The Group manages this risk to Value-at-Risk limits. The risk is assessed using gap reports that show maturity mismatches. To the extent that such mismatches exceed predetermined limits they are closed by executing derivatives principally interest rate swaps. Suitable larger ticket financial instruments are fair value hedged; the remaining exposure, where possible, is hedged by derivatives documented as cash flow hedges and qualifying for hedge accounting. The majority of the Group's fair value hedges involve interest rate swaps hedging the interest rate risk in recognised financial assets and financial liabilities. Cash flow hedges relate to exposure to variability in future interest payments and receipts on forecast transactions and on recognised financial assets and financial liabilities. The Group hedges its net investments in foreign operations with currency borrowings and forward foreign exchange contracts.

For cash flow hedge relationships of interest rate risk, the hedged items are actual and forecast variable interest rate cash flows arising from financial assets and financial liabilities with interest rates linked to LIBOR, EURIBOR or the Bank of England Official Bank Rate. The financial assets are customer loans and the financial liabilities are customer deposits and LIBOR linked medium-term notes and other issued securities. As at 31 December 2009, variable rate financial assets of £47.9 billion and variable rate financial liabilities of £49.9 billion were hedged in such cash flow hedge relationships.

For cash flow hedging relationships, the initial and ongoing prospective effectiveness is assessed by comparing movements in the fair value of the expected highly probable forecast interest cash flows with movements in the fair value of the expected changes in cash flows from the hedging interest rate swap or by comparing the respective changes in the price value of a basis point. Prospective effectiveness is measured on a cumulative basis i.e. over the entire life of the hedge relationship. The method of calculating hedge ineffectiveness is the hypothetical derivative method. Retrospective effectiveness is assessed by comparing the actual movements in the fair value of the cash flows and actual movements in the fair value of the hedged cash flows from the interest rate swap over the life to date of the hedging relationship.

Exchange rate contracts in cash flow hedge relationships hedge future foreign currency cash inflow and outflows; mainly principal and interest on foreign currency loans.

For fair value hedge relationships of interest rate risk, the hedged items are typically large corporate fixed-rate loans, fixed-rate finance leases, fixed-rate medium-term notes or preference shares classified as debt. As at 31 December 2009 fixed rate financial assets of £53.7 billion and fixed rate financial liabilities of £52.9 billion were hedged by interest rate swaps in fair value hedge relationships.

The initial and ongoing prospective effectiveness of fair value hedge relationships is assessed on a cumulative basis by comparing movements in the fair value of the hedged item attributable to the hedged risk with changes in the fair value of the hedging interest rate swap or by comparing the respective changes in the price value of a basis point. Retrospective effectiveness is assessed by comparing the actual movements in the fair value of the hedged items attributable to the hedged risk with actual movements in the fair value of the hedging derivative over the life to date of the hedging relationship.

Notes on the accounts

The following table shows the notional amounts and fair values of the Group's derivatives.

					Group				
	2009				2008				
	Notional amounts £bn	Assets £m	Liabilities £m	Notional amounts £bn	Assets £m	Liabilities £m	Notional amounts £bn	Assets £m	Liabilities £m
Exchange rate contracts									
Spot, forwards and futures	2,004	26,744	24,898	2,316	83,065	83,568	2,134	29,829	29,629
Currency swaps	922	25,883	23,466	1,074	53,398	54,728	887	14,785	13,789
Options purchased	440	16,656		616	36,762		488	13,750	_
Options written	476	_	15,555	668	_	35,017	519	_	13,892
Interest rate contracts									
Interest rate swaps	30,956	265,528	253,793	37,901	548,040	532,180	24,798	142,470	141,479
Options purchased	3,180	55,976		5,673	99,192		4,084	30,681	_
Options written	2,539	_	55,589	3,775		102,216	3,640		31,199
Futures and forwards	6,555	2,088	2,033	8,555	7,600	6,620	3,164	807	987
Credit derivatives	1,621	41,748	39,127	2,208	142,366	132,734	2,402	34,123	29,855
Equity and commodity contracts	188	6,831	9,680	622	22,136	24,301	281	10,957	11,222
		441,454	424,141		992,559	971,364		277,402	272,052

Certain derivative asset and liability balances with the London Clearing House, which meet the offset criteria in IAS 32 'Financial Instruments: Presentation', are shown net.

Included above are derivatives held for hedging purposes as follows:

Cash flow hedging ineffectiveness

3 31 1	200	19	2008	3	2007	
	Assets £m	Liabilities £m	Assets £m	Liabilities £m	Assets £m	Liabilities £m
Fair value hedging:						
Exchange rate contracts	160	38	1,257	1,412	62	344
Interest rate contracts	2,672	3,292	2,944	3,330	1,598	1,062
Cash flow hedging:						
Exchange rate contracts	2	7	2	90	155	78
Interest rate contracts	1,753	3,080	2,503	2,834	738	1,014
Commodity contracts	_	_	39	14	_	_
Net investment hedging:						
Exchange rate contracts	10	90	114	596		211
Hedge ineffectiveness recognised in other operating income comprised:				2009 £m	2008 £m	2007 £m
Fair value hedging:						
Gains/(losses) on the hedged items attributable to the hedged risk				512	(965)	81
(Losses)/gains on the hedging instruments				(455)	884	(87)
Fair value ineffectiveness				57	(81)	(6)

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(16)

#### 13 Derivatives continued

The following tables show, for the Group, when the hedged cash flows are expected to occur and when they will affect income for designated cash flow hedges.

					2009				
Hedged forecast cash flows expected to occur	0-1 years £m	1-2 years £m	2-3 years £m	3-4 years £m	4-5 years £m	5-10 years £m	10-20 years £m	Over 20 years £m	Total £m
Forecast receivable cash flows	504	466	423	267	163	379	141	_	2,343
Forecast payable cash flows	(554)	(521)	(416)	(350)	(299)	(990)	(819)	(167)	(4,116)
Hedged forecast cash flows affect profit or loss									
Forecast receivable cash flows	503	467	422	255	163	371	141	_	2,322
Forecast payable cash flows	(554)	(518)	(409)	(346)	(296)	(978)	(818)	(167)	(4,086)
	0-1	1-2	2-3	3-4	2008	5-10	10-20	Over 20	
Hedged forecast cash flows expected to occur	years £m	years £m	years £m	years £m	years £m	years £m	years £m	years £m	Total £m
Forecast receivable cash flows	985	779	667	554	423	1,323	407	45	5,183
Forecast payable cash flows	(1,732)	(1,614)	(1,390)	(1,059)	(890)	(2,880)	(1,397)	(257)	(11,219)
Hedged forecast cash flows affect profit or loss									
Forecast receivable cash flows	871	758	659	548	421	1,284	397	40	4,978
Forecast payable cash flows	(1,701)	(1,576)	(1,323)	(1,023)	(878)	(2,771)	(1,337)	(128)	(10,737)

The following table shows the notional amounts and fair values of the company's derivatives.

		Company								
	2009				2008		2007			
	Notional amounts £bn	Assets £m	Liabilities £m	Notional amounts £bn	Assets £m	Liabilities £m	Notional amounts £bn	Assets £m	Liabilities £m	
Exchange rate contracts	10	875	422	7	792	353	13	154	178	
Interest rate contracts	4	294	24	5	376	8	1	19	1	
		1,169	446	_	1,168	361		173	179	

Included above are derivatives held for hedging purposes as follows:

	2009	)	2008		2007	
Fair value hedging	Assets £m	Liabilities £m	Assets £m	Liabilities £m	Assets £m	Liabilities £m
Exchange rate contracts	_	_	_	225	_	54
Interest rate contracts	239	14	193			

#### 14 Debt securities

14 Debt Securities	Group								
2009	UK central and local government £m	US central and local government £m	Other central and local government £m	Bank and building society £m	Mortgage and other asset backed securities(1) £m	Corporate £m	Other(2) £m	Total £m	
Held-for-trading	8,128	10,427	50,219	6,103	28,820	6,892	893	111,482	
Designated as at fair value									
through profit or loss	122	3	402	483	394	1,178	21	2,603	
Available-for-sale	19,071	12,972	45,512	11,210	51,044	3,365	124	143,298	
Loans and receivables	1		_		7,924	1,853	93	9,871	
	27,322	23,402	96,133	17,796	88,182	13,288	1,131	267,254	
Available-for-sale									
Gross unrealised gains	109	213	1,062	148	783	90	7	2,412	
Gross unrealised losses	(60)	(89)	(266)	(119)	(3,314)	(56)	(6)	(3,910)	
2008									
Held-for-trading	5,372	9,859	37,519	11,021	39,879	11,057	1,573	116,280	
Designated as at fair value									
through profit or loss	2,085	510	472	89	236	1,580	456	5,428	
Available-for-sale	11,330	6,152	32,480	13,139	62,067	5,400	2,288	132,856	
Loans and receivables	_	_	_	114	8,961	3,749	161	12,985	
	18,787	16,521	70,471	24,363	111,143	21,786	4,478	267,549	
Available-for-sale									
Gross unrealised gains	41	41	1,104	1,372	1,238	332	266	4,394	
Gross unrealised losses		(166)	(3,457)	(168)	(3,533)	(426)	(80)	(7,830)	
2007									
Held-for-trading	10,370	12,670	60,356	16,234	62,430	27,365	1,246	190,671	
Designated as at fair value									
through profit or loss	2,235	397	101	154	340	2,125	425	5,777	
Available-for-sale	1,030	2,169	31,597	11,835	36,607	6,551	5,747	95,536	
Loans and receivables			1,896		704		72	2,672	
	13,635	15,236	93,950	28,223	100,081	36,041	7,490	294,656	
Available-for-sale									
Gross unrealised gains	29	14	56	12	18	22	1	152	
Gross unrealised losses		(62)	(276)	(42)	(181)	(22)	(10)	(593)	

#### Notes:

The company holds other debt securities issued by a Group undertaking of £1,286 million, classified as loans and receivables.

<sup>(1)</sup> Includes securities issued by US federal agencies and government sponsored entities and covered bonds.

<sup>(2)</sup> Includes securities, other than asset-backed securities, issued by US federal agencies and government sponsored entities.

<sup>(3)</sup> During 2009 and 2008 the Group reclassified financial assets from the held-for-trading and available-for-sale categories into the loans and receivables category and during 2008 from the held-for-trading category into the available-for-sale category (see pages 275 to 277).

#### 14 Debt securities continued

The following table analyses by issuer the Group's available-for-sale debt securities by remaining maturity and the related yield (based on weighted averages).

	Within 1 y	year	After 1 within 5 y		After 5 within 10		After 10 y	ears	Tota	il
2009	Amount £m	Yield %	Amount £m	Yield %	Amount £m	Yield %	Amount £m	Yield %	Amount £m	Yield %
UK central and local government	11,815	_	2,618	4.0	2,439	4.8	2,199	4.3	19,071	1.7
US central and local government	294	2.4	5,620	1.4	6,957	3.7	101	7.0	12,972	2.6
Other central and local government	11,446	2.6	17,736	3.3	10,496	4.0	5,834	5.0	45,512	3.5
Bank and building society	4,617	2.2	4,972	3.0	972	3.7	649	2.1	11,210	2.7
Mortgage-backed securities (1)	1,377	3.2	12,016	2.5	13,055	2.2	24,596	2.5	51,044	2.5
Corporate	469	4.4	1,586	3.1	633	3.6	677	2.8	3,365	3.3
Other (2)	8	3.3	116	4.0	_	_	_	_	124	3.9
Total fair value	30,026	1.5	44,664	2.9	34,552	3.2	34,056	3.1	143,298	2.7

#### Notes

- (1) Includes securities issued by US federal agencies and government sponsored entities.
- (2) Includes securities, other than asset-backed securities, issued by US federal agencies and government sponsored entities

The table below shows the fair value of available-for-sale debt securities that were in an unrealised loss position at 31 December 2009.

	Less than12 months		More than12 months		Total	
2009	Fair value £m	Gross unrealised losses £m	Fair value £m	Gross unrealised losses £m	Fair value £m	Gross unrealised losses £m
UK central and local government	2,824	60	26	_	2,850	60
US central and local government	5,526	88	7	1	5,533	89
Other central and local government	6,935	260	391	6	7,326	266
Bank and building society	8,965	60	869	59	9,834	119
Mortgage-backed securities	3,185	983	23,950	2,331	27,135	3,314
Corporate	384	14	167	42	551	56
Other	710	3	16	3	726	6
	28,529	1,468	25,426	2,442	53,955	3,910

Gross gains of £1,288 million (2008 – £1,633 million; 2007 – £60 million) and gross losses of £1,255 million (2008 – £1,411 million; 2007 – £12 million) were realised on the sale of available-for-sale securities.

Impairment losses on available-for-sale debt securities are recognised when there is objective evidence of impairment. The Group reviews its portfolios of available-for-sale financial assets for such evidence which includes: default or delinquency in interest or principal payments; significant financial difficulty of the issuer or obligor; and it becoming probable that the issuer will enter bankruptcy or other financial reorganisation. However, the disappearance of an active market because an entity's financial instruments are no longer publicly traded is not evidence of impairment. Furthermore, a downgrade of an entity's credit rating is not, of itself, evidence of impairment, although it may be evidence of impairment when considered with other available information. A decline in the fair value of a financial asset below its cost or amortised cost is not necessarily evidence of impairment. The

existence of stand alone credit protection of an available-for-sale debt security has no effect on the Group's assessment of whether or not the security is impaired. If an available-for-sale debt security benefits from credit protection that is integral to the security, the creditworthiness of the provider of that protection is taken into account when determining whether there is objective evidence that the security is impaired. Determining whether objective evidence of impairment exists requires the exercise of management judgment. The unrealised losses on the Group's available-for-sale debt securities are concentrated in its portfolios of mortgage-backed securities. The losses reflect the widening of credit spreads as a result of the reduced market liquidity in these securities and the current uncertain macro-economic outlook in US and Europe. The underlying securities remain unimpaired.

Notes on the accounts

#### 15 Equity shares

					Group						
		2009			2008			2007			
	Listed £m	Unlisted £m	Total £m	Listed £m	Unlisted £m	Total £m	Listed £m	Unlisted £m	Total £m		
Held-for-trading	14,394	49	14,443	15,894	1,160	17,054	33,696	3,850	37,546		
Designated as at fair value											
through profit or loss	1,548	644	2,192	1,340	761	2,101	1,856	6,010	7,866		
Available-for-sale	937	1,956	2,893	4,882	2,293	7,175	5,622	1,992	7,614		
	16,879	2,649	19,528	22,116	4,214	26,330	41,174	11,852	53,026		
Available-for-sale											
Gross unrealised gains	293	312	605	1,505	172	1,677	3,467	130	3,597		
Gross unrealised losses	(14)	(68)	(82)	(225)	(103)	(328)	(3)	(7)	(10)		

Gross gains of £393 million (2008 - £190 million; 2007 - £475 million) and gross losses of £132 million (2008 - £70 million; 2007 - £9 million) were realised on the sale of available-for-sale equity shares.

Dividend income from available-for-sale equity shares was £86 million (2008 – £281 million; 2007 – £137 million).

Unquoted equity investments whose fair value cannot be reliably measured are carried at cost and classified as available-for-sale financial assets. They include capital stock (redeemable at cost) in the Federal Home Loan Bank and the Federal Reserve Bank of £0.8 billion (2008 – £0.9 billion; 2007 – £0.5 billion) that the Group's banking subsidiaries in the US are required to hold; and a number of individually small shareholdings in unlisted companies. Disposals in the year generated losses of £21 million (2008 – nil; 2007 – £0.5 million gain).

#### 16 Investments in Group undertakings

Investments in Group undertakings are carried at cost less impairment. Movements during the year were as follows:

		Company			
	2009 £m	2008 £m	2007 £m		
At 1 January	42,196	43,542	21,784		
Currency translation and other adjustments	(566)	2,839	535		
Additional investments in Group undertakings	36,202	10,323	3,663		
Additions	_	26	17,566		
Redemption of investments in Group undertakings	(7,908)		_		
Disposals	(19)	(213)	(6)		
Impairment of investment in RFS Holdings B.V.	(5,025)	(14,321)	_		
Other impairments	(114)	_	_		
At 31 December	64,766	42,196	43,542		

The principal subsidiary undertakings of the company are shown below. Their capital consists of ordinary and preference shares which are unlisted with the exception of certain preference shares issued by NatWest and ABN AMRO. The Royal Bank of Scotland plc, RBS Insurance Group Limited and RFS Holdings B.V. are directly owned by

the company, and all of the other subsidiary undertakings are owned directly, or indirectly through intermediate holding companies, by these companies. All of these subsidiaries are included in the Group's consolidated financial statements and have an accounting reference date of 31 December.

	Nature of business	Country of incorporation and principal area of operation	Group interest
The Royal Bank of Scotland plc	Banking	Great Britain	100%
National Westminster Bank Plc (1)	Banking	Great Britain	100%
Citizens Financial Group, Inc.	Banking	US	100%
Coutts & Company (2)	Private banking	Great Britain	100%
RBS Securities Inc.	Broker dealer	US	100%
RBS Insurance Group Limited	Insurance	Great Britain	100%
Ulster Bank Limited (3)	Banking	Northern Ireland	100%
ABN AMRO Holding N.V. (4)	Banking	The Netherlands	38%

#### Notes

- (1) The company does not hold any of the NatWest preference shares in issue.
- (2) Coutts & Company is incorporated with unlimited liability. Its registered office is 440 Strand, London WC2R 0QS.
- (3) Ulster Bank Limited and its subsidiaries also operate in the Republic of Ireland.
- (4) RFS Holdings B.V. (RFS) owns 100% of the outstanding shares of ABN AMRO Holding N.V. (ABN AMRO). The company owns 38% of RFS; the balance of shares is held by the State of the Netherlands, successor to Fortis N.V., Fortis SA/NV, and Banco Santander S.A. (the consortium members). Although the company does not control a majority of the voting rights in RFS, through the terms of the Consortium and Shareholders' Agreement and RFS's Articles of Association, it controls the board of RFS and RFS is a subsidiary of the company. The capital and income rights of shares issued by RFS are linked to the net assets and income of the ABN AMRO business units which the individual consortium members have agreed to acquire. In preparation for the divestment of the ABN AMRO businesses to be acquired by the Dutch State, on 6 February 2010, the businesses of ABN AMRO acquired by the Dutch State were legally demerged from the RBS acquired businesses. As a result, there are now two separate banks within ABN AMRO Holding N.V., The Royal Bank of Scotland N.V. and the new entity named ABN AMRO Bank N.V., each licensed separately by the Dutch Central Bank. Both banks will be governed by the current managing and supervisory boards of ABN AMRO Holding N.V. until the legal separation of the new ABN AMRO Bank N.V. from ABN AMRO Holding N.V., which is expected to take place within two months of the legal demerger and is subject to approval by the Dutch Central Bank. From that point RBS will cease to consolidate the Consortium Members' interest in ABN AMRO in the RBS Group statutory results.

The above information is provided in relation to the principal related undertakings as permitted by Section 410 (2) of the Companies Act 2006. Full information on all related undertakings will be included in the Annual Return delivered to the Registrar of Companies for Scotland.

### 17 Intangible assets

17 Intaligible assets			Group		
2009		Core deposit intangibles £m	Other purchased intangibles £m	Internally generated software £m	Total £m
	EIII	LIII	LIII	LIII	EIII
Cost: At 1 January 2009	45,624	2,780	4,367	4,524	57,295
Transfers to disposal groups	(238)	2,700	4,307	4,524	(238)
Currency translation and other adjustments	(2,743)	(225)	(281)	(65)	(3,314)
Additions	(2,743)	(223)	53	559	612
Disposal of subsidiaries		_	_	(16)	(16)
Disposals and write-off of fully amortised assets	<u></u>	(2)	_	(187)	(189)
At 31 December 2009	42,643	2,553	4,139	4,815	54,150
Accumulated amortisation and impairment:					
At 1 January 2009	30,062	1,407	2,369	3,408	37,246
Currency translation and other adjustments	(2,046)	(106)	(137)	(58)	(2,347)
Disposal of subsidiaries		` _ ´	` _ ´	(13)	(13)
Disposals and write-off of fully amortised assets	_	(1)	_	(138)	(139)
Charge for the year	_	262	345	586	1,193
Write down of goodwill and other intangible assets	363	_	_	_	363
At 31 December 2009	28,379	1,562	2,577	3,785	36,303
Net book value at 31 December 2009	14,264	991	1,562	1,030	17,847
2008					
Cost:					
At 1 January 2008	42,953	2,344	3,489	3,882	52,668
Transfers to disposal groups	(3,692)	(240)	(105)	(146)	(4,183)
Currency translation and other adjustments	8,905	680	961	214	10.760
Acquisition of subsidiaries	524	_	_	_	524
Additions	_		23	602	625
Disposal of subsidiaries	(3,066)			(7)	(3,073)
Disposals and write-off of fully amortised assets	_	(4)	(1)	(21)	(26)
At 31 December 2008	45,624	2,780	4,367	4,524	57,295
Accumulated amortisation and impairment:					
At 1 January 2008	_	238	223	2,291	2,752
Transfer to disposal groups	_	_	_	(37)	(37)
Currency translation and other adjustments	_	150	210	69	429
Disposals and write-off of fully amortised assets	_	(3)	(1)	(19)	(23)
Charge for the year	_	337	582	651	1,570
Write down of goodwill and other intangible assets	30,062	685	1,355	453	32,555
At 31 December 2008	30,062	1,407	2,369	3,408	37,246
Net book value at 31 December 2008	15,562	1,373	1,998	1,116	20,049

#### 17 Intangible assets continued

	Group						
2007	Goodwill £m	Core deposit intangibles £m	Other purchased intangibles £m	Internally generated software £m	Total £m		
Cost:							
At 1 January 2007	17,889	265	275	2,642	21,071		
Currency translation and other adjustments	1,187	105	177	52	1,521		
Acquisition of subsidiaries	23,917	1,974	3,034	791	29,716		
Additions	_		6	481	487		
Goodwill written off	(40)				(40)		
Disposals and write-off of fully amortised assets	_		(3)	(84)	(87)		
At 31 December 2007	42,953	2,344	3,489	3,882	52,668		
Accumulated amortisation:							
At 1 January 2007	_	127	97	1,943	2,167		
Currency translation and other adjustments	_	1	3	3	7		
Disposals and write-off of fully amortised assets	_		(1)	(80)	(81)		
Charge for the year – continuing operations	_	110	124	401	635		
Charge for the year – discontinued operations	_			24	24		
At 31 December 2007		238	223	2,291	2,752		
Net book value at 31 December 2007	42,953	2,106	3,266	1,591	49,916		

#### Impairment review

The Group's goodwill acquired in business combinations is reviewed annually at 30 September for impairment by comparing the recoverable amount of each cash generating unit (CGU) to which goodwill has been allocated with its carrying value.

Changes were made to the Group's reporting structure in the first half of 2009, which is detailed on page 341. Following the reorganisation of

the Group structure, ABN AMRO and NatWest goodwill was reallocated to the appropriate CGUs.

The CGUs of the Group, excluding RFS Holdings minority interest where the goodwill arising is significant, principally on the acquisitions of NatWest, ABN AMRO, Charter One and Churchill are as follows:

2009	Recoverable amount based on:	Goodwill at 30 September £m
UK Retail	Value in use	2,697
UK Corporate	Value in use	2,693
Wealth	Value in use	611
Global Transaction Services	Value in use	2,749
US Retail & Commercial	Value in use	2,761
RBS Insurance	Value in use	935

Notes on the accounts

2008	Recoverable amount based on:	prior to write down £m	Write down £m	Goodwill at 31 December £m
UK Retail & Commercial Banking	Value in use	6,009	_	6,009
Global Banking & Markets	Value in use	8,946	(8,946)	
Global Transaction Services	Value in use	3,121	_	3,121
Europe & Middle East Retail & Commercial Banking	Value in use	1,201	(1,201)	_
Asia Retail & Commercial Banking	Value in use	970	(863)	107
US Retail & Commercial Banking	Value in use	7,405	(4,382)	3,023
RBS Insurance	Value in use	935	_	935

The analysis of goodwill by operating segment is shown in Note 38.

The recoverable amounts for all CGUs in September 2009 were based on the value in use test, using management's latest five-year forecasts. The long-term growth rates have been based on respective country GDP rates adjusted for inflation. The risk discount rates are based on observable market long-term government bond yields and average industry betas adjusted for an appropriate risk premium based on independent analysis.

The recoverable amount of UK Retail, based on a 4% terminal growth rate and 14.6% pre tax discount rate, exceeded the carrying amount by £0.7 billion. A 1% change in the discount rate or the terminal growth rate would change the recoverable amount by approximately £0.9 billion and £0.5 billion respectively. In addition, a 5% change in the forecast pre tax earnings would change the recoverable amount by approximately £0.4 billion.

The recoverable amount of UK Corporate, based on a 4% terminal growth rate and a 15.1% pre tax discount rate, exceeded its carrying value by £6.1 billion. A 1% change in the discount rate or similar change in the terminal growth rate would change the recoverable amount by approximately £1.4 billion and £0.9 billion respectively. In addition, a 5% change in the forecast pre tax earnings would change the recoverable amount by approximately £0.8 billion.

The recoverable amount of Wealth, based on a 4% terminal growth rate and a 15.3% pre tax discount rate, exceeded its carrying value by £5.6 billion. A 1% change in the discount rate or similar change in the terminal growth rate would change the recoverable amount by approximately £0.6 billion and £0.5 billion respectively. In addition, a 5% change in the forecast pre tax earnings would change the recoverable amount by approximately £0.4 billion.

The recoverable amount of Global Transaction Services, based on a 3% (2008 – 3%) terminal growth rate and a 16.7% (2008 – 15.7%) pre tax discount rate, exceeded its carrying value by more than 100% (2008 – 100%) and was insensitive to a reasonably possible change in key assumptions.

The recoverable amount of US Retail & Commercial, based on a 5% (2008 – 5%) terminal growth rate and a 14.8% (2008 – 18%) pre tax discount rate, exceeded its carrying value by £2.1 billion (2008 – impairment of £4.4 billion). A 1% change in the discount rate or similar change in the terminal growth rate would change the recoverable amount by approximately £1.0 billion (2008 – £1 billion) and £0.8 (2008 – £0.7 billion) respectively. In addition, a 5% change in the forecast pre tax earnings would change the recoverable amount by approximately £0.7 billion (2008 – £0.5 billion).

The recoverable amount of RBS Insurance, based on a 3% (2008 – 3%) and a 13.9% (2008 – 14.6%) pre tax discount rate, exceeded the carrying amount by over £3 billion (2008 – £3 billion) and was insensitive to a reasonably possible change in key assumptions.

A further £1.4 billion (2008 – £1.5 billion) of goodwill is attributable to the State of the Netherlands minority interest arising on the acquisition of ABN AMRO. The recoverable amount based on latest management forecasts, a 0% terminal growth rate and a 17.5% pre-tax discount rate supported the carrying amount of the goodwill. In 2008, a £14.5 billion impairment charge was recorded.

During the year an impairment charge of £363 million was recorded principally in relation to NatWest and ABN AMRO goodwill allocated to Non-Core businesses following the restructure of the Group.

In 2008, the recoverable amounts for all CGUs were based on value in use tests. Goodwill write downs were recorded in Global Banking & Markets, US Retail & Commercial, Europe & Middle East Retail & Commercial Banking and Asia Retail & Commercial Banking divisions.

### 18 Property, plant and equipment

				Group			
2009	Investment properties £m	Freehold premises £m	Long leasehold premises £m	Short leasehold premises £m	Computers and other equipment £m	Operating lease assets £m	Total £m
Cost or valuation:							
At 1 January 2009	3,868	4,032	224	1,867	4,168	9,334	23,493
Transfers to disposal groups	—	(32)		(62)	(80)	_	(174)
Currency translation and other adjustments	(85)	(134)	_	(65)	(131)	(561)	(976)
Disposal of subsidiaries		(15)	_		(19)	` _	(34)
Reclassifications	1	18	1	(34)	14	_	_
Additions	1,634	304	8	153	750	2,241	5,090
Expenditure on investment properties	8	_	_	_	_	_	8
Change in fair value of investment properties	(117)	_	_	_	_	_	(117)
Disposals and write-off of fully depreciated assets	(426)	(75)	(19)	(56)	(420)	(1,456)	(2,452)
At 31 December 2009	4,883	4,098	214	1,803	4,282	9,558	24,838
Accumulated impairment, depreciation and amortisation:							
Accumulated impairment, depreciation and amortisation.  At 1 January 2009	_	422	79	492	1,916	1,635	4,544
Transfers to disposal groups	_	42Z —		(7)	(31)	1,035 —	(38)
Currency translation and other adjustments	_	(1)	_	(11)	(48)	(69)	(129)
Disposal of subsidiaries	_	(1)	_	_	(14)	(67) —	(15)
Write-off of property, plant and equipment	_	5	_	5	_	_	10
Disposals and write-off of fully depreciated assets	_	_	_	(2)	(126)	(419)	(547)
Charge for the year	_	128	8	164	699	617	1,616
At 31 December 2009	_	553	87	641	2,396	1,764	5,441
Net book value at 31 December 2009	4,883	3,545	127	1,162	1,886	7,794	19,397
2008  Cost or valuation:							
At 1 January 2008	3,431	3,645	215	1,688	3,929	11,437	24,345
Transfers to disposal groups	_	(262)	_	(188)	(349)		(799)
Currency translation and other adjustments	320	452	5	149	436	1,313	2,675
Acquisition of subsidiaries	_	_	_	30	31		61
Disposal of subsidiaries	_						
Reclassifications				(2)	(57)	(5,015)	(5,074)
	_	(176)	_	(2) 197	(14)	(5,015) (7)	(5,074)
Additions	417		  22				5,617
Additions Expenditure on investment properties	417 8	(176)		197	(14)	(7)	5,617 8
Additions Expenditure on investment properties Change in fair value of investment properties	417 8 (86)	(176) 486 —	22 — —	197 61 —	(14) 837 — —	(7) 3,794 —	5,617 8 (86)
Additions Expenditure on investment properties Change in fair value of investment properties Disposals and write-off of fully depreciated assets	417 8 (86) (222)	(176) 486 — — (113)	22 — — (18)	197 61 — — (68)	(14) 837 — — (645)	(7) 3,794 — — (2,188)	5,617 8 (86) (3,254)
Additions Expenditure on investment properties Change in fair value of investment properties	417 8 (86)	(176) 486 —	22 — —	197 61 —	(14) 837 — —	(7) 3,794 —	5,617 8 (86)
Additions  Expenditure on investment properties  Change in fair value of investment properties  Disposals and write-off of fully depreciated assets  At 31 December 2008  Accumulated impairment, depreciation and amortisation:	417 8 (86) (222)	(176) 486 — — (113)	22 — — (18)	197 61 — — (68) 1,867	(14) 837 — — (645) 4,168	(7) 3,794 — — (2,188) 9,334	5,617 8 (86) (3,254) 23,493
Additions  Expenditure on investment properties  Change in fair value of investment properties  Disposals and write-off of fully depreciated assets  At 31 December 2008  Accumulated impairment, depreciation and amortisation:  At 1 January 2008	417 8 (86) (222)	(176) 486 — (113) 4,032	22 — — (18)	197 61 — — (68) 1,867	(14) 837 — (645) 4,168	(7) 3,794 — — (2,188)	5,617 8 (86) (3,254) 23,493
Additions  Expenditure on investment properties Change in fair value of investment properties Disposals and write-off of fully depreciated assets At 31 December 2008  Accumulated impairment, depreciation and amortisation: At 1 January 2008 Transfers to disposal groups	417 8 (86) (222)	(176) 486 — (113) 4,032 391 (60)	22 — (18) 224	197 61 — (68) 1,867 436 (91)	(14) 837 — (645) 4,168	(7) 3,794 — — (2,188) 9,334 2,747 —	5,617 8 (86) (3,254) 23,493 5,600 (394)
Additions  Expenditure on investment properties Change in fair value of investment properties Disposals and write-off of fully depreciated assets At 31 December 2008  Accumulated impairment, depreciation and amortisation: At 1 January 2008 Transfers to disposal groups Currency translation and other adjustments	417 8 (86) (222)	(176) 486 — (113) 4,032	22 — — (18) 224	197 61 — (68) 1,867 436 (91) 9	(14) 837 — (645) 4,168 1,952 (243) 148	(7) 3,794 — — (2,188) 9,334 2,747 — 202	5,617 8 (86) (3,254) 23,493 5,600 (394) 351
Additions  Expenditure on investment properties Change in fair value of investment properties Disposals and write-off of fully depreciated assets At 31 December 2008  Accumulated impairment, depreciation and amortisation: At 1 January 2008 Transfers to disposal groups Currency translation and other adjustments Disposal of subsidiaries	417 8 (86) (222)	(176) 486 — (113) 4,032 391 (60) (9) —	22 — (18) 224 74 — 1	197 61 — (68) 1,867 436 (91) 9 (1)	(14) 837 — (645) 4,168 1,952 (243) 148 (39)	(7) 3,794 — (2,188) 9,334 2,747 — 202 (1,447)	5,617 8 (86) (3,254) 23,493 5,600 (394)
Additions  Expenditure on investment properties  Change in fair value of investment properties  Disposals and write-off of fully depreciated assets  At 31 December 2008  Accumulated impairment, depreciation and amortisation:  At 1 January 2008  Transfers to disposal groups  Currency translation and other adjustments  Disposal of subsidiaries  Reclassifications	417 8 (86) (222)	(176) 486 — (113) 4,032 391 (60) (9) — 17	22 — — (18) 224 74 — — 1	197 61 — (68) 1,867 436 (91) 9 (1)	(14) 837 — (645) 4,168 1,952 (243) 148 (39) (9)	(7) 3,794 — (2,188) 9,334  2,747 — 202 (1,447) (7)	5,617 8 (86) (3,254) 23,493 5,600 (394) 351 (1,487)
Additions  Expenditure on investment properties Change in fair value of investment properties Disposals and write-off of fully depreciated assets At 31 December 2008  Accumulated impairment, depreciation and amortisation: At 1 January 2008 Transfers to disposal groups Currency translation and other adjustments Disposal of subsidiaries Reclassifications Write-off of property, plant and equipment	417 8 (86) (222)	(176) 486 — (113) 4,032 391 (60) (9) — 17 19	22 — (18) 224 74 — 1 — (2)	197 61 — (68) 1,867 436 (91) 9 (1) 1	(14) 837 — (645) 4,168 1,952 (243) 148 (39) (9) 7	(7) 3,794 — (2,188) 9,334 2,747 — 202 (1,447) (7)	5,617 8 (86) (3,254) 23,493 5,600 (394) 351 (1,487) — 26
Additions  Expenditure on investment properties Change in fair value of investment properties Disposals and write-off of fully depreciated assets At 31 December 2008  Accumulated impairment, depreciation and amortisation: At 1 January 2008 Transfers to disposal groups Currency translation and other adjustments Disposal of subsidiaries Reclassifications Write-off of property, plant and equipment Disposals and write-off of fully depreciated assets	417 8 (86) (222)	(176) 486 — (113) 4,032 391 (60) (9) — 17 19 (22)	22 — (18) 224 74 — 1 — (2) — —	197 61 — (68) 1,867 436 (91) 9 (1) 1 — (31)	(14) 837 — (645) 4,168 1,952 (243) 148 (39) (9) 7 (539)	(7) 3,794 — (2,188) 9,334  2,747 — 202 (1,447) (7) — (544)	5,617 8 (86) (3,254) 23,493 5,600 (394) 351 (1,487) — 26 (1,136)
Additions  Expenditure on investment properties Change in fair value of investment properties Disposals and write-off of fully depreciated assets  At 31 December 2008  Accumulated impairment, depreciation and amortisation: At 1 January 2008 Transfers to disposal groups Currency translation and other adjustments Disposal of subsidiaries Reclassifications Write-off of property, plant and equipment Disposals and write-off of fully depreciated assets Charge for the year	417 8 (86) (222)	(176) 486 — (113) 4,032 391 (60) (9) — 17 19 (22) 86	22 — (18) 224 74 — 1 — (2) — 6	197 61 — (68) 1,867 436 (91) 9 (1) 1 — (31) 169	(14) 837 — (645) 4,168 1,952 (243) 148 (39) (9) 7 (539) 639	(7) 3,794 — (2,188) 9,334  2,747 — 202 (1,447) (7) — (544) 684	5,617 8 (86) (3,254) 23,493 5,600 (394) 351 (1,487) — 26 (1,136) 1,584
Additions  Expenditure on investment properties Change in fair value of investment properties Disposals and write-off of fully depreciated assets  At 31 December 2008  Accumulated impairment, depreciation and amortisation: At 1 January 2008 Transfers to disposal groups Currency translation and other adjustments Disposal of subsidiaries Reclassifications Write-off of property, plant and equipment Disposals and write-off of fully depreciated assets	417 8 (86) (222)	(176) 486 — (113) 4,032 391 (60) (9) — 17 19 (22)	22 — (18) 224 74 — 1 — (2) — —	197 61 — (68) 1,867 436 (91) 9 (1) 1 — (31)	(14) 837 — (645) 4,168 1,952 (243) 148 (39) (9) 7 (539)	(7) 3,794 — (2,188) 9,334  2,747 — 202 (1,447) (7) — (544)	5,617 8 (86) (3,254) 23,493 5,600 (394) 351 (1,487) — 26 (1,136)

Notes on the accounts

				Group			
2007	Investment properties £m	Freehold premises £m	Long leasehold premises £m	Short leasehold premises £m	Computers and other equipment £m	Operating lease assets £m	Total £m
Cost or valuation:							
At 1 January 2007	4,885	2,579	310	1,254	3,069	11,589	23,686
Currency translation and other adjustments	96	65	1	11	12	(10)	175
Acquisition of subsidiaries	_	950		157	191	202	1,500
Reclassifications	3	(4)	3	1	(3)	_	_
Additions	450	592	34	309	857	2,791	5,033
Transfers to disposal groups	_	(4)	(13)			(422)	(439)
Expenditure on investment properties	41	_	_	_		_	41
Change in fair value of investment properties	288	_	_	_		_	288
Disposals and write-off of fully depreciated assets	(2,332)	(533)	(120)	(44)	(197)	(2,713)	(5,939)
At 31 December 2007	3,431	3,645	215	1,688	3,929	11,437	24,345
Accumulated depreciation and amortisation:							
At 1 January 2007	_	446	96	374	1,670	2,680	5,266
Currency translation and other adjustments	_	(4)		(1)	(1)	2	(4)
Transfers to disposal groups	_					(52)	(52)
Reclassifications	_	(2)	2			_	_
Disposals and write-off of fully depreciated assets	_	(122)	(32)	(25)	(132)	(610)	(921)
Charge for the year – continuing operations	_	66	8	87	409	727	1,297
Charge for the year – discontinued operations	_	7		1	6		14
At 31 December 2007		391	74	436	1,952	2,747	5,600
Net book value at 31 December 2007	3,431	3,254	141	1,252	1,977	8,690	18,745
					2009 £m	2008 £m	2007 £m
Property, plant and equipment pledged as security					_		935

Investment properties are valued to reflect fair value, that is, the market value of the Group's interest at the reporting date excluding any special terms or circumstances relating to the use or financing of the property and transaction costs that would be incurred in making a sale.

Observed market data such as rental yield, replacement cost and useful life, reflect relatively few transactions involving property that is not necessarily identical to property owned by the Group.

Valuations are carried out by qualified surveyors who are members of the Royal Institution of Chartered Surveyors, or an equivalent overseas body. The valuation as at 31 December 2009 for a significant majority of the Group's investment properties was undertaken with the support of external valuers. Investment property acquired during 2009 includes £1,336 million arising on assumption by the Group of control of properties for which it provided finance to a customer.

The fair value of investment properties includes £84 million (2008 – £172 million; 2007 – £234 million) of appreciation since purchase.

Rental income from investment properties was £233 million (2008 – £257 million; 2007 – £300 million). Direct operating expenses of investment properties were £16 million (2008 – £22 million; 2007 – £49 million).

Property, plant and equipment, excluding investment properties, include £213 million (2008 – £1,132 million; 2007 – £717 million) assets in the course of construction.

Freehold and long leasehold properties with a net book value of £5 million (2008 – nil; 2007 – £451 million) were sold subject to operating leases.

#### 19 Prepayments, accrued income and other assets

		Group		Company		
	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m
Prepayments	1,872	1,949	1,988	_	_	_
Accrued income	897	1,206	1,214	_	_	
Deferred expenses	596	709	385	_	_	_
Pension schemes in net surplus	58	36	575	_	_	_
Other assets	17,562	20,502	11,500	43	489	127
	20,985	24,402	15,662	43	489	127

#### 20 Discontinued operations and assets and liabilities of disposal groups

#### (a) (Loss)/profit from discontinued operations, net of tax

	2009 £m	2008 £m	2007 £m
Discontinued operations:			
Total income	<u> </u>	2,571	749
Operating expenses		(1,407)	(493)
Insurance net claims		_	(28)
Impairment losses		(564)	(160)
Profit before tax	_	600	68
Gain on disposal		3,859	_
Operating profit before tax	_	4,459	68
Tax on profit	_	(204)	(8)
Tax on gain on disposal	_	(33)	_
Profit after tax	_	4,222	60
Businesses acquired exclusively with a view to disposal			
Loss after tax	(99)	(251)	(136)
(Loss)/profit from discontinued operations, net of tax	(99)	3,971	(76)

Discontinued operations in 2008 reflect the results of Banco Real sold to Santander on 24 July 2008.

Businesses acquired exclusively with a view to disposal comprise those ABN AMRO businesses, including Banca Antonveneta, Asset Management and Private Equity, classified as disposal groups on the acquisition of ABN AMRO on 17 October 2007. The Asset Management business was sold to Fortis on 3 April 2008. Banca Antonveneta, excluding its subsidiary Interbanca, was sold to Banca Monte dei Paschi di Siena S.p.A. on 30 May 2008.

To comply with EC State Aid requirements the Group has agreed to make a series of divestments over the next four years. Sempra was the only such divestment that met the criteria for classification as a disposal group at 31 December 2009. The other assets and associated liabilities classified as disposal groups include certain non-core interests in Asia and Latin America.

### (b) Cash flows attributable to discontinued operations

Included within the Group's cash flows are the following amounts attributable to discontinued operations:

			2009 £m	2008 £m	2007 £m
Net cash flows from operating activities			_	(124)	(1,304)
Net cash flows from investing activities			_	(368)	4,341
Net cash flows from financing activities			_	339	(25)
Net increase in cash and cash equivalents			_	287	3,172
(c) Assets and liabilities of disposal groups					
	Sempra £m	Other £m	2009 £m	2008 £m	2007 £m
Assets of disposal groups					
Cash and balances at central banks	_	129	129	_	
Loans and advances to banks	314	74	388	_	
Loans and advances to customers	306	2,910	3,216		_
Debt securities and equity shares	56	848	904		_
Derivatives	6,361	_	6,361	_	
Intangible assets	238	_	238	_	
Settlement balances	1,579	_	1,579		_
Property, plant and equipment	92	44	136	66	395
Other assets	5,257	160	5,417		
Discontinued operations and other disposal groups	14,203	4,165	18,368	66	395
Assets acquired exclusively with a view to disposal	<del>-</del>	174	174	1,515	45,455
	14,203	4,339	18,542	1,581	45,850
Liabilities of disposal groups					
Deposits by banks	560	58	618		_
Customer accounts	1,961	6,946	8,907		_
Derivatives	6,262	421	6,683		_
Settlement balances	950	_	950		_
Subordinated liabilities	_	6	6		_
Other liabilities	1,260	415	1,675		_
Discontinued operations and other disposal groups	10,993	7,846	18,839	_	_
Assets acquired exclusively with a view to disposal	_	51	51	859	29,228
	10,993	7,897	18,890	859	29,228

#### 21 Settlement balances and short positions

	Group			
	2009 £m	2008 £m	2007 £m	
Settlement balances (amortised cost)	10,413	11,741	17,520	
Short positions (held-for-trading):				
Debt securities – Government	26,647	32,519	41,048	
– Other issuers	10,871	6,374	25,310	
Equity shares	2,945	3,643	7,143	
	50,876	54,277	91,021	

### 22 Accruals, deferred income and other liabilities

		Group		Company			
	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m	
Notes in circulation	1,889	1,619	1,545	_	_	_	
Current taxation	429	585	1,630	169		_	
Accruals	7,429	7,531	8,377	3	3	_	
Deferred income	5,818	7,640	6,289	3	4	_	
Other liabilities (1)	14,762	14,107	16,367	1,182	40	8	
	30,327	31,482	34,208	1,357	47	8	

Note

(1) Other liabilities include £5 million (2008 – £1 million; 2007 – £9 million) in respect of share-based compensation.

Included in other liabilities are provisions for liabilities and charges as follows:

Group	£m
At 1 January 2009	222
Currency translation and other movements	78
Disposal of subsidiaries	(4)
Charge to income statement	482
Releases to income statement	(57)
Provisions utilised	(159)
At 31 December 2009	562

Note

(1) Comprises property provisions and other provisions arising in the normal course of business.

Notes on the accounts

#### 23 Deferred taxation

Provision for deferred taxation has been made as follows:

		Group	Company			
	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m
Deferred tax liability	2,811	4,165	5,400	_	_	3
Deferred tax asset	(7,039)	(7,082)	(3,119)	(2)	(3)	_
Net deferred tax	(4,228)	(2,917)	2,281	(2)	(3)	3

							Group						
		Accelerated capital allowances £m	Provisions £m	Deferred gains £m	IFRS transition £m	Fair value of financial instruments £m	Available- for-sale financial assets £m	Intangibles £m	Cash flow hedging £m	Share schemes £m	Tax losses carried forward £m	Other £m	Total £m
At 1 January 2008	(51)	3,384	(886)	606	(619)	(233)	_	1,253	(252)	(11)	(904)	(6)	2,281
Transfers to disposal groups	19	69	528	36	_	_	80	(29)	_	_	_	238	941
Acquisition/(disposals)													
of subsidiaries	_	(509)	_	_	6	2	(2)	3	1	_	_	58	(441)
Charge/(credit) to													
income statement	157	(127)	(106)	21	195	(125)	350	(898)	286	(2)	(3,079)	63	(3,265)
(Credit)/charge to													
equity directly	(476)	_	_	(6)	1	3	(547)	_	(317)	10	(709)	(3)	(2,044)
Other	(31)	267	(350)	(46)	(3)	_	84	445	(201)	_	(38)	(516)	(389)
At 1 January 2009	(382)	3,084	(814)	611	(420)	(353)	(35)	774	(483)	(3)	(4,730)	(166)	(2,917)
Transfers to disposal groups	_	_	2	_	_	(2)	_	_	_	_	_	11	11
Acquisitions/(disposals)													
of subsidiaries	_	_	_	_	_	_	_	_	_	_	_	(8)	(8)
Charge/(credit) to													
income statement	691	(165)	(740)	(81)	(6)	164	(483)	397	165	(6)	(973)	305	(732)
(Credit)/charge to													
equity directly	(1,033)	_	_	(501)	1	_	126	_	204	_	554	1	(648)
Currency translation													
and other adjustments	_	(104)	72	107	52	7	1	(63)	54	1	15	(76)	66
At 31 December 2009	(724)	2,815	(1,480)	136	(373)	(184)	(391)	1,108	(60)	(8)	(5,134)	67	(4,228)

Company	IFRS transition	flow hedging	Other	Total £m
At 1 January 2008	_	(2)	5	3
(Credit)/charge to income statement	(4)	2	(5)	(7)
Other	1		_	1
At 1 January 2009	(3)	_	_	(3)
Charge to income statement	1	_	_	1
At 31 December 2009	(2)	_	_	(2)

#### Notes

<sup>(1)</sup> Deferred tax assets are recognised, as set out above, that depend on the availability of future taxable profits in excess of profits arising from the reversal of other temporary differences. Business projections prepared for impairment reviews (see Note 17) indicate it is probable that sufficient future taxable income will be available against which to offset these recognised deferred tax assets within eight years. UK losses do not expire and Netherlands losses expire after nine years. In jurisdictions where doubt exists over the availability of future taxable profits, deferred tax assets of £2,163 million (2008 – £1,748 million; 2007 – £687 million) have not been recognised in respect of tax losses carried forward of £7,759 million (2008 – £5,779 million; 2007 – £2,043 million). Of these losses, £27 million will expire within one year, £18 million within five years and £6,837 million thereafter. The balance of tax losses carried forward has no time limit.

<sup>(2)</sup> Deferred tax liabilities of £279 million (2008 – £980 million; 2007 – £977 million) have not been recognised in respect of retained earnings of overseas subsidiaries and held-over gains on the incorporation of overseas branches. Retained earnings of overseas subsidiaries are expected to be reinvested indefinitely or remitted to the UK free from further taxation. No taxation is expected to arise in the foreseeable future in respect of held-over gains. The temporary differences at the balance sheet date are significantly reduced from the previous year as a result of changes to UK tax legislation which largely exempts from UK tax, overseas dividends received on or after 1 July 2009.

#### 24 Insurance business

	2009 £m	2008 £m	2007 £m
Insurance premium income	5,807	6,626	6,376
Reinsurers' share	(263)	(300)	(289)
Net premium income	5,544	6,326	6,087
Insurance claims	4,992	4,603	4,742
Reinsurers' share	(135)	(173)	(118)
Net claims	4,857	4,430	4,624

		Group				
Insurance liabilities	2009 £m	2008 £m	2007 £m			
Life assurance business:						
Unit linked insurance contracts	292	256	364			
Index linked insurance contracts	1,090	1,331	1,490			
Participating bonds	2,793	2,602	2,544			
Other insurance contracts	304	309	298			
	4,479	4,498	4,696			
General insurance business	5,802	5,478	5,466			
	10,281	9,976	10,162			

#### General insurance business

(i) Claims and loss adjustment expenses

(i) Claims and 1033 adjustment expenses		Group		
	Gross £m	Reinsurance £m	Net £m	
Notified claims	3,894	(264)	3,630	
Incurred but not reported	1,572	1	1,573	
At 1 January 2008	5,466	(263)	5,203	
Cash paid for claims settled in the year	(3,969)	97	(3,872)	
Increase/(decrease) in liabilities				
- arising from current year claims	4,079	(45)	4,034	
- arising from prior year claims	(241)	(66)	(307)	
Net exchange differences	143	(10)	133	
At 31 December 2008	5,478	(287)	5,191	
Notified claims	4,052	(260)	3,792	
Incurred but not reported	1,426	(27)	1,399	
At 1 January 2009	5,478	(287)	5,191	
Cash paid for claims settled in the year	(3,812)	69	(3,743)	
Increase/(decrease) in liabilities				
- arising from current year claims	4,383	(23)	4,360	
- arising from prior year claims	(79)	(53)	(132)	
Disposal of subsidiary	(124)	5	(119)	
Net exchange differences	(44)	3	(41)	
At 31 December 2009	5,802	(286)	5,516	
Notified claims	4,101	(276)	3,825	
Incurred but not reported	1,701	(10)	1,691	
At 31 December 2009	5,802	(286)	5,516	

Notes on the accounts

Outstanding claims provisions are not discounted for the time value of money except for claims settled by periodic payments under the Courts Act 2003. Total reserves for claims settled prior to the year end by periodic payment are £91.6 million (2008 – £29.0 million) gross and £26.1 million (2008 – £3.6 million) net of reinsurance. The corresponding undiscounted amounts are £275.7 million (2008 – £85.0 million) gross and £61.8 million (2008 – £12.1 million) net of reinsurance. The category of claims subject to periodical payments is motor liability. The rate of interest used for the calculation of present

values is 4.14% being the 40-year gilt rate as at October 2009. The average interval between the date of the last future cash flow being discounted and the end of the financial year is 49.8 years. Reserves include provision for claims that may be settled in due course by periodic payments under the Courts Act 2003.

(ii) Provisions for unearned premiums and unexpired short-term insurance risks

Unearned premium provision	Gross £m	Reinsurance £m	Net £m
At 1 January 2008	2,752	(41)	2,711
Movement in the year	(105)	(38)	(143)
Exchange differences	64	_	64
At 1 January 2009	2,711	(79)	2,632
Increase in the year	1,747	(63)	1,684
Release in the year	(1,813)	75	(1,738)
Disposal of subsidiary	(145)	_	(145)
Exchange differences	(10)	_	(10)
At 31 December 2009	2,490	(67)	2,423

The unearned premium provision is included within Accruals, deferred income and other liabilities (Note 22).

		Group				
Gross performance of life business (life contracts)	2009 £m	2008 £m	2007 £m			
Opening net assets	588	604	579			
Profit from existing business:						
Expected return	35	41	35			
Experience variances	(38)	(15)	(23)			
	(3)	26	12			
New business contribution (1)	31	14	5			
Operating assumption changes	10	2	6			
Investment return variances	32	(46)	(14)			
Economic assumption changes	(4)	(2)	_			
Transfer to shareholders' funds	(106)		_			
Other	6	(10)	16			
Closing net assets	554	588	604			

Note:

(1) New business contribution represents the present value of future profits on new insurance contract business written during the year.

#### 24 Insurance business continued

24 Insulation business continued	Grou	пр
Movement in provision for liabilities under life contracts and under linked and other investment contracts	Life contracts £m	Investment contracts £m
At 1 January 2008	4,696	5,555
Premiums received	868	330
Fees and expenses	(21)	(38)
Investment return	17	(970)
Actuarial adjustments	(233)	_
Account balances paid on surrender and other terminations in the year	(734)	(455)
Transfers to disposal groups	(686)	_
Exchange and other adjustments	591	904
At 1 January 2009	4,498	5,326
Premiums received	528	349
Fees and expenses	(16)	(13)
Investment return	400	442
Actuarial adjustments	(205)	_
Account balances paid on surrender and other terminations in the year	(546)	(712)
Exchange and other adjustments	(180)	(263)
At 31 December 2009	4,479	5,129

Investment contracts are presented within customer deposits.

Changes in assumptions during the year were not material to the profit recognised.

	Group			
Assets backing linked liabilities	2009 £m	2008 £m	2007 £m	
Debt securities	4,484	4,500	2,899	
Equity securities	4,642	4,816	6,863	
Cash and cash equivalents	102	81	68	
The associated liabilities are:				
Linked contracts and participating bonds classified as insurance contracts	4,175	4,189	4,398	
Linked contracts classified as investment contracts	5,053	5,208	5,432	

There are no options and guarantees relating to life assurance contracts that could in aggregate have a material effect on the amount, timing and uncertainty of the Group's future cash flows.

#### Insurance risk

Insurance risk is the risk of fluctuations in the timing, frequency or severity of insured events, relative to the expectations of the Group at the time of underwriting.

#### Underwriting and pricing risk

The Group manages underwriting and pricing risk through the use of underwriting guidelines which detail the class, nature and type of business that may be accepted; pricing policies by product line and by brand; and centralised control of policy wordings and any subsequent changes.

#### Claims management risk

The risk that claims are handled or paid inappropriately is managed using a range of IT system controls and manual processes conducted by experienced staff. These, together with a range of detailed policies and procedures ensure that all claims are handled in a timely, appropriate and accurate manner.

#### Reinsurance risk

Reinsurance is used to protect against the impact of major catastrophic events or unforeseen volumes of, or adverse trends in, large individual claims and to transfer risk that is outside the Group's current risk appetite.

Reinsurance of risks above the Group's risk appetite is only effective if the reinsurance premium is economic and the counterparty is financially secure. Acceptable reinsurers are rated A- or better unless specifically authorised.

#### Reserving risk

Reserving risk relates to both premiums and claims. It is the risk that reserves are assessed incorrectly such that insufficient funds have been retained to pay or handle claims as the amounts fall due. Claims development data provides information on the historical pattern of reserving risk.

		Accident year										
Insurance claims – gro	2001 £m	2002 £m	2003 £m	2004 £m	2005 £m	2006 £m	2007 £m	2008 £m	2009 £m	Total £m		
Estimate of ultimate												
claims costs:												
At end of accident year	2,395	3,013	3,658	3,710	4,265	4,269	4,621	4,080	4,383	34,394		
One year later	(70)	91	(140)	(186)	(92)	(275)	(71)	29		(714)		
Two years later	20	1	(106)	(88)	(147)	(77)	(5)			(402)		
Three years later	12	(12)	(55)	(85)	(60)	(16)				(216)		
Four years later	(40)	(17)	(47)	(31)	(55)					(190)		
Five years later	(1)	(19)	(21)	_						(41)		
Six years later	(9)	(11)	(32)							(52)		
Seven years later	6	(14)								(8)		
Eight years later	4									4		
Current estimate of												
cumulative claims	2,317	3,032	3,257	3,320	3,911	3,901	4,545	4,109	4,383	32,775		
Cumulative payments												
to date	(2,247)	(2,961)	(3,110)	(3,080)	(3,582)	(3,316)	(3,716)	(2,995)	(2,179)	(27,186)		
	70	71	147	240	329	585	829	1,114	2,204	5,589		
Liability in respect of ea	ırlier years									109		
Claims handling costs										104		
Gross general insurance	e claims liabili	ty								5,802		

#### 24 Insurance business continued

	Accident year									
Insurance claims – net of reinsurance	2001 £m	2002 £m	2003 £m	2004 £m	2005 £m	2006 £m	2007 £m	2008 £m	2009 £m	Total £m
Estimate of ultimate										
claims costs:										
At end of accident year	2,011	2,584	3,215	3,514	4,168	4,215	4,572	4,034	4,360	32,673
One year later	(61)	59	(106)	(168)	(67)	(261)	(90)	24		(670)
Two years later	22	(12)	(103)	(90)	(161)	(87)	(17)			(448)
Three years later	13	(3)	(53)	(81)	(64)	(23)				(211)
Four years later	(41)	(21)	(44)	(46)	(60)					(212)
Five years later	1	(24)	(23)	(19)						(65)
Six years later	(19)	(5)	(34)							(58)
Seven years later	_	(11)								(11)
Eight years later	1									1
Current estimate of										
cumulative claims	1,927	2,567	2,852	3,110	3,816	3,844	4,465	4,058	4,360	30,999
Cumulative payments										
to date	(1,881)	(2,513)	(2,759)	(2,923)	(3,503)	(3,278)	(3,665)	(2,970)	(2,157)	(25,649)
	46	54	93	187	313	566	800	1,088	2,203	5,350
Liability in respect of ea	rlier years									62
Claims handling costs										104
Net general insurance c	laims liability									5,516

#### Claims reserves

It is the Group's policy to hold undiscounted claims reserves (including reserves to cover claims which have been incurred but not reported (IBNR reserves)) for all classes at a sufficient level to meet all liabilities as they fall due.

The Group's focus is on high volume and relatively straightforward products, for example home and motor. This facilitates the generation of comprehensive underwriting and claims data, which are used to accurately price and monitor the risks accepted.

The following table shows loss ratios for each major class of business, gross and net of reinsurance.

		2009			2008		2007	
		Earned premiums £m	Claims incurred £m	Loss ratio %	Earned premiums £m	Loss ratio %	Earned premiums £m	Loss ratio %
Residential property	Gross	1,129	597	53	1,103	48	1,087	82
	Net	1,065	596	56	1,034	51	1,020	86
Personal motor	Gross	2,984	3,062	103	3,173	84	3,254	80
	Net	2,901	2,997	103	3,075	83	3,161	81
Commercial property	Gross	182	74	41	194	41	211	55
	Net	166	74	45	174	46	191	60
Commercial motor	Gross	136	136	100	143	91	142	75
	Net	135	132	98	141	91	133	80
Other	Gross	848	435	51	994	42	851	40
	Net	845	429	51	828	51	839	41
Total	Gross	5,279	4,304	82	5,607	68	5,545	73
	Net	5,112	4,228	83	5,252	71	5,344	75

The Group has no interest rate exposure from general insurance liabilities because provisions for claims under short-term insurance contracts are not discounted.

#### Frequency and severity of specific risks and sources of uncertainty

Most general insurance contracts are written on an annual basis, which means that the Group's liability extends for a 12 month period, after which the Group is entitled to decline or renew or can impose renewal terms by amending the premium, terms and conditions, or both.

The frequency and severity of claims and the sources of uncertainty for the key classes that the Group is exposed to are as follows:

#### Motor insurance contracts (personal and commercial)

Claims experience is quite variable, due to a wide range of factors, but the principal ones are age, sex and driving experience of the driver, type and nature of vehicle, use of vehicle and area.

There are many sources of uncertainty that will affect the Group's experience under motor insurance, including operational risk, reserving risk, premium rates not matching claims inflation rates, weather, the social, economic and legislative environment and reinsurance failure risk.

#### Property insurance contracts (residential and commercial)

The major causes of claims for property insurance are theft, flood, escape of water, fire, storm, subsidence and various types of accidental damage.

The major source of uncertainty in the Group's property contracts is the volatility of weather. Over a longer period, the strength of the economy is also a factor.

#### Other commercial insurance contracts

Other commercial claims come mainly from business interruption and loss arising from the negligence of the insured (liability insurance). Business interruption losses come from the loss of income, revenue and/or profit as a result of property damage claims. Liability insurance includes employers' liability and public/products' liability. Liability insurance is written on an occurrence basis, and is subject to claims that are identified over a substantial period of time, but where the loss event occurred during the life of the policy.

Fluctuations in the social and economic climate are a source of uncertainty in the Group's business interruption and general liability accounts. Other sources of uncertainty are changes in the law, or its interpretation, and reserving risk. Other uncertainties are significant events (for example terrorist attacks) and any emerging new heads of damage or types of claim that are not envisaged when the policy is written.

The following table shows the expected maturity of insurance liabilities up to 20 years excluding those linked directly to the financial assets backing these contracts, £4,175 million (2008 – £4,189 million); 2007 – £4,398 million).

		Group						
	0-3 months £m	3-12 months £m	1-3 years £m	3-5 years £m	5-10 years £m	10-20 years £m		
2009	561	1,685	1,898	949	665	73		
2008	623	1,645	1,899	903	487	53		
2007	710	1,796	1,961	882	395	33		

#### 24 Insurance business continued

#### Life business

The Group's three UK regulated life companies, National Westminster Life Assurance Limited (NatWest Life), Royal Scottish Assurance plc (RSA) and Direct Line Life Insurance Company Limited, are required to meet minimum capital requirements at all times under the UK Financial Service Authority's Prudential Sourcebook. The capital resources covering the regulatory requirement are not transferable to other areas of the Group. To ensure that the capital requirement is satisfied at all times, each company holds an additional voluntary buffer above the regulatory minimum.

The Group is not exposed to price, currency, credit, or interest risk on unit linked life contracts but it is exposed to variation in management fees. A decrease of 10% in the value of the assets would reduce the asset management fees by £1 million per annum (2008 – £5 million). The Group writes insurance contracts with minimum guaranteed death benefits that expose it to the risk that declines in the value of underlying

investments may increase the Group's net exposure to death risk. The Group's long-term assurance contracts include whole-life, term assurance, endowment assurances, flexible whole life, pension and annuity contracts that are expected to remain in force for an extended period of time.

Contracts under which the Group does not accept significant insurance risk are classified as investment contracts. As required by IFRS 4 'Insurance Contracts' long-term business provisions are calculated in accordance with existing local GAAP (UK accounting standard FRS 27 'Life Assurance').

Estimations (assumptions) including future mortality, morbidity, persistency and levels of expenses are made in calculating actuarial reserves. Key metrics for the UK include:

Assumptions	2009	2008	2007
Valuation interest rate			
Term assurance	2.9%	2.50%	3.00%
Interest	2.9%	2.50%	3.00%
Unit growth	4.4%	3.70%	3.50%
Expense inflation	4.4%	3.00%	4.00%

Sample mortality rates, expressed as deaths per million per annum, for term assurance products (age 40).

Mortality	2009	2008	2007
Male non-smoker	674	723	810
Male smoker	1,542	1,590	1,830
Female non-smoker	497	568	460
Female smoker	1,136	1,277	1,310

#### Expenses:

	2009	2008	2007
Pre-2000 products – RSA	per annum	per annum	per annum
Lifestyle protection plan	£26.68	£29.30	£25.18
Mortgage savings plan	£59.80	£65.92	£56.67
Pre-2000 products – NatWest Life			
Term assurances	£23.23	£26.01	£26.01
Linked life bonds	£23.23	£26.01	£23.17
Post-2000 products			
<u> </u>			
Term assurances	£20.70	£23.17	£23.16
Guaranteed bonds	£23.00	£25.71	£25.71

Notes on the accounts

Frequency and severity of claims – for contracts where death is the insured risk, the most significant factors that could increase the overall frequency of claims are epidemics or widespread changes in lifestyle, resulting in earlier or more claims than expected.

For contracts where survival is the insured risk, the most significant factor is continued improvement in medical science and social conditions that would increase longevity.

For contracts with fixed and guaranteed benefits and fixed future premiums, there are no mitigating terms and conditions that reduce the

insurance risk accepted. Participating contracts can result in a significant portion of the insurance risk being shared with the insured party.

Sources of uncertainty in the estimation of future benefit payments and premium receipts – the Group uses base tables of standard mortality appropriate to the type of contract being written and the territory in which the insured person resides. These are adjusted to reflect the Group's experience, mortality improvements and voluntary termination behaviour.

Sensitivity factor	Description of sensitivity factor applied
Interest rate and investment return	Change in market interest rates of ±1%.
	The test allows consistently for similar changes to investment returns
	and movements in the market value of backing fixed interest securities.
Expenses	Increase in maintenance expenses of 10%
Assurance mortality/morbidity	Increase in mortality/morbidity rates for assurance contracts of 5%
Annuitant mortality	Reduction in mortality rates for annuity contracts of 5%

The above sensitivity factors are applied via actuarial and statistical models, with the following effect on the financial statements.

	Increase/(decre	ase) in profit and	d equity
Risk factor	2009 £m	2008 £m	2007 £m
Interest rates	(11)	(11)	(18)
Interest rates	10	11	15
Expenses	(9)	(7)	(5)
Assurance mortality/morbidity	(12)	(9)	(8)

Limitations of sensitivity analysis: the above tables demonstrate the effect of a change in a key UK assumption whilst other assumptions remain unaffected. In reality, such an occurrence is unlikely, due to correlation between the assumptions and other factors. It should also be noted that these sensitivities are non-linear, and larger or smaller

impacts should not be interpolated or extrapolated from these results. The sensitivity analyses do not take into consideration that assets and liabilities are actively managed and may vary at the time that any actual market movement occurs.

#### 25 Subordinated liabilities

	Group				Company		
	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m	
Dated loan capital	24,597	30,162	23,065	6,526	7,421	5,585	
Undated loan capital	8,164	11,697	9,866	574	1,071	781	
Preference shares	2,000	2,194	1,686	1,662	1,822	1,377	
Trust preferred securities	2,891	5,101	3,426	_			
	37,652	49,154	38,043	8,762	10,314	7,743	

#### 25 Subordinated liabilities continued

In April 2009, the Group concluded a series of exchange offers and tender offers with the holders of a number of Tier 1 and Upper Tier 2 securities. The exchanges involving instruments classified as liabilities all met the criteria in IFRS for treatment as the extinguishment of the original liability and the recognition of a new financial liability. Gains on these exchanges, and on the redemption of securities classified as liabilities for cash, totalling £3,790 million were credited to income. No amounts have been recognised in income in relation to the redemption of securities classified as equity or minority interest in the Group financial statements. The difference between the consideration and the carrying value for these securities amounting to £829 million has been recorded in equity.

The Group has undertaken that, unless otherwise agreed with the European Commission, neither the company nor any of its direct or indirect subsidiaries (excluding companies in the ABN AMRO Group) will pay external investors any dividends or coupons on existing hybrid capital instruments (including preference shares, B shares and upper and lower tier 2 instruments) from a date starting not later than 30 April 2010 and for a period of two years thereafter ("the deferral period"), or exercise any call rights in relation to these capital instruments between 24 November 2009 and the end of the deferral period, unless there is a legal obligation to do so. Hybrid capital instruments issued after 24 November 2009 will generally not be subject to the restriction on dividend or coupon payments or call options.

Certain preference shares issued by the company are classified as liabilities; these securities remain subject to the capital maintenance rules of the Companies Act 2006.

The following tables analyse the remaining maturity of subordinated liabilities by (1) the final redemption date; and (2) the next call date.

	Group								
2009 – final redemption	2010 £m	2011 £m	2012-2014 £m	2015-2019 £m	Thereafter £m	Perpetual £m	Total £m		
Sterling	122	8	164	1,778	_	2,603	4,675		
US dollars	407	196	1,457	5,314	323	5,294	12,991		
Euro	1,589	443	1,414	7,360	1,664	4,410	16,880		
Other	26	_	554	1,905	_	621	3,106		
Total	2,144	647	3,589	16,357	1,987	12,928	37,652		

	Group							
2009 – call date	Currently £m	2010 £m	2011 £m	2012-2014 £m	2015-2019 £m	Thereafter £m	Perpetual £m	Total £m
Sterling	174	408	202	496	1,720	1,504	171	4,675
US dollars	1,811	1,814	1,429	3,171	1,139	1,891	1,736	12,991
Euro	564	2,849	1,755	3,142	5,501	709	2,360	16,880
Other	419	576	_	1,025	914	172	_	3,106
Total	2,968	5,647	3,386	7,834	9,274	4,276	4,267	37,652

		Group							
2008 – final redemption	2009 £m	2010 £m	2011-2013 £m	2014-2018 £m	Thereafter £m	Perpetual £m	Total £m		
Sterling	192	15	176	1,458	370	6,287	8,498		
US dollars	1,308	342	1,123	7,435	561	7,655	18,424		
Euro	1,865	1,378	1,991	7,923	1,957	4,087	19,201		
Other	29	_	7	2,284	34	677	3,031		
Total	3,394	1,735	3,297	19,100	2,922	18,706	49,154		

		Group							
2008 – call date	Currently £m	2009 £m	2010 £m	2011-2013 £m	2014-2018 £m	Thereafter £m	Perpetual £m	Total £m	
Sterling	_	192	752	1,039	2,729	3,615	171	8,498	
US dollars	1,833	3,247	2,601	4,814	1,951	2,053	1,925	18,424	
Euro	_	2,351	3,137	5,699	7,021	942	51	19,201	
Other	_	500	405	922	954	250	_	3,031	
Total	1,833	6,290	6,895	12,474	12,655	6,860	2,147	49,154	

Notes on the accounts

					Group			
2007 – final redemption	_	2008 £m	2009 £m	2010-2012 £m	2013-2017 £m	Thereafter £m	Perpetual £m	Total £m
Sterling		194		34	1,405	389	5,818	7,840
US dollars		903	1,540	620	5,477	743	3,985	13,268
Euro		764	1,312	1,405	5,711	1,674	3,164	14,030
Other		35	_	6	2,076	325	463	2,905
Total	_	1,896	2,852	2,065	14,669	3,131	13,430	38,043
				Gro	un			
2007   data	Currently	2008	2009	2010-2012	2013-2017	Thereafter	Perpetual	Total
2007 – call date	£m	£m	£m	£m	£m	£m	£m	£m
Sterling	1 2 4 7	194	2.505	1,497	2,456	3,527	166	7,840
US dollars Euro	1,347	1,492 1,612	2,585 1,685	4,485 4,992	1,678 5,091	1,681 611	— 39	13,268 14,030
Other		35	431	843	1,468	128		2,905
Total	1,347	3,333	4,701	11,817	10,693	5,947	205	38,043
Total	1,547	3,333	4,701	11,017	10,073	5,747	203	30,043
					Company			
2009 – final redemption	_	2010 £m	2011 £m	2012-2014 £m	2015-2019 £m	Thereafter £m	Perpetual £m	Total £m
Sterling		13				400	200	613
US dollars		62	185	1,075	630	2,578	2,013	6,543
Euro		55	_	_	_	1,551	_	1,606
Total		130	185	1,075	630	4,529	2,213	8,762
				Comp	pany			
2009 – call date	Currently £m	2010 £m	2011 £m	2012-2014 £m	2015-2019 £m	Thereafter £m	Perpetual £m	Total £m
Sterling		212			400		1	613
US dollars	1,039	48	185	2,794	630	1,847		6,543
Euro	_	55	_	1,107	444	_	_	1,606
Total	1,039	315	185	3,901	1,474	1,847	1	8,762
					Company			
2009 final radometion	_	2009	2010	2011-2013	2014-2018	Thereafter	Perpetual	Total
2008 – final redemption		£m 9	£m	£m	£m —	£m 400	£m 200	£m
Sterling US dollars		415	_	— 717	1,381	2,863	2,661	8,037
Euro		413		717	1,301	2,668	2,001	1,668
Total		424		717	1,381	4,931	2,861	10,314
Total	-	727		7 1 7	1,001	4,751	2,001	10,514
	Currently	2009	2010	2011-2013	2014-2018	Thereafter	Perpetual	Total
2008 - call date	£m	£m	£m	£m	£m	£m	£m	£m
Sterling	_	9	199	_	400	_	1	609
US dollars	582	1,511	682	1,296	2,710	1,256	_	8,037
Euro	_		_	1,190	478			1,668
Total	582	1,520	881	2,486	3,588	1,256	1	10,314
	_	2008	2009	2010-2012	2013-2017	Thereafter	Perpetual	Total
2007 – final redemption		£m	£m	£m	£m	£m	£m	£m
Sterling		13	_			399	199	611
US dollars		61	199	148	1,204	2,259	1,935	5,806
Euro		45	100		1 204	1,281		1,326
Total	-	119	199	148	1,204	3,939	2,134	7,743
				Comp		71 0		
2007 – call date	Currently £m	2008 £m	2009 £m	2010-2012 £m	2013-2017 £m	Thereafter £m	Perpetual £m	Total £m
Sterling	_	13	_	198	399	_	1	611
US dollars	425	435	620	643	2,594	1,089	_	5,806
Euro	<u> </u>	45		914	367		_	1,326
Total	425	493	620	1,755	3,360	1,089	1	7,743

# 25 Subordinated liabilities continued Dated loan capital

Dated loan capital	2009	2008	2007
	£m	£m	£m
The company			
US\$400 million 6.4% subordinated notes 2009 (redeemed April 2009)	_	278	202
US\$300 million 6.375% subordinated notes 2011 (1)	201	231	163
US\$750 million 5% subordinated notes 2013 (1)	503	579	382
US\$750 million 5% subordinated notes 2014 (1)	521	616	386
US\$250 million 5% subordinated notes 2014 (1)	153	169	123
US\$675 million 5.05% subordinated notes 2015 (1)	468	550	357
US\$350 million 4.7% subordinated notes 2018 (1)	231	286	173
The Devel Deals of Contland als	2,077*	2,709*	1,786*
The Royal Bank of Scotland plc €255 million 5.25% subordinated notes 2008			192
€300 million 4.875% subordinated notes 2009 (redeemed March 2009)	_	298	228
€1,000 million 6% subordinated notes 2013	1,014	1,083	790
US\$50 million floating rate subordinated notes 2013	36	36	26
€1,000 million floating rate subordinated notes 2013	_	_	744
€500 million 6% subordinated notes 2013	452	487	374
£150 million 10.5% subordinated bonds 2013 (2)	177	180	169
US\$1,250 million floating rate subordinated notes 2014 (redeemed July 2009)		862	630
AUD590 million 6% subordinated notes 2014 (callable April 2010)	330	281	254
AUD410 million floating rate subordinated notes 2014 (callable April 2010)	229	195	182
CAD700 million 4.25% subordinated notes 2015 (callable March 2010)	419	409	358
£250 million 9.625% subordinated bonds 2015	301	311	286
US\$750 million floating rate subordinated notes 2015 (callable September 2010)	462	513	374
€750 million floating rate subordinated notes 2015	741	783	564
CHF400 million 2.375% subordinated notes 2015	244	257	166
CHF100 million 2.375% subordinated notes 2015	69	72	41
CHF200 million 2.375% subordinated notes 2015	117	125	86
US\$500 million floating rate subordinated notes 2016 (callable October 2011)	308	346	252
US\$1,500 million floating rate subordinated notes 2016 (callable April 2011)	926	1,038	757
€500 million 4.5% subordinated notes 2016 (callable January 2011)	476	511	379
CHF200 million 2.75% subordinated notes 2017 (callable December 2012)	120	129	89
€100 million floating rate subordinated notes 2017	89	97	73
€500 million floating rate subordinated notes 2017 (callable June 2012)	445	482	371
€750 million 4.35% subordinated notes 2017 (callable January 2017)	728	770	548
AUD450 million 6.5% subordinated notes 2017 (callable February 2012)	255	217	202
AUD450 million floating rate subordinated notes 2017 (callable February 2012)	250	214	199
US\$1,500 million floating rate subordinated callable step up			
notes 2017 (callable August 2012)	925	1,029	752
€2,000 million 6.93% subordinated notes 2018 (callable April 2018)	2,017	2,136	
US\$125.6 million floating rate subordinated notes 2020	78	87	64
€1,000 million 4.625% subordinated notes 2021 (callable September 2016)	962	1,019	724
€300 million CMS linked floating rate subordinated notes 2022	292	303	228
€144.4 million floating rate subordinated notes 2022 (callable June 2022)	143	152	_
National Westminster Bank Plc			
US\$1,000 million 7.375% subordinated notes 2009 (redeemed October 2009)		697	507
€600 million 6% subordinated notes 2010	564	623	474
€500 million 5.125% subordinated notes 2011	455	488	376
£300 million 7.875% subordinated notes 2015	365	379	349
£300 million 6.5% subordinated notes 2021	351	376	330
Charter One Financial, Inc.			
US\$400 million 6.375% subordinated notes 2012	255	287	212
PRS Holdings USA Inc			
RBS Holdings USA Inc. LIS\$170 million subardinated loan capital floating rate notes 2000 (redeemed October 2000)		114	OE
US\$170 million subordinated loan capital floating rate notes 2009 (redeemed October 2009) US\$100 million 5.575% senior subordinated revolving credit 2009 (redeemed October 2009)		116 69	85 50
US\$500 million subordinated loan capital floating rate notes 2010 (callable on any interest payment date)	311	342	249
554500 million subordinated loan capital hoating rate notes 2010 (callable on any interest payment date)	311	J4Z	∠47
First Active plc			
£60 million 6.375% subordinated bonds 2018 (callable April 2013)	66	66	65

#### Dated loan capital continued

Dated loan capital continued			
	2009 £m	2008 £m	2007 £m
Other minority interest subordinated issues		16	16
Other millionity interest subordinated issues	12	10	10
ABN AMRO and subsidiaries			
€113 million 7.50% subordinated notes 2008			83
	_	169	
€182 million 6.00% fixed rate subordinated notes 2009 (redeemed April 2009)	_	165	132
€182 million 6.13% fixed rate subordinated notes 2009 (redeemed June 2009)	_		127
€1,150 million 4.63% fixed rate subordinated notes 2009 (redeemed May 2009)	100	1,104	848
€250 million 4.70% CMS linked subordinated notes 2019	189	195	131
€800 million 6.25% fixed rate subordinated notes 2010	733	795	598
€100 million 5.13% flip flop Bermudan callable subordinated notes 2017 (callable December 2012)	84	89	75 250
€500 million floating rate Bermudan callable subordinated lower tier 2 notes 2018 (callable May 2013)	426	455	350
€1,000 million floating rate Bermudan callable subordinated lower tier 2 notes 2016 (callable September 2011)	862	923	710
€13 million zero coupon subordinated notes 2029 (callable June 2010)	4	8	2
€82 million floating rate subordinated notes 2017	68	72	55
€103 million floating rate subordinated lower tier 2 notes 2020	83	89	68
€170 million floating rate sinkable subordinated notes 2041	190	205	184
€15 million CMS linked floating rate subordinated lower tier 2 notes 2020	10	10	11
€1,500 million floating rate Bermudan callable subordinated lower tier 2 notes 2015 (callable June 2010)	1,326	1,419	1,087
€5 million floating rate Bermudan callable subordinated lower tier 2 notes 2015 (callable October 2010)	4	5	4
€65 million floating rate Bermudan callable subordinated lower tier 2 notes 2015 (callable October 2010)	58	62	48
US\$12 million floating rate subordinated notes 2008	_	_	6
US\$12 million floating rate subordinated notes 2008			6
US\$165 million 6.14% subordinated notes 2019	132	152	94
US\$72 million 5.98% subordinated notes 2019	34	49	7
US\$500 million 4.65% subordinated notes 2018	293	359	214
US\$500 million floating rate Bermudan callable subordinated notes 2013			232
US\$1,500 million floating rate Bermudan callable subordinated notes 2015 (callable March 2010)	887	982	717
US\$100 million floating rate Bermudan callable subordinated lower tier 2 notes 2015 (callable October 2010)	62	68	50
US\$36 million floating rate Bermudan callable subordinated lower tier 2 notes 2015 (callable October 2010)	22	25	18
US\$1,000 million floating rate Bermudan callable subordinated lower tier 2 notes 2017 (callable January 2012)	598	661	479
AUD575 million 6.50% Bermudan callable subordinated lower tier 2 notes 2018 (callable May 2013)	318	286	231
AUD175 million 7.46% Bermudan callable subordinated lower tier 2 notes 2018 (callable May 2013)	93	79	73
€26 million 7.42% subordinated notes 2016	27	28	20
€7 million 7.38% subordinated notes 2016	7	8	6
€256 million 5.25% fixed rate subordinated notes 2008	_		190
€13 million floating rate subordinated notes 2008			9
£42 million 8.18% subordinated notes 2010	7	15	19
£25 million 9.18% amortising MTN subordinated lower tier 2 notes 2011	8	9	15
£750 million 5% fixed rate Bermudan callable subordinated upper tier 2 notes 2016	727	728	642
US\$250 million 7.75% fixed rate subordinated notes 2023	155	173	127
US\$150 million 7.13% fixed rate subordinated notes 2093	93	104	76
US\$250 million 7.00% fixed rate subordinated notes 2008	_	_	127
US\$68 million floating rate subordinated notes 2009 (6)	_		34
US\$12 million floating rate subordinated notes 2009 (6)	_		6
BRL50 million floating rate subordinated notes 2013 (6)	_		14
BRL250 million floating rate subordinated notes 2013 (6)	_		71
BRL250 million floating rate subordinated notes 2014 (6)	_	_	71
BRL885 million floating rate subordinated notes 2014 (6)	_	_	251
BRL300 million floating rate subordinated notes 2014 (6)	_		85
PKR0.80 million floating rate subordinated notes 2012	_	7	6
MYR200 million zero coupon subordinated notes 2017	36	40	30
TRY60 million floating rate callable subordinated notes 2012 (redeemed September 2009)		34	25
	24,597	30,162	23,065

<sup>\*</sup> In addition, the company has in issue €166 million (2008 and 2007 – €500 million) subordinated loan notes of €1,000 each, US\$827 million (2008 and 2007 – US\$1,950 million) subordinated loan notes of US\$1,000 each and £93 million (2008 and 2007 – £400 million) subordinated loan notes of £1,000 each. These loan notes are included in the company balance sheet as loan capital but are reclassified as minority interest trust preferred securities on consolidation (see Note 26).

<sup>(1)</sup> On-lent to The Royal Bank of Scotland plc on a subordinated basis.

<sup>(2)</sup> Unconditionally guaranteed by the company.

<sup>(3)</sup> In the event of certain changes in tax laws, dated loan capital issues may be redeemed in whole, but not in part, at the option of the issuer, at the principal amount thereof plus accrued interest, subject to prior regulatory approval.

<sup>(4)</sup> Except as stated above, claims in respect of the Group's dated loan capital are subordinated to the claims of other creditors. None of the Group's dated loan capital is secured.

<sup>(5)</sup> Interest on all floating rate subordinated notes is calculated by reference to market rates.

<sup>(6)</sup> Transferred to Banco Santander.

# 25 Subordinated liabilities continued Undated loan capital

Undated loan capital	2009	2008	2007
	£m	£m	£m
The company			
US\$163 million (2008 and 2007 – US\$350 million) undated floating rate primary capital notes		0.40	4.75
(callable on any interest payment date) (3)	101	240	175
US\$762 million (2008 and 2007 – US\$1,200 million) 7.648% perpetual regulatory tier one securities	470	004	
(callable September 2031) (1, 2, 3)	473	831	606
	574	1,071	781
The Royal Bank of Scotland plc	1.44	1.4.4	1 4 4
£150 million 5.625% undated subordinated notes (callable June 2032)	144	144	144
£96 million (2008 and 2007 – £175 million) 7.375% undated subordinated notes (callable August 2010) (3)	101	190	183
€152 million 5.875% undated subordinated notes	124	200	114
£117 million (2008 and 2007 – £350 million) 6.25% undated subordinated notes (callable December 2012) (3) £138 million (2008 and 2007 – £500 million) 6% undated subordinated notes (callable September 2014) (3)	126	380	354
€197 million (2008 and 2007 – €500 million) 5.125% undated subordinated notes (callable July 2014) (3)	143 194	565 516	517 371
€243 million (2008 and 2007 – €1,000 million) floating rate undated subordinated notes (callable July 2014) (3) £178 million (2008 and 2007 – £500 million) 5.125% undated subordinated notes (callable March 2016) (3)	214 189	966 556	742 499
	210	210	210
£200 million 5.125% subordinated upper tier 2 notes (callable September 2026) £260 million (2008 and 2007 – £600 million) 5.5% undated subordinated notes (callable December 2019) (3)	272	677	595
£174 million (2008 and 2007 – £500 million) 6.2% undated subordinated notes (callable December 2019) (3)	206	614	543
£145 million (2008 and 2007 – £300 million) 9.5% undated subordinated holes (callable August 2018) (3, 4)	176	253	228
£400 million 5.625% subordinated upper tier 2 notes (redeemed April 2009)	170	397	397
£83 million (2008 and 2007 – £300 million) 5.625% undated subordinated notes (callable September 2026) (3)	90	431	318
£51 million (2008 and 2007 – £350 million) 5.625% undated subordinated notes (callable June 2032) (3)	55	364	363
£190 million (2008 and 2007 – £400 million) 5% undated subordinated notes (callable March 2011) (3)	197	424	402
JPY25 billion 2.605% undated subordinates notes (callable November 2034)	173	217	103
CAD700 million 5.37% fixed rate undated subordinated notes (callable May 2016)	452	464	363
67.67.66 Hillion 3.57.76 fixed rate direction about middled folias (callable May 2010)	402	404	303
National Westminster Bank Plc			
US\$293 million (2008 and 2007 – US\$500 million) primary capital floating rate notes, Series A			
(callable on any interest payment date) (3)	205	343	251
US\$312 million (2008 and 2007 – US\$500 million) primary capital floating rate notes, Series B			
(callable on any interest payment date) (3)	182	347	256
US\$332 million (2008 and 2007 – US\$500 million) primary capital floating rate notes, Series C			
(callable on any interest payment date) (3)	192	346	255
€400 million 6.625% fixed/floating rate undated subordinated notes (callable April 2010)	358	388	303
€100 million floating rate undated step-up notes (callable April 2010)	90	97	74
£162 million (2008 and 2007 – £325 million) 7.625% undated subordinated step-up notes (callable January 2010) (	*	363	357
£127 million (2008 and 2007 – £200 million) 7.125% undated subordinated step-up notes (callable October 2022) (		201	205
£68 million (2008 and 2007 – £200 million) 11.5% undated subordinated notes (callable December 2022) (3, 5)	79	269	269
First Active plc			
£20 million 11.75% perpetual tier two capital	26	26	23
€38 million 11.375% perpetual tier two capital	51	52	39
£1.3 million floating rate perpetual tier two capital	2	2	2
ABN AMRO and subsidiaries			
€9 million 4.650% perpetual convertible financing preference shares	_	_	7
€1,000 million 4.310% perpetual Bermudan callable subordinated tier 1 notes (callable March 2016)	834	824	598
€800 million 10.00% fixed perpetual mandatory convertible tier 1 notes 2099 (issued July 2009)	716	_	_
€967 million 10.00% fixed perpetual mandatory convertible tier 1 notes 2072 (issued December 2009)	866		_
€833 million 10.00% fixed perpetual mandatory convertible tier 1 notes 2073 (issued December 2009)	746		
Notes:	8,164	11,697	9,866

#### Notes

- (1) On-lent to The Royal Bank of Scotland plc on a subordinated basis.
- (2) The company can satisfy interest payment obligations by issuing sufficient ordinary shares to appointed Trustees to enable them, on selling these shares, to settle the interest payment.
- (3) Partially redeemed following the completion of the exchange and tender offers in April 2009.
- (4) Guaranteed by the company.
- (5) Exchangeable at the option of the issuer into 200 million 8.392% (gross) non-cumulative preference shares of £1 each of National Westminster Bank Pic at any time.
- (6) Except as stated above, claims in respect of the Group's undated loan capital are subordinated to the claims of other creditors. None of the Group's undated loan capital is secured.
- (7) In the event of certain changes in tax laws, undated loan capital issues may be redeemed in whole, but not in part, at the option of the Group, at the principal amount thereof plus accrued interest, subject to prior regulatory approval.
- (8) Interest on all floating rate subordinated notes is calculated by reference to market rates.

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# Preference shares

Toloronou Shares	2009 £m	2008 £m	2007 £m
The company			
Non-cumulative preference shares of US\$0.01 (1)			
Series F US\$200 million 7.65% (redeemable at option of issuer)	123	137	100
Series H US\$300 million 7.25% (redeemable at option of issuer)	185	205	150
Series L US\$850 million 5.75% (redeemable December 2049)	524	582	421
Non-cumulative convertible preference shares of US\$0.01 (1)			
Series 1 US\$1,000 million 9.118% (redeemable March 2010)	630	698	510
Non-cumulative convertible preference shares of £0.01 (1)			
Series 1 £200 million 7.387% (redeemable December 2010)	199	211	201
Cumulative preference shares of £1			
£0.5 million 11% and £0.4 million 5.5% (non-redeemable)	1	1	1
	1,662	1,834	1,383
National Westminster Bank Plc			
Non-cumulative preference shares of £1			
Series A £140 million 9% (non-redeemable)	145	145	143
Non-cumulative preference shares of US\$25			
Series C US\$300 million 7.7628% (2)	193	215	160
	2,000	2,194	1,686

#### Notes:

- (1) Further details of the contractual terms of the preference shares are given in Note 27 on pages 326 and 327.
- (2) Series C preference shares each carry a gross dividend of 8.625% inclusive of associated tax credit. Redeemable at the option of the issuer at par.

# Trust preferred securities

·	2009 £m	2008 £m	2007 £m
€391m (2008 and 2007 - €1250) 6.467% (redeemable June 2012) (1, 2)	362	1,325	979
US\$486m (2008 and 2007 - US\$750) 6.8% (redeemable December 2049) (1, 2)	300	514	374
US\$322m (2008 and 2007 - US\$850) 4.709% (redeemable July 2013) (1, 2)	196	640	421
US\$394m (2008 and 2007 - US\$650) 6.425% (redeemable January 2034) (1, 2)	280	677	344
ABN AMRO and subsidiaries			
US\$1,285 million 5.90% Trust Preferred V	696	760	464
US\$200 million 6.25% Trust Preferred VI	107	121	82
US\$1,800 million 6.08% Trust Preferred VII	950	1,064	762
	2,891	5,101	3,426

#### Notes

<sup>(1)</sup> The trust preferred securities issued by subsidiaries have no maturity date and are not redeemable at the option of the holders at any time. These securities may, with the consent of the UK Financial Services Authority, be redeemed, by the issuer on the dates specified above or on any interest payment date thereafter. They may also be redeemed in whole, but not in part, upon the occurrence of certain tax and regulatory events. The company classifies its obligations to these subsidiaries as dated loan capital.

<sup>(2)</sup> Partially redeemed following the completion of the exchange and tender offers in April 2009.

# 26 Minority interests

	ABN AMRO £m	Other interests £m	Total £m
At 1 January 2008	32,997	5,391	38,388
Currency translation and other adjustments	8,098	1,158	9,256
Acquisition of outstanding ABN AMRO ordinary shares	356	_	356
(Loss)/profit attributable to minority interests	(11,244)	412	(10,832)
Dividends paid		(285)	(285)
Losses on available-for-sale financial assets, net of tax	(144)	(1,303)	(1,447)
Movements in cash flow hedging reserves, net of tax	(831)		(831)
Actuarial losses recognised in retirement benefit schemes, net of tax	(478)	_	(478)
Equity raised	_	1,071	1,071
Equity withdrawn	(12,571)	(1,008)	(13,579)
At 31 December 2008	16,183	5,436	21,619
Currency translation and other adjustments	(1,282)	(152)	(1,434)
(Loss)/profit attributable to minority interests	(299)	648	349
Dividends paid	_	(313)	(313)
Gains/(losses) on available-for-sale financial assets, net of tax	133	(336)	(203)
Movements in cash flow hedging reserves, net of tax	(150)	_	(150)
Actuarial gains recognised in retirement benefit schemes, net of tax	92	_	92
Equity raised	_	9	9
Equity withdrawn	(9)	(2,436)	(2,445)
Transfer to retained earnings	_	(629)	(629)
At 31 December 2009	14,668	2,227	16,895

ABN AMRO represents the other consortium members' interests in RFS Holdings B.V. The capital and income rights of shares issued by RFS Holdings B.V. are linked to the net assets and income of the ABN AMRO business units which the individual consortium members have agreed to acquire. The distribution to other consortium members of their respective interests is expected in 2010. Other minority interests include trust preferred securities of £664 million (2008 – £1,821 million; 2007 – £1,821 million) and in prior years RBS China Sarl (2008 – £1,898 million; 2007 – £2,438 million). Equity withdrawn in respect of ABN AMRO relates to distributions to consortium members.

Included in minority interests are the following trust preferred securities (1):

	2009 £m	2008 £m	2007 £m
US\$357 million (2008 and 2007 – US\$950 million) 5.512% (redeemable September 2014)	198	529	529
US\$470 million (2008 and 2007 - US\$1,000 million) 3 month US\$ LIBOR plus 0.80%			
(redeemable September 2014)	261	555	555
€166 million (2008 and 2007 - €500 million) 4.243% (redeemable January 2016)	112	337	337
£93 million (2008 and 2007 - £400 million) 5.6457% (redeemable June 2017)	93	400	400
	664	1,821	1,821

#### Note

The trust preferred securities above were also included in the series of exchange offers and tender offers concluded by the Group in April 2009 (see page 318).

<sup>(1)</sup> The trust preferred securities issued by subsidiaries have no maturity date and are not redeemable at the option of the holders at any time. These securities may, with the consent of the UK Financial Services Authority, be redeemed, in whole or in part, by the issuer on the dates specified above or on any interest payment date thereafter. They may also be redeemed in whole, but not in part, upon the occurrence of certain tax and regulatory events. The company classifies its obligations to these subsidiaries as dated loan capital.

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# 27 Share capital

27 Share Capital		Authorised (1)			
	1 January 2009 £m	Issued during the year £m	Redeemed during the year £m	31 December 2009 £m	31 December 2008 £m
Ordinary shares of 25p	9,864	4,227	_	14,091	11,151
B shares of £0.01	_	510	_	510	_
Dividend access share of £0.01	_	_	_	_	_
Non-voting deferred shares of £0.01	27	_	_	27	323
Additional Value Shares of £0.01	_	_	_	_	27
Non-cumulative preference shares of US\$0.01	2	_	_	2	3
Non-cumulative convertible preference shares of US\$0.01	_	_	_	_	_
Non-cumulative preference shares of €0.01	_	_	_	_	_
Non-cumulative convertible preference shares of €0.01	_	_	_	_	_
Non-cumulative convertible preference shares of £0.25	_	_	_	_	225
Non-cumulative convertible preference shares of £0.01	_	_	_	_	_
Cumulative preference shares of £1	1	_	_	1	1
Non-cumulative preference shares of £1	6	_	(5)	1	300

	Allotted, called up and fully paid			Authorised (1)	
Number of shares – thousands	2009	2008	2007	2008	2007
Ordinary shares of 25p	56,365,721	39,456,005	10,006,215	44,603,278	12,070,492
B shares of £0.01	51,000,000	_	_	_	
Dividend access share of £0.01	_		_		
Non-voting deferred shares of £0.01	2,660,556	2,660,556	2,660,556	32,300,000	32,300,000
Additional Value Shares of £0.01	_		_	2,700,000	2,700,000
Non-cumulative preference shares of US\$0.01	308,015	308,015	308,015	516,000	419,500
Non-cumulative convertible preference shares of US\$0.01	1,000	1,000	1,000	3,900	3,900
Non-cumulative preference shares of €0.01	2,526	2,526	2,526	66,000	66,000
Non-cumulative convertible preference shares of €0.01	_		_	3,000	3,000
Non-cumulative convertible preference shares of £0.25	_			900,000	900,000
Non-cumulative convertible preference shares of £0.01	200	200	200	1,000	1,000
Cumulative preference shares of £1	900	900	900	900	900
Non-cumulative preference shares of £1	750	5,750	750	300,000	300,000

# Movement in ordinary and B shares in issue – thousands

	Ordinary shares of 25p	B shares of £0.01
At 1 January 2008	10,006,215	_
Shares issued in respect of the rights issue	6,123,010	_
Shares issued in respect of the capitalisation issue	403,468	_
Shares issued in respect of the placing and open offer	22,909,776	_
Other shares issued	13,536	_
At 1 January 2009	39,456,005	_
Shares issued in respect of the placing and open offer	16,909,716	_
B Shares issued	<u> </u>	51,000,000
At 31 December 2009	56,365,721	51,000,000

#### Note

<sup>(1)</sup> Prior to the Companies Act 2006, the authorised share capital of UK companies was divided between issued share capital and unissued share capital whose allotment was determined by the Articles of Association of a company and specific authorities granted to directors. Since 15 December 2009 when the company changed its constitution to reflect the Companies Act 2006, there is no authorised share capital. The meeting approving the changes also resolved to grant the directors the power to issue a nominal amount of £1,610 million B shares of 1p each and £44,250 million ordinary shares of 25p each in connection with the company's participation in the UK Government's Asset Protection Scheme.

## 27 Share capital continued

## Ordinary shares

At the Annual General meeting in April 2009, the authorised ordinary share capital of the company was increased by £7.5 billion through the creation of 30 billion new ordinary shares of 25p each.

At a General meeting in April 2009, the authorised ordinary share capital of the company was increased by a further £4.2 billion through the creation of 16.9 billion new ordinary shares of 25p each.

In April 2009, the company issued 16.9 billion ordinary shares at 31.75p each through a placing and open offer. The placing and open offer was fully underwritten by HM Treasury. The net proceeds were £5.4 billion.

Following redemption of the non-cumulative sterling preference shares of £1 each, the authorised ordinary share capital of the company was increased by £5 million through the creation of 20 million new ordinary shares of 25p each (see below).

During the year ended 31 December 2009, options were granted over 1.5 billion ordinary shares under the company's executive and sharesave schemes. At 31 December 2009, options granted under the company's various schemes, exercisable up to 2019 at prices ranging from 28.2p to 586p per share, were outstanding in respect of 1.4 billion ordinary shares.

No ordinary shares were issued during the year ended 31 December 2009 following the exercise of options under the company's share schemes. Any options exercised were satisfied using market purchase shares held in the Trust.

No options granted under the NatWest executive scheme were outstanding as at 31 December 2009.

Employee share trusts purchased 86.2 million ordinary shares at a cost of £33 million and awarded 8.7 million ordinary shares on receipt of £0.06 million on the exercise of awards under employee share schemes.

The employee share trusts incurred costs of £0.2 million in purchasing the company's ordinary shares.

# B shares and dividend access share

In December 2009, the company entered into an acquisition and contingent capital agreement with HM Treasury. HM Treasury agreed to acquire at 50p per share 51 billion B shares with a nominal value of 1p each and a Dividend Access Share with a nominal value of 1p; these shares were issued to HM Treasury on 22 December 2009. Net proceeds were £25.1 billion. HM Treasury also agreed to subscribe for up to 16 billion further B shares with a nominal value of 1p each at 50p per share subject to certain conditions including the Group's core tier 1 capital ratio falling below 5%. The fair value of the consideration payable by the company on entering into this agreement amounted to £1,458 million; of this £1,208 million has been debited to the contingent capital reserve.

The B shares do not generally carry voting rights at general meetings of ordinary shareholders. Each B share is entitled to the same cash dividend as an ordinary share (subject to anti–dilution adjustments). The B shares may be converted into ordinary shares at a fixed ratio of issue price (50p) divided by the conversion price (50p subject to anti-dilution adjustments) at the option of the holder at any time after issue.

Following the issue of B shares, HM Treasury's holding of ordinary shares of the company remained at 70.3% although its economic interest rose to 84.4%. HM Treasury has agreed not to convert its B shares into ordinary shares to the extent that its holding of ordinary shares following the conversion would represent more than 75% of the company's issued ordinary share capital.

The Dividend Access Share entitles the holder to dividends equal to the greater of 7% of the aggregate issue price of B shares issued to HM Treasury and 250% times the ordinary dividend rate multiplied by the number of B shares issued, less any dividends paid on the B shares and on ordinary shares issued on conversion. Dividends on the dividend access share are discretionary unless a dividend has been paid on the ordinary shares, in which case dividends became mandatory. The Dividend Access Share does not generally carry voting rights at general meetings of ordinary shareholders and is not convertible into ordinary shares.

The contingent capital commitment agreement can be terminated in whole or in part by the company, with the FSA's consent, at any time. It expires at the end of five years or, if earlier, on its termination in full.

#### Preference shares

Under IFRS certain of the Group's preference shares are classified as debt and are included in subordinated liabilities on the balance sheet.

Following the Placing and Open Offer in April 2009, the company redeemed the five million non-cumulative sterling preference shares of £1 issued at £1,000 each (£5 billion in total) held by HM Treasury at 101 per cent of their issue price plus the dividend accrued on the preference shares from 1 December 2008 to the date of redemption and the commissions payable to HM Treasury under the Second Placing and Open Offer Agreement. In accordance with the Articles of Association of the company, the nominal amount of these shares was, upon redemption of the shares, divided into and reclassified as 20 million new ordinary shares of 25p each.

## Other securities

Certain of the Group's subordinated securities in the legal form of debt are classified as equity under IFRS.

These securities entitle the holders to interest which may be deferred at the sole discretion of the company. Repayment of the securities is at the sole discretion of the company on giving between 30 and 60 days notice

## Non-cumulative preference shares

Non-cumulative preference shares entitle the holders thereof (subject to the terms of issue) to receive periodic non-cumulative cash dividends at specified fixed rates for each Series payable out of distributable profits of the company.

The non-cumulative preference shares are redeemable at the option of the company, in whole or in part from time to time at the rates detailed on the next page plus dividends otherwise payable for the then current dividend period accrued to the date of redemption.

	Number		Redemption	Redemption	Dalatas
Class of preference share	of shares in issue	Interest rate	date on or after	price per share	Debt or equity(1)
Non-cumulative preference shares of US\$0.01					
Series F	8 million	7.65%	31 March 2007	US\$25	Debt
Series H	12 million	7.25%	31 March 2004	US\$25	Debt
Series L	34 million	5.75%	30 September 2009	US\$25	Debt
Series M	37 million	6.4%	30 September 2009	US\$25	Equity
Series N	40 million	6.35%	30 June 2010	US\$25	Equity
Series P	22 million	6.25%	31 December 2010	US\$25	Equity
Series Q	27 million	6.75%	30 June 2011	US\$25	Equity
Series R	26 million	6.125%	30 December 2011	US\$25	Equity
Series S	38 million	6.6%	30 June 2012	US\$25	Equity
Series T	64 million	7.25%	31 December 2012	US\$25	Equity
Series U	15,000	7.64%	29 September 2017	US\$100,000	Equity
Non-cumulative convertible preference shares of US\$0.01					
Series 1	1 million	9.118%	31 March 2010	US\$1,000	Debt
Non-cumulative preference shares of €0.01					
Series 1	1.25 million	5.5%	31 December 2009	€1,000	Equity
Series 2	1.25 million	5.25%	30 June 2010	€1,000	Equity
Series 3	26,000	7.0916%	29 September 2017	€50,000	Equity
Non-cumulative convertible preference shares of £0.01					
Series 1	200,000	7.387%	31 December 2010	£1,000	Debt
Non-cumulative preference shares of £1					
Series 1	750,000	8.162%	5 October 2012	£1,000	Equity

#### Notes

- (1) Those preference shares where the Group has an obligation to pay dividends are classified as debt; those where distributions are discretionary are classified as equity. The conversion rights attaching to the convertible preference shares may result in the Group delivering a variable number of equity shares to preference shareholders; these convertible preference shares are treated as debt.
- (2) The whole of each series of preference share is issued or redeemed at the same time

In the event that the non-cumulative convertible preference shares are not redeemed on or before the redemption date, the holder may convert them into ordinary shares in the company at the prevailing market price.

Under existing arrangements, no redemption or purchase of any non-cumulative preference shares may be made by the company without the prior consent of the UK Financial Services Authority.

On a winding-up or liquidation of the company, the holders of the non-cumulative preference shares will be entitled to receive, out of any surplus assets available for distribution to the company's shareholders (after payment of arrears of dividends on the cumulative preference shares up to the date of repayment) pari passu with the cumulative preference shares and all other shares of the company ranking pari passu with the non-cumulative preference shares as regards participation in the surplus assets of the company, a liquidation distribution per share equal to the applicable redemption price detailed in the table above, together with an amount equal to dividends for the then current dividend period accrued to the date of payment, before any distribution or payment may be made to holders of the ordinary shares as regards participation in the surplus assets of the company.

Except as described above, the holders of the non-cumulative preference shares have no right to participate in the surplus assets of the company.

Holders of the non-cumulative preference shares are not entitled to receive notice of or attend general meetings of the company except if any resolution is proposed for adoption by the shareholders of the company to vary or abrogate any of the rights attaching to the non-cumulative preference shares or proposing the winding-up or liquidation

of the company. In any such case, they are entitled to receive notice of and to attend the general meeting of shareholders at which such resolution is to be proposed and are entitled to speak and vote on such resolution (but not on any other resolution). In addition, in the event that, prior to any general meeting of shareholders, the company has failed to pay in full the three most recent quarterly dividend payments due on the non-cumulative dollar preference shares (other than Series U), the two most recent semi-annual dividend payments due on the non-cumulative convertible dollar preference shares and the most recent dividend payments due on the non-cumulative euro preference shares, the noncumulative sterling preference shares, the Series U non-cumulative dollar preference shares and the non-cumulative convertible sterling preference shares, the holders shall be entitled to receive notice of, attend, speak and vote at such meeting on all matters together with the holders of the ordinary shares. In these circumstances only, the rights of the holders of the non-cumulative preference shares so to vote shall continue until the company shall have resumed the payment in full of the dividends in arrears

The Group has undertaken that, unless otherwise agreed with the European Commission, neither the company nor any of its direct or indirect subsidiaries (excluding companies in the ABN AMRO Group) will pay external investors any dividends or coupons on existing hybrid capital instruments (including preference shares, B shares and upper and lower tier 2 instruments) from a date starting not later than 30 April 2010 and for a period of two years thereafter ("the deferral period"), or exercise any call rights in relation to these capital instruments between 24 November 2009 and the end of the deferral period, unless there is a legal obligation to do so. Hybrid capital instruments issued after 24 November 2009 will generally not be subject to the restriction on dividend or coupon payments or call options.

#### 28 Reserves

On 1 January 2007, the merger reserve comprised the premium on shares issued to acquire NatWest less goodwill amortisation charged under previous GAAP. No share premium was recorded in the company financial statements through the operation of the merger relief provisions of the Companies Act 1985.

UK law prescribes that only the reserves of the company are taken into account for the purpose of making distributions and in determining the permissible applications of the share premium account.

The Group optimises capital efficiency by maintaining reserves in subsidiaries, including regulated entities. Certain preference shares and subordinated debt are also included within regulatory capital. The remittance of reserves to the company or the redemption of shares or subordinated capital by regulated entities may be subject to maintaining the capital resources required by the relevant regulator.

Paid-in equity represents notes issued under the company's euro medium term note programme with par value of US\$1,600 million and CAD600 million that are classified as equity under IFRS. The notes attract coupons of 6.99% and 6.666% respectively until October 2017 when they change to 2.67% above the London interbank offered rate for 3-month US dollar deposits and 2.76% above the Canadian dollar offered rate respectively. US\$1,036 million of this capital was redeemed in April 2009.

Under the arrangements for the placing and open offer in December 2008, the company issued shares in exchange for shares in Encuentro Limited. No share premium was recorded in the company financial statements through the operation of the merger relief provisions of the Companies Act 2006. The subsequent redemption of these shares gave rise to distributable profits of £14,273 million which have been transferred from merger reserve to retained earnings.

Under the arrangements for accession to APS in December 2009, the company issued B shares in exchange for shares in Aonach Mor Limited. No share premium was recorded in the company financial statements through the operation of the merger relief provisions of the Companies Act 2006. The subsequent redemption of some of these shares gave rise to distributable profits of £9,950 million which have been transferred from merger reserve to retained earnings.

At 31 December 2009, 138,695,912 (2008 – 61,165,254) ordinary shares of 25p each of the company were held by Employee Share Trusts in respect of share awards and options granted to employees.

29 Leases
Minimum amounts receivable under non-cancellable leases:

					Group				
									Operating lease
		Finance lease	contracts			Hire purchase a	agreements		assets:
		Unearned				Unearned	0.1		minimum
	Gross amount	finance income	Other movements	Present value	Gross amount	finance income	Other movements	Present value	lease rentals
Year in which receipt will occur:	£m	£m	£m	£m	£m	£m	£m	£m	£m
2009									
Receivable:									
Within 1 year	1,507	(470)	(23)	1,014	2,110	(64)	(7)	2,039	781
After 1 year but within 5 years	5,496	(1,790)	(131)	3,575	3,086	(100)	(81)	2,905	2,514
After 5 years	10,942	(2,455)	(313)	8,174	309	(6)	(21)	282	1,018
Total	17,945	(4,715)	(467)	12,763	5,505	(170)	(109)	5,226	4,313
2008									
Receivable:									
Within 1 year	1,485	(613)	(24)	848	2,298	(171)	_	2,127	918
After 1 year but within 5 years	6,112	(2,004)	(128)	3,980	3,731	(284)	(34)	3,413	2,479
After 5 years	12,567	(3,094)	(341)	9,132	395	(30)	(44)	321	1,141
Total	20,164	(5,711)	(493)	13,960	6,424	(485)	(78)	5,861	4,538
2007									
Receivable:									
Within 1 year	1,297	(390)	(23)	884	2,028	(153)	_	1,875	1,073
After 1 year but within 5 years	4,968	(1,766)	(144)	3,058	3,442	(300)	(25)	3,117	3,046
After 5 years	11,648	(3,187)	(288)	8,173	281	(7)	(29)	245	1,473
Total	17,913	(5,343)	(455)	12,115	5,751	(460)	(54)	5,237	5,592

# **Financial statements**

Notes on the accounts

		Group		
	2009 £m	2008 £m	2007 £m	
Nature of operating lease assets in balance sheet				
Transportation	6,039	5,883	6,859	
Cars and light commercial vehicles	1,352	1,199	1,390	
Other	403	617	441	
	7,794	7,699	8,690	
Amounts recognised as income and expense				
Finance leases – contingent rental income	(139)	(37)	(23)	
Operating leases – minimum rentals payable	647	566	322	
Finance lease contracts and hire purchase agreements				
Accumulated allowance for uncollectable minimum receivables	313	213	222	

# Residual value exposures

The tables below give details of the unguaranteed residual values included in the carrying value of finance lease receivables (see pages 270 to 272) and operating lease assets (see pages 304 and 305).

Operating leases         Transportation         164         327         1,607         2,255         4,353           Cars and light commercial vehicles         624         134         113         7         878           Other         31         32         40         7         110           Finance lease contracts         23         35         96         313         467           Hire purchase agreements         64         25         75         109         273           906         553         1,931         2,691         6,881           2008         500         553         1,931         2,691         6,881           2008         500         553         1,931         2,691         6,881           2008         500         553         1,931         2,691         6,881           2008         500         553         1,931         2,691         6,881           2008         500         553         1,931         2,691         6,881           2009         300         1,701         2,103         4,728         1,728         1,701         2,103         4,728         1,728         1,724         1,728         1,728			Year in which residual value will be recovered				
Transportation         164         327         1,607         2,255         4,353           Cars and light commercial vehicles         624         134         113         7         878           Other         31         32         40         7         110           Finance lease contracts         23         35         96         313         467           Hire purchase agreements         64         25         75         109         273           2008         503         1,931         2,691         6,081           2008         503         1,931         2,691         6,081           2008         503         1,931         2,691         6,081           2008         503         1,931         2,691         6,081           2008         503         1,931         2,691         6,081           2008         577         195         182         8         962           Other         577         195         182         8         962           Other         112         35         48         8         203           Finance lease contracts         24         29         99         341         493	2009	year	but within 2 years	but within 5 years	years		
Cars and light commercial vehicles         624         134         113         7         878           Other         31         32         40         7         110           Finance lease contracts         23         35         96         313         467           Hire purchase agreements         64         25         75         109         273           2008           2008           Cars and light commercial vehicles         577         195         182         28         962           Other         577         195         182         8         962           Other         112         35         48         8         203           Finance lease contracts         24         29         99         341         493           Hire purchase agreements         -         9         25         44         78           2007           2018         253         1,762         2,505         5,005           Cars and light commercial vehicles         331         467         118         -         916           Cars and light commercial vehicles         331         467         64	Operating leases						
Other         31         32         40         7         110           Finance lease contracts         23         35         96         313         467           Hire purchase agreements         64         25         75         109         273           2008         906         553         1,931         2,691         6,081           2008         553         1,931         2,691         6,081           2008         553         1,791         2,103         4,728           Cars and light commercial vehicles         577         195         182         8         962           Other         112         35         48         8         203           Finance lease contracts         24         29         99         341         478           485         253         2,555         2,504         6,464           2007         2007         398         2,055         2,504         6,464           2007         2007         398         2,055         2,504         6,464           2007         2007         398         2,055         2,504         6,464           2007         2007         398         2,055 <td>Transportation</td> <td>164</td> <td>327</td> <td>1,607</td> <td>2,255</td> <td>4,353</td>	Transportation	164	327	1,607	2,255	4,353	
Finance lease contracts         23         35         96         313         467           Hire purchase agreements         64         25         75         109         273           2008         503         1,931         2,691         6,081           2008           Operating leases           Transportation         794         130         1,701         2,103         4,728           Cars and light commercial vehicles         577         195         182         8         962           Other         112         35         48         8         203           Finance lease contracts         24         29         99         341         493           Hire purchase agreements         -         9         25         44         78           2007         2007         398         2,055         2,504         6,644           2007         2008         31         467         118         2         5,005           Cars and light commercial vehicles         331         467         118         2         5,005           Cars and light commercial vehicles         331         467         118         2         5,005 <td>Cars and light commercial vehicles</td> <td>624</td> <td>134</td> <td>113</td> <td>7</td> <td>878</td>	Cars and light commercial vehicles	624	134	113	7	878	
Hire purchase agreements         64         25         75         109         273           2008         906         553         1,931         2,691         6,081           2008           Operating leases           Transportation         794         130         1,701         2,103         4,728           Cars and light commercial vehicles         577         195         182         8         203           Other         112         35         48         8         203           Finance lease contracts         24         29         99         341         493           Hire purchase agreements         -         9         25         44         78           2007         7         398         2,055         2,504         6,464           2007         398         2,055         2,504         6,464           2007         398         2,055         2,504         6,464           2007         398         2,055         2,504         6,464           2007         398         2,055         2,505         5,005           Cars and light commercial vehicles         331         467         118         -	Other	31	32	40	7	110	
906         553         1,931         2,691         6,081           2008           Operating leases           Transportation         794         130         1,701         2,103         4,728           Cars and light commercial vehicles         577         195         182         8         962           Other         112         35         48         8         203           Finance lease contracts         24         29         99         341         493           Hire purchase agreements         -         9         25         44         78           2007           Operating leases           Transportation         485         253         1,762         2,505         5,005           Cars and light commercial vehicles         331         467         118         -         916           Other         26         47         64         18         155           Finance lease contracts         23         29         115         288         455           Hire purchase agreements         -         7         18         29         54	Finance lease contracts	23	35	96	313	467	
Coperating leases	Hire purchase agreements	64	25	75	109	273	
Operating leases       Transportation       794       130       1,701       2,103       4,728         Cars and light commercial vehicles       577       195       182       8       962         Other       112       35       48       8       203         Finance lease contracts       24       29       99       341       493         Hire purchase agreements       —       9       25       44       78         2007         Operating leases         Transportation       485       253       1,762       2,505       5,005         Cars and light commercial vehicles       331       467       118       —       916         Other       26       47       64       18       155         Finance lease contracts       23       29       115       288       455         Hire purchase agreements       —       7       18       29       54		906	553	1,931	2,691	6,081	
Transportation         794         130         1,701         2,103         4,728           Cars and light commercial vehicles         577         195         182         8         962           Other         112         35         48         8         203           Finance lease contracts         24         29         99         341         493           Hire purchase agreements         -         9         25         44         78           2007         -         398         2,055         2,504         6,464           2007         -         485         253         1,762         2,505         5,005           Cars and light commercial vehicles         331         467         118         —         916           Other         26         47         64         18         155           Finance lease contracts         23         29         115         288         455           Hire purchase agreements         -         7         18         29         54	2008						
Cars and light commercial vehicles         577         195         182         8         962           Other         112         35         48         8         203           Finance lease contracts         24         29         99         341         493           Hire purchase agreements         -         9         25         44         78           2007         -         1,507         398         2,055         2,504         6,464           2007         -         -         9         25         4         78           2007         -         -         9         25         2,504         6,464           2007         -         -         -         9         25         2,505         5,005           Cars and light commercial vehicles         331         467         118         -         916           Other         26         47         64         18         155           Finance lease contracts         23         29         115         288         455           Hire purchase agreements         -         7         18         29         54	Operating leases						
Other       112       35       48       8       203         Finance lease contracts       24       29       99       341       493         Hire purchase agreements       -       9       25       44       78         2007       1,507       398       2,055       2,504       6,464         Coperating leases         Transportation       485       253       1,762       2,505       5,005         Cars and light commercial vehicles       331       467       118       —       916         Other       26       47       64       18       155         Finance lease contracts       23       29       115       288       455         Hire purchase agreements       -       7       18       29       54	Transportation	794	130	1,701	2,103	4,728	
Finance lease contracts         24         29         99         341         493           Hire purchase agreements         -         9         25         44         78           2007         1,507         398         2,055         2,504         6,464           Operating leases           Transportation         485         253         1,762         2,505         5,005           Cars and light commercial vehicles         331         467         118         -         916           Other         26         47         64         18         155           Finance lease contracts         23         29         115         288         455           Hire purchase agreements         -         7         18         29         54	Cars and light commercial vehicles	577	195	182	8	962	
Hire purchase agreements         —         9         25         44         78           1,507         398         2,055         2,504         6,464           2007           Operating leases           Transportation         485         253         1,762         2,505         5,005           Cars and light commercial vehicles         331         467         118         —         916           Other         26         47         64         18         155           Finance lease contracts         23         29         115         288         455           Hire purchase agreements         —         7         18         29         54	Other	112	35	48	8	203	
1,507   398   2,055   2,504   6,464	Finance lease contracts	24	29	99	341	493	
2007         Operating leases         Transportation       485       253       1,762       2,505       5,005         Cars and light commercial vehicles       331       467       118       —       916         Other       26       47       64       18       155         Finance lease contracts       23       29       115       288       455         Hire purchase agreements       —       7       18       29       54	Hire purchase agreements	_	9	25	44	78	
Operating leases         Transportation       485       253       1,762       2,505       5,005         Cars and light commercial vehicles       331       467       118       —       916         Other       26       47       64       18       155         Finance lease contracts       23       29       115       288       455         Hire purchase agreements       —       7       18       29       54		1,507	398	2,055	2,504	6,464	
Transportation         485         253         1,762         2,505         5,005           Cars and light commercial vehicles         331         467         118         —         916           Other         26         47         64         18         155           Finance lease contracts         23         29         115         288         455           Hire purchase agreements         —         7         18         29         54	2007						
Cars and light commercial vehicles       331       467       118       —       916         Other       26       47       64       18       155         Finance lease contracts       23       29       115       288       455         Hire purchase agreements       —       7       18       29       54	Operating leases						
Other         26         47         64         18         155           Finance lease contracts         23         29         115         288         455           Hire purchase agreements         —         7         18         29         54	Transportation	485	253	1,762	2,505	5,005	
Finance lease contracts         23         29         115         288         455           Hire purchase agreements         —         7         18         29         54	Cars and light commercial vehicles	331	467	118	_	916	
Hire purchase agreements         —         7         18         29         54	Other	26	47	64	18	155	
- Francisco 2	Finance lease contracts	23	29	115	288	455	
865 803 2,077 2,840 6,585	Hire purchase agreements	_	7	18	29	54	
		865	803	2,077	2,840	6,585	

The Group provides asset finance to its customers through acting as a lessor. It purchases plant, equipment and intellectual property, renting them to customers under lease arrangements that, depending on their terms, qualify as either operating or finance leases.

## 30 Collateral and securitisations

# Securities repurchase agreements and lending transactions

The Group enters into securities repurchase agreements and securities lending transactions under which it receives or transfers collateral in accordance with normal market practice. Generally, the agreements require additional collateral to be provided if the value of the securities falls below a predetermined level.

Under standard terms for repurchase transactions in the UK and US markets, the recipient of collateral has an unrestricted right to sell or repledge it, subject to returning equivalent securities on settlement of the transaction.

The fair value (and carrying value) of securities transferred under repurchase transactions included within debt securities on the balance sheet were £66.9 billion (2008 – £80.6 billion; 2007 – £107.7 billion). All of these securities could be sold or repledged by the holder. Securities received as collateral under reverse repurchase agreements amounted to £74.0 billion (2008 – £89.3 billion), of which £73.0 billion (2008 – £49.0 billion) had been resold or repledged as collateral for the Group's own transactions.

## Other collateral given

Group assets pledged against Group liabilities	2009 £m	2008* £m
Loans and advances to banks	13	13
Loans and advances to customers	147,150	125,463
Debt securities	8,723	15,490
	155,886	140,966

Liabilities secured by Group assets	2009 £m	2008 £m
Deposits by banks	12,724	15,429
Customer accounts	3,362	11,050
Debt securities in issue	35,670	58,689
	51,756	85,168
* revised		

# Note:

(1) The table above includes assets used as collateral for central bank liquidity schemes.

Of the assets above, £137.3 billion (2008 – £111.3 billion) relates to securitisations. Additionally the Group has assets and liabilities collateralised in respect of derivative collateral arrangements.

# Securitisations and other asset transfers

## Continued recognition

The table below sets out the asset categories together with the carrying amounts of the assets and associated liabilities for those securitisations (see pages 201 and 202) and other asset transfers where substantially all the risks and rewards of the asset have been retained by the Group.

	_		19	2008	2008*	
Asset type		Assets £m	Liabilities £m	Assets £m	Liabilities £m	
Residential mortgages		69,927	15,937	55,714	20,075	
Credit card receivables		2,975	1,592	3,004	3,197	
Other loans		36,448	1,010	1,679	1,071	
Commercial paper conduits		27,366	25,583	49,857	48,684	
Finance lease receivables		597	597	1,077	857	
		137,313	44,719	111,331	73,884	
* revised						

# Continuing involvement

At 31 December 2009, securitised assets were £3.1 billion (2008 – £1.1 billion); retained interest £101.9 million (2008 – £50 million); subordinated assets £90.7 million (2008 – £9 million); and related liabilities £32.7 million (2008 – £9 million).

# 31 Capital resources

The Group's regulatory capital resources at 31 December in accordance with Financial Services Authority (FSA) definitions were as follows:

Composition of regulatory capital	2009 £m	2008 £m
Tier 1		
Ordinary and B shareholders' equity	69,890	45,525
Minority interests	16,895	21,619
Adjustment for:	.,.	, -
- Goodwill and other intangible assets	(17,847)	(20,049)
- Goodwill and other intangible assets of discontinued businesses	(238)	_
<ul> <li>Unrealised losses on available-for-sale debt securities</li> </ul>	1,888	3,687
- Reserves arising on revaluation of property and unrealised gains on available-for-sale equities	(207)	(984)
- Reallocation of preference shares and innovative securities	(656)	(1,813)
- Other regulatory adjustments	(1,184)	(362)
Less expected loss over provisions	(2,558)	(770)
Less securitisation positions	(1,353)	(663)
Less APS first loss	(5,106)	
Core Tier 1 capital	59,524	46,190
Preference shares	11,265	16,655
Innovative Tier 1 securities	5,213	7,383
Tax on the excess of expected losses over provisions	1,020	308
Less deductions from Tier 1 capital	(601)	(689)
Total Tier 1 capital	76,421	69,847
Tier 2		
Reserves arising on revaluation of property and unrealised gains on available-for-sale equities	207	984
Collective impairment allowances	796	666
Perpetual subordinated debt	4,950	9.829
Term subordinated debt	20,063	23,162
Minority and other interests in Tier 2 capital	11	11
Less deductions from Tier 2 capital	(5,532)	(2,429)
Less APS first loss	(5,106)	_
Total Tier 2 capital	15,389	32,223
Tier 3	_	260
Supervisory deductions		
Unconsolidated investments	(4,472)	(4,044)
Other deductions	(93)	(111)
Deductions from total capital	(4,565)	(4,155)
Total regulatory capital	87,245	98,175

#### Note

(1) The Group adopted Basel II with effect from 1 January 2008; data for 2007 has not been provided as it is not directly comparable.

It is the Group's policy to maintain a strong capital base, to expand it as appropriate and to utilise it efficiently throughout its activities to optimise the return to shareholders while maintaining a prudent relationship between the capital base and the underlying risks of the business. In carrying out this policy, the Group has regard to the supervisory requirements of the FSA. The FSA uses Risk Asset Ratio (RAR) as a measure of capital adequacy for UK banks, comparing a bank's capital resources with its risk-weighted assets (the assets and off-balance

sheet exposures are 'weighted' to reflect the inherent credit and other risks); by international agreement, the RAR should be not less than 8% with a Tier 1 component of not less than 4%. The Group has complied with the FSAs capital requirements throughout the year.

A number of subsidiaries and sub-groups within the Group, principally banking and insurance entities, are subject to various individual regulatory capital requirements in the UK and overseas.

## 32 Memorandum items

## Contingent liabilities and commitments

The amounts shown in the table below are intended only to provide an indication of the volume of business outstanding at 31 December. Although the Group is exposed to credit risk in the event of non-performance of the obligations undertaken by customers, the amounts shown do not, and are not intended to, provide any indication of the Group's expectation of future losses.

				Group			
	Less than 1 year £m	More than 1 year but less than 3 years £m	More than 3 years but less than 5 years £m	Over 5 years £m	2009 £m	2008 £m	2007 £m
Contingent liabilities:							
Guarantees and assets pledged as collateral security	23,995	6,354	2,821	6,838	40,008	49,262	46,441
Other contingent liabilities	6,057	3,265	1,103	3,587	14,012	22,275	15,479
	30,052	9,619	3,924	10,425	54,020	71,537	61,920
Commitments:							
Undrawn formal standby facilities, credit lines and							
other commitments to lend							
<ul> <li>less than one year</li> </ul>	127,423	_	_	_	127,423	166,572	181,914
<ul> <li>one year and over</li> </ul>	19,864	80,906	37,238	26,203	164,211	185,826	150,897
Other commitments	2,597	77	11	3,322	6,007	9,326	5,368
	149,884	80,983	37,249	29,525	297,641	361,724	338,179

Banking commitments and contingent obligations, which have been entered into on behalf of customers and for which there are corresponding obligations from customers, are not included in assets and liabilities. The Group's maximum exposure to credit loss, in the event of non-performance by the other party and where all counterclaims, collateral or security proves valueless, is represented by the contractual nominal amount of these instruments included in the table above. These commitments and contingent obligations are subject to the Group's normal credit approval processes.

# **Contingent liabilities**

Guarantees – the Group gives guarantees on behalf of customers. A financial guarantee represents an irrevocable undertaking that the Group will meet a customer's obligations to third parties if the customer fails to do so. The maximum amount that the Group could be required to pay under a guarantee is its principal amount as disclosed in the table above. The Group expects most guarantees it provides to expire unused.

Other contingent liabilities – these include standby letters of credit, supporting customer debt issues and contingent liabilities relating to customer trading activities such as those arising from performance and customs bonds, warranties and indemnities.

#### Commitments

Commitments to lend – under a loan commitment the Group agrees to make funds available to a customer in the future. Loan commitments, which are usually for a specified term may be unconditionally cancellable or may persist, provided all conditions in the loan facility are satisfied or waived. Commitments to lend include commercial standby facilities and credit lines, liquidity facilities to commercial paper conduits and unutilised overdraft facilities.

Other commitments – these include documentary credits, which are commercial letters of credit providing for payment by the Group to a named beneficiary against presentation of specified documents, forward asset purchases, forward deposits placed and undrawn note issuance and revolving underwriting facilities, and other short-term trade related transactions.

## Contractual obligations for future expenditure not provided in the accounts

The following table shows contractual obligations for future expenditure not provided for in the accounts at the year end.

		Group	
	2009 £m	2008 £m	2007 £m
Operating leases			
Minimum rentals payable under non-cancellable leases (1)			
Within 1 year	479	579	359
After 1 year but within 5 years	1,691	1,727	1,224
After 5 years	3,055	3,299	3,017
	5,225	5,605	4,600
Property, plant and equipment			
Contracts to buy, enhance or maintain investment properties	<u> </u>	7	9
Contracts to buy assets to be leased under operating leases (2)	2,724	6,063	1,350
Other capital expenditure	89	128	201
	2,813	6,198	1,560
Contracts to purchase goods or services (3)	665	2,127	1,598
Total	8,703	13,930	7,758

#### Notes

- (1) Predominantly property leases
- (2) Of which due within 1 year: £370 million (2008 £3,769 million; 2007 £713 million)
- (3) Of which due within 1 year: £480 million (2008 £1,129 million; 2007 £1,448 million)

## Trustee and other fiduciary activities

In its capacity as trustee or other fiduciary role, the Group may hold or place assets on behalf of individuals, trusts, companies, pension schemes and others. The assets and their income are not included in the Group's financial statements. The Group earned fee income of £1,355 million (2008 – £1,442 million; 2007 – £695 million) from these activities.

#### The Financial Services Compensation Scheme

The Financial Services Compensation Scheme (FSCS), the UK's statutory fund of last resort for customers of authorised financial services firms, pays compensation if a firm is unable to meet its obligations. The FSCS funds compensation for customers by raising management expenses levies and compensation levies on the industry. In relation to protected deposits, each deposit-taking institution contributes towards these levies in proportion to their share of total protected deposits on 31 December of the year preceding the scheme year (which runs from 1 April to 31 March), subject to annual maxima set by the Financial Services Authority (FSA). In addition, the FSCS has the power to raise levies ('exit levies') on firms who have ceased to participate in the scheme and are in the process of ceasing to be authorised for the amount that the firm would otherwise have been asked to pay during the relevant levy year. The FSCS also has the power to raise exit levies on such firms which look at their potential liability to pay levies in future years.

FSCS has borrowed from HM Treasury to fund the compensation costs associated with Bradford & Bingley, Heritable Bank, Kaupthing Singer & Friedlander, Landsbanki 'Icesave' and London Scottish Bank plc. These borrowings are on an interest-only basis until September 2011. The annual limit on the FSCS management expenses levy for the three years from September 2008 in relation to these institutions has been capped at £1 billion per annum.

The FSCS will receive funds from asset sales, surplus cash flow, or other recoveries in relation to these institutions which will be used to reduce the principal amount of the FSCS's borrowings. Only after the interest only period, which is expected to end in September 2011, will a schedule for repayment of any remaining principal outstanding (after recoveries) on the borrowings be agreed between the FSCS and HM Treasury. It is expected that, from that point, the FSCS will begin to raise compensation levies (principal repayments). No provision has been made for these levies as the amount is not yet known and is unlikely to be determined before 2011.

The Group has accrued £135 million for its share of FSCS management expenses levies for the 2009/10 and 2010/11 scheme years.

## Litigation

As a participant in the financial services industry, the Group operates in a legal and regulatory environment that exposes it to potentially significant litigation risks. As a result, the company and other members of the Group are involved in various disputes and legal proceedings in the United Kingdom, the United States and other jurisdictions, including litigation. Such cases are subject to many uncertainties, and their outcome is often difficult to predict, particularly in the earlier stages of a case.

Other than as set out in this section, so far as the Group is aware, neither the company nor any member of the Group is or has been engaged in or has pending or threatened any governmental, legal or arbitration proceedings which may have or have had in the recent past (covering the 12 months immediately preceding the date of this document) a significant effect on the Group's financial position or profitability.

# 32 Memorandum items continued

# Unarranged overdraft charges

In common with other banks in the United Kingdom, the Royal Bank and NatWest have received claims and complaints from a large number of customers in the United Kingdom seeking refunds of unarranged overdraft charges (the "Charges"). The vast majority of these claims and complaints have challenged the Charges on the basis that they contravene the Unfair Terms in Consumer Contracts Regulations 1999 (the "Regulations") or are unenforceable under the common law penalty doctrine (or both).

In July 2007, the Office of Fair Trading ("OFT") issued proceedings in a test case in the English High Court against the banks which was intended to determine certain issues concerning the legal status and enforceability of contractual terms relating to the Charges. The test case concluded in November 2009 with a judgment of the Supreme Court in favour of the banks. As a result of the court rulings made in the test case, the Group expects substantially all of the customer claims and complaints it has received relating to the Charges to fail. The Group cannot at this stage predict with any certainty the final outcome of all customer claims and complaints. It is unable reliably to estimate any liability that may arise as a result of or in connection with these matters or its effect on the Group's consolidated net assets, operating results or cash flows in any particular period

## **Shareholder litigation**

The company and a number of its subsidiaries and certain individual officers and directors have been named as defendants in a class action filed in the United States District Court for the Southern District of New York. The consolidated amended complaint alleges certain false and misleading statements and omissions in public filings and other communications during the period 1 March 2007 to 19 January 2009, and variously asserts claims under Sections 11, 12 and 15 of the Securities Act 1933, Sections 10 and 20 of the Securities Exchange Act 1934 and Rule 10b-5 thereunder.

The putative class is composed of (1) all persons who purchased or otherwise acquired Group securities between 1 March 2007 and 19 January 2009; and/or (2) all persons who purchased or otherwise acquired Series Q, R, S, T and/or U non-cumulative dollar preference shares issued pursuant or traceable to the 8 April 2005 SEC registration statement and were damaged thereby. Plaintiffs seek unquantified damages on behalf of the putative class.

The Group has also received notification of similar prospective claims in the United Kingdom and elsewhere but no court proceedings have been commenced in relation to these claims.

The Group considers that it has substantial and credible legal and factual defences to these claims and will defend them vigorously. The Group is unable reliably to estimate the liability, if any, that might arise or its effect on the Group's consolidated net assets, operating results or cash flows in any particular period.

## Other securitisation and securities related litigation in the United States

Group companies have been named as defendants in a number of purported class action and other lawsuits in the United States that relate to the securitisation and securities underwriting businesses. In general, the cases involve the issuance of mortgage backed securities, collateralised debt obligations, or public debt or equity where the plaintiffs have brought actions against the issuers and underwriters of such securities (including Group companies) claiming that certain disclosures made in connection with the relevant offerings of such securities were false or misleading with respect to alleged "sub-prime" mortgage exposure. The Group considers that it has substantial and credible legal and factual defences to these claims and will continue to defend them vigorously. The Group cannot at this stage reliably estimate the liability, if any, that may arise as a result of or in connection with the these lawsuits, individually or in the aggregate, or their effect on the Group's consolidated net assets, operating results or cash flows in any particular period

#### World Online International NV.

In November 2009 the Supreme Court in the Netherlands gave a declaratory judgment against World Online International NV, Goldmans Sachs International and ABN AMRO Bank NV in relation to claims arising out of the World Online initial public offering of 2000. It held that these defendants had committed certain wrongful acts in connection with the initial public offering. The judgment does not establish liability or the amount of any loss. The Group does not believe that any final liability or loss will have a significant effect on the Group's financial position or profitability.

# Summary of other disputes, legal proceedings and litigation

Members of the Group are engaged in other litigation in the United Kingdom and a number of overseas jurisdictions, including the United States, involving claims by and against them arising in the ordinary course of business. The Group has reviewed these other actual, threatened and known potential claims and proceedings and, after consulting with its legal advisers, does not expect that the outcome of these other claims and proceedings will have a material adverse effect on the Group's financial position or profitability in any particular period.

#### Investigations

The Group's businesses and financial condition can be affected by the fiscal or other policies and other actions of various governmental and regulatory authorities in the United Kingdom, the European Union, the United States and elsewhere. The Group has engaged, and will continue to engage, in discussions with relevant regulators, including in the United Kingdom and the United States, on an ongoing and regular basis informing them of operational, systems and control evaluations and issues as deemed appropriate or required and it is possible that any matters discussed or identified may result in investigatory actions by the regulators, increased costs being incurred by the Group, remediation of systems and controls, public or private censure or fines. Any of these events or circumstances could have a material adverse impact on the Group, its business, reputation, results of operations or the price of securities issued by it.

In particular there is continuing political and regulatory scrutiny of the operation of the retail banking and consumer credit industries in the United Kingdom and elsewhere. The nature and impact of future changes in policies and regulatory action are not predictable and are beyond the Group's control but could have an adverse impact on the Group's businesses and earnings.

## Retail banking

In the European Union, regulatory actions included an inquiry into retail banking initiated on 13 June 2005 in all of the then 25 member states by the European Commission's Directorate General for Competition. The inquiry examined retail banking in Europe generally. On 31 January 2007, the European Commission announced that barriers to competition in certain areas of retail banking, payment cards and payment systems in the European Union had been identified. The European Commission indicated that it will consider using its powers to address these barriers and will encourage national competition authorities to enforce European and national competition laws where appropriate.

## Multilateral interchange fees

In 2007, the European Commission issued a decision that while interchange is not illegal per se, MasterCard's current multilateral interchange fee ("MIF") arrangement for cross border payment card transactions with MasterCard and Maestro branded consumer credit and debit cards in the European Union are in breach of competition law. MasterCard was required by the decision to withdraw the relevant cross-border MIFs (i.e. set these fees to zero) by 21 June 2008.

MasterCard appealed against the decision to the European Court of First Instance on 1 March 2008, and the Group has intervened in the appeal proceedings. In addition, in Summer 2008, MasterCard announced various changes to its scheme arrangements. The European Commission was concerned that these changes might be used as a means of circumventing the requirements of the infringement decision. In April 2009 MasterCard agreed an interim settlement on the level of cross-border MIF with the European Commission pending the outcome of the appeal process and, as a result, the European Commission has advised it will no longer investigate the non-compliance issue (although MasterCard is continuing with its appeal).

Visa's cross-border MIFs were exempted in 2002 by the European Commission for a period of five years up to 31 December 2007 subject to certain conditions. On 26 March 2008, the European Commission opened a formal inquiry into Visa's current MIF arrangements for cross border payment card transactions with Visa branded debit and consumer credit cards in the European Union and on 6 April 2009 the European Commission announced that it had issued Visa with a formal Statement of Objections. At the same time Visa announced changes to its interchange levels and introduced some changes to enhance transparency. There is no deadline for the closure of the inquiry.

In the UK, the OFT has carried out investigations into Visa and MasterCard domestic credit card interchange rates. The decision by the OFT in the MasterCard interchange case was set aside by the Competition Appeal Tribunal (the "CAT") in June 2006. The OFT's investigations in the Visa interchange case and a second MasterCard interchange case are ongoing. On 9 February 2007, the OFT announced that it was expanding its investigation into domestic interchange rates to include debit cards. In January 2010 the OFT advised that it did not anticipate issuing a Statement of Objections prior to the European Court's judgment, although it has reserved the right to do so if it considers it appropriate.

The outcome of these investigations is not known, but they may have an impact on the consumer credit industry in general and, therefore, on the Group's business in this sector.

## **Payment Protection Insurance**

Having conducted a market study relating to Payment Protection Insurance ("PPI"), on 7 February 2007 the OFT referred the PPI market to the Competition Commission ("CC") for an in-depth inquiry. The CC published its final report on 29 January 2009 and announced its intention to order a range of remedies, including a prohibition on actively selling PPI at point of sale of the credit product (and for 7 days thereafter), a ban on single premium policies and other measures to increase transparency (in order to improve customers' ability to search and improve price competition). Barclays Bank PLC subsequently appealed certain CC findings to the Competition Appeal Tribunal ("CAT"). On 16 October 2009, the CAT handed down a judgment quashing the ban on selling PPI at the point of sale of credit products and remitted the matter back to the CC for review. The CC's current Administrative Timetable is to publish a supplementary report by Summer 2010 and give further consideration to its full range of recommended remedies and a draft order to implement them during Autumn 2010

The FSA has been conducting a broad industry thematic review of PPI sales practices and in September 2008, the FSA announced that it intended to escalate its level of regulatory intervention. Substantial numbers of customer complaints alleging the mis-selling of PPI policies have been made to banks and to the FOS and many of these are being upheld by the FOS against the banks.

In September 2009, the FSA issued a consultation paper on guidance on the fair assessment of PPI mis-selling complaints and, where necessary, the provision of an appropriate level of redress. The consultation also covers proposed rules requiring firms to re-assess (against the new guidance) all PPI mis-selling complaints received and rejected since 14 January 2005. A policy statement containing final guidance and rules is expected in early 2010. Separately, discussions continue between the FSA and the Group in respect of concerns expressed by the FSA over certain categories of historical PPI sales.

#### Personal current accounts

On 16 July 2008, the OFT published the results of its market study into personal current accounts in the United Kingdom. The OFT found evidence of competition and several positive features in the personal current account market but believes that the market as a whole is not working well for consumers and that the ability of the market to function well has become distorted.

On 7 October 2009, the OFT published a follow-up report summarising the initiatives agreed between the OFT and personal current account providers to address the OFT's concerns about transparency and switching, following its market study. Personal current account providers will take a number of steps to improve transparency, including providing customers with an annual summary of the cost of their account and making charges prominent on monthly statements. To improve the switching process, a number of steps are being introduced following work with BACS, the payment processor, including measures to reduce the impact on consumers of any problems with transferring direct debits.

#### 32 Memorandum items continued

On 22 December 2009, the OFT published a further report in which it stated that it continued to have significant concerns about the operation of the personal current account market in the United Kingdom, in particular in relation to unarranged overdrafts, and that it believed that fundamental changes are required for the market to work in the best interests of bank customers. The OFT stated that it would discuss these issues intensively with banks, consumer groups and other organisations, with the aim of reporting on progress by the end of March 2010.

## US dollar clearing activities

In connection with a previously disclosed investigation of ABN AMRO's New York Branch by US regulatory authorities, ABN AMRO and members of ABN AMRO's management continue to provide information to the United States Department of Justice relating to ABN AMRO's dollar clearing activities, United States Department of Treasury compliance procedures and other Bank Secrecy Act of 1970 compliance matters. ABN AMRO has reached an agreement in principle with the United States Department of Justice that would resolve all presently known aspects of the ongoing investigation, although no written agreement has yet been reached and negotiations continue. Under the terms of the agreement in principle, ABN AMRO and the United States would enter into a deferred prosecution agreement in which ABN AMRO would waive indictment and agree to the filing of information in the United States District Court charging it with certain violations of federal law based on information disclosed in an agreed factual statement. ABN AMRO would also agree to continue cooperating in the United States' ongoing investigation and to settle all known civil and criminal claims currently held by the United States for the sum of US\$500 million. The precise terms of the deferred prosecution agreement are still under negotiation.

# Securitisation and collateralised debt obligation business

The New York State Attorney General has issued subpoenas to a wide array of participants in the securitisation and securities industry, focusing on the information underwriters obtained as part of the due diligence process from the independent due diligence firms. RBS Securities Inc. has produced documents requested by the New York State Attorney General, principally related to loans that were pooled into one securitisation transaction and will continue to cooperate with the investigation. More recently, the Massachusetts Attorney General has issued a subpoena to RBS Securities Inc. seeking information related to residential mortgage lending practices and sales and securitisation of residential mortgage loans. These respective investigations are in the early stages and therefore it is difficult to predict the potential exposure from any such investigation. The company and its subsidiaries are cooperating with these various investigations and requests.

#### Other investigations

In the UK, the OFT has been investigating the Group for alleged conduct in breach of Article 101 of the Treaty on the Functioning of the European Union and/or the Chapter 1 prohibition of the Competition Act 1998 relating to the provision of loan products to professional services firms. The Group is co-operating fully with the OFT's investigation.

In April 2009 the FSA notified the Group that it was commencing a supervisory review of the acquisition of ABN AMRO in 2007 and the 2008 capital raisings and an investigation into conduct, systems and controls within the Global Banking & Markets division of the Group. The company and its subsidiaries are cooperating fully with this review and investigation.

In November 2009, the FSA informed the Group that it was commencing an investigation into certain aspects of the policies of, and training and controls within, certain of the Group's UK subsidiaries relating to compliance with UK money laundering regulations during the period from December 2007 to December 2008. The company and its subsidiaries are cooperating fully with this investigation.

In January 2010, the FSA informed the Group that it intended to commence an investigation into certain aspects of the handling of customer complaints. The scope of the proposed investigation (including which businesses and subsidiaries are affected) is not yet clear. The company and its subsidiaries intend to co-operate fully with this investigation.

In the United States, the company and certain subsidiaries have received requests for information from various governmental agencies, self-regulatory organisations, and state governmental agencies including in connection with sub-prime mortgages and securitisations, collateralised debt obligations and synthetic products related to sub-prime mortgages. In particular, during March 2008, the Group was advised by the US Securities and Exchange Commission that it had commenced a non-public, formal investigation relating to the Group's United States sub-prime securities exposures and United States residential mortgage exposures. The company and its subsidiaries are cooperating with these various requests for information and investigations.

# 33 Net cash (outflow)/inflow from operating activities

Persisting floss/profit before tax   C.958   C.958			Group			Company	
Decrease/(increase) in prepayments and activitiles   1,400   2,144   1,518   537   499   470			2008				
Decrease/(Increase) in prepayments and accrued income	Operating (loss)/profit before tax	(2,595)	(40,836)	9,832	(1,286)	(10,017)	2,372
Interest on subordinated liabilities	Operating (loss)/profit before tax on discontinued activities	(101)	4,208	68	_	_	
Decrease   naccruals and deferred income   1,538   3,961   (818   1)   7   7   7   7   7   7   7   7   7	Decrease/(increase) in prepayments and accrued income	433	(921)	(662)	_		(1)
Provisions for impairment losses	Interest on subordinated liabilities	1,490	2,144	1,518	537	499	470
Loans and advances written-off net of recoveries	(Decrease)/increase in accruals and deferred income	(1,538)	3,961	(818)	(1)	7	_
Unwind of discount on impairment losses	Provisions for impairment losses	14,950	8,072	1,968	_	_	_
Profit on sale of property, plant and equipment         (43)         (167)         (741)         —         —         —         Profit (Dr.)         Profit on sale of subsidiaries and associates         135         (943)         (67)         —         (487)         —         Profit on sale of securities         (294)         (342)         (544)         —         <	Loans and advances written-off net of recoveries	(6,540)	(2,829)	(1,669)	_		_
Profit/(loss) on sale of subsidiaries and associates         135         (943)         (67)         —         (487)         —           Profit on sale of securities         (294)         (342)         (544)         —         —         —           Charge for defined benefit pension schemes         (659)         490         489         —         —         —           Pension scheme curtailment gains         (2,148)         —         —         —         —         —           Cash contribution to defined benefit pension schemes         (1,153)         (810)         (599)         —         —         —           Other provisions utilised         (159)         (32)         (211)         —         —         —           Other provisions utilised         (159)         (32)         (211)         —         —         —           Other provisions utilised         (159)         (32)         (211)         —         —         —           Other provisions utilised         (159)         (32)         (211)         —         —         —           Other provisions utilised         (380)         3.1581         1.92         —         —         —         —         —         —         —         —         <	Unwind of discount on impairment losses	(408)	(194)	(164)	_		_
Profit on sale of securities   (294)   (342)   (544)   —   —   —   —   Charge for defined benefit pension schemes   659   490   489   —   —   —   —   —   Pension scheme curtailment gains   (2,148)   —   —   —   —   —   —   —   Cash contribution to defined benefit pension schemes   (1,153)   (810)   (599)   —   —   —   —   —   Other provisions utilised   (159)   (32)   (211)   —   —   —   —   —   Depreciation and amortisation   (2,809   3,154   1,932   —   —   —   —   —     Wite down of goodwill and other intangible assets   363   32,581   —   —   —   —   —   Wite down of goodwill and other intangible assets   363   32,581   —   —   —   —   —   Wite down of investment in subsidiaries   —   —   —   5,139   14,321   —   —   —   —     Elimination of foreign exchange differences   12,217   (41,874)   (10,282)   (753)   1,778   (58)	Profit on sale of property, plant and equipment	(43)	(167)	(741)	_		_
Charge for defined benefit pension schemes	Profit/(loss) on sale of subsidiaries and associates	135	(943)	(67)	_	(487)	_
Pension scheme curtailment gains         (2,148)         —	Profit on sale of securities	(294)	(342)	(544)	_	_	_
Cash contribution to defined benefit pension schemes         (1,153)         (810)         (599)         —         —         —           Other provisions utilised         (159)         (32)         (211)         —         —         —           Depreciation and amortisation         2,809         3,154         1,932         —         —         —           Gain on redemption of own debt         (3,790)         —         —         (238)         —         —           Write down of goodwill and other intangible assets         363         32,581         —         —         —         —           Write down of investment in subsidiaries         —         —         —         5,139         14,321         —           Elimination of foreign exchange differences         12,217         (41,874)         (10,282)         (753)         1,778         (58)           Elimination of non-cash items on discontinued activities         —         592         62         —         —         —           Other non-cash items on discontinued activities         15,691         (31,579)         (215)         3,419         6,103         2,785           Decrease/(increase) in loans and advances to banks and customers         151,568         (5,469)         (90,829)         4,121	Charge for defined benefit pension schemes	659	490	489	_		_
Other provisions utilised         (159)         (32)         (211)         —         —         —           Depreciation and amortisation         2,809         3,154         1,932         —         —         —           Gain on redemption of own debt         (3,790)         —         —         (238)         —         —           Write down of goodwill and other intangible assets         363         32,581         —         —         —         —           Write down of investment in subsidiaries         —         —         —         —         5,139         14,321         —           Ellimination of foreign exchange differences         12,217         (41,874)         (10,282)         (753)         1,778         (58)           Ellimination of non-cash items on discontinued activities         —         —         592         62         —         —         —         —         Other non-cash items         1,404         2,167         (327)         21         2	Pension scheme curtailment gains	(2,148)		_	_	_	_
Depreciation and amortisation   2,809   3,154   1,932	Cash contribution to defined benefit pension schemes	(1,153)	(810)	(599)	_	_	_
Gain on redemption of own debt         (3,790)         —         —         (238)         —         —           Write down of goodwill and other intangible assets         363         32,581         —	Other provisions utilised	(159)	(32)	(211)	_	_	_
Write down of goodwill and other intangible assets         363         32,581         —	Depreciation and amortisation	2,809	3,154	1,932	_	_	_
Write down of investment in subsidiaries         —         —         —         5,139         14,321         —           Elimination of foreign exchange differences         12,217         (41,874)         (10,282)         (753)         1,778         (58)           Elimination of non-cash items on discontinued activities         —         592         62         —         —         —           Other non-cash items         1,404         2,167         (327)         21         2         2           Net cash inflow/(outflow) from trading activities         15,691         (31,579)         (215)         3,419         6,103         2,785           Decrease/(increase) in loans and advances to banks and customers         151,568         (5,469)         (90,829)         4,121         (15,542)         (8)           (Increase)/decrease in securities         (5,902)         75,964         (26,167)         (1,286)         —         —           (Increase)/decrease in other assets         (1,839)         (5,845)         (384)         (10)         (73)         —           Decrease/(increase) in derivative assets         544,744         (708,607)         (88,948)         (1)         (995)         (173)           Changes in operating assets         688,571         (643,957)	Gain on redemption of own debt	(3,790)		_	(238)	_	
Elimination of foreign exchange differences   12,217 (41,874) (10,282) (753) 1,778 (58)		363	32,581	_	_	_	_
Elimination of non-cash items on discontinued activities   1,404   2,167   (327)   21   2   2   2   2   2   2   2   2	Write down of investment in subsidiaries	_		_	5,139	14,321	
Other non-cash items         1,404         2,167         (327)         21         2         2           Net cash inflow/(outflow) from trading activities         15,691         (31,579)         (215)         3,419         6,103         2,785           Decrease/(increase) in loans and advances to banks and customers         151,568         (5,469)         (90,829)         4,121         (15,542)         (8)           (Increase)/decrease in securities         (5,902)         75,964         (26,167)         (1,286)         —         —           (Increase)/decrease in other assets         (1,839)         (5,845)         (384)         (10)         (73)         —           Decrease/(increase) in derivative assets         544,744         (708,607)         (88,948)         (1)         (995)         (173)           Changes in operating assets         688,571         (643,957)         (206,328)         2,824         (16,610)         (181)           (Decrease)/increase in deposits by banks and customers         (131,685)         (78,166)         81,645         11,533         (4,064)         4,677           Increase/(decrease) in insurance liabilities         429         (186)         2,706         —         —         —           (Decrease)/increase in debt securities in issue         (	Elimination of foreign exchange differences	12,217	(41,874)	(10,282)	(753)	1,778	(58)
Net cash inflow/(outflow) from trading activities         15,691         (31,579)         (215)         3,419         6,103         2,785           Decrease/(increase) in loans and advances to banks and customers         151,568         (5,469)         (90,829)         4,121         (15,542)         (8)           (Increase)/decrease in securities         (5,902)         75,964         (26,167)         (1,286)         —         —           (Increase)/decrease in other assets         (1,839)         (5,845)         (384)         (10)         (73)         —           Decrease/(increase) in derivative assets         544,744         (708,607)         (88,948)         (1)         (995)         (173)           Changes in operating assets         688,571         (643,957)         (206,328)         2,824         (16,610)         (181)           (Decrease)/increase in deposits by banks and customers         (131,685)         (78,166)         81,645         11,533         (4,064)         4,677           Increase/(decrease) in insurance liabilities         429         (186)         2,706         —         —         —           (Decrease)/increase in debt securities in issue         (34,528)         27,222         59,735         (1,828)         (1,794)         10,936           Increase/(decrease	Elimination of non-cash items on discontinued activities	_	592	62	_	_	
Decrease/(increase) in loans and advances to banks and customers         151,568         (5,469)         (90,829)         4,121         (15,542)         (8)           (Increase)/decrease in securities         (5,902)         75,964         (26,167)         (1,286)         —         —           (Increase)/decrease in other assets         (1,839)         (5,845)         (384)         (10)         (73)         —           Decrease/(increase) in derivative assets         544,744         (708,607)         (88,948)         (1)         (995)         (173)           Changes in operating assets         688,571         (643,957)         (206,328)         2,824         (16,610)         (181)           (Decrease)/increase in deposits by banks and customers         (131,685)         (78,166)         81,645         11,533         (4,064)         4,677           Increase/(decrease) in insurance liabilities         429         (186)         2,706         —         —         —           (Decrease)/increase in debt securities in issue         (34,528)         27,222         59,735         (1,828)         (1,794)         10,936           Increase/(decrease) in other liabilities         (540,540)         699,601         83,466         85         182         137           Increase/(decrease) in operatin	Other non-cash items	1,404	2,167	(327)	21	2	2
(Increase)/decrease in securities         (5,902)         75,964         (26,167)         (1,286)         —         —           (Increase)/decrease in other assets         (1,839)         (5,845)         (384)         (10)         (73)         —           Decrease/(increase) in derivative assets         544,744         (708,607)         (88,948)         (1)         (995)         (173)           Changes in operating assets         688,571         (643,957)         (206,328)         2,824         (16,610)         (181)           (Decrease)/increase in deposits by banks and customers         (131,685)         (78,166)         81,645         11,533         (4,064)         4,677           Increase/(decrease) in insurance liabilities         429         (186)         2,706         —         —         —           (Decrease)/increase in debt securities in issue         (34,528)         27,222         59,735         (1,828)         (1,794)         10,936           Increase/(decrease) in other liabilities         20         (8,869)         (1,036)         (66)         32         (7)           (Decrease)/increase in derivative liabilities         (540,540)         699,601         83,466         85         182         137           Increase/(decrease) in settlement balances and short positions<		- /	(31,579)	(215)			2,785
(Increase)/decrease in other assets         (1,839)         (5,845)         (384)         (10)         (73)         —           Decrease/(increase) in derivative assets         544,744         (708,607)         (88,948)         (1)         (995)         (173)           Changes in operating assets         688,571         (643,957)         (206,328)         2,824         (16,610)         (181)           (Decrease)/increase in deposits by banks and customers         (131,685)         (78,166)         81,645         11,533         (4,064)         4,677           Increase/(decrease) in insurance liabilities         429         (186)         2,706         —         —         —         —           (Decrease)/increase in debt securities in issue         (34,528)         27,222         59,735         (1,828)         (1,794)         10,936           Increase/(decrease) in other liabilities         20         (8,869)         (1,036)         (66)         32         (7)           (Decrease)/increase in derivative liabilities         (540,540)         699,601         83,466         85         182         137           Increase/(decrease) in settlement balances and short positions         1,769         (37,864)         8,073         (11)         —         —           Changes in operating	Decrease/(increase) in loans and advances to banks and customers	151,568	(5,469)	(90,829)	4,121	(15,542)	(8)
Decrease/(increase) in derivative assets         544,744         (708,607)         (88,948)         (1)         (995)         (173)           Changes in operating assets         688,571         (643,957)         (206,328)         2,824         (16,610)         (181)           (Decrease)/increase in deposits by banks and customers         (131,685)         (78,166)         81,645         11,533         (4,064)         4,677           Increase/(decrease) in insurance liabilities         429         (186)         2,706         —         —         —           (Decrease)/increase in debt securities in issue         (34,528)         27,222         59,735         (1,828)         (1,794)         10,936           Increase/(decrease) in other liabilities         20         (8,869)         (1,036)         (66)         32         (7)           (Decrease)/increase in derivative liabilities         (540,540)         699,601         83,466         85         182         137           Increase/(decrease) in settlement balances and short positions         1,769         (37,864)         8,073         (11)         —         —           Changes in operating liabilities         (704,535)         601,738         234,589         9,713         (5,644)         15,743           Total income taxes (paid)/rece	(Increase)/decrease in securities	(5,902)	75,964	(26,167)	(1,286)	_	_
Changes in operating assets         688,571         (643,957)         (206,328)         2,824         (16,610)         (181)           (Decrease)/increase in deposits by banks and customers         (131,685)         (78,166)         81,645         11,533         (4,064)         4,677           Increase/(decrease) in insurance liabilities         429         (186)         2,706         —         —         —           (Decrease)/increase in debt securities in issue         (34,528)         27,222         59,735         (1,828)         (1,794)         10,936           Increase/(decrease) in other liabilities         20         (8,869)         (1,036)         (66)         32         (7)           (Decrease)/increase in derivative liabilities         (540,540)         699,601         83,466         85         182         137           Increase/(decrease) in settlement balances and short positions         1,769         (37,864)         8,073         (11)         —         —           Changes in operating liabilities         (704,535)         601,738         234,589         9,713         (5,644)         15,743           Total income taxes (paid)/received         (719)         (1,540)         (2,442)         409         119         6	(Increase)/decrease in other assets	(1,839)	(5,845)	(384)		(73)	_
(Decrease)/increase in deposits by banks and customers         (131,685)         (78,166)         81,645         11,533         (4,064)         4,677           Increase/(decrease) in insurance liabilities         429         (186)         2,706         —         —         —         —           (Decrease)/increase in debt securities in issue         (34,528)         27,222         59,735         (1,828)         (1,794)         10,936           Increase/(decrease) in other liabilities         20         (8,869)         (1,036)         (66)         32         (7)           (Decrease)/increase in derivative liabilities         (540,540)         699,601         83,466         85         182         137           Increase/(decrease) in settlement balances and short positions         1,769         (37,864)         8,073         (11)         —         —           Changes in operating liabilities         (704,535)         601,738         234,589         9,713         (5,644)         15,743           Total income taxes (paid)/received         (719)         (1,540)         (2,442)         409         119         6		544,744	(708,607)	(88,948)	(1)		(173)
Increase/(decrease) in insurance liabilities		688,571	(643,957)	(206,328)	2,824		(181)
(Decrease)/increase in debt securities in issue       (34,528)       27,222       59,735       (1,828)       (1,794)       10,936         Increase/(decrease) in other liabilities       20       (8,869)       (1,036)       (66)       32       (7)         (Decrease)/increase in derivative liabilities       (540,540)       699,601       83,466       85       182       137         Increase/(decrease) in settlement balances and short positions       1,769       (37,864)       8,073       (11)       —       —         Changes in operating liabilities       (704,535)       601,738       234,589       9,713       (5,644)       15,743         Total income taxes (paid)/received       (719)       (1,540)       (2,442)       409       119       6		(131,685)	(78,166)	81,645	11,533	(4,064)	4,677
Increase/(decrease) in other liabilities   20 (8,869) (1,036) (66) 32 (7)		429	(186)		_	_	_
(Decrease)/increase in derivative liabilities         (540,540)         699,601         83,466         85         182         137           Increase/(decrease) in settlement balances and short positions         1,769         (37,864)         8,073         (11)         —         —           Changes in operating liabilities         (704,535)         601,738         234,589         9,713         (5,644)         15,743           Total income taxes (paid)/received         (719)         (1,540)         (2,442)         409         119         6	(Decrease)/increase in debt securities in issue	(34,528)	27,222	59,735	(1,828)	(1,794)	10,936
Increase/(decrease) in settlement balances and short positions         1,769         (37,864)         8,073         (11)         —         —           Changes in operating liabilities         (704,535)         601,738         234,589         9,713         (5,644)         15,743           Total income taxes (paid)/received         (719)         (1,540)         (2,442)         409         119         6			V .		(66)	32	(7)
Changes in operating liabilities         (704,535)         601,738         234,589         9,713         (5,644)         15,743           Total income taxes (paid)/received         (719)         (1,540)         (2,442)         409         119         6		,				182	137
Total income taxes (paid)/received (719) (1,540) (2,442) 409 119 6					, ,		
							15,743
Net cash (outflow)/inflow from operating activities (992) (75,338) 25,604 16,365 (16,032) 18,353		, ,					
	Net cash (outflow)/inflow from operating activities	(992)	(75,338)	25,604	16,365	(16,032)	18,353

# 34 Analysis of the net investment in business interests and intangible assets

## (a) Acquisition of ABN AMRO

On 17 October 2007, the Group, through its subsidiary RFS Holdings B.V. (RFS), acquired 99% of the ordinary shares of ABN AMRO Holding N.V., the holding company of a major European banking group based in the Netherlands with subsidiaries that undertake commercial banking

operations, investment banking and other related financial activities. During 2008, RFS acquired the remaining 1% of the ordinary shares of ABN AMRO.

The fair values of ABN AMRO's assets and liabilities at the date of acquisition were as follows:

	Pre-acquisition carrying amounts £m	Disposal groups (1) £m	Fair value adjustments £m	Recognised acquisition values £m
Cash and balances at central banks	7,263	(186)	_	7,077
Loans and advances to banks	120,120	(3,646)	_	116,474
Loans and advances to customers	314,287	(26,158)	(2,542)	285,587
Treasury and other eligible bills and debt and equity securities	166,018	(3,804)	_	162,214
Derivatives	86,695	(322)	_	86,373
Intangible assets	4,239	(3,522)	5,070	5,787
Property, plant and equipment	2,062	(747)	170	1,485
Other assets	32,710	(7)	1,177	33,880
Assets of disposal groups (1)	2,987	38,392	689	42,068
Deposits by banks	(160,906)	2,808	1	(158,097)
Customer accounts	(253,583)	13,786	(150)	(239,947)
Debt securities in issue	(134,630)	5,937	225	(128,468)
Settlement balances and short positions	(44,748)	36	_	(44,712)
Derivatives	(85,491)	417	_	(85,074)
Subordinated liabilities	(11,748)	868	624	(10,256)
Other liabilities	(21,268)	271	(1,928)	(22,925)
Liabilities of disposal groups (1)	(2,377)	(24,123)	_	(26,500)
Net identifiable assets and liabilities	21,630	_	3,336	24,966
Minority interests				(242)
Goodwill on acquisition				23,851
Consideration				48,575
Satisfied by:				
Issue of 531 million ordinary shares of the company				2,719
Cash				45,786
Fees and expenses relating to the acquisition				70
Consideration				48,575
Net cash:				
Cash consideration				45,856
Cash acquired				(60,093)
				(14,237)

#### Note

It is estimated that the Group would have reported total income of £37.2 billion and profit after tax of £7.7 billion from continuing operations for the year ended 31 December 2007 had all acquisitions occurred on 1 January 2007.

<sup>(1)</sup> Banca Antonveneta SpA. and ABN AMRO's asset management business were identified as disposal groups on the acquisition of ABN AMRO and sold during 2008. In addition, under the terms of the Consortium and Shareholders' Agreement, consortium members other than the Group agreed to acquire, in due course, various ABN AMRO businesses including operations in Brazil (sold 1 July 2008), the commercial and retail businesses in the Netherlands, the private clients business and Interbanca.

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# (b) Other acquisitions and disposals

		Group	
	2009 £m	2008 £m	2007 £m
Fair value given for businesses acquired	(115)	(1,810)	(280)
Cash and cash equivalents acquired	_	_	5
Non-cash consideration	_	(17)	_
Net outflow of cash in respect of purchases	(115)	(1,827)	(275)
Cash and cash equivalents in businesses sold	_		21
Other assets sold	896	739	16
Non-cash consideration	_	(103)	(2)
(Loss)/profit on disposal	(135)	943	67
Net inflow of cash in respect of disposals	761	1,579	102
Dividends received from joint ventures	21	89	11
Cash expenditure on intangible assets	(562)	2,411	(435)
Net inflow/(outflow)	105	2,252	(597)

The Group's reported result from continuing operations for 2009 and 2008 would not have been materially affected had all acquisitions occurred on 1 January 2008 or 1 January 2009. The profit on disposal arises on the sales of Angel Trains, Tesco Personal Finance and the European Consumer Finance business during 2008.

# 35 Interest received and paid

•		Group		Company			
	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m	
Interest received	36,396	52,393	31,552	1,140	794	457	
Interest paid	(21,224)	(31,614)	(18,407)	(866)	(1,325)	(746)	
	15,172	20,779	13,145	274	(531)	(289)	

# 36 Analysis of changes in financing during the year

	Group					Company						
	share pre	e capital, emium, paid-in merger reser		Subordinated liabilities			Share capital, share premium, paid-in equity and merger reserve			Subordinated liabilities		
	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m
At 1 January	49,323	31,806	24,178	49,154	38,043	27,654	38,442	20,925	13,297	10,314	7,743	8,194
Issue of ordinary shares	_	49	77	_	_	_	_	49	77	_	_	
Issue of other												
equity securities	_	_	4,673	_	_	_	_		4,673	_		_
Redemption of												
preference shares	(5,000)		_	_	_	_	(5,000)		_	_		_
Placing and open offer	5,274	19,741	_	_	_	_	5,274	19,741	_	_		_
Rights issue	_	12,000	_	_	_	_	_	12,000	_	_	_	_
Issue of B shares	25,101	_	_	_	_	_	12,801		_	_		_
Redemption of												
paid in equity	(308)	_	_	_	_	_	(308)	_	_	_	_	_
Net proceeds from issue of												
subordinated liabilities	_	_	_	2,309	2,413	1,018	_	_	_	_	_	_
Repayment of												
subordinated liabilities	_	_		(5,145)	(1,727)	(1,708)		_		(458)		(469)
Net cash inflow/(outflow)												
from financing	25,067	31,790	4,750	(2,836)	686	(690)	12,767	31,790	4,750	(458)	_	(469)
Investment in subsidiaries	_	_	2,719	_	_	10,256	12,300		2,719	_	_	_
Transfer to												
retained earnings	(10,150)	(14,273)		_	_	_	(10,150)	(14,273)		_		_
Currency translation and												
other adjustments	_	_	159	(8,666)	10,425	823		_	159	(1,094)	2,571	18
At 31 December	64,240	49,323	31,806	37,652	49,154	38,043	53,359	38,442	20,925	8,762	10,314	7,743

# 37 Analysis of cash and cash equivalents

	Group			Company	
2009 £m	2008 £m	2007 £m	2009 £m	2008 £m	2007 £m
72,425	52,796	28,378	_	5	11
62,500	96,159	43,273	5,069	1,568	646
134,925	148,955	71,651	5,069	1,573	657
_	_	60,098	_	_	_
_	(3,171)	_	_	_	_
9,261	(10,859)	17,206	11,379	3,496	916
144,186	134,925	148,955	16,448	5,069	1,573
51,811	12,007	17,428	_	_	
15,818	15,623	6,818	_	_	_
76,557	107,295	124,709	16,448	5,069	1,573
144,186	134,925	148,955	16,448	5,069	1,573
	72,425 62,500 134,925 — 9,261 144,186 51,811 15,818 76,557	2009 2008 Em 2008 Em 2008 Em 2008 Em 2009 Em 2008 Em 2	2009 £m         2008 £m         2007 £m           72,425 62,500         52,796 96,159         28,378 43,273           134,925         148,955 148,955         71,651 71,651 71,651 71,206           —         (3,171) 72,206         17,206 144,186           134,925         148,955           51,811         12,007 15,818         17,428 15,818 15,623 107,295           76,557         107,295 124,709	2009         2008         2007         2009           £m         £m         £m         2007           72,425         52,796         28,378         —           62,500         96,159         43,273         5,069           134,925         148,955         71,651         5,069           —         —         60,098         —           —         (3,171)         —         —           9,261         (10,859)         17,206         11,379           144,186         134,925         148,955         16,448           51,811         12,007         17,428         —           15,818         15,623         6,818         —           76,557         107,295         124,709         16,448	2009 Em         2008 Em         2007 Em         2009 Em         2008 Em           72,425         52,796         28,378         —         5           62,500         96,159         43,273         5,069         1,568           134,925         148,955         71,651         5,069         1,573           —         —         60,098         —         —           —         (3,171)         —         —         —           9,261         (10,859)         17,206         11,379         3,496           144,186         134,925         148,955         16,448         5,069           51,811         12,007         17,428         —         —           15,818         15,623         6,818         —         —           76,557         107,295         124,709         16,448         5,069

Certain subsidiary undertakings are required to maintain balances with the Bank of England which, at 31 December 2009, amounted to £450 million (2008 – £393 million; 2007 – £439 million). Certain subsidiary undertakings are required by law to maintain reserve balances with the Federal Reserve Bank in the US. Such reserve balances were nil at 31 December 2009 (2008 – nil; 2007 – US\$1 million). ABN AMRO had mandatory reserve deposits of €6 million at 31 December 2009 (2008 – €3 million; 2007 – €6 million).

## 38 Segmental analysis

## (a) Divisions

Following a comprehensive strategic review, changes have been made to the Group's operating segments in 2009. A Non-Core division has been created comprising those lines of business, portfolios and individual assets that the Group intends to run off or sell. Furthermore, Business Services (formerly Group Manufacturing) is no longer reported as a separate division and its costs are now allocated to the customer-facing divisions along with certain central costs. UK Retail & Commercial Banking has been split into three segments (UK Retail, UK Corporate and Wealth). Ulster Bank has become a specific segment. The remaining elements of Europe & Middle East Retail & Commercial Banking, Asia Retail & Commercial Banking and Share of shared assets form part of Non-Core. The segment measure is now Operating profit/(loss) before tax which differs from Contribution used previously; it excludes certain infrequent items and RFS Holdings minority interest, which is not an operating segment of the Group. Comparative data have been restated accordingly.

The directors manage the Group primarily by class of business and present the segmental analysis on that basis. Segments charge market prices for services rendered to other parts of the Group; funding charges between segments are determined by Group Treasury, having regard to commercial demands.

The Group's activities are organised as follows:

*UK Retail* offers a comprehensive range of banking products and related financial services to the personal market. It serves customers through the Royal Bank and NatWest networks of branches and ATMs in the United Kingdom, and also through telephone and internet channels.

*UK Corporate* is a leading provider of banking, finance, and risk management services to the corporate and SME sector in the United Kingdom. It offers a full range of banking products and related financial services through a nationwide network of relationship managers, and also through telephone and internet channels. The product range includes asset finance through the Lombard brand.

Wealth provides private banking and investment services in the UK through Coutts & Co and Adam & Company; offshore banking through RBS International, NatWest Offshore and Isle of Man Bank; and international private banking through RBS Coutts.

Global Banking & Markets (GBM) is a leading banking partner to major corporations and financial institutions around the world, providing an extensive range of debt and equity financing, risk management and investment services to its customers. The division is organised along six principal business lines: money markets; rates flow trading; currencies and commodities; equities; credit markets and portfolio management & origination.

Global Transaction Services ranks among the top five global transaction services providers, offering global payments, cash and liquidity management, and trade finance and commercial card products and services. It includes the Group's corporate money transmission activities in the United Kingdom and the United States as well as Global Merchant Services, the Group's United Kingdom and international merchant acquiring business.

*Ulster Bank* is the leading retail and commercial bank in Northern Ireland and the third largest banking group on the island of Ireland. It provides a comprehensive range of financial services through both its Retail Markets division which has a network of branches and operates in the personal and bancassurance sectors, and its Corporate Markets division, which provides services to SME business customers, corporates and institutional markets.

US Retail & Commercial provides financial services primarily through the Citizens and Charter One brands. US Retail & Commercial is engaged in retail and corporate banking activities through its branch network in 12 states in the United States and through non-branch offices in other states. It ranks among the top five banks in New England.

RBS Insurance sells and underwrites retail and SME insurance over the telephone and internet, as well as through brokers and partnerships. Its brands include Direct Line, Churchill and Privilege, which sell general insurance products direct to the customer, as well as Green Flag and NIG. Through its international division, RBS Insurance sells general insurance, mainly motor, in Germany and Italy. The Intermediary and Broker division sells general insurance products through independent brokers.

Central Functions comprises group and corporate functions, such as treasury, funding and finance, risk management, legal, communications and human resources. The Centre manages the Group's capital resources and Group-wide regulatory projects and provides services to the operating divisions.

Non-Core Division manages separately assets that the Group intends to run off or dispose. The division contains a range of businesses and asset portfolios primarily from the GBM division, including RBS Sempra Commodities, linked to proprietary trading, higher risk profile asset portfolios including excess risk concentrations, and other illiquid portfolios. It also includes a number of other portfolios and businesses, including regional markets businesses, that the Group has concluded are no longer strategic.

38 Segmental analysis continued	Group									
	Net	Non-		Operating expenses and	Depreciation					
	interest	interest	Total income	insurance claims	and amortisation	Impairment losses	Operating profit/(loss)			
2009	£m	£m	£m	£m	£m	£m	£m			
UK Retail	3,452	1,629	5,081	(3,170)	(3)	(1,679)	229			
UK Corporate	2,292	1,290	3,582	(1,376)	(154)	(927)	1,125			
Wealth	663	446	1,109	(645)	(11)	(33)	420 5 700			
Global Transaction Services	2,375 912	8,634	11,009	(4,482)	(178)	(640)	5,709 973			
Global Transaction Services Ulster Bank	780	1,575 254	2,487 1,034	(1,462) (748)	(13) (5)	(39) (649)	(368			
US Retail & Commercial	1,775	949	2,724	(2,063)	(72)	(702)	(113			
RBS Insurance	354	4,106	4,460	(4,363)	(31)	(8)	58			
Central items	(284)	524	240	1,017	(964)	(1)	292			
Core	12,319	19,407	31,726	(17,292)	(1,431)	(4,678)	8,325			
Non-Core	1,248 13,567	(3,549) 15,858	(2,301) 29,425	(2,593) (19,885)	(442) (1,873)	(9,221)	(14,557)			
Reconciling items	13,307	10,000	29,420	(19,000)	(1,073)	(13,899)	(6,232)			
RFS Holdings minority interest	2,937	2,406	5,343	(3,950)	(646)	(1,051)	(304			
Amortisation of purchased intangible assets	_	_	_		(272)	_	(272			
Write-down of goodwill	_	_	_	(363)	<u> </u>	_	(363			
Integration and restructuring costs	_		2.700	(1,268)	(18)	_	(1,286			
Gain on redemption of own debt	_	3,790	3,790	_	_	_	3,790			
Strategic disposals Gains on pensions curtailment	_	132	132	2,148	_	_	132 2,148			
Bonus tax	_	_	_	(208)	_	_	(208)			
Bonds tax	16,504	22,186	38,690	(23,526)	(2,809)	(14,950)	(2,595)			
2008	70,00		00,010	(==,===)	(=//	(* 1,123)	(=, -, -,			
UK Retail	3,187	1,935	5,122	(3,378)	(2)	(1,019)	723			
UK Corporate	2,448	1,289	3,737	(1,487)	(150)	(319)	1,781			
Wealth	578	481	1,059	(686)	(9)	(16)	348			
Global Banking & Markets	2,326	388	2,714	(3,705)	(283)	(522)	(1,796			
Global Transaction Services	937	1,494	2,431	(1,372)	(3)	(54)	1,002			
Ulster Bank	708	331	1,039	(715)	(151)	(106)	218			
US Retail & Commercial RBS Insurance	1,726 496	861 3,934	2,587	(1,471)	(151)	(437)	528 584			
Central items	1,710	(1,198)	4,430 512	(3,767) 1,148	(37) (654)	(42) 19	1,025			
Core	14,116	9,515	23,631	(15,433)	(1,289)	(2,496)	4,413			
Non-Core	1,648	(4,680)	(3,032)	(2,840)	(543)	(4,936)	(11,351			
	15,764	4,835	20,599	(18,273)	(1,832)	(7,432)	(6,938			
Reconciling items										
RFS Holdings minority interest	2,911	1,916	4,827	(3,303)	(843)	(640)	41			
Amortisation of purchased intangible assets	_	_	_	(22.501)	(443)	_	(443)			
Write-down of goodwill and other intangible assets Integration and restructuring costs	_		_	(32,581) (1,321)	(36)	_	(32,581)			
Strategic disposals	_	442	442	(1,321)	(30)		442			
Strategie disposais	18,675	7,193	25,868	(55,478)	(3,154)	(8,072)	(40,836)			
2007										
UK Retail	3,230	2,508	5,738	(3,525)	(6)	(975)	1,232			
UK Corporate	2,252	1,227	3,479	(1,378)	(120)	(178)	1,803			
Wealth	653	465	1,118	(613)	(11)	(3)	491			
Global Transaction Services	418	3,429	3,847	(2,624)	(133)	(66) (14)	1,024			
Global Transaction Services Ulster Bank	647 659	1,150 328	1,797 987	(888) (619)	— (5)	(14) (46)	895 317			
US Retail & Commercial	1,613	328 801	2,414	(1,312)	(113)	(246)	743			
RBS Insurance	514	4,060	4,574	(3,987)	(45)	(240)	542			
Central items	497	56	553	893	(598)	(3)	845			
Core	10,483	14,024	24,507	(14,053)	(1,031)	(1,531)	7,892			
Non-Core	1,041	3,986	5,027	(1,920)	(561)	(399)	2,147			
Reconciling items	11,524	18,010	29,534	(15,973)	(1,592)	(1,930)	10,039			
RFS Holdings minority interest	545	287	832	(573)	(58)	(38)	163			
Amortisation of purchased intangible assets	_	_	_	(40)	(222)	—	(262			
Integration and restructuring costs	_	_	_	(48)	(60)	_	(108)			
	12,069	18,297	30,366	(16,634)	(1,932)	(1,968)	9,832			

# **Financial statements**

Notes on the accounts

		2009			2008			2007	
Total revenue	External £m	Inter segment £m	Total £m	External £m	Inter segment £m	Total £m	External £m	Inter segment £m	Total £m
UK Retail	7,156	599	7,755	8,416	1,652	10,068	8,376	1,689	10,065
UK Corporate	4,563	118	4,681	8,309	225	8,534	7,877	43	7,920
Wealth	813	820	1,633	1,125	2,122	3,247	1,082	2,218	3,300
Global Banking & Markets	13,756	9,142	22,898	11,059	11,078	22,137	6,803	6,462	13,265
Global Transaction Services	2,923	60	2,983	2,937	81	3,018	2,940	77	3,017
Ulster Bank	1,604	104	1,708	2,762	748	3,510	2,500	197	2,697
US Retail & Commercial	4,080	378	4,458	4,200	475	4,675	4,370	504	4,874
RBS Insurance	5,018	19	5,037	5,040	33	5,073	5,221	89	5,310
Central items	787	10,825	11,612	1,166	13,388	14,554	1,650	9,973	11,623
Core	40,700	22,065	62,765	45,014	29,802	74,816	40,819	21,252	62,071
Non-Core	3,358	1,292	4,650	4,242	1,657	5,899	10,678	2,778	13,456
	44,058	23,357	67,415	49,256	31,459	80,715	51,497	24,030	75,527
Reconciling items									
RFS Holdings minority interest	11,127	(1,044)	10,083	9,703	(24)	9,679	1,534	(255)	1,279
Gain on redemption of own debt	3,790	_	3,790				_		_
Strategic disposals	132	_	132	442	_	442	_	_	_
Eliminations	_	(22,313)	(22,313)	_	(31,435)	(31,435)	_	(23,775)	(23,775)
	59,107	_	59,107	59,401	_	59,401	53,031	_	53,031

		2009			2008				
Total income	External £m	Inter segment £m	Total £m	External £m	Inter segment £m	Total £m	External £m	Inter segment £m	Total £m
UK Retail	5,157	(76)	5,081	5,499	(377)	5,122	6,091	(353)	5,738
UK Corporate	4,422	(840)	3,582	6,372	(2,635)	3,737	5,723	(2,244)	3,479
Wealth	409	700	1,109	(761)	1,820	1,059	(956)	2,074	1,118
Global Banking & Markets	10,125	884	11,009	1,336	1,378	2,714	3,171	676	3,847
Global Transaction Services	2,438	49	2,487	1,967	464	2,431	2,153	(356)	1,797
Ulster Bank	1,003	31	1,034	1,315	(276)	1,039	1,422	(435)	987
US Retail & Commercial	2,380	344	2,724	2,141	446	2,587	1,944	470	2,414
RBS Insurance	4,475	(15)	4,460	4,413	17	4,430	4,567	7	4,574
Central items	(2,854)	3,094	240	(3,841)	4,353	512	(2,948)	3,501	553
Core	27,555	4,171	31,726	18,441	5,190	23,631	21,167	3,340	24,507
Non-Core	616	(2,917)	(2,301)	1,620	(4,652)	(3,032)	7,968	(2,941)	5,027
	28,171	1,254	29,425	20,061	538	20,599	29,135	399	29,534
Reconciling items									
RFS Holdings minority interest	6,597	(1,254)	5,343	5,365	(538)	4,827	1,231	(399)	832
Gain on redemption of own debt	3,790	_	3,790		_	_		_	_
Strategic disposals	132	_	132	442	_	442	_	_	_
	38,690	_	38,690	25,868	_	25,868	30,366	_	30,366

# 38 Segmental analysis continued

oo oogmontal analysis oommoo					Group				
		2009			2008			2007	
	Assets £m	Liabilities £m	Cost to acquire fixed assets and intangible assets £m	Assets £m	Liabilities £m	Cost to acquire fixed assets and intangible assets £m	Assets £m	Liabilities £m	Cost to acquire fixed assets and intangible assets £m
UK Retail	110,987	91,755	_	102,429	82,721	4	100,318	80,586	1
UK Corporate	114,854	89,306	598	120,990	84,076	1,418	103,332	68,643	1,467
Wealth	17,952	36,273	11	16,130	35,079	41	14,041	34,591	34
Global Banking & Markets	826,054	822,830	513	1,395,032	1,456,138	880	975,978	978,866	497
Global Transaction Services	18,380	64,684	17	22,162	54,259	7	21,821	58,148	8
Ulster Bank	44,021	40,597	_	49,107	47,672	1	42,453	44,004	32
US Retail & Commercial	75,369	72,407	179	88,673	89,254	204	67,099	55,874	171
RBS Insurance	11,973	7,775	33	11,018	7,510	61	10,574	7,036	92
Central items	82,041	150,739	804	70,217	157,331	1,235	3,054	72,946	1,001
Core	1,301,631	1,376,366	2,155	1,875,758	2,014,040	3,851	1,338,670	1,400,694	3,303
Non-Core	220,850	66,152	3,259	342,935	140,338	2,225	256,396	135,943	1,583
	1,522,481	1,442,518	5,414	2,218,693	2,154,378	6,076	1,595,066	1,536,637	4,886
Reconciling item									
RFS Holdings minority interest	174,005	159,337	296	182,959	166,776	174	245,763	212,766	675
	1,696,486	1,601,855	5,710	2,401,652	2,321,154	6,250	1,840,829	1,749,403	5,561

Note

# Segmental analysis of goodwill is as follows:

				Rep	ortable segme	ents					
	UK Retail £m	UK Corporate £m	Wealth £m	Global Banking & Markets £m	Global Transaction Services £m	Ulster Bank £m	US Retail & Commercial £m	RBS Insurance £m	Non- Core £m	RFS Holdings minority interest £m	Total £m
At 1 January 2007	2,803	2,741	746	1,065	1,657	820	5,429	1,064	1,564	_	17,889
Currency translation and											
other adjustments			7	137	18	38	(103)	_	133	957	1,187
Acquisitions	_	_		2,989	721		66	_	2,677	17,464	23,917
Goodwill written off				_			_	_	(40)		(40)
At 1 January 2008	2,803	2,741	753	4,191	2,396	858	5,392	1,064	4,334	18.421	42,953
Transfers to disposal groups	_	_	_	_	_	_	_	_	_	(3,692)	(3,692)
Currency translation and											
other adjustments			56	879	680	133	2,013	7	801	4,336	8,905
Acquisitions				147	35		_	_	342		524
Disposals				_			_	_	(49)	(3,017)	(3,066)
Write-down of goodwill	_	(46)	(9)	(5,179)	(44)	(991)	(4,382)	(42)	(4,831)	(14,538)	(30,062)
At 1 January 2009	2,803	2,695	800	38	3,067	_	3,023	1,029	597	1,510	15,562
Transfers to disposal groups	_	_	_	_	_	_	_	_	(238)	_	(238)
Currency translation											
and other adjustments	_	_	(12)	(1)	(233)	_	(302)	(8)	(34)	(107)	(697)
Write-down of goodwill	_	_	_			_	_	(66)	(297)	_	(363)
At 31 December 2009	2,803	2,695	788	37	2,834	_	2,721	955	28	1,403	14,264

<sup>(1)</sup> Segmental results for 2008 and 2007 have been restated to reflect transfers of businesses between segments in 2009.

# (b) Geographical segments

The geographical analyses in the tables below have been compiled on the basis of location of office where the transactions are recorded.

			Group		
2009	UK £m	USA £m	Europe £m	Rest of the World £m	Total £m
Total revenue	28,490	10,783	16,102	3,732	59,107
Net interest income	7,824	2,974	4,348	1,358	16,504
Net fees and commissions	3,670	1,589	1,297	453	7,009
Income from trading activities	106	2,470	636	669	3,881
Other operating income/(loss)	6,067	119	(102)	(332)	5,752
Insurance premium income (net of reinsurers' share)	4,872	_	672	_	5,544
Total income	22,539	7,152	6,851	2,148	38,690
Operating profit/(loss) before tax	1,856	97	(3,526)	(1,022)	(2,595)
Total assets	949,765	338,649	320,008	88,064	1,696,486
Total liabilities	873,716	322,698	321,133	84,308	1,601,855
Net assets attributable to equity owners and minority interests	76,049	15,951	(1,125)	3,756	94,631
Contingent liabilities and commitments	175,392	93,694	65,026	17,549	351,661
Cost to acquire property, plant and equipment and intangible assets	1,974	390	3,252	94	5,710
2008					
	00.740	0.510	04.440		=======================================
Total revenue	23,748	8,518	21,112	6,023	59,401
Net interest income	9,853	2,790	5,018	1,014	18,675
Net fees and commissions	3,728	1,492	1,648	577	7,445
(Loss)/income from trading activities	(7,103)	(1,604)	(552)	782	(8,477)
Other operating income/(loss)	2,337	49	(528)	41	1,899
Insurance premium income (net of reinsurers' share)	5,190	_	1,136	_	6,326
Total income	14,005	2,727	6,722	2,414	25,868
Operating (loss)/profit before tax	(8,158)	(5,809)	(26,883)	14	(40,836)
Total assets	1,304,714	607,511	368,290	121,137	2,401,652
Total liabilities	1,253,814	592,272	361,590	113,478	2,321,154
Net assets attributable to equity owners and minority interests	50,900	15,239	6,700	7,659	80,498
Contingent liabilities and commitments	200,763	131,435	79,941	21,122	433,261
Cost to acquire property, plant and equipment and intangible assets	3,415	445	2,204	186	6,250

# 38 Segmental analysis continued

oo oognonaa ahalysis oonandod	Group							
2007	UK £m	USA £m	Europe £m	Rest of the World £m	Total £m			
Total revenue	33,743	8,570	8,140	2,578	53,031			
Net interest income	8,350	2,054	1,510	155	12,069			
Net fees and commissions	3,933	1,176	560	416	6,085			
Income/(loss) from trading activities	1,252	(486)	348	178	1,292			
Other operating income	3,844	260	587	142	4,833			
Insurance premium income (net of reinsurers' share)	5,562		525	_	6,087			
Total income	22,941	3,004	3,530	891	30,366			
Operating profit before tax	7,761	719	1,136	216	9,832			
Total assets	938,064	340,170	422,058	140,537	1,840,829			
Total liabilities	902,340	326,499	392,362	128,202	1,749,403			
Net assets attributable to equity owners and minority interests	35,724	13,671	29,696	12,335	91,426			
Contingent liabilities and commitments	197,637	95,547	82,316	24,599	400,099			
Cost to acquire property, plant and equipment and intangible assets	3,305	238	1,793	225	5,561			

# 39 Directors' and key management remuneration

	Gr	oup
Directors' remuneration	2009 £000	2008 £000
Non-executive directors – emoluments	823	1,408
Chairmen and executive directors – emoluments	4,971	7,132
<ul> <li>contributions and allowances in respect of defined</li> </ul>		
contribution pension schemes	_	3
	5,794	8,543
<ul> <li>amounts receivable under long-term incentive plans</li> </ul>	1,103	646
<ul> <li>gains on exercise of share options</li> </ul>	_	77
	6,897	9,266

Retirement benefits are accruing to one director (2008 – one) under defined benefit schemes. No directors (2008 – nil) are accruing benefits under defined contribution schemes.

The executive directors may also participate in the company's executive share option and sharesave schemes and details of their interests in the company's shares arising from their participation are given on page 233. Details of the remuneration received by each director during the year and each director's pension arrangements are given on pages 232 to 236.

# Compensation of key management

The aggregate remuneration of directors and other members of key management during the year was as follows:

	Orou	P
	2009 £000	2008 £000
Short-term benefits	29,292	16,813
Post-employment benefits	9,781	13,174
Other long-term benefits	_	496
Termination benefits	_	345
Share-based payments	8,953	2,078
	48,026	32,906

#### Financial statements

Notes on the accounts

## 40 Transactions with directors and key management

- (a) At 31 December 2009, the amounts outstanding in relation to transactions, arrangements and agreements entered into by authorised institutions in the Group, as defined in UK legislation, were £3,596,978 in respect of loans to 15 persons who were directors of the company at any time during the financial period.
- (b) For the purposes of IAS 24 'Related Party Disclosures', key management comprise directors of the company and members of the Group Management Committee. The captions in the Group's primary financial statements include the following amounts attributable, in aggregate, to key management:

2000

	£000	£000
Loans and advances to customers	11,196	4,217
Customer accounts	11,713	9,572

Key management have banking relationships with Group entities which are entered into in the normal course of business and on substantially the same terms, including interest rates and security, as for comparable transactions with other persons of a similar standing or, where applicable, with other employees. These transactions did not involve more than the normal risk of repayment or present other unfavourable features.

Key management had no reportable transactions or balances with the company except for dividends.

## 41 Related parties

#### **UK Government**

On 1 December 2008, the UK Government through HM Treasury became the ultimate controlling party of The Royal Bank of Scotland Group plc. The UK Government's shareholding is managed by UK Financial Investments Limited, a company wholly owned by the UK Government. As a result the UK Government and UK Government controlled bodies became related parties of the Group.

The Group enters into transactions with many of these bodies on an arms' length basis. The principal transactions during 2009 were: in April 2009, the redemption of its non-cumulative sterling preference shares

and the placing and open offer underwritten by HM Treasury and in December 2009 the issue of B shares to HM Treasury (see Note 27); as well as the Asset Protection Scheme, Bank of England facilities and the issue of debt guaranteed by the UK Government described below. Other transactions include the payment of: taxes including UK corporation tax and value added tax; national insurance contributions; local authority rates; and regulatory fees and levies; together with banking transactions such as loans and deposits undertaken in the normal course of banker-customer relationships. The volume and diversity of these transactions are such that disclosure of their amounts is impractical.

As at 31 December 2009 and 2008 balances with the UK Government and UK Government controlled bodies were:

		2009	7		2008				
	Central government (including the Bank of England) £m	Local government £m	Banks, financial corporations and public corporations £m	2009 Total £m	Central government (including the Bank of England) £m	Local government £m	Banks, financial corporations and public corporations £m	2008 Total £m	
Assets									
Balances at central banks	16,617	_	_	16,617	393	_	_	393	
Loans and advances to banks	_	_	664	664	_		1,081	1,081	
Loans and advances to customers	53	1,231	340	1,624	5	721	468	1,194	
Debt securities	19,681	_	100	19,781	21,628		113	21,741	
Derivatives	204	62	7	273	1,286	64	17	1,367	
Other	4,514		3	4,517	249			249	
Liabilities									
Deposits by banks	_	_	436	436	26,541	_	633	27,174	
Customer accounts	1,480	3,646	668	5,794	1,536	3,320	598	5,454	
Derivatives	156	39	628	823	276	78	29	383	
Other	118	_	_	118	176	_	_	176	

No impairment losses were recognised by the Group in 2009 or 2008 in respect of balances with UK Government and UK Government controlled bodies.

#### Notes:

<sup>(1)</sup> In addition to UK Government's shareholding in the Group, the UK Government and UK Government controlled bodies may hold debt securities, subordinated liabilities and other liabilities or shares issued by the Group in the normal course of their business. It is not practicable to ascertain and disclose these amounts.

<sup>(2)</sup> Certain of the liability balances are secured.

## 41 Related parties continued

## Asset protection scheme

On 22 December 2009, the Group entered into an agreement (the Asset Protection Scheme (APS)) with HM Treasury (HMT), acting on behalf of the UK Government, under which the Group purchased credit protection over a portfolio of specified assets and exposures (covered assets) from HMT. The portfolio of covered assets has a par value of £282 billion. The protection is subject to a first loss of £60 billion and covers 90% of subsequent losses. Once the first loss has been exhausted, losses and recoveries in respect of assets for which a trigger event - failure to pay, bankruptcy or restructuring – has occurred are included in the balance receivable under the APS. Receipts from HMT will, over time, amount to 90% of cumulative losses (net of 90% of cumulative recoveries) on the portfolio of covered assets less the first loss amount. The Group has a right to terminate the APS at any time provided that the Financial Services Authority has confirmed in writing to HMT that it has no objection to the proposed termination. On termination the Group must pay HMT the higher of the regulatory capital relief received and £2.5 billion less premiums paid plus the aggregate of amounts received from the UK Government under the APS. In consideration for the protection provided by the APS, the Group paid an initial premium of £1,400 million on 31 December 2009. A further premium of £700 million is payable on 31 December 2010 and subsequently annual premiums of £500 million until the earlier of 2099 and the termination of the agreement.

The APS is a single contract providing credit protection in respect of a portfolio of financial assets. Under IFRS, credit protection is treated either as a financial guarantee contract or as a derivative financial instrument depending on the terms of the agreement and the nature of the protected assets and exposures. The Group has concluded, principally because the covered portfolio includes significant exposure in the form of derivatives, that the APS does not meet the criteria to be treated as a financial guarantee contract. The contract has therefore been accounted for as a derivative financial instrument: it was recognised initially and measured subsequently at fair value with changes in fair value recognised in profit or loss. There is no change in the recognition and measurement of the covered assets as a result of the APS. Impairment provisions on covered assets measured at amortised cost are assessed and charged in accordance with the Group's accounting policy; held-for-trading assets, assets designated at fair value and available-for-sale assets within the APS portfolio continue to be measured at fair value with no adjustments to reflect the protection provided by the APS. There is no change in how gains and losses on the covered assets are recognised in the income statement or in other comprehensive income.

The Group also participates in a number of schemes operated by the Bank of England and the UK Government and made available to eligible banks and building societies.

## Bank of England facilities include:

- Open market operations these provide market participants with funding at market rates on a tender basis in the form of short and long-term repos on a wide range of collateral and outright purchases of high-quality bonds to enable them to meet the reserves that they must hold at the Bank of England.
- US dollar repo operations these commenced in September 2008 taking the form of an auction. Eligible collateral consists of securities routinely eligible in the Bank of England's short-term repo open market operations together with conventional US Treasuries.
- The special liquidity scheme this was launched in April 2008 to allow financial institutions to swap temporarily illiquid assets for treasury bills, with fees charged based on the spread between 3-month LIBOR and the 3-month gilt repo rate. The scheme will operate for up to three years after the end of the drawdown period (30 January 2009) at the Bank of England's discretion.

As at 31 December 2009, the Group's utilisation of these facilities amounted to £21.4 billion (2008 – £41.8 billion).

Government credit guarantee scheme – announced in October 2008, the scheme provides a guarantee on eligible new debt issued by qualifying institutions for a fee. The fee, payable to HM Treasury on guaranteed issues is based on a per annum rate of 50 basis points plus 100% of the institution's median five-year Credit Default Swap (CDS) spread during the twelve months to 7 July 2008.

As at 31 December 2009, the Group had obtained funding from the Bank of England and issued debt guaranteed by the Government totalling £51.5 billion (2008 – £32.2 billion)

#### Other related parties

- (a) In their roles as providers of finance, Group companies provide development and other types of capital support to businesses. These investments are made in the normal course of business and on arm's-length terms. In some instances, the investment may extend to ownership or control over 20% or more of the voting rights of the investee company. However, these investments are not considered to give rise to transactions of a materiality requiring disclosure under IAS 24.
- (b) The Group recharges The Royal Bank of Scotland Group Pension Fund with the cost of administration services incurred by it. The amounts involved are not material to the Group.
- (c) In accordance with IAS 24, transactions or balances between Group entities that have been eliminated on consolidation are not reported.
- (d) The captions in the primary financial statements of the parent company include amounts attributable to subsidiaries. These amounts have been disclosed in aggregate in the relevant notes to the financial statements.

#### 42 Post balance sheet events

There have been no significant events between the year end and the date of approval of these accounts which would require a change to or disclosure in the accounts.

# Additional information

#### dditional information

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# Additional information

# Financial summary

The Group's financial statements are prepared in accordance with IFRS. Selected data under IFRS for each of the five years ended 31 December 2009 are presented on pages 350 to 359.

The dollar financial information included below has been converted from sterling at a rate of £1.00 to US\$1.6167, being the Noon Buying Rate on 31 December 2009.

Summary consolidated income statement	2009 \$m	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Net interest income	26,682	16,504	18,675	12,069	10,596	9,918
Non-interest income (1, 2)	35,868	22,186	7,193	18,297	17,406	15,984
Total income	62,550	38,690	25,868	30,366	28,002	25,902
Operating expenses (3, 4, 5, 6, 7)	(34,723)	(21,478)	(54,202)	(13,942)	(12,480)	(11,946)
Profit/(loss) before other operating charges and impairment losses	27,827	17,212	(28,334)	16,424	15,522	13,956
Insurance net claims	(7,852)	(4,857)	(4,430)	(4,624)	(4,458)	(4,313)
Impairment	(24,170)	(14,950)	(8,072)	(1,968)	(1,878)	(1,707)
Operating (loss)/profit before tax	(4,195)	(2,595)	(40,836)	9,832	9,186	7,936
Tax	600	371	2,323	(2,044)	(2,689)	(2,378)
(Loss)/profit from continuing operations	(3,595)	(2,224)	(38,513)	7,788	6,497	5,558
(Loss)/profit from discontinued operations, net of tax	(160)	(99)	3,971	(76)		_
(Loss)/profit for the year	(3,755)	(2,323)	(34,542)	7,712	6,497	5,558
(Loss)/profit attributable to:						
Minority interests	564	349	(10,832)	163	104	57
Preference shareholders	1,420	878	536	246	191	109
Paid-in equity holders	92	57	60			_
Ordinary and B shareholders	(5,831)	(3,607)	(24,306)	7,303	6,202	5,392

#### Notes:

- (1) Includes gains on strategic disposals of £132 million in 2009 (2008 £442 million; 2007 and 2006 nil; 2005 £333 million).
- (2) Includes gain on redemption of own debt of £3,790 million in 2009.
- (3) Includes loss on sale of subsidiaries of £93 million in 2005.
- (4) Includes integration and restructuring costs of £1,286 million in 2009 (2008 £1,357 million; 2007 £108 million; 2006 £134 million; 2005 £458 million).
- (5) Includes purchased intangibles amortisation of £607 million in 2009 (2008 £919 million; 2007 £234 million; 2006 £94 million; 2005 £97 million).
- (6) Includes write-down of goodwill and other intangibles assets of £363 million in 2009 (2008 £32,581 million).
- (7) Includes gains on pensions curtailment of £2,148 million in 2009.

Summary consolidated balance sheet	2009 \$m	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Loans and advances	1,325,930	820,146	1,012,919	1,047,998	549,499	487,813
Debt securities and equity shares	463,641	286,782	293,879	347,682	146,246	135,804
Derivatives and settlement balances	733,152	453,487	1,010,391	293,991	109,506	89,470
Other assets	219,986	136,071	84,463	151,158	51,581	51,542
Total assets	2,742,709	1,696,486	2,401,652	1,840,829	856,832	764,629
Owners' equity Minority interests Subordinated liabilities Deposits Derivatives, settlement balances and short positions Other liabilities	125,676 27,314 60,872 1,222,785 767,960 538,102	77,736 16,895 37,652 756,346 475,017 332,840	58,879 21,619 49,154 897,556 1,025,641 348,803	53,038 38,388 38,043 994,657 363,073 353,630	40,227 5,263 27,654 516,365 152,988 114,335	35,435 2,109 28,274 453,274 128,228 117,309
Total liabilities and equity	2.742.709	1.696.486	2,401,652	1.840.829	856.832	764,629
iotal liabilities and equity	2,142,109	1,070,400	2,401,002	1,040,029	030,032	704,029

Other financial data	2009	2008	2007	2006	2005
(Loss)/earnings per ordinary and B share from continuing operations – pence	(6.3)	(146.2)	64.0	54.4	47.3
Diluted (loss)/earnings per ordinary and B share from continuing operations – pence (1)	(6.3)	(146.2)	63.4	53.9	47.0
Adjusted (loss)/earnings per ordinary and B share - pence	(13.2)	(43.1)	65.5	55.8	49.1
Dividends per ordinary share – pence	_	19.3	27.0	21.6	17.0
Dividend payout ratio (2)	_	_	43%	45%	41%
Share price per ordinary share at year end – £	0.292	0.494	3.72	5.56	4.90
Market capitalisation at year end – £bn	16.5	19.5	44.4	62.8	56.1
Net asset value per ordinary and B share - £	0.65	1.15	3.74	3.24	2.83
Return on average total assets (3)	(0.18%)	(1.19%)	0.65%	0.74%	0.73%
Return on average ordinary and B shareholders' equity (4)	(7.2%)	(50.1%)	18.7%	18.5%	17.5%
Adjusted return on average ordinary and B shareholders' equity (5)	(15.0%)	(14.8%)	19.8%	18.8%	17.8%
Average owners' equity as a percentage of average total assets	2.8%	2.9%	3.9%	4.4%	4.5%
Risk asset ratio – Tier 1	14.1%	10.0%	7.3%	7.5%	7.6%
Risk asset ratio - Total	16.1%	14.1%	11.2%	11.7%	11.7%
Ratio of earnings to combined fixed charges and preference share dividends (6)					
<ul> <li>including interest on deposits</li> </ul>	0.81	(0.29)	1.45	1.62	1.67
<ul> <li>excluding interest on deposits</li> </ul>	(0.19)	(11.96)	5.73	6.12	6.05
Ratio of earnings to fixed charges only (6)					
<ul> <li>including interest on deposits</li> </ul>	0.85	(0.30)	1.47	1.64	1.69
<ul> <li>excluding interest on deposits</li> </ul>	(0.28)	(14.71)	6.53	6.87	6.50

#### Notes

- (1) The number of ordinary shares in issue in prior years were adjusted retrospectively for the bonus element of the rights issue completed in June 2008 and the capitalisation issue in September 2008. The contingent agreement with HM Treasury enabling it to place up to 16 billion new B shares at 50p each had a dilutive effect in 2009. None of the convertible preference shares had a dilutive effect in 2007, 2006 and 2005 and as such were included in the computation of diluted earnings per share.
- (2) Dividend payout ratio represents the interim dividend paid and current year final dividend proposed as a percentage of profit attributable to ordinary and B shareholders before discontinued operations, integration and restructuring costs, amortisation of purchased intangibles and net gain on sale of strategic investments and subsidiaries (net of tax).
- (3) Return on average total assets represents profit attributable to ordinary and B shareholders as a percentage of average total assets.
- (4) Return on average ordinary and B shareholders' equity represents profit attributable to ordinary and B shareholders expressed as a percentage of average ordinary and B shareholders' equity.
- (5) Adjusted return on average ordinary and B shareholders' equity represents profit attributable to ordinary and B shareholders before discontinued operations, amortisation of purchased intangibles, integration and restructuring costs, gain on redemption of own debt, strategic disposals, gains on pensions curtailment, bonus tax and write-downs of goodwill and other intangible assets expressed as a percentage of average ordinary and B shareholders' equity.
- (6) For this purpose, earnings consist of income before tax and minority interests, plus fixed charges less the unremitted income of associated undertakings (share of profits less dividends received). Fixed charges consist of total interest expense, including or excluding interest on deposits and debt securities in issue, as appropriate, and the proportion of rental expense deemed representative of the interest factor (one third of total rental expenses).

# Additional information continued

# Financial summary continued

## Analysis of loans and advances to customers

The following table analyses loans and advances to customers before provisions by remaining maturity, geographical area and type of customer.

	Within 1 year £m	After 1 but within 5 years £m	After 5 years £m	2009 Total £m	2008 £m	2007 £m	2006 £m	2005 £m
UK								
Central and local government	2,403	27	744	3,174	3,091	3,135	6,732	3,340
Manufacturing	6,215	3,328	1,889	11,432	15,074	13,452	11,051	11,615
Construction	4,603	1,677	1,500	7,780	10,171	10,202	8,251	7,274
Finance	28,094	4,441	3,748	36,283	42,432	70,006	25,017	27,091
Service industries and business activities	18,727	14,384	18,744	51,855	58,638	53,965	43,887	40,687
Agriculture, forestry and fishing	1,233	365	1,315	2,913	2,972	2,473	2,767	2,645
Property	15,557	18,301	15,037	48,895	52,127	50,051	39,296	32,899
Individuals – home mortgages	1,642	3,122	87,819	92,583	80,967	73,916	70,884	65,286
- other	16,917	3,996	4,341	25,254	26,989	28,186	27,922	26,323
Finance leases and instalment credit	3,024	6,012	7,150	16,186	17,363	15,632	14,218	13,909
Accrued interest	922	10	60	992	2,463	2,344	1,497	1,250
Total domestic	99,337	55,663	142,347	297,347	312,287	323,362	251,522	232,319
Overseas residents	32,666	36,049	21,176	89,891	119,656	98,845	69,242	52,234
Total UK offices	132,003	91,712	163,523	387,238	431,943	422,207	320,764	284,553
Overseas								
US	31,860	30,043	31,666	93,569	126,277	135,059	92,166	90,606
Rest of the World	81,008	51,875	131,829	264,712	327,391	277,721	57,896	45,951
Total Overseas offices	112,868	81,918	163,495	358,281	453,668	412,780	150,062	136,557
Loans and advances to customers – gross	244,871	173,630	327,018	745,519	885,611	834,987	470,826	421,110
Loan impairment provisions				(17,126)	(10,889)	(6,449)	(3,933)	(3,884)
Loans and advances to customers - net				728,393	874,722	828,538	466,893	417,226
Fixed rate	53,294	40,920	144,542	238,756	183,693	351,336	115,240	100,748
Variable rate	191,577	132,710	182,476	506,763	701,918	483,651	355,586	320,362
Loans and advances to customers – gross	244,871	173,630	327,018	745,519	885,611	834,987	470,826	421,110

## Cross border exposures

Cross border exposures are defined as loans to banks and customers (including finance lease and instalment credit receivables) and other monetary assets, including non-local currency claims of overseas offices on local residents.

The Group monitors the geographical breakdown of these exposures based on the country of domicile of the borrower or guarantor of ultimate risk.

The table below sets out the Group's cross border outstandings in excess of 0.75% of Group total assets (including acceptances), which totalled £1,696.5 billion at 31 December 2009 (2008 – £2,401.7 billion; 2007 – £1,840.8 billion). None of these countries has experienced repayment difficulties that have required restructuring of outstanding debt.

	2009 £m	2008 £m	2007 £m
United States	74,409	91,544	91,653
Germany	41,727	40,812	51,123
France	37,489	58,251	65,430
Spain	27,118	36,441	31,651
Netherlands	20,262	34,283	27,707
Japan	18,939	*	31,922
Republic of Ireland	14,902	18,662	17,736
Italy	14,412	*	23,925
Cayman Islands	*	18,126	17,099

 $<sup>^{\</sup>star}$  Less than 0.75% of Group total assets.

# Loan impairment provisions

For a discussion of the factors considered in determining the amount of the provisions, see 'Risk elements and impairments' on page 142 and 'Critical accounting policies – Loan impairment provisions' on pages 255 and 256.

The following table shows the movements in loan impairment provisions.

	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Provisions at the beginning of the year					
Domestic	4,474	3,258	3,037	2,759	2,675
Foreign	6,542	3,194	898	1,128	1,470
	11,016	6,452	3,935	3,887	4,145
Transfer to disposal groups					
Domestic	_	_	_	_	_
Foreign	(324)	(767)			
	(324)	(767)			
Currency translation and other adjustments					
Domestic	(228)	107	5	(17)	(7)
Foreign	(302)	1,334	178	(44)	58
	(530)	1,441	183	(61)	51
(Disposals)/acquisitions of businesses					
Domestic		(108)	10	_	_
Foreign	(65)	(70)	2,211		
	(65)	(178)	2,221		
Amounts written-off					
Domestic	(2,895)	(1,446)	(1,222)	(1,360)	(1,252)
Foreign	(4,044)	(1,702)	(789)	(481)	(788)
	(6,939)	(3,148)	(2,011)	(1,841)	(2,040)
Recoveries of amounts written-off in previous years					
Domestic	175	116	158	119	97
Foreign	224	203	184	96	75
	399	319	342	215	172
Charged to income statement (1)					
Domestic	5,370	2,698	1,420	1,663	1,376
Foreign	8,764	4,393	526	214	327
	14,134	7,091	1,946	1,877	1,703
Unwind of discount					
Domestic	(226)	(151)	(150)	(127)	(130)
Foreign	(182)	(43)	(14)	(15)	(14)
	(408)	(194)	(164)	(142)	(144)
Provisions at the end of the year (2)					
Domestic	6,670	4,474	3,258	3,037	2,759
Foreign	10,613	6,542	3,194	898	1,128
	17,283	11,016	6,452	3,935	3,887
Gross loans and advances to customers	007.047	040.007	000.070	054 500	000 040
Domestic	297,347	312,287	323,362	251,522	232,319
Foreign	448,172	573,324	511,625	219,304	188,791
	745,519	885,611	834,987	470,826	421,110
Closing customer provisions as a % of gross loans and advances to customers (3)	0.040/	4.400/	4.040/	4.040/	4.400/
Domestic	2.24%	1.43%	1.01%	1.21%	1.19%
Foreign	2.33%	1.12%	0.62%	0.41%	0.60%
Total	2.30%	1.23%	0.77%	0.84%	0.92%
Customer shares to be seen a statement on a 27 of several section and a discount					
Customer charge to income statement as a % of gross loans and advances to customers	1.010/	0.0707	0.440/	0.7707	0.500/
Domestic	1.81%	0.86%	0.44%	0.66%	0.59%
Foreign	1.95%	0.75%	0.10%	0.10%	0.17%
Total	1.89%	0.79%	0.23%	0.40%	0.40%

#### Notes

<sup>(1)</sup> Includes £34 million relating to loans and advances to banks (2008 – £118 million; 2007, 2006 and 2005 – nil).

<sup>(2)</sup> Includes closing provisions against loans and advances to banks of £157 million (2008 - £127 million; 2007 - £3 million; 2006 - £2 million; 2005 - £3 million).

<sup>(3)</sup> Closing customer provisions exclude closing provisions against loans and advances to banks.

# Additional information continued

# Financial summary continued

# Loan impairment provisions continued

The following table shows additional information in respect of the loan impairment provisions.

	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Loan impairment provisions at end of year:					
- customers	17,126	10,889	6,449	3,933	3,884
- banks	157	127	3	2	3
	17,283	11,016	6,452	3,935	3,887
Average loans and advances to customers (gross)	821,155	858,333	567,900	445,766	402,473
As a % of average loans and advances to customers during the year: Total customer provisions charged to income statement	1.72%	0.81%	0.34%	0.42%	0.42%
Amounts written-off (net of recoveries) – customers	0.80%	0.33%	0.29%	0.36%	0.46%

# Analysis of closing loan impairment provisions

The following table analyses customer loan impairment provisions by geographical area and type of domestic customer.

	2009	9	2008		200	2007 2006		2006		)5
	Closing provision £m	% of loans to total loans %								
Domestic										
Central and										
local government	_	0.4		0.3		0.4	_	1.4		0.8
Manufacturing	153	1.5	127	1.7	93	1.6	94	2.4	138	2.8
Construction	355	1.0	254	1.1	75	1.2	63	1.8	74	1.7
Finance	26	4.9	67	4.8	52	8.4	33	5.3	104	6.4
Service industries and										
business activities	962	7.0	778	6.6	562	6.5	647	9.3	647	9.7
Agriculture, forestry										
and fishing	20	0.4	19	0.3	21	0.3	25	0.6	26	0.6
Property	908	6.6	490	5.9	85	6.0	70	8.3	63	7.8
Individuals										
<ul> <li>home mortgages</li> </ul>	196	12.4	36	9.1	36	8.8	37	15.1	36	15.5
- other	2,527	3.4	2,235	3.0	2,054	3.4	1,826	5.9	1,513	6.3
Finance leases and										
instalment credit	341	2.2	194	2.0	132	1.9	103	3.0	88	3.3
Accrued interest		0.1		0.3		0.3		0.3		0.3
Total domestic	5,488	39.9	4,200	35.1	3,110	38.8	2,898	53.4	2,689	55.2
Foreign	8,562	60.1	4,745	64.9	2,289	61.2	442	46.6	652	44.8
Impaired book provisions	14,050	100.0	8,945	100.0	5,399	100.0	3,340	100.0	3,341	100.0
Latent book provisions	3,076		1,944		1,050		593		543	
Total provisions	17,126	-	10,889	_	6,449	_	3,933	_	3,884	
				_		_		_		

# Analysis of write-offs

The following table analyses amounts written-off by geographical area and type of domestic customer.

	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Domestic					
Manufacturing	217	61	29	41	40
Construction	243	51	21	29	17
Finance	105	31	47	17	21
Service industries and business activities	702	299	190	212	176
Agriculture, forestry and fishing	3	5	4	5	4
Property	320	34	9	6	25
Individuals – home mortgages	2	1		5	4
- others	1,188	938	909	1,021	950
Finance leases and instalment credit	115	26	13	24	15
Total domestic	2,895	1,446	1,222	1,360	1,252
Foreign	4,044	1,702	789	481	788
Total write-offs (1)	6,939	3,148	2,011	1,841	2,040

Note:

(1) Includes £2 million written-off in respect of loans and advances to banks in 2005.

# Analysis of recoveries

The following table analyses recoveries of amounts written-off by geographical area and type of domestic customer.

	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Domestic					
Manufacturing	1	2			1
Construction	_	_			1
Finance	2	2	_	_	
Service industries and business activities	13	12	7	5	2
Property	_	_		1	2
Individuals – home mortgages	3	_	_	_	
- others	99	96	143	101	84
Finance leases and instalment credit	57	4	8	12	7
Total domestic	175	116	158	119	97
Foreign	224	203	184	96	75
Total recoveries	399	319	342	215	172

# Additional information continued

## Financial summary continued

# Risk elements in lending and potential problem loans

The Group's loan control and review procedures do not include the classification of loans as non-accrual, accruing past due, restructured and potential problem loans, as defined by the SEC in the US.

The following table shows the estimated amount of loans that would be reported using the SEC's classifications. The figures are stated before deducting the value of security held or related provisions.

	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Loans accounted for on a non-accrual basis (2):					
Domestic	13,572	8,588	5,599	5,420	4,977
Foreign	21,453	10,891	4,763	812	949
Total	35,025	19,479	10,362	6,232	5,926
Accruing loans which are contractually overdue					
90 days or more as to principal or interest (3):					
Domestic	2,224	1,201	217	81	2
Foreign	1,000	581	152	24	7
Total	3,224	1,782	369	105	9
Loans not included above which are classified as					
'troubled debt restructurings' by the SEC:					
Domestic	_				2
Foreign	_				_
Total	_	_	_	_	2
Total risk elements in lending	38,249	21,261	10,731	6,337	5,937
Potential problem loans (4)					
Domestic	424	218	63	47	14
Foreign	585	8	608	5	5
Total potential problem loans	1,009	226	671	52	19
Closing provisions for impairment as a % of total risk elements in lending	46%	52%	60%	62%	65%
Closing provisions for impairment as a % of total risk elements in lending and potential problem loans	45%	51%	57%	62%	65%
	4570	3170	3770	UZ /0	05 %
Risk elements in lending as a % of gross lending to customers excluding reverse repos (5)	5.35%	2.51%	1.55%	1.55%	1.60%

## Notes:

<sup>(5)</sup> Gross of provisions and excluding reverse repurchase agreements. Includes gross lending relating to disposal groups in 2009.

	2009 £m	2008 £m	2007 £m	2006 £m	2005 £m
Gross income not recognised but which would have been recognised					
under the original terms of non-accrual and restructured loans:					
Domestic	625	393	390	370	334
Foreign	1,079	342	155	77	62
	1,704	735	545	447	396
Interest on non-accrual and restructured loans included in net interest income:					
Domestic	226	150	165	142	130
Foreign	182	43	16	15	14
	408	193	181	157	144

<sup>(1)</sup> For the analysis above, 'Domestic' consists of the United Kingdom domestic transactions of the Group. 'Foreign' comprises the Group's transactions conducted through offices outside the UK and through those offices in the UK specifically organised to service international banking transactions.

<sup>(2)</sup> All loans against which an impairment provision is held are reported in the non-accrual category.

<sup>(3)</sup> Loans where an impairment event has taken place but no impairment recognised. This category is used for fully collateralised non-revolving credit facilities.

<sup>(4)</sup> Loans for which an impairment event has occurred but no impairment provision is necessary. This category is used for fully collateralised advances and revolving credit facilities where identification as 90 days overdue is not feasible.

# Analysis of deposits – product analysis

The following table shows the distribution of the Group's deposits by type and geographical area.

	2009 £m	2008 £m	2007 £m
UK			
Domestic:			
Demand deposits – interest-free	45,855	43,376	43,721
<ul><li>interest-bearing</li></ul>	136,157	107,159	121,343
Time deposits – savings	67,450	88,434	41,185
- other	65,937	130,951	207,263
Overseas residents:			
Demand deposits – interest-free	1,072	907	563
<ul><li>interest-bearing</li></ul>	13,618	16,320	25,129
Time deposits – savings	1,288	1,819	605
- other	61,341	67,477	87,437
Total UK offices	392,718	456,443	527,246
Overseas			
Demand deposits – interest-free	36,458	29,253	27,959
<ul><li>interest-bearing</li></ul>	91,482	92,354	70,758
Time deposits – savings	78,423	68,014	52,381
– other	157,265	251,492	316,313
Total overseas offices	363,628	441,113	467,411
Total deposits	756,346	897,556	994,657
Held-for-trading	106,477	137,080	125,917
Designated as at fair value through profit or loss	8,580	8,054	7,505
Amortised cost	641,289	752,422	861,235
Total deposits	756,346	897,556	994,657
Overseas			
US	126,075	153,163	152,324
Rest of the World	237,553	287,950	315,087
Total overseas offices	363,628	441,113	467,411

# Additional information continued

# Financial summary continued

**Short-term borrowings** 

Short-term borrowings	2009 £m	2008 £m	2007 £m
Commercial paper			
Outstanding at year end	44,473	78,581	78,612
Maximum outstanding at any month end during the year	74,656	111,108	81,187
Approximate average amount during the year	58,615	98,150	32,498
Approximate weighted average interest rate during the year	1.2%	3.3%	4.8%
Approximate weighted average interest rate at year end	1.2%	3.0%	5.5%
Other short-term borrowings			
Outstanding at year end	138,951	194,346	280,526
Maximum outstanding at any month end during the year	202,812	395,132	312,557
Approximate average amount during the year	162,235	299,513	188,326
Approximate weighted average interest rate during the year	1.4%	3.2%	4.6%
Approximate weighted average interest rate at year end	0.4%	2.5%	4.1%

Average interest rates during the year are computed by dividing total interest expense by the average amount borrowed. Average interest rates at year end are average rates for a single day and as such may reflect one-day market distortions which may not be indicative of generally prevailing rates. Original maturities of commercial paper are

not in excess of one year. 'Other short-term borrowings' consist principally of borrowings in the money markets included within 'Deposits by banks' and 'Customer accounts' in the financial statements and generally have original maturities of one year or less.

# Certificates of deposit and other time deposits

The following table shows details of the Group's certificates of deposit and other time deposits over \$100,000 or equivalent by remaining maturity.

2009	Within 3 months £m	Over 3 months but within 6 months £m	Over 6 months but within 12 months £m	Over 12 months £m	Total £m
UK based companies and branches					
Certificates of deposit	13,329	6,673	2,795	3,240	26,037
Other time deposits	50,913	8,083	4,484	21,609	85,089
Overseas based companies and branches					
Certificates of deposit	24,157	8,503	2,567	218	35,445
Other time deposits	45,157	12,469	6,264	13,215	77,105
Total	133,556	35,728	16,110	38,282	223,676
2008					
UK based companies and branches					
Certificates of deposit	23,076	7,475	9,236	13	39,800
Other time deposits	62,623	7,665	5,939	12,359	88,586
Overseas based companies and branches					
Certificates of deposit	32,263	1,666	1,316	_	35,245
Other time deposits	111,542	13,498	7,983	15,641	148,664
Total	229,504	30,304	24,474	28,013	312,295

## Other contractual cash obligations

The table below summarises the Group's other contractual cash obligations by payment date.

			Grou	р		
2009	0-3 months £m	3-12 months £m	1-3 years £m	3-5 years £m	5-10 years £m	10-20 years £m
Operating leases	140	339	965	726	1,219	1,836
Contractual obligations to purchase goods or services	180	300	168	16	_	1
	320	639	1,133	742	1,219	1,837
2008						
Operating leases	146	433	976	751	1,448	1,851
Contractual obligations to purchase goods or services	237	892	486	208	303	1
	383	1,325	1,462	959	1,751	1,852

The Group's undrawn formal facilities, credit lines and other commitments to lend were £291,634 million (2008 – £352,398 million). While the Group has given commitments to provide these funds, some facilities may be subject to certain conditions being met by the counterparty. The Group does not expect all facilities to be drawn, and some may lapse before drawdown.

## **Exchange rates**

Except as stated, the following tables show, for the dates or periods indicated, the Noon Buying Rate in New York for cable transfers in sterling as certified for customs purposes by the Federal Reserve Bank of New York.

US dollars per £1	January 2010	December 2009	November 2009	October 2009	September 2009	August 2009
Noon Buying Rate						
High	1.6370	1.6641	1.6795	1.6610	1.6695	1.6977
Low	1.5912	1.5892	1.6383	1.5878	1.5910	1.6212
		2009	2008	2007	2006	2005
Noon Buying Rate						
Period end rate		1.6167	1.4619	1.9843	1.9586	1.7188
Average rate for the period (1)		1.5707	1.8424	2.0073	1.8582	1.8147
Consolidation rate (2)						
Period end rate		1.6222	1.4604	2.0043	1.9651	1.7214
Average rate for the period		1.5657	1.8528	2.0015	1.8436	1.8198

#### Notes:

- (1) The average of the Noon Buying Rates on the last business day of each month during the period.
- (2) The rates used by the Group for translating US dollars into sterling in the preparation of its financial statements.
- (3) On 23 February 2010, the Noon Buying Rate was £1.00 = US\$1.5432.

# Additional information continued

#### **Economic and monetary environment**

Conditions remained difficult across much of the world economy in 2009. In the first three months of the year, the global slowdown intensified, with many industrialised economies recording the fastest contraction in output for a generation. The synchronised nature of the downturn resulted in a marked deterioration in international trade, as firms pared back inventories and cut orders. Financial market conditions remained turbulent, with equity prices touching a low of 60% below their 2007 peak in March, as rising job losses added to pressure on consumer spending. Policymakers took unprecedented steps to combat the decline, augmenting earlier fiscal stimulus packages and embarking on extraordinary monetary policy actions. A number of central banks cut interest rates further, made significant asset purchases and provided additional liquidity to financial markets. Growth in emerging markets held up moderately well by comparison, with the exception of Eastern European states that suffered acutely from balance of payments difficulties.

Signs of stabilisation began to emerge in the second quarter of 2009. Germany, France and Japan announced a return to economic growth in the three months to June, and the pace of recession abated elsewhere. Strains in money markets began to ease, as evidenced by a gradual decline in inter-bank lending markets towards policy rates and a narrowing of credit spreads. Asset prices began to recover from their first quarter trough, supported by substantial liquidity provision from central banks. Prospects for profitability and employment remained challenging, as workers continued to face difficult labour market conditions and revenues were squeezed. Commodity prices staged a recovery in the second half of 2009, supported by increased optimism for economic prospects and more resilient demand conditions in many emerging markets where growth is more resource intensive.

The UK economy contracted as much in the first quarter of 2009 as during the entire 1990s recession. Activity continued to contract in the second and third quarters, but the pace of decline moderated. Significant slack was evident with businesses operating well below full capacity and the unemployment rate rising to c.8%. Lower consumer spending acted as a significant drag on growth as households grappled with falling employment and weaker average earnings growth. Weak demand conditions at home and abroad, a high level of spare capacity and the uncertain outlook resulted in a sharp decline in business investment. Despite the early recovery in the UK's major trade partners, exports failed to deliver a significant boost. Sterling strengthened modestly from its January low in trade weighted terms, but remained at competitive levels against major currencies compared to the pre-crisis period. Inflation fell back from 5.2% in September 2008 to below the Bank of England's 2% target in June. Inflation remained above 1% throughout the year - in contrast to bouts of falling prices in the US and euro area - in part the result of a weaker exchange rate.

The Bank Rate was reduced from 5.0% in October 2008 to 0.5% in March 2009. This brought the base rate to its lowest level in the Bank of England's 316-year history. With interest rates approaching the zero bound, policymakers embarked on an asset purchase programme, know as quantitative easing (QE), to provide further support to the economy. Initially £75 billion was allocated for asset purchases, which was expanded to £200 billion over the course of the year. The impact of QE has been credited with reducing the long-term cost of borrowing for corporates and preventing deflation in the wider economy, though the counterfactual – the prevailing state of the world if QE was not undertaken – is unknown.

In the US, the recession was at its most severe in the first quarter of 2009. The economy contracted at 6.4% quarter-on-quarter annualised rate, but stabilised in the second quarter and returned to growth in the third quarter. Additional fiscal stimulus measures in 2009 helped to support spending on autos and encourage a return of buyers to the moribund housing market. Lower house prices also boosted affordability, and as prices bottomed out in the middle of the year, activity gradually picked up. But conditions remain difficult. Between January 2008 and December 2009 payroll employment declined by eight million, sixty percent of which occurred in 2009. Labour market weakness is likely to act as a drag on consumer demand for some time. Continued dollar weakness provided a boost to net exports in the second half of the year.

The Federal Reserve had lowered policy rates to 0.25% in December 2008, leaving no room for further rate cuts. Programmes to help normalise conditions in financial markets and support liquidity were extended in 2009. In an effort to lower long-term market interest rates, the Federal Reserve announced that it would purchase \$200 billion of Government Sponsored Enterprise debt, \$1.25 trillion of mortgage backed securities, and \$300 billion of long-term treasury securities. Long yields fell somewhat in the middle of the year but recovered by year end.

The Eurozone entered 2009 on a similar footing to other developed economies, contracting sharply in the first quarter before returning to growth in the three months to September. However, there was significant variation in the performance of economies within the region. Germany's downturn was deep, with activity contracting by 6.7% between the second quarter of 2008 and the first quarter of 2009. Growth returned in the second quarter of 2009. The recession in France was similarly short but not as deep (with a 3.5% contraction in output during the recession). Peripheral economies with higher debt levels, like Ireland and Spain, were hit hard by rapid and steep rises in unemployment and an extended period of contraction.

The European Central Bank reduced its main policy rate from 2.5% at the beginning of the year to 1% by May 2009, and embarked on a modest programme of asset purchases (€60 billion of covered bond purchases were announced in May to reduce longer rates). It also adopted a policy of unlimited liquidity provision to euro area banks. Nevertheless, lending to households and businesses fell, reducing the rate of money supply growth to almost zero at year end. Consumer price inflation across the single currency area was negative for six months, before returning to positive territory in October. The euro's strength helped to put downward pressure on import costs, but also threatened to act as a drag on the recovery by reducing the competitiveness of the region's exports in global markets.

The retrenchment in international trade in late 2008 had severe consequences for the economies in Asia Pacific, some of which saw exports fall in excess of 50% year on year. The intensification of the downturn in the first three months of 2009 further exacerbated this contraction, reducing industrial output and leading to rapid rises in unemployment. Government stimulus packages introduced at the end of 2008 bore fruit in the second quarter of the year, combining with industry restocking to mark a return to moderate growth across much of the region. Expansionary fiscal policy in China helped the economy to bounce back to 9% growth year on year in the third quarter of 2009, but here, as in many neighbouring economies, private sector demand remained soft, leaving economies reliant on government support in 2010.

#### Supervision

#### **United Kingdom**

The UK Financial Services Authority (FSA) is the consolidated supervisor of the Group. As at 31 December 2009, 30 companies in the Group (excluding subsidiaries of ABN AMRO), spanning a range of financial services sectors (banking, insurance and investment business), were authorised to conduct financial activities regulated by the FSA.

The UK authorised banks in the Group include the Royal Bank, NatWest, Coutts & Co and Ulster Bank Limited. Wholesale activities, other than Group Treasury activities, are concentrated in the Group's Global Banking & Markets and Corporate Banking divisions, and are undertaken under the names of the Royal Bank and NatWest. UK retail banking activities are managed by the UK Retail division. The exception is Ulster Bank Limited, which is run as a separate division within the Group. Ulster Bank Group will move to a single brand in the Republic of Ireland, with First Active merging with Ulster Bank. Ulster Bank Limited provides banking services in Northern Ireland while the banking service in the Republic of Ireland is provided by Ulster Bank Ireland Limited and (for the time being) First Active plc, which are primarily supervised by the Irish Financial Regulator.

Investment management business is principally undertaken by companies in the Wealth Management division, including Coutts & Co, Adam & Company Investment Management Limited, and in the Global Banking & Markets division, through RBS Asset Management Limited.

General insurance business is principally undertaken by Direct Line Insurance plc and Churchill Insurance Company Limited. Life assurance business is principally undertaken by Royal Scottish Assurance plc and National Westminster Life Assurance Limited (in partnership with Aviva plc).

The Group is subject to extensive regulations that impose obligations on financial institutions to maintain appropriate policies, procedures and controls to ensure compliance with the rules and regulations to which they are subject.

#### **United States**

The Group is both a bank holding company and a financial holding company within the meaning of the US Bank Holding Company Act of 1956. As such, it is subject to the regulation and supervision of the Board of Governors of the Federal Reserve System (the "Federal Reserve"). Among other things, the Group's direct and indirect activities and investments in the United States are limited to those that are 'financial in nature' or 'incidental' or 'complementary' to a financial activity, as determined by the Federal Reserve. The Group is also required to obtain the prior approval of the Federal Reserve before acquiring directly or indirectly, the ownership or control of more than 5% of any class of the voting shares of any US bank or holding company. Under current Federal Reserve policy, the Group is required to act as a source of financial strength for its US bank subsidiaries. Among other things, this source of strength obligation could require the Group to inject capital into any of its US bank subsidiaries if any of them became undercapitalised.

Anti-money laundering, anti-terrorism and economic sanctions regulations are a major focus of the US government for financial institutions and are rigorously enforced by US government agencies.

The Group's US bank and non-bank subsidiaries and the Royal Bank's US branches are also subject to supervision and regulation by a variety of other US regulatory agencies. RBS Citizens NA is supervised by the Office of the Comptroller of the Currency, which is charged with the regulation and supervision of nationally chartered banks. Citizens Bank of Pennsylvania is subject to the regulation and supervision of the US Federal Deposit Insurance Corporation and the Pennsylvania Department of Banking and Insurance. These banks represents approximately 80 percent and 20 percent of the assets of Citizens Financial Group, respectively. Citizens Financial Group is under the supervision of the Federal Reserve as a bank holding company. The Royal Bank's New York branch is supervised by the New York State Banking Department, and its Connecticut branch is supervised by the Connecticut Department of Banking. Both branches are also subject to supervisory oversight by the Federal Reserve, through the Federal Reserve Bank of Boston.

The Group's US broker dealer, RBS Securities Inc. (RBSSI), formerly known as Greenwich Capital Markets, Inc., is subject to regulation and supervision by the US Securities and Exchange Commission (SEC) and the Financial Industry Regulatory Authority (FINRA) with respect to its securities activities. The futures activities of RBSSI are subject to regulation and oversight by the US Commodity Futures Trading Commission (CFTC) and the Chicago Board of Trade (CBOT). The Group's US commodities business, RBS Sempra Commodities, has as its primary regulator the Federal Reserve Bank of Boston, with additional supervision provided by the Federal Energy Regulatory Commission (FERC) and the Commodity Futures Trading Commission (CFTC).

## Netherlands

The consolidated supervisor of ABN AMRO is the Dutch Central Bank, De Nederlandsche Bank (DNB). The DNB operates as prudential supervisor of banks, insurance companies and pension funds, and also as part of the European System of Central Banks.

## Other jurisdictions

The Group operates in over 50 countries through a network of branches, local banks and non-bank subsidiaries and these activities are subject to supervision in most cases by a local regulator or central bank.

### Regulatory developments and reviews

The Group works with domestic and international trade associations and proactively engages with regulators and other authorities such as the Basel Committee, the Committee of European Banking Supervisors and the EU Commission in order to understand the implications of proposed regulatory change and to contribute to the development of regulatory policy.

The Group and its subsidiaries have co-operated fully with various regulatory reviews and developments in the UK and internationally, including enquiries or investigations into alleged or possible breaches of regulations.

#### **United Kingdom**

In the UK, the Group has actively engaged with a large number of legislative and regulatory consultations. Reflecting global developments, financial stability – notably bank prudential requirements and depositor protection – has been a key focus for the UK regulatory authorities.

## Additional information continued

The Group participated fully in the consultation processes on the Banking Reform Bill and the Financial Services Bill. It also engaged with policymakers on Lord Turner's Review, 'A regulatory response to the global banking crisis', and its associated consultations. These set out a wide range of ideas and proposals, aimed at strengthening the resilience of the banking system and addressing perceived short-comings in existing regulation, notably with respect to the quantum and quality of bank regulatory capital. Many of these were subsequently reflected in more detailed proposals issued by the Basel Committee on Banking Supervision in December 2009 (see below).

Linked to these issues is the policy debate over systemic banks. The Group has contributed to responses to a number of systemic bank proposals and is participating in the FSA's pilot for the development of Recovery and Resolution Plans ("Living Wills"). It will be developing suitable Recovery and Resolution Plans in line with forthcoming regulatory requirements.

Finally, the FSA has taken an active lead in implementing the G20's principles on remuneration structures, introducing a Code on Remuneration Practices which formally took effect on 1 January 2010. During the second half of 2009, the Group engaged with FSA on its Code as it was developed, and put in place new governance processes and policies to deliver compliance. More information on these aspects can be found on page 225.

In addition to the above, the Group continued to comment on other specific regulatory and legal changes that could impact its business. Examples included the FSA's retail distribution and mortgage market reviews; and the Department for Business, Innovation and Skills and HM Treasury's consumer reforms, including with respect to credit card markets.

New requirements that took effect during the period under review include the EU's Payment Services Directive (PSD), which came into force on 1 November 2009, and the FSA's new liquidity regime for banks, whose systems and controls requirements took effect on 1 December 2009. The PSD provides an extensive regulatory framework for European payments markets, by opening up the provision of payment services to non-bank providers; increasing consumer protection through new rules on execution times, transparency of information, liability and pricing: and regulating providers of payment services through licensing. The new FSA liquidity regime will require much larger liquidity buffers to be held by specified banks, phased in over a number of years.

UK regulated firms within the Group are members of the Financial Services Compensation Scheme (FSCS), which provides compensation to eligible customers of authorised financial services firms that are unable to meet their obligations. The FSCS is funded through annual levies charged to UK regulated firms. These levies are apportioned between firms on the basis of their shares of the FSCS tariff base: in the case of deposit takers, this means that levies are determined by their share of protected deposits. As a result of FSCS involvement in a number of bank failures in 2008, there has been a significant impact on levies charged to deposit takers, as reflected in the accounts. Also a significant aspect of RBS' response to regulatory developments during the year was addressing new requirements for banks to develop a 'single customer view' systems capability, tailored to generate information required by FSCS in order to facilitate the early payment by

the Scheme of compensation to depositors. The industry is expected to have the prescribed Single Customer View in place by end-2010.

The FSA, in their 2009/10 Business Plan, emphasised the strengthening of their focus on 'Treating Customers Fairly'. The Group continues to undertake a process of continuous improvement of management information, and root cause analysis of customer issues, in order to demonstrate its commitment to treating customers fairly throughout the product lifecycle.

The Group also continues to co-operate with the Information Commissioner's Office, the UK's independent public body set up to promote access to official information and to protect personal information. The Group continues to improve its processes in line with changing guidelines in order to meet information security requirements.

#### European Union/Global developments

In the EU, the Group has also responded to a number of proposals for regulatory and legislative change, including further proposed amendments to the Capital Requirements Directive and proposals for establishing new EU regulatory authorities, which are aimed at significantly strengthening EU level oversight and coordination of national supervisors. The Group also follows closely the work (and recommendations) of the G7 and G20, as well as international standard setters such as the Basel Committee on Banking Supervision. Of particular note was the Committee's initial proposals for major changes to the quality and quantum of banks' regulatory capital, which were published in December 2009. The Group is actively reviewing these, which the Basel Committee is aiming to finalise by end-2010, for implementation from end-2012 onwards.

#### **United States**

In the US the Group engages constructively with regulators and other bodies on regulatory and legislative change and seeks to ensure proper implementation and compliance. Current issues include mortgage reform and student lending.

### Other jurisdictions

The Group is active in monitoring regulatory developments in each country in which it operates to ensure internal policies are sufficient to ensure the effective management of regulatory risk.

## Description of property and equipment

The Group operates from a number of locations worldwide, principally in the UK. At 31 December 2009, the Royal Bank and NatWest had 649 and 1,612 retail branches, respectively, in the UK. Ulster Bank has a foot print of 238 branches and an extensive network of business banking offices across Northern Ireland and the Republic of Ireland. US Retail & Commercial had 1,512 retail banking offices (including in-store branches) covering Connecticut, Delaware, Illinois, Massachusetts, Michigan, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island and Vermont. A substantial majority of the UK branches are owned by the Royal Bank, NatWest and their subsidiaries or are held under leases with unexpired terms of over 50 years. The Group's principal properties include its headquarters at Gogarburn, Edinburgh, its principal offices in London at 135 and 280 Bishopsgate and the Drummond House administration centre located at South Gyle, Edinburgh.

Total capital expenditure on premises (excluding investment properties), computers and other equipment in the year ended 31 December 2009 was £1,215 million (2008 – £1,406 million; 2007 – £1,792 million).

#### Major shareholders

Details of major shareholders of the company's ordinary, B and preference shares are given on page 213.

In December 2008, The Solicitor for the Affairs of Her Majesty's Treasury (HM Treasury) acquired 22,854 million ordinary shares representing 57.92% of the company's issued ordinary share capital. During 2009, HM Treasury acquired a further 16,791 million ordinary shares raising their holding to 70.3% of the company's issued ordinary share capital.

In December 2009, HM Treasury acquired 51 billion B shares in the company representing the entire issued B share capital.

Other than detailed above, there have been no significant changes in the percentage ownership of major shareholders of the company's ordinary, B and preference shares during the three years ended 24 February 2010. All shareholders within a class of the company's shares have the same voting rights.

At 24 February 2010, the directors of the company had options to purchase a total of 12,138,546 ordinary shares of the company.

As at 31 December 2009, almost all of the company's US\$ denominated preference shares and American Depository Shares representing ordinary shares were held by shareholders registered in the US. All other shares were predominantly held by shareholders registered outside the US.

#### Material contracts

The company and its subsidiaries are party to various contracts in the ordinary course of business. Material contracts include the following:

#### Consortium and Shareholders Agreement (CSA)

On 28 May 2007, Fortis Bank Nederland, the company, Santander and RFS Holdings entered into the CSA. Fortis Bank Nederland acceded to the CSA on 26 July 2007. On 3 October 2008, the Dutch State acquired Fortis Bank Nederland. On 24 December 2008 the Dutch State acceded to the CSA following its acquisition of the shares held by Fortis Bank Nederland in RFS Holdings pursuant to a Deed of Accession entered into between RFS Holdings, the company, Fortis Bank Nederland, Santander and the Dutch State. The CSA governs the relationships amongst the parties thereto in relation to the acquisition by RFS Holdings of ABN AMRO. The CSA details, inter alia, the funding of RFS Holdings in connection with the acquisition of ABN AMRO, the equity interests in RFS Holdings, the governance of RFS Holdings both before and after the acquisition of ABN AMRO, the arrangements for the transfer of certain ABN AMRO businesses, assets and liabilities to the Dutch State (previously Fortis Bank Nederland), the company and Santander post-acquisition of ABN AMRO, further funding obligations of the Dutch State, the company and Santander after the acquisition of ABN AMRO where funding is required by regulatory authorities in connection with the ABN AMRO businesses, the allocation of Core Tier 1 capital and the allocation of taxes and conduct of tax affairs.

#### **Underwriting Agreement**

On 22 April 2008, the company, Goldman Sachs International, Merrill Lynch International, UBS and the Royal Bank entered into an underwriting agreement, pursuant to which Merrill Lynch International, Goldman Sachs International and UBS agreed to procure subscribers for, or failing which themselves to subscribe for, ordinary shares not taken up under the Rights Issue, in each case at the relevant issue price. Pursuant to the underwriting agreement, the company agreed to pay certain fees and expenses to Merrill Lynch International, Goldman Sachs International and UBS in consideration for their underwriting commitment. The company gave certain representations and warranties and indemnities to those persons defined as underwriters in the Underwriting Agreement. The liabilities of the company were uncapped as to time and amount.

## Sale of Angel Trains

On 6 August 2008, the company completed the sale of Angel Trains Group to a consortium advised by Babcock & Brown for an enterprise value of £3.6 billion

#### Sale of Tesco Personal Finance

On 28 July 2008, the company announced that it had agreed to sell its 50 per cent. shareholding in Tesco Personal Finance to its joint venture partner Tesco plc for a cash consideration of £950 million, subject to transaction adjustments. As part of this transaction, the company agreed to continue to provide certain commercial services to Tesco Personal Finance post-completion. The sale completed on 19 December 2008.

### First Placing and Open Offer Agreement

Pursuant to a placing and open offer agreement effective as of 13 October 2008 entered into between the company, UBS, Merrill Lynch International and HM Treasury, (i) the company agreed to invite qualifying shareholders to apply to acquire new shares at the issue price of 65.5 pence by way of the First Open Offer, (ii) UBS and Merrill Lynch International were appointed as joint sponsors, joint bookrunners and joint placing agents and agreed to use reasonable endeavours to procure placees to acquire the new shares at not less than the issue price of 65.5 pence on such terms as agreed by HM Treasury on the basis that the new shares placed were subject to clawback to the extent they were taken up under the First Open Offer and (iii) HM Treasury agreed that, to the extent not placed or taken up under the First Open Offer and subject to the terms and conditions set out in the First Placing and Open Offer Agreement, HM Treasury would acquire such new shares itself at the issue price of 65.5 pence.

In consideration of its services under the First Placing and Open Offer Agreement, HM Treasury was paid (i) a commission of 0.5 per cent. of the aggregate value of the new shares at the issue price of 65.5 pence per new share payable on Admission (as defined in the First Placing and Open Offer Agreement) and the second business day after the day on which the First Placing and Open Offer Agreement terminated and (ii) a further commission of 1 per cent. of the aggregate value of the new shares acquired by placees (including HM Treasury) at the issue price of 65.5 pence per new share payable on Admission (as defined in the First Placing and Open Offer Agreement). The company paid all legal and other costs and expenses of HM Treasury, those of UBS and Merrill Lynch International properly incurred and the costs and expenses of HM Treasury's financial advisers incurred in connection with the First Placing and Open Offer and the preference share issue.

# Additional information continued

The company also bore all costs and expenses relating to the First Placing and Open Offer and the preference share issue, including (but not limited to) the fees and expenses of its professional advisers, the cost of preparation, advertising, printing and distribution of the First Placing and Open Offer prospectus and all other documents connected with the First Placing and Open Offer and the preference share issue, the listing fees of the FSA, any charges by CREST and the fees of the London Stock Exchange and Euronext.

The company gave certain undertakings to HM Treasury in relation to such matters as mortgage lending, lending to SMEs and Board remuneration. These undertakings were aimed at ensuring that any State aid involved in the potential acquisition of new shares and the company's potential participation in the Credit Guarantee Scheme to be promoted by HM Treasury as part of its support for the UK banking industry was compatible with the common market under EU law. These constraints will cease to apply when, broadly, it is determined that RBS is no longer in receipt of State aid.

The undertakings the company gave to HM Treasury included the following:

- (i) no bonus would be awarded to any director for 2008 and any bonuses earned by directors in respect of 2009 will be paid in restricted shares, remuneration will seek to reward long-term value creation and not encourage excessive risk taking (short-term indicators will be taken into account only where fully consistent with long-term value creation and not encouraging excessive risk taking) and directors who are dismissed will receive a severance package which is reasonable and perceived as fair;
- (ii) to work with HM Treasury on the appointment of up to three new independent non-executive directors;
- (iii) to maintain its SME and mortgage lending availability to at least 2007 levels until the end of 2011 with the active marketing of competitively priced loan products;
- (iv) to increase its support to shared equity projects until the end of 2009 in order to assist those in difficulties with their mortgage payments to stay in their homes, either through individual bank schemes or paid into a central fund run by industry; and
- (v) to publish an annual report, for each year until 2011, on its lending to SMEs and establish transparent public reporting on both SME and mortgage lending as agreed with HM Treasury.

The undertakings relating to SME and mortgage lending have been superseded by the Lending Commitments Letter outlined in the Lending Commitments Letter section below. In addition, the company agreed to limit its activities to the higher of: (i) the annual rate of growth of UK nominal GDP in the preceding year; and (ii) the average historical growth of the balance sheets in the UK banking sector during the period 1987-2007, unless there is evidence that the thresholds are exceeded for reasons unrelated to the provision of the aid.

#### Sale of Bank of China Investment

On 14 January 2009, pursuant to (i) a placing agreement entered into between the company, RBS China Investments S.à r.l. (a Luxembourg incorporated subsidiary of the company) and ABN AMRO Bank N.V., Hong Kong Branch, (ii) a placing agreement entered into between the company, RBS China Investments S.à r.l., ABN AMRO Bank N.V., Hong Kong Branch and Morgan Stanley & Co. International plc, and (iii) a share purchase agreement entered into between RBS China Investments S.à r.l., Primestar Resource Holdings Limited and Orientmax Capital Limited, the company (through RBS China Investments S.à r.l.) sold its entire 4.26 per cent. investment in Bank of China for HKD 18.4 billion.

#### Second Placing and Open Offer Agreement

Pursuant to a placing and open offer agreement dated 19 January 2009 entered into between the company, UBS, Merrill Lynch International and HM Treasury, (i) the company agreed to invite qualifying shareholders to apply to subscribe for new shares at the issue price of 31.75 pence per new share by way of the Second Open Offer, (ii) UBS and Merrill Lynch International were appointed as joint sponsors, joint bookrunners and joint placing agents and agreed to use reasonable endeavours to procure placees to subscribe for the new shares on such terms as may be agreed by the company and HM Treasury at not less than the issue price of 31.75 pence per new share on the basis that the new shares placed will be subject to clawback to the extent they are taken up under the Second Open Offer and (iii) HM Treasury agreed that, to the extent not placed or taken up under the Second Open Offer and subject to the terms and conditions set out in the Second Placing and Open Offer Agreement, HM Treasury will subscribe for such new shares itself at the issue price of 31.75 pence per new share.

Pursuant to the terms of the Second Placing and Open Offer Agreement, the aggregate proceeds of the Second Placing and Open Offer (net of expenses) were used in full to fund the redemption on Admission (as defined in the Second Placing and Open Offer Agreement) of the preference shares held by HM Treasury at 101 per cent. of their issue price (£5.05 billion) together with the accrued dividend on the preference shares (from and including 1 December 2008 to but excluding the date of Admission (as defined in the Second Placing and Open Offer Agreement) and the commissions payable to HM Treasury under the Second Placing and Open Offer Agreement.

In consideration of the provision of its services under the Second Placing and Open Offer Agreement, the company paid to HM Treasury (i) a commission of 0.5 per cent. of the aggregate value of the new shares at the issue price of 31.75 pence per new share, payable on the earlier of Admission (as defined in the Second Placing and Open Offer Agreement) and the second business day after the day on which the Second Placing and Open Offer Agreement is terminated and (ii) a further commission of 1 per cent. of the aggregate value of the new shares subscribed for by placees at the issue price of 31.75 pence per new share payable on the date of Admission (as defined in the Second Placing and Open Offer Agreement).

The company paid to each of HM Treasury, UBS and Merrill Lynch International all legal and other costs and expenses (properly incurred in the case of UBS and Merrill Lynch International) and those of HM Treasury's financial advisers, incurred in connection with the Second Placing and Open Offer, the redemption of the preference shares or any arrangements referred to in the Second Placing and Open Offer Agreement.

The company also bore all costs and expenses relating to the Second Placing and Open Offer and the preference share redemption, including (but not limited to) the fees and expenses of its professional advisers, the cost of preparation, advertising, printing and distribution of the prospectus dated 16 March 2009 and all other documents connected with the Second Placing and Open Offer and the preference share redemption, the listing fees of the FSA, any charges by CREST and the fees of the London Stock Exchange and Euronext.

HM Treasury is entitled to novate its rights under the Second Placing and Open Offer Agreement to any entity that is owned, directly or indirectly, by HM Treasury.

The company gave certain representations and warranties and indemnities to each of HM Treasury, UBS and Merrill Lynch International under the Second Placing and Open Offer Agreement. The liabilities of the company are unlimited as to time and amount.

The company also gave HM Treasury the following undertakings:

- (i) to extend the lending commitments made to HM Treasury in the First Placing and Open Offer Agreement in respect of the UK mortgage and SME lending markets. These commitments will now also apply to the company's lending to larger commercial and industrial companies in the United Kingdom; and
- (ii) a commitment to increase the level at which competitively priced lending is made available and actively marketed by the Group in the United Kingdom by £6 billion.

The company's commitments described at (i) and (ii) above have been superseded by the Lending Commitments Letter (see below) pursuant to which the company has agreed, among other things, to lend £16 billion above the amount the company has budgeted to lend to UK businesses and £9 billion above the amount the company has budgeted to lend to UK homeowners in the year commencing 1 March 2009, with a commitment to lend at similar levels in the year commencing 1 March 2010. For further details see the Lending Commitments Letter section below.

#### Preference Share Subscription Agreement

Pursuant to a Preference Share Subscription Agreement effective as of 13 October 2008 between the company and HM Treasury, HM Treasury subscribed for, and the company allotted and issued to HM Treasury, the preference shares for a total consideration of £5 billion. The company and HM Treasury agreed that applications would be made to the UKLA for the preference shares to be admitted to the Official List and to the London Stock Exchange for the preference shares to be admitted to trading on the London Stock Exchange. Pursuant to the Preference Share Subscription Agreement, the company agreed to pay the costs and expenses of both parties in relation to the negotiation of the Preference Share Subscription Agreement and the subscription for, and allotment and issue of, the preference shares (including, without limitation, any stamp duty or stamp duty reserve tax). HM Treasury was entitled to novate its rights under the Preference Share Subscription Agreement to any entity that is owned, directly or indirectly, by HM Treasury.

The Preference Share Subscription Agreement was conditional on the First Placing and Open Offer Agreement becoming unconditional in accordance with its terms.

#### First Subscription and Transfer Agreements

In connection with the First Placing and Open Offer, the company, Merrill Lynch International, UBS, Computershare and Encuentro Limited entered into several agreements dated 4 November 2008, in respect of the subscription and transfer of ordinary shares and redeemable preference shares in Encuentro Limited. Under the terms of these agreements:

- (i) the company and UBS and/or Merrill Lynch International agreed to acquire ordinary shares in Encuentro Limited and enter into put and call options in respect of the ordinary shares in Encuentro Limited subscribed for by UBS and/or Merrill Lynch that were exercisable if the First Placing and Open Offer did not proceed;
- (ii) Merrill Lynch International or UBS, as applicable, agreed to apply monies received from qualifying shareholders, placees or HM Treasury under the First Placing and Open Offer to subscribe for redeemable preference shares in Encuentro Limited to an aggregate value equal to such monies, after deduction of the amount of certain commissions and expenses; and
- (iii) the company agreed to allot and issue the new shares to those persons entitled thereto in consideration of Merrill Lynch International or UBS, as applicable, transferring its holding of redeemable preference shares and ordinary shares in Encuentro Limited to the company.

Accordingly, instead of receiving cash as consideration for the issue of the new shares, at the conclusion of the First Placing and Open Offer, the company owned the entire issued ordinary and redeemable preference share capital of Encuentro Limited whose only assets were its cash reserves, which represented an amount equivalent to the net proceeds of the First Placing and Open Offer. The company was able to utilise this amount equivalent to the First Placing and Open Offer net proceeds by exercising its right of redemption over the redeemable preference shares it held in Encuentro Limited.

Qualifying shareholders were not party to these arrangements and so did not acquire any direct right against Merrill Lynch International, UBS and Computershare pursuant to these arrangements. The company was responsible for enforcing the other parties' obligations thereunder.

### Pre-accession Commitments Letter

On 26 February 2009, the Royal Bank entered into a deed poll in favour of HM Treasury, pursuant to which the Royal Bank gave a series of undertakings on behalf of each member of the Group, with immediate effect unless otherwise agreed, in relation to the provision of information and the management of the assets, commitments and exposures (the "Proposed Assets") in the period prior to the Royal Bank's proposed accession to and participation in the UK Government's Asset Protection Scheme (APS).

The Royal Bank undertook to HM Treasury, among other things, to:

- provide all such assistance and information and data as is reasonably requested which is pertinent to the implementation of the APS and the Royal Bank's potential participation in the APS;
- (ii) provide, as soon as practicable, an indicative list of the assets, commitments and exposures that the Royal Bank propose to include within the APS with a view to agreeing such list by 30 April 2009;

# Additional information continued

- (iii) provide, as promptly as practicable, information and data relating to the Proposed Assets reasonably requested for due diligence purposes and to provide certain other information concerning the Group's business and the financial performance and risk of the Proposed Assets:
- (iv) provide access to the Group's premises, books, records, senior executives, relevant personnel and professional advisers on reasonable terms:
- (v) consult with HM Treasury regarding the management and operations of the Proposed Assets and to ensure that the management of the Proposed Assets is in accordance with usual business practices and also without regard to the possible benefits under the APS;
- (vi) develop and, subject to market conditions, implement a liability management plan which is designed to enable the Group to meet certain Core Tier 1 Capital targets for 2009; and
- (vii) use best endeavours (giving regard to reasonable operational requirements) to maintain regular, adequate and effective monitoring, reporting, risk management and audit controls and procedures in order, among other things, to ensure that risks relating to key business processes which affect the Proposed Assets are identified, assessed and reported and are managed and mitigated appropriately.

In addition, the Royal Bank agreed in principle that, if and only if the Royal Bank accedes to the APS, it would not claim, and would disclaim, certain UK tax losses and allowances arising to members of the Group in respect of any accounting period ending on or after 31 December 2008, provided that this undertaking would not apply in respect of any such tax benefits arising in the earlier of (a) the first accounting period beginning more than five years after the relevant accession date and (b) the first accounting period beginning after the relevant accession date in which the Group becomes profitable.

The company's commitments, described in this section have been superseded by the Scheme Rules and the Accession Agreement, (for details of the Accession agreement, see below), with the exception of a commitment to inform the Department for Business, Innovation and Skills prior to making significant reductions in the level of lending being made available to certain borrowers or counterparties, which will apply until 28 February 2011, in line with the duration of the commitments under the Lending Commitments Letter described below.

## Lending Commitments Letter

On 26 February 2009, the company entered into a deed poll in favour of certain UK Government departments under which it undertook to support lending to creditworthy borrowers in the UK in a commercial manner with effect from 1 March 2009. On 18 May 2009, the company entered into an amendment to this deed poll which took effect from 29 May 2009 and on 20 November 2009, the company executed a further amendment to this deed poll. This lending commitment was a pre-requisite to the company's participation in the APS and other Government backed schemes, the objective of which was to reinforce the stability of the financial system and support the recovery of the economy.

Pursuant to this lending commitment, the company agreed to increase its lending in the 12 months commencing 1 March 2009 from its UK banking operations to UK businesses by, in aggregate, £16 billion above the amount previously budgeted .

The company has also made a commitment to increase lending to homeowners, including first time buyers, in the United Kingdom. The company has undertaken to increase its residential mortgage lending by at least £9 billion above the amount previously budgeted in the 12 months commencing 1 March 2009.

We are currently in discussions with HM Treasury on potential adjustments to the lending commitments to reflect economic circumstances over the coming 12 months from March 2010.

Such additional lending is subject to the company's ordinary course pricing and other terms, and certain commercial, risk, credit and regulatory considerations.

The company has also made a commitment to increase lending to homeowners, including first time buyers, in the United Kingdom. The company has undertaken to increase its residential mortgage lending by at least £9 billion above the amount previously budgeted in the 12 months commencing 1 March 2009 and to maintain in the 12 months commencing 1 March 2010 similar levels of residential mortgage lending as in the 12 months commencing 1 March 2009 subject to adjustment of the commitments by the UK Government departments from time to time.

The company's compliance with its lending commitments is monitored by the UK Government, and is subject to a reporting process.

The company has also made certain undertakings as regards marketing in support of its lending commitments and certain other matters relating to its business and residential lending practices and policies. The lending commitments made in the deed poll supersede the commitments given by the company in the First Placing and Open Offer Agreement and the Second Placing and Open Offer Agreement.

## B Share Acquisition and Contingent Capital Agreement

On 26 November 2009, the company and HM Treasury entered into the Acquisition and Contingent Capital Agreement pursuant to which HM Treasury subscribed for the initial B shares and the Dividend Access Share (the "Acquisitions") and agreed the terms of HM Treasury's subscription for an additional £8 billion in aggregate in the form of further B Shares (the "Contingent B Shares"), which will be issued on the same terms as the initial B shares. The Acquisitions were subject to the satisfaction of various conditions, including the company having obtained the approval of its shareholders in relation to the Acquisitions.

The company and HM Treasury further agreed the terms of the £8 billion Contingent Subscription of the Contingent B Shares in the Acquisition and Contingent Capital Agreement. For a period of five years from 22 December 2009 or, if earlier, until the occurrence of a termination event or until the company decides (with FSA consent) to terminate such Contingent Subscription (the "Contingent Period"), if the Core Tier 1 ratio of the company falls below five per cent. (and if certain other conditions are met) HM Treasury has committed to subscribe for

the Contingent B Shares in no fewer than two tranches of £6 billion and £2 billion (or such smaller amounts as the company and HM Treasury may agree). Any unused portion of the £8 billion may be subscribed in one or more further tranches.

The company may, subject to certain conditions, at any time terminate the Contingent Subscription in whole or in part, with the consent of the FSA. The company is required to pay an annual fee, for the Contingent Period, in relation to the Acquisitions and the Contingent Subscription of £320 million less four per cent. per annum of the value of any B shares subscribed for under the Contingent Subscription. Such fee is payable in cash or, with HM Treasury's consent, by waiving certain UK tax reliefs that are treated as deferred tax assets or through a further issue of B shares to HM Treasury. The annual fee ceases to be payable on termination of the Contingent Subscription and if the company terminates the Contingent Subscription in part, the fee will reduce proportionately.

The company gave certain representations and warranties to HM Treasury on the date of the Acquisitions and Contingent Capital Agreement, on the date the circular was posted to shareholders, on the first date on which all of the conditions precedent were satisfied, or waived, and on the date of the Acquisitions. The company has agreed to give such representations and warranties again on each date (if any) a Contingent Subscription is triggered and on each date (if any) on which B shares are issued pursuant to a Contingent Subscription.

The company agreed to reimburse HM Treasury for its expenses incurred in connection with the Acquisitions and agreed to do so in connection with the Contingent B shares, if the Contingent Subscription is exercised

The company agreed to a number of undertakings, including with respect to: (i) restrictions on the payment of dividends or other distributions on, and the redemption of, certain securities; (ii) expectations regarding the repurchase of the B shares by the company; (iii) renegotiations of the terms of the Contingent Subscription as a result of future legislative or regulatory changes; (iv) negotiating in good faith to maintain the status of the B shares and Dividend Access Share as Core Tier 1 capital; and (v) restrictions in relation to the company's share premium account.

HM Treasury has agreed to waive its statutory pre-emption rights arising out of the B shares and the Dividend Access Share in respect of any future issue of equity securities by the company other than B shares and has agreed to vote its B shares and the Dividend Access Share, as applicable, in favour of each special resolution to disapply its pre-emption rights under the B shares and/or the Dividend Access Share then held by HM Treasury every time they arise. The pre-emption rights arising out of the B shares and the Dividend Access Share will also be disapplied in the Articles of Association.

HM Treasury has agreed that it shall not be entitled to exercise its option to convert B shares into ordinary shares to the extent that it holds more than 75 per cent. of the ordinary shares of the company or to the extent that the exercise of such option would result in it holding more than 75 per cent. of the ordinary shares of the company.

HM Treasury has agreed that it shall not be entitled to vote the B shares or the Dividend Access Share to the extent that votes cast on such B shares and the Dividend Access Share, together with any other votes which HM Treasury is entitled to cast in respect of any other ordinary shares held by or on behalf of HM Treasury, would exceed 75 per cent. of the total votes eligible to be cast on a resolution proposed at a general meeting of the company.

For as long as it is a substantial shareholder of the company (within the meaning of the UKLA's Listing Rules), HM Treasury has undertaken not to vote on related party transaction resolutions at general meetings and to direct that its affiliates do not so vote.

#### **Accession Agreement**

The company acceded to the APS through an accession agreement (the "Accession Agreement") entered into with HM Treasury, which became effective on 22 December 2009. The Accession Agreement incorporates the terms and conditions of the APS set out in the document entitled 'UK Asset Protection Scheme Terms and Conditions' which is available on HM Treasury's website (the 'Scheme Conditions'). The Accession Agreement which incorporates the Scheme Conditions is accounted for as a credit derivative and it tailors the APS to the company (by, amongst other things, setting applicable bank-specific thresholds and addressing a limited number of other bank-specific issues).

Under the APS, HM Treasury is liable to make payments to the company in respect of a pre-defined pool of assets and exposures (the "Covered Assets") in respect of which a specified failure to pay, bankruptcy or restructuring trigger occurs or is deemed to occur. Payments under the APS are intended to protect the company, over time, for 90% of the amount by which cumulative losses on the whole portfolio of Covered Assets (as reduced by cumulative recoveries on the portfolio) exceed a fixed first loss threshold of £60 billion. Cumulative losses (as reduced by cumulative recoveries) below the first loss threshold, and a 10% vertical slice of any cumulative losses (as reduced by cumulative recoveries) exceeding the first loss threshold, are for the account of the company.

Protection under the APS is, subject to various requirements under the Scheme Conditions, provided in respect of the Covered Assets on the company's consolidated balance sheet as at 31 December 2008 with an aggregate covered amount of £282 billion. Protection under the APS may be lost or limited in certain specified circumstances, including the failure of a Covered Asset to satisfy certain asset eligibility criteria set out in the Scheme Conditions.

During the life of the APS, the company will pay HM Treasury a non-refundable annual fee (payable in advance) of £700 million per annum for the first three years of the APS and £500 million per annum until the earlier of (i) the date of termination of the APS and (ii) 31 December 2099. The annual fee can, subject to HM Treasury's consent, be paid wholly or partly by means of the waiver of certain UK tax reliefs that are treated as deferred tax assets or funded by the issuance of additional B shares to HM Treasury.

## Additional information continued

The company has the right, in certain circumstances, to withdraw from the APS permanently all or part of a Covered Asset. In addition, the company contractually has the right to terminate the APS exercisable at any time provided that the FSA has confirmed in writing to HM Treasury that it has no objection to the proposed termination. An exit fee and, potentially, a refund of HM Treasury's net payments under the APS are payable by the company upon such termination. The Scheme Conditions also contain various provisions and restrictions on the management and administration of the Covered Assets and certain related assets. The company is obliged to manage such assets in accordance with the asset management objective, which is to maximise the expected net present value of such assets (discounted at an HM Treasury rate), including by minimising losses and potential losses and maximising recoveries and potential recoveries. The company also has monitoring and reporting obligations under the Scheme Conditions which are aimed at the transparency in respect of the Covered Assets to enable HM Treasury to manage and assess its exposure under the APS. In addition, the company has to establish a separate governance structure for the purposes of the APS. Further, the Scheme Conditions and the Accession Agreement also contain requirements for the development of a remuneration policy for the Group and specific remuneration requirements for certain officers and employees of the company.

HM Treasury has the right to appoint one or more step-in managers to exercise extensive step-in rights in relation to all or some of the Covered Assets upon the occurrence of certain specified trigger events.

Certain Scheme Conditions are subject to modification at any time with retrospective effect at the discretion of HM Treasury without the company's consent. The modification rights arise broadly and subject to certain conditions where the operation, interpretation or application of such Scheme Conditions conflicts with any of the overriding general principles set out in the Scheme Conditions.

There are material restrictions on the form and substance of announcements or public statements (including any required by law or the rules of any securities exchange) made by the Group in relation to the APS or to HM Treasury in connection with the APS without HM Treasury's consent.

In connection with its participation in the APS, the company has agreed to a number of behavioural commitments in respect of lending for businesses in the UK, personal current accounts in the UK as well as to develop and implement a capital optimisation exercise designed to increase the Group's Core Tier 1 capital.

#### Second Subscription and Transfer Agreements

In connection with the B share Issue which took place on 22 December 2009, the company, HM Treasury and Aonach Mor Limited entered into several agreements, in respect of the subscription and transfer of ordinary shares and redeemable preference shares in Aonach Mor Limited. Under the terms of these agreements:

- the company and HM Treasury acquired ordinary shares in Aonach Mor Limited and entered into put and call options in respect of the ordinary shares in Aonach Mor Limited subscribed for by HM Treasury that would have been exercisable if the B share issue had not proceeded;
- (ii) HM Treasury applied monies paid under the B share issue to subscribe for redeemable preference shares in Aonach Mor Limited to an aggregate value equal to such monies; and
- (iii) the company alloted and issued the B shares to HM Treasury in consideration of HM Treasury transferring its holding of redeemable preference shares and ordinary shares in Aonach Mor Limited to the company.

Accordingly, instead of receiving cash as consideration for the issue of the B shares, at the conclusion of the B share issue the company owned the entire issued ordinary and redeemable preference share capital of Aonach Mor Limited whose only assets are its cash reserves, which represent an amount equivalent to the proceeds of the B share issue. The company is able to utilise this amount equivalent to the B share issue net proceeds by exercising its right of redemption over the redeemable preference shares it holds in Aonach Mor Limited.

#### The Tax Loss Waiver

On 26 November 2009, the company entered into three agreements (together comprising the Tax Loss Waiver) which provide the right, at the company's option, subject to HM Treasury consent, to satisfy all or part of the annual fee in respect of the APS or the Contingent Subscription arrangement, and the exit fee payable in connection with any termination of the Group's termination in the APS (but not the refund of the net payments it has received from HM Treasury under the APS), by waiving the entitlement to certain UK tax reliefs that are treated as deferred tax assets. The Tax Loss Waiver contains undertakings designed to prevent the Group from engaging in arrangements which have a main purpose of reducing the net cost to the Group of any waiver of tax reliefs pursuant to the Tax Loss Waiver.

#### State Aid Commitment Deed

As a result of the State aid granted to the company, it was required to work with HM Treasury to submit a State aid restructuring plan to the European Commission, which has now been approved under the State aid rules. The company has agreed a series of measures to be implemented over a four year period, which supplement the measures in the company's strategic plan.

The Group entered into a State Aid Commitment Deed with HM Treasury which provides that the Group will comply or procure compliance with these measures and behavioural commitments. The Group agreed to do all acts and things necessary to ensure HM Treasury's compliance with its obligations under any European Commission decision approving State aid to the Group.

The State Aid Commitment Deed also provides that if the European Commission adopts a decision that the UK Government must recover any State aid (a "Repayment Decision") and the recovery order of the Repayment Decision has not been annulled or suspended by the Court of First Instance or the European Court of Justice, then the Group must repay HM Treasury any aid ordered to be recovered under the Repayment Decision.

The State Aid Commitment Deed also provides for the Group's undertakings in respect of State aid to be modified in certain limited circumstances. However, HM Treasury has undertaken that it will not, without the consent of the Group, agree modifications to the Group's undertakings with respect to State aid which are significantly more onerous to the Group than those granted in order to obtain the State aid approval.

#### State Aid Costs Reimbursement Deed

Under the State Aid Costs Reimbursement Deed, the Group has agreed to reimburse HM Treasury for fees, costs and expenses associated with the State aid and State aid approval.

#### **Exchange Offers and Tender Offers**

Pursuant to two Dealer Management Agreements dated 26 March 2009 entered into between (i) RBS Financing Limited, the Royal Bank, UBS Limited and HSBC Bank plc and (ii) the company, RBS Financing Limited, Greenwich Capital Markets Inc., UBS Securities LLC and HSBC Securities (USA) Inc. and related offering memoranda dated the same date, RBS Financing Limited, a wholly-owned subsidiary of the company, invited (1) holders of certain existing Tier 1 capital and upper Tier 2 capital securities of the Group to offer to exchange any or all of such securities for new senior unsecured notes of the company and (2) holders of certain existing Tier 1 capital and upper Tier 2 capital securities of the Group to tender any or all of such securities for purchase for cash. As a result of the exchange offers and tender offers, the Group realised an aggregate pre-tax gain of £4.6 billion (including gains from associated hedges).

# Agreement by RBS Sempra Commodities to sell its metals, oil and European energy business lines

On 16 February 2010, the company announced that RBS Sempra Commodities, a joint venture owned by RBS plc and Sempra Energy, had agreed to sell to J.P. Morgan its metals, oils and European energy business lines for a total cash consideration equal to tangible net asset value plus a premium of US\$468 million, US\$1.7 billion as at 30 November 2009 (unaudited), of which RBS's share post partner distributions will be approximately 47 per cent. Completion of the transaction is subject to certain conditions including regulatory approvals.

Shareholder info	ormation			

#### Shareholder information

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# Shareholder information

#### Financial calendar

Annual General Meeting 28 April 2010 at 1pm

Edinburgh International Conference Centre.

The Exchange, Morrison Street,

Edinburgh

Interim results August 2010

# Dividends Payment dates:

Cumulative preference shares 28 May and 31 December 2010

Non-cumulative preference shares 31 March, 30 June,

30 September and 31 December 2010

Ex-dividend dates:

Cumulative preference shares 28 April 2010

Record dates:

Cumulative preference shares 30 April 2010

For further information on the payment of dividends, see page 377.

#### Shareholder enquiries

Shareholdings in the company may be checked by visiting the 'Shareholder Services' section of our website (www.rbs.com/shareholder). You will need the shareholder reference number printed on your share certificate or tax voucher to gain access to this information.

You may also check your shareholding by contacting our Registrar:

Computershare Investor Services PLC The Pavilions Bridgwater Road Bristol BS99 6ZZ

Telephone: +44 (0)870 702 0135 Fax: +44 (0)870 703 6009

Web: www.investorcentre.co.uk/contactus

Shareholders may also download forms via the 'Shareholder Services' section of our website (www.rbs.com/shareholder).

## Braille and audio Annual Review and Summary Financial Statement

Shareholders requiring a Braille or audio version of the Annual Review and Summary Financial Statement should contact the Registrar on +44 (0)870 702 0135.

#### ShareGift

The company is aware that shareholders who hold a small number of shares may be retaining these shares because dealing costs make it uneconomical to dispose of them. ShareGift, the charity share donation scheme is a free service operated by The Orr Mackintosh Foundation (registered charity 1052686) to enable shareholders to donate shares to charity.

Should you wish to donate your shares to charity in this way you should contact ShareGift for further information:

ShareGift, The Orr Mackintosh Foundation, 17 Carlton House Terrace, London SW1Y 5AH Tel: +44 (0)20 7930 3737 www.sharegift.org Donating your shares in this way will not give rise to either a gain or a loss for UK capital gains tax purposes and you may be able to reclaim UK income tax on gifted shares. Further information can be obtained from HM Revenue & Customs.

## Warning to shareholders - boiler room scams

Over the last few years, many companies have become aware that their shareholders have received unsolicited phone calls or correspondence concerning investment matters. These are typically from overseas based 'brokers' who target UK shareholders, offering to sell them what often turn out to be worthless or high risk shares in US or UK investments. These operations are commonly known as 'boiler rooms'. These 'brokers' can be very persistent and extremely persuasive, and a 2006 survey by the Financial Services Authority (FSA) has reported that the average amount lost by investors is around £20,000.

It is not just the novice investor that has been duped in this way; many of the victims had been successfully investing for several years. Shareholders are advised to be very wary of any unsolicited advice, offers to buy shares at a discount or offers of free company reports. If you receive any unsolicited investment advice:

- Make sure you get the correct name of the person and organisation;
- Check that they are properly authorised by the FSA before getting involved by visiting www.fsa.gov.uk/pages/register;
- Report the matter to the FSA either by calling +44 (0)300 500 5000 or visiting www.moneymadeclear.fsa.gov.uk; and
- · If the calls persist, hang up.

If you deal with an unauthorised firm, you will not be eligible to receive payment under the Financial Services Compensation Scheme. The FSA can be contacted by completing an online form at www.moneymadeclear.fsa.gov.uk/contactus

Details of any share dealing facilities that the company endorses will be included in company mailings.

More detailed information on this or similar activity can be found on the FSA website www.moneymadeclear.fsa.gov.uk

#### Capital gains tax

For shareholders who held RBS ordinary shares at 31 March 1982, the market value of one ordinary share held was 103p. After adjusting for the following:

- the 1 March 1985 rights issue;
- the 1 September 1989 capitalisation issue;
- the bonus issue of Additional Value Shares on 12 July 2000;
- the 8 May 2007 bonus issue;
- · the 6 June 2008 rights issue; and
- the 15 September 2008 capitalisation issue,

the adjusted 31 March 1982 base value of one ordinary share held currently is 83.3p. Further adjustments will be necessary for shareholders who took up their basic entitlement under the 1 December 2008 and/or 14 April 2009 open offers.

For shareholders who held NatWest ordinary shares at 31 March 1982, the market vale of one ordinary share held was 91.2p for shareholders who accepted the basic terms of the RBS offer. This takes account of the following:

- the August 1984 rights issue of NatWest ordinary shares;
- the June 1986 rights issue of NatWest ordinary shares;
- the June 1989 bonus issue of NatWest ordinary shares;
- the bonus issue of Additional Value Shares on 12 July 2000;
- the 8 May 2007 bonus issue;
- the 6 June 2008 rights issue; and
- the 15 September 2008 capitalisation issue.

Further adjustments to the adjusted 31 March 1982 value will be necessary for shareholders who took up their basic entitlement under the 1 December 2008 and/or 14 April 2009 open offers.

The information set out above is intended as a general guide only and is based on current United Kingdom legislation and HM Revenue & Customs practice as at this date. This information deals only with the position of individual shareholders who are resident in the United Kingdom for tax purposes, who are the beneficial owners of their shares and who hold their shares as an investment. It does not deal with the position of shareholders other than individual shareholders, shareholders who are resident outside the United Kingdom for tax purposes or certain types of shareholders, such as dealers in securities.

#### Analyses of ordinary shareholders

At 31 December 2009	Shareholdings	Number of shares – millions	%
Individuals	216,834	1,205.3	2.1
Banks and nominee companies	19,579	54,118.0	96.0
Investment trusts	169	37.1	0.1
Insurance companies	223	3.7	0.1
Other companies	1,654	694.6	1.2
Pension trusts	39	2.7	_
ther corporate bodies	99	304.3	0.5
	238,597	56,365.7	100.0
Range of shareholdings:			
1 – 1,000	75,577	32.9	0.1
1,001 – 10,000	131,549	486.5	0.8
10,001 – 100,000	29,634	673.7	1.2
100,001 – 1,000,000	1,161	320.0	0.6
1,000,001 – 10,000,000	473	1,601.3	2.8
10,000,001 and over	203	53,251.3	94.5

#### **Trading market**

#### Non-cumulative dollar preference shares

On 26 March 1997, 8 February 1999, 30 September 2004, 26 August 2004, 19 May 2005, 9 November 2005, 25 May 2006, 27 December 2006, 28 June 2007, 27 September 2007 and 4 October 2007 the company issued the following American Depository Shares (ADSs) representing non-cumulative dollar preference shares of the company, in the United States, which were outstanding at 31 December 2009:

8,000,000 Series F (\*Series F ADSs\*) representing 8,000,000 non-cumulative dollar preference shares, Series F;

12,000,000 Series H (\*Series H ADSs\*) representing 12,000,000 non-cumulative dollar preference shares, Series H;

34,000,000 Series L (\*Series L ADSs\*) representing 34,000,000 non-cumulative dollar preference shares, Series L;

37,000,000 Series M (\*Series M ADSs\*) representing 37,000,000 non-cumulative dollar preference shares, Series M;

40,000,000 Series N (\*Series N ADSs\*) representing 40,000,000 non-cumulative dollar preference shares, Series N;

22,000,000 Series P (\*Series P ADSs\*) representing 22,000,000 non-cumulative dollar preference shares, Series P;

27,000,000 Series Q (\*Series Q ADSs\*) representing 27,000,000 non-cumulative dollar preference shares, Series Q;

26,000,000 Series R (\*Series R ADSs\*) representing 26,000,000 non-cumulative dollar preference shares, Series R;

38,000,000 Series S (\*Series S ADSs\*) representing 38,000,000 non-cumulative dollar preference shares, Series S;

64,000,000 Series T (\*Series T ADSs\*) representing 64,000,000 non-cumulative dollar preference shares, Series T; and

Each of the respective ADSs set out above represents the right to receive one corresponding preference share, and is evidenced by an American Depository Receipt (ADR) and is listed on the New York Stock Exchange, a subsidiary of NYSE Euronext (NYSE).

The ADRs evidencing the ADSs above were issued pursuant to Deposit Agreements, among the company, The Bank of New York, as depository, and all holders from time-to-time of ADRs issued thereunder. Currently, there is no non-United States trading market for any of the non-cumulative dollar preference shares. All of the non-cumulative dollar preference shares are held by the depository, as custodian, in bearer form

At 31 December 2009, there were 99 registered shareholders of Series F ADSs, 66 registered shareholders of Series H ADSs, 29 registered shareholders of Series L ADSs, 7 registered shareholders of Series M ADSs, 39 registered shareholders of Series N ADSs, 42 registered shareholders of Series P ADSs, 14 registered shareholders of Series Q ADSs, 2 registered shareholders of Series R ADSs, 5 registered shareholders of Series S ADSs, 24 registered shareholders of Series T ADSs and 1 registered shareholder of Series U ADSs.

#### **PROs**

In August 2001, the company issued US\$1.2 billion of perpetual regulatory tier one securities (PROs) in connection with a public offering in the United States. The PROs are listed on the NYSE.

#### ADSs representing ordinary shares

In October 2007, the company listed ADSs, each representing one ordinary share nominal value 25p each (or a right to receive one ordinary share), and evidenced by an ADR or uncertificated securities, on the NYSE. With effect from 7 November 2008, the ratio of one ADS representing one ordinary share changed to one ADS representing 20 ordinary shares. As of 31 December 2009, 14.2 million ADSs were outstanding. The ADSs were issued in connection with the company's bid for the outstanding share capital of ABN AMRO Holding N.V.

The ADSs described in the above paragraph were issued pursuant to a Deposit Agreement, among the company, The Bank of New York Mellon, as depository, and all owners and holders from time to time of ADSs issued thereunder. The ordinary shares of the company are listed and traded on the London Stock Exchange. All ordinary shares are deposited with the principal London office of The Bank of New York Mellon, as custodian for the depository.

The following table shows, for the periods indicated, the high and low sales prices for each of the outstanding ADSs representing non-cumulative dollar preference shares and PROs, as reported on the NYSE or NASDAQ:

Figures in US\$		Series F ADSs	Series H ADSs	Series L ADSs	Series M ADSs	Series N ADSs	Series P ADSs	Series Q ADSs	Series R ADSs	Series S ADSs	Series T ADSs	Series U ADSs	PROs(1)
By month													
January 2010	High	18.34	17.26	14.60	13.45	13.40	13.22	13.60	13.03	13.45	14.62	66.00	77.67
•	Low	16.57	15.10	13.67	11.50	11.40	11.15	11.81	11.02	11.73	12.90	54.00	67.13
December 2009	High	16.04	15.19	13.40	11.36	11.29	11.06	11.29	11.06	11.25	12.08	54.00	69.25
	Low	15.34	14.16	12.70	10.25	10.10	10.10	10.53	9.87	10.22	10.96	47.00	62.00
November 2009	High	17.06	15.90	13.65	11.25	11.05	11.16	11.69	11.05	11.12	11.83	48.50	62.25
	Low	13.26	12.80	10.13	8.41	8.38	8.20	8.41	8.33	8.36	9.21	43.00	60.12
October 2009	High	14.82	14.09	11.77	11.00	11.00	11.00	11.41	11.00	11.15	12.47	51.95	60.38
	Low	12.40	11.59	9.51	9.40	9.50	9.28	9.91	9.17	9.75	10.73	45.00	55.62
September 2009	High	15.20	14.24	11.86	11.94	12.01	11.60	12.42	11.65	12.18	14.02	57.50	55.63
	Low	12.50	10.84	9.00	9.41	9.30	9.10	9.69	8.94	9.50	10.66	42.25	52.25
August 2009	High	18.30	16.46	13.14	14.07	14.11	13.91	15.15	13.63	14.45	16.48	54.00	52.25
	Low	12.50	10.79	9.08	9.26	9.14	9.19	9.80	9.04	9.57	10.75	43.00	50.25
By quarter													
2009: Fourth quarter	High	17.06	15.90	13.65	11.36	11.29	11.16	11.69	11.06	11.25	12.47	54.00	69.25
	Low	12.40	11.59	9.51	8.41	8.38	8.20	8.41	8.33	8.36	9.21	43.00	55.62
2009: Third quarter	High	18.30	16.46	13.14	14.07	14.11	13.91	15.15	13.63	14.45	16.48	57.50	55.63
		12.50	10.79	9.00	9.26	9.14	9.10	9.69	8.94	9.50	10.66	39.00	50.25
2009: Second quarter	High	15.73	14.10	11.36	12.80	12.54	12.36	13.20	11.98	13.11	14.24	43.25	50.50
	Low	6.99	6.13	4.90	5.62	5.40	5.25	5.76	5.25	5.74	6.00	21.25	28.00
2009: First quarter	High	14.19	12.99	10.89	12.25	11.75	11.50	12.18	11.30	11.84	13.51	43.96	56.03
	Low	3.00	2.77	2.21	2.63	2.55	2.43	2.64	2.37	2.58	2.78	8.98	20.00
2008: Fourth quarter	High	14.10	13.40	10.94	11.36	11.70	11.10	12.20	11.16	11.98	13.09	74.78	84.10
	Low	5.10	5.00	4.37	4.51	4.20	4.50	4.34	4.16	4.36	5.43	39.84	53.60
2008: Third quarter	High	24.00	22.11	17.31	19.36	19.29	18.76	20.49	18.32	20.06	22.42	92.03	96.30
	Low		7.00	4.74	8.49	5.98	5.24	5.80	5.40	6.25	8.00	74.34	83.82
2008: Second quarter		25.74	24.95	20.22	22.64	22.73	22.01	23.74	21.57	22.99	24.73	96.63	93.76
		21.50	20.15	16.12	17.90	18.10	17.34	18.78	17.08	18.62	20.40	85.25	89.23
2008: First quarter	_	25.59	25.30	22.27	24.12	24.01	23.85	24.95	23.52	24.66	25.66	105.61	107.55
	Low	24.50	24.00	18.05	20.60	19.78	20.05	21.80	19.79	20.77	23.95	86.13	93.76
By year													
2009	High	18.30	16.46	13.65	14.07	14.11	13.91	15.15	13.63	14.45	16.48	57.50	69.25
	Low	3.00	2.77	2.21	2.63	2.55	2.43	2.64	2.37	2.58	2.78	8.98	20.00
2008		25.74	25.30	22.27	24.12	24.01	23.85	24.95	23.52	24.66	25.66	105.61	107.55
	Low	5.10	5.00	4.37	4.51	4.20	4.50	4.34	4.16	4.36	5.43	39.84	53.60
2007	_	26.50	25.85	24.75	25.99	25.75	25.83	26.91	25.50	25.20	25.48	107.98	122.07
		23.60	22.70	17.90	19.68	19.50	19.25	20.71	18.96	20.26	22.61	98.34	100.49
2006	_	27.25	25.95	24.62	26.08	25.96	26.07	26.76	_	_	_	_	122.23
		25.29	25.01	21.15	23.58	23.32	22.76	24.67	_	_	_	_	106.06
2005		28.00	26.19	24.99	26.75	26.23	25.50	_	_	_	_	_	129.57
	Low	26.02	25.20	22.67	24.77	24.70	24.60	_	_	_	_	_	116.70

Note

(1) Price quoted as a % of US\$1,000 nominal.

#### Ordinary shares

The following table shows, for the periods indicated, the high and low sales prices for the company's ordinary shares on the London Stock Exchange, as derived from the Daily Official List of the UK Listing Authority and restated for the effect of the rights issue in June 2008 and the capitalisation issue in September 2008.

By month		£	By quarter		£	By year		£
January 2010	High	0.3834	2009: Fourth quarter	High	0.5055	2009	High	0.5765
	Low	0.3210		Low	0.2841		Low	0.1030
December 2009	High	0.3512	2009: Third quarter	High	0.5765	2008	High	3.7054
	Low	0.2841		Low	0.3546		Low	0.4140
November 2009	High	0.3940	2009: Second quarter	High	0.4800	2007	High	6.0208
	Low	0.3299		Low	0.2510		Low	3.3265
October 2009	High	0.5055	2009: First quarter	High	0.5500	2006	High	5.5770
	Low	0.3960		Low	0.1030		Low	4.6559
September 2009	High	0.5690	2008: Fourth quarter	High	1.8620	2005	High	5.1081
	Low	0.5160		Low	0.4140		Low	4.2456
August 2009	High	0.5765	2008: Third quarter	High	2.4293			
	Low	0.4283		Low	1.6098			
			2008: Second quarter	High	3.2156			
				Low	2.0707			
			2008: First quarter	High	3.7054			
				Low	2.5540			

On 23 February 2010, the closing price of the ordinary shares on the London Stock Exchange was £0.36, equivalent to \$0.56 per share translated at the Noon Buying Rate of \$1.5432 per £1.00 on 23 February 2010.

#### **ADS**s

The following table shows, for the periods indicated, the high and low sales prices for the company's ordinary ADSs, as reported on the NYSE composite tape and restated for the effect of the rights issue in June 2008 and the capitalisation issue in September 2008.

By month		US\$	By quarter		US\$	By year		US\$
January 2010	High	12.74	2009: Fourth quarter	High	16.00	2009	High	18.95
	Low	10.21		Low	9.17		Low	3.33
December 2009	High	11.49	2009: Third quarter	High	18.95	2008	High	149.05
	Low	9.17		Low	11.45		Low	12.20
November 2009	High	13.52	2009: Second quarter	High	14.85	2007	High	189.25
	Low	11.12		Low	7.35		Low	141.18
October 2009	High	16.00	2009: First quarter	High	16.70			
	Low	12.96		Low	3.33			
September 2009	High	18.95	2008: Fourth quarter	High	66.00			
	Low	16.59		Low	12.20			
August 2009	High	18.74	2008: Third quarter	High	93.85			
	Low	14.18		Low	55.00			
			2008: Second quarter	High	129.96			
				Low	83.71			
			2008: First quarter	High	149.05			
				Low	105.18			

With effect from 7 November 2008, the ratio of one ADS representing one ordinary share changed to one ADS representing 20 ordinary shares. The prices in the table have been adjusted accordingly.

On 23 February 2010, the closing price of the ordinary ADSs on the New York Stock Exchange was \$11.00.

## **Dividend history**

#### Preference and other non-equity dividends

			2009		2008		2007		2006		2005	
	Sul	bordinated			Subordinated		Subordinated		Subordinated		Subordinated	
Amount per share	\$	liabilities £	\$	Equity £	liabilities £	Equity £	liabilities £	Equity £	liabilities £	Equity £	liabilities £	Equity £
Non-cumulative preference shares												
of US\$0.01												
- Series D (redeemed March 2006)	_	_			_				0.21		1.13	
- Series E (redeemed January 2007)	_	_			_		0.04		1.10		1.12	
– Series F	1.91	1.22			1.04		0.96		1.03		1.06	
- Series G (redeemed January 2007)		_			_		0.04		1.00		1.02	
– Series H	1.81	1.15			0.99		0.91		0.98		1.00	
- Series I (redeemed March 2006)	_	_			_		_		0.20		1.10	
- Series J (redeemed November 2005)	_	_			_		_		_		1.06	
- Series K (redeemed January 2007)	_	_			_		0.04		1.06		1.09	
- Series L	1.44	0.92			0.78		0.72		0.78		0.79	
– Series M			1.60	1.02		0.89		0.80		0.87		0.88
- Series N			1.59	1.01		0.88		0.79		0.86		0.55
– Series P			1.56	0.99		0.87		0.78		0.85		0.13
- Series Q			1.69	1.07		0.94		0.84		0.53		_
- Series R			1.53	0.97		0.85		0.77				_
- Series S			1.65	1.05		0.92		0.41				_
– Series T			1.81	1.15		1.01		0.23				
<ul><li>Series U</li></ul>			7,640	5,019		3,935		_		_		_
Non-cumulative convertible												
preference shares of US\$0.01												
– Series 1	91.18	60.33			49.66		45.58		50.26		50.33	
<ul> <li>Series 2 (redeemed March 2005)</li> </ul>	_	_			_		_		_		11.60	
- Series 3 (redeemed December 2005)	_	_			_				_		43.03	
Non-cumulative convertible												
preference shares of €0.01												
<ul> <li>Series 1 (redeemed March 2005)</li> </ul>	_	_			_		_		_		11.54	
Non-cumulative preference shares												
of €0.01												
– Series 1			79.96	49.46		46.53		39.63		37.18		41.14
- Series 2			74.36	46.00		41.79		35.52		36.22		_
– Series 3			5,052	3,125		2,782		_		_		_
Non-cumulative convertible												
preference shares of £0.01												
– Series 1	119.43	73.87			73.87		73.87		73.87		73.87	
Non-cumulative preference												
shares of £1				04 :-								
- Series 1			131.96	81.62		80.73		_		_		_
- Series 2 (redeemed April 2009)			88.45	54.71								

The Group has undertaken that, unless otherwise agreed with the European Commission, neither the company nor any of its direct or indirect subsidiaries (excluding companies in the ABN AMRO Group) will pay external investors any dividends or coupons on existing hybrid capital instruments (including preference shares, B shares and upper and lower tier 2 instruments) from a date starting not later than 30 April 2010 and for a period of two years thereafter ("the deferral period"), or exercise any call rights in relation to these capital instruments between 24 November 2009 and the end of the deferral period, unless there is a legal obligation to do so. Hybrid capital instruments issued after 24 November 2009 will generally not be subject to the restriction on dividend or coupon payments or call options.

For further information, see Note 7 on the accounts.

#### Ordinary dividends

Ordinary dividends per share for prior years in the table below were restated for the effect of the rights issue in June 2008 and the capitalisation issue in September 2008.

Amount per share and American Depository Share (1)	2009 pence	2008 pence	2007 pence	2006 pence	2005 pence
Interim (2)	_	_	8.5	6.8	5.4
Final (3)	_	_	19.3	18.5	14.8
Total dividends on equity shares	_	_	27.8	25.3	20.2

#### Notes

- (1) Each American Depository Share represents 20 ordinary shares. The historical amounts listed in the table apply to the ordinary shares, as the American Depositary Shares were not issued until October 2007 as described above under Trading Market.
- (2) In 2008, the company issued new ordinary shares by way of a capitalisation issue rather than paying an interim dividend.
- (3) Final dividends for each year were proposed in the indicated year and paid in the following year.

For further information, see Note 8 on the accounts.

## **Taxation for US Holders**

The following discussion summarises certain US federal and UK tax consequences of the acquisition, ownership and disposition of ordinary shares, non-cumulative dollar preference shares, ADSs representing ordinary shares (ordinary ADSs), ADSs representing non-cumulative dollar preference shares (preference ADSs) or PROs by a beneficial owner that is a citizen or resident of the United States or that otherwise will be subject to US federal income tax on a net income basis in respect of the ordinary shares, non-cumulative dollar preference shares. ordinary ADSs, preference ADSs or PROs (a US Holder). This summary assumes that a US Holder is holding ordinary shares, non-cumulative dollar preference shares, ordinary ADSs, preference ADSs or PROs, as applicable, as capital assets. This summary does not address the tax consequences to a US Holder (i) that is resident (or, in the case of an individual, ordinarily resident) in the UK for UK tax purposes, (ii) that carries on a trade, profession or vocation through a branch, agency or permanent establishment in the UK in connection with which their ordinary shares, non-cumulative preference shares, ordinary ADSs, preference ADSs or PROs, are held, used or acquired, or (iii) generally, that is a corporation which alone or together with one or more associated companies, controls, directly or indirectly, 10% or more of the voting stock of the company, nor does this summary address the tax consequences to US Holders subject to special rules, such as certain financial institutions, dealers or traders in securities who use a mark-tomarket method of tax accounting, persons holding ordinary shares, non-cumulative dollar preference shares, ordinary ADSs, preference

ADSs or PROs as part of a hedging transaction, straddle, wash sale, conversion transaction or integrated transaction or persons entering into a constructive sale with respect to such securities, persons whose functional currency for US federal income tax purposes is not the US dollar, entities classified as partnerships for US federal income tax purposes, tax-exempt entities or persons that own or are deemed to own 10% or more of the voting stock of the company.

The statements and practices set forth below regarding US and UK tax laws, including the US/UK double taxation convention relating to income and capital gains which entered into force on 31 March 2003 (the Treaty), and the US/UK double taxation convention relating to estate and gift taxes (the Estate Tax Treaty), are based on those laws and practices as in force and as applied in practice on the date of this report. This summary is not exhaustive of all possible tax considerations and holders are advised to satisfy themselves as to the overall tax consequences, including specifically the consequences under US federal, state, local and other laws, and possible changes in taxation law, of the acquisition, ownership and disposition of ordinary shares, non-cumulative dollar preference shares, ordinary ADSs, preference ADSs or PROs by consulting their own tax advisers.

The following discussion assumes that the company is not, and will not become, a passive foreign investment company (PFIC) – see 'Passive Foreign Investment Company considerations' on page 382.

# Ordinary shares, preference shares, ordinary ADSs and preference ADSs

#### Taxation of dividends

For the purposes of the Treaty, the Estate Tax Treaty and the US Internal Revenue Code of 1986 as amended (the Code), US Holders of ordinary ADSs and preference ADSs should be treated as owners of the ordinary shares and the non-cumulative dollar preference shares underlying such ADSs.

The US Treasury has expressed concerns that parties to whom depositary receipts are released before shares are delivered to the depositary, or intermediaries, in the chain of ownership between US holders and the issuer of the security underlying the depositary receipts may be taking actions that are inconsistent with the claiming of foreign tax credits for US holders of depositary receipts. Such actions would also be inconsistent with the claiming of the reduced rate of US tax applicable to dividends received by certain non-corporate US holders. Accordingly, the availability of the reduced tax rate for dividends received by certain non-corporate US holders of ordinary ADSs could be affected by actions taken by such parties or intermediaries.

The company is not required to withhold UK tax at source from dividend payments it makes or from any amount (including any amounts in respect of accrued dividends) distributed by the company. US Holders who are not resident or ordinarily resident in the UK and who do not carry on a trade, profession or vocation in the UK through a branch, agency or permanent establishment in connection with which their ordinary shares, non-cumulative preference shares, ordinary ADSs or preference ADSs are held, used or acquired will not be subject to UK tax in respect of any dividends received on the relevant shares or ADSs.

Distributions by the company (other than certain pro rata distributions of ordinary shares or rights to receive such shares) will constitute foreign source dividend income for US federal income tax purposes to the extent paid out of the current or accumulated earnings and profits of the company, as determined for US federal income tax purposes. Because the company does not maintain calculations of its earnings and profits under US federal income tax principles, it is expected that distributions will be reported to US Holders as dividends. Payments will not be eligible for the dividends-received deduction generally allowed to corporate US holders.

Subject to applicable limitations that may vary depending upon a holder's individual circumstances, dividends paid to certain non-corporate US Holders in taxable years beginning before 1 January 2011 will be taxable at a maximum tax rate of 15%. Non-corporate US Holders should consult their own tax advisers to determine whether they are subject to any special rules that limit their ability to be taxed at this favourable rate.

Dividends will be included in a US Holder's income on the date of the US Holder's (or in the case of ADSs, the depositary's) receipt of the dividend. The amount of any dividend paid in pounds sterling or euros to be taken into income by a US Holder will be the US dollar amount calculated by reference to the relevant exchange rate in effect on the date of such receipt regardless of whether the payment is in fact converted into US dollars. If the dividend is converted into US dollars on the date of receipt, the US Holder generally should not be required to recognise foreign currency gain or loss in respect of the dividend income. If the amount of such dividend is not converted into US dollars on the date of receipt, the US Holder may have foreign currency gain or loss.

#### Taxation of capital gains

A US Holder that is not resident (or, in the case of an individual, ordinarily resident) in the UK will not normally be liable for UK tax on capital gains realised on the disposition of an ordinary share, a non-cumulative dollar preference share, an ordinary ADS or a preference ADS unless at the time of the disposal, in the case of a corporate US Holder, such US Holder carries on a trade in the UK through a permanent establishment or, in the case of any other US Holder, such US Holder carries on a trade, profession or vocation in the UK through a UK branch or agency and, in each case, such ordinary share, non-cumulative dollar preference share, ordinary ADS or preference ADS is or has been used, held or acquired by or for the purposes of such trade (or profession or vocation), carried on through such permanent establishment, branch or agency. Special rules apply to individuals who are temporarily not resident or ordinarily resident in the UK.

A US Holder will, upon the sale or other disposition of an ordinary share, a non-cumulative dollar preference share, an ordinary ADS or a preference ADS, or upon the redemption of a non-cumulative dollar preference share or preference ADS, generally recognise capital gain or loss for US federal income tax purposes (assuming that in the case of a redemption of a non-cumulative dollar preference share or a preference ADS, such US Holder does not own, and is not deemed to own, any ordinary shares or ordinary ADSs of the company) in an amount equal to the difference between the amount realised (excluding in the case of a redemption any amount treated as a dividend for US federal income tax purposes, which will be taxed accordingly) and the US Holder's tax basis in such share or ADS. This capital gain or loss will be long-term capital gain or loss if the US Holder held the share or ADS so sold, disposed or redeemed for more than one year.

A US Holder who is liable for both UK and US tax on a gain recognised on the disposal of an ordinary share, a non-cumulative dollar preference share, an ordinary ADS or a preference ADS will generally be entitled, subject to certain limitations, to credit the UK tax against its US federal income tax liability in respect of such gain.

#### Estate and gift tax

Subject to the discussion of the Estate Tax Treaty in the next paragraph, ordinary shares, non-cumulative dollar preference shares, ordinary ADSs or preference ADSs beneficially owned by an individual may be subject to UK inheritance tax (subject to exemptions and reliefs) on the death of the individual or in certain circumstances, if such shares or ADSs are the subject of a gift (including a transfer at less than market value) by such individual. Inheritance tax is not generally chargeable on gifts to individuals made more than seven years before the death of the donor. Ordinary shares, non-cumulative dollar preference shares, ordinary ADSs or preference ADSs held by the trustees of a settlement may also be subject to UK inheritance tax. Special rules apply to such settlements.

An ordinary share, a non-cumulative dollar preference share, an ordinary ADS or a preference ADS beneficially owned by an individual, whose domicile is determined to be the United States for purposes of the Estate Tax Treaty and who is not a national of the UK, will not be subject to UK inheritance tax on the individual's death or on a lifetime transfer of such share or ADS, except in certain cases where the share or ADS (i) is comprised in a settlement (unless, at the time of the settlement, the settlor was domiciled in the United States and was not a national of the UK); (ii) is part of the business property of a UK permanent establishment of an enterprise; or (iii) pertains to a UK fixed base of an individual used for the performance of independent personal services. The Estate Tax Treaty generally provides a credit against US federal estate or gift tax liability for the amount of any tax paid in the UK in a case where the ordinary share, non-cumulative dollar preference share, ordinary ADS or preference ADS is subject to both UK inheritance tax and US federal estate or gift tax.

#### UK stamp duty and stamp duty reserve tax (SDRT)

The following is a summary of the UK stamp duty and SDRT consequences of transferring an ADS or ADR in registered form (otherwise than to the custodian on cancellation of the ADS) or of transferring an ordinary share or a non-cumulative dollar preference share. A transfer of a registered ADS or ADR executed and retained in the United States will not give rise to stamp duty and an agreement to transfer a registered ADS or ADR will not give rise to SDRT. Stamp duty or SDRT will normally be payable on or in respect of transfers of ordinary shares or non-cumulative dollar preference shares and accordingly any holder who acquires or intends to acquire ordinary shares or non-cumulative dollar preference shares is advised to consult its own tax advisers in relation to stamp duty and SDRT.

#### **PROs**

#### **United States**

Payments of interest on a PRO (including any UK withholding tax, as to which see below) will constitute foreign source dividend income for US federal income tax purposes to the extent paid out of the current or accumulated earnings and profits of the company, as determined for US federal income tax purposes. Because the company does not maintain calculations of its earnings and profits under US federal income tax principles, it is expected that distributions will be reported to US Holders as dividends. Payments will not be eligible for the dividends-received deduction generally allowed to corporate US holders. A US Holder who is entitled under the Treaty to a refund of UK tax, if any, withheld on a payment will not be entitled to claim a foreign tax credit with respect to such tax.

Subject to applicable limitations that may vary depending upon a holder's individual circumstances, dividends paid to certain noncorporate US Holders in taxable years beginning before 1 January 2011 will be taxable at a maximum tax rate of 15%. Non-corporate US Holders should consult their own tax advisers to determine whether they are subject to any special rules that limit their ability to be taxed at this favourable rate. A US Holder will, upon the sale, exchange or redemption of a PRO, generally recognise capital gain or loss for US federal income tax purposes (assuming that in the case of a redemption, such US Holder does not own, and is not deemed to own, any ordinary shares or ordinary ADSs of the company) in an amount equal to the difference between the amount realised (excluding any amount in respect of mandatory interest and any missed payments which are to be satisfied on a missed payment satisfaction date, which would be treated as ordinary income) and the US Holder's tax basis in the PRO.

A US Holder who is liable for both UK and US tax on gain recognised on the disposal of PROs will generally be entitled, subject to certain limitations, to credit the UK tax against its US federal income tax liability in respect of such gain.

#### **United Kingdom**

## Taxation of payments on the PROs

Payments on the PROs will constitute interest rather than dividends for UK withholding tax purposes. However, the PROs will constitute 'quoted eurobonds' within the meaning of section 987 of the Income Tax Act 2007 and therefore payments of interest will not be subject to withholding or deduction for or on account of UK taxation as long as the PROs remain at all times listed on a 'recognised stock exchange' within the meaning of section 1005 of the Income Tax Act 2007, such as the main market of the New York Stock Exchange. In all other cases, an amount must be withheld on account of UK income tax at the basic rate (currently 20%) subject to any direction to the contrary by HM Revenue & Customs under the Treaty and except that the withholding obligation does not apply to payments to persons who the company reasonably believes are within the charge to corporation tax or fall within various categories enjoying a special tax status (including charities and pension funds), or are partnerships consisting of such persons (unless HM Revenue & Customs directs otherwise). Where interest has been paid under deduction of UK withholding tax, US Holders may be able to recover the tax deducted under the Treaty.

Any paying agent or other person by or through whom interest is paid to, or by whom interest is received on behalf of an individual, may be required to provide information in relation to the payment and the individual concerned to HM Revenue & Customs. HM Revenue & Customs may communicate this information to the tax authorities of other jurisdictions.

HM Revenue & Customs confirmed at around the time of the issue of the PROs that interest payments would not be treated as distributions for UK tax purposes by reason of (i) the fact that interest may be deferred under the terms of issue; or (ii) the undated nature of the PROs, provided that at the time an interest payment is made, the PROs are not held by a company which is 'associated' with the company or by a 'funded company'. A company will be associated with the company if, broadly speaking, it is part of the same group as the company. A company will be a 'funded company' for these purposes if there are arrangements involving that company being put in funds (directly or indirectly) by the company, or an entity associated with the company holding an interest in the PROs which incidentally has banking facilities with any company associated with the company will not be a 'funded company' by virtue of such facilities.

Interest on the PROs constitutes UK source income for UK tax purposes and, as such, may be subject to income tax by direct assessment even where paid without withholding. However, interest with a UK source received without deduction or withholding on account of UK tax will not be chargeable to UK tax in the hands of a US Holder unless, in the case of a corporate US Holder, such US Holder carries on a trade in the UK through a UK permanent establishment or in the case of other US Holders, such persons carry on a trade, profession or vocation in the UK through a UK branch or agency in each case in connection with which the interest is received or to which the PROs are attributable. There are also exemptions for interest received by certain categories of agents (such as some brokers and investment managers).

#### EU Directive on taxation of savings income

The European Union has adopted a directive regarding the taxation of savings income. The Directive requires member states of the European Union to provide to the tax authorities of other member states details of payments of interest and other similar income paid by a person to an individual or certain other persons resident in another member state, except that Luxembourg and Austria may instead impose a withholding system for a transitional period unless during such period they elect otherwise.

#### Disposal (including redemption)

A disposal (including redemption) of PROs by a non-corporate US Holder will not give rise to any liability to UK taxation on capital gains unless the US Holder carries on a trade (which for this purpose includes a profession or a vocation) in the UK through a branch or agency and the PROs are, or have been, held or acquired for the purposes of that trade, carried on through such branch or agency.

A transfer of PROs by a US Holder will not give rise to a charge to UK tax on accrued but unpaid interest payments, unless the US Holder is an individual or other non-corporate taxpayer and at any time in the relevant year of assessment or accounting period carries on a trade, profession or vocation in the UK through a branch or agency to which the PROs are attributable.

# Annual tax charges

Corporate US Holders of PROs may be subject to annual UK tax charges (or relief) by reference to fluctuations in exchange rates and in respect of profits, gains and losses arising from the PROs, but only if such corporate US Holders carry on a trade, profession or vocation in the UK through a UK permanent establishment to which the PROs are attributable.

#### Inheritance tax

In relation to PROs held through DTC (or any other clearing system), the UK inheritance tax position is not free from doubt in respect of a lifetime transfer, or death of, a US Holder who is not domiciled nor deemed to be domiciled in the UK for inheritance tax purposes; HM Revenue & Customs is known to consider that the situs of securities held in this manner is not necessarily determined by the place where the securities are registered. In appropriate circumstances, there may be a charge to UK inheritance tax as a result of a lifetime transfer at less than market value by, or on the death of, such US Holder. Inheritance tax is not generally chargeable on gifts to individuals made more than seven years before the death of the donor. However, exemption from, or a reduction of, any such UK tax liability may be available under the Estate Tax Treaty (see below). US Holders should consult their professional advisers in relation to such potential liability. PROs beneficially owned by an individual, whose domicile is determined to be the United States for the purposes of the Estate Tax Treaty and who is not a national of the UK, will not be subject to UK inheritance tax on the individual's death or on a lifetime transfer of the PRO, except in certain cases where the PRO (i) is comprised in a settlement (unless, at the time of the settlement, the settlor was domiciled in the United States and was not a national of the UK); (ii) is part of the business property of a UK permanent establishment of an enterprise; or (iii) pertains to a UK fixed base of an individual used for the performance of independent personal services. The Estate Tax Treaty generally provides a credit against US federal estate or gift tax liability for the amount of any tax paid in the UK in a case where the PRO is subject to both UK inheritance tax and US federal estate or gift tax.

### Stamp duty and SDRT

No stamp duty, SDRT or similar tax is imposed in the UK on the issue, transfer or redemption of the PROs.

#### Passive Foreign Investment Company considerations

A foreign corporation will be a PFIC in any taxable year in which, after taking into account the income and assets of the corporation and certain subsidiaries pursuant to applicable 'look-through rules', either (i) at least 75% of its gross income is 'passive income' or (ii) at least 50% of the average value of its assets is attributable to assets which produce passive income or are held for the production of passive income. The company does not believe that it was a PFIC for its 2009 taxable year. Although interest income is generally passive income, a special rule allows banks to treat their banking business income as non-passive.

To qualify for this rule, a bank must satisfy certain requirements regarding its licensing and activities. The company believes that it currently meets these requirements. The company's possible status as a PFIC must be determined annually, however, and may be subject to change if the company fails to qualify under this special rule for any year in which a US Holder holds ordinary shares, non-cumulative dollar preference shares, ordinary ADSs, preference ADSs or PROs. If the company were to be treated as a PFIC in any year during which a US Holder holds ordinary shares, non-cumulative dollar preference shares, ordinary ADSs, preference ADSs or PROs, US Holders would generally be subject to adverse US federal income tax consequences. Holders should consult their own tax advisers as to the potential application of the PFIC rules to the ownership and disposition of the company's ordinary shares, non-cumulative dollar preference shares, ordinary ADSs, preference ADSs or PROs.

## **Exchange controls**

The company has been advised that there are currently no UK laws, decrees or regulations which would prevent the import or export of capital, including the availability of cash or cash equivalents for use by the Group, or the remittance of dividends, interest or other payments to non-UK resident holders of the company's securities.

There are no restrictions under the Articles of Association of the company or under UK law, as currently in effect, which limit the right of non-UK resident owners to hold or, when entitled to vote, freely to vote the company's securities.

#### Memorandum and Articles of Association

The company's Memorandum and Articles of Association as in effect at the date of this annual report are registered with the Registrar of Companies of Scotland. The Articles of Association were last amended on 15 December 2009.

## Incorporation and registration

The company was incorporated and registered in Scotland under the Companies Act 1948 as a limited company on 25 March 1968 under the name National and Commercial Banking Group Limited. On 10 March 1982, it changed its name to its present name and was registered under the Companies Acts 1948 to 2006 as a public company with limited liability. The company is registered under Company No. SC 45551.

#### Code of conduct

As discussed on page 210, the Group has adopted a code of conduct applicable to all Group employees, which will be provided to any person without charge, upon request, by contacting Group Secretariat at the telephone number listed on page 388.

#### Glossary of terms

Adjustable rate mortgage (ARM) – in the US a variable-rate mortgage. ARMs include: hybrid ARMs which typically have a fixed-rate period followed by an adjustable-rate period; interest-only ARMs where interest only is payable for a specified number of years, typically for three to ten years; and payment-option ARMs that allow the borrower to choose periodically between various payment options.

Alt-A (Alternative A-paper) are mortgage loans with a higher credit quality than sub-prime loans but with features that disqualify the borrower from a traditional prime loan. Alt-A lending characteristics include limited documentation; high loan-to-value ratio; secured on nonowner occupied properties; and debt-to-income ratio above normal limits.

*Arrears* are the aggregate of contractual payments due on a debt that have not been met by the borrower. A loan or other financial asset is said to be 'in arrears' when payments have not been made.

Asset-backed commercial paper (ABCP) – a form of asset-backed security generally issued by a commercial paper conduit.

Asset-backed securities (ABS) are securities that represent interests in specific portfolios of assets. They are issued by a special purpose entity following a securitisation. The underlying portfolios commonly comprise residential or commercial mortgages but can include any class of asset that yields predictable cash flows. Payments on the securities depend primarily on the cash flows generated by the assets in the underlying pool and other rights designed to assure timely payment, such as guarantees or other credit enhancements. Collateralised bond obligations, collateralised debt obligations, collateralised loan obligations, commercial mortgage backed securities and residential mortgage backed securities are all types of ABS.

Assets under management are assets managed by the Group on behalf of clients.

Collateralised bond obligations (CBOs) are asset-backed securities for which the underlying asset portfolios are bonds, some of which may be sub-investment grade.

Collateralised debt obligations (CDOs) are asset-backed securities for which the underlying asset portfolios are debt obligations: either bonds (collateralised bond obligations) or loans (collateralised loan obligations) or both. The credit exposure underlying synthetic CDOs derives from credit default swaps. The CDOs issued by an individual vehicle are usually divided in different tranches: senior tranches (rated AAA), mezzanine tranches (AA to BB), and equity tranches (unrated). Losses are borne first by the equity securities, next by the junior securities, and finally by the senior securities; junior tranches offer higher coupons (interest payments) to compensate for their increased risk.

Collateralised debt obligation squared (CDO-squared) is a type of collateralised debt obligation where the underlying asset portfolio includes tranches of other CDOs.

Collateralised loan obligations (CLOs) are asset-backed securities for which the underlying asset portfolios are loans, often leveraged loans.

Collectively assessed loan impairment provisions – impairment loss provisions in respect of impaired loans, such as credit cards or personal loans, that are below individual assessment thresholds. Such provisions are established on a portfolio basis, taking account the level of arrears, security, past loss experience, credit scores and defaults based on portfolio trends.

Commercial mortgage backed securities (CMBS) are asset-backed securities for which the underlying asset portfolios are loans secured on commercial real estate.

Commercial paper (CP) comprises unsecured obligations issued by a corporate or a bank directly or secured obligations (asset-backed CP), often issued through a commercial paper conduit, to fund working capital. Maturities typically range from two to 270 days. However, the depth and reliability of some CP markets means that issuers can repeatedly roll over CP issuance and effectively achieve longer term funding. Commercial paper is issued in a wide range of denominations and can be either discounted or interest-bearing.

Commercial paper conduit is a special purpose entity that issues commercial paper and uses the proceeds to purchase or fund a pool of assets. The commercial paper is secured on the assets and is redeemed either by further commercial paper issuance, repayment of assets or liquidity drawings.

Commercial real estate – freehold and leasehold properties used for business activities. Commercial real estate includes office buildings, industrial property, medical centres, hotels, retail stores, shopping centres, agricultural land and buildings, warehouses, garages etc.

Constant proportion portfolio insurance notes (CPPI notes) – CPPI is the name given to a trading strategy that is designed to ensure that a fixed minimum return is achieved either at all times or more typically, at a set date in the future. Essentially the strategy involves continuously rebalancing the portfolio of investments during the term of the product between performance assets and safe assets using a pre-set formula. CPPI notes provide investors with a return linked to a CPPI portfolio.

Contractual maturity is the date in the terms of a financial instrument on which the last payment or receipt under the contract is due for settlement.

Core Tier 1 capital – called-up share capital and eligible reserves plus equity non-controlling interests, less intangible assets and other regulatory deductions.

Core Tier 1 capital ratio – core Tier 1 capital as a percentage of risk-weighted assets.

Cost:income ratio - operating expenses as a percentage of total income.

Covered mortgage bonds are debt securities backed by a portfolio of mortgages that is segregated from the issuer's other assets solely for the benefit of the holders of the covered bonds.

Credit default swap (CDS) is a contract where the protection seller receives premium or interest-related payments in return for contracting to make payments to the protection buyer upon a defined credit event in relation to a reference financial asset or portfolio of financial assets. Credit events usually include bankruptcy, payment default and rating downgrades.

Credit derivative product company (CDPC) is a special purpose entity that sells credit protection under credit default swaps or certain approved forms of insurance policies. Sometimes they can also buy credit protection. CDPCs are similar to monoline insurers. However, unlike monoline insurers, they are not regulated as insurers.

Credit derivatives are contractual agreements that provide protection against a credit event on one or more reference entities or financial assets. The nature of a credit event is established by the protection buyer and protection seller at the inception of a transaction, and such events include bankruptcy, insolvency or failure to meet payment obligations when due. The buyer of the credit derivative pays a periodic fee in return for a payment by the protection seller upon the occurrence, if any, of a credit event. Credit derivatives include credit default swaps, total return swaps and credit swap options.

Credit enhancements are techniques that improve the credit standing of financial obligations; generally those issued by an SPE in a securitisation. External credit enhancements include financial guarantees and letters of credit from third-party providers. Internal enhancements include excess spread – the difference between the interest rate received on the underlying portfolio and the coupon on the issued securities; and over-collateralisation – on securitisation, the value of the underlying portfolio is greater than the securities issued.

Credit risk assets – loans and advances (including overdraft facilities), instalment credit, finance lease receivables and other traded instruments across all customer types.

Credit risk spread is the difference between the coupon on a debt instrument and the benchmark or the risk-free interest rate for the instrument's maturity structure. It is the premium over the risk-free rate required by the market for the credit quality of an individual debt instrument.

Credit valuation adjustments are adjustments to the fair values of derivative assets to reflect the creditworthiness of the counterparty.

Currency swap – an arrangement in which two parties exchange specific principal amounts of different currencies at inception and subsequently interest payments on the principal amounts. Often, one party will pay a fixed interest rate, while the other will pay a floating exchange rate (though there are also fixed-fixed and floating-floating arrangements). At the maturity of the swap, the principal amounts are usually re-exchanged.

Customer accounts comprise money deposited with the Group by counterparties other than banks and classified as liabilities. They include demand, savings and time deposits; securities sold under repurchase agreements; and other short term deposits. Deposits received from banks are classified as deposits by banks.

Debt restructuring – see renegotiated loans.

Debt securities are transferable instruments creating or acknowledging indebtedness. They include debentures, bonds, certificates of deposit, notes and commercial paper. The holder of a debt security is typically entitled to the payment of principal and interest, together with other contractual rights under the terms of the issue, such as the right to receive certain information. Debt securities are generally issued for a fixed term and redeemable by the issuer at the end of that term. Debt securities can be secured or unsecured.

*Debt securities in issue* comprise unsubordinated debt securities issued by the Group. They include commercial paper, certificates of deposit, bonds and medium-term notes.

Deferred tax asset – income taxes recoverable in future periods as a result of deductible temporary differences – temporary differences between the accounting and tax base of an asset or liability that will result in tax deductible amounts in future periods – and the carryforward of tax losses and unused tax credits.

Deferred tax liability – income taxes payable in future periods as a result of taxable temporary differences (temporary differences between the accounting and tax base of an asset or liability that will result in taxable amounts in future periods).

Defined benefit obligation – the present value of expected future payments required to settle the obligations of a defined benefit plan resulting from employee service.

Defined benefit plan – pension or other post-retirement benefit plan other than a defined contribution plan.

Defined contribution plan – pension or other post-retirement benefit plan where the employer's obligation is limited to its contributions to the fund.

Delinquency - a debt or other financial obligation is considered delinquent when one or more contractual payments are overdue. Delinquency is usually defined in terms of days past due. Delinquent and in arrears are synonymous.

*Deposits by banks* comprise money deposited with the Group by banks and recorded as liabilities. They include money-market deposits, securities sold under repurchase agreements, federal funds purchased and other short term deposits. Deposits received from customers are recorded as customer accounts.

Derivative – a contract or agreement whose value changes with changes in an underlying index such as interest rates, foreign exchange rates, share prices or indices and which requires no initial investment or an initial investment that is smaller than would be required for other types of contracts with a similar response to market factors. The principal types of derivatives are: swaps, forwards, futures and options.

Discontinued operation is a component of the Group that either has been disposed of or is classified as held for sale. A discontinued operation is either: a separate major line of business or geographical area of operations or part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations; or a subsidiary acquired exclusively with a view to resale.

Exposure at default (EAD) – an estimate of the expected level of utilisation of a credit facility at the time of a borrower's default. The EAD may be higher than the current utilisation (e.g. in the case where further drawings may be made under a revolving credit facility prior to default) but will not typically exceed the total facility limit.

Fannie Mae (Federal National Mortgage Association) is a US Government Sponsored Enterprise. It buys mortgages, principally issued by banks, on the secondary market, pools them, and sells them as residential mortgage-backed securities to investors on the open market. Its obligations are not explicitly guaranteed by the full faith and credit of the US Government.

Federal Home Loan Mortgage Corporation see Freddie Mac.

Federal National Mortgage Association see Fannie Mae.

FICO score – a FICO score is calculated using proprietary software developed by the Fair Isaac Corporation in the US from a consumer's credit profile. The scores range between 300 and 850 and are used in credit decisions made by banks and other providers of credit.

First/second lien – a lien is a charge such as a mortgage held by one party, over property owned by a second party, as security for payment of some debt, obligation, or duty owed by that second party. The holder of a first lien takes precedence over all other encumbrances on that property i.e. second and subsequent liens.

Forward contract – a contract to buy (or sell) a specified amount of a physical or financial commodity, at an agreed price, at an agreed future date.

Freddie Mac (Federal Home Loan Mortgage Corporation) is a US Government Sponsored Enterprise. It buys mortgages, principally issued by thrifts, on the secondary market, pools them, and sells them as residential mortgage-backed securities to investors on the open market. Its obligations are not explicitly guaranteed by the full faith and credit of the US Government.

Futures contract is a contract which provides for the future delivery (or acceptance of delivery) of some type of financial instrument or commodity under terms established at the outset. Futures differ from forward contracts in that they are traded on recognised exchanges and rarely result in actual delivery; most contracts are closed out prior to maturity by acquisition of an offsetting position.

G10 - the Group of Ten comprises the eleven industrial countries (Belgium, Canada, France, Germany, Italy, Japan, the Netherlands, Sweden, Switzerland, the United Kingdom and the United States) that have agreed to participate in the IMF's General Arrangements to Borrow.

Ginnie Mae (Government National Mortgage Association) is a US Government Agency that guarantees investors the timely payment of principal and interest on mortgage-backed securities for which the underlying asset portfolios comprise federally insured or guaranteed loans – mainly loans insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. Ginnie Mae obligations are fully and explicitly guaranteed as to the timely payment of principal and interest by the full faith and credit of the US Government.

Government Sponsored Enterprises (GSEs) are a group of financial services corporations created by the US Congress. Their function is to improve the efficiency of capital markets and to overcome statutory and other market imperfections which otherwise prevent funds from moving easily from suppliers of funds to areas of high loan demand. They include Fannie Mae and Freddie Mac.

Gross yield is the interest rate earned on average interest-earning assets i.e. interest income divided by average interest-earning assets.

Guaranteed mortgages are mortgages that are guaranteed by a government or government agency. In the US, government loan guarantee programmes are offered by the Federal Housing Administration, the Department of Veterans Affairs, and the Department of Agriculture's Rural Housing Service. In the Netherlands, the Gemeentegarantie programme is run partly by the central government and partly by the municipalities.

Home equity loan is a type of loan in which the borrower uses the equity in their home as collateral. A home equity loan creates a charge against the borrower's house.

Impaired loans – a loan or other financial asset or portfolio of financial assets classified as held-to-maturity, available-for-sale or loans and receivables is impaired if there is objective evidence that an event or events since initial recognition of the asset have adversely affected the amount or timing of future cash flows from the asset.

Impairment allowance - see loan impairment provisions.

Impairment losses – for impaired financial assets measured at amortised cost, impairment losses – the difference between carrying value and the present value of estimated future cash flows discounted at the asset's original effective interest rate – are recognised in profit or loss and the carrying amount of the financial asset reduced by establishing a provision (allowance). For impaired available-for-sale financial assets, the cumulative loss that had been recognised directly in equity is removed from equity and recognised in profit or loss as an impairment loss.

Individually assessed loan impairment provisions – impairment loss provisions for individually significant impaired loans assessed on a case-by-case basis, taking into account the financial condition of the counterparty and any guarantor and the realisable value of any collateral held.

International Accounting Standards Board (IASB) is the independent standard-setting body of the IASC Foundation. Its members are responsible for the development and publication of International Financial Reporting Standards (IFRS) and for approving Interpretations of IFRS as developed by the International Financial Reporting Interpretations Committee (IFRIC).

Interest rate swap – a contract under which two counterparties agree to exchange periodic interest payments on a predetermined monetary principal, the notional amount.

*Interest spread* is the difference between the gross yield and the interest rate paid on average interest-bearing liabilities.

Investment grade generally represents a risk profile similar to a rating of a "BBB-"/"Baa3" or better, as defined by independent rating agencies.

Latent loss provisions – loan impairment provisions held against impairments in the performing loan portfolio that have been incurred as a result of events occurring before the balance sheet date but which have not been identified as impaired at the balance sheet. The Group has developed methodologies to estimate latent loss provisions that reflect historical loss experience (adjusted for current economic and credit conditions) and the period between an impairment occurring and a loan being identified and reported as impaired.

Leveraged loans – funding (leveraged finance) provided to a business resulting in an overall level of debt that exceeds that which would be considered usual for the business or for the industry in which it operates. Leveraged finance is commonly employed to achieve a specific, often temporary, objective: to make an acquisition, to effect a buy-out or to repurchase shares.

Liquidity enhancements make funds available to ensure that the issuer of securities, usually a commercial paper conduit, can redeem the securities at maturity. They typically take the form of a committed facility from a third-party bank.

Loan impairment provisions – are established to recognise incurred impairment losses on a portfolio of loans classified as loans and receivables and carried at amortised cost. It has three components: individually assessed loan impairment provisions, collectively assessed loan impairment provisions and latent loss provisions.

Loan-to-value ratio – the amount of a secured loan as a percentage of the appraised value of the security e.g. the outstanding amount of a mortgage loan as a percentage of the property's value.

Loss given default (LGD) – the economic loss that may occur in the event of default i.e. the actual loss – that part of the exposure that is not expected to be recovered – plus any costs of recovery.

Master netting agreement is an agreement between two counterparties that have multiple derivative contracts with each other that provides for the net settlement of all contracts through a single payment, in a single currency, in the event of default on, or termination of, any one contract.

Medium term notes (MTNs) are debt securities usually with a maturity of five to ten years, but the term may be less than one year or as long as 50 years. They can be issued on a fixed or floating coupon basis or with an exotic coupon; with a fixed maturity date (non-callable) or with embedded call or put options or early repayment triggers. MTNs are most generally issued as senior, unsecured debt.

*Monoline insurers* are entities that specialise in providing credit protection against the notional and interest cash flows due to the holders of debt instruments in the event of default. This protection is typically in the form of derivatives such as credit default swaps.

Mortgage-backed securities – are asset-backed securities for which the underlying asset portfolios are loans secured on property. See residential mortgage backed securities and commercial mortgage backed securities.

Mortgage servicing rights are the rights of a mortgage servicer to collect mortgage payments and forward them, after deducting a fee, to the mortgage lender.

Mortgage vintage – the year in which a mortgage loan was made to the customer.

Negative equity mortgages – mortgages where the value of the property mortgaged is less than the outstanding balance on the loan.

*Net interest income* is the difference between interest receivable on financial assets classified as loans and receivables or available-for-sale and interest payable on financial liabilities carried at amortised cost.

*Net interest margin* is net interest income as a percentage of average interest-earning assets.

*Net principal exposure* is the carrying value of a financial asset after taking account of credit protection purchased but excluding the effect of any counterparty credit valuation adjustment to that protection.

*Non-accrual loans* comprise all loans for which an impairment provision has been established; for collectively assessed loans, impairment loss provisions are not allocated to individual loans and the entire portfolio is included in non-accrual loans.

Non-conforming mortgages – mortgage loans that do not meet the requirements for sale to US Government agencies or US Government sponsored enterprises. These requirements include limits on loan-to-value ratios, loan terms, loan amounts, borrower creditworthiness and other requirements.

*Option* - an option is a contract that gives the holder the right but not the obligation to buy (or sell) a specified amount of the underlying physical or financial commodity, at a specific price, at an agreed date or over an agreed period. Options can be exchange-traded or traded over-the-counter.

Past due – a financial asset such as a loan is past due when the counterparty has failed to make a payment when contractually due.

Potential problem loans – are loans other than non-accrual loans, accruing loans which are contractually overdue 90 days or more as to principal or interest and troubled debt restructurings where known information about possible credit problems of the borrower causes management to have serious doubts about the borrower's ability to meet the loan's repayment terms.

*Prime* - prime mortgage loans generally have low default risk and are made to borrowers with good credit records and a monthly income that is at least three to four times greater than their monthly housing expense (mortgage payments plus taxes and other debt payments). These borrowers provide full documentation and generally have reliable payment histories.

*Private equity investments* are equity investments in operating companies not quoted on a public exchange. Capital for private equity investment is raised from retail or institutional investors and used to fund investment strategies such as leveraged buyouts, venture capital, growth capital, distressed investments and mezzanine capital.

*Pro forma cost:income ratio* – operating expenses excluding purchased intangibles amortisation, write-down of goodwill and other intangible assets, integration and restructuring costs and share of shared assets expressed as a percentage of total income excluding credit market write-downs and one-off items.

*Probability of default (PD)* – the likelihood that a customer will fail to make full and timely repayment of credit obligations over a one year time horizon.

Regular way purchase or sale is a purchase or sale of a financial asset under a contract whose terms require delivery of the asset within the time frame established generally by regulation or convention in the marketplace concerned.

Renegotiated loans – loans are generally renegotiated ('restructured') either as part of the ongoing banking relationship with a creditworthy customer or in response to a borrower's financial difficulties. In the latter case renegotiation may result in an extension of the due date of payment, a concessionary rate of interest or other changes in the terms of the loan; the loan continues to be overdue and will be individually impaired if the renegotiated payments of interest and principal are insufficient to recover the loan's original carrying amount.

Repurchase agreement (Repo) see Sale and repurchase agreements.

Residential mortgage backed securities (RMBS) are asset-backed securities for which the underlying asset portfolios are residential mortgages.

Retail loans are loans made to individuals rather than institutions. The loans may be for car purchases, home purchases, medical care, home repair, holidays and other consumer uses.

Reverse repurchase agreement (Reverse repo) – see Sale and repurchase agreements.

Risk asset ratio (RAR) – total regulatory capital as a percentage of risk-weighted assets.

Risk elements in lending (REIL) comprise non-accrual loans, accruing loans which are contractually overdue 90 days or more as to principal or interest and troubled debt restructurings.

*Risk-weighted assets* – assets adjusted for their associated risks using weightings established in accordance with the Basel Capital Accord as implemented by the FSA. Certain assets are not weighted but deducted from capital.

Sale and repurchase agreements – in a sale and repurchase agreement one party, the seller, sells a financial asset to another party, the buyer, at the same time the seller agrees to reacquire, and the buyer to resell, the asset at a later date. From the seller's perspective such agreements are repurchase agreements (repos) and from the buyer's reverse repurchase agreements (reverse repos).

Securitisation is a process by which assets or cash flows are transformed into transferable securities. The underlying assets or cash flows are transferred by the originator or an intermediary, typically an investment bank, to a special purpose entity which issues securities to investors. Asset securitisations involve issuing debt securities (asset-backed securities) that are backed by the cash flows of incomegenerating assets (ranging from credit card receivables to residential mortgage loans). Liability securitisations typically involve issuing bonds that assume the risk of a potential insurance liability (ranging from a catastrophic natural event to an unexpected claims level on a certain product type).

Special purpose entity (SPE) is an entity created by a sponsor, typically a major bank, finance company, investment bank or insurance company. An SPE can take the form of a corporation, trust, partnership, corporation or a limited liability company. Its operations are typically limited for example in a securitisation to the acquisition and financing of specific assets or liabilities.

Structured Investment Vehicle (SIV) is a limited-purpose operating company that undertakes arbitrage activities by purchasing highly rated medium and long-term, fixed-income assets and funding itself with short-term, highly rated commercial paper and medium-term notes.

Structured notes are securities that pay a return linked to the value or level of a specified asset or index. Structured notes can be linked to equities, interest rates, funds, commodities and foreign currency.

Student loan related assets are assets that are referenced to underlying student loans.

Subordinated liabilities are liabilities which, in the event of insolvency or liquidation of the issuer, are subordinated to the claims of depositors and other creditors of the issuer.

Sub-prime – sub-prime mortgage loans are designed for customers with one or more high risk characteristics, such as: unreliable or poor payment histories; loan-to-value ratio of greater than 80%; high debt-to-income ratio; the loan is not secured on the borrower's primary residence; or a history of delinquencies or late payments on the loan.

Super senior CDO is the most senior class of instrument issued by a CDO vehicle. They benefit from the subordination of all other instruments, including AAA-rated securities, issued by the CDO vehicle.

*Tier 1 capital* – core Tier 1 capital plus other Tier 1 securities in issue, less material holdings in financial companies.

Tier 1 capital ratio – Tier 1 capital as a percentage of risk-weighted assets.

*Tier 2 capital* – qualifying subordinated debt and other Tier 2 securities in issue, eligible collective impairment allowances, unrealised available for sale equity gains and revaluation reserves less certain regulatory deductions.

Troubled debt restructurings – comprise those loans that are troubled debt restructurings but that are not included in either non-accrual loans or in accruing loans which are contractually overdue 90 days or more as to principal or interest. A restructuring of a loan is a troubled debt restructuring if the lender, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider.

US Government National Mortgage Association see Ginnie Mae.

Unaudited – unaudited financial information is information that has not been subjected to the audit procedures undertaken by the Group's auditors to enable them to express an opinion on the Group's financial statements.

*VaR* is a technique that produces estimates of the potential change in the market value of a portfolio over a specified time horizon at given confidence levels.

Wrapped security – a wrapped security is a debt security where the holder benefits from credit protection provided by a third party, typically a financial guarantor or monoline insurer.

*Write down* – a reduction in the carrying value of an asset to record a decline in its fair value or value in use.

#### Important addresses

## Shareholder enquiries

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