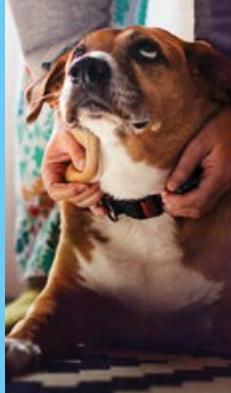


Inside real life. A 360° view.

2015 Consolidated Reports and Accounts

Welcome to
UniCredit



UniCredit firmly believes that to truly understand real life, we must directly experience it. That way we are more prepared to find sustainable solutions while the world's needs and values constantly change.

For us, helping customers fulfil the basic necessities of modern life is just as important as offering the very best financial and banking products.

This means providing a complete range of services to support families and businesses, fully aware that responding to their needs builds a sustainable future for everyone.

Our products begin with real human insights that help us accompany customers throughout their lives. Because life is full of ups and downs, but it is also full of many other things, like buying a home, getting married, having children and sending them to university, etc.

It's a 360-degree approach that we call Real Life Banking.

Over the following pages, our aim is not just to present data and numbers about our Group's performance. We also want to share stories that show how we have helped people realize their dreams and supported the communities that host our branches.

Because the drive to build a better future is what keeps people going.

And supporting people keeps us going too.

Life is full of ups and downs.
We're there for both.

Welcome to
 **UniCredit**



Dude, you should really consider a house with a garden.

Let's talk about the spaces where we live.

There's nothing like staying at home for real comfort. But sometimes you really need to get out -- especially if you're a dog.

Take Osvaldo: His owner is being a bit lazy, preferring to stay in a small apartment rather than dealing with the stress and paperwork of the real estate jungle. Poor Osvaldo.

But we have a complete solution to help. First of all, dear Osvaldo's owner, wouldn't it make you more confident to know what amount you can get from the bank before start house hunting?

Yes, our consultants know very well that this can make a difference. And with products like Voucher Mutuo, there's no risk of choosing a house that you cannot afford.

What about the rest? Well, we are a convenient, trusted partner whether you sell or buy a house. In Italy, our Subito Casa program can establish the value of the house or handle all the paperwork – helping you get engineers, lawyers, you name it.

So, dear Osvaldo's owner, feel free to start looking for your cosy new home, and leave the boring part up to us.

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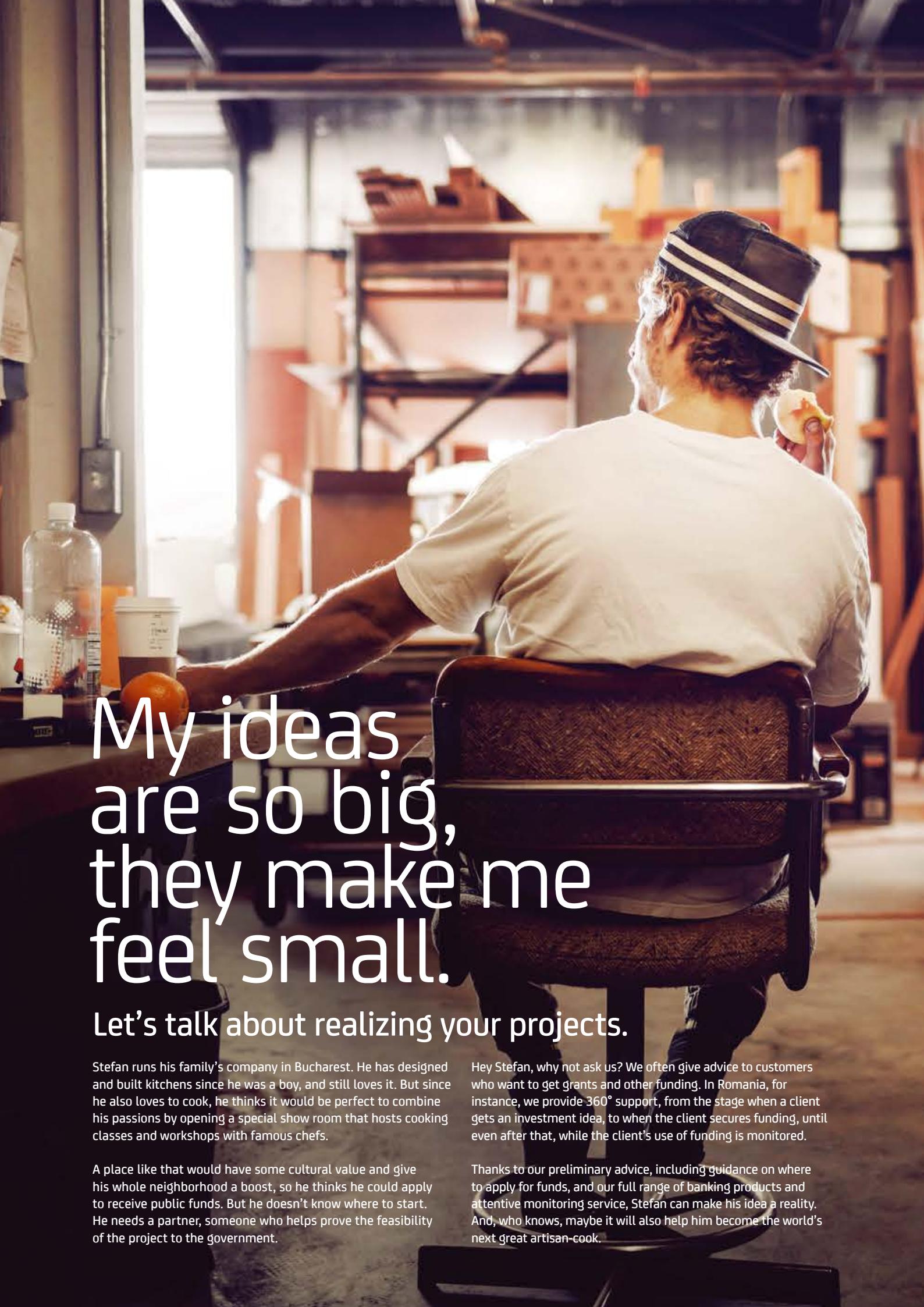
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The following conventional symbols have been used in the tables:

- a dash (-) indicates that the item/figure is nonexistent;
- two stops (..), "n.s." or "n.m." when the figures do not reach the minimum considered significant or are not in any case considered significant;
- "n.a." indicates that the figure is not available.

Any discrepancies between data are solely due to the effect of rounding.



My ideas are so big, they make me feel small.

Let's talk about realizing your projects.

Stefan runs his family's company in Bucharest. He has designed and built kitchens since he was a boy, and still loves it. But since he also loves to cook, he thinks it would be perfect to combine his passions by opening a special show room that hosts cooking classes and workshops with famous chefs.

A place like that would have some cultural value and give his whole neighborhood a boost, so he thinks he could apply to receive public funds. But he doesn't know where to start. He needs a partner, someone who helps prove the feasibility of the project to the government.

Hey Stefan, why not ask us? We often give advice to customers who want to get grants and other funding. In Romania, for instance, we provide 360° support, from the stage when a client gets an investment idea, to when the client secures funding, until even after that, while the client's use of funding is monitored.

Thanks to our preliminary advice, including guidance on where to apply for funds, and our full range of banking products and attentive monitoring service, Stefan can make his idea a reality. And, who knows, maybe it will also help him become the world's next great artisan-cook.

Introduction

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Look, I just made a mess!

Let's talk about everyday challenges.

Who said that everyday life is boring? It certainly isn't if you're dealing with a rascal like Agata. Around her, simple things like getting to school on time, managing the family budget or walking the puppy become far more complicated. Agata's mom and dad – and countless other parents – face more complications every day. Clearly they could use our help.

For Agata's parents we have designed dozens of new services that simplify life. Take, for example, what Zagrebačka banka is doing in Croatia. Its two-in-one web token enables customers

to not only do their banking online, but also have access to their public administration documents.

This means you can check your account balance or transfer funds online in the same place where you can get your child's school grades, see an electronic copy of your birth or marriage certificate or order your European Health Insurance card.

Now with a bit more time for cleaning up her messes, maybe Agata's parents can laugh a little more too.

Board of Directors, Board of Statutory Auditors and External Auditors as at December 31, 2015

| Board of Directors | |
|--|---|
| Giuseppe Vita | Chairman |
| Vincenzo Calandra Buonaura | Deputy Vice Chairman |
| Luca Cordero di Montezemolo Fabrizio Palenzona | Vice Chairman |
| Federico Ghizzoni | CEO |
| Mohamed Hamad Al Mehairi (*) Manfred Bischoff Cesare Bisoni Henryka Bochniarz Alessandro Caltagirone Helga Jung Lucrezia Reichlin Clara-Christina Streit Paola Vezzani Alexander Wolfgring Anthony Wyand Elena Zambon | Directors |
| Gianpaolo Alessandro | Company Secretary |
| Board of Statutory Auditors | |
| Maurizio Lauri | Chairman |
| Angelo Rocco Bonissoni Enrico Laghi Pierpaolo Singer (**) Maria Enrica Spinardi | Standing Auditors |
| Marina Natale | Manager in charge with preparing the financial reports |
| Deloitte & Touche S.p.A. | External Auditors |

(*) Mr. Al-Husseiny resigned from his position as Director on October, 15 2015 and the same day the Board of Directors coopted Mr. Mohamed Hamad Al Mehairi as Director.

(**) On November, 9 2015 Mr. Giovanni Alberti resigned from his office as Standing Auditor and Ms. Federica Bonato, who was already an Alternate Auditor, replaced Mr. Alberti. On December, 9 2015 Ms. Federica Bonato resigned from her position as a Standing Member of the Board of Statutory Auditors, the two Alternate Auditors, Mr. Paolo Domenico Sfameni and Ms. Beatrice Lombardini, decided not to take on the position of Statutory Auditor in replacement of Ms. Federica Bonato and therefore they resigned from their office. Consequently, Mr. Pierpaolo Singer, already an Alternate Auditor, moved from his position to that of Standing Auditor in replacement of Ms. Federica Bonato.

UniCredit S.p.A.

A joint stock company

Registered Office in Rome: Via Alessandro Specchi, 16 - 00186 Roma

Head Office in Milan: Piazza Gae Aulenti, 3 - Tower A - 20154 Milano

Share capital € 20,298,341,840.70 fully paid in

Registered in the Register of Banking Groups and Parent Company of the UniCredit Banking Group, with cod. 02008.1
Cod. ABI 02008.1

Fiscal Code, VAT number and Registration number with the Company Register of Rome: 00348170101

Member of the National Interbank Deposit Guarantee Fund and of the National Compensation Fund

Chairman's message

“Because innovation requires speed, we are accelerating our work towards a fully digitized service, in the belief that “digitize or die” represents the future of banking.”

Giuseppe Vita
CHAIRMAN



Dear Shareholders,

The past year was marked by two major challenges that had great consequences for Europe. On one side, geopolitical tensions threatened stability in key regions, and on the other, the recovery of the global economy remained at the midway point.

At the time of this writing, geopolitical tensions continue to dangerously grow. This was made especially clear by events in the latter part of 2015. Flashpoints in the Middle East are exerting influence well beyond that region, while the ongoing situation in Ukraine has made relations between Europe and Russia increasingly delicate. Macroeconomic indicators have recently provided us positive signs, however there remain serious concerns related to the slowdown now taking place in many emerging countries.

The European Union will soon be called upon to make crucial decisions to address these challenges. These decisions must accelerate

the twin processes of integration and economic recovery if the EU is to deliver the stability needed to support further unification and growth. With the creation of the banking union, major progress in this direction has already been made. Yet more can and must be done to support Europe's incipient recovery. In 2015, the European Central Bank was the only institution to firmly respond to the risk of stagnation; in 2016, it must take decisive action to facilitate the implementation of the European investment plan, which to date has been too slow to materialize.

Given its strong European identity, UniCredit believes in Europe and in its potential. That is why our Group has not wavered in its support of households and businesses, and has continued to help the real economy, even while persistently low interest rates, weak economic growth and increased regulation have constrained banking activities across Europe.

Moreover, 2015 was not wholly defined by geopolitical and economic concerns. In the past year, encouraging data and a strong desire to restart the engines of growth were clearly evident in Italy and across Europe. We saw greater opportunities thanks to digital innovation and new ways to meet environmental challenges. These are the kinds of opportunities that a large group such as UniCredit must seize.

Our Strategic Plan, presented in November, fully embraces new digital technologies, positioning the bank to capitalize on rapidly evolving trends in the markets we serve. Because innovation requires speed, we are accelerating the implementation timetable for our plan. This includes taking decisive action regarding our business operations to create greater organizational efficiency. Such efficiency will enable us to reap the rewards of being a fully digitized provider of banking services. Indeed, we truly believe that "digitize or die" represents the future of banking.

In 2015, we successfully made significant advances in UniCredit's corporate governance system. The board of directors that was appointed in May has been streamlined, in keeping with the objectives of the overhaul we began three years ago. Its composition has been changed, with a larger number of female directors, a strengthened role for independent directors in board committees and an increased range of skills among its membership. These changes are some of the prerequisites to improving the board's work and to increasing its freedom to devote more time to the strategic debates that are critical to our success. I would also like to emphasize the resilience of UniCredit's overall governance system, which has demonstrated a remarkable ability to uphold the Group's strong reputation, even in extraordinary situations.

Change is constant and affects us all. For this reason, I believe that making quick decisions and taking rapid action is necessary to achieve optimal results. The superb quality of our staff and their high level of accountability make me optimistic about UniCredit's ability to correctly perceive the direction of future events and meet objectives.

We move into 2016 as a certifiably sound institution with a strong market reputation. For these considerable achievements, I would like to thank all of our outgoing directors. I am also grateful to their successors, who are carrying on the vital process of transforming UniCredit that began three years ago. And finally, I would like to express my gratitude to UniCredit's management team and to all colleagues for their tireless and invaluable contributions to the Group's present and its increasingly bright future.

Sincerely,

Giuseppe Vita
Chairman
UniCredit S.p.A.



Chief Executive Officer's message

“We will invest €1.2 billion to increase the quality and speed of our digital services while more than doubling the number of customers in our online and mobile channels.”

Federico Ghizzoni
CHIEF EXECUTIVE OFFICER



Dear Shareholders,

In 2015, we met with continued success in improving our asset quality and strengthening our capital position despite extraordinary charges in the final quarter. Moreover, UniCredit provided critical support to the socioeconomic progress of Europe. In all of our markets, we promoted the development of key business sectors by supporting entrepreneurship and fostering financial inclusion.

Across Europe, UniCredit expanded its credit offerings and facilitated access to capital markets. In doing so, we stimulated growth and enabled our corporate clients to expand internationally. In the course of the year, our Group also allocated all of its TLTRO funding and worked hard to provide tailored consultancy services that have helped individual customers better protect their savings.

We accomplished all of this at a time characterized by historically low interest rates,

a weaker-than-expected economic recovery, considerable regulatory pressure, and a turbulent international political landscape. On top of these challenges, we faced major changes in the banking industry brought on by advances in digital technology. This environment will continue to evolve for the foreseeable future, and will require us to be increasingly proactive on all fronts.

Wherever I travel in Europe, I hear discussion about how the banking business is being reshaped. All of our peers are dealing with the same issues, but not all are properly equipped to address them. After careful consideration and planning, UniCredit has opted to confront the transformation of the banking industry by taking full advantage of our unique pan-European franchise, expanding rather than downsizing our business. To succeed, our Group must accelerate its efforts to become more efficient, integrated and digitally oriented.

These goals lie at the heart of the new Strategic Plan that we introduced in November. The plan will strengthen our business and generate sustainable returns for all of our stakeholders. Over the coming years, we intend to increase loans, attract more customers and implement more effective processes Groupwide. The first concrete signs of success are already visible, and, to reach our targets, we are investing €4 billion in improving the experience of our customers.

To finance this investment, we have been freeing up resources by reducing our operating costs, deploying new technologies and integrating our operations. In undertaking these changes, we remain attuned to UniCredit's role in the interlinked value chain of financial, human, social and natural capital.

The stronger cooperation that we have implemented between mid-corporate banking and investment banking is a prime example of how we intend to increase our efficiency and accelerate progress. I have no doubt it will continue to generate excellent results – both for our Group and the economy at large. By reducing complexity across our organization, we can make faster decisions that will improve our cost-to-service and time-to-market ratios.

In terms of new investment opportunities, we are focused on our digital agenda and on growing businesses, exploring promising solutions. These include new ventures, such as the agreement we signed with Santander to create one of the world's largest asset managers.

As banking continues its radical transformation, we will invest €1.2 billion to increase the quality and speed of our digital services while more than doubling the number of customers who use our online and mobile channels. In these changing times, we will proactively modify our service

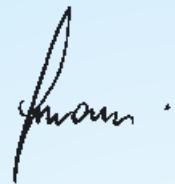
models in ways that contribute to the customer experience, even as we develop innovative solutions that penetrate new markets, such as the upcoming launch of buddybank.

This entails a regular updating of our Group's skills and mindset in ways that generate greater sustainable value for our stakeholders. So despite the challenging environment, we remain committed to investing in the development of our employees and to promoting the advancement of the next generation in order to foster new ideas.

Thanks to the actions we have taken and the strategies we are implementing, we are well prepared to turn challenges into new opportunities, with full awareness of the complexities in which we operate. UniCredit is and will remain a leader in European banking.

Sincerely,

Federico Ghizzoni
Chief Executive Officer
UniCredit S.p.A.



Highlights

UniCredit is a leading European commercial bank operating in **17** countries with more than **144,000** employees, over **7,900** branches and with an international network spanning in about **50** markets.

UniCredit benefits from a strong European identity, extensive international presence and broad customer base.

Our strategic position in Western and Eastern Europe gives us one of the region's highest market shares.

Over

 **144,000**

EMPLOYEES¹

Over

 **7,900**

BRANCHES²

Financial Highlights (€ mln)

Operating income
22,405

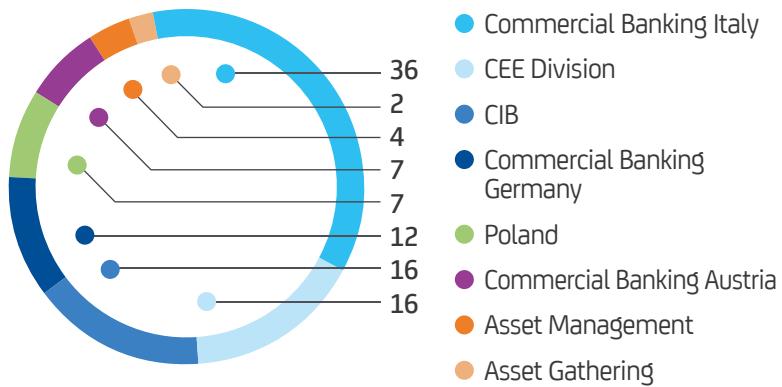
Net profit
1,694

Shareholder's equity
50,087

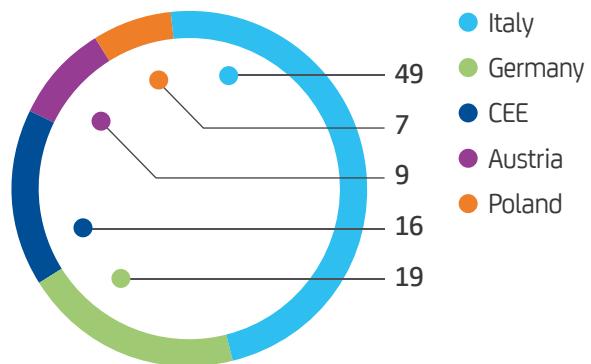
Total assets
860,433

Common Equity Tier 1 ratio*
10.73%

Revenues by Business Lines** (%)



Revenues by Region** (%)



1. Data as at December 31, 2015. FTE = "Full Time Equivalent": number of employees counted for the rate of presence. Figures include all employees of Yapı Kredi Group (Turkey).

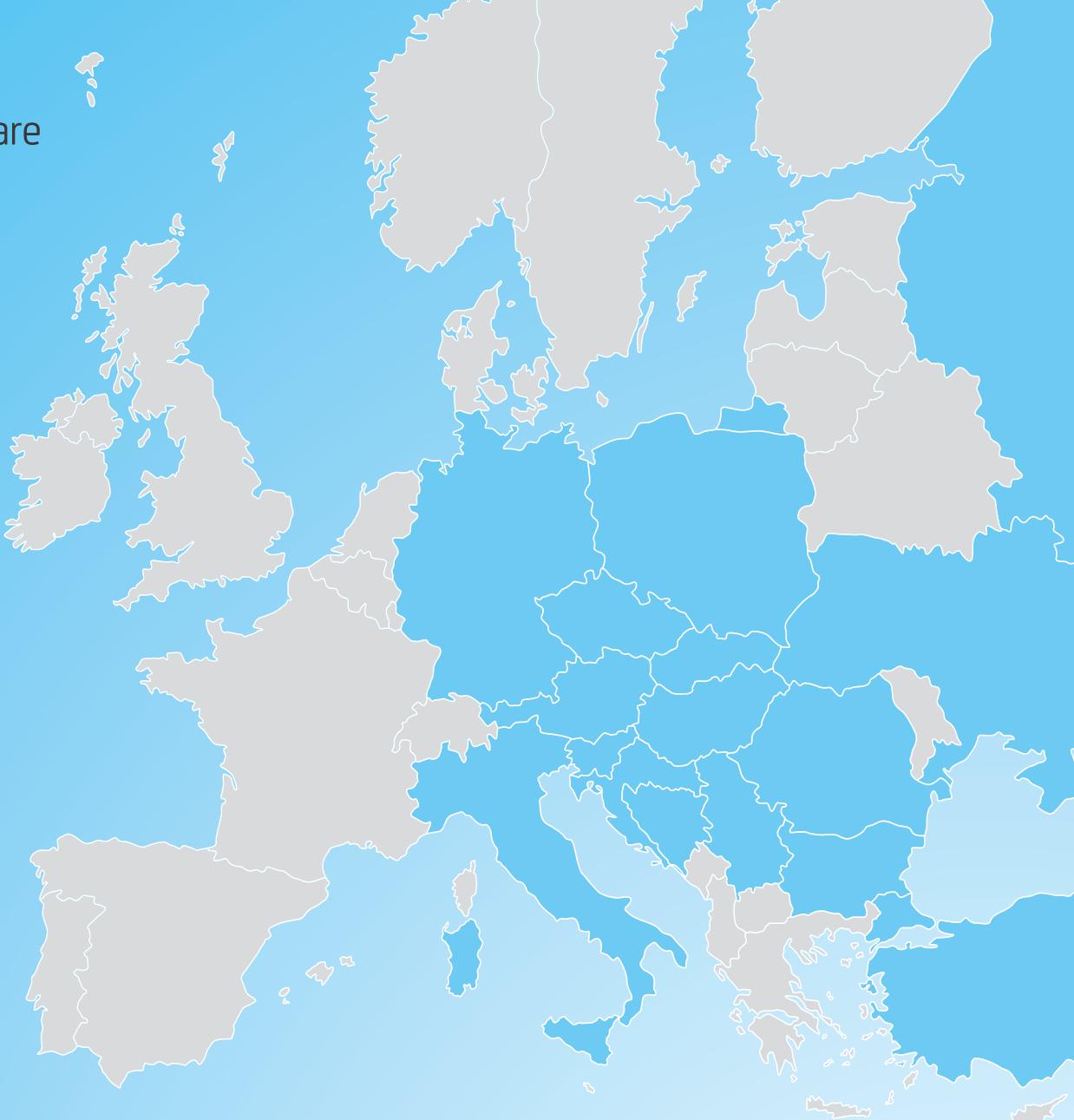
2. Data as at December 31, 2015. Figures include all branches of Yapı Kredi Group (Turkey).

* CET 1 transitional pro-forma for 2015 scrip dividend of 12 €cents per share assuming 75%-25% shares-cash acceptance.

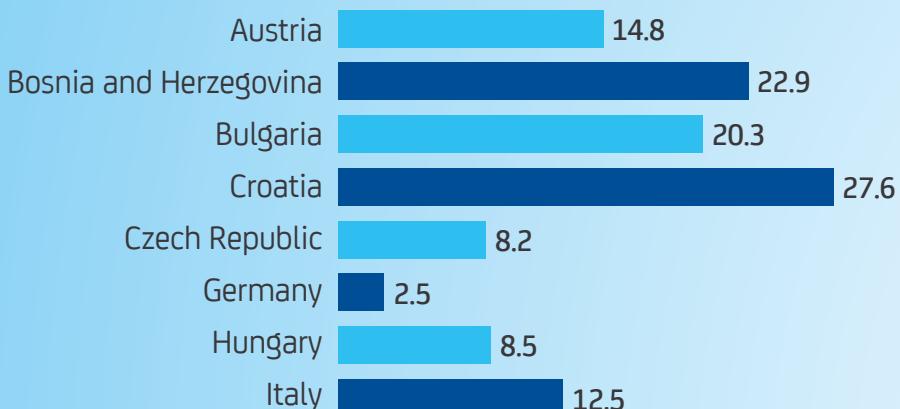
** Data as at December 31, 2015.

Where we are

Austria
 Azerbaijan
 Bosnia
 And Herzegovina
 Bulgaria
 Croatia
 Czech republic
 Germany
 Hungary
 Italy
 Poland
 Romania
 Russia
 Serbia
 Slovakia
 Slovenia
 Turkey
 Ukraine



Market Shares³ (%)



Market Shares³ (%)



3. Market Shares in terms of Total Loans as at December 31, 2015.

Source: Company data, National Central Banks.

Total Loans definition includes corporate, household, self-employed, non-profit institutions serving household, insurances, pension funds, other financial intermediaries, local government, central government. For Poland and Romania central government is not included.

Industrial Plan

UniCredit intends to reaffirm its standing as a **rock-solid European commercial bank**, backed by a well-diversified presence in 17 countries and an international network that spans in 50 markets.

Due to the challenging and rapidly changing business environment, UniCredit has elected to accelerate its transformation by adopting a **strategy that aims to achieve growth and development through increased efficiency and simplification**. This is the direction outlined in the Strategic Plan approved by UniCredit's Board of Directors on November 11, 2015.

First and foremost, UniCredit will be **a bank that is efficient, integrated and easy to deal with**. The Group is working to reduce its cost base and streamline its structure. This will enable it to be more responsive and more effectively allocate resources by leveraging its pan-European profile.

UniCredit will also **invest in the growth** of traditional businesses by providing credit to the real economy, and in areas with significant growth potential such as corporate & investment banking, asset management, asset gathering and, in general, in Central and Eastern Europe.

The result will be a rock-solid, profitable bank that is able to generate sustainable value, maintain a strong balance sheet and transform challenges into opportunities.

Accelerating implementation of our Strategic Plan



Leading Pan-European corporate and retail bank



Efficient, effective and innovative



Simpler and more integrated



Investing in digital, high growth, capital light businesses



Sustainable profitability and organic capital generation

2018 TARGET

RoTE
TARGET 11%

CET1 RATIO AT 12.6%
PRE DIVIDEND
DISTRIBUTION

POTENTIAL UPSIDE
FROM DISCONTINUITY
ACTIONS

Digital Strategy

Digitization is essential to successfully addressing ongoing changes and sustain growth.

UniCredit has decided to invest heavily in this area to make the Group highly competitive in the new digital arena.

The first order of work will be to **accelerate the Group's digital transformation**. This will improve the speed and quality of our services, as well as the experiences of our customers. We will do this with a full commitment to creating an excellent and engaging digital user experience through better accessibility and instant feedback from our clients. In short: Providing a complete, multi-channel service.

Second, we **will develop our future digital business model**, which will be based on a new IT infrastructure. This model will meet customers' basic needs, reducing our cost-to-serve. The **buddybank** initiative will be key to the success of this endeavor. A clear discontinuity from traditional banking, buddybank will absorb less capital and be accessible solely via mobile devices, with customer service available 24/7.

Digital strategy to accelerate retail multichannel transformation

Supported by EUR 1.2 bn Investments (2016-2018)

ACCELERATE THE DIGITAL TRANSFORMATION

DELIVERY MODEL UPDATE

Continue transaction migration to remote channels
Right-sizing footprint with new and flexible formats

SIMPLIFICATION AND PROCESS DIGITALIZATION

Digitalize and simplify **back-end processes**
Fully-digitalized document management
Credit Revolution program aiding real time automatic credit decisions

INCREASE SALES

Extend end-to-end

BUILD A FUTURE DIGITAL BUSINESS MODEL

A NEW DIGITAL CORE BANKING SYSTEM

New cheaper **IT infrastructure** to serve customers' basis purchase behaviors, **reducing cost-to-serve**



1st molecular bank offering a **pure mobile customer experience** with a **24/7 live-caring concierge**
Plug-and-play platform to facilitate new markets entrance
Implementation started, launch early 2017



I know it's not the best time, but I need to check my finances.

Let's talk about financial advice anywhere, anytime.

Imagine you are in the middle of a ski holiday. Everything is beautiful and the conditions are just right. You feel like you don't have a single worry in the world. But suddenly a thought comes along to disturb your peace: Did you forget to settle your financial business last week?

That's exactly what happened to Nico. During his first romantic holiday with Emma, he realized that this little banking detail was driving him crazy, and spoiling the fun. And he thought to himself: "You know what would be really useful right now? A bank manager I can call or, even better, text."

No sooner said than done.

Thanks to SmartBanking in Austria, it's possible to bring the branch to you. Whether at home with your laptop or on the go with your mobile phone, SmartBanking enables you to manage your finances in the most convenient way for you.

Relationship managers will give advice quickly and conveniently, by any possible method you want, from SMS to video chat. So now answers that you need on every possible financial topic, from taking out a loan to explaining your banking transactions, are at your fingertips.

That means we can help you save for your holiday, and save your holiday.

Strategy and Results

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2015 Highlights

YEAR 2015

GROUP

- **Net profit:** €1.7 billion (-15.6% FY/FY) and 4.1% RoTE (5.4% excluding non-recurring items)
- **Revenues:** €22.4 billion (-0.7% FY/FY)
- **Total costs:** €13.6 billion (+0.8% FY/FY), cost/income ratio of 60.8% (+0.9p.p. FY/FY)
- **Asset Quality:** LLP at €4.1 billion (-4.1% FY/FY), cost of risk at 86bps (-3.6bps FY/FY)

CORE BANK

- **Net profit:** €3.2 billion (-13.2% FY/FY) and 8.9% RoAC (10.3% excluding non-recurring items)
- **Revenues:** €22.3 billion (+0.6% FY/FY)
- **Total costs:** €13.1 billion (+1.3% FY/FY), cost/income ratio of 58.7% (almost stable FY/FY)
- **Asset Quality:** LLP at €2.5 billion (+14.9% FY/FY), cost of risk at 56bps (+6.3bps FY/FY)

Q4 2015

GROUP

- **Net profit:** €153 million (-69.8% Q/Q, -10.2% Y/Y) and 1.4% RoTE (4.2% excluding non-recurring items)
- **Revenues:** €5.6 billion (+4.8% Q/Q, -0.3% Y/Y)
- **Total costs:** €3.4 billion (stable Q/Q, -1.5% Y/Y), cost/income ratio of 60.5% (-2.9p.p. Q/Q, -0.7p.p. Y/Y)
- **Asset Quality:** LLP at €1.2 billion (+21.0% Q/Q, -28.3% Y/Y), cost of risk at 103bps (+17.8bps Q/Q, -41.7bps Y/Y); net impaired loan ratio at 8.2% (-0.5p.p. Y/Y) and coverage ratio at 51.2%, net bad loan ratio at 4.2% and coverage ratio at 61.0%
- **Capital adequacy:** CET1 ratio transitional pro-forma at 10.73% and CET1 ratio fully loaded pro-forma at 10.94%; Tier 1 ratio transitional pro-forma at 11.64% and Total Capital ratio transitional pro-forma at 14.36%

CORE BANK

- **Net profit:** €640 million (-28.5% Q/Q, -25.2% Y/Y) and 7.4% RoAC (*) (10.3% excluding non-recurring items)
- **Revenues:** €5.6 billion (+5.9% Q/Q, +1.6% Y/Y)
- **Total costs:** €3.3 billion (+1.3% Q/Q, -0.8% Y/Y), cost/income ratio of 58.4% (-2.7p.p. Q/Q, -1.4p.p. Y/Y)
- **Asset Quality:** LLP at €723 million (+31.9% Q/Q, -4.8% Y/Y), cost of risk at 66bps (+15.7bps Q/Q, -5.8bps Y/Y)

(*) RoAC = Net profit/Allocated capital. Allocated capital is calculated as 9.25% of RWA, including deductions for shortfall and securitizations.

Note to the Consolidated Report on Operations and Accounts

General Aspects

The UniCredit group's **Consolidated Reports and Accounts** as at December 31, 2015 have been compiled under IFRS as required by Banca d'Italia Circular No.262 of December 22, 2005 (fourth amendment dated December 15, 2015). These instructions lay down the Accounts tables and compilation methods, as well as the Notes to the Accounts.

The **Consolidated Reports and Accounts** comprise the Balance Sheet, the Income Statement, the Statement of Changes in Shareholders' Equity, the Cash Flow Statement and the Notes to the Accounts, as well as a Consolidated Report on Operations, results and the Group's financial situation and Annexes.

Included in this package are:

- the Attestation of the Consolidated Accounts pursuant to Art.81-ter of Consob Regulation No.11971 of May 14, 1999 as amended and supplemented;
- the Report of the External Auditors in accordance with articles 14 and 16 of Legislative Decree No.39 of January 27, 2010.

UniCredit's website also contains the press releases concerning the main events of the period, the presentation to the market of the results for the period and the Disclosure by Institutions according to Regulation (EU) 575/2013.

Any discrepancies between data disclosed in the Consolidated Report on Operations and in the consolidated accounts are solely due to the effect of rounding.

General Principles Followed in the Preparation of the Consolidated Report on Operations

To further illustrate the results for the period, the **Consolidated Report on Operations** includes reclassified balance sheet and income statement prepared using the same criteria adopted for prior-period quarterly report. The reconciliation with the primary statements - as required by Consob Notice No.6064293 of July 28, 2006 - is presented in an annex to the Accounts.

The report is accompanied by a number of tables - Highlights, Condensed Accounts, Quarterly Figures, a Comparison of Q4 2015 with Q4 2014, Segment Reporting, How the Group Has Grown and the UniCredit Share - as well as a comment on Group Results and Results by Business Segment. Some of these information, including alternative performance indicators, are not extracted nor directly reconciled with the financial statements.

Reconciliation Principles Followed for the Condensed Balance Sheet and Income Statement

The Condensed Balance Sheet and Income Statement have led to the restatement - as shown in the reconciliation tables annexed to this volume - of the accounting entries as follows:

Balance Sheet

- the aggregation of Financial assets designated at fair value, Available-for-sale financial assets, Held-to-maturity financial assets and Equity investments as 'Financial investments';
- grouping under Hedging Instruments, both assets and liabilities, of Hedging derivatives and Value adjustments to macro-hedged financial assets;
- the inclusion of Severance pay (TFR) under Other liabilities.

Income Statement

- the inclusion in "dividends and other income from equity investments" of gains (losses) on equity investments valued at net equity and the exclusion of dividends on held-for-trading shares, which are included in trading, hedging and fair value income;
- the exclusion from "dividends and other income from equity investments" of profit (loss) of associates valued at equity following the adoption of IFRS10-11 and whose possession originated from debt-to-equity transactions, and the inclusion under the item "net Income from Investments";
- the inclusion in the balance of other operating expense/income, excluding recovery of expenses which is classified under its own item;
- presentation of payroll costs, other administrative expenses, write-downs of tangible and intangible assets and provisions for risks and charges net of integration costs related to the reorganization program, which are shown in their own items;
- the exclusion from the "other administrative expenses" of the contributions to the Resolution Funds, the Deposit Guarantee Schemes (DGS) and Bank Levies, presented in the line "other charges and provision";
- the exclusion from write-downs of tangible assets of impairment losses and write-backs on investment property, which are recognized in net income from investments;
- the inclusion in net income from investments of write-downs and write-backs on available-for-sale financial assets and held-to-maturity investments, gains (losses) on disposal of investments, as well as gains (losses) on equity investments and on disposals of investments.

Note to the Consolidated Report on Operations and Accounts

Scope of consolidation

During 2015 the following overall changes have been recorded in the consolidation perimeter:

- the number of fully consolidated companies changed from 751 at the end of 2014 to 713 at December 2015 (22 incoming and 60 exited), presenting a decrease of 38;
- the number of companies consolidated using the equity method changed from 73 at the end of 2014 to 67 at December 2015 (2 incoming and 8 exited), presenting a decrease of 6.

For further details see Part A - Accounting Policies; A.1 General, Section 3 - Consolidation Procedures and Scope and Part B - Consolidated Balance Sheet - Assets, Section 10 - Investments in associates and joint ventures (item 100).

Non-Current Assets and Asset Groups Held for Disposal

In the Balance Sheet at December 31, 2015, the main reclassified assets based on the IFRS5 accounting principle, as non-current assets and asset disposal groups refer to:

- regarding the individual asset and liabilities held for sale and to real-estate properties held by some subsidiaries;
- regarding the data relating to groups of assets held for sale and associated liabilities, the following companies that have been already reported in the consolidated accounts at December 31, 2014 based on the accounting standard IFRS5:
 - to the companies of the Ukrainian Group (PUBLIC JOINT STOCK COMPANY UKRSOTSBANK, PRIVATE JOINT STOCK COMPANY FERROTRADE INTERNATIONAL, LLC UKROTSBUD, LTD SI&C AMC UKRSOTS REAL ESTATE, SVIF UKRSOTSBUD);
 - to the companies of the Immobilien Holding Group.

For additional information, reference is made to "Part B - Information on the consolidated balance sheet - Assets - Section 15 of the Consolidated Financial Statement - Note to the Consolidated Accounts.

Segment Reporting

Segment reporting is presented and commented on the basis of the organizational structure currently used in management reporting of Group results, which consists of the following business segments:

- Commercial Banking Italy;
- Commercial Banking Germany;
- Commercial Banking Austria;
- Poland;
- CEE Division;
- CIB;
- Asset Management;
- Asset Gathering;
- Non-core;
- Governance/Group Corporate Centre (including Global Banking Services, Corporate Centre Global Function, inter-segment adjustments and consolidation adjustments not attributable to individual segments).

The Non-core segment includes selected assets of Commercial Banking Italy and some special vehicles for securitization operations and the results of the subsidiary UniCredit Credit Management Bank (UCCMB) that ceased to be part of the Group since November 2015, after its disposal. With reference to UCCMB the items of the income statements are not reclassified as "Profit/Loss from non-current assets held for sale, after tax" but remain in their respective lines.

A young boy with blonde hair, wearing a green long-sleeved shirt, is sleeping peacefully in a shopping cart. He has his hands tucked under his chin. In the background, shelves filled with red packages, likely toilet paper, are visible in a supermarket aisle. The lighting is bright from overhead fluorescent lights.

Daddy, are you done working yet?

Let's talk about lending a hand to entrepreneurs.

Being an entrepreneur often means that the line between work and private life is very thin. Sometimes it just does not exist, as is the case with Matteo and Giacomo's father: He wants to balance everything by himself, but often he just can't make that happen.

But help is closer than it looks. When you think about the ways banks can support private businesses, you probably think about financing, or special current accounts for small enterprises.

Our Italian colleagues were able to look beyond that when they created My Business Manager. To help small entrepreneurs in

their everyday lives, My Business Manager is an online report that enables them to continuously monitor and forecast flows, transactions, payments, receipts, invoices and credit.

It's just like having a personal manager who handles the administration while you take care of your business. Easy, isn't it?

Thanks to this simple interface, entrepreneurs like Matteo and Giacomo's dad can check their business at a glance and be faster in all of their transactions and, above all, spend more time with their families.

Consolidated Report on Operations

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Unless otherwise indicated, all amounts are in millions of euros.

Consolidated Report on Operations

Highlights

Income Statement

(€ million)

| | YEAR | | |
|--|--------------|--------------|----------------|
| | 2015 | 2014 | CHANGE |
| Operating income | 22,405 | 22,552 | - 0.7% |
| of which: - net interest | 11,916 | 12,442 | - 4.2% |
| - dividends and other income from equity investments | 829 | 794 | + 4.5% |
| - net fees and commissions | 7,848 | 7,593 | + 3.4% |
| Operating costs | (13,618) | (13,507) | + 0.8% |
| Operating profit | 8,787 | 9,045 | - 2.9% |
| Profit (loss) before tax | 2,671 | 4,091 | - 34.7% |
| Net profit (loss) attributable to the Group | 1,694 | 2,008 | - 15.6% |

The figures in this table refer to reclassified income statement.

Balance Sheet

(€ million)

| | AMOUNTS AS AT | | |
|--|---------------|---------------|---------------|
| | 12.31.2015 | 12.31.2014 | CHANGE |
| Total assets | 860,433 | 844,217 | + 1.9% |
| Financial assets held for trading | 90,997 | 101,226 | - 10.1% |
| Loans and receivables with customers | 473,999 | 470,569 | + 0.7% |
| of which: - Non-Performing loans | 38,920 | 41,092 | - 5.3% |
| Financial liabilities held for trading | 68,919 | 77,135 | - 10.7% |
| Deposits from customers and debt securities in issue | 584,268 | 560,688 | + 4.2% |
| of which: - deposits from customers | 449,790 | 410,412 | + 9.6% |
| - securities in issue | 134,478 | 150,276 | - 10.5% |
| Shareholders' Equity | 50,087 | 49,390 | + 1.4% |

The figures in this table refer to reclassified balance sheet.

See paragraph "Net write-downs on loans and provisions for guarantees and commitments" in this Consolidated Report on Operations for more details.

Staff and Branches

AS AT

(€ million)

| | AS AT | | |
|--------------------------|------------|------------|--------|
| | 12.31.2015 | 12.31.2014 | CHANGE |
| Employees ⁽¹⁾ | 125,510 | 129,021 | -3,511 |
| Branches | 6,934 | 7,516 | -582 |
| of which: - Italy | 3,873 | 4,009 | -136 |
| - Other countries | 3,061 | 3,507 | -446 |

(1) "Full time equivalent" data (FTE): number of employees counted for the rate of presence.

Profitability Ratios

| | YEAR | | |
|---------------------------------|---------|---------|---------|
| | 2015 | 2014 | CHANGE |
| EPS ⁽¹⁾ (€) | 0.27 | 0.34 | -0.07 |
| Cost/income ratio | 60.8% | 59.9% | 0.89bp |
| EVA ⁽²⁾ (€ million) | (2,848) | (2,734) | - 114 |
| Return on assets ⁽³⁾ | 0.24% | 0.28% | -0.05bp |

(1) Annualized figure. €100,409 thousand was deducted from 2015 net profit of €1,694,240 thousand due to disbursements charged to equity made in connection with the contract of usufruct on treasury shares agreed under the 'cashes' transaction (€35,466 thousand was deducted from 2014 net profits).

(2) Economic Value Added, equal to the difference between NOPAT (net operating profit after tax) and the cost of capital.

(3) Return on assets: calculated as the ratio of Net profit or loss to Total assets pursuant to Art.90 of CRD IV.

Risk Ratios

| | AS AT | |
|--|------------|------------|
| | 12.31.2015 | 12.31.2014 |
| Net Non-Performing loans to customers/Loans to customers | 4.20% | 4.19% |
| Net impaired loans to customers/Loans to customers | 8.21% | 8.73% |

Transitional Capital Ratios

| | AS AT | |
|---|----------------|----------------|
| | 12.31.2015 (*) | 12.31.2014 (*) |
| Total own funds (€ million) | 55,579 | 54,857 |
| Total risk-weighted assets (€ million) | 390,599 | 409,223 |
| Common Equity Tier 1 Capital Ratio | 10.59% | 10.26% |
| Total own funds Capital Ratio | 14.23% | 13.41% |

(*) Transitional own funds and capital ratios (Basel 3), based on the applicable percentages for years 2014 and 2015.

See paragraph Capital and Value Management - Capital Ratios, for more details.

Ratings

| | SHORT-TERM DEBT | MEDIUM AND LONG-TERM | OUTLOOK | STANDALONE RATING |
|---------------------------|--------------------|-------------------------|---------|----------------------|
| Fitch Ratings | F2 | BBB+ | Stable | bbb+ |
| Moody's Investors Service | P-2 | Baa1 | Stable | ba1 |
| Standard & Poor's | A-3 | BBB- | Stable | bbb- |

Data as at January 21, 2016.

Condensed Accounts

Consolidated Balance Sheet

(€ million)

| ASSETS | AMOUNTS AS AT | | CHANGE | |
|--|----------------|----------------|-----------------|---------------|
| | 12.31.2015 | 12.31.2014 | AMOUNT | PERCENT |
| Cash and cash balances | 10,303 | 8,051 | + 2,252 | + 28.0% |
| Financial assets held for trading | 90,997 | 101,226 | - 10,229 | - 10.1% |
| Loans and receivables with banks | 80,073 | 68,730 | + 11,343 | + 16.5% |
| Loans and receivables with customers | 473,999 | 470,569 | + 3,430 | + 0.7% |
| Financial investments | 152,845 | 138,503 | + 14,342 | + 10.4% |
| Hedging instruments | 8,010 | 11,988 | - 3,978 | - 33.2% |
| Property, plant and equipment | 10,031 | 10,277 | - 246 | - 2.4% |
| Goodwill | 3,618 | 3,562 | + 57 | + 1.6% |
| Other intangible assets | 2,140 | 2,000 | + 140 | + 7.0% |
| Tax assets | 15,726 | 15,772 | - 46 | - 0.3% |
| Non-current assets and disposal groups classified as held for sale | 2,820 | 3,600 | - 780 | - 21.7% |
| Other assets | 9,872 | 9,941 | - 69 | - 0.7% |
| Total assets | 860,433 | 844,217 | + 16,216 | + 1.9% |

(€ million)

| LIABILITIES AND SHAREHOLDERS' EQUITY | AMOUNTS AS AT | | CHANGE | |
|---|----------------|----------------|-----------------|---------------|
| | 12.31.2015 | 12.31.2014 | AMOUNT | PERCENT |
| Deposits from banks | 111,373 | 106,037 | + 5,336 | + 5.0% |
| Deposits from customers | 449,790 | 410,412 | + 39,378 | + 9.6% |
| Debt securities in issue | 134,478 | 150,276 | - 15,798 | - 10.5% |
| Financial liabilities held for trading | 68,919 | 77,135 | - 8,216 | - 10.7% |
| Financial liabilities designated at fair value | 455 | 567 | - 112 | - 19.8% |
| Hedging instruments | 11,254 | 15,150 | - 3,897 | - 25.7% |
| Provisions for risks and charges | 9,855 | 10,623 | - 768 | - 7.2% |
| Tax liabilities | 1,529 | 1,750 | - 222 | - 12.7% |
| Liabilities included in disposal groups classified as held for sale | 1,880 | 1,650 | + 230 | + 13.9% |
| Other liabilities | 17,416 | 17,781 | - 365 | - 2.1% |
| Minorities | 3,399 | 3,446 | - 47 | - 1.4% |
| Group Shareholders' Equity: | | | | |
| - Capital and reserves | 50,087 | 49,390 | + 697 | + 1.4% |
| - AfS assets fair value reserve, Cash-flow hedging reserve and Defined benefits plans reserve | 48,315 | 48,065 | + 250 | + 0.5% |
| - Net profit (loss) | 77 | (683) | + 761 | n.s. |
| | 1,694 | 2,008 | - 314 | - 15.6% |
| Total liabilities and Shareholders' Equity | 860,433 | 844,217 | + 16,216 | + 1.9% |

Consolidated Income Statement

(€ million)

| | YEAR | | CHANGE | | |
|--|-----------------|-----------------|----------------|----------------|-------------------------|
| | 2015 | 2014 | P&L | % | ADJUSTED ⁽¹⁾ |
| Net interest | 11,916 | 12,442 | - 526 | - 4.2% | - 2.5% |
| Dividends and other income from equity | 829 | 794 | + 36 | + 4.5% | + 19.8% |
| Net fees and commissions | 7,848 | 7,593 | + 255 | + 3.4% | + 4.6% |
| Net trading income | 1,644 | 1,536 | + 109 | + 7.1% | + 7.0% |
| Net other expenses/income | 166 | 188 | - 21 | - 11.3% | + 95.0% |
| OPERATING INCOME | 22,405 | 22,552 | - 147 | - 0.7% | + 1.6% |
| Payroll costs | (8,339) | (8,201) | - 138 | + 1.7% | + 2.9% |
| Other administrative expenses | (5,159) | (5,244) | + 86 | - 1.6% | - 4.1% |
| Recovery of expenses | 808 | 834 | - 25 | - 3.0% | + 2.0% |
| Amortisation, depreciation and impairment losses on intangible and tangible assets | (929) | (896) | - 33 | + 3.6% | + 6.7% |
| Operating costs | (13,618) | (13,507) | - 111 | + 0.8% | + 0.4% |
| OPERATING PROFIT (LOSS) | 8,787 | 9,045 | - 258 | - 2.9% | + 3.4% |
| Net write-downs on loans and provisions for guarantees and commitments | (4,114) | (4,292) | + 178 | - 4.1% | + 1.5% |
| NET OPERATING PROFIT (LOSS) | 4,672 | 4,753 | - 80 | - 1.7% | + 5.0% |
| Other charges and provisions | (1,585) | (728) | - 856 | + 117.6% | + 249.7% |
| Integration costs | (410) | (20) | - 390 | n.s. | n.s. |
| Net income from investments | (6) | 87 | - 93 | n.s. | n.s. |
| PROFIT (LOSS) BEFORE TAX | 2,671 | 4,091 | - 1,419 | - 34.7% | - 34.2% |
| Income tax for the period | (137) | (1,297) | + 1,160 | - 89.4% | - 85.6% |
| NET PROFIT (LOSS) | 2,534 | 2,793 | - 259 | - 9.3% | - 11.8% |
| Profit (Loss) from non-current assets held for sale, after tax | (295) | (124) | - 171 | + 138.0% | + 158.0% |
| PROFIT (LOSS) FOR THE PERIOD | 2,239 | 2,669 | - 431 | - 16.1% | - 23.9% |
| Minorities | (352) | (380) | + 28 | - 7.5% | - 5.6% |
| NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP BEFORE PPA | 1,887 | 2,289 | - 402 | - 17.6% | - 26.7% |
| Purchase Price Allocation effect | (193) | (281) | + 89 | - 31.5% | - 31.5% |
| Goodwill impairment | - | - | - | n.s. | n.s. |
| NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP | 1,694 | 2,008 | - 314 | - 15.6% | - 26.1% |

(1) Changes at constant foreign exchange rates and perimeter.

Notes:

Income statement for 2014 differs from the figures disclosed in 2014 as the result of:

- the reclassification of the income arising from the placement fees of Debt Capital Markets "best effort" transactions (i.e. placement of financed instruments without underwriting risks) from "Net trading income" to "Net fees and commission";
- the reclassification of the margins arising from currency trading with customers of a subsidiary from "Net fees and commission" to "Net trading income";
- the reclassification of Bank Levy and of contributions to preexisting Deposit Guarantee Schemes and local Resolution Funds from "Other administrative expenses" and "Net other expenses/income" to "Other charges and provisions" (formerly named "Provision for risks and charges").

Condensed Income Statement - Quarterly Figures

Consolidated Balance Sheet

(€ million)

| ASSETS | AMOUNTS AS AT | | | | AMOUNTS AS AT | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 12.31.2015 | 09.30.2015 | 06.30.2015 | 03.31.2015 | 12.31.2014 | 09.30.2014 | 06.30.2014 | 03.31.2014 |
| Cash and cash balances | 10,303 | 11,182 | 9,962 | 9,870 | 8,051 | 8,882 | 9,975 | 12,499 |
| Financial assets held for trading | 90,997 | 91,612 | 97,626 | 114,356 | 101,226 | 93,026 | 84,079 | 79,368 |
| Loans and receivables with banks | 80,073 | 90,689 | 86,192 | 89,014 | 68,730 | 83,284 | 72,308 | 74,128 |
| Loans and receivables with customers | 473,999 | 474,122 | 473,930 | 482,658 | 470,569 | 470,356 | 474,798 | 483,782 |
| Financial investments | 152,845 | 152,909 | 153,043 | 148,503 | 138,503 | 136,042 | 135,773 | 129,451 |
| Hedging instruments | 8,010 | 8,939 | 9,282 | 11,482 | 11,988 | 14,435 | 13,845 | 12,586 |
| Property, plant and equipment | 10,031 | 10,064 | 10,089 | 10,278 | 10,277 | 10,283 | 10,509 | 10,690 |
| Goodwill | 3,618 | 3,601 | 3,617 | 3,668 | 3,562 | 3,565 | 3,536 | 3,528 |
| Other intangible assets | 2,140 | 2,016 | 2,028 | 2,020 | 2,000 | 1,882 | 1,854 | 1,797 |
| Tax assets | 15,726 | 15,036 | 15,117 | 14,595 | 15,772 | 16,174 | 16,887 | 17,867 |
| Non-current assets and disposal groups classified as held for sale | 2,820 | 3,454 | 3,751 | 3,915 | 3,600 | 8,301 | 3,325 | 3,166 |
| Other assets | 9,872 | 9,882 | 10,490 | 10,291 | 9,941 | 9,563 | 9,789 | 10,994 |
| Total assets | 860,433 | 873,506 | 875,126 | 900,649 | 844,217 | 855,793 | 836,679 | 839,854 |

(€ million)

| LIABILITIES AND SHAREHOLDERS' EQUITY | AMOUNTS AS AT | | | | AMOUNTS AS AT | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 12.31.2015 | 09.30.2015 | 06.30.2015 | 03.31.2015 | 12.31.2014 | 09.30.2014 | 06.30.2014 | 03.31.2014 |
| Deposits from banks | 111,373 | 120,555 | 121,454 | 130,422 | 106,037 | 116,977 | 109,863 | 118,328 |
| Deposits from customers | 449,790 | 450,204 | 435,898 | 423,162 | 410,412 | 399,695 | 401,490 | 397,090 |
| Debt securities in issue | 134,478 | 137,491 | 144,961 | 150,625 | 150,276 | 155,213 | 159,515 | 163,073 |
| Financial liabilities held for trading | 68,919 | 67,334 | 72,501 | 90,224 | 77,135 | 72,237 | 63,637 | 62,622 |
| Financial liabilities designated at fair value | 455 | 455 | 460 | 539 | 567 | 627 | 649 | 638 |
| Hedging instruments | 11,254 | 11,717 | 12,543 | 16,408 | 15,150 | 16,444 | 15,018 | 13,521 |
| Provisions for risks and charges | 9,855 | 9,958 | 10,017 | 10,449 | 10,623 | 9,721 | 9,570 | 9,083 |
| Tax liabilities | 1,529 | 1,569 | 1,427 | 1,892 | 1,750 | 1,887 | 1,779 | 2,387 |
| Liabilities included in disposal groups classified as held for sale | 1,880 | 1,415 | 1,448 | 1,479 | 1,650 | 6,885 | 1,401 | 1,447 |
| Other liabilities | 17,416 | 19,242 | 20,951 | 20,408 | 17,781 | 21,275 | 21,585 | 20,816 |
| Minorities | 3,399 | 3,327 | 3,272 | 3,711 | 3,446 | 3,475 | 3,234 | 3,391 |
| Group Shareholders' Equity: | | | | | | | | |
| - Capital and reserves | 50,087 | 50,239 | 50,195 | 51,331 | 49,390 | 51,357 | 48,937 | 47,460 |
| - AfS assets fair value reserve, Cash-flow hedging reserve and Defined benefits plans reserve | 48,315 | 49,248 | 50,163 | 50,655 | 48,065 | 49,139 | 47,640 | 46,595 |
| - Net profit (loss) | 77 | (551) | (1,003) | 164 | (683) | 380 | 182 | 152 |
| Total liabilities and Shareholders' Equity | 860,433 | 873,506 | 875,126 | 900,649 | 844,217 | 855,793 | 836,679 | 839,854 |

Consolidated Income Statement

(€ million)

| | 2015 | | | | 2014 | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 |
| Net interest | 3,029 | 2,925 | 2,999 | 2,963 | 3,064 | 3,122 | 3,179 | 3,077 |
| Dividends and other income from equity investments | 250 | 192 | 269 | 118 | 191 | 178 | 321 | 104 |
| Net fees and commissions | 1,935 | 1,902 | 1,997 | 2,014 | 1,883 | 1,856 | 1,963 | 1,890 |
| Net trading income | 302 | 250 | 473 | 619 | 339 | 383 | 342 | 472 |
| Net other expenses/income | 73 | 63 | (3) | 34 | 128 | 21 | (7) | 46 |
| OPERATING INCOME | 5,589 | 5,332 | 5,735 | 5,749 | 5,604 | 5,561 | 5,798 | 5,588 |
| Payroll costs | (2,053) | (2,067) | (2,127) | (2,093) | (2,082) | (2,030) | (2,002) | (2,087) |
| Other administrative expenses | (1,289) | (1,286) | (1,294) | (1,289) | (1,325) | (1,281) | (1,339) | (1,299) |
| Recovery of expenses | 210 | 198 | 213 | 188 | 215 | 202 | 226 | 191 |
| Amortisation, depreciation and impairment losses on intangible and tangible assets | (250) | (228) | (227) | (224) | (239) | (220) | (221) | (216) |
| Operating costs | (3,382) | (3,383) | (3,435) | (3,418) | (3,432) | (3,328) | (3,336) | (3,410) |
| OPERATING PROFIT (LOSS) | 2,207 | 1,949 | 2,299 | 2,331 | 2,172 | 2,233 | 2,462 | 2,178 |
| Net write-downs on loans and provisions for guarantees and commitments | (1,216) | (1,005) | (913) | (980) | (1,697) | (754) | (1,003) | (838) |
| NET OPERATING PROFIT (LOSS) | 991 | 944 | 1,386 | 1,351 | 475 | 1,479 | 1,459 | 1,339 |
| Other charges and provisions | (807) | (154) | (359) | (264) | (140) | (232) | (232) | (123) |
| Integration costs | (398) | (8) | (2) | (1) | 29 | (5) | (40) | (4) |
| Net income from investments | (39) | 20 | 18 | (5) | (4) | 43 | (16) | 62 |
| PROFIT (LOSS) BEFORE TAX | (254) | 802 | 1,043 | 1,080 | 360 | 1,285 | 1,171 | 1,275 |
| Income tax for the period | 640 | (197) | (238) | (343) | 43 | (350) | (582) | (408) |
| NET PROFIT (LOSS) | 387 | 605 | 805 | 737 | 403 | 936 | 588 | 867 |
| Profit (Loss) from non-current assets held for sale, after tax | (143) | 27 | (121) | (58) | (69) | (33) | (26) | 3 |
| PROFIT (LOSS) FOR THE PERIOD | 244 | 633 | 683 | 679 | 334 | 902 | 563 | 870 |
| Minorities | (72) | (78) | (100) | (102) | (96) | (112) | (89) | (83) |
| NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP BEFORE PPA | 172 | 554 | 583 | 577 | 238 | 790 | 474 | 787 |
| Purchase Price Allocation effect | (19) | (48) | (61) | (65) | (68) | (69) | (71) | (74) |
| Goodwill impairment | - | - | - | - | - | - | - | - |
| NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP | 153 | 507 | 522 | 512 | 170 | 722 | 403 | 712 |

Notes:

Income statement for 2014 differs from the figures disclosed in 2014 as the result of:

- the reclassification of the income arising from the placement fees of Debt Capital Markets “best effort” transactions (i.e. placement of financed instruments without underwriting risks) from “Net trading income” to “Net fees and commission”;
- the reclassification of the margins arising from currency trading with customers of a subsidiary from “Net fees and commission” to “Net trading income”;
- the reclassification of Bank Levy and of contributions to preexisting Deposit Guarantee Schemes and local Resolution Funds from “Other administrative expenses” and “Net other expenses/income” to “Other charges and provisions” (formerly named “Provision for risks and charges”).

Condensed Income Statement - Comparison of Q4 2015/Q4 2014

Consolidated Income Statement

(€ million)

| | Q4 2015 | 2014 | CHANGE | | |
|--|----------------|----------------|--------------|-----------------|-------------------------|
| | | | P&L | % | ADJUSTED ⁽¹⁾ |
| Net interest | 3,029 | 3,064 | - 35 | - 1.1% | + 0.1% |
| Dividends and other income from equity investments | 250 | 191 | + 60 | + 31.3% | + 95.4% |
| Net fees and commissions | 1,935 | 1,883 | + 51 | + 2.7% | + 5.2% |
| Net trading income | 302 | 339 | - 37 | - 10.8% | - 9.4% |
| Net other expenses/income | 73 | 128 | - 55 | - 43.1% | + 14.3% |
| OPERATING INCOME | 5,589 | 5,604 | - 15 | - 0.3% | + 3.6% |
| Payroll costs | (2,053) | (2,082) | + 30 | - 1.4% | - 0.2% |
| Other administrative expenses | (1,289) | (1,325) | + 36 | - 2.7% | - 16.3% |
| Recovery of expenses | 210 | 215 | - 5 | - 2.3% | + 5.6% |
| Amortisation, depreciation and impairment losses on intangible and tangible assets | (250) | (239) | - 11 | + 4.5% | + 6.4% |
| Operating costs | (3,382) | (3,432) | + 50 | - 1.5% | - 6.9% |
| OPERATING PROFIT (LOSS) | 2,207 | 2,172 | + 35 | + 1.6% | + 24.6% |
| Net write-downs on loans and provisions for guarantees and commitments | (1,216) | (1,697) | + 481 | - 28.3% | - 22.5% |
| NET OPERATING PROFIT (LOSS) | 991 | 475 | + 515 | + 108.4% | + 351.1% |
| Other charges and provisions | (807) | (140) | - 667 | + 475.4% | - 674.5% |
| Integration costs | (398) | 29 | - 427 | n.s. | n.s. |
| Net income from investments | (39) | (4) | - 35 | n.s. | n.s. |
| PROFIT (LOSS) BEFORE TAX | (254) | 360 | - 614 | n.s. | n.s. |
| Income tax for the period | 640 | 43 | + 598 | n.s. | n.s. |
| NET PROFIT (LOSS) | 387 | 403 | - 16 | - 4.0% | - 22.1% |
| Profit (Loss) from non-current assets held for sale, after tax | (143) | (69) | - 74 | + 108.4% | + 32.0% |
| PROFIT (LOSS) FOR THE PERIOD | 244 | 334 | - 91 | - 27.1% | - 38.1% |
| Minorities | (72) | (96) | + 24 | - 25.4% | - 22.1% |
| NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP BEFORE PPA | 172 | 238 | - 66 | - 27.8% | - 42.8% |
| Purchase Price Allocation effect | (19) | (68) | + 49 | - 72.3% | - 72.2% |
| Goodwill impairment | - | - | - | n.s. | n.s. |
| NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP | 153 | 170 | - 17 | - 10.2% | - 35.1% |

(1) Changes at constant foreign exchange rates and perimeter.

Notes:

Income statement for 2014 differs from the figures disclosed in 2014 as the result of:

- the reclassification of the income arising from the placement fees of Debt Capital Markets “best effort” transactions (i.e. placement of financed instruments without underwriting risks) from “Net trading income” to “Net fees and commission”;
- the reclassification of the margins arising from currency trading with customers of a subsidiary from “Net fees and commission” to “Net trading income”;
- the reclassification of Bank Levy and of contributions to preexisting Deposit Guarantee Schemes and local Resolution Funds from “Other administrative expenses” and “Net other expenses/income” to “Other charges and provisions” (formerly named “Provision for risks and charges”).

Segment reporting

Key Figures by Business Segment

(€ million)

| | COMMERCIAL BANKING ITALY | COMMERCIAL BANKING GERMANY | COMMERCIAL BANKING AUSTRIA | POLAND | CEE DIVISION | CIB | ASSET MANAGEMENT | ASSET GATHERING | GROUP CORPORATE CENTER ⁽¹⁾ | NON-CORE | CONSOLIDATED GROUP TOTAL |
|---|--------------------------|----------------------------|----------------------------|--------|--------------|---------|------------------|-----------------|---------------------------------------|----------|--------------------------|
| Income Statement | | | | | | | | | | | |
| OPERATING INCOME | | | | | | | | | | | |
| Year 2015 | 8,590 | 2,701 | 1,583 | 1,692 | 3,826 | 3,757 | 919 | 544 | (1,308) | 101 | 22,405 |
| Year 2014 | 8,407 | 2,642 | 1,710 | 1,769 | 3,834 | 3,759 | 791 | 451 | (1,187) | 375 | 22,552 |
| OPERATING COSTS | | | | | | | | | | | |
| Year 2015 | (4,231) | (2,016) | (1,335) | (774) | (1,482) | (1,759) | (608) | (233) | (645) | (536) | (13,618) |
| Year 2014 | (4,163) | (2,059) | (1,373) | (799) | (1,510) | (1,649) | (496) | (212) | (655) | (591) | (13,507) |
| OPERATING PROFIT | | | | | | | | | | | |
| Year 2015 | 4,359 | 685 | 248 | 918 | 2,345 | 1,998 | 311 | 311 | (1,953) | (435) | 8,787 |
| Year 2014 | 4,244 | 583 | 337 | 970 | 2,325 | 2,110 | 295 | 239 | (1,842) | (216) | 9,045 |
| PROFIT BEFORE TAX | | | | | | | | | | | |
| Year 2015 | 2,372 | 439 | 340 | 677 | 1,092 | 1,661 | 287 | 288 | (2,231) | (2,254) | 2,671 |
| Year 2014 | 3,087 | 667 | 134 | 803 | 1,376 | 1,820 | 286 | 230 | (1,807) | (2,505) | 4,091 |
| Balance Sheet | | | | | | | | | | | |
| LOANS TO CUSTOMERS | | | | | | | | | | | |
| as at December 31, 2015 | 132,279 | 80,431 | 49,305 | 28,621 | 57,166 | 96,876 | - | 923 | (7,639) | 36,036 | 473,999 |
| as at December 31, 2014 | 130,190 | 78,416 | 47,379 | 26,896 | 57,073 | 89,225 | - | 696 | (6,709) | 47,402 | 470,569 |
| DEPOSITS FROM CUSTOMERS AND DEBT SECURITIES IN ISSUE | | | | | | | | | | | |
| as at December 31, 2015 | 145,760 | 103,889 | 63,358 | 30,862 | 58,665 | 96,181 | - | 16,084 | 67,742 | 1,727 | 584,268 |
| as at December 31, 2014 | 145,347 | 102,236 | 63,442 | 30,178 | 52,213 | 87,491 | - | 14,254 | 63,208 | 2,319 | 560,688 |
| TOTAL RISK WEIGHTED ASSETS | | | | | | | | | | | |
| as at December 31, 2015 | 75,775 | 31,488 | 22,085 | 25,810 | 92,532 | 65,382 | 1,914 | 1,713 | 42,689 | 31,211 | 390,599 |
| as at December 31, 2014 | 80,603 | 33,608 | 24,047 | 25,894 | 89,278 | 68,631 | 1,693 | 1,742 | 44,102 | 39,625 | 409,223 |
| EVA | | | | | | | | | | | |
| Year 2015 | 939 | 79 | 23 | 108 | (545) | 388 | 197 | 113 | (2,268) | (1,881) | (2,848) |
| Year 2014 | 1,038 | 53 | (56) | 157 | (41) | 335 | 139 | 114 | (2,341) | (2,132) | (2,734) |
| Cost/income ratio | | | | | | | | | | | |
| Year 2015 | 49.3% | 74.6% | 84.3% | 45.7% | 38.7% | 46.8% | 66.2% | 42.7% | - 49.3% | n.s. | 60.8% |
| Year 2014 | 49.5% | 77.9% | 80.3% | 45.2% | 39.4% | 43.9% | 62.7% | 47.0% | - 55.2% | 157.6% | 59.9% |
| Employees | | | | | | | | | | | |
| as at December 31, 2015 | 37,325 | 11,781 | 6,439 | 17,606 | 28,486 | 3,918 | 1,986 | 1,019 | 16,233 | 717 | 125,510 |
| as at December 31, 2014 | 37,316 | 13,333 | 6,658 | 18,160 | 29,040 | 3,954 | 2,021 | 974 | 15,715 | 1,849 | 129,021 |

Notes:

(1) Global Banking Services, Corporate Centre Global Functions, inter-segment adjustments and consolidation adjustments not attributable to individual segments.

Figures were recasted, where necessary, on a like-to-like basis to consider changes in scope of business segment and methodological rules.

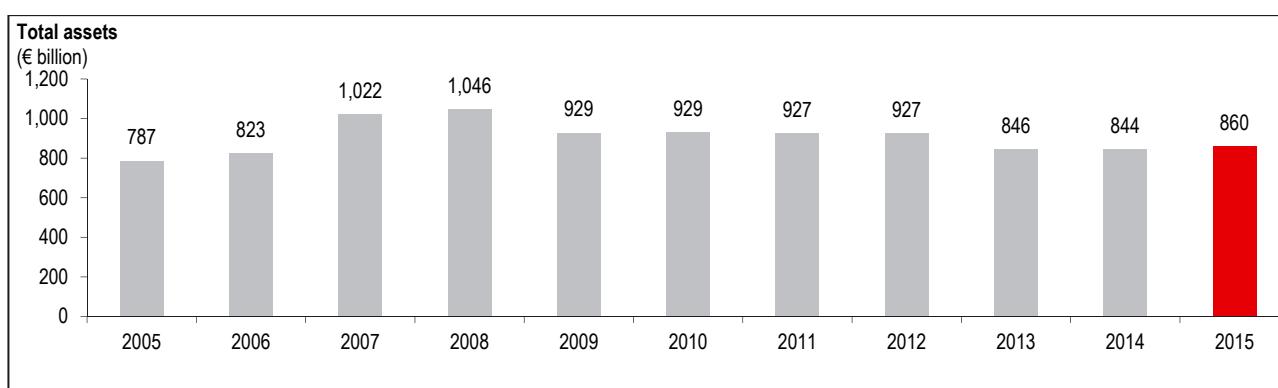
Group historical data

UniCredit S.p.A. (formerly Unicredito Italiano S.p.A.) and the Group of companies with the same name which the latter heads up came about as a result of the merger, in October 1998, between the Credito Italiano S.p.A., founded in 1870 under the name of Banca di Genova, and Unicredito S.p.A., the latter the holding company which held the controlling equity investments in Banca CRT, CRV and Cassamarca. As a result of this merger, the Credito Italiano Group and the Unicredito Group pooled the strength of their respective products and the complementary nature of the geographic coverage for the purpose of more effectively competing on the banking and financial services markets both in Italy and in Europe, thereby creating the UniCredit group. Since its creation, the Group has continued to expand in Italy and in Eastern European countries, both via buy-outs and via systematic growth, also consolidating its roles in sectors of important significance outside Europe, such as the asset management sector in the USA.

Group Figures 2005 - 2015

| | IAS/IFRS | | | | | | | | | | |
|--|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|---------|
| | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
| Income Statement (€ million) | | | | | | | | | | | |
| Operating income | 22,405 | 22,513 | 23,973 | 25,049 | 25,200 | 26,347 | 27,572 | 26,866 | 25,893 | 23,464 | 11,024 |
| Operating costs | (13,618) | (13,838) | (14,801) | (14,979) | (15,460) | (15,483) | (15,324) | (16,692) | (14,081) | (13,258) | (6,045) |
| Operating profit (loss) | 8,787 | 8,675 | 9,172 | 10,070 | 9,740 | 10,864 | 12,248 | 10,174 | 11,812 | 10,206 | 4,979 |
| Profit (loss) before income tax | 2,671 | 4,091 | (4,888) | 317 | 2,060 | 2,517 | 3,300 | 5,458 | 9,355 | 8,210 | 4,068 |
| Net profit (loss) for the period | 2,239 | 2,669 | (3,920) | 1,687 | 644 | 1,876 | 2,291 | 4,831 | 6,678 | 6,128 | 2,731 |
| Net profit (loss) attributable to the Group | 1,694 | 2,008 | (13,965) | 865 | (9,206) | 1,323 | 1,702 | 4,012 | 5,961 | 5,448 | 2,470 |
| Balance Sheet (€ million) | | | | | | | | | | | |
| Total assets | 860,433 | 844,217 | 845,838 | 926,827 | 926,769 | 929,488 | 928,760 | 1,045,612 | 1,021,758 | 823,284 | 787,284 |
| Loans and receivables with customers of which: Non-Performing loans | 473,999 | 470,569 | 503,142 | 547,144 | 559,553 | 555,653 | 564,986 | 612,480 | 574,206 | 441,320 | 425,277 |
| 19,924 | 19,701 | 18,058 | 19,360 | 18,118 | 16,344 | 12,692 | 10,464 | 9,932 | 6,812 | 6,861 | |
| Deposits from customers and debt securities in issue | 584,268 | 560,688 | 571,024 | 579,965 | 561,370 | 583,239 | 596,396 | 591,290 | 630,533 | 495,255 | 462,226 |
| Shareholders' Equity | 50,087 | 49,390 | 46,841 | 62,784 | 51,479 | 64,224 | 59,689 | 54,999 | 57,724 | 38,468 | 35,199 |
| Profitability ratios (%) | | | | | | | | | | | |
| Operating profit (loss)/Total assets | 1.02 | 1.03 | 1.08 | 1.09 | 1.05 | 1.17 | 1.32 | 0.97 | 1.16 | 1.24 | 0.63 |
| Cost/income ratio | 60.8 | 61.5 | 61.7 | 59.8 | 61.4 | 58.8 | 55.6 | 62.1 | 54.4 | 56.5 | 54.8 |

Information in the table are "historical figures". They don't allow comparison because they are not recasted or adjusted following to new accounting principles or perimeter changes.



This expansion was characterized, particularly:

- by the merger with the HVB Group, achieved by means of a public exchange offer furthered by UniCredit on August 26, 2005 so as to take over control of HVB and the companies it headed up. Following this offer, finalized during 2005, UniCredit in fact acquired a holding of 93.93% in HVB's share capital (UniCredit has now 100% of the shares, after the acquisition of minority interest concluded on September 15, 2008 - so-called "squeeze-out" - in accordance with German regulations);
- by the merger with the Capitalia Group, achieved by means of merger through incorporation of Capitalia within UniCredit, which became effective as from October 1, 2007.

UniCredit Share

Share Information

| | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|---|-------|-------|-------|-------|---------|----------|----------|----------|----------|----------|----------|
| Share price (€)⁽¹⁾ | | | | | | | | | | | |
| - maximum | 6.550 | 6.870 | 5.630 | 4.478 | 13.153 | 15.314 | 17.403 | 31.810 | 42.841 | 37.540 | 32.770 |
| - minimum | 4.910 | 5.105 | 3.238 | 2.286 | 4.222 | 9.820 | 4.037 | 8.403 | 28.484 | 30.968 | 22.592 |
| - average | 5.889 | 5.996 | 4.399 | 3.292 | 8.549 | 12.701 | 11.946 | 21.009 | 36.489 | 34.397 | 25.649 |
| - end of period | 5.135 | 5.335 | 5.380 | 3.706 | 4.228 | 10.196 | 14.730 | 9.737 | 31.687 | 37.049 | 32.457 |
| Number of outstanding shares (million) | | | | | | | | | | | |
| - at period end ⁽¹⁾ | 5,970 | 5,866 | 5,792 | 5,789 | 1,930.0 | 19,297.6 | 16,779.3 | 13,368.1 | 13,278.4 | 10,351.3 | 10,303.6 |
| - shares cum dividend | 5,873 | 5,769 | 5,695 | 5,693 | 1,833.0 | 18,330.5 | 18,329.5 | 13,372.7 | 13,195.3 | 10,357.9 | 10,342.3 |
| of which: savings shares | 2.48 | 2.45 | 2.42 | 2.42 | 2.4 | 24.2 | 24.2 | 21.7 | 21.7 | 21.7 | 21.7 |
| - average ⁽¹⁾ | 5,927 | 5,837 | 5,791 | 5,473 | 1,930.0 | 19,101.8 | 16,637.8 | 13,204.6 | 11,071.6 | 10,345.2 | 6,730.3 |
| Dividend | | | | | | | | | | | |
| - total dividends (€ million) | 706 | 697 | 570 | 512 | (***) | 550 | 550 | (**) | 3,431 | 2,486 | 2,276 |
| - dividend per ordinary share | 0.120 | 0.120 | 0.100 | 0.090 | (***) | 0.030 | 0.030 | (**) | 0.260 | 0.240 | 0.220 |
| - dividend per savings share | 0.120 | 1.065 | 0.100 | 0.090 | (***) | 0.045 | 0.045 | (**) | 0.275 | 0.255 | 0.235 |

(1) The number of shares is net of Treasury shares and included 96.76 million of shares held under a contract of usufruct.

(*) Following extraordinary corporate operations, which involve the detachment of rights, stock splitting or grouping, demerger operations and distribution of extraordinary dividends, the price of the shares can fluctuate so much that they are no longer comparable. Thus, the time series hereby published are adjusted accordingly to restore the continuity of historical price series.

(**) 2008 dividend was paid with cash to savings shareholders (€0.025 per share, for a total amount of €0.5 million), and with newly issued shares (so called "scrip dividend").

(***) As per Bank of Italy's paper dated March 2, 2012, in keeping with the decision of UniCredit S.p.A.'s Board of Directors and in line with the intention announced to the Shareholders' Meeting in 2012, UniCredit S.p.A. did not pay any dividends with respect to its 2011 financial results.

In 2011 the following operations were carried out:

- . the €2.5 billion free capital increase, through the allocation to capital of an equivalent amount transferred from the "Issue-premium reserve";
- . the reverse stock split of ordinary and savings shares based on a ratio of 1 new ordinary or savings share for every 10 existing ordinary or savings shares;
- . elimination of the per-share nominal value of UniCredit shares.

In the first quarter of 2012 the capital increase of €7.5 billion equal to a number of shares issued of 3,859,602,938 was fully subscribed for. Figures relating to the 2013 dividend are shown according to the specific Board of Directors' reports on the distribution to Shareholders.

The Shareholders' Meeting of May 13, 2014 approved a scrip dividend scheme under which the holders of ordinary shares and the holders of savings shares will be allocated one new share for every sixty shares held and one new share for every eighty-four shares held, respectively. The new shares were allocated through a free share capital increase, without prejudice to the shareholders' right to opt for a cash payout (€0.10 for each ordinary and savings share) in lieu of the allocation of the new shares.

The Shareholders' Meeting of the May 13, 2015, approved the payment of dividends in the form of a "scrip dividend", with the assignment to shareholders who hold ordinary shares of one new share per fifty shares held, and to holders of savings shares one new share per seventy-two shares held. The assignment of the new shares occurred following a free share-capital increase, without affecting the shareholders' right to request payment of the dividend in cash (€0.12 per ordinary and savings share), in place of assignment of shares.

The Shareholders' Meeting also approved the partial distribution of 2014 and previous years profits, with payment of €0.945 per savings share, as preferred dividend.

Earnings Ratios

| | IAS/IFRS | | | | | | | | | | |
|---|----------|--------|----------|--------|---------|--------|--------|--------|--------|--------|--------|
| | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
| Shareholders' Equity (€ million) | 50,087 | 49,390 | 46,841 | 62,784 | 51,479 | 64,224 | 59,689 | 54,999 | 57,724 | 38,468 | 35,199 |
| Group portion of net profit (loss) (€ million) | 1,694 | 2,008 | (13,965) | 865 | (9,206) | 1,323 | 1,702 | 4,012 | 5,961 | 5,448 | 2,470 |
| Net worth per share (€) | 8.39 | 8.42 | 8.09 | 10.85 | 26.67 | 3.33 | 3.56 | 4.11 | 4.35 | 3.72 | 3.42 |
| Price/Book value | 0.61 | 0.63 | 0.67 | 0.34 | 0.16 | 3.06 | 4.14 | 2.37 | 7.28 | 9.97 | 9.50 |
| Earnings per share⁽¹⁾ (€) | 0.27 | 0.34 | -2.47 | 0.15 | -5.12 | 0.06 | 0.10 | 0.30 | 0.53 | 0.53 | 0.37 |
| Payout ratio (%) | 41.7 | 34.7 | -4.1 | 59.2 | | 41.6 | 32.3 | (*) | 58.1 | 45.6 | 92.1 |
| Dividend yield on average price per ordinary share (%) | 2.04 | 2.00 | 2.27 | 2.73 | | 1.55 | 1.58 | (*) | 3.98 | 3.90 | 4.79 |

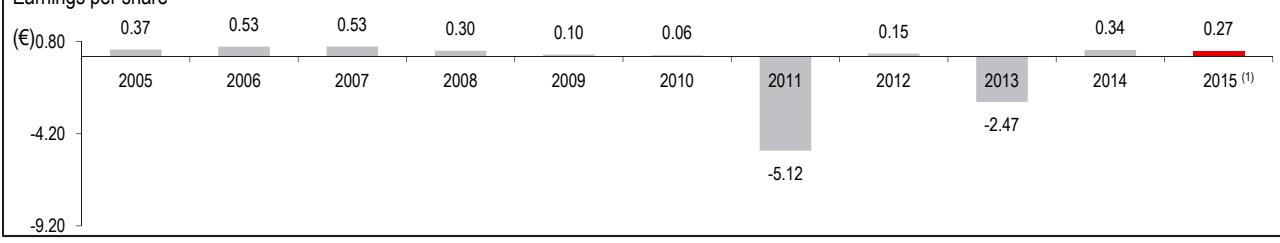
Information in the table are "historical figures" and they must be read with reference to each single period.

(1) Annualized figures.

(*) 2008 dividend was paid with cash to savings shareholders (€0.025 per share, for a total amount of €0.5 million), and with newly issued shares (so called "scrip dividend").

The 2008 EPS figure published in the consolidated report as at December 31, 2008 was €0.30 and has now been amended to €0.26 due to the increase in the number of shares following the capital increase (IAS33 paragraph 28). For the purposes of calculating 2009 EPS, net profit for the period of €1,702 million was changed to €1,571 million due to disbursements made in connection with the foreseen use of treasury shares agreed under the 'casheas' transaction, and charged to equity. For the purposes of calculating EPS, net profit for 2010 of €1,323 million was changed to €1,167 million; net losses for 2011 of €9,206 million was changed to €9,378 million; net profit for 2012 of €865 million was deducted of €46 million. For 2013 the loss amounting to -€13,965 million increased by €105 million. The 2014 EPS calculation €35 million was deducted from 2014 net profit of €2,008 million. €100 million was deducted from 2015 net profit of €1,694 million.

Earnings per share



(1) Annualized figures.

IAS/IFRS

Group Results

Macroeconomic situation, banking and financial markets

International situation

USA/Eurozone

In the second half of 2015, the global recovery has remained uneven. Advanced economies have continued to benefit from households' greater purchasing power generated by low oil prices, favorable credit conditions and a strong improvement in both consumer and business confidence. Among the advanced economies, Japan is struggling to regain momentum, while the United States and UK continued to expand at a good pace. Growth prospects in emerging economies, however, have been hampered by structural hurdles and macroeconomic imbalances, aggravated in some cases by the tightening of financial conditions as well as the collapse in commodity prices. In China, economic growth continues to slow down due to multiple structural challenges, such as excess debt and capacity, and the difficult transition to a growth model focused on consumption rather than on exports. Despite these challenges the rate of GDP growth in 2015 likely stabilized at about 7%. Other emerging economies, such as Brazil, were affected by the collapse in revenues due to falling energy prices and the decline in commodity exports as well as growing political uncertainty and corruption scandals. Finally, Russia continues to struggle to recover from the impact of the financial crisis that hit the country at the end of 2014.

In the euro area, the recovery remains overall moderate. In the third quarter of 2015, GDP grew by 0.3% q/q, driven mainly by private consumption and, to a lesser extent, investment. The former benefited from the gain in purchasing power for consumers, the latter from improving credit conditions. External demand, however, was affected by the weakness of world trade, linked to the slowdown in emerging economies. At current levels, the PMIs indicate further expansion of GDP of 0.5% q/q in the fourth quarter of 2015, although hard data paint a slightly less favorable picture.

Inflationary dynamics remain subdued. In December, euro area's inflation rate was only 0.2%. The persistent weakness is mainly due to the price of energy goods. The "core" component (which excludes goods whose prices tend to show greater volatility as energy and food) also remains low, around 0.9%. At the 3 December meeting of the Governing Council, the European Central Bank (ECB) boosted its monetary stimulus to bring inflation below, but close to 2%. The deposit rate was cut by 10bps, to -0.3%, while the asset purchase program (QE) will be extended until at least March 2017, while maintaining the monthly amount purchases to €60 billion. In addition, the ECB has decided to include debt instruments denominated in euro, issued by regional and local governments of the euro area in the list of assets eligible for purchases by the respective national central banks.

In the US, economic growth slowed in the third quarter to 2% q/q (annualized), after a strong expansion in the previous period. The economic performance benefits from rising consumer spending, driven both by an increase in nominal wages and greater purchasing power favored by low oil prices. Signs of weakness have emerged mainly in the expenditure for physical capital, as many companies operating in the energy sector have reduced their investments in the face of weakness in the oil market. As expected, in December 2015, the monetary policies of the Fed and the ECB started to diverge. For the first time since the crisis, the US central bank raised interest rates by 25bps amid a solid employment picture and despite weak inflationary pressures.

Banking and financial markets

In 2015, bank loans entered a recovery phase. In November 2015 (the latest data available), the annual growth rate of loans to the private sector in the euro area stood at 1.0% y/y, as opposed to the modest decline recorded at the end of 2014. Loans to households showed the largest improvement, although in recent months signs of recovery have emerged also for loans to non-financial corporations. In the three countries of reference for the Group, at the end of 2015, the contraction in corporate loans eased in Italy, which bodes well for expectations of a return to growth for corporate loans during 2016, in line with the expected recovery in fixed investment. Loans to households were characterized by a marked acceleration in the last months of 2015, also supported by a recovery in consumer credit. In Germany, lending to the private sector showed a strengthening in its pace of expansion, both for loans to households and corporates, recording rates of growth above those for the eurozone as a whole, while the lending recovery continued at a modest pace in Austria.

As for the funding of the system, at the end of 2015, the pace of growth of bank deposits was confirmed in all the three reference countries for the Group, mainly supported by an increase in sight deposits, at the expense of the medium and long-term funding (including bank bonds), consistently with the low yields of bank liabilities. During 2015, the context of ECB's expansionary monetary policy has supported a further gradual reduction in bank interest rates, both on loans and deposits, with the interest rates on bank deposits now not far from the zero percent rate. In all the three benchmark countries for the Group, therefore, a further gradual decline/stabilization of the bank spread (difference between the average rate on loans and the average rate on deposits) was in place.

Conditions in euro area financial markets have gradually improved between early September and early December after a period of high volatility due to the financial strains in China. In the final months of the year, stock markets in the euro area and the United States recorded a sharp recovery, largely offsetting the declines observed during the summer, thus ensuring a positive performance for the year as a whole.

Among the three reference countries, the Italian stock exchange recorded the best performance, with growth of approximately 13% compared to December 2014, followed by the Austrian stock market and the German stock exchange (for the latter, growth compared to December 2014, was + 10%).

CEE Countries

2015 ought to have been a good year for CEE, with the recovery in the euro area gaining traction, prices for oil and other commodities plummeting and ultra-easy monetary policy stances in the major developed economies keeping interest rates near record lows and global liquidity ample. At the same time, however, as 2015 was drawing to a close, growing concerns about China and the potential fallout from the Fed's liftoff have resulted in heightened global market volatility, weighing on EM asset prices.

Against this background, economic performance in CEE has become increasingly divergent. Only the new EU members in central Europe (CEE-EU) have been able to fully benefit from the favorable external environment. Exports have surged thanks to their deep integration with the euro area, while the lack of macroeconomic imbalances has enabled them to pursue growth-supporting policies and strengthen resilience to external shocks. Financial markets have taken notice, with CEE-EU risk premia diverging from the EM trend and transforming the region into a "safe haven" for EM investors.

In 2015 real GDP growth in the CEE-EU last year ranged from 2.6% in Slovenia to 4.3% in the Czech Republic, the strongest since the global financial crisis. In the course of the year, growth increasingly shifted from net exports towards domestic demand. Consumption was boosted by markedly improved labor market conditions, and investment was spurred by improving confidence, renewed bank lending in most CEE-EU countries, and a surge in EU funds absorption as governments raced to utilize the allocations under the 2007-2013 budgeting period before they expire.

With growth above potential, output gaps have closed or diminished. Even so, thanks to slumping commodity prices and imported deflation from the euro area, inflation has been all but absent and current accounts balanced or in surplus, allowing authorities to pursue accommodative policies. Cyclically stronger revenues have enabled governments to ease fiscal stances without affecting fiscal deficits. Very low inflation and ECB's QE have prompted central banks to keep interest rates at record lows. Even so, currencies in the CEE-EU, unlike most other EMs, remained broadly stable against the EUR, and bond prices near record highs.

Elsewhere the outcome was quite different. While the rebound in EU growth has helped pull Croatia and Serbia out of recessions, at just above 1%, growth in both countries was subpar. This reflected both structural factors (a lesser degree of integration, smaller manufacturing sectors and less favorable investment climates), but also the need to pursue tighter fiscal policies to address growing public debt concerns. Nevertheless, the global liquidity glut and the pursuit by investors of higher yields has facilitated capital inflows, enabling both countries to comfortably meet their financing needs at lower spreads despite obvious vulnerabilities. On this count Serbia,

which runs a still sizable current account deficit remains more vulnerable than Croatia, which recorded a sizable surplus.

The region's most populous economies have done even worse. In Turkey, heightened political uncertainty for most of the year dented market confidence, weighing on growth and financial markets. Real GDP is likely to have expanded by just above 3%, less than potential and much less than what could be expected given the favorable external environment. At the same time, portfolio inflows have reversed, causing the TRY to weaken substantially and bond spreads to spike despite a modest decline in the headline current account deficit. The latter, however, reflected entirely terms of trade gains thanks to the drop in oil prices, as the underlying external position deteriorated, with export volumes stagnant despite the significant real depreciation and import volumes up. With growth driven entirely by domestic demand, inflation has accelerated to 8.8% despite the drop in energy prices.

Further east, Russia and Ukraine remain mired in deep recessions. In Russia, real GDP fell nearly 4%, with the downturn triggered by the combination of plummeting oil prices and sanctioned-induced capital outflows against the background of a structurally weakened economy. With oil revenues down by half, the authorities initially resorted to massive ruble devaluation to constrain domestic demand and prop-up the ruble value of oil related taxes. The result has been a double-digit drop in private consumption and double-digit inflation. More recently, however, as oil prices fell precipitously further, policies have shifted, with the government embarking on an ambitious fiscal adjustment and the CBR firmly focusing in bringing inflation down.

Ukraine fared worse in the region, with the economy likely to have contracted 10-11% last year. Most of the economic collapse took place in the first half and was driven by the disruptions caused by the war-related loss of a sizable chunk of the country's productive capacity in the east. This supply-side shock was reinforced by the adverse impact on demand of the otherwise unavoidable and long overdue macroeconomic adjustment. More recently, the economy appears to have stabilized, albeit at a depressed level. With the UAH broadly stable since March, price pressures have eased. Policies, guided by the modalities of the IMF program, have remained tight, but structural reforms have lagged. Insufficient progress in structural reforms, along with dysfunctional politics, have prevented the recovery and stabilization from taking a firmer hold, delaying foreign investment and IMF financing and weighing on confidence.

Group Results

Main results and performance for the period

Introduction

In 2015 the Group recorded a **net profit** equal to €1,694 million, decreasing by 15.62% compared to 2014, which closed at €2,008 million (down by 16.0% at constant exchange rates).

The yearly result has been affected by some extraordinary items, such as:

- new strategic plan integration costs' accrual;
- impairment of Ukrrotsbank subsidiary in relation to its sale;
- the systemic charges for 4 Italian banks and 1 Polish bank rescue;
- the additional write-downs on loans' accruals in Croatia, consequent the conversion obligation of mortgages from Swiss francs to local currency;
- the benefits related to the transfer of some pension liabilities in Austria;
- some non-recurring positive tax items.

Net of the mentioned extraordinary items, the net profit would amount to over €2,200 million.

However, it has been considered that the year 2014 was affected by the additional tax on the valuation of the Banca d'Italia stake (€215 million).

"Core" segment (that includes the strategic business segments and in line with the risk strategies determined by the Group) contributed to this result for €3,228 million, decreasing by 13.2% compared with 2014 (down by 13.3% at constant exchange rates). The drop was mainly attributable to the already mentioned extraordinary items such as the higher write-downs on loans, the systemic charges, the integration costs and the loss of the Ukrainian subsidiary.

In contrast the "Non-core" activities (that includes non-strategic segments and/or those with a considered poor fit to the Group's risk-adjusted return framework, to be managed with the aim of reducing the overall exposure) in 2015 registered a loss of €1,534 million as an effect of lower revenues caused by the progressive decrease of loans volumes, by the growing incidence of the Non-Performing component that do not accrue interests and by the still high provisions on credit risk.

The yearly loss of "Non-core" activities diminished by 10.3% compared with the one of last year.

Operating income

In 2015 Group's **operating income** amounted to €22,405 million, decreasing by 0.7% over 2014 (up by 0.2% at constant exchange rates) mainly due to net interest income decline. In particular net interest amounted to €11,916 million, falling by 4.2% over last year, **dividends** (which include companies accounted for using the equity method's profit) to €829 million, increasing by 4.5% over last year, **net fees and commissions** to €7,848 million, increasing by 3.4% over last year, while **net trading, hedging and fair value income** increased by

7.1% to €1,644 million. Finally **net other expenses/income** in the year totalized €166 million, in comparison to €188 million of last year.

Almost the whole **operating income** (€22,304 million) was attributable to the "core" segment, increasing compared with the previous year (up by 1.5% at constant exchange rates) mainly attributable to the good performance of the fees and commissions and to a higher net trading, hedging and fair value income, only partially annulled by the fall of the net interest (down by 1.1% at constant exchange rates compared to 2014).

In particular "core" segment's **net interest** was equal to €11,910 million, decreasing by 2.8% over the previous year (down by 1.1% at constant exchange rates).

Such a negative trend is attributable to the decrease of interests income on lending to customers, only partially offset by the reduction of the average cost of commercial funding. Such a trend was generated by the progressive reduction of credit spreads, initially on govies, later continued in the corporate sector, in a falling interest rates' environment (average 3 months Euribor equal to -0.02% in 2015 compared with +0.21% in 2014).

Net interests decrease has took place in a quite improving loans dynamic. In particular **loans to customers** related to the "core" segment (equal to €438.0 billion as of December 31, 2015) were up by 3.5% over the previous year (up by 3.7% at constant exchange rates); also the commercial loans continued to show some stabilization signs, with the loans' stock growing by 3.2% year on year (up by 3.4% at constant exchange rates), with broad growths at geographical level: compared to 2014 both Western Europe registered an increase (up by 3.4%), in particular due to Italy up by 3.5%, Germany up by 2.9% and Austria up by 4.2% and the countries of CEE Region (up by 3.5% at constant exchange rates) driven by Russia (up by 5.2% at constant exchange rates), Czech Republic (up by 3.7% at constant exchange rates) Romania (up by 6.1% at constant exchange rates) and Poland (up by 6.4% at constant exchange rates); Bulgaria was declining (down by 7.1% at constant exchange rates).

Direct funding from customers (deposits and securities) of "core" segment was growing by 4.3% (up by 4.6% at constant exchange rates) over 2014. Such a trend was a result of the commercial direct funding from customers (up by 6.0%), while the institutional component grew less (up by 1.2%).

Focusing on commercial direct funding from customers, the Western Europe countries were growing, with Italy up by 3.6%, Germany up by 8.9% and Austria up by 1.9%. The CEE Region continued towards achieving a balance between loans and deposits, growing by 9.1% (up by 10.2% at constant exchange rates) over the previous year, driven by Russia (up by 10.5% at constant exchange rates), Czech Republic (up by 13.9% at constant exchange rates), Bulgaria (up by 24.6% at constant exchange rates), Croatia (up by 18.1% at constant exchange rates) and Poland (up by 3.1% at constant exchange rates).

As a consequence of the above outlined dynamics, in 2015, a commercial funding surplus "core" (which excludes institutional component) of €22.0 billion was recorded, compared to €11.9 billion of 2014.

"Core" segment's **dividends** (which include the profits of the companies accounted for using the equity method) in 2015 amounted at €829 million, increasing by €36 million compared with 2014.

With regard to **net fees and commissions** related to the "core" segment, in 2015 they amounted to €7,730 million, increasing by 4.7% (up by 4.4% at constant exchange rates) over the previous year.

Growth was mainly attributable to fees from investment services (up by 12.1% compared with 2014) and was driven by assets under management's products, thanks to volumes' growth (up by €27 billion over December 2014). Financing services fees (down by 0.4% in comparison with 2014) and transactional services fees (down by 1.6% in comparison with 2014) were decreasing.

"Core" segment's **net trading, hedging and fair value income** in 2015 was €1,629 million, growing by 5.8% over 2014 (up by 7.2% at constant exchange rate), with a good performance of treasury and related to the customers activities, that reflected a good trend of markets that have absorbed also the crisis situations in Greece and Russia.

Finally, "core" segment's **net other expenses/income** in 2015 amounted to €206 million, down by €5 million over 2014.

Regarding "Non-core" segment, in 2015 it registered €101 million of **operating income**, decreasing by 73.2% over last year. Such a dynamic was consistent with the 24.0% reduction of customers loans, coupled with a higher weight of the portion of impaired loans that do not accrue interests.

Operating income

(€ million)

| | YEAR | | | | 2015 Q4 | | | | % CHANGE ON Q3 2015 | |
|--|---------------|---------------|---------------|---------------|---------------|---------------|--------------|--------------|------------------------|---------------|
| | 2014 | | 2015 | | % CHANGE | | 2015 Q4 | | O/W GROUP | O/W CORE |
| | O/W GROUP | CORE | O/W GROUP | CORE | O/W GROUP | CORE | O/W GROUP | CORE | O/W GROUP | O/W CORE |
| Net interest | 12,442 | 12,252 | 11,916 | 11,910 | - 4.2% | - 2.8% | 3,029 | 3,061 | + 3.6% | + 4.6% |
| Dividends and other income from equity investments | 794 | 794 | 829 | 829 | + 4.5% | + 4.5% | 250 | 250 | + 30.7% | + 30.7% |
| Net fees and commissions | 7,593 | 7,380 | 7,848 | 7,730 | + 3.4% | + 4.7% | 1,935 | 1,928 | + 1.7% | + 3.2% |
| Net trading income | 1,536 | 1,540 | 1,644 | 1,629 | + 7.1% | + 5.8% | 302 | 299 | + 21.1% | + 20.2% |
| Net other expenses/income | 188 | 212 | 166 | 206 | - 11.3% | - 2.5% | 73 | 84 | + 14.9% | + 13.3% |
| Operating income | 22,552 | 22,177 | 22,405 | 22,304 | - 0.7% | + 0.6% | 5,589 | 5,622 | + 4.8% | + 5.9% |

Group Results

Operating costs

Group's **operating costs** were equal to €13,618 million in 2015, growing by 0.8% compared with 2014 (up by 1.1% at constant exchange rates). In detail **staff expenses** were equal to €8,339 million, increasing by 1.7% over last year, **other administrative expenses** were equal to €5,159 million, decreasing by 1.6% over last year, **expenses recovery** were equal to €808 million, down by 3.0% over last year. Finally, **write-downs on tangible and intangible assets** were equal to €929 million, increasing by 3.6% over last year.

Such a result on **operating costs** was driven by Group's "core" segment, which registered €13,082 million in this year, higher by 1.3% over 2014 (up by 1.6% at constant exchange rates), due to staff expenses component, increasing by 2.0% compared with 2014 (up by 2.2% at constant exchange rates) and to write-downs on tangible and intangible assets, increasing by 3.9% (up by 4.8% at constant exchange rates).

Analyzing more in detail the single components, **staff expenses** related to the "core" segment in 2015 were €8,215 million, increased by 2.0% over 2014 (up by 2.2% at constant exchange rates). Such a trend was influenced by the normal dynamic of wage growth and by the adjustment of the accruals related to the variable component of the retributions.

Operating costs

(€ million)

| | YEAR | | % CHANGE | | 2015 Q4 | | % CHANGE ON Q3 2015 | | | |
|---|-----------------|-----------------|-----------------|-----------------|---------------|---------------|------------------------|----------------|---------------|---------------|
| | 2014 GROUP | O/W CORE | 2015 GROUP | O/W CORE | 2014 GROUP | O/W CORE | 2015 GROUP | O/W CORE | | |
| Payroll costs | (8,201) | (8,053) | (8,339) | (8,215) | + 1.7% | + 2.0% | (2,053) | (2,032) | - 0.7% | - 0.1% |
| Other administrative expenses | (5,244) | (4,648) | (5,159) | (4,629) | - 1.6% | - 0.4% | (1,289) | (1,187) | + 0.2% | + 3.3% |
| Recovery of expenses | 834 | 678 | 808 | 690 | - 3.0% | + 1.6% | 210 | 184 | + 6.0% | + 10.2% |
| Write downs of tangible and intangible assets | (896) | (893) | (929) | (928) | + 3.6% | + 3.9% | (250) | (250) | + 10.0% | + 10.0% |
| Operating costs | (13,507) | (12,916) | (13,618) | (13,082) | + 0.8% | + 1.3% | (3,382) | (3,285) | - 0,0% | + 1.3% |

The growth of the revenues, coupled with the costs increase, led to €8,787 million Group **gross operating profit** in 2015, decreasing by 2.9% over 2014 (down by 1.1% at constant exchange rates). It has been better the gross operating profit of "core" segment, decreasing by 0.4% (but up by 1.3% at constant exchange rates).

The cost income ratio of "core" segment amounted to 58.7% in 2015, substantially stable compared to 2014.

Concerning "core" segment's **other administrative expenses**, they amounted to €4,629 million in 2015, decreasing by 0.4% (down by 0.1% at constant exchange rates) in comparison to 2014. Good part of the expenses reduction was driven by lower consulting, legal and marketing expenses, only partially offset by higher IT costs caused by the development component finalized to support the business, however financed also via reduction of the recurrent IT component.

The **expenses recovery** "core" item in 2015 was €690 million, substantially in line with the €678 million of last year.

Finally, the **write-downs on tangible and intangible assets** of "core" segment in 2015 were €928 million, growing by 3.9% (up by 4.8% at constant exchange rates), mainly as a consequence of the IT investments carried out.

Overall total "core" segment's total operating costs excluding staff expenses were substantially stable (up by 0.1%) over 2014.

Operating costs related to the "non-core" segment in 2015 were €536 million, down by 9.4% over last year, mainly as a consequence of the credit recovery company UniCredit Credit Management Bank (UCCMB) dismissal and despite the expenses recovery decline.

Gross operating profit related to the "non-core" segment in 2015 was -€435 million, against -€216 million in 2014 as an effect of lower revenues caused by the progressive decrease of loans volumes and by the growing incidence of the Non-Performing component that do not accrue interests.

Net write-downs on loans and provisions for guarantees and commitments

Net write-downs on loans and provisions for guarantees and commitments of the Group, in 2015, were €4,114 million, diminished in comparison to 2014 (down by 4.1%).

In 2015 Group gross impaired loans decreased by €4.6 billion (down by 5.5%) over the previous year- end figures, with an incidence on total loans of 15.42% compared to 16.34% at 2014 year end. Coverage ratio (51.2%) confirmed the level achieved in 2014 year end.

With regard to the “core” segment, in 2015 net write-downs on loans and provisions for guarantees and commitments amounted to €2,455 million, growing by 14.9% (up by 19.1% at constant exchange rates) over 2014. Cost of risk was 56 basis points in 2015, slightly higher than previous year (at 50 basis points), showing however relevant differences on geographical basis, with Italy amounting to 71 basis points, Germany 5 basis points, Austria -2 basis points, Poland 43 basis points and CEE 175 basis points.

The “core” segment’s gross impaired loans at December 31, 2015 were €27.5 billion and they are stable compared to December 31, 2014 restated (up by 13 million). The ratio of gross impaired loans on total loans ratio was improved, going from 6.27% in December 2014 to 6.06% in December 2015. Gross Non-Performing loans stock was at €13.7 billion, reducing by €817 million over 2014 year end.

Regarding “Non-core” segment, instead, **Net write-downs on loans and provisions for guarantees and commitments** were declining moving from €2.155 million in 2014 to €1.659 million in 2015.

“Non-core” segment’s impaired loans as of December 31, 2015 were €52.2 billion, decreasing by 8.2% in comparison to €56.9 billion as of 2014 year end. Non-Performing loans were €37.4 billion, decreasing over 2014 year end figure (down by 0.6%). These trends benefited also from the disposal of UniCredit Credit Management Bank (UCCMB) realized in the last quarter of 2015. Coverage ratio of “Non-core” segment as of December 31, 2015 was at 52.2% in comparison to 52.9% as of 2014 year end.

Group Results

Loans to customers - Asset quality

(€ million)

| | BAD EXPOSURES | DOUBTFUL | RESTRUCTURED | UNLIKELY TO PAY | NON-PERFORMING PAST-DUE | TOTAL ^(*) NON-PERFORMING | PERFORMING | TOTAL LOANS |
|--|---------------|----------|--------------|-----------------|-------------------------|-------------------------------------|------------|----------------|
| As at 12.31.2014 | | | | | | | | |
| Gross Exposure | 52,143 | 23,301 | 6,324 | | 2,591 | 84,359 | 431,982 | 516,341 |
| as a percentage of total loans | 10.10% | 4.51% | 1.22% | | 0.50% | 16.34% | 83.66% | |
| Writedowns | 32,442 | 8,102 | 2,119 | | 604 | 43,267 | 2,505 | 45,772 |
| as a percentage of face value | 62.2% | 34.8% | 33.5% | | 23.3% | 51.3% | 0.6% | |
| Carrying value | 19,701 | 15,199 | 4,205 | | 1,987 | 41,092 | 429,477 | 470,569 |
| as a percentage of total loans | 4.19% | 3.23% | 0.89% | | 0.42% | 8.73% | 91.27% | |
| Transfers from old to new classes | | | | | | | | |
| From Doubtful | | | | | | | | |
| Gross Exposure | | (23,301) | | | 22,166 | 1,135 | | |
| Writedowns | | (8,102) | | | 7,783 | 319 | | |
| Carrying value | | (15,199) | | | 14,383 | 816 | | |
| From Restructured | | | | | | | | |
| Gross Exposure | | | (6,324) | | 6,324 | | | |
| Writedowns | | | (2,119) | | 2,119 | | | |
| Carrying value | | | (4,205) | | 4,205 | | | |
| As at 12.31.2014 according to new classes | | | | | | | | |
| Gross Exposure | 52,143 | | | 28,490 | 3,726 | 84,359 | 431,982 | 516,341 |
| as a percentage of total loans | 10.10% | | | 5.52% | 0.72% | 16.34% | 83.66% | |
| Writedowns | 32,442 | | | 9,902 | 923 | 43,267 | 2,505 | 45,772 |
| as a percentage of face value | 62.2% | | | 34.76% | 24.77% | 51.3% | 0.6% | |
| Carrying value | 19,701 | | | 18,588 | 2,803 | 41,092 | 429,477 | 470,569 |
| as a percentage of total loans | 4.19% | | | 3.95% | 0.60% | 8.73% | 91.27% | |
| As at 12.31.2015 | | | | | | | | |
| Gross Exposure | 51,089 | | | 26,054 | 2,617 | 79,760 | 437,495 | 517,255 |
| as a percentage of total loans | 9.88% | | | 5.04% | 0.51% | 15.42% | 84.58% | |
| Writedowns | 31,165 | | | 8,968 | 707 | 40,840 | 2,417 | 43,257 |
| as a percentage of face value | 61.0% | | | 34.4% | 27.0% | 51.2% | 0.6% | |
| Carrying value | 19,924 | | | 17,086 | 1,910 | 38,920 | 435,079 | 473,999 |
| as a percentage of total loans | 4.20% | | | 3.60% | 0.40% | 8.21% | 91.79% | |

(*) The perimeter of impaired loans is substantially equivalent to the perimeter of EBA NPE exposures.

Starting from the first quarter of 2015 the classification of loans into risk classes was updated in order to reflect the changes provided in Banca d'Italia Circular 272 (see also section A.2 Accounting Policies of Explanatory Notes); this update adjusts the previous classification instructions to the definition of "Non-Performing Exposure" (NPE) introduced by the European banking authority (EBA) through the issue of EBA/ITS/2013/03/rev1 24/7/2014. The total volume of loans classified in the previous categories that made up the perimeter of impaired loans as at December 31, 2014 (Bad Loans, Doubtful, Restructured, Past-due) were reallocated to new risk classes (Bad Loans, Unlikely to pay other than bad, Past-due) through:

- a) the elimination of the Restructured loans class and the re-attribution of the loans therein in the "Unlikely to pay other than bad" class;
- b) for entities operating in Italy, the reallocation of loans previously classified as "Doubtful" in the "Unlikely to pay other than bad" and "Impaired past-due loans". In particular, loans for which the Bank believes that there is a condition of unlikely to pay as at the reporting date, regardless of the existence of days/instalments past-due, were reclassified in the "Unlikely to pay other than bad" class. Conversely, the past due items for which this condition does not apply have been reclassified in the "Impaired past-due loans" class;
- c) for other entities, the class of loans previously included in "Doubtful loans" have been allocated in "Unlikely to pay other than bad".

Impaired assets as of December 31, 2014 restated under the new definitions introduced by the EBA are substantially consistent with impaired assets established in accordance with the previously applicable Banca d'Italia instructions.

From net operating profit to profit before tax

As a consequence of a gross operating profit decreasing by €258 million and net write-downs on loans down by €178 million over 2014, Group's **net operating profit** amounted to €4,672 million in 2015, decreasing by €80 million (down by 1.7%) compared to 2014.

The "core" segment contribution to **net operating profit** in 2015 was equal to €6,767 million, decreasing by 5.0% compared with the same period of 2014.

Group's **provisions for risk and charges** were -€1,586 million, of which -€1,437 million related to the "core" segment, which includes legal cases and estimated contingent liabilities of various nature totaling -€684 million, in addition to the systemic charges, amounting to -€901 million in the year. These last include the contribution to the new Single Resolution Fund (SRF) and the harmonized Deposits Guarantee Scheme (DGS) charges, as well as the Bank Levies. Furthermore, in the mentioned amount have been also included the extraordinary contributions for the rescue of the 4 Italian banks in crisis (Popolare dell'Etruria, Cassa di Risparmio di Ferrara, Banca Marche and Cassa di Risparmio di Chieti) and of 1 Polish bank (Bank Wolomin).

Profit before tax by business segment

| | Profit before tax by business segment | | | | | (€ million) |
|--------------------------------|---------------------------------------|-----------------|---|----------------------|--------------|--------------|
| | OPERATING INCOME | OPERATING COSTS | NET WRITE-DOWNS ON LOANS AND PROVISIONS | NET OPERATING PROFIT | YEAR | |
| | | | | | 2014 | 2015 |
| Commercial Banking Italy | 8,590 | (4,231) | (1,208) | 3,151 | 3,087 | 2,372 |
| Commercial Banking Germany | 2,701 | (2,016) | (44) | 641 | 667 | 439 |
| Commercial Banking Austria | 1,583 | (1,335) | (15) | 233 | 134 | 340 |
| Poland | 1,692 | (774) | (124) | 794 | 803 | 677 |
| Central Eastern Europe | 3,826 | (1,482) | (1,017) | 1,327 | 1,376 | 1,092 |
| Corporate & Investment Banking | 3,757 | (1,759) | (31) | 1,967 | 1,820 | 1,661 |
| Asset Management | 919 | (608) | - | 311 | 286 | 287 |
| Asset Gathering | 544 | (233) | (7) | 305 | 230 | 288 |
| Group Corporate Center | (1,308) | (645) | (9) | (1,962) | (1,807) | (2,231) |
| Non Core | 101 | (536) | (1,659) | (2,094) | (2,505) | (2,254) |
| Group Total | 22,405 | (13,618) | (4,114) | 4,672 | 4,091 | 2,671 |

Integration costs were -€410 million against -€20 million registered in 2014. During the last quarter of 2015 have been posted to integration costs the costs finalized to the achievement of the new strategic plan (-€728 million) and the overall benefits (€326 million) related to the transfer of some pension liabilities in Austria (€1.198 million) net of the restructuring costs of the Austrian Retail network (€872 million, mainly related to HR costs).

Finally, **net income from investments** was -€6 million, versus €87 million of 2014.

As an effect of the items above mentioned, in the year 2015 the Group registered **profit before tax** of €2,671 million, compared to €4,091 million achieved in 2014 (down by 34.7%), of which €4,925 million related to the "core" segment (down by 25.3% in comparison to the €6,596 million of 2014) and -€2,253 million related to the "non-core" segment (in comparison to the -€2,505 million of 2014).

Group Results

Profit (loss) attributable to the Group

As a consequence of €2,671 million **profit before tax** and of some non-recurring fiscal items of €287 million, in 2015 Group's **income taxes** were €137 million, from which derives a 5.1% tax rate, against the 31.7% of last year.

The mentioned non-recurring items of 2015 mainly concern write-up of Deferred Tax Assets and release of fiscal accruals in Germany and Deferred Tax Liabilities release (3 Banken) in Austria.

To be noticed that 2014 taxes had been affected by additional taxes on Banca d'Italia shareholding revaluation.

Profit from discontinued operations net of taxes was -€295 million and mainly referred to the being sold Ukrainian subsidiary Ukrotsbank, reclassified according to the IFRS5.

Profit for the period in 2015 was €2,239 million, with the contribution of "core" segment amounting to €3,772 million, decreasing by 13.9% (down by 14.0% at constant exchange rates) in comparison to the +€4,379 million achieved in 2014.

Minorities were €352 million.

Purchase price allocation was -€193 million, decreasing in comparison to the -€281 million accounted in 2014.

Consequently, in 2015, a **net profit attributable to the Group** of €1,694 million was registered, decreasing by 15.6% compared to €2,008 million profit registered in 2014.

The "core" segment in 2015 achieved €3,228 million **profit attributable to the Group**, decreasing by 13.2% (down by 13.4% at constant exchange rates), in comparison to €3,718 million profit of 2014.

"Non-core" segment registered €1,534 million **net loss attributable to the Group**, in comparison to €1,710 million loss registered in 2014 (down by 10.3%).

Profit (loss) attributable to the Group

(€ million)

| | YEAR | | | | % CHANGE | | 2015 Q4 | | % CHANGE ON Q3 2015 | |
|--|----------|-------------|----------|-------------|----------|-------------|---------|-------------|------------------------|-------------|
| | 2014 | | 2015 | | % CHANGE | | 2015 Q4 | | | |
| | GROUP | O/W CORE | GROUP | O/W CORE | GROUP | O/W CORE | GROUP | O/W CORE | GROUP | O/W CORE |
| Operating income | 22,552 | 22,177 | 22,405 | 22,304 | - 0.7% | + 0.6% | 5,589 | 5,622 | + 4.8% | + 5.9% |
| Operating costs | (13,507) | (12,916) | (13,618) | (13,082) | + 0.8% | + 1.3% | (3,382) | (3,285) | - | + 1.3% |
| Operating profit (loss) | 9,045 | 9,261 | 8,787 | 9,222 | - 2.9% | - 0.4% | 2,207 | 2,337 | + 13.2% | + 13.1% |
| Net write-downs on loans and provisions for guarantees and commitments | (4,292) | (2,137) | (4,114) | (2,455) | - 4.1% | + 14.9% | (1,216) | (723) | + 21.0% | + 31.9% |
| Net operating profit (loss) | 4,753 | 7,124 | 4,672 | 6,767 | - 1.7% | - 5.0% | 991 | 1,614 | + 4.9% | + 6.4% |
| Provisions for risks and charges | (728) | (696) | (1,585) | (1,437) | + 117.5% | + 106.5% | (807) | (720) | n.s. | n.s. |
| Integration costs | (20) | (2) | (410) | (401) | n.s. | n.s. | (398) | (389) | n.s. | n.s. |
| Net income from investment | 87 | 171 | (6) | (4) | - 107.1% | - 102.2% | (39) | (39) | - 296.3% | - 290.9% |
| Profit (loss) before tax | 4,091 | 6,596 | 2,671 | 4,925 | - 34.7% | - 25.3% | (254) | 466 | - 131.6% | - 66.1% |
| Income tax for the period | (1,297) | (2,093) | (137) | (857) | - 89.4% | - 59.1% | 640 | 408 | n.s. | - 206.5% |
| Net profit (loss) of discontinued operations | (124) | (124) | (295) | (295) | + 138.0% | + 138.0% | (143) | (143) | n.s. | n.s. |
| Profit (loss) for the period | 2,669 | 4,379 | 2,239 | 3,773 | - 16.1% | - 13.9% | 243 | 731 | - 61.5% | - 28.5% |
| Minorities | (380) | (380) | (352) | (352) | - 7.5% | - 7.5% | (72) | (72) | - 8.1% | - 8.1% |
| Net profit (loss) attributable to the Group before PPA | 2,289 | 3,999 | 1,887 | 3,421 | - 17.6% | - 14.5% | 172 | 659 | - 69.0% | - 30.2% |
| Purchase Price Allocation effects | (281) | (281) | (193) | (193) | - 31.5% | - 31.5% | (19) | (19) | - 60.7% | - 60.7% |
| Goodwill impairment | - | - | - | - | n.s. | n.s. | - | - | n.s. | n.s. |
| Net profit (loss) attributable to the Group | 2,008 | 3,718 | 1,694 | 3,228 | - 15.6% | - 13.2% | 153 | 640 | - 69.8% | - 28.5% |

Capital and Value Management

Principles of value creation and disciplined capital allocation

In order to create value for the shareholders, the Group's strategic guidelines are aimed at optimizing the composition of its business portfolio. This goal is pursued through a process of capital allocation to each business line in relation to its specific risk profile and ability to generate sustainable earnings measured as EVA, which is the main performance indicator related to TSR (Total Shareholder Return). The development of Group operations with a view to value creation requires a process for allocating and managing capital governed by different phases in the process of planning and control, articulated as:

- formulation of the proposed propensity for risk and capitalization targets;
- analysis of the risks associated with the value drivers and resulting allocation of capital to the business lines and to the Business Units;
- assignment of performance targets in line with risk;
- analysis of the impact on the Group's value and of the creation of value for shareholders;
- drafting and proposal of the financial plan and dividend policy.

The process of capital allocation is based on a "dual track" logic, considering both economic capital, measured through the full evaluation of risks by risk management models, and regulatory capital, quantified applying internal capitalization targets to regulatory capital requirements.

Capital Ratios

The Group dynamically manages its capital base by monitoring regulatory capital ratios, anticipating the appropriate changes necessary to achieve its targets, and optimizing the composition of its assets and equity. Planning and monitoring refer, on the one hand, to the total own funds (Common Equity Tier 1, Additional Tier 1 and Tier 2 Capital) and, on the other hand, to the Risk-Weighted Assets (RWAs). The Risk-Weighted Assets, for portfolios managed using the Advanced model, not only depend on the nominal value of the assets but also on the relevant credit parameters. Besides volume dynamics, it is also crucial to monitor and forecast the change in the loan quality of the portfolio in view of the macroeconomic scenario (the so-called pro-cyclical effect).

Transitional Own Funds and Capital Ratios

(€ million)

| | AS AT | |
|------------------------------------|----------------|----------------|
| | 12.31.2015 (*) | 12.31.2014 (*) |
| Common Equity Tier 1 Capital | 41,375 | 41,998 |
| Tier 1 Capital | 44,920 | 45,499 |
| Total own funds | 55,579 | 54,857 |
| Total RWA | 390,599 | 409,223 |
| Common Equity Tier 1 Capital Ratio | 10.59% | 10.26% |
| Tier 1 Capital Ratio | 11.50% | 11.12% |
| Total own funds Capital Ratio | 14.23% | 13.41% |

(*) Transitional own funds and capital ratios (Basel 3), based on the applicable percentages for years 2014 and 2015.

The economic and financial crisis, which began in 2007, has raised an intense debate on the need to promote a stronger and more resilient financial system. Therefore, over the last years, global regulators introduced a series of new regulatory requirements that have contributed greatly to re-shape the financial markets landscape. In particular, in December 2010, the Basel Committee for Banking Supervision (BCBS) published a series of changes relating to the requirements for banking institutions on capital and liquidity, also known as "Basel 3". The regulatory changes introduced by the Basel 3 framework define more stringent rules for capital requirements and introduce for the first time liquidity and leverage limits. According to the Basel 3 framework, the new rules are introduced gradually in order to allow the banking system to comply with the new requirements and contain the impact on the real economy. In Europe, the Basel 3 framework has been translated into law by means of two separate legislative instruments applied from January 1, 2014: the Directive 2013/36/EU and the Regulation No.575/2013. Moreover, in December 2013 Banca d'Italia published the "Circolare 285" which updated and adjusted to the new international regulation framework the rules on Italian banks and banking groups. Italian banking groups are required to comply with the following minimum capital ratios: 4.5% CET1 ratio, 6% Tier 1 ratio and 8% Total Capital Ratio of 8%.

These minimum ratios are integrated by the combined buffer requirement which includes the capital conservation buffer, set at 2.5% for all Italian banking groups, extended, since January 2016, by the following, as applicable:

- institution specific countercyclical capital buffer to be applied in the periods of excessive credit growth;
- global systemically important institution (G-SII) capital buffer for institutions relevant at global level;
- other systemically important institutions (O-SII) capital buffer for institutions relevant at local level.

Failure to comply with such combined buffer requirements triggers restrictions on distributions and the need to adopt a capital conservation plan.

Group Results

As part of the transition arrangements, regulatory capital recognition of outstanding non-CET1 capital instruments that no longer meet the minimum criteria will be gradually phased out.

In March 2015 Banca d'Italia identified UniCredit banking group as a global systemically important institution (G-SII) authorized to operate in Italy⁽¹⁾. UniCredit group is in the first subcategory of global systemic importance. According to the transition period envisaged under Directive 2013/36/EU (Capital Requirements Directive IV - CRD IV), UniCredit group is required to maintain a capital buffer for the G-SIIs of an amount equal to 0.25% from January 1, 2016. This buffer must be increased annually by 0.25% to reach 1% no later than January 1, 2019. This decision was confirmed by Banca d'Italia in December 2015.

In January 2016 Banca d'Italia has identified UniCredit, Intesa Sanpaolo and Monte dei Paschi di Siena banking groups as domestic systemically important institutions (other systemically important institutions, O-SIIs) authorized to operate in Italy. Banca d'Italia has also decided to set an additional capital buffer ('O-SII buffer') equal to zero per cent for 2016 for the three banking groups⁽²⁾.

Following the results of the Supervisory Review and Evaluation Process (SREP) performed by the European Central Bank (ECB), UniCredit is required to meet on a consolidated basis a CET1 ratio transitional of 9.75% as of January 1, 2016. The G-SIB buffer of 0.25% in 2016 has to be applied on top of SREP ratio.

As of December 31, 2015, UniCredit's CET1 ratio transitional on a consolidated basis was equal to 10.59% for regulatory purposes.

UniCredit's capital position remains above the minimum SREP requirement, including the phase-in G-SIB buffer, thanks to the ongoing and continued commitment to further internal capital generation as envisaged in UniCredit's Strategic Plan published on November 11, 2015.

The Board of Directors proposes the allocation of a dividend from profit reserves (the "Dividend"), executed in the form of a scrip dividend, totaling € 704,742,537.84 and therefore equal - bearing in mind the redistribution in light of the Company's treasury shares and the ordinary shares used in support of the "Cashes" financial instruments - to € 0.12 per savings and ordinary share.

This proposal is considered to be compliant with the recommendation issued by the European Central Bank on December 17, 2015 about dividend distribution policies - ECB/2015/49.

Shareholders' Equity attributable to the Group

The **Shareholders' Equity of the Group**, including the profit of the period (€1,694 million), amounted to €50,087 million at December 31, 2015, compared to €49,390 million at December 31, 2014.

The statement of changes in Shareholders' Equity is included in the Consolidated Accounts.

The following table shows the main changes occurred in 2015.

| Shareholders' Equity attributable to the Group | | (€ million) |
|---|--|---------------|
| Shareholders' Equity as at December 31, 2014 | | 49,390 |
| Capital increase (net of capitalized costs) | | - |
| Equity instruments | | - |
| Disbursements related to Cashes transaction ("canoni di usufrutto") | | (100) |
| Dividend payment (*) | | (171) |
| Forex translation reserve (**) | | (249) |
| Change in afs/cash-flow hedge reserve | | 136 |
| Others (***) | | (613) |
| Net profit (loss) for the period | | 1,694 |
| Shareholders' Equity as at December 31, 2015 | | 50,087 |

(*) The dividend distributed equal to €171 million mainly refer to the share of dividends paid in cash with respect to a total of approved dividends for Scrip dividend equal to €694 million. For further information, please see Part B - Liabilities, Section 15 of the Notes to the Consolidated Accounts.

(**) This negative effect is mainly due to the impact of the Ruble for -251 million and Krivna for -114 million, partially netted by the positive effect of Dollar for 79 million.

(***) The main components are:

- the negative change of the valuation reserve for equity investments accounted for using the equity method for €357 million (mainly due to the revaluation of the balance sheet items denominated in Turkish exchange rate);
- the negative effect due to the reclassification from actuarial gain/losses (valuation reserve) to equity reserves of €739 million related to the subsidiary UniCredit Bank Austria AG, deriving from the settlement of part of its defined benefit obligations (active employees) transferred to the Austrian pension system;
- the positive effect for €625 million of actuarial gain/losses from the measurement of the actuarial liabilities (defined benefit plans), of which €499 million related to the above mentioned settlement transaction).

(1) The decision was taken pursuant to Banca d'Italia Circular No.285 on prudential regulations for banks, published on December 17, 2013, which implements the CRD IV rules in Italy and specifies the criteria on which the methodology for identifying the G-SIIs is based. The criteria and data required to identify and classify the G-SIIs among the various subcategories are listed in the Commission Delegated Regulation (EU) No.1222/2014 of 8 October 2014. The delegated regulation contains provisions consistent with the methodology used by the Basel Committee on Banking Supervision and the Financial Stability Board (FSB), in order to ensure that each year the banks identified as global systemically important institutions correspond to the European banks included on the FSB list, also published annually.

(2) The decision to identify the three banking groups as O-SIIs was taken pursuant to Banca d'Italia Circular No.285/2013 on prudential regulations for banks, which implements Directive 2013/36/EU (Capital Requirements Directive, CRD IV) in Italy and specifies the criteria on which the methodology for identifying the O-SIIs is based.

The assessment was carried out following the European Banking Authority Guidelines (EBA/GL/2014/10), which set out the criteria and the data required to identify O-SIIs in EU jurisdictions. The Guidelines are consistent with the rules set by the Basel Committee on Banking Supervision to identify systemically important banks at a national level, the goal being uniformity in the identification process at an international level.

Capital Strengthening

During the year 2015 there were no transaction of capital strengthening

Please note that on April 9, 2015 UniCredit's Board of Directors, pursuant to the powers conferred by the Extraordinary Shareholders' Meeting of April 29, 2011, the Extraordinary Shareholders' Meeting of May 11, 2012 and the Extraordinary Shareholders' Meeting of May 11, 2013, resolved to increase the share capital by €54,744,365.80 by issuing No.16,313,933 ordinary shares to be granted to the employees of UniCredit and of Group banks and companies. It should also be noted that, following the scrip dividend scheme approved by the Extraordinary Shareholders' Meeting of May 13, 2015, under which newly-issued ordinary and savings shares of the Company were allocated to the shareholders entitled to receive a dividend who did not opt for a cash payout, the share capital increased by €297,149,403.58, corresponding to No.87,534,728 ordinary shares and No.31,364 savings shares. Therefore, the share capital of the Bank is now €20,257,667,511.62, divided in No.5,969,658,488 shares with no face value, of which 5,967,177,811 ordinary shares and No.2,480,677 savings shares.

Reconciliation of the Parent Company's Accounts to the Consolidated Accounts

The following table reconciles the Parent Company's Shareholders' Equity and Net profit to the corresponding consolidated figures.

Reconciliation of Parent Company to Consolidated Accounts

(€ million)

| | SHAREHOLDERS' EQUITY | OF WHICH: NET PROFIT |
|--|----------------------|-------------------------|
| Balance as at December 31, 2015 as per UniCredit S.p.A. Accounts | 46,525 | (1,441) |
| Surplus over carrying values: | 4,602 | 4,892 |
| - subsidiaries (consolidated) | 4,183 | 4,680 |
| - associates accounted for at net equity | 419 | 212 |
| Dividends received in the period by the Holding Company | - | (1,369) |
| Other reclassification on consolidation | (1,040) | (387) |
| Balance as at December 31, 2015 attributable to the Group | 50,087 | 1,694 |
| Minorities | 3,399 | 352 |
| Balance as at December 31, 2015 (minorities included) | 53,486 | 2,046 |

Result by Business Segment

Commercial Banking Italy

Commercial Banking Italy is composed by UniCredit S.p.A. commercial network - except CIB clients - Leasing and Factoring. In relation to individual clients (Households and clients of specialized network Private Banking), Commercial Banking's goal is to offer a full range of investments and credit needs, relying on almost 3,600 branches and multichannel services provided by new technologies. In relation to corporate customers, Commercial Banking, with about 765 Managers divided in 129 Corporate branches, operates trying to guarantee both the support to the economic and entrepreneurial system and the profitability and quality of its portfolio.

Income Statement, Key Ratios and Indicators

(€ million)

| COMMERCIAL BANKING ITALY | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|---|----------|----------|----------|---------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 8,407 | 8,590 | + 2.2% | 2,094 | + 0.5% |
| Operating costs | (4,163) | (4,231) | + 1.6% | (1,049) | - 0.1% |
| Net write-downs on loans | (1,034) | (1,208) | + 16.8% | (423) | + 72.5% |
| Net operating profit | 3,210 | 3,151 | - 1.9% | 622 | - 21.1% |
| Profit before tax | 3,087 | 2,372 | - 23.1% | (60) | - 107.8% |
| | | | | | |
| Loans to customers (eop) | 130,190 | 132,279 | + 1.6% | 132,279 | - 1.0% |
| Customer deposits (incl. Securities in issue - eop) | 145,347 | 145,760 | + 0.3% | 145,760 | + 2.4% |
| Total RWA Eop | 80,603 | 75,775 | - 6.0% | 75,775 | - 5.4% |
| | | | | | |
| EVA (€ million) | 1,038 | 939 | - 9.6% | 46 | - 82.6% |
| Absorbed Capital (€ million) | 7,540 | 8,040 | + 6.6% | 7,418 | - 9.8% |
| ROAC | + 26.23% | + 19.30% | n.s. | - 3.96% | n.s. |
| Cost/Income | + 49.5% | + 49.3% | -26bp | + 50.1% | -30bp |
| Cost of Risk | 0.79% | 0.91% | 12bp | 1.27% | 54bp |
| Full Time Equivalent (eop) | 37,316 | 37,325 | + 0.0% | 37,325 | + 0.7% |

Commercial Banking Germany

Commercial Banking Germany provides all German customers - except CIB clients - with a complete range of banking products and services. With its strong funding base it is an important liquidity provider.

Commercial Banking Germany holds large market shares and a strategic market position in retail banking, in Private Banking and especially in business with local corporate customers (including factoring and leasing). The Division also includes the local Corporate Center, which performs tasks as sub-holding towards other Subgroup legal entities.

Income Statement, Key Ratios and Indicators

(€ million)

| COMMERCIAL BANKING GERMANY | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|---|----------|----------|----------|----------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 2,642 | 2,701 | + 2.2% | 667 | - 2.1% |
| Operating costs | (2,059) | (2,016) | - 2.1% | (490) | - 2.3% |
| Net write-downs on loans | (26) | (44) | + 67.6% | (1) | - 104.4% |
| Net operating profit | 557 | 641 | + 15.2% | 176 | - 13.0% |
| Profit before tax | 667 | 439 | - 34.3% | 83 | - 48.3% |
| | | | | | |
| Loans to customers (eop) | 78,416 | 80,431 | + 2.6% | 80,431 | + 0.4% |
| Customer deposits (incl. Securities in issue - eop) | 102,236 | 103,889 | + 1.6% | 103,889 | + 2.3% |
| Total RWA Eop | 33,608 | 31,488 | - 6.3% | 31,488 | - 0.9% |
| | | | | | |
| EVA (€ million) | 53 | 79 | + 49.8% | 115 | n.s. |
| Absorbed Capital (€ million) | 2,858 | 2,595 | - 9.2% | 2,410 | - 6.5% |
| ROAC | + 12.99% | + 13.00% | 1bp | + 28.53% | n.s. |
| Cost/Income | + 77.9% | +74.6% | -330bp | + 73.4% | -14bp |
| Cost of Risk | 0.03% | 0.06% | 2bp | 0.00% | 12bp |
| Full Time Equivalent (eop) | 13,333 | 11,781 | - 11.6% | 11,781 | - 2.5% |

Commercial Banking Austria

Commercial Banking Austria provides all Austrian customers - except CIB clients - with a complete range of banking products and services. With its strong funding base it is an important liquidity provider.

Commercial Banking Austria holds large market shares and a strategic market position in retail banking, in Private Banking and especially in business with local corporate customers (including Factoring and Leasing).

Income Statement, Key Ratios and Indicators

(€ million)

| COMMERCIAL BANKING AUSTRIA | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|---|---------|----------|----------|-----------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 1,710 | 1,583 | - 7.4% | 429 | + 13.8% |
| Operating costs | (1,373) | (1,335) | - 2.8% | (329) | - 0.1% |
| Net write-downs on loans | (111) | (15) | - 86.5% | (10) | + 27.1% |
| Net operating profit | 227 | 233 | + 2.9% | 91 | + 124.0% |
| Profit before tax | 134 | 340 | + 154.4% | 342 | n.s. |
| | | | | | |
| Loans to customers (eop) | 47,379 | 49,305 | + 4.1% | 49,305 | + 1.3% |
| Customer deposits (incl. Securities in issue - eop) | 63,442 | 63,358 | - 0.1% | 63,358 | - 1.8% |
| Total RWA Eop | 24,047 | 22,085 | - 8.2% | 22,085 | + 0.4% |
| | | | | | |
| EVA (€ million) | (56) | 23 | - 141.9% | 129 | - 290.4% |
| Absorbed Capital (€ million) | 2,213 | 1,955 | - 11.7% | 1,726 | - 8.9% |
| ROAC | + 6.87% | + 29.21% | n.s. | + 122.11% | n.s. |
| Cost/Income | + 80.3% | + 84.3% | 405bp | + 76.5% | n.s. |
| Cost of Risk | 0.23% | 0.03% | -20bp | 0.08% | 2bp |
| Full Time Equivalent (eop) | 6,658 | 6,439 | - 3.3% | 6,439 | - 0.7% |

Poland

Bank Pekao S.A. is one of the biggest banks in Poland providing a full range of banking services to individual and institutional clients. Bank Pekao has a nationwide network and a strong presence in all the major cities, enabling the Bank's customers to have fully flexible and easy access to banking services all over the country.

Income Statement, Key Ratios and Indicators

(€ million)

| POLAND | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|---|----------|----------|----------|----------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 1,769 | 1,692 | - 4.4% | 419 | + 3.4% |
| Operating costs | (799) | (774) | - 3.2% | (188) | - 3.1% |
| Net write-downs on loans | (134) | (124) | - 7.4% | (29) | - 1.6% |
| Net operating profit | 836 | 794 | - 5.0% | 202 | + 11.2% |
| Profit before tax | 803 | 677 | - 15.7% | 126 | - 29.5% |
| | | | | | |
| Loans to customers (eop) | 26,896 | 28,621 | + 6.4% | 28,621 | - 1.7% |
| Customer deposits (incl. Securities in issue - eop) | 30,178 | 30,862 | + 2.3% | 30,862 | - 0.8% |
| Total RWA Eop | 25,894 | 25,810 | - 0.3% | 25,810 | - 0.1% |
| | | | | | |
| EVA (€ million) | 157 | 108 | - 31.4% | 12 | - 55.9% |
| Absorbed Capital (€ million) | 1,141 | 1,208 | + 5.9% | 1,198 | + 0.4% |
| ROAC | + 25.90% | + 20.65% | -525bp | + 15.23% | n.s. |
| Cost/Income | + 45.2% | + 45.7% | 56bp | + 44.9% | -301bp |
| Cost of Risk | 0.51% | 0.43% | -8bp | 0.41% | -1bp |
| Full Time Equivalent (eop) | 18,160 | 17,606 | - 3.1% | 17,606 | - 1.1% |

Result by Business Segment

CEE Division

UniCredit is a market leader in Central and Eastern Europe, where it has a broad network of about 2,400 branches. Its regional footprint is diverse and includes a direct presence in 16 countries (Azerbaijan, Bosnia & Herzegovina, Bulgaria, Croatia, the Czech Republic, Hungary, Romania, Russia, Serbia, Slovakia, Slovenia, Turkey and Ukraine and Leasing activities in the 3 Baltic countries). The Group's market position in CEE provides local banks with substantial competitive advantages. This includes the sharing of best practices, significant economies of scale, access to international markets and strong brand recognition. Moreover, the diversified portfolio in this region enables modular growth and increased market penetration for UniCredit's global product lines.

Income Statement, Key Ratios and Indicators

(€ million)

| CEE DIVISION | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|---|----------|---------|----------|---------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 3,834 | 3,826 | - 0.2% | 1,018 | + 10.9% |
| Operating costs | (1,510) | (1,482) | - 1.9% | (400) | + 11.5% |
| Net write-downs on loans | (677) | (1,017) | + 50.3% | (265) | - 26.2% |
| Net operating profit | 1,648 | 1,327 | - 19.4% | 353 | + 76.1% |
| Profit before tax | 1,376 | 1,092 | - 20.7% | 239 | + 38.5% |
| | | | | | |
| Loans to customers (eop) | 57,073 | 57,166 | + 0.2% | 57,166 | - 1.2% |
| Customer deposits (incl. Securities in issue - eop) | 52,213 | 58,665 | + 12.4% | 58,665 | + 1.5% |
| Total RWA Eop | 89,278 | 92,532 | + 3.6% | 92,532 | - 0.5% |
| | | | | | |
| EVA (€ million) | (41) | (545) | n.s. | (239) | + 132.1% |
| Absorbed Capital (€ million) | 7,447 | 8,460 | + 13.6% | 8,050 | - 5.5% |
| ROAC | + 12.57% | + 5.84% | n.s. | + 0.31% | n.s. |
| Cost/Income | + 39.4% | + 38.7% | -65bp | + 39.3% | 23bp |
| Cost of Risk | 1.18% | 1.75% | 57bp | 1.84% | -62bp |
| Full Time Equivalent (eop) | 29,040 | 28,486 | - 1.9% | 28,486 | - 0.6% |

CIB

Corporate & Investment Banking (CIB) is dedicated to Multinational and Large Corporate clients with highly sophisticated financial profile and needs for investment banking services, as well as institutional clients of UniCredit group. The business model adopted is focused on a clear distinction between coverage and local distribution (Network) areas, and those areas dedicated to centralized specialization of dedicated products or services, namely Financing & Advisory (F&A), Markets and Global Transaction Banking.

Income Statement, Key Ratios and Indicators

(€ million)

| CORPORATE & INVESTMENT BANKING | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|---|----------|----------|----------|----------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 3,759 | 3,757 | - 0.1% | 875 | + 7.8% |
| Operating costs | (1,649) | (1,759) | + 6.7% | (424) | - 2.3% |
| Net write-downs on loans | (129) | (31) | - 76.0% | 16 | - 77.5% |
| Net operating profit | 1,980 | 1,967 | - 0.7% | 467 | + 3.7% |
| Profit before tax | 1,820 | 1,661 | - 8.7% | 305 | - 30.8% |
| | | | | | |
| Loans to customers (eop) | 89,225 | 96,876 | + 8.6% | 96,876 | + 4.9% |
| Customer deposits (incl. Securities in issue - eop) | 87,491 | 96,181 | + 9.9% | 96,181 | - 9.1% |
| Total RWA Eop | 68,631 | 65,382 | - 4.7% | 65,382 | - 4.9% |
| | | | | | |
| EVA (€ million) | 335 | 388 | + 15.8% | 74 | - 26.2% |
| Absorbed Capital (€ million) | 7,013 | 6,682 | - 4.7% | 6,654 | + 2.0% |
| ROAC | + 17.90% | + 18.14% | 24bp | + 17.94% | -14bp |
| Cost/Income | + 43.9% | + 46.8% | 295bp | + 48.5% | -499bp |
| Cost of Risk | 0.14% | 0.03% | -11bp | n.s. | n.s. |
| Full Time Equivalent (eop) | 3,954 | 3,918 | - 0.9% | 3,918 | - 1.9% |

Asset Management

Asset Management operates under the Pioneer Investments brand, the asset management company within the UniCredit group specializing in the management of customer investments worldwide. The business segment acts as a centralized product factory and, in addition, directs, supports and supervises the development of local business at regional level.

The Business Line, partner of many leading international financial institutions, offers investors a broad range of financial solutions, including mutual funds, assets under administration and portfolios for institutional investors.

Income Statement, Key Ratios and Indicators

(€ million)

| ASSET MANAGEMENT | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|----------------------------------|----------|----------|----------|----------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 791 | 919 | + 16.2% | 241 | + 8.1% |
| Operating costs | (496) | (608) | + 22.6% | (184) | + 34.5% |
| Net write-downs on loans | - | - | n.s. | - | n.s. |
| Net operating profit | 295 | 311 | + 5.4% | 57 | - 33.8% |
| Profit before tax | 286 | 287 | + 0.4% | 45 | - 46.2% |
| | | | | | |
| TFAs (eop) | 208,694 | 230,151 | + 10.3% | 230,151 | + 2.9% |
| RoA (Operating Income/ avg TFAs) | 0.40% | 0.40% | 0.33bp | 0.43% | 2.95bp |
| | | | | | |
| EVA (€ million) | 139 | 197 | + 41.7% | 37 | - 32.6% |
| Absorbed Capital (€ million) | 266 | 227 | - 14.6% | 130 | - 48.8% |
| ROAC | + 66.67% | + 90.74% | n.s. | + 98.92% | n.s. |
| Cost/Income | + 62.7% | + 66.2% | 347bp | + 76.3% | n.s. |
| Full Time Equivalent (eop) | 2,021 | 1,986 | - 1.7% | 1,986 | - 2.1% |

Asset Gathering

Asset gathering is a division specialized in wealth management through the direct channel and the financial advisors network, mainly focused on the retail customer segment.

It operates in Italy through Fineco Bank, which offers all the banking and the investment services of traditional banks, with a specific focus on innovation, that emerges mainly from the development of the online trading, with respect to which Fineco Bank is leader at a national and European level.

Income Statement, Key Ratios and Indicators

(€ million)

| ASSET GATHERING | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|---|-----------|----------|----------|----------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 451 | 544 | + 20.6% | 137 | - 2.1% |
| Operating costs | (212) | (233) | + 9.6% | (59) | + 9.0% |
| Net write-downs on loans | (3) | (7) | + 110.9% | (3) | + 79.3% |
| Net operating profit | 236 | 305 | + 29.3% | 75 | - 10.6% |
| Profit before tax | 230 | 288 | + 25.3% | 64 | - 23.3% |
| | | | | | |
| Loans to customers Eop | 696 | 923 | + 32.7% | 923 | + 4.3% |
| Customer deposits (incl. Securities in issue) Eop | 14,254 | 16,084 | + 12.8% | 16,084 | + 5.0% |
| Total RWA Eop | 1,742 | 1,713 | - 1.6% | 1,713 | + 0.2% |
| TFAs Outstanding Stock (eop) | 49,341 | 55,327 | + 12.1% | 55,327 | + 5.3% |
| TFAs Net Sales | 3,999 | 5,490 | + 37.3% | 1,776 | + 101.3% |
| | | | | | |
| EVA (€ million) | 114 | 113 | - 0.5% | 25 | - 23.3% |
| Absorbed Capital (€ million) | 103 | 142 | + 38.7% | 155 | - 10.1% |
| ROAC | + 120.62% | + 87.82% | n.s. | + 71.31% | n.s. |
| Cost/Income | + 47.0% | + 42.7% | -428bp | + 43.1% | n.s. |
| Full Time Equivalent (eop) | 974 | 1,019 | + 4.7% | 1,019 | + 0.6% |

Result by Business Segment

Non-core

Non-core segment reports separately assets that the Group considers not strategic and with a poor fit to our risk-adjusted returns framework. These businesses are managed with the final goal of reducing the overall exposure in the course of time. Specifically, the segment includes selected assets of Commercial Banking Italy (identified on a single deal/client basis) to be managed with a risk mitigation approach and some special vehicles for securitization transactions.

Income Statement, Key Ratios and Indicators

(€ million)

| NON-CORE | YEAR | | % CHANGE | 2015 Q4 | % CHANGE ON Q3 2015 |
|---|----------|----------|----------|----------|---------------------|
| | 2014 | 2015 | | | |
| Operating income | 375 | 101 | - 73.2% | (33) | - 235.6% |
| Operating costs | (591) | (536) | - 9.4% | (98) | - 30.4% |
| Net write-downs on loans | (2,155) | (1,659) | - 23.0% | (493) | + 7.8% |
| Net operating profit | (2,371) | (2,094) | - 11.7% | (624) | + 8.8% |
| Profit before tax | (2,505) | (2,254) | - 10.1% | (720) | + 25.3% |
| | | | | | |
| Loans to customers (eop) | 47,402 | 36,036 | - 24.0% | 36,036 | - 5.1% |
| Net Impaired Loans(percentage of total net loans) | 2.94% | 1.88% | -1.1bp | 1.88% | -1.1bp |
| Total RWA Eop | 39,625 | 31,211 | - 21.2% | 31,211 | - 4.8% |
| | | | | | |
| EVA (€ million) | (2,132) | (1,881) | - 11.7% | (574) | + 24.8% |
| Absorbed Capital (€ million) | 3,271 | 2,990 | - 8.6% | 3,128 | + 31.6% |
| ROAC | - 52.28% | - 51.29% | 99bp | - 62.34% | 318bp |
| Cost/Income | + 157.6% | + 532.4% | n.s. | - 298.1% | n.s. |
| Cost of Risk | 4.26% | 4.05% | -20bp | 5.33% | 72bp |
| Full Time Equivalent (eop) | 1,849 | 717 | - 61.2% | 717 | - 57.1% |

Other information

Report on corporate governance and proprietary structures

Within the meaning of Art.123-bis par.3 of the Legislative Decree No.58 dated February 24, 1998, the "Report on corporate governance and ownership structure" is available in the "Governance" section of the UniCredit website (<http://www.unicreditgroup.eu>).

An explanatory chapter on the corporate governance structure is likewise included below in this document.

Report on remuneration

Pursuant to Art.84-quater, paragraph 1, of the Issuers' Regulations implementing the Legislative Decree No.58 of February 24, 1998, the "Report on remuneration" is available on UniCredit's website (<http://www.unicreditgroup.eu>).

Research and development projects

In 2015 UniCredit S.p.A.'s Research and Development projects were mainly aimed at:

- setting and testing a new Master Data Management System that can be used as a seamless and drop-in replacement for current Masterdata inquiries to reduce costs, to scale-up and to respond faster than the legacy solution;
- developing a mobile application with the Media Relation Department to stream press releases and other group wide communications. The solution contains analytics functions that collect feedbacks on the usage and on the diffusion of the different group communications;
- prototyping a new software for low latency data flow processing such as financial markets data and others from different strategic areas of the bank;
- defining new setups for the office environments rethinking the interaction between operators, customers and facilities realizing, for example, a new headless ATM;
- promoting the Open Source adoption - through Github and committing to existing projects;
- strengthening industrial and academic partnerships enabling the development of long-term solutions for UniCredit, as well as developing new network in the scientific environment.

Development of Group operations and other corporate transactions

Over 2015, UniCredit pursued new initiatives to develop high-growth businesses and to rationalise activities within the Group, while launching partnerships with leading counterparties to implement industrial projects with global ramifications so as to offer a better and more complete range of services to its customers. This included additional transactions on the Group's shareholding portfolio.

Initiatives to develop business, rationalise and establish partnerships

Strengthening the presence in Wealth Management

As part of its growth strategy focusing on businesses with high capital returns, UniCredit S.p.A. decided to strengthen its presence in Wealth Management in Italy by using a dedicated company as a hub, identified in the subsidiary Cordusio SIM - Advisory & Family Office S.p.A. ("Cordusio SIM"). This will offer a full package of investment management and consulting services for customers with over €5 million invested in financial assets (Ultra high Network Wealth Individuals, below UHNWI).

In this scenario, Cordusio SIM, duly licensed, receives the business unit UHNWI of UniCredit S.p.A. upon release of a capital increase. Following the above transaction Cordusio SIM, with a net worth of over 250 million, will manage assets totalling 24 billion with the goal to reach in 2018 30 billion of assets under management. The Company, in its new mission, can use fiduciary services in Italy as well as the international structures in the United Kingdom and Luxembourg.

The completion of the transaction is expected by 2016. In preparation thereof, in 2015 a business combination was concluded with Atlantic SIM (a non-Group company), as described in the Notes to the Accounts, Part G.

Disposal of UniCredit Credit Management Bank

On October 30, 2015 UniCredit disposed the entire shareholding in UniCredit Credit Management Bank ("UCCMB"), the Bank within the Group focusing on the management and recovery of Non-Performing loans originated in Italy, including a portfolio of bad loans for €2.4 billion (gross value) to affiliates of Fortress Investment Group LLC ("Fortress"). Simultaneously with the disposal, carried out following the subscription of an agreement in February 2015, a long-term strategic contract was concluded with the sold company (renamed doBank S.p.A.) for the management of current and future small and medium-sized loans of UniCredit S.p.A. and other Group entities. This transaction, falling under the reorganisation plan for UniCredit's credit recovery division, has a strong strategic rationale, and allows the Group to benefit, inter alia from:

Other information

- access to a specialised credit recovery platform, further enhanced by the considerable know-how of certain Fortress and Prelios affiliates (involved as industrial partners) regarding the management of impaired loans;
- the possible improved profitability of the Group in the future, thanks to the expected increase in the recovery performance on small and medium-sized files.

In preparation to sale of UCCMB shareholding, starting from January 1, 2015 a spin-off has become effective in favour of UniCredit S.p.A. of (i) the going concern of UCCMB dedicated to "non-core Business" and (ii) the real estate going concern of UCCMI (subsidiary controlled at 100% by UCCMB) and formerly belonging to Capitalia.

The disposal took place on October 30, 2015 with a substantially neutral impacts on UniCredit capital and net results, also taking into consideration the adjustment of value already recognised in the consolidated financial statements as at December 31, 2014.

Disposal of Ukrtsotsbank to Alfa Group's ABH Holdings

On December 31, 2015, UniCredit signed a binding agreement to transfer Ukrtsotsbank ("USB") to Alfa Group.

The transaction foresees the transfer by UCG of its equity investment in USB to ABH Holdings SA ("ABHH" - a holding registered in Luxembourg that invests in banking activities in the former USSR) in exchange for newly issued shares representing 9.9% of ABHH's capital after the transfer. In the financial statements at December 31, 2015, the equity investment in USB and its subsidiaries continue to be classified as held for sale (pursuant to IFRS5) and their measurement has been adjusted to reflect the estimated results expected from the transfer, leading to €197 million additional impairment in the income statement for the fourth quarter of 2015 (€298 million for all of financial year 2015).

The parties will request the necessary regulatory approvals. Upon completion of the authorisation process, it is expected that the transfer will take effect in 2016.

On said date, as required under IFRS5, the cumulative effects of the Exchange Fluctuations Reserve (equal to €701 million as of December 31, 2015 but subject to updating as of the date the transfer takes effect based on prevailing market conditions) will be recognised in the UCG income statement without, however, any impact on the Group's overall equity level.

Pioneer Investments and Santander Asset Management: creating a global leader in asset management

In April 2015, UniCredit, Santander and affiliate companies of Warburg Pincus and General Atlantic reached a non-binding preliminary and exclusive agreement to integrate Pioneer Investments and Santander Asset Management, bringing into being a leading global company in the field of asset management (€400 billion managed), with a strong global footprint and trade capabilities and relations throughout the world.

Pioneer and Santander Asset Management will pool platforms, their competencies in investments and trade relations that are highly

complementary, to provide the new entity with a more complete offering of products and services for its customers.

The preliminary agreement provides for the establishment of a holding company that will control the USA assets of Pioneer and the integrated assets of Pioneer and Santander Asset Management outside the United States. UniCredit, on the one hand, and Warburg Pincus and General Atlantic, on the other, will each hold 50% of the holding company, which in turn will hold 100% of the assets of Pioneer in the USA and 66.7% of the company resulting from the integration of the non-USA assets of Pioneer and Santander Asset Management, while Santander will directly hold the remaining 33.3% of the latter company.

The integrated entity will continue to operate as a single global organisation focused on meeting the investment needs of its customers worldwide.

In November 2015 the parties have signed a binding master agreement and started the necessary regulatory and other approvals in many of the markets where Pioneer Investments e Santander Asset Management have a presence. The full closing of the transaction is expected to happen in 2016. The subsidiary has not been classified as held for sale (IFRS5), as the relative conditions are not triggered as of December 31, 2015.

Creation of a platform for managing loans in restructuring with Intesa SanPaolo and KKR

In June 2015, Intesa SanPaolo, UniCredit and KKR Credit, a part of KKR & Co. L.P. reached an agreement, based on the fulfilment of certain conditions precedent, whereby they would transfer their exposures in loans and equity relating of a selected number of companies, that are undergoing a process of loan restructuring, into a securitization vehicle and a newco respectively, both managed by the Italian platform launched by KKR Credit.

The objective of the platform is to provide certain medium-large Italian industrial companies with new capital and operational capabilities, while supporting their management for the purpose of receiving the payment of the loans granted. In the future, the platform will also be open to other banks and companies that can benefit from new capital and additional functional support.

The purpose of the transaction is to allow companies to regain their financial balance, grow once again and create value for all stakeholders, including the current shareholders of the companies and banks, which will share the positive returns resulting from the recovery in the companies' performance and the value of the relevant assets recorded in the balance sheet.

According to this agreement, in December UniCredit S.p.A. securitized through the vehicle Pillarstone Italy SPV S.r.l. (established pursuant to Law 130/99) the loans provided to the companies Comital, Rainbow, Lediberg and Burgo, for an overall amount of nominal €288 million. Being the conditions set in IAS39 not satisfied with reference to the derecognition, this transfer did not lead to the write-off of the loans, therefore the latter are still included in the financial statements of UniCredit S.p.A.

Other transactions and initiatives involving shareholdings

UniCredit TIRiac Bank

In June, UniCredit Bank Austria AG acquired 45% of the share capital held by TIRiac Holdings Ltd in UniCredit TIRiac Bank (a commercial bank with headquarters in Bucharest and over 180 branches in Romania). This implemented the provisions under the agreement that had been signed, whereby the TIRiac Group was guaranteed an option to sell 45% of the share capital held in UniCredit TIRiac Bank.

The possibility of taking over the remaining 4.4% from the market will be assessed.

Shareholding in Coinv S.p.A.

With reference to the associate in Coinv S.p.A., during 2015, in order to give further boost to the continuous growth strategy of Pirelli with the strengthening in the "industrial" tire sector and the penetration in the Chinese market, China National Tire & Rubber Corporation (CNRC), a subsidiary of China National Chemical Corporation, on the one hand, and Camfin S.p.A., Long-Term Investments Luxembourg SA (LTI) and Coinv S.p.A. (the latter vehicle in which UniCredit holds 12%) on the other, reached an agreement which resulted in:

- the purchase of a new company (controlled by CNRC) of 26.2% of Pirelli held by Camfin and partial reinvestment of the proceeds received from Camfin in the capital of Newco;
- the simultaneous signing of a shareholders' agreement between the shareholders of the NewCo, with clauses relating to, among other things, corporate governance and the transfer of shares of Pirelli;
- the subsequent launch by the same Newco of a mandatory tender offer on the minorities of Pirelli (priced at €15.00 per share), which was completed during the fourth quarter of 2015 with the acquisition of all the ordinary shares and almost all of the savings shares and the subsequent delisting of Pirelli;
- the output of LTI capital of Camfin through a buy-back of own shares by Camfin, part of which was set by the sale of NewCo shares and the remainder in cash.

Upon completion of the various phases of the operation, Coinv controls 100% of Camfin (net of treasury shares held at the same Camfin), which holds a stake of 22.4% in NewCo (65% controlled by CNRC and owned the remaining 12.6% from LTI). Under existing agreements, Camfin has an option to raise its stake in NewCo to 37.3%, with simultaneous dilution of the other shareholders.

Certifications and other communications

With reference to the "Rules of Markets organized and managed by Borsa Italiana S.p.A." dated October 3, 2011 (Title 2.6 "Obligations of issuers", Section 2.6.2. "Disclosure requirements", paragraph 10) the satisfaction of conditions provided by Section 36 of Consob Regulation No.16191/2007, letters a), b) and c) is hereby certified.

With reference to paragraph 8 of Art.5 - "Public information on transactions with related parties" of Consob Regulation containing provisions relating to transactions with related parties (adopted by Consob with Resolution No.17221 of March 12, 2010, as subsequently amended by Resolution No.17389 of June 23, 2010), it should be noted that:

- a) according to the "Global policy for the management of transactions with persons in conflict of interest" adopted by the Board of Directors of UniCredit S.p.A. on February 11, 2015, and published on the website www.unicreditgroup.eu, during 2015 Bank's *Presidio Unico* received a report of a transaction of greater importance. Specific disclosure on this transaction, ended in the period, was provided to Consob;
- b) during 2015, no transactions with related parties as defined by Article 2427, paragraph 22-bis of the Civil Code was conducted, under different conditions from normal market conditions and materially affecting the Group's financial and economic situation;
- c) during 2015, there were no changes or developments in the individual transactions with related parties already described in the latest annual report that had a material effect on the Group's financial position or results during the reference period.

For more information on related-party transactions please refer to Notes to the consolidated accounts - Part H.

Subsequent Events and Outlook

Subsequent Events (3)

Upon Consob's request, pursuant to Art.114, paragraph. 5, Legislative Decree. n.58/1998, with reference to news in the press concerning the ECB's attention to the high levels of Non-Performing Loans held by European banks, UniCredit announces, on January 18, 2016, that in the framework of its 2016 activities, the ECB has launched an assessment of NPLs involving a number of other banks.

On January 21, 2016 UniCredit S.p.A. launched a tender offer for repurchase 10 different issues of Tier II e Lower Tier II subordinated notes in circulation for redemption dates between 2019 and 2022 and for a total nominal value of €1.8 billion.

The offer started on January 25 to close on February 16 and is totally cash without exchange of other securities; the holders of the existing notes who tendered them to the offer before February 9, 2016, date of publishing of UniCredit results for the year 2015, are entitled to withdraw their acceptances before offer expiry date. The tender offer will allow UniCredit to optimise the profile of its liabilities, repurchasing the existing notes that no longer qualify as Tier 2 instruments in the own funds of the offeror and are therefore inefficient from a regulatory perspective.

In 2015 the subsidiary UniCredit Bank Austria AG ("UCBA") recognized a reduction in net liabilities determined by extinction of portion of the employees defined benefit obligation, as a result of the transfer of the pension fund of some active employees to the public pension system.

In particular, in December 2015, UCBA and the Employees' Council made an agreement to the effect that for almost all of the employees who have rights to future benefits (essentially the active employees covered by UCBA pension scheme) UCBA pension system is terminated and the rights to future pension benefits will consequently be transferred to the state scheme under the Austrian General Social Insurance Act.

The employees concerned will receive compensation, in the form of one-off lump-sum payments, for any disadvantages resulting from this transfer. In addition, UCBA has to make a payment, defined by law, to the state scheme under the Austrian General Social Insurance Act for the transfer of the rights to future pension benefits.

The amount of this payment was measured based on the legal situation applicable as at December 31, 2015 and a liability has been recognised for it in the balance sheet at that date.

The agreement with the Employees' Council was signed with legal effect in December 2015 and terminated UCBA pension system for the employees concerned upon expiry of February 29, 2016. The employees concerned are, by operation of law, taken over by the state scheme under the Austrian General Social Insurance Act.

While the entitlements will not be transferred, and the payments will not be made, until the first quarter of 2016, the effect of this plan curtailment and the related reduction of the present value of the pension obligation has been recognised in the financial statements in accordance with IAS19 already in 2015.

Given the current public and political discussion on the possibility of amending an Austrian law, there is specific uncertainty for the 2015 financial year about the determination of the payments to be made to the state pension scheme under the Austrian General Social Insurance Act in connection with the plan curtailment for active employees.

It is currently not possible to reliably determine or estimate whether and to what extent this will ultimately result in a change in such payments. Any effects resulting from potential future amendments to the law will be taken into consideration in accordance with IAS37.50 in the reporting period of such amendment.

With reference to the subsidiary Bank Pekao, after the reference date, the Act of January 15, 2016 on tax on certain financial institutions was announced (Journal of Laws of 2016 Pos. 68). The Act regulates the taxation on assets of certain financial institutions. In the case of the Bank, the taxable amount will be excess of the total assets of more than €900 million (PLN 4 billion). The law provides for the possibility of reducing the tax base, in the case of the Bank, among others by the value of own funds and the value of assets in the form of Treasury securities as at the last day of the month. The tax will amount to 0.0366% of the tax base per month. The Act comes into force on February 1, 2016. The amount of tax which will actually be paid will depend on the tax base, which will be determined in the future at the end of each month. The Bank estimates that the monthly tax burden will range between 9 and 12 euro million (PLN 40-50 million). The amounts paid will not be deductible for the purposes of income tax. The first accounting period for which the Bank will make the calculation and payment of the tax will be February 2016.

On February 5, 2016, an understanding was reached with the Trade Union organizations and an agreement was signed regarding the consequences of the 2018 Strategic Plan of the UniCredit Group for Italy.

The agreement sets out the creation of a retirement plan with the foundation of an Extraordinary Solidarity Fund on a voluntary basis with a duration of 36 months, aimed at professional and executive roles. 3,100 employees are expected to take this option.

(3) Up to the date of approval by the Board of Directors' Meeting of February 9, 2016.

Outlook

In the second half of 2015, the global recovery has remained uneven. Advanced economies have continued to benefit from households' greater purchasing power generated by low oil prices, favorable credit conditions and an improvement in both consumer and business confidence. Among the advanced economies, Japan is struggling to regain momentum, while the United States and UK continued their consolidation. Growth prospects in emerging economies, however, have been hampered by structural hurdles and macroeconomic imbalances, aggravated in some cases by the tightening of worldwide financial conditions as well as the collapse in commodity prices. In China, economic growth continued to slow down due to multiple structural challenges that Beijing has to cope, such as excess debt and capacity, and the difficult transition to a growth model focused on consumption rather than on exports.

Going forward, we expect the US economy to remain one of the major engines of global growth in 2016, while emerging markets (EM) will continue to be laggards in the global growth picture. We expect EM to be through the trough, which should be followed by marginally higher growth rates in 2016 than in 2015. China will probably continue to slow moderately, but GDP growth is expected to stabilize to about 6.5%, with the Chinese authorities ready to intervene if necessary.

We expect the eurozone recovery to gain strength in 2016, reaching an annual average GDP growth rate of 1.9%. This growth outlook, will continue to be powered mainly by domestic demand, which should make up for a difficult external environment. The real households' income will continue to be supported by low inflation and stronger labor markets.

Fiscal policy has also now turned slightly expansionary, partly due to the refugee crisis, and fixed investment is beginning to take off. In country terms, we forecast growth acceleration in Germany, France and Italy. In Spain, the recovery will probably level off somewhat after a very strong 2015.

The Italian economy, in particular, is set to expand by 1.4% in 2016. Private consumption will hold up well in 2016. Also fixed investment will contribute, thanks to restored business confidence, improving profitability and the significant decline in lending rates. In 2015, the initial economic recovery, together with the action taken by the European Central Bank (ECB) since mid-2014, supported an improvement in both the demand for and supply of loans to non-financial corporations. Lending to the private sector in Italy showed a slight expansion towards the end of the year, also due to an easing of the pace of contraction in corporate loans.

We expect a further recovery in Italy's credit aggregates going forward, supported by an improvement in both supply and demand factors.

Inflationary dynamics remain subdued. In December 2015, the inflation rate for the euro area was only 0.2%. The persistent weakness is mainly due to the collapse in energy prices. The "core" component (which excludes volatile goods like energy and food) also remains low, around 1.0%. Headline inflation is unlikely to reach the ECB's target of below, but close to, 2% during this year or the next. Consequently, these subdued inflationary developments prompted the ECB Governing Council to approve an additional monetary stimulus to bring the inflation close to 2% and at the December 2015 meeting it approved a package of measures including a 10bp cut in the deposit rate with the Central Bank, to -0.30%, and a six-month extension of the purchase program (quantitative Easing), worth about EUR 350 billion. On 21 January meeting, faced with a further collapse in oil prices, the ECB dropped a clear hint of upcoming action of monetary policy and a further deposit rate cut is expected very likely in March meeting, with also a non-negligible probability of some adjustments to the asset purchase program.

The Group looks confidently towards 2016 as forecasts for the recovery of the global macro cycle have improved recently. This is particularly evident for growth in Italy, where economic expectations have risen significantly in recent months. Even though the level of interest rates remains extraordinary low the Group aims to improve its overall profitability thanks to three levers: firstly, the aim is to increase revenues thanks to an increase in "core" loans and by providing more services, particularly in the asset management business where total assets under management have been increasing significantly in recent years. Secondly, the improving trend in asset quality and the resulting impact on the cost of risk is likely to continue as the macroeconomic situation brightens up, especially in Italy. Thirdly, as outlined in the new strategic plan, the Group will further intensify its focus on cost containment. Furthermore, the newly announced policy measures of the ECB will contribute to keeping the Group's cost of funding very low. The Group will also intensify its efforts to maintain its capital base solid and to strengthen its liquidity position.

Milan - February 9, 2016

CHAIRMAN
GIUSEPPE VITA

THE BOARD OF DIRECTORS
CEO
FEDERICO GHIZZONI

Corporate Governance

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Governance organizational structure

Introduction

UniCredit's overall corporate governance framework, i.e. the system of rules and procedures that its corporate bodies refer to to steer the principles of their behaviour and fulfil their various responsibilities towards the Group's stakeholders, has been defined in the light of current provisions, also of a regulatory nature, and of the recommendations contained in the Corporate Governance Code for listed companies (the "Code"). The Code, according to the major international markets' experience, identifies the corporate governance standards and best practices for listed companies recommended by the Italian Corporate Governance Committee, to be applied according to the "comply or explain" principle that requires the explanation in the corporate governance report of the reasons of failure to comply with one or more recommendations contained in its principles or criteria.

Moreover, UniCredit is subject to the provisions contained in the Supervisory Regulations issued by Banca d'Italia and, in detail, with regards to corporate governance issues, to the Supervisory Regulations on banks' corporate governance in being (Circular No.285/2013, Part I, Title IV, Chapter 1). In compliance with the aforementioned Supervisory Regulations UniCredit, as significant bank subject to the direct prudential supervision of the ECB, as well as a listed bank, is qualifiable as bank of a major size or operational complexity and consequently complies with the provisions applicable to such kind of bank.

Since 2001, UniCredit has adopted the Code which is available to the public on the Corporate Governance Committee website (<http://www.borsaitaliana.it/comitato-corporate-governance/codice/2015engclean.en.pdf>).

UniCredit yearly draws up a corporate governance report meant for its shareholders, institutional and non-institutional investors and the market. The report supplies suitable information on UniCredit's own Corporate Governance system.

Consistently with the relevant legal and regulatory obligations, as well as in line with the provisions of the Code, the Report on corporate governance and ownership structure has been drafted in accordance with Section 123/bis of the Legislative Decree No.58 dated February 24, 1998 (the "TUF").

The Report on Corporate Governance and ownership structure approved by the Board of Directors (in the meeting held on February 9, 2016) is published at the same time as the Consolidated Report on Operations on the Issuer's website (<https://www.unicreditgroup.eu/en/governance/governance-system-and-policies.html>). For further information on the UniCredit Corporate Governance system please see the first of the above document.

UniCredit, as issuer of shares also listed on the Frankfurt and Warsaw regulated markets, also fulfils the legal and regulatory obligations related to listings on said markets as well as the provisions on corporate governance contained in the Polish Corporate Governance Code issued by the Warsaw Stock Exchange.

The information provided, unless otherwise specified, refers to the financial year January 1/December 31, 2015.

Since its establishment, UniCredit has adopted the so-called traditional management and control system.

The distinctive feature of this model is that the strategic supervision and the management of the company, the overseeing of its management and the legal accounting supervision are separated. The Board of Directors is solely responsible for the strategic supervision and the management of the Company, while the Board of Statutory Auditors is entrusted with supervising its management. Legal accounting supervision on the Company is assigned to an external audit firm by the Shareholders' Meeting on the basis of a proposal from the Board of Statutory Auditors, in compliance with relevant current laws.

The reasons behind the choice of such governance model are that it has proven, over time, to make it possible to manage the business efficiently, while ensuring effective controls. That is, it creates the necessary conditions for UniCredit S.p.A. to be able to guarantee the sound and prudent management of a complex and global banking group, such as UniCredit group.

Moreover, the traditional management ascribes certain aspects to the sole responsibility of the Shareholders' Meeting, creating in this way an opportunity for dialogue and debate between shareholders and management about fundamental elements of governance. These include the appointment and dismissal of directors, the appointment of the Board of Statutory Auditors members, the granting of a mandate for the external auditing to an audit firm, the setting of the related remuneration, as well as the approval of the financial statements, the profit allocations, the resolutions on the remuneration and incentive policies and practices provided for by the current provisions and the criteria to determine the compensation to be granted in the event of early termination of employment or early retirement from office.

Shareholders' Meeting

The Ordinary Shareholders' Meeting of UniCredit is convened at least once a year within 180 days of the end of the financial year, in order to resolve upon the issues that current laws and the Articles of Association make it responsible for. An Extraordinary Shareholders' Meeting is convened, instead, whenever it is necessary to resolve upon any of the matters that are exclusively attributed to it by current laws.

The Agenda of the Shareholders' Meeting is established pursuant to legal requirements and to the UniCredit Articles of Association by whoever exercises the power to call a meeting.

The Ordinary Shareholders' Meeting has adopted Regulations governing Ordinary and Extraordinary Meetings in a functional and regular way. The Regulations are available on the Governance/Shareholders Meeting Section of the UniCredit website.

Board of Directors

The Board of Directors of UniCredit may be comprised of between a minimum of 9 up to a maximum of 24 members. As at February 9, 2016, UniCredit has 17 Directors.

Their term in office is 3 financial years, unless a shorter term is established at the time they are appointed, and ends on the date of the Shareholders' Meeting called upon to approve the financial statements relating to the latest year in which they were in office.

The term in office of the current Board of Directors, which was appointed by the Shareholders' Meeting of May 13, 2015, will expire on the date of the Shareholders' Meeting called upon to approve the 2017 financial statements.

The UniCredit Directors shall be appointed, according to the current legal and regulatory provisions, on the basis of a proportional representation mechanism (voto di lista) abiding by the membership criteria concerning minority and independent Directors, apart from abiding by the rules on the balance between genders envisaged by Law No.120/2011, pursuant to the procedures specified in Clause 20 of the UniCredit Articles of Association.

The Board establishes its qualitative and quantitative composition deemed optimal for the effective completion of the duties and responsibilities entrusted to the supervisory body by law, by the Supervisory Provisions and by the UniCredit Articles of Association, according to the current provisions of both laws and regulations, and more specifically to the Supervisory Regulations on banks' corporate governance, also concerning limits on the aggregate number of directorships that UniCredit Directors may hold.

Moreover, Directors must take into account the provisions of Section 36 of the Law Decree No.201/2011 ("ban on interlocking directorships"), approved as statute by Law No.214/2011 which establishes that holders of a seat in managerial, supervisory and controlling bodies, as well as top management officers in companies

or group of companies active in banking, insurance and financial markets are forbidden to hold, or to exercise, similar duties, in competing companies or groups of companies.

The function and competencies of the Board of Directors are set forth in the UniCredit Corporate Bodies Regulations. The Corporate Bodies Regulations are available on the Governance/Governance system & policies Section of the UniCredit website.

Independence of Directors

In compliance with the criteria established by Section 3 of the Code (which coincide with those envisaged by the UniCredit Articles of Association) and by Section 148 of the TUF, the Directors' independence shall be assessed by the Board of Directors after their appointment and, subsequently, every year, on the basis of the information provided by the Director him/herself or, however, available to the Issuer. The outcome of the assessments of the Board shall be notified after the appointment, through a press release disclosed to the market and, subsequently, within the Corporate Governance Report.

The Corporate Governance, HR and Nomination Committee and the Board of Directors, the latter on January 13, 2016, carried out the assessment of the Directors' independence requirements based on the statements made by those concerned and of the information available to the Company. In that regard, information relating to direct or indirect relationships (credit relationships, significant offices held, employee relationships and commercial / professional relationships) of the Directors with UniCredit and some Group Companies were taken into account, also taking into consideration the following criteria: i) the nature and the characteristics of the relationship, ii) the amount of the transactions both generally and relatively speaking, iii) the subjective profile of the relationship.

As a result of such assessment, the number of independent Directors according to the provisions of the Code is equal to 10.

The outcome was the following:

- Independent Directors pursuant to the Articles of Association and Section 3 of the Code: Mr. Cordero di Montezemolo, Mr. Al Mehairi, Mr. Bisi, Ms. Bochniarz, Mr. Caltagirone, Ms. Reichlin, Ms. Streit, Ms. Vezzani, Mr. Wolfgring and Ms. Zambon;
- Independent Directors pursuant to Section 148 of the TUF: Mr. Vita, Mr. Calandra Buonauro, Mr. Cordero di Montezemolo, Mr. Palenzona, Mr. Al Mehairi, Mr. Bischoff, Mr. Bisi, Ms. Bochniarz, Mr. Caltagirone, Ms. Reichlin, Ms. Streit, Ms. Vezzani, Mr. Wolfgring, Mr. Wyand and Ms. Zambon.

In its February 9, 2016, meeting the Board of Statutory Auditors ascertained, with a positive outcome, the proper application of the criteria and procedures adopted by the Board of Directors to assess the independence of its own members.

In the following chart there is quoted the information regarding the members of the Board of Directors in office at the approval date of this document.

Governance organizational structure

Status and activities of the Directors

| Position | Members | In office | | State (M/m) (*) | Executive | Non-executive | Independent as per Articles of Association and Code | Independent as per TUF | Board meetings attendance % (*) | Number of other positions (*) |
|---|-----------------------------|-------------------|---------------------------------------|-----------------|-----------|---------------|---|------------------------|---------------------------------|-------------------------------|
| | | since | until | | | | | | | |
| Chairman | Vita Giuseppe | 05-13-2015 | Approval of 2017 financial statements | m | | X | | X | 100 | 1 |
| Deputy Vice Chairman | Calandra Buonaura Vincenzo | 05-13-2015 | Approval of 2017 financial statements | m | | X | | X | 100 | - |
| Vice Chairman | Cordero di Montezemolo Luca | 05-13-2015 | Approval of 2017 financial statements | m | | X | X | X | 81.25 | 6 |
| Vice Chairman | Palenzona Fabrizio | 05-13-2015 | Approval of 2017 financial statements | m | | X | | X | 100 | 3 |
| CEO | Ghizzoni Federico | 05-13-2015 | Approval of 2017 financial statements | m | X | | | | 100 | 1 |
| Director | Al Mehairi Mohamed Hamad | 10-15-2015 (1) | Approval of 2015 financial statements | -- | | X | X | X | 66.67 | 9 |
| Director | Bischoff Manfred | 05-13-2015 | Approval of 2017 financial statements | m | | X | | X | 75 | 3 |
| Director | Bisoni Cesare | 05-13-2015 | Approval of 2017 financial statements | m | | X | X | X | 100 | -- |
| Director | Bochniarz Henryka | 05-13-2015 | Approval of 2017 financial statements | m | | X | X | X | 93.75 | 2 |
| Director | Caltagirone Alessandro | 05-13-2015 | Approval of 2017 financial statements | m | | X | X | X | 75 | 6 |
| Director | Jung Helga | 05-13-2015 | Approval of 2017 financial statements | m | | X | | | 81.25 | 5 |
| Director | Reichlin Lucrezia | 05-13-2015 | Approval of 2017 financial statements | M | | X | X | X | 81.25 | 3 |
| Director | Streit Clara C. | 05-13-2015 | Approval of 2017 financial statements | m | | X | X | X | 100 | 4 |
| Director | Vezzani Paola | 05-13-2015 | Approval of 2017 financial statements | m | | X | X | X | 100 | -- |
| Director | Wolfgring Alexander | 05-13-2015 | Approval of 2017 financial statements | m | | X | X | X | 100 | 4 |
| Director | Wyand Anthony | 05-13-2015 | Approval of 2017 financial statements | m | | X | | X | 87.50 | 1 |
| Director | Zambon Elena | 05-13-2015 | Approval of 2017 financial statements | m | | X | X | X | 88.89 | 15 |
| Directors that left off during the Period | | | | | | | | | | |
| Deputy Vice Chairman | Fois Candido | 05-11-2012 | 05-13-2015 | M | | X | | X | 71.43 | 2 |
| Director | Al Fahim Mohamed Ali | 10-18-2012 (2) | 05-13-2015 | -- | | X | X | X | 100 | 8 |
| Director | Al-Husseiny Mohamed Badawy | 05-13-2015 (3) | 10-15-2015 | m | | X | X | X | 80 | 3 |

| | | | | | | | | | | |
|--|----------------------------|-------------------|------------|----|--|---|---|---|-------|---|
| Director | Giacomin Francesco | 05-11-2012 | 05-13-2015 | M | | X | | X | 100 | 1 |
| Director | Li Calzi Marianna | 05-11-2012 | 05-13-2015 | M | | X | X | X | 100 | 1 |
| Director | Maramotti Luigi | 05-11-2012 | 05-13-2015 | M | | X | X | X | 57.14 | 6 |
| Director | Quaglia Giovanni | 12-18-2012 (4) | 05-13-2015 | -- | | X | X | X | 100 | 6 |
| Director | Sassoli de Bianchi Lorenzo | 05-11-2012 | 05-13-2015 | M | | X | X | X | 100 | 1 |
| Quorum required for the submission of the slates for the latest appointment: 0.5% | | | | | | | | | | |
| Number of meetings held during the financial year: 16 | | | | | | | | | | |

Note:

(*) M = Member elected from the slate that obtained the majority of the Shareholders' votes.
m = Member elected from the slate voted by the minority.

(**) Number of meeting attended / number of meetings held during the concerned party's term of office with regard to the Period.

(***) Number of positions as Director or Auditor held in other companies listed on regulated markets (both in Italy and abroad), including financial services companies, banks, insurance companies or other large companies. There is a list of such companies for each Director attached to the Report on corporate governance and ownership structure.

(1) Co-opted on October 15, 2015 in place of Mr. Mohamed Badawy Al-Husseiny who resigned effective as of October 15, 2015.

(2) Co-opted on October 18, 2012 and confirmed by the Shareholders' Meeting on May 11, 2013.

(3) Resigned effective as from October 15, 2015.

(4) Co-opted on December 18, 2012 and confirmed by the Shareholders' Meeting on May 11, 2013.

Governance organizational structure

Committees of the Board of Directors

In order to foster an efficient information and advisory system to enable the Board of Directors better to assess the topics for which it is responsible, also pursuant to the provisions of the Code, the following four committees are established among Board members, vested with research, advisory and proposal-making powers diversified by sector of competence: the Internal Controls & Risks Committee, the Corporate Governance, HR and Nomination Committee, the Remuneration Committee and the Related-Parties and Equity Investments Committee.

The Internal Controls & Risks Committee, the Corporate Governance, HR and Nomination Committee and the Remuneration Committee have been set up in compliance with the provisions contained in the Banca d'Italia Supervisory Regulations on banks' corporate governance envisaging 3 specialist committees - one on appointments, one on risks and one on remuneration - while the Related-Parties and Equity Investments Committee, established for overseeing issues concerning transactions with related-parties and with associated parties, as well as issues concerning investments in non-financial equities, has been set up in compliance with the CONSOB regulatory provisions and the Banca d'Italia Supervisory Regulations.

As regards the above specialist committees on appointments, on risks and on remuneration, none of the functions of one or more Board Committees envisaged by the Code has been reserved to the Board of Directors. Moreover, none of the abovementioned Committees, per se, performs the multiple functions of two or more committees as envisaged by the Code. The Committee functions have not been allocated amongst the various Committees in a manner different vis-à-vis the provisions of the Code.

The Committees may operate according to procedures considered appropriate and may inter alia split into Sub-Committees.

The Board Committees' composition, functions and competencies are set forth in the Corporate Bodies Regulations.

Internal Controls & Risks Committee

The Internal Controls & Risks Committee is comprised of 9 Directors, all non-executive and the majority of whom are independent pursuant to the Articles of Association. All members of the Committee, in its current composition, are independent pursuant to Section 148, paragraph 3, of the TUF. The majority of the members (5 out of 9) also meet the independence requirements prescribed by the Code, which coincide with those envisaged by the UniCredit Articles of Association. The Chairman of the Committee is independent pursuant to Section 148, paragraph 3, of the TUF and the Code. The Chairman of the Board of Directors is member by right.

Under the Corporate Bodies Regulations, the Committee members must have the knowledge, skills and experience to be able to fully understand and monitor the bank's strategies and risk appetite; furthermore, at least one member must possess appropriate

experience in accounting and finance or risk management, which must be assessed by the Board of Directors at such time as they are appointed to the Committee.

The members of the Internal Controls & Risks Committee must also ensure that any other corporate positions they hold with other companies are compatible with the availability and commitment required of them to serve as a Committee member.

The current composition of the Committees is the following: Mr. Giuseppe Vita (member by right as Chairman of the Board of Directors); Mr. Alexander Wolfgang (Chairman), Mr. Vincenzo Calandra Buonaura, Mr. Fabrizio Palenzona, Mr. Cesare Bisoni, Ms. Lucrezia Reichlin, Ms. Clara C. Streit, Ms. Paola Vezzani and Mr. Anthony Wyand.

The Committee meetings are called once a month by the Chairman, or upon request of at least two members or two Statutory Auditors.

The Chairman of the Board of Statutory Auditors and the other Statutory Auditors attend the Committee meetings; in addition, the CEO, the General Manager (up to July 2015), the Head of the Internal Audit function, the Compliance Officer, the Group Chief Risk Officer, the Deputy General Manager responsible for Strategy & Finance, and the Board Secretary (since not chosen among the Directors) take part in the meetings as permanent guests.

The Corporate Bodies Regulations also establish that the Vice Chairmen of the Board of Directors may attend the Committee meetings as guests, unless they are already members of the Committee.

The External Auditors may also be invited to attend.

In 2015, the Internal Controls & Risks Committee held 13 meetings.

Duties

The Committee supports the Board of Directors on risk and internal audit-related systems.

Among other things, the Committee:

- a) Drawing on input from the Corporate Governance, HR and Nomination Committee, identifies and proposes to the Board who should be appointed Head of Compliance, Internal Audit and Group Risk Management; issues its opinion on setting remuneration for the Head of Internal Audit in line with company policy;
- b) In advance, examines activity programs (including the audit plan) and annual reports from Compliance, Internal Audit and Group Risk Management destined for the Board, as well as periodical reports prepared by these functions above and beyond legal or regulatory requirements;
- c) Evaluates and issues opinions to the Board on compliance with the principles pursuant to which the internal audit and corporate organizations system must be harmonized, and the requirements that must be complied with by the Compliance, Internal Audit and

- Group Risk Management functions, drawing the Board's attention to any weaknesses and consequent corrective actions to be implemented; for this purpose, it assesses proposals put forward by the CEO;
- d) Through valuations and opinions, contributes to defining company policy on the outsourcing of the internal control functions;
 - e) Verifies that the Compliance, Internal Audit and Group Risk Management functions correctly comply with the Board's indications and guidelines, assisting the Board in drafting the coordination documents envisaged under Circular 263 issued by Banca d'Italia;
 - f) Examines and assesses the correct use of accounting principles and their uniformity with regard to drafting the main accounting documents (such as, by way of example, operating and consolidated financial statements, interim operating reports, etc.), for this purpose coordinating with the manager in charge of drafting company's accounting documents and the Board of Statutory Auditors;
 - g) Examines the work carried out by the Group external auditor and the results stated in their reports and any letters and suggestions;
 - h) Assesses any findings that may emerge in reports from Internal Audit and Compliance, or from the Board of Statutory Auditors and Group companies or from enquiries and/or investigations carried out by third parties;
 - i) May seek specific audit interventions, at such time informing the Chairman of the Board of Statutory Auditors;
 - j) Analyses Group guidelines for the Compliance function that fall within its sphere of competence, monitoring that they have been adopted and implemented;
 - k) Requests that the Head of Internal Audit draft any proposals for the qualitative and quantitative improvement of the function itself.

With a special focus on risk management and control-related issues, the Committee offers a support function to the Board of Directors in:

- Defining and approving strategic orientations and risk governance policies with special reference to risk appetite and risk tolerance. For this purpose, it also examines the annual budget drafting guidelines;
- Verifying that risk strategies, governance policies and the Risk Appetite Framework (RAF) have correctly been implemented;
- Defining policies and processes for evaluating corporate activities, including verification that the price and conditions of client operations comply with the risk-related business model and strategies.

Without prejudice to the competencies of the Remuneration Committee, the Committee checks that the incentives underlying the remuneration and incentives system comply with the RAF, particularly taking into account risks, capital and liquidity.

The Committee reports to the Board of Directors on the work it has done after every meeting. Moreover, the Committee reports to the Board of Directors on the status and effectiveness of the Group's internal control system.

Related-Parties and Equity Investments Committee

The Related-Parties and Equity Investments Committee shall comprise 3 members having the requisites of independence as defined by the Code and shall appoint a Chairman from among them.

The Related-Parties and Equity Investments Committee shall be called by its Chairman whenever deemed necessary.

The current composition of the Committee is the following: Mr. Cesare Bisoni (Chairman), Ms. Lucrezia Reichlin, Ms. Paola Vezzani.

In 2015 the Related-Parties and Equity Investments Committee held No.15 meetings.

Duties

The Committee operates on a consultative and proposition-making basis. The Committee oversees issues concerning transactions with related parties pursuant to CONSOB Regulation No.17221/2010 and transactions with associated parties pursuant to Banca d'Italia Circular 263/2006 (Title V, Chapter 5), as well as issues concerning investments in non-financial equities pursuant to Banca d'Italia Circular 285/2013 (Third Part, Chapter 1), within the limitations of the role attributed to independent directors by the aforementioned provisions.

As far as transactions with related and associated parties are concerned, the Committee:

- Formulates advance opinions (binding where applicable) on procedures governing the identification and management of transactions with related parties and/or associated parties undertaken by UniCredit and/or Group companies, as well as relevant amendments;
- Formulates advance and justified opinions as expressly envisaged, including any interest in completing transactions with related parties and/or associated parties undertaken by UniCredit and/or Group companies, as well as on the convenience and substantive propriety of the conditions associated;
- In the case of the most important transactions with related parties and/or associated parties, the Committee is involved - if deemed necessary through one or more delegated members - during the negotiations stage and during due diligence, receiving a full and timely flow of information, and including the power to request information and make comments to the delegated bodies and parties assigned to perform the negotiations or due diligence;
- Expresses its opinion, on the basis of the information made available by the competent office of the Bank, about significant topics concerning the Group Perimetro Unico on related and associated parties.

The Committee works with an assurance that constant monitoring takes place of transactions envisaged by the procedures for the identification and management of transactions with related parties

Governance organizational structure

and/or associated parties, including for the purpose of enabling it to propose any corrective actions.

As regards investments in non-financial equities, the Committee acts in an assessment, support and proposition-making role with regard to organizing and enacting internal controls on overall activities of making and managing equity investments in non-financial companies, in addition to overall verification of compliance within the sphere of these equity investments in terms of strategic and operational guidelines.

a) Temporary replacement in cases of conflict of interest

For each individual transaction, Committee members must not be associated with the counterparty, its associated parties and/or entities associated with it.

If a Committee member is a counterparty in the transaction under examination (or is related/associated with the counterparty), he/she must promptly inform the Chairman of the Board of Directors and the Committee Chairman, and abstain from attending further Committee proceedings with regard to the transaction in which the relationship exists. Having consulted with the Committee Chairman (if he/she is not in conflict), the Chairman of the Board of Directors shall immediately take steps to replace the member who has this conflict of interest with another member from the Board of Directors who qualifies as independent pursuant to the Corporate Governance Code for listed companies, after contacting them beforehand, in order to restore the Committee to three non-related and non-associated independent directors.

b) Temporary replacement of members who are not available during urgent transactions

For transactions for which completion is urgent that require intervention from the Related-Parties and Equity Investments Committee during negotiations and due diligence and/or in the opinions phase, having acknowledged this urgency and noted that the majority or all members are unable to meet and in any event carry out the required activity within the deadline for concluding the transaction, the Committee Chairman shall promptly inform the Chairman of the Board of Directors of this situation.

In any event, this must be communicated no later than the day after the day on which the Committee Chairman was informed that the majority or all Committee members were not available.

Having consulted the CEO for his/her assessment that the transaction cannot be delayed, the Chairman of the Board of Directors immediately takes steps to find three directors to sit on the Committee and follow the process envisaged for temporary substitutions in cases of conflict of interest.

As regards sections a and b above, it should be noted that:

- Replacements must be provided with all available information in good time before the meeting at which the Committee is due to express its opinion on the transaction;
- Replacements undertake the duties allocated to them until the conclusion of the decision-making process on the transaction for

which they were involved, and remain involved in the decisions taken by the Committee.

Corporate Governance, HR and Nomination Committee

The Corporate Governance, HR and Nomination Committee is comprised of 7 Directors, all non-executive and the majority of whom are independent pursuant to the Articles of Association. The Chairman of the Board is member by right. Committee meetings shall be scheduled on a monthly basis.

The current composition of the Committees is the following: Mr. Giuseppe Vita (member by right as Chairman of the Board of Directors); Mr. Luca Cordero di Montezemolo (Chairman), Mr. Vincenzo Calandra Buonaura, Mr. Fabrizio Palenzona, Mr. Alessandro Caltagirone, Ms. Clara C. Streit and Ms. Elena Zambon.

In 2015, the Corporate Governance, HR and Nomination Committee held 9 meetings.

Duties

The Committee provides opinions to Board, amongst other issues on:

- a) Defining the UniCredit corporate governance system, corporate structure and Group governance models and guidelines;
- b) Defining the self-assessment process, the qualitative and quantitative composition of the Board deemed to be optimal, and the maximum number of posts held at other companies considered compatible with effectively fulfilling these roles at UniCredit;
- c) Verifying that UniCredit Directors are in possession of statutory and Articles of Association-based requirements (including requirements on interlocking directorates envisaged under applicable law), and verifying the correspondence between the qualitative and quantitative position of the Board considered optimal and the outcome downstream from the appointments process;
- d) Appointing the CEO, General Manager, Deputy General Managers and other directors with strategic responsibilities, as well as Senior Executive Vice Presidents;
- e) Defining policy on the appointment and succession plan for the CEO, General Manager, Deputy General Managers and other directors with strategic responsibilities, Senior Executive Vice Presidents, Group Management Team (Executive Vice Presidents) and Leadership Team (Senior Vice Presidents);
- f) Defining policy for the appointment of corporate officers (members of the Boards of Directors, Boards of Statutory Auditors and Supervisory Boards) at Group companies;
- g) Designating corporate officers (members of the Boards of Directors, Boards of Statutory Auditors and Supervisory Boards) at the main companies (UniCredit Bank AG, UniCredit Bank Austria, Fineco Bank, Bank Pekao, Mediobanca, Associazione Bancaria Italiana, UniCredit Foundation and UniCredit & Universities);
- h) Identifying candidates for the post of UniCredit director in the case of co-optation, and, in case the Board should present a list of

candidates for the position of independent director for submission to the UniCredit Shareholders' Meeting, taking into account any indications from shareholders;

i) Appointing members to the other Board committees.

Furthermore, the Committee:

- Sets targets for the least-well represented gender, and prepares a plan to increase this proportion up to a set target;
- Prepares proposals for the Board of Directors on the selection of staff appointed to conduct the Board's self-assessment process;
- Provides support, coordinating with the Internal Controls & Risks Committee, in order to propose to the Board of Directors who should be appointed as the Head of Internal Audit, Compliance and Group Risk Management;
- Undertakes research to help the Board of Directors prepare a succession plan for executive directors.

Remuneration Committee

The Remuneration Committee is comprised of 5 Directors, all non-executive and the majority of whom are independent pursuant to the Articles of Association. The Chairman of the Board of Directors is member by right.

The Corporate Bodies Regulations provide for at least one member of the Committee to have adequate knowledge and experience in finance or remuneration policies for the Board of Directors, to be assessed at such time as he/her is appointed to the Committee.

Committee meetings shall be scheduled on a quarterly basis.

In order that the incentive contained in the compensation and incentive schemes are consistent with the Bank's risk, capital and liquidity management, the Committee may avail itself of experts, even external experts, on such matters.

The Group Chief Risk Officer is invited to attend Committee meetings to ensure that incentive schemes are appropriately updated to take into account all of the risks that the Bank has taken on, pursuant to methodologies that comply with the methodologies adopted by the Bank in managing risk for regulatory and internal purposes.

The Chairman of the Board of Statutory Auditors or another Auditor designated by the Chairman may also attend meetings, as indeed may other Auditors.

The current composition of the Committees is the following: Mr. Giuseppe Vita (member by right as Chairman of the Board of Directors); Mr. Alessandro Caltagirone (Chairman), Ms. Henryka Bochniarz, Mr. Alexander Wolfgring and Mr. Anthony Wyand.

In 2015, the Remuneration Committee held 8 meetings.

Duties

Among other things, the Committee:

- Formulates proposals to the Board on remuneration of members of the Board of Directors, the General Manager, Deputy General Managers, the Heads of Internal Control Functions and the personnel whose remuneration and incentive systems are decided upon by the Board;
- With regard to the CEO's earnings, serves in an advisory capacity in terms of setting the performance targets associated with the variable portion of the CEO's remuneration;
- Acts in an advisory capacity on setting criteria for remunerating the most significant employees, as identified pursuant to applicable Banca d'Italia provisions.

Governance organizational structure

The Committee further issues opinions to the Board on:

- a) The remuneration policy for Senior Executive Vice Presidents, the Group Management Team (Executive Vice Presidents) and the Leadership Team (Senior Vice Presidents);
- b) Approves Group incentive schemes based on financial instruments;
- c) Remuneration policy for corporate officers (members of Boards of Directors, Boards of Statutory Auditors and Supervisory Boards) at Group companies.

Members of the Committee regarding whom the Committee is called upon to express its opinion on their remuneration as a result of their specific assignments shall not attend meetings at which the proposal for such remuneration is calculated.

Furthermore, the Committee:

- Directly supervises the correct application of rules regarding the remuneration of the Heads of internal control functions, working closely

with the Board of Statutory Auditors;

- Works with the other committees, particularly the Internal Controls & Risks Committee in relation to the tasks assigned to the same with regard to the verification that the incentive contained in the compensation and incentive schemes are consistent to the RAF, ensuring the involvement of the corporate functions responsible for drawing up and controlling remuneration and incentive policies and practices;
- Provides appropriate feedback on its operations to the Board of Directors, Board of Statutory Auditors and the Shareholders' Meeting;
- Where necessary drawing on information received from relevant corporate functions, expresses an opinion on the achievement of the performance targets associated with incentive schemes, and on the checking of the other conditions set for bonus payments.

Board Committees

| | | | | Internal Controls & Risks Committee | | Remuneration Committee | | CGHR&N Committee | | Related-Parties and Equity Investments Committee | |
|---|-------|-----------|--|-------------------------------------|--------|------------------------|--------|------------------------|--------|--|--------|
| Members | Exec. | Non exec. | Indep. as per Articles of Association and Code | (*) | (**) | (*) | (**) | (*) | (**) | (*) | (**) |
| Vita Giuseppe | | X | | M | 100% | M (1) | 87.50% | M (1) | 91.67% | | |
| Calandra Buonaura Vincenzo | | X | | M (2) | 100% | | | M | 100% | | |
| Cordero di Montezemolo Luca | | X | X | | | | | C (3) | 75% | | |
| Palenzona Fabrizio | | X | | M (2) | 87.50% | | | M | 91.67% | | |
| Ghizzoni Federico (4) | X | | | | | | | | | | |
| Al Mehairi Mohamed Hamad | | X | X | | | | | | | | |
| Bischoff Manfred | | X | | | | | | | | | |
| Bisoni Cesare | | X | X | M (2) | 100% | | | | | C (2) | 100% |
| Bochniarz Henryka | | X | X | | | M | 100% | | | | |
| Caltagirone Alessandro | | X | X | | | C (3) | 75% | M | 58.33% | | |
| Jung Helga | | X | | | | | | | | | |
| Reichlin Lucrezia | | X | X | M | 84.61% | | | | | M (2) | 100% |
| Streit Clara C. | | X | X | M (2) | 87.50% | | | M (2) | 85.71% | | |
| Vezzani Paola | | X | X | M (2) | 100% | | | | | M (2) | 100% |
| Wolfgring Alexander (1) | | X | X | C (3) | 100% | M | 100% | | | | |
| Wyand Anthony (4) | | X | | M (1) | 100% | M | 100% | | | | |
| Zambon Elena | | X | X | | | | | M (2) | 100% | | |
| ----- Members that left off during the Period ----- | | | | | | | | | | | |
| Fois Candido | | X | | M (5) | 100% | M (5) | 66.67% | | | | |
| Al Fahim Mohamed Ali | | X | X | | | | | | | | |
| Al-Husseiny Mohamed Badawy | | X | X | | | | | | | | |
| Giacomin Francesco | | X | | M (5) | 80% | | | | | | |
| Li Calzi Marianna | | X | X | M (5) | 100% | | | | | C (5) | 100% |
| Maramotti Luigi | | X | X | M (5) | 60% | | | M (5) | 60% | | |
| Quaglia Giovanni | | X | X | | | | | M (5) | 100% | M (5) | 100% |
| Sassoli de Bianchi Lorenzo | | X | X | M (5) | 60% | | | | | M (5) | 85.71% |
| No. of meetings held during the financial year | | | | IC&RC: 13 | | RC: 8 | | CGHR&NC: 12 | | RP&EIC:15 | |

Note:

(*) A "C" (Chairman) or an "M" (Member) in this column shows that the member of the Board of Directors belongs to the Committee and also indicates his/her position.
 (**) Meetings' attendance percentage (number of meetings attended / number of meetings held during the concerned party's term of office with regard to the Period).

- (1) Chairman until May 12, 2015.
- (2) Office held since May 13, 2015.
- (3) Chairman since May 13, 2015.
- (4) Since May 12, 2015 the Director no longer holds the office of member of the Corporate Governance HR, and Nomination Committee. The percentage of meeting attendance is equal to 100%.
- (5) Office held until May 12, 2015.

Governance organizational structure

Board of Statutory Auditors

Pursuant to the UniCredit Articles of Association, the Ordinary Shareholders' Meeting appoints 5 permanent Statutory Auditors, among whom the Chairman, and 4 substitute Statutory Auditors. Both the permanent and substitute Statutory Auditors may be re-elected.

Permanent and substitute members of the Board of Statutory Auditors are appointed on the basis of a proportional representation mechanism (*voto di lista*) in abidance by the composition criteria regarding the appointment of the Chairman of the Board by the minority shareholders and according to the rules on the balance of genders envisaged by Law No.120/2011, as established by the UniCredit Articles of Association, and in compliance with current legal provisions. In detail, the candidate who has obtained the highest share of votes among the candidates belonging to the slate that obtained the highest number of votes among the minority slates, as defined by current provisions (also regulatory) in force, shall be selected by the Shareholders' Meeting as Chairman of the Board of Statutory Auditors.

Statutory Auditors

| Position | Members | In office | | Slate (M/m) (*) | Independent as per Code | % (**) | Number of others positions (***) |
|--|---------------------------------------|------------|------------|--------------------|----------------------------|--------|---|
| | | since | until | | | | |
| Chairman | Lauri Maurizio | 05-11-2013 | 04-14-2016 | m | X | 98% | |
| Permanent Statutory Auditor | Bonissoni Angelo Rocco ⁽¹⁾ | 05-13-2015 | 04-14-2016 | – | X | 100% | |
| Permanent Statutory Auditor | Laghi Enrico | 05-11-2013 | 04-14-2016 | M | X | 67% | 3 |
| Permanent Statutory Auditor | Singer Pierpaolo ⁽²⁾ | 12-09-2015 | 04-14-2016 | – | X | 100% | |
| Permanent Statutory Auditor | Spinardi Maria Enrica | 05-11-2013 | 04-14-2016 | m | X | 100% | 1 |
| ----- Statutory Auditors who terminated their office during the Period ----- | | | | | | | |
| Permanent Statutory Auditor | Alberti Giovanni Battista | 05-11-2013 | 11-09-2015 | M | X | 100% | |
| Permanent Statutory Auditor | Bisoni Cesare | 05-11-2013 | 04-15-2015 | M | X | 100% | |
| Permanent Statutory Auditor | Bonato Federica ⁽²⁾ | 05-11-2013 | 12-09-2015 | M | X | 43% | 1 |
| Substitute Statutory Auditor | Sfameni Paolo Domenico | 05-11-2013 | 12-09-2015 | M | | | 1 |
| Substitute Statutory Auditor | Lombardini Beatrice | 05-11-2013 | 12-09-2015 | m | | | |
| Quorum required for the submission of the slates for the latest appointment: 0.5% | | | | | | | |
| Number of meetings held during the financial year: 42 | | | | | | | |

Note:

(*) M = Member elected from the slate obtaining the majority of the Shareholders' votes.

m = Member elected from the slate voted by a minority.

(**) Meetings' attendance percentage (number of meetings attended/number of meetings held during the concerned party's term of office with regard to the Period).

(***) Number of positions as Director or Auditor held by the concerned party pursuant to Section 148/bis of the TUF. A complete list of such positions is published by the CONSOB on its website pursuant to Section 144/*quinquiesdecies* of the CONSOB Issuers Rules.

(1) Appointed by the Shareholders' Meeting of May 13, 2015 in replacement of Mr. Cesare Bisoni, who resigned on April 15, 2015. From his resignation until the Shareholders' Meeting, the office was held by Ms. Federica Bonato pursuant to Article 2401 of the Italian Civil Code.

(2) He took office on December 9, 2015, pursuant to Article 2401 of the Italian Civil Code, replacing Ms. Federica Bonato, who had resigned from her office as permanent Statutory Auditor, which she had taken pursuant to Article 2401 of the Italian Civil Code, in order to replace Mr. Giovanni Battista Alberti, who had resigned on November 9, 2015. Mr. Singer was appointed after the substitute Statutory Auditors Mr. Paolo Domenico Sfameni and Ms. Beatrice Lombardini communicated their refusal to replace Ms. Bonato.

Major Shareholders

On the basis of the results from the Shareholders Register, completed with the communications received according to Section 120 of the TUF and other information known to the Company, updated to December 31, 2015, the UniCredit major shareholders (shareholders owning more than 2%) were as follows:

| Declarant | Direct Shareholder | % of ordinary capital | % of voting capital |
|--|--|-----------------------|---------------------|
| International Petroleum Investment Company | Aabar Luxembourg S.a.r.l. | 5.049% | 5.049% |
| BlackRock Inc. | | 5.026% | 5.026% |
| | <i>BlackRock Institutional Trust Company, National Association</i> | 1.216% | 1.216% |
| | <i>BlackRock Advisors (UK) Limited</i> | 1.210% | 1.210% |
| | <i>BlackRock Fund Advisors</i> | 1.013% | 1.013% |
| | <i>BlackRock Asset Management Deutschland AG</i> | 0.782% | 0.782% |
| | <i>BlackRock Advisors, LLC</i> | 0.205% | 0.205% |
| | <i>BlackRock Investment Management, LLC</i> | 0.188% | 0.188% |
| | <i>BlackRock Investment Management (UK) Limited</i> | 0.171% | 0.171% |
| | <i>BlackRock Japan Co., Ltd</i> | 0.105% | 0.105% |
| | <i>BlackRock Asset Management Canada Limited</i> | 0.033% | 0.033% |
| | <i>BlackRock Investment Management (Australia) Limited</i> | 0.032% | 0.032% |
| | <i>BlackRock (Netherlands) B.V.</i> | 0.027% | 0.027% |
| | <i>BlackRock International Limited</i> | 0.022% | 0.022% |
| | <i>BlackRock Financial Management, Inc.</i> | 0.018% | 0.018% |
| | <i>BlackRock Capital Management Inc.</i> | 0.002% | 0.002% |
| | <i>BlackRock Asset Management North Asia Ltd</i> | 0.001% | 0.001% |
| Fondazione Cassa di Risparmio Verona, Vicenza, Belluno e Ancona | Fondazione Cassa di Risparmio Verona, Vicenza, Belluno e Ancona | 3.467% | 3.467% |
| Central Bank of Libya | | 2.929% | 2.929% |
| | <i>Central Bank of Libya</i> | 2.646% | 2.646% |
| | <i>Libyan Foreign Bank</i> | 0.283% | 0.283% |
| Fondazione Cassa di Risparmio di Torino | Fondazione Cassa di Risparmio di Torino | 2.522% | 2.522% |

Governance organizational structure

| SHARE CAPITAL (AS AT DECEMBER 31, 2015) | SHARES | EURO |
|---|---------------|-------------------|
| Total shares | 5,969,658,488 | 20,257,667,511.62 |
| Ordinary shares | 5,967,177,811 | 20,249,249,487.38 |
| Savings shares | 2,480,677 | 8,418,024.24 |

Participation Rights

Eligible to attend Shareholders' Meetings are those who hold voting rights and in respect of whom the Company has received, from the broker holding the relevant securities account, the notification within the deadline set forth by applicable law (record date, i.e. seven market trading days before the Shareholders' Meeting date).

Those who hold voting rights may arrange to be represented in the Shareholders' Meeting, in compliance with the provisions of the prevailing law.

UniCredit has always encouraged its shareholders to exercise their participation and voting rights and; for that reason, some time ago it adopted the Regulations governing Shareholders' Meetings to ensure their regular conduct.

Executive Management Committee



**FEDERICO
GHIZZONI**

Chief Executive
Officer



**PAOLO
FIORENTINO**

Deputy General
Manager
Chief Operating
Officer



**MARINA
NATALE**

Deputy General
Manager
Head of Strategy
& Finance



**GIANNI
FRANCO PAPA**

Deputy General
Manager
Head of CIB
Division



**GIANPAOLO
ALESSANDRO**

Head of Group
Legal, Secretary
of the BoD



**CARLO
APPETITI**

Group Compliance
Officer



**WILLIBALD
CERNKO**

Country Chairman
Austria



**PAOLO
CORNETTA**

Group Head of
Human Resources



**MASSIMILIANO
FOSSATI**

Group Chief
Risk Officer



**ALESSANDRO
FOTI**

Head of Asset
Gathering



**LUIGI
LOVAGLIO**

Country Chairman
Poland



**GABRIELE
PICCINI**

Country Chairman
Italy



**THEODOR
WEIMER**

Country Chairman
Germany



**CARLO
VIVALDI**

Head of Central
and Eastern
Europe Division

Group Management Team

List of other members of Group Management Team*

SENIOR EXECUTIVE

VICE PRESIDENT

Helmut Bernkopf

Head of Commercial Banking -
UniCredit Bank Austria AG

Ranieri de Marchis

Head of Internal Audit

EXECUTIVE

VICE PRESIDENT

ASSET GATHERING

Mauro Albanese

Head of Commercial PFA Network - Finecobank

Paolo Di Grazia

Head of Direct Bank - Finecobank

Carlo Giausa

Head of Investment Services and Wealth
Management - Finecobank

Fabio Milanesi

Head of GBS - Finecobank

COUNTRY ITALY

Ferdinando Brandi

Head of No Core Portfolio Coordination

Giovanni Buson

Head of Organization Italy

Monica Cellerino

Head of Customer Satisfaction And Stakeholder
Insight Italy

Giovanni Chelo

Chief Executive Officer- UniCredit Subito Casa

Felice Delle Femine

Country Development & Value Optimization Italy

Diego Donisi

Head of GBS UniCredit Leasing

Gianluca Finistauri

Head of Multichannel Distribution Integrated
Strategy

Giovanni Forestiero

Regional Manager Centro

Frederik Geertman

General Manager Cordusio SIM

Stefano Giorgini

Regional Manager Centro Nord

Lucio Izzi

Head of Corporate Sales & Marketing

Paolo Langè

Chief Executive Officer - Cordusio SIM

Renato Martini

Chief Executive Officer - UniCredit Factoring

Rodolfo Ortolani

Cordusio Fiduciaria SpA

Corrado Piazzalunga

Chief Executive Officer - UniCredit Leasing

Salvatore Pisconti

Head of Private Banking Italy Network

Dario Prunotto

Regional Manager Nord Ovest

Remo Taricani

Head of Individuals & Small Business
Sales & Marketing

COUNTRY AUSTRIA

Robert Zadrzal

Head of Private Banking -
UniCredit Bank Austria

Peter Hofbauer

Special Projects Country Chairman Austria

COUNTRY GERMANY

Bernhard Brinker

Head of Private Banking - UniCredit Bank AG

Peter Buschbeck

Head of Private Clients Bank- UniCredit Bank AG

Lutz Diederichs

Head of Unternehmer (Corporate) Bank -
UniCredit Bank AG

COUNTRY POLAND

Andrzej Kopyrski

Head of Corporate Banking and Markets
Investment Banking Division - Bank Pekao

Grzegorz Piwowar

Head of Retail Banking Division - Bank Pekao

CORPORATE & INVESTMENT BANKING

Giampiero Bergami

Head of CIB - CCB Italy Joint Venture

Gianfranco Bisagni

Deputy Head of CIB Division

Richard Burton

co-Head Global Financing & Advisory (F&A)

Claudio Camozzo

co-Head Global Transaction Banking (GTB)

Michael Diederich

Head of CIB Germany

Dieter Hengl

Head of CIB Austria

Olivier Khayat

Deputy Head of CIB Division

Thiam J Lim

Head of Markets

Andreas Mayer

co-Head Global Financing & Advisory (F&A)

Vittorio Ogliengo

Head of CIB Italy

Ernst Ohmayer

co-Head Global Transaction Banking (GTB)

Patrick Soulard

Country Head France

ASSET MANAGEMENT

Werner Kretschmer

Chief Executive Officer - Pioneer Investment
Austria

Giordano Lombardo

Chief Executive Officer - Pioneer Global Asset
Management

CENTRAL EASTERN EUROPE

Mikhail Alekseev

Chief Executive Officer - Russia

Graziano Cameli

General Manager - Russia

Andrea Casini

General Manager - Bulgaria

Claudio Cesario

Chief Executive Officer - Serbia

Romeo Collina

General Manager - Croatia

Marco Cravario

General Manager - Romania

Levon Hampartzoumian

Chief Executive Officer - Bulgaria

| | | |
|--|--|--|
| Paolo Iannone General Manager - Czech Republic | Oreste Massolini Head of Planning, Finance & Administration (CFO) - UniCredit Business Integrated Solutions (UBIS) | Giandomenico Miceli Group Processes, Operations & Cost Management |
| Csilla Ihasz Head of CEE Retail | Bernardo Mingrone Head of Planning & Finance (CFO) | Paolo Tripodi Head of Group Organization and Logistics |
| Jiri Kunert Chief Executive Officer - Czech Republic | Lorena Pelliciari Chief Financial Officer - Finecobank | HEAD OFFICE FUNCTIONS |
| Mauro Maschio General Manager - Ukraine | Stefano Porro Head of Planning and Capital Management | Aurelio Maccario co-Head of Group Institutional & Regulatory Affairs |
| Enrico Maria Minniti Head of CIB CEE | Arcangelo M. Vassallo Head of Accounting & Regulatory Reporting | Giuseppe Scognamiglio co-Head of Group Institutional & Regulatory Affairs |
| Mihaly Patai Chief Executive Officer - Hungary | RISK MANAGEMENT | COO AREA |
| Rasvan Radu Chief Executive Officer - Romania | Diego Biondo Chief Risk Officer - Bank Pekao | Danilo Augugliaro Banking Service Lines Management - UniCredit Business Integrated Solutions (UBIS) |
| Luca Rubaga Head of CEE CIO & CSO | Maurizio Maria Francescatti Group Financial Risk | Alessandro Cataldo Chairman I-Faber |
| Niccolò Ubertalli Deputy Chief Executive Officer - Turkey | Juergen Kullnigg Chief Risk Officer - UniCredit Bank Austria | Paolo Cederle Chief Executive Officer - UniCredit Business Integrated Solutions (UBIS) |
| Miljenko Zivaljc Chief Executive Officer - Croatia | Andrea Varese Chief Risk Officer - UniCredit Bank AG | Paolo Chiaverini Head of Business Line Commercial Banking MM - UniCredit Business Integrated Solutions (UBIS) |
| COMPETENCE LINES | | |
| AUDIT | Guglielmo Zadra Head of Group Credit & Integrated Risks | Paolo Gencarelli Head of Infrastructural Service Lines Management - UniCredit Business Integrated Solutions (UBIS) |
| Giuseppe Aquaro Head of Internal Audit - UniCredit Bank Austria | GROUP IDENTITY & COMMUNICATIONS | Lissimahos Hatzidimoulas Head of UBIS Branch Germany and Board Member of UGBS GmbH |
| Serenella De Candia Head of Group Audit | Maurizio Beretta Head of Group Identity & Communications | Heinz Laber Head of Human Resources Management and GBS Division - UniCredit Bank AG |
| Jurgen Dennert Head of Audit Advisory, Quality Assurance & Operations | Silvio Santini Head of Group Brand Management | Carlo Marini COO Business Management |
| Angelika Plauk Head of Audit Management - UniCredit Bank AG | HUMAN RESOURCES | Massimo Milanta Head of Group ICT and Security Office (CIO & CSO) |
| CFO | Angelo Carletta Head of HR Holding | Roberto Monachino Group Data Officer |
| Mirko Davide Georg Bianchi Chief Financial Officer - UniCredit Bank Austria | Cihanir Kavuncu HR Digital and Operating Officer | Pierangelo Mortara Head of Business Line Management - UniCredit Business Integrated Solutions (UBIS) |
| Stefano Ceccacci Head of Group Tax Affairs | Luigi Luciani Head of HR Italy | Alberto Naef COO Business Management |
| Joachim Dobrikat Head of Accounting, Tax & Shareholdings - UniCredit Bank AG | Ivan Tardivo Head of HR CIB Division | Laura Stefania Penna Head of Management Consultancy |
| Waleed Bahjat El Amir Head of Group Finance | Doris Tomanek Head of HR Austria & CEE - UniCredit Bank Austria | Roberto Vergnano Head of GBS - Bank Pekao |
| Francesco Giordano Chief Financial Officer - UniCredit Bank AG | Michele Ungaro Head of HR - UniCredit Business Integrated Solutions (UBIS) | Marian Wazynski Head of Logistics & Procurement - Bank Pekao |
| Marco Iannaccone Chief Financial Officer - Turkey | LEGAL | |
| Andrea Francesco Maffezzoni Head of Strategy, Business Development and M&A | Andreas Frueh Head of Legal, Corporate Affairs & Documentation - UniCredit Bank AG | |
| | ORGANIZATION | |
| | Sandra Betocchi Head of CIB Organization | |

* Data as at February 9, 2016



I'd rather play basketball.

Let's talk about making the right investments.

Nina's father thinks she has a future as a dancer, but she has other plans. What exactly? Well, actually, she changes her mind every day ... basketball player, pop singer, pianist, actress. Right now, she's probably just not mature enough to invest seriously in her future. But Nina's father doesn't see that. He could use some wise advice.

Everyone has different goals and needs – and everyone can use a good consultant to help meet them. That's why we take care of each of our customers by tailoring our solutions to their individual needs.

This premium approach is especially popular with our clients in Germany, thanks to the FinanzKonzept project, which provides an interactive consulting platform for integrated advice.

This is financial counseling 2.0: Smart, transparent, available via video and telephone, from advisors with the right skills. We are doing this because, in a world of data and numbers, it makes a difference to have a personal relationship with clients and figure out together what to expect from the future.

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In addition to what has already been specified in the Notes at the bottom of the Contents, please note that:
• "X" indicates an item not to be completed (under Banca d'Italia instructions);
• unless otherwise indicated, all amounts are in **thousands of euros**.

Consolidated Accounts

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Consolidated Balance Sheet

Consolidated Balance Sheet

(€ '000)

| | AMOUNTS AS AT | |
|---|--------------------|--------------------|
| | 12.31.2015 | 12.31.2014 |
| BALANCE SHEET - ASSETS | | |
| 10. Cash and cash balances | 10,303,334 | 8,051,122 |
| 20. Financial assets held for trading | 90,996,708 | 101,225,546 |
| 30. Financial assets at fair value through profit or loss | 34,368,295 | 31,803,397 |
| 40. Available-for-sale financial assets | 109,806,652 | 97,636,497 |
| 50. Held-to-maturity investments | 2,093,301 | 2,583,911 |
| 60. Loans and receivables with banks | 80,073,334 | 68,730,127 |
| 70. Loans and receivables with customers | 473,998,521 | 470,568,766 |
| 80. Hedging derivatives | 5,368,364 | 9,114,167 |
| 90. Changes in fair value of portfolio hedged items (+/-) | 2,641,257 | 2,873,397 |
| 100. Equity investments | 6,576,603 | 6,479,456 |
| 110. Insurance reserves attributable to reinsures | - | - |
| 120. Property, plant and equipment | 10,030,830 | 10,276,994 |
| 130. Intangible assets | 5,758,474 | 5,561,533 |
| <i>of which: - goodwill</i> | 3,618,345 | 3,561,531 |
| 140. Tax assets | 15,725,896 | 15,771,739 |
| <i>a) current tax assets</i> | 1,354,484 | 1,472,027 |
| <i>b) deferred tax assets</i> | 14,371,412 | 14,299,712 |
| <i>of which for purposes of L. 214/2011</i> | 11,685,183 | 11,182,084 |
| 150. Non-current assets and disposal groups classified as held for sale | 2,820,068 | 3,599,748 |
| 160. Other assets | 9,871,738 | 9,940,990 |
| Total assets | 860,433,375 | 844,217,390 |

continued: Consolidated Balance Sheet

(€ '000)

| BALANCE SHEET - LIABILITIES AND SHAREHOLDERS' EQUITY | AMOUNTS AS AT | |
|---|--------------------|--------------------|
| | 12.31.2015 | 12.31.2014 |
| 10. Deposits from banks | 111,372,678 | 106,036,913 |
| 20. Deposits from customers | 449,790,439 | 410,411,985 |
| 30. Debt securities in issue | 134,477,901 | 150,275,804 |
| 40. Financial liabilities held for trading | 68,918,595 | 77,134,715 |
| 50. Financial liabilities at fair value through profit or loss | 454,656 | 566,967 |
| 60. Hedging derivatives | 6,148,629 | 8,621,943 |
| 70. Changes in fair value of portfolio hedged items (+/-) | 5,105,112 | 6,528,527 |
| 80. Tax liabilities | 1,528,801 | 1,750,457 |
| a) current tax liabilities | 941,347 | 1,129,850 |
| b) deferred tax liabilities | 587,454 | 620,607 |
| 90. Liabilities included in disposal groups classified as held for sale | 1,879,999 | 1,650,458 |
| 100. Other liabilities | 16,281,650 | 16,600,851 |
| 110. Provision for employee severance pay | 1,134,776 | 1,180,206 |
| 120. Provisions for risks and charges | 9,854,616 | 10,623,012 |
| a) post retirement benefit obligations | 5,198,039 | 7,293,416 |
| b) other provisions | 4,656,577 | 3,329,596 |
| 130. Insurance reserves | - | - |
| 140. Revaluation reserves | (3,976,940) | (4,134,549) |
| 150. Share capital repayable on demand | - | - |
| 160. Equity instruments | 1,888,463 | 1,888,463 |
| 170. Reserves | 14,254,879 | 13,748,408 |
| 180. Share premium | 15,976,604 | 15,976,604 |
| 190. Share capital | 20,257,668 | 19,905,774 |
| 200. Treasury shares (-) | (8,171) | (2,795) |
| 210. Minorities (+/-) | 3,398,780 | 3,445,819 |
| 220. Net profit (loss) for the year (+/-) | 1,694,240 | 2,007,828 |
| Total liabilities and Shareholders' Equity | 860,433,375 | 844,217,390 |

Consolidated Income Statement

| Consolidated Income Statement | | (€ '000) | |
|--|--|---------------------|---------------------|
| ITEM | | YEAR | |
| | | 2015 | 2014 |
| 10. Interest income and similar revenues | | 19,518,305 | 21,741,871 |
| 20. Interest expenses and similar charges | | (7,859,847) | (9,680,036) |
| 30. Net interest margin | | 11,658,458 | 12,061,835 |
| 40. Fee and commission income | | 9,417,551 | 9,154,220 |
| 50. Fee and commission expense | | (1,599,083) | (1,648,101) |
| 60. Net fees and commissions | | 7,818,468 | 7,506,119 |
| 70. Dividend income and similar revenue | | 409,719 | 402,484 |
| 80. Gains and losses on financial assets and liabilities held for trading | | 1,079,443 | 614,474 |
| 90. Fair value adjustments in hedge accounting | | (14,146) | (9,046) |
| 100. Gains (Losses) on disposal and repurchase of: | | 380,435 | 686,260 |
| a) loans | | 28,628 | 16,953 |
| b) available-for-sale financial assets | | 398,832 | 622,536 |
| c) held-to-maturity investments | | 80 | 4,114 |
| d) financial liabilities | | (47,105) | 42,657 |
| 110. Gains and losses on financial assets/liabilities at fair value through profit or loss | | (4,913) | 58,073 |
| 120. Operating income | | 21,327,464 | 21,320,199 |
| 130. Net losses/recoveries on impairment: | | (4,142,896) | (4,520,392) |
| a) loans | | (4,081,168) | (4,178,413) |
| b) available-for-sale financial assets | | (59,165) | (248,594) |
| c) held-to-maturity investments | | (6,271) | (242) |
| d) other financial assets | | 3,708 | (93,143) |
| 140. Net profit from financial activities | | 17,184,568 | 16,799,807 |
| 150. Premiums earned (net) | | - | - |
| 160. Other income (net) from insurance activities | | - | - |
| 170. Net profit from financial and insurance activities | | 17,184,568 | 16,799,807 |
| 180. Administrative costs: | | (14,753,403) | (13,811,313) |
| a) staff expense | | (8,669,363) | (8,203,792) |
| b) other administrative expense | | (6,084,040) | (5,607,521) |
| 190. Net provisions for risks and charges | | (752,713) | (384,385) |
| 200. Impairment/write-backs on property, plant and equipment | | (677,754) | (762,916) |
| 210. Impairment/write-backs on intangible assets | | (475,289) | (430,574) |
| 220. Other net operating income | | 1,138,543 | 1,263,619 |
| 230. Operating costs | | (15,520,616) | (14,125,569) |
| 240. Profit (loss) of investments | | 620,083 | 682,307 |
| 250. Gains and losses on tangible and intangible assets measured at fair value | | (1,888) | 3,491 |
| 260. Impairment of goodwill | | - | - |
| 270. Gains and losses on disposal of investments | | 113,818 | 319,359 |
| 280. Total profit or loss before tax from continuing operations | | 2,395,965 | 3,679,395 |
| 290. Tax expense (income) related to profit or loss from continuing operations | | (54,591) | (1,167,242) |
| 300. Total profit or loss after tax from continuing operations | | 2,341,374 | 2,512,153 |
| 310. Profit (Loss) after tax from discontinued operations | | (295,426) | (124,126) |
| 320. Net profit or loss for the year | | 2,045,948 | 2,388,027 |
| 330. Minorities | | (351,708) | (380,199) |
| 340. Profit (Loss) for the year attributable to the Parent Company | | 1,694,240 | 2,007,828 |
| Earnings per share (€) | | 0.27 | 0.34 |
| Diluted earnings per share (€) | | 0.27 | 0.34 |

Consolidated Statement of Comprehensive Income

Notes to the Consolidated Income Statement:

Income statement for 2014 differs from the figures disclosed in 2014 as the result of:

- the reclassification of the income arising from the placement fees of Debt Capital Markets “best effort” transactions (i.e. placement of financed instruments without underwriting risks) from “Gains and losses on financial assets and liabilities held for trading” to “Fee and commission income”;
- the reclassification of the margins arising from currency trading with customers of a subsidiary from “Net Fee and commission income” to “from “Gains and losses on financial assets and liabilities held for trading”;
- the presentation on a gross basis of fees for distribution of funds by a subsidiary previously presented on a net basis;
- the reclassification of the costs for a preexisting local Resolution Funds with reference to a subsidiary from “Other net operating income” to “Other administrative expenses”.

For further information on earnings per share and diluted earnings per share please see Notes to the Accounts, Part C - Information on the Income Statement - Section 24.

Consolidated Statement of Comprehensive Income

(€ '000)

| ITEMS | YEAR | |
|--|------------------|--------------------|
| | 2015 | 2014 |
| 10. Net profit (loss) for the year | 2,045,948 | 2,388,027 |
| Other comprehensive income after tax not reclassified to profit or loss | | |
| 20. Property, plant and equipment | - | - |
| 30. Intangible assets | - | - |
| 40. Defined benefit plans | 623,787 | (1,471,052) |
| 50. Non-current assets classified as held for sale | - | - |
| 60. Portion of revaluation reserves from investments valued at equity | 2,094 | (2,943) |
| Other comprehensive income after tax that may be reclassified to profit or loss | | |
| 70. Hedges of foreign investments | - | - |
| 80. Exchange differences | (253,168) | (1,660,581) |
| 90. Cash flow hedges | (175,800) | 106,205 |
| 100. Available-for-sale financial assets | 286,428 | 1,071,362 |
| 110. Non-current assets classified as held for sale | 3,766 | 1,458 |
| 120. Valuation reserves from investments accounted for using the equity method | (357,891) | 272,385 |
| 130. Total other comprehensive income after tax | 129,216 | (1,683,166) |
| 140. Comprehensive income after tax (Item 10+130) | 2,175,164 | 704,861 |
| 150. Consolidated comprehensive income attributable to minorities | (322,191) | (365,820) |
| 160. Consolidated comprehensive income attributable to the Parent Company | 1,852,973 | 339,041 |

Statement of changes in Shareholders' Equity

Consolidated Statements of changes in Shareholders' Equity include Group and minorities portion.

Statement of changes in Shareholders' Equity as at December 31, 2015

| | BALANCE AS AT 12.31.2014 | CHANGE IN OPENING BALANCE | BALANCE AS AT 01.01.2015 | ALLOCATION OF PROFIT FROM PREVIOUS YEAR | |
|-----------------------------------|--------------------------|---------------------------|--------------------------|---|---------------------------------|
| | | | | RESERVES | DIVIDENDS AND OTHER ALLOCATIONS |
| Issued capital: | | | | | |
| a) ordinary shares | 20,433,062 | - | 20,433,062 | - | - |
| b) other shares | 8,312 | - | 8,312 | - | - |
| Share premiums | 17,223,368 | - | 17,223,368 | - | - |
| Reserves: | | | | | |
| a) from profits | 8,523,226 | - | 8,523,226 | 1,979,605 | - |
| b) other | 6,503,965 | - | 6,503,965 | - | - |
| Revaluation reserves | (4,130,026) | - | (4,130,026) | - | - |
| Advanced dividends | - | - | - | - | - |
| Equity instruments | 1,888,463 | - | 1,888,463 | - | - |
| Treasury shares | (2,845) | - | (2,845) | - | - |
| Net profit or Loss for the period | 2,388,027 | - | 2,388,027 | (1,979,605) | (408,422) |
| Total Shareholders' Equity | 52,835,552 | - | 52,835,552 | - | (408,422) |
| Shareholders' Equity Group | 49,389,733 | - | 49,389,733 | - | (8,315) |
| Shareholders' Equity minorities | 3,445,819 | - | 3,445,819 | - | (400,107) |

Notes:

The amounts disclosed in column "Stock Options" represent the effects of the delivery of shares (Stock Options, Performance Shares, Discount and Matching Shares connected with the ESOP Plans and other Group Executive Incentive Plans).

The change of other reserves includes the negative effect due to the reclassification of actuarial gain/losses (valuation reserve) to equity reserves, related to the subsidiary UniCredit Bank Austria AG, deriving from the settlement of part of its defined benefit obligations (active employees) transferred to the Austrian pension system.

The change of revaluation reserve includes the positive effect for €625 million of actuarial gain/losses from the measurement of the actuarial liabilities (defined benefit plans), of which €499 million related to the above mentioned settlement transaction).

Any discrepancies in this table and between data shown are solely due to the effect of rounding.

(€ '000)

| CHANGES IN RESERVES | CHANGES DURING THE YEAR | | | | | | | | SHAREHOLDERS' EQUITY MINORITIES AS AT 12.31.2015 | |
|---------------------|-----------------------------------|--------------------------------|--------------------|---|------------------------------|-----------------------|---------------|--------------------------|---|--|
| | SHAREHOLDERS' EQUITY TRANSACTIONS | | | | | | | | | |
| | ISSUE OF NEW SHARES | ACQUISITION OF TREASURY SHARES | ADVANCED DIVIDENDS | DISTRIBUTION OF EXTRAORDINARY DIVIDENDS | CHANGE IN EQUITY INSTRUMENTS | OWN SHARE DERIVATIVES | STOCK OPTIONS | CHANGES IN SHAREHOLDINGS | | |
| (62,845) | 351,788 | - | - | - | - | - | - | - | 20,722,005 | |
| - | 106 | - | - | - | - | - | - | - | 8,418 | |
| 10,329 | - | - | - | - | - | - | - | - | 17,233,697 | |
| (17,931) | (351,894) | - | - | (168,751) | - | - | - | - | 9,964,255 | |
| (961,304) | - | - | - | - | - | 93,208 | - | - | 5,635,868 | |
| (1,170) | - | - | - | - | - | - | 129,216 | (4,001,980) | 5,508,997 | |
| - | - | - | - | - | - | - | - | - | 126,871 | |
| - | - | - | - | - | - | - | - | - | (3,976,940) | |
| (8,307) | - | - | - | - | - | - | - | - | (25,040) | |
| - | - | - | - | - | - | - | - | - | - | |
| (1,041,228) | - | - | - | (168,751) | - | 93,208 | - | 2,175,164 | (11,152) | |
| (1,072,105) | - | - | - | (168,751) | - | 93,208 | - | 1,852,973 | (8,171) | |
| 30,877 | - | - | - | - | - | - | - | 322,191 | 2,045,948 | |
| | | | | | | | | | 50,086,743 | |
| | | | | | | | | | 3,398,780 | |

Statement of changes in Shareholders' Equity

Statement of changes in Shareholders' Equity as at December 31, 2014

| | BALANCE AS AT 12.31.2013 | CHANGE IN OPENING BALANCE | BALANCE AS AT 01.01.2014 | ALLOCATION OF PROFIT FROM PREVIOUS YEAR | |
|-----------------------------------|--------------------------|---------------------------|--------------------------|---|---------------------------------|
| | | | | RESERVES | DIVIDENDS AND OTHER ALLOCATIONS |
| Issued capital: | | | | | |
| a) ordinary shares | 20,050,370 | - | 20,050,370 | - | - |
| b) other shares | 8,226 | - | 8,226 | - | - |
| Share premiums | 25,153,166 | - | 25,153,166 | (7,782,902) | - |
| Reserves: | | | | | |
| a) from profits | 14,470,061 | - | 14,470,061 | (6,141,811) | - |
| b) other | 6,385,609 | - | 6,385,609 | - | - |
| Revaluation reserves | (2,424,618) | - | (2,424,618) | - | - |
| Advanced dividends | - | - | - | - | - |
| Equity instruments | - | - | - | - | - |
| Treasury shares | (3,959) | - | (3,959) | - | - |
| Net profit or Loss for the period | (13,583,170) | - | (13,583,170) | 13,924,713 | (341,543) |
| Total Shareholders' Equity | 50,055,685 | - | 50,055,685 | - | (341,543) |
| Shareholders' Equity Group | 46,721,863 | - | 46,721,863 | - | (4,043) |
| Shareholders' Equity minorities | 3,333,822 | - | 3,333,822 | - | (337,500) |

Notes:

Balances as at December 31, 2013 differ from the amounts disclosed at that date as a result of the introduction, on January 1, 2014, of the new IFRS10, IFRS11 and the revised versions of IAS27 and IAS28, applicable retroactively to January 1, 2013, which had a negative impact on the Shareholders' Equity as at December 31, 2013 (restated) amounting to €119 million, as noted in Part A - Accounting Policies - Section 5 - Other Matters.

The amounts disclosed in column "Stock Options" represent the effects of the delivery of shares (Stock Options, Performance Shares, Discount and Matching Shares connected with the ESOP Plans and other Group Executive Incentive Plans).

The change in equity instruments refers to the issuance of Additional Tier 1 instruments.

The changes in equity interests refer to the effects deriving from the sale of 34.5% of Fineco Bank S.p.A.

Any discrepancies in this table and between data shown are solely due to the effect of rounding.

(€ '000)

| CHANGES IN RESERVES | CHANGES DURING THE YEAR | | | | | | | | TOTAL SHAREHOLDERS' EQUITY AS AT 12.31.2014 | SHAREHOLDERS' EQUITY GROUP AS AT 12.31.2014 | SHAREHOLDERS' EQUITY MINORITIES AS AT 12.31.2014 | | | |
|---------------------|-----------------------------------|--------------------|--------------------------------|---|------------------------------|-----------------------|---------------|--------------------------|--|--|---|-----------|--|--|
| | SHAREHOLDERS' EQUITY TRANSACTIONS | | | | | | | | | | | | | |
| | ISSUE OF NEW SHARES | ADVANCED DIVIDENDS | ACQUISITION OF TREASURY SHARES | DISTRIBUTION OF EXTRAORDINARY DIVIDENDS | CHANGE IN EQUITY INSTRUMENTS | OWN SHARE DERIVATIVES | STOCK OPTIONS | CHANGES IN SHAREHOLDINGS | COMPREHENSIVE INCOME 2014 | | | | | |
| 62,836 | 250,832 | - | - | - | - | - | - | 69,024 | - | 20,433,062 | 19,897,462 | 535,600 | | |
| | 86 | - | - | - | - | - | - | - | - | 8,312 | 8,312 | - | | |
| (147,563) | - | - | - | - | - | - | - | 667 | - | 17,223,368 | 15,976,604 | 1,246,764 | | |
| (66,021) | (250,918) | | | (176,392) | - | - | - | 688,306 | - | 8,523,226 | 7,371,314 | 1,151,912 | | |
| 54,188 | - | - | - | - | - | - | 63,199 | 969 | - | 6,503,965 | 6,377,094 | 126,871 | | |
| (22,242) | - | - | - | - | - | - | - | - | (1,683,166) | (4,130,026) | (4,134,549) | 4,523 | | |
| - | - | - | - | - | - | - | - | - | - | - | - | - | | |
| - | - | - | - | - | 1,888,463 | - | - | - | - | 1,888,463 | 1,888,463 | - | | |
| 1,114 | - | - | - | - | - | - | - | - | - | (2,845) | (2,795) | (50) | | |
| - | - | - | - | - | - | - | - | - | - | 2,388,027 | 2,388,027 | 2,007,828 | | |
| (117,687) | - | - | - | (176,392) | 1,888,463 | - | 63,199 | 758,966 | 704,861 | 52,835,552 | 49,389,733 | 3,445,819 | | |
| (68,092) | - | - | - | (176,392) | 1,888,463 | - | 63,199 | 625,694 | 339,041 | 49,389,733 | - | - | | |
| (49,595) | - | - | - | - | - | - | - | 133,272 | 365,820 | 3,445,819 | - | - | | |

Consolidated Cash Flow Statement

Consolidated Cash Flow Statement (indirect method)

(€ '000)

| | YEAR | |
|--|------------------|--------------------|
| | 2015 | 2014 |
| A. OPERATING ACTIVITIES | | |
| 1. Operations | 8,576,475 | 9,204,509 |
| - profit and loss of the year (+/-) | 1,694,240 | 2,007,828 |
| - capital gains/losses on financial assets/liabilities held for trading and on assets/liabilities designated at fair value through profit and loss (+/-) | (1,410,037) | (2,111,247) |
| - capital gains/losses on hedging operations (+/-) | 14,146 | 9,046 |
| - net losses/recoveries on impairment (+/-) | 6,490,834 | 6,767,084 |
| - net write-offs/write-backs on tangible and intangible assets (+/-) | 1,154,931 | 1,189,999 |
| - provisions and other incomes/expenses (+/-) | 743,849 | (332,574) |
| - uncollected net premiums (-) | - | - |
| - other uncollected incomes and expenses from insurance activities (+/-) | - | - |
| - unpaid taxes and tax credits (+/-) | (826,807) | 953,392 |
| - Impairment/write-backs on discontinued operations, net of tax (+/-) | 315,212 | 278,494 |
| - other adjustments (+) | 400,107 | 442,487 |
| 2. Liquidity generated/absorbed by financial assets | (24,101,962) | (40,411,379) |
| - financial assets held for trading | 11,587,234 | (19,215,676) |
| - financial assets at fair value | (2,557,960) | (1,209,169) |
| - available-for-sale financial assets | (11,974,802) | (16,302,233) |
| - loans and receivables with banks | (7,864,584) | (10,226,724) |
| - loans and receivables with customers | (12,787,908) | (524,112) |
| - other assets | (503,942) | 7,066,535 |
| 3. Liquidity generated/absorbed by financial liabilities | 18,803,927 | 25,932,304 |
| - deposits from banks | 5,395,137 | 383,559 |
| - deposits from customers | 40,011,688 | 29,050,602 |
| - debt certificates including bonds | (20,362,029) | (10,714,141) |
| - financial liabilities held for trading | (7,514,068) | 14,010,609 |
| - financial liabilities designated at fair value | (112,311) | (168,516) |
| - other liabilities | 1,385,510 | (6,629,809) |
| Net liquidity generated/absorbed by operating activities | 3,278,440 | (5,274,566) |
| B. INVESTMENT ACTIVITIES | | |
| 1. Liquidity generated by: | 13,035,163 | 15,053,994 |
| - sales of equity investments | 54,032 | 833,054 |
| - collected dividends on equity investments | 172,553 | 193,310 |
| - sales of financial assets held to maturity | 12,002,327 | 13,043,371 |
| - sales of tangible assets | 298,002 | 380,850 |
| - sales of intangible assets | 6,881 | 1,255 |
| - sales of subsidiaries and divisions | 501,368 | 602,154 |
| 2. Liquidity absorbed by: | (13,192,575) | (13,136,445) |
| - purchases of equity investments | (71,651) | (139,458) |
| - purchases of financial assets held to maturity | (11,547,275) | (11,378,664) |
| - purchases of tangible assets | (922,091) | (867,234) |
| - purchases of intangible assets | (651,558) | (682,089) |
| - purchases of sales/purchases of subsidiaries and divisions | - | (69,000) |
| Net liquidity generated/absorbed by investment activities | (157,412) | 1,917,549 |
| C. FUNDING ACTIVITIES | | |
| - issue/purchase of treasury shares | - | - |
| - issue/purchase of equity instruments | - | 1,888,463 |
| - distribution of dividends and other scopes | (841,871) | (611,623) |
| Net liquidity generated/absorbed by funding activities | (841,871) | 1,276,840 |
| NET LIQUIDITY GENERATED/ABSORBED DURING THE YEAR | 2,279,157 | (2,080,177) |

continued: Consolidated Cash Flow Statement (indirect method)

Reconciliation

(€ '000)

| ITEMS | YEAR | |
|---|-------------------|-------------------|
| | 2015 | 2014 |
| Cash and cash equivalents at the beginning of the year | 8,051,122 | 10,520,172 |
| Net liquidity generated/absorbed during the year | 2,279,157 | (2,080,177) |
| Cash and cash equivalents: effect of exchange rate variations | (26,945) | (388,873) |
| Cash and cash equivalents at the end of the year | 10,303,334 | 8,051,122 |

Key:

(+) generated;
(-) absorbed.

Notes to the Consolidated Accounts

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Part A - Accounting Policies

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Part A - Accounting Policies

A.1 - General

Section 1 - Statement of Compliance with IFRSs

These Consolidated Accounts have been prepared in accordance with the IFRS issued by the International Accounting Standards Board (IASB), including the interpretation documents issued by the SIC and the IFRIC, and endorsed by the European Commission up to December 31, 2015, pursuant to EU Regulation No.1606/2002 which was incorporated into Italian legislation through the Legislative Decree No.38 of February 28, 2005 (see Section 5 - Other matters).

They are an integral part of the Annual Financial Statements as required by Art.154-ter, paragraph 1, of the Single Finance Act (TUF Legislative Decree No.58 of February 24, 1998).

In its circular No.262 of December 22, 2005 and subsequent amendments Banca d'Italia laid down the formats for the financial statements and explanatory notes used to prepare these Accounts.

On December 15, 2015, the fourth update of this circular was issued, adapting the notes on "credit quality" to the definitions of impaired loans as "Non-Performing exposures" and "forborne exposures" laid down by the European Commission in Regulation 2015/227, as recommended by EBA. In addition, with this update some of the previously applicable templates of the tables have been rationalized.

In particular, the main rationalization changes to the disclosure templates concerned the following areas:

- in Part B disclosure on the balance sheet:
 - tables concerning annual changes to the financial instruments presented in the assets and liabilities of the balance sheet (for example, table 2.3 "On-balance-sheet financial assets held for trading: annual changes");
- in Part E - Information on risks and related risk management policies:
 - tables relating to the securitisation transactions provided for in Section 1 "Credit risks - C. securitisation transactions" (for example, tables C.1 "Exposures deriving from securitisation transactions broken down by quality of underlying assets", C.4 "Exposures deriving from securitisation transactions broken down by portfolio and type", and C.5 "Total amount of securitised assets underlying junior securities or other forms of credit support");
 - in Section 1 "Credit risks - credit quality" of the consolidated financial statements, tables A.1.1. "Breakdown of financial assets by portfolio and credit quality (carrying value)" and A.1.2 "Breakdown of credit exposures by portfolio and credit quality (gross and net values)", no distinction is made between "banking group" and "other companies".

Section 2 - General Preparation Criteria

As mentioned above, these Consolidated Accounts have been prepared in accordance with the IFRS endorsed by the European Commission. The following documents have been used to interpret and support the application of IFRS, even though not all of them have been endorsed by the European Commission:

- The Conceptual Framework for Financial Reporting;
- Implementation Guidance, Basis for Conclusions, IFRICs and any other documents prepared by the IASB or International Financial Reporting Interpretations Committee (IFRIC) supplementing the IFRS;
- Interpretative documents on the application of IFRS in Italy prepared by the Organismo Italiano di Contabilità (OIC) and Associazione Bancaria Italiana (ABI);
- ESMA (European Securities and Markets Authority) and Consob documents on the application of specific IFRS provisions.

The Consolidated Accounts comprise the Balance Sheet, the Income Statement, the Statement of Comprehensive Income, the Statement of Changes in Shareholders' Equity, the Cash Flow Statement (compiled using the indirect method) and the Notes to the Accounts, together with the Consolidated Report on Operations and Annexes.

Pursuant to Art.123-bis par. 3 of TUF, as noted in the Consolidated Report on Operations, the Report on Corporate Governance and Ownership Structures is available in the "Governance" section of the UniCredit website:

<https://www.unicreditgroup.eu/it/governance/governance-system-and-policies.html> - Italian version and

<https://www.unicreditgroup.eu/en/governance/governance-system-and-policies.html> - English version.

Figures in the financial statements and Notes to the Accounts are given in **thousands of euros**, unless otherwise specified.

In their joint Document No.4 of March 3, 2010, Banca d'Italia, Consob and Isvap made a few observations on the current situation of the markets and businesses and requested that information essential for a better understanding of business trends and outlook be disclosed in financial reports. In this regard, the Directors, in light of the positive result of the year and not having identified symptoms in the capital and financial structure that could indicate uncertainty about the entity's ability to continue as a going concern, believe with reasonable certainty that the Group will continue to operate profitably in the foreseeable future; as a result, in accordance with the provisions of IAS1, the consolidated accounts as at December 31, 2015 were prepared on a going concern basis.

The measurement criteria adopted are therefore consistent with the above mentioned assumption and with the principles of accrual based accounting, the relevance and materiality of accounting information, and the prevalence of economic substance over legal form. These criteria have not changed with respect to the previous year, except for the modifications described in Section A.2 "The Main Items of the Accounts" relating to the introduction of new standards and interpretations.

Risk and uncertainty related to the use of estimates

Under the IFRS, management must make judgments, estimates and assumptions that affect the application of accounting principles and the amounts of assets and liabilities and income and expenses reported in the accounts, as well as the disclosure concerning potential assets and liabilities. Estimates and related assumptions are based on previous experience and other factors considered reasonable under the circumstances and have been used to estimate the carrying values of assets and liabilities not readily available from other sources.

Estimated figures have been used for the recognition of some of the largest value-based items in the Consolidated Accounts at December 31, 2015, as required by the accounting policies and regulations described above. These estimates are largely based on calculations of future recoverability of the values recognized in the accounts according to the rules laid down in current legislation and have been made on the assumption of a going concern, i.e. without contemplating the possibility of the forced sale of the estimated items.

The processes adopted confirm the carrying values at December 31, 2015. Valuation is particularly difficult because of the uncertainty in the macroeconomic and market environment.

The parameters and information used to check the above-mentioned values were therefore significantly affected by such factors, which could change rapidly in ways that are currently unforeseeable, such that further effects on future carrying values cannot be ruled out.

Estimates and assumptions are regularly reviewed. Any changes resulting from these reviews are recognized in the period in which the review was carried out, provided the change only concerns that period. If the revision concerns both current and future periods it is recognized accordingly in both current and future periods.

Part A - Accounting Policies

Uncertainty affecting estimates is generally inherent in the measurement of:

- fair value of financial instruments not listed in active markets;
- loans and receivables, investments and, in general, any other financial assets/liabilities;
- severance pay (Italy) and other employee benefits;
- provisions for risks and charges and contingent assets (for more information on legal risks see Part E - Section 4);
- goodwill and other intangible assets;
- assets and liabilities related to insurance contracts;
- deferred tax assets;
- property held for investment

whose assessment may significantly change over time according to the trend in: domestic and international socio-economic conditions and subsequent impact on the Bank's profitability and customers' creditworthiness; financial markets which affect changes in interest rates, prices and actuarial assumptions; real estate market affecting the value of property owned by the Bank or received as collateral.

Please note that the economic and political uncertainty in Turkey and Russia were taken into account during the assessment of the net assets owned by the Group in these Countries. Please see Part E - Information on risks and related risk management policies - Section 5 - Other Aspects - Selected emerging risks.

With specific reference to future cash flow projections used in the valuation of goodwill and other intangible assets, it should be noted that the parameters and information used are significantly influenced by the macro-economic market situation, which may change in unpredictably. For further information see Part B - Consolidated Balance Sheet - Section 13 - Intangible assets.

With specific reference to valuation techniques, unobservable inputs used in the fair value measurement and sensitivities to changes in those inputs, please refer to section A.4 - Information on fair value.

Section 3 - Consolidation Scope and Methods

The consolidation criteria and principles used to prepare the Consolidated Accounts at December 31, 2015 are described below.

Consolidated Accounts

For the preparation of the Consolidated Accounts as at December 31, 2015 the following sources have been used:

- UniCredit S.p.A. accounts at December 31, 2015;
- the accounts as at December 31, 2015, approved by the competent bodies and functions, of the other fully consolidated subsidiaries duly reclassified and adjusted to take account of consolidation needs and, where necessary, to align them to the Group accounting principles;
- the sub-consolidated Accounts of Nuova Compagnia di Partecipazioni Group including Nuova Compagnia di Partecipazioni S.p.A. (formerly Compagnia Italpetroli S.p.A.) and its direct and indirect subsidiaries, as at December 31, 2015.

Amounts in foreign currencies are converted at closing exchange rates in the balance sheet, whereas the average exchange rate for the year is used for the income statement.

The accounts and explanatory notes of the main fully consolidated subsidiaries prepared under IAS/IFRS are subject to limited review by leading audit companies.

Subsidiaries

Entities, including structured entities, over which the Group has direct or indirect control, are considered subsidiaries.

Control over an entity entails:

- the existence of power over the relevant activities;
- the exposure to the variability of returns;
- the ability to use the power exercised in order to influence the returns to which it is exposed.

In order to verify the existence of control, the Group considers the following factors:

- the purpose and establishment of the investee, in order to identify which are the entity's objectives, the activities that determine its returns and how these activities are governed;
- the power, in order to understand whether the Group has contractual rights that attribute the ability to govern the relevant activities; to this end only substantial rights that provide practical ability to govern are considered;
- the exposure held in relation to the investee, in order to assess whether the Group has relations with the investee, the returns of which are subject to changes depending on the investee's performance;
- the existence of potential "principal - agent" relationships.

If the relevant activities are governed through voting rights, the existence of control is verified considering the voting rights held, including the potential ones, and the existence of any shareholders' or other agreements which attribute the right to control the majority of the voting rights, to appoint the majority of the governing body or in any case the power to determine the entity's financial and operating policies.

Subsidiaries may also include any "structured entity" in which the voting rights are not significant for establishing control, including special purpose entities and investment funds.

In the case of structured entities, the existence of control is ascertained considering both the contractual rights that enable governance of the relevant activities of the entity (or those that contribute most to the results) and the Group's exposure to the variability of returns deriving from these activities.

The carrying amount of an equity interest in a fully consolidated entity held by the Parent Company or another Group company is eliminated - against the recognition of the assets and liabilities of the investee - as an offsetting entry to the corresponding portion of net equity of the subsidiary attributable to the Group.

Intragroup balances, the off-balance sheet transactions, the income and expenses, and the gain/losses between consolidated companies are eliminated in full, according to the method of consolidation adopted.

A subsidiary's income and expenses are included in the consolidation from the date the Parent acquires the control. On disposal of a subsidiary, its income and expenses are consolidated up to the date of the disposal, i.e. until the Parent ceases to control the subsidiary. The difference between the consideration received of the subsidiary and the carrying amount of its net assets at the same date is recognised in the Income Statement under item 270. "Gains (Losses) on the disposal of investments" for fully consolidated companies.

The portion attributable to non-controlling interests is presented in the Balance Sheet under item 210. "Minorities", separately from the liabilities and net equity attributable to the Group. In the Income Statement, the portion attributable to minorities is also presented separately under item 330. "Minorities".

Part A - Accounting Policies

With respect to companies included in the consolidation scope for the first time, the fair value of the cost paid to obtain control of this equity interest, including ancillary expenses, is measured at the acquisition date.

The difference between the consideration received of an interest held in a subsidiary and the carrying amount of the net assets is recognised in the Net Equity, if the sale does not entail loss of control.

Joint arrangements

A joint arrangement is a contractual agreement under the terms of which two or more counterparties arrange to jointly control an entity. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when the decisions about the relevant activities require the unanimous consent of the parties sharing control. According to the standard IFRS11 - Joint Arrangements, such agreements must be classified as Joint Operations or Joint Ventures according to the contractual rights and obligations held by the Group.

A Joint Operation is a joint arrangement in which the parties have rights on the assets and obligations with respect to the liabilities of the arrangement.

A Joint Venture is a joint arrangement in which the parties have rights on the net assets of the arrangement.

The Group has assessed the nature of the joint arrangements and has determined that its jointly controlled equity investments are of the Joint Venture type. These equity investments are recognised using the equity method.

Carrying amount of the Joint Ventures is tested in accordance with IAS36 as a single asset, by comparing it with the corresponding recoverable amount (i.e. higher of VIU and FV less cost to sell).

Associates

An associate is an entity over which the investor has significant influence and which are not subsidiaries or joint ventures.

Significant influence is presumed when the investor:

- holds, directly or indirectly, at least 20% of the share capital of another entity, or
- is able, also through shareholders' agreements, to exercise significant influence through:
 - representation on the governing body of the company;
 - participation in the policy-making process, including participation in decisions about dividends or other distributions;
 - the existence of significant transactions;
 - interchange of managerial personnel;
 - provision of key technical information.

It is to be pointed out that only companies which are governed through voting rights can be classified as subject to significant influence.

Investments in associates are recognised using the equity method. Carrying amount of Associates is tested in accordance with IAS36 as a single asset, by comparing it with the corresponding recoverable amount (i.e. higher of VIU and FV less cost to sell).

Equity Method

Equity investments in companies measured using the equity method include the goodwill (less any impairment loss) paid to purchase them. The investor's share of the profit and loss of the investee after the date of acquisition is recognised in the Income Statement under item 240. "Profit (Loss) of associates". Any dividends distributed reduce the carrying amount of the equity investment.

If the investor's share of an investee's losses is equal to or greater than its carrying amount, no further losses are recognised, unless the investor has incurred specific obligations or made payments on behalf of the associate.

Gains and losses on transactions with associates or joint arrangements are eliminated according to the percentage interest in the said company.

Any changes in the revaluation reserves of associates or joint arrangements, which are recorded as a contra item to changes in value of the phenomena relevant to this purpose, are reported separately in the Statement of Comprehensive Income.

The following table shows the companies included in the scope of consolidation.

1. Investments in Subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % ⁽²⁾ | | | | |
|---|--------------|-----------------------|--|--|-----------|--------------------------------|--|--|--|--|
| | | | | HELD BY | HOLDING % | | | | | |
| A.COMPANY | | | | | | | | | | |
| A.1 LINE BY LINE METHOD | | | | | | | | | | |
| 1 UNICREDIT SPA | ROME | MILAN | HOLDING | | | | | | | |
| Issued capital 20,257,667,511.62 | | | | | | | | | | |
| 2 A&T-PROJEKTENTWICKLUNGS GMBH & CO. POTSDAMER PLATZ BERLIN KG | MUNICH | MUNICH | 01 | GRUNDSTÜCKSAKTIENGESELLSCHAFT AM POTSDAMER PLATZ (HAUS VATFRI AND) | 100.00 | | | | | |
| Issued capital EUR 613,550 | | | | | | | | | | |
| 3 ACIS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH & CO. OBERBAUM CITY KG | GRUNWALD | GRUNWALD | 01 | ACIS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH | .. | 1.89 | | | | |
| Issued capital EUR 26,000 | | | | | | | | | | |
| | | | | SIRIUS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH | 100.00 | 98.11 | | | | |
| 4 ACIS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH & CO. PARKKOLONNADEN KG | GRUNWALD | GRUNWALD | 01 | A&T-PROJEKTENTWICKLUNGS GMBH & CO. POTSDAMER PLATZ BERLIN KG | 100.00 | 98.11 | | | | |
| Issued capital EUR 26,000 | | | | | | | | | | |
| | | | | ACIS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH | .. | 1.89 | | | | |
| 5 ACIS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH & CO. STUTTGART KRONPRINZSTRASSE KG | GRUNWALD | GRUNWALD | 01 | ACIS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH | .. | 1.89 | | | | |
| Issued capital EUR 26,000 | | | | | | | | | | |
| | | | | HVB GESELLSCHAFT FÜR GEBAUDE MBH & CO KG | 100.00 | 98.11 | | | | |
| 6 AGROB IMMOBILIEN AG | ISMANING | ISMANING | 01 | HVB GESELLSCHAFT FÜR GEBAUDE MBH & CO KG | 52.72 | 75.02 | | | | |
| Issued capital EUR 10,000,000 | | | | | | | | | | |
| 7 AI BETEILIGUNGS GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | | | | | |
| Issued capital EUR 35,000 | | | | | | | | | | |
| 8 ALLEGRO LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | | | | | |
| Issued capital EUR 3,576,202 | | | | | | | | | | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | | | | | |
| 9 ALLIB LEASING S.R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 | | | | | |
| Issued capital CZK 100,000 | | | | | | | | | | |
| 10 ALLIB NEKRETNINE D.O.O. ZA POSLOVANJE NEKRETNINAMA | ZAGREB | ZAGREB | 01 | LOCAT CROATIA DOO | 100.00 | | | | | |
| Issued capital HRK 20,000 | | | | | | | | | | |
| 11 ALMS LEASING GMBH. | VIENNA | SALZBURG | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 | | | | | |
| Issued capital EUR 36,337 | | | | | | | | | | |
| 12 ALPINE CAYMAN ISLANDS LTD. | GRAND CAYMAN | GEORGE TOWN | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | | | | | |
| Issued capital EUR 798 | | | | | | | | | | |
| 13 ALTUS ALPHA PLC | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | ⁽³⁾ | | | | |
| 14 ALV IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | | | | | |
| Issued capital EUR 36,500 | | | | | | | | | | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | | | | | |
| 15 AMBASSADOR PARC DEDINJE D.O.O. BEOGRAD | BELGRADE | BELGRADE | 01 | UCTAM D.O.O. BEOGRAD | 100.00 | | | | | |
| Issued capital RSD 2,715,063 | | | | | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (1) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (2) |
|---|-------------|-----------------------|-----------------------------|--|-----------|------------------------|
| | | | | HELD BY | HOLDING % | |
| 16 ANTARES IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMOBETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERIECHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 17 ANTUS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 90.00 | |
| Issued capital EUR 26,000 | | | | | | |
| 18 AO UNICREDIT BANK | MOSCOW | MOSCOW | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital RUR 41,787,805,174 | | | | | | |
| 19 ARABELLA FINANCE LTD | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 20 ARANY PENZUEGYI LIZING ZRT. | BUDAPEST | BUDAPEST | 01 | UNICREDIT BANK HUNGARY ZRT. | 100.00 | |
| Issued capital HUF 60,000,000 | | | | | | |
| 21 ARENA NPL ONE S.R.L. (CARTOLARIZZAZIONE 2014) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 22 ARGENTAURUS IMMOBILIEN-VERMIETUNGS- UND VERWALTUNGS GMBH | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 | |
| Issued capital EUR 511,300 | | | | | | |
| 23 ARNO GRUNDSTUECKSVERWALTUNGS GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,337 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 24 ARRONDA IMMOBILIENVERWALTUNGS GMBH | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 | |
| Issued capital EUR 511,500 | | | | | | |
| 25 ATLANTERRA IMMOBILIENVERWALTUNGS GMBH | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 90.00 | |
| Issued capital EUR 1,023,000 | | | | | | |
| 26 AUFBAU DRESDEN GMBH | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 | |
| Issued capital EUR 260,000 | | | | | | |
| 27 AUSTRIA LEASING GMBH | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 0.40 | |
| Issued capital EUR 36,336 | | | | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.40 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 28 B 03 IMMOBILIEN GMBH & CO KG | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 90.00 | |
| Issued capital EUR 10,000 | | | | INV TOTALUNTERNEHMER GMBH | 10.00 | |
| 29 B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 0.25 | |
| Issued capital EUR 730,000 | | | | IMMOBILIEN HOLDING GMBH | 99.75 | |
| 30 B A I BETEILIGUNGSVERWALTUNGS-GMBH | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 0.25 | |
| Issued capital EUR 730,000 | | | | IMMOBILIEN HOLDING GMBH | 99.75 | |
| 31 B.I. INTERNATIONAL LIMITED | GEORGE TOWN | GEORGE TOWN | 01 | TRINITRADE VERMOGENSVERWALTUNGS- GESELLSCHAFT MIT BESCHRANKTER HAFTUNG | 100.00 | |
| Issued capital EUR 792 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|---|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 32 BA ALPINE HOLDINGS, INC. | WILMINGTON | WILMINGTON | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital USD 74,435,918 | | | | | | |
| 33 BA BETRIEBSOBJEKTE GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 5,630,000 | | | | | | |
| 34 BA BETRIEBSOBJEKTE GMBH & CO BETA VERMIETUNGS OG | VIENNA | VIENNA | 01 | BA BETRIEBSOBJEKTE GMBH | 94.00 | |
| Issued capital EUR 1,000 | | | | | | |
| 35 BA BETRIEBSOBJEKTE PRAHA, SPOL.S.R.O. | PRAGUE | PRAGUE | 01 | BA BETRIEBSOBJEKTE GMBH | 100.00 | |
| | | | | Issued capital CZK 100,000 | | |
| 36 BA CA LEASING (DEUTSCHLAND) GMBH | BAD HOMBURG | BAD HOMBURG | 01 | UNICREDIT LEASING S.P.A. | 94.9 | 100.00 |
| Issued capital EUR 153,388 | | | | | | |
| 37 BA CA SECUND LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | Issued capital EUR 36,500 | | 99.80 |
| 38 BA CREDITANSTALT BULUS EOOD | SOFIA | SOFIA | 01 | UNICREDIT LEASING EAD | 100.00 | |
| Issued capital BGN 6,250,000 | | | | | | |
| 39 BA EUROLEASE BETEILIGUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 | |
| Issued capital EUR 363,364 | | | | | | |
| 40 BA GEBAEUDEVERMIETUNGSGMBH | VIENNA | VIENNA | 01 | BA GVG-HOLDING GMBH | 89.00 | |
| Issued capital EUR 36,336 | | | | | | |
| 41 BA GVG-HOLDING GMBH | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 10.00 | |
| | | | | Issued capital EUR 18,168 | | 1.00 |
| 42 BA IMMO GEWINNSCHEIN FONDS1 | VIENNA | VIENNA | 04 | PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | | |
| | | | | Issued capital EUR 36,500 | | (3) |
| 43 BA-CA ANDANTE LEASING GMBH | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 | |
| Issued capital EUR 15,000 | | | | | | |
| 44 BA-CA FINANCE (CAYMAN) II LIMITED | GEORGE TOWN | GEORGE TOWN | 01 | ALPINE CAYMAN ISLANDS LTD. | 100.00 | |
| Issued capital EUR 15,000 | | | | | | |
| 45 BA-CA FINANCE (CAYMAN) LIMITED | GEORGE TOWN | GEORGE TOWN | 01 | ALPINE CAYMAN ISLANDS LTD. | 100.00 | |
| Issued capital EUR 15,000 | | | | | | |
| 46 BA-CA LEASING DREI GARAGEN GMBH | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 99.80 | |
| Issued capital EUR 35,000 | | | | | | |
| 47 BA-CA LEASING MAR IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | Issued capital EUR 36,500 | | 99.80 |
| Issued capital EUR 36,500 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|---|-------------|-----------------------|--|--|----------------------------------|
| | | | | HELD BY | HOLDING % |
| | | | | | VOTING RIGHTS % (²) |
| 48 BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 |
| | | | | Issued capital EUR 127,177 | |
| 49 BA-CA PRESTO LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |
| 50 BA-CA WIEN MITTE HOLDING GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 |
| | | | | Issued capital EUR 35,000 | |
| 51 BA/CA-LEASING BETEILIGUNGEN GMBH | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | 99.80 |
| | | | | Issued capital EUR 454,000 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| 52 BACA CENA IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |
| 53 BACA HYDRA LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |
| 54 BACA KOMMUNALLEASING GMBH | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 |
| | | | | Issued capital EUR 36,500 | |
| 55 BACA LEASING ALFA S.R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 |
| | | | | Issued capital CZK 110,000 | |
| 56 BACA LEASING CARMEN GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |
| 57 BACA LEASING GAMA S.R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 |
| | | | | Issued capital CZK 110,000 | |
| 58 BACA LEASING UND BETEILIGUNGSMANAGEMENT GMBH | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 98.80 |
| | | | | Issued capital EUR 21,936,492 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 1.00 |
| 59 BACA NEKRETNINE DRUSTVO SA OGRANICENOM ODGOVORNOSCUI | SARAJEVO | BANJA LUKA | 01 | DV ALPHA GMBH | 100.00 |
| | | | | Issued capital BAM 29,685,557 | |
| 60 BACA-LEASING AQUILA INGATLANHASZNOSTO KORLATOLT FELELOSSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 |
| | | | | Issued capital HUF 3,000,000 | |
| 61 BACA-LEASING OMIKRON INGATLANHASZNOSTO KORLATOLT FELELOSSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 |
| | | | | Issued capital HUF 3,000,000 | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|--|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 62 BACAL ALPHA DOO ZA POSLOVANJE NEKRETNINAMA | ZAGREB | ZAGREB | 01 | LOCAT CROATIA DOO | 100.00 | |
| Issued capital HRK 20,000 | | | | | | |
| 63 BACAL BETA NEKRETNINE D.O.O. ZA POSLOVANJE NEKRETNINAMA | ZAGREB | ZAGREB | 01 | LOCAT CROATIA DOO | 100.00 | |
| Issued capital HRK 100,000 | | | | | | |
| 64 BAI WOHNUNGSEIGENTUMSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 99.90 | |
| Issued capital EUR 73,000 | | | | | | |
| 65 BAL CARINA IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| 66 BAL DEMETER IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| 67 BAL HESTIA IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| 68 BAL HORUS IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | | | |
| 69 BAL HYPNOS IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | | | |
| 70 BAL LETO IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| 71 BAL OSIRIS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| 72 BAL SOBEK IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| 73 BALEA SOFT GMBH & CO. KG | HAMBURG | HAMBURG | 01 | UNICREDIT LEASING GMBH | 100.00 | |
| Issued capital EUR 500,000 | | | | | | |
| 74 BALEA SOFT VERWALTUNGSGESELLSCHAFT MBH | HAMBURG | HAMBURG | 01 | UNICREDIT LEASING GMBH | 100.00 | |
| Issued capital EUR 50,000 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|---|-------------|-----------------------|--|---|-------------------------------|--------------------------------|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 75 BANK AUSTRIA CREDITANSTALT LEASING IMMOBILIENANLAGEN GMBH | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 76 BANK AUSTRIA FINANZSERVICE GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 490,542 | | | | | | |
| 77 BANK AUSTRIA HUNGRIA BETA LEASING KORLATOLT FELELOSSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 78 BANK AUSTRIA LEASING ARGO IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | WOEM GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | 99.80 | |
| 79 BANK AUSTRIA LEASING HERA IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,337 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 80 BANK AUSTRIA LEASING IKARUS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 81 BANK AUSTRIA LEASING MEDEA IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 82 BANK AUSTRIA REAL INVEST CLIENT INVESTMENT GMBH | VIENNA | VIENNA | 01 | BANK AUSTRIA REAL INVEST IMMOBILIEN-MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 145,500 | | | | | | |
| 83 BANK AUSTRIA REAL INVEST IMMOBILIEN-KAPITALANLAGE GMBH | VIENNA | VIENNA | 01 | BANK AUSTRIA REAL INVEST IMMOBILIEN-MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 5,000,000 | | | | | | |
| 84 BANK AUSTRIA REAL INVEST IMMOBILIEN-MANAGEMENT GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 94.95 | |
| Issued capital EUR 10,900,500 | | | | | | |
| 85 BANK AUSTRIA WOHNBAUBANK AG | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 18,765,944 | | | | | | |
| 86 BANK PEKAO SA | WARSAW | WARSAW | 01 | UNICREDIT SPA | 50.10 | |
| Issued capital PLN 262,470,034 | | | | | | |
| 87 BANKHAUS NEELMEYER AG | BREMEN | BREMEN | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 12,800,000 | | | | | | |
| 88 BARD ENGINEERING GMBH | EMDEN | EMDEN | 04 | BARD HOLDING GMBH | .. | ⁽³⁾ |
| Issued capital EUR 100,098 | | | | | | |
| 89 BARD HOLDING GMBH | EMDEN | EMDEN | 04 | UNICREDIT BANK AG | .. | ⁽³⁾ |
| Issued capital EUR 25,000 | | | | | | |
| 90 BAREAL IMMOBILIENTREUHAND GMBH | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-----------------|-----------------------|--|--|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 91 BARODA PIONEER ASSET MANAGEMENT COMPANY LTD | MUMBAI | MUMBAI | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 51.00 | |
| Issued capital INR 880,440,640 | | | | | | |
| 92 BARODA PIONEER TRUSTEE COMPANY PVT LTD | MUMBAI | MUMBAI | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 51.00 | |
| Issued capital INR 500,000 | | | | | | |
| 93 BAULANDENTWICKLUNG GDST 1682/8 GMBH & CO OEG | VIENNA | VIENNA | 01 | CALG ANLAGEN LEASING GMBH | 1.00 | |
| Issued capital EUR 58,000 | | | | | | |
| 94 BAVARIA SERVICOS DE REPRESENTACAO COMERCIAL LTDA. | SAO PAULO | SAO PAULO | 01 | UNICREDIT DELAWARE INC | 0.47 | |
| Issued capital BRL 351,531 | | | | | | |
| 95 BAYERISCHE WOHNUNGSGESELLSCHAFT FUER HANDEL UND INDUSTRIE, GESELLSCHAFT MIT BESCHRAENKTER HAFTUNG | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FUR GEBAUDE MBH & CO KG | 100.00 | |
| Issued capital EUR 51,150 | | | | | | |
| 96 BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 | |
| Issued capital EUR 36,500 | | | | | | |
| 97 BF NINE HOLDING GMBH | VIENNA | VIENNA | 01 | ALLEGRO LEASING GESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 98 BIL LEASING-FONDS GMBH & CO VELUM KG | GRUNWALD | GRUNWALD | 01 | BIL LEASING-FONDS VERWALTUNGS-GMBH | .. | 33.33 |
| Issued capital EUR 2,556 | | | | | | |
| 99 BIL LEASING-FONDS VERWALTUNGS-GMBH | GRUNWALD | GRUNWALD | 01 | WEALTHCAP PEIA MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 26,000 | | | | | | |
| 100 BLUE CAPITAL EUROPA IMMOBILIEN GMBH & CO. ACHTE OBJEKTE GROSSBRITANNIEN KG | MUNICH | MUNICH | 01 | WEALTHCAP FONDS GMBH | 90.91 | |
| Issued capital EUR 5,500 | | | | | | |
| 101 BORGO DI PEROLLA SRL | MASSA MARITTIMA | MASSA MARITTIMA | 01 | FONDIARIA LASA SPA | 100.00 | |
| Issued capital EUR 2,043,952 | | | | | | |
| 102 BREWO GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,337 | | | | | | |
| 103 BUCHSTEIN IMMOBILIENVERWALTUNG GMBH UND CO OG | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 18,168 | | | | | | |
| 104 BUITENGAATS HOLDING B.V. | EEMSHAVEN | EEMSHAVEN | 04 | BARD ENGINEERING GMBH | .. | (3) |
| Issued capital EUR 18,000 | | | | | | |
| 105 BV GRUNDSTUCKSENTWICKLUNGS-GMBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 100.00 | |
| Issued capital EUR 511,300 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|--|-------------|-----------------------|--|---|----------------------------------|
| | | | | HELD BY | HOLDING % |
| | | | | | VOTING RIGHTS % (²) |
| 106 BV GRUNDSTUCKSENTWICKLUNGS-GMBH & CO. VERWALTUNGS-KG | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 |
| | | | | Issued capital EUR 511,292 | |
| 107 CA-LEASING EURO, S.R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 |
| | | | | Issued capital CZK 100,000 | |
| 108 CA-LEASING KAPPA INGATLANHASZNOSITO KORLATOLT FELELOSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 |
| | | | | Issued capital HUF 3,000,000 | |
| 109 CA-LEASING OVUS S.R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 |
| | | | | Issued capital CZK 100,000 | |
| 110 CA-LEASING SENIOREN PARK GMBH | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 99.80 |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| 111 CA-ZETA REAL ESTATE DEVELOPMENT LIMITED LIABILITY COMPANY | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 |
| | | | | Issued capital HUF 3,000,000 | |
| 112 CABET-HOLDING GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 |
| | | | | Issued capital EUR 290,909 | |
| 113 CABO BETEILIGUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CABET-HOLDING GMBH | 100.00 |
| | | | | Issued capital EUR 35,000 | |
| 114 CAFU VERMOEGENSVERWALTUNG GMBH & CO OG | VIENNA | VIENNA | 01 | SCHOELLERBANK AKTIENGESELLSCHAFT | 100.00 |
| | | | | Issued capital EUR 6,719,227 | |
| 115 CAL-PAPIER INGATLANHASZNOSITO KORLATOLT FELELOSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 |
| | | | | Issued capital HUF 3,000,000 | |
| 116 CALG 307 MOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 98.80 |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 1.00 |
| 117 CALG 443 GRUNDSTUECKVERWALTUNG GMBH | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 98.80 |
| | | | | CALG IMMOBILIEN LEASING GMBH | 1.00 |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| 118 CALG 445 GRUNDSTUECKVERWALTUNG GMBH | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 99.80 |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | Issued capital EUR 18,168 | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS ⁽²⁾ |
|---|-------------|-----------------------|--|--|-----------|---------------------------------|
| | | | | HELD BY | HOLDING % | |
| 119 CALG 451 GRUNDSTUECKVERWALTUNG GMBH | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 120 CALG ALPHA GRUNDSTUECKVERWALTUNG GMBH | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 121 CALG ANLAGEN LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 55,945,753 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 122 CALG ANLAGEN LEASING GMBH & CO GRUNDSTUECKVERMIETUNG UND - VERWALTUNG KG | MUNICH | MUNICH | 01 | CALG ANLAGEN LEASING GMBH | 99.90 | |
| Issued capital EUR 2,326,378 | | | | | | |
| 123 CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | VIENNA | VIENNA | 01 | CALG ANLAGEN LEASING GMBH | 99.80 | |
| Issued capital EUR 13,318,789 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 124 CALG GAMMA GRUNDSTUECKVERWALTUNG GMBH | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 99.80 | |
| Issued capital EUR 36,337 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 125 CALG GRUNDSTUECKVERWALTUNG GMBH | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 74.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 | |
| 126 CALG IMMOBILIEN LEASING GMBH | VIENNA | VIENNA | 01 | CALG ANLAGEN LEASING GMBH | 99.80 | |
| Issued capital EUR 41,384,084 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 127 CALG IMMOBILIEN LEASING GMBH & CO. 1120 WIEN, SCHOENBRUNNER SCHLOSSSTRASSE 38-42 OG | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 99.80 | |
| Issued capital EUR 300 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 128 CALG IMMOBILIEN LEASING GMBH & CO. PROJEKT ACHT OG | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 99.80 | |
| Issued capital EUR 300 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 129 CALG IMMOBILIEN LEASING GMBH & CO. PROJEKT VIER OG | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 99.80 | |
| Issued capital EUR 300 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|--|-------------|-----------------------|--|---|-------------------------------|--------------------------------|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 130 CALG MINAL GRUNDSTUECKVERWALTUNG GMBH | VIENNA | VIENNA | 01 | CALG ANLAGEN LEASING GMBH | 99.80 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 131 CAPITAL MORTGAGE SRL (CARTOLARIZZAZIONE: BIPCA CORDUSIO RMBS) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 132 CAPITAL MORTGAGE SRL (CARTOLARIZZAZIONE: CAPITAL MORTGAGE 2007 - 1) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 133 CARD COMPLETE SERVICE BANK AG | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 50.10 | |
| | | | | Issued capital EUR 6,000,000 | | |
| 134 CARDS & SYSTEMS EDV-DIENSTLEISTUNGS GMBH | VIENNA | VIENNA | 01 | CARD COMPLETE SERVICE BANK AG | 5.00 | |
| | | | | UNICREDIT BANK AUSTRIA AG | 52.00 | |
| | | | | DC BANK AG | 1.00 | |
| 135 CASTELLANI LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 10.00 | |
| | | | | UNICREDIT ZEGA LEASING-GESELLSCHAFT M.B.H. | 90.00 | |
| 136 CDM CENTRALNY DOM MAKLERSKI PEKAO SA | WARSAW | WARSAW | 01 | BANK PEKAO SA | 100.00 | |
| | | | | Issued capital PLN 56,331,898 | | |
| 137 CEAKSCH VERWALTUNGS G.M.B.H. (IN LIQ.) | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 100.00 | |
| | | | | Issued capital EUR 35,000 | | |
| 138 CENTAR KAPTOL DOO | ZAGREB | ZAGREB | 01 | ZAGREBACKA BANKA D.D. | 100.00 | |
| | | | | Issued capital HRK 46,830,400 | | |
| 139 CENTRUM BANKOWOSCI BEZPOSREDNIEJ SPOLKA Z OGRANICZONA ODPOWIEDZIALNOSC | KRAKOW | KRAKOW | 01 | BANK PEKAO SA | 100.00 | |
| | | | | Issued capital PLN 500,000 | | |
| 140 CENTRUM KART SA | WARSAW | WARSAW | 01 | BANK PEKAO SA | 100.00 | |
| | | | | Issued capital PLN 26,782,648 | | |
| 141 CHARADE LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 | |
| 142 CHEFREN LEASING GMBH | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 | |
| | | | | Issued capital EUR 36,500 | | |
| 143 CIVITAS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 144 COFIRI S.P.A. IN LIQUIDAZIONE | ROME | ROME | 01 | UNICREDIT SPA | 100.00 | |
| | | | | Issued capital EUR 6,910,151 | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS ⁽²⁾ |
|---|-------------|-----------------------|--|---|-----------|---------------------------------|
| | | | | HELD BY | HOLDING % | |
| 145 COMMUNA - LEASING GRUNDSTUECKSVERWALTUNGSGESELLSCHAFT M.B.H. Issued capital EUR 36,337 | VIENNA | VIENNA | 01 | REAL-LEASE GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | 99.80 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 146 COMPAGNIA FONDIARIA ROMANA - SOCIETA' A RESPONDABILITA' LIMITATA Issued capital EUR 103,400 | ROME | ROME | 01 | NUOVA COMPAGNIA DI PARTECIPAZIONI SPA | 87.50 | |
| | | | | SOCIETA' VERONESE GESTIONE COMPRAVENDITA IMMOBILI A.R.L. | 12.50 | |
| 147 CONSORZIO QUENIT Issued capital EUR 10,000 | VERONA | VERONA | 01 | UNICREDIT BUSINESS INTEGRATED SOLUTIONS SOCIETA' CONSORTILE PER AZIONI | 55.00 | |
| 148 CONSUMER TWO SRL (CARTOLARIZZAZIONE : CONSUMER TWO) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 149 CONTRA LEASING-GESELLSCHAFT M.B.H. Issued capital EUR 36,500 | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 | |
| | | | | JAUERN-LEASING GESELLSCHAFT M.B.H. | 25.00 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 150 CORDUSIO RMBS - UCFIN SRL (CARTOLARIZZAZIONE : CORDUSIO RMBS UCFIN - SERIE 2006) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 151 CORDUSIO RMBS SECURITISATION SRL (CARTOLARIZZAZIONE : CORDUSIO RMBS SECURITISATION - SERIE 2006) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 152 CORDUSIO RMBS SECURITISATION SRL (CARTOLARIZZAZIONE : CORDUSIO RMBS SECURITISATION - SERIE 2007) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 153 CORDUSIO RMBS SRL (CARTOLARIZZAZIONE : CORDUSIO RMBS) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 154 CORDUSIO SIM - ADVISORY & FAMILY OFFICE SPA Issued capital EUR 6,120,000 | MILAN | MILAN | 01 | UNICREDIT SPA | 67.32 | (5) |
| 155 CORDUSIO SOCIETA' FIDUCIARIA PER AZIONI Issued capital EUR 520,000 | MILAN | MILAN | 01 | UNICREDIT SPA | 100.00 | |
| 156 CORIT - CONCESSIONARIA RISCOSSIONE TRIBUTI S.P.A. IN LIQUIDAZIONE Issued capital EUR 1,243,732 | ROME | ROME | 01 | UNICREDIT SPA | 60.00 | |
| 157 CRIVELLI SRL Issued capital EUR 10,000 | MILAN | MILAN | 01 | UNICREDIT SPA | 100.00 | |
| 158 CUMTERRA GESELLSCHAFT FÜR IMMOBILIENVERWALTUNG MBH Issued capital EUR 26,000 | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 93.85 | |
| | | | | UNICREDIT BANK AG | 6.15 | |
| 159 CUXHAVEN STEEL CONSTRUCTION GMBH Issued capital EUR 25,000 | CUXHAVEN | CUXHAVEN | 04 | BARD ENGINEERING GMBH | .. | (3) |
| 160 DBC SP.Z.O.O. Issued capital PLN 50,000 | WARSAW | WARSAW | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|---|-------------|-----------------------|--|---|-------------------------------|--|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 161 DC BANK AG | VIENNA | VIENNA | 01 | CARD COMPLETE SERVICE BANK AG | 99.94 | |
| Issued capital EUR 5,000,000 | | | | | | |
| 162 DC ELEKTRONISCHE ZAHLUNGSSYSTEME GMBH | VIENNA | VIENNA | 01 | KSG KARTEN-VERRECHNUNGS- UND SERVICEGESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 163 DEBO LEASING IFN S.A. | BUCHAREST | BUCHAREST | 01 | UNICREDIT CONSUMER FINANCING IFN S.A. | 0.01 | |
| Issued capital RON 724,400 | | | | | | UNICREDIT LEASING CORPORATION IFN S.A. 99.99 |
| 164 DELPHA IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH & CO. GROSSKUGEL BAUABSCHNITT ALPHA MANAGEMENT KG | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 | |
| Issued capital EUR 255,650 | | | | | | |
| 165 DELPHA IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH & CO. GROSSKUGEL BAUABSCHNITT BETA MANAGEMENT KG | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 | |
| Issued capital EUR 255,650 | | | | | | |
| 166 DELPHA IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH & CO. GROSSKUGEL BAUABSCHNITT GAMMA MANAGEMENT KG | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 | |
| Issued capital EUR 255,650 | | | | | | |
| 167 DINERS CLUB CS, S.R.O. | BRATISLAVA | BRATISLAVA | 01 | DC BANK AG | 100.00 | |
| Issued capital EUR 995,000 | | | | | | |
| 168 DINERS CLUB POLSKA SP.Z.O.O. | WARSAW | WARSAW | 01 | DC BANK AG | 100.00 | |
| Issued capital PLN 7,500,000 | | | | | | |
| 169 DIRANA LIEGENSCHAFTSVERWERTUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital EUR 17,500 | | | | | | |
| 170 DLV IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | UNICREDIT LEASING (AUSTRIA) GMBH 99.80 |
| 171 DOBLERHOF IMMOBILIEN GMBH & CO KG | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 90.00 | |
| Issued capital EUR 10,000 | | | | | | EUROGATE BETEILIGUNGSVERWALTUNG GMBH 10.00 |
| 172 DOM INWESTCYJNY XELION SP. Z O.O. | WARSAW | WARSAW | 01 | BANK PEKAO SA | 50.00 | |
| Issued capital PLN 60,050,000 | | | | | | UNICREDIT SPA 50.00 |
| 173 DOMUS CLEAN REINIGUNGS GMBH | VIENNA | VIENNA | 01 | UNICREDIT BUSINESS INTEGRATED SOLUTIONS AUSTRIA GMBH | 100.00 | |
| Issued capital EUR 17,500 | | | | | | |
| 174 DONAUMARINA PROJEKTENTWICKLUNG GMBH | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 175 DONAUTURM AUSSICHTSTURM-UND RESTAURANT-BETRIEBSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | IMMOBILIEN HOLDING GMBH | 95.00 | |
| Issued capital EUR 880,000 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|---|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 176 DONAUTURM LIEGENSCHAFTSVERWALTUNGS- GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | IMMOBILIEN HOLDING GMBH | 94.85 | |
| Issued capital EUR 1,820,000 | | | | | | |
| 177 DR. W. W. DONATH IMMOBILIENVERWALTUNG GMBH | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 100.00 | |
| Issued capital EUR 37,000 | | | | | | |
| 178 DUODEC Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| 179 DV ALPHA GMBH | VIENNA | VIENNA | 01 | PIRTA VERWALTUNGS GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 180 DV BETEILIGUNGSVERWALTUNGS GMBH | VIENNA | VIENNA | 01 | PIRTA VERWALTUNGS GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 181 EKAZENT GEBAEUDEVERMIETUNG GMBH | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 0.06 | |
| Issued capital EUR 1,310,000 | | | | | | |
| 182 EKAZENT IMMOBILIEN MANAGEMENT GMBH | VIENNA | VIENNA | 01 | IMMOBILIEN HOLDING GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 183 EKAZENT REALITAETENGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 0.02 | |
| Issued capital EUR 4,370,000 | | | | | | |
| 184 ELEKTRA PURCHASE NO. 32 S.A. | LUXEMBOURG | LUXEMBOURG | 04 | UNICREDIT BANK AG | .. | (3) |
| 185 ELEKTRA PURCHASE NO. 33 LIMITED | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 186 ELEKTRA PURCHASE NO. 34 LIMITED | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 187 ELEKTRA PURCHASE NO. 35 LIMITED | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 188 ELEKTRA PURCHASE NO. 36 LIMITED | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 189 ELEKTRA PURCHASE NO. 37 LIMITED | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 190 ELEKTRA PURCHASE NO. 38 LIMITED | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 191 ELEKTRA PURCHASE NO. 40 LIMITED | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 192 ELEKTRA PURCHASE NO. 41 DAC | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 193 ELEKTRA PURCHASE No. 17 S.A. - COMPARTMENT 2 | LUXEMBOURG | LUXEMBOURG | 04 | UNICREDIT BANK AG | .. | (3) |
| 194 ELEKTRA PURCHASE No. 28 LTD | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 195 ELEKTRA PURCHASE No. 31 LTD | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. | (3) |
| 196 ELEKTRA PURCHASE No. 911 LTD | ST. HELIER | ST. HELIER | 04 | UNICREDIT BANK AG | .. | (3) |
| 197 ENTASI SRL IN LIQUIDAZIONE | ROME | ROME | 01 | UNICREDIT SPA | 100.00 | |
| 198 ERSTE ONSHORE WINDKRAFT BETEILIGUNGSGESELLSCHAFT MBH & CO. WINDPARK GREFRATH KG | OLDENBURG | OLDENBURG | 01 | WEALTHCAP INVESTORENBETREUUNG GMBH | 0.07 | |
| Issued capital EUR 1,043,889 | | | | | | |
| | | | | WEALTHCAP PEIA MANAGEMENT GMBH | 68.45 | 68.20 |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|---|-------------|-----------------------|--|--|-------------------------------|--------------------------------|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 199 ERSTE ONSHORE WINDKRAFT BETEILIGUNGSGESELLSCHAFT MBH & CO. WINDPARK KRAHENBERG KG | OLDENBURG | OLDENBURG | 01 | WEALTHCAP INVESTORENBETREUUNG GMBH | 0.05 | |
| Issued capital EUR 1,393,806 | | | | WEALTHCAP PEIA MANAGEMENT GMBH | 68.49 | 68.24 |
| 200 ERSTE ONSHORE WINDKRAFT BETEILIGUNGSGESELLSCHAFT MBH & CO. WINDPARK MOSE KG | OLDENBURG | OLDENBURG | 01 | WEALTHCAP INVESTORENBETREUUNG GMBH | 0.05 | 0.06 |
| Issued capital EUR 1,270,305 | | | | WEALTHCAP PEIA MANAGEMENT GMBH | 68.48 | 68.23 |
| 201 EUROGATE BETEILIGUNGSVERWALTUNG GMBH | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 202 EUROGATE PROJEKTENTWICKLUNG GMBH | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 203 EUROGATE PROJEKTENTWICKLUNG GMBH & CO AREA BETA KG | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 204 EUROLEASE AMUN IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 205 EUROLEASE ANUBIS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 206 EUROLEASE ISIS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 207 EUROLEASE MARDUK IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 208 EUROLEASE RA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 209 EUROLEASE RAMSES IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 14,398,879 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 210 EUROPA BEFEKTETESI ALAPKEZELOE ZRT (EUROPA INVESTMENT FUND MANAGEMENT LTD.) | BUDAPEST | BUDAPEST | 01 | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 100.00 | |
| Issued capital HUF 100,000,000 | | | | | | |
| 211 EUROPE REAL-ESTATE INVESTMENT FUND | BUDAPEST | BUDAPEST | 04 | UNICREDIT BANK HUNGARY ZRT. | .. | (3) |
| 212 EUROPEAN-OFFICE-FONDS | MUNICH | MUNICH | 04 | UNICREDIT BANK AG | .. | (3) |
| 213 EUROPEYE SRL | ROME | ROME | 01 | UNICREDIT SPA | 70.00 | |
| Issued capital EUR 100,000 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 214 EUROVENTURES-AUSTRIA-CA-MANAGEMENT GESMBH | VIENNA | VIENNA | 01 | CABET-HOLDING GMBH | 100.00 | |
| Issued capital EUR 36,336 | | | | | | |
| 215 EXPANDA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| 216 F-E GOLD SRL (CARTOLARIZZAZIONE: F-E GOLD) | MILAN | MILAN | 04 | UNICREDIT LEASING S.P.A. | .. | (3) |
| 217 F-E MORTGAGES SRL (CARTOLARIZZAZIONE: F-E MORTGAGES 2005) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 218 F-E MORTGAGES SRL (CARTOLARIZZAZIONE: F-E MORTGAGES SERIES 1 - 2003) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 219 FACTORBANK AKTIENGESELLSCHAFT | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 3,000,000 | | | | | | |
| 220 FCT UCG TIKEHUAU | PARIS | PARIS | 04 | UNICREDIT SPA | .. | (3) |
| Issued capital EUR 50,000,000 | | | | | | |
| 221 FINECO VERWALTUNG AG (IN LIQUIDATION) | MUNICH | MUNICH | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 50,000 | | | | | | |
| 222 FINECOBANK SPA | MILAN | REGGIO EMILIA | 01 | UNICREDIT SPA | 65.47 | |
| Issued capital EUR 200,150,192 | | | | | | |
| 223 FMC LEASING INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 224 FMZ SAVARIA SZOLGALTATO KORLATOLT FELELOESSEG TARSASAG | BUDAPEST | BUDAPEST | 01 | UNICREDIT LEASING KFT | 75.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 225 FMZ SIGMA PROJEKTENTWICKLUNGS GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 35,000 | | | | | | |
| 226 FOLIA LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 99.80 | |
| Issued capital EUR 1,981,769 | | | | | | |
| 227 FONDIARIA LASA SPA | ROME | ROME | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 3,102,000 | | | | | | |
| 228 FONDO SIGMA IMMOBILIARE | ROME | ROME | 04 | UNICREDIT SPA | .. | (3) |
| Issued capital EUR 180,100,960 | | | | | | |
| 229 FOOD & MORE GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 100,000 | | | | | | |
| 230 FORUM POLSKIEGO BIZNESU MEDIA SP.Z O.O. | WARSAW | WARSAW | 01 | PEKAO PROPERTY SA | 100.00 | |
| Issued capital PLN 13,758,000 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|--|-------------|-----------------------|--|---|-------------------------------|--------------------------------|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 231 FUGATO LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 100.00 | |
| Issued capital EUR 36,336 | | | | | | |
| 232 G.N.E. GLOBAL GRUNDSTUECKSVERWERTUNG GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,337 | | | | | | 99.80 |
| 233 GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 99.80 | |
| Issued capital EUR 21,872,755 | | | | | | 0.20 |
| 234 GARAGE AM HOF GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | IMMOBILIEN HOLDING GMBH | 90.60 | |
| Issued capital EUR 220,000 | | | | | | 2.00 |
| SCHOELLERBANK AKTIENGESELLSCHAFT | | | | | | |
| 235 GBS GRUNDSTUECKSVERWALTUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG ANLAGEN LEASING GMBH | 99.00 | |
| Issued capital EUR 36,500 | | | | | | 1.00 |
| 236 GEBAEUDELEASING GRUNDSTUECKSVERWALTUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 98.80 | |
| Issued capital EUR 36,500 | | | | | | 0.20 |
| UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | | | | | | |
| UNICREDIT LEASING (AUSTRIA) GMBH | | | | | | 1.00 |
| 237 GELDILUX-TS-2013 SA | LUXEMBOURG | LUXEMBOURG | 04 | UNICREDIT LUXEMBOURG S.A. | .. | ⁽³⁾ |
| Issued capital EUR 31,000 | | | | | | |
| 238 GELDILUX-TS-2015 S.A. | LUXEMBOURG | LUXEMBOURG | 04 | UNICREDIT LUXEMBOURG S.A. | .. | ⁽³⁾ |
| Issued capital EUR 31,000 | | | | | | |
| 239 GEMEINDELEASING GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 37.30 | |
| Issued capital EUR 18,333 | | | | | | |
| CALG IMMOBILIEN LEASING GMBH | | | | | | 37.50 |
| UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | | | | | | 0.20 |
| UNICREDIT LEASING (AUSTRIA) GMBH | | | | | | 25.00 |
| 240 GEMMA VERWALTUNGSGESELLSCHAFT MBH & CO. VERMIETUNGS KG | PULLACH | PULLACH | 04 | ORESTOS IMMOBILIEN-VERWALTUNGS GMBH | 6.13 | .. |
| Issued capital EUR 68,325,723 | | | | | | |
| 241 GENERAL LOGISTIC SOLUTIONS LLC | MOSCOW | MOSCOW | 01 | UCTAM RU LIMITED LIABILITY COMPANY | 100.00 | |
| Issued capital RUB 142,309,444 | | | | | | |
| 242 GIMMO IMMOBILIEN-VERMITIETUNGS- UND VERWALTUNGS GMBH | MUNICH | MUNICH | 01 | TERRENO GRUNDSTUCCSVERWALTUNG GMBH & CO. ENTWICKLUNGS- UND FINANZIERUNGSVERMITTLUNGS-KG | 100.00 | |
| Issued capital EUR 25,600 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|---|-------------|-----------------------|--|---|--|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 243 GOLF- UND COUNTRY CLUB SEDDNER SEE IMMOBILIEN GMBH | MUNICH | MUNICH | 01 | ANTUS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH Issued capital EUR 52,500 | 6.00 HVB PROJEKT GMBH | 94.00 |
| 244 GRAND CENTRAL FUNDING CORPORATION | NEW YORK | NEW YORK | 04 | UNICREDIT BANK AG | .. | (3) |
| | | | | Issued capital USD 1,000 | | |
| 245 GRUNDSTÜCKSAKTIENGESELLSCHAFT AM POTSDAMER PLATZ (HAUS VATERLAND) | MUNICH | MUNICH | 01 | TERRENO GRUNDSTÜCKSVERWALTUNG GMBH & CO. ENTWICKLUNGS- UND FINANZIERUNGSVERMITTLUNGS-KG Issued capital EUR 4,086,245 | 98.24 | |
| 246 GRUNDSTÜCKSGESELLSCHAFT SIMON BESCHRANKT HAFTENDE KOMMANDITGESELLSCHAFT | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FÜR GEBÄUDE MBH & CO KG Issued capital EUR 51,500 | 100.00 | |
| 247 GRUNDSTÜCKSVERWALTUNG LINZ-MITTE GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG Issued capital EUR 35,000 | 0.20 UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |
| 248 H & B IMMOBILIEN GMBH & CO. OBJEKTE KG | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FÜR GEBÄUDE MBH & CO KG Issued capital EUR 5,000 | 100.00 | |
| 249 H.F.S. IMMOBILIENFONDS GMBH | EBERSBERG | EBERSBERG | 01 | WEALTHCAP INVESTMENT SERVICES GMBH Issued capital EUR 25,565 | 100.00 | |
| 250 H.F.S. LEASINGFONDS DEUTSCHLAND 1 GMBH & CO. KG (IMMOBILIENLEASING) | MUNICH | MUNICH | 04 | HVB IMMOBILIEN AG Issued capital EUR 61,170,962 | .. WEALTHCAP REAL ESTATE MANAGEMENT GMBH | (3) 0.08 |
| 251 H.F.S. LEASINGFONDS DEUTSCHLAND 7 GMBH & CO. KG | MUNICH | MUNICH | 04 | HVB PROJEKT GMBH Issued capital EUR 56,605,126 | 0.02 WEALTHCAP REAL ESTATE MANAGEMENT GMBH | 0.08 |
| 252 HAWA GRUNDSTÜCKS GMBH & CO. OHG HOTELVERWALTUNG | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FÜR GEBÄUDE MBH & CO KG Issued capital EUR 276,200 | 99.50 TIVOLI GRUNDSTÜCKS-AKTIENGESELLSCHAFT | 0.50 |
| 253 HAWA GRUNDSTÜCKS GMBH & CO. OHG IMMOBILIENVERWALTUNG | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FÜR GEBÄUDE MBH & CO KG Issued capital EUR 54,300 | 99.50 TIVOLI GRUNDSTÜCKS-AKTIENGESELLSCHAFT | 0.50 |
| 254 HBF PROJEKTENTWICKLUNG ZWEI GMBH & CO KG | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH Issued capital EUR 1,000 | 100.00 VECTIGAL IMMOBILIEN GMBH | .. 100.00 |
| 255 HBF PROJEKTENTWICKLUNG DREI GMBH & CO KG | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH Issued capital EUR 1,000 | 100.00 VECTIGAL IMMOBILIEN GMBH | .. 100.00 |
| 256 HBF PROJEKTENTWICKLUNG EINS GMBH & CO KG | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH Issued capital EUR 1,000 | 100.00 VECTIGAL IMMOBILIEN GMBH | .. 100.00 |
| 257 HELICONUS SRL (CARTOLARIZZAZIONE : HELICONUS) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|--|-------------|-----------------------|--|---|--|
| | | | | HELD BY | HOLDING % VOTING RIGHTS % (²) |
| 258 HERKU LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 |
| 259 HJS 12 BETEILIGUNGSGESELLSCHAFT MBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital EUR 25,000 | | | | | |
| 260 HONEU LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 |
| Issued capital EUR 36,336 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 |
| 261 HUMAN RESOURCES SERVICE AND DEVELOPMENT GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 |
| Issued capital EUR 18,168 | | | | | |
| 262 HVB ASSET LEASING LIMITED | LONDON | LONDON | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital USD 1 | | | | | |
| 263 HVB ASSET MANAGEMENT HOLDING GMBH | MUNICH | MUNICH | 01 | HVB VERWA 4 GMBH | 100.00 |
| Issued capital EUR 25,000 | | | | | |
| 264 HVB CAPITAL LLC | WILMINGTON | WILMINGTON | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital USD 10,000 | | | | | |
| 265 HVB CAPITAL LLC II | WILMINGTON | WILMINGTON | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital USD 15 | | | | | |
| 266 HVB CAPITAL LLC III | WILMINGTON | WILMINGTON | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital USD 10,000 | | | | | |
| 267 HVB CAPITAL PARTNERS AG | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital EUR 2,500,000 | | | | | |
| 268 HVB EXPORT LEASING GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital EUR 25,600 | | | | | |
| 269 HVB FUNDING TRUST | WILMINGTON | WILMINGTON | 04 | UNICREDIT BANK AG | .. ⁽³⁾ |
| Issued capital USD 1 | | | | | |
| 270 HVB FUNDING TRUST II | WILMINGTON | WILMINGTON | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital USD 2,664 | | | | | |
| 271 HVB FUNDING TRUST III | WILMINGTON | WILMINGTON | 04 | UNICREDIT BANK AG | .. ⁽³⁾ |
| Issued capital USD 1 | | | | | |
| 272 HVB GESELLSCHAFT FÜR GEBÄUDE BETEILIGUNGS GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital EUR 25,000 | | | | | |
| 273 HVB GESELLSCHAFT FÜR GEBÄUDE MBH & CO KG | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital EUR 10,000,000 | | | | | |
| 274 HVB HONG KONG LIMITED | HONG KONG | HONG KONG | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital USD 129 | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 275 HVB IMMOBILIEN AG | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 520,000 | | | | | | |
| 276 HVB INVESTMENTS (UK) LIMITED | GEORGE TOWN | GEORGE TOWN | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital GBP 2 | | | | | | |
| 277 HVB LEASING CZECH REPUBLIC S.R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 | |
| Issued capital CZK 49,632,000 | | | | | | |
| 278 HVB LIFE SCIENCE GMBH & CO. BETEILIGUNGS-KG | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 1,025,000 | | | | | | |
| 279 HVB LONDON INVESTMENTS (AVON) LIMITED | LONDON | LONDON | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital GBP 2 | | | | | | |
| 280 HVB PRINCIPAL EQUITY GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 25,600 | | | | | | |
| 281 HVB PROFIL GESELLSCHAFT FUR PERSONALMANAGEMENT MBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 26,000 | | | | | | |
| 282 HVB PROJEKT GMBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 94.00 | |
| Issued capital EUR 24,543,000 | | | | | | |
| 283 HVB REALTY CAPITAL INC. | NEW YORK | NEW YORK | 01 | UNICREDIT U.S. FINANCE LLC | 100.00 | |
| | | | | Issued capital USD 5 | | |
| 284 HVB SECUR GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 50,000 | | | | | | |
| 285 HVB TECTA GMBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 94.00 | |
| Issued capital EUR 1,534,000 | | | | | | |
| 286 HVB VERWA 1 GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| | | | | Issued capital EUR 51,200 | | |
| 287 HVB VERWA 4 GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 26,000 | | | | | | |
| 288 HVB VERWA 4.4 GMBH | MUNICH | MUNICH | 01 | HVB VERWA 4 GMBH | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 289 HVB-LEASING ATLANTIS INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 290 HVB-LEASING FORTE INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 291 HVB-LEASING GARO INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,100,000 | | | | | | |
| 292 HVB-LEASING HAMLET INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|--|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 293 HVB-LEASING JUPITER INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 294 HVB-LEASING LAMOND INGATLANHASZNOSITO KFT. | BUDAPEST | BUDAPEST | 01 | UNICREDIT LEASING S.P.A. | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 295 HVB-LEASING MAESTOSO INGATLANHASZNOSITO KFT. | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,100,000 | | | | | | |
| 296 HVB-LEASING ROCCA INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 297 HVB-LEASING RUBIN KFT. | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 298 HVB-LEASING SMARAGD KFT. | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 299 HVBFF INTERNATIONAL GREECE GMBH | MUNICH | MUNICH | 01 | HVBFF INTERNATIONALE LEASING GMBH | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 300 HVBFF INTERNATIONALE LEASING GMBH | MUNICH | MUNICH | 01 | HVBFF OBJEKT BETEILIGUNGS GMBH | 10.00 | |
| Issued capital EUR 26,000 | | | | | | |
| | | | | WEALTHCAP PEIA MANAGEMENT GMBH | 90.00 | |
| 301 HVBFF OBJEKT BETEILIGUNGS GMBH | MUNICH | MUNICH | 01 | WEALTHCAP PEIA MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 302 HVBFF PRODUKTIONSHALLE GMBH I.L. | MUNICH | MUNICH | 01 | WEALTHCAP PEIA MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 26,000 | | | | | | |
| 303 HVZ GMBH & CO. OBJEKT KG | MUNICH | MUNICH | 01 | PORTIA GRUNDSTUCKS-VERWALTUNGSGESELLSCHAFT MBH & CO. OBJEKT KG | 100.00 | |
| Issued capital EUR 148,090,766 | | | | | | |
| 304 HYPO-BANK VERWALTUNGSZENTRUM GMBH | MUNICH | MUNICH | 01 | PORTIA GRUNDSTUCKS-VERWALTUNGSGESELLSCHAFT MBH & CO. OBJEKT KG | 100.00 | |
| Issued capital EUR 25,600 | | | | | | |
| 305 HYPO-BANK VERWALTUNGSZENTRUM GMBH & CO. KG OBJEKT ARABELLASTRASSE | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FUR GEBAUDE MBH & CO KG | 100.00 | |
| Issued capital EUR 25,600 | | | | | | |
| 306 HYPO-REAL HAUS- UND GRUNDBESITZ GESELLSCHAFT MBH & CO. IMMOBILIEN-VERMIETUNGS KG | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 80.00 | |
| Issued capital EUR 7,669,500 | | | | | | |
| 307 HYPOVEREINS IMMOBILIEN EOOD | SOFIA | SOFIA | 01 | UNICREDIT BULBANK AD | 100.00 | |
| Issued capital BGN 100,000 | | | | | | |
| 308 HYPOVEREINSFINANCE N.V. | AMSTERDAM | AMSTERDAM | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 181,512 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|---|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 309 I-FABER SPA | MILAN | MILAN | 01 | UNICREDIT SPA | 65.32 | |
| Issued capital EUR 5,652,174 | | | | | | |
| 310 IMMOBILIEN HOLDING GMBH | VIENNA | VIENNA | 01 | ZETA FUENF HANDELS GMBH | 100.00 | |
| Issued capital EUR 36,336 | | | | | | |
| 311 IMMOBILIEN RATING GMBH | VIENNA | VIENNA | 01 | BANK AUSTRIA REAL INVEST IMMOBILIEN-MANAGEMENT GMBH | 61.00 | |
| Issued capital EUR 50,000 | | | | | | |
| UNICREDIT BANK AUSTRIA AG | | | | | | |
| UNICREDIT LEASING (AUSTRIA) GMBH | | | | | | |
| 312 IMMOBILIENLEASING GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | ARNO GRUNDSTUECKSVERWALTUNGS GESELLSCHAFT M.B.H. | 74.80 | |
| Issued capital EUR 36,500 | | | | | | |
| UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | | | | | | |
| UNICREDIT LEASING (AUSTRIA) GMBH | | | | | | |
| 313 IMU IMMOBILIENENTWICKLUNG MUTHGASSE GMBH & CO KG | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 60.00 | |
| Issued capital EUR 2,500 | | | | | | |
| 314 INPROX CHOMUTOV, S.R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 | |
| Issued capital CZK 100,000 | | | | | | |
| 315 INPROX Kladno, s.r.o. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 | |
| Issued capital CZK 100,000 | | | | | | |
| 316 INPROX POPRAD, SPOL. S.R.O. | BRATISLAVA | BRATISLAVA | 01 | UNICREDIT LEASING SLOVAKIA A.S. | 100.00 | |
| Issued capital EUR 6,639 | | | | | | |
| 317 INPROX SR I., SPOL. S R.O. | BRATISLAVA | BRATISLAVA | 01 | UNICREDIT LEASING SLOVAKIA A.S. | 100.00 | |
| Issued capital EUR 6,639 | | | | | | |
| 318 INTERKONZUM DOO SARAJEVO | SARAJEVO | SARAJEVO | 01 | DV ALPHA GMBH | 100.00 | |
| Issued capital BAM 18,410,493 | | | | | | |
| 319 INTERRA GESELLSCHAFT FUR IMMOBILIENVERWALTUNG MBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 93.85 | |
| Issued capital EUR 26,000 | | | | | | |
| UNICREDIT BANK AG | | | | | | |
| 320 INTRO LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | PROJEKT-LEASE GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 36,336 | | | | | | |
| 321 INV TOTALUNTERNEHMER GMBH | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 322 ISB UNIVERSALE BAU GMBH | BERLIN | BERLIN | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital EUR 6,288,890 | | | | | | |
| 323 IVONA BETEILIGUNGSVERWALTUNG GMBH | VIENNA | VIENNA | 01 | BA IMMO GEWINNSCHEIN FONDS1 | 100.00 | |
| Issued capital EUR 18,168 | | | | | | |
| 324 JAUSERN-LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 | |
| Issued capital EUR 2,802,537 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|---|--|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 325 JOHA GEBÄUDE-ERRICHTUNGS- UND VERMIETUNGS- GESELLSCHAFT M.B.H. | LEONDING | LEONDING | 01 | UNO-EINKAUFZENTRUM-VERWALTUNGSGESELLSCHAFT M.B.H. | 99.03 | |
| | | | | Issued capital EUR 37,000 | | |
| 326 KAISERWASSER BAU- UND ERRICHTUNGS GMBH UND CO OG | VIENNA | VIENNA | 01 | RAMSES-IMMOBILIENHOLDING GMBH | .. | 100.00 |
| | | | | Issued capital EUR 36,336 | UNICREDIT BANK AUSTRIA AG | 99.80 .. |
| 327 KINABALU FINANCIAL PRODUCTS LLP (IN LIQU.) | LONDON | LONDON | 01 | UNICREDIT BANK AG | 100.00 | 99.90 |
| | | | | Issued capital GBP 2,509,000 | VERBA VERWALTUNGSGESELLSCHAFT MIT BESCHRANKTER HAFTUNG | .. 0.10 |
| 328 KINABALU FINANCIAL SOLUTIONS LTD (IN LIQU.) | LONDON | LONDON | 01 | UNICREDIT BANK AG | 100.00 | |
| | | | | Issued capital GBP 1,700,000 | | |
| 329 KLEA TERRAIN- UND BAU-GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | .. | |
| | | | | Issued capital EUR 3,650,000 | IMMOBILIEN HOLDING GMBH | 100.00 |
| 330 KLEA ZS-IMMOBILIENVERMIETUNG G.M.B.H. | VIENNA | VIENNA | 01 | PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | 0.20 | |
| | | | | Issued capital EUR 36,336 | UNICREDIT BANK AUSTRIA AG | 99.80 |
| 331 KLEA ZS-LIEGENDSCHAFTSVERMIETUNG G.M.B.H. | VIENNA | VIENNA | 01 | PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | 0.20 | |
| | | | | Issued capital EUR 36,336 | UNICREDIT BANK AUSTRIA AG | 99.80 |
| 332 KSG KARTEN-VERRECHNUNGS- UND SERVICEGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CARD COMPLETE SERVICE BANK AG | 100.00 | |
| | | | | Issued capital EUR 44,000 | | |
| 333 KUNSTHAUS LEASING GMBH | VIENNA | VIENNA | 01 | KUTRA GRUNDSTÜCKSVERWALTUNGS- GESELLSCHAFT M.B.H. | 5.00 | |
| | | | | Issued capital EUR 36,500 | UNICREDIT LEASING (AUSTRIA) GMBH | 95.00 |
| 334 KUR- UND SPORTHOTEL GESELLSCHAFT M.B.H. | KITZBUHEL | KITZBUHEL | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | .. | |
| | | | | Issued capital EUR 3,650,000 | KLEA TERRAIN- UND BAU-GESELLSCHAFT M.B.H. | 100.00 |
| 335 KUTRA GRUNDSTÜCKSVERWALTUNGS- GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTÜCKVERWALTUNG GMBH | 99.80 | |
| | | | | Issued capital EUR 36,337 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| 336 LAGERMAX LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | Issued capital EUR 36,500 | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |
| 337 LAGEV IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | Issued capital EUR 36,500 | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|--|-------------|-----------------------|--|---|----------------------------------|
| | | | | HELD BY | HOLDING % |
| | | | | | VOTING RIGHTS % (²) |
| 338 LARGE CORPORATE ONE SRL (CARTOLARIZZAZIONE: LARGE CORPORATE ONE) | VERONA | VERONA | 04 | UNICREDIT SPA | .. |
| 339 LARGO LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 1.00 |
| | | | | VAPE COMMUNA LEASINGGESELLSCHAFT M.B.H. | 98.80 |
| 340 LASSALLESTRASSE BAU-, PLANUNGS-, ERRICHTUNGS- UND VERWERTUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | 1.00 |
| Issued capital EUR 36,336 | | | | UNICREDIT BANK AUSTRIA AG | 99.00 |
| 341 LEASFINANZ BANK GMBH | VIENNA | VIENNA | 01 | BACA LEASING UND Beteiligungsmanagement GMBH | 100.00 |
| Issued capital EUR 5,136,500 | | | | | |
| 342 LEASFINANZ GMBH | VIENNA | VIENNA | 01 | BACA LEASING UND Beteiligungsmanagement GMBH | 100.00 |
| Issued capital EUR 672,053 | | | | | |
| 343 LEGATO LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 |
| 344 LELEV IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 |
| 345 LIFE MANAGEMENT ERSTE GMBH | MUNICH | MUNICH | 01 | WEALTHCAP PEIA MANAGEMENT GMBH | 100.00 |
| Issued capital EUR 25,000 | | | | | |
| 346 LIFE MANAGEMENT ZWEITE GMBH | GRUNWALD | GRUNWALD | 01 | WEALTHCAP PEIA MANAGEMENT GMBH | 100.00 |
| Issued capital EUR 26,000 | | | | | |
| 347 LINDENGASSE BUROHAUSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 0.20 |
| Issued capital EUR 37,000 | | | | KLEA TERRAIN- UND BAU-GESELLSCHAFT M.B.H. | 99.80 |
| 348 LINO HOTEL-LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |
| 349 LIPARK LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|--|-------------------|-----------------------|--|--|-------------------------------|--------------------------------|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 350 LIVA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 38,731 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 351 LLC UKROTSBUD | KIEV | KIEV | 01 | PUBLIC JOINT STOCK COMPANY UKRSOTS BANK | 100.00 | |
| Issued capital UAH 150,000,000 | | | | | | |
| 352 LOCAT CROATIA DOO | ZAGREB | ZAGREB | 01 | ZAGREBACKA BANKA D.D. | 100.00 | |
| Issued capital HRK 39,000,000 | | | | | | |
| 353 LOCAT SV SRL (CARTOLARIZZAZIONE: SERIE 2005) | CONEGLIANO | CONEGLIANO | 04 | UNICREDIT LEASING S.P.A. | .. | (³) |
| 354 LOCAT SV SRL (CARTOLARIZZAZIONE: SERIE 2006) | CONEGLIANO | CONEGLIANO | 04 | UNICREDIT LEASING S.P.A. | .. | (³) |
| 355 LOCAT SV SRL (CARTOLARIZZAZIONE: SERIE 2011) | CONEGLIANO | CONEGLIANO | 04 | UNICREDIT LEASING S.P.A. | .. | (³) |
| 356 LOCAT SV SRL (CARTOLARIZZAZIONE: SERIE 2014) | CONEGLIANO | CONEGLIANO | 04 | UNICREDIT LEASING S.P.A. | .. | (³) |
| 357 LTD SI&C AMC UKRSOTS REAL ESTATE | KIEV | KIEV | 01 | PUBLIC JOINT STOCK COMPANY UKRSOTS BANK | 100.00 | |
| Issued capital UAH 7,000,000 | | | | | | |
| 358 M. A. V. 7., BANK AUSTRIA LEASING BAUTRAEGER GMBH & CO.OG. | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 1.96 | |
| Issued capital EUR 3,707 | | | | UNICREDIT LUNA LEASING GMBH | 98.04 | |
| 359 M.A.I.L. BEITELIGUNGSMANAGEMENT GESELLSCHAFT M.B.H. & CO. MCL THETA KG | VIENNA | VIENNA | 01 | TREUCONSULT BEITELIGUNGSGESELLSCHAFT M.B.H. | 100.00 | |
| 360 MARTIANEZ COMERCIAL, SOCIEDAD ANONIMA | PUERTO DE LA CRUZ | PUERTO DE LA CRUZ | 01 | BF NINE HOLDING GMBH | 100.00 | |
| 361 MBC IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 362 MCL RE LJUBLJANA, POSLOVNI NAJEM NEPREMI NIN, D.O.O. | LJUBLJANA | LJUBLJANA | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital EUR 7,500 | | | | | | |
| 363 MENUETT GRUNDSTUECKSVERWALTUNGS- GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,337 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 364 MERKURHOF GRUNDSTUCKSGESELLSCHAFT MIT BESCHRANKTER HAFTUNG | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 5,112,919 | | | | | | |
| 365 MIK 2012 KARLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 366 MILLETERRA GESELLSCHAFT FUR IMMOBILIENVERWALTUNG MBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % ⁽²⁾ |
|--|-------------|-----------------------|--|---|-----------|-----------------------------------|
| | | | | HELD BY | HOLDING % | |
| 367 MM OMEGA PROJEKTENTWICKLUNGS GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 | |
| Issued capital EUR 35,000 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 368 MOBILITY CONCEPT GMBH | OBERHACHING | OBERHACHING | 01 | UNICREDIT LEASING GMBH | 60.00 | |
| Issued capital EUR 4,000,000 | | | | | | |
| 369 MOC VERWALTUNGS GMBH & CO. IMMOBILIEN KG | MUNICH | MUNICH | 04 | HVB PROJEKT GMBH | 23.00 | ⁽³⁾ |
| 370 MOGRA LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 | |
| 371 MOVIE MARKET BETEILIGUNGS GMBH | MUNICH | MUNICH | 01 | WEALTHCAP PEIA MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 372 MY DREI HANDELS GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 17,500 | | | | | | |
| 373 NAGE LOKALVERMIETUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 374 NATA IMMOBILIEN-LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 51.50 | |
| Issued capital EUR 36,400 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 6.00 | |
| 375 NEWSTONE MORTGAGE SECURITIES No.1 PLC | LONDON | LONDON | 04 | REDSTONE MORTGAGES LIMITED | .. | ⁽³⁾ |
| 376 NF OBJEKT FFM GMBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 377 NF OBJEKT MUNCHEN GMBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 378 NF OBJEKTE BERLIN GMBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 379 NOE HYPO LEASING ASTRICTA GRUNDSTUECKVERMIETUNGS GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 95.00 | |
| Issued capital EUR 36,337 | | | | | | |
| 380 NORDBAHNHOF BAUFELD ACHT PROJEKTENTWICKLUNG GMBH | VIENNA | VIENNA | 01 | NORDBAHNHOF PROJEKTE HOLDING GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 381 NORDBAHNHOF BAUFELD FUENF PROJEKTENTWICKLUNG GMBH | VIENNA | VIENNA | 01 | NORDBAHNHOF PROJEKTE HOLDING GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 382 NORDBAHNHOF BAUFELD SIEBEN PROJEKTENTWICKLUNG GMBH | VIENNA | VIENNA | 01 | NORDBAHNHOF PROJEKTE HOLDING GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|---|------------------------------|-----------------------|--|---|--|
| | | | | HELD BY | HOLDING % VOTING RIGHTS % (²) |
| 383 NORDBAHNHOF PROJEKTE HOLDING GMBH | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 7.00 |
| | | | | UNICREDIT BANK AUSTRIA AG | 93.00 |
| | Issued capital EUR 35,000 | | | | |
| 384 NUOVA COMPAGNIA DI PARTECIPAZIONI SPA | ROME | ROME | 01 | UNICREDIT SPA | 100.00 |
| | | | | Issued capital EUR 200,000 | |
| 385 OCEAN BREEZE ASSET GMBH & CO. KG | BREMEN | BREMEN | 01 | OCEAN BREEZE ENERGY GMBH & CO. KG | 100.00 |
| | | | | Issued capital EUR 2,000 | |
| 386 OCEAN BREEZE ENERGY GMBH & CO. KG | BREMEN | BREMEN | 01 | HJS 12 BETEILIGUNGSGESELLSCHAFT MBH | 100.00 |
| | | | | Issued capital EUR 2,000 | |
| 387 OCEAN BREEZE FINANCE S.A. - COMPARTMENT1 | LUXEMBOURG | LUXEMBOURG | 04 | UNICREDIT BANK AG | .. (³) |
| 388 OCEAN BREEZE GMBH | BREMEN | BREMEN | 01 | OCEAN BREEZE ENERGY GMBH & CO. KG | 100.00 |
| | | | | Issued capital EUR 25,000 | |
| 389 OCT Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | 0.20 |
| | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 |
| | Issued capital EUR 36,500 | | | | |
| 390 OLG HANDELS- UND BETEILIGUNGSVERWALTUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 100.00 |
| | | | | Issued capital EUR 36,336 | |
| 391 OMNIA GRUNDSTUCKS-GMBH & CO. OBJEKT EGGENFELDENNER STRASSE KG | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 94.00 |
| | | | | UNICREDIT BANK AG | 6.00 |
| | Issued capital EUR 26,000 | | | | |
| 392 OMNIA GRUNDSTUCKS-GMBH & CO. OBJEKT HAIDENAUPLATZ KG | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 94.00 |
| | | | | UNICREDIT BANK AG | 6.00 |
| | Issued capital EUR 26,000 | | | | |
| 393 OMNIA GRUNDSTUECKS-GMBH & CO. OBJEKT PERLACH KG | MUNICH | MUNICH | 01 | OMNIA GRUNDSTUCKS-GMBH | .. 0.99 |
| | | | | ORESTOS IMMOBILIEN-VERWALTUNGS GMBH | 94.78 93.87 |
| | Issued capital EUR 5,125,701 | | | WEALTHCAP LEASING GMBH | 5.22 5.14 |
| 394 OOO UNICREDIT LEASING | MOSCOW | MOSCOW | 01 | AO UNICREDIT BANK | 100.00 |
| | | | | Issued capital RUR 149,160,248 | |
| 395 ORESTOS IMMOBILIEN-VERWALTUNGS GMBH | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 |
| | | | | Issued capital EUR 10,149,150 | |
| 396 OSI OFF-SHORE SERVICE INVEST GMBH | HAMBURG | HAMBURG | 04 | UNICREDIT BANK AG | .. (³) |
| 397 OTHMARSCHEN PARK HAMBURG GMBH & CO. CENTERPARK KG | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 10.00 |
| | | | | T & P FRANKFURT DEVELOPMENT B.V. | 30.00 |
| | Issued capital EUR 51,129 | | | T & P VASTGOED STUTTGART B.V. | 60.00 |
| 398 OTHMARSCHEN PARK HAMBURG GMBH & CO. GEWERBEPARK KG | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 10.00 |
| | | | | T & P FRANKFURT DEVELOPMENT B.V. | 30.00 |
| | Issued capital EUR 51,129 | | | T & P VASTGOED STUTTGART B.V. | 60.00 |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS ⁽²⁾ |
|---|-------------|-----------------------|--|---|-----------|---------------------------------|
| | | | | HELD BY | HOLDING % | |
| 399 OWS LOGISTIK GMBH | EMDEN | EMDEN | 04 | OSI OFF-SHORE SERVICE INVEST GMBH | .. | (3) |
| Issued capital EUR 12,500 | | | | | | |
| 400 OWS NATALIA BEKKER GMBH & Co. KG | EMDEN | EMDEN | 04 | OWS LOGISTIK GMBH | .. | (3) |
| Issued capital EUR 1,000 | | | | | | |
| 401 OWS OCEAN ZEPHYR GMBH & Co. KG | EMDEN | EMDEN | 04 | OWS OFF-SHORE WIND SOLUTIONS GMBH | .. | (3) |
| Issued capital EUR 6,000 | | | | | | |
| 402 OWS OFF-SHORE WIND SOLUTIONS GMBH | EMDEN | EMDEN | 04 | OSI OFF-SHORE SERVICE INVEST GMBH | .. | (3) |
| Issued capital EUR 25,000 | | | | | | |
| 403 OWS WINDLIFT 1 CHARTER GMBH & Co. KG | EMDEN | EMDEN | 04 | OWS LOGISTIK GMBH | .. | (3) |
| Issued capital EUR 1,000 | | | | | | |
| 404 PALAIS ROTHSCHILD VERMIETUNGS GMBH & CO OG | VIENNA | VIENNA | 01 | SCHOELLERBANK AKTIENGESELLSCHAFT | 100.00 | |
| Issued capital EUR 2,180,185 | | | | | | |
| 405 PARZHOF-ERRICHTUNGS- UND VERWERTUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 99.60 | |
| Issued capital EUR 36,500 | | | | | | |
| UCLA IMMO-BETEILIGUNGSHOLDING GMBH & CO KG | | | | | | |
| UNICREDIT LEASING (AUSTRIA) GMBH | | | | | | |
| 406 PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 36,336 | | | | | | |
| 407 PEKAO BANK HIPOTECZNY S.A. | WARSAW | WARSAW | 01 | BANK PEKAO SA | 100.00 | |
| Issued capital PLN 223,000,000 | | | | | | |
| 408 PEKAO FAKTORING SP. ZOO | LUBLIN | LUBLIN | 01 | BANK PEKAO SA | 100.00 | |
| Issued capital PLN 50,587,900 | | | | | | |
| 409 PEKAO FINANCIAL SERVICES SP. ZOO | WARSAW | WARSAW | 01 | BANK PEKAO SA | 100.00 | |
| Issued capital PLN 4,500,000 | | | | | | |
| 410 PEKAO FUNDUSZ KAPITAŁOWY SP. ZOO | WARSAW | WARSAW | 01 | BANK PEKAO SA | 100.00 | |
| Issued capital PLN 51,380,000 | | | | | | |
| 411 PEKAO INVESTMENT BANKING SA | WARSAW | WARSAW | 01 | BANK PEKAO SA | 100.00 | |
| Issued capital PLN 225,141,851 | | | | | | |
| 412 PEKAO LEASING HOLDING S.A. IN LIQUIDATION | WARSAW | WARSAW | 01 | BANK PEKAO SA | 100.00 | |
| Issued capital PLN 207,671,225 | | | | | | |
| 413 PEKAO LEASING SP.ZO.O. | WARSAW | WARSAW | 01 | BANK PEKAO SA | 36.49 | |
| Issued capital PLN 241,588,600 | | | | | | |
| PEKAO LEASING HOLDING S.A. IN LIQUIDATION | | | | | | |
| 414 PEKAO PIONEER P.T.E. SA | WARSAW | WARSAW | 01 | BANK PEKAO SA | 65.00 | |
| Issued capital PLN 20,760,000 | | | | | | |
| PIONEER GLOBAL ASSET MANAGEMENT SPA | | | | | | |
| 415 PEKAO PROPERTY SA | WARSAW | WARSAW | 01 | BANK PEKAO SA | 100.00 | |
| Issued capital PLN 51,346,400 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|---|-------------|-----------------------|--|---|-------------------------------|--------------------------------|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 416 PELOPS LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | EUROLEASE RAMSES IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | 99.80 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,337 | | | | | | |
| 417 PENSIONSKASSE DER HYPO VEREINSBANK VVAG | MUNICH | MUNICH | 04 | UNICREDIT BANK AG | .. | (3) |
| 418 PERIKLES 20092 VERMOGENSVERWALTUNG GMBH | BREMEN | BREMEN | 01 | HJS 12 BETEILIGUNGSGESELLSCHAFT MBH | 100.00 | |
| | | | | | | |
| Issued capital EUR 25,000 | | | | | | |
| 419 PIANA LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | | | |
| 420 PIONEER ALTERNATIVE INVESTMENT MANAGEMENT (BERMUDA) LIMITED | HAMILTON | HAMILTON | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital USD 12,000 | | | | | | |
| 421 PIONEER ALTERNATIVE INVESTMENT MANAGEMENT LTD | DUBLIN | DUBLIN | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital EUR 1,032,000 | | | | | | |
| 422 PIONEER ALTERNATIVE INVESTMENTS (ISRAEL) LTD | RAMAT GAN | RAMAT GAN | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital ILS 50,000 | | | | | | |
| 423 PIONEER ALTERNATIVE INVESTMENTS (NEW YORK) LTD | DOVER | NEW YORK | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital USD 1 | | | | | | |
| 424 PIONEER ASSET MANAGEMENT AS | PRAGUE | PRAGUE | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital CZK 27,000,000 | | | | | | |
| 425 PIONEER ASSET MANAGEMENT S.A.I. S.A. | BUCHAREST | BUCHAREST | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 97.42 | |
| | | | | | | |
| Issued capital RON 3,022,000 | | | | UNICREDIT BANK S.A. | 2.58 | |
| 426 PIONEER ASSET MANAGEMENT SA | LUXEMBOURG | LUXEMBOURG | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital EUR 10,000,000 | | | | | | |
| 427 PIONEER FUNDS DISTRIBUTOR INC | BOSTON | BOSTON | 01 | PIONEER INVESTMENT MANAGEMENT INC | 100.00 | |
| | | | | | | |
| Issued capital USD 2,060 | | | | | | |
| 428 PIONEER GLOBAL ASSET MANAGEMENT SPA | MILAN | MILAN | 01 | UNICREDIT SPA | 100.00 | |
| | | | | | | |
| Issued capital EUR 1,219,463,434 | | | | | | |
| 429 PIONEER GLOBAL FUNDS DISTRIBUTOR LTD | HAMILTON | HAMILTON | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital EUR 12,900 | | | | | | |
| 430 PIONEER GLOBAL INVESTMENTS (AUSTRALIA) PTY LIMITED | SYDNEY | SYDNEY | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital AUD 3,980,000 | | | | | | |
| 431 PIONEER GLOBAL INVESTMENTS (TAIWAN) LTD. | TAIPEI | TAIPEI | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital TWD 70,000,000 | | | | | | |
| 432 PIONEER GLOBAL INVESTMENTS LIMITED | DUBLIN | DUBLIN | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| | | | | | | |
| Issued capital EUR 752,500 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|--|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 433 PIONEER INSTITUTIONAL ASSET MANAGEMENT INC | WILMINGTON | BOSTON | 01 | PIONEER INVESTMENT MANAGEMENT USA INC. | 100.00 | |
| Issued capital USD 1,000 | | | | | | |
| 434 PIONEER INVESTMENT COMPANY AS | PRAGUE | PRAGUE | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| Issued capital CZK 61,000,000 | | | | | | |
| 435 PIONEER INVESTMENT FUND MANAGEMENT LIMITED | BUDAPEST | BUDAPEST | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| Issued capital HUF 100,000,000 | | | | | | |
| 436 PIONEER INVESTMENT MANAGEMENT INC | WILMINGTON | BOSTON | 01 | PIONEER INVESTMENT MANAGEMENT USA INC. | 100.00 | |
| Issued capital USD 20,990 | | | | | | |
| 437 PIONEER INVESTMENT MANAGEMENT LIMITED | DUBLIN | DUBLIN | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| Issued capital EUR 1,032,912 | | | | | | |
| 438 PIONEER INVESTMENT MANAGEMENT SOC. DI GESTIONE DEL RISPARMIO PER AZ | MILAN | MILAN | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| Issued capital EUR 51,340,995 | | | | | | |
| 439 PIONEER INVESTMENT MANAGEMENT USA INC. | WILMINGTON | BOSTON | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| Issued capital USD 1 | | | | | | |
| 440 PIONEER INVESTMENTS (SCHWEIZ) GMBH | ZURICH | ZURICH | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| Issued capital CHF 20,000 | | | | | | |
| 441 PIONEER INVESTMENTS AUSTRIA GMBH | VIENNA | VIENNA | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| Issued capital EUR 5,000,000 | | | | | | |
| 442 PIONEER INVESTMENTS KAPITALANLAGEGESELLSCHAFT MBH | MUNICH | MUNICH | 01 | PIONEER GLOBAL ASSET MANAGEMENT SPA | 100.00 | |
| Issued capital EUR 6,500,000 | | | | | | |
| 443 PIONEER PEKAO INVESTMENT FUND COMPANY SA (POLISH NAME: PIONEER PEKAO TFI SA) | WARSAW | WARSAW | 01 | PIONEER PEKAO INVESTMENT MANAGEMENT SA | 100.00 | |
| Issued capital PLN 37,804,000 | | | | | | |
| 444 PIONEER PEKAO INVESTMENT MANAGEMENT SA | WARSAW | WARSAW | 01 | BANK PEKAO SA | 49.00 | |
| Issued capital PLN 28,914,000 | | | | | | |
| PIONEER GLOBAL ASSET MANAGEMENT SPA | | | | | | |
| 445 PIRTA VERWALTUNGS GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 2,067,138 | | | | | | |
| 446 POLLUX IMMOBILIEN GMBH | VIENNA | VIENNA | 01 | PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | 0.20 | |
| Issued capital EUR 36,500 | | | | | | |
| UNICREDIT BANK AUSTRIA AG | | | | | | |
| 447 POMINVEST DD | SPLIT | SPLIT | 01 | ZAGREBACKA BANKA D.D. | 88.66 | 88.95 |
| Issued capital HRK 17,434,000 | | | | | | |
| 448 PORTIA GRUNDSTUCKS-VERWALTUNGSGESELLSCHAFT MBH & CO. OBJEKT KG | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FUR GEBAUDE MBH & CO KG | 100.00 | |
| Issued capital EUR 500,013,550 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|---|-------------|-----------------------|--|---|----------------------------------|
| | | | | HELD BY | HOLDING % |
| | | | | | VOTING RIGHTS % (²) |
| 449 PORTIA GRUNDSTUCKSVERWALTUNGS-GESELLSCHAFT MIT BESCHRANKTER HAFTUNG | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FUR GEBAUDE MBH & CO KG | 100.00 |
| | | | | Issued capital EUR 25,600 | |
| 450 POSATO LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 |
| 451 PRELUDE GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 98.80 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 1.00 |
| 452 PRIVATE JOINT STOCK COMPANY FERROTRADE INTERNATIONAL (IN LIQU.) | KIEV | KIEV | 01 | PUBLIC JOINT STOCK COMPANY UKRSOTSBANK | 100.00 |
| | | | | Issued capital UAH 130,673,000 | |
| 453 PRO WOHNBAU AG | VIENNA | VIENNA | 01 | IMMOBILIEN HOLDING GMBH | 99.69 |
| | | | | Issued capital EUR 23,621,113 | |
| | | | | KLEA TERRAIN- UND BAU-GESELLSCHAFT M.B.H. | 0.31 |
| 454 PROJEKT-LEASE GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | ARNO GRUNDSTUECKSVERWALTUNGS GESELLSCHAFT M.B.H. | 74.80 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 |
| 455 PRVA STAMBENA STEDIONICA DD ZAGREB | ZAGREB | ZAGREB | 01 | ZAGREBACKA BANKA D.D. | 100.00 |
| | | | | Issued capital HRK 80,000,000 | |
| 456 PUBLIC JOINT STOCK COMPANY UKRSOTSBANK | KIEV | KIEV | 01 | UNICREDIT BANK AUSTRIA AG | 91.36 |
| | | | | Issued capital UAH 7,866,182,810 | 8.44 |
| | | | | UNICREDIT SPA | 8.44 |
| 457 PURE FUNDING No. 10 LTD | DUBLIN | DUBLIN | 04 | UNICREDIT BANK AG | .. |
| | | | | | (³) |
| 458 QUADEC Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |
| 459 QUART Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG ANLAGEN LEASING GMBH | 99.80 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| 460 QUINT Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | Issued capital EUR 36,500 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % ⁽²⁾ |
|---|-------------------|-----------------------|-------------------------------------|--|-----------|--------------------------------|
| | | | | HELD BY | HOLDING % | |
| 461 RAMSES IMMOBILIEN GESELLSCHAFT M.B.H. & CO OG | VIENNA | VIENNA | 01 | PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | 0.50 | |
| Issued capital EUR 36,500 | | | | RAMSES-IMMOBILIENHOLDING GMBH | 0.20 | |
| | | | | UNICREDIT BANK AUSTRIA AG | 99.30 | |
| 462 RANA-LIEGENSCHAFTSVERWERTUNG GMBH | VIENNA | VIENNA | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 99.90 | |
| Issued capital EUR 72,700 | | | | | | |
| 463 REAL ESTATE MANAGEMENT POLAND SP. Z O.O. | WARSAW | WARSAW | 01 | UNICREDIT LEASING S.P.A. | 100.00 | |
| Issued capital PLN 124,500 | | | | | | |
| 464 REAL INVEST EUROPE D BA RI KAG | VIENNA | VIENNA | 04 | UNICREDIT BANK AUSTRIA AG | .. | ⁽³⁾ |
| 465 REAL INVEST IMMOBILIEN GMBH | VIENNA | VIENNA | 01 | TREUCONSULT BETEILIGUNGSGESELLSCHAFT M.B.H. | 99.00 | |
| Issued capital EUR 36,400 | | | | | | |
| 466 REAL-LEASE GRUNDSTUECKSVERWALTUNGS- GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 467 REAL-RENT LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 73,000 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 468 REDSTONE MORTGAGES LIMITED | LONDON | LONDON | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital GBP 100,000 | | | | | | |
| 469 REGEV REALITAETENVERWERTUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 726,728 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 470 RHOTERRA GESELLSCHAFT FUR IMMOBILIENVERWALTUNG MBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 93.85 | |
| Issued capital EUR 26,000 | | | | UNICREDIT BANK AG | 6.15 | |
| 471 RIGEL IMMOBILIEN GMBH | VIENNA | VIENNA | 01 | PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT BANK AUSTRIA AG | 99.80 | |
| 472 RONCASA IMMOBILIEN-VERWALTUNGS GMBH | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 | |
| Issued capital EUR 256,000 | | | | | | |
| 473 ROSENKAVALIER 2008 GMBH | FRANKFURT AM MAIN | FRANKFURT AM MAIN | 04 | UNICREDIT BANK AG | .. | ⁽³⁾ |
| 474 ROSENKAVALIER 2015 UG | FRANKFURT AM MAIN | FRANKFURT AM MAIN | 04 | UNICREDIT BANK AG | .. | ⁽³⁾ |
| 475 ROYSTON LEASING LIMITED | GRAND CAYMAN | GRAND CAYMAN | 04 | UNICREDIT BANK AG | .. | ⁽³⁾ |
| 476 RSB ANLAGENVERMIETUNG GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 99.80 | |
| Issued capital EUR 36,337 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|---|-------------|-----------------------|--|---|----------------------------------|
| | | | | HELD BY | HOLDING % |
| | | | | | VOTING RIGHTS % (²) |
| 477 RVT BAUTRAEGER GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | IMMOBILIEN HOLDING GMBH | 100.00 |
| Issued capital EUR 37,000 | | | | | |
| 478 SALONE N. 1 SPA | CONEGLIANO | CONEGLIANO | 01 | UNICREDIT SPA | 100.00 |
| Issued capital EUR 100,000 | | | | | |
| 479 SALONE N. 2 SPA | CONEGLIANO | CONEGLIANO | 01 | UNICREDIT SPA | 100.00 |
| Issued capital EUR 100,000 | | | | | |
| 480 SALONE N. 3 SPA | CONEGLIANO | CONEGLIANO | 01 | UNICREDIT SPA | 100.00 |
| Issued capital EUR 100,000 | | | | | |
| 481 SALVATORPLATZ-GRUNDSTUCKSGESELLSCHAFT MBH & CO. OHG SAARLAND | MUNICH | MUNICH | 01 | HVB GESELLSCHAFT FUR GEBAUDE MBH & CO KG | 100.00 |
| Issued capital EUR 1,533,900 | | | | | |
| 482 SALVATORPLATZ-GRUNDSTUCKSGESELLSCHAFT MBH & CO. OHG VERWALTUNGZENTRUM | MUNICH | MUNICH | 01 | PORTIA GRUNDSTUKS-VERWALTUNGSGESELLSCHAFT MBH & CO. OBJEKT KG | 97.78 |
| Issued capital EUR 2,300,850 | | | | | |
| TIVOLI GRUNDSTUKS-AKTIENGESSELLSCHAFT | | | | | 2.22 |
| 483 SALVATORPLATZ-GRUNDSTUECKSGESELLSCHAFT MIT BESCHRAENKTER HAFTUNG | MUNICH | MUNICH | 01 | PORTIA GRUNDSTUKS-VERWALTUNGSGESELLSCHAFT MBH & CO. OBJEKT KG | 100.00 |
| Issued capital EUR 511,300 | | | | | |
| 484 SANITA' - S.R.L. IN LIQUIDAZIONE | ROME | ROME | 01 | UNICREDIT SPA | 99.60 |
| Issued capital EUR 5,164,333 | | | | | |
| 485 SAS-REAL INGATLANUEZEMELTETOE ES KEZELOE KFT. (ENGLISH :SAS-REAL KFT) | BUDAPEST | BUDAPEST | 01 | UNICREDIT BANK HUNGARY ZRT. | 100.00 |
| Issued capital HUF 750,000,000 | | | | | |
| 486 SCHOELLERBANK AKTIENGESSELLSCHAFT | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 |
| Issued capital EUR 20,000,000 | | | | | |
| 487 SCHOELLERBANK INVEST AG | SALZBURG | SALZBURG | 01 | SCHOELLERBANK AKTIENGESSELLSCHAFT | 100.00 |
| Issued capital EUR 2,543,549 | | | | | |
| 488 SECA-LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | 74.80 |
| Issued capital EUR 36,500 | | | | | |
| UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | | | | | |
| UNICREDIT LEASING (AUSTRIA) GMBH | | | | | |
| 489 SEDEC Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| Issued capital EUR 36,500 | | | | | |
| UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | | | | | |
| 490 SELFOSS BETEILIGUNGSGESELLSCHAFT MBH | GRUNWALD | GRUNWALD | 01 | HVB PROJEKT GMBH | 100.00 |
| Issued capital EUR 25,000 | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % ⁽²⁾ |
|---|-------------|-----------------------|-------------------------------------|---|-----------|--------------------------------|
| | | | | HELD BY | HOLDING % | |
| 491 SEXT Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 492 SIA UNICREDIT INSURANCE BROKER | RIGA | RIGA | 01 | SIA UNICREDIT LEASING | 100.00 | |
| Issued capital EUR 15,082 | | | | | | |
| 493 SIA UNICREDIT LEASING | RIGA | RIGA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 15,569,120 | | | | | | |
| 494 SIGMA LEASING GMBH | VIENNA | VIENNA | 01 | CALG ANLAGEN LEASING GMBH | 99.40 | |
| Issued capital EUR 18,286 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 0.40 | |
| 495 SIMON VERWALTUNGS-AKTIENGESELLSCHAFT I.L. | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 99.98 | |
| Issued capital EUR 2,556,459 | | | | | | |
| 496 SIRIUS IMMOBILIEN GMBH | VIENNA | VIENNA | 01 | PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT BANK AUSTRIA AG | 99.80 | |
| 497 SIRIUS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 5.00 | |
| Issued capital EUR 30,000 | | | | SOLOS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH & CO. SIRIUS BETEILIGUNGS KG | 95.00 | |
| 498 SOCIETA' DI GESTIONI ESATTORIALI IN SICILIA SO.G.E.S.I. S.P.A. IN LIQ. | PALERMO | PALERMO | 01 | UNICREDIT SPA | 80.00 | |
| Issued capital EUR 36,151,500 | | | | | | |
| 499 SOCIETA' ITALIANA GESTIONE ED INCASSO CREDITI S.P.A. IN LIQUIDAZIONE | ROME | ROME | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 341,916 | | | | | | |
| 500 SOCIETA' VERONESE GESTIONE COMPRAVENDITA IMMOBILI A.R.L. | ROME | ROME | 01 | NUOVA COMPAGNIA DI PARTECIPAZIONI SPA | 100.00 | |
| Issued capital EUR 108,500 | | | | | | |
| 501 SOFIGERE SOCIETE PAR ACTIONS SIMPLIFIEE | PARIS | PARIS | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 40,000 | | | | | | |
| 502 SOLOS IMMOBILIEN- UND PROJEKTENTWICKLUNGS GMBH & CO. SIRIUS BETEILIGUNGS KG | MUNICH | MUNICH | 01 | HVB PROJEKT GMBH | 100.00 | |
| Issued capital EUR 35,800 | | | | | | |
| 503 SONATA LEASING-GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | ARNO GRUNDSTUECKSVERWALTUNGS GESELLSCHAFT M.B.H. | 1.00 | |
| Issued capital EUR 36,336 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 98.80 | |
| 504 SPECTRUM GRUNDSTUECKSVERWALTUNGS- GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | WOEM GRUNDSTUECKSVERWALTUNGS- GESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 36,336 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|---|-------------|-----------------------|--|---|----------------------------------|
| | | | | HELD BY | HOLDING % |
| | | | | | VOTING RIGHTS % (²) |
| 505 SPREE GALERIE HOTELBETRIEBSGESELLSCHAFT MBH | MUNICH | MUNICH | 01 | ARGENTAURUS IMMOBILIEN-VERMIETUNGS- UND VERWALTUNGS GMBH | 100.00 |
| Issued capital EUR 511,300 | | | | | |
| 506 STEWE GRUNDSTUECKSVERWALTUNGS- GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | PROJEKT-LEASE GRUNDSTUECKSVERWALTUNGS- GESELLSCHAFT M.B.H. | 24.00 |
| Issued capital EUR 36,337 | | | | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 75.80 |
| 507 STRUCTURED INVEST SOCIETE ANONYME | LUXEMBOURG | LUXEMBOURG | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital EUR 125,500 | | | | | |
| 508 STRUCTURED LEASE GMBH | HAMBURG | HAMBURG | 01 | UNICREDIT LEASING GMBH | 100.00 |
| Issued capital EUR 250,000 | | | | | |
| 509 SUCCESS 2015 B.V. | AMSTERDAM | AMSTERDAM | 04 | UNICREDIT LEASING (AUSTRIA) GMBH | .. ⁽³⁾ |
| Issued capital EUR 1 | | | | | |
| 510 SUVREMENE POSLOVNE KOMUNIKACIJE D.O.O | ZAGREB | ZAGREB | 01 | ZAGREBACKA BANKA D.D. | 100.00 |
| Issued capital HRK 1,110,000 | | | | | |
| 511 SVIF UKRSOTSBUD | KIEV | KIEV | 04 | PUBLIC JOINT STOCK COMPANY UKRSOTSBANK | .. ⁽³⁾ |
| 512 T & P FRANKFURT DEVELOPMENT B.V. | AMSTERDAM | AMSTERDAM | 01 | HVB PROJEKT GMBH | 100.00 |
| Issued capital EUR 4,938,271 | | | | | |
| 513 T & P VASTGOED STUTTGART B.V. | AMSTERDAM | AMSTERDAM | 01 | HVB PROJEKT GMBH | 87.50 |
| Issued capital EUR 10,769,773 | | | | | |
| 514 TERRENO GRUNDSTUCKSVERWALTUNG GMBH & CO. ENTWICKLUNGS- UND FINANZIERUNGSVERMITTLUNGS-KG | MUNICH | MUNICH | 01 | HVB TECTA GMBH | 75.00 |
| Issued capital EUR 920,400 | | | | | |
| 515 TERRONDA DEVELOPMENT B.V. | AMSTERDAM | AMSTERDAM | 01 | HVB PROJEKT GMBH | 100.00 |
| Issued capital EUR 1,252,433 | | | | | |
| 516 TERZ Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 |
| 517 TIVOLI GRUNDSTUCKS-AKTIENGESELLSCHAFT | MUNICH | MUNICH | 01 | PORTIA GRUNDSTUCKS- VERWALTUNGSGESELLSCHAFT MBH & CO. OBJEKT KG | 99.67 |
| Issued capital EUR 6,240,000 | | | | | |
| 518 TRANSTERRA GESELLSCHAFT FÜR IMMOBILIENVERWALTUNG MBH | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 93.85 |
| Issued capital EUR 26,000 | | | | UNICREDIT BANK AG | 6.15 |
| 519 TREDEC Z IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 520 TREUCONSULT BETEILIGUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BANK AUSTRIA REAL INVEST IMMOBILIEN-MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 365,000 | | | | | | |
| 521 TREV FINANCE N 3 SRL (CARTOLARIZZAZIONE : TREV FINANCE 3) | CONEGLIANO | CONEGLIANO | 04 | UNICREDIT SPA | .. | (3) |
| 522 TREV FINANCE N. 3 S.R.L. | CONEGLIANO | CONEGLIANO | 01 | UNICREDIT SPA | 60.00 | |
| Issued capital EUR 10,000 | | | | | | |
| 523 TREV FINANCE S.R.L. | CONEGLIANO | CONEGLIANO | 01 | UNICREDIT SPA | 80.00 | |
| Issued capital EUR 10,000 | | | | | | |
| 524 TRICASA GRUNDBESITZGESELLSCHAFT MBH & CO. 1. VERMIETUNGS KG | MUNICH | MUNICH | 01 | HYP REAL HAUS- UND GRUNDBESITZ GESELLSCHAFT MBH | .. | |
| Issued capital EUR 6,979,476 | | | | | | |
| ORESTOS IMMOBILIEN-VERWALTUNGS GMBH | | | | | 100.00 | |
| 525 TRICASA GRUNDBESITZGESELLSCHAFT DES BURGERLICHEN RECHTS NR. 1 | MUNICH | MUNICH | 01 | ORESTOS IMMOBILIEN-VERWALTUNGS GMBH | 100.00 | |
| Issued capital EUR 13,687,272 | | | | | | |
| 526 TRIESTE ADRIATIC MARITIME INITIATIVES SRL | TRIESTE | TRIESTE | 03 | UNICREDIT SPA | 36.86 | |
| Issued capital EUR 3,300,000 | | | | | | |
| 527 TRINTRADE VERMOGENSVERWALTUNGS-GESELLSCHAFT MIT BESCHRANKTER HAFTUNG | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 102,300 | | | | | | |
| 528 U2 ASPERN BAUPLATZ 1 BETEILIGUNGS-GMBH | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 100.00 | |
| Issued capital EUR 35,000 | | | | | | |
| 529 U2 ASPERN BAUPLATZ 1 GMBH & CO KG | VIENNA | VIENNA | 01 | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH | 90.00 | .. |
| Issued capital EUR 10,000 | | | | | | |
| EUROGATE PROJEKTENTWICKLUNG GMBH | | | | | | |
| .. 100.00 | | | | | | |
| U2 ASPERN BAUPLATZ 1 BETEILIGUNGS-GMBH | | | | | | |
| 10.00 .. | | | | | | |
| 530 UCL NEKRETNINE D.O.O. | SARAJEVO | SARAJEVO | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 30.00 | |
| Issued capital BAM 10,000 | | | | | | |
| UNICREDIT LEASING (AUSTRIA) GMBH | | | | | | |
| 70.00 .. | | | | | | |
| 531 UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | VIENNA | VIENNA | 01 | ALLEGRO LEASING GESELLSCHAFT M.B.H. | 10.00 | |
| Issued capital EUR 10,000 | | | | | | |
| BA EUROLEASE BETEILIGUNGSGESELLSCHAFT M.B.H. | | | | | | |
| 90.00 .. | | | | | | |
| 532 UCTAM BALTICS SIA | RIGA | RIGA | 01 | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 100.00 | |
| Issued capital EUR 4,265,585 | | | | | | |
| 533 UCTAM BULGARIA EOOD | SOFIA | SOFIA | 01 | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 100.00 | |
| Issued capital BGN 20,000 | | | | | | |
| 534 UCTAM CZECH REPUBLIC SRO | PRAGUE | PRAGUE | 01 | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 99.96 | |
| Issued capital CZK 45,500,000 | | | | | | |
| UNICREDIT TURN-AROUND MANAGEMENT GMBH 0.04 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 535 UCTAM D.O.O. BEOGRAD | BELGRADE | BELGRADE | 01 | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 100.00 | |
| Issued capital RSD 564,070,470 | | | | | | |
| 536 UCTAM HUNGARY KFT | BUDAPEST | BUDAPEST | 01 | EUROPA BEFEKTETESI ALAPKEZELOE ZRT (EUROPA INVESTMENT FUND MANAGEMENT LTD.) | 0.33 | |
| Issued capital HUF 10,200,000 | | | | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 99.67 | |
| 537 UCTAM RO S.R.L. | BUCHAREST | BUCHAREST | 01 | UCTAM BALTIKS SIA | .. | |
| Issued capital RON 30,257,830 | | | | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 100.00 | |
| 538 UCTAM RU LIMITED LIABILITY COMPANY | MOSCOW | MOSCOW | 01 | AO UNICREDIT BANK | .. | |
| Issued capital RUB 4,000,000 | | | | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 100.00 | |
| 539 UCTAM UKRAINE LLC | KIEV | KIEV | 01 | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 99.99 | |
| Issued capital UAH 1,013,324 | | | | | | |
| 540 UCTAM UPRAVLJANJE D.O.O. | LJUBLJANA | LJUBLJANA | 01 | UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | 100.00 | |
| Issued capital EUR 7,500 | | | | | | |
| 541 UFFICIOUM IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | KUTRA GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | 5.00 | |
| Issued capital EUR 36,337 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 95.00 | |
| 542 UNI IT SRL | TRENTO | TRENTO | 01 | UNICREDIT BUSINESS INTEGRATED SOLUTIONS SOCIETA CONSORTILE PER AZIONI | 51.00 | |
| Issued capital EUR 1,000,000 | | | | | | |
| 543 UNICOM IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 544 UNICREDIT (CHINA) ADVISORY LIMITED | BEIJING | BEIJING | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital CNY 826,410 | | | | | | |
| 545 UNICREDIT AURORA LEASING GMBH | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 | |
| Issued capital EUR 219,000 | | | | | | |
| 546 UNICREDIT BANK A.D. BANJA LUKA | BANJA LUKA | BANJA LUKA | 01 | UNICREDIT BANK AUSTRIA AG | 98.43 | |
| Issued capital BAM 97,055,000 | | | | | | |
| 547 UNICREDIT BANK AG | MUNICH | MUNICH | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 2,407,151,016 | | | | | | |
| 548 UNICREDIT BANK AUSTRIA AG | VIENNA | VIENNA | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 1,681,033,521 | | | | | | |
| 549 UNICREDIT BANK CZECH REPUBLIC AND SLOVAKIA, A.S. | PRAGUE | PRAGUE | 01 | UNICREDIT BANK AUSTRIA AG | 99.96 | |
| Issued capital CZK 8,754,617,898 | | | | | | |
| 550 UNICREDIT BANK D.D. | MOSTAR | MOSTAR | 01 | ZAGREBACKA BANKA D.D. | 99.35 | 93.31 |
| Issued capital BAM 119,195,000 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS ⁽²⁾ |
|---|-------------|-----------------------|--|--|-----------|---------------------------------|
| | | | | HELD BY | HOLDING % | |
| 551 UNICREDIT BANK HUNGARY ZRT. | BUDAPEST | BUDAPEST | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital HUF 24,118,220,000 | | | | | | |
| 552 UNICREDIT BANK IRELAND PLC | DUBLIN | DUBLIN | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 1,343,118,650 | | | | | | |
| 553 UNICREDIT BANK S.A. | BUCHAREST | BUCHAREST | 01 | ARNO GRUNDSTUECKSVERWALTUNGS GESELLSCHAFT M.B.H. | 0.01 | |
| Issued capital RON 1,101,604,066 | | | | | | |
| BANK AUSTRIA-CEE BETEILIGUNGSGMBH | | | | | | |
| BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | | | | | | |
| UNICREDIT BANK AUSTRIA AG | | | | | | |
| 95.62 | | | | | | |
| UNICREDIT LEASING (AUSTRIA) GMBH | | | | | | |
| 0.01 | | | | | | |
| 554 UNICREDIT BANK SERBIA JSC | BELGRADE | BELGRADE | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital RSD 23,607,620,000 | | | | | | |
| 555 UNICREDIT BANKA SLOVENIJA D.D. | LJUBLJANA | LJUBLJANA | 01 | UNICREDIT BANK AUSTRIA AG | 99.99 | |
| Issued capital EUR 20,383,765 | | | | | | |
| 556 UNICREDIT BETEILIGUNGS GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 1,000,000 | | | | | | |
| 557 UNICREDIT BPC MORTAGE SRL (COVERED BONDS) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | ⁽³⁾ |
| 558 UNICREDIT BPC MORTGAGE S.R.L. | VERONA | VERONA | 01 | UNICREDIT SPA | 60.00 | |
| Issued capital EUR 12,000 | | | | | | |
| 559 UNICREDIT BROKER D.O.O. SARAJEVO BROKERSKO DRUSTVO U OSIGURANJU | SARAJEVO | SARAJEVO | 01 | UNICREDIT BANK D.D. | 49.00 | |
| Issued capital BAM 7,823 | | | | | | |
| 01 | | | | | | |
| UNICREDIT INSURANCE MANAGEMENT CEE GMBH | | | | | | |
| 560 UNICREDIT BROKER S.R.O. | BRATISLAVA | BRATISLAVA | 01 | UNICREDIT LEASING SLOVAKIA A.S. | 100.00 | |
| Issued capital EUR 8,266 | | | | | | |
| 561 UNICREDIT BULBANK AD | SOFIA | SOFIA | 01 | UNICREDIT BANK AUSTRIA AG | 99.45 | |
| Issued capital BGN 285,776,674 | | | | | | |
| UNICREDIT SPA | | | | | | |
| .. | | | | | | |
| 562 UNICREDIT BUSINESS INTEGRATED SOLUTIONS AUSTRIA GMBH | VIENNA | VIENNA | 01 | UNICREDIT BUSINESS INTEGRATED SOLUTIONS SOCIETA CONSORZIALE PER AZIONI | 100.00 | |
| Issued capital EUR 1,200,000 | | | | | | |
| 563 UNICREDIT BUSINESS INTEGRATED SOLUTIONS SOCIETA CONSORZIALE PER AZIONI | MILAN | MILAN | 01 | CORDUSIO SOCIETA' FIDUCIARIA PER AZIONI | .. | |
| Issued capital EUR 237,523,160 | | | | | | |
| FINECOBANK SPA | | | | | | |
| .. | | | | | | |
| HVB - MILAN (BAYERISCHE HYPO UND VEREINSBANK A.G.) | | | | | | |
| .. | | | | | | |
| PIONEER INVESTMENT MANAGEMENT SOC. DI GESTIONE DEL RISPARMIO PER AZ | | | | | | |
| .. | | | | | | |
| UNICREDIT BANK AG | | | | | | |
| .. | | | | | | |
| UNICREDIT FACTORING SPA | | | | | | |
| .. | | | | | | |
| UNICREDIT SPA | | | | | | |
| 100.00 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|--|--------------|-----------------------|--|---|----------------------------------|
| | | | | HELD BY | HOLDING % |
| | | | | | VOTING RIGHTS % (²) |
| 564 UNICREDIT CAPITAL MARKETS LLC | NEW YORK | NEW YORK | 01 | UNICREDIT U.S. FINANCE LLC | 100.00 |
| Issued capital USD 100,100 | | | | | |
| 565 UNICREDIT CENTER AM KAISERWASSER GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 |
| Issued capital EUR 35,000 | | | | | |
| 566 UNICREDIT CONSUMER FINANCING EAD | SOFIA | SOFIA | 01 | UNICREDIT BULBANK AD | 100.00 |
| Issued capital BGN 2,800,000 | | | | | |
| 567 UNICREDIT CONSUMER FINANCING IFN S.A. | BUCUREST | BUCHAREST | 01 | UNICREDIT BANK S.A. | 50.10 |
| Issued capital RON 103,269,200 | | | | | |
| 568 UNICREDIT DELAWARE INC | DOVER | NEW YORK | 01 | UNICREDIT SPA | 100.00 |
| | | | | Issued capital USD 1,000 | |
| 569 UNICREDIT DIRECT SERVICES GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital EUR 767,000 | | | | | |
| 570 UNICREDIT FACTORING CZECH REPUBLIC AND SLOVAKIA, A.S. | PRAGUE | PRAGUE | 01 | UNICREDIT BANK CZECH REPUBLIC AND SLOVAKIA, A.S. | 100.00 |
| Issued capital CZK 222,600,000 | | | | | |
| 571 UNICREDIT FACTORING EAD | SOFIA | SOFIA | 01 | UNICREDIT BULBANK AD | 100.00 |
| Issued capital BGN 1,000,000 | | | | | |
| 572 UNICREDIT FACTORING SPA | MILAN | MILAN | 01 | UNICREDIT SPA | 100.00 |
| Issued capital EUR 414,348,000 | | | | | |
| 573 UNICREDIT FLEET MANAGEMENT S.R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 |
| Issued capital CZK 5,000,000 | | | | | |
| 574 UNICREDIT FLEET MANAGEMENT S.R.O. | BRATISLAVA | BRATISLAVA | 01 | UNICREDIT LEASING SLOVAKIA A.S. | 100.00 |
| Issued capital EUR 6,639 | | | | | |
| 575 UNICREDIT FUGGETLEN BIZTOSITASKOEVETITOES SZOLGALTATO KFT. | BUDAPEST | BUDAPEST | 01 | UNICREDIT BANK HUNGARY ZRT. | 100.00 |
| Issued capital HUF 5,000,000 | | | | | |
| 576 UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | VIENNA | VIENNA | 01 | EUROLEASE RAMSES IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | 99.80 |
| Issued capital EUR 14,383,206 | | | | | |
| 577 UNICREDIT GLOBAL BUSINESS SERVICES GMBH | UNTERFOHRING | UNTERFOHRING | 01 | UCLA IMMO-BEITELIGUNGSHOLDUNG GMBH & CO KG | 0.20 |
| | | | | Issued capital EUR 1,525,600 | |
| 578 UNICREDIT GLOBAL LEASING EXPORT GMBH | VIENNA | VIENNA | 01 | UNICREDIT GLOBAL LEASING PARTICIPATION MANAGEMENT GMBH | 100.00 |
| Issued capital EUR 11,745,607 | | | | | |
| 579 UNICREDIT GLOBAL LEASING PARTICIPATION MANAGEMENT GMBH | VIENNA | VIENNA | 01 | UNICREDIT LEASING S.P.A. | 100.00 |
| Issued capital EUR 7,476,432 | | | | | |
| 580 UNICREDIT INGATLANLIZING ZRT | BEKESCABA | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 |
| Issued capital HUF 81,000,000 | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 581 UNICREDIT INSURANCE BROKER EOOD | SOFIA | SOFIA | 01 | UNICREDIT LEASING EAD | 100.00 | |
| Issued capital BGN 5,000 | | | | | | |
| 582 UNICREDIT INSURANCE BROKER SRL | BUCHAREST | BUCHAREST | 01 | UNICREDIT LEASING CORPORATION IFN S.A. | 100.00 | |
| Issued capital RON 150,000 | | | | | | |
| 583 UNICREDIT INSURANCE MANAGEMENT CEE GMBH | VIENNA | VIENNA | 01 | DV ALPHA GMBH | 100.00 | |
| Issued capital EUR 156,905 | | | | | | |
| 584 UNICREDIT INTERNATIONAL BANK (LUXEMBOURG) SA | LUXEMBOURG | LUXEMBOURG | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 10,000,000 | | | | | | |
| 585 UNICREDIT JELZALOGBANK ZRT. | BUDAPEST | BUDAPEST | 01 | UNICREDIT BANK HUNGARY ZRT. | 100.00 | |
| Issued capital HUF 3,000,000,000 | | | | | | |
| 586 UNICREDIT KFZ LEASING GMBH | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 648,265 | | | | | | |
| 587 UNICREDIT LEASING (AUSTRIA) GMBH | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 10.00 | |
| Issued capital EUR 93,510,420 | | | | | | |
| PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | | | | | | |
| UNICREDIT BANK AUSTRIA AG | | | | | | |
| 588 UNICREDIT LEASING AVIATION GMBH | HAMBURG | HAMBURG | 01 | UNICREDIT LEASING GMBH | 100.00 | |
| Issued capital EUR 1,600,000 | | | | | | |
| 589 UNICREDIT LEASING CORPORATION IFN S.A. | BUCHAREST | BUCHAREST | 01 | UNICREDIT BANK S.A. | 99.96 | |
| Issued capital RON 90,989,013 | | | | | | |
| UNICREDIT CONSUMER FINANCING IFN S.A. | | | | | | |
| 590 UNICREDIT LEASING CROATIA D.O.O. ZA LEASING | ZAGREB | ZAGREB | 01 | ZAGREBACKA BANKA D.D. | 100.00 | |
| Issued capital HRK 28,741,800 | | | | | | |
| 591 UNICREDIT LEASING CZ, A.S. | PRAGUE | PRAGUE | 01 | UNICREDIT BANK CZECH REPUBLIC AND SLOVAKIA, A.S. | 100.00 | |
| Issued capital CZK 981,452,000 | | | | | | |
| 592 UNICREDIT LEASING D.O.O. | SARAJEVO | SARAJEVO | 01 | UNICREDIT BANK D.D. | 100.00 | |
| Issued capital BAM 8,479,356 | | | | | | |
| 593 UNICREDIT LEASING EAD | SOFIA | SOFIA | 01 | UNICREDIT BULBANK AD | 100.00 | |
| Issued capital BGN 2,605,000 | | | | | | |
| 594 UNICREDIT LEASING FINANCE GMBH | HAMBURG | HAMBURG | 01 | UNICREDIT LEASING GMBH | 100.00 | |
| Issued capital EUR 17,580,000 | | | | | | |
| 595 UNICREDIT LEASING FLEET MANAGEMENT S.R.L. | BUCHAREST | BUCHAREST | 01 | DV ALPHA GMBH | 90.02 | |
| Issued capital RON 680,000 | | | | | | |
| UNICREDIT LEASING CORPORATION IFN S.A. | | | | | | |
| 596 UNICREDIT LEASING FUHRPARKMANAGEMENT GMBH | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 | |
| Issued capital EUR 364,000 | | | | | | |
| 597 UNICREDIT LEASING GMBH | HAMBURG | HAMBURG | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 15,000,000 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | |
|---|-------------|-----------------------|--|---|----------------------------------|
| | | | | HELD BY | HOLDING % |
| | | | | | VOTING RIGHTS % (²) |
| 598 UNICREDIT LEASING HUNGARY ZRT | BUDAPEST | BUDAPEST | 01 | UNICREDIT BANK HUNGARY ZRT. | 100.00 |
| Issued capital HUF 50,000,000 | | | | | |
| 599 UNICREDIT LEASING IMMOTRUCK ZRT. | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 |
| Issued capital HUF 50,000,000 | | | | | |
| 600 UNICREDIT LEASING INSURANCE SERVICES S.R.O. | BRATISLAVA | BRATISLAVA | 01 | UNICREDIT LEASING SLOVAKIA A.S. | 100.00 |
| Issued capital EUR 5,000 | | | | | |
| 601 UNICREDIT LEASING KFT | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 |
| Issued capital HUF 3,100,000 | | | | | |
| 602 UNICREDIT LEASING LUNA KFT | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 80.00 |
| Issued capital HUF 3,000,000 | | | | | |
| 603 UNICREDIT LEASING MARS KFT | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 80.00 |
| Issued capital HUF 3,000,000 | | | | | |
| 604 UNICREDIT LEASING S.P.A. | MILAN | MILAN | 01 | UNICREDIT SPA | 100.00 |
| Issued capital EUR 410,131,062 | | | | | |
| 605 UNICREDIT LEASING SLOVAKIA A.S. | BRATISLAVA | BRATISLAVA | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 |
| Issued capital EUR 26,560,000 | | | | | |
| 606 UNICREDIT LEASING SRBIJA D O O, BEOGRAD | BELGRADE | BELGRADE | 01 | UNICREDIT LEASING S.P.A. | 100.00 |
| Issued capital RSD 1,078,133,000 | | | | | |
| 607 UNICREDIT LEASING TECHNIKUM GMBH | VIENNA | VIENNA | 01 | LEASFINANZ GMBH | 99.80 |
| Issued capital EUR 1,435,000 | | | | | |
| UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG 0.20 | | | | | |
| 608 UNICREDIT LEASING TOB | KIEV | KIEV | 01 | UNICREDIT LEASING S.P.A. | 100.00 |
| Issued capital UAH 5,083,582 | | | | | |
| 609 UNICREDIT LEASING URANUS KFT | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 80.00 |
| Issued capital HUF 3,000,000 | | | | | |
| 610 UNICREDIT LEASING VERSICHERUNGSSERVICE GMBH & CO KG | VIENNA | VIENNA | 01 | UNICREDIT LEASING (AUSTRIA) GMBH | 100.00 |
| Issued capital EUR 36,500 | | | | | |
| 611 UNICREDIT LEASING, LEASING, D.O.O. | LJUBLJANA | LJUBLJANA | 01 | UNICREDIT BANKA SLOVENIJA D.D. | 100.00 |
| Issued capital EUR 25,039,658 | | | | | |
| 612 UNICREDIT LUNA LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG 0.20 | |
| Issued capital EUR 36,500 | | | | | |
| UNICREDIT LEASING (AUSTRIA) GMBH 99.80 | | | | | |
| 613 UNICREDIT LUXEMBOURG FINANCE SA | LUXEMBOURG | LUXEMBOURG | 01 | UNICREDIT INTERNATIONAL BANK (LUXEMBOURG) SA | 100.00 |
| Issued capital EUR 350,000 | | | | | |
| 614 UNICREDIT LUXEMBOURG S.A. | LUXEMBOURG | LUXEMBOURG | 01 | UNICREDIT BANK AG | 100.00 |
| Issued capital EUR 238,000,000 | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % ⁽²⁾ |
|---|-------------|-----------------------|-------------------------------------|---|-----------|--------------------------------|
| | | | | HELD BY | HOLDING % | |
| 615 UNICREDIT MOBILIEN UND KFZ LEASING GMBH | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 98.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 1.00 | |
| 616 UNICREDIT OBG S.R.L. | VERONA | VERONA | 01 | UNICREDIT SPA | 60.00 | |
| Issued capital EUR 10,000 | | | | | | |
| 617 UNICREDIT OBG SRL (COVERED BONDS) | VERONA | VERONA | 04 | UNICREDIT SPA | .. | (3) |
| 618 UNICREDIT OPERATIV LIZING KFT | BUDAPEST | BUDAPEST | 01 | UNICREDIT BANK HUNGARY ZRT. | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 619 UNICREDIT PARTNER D.O.O. BEOGRAD | BELGRADE | BELGRADE | 01 | ALLEGRO LEASING GESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital RSD 2,001,875 | | | | | | |
| 620 UNICREDIT PARTNER D.O.O. ZA TRGOVINI I USLUGE | ZAGREB | ZAGREB | 01 | UNICREDIT INSURANCE MANAGEMENT CEE GMBH | 20.00 | |
| Issued capital HRK 200,000 | | | | UNICREDIT LEASING CROATIA D.O.O. ZA LEASING | 80.00 | |
| 621 UNICREDIT PARTNER LLC | KIEV | KIEV | 01 | UNICREDIT INSURANCE MANAGEMENT CEE GMBH | 100.00 | |
| Issued capital UAH 53,557 | | | | | | |
| 622 UNICREDIT PEGASUS LEASING GMBH | VIENNA | VIENNA | 01 | CALG IMMOBILIEN LEASING GMBH | 74.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 25.00 | |
| 623 UNICREDIT POJISTOVACI MAKLERSKA SPOLS. R.O. | PRAGUE | PRAGUE | 01 | UNICREDIT LEASING CZ, A.S. | 100.00 | |
| Issued capital CZK 510,000 | | | | | | |
| 624 UNICREDIT POLARIS LEASING GMBH | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 625 UNICREDIT RENT D.O.O. BEOGRAD | BELGRADE | BELGRADE | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital RSD 3,285,948,900 | | | | | | |
| 626 UNICREDIT SUBITO CASA SPA | MILAN | MILAN | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 500,000 | | | | | | |
| 627 UNICREDIT TECHRENT LEASING GMBH | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 99.00 | |
| Issued capital EUR 36,336 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 1.00 | |
| 628 UNICREDIT TURN-AROUND MANAGEMENT CEE GMBH | VIENNA | VIENNA | 01 | UNICREDIT TURN-AROUND MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 750,000 | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|--|-------------|-----------------------|--|---|-------------------------------|--------------------------------|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 629 UNICREDIT TURN-AROUND MANAGEMENT GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 72,673 | | | | | | |
| 630 UNICREDIT U.S. FINANCE LLC | WILMINGTON | NEW YORK | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital USD 130 | | | | | | |
| 631 UNICREDIT ZAVAROVALNO ZASTOPNISKA DRUZBA D.O.O. | LJUBLJANA | LJUBLJANA | 01 | UNICREDIT INSURANCE MANAGEMENT CEE GMBH | 100.00 | |
| Issued capital EUR 40,000 | | | | | | |
| 632 UNICREDIT ZEGA LEASING-GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | | | 0.20 |
| 633 UNICREDIT ZWEITE BETEILIGUNGS GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 1,000,000 | | | | | | |
| 634 UNICREDIT-LEASING HOSPES KFT | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 1,000,000 | | | | | | |
| 635 UNICREDIT-LEASING NEPTUNUS KFT | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 96.35 | |
| Issued capital HUF 3,010,000 | | | | | | |
| 636 UNICREDIT-LEASING ORION INGATLANHASZNOSITO KORLATOLT FELELOSSEGUE TARSASAG | BUDAPEST | BUDAPEST | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HUF 3,000,000 | | | | | | |
| 637 UNICREDITO ITALIANO CAPITAL TRUST III | NEWARK | NEWARK | 01 | UNICREDITO ITALIANO FUNDING LLC III | 100.00 | |
| Issued capital EUR 1,000 | | | | | | |
| 638 UNICREDITO ITALIANO CAPITAL TRUST IV | NEWARK | NEWARK | 01 | UNICREDITO ITALIANO FUNDING LLC IV | 100.00 | |
| Issued capital GBP 1,000 | | | | | | |
| 639 UNICREDITO ITALIANO FUNDING LLC III | WILMINGTON | NEW YORK | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital EUR 1,000 | | | | | | |
| 640 UNICREDITO ITALIANO FUNDING LLC IV | WILMINGTON | NEW YORK | 01 | UNICREDIT SPA | 100.00 | |
| Issued capital GBP 1,000 | | | | | | |
| 641 UNIVERSALE INTERNATIONAL REALITAETEN GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 32,715,000 | | | | | | |
| 642 UNO-EINKAUFZENTRUM-VERWALTUNGSGESELLSCHAFT M.B.H. | LEONDING | LEONDING | 01 | TREUCONSULT BETEILIGUNGSGESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 37,000 | | | | | | |
| 643 US PROPERTY INVESTMENTS INC. | DALLAS | DALLAS | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital USD 100,000 | | | | | | |
| 644 V.M.G. VERMIETUNGSGESELLSCHAFT MBH | MUNICH | MUNICH | 01 | WEALTHCAP INVESTMENT SERVICES GMBH | 100.00 | |
| Issued capital EUR 25,565 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP ⁽¹⁾ | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % ⁽²⁾ |
|---|-------------|-----------------------|-------------------------------------|---|-----------|--------------------------------|
| | | | | HELD BY | HOLDING % | |
| 645 VANDERBILT CAPITAL ADVISORS LLC | WILMINGTON | CHICAGO | 01 | PIONEER INSTITUTIONAL ASSET MANAGEMENT INC | 100.00 | |
| Issued capital USD 1 | | | | | | |
| 646 VAPE COMMUNA LEASINGGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 74.80 | |
| Issued capital EUR 431,630 | | | | | | |
| | | | | | | |
| 647 VECTIGAL IMMOBILIEN GMBH | VIENNA | VIENNA | 01 | B A I BETEILIGUNGSVERWALTUNGS-GMBH | 100.00 | |
| Issued capital EUR 40,000 | | | | | | |
| 648 VECTIGAL IMMOBILIEN GMBH & CO KG | VIENNA | VIENNA | 01 | KLEA TERRAIN- UND BAU-GESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 2,470,930 | | | | | | |
| | | | | | | |
| 649 VERBA VERWALTUNGSGESELLSCHAFT MIT BESCHRANKTER HAFTUNG | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 1,023,000 | | | | | | |
| 650 VERMIETUNGSGESELLSCHAFT MBH & CO OBJEKT MOC KG | MUNICH | MUNICH | 01 | HVB IMMOBILIEN AG | 88.98 | 88.93 |
| Issued capital EUR 48,728,161 | | | | | | |
| | | | | | | |
| 651 VERWALTUNGSGESELLSCHAFT KATHARINENHOF MBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 511,292 | | | | | | |
| 652 VIENNA DC BAUTRAEGER GMBH | VIENNA | VIENNA | 01 | WED WIENER ENTWICKLUNGSGESELLSCHAFT FUER DEN DONAUARAUM AKTIENGESELLSCHAFT | 100.00 | |
| Issued capital EUR 18,168 | | | | | | |
| 653 VIENNA DC TOWER 1 LIEGENSCHAFTSBESITZ GMBH | VIENNA | VIENNA | 01 | WED DONAU-CITY GESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 17,500 | | | | | | |
| 654 VIENNA DC TOWER 2 LIEGENSCHAFTSBESITZ GMBH | VIENNA | VIENNA | 01 | WED DONAU-CITY GESELLSCHAFT M.B.H. | 100.00 | |
| Issued capital EUR 17,500 | | | | | | |
| 655 VILLINO PACELLI SRL | ROME | ROME | 01 | NUOVA COMPAGNIA DI PARTECIPAZIONI SPA | 100.00 | |
| Issued capital EUR 41,600 | | | | | | |
| 656 VISCONTI SRL | MILAN | MILAN | 01 | UNICREDIT SPA | 76.00 | |
| Issued capital EUR 11,000,000 | | | | | | |
| 657 VUWB INVESTMENTS INC. | ATLANTA | ATLANTA | 01 | WEALTHCAP FONDS GMBH | 100.00 | |
| Issued capital USD 10,000 | | | | | | |
| 658 WEALTH MANAGEMENT CAPITAL HOLDING GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 100.00 | |
| Issued capital EUR 26,000 | | | | | | |
| 659 WEALTHCAP AIRCRAFT 27 GMBH & CO GESCHLOSSENE INVESTMENTKG | GRUNWALD | GRUNWALD | 01 | WEALTHCAP AIRCRAFT 27 KOMPLEMENTAR GMBH | 49.95 | 33.33 |
| Issued capital USD 2,000 | | | | | | |
| | | | | | | |
| WEALTHCAP INVESTORENBETREUUNG GMBH | | | | | | |
| WEALTHCAP KAPITALVERWALTUNGSGESELLSCHAFT MBH | | | | | | |
| | | | | | | |
| WEALTHCAP KAPITALVERWALTUNGSGESELLSCHAFT MBH | | | | | | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|--|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 660 WEALTHCAP EQUITY GMBH | MUNICH | MUNICH | 01 | WEALTHCAP INITIATOREN GMBH | 100.00 | |
| Issued capital EUR 500,000 | | | | | | |
| 661 WEALTHCAP EQUITY MANAGEMENT GMBH | MUNICH | MUNICH | 01 | WEALTHCAP EQUITY GMBH | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 662 WEALTHCAP FONDS GMBH | MUNICH | MUNICH | 01 | WEALTHCAP INITIATOREN GMBH | 100.00 | |
| Issued capital EUR 512,000 | | | | | | |
| 663 WEALTHCAP INITIATOREN GMBH | MUNICH | MUNICH | 01 | WEALTH MANAGEMENT CAPITAL HOLDING GMBH | 100.00 | |
| Issued capital EUR 1,533,876 | | | | | | |
| 664 WEALTHCAP INVESTMENT SERVICES GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 10.00 | |
| Issued capital EUR 4,000,000 | | | | | | |
| WEALTH MANAGEMENT CAPITAL HOLDING GMBH | | | | | | |
| 665 WEALTHCAP INVESTMENTS INC. | WILMINGTON | ATLANTA | 01 | WEALTHCAP FONDS GMBH | 100.00 | |
| Issued capital USD 312,000 | | | | | | |
| 666 WEALTHCAP INVESTORENBETREUUNG GMBH | MUNICH | MUNICH | 01 | WEALTHCAP INVESTMENT SERVICES GMBH | 100.00 | |
| Issued capital EUR 60,000 | | | | | | |
| 667 WEALTHCAP KAPITALVERWALTUNGSGESELLSCHAFT MBH | MUNICH | MUNICH | 01 | WEALTH MANAGEMENT CAPITAL HOLDING GMBH | 100.00 | |
| Issued capital EUR 125,000 | | | | | | |
| 668 WEALTHCAP LEASING GMBH | GRUNWALD | MUNICH | 01 | WEALTH MANAGEMENT CAPITAL HOLDING GMBH | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 669 WEALTHCAP MANAGEMENT SERVICES GMBH | GRUNWALD | GRUNWALD | 01 | WEALTHCAP PEIA MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 50,000 | | | | | | |
| 670 WEALTHCAP PEIA KOMPLEMENTAR GMBH | GRUNWALD | GRUNWALD | 01 | WEALTHCAP PEIA MANAGEMENT GMBH | 100.00 | |
| Issued capital EUR 26,000 | | | | | | |
| 671 WEALTHCAP PEIA MANAGEMENT GMBH | MUNICH | MUNICH | 01 | UNICREDIT BANK AG | 6.00 | |
| Issued capital EUR 1,023,000 | | | | | | |
| WEALTH MANAGEMENT CAPITAL HOLDING GMBH | | | | | | |
| 672 WEALTHCAP REAL ESTATE MANAGEMENT GMBH | MUNICH | MUNICH | 01 | WEALTHCAP INVESTMENT SERVICES GMBH | 100.00 | |
| Issued capital EUR 60,000 | | | | | | |
| 673 WEALTHCAP STIFTUNGSTREUHAND GMBH | MUNICH | MUNICH | 01 | WEALTHCAP FONDS GMBH | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 674 WEALTHCAP USA IMMOBILIEN VERWALTUNGS GMBH | MUNICH | MUNICH | 01 | WEALTHCAP FONDS GMBH | 100.00 | |
| Issued capital EUR 25,000 | | | | | | |
| 675 WED DONAU-CITY GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | WED WIENER ENTWICKLUNGSGESELLSCHAFT FUER DEN DONAU Raum AKTIENGESELLSCHAFT | 100.00 | |
| Issued capital EUR 726,728 | | | | | | |
| 676 WED HOLDING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 59.60 | |
| Issued capital EUR 72,673 | | | | | | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|--|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 677 WED WIENER ENTWICKLUNGSGESELLSCHAFT FUER DEN DONURAUM AKTIENGESELLSCHAFT | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 38.00 | |
| Issued capital EUR 3,634,368 | | | | WED HOLDING GESELLSCHAFT M.B.H. | 62.00 | |
| 678 WMC AIRCRAFT 27 LEASING LIMITED | DUBLIN | DUBLIN | 01 | WEALTHCAP AIRCRAFT 27 GMBH & CO GESCHLOSSENE INVESTMENTKKG | 100.00 | |
| Issued capital USD 1 | | | | | | |
| 679 WOEM GRUNDSTUECKSVERWALTUNGS-GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 3,322,141 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 680 WOHNBAUERRICHTUNGS-UND-VERWERTUNGS-GMBH | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 0.28 | |
| Issued capital EUR 6,615,700 | | | | IMMOBILIEN HOLDING GMBH | 99.72 | |
| 681 WOHPARK BRANDENBURG-GORDEN GMBH | BRANDENBURG | BRANDENBURG | 01 | IMMOBILIEN HOLDING GMBH | 5.18 | |
| Issued capital EUR 51,150 | | | | KLEA TERRAIN- UND BAU-GESELLSCHAFT M.B.H. | 94.82 | |
| 682 Z LEASING ALFA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 683 Z LEASING ARKTUR IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 684 Z LEASING AURIGA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 685 Z LEASING CORVUS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BA EUROLEASE BETEILIGUNGSGESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 686 Z LEASING DORADO IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG GRUNDSTUECKVERWALTUNG GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 687 Z LEASING DRACO IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 688 Z LEASING GAMA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 689 Z LEASING GEMINI IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |

Part A - Accounting Policies

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | |
|---|-------------|-----------------------|--|--|-------------------------------|--------------------------------|
| | | | | HELD BY | HOLDING % % ⁽²⁾ | VOTING RIGHTS % ⁽²⁾ |
| 690 Z LEASING HEBE IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GEBAEUDELEASING GRUNDSTUCKSVERWALTUNGSESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 691 Z LEASING HERCULES IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 692 Z LEASING IPSILON IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT GARAGEN ERRICHTUNG UND VERWERTUNG GMBH | 99.80 | |
| 693 Z LEASING ITA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 694 Z LEASING JANUS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 695 Z LEASING KALLISTO IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 263,958 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 696 Z LEASING KAPA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 697 Z LEASING LYRA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | GALA GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 698 Z LEASING NEREIDE IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 699 Z LEASING OMEGA IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | CALG DELTA GRUNDSTUECKVERWALTUNG GMBH | 99.80 | |
| Issued capital EUR 36,500 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 700 Z LEASING PERSEUS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BANK AUSTRIA LEASING ARGO IMMOBILIEN LEASING GMBH | 100.00 | |
| Issued capital EUR 16,134,987 | | | | | | |
| 701 Z LEASING SCORPIUS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |

continued: Investments in subsidiaries

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (¹) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (²) |
|--|-------------|-----------------------|--|---|-----------|-------------------------------------|
| | | | | HELD BY | HOLDING % | |
| 702 Z LEASING TAURUS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | BA EUROLEASE BETEILIGUNGSGESELLSCHAFT M.B.H. | 99.80 | |
| Issued capital EUR 73,000 | | | | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| 703 Z LEASING VENUS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 99.80 | |
| 704 Z LEASING VOLANS IMMOBILIEN LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 01 | UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | 0.20 | |
| Issued capital EUR 36,500 | | | | UNICREDIT PEGASUS LEASING GMBH | 99.80 | |
| 705 ZABA PARTNER DOO ZA POSREDOVANJE U OSIGURANJU I REOSIGURANJU | ZAGREB | ZAGREB | 01 | ZAGREBACKA BANKA D.D. | 100.00 | |
| Issued capital HRK 1,500,000 | | | | | | |
| 706 ZAGREB NEKRETNINE DOO | ZAGREB | ZAGREB | 01 | ZAGREBACKA BANKA D.D. | 100.00 | |
| Issued capital HRK 5,000,000 | | | | | | |
| 707 ZAGREBACKA BANKA D.D. | ZAGREB | ZAGREB | 01 | UNICREDIT BANK AUSTRIA AG | 84.48 | |
| Issued capital HRK 6,404,839,100 | | | | | | |
| 708 ZANE BH DOO | SARAJEVO | SARAJEVO | 01 | ZAGREB NEKRETNINE DOO | 100.00 | |
| Issued capital BAM 131,529 | | | | | | |
| 709 ZAO LOCAT LEASING RUSSIA | MOSCOW | MOSCOW | 01 | OOO UNICREDIT LEASING | 100.00 | |
| Issued capital RUR 107,000,000 | | | | | | |
| 710 ZAPADNI TRGOVACKI CENTAR D.O.O. | RIJEKA | RIJEKA | 01 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 100.00 | |
| Issued capital HRK 20,000 | | | | | | |
| 711 ZB INVEST DOO | ZAGREB | ZAGREB | 01 | ZAGREBACKA BANKA D.D. | 100.00 | |
| Issued capital HRK 4,000,000 | | | | | | |
| 712 ZETA FUENF HANDELS GMBH | VIENNA | VIENNA | 01 | UNICREDIT BANK AUSTRIA AG | 100.00 | |
| Issued capital EUR 17,500 | | | | | | |
| 713 ZM REVITALISIERUNGS-UND VERMIETUNGS-GMBH | VIENNA | VIENNA | 01 | BA-CA MARKETS & INVESTMENT BETEILIGUNG GES.M.B.H. | 0.04 | |
| Issued capital EUR 2,056,561 | | | | IMMOBILIEN HOLDING GMBH | 99.96 | |

Notes to the table that shows the companies included in the scope of consolidation line-by-line:

(1) Type of relationship:

- 1 = majority of voting rights at ordinary shareholders' meeting;
- 2 = dominant influence at ordinary shareholders' meeting;
- 3 = agreements with other shareholders;
- 4 = other types of control;
- 5 = centralized management pursuant to paragraph 1 of Art.26 of "Legislative decree 87/92";
- 6 = centralized management pursuant to paragraph 2 of Art.26 of "Legislative decree 87/92";

(2) Voting rights available in general meeting. Voting rights are disclosed only if different from the percentage of ownership.

(3) Entities consolidated line by line under IFRS10 as a result of the simultaneous availability of power to govern the relevant activities and exposures to variability of related returns.

(4) In the consolidated financial statements the Group's stake is 100% as the trust company does not share in the profits. The voting rights are held by the grantor, a Group company.

(5) The equity investment in Cordusio SIM - Advisory & Family Office S.p.A. is consolidated at 100% by virtue of UniCredit S.p.A.'s of 67.32% and its option on minority interests representing 32.68% of the share capital. We remind that, starting from January 1, 2014, after the endorsement of IFRS11 the option to consolidate joint controlled entities proportionally has been eliminated, imposing the net equity method for those companies that fall in the scope of the aforementioned IFRS11.

Part A - Accounting Policies

Changes in the scope of consolidation

Companies consolidated line by line, including the Parent Company, decreased by 38 entities compared with December 31, 2014 (22 inclusions and 60 exclusions) from 751 as at December 31, 2014 to 713 as at December 31, 2015.

Wholly-owned subsidiaries

The following table shows the changes in equity investments in wholly-owned subsidiaries (consolidated line by line).

Equity investments in wholly-owned subsidiaries (consolidated line by line): annual changes

| | NUMBER OF COMPANIES |
|--|---------------------|
| A. Opening balance (from previous year) | 751 |
| B. Increased by | 22 |
| B.1 Newly established companies | 15 |
| B.2 Change of the consolidation method | - |
| B.3 Entities consolidated for the first time in the year | 7 |
| C. Reduced by | 60 |
| C.1 Disposals/Liquidations | 33 |
| C.2 Change of the consolidation method | 1 |
| C.3 Absorption by other Group entities | 26 |
| D. Closing balance | 713 |

The tables below analyze the increases occurred during the year relating to newly established companies and entities consolidated for the first time in 2015:

Newly established companies

| COMPANY NAME | MAIN OFFICE |
|--|-------------|
| GELDILUX-TS-2015 S.A. | LUXEMBOURG |
| ROSENKAVALIER 2015 UG | FRANKFURT |
| ELEKTRA PURCHASE NO. 40 LIMITED | DUBLIN |
| SUCCESS 2015 B.V. | AMSTERDAM |
| TRANSFINANCE A.S. | PRAGUE |
| P & B PROJEKT- UND BETEILIGUNGS- GMBH | VIENNA |
| U2 ASPERN BAUPLATZ 1 BETEILIGUNGS-GMBH | VIENNA |
| CASTELLANI LEASING GMBH | VIENNA |

| COMPANY NAME | MAIN OFFICE |
|---|-------------|
| ELEKTRA PURCHASE NO. 41 DAC | DUBLIN |
| ELEKTRA PURCHASE NO. 38 LIMITED | DUBLIN |
| ELEKTRA PURCHASE NO. 37 LIMITED | DUBLIN |
| UCLA IMMO-BETEILIGUNGSHOLDUNG GMBH & CO KG | VIENNA |
| UNICREDIT LEASING INSURANCE SERVICES S.R.O. | BRATISLAVA |
| UNICREDIT OPERATIV LIZING KFT | BUDAPEST |
| U2 ASPERN BAUPLATZ 1 GMBH & CO KG | VIENNA |

Entities consolidated for the first time in the year

| COMPANY NAME | MAIN OFFICE |
|---|-------------|
| WMC AIRCRAFT 27 LEASING LIMITED | DUBLIN |
| BAYERISCHE WOHNUNGSGESELLSCHAFT FUER HANDEL UND INDUSTRIE, GESELLSCHAFT MIT BESCHRAENKTER HAFTUNG | MUNICH |
| VECTIGAL IMMOBILIEN GMBH | VIENNA |
| PAYTRIA UNTERNEHMENSBETEILIGUNGEN GMBH | VIENNA |

| COMPANY NAME | MAIN OFFICE |
|--|-------------|
| WEALTHCAP AIRCRAFT 27 GMBH & CO GESCHLOSSENE INVESTMENTKG | GRUNWALD |
| MCL RE LJUBLJANA, POSLOVNI NAJEM NEPREMI NIN, D.O.O. | LJUBLJANA |
| MY DREI HANDELS GMBH | VIENNA |

The tables below analyze the decreases occurred during the year relating to disposal, change of the consolidation method and absorption by other Group entities:

The table shows the Entities sold or liquidated during the period.

Disposals/Liquidations

| COMPANY NAME | MAIN OFFICE |
|---|-------------|
| PEKAO TELECENTRUM SP. ZOO IN LIQUIDATION | WARSAW |
| STATUS VERMOGENSVERWALTUNG GMBH | SCHWERIN |
| CALG IMMOBILIEN LEASING GMBH & CO. 1050 WIEN, SIENBENBRUNNENGASSE 19-21 OG | VIENNA |
| BDK CONSULTING LLC IN LIQUIDATION | LUCK |
| CAC REAL ESTATE, S.R.O. | PRAGUE |
| PLANETHOME GMBH | MANNHEIM |
| BANK AUSTRIA IMMOBILIENSERVICE GMBH | VIENNA |
| BA-CA LEASING MODERATO D.O.O. | LJUBLJANA |
| MC MARKETING GMBH IN LIQUIDATION | VIENNA |
| MY BETEILIGUNGS GMBH IN LIQUIDATION | VIENNA |
| ALLIB ROM S.R.L. | BUCHAREST |
| BACA CHEOPS LEASING GMBH | VIENNA |
| BA PRIVATE EQUITY GMBH IN LIQUIDATION | VIENNA |
| UNICREDIT CREDIT MANAGEMENT IMMOBILIARE S.P.A. | VERONA |
| KELLER CROSSING TEXAS L.P. | ATLANTA |
| IPSE 2000 S.P.A. (IN LIQUIDATION) | ROME |
| WIEN MITTE IMMOBILIEN GMBH | VIENNA |

| COMPANY NAME | MAIN OFFICE |
|--|--------------|
| RONDO LEASING GMBH | VIENNA |
| ALEXANDA GV GMBH & Co. VERMIETUNGS KG | WIESBADEN |
| GUS CONSULTING GMBH IN LIQUIDATION | VIENNA |
| BACA-LEASING GEMINI INGATLANHASZNOSITO KORLATOLT FELEOSSEGUE TARSASAG | BUDAPEST |
| PLANETHOME AG | UNTERFOHRING |
| ENDERLEIN & CO. GMBH | BIELEFELD |
| CONSUMER ONE SRL (CARTOLARIZZAZIONE: CONSUMER ONE) | VERONA |
| ENTASI SRL (CARTOLARIZZAZIONE: ENTASI) | ROME |
| MC RETAIL GMBH IN LIQUIDATION | VIENNA |
| ARTIST MARKETING ENTERTAINMENT GMBH IN LIQUIDATION | VIENNA |
| ALINT 458 GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. I.L. | HAMBURG |
| SCHOTTENGASSE 6-8 IMMOBILIEN GMBH IN LIQUIDATION | VIENNA |
| UNICREDIT CREDIT MANAGEMENT BANK SPA | VERONA |
| IMPRESA ONE SRL (CARTOLARIZZAZIONE: IMPRESA ONE) | VERONA |
| CENTER HEINRICH-COLLIN-STRASSE1 VERMIETUNGS GMBH U.CO KG | VIENNA |
| PIONEER INVESTMENT MANAGEMENT SHAREHOLDER SERVICES INC | BOSTON |

Part A - Accounting Policies

Change of the consolidation method

| COMPANY NAME | MAIN OFFICE |
|-----------------------------------|-------------|
| UNICREDIT CAIB SECURITIES UK LTD. | LONDON |

Absorption by other Group entities

| COMPANY NAME OF THE MERGERED ENTITY | MAIN OFFICE | COMPANY NAME OF THE TAKING IN ENTITY | MAIN OFFICE |
|--|-------------------------|--|-------------|
| UNICREDIT LEASING REAL ESTATE S.R.O. | BRATISLAVA | >>> UNICREDIT LEASING SLOVAKIA A.S. | BRATISLAVA |
| HVB LEASING EOOD | SOFIA | >>> UNICREDIT LEASING EAD | SOFIA |
| UNICREDIT LEASING ROMENIA S.A. | BUCHAREST | >>> UNICREDIT LEASING CORPORATION IFN S.A. | BUCHAREST |
| HVB-LEASING FIDELIO INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | >>> HVB-LEASING GARO INGATLANHSZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST |
| PESTSZENTIMREI SZAKORVOSI RENDELOE KFT | BUDAPEST | >>> HVB-LEASING GARO INGATLANHSZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST |
| CA-LEASING EPSILON INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | >>> HVB-LEASING GARO INGATLANHSZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST |
| HVB-LEASING AIDA INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | >>> HVB-LEASING GARO INGATLANHSZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST |
| HVB-LEASING SPORT INGATLANHASZNOSITO KORLATOLT FELELOEOASSEGUE TARSASAG | BUDAPEST | >>> HVB-LEASING GARO INGATLANHSZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST |
| CA-LEASING DELTA INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | >>> HVB-LEASING GARO INGATLANHSZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST |
| TREVI FINANCE N. 2 S.R.L. | CONEGLIANO (TREVISO) | >>> CONEGLIANO TREVI FINANCE S.R.L. | (TREVISO) |
| BULBANK LEASING EAD | SOFIA | >>> UNICREDIT LEASING EAD | SOFIA |
| HVB AUTO LEASING EOOD | SOFIA | >>> UNICREDIT LEASING EAD | SOFIA |
| UNICREDIT AUTO LEASING E.O.O.D. | SOFIA | >>> UNICREDIT LEASING EAD | SOFIA |
| LIFE SCIENCE I BETEILIGUNGS GMBH | MUNICH | >>> HVB LIFE SCIENCE GMBH & CO. BETEILIGUNGS-KG | MUNICH |
| SANTA ROSA S.R.L. | ROME | >>> NUOVA COMPAGNIA DI PARTECIPAZIONI SPA | ROME |
| IMMOBILIARE PATETTA SRL | ROME | >>> NUOVA COMPAGNIA DI PARTECIPAZIONI SPA | ROME |
| ROME 2000 SRL IN LIQUIDAZIONE | ROME | >>> NUOVA COMPAGNIA DI PARTECIPAZIONI SPA | ROME |
| CAMPO DI FIORI S.R.L. | ROME | >>> NUOVA COMPAGNIA DI PARTECIPAZIONI SPA | ROME |
| AWT HANDELS GESELLSCHAFT M.B.H. | VIENNA | >>> UNIVERSALE INTERNATIONAL REALITAETEN GMBH | VIENNA |
| KLEA WOHNBAU GESELLSCHAFT GMBH | VIENNA | >>> KLEA TERRAIN- UND BAU-GESELLSCHAFT M.B.H. | VIENNA |
| NORDBAHNHOF BAUFELD 39 | | >>> NORDBAHNHOF PROJEKTE HOLDING GMBH | VIENNA |
| PROJEKTENTWICKLUNG GMBH & CO KG | VIENNA | >>> IMMOBILIEN HOLDING GMBH | VIENNA |
| LBC UNTERNEHMENSBETEILIGUNGSGES.M.B.H. | VIENNA | >>> NORDBAHNHOF PROJEKTE HOLDING GMBH | VIENNA |
| NORDBAHNHOF BAUFELD SECHS | | >>> HVB-LEASING GARO INGATLANHSZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST |
| PROJEKTENTWICKLUNG GMBH & CO KG | VIENNA | >>> HVB-LEASING GARO INGATLANHSZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST |
| CA-LEASING OMEGA INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | >>> PUBLIC JOINT STOCK COMPANY UKRSOTSBANK | KIEV |
| HVB-LEASING NANO INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG | BUDAPEST | | |

The following table shows the Entities which changed their company name during the period.

Entities line by line which changed the company name during the the year

| COMPANY NAME | MAIN OFFICE | COMPANY NAME | MAIN OFFICE |
|--|-------------|--|----------------|
| OMNIA GRUNDSTUECKS-GMBH & CO. OBJEKT PERLACH KG FORMERLY (ex. BIL IMMOBILIEN FONDS GMBH & CO OBJEKT PERLACH KG) | MUNICH | PEKAO INVESTMENT BANKING SA (ex. UNICREDIT CAIB POLAND S.A.) | WARSAW |
| UNICREDIT PARTNER D.O.O. ZA TRGOVINU I USLUGE (ex. UNICREDIT PARTNER D.O.O.ZA POSREDOVANJE U OSIGURANJU) | ZAGREB | SALVATORPLATZ-GRUNDSTUECKSGESELLSCHAFT MIT BESCHRAENKTER HAFTUNG (ex.SALVATORPLATZ-GRUNDSTUCKSGESELLSCHAFT MBH) | MUNICH |
| WEALTHCAP MANAGEMENT SERVICES GMBH (ex. ACTIVE ASSET MANAGEMENT GMBH) | GRUNWALD | BDK CONSULTING LLC IN LIQUIDATION (ex. BDK CONSULTING LLC) | LUCK |
| UNICREDIT BROKER D.O.O. SARAJEVO BROKERSKO DRUSTVO U OSIGURANJU (ex. UNICREDIT BROKER DOO SARAJEVO ZA BROKERSKE POSLOVE U OSIGURANJU) | SARAJEVO | UNICREDIT INSURANCE MANAGEMENT CEE GMBH (ex. UNICREDIT GLOBAL LEASING VERSICHERUNGSSERVICE GMBH) | VIENNA |
| PEKAO LEASING HOLDING S.A.IN LIQUIDATION (ex. PEKAO LEASING HOLDING S.A.) | WARSAW | ALINT 458 GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H. I.L. (ex. ALINT 458 GRUNDSTUECKVERWALTUNG GESELLSCHAFT M.B.H.) | BAD HOMBURG |
| UNICREDIT FACTORING CZECH REPUBLIC AND SLOVAKIA, A.S. (ex. TRANSFINANCE A.S.) | PRAGUE | NUOVA COMPAGNIA DI PARTECIPAZIONI SPA (ex. COMPAGNIA ITALPETROLI S.P.A.) | ROME |
| WEALTHCAP INVESTMENT SERVICES GMBH (ex. H.F.S. HYPO-FONDSBETEILIGUNGEN FUR SACHWERTE GMBH) | MUNICH | UNICREDIT BANK S.A. (ex. UNICREDIT TIRIAC BANK S.A.) | BUCHAREST |
| CA-ZETA REAL ESTATE DEVELOPMENT LIMITED LIABILITY COMPANY (ex. CA-LEASING ZETA INGATLANHASZNOSITO KORLATOLT FELELOESSEGUE TARSASAG) | BUDAPEST | ENTASI SRL IN LIQUIDAZIONE (ex. ENTASI SRL) | ROME |
| B A I BETEILIGUNGSVERWALTUNGS-GMBH (ex. B A I BAUTRAGER AUSTRIA IMMOBILIEN GMBH) | VIENNA | B A I BAUTRAEGER AUSTRIA IMMOBILIEN GMBH (ex. P & B PROJEKT- UND BETEILIGUNGS- GMBH) | VIENNA |
| FONDO SIGMA IMMOBILIARE (ex. IDEA FIMIT SGR FONDO SIGMA IMMOBILIARE) | ROME | KINABALU FINANCIAL PRODUCTS LLP (IN LIQUIDATION) (ex. KINABALU FINANCIAL PRODUCTS LLP) | LONDON |
| KINABALU FINANCIAL SOLUTIONS LTD (IN LIQUIDATION) (ex. KINABALU FINANCIAL SOLUTIONS LTD) | London | CEAKSCH VERWALTUNGS G.M.B.H.(IN LIQUADATION) (ex. CEAKSCH VERWALTUNGS G.M.B.H.) | VIENNA |

Part A - Accounting Policies

2. Significant assumptions and assessment in determining the consolidation scope

The Group determines the existence of control and, consequently, the consolidation scope, checking, with reference to the entities in which it holds exposures:

- the existence of power over the relevant activities;
- the exposure to the variability of returns;
- the ability to use the power exercised in order to influence the returns to which it is exposed.

The factors that have been considered for the purposes of this assessment depend on the entity's governance methods, purposes and equity structure. On this point, the Group differentiates between entities governed through voting rights, i.e. operating entities, and entities not governed through voting rights, which comprise special purpose entities (SPEs) and investment funds.

In the case of operating entities, the following factors provide evidence of control:

- more than half of the company's voting rights are held, directly or indirectly through subsidiaries, unless, in rare cases, it can be clearly demonstrated that this possess does not constitute control;
- half, or a lower proportion, of the votes exercisable in the shareholders' meeting are held and it is possible to govern the relevant activities unilaterally through:
 - the control of more than half of the voting rights in force of an agreement with other investors;
 - the power to determine the entity's financial and operating policies in force of a contract or a statutory clause;
 - the power to appoint or remove the majority of the members of the Board of Directors or the equivalent governing body, and that board or body is responsible for managing the company;
 - the power to exercise the majority of voting rights in meetings of the Board of Directors or the equivalent governing body, and that board or body is responsible for managing the company.

The existence and effect of potential voting rights, including those incorporated in options, way-out clauses, or instruments convertible into shares, are taken into consideration when assessing the existence of control, in case they are substantial.

In particular, potential voting rights are considered substantial if all the following conditions are met:

- they can be exercised either immediately or at least in good time for the company's shareholders' meeting;
- there are no legal or economic barriers to exercising them;
- exercising them is economically convenient.

At December 31, the Group holds the majority of the voting rights in all the operating entities subject to consolidation, with the exception of five companies for which the Group, although not holding the majority of voting rights, (i) has signed shareholders' agreements which enable it to appoint the majority of members of the governing body, or contractual agreements which determine the possibility of managing the company's business unilaterally, and (ii) is exposed to the variability of the said company's returns.

At the same date, two companies in which the Group, although holding the majority of shares, has signed shareholders' agreements which mean that the majority of voting rights have been transferred to third parties, were excluded from the consolidation scope.

It should also be noted that there are no cases in which control derives from holding potential voting rights.

Special purpose entities are considered controlled if the Group is, at one and the same time:

- exposed to a significant extent to the variability of returns, as a result of exposures in securities, of disbursing loans or of providing guarantees. In this regard it is assumed as a rebuttable presumption that the exposure to variability of returns is significant if the Group has at least 30% of the most subordinated exposure, and
- capable of governing the relevant activities, also in a de facto manner. Examples of the power to govern on this point are performing the role of sponsor or servicer appointed to recover underlying receivables, or managing the company's business.

In particular, consolidated special purpose entities include:

- Conduits in which the Group performs the role of sponsor and is exposed to the variability of returns, as a result of subscribing Asset Backed Commercial Paper issued by them and/or of providing guarantees in the form of letters of credit or liquidity lines;
- vehicles used to carry out securitisation transactions in which the Group is the originator as a result of subscribing the subordinated tranches;
- vehicles financed by the Group and established for the sole purpose of performing financial or operating leasing in favour of customers that are financed by the Group;
- vehicles in which, as a result of deteriorating market conditions, the Group has found itself holding the majority of financial exposure and, at the same time, managing the underlying assets or the related collections.

It should be noted that, in the case of special purpose entities set up as part of securitisation transactions pursuant to Italian Law 130/99, the segregated assets are analysed separately with respect to the analysis of the SPE. For the latter, control is assessed on the basis of possession of the voting rights attributed to the company's shares.

Investment funds managed by Group companies are considered controlled if the Group is significantly exposed to the variability of returns and if the third-party investors have no rights to remove the management company.

In this regard it is assumed as a rebuttable presumption that the exposure to the variability of returns is significant if the Group has at least 30% as a result of subscription of the units and commissions received for the management of the fund's assets.

Funds managed by Group companies that are in seed/warehousing phases are not considered controlled.

In this phase, in fact, the aim of the fund is to invest, in accordance with fund's regulation, in financial and non financial assets with the aim to allot the quotas to third party investors. Consequently it has been evaluated that the management company is not able to exercise power due to its limited decision power.

Investment funds managed by third-party companies are considered controlled if the Group is significantly exposed to the variability of returns and at the same time, has the unilateral right to remove the management company. In this regard it is assumed as a rebuttable presumption that the exposure to the variability of returns is significant if the Group has subscribed at least 30% of the fund's units.

With reference to December 31, 2015, it can be noted that 202 controlled entities (of which 10 belonging to the Banking Group) were not consolidated, of which 177 for materiality threshold and/or liquidation procedures.

Among the non-consolidated remaining 25 entities can be outlined:

- the pension fund belonging to a subsidiary out of scope of IFRS10 and accounted for under IAS19R;
- 4 investment funds which the majority of quotas are subscribed by the Group and for which consolidation would not determine neither a significant increase in Group consolidated assets;
- 7 operating entities deriving from restructuring procedures or work-out, whose risks are measured coherently as part of the credit exposures;
- 9 operating entities for which control exist but the consolidation has been suspended during the warehousing period. Risks are measured coherently as part of the credit exposures;
- 3 operating entities with total assets less than €10 million each, that do not have an operating structure that may allow them to prepare IAS/IFRS Financial Statements and that the Group has decided not to consolidate on a cost/benefits basis;
- 1 SPE for which the Group is the main lender whose valuation pertains to the ordinary lending activity in accordance with the performance of underlying assets.

Based on available information, it is believed that their consolidation would not have impacted significantly the Group equity.

3. Equity investments in wholly-owned subsidiaries with significant non-controlling interests

3.1 Non-controlling interests, availability of votes of NCIs and dividends distributed to NCIs

| NAME | MINORITIES EQUITY RATIOS % | MINORITIES VOTING RIGHTS % | DIVIDENDS TO MINORITIES |
|-----------------------|-------------------------------|-------------------------------|----------------------------|
| FINECOBANK SPA | 34.53 | 34.53 | 41,882 |
| BANK PEKAO SA | 49.90 | 49.90 | 324,994 |
| ZAGREBACKA BANKA D.D. | 15.52 | 15.52 | 23,446 |

Part A - Accounting Policies

3.2 Equity investments with significant non-controlling interests: accounting information

| LEGAL ENTITIES | TOTAL ASSETS | CASH AND CASH EQUIVALENTS | FINANCIAL ASSETS | TANGIBLE AND INTANGIBLE ASSETS | FINANCIAL LIABILITIES | NET EQUITY | NET INTEREST MARGIN |
|------------------|--------------|---------------------------|------------------|--------------------------------|-----------------------|------------|---------------------|
| BANK PEKAO SA | 39,617,875 | 692,189 | 37,507,624 | 577,971 | 33,549,703 | 5,508,176 | 955,792 |
| FINECOBANK SPA | 18,399,322 | 6 | 17,832,215 | 181,607 | 17,281,336 | 673,432 | 245,184 |
| ZAGREBACKA BANKA | 13,720,029 | 668,627 | 12,736,284 | 179,784 | 11,576,281 | 1,970,104 | 344,386 |

| LEGAL ENTITIES | OPERATING INCOME | OPERATING COSTS | PROFIT (LOSS) | PROFIT (LOSS) | PROFIT (LOSS) | OTHER COMPREHENSIVE INCOME AFTER TAX (2) | COMPREHENSIVE INCOME (3) = (1) + (2) |
|-----------------------|------------------|-----------------|---------------------------------------|--------------------------------------|--|--|--------------------------------------|
| | | | BEFORE TAX FROM CONTINUING OPERATIONS | AFTER TAX FROM CONTINUING OPERATIONS | AFTER TAX FROM DISCONTINUED OPERATIONS | | |
| BANK PEKAO SA | 1,648,403 | -883,567 | 660,010 | 534,198 | - | 534,198 | -60,187 474,011 |
| FINECOBANK SPA | 547,263 | -252,481 | 288,075 | 191,053 | - | 191,053 | 9,364 200,417 |
| ZAGREBACKA BANKA D.D. | 505,829 | -226,949 | -67,401 | -52,470 | - | -52,470 | 10,300 -42,170 |

The data for Bank Pekao SA are the figure of the Pekao Sub-group, net of intercompany transactions between companies in the sub-group and include the impacts related to the Purchase Price Allocation allocated to the Company. Net Equity, Profit (Loss), Comprehensive Income include the amount related to the minorities of the Sub-group Pekao.

The data for Fineco Bank S.p.A. include the impacts related to the Purchase Price Allocation allocated to the Company.

4. Significant restrictions

Shareholder agreements, regulatory requirements and contractual agreements can limit the ability of the Group to access the assets or settle the liabilities of its subsidiaries or restrict the latter from distribution of capital or dividends.

With reference to shareholder agreements, it should be noted that:

- with reference to the consolidated entities UniCredit BPC Mortgages S.r.l. and UniCredit OBG S.r.l. companies set up according to law 130/99 for the execution of securitization transactions or the issuance of covered bonds (Obbligazioni Bancarie Garantite), shareholder agreements are in place that allow the distribution of dividends only when the credit claims of guaranteed lenders and bearer of covered bonds are satisfied;
- with reference to Card Complete Service Bank AG, shareholder agreements establish that the amount of dividends that the company can distribute is based not only on the percentage of shares held but also on the amount of commissions paid to the shareholders during the year.

With reference to regulatory requirements, it should be noted that UniCredit group is a banking group that is subject to the rules provided by Directive 2013/36/EU on "access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms" (CRD IV) and by Regulation (EU) No.575/2013 on "prudential requirements for credit institutions and investment firms" (CRR) and that controls financial institutions subject to the same regulation.

The ability of the controlled banks to distribute capital or dividends may be restricted to the fulfilment of these requirements in terms of both capital ratios and "Maximum Distributable Amount" as well as further recommendation by competent authorities provided time by time (e.g. Recommendation of the European Central Bank on dividend distribution policy - ECB/2015/49).

The capital ratios requested for UniCredit S.p.A., with particular reference to the consolidated ones, and agreed upon with competent Regulators (ECB), also as a result of the Supervisory Review and Evaluation Process (SREP), might be higher than the minimum requirements set by the mentioned regulations. For the disclosure on UniCredit Group Capital Requirements and on the outcome of mentioned SREP, please refer to Part F - Consolidated Shareholders' Equity.

With reference to subsidiaries, we note that in some jurisdictions and for some foreign entities of the Group, commitments to maintain local supervisory capital higher than regulatory thresholds may exist also as a result of SREP performed at local level.

With reference to contractual agreements, UniCredit group has also issued financial liabilities whose callability, redemption, repurchase or repayment is subordinated to the consent by the authorization of competent authority. The value of these instruments as of December 31, 2015 is equal to €18,737,810 thousand.

5. Other information

Please note that, as described above, for the preparation of the Consolidated Accounts the following sources have been used:

- UniCredit S.p.A. accounts at December 31, 2015;
- the accounts as at December 31, 2015, approved by the competent bodies and functions, of the other fully consolidated subsidiaries duly reclassified and adjusted to take account of consolidation needs and, where necessary, to align them to the Group accounting principles;
- the sub-consolidated Accounts of Nuova Compagnia di Partecipazioni Group including Nuova Compagnia di Partecipazioni S.p.A. (formerly Compagnia Italpetroli S.p.A.) and its direct and indirect subsidiaries, as at December 31, 2015.

Section 4 - Subsequent Events

No material events have occurred after the balance sheet date that would make it necessary to change any of the information given in the Consolidated Accounts as of December 31, 2015. For a description of the significant events after year-end see the specific paragraph of the Consolidated Report on Operations.

Part A - Accounting Policies

Section 5 - Other Matters

The following accounting standards and interpretations came into effect in 2015:

- IFRIC21 - Levies (EU Regulation 634/2014);
- Annual Improvements to IFRSs 2011 - 2013 Cycle (EU Regulation 1361/2014);
the adoption of which has determined the application of IFRIC21 in defining the accounting treatment for the expenses related to the contribution schemes of Deposit Guarantee Schemes (DGS) and the Single Resolution Fund (SRF), which were introduced by European directives No.49 and 59 of 2014, effective as of 2015.

With effect from January 1, 2015, Banca d'Italia has revised the classification method for regulatory purposes and for the reporting of impaired financial assets (7th update of Circular No.272 of July 30, 2008 - "Accounts Matrix" issued by Banca d'Italia on January 20, 2015). The purpose of this update is to adapt the definition of impaired asset to the new definitions of "Non-Performing exposures" and "forborne exposures" laid down by the European Commission in Regulation 2015/227, as recommended by EBA (EBA/ITS/2013/03/rev1 24/7/2014). The new classification criteria enables the following:

- provides that impaired financial assets are divided into the categories of bad loans, unlikely to pay and impaired past-due and that the total of these categories corresponds to the aggregate "Non-Performing Exposures" referred to in the EBA ITS;
- eliminates the previously applicable concepts of doubtful and restructured exposures;
- introduces the qualification exposures subject to forbearance measures or "forborne".

These new definitions have entered into effect within the framework of the Group's accounting policies for IFRS purposes starting from financial year 2015. For further details, refer to item 4. Loans in section A.2 Parts referring to the main items of the accounts. The entry into force of these new definitions has been achieved with a prospective application into the relevant credit processes, which consequently have to undergo a process of adaptation to the new classification rules. This is described in further detail in Part E - Information on risks and related risk management policies - Section 1 - Credit risk - Qualitative information - 2.5 Impaired loans.

The EBA issued for comments a proposal for changing the default definition ("Guidelines on the application of the definition of default under Article 178 of Regulation (EU) 575/2013"); the comment period ended on January 22, 2016. Based on the outcome of these new guidelines, it is expected that the classification criteria relating to impaired loans could undergo further changes in the future. The effects of these amendments will only become clear once the final guidelines have been issued, including new EBA guidelines on the materiality threshold for measuring impaired past-due exposures, which comment period was completed on January 31, 2015.

The European Commission has endorsed the following accounting standards that are not yet compulsory in the financial statements at December 31, 2015 and which have not been early adopted by the Bank:

- Annual Improvements to IFRSs 2010 - 2012 cycle (EU Regulation 28/2015);
- Amendments to IAS19 - Defined benefit plans: employee contributions (EU Regulation 29/2015);
- Amendments to IAS16 and IAS41: Agriculture: Bearer Plants (EU Regulation 2113/2015);
- Amendments to IFRS11: Accounting for Acquisition of Interests in Joint Operations (EU Regulation 2173/2015);
- Amendments to IAS16 and IAS38: Clarification of Acceptable Methods of Depreciation and Amortisation (EU Regulation 2231/2015);
- Annual Improvements to IFRSs 2012 - 2014 cycle (EU Regulation 2343/2015);
- Amendments to IAS1: Disclosure Initiative (EU Regulation 2406/2015);
- Amendments to IAS27: Equity Method in Separate Financial Statements (EU Regulation 2441/2015).

As of December 31, 2015 the IASB issued the following standards, amendments, interpretations or revisions. However, their application is subject to completion of the endorsement process by the competent bodies of the European Commission, which is still ongoing:

- IFRS9 - Financial instruments (July 2014);
- IFRS14 - Regulatory deferral accounts (January 2014);
- IFRS15 - Revenue from contracts with customers (May 2014);
- Amendments to IFRS10 and IAS28: Sale or contribution of assets between an investor and its associate or joint venture (September 2014);
- Amendments to IFRS10, IFRS12 and IAS28: Investment entities: Applying the Consolidation Exception (December 2014).

In July 2014 the IASB has issued IFRS9 Financial Instruments, the new accounting standard, mandatorily effective for annual periods beginning on or after January 1, 2018, that will replace IAS39 Financial Instruments: Recognition and Measurement. The endorsement by the European authorities is expected to be completed before its date of first time adoption.

The new standard includes a revised model for classification and measurement of financial assets, an impairment model for credit allowances based on 'expected loss' and a reformed approach to general hedge accounting.

The new classification and measurement approach for financial assets in IFRS9 will be based upon the contractual cash flow characteristics of the financial asset and, for financial assets whose contractual cash flows are solely payments of principal and interest on the principal amount outstanding ("SPPI assets"), the entity's business model for managing them. Depending on the entity's business model, SPPI assets may be classified as "held to collect" contractual cash flows (measured at amortized costs and subject to the expected loss impairment), assets "held to collect and sale" (measured at fair value through other comprehensive income and subject to the expected loss impairment) or held for trading (measured at fair value through profit or loss).

With reference to the new impairment model, the introduction of the expected credit loss (ECL) approach is expected to have an extensive impact on UniCredit consolidated financial statements: loans to customers and banks, loan commitments, debt securities "held to collect" and "held to collect and sale", financial guarantees and leasing financial assets are in scope of the ECL approach. This approach has been designed by the IASB in order to produce earlier recognition of credit losses than IAS39, which is instead based on the existence of evidences of impairment, as requested by the G20 following the financial crisis.

IFRS9 will require to base the measurement of credit impairment allowance on ECL using a three stage impairment approach. The measurement of ECL depends on its credit risk and the extent of the observed increase in credit risk since initial recognition, as follows:

- a) "12-month ECL" (Stage 1), which applies to all items (from initial recognition) as long as there is no significant increase in credit risk; and
- b) "Lifetime ECL" (Stages 2 and 3), which applies when a significant increase in credit risk has occurred, whether assessed on an individual or collective basis.

Assets allocated for IFRS9 in Stage 1 and 2 are classified as performing under IAS39 and the amount of their allowance is under IAS39 measured using the "incurred but not reported approach" ("IBNR"), i.e. with an amount of allowance calculated as the product of risk factors derived from the parameters used under supervisory regulations CRR requirements (with a 12-month time horizon): probability of default, loss-given default, exposure at default and loss confirmation periods, the latter expressed as portion of a year and diversified according to loan classes on the basis of the characteristics of the customer's segment/portfolios. With the transition to IFRS9, this IBNR approach used for IAS39 will be replaced respectively for assets allocated in Stage 1 by the 12-month ECL and for assets allocated in Stage 2 by the lifetime ECL (the latter having as relevant time horizon the residual life of the asset).

For assets allocated in Stage 3, which are Non-Performing under IAS39, no major conceptual differences exist with the ECL approach of IFRS9, as triggers for impairment recognition and Non-Performing loan classification used under IAS39 will continue to be applied.

Considering the differences in concepts described above for performing assets, the ECL approach is expected to increase the credit loss allowances on transition compared to the existing IAS39 approach.

IFRS9 accounting model is generally expected to include a greater degree of management judgment than IAS39 and will employ, even more, model-based calculations that are inherently complex. Preparation to the ECL approach is requiring significant data, systems and process changes within the UniCredit group and requires to carefully consider the Group implementation strategies.

The Group has launched a dedicated program to implement IFRS9, involving the main banking subsidiaries in Italy, Germany, Austria, Poland and the CEE Countries. The program actively involves: Group Risk Management, Strategy and Finance, the main Business functions, Organization and Business Integrated Solutions departments.

After a phase of gap analysis and definition of high-level methodological guidelines, the activities are currently in the detailed design phase. Current status of the activities reflects the fact that, since the accounting and modelling requirements are new, leading practices are now being developed with reference to several key issues, through guidelines recently issued by the Basel Committee and discussions at industry level and with external auditors; accordingly final impacts are still subject to change.

With reference to classification and measurement, the Group is undertaking a detailed assessment of cash flow characteristics of debt instruments classified at amortized cost under IAS39, in order to identify potential assets that, failing the SPPI test, will have to be measured at fair value under IFRS9.

With reference to the ECL approach, the Group is currently working on models, data and system design and testing and plans to run detailed impact assessment for IFRS9 impairment in due course, while progressing with such design activities.

Quantitative impacts on UniCredit consolidated financial statements at initial application are to date not available, reflecting the status of the above mentioned activities.

The main impacts on UniCredit Group are expected to come from the implementation of the new impairment model, which will result in higher credit loss allowances for performing loans. Adjustments to carrying values of financial instruments due to IFRS9 transition will impact book value of equity as of January 1, 2018.

Furthermore, the adoption of the new ECL framework may eventually result in changes, in addition to the financial reporting processes, also to the bank's risk management organization and processes, including both front office credit management processes (e.g. underwriting, credit monitoring) and back office provisioning process. Such changes are currently under analysis and will be implemented in compliance within regulation enforcement timeframe.

Under current capital approach, any deficit between regulatory expected loss ("EL") and IAS39 accounting allowance is deducted from CT1 capital, while any excess is added back to Tier 2 capital. In the absence of any amendment to Basel regulatory rules, the new ECL approach is expected to affect negatively regulatory capital as of January 1, 2018. However to date it is unclear how regulators will treat the interaction of the accounting impairment allowance and the Basel concept of expected loss: current Basel framework was designed to deal with IAS39 accounting allowances based on incurred loss, while IFRS9 will trigger expected loss to impact accounting equity. Accordingly, final implications on regulatory capital are still uncertain to date.

Part A - Accounting Policies

Key concepts within the ECL approach includes the assessment of a significant increase in credit risk and the measurement of ECL. Such concepts, according to the standard, must be based on reasonable and supportable information that is available without undue cost or effort, and must reflect historical, current and forward-looking information.

As described above, the concept of "significant increase in credit risk" will drive the timing of recognizing lifetime ECL (i.e. those exposures assigned to Stage 2) as opposed to 12-month expected credit losses (i.e. Stage 1) in the measurement of the impairment allowance.

With reference to the assessment of a significant increase in credit risk interpretations and policies at UniCredit group are now being defined, with the risk parameter of probability of default taking a key role in the assessment at portfolio level, together with trigger indicators used in the risk monitoring processes at portfolio and individual exposure level. In addition, the more-than-30-days-past-due rebuttable presumption will also be taken into account, unless for specific parts of portfolio where such information has no substantive relationship with the credit risk driver. Macroeconomic variables and forward-looking information are being factored into such assessment at portfolio level, starting from the stress testing statistics and processes already in place.

With reference to ECL measurement, advanced-internal-rating-based Basel models are used as the starting point for designing IFRS9 approach. Detailed design of IFRS9 entails switch from 12-month time horizon to long-life parameters and from through-the-cycle and downturn approach to point-in-time logic for probability of default and loss given default. Long-life parameters will factor both historical information, where trends and correlations to the credit risk are identified, and forward looking events as well as macroeconomic forecasts at portfolio level as above mentioned.

With reference to the first application of IFRS15 Revenue recognition, effective by January 1, 2018, the activities of impact assessment will be completed in the coming periods.

The Consolidated Accounts and the Parent Company Accounts are audited by Deloitte & Touche S.p.A. pursuant to Legislative Decree No.39 of January 27, 2010 and to the resolution passed by the Shareholders' Meeting on May 11, 2012.

UniCredit group prepared and published its Consolidated First Half Financial Report as at June 30, 2015, subject to limited scope audit, as well as the Consolidated Interim Reports as at March 31 and September 30, 2015, within the time limits set by law and in manner required by Consob.

The Parent Company Accounts and the Consolidated Accounts were approved by the Board of Directors meeting of February 9, 2016, which authorized their publication, also pursuant to IAS10.

The entire document has been filed with the competent offices and entities as required by law.

A.2 - Main Items of the Accounts

1 - Held-for-Trading Financial Assets (HfT)

A financial asset is classified as held for trading if it is:

- acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
- part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking;
- a derivative (except for derivatives which constitute financial guarantees, see Section 18 - Other Information, and derivatives designated as hedging instruments - see Section 6 - Hedge Accounting).

Like other financial instruments, on initial recognition, at settlement date, a held-for-trading financial asset is measured at its fair value, usually equal to the amount paid, excluding transaction costs and income, which are recognized in profit and loss even when directly attributable to the financial assets. Trading book derivatives are recognized at trade date.

After initial recognition these financial assets are measured at their fair value through profit or loss. An exception is represented by derivatives settled by delivery of an unlisted equity instrument whose fair value cannot be reliably measured, and which are therefore measured at cost.

A gain or loss arising from sale or redemption or a change in the fair value of a HfT financial asset is recognized in profit or loss in item 80. "Gains (losses) on financial assets and liabilities held for trading", with the exception of financial derivatives relating to a fair value option of whose gains and losses, whether realised or unrealized, are booked in item 110. "Gains (losses) on financial assets/liabilities at fair value through profit and loss" (see Section 5 - Financial Instruments at Fair Value through Profit and Loss). If the fair value of a financial instrument falls below zero, which may happen with derivative contracts, it is recognized in item 40. "Financial liabilities held for trading".

A derivative is a financial instrument or other contract that presents all three of the following characteristics:

- its value changes in response to the change in a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index, or other variable (usually called the 'underlying');
- it requires no initial net investment or an initial net investment that is smaller than would be required for other types of contracts that would be expected to have a similar response to changes in market factors;
- it is settled at a future date.

An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract, with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative.

An embedded derivative is separated from the host contract and recognized as a derivative if:

- the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract;
- a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative;
- the hybrid (combined) instrument is not measured entirely at fair value through profit or loss.

If it is necessary to separate an embedded derivative from its host contract, but it is not possible to measure the embedded derivative separately either at acquisition or at a subsequent financial reporting date, the entire combined contract is treated as a financial asset or financial liability at fair value through profit or loss.

When an embedded derivative is separated, the host contract is recognized according to its accounting classification.

A derivative that is attached to a financial instrument but is contractually transferable independently of that instrument, or has a different counterparty from that instrument, is not an embedded derivative, but a separate financial instrument.

Part A - Accounting Policies

2 - Available-for-sale Financial Assets (AfS)

Available-for-sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as loans and receivables, held-to-maturity investments, financial assets held for trading or financial assets at fair value through profit or loss. These assets are held for an indefinite period of time and can meet the need to ensure liquidity and face changes in interest rates, exchange rates and prices.

AfS financial assets are money market instruments, other debt instruments (included host contract of hybrid instruments from which embedded derivative has been bifurcated) or equity instruments; they include shares held as minority stakes where these do not constitute controlling or associate interests, or joint control.

On initial recognition, at settlement date, an AfS financial asset is measured at fair value, which is usually equal to the consideration of the transaction, plus transaction costs and income directly attributable to the instrument.

In subsequent periods AfS assets are measured at fair value, the interest on interest-bearing instruments being recognized at amortized cost in the income statement. Gains or losses arising out of changes in fair value are recognized in equity item "140. Revaluation reserves" - except losses due to impairment and exchange rate gains or losses on monetary items (debt instruments) which are recognized under item "130. Net losses/recoveries on impairment b) available for sale financial assets" and item "80. Gains and losses on financial assets and liabilities held for trading" respectively - until the financial asset is sold, at which time cumulative gains and losses presented in Revaluation reserves are recognized in profit or loss in item "100. Gains (Losses) on disposal or repurchase of b) available for sale financial assets".

The fair value changes are recorded in the Statement of Comprehensive Income and disclosed in item "140. Revaluation reserves".

Equity instruments (shares) not listed in an active market and whose fair value cannot be reliably determined due to lack or unreliability of information for the fair value measurement are valued at cost, equivalent to the last fair value reliably measured.

If there is objective evidence of an impairment loss on an available-for-sale financial asset, the cumulative loss that had been recognized directly in equity item "140. Revaluation reserves", is removed from equity and recognized in profit or loss under item "130. Net losses/recoveries on impairment b) available for sale financial assets".

In respect of debt instruments, any circumstances indicating that the borrower/issuer is experiencing financial difficulties which could prejudice the collection of the principal or interest, represent an impairment loss.

Lasting loss of value of equity instruments is assessed on the basis of indicators such as fair value below cost and adverse changes in the environment in which the company operates, as well as the issuer's debt service difficulties.

The loss of value is normally considered lasting if fair value falls to less than 50% of cost or lasts for more than 18 months.

If however the fall in the fair value of the instrument is over 20% but less than or equal to 50% or continues for no less than 9 but no longer than 18 months, UniCredit reviews further income and market indicators.

If the results of the review are such as to prejudice the recovery of the amount originally invested, a lasting loss of value is recognized.

The amount taken to profit and loss is the difference between the carrying amount (value of initial recognition less any impairment loss already recognized in profit or loss) and current fair value.

Where instruments are valued at cost, the amount of the loss is determined as the difference between their carrying value and the present value of estimated future cash flows, discounted at the current market yield on similar financial assets (the recoverable amount).

If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to an event such as an improvement in the debtor's credit worthiness occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed and the amount of the reversal is recognized in the same profit or loss item. The reversal cannot result in a carrying amount of the financial asset that exceeds what the amortized cost would have been had the impairment not been recognized.

Impairment losses recognized in profit or loss for an investment in an equity instrument classified as available for sale are not reversed through profit or loss, but recognized at equity.

3 - Held to Maturity Investments (HtM)

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity different from those that may be classified in Loans and receivables for which there is the positive intention and ability to hold them to maturity (included host contract of hybrid instruments from which embedded derivative has been bifurcated).

If, during the financial year, more than an insignificant amount of held-to-maturity investments are sold or reclassified before maturity, the remaining HtM financial assets shall be reclassified as available-for-sale and no financial assets shall be classified as HtM investments for the two following financial years, unless the sales or reclassifications:

- are so close to maturity or the financial asset's call date that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- occur after substantially all of the financial asset's original principal has been collected through scheduled payments or prepayments;
- are attributable to an isolated event that is beyond the reporting entity's control, is non-recurring and could not have been reasonably anticipated.

After initial recognition at its fair value, which will usually be the price paid including transaction costs and income directly attributable to the acquisition or provision of the financial asset (even if not yet settled), a held-to-maturity financial asset is measured at amortized cost using the effective interest method. The difference between the carrying value of the asset and the amount received is taken to profit and loss under item "100. Gains (Losses) on disposal and repurchase c) held-to-maturity investments" when the financial asset is derecognized.

If there is objective evidence that a held-to-maturity investment is impaired, the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted using the original effective interest rate of the financial asset. The carrying amount of the asset is reduced accordingly and the loss is recognized in profit or loss under item "130. Net losses/recoveries on impairment c) held-to-maturity investments".

If, in a subsequent period, the amount of an impairment loss decreases and the decrease can be related objectively to an event such as an improvement in the debtor's credit worthiness occurring after the impairment loss was recognized, the previously recognized impairment loss is reversed. The reversal cannot result in a carrying amount of the financial asset that exceeds the amortized cost would have been had the impairment not been recognized. The amount of the reversal is recognized in the same profit or loss item.

Held-to-maturity investments cannot be hedged for other than credit risk and currency risk.

Part A - Accounting Policies

4 - Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are recognized on the date of disbursement to the borrower which may coincide with the date of contract signing.

These items include debt instruments with the above characteristics (included host contract of hybrid instruments from which an embedded derivative has been bifurcated) or those subject to portfolio reclassification in accordance with the rules of IAS39 (see Part A.3.1 below - Transfers between portfolios) and the net value of finance leases of assets under construction or awaiting lease, provided the leases have the characteristics of contracts entailing the transfer of risk.

After initial recognition at fair value, which is usually the price paid including transaction costs and income directly attributable to the acquisition or issuance of the financial asset (even if not yet paid), a loan or receivable is measured at amortized cost, which can be adjusted to take account of any write-downs/write-backs resulting from the valuation process.

A gain or loss on loans and receivables is recognized in profit or loss:

- when a loan or receivable is derecognized: in item "100. Gains (losses) on disposal and repurchase a) loans";
or
- when a loan or receivable is impaired (or the impairment loss previously recognized is reversed): in item "130 Net losses/recoveries on impairment a) loans".

Interest on loans and receivables is recognized in profit or loss on an accrual basis by using the effective interest rate method under item "10. Interest income and similar revenue".

Delay interest is taken to the income statement on collection or receipt.

Loans and receivables are reviewed in order to identify those that, following events occurring after initial recognition, show objective evidence of possible impairment. These impaired loans are reviewed and analyzed periodically at least once a year.

A loan or receivable is deemed impaired when it is considered that it will probably not be possible to recover all the amounts due according to the contractual terms, or equivalent value.

Allowances for impairment of loans and receivables are based on the present value of expected cash flows of principal and interest; in determining the present value of future cash flows, the basic requirement is the identification of estimated collections, the timing of payments and the rate used.

The amount of the loss on impaired exposure classified as Non-Performing, doubtful or restructured according to the categories specified below, is the difference between the carrying value and the present value of estimated cash flows discounted at the original interest rate of the financial asset. If the original rate is not directly available, or if obtaining it is too burdensome, its best approximation will be applied.

For all fixed rate positions the interest rate so determined is kept constant also in subsequent financial years, while for floating rate positions the interest rate is updated on the basis of the contractual terms.

Recovery times are estimated on the basis of business plans or forecasts based on historical recovery experience observed for similar classes of loans, taking into account the segment of the customers, the type of loan, the type of security and any other factors considered relevant.

Any subsequent change vis-à-vis initial expectations of the amount or timing of expected cash flows of principal and interest causes a change in allowances for impairment and is recognized in profit or loss in item "130 Net losses/recoveries on impairment a) loans".

In the Notes to the Accounts, write-downs of impaired loans are classified as specific in the relevant income statement item even when the calculation is flat-rate or statistical, as indicated below.

When the reasons for the impairment no longer exist, and this assessment is objectively attributable to an event such as an improvement in the debtor's creditworthiness occurred after the impairment, a reversal is made in the same profit or loss item, within the amount of the amortized cost that there would have been if there had been no impairments.

Derecognition of a loan or receivable in its entirety (write-off) is made when the legal rights on the loan have failed or the loan or receivable is deemed to be irrecoverable or is written off. Write-offs are recognized directly in profit or loss under item "130 Net losses/recoveries on impairment a) loans" and reduce the amount of the principal of the loan or receivable. Reversals of all or part of amounts previously written off are recognized in the same item.

According to Banca d'Italia regulations, set out in Circular No.272 of July 30, 2008 and subsequent updates, loans classified as 'impaired' based on the characteristics set out in paragraphs 58-62 of IAS39, correspond to the category Non-Performing Exposures as defined by ITS EBA (EBA/ITS/2013/03/rev1 24/7/2014).

In particular, the EBA has defined Non-Performing exposures as those that satisfy one or both of the following criteria:

- material exposures past-due by more than 90 days;
- exposures for which the bank considers it unlikely that the debtor can entirely fulfil its credit obligations, without proceeding with the enforcement and realisation of collateral, regardless of whether exposures are past due and regardless of number of days past due.

In addition the mentioned EBA standards have introduced the definition of "forborne" exposures, i.e. debt contracts in respect of which forbearance measures have been extended. Forbearance measures consist of concessions towards a debtor facing or about to face difficulties in meeting its financial commitments ("financial difficulties"), i.e. modifications of the previous contractual terms and conditions or total or partial refinancing⁽⁴⁾.

Forborne exposures may be classified in the risk category of non -performing loans (bad loans, unlikely-to-pay, past-due impaired) or performing loans. With reference to the assessments of impairment and provisions for Forborne exposures, the accounting policies applied are in line with the general criteria in accordance with IAS39 requirements with the following clarification on forborne exposures classified as unlikely to pay.

The same Circular No.272 further classifies Non-Performing exposures in the following categories:

- Bad loans: refers to on-balance sheet and off-balance sheet exposures that are formally considered as uncollectable, towards borrowers that are in insolvency (even not judicially ascertained) or an equivalent situation. The impairment loss assessment is performed in general on analytical basis (including the validation of the provision with coverage levels statistically defined for certain loan portfolios below a set threshold). In case of not significant amounts, the assessment of impairment loss is performed on a collective basis aggregating similar exposures.
- Unlikely to pay: refers to on-balance and off-balance sheet exposures that meet the definition of unlikely to pay, which do not meet the conditions to be classified as bad loans. The classification as "unlikely to pay" derives from the assessment of the debtor's unlikelihood (without actions such as realization of collateral) to repay fully his credit obligation (principal and/or interest). The classification within the unlikely to pay category is not necessarily related to the explicit presence of anomalies (repayment failure) but rather is tied to the existence of evidences of a debtor's risk of default. The impairment loss assessment is performed in general on analytical basis (also checking the coverage level which is statistically defined for certain loan portfolios below a set threshold) or on a collective basis aggregating similar exposures.
- The exposure classified as unlikely to pay and qualified as forborne can be reclassified back to performing loans only after one year since the forbearance measure has been granted and provided that the conditions set for in paragraph 157 of the Implementing Technical Standard of EBA are met. With reference to their provisioning:
 - measurement is performed in general on a loan-by-loan basis and the resulting allowance may include the discounted cost due to renegotiation of the interest rate at a rate lower than the original contractual rate;
 - loans under renegotiation involving a debt/equity swap are valued, pending swap finalization, on the basis of the conversion agreements entered into on the balance-sheet date. Any differences between the value of the loans and the fair value of the shares at the initial recognition are taken to profit and loss as write-downs.
- Non-Performing past-due: they are on-balance-sheet exposures, other than those classified among bad loans or unlikely to pay, which, at the reference date, have amounts that are past-due or over limits. Not-performing past-due amounts can be determined making reference, alternatively, to the single debtor or to the single transaction. In particular, they include the total exposure to any borrower not included in the categories of bad loans or unlikely to pay, which at the balance-sheet date has expired facilities or unauthorized overdrafts that are more than 90 days past due and meet the requirements set out by local supervisory regulations for their classification under the "past due exposures" category (TSA banks, that adopt standardized approach) or under the "defaulted exposures" category (IRB banks). Overdue exposures are valued using a statistical approach based on historical data, applying where available the degree of risk as measured by the risk factor used for Regulation (EU) No.575/2013 (CRR) on prudential requirements for credit institutions and investment firms reporting (LGD - Loss given default).

Collective assessment is used for groups of loans for which individually there are no indicators of impairment: to these portfolios a latent impairment can be attributed, according to the method described below, *inter alia* on the basis of the risk factors used under supervisory regulations CRR. Each loan with similar characteristics in terms of credit risk - in relation to loan type, the borrower's sector of economic activity, geographical location, type of security or other relevant factors - is assessed in terms of its probability of default and a loss given default; these are uniform for each class of loan.

(4) For further details on the definition of forborne exposure and the related impacts on the loan process please refer to part E - Section 1 - Paragraph 2.5 Impaired Loans.

Part A - Accounting Policies

The methods used combine supervisory regulations CRR recommendation and IFRS. The latter exclude future loan losses not yet sustained, but include losses already sustained even if they were not manifest at the time of measurement, on the basis of past experience of losses on assets having a similar risk profile to the assets being measured.

The average time elapsed from deterioration of borrowers' financial condition to the recognition of impairment losses, in relation to any homogeneous group of exposures, is the loss confirmation period.

The portfolio valuation is the product of the risk factors derived from the parameters used under supervisory regulations CRR requirements (with a one-year time horizon) and the above loss confirmation periods expressed as part of a year and diversified according to Loan classes on the basis of the characteristics of the customer's segment/portfolios.

If these indicators are not available, estimated value and standard loss percentages, based on internal historical series and sectorial studies, shall be used.

Allowances for unsecured loans to residents of countries experiencing debt service difficulties, where the transfer risk is not included in the rating system applied, are generally determined, country by country, with the aim of attributing latent impairment on the basis of shared parameters.

Allowances for impairment reduce the loan or receivable's carrying amount. The risk inherent in off-balance-sheet items, such as loan commitments, losses due to impairment of guarantees and comparable credit derivatives under IAS39, is recognized in profit or loss under item "130. Net losses/recoveries on impairment d) other financial assets" offsetting, offsetting item "100. Other liabilities").

Loan Securitizations

Loans and receivables also include, according to the applicable product breakdown, loans securitized after January 1, 2002 which cannot be derecognized under IAS39 (see Section 18 - Other Information - Derecognition).

Corresponding amounts received for the sale of securitized loans net of the amount of any issued securities and any other type of credit enhancement held in portfolio (retained risk) are recognized in liability items "10. Deposits from banks" and "20. Deposits from customers".

Both assets and liabilities are measured at amortized cost and interest received is recognized through profit or loss.

Impairment losses on securitized assets sold but not derecognized are reported in item "130. Net losses/recoveries on impairment a) loans".

5 - Financial Instruments at Fair Value through Profit and Loss (FlaFV)

Any financial asset may be designated, in accordance with the provisions of IAS39 as a financial instrument measured at fair value through profit and loss on initial recognition, except for the following:

- investments in equity instruments for which there is no price quoted in active markets and whose fair value cannot be reliably determined;
- derivatives.

FlaFV includes financial assets:

(i) not belonging to regulatory trading book, whose risk is:

- connected with debt positions measured at fair value (see also Section 15 - "Financial liabilities at fair value through profit and loss");
- and managed by the use of derivatives not treatable as accounting hedges.

(ii) represented by hybrid (combined) instruments containing embedded derivatives that otherwise should have been separated from the host contract.

FlaFV are accounted for in a similar manner to Hft financial assets (see Section 1 - Held-for-Trading Financial Assets), however gains and losses, whether realised or unrealized, are recognized in item "110. Gains and losses on financial assets/liabilities at fair value throught profit or loss".

6 - Hedge Accounting

Hedging instruments are those created to hedge market risks (interest-rate, currency and price) to which the hedged positions are exposed. They may be described as follows:

- Fair value hedge: a hedge of the exposure to changes in fair value of a recognized asset or liability, or an identifiable portion of such an asset or liability;
- Cash flow hedge: a hedge of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction which could affect profit or loss in future periods;
- Hedge of a net investment in a foreign entity whose operations are presented in a currency other than euro.

Hedging derivatives are initially recognized on trade date and are valued at their fair value.

A hedging relationship qualifies for hedge accounting if there is formal designation and documentation of the hedging relationship including the risk management objective, the strategy for undertaking the hedge, and how the hedging instrument's prospective and retrospective effectiveness will be assessed. It is necessary to assess the hedge's effectiveness, at inception and in subsequent periods, in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk.

A hedge is regarded as highly effective if, at the inception of the hedge and in subsequent periods, it is determined prospectively to remain highly effective, and the retrospectively verified that the hedge ratio (ie. the changes in fair value of hedged items and hedging instruments) is within a range of 80 - 125 per cent. The hedge is assessed on an ongoing basis and thus must prospectively remain highly effective throughout the financial reporting periods for which the hedge has been designated.

The assessment of effectiveness is made at each balance-sheet date or other reporting date.

If the assessment does not confirm the effectiveness of the hedge, from that time on hedge accounting is discontinued in respect of the hedge and the hedging derivative is reclassified as a held-for-trading instrument.

In addition, the hedging relationship ceases when the hedging instrument expires or is sold, terminated or exercised; the hedged item is sold, expires or is repaid; or it is no longer highly probable that the forecast transaction will occur.

Hedging instruments are so designated when identifiable with an ultimate counterparty outside the Group.

Part A - Accounting Policies

Hedging derivatives are measured at fair value. Specifically:

- **Fair Value Hedging** - an effective fair value hedge is accounted for as follows: the gain or loss from remeasuring the hedging instrument at fair value is recognized through profit or loss in item "90. Fair value adjustments in hedge accounting"; the gain or loss on the hedged item attributable to the hedged risk adjusts the carrying amount of the hedged item and is recognized through profit or loss in the same item. Hedging ineffectiveness is represented by the difference between the change in the fair value of hedging instruments and the change in the fair value of hedged item. If the hedging relationship is terminated for reasons other than the sale of the hedged item, this is measured according to the original criterion dictated by the accounting standard applied to the relevant portfolio. In the case of interest-bearing instruments, the difference between the carrying amount of the hedged item on termination of the hedging and the carrying amount it would have had if the hedge had never existed, is recognized through profit or loss in interest receivable or payable over the residual life of the original hedge. If the hedged item is sold or repaid, the portion of fair value which is still unamortized is at once recognized through profit or loss in item "100. Gains (Losses) on disposal and repurchase". The difference in fair value of the hedging derivative since the latest effectiveness testing date is recognized in profit or loss under item "90. Fair value adjustments in hedge accounting";
- **Cash Flow Hedging** - hedging instruments are valued at fair value. Change in the fair value of a hedging instrument that is considered effective is recognized in equity item "140. Revaluation reserves". The ineffective portion of the gain or loss is recognized through profit or loss in item "90. Fair value adjustments in hedge accounting". If a cash flow hedge is determined to be no longer effective or the hedging relationship is terminated, the cumulative gain or loss on the hedging instrument that remains recognized in "Revaluation reserves" from the period when the hedge was effective remains separately recognized in "Revaluation reserves" until the forecast hedged transaction occurs or is determined to be no longer possible; in the latter case gains or losses are transferred through profit or loss to "90. Fair value adjustments in hedge accounting". The fair value changes are recorded in the Statement of Comprehensive Income and disclosed in item "140. Revaluation reserves".
- **Hedging a Net Investment in a Foreign Entity** - hedges of a net investment in a foreign entity are accounted for similarly to cash flow hedges. The gain or loss on the hedging instrument relating to the effective portion of the hedge that has been recognized directly in equity is recognized through profit or loss on disposal of the foreign entity. The fair value changes are recorded in the Statement of Comprehensive Income and disclosed in item "140. Revaluation reserves"; the ineffective portion of the gain or loss is recognized through profit or loss in item "90. Fair value adjustments in hedge accounting".
- **Macro-hedged Financial Assets (Liabilities)** - IAS39 allows a fair-value item hedged against interest rate fluctuations to be not only a single asset or liability but also a monetary position contained in a number of financial assets or liabilities (or parts of them); accordingly, a group of derivatives can be used to offset fair-value fluctuations in hedged items due to changes in market rates. Macro hedging may not be used for net positions resulting from the offsetting of assets and liabilities. As for fair value micro hedging, macrohedging is considered highly effective if, at the inception of the hedge and in subsequent periods, changes in the fair value attributable to the hedged position are offset by changes in fair value of the hedging instrument and if the hedge ratio is retrospectively assessed falling within the range of 80 - 125 per cent. Net changes - gains or losses - in the fair value of the macro-hedged assets and liabilities attributable to the hedged risk are recognized in asset item 90. and liability item 70. respectively and offset the profit and loss item "90. Fair value adjustments in hedge accounting". The ineffectiveness of the hedging arises to the extent that the change in the fair value of the hedging item differs from the change in the fair value of the hedged monetary position. The extent of hedge ineffectiveness is in any case recognized in profit and loss item "90. Fair value adjustments in hedge accounting". If the hedging relationship is terminated, for reasons other than the sale of the hedged items, cumulative gain or loss in items 90. (Assets) and 70. (Liabilities) is recognized through profit or loss in interest income or expenses, along the residual life of the hedged financial assets or liabilities. If the latter are sold or repaid, unamortized fair value is at once recognized through profit and loss in item "100. Gains (Losses) on disposal and repurchase".

7 - Equity Investments

The principles governing the recognition and measurement of equity investments under IFRS10 Consolidated Financial Statements, IAS27 Separate Financial Statements, IAS28 Investments in Associates and Joint Ventures and IFRS11 Joint Arrangements are provided in detail in Part A.1, Section 3 - Consolidation Procedures and Scope, where disclosure on the evaluation processes and key assumptions used to assess the existence of control, joint control or significant influence in accordance with IFRS12 (paragraphs 7-9) is given.

Remaining interests other than subsidiaries, associates and joint ventures, and interests recognized in items "150. Non-current assets and disposal groups classified as held for sale" and "90. Liabilities included in disposal groups classified as held for sale" (see Section 10 - Non-Current assets and disposal groups classified as Held for Sale) are classified as AfS financial assets or financial assets at fair value through profit and loss and treated accordingly (see Sections 2 - Available-for-sale Financial Assets and 5 - Financial Instruments at Fair Value through Profit and Loss).

8 - Property, Plant and Equipment (Tangible Assets)

The item includes:

- land;
- buildings;
- furniture and fixtures;
- plant and machinery;
- other machinery and equipment;

and is divided between:

- assets used in the business;
- assets held as investments.

Assets used in the business are held for use in the production or supply of goods or services or for administrative purposes and are expected to be used during more than one period. This category also (conventionally) includes assets to be let or under construction and to be leased under a finance lease, only for those finance leases which provide for retention of risk by the lessor until the acceptance of the asset by the lessee and the start of rentals under the finance lease (see also Section 4 - Loans and Receivables for finance leases with risk transfer).

The item includes assets used by the Group as lessee under a finance lease, or let/hired out by the Group as lessor under an operating lease.

Property, plant and equipment also include leasehold improvements relating to assets which can be separately identified. They are classified according to the specific sub-items relating to the asset type (e.g. plants).

Leasehold improvements are usually borne in order to make leased premises fit for the expected use.

Improvements and additional expenses relating to property, plant and equipment identifiable but not separable are recognized in item "160. Other assets".

Assets held for investment purposes are properties covered by IAS40, i.e. properties held (owned or under a finance lease) in order to derive rentals and/or a capital gain.

Property, plant and equipment are initially recognized at cost including all costs directly attributable to bringing the asset into use (transaction costs, professional fees, direct transport costs incurred in bringing the asset to the desired location, installation costs and dismantling costs).

Subsequent costs are added to the carrying amount or recognized as a separate asset only when it is probable that there will be future economic benefits in excess of those initially foreseen and the cost can be reliably measured. Other expenses borne at a later time (e.g. normal maintenance costs) are recognized in the year they are incurred in profit and loss items:

- "180. Administrative costs b) other expense", if they refer to assets used in the business;
- or:
- "220. Other net operating income", if they refer to property held for investment.

After being recognized as an asset, an item of property, plant and equipment is carried at cost less any accumulated depreciation and any cumulative impairment losses.

Exceptions are made for property investments underlying liabilities whose yield is linked to their fair value. For these latter assets the fair value model as per IAS40 paragraph 32A is used.

An item with a finite useful life is subject to straight-line depreciation.

Residual useful life is usually assessed as follows:

- | | |
|--------------------------|----------------|
| • buildings | max. 50 years; |
| • furniture and fixtures | max. 25 years; |
| • electronic equipment | max. 15 years; |
| • other | max. 10 years; |
| • leasehold improvements | max. 25 years. |

An item with an indefinite useful life is not depreciated.

Land and buildings are recognized separately, even if acquired together. Land is not depreciated since it usually has an indefinite useful life. Buildings, conversely, have a finite useful life and are therefore subject to depreciation.

Part A - Accounting Policies

The estimate of the useful life of an asset is reviewed at least at each accounting period-end on the basis inter alia of the conditions of use of the asset, of maintenance conditions and expected obsolescence, and, if expectations differ from previous estimates, the depreciation amount for the current and subsequent financial years is adjusted accordingly.

If there is objective evidence that an asset has been impaired the carrying amount of the asset is compared with its recoverable value, equal to the greater of its fair value less selling cost and its value in use, i.e., the present value of future cash flow expected to originate from the asset. Any value adjustment is recognized in profit and loss item "200. Impairment/write-backs on property, plant and equipment".

If the value of a previously impaired asset is restored, its increased carrying amount cannot exceed the net carrying amount it would have had if there had been no losses recognized on the prior-year impairment.

An item of property, plant and equipment is derecognized on disposal or when no future economic benefits are expected from its use or sale in the future and any difference between sale proceeds or recoverable value and carrying value is recognized in profit and loss item "270. Gains (losses) on disposal of investments".

9 - Intangible Assets

An intangible asset is an identifiable non-monetary asset without physical substance which is expected to be used during more than one period, controlled by the Group and from which future economic benefits are probable.

Intangible assets are principally goodwill, software, brands and patents.

This item also includes intangible assets used by the Group as lessee under finance leases or as lessor under operating leases (rental/hire).

Intangible assets other than goodwill are recognized at purchase cost, i.e. including cost incurred to bring the asset into use, less accumulated amortization and impairment losses.

In case of internally generated software the expenses incurred to develop the project are recognized under intangible assets only if the following elements are demonstrated: the technical feasibility of the project, the intention to complete the intangible asset, its future usefulness, the availability of adequate technical, financial and other resources to complete the development and the ability to measure reliably the expenditure attributable to the intangible asset during its development.

An intangible asset with a finite life is subject to straight-line amortization over its estimated useful life.

Residual useful life is usually assessed as follows:

| | |
|-------------------------|----------------|
| Software | max. 10 years; |
| Other intangible assets | max. 20 years. |

Intangible assets with an indefinite life are not amortized.

If there is objective evidence that an asset has been impaired, the carrying amount of the asset is compared with its recoverable value, equal to the greater of its fair value less selling cost and its value in use, i.e. the present value of future cash flows expected to originate from the asset. Any impairment loss is recognized in profit and loss item "210. Impairment/write-backs on intangible assets".

For an intangible asset with indefinite life even if there are no indications of impairment, the carrying amount is compared annually with its recoverable value. If the carrying amount is greater than the recoverable value, the difference is recognized in profit and loss item "210. Impairment/write-backs on intangible assets".

If the value of a previously impaired intangible asset, other than goodwill is restored, its increased carrying amount cannot exceed the net carrying amount it would have had if there were no losses recognized on the prior-year impairment.

An intangible asset is derecognized on disposal or when any further future economic benefits are expected from its use or sale in the future and any difference between sale proceeds or recoverable value and carrying value is recognized in the profit and loss item "270. Gains and losses on disposal of investments".

Goodwill

In accordance with IFRS3, goodwill is the excess of the cost of a business combination over the interest acquired in the net fair value of the assets and liabilities acquired at the acquisition date.

Goodwill arising from the acquisition of subsidiaries and joint ventures (consolidated proportionately) is recognized as an intangible asset, whereas goodwill arising from the acquisition of associates is included in the carrying amount of the investments in associates.

At a subsequent financial reporting date, goodwill is recognized net of any cumulative impairment losses and is not amortised.

Goodwill is tested for impairment annually, as for other intangible assets with an indefinite useful life. To this end it is allocated to the Group's business areas identified as the Cash Generating Units (CGUs). Goodwill is monitored by the CGUs at the lowest level in line with its business model.

Impairment losses on goodwill are recognized in profit and loss item "260. Impairment on goodwill". In respect of goodwill, no write-backs are allowed.

Please see Part B - Section 13 Intangible Assets - 13.3 Other information for further information on intangibles, goodwill, the CGUs and impairment testing for these.

10 - Non-Current assets and disposal groups classified as Held for Sale

These categories include individual assets held for disposal (tangible, intangible and financial assets) or groups of assets held for sale, with the related liabilities, as required by IFRS5.

Individual assets (or groups of assets held for sale) are recognized in item "150. Non-current assets and disposal groups classified as held for sale" and item "90. Liabilities included in disposal groups classified as held for sale", respectively, at the lower of their carrying amounts and fair values less costs to sell.

The revaluation reserves relating to Non-current assets held for sale, which are recorded as a contra item to changes in value relevant for this purpose, are reported separately in the Statement of Comprehensive Income (see Part D - Consolidated Comprehensive Income).

The net balance of profits (dividends, interest income, etc.) and losses (interest expense, etc.) attributable to groups of assets or liabilities held for sale are recognized in the income statement under item "310. Profit (Loss) after tax from discontinued operations". Profits and losses attributable to individual assets held for disposal are recognized in the income statement under the most appropriate item.

11 - Current and Deferred Tax

Tax assets and tax liabilities are recognized in the Consolidated Balance Sheet respectively in item 140. of assets ("Tax assets") and item 80. of liabilities ("Tax liabilities").

In compliance with the «Balance sheet liability method», current and deferred tax items are:

- current tax assets, i.e. amount of tax paid in excess of income tax due in accordance with local tax regulations;
- current tax liabilities, i.e. amount of corporate tax due in accordance with local tax regulations;
- deferred tax assets, i.e. amounts of income tax recoverable in future fiscal years and attributable to:
 - deductible temporary differences;
 - the carryforward of unused tax losses; and
 - the carryforward of unused tax credits;
- deferred tax liabilities, i.e. the amounts of income tax due in future fiscal years in respect of taxable temporary differences.

Current and deferred tax assets and tax liabilities are calculated in accordance with local tax regulations and are recognized in profit or loss on an accrual basis.

In general, deferred tax assets and liabilities arise when there is a difference between the accounting treatment and the tax treatment of the carrying amount of an asset or liability.

Deferred tax assets and liabilities are recognized applying tax rates that at the balance sheet date are expected to apply in the period when the carrying amount of the asset will be recovered or the liability will be settled on the basis of tax regulations in force, and are periodically reviewed in order to reflect any changes in regulations.

Part A - Accounting Policies

Furthermore, deferred tax assets are recognized only to the extent that it is probable that sufficient taxable profit will be generated by the entity. In accordance with the provisions of IAS12, the probability that sufficient future taxable profit against which the deferred tax assets can be utilized will be available is reviewed periodically. The carrying amount of deferred tax assets should be reduced to the extent that it is not probable that sufficient taxable profit will be available.

Current and deferred taxes are recognized in profit and loss item "290. Tax expense (income) related to profit or loss from continuing operations", except for tax referred to items that in the same or in another fiscal year are credited or charged directly to equity, such as those relating to gains or losses on available-for-sale financial assets and those relating to changes in the fair value of cash flow hedging instruments, whose changes in value are recognized, net of tax, directly in the Statement of Comprehensive Income - Revaluation reserves.

Current tax assets and liabilities are presented on the Balance Sheet net of the related current tax liabilities if the following requirements are met:

- existence of an enforceable right to offset the amounts recognised; and
- the intention to extinguish for the remaining net, or realise the asset and at the same time extinguish the liability.

Deferred tax assets are presented on the Balance Sheet net of the related deferred tax liabilities if the following requirements are met:

- existence of a legally enforceable right to offset current tax assets with current tax liabilities; and
- the deferred tax assets and liabilities must relate to income taxes applied to the same tax authority on the same taxable entity or on different taxable entities that intend to settle the current tax liabilities and assets on a net basis.

12 - Provisions for Risks and Charges

Retirement Payments and Similar Obligations

Retirement provisions - i.e. provisions for employee benefits payable after the completion of employment - are defined as contribution plans or defined-benefit plans according to the economic nature of the plan.

In detail:

- Defined-benefit plans provide a series of benefits depending on factors such as age, years of service and compensation policies. Under this type of plan actuarial and investment risks are borne by the company;
- Defined-contribution plans are plans under which the company makes fixed contributions. Benefits are the result of the amount of contributions paid and return on contributions invested. The employer bears no actuarial and/or investment risks connected with this type of plans as it has no legal or implicit obligation to make further contributions, should the plan not be sufficient to provide benefit to all employees.

Defined-benefit plans are present-valued by an external actuary using the unit credit projection method.

This method distributes the cost of benefits uniformly over the employee's working life. Obligations are the present value of average future benefits pro rata to the ratio of years of service to theoretical seniority at the time of benefit payment.

More specifically, the amount recognized according to IAS19 Revised as a net liability/asset in item "120. Provisions for risks and charges a) post retirement benefit obligations" is the present value of the obligation at the balance sheet date, less any pension charges relating to benefits already provided but not yet recognized, less the fair value at the balance sheet date of plan assets other than those due to directly settle the obligations adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. Actuarial gains or losses are recorded in the Shareholders' Equity and disclosed in item "140. Revaluation reserves".

The discount rate used to discount obligations (whether financed or not) relating to benefits to be provided after retirement varies according to the currency of denomination and country where the liabilities are allocated and is determined on the basis of market yield at the balance sheet date of prime issuers' bonds with an average life in keeping with that of the relevant liability.

Other Provisions

Provisions for risks and charges are recognized when:

- the entity has a present obligation (legal or constructive) as a result of a past event;
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and
- a reliable estimate can be made of the amount of the obligation.

The amounts recognized as provisions are the best estimate of the expenditure required to settle the present obligation. The risks and uncertainties that inevitably surround the relevant events and circumstances are taken into account in reaching the best estimate of a provision.

Where the effect of the time value of money is significant, the amount of the provision should be the present value of the best estimate of the cost required to settle the obligation. The discount rate used reflects the current market assessments.

Provisions are reviewed periodically and adjusted to reflect the current best estimate. If it becomes clear that it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision is reversed.

Provisions are used only for expenses for which they were originally recognized. Allocations made in the year are recognized in profit and loss item "190. Provisions for risks and charges" and include increases due to the passage of time; they are also net of any reversal.

"Other provisions" also include obligations relating to benefits due to agents, specifically supplementary customer portfolio payments, merit payments, contractual payments and payments under non-competition agreements, which are measured as per defined benefit plans; accordingly these obligations are calculated using the unit credit projection method (see above under Retirement Payments and Similar Obligations).

In certain cases, provisions for risks and charges (e.g. fiscal charges or charges relating to payroll costs) have been classified under their own Profit and Loss item to better reflect their nature.

13 - Liabilities and securities in issue

The items Deposits with banks, Deposits with customers and Securities in issue are used for all forms of third-party funding other than trading liabilities or those valued at fair value through profit and loss.

These financial liabilities are recognized on the settlement date principle initially at fair value, which is normally the consideration received less transaction costs directly attributable to the financial liability. Subsequently these instruments are measured at amortized cost using the effective interest method.

Hybrid debt instruments relating to equity instruments, foreign exchange, credit instruments or indexes, are treated as structured instruments. The embedded derivative is separated from the host contract and recognized as a derivative, provided that separation requirements are met, and recognized at fair value. Any subsequent changes in fair value are recognized in profit and loss item "80. Gains (losses) on financial assets and liabilities held for trading".

The difference between the total amount received and the initial fair value of the embedded derivative is attributed to the host contract.

Instruments convertible into treasury shares imply recognition, at the issuing date, of a financial liability and of the equity part, recognized in item "160. Equity instruments", any time contractual terms provide for physical delivery settlement.

The equity part is initially measured at the residual value, i.e. the overall value of the instrument less the separately determined value of a financial liability with no conversion clause and the same cash flow.

The financial liability is initially recognized at amortized cost using the effective interest method.

Securities in issue are recognized net of repurchased amounts; the difference between the carrying value of the liability and the amount paid to buy it in is taken to profit and loss under item "100. Gains (Losses) on disposal and repurchase d) financial liabilities". Subsequent disposal by the issuer is considered as a new issue which doesn't produce gains or losses.

Group debts do not include covenants (see in the appended Glossary) that would cause default or restructuring events. There are no debt instruments involving convertibility to equity instruments (under IASB IFRIC19 Extinguishing Financial Liabilities with Equity Instruments).

Part A - Accounting Policies

14 - Financial Liabilities Held for Trading

Financial liabilities held for trading include:

- derivatives that are not designated as hedging instruments;
- obligations to deliver financial assets borrowed by a short seller (i.e. an entity that sells financial assets it does not yet own);
- financial liabilities issued with an intention to repurchase them in the near term;
- financial liabilities that are part of a portfolio of financial instruments considered as a unit and for which there is evidence of a recent pattern of trading.

An HfT liability, including a derivative, is measured at fair value initially and for the life of the transaction, except for a derivative liability settled by delivery of an unlisted equity instrument whose fair value cannot reliably be measured, and which is therefore measured at cost.

15 - Financial Liabilities at Fair Value through Profit and Loss

According to IAS39, financial liabilities, as well as financial assets, may also be designated on initial recognition as measured at fair value, provided that:

- this designation eliminates or considerably reduces the discrepancy that could arise from the application of different methods of measurement of assets and liabilities and related gains or losses;

or:

- a group of financial assets, financial liabilities or both are managed and measured at fair value under risk management or investment strategy which is internally documented with the entity's Board of Directors or equivalent body.

This category may also include financial liabilities represented by hybrid (combined) instruments containing embedded derivatives that otherwise should have been separated from the host contract.

These transactions are recognized as per HfT financial liabilities, gains and losses, whether realised or not, being recognized in item "110. Gains and losses on financial assets/liabilities at fair value through profit and loss".

16 - Foreign Currency Transactions

A foreign currency transaction is recognized at the spot exchange rate of the transaction date.

Foreign currency monetary assets and liabilities are translated at the closing rate of the period.

Exchange differences arising from settlement of monetary items at rates different from those of the transaction date and unrealised exchange rate differences on foreign currency assets and liabilities not yet settled, other than assets and liabilities designated as measured at fair value and hedging instruments, are recognized in profit and loss item "80. Gains and losses on financial assets and liabilities held for trading".

Exchange rate differences arising on a monetary item that forms part of an entity's net investment in a foreign operation whose assets are located or managed in a country or currency other than the euro are initially recognized in the entity's equity, and recognized in profit or loss on disposal of the net investment.

Non-monetary assets and liabilities recognized at historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary items that are measured at fair value in a foreign currency are translated at the closing rate. The exchange differences are recognized:

- in profit and loss if the financial asset is HfT; or
- in revaluation reserves if the financial asset is AfS.

Hedges of a net investment in a foreign operation are recognized similarly to cash flow hedges.

The assets and liabilities of fully consolidated foreign entities are translated at the closing exchange rate of each period. Gains and losses are translated at the average exchange rate for the period. Differences arising from the use of closing exchange rates and from the average exchange rates and from the remeasurement of the initial net amount of the assets of a foreign company at the closing rate are classified directly in item "140. Revaluation reserves".

Any goodwill arising on the acquisition of a foreign operation realised after IAS First Time Adoption (i.e., January 1, 2004) whose assets are located or managed in a currency other than the euro, and any fair value adjustments of the carrying amounts of assets and liabilities are treated as assets and liabilities of the foreign operation, expressed in the functional currency of the foreign operation and translated at the closing rate.

On the disposal of a foreign operation, the cumulative amount of the exchange rate differences, classified in an Equity reserve, is reclassified in profit or loss.

All exchange differences recorded under revaluation reserves in Shareholders' Equity are also reported in the Statement of Comprehensive income.

17 - Insurance Assets and Liabilities

IFRS4 defines an insurance contract as a contract under which one party (the insurer) accepts significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder.

These policies are recognized briefly as follows:

- in profit and loss item "160. Other income (net) from insurance activities": gross premium including all amounts due during the year under insurance contracts, net of cancellations. Premium transferred to reinsurers during the year is also recognized in this item;
- in the liability item "130. Insurance reserves": contractual obligations to policyholders, calculated analytically contract by contract using the prospective method, on the basis of demographic and financial projections currently used by the market;
- in the asset item "110. Insurance reserves attributable to reinsurers": reinsurers' liabilities.

18 - Other Information

Business Combinations

A business combination is a transaction through which an entity obtains control of a company or of a business segment, thus bringing together different businesses into one reporting entity.

A business combination may result in a Parent-subsidiary relationship in which the acquirer is the Parent and the acquiree a subsidiary of the acquirer. A business combination may involve the purchase of the net assets of another entity - in which case goodwill can arise - or the purchase of the equity of the other entity (mergers).

IFRS3 requires that all business combinations shall be accounted for by applying the purchase method, that involves the following steps:

- identifying an acquirer;
 - measuring the cost of the business combination;
- and:
- allocating, at the acquisition date, the cost of the business combination to the assets acquired and liabilities and contingent liabilities assumed.

The cost of a business combination is the aggregate of the fair value, at the date of exchange, of assets given, liabilities incurred or assumed and equity instruments issued by the acquirer, in exchange for control of the acquiree.

The acquisition date is the date on which the acquirer effectively obtains control of the acquiree. When this is achieved through a single exchange transaction, the date of exchange coincides with the acquisition date.

A business combination may involve more than one exchange transaction; nevertheless, the cost of the business combination remains equal to the fair value of the total shareholding acquired.

This involves the revaluation at fair value - and the recognition of the effects in the Income Statement - of the equity investments previously held in the acquired entity.

The cost of a business combination is allocated by recognizing the assets, the liabilities and the identifiable contingent liabilities of the acquired company at their acquisition-date fair value.

Exceptions to this principle are deferred income tax assets and liabilities, employee benefits, indemnification assets, reacquired rights, non-current assets held for sale, and share-based payment transactions that are subject to review in accordance with the principle applicable to them.

Positive difference between the cost of the business combination and the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities so recognized is accounted for as goodwill.

After initial recognition, goodwill is tested for impairment at least annually.

If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the acquirer shall reassess the fair values and recognize immediately any excess remaining after that reassessment in profit or loss.

If the acquisition concerns a percentage less than 100% of the assets of the acquired company, minorities are recognized.

At the acquisition date, minorities are valued:

- at fair value, or
- as a proportion of minority interests in the assets, liabilities and identifiable contingent liabilities of the acquired company.

Part A - Accounting Policies

Derecognition of financial assets

Derecognition is the removal of a previously recognized financial asset or financial liability from an entity's balance sheet.

Before evaluating whether, and to what extent, derecognition is appropriate, under IAS39 an entity should determine whether the relevant conditions apply to a financial asset in its entirety or to a part of a financial asset. The standard is applied to a part of financial assets being transferred if, and only if, the part being considered for derecognition meets one of the following conditions:

- the part comprises only specifically identified cash flows from a financial asset (or a group of assets), e.g. interest cash flows from an asset;
- the part comprises a clearly identified percentage of the cash flows from a financial asset, e.g., a 90 per cent share of all cash flows from an asset;
- the part comprises only a fully proportionate (pro rata) share of specifically identified cash flow, e.g. 90 per cent share of interest cash flows from an asset.

In all other cases, the standard is applied to the financial asset in its entirety (or to the group of similar financial assets in their entirety).

An entity shall derecognize a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the contractual rights to receive the cash flows of the financial asset to a non-Group counterparty.

Rights to cash flow are considered to be transferred even if contractual rights to receive the asset's cash flow are retained but there is an obligation to pay this cash flow to one or more entities and all the following conditions are fulfilled (pass-through agreement):

- there is no obligation on the Group to pay amounts not received from the original asset;
- sale or pledge of the original asset is not allowed, unless it secures the obligation to pay cash flow;
- the Group is obliged to transfer forthwith all cash flows received and may not invest them, except for liquidity invested for the short period between the date of receipt and that of payment, provided that the interest accrued in that period is paid on.

Recognition is also subject to verification of effective transfer of all the risks and rewards of ownership of the financial asset. If the entity transfers substantially all the risks and rewards of ownership of the financial asset, the entity shall derecognize the asset (or group of assets) and recognize separately as assets or liabilities any rights and obligations created or retained in the transfer.

Conversely, if the entity substantially retains all the risks and rewards of ownership of the asset (or group of assets), the entity shall continue to recognize the transferred asset(s). In this case it is necessary to recognize a liability corresponding to the amount received under the transfer and subsequently recognize all income accruing on the asset or expense accruing on the liability.

The main transactions that do not allow, under the above rules, total derecognition of a financial asset are securitizations, repurchase (sell and buy-backs) and stock lending transactions.

In the case of securitizations the Group does not derecognize the financial asset on purchase of the equity tranche or provision of other forms of support of the structure which result in the Group retaining the credit risk of the securitised portfolio.

In the case of repurchase transactions and stock lending, the assets transacted are not derecognized since the terms of the transaction entail the retention of all their risks and rewards.

Lastly, it should be noted that securities lending transactions collateralized by other securities or not collateralized were recorded as off-balance sheet items.

Repo Transactions and securities lending

Securities received in a transaction that entails a contractual obligation to sell them at a later date or delivered under a contractual obligation to repurchase are neither recognized nor derecognized. In respect of securities purchased under an agreement to resell, the consideration is recognized as a loan to customers or banks, or as an asset held for trading. In respect of securities held in a repurchase agreement, the liability is recognized as due to banks or customers, or as an HfT financial liability. Revenue from these loans, being the coupons accrued on the securities and the difference between the sale/purchase and resale/repurchase prices, is recognized in profit or loss through interest income and expenses on an accruals basis.

These transactions can only be offset if, and only if, they are carried out with the same counterparty and provided that such offset is provided for in the underlying contracts.

The same rules apply to securities lending transactions collateralized by cash fully available to the lender.

The P&L items connected with these transactions are booked respectively:

- in item Interest, with respect to the positive item (borrower) and the negative item (lender) related to the return on cash paid to the lender;
- in item Fees and commissions, with respect to the negative item (borrower) and the positive item (lender) related to the service provided by the lender by making the security available.

With reference to securities lending transactions collateralized by other securities, or not collateralized, the security lent or the security put up as collateral are still recognized as assets in the balance sheet, depending on the role - lender or borrower, respectively - played in the transaction.

Counterparty risk related to the latter securities lending or borrowing transactions is shown under the off-balance sheet exposures in the tables of Part E - Section 1.1 - Credit risk - A. Credit quality.

Equity instruments

Equity instruments are instruments that represent a residual interest in Group's assets net of its liabilities.

Classification of an issued instrument as equity is possible only absent contractual obligation to make payments in form of capital redemptions, interest or other kinds of returns.

In particular the Group classifies as equity instruments those instruments that have the following features:

- the instrument is perpetual or has a maturity equal to duration of the entity;
- full discretion of the issuer in coupon payments and redemptions, also advanced, of the principal outstanding.

Additional Tier 1 instruments are included in this category, in coherence with the provisions of the Regulation (EU) No.575/2013 (CRR) on prudential requirements for credit institutions and investment firms, if, in addition to the characteristics described above:

- i) maintain within the full discretion of the issuer the possibility to perform a write-up of the nominal value after the occurrence of a capital event that has determined a write-down;
- ii) do not incorporate provisions that force the issuer to provide for payments (must pay clauses) following genuine events under direct control of the parties.

Equity instruments, different from common or saving shares, are presented in item "160. Equity instruments" for the consideration received including transaction costs directly attributable to the instruments.

Any coupon paid, net of related taxes, reduces item "170. Reserves".

Any difference between the amounts paid for the redemption or repurchase of these instruments and their carrying value is recognized in item "170. Reserves".

Treasury Shares

Changes in treasury shares are reported as a direct contra item to Shareholders' Equity, i.e. as a reduction to the latter in the amount of any purchases, and as an increase in the amount of any sales proceeds.

This entails that, if treasury shares are subsequently sold, the difference between the sale price and the related post-tax repurchase cost is recognized entirely as a contra item to Shareholders' Equity.

Finance Leases

Finance leases effectively transfer all the risks and benefits of ownership of an asset to the lessee; ownership of the asset is transferred to the lessee, however not necessarily at contractual maturity.

The lessee acquires the economic benefit of the use of the leased asset for most of its useful life, in exchange for a commitment to pay to the lessor an amount approximately equivalent to the fair value of the asset and related finance costs. Recognition in the lessor's accounts is as follows:

- in assets, the value of the loan, less the principal of lease payments due and paid by the lessee;
- in profit or loss, interest received.

See Sections 8 - Property, Plant and Equipment and 9 - Intangible Assets below for treatment of the lessee's assets.

Factoring

Loans acquired in factoring transactions with recourse are recognized to the extent of the advances granted to customers on their consideration.

Loans acquired without recourse are recognized as such once it has been established that there are no contractual clauses that would invalidate the transfer of all risks and benefits to the factor.

Italian Staff Severance Pay (Trattamento di fine rapporto - "TFR")

The "TFR" provision for Italy-based employee benefits is to be construed as a "post-retirement defined benefit". It is therefore recognized on the basis of an actuarial estimate of the amount of benefit accrued by employees discounted to present value. This benefit is calculated by an external actuary using the unit credit projection method (see Section 12 - Provisions for Risks and Charges - Retirement Payments and Similar Obligations). This method distributes the cost of the benefit evenly over the employee's working life. The liability is determined as the present value of average future payments adjusted according to the ratio of years of service to total years of service at the time of payment of the benefit.

Part A - Accounting Policies

Following pension reform by Law No.252/2005, TFR installments accrued to December 31, 2006 (or to the date between January 1, 2007 and June 30, 2007 on which the employee opted to devolve their TFR to a supplementary pension fund) stay in the employer and are considered a post-employment defined benefit plan therefore incurring actuarial valuation, though with simplified actuarial assumptions, i.e., forecast future pay rises are not considered.

TFR installments accrued since January 1, 2007 (date of Law 252's coming into effect) (or since the date between January 1, 2007 and June 30, 2007) are, at the employee's discretion, either paid into a pension fund or left in the company and (where the company has in excess of 50 employees) paid into an INPS Treasury fund by the employer, and are assimilated to a defined-contribution plan.

Costs relating to TFR are recognized in the Income Statement in item "180. Administrative costs a) staff expense" and include, for the part of obligations already exiting at the date of the reform (assimilated to a defined benefit plan) (i) service costs for companies with less than 50 employees, (ii) interest cost accrued in the year; for the part of plan considered defined contribution plan (iii) the accrued installments for the year paid into the complementary pension scheme or to the Treasury fund of INPS.

Actuarial gains (losses), i.e., the difference between the liabilities' carrying value and the present value of the obligation at the end of the period are recorded in the Statement of Comprehensive Income and disclosed in item "140. Revaluation reserves" according to IAS19R.

Share-Based Payment

Equity-settled payments made to employees or other staff in consideration of goods received or services rendered, using equity instruments comprise:

- Stock options;
- Performance shares (i.e. awarded on attainment of certain objectives);
- Restricted shares (i.e. subject to a lock-up period).

Considering the difficulty of reliably measuring the fair value of the services rendered against equity-settled payments, reference is made to the fair value of the instruments themselves, measured at the date of the allocation.

This fair value is recognized as cost in profit and loss item "180. Administrative costs a) staff expense" offsetting the Shareholders' Equity item "170. Reserves", on an accruals basis over the period in which the services are acquired.

The fair value of a cash-settled share-based payment, the services acquired and the liability incurred are measured at the fair value of the liability, recognized in item "100. Other liabilities". The fair value of the liability, as long as it remains unsettled, is remeasured at each balance sheet date and all changes in fair value are recognized in profit and loss item "180. Administrative costs".

Other Long-term Employee Benefits

Long-term employee benefits - e.g. long-service bonuses, paid on reaching a predefined number of years' service - are recognized in item 100. "Other liabilities" on the basis of the measurement of the liability at the balance sheet date, also in this case determined by an external actuary using the unit credit projection method (see Section 12 - Provisions for risks and charges - retirement payments and similar obligations). Actuarial gains (losses) on this type of benefit are recognized immediately in the Income Statement.

Guarantees and Credit Derivatives in the Same Class

Guarantees and credit derivatives in the same class measured under IAS39 (i.e. contracts under which the issuer makes pre-established payments in order to compensate the guaranteed party or buyer of protection for losses sustained due to default by a debtor on the maturity of a debt instrument) are initially and subsequently (on remeasurement following impairment losses) recognized in item "100. Other liabilities".

On first recognition guarantees given are recognized at fair value, which usually corresponds to the amount received when the guarantee is issued.

After initial recognition, guarantees given are recognized at the greater of the initially recognized value, net of any amortized portion, and the estimated amount required to meet the obligation.

The effects of valuation, related to any impairment of the underlying, are recognized in the same balance-sheet item contra item "130. Net losses/recoveries on impairment d) other financial assets" in the income statement.

Offsetting Financial assets and Financial liabilities

The accounting offsetting of assets and liabilities items has been performed according to IAS32, assessing the fulfillment of the following requirements:

- current legal enforceable right to set off the recognised amounts;
- intention either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

In accordance with IFRS7, further information have been included in the table of Note to the accounts, in Part B - Other information.

In the new tables, in particular, following information have to be reported:

- balance-sheet values, before and after the accounting offsetting effects, related to the assets and liabilities which meet the criteria for applying those effects;
- values of the exposures which do not meet the above mentioned criteria, but are included in Master Netting Agreements, or similar agreements, which create the right to set-off only following specified circumstances (i.e. default events);
- figures of related collaterals.

Part A - Accounting Policies

Recognition of income and expenses

Interest Income and Expense

Interest income and expense and similar income and expense items relate to monetary items - i.e. liquidity and debt, financial instruments held for trading, measured at fair value through profit or loss or available for sale - HtM financial assets, loans and receivables, deposits, and securities in issue.

Interest income and expense are recognized through profit or loss with respect to all instruments measured at amortized cost, using the effective interest method.

Interest also includes the net credit or debit balance of differentials and margins on financial derivatives:

- hedging interest-bearing assets and liabilities;
- HfT but linked for business purposes to assets and liabilities designated as measured at fair value (fair value option);
- linked for business purposes to HfT assets and liabilities paying differentials or margins on different maturities.

Fees and Commissions

Fees and commissions are recognized according to the provision of the services from which they have arisen.

Securities trading commission is recognized at the time the service is rendered. Investment portfolio management fees, advisory fees and investment fund management fees are recognized on a pro-rata temporis basis.

Fees included in amortized cost used to calculate effective interest rates are not included under fees and commissions, since they are part of the effective interest rate.

Dividends

Dividends are recognized in profit or loss in the financial year in which their distribution has been approved.

Relevant IAS/IFRS definitions

The main definitions introduced by IFRS are described below, other than those dealt with in previous sections.

Amortized cost

The amortized cost of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured at initial recognition minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction (directly or through the use of an allowance account) for impairment or uncollectibility.

The effective interest method is a method of allocating the interest income or interest expense over the life of a financial asset or liability. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to the net carrying amount of the financial asset or financial liability. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts.

Commissions forming an integral part of the effective interest rate include loan drawdown fees or underwriting fees relating to a financial asset not designated at fair value, e.g., fees received as compensation for the assessment of the issuer's or borrower's financial situation, for valuation and registration of security, and generally for the completion of the transaction (management fees).

Transaction costs include fees and commissions paid to agents (including employees acting as selling agents), advisers, brokers and dealers, levies by regulatory agencies and securities exchanges, and transfer taxes and duties. Transaction costs do not include debt premiums or discounts, financing costs or internal administrative or holding costs.

Impairment of financial assets

At each balance sheet date an entity assesses whether there is any objective evidence that a financial asset or group of financial assets is impaired.

A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

It may not be possible to identify a single, discrete event that caused the impairment. Rather the combined effect of several events may have caused the impairment.

Losses expected as a result of future events, no matter how likely, are not recognized.

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to our attention about the following loss events:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- the lender, for economic or legal reasons relating to the borrower's financial difficulty, granting a concession to the borrower which the lender would not otherwise consider;
- it becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- the disappearance of an active market for that financial asset because of financial difficulties; however, the disappearance of an active market due to the fact that a company's financial instruments are no longer traded publicly is no evidence of impairment; or
- observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
 - adverse changes in the payment status of borrowers in the group; or
 - national or local economic conditions that correlate with defaults on the assets in the group.

Objective evidence of impairment for an investment in an equity instrument includes information about significant changes with an adverse effect that have taken place in the technological, market, economic or legal environment in which the issuer operates, and indicates that the cost of the investment may not be recovered. A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost is also objective evidence of impairment.

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The amount of the loss is recognized in profit and loss item "130. Net losses/recoveries on impairment" and the asset's carrying value is reduced.

Part A - Accounting Policies

With respect to instruments classified as available-for-sale financial assets, this amount is equal to the balance of the negative Revaluation reserve (see Section 2 - Available-for-sale Financial Assets).

If the terms of a loan, receivable or held-to-maturity investment are renegotiated or otherwise modified because of financial difficulties of the borrower or issuer, impairment is measured using the original effective interest rate before the modification of terms. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial. If a loan, receivable or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

A reduction in the fair value of a financial asset below its cost or amortized cost is not necessarily an indication of impairment (e.g. reduction in the fair value of an investment in a debt instrument resulting from an increase due only to the riskfree interest rate).

Objective evidence of impairment is initially assessed individually; however, if it is determined that there is no objective evidence of individual impairment, the asset is included in a group of financial assets with similar credit risk characteristics and assessed collectively.

Formula-based approaches and statistical methods may be used to assess impairment losses on a group of financial assets. Models used incorporate the time value of money, and consider cash flows over the entire residual life of the asset (not just the following year) and do not give rise to an impairment loss on initial recognition of a financial asset. They take into account losses already sustained but not manifest in the group of financial assets at the time of measurement, on the basis of past experience of losses on assets having a similar credit risk to the group of assets being measured.

The process of estimating impairment losses considers all credit exposures, not only those of low credit quality, which reflect a serious impairment.

Reversals of impairment losses

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit worthiness), the previously recognized impairment loss is reversed and the amount of the reversal is recognized in profit and loss item "130. Net losses/recoveries on impairment" except in the case of AfS equity instruments (see Section 2 - Available-for-sale Financial Assets above).

The reversal shall not result - at the date the impairment is reversed - in a carrying amount of the financial asset that exceeds what the amortized cost would have been had the impairment not been recognized.

A.3 - Information on transfers between portfolios of financial assets

The amendments to IAS39 and to IFRS7 "Reclassification of financial assets" approved by the IASB in 2008 make it possible to reclassify certain financial assets, after their initial recognition, out of the HfT and AfS portfolios.

In particular, the following may be reclassified:

- those HfT or AfS financial assets that would have satisfied the definition specified by the international accounting standards for the loan portfolio (if such assets were not classified as HfT or AfS respectively on initial recognition) if the entity intends, and is able, to hold them for the foreseeable future or until maturity;
- "only in rare circumstances" those HfT financial assets which, at the time of their recording, did not satisfy the definition of loans.

The following table provides the book value and the fair value as at December 31, 2015 (broken down by type of underlying asset and portfolio) of assets which were reclassified in the second half of 2008 and in the first half of 2009.

The income/expenses that would have been recognized if such reclassifications had not occurred, as well as those effectively recognized through profit or loss or at equity, are also provided.

These income/expenses before tax are broken down into: those arising "from measurement" (including any write-downs) and "other" (including interest and gains/losses on the disposal of the transferred assets).

As a result, the overall impact before tax that would have been recognized in the income statement as of December 31, 2015, if these assets had not been reclassified, would have been a loss of €5,046 thousand, while the impact actually recognized was a gain of €101,243 thousand.

Part A - Accounting Policies

A.3.1 Reclassified financial assets: book value, fair value and effects on comprehensive income (€ '000)

| INSTRUMENTS TYPE | ACCOUNTING PORTFOLIO BEFORE RECLASSIFICATION (1) | ACCOUNTING PORTFOLIO AFTER RECLASSIFICATION (2) | BOOK VALUE AS AT 12.31.2015 (4) | FAIR VALUE AS AT 12.31.2015 (5) | INCOME/EXPENSES ABSENT RECLASSIFICATION (BEFORE TAX) | | INCOME/EXPENSE RECOGNIZED DURING THE PERIOD (BEFORE TAX) | |
|-------------------------------------|---|--|---------------------------------------|---------------------------------------|--|---------------|--|----------------|
| | | | | | FROM MEASUREMENT (6) | OTHER (7) | FROM MEASUREMENT (8) | OTHER (9) |
| A. Debt securities | | | 2,740,095 | 2,887,259 | (64,186) | 84,798 | (18,475) | 108,839 |
| Held for trading | Available for sale | | 3,598 | 3,598 | 192 | 272 | 192 | 313 |
| Held for trading | Held to maturity | | 156,365 | 157,979 | (1,574) | 2,995 | - | 2,995 |
| Held for trading | Loans to Banks | | 479,228 | 529,130 | (8,699) | 15,893 | - | 34,955 |
| Held for trading | Loans to Customers | | 2,084,728 | 2,181,263 | (54,135) | 65,276 | (18,746) | 70,243 |
| Available for sale | Loans to Banks | | - | - | - | - | - | - |
| Available for sale | Loans to Customers | | 16,176 | 15,289 | 30 | 362 | 79 | 333 |
| B. Equity instruments | | | - | - | - | - | - | - |
| Held for trading | Available for sale | | - | - | - | - | - | - |
| C. Loans | | | 256,843 | 267,339 | (29,953) | 4,295 | 6,416 | 4,463 |
| Held for trading | Available for sale | | - | - | - | - | - | - |
| Held for trading | Held to maturity | | - | - | - | - | - | - |
| Held for trading | Loans to Banks | | 33,474 | 35,734 | (1,003) | 1,402 | - | 1,730 |
| Held for trading | Loans to Customers | | 223,369 | 231,605 | (28,950) | 2,893 | 6,416 | 2,733 |
| Available for sale | Loans to Banks | | - | - | - | - | - | - |
| Available for sale | Loans to Customers | | - | - | - | - | - | - |
| D. Units in investment funds | | | - | - | - | - | - | - |
| Held for trading | Available for sale | | - | - | - | - | - | - |
| Total | | | 2,996,938 | 3,154,598 | (94,139) | 89,093 | (12,059) | 113,302 |

Debt securities reclassified in the loan with customers portfolio include structured credit products (other than derivative contracts and financial instruments with incorporated derivatives) for an amount of €1,397,788 thousand at December 31, 2015.

A.4 - Information on fair value

Qualitative information

This section presents a disclosure on fair value as required by IFRS13.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal market at the measurement date (i.e. an exit price).

The fair value of a financial liability with a demand feature (e.g. a demand deposit) is not less than the amount payable on demand, discounted from the first date that the amount could be required to be paid.

For financial instruments listed in active markets, fair value is determined on the basis of official prices in the principal market to which the Group has access (*Mark to Market*).

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from a pricing service, dealer, broker, agency that determines prices or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. If a published price quotation in an active market does not exist for a financial instrument in its entirety, but active markets exist for its component parts, fair value can be determined on the basis of the relevant market prices for the component parts.

If the observable prices in active market or other observable inputs, such as the quoted price of a similar instrument in an active market, the Group may use another valuation techniques, such as:

- a market approach (e.g. using quoted prices for similar liabilities or equity instruments held by other parties as assets).
- cost approach (e.g. it reflects the amount that would be required currently to replace the service capacity of an asset, that is the current replacement cost).
- an income approach (e.g. a present value technique that takes into account the future cash flows that a market participant would expect to receive from holding the liability or equity instrument as an asset).

The Group uses valuation models (*Mark to Model*) in keeping with the methods generally accepted and used by the market. Valuation models include techniques based on the discounting of future cash flows and on volatility estimates, and they are subject to revision both during their development and periodically in order to ensure their consistency with the objectives of the valuation.

These methods use inputs based on prices set in recent transactions for the instrument being valued and/or prices/quotations for instruments having similar characteristics in terms of risk profile. Indeed, these prices/quotations are relevant for determining significant parameters in terms of the credit, liquidity and price risk of the instrument being valued. Reference to these market parameters makes it possible to limit the discretionary nature of the valuation, and ensures that the resulting fair value can be verified. If, for one or more risk factors it is not possible to refer to market data, the valuation models employed use estimates based on historical data as inputs.

As a further guarantee of the objectivity of valuations derived from valuation models, the Group employs:

- Independent price verifications (IPVs);
- Fair value adjustments (FVAs).

Independent price verification requires that the prices are verified at least monthly by Risk Management units that are independent from the units that assume the risk exposure.

This verification calls for comparing and adjusting the price in line with valuations obtained from independent market participants.

For instruments not quoted in active markets, the above verification process uses prices contributed by info providers as a reference, and assigns a greater weighting to those prices that are considered representative of the instrument being valued.

This valuation can include the "executability" of the transaction at the price observed, the number of contributors, the degree of similarity of the financial instruments, the consistency of prices from different sources, and the process followed by the info provider to obtain the information.

Part A - Accounting Policies

A.4.1 Fair value levels 2 and 3: valuation techniques and inputs used

Hereby we provide IFRS13 disclosure requirements about accounting portfolios measured at fair value on a recurring basis, not measured at fair value, or measured at fair value on a non-recurring basis.

Assets and Liabilities measured at fair value on a recurring basis

Fixed Income Securities

Fixed Income Securities are priced in a two tier process depending on the liquidity in the respective market. Liquid instruments in active markets are marked to market and consequently positions in these instruments are disclosed in reference to Fair Value Hierarchy under Level 1⁽⁵⁾. In order to assess it, within the global bond Independent Price Verification (IPV) process a daily Liquidity Indicator is defined taking into account: the number of executable bid/ask quotes, their relative sizes and spreads. Such indicator is tracked over a 20 business days time window in order to obtain a stable monthly indicator.

Instruments not traded in active markets are marked to model based on implied credit spread curves derived from the former Level 1 instruments. The model maximizes the use of observable input and minimizes the use of unobservable inputs. With this respect, depending on the proximity of the credit spread curve applied, the bonds are disclosed as Level 2 or Level 3 respectively; Level 3 is applied in case credit spread curves used are significantly unobservable. Under fair value accounting, fair value adjustments for liquidity and model deficiencies compensate for the lack of market observables for the Level 2 and Level 3 positions.

In the global bond IPV process market prices of Level 1 bonds and pricing models for illiquid bonds are regularly verified for accuracy.

Structured Financial Products

The Group determines the fair value of structured financial products not quoted on active markets using the appropriate derivative valuation methodology given the nature of the embedded structure (when this is not to be separated). Such instruments are classified as Level 2 or Level 3 depending on the observability of significant inputs to the model.

Asset Backed Securities

Since 2009, UniCredit's valuation process relies on internal policies centered on:

- extension and implementation across all the Group's Legal Entities of the new Independent Price Verification (IPV) process suited to the changed market conditions for Structured Credit Bonds;
- integration of current Fair Value Adjustments Policy.

According to the IPV process the quality of a price is assessed based upon the availability of quotes of independent market players for identical assets.

The process relies in the first instance on *consensus data provider* as reliable collector of market quotes.

As a second step, prices are assessed by benchmarking each security to a pool of similar securities with available market quotes. An alternative approach consists in evaluating the instrument through the use of quantitative pricing models, which are applicable every time that information regarding market participants assumptions on model parameters are reasonably made available without excessive costs or efforts.

Derivatives

Fair value of derivatives not traded in an active market is determined using a mark to model valuation technique. In such cases, where active markets exist for its component parts, then fair value is determined on the basis of the relevant market prices for the component parts.

Valuation techniques that are based on significant inputs that are observable are referred to as Level 2 valuations, while those based on techniques that use significant unobservable inputs are referred to as Level 3 valuations.

Equity Instruments

Equity Instruments are assigned to Level 1 when a quoted price is available on a liquid market and to Level 3 when no quotations are available or quotations have been suspended indefinitely. These instruments are classified as Level 2 only when trading volume on the market where the instrument is quoted has decreased significantly.

For equity instruments measured at cost an impairment is given, if the carrying amount exceeds the recoverable amount significantly and/or over a prolonged period of time.

(5) As far as Italian Government bonds are concerned, it is worth stressing they are typically exchanged on the MTS market which is largely acknowledged as the main liquid platform for this kind of asset.

Investment Funds

The Group holds investments in certain investment funds that publish net asset value (NAV) per share, including mutual funds, private equity funds, hedge funds (including funds of funds) and real estate funds. The Group's investments include co-investments in funds that are managed by the Group and investments in funds that are managed by third parties and in particular:

- Real Estate Funds

Real Estate Funds are mapped to Level 1 when quoted prices are available on an active market; when this condition does not hold, Real Estate Funds are disclosed as Level 3 and they are evaluated through an adequate credit adjustment of the NAV based on the specific features of each fund.

- Other Funds

The Group holds investments also in mutual funds, hedge funds and private equity funds.

Funds are usually assigned to Level 1 when a quoted price is available on an active market.

Funds are disclosed as Level 2 or Level 3 depending on NAV availability, portfolio transparency and possible issues related to position write off.

When sufficient information for reliable fair value measurements is not available, funds (e.g. hedge funds and private equity) are valued at cost and classified as Available for Sale at Level 3.

With reference to funds valued at cost, an impairment is applied in case the carrying amount is significantly above the recoverable amount or above the carrying amount for a prolonged period of time.

Property, plant and equipment measured at fair value

The Group owns property, plant and equipment held for investment purposes, which are valued according to the fair value model for Real Estate investments linked to liabilities that generate a return on investments themselves.

The attribution of fair value levels is based on the level of observability of the significant market parameters used by the valuation technique. Given the current portfolio composition, most of the positions are at level 3.

Fair Value Adjustments (FVA)

Fair value adjustment is defined as the amount to be added either to the market observed mid-price or to the theoretical price generated by a valuation model with the aim of obtaining a fair value of the position. Therefore FVA are aimed at insuring that the fair value reflects the actual exit price of a certain position.

Below a list of adjustments:

- Credit and debit valuation adjustment (CVA/DVA);
- Model Risk;
- Close-out Costs;
- Other Adjustments.

Credit and debit valuation adjustment (CVA/DVA)

Credit valuation adjustments (CVAs) and debit valuation adjustments (DVAs) are incorporated into derivative valuations to reflect the impact on fair value of counterparty credit risk and UniCredit own credit quality respectively.

UniCredit CVA/DVA methodology is based on the following inputs:

- EAD derived by simulation techniques. Simulated exposures also take into account Specific Wrong-Way Risk that arises for transactions where there is a correlation between counterparty credit risk and the underlying derivative risk factors;
- PD implied by current market default rates, obtained from credit default swaps;
- LGD based on the estimated level of expected recovery should a counterparty default and implied by current market default rates, obtained from credit default swaps.

As of December 31, 2015, net CVA/DVA cumulative adjustment, related to performing counterparts, amounts to €268 million negative.

The part related to own credit spread evolution, which is filtered out from regulatory capital (accordingly to CRDIV), amounts to €208 million positive.

Funding Cost and Benefit adjustment (FCA/FBA)

Funding Valuation Adjustment (FundVA) is the sum of a Funding Cost Adjustment (FCA) and a Funding Benefit Adjustment (FBA) that indeed accounts for the expected future funding costs / benefits for derivatives that are not fully collateralized. Most material contributors are in-the-money trades with uncollateralized counterparties.

UniCredit FVA methodology is based on the following input:

- Positive and Negative exposure profiles derived leveraging on a risk-neutral spin-off of the Counterparty Credit Risk internal model;
- PD term structure implied by current market default rates obtained from credit default swaps;
- A funding spread curve that is representative of the average funding spread of peer Financial Groups.

Part A - Accounting Policies

Such adjustment was previously considered among the capital deduction within the AVA prudential requirements. From December 2015 the fair value adjustment component is reflected into P&L with a net cumulative adjustment equal to €114 million negative.

Model Risk

Financial models are used for the valuation of the financial instruments if the direct market quotes are not readily available. In general the model risk is represented by the possibility that a financial instrument's evaluation is actually sensitive to the choice of model. It is possible to value the same financial instrument by using alternative models which could provide different results in term of pricing. The model risk adjustment refers to the risk that the actual fair value of the instrument differs from the value produced by the model.

Close-out Costs

It measures the implicit costs of closing an (aggregated) trading position. The position could be closed by a long position (or purchase in the case of a short position), or by entering into a new transaction (or several transactions) that offsets (hedges) the open position. The close-out costs are typically derived from the bid/ask spreads observed on the market. It accounts for the fact that a position is valued at mid but can only be closed at bid or ask. This adjustment is not needed when the position is marked at bid or ask and already represents an exit price. Moreover a close-out adjustment of the NAV is applied when there are some penalties related to position write-off in an investment fund.

Other adjustments

Other fair value adjustments, which are not included into the previous categories, could be taken into consideration to align the evaluation to the current exit price, also according to the level of liquidity of the market and valuation parameters, e.g. adjustment of equity prices whose quotation on the market are not representative of the effective exit price.

Assets and Liabilities not measured at fair value or measured at fair value on a non-recurring basis

Financial instrument not carried at fair value, for example retail loans and deposit, and credit facilities extended to corporate clients are not managed on a fair value basis.

For these instruments fair value is calculated for disclosure purposes only and does not impact the balance sheet or the profit or loss. Additionally, since these instruments generally do not trade, there is significant management judgment required to determine their fair values as defined by IFRS13.

Cash and cash balances

Cash and cash balances are not carried at fair value on the Consolidated Balance Sheets, but they are carried at amounts that approximate fair value, due to their short term nature and generally negligible credit risk.

Held-to-maturity investments

Considering that held to maturity investments are mainly composed by securities, fair value for this asset class is determined according to what above explained in section "Assets and Liabilities measured at fair value on a recurring basis - Fixed Income Securities".

Loans and Receivables to banks and customers

Fair value for performing Loans and Receivables to banks and customers, recorded at amortized cost, is determined using the discounted cash flow model adjusted for credit risk. Some portfolios are valued according to simplified approaches, which however take into account the financial features of the financial instruments.

Property, plant and equipment held for investment purposes

The fair value of property, plant and equipment held for investment purposes is determined on the basis of a valuation by an independent appraiser who holds a recognized and relevant professional qualification which perform its valuation mainly on the basis of an indirect knowledge of the assets through the information made available by the owner and relative to the localization, consistency, destination and in consideration of market analysis.

The attribution of fair value levels is based on the level of observability of the significant market parameters used by the valuation technique.

Debt securities in issue

Fair value for debt securities in issue, recorded at amortized cost, is determined using the discounted cash flow model adjusted for UniCredit credit risk. The Credit Spread is determined using UCG's subordinated and non-subordinated risk curves.

Other liabilities

Fair value for liabilities, recorded at amortized cost, is determined using the discounted cash flow model adjusted for UniCredit credit risk. The Credit Spread is determined using UCG's senior and subordinated risk curves.

Description of the valuation techniques

Specific valuation techniques are used to value positions for which a market price is not directly observable from market sources. The Group uses well known valuation techniques for determining fair values of financial and non-financial instruments that are not actively traded and quoted. The valuation techniques used for Level 2 and 3 assets and liabilities are described below.

Option Pricing Model

Option model valuation techniques are generally used for instruments in which the holder has a contingent right or obligation based on the occurrence of a future event, such as the price of a referenced asset going above or below a predetermined strike price. Option models estimate the likelihood of the specified event occurring by incorporating assumptions such as volatility estimates, price of the underlying instrument and expected rate of return.

Discounted cash flow

Discounted cash flow valuation techniques generally consist of developing an estimate of future cash flows that are expected to occur over the life of an instrument. The model requires the estimation of the cash flow and the adoption of market's parameters for the discounting: discount rate or discount margin reflects the credit and/or funding spreads required by the market for instruments with similar risk and liquidity profiles to produce a "present value". The fair value of the contract is given by the sum of the present values of future cash flows.

Hazard Rate Model

The valuation of CDS instruments requires the knowledge of the entity's survival probability at future dates. The estimate of this probability curve uses the standard model for survival probabilities and requires as parameters the credit default swap market quotes on standard future dates in addition to the risk free curve and the expected recovery rate.

The hazard rate is part of the described process and it indicates the instantaneous probability of default at different future instants.

Market Approach

A valuation technique that uses prices generated by market transactions involving identical or comparable (i.e. similar) assets, liabilities or a group of assets and liabilities.

Gordon Growth Model

This is the model used to determine the intrinsic value of an equity investment, based on a series of future dividends which grow at a constant rate. Given a dividend to be paid in a specific year and the hypothesis that the dividend grows at a constant rate, the model computes the present value of future dividends.

Dividend Discount Model

This model is used to determine the value of an equity investment, based on the series of predicted future dividends. Given a dividend to be paid in a specific year and the hypothesis that the dividend grows at a constant rate, the model computes the fair value of an equity share as the sum of the present value of all future dividends.

Adjusted NAV

Net asset value is the total value of a fund's assets less liabilities. An increase in net asset value would result in an increase in a fair value measure. Usually for funds classified as Level 3, NAV represents a risk free valuation, therefore in this case the NAV is adjusted so as to consider the issuer's default risk.

Part A - Accounting Policies

Description of the inputs used to measure the fair value of items categorized in Level 2 and 3

Hereby a description of the main significant inputs used to measure the fair value of items categorized in Level 2 and 3 of the fair value hierarchy.

Volatility

Volatility is a measure for variation of price of a financial instrument over time. In particular, volatility measures the speed and severity of market price changes for an instrument, parameter or market index given how much the particular instrument, parameter or index changes in value over time, expressed as a percentage of relative change in price. The higher the volatility of the underlying, the riskier the instrument. In general, long option positions benefit from increases in volatility, whereas short option positions will suffer losses.

There are different types of volatility: volatility of interest rate, inflation volatility, volatility of foreign exchange and volatility of equity stocks, equity or other indices.

Correlation

Correlation is a measure of the relationship between the movements of two variables. When parameters are positively correlated, an increase in correlation results in a higher fair value measure. On the contrary, given a short correlation position, an increase in correlation, in isolation, would generally result in a decrease in a fair value measure. Therefore changes in correlation levels can have a major impact, favorable or unfavorable, on the fair value of an instrument, depending on the type of correlation.

Correlation is a pricing input for a derivative product where the payoff is driven by multiple underlying risks. The level of correlation used in the valuation of derivatives with multiple underlying risks depends on a number of factors including the nature of those risks.

Dividends

The derivation of a forward price for an individual stock or index is important both for measuring fair value for forward or swap contracts and for measuring fair value using option pricing models. The relationship between the current stock price and the forward price is based on a combination of expected future dividend levels and payment timings and, to a lesser extent, the relevant funding rates applicable to the stock in question.

The dividend yield and timing represents the most significant parameter in determining fair value for instruments that are sensitive to an equity forward price.

Interest rate curve

The calculation of the interest rate curve is based on standard bootstrapping techniques relying on the set of quotes of appropriate financial instruments, for each currency.

Less liquid currencies interest curve refer to the rates in currencies for which a market liquidity doesn't exist in terms of tightness, depth and resiliency. The illiquidity of these input data impacts directly the valuation of securities or derivatives expressed in illiquid currencies.

Inflation Swap rate

The determination of forward levels for inflation indexes is based on swap quote over inflation indexes. Swap over inflation may present a low liquidity level whether there is no liquid market in terms of rigidity, deepness and resistance. The illiquidity of those inputs has an indirect impact on the valuation of a debt instrument linked to inflation (inflation-linked note) or in case of a derivative over inflation.

Credit spreads

Different valuation models, especially for credit derivatives require an input for the credit spread which reflects the credit quality of the associated credit name. The credit spread of a particular security is quoted in relation to the yield on a benchmark security or reference rate, typically either U.S. Treasury or LIBOR/EURIBOR and is generally expressed in terms of basis points. The ranges for credit spreads cover a variety of underlings (index and single names), regions, sectors, maturities and credit qualities (high-yield and investment-grade). The broad range of this population gives rise to the width of the ranges of unobservable inputs.

Loss Given Default (LGD)/Recovery Rate

LGD also known as loss severity (the inverse concept is the recovery rate) represents the percentage of contractual cash flows lost in the event of a default, expressed as the net amount of loss relative to the outstanding balance. An increase in the loss severity, in isolation, would result in a decrease in a fair value measure. Loss given default is facility-specific because such losses are generally understood to be influenced by key transaction characteristics such as the presence of collateral and the degree of subordination.

Price

Where market prices are not observable, comparison via proxy is used to measure a fair value.

Prepayment Rate (PR)

The PR is the estimated rate at which forecasted prepayments of principal of the related debt instrument are expected to occur. Voluntary unscheduled payments (prepayments) change the future cash flows for the investor and thereby change the fair value of the security.

In general as prepayment speeds change, the weighted average life of the security changes, which impacts the valuation either positively or negatively, depending upon the nature of the security and the direction of the change in the weighted average life.

Probability of Default (PD)

The probability of default is an estimate of the likelihood of not collecting contractual amounts. It provides an estimate of the likelihood that a client of a financial institution will be unable to meet its debt obligations over a particular time horizon. The PD of an obligor not only depends on the risk characteristics of that particular obligor but also the economic environment and the degree to which it affects the obligor.

Early conversion

The early conversion is the estimate of the probability that the liability would be converted into equity earlier than the terms stated.

EBITDA

EBITDA is an indicator of the current operating profitability of the business, that is the income generated by the use of the company's assets and the commercialization of the products manufactured.

Ke

The Ke (cost of capital) represents the minimum rate that the company has to offer to its shareholders as remuneration for the capital received.

Growth rate

It is the constant growth rate used for the future dividends estimate.

Part A - Accounting Policies

Quantitative information on significant unobservable inputs used in the fair value measurement: accounting portfolios measured at fair value categorized as Level 3

The following table shows, for each product category, the amount of Assets and Liabilities measured at fair value and the range of variation of unobservable parameters, across the whole portfolio, as monitored by Risk Management functions.

(€ million)

| PRODUCT CATEGORIES | | FAIR VALUE ASSETS | FAIR VALUE LIABILITIES | VALUATION TECHNIQUES | UNOBSERVABLE PARAMETERS | RANGE |
|---------------------------|-----------|------------------------------------|------------------------|---|---------------------------------|-----------------|
| Derivatives | Financial | Commodities | 23.89 | Discounted Cash Flows | Swap Rate (% of used value) | 10% 130% |
| | | | | | Volatility | 20% 120% |
| | | | | | Correlation | -95% 95% |
| | | Equity | 108.52 | Option Pricing Model | Volatility | 15% 120% |
| | | | | | Correlation | -95% 95% |
| | | | | Option Pricing Model/ Discounted Cash Flows | Dividends Yield | 0% 15% |
| | | | | | Volatility | 1% 40% |
| | | | | | Interest rate | -30% 20% |
| | | Interest Rate | 860.19 | Discounted Cash Flows | Swap Rate (bps) | 0% 0% |
| | | | | | Inflation Swap | 100 bps 230 bps |
| | | | | Option Pricing Model | Inflation | 1% 10% |
| | | | | | Interest Rate | 10% 100% |
| | | | | | Volatility | 20% 100% |
| | | Hybrid | 3.48 | Option Pricing Model | Correlation | -80% 80% |
| | | | | | Volatility | 10% 120% |
| | | Credit | 23.62 | Hazard Rate Model | Correlation | -80% 80% |
| | | | | | Credit Spread | 0% 236% |
| | | | | | Recovery rate | 7.00% 75% |
| | | | | Option Pricing Model | Correlation | 25% 85% |
| | | | | | Volatility | 54% 76% |
| Debt Securities and Loans | | Corporate/ Government/Other | 1,261.22 | Market Approach | Price (% of used value) | 0% 215% |
| | | | | | Credit Spread (% of used value) | 0% 30% |
| | | Mortgage & Asset Backed Securities | 12.48 | Discounted Cash Flows | LGD | 18% 80% |
| | | | | | Default Rate | 1% 12% |
| | | | | | Prepayment | 0% 30.0% |
| Equity Securities | | Unlisted Equity & Holdings | 551.43 | Market Approach | Price (% of used value) | 0% 100% |
| | | | | | Gordon Growth Model | Ke 9% 11% |
| | | | | Dividend Discount Model | Growth Rate | 2.0% 3.5% |
| | | | | | Beta | 35.0% 45.0% |
| | | | | | Risk Premium | 5.50 7.00 |
| Units in Investment Funds | | Real Estate & Other Funds | 250.35 | 0.00 | PD | 1% 30.0% |
| | | | | | LGD | 35% 60% |

A.4.2 Valuations processes and sensitivities

The Group verifies that the value attributed to each position reflects the current fair value in an appropriate way. Assets and liabilities subject to fair value measurements are determined using different techniques, among which (but not only) models such as discounted cash flow and internal models. On the basis of the observability of the input used, all the measurements are classified as Level 1, Level 2 or Level 3 of the fair value hierarchy.

When a financial instrument, measured at fair value, is valued through the use of one or more significant inputs not directly observable on the market, a further procedure for the price verification is implemented. These procedures include the revision of relevant historical data, the analysis of profits and losses, the individual valuation of each component for structural products and benchmarking. This approach uses subjective opinions and judgments based on experience and, therefore, it could require valuation adjustments which take into account the bid/ask spread, liquidity and counterparty risk, in addition to the valuation model type adopted.

According to Group Market Risk Governance guidelines, in order to ensure the right separateness of the functions in charge of the model development and those in charge of the validation processes, all valuation models developed by Group companies' front offices are independently tested centrally and validated by the Group Internal Validation functions. The aim of this independent control structure is of evaluating the model risk from a theoretical solidity, calibration techniques eventually applied and appropriateness of the model for a specific product in a defined market point of views.

In addition to the daily mark to market or mark to model valuation, the Independent Price Verification (IPV) is applied with the aim of guaranteeing a fair value which is independent from Market Risk perspective for all liquid and illiquid instruments.

Fair value sensitivity to variations in unobservable input used in the fair value computation for instruments categorized as Level 3

The direction of sensitivity for instruments categorized at level 3 of fair value hierarchy to variations in significant unobservable inputs is supplied in the following table. For fair value computations where significant unobservable input are employed (Level 3), the sensitivity analysis is performed using a range of reasonable alternatives for the unobservable parameters.

The Group takes into account that the impact of unobservable inputs in the fair value computation of level 3 financial instruments, depends on the correlation among different inputs used in the valuation technique. Furthermore, the effect of unobservable input variation has an impact on the amount and the direction of fair value measurement, also according to the instrument nature and sign.

(€ million)

| PRODUCT CATEGORIES | FAIR VALUE MOVEMENTS GIVEN REASONABLE POSSIBLE ALTERNATIVES | | |
|------------------------------------|---|--------|--|
| Derivatives | | | |
| Financial | | | |
| Commodities | +/- | 1.74 | |
| Equity | +/- | 62.73 | |
| Foreign Exchange | +/- | 4.42 | |
| Interest Rate | +/- | 13.25 | |
| Hybrid | +/- | 1.27 | |
| Credit | +/- | 25.81 | |
| Debt Securities and Loans | | | |
| Corporate/Government/Other | +/- | 15.82 | |
| Mortgage & Asset Backed Securities | +/- | 0.80 | |
| Equity Securities | | | |
| Unlisted Equity & Holdings | +/- | 117.72 | |
| Units in Investment Funds | | | |
| Real Estate & Other Funds | +/- | 10.37 | |

Part A - Accounting Policies

A.4.3 Fair value hierarchy

The IFRS13 principle establishes a fair value hierarchy according to the observability of the input used in the valuation techniques adopted for valuations.

The fair value hierarchy level associated to assets and liabilities is set as the minimum level among all significant valuation inputs used. A valuation input is not considered significant for the fair value of an instrument if the remaining inputs are able to explain the major part of the fair value variance itself over a period of three months.

In some specific cases, the significance limit is assessed in relation to the fair value of the instrument at the measurement date.

In particular, three levels are considered:

- level 1: fair value for instruments classified within this level is determined according to the quoted prices on active markets;
- level 2: fair value for instruments classified within this level is determined according to the valuation models which use observable inputs on active markets;
- level 3: fair value for instruments classified within this level is determined according to the valuation models which prevalently use significant unobservable input on active markets.

Financial instruments are classified to a certain fair value level according to the observability of the input used for the valuation.

Level 1 (quoted prices in active markets): quoted prices (unadjusted) in active markets are available for identical assets or liabilities that the entity has the ability to access at the measurement date. An active market is a market in which orderly transactions for the asset or liability take place with sufficient frequency and volume for pricing information to be provided on an on-going basis (e.g. MTS market about prices for most of the government bonds therein traded).

Level 2 (observable inputs): inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Inputs are observable if they are developed on the basis of publicly available information about actual events or transactions and reflect the assumptions that market participants would use when pricing the asset or liability.

Level 3 (unobservable inputs): inputs other than the ones included in level 1 and level 2, not directly observable on the market for the evaluation of asset and liability, or used for the definition of significant adjustments to fair value. Unobservable inputs shall reflect the assumptions that market participants would use when pricing the asset or liability, including assumptions about risk.

When fair value is measured directly taking into consideration an observable price and quoted on an active market, the hierarchy attribution process will assign Level 1. When fair value has to be measured either via Comparable approach or via Mark-to-Model approach, the hierarchy attribution process will assign Level 2 or Level 3, depending on the observability of all the significant input parameters.

Within the choice among various valuation techniques the Group employs the one which maximizes the use of observable inputs.

Transfers between hierarchy levels

The main drivers to transfers in and out the FV levels (both between L1 and L2 and in/out L3) include changes in market conditions (among which liquidity parameter) and enhancements to valuation techniques and weights for unobservable inputs used for the valuation itself.

Quantitative and qualitative details about transfers between FV levels occurred in the period is presented in Part A.4.5 - Fair Value Hierarchy.

A.4.4 Other information

The Group uses the IFRS13 exception for fair value measurements on a net basis with reference to financial assets and liabilities with offsetting positions of market risk or counterparty credit risk.

Quantitative information

A.4.5 Fair value hierarchy

The following tables show the portfolios breakdown in terms of (i) financial assets and liabilities valued at fair value as well as (ii) assets and liabilities not measured at fair value or measured at fair value on a non-recurring basis, according to the above-mentioned levels.

A.4.5.1 Assets and liabilities measured at fair value on a recurring basis: breakdown by fair value levels

(€ '000)

| FINANCIAL ASSETS/LIABILITIES MEASURED AT FAIR VALUE | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | |
|---|--------------------------|-------------------|------------------|--------------------------|--------------------|------------------|
| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 1 | LEVEL 2 | LEVEL 3 |
| 1. Financial assets held for trading | 28,923,550 | 60,557,336 | 1,515,822 | 25,775,109 | 73,091,798 | 2,358,639 |
| 2. Financial assets at fair value through P&L | 17,939,136 | 16,231,115 | 198,044 | 14,654,988 | 16,770,278 | 378,131 |
| 3. Available for sale financial assets | 99,983,088 | 7,466,305 | 1,712,528 | 85,779,651 | 7,680,520 | 3,475,120 |
| 4. Hedging derivatives | - | 5,363,265 | 5,099 | - | 9,101,384 | 12,783 |
| 5. Property, plant and equipment | - | - | 68,860 | - | - | 70,457 |
| 6. Intangible assets | - | - | - | - | - | - |
| Total | 146,845,774 | 89,618,021 | 3,500,353 | 126,209,748 | 106,643,980 | 6,295,130 |
| 1. Financial liabilities held for Trading | 9,646,638 | 57,526,008 | 1,745,949 | 8,096,066 | 67,921,489 | 1,117,160 |
| 2. Financial liabilities at fair value through P&L | - | 451,783 | 2,873 | - | 562,269 | 4,698 |
| 3. Hedging derivatives | 2 | 6,144,990 | 3,637 | - | 8,620,667 | 1,276 |
| Total | 9,646,640 | 64,122,781 | 1,752,459 | 8,096,066 | 77,104,425 | 1,123,134 |

Transfers between level of fair value occurring between December 31, 2014 and December 31, 2015 mainly reflect the evolution of market of reference in the period and the enhancement of processes for fair value level attribution in some Group entities.

The sub-item 3. Available-for-sale financial assets at level 3 as of December 31, 2015, does not include €645 million measured at cost (€701 million as of December 31, 2014).

Besides the transfers related to financial assets and liabilities carried at level 3 detailed in the sections below we can note that during the year the following transfers occurred:

- from level 1 to level 2 owing to a worsening of the liquidity and price reliability indicators (based on the bid-ask spread, relative size and applicability of the published prices) collected by third parties as calculated and recorded in the context of the Global Bond IPV process:
 - of financial assets measured at fair value through profit & loss (financial assets held for trading and carried at fair value) for approximately €2,004 million;
 - of financial assets measured at fair value through reserves (financial assets available for sale) for approximately €470 million;
 - of financial liabilities measured at fair value through profit & loss (financial liabilities held for trading and carried at fair value) for approximately €13 million;
- from level 2 to level 1 owing to an improvement of the liquidity and price reliability indicators (based on the bid-ask spread, relative size and applicability of the published prices) collected by third parties as calculated and recorded in the context of the Global Bond IPV process:
 - of financial assets measured at fair value through profit & loss (financial assets held for trading and carried at fair value) for approximately €1,800 million;
 - of financial assets measured at fair value through reserves (financial assets available for sale) for approximately €298 million;
 - of financial liabilities measured at fair value through profit & loss (financial liabilities held for trading and carried at fair value) for approximately €38 million.

Part A - Accounting Policies

A.4.5.2 Annual changes in assets measured at fair value on a recurring basis (level 3) (€ '000)

| | CHANGES IN 2015 | | | | | |
|---------------------------------|-----------------------------------|--|-------------------------------------|---------------------|-------------------------------|-------------------|
| | HELD FOR TRADING FINANCIAL ASSETS | AT FAIR VALUE THROUGH P&L FINANCIAL ASSETS | AVAILABLE FOR SALE FINANCIAL ASSETS | HEDGING DERIVATIVES | PROPERTY, PLANT AND EQUIPMENT | INTANGIBLE ASSETS |
| 1. Opening balances | 2,358,639 | 378,131 | 3,475,120 | 12,783 | 70,457 | - |
| 2. Increases | 4,530,021 | 147,857 | 987,808 | 291 | 856 | - |
| 2.1 Purchases | 3,574,740 | 20,194 | 485,508 | 266 | - | - |
| 2.2 Profits recognized in: | 421,884 | 10,127 | 168,784 | - | - | - |
| 2.2.1 Income Statement | 421,884 | 10,127 | 23,390 | - | - | - |
| - of which Unrealized gains | 352,533 | 4,966 | 18,276 | - | - | - |
| 2.2.2 Equity | X | X | 145,394 | - | - | - |
| 2.3 Transfers from other levels | 401,771 | 114,200 | 233,051 | - | - | - |
| 2.4 Other increases | 131,626 | 3,336 | 100,465 | 25 | 856 | - |
| 3. Decreases | 5,372,838 | 327,944 | 2,750,400 | 7,975 | 2,453 | - |
| 3.1 Sales | 3,353,152 | 40,884 | 489,062 | 266 | - | - |
| 3.2 Redemptions | 304,980 | 32,707 | 229,765 | - | - | - |
| 3.3 Losses recognized in: | 166,978 | 1,322 | 49,331 | 5,478 | 1,888 | - |
| 3.3.1 Income Statement | 166,978 | 1,322 | 5,179 | 5,478 | 1,888 | - |
| - of which Unrealized losses | 157,829 | 946 | 424 | - | 1,888 | - |
| 3.3.2 Equity | X | X | 44,152 | - | - | - |
| 3.4 Transfers to other levels | 1,222,494 | 251,067 | 1,738,722 | 2,206 | - | - |
| 3.5 Other decreases | 325,234 | 1,964 | 243,520 | 25 | 565 | - |
| 4. Closing balances | 1,515,822 | 198,044 | 1,712,528 | 5,099 | 68,860 | - |

The sub-item 2 increases and 3 decreases in financial assets are included in the Profit and Loss in the following items:

- Item 80: Gains and losses on financial assets and liabilities held for trading;
- Item 110: Gains and losses on financial assets/liabilities at fair value through profit or loss;
- Item 90: Fair value adjustments in hedge accounting.

The sub-item 2.2 gains and the sub-item 3.3 losses on fair value on financial assets and liabilities available for sale are accounted in item "140. Revaluation reserves" of Shareholder's Equity - with the exception of impairment and gains and losses on exchange rates on monetary assets (liabilities) which are reported respectively within item "130. Net losses/recoveries on impairment b) available-for-sale financial assets" and item "80. Gains and losses on financial assets and liabilities held for trading" until the financial asset is not sold, instant in which cumulative gains and losses are reported at Profit & loss at item "100. Gains (Losses) on disposal and repurchase b) available for sale financial assets".

Transfers between level of fair value occurring between December 31, 2014 and December 31, 2015 in Held for Trading and Fair Value through P&L financial assets mainly reflect the evolution of market of reference in the period and the enhancement of processes for fair value level attribution in some Group entities and mostly refer to exposure held by UniCredit Bank AG.

During 2015 the equity investment in Bank of Italy reported under financial assets available for sale for an amount equal to €1,401 million as of December 31, 2015 (€1,659 million as of December 31, 2014), was reclassified from level 3 to level 2 of fair value hierarchy (for further information see Part B - Section 4 - Available for sale financial assets - Item 40).

A.4.5.3 Annual changes in liabilities at fair value on a recurring basis (level 3)

(€'000)

| | CHANGES IN 2015 | | |
|---------------------------------|--|---|---------------------|
| | FINANCIAL LIABILITIES HELD FOR TRADING | FINANCIAL LIABILITIES AT FAIR VALUE THROUGH P&L | HEDGING DERIVATIVES |
| 1. Opening balances | 1,117,160 | 4,698 | 1,276 |
| 2. Increases | 2,862,790 | 22,955 | 3,640 |
| 2.1 Issuance | 958,010 | - | 3,636 |
| 2.2 Losses recognized in: | 289,713 | - | - |
| 2.2.1 Income Statement | 289,713 | - | - |
| - of which Unrealized losses | 204,444 | - | - |
| 2.2.2 Equity | X | X | - |
| 2.3 Transfers from other levels | 1,557,137 | - | - |
| 2.4 Other increases | 57,930 | 22,955 | 4 |
| 3. Decreases | 2,234,001 | 24,780 | 1,279 |
| 3.1 Redemptions | 164,912 | - | 1,275 |
| 3.2 Purchases | 460,715 | - | - |
| 3.3 Profits recognized in: | 212,680 | - | - |
| 3.3.1 Income Statement | 212,680 | - | - |
| - of which Unrealized gains | 183,128 | - | - |
| 3.3.2 Equity | X | X | - |
| 3.4 Transfers to other levels | 1,300,321 | - | - |
| 3.5 Other decreases | 95,373 | 24,780 | 4 |
| 4. Closing balances | 1,745,949 | 2,873 | 3,637 |

The sub-item "2. Increases" and "3. Decreases" in financial liabilities are included in the Profit and Loss in the following items:

- Item 80: Gains and losses on financial assets and liabilities held for trading;
- Item 110: Gains and losses on financial assets/liabilities at fair value through profit or loss;
- Item 90: Fair value adjustments in hedge accounting.

Transfers between level of fair value occurring between December 31, 2014 and December 31, 2015 mainly reflect the evolution of market of reference in the period and the enhancement of processes for fair value level attribution in some Group entities and mostly refer to exposure held by UniCredit Bank AG.

Part A - Accounting Policies

A.4.5.4 Assets and liabilities not measured at fair value or measured at fair value on a non-recurring basis: breakdown by fair value level

(€ '000)

| ASSETS/LIABILITIES NOT MEASURED AT FAIR VALUE OR MEASURED AT FAIR VALUE ON A NON-RECURRING BASIS: BREAKDOWN BY FAIR VALUE LEVEL | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | | | |
|---|--------------------------|-----------------------|-----------------------|--------------------------|--------------------|-----------------------|-----------------------|-----------------------|
| | BOOK VALUE | FAIR VALUE LEVEL 1 | FAIR VALUE LEVEL 2 | FAIR VALUE LEVEL 3 | BOOK VALUE | FAIR VALUE LEVEL 1 | FAIR VALUE LEVEL 2 | FAIR VALUE LEVEL 3 |
| 1. Held-to-maturity investments | 2,093,301 | 708,728 | 1,392,740 | 24,929 | 2,583,911 | 1,115,852 | 1,312,122 | 188,727 |
| 2. Loans and receivables with banks | 80,073,334 | 403,021 | 51,688,503 | 28,336,129 | 68,730,127 | 3,403,995 | 41,657,630 | 28,675,591 |
| 3. Loans and receivables with customers | 473,998,521 | 1,173,923 | 167,423,628 | 317,947,855 | 470,568,766 | 1,795,399 | 173,150,278 | 315,828,151 |
| 4. Property, plant and equipment held for investment | 2,520,706 | - | 104,400 | 2,829,301 | 3,012,079 | - | 163,329 | 3,544,851 |
| 5. Non-current assets and disposal groups classified as held for sale | 2,820,068 | - | 21,760 | 2,463,254 | 3,599,748 | - | 24,949 | 3,540,895 |
| Total | 561,505,930 | 2,285,672 | 220,631,031 | 351,601,468 | 548,494,631 | 6,315,246 | 216,308,308 | 351,778,215 |
| 1. Deposits from banks | 111,372,678 | - | 59,259,162 | 52,817,167 | 106,036,913 | - | 55,497,214 | 52,192,998 |
| 2. Deposits from customers | 449,790,439 | 10,922 | 144,578,797 | 306,703,898 | 410,411,985 | - | 134,231,255 | 277,831,237 |
| 3. Debt securities in issue | 134,477,901 | 60,537,592 | 58,852,203 | 22,275,395 | 150,275,804 | 60,500,691 | 76,624,212 | 22,440,725 |
| 4. Liabilities included in disposal groups classified as held for sale | 1,879,999 | - | - | 1,873,921 | 1,650,458 | - | - | 1,648,175 |
| Total | 697,521,017 | 60,548,514 | 262,690,162 | 383,670,381 | 668,375,160 | 60,500,691 | 266,352,681 | 354,113,135 |

Between December 31, 2014 and December 31, 2015 changes in the ratio between fair value and book value for loans and receivables to banks and customers reflect the enhancement of the methodology and the parameters adopted for the fair value calculation for disclosure and may be mainly due to the reduction in the benchmark short and medium/long term interest rate observed in the markets, to the reduction of the market risk premia and to the fine tuning of the methodology for the collateral valuation.

Sub item 5. Non-current assets and disposal groups classified as held for sale also contains €335,054 thousand measured at cost (see Part B, Section 15, table 15.1).

Sub item 4. Liabilities included in disposal groups classified as held for sale also contains €6,078 thousand measured at cost (see Part B, Section 15, table 15.1).

A.5 - Information on “day one profit/loss”

The value at which financial instruments are recognized is equal to their fair value on the same date.

The fair value of financial instruments, other than those designated at fair value through profit or loss, at their recognition date is usually assumed to be equal to the amount collected or paid.

For financial instruments held for trading (see sections 1 and 14 of Part A.2 above) and instruments designated at fair value (see sections 5 and 15 of Part A.2 above), any difference from the amount collected or paid is posted under the appropriate items of the income statement.

The use of conservative valuation models, the processes described above for revising the models used and related parameters and value adjustments to reflect model risk ensure that the amount recognized in the income statement is not derived from the use of valuation parameters that cannot be observed.

More specifically, the calculation of fair value adjustments to reflect model risk ensures that the fair value portion of these instruments relating to the use of subjective parameters is not recognized in the profit and loss account, but changes the balance sheet value of these instruments.

Recognition of this portion in the profit and loss account is then made only when objective parameters are applied and therefore the adjustments are derecognized.

The balance of value adjustments to reflect model risk (amount not recognized in the Income Statement) changed from €95,937 thousand at December 31, 2014 to €29,900 thousand at December 31, 2015.

Part B - Consolidated Balance Sheet

Part B - Consolidated Balance Sheet - Assets

Assets

Section 1 - Cash and cash balances - Item 10

1.1 Cash and cash balances: breakdown

(€ '000)

| | AMOUNTS AS AT | |
|---------------------------------------|-------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| a) Cash | 3,782,732 | 4,115,236 |
| b) Demand deposits with Central banks | 6,520,602 | 3,935,886 |
| Total | 10,303,334 | 8,051,122 |

Section 2 - Financial assets held for trading - Item 20

2.1 Financial assets held for trading: product breakdown

(€ '000)

| ITEM/VALUES | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | |
|--|--------------------------|-------------------|------------------|--------------------------|-------------------|--------------------|
| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 1 | LEVEL 2 | LEVEL 3 |
| A) Financial assets (non-derivatives) | | | | | | |
| 1. Debt securities | 14,029,342 | 2,274,280 | 72,305 | 13,455,132 | 2,010,639 | 124,509 |
| 1.1 Structured securities | 62,944 | 805,698 | 7,940 | 49,913 | 581,331 | 53,916 |
| 1.2 Other debt securities | 13,966,398 | 1,468,582 | 64,365 | 13,405,219 | 1,429,308 | 70,593 |
| 2. Equity instruments | 11,318,894 | 21,465 | 16,634 | 9,362,794 | 3,568 | 12,867 |
| 3. Units in investment funds | 1,178,028 | 350,476 | 76,395 | 1,247,926 | 526,073 | 18,067 |
| 4. Loans | 777,013 | 12,002,025 | - | 3 | 10,129,226 | - |
| 4.1 Reverse Repos | - | 11,953,666 | - | - | 9,868,950 | - |
| 4.2 Other | 777,013 | 48,359 | - | 3 | 260,276 | - |
| Total (A) | 27,303,277 | 14,648,246 | 165,334 | 24,065,855 | 12,669,506 | 155,443 |
| B) Derivative instruments | | | | | | |
| 1. Financial derivatives | 1,559,414 | 45,354,780 | 1,326,903 | 1,488,253 | 59,767,529 | 2,042,013 |
| 1.1 Trading | 1,559,405 | 43,047,886 | 1,326,838 | 1,488,253 | 57,961,655 | 1,144,645 |
| 1.2 Related to fair value option | - | 172 | - | - | 61,615 | 1,900 |
| 1.3 Other | 9 | 2,306,722 | 65 | - | 1,744,259 | 895,468 |
| 2. Credit derivatives | 60,859 | 554,310 | 23,585 | 221,001 | 654,763 | 161,183 |
| 2.1 Trading | 60,859 | 551,585 | 22,507 | 221,001 | 654,303 | 161,183 |
| 2.2 Related to fair value option | - | - | - | - | - | - |
| 2.3 Other | - | 2,725 | 1,078 | - | 460 | - |
| Total (B) | 1,620,273 | 45,909,090 | 1,350,488 | 1,709,254 | 60,422,292 | 2,203,196 |
| Total (A+B) | 28,923,550 | 60,557,336 | 1,515,822 | 25,775,109 | 73,091,798 | 2,358,639 |
| Total Level 1, Level 2 and Level 3 | | | | 90,996,708 | | 101,225,546 |

Valuations at fair value were classified according to a hierarchy of levels reflecting the significance of the valuations input. For further information see Part A - Accounting Policies - A.4 Information on fair value.

The financial assets and liabilities relating to OTC Derivatives managed through Central Counterparty Clearing Houses (CCPs) are offset when (i) the clearing systems of CCPs guarantee the elimination or reduce to immaterial the credit and liquidity risks of these contracts and (ii) the entity intends to settle these contracts on a net basis, in accordance with IAS32 - Offsetting, in order to improve the presentation of the liquidity profile and counterparty risk connected with them.

The effect as at December 31, 2015, already included in the net presentation of these transactions, totaled €15,770,961 (€18,448,893 as at December 31, 2014).

Item "1. Debt securities" includes securities related to securitization transactions shown in the following table.

Exposures to securities related to Securitization transactions

(€ '000)

| TRANCHING | AMOUNTS AS AT 12.31.2015 |
|--------------|--------------------------|
| Senior | 133,099 |
| Mezzanine | - |
| Junior | - |
| Total | 133,099 |

Part B - Consolidated Balance Sheet - Assets

2.2 Financial assets held for trading: breakdown by issuer/borrower

(€ '000)

| ITEM/VALUES | AMOUNTS AS AT | |
|--|-------------------|--------------------|
| | 12.31.2015 | 12.31.2014 |
| A. Financial assets (non-derivatives) | | |
| 1. Debt securities | 16,375,927 | 15,590,280 |
| a) Governments and Central Banks | 10,406,096 | 9,983,079 |
| b) Other public-sector entities | 378,361 | 365,102 |
| c) Banks | 3,574,641 | 3,119,752 |
| d) Other issuers | 2,016,829 | 2,122,347 |
| 2. Equity instruments | 11,356,993 | 9,379,229 |
| a) Banks | 1,226,349 | 817,037 |
| b) Other issuers | 10,130,644 | 8,562,192 |
| - insurance companies | 663,084 | 485,223 |
| - financial companies | 282,711 | 301,735 |
| - non-financial companies | 9,184,849 | 7,775,234 |
| - other | - | - |
| 3. Units in investment funds | 1,604,899 | 1,792,066 |
| 4. Loans | 12,779,038 | 10,129,229 |
| a) Governments and Central Banks | 775,635 | 201,119 |
| b) Other public-sector entities | - | 43,614 |
| c) Banks | 1,117,806 | 943,104 |
| d) Other issuers | 10,885,597 | 8,941,392 |
| Total A | 42,116,857 | 36,890,804 |
| B. Derivative instruments | | |
| a) Banks | 26,598,570 | 39,672,259 |
| - fair value | 26,598,570 | 39,672,259 |
| b) Customers | 22,281,281 | 24,662,483 |
| - fair value | 22,281,281 | 24,662,483 |
| Total B | 48,879,851 | 64,334,742 |
| Total (A+B) | 90,996,708 | 101,225,546 |

Section 3 - Financial assets at fair value through profit or loss - Item 30

Assets are recognized in this item to reduce the accounting mismatch arising from financial instruments measured (with changes in fair value) in the income statement in order to manage the risk profile.

3.1 Financial assets at fair value through profit or loss: breakdown by product

(€ '000)

| ITEM/VALUES | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | |
|---|--------------------------|-------------------|-------------------|--------------------------|-------------------|-------------------|
| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 1 | LEVEL 2 | LEVEL 3 |
| 1. Debt securities | 17,822,587 | 14,821,106 | 143,588 | 14,538,031 | 15,188,777 | 322,349 |
| 1.1 Structured securities | - | 1 | - | - | 1 | - |
| 1.2 Other debt securities | 17,822,587 | 14,821,105 | 143,588 | 14,538,031 | 15,188,776 | 322,349 |
| 2. Equity instruments | 12 | - | 38,098 | 12 | - | 37,092 |
| 3. Units in investment funds | 116,537 | 246,270 | 16,358 | 116,945 | 311,739 | 18,690 |
| 4. Loans | - | 1,163,739 | - | - | 1,269,762 | - |
| 4.1 Structured | - | - | - | - | - | - |
| 4.2 Other | - | 1,163,739 | - | - | 1,269,762 | - |
| Total | 17,939,136 | 16,231,115 | 198,044 | 14,654,988 | 16,770,278 | 378,131 |
| Cost | 17,920,144 | 15,909,939 | 190,828 | 14,540,083 | 16,364,113 | 369,814 |
| Total Level 1, Level 2 and Level 3 | | | 34,368,295 | | | 31,803,397 |

Item "1. Debt securities" includes securities related to securitization transactions shown in the following table.

Exposures to securities related to Securitization transactions

(€ '000)

| TRANCHING | AMOUNTS AS AT 12.31.2015 |
|--------------|--------------------------|
| Senior | 12,416 |
| Mezzanine | 6,022 |
| Junior | - |
| Total | 18,438 |

Valuations at fair value were classified according to a hierarchy of levels reflecting the significance of the valuations input. For further information see Part A - Accounting Policies - A.4 Information on fair value.

3.2 Financial assets at fair value through profit or loss: breakdown by issuer/borrower

(€ '000)

| ITEM/VALUES | 12.31.2015 | 12.31.2014 |
|-------------------------------------|-------------------|-------------------|
| 1. Debt securities | 32,787,281 | 30,049,157 |
| a) Governments and central banks | 7,654,865 | 4,942,689 |
| b) Other public-sector entities | 17,415,011 | 17,617,617 |
| c) Banks | 6,351,844 | 6,488,107 |
| d) Other issuers | 1,365,561 | 1,000,744 |
| 2. Equity instruments | 38,110 | 37,104 |
| a) Banks | 2 | 3 |
| b) Other issuers: | 38,108 | 37,101 |
| - insurance companies | - | - |
| - financial companies | - | - |
| - non-financial companies | 38,097 | 37,089 |
| - other | 11 | 12 |
| 3. Units in investment funds | 379,165 | 447,374 |
| 4. Loans | 1,163,739 | 1,269,762 |
| a) Governments and central banks | 329,489 | 270,337 |
| b) Other public-sector entities | 795,676 | 818,734 |
| c) Banks | 38,574 | 160,037 |
| d) Other entities | - | 20,654 |
| Total | 34,368,295 | 31,803,397 |

Part B - Consolidated Balance Sheet - Assets

Section 4 - Available for sale financial assets - Item 40

4.1 Available for sale financial assets: breakdown by product

(€ '000)

| | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | |
|---|--------------------------|------------------|--------------------|--------------------------|------------------|-------------------|
| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 1 | LEVEL 2 | LEVEL 3 |
| 1. Debt securities | 99,613,105 | 5,955,345 | 1,057,959 | 85,295,756 | 7,617,712 | 1,312,950 |
| 1.1 Structured securities | - | 95,983 | 67,832 | - | 1 | 18,885 |
| 1.2 Other | 99,613,105 | 5,859,362 | 990,127 | 85,295,756 | 7,617,711 | 1,294,065 |
| 2. Equity instruments | 109,860 | 1,483,690 | 802,281 | 220,756 | 35,287 | 2,330,664 |
| 2.1 Measured at fair value | 109,860 | 1,483,690 | 496,452 | 220,756 | 35,287 | 1,992,078 |
| 2.2 Carried at cost | - | - | 305,829 | - | - | 338,586 |
| 3. Units in investment funds | 237,437 | 27,270 | 497,019 | 240,321 | 27,521 | 532,712 |
| 4. Loans | 22,686 | - | - | 22,818 | - | - |
| Total | 99,983,088 | 7,466,305 | 2,357,259 | 85,779,651 | 7,680,520 | 4,176,326 |
| Total Level 1, Level 2 and Level 3 | | | 109,806,652 | | | 97,636,497 |

Valuations at fair value were classified according to a hierarchy of levels reflecting the significance of the valuations input. For further information see Part A - Accounting Policies - A.4 Information on fair value.

Item "1. Debt securities" includes securities related to securitization transactions shown in the following table.

| EXPOSURES TO SECURITIES RELATED TO SECURITIZATION TRANSACTIONS | (€ '000) |
|--|---------------------------------|
| TRANCHING | AMOUNTS AS AT 12.31.2015 |
| Senior | 12,807 |
| Mezzanine | 70,740 |
| Junior | - |
| Total | 83,547 |

During 2015 the Bank received an offer from VISA INC. for the purchase of the Group's shares in VISA EUROPE, classified as available-for-sale financial assets measured at cost, due to the lack of a reliable measure of fair value.

The offer comprised both a cash component and VISA INC. preferred stock, convertible into ordinary shares in the company from a future date and under certain conditions.

As a result of this offer, the share in VISA was re-measured and reclassified at Fair Value, assumed to be equal to the €162 million cash component of the offer, recording the re-measurement (net of taxes) under "other comprehensive income", with an equivalent increase in revaluation reserves. The deal is expected to be completed during 2016.

Information about the shareholding in Banca d'Italia

During the third quarter of 2015, UniCredit sold 3.4% of its shares in Banca d'Italia capital for an amount corresponding to its carrying value, in this way reducing the shareholding to 18.7% (book value of €1,401 million at the end of the period). The shares are the result of a capital increase carried out in 2013, when in order to facilitate the redistribution of shares, a limit of 3% was introduced in respect of holding shares, establishing that after an adjustment period of no more than 36 months starting from December 2013, no voting rights would be applicable to shares exceeding the above limit. In accordance with the Law, the shareholdings can belong to: banks and insurance and re-insurance companies that have their registered and head offices in Italy; foundations pursuant to Art.27 of Italian Legislative Decree No.153 of May 17, 1999; pension and insurance entities and institutions with head office in Italy established in terms of Art.4, paragraph 1 of Legislative Decree No.252 of December 5, 2005. During 2015, shareholders with excess shares began selling, finalizing sales for around 11% of the total capital. With the objective of facilitating the redistribution of excess shares, Banca d'Italia's Governing Board began a process of dematerializing shareholdings in the Bank's capital, passing a resolution to transfer them to the central securities depository at Monte Titoli S.p.A., with effect from January 18, 2016. The book value at December 31, 2015, in line with the figure at the end of the last period and the outcome of the measurement conducted by the committee of high-level experts on behalf of Banca d'Italia at the time of the capital increase in 2013, is supported by the price for the transactions that took place during 2015. The relevant measurement was allocated as level 2 in the fair value classification, instead of the previous level 3 used for the balance sheet at December 31, 2014. Initiatives aimed at selling the shares exceeding the 3% limit are underway, with the completion of this process constituting a significant factor for the sustainability of value in the near future.

With regard to regulatory treatment at December 31, 2015 (effects on regulatory capital and capital ratios):

- the value of the investment measured at fair value in the balance sheet is given a weighting of 100% (in accordance with Article 133 "Exposures in Equity Instruments" of the CRR);
- the revaluation recognized through profit or loss at December 31, 2013 is not subject to the filter.

4.2 Available-for-sale financial assets: breakdown by issuer/borrower

(€ '000)

| ITEM/VALUES | AMOUNTS AS AT | |
|-------------------------------------|--------------------|-------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Debt securities | 106,626,409 | 94,226,418 |
| a) Governments and central banks | 95,486,435 | 82,086,050 |
| b) Other public-sector entities | 1,255,580 | 1,192,951 |
| c) Banks | 7,042,134 | 7,585,993 |
| d) Other issuers | 2,842,260 | 3,361,424 |
| 2. Equity instruments | 2,395,831 | 2,586,707 |
| a) Banks | 1,565,807 | 1,835,262 |
| b) Other issuers: | 830,024 | 751,445 |
| - insurance companies | 46,013 | 174,164 |
| - financial companies | 357,156 | 185,412 |
| - non-financial companies | 426,626 | 391,092 |
| - other | 229 | 777 |
| 3. Units in investment funds | 761,726 | 800,554 |
| 4. Loans | 22,686 | 22,818 |
| a) Governments and central banks | - | - |
| b) Other public-sector entities | - | - |
| c) Banks | 22,686 | 22,818 |
| d) Other entities | - | - |
| Total | 109,806,652 | 97,636,497 |

Part B - Consolidated Balance Sheet - Assets

4.3 Available-for-sale financial assets subject to micro-hedging

(€ '000)

| ITEM/VALUES | AMOUNTS AS AT | |
|---|-------------------|-------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Financial assets subject to micro-hedging of fair value | 62,249,549 | 49,935,269 |
| a) Interest rate risk | 62,249,549 | 49,935,269 |
| b) Price risk | - | - |
| c) Currency risk | - | - |
| d) Credit risk | - | - |
| e) Multiple risks | - | - |
| 2. Financial assets subject to micro-hedging of cash flows | - | - |
| a) Interest rate risk | - | - |
| b) Currency risk | - | - |
| c) Other | - | - |
| Total | 62,249,549 | 49,935,269 |

Section 5 - Held-to-maturity investments - Item 50

5.1 Held-to-maturity investments: breakdown by product

(€ '000)

| | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | |
|---|--------------------------|----------------|------------------|--------------------------|------------------|------------------|
| | BOOK VALUE | FAIR VALUE | | BOOK VALUE | FAIR VALUE | |
| | | LEVEL 1 | LEVEL 2 | | LEVEL 1 | LEVEL 3 |
| 1. Debt securities | 2,093,301 | 708,728 | 1,392,740 | 24,929 | 2,583,911 | 1,115,852 |
| - Structured securities | - | - | - | - | - | - |
| - Other securities | 2,093,301 | 708,728 | 1,392,740 | 24,929 | 2,583,911 | 1,115,852 |
| 2. Loans | - | - | - | - | - | - |
| Total | 2,093,301 | 708,728 | 1,392,740 | 24,929 | 2,583,911 | 1,115,852 |
| Total Level 1, Level 2 and Level 3 | | | | 2,126,397 | | 2,616,701 |

Fair value measurements solely for the purpose of fulfilling market disclosure requirements were classified according to a hierarchy of levels reflecting the significance of the valuation inputs. For further information see Part A - Accounting Policies - A.4 Information on fair value.

The decrease in the portfolio of €490 million was due substantially to the maturity of Italian government bonds held by UniCredit S.p.A.

Item "1. Debt securities" includes securities related to securitization transactions shown in the following table.

Exposures to securities related to Securitization transactions

(€ '000)

| TRANCHING | AMOUNTS AS AT 12.31.2015 |
|--------------|--------------------------|
| Senior | 56,803 |
| Mezzanine | 36,980 |
| Junior | - |
| Total | 93,783 |

5.2 Held-to-maturity investments: breakdown by issuer/borrower

(€ '000)

| TYPE OPERATIONS/VALUES | AMOUNTS AS AT | |
|----------------------------------|------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Debt securities | 2,093,301 | 2,583,911 |
| a) Governments and central banks | 1,770,640 | 2,041,821 |
| b) Other public-sector entities | 114,919 | 125,023 |
| c) Banks | 4,209 | 27,814 |
| d) Other issuers | 203,533 | 389,253 |
| 2. Loans | - | - |
| a) Governments and central banks | - | - |
| b) Other public-sector entities | - | - |
| c) Banks | - | - |
| d) Other entities | - | - |
| Total | 2,093,301 | 2,583,911 |
| Total fair value | 2,126,397 | 2,616,701 |

5.3 Held-to-maturity investments: Assets subject to micro hedging

There are no HTM assets subject to micro hedging.

Part B - Consolidated Balance Sheet - Assets

Section 6 - Loans and receivables with banks - Item 60

| Loans and deposits to/from banks | | | | (€ million) | |
|-----------------------------------|--|-----------------|-----------------|--------------|---------------|
| | | AMOUNTS AS AT | | CHANGE | |
| | | 12.31.2015 | 12.31.2014 | AMOUNT | % |
| Loans to banks | | 80,073 | 68,730 | 11,343 | 16.5% |
| Deposits from banks | | (111,373) | (106,037) | -5,336 | 5.0% |
| Changes (negative balance) | | (31,300) | (37,307) | 6,007 | -16.1% |

6.1 Loans and receivables with banks: breakdown by product

(€ '000)

| TYPE OF TRANSACTIONS/VALUES | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | |
|--|--------------------------|----------------|-------------------|--------------------------|-------------------|--|
| | BOOK VALUE | FAIR VALUE | | BOOK VALUE | FAIR VALUE | |
| | | LEVEL 1 | LEVEL 2 | | LEVEL 1 | LEVEL 3 |
| A. Loans to Central Banks | 21,121,665 | - | 6,543,631 | 13,998,258 | 12,909,320 | - 5,233,593 7,632,631 |
| 1. Time deposits | 3,989,974 | X | X | X | 3,954,954 | X X X |
| 2. Compulsory reserves | 15,065,331 | X | X | X | 8,941,722 | X X X |
| 3. Reverse repos | 1,702,269 | X | X | X | - | X X X |
| 4. Other | 364,091 | X | X | X | 12,644 | X X X |
| B. Loans to banks | 58,951,669 | 403,021 | 45,144,872 | 14,337,871 | 55,820,807 | 3,403,995 36,424,037 21,042,960 |
| 1. Loans | 56,524,413 | - | 43,119,172 | 14,225,319 | 50,691,203 | 78 34,687,787 20,880,686 |
| 1.1 Current accounts and demand deposits | 18,589,133 | X | X | X | 23,958,650 | X X X |
| 1.2 Time deposits | 6,511,822 | X | X | X | 6,202,567 | X X X |
| 1.3 Other loans | 31,423,458 | X | X | X | 20,529,986 | X X X |
| - Reverse repos | 25,193,976 | X | X | X | 15,941,846 | X X X |
| - Finance leases | 4,314 | X | X | X | 4,506 | X X X |
| - Other | 6,225,168 | X | X | X | 4,583,634 | X X X |
| 2. Debt securities | 2,427,256 | 403,021 | 2,025,700 | 112,552 | 5,129,604 | 3,403,917 1,736,250 162,274 |
| 2.1 Structured | - | X | X | X | - | X X X |
| 2.2 Other | 2,427,256 | X | X | X | 5,129,604 | X X X |
| Total | 80,073,334 | 403,021 | 51,688,503 | 28,336,129 | 68,730,127 | 3,403,995 41,657,630 28,675,591 |

Loans and receivables with banks are not carried at fair value, which is presented solely for the purpose of fulfilling market disclosure requirements. Fair value measurements are classified according to a three level hierarchy that reflects the significance of the inputs used in the measurements. For further information see Part A - Accounting Policies - A.4 Information on fair value.

The changes that occurred between December 31, 2014 and December 31, 2015 in the ratio between fair value and book value of loans and receivables with banks reflect the refinement of the methodology and the parameters used to determine the fair value for financial statement purposes while the changes regarding the composition of the Fair Value levels mainly reflect the refinement of the measurement methodology more oriented to using market parameters.

It should be noted that securities lending transactions collateralized by other securities or not collateralized are shown under "off-balance sheet" exposures in table A.1.3 of Part E - Section 1 - Credit Risk, in accordance with current Banca d'Italia regulations. See also the Section "Other information of Part B.

6.2 Loans and receivables with banks subject to micro-hedging

(€ '000)

| TYPE OF TRANSACTIONS/VALUES | AMOUNTS AS AT | |
|--|---------------|--------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Loans and receivables subject to micro-hedging of fair value | 7,923 | 7,967 |
| a) Interest rate risk | 7,923 | 7,967 |
| b) Currency risk | - | - |
| c) Credit risk | - | - |
| d) Multiple risks | - | - |
| 2. Loans and receivables subject to micro-hedging of cash flows | - | 78 |
| a) Interest rate risk | - | - |
| b) Currency risk | - | - |
| c) Other | - | 78 |
| Total | 7,923 | 8,045 |

The figures referred to December 31, 2014 have been adjusted to include UniCredit Bank Austria AG volumes.

6.3 Finance leases

(€ '000)

| LESSOR INFORMATION | AMOUNTS AS AT 12.31.2015 | | AMOUNTS AS AT 12.31.2014 | |
|---|--------------------------|---|--------------------------|---|
| | MINIMUM LEASE PAYMENTS | PRESENT VALUE OF MINIMUM LEASE PAYMENTS | MINIMUM LEASE PAYMENTS | PRESENT VALUE OF MINIMUM LEASE PAYMENTS |
| Amounts receivable under finance leases: | | | | |
| Up to 12 months | 3,779 | 2,083 | 2,507 | 1,019 |
| From 1 to 5 years | 3,023 | 1,516 | 3,998 | 2,680 |
| Later than 5 years | 781 | 715 | 891 | 807 |
| Total gross/net investment value | 7,583 | 4,314 | 7,396 | 4,506 |
| of which: - Unguaranteed residual values of assets leased | 997 | 991 | 997 | 991 |
| Less: Unearned finance income (by remaining maturity) | (3,269) | X | (2,890) | X |
| Present value of minimum lease payments receivable (net investment in the lease) | 4,314 | 4,314 | 4,506 | 4,506 |

Part B - Consolidated Balance Sheet - Assets

Section 7 - Loans and receivables with customers - Item 70

7.1 Loans and receivables with customers: breakdown by product

(€ '000)

| TYPE OF TRANSACTION/VALUES | AMOUNTS AS AT 12.31.2015 | | | | | | AMOUNTS AS AT 12.31.2014 | | | | | | |
|---|--------------------------|--------|-------------|------------|-------------|-------------|--------------------------|-------------|-----------|-------------|-----------|-------------|-------------|
| | BOOK VALUE | | | FAIR VALUE | | | BOOK VALUE | | | FAIR VALUE | | | |
| | PERFORMING | | PURCHASED | OTHERS | LEVEL 1 | LEVEL 2 | LEVEL 3 | PERFORMING | PURCHASED | OTHERS | LEVEL 1 | LEVEL 2 | LEVEL 3 |
| Loans | 423,436,930 | 41,621 | 38,766,304 | - | 159,895,420 | 314,717,134 | | 419,059,419 | 58,906 | 40,866,169 | - | 165,682,804 | 314,190,684 |
| 1. Current accounts | 37,621,762 | 21,871 | 6,906,533 | X | X | X | | 42,769,091 | 25,074 | 7,693,580 | X | X | X |
| 2. Reverse repos | 28,704,594 | - | 10 | X | X | X | | 27,609,835 | - | 27 | X | X | X |
| 3. Mortgages | 155,231,438 | 11,583 | 16,752,503 | X | X | X | | 151,112,245 | 16,291 | 16,779,637 | X | X | X |
| 4. Credit cards and personal loans, including wage assignment loans | 15,175,958 | 6 | 474,395 | X | X | X | | 15,167,515 | 6 | 488,198 | X | X | X |
| 5. Finance leases | 22,310,500 | - | 4,156,121 | X | X | X | | 24,175,452 | - | 4,117,171 | X | X | X |
| 6. Factoring | 9,917,475 | 2 | 378,461 | X | X | X | | 9,836,032 | 233 | 488,462 | X | X | X |
| 7. Other loans | 154,475,203 | 8,159 | 10,098,281 | X | X | X | | 148,389,249 | 17,302 | 11,299,094 | X | X | X |
| Debt securities | 11,641,611 | - | 112,055 | 1,173,923 | 7,528,208 | 3,230,721 | | 10,417,675 | - | 166,597 | 1,795,399 | 7,467,474 | 1,637,467 |
| 8. Structured securities | - | - | - | X | X | X | | - | - | - | X | X | X |
| 9. Other debt securities | 11,641,611 | - | 112,055 | X | X | X | | 10,417,675 | - | 166,597 | X | X | X |
| Total | 435,078,541 | 41,621 | 38,878,359 | 1,173,923 | 167,423,628 | 317,947,855 | | 429,477,094 | 58,906 | 41,032,766 | 1,795,399 | 173,150,278 | 315,828,151 |
| Total carrying amount Performing and Non-Performing | | | 473,998,521 | | | | | | | 470,568,766 | | | |

(*) The perimeter of impaired loans is substantially equivalent to the perimeter of EBA Non-Performing-Exposures (NPE).

Notes to the table in the previous page:

The column "NPE - purchased" includes impaired loans purchased as part of disposals other than business combinations.

The sub-items "2 Reverse repos" and "7. Other transactions" did not include the type of securities lending transactions collateralized by securities or not collateralized. These transactions were classified under "off-balance sheet" exposures of table A.1.6 of Part E - Section 1 - Credit Risk. See also the section "Other Information" of Part B.

The sub-item "7. Other loans" includes:

- €52,367 million for other non-current account loans (€50,320 million as at December 31, 2014);
- €23,603 million for pooled transactions (€21,658 million as at December 31, 2014);
- €11,199 million advances to customers for import/export (€11,441 million as at December 31, 2014);
- €10,215 million for advances to ordinary customers (€9,688 million as at December 31, 2014);
- €9,997 million 'hot money' transactions (€8,724 million as at December 31, 2014).

Loans and receivables with customers are not carried at fair value, which is presented solely for the purpose of fulfilling financial disclosure requirements. Fair value measurements are classified according to a three level hierarchy that reflects the significance of the inputs used in the measurements. For further information see Part A - Accounting Policies - A.4 Information on fair value.

The changes that occurred between December 31, 2014 and December 31, 2015 in the ratio between fair value and book value of loans and receivables with customers reflect the refinement of the methodology and the parameters used to determine the fair value for financial statement purposes while the changes regarding the composition of the Fair Value levels mainly reflect the refinement of the measurement methodology more oriented to using market parameters.

The fair value of demand items was estimated to be equal to their net book value by exercising the option provided for by IFRS7.29. According to this assumption, demand items were classified as level 3 in the fair value hierarchy.

The fair value of impaired loans was estimated to be equal to their net book value by considering the analytical realizable value the best estimate of the future expected cash flows discounted at the valuation date. According to this assumption, impaired loans were classified as level 3 in the fair value hierarchy.

Debt securities include securities related to securitization transactions shown in the following table.

Exposures to securities related to Securitization transactions

(€'000)

| TRANCHING | AMOUNTS AS AT 12.31.2015 |
|--------------|--------------------------|
| Senior | 5,509,638 |
| Mezzanine | 582,084 |
| Junior | 41,602 |
| Total | 6,133,324 |

Part B - Consolidated Balance Sheet - Assets

7.2 Loans and receivables with customers: breakdown by issuer/borrower

(€ '000)

| TYPE OF TRANSACTION/VALUES | AMOUNTS AS AT | | | AMOUNTS AS AT | | |
|--|--------------------|---------------|--------------------|--------------------|---------------|--------------------|
| | 12.31.2015 | | | 12.31.2014 | | |
| | PERFORMING | PURCHASED | OTHERS | PERFORMING | PURCHASED | OTHERS |
| 1. Debt securities: | 11,641,611 | - | 112,055 | 10,417,675 | - | 166,597 |
| a) Governments | 100,842 | - | - | 98,074 | - | - |
| b) Other public-sector entities | 2,300,458 | - | 80,844 | 2,932,716 | - | - |
| c) Other issuers | 9,240,311 | - | 31,211 | 7,386,885 | - | 166,597 |
| - non-financial companies | 1,862,375 | - | - | 1,378,630 | - | 441 |
| - financial companies | 6,961,947 | - | 31,211 | 5,578,756 | - | 166,156 |
| - insurance companies | 415,989 | - | - | 429,499 | - | - |
| - other | - | - | - | - | - | - |
| 2. Loans to: | 423,436,930 | 41,621 | 38,766,304 | 419,059,419 | 58,906 | 40,866,169 |
| a) Governments | 8,677,854 | - | 47,930 | 8,102,980 | - | 4,842 |
| b) Other public-sector entities | 16,281,539 | - | 323,321 | 17,231,537 | - | 175,645 |
| c) Other entities | 398,477,537 | 41,621 | 38,395,053 | 393,724,902 | 58,906 | 40,685,682 |
| - non-financial companies | 227,538,042 | 27,175 | 28,764,810 | 226,627,473 | 38,838 | 30,806,195 |
| - financial companies | 50,177,914 | 4,181 | 1,188,576 | 45,719,741 | - | 1,005,393 |
| - Insurance companies | 890,583 | - | 9,295 | 706,037 | - | 10,191 |
| - other | 119,870,998 | 10,265 | 8,432,372 | 120,671,651 | 20,068 | 8,863,903 |
| Total | 435,078,541 | 41,621 | 38,878,359 | 429,477,094 | 58,906 | 41,032,766 |
| Total Performing and Non-Performing | | | 473,998,521 | | | 470,568,766 |

(*) The perimeter of impaired loans is substantially equivalent to the perimeter of EBA Non-Performing-Exposures (NPE).

For further details see the Consolidated Report on Operations or Part E - Risk and related risk management policies - Credit quality.

The column "NPE - purchased" includes impaired loans purchased as part of disposals other than business combinations.

7.3 Loans and receivables with customers hedged assets

(€ '000)

| TYPE OF TRANSACTION/VALUES | AMOUNTS AS AT | |
|--|----------------|----------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Loans and receivables subject to micro-hedging of fair value | 357,547 | 365,027 |
| a) interest rate risk | 235,581 | 191,445 |
| b) currency risk | - | - |
| c) credit risk | 121,966 | 173,582 |
| d) multiple risk | - | - |
| 2. Loans and receivables subject to micro-hedging of cash flows | 327 | 1,791 |
| a) interest rate risk | 327 | 1,791 |
| b) currency risk | - | - |
| c) other | - | - |
| Total | 357,874 | 366,818 |

7.4 Finance leases

(€ '000)

| LESSOR INFORMATION | AMOUNTS AS AT 12.31.2015 | | AMOUNTS AS AT 12.31.2014 | |
|---|--------------------------|---|--------------------------|---|
| | MINIMUM LEASE PAYMENTS | PRESENT VALUE OF MINIMUM LEASE PAYMENTS | MINIMUM LEASE PAYMENTS | PRESENT VALUE OF MINIMUM LEASE PAYMENTS |
| | | | | |
| Amounts receivable under finance leases | | | | |
| Up to 12 months | 6,237,469 | 5,544,692 | 5,858,337 | 5,039,627 |
| From 1 to 5 years | 11,346,049 | 9,505,803 | 12,006,291 | 9,917,629 |
| Later than 5 years | 12,846,631 | 11,416,126 | 15,115,798 | 13,335,367 |
| Total gross/net investment value | 30,430,149 | 26,466,621 | 32,980,426 | 28,292,623 |
| <i>of which: Unguaranteed residual assets due to the lessor</i> | 5,969,670 | 5,948,103 | 6,156,157 | 6,132,045 |
| Less: Unearned finance income (by remaining maturity) | (3,963,528) | X | (4,687,803) | X |
| Present value of minimum lease payments receivable (net investment in the lease) | 26,466,621 | 26,466,621 | 28,292,623 | 28,292,623 |

Part B - Consolidated Balance Sheet - Assets

Section 8 - Hedging derivatives - Item 80

8.1 Hedging derivatives: breakdown by hedged risk and fair value hierarchy

(€ '000)

| | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | | NOTIONAL AMOUNT | |
|---|--------------------------|------------------|--------------|--------------------------|---------|------------------|-----------------|--------------------|
| | FAIR VALUE | | | FAIR VALUE | | | | |
| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 1 | LEVEL 2 | LEVEL 3 | | |
| A. Financial derivatives | - | 5,363,142 | 5,098 | 179,344,957 | - | 9,101,384 | 12,782 | 176,701,607 |
| 1) Fair value | - | 4,787,639 | 5,098 | 149,400,717 | - | 8,107,651 | 7,304 | 161,514,868 |
| 2) Cash flows | - | 575,503 | - | 29,944,240 | - | 993,733 | 5,478 | 15,186,739 |
| 3) Net investment in foreign subsidiaries | - | - | - | - | - | - | - | - |
| B. Credit derivatives | - | 123 | 1 | 68,000 | - | - | 1 | - |
| 1) Fair value | - | 123 | 1 | 68,000 | - | - | 1 | - |
| 2) Cash flows | - | - | - | - | - | - | - | - |
| Total | - | 5,363,265 | 5,099 | 179,412,957 | - | 9,101,384 | 12,783 | 176,701,607 |
| Total Level 1, Level 2 e Level 3 | | 5,368,364 | | | | 9,114,167 | | |

Valuations at fair value were classified according to a hierarchy of levels reflecting the significance of the valuations input. For further information see Part A - Accounting Policies.

8.2 Hedging derivatives: breakdown by hedged assets and risk (book value)

(€ '000)

| TRANSACTIONS/TYPE OF HEDGES | AMOUNTS AS AT 12.31.2015 | | | | | | | FOREIGN INVESTM. | |
|---|--------------------------|-------------|------------|----------------|-------------|------------------|------------------|------------------|---|
| | FAIR VALUE HEDGES | | | | | | CASH-FLOW HEDGES | | |
| | MICRO-HEDGE | | | | | MACRO-HEDGE | MICRO-HEDGE | MACRO-HEDGE | |
| INTEREST RATE RISK | CURRENCY RISK | CREDIT RISK | PRICE RISK | MULTIPLE RISKS | MACRO-HEDGE | | | | |
| 1. Available-for-sale financial assets | 4,144 | - | - | - | - | X | - | X | X |
| 2. Loans and receivables | 806,160 | - | 124 | X | - | X | 1,253 | X | X |
| 3. Held-to-maturity investments | X | - | - | X | - | X | - | X | X |
| 4. Portfolio | X | X | X | X | X | 2,521,164 | X | 565,784 | X |
| 5. Other investments | - | - | - | - | - | X | - | X | - |
| Total assets | 810,304 | - | 124 | - | - | 2,521,164 | 1,253 | 565,784 | - |
| 1. Financial liabilities | 18,210 | - | - | X | - | X | - | X | X |
| 2. Portfolio | X | X | X | X | X | 1,443,059 | X | 8,466 | X |
| Total liabilities | 18,210 | - | - | - | - | 1,443,059 | - | 8,466 | - |
| 1. Expected transactions | X | X | X | X | X | X | - | X | X |
| 2. Financial assets and liabilities portfolio | X | X | X | X | X | - | X | - | - |

Section 9 - Changes in fair value of portfolio hedged items - Item 90

9.1 Changes to macro-hedged financial assets: breakdown by hedged portfolio

(€ '000)

| | AMOUNTS AS AT | |
|---|------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| CHANGES TO HEDGED ASSETS/GROUPS COMPONENTS | | |
| 1. Positive changes | 4,513,419 | 5,196,085 |
| 1.1 of specific portfolios: | | |
| a) loans and receivables | 349,117 | 377,708 |
| b) available-for-sale financial assets | 349,117 | 377,708 |
| 1.2 overall | 4,164,302 | 4,818,377 |
| 2. Negative changes | 1,872,162 | 2,322,688 |
| 2.1 of specific portfolios: | | |
| a) loans and receivables | 107,402 | 36,868 |
| b) available-for-sale financial assets | 107,402 | 36,868 |
| 2.2 overall | 1,764,760 | 2,285,820 |
| Total | 2,641,257 | 2,873,397 |

9.2 Assets subject to macro-hedging of interest-rate risk

(€ '000)

| | AMOUNTS AS AT | |
|--|--------------------|--------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Loans and receivables | 94,910,507 | 92,959,257 |
| 2. Available-for-sale financial assets | - | - |
| 3. Portfolio | 90,398,632 | 37,205,642 |
| Total | 185,309,139 | 130,164,899 |

Part B - Consolidated Balance Sheet - Assets

Section 10 - Equity investments - Item 100

10.1 Equity investments: information on shareholders' equity

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (1) | NATURE OF RELATIONSHIP (5) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (2) | | | | | |
|---|--------------|-----------------------|--------------------------------|----------------------------------|---|-----------|------------------------------|--|--|--|--|--|
| | | | | | HELD BY | HOLDING % | | | | | | |
| A. VALUED AT EQUITY METHOD | | | | | | | | | | | | |
| A.2 INVESTMENTS IN JOINT VENTURES | | | | | | | | | | | | |
| 1 FIDES LEASING GMBH | VIENNA | VIENNA | 7 | 2 | CALG ANLAGEN LEASING GMBH | 50.00 | | | | | | |
| Issued capital EUR 57.229 | | | | | | | | | | | | |
| 2 HETA BA LEASING SUED GMBH | KLAGENFURT | KLAGENFURT | 7 | 2 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 50.00 | | | | | | |
| Issued capital EUR 36.500 | | | | | | | | | | | | |
| 3 KOC FINANSAL HIZMETLER AS | ISTANBUL | ISTANBUL | 7 | 2 | UNICREDIT BANK AUSTRIA AG | 50.00 | | | | | | |
| Issued capital TRY 3.093.741.012 | | | | | | | | | | | | |
| 4 STICHTING CUSTODY SERVICES YKB | AMSTERDAM | AMSTERDAM | 7 | 2 | YAPI KREDI BANK NEDERLAND N.V. | 40.90 | | | | | | |
| Issued capital EUR 125.000 | | | | | | | | | | | | |
| 5 YAPI KREDI BANK MALTA LTD. | ST. JULIAN'S | ST. JULIAN'S | 7 | 1 | KOC FINANSAL HIZMETLER AS | .. | | | | | | |
| Issued capital EUR 60.000.000 | | | | | | | | | | | | |
| 6 YAPI KREDI BANK AZERBAIJAN CLOSED JOINT STOCK COMPANY | BAKU | BAKU | 7 | 1 | YAPI KREDI FINANSAL KIRALAMA AO | 0.04 | | | | | | |
| Issued capital AZN 47.325.904 | | | | | | | | | | | | |
| YAPI KREDI YATIRIM MENKUL DEGERLER AS | | | | | | | | | | | | |
| YAPI VE KREDI BANKASI AS | | | | | | | | | | | | |
| 7 YAPI KREDI BANK MOSCOW | MOSCOW | MOSCOW | 7 | 1 | YAPI KREDI FINANSAL KIRALAMA AO | 0.07 | | | | | | |
| Issued capital USD 30.760.000 | | | | | | | | | | | | |
| YAPI VE KREDI BANKASI AS | | | | | | | | | | | | |
| 8 YAPI KREDI BANK NEDERLAND N.V. | AMSTERDAM | AMSTERDAM | 7 | 1 | YAPI KREDI HOLDING BV | 13.40 | | | | | | |
| Issued capital EUR 48.589.110 | | | | | | | | | | | | |
| YAPI VE KREDI BANKASI AS | | | | | | | | | | | | |
| 9 YAPI KREDI DIVERSIFIED PAYMENT RIGHTS FINANCE | GEORGE TOWN | GEORGE TOWN | 7 | 2 | YAPI VE KREDI BANKASI AS | 40.90 | (4) | | | | | |
| Issued capital USD 1.000 | | | | | | | | | | | | |
| 10 YAPI KREDI FAKTORING AS | ISTANBUL | ISTAMBUL | 7 | 2 | ENTERNASYONAL TURIZM YATIRIM A.S. | .. | | | | | | |
| Issued capital TRY 75.183.837 | | | | | | | | | | | | |
| YAPI KREDI FINANSAL KIRALAMA AO | | | | | | | | | | | | |
| YAPI VE KREDI BANKASI AS | | | | | | | | | | | | |
| 11 YAPI KREDI FINANSAL KIRALAMA AO | ISTANBUL | ISTANBUL | 7 | 2 | YAPI VE KREDI BANKASI AS | 40.90 | | | | | | |
| Issued capital TRY 389.927.705 | | | | | | | | | | | | |
| 12 YAPI KREDI HOLDING BV | AMSTERDAM | AMSTERDAM | 7 | 2 | YAPI VE KREDI BANKASI AS | 40.90 | | | | | | |
| Issued capital EUR 102.000.000 | | | | | | | | | | | | |
| 13 YAPI KREDI INVEST LIMITED LIABILITY COMPANY | BAKU | BAKU | 7 | 2 | YAPI KREDI BANK AZERBAIJAN CLOSED JOINT STOCK COMPANY | 40.90 | | | | | | |
| Issued capital AZN 110.000 | | | | | | | | | | | | |
| 14 YAPI KREDI PORTFOY YOENETIMI AS | ISTANBUL | ISTANBUL | 7 | 2 | YAPI KREDI YATIRIM MENKUL DEGERLER AS | 35.71 | | | | | | |
| Issued capital TRY 5.860.131 | | | | | | | | | | | | |
| YAPI VE KREDI BANKASI AS | | | | | | | | | | | | |

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (1) | NATURE OF RELATIONSHIP (5) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (2) |
|---|-------------|-----------------------|-----------------------------|-------------------------------|---------------------------------------|-----------|------------------------|
| | | | | | HELD BY | HOLDING % | |
| 15 YAPI KREDI YATIRIM MENKUL DEGERLER AS | ISTANBUL | ISTANBUL | 7 | 2 | YAPI KREDI FINANSAL KIRALAMA AO | .. | |
| Issued capital TRY 197.682.787 | | | | | YAPI VE KREDI BANKASI AS | 40.89 | |
| 16 YAPI VE KREDI BANKASI AS | ISTANBUL | ISTANBUL | 7 | 1 | KOC FINANSAL HIZMETLER AS | 40.90 | |
| Issued capital TRY 4.298.165.828 | | | | | | | |
| A.3 COMPANIES UNDER SIGNIFICANT INFLUENCE | | | | | | | |
| 17 ADLER FUNDING LLC | DOVER | NEW YORK | 8 | 5 | UNICREDIT BANK AG | 32.81 | |
| Issued capital USD 2.142.857 | | | | | | | |
| 18 ALLIANZ YASAM VE EMEKLILIK AS | ISTANBUL | ISTANBUL | 8 | 2 | YAPI KREDI FAKTORING AS | 0.04 | |
| Issued capital TRY 139.037.203 | | | | | YAPI KREDI FINANSAL KIRALAMA AO | 19.93 | |
| | | | | | YAPI KREDI YATIRIM MENKUL DEGERLER AS | 0.04 | |
| | | | | | YAPI VE KREDI BANKASI AS | .. | |
| 19 ALLIANZ ZB D.O.O. DRUSTVO ZA UPRAVLJANJE DOBROVOLJNIM MIROVINSKIM FONDOM | ZAGABREB | ZAGABREB | 8 | 5 | ZAGREBACKA BANKA D.D. | 49.00 | |
| Issued capital HRK 15.000.000 | | | | | | | |
| 20 ALLIANZ ZB D.O.O. DRUSTVO ZA UPRAVLJANJE OBVEZNIM MIROVINSKIM FONDOM | ZAGABREB | ZAGABREB | 8 | 5 | ZAGREBACKA BANKA D.D. | 49.00 | |
| Issued capital HRK 90.000.000 | | | | | | | |
| 21 ASSET BANCARI II | MILAN | MILAN | 8 | 2 | UNICREDIT SPA | 36.76 | |
| Issued capital EUR 16.423.429 | | | | | | | |
| 22 AVIVA SPA | MILAN | MILAN | 8 | 4 | UNICREDIT SPA | 49.00 | |
| Issued capital EUR 247.000.387 | | | | | | | |
| 23 BANK FUER TIROL UND VORARLBERG AKTIENGESELLSCHAFT | INNSBRUCK | INNSBRUCK | 8 | 1 | CABO BETEILIGUNGSGESELLSCHAFT M.B.H. | 37.53 | 41.29 |
| Issued capital EUR 50.000.000 | | | | | UNICREDIT BANK AUSTRIA AG | 9.85 | 5.42 |
| 24 BANQUE DE COMMERCE ET DE PLACEMENTS SA | GENEVA | GENEVA | 8 | 1 | YAPI VE KREDI BANKASI AS | 30.67 | |
| Issued capital CHF 75.000.000 | | | | | | | |
| 25 BARN BV | AMSTERDAM | AMSTERDAM | 8 | 2 | UNICREDIT BANK AUSTRIA AG | 40.00 | |
| Issued capital EUR 195.020.000 | | | | | | | |
| 26 BKS BANK AG | KLAGENFURT | KLAGENFURT | 8 | 1 | CABO BETEILIGUNGSGESELLSCHAFT M.B.H. | 25.47 | 29.64 |
| Issued capital EUR 72.072.000 | | | | | UNICREDIT BANK AUSTRIA AG | 7.29 | 7.46 |
| 27 BULKMAX HOLDING LTD | LA VALLETTA | LA VALLETTA | 8 | 5 | HVB CAPITAL PARTNERS AG | 45.00 | |
| Issued capital USD 3.200 | | | | | | | |
| 28 CASH SERVICE COMPANY AD | SOFIA | SOFIA | 8 | 5 | UNICREDIT BULBANK AD | 20.00 | |
| Issued capital BGN 12.500.000 | | | | | | | |
| 29 CBD INTERNATIONAL SP.ZO.O. | WARSAW | WARSAW | 8 | 2 | ISB UNIVERSALE BAU GMBH | 49.75 | |
| Issued capital PLN 100.500 | | | | | | | |
| 30 CNP UNICREDIT VITA S.P.A. | MILAN | MILAN | 8 | 4 | UNICREDIT SPA | 38.80 | |
| Issued capital EUR 381.698.528 | | | | | | | |

Part B - Consolidated Balance Sheet - Assets

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (1) | NATURE OF RELATIONSHIP (5) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (2) |
|---|-----------------------|-----------------------|-----------------------------|-------------------------------|---|-----------|------------------------|
| | | | | | HELD BY | HOLDING % | |
| 31 COINV S.P.A. | MILAN | MILAN | 8 | 5 | UNICREDIT SPA | 12.00 | |
| Issued capital EUR 167.767.089 | | | | | | | |
| 32 COMPAGNA AEREA ITALIANA S.P.A. | FIUMICINO (ROME) | FIUMICINO (ROME) | 8 | 5 | UNICREDIT SPA | 32.98 | |
| Issued capital EUR 358.391.437 | | | | | | | |
| 33 COMTRADE GROUP B.V. | AMSTERDAM | AMSTERDAM | 8 | 5 | HVB CAPITAL PARTNERS AG | 21.05 | |
| Issued capital EUR 4.522.000 | | | | | | | |
| 34 CONSORZIO SE.TEL. SERVIZI TELEMATICI IN LIQUIDAZIONE | NAPLES | NAPLES | 8 | 5 | UNICREDIT BUSINESS INTEGRATED SOLUTIONS SOCIETA CONSORTILE PER AZIONI | 33.33 | |
| Issued capital EUR 4.647 | | | | | | | |
| 35 CREDIFARMA SPA | ROME | ROME | 8 | 2 | UNICREDIT SPA | 17.00 | |
| Issued capital EUR 10.000.000 | | | | | | | |
| 36 CREDITRAS ASSICURAZIONI SPA | MILAN | MILAN | 8 | 4 | UNICREDIT SPA | 50.00 | |
| Issued capital EUR 12.000.000 | | | | | | | |
| 37 CREDITRAS VITA SPA | MILAN | MILAN | 8 | 4 | UNICREDIT SPA | 50.00 | |
| Issued capital EUR 112.200.000 | | | | | | | |
| 38 DA VINCI S.R.L. | ROME | ROME | 8 | 5 | IDEA FIMIT SGR FONDO SIGMA IMMOBILIARE | 25.00 | |
| Issued capital EUR 100.000 | | | | | | | |
| 39 ES SHARED SERVICE CENTER SOCIETA' PER AZIONI | CERNUSCO SUL NAVIGLIO | CERNUSCO SUL NAVIGLIO | 8 | 5 | UNICREDIT BUSINESS INTEGRATED SOLUTIONS SOCIETA CONSORTILE PER AZIONI | 49.00 | |
| Issued capital EUR 120.000 | | | | | | | |
| 40 EUROPROGETTI & FINANZA S.P.A. IN LIQUIDAZIONE | ROME | ROME | 8 | 2 | UNICREDIT SPA | 39.79 | |
| Issued capital EUR 5.636.400 | | | | | | | |
| 41 FENICE HOLDING S.P.A. | CALENZANO | CALENZANO | 8 | 5 | UNICREDIT SPA | 25.91 | |
| Issued capital EUR 25.682.932 | | | | | | | |
| 42 INCONTRA ASSICURAZIONI S.P.A. | MILAN | MILAN | 8 | 4 | UNICREDIT SPA | 49.00 | |
| Issued capital EUR 5.200.000 | | | | | | | |
| 43 MACCORP ITALIANA SPA | MILAN | MILAN | 8 | 2 | UNICREDIT SPA | 25.45 | |
| Issued capital EUR 1.134.020 | | | | | | | |
| 44 MEDIOBANCA BANCA DI CREDITO FINANZIARIO SPA | MILAN | MILAN | 8 | 1 | UNICREDIT SPA | 8.56 | |
| Issued capital EUR 433.700.000 | | | | | | | |
| 45 MEGAPARK OOD | SOFIA | SOFIA | 8 | 5 | UNIVERSALE INTERNATIONAL REALITAETEN GMBH | 43.50 | |
| Issued capital BGN 5.000 | | | | | | | |
| 46 MULTIPLUS CARD D.O.O. ZA PROMIDZBU I USLUGE | ZAGREB | ZAGREB | 8 | 2 | SUVREMENE POSLOVNE KOMUNIKACIJE D.O.O. | 75.00 | 25.00 |
| Issued capital HRK 5.000.000 | | | | | | | |
| 47 NAUTILUS TANKERS LIMITED | LA VALLETTA | LA VALLETTA | 8 | 5 | HVB CAPITAL PARTNERS AG | 45.00 | |
| Issued capital USD 2.000 | | | | | | | |
| 48 NOTARTREUHANDBANK AG | VIENNA | VIENNA | 8 | 1 | UNICREDIT BANK AUSTRIA AG | 25.00 | |
| Issued capital EUR 8.030.000 | | | | | | | |

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (1) | NATURE OF RELATIONSHIP (5) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (2) |
|---|-------------|-----------------------|-----------------------------|-------------------------------|--|-----------|------------------------|
| | | | | | HELD BY | HOLDING % | |
| 49 OBERBANK AG | LINZ | LINZ | 8 | 1 | CABO BETEILIGUNGSGESELLSCHAFT M.B.H. | 26.02 | 28.69 |
| Issued capital EUR 96.299.925 | | | | | UNICREDIT BANK AUSTRIA AG | 3.74 | 1.46 |
| 50 OBJEKT-LEASE GRUNDSTUECKSVERWALTUNGSGESELLSCHAFT M.B.H. | VIENNA | VIENNA | 8 | 2 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 49.23 | |
| Issued capital EUR 107.912 | | | | | UNICREDIT LEASING (AUSTRIA) GMBH | 0.77 | |
| 51 OESTERREICHISCHE HOTEL- UND TOURISMUSBANK GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 8 | 1 | UNICREDIT BANK AUSTRIA AG | 50.00 | |
| Issued capital EUR 11.628.000 | | | | | | | |
| 52 OESTERREICHISCHE KONTROLLBANK AKTIENGESELLSCHAFT | VIENNA | VIENNA | 8 | 1 | CABET-HOLDING GMBH | 24.75 | |
| Issued capital EUR 130.000.000 | | | | | SCHOELLERBANK AKTIENGESELLSCHAFT | 8.26 | |
| | | | | | UNICREDIT BANK AUSTRIA AG | 16.14 | |
| 53 OESTERREICHISCHE WERTPAPIERDATEN SERVICE GMBH | VIENNA | VIENNA | 8 | 2 | UNICREDIT BANK AUSTRIA AG | 29.30 | |
| Issued capital EUR 36.336 | | | | | | | |
| 54 PALATIN GRUNDSTUECKVERWALTUNGS GESELLSCHAFT M.B.H. | STOCKERAU | STOCKERAU | 8 | 2 | UNICREDIT LEASING (AUSTRIA) GMBH | 50.00 | |
| Issued capital EUR 36.336 | | | | | | | |
| 55 PAYDIREKT BETEILIGUNGSGESELLSCHAFT PRIVATER BANKEN MBH | BERLIN | BERLIN | 8 | 5 | UNICREDIT BANK AG | 24.02 | |
| Issued capital EUR 104.082 | | | | | | | |
| 56 PSA PAYMENT SERVICES AUSTRIA GMBH | VIENNA | VIENNA | 8 | 2 | CAFU VERMOEGENSVERWALTUNG GMBH & CO OG | 4.50 | |
| Issued capital EUR 285.000 | | | | | SCHOELLERBANK AKTIENGESELLSCHAFT | 0.02 | 4.52 |
| | | | | | UNICREDIT BANK AUSTRIA AG | 19.48 | |
| 57 PURGE GRUNDSTUECKSVERWALTUNGS- GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 8 | 2 | BETEILIGUNGSVERWALTUNGSGESELLSCHAFT DER BANK AUSTRIA CREDITANSTALT LEASING GMBH | 50.00 | |
| Issued capital EUR 36.336 | | | | | | | |
| 58 RCI FINANCIAL SERVICES S.R.O. | PRAGUE | PRAGUE | 8 | 2 | UNICREDIT LEASING CZ. A.S. | 50.00 | 49.86 |
| Issued capital CZK 70.000.000 | | | | | | | |
| 59 REMBRA LEASING GESELLSCHAFT M.B.H. | VIENNA | VIENNA | 8 | 2 | UNICREDIT LEASING (AUSTRIA) GMBH | 50.00 | |
| Issued capital EUR 886.336 | | | | | | | |
| 60 SMIA SPA | ROME | ROME | 8 | 5 | UNICREDIT SPA | 26.38 | |
| Issued capital EUR 1.473.229 | | | | | | | |
| 61 SP PROJEKTENTWICKLUNG SCHOENEFELD GMBH & CO.KG | SCHOENEFELD | STUTTGART | 8 | 5 | UNICREDIT BANK AUSTRIA AG | 50.00 | |
| Issued capital EUR 102.258 | | | | | | | |
| 62 SVILUPPO GLOBALE GEIE (IN LIQUIDAZIONE) | ROME | ROME | 8 | 5 | UNICREDIT SPA | 33.33 | |
| Issued capital EUR 45.000 | | | | | | | |
| 63 SWANCAP PARTNERS GMBH | MUNICH | MUNICH | 8 | 2 | UNICREDIT BANK AG | 75.25 | 49.00 |
| Issued capital EUR 1.010.000 | | | | | | | |

Part B - Consolidated Balance Sheet - Assets

| NAME | MAIN OFFICE | ADMINISTRATIVE OFFICE | TYPE OF RELATIONSHIP (1) | NATURE OF RELATIONSHIP (5) | OWNERSHIP RELATIONSHIP | | VOTING RIGHTS % (2) |
|---|-------------|-----------------------|-----------------------------|-------------------------------|---------------------------|-----------|------------------------|
| | | | | | HELD BY | HOLDING % | |
| 64 TORRE SGR S.P.A. | ROME | ROME | 8 | 2 | UNICREDIT SPA | 37.50 | |
| Issued capital EUR 3.200.000 | | | | | | | |
| 65 UNI GEBAEUDEMANAGEMENT GMBH | LINZ | LINZ | 8 | 2 | BA GVG-HOLDING GMBH | 50.00 | |
| Issued capital EUR 18.168 | | | | | | | |
| 66 WKBG WIENER KREDITBUERGSHAFTS- UND BETEILIGUNGSBANK AG | VIENNA | VIENNA | 8 | 2 | UNICREDIT BANK AUSTRIA AG | 22.12 | |
| Issued capital EUR 15.308.027 | | | | | | | |
| 67 YAPI KREDİ KORAY GAYRİMENKUL YATIRIM ORTAKLIGI AS | ISTANBUL | ISTANBUL | 8 | 2 | YAPI VE KREDİ BANKASI AS | 30.45 | |
| Issued capital TRY 40.000.000 | | | | | | | |

Notes to the table 10.1 - Equity investments in joint ventures (valued at equity) and in companies under significant influence:

(1) Type of relationship:

7 = joint control

8 = associates

(2) Voting rights available at the general meeting. Voting rights are disclosed only if different from the percentage of ownership

(3) Company owned by an entity fully consolidated under IFRS10

(4) SPV consolidated IFRS11

(5) Nature of relationship:

1= Banks

2= Financial entities

3= Ancillary banking entities services

4= Insurance enterprises

5= Non-financial enterprises

6= Other equity investments

See Section 3 of Part A - Accounting Policies for a description of the consolidation procedures and scope.

Companies consolidated at equity decreased from 73 at the end of December 2014 to 67 at the end of December 2015. This overall decrease of 6 entities result from 2 inclusions and 8 exclusions.

The following table shows changes in equity investments in Joint Ventures and in companies under significant influence consolidated at Net Equity.

Equity investments in joint ventures and in companies under significant influence (consolidated at net equity): annual changes

| | NUMBER OF COMPANIES |
|--|---------------------|
| A. Opening balance (from previous year) | 73 |
| B. Increased by | 2 |
| B.1 Newly established companies | - |
| B.2 Change of the consolidation method | 2 |
| B.3 Entities consolidated for the first time in the year | - |
| C. Reduced by | 8 |
| C.1 Disposal/Liquidation | 5 |
| C.2 Change of the consolidation method | 1 |
| C.3 Absorption by other entities | - |
| C.4 Other changes (from item 100 to 150) | 2 |
| D. Closing balance | 67 |

The increase occurred during period refers to the application of the equity method accounting for the company Credifarma S.p.A and Maccorp Italiana S.p.A.

The decreases in the 2015 refer to:

- the sale of Bluvacanze S.p.A, Martur Sunger Ve Koltuk Tesisleri Ticaret Ve Sanayi A.S., Schulerrichtungsgesellschaft M.B.H.;
- the liquidation of Tasfiye Halinde UniCredit Menkul Degerler As (in liquidation), Fidia S.p.A (in liquidation);
- the changes in the consolidation method due to partial sale of società Krajowa Izba Roliczeniowa SA.;
- the reclassification of Marina City Entwicklungs GMBH and Marina Tower Holdings GMBH to Non-current assets and disposal groups classified as held for sale.

The following table shows the investments in Joint Ventures consolidated at Equity Method.

We remind that after the endorsement of IFRS11 the option to consolidate joint controlled entities proportionally has been eliminated, imposing the net equity method for those companies that fall in the scope of the aforementioned IFRS11.

Investments in joint ventures consolidated with Equity Method (IFRS11)

| COMPANY NAME | MAIN OFFICE | COMPANY NAME | MAIN OFFICE |
|---|-------------|---|--------------|
| YAPI KREDI BANK NEDERLAND N.V. | AMSTERDAM | YAPI KREDI BANK MALTA LTD. | ST. JULIAN'S |
| YAPI KREDI BANK AZERBAIJAN CLOSED JOINT STOCK COMPANY | BAKU | YAPI KREDI FINANSAL KIRALAMA AO | ISTANBUL |
| YAPI VE KREDI BANKASI AS | ISTANBUL | YAPI KREDI HOLDING BV | AMSTERDAM |
| YAPI KREDI BANK MOSCOW | MOSCOW | YAPI KREDI FAKTORING AS | ISTANBUL |
| KOC FINANSAL HIZMETLER AS | ISTANBUL | YAPI KREDI YATIRIM MENKUL DEGERLER AS | ISTANBUL |
| STICHTING CUSTODY SERVICES YKB | AMSTERDAM | YAPI KREDI INVEST LIMITED LIABILITY COMPANY | BAKU |
| YAPI KREDI DIVERSIFIED PAYMENT RIGHTS FINANCE | GEORGE TOWN | YAPI KREDI PORTFOY YOENETIMI AS | ISTANBUL |
| FIDES LEASING GMBH | VIENNA | HYPHO-BA LEASING SUD GMBH | LAGENFURT |

Joint ventures and the companies under significant influence that changed their names during the year

| COMPANY NAME | MAIN OFFICE | COMPANY NAME | MAIN OFFICE |
|---|------------------|--|-------------|
| COMPAGNIA AEREA ITALIANA S.P.A. (ex. ALITALIA - COMPAGNIA AEREA ITALIANA S.P.A.) | FIUMICINO (ROME) | HETA BA LEASING SUED GMBH (ex. HYPO-BA LEASING SUED GMBH) | LAGENFURT |
| SVILUPPO GLOBALE GEIE (IN LIQUIDAZIONE) (ex. SVILUPPO GLOBALE GEIE) | ROME | GLAMAS BETEILIGUNGSVERWALTUNGS GMBH & CO "BETA" KG (ex. GLAMAS BETEILIGUNGS GMBH & CO "BETA" KG) | VIENNA |
| PAYDIREKT BETEILIGUNGSGESELLSCHAFT PRIVATER BETEILIGUNGSGESELLSCHAFT PRIVATER BANKEN FUR INTERNET - UND MOBILE BEZAHLUNGEN MBH) | BERLIN | | |

Part B - Consolidated Balance Sheet - Assets

The following table shows the breakdown of item "100.Investments in associates and joint ventures" reporting the adopted accounting method held either directly or through consolidated subsidiaries.

| | NUMBER OF ENTITY | CARRYING VALUE |
|---|------------------|------------------|
| Joint ventures accounted for under equity method | 14 | 2,901,464 |
| Associates accounted for under equity method | 53 | 3,628,484 |
| Entities controlled either directly or through consolidated subsidiaries held at cost | 148 | 15,394 |
| Joint Venture held either directly or through consolidated subsidiaries at cost | 6 | 865 |
| Associates held either directly or through consolidated subsidiaries at cost | 38 | 30,396 |
| Total | 259 | 6,576,603 |

10.2 Significant Shareholdings: book value, fair value and dividends received

| NAME | BALANCE SHEET VALUE | FAIR VALUE (*) | DIVIDENDS RECEIVED (**) | NOTE |
|--|---------------------|------------------|-------------------------|---------|
| A. Companies under joint control | | | | |
| KOC FINANSAL HIZMETLER AS | 2,898,177 | 56,966 | | (1) (3) |
| B. Companies subject to significant influence | | | | |
| AVIVA SPA | 201,041 | 45,766 | | |
| BANK FUER TIROL UND VORARLBERG AKTIENGESELLSCHAFT | 564,071 | 274,511 | 3,554 | (1) (2) |
| BKS BANK AG | 240,231 | 198,962 | 2,715 | (2) |
| CNP UNICREDIT VITA S.P.A. | 361,882 | | 7,690 | (1) |
| CREDITRAS VITA SPA | 337,188 | | | |
| MEDIOBANCA BANCA DI CREDITO FINANZIARIO SPA | 725,214 | 662,215 | 18,633 | (2) |
| OBERBANK AG | 540,892 | 494,817 | 5,277 | (2) |
| OESTERREICHISCHE KONTROLLBANK AKTIENGESELLSCHAFT | 372,897 | | 9,840 | (1) |
| Total | 6,241,593 | 1,630,505 | 150,441 | |

Notes:

(1) Includes "positive differences in net equity".

(2) Please note that on the basis of the international accounting standards, equity investments in associates listed on regulated markets with a fair value (price) lower than consolidated book value are impairment tested by calculating recoverable value, understood as the greater of fair value net of costs to sell and value in use, and an impairment loss is recognized when the said recoverable value is lower than the book value.

At December 31, 2015 the recoverable value of the equity investments in associates listed on regulated markets, calculated, was higher than the book value after impairment. For these companies, therefore, no write-downs were recognized in addition to those previously recognized.

Regarding Koc Finansal Hizmetler AS it should be noted that the shareholding in the subsidiary Yapi Ve Kredi Bankasi AS (its main asset) has a fair value (quote) pro rata amounting to €1,841,393 thousand.

The book value of Koc Finansal Hizmetler AS as at December 31, 2015 was checked through an assessment of the recoverable value measured through the valuation model.

(3) Data taken from the 2015 draft financial statements approved by the competent corporate bodies. If not available, they are taken from the latest approved financial statements or statement of financial position.

(*) It should be noted that all investments in listed associates show a fair value at level 1 (L1).

(**) Dividends received by the investor company.

10.3 Significant equity investments: accounting information

The information of an accounting nature indicated in the financial statements of the investee companies used for the purposes of measurement with the net equity method is presented below. These figures include any adjustments made on measuring the equity investment. As regards the KOC FINANSAL HIZMETLER AS equity investment the figures refer to the data of the related sub-group for the stake in the equity held.

| NAME | CASH AND LIQUID ASSETS | FINANCIAL ASSET | NON-FINANCIAL ASSET | FINANCIAL LIABILITIES | NON-FINANCIAL LIABILITIES | TOTAL REVENUES | THE INTEREST MARGIN |
|--|------------------------|-----------------|---------------------|-----------------------|---------------------------|----------------|---------------------|
| A. Companies under joint control | | | | | | | |
| KOC FINANSAL HIZMETLER AS | 292,993 | 28,815,865 | 810,755 | 25,088,172 | 1,933,262 | 2,881,737 | 829,625 |
| B. Companies subject to significant influence | | | | | | | |
| AVIVA SPA | X | 9,727,100 | 217,800 | 90,100 | 9,577,715 | 531,800 | X |
| BANK FUER TIROL UND VORARLBERG AKTIENGESELLSCHAFT | X | 8,724,990 | 422,434 | 7,890,180 | 287,019 | 402,187 | X |
| BKS BANK AG | X | 6,624,419 | 145,614 | 5,936,379 | 231,489 | 275,359 | X |
| CNP UNICREDIT VITA S.P.A. | X | 12,426,738 | 875,141 | 1,298,858 | 11,241,310 | 2,303,225 | X |
| CREDITRAS VITA SPA | X | 23,640,940 | 1,016,663 | 14,248,613 | 9,782,766 | 518,387 | X |
| MEDIOBANCA BANCA DI CREDITO FINANZIARIO SPA | X | 67,822,800 | 1,993,600 | 59,707,600 | 1,804,136 | 3,172,551 | X |
| OBERBANK AG | X | 17,365,697 | 755,650 | 15,742,575 | 786,490 | 702,438 | X |
| OESTERREICHISCHE KONTROLLBANK AKTIENGESELLSCHAFT | X | 28,658,187 | 221,764 | 26,675,433 | 1,587,942 | 389,064 | X |

| NAME | ADJUSTMENTS TO THE BACKS ON TANGIBLE AND INTANGIBLE ASSETS | PROFIT (LOSS) FROM CONTINUING OPERATIONS BEFORE TAXES | PROFIT (LOSS) FROM CONTINUING OPERATIONS NET OF TAX | GROUP OF ASSETS HELD FOR SALE NET OF TAX | NET PROFIT (LOSS) OF TAX (1) | OTHER COMPREHENSIVE INCOME, NET OF TAX (2) | COMPREHENSIVE INCOME (3) = (1) + (2) |
|--|--|---|---|--|------------------------------|--|--------------------------------------|
| A. Companies under joint control | | | | | | | |
| KOC FINANSAL HIZMETLER AS | (23,941) | 436,082 | 349,498 | - | 349,498 | (14,458) | 335,040 |
| B. Companies subject to significant influence | | | | | | | |
| AVIVA SPA | X | 62,400 | 41,000 | - | 41,000 | - | 41,000 |
| BANK FUER TIROL UND VORARLBERG AKTIENGESELLSCHAFT | X | 173,876 | 156,958 | - | 156,958 | (74,949) | 82,009 |
| BKS BANK AG | X | 62,812 | 57,301 | - | 57,301 | (709) | 56,592 |
| CNP UNICREDIT VITA S.P.A. | X | 50,201 | 37,851 | - | 37,851 | (41,877) | (4,026) |
| CREDITRAS VITA SPA | X | 72,434 | 49,374 | - | 49,374 | (24,431) | 24,943 |
| MEDIOBANCA BANCA DI CREDITO FINANZIARIO SPA | X | 819,651 | 674,051 | - | 674,051 | 180,901 | 854,952 |
| OBERBANK AG | X | 176,288 | 153,425 | - | 153,425 | 18,384 | 171,809 |
| OESTERREICHISCHE KONTROLLBANK AKTIENGESELLSCHAFT | X | 54,641 | 40,457 | - | 40,457 | - | 40,457 |

Part B - Consolidated Balance Sheet - Assets

For each significant equity investments the reconciliation between the book value of the equity investment and the information of an accounting nature presented in the company's financial statements is presented below.

| NAME | BALANCE SHEET VALUE | EQUITY PROQUOTA | GOODWILL ON CONSOLIDATION |
|--|---------------------|-----------------|---------------------------|
| A. Companies under joint control | | | |
| KOC FINANSAL HIZMETLER AS | 2,898,177 | 2,879,424 | 18,753 |
| B. Companies subject to significant influence | | | |
| AVIVA SPA | 201,041 | 201,041 | - |
| BANK FUER TIROL UND VORARLBERG AKTIENGESELLSCHAFT | 564,071 | 542,791 | 21,280 |
| BKS BANK AG | 240,231 | 271,185 | - |
| CNP UNICREDIT VITA S.P.A. | 361,882 | 336,079 | 25,803 |
| CREDITRAS VITA SPA | 337,188 | 337,188 | - |
| MEDIOBANCA BANCA DI CREDITO FINANZIARIO SPA | 725,214 | 725,214 | - |
| OBERBANK AG | 540,892 | 540,892 | - |
| OESTERREICHISCHE KONTROLLBANK AKTIENGESELLSCHAFT | 372,897 | 359,154 | 13,743 |

With reference to the nature of the relationships see Section 10.1.

10.4 Non-significant equity investments: accounting information

The information of an accounting nature presented in the company's financial statements shown for the related stake in the equity held is presented below. These figures include any adjustments made on measuring the equity investment.

| NAME | BALANCE SHEET VALUE OF SHAREHOLDING | TOTAL ASSET | TOTAL LIABILITIES | TOTAL REVENUES | PROFIT (LOSS) FROM CONTINUING OPERATIONS NET OF TAX | PROFIT (LOSS) FROM GROUPS HELD FOR SALE, NET OF TAX | NET PROFIT (LOSS) (1) | OTHER COMPREHENSIVE INCOME, NET OF TAX (2) | COMPREHENSIVE INCOME, NET OF TAX (3) = (1) + (2) | NOTES |
|---|-------------------------------------|-------------|-------------------|----------------|---|---|-----------------------|--|--|----------|
| Companies under joint control | | | | | | | | | | |
| Companies under joint control | 3,287 | 27,534 | 24,246 | 2,221 | 1,869 | - | 1,869 | - | 1,869 | |
| Companies subject to significant influence | | | | | | | | | | |
| Companies subject to significant influence | 288,585 | 3,177,656 | 3,062,805 | 1,108,546 | (99,288) | - | (99,288) | (11,641) | (110,929) | (*) (**) |

Notes:

(*) For the following companies, COMPAGNIA AEREA ITALIANA S.P.A., CREDITFARMA S.P.A., ES SHARED CENTER SOCIETA' PER AZIONI, MACCOPR ITALIANA S.P.A., FENICE HOLDING S.P.A., the book value in the consolidated financial statements reflects the results of a valuation of the investments taking into account the relevant contractual agreements.

(**) Please note that on the basis of the international accounting standards, equity investments in associates for which there is objective evidence of occurrence of events that may reduce their value, are impairment tested by calculating recoverable value, understood as the greater of fair value net of costs to sell and value in use, and an impairment loss is recognised when the said recoverable value is lower than the book value. Please note that a write-down was recognized for company TORRE S.G.R. S.P.A. and COMPAGNIA AEREA ITALIANA S.P.A. (for more details see Section 16 of Part C).

10.5 Equity investments: annual changes

(€ '000)

| | CHANGES IN | |
|-----------------------------|------------------|------------------|
| | 2015 | 2014 |
| A. Opening balance | 6,479,456 | 6,481,855 |
| B. Increases | 786,944 | 1,268,302 |
| B.1 Purchases | 71,651 | 139,458 |
| B.2 Write-backs | 80 | - |
| B.3 Revaluation | - | - |
| B.4 Other changes | 715,213 | 1,128,844 |
| C. Decreases | 689,797 | 1,270,701 |
| C.1 Sales | 54,032 | 833,054 |
| C.2 Write-downs | 52,503 | 67,416 |
| C.3 Other changes | 583,262 | 370,231 |
| D. Closing balance | 6,576,603 | 6,479,456 |
| E. Total revaluation | - | - |
| F. Total write-downs | 855,561 | 827,418 |

10.6 Valuation and significant assumptions to establish the existence of joint control or significant influence

The Group has classified among associates the entities governed through voting rights with reference to which it can participate in defining the operating or financial policies through possession of at least 20% of the voting rights or the possibility of appointing members of the governing body. In particular, as shown in Table "10.1 Equity investments: information on shareholding relationships", we can note that the investees Mediobanca, COINV and Credifarma are classified among associates, although the Group does not have 20% of the voting rights, in virtue of the possibility of appointing members of the governing body.

The Group has classified its investees among jointly-controlled equity investments in the presence of agreements that state that decisions on significant activities are taken with the unanimous consent of all parties that share control.

These agreements, in particular, attribute to the Group rights related only to the net assets and not rights to the assets and obligations on the liabilities of the investee.

As at December 31, 2015 the following were carried at cost:

- 39 equity investments (o.w. 38 held either directly or through consolidated subsidiaries) in associates;
- 15 equity investments (o.w. 6 held either directly or through consolidated subsidiaries) in jointly-controlled companies.

10.7 Commitments related to equity investments in jointly-controlled companies

There are no commitments related to jointly-controlled companies.

10.8 Commitments related to equity investments in companies subject to significant influence

At December 31, 2015, we can note:

- the commitment to subscribe the recapitalisation of Compagnia Aerea Italiana S.p.A. (formerly Alitalia - Compagnia Aerea Italiana S.p.A.) with an expense of €16.97 million;
- the commitment to subscribe the recapitalisation of OGR-CRT-S.c.p.A. with an expense of €938 thousand.

Part B - Consolidated Balance Sheet - Assets

10.9 Significant restrictions

At December 31, 2015, we can note the following:

- **Accenture Back Office And Administration Services S.p.A.**: existence of a shareholders' agreement on the basis of which, starting from 2015, the Group's possibility to participate in the profits in the form of dividend distribution, and the obligations to make good any losses of the company are limited to €100,000;
- **Value Transformation Services S.p.A.**: existence of a shareholders' agreement which limits the Group's possibility to participate in the profits, in the form of dividend distribution, and in the losses to a maximum amount of €300,000;
- **ES Shared Service Center S.p.A.**: existence of a shareholders' agreement which limits the Group's possibility to participate in the profits, in the form of dividend distribution, and the obligations to make good any losses to a maximum amount of 5% of the said profits or losses.

Even though not directly concluded by UniCredit S.p.A. or one of its subsidiaries, we disclose the existence of contractual agreements between Compagnia Area Italiana (CAI) and its subsidiary Alitalia SAI that limit the ability of the latter to distribute dividends to the achievement of certain parameters in terms of liquidity and net income margins.

Finally the ability to receive dividends or capital distributions from associates is subordinated to the majority, also qualified, or unanimous decision of the relevant corporate body as provided by the law or by specific shareholder agreements.

10.10 Other information

With reference to significant equity investments in associates and jointly-controlled companies, the net equity method was applied starting from the 2015 draft financial statements approved by the competent corporate bodies or from the reports approved in the three previous months.

With reference to non-significant equity investments in associates and jointly-controlled companies, in limited cases financial statements or reports with a date prior to 3 months from December 31, 2015 were used, if no more up-to-date reports were available.

However, if financial statements or reports with a date other than December 31, 2015 were used, no subsequent transactions or events emerged such as to require an adjustment of the results contained therein.

Section 11 - Insurance reserves attributable to reinsurers - Item 110

There are no amounts to be shown.

Part B - Consolidated Balance Sheet - Assets

Section 12 - Property, plant and equipment - Item 120

Property, plant and equipment, which include land, buildings used in the business, real estate investments, technical furniture and fittings, amounted to €10,031 million at end 2015, down by €246 million over the end of 2014 (€10,277 million).

12.1 Property, plant and equipment used in the business: breakdown of assets carried at cost

(€' 000)

| ASSETS/VALUES | AMOUNTS AS AT | |
|---------------------------------|------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Owned assets | 7,386,099 | 7,135,467 |
| a) land | 1,275,533 | 1,299,401 |
| b) buildings | 2,674,079 | 2,683,635 |
| c) office furniture and fitting | 297,199 | 294,197 |
| d) electronic systems | 568,935 | 544,851 |
| e) other | 2,570,353 | 2,313,383 |
| 2 Leased assets | 55,165 | 58,991 |
| a) land | 14,678 | 14,697 |
| b) buildings | 32,795 | 33,859 |
| c) office furniture and fitting | - | - |
| d) electronic systems | - | - |
| e) other | 7,692 | 10,435 |
| Total | 7,441,264 | 7,194,458 |

As of December 31, 2015 the assets for operational use "other" include €1.5 billion related to a windmill park owned by Ocean Breeze Energy GmbH & Co. KG, for more qualitative and quantitative information please refer to the Part E.

12.2 Property, plant and equipment held for investment: breakdown of assets carried at cost

(€'000)

| ASSETS/VALUES | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | |
|---|--------------------------|------------|----------------|--------------------------|------------------|------------------|
| | BOOK VALUE | FAIR VALUE | | BOOK VALUE | FAIR VALUE | |
| | | LEVEL 1 | LEVEL 2 | | LEVEL 1 | LEVEL 3 |
| 1. Owned assets | 2,510,400 | - | 104,400 | 2,818,995 | 3,001,784 | - |
| a) land | 922,654 | - | 20,543 | 945,212 | 1,120,313 | - |
| b) buildings | 1,587,746 | - | 83,857 | 1,873,783 | 1,881,471 | - |
| 2. Leased assets | 10,306 | - | - | 10,306 | 10,295 | - |
| a) land | 10,000 | - | - | 10,000 | 10,000 | - |
| b) buildings | 306 | - | - | 306 | 295 | - |
| Total | 2,520,706 | - | 104,400 | 2,829,301 | 3,012,079 | - |
| Total Level 1, Level 2 and Level 3 | | | | 2,933,701 | | 3,708,180 |

Fair value measurements solely for the purpose of fulfilling disclosure requirements were classified according to a hierarchy of levels reflecting the significance of the valuation inputs. For further information see Part A - Accounting Policies - A.4 Information on fair value.

Part B - Consolidated Balance Sheet - Assets

12.3 Property, plant and equipment used in the business: breakdown of revalued assets

There are no revaluated property, plant and equipment used in the business.

12.4 Property, plant and equipment held for investment: breakdown of assets designated at fair value

(€ 000)

| ASSETS/VALUES | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | |
|---|--------------------------|---------|---------------|--------------------------|---------|---------------|
| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 1 | LEVEL 2 | LEVEL 3 |
| 1. Owned assets | | | 68,860 | | | 70,457 |
| a) land | - | - | 257 | - | - | 267 |
| b) buildings | - | - | 68,603 | - | - | 70,190 |
| 2. Leased assets | | | - | | | - |
| a) land | - | - | - | - | - | - |
| b) buildings | - | - | - | - | - | - |
| Total | | | 68,860 | | | 70,457 |
| Total Level 1, Level 2 and Level 3 | | | 68,860 | | | 70,457 |

Under IAS40.32A the Group uses the revaluation model (fair value) to measure investment properties linked with liabilities which pay a return linked to the fair value of the relevant investments.

12.5 Property, plant and equipment used in the business: annual changes

(€'000)

| | CHANGES IN 2015 | | | | | |
|--|------------------|------------------|-------------------------------------|-----------------------|------------------|-------------------|
| | LAND | BUILDINGS | OFFICE FURNITURE AND FITTINGS | ELECTRONIC SYSTEMS | OTHER | TOTAL |
| | | | | | | |
| A. Gross opening balance | 1,314,098 | 5,226,604 | 1,523,776 | 2,928,636 | 3,569,102 | 14,562,216 |
| A.1 Total net reduction in value | - | (2,509,110) | (1,229,579) | (2,383,785) | (1,245,284) | (7,367,758) |
| A.2 Net opening balance | 1,314,098 | 2,717,494 | 294,197 | 544,851 | 2,323,818 | 7,194,458 |
| B Increases | 40,823 | 242,683 | 108,324 | 219,166 | 638,740 | 1,249,736 |
| B.1 Purchases | 12,222 | 125,929 | 101,945 | 198,682 | 376,304 | 815,082 |
| B.2 Capitalised expenditure on improvements | - | 59,375 | - | - | - | 59,375 |
| B.3 Write-backs | 5,740 | 9,123 | 3,571 | 307 | 137 | 18,878 |
| B.4 Increases in fair value: | - | - | - | - | - | - |
| a) <i>in equity</i> | - | - | - | - | - | - |
| b) <i>through profit or loss</i> | - | - | - | - | - | - |
| B.5 Positive exchange differences | 277 | 2,366 | 358 | 639 | 25,845 | 29,485 |
| B.6 Transfer from properties held for investment | 13,989 | 19,665 | - | - | - | 33,654 |
| B.7 Other changes | 8,595 | 26,225 | 2,450 | 19,538 | 236,454 | 293,262 |
| C. Reductions | 64,710 | 253,303 | 105,322 | 195,082 | 384,513 | 1,002,930 |
| C.1 Disposals | 32,109 | 44,627 | 2,717 | 9,539 | 68,856 | 157,848 |
| C.2 Depreciation | - | 127,167 | 43,164 | 169,959 | 254,692 | 594,982 |
| C.3 Impairment losses | 560 | 9,334 | 3,347 | 2,475 | 1,004 | 16,720 |
| a) <i>in equity</i> | - | - | - | - | - | - |
| b) <i>through profit or loss</i> | 560 | 9,334 | 3,347 | 2,475 | 1,004 | 16,720 |
| C.4 Reduction of fair value: | - | - | - | - | - | - |
| a) <i>in equity</i> | - | - | - | - | - | - |
| b) <i>through profit or loss</i> | - | - | - | - | - | - |
| C.5 Negative exchange differences | 435 | 8,283 | 150 | 1,141 | 1,254 | 11,263 |
| C.6 Transfer to: | 27,029 | 28,738 | - | 1 | 25 | 55,793 |
| a) <i>property, plant and equipment held for</i> | 23,063 | 21,963 | - | - | - | 45,026 |
| b) <i>assets held for sale</i> | 3,966 | 6,775 | - | 1 | 25 | 10,767 |
| C.7 Other changes | 4,577 | 35,154 | 55,944 | 11,967 | 58,682 | 166,324 |
| D. Net final balance | 1,290,211 | 2,706,874 | 297,199 | 568,935 | 2,578,045 | 7,441,264 |
| D.1 Total net reduction in value | - | (2,470,796) | (1,105,204) | (2,400,232) | (1,358,027) | (7,334,259) |
| D.2 Gross closing balance | 1,290,211 | 5,177,670 | 1,402,403 | 2,969,167 | 3,936,072 | 14,775,523 |
| E. Carried at cost | - | - | - | - | - | - |

Part B - Consolidated Balance Sheet - Assets

12.6 Property, plant and equipment held for investment: annual changes

(€ 000)

| | CHANGES IN 2015 | | |
|---|------------------|------------------|------------------|
| | LAND | BUILDINGS | TOTAL |
| A Opening balances | 1,130,580 | 1,951,956 | 3,082,536 |
| B. Increases | 59,149 | 100,222 | 159,371 |
| B.1 Purchases | 8,178 | 34,636 | 42,814 |
| B.2 Capitalised expenditure on improvements | - | 4,820 | 4,820 |
| B.3 Increases in fair value | - | - | - |
| B.4 Write backs | 21,592 | 12,759 | 34,351 |
| B.5 Positive exchange differences | 358 | 6,121 | 6,479 |
| B.6 Transfer from properties used in the business | 23,063 | 21,963 | 45,026 |
| B.7 Other changes | 5,958 | 19,923 | 25,881 |
| C. Reductions | 256,818 | 395,523 | 652,341 |
| C.1 Disposals | 41,934 | 98,220 | 140,154 |
| C.2 Depreciation | - | 69,671 | 69,671 |
| C.3 Reductions in fair value | - | 1,887 | 1,887 |
| C.4 Impairment losses | 10,546 | 27,469 | 38,015 |
| C.5 Negative exchange differences | 618 | 1,854 | 2,472 |
| C.6 Transfer to: | 193,011 | 168,696 | 361,707 |
| a) Properties used in the business | 13,989 | 19,665 | 33,654 |
| b) Non current assets classified as held for sale | 179,022 | 149,031 | 328,053 |
| C.7 Other changes | 10,709 | 27,726 | 38,435 |
| D. Closing balances | 932,911 | 1,656,655 | 2,589,566 |
| E. Measured at fair value | 975,755 | 1,957,946 | 2,933,701 |

12.7 Commitments to purchase property, plant and equipment

(€ 000)

| | AMOUNTS AS AT | |
|----------------------------|---------------|------------|
| | 12.31.2015 | 12.31.2014 |
| A. Contractual commitments | 21,808 | 39,731 |

Outstanding commitments refer to the purchase of property, plant and equipment.

Section 13 - Intangible assets - Item 130

An **Intangible asset** is an identifiable non-monetary asset without physical substance, to be used for several years. Intangible assets include goodwill and, among "other intangible assets", brands, core deposits, customer relationships and software.

Goodwill is the excess of the cost of a business combination over the net fair value of the assets and liabilities of companies or businesses at the acquisition date.

At December 31, 2015 this item was €5,758 million broadly in line with €5,562 million at December 31, 2014.

13.1 Intangible assets: breakdown by asset type

(€ 000)

| ASSETS/VALUES | AMOUNTS AS AT 12.31.2015 | | AMOUNTS AS AT 12.31.2014 | |
|--|--------------------------|------------------|--------------------------|------------------|
| | FINITE LIFE | INDEFINITE LIFE | FINITE LIFE | INDEFINITE LIFE |
| A.1 Goodwill | X | 3,618,345 | X | 3,561,531 |
| A.1.1 attributable to the Group | X | 3,618,345 | X | 3,561,531 |
| A.1.2 attributable to minorities | X | - | X | - |
| A.2 Other intangible assets | 2,047,172 | 92,957 | 1,907,045 | 92,957 |
| A.2.1 Assets carried at cost: | 2,047,172 | 92,957 | 1,907,045 | 92,957 |
| a) <i>Intangible assets generated internally</i> | 1,420,037 | - | 1,218,073 | - |
| b) <i>Other assets</i> | 627,135 | 92,957 | 688,972 | 92,957 |
| A.2.2 Assets valued at fair value: | - | - | - | - |
| a) <i>Intangible assets generated internally</i> | - | - | - | - |
| b) <i>Other assets</i> | - | - | - | - |
| Total | 2,047,172 | 3,711,302 | 1,907,045 | 3,654,488 |
| Total finite and indefinite life | | 5,758,474 | | 5,561,533 |

The Group does not use the revaluation model (fair value) to measure intangible assets.

Intangible Assets - Other - Indefinite life include trademarks (brands).

Intangible Assets - Other - Definite life include:

- Customer Relationships and Core Deposits of €75 million;
- Software of €404 million;
- Licenses, patents and similar rights of €100 million.

Part B - Consolidated Balance Sheet - Assets

13.2 Intangible assets: annual changes

(€ 000)

| | CHANGES IN 2015 | | | | | |
|---|-------------------------|------------------|-----------------|------------------|-----------------|-------------------|
| | OTHER INTANGIBLE ASSETS | | | | | |
| | GENERATED INTERNALLY | | OTHER | | | |
| | GOODWILL | FINITE LIFE | INDEFINITE LIFE | FINITE LIFE | INDEFINITE LIFE | |
| A. Gross opening balance | 19,908,071 | 2,340,427 | - | 7,159,206 | 994,734 | 30,402,438 |
| A.1 Total net reduction in value | (16,346,540) | (1,122,354) | - | (6,470,234) | (901,777) | (24,840,905) |
| A.2 Net opening balance | 3,561,531 | 1,218,073 | - | 688,972 | 92,957 | 5,561,533 |
| B. Increases | 63,659 | 492,187 | - | 185,076 | - | 740,922 |
| B.1 Purchases | 8,000 | 37,489 | - | 175,685 | - | 221,174 |
| B.2 Increases in intangible assets generated internally | X | 430,384 | - | - | - | 430,384 |
| B.3 Write-backs | X | - | - | - | - | - |
| B.4 Increases in fair value | X | - | - | - | - | - |
| - <i>in equity</i> | X | - | - | - | - | - |
| - <i>through profit or loss</i> | X | - | - | - | - | - |
| B.5 Positive exchange differences | 55,659 | 211 | - | 1,929 | - | 57,799 |
| B.6 Other changes | - | 24,103 | - | 7,462 | - | 31,565 |
| C. Reduction | 6,845 | 290,223 | - | 246,913 | - | 543,981 |
| C.1 Disposals | - | 405 | - | 6,476 | - | 6,881 |
| C.2 Write-downs | - | 271,069 | - | 204,220 | - | 475,289 |
| - amortization | X | 262,036 | - | 203,878 | - | 465,914 |
| - write-downs | - | 9,033 | - | 342 | - | 9,375 |
| + <i>in equity</i> | X | - | - | - | - | - |
| + <i>through profit or loss</i> | - | 9,033 | - | 342 | - | 9,375 |
| C.3 Reduction in fair value | X | - | - | - | - | - |
| - <i>in equity</i> | X | - | - | - | - | - |
| - <i>through profit or loss</i> | X | - | - | - | - | - |
| C.4 Transfer to non-current assets held for sale | - | - | - | - | - | - |
| C.5 Negative exchange differences | - | 4,251 | - | 6,321 | - | 10,572 |
| C.6 Other changes | 6,845 | 14,498 | - | 29,896 | - | 51,239 |
| D. Net Closing Balance | 3,618,345 | 1,420,037 | - | 627,135 | 92,957 | 5,758,474 |
| D.1 Total net write-down | (16,395,505) | (1,189,458) | - | (6,436,908) | (901,777) | (24,923,648) |
| E. Gross closing balance | 20,013,850 | 2,609,495 | - | 7,064,043 | 994,734 | 30,682,122 |
| F. Carried at cost | - | - | - | - | - | - |

The purchases of the period is related to the initial recognition of the goodwill recognized by Cordusio SIM Advisory & Family Office S.p.A. for the absorption of Atlantic SIM S.p.A..

The Goodwill book value as at December 31, 2015 (€3,618 million) has positive exchange differences for €56 million related to the change occurred during the period of the original currencies in which the Goodwill was recognized. The positive variations mainly refer to the companies operating in Poland and in USA.

For further details of impairment test on goodwill and other intangible assets with definite and indefinite life, noted during business combinations, please refer to the following pages.

13.3 Other information

Information on intangible assets noted during business combinations

The application of IFRS3 to the accounting for business combinations revealed in the course of time significant amounts of intangible assets and goodwill. The following table shows the change in the values posted for the various intangible assets identified during the period, including the valuation effects described below.

| INTANGIBLE ASSETS (EXCEPT SOFTWARE) | TOTAL 12.31.2014 | AMORTIZATION | IMPAIRMENT | OTHER CHANGES (*) | TOTAL 12.31.2015 |
|--|---------------------|--------------|------------|-------------------|---------------------|
| Trademarks | 93 | - | - | - | 93 |
| Core deposits and customer relationships | 92 | (17) | - | (1) | 75 |
| Goodwill | 3,562 | - | - | 57 | 3,618 |
| TOTAL | 3,747 | (17) | - | 56 | 3,786 |

(*) mainly due to exchange rate effect related to intangible assets in foreign currency.

Any discrepancies in this table and between data given in the above table and other information in the Notes to the Accounts are solely due to the effect of rounding.

Trademarks and goodwill are considered indefinite-life intangible assets. They are expected to contribute indefinitely to income flows. The other intangible assets noted have finite useful lives, originally valued by discounting financial flows over the residual lifetime of the relationships in place on the date of the business combination from which they derive. Finite-life intangible assets are subject to amortization based on the associated useful life.

The types of intangible assets noted as a result of business combinations and the methods used to determine their associated fair value on the acquisition date are indicated below.

Trademarks

The fair value of initial recognition of trademarks is determined using the "relief from royalty" method, which estimates their value based on the payments received for granting their use to third parties. Royalties are calculated by applying the royalty rate to the income flows (operating income adjusted for the items not associated with the trademarks themselves).

In summary, the method consists of three stages:

- determination of the royalty rate (based on a comparison with similar cases or calculated analytically);
- application of the royalty rate to income flows;
- determination of the present value of royalties after tax, calculated by applying a discount rate that takes into account the risk context of the trademark being valued.

The residual value of intangible assets with an indefinite useful life (trademarks) refers only to Fineco Bank as to €93 million.

Core Deposits

The value of the Core Deposit comes from the fact that part of the short-term deposits of a bank (current accounts and savings deposits) and current account overdrafts remains deposited in the accounts for significant periods of time.

The useful life of the relationship is longer than the contract duration. The spread between the actual cost of deposits by means of Core Deposits and the cost of deposits at interbank market rates (the markdown) represents the most significant value component associated with this intangible asset. The income planning used to determine the fair value of Core Deposits also takes into account the fee component, which contributes to the total income from these relationships.

The determination of the fair value of this asset is based on the discounting of cash flows that represent the income margins generated by the deposits over the residual duration of the relationships in place on the date of acquisition. Inasmuch as these are finite-life assets, the associated value is amortized on a straight line over the expected duration of their economic benefit.

As of December 31, 2015, the residual value of the Core Deposits is equal to zero due to fully write-off as of December 31, 2013.

Part B - Consolidated Balance Sheet - Assets

Customer Relationships

Assets under Management (AuM)

The value of this intangible asset comes mainly from the ability of the company to obtain a profit from the placement of products that are related to the assets managed with its own customers.

The income flows used to value this asset when first posted are:

- for the placement banks, the fees granted by the producers;
- for the producers, the fees received from the customers, net of fees paid, mainly to the placement banks.

These fees are considered recurring, because they are tied to managed assets held by customers.

As of December 31, 2015, the residual value of Assets under Management is equal to zero due to fully write-off as of December 31, 2013.

Assets under Custody (AuC)

The value of this intangible asset comes mainly from the ability of the company to obtain a profit from customer assets under administration.

The income flows used to value this asset when first posted consist of the fees received for the work associated with assets under administration.

These fees are considered recurring, because they are generated by the normal activity of customers acting on their own portfolios.

As of December 31, 2015, the residual value of the Assets under custody is equal to zero due to fully write-off as of December 31, 2013.

Life Insurance

The value of this intangible asset comes mainly from the ability of the company to obtain a profit from the placement of products related to the "bancassurance" business with its own customers.

The income flows used to value this asset when first posted consist of the fees received for the work associated with the bancassurance business.

These fees are considered recurrent because, from the point of view of the investor, they are similar to the products of managed/administered deposits.

As of December 31, 2015, the residual value of the Life insurance is equal to zero due to fully write-off as of December 31, 2013.

Products

This intangible asset relates to the profitability generated by trading on behalf of the asset management companies of the Group. The income flows used to evaluate this asset when first posted consist of the fees received for the brokerage work on behalf of the asset management companies themselves. These fees are considered recurring, because they are generated by the normal activity of the funds in which customers' deposits have been invested.

Furthermore, in some cases, the value of the asset is related to fees received for the disbursement of regional incentives.

As of December 31, 2015, the residual value of the Products is equal to zero due to fully write-off as of December 31, 2013.

Other

This intangible asset includes all other types of so-called customer relationships, including by way of example those deriving from the ability of the company to obtain placement fees on third-party bonds and from securities auctions.

The average residual useful life of Other Customer Relationship is 12 years.

The Group does not hold intangible assets acquired through public grants or intangible assets pledged against liabilities.

Impairment testing of intangible assets during business combinations

In accordance with IAS36, impairment testing of all indefinite-useful-life intangible assets, including goodwill must be performed at least annually and, in any case, whenever there is objective evidence of the occurrence of events that may have reduced their value (trigger events).

For UniCredit the trigger event is a market capitalization lower than Shareholders' Equity.

Recoverable value is the greater of the value in use (present value of future cash flows generated by the asset being valued) and the associated fair value, less costs to sell.

The recoverable value of intangible assets subject to impairment testing must be determined for the individual assets, unless both the following conditions exist:

- the value in use of the asset is not estimated to be close to the fair value, net of sales costs;
- the asset does not generate incoming cash flows largely independent of those coming from other assets.

If these conditions exist, the impairment test is conducted at the level of the Cash Generating Unit (CGU), as required by the cited accounting principle.

It should be noted that the impairment testing performed by the UniCredit group by way of the determination of the value in use of the Cash Generating Units (CGU), as described below, includes both indefinite-useful-life intangible assets (goodwill and trademarks) and finite-useful-life intangible assets (core deposits and customer relationships), whenever the loss indicators provided for by the accounting principle occur.

We believe that core deposits and customer relationships cannot be subjected to separate impairment testing, because these assets do not generate cash flows independent of the cash flows from other assets.

It should be noted that intangible assets and Cash Generating Units are subjected to impairment testing with reference to their current state, without taking account of the effects of restructuring plans/programs not yet approved by the competent bodies.

With reference to the positive fair value adjustments on loans to customers, recorded according to the purchase method, it should be noted that their sustainability is tested within the overall carrying value of the Group as part of the impairment test of the intangible assets as the performance of an analytical impairment test would be excessively burdensome. To this regard the adjustment to amortized cost of the loans associated with these positive fair value adjustments is deducted from the Group's income flows of the period.

For the purposes of the impairment testing, the value in use of the so-called Cash Generating Units (CGUs) to which these intangible assets are allocated must be calculated taking into account the cash flows for all assets and liabilities included in the CGUs and not only those for which goodwill and/or the intangible asset were recorded when applying IFRS3.

Finally, please note that the impairment test performed by the UniCredit group consists of two stages:

- the first stage compares the recoverable amount and the carrying amount of each CGU;
- the second stage compares the recoverable amount and the carrying amount of the Group as a whole in order to include in the analysis the negative income flows and the positive carrying amount of assets that cannot be allocated ("corporate center") in accordance with IAS36.

Definition of Cash Generating Units (CGU)

Estimating the value in use for the purposes of any impairment testing of intangible assets, including goodwill, which does not generate cash flows except in conjunction with other business assets, requires that these assets first be attributed to operating units that are relatively autonomous in the business context (from the points of view of independent cash flows generated and of internal planning and reporting). These operating units are defined as Cash Generating Units (CGU).

In accordance with the provisions of IFRS3 and IAS36, for the purposes of impairment testing, goodwill has been allocated to the following operational Divisions of the Group, identified as CGUs for which the main profitability determinants are also reported:

The CGU is the lowest level at which goodwill is monitored at Group level. The CGUs identified correspond to the organizational business units through which the Group develops its activity.

For a detailed description of the Group's CGU refer to Part L - Segment Reporting of this Notes to the Consolidated Accounts.

The book value of the CGUs

The book value of the CGUs is determined in accordance with the criterion used to determine their recoverable value. The recoverable value of the CGUs includes flows from their respective financial assets and liabilities, so the book value must also include the financial assets and liabilities generating those flows.

The book value of each CGU is determined based on its contribution to consolidated Shareholders' Equity, including minority interests. Specifically, the book value of the Poland CGU and of the CEE CGU, excluding CEE Leasing, is determined as the total of individual book values of each company in the consolidated financial statements (corresponding to their book Shareholders' Equity), taking into account any intangible assets recognized at the time of purchase (net of later amortization and impairment) and the consolidation entries.

Since it would be excessively complex to determine the carrying amount of the other CGUs on the basis of book values, it was necessary to use operational factors to break them down correctly. Specifically, the operational driver that is used is allocated capital, which is calculated as the Risk-Weighted Assets absorption of the single CGU. In any case, intangible assets are attributed to the CGUs in accordance with the available accounting information.

The carrying amounts of the CGUs as at December 31, 2015, determined as described above, and the portions of goodwill and other intangible assets allocated to each of them are shown below.

Part B - Consolidated Balance Sheet - Assets

(€ million)

| CASH GENERATING UNIT (CGU) | VALUE AS AT 12.31.2015 | OF WHICH GOODWILL (GROUP SHARE) | OF WHICH OTHER INTANGIBLE ASSET (*) |
|----------------------------|---------------------------|------------------------------------|--|
| Commercial Banking Italy | 7,021 | 8 | - |
| Commercial Banking Germany | 3,173 | 261 | - |
| Commercial Banking Austria | 2,035 | - | - |
| Poland | 7,039 | 1,030 | - |
| CIB Global | 7,131 | 878 | - |
| Asset Management | 1,021 | 844 | - |
| Asset Gathering | 818 | 597 | 62 |
| CEE | 14,092 | - | - |
| Non Core | 7,102 | - | - |
| Total | 49,433 | 3,618 | 62 |

(*) Stated amounts are net of deferred taxes.

Any discrepancies in this table and between data given in the above table and other information in the Notes to the Accounts are solely due to the effect of rounding.

Estimating cash flows to determine the value in use of the CGUs

In accordance with IAS36, the impairment test for indefinite-life intangible assets must be performed at least annually and in any case whenever there is any indication that their value may be impaired. The referenced accounting principles require that the impairment test is carried out by comparing the book value of each CGU with its recoverable value. When the latter proves to be less than the book value, a write-down must be recorded in the financial statement. The recoverable amount of the CGU is the greater of its fair value (net of costs to sell) and the related value in use.

Projections

The impairment test at December 31, 2015 was performed on the basis of the financial projections (Net Profit and RWA) embedded in the Budget for 2016 and the Strategic Plan approved by the Board of Directors on November 11, 2015.

Pursuant to IAS36.44, for the purposes of the goodwill impairment test the following effects - included in the data of the Strategic Plan - which could have led to a higher residual value of the CGUs and the Group, were not taken into account:

- the positive economic effect deriving from some of the managerial objectives of cost reduction embedded in the Strategic Plan. Despite the management commitment to pursue such objectives within the Strategic Plan horizon, the identification of some specific initiatives underlying the cost reduction target is still under definition and there is no evidence, as of today, of the operative details for the incorporation of such initiatives;
- the optimization effect of the Risk Weighted Assets (RWAs) arising from revisions to the models for assessing risk, planned but not yet finalized and subject to future validation and approval procedures by the relevant Authorities and the results of the validation process is still uncertain.

With regard to the scope for the purposes of the impairment test, it should be noted that the organizational structure of the Cash Generating Units reflects the organizational structure of the Group as of December 31, 2015 and was unchanged compared to December 31, 2014.

With reference to the CGU AM, taking into account the ongoing disposal process of Pioneer Investments, the estimated cash-in from the disposal is considered more representative in measuring the recoverable amount than the estimated value obtained discounting the cash flows from the continuing use. The disposal process does not trigger IFRS5 classification as of December 31, 2015 as the latter requires as well that the disposal group is available for immediate sale in its present condition (and this is not the case as there are several transactions that have to take place precedent to the disposal) and the absence of conditions such as multiple authorizations by the relevant Regulators.

Macroeconomic scenario

The following tables show the forecasts concerning the main macroeconomic indicators, related to the markets in which the Group operates, which are underlying to Budget 2016 and the latest Strategic Plan, of which projections have been used for December 2015 Impairment Test purposes.

y/y % changes

| ITALY | 2014 | 2015F | 2016F | 2017F | 2018F |
|-------------------|------|-------|-------|-------|-------|
| GDP | -0.4 | 0.6 | 1.2 | 1.2 | 1.3 |
| Inflation (CPI) | 0.2 | 0.0 | 1.0 | 1.5 | 1.6 |
| Unemployment rate | 12.7 | 12.7 | 12.4 | 11.7 | 11.0 |

y/y % changes

| GERMANY | 2014 | 2015F | 2016F | 2017F | 2018F |
|-------------------|------|-------|-------|-------|-------|
| GDP | 1.6 | 2.0 | 2.1 | 2.3 | 2.4 |
| Inflation (CPI) | 1.5 | 0.0 | 1.7 | 1.9 | 2.0 |
| Unemployment rate | 6.7 | 6.4 | 6.2 | 6.0 | 5.7 |

y/y % changes

| AUSTRIA | 2014 | 2015F | 2016F | 2017F | 2018F |
|-------------------|------|-------|-------|-------|-------|
| GDP | 0.3 | 0.9 | 1.5 | 1.7 | 1.8 |
| Inflation (CPI) | 1.7 | 0.9 | 1.6 | 1.7 | 1.8 |
| Unemployment rate | 5.6 | 5.7 | 5.5 | 5.2 | 5.0 |

| FINANCIAL INDICATORS | 2014 | 2015F | 2016F | 2017F | 2018F |
|------------------------------|------|-------|-------|-------|-------|
| Euribor 3m avg | 0.2 | 0.0 | 0.0 | 0.1 | 0.1 |
| BTP - Bund spread (10y, eop) | 135 | 80 | 60 | 55 | 50 |

Part B - Consolidated Balance Sheet - Assets

CENTRAL EASTERN EUROPE (CEE)

| | REAL GDP GROWTH | | INFLATION (CPI) YOY, AVG | |
|------------|-----------------|------|--------------------------|------|
| | 2016 | 2018 | 2016 | 2018 |
| Poland | 3.5 | 3.5 | 1.9 | 2.5 |
| Hungary | 2.4 | 2.2 | 2.6 | 2.9 |
| Czech Rep. | 2.7 | 2.5 | 1.6 | 2.2 |
| Slovenia | 2.6 | 2.0 | 1.1 | 1.3 |
| Bulgaria | 2.3 | 3.1 | 0.7 | 2.7 |
| Romania | 2.5 | 3.4 | 1.2 | 3.0 |
| Croatia | 0.8 | 2.0 | 1.9 | 2.5 |
| Bosnia-H. | 3.5 | 3.0 | 2.1 | 2.2 |
| Serbia | 1.3 | 1.3 | 4.4 | 4.0 |
| Turkey | 3.5 | 5.0 | 6.0 | 5.7 |
| Russia | -1.4 | 2.7 | 7.9 | 5.5 |

| | INTERBANK RATES, AVG | | EXCHANGE RATES, AVG | |
|------------|----------------------|------|---------------------|-------|
| | 2016 | 2018 | 2016 | 2018 |
| Poland | 2.0 | 3.0 | 4.1 | 4.0 |
| Hungary | 2.6 | 2.9 | 315.0 | 330.0 |
| Czech Rep. | 0.3 | 1.2 | 27.3 | 26.5 |
| Slovenia | EUR | EUR | EUR | EUR |
| Bulgaria | 0.0 | 0.1 | 2.0 | 2.0 |
| Romania | 1.6 | 2.9 | 4.4 | 4.3 |
| Croatia | 0.9 | 0.8 | 7.7 | 7.5 |
| Bosnia-H. | EUR | EUR | 2.0 | 2.0 |
| Serbia | 7.8 | 8.0 | 128.0 | 128.0 |
| Turkey | 7.4 | 7.0 | 3.3 | 3.1 |
| Russia | 8.3 | 6.4 | 74.7 | 71.6 |

Impairment test model

The calculation of the value in use for impairment testing purposes was conducted using a Discounted Cash Flow model (DCF). The cash flows were determined by subtracting from net profit (gross of minority interests) the annual capital requirement generated by changes in risk-weighted assets. This capital requirement is defined as the level of capitalization that the Group aspires to achieve in the long term, also in light of the minimum regulatory capital requirements.

The Discounted Cash Flow model used by the Group is based on three stages:

- first period from 2016 to 2018, which uses the Budget 2016 and the Strategic Plan approved by the Board of Directors on November 11, 2015, properly adjusted, as described above, in accordance with IAS36.44;
- intermediate period from 2019 to 2023, for which the cash flows projections are extrapolated by applying, as from the last explicit forecast period (2018), growth rates decreasing to those of the "Terminal value";
- "Terminal value" determined with nominal growth rates of 2%. The average nominal growth rate of GDP in the eurozone from 1996 to 2014 was 3.0% (of which 1.4% real growth). The nominal rate of 2%, corresponding to approximately 0% in real terms, was chosen for prudential reasons.

The application of an intermediate period is due to allow a normalization in parameters used (i.e. cost of equity and nominal growth rate) before the convergence to the Terminal Value, since the Group operates in different regions and business segments characterized by different risk profile and growth prospects. The growth rates for the intermediated period are defined in such a way that the weighted average of the intermediate period and the terminal value are not higher than a maximum limit, defined by applying a difference to the historical average of long-term growth of the respective areas or business segments.

Group assets or shared assets (corporate assets) are allocated to the CGUs to which they refer, where applicable. For the portion not allocable of these assets, the recoverable amount is verified at overall Group level (so-called "corporate center").

Strategic Plan 2015-2018 ("MYP")

UCG, in line with the previous MYP, aims to confirm the current overall market positioning, being a leading pan-European Commercial bank, but with a recalibration of the business to adapt to a macroeconomic scenario with interest rates at all time lows.

Operating efficiency is envisaged to be increased with a further reduction of the total cost base compared to the previous MYP, whilst increasing capital allocation to high return businesses. The Group digitalization strategy will be accelerated in order to underpin business development and multi-channel transformation.

UCG aims to become simpler, via elimination of sub-holding functions with direct shareholding control of CEE subsidiaries by UC SpA intended by year-end 2016, and more integrated with strengthened holding steering functions and a leaner managerial structure.

UCG will continue to be focused on high growth potential of asset and wealth management contributing to further accelerate fee income growth and to leverage on CIB leadership to improve revenue mix and boost cross selling.

CEE & Poland remain key growth engines leveraging on their leadership position as the preferred partners for local and multi-country clients.

CGUs' STRATEGIC DIRECTIONS

Commercial Banking Italy

Commercial Banking Italy will be focused on exploiting digitalization benefits to innovate the current product offering, while achieving significant cost savings. In line with the previous MYP, an additional branch streamlining is envisaged, leading to additional savings both on HR and non-HR costs side.

In retail segment, it is envisaged an acceleration of clients acquisition, an increase of revenues generated via online bill payments and acquiring services, and an improvement of sales agent network in promoting new products. On corporate side, the Group intends to further leverage on bank's synergies to offer a distinctive service.

Within the private banking business, UCG's market leadership is expected to be further consolidated in Italy and Europe both in terms of growth and profitability recovery on lower PB, giving also a particular focus on ultra-high net worth individuals by setting up a dedicated legal entity to provide a specific service model to such client segment and with a profitability recovery action on lower PB.

Commercial Banking Germany

In line with the previous MYP, the Commercial Bank in Germany, aims to restore profitability basing on a growth of affluent customers, a significant growth in Private Banking (structurally growing), a full digital deployment and a selective growth within the Corporate segment (limited growth but with high profitability). Furthermore, the bank continues to significantly reduce its costs within the Corporate Center and GBS' activities.

Part B - Consolidated Balance Sheet - Assets

Commercial Banking Austria

In line with the previous MYP, the Commercial Bank in Austria continues its digitalization deployment and the respective cost base optimization. The Group will strongly restructure the retail part in order to develop the business in a sustainable way, while significantly bringing down its cost-income-ratio. The Corporate segment's profitability will be increased by mainly levering on higher margins, while the Private Banking revenues will be sustained by AUM volumes growth.

Corporate & Investment Banking ("CIB")

UCG intends to leverage on its strong international Network, to increase CIB cross-divisional (in particular on mid-tier corporate segment) and geographical synergies, to reach a high level of revenue diversification. A joint venture CIB-Commercial Banking is going to be set up in order to offer the CIB product expertise also to the CBK network and increase cross selling.

Poland

In line with previous MYP, Poland division aims to continue its growth path and recent positive track record. It envisages a further increase of the client base through new mass market and SME products development, the introduction of mobile advisory model in Affluent segment, implementation of a bancassurance business model. As for the corporate business, Poland aims to boost the customer acquisition improving the sales force presence in under-penetrated areas and enhance the business benefit from GTB and internationalization projects.

Central and Eastern Europe ("CEE")

CEE is expected to remain a major growth engine for the Group by implementing a distinctive client proposition given its operations in multiple CEE countries. Digitalization will support revenue growth and cost reduction, in particular by increasing the share of remote/digital sales and by proposing tailor-made/need- based offering through the use of Big Data. The objective is to growth of 1 million of Clients aiming to the increase loans volumes to support the growth of the market shares marked in recent years.

Asset Management

Asset Management remains a strategic/ high profitable division for the Group. Revenues will be sustained by the increasing volumes and further growth in non-captive distribution. In order to improve the managed assets and to benefit from network/ distribution synergies, a combination of Pioneer and SAM has been defined creating a global asset manager, ranking among the top 35 firms globally and top 10 in Europe by AuM.

Asset Gathering

Asset Gathering will keep a strong focus on client acquisition and lending products' enhancement. In particular, TFA growth will be underpinned by acquiring new high-valued clients while enhancing the PFAs' network.

Non-Core

As communicated in the previous Strategic Plan starting from 2014, the non-strategic assets and those with a poor fit to Group's risk-adjusted return framework, have been included in a separate organizational structure already up and running. This portfolio is subject to a run-down schedule to accelerate the de-risking, whilst maintaining a solid level of coverage.

Discount rates of cash flows and Capital Targets

The main assumptions used by Management to calculate the CGUs' recoverable amount were as follows

| CGU | INITIAL DISCOUNT RATE NET OF TAX (KE) | FINAL DISCOUNT RATE NET OF TAX (KE) | NOMINAL GROWTH RATE USED TO CALCULATE TERMINAL VALUE |
|--|---------------------------------------|-------------------------------------|--|
| Commercial Banking Italy | 10.7% | 9.4% | 2.0% |
| Commercial Banking Germany | 8.7% | 9.0% | 2.0% |
| Commercial Banking Austria | 9.1% | 9.1% | 2.0% |
| Poland ⁽¹⁾ | 13.0% | 9.6% | 2.0% |
| CIB | 9.7% | 9.0% | 2.0% |
| Asset Management | 8.7% | 9.0% | 2.0% |
| Asset Gathering | 8.8% | 9.0% | 2.0% |
| Central Eastern Europe (CEE) ⁽¹⁾ | 16.7% | 10.5% | 2.0% |
| Non Core | 10.7% | 9.4% | 2.0% |

(1) The discount rate used for Poland and Central Eastern Europe CGUs are the weighted arithmetic mean of the discount rates in local currency used for individual countries belonging to the individual business sector.

As shown in the above table, future financial flows were discounted using a conservative estimate of the discount rate, incorporating the various risk factors linked to the business sector into the cost of equity (Ke). The discount rate is a nominal rate, net of taxes.

In particular, the cost of equity for the CGUs is the sum of the following:

- Country rate: whose calculation method is different depending on whether the CGU is global (operating in various countries) or relating to a single region:
 - Global CGUs: Country rate is the sum of:
 - Risk-free rate: the average over the last six years of the five-year Bund. The six-year horizon was adopted in line with the average economic cycle in the eurozone;
 - Debt risk premium: the average over the last six years of the Credit Default Swap paid by UniCredit.
 - Commercial Banking: due to the high regional specificity, rather than the risk-free rate and the debt risk premium, the Country rate is the government rate of the Country and, in particular:
 - for Commercial Banking Italy the last six years average of the 5-year BTP;
 - for Commercial Banking Austria the last six years average of the 5-year Austrian government rate;
 - for Commercial Banking Germany the last six years average of the 5-year Bund.
- Equity Risk Premium: calculated using the Option Price Based Model, based on the volatility of UniCredit's share price over the last six years. For global CGUs, the last six years' average volatility of the shares of banks operating in the same sector was used.

Part B - Consolidated Balance Sheet - Assets

The cost of equity for CEE is differentiated by single country and it is the sum of the following:

- Risk-free rate: the average over the last six years of the five-year local currency swap rate. If no swap rate was available, the most liquid and representative interbank rate was taken;
- Country risk premium: the average Credit Default Swap paid by the country over the last six years (in some countries, if a sufficiently long historical series is not available, a shorter period or the asset swap spread paid by a benchmark Government bond with the same maturity issued by the country in question is considered);
- Equity Risk Premium: calculated using the Option Price Based Model, based on the volatility of UniCredit's share price over the last six years.

The cost of equity as defined above converges in a linear way to the cost of equity of MYP 2018 and then to the Terminal Value, over the 5 years intermediate period considered in the model, to a specific differentiated value for each CGU. This value is determined taking into account the macro scenario embedded in MYP projections and therefore the specific Net Profit.

Prudentially, cost of equity for the Global Business Lines is increasing during the valuation period, attaining a level of the lowest of Commercial Banking.

Another parameter used by the model to calculate the initial allocated capital and its evolution over time is the Common Equity Tier 1 ratio target. For Western Europe Businesses, the target Common Equity Tier 1 ratio is 9.25 % for 2015 while for CEE countries the initial values correspond to the actual ratios. The Common Equity Tier 1 ratio converges linearly to 11.5% in 2018 in line with the long term strategic target set in the Strategic Plan approved in November 2015, as a result of the regulatory framework becoming more and more prudential (Basel 3, Comprehensive Assessment run by the European Central Bank on the banking sector, the bail-in regulation and the recent consultations of the Basel Committee on the treatment for trading portfolio, and on securitization of investment funds). With reference to some CEE countries the local authorities require additional buffer, thus the target ratio for 2018 has been increased to 12% for Poland, and to 14% for Croatia, Bulgaria and Czech Republic.

Results of the impairment test

The impairment test result as at December 31, 2015 confirms the sustainability of the goodwill with no need for an impairment on the consolidated accounts of UniCredit group.

The recoverable amount, affected by the update of the financial projections as described above, reflects in particular a positive contribution from the updated parameter of cost of equity (improved in comparison with the 2014 level as a result of the market conditions) and a negative contribution from the updated level of capital ratios.

It must be emphasized that the parameters and information used to verify the recoverability of goodwill (in particular the expected cash flows for the various CGU, and the discount rates used) are significantly influenced by the macroeconomic and market situation, which may be subject, to currently unpredictable changes. In the coming reporting periods, the effect of these changes - and of changes in the corporate strategies - could therefore lead to a revision of the estimated cash flows of the various CGUs and of the assumptions about the main financial measures (discount rates, expected growth rates, Common Equity Tier 1 ratio, etc.) that could impact the results of the future impairment tests.

Sensitivity analysis

Since this assessment is made particularly complex by the current macroeconomic and market environment affecting the financial sector and the resulting difficulty in making predictions about future long-term profitability, sensitivity analyses were conducted, assuming changes to the main parameters used in the impairment test.

The table below summarizes (for the CGUs which still have goodwill) the percentage deviations of the basic assumptions (cost of equity, capital ratio, long-term growth rate and streams of income used for the estimation of cash flows) adopted for the different CGUs, needed to make the recoverable amount of the CGU equal to its book value:

| CGUs €/MLN | INCREASE IN THE DISCOUNT RATE AFTER TAX (KE) | INCREASE IN THE 2018 CORE TIER 1 RATIO TARGET | DECREASE IN THE NOMINAL GROWTH RATE FOR THE CALCULATION OF TERMINAL VALUE | DECREASE IN ANNUAL EARNINGS |
|----------------------------|--|---|---|--------------------------------|
| | ABSOLUTE CHANGE | ABSOLUTE CHANGE | ABSOLUTE CHANGE | % CHANGE |
| Commercial Banking Germany | 1.7% | 2.9% | -13.4% | -16.4% |
| Poland | 1.1% | 1.8% | -1.3% | -10.4% |
| CIB | 2.1% | 3.0% | -14.4% | -16.9% |
| Asset Management | Not applicable | Not applicable | Not applicable | Not applicable |
| Asset Gathering | 16.7% | n.m. | n.m. | n.m. |
| Commercial Banking Italy | 10.2% | 19.6% | n.m. | n.m. |

The table below shows the variation of the total value in use of the Group resulting from a variation of the main parameters used in the DCF model.

| GROUP LEVEL €/MLN | INCREASE IN THE DISCOUNT RATE AFTER TAX (KE) ⁽¹⁾ | INCREASE IN THE 2018 CORE TIER 1 RATIO TARGET | DECREASE IN THE NOMINAL GROWTH RATE FOR THE CALCULATION OF TERMINAL VALUE | DECREASE IN ANNUAL EARNINGS |
|------------------------------|---|---|---|--------------------------------|
| | ABSOLUTE CHANGE | ABSOLUTE CHANGE | ABSOLUTE CHANGE | % CHANGE |
| Sensitivity Factor [%] | 1% | 1% | -1% | -5% |
| Change of Group value in use | -10% | -9% | -6% | -6% |

(1) The increase of 1% in the discount rate is applied to the whole stream from 2016 to Terminal value.

The parameters and information used to verify the sustainability of goodwill (in particular the financial projections used) are significantly influenced by the macroeconomic environment and the market conditions. If the deterioration of the macroeconomic situation should continue in the coming years, the results of the next sustainability tests on goodwill could show a recoverable amount less than the carrying value and therefore highlight the need to perform a goodwill impairment.

Comparison with market capitalization

The Group's total value in use resulting from the impairment test is higher than the current market capitalization of the Parent Company. This difference is largely explained by the short-term prospects implicit in the current market price, which is influenced by expectations of moderate profit in the short term and the continuing uncertainty surrounding the outlook for GDP growth in the global economy. By contrast, the value in use takes account of mid- to long-term revenue prospects that are implicit in the financial projections used.

Part B - Consolidated Balance Sheet - Assets

Section 14 - Tax assets and tax liabilities - Item 140 (assets) and 80 (liabilities)

14.1 Deferred tax assets: breakdown

(€ 000)

| | AMOUNTS AS AT | |
|---|-------------------|-------------------|
| | 12.31.2015 | 12.31.2014 |
| Deferred tax assets related to: | | |
| Assets/liabilities held for trading | 479,448 | 499,016 |
| Other financial instruments | 4,780,290 | 4,958,705 |
| Property, plant and equipment/intangible assets | 2,009,632 | 2,019,371 |
| Provisions | 1,990,439 | 2,059,502 |
| Write-downs on loans | 6,170,881 | 6,259,053 |
| Other assets/liabilities | 260,926 | 285,727 |
| Loans and receivables with banks and customers | 157,148 | 161,346 |
| Tax losses carried forward | 487,256 | 383,118 |
| Other | 636,755 | 608,961 |
| Effect of netting gross deferred tax position | (2,601,363) | (2,935,087) |
| Total | 14,371,412 | 14,299,712 |

The item "Other financial instruments" includes €3,964,770 thousand in 2015 (€3,961,646 thousand in 2014) related to deferred tax assets (for IRES and IRAP taxation) due to the tax step-up of the value of the investments in subsidiaries pursuant to Art.23 of D.L. 98/2011. Amounts of 2014 have been re-exposed including in the item "Other financial instruments" €657,471 thousand previously included in the item "Property, plant and equipment/intangible assets".

Following IAS12 Deferred tax assets are subjected to probability tests taking into account economic projections foreseeable for future years and the peculiarities of the fiscal legislations of each country, in order to check whether there are future taxable incomes against which it is possible to use the same. With particular reference to UniCredit S.p.A., to which most of the Group's deferred tax assets are ascribable, the recoverability test takes into account, besides the economic projections, the forecasts for the conversion of deferred tax assets into tax credits under the terms of Italian Law No.214/2011.

The Law Decree June 27, 2015 No.83, converted by the Law August 6, 2015, No.132, has modified the tax deductibility regime for IRES and IRAP purposes applicable to loan loss provisions, not deriving from the disposal, pertaining to loans due from customers. The new regime sets the full and immediate deductibility in the year in which the provisions are recognized in the financial statements. The decree has as well introduced transition rules applicable to both the above mentioned loss provisions recognized in the financial statements in 2015 (tax deductibility of 75% in the same year) and the loss provisions recognized in the previous years and not yet tax deducted. For the latter, together with the 25% of loan loss provisions recognized in 2015 and not immediately deductible, the decree sets the deductibility in the subsequent fiscal years until 2025, following percentages defined in the same decree, while it remains confirmed the option to convert the DTA's relating to them into tax credits. The same L.D No.83/2015 has also confirmed the regime of conversion in tax credit of the DTA's, already recorded in the balance sheet as of December 31, 2014, relating to goodwill and other intangibles assets. Finally, the Law December 28, 2015, No.208, provides for a change of IRES rate from current 27.5% to 24% starting from 2017 tax period; at the same time, Banks only will be charged of an additional IRES rate of 3.5% from the same tax period 2017, making total IRES tax burden unchanged versus current level.

There are no impacts on the probability test coming from such changes in tax regulation.

14.2 Deferred tax liabilities: breakdown

(€ 000)

| | AMOUNTS AS AT | |
|---|----------------|----------------|
| | 12.31.2015 | 12.31.2014 |
| Deferred tax liabilities related to: | | |
| Loans and receivables with Banks and Customers | 265,988 | 345,562 |
| Assets/liabilities held for trading | 241,911 | 395,748 |
| Other financial instruments | 1,696,194 | 1,648,573 |
| Property, plant and equipment/intangible assets | 503,412 | 484,516 |
| Other assets/liabilities | 237,525 | 417,575 |
| Deposits from Banks and Customers | 2,764 | 14,013 |
| Other | 241,023 | 249,719 |
| Effect of netting gross deferred tax position | (2,601,363) | (2,935,099) |
| Total | 587,454 | 620,607 |

14.3 Deferred tax assets: annual changes (balancing P&L)

(€ 000)

| | CHANGES IN | |
|--|-------------------|-------------------|
| | 2015 | 2014 |
| 1. Opening balance | 13,087,284 | 17,372,493 |
| 2. Increases | 3,910,372 | 2,235,220 |
| 2.1 Deferred tax assets arising during the year | 1,361,046 | 1,969,383 |
| a) <i>relating to previous years</i> | 79,558 | 163,438 |
| b) <i>due to change in accounting policies</i> | - | - |
| c) <i>write-backs</i> | 131,783 | 822 |
| d) <i>other</i> | 1,149,705 | 1,805,123 |
| 2.2 New taxes or increases in tax rates | 2,139 | 2,851 |
| 2.3 Other increases | 2,547,187 | 262,986 |
| 3. Decreases | 3,500,502 | 6,520,429 |
| 3.1 Deferred tax assets derecognised during the year | 869,479 | 1,186,586 |
| a) <i>reversals of temporary differences</i> | 743,187 | 968,815 |
| b) <i>write-downs of non-recoverable items</i> | 38,533 | 9,013 |
| c) <i>change in accounting policies</i> | - | - |
| d) <i>other</i> | 87,759 | 208,758 |
| 3.2 Reduction in tax rates | 140 | 375 |
| 3.3 Other decreases | 2,630,883 | 5,333,468 |
| a) <i>conversion into tax credit under L. 214/2011</i> | 207,675 | 2,608,894 |
| b) <i>other</i> | 2,423,208 | 2,724,574 |
| 4. Final amount | 13,497,154 | 13,087,284 |

14.3.1 Deferred tax assets (L. 214/2011): annual changes (balancing P&L)

(€ 000)

| | CHANGES IN | |
|--|-------------------|-------------------|
| | 2015 | 2014 |
| 1. Opening balance | 11,182,084 | 13,145,129 |
| 2. Increases | 717,873 | 867,314 |
| 3. Decreases | 214,774 | 2,830,359 |
| 3.1 Reversal | 154 | 39,822 |
| 3.2 Conversion into tax credits | 207,979 | 2,738,395 |
| a) <i>due to loss positions arising from P&L</i> | 207,979 | 2,643,022 |
| b) <i>due to tax losses</i> | - | 95,373 |
| 3.3 Other decreases | 6,641 | 52,142 |
| 4. Final amount | 11,685,183 | 11,182,084 |

Part B - Consolidated Balance Sheet - Assets

14.4 Deferred tax liabilities: annual changes (balancing P&L)

(€ 000)

| | CHANGES IN | |
|---|------------------|------------------|
| | 2015 | 2014 |
| 1. Opening balance | 484,645 | 1,908,113 |
| 2. Increases | 2,437,341 | 1,068,266 |
| 2.1 Deferred tax liabilities arising during the year | 503,800 | 935,466 |
| a) relating to previous years | 15,239 | 24,077 |
| b) due to change in accounting policies | 1,198 | 539 |
| c) other | 487,363 | 910,850 |
| 2.2 New taxes or increases in tax rates | 811 | 439 |
| 2.3 Other increases | 1,932,730 | 132,361 |
| 3. Decreases | 2,447,303 | 2,491,734 |
| 3.1 Deferred tax liabilities derecognised during the year | 703,671 | 491,339 |
| a) reversals of temporary differences | 599,893 | 374,371 |
| b) due to change in accounting policies | - | - |
| c) other | 103,778 | 116,968 |
| 3.2 Reduction in tax rates | 136 | - |
| 3.3 Other decreases | 1,743,496 | 2,000,395 |
| 4. Final amount | 474,683 | 484,645 |

14.5 Deferred tax assets: annual changes (balancing Net Equity)

(€ 000)

| | CHANGES IN | |
|--|------------------|------------------|
| | 2015 | 2014 |
| 1. Opening balance | 1,212,428 | 1,132,386 |
| 2. Increases | 557,051 | 634,239 |
| 2.1 Deferred tax assets arising during the year | 112,785 | 599,340 |
| a) relating to previous years | 18 | 5,059 |
| b) due to change in accounting policies | - | - |
| c) other | 112,767 | 594,281 |
| 2.2 New taxes or increase in tax rates | - | - |
| 2.3 Other increases | 444,266 | 34,899 |
| 3. Decreases | 895,221 | 554,197 |
| 3.1 Deferred tax assets derecognised during the year | 554,399 | 56,851 |
| a) reversals of temporary differences | 446,421 | 40,662 |
| b) writedowns of non-recoverable items | - | - |
| c) due to change in accounting policies | - | 97 |
| d) other | 107,978 | 16,092 |
| 3.2 Reduction in tax rates | - | - |
| 3.3 Other decreases | 340,822 | 497,346 |
| 4. Final amount | 874,258 | 1,212,428 |

14.6 Deferred tax liabilities: annual changes (balancing Net Equity)

(€ 000)

| | CHANGES IN | |
|---|------------------|------------------|
| | 2015 | 2014 |
| 1. Opening balance | 135,962 | 737,416 |
| 2. Increases | 1,182,114 | 549,670 |
| 2.1 Deferred tax liabilities arising during the year | 147,422 | 532,511 |
| a) <i>relating to previous years</i> | - | 5,041 |
| b) <i>due to change in accounting policies</i> | - | - |
| c) <i>other</i> | 147,422 | 527,470 |
| 2.2 New taxes or increase in tax rates | - | 519 |
| 2.3 Other increases | 1,034,692 | 16,640 |
| 3. Decreases | 1,205,305 | 1,151,124 |
| 3.1 Deferred tax liabilities derecognised during the year | 277,976 | 98,139 |
| a) <i>reversal of temporary differences</i> | 257,748 | 93,878 |
| b) <i>due to change in accounting policies</i> | - | - |
| c) <i>Other</i> | 20,228 | 4,261 |
| 3.2 Reduction in tax rates | - | - |
| 3.3 Other decreases | 927,329 | 1,052,985 |
| 4. Final amount | 112,771 | 135,962 |

14.7 Other information

It should be noted that, pursuant to Law 10/2011, formerly Law Decree 225/2010, so-called Milleproroghe 2011, as amended and supplemented, in 2015, with reference to the financial statement 2014 of UniCredit Leasing S.p.A., approved by the relevant Shareholders' Meeting, and with reference to the respective income tax return referred to financial year 2014, the conversion of deferred tax assets, IRES and IRAP, into tax credits has been perfected for an amount of €93.4 million.

Part B - Consolidated Balance Sheet - Assets

Section 15 - Non-current assets and disposal groups classified as held for sale - Item 150 (assets) and 90 (liabilities)

Non-current assets or directly connected groups of assets and liabilities, which constitute a set of cash flow generating assets, the sale of which is highly likely, are recognised under these items. They are measured at the lower value between the book value and the fair value less costs to sell.

In the Balance Sheet at December 31, 2015, compared with December 31, 2014, we note that, following the interruption in the sales negotiations, the company Vienna DC Tower 2 Liegenschaftsbesitz GMBH ceased to be attributed to the non-current assets and asset disposal groups pursuant to IFRS5. We also note that the real-estate properties held by some companies in the group has been sold during the year.

Data at December 31, 2015 refer mainly, as regards the single assets and liabilities held for sale to the real-estate properties held by some companies in the group.

As regards the data for asset disposal groups, and associated liabilities, the figure at December 31, 2015 refers to the following companies already listed in the consolidated accounting statement at December 31, 2014, based on accounting standard IFRS5:

- the companies of the Ukrainian Group (PUBLIC JOINT STOCK COMPANY UKRSOTSBANK, PRIVATE JOINT STOCK COMPANY FERROTRADE INTERNATIONAL, LLC UKROTSBUD, LTD SI&C AMC UKRSOTS REAL ESTATE, SVIF UKRSOTSBUD);
- the companies of the Immobilien Holding Group.

As of December 31, 2015 the subsidiary Joint Stock Company Ukrtsotsbank and its subsidiaries continue to be classified as held for sale (IFRS5) and their valuation has been adjusted to reflect the estimated result from the expected disposal. For further details refer to Part C - Section 21 - Profit (Loss) after tax from discontinued operations - Item 310.

15.1 Non-current assets and disposal groups classified as held for sale: breakdown by asset type

(€ 000)

| | AMOUNTS AS AT | |
|---|------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| A. Individual assets | | |
| A.1 Financial assets | 8,800 | - |
| A.2 Equity investments | 547 | - |
| A.3 Property, Plant and Equipment | 366,518 | 86,121 |
| A.4 Intangible assets | - | - |
| A.5 Other non-current assets | 5,281 | 5,913 |
| Total A | 381,146 | 92,034 |
| of which carried at cost | 335,054 | 33,904 |
| of which designated at fair value - level 1 | - | - |
| of which designated at fair value - level 2 | 21,760 | 24,949 |
| of which designated at fair value - level 3 | 24,332 | 33,181 |
| B. Assets groups classified as held for sale | | |
| B.1 Financial assets held for trading | 491 | 64,850 |
| B.2 Financial assets at fair value through profit or loss | - | - |
| B.3 Available for sale financial assets | 4 | 76,273 |
| B.4 Held to maturity investments | - | - |
| B.5 Loans and receivables with banks | 208,252 | 174,999 |
| B.6 Loans and receivables with customers | 1,367,718 | 1,698,998 |
| B.7 Equity investments | 59,684 | 60,061 |
| B.8 Property, Plant and Equipment | 134,875 | 169,561 |
| B.9 Intangible assets | 35,809 | 45,147 |
| B.10 Other assets | 632,089 | 1,217,825 |
| Total B | 2,438,922 | 3,507,714 |
| of which carried at cost | - | - |
| of which designated at fair value - level 1 | - | - |
| of which designated at fair value - level 2 | - | - |
| of which designated at fair value - level 3 | 2,438,922 | 3,507,714 |
| Total A+B | 2,820,068 | 3,599,748 |
| C. Liabilities associated with assets classified as held for sale | | |
| C.1 Deposits | 2,005 | 1,305 |
| C.2 Securities | - | - |
| C.3 Other liabilities | 4,073 | 978 |
| Total C | 6,078 | 2,283 |
| of which carried at cost | 6,078 | 2,283 |
| of which designated at fair value - level 1 | - | - |
| of which designated at fair value - level 2 | - | - |
| of which designated at fair value - level 3 | - | - |
| D. Liabilities included in disposal groups classified as held for sale | | |
| D.1 Deposits from banks | 126,705 | 124,227 |
| D.2 Deposits from customers | 1,010,558 | 1,204,245 |
| D.3 Debt securities in issue | 1,917 | 3,365 |
| D.4 Financial liabilities held for trading | 315 | 263 |
| D.5 Financial liabilities at fair value through profit or loss | - | - |
| D.6 Provisions | 498,218 | 467 |
| D.7 Other liabilities | 236,208 | 315,608 |
| Total D | 1,873,921 | 1,648,175 |
| of which carried at cost | - | - |
| of which designated at fair value - level 1 | - | - |
| of which designated at fair value - level 2 | - | - |
| of which designated at fair value - level 3 | 1,873,921 | 1,648,175 |
| Total C+D | 1,879,999 | 1,650,458 |

Part B - Consolidated Balance Sheet - Assets

Fair value measurements, made for disclosure purposes only, are classified into a fair value hierarchy that reflects the significance of inputs used in the valuations. For further information see Part A - Accounting Policies - A.4 Information on fair value.

With reference to the fair value levels we must specify that the figures referred to companies of the Ukrainian group are presented at December 31, 2015 among level 3 assets and liabilities, reflecting their measurement using a valuation model.

15.2 Other information

There is no significant information to be reported.

15.3 Details of investments in companies subject to significant influence not valued at net equity

At December 31, 2015 there were no significant equity investments in associates not measured with the net equity method among Non-current assets and disposal groups classified as held for sale.

Section 16 - Other assets - Item 160

16.1 Other assets: breakdown

(€'000)

| ITEM/VALUES | AMOUNTS AS AT | |
|---|------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| Margin with derivatives clearers (non-interest bearing) | 279 | 6,109 |
| Gold, silver and precious metals | 12,222 | 17,976 |
| Accrued income other capitalised income | 691,383 | 665,738 |
| Cash and other valuables held by cashier: | 284,807 | 305,940 |
| - current account cheques being settled, drawn on third parties | 283,868 | 287,389 |
| - current account cheques payable by group banks, cleared and in the process of being debited | 219 | 416 |
| - money orders, bank drafts and equivalent securities | 694 | 18,099 |
| - coupons, securities due on demand, revenue stamps and miscellaneous valuables | 26 | 36 |
| Interest and charges to be debited to: | 115,656 | 110,754 |
| - customers | 113,500 | 107,067 |
| - banks | 2,156 | 3,687 |
| Items in transit between branches not yet allocated to destination accounts | 15,280 | 24,122 |
| Items in processing | 1,617,699 | 1,364,351 |
| Items deemed definitive but not-attributable to other items: | 2,274,885 | 2,184,383 |
| - securities and coupons to be settled | 52,262 | 132,309 |
| - other transactions | 2,222,623 | 2,052,074 |
| Adjustments for unpaid bills and notes | 34,258 | 162,844 |
| Tax items other than those included in item 140 | 2,480,891 | 2,438,590 |
| Other items | 2,344,378 | 2,660,183 |
| Total | 9,871,738 | 9,940,990 |

As at December 31, 2015 "Other items" included €373 million relating to Property, Plant and Equipment, deriving from repossessing and lease, classified as inventories pursuant to IAS2, €480 million in 2014.

Part B - Consolidated Balance Sheet - Liabilities

Liabilities

Section 1 - Deposits from banks - Item 10

1.1 Deposits from banks: product breakdown

(€ '000)

| TYPE OF TRANSACTIONS/GROUP COMPONENTS | AMOUNTS AS AT | |
|---|--------------------|--------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Deposits from central banks | 29,445,479 | 26,090,360 |
| 2. Deposits from banks | 81,927,199 | 79,946,553 |
| 2.1 Current accounts and demand deposits | 16,901,680 | 15,798,564 |
| 2.2 Time deposits | 7,308,508 | 11,773,289 |
| 2.3 Loans | 48,869,644 | 45,545,017 |
| 2.3.1 repos | 30,353,733 | 26,772,247 |
| 2.3.2 other | 18,515,911 | 18,772,770 |
| 2.4 Liabilities in respect of commitments to repurchase treasury shares | - | - |
| 2.5 Other liabilities | 8,847,367 | 6,829,683 |
| Total | 111,372,678 | 106,036,913 |
| Fair value - level 1 | - | - |
| Fair value - level 2 | 59,259,162 | 55,497,214 |
| Fair value - level 3 | 52,817,167 | 52,192,998 |
| Total fair value | 112,076,329 | 107,690,212 |

Sub-item 2.3 Loans includes repos executed using proprietary securities issued by Group companies, which were eliminated from assets on consolidation.

Deposits from banks are not carried at fair value, which is presented solely for the purpose of fulfilling market disclosure requirements. Fair value measurements are classified according to a three level hierarchy that reflects the significance of the inputs used in the measurements. For further information see Part A - Accounting Policies - A.4 Information on fair value.

The changes that occurred between December 31, 2014 and December 31, 2015 in the ratio between fair value and book value of amounts due to banks reflect the refinement of the methodology and the parameters used to determine the fair value for financial-statement purposes.

1.2 Breakdown of item 10: "Deposits from banks": subordinated debts

There were no deposits from banks: subordinated debts.

1.3 Breakdown of item 10 "Deposits from banks": structured debts

There were no deposits from banks: structured debts.

Part B - Consolidated Balance Sheet - Liabilities

1.4 Deposits from banks: liability items subjected to micro-hedging

(€ '000)

| TYPE OF TRANSACTIONS/GROUP COMPONENTS | AMOUNTS AS AT | |
|--|----------------|----------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Liability items subject to micro-hedging of fair value | 327,752 | 330,788 |
| a) Interest rate risk | 327,752 | 330,788 |
| b) Currency risk | - | - |
| c) Multiple risks | - | - |
| 2. Liability items subject to micro-hedging of cash flows | 2,110 | - |
| a) Interest rate risk | 2,110 | - |
| b) Currency risk | - | - |
| c) Other | - | - |
| Total | 329,862 | 330,788 |

The figures referred to December 31, 2014 have been adjusted to include UniCredit Bank Austria AG volumes.

1.5 Amounts payable under finance leases

There are no amounts payable to banks under finance leases.

Section 2 - Deposits from customers - Item 20

2.1 Deposits from customers: breakdown by product

(€ '000)

| TYPE OF TRANSACTIONS/GROUP COMPONENTS | AMOUNTS AS AT | |
|--|--------------------|--------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Current accounts and demand deposits | 296,632,086 | 258,307,109 |
| 2. Time deposits | 86,252,931 | 89,760,649 |
| 3. Loans | 59,341,080 | 55,673,038 |
| 3.1 repos | 51,678,235 | 49,430,961 |
| 3.2 other | 7,662,845 | 6,242,077 |
| 4. Liabilities in respect of commitments to repurchase treasury shares | 10,200 | 744,267 |
| 5. Other liabilities | 7,554,142 | 5,926,922 |
| Total | 449,790,439 | 410,411,985 |
| Fair value - level 1 | 10,922 | - |
| Fair value - level 2 | 144,578,797 | 134,231,255 |
| Fair value - level 3 | 306,703,898 | 277,831,237 |
| Total fair value | 451,293,617 | 412,062,492 |

Deposits from customers are not carried at fair value, which is presented solely for the purpose of fulfilling financial disclosure requirements. Fair value measurements are classified according to a three level hierarchy that reflects the significance of the inputs used in the measurements. For further information see Part A - Accounting Policies - A.4 Information on fair value.

The changes that occurred between December 31, 2014 and December 31, 2015 in the ratio between fair value and book value reflect the refinement of the methodology and the parameters used to determine the fair value for financial statement purposes.

The fair value of demand items was estimated to be equal to their net book value by exercising the option provided for by IFRS7.29. According to this assumption, demand items were classified as level 3 in the fair value hierarchy.

Reduction in Liabilities in respect of commitments to repurchase treasury shares refers to the settlement of those related to minorities of UniCredit Bank D.D. Mostar and UniCredit Bank S.A. Bucarest.

Part B - Consolidated Balance Sheet - Liabilities

2.2 Breakdown of item 20 "Deposits from customers": subordinated debts

(€ '000)

| | AMOUNTS AS AT | |
|---|---------------|------------|
| | 12.31.2015 | 12.31.2014 |
| Deposits from customers: subordinated debts | 290,729 | 327,234 |

2.3 Breakdown of item 20 "Deposits from customers": structured debts

(€ '000)

| | AMOUNTS AS AT | |
|---|---------------|------------|
| | 12.31.2015 | 12.31.2014 |
| Deposits from customers: structured debts | 16,574 | 22,941 |

2.4 Deposits from customers: liability items subject to micro-hedging

(€ '000)

| TYPE OF TRANSACTIONS/VALUES | AMOUNTS AS AT | |
|--|----------------|----------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Liability items subject to micro-hedging of fair value | 585,354 | 612,107 |
| a) Interest rate risk | 585,354 | 612,107 |
| b) Currency risk | - | - |
| c) Other | - | - |
| 2. Liability items subject to micro-hedging of cash flows | 189 | 402 |
| a) Interest rate risk | - | - |
| b) Currency risk | - | - |
| c) Other | 189 | 402 |
| Total | 585,543 | 612,509 |

The figures referred to December 31, 2014 have been adjusted to include UniCredit Bank Austria AG volumes.

2.5 Amounts payable under finance leases

(€ '000)

| | AMOUNTS AS AT 12.31.2015 | |
|--|--------------------------|---|
| | MINIMUM LEASE PAYMENTS | PRESENT VALUE OF MINIMUM LEASE PAYMENTS |
| Amounts payable under finance leases: | | |
| Up to 12 months | 12,598 | 12,290 |
| From 1 to 5 years | 52,233 | 47,604 |
| Over 5 years | 158,661 | 140,454 |
| Total value of minimum lease payments | 223,492 | 200,348 |
| Time value effect | (23,154) | X |
| Present value of minimum payment obligation | 200,338 | 200,348 |

Section 3 - Debt securities in issue - Item 30

3.1 Debt securities in issue: breakdown by product

(€ '000)

| TYPE OF SECURITIES/VALUES | AMOUNTS AS AT 12.31.2015 | | | | AMOUNTS AS AT 12.31.2014 | | | |
|---|--------------------------|-------------------|-------------------|-------------------|--------------------------|-------------------|-------------------|--------------------|
| | BOOK VALUE | FAIR VALUE | | | BOOK VALUE | FAIR VALUE | | |
| | | LEVEL 1 | LEVEL 2 | LEVEL 3 | | LEVEL 1 | LEVEL 2 | LEVEL 3 |
| A. Listed securities | | | | | | | | |
| 1. Bonds | 122,403,148 | 60,511,948 | 53,583,574 | 15,483,067 | 136,645,200 | 60,446,833 | 68,254,942 | 17,168,136 |
| 1.1 structured | 9,605,895 | 1,552,779 | 8,184,857 | - | 11,418,271 | 927,116 | 10,733,511 | - |
| 1.2 other | 112,797,253 | 58,959,169 | 45,398,717 | 15,483,067 | 125,226,929 | 59,519,717 | 57,521,431 | 17,168,136 |
| 2. Other securities | 12,074,753 | 25,644 | 5,268,629 | 6,792,328 | 13,630,604 | 53,858 | 8,369,270 | 5,272,589 |
| 2.1 structured | 293,001 | - | 307,349 | - | 448,501 | - | 479,255 | - |
| 2.2 other | 11,781,752 | 25,644 | 4,961,280 | 6,792,328 | 13,182,103 | 53,858 | 7,890,015 | 5,272,589 |
| Total | 134,477,901 | 60,537,592 | 58,852,203 | 22,275,395 | 150,275,804 | 60,500,691 | 76,624,212 | 22,440,725 |
| Total Level 1, Level 2 and Level 3 | | | | | 141,665,190 | | | 159,565,628 |

Fair value measurements, solely for the purpose of fulfilling financial disclosure requirements, are classified according to a hierarchy of levels reflecting the significance of the valuations input. For further information see Part A - Accounting Policies - A.4. Information on fair value.

The sum of the sub-items "1.1 Structured bonds" and "2.1 Other structured securities" was equal to €9,899 million and accounted for 7.4% of total debt securities. They mainly refer to interest-rate linked instruments with closely related embedded derivatives identified according to Mifid "structured instruments" definition.

The fair value of derivatives embedded in structured securities, presented in Line 20 of Assets and Line 40 of Liabilities and included in Trading derivatives - Others, amounted to a net balance of €74 million negative.

3.2 Breakdown of item 30 "Debt securities in issue": subordinated securities

(€ 000)

| | AMOUNTS AS AT | |
|---|---------------|------------|
| | 12.31.2015 | 12.31.2014 |
| Debt securities in issue: subordinated securities | 18,208,511 | 18,414,565 |

3.3 Breakdown of item 30 "Debt securities in issue": securities subject to micro-hedging

(€'000)

| TYPE OPERATIONS/VALUES | AMOUNTS AS AT | |
|---|------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Securities subject to micro-hedging of fair value | 9,169,713 | 9,153,342 |
| a) Interest rate risk | 9,169,713 | 9,153,342 |
| b) Currency risk | - | - |
| c) Multiple risks | - | - |
| 2. Securities subject to micro-hedging of cash flows | 229,514 | - |
| a) Interest rate risk | - | - |
| b) Currency risk | - | - |
| c) Other | 229,514 | - |
| Total | 9,399,227 | 9,153,342 |

The figures referred to December 31, 2014 have been adjusted to include UniCredit Bank Austria AG volumes.

Part B - Consolidated Balance Sheet - Liabilities

Section 4 - Financial liabilities held for trading - Item 40

4.1 Financial liabilities held for trading: breakdown by product (€ '000)

| TYPE OF OPERATIONS/ GROUP COMPONENTS | AMOUNTS AS AT 12.31.2015 | | | | | AMOUNTS AS AT 12.31.2014 | | | | | FAIR VALUE ^(*) | |
|---|--------------------------|------------------|-------------------|------------------|------------------------------|--------------------------|------------------|-------------------|------------------|-------------------|------------------------------|--|
| | NOMINAL VALUE | FAIR VALUE | | | FAIR VALUE ^(*) | NOMINAL VALUE | FAIR VALUE | | | | | |
| | | LEVEL 1 | LEVEL 2 | LEVEL 3 | | | LEVEL 1 | LEVEL 2 | LEVEL 3 | | | |
| A. Financial liabilities | | | | | | | | | | | | |
| 1. Deposits from banks | 120,853 | 603,492 | 129,405 | - | 732,898 | 4,006 | 219,099 | 101,761 | 1,187 | 322,047 | | |
| 2. Deposits from customers | 7,770,473 | 6,907,832 | 7,920,641 | 8,228 | 14,802,413 | 2,233,214 | 5,942,873 | 2,494,380 | 11,291 | 8,420,037 | | |
| 3. Debt securities | 6,358,505 | - | 5,984,486 | 563,523 | 6,582,301 | 6,090,901 | - | 6,135,498 | 290,751 | 6,454,517 | | |
| 3.1 Bonds | 4,567,194 | - | 4,257,581 | 384,405 | 4,676,278 | 4,932,570 | - | 4,980,418 | 184,376 | 5,193,062 | | |
| 3.1.1 Structured | 4,250,691 | - | 3,946,728 | 384,405 | X | 4,484,164 | - | 4,516,260 | 184,376 | X | | |
| 3.1.2 Other | 316,503 | - | 310,853 | - | X | 448,406 | - | 464,158 | - | X | | |
| 3.2 Other securities | 1,791,311 | - | 1,726,905 | 179,118 | 1,906,023 | 1,158,331 | - | 1,155,080 | 106,375 | 1,261,455 | | |
| 3.2.1 Structured | 1,791,311 | - | 1,726,905 | 179,118 | X | 1,158,331 | - | 1,155,080 | 106,375 | X | | |
| 3.2.2 Other | - | - | - | - | X | - | - | - | - | X | | |
| Total A | 14,249,831 | 7,511,324 | 14,034,532 | 571,751 | 22,117,612 | 8,328,121 | 6,161,972 | 8,731,639 | 303,229 | 15,196,601 | | |
| B. Derivatives instruments | | | | | | | | | | | | |
| 1. Financial derivatives | X | 2,058,975 | 42,927,805 | 1,129,534 | X | X | 1,632,770 | 58,598,692 | 638,052 | X | | |
| 1.1 Trading | X | 2,058,948 | 42,594,405 | 1,055,952 | X | X | 1,632,751 | 57,277,948 | 545,343 | X | | |
| 1.2 Related to fair value option | X | - | 147,130 | - | X | X | - | 379,954 | 1,585 | X | | |
| 1.3 Other | X | 27 | 186,270 | 73,582 | X | X | 19 | 940,790 | 91,124 | X | | |
| 2. Credit derivatives | X | 76,339 | 563,671 | 44,664 | X | X | 301,324 | 591,158 | 175,879 | X | | |
| 2.1 Trading derivatives | X | 76,339 | 559,765 | 44,469 | X | X | 301,324 | 586,661 | 175,879 | X | | |
| 2.2 Related to fair value option | X | - | - | - | X | X | - | - | - | X | | |
| 2.3 Other | X | - | 3,906 | 195 | X | X | - | 4,497 | - | X | | |
| Total B | X | 2,135,314 | 43,491,476 | 1,174,198 | X | X | 1,934,094 | 59,189,850 | 813,931 | X | | |
| Total A+B | X | 9,646,638 | 57,526,008 | 1,745,949 | X | X | 8,096,066 | 67,921,489 | 1,117,160 | X | | |
| Total Level 1, Level 2 and Level 3 | | | | | 68,918,595 | | | | | 77,134,715 | | |

(*) Fair value: calculated excluding value adjustments due to changes in credit rating of the issuer since the issue date.

Valuations at fair value were classified according to a hierarchy of levels reflecting the significance of the valuations input. For further information see Part A - Accounting Policies - A.4.Information on Fair Value.

The financial assets and liabilities relating to OTC Derivatives managed through Central Counterparty Clearing Houses (CCPs) are offset when (i) the clearing systems of CCPs guarantee the elimination or reduce to immaterial the credit and liquidity risks of these contracts and (ii) the entity intends to settle these contracts on a net basis, in accordance with IAS32 - Offsetting, in order to improve the presentation of the liquidity profile and counterparty risk connected with them.

The effect as at December 31, 2015, already included in the net presentation of these transactions, totaled €17,222,039 (€21,230,036 as at December 31, 2014).

"Deposits from banks" and "Deposits from customers" include technical overdrafts totaling €7,644 million as at 2015 and €6,509 million as at 2014, in respect of which no nominal amount was attributed.

4.2 Breakdown of item 40 "Financial liabilities held for trading": subordinated liabilities

(€ '000)

| | AMOUNTS AS AT | |
|--|---------------|------------|
| | 12.31.2015 | 12.31.2014 |
| Financial liabilities held for trading: subordinated liabilities | 77,438 | 157,892 |

4.3 Breakdown of item 40 "Financial liabilities held for trading": structured debts

There are no amounts to be shown.

Part B - Consolidated Balance Sheet - Liabilities

Section 5 - Financial liabilities at fair value through profit or loss - Item 50

Liabilities are recognized in this item to reduce the accounting mismatch arising from financial instruments measured (with changes in fair value) in the income statement in order to manage the risk profile.

5.1 Financial liabilities at fair value through profit or loss: breakdown by product

(€ '000)

| TYPE OF OPERATIONS/GROUP COMPONENTS | NOMINAL VALUE | AMOUNTS AS AT 12.31.2015 | | | FAIR VALUE ^(*) | AMOUNTS AS AT 12.31.2014 | | | FAIR VALUE ^(*) | | |
|---|----------------|--------------------------|----------------|--------------|---------------------------|--------------------------|------------|----------------|---------------------------|--|--|
| | | FAIR VALUE | | | | NOMINAL VALUE | FAIR VALUE | | | | |
| | | LEVEL 1 | LEVEL 2 | LEVEL 3 | | | LEVEL 1 | LEVEL 2 | | | |
| 1. Deposits from banks | - | - | - | - | - | - | - | - | - | | |
| 1.1 Structured | - | - | - | - | X | - | - | - | X | | |
| 1.2 Other | - | - | - | - | X | - | - | - | X | | |
| 2. Deposits from customers | - | - | - | - | - | - | - | - | - | | |
| 2.1 Structured | - | - | - | - | X | - | - | - | X | | |
| 2.2 Other | - | - | - | - | X | - | - | - | X | | |
| 3. Debt securities | 403,289 | - | 451,783 | 2,873 | 462,659 | 508,066 | - | 562,269 | 4,698 | | |
| 3.1 Structured | 400,416 | - | 451,783 | - | X | 503,368 | - | 562,269 | - | | |
| 3.2 Other | 2,873 | - | - | 2,873 | X | 4,698 | - | - | 4,698 | | |
| Total | 403,289 | - | 451,783 | 2,873 | 462,659 | 508,066 | - | 562,269 | 4,698 | | |
| Total Level 1, Level 2 and Level 3 | | | 454,656 | | | | | 566,967 | | | |

(*) Fair value: calculated excluding value adjustments due to changes in credit rating of the issuer since the issue date.

Valuations at fair value were classified according to a hierarchy of levels reflecting the significance of the valuations input. For further information see Part A - Accounting Policies - A.4. Information on Fair Value.

5.2 Breakdown of item 50 "Financial liabilities at fair value through profit or loss": subordinated liabilities

There were no subordinated liabilities.

Section 6 - Hedging derivatives - Item 60

6.1 Hedging derivatives: breakdown by type of hedging and by levels

(€ '000)

| | AMOUNTS AS AT 12.31.2015 | | | AMOUNTS AS AT 12.31.2014 | | | NOTIONAL AMOUNT | |
|---|--------------------------|------------------|--------------|--------------------------|---------|------------------|-----------------|--------------------|
| | FAIR VALUE | | | FAIR VALUE | | | | |
| | LEVEL 1 | LEVEL 2 | LEVEL 3 | LEVEL 1 | LEVEL 2 | LEVEL 3 | | |
| A. Financial derivatives | 2 | 6,141,795 | 3,636 | 149,373,059 | - | 8,615,274 | 1,275 | 157,883,758 |
| 1) Fair value | 1 | 5,211,793 | 3,636 | 130,552,397 | - | 7,262,035 | - | 144,308,162 |
| 2) Cash flows | 1 | 930,002 | - | 18,820,662 | - | 1,353,239 | 1,275 | 13,575,596 |
| 3) Net investment in foreign subsidiaries | - | - | - | - | - | - | - | - |
| B. Credit derivatives | - | 3,195 | 1 | 52,000 | - | 5,393 | 1 | 180,708 |
| 1) Fair value | - | 3,195 | - | 52,000 | - | 5,393 | - | 180,708 |
| 2) Cash flows | - | - | 1 | - | - | - | 1 | - |
| Total | 2 | 6,144,990 | 3,637 | 149,425,059 | - | 8,620,667 | 1,276 | 158,064,466 |
| Total Level 1, Level 2 e Level 3 | | | | 6,148,629 | | | | 8,621,943 |

Valuations at fair value were classified according to a hierarchy of levels reflecting the significance of the valuations input. For further information see Part A - Accounting Policies.

6.2 Hedging derivatives: breakdown by hedged items and risk type

(€ '000)

| TRANSACTIONS/HEDGE TYPES | AMOUNTS AS AT 12.31.2015 | | | | | | | FOREIGN INVESTMENTS | |
|---|--------------------------|---------------|--------------|------------|----------------|------------------|-------------|---------------------|--|
| | FAIR VALUE | | | | CASH FLOWS | | | | |
| | MICRO-HEDGE | | | | MACRO-HEDGE | | | | |
| | INTEREST RATE RISK | CURRENCY RISK | CREDIT RISK | PRICE RISK | MULTIPLE RISKS | MACRO-HEDGE | MICRO-HEDGE | MACRO-HEDGE | |
| 1. Available-for-sale financial assets | 359,229 | - | - | - | - | X | - | X | |
| 2. Loans and receivables | 123 | - | 3,195 | X | - | X | - | X | |
| 3. Held to maturity investments | X | - | - | X | - | X | - | X | |
| 4. Portfolio | X | X | X | X | X | 1,518,422 | X | 557,259 | |
| 5. Others | - | - | - | - | - | X | - | - | |
| Total assets | 359,352 | - | 3,195 | - | - | 1,518,422 | - | 557,259 | |
| 1. Financial liabilities | 181,619 | - | - | X | - | X | - | X | |
| 2. Portfolio | X | X | X | X | X | 3,156,037 | X | 372,745 | |
| Total liabilities | 181,619 | - | - | - | - | 3,156,037 | - | 372,745 | |
| 1. Highly probable transactions (CFH) | X | X | X | X | X | X | - | X | |
| 2. Financial assets and liabilities portfolio | X | X | X | X | X | - | X | - | |

Part B - Consolidated Balance Sheet - Liabilities

Section 7 - Changes in fair value of portfolio hedged items - Item 70

| 7.1 Changes to macro-hedged liabilities | (€ '000) | |
|---|-------------------|-------------------|
| | AMOUNTS AS AT | |
| | 12.31.2015 | 12.31.2014 |
| CHANGES TO MACRO-HEDGED FINANCIAL LIABILITIES/GROUP COMPONENTS | 12.31.2015 | 12.31.2014 |
| 1. Positive changes to financial liabilities | 6,034,952 | 7,206,134 |
| 2. Negative changes to financial liabilities | (929,840) | (677,607) |
| Total | 5,105,112 | 6,528,527 |

| 7.2 Liabilities subject to macro-hedging of interest rate risk: breakdown | (€ '000) | |
|---|--------------------|--------------------|
| | AMOUNTS AS AT | |
| | 12.31.2015 | 12.31.2014 |
| HEDGED LIABILITIES | | |
| 1. Deposits | 102,020,348 | 99,000,911 |
| 2. Debt securities in issue | 2,697,734 | 3,226,371 |
| 3. Portfolio | 112,731,711 | 110,518,165 |
| Total | 217,449,793 | 212,745,447 |

Section 8 - Tax liabilities - Item 80

See Section 14 of Assets.

Section 9 - Liabilities included in disposal groups classified as held for sale - Item 90

See Section 15 of Assets.

Section 10 - Other liabilities - Item 100

10.1 Other liabilities: breakdown

(€ '000)

| ITEM/VALUES | AMOUNTS AS AT | |
|---|-------------------|-------------------|
| | 12.31.2015 | 12.31.2014 |
| Liabilities in respect of financial guarantees issued | 10,238 | 13,014 |
| Impairment: of financial guarantees issued, of credit derivatives, of irrevocable commitments to distribute funds | 774,090 | 1,275,629 |
| Obligations for irrevocable commitments to distribute funds | - | - |
| Accrued expenses other than those to be capitalized for the financial liabilities concerned | 808,867 | 795,733 |
| Share Based Payment classified as liabilities under IFRS2 | 93,432 | 45,779 |
| Other liabilities due to employees | 1,891,383 | 1,195,629 |
| Other liabilities due to other staff | 12,217 | 17,295 |
| Other liabilities due to Directors and Statutory Auditors | 5,333 | 5,623 |
| Interest and amounts to be credited to: | 241,599 | 326,222 |
| - customers | 188,087 | 259,466 |
| - banks | 53,512 | 66,756 |
| Items in transit between branches and not yet allocated to destination accounts | 129,691 | 198,856 |
| Available amounts to be paid to others | 1,182,613 | 2,159,540 |
| Items in processing | 1,898,524 | 1,574,340 |
| Entries related to securities transactions | 242,515 | 176,381 |
| Items deemed definitive but not attributable to other lines: | 3,204,340 | 3,115,399 |
| - accounts payable - suppliers | 1,034,663 | 966,198 |
| - provisions for tax withholding on accrued interest, bond coupon payments or dividends | 2,762 | 2,572 |
| - other entries | 2,166,915 | 2,146,629 |
| Liabilities for miscellaneous entries related to tax collection service | 167 | 313 |
| Adjustments for unpaid portfolio entries | 819,358 | 728,433 |
| Tax items different from those included in item 80 | 1,314,982 | 1,277,617 |
| Other entries | 3,652,301 | 3,695,048 |
| Total | 16,281,650 | 16,600,851 |

Part B - Consolidated Balance Sheet - Liabilities

Section 11 - Provision for employee severance pay - Item 110

The “TFR” provision for Italy-based employee benefits is to be construed as a “post-retirement defined benefit”. It is therefore recognised on the basis of an actuarial estimate of the amount of benefit accrued by employees discounted to present value. This benefit is calculated by an external actuary using the unit credit projection method (see Part A.2 - The Main Items of the Accounts).

11.1 Provision for employee severance pay: annual change

(€ '000)

| | CHANGES IN | |
|-----------------------------|------------------|------------------|
| | 2015 | 2014 |
| A. Opening balances | 1,180,206 | 1,080,778 |
| B. Increases | 27,034 | 170,145 |
| B.1 Provisions for the year | 18,907 | 34,797 |
| B.2 Other increases | 8,127 | 135,348 |
| C. Reductions | 72,464 | 70,717 |
| C.1 Severance payments | 34,046 | 34,364 |
| C.2 Other decreases | 38,418 | 36,353 |
| D. Closing balance | 1,134,776 | 1,180,206 |

Provisions for employee severance pay: other information

(€ '000)

| | CHANGES IN | |
|---|-----------------|---------------|
| | 2015 | 2014 |
| Cost Recognised in P&L: | | |
| - Current Service Cost | 18,907 | 34,797 |
| - Interest Cost on the DBO | 325 | 775 |
| - Settlement (Gain)/Loss | 18,582 | 34,022 |
| - Past Service Cost | - | - |
| Remeasurement Effects (Gains) Losses Recognised in OCI | (25,423) | 98,720 |
| Annual weighted average assumptions | | |
| - Discount rate | 1.75% | 1.60% |
| - Price inflation | 1.00% | 1.10% |

Duration of defined benefit obligation equals to 8.8 years; Valuation Reserve negative balance (net of tax) move from -€138 million as at December 31, 2014 to -€120 million as at December 31, 2015.

A change of -25 basis points of Discount Rate would result in an increase of the liability of €25,495 (+2.25%); a correspondent increase would result in a reduction in the liability of €24,659 thousand (-2.17%). A change of -25 basis points of Price Inflation rate would result in a reduction of the liability of €14,876 thousand (-1.31%); a correspondent increase would result in an increase of the liability of €15,137 thousand (+1.33%).

Section 12 - Provisions for risks and charges - Item 120

12.1 Provisions for risks and charges: breakdown

(€ '000)

| ITEMS/COMPONENTS | AMOUNTS AS AT | |
|---|------------------|-------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Pensions and other post-retirement benefit obligations | 5,198,039 | 7,293,416 |
| 2. Other provisions for risks and charges | 4,656,577 | 3,329,596 |
| 2.1 Legal disputes | 691,994 | 684,540 |
| 2.2 Staff expenses | 2,258,103 | 982,650 |
| 2.3 Other | 1,706,480 | 1,662,406 |
| Total | 9,854,616 | 10,623,012 |

Reduction in Pensions and other post-retirement benefit obligations has been mostly determined by extinction of portion of defined benefit obligation for Austrian active employees (equal to €1,924 million) implemented as part of the new business plan 2015-2018 (for additional details please refer to the following paragraph 12.3).

Other provisions related to staff expenses increase in respect of 2014 due to provisions made to face new business plan 2015-2018, mainly in Italy, Austria and Germany.

12.2 Provisions for risks and charges: annual changes

(€ '000)

| ITEMS/COMPONENTS | CHANGES IN 2015 | | |
|--|---|------------------|------------|
| | PENSION AND POST-RETIREMENT BENEFIT OBLIGATIONS | OTHER PROVISIONS | TOTAL |
| A. Opening balance | 7,293,416 | 3,329,596 | 10,623,012 |
| B. Increases | 771,276 | 2,561,506 | 3,332,782 |
| B.1 Provisions for the year | 184,313 | 2,332,297 | 2,516,610 |
| B.2 Changes due to the passing time | 149,296 | 27,248 | 176,544 |
| B.3 Differences due to discount-rate changes | - | 2,162 | 2,162 |
| B.4 Other adjustments | 437,667 | 199,799 | 637,466 |
| C. Decreases | 2,866,653 | 1,234,525 | 4,101,178 |
| C.1 Use during the year | 1,047,300 | 903,907 | 1,951,207 |
| C.2 Differences due to discount-rate changes | - | 682 | 682 |
| C.3 Other adjustments | 1,819,353 | 329,936 | 2,149,289 |
| D. Closing balance | 5,198,039 | 4,656,577 | 9,854,616 |

Other adjustments decreases include Settlement Gains following the extinction of portion of defined benefit obligation for Austrian active employees (equal to €1,198 million).

More details about annual changes for Pension and post-retirement benefit obligation are presented in paragraph 12.3 Pension and other post retirement defined benefit obligations.

More details on legal disputes are presented in Part E - Section 4 - Operational Risk - B. Legal risk for further information concerning legal disputes.

Part B - Consolidated Balance Sheet - Liabilities

12.3 Pensions and other post-retirement defined-benefit obligations

1. DESCRIPTION OF THE CHARACTERISTICS OF THE FUNDS AND RELATED RISKS

There are several defined-benefit plans within the Group, i.e., plans whose benefit is linked to salary and employee length of service both in Italy and abroad. The Austrian, German and Italian plans account for over 90% of the Group's pension obligations.

Group's plans are not financed with segregated assets except for the defined-benefit plans in Germany, the "Direct Pension Plan" (an external fund managed by independent trustees), the "HVB Trust Pensionfonds AG" and the Pensionskasse der "HypoVereinsbank WaG", all set up by UCB AG, and by UniCredit S.p.A. for UK defined-benefit plans.

The Group's defined-benefit plans are mainly closed to new recruits (for example in Germany and Italy, where most new recruits join defined-contribution plans instead and the related contributions are charged to the income statement).

The obligations arising from defined-benefit plans are determined using the "projected unit credit method". The assets of financed plans are measured at fair value at the balance sheet date. The balance sheet is the result of the deficit or surplus (i.e., the difference between obligations and assets) net of any impacts of the limit on assets. Actuarial gains and losses are recognized in Shareholders' Equity and shown in a specific item of Revaluation reserves in the financial year in which they are recorded.

The actuarial assumptions used to determine obligations vary from country to country and from plan to plan in accordance with IAS19. The discount rate is determined, depending on the currency of denomination of the commitments and the maturity of the liability, by reference to market yields at the balance sheet date on a basket of high quality corporate bonds.

In the light of evolving common interpretation about "high quality corporate bonds" identification and persisting interest rates decreasing trend, UCG refined its Discount Rate setting methodology by limiting the number of "investment grade" bonds whose rating is lower than AA (No.21 securities ranging in 15-30y maturity), for which an adjustment is made to reduce the excess-return.

In addition, a Nelson Siegel methodology has been applied in modelling the yield-curve expressed by the basket of securities (adjusted above 25y in order to stick the long-term maturity segments of the curve to the Euribor implied-forward rate).

Since January 1, 2013, following the entry into force of the amendments to IAS19 ('IAS19R'), the elimination of the "corridor" method has resulted in an impact on the Group's net equity related to the recognition in the "revaluation reserves" of actuarial gains or losses not previously recognized in line with this "method".

Valuation reserve negative balance (net of tax) move from -€2,739 million as at December 31, 2014 to -€2,135 million as at December 31, 2015.

Reduction in net liabilities for the year (from €7,242 millions to €5,148 millions) has been mostly determined by extinction of portion of defined benefit obligation for Austrian active employees implemented as part of new business plan 2015-2018 (equal to €1,924 millions).

In particular in December 2015, UniCredit Bank Austria AG and the Employees' Council made an agreement to the effect that for almost all of the employees who have rights to future benefits (essentially the active employees covered by the bank's own pension scheme) the bank's own pension system is terminated and the rights to future pension benefits will consequently be transferred to the state scheme under the Austrian General Social Insurance.

The agreement with the Employees' Council was signed with legal effect in December 2015 and terminates the bank's own pension system for the employees concerned upon expiry of February 29, 2016. The employees concerned are, by operation of law, taken over by the state scheme under the Austrian General Social Insurance Act. While the entitlements will not be transferred, and the payments will not be made, until the first quarter of 2016, the effect of this plan curtailment and the related reduction of the present value of the pension obligation has been recognised in 2015 financial statements in accordance with IAS19.

(€ '000)

| 2. CHANGES OF NET DEFINED BENEFIT LIABILITY/ASSET AND ANY REIMBURSEMENT RIGHTS AS OF THE PERIOD END DATE | | |
|--|------------------|------------------|
| NET DEFINED BENEFIT LIABILITY/ASSET AS OF THE PERIOD END DATE | 12.31.2015 | 12.31.2014 |
| Defined benefit obligation | 9,513,138 | 11,503,596 |
| Fair value of assets | (4,365,131) | (4,261,165) |
| Deficit/(Surplus) | 5,148,007 | 7,242,431 |
| Irrecoverable surplus (effect of asset ceiling) | - | - |
| Net defined benefit liability/(asset) as of the period end date | 5,148,007 | 7,242,431 |

(€ '000)

| 2.1 CHANGES IN DEFINED BENEFIT OBLIGATIONS | 12.31.2015 | 12.31.2014 |
|--|-------------------|-------------------|
| Defined benefit obligation as of the prior period end date | 11,503,596 | 9,459,664 |
| Current service cost | 180,508 | 141,220 |
| Settlement (gain)/loss | (1,198,524) | 108 |
| Past service cost | 1,697 | (416) |
| Interest cost on the defined benefit obligation | 250,793 | 342,963 |
| Net actuarial (gain)/loss | (86,950) | 1,993,742 |
| Plan participants' contributions | 6,332 | 5,909 |
| Disbursements from plan assets | (115,735) | (116,671) |
| Disbursements directly paid by the employer | (318,731) | (323,119) |
| Settlements | (726,365) | (1,521) |
| Other changes on defined benefit obligation | 16,517 | 1,717 |
| Total defined benefit obligations as of the period end date | 9,513,138 | 11,503,596 |

(€ '000)

| 2.2 CHANGES TO PLAN ASSETS | 12.31.2015 | 12.31.2014 |
|--|-------------------|-------------------|
| Fair value of plan assets as of the prior period end date | 4,261,165 | 3,807,057 |
| Interest Income on Plan Assets | 101,497 | 141,870 |
| Return on plan assets greater/(less) than discount rate | 75,802 | 51,728 |
| Employer contributions | 60,396 | 395,133 |
| Disbursements from plan assets | (139,218) | (137,683) |
| Settlements | - | - |
| Other changes on plan assets | 5,489 | 3,060 |
| Total fair value of plan assets as of the period end date | 4,365,131 | 4,261,165 |

(€ '000)

| 3. INFORMATION ABOUT PLAN ASSETS | 12.31.2015 | 12.31.2014 |
|---|-------------------|-------------------|
| 1. Equities | 79,612 | 61,142 |
| 2. Bonds | 299,615 | 276,691 |
| 3. Units in investment funds | 3,508,874 | 3,559,513 |
| 4. Properties | 402,614 | 222,465 |
| 5. Derivative instruments | - | - |
| 6. Others | 74,416 | 141,354 |
| Total | 4,365,131 | 4,261,165 |

(%)

| 4. PRINCIPAL ACTUARIAL ASSUMPTIONS | 12.31.2015 | 12.31.2014 |
|---|-------------------|-------------------|
| Discount rate | 2.21 | 2.25 |
| Expected return on plan assets | 2.21 | 2.25 |
| Rate of increase in future compensation and vested rights | 2.40 | 2.61 |
| Rate of increase in pension obligations | 1.90 | 1.84 |
| Expected inflation rate | 1.63 | 1.59 |

Part B - Consolidated Balance Sheet - Liabilities

| 5. INFORMATION ON AMOUNT, TIMING AND UNCERTAINTY OF CASH FLOWS | | 12.31.2015 |
|--|-----------|------------|
| - Impact of changes in financial/demographic assumptions on DBOs | | |
| a. Discount rate | | |
| a1. -25 basis points | 369,747 | |
| a1. -25 basis points | 3.89% | |
| a2. +25 basis points | (347,373) | |
| a2. +25 basis points | -3.65% | |
| b. Pensions increase rate | | |
| b1. -25 basis points | (261,390) | |
| b1. -25 basis points | -2.75% | |
| b2. +25 basis points | 274,543 | |
| b2. +25 basis points | 2.89% | |
| c. Mortality | | |
| c1. Survival rate +1 year | 280,117 | |
| c1. Survival rate +1 year | 2.94% | |
| - Weighted average duration (years) | 15.08 | |

12.4 Provisions for risks and charges - other provisions (€ '000)

| | AMOUNTS AS AT | |
|--|------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| 2.3 Other provisions for risks and charges - other | | |
| - Real estate risks and costs | 123,976 | 79,982 |
| - Restructuring costs | 124,229 | 118,455 |
| - Out-of-court settlements and legal costs | 11,706 | 30,385 |
| - Allowances payable to agents | 142,516 | 125,386 |
| - Disputes regarding financial instruments and derivatives | 148,175 | 127,893 |
| - Tax Disputes | 120,470 | 198,978 |
| - Costs for liabilities arising from equity investment disposals | 118,882 | 124,572 |
| - Other | 916,526 | 856,755 |
| Total | 1,706,480 | 1,662,406 |

The sub-item "Real estate risks and costs" increase due to provisions made by the subsidiary UniCredit Business Integrated Solutions.

The sub-item "Restructuring costs", overall stable, is decreased by provisions related to the restructuring plans of the subsidiary UniCredit Leasing S.p.A. and is increased by provisions made by the subsidiary UniCredit Bank Austria.

As at December 31, 2014, the sub-item "Other" included €107 million in accordance with the new regulations providing for the abolition of the bid/ask spreads (forex) applied to retail loans in foreign currency in Hungary that have been almost completely utilized at December 2015.

Section 13 - Insurance reserves - Item 130

There are no amounts to be shown.

Section 14 - Redeemable shares - Item 150

There are no amounts to be shown.

Section 15 - Group Shareholders' Equity - Items 140, 160, 170, 180, 190, 200 and 220

As at December 31, 2015 the Group Shareholders' Equity, including the profit for the period of €1,694 million, amounted to €50,087 million, as against €49,390 million at end 2014.

The following table shows the breakdown of Group Equity and the changes over the previous year:

| Group capital: breakdown | AMOUNTS AS AT | | CHANGES | |
|--------------------------|-------------------|-------------------|----------------|-------------|
| | 12.31.2015 | 12.31.2014 | AMOUNT | % |
| 1. Share capital | 20,257,668 | 19,905,774 | 351,894 | 1.8% |
| 2. Share premium reserve | 15,976,604 | 15,976,604 | - | - |
| 3. Reserves | 14,254,879 | 13,748,408 | 506,471 | 3.7% |
| 4. Treasury shares | (8,171) | (2,795) | -5,376 | n.s. |
| a. Parent Company | (2,440) | (2,440) | - | - |
| b. Subsidiaries | (5,731) | (355) | -5,376 | n.s. |
| 5. Revaluation reserve | (3,976,940) | (4,134,549) | 157,609 | 3.8% |
| 6. Equity instruments | 1,888,463 | 1,888,463 | - | - |
| 7. Net profit (loss) | 1,694,240 | 2,007,828 | -313,588 | -15.6% |
| Total | 50,086,743 | 49,389,733 | 697,010 | 1.4% |

The €697 million increase in Group Equity resulted from:

| | |
|---|---------------|
| A free capital increase as resolved: | 352 million |
| • by the Board of Directors of April 9, 2015 and carried out taking €55 million from the specifically established reserve, for the issue of shares connected with the medium-term incentive plan for the Group's personnel; | |
| • by the Shareholders' Meeting of May 13, 2015 and connected with the payment of the "Scrip dividend" relating to financial year 2014, carried out taking the existing "reserve for allocating profits to shareholders through the issuance of new free shares" for €297 million. | |
| An increase in the reserves, including the change in treasury shares owing to: | |
| • attribution to the reserve of the result of the previous year, net of the distribution of the preferred dividend equal to 2 million; | 2,000 million |
| • a decrease deriving from the use of reserves for the purpose of increasing the free capital and from the use of the reserve set aside specifically for the purpose of the issue of performance shares associated with the personnel incentive plan; | (352) million |
| • allocation to the reserve of the coupon paid to subscribers of the issue of Additional Tier 1 instruments, net of the related taxes; | (117) million |
| • use of the reserve for the usufruct fee associated with the "Cashes"; | (100) million |
| • a decrease in the reserve for the extraordinary distribution of dividends; | (169) million |
| • an increase in the reserve connected with Share-Based Payments; | 93 million |
| • the decrease of the other reserves related to the settlement of part of the defined benefit plan (employees liabilities) in Austria, transferred to the Austrian pension system, that triggered the reclassification from the valuation reserves to equity reserves; | (739) million |
| • other decreases. | (116) million |
| A change in valuation reserves owing to: | |
| • increase in the value of financial assets available for sale; | 303 million |
| • increase in the value of the reserve on actuarial gains (losses) on defined-benefit plans; | 625 million |
| • decrease in the value of hedging for financial risks and of assets held for sale; | (164) million |
| • decrease in exchange rate differences; | (249) million |
| • decrease in the value of the valuation reserve of companies carried at equity. | (357) million |
| A decrease in the profit for the period compared with that of December 31, 2014 | (314) million |

Any discrepancies in this table and between data shown are solely due to the effect of rounding.

Part B - Consolidated Balance Sheet - Liabilities

15.1 "Share capital" and "treasury shares": breakdown

(€ '000)

| | 12.31.2015 | | 12.31.2014 | |
|---------------------------|-------------------|---------------------|-------------------|---------------------|
| | ISSUED SHARES | UNDERWRITTEN SHARES | ISSUED SHARES | UNDERWRITTEN SHARES |
| A. Share Capital | | | | |
| A.1 ordinary shares | 20,249,250 | - | 19,897,462 | - |
| A.2 savings shares | 8,418 | - | 8,312 | - |
| Total A | 20,257,668 | - | 19,905,774 | - |
| B. Treasury Shares | (8,171) | - | (2,795) | - |

In the course of 2015 share capital - which at December 31, 2014 was represented by No.5,863,329,150 ordinary shares and No.2,449,313 savings shares, both categories with no per-share face value - changed due to the reasons illustrated in the paragraph "Capital Strengthening" of the "Consolidated Report on Operations".

Specifically, share capital rose from €19,905,774 thousand at the end of 2014 to €20,257,668 thousand following the free share capital increases of:

- €54,745 thousand, resolved by the Board of Directors' meeting of April 9, 2015, executed through the concurrent withdrawal from the specifically constituted "reserves related to the medium-term incentive program for Group staff", which resulted in the issue 16,313,933 ordinary shares;
- €297,149 thousand, resolved by the Shareholders' Meeting of May 13, 2015 for the payment of the "Scrip dividend" for 2014, through the concurrent withdrawal from the existing "reserves for allocating profits to shareholders through the issuance of new free shares".

In particular, the Shareholders' Meeting held to approve UniCredit S.p.A.'s financial statements as at December 31, 2014 approved the distribution of a dividend of €694,239,666.96 to shareholders through withdrawal from retained earnings. Specifically, the Meeting approved a scrip dividend scheme under which the holders of UniCredit ordinary shares and the holders of UniCredit savings shares will be allocated 1 new share for every 50 shares held and 1 new share for every 72 shares held, respectively, without prejudice to the shareholders' right to opt for a cash payout in lieu of the allocation of the new shares.

The scrip dividend, which took place on June 5, 2015, resulted in:

- with respect to the shareholders who decided to exercise the option to receive a cash dividend, the payment of €168,751,280.40;
- with respect to the shareholders who did not opt for a cash payout, the issue of No.87,534,728 new ordinary shares and No.31,364 new savings shares, allocated according to the ratios mentioned above. Each new ordinary and savings share issued was recognized in the Shareholders' Equity at approximately €3.39.

As a result, at December 31, 2015, the share capital is represented by 5,967,177,811 ordinary shares and 2,480,677 savings shares.

At the end of December 2015, the number of treasury shares outstanding was 47,600 ordinary shares, unchanged compared to the end of 2014 as no transactions in respect of treasury shares were carried out during the period.

The Group Equity as at December 31, 2015 reflects in addition the changes resulting from the Ordinary Shareholders' Meeting resolutions of May 13, 2015, regarding the allocation of profit for the year 2014, amounting to €79,774 thousand, which brought to:

1. distribute to the No.2,449,313 savings shares, pursuant to Art.32, par.1, let. b) of the Articles of Association a preferred dividend for the year 2012 and 2013 - for which it had not been paid - and for the year 2014 totaling €2,315 thousand.
2. allocate €6,000 thousand to social, charitable and cultural causes;
3. allocate €50,000 thousand to the reserve connected to the medium-term incentive plan for Group staff;
4. allocate €21,459 thousand to the statutory reserve.

15.2 Share capital - number of shares owned by the Parent company: annual changes

| ITEMS/TYPE | CHANGES IN 2015 | |
|---|----------------------|------------------|
| | ORDINARY | OTHER (SAVINGS) |
| A. Issued shares as at the beginning of the year | 5,863,329,150 | 2,449,313 |
| - Fully paid | 5,863,329,150 | 2,449,313 |
| - not fully paid | - | - |
| A.1 Treasury shares (-) | (47,600) | - |
| A.2 Shares outstanding: opening balance | 5,863,281,550 | 2,449,313 |
| B. Increases | 103,848,661 | 31,364 |
| B.1 New issues | 103,848,661 | 31,364 |
| - against payment | - | - |
| - business combinations | - | - |
| - bonds converted | - | - |
| - warrants exercised | - | - |
| - other | - | - |
| - free | 103,848,661 | 31,364 |
| - to employees | 16,313,933 | - |
| - to Directors | - | - |
| - other | 87,534,728 | 31,364 |
| B.2 Sales of treasury shares | - | - |
| B.3 Other changes | - | - |
| C. Decreases | - | - |
| C.1 Cancellation | - | - |
| C.2 Purchase of treasury shares | - | - |
| C.3 Business transferred | - | - |
| C.4 Other changes | - | - |
| D. Shares outstanding: closing balance | 5,967,130,211 | 2,480,677 |
| D.1 Treasury Shares (+) | 47,600 | - |
| D.2 Shares outstanding as at the end of the year | 5,967,177,811 | 2,480,677 |
| - Fully paid | 5,967,177,811 | 2,480,677 |
| - not fully paid | - | - |

The provisions of the usufruct contract relating to No.96,756,406 shares (issued as part of the capital increase of January 2009) entail discretionary payments linked to the Euribor rate and subordinated to payment of dividends on ordinary and/or savings shares. The voting rights on these shares are suspended.

15.3 Share capital: other information

Following the resolution of the Extraordinary Shareholders' Meeting of December 15, 2011, the ordinary and savings shares have no par value. As regards, in particular, the information relating to savings shares, see Artt.5, 7 and 32 of the Articles of Association of UniCredit S.p.A.

Part B - Consolidated Balance Sheet - Liabilities

15.4 Reserves from allocation of profit: other information

(€ '000)

| | AMOUNTS AS AT | |
|-------------------|------------------|------------------|
| | 12.31.2015 | 12.31.2014 |
| Legal Reserve(*) | 1,517,514 | 1,517,514 |
| Statutory Reserve | 1,217,304 | 1,195,845 |
| Other Reserves | 6,011,063 | 4,657,955 |
| Total | 8,745,881 | 7,371,314 |

(*) The legal reserve of UniCredit S.p.A. also includes €2,533,152 thousand withdrawn, as resolved by the Shareholders' Meeting of May 11, 2013 and May 13, 2014, from the Share premium reserve and therefore not classified among reserves from allocation of profit from previous year.

Refers to Parent Company, for what refer to article 2427, paragraph 22-septies of the Italian Civil Code, refer to specific Board of Directors' Report.

15.5 Other Information

Revaluation reserve: breakdown

(€ '000)

| ITEM/TYPES | AMOUNTS AS AT | |
|---|--------------------|--------------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Available-for-sale financial assets | 1,873,921 | 1,570,748 |
| 2. Property, plant and equipment | - | - |
| 3. Intangible assets | - | - |
| 4. Hedges of foreign investments | - | - |
| 5. Cash-flow hedges | 459,826 | 626,727 |
| 6. Exchange differences | (3,260,329) | (3,011,344) |
| 7. Non-current assets classified as held for sale | - | (3,081) |
| 8. Actuarial gains (losses) on defined benefit plans | (2,256,366) | (2,880,910) |
| 9. Revaluation reserves of investments valued at net equity | (1,071,012) | (713,709) |
| 10. Special revaluation laws | 277,020 | 277,020 |
| Total | (3,976,940) | (4,134,549) |

The main reserves for exchange rate gains (losses) at December 31, 2015 are referred to the following currencies:

- Turkish Lira: 1,248 million (negative) included in the share of revaluation reserves of the investments valued at equity in accordance with IFRS11;
- Ruble: 2,115 million (negative);
- UAH (Ukraine): 701 million (negative).

With reference to the exchange fluctuations reserve relative to the Ukrainian currency, and in respect of the process to dispose of the subsidiaries stated in accordance with IFRS5, it is noted that IAS21 requires that net equity is reclassified to the income statement as part of the future final result of the sale. With reference to UAH exchange rate (Ukraine) the negative reserve existing as of December 31, 2015 does not include the negative exchange rate differences already recycled to profit or loss in 2013 (€380 million).

For further details related to the sale of Ukrainian subsidiaries refer to Part C - Section 21 - Profit (Loss) after tax from discontinued operations - Item 310.

Section 16 - minorities - Item 210

The table below shows a breakdown of minorities as at December 31, 2015.

16.1 Breakdown of item 210 "Shareholders' equity: minorities"

(€ '000)

| | 2015 | 2014 |
|---|------------------|------------------|
| Equity investments in consolidated companies with minority interests | 3,463,294 | 3,495,136 |
| Bank Pekao SA Group | 2,787,815 | 2,817,651 |
| UniCredit Bank AG Group | 4,524 | 30,889 |
| UniCredit Bank Austria AG Group | 441,816 | 445,418 |
| Fineco Bank S.p.A. | 229,139 | 201,178 |
| Other equity investments | (84,014) | (69,692) |
| Other consolidation adjustments | 19,500 | 20,375 |
| Total | 3,398,780 | 3,445,819 |

The shareholders' equity **attributable to minority interests** for 2015 amounted to €3,399 million.

Among the largest contributions we can note that attributable to the minority shareholders of the Bank Pekao S.A. Group, the contribution of the UniCredit Bank Austria AG Group, that of the UniCredit Bank AG Group and that of Fineco Bank S.p.A.

In financial year 2014, minority interests were €3,446 million.

16.2 Capital instruments: breakdown and annual changes

There are no equity instruments.

Part B - Consolidated Balance Sheet - Liabilities

Other information

1. Guarantees given and commitments

(€ '000)

| TRANSACTIONS | AMOUNTS AS AT | |
|--|--------------------|--------------------|
| | 12.31.2015 | 12.31.2014 |
| 1) Financial guarantees given to | 23,055,867 | 23,738,034 |
| a) Banks | 9,671,295 | 9,847,608 |
| b) Customers | 13,384,572 | 13,890,426 |
| 2) Commercial guarantees given to | 48,846,589 | 50,489,332 |
| a) Banks | 10,193,733 | 8,710,727 |
| b) Customers | 38,652,856 | 41,778,605 |
| 3) Other irrevocable commitments to disburse funds | 107,721,461 | 99,086,141 |
| a) banks: | 8,080,801 | 5,006,287 |
| i) usage certain | 3,942,963 | 3,174,353 |
| ii) usage uncertain | 4,137,838 | 1,831,934 |
| b) customers: | 99,640,660 | 94,079,854 |
| i) usage certain | 23,375,364 | 25,104,357 |
| ii) usage uncertain | 76,265,296 | 68,975,497 |
| 4) Underlying obligations for credit derivatives: sales of protection | - | - |
| 5) Assets used to guarantee others' obligations | 13,325 | 12,227 |
| 6) Other commitments | 2,675,865 | 5,537,869 |
| Total | 182,313,107 | 178,863,603 |

2. Assets used to guarantee own liabilities and commitments

(€ '000)

| PORTFOLIOS | AMOUNTS AS AT | |
|--|---------------|------------|
| | 12.31.2015 | 12.31.2014 |
| 1. Financial assets held for trading | 20,424,477 | 22,902,564 |
| 2. Financial assets designated at fair value | 15,515,132 | 19,359,603 |
| 3. Financial assets available for sale | 56,178,606 | 48,325,533 |
| 4. Financial assets held to maturity | 1,420,988 | 1,981,554 |
| 5. Loans and receivables with banks | 1,588,278 | 2,675,809 |
| 6. Loans and receivables with customers | 76,384,603 | 73,540,014 |
| 7. Property, plant and equipment | - | - |

Deposits from Banks include €28,412 million related to Central Banks' refinancing operations collateralized by securities and loans respectively amounting to nominal €19,676 million and €18,048 million.

Regarding collateral securities, those not recognized on balance-sheet - since they represent repurchased or retained Group's financial liabilities - amount to nominal €6,720 million.

Security borrowing transactions collateralized by securities or not collateralized

(€ '000)

| LENDER BREAKDOWN | AMOUNTS AS AT 12.31.2015 | | | |
|----------------------------|--|-----------|------------------------------|----------------|
| | AMOUNTS OF THE SECURITIES BORROWED/TRANSACTION PURPOSE | | | |
| | GIVEN AS COLLATERAL IN OWN FUNDING TRANSACTIONS | SOLD | SOLD IN REPO TRANSACTIONS | OTHER PURPOSES |
| A. Banks | 1,105,062 | 1,623,336 | 3,632,326 | 1,915,781 |
| B. Financial companies | - | 377,186 | 2,353,885 | 636,834 |
| C. Insurance companies | - | 2,480 | 7,440 | - |
| D. Non-Financial companies | - | 698,423 | 165,794 | 547,586 |
| E. Others | - | 575 | 1,089,088 | 19 |
| Total | 1,105,062 | 2,702,000 | 7,248,533 | 3,100,220 |

Part B - Consolidated Balance Sheet - Liabilities

3. Operating leases

(€ '000)

| | AMOUNTS AS AT | |
|---|----------------|----------------|
| | 12.31.2015 | 12.31.2014 |
| Lessee information | | |
| Operating leases | | |
| Future minimum non-cancellable lease payments: | | |
| - up to twelve months | 153,694 | 152,714 |
| - from one to five years | 386,775 | 327,963 |
| - over five years | 118,505 | 109,632 |
| Total amounts | 658,974 | 590,309 |
| Future minimum non-cancellable lease payments (to be received) | | |
| Total payments | 3,719 | 9,999 |
| Lessor information | | |
| Operating leases | | |
| Future minimum non-cancellable lease payments (to be received): | | |
| - up to twelve months | 109,996 | 102,267 |
| - from one to five years | 347,823 | 333,718 |
| - over five years | 151,435 | 156,359 |
| Total amounts | 609,254 | 592,344 |

4. Breakdown of investments relating to unit-linked and index-linked policies

There were no transactions concerning unit-linked and index-linked policies.

5. Asset management and trading on behalf of others

(€ '000)

| TYPE OF SERVICES | AMOUNT AS AT |
|--|-------------------|
| | 12.31.2015 |
| 1. Management and trading on behalf of third parties | |
| a) purchases | 550,373,600 |
| 1. settled | 549,929,301 |
| 2. unsettled | 444,299 |
| b) sales | 417,171,366 |
| 1. settled | 416,748,351 |
| 2. unsettled | 423,015 |
| 2. Portfolio management | |
| a) individual | 99,453,112 |
| b) collective | 263,691,737 |
| 3. Custody and administration of securities | |
| a) third party securities on deposits: relating to depositary bank activities (excluding portfolio management) | 8,995,427 |
| 1. securities issued by companies included in consolidation | 26 |
| 2. other securities | 8,995,401 |
| b) third party securities held in deposits (excluding portfolio management): other | 286,374,339 |
| 1. securities issued by companies included in consolidation | 27,581,504 |
| 2. other securities | 258,792,835 |
| c) third party securities deposited with third parties | 178,002,107 |
| d) property securities deposited with third parties | 87,675,516 |
| 4. Other | 14,730,588 |

6. Assets subject to accounting offsetting or under master netting agreements and similar ones

(€ '000)

| INSTRUMENT TYPE | GROSS AMOUNTS OF FINANCIAL ASSETS (A) | FINANCIAL LIABILITIES OFFSET IN BALANCE SHEET (B) | NET BALANCE SHEET VALUES OF FINANCIAL ASSETS (C=A-B) (C=) | RELATED AMOUNTS NOT RECOGNIZED IN BALANCE SHEET | | NET AMOUNTS AT 12.31.2015 (F=C-D-E) | NET AMOUNTS AT 12.31.2014 |
|-----------------------|--|--|---|---|---------------------------------|---|------------------------------|
| | | | | FINANCIAL INSTRUMENTS (D) | CASH COLLATERAL RECEIVED (E) | | |
| 1. Derivatives | 68,919,666 | 19,050,960 | 49,868,706 | 30,294,696 | 8,115,526 | 11,458,484 | 10,942,506 |
| 2. Reverse repos | 34,849,591 | 3,366,439 | 31,483,152 | 15,157,846 | - | 16,325,306 | 239,224 |
| 3. Securities lending | - | - | - | - | - | - | - |
| 4. Others | 56,172,543 | 1,136,372 | 55,036,171 | - | - | 55,036,171 | 22,359,601 |
| Total | 12.31.2015 | 159,941,800 | 23,553,771 | 136,388,029 | 45,452,542 | 8,115,526 | 82,819,961 |
| Total | 12.31.2014 | 131,690,784 | 25,171,882 | 106,518,902 | 61,435,560 | 11,542,011 | X |
| | | | | | | | 33,541,331 |

7. Liabilities subject to accounting offsetting or under master netting agreements and similar ones

(€ '000)

| INSTRUMENT TYPE | GROSS AMOUNTS OF FINANCIAL LIABILITIES (A) | FINANCIAL ASSETS OFFSET IN BALANCE SHEET (B) | NET BALANCE SHEET VALUES OF FINANCIAL LIABILITIES (C=A-B) (C=) | RELATED AMOUNTS NOT RECOGNIZED IN BALANCE SHEET | | NET AMOUNTS AT 12.31.2015 (F=C-D-E) | NET AMOUNTS AT 12.31.2014 |
|-----------------------|---|---|--|---|--------------------------------|---|------------------------------|
| | | | | FINANCIAL INSTRUMENTS (D) | CASH COLLATERAL PLEDGED (E) | | |
| 1. Derivatives | 66,970,390 | 17,618,378 | 49,352,012 | 30,354,932 | 12,056,758 | 6,940,322 | 7,644,982 |
| 2. Repos | 34,292,039 | 3,366,439 | 30,925,600 | 23,400,493 | - | 7,525,107 | 3,371,909 |
| 3. Securities lending | - | - | - | - | - | - | - |
| 4. Others | 89,291,851 | 1,137,805 | 88,154,046 | - | - | 88,154,046 | 68,966,895 |
| Total | 12.31.2015 | 190,554,280 | 22,122,622 | 168,431,658 | 53,755,425 | 12,056,758 | 102,619,475 |
| Total | 12.31.2014 | 186,704,857 | 25,577,873 | 161,126,984 | 68,217,788 | 12,925,410 | X |
| | | | | | | | 79,983,786 |

Part C - Consolidated Income Statement

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Part C - Consolidated Income Statement

Section 1 - Interests - Items 10 and 20

In the following table, the columns "Debt Securities" and "Loans" include interest income from impaired assets, other than income recognized under "Write-backs", amounting to €4 million and €985 million respectively.

1.1 Interest income and similar revenues: breakdown

(€ '000)

| ITEMS/TYPE | DEBT SECURITIES | LOANS | OTHER TRANSACTIONS | YEAR 2015 | | YEAR 2014 TOTAL |
|--|-----------------|------------|--------------------|------------|-------|--------------------|
| | | | | | TOTAL | |
| 1. Financial assets held for trading | 242,140 | - | 723,533 | 965,673 | | 836,243 |
| 2. Financial assets at fair value through profit or loss | 335,532 | 41,815 | - | 377,347 | | 410,579 |
| 3. Available-for-sale financial assets | 2,042,935 | - | - | 2,042,935 | | 2,250,480 |
| 4. Held-to-maturity investments | 38,910 | - | - | 38,910 | | 75,876 |
| 5. Loans and receivables with banks | 54,256 | 405,096 | - | 459,352 | | 570,882 |
| 6. Loans and receivables with customers | 277,896 | 13,513,586 | - | 13,791,482 | | 15,627,719 |
| 7. Hedging derivatives | X | X | 1,663,309 | 1,663,309 | | 1,834,616 |
| 8. Other assets | X | X | 179,297 | 179,297 | | 135,476 |
| Total | 2,991,669 | 13,960,497 | 2,566,139 | 19,518,305 | | 21,741,871 |

1.2 and 1.5 Interest income/expense and similar revenues/charges: hedging differentials

(€ '000)

| ITEMS | YEAR 2015 | YEAR 2014 |
|--|-------------|-------------|
| A. Positive differentials relating to hedging operations | 6,114,180 | 7,386,462 |
| B. Negative differentials relating to hedging operations | (4,450,871) | (5,551,846) |
| C. Net differential | 1,663,309 | 1,834,616 |

For the sake of comparability, the table 1.2 Interest income and similar revenues also includes the figures of the table 1.5 Interest expense and similar costs.

1.3 Interest income and similar revenues: other information

1.3.1 Interest income from financial assets denominated in currency

(€ '000)

| ITEMS | YEAR 2015 | YEAR 2014 |
|-----------------------------------|-----------|-----------|
| a) Assets denominated in currency | 5,788,042 | 5,913,951 |

1.3.2 Interest income from finance leases

(€ '000)

| ITEMS | YEAR 2015 | YEAR 2014 |
|--|-----------|-----------|
| a) Financial transactions: contingent rents recognised as income in the period | 539,519 | 640,185 |

1.4 Interest expense and similar charges: breakdown

(€ '000)

| ITEMS/TYPE | YEAR 2015 | | | YEAR 2014 TOTAL |
|---|--------------------|--------------------|-----------------------|--------------------------------|
| | DEBTS | SECURITIES | OTHER TRANSACTIONS | |
| 1. Deposits from Central banks | (133,346) | X | - | (133,346) (167,097) |
| 2. Deposits from banks | (484,090) | X | - | (484,090) (657,167) |
| 3. Deposits from customers | (1,888,431) | X | - | (1,888,431) (2,400,341) |
| 4. Debt securities in issue | X | (4,133,853) | - | (4,133,853) (5,148,150) |
| 5. Financial liabilities held for trading | (996) | (90,974) | (1,020,705) | (1,112,675) (1,048,181) |
| 6. Financial liabilities at fair value through profit or loss | - | (3,438) | - | (3,438) (5,575) |
| 7. Other liabilities and funds | X | X | (104,014) | (104,014) (253,525) |
| 8. Hedging derivatives | X | X | - | - - |
| TOTAL | (2,506,863) | (4,228,265) | (1,124,719) | (7,859,847) (9,680,036) |

1.5 Interest expense and similar charges: hedging differentials

For the sake of comparability, information on hedging differentials is provided in Table 1.2.

1.6 Interest expense and similar charges: other information

1.6.1 Interest expense on liabilities denominated in currency

(€ '000)

| ITEMS | YEAR 2015 | YEAR 2014 |
|--|-------------|-------------|
| a) Liabilities denominated in currency | (2,406,244) | (2,246,610) |

1.6.2 Interest expense on finance leases

(€ '000)

| ITEMS | YEAR 2015 | YEAR 2014 |
|--|-----------|-----------|
| a) Financial leasing transaction: contingent rents recognised as expense in the period | (2,548) | (4,789) |

The negative interest components on financial assets and financial liabilities, contributing to net interest margin, amount respectively to €132 million and €115 million.

Part C - Consolidated Income Statement

Section 2 - Fees and commissions - Items 40 and 50

2.1 Fee and commission income: breakdown

(€ '000)

| TYPE OF SERVICES/VALUES | YEAR 2015 | YEAR 2014 |
|--|-----------|-----------|
| a) guarantees given | 543,960 | 564,868 |
| b) credit derivatives | - | 3,010 |
| c) management, brokerage and consultancy services: | 4,751,192 | 4,395,594 |
| 1. securities trading | 252,082 | 313,393 |
| 2. currency trading | 112,734 | 108,879 |
| 3. portfolio management | 2,054,985 | 1,755,550 |
| 3.1 individual | 230,145 | 194,475 |
| 3.2 collective | 1,824,840 | 1,561,075 |
| 4. custody and administration of securities | 205,177 | 178,207 |
| 5. custodian bank | 37,064 | 38,843 |
| 6. placement of securities | 734,775 | 685,605 |
| 7. reception and transmission of orders | 173,633 | 175,900 |
| 8. advisory services | 107,165 | 114,510 |
| 8.1 related to investments | 52,482 | 42,598 |
| 8.2 related to financial structure | 54,683 | 71,912 |
| 9. distribution of third party services | 1,073,577 | 1,024,707 |
| 9.1 portfolio management | 313,963 | 333,307 |
| 9.1.1 individual | 1,471 | 1,144 |
| 9.1.2 collective | 312,492 | 332,163 |
| 9.2 insurance products | 707,563 | 628,752 |
| 9.3 other products | 52,051 | 62,648 |
| d) collection and payment services | 1,663,739 | 1,783,569 |
| e) securitization servicing | 9,906 | 10,835 |
| f) factoring | 87,686 | 89,808 |
| g) tax collection services | - | - |
| h) management of multilateral trading facilities | - | - |
| i) management of current accounts | 1,334,465 | 1,346,413 |
| j) other services | 1,010,580 | 942,193 |
| k) security lending | 16,023 | 17,930 |
| Total | 9,417,551 | 9,154,220 |

Income statement for 2014 differs from the figures disclosed in 2014 as the result of:

- the reclassification of the income arising from the placement fees of Debt Capital Markets “best effort” transactions (i.e. placement of financed instruments without underwriting risks) from “Gains and losses on financial assets and liabilities held for trading” to “Fee and commission income”;
- the reclassification of the margins arising from currency trading with customers of a subsidiary from “Net Fee and Commission income” to “Gains and losses on financial assets and liabilities held for trading”;
- the presentation on a gross basis of fees for distribution of funds by a subsidiary previously presented on a net basis.

Item “j) other services” mainly comprises:

- fees on loans granted: €601 million in 2015, €541 million in 2014 (+11%);
- fees for various services provided to customers (e.g. treasury, merchant banking, etc.): €57 million in 2015, €96 million in 2014 (-41%);
- fees on ATM and credit card services not included in collection and payment services: €60 million in 2015, €50 million in 2014 (+19%);
- fees on foreign transactions and services: €94 million in 2015, €79 million in 2014 (+19%).

2.2 Fee and commission expense: breakdown

(€ '000)

| SERVICES/VALUES | YEAR 2015 | YEAR 2014 |
|--|-------------|-------------|
| a) guarantees received | (86,073) | (91,070) |
| b) credit derivatives | (3,503) | (9,348) |
| c) management,brokerage and consultancy services: | (875,054) | (891,294) |
| 1. trading financial instruments | (62,426) | (73,777) |
| 2. currency trading | (20,160) | (16,961) |
| 3. portfolio management | (212,066) | (185,338) |
| 3.1 own portfolio | (191,697) | (152,466) |
| 3.2 third party portfolio | (20,369) | (32,872) |
| 4. custody and administration of securities | (178,636) | (185,290) |
| 5. placement of financial instruments | (130,434) | (147,406) |
| 6. off-site distribution of financial instruments, products and services | (271,332) | (282,522) |
| d) collection and payment services | (481,197) | (490,407) |
| e) other services | (128,034) | (136,164) |
| f) security borrowing | (25,222) | (29,818) |
| Total | (1,599,083) | (1,648,101) |

Income statement for 2014 differs from the figures disclosed in 2014 as the result of the presentation on a gross basis of fees for distribution of funds by a subsidiary previously presented on a net basis.

Part C - Consolidated Income Statement

Section 3 - Dividend income and similar revenue - Item 70

In 2015 dividend income, which is recognized in the accounts in the year in which their distribution is approved, totaled €368,120 thousand, or €402,719 thousand if income from units in investment fund is also considered, as against €402,484 thousand in 2014.

3.1 Dividend income and similar revenue: breakdown

(€ '000)

| ITEMS/REVENUES | YEAR 2015 | | YEAR 2014 | |
|--|----------------|---------------------------------------|----------------|---------------------------------------|
| | DIVIDENDS | INCOME FROM UNITS IN INVESTMENT FUNDS | DIVIDENDS | INCOME FROM UNITS IN INVESTMENT FUNDS |
| A. Financial assets held for trading | 222,520 | 9,595 | 195,411 | 7,564 |
| B. Available for sale financial assets | 141,269 | 29,217 | 119,071 | 73,159 |
| C. Financial assets at fair value through profit or loss | 352 | 2,787 | 42 | 1,690 |
| D. Investments | 3,979 | X | 5,547 | X |
| Total | 368,120 | 41,599 | 320,071 | 82,413 |
| Total dividends and income from units in investment funds | | 409,719 | | 402,484 |

Sub-item "B. Available for sale financial assets" includes €75 million in dividends received relating to the shareholding in Banca d'Italia (€84 million in 2014) and €41 million in dividends received relating to the shareholding in the Euro Kartensysteme Gesellschaft mit Beschränkter Haftung.

Section 4 - Gains and losses on financial assets and liabilities held for trading - Item 80

This table summarizes trading income for 2015 and 2014 with y/y changes.

Gains and losses on financial assets and liabilities held for trading

(€ million)

| TRANSACTIONS/P&L ITEMS | YEAR 2015 | YEAR 2014 | CHANGE |
|--|--------------|------------|------------|
| Financial assets held for trading | 493 | 888 | -395 |
| Financial liabilities held for trading | 8 | (110) | 118 |
| Financial assets and liabilities in currency: exchange differences | 1,020 | 614 | 406 |
| Financial and credit derivatives | (440) | (778) | 338 |
| Total | 1,081 | 614 | 467 |

4.1 Gains and losses on financial assets and liabilities held for trading: breakdown

(€ '000)

| TRANSACTIONS/P&L ITEMS | YEAR 2015 | | | | |
|--|--------------------|-------------------|---------------------|---------------------|------------------|
| | UNREALIZED PROFITS | REALIZED PROFITS | UNREALIZED LOSSES | REALIZED LOSSES | NET PROFIT |
| 1. Financial assets held for trading | 1,022,500 | 2,473,067 | (513,364) | (2,489,639) | 492,564 |
| 1.1 Debt securities | 112,839 | 507,876 | (227,007) | (415,552) | (21,844) |
| 1.2 Equity instruments | 293,180 | 1,444,151 | (208,163) | (1,287,918) | 241,250 |
| 1.3 Units in investment funds | 39,094 | 370,873 | (77,820) | (308,532) | 23,615 |
| 1.4 Loans | 563,024 | 22,798 | (187) | (462,629) | 123,006 |
| 1.5 Other | 14,363 | 127,369 | (187) | (15,008) | 126,537 |
| 2. Financial liabilities held for trading | 407,614 | 431,834 | (342,550) | (489,135) | 7,763 |
| 2.1 Debt securities | 325,828 | 272,992 | (282,588) | (201,527) | 114,705 |
| 2.2 Deposits | - | - | (2) | (11,824) | (11,826) |
| 2.3 Other | 81,786 | 158,842 | (59,960) | (275,784) | (95,116) |
| 3. Financial assets and liabilities: exchange differences | X | X | X | X | 1,019,606 |
| 4. Derivatives | 74,314,354 | 54,607,765 | (73,470,258) | (55,806,237) | (440,490) |
| 4.1 Financial derivatives: | 71,875,673 | 52,699,669 | (70,983,189) | (53,942,193) | (436,154) |
| - on debt securities and interest rates | 62,884,853 | 46,408,346 | (62,500,759) | (46,885,729) | (93,289) |
| - on equity securities and share indices | 7,281,486 | 4,767,369 | (6,889,481) | (5,286,295) | (126,921) |
| - on currency and gold | X | X | X | X | (86,114) |
| - other | 1,709,334 | 1,523,954 | (1,592,949) | (1,770,169) | (129,830) |
| 4.2 Credit derivatives | 2,438,681 | 1,908,096 | (2,487,069) | (1,864,044) | (4,336) |
| Total | 75,744,468 | 57,512,666 | (74,326,172) | (58,785,011) | 1,079,443 |

Part C - Consolidated Income Statement

Section 5 - Fair value adjustments in hedge accounting - Item 90

5.1 Fair value adjustments in hedge accounting: breakdown

(€ '000)

| P&L COMPONENT/VALUES | YEAR 2015 | YEAR 2014 |
|---|---------------------|---------------------|
| A. Gains on: | | |
| A.1 Fair value hedging instruments | 12,775,433 | 22,442,622 |
| A.2 Hedged asset items (in fair value hedge relationship) | 604,578 | 2,596,539 |
| A.3 Hedged liability items (in fair value hedge relationship) | 1,264,093 | 74,252 |
| A.4 Cash-flow hedging derivatives | 3,172 | 29,493 |
| A.5 Assets and liabilities denominated in currency | - | 284 |
| Total gains on hedging activities | 14,647,276 | 25,143,190 |
| B. Losses on: | | |
| B.1 Fair value hedging instruments | (13,125,824) | (21,129,587) |
| B.2 Hedged asset items (in fair value hedge relationship) | (941,731) | (1,168,527) |
| B.3 Hedged liability items (in fair value hedge relationship) | (571,703) | (2,831,751) |
| B.4 Cash-flow hedging derivatives | (22,075) | (22,320) |
| B.5 Assets and liabilities denominated in currency | (89) | (51) |
| Total losses on hedging activities | (14,661,422) | (25,152,236) |
| C. Net hedging result | (14,146) | (9,046) |

Section 6 - Gains (losses) on disposals/repurchases - Item 100

As at December 31, 2015 the disposal/repurchase of financial assets/liabilities generated net gains in the amount of +€380 million (+€686 million in 2014), of which +€427 million on assets and -€47 million on liabilities.

In 2015 net result recognized under sub-item "3. Available-for-sale financial assets - 3.1 Debt securities" was +€351 million and comprised gains on disposal of UniCredit S.p.A. (+€238 million, mainly due to disposal of Italian Government securities and the unwinding of corresponding hedging derivative), Bank Pekao Sa (+€55 million, mainly due to disposal of Polish Government securities), UniCredit Bank Austria Ag (+€25 million, mainly due to disposal of Austrian Government securities), UniCredit Tiriac Bank S.A. (+€20 million, mainly due to disposal of Romanian Government securities).

Net results of sub-item "3. Available-for-sale financial assets - 3.2 Equity Instruments" equal to +€41 million mainly includes gain on disposal of equity investment in Wustenrot & Wurttembergische AG. for +€14 million and Sofia L.P. for +€7 million. Net result also includes gains on disposal of other equity securities realized by UniCredit Bank AG for +€7 million.

The net profit on repurchase of financial liabilities (-€47 million) principally relates to debt securities in issue, of which -€45 million relating to the offer for the partial repurchase of Subordinated Notes issued by UniCredit S.p.A. launched in the second quarter of 2015.

6.1 Gains and losses on disposals/repurchases: breakdown

(€'000)

| ITEMS/P&L ITEMS | YEAR 2015 | | | YEAR 2014 | | |
|---|----------------|------------------|-----------------|----------------|------------------|----------------|
| | GAINS | LOSSES | NET PROFIT | GAINS | LOSSES | NET PROFIT |
| Financial assets | | | | | | |
| 1. Loans and receivables with banks | 10,331 | (109) | 10,222 | 4,325 | (94) | 4,231 |
| 2. Loans and receivables with customers | 139,888 | (121,482) | 18,406 | 129,035 | (116,313) | 12,722 |
| 3. Available-for-sale financial assets | 736,274 | (337,442) | 398,832 | 801,439 | (178,903) | 622,536 |
| 3.1 Debt securities | 685,616 | (334,758) | 350,858 | 454,515 | (135,636) | 318,879 |
| 3.2 Equity instruments | 43,221 | (2,232) | 40,989 | 298,317 | (7,729) | 290,588 |
| 3.3 Units in Investment funds | 7,437 | (452) | 6,985 | 48,606 | (35,538) | 13,068 |
| 3.4 Loans | - | - | - | 1 | - | 1 |
| 4. Held-to-maturity investments | 80 | - | 80 | 4,114 | - | 4,114 |
| Total assets | 886,573 | (459,033) | 427,540 | 938,913 | (295,310) | 643,603 |
| Financial liabilities | | | | | | |
| 1. Deposits with banks | 48,662 | (44,771) | 3,891 | 8 | (5) | 3 |
| 2. Deposits with customers | 343 | (11,781) | (11,438) | 3,544 | (13,025) | (9,481) |
| 3. Debt securities in issue | 50,067 | (89,625) | (39,558) | 151,168 | (99,033) | 52,135 |
| Total liabilities | 99,072 | (146,177) | (47,105) | 154,720 | (112,063) | 42,657 |
| Total financial assets and liabilities | | | 380,435 | | | 686,260 |

As at December 31, 2014 the disposal/repurchase of financial assets/liabilities generated net gains in the amount of +€686 million, of which +€643 million on assets and +€43 million on liabilities.

2014 net result recognized under sub-item "3. Available-for-sale financial assets - 3.1 Debt securities" was +€319 million and comprised gains on disposal of UniCredit S.p.A. (+€121 million, mainly due to disposal of Italian Government securities), Bank Pekao Sa (+€58 million, mainly due to disposal of Polish Government securities), UniCredit Bank Austria Ag (+€56 million, of which +€27 million due to disposal of Italian Government securities), UniCredit Bank Hungary Zrt. (+€39 million, mainly due to disposal of Hungarian Government securities).

Net results of sub-item "3. Available-for-sale financial assets - 3.2 Equity Instruments" was equal to +€291 million and included gain on disposal of Private Equity for €138 million (of which Alliance Boots for +€84 million). Net result also included gains on disposal deriving from exercising the convertible option on equity securities for +€27 million (Risanamento S.p.A.) and on disposal of equity investment in Atlantia S.p.A. for +€77 million and Carlo Tassara S.p.A. for +€32 million.

The net profit on repurchase of financial liabilities principally related to debt securities in issue for +€52 million, of which €49 million relating to the offer for the partial repurchase of Senior Notes issued by UniCredit S.p.A. launched in the second quarter of 2014.

Part C - Consolidated Income Statement

Section 7 - Gains and losses on financial assets/liabilities at fair value through profit or loss - Item 110

Gains and losses on financial assets/liabilities at fair value comprise net gains arising from the valuation of financial assets and liabilities recognized in the accounts, as well as credit and financial derivatives economically associated with them and already recognized under Financial assets/liabilities held for trading (sub-items: "1. Financial derivatives - 1.2 Related to fair value option" and "2. Credit derivatives - 2.2 Related to fair value option").

This table summarizes the net result of assets and liabilities valued at fair value for 2015 and 2014, with y/y changes.

Gains and losses in financial assets and liabilities at fair value through profit or loss: breakdown (€ million)

| TRANSACTIONS/P&L ITEMS | YEAR 2015 | YEAR 2014 | CHANGE |
|--|-----------|-----------|--------|
| Financial assets | (181) | 357 | - 538 |
| Financial liabilities | (5) | (6) | 1 |
| Financial assets and liabilities in currency: exchange differences | - | - | - |
| Financial and credit derivatives | 180 | (293) | 473 |
| Total | (6) | 58 | - 64 |

7.1 Net change in financial assets and liabilities at fair value through profit or loss: breakdown (€ '000)

| TRANSACTIONS/P&L ITEMS | YEAR 2015 | | | | |
|--|--------------------|------------------|-------------------|------------------|------------------|
| | UNREALIZED PROFITS | REALIZED PROFITS | UNREALIZED LOSSES | REALIZED LOSSES | NET PROFIT |
| 1. Financial assets | 123,330 | 77,742 | (290,685) | (90,921) | (180,534) |
| 1.1 Debt securities | 99,991 | 73,171 | (231,972) | (82,769) | (141,579) |
| 1.2 Equity securities | 1,006 | - | (1) | - | 1,005 |
| 1.3 Units in investment funds | 15,555 | 4,571 | (8,727) | (860) | 10,539 |
| 1.4 Loans | 6,778 | - | (49,985) | (7,292) | (50,499) |
| 2. Financial liabilities | 3,947 | 547 | (9,131) | (138) | (4,775) |
| 2.1 Debt securities | 3,947 | 547 | (9,131) | (138) | (4,775) |
| 2.2 Deposits from banks | - | - | - | - | - |
| 2.3 Deposits from customers | - | - | - | - | - |
| 3. Financial assets and liabilities in foreign currency: exchange differences | X | X | X | X | - |
| 4. Credit and financial derivatives | 508,723 | 33,200 | (344,443) | (17,084) | 180,396 |
| Total | 636,000 | 111,489 | (644,259) | (108,143) | (4,913) |

Section 8 - Impairment losses - Item 130

For more information, please see the 2013 Consolidated Accounts - Part E - Information on risks and related risk management policies - A. Credit quality.

8.1 Impairment losses on loans and receivables: breakdown

(€ '000)

| TRANSACTIONS/P&L ITEMS | YEAR 2015 | | | | | | | | YEAR 2014 | |
|--|-------------|-------------|-----------|-------------|-----------|-----------|---------|-------------|--------------|--|
| | WRITE-DOWNS | | | WRITE-BACKS | | | | | | |
| | SPECIFIC | | PORTFOLIO | SPECIFIC | | PORTFOLIO | | | | |
| | WRITE-OFFS | OTHER | | INTEREST | OTHER | INTEREST | OTHER | TOTAL | | |
| A. Loans and receivables with banks | | | | | | | | | | |
| - Loans | - | (11,070) | (25,065) | 150 | 11,692 | - | 4,079 | (20,214) | (6,956) | |
| - Debt securities | - | - | - | - | - | - | 2,974 | (21,319) | (6,743) | |
| B. Loans and receivables with customers | | | | | | | | | | |
| | (518,775) | (7,540,002) | (933,331) | 700,355 | 3,343,333 | - | 887,466 | (4,060,954) | (4,171,457) | |
| Impaired related to purchase agreements | | | | | | | | | | |
| - Loans | (4,387) | (16,471) | - | 4,148 | 9,054 | - | - | (7,656) | (16,724) | |
| - Debt securities | - | - | X | 4,148 | 9,054 | X | X | (7,656) | (16,724) | |
| Other loans | | | | | | | | | | |
| - Loans | (514,388) | (7,523,531) | (933,331) | 696,207 | 3,334,279 | - | 887,466 | (4,053,298) | (4,154,733) | |
| - Debt securities | - | (36,404) | (3,299) | 1,667 | 7,936 | - | 874,929 | (4,035,735) | (4,160,526) | |
| C. Total | | | | | | | | | | |
| | (518,775) | (7,551,072) | (958,396) | 700,505 | 3,355,025 | - | 891,545 | (4,081,168) | (4,178,413) | |

The columns "Write-backs: interest" disclose any increase in the presumed recovery value of impaired positions arising from interest accrued in the year on the basis of the original effective interest rate used to calculate write-downs.

Sub-item B. Loans and receivables with customers - Impaired related to purchase includes write-downs and write-backs related to impaired loans acquired as part of disposals other than business combinations.

Regarding UniCredit S.p.A., it should be noted that the impairment losses on certain non-impaired portfolios incorporate a methodological change in the definition of the Loss Confirmation Period (LCP). This change meant that in 2015 the recording of greater credit allowance for the abovementioned portfolios totalling 123 million, compared to that which would have been applied with the previous methodology. The change in methodology allows better estimation of systematic identification of "loss events", understood as a measure of the deterioration in the financial situation of the counterparty, in line with company procedures adopted in the context of the internal rating system. The change in methodology was recorded as a change in estimate, pursuant to IAS8.35.

It should be noticed that the impairment losses in 2014 benefitted from a change in valuation methodology of doubtful loans operated by UniCredit S.p.A. that resulted in an overall Profit & Loss benefit of €560 million.

Part C - Consolidated Income Statement

8.2 Impairment losses on available for sale financial assets: breakdown (€ '000)

| TRANSACTIONS/P&L ITEMS | YEAR 2015 | | | | YEAR 2014 TOTAL | |
|------------------------------|-------------|-----------------|-------------|--------------|---------------------------|--|
| | WRITE-DOWNS | | WRITE-BACKS | | | |
| | SPECIFIC | SPECIFIC | INTEREST | OTHER | | |
| WRITE-OFFS | OTHER | INTEREST | OTHER | TOTAL | | |
| A. Debt securities | - | (786) | - | 580 | (206) (4,976) | |
| B. Equity instruments | - | (38,830) | X X | (38,830) | (211,988) | |
| C. Units in investment funds | (40) | (23,041) | X | 2,952 | (20,129) (31,630) | |
| D. Loans to banks | - | - | - | - | - | |
| E. Loans to customers | - | - | - | - | - | |
| F. Total | (40) | (62,657) | - | 3,532 | (59,165) (248,594) | |

In 2015 impairment losses on available-for-sale financial assets were -€59 million, principally equity instruments (-€39 million), mainly attributable to: Ergo Versicherung Aktiengesellschaft (-€7 million), Cisfi S.p.A. (-€5 million), FPE (IT) 1 S.p.A. (-€5 million), Bwa Beteiligungs- Und Verwaltungs-Aktiengesellschaft (-€4 million) e Eurofidi Società Consortile Di Garanzia Collettiva Fidi S.C.A.R.L. (-€4 million).

In 2015 impairment losses on units in investment funds were -€20 million, mainly attributable to private equity funds.

In 2014 impairment losses on available-for-sale financial assets were -€249 million, principally equity instruments (-€212 million), mainly attributable to: Istituto Per Il Credito Sportivo Edp (-€71 million, against which the respective provision for risk previously allocated was released), Alitalia - Compagnia Aerea Italiana S.p.A. (-€61 million), Prelios S.p.A. (-€24 million), Risanamento S.p.A. (-€20 million) and Burgo Group S.p.A. (-€11 million).

In 2014 impairment losses on units in investment funds were -€32 million, largely attributable to private equity funds.

8.3 Impairment losses on held-to-maturity investments: breakdown

(€ '000)

| TRANSACTIONS/P&L ITEMS | YEAR 2015 | | | | | | | | YEAR 2014 TOTAL | |
|------------------------|-------------|---------|-----------|----------|-------------|-----------|-------|---------|---------------------------|--|
| | WRITE-DOWNS | | | | WRITE-BACKS | | | | | |
| | SPECIFIC | | PORTFOLIO | SPECIFIC | | PORTFOLIO | | | | |
| | WRITE-OFFS | OTHER | | INTEREST | OTHER | INTEREST | OTHER | TOTAL | | |
| A. Debt securities | - | (6,731) | - | - | 34 | - | 426 | (6,271) | (242) | |
| B. Loans to banks | - | - | - | - | - | - | - | - | - | |
| C. Loans to customers | - | - | - | - | - | - | - | - | - | |
| D. Total | - | (6,731) | - | - | 34 | - | 426 | (6,271) | (242) | |

8.4 Impairment losses on other financial transactions: breakdown

(€ '000)

| TRANSACTIONS/P&L ITEMS | YEAR 2015 | | | | | | | | YEAR 2014 TOTAL | |
|----------------------------------|-------------|-----------|-----------|----------|-------------|-----------|--------|---------|---------------------------|--|
| | WRITE-DOWNS | | | | WRITE-BACKS | | | | | |
| | SPECIFIC | | PORTFOLIO | SPECIFIC | | PORTFOLIO | | | | |
| | WRITE-OFFS | OTHER | | INTEREST | OTHER | INTEREST | OTHER | TOTAL | | |
| A. Guarantees given | - | (126,288) | (50,867) | 267 | 142,973 | - | 28,141 | (5,774) | (59,052) | |
| B. Credit derivatives | - | - | - | - | - | - | - | - | - | |
| C. Commitments to disburse funds | - | (76,635) | (5,277) | 2 | 89,537 | - | 3,616 | 11,243 | (33,187) | |
| D. Other transactions | (36) | (4,833) | (1,046) | - | 3,289 | - | 865 | (1,761) | (904) | |
| E. Total | (36) | (207,756) | (57,190) | 269 | 235,799 | - | 32,622 | 3,708 | (93,143) | |

Part C - Consolidated Income Statement

Section 9 - Premiums earned (net) - Item 150

There are no premiums earned.

Section 10 - Other income (net) from insurance activities - Item 160

There are no income net from insurance activities.

Net result of the insurance business

There is no net result of the insurance business.

Part C - Consolidated Income Statement

Section 11 - Administrative costs - Item 180

11.1 Payroll: breakdown

| TYPE OF EXPENSES/SECTORS | (€ '000) | YEAR 2015 | YEAR 2014 |
|--|----------|--------------------|--------------------|
| 1) Employees | | (8,591,352) | (8,114,451) |
| a) wages and salaries | | (5,811,047) | (5,772,490) |
| b) social charges | | (1,330,121) | (1,304,004) |
| c) severance pay | | (39,535) | (41,077) |
| d) social security costs | | - | - |
| e) allocation to employee severance pay provision | | (22,858) | (37,139) |
| f) provision for retirements and similar provisions: | | 864,899 | (344,407) |
| - <i>defined contribution</i> | | (2,106) | (2,434) |
| - <i>defined benefit</i> | | 867,005 | (341,973) |
| g) payments to external pension funds: | | (286,223) | (264,542) |
| - <i>defined contribution</i> | | (284,984) | (263,251) |
| - <i>defined benefit</i> | | (1,239) | (1,291) |
| h) costs related to share-based payments | | (147,337) | (97,240) |
| i) other employee benefits | | (1,847,607) | (286,618) |
| l) recovery payments seconded employees | | 28,477 | 33,066 |
| 2) Other staff | | (65,095) | (74,436) |
| 3) Directors and Statutory Auditors | | (12,916) | (14,905) |
| 4) Early retirement costs | | - | - |
| Total | | (8,669,363) | (8,203,792) |

See Table 11.3 for details of sub-item f) provision for retirement payments and similar provisions - defined benefit.

See Table 11.4 for details of sub-item i) other employee benefits.

See Part I for details of sub-item h) costs related to share-based payments.

11.2 Average number of employees by category

| | YEAR 2015 | YEAR 2014 |
|------------------------------|----------------|----------------|
| Employees: | 138,946 | 142,142 |
| a) Senior managers | 2,054 | 2,353 |
| b) Managers | 33,591 | 33,767 |
| c) Remaining employees staff | 103,301 | 106,022 |
| Other Staff | 2,549 | 2,830 |
| Total | 141,495 | 144,972 |

Employees by category at year end

| | AMOUNTS AS AT | |
|------------------------------|----------------|----------------|
| | 12.31.2015 | 12.31.2014 |
| Employees: | 136,974 | 140,917 |
| a) Senior managers | 2,030 | 2,078 |
| b) Managers | 33,558 | 33,623 |
| c) Remaining employees staff | 101,386 | 105,216 |
| Other Staff | 2,495 | 2,603 |
| Total | 139,469 | 143,520 |

11.3 Defined benefit company retirement funds: total costs and revenues

(€ '000)

| | YEAR 2015 | YEAR 2014 |
|---|----------------|------------------|
| Current service cost | (180,516) | (141,217) |
| Settlement gains (losses) | 1,198,514 | (107) |
| Past service cost | (1,696) | 416 |
| Interest cost on the DBO | (250,793) | (342,925) |
| Interest income on plan assets | 101,496 | 141,860 |
| Total recognized in profit or loss | 867,005 | (341,973) |

11.4 Other employee benefits

(€ '000)

| | YEAR 2015 | YEAR 2014 |
|----------------------|--------------------|------------------|
| - Seniority premiums | (15,707) | (34,555) |
| - Leaving incentives | (1,540,835) | 4,789 |
| - Other | (291,065) | (256,852) |
| Total | (1,847,607) | (286,618) |

Part C - Consolidated Income Statement

| 11.5 Other administrative expenses: breakdown | | (€ '000) | |
|--|--|--------------------|--------------------|
| TYPE OF EXPENSES/SECTORS | | YEAR 2015 | YEAR 2014 |
| 1) Indirect taxes and duties | | (921,126) | (866,390) |
| 1a. Settled | | (918,937) | (864,654) |
| 1b. Unsettled | | (2,189) | (1,736) |
| 2) Contributions to Resolution Funds and Deposit Guarantee Schemes (DGS) | | (733,908) | (210,927) |
| 3) Miscellaneous costs and expenses | | (4,429,006) | (4,530,204) |
| a) advertising marketing and communication | | (330,449) | (353,221) |
| b) expenses related to credit risk | | (248,618) | (236,450) |
| c) indirect expenses related to personnel | | (234,147) | (242,430) |
| d) Information & Communication Technology expenses | | (1,300,155) | (1,291,161) |
| lease of ICT equipment and software | | (105,048) | (106,179) |
| software expenses: lease and maintenance | | (226,223) | (228,620) |
| ICT communication systems | | (85,491) | (94,183) |
| services ICT in outsourcing | | (725,688) | (715,675) |
| financial information providers | | (157,705) | (146,504) |
| e) consulting and professionals services | | (423,403) | (479,900) |
| consulting | | (280,537) | (310,343) |
| legal expenses | | (142,866) | (169,557) |
| f) real estate expenses | | (1,080,675) | (1,109,100) |
| premises rentals | | (589,389) | (623,181) |
| utilities | | (191,163) | (201,942) |
| other real estate expenses | | (300,123) | (283,977) |
| g) operative costs | | (811,559) | (817,942) |
| surveillance and security services | | (58,852) | (60,807) |
| money counting services and transport | | (75,216) | (74,529) |
| printing and stationery | | (62,468) | (61,636) |
| postage and transport of documents | | (104,737) | (125,366) |
| administrative and logistic services | | (266,096) | (264,058) |
| insurance | | (85,181) | (85,948) |
| association dues and fees and Contributions to the administrative expenses Deposit Guarantee | | (69,498) | (65,037) |
| other administrative expenses - Other | | (89,511) | (80,561) |
| Total (1+2+3) | | (6,084,040) | (5,607,521) |

Income statement for 2014 differs from the figures disclosed in 2014 as the result of: the reclassification of the costs for a preexisting local Resolution Funds with reference to a subsidiary from "Other net operating income" to "Other administrative expenses".

Expenses related to personnel include the expenses that, in compliance with IAS19, do not represent remuneration of the working activity of an employee.

Following the disposal of the subsidiary UniCredit Credit Management Bank, starting from November 2015 credit recovery services have been outsourced to doBank, an entity external to the Group. Costs related to such services amount to €25 million.

Contributions to Resolution and Guarantee Funds

The year 2015 saw the introduction of the contribution schemes from the European Directives No.49 and No.59 of 2014 related to the Deposit Guarantee Schemes (DGS) and Single Resolution Fund (SRF), within the framework of the rules establishing and regulating the Banking Union (involving the banks of the Group in the Euro area and of the other Member States who have joined it). As regards the contribution obligations described below, such schemes have led to costs during the year and will result in costs in future years in respect of the ordinary contribution scheme and the possibility of the need to resort to extraordinary contributions.

The registered costs in 2015, presented under the item Other administrative expenses, amounted to €734 million and relate to:

- a. €478 million for the SRF, relating to the countries where Directive 59 has already been transposed or substantially transposed (the main ones being Germany, Austria and Italy) and corresponding to the estimate of the annual cost for 2015 (subject to adjustments following the definition of the detailed criteria by the competent authorities on the calculation of contributions) and extraordinary ex post contributions requested by each national authority, if any (among which €219 million from UniCredit S.p.A. as described in the following);
- b. €256 million for deposit guarantee funds, including contributions to pre-existing funds and the contributions under the DGS Directive.

With the introduction of the European directive 2014/59/EU, the Regulation on the Single Resolution Mechanism ("BRRD Directive" Regulation (EU) No.806/2014 of the European Parliament and of the Council dated July 15, 2014) established a framework for the recovery and resolution of crises in credit institutions, by setting up a single resolution committee and a single resolution fund for banks (Single Resolution Fund for the 2015 National

Resolution Fund). The regulatory framework dictated by these provisions alters the previous civil and banking regulations by introducing harmonised rules for the prevention and management of banking crises and giving new powers to the National Resolution Authorities. The directive provides for the launch of a compulsory contribution mechanism at a national level that will allow the collection of the target level of resources by December 31, 2024, equal to 1% of the guaranteed deposits of all the authorised institutions in the respective territory. The accumulation period may be extended for a further four years if the funding mechanisms have made cumulative disbursements for a percentage higher than 0.5% of the guaranteed deposits. If, after the accumulation period, the available financial resources fall below the target level, the collection of contributions shall resume until that level has been recovered. In addition, having reached the target level for the first time and, in the event that the available financial resources fall to less than two thirds of the target level, these contributions are set at the level which allows the target level to be reached within a period of six years. The contribution mechanism provides for ordinary annual contribution instalments, with the aim of distributing the costs evenly over time for the contributing banks, and also extraordinary additional contributions, of up to three times the specified annual contributions, when the available financial resources are not sufficient to cover the losses and costs of the interventions.

Directive 2014/49/EU of April 16, 2014 on DGS - Deposit Guarantee Schemes - aims to enhance the protection of depositors through harmonization of the related national legislation. The directive provides for the launch of a mandatory national contribution mechanism that will allow a target level of 0.8% of the amount of its members' covered deposits to be collected by July 3, 2024. The contribution funding resumes when the financing capacity is below the target level, at least until the target level is reached. If, after the target level has been reached for the first time, the available financial resources have been reduced to below two thirds of the target level, the regular contribution shall be set at a level to achieve the target level within six years. The contribution mechanism provides for ordinary annual contribution instalments, with the aim of distributing the costs evenly over time for the contributing banks, and also extraordinary contributions, if the available financial resources of a DGS are insufficient to repay depositors; the extraordinary contributions cannot exceed 0.5% of covered deposits per calendar year, but in exceptional cases and with the consent of the competent authority the DGSs may demand even higher contributions.

The contributory schemes of Directives 49 and 59 described above fall under the scope of the accounting interpretation IFRIC 21 - Levies. Leading to the existence of a progressive series of annual payment obligations, they determine costs in the income statement for the instalment due in each financial year in the form of ordinary and extraordinary contributions, recorded under "Other administrative expenses", when the obligation to pay the annual fee arises pursuant to the law of transposition.

Although Directives 49 and 59 specified the possibility of introducing irrevocable payment commitments as an alternative form of collection to cash contributions, up to a maximum of 30% of the total resources target, in the countries where the Group operates, this kind of collection was not made effective as of December 31, 2015.

Therefore the contributions for 2015 were made via cash payments.

With reference to Italy, Directive No. 59 was transposed with Italian Legislative Decrees Nos. 180 and 181 of November 16, 2015, making the application of the new rules on banking crises immediately effective, including the write-down or conversion of shares and subordinated loans, including securities, when necessary to prevent a crisis, according to the principle of "burden-sharing".

For 2015, the ordinary contribution to the SRF was €73 million for UniCredit S.p.A.

In its capacity as National Resolution Authority ("NRA"), Banca d'Italia, with its Provisions dated November 21, 2015, approved by the Italian Minister of Economy and Finance on November 22, 2015, ordered the launch of a resolution programme (for Banca delle Marche, Banca Popolare dell'Etruria e del Lazio, Cassa di Risparmio di Ferrara, Cassa di Risparmio della Provincia di Chieti). These relate to a restructuring process which resulted in the separation of the Non-Performing loans of the four banks concerned, which flowed into a "bad bank", from the rest of the assets and liabilities, that flowed into four new "bridge banks". As a result of this intervention, the aforementioned ministerial measures led to a request for extraordinary contributions in accordance with Directive 59, established at the maximum rate of three times the ordinary contribution due for 2015. Therefore, UniCredit S.p.A. made an extraordinary contribution of €219 million (equal to 3 times the ordinary annual contribution due in 2015 for the Single Resolution Fund).

The liquidity needed to fund this intervention was provided through a loan which UniCredit participated in. In particular, the intervention of UniCredit entailed:

- the provision of a loan in favour of the Single Resolution Fund for about €783 million (portion of a total loan of €2,350 million disbursed together with Intesa San Paolo and UBI Banca), fully refunded on December 21, 2015 through the liquidity inflow from the ordinary and extraordinary contributions of 2015;
- the provision of funding in favour of the Single Resolution Fund whose value at December 31, 2015 was €516 million in the short term, 18 months minus one day, (portion of a total loan of €1,650 million disbursed along with Intesa San Paolo and UBI Banca) against which the Cassa Depositi e Prestiti has assumed a commitment of financial support in the event of insufficiency of the Fund on the date the loan expires.

It should be noted that with regard to the financing of the resolution of the four banks mentioned above, Italian Legislative Decree 183/2015 also introduced an additional guarantee for 2016, due to the National Resolution Fund, for the payment of contributions of up to twice the ordinary contribution quotas to the Single Resolution Fund, which could be activated if the funds available to the National Resolution Fund net of recoveries arising from the disposal transactions carried out by the Fund from the assets of the four banks mentioned above were not sufficient to cover the bonds, losses and costs payable by the Fund in relation to the measures provided for by the Provisions launching the resolution.

As of the date of this Financial Statements, the process of enacting the law in Italy transposing Directive 2014/49/EU has not yet been completed. Though depending on this transposition, the Italian scheme of deposit guarantees known as the Interbank Deposit Protection Fund proceeded to amend its Statute with a Shareholders' Meeting Resolution dated November 26, 2015, anticipating the introduction of a contributory mechanism ex-ante (aimed at achieving the aforesaid long-term objective with a target of 2024). The costs recorded by UniCredit S.p.A. in "Other administrative expenses" in the fourth quarter of 2015 for the ordinary contribution to the FITD according to this new regime were €32 million.

In relation to the losses incurred by the holders of subordinated loans of the four banks subject to termination under the Italian Decree 183 of 2015, a solidarity fund was established under the 2016 Stability Law (Finance Bill) with a maximum of €100 million; therefore a provision for risks and charges amounting to its stake (€17 million) has set aside.

Part C - Consolidated Income Statement

Pursuant to article 2427, first paragraph of the Italian Civil Code, the fees paid to the auditing firm Deloitte & Touche S.p.A. (and firms in its network) by UniCredit S.p.A and the Italian entities of the UniCredit group relating to FY 2015 were as follows:

- legal audit of annual accounts (including the audit of the first half financial report): €4,108 thousand;
- other checks: €1,683 thousand;
- other non-audit services: €7,683 thousand.

The above amounts are net of VAT and expenses and do not include the audit fees for the annual statements of the investment funds.

Section 12 - Net provisions for risks and charges - Item 190

In 2015 net provisions for risks and charges, which amounted to -€753 million (-€384 million in 2014), were due to expected charges deriving from post-insolvency clawback petitions, claims for damages, litigation and disputes of other nature. This item is updated according to litigation undergoing and its expected outcome.

12.1 Net provisions for risks and charges: breakdown

(€ '000)

| ASSETS/P&L ITEMS | YEAR 2015 | | YEAR 2014 TOTAL |
|----------------------------|--------------------|-------------------------|-----------------------|
| | PROVISIONS | REALLOCATION SURPLUS | |
| 1. Other provisions | | | |
| 1.1 legal disputes | (308,146) | 114,109 | (194,037) |
| 1.2 staff costs | (6) | 338 | 332 |
| 1.3 other | (868,397) | 309,389 | (559,008) |
| Total | (1,176,549) | 423,836 | (752,713) |
| | | | (384,385) |

The item "Net provisions for risks and charges" includes, where applicable, variations in "time value" due to the passing of time and consequent nearing of the expiry for the expected liability.

Section 13 - Impairments/write-backs on property, plant and equipment - Item 200

In 2015 impairment/write-backs on property, plant and equipment amounted to -€678 million (as against -€763 million in 2014). This amount includes €11 thousand million impairment losses on tangible assets held for sale. The breakdown is provided in the table below:

13.1 Impairment on property, plant and equipment: breakdown

(€ '000)

| ASSETS/P&L ITEMS | DEPRECIATION | IMPAIRMENT LOSSES | WRITE-BACKS | YEAR 2015 |
|---|------------------|-------------------|---------------|------------------|
| | | | | NET PROFIT |
| A. Property, plant and equipment | | | | |
| A.1 Owned | (661,216) | (54,735) | 53,229 | (662,722) |
| - used in the business | (591,628) | (16,720) | 18,878 | (589,470) |
| - held for investment | (69,588) | (38,015) | 34,351 | (73,252) |
| A.2 Finance lease | (3,437) | - | - | (3,437) |
| - used in the business | (3,354) | - | - | (3,354) |
| - held for investment | (83) | - | - | (83) |
| Total A | (664,653) | (54,735) | 53,229 | (666,159) |
| B. Non-current assets and groups of assets held for sale | X | (11,605) | 10 | (11,595) |
| - used in the business | X | (321) | - | (321) |
| - held for investments | X | (11,284) | 10 | (11,274) |
| Total A + B | (664,653) | (66,340) | 53,239 | (677,754) |

Section 14 - Impairments/write-backs on intangible assets - Item 210

In 2015 impairments/write-backs on intangible assets were -€475,829 thousand, against -€430,574 thousand in the previous year.

Apart from depreciation, in 2015 the impairment of the other intangible assets with finite life was approximately €9 million.

The breakdown is set out in the table below:

14.1 Impairment on intangible assets: breakdown

(€ '000)

| ASSETS/P&L ITEMS | AMORTISATION | IMPAIRMENT LOSSES | WRITE-BACKS | YEAR 2015 |
|---|------------------|-------------------|-------------|------------------|
| | | | | NET PROFIT |
| A. Intangible assets | | | | |
| A.1 Owned | (465,914) | (9,375) | - | (475,289) |
| - generated internally by the company | (262,036) | (9,033) | - | (271,069) |
| - other | (203,878) | (342) | - | (204,220) |
| A.2 Finance leases | - | - | - | - |
| B. Non-current assets and disposal group classified as held for sale | X | - | - | - |
| Total | (465,914) | (9,375) | - | (475,289) |

With reference to the intangible asset - other, see Part B - Consolidated Balance Sheet - Asset - Section 13 - Intangible Assets.

Part C - Consolidated Income Statement

Section 15 - Other net operating income - Item 220

Other net operating income is a residual item comprising sundry gains and expenses not attributable to other income statement items.

Other net operating income: breakdown (€ '000)

| P&L ITEMS/VALUE | YEAR 2015 | YEAR 2014 |
|-----------------------------------|------------------|------------------|
| Total other operating expense | (809,895) | (827,356) |
| Total other operating revenues | 1,948,438 | 2,090,975 |
| Other net operating income | 1,138,543 | 1,263,619 |

Income statement for 2014 differs from the figures disclosed in 2014 as the result of the reclassification of the costs for a preexisting local Resolution Funds with reference to a subsidiary from "Other net operating income" to "Other administrative expenses".

15.1 Other operating expense: breakdown (€ '000)

| TYPE OF EXPENSE/VALUE | YEAR 2015 | YEAR 2014 |
|--|------------------|------------------|
| Costs for operating leases | (5,084) | (5,019) |
| Non-deductible tax and other fiscal charges | (2,729) | (4,884) |
| Write-downs on leasehold improvements | (72,719) | (55,755) |
| Costs related to the specific service of financial leasing | (122,361) | (130,476) |
| Other | (607,002) | (631,222) |
| Total other operating expenses | (809,895) | (827,356) |

The sub-item "Other" includes:

- various settlements and indemnities of €156 million, €104 million in 2014;
- additional costs for the leasing business of €37 million, €40 million in 2014;
- non-banking business costs €90 million, €156 million in 2014;
- charges relating to Group property of €83 million, €34 million in 2014;
- various payments relating to prior years of €6 million, €9 million in 2014;
- additional costs relating to customer accounts of €14 million, €12 million in 2014.

We can note that as part of the initiatives to optimize the use (also prospective) of the spaces covered by payable rental contracts expenses of €39 million were recognized against a commitment to liquidate a break option for the modification (reduction of the term and of the spaces rented) of the contract relating to the Piazza Cordusio/Palazzo Boggi project.

15.2 Other operating revenues: breakdown (€ '000)

| TYPE OF REVENUE/VALUES | YEAR 2015 | YEAR 2014 |
|---|------------------|------------------|
| A) Recovery of costs | 763,757 | 811,791 |
| B) Other Revenues | 1,184,681 | 1,279,184 |
| Revenues from administrative services | 64,391 | 68,998 |
| Revenues on rentals Real Estate investments (net of operating direct costs) | 115,057 | 112,122 |
| Revenues from operating leases | 146,665 | 143,452 |
| Recovery of miscellaneous costs paid in previous years | 19,825 | 18,856 |
| Revenues on Financial Leases activities | 142,586 | 152,997 |
| Others | 696,157 | 782,759 |
| Total operating revenues (A+B) | 1,948,438 | 2,090,975 |

The sub-item "Other" includes:

- additional income received from leasing business of €40 million, €27 million in 2014;
- income from non-banking business of €267 million, €356 million in 2014;
- various income from Group property of €58 million, €45 million in 2014;
- payments of indemnities and compensation of €71 million, €35 million in 2014.

Section 16 - Profit (Loss) of equity investments - Item 240

In 2015 profit (loss) of associates amounted to +€620 million (+€682 million in 2014), attributable to companies subject to significant influence for +€269 million and to jointly owned companies for +€351 million.

This result consists of **A. Income** of +€694 million and **B. Expense** of -€74 million. In more detail:

- sub-item **A. Income** includes:
 - +€665 million **valuations** related to gains on companies valued at Equity method: Koc Finansal Hizmetler As consolidato (€349 million), Bank Fuer Tirol Und Vorarlberg Aktiengesellschaft (€74 million), Mediobanca Banca di Credito Finanziario S.p.A. (€58 million), Oberbank AG (€47 million), Creditas Vita S.p.A. (€25 million), Oesterreichische Kontrollbank Aktiengesellschaft (€20 million), CNP UniCredit Vita S.p.A. (€15 million), Aviva S.p.A. (€20 million), BKS Bank AG (€19 million);
 - **gains on disposal** of +€28 million, arising from the disposal of the investments in the companies Martur Sunger Ve Koltuk Tesisleri Ticaret Ve Sanayi A. S. (€12 million) and Krajowa Izba Rozliczeniowa SA (€15 million).
- sub-item **B. Expense** includes:
 - -€14 million **write-downs** largely referred to losses on companies valued at Equity method: Megapark Ood (-€3 million), Coinv S.p.A. (-€3 million);
 - -€53 million **impairment losses**, mainly attributable to write-downs on investments subject to significant influence, mainly including Compagnia Aerea Italiana S.p.A. (-€37 million) and Torre Sgr S.p.A. (-€13 million);
 - -€7 million **loss on disposal**, mainly attributable to the impact arising from the dilution of holding percentage of Oberbank AG (-€6 million).

We can note that the portion of gains and losses on disposal attributable to measurement at fair value of any equity interests retained at the date of losing control amounted to +€2 million and refers to measurement at fair value of 6% of the equity investment in Krajowa Izba Rozliczeniowa SA, classified in the "Financial assets available for sale" portfolio.

16.1 Profit (Loss) of investments: breakdown

(€ '000)

| P&L ITEMS/SECTORS | YEAR 2015 | YEAR 2014 |
|--|-----------------|------------------|
| 1) Jointly owned companies - Equity | | |
| A. Income | 351,367 | 335,983 |
| 1. Revaluations | 351,367 | 335,983 |
| 2. Gains on disposal | - | - |
| 3. Writebacks | - | - |
| 4. Other gains | - | - |
| B. Expense | - | (52) |
| 1. Writedowns | - | (52) |
| 2. Impairment losses | - | - |
| 3. Losses on disposal | - | - |
| 4. Other expenses | - | - |
| Net profit | 351,367 | 335,931 |
| 2) Companies subject to significant influence | | |
| A. Income | 342,331 | 517,448 |
| 1. Revaluations | 313,779 | 280,290 |
| 2. Gains on disposal | 28,472 | 237,158 |
| 3. Writebacks | 80 | - |
| 4. Other gains | - | - |
| B. Expense | (73,615) | (171,072) |
| 1. Writedowns | (13,479) | (77,655) |
| 2. Impairment losses | (52,689) | (67,484) |
| 3. Losses on disposal | (7,447) | (25,933) |
| 4. Other expenses | - | - |
| Net profit | 268,716 | 346,376 |
| Total | 620,083 | 682,307 |

Part C - Consolidated Income Statement

In 2014 profit (loss) of associates amounted to +€682 million, attributable to companies subject to significant influence for €346 million and to jointly owned companies for +€336 million.

This result consisted of **A. Income** of +€853 million and **B. Expense** of -€171 million. In detail:

- sub-item **A. Income** included:

- +€616 million **valuations** related to gains on companies valued at Equity method: Koc Finansal Hizmetler As consolidato (€336 million), Oberbank AG (€44 million), Mediobanca Banca di Credito Finanziario S.p.A. (€39 million), Bank Fuer Tirol Und Vorarlberg Aktiengesellschaft (€34 million), Oesterreichische Kontrollbank Aktiengesellschaft (€32 million), Creditras Vita S.p.A. (€26 million), Ca Immobilien Anlagen Aktiengesellschaft (€26 million), CNP UniCredit Vita S.p.A. (€17 million), BKS Bank AG (€15 million), Sia S.p.A. (€12 million);
- **gains on disposal** of €237 million, arising from the disposal of the investments in the companies Sia S.p.A. (€132 million), Coinv S.p.A. (€58 million), Ca Immobilien Anlagen Aktiengesellschaft (€20 million), Neep Roma Holding S.p.A. (€19 million), Sw Holding S.p.A. (€5 million).

- sub-item **B. Expense** included:

- -€78 million **write-downs** largely referred to losses on companies valued at Equity method: Fenice Holding S.p.A. (-€56 million), Neep Roma Holding S.p.A. (-€9 million), Barn Bv (-€6 million);
- -€67 million impairment losses, mainly attributable to write-downs on investments measured using the Equity method, including Bks Bank AG (-€31 million) as resulted by impairment test procedure, Aviva Vita S.p.A. (-€22 million, against which we proceeded to release the respective provisions for risks previously set aside), Fenice S.r.l. (-€10 million);
- -€26 million **loss on disposal**, mainly attributable to the impact arising from the decrease of holding percentage of both Ca Immobilien Anlagen Aktiengesellschaft (-€17 million) before the date of sale and Bks Bank AG (-€7 million).

We could note that the portion of gains and losses on disposal attributable to measurement at fair value of any equity interests retained at the date of losing control amounted to +€22 million and referred to measurement at fair value of 4% of the equity investment in Sia S.p.A., classified in the "Financial assets available for sale" portfolio.

Section 17 - Gains and losses on tangible and intangible assets measured at fair value -
Item 250

17.1 Net gains (losses) on property, plant and equipment and intangible assets measured at fair value: breakdown

(€ '000)

| ASSETS/P&L COMPONENTS | REVALUATIONS | WRITEDOWNS | YEAR 2015 | | NET PROFIT | |
|--|--------------|----------------|----------------------|----------|----------------|--|
| | | | EXCHANGE DIFFERENCES | | | |
| | | | POSITIVE | NEGATIVE | | |
| A. Property, plant and equipment | - | (1,888) | - | - | (1,888) | |
| A.1 Owned: | - | (1,888) | - | - | (1,888) | |
| - <i>used in the business</i> | - | - | - | - | - | |
| - <i>held for investment</i> | - | (1,888) | - | - | (1,888) | |
| A.2 Held by finance leases: | - | - | - | - | - | |
| - <i>used in the business</i> | - | - | - | - | - | |
| - <i>held for investment</i> | - | - | - | - | - | |
| B. Intangible assets | - | - | - | - | - | |
| B.1 Owned: | - | - | - | - | - | |
| <i>B.1.1 generated internally by the company</i> | - | - | - | - | - | |
| <i>B.1.2 other</i> | - | - | - | - | - | |
| B.2 Held by finance leases | - | - | - | - | - | |
| Total | - | (1,888) | - | - | (1,888) | |

Part C - Consolidated Income Statement

Section 18 - Impairment of goodwill - Item 260

There is no impairment of goodwill.

Section 19 - Gains (losses) on disposals of investments - Item 270

At December 31, 2015 **gains (losses) on disposals of investments** were +€114 million (+€319 million in 2014) and comprised:

A. Property

Net gains of +€71 million (+€80 million in 2014). This item includes the results of the property rationalization carried out by companies of subgroup HVB (+€31 million) including European-Office-Fonds (+€18 million), Hvb Gesellschaft Fur Gebaude Mbh & Co Kg (+€7 million), Rhoterra Gesellschaft Fur Immobilienverwaltung Mbh (+€5 million), by UniCredit S.p.A. (+€23 million), by companies of subgroup Baca (+€11 million).

B. Other assets

Net gains of +€43 million (+€239 million in 2014). This item includes:

- €9 million net gains on disposal of equity investments, mainly relating to the disposal of group PlanetHome AG (+€5 million), Pioneer Investment Management Shareholder Services Inc. (+€3 million), Center Heinrich-Collin-Strasse1 Vermietungs GmbH U.Co Kg (+€3 million);
- €34 million net gains on disposal of other assets, mainly realized by UniCredit Bank Hungary Zrt. (+€10 million), by UniCredit Bank Ag (+€8 million) and by UniCredit S.p.A. (+€11 million).

We can note that during 2015 no transactions were carried out that would have entailed significant recognitions of gains and losses attributable to measurement at fair value of any equity interests retained at the date of losing control.

19.1 Gains and losses on disposal of investments: breakdown

(€ '000)

| P&L COMPONENTS/SECTORS | YEAR 2015 | YEAR 2014 |
|------------------------|----------------|----------------|
| A. Property | | |
| - gains on disposal | 71,247 | 126,455 |
| - losses on disposal | (740) | (45,809) |
| B. Other assets | | |
| - gains on disposal | 56,150 | 262,188 |
| - losses on disposal | (12,839) | (23,475) |
| Net Profit | 113,818 | 319,359 |

At December 31, 2014 **gains (losses) on disposals of investments** were €319 million and comprised:

A. Property

Net gains of €80 million. This item included the results of the property rationalization carried out by companies of subgroup Baca including Rigel Immobilien GmbH (€34 million, relating to the sale of the property Mariahilferstr.), 5 companies of group Nordbahnhof Holding (€13 million), Universale International Realitaeten GmbH (€9 million, relating to the sale of landplots), UniCredit Bank Austria Ag (€5 million) and by a company of subgroup HVB, Terreno Grundstucksverwaltung GmbH & Co. Entwicklungs- Und Finanzierungsvermittlungs-Kg (€17 million, relating to the sale of a land).

B. Other assets

Net gains of €239 million. This item included:

- €227 million net gains on disposal of equity investments, mainly related to the disposal of Dab Bank Ag and Direktanlage At Ag (€162 million), Schottengasse 6-8 Immobilien GmbH Und Co Og (€38 million), Neep Roma Holding S.p.A. (€28 million), Istraturist Umag, Hotelijerstvo Turizam I Turistica Agencija Dd (€6 million), Mezzanine Finanzierungs Ag (€2 million), Chiyoda Fudosan Gk (-€8 million), UniCredit Caib Securities Uk Ltd. (-€3 million);
- €12 million net gains on disposal of other assets, mainly related to gain of UniCredit Tiriac Bank S.A. relating to the sale of RBS portfolio (€5 million) gain relating to the sale of other assets of Mobility Concept GmbH (€3 million).

We could note that during 2014 no transactions were carried out that would have entailed significant recognitions of gains and losses attributable to measurement at fair value of any equity interests retained at the date of losing control.

Part C - Consolidated Income Statement

Section 20 - Tax expense (income) related to profit or loss from continuing operations -

Item 290

Each Country has its own tax system, therefore the determination of the taxable base and tax rates and the nature, type and timing of formal requirements may differ, sometimes considerably. These differences also exist within EU Member States.

In respect of the Countries where UniCredit group operates, Italy, Germany, Austria and the United States, all have domestic tax consolidation regimes. While the United Kingdom does not have a domestic tax consolidation regime, tax losses can nonetheless be transferred between entities of the same Group.

Tax consolidation rules also differ from Country to Country, sometimes markedly. Generally speaking, the main and common benefit of a domestic tax consolidation regime is the offsetting of profits and losses of companies and entities belonging to the same tax consolidation perimeter.

The requirements to be included in a domestic tax consolidation regime can be very different from those set for the purpose of accounting consolidation for a banking group according to the international IAS/IFRS or local accounting standards.

As for tax rates, and with reference to the Group's key Countries, the nominal corporate income tax rate is 31.4% in Germany (also taking into account the "solidarity surcharge" and the municipal trade tax), 25% in Austria, 19% in Poland, 10% in Bulgaria, 16% in Romania, 20% in Turkey, 19% in the Czech Republic, and 20% in Russia, while in Hungary a progressive rate (10%-19%) is applied according to the taxable base.

In addition, the corporate income tax rate is 20.25% in the United Kingdom, 12.5% in Ireland, 29.22% in Luxembourg, 35% in the United States and 25% in China.

In Italy, the nominal corporate income tax (IRES) rate is 27.5%, to which the Italian Regional Tax on Productive Activities (IRAP) rate at a rate of 4.65% for the banking sector must be added (each Region is entitled to autonomously increase the rate by a surcharge of 0.92% up to a maximum nominal rate of 5.57%, plus an additional surcharge of 0.15% provided for Regions that have a healthcare deficit status); IRAP has a different taxable base from the one provided for in respect of IRES.

As for the Holding Company, with respect to financial year 2015, please note that:

- Based on the guidelines provided by the Revenue Agency with Resolution No.55 of May 29, 2015, deferred tax assets were converted into tax credits for an amount of €114 million with regard to the 2013 financial loss. In this Resolution, the Revenue Agency recognised, for tax purposes, the possibility to convert into tax credit a portion of the deferred tax assets accrued on the goodwill stepped-up for tax purposes pursuant to Art.23, Paragraph 12 of Law Decree No.98 of December 29, 2011 - which introduced Paragraph 10-bis under Art.15 of Decree Law No.185 of November 29, 2008 - in respect of which clarifications were pending after Banca d'Italia Communication issued on May 8, 2013 which disregarded the computation of such goodwill for the purposes of calculating Core Tier1. In 2015 there were no further conversions of deferred tax assets into tax credits (pursuant to Art.2, Paragraphs 55-58 of Decree Law No.225 of December 29, 2010), because the 2014 period closed with a financial profit and a positive tax result.
- Art.1, Paragraphs 20-24 of Law No.190 of December 23, 2014 (2015 Stability Law) introduced the provision that costs incurred in relation to personnel employed with a permanent work contract are deductible for IRAP purposes. Current IRAP came down by €143 million with the application of these provisions. Furthermore, the IRAP deferred tax assets increased by a net amount of €41.6 million, due to the application of the rules providing for the deferred deduction of personnel costs accrued in the Risks Funds (Revenue Agency Circular letter 22/E of June 9, 2015);
- Art.16 of Law Decree No.83 of June 27, 2015 introduced the full deductibility, for both IRES and IRAP purposes, in the period of financial accrual of the loan loss provisions based on estimates, while the previous tax regulation provided for the deductibility of said items over five financial periods in equal installments. Only for 2015 financial period, the deductibility is limited to 75%.
- In 2015 there is a progressive additional reduction of the tax benefit allowed for equity increases (ACE - Allowance for Economic Growth), despite the fact that the rate for calculating the benefit increased from 4% to 4.5% pursuant to the Stability Law for 2014 (Law No.147 of December 27, 2013), due to the reduction in equity associated with the distribution of reserves to shareholders as dividends and the decrease provided for by ACE regulation in the case of capital or equity contributions to subsidiaries. The ACE benefit for 2015 is €23.8 million.

20.1 Tax expense (income) related to profit or loss from continuing operations: breakdown

(€ '000)

| P&L COMPONENTS/SECTOR | YEAR 2015 | YEAR 2014 |
|--|-----------------|--------------------|
| 1. Current tax (-) | (944,954) | (1,903,397) |
| 2. Adjustment to current tax of prior years (+/-) | 106,257 | 250,405 |
| 3. Reduction of current tax for the year (+) | 125,247 | 55,735 |
| 3. bis Reduction in current tax for the year due tax credit under L.. 214/2011 (+) | 174,255 | 2,647,472 |
| 4. Changes to deferred tax assets (+/-) | 285,408 | (1,772,891) |
| 5. Changes to deferred tax liabilities (+/-) | 199,196 | (444,566) |
| 6. Tax expense for the year (-) | (54,591) | (1,167,242) |

20.2 Reconciliation of theoretical tax charge to actual tax charge

(€ '000)

| | YEAR 2015 | YEAR 2014 |
|--|------------------|--------------------|
| Total profit or loss before tax from continuing operations (item 280) | 2,395,965 | 3,679,395 |
| Theoretical tax rate | 27.5% | 27.5% |
| Theoretical computed taxes on income | (658,890) | (1,011,834) |
| 1. Different tax rates | 65,130 | 216,606 |
| 2. Non-taxable income - permanent differences | 664,882 | 581,385 |
| 3. Non-deductible expenses - permanent differences | (166,600) | (394,129) |
| 4. Different fiscal laws/IRAP | (14,151) | (186,511) |
| a) IRAP (italian companies) | 29,586 | (207,768) |
| b) other taxes (foreign companies) | (43,737) | 21,257 |
| 5. Prior years and changes in tax rates | 293,451 | 150,792 |
| a) effects on current taxes | 221,382 | 195,492 |
| - tax loss carryforward/unused tax credit | 125,241 | 55,568 |
| - other effects of previous periods | 96,141 | 139,924 |
| b) effects on deferred taxes | 72,069 | (44,700) |
| - changes in tax rates | 1,200 | 792 |
| - new taxes incurred (+) previous taxes revocation (-) | 124 | 1,244 |
| - true-ups/ adjustments of the calculated deferred taxes | 70,745 | (46,736) |
| 6. Valuation adjustments and non-recognition of deferred taxes | (229,964) | (314,604) |
| a) deferred tax assets write-down | (85,703) | (35,919) |
| b) deferred tax assets recognition | 190,929 | 25,666 |
| c) deferred tax assets non-recognition | (222,724) | (54,458) |
| d) deferred tax assets non-recognition according to IAS12.39 and 12.44 | (109,254) | (260,995) |
| e) other | (3,213) | 11,102 |
| 7. Amortization of goodwill | - | - |
| 8. Non-taxable foreign income | 15,117 | 10,748 |
| 9. Other differences | (23,565) | (219,694) |
| Recognized taxes on income | (54,591) | (1,167,241) |

Any discrepancies in this table and between data shown are solely due to the effect of rounding.

Part C - Consolidated Income Statement

Section 21 - Profit (Loss) after tax from discontinued operations - Item 310

21.1 Profit (Loss) after tax from discontinued operations: breakdown (€ '000)

| P&L ITEMS/SECTORS | YEAR 2015 | YEAR 2014 |
|---|------------------|------------------|
| 1. Income | 383,508 | 440,632 |
| 2. Expenses | (388,538) | (585,661) |
| 3. Valuation of discontinued operations and related liabilities | (297,754) | - |
| 4. Profit (Loss) on disposal | 36,373 | - |
| 5. Tax | (29,015) | 20,903 |
| Profit (Loss) | (295,426) | (124,126) |

In 2015 and 2014 the two groups recognized in item 310. "Profit (loss) after tax from discontinued operations" refer to the Ukrainian subsidiaries (Ukrotsbank and its subsidiaries) and Immobilien Holding group companies.

Transfer of Ukrotsbank ("USB") to ABH Holdings (Alfa Group)

In March 2015 a debt forgiveness operation was carried out relative to the subsidiary USB, already classified as held for sale as of December, 31 2014, amounting to US\$250 million and relating to pre-existing loans granted by UniCredit Bank Austria and UniCredit S.p.A. Among other things, this operation also increased the capital ratios. In addition, at the end of June 2015, a capital increase of US\$250 million was carried out at USB (through the conversion of existing loans of UniCredit Bank Austria AG into equity) to further strengthen the bank's capital base. As at the end of December 2015, USB complied with the minimum capital adequacy level defined by the local supervisory authority. However, further negative development of the economic conditions and/or of the Ukrainian currency UAH and further protraction of the conflict in the region may significantly impact USB ability to comply with regulatory requirements, in particular as concerns minimum capital requirements. Therefore, and in addition to the capital measures undertaken, UniCredit Bank Austria AG has issued a letter of guarantee in favour of USB in order to support USB's operations also prior to its future sale as well as to sustain the bank's managerial plans.

The contribution of USB and its subsidiaries to the income statement for the financial year, classified based on IFRS5, was negative at €127 million, to which is added valuation losses of €298 million in 2015. These valuation losses increase the total value of writedowns against said disposal to €498 million (€200 million recognised in 2013). As an effect of these writedowns, the book value of the equity investment was brought to zero and total writedowns reflect the best estimate of the expected results from the transfer, based on the binding agreement signed on December 31, 2015 with the Alfa Group. In particular, this agreement foresees the transfer by UCG of its exposures in relation to USB to ABH Holdings SA ("ABHH" - a holding with its registered office Luxembourg, with investments in banking activities in Russia and countries of the former Soviet Union), in exchange for newly issued shares representing 9.9% of the capital after the transfer. The agreements signed foresee specific protections benefiting both parties, including the possibility for UCG to appoint a member of the ABHH Board of Directors and the activation of a listing process for ABHH, as well as the release of the normal guarantees for this type of transactions by UCG. In addition, the parties have established a Put and Call options mechanism regarding UCG's equity investment in ABHH, which can be activated 5 years after the completion of the transaction.

At December 31, 2015, the Group's exposure to the subsidiary USB includes, in addition to the equity investment, loans totalling around €380 million (which are eliminated for accounting purposes when the consolidated financial statements are prepared).

UCG's exposures which will be transferred pursuant to the binding agreement include, in addition to the equity investment, loans granted by Group companies to the subsidiary USB. Total writedowns also take into consideration the planned transfer of the loans and were calculated, in consideration of the transaction structure, on the basis of the estimated economic value of the assets transferred and that of all the assets and rights foreseen as payment for their transfer.

As of the date the transfer takes effect, expected to occur in 2016 upon completion of the authorisation process, the equity investment obtained in ABHH will be recognised, reflecting its updated valuation for initial recognition purposes as of said date. Additionally, on said date, as required under IFRS5, the cumulative effects of the Exchange Fluctuations Reserve (equal to €701 million as of December 31, 2015 but subject to updating as of the date the transfer takes effect based on prevailing market conditions) will be recognised in the UCG income statement without, however, any impact on the Group's overall equity level.

21.2 Breakdown of tax on discontinued operations (€ '000)

| | YEAR 2015 | YEAR 2014 |
|--|-----------------|---------------|
| 1. Current tax (-) | (54,271) | (3,522) |
| 2. Changes in deferred tax assets (+/-) | (4,961) | 35,514 |
| 3. Changes in deferred tax liabilities (+/-) | 30,217 | (11,089) |
| 4. Income tax (-1+/-2+/-3) | (29,015) | 20,903 |

Section 22 - Minorities gains (losses) - Item 330

The profit for 2015 attributable to minority interests amounted to €352 million.

Among the largest contributions we can note that attributable to the minority shareholders of the Bank Pekao S.A. Group, the contribution of the UniCredit Bank Austria AG Group, that of the UniCredit Bank AG Group and that of FinecoBank S.p.A.

The profit for 2014 attributable to minority interests was equal to €380 million.

22.1 Breakdown of item 330 "Minority gains (losses)"

(€ '000)

| | 2015 | 2014 |
|--|----------------|-----------------|
| Consolidated equity investments with significant minority interests | 353,830 | 404,385 |
| Bank Pekao SA Group | 266,443 | 316,546 |
| UniCredit Bank AG Group | 7,360 | 11,290 |
| UniCredit Bank Austria AG Group | 14,064 | 24,837 |
| Fineco Bank S.p.A | 65,963 | 51,712 |
| Other equity investments | (954) | (24,474) |
| Other consolidation adjustments | (1,168) | 288 |
| Total | 351,708 | 380,199 |

Section 23 - Other information

Section 25 - Other Information

Section 24 - Earnings per share

24.1 and 24.2 Average number of diluted shares and other information

| | YEAR 2015 | YEAR 2014 |
|--|---------------|---------------|
| Net profit for the period attributable to the Group (thousands of €) | 1,593,831 | 1,972,362 |
| Average number of outstanding shares | 5,829,820,906 | 5,740,053,411 |
| Average number of potential dilutive shares | 22,064,400 | 8,446,613 |
| Average number of diluted shares | 5,851,885,307 | 5,748,500,025 |
| Earnings per share (€) | 0.27 | 0.34 |
| Diluted earnings per share (€) | 0.27 | 0.34 |

€100,409 thousand was deducted from 2015 net profit of €1,694,240 thousand due to disbursements charged to equity made in connection with the contract of usufruct on treasury shares agreed under the 'cashes' transaction (€35,466 thousand was deducted from 2014 net profits).

Average of outstanding shares is net of treasury shares and of further 96,756,406 shares held under a contract of usufruct.

Part D - Consolidated Comprehensive Income

Consolidated Analytical Statement of Comprehensive Income

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Part D - Consolidated Comprehensive Income

Comprehensive income is disclosed in the table below as per IAS1.

This table shows comprehensive income not recognized in the profit (loss) for the period in accordance with IFRS, divided into:

- “comprehensive income that may be reclassified to profit or loss”: including income and expense items whose reserves may be reclassified to profit or loss under IFRS in case of disposal/impairment loss;
- “comprehensive income not reclassified to profit or loss”: including income and expense items whose reserves are not reclassified to profit or loss under IFRS in case of disposal/impairment loss;

The following are included to this end:

- changes in value recognized in the period contra revaluation reserves relating to:
 - available-for-sale financial assets;
 - property, plant and equipment;
 - intangible assets;
 - foreign investment hedges;
 - cash flow hedges;
 - exchange differences;
 - actuarial gains (losses) on employee defined-benefit plans;
- with respect to comprehensive income that may be reclassified to profit or loss, reclassification adjustments, i.e. amounts reclassified in the profit (loss) of the current financial year already recognized as comprehensive income for the same year or previous years.

The above changes in value relating to non-current assets held for disposal and shareholdings valued at net equity are disclosed separately.

Consolidated Analytical Statement of Comprehensive Income

(€ '000)

| ITEMS | YEAR 2015 | | |
|---|----------------------|------------|------------------|
| | BEFORE TAX EFFECT | TAX EFFECT | AFTER TAX EFFECT |
| 10. Net profit (loss) for the year | X | X | 2,045,948 |
| Other comprehensive income not reclassified to profit or loss | | | |
| 20. Property, plant and equipment | - | - | - |
| 30. Intangible assets | - | - | - |
| 40. Defined benefit plans | 848,084 | (224,297) | 623,787 |
| 50. Non-current assets classified as held for sale | - | - | - |
| 60. Portion of revaluation reserves from investments valued at equity | 2,588 | (494) | 2,094 |
| Other comprehensive income that may be reclassified to profit or loss | | | |
| 70. Hedges of foreign investments: | - | - | - |
| a) fair value changes | - | - | - |
| b) reclassification to profit or loss | - | - | - |
| c) other changes | - | - | - |
| 80. Exchange differences: | (253,168) | - | (253,168) |
| a) changes in value | - | - | - |
| b) reclassification to profit or loss | - | - | - |
| c) other changes | (253,168) | - | (253,168) |
| 90. Cash flow hedges: | (252,138) | 76,338 | (175,800) |
| a) fair value changes | (162,561) | 53,504 | (109,057) |
| b) reclassification to profit or loss | 4,200 | (1,397) | 2,803 |
| c) other changes | (93,777) | 24,231 | (69,546) |
| 100. Available-for-sale financial assets: | 337,488 | (51,060) | 286,428 |
| a) fair value changes | 493,420 | (102,357) | 391,063 |
| b) reclassification to profit or loss | (195,336) | 53,258 | (142,078) |
| - impairment losses | (9,422) | 21 | (9,401) |
| - gains/losses on disposals | (185,914) | 53,237 | (132,677) |
| c) other changes | 39,404 | (1,961) | 37,443 |
| 110. Non-current assets classified as held for sale: | 4,499 | (733) | 3,766 |
| a) fair value changes | 852 | (234) | 618 |
| b) reclassification to profit or loss | 2,775 | (499) | 2,276 |
| c) other changes | 872 | - | 872 |
| 120. Portion of revaluation reserves from investments valued at equity: | (375,609) | 17,718 | (357,891) |
| a) fair value changes | (23,083) | 8,342 | (14,741) |
| b) reclassification to profit or loss | (34,565) | 4,764 | (29,801) |
| - impairment losses | (253) | - | (253) |
| - gains/losses on disposals | (34,312) | 4,764 | (29,548) |
| c) other changes | (317,961) | 4,612 | (313,349) |
| 130. Total other comprehensive income | 311,744 | (182,528) | 129,216 |
| 140. Comprehensive income after tax (Item 10+130) | 311,744 | (182,528) | 2,175,164 |
| 150. Consolidated comprehensive income attributable to minorities | (36,034) | 6,517 | (322,191) |
| 160. Consolidated comprehensive income attributable to the Parent Company | 275,710 | (176,011) | 1,852,973 |

Part E - Information on risks and related risk management policies

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Note:

The document "Disclosure by Institutions" (Pillar III of Basel 3) is published on UniCredit group's website (<https://www.unicreditgroup.eu/it/investors/third-pillar-basel-two-and-three.html>) according to the deadline defined in the relevant regulations.

Part E - Information on risks and related risk management policies

The information provided in Part E refers to the Banking Group, with the exception of Tables A.1.1, A.1.2.

In this regard, please note that the Banking Group includes the banking, financial and support companies that form the Group registered under Art.64 of the Consolidated Law on Banking and, conventionally, the banking, financial and support companies consolidated proportionately for regulatory purposes.

The information presented in the aforementioned Tables A.1.1, A.1.2 refers to IFRS10 Scope of Consolidation, which differs from the Banking Group based on regulatory scope of consolidation, as a result of:

- the inclusion of subsidiaries consolidated line by line (following IFRS10) but not belonging to the Banking Group;
- the adoption of the equity method, in accordance with IFRS11, to account for jointly owned entities consolidated proportionately for regulatory purposes.

Since insurance companies and other companies don't represent a significant business - if compared to banking group - there is no specific section of this document on their risks and related risk management policies.

Risk Management in UniCredit Group

UniCredit group monitors and manages its risks through tight methodologies and procedures proving to be effective through all phases of the economic cycle.

The control and steering of the Group's risks is performed by the Parent Company's Group Risk Management function which pursues its steering, coordination and control role in particular through the "Portfolio Risk Managers" which are responsible for the relevant risks from a Group perspective. Furthermore, the model considers a specific point of reference for Italy through the "CRO Italy" function, to which the responsibilities related to credit, operational and reputational risks of the Italian perimeter, as well as the managerial coordination of the Risk Management functions in the Italian Legal Entities, have been assigned.

In particular, the Risk Management function is responsible for the following tasks:

- optimizing the quality of the Group's assets and minimizing the cost of risk in accordance with the risk/profitability goals set for the business areas;
- ensuring the definition and strategic steering of the Group's risk management policies;
- defining and supplying the Heads of the Business Functions and Entities with the criteria for assessing, managing, measuring, monitoring and communicating risk. It also ensures that the procedures and systems designed to control risk at Group and individual Entity level are coherent;
- helping to strengthen a risk culture across the Group by risk training initiatives and developing highly qualified staff, in conjunction with the competent COO functions;
- helping to find ways to rectify asset imbalances, where needed in conjunction with Planning, Finance and Administration;
- supporting the Business Functions to achieve their goals, including by assisting in the development of products and business initiatives (e.g. innovation of credit products, competitive opportunities linked to Basel accords, etc.);
- supporting the CEO in defining the Group Risk Appetite proposal, to be shared in the Group Risk & Internal Control Committee and submitted for approval to the Board of Directors, as preliminary and preparatory step for the annual and multi-year budget plan pertaining to the CFO.

Furthermore, the Group CRO is responsible for ensuring the CEO and the Board of Directors the coherence of the Group Risk Appetite with the Group strategic guidelines, as well as the coherence of the budget goals with the Group Risk Appetite setting and the periodical monitoring of the Risk Appetite Framework (RAF). The CFO remains responsible for monitoring the performances of the Group and of the business functions, in order to identify possible underperforming areas and the related corrective measures.

Consistently with the Risk Management function architecture and in order to strengthen the capacity of independent steering, coordination and control of Group risks, improving the efficiency and the flexibility on the risk decision process and addressing the interaction among the relevant risk stakeholders, three distinct levels of Risk Committees are in place:

- the "Group Risk & Internal Control Committee"⁽⁶⁾ responsible for the Group strategic risk decisions: establishing policies, guidelines, operational limits and the methodologies for the measurement, management and control of risks. It is, moreover, supporting the Group CEO in the management and oversight of the Internal Control System ("ICS").
- the "Group Portfolio Risks Committees", tasked with addressing, controlling and managing the different portfolio risks;
- the "Transactional Committees" in charge of evaluating and approving the single counterparties/transactions impacting the overall portfolio risk profile.

(6) In order to enhance the supervision on the management of the Internal Control System and as a further step in simplification of governance processes, effective 1st October 2015, the Group Risk & Internal Control Committee has been set-up, directly chaired by the CEO. This new Committee is embedding the activities of the former Group Risk Committee (GRC) and Internal Control Coordination Committee (ICCC), allowing a more effective interaction and a closer link between risk management and internal control activities.

The Board of Directors, pursuant to the provisions of the Self-Regulatory Code, and under Banca d'Italia supervisory provisions, is supported by the Internal Control & Risk Committee, established among Board members, in order to foster an efficient information and advisory system that enables it to better assess risk related topics for which it is responsible. Further information on corporate governance, inclusive of the Internal Control & Risk Committee and the number of times the this committee has met, is included in the document "Corporate Governance Report", published on the Group Internet site in the section: Governance » Governance system & policies » Corporate Governance report (<https://www.unicreditgroup.eu/en/governance/governance-system-and-policies.html>).

Internal Capital Adequacy Assessment Process (ICAAP) and Risk Appetite

Measuring the risk profile is a fundamental element of the Internal Capital Adequacy Assessment Process under Basel Pillar II.

The Group's approach to ICAAP relies on the definition of the "Risk Governance", as a preliminary requirement, while the process consists of the following phases:

- perimeter definition and risk identification;
- risk profile measurement;
- risk appetite setting and capital allocation; and
- monitoring and reporting.

Capital adequacy is assessed considering the balance between the assumed risks, both Pillar I and Pillar II, and the available capital. With respect to Pillar II, the relevant metric is the Risk Taking Capacity, which is the ratio between available capital (Available Financial Resources, AFR) and Internal Capital.

A milestone of the ICAAP is the Risk Appetite, which in UniCredit is defined as the level of risk that the Group is prepared to accept in pursuit of its strategic objectives and business plan, taking into account the interest of its customers and shareholders as well as capital and other requirements. The Group Risk Appetite is approved on an annual basis by the Board of Directors and is regularly monitored and reported, at least quarterly, to the relevant committees, with the aim to ensure that the Group develops within the desired risk return profile set by the Board. At local level, the risk appetite is set for the main Legal Entities and Subgroups and approved by the local competent functions.

Various level of thresholds are defined such to act as early warning indicators anticipating potential risk situations that will be promptly escalated at relevant organizational level. In the event that the risk appetite thresholds set are met, the necessary management measures have to be adopted for effectively adjusting the risk profile.

The structure of the Risk Appetite in UniCredit includes qualitative and quantitative items which are included in the Risk Appetite Statement and in the Risk Appetite KPIs, respectively.

The Risk Appetite Statement defines the positioning of the bank in terms of strategic targets and related risk profiles to address stakeholders expectations and includes:

- a definition of the desired risk-return profile, in coherence with the Group's business model predominantly based on being a commercial bank with a diversified presence in Western countries as well as selected CEE economies;
- a long-term rating objective of "A", on the basis of the macro scenario evolution and the sovereign risk performance;
- the fulfillment of regulatory requirements, guaranteeing a solid capital position and a sound liquidity base;
- an assessment of the risks the bank accepts taking or should avoid both in normal and in stressed conditions;
- an indication on strategies to manage key risks in the perimeter of the Group;
- a management model that ensures accountability in the global definition of the risks, through its cascading to the Groups' Legal Entities, and through a regular monitoring and escalation process in place;
- the risk appetite framework also covers other qualitative statements for various other types of risks (e.g. strategic, reputational, compliance) in order to ensure prevention or early intervention.

Part E - Information on risks and related risk management policies

The quantitative elements of the risk appetite framework are instead represented by a set of KPIs, based on the analysis of the expectations of UniCredit internal and external stakeholders. They develop across the following risk dimensions relevant for the Group:

- Risk ownership and positioning: in order to explicitly indicate main focus activities of the bank and overall risk positioning;
- Regulatory requirements: such to ensure compliance on the capital and liquidity position, with a specific reference to the capital position that the Group wants to have under both normal and stressed conditions;
- Profitability and Risk: with the aim to pursue an efficient risk-adjusted profitability structure, in terms of adequacy and stability of the return on capital, coupled with an efficient cost base also coherent with the risks assumed;
- Control on specific risk types: with the purpose of setting boundaries for management decisions. In particular, there are key references to the level of the average loss on the credit portfolio over a one-year horizon and to the amount of liquidity to be funded in the wholesale market.

In addition the Group has a series of transversal operative limits and metrics that cover the main risk profiles in order to supplement the risk appetite framework.

Moreover, a yearly consolidated report on capital adequacy is prepared in accordance with Banca d'Italia guidelines and including an overview of the main Group companies and is sent to the Regulator. The Board of Directors that authorizes the sending of this report to the Authorities, also acknowledges that the risk governance of the Group is deemed adequate, guaranteeing that the risk management system in place is in line with the risk profile and strategy of the Group.

Section 1 - Credit Risk

Qualitative information

1. General Aspects

With reference to the Group's risk management model, the risk governance has two levels of control: the Group Risk Governance functions and the Risk functions by Countries. The Group Risk Governance functions perform a managerial coordination with respect to the relevant Group Legal Entities' functions which perform the control and the management of the risks portfolio at country level.

The Group continues to invest in a strong implementation of Basel principles across its entire perimeter. With reference to credit risk, the Group has been authorized to use internal PD, LGD and EAD calculations for Group wide credit portfolios (Sovereign, Banks, Multinationals and Global Project Finance) and for credit portfolios of the relevant subsidiaries (corporate and retail). With reference to the Italian mid-corporate and small business portfolios, the EAD foundation values are currently being used.

In the first stage, the Advanced Method has been adopted for the relevant portfolios (Corporate, Retail, Institutions, Sovereign) by the Parent Company and by some Italian subsidiaries, subsequently merged in UniCredit S.p.A. (UCI) in 2010, by UniCredit Bank AG (UCB AG) and UniCredit Bank Austria AG (BA AG). According to the Roll-out plan for progressive extension of the IRB rating system approved by the Group and shared with the Regulator, starting from 2008, these methods have been extended to UniCredit Bank Luxembourg S.A., UniCredit Leasing Finance GmbH (and its subsidiaries) and UniCredit Bank Czech Republic and Slovakia a.s. (portfolio in Czech Republic), as well as, through the adoption of the IRB Foundation method, to UniCredit Bank Ireland p.l.c., UniCredit Banka Slovenija dd, UniCredit Bulbank AD, UniCredit Bank Czech Republic and Slovakia a.s. (portfolio in Slovakia), UniCredit Bank Hungary, UniCredit Bank a.s.in Romania and ZAO UniCredit Bank in Russia.

Credit economic capital estimation is available on a unique technological platform ("CPM") and with a common methodology for Holding functions and several Legal Entities of UniCredit group. The roll out of CPM across CEE Legal Entities allows to cover most of the relevant geographies.

2. Credit Risk Management Policies

2.1 Organizational Aspects

The credit risk organization in Parent Company breaks down into two levels:

- functions with responsibilities at Group level;
- functions with responsibilities at Country level.

Functions with responsibilities at Group level include:

- the "Group Credit & Integrated Risks" department, responsible for governing and controlling the credit risk of the Group portfolio as well as ensuring an integrated view across Pillar I and II risks to Top Management. The department has the following structures:
 - "Group Risk Strategies & Rating Desk" department responsible for providing top management with an integrated and looking-forward vision of risks affecting the Group, defining and monitoring the Group Risk Appetite and the Group credit strategies processes, preparing the Internal Capital Adequacy Assessment Process (ICAAP) and managing the stress testing process. It is also responsible for assigning and certifying the rating of counterparties in the perimeter of competence. It is composed of:
 - "Credit Risk Analytics & Strategies" unit, responsible for managing scenario analyses for credit risk, managing the credit stress testing process (regulatory and managerial), developing and managing managerial models for credit metrics, defining Group credit risk strategies as well as for defining and managing concentration limits;
 - "Group Rating Desk" unit responsible for overseeing the activities for the assignment and certification of ratings to the counterparties in its area of responsibility, for the rating override process and for monitoring rating ageing and the related corrective measures. ;
 - "Risk Appetite & Integrated Risks Analysis" unit, responsible for defining the proposal of Group Risk Appetite and detailing it both in operational terms and at local level, preparing and coordinating the Internal Capital Adequacy Assessment Process (ICAAP), providing an integrated and looking-forward vision of risks affecting the Group as well as managing the stress testing process (both regulatory and managerial). Moreover, it acts as point of reference towards Supervisory Authorities for issues covering all risks.
 - "Group Internal Validation" department responsible for validating, at Group level, the measurement methodologies, the related processes, the IT components and the data quality, for Pillar I and Pillar II risks, providing adequate reporting for Company Bodies and the Supervisory Authority. The department includes the following structures: "Group Wide Credit Risk & Architecture Validation", "Local Credit Risk Validation", "Market, Operational & Pillar II Risks Validation";

Part E - Information on risks and related risk management policies

- "Group Credit Risk Initiatives, Standards & Reporting" department, responsible for defining the credit risk reporting framework and producing standard reports on credit risk. Moreover, it is responsible for mapping the Economic Groups, as well as coordinating and monitoring the progress of the initiatives of "Group Risk Management" department. The department is composed of:
 - "Credit & Integrated Risks Initiatives & Group Mapping" unit, responsible for the Group Risk Management area, coordinating and/or monitoring the progress of special initiatives and/or projects arisen from regulatory requirements or rationalization needs of internal processes related to credit risk and covering all risks. Furthermore it is responsible for mapping Top Economic Groups and for the definition of related standards.
 - "Group Credit Risk MIS, Standards & Reporting" department, responsible for defining the requirements of data analysis systems used for reporting purposes (Credit Risk Management Information System/MIS), defining the Group risk reporting framework, producing standard reports on credit risk as well as defining the reporting taxonomy.
- "Group Risk Monitoring & Credit Rules" department, responsible for providing Top Management with an integrated vision (current and looking-forward) of risks affecting the Group and acting as point of reference and coordination towards Supervisor Authorities and major external stakeholders for issues within its perimeter of competence. It is responsible for monitoring, on a periodic basis, the Group credit portfolio and the integrated risk assessment. Furthermore it is responsible for defining the Global Credit Rules. The department has the following two structures:
 - "Group Credit Rules" unit responsible for preparing the Global Rules within its perimeter of competence and checking their approval and implementation by Legal Entities. Moreover, with regard to the Group Wide credit processes, the unit is responsible for setting up the concept of target processes in cooperation with Organization function;
 - "Risks Assessment & Monitoring" unit, responsible for analysing and monitoring the composition and risk of credit portfolio at Group/Legal Entities/Division level, by main credit risk metrics, highlighting any gaps against budget/forecast and underlying drivers. The unit is also responsible for producing periodic analyses aiming at providing Top Management with an integrated view of risks affecting the Group, as well as the analyses for Rating Agencies, Investors and "ad hoc" requests from external organizations/bodies.
- the "Group Credit Risk Governance" department⁽⁷⁾, responsible for guaranteeing at Group level the coordination and steering of Credit Risk models (and pertinent Pillar 2 models) and architectural framework/information flow and credit processes also ensuring their integration and alignment. The department is organized as follows:
 - "Group Credit Risk Modeling" department, responsible for developing and maintaining methodologies and group models for Pillar 1 (credit) and pertinent Pillar 2 risk measurement, and provide guidelines, coordinating, interacting with and supporting local development functions in order to guarantee an harmonized methodology implementation at Group level;
 - "Group Credit Risk Processes and information flow" department, responsible for defining and maintaining the group methodologies to be applied to Credit Risk processes and information flow, as well as for their application on UniCredit S.p.A, in line with existing Global Rules;
 - "Group Credit Risk Coordination and Planning" unit, responsible for comprehensive and integrated planning for credit risk models, credit processes and information flow, ensuring resolution of regulatory and audit findings and managing the communication to Governance Bodies and Supervisory Authorities, within the perimeter of competence.
- the "Group Credit Transactions" department, responsible for the assessment, monitoring and oversight of Large Credit Transactions, is composed by the following structures:
 - the "Group Credit Committee Secretariat" unit, responsible for supporting, as a central group-wide reference point for credit transactions above defined thresholds or according to other current regulations, the arrangement and coordination of the various procedural phases and information flows to facilitate the functioning of the approval and reporting processes involving the Committees under its remit or upper Bodies;
 - "FIBS Credit Transactions" department, responsible for the management and the monitoring of the counterparties, single and economic groups, belonging to the client segments Financial Institutions, Banks and Sovereigns (hereafter "FIBS") within the perimeter in its remit;
 - "CIB & Large Credit Transactions" unit, responsible for transactions above defined thresholds for Corporate counterparties, Structured Finance (including Special Products) transactions as well as Restructuring/Workout cases and Debt-to-Equity positions generated in the course of Restructuring activities;
 - "Country Risks Analysis & Monitoring" team, responsible for the assessment, approval and daily management of Country Risks and Cross-Border credit risk-taking.

(7) This new department has become effective in November 2015 with a direct reporting line to the Group CRO, setting a further step of strengthening the steering role of the Holding Company with a maximum coordination across regions and Legal Entities.

At Country level, steering and credit risk control activities, as well as the conducting of "operational" activities (e. g. credit underwriting, loans disbursement, monitoring, etc.) falls under the responsibility of controlled subsidiaries' CRO function.

In UniCredit S.p.A. with reference to Italian perimeter (e.g. "Country Chairman Italy" and "CIB Italy"), these functions are performed by organizational structures of "CRO Italy" department, reporting to the "Group CRO", and responsible for the governance and control of credit, operational and reputational risks, the coordination and management of credit underwriting activities for UniCredit S.p.A. customers, as well as the overseeing of the post-decision phases of the credit process as well as the coordination and management of restructuring and workout files of the Italian perimeter of UniCredit S.p.A. The department comprises the following structures:

- "CRO Italy Change Management and Support" unit responsible for the quantitative and qualitative analyses of the credit processes and of the credit related phenomena, for the management of the area projects, for the coordination of relations with Supervisory and Control Bodies, for the budget planning and for the costs analysis;
- the "Risk Management Italy" department, responsible for governance and control of credit risk, irrespective of the risk classification and the operational and reputational risk for UniCredit S.p.A., as well as the consolidation of the Legal Entities risk managers' analysis. The department with respect to credit risk, breaks down into the following structures:
 - "Credit Risk Portfolio Analytics" department responsible for monitoring loan portfolio risk composition in terms of credit quality, cost of risk, RWAs and capital absorption for the UniCredit S.p.A. perimeter, with the exception of positions held by "FIBS" counterparties, preparing the required reporting;
 - "Credit Policies & Products Italy" department responsible for UniCredit S.p.A., for defining process/product credit rules relative to underwriting, monitoring, restructuring and workout for the UniCredit S.p.A. perimeter;
 - "Credit Risk Methodologies" department responsible for defining and managing credit risk management methodologies. These methodologies relate to credit risk measurement models for all customer segments and Consumer credit processes;
 - "Credit Risk Planning & Forecasting" unit, responsible for planning and control of provisions, RWAs and capital absorption for performing and problem loans, and making proposals in terms of credit risk appetite for the portfolios of competence;
 - "Rating Desk Italy" unit responsible, for the Italy perimeter, for correcting any discrepancies between the rating assigned by the internal automatic system and the actual risk level of corporate counterparties of UniCredit S.p.A. through overrides, and ensuring the communication of their creditworthiness assessment to all UniCredit S.p.A functions concerned;
- the "Credit Underwriting" department responsible for Credit Underwriting activities in relation to the "Central Credit Risk Underwriting Italy", to the "Territorial Credit Risk Underwriting Italy" department and to the "Individual Credit Underwriting" department, within the perimeter of competence. The department is also responsible for the administrative management of the Credit Committee's activities within the Italy perimeter;
- the "Loan Administration" department, responsible for the post-sales credit activities, for providing assistance for technical legal problems and for the operative credit risk control related to medium/long term activities, guarantees, contracts and also for managing activities relating to subsidized loans. The department is furthermore responsible for the supporting activities with regards to SACE agreements and for the legal advice and consultancy on credit issues within the Italian perimeter, for both the performing and Non-Performing portfolios.
- the "Special Credit" department responsible for credit underwriting activity within the "special portfolio" perimeter, for managing of restructuring and workout activities, identifying and controlling the implementation of the interventions aimed to the cost of risk reduction, in particular:
 - coordinating and managing the credit underwriting activities, for UniCredit S.p.A. customers, within the "special portfolio" perimeter;
 - conducting borrower assessment, credit analysis and preparing the related documentation for applications to be submitted to the competent decision-making Bodies;
 - managing the collection of delinquent and overdue unpaid credits and the related activities, as the classification as doubtful or Non-Performing credits, according to the delegated powers, ensuring the enforcement and implementations of collection strategies and activities;
 - managing activities aimed at the containment of the cost of risk regarding irregular and problematic credit;
 - making decisions, within its delegated powers, on restructuring and workout proposals.

The department is split in the following structures:

- the "Territorial Credit Risk Underwriting Special Portfolio Italy" department, responsible, within the "special portfolio" perimeter - except for the "Credit Underwriting" perimeter for: managing credit underwriting activities for UniCredit S.p.A. customers, managing credit underwriting activities under the responsibility of "Regional Industry Team" 6 - Real Estate;
- the "Restructuring & Workout Italy" department, responsible with reference to the customers or to the Economic Groups of any segment of the Italian perimeter of UniCredit S.p.A., within the delegated powers of the existing law, for coordinating and managing the positions classified in restructuring and workout, as well as for the management of the administrative/accounting activities, within its perimeter of competence, following the actual regulation. The department is responsible of the activities of credit granting for the competent positions within the delegated powers, and of the analysis of the customers and of the Economic Groups positions, with regards to the possible restructuring solutions for the restructuring files, with exposures higher than a certain threshold;

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- "Special Credit Analysis & Control Management" unit, responsible for the valuation of the conformity of the rules related to the files management, whose collection is in charge of the Bank, as well as the planning of the expected proceeds and the monitoring of the collected portfolio, managed by external servicers. The Unit is also responsible, within the limits of its assigned powers, for coordinating and guiding the management of positions within its perimeter of competence;
- the "Large Files Restructuring" department, responsible for coordinating and guiding the management of positions (assessing and making decisions within the limits of its assigned powers - or formulating the related proposal to the competent decision-making Bodies) undergoing restructuring, with reference to customers in the Italian perimeter of UniCredit S.p.A. (e.g. "Country Chairman Italy" and "CIB Italy") with exposures exceeding a set limit, also monitoring compliance with the agreements set forth in the restructuring plan and any covenants established;
- the "Credit Monitoring" department responsible - among other things - for coordinating, heading and managing the monitoring activities for all customers within UniCredit S.p.A. The department is split in the following structures:
 - "Credit Monitoring Operations & Support" unit is responsible for the coordination and oversight of the activities within the monitoring operating model, and for the support the Head of "Credit Monitoring" department for defining the guidelines for maximizing the efficiency and the effectiveness of the monitoring operating model, in line with the strategic guidelines and credit policies;
 - "Central Credit Risk Monitoring Italy" responsible for coordinating and guiding the monitoring activities conducted by the local structures, making decisions based on applicable legislation, for the perimeter of UniCredit S.p.A.;
 - "Territorial Credit Risk Monitoring" responsible for coordinating and managing credit monitoring for the Italian perimeter of UniCredit S.p.A. through the performance monitoring of positions, defining corrective measures in coordination with the "Central Credit Risk Monitoring Italy" department;
 - "Customer Recovery" (Cu. Re.) department, is responsible for managing and supporting processes and strategies of monitoring, credit collection and classification of customers to impaired loans portfolio for Individuals and Enterprises customers, as identified by the current regulation, including all the assessments and decisions concerning possible settlements or renegotiations and/or rehabilitation solutions (e.g. suspension of the installment), ensuring their operational effectiveness and efficiency). Furthermore the department is responsible to manage the relations with external credit collections servicers and with credit protection Associations (e.g. Unirec, Ebitec), as well as to promote the operative commercial relations aimed to ensure the collection results.

Furthermore, with respect to credit risk, the following Transactional Committees are active:

- the "Group Credit Committee", in charge of discussing and approving competent credit proposals referring to all files, including restructuring/workout ones, status classification of files, relevant strategies and corrective actions to be taken for watchlist files, specific limits for transactions related to Debt Capital Markets on Trading book, single issuer exposures limits on Trading book, Debt to Equity transactions and transactions related to Equity participations deriving from Debt to Equity transactions;
- the "Group Transactional Credit Committee", with approval function, within the delegated powers (decision-making and/or issuing of non-binding opinions to the Group Legal Entities) and/or consulting function for files to be approved by upper Bodies, for credit proposals referring to all files, including restructuring/workout ones, status classification of files relevant strategies and corrective actions to be taken for watch-list files, single issuer exposure limits on Trading book, Debt to Equity transactions and/or actions/rights-execution related to equity participations resulting from Debt to Equity transactions, Debt to Assets transactions and/or actions/rights execution related to asset resulting from Debt to Asset transactions;
- the "Italian Transactional Credit Committee" has the responsibility - within its assigned sub-delegations of powers for credit activities and the related thresholds - to evaluate and approve the underwriting and the review of the credit lines and to evaluate and approve the loan loss provisions, asset value adjustments and releases of capital and/or capitalized interests related to counterparts UniCredit S.p.A. The "Italian Transactional Credit Committee" carries out, moreover, consulting function for files to be approved by upper Bodies;
- the "Italian Special & Transactional Credit Committee" has the responsibility - within its assigned credit decision making powers and the related thresholds - to evaluate and approve the underwriting and the review of the credit lines and to evaluate and approve the loan loss provisions, asset value adjustments and releases of capital and/or capitalized interests related to counterparts UniCredit S.p.A.;
- the "Group Rating Committee" is responsible, within its perimeter of competence and its delegated powers, for approving rating override.

2.2 Factors that generate Credit Risk

In the course of its credit business activities the Group is exposed to the risk that an unexpected change in a counterparty's creditworthiness may generate a corresponding unexpected change in the market value of the associated credit exposure and may thus result in a partial or full write-off. This risk is always inherent in traditional lending operations regardless of the form of the credit facility (whether cash or credit commitments, secured or unsecured, etc.).

The main reasons for a default lie in the borrower lacking the autonomous ability to service and repay the debt (due to a lack of liquidity, insolvency, etc.), as well as the occurrence of events that are affecting the debtor's operating and financial condition, such as Country risk or the impact of operational risk. Other banking operations, in addition to traditional lending and deposit activities, can expose the Group to credit risk.

For example, 'non-traditional' credit risk may arise from:

- entering into derivative contracts;
- purchasing and selling securities, futures, currencies or commodities;
- holding third-party securities.

The counterparties in such transactions or issuers of securities held by Group Legal Entities could default as a result of insolvency, political and economic events, lack of liquidity, operating problems or other reasons. Defaults in relation to a large number of transactions, or one or more large transactions, could have a material adverse impact on the Group's operations, financial condition and operating results.

The Group therefore monitors and manages the specific risk of each counterparty as well as the overall risk of loan portfolios through procedures, structures and rules, that steer, govern and standardize the assessment and management of credit risk, in line with the Group principles and best practice, also aimed to extend their effectiveness to all phases of the economic cycle.

2.2.1 Country risk

Country risk is defined as the risk of losses of exposures caused by events in a specific country which may be under the control of the government but not under the control of a private enterprise or individuals. This may imply that the repayment of assets within a specific country will be ultimately prevented by actions of the country's government (e.g. transfer risk, expropriation risk, legal risk, tax risk, security risk, delivery risk) or by a deterioration of the economic and/or political environment (e.g. a sharp recession, currency and/or banking crisis, disaster, war, civil war, social unrest) of a country. Country risk is managed by determining the appropriate maximum risk levels (country limits), that can be assumed by the various Legal Entities belonging to the Group vis-à-vis all counterparties (sovereigns, government entities, banks, financial institutions, corporate customers, small businesses, individuals, project finance, etc.) residing in or related to the country, for cross-border transactions (from the standpoint of the Entity providing the loan).

Country risk management processes are mainly concentrated at Holding Company in terms of both methodological aspects and the decision-making process, in order to ensure a uniform assessment and monitoring approach, particularly for the rating assignment - PD (probability of default) and LGD (loss given default) - as well as control of risk concentration.

The country rating assignment (both in terms PD and LGD) is performed using the specific internal rating model. The analysis, focused on both qualitative and quantitative factors, is an integral part of the final rating calculation process. In case the rating resulting from the model does not appropriately reflect the credit profile of the country, an override is requested from the competent Body. Both the calculation of PD and LGD values are mandatory and must be assigned before any decision on cross-border credit transactions is taken. The rating has to be updated at least once a year or whenever any material information impacting the country creditworthiness becomes available.

Cross border plafonds are calculated in a top-down/bottom-up process considering, among other factors, the risk of the Country (rating), the size of the country actual exposure, demand of the bank's export customers and other business opportunities. Cross border plafond are renewed at least on a yearly basis.

The evolution of the macroeconomic and political scenario is constantly monitored in order to be consistently reflected within the internal country ratings; Internal Ratings are therefore revised more frequently than on a yearly basis, when needed.

With specific reference to the sovereign risk, direct counterparty risk to sovereigns (and central administrations) is managed through the normal counterparty approval process. Limits and exposures to Sovereigns - in both the trading and banking books - are managed in a prudent way to ensure such limits/exposures are sized primarily by both regulatory and liquidity requirements of the Group.

2.3 Credit Risk Management, Measurement and Control

2.3.1 Reporting and Monitoring Activities

The fundamental objective of the reporting and monitoring activities performed by the Group Risk Management function is the analysis of the main drivers and parameters of credit risk (exposure, portfolio mix, asset quality, cost of risk, shortfall, etc.) in order to promptly initiate any countermeasures on portfolios, sub-portfolios or individual counterparties.

Group Risk Management function performs credit risk reporting at portfolio level, producing reports at Group level, both recurring and specific (on demand of Top Management or Regulators or external entities, e.g. rating agencies) with the objective of analyzing the main risk components and their development over time, and thus to detect any signals of deterioration at an early stage and, subsequently, to put in place the appropriate corrective actions. Credit portfolio performance is analyzed with reference to its main risk drivers (such as growth and risk indicators), customer segments, regions, industrial sectors, and impaired credits performance and relevant coverage.

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Portfolio reporting activities at Group level are performed in close collaboration with the Chief Risk Officers at Legal Entities level and Credit Risk Portfolio Managers who, within their respective perimeters, implement specific reporting activities.

At Group level, Reporting and Monitoring activities are assigned to two different functions within the “Group Credit and Integrated Risks” Department.

The Group Credit Risk MIS, Standards & Reporting function is responsible for defining the requirements of data analysis systems used for reporting purposes, defining the Group credit risk reporting framework, producing standard reports on credit risk as well as defining the reporting taxonomy. Furthermore, it is one of the interfaces with “Group Regulatory Reporting” department for second level controls on supervisory reports.

The “Risks Assessment & Monitoring” Unit, instead, is responsible for analyzing and monitoring the Credit Portfolio composition and riskiness in terms of main risk drivers at Group/Legal Entities/Division level, by providing to the competent Planning & Finance structures the useful information to highlight delta versus Budget/Forecast, and is in charge of producing regular analyses in order to provide to Top Management an integrated view on Group Risks, as well as documents for Rating Agencies, Investors and “ad hoc” requests coming from external organizations.

Already starting from 2011 and 2012 reporting activities had been additionally refined through the intensive fine-tuning activity of data collection and consolidation processes. This led to a significant improvement in terms of quality of the information reported in consolidated reports such as, for example, the ERM - Enterprise Risk Management Report, as well as the “Risk Assessment” addressed to Top Management. Furthermore, portfolio and business segment reporting units also helped to monitor credit risk exposure within their areas of responsibility.

All monitoring activities that aim at identifying and reacting in a timely manner to possible deterioration in the asset quality of the Group’s counterparties, instead, were further enhanced with dedicated functions of the Group Risk Management that deal with the reporting activities aimed at analyzing the main components of this risk and their temporal evolution, in order to be able to detect promptly any symptoms of deterioration and, therefore, take appropriate corrective actions.

2.3.2 Governance and policies

Specific credit governance rules define the allocation of responsibilities and mechanisms of interaction between the Holding Company and the Group Legal Entities with respect to credit risk management topics and ensure compliance of the overall Group Credit Risk Management framework with the regulatory framework to which the Holding Company is subject to. In this context the Holding Company is assigned with the role of guidance, support and control for the following areas: credit rules (principles, policies and processes), credit strategies and credit risk limits, models development, rating systems validation, large exposures management, issuance of credit products, monitoring and reporting portfolio credit risk.

In particular, Group Legal Entities are required to request the Group Risk Management function’s opinion before granting new or reviewing existing credit lines to individual borrowers or economic groups, whenever they exceed defined thresholds, also with reference to compliance with the credit risk concentration limits being measured with respect to the regulatory capital.

According to the role assigned to the Parent Company, specifically to the Group Risk Management function under Group governance, “General Group Credit Policies” define group-wide rules and principles for guiding, governing and standardizing the credit risk assessment and management, in line with the regulatory requirements and Group best practice.

The general rules are supplemented by policies governing defined subjects (business areas, segment activities, type of counterpart/transaction, etc.). Such documents are divided in two categories:

- policies on Group-wide topics, drafted and issued by the Holding Company and sent to all the Legal Entities. Some examples are the policies on FIBS counterparties (Financial Institutions, Banks and Sovereigns), on Country Limits, on Project Finance and Acquisition & Leveraged Finance transactions, and on assessment, monitoring and management of underwriting risk limits for syndicated loans;
- policies developed locally by single Legal Entities. Such documents provide detailed credit rules for specific regions, subsidiaries, etc., if required by local market peculiarities, and are applicable only within the specific Legal Entity perimeter.

At both Legal Entity and Parent Company (if necessary) level, the policies are further detailed through Operative Instructions, describing specific guidelines and instructions for the day-by-day activity. Credit Policies have generally a static approach and are revised when necessary. Therefore they need to be supplemented with Credit Risk Strategies that are updated at least annually and define customers/products, industry segments and geographical areas that will form the target of the Legal Entity/the Group's relevant credit business.

2.3.3 Management and Measurement Methods

Credit Risk generally represents the risk of losses of the value of a credit exposure arising from an unexpected worsening of the counterparty's credit quality.

For the purpose of credit risk measurement, credit risk is defined as the risk of incurring losses arising from the possibility that a counterparty, a borrower or an issuer of a financial obligation (bond, note, etc.) is not able to repay interest and/or principal or any other amount due (Default Risk). In a broader sense, credit risk can also be defined as potential losses arising either from a default of the borrower/issuer or a decrease of the market value of a financial obligation due to a deterioration in its credit quality. On this topic, the Group is exploring new approaches to cover also the market value component of banking book credit risk. In particular, migration risk will be included in the estimation of Economic Capital resulting from the credit Portfolio Model, starting from December 31, 2015.

Credit risk is measured by single borrower/transaction and for the whole portfolio. The tools and processes used for lending to single borrowers during both the approval and monitoring phases include a credit rating process, which is differentiated by customer segment/product to ensure maximum effectiveness.

The assessment of a counterpart's creditworthiness, within the credit proposal evaluation, begins with an analysis of the financial statements and the qualitative data (competitive positioning, corporate and organizational structure, etc.), regional and industry factors and counterpart behavior within the Legal Entity and the banking system (e.g., "Centrale dei Rischi"), and results in a rating, i.e. the counterpart's probability of default (PD) on a one-year time horizon.

Regular monitoring focuses on the borrower's performance management, using all available internal and external information in order to arrive at a score representing a synthetic assessment of the risk associated to each monitored customer. This score is obtained using a statistical function that summarizes available information using a set of proven significant variables that are predictors of an event of default within a 12-months horizon.

The internal rating, or risk level assigned to the customer/transaction, forms a part of the lending decision calculation. In other words, at a constant credit amount the approval powers granted to the competent Bodies are gradually reduced in proportion to an increased borrower-related risk level. The organizational model in use includes also a dedicated function, which is separated from loan approval and business functions and is responsible for the management of the so-called rating overrides, i.e. any changes to the automatic rating calculated by the model.

Each borrower's credit rating is reviewed at least annually on the basis of new/updated information. Each borrower is also assessed in the context of the economic group with which it is affiliated by, as a general rule, taking into account the theoretical maximum risk for the entire economic group. In addition to one year horizon risk parameters, multi period risk parameters are estimated to provide a more robust risk adjusted performance evaluation and for compliance with the recent updates of accounting principles (IFRS13).

Besides the methodologies summarized in the rating systems, the Risk Management function uses portfolio models enabled to measure credit risk on an aggregated portfolio basis and, at the same time, to identify sub-portfolio, or single obligor contributions to the overall risk position.

There are three fundamental portfolio credit risk measures that are calculated and are evaluated on a one-year time horizon:

- Expected Loss (EL);
- Credit Value at Risk (Credit VaR), and
- Expected Shortfall (ES).

In order to derive the Credit VaR of the portfolio, the portfolio loss distribution is specified; it is represented by the probabilities of getting different values of the portfolio loss on the given time horizon ("discrete loss case"). The loss associated to a specific probability is the product of the percentage of losses given default (LGD) and exposures at default (EAD) considering the correlations among the defaults.

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The Expected Loss (EL) at portfolio level represents the aggregated average loss of the portfolio due to potential defaults of the obligors. The EL of the portfolio is just the sum of the single obligor ones, which can be evaluated as the product of PD x LGD x EAD, and is independent from the default correlations in the portfolio. EL is typically charged as a cost component.

Value at Risk represents the threshold monetary loss overcome only with a given probability level (VaR at 1- α confidence level). Economic Capital is derived from Value at Risk subtracting the expected loss and it is an input for determining Internal Capital set up to cover potential unexpected losses from all risk factors.

VaR is a widely used measure of portfolio risk but it does not provide information on potential losses in case the VaR limit has been exceeded. Such information is provided by the Expected Shortfall (ES) that represents the expected value of losses that exceed the VaR threshold. Portfolio Credit VaR and ES strongly depend on default correlation and can be reduced by proper portfolio diversification.

The credit portfolio models produce also measures of economic capital reallocated by individual borrowers within each portfolio and are the basis for risk-adjusted performance measures.

The measures of economic capital (Credit VaR based) are also a fundamental input for the design and application of credit strategies, the analysis of credit limits and risk concentration. The economic capital calculation engine is one of the tools used for the analysis of stress tests of the credit portfolio, starting from macroeconomic variables that affect the various customer segments, by Country, size, etc.

All the above mentioned risk parameters are subject to an initial validation and a regular monitoring process for each rating system in all its components: models, processes, IT systems and data quality.

The aim is to give evidence of the systems compliance, highlighting improvement areas as well as possible misalignments in the methodologies, which could limit the full comparability among the resulting risk measures.

The internal Credit VaR model is also subject to assessment in the context of Basel - Pillar 2 validation.

Credit economic capital estimation is available on a unique technological platform ("CPM") and a common methodology for holding functions and several legal entities of UniCredit Group. The roll out of CPM across CEE legal entities allows to cover most of the relevant geographies.

To evaluate the effectiveness of securitizations in transferring credit risk, a new tool (Structured Credit Risk Analyzer) has been developed. It allows to simulate credit losses in collateral portfolios and allocate the resulting losses to the tranches which characterize the liability side of the securitization, both for cash and synthetic structure types (where credit risk is transferred via credit derivatives).

2.3.4 Credit Risk Strategies

Group Credit Risk Strategies are an effective instrument for governing credit risk, contributing to the setting of the Group ambitions within the Budget process in coherence with the Group Risk Appetite, of which they are an integral part.

Being the concrete deployment of the Group Risk Appetite metrics, Credit Risk Strategies constitute also an operational tool.

Starting from the macroeconomic and credit scenario, the outlook at industry level and the business strategy initiatives, Credit Risk Strategies define a set of guidelines and operative targets for all the Group countries and business lines. The aim is to identify their risk profile and to steer the Group growth coherent with that.

Portfolio risk management pays special attention to credit concentration risk. The Basel II Pillar II framework defines the concentration risk as any single exposure or group of exposures with the potential to produce losses large enough (relative to a bank's capital, total assets, or overall risk level) to threaten a bank's health or ability to maintain its core operations and requires that banks have in place effective internal policies, systems and controls to identify, measure, monitor, and control their credit concentrations risk.

UniCredit, in coherence with the regulatory framework manages credit concentration risk through dedicated Limits which represent the maximum risk the Group is willing to accept towards:

- individual counterparties or group of related counterparties (Single Name Bulk Risk);
- counterparties in the same economic sector (Industry Concentration Risk).

Stress test simulations are a comprehensive part of credit risk strategies definition. With the stress test procedure it is possible to estimate some risk parameters like Probability of Default, Expected Loss, Economic Capital and Risk Weighted Asset under the assumption of an adverse macroeconomic and financial stressed scenario. Stressed parameters are used not only for regulatory purposes, but also as managerial indicators about the portfolio vulnerability of a single Legal Entity, business line, industry/regional area, customer group and other relevant cluster, conditioned by the downturn of the economic cycle.

In compliance with regulatory requirements, stress tests are performed on an on-going basis on updated stressed scenarios and are communicated to the senior management as well as to the Supervisory Authority. In addition to the regular stress test, ad hoc stress test simulations are performed on specific request by the Supervisory Authority.

2.4 Credit Risk Mitigation Techniques

UniCredit group uses various credit risk mitigation techniques to reduce potential credit losses in case of the obligor default. Consistently with the Basel framework, the Group is firmly committed to satisfy the requirements for recognition of Credit Risk Mitigation techniques for regulatory capital purposes, according to the different approaches adopted (Standardized, Foundation IRB or Advanced IRB) both for internal use in operations and for the purposes of calculating the credit risk capital requirement.

With specific reference to Credit Risk Mitigation, general guidelines are in force, issued by the Parent Company, to lay down Group-wide rules and principles that should guide, govern and standardize the credit risk mitigation management, in line with Group principles and best practice, as well as in accordance with the relevant regulatory requirements.

Following the General Group Credit Risk Mitigation Guidelines, all Legal Entities have adopted internal regulations, specifying processes, strategies and procedures for collateral management. In particular such internal regulations detail collateral eligibility, valuation and monitoring rules and ensure the soundness, legal enforceability and timely liquidation of valuable collateral according to each Country's local legal system.

Collateral management assessments and Credit Risk Mitigation compliance verifications have been performed by the Legal Entities, specifically as part of Internal Rating System applications, in order to assess the presence of adequate documentation and procedure concerning the Credit Risk Mitigation instruments used for supervisory capital.

According to credit policy, collaterals or guarantees can be accepted only to support loans and they cannot serve as a substitute for the borrower's ability to meet obligations. For this reason, in addition to the overall analysis of the credit worthiness and of the repayment capacity of the borrower, they are subject to specific evaluation and analysis of the support role for the repayment of the exposure.

Collaterals accepted in support of credit lines granted by the Group's Legal Entities, primarily include real estate, both residential and commercial, financial collateral (including cash deposits, debt securities, equities, and units of Undertakings for Collective Investment in Transferable Securities (UCITS)). Other types of collateral (pledged goods or pledged loans and life insurance policies) are less common. The Group also makes use of bilateral netting agreements for OTC derivatives (by means of ISDA and CSA agreements), Repos and securities lending.

The management system of credit risk mitigation techniques is embedded in the credit approval process and in the credit risk monitoring process, which widely support the evaluation and data quality checks of collaterals/guarantees and their appropriate linking to the categories defined for LGD estimates purposes. Controls and related responsibilities are duly formalized and documented in internal rules. Furthermore processes are implemented to control that all the relevant information regarding the identification and evaluation of the credit protection are correctly registered in the system.

When accepting a credit risk mitigation technique, UniCredit group emphasizes the importance of processes and controls of the legal certainty requirements of the protection, as well as the assessment of the suitability of the collateral or guarantee. In case of personal guarantees, the protection provider (or the protection seller in case of credit default swap) has to be assessed in order to measure his/her credit worthiness and risk profile.

In case of collaterals, the process of valuation is based on precautionary principles, with reference to the use of "market values" and to the application of adequate haircuts to ensure that, in case of liquidation, there are no unexpected losses.

Monitoring processes of credit risk mitigation techniques ensure that general and specific requirements established by credit policies, internal and regulatory rules are met over the time.

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2.5 Non-Performing Exposures

The Group's approach to the Non-Performing portfolio is based on the following fundamental aspects:

- prompt action, using a solid and effective monitoring and reporting process. The early identification of possible credit quality deterioration allows the Group to put in place the necessary restrictive management measures aimed at risk reduction in the early phases prior to the potential default;
- proper assessment of the impaired loans, in order to define the intervention and classification process within the applicable default classification;
- initiating targeted recovery procedures on the basis of the type and amount of exposure and the specific characteristics of the customer;
- appropriate provisioning recorded in the Income Statement and reflected in the regulatory capital provisions, in line with the relevant recovery prospects and timing as well as the type of exposure. Provisioning is carried out in line with the principles of IAS39 and Basel rules;
- accurate and systematic reporting in order to monitor portfolio risk globally over time.

As alternatives to the traditional solutions used to manage Non-Performing exposures, UniCredit has created a specialised "Distressed Asset Management" structure, to assess and initiate strategies directed at selling portfolios or individual exposures through the secondary market. UniCredit also adopts alternative recovery strategies, such as restructuring joint ventures focusing on specific sectors, as well as other outsourcing or benchmarking measures to leverage market expertise as promptly as possible. The sale of Non-Performing exposures is carried out using a competitive auction mechanism. A full costing analysis is done to assess how effective this will be, with the objective of maximising the net present value for the Group. The Distressed Asset Management structure has a coordinating role to play within the Group's Risk Management and in respect of the Italian Legal Entities, implements strategies and finalises asset sales, according to what was approved by the relevant governing bodies.

Loan Categorization in the risk categories and forborne exposures

With effect from January 1, 2015 Banca d'Italia reviewed the classification of impaired loans for regulatory and reporting purposes (7th update of Circular No.272 of July 30, 2008 - "Accounts Matrix" issued by Banca d'Italia on January 20, 2015), in order to align with the new definitions of "Non-Performing exposures" and "forborne exposures" set by the EU Regulation 2015/227, in accordance with the EBA standard (EBA/ITS /2013/03/rev1 24/7/2014). These definitions had been introduced with effect on the consolidated harmonised supervisory reporting (FINREP) as of September 30, 2014.

The new classification process:

- allocates impaired loans into the categories of bad loans, unlikely to pay and past-due loans. The total of these classes corresponds to the overall amount of Non-Performing Exposures mentioned in the EBA standards;
- eliminates the previous concepts of doubtful and restructured loans;
- introduces the qualification of forborne exposures.

With specific reference to the categories making up the "impaired" loans classes:

- the classification made by the subsidiaries in the different "impaired" classes must be done in accordance with legal and regulatory provisions issued by the local Supervisory Authorities. In light of the fact that the Parent Company is required to comply with the instructions issued by the Italian supervisory authorities, appropriate measures were adopted with reference to the Group's Foreign Entities, with the aim to reconcile "impaired" classes, otherwise not perfectly mutually homogeneous;
- at Group level, the volume of impaired assets according to the IFRS definition is substantially equivalent to the one for Non-Performing assets referred to in the EBA standards; potential misalignments might refer especially to the Group's non-Italian Entities, for example with reference to fully collateralised loans.

Despite no significant effect on overall volume of impaired loans resulted from the initial application of the new Circular 272 from January 1, 2015, Forborne Non-Performing exposures trend might be impacted by the changes on the risk classification process arising from the introduction of the EBA standards. These dynamics might be potentially justified by differences in the detailed classification criteria as compared by the previously applicable definitions.

Specifically, in view of the changes in the regulatory and reporting scenario, actions are being taken to align the credit process to the new classification rules, to monitor the dynamics of these exposures, and to ensure reporting to the supervisory authority.

In line with EBA Implementing Technical Standards issued on July 2014 and approved by the European Commission on January 9, 2015, a transaction has to be considered as forborne when both of the following conditions are simultaneously met:

- a concession, either (i) contractual modification or (ii) refinancing is granted in favour of the debtor;
- the debtor is facing or about to face financial difficulties.

With reference to the implementation of forbearance definition, it is worth mentioning that:

- pending the completion of the infrastructure changes (processes and related support applications), the database used to define the Forborne exposures perimeter consists of information already available within the management and accounting systems. This approach has enabled the tracking of a concession when:
 - the loan is refinanced through collective agreements, or through internal initiatives supporting certain debtors categories, or through initiatives designed to support the debtor in case of natural disasters;
 - the loan is negotiated through bank's internal initiatives to support specific debtor's categories;
 - pool loans are renegotiated.

Furthermore, during 2015, exposures subject to refinancing have progressively been included within the forborne perimeter, whereas originally they could not be promptly identified;

- in order for these concessions to be included within the forborne perimeter, the condition of "*financial difficulty of the debtor*" has to be assessed by means of the verification of specific criteria (i.e. Troubled Debt Test). The intrinsic characteristics of each local system entailed in this phase a number of differences in terms of the type of concessions considered and ways of recognizing the state of financial difficulty, even though consistently with the EBA definition;
- in consideration of the use of an approach based on the best estimates available at each reporting date and the emergence of a reference implementation practice, the volumes of exposures identified in this phase as forborne could differ from those corresponding to a precise application of the new definition when fully implemented.

On January 22, 2016 the EBA consultation on the Default Definition ("Guidelines on the application of the definition of default under Article 178 of Regulation (EU) 575/2013") was completed. Based on its outcome, it is expected that the classification criteria related to impaired loans might be subject to future further changes. The effects of these amendments will become clearer once the final regulation will be issued (including the EBA guidelines on the materiality threshold of past due exposures, on which consultations were completed on January 31, 2015).

Part E - Information on risks and related risk management policies

Quantitative information

In the following tables, the volume of impaired assets according to the IFRS definition is substantially equivalent to the one for Non-Performing exposures referred to in the EBA standards.

A. Credit quality

A.1 Non-Performing and performing credit exposure: amounts, writedowns, changes, distribution by business activity/region

For the purposes of the disclosure of quantitative information about credit quality, the term "credit exposures" does not include equity instruments and units in investment funds except for table A.2.1 - Banking group - Balance Sheet and off-Balance Sheet credit exposure by external rating class, in which units in investment funds are included.

With reference to the comparative figures as of December 31, 2014 of loans due to customers in tables A.1.1. and A.1.2:

starting from the first quarter of 2015 the classification of loans into risk classes was updated in order to reflect the changes provided in Banca d'Italia Circular 272. This update adjusts the previous classification instructions to the definition of "Non-Performing Exposure" (NPE) introduced by the European banking authority (EBA) through the issue of EBA/ITS /2013/03/rev1 24/7/2014. The total volume of loans classified in the previous categories that made up the perimeter of impaired loans as at December 31, 2014 (Bad Loans, Doubtful, Restructured, Past-due) were reallocated to new risk classes (Bad Loans, Unlikely to pay other than bad, Past-due) through:

- a) the elimination of the Restructured loans class and the re-attribution of the loans therein in the "Unlikely to pay" class;
- b) for entities operating in Italy, the reallocation of loans previously classified as "Doubtful" in the "Unlikely to pay" and "Non-Performing past-due loans". In particular, loans for which the Bank believes that there is a condition of unlikely to pay as at the reporting date, regardless of the existence of days/instalments past-due, were reclassified in the "Unlikely to pay" class. Conversely, the past due items for which this condition does not apply have been reclassified in the "Non-Performing past-due loans" class;
- c) for entities not operating in Italy, the class of loans previously included in "Doubtful loans" have been allocated in "Unlikely to pay".

Non-performing assets as of December 31, 2014 restated under the new definitions introduced by the EBA are substantially consistent with impaired assets established in accordance with the previously applicable Banca d'Italia instructions.

With reference to the comparative figures of other portfolios (other than loans with customers), the figures of whole entities, previously conventionally classified as "Doubtful" or as "Restructured loans", have been allocated in "Unlikely to pay".

A.1.1 Breakdown of financial assets by portfolio and credit quality (carrying value) (€ '000)

| PORTFOLIOS/QUALITY | BAD EXPOSURES | UNLIKELY TO PAY | NON-PERFORMING PAST-DUE EXPOSURES | OTHER NON-PERFORMING EXPOSURES | PERFORMING EXPOSURES | TOTAL |
|--|-------------------|-------------------|-----------------------------------|--------------------------------|----------------------|--------------------|
| 1. Available-for-sale financial assets | 6,100 | 6,298 | - | - | 106,636,697 | 106,649,095 |
| 2. Held-to-maturity financial instruments | - | 7,793 | - | - | 2,085,508 | 2,093,301 |
| 3. Loans and receivables with banks | 11,635 | 8,801 | 9 | - | 80,052,889 | 80,073,334 |
| 4. Loans and receivables with customers | 19,920,381 | 17,085,179 | 1,904,695 | 9,725 | 435,078,541 | 473,998,521 |
| 5. Financial assets at fair value | - | 9,467 | - | - | 33,941,553 | 33,951,020 |
| 6. Financial instruments classified as held for sale | 586,100 | 368,333 | 47,948 | - | 582,888 | 1,585,269 |
| Total 12.31.2015 | 20,524,216 | 17,485,871 | 1,952,652 | 9,725 | 658,378,076 | 698,350,540 |
| Total 12.31.2014 | 20,184,481 | 18,889,682 | 3,021,860 | 7,137 | 627,362,919 | 669,466,079 |

Breakdown of financial assets by portfolio and credit quality - Forborne exposures (carrying value)

(€ '000)

| PORTFOLIOS/QUALITY | BAD EXPOSURES | UNLIKELY TO PAY | NON-PERFORMING PAST-DUE EXPOSURES | OTHER NON-PERFORMING EXPOSURES | PERFORMING EXPOSURES | TOTAL |
|--|------------------|------------------|-----------------------------------|--------------------------------|----------------------|-------------------|
| 1. Available-for-sale financial assets | - | - | - | - | - | - |
| 2. Held-to-maturity financial instruments | - | - | - | - | - | - |
| 3. Loans and receivables with banks | 8,861 | - | - | - | 78,872 | 87,733 |
| 4. Loans and receivables with customers | 2,163,404 | 7,540,043 | 281,571 | 655 | 5,621,960 | 15,607,633 |
| 5. Financial assets at fair value | - | 9,467 | - | - | - | 9,467 |
| 6. Financial instruments classified as held for sale | 258,524 | 231,604 | 22,250 | - | 127,647 | 640,025 |
| Total 12.31.2015 | 2,430,789 | 7,781,114 | 303,821 | 655 | 5,828,479 | 16,344,858 |

See table A.1.6 for more details about volumes of forborne exposures.

Breakdown of performing past-due financial assets by portfolio and past-due bucket (gross value)

(€ '000)

| PORTFOLIOS/QUALITY | PAST-DUE LESS THAN 30 DAYS | PAST-DUE BETWEEN 30 AND 60 DAYS | PAST-DUE BETWEEN 60 AND 90 DAYS | PAST-DUE OVER 90 DAYS | TOTAL |
|--|----------------------------|---------------------------------|---------------------------------|-----------------------|------------------|
| 1. Available-for-sale financial assets | - | - | - | - | - |
| 2. Held-to-maturity financial instruments | - | - | - | - | - |
| 3. Loans and receivables with banks | 3,458 | 11 | 22 | 23 | 3,514 |
| 4. Loans and receivables with customers | 4,115,625 | 1,525,941 | 826,640 | 3,322,020 | 9,790,226 |
| 5. Financial assets at fair value | - | - | - | - | - |
| 6. Financial instruments classified as held for sale | - | - | - | - | - |
| Total 12.31.2015 | 4,119,083 | 1,525,952 | 826,662 | 3,322,043 | 9,793,740 |

The amounts past due over 90 days refer to loans that do not meet the definition of Non-Performing past due (below the materiality threshold).

Part E - Information on risks and related risk management policies

A.1.2 Breakdown of credit exposures by portfolio and credit quality (gross and net values) (€ '000)

| PORTFOLIOS/QUALITY | NON-PERFORMING ASSETS | | | PERFORMING ASSETS | | | 12.31.2015 TOTAL (NET EXPOSURE) |
|--|-----------------------|---------------------|-------------------|--------------------|-----------------------|--------------------|------------------------------------|
| | GROSS EXPOSURE | SPECIFIC WRITEDOWNS | NET EXPOSURE | GROSS EXPOSURE | PORTFOLIO ADJUSTMENTS | NET EXPOSURE | |
| 1. Available-for-sale financial assets | 65,842 | 53,444 | 12,398 | 106,636,735 | 38 | 106,636,697 | 106,649,095 |
| 2. Held-to-maturity financial instruments | 16,978 | 9,185 | 7,793 | 2,085,508 | - | 2,085,508 | 2,093,301 |
| 3. Loans and receivables with banks | 105,650 | 85,205 | 20,445 | 80,105,052 | 52,163 | 80,052,889 | 80,073,334 |
| 4. Loans and receivables with customers | 79,760,216 | 40,840,236 | 38,919,980 | 437,495,136 | 2,416,595 | 435,078,541 | 473,998,521 |
| 5. Financial assets at fair value | 9,467 | - | 9,467 | X | X | 33,941,553 | 33,951,020 |
| 6. Financial instruments classified as held for sale | 1,745,133 | 742,752 | 1,002,381 | 592,633 | 9,745 | 582,888 | 1,585,269 |
| Total 12.31.2015 | 81,703,286 | 41,730,822 | 39,972,464 | 626,915,064 | 2,478,541 | 658,378,076 | 698,350,540 |
| Total 12.31.2014 | 86,217,972 | 44,114,812 | 42,103,160 | 598,598,870 | 2,551,521 | 627,362,919 | 669,466,079 |

As at December 31, 2015 the partial write-offs of impaired assets amounted to €15 million on exposures towards banks and to €22,181 million on exposures towards customers, all attributable to the banking Group.

Loan loss provisions (portfolio adjustments) on loans regarding a number of performing portfolios reflect a methodological change done by UniCredit S.p.A. in the definition of the Loss Confirmation Period (LCP). This change led, in 2015, to the recognition of loan-loss provisions for these groups that were around €123 million higher than they would have been under the previous methodology. The change in the methodology improves the systematic estimation of the "loss event", understood as the date on which the financial condition of the borrower deteriorated, in line with the company processes adopted under the internal rating system. The change in methodology was recognized in the accounts as a change in estimates under IAS8.35

Breakdown of credit exposures by portfolio and credit quality - Financial assets held for trading and Hedging instruments (gross and net values) (€ '000)

| PORTFOLIOS/QUALITY | LOW CREDIT QUALITY ASSETS | | OTHER ASSETS | |
|--------------------------------------|---------------------------|----------------|-------------------|--------------|
| | CUMULATED LOSSES | NET EXPOSURE | NET EXPOSURE | NET EXPOSURE |
| 1. Financial assets held for trading | 202,145 | 112,157 | 77,922,659 | |
| 2. Hedging derivatives | - | - | 5,368,364 | |
| Total 12.31.2015 | 202,145 | 112,157 | 83,291,023 | |
| Total 12.31.2014 | 84,235 | 179,611 | 98,988,807 | |

A.1.3 Banking group - On- and off-balance sheet credit exposure with banks: gross and net values and past-due buckets

(€ '000)

| EXPOSURE TYPES/AMOUNTS | AMOUNT AS AT 12.31.2015 | | | | | | | |
|---------------------------------------|----------------------------|----------------------------------|--------------------------------------|----------------------|--------------------|---------------------|-----------------------|--------------------|
| | GROSS EXPOSURE | | | | PERFORMING ASSETS | SPECIFIC WRITEDOWNS | PORTFOLIO ADJUSTMENTS | NET EXPOSURE |
| | PAST-DUE LESS THAN 90 DAYS | PAST-DUE BETWEEN 90 AND 180 DAYS | PAST-DUE BETWEEN 180 DAYS AND 1 YEAR | PAST-DUE OVER 1 YEAR | | | | |
| A. On-balance sheet exposures | | | | | | | | |
| a) Bad exposures | 68,170 | - | - | 26,334 | X | 82,862 | X | 11,642 |
| - of which: forborne exposures | 17,112 | - | - | - | X | 8,251 | X | 8,861 |
| b) Unlikely to pay | 5,994 | - | - | 5,033 | X | 2,229 | X | 8,798 |
| - of which: forborne exposures | - | - | - | - | X | - | X | - |
| c) Non-Performing past due | 11 | - | - | 107 | X | 114 | X | 4 |
| - of which: forborne exposures | - | - | - | - | X | - | X | - |
| d) Performing past-due | X | X | X | X | 3,516 | X | 4 | 3,512 |
| - of which: forborne exposures | X | X | X | X | - | X | - | - |
| e) Other performing exposures | X | X | X | X | 101,940,180 | X | 52,197 | 101,887,983 |
| - of which: forborne exposures | X | X | X | X | 78,891 | X | 19 | 78,872 |
| Total A | 74,175 | - | - | 31,474 | 101,943,696 | 85,205 | 52,201 | 101,911,939 |
| B. Off-balance sheet exposures | | | | | | | | |
| a) Non-Performing | 66,036 | - | - | - | X | 8 | X | 66,028 |
| b) Performing | X | X | X | X | 55,584,974 | X | 19,914 | 55,565,060 |
| Total B | 66,036 | - | - | - | 55,584,974 | 8 | 19,914 | 55,631,088 |
| Total (A+B) | 140,211 | - | - | 31,474 | 157,528,670 | 85,213 | 72,115 | 157,543,027 |

Pursuant to the instructions given by Banca d'Italia in Circular 262 of December 22, 2005 (fourth amendment dated December 15, 2015), the off-balance sheet exposures do not include revocable loan commitments to disburse funds, which amount to €7,179,071 thousand.

Part E - Information on risks and related risk management policies

A.1.4 Banking Group - On-balance sheet credit exposures with banks: gross changes in Non-Performing exposures

(€ '000)

| SOURCE/CATEGORIES | CHANGES IN 2015 | | |
|---|-----------------|-----------------|-------------------------|
| | BAD EXPOSURES | UNLIKELY TO PAY | NON-PERFORMING PAST-DUE |
| A. Opening balance (gross amount) | 143,789 | 12,604 | 7,820 |
| - of which sold but not derecognised | - | - | - |
| B. Increases | 20,171 | 8,824 | 373 |
| B.1 transfers from Performing loans | - | - | 6 |
| B.2 transfers from other Non-Performing exposures | - | 7,144 | - |
| B.3 other increases | 20,171 | 1,680 | 367 |
| C. Reductions | 69,456 | 10,401 | 8,075 |
| C.1 transfers to Performing loans | 500 | 934 | - |
| C.2 write-offs | 25,945 | - | - |
| C.3 recoveries | 38,442 | 6,445 | - |
| C.4 sales proceeds | 1,591 | - | - |
| C.5 losses on disposals | - | - | - |
| C.6 transfers to other Non-Performing exposures | - | - | 7,144 |
| C.7 other decreases | 2,978 | 3,022 | 931 |
| D. Closing balance (gross amounts) | 94,504 | 11,027 | 118 |
| - of which sold but not derecognised | - | - | - |

A.1.5 Banking Group - On-balance sheet Non-Performing credit exposures with banks: change in overall impairments

(€ '000)

| SOURCE/CATEGORIES | CHANGES IN 2015 | | |
|--|----------------------|-----------------|-------------------------|
| | NON-PERFORMING LOANS | UNLIKELY TO PAY | NON-PERFORMING PAST-DUE |
| A. Opening balance (gross amount) | 101,171 | 1,361 | 2,094 |
| - of which sold but not derecognised | - | - | - |
| B. Increases | 15,815 | 2,584 | 79 |
| B.1 writedowns | 10,532 | 461 | 77 |
| B.2 losses on disposal | - | - | - |
| B.3 transfers from other Non-Performing exposure | - | 2,050 | - |
| B.4 other increases | 5,283 | 73 | 2 |
| C. Reductions | 34,124 | 1,716 | 2,059 |
| C.1 write-backs from assessments | 63 | 1,303 | - |
| C.2 write-backs from recoveries | 7,532 | 409 | - |
| C.3 gains on disposal | - | - | - |
| C.4 write-offs | 25,945 | - | - |
| C.5 transfers to other Non-Performing exposures | - | - | 2,050 |
| C.6 other decreases | 584 | 4 | 9 |
| D. Closing balance (gross amounts) | 82,862 | 2,229 | 114 |
| - of which sold but not derecognised | - | - | - |

A.1.6 Banking Group - On- and off-balance sheet credit exposure with customers: gross and net values and past-due buckets

(€ '000)

| EXPOSURE TYPES/AMOUNTS | AMOUNT AS AT 12.31.2015 | | | | | | | |
|---------------------------------------|----------------------------------|--------------------------------------|----------------------------------|--------------------------------------|--------------------|---------------------|-----------------------|--------------------|
| | GROSS EXPOSURE | | | | PERFORMING ASSETS | SPECIFIC WRITEDOWNS | PORTFOLIO ADJUSTMENTS | NET EXPOSURE |
| | NON-PERFORMING ASSETS | | PAST-DUE BETWEEN 90 AND 180 DAYS | PAST-DUE BETWEEN 180 DAYS AND 1 YEAR | | | | |
| PAST DUE LESS THAN 90 DAYS | PAST-DUE BETWEEN 90 AND 180 DAYS | PAST-DUE BETWEEN 180 DAYS AND 1 YEAR | PAST-DUE OVER 1 YEAR | | | | | |
| A. On-balance sheet exposures | | | | | | | | |
| a) Bad exposures | 3,766,579 | 317,783 | 880,106 | 48,189,029 | X | 32,402,651 | X | 20,750,846 |
| - of which: forborne exposures | 2,189,606 | 123,911 | 283,422 | 2,003,936 | X | 2,106,968 | X | 2,493,907 |
| b) Unlikely to pay | 5,553,916 | 952,682 | 2,102,155 | 18,242,937 | X | 9,190,666 | X | 17,661,024 |
| - of which: forborne exposures | 3,228,182 | 420,960 | 781,223 | 7,239,152 | X | 3,820,493 | X | 7,849,024 |
| c) Non-Performing past-due | 185,240 | 934,515 | 780,724 | 953,779 | X | 757,445 | X | 2,096,813 |
| - of which: forborne exposures | 66,930 | 109,905 | 100,120 | 105,254 | X | 78,319 | X | 303,890 |
| d) Performing past-due | X | X | X | X | 10,303,862 | X | 312,544 | 9,991,318 |
| - of which: forborne exposures | X | X | X | X | 1,590,972 | X | 85,888 | 1,505,084 |
| e) Other Performing exposures | X | X | X | X | 605,976,810 | X | 2,207,614 | 603,769,196 |
| - of which: forborne exposures | X | X | X | X | 4,552,243 | X | 114,954 | 4,437,289 |
| Total A | 9,505,735 | 2,204,980 | 3,762,985 | 67,385,745 | 616,280,672 | 42,350,762 | 2,520,158 | 654,269,197 |
| B. Off-balance sheet exposures | | | | | | | | |
| a) Non-Performing | 2,578,852 | - | - | - | X | 505,759 | X | 2,073,093 |
| b) Performing | X | X | X | X | 192,151,539 | X | 243,027 | 191,908,512 |
| Total B | 2,578,852 | - | - | - | 192,151,539 | 505,759 | 243,027 | 193,981,605 |
| Total (A+B) | 12,084,587 | 2,204,980 | 3,762,985 | 67,385,745 | 808,432,211 | 42,856,521 | 2,763,185 | 848,250,802 |

Pursuant to the instructions given by Banca d'Italia in Circular 262 of December 22, 2005 (fourth amendment dated December 15, 2015), the off-balance sheet exposures do not include revocable commitments to disburse funds, which amount to €121,506,220 thousand. Balance sheet exposures refer to all the financial assets (held for trading, available for sale, held to maturity, loans&receivables, at fair value through profit or loss, disposal groups/held for sale).

The total amount of forborne exposures (net of those belonging to disposal groups/held for sale) is €22 billion (€15.9 billion Non-Performing and €6.1 billion performing). These exposures refers for 50% to the Italian perimeter, while the remaining amount refer for 24% to Germany, to CEE countries for 15% and for the 11% to Austria and Poland. The geographic distribution is substantially unchanged for performing and Non-Performing exposures. For a description of the ongoing implementation activities for a better identification of forborne exposures, started in 2014 and continued in 2015, please refer to section E - Risks and Hedging Policies - Section 1 Credit Risk, Paragraph 2.5 (Non-Performing exposures).

Part E - Information on risks and related risk management policies

A.1.7 Banking Group - On-balance sheet credit exposures with customers: gross changes in Non-Performing exposures

(€ '000)

| SOURCE/CATEGORIES | CHANGES IN 2015 | | |
|---|-------------------|-------------------|-------------------------|
| | BAD EXPOSURES | UNLIKELY TO PAY | NON-PERFORMING PAST DUE |
| A. Opening balance (gross amount) | 53,856,608 | 29,086,879 | 4,221,150 |
| - of which sold but not derecognised | 6,927,190 | 276,629 | 83,909 |
| B. Increases | 12,669,349 | 15,017,534 | 6,292,203 |
| B.1 transfers from Performing exposures | 1,727,104 | 5,288,719 | 5,582,693 |
| B.2 transfers from other Non-Performing exposures | 8,116,721 | 4,672,121 | 176,360 |
| B.3 other increases | 2,825,524 | 5,056,694 | 533,150 |
| C. Decreases | 13,372,460 | 17,252,723 | 7,659,095 |
| C.1 transfers to Performing loans (including Performing past-due) | 515,856 | 1,560,230 | 2,603,998 |
| C.2 write-offs | 4,212,627 | 843,088 | 8,835 |
| C.3 recoveries | 2,597,001 | 5,951,713 | 152,601 |
| C.4 sales proceeds | 672,900 | 207,644 | 6,829 |
| C.5 losses on disposals | 90,087 | 30,899 | 1,212 |
| C.6 transfers to other Non-Performing exposures | 1,180,413 | 7,817,778 | 3,967,011 |
| C.7 other decreases | 4,103,576 | 841,371 | 918,609 |
| D. Closing balance (gross amounts) | 53,153,497 | 26,851,690 | 2,854,258 |
| - of which sold but not derecognised | 655,367 | 586,080 | 112,983 |

Sub-items B.3 "other increases" and C.3 "recoveries" include amounts recovered during the year concerning impaired exposures which were derecognized in their entirety.

On-balance sheet impaired gross exposures connected to the proposals for recourse to an arrangement with creditors made by the debtor - for the positions that have been converted into a Debt restructuring agreement pursuant to Article 182-bis of the Bankruptcy Law or continuity of business, as well as the positions not yet assigned or with liquidatory purposes - amounted to a total of €5,373 million at December 31, 2015, against which specific impairments have been made for €3,009 million, with a total coverage level of 56%.

A.1.8 Banking Group - On-balance sheet Non-Performing credit exposures with customers: changes in overall impairment

(€ '000)

| SOURCE/CATEGORIES | CHANGES IN 2015 | | |
|--|-------------------|-------------------|-------------------------|
| | BAD EXPOSURES | UNLIKELY TO PAY | NON-PERFORMING PAST DUE |
| A. Opening balance (gross amount) | 33,475,943 | 10,071,319 | 1,023,142 |
| - of which sold but not derecognised | 5,528,056 | 46,428 | 15,606 |
| B. Increases | 9,161,488 | 4,626,133 | 912,983 |
| B.1 writedowns | 4,953,839 | 2,961,542 | 592,850 |
| B.2 losses on disposal | 90,087 | 30,899 | 1,212 |
| B.3 transfers from other Non-Performing exposure | 2,758,295 | 1,156,320 | 38,051 |
| B.4 other increases | 1,359,267 | 477,372 | 280,870 |
| C. Reductions | 10,234,780 | 5,506,786 | 1,178,680 |
| C.1 write-backs from assessments | 1,111,201 | 597,119 | 66,129 |
| C.2 write-backs from recoveries | 1,403,344 | 901,237 | 151,239 |
| C.3 gains on disposal | 61,856 | 19,390 | 102 |
| C.4 write-offs | 4,212,627 | 843,088 | 8,835 |
| C.5 transfers to other Non-Performing exposures | 547,554 | 2,670,215 | 734,897 |
| C.6 other decreases | 2,898,198 | 475,737 | 217,478 |
| D. Closing balance (gross amounts) | 32,402,651 | 9,190,666 | 757,445 |
| - of which sold but not derecognised | 240,792 | 208,852 | 22,189 |

Sub-items B.3 "other increases" and C.2 "write-backs from recoveries" include amounts recovered during the year concerning impaired exposures which were derecognized in their entirety.

A.2 Classification of credit exposures based on internal and external ratings

A.2.1 Banking Group - On- and off-balance sheet credit exposure by external rating classes

(€ '000)

| EXPOSURES | AMOUNTS AS AT 12.31.2015 | | | | | | NO RATING | TOTAL |
|---|--------------------------|--------------------|--------------------|-------------------|-------------------|-------------------|--------------------|----------------------|
| | CLASS 1 | CLASS 2 | CLASS 3 | CLASS 4 | CLASS 5 | CLASS 6 | | |
| A. On-balance sheet exposures | 89,715,554 | 69,493,775 | 134,232,502 | 44,965,080 | 9,668,122 | 42,203,050 | 368,650,951 | 758,929,034 |
| B. Derivative contracts | 20,136,361 | 14,120,445 | 5,110,047 | 1,619,718 | 445,432 | 375,818 | 5,930,043 | 47,737,864 |
| B.1 Financial derivative contracts | 19,781,262 | 13,852,910 | 5,094,812 | 1,618,869 | 445,432 | 375,818 | 5,929,298 | 47,098,401 |
| B.2 Credit derivative contracts | 355,099 | 267,535 | 15,235 | 849 | - | - | 745 | 639,463 |
| C. Guarantees given | 7,122,816 | 7,559,140 | 17,739,019 | 5,180,215 | 1,249,926 | 1,369,201 | 38,692,354 | 78,912,671 |
| D. Other commitments to disburse funds | 9,928,094 | 18,150,351 | 17,938,136 | 7,769,586 | 2,776,857 | 996,789 | 62,942,468 | 120,502,281 |
| E. Other | 5,873 | 21,828 | 2,029,498 | 1,504 | - | - | 401,174 | 2,459,877 |
| Total | 126,908,698 | 109,345,539 | 177,049,202 | 59,536,103 | 14,140,337 | 44,944,858 | 476,616,990 | 1,008,541,727 |

Impaired exposures are included in class "6".

The table details on- and off-balance sheet credits granted to counterparties rated by external rating agencies, which provide brief assessments of the creditworthiness of different classes of borrowers such as Sovereigns, Banks, Public-Sector Entities, Insurance Companies and (usually large) Enterprises.

The table refers to classification of 262/2005 Banca d'Italia Circular (fourth update dated December 15, 2015); then it provides, for external ratings, 6 classes of creditworthiness.

Rating Agencies utilized to fill the table are: Moody's, S&Ps, Fitch and DBRS.

Where more than one agency rating is available, the most prudential rating is assigned.

The 74.9% of rated counterparties were investment grade (from Class 1 to Class 3), referring to highly-rated borrowers.

Unrated exposures, i.e. those with no external rating, were 64.2% of the portfolio, due to the fact that a considerable proportion of borrowers were private individuals or SMEs, which are not externally rated.

Part E - Information on risks and related risk management policies

A.2.2 Banking Group - On- and off-balance sheet exposure by internal rating classes (€ '000)

| EXPOSURES | AMOUNTS AS AT 12.31.2015 | | | | | | | | | IMPAIRED EXPOSURES | NO RATING | TOTAL |
|--|--------------------------|------------|-------------|-------------|-------------|------------|------------|------------|-----------|--------------------|-------------|---------------|
| | INTERNAL RATING CLASSES | | | | | | | | | | | |
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | | | |
| A. On-balance sheet exposures | 38,025,323 | 40,760,982 | 216,956,895 | 151,774,438 | 85,023,790 | 55,270,860 | 25,887,671 | 12,858,625 | 6,927,086 | 40,392,909 | 82,302,557 | 756,181,136 |
| B. Derivative contracts | 5,201,793 | 3,112,321 | 28,901,849 | 3,718,970 | 1,306,302 | 814,347 | 364,568 | 78,823 | 393,268 | - | 3,845,623 | 47,737,864 |
| B.1 Financial derivative contracts | 5,201,751 | 3,000,946 | 28,395,766 | 3,698,601 | 1,305,606 | 814,194 | 364,568 | 78,823 | 393,268 | - | 3,844,878 | 47,098,401 |
| B.2 Credit derivative contracts | 42 | 111,375 | 506,083 | 20,369 | 696 | 153 | - | - | - | - | 745 | 639,463 |
| C. Guarantees given | 116,844 | 2,281,942 | 25,375,440 | 20,927,207 | 7,079,894 | 5,653,003 | 2,034,500 | 865,054 | 504,171 | 1,219,936 | 12,854,680 | 78,912,671 |
| D. Other commitments to disburse funds | 210,633 | 10,627,318 | 39,385,652 | 24,097,680 | 10,186,878 | 5,207,263 | 1,886,768 | 807,579 | 242,042 | 919,187 | 26,931,281 | 120,502,281 |
| E. Other | - | 343 | 2,025,332 | 18,834 | 138 | - | 429 | - | - | - | 414,801 | 2,459,877 |
| Total | 43,554,593 | 56,782,906 | 312,645,168 | 200,537,129 | 103,597,002 | 66,945,473 | 30,173,936 | 14,610,081 | 8,066,567 | 42,532,032 | 126,348,942 | 1,005,793,829 |

| INTERNAL RATING CLASSES | PD RANGE | | | | | |
|-------------------------|----------|---------|----|----|----------|---------|
| | 1 | 0.0000% | <= | PD | <= | 0.0036% |
| 2 | 0.0036% | < | PD | <= | 0.0208% | |
| 3 | 0.0208% | < | PD | <= | 0.1185% | |
| 4 | 0.1185% | < | PD | <= | 0.5824% | |
| 5 | 0.5824% | < | PD | <= | 1.3693% | |
| 6 | 1.3693% | < | PD | <= | 3.2198% | |
| 7 | 3.2198% | < | PD | <= | 7.5710% | |
| 8 | 7.5710% | < | PD | <= | 17.8023% | |
| 9 | 17.8023% | < | PD | <= | 99.9999% | |

The table contains on- and off-balance sheet exposures grouped according to the counterparties' internal rating.

Ratings are assigned to individual counterparties using Group banks' internally-developed models included in their credit risk management processes. The internal models validated by the regulators are either 'Group-wide' (e.g. for banks, multinationals and sovereigns) or bank-specific, by segment (e.g. retail or corporate).

The various rating scales of these models are mapped onto a single master-scale of 9 classes based on Probability of Default (PD).

69.7% of internally-rated exposures were investment grade (classes 1 to 4), while exposures towards unrated counterparties were 14.3% of the total. No rating is assigned to these counterparties as either they belong to a segment not yet covered by the models, or the appropriate model is still in the roll-out phase.

Internal Ratings are used for Capital Requirements calculation by the Legal Entities/portfolios that were authorized for the IRB approach from Central bank. Legal Entities currently authorized are: UniCredit S.p.A, UniCredit Bank AG, UniCredit Bank Austria AG, UniCredit Bank Ireland p.l.c., UniCredit Bank Luxembourg S.A., UniCredit Banka Slovenija d.d., UniCredit Bulbank AD, UniCredit Bank Czech Republic and Slovakia.a.s., UniCredit Bank Hungary, UniCredit Bank Romania a.s., UniCredit Bank ZAO Russia and UniCredit Leasing GmbH and related subsidiaries UniCredit Leasing Finance GMBH, Structured Lease GMBH, UniCredit Leasing Aviation GMBH.

A.3 Distribution of secured credit exposures by type of security

A.3.1 Banking Group - Secured credit exposures with banks

(€ '000)

| | NET EXPOSURES | AMOUNTS AS AT 12.31.2015 | | | | | | | | | | TOTAL (1)+(2) | | | | |
|---|---------------|--------------------------|-----------|----------------|------------|--------------------|-------------------|-------------------------------|--------------------------|-------|----------------|-------------------------------|-----------------------|---------|----------------|---------------|
| | | COLLATERAL (1) | | | | GUARANTEES (2) | | | | | | | | | | |
| | | | | | | CREDIT DERIVATIVES | | | OTHER CREDIT DERIVATIVES | | | | | | | |
| | | PROPERTY | MORTGAGES | FINANCE LEASES | SECURITIES | OTHER ASSETS | CREDIT LINK NOTES | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC ENTITIES | BANKS | OTHER ENTITIES | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC ENTITIES | BANKS | OTHER ENTITIES | TOTAL (1)+(2) |
| 1. Secured On-balance sheet credit exposures: | | | | | | | | | | | | | | | | |
| 1.1 totally secured | 7,538,203 | - | 2,563 | 6,241,365 | 132,155 | - | - | - | - | - | - | 150,291 | 16,720 | 991,165 | 3,252 | 7,537,511 |
| - of which Non-Performing | 6,527 | - | - | - | - | - | - | - | - | - | - | 3,269 | - | 6 | 3,252 | 6,527 |
| 1.2 partially secured | 6,739,048 | - | - | 1,670,372 | 62,119 | - | - | - | - | - | - | 418,787 | - | 271,720 | 64,243 | 2,487,241 |
| - of which Non-Performing | 3,077 | - | - | - | - | - | - | - | - | - | - | 2,794 | - | - | - | 2,794 |
| 2. Secured Off-balance sheet credit exposures: | | | | | | | | | | | | | | | | |
| 2.1 totally secured | 1,477,893 | - | - | 985,258 | 129,747 | - | - | - | - | - | - | - | - | 132,115 | 230,773 | 1,477,893 |
| - of which Non-Performing | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 2.2 partially secured | 5,437,922 | 74,016 | - | 930 | 79,497 | - | - | - | - | - | - | 17,766 | - | 329,902 | 36,932 | 539,043 |
| - of which Non-Performing | 57,442 | 14,196 | - | 176 | 98 | - | - | - | - | - | - | - | - | - | - | 14,470 |

A.3.2 Banking Group - Secured credit exposures with customers

(€ '000)

| | NET EXPOSURES | AMOUNTS AS AT 12.31.2015 | | | | | | | | | | TOTAL (1)+(2) | | | | |
|---|---------------|--------------------------|------------|----------------|------------|--------------------|-------------------|-------------------------------|--------------------------|--------|----------------|-------------------------------|-----------------------|-----------|----------------|---------------|
| | | COLLATERAL (1) | | | | GUARANTEES (2) | | | | | | | | | | |
| | | | | | | CREDIT DERIVATIVES | | | OTHER CREDIT DERIVATIVES | | | | | | | |
| | | PROPERTY | MORTGAGES | FINANCE LEASES | SECURITIES | OTHER ASSETS | CREDIT LINK NOTES | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC ENTITIES | BANKS | OTHER ENTITIES | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC ENTITIES | BANKS | OTHER ENTITIES | TOTAL (1)+(2) |
| 1. Secured On-balance sheet credit exposures: | | | | | | | | | | | | | | | | |
| 1.1 totally secured | 216,435,786 | 125,648,938 | 18,459,704 | 30,038,952 | 12,403,869 | - | - | - | - | 11,090 | - | 2,667,674 | 839,749 | 4,888,319 | 19,962,324 | 214,920,619 |
| - of which Non-Performing | 26,290,759 | 16,389,750 | 3,605,516 | 91,184 | 1,094,352 | - | - | - | - | - | - | 8,034 | 50,809 | 52,869 | 4,491,496 | 25,784,010 |
| 1.2 partially secured | 111,685,088 | 34,422,942 | - | 3,886,553 | 8,597,380 | - | - | - | - | 5,112 | - | 6,447,510 | 1,291,411 | 2,019,888 | 2,897,914 | 59,568,710 |
| - of which Non-Performing | 4,647,638 | 1,872,975 | - | 119,448 | 431,290 | - | - | - | - | - | - | 197,000 | 27,112 | 28,125 | 607,947 | 3,283,897 |
| 2. Secured Off-balance sheet credit exposures: | | | | | | | | | | | | | | | | |
| 2.1 totally secured | 38,216,635 | 2,684,251 | - | 6,540,515 | 1,639,660 | - | - | - | - | - | - | 103,704 | 14,412 | 5,597,974 | 21,527,601 | 38,108,117 |
| - of which Non-Performing | 824,203 | 377,214 | - | 2,611 | 33,651 | - | - | - | - | - | - | 43 | 971 | 67,679 | 283,148 | 765,317 |
| 2.2 partially secured | 16,407,656 | 1,157,060 | - | 456,932 | 842,562 | - | - | - | - | - | - | 387,094 | 10,955 | 1,984,444 | 881,877 | 5,720,924 |
| - of which Non-Performing | 271,022 | 13,546 | - | 13,559 | 25,546 | - | - | - | - | - | - | 18,930 | 1,537 | 16,122 | 3,179 | 92,419 |

In accordance with the instructions of Circular 262/2005 of Banca d'Italia, as of December 31, 2015, the value of the collateral cannot exceed the book value of the secured exposures; therefore, from this disclosure onwards, the lower of the loan at the book value and the value of the collateral is presented.

Part E - Information on risks and related risk management policies

B. Distribution and concentration of credit exposures

B.1 Banking Group - Distribution by segment of On- and off-balance sheet credit exposures with customers (carrying value)

(€ '000)

| COUNTERPARTS/EXPOSURES | GOVERNMENTS | | | OTHER PUBLIC ENTITIES | | | FINANCIAL COMPANIES | | |
|---------------------------------------|--------------------|----------------------|-----------------------|-----------------------|----------------------|-----------------------|---------------------|----------------------|-----------------------|
| | NET EXPOSURE | SPECIFIC WRITE-DOWNS | PORTFOLIO ADJUSTMENTS | NET EXPOSURE | SPECIFIC WRITE-DOWNS | PORTFOLIO ADJUSTMENTS | NET EXPOSURE | SPECIFIC WRITE-DOWNS | PORTFOLIO ADJUSTMENTS |
| A. On-balance sheet exposures | | | | | | | | | |
| A.1 Bad exposures | 21,996 | 16,424 | X | 340,994 | 142,184 | X | 430,356 | 1,122,994 | X |
| - of which: forborne exposures | 5 | 59 | X | 54 | 3,943 | X | 99,267 | 174,639 | X |
| A.2 Unlikely to pay | 438 | 272 | X | 60,020 | 23,622 | X | 693,903 | 377,380 | X |
| - of which: forborne exposures | - | - | X | 40,723 | 10,042 | X | 216,012 | 83,961 | X |
| A.3 Non-Performing past-due | 26,763 | 1,980 | X | 10,755 | 1,566 | X | 112,833 | 80,197 | X |
| - of which: forborne exposures | 1,254 | 400 | X | 854 | 865 | X | 1,527 | 285 | X |
| A.4 Performing exposures | 124,939,017 | X | 10,256 | 38,431,979 | X | 93,507 | 70,896,215 | X | 133,817 |
| - of which: forborne exposures | 642 | X | 22 | 18,421 | X | 107 | 35,537 | X | 866 |
| Total A | 124,988,214 | 18,676 | 10,256 | 38,843,748 | 167,372 | 93,507 | 72,133,307 | 1,580,571 | 133,817 |
| B. Off-balance sheet exposures | | | | | | | | | |
| B.1 Bad exposures | - | - | X | 18,769 | - | X | 48,556 | 26,531 | X |
| B.2. Unlikely to pay | 1 | - | X | 6,759 | - | X | 56,203 | 4,586 | X |
| B.3 Other Non-Performing exposures | - | - | X | 11 | 5 | X | 25 | - | X |
| B.4 Performing exposures | 7,701,731 | X | 758 | 6,123,856 | X | 3,155 | 30,899,359 | X | 8,131 |
| Total B | 7,701,732 | - | 758 | 6,149,395 | 5 | 3,155 | 31,004,143 | 31,117 | 8,131 |
| Total (A+B) | 12.31.2015 | 132,689,946 | 18,676 | 11,014 | 44,993,143 | 167,377 | 96,662 | 103,137,450 | 1,611,688 |
| Total (A+B) | 12.31.2014 | 114,553,543 | 1,722 | 5,791 | 49,656,140 | 107,663 | 91,409 | 100,006,080 | 858,488 |
| | | | | | | | | | 1,160,047 |

continued: B.1 Banking Group - Distribution by segment of On- and off-balance sheet credit exposures with customers (carrying value)

| COUNTERPARTS/EXPOSURES | INSURANCE COMPANIES | | | NON-FINANCIAL COMPANIES | | | OTHER ENTITIES | | |
|---------------------------------------|---------------------|----------------------|-----------------------|-------------------------|----------------------|-----------------------|--------------------|----------------------|-----------------------|
| | NET EXPOSURE | SPECIFIC WRITE-DOWNS | PORTFOLIO ADJUSTMENTS | NET EXPOSURE | SPECIFIC WRITE-DOWNS | PORTFOLIO ADJUSTMENTS | NET EXPOSURE | SPECIFIC WRITE-DOWNS | PORTFOLIO ADJUSTMENTS |
| A. Cash exposures | | | | | | | | | |
| A.1 Bad exposures | 7,496 | 7,108 | X | 14,245,463 | 23,860,227 | X | 5,704,541 | 7,253,714 | X |
| - of which: forborne exposures | 7,380 | 5,307 | X | 2,048,501 | 1,630,869 | X | 338,700 | 292,151 | X |
| A.2 Unlikely to pay | 1,613 | 273 | X | 14,592,570 | 7,926,709 | X | 2,312,480 | 862,410 | X |
| - of which: forborne exposures | 1,611 | 273 | X | 6,680,935 | 3,449,539 | X | 909,743 | 276,678 | X |
| A.3 Non-performing past-due | 192 | 19 | X | 1,095,889 | 271,207 | X | 850,381 | 402,476 | X |
| - of which: forborne exposures | 192 | 19 | X | 186,657 | 41,366 | X | 113,406 | 35,384 | X |
| A.4 Performing exposures | 1,467,704 | X | 3,887 | 250,386,366 | X | 1,547,645 | 127,639,233 | X | 731,046 |
| - of which: forborne exposures | 17,096 | X | 456 | 3,706,618 | X | 113,633 | 2,164,059 | X | 85,758 |
| Total A | 1,477,005 | 7,400 | 3,887 | 280,320,288 | 32,058,143 | 1,547,645 | 136,506,635 | 8,518,600 | 731,046 |
| B. Off-Balance Sheet exposures | | | | | | | | | |
| B.1 Bad exposures | 129 | 24 | X | 356,291 | 169,972 | X | 7,599 | 6,149 | X |
| B.2. Unlikely to pay | - | - | X | 1,327,438 | 168,199 | X | 61,260 | 70,954 | X |
| B.3 Other Non-Performing exposures | - | - | X | 108,180 | 11,085 | X | 81,872 | 48,254 | X |
| B.4 Performing exposures | 2,098,078 | X | 885 | 119,930,921 | X | 213,197 | 24,745,445 | X | 16,901 |
| Total B | 2,098,207 | 24 | 885 | 121,722,830 | 349,256 | 213,197 | 24,896,176 | 125,357 | 16,901 |
| Total (A+B) | 12.31.2015 | 3,575,212 | 7,424 | 4,772 | 402,043,118 | 32,407,399 | 1,760,842 | 161,402,811 | 8,643,957 |
| Total (A+B) | 12.31.2014 | 2,463,222 | 9,640 | 17,674 | 398,071,971 | 34,338,924 | 1,947,503 | 171,245,420 | 9,798,599 |
| | | | | | | | | | 677,332 |

B.2 Banking Group - Distribution of On- and off-balance sheet credit exposures with customers by geographic area (carrying value)

(€ '000)

| GEOGRAPHIC AREA/EXPOSURES | AMOUNT AS AT 12.31.2015 | | | | | | | | | |
|---------------------------------------|-------------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|------------------|-------------------|-------------------|-------------------|
| | ITALY | | OTHER EUROPEAN COUNTRIES | | AMERICA | | ASIA | | REST OF THE WORLD | |
| | NET EXPOSURE | TOTAL WRITE-DOWNS | NET EXPOSURE | TOTAL WRITE-DOWNS | NET EXPOSURE | TOTAL WRITE-DOWNS | NET EXPOSURE | TOTAL WRITE-DOWNS | NET EXPOSURE | TOTAL WRITE-DOWNS |
| A. On-balance sheet exposures | | | | | | | | | | |
| A.1 Bad exposures | 16,072,639 | 24,560,699 | 4,149,483 | 7,160,339 | 58,206 | 54,416 | 129,551 | 43,215 | 340,967 | 583,982 |
| A.2 Unlikely to pay | 12,568,583 | 6,251,968 | 4,871,317 | 2,756,153 | 117,615 | 23,627 | 541 | 608 | 102,968 | 158,310 |
| A.3 Non-Performing past-due exposures | 1,499,664 | 553,782 | 421,969 | 137,294 | 4,283 | 707 | 194 | 206 | 170,703 | 65,456 |
| A.4 Performing exposures | 257,068,141 | 1,051,246 | 319,903,464 | 1,326,092 | 6,746,667 | 25,069 | 3,716,363 | 22,037 | 26,325,879 | 95,714 |
| Total A | 287,209,027 | 32,417,695 | 329,346,233 | 11,379,878 | 6,926,771 | 103,819 | 3,846,649 | 66,066 | 26,940,517 | 903,462 |
| B. Off-balance sheet exposures | | | | | | | | | | |
| B.1 Bad exposures | 221,382 | 45,956 | 197,781 | 155,914 | 1 | - | 12,180 | 806 | - | - |
| B.2 Unlikely to pay | 1,101,488 | 50,363 | 340,821 | 178,890 | 9,227 | 13,804 | 24 | - | 101 | 682 |
| B.3 Other Non-Performing exposures | 110,933 | 11,468 | 1,931 | 639 | - | - | 4 | - | 77,220 | 47,237 |
| B.4 Performing exposures | 52,206,738 | 131,450 | 107,485,345 | 100,259 | 12,909,460 | 4,927 | 960,462 | 416 | 17,937,385 | 5,975 |
| Total B | 53,640,541 | 239,237 | 108,025,878 | 435,702 | 12,918,688 | 18,731 | 972,670 | 1,222 | 18,014,706 | 53,894 |
| Total A+B | | | | | | | | | | |
| 12.31.2015 | 340,849,568 | 32,656,932 | 437,372,111 | 11,815,580 | 19,845,459 | 122,550 | 4,819,319 | 67,288 | 44,955,223 | 957,356 |
| Total A+B | | | | | | | | | | |
| 12.31.2014 | 353,370,817 | 35,684,183 | 423,385,428 | 12,154,621 | 15,347,614 | 115,333 | 4,229,130 | 108,392 | 39,663,387 | 952,263 |

Part E - Information on risks and related risk management policies

B.3 Banking Group - Distribution of On- and off-balance sheet credit exposures with banks by geographic area (carrying value)

(€ '000)

| EXPOSURES/GEOGRAPHIC AREA | AMOUNT AS AT 12.31.2015 | | | | | | | | |
|---------------------------------------|-------------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|------------------|-------------------|-------------------|
| | ITALY | | OTHER EUROPEAN COUNTRIES | | AMERICA | | ASIA | | REST OF THE WORLD |
| | NET EXPOSURE | TOTAL WRITE-DOWNS | NET EXPOSURE | TOTAL WRITE-DOWNS | NET EXPOSURE | TOTAL WRITE-DOWNS | NET EXPOSURE | TOTAL WRITE-DOWNS | NET EXPOSURE |
| A. On-balance sheet exposures | | | | | | | | | |
| A.1 Bad exposures | - | - | 1,368 | 31,218 | 421 | 6,292 | 8,645 | 45,352 | 1,208 |
| A.2 Unlikely to pay | - | 7 | 5,657 | 314 | - | - | 3,118 | 1,908 | 23 |
| A.3 Non-Performing past-due | - | - | 4 | 2 | - | - | - | 112 | - |
| A.4 Performing exposures | 18,680,693 | 5,180 | 72,460,321 | 40,852 | 4,191,180 | 3,457 | 2,110,065 | 1,795 | 4,449,236 |
| Total A | 18,680,693 | 5,187 | 72,467,350 | 72,386 | 4,191,601 | 9,749 | 2,121,828 | 49,167 | 4,450,467 |
| B. Off-balance sheet exposures | | | | | | | | | |
| B.1 Bad exposures | - | - | 20 | 8 | - | - | - | - | - |
| B.2 Unlikely to pay | - | - | 66,008 | - | - | - | - | - | - |
| B.3 Other Non-Performing exposures | - | - | - | - | - | - | - | - | - |
| B.4 Performing exposures | 3,540,741 | 11,440 | 42,838,720 | 6,574 | 3,642,059 | 157 | 2,373,255 | 1,127 | 1,119,530 |
| Total B | 3,540,741 | 11,440 | 42,904,748 | 6,582 | 3,642,059 | 157 | 2,373,255 | 1,127 | 1,119,530 |
| Total A+B | | | | | | | | | |
| 12.31.2015 | 22,221,434 | 16,627 | 115,372,098 | 78,968 | 7,833,660 | 9,906 | 4,495,083 | 50,294 | 5,569,997 |
| Total A+B | | | | | | | | | |
| 12.31.2014 | 17,557,809 | 5,191 | 99,841,085 | 617,793 | 10,117,542 | 8,836 | 4,264,652 | 46,361 | 7,133,305 |
| | | | | | | | | | 1,497 |

B.4 Large exposures

| | 12.31.2015 |
|--------------------------------------|------------|
| a) Amount book value (€ million) | 214,676 |
| b) Amount weighted value (€ million) | 10,992 |
| c) Number | 9 |

In compliance with Article 4.1 39 of Regulation (EU) n.575/2013 (CRR), in case of exposures towards a group of connected clients formed by a Central Government and other groups of connected clients, such exposure towards the Central Government is reported for each group of connected clients when remitting regulatory reporting; despite the regulatory approach above mentioned, both the amounts shown in letter a), b), and the number in the letter c) in the table above disclose only once the exposure towards the Central Government.

Please also note that deferred tax assets towards Italian Central Government were considered as fully exempted and, as a consequence, the weighted amount reported is null.

C. Securitization transactions

C.1 Securitization transactions

Qualitative information

In securitisation transactions the Group plays, as the case may be, the role of originator, sponsor or investor.

The Group as originator

The Group's origination consists in the sale of on-balance sheet receivables portfolios to vehicles set up as securitization companies under Law 130/99 or similar non-Italian legislation.

The buyer finances the purchase of the receivables portfolios by issuing bonds of varying seniority and transfers its issue proceeds to the Group.

The yield and maturity of the bonds issued by the buyer therefore mainly depend on the cash flow expected from the assets being sold.

As a further form of security to bondholders, these transactions may include special types of credit enhancement, e.g., subordinated loans, financial guarantees, standby letters of credit or over-collateralization.

The Group's objectives when carrying out these transactions are usually the following:

- to originate securities that can be used to secure repos with Banca d'Italia and the ECB (i.e. counterbalancing capacity);
- to reduce funding costs given the opportunity to issue higher-rated bonds with lower interest rates than ordinary senior bonds; and
- to free up economic and regulatory capital by carrying out transactions that reduce capital requirements under current rules by reducing credit risk.

The Group carries out both traditional securitizations whereby the receivables portfolio is sold to the SPV and synthetic securitizations which use credit default swaps to purchase protection over all or part of the underlying risk of the portfolio.

Under traditional securitizations the Group retains the first loss in the form of junior bonds or similar exposure and in some cases provides further credit enhancement as described above. This enables the Group to benefit from the portion of the sold receivables' yield in excess of the yield due to the senior and mezzanine tranches.

Retention by the Group of the first loss risk and the corresponding yield means that most of the risk and return on the portfolio is retained.

Consequently these transactions are recognized in the accounts as loans and no profits arising out of the transfer of the assets are recognized and the sold receivables are not derecognized.

In the consolidated financial statements, exposure to the variability deriving from maintenance of the risk of first loss together with the role of servicer of the underlying assets determines control by the Group over these securitisation vehicles. Therefore they are subject to full consolidation.

Synthetic securitizations also entail retention of the receivables subject to credit default protection on the balance sheet. The swap is recognized in the accounts, as well as any other retained interest.

The Group's main objectives in its securitization transactions (whether traditional or synthetic) are the optimization of the loan portfolio by freeing up regulatory and economic capital and obtaining fresh liquidity together with greater diversification of its sources of funding.

The crisis in the markets experienced since the second half of 2007 made it advisable to use securitization as a means of increasing counterbalancing capacity, i.e. the availability of assets that can be readily used to create liquidity, by retaining the securities issued by the vehicle within the Group.

Analysis and realization of securitization transactions are carried out within the Parent in close cooperation with the Group entities involved and with UniCredit Bank AG as Arranger and Investment Banking. This process requires an economic feasibility study to assess the impact of transactions (according to their nature and aims), on regulatory and economic capital, on risk-adjusted profitability measures and on the level of Group's liquidity. If this initial phase produces a positive result, a technical and operational feasibility study is carried out to identify the assets to be securitized and define the structure of the transaction. Once technical feasibility has been established, the transaction is realized.

Eventually it should be noted that "self-securitizations" are not included in the quantitative tables of Part C, as required by regulations.

Part E - Information on risks and related risk management policies

Developments of the period

The Group makes limited use of this type of transactions. The amount of securitized loans⁽⁸⁾, net of the transactions in which the Group has acquired all the liabilities issued by the SPVs (the so-called self-securitizations), accounts for 3.58% of the Group's credit portfolio. Self-securitizations in turn account for 2.11% of the loan portfolio.

During 2015 the Group carried out seven traditional transactions (of which two self-securitizations) and nine synthetic transactions:

- UniCredit S.p.A.
 - Pillarstone Italy - Burgo (traditional)
 - Pillarstone Italy - Comital (traditional)
 - Pillarstone Italy - Lediberg (traditional)
 - Pillarstone Italy - Rainbow (traditional)
 - Gepafin (synthetic)
 - ARTS Leonardo (synthetic)
 - ARTS Midcap2 (synthetic)
 - ARTS Midcap3 (synthetic)
 - Bond Italia1 Investimenti (synthetic)
 - Bond Italia1 Misto (synthetic)
 - Bond Italia2 Investimenti (synthetic)
 - Bond Italia2 Misto (synthetic)
- UniCredit Bank AG
 - Geldilux-TS-2015 (traditional - self-securitization)
 - Rosenkavalier 2015 (traditional - self-securitization)
- UniCredit Bank Austria AG
 - Amadeus 2015 (synthetic)
- UniCredit Leasing (Austria) GmbH
 - Success 2015 (traditional)

Details are given in the tables published in the "Annexes", which also describe transactions - traditional and synthetic - carried out in previous financial years.

It should also be noted that, again during 2015:

- repurchase call option clauses on the underlying receivables were exercised in the "Consumer One" and "Impresa One" transactions, both self-securitisations, with the acquisition by UniCredit S.p.A. of the related portfolios from the Special Purpose Vehicles;
- the mezzanine class C1 and C2 securities issued by the "Trevi Finance 3" securitisation were repaid in advance and, consequently, the securities issued by the "Entasi" re-securitization transaction were repaid in advance, leading to the closure of the latter;
- also as part of the "Trevi Finance 3" transaction, the special purpose vehicle sold to another securitization special purpose vehicle, not belonging to the UniCredit group and named "Tiberius SPV S.r.l.", the bad loans which were included in its separate assets;
- a new securitization transaction called Consumer Three was launched concerning the sale of a portfolio of UniCredit S.p.A. receivables deriving from performing consumer loans, in warehousing as at December 31, 2015, pending the issuance of ABS securities by the Special Purpose Vehicle.

The Group as sponsor

The Group defines the role of sponsor as that performed by an entity, other than the transferor, which organises and administers a securitisation or asset-backed commercial paper structure in which financial assets are purchased from third parties.

The Group acts as sponsor of asset backed commercial paper vehicles (i.e. commercial paper issuing conduits) set up in order to allow customers the access to the securitizations' market (multi-seller Customer conduits).

Customer conduits require the formation and management of a bankruptcy-remote company (i.e., one that would be immune from any financial difficulties of the originator) which directly or indirectly buys receivables created by companies outside the Group.

The receivables underlying these transactions are not bought directly by the conduit set up by the Group, but by a purchase company which in turn is wholly funded by the conduit by means of commercial paper or medium term notes.

In some circumstances purchase companies fund further SPVs which buy loan portfolio.

(8) We refer to loans sold, also synthetically, but not derecognized from balance sheet.

The main purpose of these transactions is to give corporate customers access to the securitization market and thus to lower funding costs than would be borne with direct funding.

The conduits' purchase of assets is financed by short-term commercial paper and medium-term note issues.

Payment of interest and redemption of the securities issued by the conduit therefore depends on cash flow from the receivables purchased (credit risk) and the ability of the conduit to roll over or replace its market funding on maturity (liquidity risk).

To guarantee prompt redemption of the securities issued by the conduit, these transactions are guaranteed by a standby letter of credit covering the risk of default both of specific assets and of the whole program.

The underwriters of issued securities also benefit from security provided by specific liquidity lines which the conduit may use if it unable to place new commercial paper to repay maturing paper, e.g. during market turmoil.

These liquidity lines may not however be used to guarantee redemption of securities issued by the conduit in the event of default by the underlying assets.

In its role as sponsor, the Group selects the asset portfolios purchased by conduits or purchase companies, provides administration of the assets and both standby letters of credit and liquidity lines and purchases commercial papers issued when required by market conditions.

For these services the Group receives fees and also benefits from the spread between the return on the assets purchased by the SPV and the securities issued.

These circumstances put the Group in the condition of having the power over the assets of the conduits and being at the same time exposed to the variability deriving from such assets. Therefore the conduits sponsored by the Group have come within the perimeter of consolidation starting from 2007, in application of the conditions provided for in IFRS10 and previously by SIC12.

In addition to the Customer Conduits, purchase companies may also be consolidated if the Group is exposed to the variability of yields deriving from funding provided directly or indirectly, through the conduit, and also has the power to manage the underlying assets.

The Group as investor

The Group is also an investor in structured credit instruments issued by structured entities.

These exposures are mainly held on the books of the Corporate and Investment Banking Division (CIB) and UniCredit Bank Ireland.

This business was affected by the difficult situation in the financial markets, which began in 2007 and resulted in a transformation of the structured credit product market into an illiquid market.

Against this background, these securities were reclassified from trading to banking portfolio.

This strategy has been reflected in the accounts through the reclassification of most of these positions in the item "loans and receivables to customers" occurred for the most part in the second half of 2008 and, for the remaining, in the first half of 2009.

Since then, this type of asset portfolio subject to reclassification has been managed with a view to gradually reduce its amount (i.e. de-risking/de-leveraging strategy without fire sale) in order to lower the associated capital requirement, while seeking to ensure the contribution to net interest income over time (especially in a market environment characterized by low interest rates) in a context of overall sustainability of the associated risk profile.

Since the beginning of 2012, in coherence with the described strategy, it was decided to invest in positions with adequate quality and profitability as far as possible in volatile markets. These positions are subject to continuous monitoring by Risk Management which, on the one hand, constantly monitors their evolution and composition while on the other regularly performs the evaluation of their market value.

In line with the above management principles, risk monitoring and maximizing profit on securitization transactions is achieved by regular credit review that includes:

- the analysis of the monthly or quarterly investor reports produced by the Trustee, paying special attention to the performance of the collateral;
- the monitoring of similar transactions' collateral performance and issues of similar paper;
- the observation of the market fundamentals of the underlying credit;
- constant contact with the investors and, where collateral is managed, with the managers and analysts of the Collateral Manager.

Furthermore to each portfolio is assigned a market VaR limit by Risk Management which is monitored bearing in mind the correlations. The Group has spread curves for each rating and product (asset backed securities, mortgage backed securities, etc.) and uses them to calculate risk, in the same way as other instruments in its portfolio. The method used is in line with other sources of market risk, and enables to estimate the possible effects of diversification and to aggregate the VaR with other sections of the portfolio.

Part E - Information on risks and related risk management policies

Quantitative information

The tables below do not include information on the so-called "self-securitizations", i.e. securitization transactions in which the Group has acquired all the liabilities issued by the SPVs.

C.1 Banking Group - Exposure from the main "in-house" securitisation transaction broken down by type of securitised asset and by type of exposure

| TYPE OF SECURITISED ASSETS/EXPOSURE | BALANCE-SHEET EXPOSURE | | | | | |
|-------------------------------------|------------------------|--------------------------|----------------|--------------------------|------------------|--------------------------|
| | SENIOR | | MEZZANINE | | JUNIOR | |
| | CARRYING VALUE | WRITE-DOWNS/ WRITE-BACKS | CARRYING VALUE | WRITE-DOWNS/ WRITE-BACKS | CARRYING VALUE | WRITE-DOWNS/ WRITE-BACKS |
| A. Totally derecognised | - | - | 47,530 | 2,239 | 305,746 | - |
| A.1 CLO/CBO OTHERS | - | - | - | - | 36,566 | - |
| A.2 OTHERS | - | - | 47,530 | 2,239 | 269,180 | - |
| B. Partially derecognised | - | - | - | - | - | - |
| C. Not-derecognised | 10,880,421 | -10 | 533,979 | - | 2,211,122 | -65,727 |
| C.1 RMBS Prime | 1,158,249 | - | 178,879 | - | 618,614 | -14,617 |
| C.2 CLO/SME | 73,156 | -7 | - | - | 14 | - |
| C.3 CLO/CBO Others | 9,500,286 | - | 181,994 | - | 107,255 | -15,492 |
| C.4 CONSUMER LOANS | - | - | - | - | 522,462 | -22,629 |
| C.5 LEASES | 148,730 | -3 | 86,052 | - | 947,292 | -12,988 |
| C.6 OTHERS | - | - | 87,054 | - | 15,487 | - |

Write-downs and write-backs, including depreciations and revaluations posted on the income statement or to reserves, refer to financial year 2015 only.

continued: C.1 Banking Group - Exposure from the main "in-house" securitisation transaction broken down by type of securitised asset and by type of exposure

| TYPE OF SECURITISED ASSETS/EXPOSURE | GUARANTEES GIVEN | | | | | |
|-------------------------------------|------------------|--------------------------|--------------|--------------------------|--------------|--------------------------|
| | SENIOR | | MEZZANINE | | JUNIOR | |
| | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS |
| A. Totally derecognised | - | - | - | - | - | - |
| A.1 CLO/CBO OTHERS | - | - | - | - | - | - |
| A.2 OTHERS | - | - | - | - | - | - |
| B. Partially derecognised | - | - | - | - | - | - |
| C. Not-derecognised | 529,348 | - | - | - | - | - |
| C.1 RMBS Prime | 225,348 | - | - | - | - | - |
| C.2 CLO/SME | - | - | - | - | - | - |
| C.3 CLO/CBO Others | 304,000 | - | - | - | - | - |
| C.4 CONSUMER LOANS | - | - | - | - | - | - |
| C.5 LEASES | - | - | - | - | - | - |
| C.6 OTHERS | - | - | - | - | - | - |

continued: C.1 Banking Group - Exposure from the main "in-house" securitisation transaction broken down by type of securitised asset and by type of exposure

| TYPE OF SECURITISED ASSETS/EXPOSURE | CREDIT FACILITIES | | | | | |
|-------------------------------------|-------------------|--------------------------|--------------|--------------------------|--------------|--------------------------|
| | SENIOR | | MEZZANINE | | JUNIOR | |
| | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS |
| A. Totally derecognised | - | - | - | - | - | - |
| A.1 CLO/CBO OTHERS | - | - | - | - | - | - |
| A.2 OTHERS | - | - | - | - | - | - |
| B. Partially derecognised | - | - | - | - | - | - |
| C. Not-derecognised | 13,709 | - | - | - | - | - |
| C.1 RMBS Prime | - | - | - | - | - | - |
| C.2 CLO/SME | - | - | - | - | - | - |
| C.3 CLO/CBO Others | 13,709 | - | - | - | - | - |
| C.4 CONSUMER LOANS | - | - | - | - | - | - |
| C.5 LEASES | - | - | - | - | - | - |
| C.6 OTHERS | - | - | - | - | - | - |

With reference to transactions with own underlying assets it should be noted that the increase in balance-sheet net exposures relating to transactions not derecognized to €3,910 million as at December 2015 from €3,877 million as at December 2014 was due to five new transactions called Pillarstone Italy - Burgo, Pillarstone Italy - Comital, Pillarstone Italy - Lediberg, Pillarstone Italy - Rainbow (for more details refer to caption "Other Information - Development of Group operations and other corporate transactions" of Consolidated Reports on Operations) and Amadeus 2015, partially offset by the changes in portfolio holdings.

Moreover, the increase in balance-sheet net exposures concerning synthetic transactions from €1,958 million in December 2014 to €9,715 million in December 2015 was due to nine new transactions called Gepafin, ARTS Leonardo, ARTS Midcap2, ARTS Midcap3, Bond Italia1 Investimenti, Bond Italia1 Misto, Bond Italia2 Investimenti, Bond Italia2 Misto e Amadeus 2015, in small part offset by the development of the remaining transactions.

C.2 Banking Group - Exposure resulting from the main third-party securitisation transactions broken down by type of securitised asset and by type of exposure

| TYPE OF SECURITISED ASSETS/EXPOSURE | BALANCE-SHEET EXPOSURE | | | | | |
|-------------------------------------|------------------------|--------------------------|----------------|--------------------------|----------------|--------------------------|
| | SENIOR | | MEZZANINE | | JUNIOR | |
| | CARRYING VALUE | WRITE-DOWNS/ WRITE-BACKS | CARRYING VALUE | WRITE-DOWNS/ WRITE-BACKS | CARRYING VALUE | WRITE-DOWNS/ WRITE-BACKS |
| A.1. RMBS PRIME | 3,066,209 | - | 118,176 | - | - | - |
| A.2. RMBS NON CONFORMING | 93,584 | - | 137,715 | - | - | - |
| A.3. RMBS US SUBPRIME | - | - | 431 | - | - | - |
| A.4. CMBS | 221,548 | 2 | 80,594 | - | - | - |
| A.5. CDO OF ABS | 6,580 | - | - | - | - | - |
| A.6. CDO - BALANCE SHEET | 21,973 | - | - | - | - | - |
| A.7. CDO - PREFERRED STOCK | 35,545 | - | - | - | - | - |
| A.8. CDO OTHER | 2,912 | - | 10 | - | - | - |
| A.9. CLO SME | 7,181 | - | 5,787 | -1,116 | - | - |
| A.10. CLO ARBITRAGE/BALANCE SHEET | 4,563 | - | 69,159 | - | - | - |
| A.11. CLO OTHER | 754,333 | - | 276,180 | - | 43,503 | -275 |
| A.12. CONSUMER LOANS | 1,402,958 | - | 9 | - | - | - |
| A.13. STUDENT LOANS | 49,590 | - | 3,039 | - | - | - |
| A.14. LEASES | 33,329 | - | 94 | - | - | - |
| A.15. OTHER | 37,967 | - | 9,107 | -57 | - | - |
| A.17. CONDUITS(*) | 626,838 | - | - | - | 54,425 | - |

(*) exposure of subsidiaries included in the scope of consolidation, but not belonging to the banking group.

Write-downs and write-backs, including depreciations and revaluations posted on the income statement or to reserves, refer to financial year 2015 only.

Part E - Information on risks and related risk management policies

continued: C.2 Banking Group - Exposure resulting from the main third-party securitisation transactions broken down by type of securitised asset and by type of exposure

| TYPE OF SECURITISED ASSETS /EXPOSURE | GUARANTEES GIVEN | | | | | |
|--------------------------------------|------------------|--------------------------|--------------|--------------------------|--------------|--------------------------|
| | SENIOR | | MEZZANINE | | JUNIOR | |
| | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS |
| A.1. RMBS PRIME | - | - | - | - | - | - |
| A.2. RMBS NON CONFORMING | - | - | - | - | - | - |
| A.3. RMBS US SUBPRIME | - | - | - | - | - | - |
| A.4. CMBS | - | - | - | - | - | - |
| A.5. CDO OF ABS | - | - | - | - | - | - |
| A.6. CDO - BALANCE SHEET | - | - | - | - | - | - |
| A.7. CDO - PREFERRED STOCK | - | - | - | - | - | - |
| A.8. CDO OTHER | - | - | - | - | - | - |
| A.9. CLO SME | - | - | - | - | - | - |
| A.10. CLO ARBITRAGE/BALANCE SHEET | - | - | - | - | - | - |
| A.11. CLO OTHER | - | - | - | - | - | - |
| A.12. CONSUMER LOANS | - | - | - | - | - | - |
| A.13. STUDENT LOANS | - | - | - | - | - | - |
| A.14. LEASES | - | - | - | - | - | - |
| A.15. OTHER | - | - | - | - | - | - |
| A.17. CONDUITS | - | - | - | - | - | - |

continued: C.2 Banking Group - Exposure resulting from the main third-party securitisation transactions broken down by type of securitised asset and by type of exposure

| TYPE OF SECURITISED ASSETS /EXPOSURE | CREDIT FACILITIES | | | | | |
|--------------------------------------|-------------------|--------------------------|--------------|--------------------------|--------------|--------------------------|
| | SENIOR | | MEZZANINE | | JUNIOR | |
| | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS | NET EXPOSURE | WRITE-DOWNS/ WRITE-BACKS |
| A.1. RMBS PRIME | - | - | - | - | - | - |
| A.2. RMBS NON CONFORMING | - | - | - | - | - | - |
| A.3. RMBS US SUBPRIME | - | - | - | - | - | - |
| A.4. CMBS | - | - | - | - | - | - |
| A.5. CDO OF ABS | - | - | - | - | - | - |
| A.6. CDO - BALANCE SHEET | - | - | - | - | - | - |
| A.7. CDO - PREFERRED STOCK | - | - | - | - | - | - |
| A.8. CDO OTHER | - | - | - | - | - | - |
| A.9. CLO SME | - | - | - | - | - | - |
| A.10. CLO ARBITRAGE/BALANCE SHEET | - | - | - | - | - | - |
| A.11. CLO OTHER | - | - | - | - | - | - |
| A.12. CONSUMER LOANS | 369,601 | - | - | - | - | - |
| A.13. STUDENT LOANS | - | - | - | - | - | - |
| A.14. LEASES | - | - | - | - | - | - |
| A.15. OTHER | - | - | - | - | - | - |
| A.17. CONDUITS | 3,101,869 | - | 13,778 | - | 184 | - |

The transactions with third-party underlying assets are those in which the group acts as sponsor or investor.

With reference to transactions in which the group acts as sponsor, the total amount of net exposure is equal to €2,931 million (2,476 million as of December 31, 2014), broken down into asset backed commercial paper for 627 million and undrawn credit lines for 2,304 million.

It should be noted that the lines of credit shown are the difference between total credit lines granted and the amount of commercial paper underwritten by the Group. This figure is the additional risk exposure incurred by the Group in addition to the underwritten commercial paper.

With reference to transaction in which the Group acts as investor, please refer to the subsequent tables "Exposures toward third party securitization consolidated SPV" and C.4 Securitization transactions that shows the exposure of the Group toward these SPVs.

With reference to sponsor exposures the following table provides information about exposures held toward conduits in which the Group acts as sponsor.

Exposures sponsored by the Group

| | AMOUNTS AS AT 12.31.2015 |
|---|--------------------------|
| Asset Backed Commercial Paper | 626,838 |
| - Arabella Finance Ltd | 626,838 |
| - Elektra Purchase No. 17 S.A. - Compartment 2 | - |
| - Elektra Purchase No. 28 Ltd | - |
| - Elektra Purchase No. 31 Ltd | - |
| - Elektra Purchase No. 32 Ltd - Compartment 1 | - |
| - Elektra Purchase No. 33 Ltd | - |
| - Elektra Purchase No. 34 Ltd | - |
| - Elektra Purchase No. 35 Ltd | - |
| - Elektra Purchase No. 36 Ltd | - |
| - Elektra Purchase No. 37 Ltd | - |
| - Elektra Purchase No. 38 Ltd | - |
| - Elektra Purchase No. 40 Ltd | - |
| - Elektra Purchase No. 41 Designated Activity Company | - |
| - Elektra Purchase No. 911 Ltd | - |
| Credit facilities | 2,304,290 |
| - Arabella Finance Ltd | 143,487 |
| - Elektra Purchase No. 17 S.A. - Compartment 2 (1) | 71,400 |
| - Elektra Purchase No. 28 Ltd | 180,667 |
| - Elektra Purchase No. 31 Ltd | 93,690 |
| - Elektra Purchase No. 32 Ltd - Compartment 1 | 204,000 |
| - Elektra Purchase No. 33 Ltd | 154,588 |
| - Elektra Purchase No. 34 Ltd | 127,500 |
| - Elektra Purchase No. 35 Ltd | 234,600 |
| - Elektra Purchase No. 36 Ltd | 306,000 |
| - Elektra Purchase No. 37 Ltd | 70,788 |
| - Elektra Purchase No. 38 Ltd | 73,440 |
| - Elektra Purchase No. 40 Ltd | 255,000 |
| - Elektra Purchase No. 41 Designated Activity Company | 32,130 |
| - Elektra Purchase No. 911 Ltd | 357,000 |

The lines of credit shown are the difference between total credit lines granted and the amount of commercial paper underwritten by the Group. This figure is the additional risk exposure incurred by the Group in addition to the underwritten commercial paper.

Consolidated securitization SPVs are those for which the Group exercises power over the SPV's activity being exposed at the same time to the vehicle's variability.

The following table shows the amount of exposures towards third-party securitisation consolidated SPVs.

Exposures toward other consolidated SPV

| | AMOUNTS AS AT 12.31.2015 |
|--------------------------------|--------------------------|
| Balance sheet exposures | 12,898 |
| - Grand Central Funding Corp | 92 |
| - Pure Funding No. 10 Ltd | 12,806 |
| Credit facilities | 16,152 |
| - Grand Central Funding Corp | 13,962 |
| - Pure Funding No. 10 Ltd | 2,190 |

Part E - Information on risks and related risk management policies

C.3 SPVs for securitizations

(€'000)

| NAME OF SECURITIZATION/SPV | COUNTRY OF INCORPORATION | CONSOLIDATION | ASSETS | | | LIABILITIES | | |
|--|---|---------------|-----------------------|-----------------|-----------|-------------|-----------|---------|
| | | | LOANS AND RECEIVABLES | DEBT SECURITIES | OTHERS | SENIOR | MEZZANINE | JUNIOR |
| | | | | | | | | |
| ARABELLA FINANCE LTD. | 2nd Floor, 11/12 Warrington, Dublin 2 | Yes | 2,408,672 | - | - | 2,404,147 | - | - |
| Capital Mortgage S.r.l. - 2007 | Piazzetta Monte 1 - 37121 Verona | Yes | 1,010,786 | - | 223,227 | 974,655 | 74,019 | 67,419 |
| CONSUMER TWO SRL | Piazzetta Monte 1 - 37121 Verona | Yes | 887,832 | - | 122,611 | 479,152 | - | 493,613 |
| Cordusie RMBS S.r.l. | Piazzetta Monte 1 - 37121 Verona | Yes | 311,362 | - | 194,628 | 295,910 | 171,200 | 8,890 |
| Cordusie RMBS Securitisation S.r.l. - Serie 2006 | Piazzetta Monte 1 - 37121 Verona | Yes | 524,569 | - | 187,605 | 520,708 | 141,700 | 10,683 |
| Cordusie RMBS Securitisation S.r.l. - Serie 2007 | Piazzetta Monte 1 - 37121 Verona | Yes | 1,383,376 | - | 263,094 | 1,274,680 | 236,400 | 2,272 |
| Cordusie RMBS - UCFin S.r.l. | Piazzetta Monte 1 - 37121 Verona | Yes | 764,700 | - | 187,463 | 682,586 | 148,000 | 14,800 |
| Elektra Purchase No.17 S.A. Re Compartment 2 | 52-54 avenue du X Septembre, L-2550 Luxembourg | Yes | 70,083 | - | - | 70,073 | - | - |
| Elektra Purchase No.28 Limited | 11-12 Warrington Place, Dublin 2, | Yes | 177,155 | - | - | 177,125 | - | - |
| Elektra Purchase No.31 Limited | 2ND FLOOR, 11-12 WARRINGTON PL, Dublin 2, Ireland | Yes | 64,900 | - | - | 64,883 | - | - |
| Elektra Purchase No.32 S.A. - Compartment 1 | 52-54 Avenue du X Septembre, L-2550 Luxembourg | Yes | 193,676 | - | - | 193,574 | - | - |
| Elektra Purchase No.33 Limited | 2nd Floor, 11-12 Warrington Place, Dublin 2 - Ireland | Yes | 133,300 | - | - | 133,285 | - | - |
| Elektra Purchase No.34 Limited | 2ND Flr 11-12 WARRINGTON PLACE, 2 Dublin | Yes | 61,766 | - | - | 61,750 | - | - |
| Elektra Purchase No.35 Limited | 2nd Floor, 11-12 Warrington Place, Dublin 2 - Ireland | Yes | 229,690 | - | - | 229,688 | - | - |
| Elektra Purchase No.36 Limited | 2nd Floor, 11-12 Warrington Place, Dublin 2 - Ireland | Yes | 300,016 | - | - | 300,000 | - | - |
| Elektra Purchase No.37 Limited | 2ND Flr 11-12 WARRINGTON PLACE, 2 Dublin | Yes | 67,603 | - | - | 67,496 | - | - |
| Elektra Purchase No.38 Limited | 11-12 Warrington Place, Dublin 2 | Yes | 39,609 | - | - | 39,539 | - | - |
| Elektra Purchase No.40 Limited | 2ND Flr 11-12 WARRINGTON PLACE, 2 Dublin | Yes | 75,981 | - | - | 76,965 | - | - |
| Elektra Purchase No.41 DAC | 2ND FLOOR, 11-12 WARRINGTON PLACE, Dublin 2, | Yes | 11,608 | - | - | 11,608 | - | - |
| Elektra Purchase No.911 Ltd | OGIER HOUSE, ST. HELIER, | Yes | 350,156 | - | - | 350,000 | - | - |
| F-E Gold S.r.l. | Via Generale Gustavo Faro 26 - 20124 Milano | Yes | 127,544 | - | 25,291 | 67,998 | 23,388 | 58,236 |
| F-E Mortgages S.r.l. - 2003 | Piazzetta Monte 1 - 37121 Verona | Yes | 175,772 | - | 27,771 | 97,769 | 59,025 | 7,633 |
| F-E Mortgages S.r.l. - 2005 | Piazzetta Monte 1 - 37121 Verona | Yes | 278,633 | - | 16,830 | 165,399 | 36,875 | 32,325 |
| Geldlux TS 2013 S.A. | 11, rue Pierre d'Asprell, 1142 Luxembourg | Yes | 870,166 | - | 91 | 750,301 | 89,428 | 12,813 |
| GRAND CENTRAL FUNDING CORPORATION | 48 WALL STREET, NEW YORK, NY 10005, | Yes | 3,992 | - | 11,530 | 12,260 | - | - |
| Heliconus S.r.l. | Piazzetta Monte 1 - 37121 Verona | Yes | 87,934 | - | 13,696 | 46,835 | 30,840 | 8,990 |
| LARGE CORPORATE ONE SRL | Piazzetta Monte 1 - 37121 Verona | Yes | 199,947 | - | 85,750 | 252,612 | - | 32,254 |
| Locat SV S.r.l. - Serie 2005 | Via Vittorio Alfieri, 1 - 31015 Conegliano (TV) | Yes | 150,397 | - | 4,944 | - | 47,787 | 10,301 |
| Locat SV S.r.l. - Serie 2006 | Via Vittorio Alfieri, 1 - 31015 Conegliano (TV) | Yes | 282,808 | - | 18,328 | - | 185,912 | 17,622 |
| Locat SV S.r.l. - Serie 2014 | Via Vittorio Alfieri, 1 - 31015 Conegliano (TV) | Yes | 1,209,937 | - | 111,348 | 715,000 | - | 585,000 |
| Newstone Mortgage Securities No.1 PLC | Fifth Floor, 100 Wood Street, London EC2V 7EX - United Kingdom | Yes | 270,398 | - | 8,478 | 225,512 | - | 52,055 |
| Pure Funding No. 10 Limited | 11-12 Warrington Place, Dublin 2, Ireland | Yes | 12,864 | - | - | 12,810 | - | - |
| Success 2015 B.V. | Barbara Strozziolaan 101, 1083HN Amsterdam | Yes | 338,341 | - | 14 | 230,900 | - | 94,400 |
| Trevi Finance No.3 S.r.l. | Via Vittorio Alfieri, 1 - 31015 Conegliano (TV) | Yes | - | 241,434 | 52,738 | 204,219 | - | 448,166 |
| ACCESS GROUP INC. | 3701 Commercial Drive, Wilmington/Del., 60062 - United States | No | 70,079 | - | 3,954 | 64,844 | - | 5,990 |
| ARCOBALENO FINANCE SRL | Foro Buonaparte,70 - 20121 Milano | No | 107,316 | - | 7,091 | 58,658 | - | 54,700 |
| AUGUSTO SRL | Via Pontaccio, 10 - 20121 Milano | No | 1,356 | - | 2,161 | 14,103 | - | - |
| BLUESTONE SECURITIES PLC - 2006-1 | 5th Floor, 100 Wood Street, London EC2V 7EX | No | 65,337 | - | - | 40,216 | 21,654 | 3,467 |
| BLUESTONE SECURITIES PLC - 2007-1 | 5th Floor, 100 Wood Street, London EC2V 7EX | No | 209,393 | - | - | 136,033 | 63,250 | 10,110 |
| Caesar Finance S.A. | 4 Rue Henry M. Schnadt - 2530 Luxembourg | No | - | 36,259 | - | - | - | 49,275 |
| Carrera Finance S.A. - Compartments 1 and 2 | 52-54, avenue du X Septembre, L-2550 Luxembourg | No | 365,841 | - | - | 350,000 | - | 15,841 |
| CHAPEL 2003+ BV | FREDERIK ROESKESTRAAT 123 1076 EE AMSTERDAM NETHERLANDS | No | 231,939 | - | 20,944 | 163,182 | 69,000 | 20,700 |
| COLOMBO SRL | Via Pontaccio, 10 - 20121 Milano | No | 23,389 | - | 7,280 | - | 7,189 | 19,722 |
| CREDIARC SPV SRL | Foro Buonaparte,70 - 20121 Milano | No | 93,355 | - | 13,560 | 81,200 | - | 26,411 |
| DANUBIO S.r.l. | Largo Angelo Fochetti, 30 Roma | No | 42,617 | - | - | 26,691 | - | 19,759 |
| DUKE FUNDING LTD | c/o Maples Finance Ltd, PO Box 1093GT, Queensgate House, South Church Street, Grand Cayman | No | - | 3,552 | 1,344,162 | 1,146,027 | 183,687 | 18,000 |
| DUKE FUNDING VI LTD | c/o Maples Finance Ltd, PO Box 1093GT, Queensgate House, South Church Street, Grand Cayman | No | - | 86,480 | 1,398,577 | 1,236,160 | 230,898 | 18,000 |
| Elektra Purchase No.3 Limited | OGIER HOUSE, THE ESPLANADE, ST. HELIER, JE4 9WG | No | 178,333 | - | - | 64,200 | - | 114,133 |
| Elektra Purchase No.8 Limited | OGIER HOUSE, THE ESPLANADE, ST. HELIER, JE4 9WG | No | 135,211 | - | - | 120,000 | - | 15,211 |
| Elektra Purchase No.17 S.A. Re Compartment 14. | 52-54 avenue du X Septembre, L-2550 Luxembourg | No | 25,455 | - | - | 22,400 | - | 3,055 |
| Elektra Purchase No.17 S.A. (Re Compartment 18) | 52-54 avenue du X Septembre, L-2550 Luxembourg | No | 59,155 | - | - | 51,500 | - | 7,655 |
| Elektra Purchase No.25 Limited | 2nd Floor, 11-12 Warrington Place, Dublin 2 - Ireland | No | 95,725 | - | - | 63,600 | - | 32,125 |
| Elektra Purchase No.29 Limited | 2nd Floor, 11-12 Warrington Place, Dublin 2 - Ireland | No | 390,623 | - | - | 309,100 | - | 81,523 |
| EUROMAX | 5 Harbourmaster Place, IFSC, Dublin 1 - Ireland | No | - | 161,120 | 9,570 | 78,690 | 72,000 | 20,000 |
| GRIFONAS FINANCE PLC | c/o Wilmington Trust SP Svcs (London) Ltd., Lvl 11, Tr42, IFC, 25 Old Broad St, London EC2N 1HQ | No | 541,372 | - | - | 489,072 | 23,800 | 28,500 |
| HARRIER FINANCE LTD | PO Box 309GT, Ugland House, George Town, Grand Cayman | No | - | 1,202,534 | - | 988,000 | - | - |
| HOUSE OF EUROPE FUNDING | 5 Harbourmaster Place, IFSC, Dublin 1 - Ireland | No | - | 292,746 | 45,415 | 122,461 | 215,700 | - |
| LANSDOWNE MORTGAGE SECURITIES 2 PLC | Unit 5, Manor Street Business Park, Manor Street, Dublin 7 - Ireland | No | 195,491 | - | 2 | 148,243 | 27,550 | 19,700 |
| MEDAG BV | FREDERIK ROESKESTRAAT 123, 1076 EE AMSTERDAM - NETHERLANDS | No | 604,360 | - | - | 376,420 | - | 24,720 |
| Perpetual Trustee Company Ltd Trustee Comp.Ltd. to Trilogy Asset Sec.Trust S.1 | Level 12, 123 Pitt St NSW 2000, Sydney | No | 634 | - | 48 | 683 | - | - |
| Pillarstone Italy SPV S.r.l. - Burgo | Via Pietro Mascagni, 14 - 20122 Milano | No | 193,395 | - | 4,323 | 6,959 | 132,225 | 27,078 |
| Pillarstone Italy SPV S.r.l. - Comital | Via Pietro Mascagni, 14 - 20122 Milano | No | 45,579 | - | 5,927 | 1,175 | 22,330 | 24,465 |
| Pillarstone Italy SPV S.r.l. - Ledberg | Via Pietro Mascagni, 14 - 20122 Milano | No | 52,423 | - | 1,075 | 419 | 7,968 | 44,035 |
| Pillarstone Italy SPV S.r.l. - Rainbow | Via Pietro Mascagni, 14 - 20122 Milano | No | 74,454 | - | 1,514 | 890 | 16,921 | 56,405 |
| RENOIR CDO BV | Fred. Roeskestraat 123 1HG, 1076EE Amsterdam | No | - | 99,466 | - | 45,028 | 30,775 | 15,400 |
| Student Loan Asset Funding Inc | c/o Corporation Services Co, 2711 Centerville Road, Wilmington, Delaware, 19808 - United States | No | 150,104 | - | 485 | 150,268 | - | 322 |

C.4 Banking Group - Non consolidated Securitization Vehicles

As mentioned before in the context of securitization transactions the Group may operate as investor, sponsor and originator. The following table provides indication on assets and liabilities recognized in the balance sheet of the Group toward non-consolidated securitization vehicles and broken down by role of the Group. The maximum exposure to loss has been calculated by grossing up the difference between assets and liabilities off balance sheet positions (irrevocable credit lines and financial guarantees) held toward these vehicles and reported in column "difference between maximum exposure to loss and accounting value".

Exposures to Securitization SPVs not subject to consolidation

(€ '000)

| BALANCE SHEET ITEM/SPV TYPE | ACCOUNTING PORTFOLIO (ASSETS) | TOTAL ASSETS (A) | ACCOUNTING PORTFOLIO (LIABILITIES) | TOTAL LIABILITIES (B) | NET ACCOUNTING VALUE (C=A-B) | MAXIMUM EXPOSURE TO LOSS (D) | AMOUNTS AS AT 12.31.2015 | | DIFFERENCE BETWEEN MAXIMUM EXPOSURE TO LOSS AND ACCOUNTING VALUE (E=D-C) |
|--|-------------------------------|------------------|------------------------------------|-----------------------|------------------------------|------------------------------|--------------------------|---|--|
| | | | | | | | | | |
| ABS Issuing vehicles (Investor) | | 6,529,610 | | 94,307 | 6,435,303 | 6,829,968 | | | 394,665 |
| | HFT | 138,674 | Deposits | 92,972 | - | - | - | - | |
| | FVO | 18,438 | Securities | - | - | - | - | - | |
| | AFS | 83,547 | HFT | 1,335 | - | - | - | - | |
| | HTM | 93,783 | FVO | - | - | - | - | - | |
| | LAR | 6,195,168 | - | - | - | - | - | - | |
| Commercial Paper Conduits (Sponsor) | | | | 37,815 | (37,815) | 732,510 | | | 770,325 |
| | HFT | - | Deposits | 37,815 | - | - | - | - | |
| | FVO | - | Securities | - | - | - | - | - | |
| | AFS | - | HFT | - | - | - | - | - | |
| | HTM | - | FVO | - | - | - | - | - | |
| | LAR | - | - | - | - | - | - | - | |
| Own securitizations (Originator) | | 151,017 | | 28,155 | 122,862 | 122,862 | | | - |
| | HFT | - | Deposits | 28,155 | - | - | - | - | |
| | FVO | - | Securities | - | - | - | - | - | |
| | AFS | - | HFT | - | - | - | - | - | |
| | HTM | - | FVO | - | - | - | - | - | |
| | LAR | 151,017 | - | - | - | - | - | - | |
| Total | | 6,680,627 | | 160,277 | 6,520,350 | 7,685,340 | | | 1,164,990 |

HFT = Financial assets held for trading

FVO = Financial assets at fair value through profit or loss

HTM = Held to maturity Investments

AFS = Available for Sale Financial assets

LAR = Loans to Customers

Deposits = Deposits from Customers

Securities = Debt securities in issue

HFT = Financial liabilities held for trading

FVO = Financial liabilities at fair value through profit or loss

Exposures toward ABS Issuing vehicles are constituted for the most part, €6,462,191 thousand, by exposures in Asset Backed Securities.

The remaining part is constituted by loans.

The good credit quality of this portfolio is borne out by the fact that over 88% of these instruments are rated A or better and over 51% of the portfolio is triple-A rated while at December 31, 2014 over 79% of these exposures were rated A and over 39% of the portfolio was rated triple-A.

Over 91% of the exposure was toward countries belonging to European Union. Exposure to Greece, Ireland, Portugal and Spain accounted for 15.74%, most of which concerns exposures to Spanish underlying assets (12.21%).

Structured credit product exposures broken down by rating class

| EXPOSURE TYPE | AAA | AA | A | BBB | BB | B | CCC | CC | C | NR |
|---------------|---------------|---------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| RMBS | 38.22% | 35.51% | 13.11% | 10.24% | 2.24% | 0.25% | 0.43% | 0.00% | 0.00% | 0.00% |
| CMBS | 34.06% | 5.80% | 22.81% | 21.16% | 12.56% | 2.70% | 0.91% | 0.00% | 0.00% | 0.00% |
| CDO | 0.00% | 0.00% | 74.50% | 21.14% | 0.01% | 0.00% | 4.35% | 0.00% | 0.00% | 0.00% |
| CLO/CBO | 79.46% | 14.87% | 5.09% | 0.58% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Other ABS | 67.97% | 19.21% | 4.30% | 1.75% | 0.31% | 0.11% | 0.00% | 0.00% | 0.00% | 6.35% |
| Total | 51.87% | 26.27% | 10.68% | 7.15% | 1.85% | 0.29% | 0.32% | 0.00% | 0.00% | 1.57% |

Part E - Information on risks and related risk management policies

Structured credit product exposures broken down by geographical area

| EXPOSURE TYPE | ITALY | OTHER UE COUNTRIES | OTHER EUROPEAN COUNTRIES (NON UE) | ASIA | USA | REST OF THE WORLD |
|---------------|--------|--------------------|-----------------------------------|-------|--------|-------------------|
| RMBS | 22.22% | 77.02% | 0.00% | 0.00% | 0.06% | 0.70% |
| CMBS | 8.99% | 61.62% | 0.00% | 0.00% | 29.39% | 0.00% |
| CDO | 0.00% | 14.18% | 0.00% | 0.00% | 53.04% | 32.79% |
| CLO/CBO | 0.00% | 65.11% | 0.00% | 0.00% | 34.89% | 0.00% |
| Other ABS | 17.74% | 81.77% | 0.00% | 0.00% | 0.50% | 0.00% |
| Total | 16.56% | 74.85% | 0.00% | 0.00% | 7.88% | 0.71% |

The following table summarizes exposure to US Subprime and Alt-A mortgages, which was €1,898 thousand at December 31, 2014, i.e. a reduction from both December 31, 2014 when this figure was €3,701 thousand.

US Subprime and Alt-A exposures

(€'000)

| UNDERLYING/EXPOSURE TYPE | AMOUNTS AS AT 12.31.2015 | | |
|--------------------------|--------------------------|-------|-------|
| | CDO OF ABS | RMBS | TOTAL |
| US Alt-A | - | 1,467 | 1,467 |
| US Subprime | - | 431 | 431 |
| Total | - | 1,898 | 1,898 |

Instruments with US subprime underlying have a coverage ratio of 97.9%.

Percentage composition of the vintage of US Subprime and Alt-A exposures is reported in the following tables.

US Subprime and Alt-A percentage of exposures broken down by vintage

| UNDERLYING/VINTAGE | BEFORE 2005 | 2005 |
|--------------------|-------------|--------|
| US Alt-A | 58.69% | 41.31% |
| US Subprime | 100.00% | 0.00% |
| Total | 68.07% | 31.93% |

Exposures toward Commercial Paper Conduit comprise non revocable credit line provided to the purchase companies that acquires the receivables from the originators external to the Group. These credit line are granted by credit enhancements (deferred purchase price and credit insurance) so that the Group does not bear the variability of the underlying portfolio.

Exposures toward own securitization comprise securities and off balance sheet exposure toward Pillarstone Italy and Caesar finance. These SPV are not consolidated as the conditions required by IFRS10 are not fulfilled. For Pillarstone Italy, the securitized loans have not been derecognized from the balance sheet of the originator in the absence of the conditions requested by IAS39. For further information on these securitizations please refer to the tables published in the "Annexes".

During the period the Group has not provided financial support to any non - consolidated securitization vehicle in absence of contractual obligation to do so. The Group has not the current intention to provide such support.

The Group does not act as sponsor of securitization vehicles in which it has no exposures at the end of the reporting period.

C.5 Banking Group - Servicer activities - Collections of securitised loans and redemptions of securities issued by the securitisation's vehicle

| SERVICER | SPECIAL PURPOSE VEHICLE | SECURITISED ASSETS (YEAR END FIGURES) | | LOANS COLLECTED DURING THE YEAR | | PERCENTAGE OF SECURITIES REDEEMED (YEAR END FIGURES) | | | | | |
|---|--|--|------------|------------------------------------|------------------|---|-------------------|-----------------|-------------------|-----------------|-------------------|
| | | IMPAIRED | PERFORMING | IMPAIRED | PERFORMING | SENIOR | | MEZZANINE | | JUNIOR | |
| | | | | | | IMPAIRED ASSETS | PERFORMING ASSETS | IMPAIRED ASSETS | PERFORMING ASSETS | IMPAIRED ASSETS | PERFORMING ASSETS |
| UniCredit Bank AG/ UniCredit Luxembourg S.A. | Geldilux-TS 2013 S.A. | 400 | 852,082 | - | 6,754,482 (*) | - | 1.24% | - | - | - | - |
| UniCredit Bank AG/ Redstone | Newstone | 5,997 | 192,462 | 1,356 | 25,651 | - | - | - | - | - | - |
| UniCredit Leasing (Austria) GmbH | SUCCESS 2015 B.V. | - | 325,300 | - | - | - | - | - | - | - | - |
| UniCredit Leasing S.p.A. | F-E Gold S.r.l. | 46,242 | 81,301 | 1,555 | 36,791 | - | 92.86% | - | 64.69% | - | - |
| | Locat SV S.r.l. - SERIE 2005 | 75,464 | 74,933 | 8,614 | 32,566 | - | 100.00% | - | 75.24% | - | - |
| | Locat SV S.r.l. - SERIE 2006 | 85,750 | 197,058 | 19,424 | 95,235 | - | 100.00% | - | 13.93% | - | - |
| | LSV 8 - Serie 2014 | 14,634 | 1,195,303 | 2,440 | 603,474 | - | - | - | - | - | - |
| | Capital Mortgage S.r.l. | 149,090 | 861,697 | 5,331 | 118,470 | - | 66.63% | - | - | - | - |
| UniCredit S.p.A. | Consumer Two S.r.l. | 14,208 | 873,624 | 318 | 577,007 | - | 41.64% | - | 41.64% | - | - |
| | Cordusio RMBS S.r.l. | 20,566 | 290,795 | 2,478 | 108,220 | - | 95.78% | - | - | - | - |
| | Cordusio RMBS Securitisation S.r.l. - SERIE 2006 | 32,735 | 491,834 | 3,322 | 115,600 | - | 85.39% | - | - | - | - |
| | Cordusio RMBS Securitisation S.r.l. - SERIE 2007 | 123,651 | 1,259,725 | 6,186 | 190,609 | - | 71.74% | - | - | - | - |
| | Cordusio RMBS UCFin S.r.l. | 88,065 | 676,635 | 3,911 | 106,076 | - | 77.67% | - | - | - | - |
| | F-E Mortgage S.r.l. - SERIE 2003 | 20,307 | 155,465 | 1,965 | 21,942 | - | 82.06% | - | - | - | - |
| | F-E Mortgage S.r.l. - SERIE 2005 | 32,823 | 245,810 | 2,248 | 32,194 | - | 82.62% | - | 10.31% | - | 10.31% |
| | Heliconus S.r.l. | 7,557 | 80,377 | 586 | 11,937 | - | 90.08% | - | - | - | - |
| | Large Corporate One S.r.l. | - | 199,947 | - | 203,632 | - | - | - | - | - | - |
| | Trevi Finance No.3 s.p.a. | - | 331,063 | 52,834 | - | 100.00% | - | 100.00% | - | - | - |
| | Entasi S.r.l. | - | - | - | 1,014,191 | - | 100.00% | - | - | - | - |

(*) Replenishing of short term portfolio (3-6 months).

Part E - Information on risks and related risk management policies

C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ARABELLA FINANCE LTD. 2nd Floor, 11/12 Warrington, Dublin 2 | (€ '000) |
|---|--|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | 2,408,673 | |
| A.2 Bonds | 2,408,673 | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | - | |
| C.2 Bonds | - | |
| D. Other assets | | - |
| D.1 Derivatives | - | |
| D.2 Other assets | - | |
| TOTAL ASSETS (A+B+C+D) | 2,408,673 | |
| E. Bond issued | | 2,404,147 |
| E.1 Senior | 2,404,147 | |
| E.2 Mezzanine | - | |
| E.3 Junior | - | |
| F. Loans received | | - |
| F.1 Senior | - | |
| F.2 Mezzanine | - | |
| F.3 Junior | - | |
| G. Other liabilities | | 4,526 |
| G.1 Derivatives | 2,441 | |
| G.2 Due to originator | - | |
| G.3 Other liabilities | 2,085 | |
| G.4 Own funds | - | |
| TOTAL LIABILITIES (E+F+G) | 2,408,673 | |
| H. Interest expense | | 5,933 |
| H.1 Interest expense on bond issued | 5,110 | |
| H.2 Interest expense on loans received | - | |
| H.3 Interest expense on derivatives | 823 | |
| I. Commissions and fees related to the transaction | | 12,600 |
| I.1 for servicing | 12,600 | |
| I.2 for other services | - | |
| J. Other charges | | 1,997 |
| J.1 Additional positive returns for exposure junior | - | |
| J.2. Other costs | 1,997 | |
| TOTAL COSTS (H+I+J) | 20,530 | |
| K. Interest generated by securitised assets | | 3,109 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | 16,630 |
| M.1 Additional returns for exposure junior | - | |
| M.2. Other revenues | 16,630 | |
| TOTAL REVENUES (K+L+M) | 19,739 | |
| PROFIT (LOSS) FOR THE PERIOD | | -791 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | CAPITAL MORTGAGE S.R.L. Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|---|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | 1,010,786 | |
| A.2 Bonds | - | |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | 207,365 | |
| C.1 Loans (including bank current account) | 207,365 | |
| C.2 Bonds | - | |
| D. Other assets | 15,862 | |
| D.1 Derivatives | - | |
| D.2 Other assets | 15,862 | |
| TOTAL ASSETS (A+B+ C+D) | 1,234,013 | |
| E. Bond issued | 894,233 | |
| E.1 Senior | 794,358 | |
| E.2 Mezzanine | 74,019 | |
| E.3 Junior | 25,856 | |
| F. Loans received | 221,860 | |
| F.1 Senior | 180,297 | |
| F.2 Mezzanine | - | |
| F.3 Junior | 41,563 | |
| G. Other liabilities | 117,920 | |
| G.1 Derivatives | 848 | |
| G.2 Due to originator | 116,764 | |
| G.3 Other liabilities | 308 | |
| G.4 Own funds | - | |
| TOTAL LIABILITIES (E+F+G) | 1,234,013 | |
| H. Interest expense | 8,836 | |
| H.1 Interest expense on bond issued | 2,035 | |
| H.2 Interest expense on loans received | 486 | |
| H.3 Interest expense on derivatives | 6,315 | |
| I. Commissions and fees related to the transaction | 1,112 | |
| I.1 for servicing | 560 | |
| I.2 for other services | 552 | |
| J. Other charges | 9,737 | |
| J.1 Additional positive returns for exposure junior | 2,394 | |
| J.2. Other costs | 7,343 | |
| TOTAL COSTS (H+I+J) | 19,685 | |
| K. Interest generated by securitised assets | 19,367 | |
| L. Interest income on derivatives | - | |
| M. Other revenues | 317 | |
| M.1 Additional returns for exposure junior | - | |
| M.2. Other revenues | 317 | |
| TOTAL REVENUES (K+L+M) | 19,684 | |
| PROFIT (LOSS) FOR THE PERIOD | -1 | |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | CONSUMER TWO SRL Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|--|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | 887,832 | |
| A.2 Bonds | - | |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | 113,821 |
| C.1 Loans (including bank current account) | 113,821 | |
| C.2 Bonds | - | |
| D. Other assets | | 8,790 |
| D.1 Derivatives | - | |
| D.2 Other assets | 8,790 | |
| TOTAL ASSETS (A+B+ C+D) | | 1,010,443 |
| E. Bond issued | | 925,742 |
| E.1 Senior | 432,129 | |
| E.2 Mezzanine | - | |
| E.3 Junior | 493,613 | |
| F. Loans received | | 47,023 |
| F.1 Senior | 47,023 | |
| F.2 Mezzanine | - | |
| F.3 Junior | - | |
| G. Other liabilities | | 37,678 |
| G.1 Derivatives | 8,753 | |
| G.2 Due to originator | 28,687 | |
| G.3 Other liabilities | 238 | |
| G.4 Own funds | - | |
| TOTAL LIABILITIES (E+F+G) | | 1,010,443 |
| H. Interest expense | | 40,766 |
| H.1 Interest expense on bond issued | 33,816 | |
| H.2 Interest expense on loans received | 1,459 | |
| H.3 Interest expense on derivatives | 5,491 | |
| I. Commissions and fees related to the transaction | | 2,785 |
| I.1 for servicing | 2,108 | |
| I.2 for other services | 677 | |
| J. Other charges | | 62,401 |
| J.1 Additional positive returns for exposure junior | 39,770 | |
| J.2. Other costs | 22,631 | |
| TOTAL COSTS (H+I+J) | | 105,952 |
| K. Interest generated by securitised assets | | 103,931 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | 2,023 |
| M.1 Additional returns for exposure junior | - | |
| M.2. Other revenues | 2,023 | |
| TOTAL REVENUES (K+L+M) | | 105,954 |
| PROFIT (LOSS) FOR THE PERIOD | | 2 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | CORDUSIO RMBS S.R.L. Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|--|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | 311,362 | |
| A.2 Bonds | 311,362 | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | 181,253 |
| C.1 Loans (including bank current account) | 181,253 | |
| C.2 Bonds | 181,253 | - |
| D. Other assets | | 13,375 |
| D.1 Derivatives | 13,375 | - |
| D.2 Other assets | 13,375 | |
| TOTAL ASSETS (A+B+ C+D) | | 505,990 |
| E. Bond issued | | 298,705 |
| E.1 Senior | 118,615 | |
| E.2 Mezzanine | 171,200 | |
| E.3 Junior | 8,890 | |
| F. Loans received | | 177,295 |
| F.1 Senior | 177,295 | |
| F.2 Mezzanine | 177,295 | - |
| F.3 Junior | 177,295 | - |
| G. Other liabilities | | 29,990 |
| G.1 Derivatives | 29,990 | 6,903 |
| G.2 Due to originator | 6,903 | 5,219 |
| G.3 Other liabilities | 5,219 | 17,868 |
| G.4 Own funds | 17,868 | - |
| TOTAL LIABILITIES (E+F+G) | | 505,990 |
| H. Interest expense | | 6,524 |
| H.1 Interest expense on bond issued | 6,524 | 1,564 |
| H.2 Interest expense on loans received | 1,564 | 446 |
| H.3 Interest expense on derivatives | 446 | 4,514 |
| I. Commissions and fees related to the transaction | | 2,382 |
| I.1 for servicing | 2,382 | 1,851 |
| I.2 for other services | 1,851 | 531 |
| J. Other charges | | 2,614 |
| J.1 Additional positive returns for exposure junior | 2,614 | 1,652 |
| J.2. Other costs | 1,652 | 962 |
| TOTAL COSTS (H+I+J) | | 11,520 |
| K. Interest generated by securitised assets | | 11,324 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | 195 |
| M.1 Additional returns for exposure junior | 195 | - |
| M.2. Other revenues | - | 195 |
| TOTAL REVENUES (K+L+M) | | 11,519 |
| PROFIT (LOSS) FOR THE PERIOD | | -1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | CORDUSIO RMBS SECURITISATION S.R.L. - SERIE 2006 Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|--|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | 524,569 | |
| A.2 Bonds | - | |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | 175,114 |
| C.1 Loans (including bank current account) | 175,114 | |
| C.2 Bonds | - | |
| D. Other assets | | 12,491 |
| D.1 Derivatives | - | |
| D.2 Other assets | 12,491 | |
| TOTAL ASSETS (A+B+ C+D) | | 712,174 |
| E. Bond issued | | 501,862 |
| E.1 Senior | 349,479 | |
| E.2 Mezzanine | 141,700 | |
| E.3 Junior | 10,683 | |
| F. Loans received | | 171,229 |
| F.1 Senior | 171,229 | |
| F.2 Mezzanine | - | |
| F.3 Junior | - | |
| G. Other liabilities | | 39,083 |
| G.1 Derivatives | 5,282 | |
| G.2 Due to originator | 17,193 | |
| G.3 Other liabilities | 16,608 | |
| G.4 Own funds | - | |
| TOTAL LIABILITIES (E+F+G) | | 712,174 |
| H. Interest expense | | 6,130 |
| H.1 Interest expense on bond issued | 2,156 | |
| H.2 Interest expense on loans received | 431 | |
| H.3 Interest expense on derivatives | 3,543 | |
| I. Commissions and fees related to the transaction | | 2,463 |
| I.1 for servicing | 1,959 | |
| I.2 for other services | 504 | |
| J. Other charges | | 2,714 |
| J.1 Additional positive returns for exposure junior | 1,598 | |
| J.2. Other costs | 1,116 | |
| TOTAL COSTS (H+I+J) | | 11,307 |
| K. Interest generated by securitised assets | | 11,067 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | 239 |
| M.1 Additional returns for exposure junior | - | |
| M.2. Other revenues | 239 | |
| TOTAL REVENUES (K+L+M) | | 11,306 |
| PROFIT (LOSS) FOR THE PERIOD | | -1 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

SPECIAL PURPOSE VEHICLE
Country of incorporation

CORDUSIO RMBS SECURITISATION S.R.L. - SERIE 2007
Piazzetta Monte 1 - 37121 Verona

(€ '000)

| | |
|---|------------|
| A. Securitised Assets | 12.31.2015 |
| A.1 Loans | 1,383,376 |
| A.2 Bonds | 1,383,376 |
| B. Loans disbursed | - |
| C. Use of liquid assets resulting from loan operations | 242,993 |
| C.1 Loans (including bank current account) | 242,993 |
| C.2 Bonds | - |
| D. Other assets | 20,101 |
| D.1 Derivatives | - |
| D.2 Other assets | 20,101 |
| TOTAL ASSETS (A+B+ C+D) | 1,646,470 |
| E. Bond issued | 1,275,646 |
| E.1 Senior | 1,036,974 |
| E.2 Mezzanine | 236,400 |
| E.3 Junior | 2,272 |
| F. Loans received | 237,707 |
| F.1 Senior | 237,707 |
| F.2 Mezzanine | - |
| F.3 Junior | - |
| G. Other liabilities | 133,117 |
| G.1 Derivatives | 9,835 |
| G.2 Due to originator | 101,298 |
| G.3 Other liabilities | 21,984 |
| G.4 Own funds | - |
| TOTAL LIABILITIES (E+F+G) | 1,646,470 |
| H. Interest expense | 11,587 |
| H.1 Interest expense on bond issued | 5,070 |
| H.2 Interest expense on loans received | 598 |
| H.3 Interest expense on derivatives | 5,919 |
| I. Commissions and fees related to the transaction | 3,347 |
| I.1 for servicing | 2,650 |
| I.2 for other services | 697 |
| J. Other charges | 10,050 |
| J.1 Additional positive returns for exposure junior | 3,918 |
| J.2. Other costs | 6,132 |
| TOTAL COSTS (H+I+J) | 24,984 |
| K. Interest generated by securitised assets | 24,531 |
| L. Interest income on derivatives | - |
| M. Other revenues | 452 |
| M.1 Additional returns for exposure junior | - |
| M.2. Other revenues | 452 |
| TOTAL REVENUES (K+L+M) | 24,983 |
| PROFIT (LOSS) FOR THE PERIOD | -1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | CORDUSIO RMBS - UCFIN S.R.L Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|---|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | 764,700 | |
| A.2 Bonds | - | |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | 176,131 | |
| C.1 Loans (including bank current account) | 176,131 | |
| C.2 Bonds | - | |
| D. Other assets | 11,333 | |
| D.1 Derivatives | - | |
| D.2 Other assets | 11,333 | |
| TOTAL ASSETS (A+B+ C+D) | 952,164 | |
| E. Bond issued | 684,229 | |
| E.1 Senior | 521,429 | |
| E.2 Mezzanine | 148,000 | |
| E.3 Junior | 14,800 | |
| F. Loans received | 161,157 | |
| F.1 Senior | 161,157 | |
| F.2 Mezzanine | - | |
| F.3 Junior | - | |
| G. Other liabilities | 106,778 | |
| G.1 Derivatives | 8,386 | |
| G.2 Due to originator | 97,917 | |
| G.3 Other liabilities | 475 | |
| G.4 Own funds | - | |
| TOTAL LIABILITIES (E+F+G) | 952,164 | |
| H. Interest expense | 8,191 | |
| H.1 Interest expense on bond issued | 2,523 | |
| H.2 Interest expense on loans received | 406 | |
| H.3 Interest expense on derivatives | 5,262 | |
| I. Commissions and fees related to the transaction | 2,702 | |
| I.1 for servicing | 2,105 | |
| I.2 for other services | 597 | |
| J. Other charges | 7,595 | |
| J.1 Additional positive returns for exposure junior | 4,264 | |
| J.2. Other costs | 3,331 | |
| TOTAL COSTS (H+I+J) | 18,488 | |
| K. Interest generated by securitised assets | 17,096 | |
| L. Interest income on derivatives | - | |
| M. Other revenues | 1,390 | |
| M.1 Additional returns for exposure junior | - | |
| M.2. Other revenues | 1,390 | |
| TOTAL REVENUES (K+L+M) | 18,486 | |
| PROFIT (LOSS) FOR THE PERIOD | -2 | |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

SPECIAL PURPOSE VEHICLE
Country of incorporation

ELEKTRA PURCHASE NO. 17 S.A. RE COMPARTMENT 2
52-54 avenue du X Septembre, L-2550 Luxembourg

(€ '000)

| | |
|---|------------|
| A. Securitised Assets | 12.31.2015 |
| A.1 Loans | 70,083 |
| A.2 Bonds | - |
| B. Loans disbursed | - |
| C. Use of liquid assets resulting from loan operations | - |
| C.1 Loans (including bank current account) | - |
| C.2 Bonds | - |
| D. Other assets | - |
| D.1 Derivatives | - |
| D.2 Other assets | - |
| TOTAL ASSETS (A+B+ C+D) | 70,083 |
| E. Bond issued | - |
| E.1 Senior | - |
| E.2 Mezzanine | - |
| E.3 Junior | - |
| F. Loans received | 70,073 |
| F.1 Senior | 70,073 |
| F.2 Mezzanine | - |
| F.3 Junior | - |
| G. Other liabilities | 10 |
| G.1 Derivatives | - |
| G.2 Due to originator | - |
| G.3 Other liabilities | 10 |
| G.4 Own funds | - |
| TOTAL LIABILITIES (E+F+G) | 70,083 |
| H. Interest expense | 417 |
| H.1 Interest expense on bond issued | - |
| H.2 Interest expense on loans received | 417 |
| H.3 Interest expense on derivatives | - |
| I. Commissions and fees related to the transaction | 705 |
| I.1 for servicing | 705 |
| I.2 for other services | - |
| J. Other charges | 43 |
| J.1 Additional positive returns for exposure junior | - |
| J.2. Other costs | 43 |
| TOTAL COSTS (H+I+J) | 1,165 |
| K. Interest generated by securitised assets | 1,166 |
| L. Interest income on derivatives | - |
| M. Other revenues | - |
| M.1 Additional returns for exposure junior | - |
| M.2. Other revenues | - |
| TOTAL REVENUES (K+L+M) | 1,166 |
| PROFIT (LOSS) FOR THE PERIOD | 1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO:28 LIMITED 11-12 Warrington Place, Dublin 2 | (€ '000) |
|---|--|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 177,155 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+C+D) | | 177,155 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 177,125 |
| F.1 Senior | | 177,125 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 30 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 30 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 177,155 |
| H. Interest expense | | 563 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 563 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 385 |
| I.1 for servicing | | 385 |
| I.2 for other services | | - |
| J. Other charges | | 15 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 15 |
| TOTAL COSTS (H+I+J) | | 963 |
| K. Interest generated by securitised assets | | 935 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 935 |
| PROFIT (LOSS) FOR THE PERIOD | | -28 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 31 LIMITED 2ND FLOOR, 11-12 WARRINGTON PL, Dublin 2, Ireland | (€ '000) |
|---|--|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | 64,900 | |
| A.2 Bonds | - | |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | - | |
| C.2 Bonds | - | |
| D. Other assets | | - |
| D.1 Derivatives | - | |
| D.2 Other assets | - | |
| TOTAL ASSETS (A+B+ C+D) | 64,900 | |
| E. Bond issued | | - |
| E.1 Senior | - | |
| E.2 Mezzanine | - | |
| E.3 Junior | - | |
| F. Loans received | 64,883 | |
| F.1 Senior | 64,883 | |
| F.2 Mezzanine | - | |
| F.3 Junior | - | |
| G. Other liabilities | | 17 |
| G.1 Derivatives | - | |
| G.2 Due to originator | - | |
| G.3 Other liabilities | 17 | |
| G.4 Own funds | - | |
| TOTAL LIABILITIES (E+F+G) | 64,900 | |
| H. Interest expense | | 428 |
| H.1 Interest expense on bond issued | - | |
| H.2 Interest expense on loans received | 428 | |
| H.3 Interest expense on derivatives | - | |
| I. Commissions and fees related to the transaction | | 1,169 |
| I.1 for servicing | 1,169 | |
| I.2 for other services | - | |
| J. Other charges | | 16 |
| J.1 Additional positive returns for exposure junior | - | |
| J.2. Other costs | 16 | |
| TOTAL COSTS (H+I+J) | 1,613 | |
| K. Interest generated by securitised assets | | 1,614 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | - | |
| M.2. Other revenues | - | |
| TOTAL REVENUES (K+L+M) | 1,614 | |
| PROFIT (LOSS) FOR THE PERIOD | 1 | |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 32 S.A. - COMPARTMENT 1 52-54 Avenue du X Septembre, L-2550 Luxembourg | (€ '000) |
|---|--|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 193,677 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 193,677 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 193,574 |
| F.1 Senior | | 193,574 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 103 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 103 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 193,677 |
| H. Interest expense | | 683 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 683 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 440 |
| I.1 for servicing | | 440 |
| I.2 for other services | | - |
| J. Other charges | | 26 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 26 |
| TOTAL COSTS (H+I+J) | | 1,149 |
| K. Interest generated by securitised assets | | 1,104 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 1,104 |
| PROFIT (LOSS) FOR THE PERIOD | | -45 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 33 LIMITED 2ND Flr 11-12 WARRINGTON PLACE, 2 Dublin | (€ '000) |
|---|---|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 133,301 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 133,301 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 133,285 |
| F.1 Senior | | 133,285 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 16 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 16 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 133,301 |
| H. Interest expense | | 930 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 930 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 2,766 |
| I.1 for servicing | | 2,766 |
| I.2 for other services | | - |
| J. Other charges | | 148 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 148 |
| TOTAL COSTS (H+I+J) | | 3,844 |
| K. Interest generated by securitised assets | | 3,846 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 3,846 |
| PROFIT (LOSS) FOR THE PERIOD | | 2 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO.34 LIMITED 2ND Flr 11-12 WARRINGTON PLACE, 2 Dublin | (€ '000) |
|---|--|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 61,766 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 61,766 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 61,750 |
| F.1 Senior | | 61,750 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 16 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 16 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 61,766 |
| H. Interest expense | | 330 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 330 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 1,155 |
| I.1 for servicing | | 1,155 |
| I.2 for other services | | - |
| J. Other charges | | 364 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 364 |
| TOTAL COSTS (H+I+J) | | 1,849 |
| K. Interest generated by securitised assets | | 1,851 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 1,851 |
| PROFIT (LOSS) FOR THE PERIOD | | 2 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 35 LIMITED 2ND FLOOR, 11-12 WARRINGTON PLACE, Dublin 2 | (€ '000) |
|---|--|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 229,691 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 229,691 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 229,688 |
| F.1 Senior | | 229,688 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 3 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 3 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 229,691 |
| H. Interest expense | | 1,031 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 1,031 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 2,067 |
| I.1 for servicing | | 2,067 |
| I.2 for other services | | - |
| J. Other charges | | 211 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 211 |
| TOTAL COSTS (H+I+J) | | 3,309 |
| K. Interest generated by securitised assets | | 3,273 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | 37 |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | 37 |
| TOTAL REVENUES (K+L+M) | | 3,310 |
| PROFIT (LOSS) FOR THE PERIOD | | 1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 36 LIMITED 2ND Flr 11-12 WARRINGTON PLACE, 2 Dublin | (€ '000) |
|---|---|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 300,016 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+C+D) | | 300,016 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 300,000 |
| F.1 Senior | | 300,000 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 16 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 16 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 300,016 |
| H. Interest expense | | 909 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 909 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 1,151 |
| I.1 for servicing | | 1,151 |
| I.2 for other services | | - |
| J. Other charges | | 252 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 252 |
| TOTAL COSTS (H+I+J) | | 2,312 |
| K. Interest generated by securitised assets | | 2,313 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 2,313 |
| PROFIT (LOSS) FOR THE PERIOD | | 1 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 37 LIMITED 2ND Flr 11-12 WARRINGTON PLACE, 2 Dublin | (€ '000) |
|---|---|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 67,603 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 67,603 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 67,496 |
| F.1 Senior | | 67,496 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 107 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 107 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 67,603 |
| H. Interest expense | | 157 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 157 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 302 |
| I.1 for servicing | | 302 |
| I.2 for other services | | - |
| J. Other charges | | 59 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 59 |
| TOTAL COSTS (H+I+J) | | 518 |
| K. Interest generated by securitised assets | | 505 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | 13 |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | 13 |
| TOTAL REVENUES (K+L+M) | | 518 |
| PROFIT (LOSS) FOR THE PERIOD | | - |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 38 LIMITED 11-12 Warrington Place, Dublin 2 | (€ '000) |
|---|---|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 39,609 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+C+D) | | 39,609 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 39,539 |
| F.1 Senior | | 39,539 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 70 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 70 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 39,609 |
| H. Interest expense | | 138 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 138 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 160 |
| I.1 for servicing | | 160 |
| I.2 for other services | | - |
| J. Other charges | | 72 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 72 |
| TOTAL COSTS (H+I+J) | | 370 |
| K. Interest generated by securitised assets | | 371 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 371 |
| PROFIT (LOSS) FOR THE PERIOD | | 1 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO.40 LIMITED 2ND Flr 11-12 WARRINGTON PLACE, 2 Dublin | (€ '000) |
|---|--|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 76,981 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 76,981 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 76,965 |
| F.1 Senior | | 76,965 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 16 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 16 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 76,981 |
| H. Interest expense | | 190 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 190 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 414 |
| I.1 for servicing | | 414 |
| I.2 for other services | | - |
| J. Other charges | | 77 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 77 |
| TOTAL COSTS (H+I+J) | | 681 |
| K. Interest generated by securitised assets | | 682 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 682 |
| PROFIT (LOSS) FOR THE PERIOD | | 1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 41 DAC 2ND FLOOR, 11-12 WARRINGTON PLACE, Dublin 2 | (€ '000) |
|---|--|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 11,608 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+C+D) | | 11,608 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 11,608 |
| F.1 Senior | | 11,608 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | - |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | - |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 11,608 |
| H. Interest expense | | - |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | - |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | - |
| I.1 for servicing | | - |
| I.2 for other services | | - |
| J. Other charges | | - |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | - |
| TOTAL COSTS (H+I+J) | | - |
| K. Interest generated by securitised assets | | - |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | - |
| PROFIT (LOSS) FOR THE PERIOD | | - |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | ELEKTRA PURCHASE NO. 911 LTD OGIER HOUSE, ST. HELIER, | (€ '000) |
|---|--|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 350,156 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 350,156 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 350,000 |
| F.1 Senior | | 350,000 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 156 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 156 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 350,156 |
| H. Interest expense | | 1,221 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 1,221 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 926 |
| I.1 for servicing | | 926 |
| I.2 for other services | | - |
| J. Other charges | | 178 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 178 |
| TOTAL COSTS (H+I+J) | | 2,325 |
| K. Interest generated by securitised assets | | 2,324 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 2,324 |
| PROFIT (LOSS) FOR THE PERIOD | | -1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

SPECIAL PURPOSE VEHICLE
Country of incorporation

F-E GOLD S.R.L.
Via Generale Gustavo Fara 26 - 20124 Milano

(€ '000)

| | |
|---|------------|
| A. Securitised Assets | 12.31.2015 |
| A.1 Loans | 127,544 |
| A.2 Bonds | - |
| B. Loans disbursed | - |
| C. Use of liquid assets resulting from loan operations | 25,267 |
| C.1 Loans (including bank current account) | 2,582 |
| C.2 Bonds | 22,685 |
| D. Other assets | 24 |
| D.1 Derivatives | 20 |
| D.2 Other assets | 4 |
| TOTAL ASSETS (A+B+C+D) | 152,835 |
| E. Bond issued | 91,386 |
| E.1 Senior | 67,998 |
| E.2 Mezzanine | 23,388 |
| E.3 Junior | - |
| F. Loans received | 58,236 |
| F.1 Senior | - |
| F.2 Mezzanine | - |
| F.3 Junior | 58,236 |
| G. Other liabilities | 3,213 |
| G.1 Derivatives | - |
| G.2 Due to originator | 2,212 |
| G.3 Other liabilities | 1,001 |
| G.4 Own funds | - |
| TOTAL LIABILITIES (E+F+G) | 152,835 |
| H. Interest expense | 684 |
| H.1 Interest expense on bond issued | 199 |
| H.2 Interest expense on loans received | 465 |
| H.3 Interest expense on derivatives | 20 |
| I. Commissions and fees related to the transaction | 181 |
| I.1 for servicing | 22 |
| I.2 for other services | 159 |
| J. Other charges | 3,344 |
| J.1 Additional positive returns for exposure junior | 1,611 |
| J.2. Other costs | 1,733 |
| TOTAL COSTS (H+I+J) | 4,209 |
| K. Interest generated by securitised assets | 4,050 |
| L. Interest income on derivatives | 140 |
| M. Other revenues | 20 |
| M.1 Additional returns for exposure junior | - |
| M.2. Other revenues | 20 |
| TOTAL REVENUES (K+L+M) | 4,210 |
| PROFIT (LOSS) FOR THE PERIOD | 1 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | F-E MORTGAGES S.R.L. - 2003 Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|---|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 175,772 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | 27,697 |
| C.1 Loans (including bank current account) | | 27,697 |
| C.2 Bonds | | - |
| D. Other assets | | 74 |
| D.1 Derivatives | | 25 |
| D.2 Other assets | | 49 |
| TOTAL ASSETS (A+B+ C+D) | | 203,543 |
| E. Bond issued | | 140,600 |
| E.1 Senior | | 73,942 |
| E.2 Mezzanine | | 59,025 |
| E.3 Junior | | 7,633 |
| F. Loans received | | 23,827 |
| F.1 Senior | | 23,827 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 39,116 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | 36,375 |
| G.3 Other liabilities | | 2,741 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 203,543 |
| H. Interest expense | | 1,054 |
| H.1 Interest expense on bond issued | | 1,045 |
| H.2 Interest expense on loans received | | 9 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 407 |
| I.1 for servicing | | 222 |
| I.2 for other services | | 185 |
| J. Other charges | | 2,503 |
| J.1 Additional positive returns for exposure junior | | 2,309 |
| J.2. Other costs | | 194 |
| TOTAL COSTS (H+I+J) | | 3,964 |
| K. Interest generated by securitised assets | | 3,078 |
| L. Interest income on derivatives | | 208 |
| M. Other revenues | | 677 |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | 677 |
| TOTAL REVENUES (K+L+M) | | 3,963 |
| PROFIT (LOSS) FOR THE PERIOD | | -1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | F-E MORTGAGES S.R.L. - 2005 Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|---|----------------|
| | | 12.31.2015 |
| A. Securitised Assets | | 278,633 |
| A.1 Loans | | 278,633 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | 16,709 |
| C.1 Loans (including bank current account) | | 16,709 |
| C.2 Bonds | | - |
| D. Other assets | | 122 |
| D.1 Derivatives | | - |
| D.2 Other assets | | 122 |
| TOTAL ASSETS (A+B+ C+D) | | 295,464 |
| E. Bond issued | | 234,599 |
| E.1 Senior | | 165,399 |
| E.2 Mezzanine | | 36,875 |
| E.3 Junior | | 32,325 |
| F. Loans received | | - |
| F.1 Senior | | - |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 60,865 |
| G.1 Derivatives | | 12 |
| G.2 Due to originator | | 56,539 |
| G.3 Other liabilities | | 4,314 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 295,464 |
| H. Interest expense | | 2,661 |
| H.1 Interest expense on bond issued | | 561 |
| H.2 Interest expense on loans received | | 5 |
| H.3 Interest expense on derivatives | | 2,095 |
| I. Commissions and fees related to the transaction | | 393 |
| I.1 for servicing | | 250 |
| I.2 for other services | | 143 |
| J. Other charges | | 2,914 |
| J.1 Additional positive returns for exposure junior | | 2,338 |
| J.2. Other costs | | 576 |
| TOTAL COSTS (H+I+J) | | 5,968 |
| K. Interest generated by securitised assets | | 5,227 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | 741 |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | 741 |
| TOTAL REVENUES (K+L+M) | | 5,968 |
| PROFIT (LOSS) FOR THE PERIOD | | - |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

SPECIAL PURPOSE VEHICLE
Country of incorporation

GELDILUX TS 2013 S.A.
 11, rue Pierre d'Aspelt, 1142 Luxembourg

(€ '000)

| | 12.31.2015 |
|---|----------------|
| A. Securitised Assets | 870,166 |
| A.1 Loans | 870,166 |
| A.2 Bonds | - |
| B. Loans disbursed | - |
| C. Use of liquid assets resulting from loan operations | - |
| C.1 Loans (including bank current account) | - |
| C.2 Bonds | - |
| D. Other assets | 91 |
| D.1 Derivatives | - |
| D.2 Other assets | 91 |
| TOTAL ASSETS (A+B+ C+D) | 870,257 |
| E. Bond issued | 852,542 |
| E.1 Senior | 750,301 |
| E.2 Mezzanine | 89,428 |
| E.3 Junior | 12,813 |
| F. Loans received | - |
| F.1 Senior | - |
| F.2 Mezzanine | - |
| F.3 Junior | - |
| G. Other liabilities | 17,715 |
| G.1 Derivatives | - |
| G.2 Due to originator | - |
| G.3 Other liabilities | 17,715 |
| G.4 Own funds | - |
| TOTAL LIABILITIES (E+F+G) | 870,257 |
| H. Interest expense | 13,934 |
| H.1 Interest expense on bond issued | 13,927 |
| H.2 Interest expense on loans received | - |
| H.3 Interest expense on derivatives | 7 |
| I. Commissions and fees related to the transaction | 1,870 |
| I.1 for servicing | 1,870 |
| I.2 for other services | - |
| J. Other charges | 177 |
| J.1 Additional positive returns for exposure junior | - |
| J.2. Other costs | 177 |
| TOTAL COSTS (H+I+J) | 15,981 |
| K. Interest generated by securitised assets | 15,981 |
| L. Interest income on derivatives | - |
| M. Other revenues | - |
| M.1 Additional returns for exposure junior | - |
| M.2. Other revenues | - |
| TOTAL REVENUES (K+L+M) | 15,981 |
| PROFIT (LOSS) FOR THE PERIOD | - |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | GRAND CENTRAL FUNDING CORPORATION 48 WALL STREET, NEW YORK, NY 10005, | (€ '000) |
|---|--|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 3,992 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | 11,530 |
| D.1 Derivatives | | 3,103 |
| D.2 Other assets | | 8,427 |
| TOTAL ASSETS (A+B+C+D) | | 15,522 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 12,260 |
| F.1 Senior | | 12,260 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 3,262 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 3,261 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 15,522 |
| H. Interest expense | | 590 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 584 |
| H.3 Interest expense on derivatives | | 6 |
| I. Commissions and fees related to the transaction | | 261 |
| I.1 for servicing | | 261 |
| I.2 for other services | | - |
| J. Other charges | | 231 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 231 |
| TOTAL COSTS (H+I+J) | | 1,082 |
| K. Interest generated by securitised assets | | 442 |
| L. Interest income on derivatives | | 605 |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 1,047 |
| PROFIT (LOSS) FOR THE PERIOD | | -35 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | HELICONUS S.R.L Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|---|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 87,934 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | 13,616 |
| C.1 Loans (including bank current account) | | 13,616 |
| C.2 Bonds | | - |
| D. Other assets | | 80 |
| D.1 Derivatives | | 23 |
| D.2 Other assets | | 57 |
| TOTAL ASSETS (A+B+ C+D) | | 101,630 |
| E. Bond issued | | 76,441 |
| E.1 Senior | | 36,611 |
| E.2 Mezzanine | | 30,840 |
| E.3 Junior | | 8,990 |
| F. Loans received | | 10,224 |
| F.1 Senior | | 10,224 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 14,965 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | 14,255 |
| G.3 Other liabilities | | 710 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 101,630 |
| H. Interest expense | | 557 |
| H.1 Interest expense on bond issued | | 454 |
| H.2 Interest expense on loans received | | 37 |
| H.3 Interest expense on derivatives | | 66 |
| I. Commissions and fees related to the transaction | | 329 |
| I.1 for servicing | | 67 |
| I.2 for other services | | 262 |
| J. Other charges | | 1,042 |
| J.1 Additional positive returns for exposure junior | | 965 |
| J.2. Other costs | | 77 |
| TOTAL COSTS (H+I+J) | | 1,928 |
| K. Interest generated by securitised assets | | 1,609 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | 319 |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | 319 |
| TOTAL REVENUES (K+L+M) | | 1,928 |
| PROFIT (LOSS) FOR THE PERIOD | | - |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | LARGE CORPORATE ONE SRL Piazzetta Monte 1 - 37121 Verona | (€ '000) |
|---|---|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 199,947 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | 64,670 |
| C.1 Loans (including bank current account) | | 64,670 |
| C.2 Bonds | | - |
| D. Other assets | | 21,081 |
| D.1 Derivatives | | 686 |
| D.2 Other assets | | 20,395 |
| TOTAL ASSETS (A+B+ C+D) | | 285,698 |
| E. Bond issued | | 283,528 |
| E.1 Senior | | 251,274 |
| E.2 Mezzanine | | - |
| E.3 Junior | | 32,254 |
| F. Loans received | | 1,338 |
| F.1 Senior | | 1,338 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 832 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | 572 |
| G.3 Other liabilities | | 260 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 285,698 |
| H. Interest expense | | 9,251 |
| H.1 Interest expense on bond issued | | 8,956 |
| H.2 Interest expense on loans received | | 295 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 955 |
| I.1 for servicing | | 611 |
| I.2 for other services | | 344 |
| J. Other charges | | 912 |
| J.1 Additional positive returns for exposure junior | | 820 |
| J.2. Other costs | | 92 |
| TOTAL COSTS (H+I+J) | | 11,118 |
| K. Interest generated by securitised assets | | 4,591 |
| L. Interest income on derivatives | | 3,872 |
| M. Other revenues | | 2,654 |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | 2,654 |
| TOTAL REVENUES (K+L+M) | | 11,117 |
| PROFIT (LOSS) FOR THE PERIOD | | -1 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | LOCAT SV S.R.L. - SERIE 2005 Via Vittorio Alfieri, 1 - 31015 Conegliano (TV) | (€ '000) |
|---|---|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 150,396 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | 4,944 |
| C.1 Loans (including bank current account) | | 4,944 |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 155,340 |
| E. Bond issued | | 54,787 |
| E.1 Senior | | - |
| E.2 Mezzanine | | 47,787 |
| E.3 Junior | | 7,000 |
| F. Loans received | | 3,301 |
| F.1 Senior | | - |
| F.2 Mezzanine | | - |
| F.3 Junior | | 3,301 |
| G. Other liabilities | | 97,252 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | 10,900 |
| G.3 Other liabilities | | 86,352 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 155,340 |
| H. Interest expense | | 475 |
| H.1 Interest expense on bond issued | | 461 |
| H.2 Interest expense on loans received | | - |
| H.3 Interest expense on derivatives | | 14 |
| I. Commissions and fees related to the transaction | | 85 |
| I.1 for servicing | | 43 |
| I.2 for other services | | 42 |
| J. Other charges | | 8,474 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 8,474 |
| TOTAL COSTS (H+I+J) | | 9,034 |
| K. Interest generated by securitised assets | | 5,820 |
| L. Interest income on derivatives | | 2 |
| M. Other revenues | | 3,213 |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | 3,213 |
| TOTAL REVENUES (K+L+M) | | 9,035 |
| PROFIT (LOSS) FOR THE PERIOD | | 1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

SPECIAL PURPOSE VEHICLE
Country of incorporation

LOCAT SV S.R.L. - SERIE 2006
Via Vittorio Alfieri, 1 - 31015 Conegliano (TV)

(€ '000)

| | 12.31.2015 |
|---|----------------|
| A. Securitised Assets | 282,808 |
| A.1 Loans | 282,808 |
| A.2 Bonds | - |
| B. Loans disbursed | - |
| C. Use of liquid assets resulting from loan operations | 13,604 |
| C.1 Loans (including bank current account) | 13,604 |
| C.2 Bonds | - |
| D. Other assets | 4,723 |
| D.1 Derivatives | - |
| D.2 Other assets | 4,723 |
| TOTAL ASSETS (A+B+ C+D) | 301,135 |
| E. Bond issued | 194,822 |
| E.1 Senior | - |
| E.2 Mezzanine | 185,912 |
| E.3 Junior | 8,910 |
| F. Loans received | 8,712 |
| F.1 Senior | - |
| F.2 Mezzanine | - |
| F.3 Junior | 8,712 |
| G. Other liabilities | 97,601 |
| G.1 Derivatives | - |
| G.2 Due to originator | 13,684 |
| G.3 Other liabilities | 83,917 |
| G.4 Own funds | - |
| TOTAL LIABILITIES (E+F+G) | 301,135 |
| H. Interest expense | 1,283 |
| H.1 Interest expense on bond issued | 1,105 |
| H.2 Interest expense on loans received | - |
| H.3 Interest expense on derivatives | 178 |
| I. Commissions and fees related to the transaction | 131 |
| I.1 for servicing | 84 |
| I.2 for other services | 47 |
| J. Other charges | 16,146 |
| J.1 Additional positive returns for exposure junior | - |
| J.2. Other costs | 16,146 |
| TOTAL COSTS (H+I+J) | 17,560 |
| K. Interest generated by securitised assets | 10,292 |
| L. Interest income on derivatives | 2 |
| M. Other revenues | 7,266 |
| M.1 Additional returns for exposure junior | - |
| M.2. Other revenues | 7,266 |
| TOTAL REVENUES (K+L+M) | 17,560 |
| PROFIT (LOSS) FOR THE PERIOD | - |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

SPECIAL PURPOSE VEHICLE
Country of incorporation

LOCAT SV S.R.L. - SERIE 2014
Via Vittorio Alfieri, 1 - 31015 Conegliano (TV)

(€ '000)

| | |
|---|------------|
| A. Securitised Assets | 12.31.2015 |
| A.1 Loans | 1,209,937 |
| A.2 Bonds | - |
| B. Loans disbursed | - |
| C. Use of liquid assets resulting from loan operations | 28,168 |
| C.1 Loans (including bank current account) | 28,168 |
| C.2 Bonds | - |
| D. Other assets | 83,180 |
| D.1 Derivatives | - |
| D.2 Other assets | 83,180 |
| TOTAL ASSETS (A+B+ C+D) | 1,321,285 |
| E. Bond issued | 1,300,000 |
| E.1 Senior | 715,000 |
| E.2 Mezzanine | - |
| E.3 Junior | 585,000 |
| F. Loans received | - |
| F.1 Senior | - |
| F.2 Mezzanine | - |
| F.3 Junior | - |
| G. Other liabilities | 21,285 |
| G.1 Derivatives | - |
| G.2 Due to originator | 10,615 |
| G.3 Other liabilities | 10,670 |
| G.4 Own funds | - |
| TOTAL LIABILITIES (E+F+G) | 1,321,285 |
| H. Interest expense | 58,090 |
| H.1 Interest expense on bond issued | 57,003 |
| H.2 Interest expense on loans received | - |
| H.3 Interest expense on derivatives | 1,087 |
| I. Commissions and fees related to the transaction | 372 |
| I.1 for servicing | 279 |
| I.2 for other services | 93 |
| J. Other charges | 17,565 |
| J.1 Additional positive returns for exposure junior | - |
| J.2. Other costs | 17,565 |
| TOTAL COSTS (H+I+J) | 76,027 |
| K. Interest generated by securitised assets | 72,287 |
| L. Interest income on derivatives | - |
| M. Other revenues | 3,741 |
| M.1 Additional returns for exposure junior | - |
| M.2. Other revenues | 3,741 |
| TOTAL REVENUES (K+L+M) | 76,028 |
| PROFIT (LOSS) FOR THE PERIOD | 1 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | NEWSTONE MORTGAGE SECURITIES NO.1 PLC Fifth Floor, 100 Wood Street, London EC2V 7EX - United Kingdom (€ '000) |
|---|---|
| | 12.31.2015 |
| A. Securitised Assets | 270,398 |
| A.1 Loans | 270,398 |
| A.2 Bonds | - |
| B. Loans disbursed | - |
| C. Use of liquid assets resulting from loan operations | 8,478 |
| C.1 Loans (including bank current account) | 8,478 |
| C.2 Bonds | - |
| D. Other assets | - |
| D.1 Derivatives | - |
| D.2 Other assets | - |
| TOTAL ASSETS (A+B+ C+D) | 278,876 |
| E. Bond issued | 277,567 |
| E.1 Senior | 225,512 |
| E.2 Mezzanine | - |
| E.3 Junior | 52,055 |
| F. Loans received | - |
| F.1 Senior | - |
| F.2 Mezzanine | - |
| F.3 Junior | - |
| G. Other liabilities | 1,309 |
| G.1 Derivatives | - |
| G.2 Due to originator | - |
| G.3 Other liabilities | 1,309 |
| G.4 Own funds | - |
| TOTAL LIABILITIES (E+F+G) | 278,876 |
| H. Interest expense | 8,471 |
| H.1 Interest expense on bond issued | 8,471 |
| H.2 Interest expense on loans received | - |
| H.3 Interest expense on derivatives | - |
| I. Commissions and fees related to the transaction | 1,407 |
| I.1 for servicing | 1,407 |
| I.2 for other services | - |
| J. Other charges | 89 |
| J.1 Additional positive returns for exposure junior | - |
| J.2. Other costs | 89 |
| TOTAL COSTS (H+I+J) | 9,967 |
| K. Interest generated by securitised assets | 9,949 |
| L. Interest income on derivatives | - |
| M. Other revenues | - |
| M.1 Additional returns for exposure junior | - |
| M.2. Other revenues | - |
| TOTAL REVENUES (K+L+M) | 9,949 |
| PROFIT (LOSS) FOR THE PERIOD | -18 |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | PURE FUNDING NO. 10 LIMITED 11-12 Warrington Place, Dublin 2, Ireland | (€ '000) |
|---|--|-------------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | | 12,864 |
| A.2 Bonds | | - |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | | - |
| C.2 Bonds | | - |
| D. Other assets | | - |
| D.1 Derivatives | | - |
| D.2 Other assets | | - |
| TOTAL ASSETS (A+B+ C+D) | | 12,864 |
| E. Bond issued | | - |
| E.1 Senior | | - |
| E.2 Mezzanine | | - |
| E.3 Junior | | - |
| F. Loans received | | 12,810 |
| F.1 Senior | | 12,810 |
| F.2 Mezzanine | | - |
| F.3 Junior | | - |
| G. Other liabilities | | 54 |
| G.1 Derivatives | | - |
| G.2 Due to originator | | - |
| G.3 Other liabilities | | 54 |
| G.4 Own funds | | - |
| TOTAL LIABILITIES (E+F+G) | | 12,864 |
| H. Interest expense | | 333 |
| H.1 Interest expense on bond issued | | - |
| H.2 Interest expense on loans received | | 333 |
| H.3 Interest expense on derivatives | | - |
| I. Commissions and fees related to the transaction | | 280 |
| I.1 for servicing | | 280 |
| I.2 for other services | | - |
| J. Other charges | | 71 |
| J.1 Additional positive returns for exposure junior | | - |
| J.2. Other costs | | 71 |
| TOTAL COSTS (H+I+J) | | 684 |
| K. Interest generated by securitised assets | | 651 |
| L. Interest income on derivatives | | - |
| M. Other revenues | | - |
| M.1 Additional returns for exposure junior | | - |
| M.2. Other revenues | | - |
| TOTAL REVENUES (K+L+M) | | 651 |
| PROFIT (LOSS) FOR THE PERIOD | | -33 |

Part E - Information on risks and related risk management policies

continued: C.6 Banking Group - Consolidated Securitization Vehicles

| SPECIAL PURPOSE VEHICLE Country of incorporation | SUCCESS 2015 B.V. Barbara Strozilaan 101, 1083HN Amsterdam | (€ '000) |
|---|---|------------|
| A. Securitised Assets | | 12.31.2015 |
| A.1 Loans | 338,341 | |
| A.2 Bonds | - | |
| B. Loans disbursed | | - |
| C. Use of liquid assets resulting from loan operations | | - |
| C.1 Loans (including bank current account) | - | |
| C.2 Bonds | - | |
| D. Other assets | | 14 |
| D.1 Derivatives | - | |
| D.2 Other assets | 14 | |
| TOTAL ASSETS (A+B+C+D) | 338,354 | |
| E. Bond issued | 325,300 | |
| E.1 Senior | 230,900 | |
| E.2 Mezzanine | - | |
| E.3 Junior | 94,400 | |
| F. Loans received | - | |
| F.1 Senior | - | |
| F.2 Mezzanine | - | |
| F.3 Junior | - | |
| G. Other liabilities | 13,054 | |
| G.1 Derivatives | - | |
| G.2 Due to originator | - | |
| G.3 Other liabilities | 13,054 | |
| G.4 Own funds | - | |
| TOTAL LIABILITIES (E+F+G) | 338,354 | |
| H. Interest expense | 412 | |
| H.1 Interest expense on bond issued | 412 | |
| H.2 Interest expense on loans received | - | |
| H.3 Interest expense on derivatives | - | |
| I. Commissions and fees related to the transaction | - | |
| I.1 for servicing | - | |
| I.2 for other services | - | |
| J. Other charges | 262 | |
| J.1 Additional positive returns for exposure junior | - | |
| J.2. Other costs | 262 | |
| TOTAL COSTS (H+I+J) | 674 | |
| K. Interest generated by securitised assets | 674 | |
| L. Interest income on derivatives | - | |
| M. Other revenues | - | |
| M.1 Additional returns for exposure junior | - | |
| M.2. Other revenues | - | |
| TOTAL REVENUES (K+L+M) | 674 | |
| PROFIT (LOSS) FOR THE PERIOD | - | |

continued: C.6 Banking Group - Consolidated Securitization Vehicles

SPECIAL PURPOSE VEHICLE
Country of incorporation

TREVI FINANCE No.3 S.R.L.
Via Vittorio Alfieri, 1 - 31015 Conegliano (TV)

(€ '000)

| | 12.31.2015 |
|---|-----------------|
| A. Securitised Assets | 241,434 |
| A.1 Loans | - |
| A.2 Bonds | 241,434 |
| B. Loans disbursed | - |
| C. Use of liquid assets resulting from loan operations | 52,738 |
| C.1 Loans (including bank current account) | 52,738 |
| C.2 Bonds | - |
| D. Other assets | - |
| D.1 Derivatives | - |
| D.2 Other assets | - |
| TOTAL ASSETS (A+B+ C+D) | 294,172 |
| E. Bond issued | 448,166 |
| E.1 Senior | - |
| E.2 Mezzanine | - |
| E.3 Junior | 448,166 |
| F. Loans received | 204,219 |
| F.1 Senior | 204,219 |
| F.2 Mezzanine | - |
| F.3 Junior | - |
| G. Other liabilities | -358,213 |
| G.1 Derivatives | - |
| G.2 Due to originator | 1,198,185 |
| G.3 Other liabilities | 9,355 |
| G.4 Own funds | -1,565,753 |
| TOTAL LIABILITIES (E+F+G) | 294,172 |
| H. Interest expense | 130,398 |
| H.1 Interest expense on bond issued | 129,736 |
| H.2 Interest expense on loans received | 662 |
| H.3 Interest expense on derivatives | - |
| I. Commissions and fees related to the transaction | 2,957 |
| I.1 for servicing | 2,585 |
| I.2 for other services | 372 |
| J. Other charges | 29,900 |
| J.1 Additional positive returns for exposure junior | - |
| J.2. Other costs | 29,900 |
| TOTAL COSTS (H+I+J) | 163,254 |
| K. Interest generated by securitised assets | 87 |
| L. Interest income on derivatives | - |
| M. Other revenues | 41,318 |
| M.1 Additional returns for exposure junior | - |
| M.2. Other revenues | - |
| TOTAL REVENUES (K+L+M) | 41,405 |
| PROFIT (LOSS) FOR THE PERIOD | -121,850 |

Part E - Information on risks and related risk management policies

D. Structured entities (other than entities for securitization transactions)

D.1 Consolidated structured entities

The Group has involvements in structured entities that are consolidated because it has both power on the underlying assets and exposure to variability of returns arising from the structured entities activities as a result of the financial instruments subscribed.

The consolidated structured entities of the Group belong to one of the following categories:

- **Leasing:** These structured entities are set-up by the Group in order to meet the needs of customers interested into entering into finance leasing. The Group provides funding to these structured entities, both in form of equity and in form of loans. Such funding is used by structured entities to buy assets (real estate, equipment, etc.) that are leased to a customer under a finance leasing contract.
- **Project finance:** These structured entities are set - up in order to finance capital intensive projects according to the need of specific customers. Typically the funds needed to develop the project are provided by the customer, in form of equity and by the Group in form of loans. The Group consolidates such structured entities as a result of deterioration of the credit worthiness of the customer and subsequent acquisition of the right to manage the project.
- **Real estate:** These structured entities are entities that have been set-up in order to fund real estate projects used in the business by the Group or that have been acquired it the course of credit recovery processes.
- **Funding:** These structured entities are set-up by the Group so to gather funding in specific markets that is guaranteed by a Group Legal entity. This funding is then transferred to the group legal entity that guarantees it.
- **Investment funds:** These structured entities are open ended and closed ended investment funds that the Group controls under IFRS10 having acquired enough quotas to expose it to variability of returns and the ability to manage, directly and indirectly, the underlying portfolio.
- **Warehousing:** These structured entities are set-up in order to subsequently perform securitization transactions. In particular they purchase mortgages in specific markets and from different originators until a "critical mass" that allow to perform securitization is reached. The purchases of mortgages are funded through loans provided by the Group.

During the period the Group has not provided financial support to consolidated structured entities, other than those for securitization transactions, in absence of contractual obligation to do so and it doesn't have current intention to provide such support.

The following table provides on balance sheet and off balance sheet, non revocable credit line and financial guarantees, provided by Group companies to consolidated structured entities.

These exposures are eliminated in the consolidation process.

| BALANCE SHEET ITEM/SPV TYPE | TOTAL ASSETS (A) | OFF BALANCE SHEET EXPOSURES (€ '000) |
|-----------------------------|------------------|---|
| Leasing SPV | 4,473,831 | 71,210 |
| Project Finance SPV | 1,712,884 | 33,557 |
| Real Estate SPV | 170,380 | 10,049 |
| Funding SPV | 246,639 | - |
| Investment funds | 1,173,421 | - |
| Warehousing SPV | 891,308 | 27,249 |
| Total | 8,668,463 | 142,065 |

D.2 Non-consolidated for accounting purposes structured entities

D.2.1 Consolidated for regulatory purposes structured entities

The Group has no exposure toward structured entities consolidated for regulatory purpose but that are not consolidated for accounting purpose.

D.2.2 Other structured entities

Qualitative information

The Group has exposure toward unconsolidated structured entities either as a result of its lending activities or through the investments in quotas issued by funds that are structured entities under IFRS12 definition.

In particular, unconsolidated structured entities in which the Group is exposed to belong to the following categories:

- **Acquisition and Leveraged Finance structured entities** are set up for providing funding for the acquisition of a target business, where sponsors participate with equity contribution and lenders structure their facilities according to the cash flow profile of the target. The Group provides funding to these structured entities according to the applicable internal credit policies described in Part E - Section 1 that also define the level of equity that has to be provided by the sponsor.
The Group has no control over these structured entities because it neither manages the company whose acquisition is being financed nor is significantly exposed to the associated variability of returns.
- **Leasing structured entities** are set-up to buy an asset and rent it to customers (based on a financial leasing contract). The funding is provided through loans - and the structured entities are the owner of the asset. At the end of the contract the asset is usually sold to the customer at a price usually equal to the residual value defined by the contract.
The Group provides funding to these structured entities according to the applicable internal credit policies described in Part E - Section 1.
In particular, the contracts ruling such transactions and associated guarantees ensure that the Group has no control over these structured entities because it neither manages the activities of the structured entities nor is significantly exposed to variability of returns of the leased assets.
- **Market Related structured entities** are set-up in order to allow customers to invest into financial instruments having features, in term of currency of denomination or interest rate, different from those offered in the market. In this context the Group maintains exposures against these vehicles that, however, do not transfer to the Group the main risks of the underlying.
- **Notes issuing structured entities** are structured entities that issue security different from ABS that are backed up by certain type of assets. These include covered bonds issued by third parties. The Group does not control these structured entities as it has neither the ability to manage the underlying assets nor retains significant exposures to its variability of returns.
- **Project Finance structured entities** are structured entities set up for the financing capital intensive business initiatives, where customers participate with equity contribution. The Group provides funding to these structured entities according to the applicable internal credit policies described in Part E - Section 1 that also define the level of equity that has to be provided by the customers.
- The Group has no control over these structured entities because it neither manages the assets being financed nor is significantly exposed to the resulting variability of returns.
- **Real Estate structured entities** are set-up for the financing of specific real estate initiatives. In these structures the customers, typically commercial and residential development companies, institutional investors and housing companies set up the structured entities and provides the equity. The Group provides funding according to the applicable internal credit policies described in Part E - Section 1 that also define the level of equity that has to be provided by the customers.
The Group has no control over these structured entities because it neither manages the assets being financed nor is significantly exposed to the resulting variability of returns.
- **Shipping and Aircraft structured entities** are set up for the building or the acquisition of a ship or an aircraft that is then used by the customers in the context of their business activities. The Group provides funding to these structured entities according to the applicable internal credit policies described in Part E - Section 1 that also define the level of equity that has to be provided by the customers.
The Group has no control over these structured entities because it neither manages the assets being financed nor is significantly exposed to the resulting variability of returns.
- **Investments funds** comprise open ended and closed ended investment funds in which the Group has subscribed quotas or provided loans.

Quantitative information

The following table provides indication on assets, liabilities and off-balance sheet exposures recognized in the balance sheet of the Group held towards structured entities different from non-consolidated securitization vehicles and broken down by role of the Group.

The maximum exposure to loss has been calculated by grossing up the difference between assets and liabilities with off balance sheet positions (irrevocable credit lines and financial guarantees) held toward these vehicles reported in column "difference between maximum exposure to loss and accounting value".

Part E - Information on risks and related risk management policies

Exposure to structured entities different from Securitization SPV not consolidated for accounting purposes (€ '000)

| BALANCE SHEET ITEM/SPV TYPE | ACCOUNTING PORTFOLIO (ASSETS) | AMOUNTS AS AT 12.31.2015 | | | | DIFFERENCE BETWEEN MAXIMUM EXPOSURE TO LOSS AND ACCOUNTING VALUE (E=D-C) | |
|--------------------------------------|-------------------------------|--------------------------|------------------------------------|-----------------------|------------------------------|--|------------------|
| | | TOTAL ASSETS (A) | ACCOUNTING PORTFOLIO (LIABILITIES) | TOTAL LIABILITIES (B) | NET ACCOUNTING VALUE (C=A-B) | | |
| Acquisition and Leverage Finance SPV | 25,488 | | Deposits | 1,386 | 24,102 | 31,903 | 7,801 |
| | HFT | - | Deposits | 1,386 | - | - | - |
| | FVO | - | Securities | - | - | - | - |
| | AFS | - | HFT | - | - | - | - |
| | HTM | - | FVO | - | - | - | - |
| | LAR | 25,488 | | - | - | - | - |
| Leasing SPV | 343,025 | | Deposits | 26,026 | 316,999 | 324,595 | 7,596 |
| | HFT | - | Deposits | 26,026 | - | - | - |
| | FVO | - | Securities | - | - | - | - |
| | AFS | 665 | HFT | - | - | - | - |
| | HTM | - | FVO | - | - | - | - |
| | LAR | 342,360 | | - | - | - | - |
| Market Related SPV | 290,843 | | Deposits | 12,029 | 278,814 | 446,616 | 167,802 |
| | HFT | 25,655 | Deposits | 12,029 | - | - | - |
| | FVO | - | Securities | - | - | - | - |
| | AFS | - | HFT | - | - | - | - |
| | HTM | - | FVO | - | - | - | - |
| | LAR | 265,188 | | - | - | - | - |
| Notes Issuing Vehicles | 487,636 | | Deposits | 2,264 | 485,372 | 485,372 | - |
| | HFT | 11,312 | Deposits | - | - | - | - |
| | FVO | - | Securities | - | - | - | - |
| | AFS | 24,970 | HFT | 2,264 | - | - | - |
| | HTM | - | FVO | - | - | - | - |
| | LAR | 451,354 | | - | - | - | - |
| Project Finance SPV | 201,681 | | Deposits | 70,507 | 131,174 | 131,784 | 610 |
| | HFT | - | Deposits | 70,507 | - | - | - |
| | FVO | - | Securities | - | - | - | - |
| | AFS | - | HFT | - | - | - | - |
| | HTM | - | FVO | - | - | - | - |
| | LAR | 201,681 | | - | - | - | - |
| Real Estate SPV | 405,336 | | Deposits | 19,831 | 385,505 | 414,053 | 28,548 |
| | HFT | - | Deposits | 19,831 | - | - | - |
| | FVO | - | Securities | - | - | - | - |
| | AFS | - | HFT | - | - | - | - |
| | HTM | - | FVO | - | - | - | - |
| | LAR | 405,336 | | - | - | - | - |
| Shipping Aircraft SPV | 169,760 | | Deposits | 36 | 169,724 | 179,770 | 10,046 |
| | HFT | - | Deposits | 36 | - | - | - |
| | FVO | - | Securities | - | - | - | - |
| | AFS | - | HFT | - | - | - | - |
| | HTM | - | FVO | - | - | - | - |
| | LAR | 169,760 | | - | - | - | - |
| Investment funds | 7,622,879 | | Deposits | 5,508,855 | 2,114,024 | 3,198,594 | 1,084,570 |
| | HFT | 1,604,899 | Deposits | 5,508,855 | - | - | - |
| | FVO | 379,165 | Securities | - | - | - | - |
| | AFS | 761,726 | HFT | - | - | - | - |
| | HTM | - | FVO | - | - | - | - |
| | LAR | 4,877,089 | | - | - | - | - |
| Total | 9,546,648 | | | 5,640,934 | 3,905,714 | 5,212,687 | 1,306,973 |

HFT = Financial assets held for trading

FVO = Financial assets at fair value through profit or loss

HTM = Held to maturity Investments

AFS = Available for Sale Financial assets

LAR = Loans to Customers

Deposits = Deposits from Customers

Securities = Debt securities in issue

HFT = Financial liabilities held for trading

FVO = Financial liabilities at fair value through profit or loss

The Group acts, through its subsidiaries, as manager of investment funds that are considered structured entities and in which it has no exposure at the reporting date.

The following table reports the income recognized during the period on this business.

Nature of income from sponsored unconsolidated Structured Entities (different from securitization and covered bond): breakdown by entity type

| ENTITY TYPE | 12.31.2015 | | | |
|---|-----------------|----------------------|-----------------------------------|--------------|
| | INTEREST INCOME | FEES AND COMMISSIONS | GAIN (LOSS) ARISING FROM DISPOSAL | OTHER INCOME |
| Acquisitions and leveraged finance SPVs | - | - | - | - |
| Leasing SPVs | - | - | - | - |
| Market Related SPVs | - | - | - | - |
| Note Issuing Vehicles | - | - | - | - |
| Project finance SPVs | - | 174 | - | - |
| Real estate SPVs | - | - | - | - |
| Shipping/Aircraft SPVs | - | - | - | - |
| Investment funds | 19 | 2,113,351 | 2,553 | 265 |
| Total | 19 | 2,113,525 | 2,553 | 265 |

Finally, during the period, the Group has not provided financial support absent contractual obligations to do so to any non-consolidated structured entity different from securitization vehicles.

In addition it has not current intention to provide such financial support.

Part E - Information on risks and related risk management policies

E. Sales Transactions

A. Financial assets sold and not fully derecognised

E.1 Banking Group - Financial assets sold and not derecognised: carrying value and full value (€ '000)

| TYPE/PORTFOLIO | | | | AMOUNTS AS AT 12.31.2015 | | | | | |
|-----------------------------------|-----------------------------------|---|---|--|---|---|-------------------------------------|---|---|
| | FINANCIAL ASSETS HELD FOR TRADING | | | FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS | | | AVAILABLE FOR SALE FINANCIAL ASSETS | | |
| | A | B | C | A | B | C | A | B | C |
| A. On-balance sheet assets | 1,535,868 | - | - | 6,681,050 | - | - | 33,959,263 | - | - |
| 1. Debt securities | 1,535,868 | - | - | 6,681,050 | - | - | 33,959,263 | - | - |
| 2. Equity securities | - | - | - | - | - | - | - | - | - |
| 3. UCIS | - | - | - | - | - | - | - | - | - |
| 4. Loans | - | - | - | - | - | - | - | - | - |
| B. Derivatives | - | - | - | X | X | X | X | X | X |
| Total 12.31.2015 | 1,535,868 | - | - | 6,681,050 | - | - | 33,959,263 | - | - |
| of which Non-Performing | - | - | - | - | - | - | - | - | - |
| Total 12.31.2014 | 2,724,416 | - | - | 2,045,116 | - | - | 30,059,008 | - | - |
| of which Non-Performing | - | - | - | - | - | - | - | - | - |

continued: E.1 Banking Group - Financial assets sold and not derecognised: carrying value and full value

| TYPE/PORTFOLIO | | | | AMOUNTS AS AT 12.31.2015 | | | | | | TOTAL | |
|-----------------------------------|------------------------------|---|---|----------------------------------|---|---|--------------------------------------|---|---|-------------------|-------------------|
| | HELD-TO-MATURITY INVESTMENTS | | | LOANS AND RECEIVABLES WITH BANKS | | | LOANS AND RECEIVABLES WITH CUSTOMERS | | | | |
| | A | B | C | A | B | C | A | B | C | 12.31.2015 | 12.31.2014 |
| A. On-balance sheet assets | 2,290,341 | - | - | 514,615 | - | - | 9,510,209 | - | - | 54,491,346 | 47,421,091 |
| 1. Debt securities | 2,290,341 | - | - | 514,381 | - | - | 143,432 | - | - | 45,124,335 | 37,716,640 |
| 2. Equity securities | X | X | X | X | X | X | X | X | X | - | - |
| 3. UCIS | X | X | X | X | X | X | X | X | X | - | - |
| 4. Loans | - | - | - | 234 | - | - | 9,366,777 | - | - | 9,367,011 | 9,704,451 |
| B. Derivatives | X | X | X | X | X | X | X | X | X | - | - |
| Total 12.31.2015 | 2,290,341 | - | - | 514,615 | - | - | 9,510,209 | - | - | 54,491,346 | X |
| of which Non-Performing | - | - | - | - | - | - | 999,721 | - | - | 999,721 | X |
| Total 12.31.2014 | 1,904,636 | - | - | 864,957 | - | - | 9,822,958 | - | - | X | 47,421,091 |
| of which Non-Performing | - | - | - | - | - | - | 673,425 | - | - | X | 673,425 |

LEGEND:

- A = Financial assets sold and fully recognized (carrying value)
- B = Financial assets sold and partially recognized (carrying value)
- C = Financial assets sold and partially recognized (full value)

Loans (A.4) are assets sold and not derecognized under securitizations.

Debt securities (A.1) are underlyings of repos.

E.2 Banking Group - Financial liabilities relating to financial assets sold and not derecognised: carrying value

(€ '000)

| LIABILITIES/ASSETS PORTFOLIOS | AMOUNTS AS AT 12.31.2015 | | | | | | TOTAL |
|--|-----------------------------------|------------------------------------|-------------------------------------|------------------------------|----------------------------------|--------------------------------------|-------------------|
| | FINANCIAL ASSETS HELD FOR TRADING | FAIR VALUE THROUGH PROFIT AND LOSS | AVAILABLE FOR SALE FINANCIAL ASSETS | HELD-TO-MATURITY INVESTMENTS | LOANS AND RECEIVABLES WITH BANKS | LOANS AND RECEIVABLES WITH CUSTOMERS | |
| 1. Deposits from customers | 1,298,624 | 460,968 | 21,585,340 | - | 85,610 | 5,416,266 | 28,846,808 |
| a) relating to fully recognised assets | 1,298,624 | 460,968 | 21,585,340 | - | 85,610 | 5,416,266 | 28,846,808 |
| b) relating to partially recognised assets | - | - | - | - | - | - | - |
| 2. Deposits from Banks | 278,519 | 6,235,734 | 9,030,555 | 760,596 | 112,989 | 215,600 | 16,633,993 |
| a) relating to fully recognised assets | 278,519 | 6,235,734 | 9,030,555 | 760,596 | 112,989 | 215,600 | 16,633,993 |
| b) relating to partially recognised assets | - | - | - | - | - | - | - |
| 3. Debt Securities in issue | - | - | - | - | - | - | - |
| a) relating to fully recognised assets | - | - | - | - | - | - | - |
| b) relating to partially recognised assets | - | - | - | - | - | - | - |
| Total 12.31.2015 | 1,577,143 | 6,696,702 | 30,615,895 | 760,596 | 198,599 | 5,631,866 | 45,480,801 |
| Total 12.31.2014 | 2,727,302 | 2,036,236 | 28,849,761 | 1,919,575 | 523,422 | 6,921,270 | 42,977,566 |

E.3 Banking Group - Sales transactions relating to financial liabilities with repayment exclusively based on assets sold and not derecognized: fair value

(€ '000)

| TYPE/PORTFOLIO | AMOUNTS AS AT 12.31.2015 | | | | | |
|--|-----------------------------------|---|--|---|-------------------------------------|---|
| | FINANCIAL ASSETS HELD FOR TRADING | | FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS | | AVAILABLE FOR SALE FINANCIAL ASSETS | |
| | A | B | A | B | A | B |
| A. On-balance sheet assets | 1,535,868 | - | 6,681,050 | - | 33,959,263 | - |
| 1. Debt securities | 1,535,868 | - | 6,681,050 | - | 33,959,263 | - |
| 2. Equity securities | - | - | - | - | - | - |
| 3. UCIS | - | - | - | - | - | - |
| 4. Loans | - | - | - | - | - | - |
| B. Derivatives | - | - | X | X | X | X |
| Total assets | 1,535,868 | - | 6,681,050 | - | 33,959,263 | - |
| C. Associated financial liabilities | 1,577,159 | - | 6,696,702 | - | 31,526,185 | - |
| 1. Deposits from customers | 1,352,578 | - | 460,968 | - | 21,541,343 | - |
| 2. Deposits from banks | 224,581 | - | 6,235,734 | - | 9,984,842 | - |
| 3. Debt securities in issue | - | - | - | - | - | - |
| Total liabilities | 1,577,159 | - | 6,696,702 | - | 31,526,185 | - |
| Total 12.31.2015 | (41,291) | - | (15,652) | - | 2,433,078 | - |
| Total 12.31.2014 | (2,886) | - | 8,880 | - | 750,590 | - |

Part E - Information on risks and related risk management policies

continued: E.3 Banking Group - Sales transactions relating to financial liabilities with repayment exclusively based on assets sold and not derecognized: fair value

| TYPE/PORTFOLIO | AMOUNTS AS AT 12.31.2015 | | | | | | TOTAL | |
|--|------------------------------|----------|----------------------------------|----------|--------------------------------------|----------|--|--|
| | HELD-TO-MATURITY INVESTMENTS | | LOANS AND RECEIVABLES WITH BANKS | | LOANS AND RECEIVABLES WITH CUSTOMERS | | | |
| | A | B | A | B | A | B | | |
| A. On-balance sheet assets | 2,309,538 | - | 514,615 | - | 10,038,650 | - | 55,038,984 47,866,985 | |
| 1. Debt securities | 2,309,538 | - | 514,381 | - | 143,432 | - | 45,143,532 37,732,933 | |
| 2. Equity securities | X | X | X | X | X | X | - | |
| 3. UCIS | X | X | X | X | X | X | - | |
| 4. Loans | - | - | 234 | - | 9,895,218 | - | 9,895,452 10,134,052 | |
| B. Derivatives | X | X | X | X | X | X | - | |
| Total assets | 2,309,538 | - | 514,615 | - | 10,038,650 | - | 55,038,984 47,866,985 | |
| C. Associated financial liabilities | 760,596 | - | 198,599 | - | 5,502,298 | - | X X | |
| 1. Deposits from customers | - | - | 85,610 | - | 4,787,637 | - | X X | |
| 2. Deposits from banks | 760,596 | - | 112,989 | - | 215,600 | - | X X | |
| 3. Debt securities in issue | - | - | - | - | 499,061 | - | X X | |
| Total liabilities | 760,596 | - | 198,599 | - | 5,502,298 | - | 46,261,539 42,643,023 | |
| Totale 12.31.2015 | 1,548,942 | - | 316,016 | - | 4,536,352 | - | 8,777,445 X | |
| Total 12.31.2014 | 1,354 | - | 454,547 | - | 4,011,477 | - | X 5,223,962 | |

B. Financial assets sold and fully derecognised with recognition of continuing involvement

At the end of the year there were no fully derecognised financial asset sale transactions that determined recognition of continuing involvement in the financial statements.

E.4 Banking Group - Covered Bond Transactions

In 2008 the Group initiated a Covered Bond (*OBG* or *Obbligazioni Bancarie Garantite*) Program with residential mortgage loans as the underlying assets, in line with Law 130/99, the MEF decree dated December 14, 2006 and Banca d'Italia instructions dated May 17, 2007 as amended on March 24, 2010 and on June 24, 2014.

Under this program:

- UniCredit S.p.A. is issuer and also acts as transferor of suitable assets and servicer;
- UniCredit BpC Mortgage S.r.l. (a special purpose vehicle set up within the banking group as expressly authorized by Banca d'Italia) is guarantor of the OBG holders, within the limits of the cover pool; and
- the auditing firm BDO S.p.A. (formerly Mazars S.p.A.) is Asset Monitor.

The Group's main aims in issuing OBGs are to diversify its funding sources and fund at competitive rates. As with the securitizations, the difficulties in the markets made it advisable to use securitization as a means of increasing the Group's counterbalancing capacity by retaining with the Group part of the securities issued by the vehicle.

An integral feature of OBG Program management is maintaining a balance between the characteristics of the assets sold and the issues. This is necessary to maintain the efficacy of the guarantee given by the SPV to the bondholders.

Given the complexity of the transaction, a system of first- and second-level controls and procedures has been set up, as required by Banca d'Italia instructions, to identify units, functions, duties and responsibilities, and specific policies have been issued to this end.

The policies were as approved by the competent committees, the Statutory Auditors and the Board of Directors of UniCredit S.p.A.

As required by Banca d'Italia instructions on controls:

- UniCredit's Risk Management function is charged with the management of the issuer's risks and checks:
 - the quality, suitability and integrity of the assets sold to guarantee the OBGs;
 - that the maximum ratio of OBGs issued to assets sold to guarantee them is adhered to;
 - that limits on sales and supplementary sales procedures are followed;
 - the effectiveness and adequacy of the hedges provided by any derivatives contracts entered into in relation to the Program; and
 - the trend in the balance between the cash flow arising from the cover pool and that absorbed by the OBGs in issue;
- the Asset Monitor is an outside independent entity charged with checking at least annually the regularity of the transactions and the integrity of the guarantee to the bondholders;
- UniCredit's internal audit department is responsible for a complete audit (to be conducted at least once a year of the adequacy of the controls performed;
- the results of the audits performed by the Asset Monitor and the issuer's internal audit department are submitted to the governing bodies.

Moreover, in order to create counterbalancing capacity, at the end of January 2012 UniCredit S.p.A. initiated a new Covered Bonds (*OBG* or *Obbligazioni Bancarie Garantite*) program ("New OBG Program"), without specific ratings and having residential mortgage loans and commercial mortgage loans as underlyings. The contractual and supervisory structure and the counterparties of this program are modeled on the pre-existing program, with the exception of references to Ratings Agencies and the use of a new Special Purpose Vehicle, UniCredit OBG S.r.l.

During 2014 the New OBG Programme was restructured after which the method of reimbursing OBGs was converted from Soft-bullet to Conditional Pass-through and a rating of AA+ was assigned by the rating agency Fitch. During 2015 Obbligazioni Bancarie Garantite for an amount of €1,500 millions were issued and placed to institutional investors.

At December 31, 2015 the series of covered bonds issued under the two programs totaled 22 and were worth €20,256 million, of which €5,050 million was repurchased by UniCredit S.p.A.

Part E - Information on risks and related risk management policies

| NAME | COVERED BONDS (OBBLIGAZIONI BANCARIE GARANTITE) |
|--|---|
| Originator: | UniCredit S.p.A. (formerly UniCredit Family Financing Bank S.p.A.) |
| Issuer: | UniCredit S.p.A. |
| Servicer: | UniCredit S.p.A. |
| Arranger: | UniCredit Bank AG, London Branch |
| Target transaction: | Funding |
| Type of asset: | Private Mortgage loans |
| Quality of Asset: | Performing |
| Book value of the underlying assets at the end of accounting period (€): | 19,416,216,920.98 |
| Covered Bonds issued at the end of accounting period (€): | 13,706,000,000 |
| Other Credit Enhancements: | UniCredit S.p.A. has granted SPV a subordinated loans of total €20,375,276,946.85 |
| Rating Agencies: | S & P - Moody's - Fitch |
| Rating: | A (from 12.18.2014) - Aa2 (from 01.21.2015) - AA (from 05.25.2015) |

| NAME | COVERED BONDS (OBBLIGAZIONI BANCARIE GARANTITE) II PROGRAM |
|--|---|
| Originator: | UniCredit S.p.A. |
| Issuer: | UniCredit S.p.A. |
| Servicer: | UniCredit S.p.A. |
| Arranger: | UniCredit Bank AG, London Branch |
| Target transaction: | Funding - Counterbalancing Capacity |
| Type of asset: | Private Mortgage loans |
| Quality of Asset: | Performing |
| Book value of the underlying assets at the end of accounting period (€): | 16,567,929,238.36 |
| Covered Bonds issued at the end of accounting period (€): | 6,550,000,000.00 |
| Other Credit Enhancements: | UniCredit S.p.A. has granted SPV a subordinated loans of total €17,422,429,926.51 |
| Rating Agencies: | Fitch |
| Rating: | AA+ (from 12.23.2014) |

Information on Sovereign Exposures

With reference to the Group's sovereign exposures⁽⁹⁾, the book value of sovereign debt securities as at December 31, 2015 amounted to €131,365 million, of which over 89% concentrated in eight countries; Italy, with €58,595 million, represents about 45% of the total. For each of the eight countries, the table below shows the nominal value, the book value and the fair value of the exposures broken down by portfolio as at December 31, 2015.

Breakdown of Sovereign Debt Securities by Country and Portfolio

(€ '000)

| COUNTRY/PORTFOLIO | AMOUNTS AS AT 12.31.2015 | | |
|---|--------------------------|--------------------|--------------------|
| | NOMINAL VALUE | BOOK VALUE | FAIR VALUE |
| - Italy | 53,554,087 | 58,595,490 | 58,626,914 |
| financial assets/liabilities held for trading (net exposures ^(*)) | 3,082,733 | 2,939,573 | 2,939,573 |
| financial assets at fair value through profit or loss | 1,099 | 1,104 | 1,104 |
| available for sale financial assets | 49,515,903 | 54,713,075 | 54,713,075 |
| loans and receivables | 188,858 | 189,930 | 193,475 |
| held to maturity investments | 765,494 | 751,808 | 779,687 |
| - Germany | 19,285,858 | 19,740,444 | 19,740,444 |
| financial assets/liabilities held for trading (net exposures ^(*)) | 1,095,123 | 1,085,399 | 1,085,399 |
| financial assets at fair value through profit or loss | 16,157,035 | 16,469,556 | 16,469,556 |
| available for sale financial assets | 1,088,700 | 1,240,308 | 1,240,308 |
| loans and receivables | 945,000 | 945,181 | 945,181 |
| held to maturity investments | - | - | - |
| - Spain | 13,672,769 | 15,297,280 | 15,297,280 |
| financial assets/liabilities held for trading (net exposures ^(*)) | 147,138 | 42,955 | 42,955 |
| financial assets at fair value through profit or loss | 3,732,517 | 3,957,231 | 3,957,231 |
| available for sale financial assets | 9,785,000 | 11,291,066 | 11,291,066 |
| loans and receivables | - | - | - |
| held to maturity investments | 8,114 | 6,028 | 6,028 |
| - Austria | 8,544,647 | 9,686,074 | 9,694,867 |
| financial assets/liabilities held for trading (net exposures ^(*)) | 171,412 | 121,897 | 121,897 |
| financial assets at fair value through profit or loss | 293,829 | 366,146 | 366,146 |
| available for sale financial assets | 7,810,016 | 9,004,562 | 9,004,562 |
| loans and receivables | 157,940 | 80,844 | 80,844 |
| held to maturity investments | 111,450 | 112,625 | 121,418 |
| - Poland | 6,511,358 | 6,896,122 | 6,935,156 |
| financial assets/liabilities held for trading (net exposures ^(*)) | 110,608 | 105,741 | 105,741 |
| financial assets at fair value through profit or loss | - | - | - |
| available for sale financial assets | 4,576,292 | 4,966,729 | 4,966,729 |
| loans and receivables | 1,227,763 | 1,235,853 | 1,272,085 |
| held to maturity investments | 596,695 | 587,799 | 590,601 |
| - France | 3,188,497 | 3,144,999 | 3,144,999 |
| financial assets/liabilities held for trading (net exposures ^(*)) | 19,497 | -207,615 | -207,615 |
| financial assets at fair value through profit or loss | 389,000 | 399,888 | 399,888 |
| available for sale financial assets | 2,780,000 | 2,952,726 | 2,952,726 |
| loans and receivables | - | - | - |
| held to maturity investments | - | - | - |
| - Czech Republic | 2,011,385 | 2,330,593 | 2,330,593 |
| financial assets/liabilities held for trading (net exposures ^(*)) | -11,937 | -957 | -957 |
| financial assets at fair value through profit or loss | 56,752 | 56,751 | 56,751 |
| available for sale financial assets | 1,966,570 | 2,274,799 | 2,274,799 |
| loans and receivables | - | - | - |
| held to maturity investments | - | - | - |
| - Hungary | 1,563,551 | 1,795,141 | 1,795,141 |
| financial assets/liabilities held for trading (net exposures ^(*)) | 45,091 | 51,414 | 51,414 |
| financial assets at fair value through profit or loss | - | - | - |
| available for sale financial assets | 1,518,460 | 1,743,727 | 1,743,727 |
| loans and receivables | - | - | - |
| held to maturity investments | - | - | - |
| Total on-balance sheet exposures | 108,332,152 | 117,486,143 | 117,565,394 |

(*) Including exposures in Credit Derivatives.

(9) Sovereign exposures are bonds issued by and loans given to central and local governments and governmental bodies. ABSs are not included.

Part E - Information on risks and related risk management policies

The weighted duration of the sovereign bonds shown in the table above, divided by the banking⁽¹⁰⁾ and trading book, is the following:

| Weighted duration | (years) | |
|-------------------|--------------|----------------------|
| | BANKING BOOK | TRADING BOOK |
| - Italy | 2.92 | 1.44 |
| - Germany | 2.61 | 2.35 |
| - Austria | 4.78 | 6.56 |
| - Spagna | 3.53 | 17.19 |
| - Poland | 4.09 | 0.24 |
| - France | 4.19 | -4.02 ^(*) |
| - Czech Republic | 4.56 | 3.95 |
| - Hungary | 3.93 | 3.10 |

(*) negative net position

The remaining 11% of the total of sovereign debt securities, amounting to €13,879 million with reference to the book values as at December 31, 2015, is divided into 50 countries, including Russia (€1,059 million), Slovenia (€409 million), the US (€297 million), Portugal (€107 million), Ireland (€8 million) and Argentina (€5 million). The sovereign exposure to Greece, Cyprus and Ukraine is immaterial.

With respect to these exposures, as at December 31, 2015 there were no indications that impairment may have occurred.

It should moreover be noted that among the aforementioned remaining part of sovereign debt securities as at December 31, 2015 there are also debt securities towards Supranational Organizations such as the European Union, the European Financial Stability Facility and the European Stability Mechanism amounting to €5,258 million.

The table below shows the classification of bonds belonging to the banking book and their percentage proportion of the total of the portfolio under which they are classified.

| Breakdown of Sovereign Debt Securities by Portfolio | (€ '000) | | | | |
|---|--|------------|------------------------------------|-----------|-------------|
| | AMOUNTS AS AT 12.31.2015 | | | | TOTAL |
| | AVAILABLE FOR SALE FINANCIAL ASSETS | LOANS | HELD TO MATURITY INVESTMENTS | | |
| Book value | 25,069,876 | 96,595,442 | 2,482,144 | 1,678,368 | 125,825,830 |
| % Portfolio | 72.94% | 87.97% | 0.45% | 80.18% | 17.97% |

In addition to the exposures to sovereign debt securities, loans⁽¹¹⁾ given to central and local governments and governmental bodies must be taken into account.

The table below shows the total amount as at December 31, 2015 of loans given to countries towards which the overall exposure exceeds €140 million, representing about 95% of the total.

| Breakdown of Sovereign Loans by Country | (€ '000) | |
|---|-----------------------------|--|
| | AMOUNTS AS AT 12.31.2015 | |
| COUNTRY | BOOK VALUE | |
| - Germany ^(*) | 8,050,051 | |
| - Italy | 6,616,735 | |
| - Austria ^(**) | 5,476,916 | |
| - Croatia | 2,551,176 | |
| - Poland | 1,461,464 | |
| - Indonesia | 332,999 | |
| - Serbia | 327,081 | |
| - Slovenia | 210,114 | |
| - Turkey | 206,819 | |
| - Gabon | 194,673 | |
| - Bosnia and Herzegovina | 192,198 | |
| - Bulgaria | 182,209 | |
| Total on-balance sheet exposures | 25,802,435 | |

(*) of which 1,617,874 thousand in financial assets held for trading and those at fair value through profit or loss.

(**) of which 282,927 thousand in financial assets at fair value through profit or loss.

(10) The banking book includes assets at fair value through profit or loss, available-for-sale assets, held to maturity assets and loans.
(11) Tax items are not included.

Lastly, it should be noted that derivatives are traded within the ISDA master agreement and accompanied by Credit Support Annexes, which provide for the use of cash collaterals or low-risk eligible securities.

For more details on the sensitivity analysis of credit spreads and on the results of stress tests see the "Widespread Contagion", "China Hard Landing" and "Interest Rate Shock" scenarios in chapter 2.8. of the Section 2 - Market risk below, and for liquidity management policies see Section 3 - Liquidity risk below.

Other transactions

In accordance with Banca d'Italia/Consob/IVASS document No.6 of March 8, 2013 - Booking of "long-term structured repos", the available-for-sale financial assets portfolio includes investments in Italian government bonds held by the Irish subsidiary UniCredit Bank Ireland Plc and financed with repos with the same maturity (so-called term structured repos) amounting to €1,977 million (nominal value of €1,942 million) and residual maturity less than one year.

The accounting treatment of these transactions, with respect to their individual contractual components (an investment in securities shown under item "Available-for-sale financial assets" of assets, a series of repos classified under item "Deposits from banks" of liabilities and derivative contracts shown under "Hedging derivatives"), is in line with the economic purpose, represented by the will to:

- assume a sovereign risk exposure;
- optimize the absorption of liquidity through maturity matching;
- create a positive carry for the duration of the transaction as difference between bond yield and repo funding cost, maximizing the return on net interest margin;
- maintain the right to change the funding structure of the position on sovereign risk according to any changes in market conditions or in the bank's liquidity position.

With respect to this type of transactions, please note that in 2015:

- outstanding contracts amounting to nominal €0.99 billion matured;
- no new transactions has been completed.

The overall reduction in the exposures relating to 2015 has been partly off-setted (approximately €240 million) by revaluation of currency denominated investments (USD 2.1 billion nominal at December 31, 2015), resulting in a reduction from nominal €2,695 million to nominal €1,942 million.

The aggregate market value of the transactions described above, if considered collectively as a synthetic derivative, would have been positive for approximately €24 million (before tax) at December 31, 2015 (+44 million at December 31, 2014). The cumulated valuation reserve (before tax) for the above mentioned investments totaled about €7 million positive at December 31, 2015 (€22 million at December 31, 2014).

The changes in market values are not representative of the economic result that would be generated if all the individual contracts were analyzed in terms of synthetic derivative, also in line with the business model that, providing for the dynamic and separate management of the individual components (as shown by the volumes of early termination of repos not accompanied by the derecognition of the investment from assets), does not consider trading choices based on these variables.

In addition, with reference to an investment of UniCredit S.p.A. in a debt security issued by the Italian Republic maturing on August 30, 2019 (ITALY 19EUR FRN) subscribed for during placement for a nominal amount of €750 million and with a book value of €736 million including accrued interest at December 31, 2015 (classified in the held-to-maturity portfolio in accordance with the economic purpose), a term repo (conducted in two stages) for a total nominal amount of €750 million, with a book value of liabilities of €761 million at December 31, 2015, was completed in 2012. At the same time, a 4.25% BTP maturing in September 2019 was purchased under a term reverse repo (conducted in 2 stages) for a total nominal value of €750 million and a book value of €761 million at December 31, 2015, with the economic purpose of obtaining the availability of more liquid securities (compared with the security ITALY 19EUR FRN) - with the same maturity and similar underlying risks - that can be therefore used more easily for refinancing operations.

The term repo and the term reverse repo are subject to netting (whose value is collateralized by cash) in the event of the default of one of the two counterparties or of the Italian Republic. This clause is accounted for as a financial guarantee issued, in accordance with the nature of the commitments of the parties. The fair value at trade date - €22 million - was initially recorded in other liabilities and is amortized on a pro-rata basis according to the current accounting rules.

Part E - Information on risks and related risk management policies

Information on Structured Trading Derivatives with customers and exposures in the renewable energy sector

1. OTC Trading Derivatives with Customers

The business model governing OTC derivatives trading with customers provides for centralization of market risk in the CIB Division, while credit risk is assumed by the Group company which, under the divisional or geographical segmentation model, manages the relevant customer's account.

The Group's operational model provides for customer trading derivatives business to be carried on, as part of each subsidiary's operational independence:

- by the commercial banks and divisions that close transaction in OTC derivatives in order to provide non-institutional clients with products to manage currency, interest-rate and price risk. Under these transactions, the commercial banks transfer their market risks to the CIB Division by means of equal and opposite contracts, retaining only the relevant counterparty risk. The commercial banks also place or collect orders on behalf of others for investment products with embedded derivatives (e.g., structured bonds);
- by the CIB Division operating with large corporate and financial institutions, in respect of which it assumes and manages both market and counterparty risk;
- by CEE Banks, which transact business directly with their customers.

The UniCredit group trades OTC derivatives on a wide range of underlying, e.g.: interest rates, currency rates, share prices and indexes, commodities (precious metals, base metals, petroleum and energy materials) and credit rights.

OTC derivatives offer considerable scope for personalization: new payoff profiles can be constructed by combining several OTC derivatives (for example, a plain vanilla IRS with one or more plain vanilla or exotic options). The risk and the complexity of the structures obtained in this manner depend on the respective characteristics of the components (reference parameters and indexation mechanisms) and the way in which they are combined.

Credit and market risk arising from OTC derivatives business is controlled by the Chief Risk Officer competence line (CRO) in the Parent and/or in the Division or subsidiary involved. This control is carried out by means of guidelines and policies covering risk management, measurement and control in terms of principles, rules and processes, as well as by setting VaR limits.

The business with non-institutional clients does not entail the use of margin calls, whereas with institutional counterparties (dealt with by the CIB Division) recourse may be made to credit risk mitigation techniques, for example "netting" and/or collateral agreements.

Write-downs and write-backs of derivatives to take account of counterparty risk are determined in line with the procedure used to assess other credit exposure, specifically:

- Performing exposure to customers are mapped by deriving EAD (Exposure at Default) that take into account the *Wrong Way Risk* and measured with PD (Probability of Default) and LGD (Loss Given Default) implied by current market default rates obtained from credit default swaps, in order to obtain a value in terms of 'expected loss' to be used for items designated and measured at fair value;
- Non-Performing positions are valued in terms of estimated expected future cash flow according to specific indications of impairment (which are the basis for the calculation of the amount and timing of the cash flow).

Here follows the breakdown of balance-sheet asset item "20. Financial assets held for trading" and of balance-sheet liability item "40. Financial liability held for trading".

To make the distinction between customers and banking counterparties, the definition contained in Banca d'Italia Circular No.262 as for its fourth update published on December 15, 2015 (which was used for the preparation of the accounts) was used as a reference.

Structured products were defined as derivative contracts that incorporate in the same instrument forms of contracts that generate exposure to several types of risk (with the exception of cross currency swaps) and/or leverage effects.

Fair values of OTC derivatives managed through Central Clearing counterparts are reported on a net basis. The related reduction of balances is €15,771 million and €17,222 on trading asset and liabilities, respectively.

The balance of item "20. Financial assets held for trading" of the consolidated accounts with regard to derivative contracts totaled €48,880 million (with a notional value of €1,126,154 million) including €22,281 million with customers. The notional value of derivatives with customers amounted to €670,635 million including €661,974 million in plain vanilla (with a fair value of €21,762 million) and €8,661 million in structured derivatives (with a fair value of €519 million). The notional value of derivatives with banking counterparties totaled €455,519 million (fair value of €26,599 million) including €36,558 million related to structured derivatives (fair value of €814 million).

Customers entered into a total of 3,346 structured derivative contracts with the Group that are reported in balance-sheet asset item "20. Financial assets held for trading". Of these, the largest 20 customers in terms of exposure cover 30.12% of overall exposure (generating exposure of €156 million for the Group).

The balance of item "40. Financial liabilities held for trading" of the consolidated accounts with regard to derivative contracts totaled €46,801 million (with a notional value of €1,136,085 million) including €17,098 million with customers. The notional value of derivatives with customers amounted to €677,622 million including €671,671 million in plain vanilla (with a fair value of €16,802 million) and €5,951 million in structured derivatives (with a fair value €296 million). The notional value of derivatives with banking counterparties totaled €458,463 million (fair value of €29,703 million) including €22,476 million related to structured derivatives (fair value of €594 million).

2. Exposures in the renewable energy sector

The Group owns through Ocean Breeze Energy GmbH & Co. KG, a fully consolidated company of UniCredit Bank AG, a wind park named BARD Offshore 1 with following characteristics:

| GEOGRAPHICAL LOCATION | OWNER | PERCENTAGE OF OWNERSHIP | DATE WHEN THE PLANT STARTED TO PRODUCE ENERGY | PERCENTAGE OF COMPLETION | INSTALLED CAPACITY | TOTAL VALUE OF THE ASSET | |
|--|-----------------------------------|-------------------------|---|--------------------------|--------------------|--------------------------|--------------|
| German EEZ ⁽¹⁾ . 100 km before the island of Borkum | Ocean Breeze Energy GmbH & Co. KG | 100% | December 2010, final taking into operation | August 2013 | 100% | 400 MW | €1.5 billion |

(1) Exclusive economic zone.

This power plant has been developed by the BARD Group on behalf of Ocean Breeze Energy GmbH & Co. KG ("OBKG") and has been classified as tangible asset since December 31, 2013 in OBKG's balance sheet.

The BARD Group itself has been fully financed by UniCredit Bank AG and, starting from December 31, 2013, fully consolidated in UniCredit Bank AG.

The total net value of the wind farm amounts to €1.5 billion and includes the grants of €42 million provided by the European Union that have been classified as government grants in accordance with IAS20 and, in compliance with IAS20.24, have been deducted from the initial cost of the power plant on the assets side of the balance sheet.

The current book value of the wind farm has been confirmed by an appraisal exercise performed by an independent expert.

With year end 2013 the wind farm was finalized and transferred to Ocean Breeze Energy GmbH & Co. KG. After the handover some remedial works still need to be completed in order to ensure that the wind farm can be operated sustainably for at least 25 years and enhance the technical availability and performance of the 80 installed turbines: this optimization of the turbines will take a period of 24 to 36 months.

Bard Holding GmbH does not have other power plants under construction. A ramp down process to close all open items has been set in January 2014 and will take until July 2019/20.

To cover the risks regarding dismantlement/refurbishing of the power plants it has been posted a provision of about €21.7 million.

After outage experienced in 2014, grid connection is available and stable; wind farm availability has been improved steadily during 2015 with about 70 WECs on average available feeding-in by the end of December.

Final settlement of 2014 outage from grid operator (TenneT) according to relevant compensation regime is still pending; all compensation payments revenues have been recognized only to the extent they have been accepted by TenneT (net of an invoice issued by grid operator to adjust wake-factor calculation). All additional amounts have been invoiced to TenneT but neither recognised in income nor shown as receivables in the balance sheet.

Part E - Information on risks and related risk management policies

Section 2 - Market Risk

Market risk derives from the effect that changes in market variables (interest rates, securities prices, exchange rates, etc.) can cause to the economic value of the Group's portfolio, including the assets held both in the trading book, as well as those posted in the banking book, both on the operations characteristically involved in commercial banking and in the choice of strategic investments. Market risk management within the UniCredit group accordingly includes all activities related to cash transactions and capital structure management, both for the Parent company, as well as for the individual companies making up the Group.

The current organizational model guarantees the ability to steer, to coordinate and to control the activities of some aggregated risks (so-called Portfolio Risks), through dedicated responsibility centers (Portfolio Risk Managers), completely focused and specialized on such risks, under a Group and interdivisional perspective.

According to this organization, the structure at first level of reporting to "Group Risk Management", dedicated to market risk governance is the "Group Financial Risk" department.

Risk Management Strategies and Processes

The Parent Company's Board of Directors lays down strategic guidelines for taking on market risks by calculating capital allocation for the Parent company and its subsidiaries, depending on risk appetite and value creation objectives in proportion to risks assumed.

In addition to the Group Risk Committee, with reference to the management of Market Risks, the responsible Committees are:

- Group Market Risk Committee;
- Group Assets & Liabilities Committee.

The "Group Market Risk Committee" is responsible for monitoring market risks at Group level, for evaluating the impact of transactions - approved by the competent bodies - significantly affecting the overall Market Risk portfolio profile, for submitting to the "Group Risk Committee" - for approval or information - market risk strategies, policies, methodologies and limits as well as regular reporting on the market risk portfolio.

The Committee is also responsible for ensuring consistency in market risk policies, methodologies and practices across Divisions, Business Units and Legal Entities. It controls and monitors the Group market risk portfolio.

The "Group Assets and Liabilities Committee" is responsible for monitoring liquidity risk, Banking Book interest rate and FX risks, submitting to the "Group Risk Committee", for either approval or information, the strategies for assets and liabilities management - including duration profile at Group level - the overall overview of the Group ALM positioning, as well as strategies, policies, methodologies and limits for liquidity, Banking Book interest rate and FX risks.

The Committee is responsible for ensuring consistency in liquidity, Banking book interest rate and FX risk policies, methodologies and practices across Regional Liquidity Centers, Divisions, Business Units and Legal Entities, with the objective to optimize the utilization of financial resources such as liquidity and capital and to reconcile the demand for them with business strategies across the Group. Moreover, it monitors the evolution of assets and liabilities of the whole Group and the execution of the funding plan. It analyses the impact of interest rate movements, liquidity constraints and foreign exchange exposures.

Trading Book

The Trading Book includes the positions in financial instruments and commodities held either with trading intent or in order to hedge other elements of the Trading Book itself. To be eligible for Trading Book capital treatment, in accordance with the current policy "Eligibility Criteria for the Regulatory Trading Book assignment", financial instruments must either be free of any restrictive covenants on their tradability or able to be hedged completely. In addition, positions should be frequently and accurately valued, and the portfolio should be actively managed.

The risk that the value of a financial instrument (an asset or a liability, cash or derivative) changes over time is determined by the following five standard market risk factors:

- Credit risk: the risk that the value of the instrument decreases due to credit spreads changes;
- Equity risk: the risk that the value of the instrument decreases due to stock or index prices changes;
- Interest rate risk: the risk that the value of the instrument decreases due to interest rates changes;
- Currency risk: the risk that the value of the instrument decreases due to foreign exchange rates changes;
- Commodity risk: the risk that the value of the instrument decreases due to commodity prices (e.g. gold, crude oil) changes.

UniCredit group manages and monitors market risk through two sets of measures:

- Broad Market Risk measures:
 - Value at Risk (VaR), which represents the potential loss in value of a portfolio over a defined period for a given confidence interval;
 - Stressed VaR (SVaR), which represents the potential VaR of a portfolio subject to a continuous 12-month period of significant financial stress;
 - Incremental Risk Charge (IRC), which represents the amount of regulatory capital aimed at addressing the credit shortcomings (rating migration and default risks) that can affect a portfolio in a defined time period for a given confidence interval;
 - Loss Warning Level (LWL), which is defined as the 60 calendar days rolling period accumulated economic P&L of a risk taker;
 - Combined Stress Test Warning Level (STWL), which represents the potential loss in value of a portfolio calculated on the basis of a distressed scenario.
- Granular Market Risk measures:
 - Sensitivities, which represent the change in the market value of a financial instrument due to moves of the relevant market risk factors.

On the basis of these measures, two sets of limits are defined:

- Broad Market Risk limits (Loss Warning Levels, Combined Stress Test Warning Level, VaR, SVaR, IRC): which are meant to establish a boundary to the economic capital absorption and to the economic loss accepted for activities under trading activities regime; these limits have to be consistent with the assigned budget of revenues and the defined risk taking capacity;
- Granular Market Risk limits (Sensitivity limits, Stress scenario limits, Nominal limits): which exist independently of, but act in concert with Broad Market Risk limits and operate in a consolidated fashion across the Legal Entities (if applicable); in order to control more effectively and more specifically different risk types, desks and products, these limits are generally granular sensitivity or stress-related limits. The levels set for Granular Market Risk measures aim at limiting the concentration in individual risk factors and the excessive exposure in risk factors which are not sufficiently covered under VaR.

Banking Book

The main components of market risk in the banking book are credit spread risk, pure interest rate risk and FX risk.

Credit spread risk originates mainly from government bond portfolios held for liquidity purposes. The market risk of the bond portfolio is restricted based on notional, sensitivity measures and Value at Risk. The main credit spread exposure is related to Italian sovereign risk in the Italian perimeter.

The second risk type, interest rate risk, is managed with the main objective to stabilize Net Interest Income. The exposure is measured in terms of economic value sensitivity and the net interest income sensitivity. On a daily basis the treasury functions manage the interest rate risk from commercial transactions within operational limits set by the relevant risk committees. The exposure is measured and monitored on a daily basis by the risk management functions. The Asset & Liability Committee is responsible for the interest rate strategy for the strategic position. This includes the decision of investing the net position of non interest earning assets and non-interest bearing liabilities. A strategy is applied to minimize the risk on the net interest income for the bank. This implies that investments are made following a replicating profile for free equity, where the choice for the exact maturity profile is decided by the Asset and Liability Committee. Also for the investments of sight items the strategy is to stabilize net interest income by investing at longer maturities. This holds for all regional centers. The Asset and Liability management committees decide on the maturity profile that is deemed most appropriate to protect the bank's net interest income. The maturity profile for sight items, as well as the investment strategies, vary per regional centers, as they takes into account local specificities.

The interest rate management strategy takes into account the main impact from prepayments. Based on historical prepayment data as well as trend analysis the prepayment behavior is estimated. In Italy the prepayment expected profile is implicitly taken into account by treasury while hedging for commercial assets interest risk. The prepayment risk in the German mortgage portfolio is marginal due to the fees in case of early prepayment. However the prepayment exposure in specific contracts is separately hedged by swaptions. The prepayment risk in the Austrian and Polish loan portfolio is deemed residual; therefore no prepayment hedging strategy is applied.

The overall interest risk exposure on Banking Book perimeter is periodically reported, at least on a monthly basis, to the Group ALCO. The committee's involvement in interest rate risk management includes:

- limit setting and monitoring;
- hedge strategies;
- guidelines and policies;
- setting and monitoring on the funds transfer pricing decisions;
- definition of risk methodologies and measurement.

Part E - Information on risks and related risk management policies

It should be noted that the Group ALCO sets the guidelines and Risk Framework for the Regional Centers. Their ALCOs fill in the process for their perimeter, while the Group ALCO monitors the overall position.

Risk Management proposes the limits that require approval from the Group Risk Committee.

A third risk type is FX risk. The sources of this exposure refer mainly to capital investment in foreign currency. The current strategy is not to hedge the capital. The general policy is to hedge the foreign currency exposure related to dividends and P&L taking into account hedging cost and market circumstances. The exposure is most relevant for Pekao and the CEE subsidiaries. The FX exposure is hedged using forwards and options that are classified as trading book. This general rule is valid for the Parent Company and Sub-holdings. The hedge strategy is reviewed by the relevant risk committees on a periodic basis.

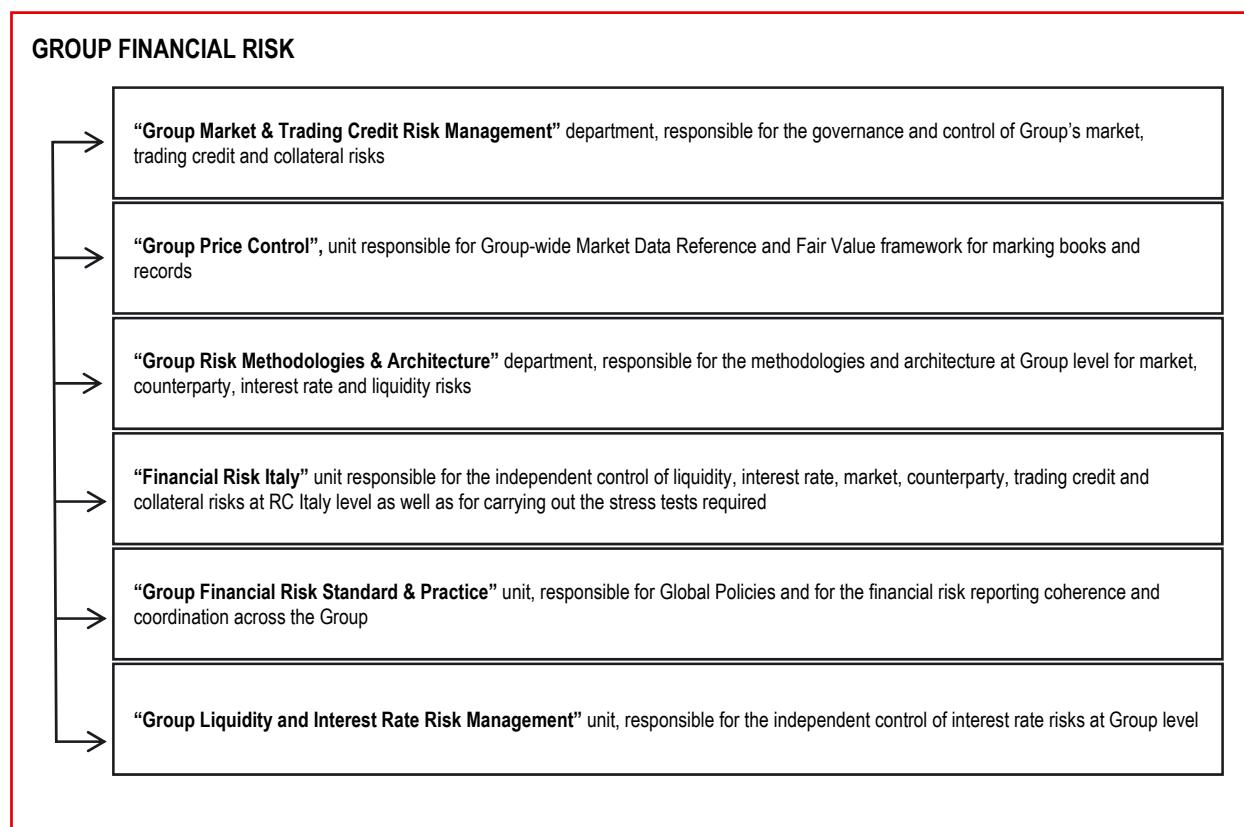
Structure and Organization

During the second quarter of 2013, in order to create a single reference point for the management of UniCredit group financial risks and to ensure a more efficient steering, coordination and control through a single organizational structure, the "Group Financial Risk" department has been created, with direct report to "Group Risk Management" department.

The "Group Financial Risk" is responsible for the government and control of Group financial risks (liquidity, interest rate, market, counterparty and trading credit⁽¹²⁾ risks) through the evaluation of strategies and the proposal to relevant Bodies of risk limits and Global/Local rules. The department is also responsible for the managerial coordination of the corresponding functions of Regional Centers (RCs), according to "GMGR⁽¹³⁾" and "GMGR Evolution", and for providing decisions and Non-Binding Opinions (NBO), when specifically required, for all financial risks of the Group.

In addition, the "Group Financial Risk" department is responsible for the definition, set up and maintenance of Group methodologies and architectures for the measurement and control of financial risks and practices for Market Data Reference and Fair Value of financial instruments. The department ensures the compliance of the Financial Risk Management framework with regulatory requirements.

In order to effectively manage Group financial risks, the new organizational structure includes the following units/departments:



(12) I.e. Pre-settlement, Settlement, Money Market and Issuer Risk.
(13) Group Managerial Golden Rules.

Risk measurement and reporting systems

Trading Book

During 2015, UniCredit group continued to improve and consolidate market risk models in order to properly measure, represent and control the Group risk profile, reflecting these changes in the reporting activity. As regards market risk measurement, more details can be find in the paragraph "Internal Model for Price, Interest Rate and Exchange Rate Risk of the Regulatory Trading Book", while for both monthly and daily reporting process Global Operational Instruction are periodically updated.

The monitoring of the risk profiles is made even more effective with the individual granular risk limits, in addition to Broad limits, in relation to primary investment banking operations.

Within the organizational context described above, the policy implemented by the UniCredit group within the scope of market risk management is aimed at the gradual adoption and use of common principles, rules and processes in terms of appetite for risk, ceiling calculations, model development, pricing and risk model scrutiny.

The Group Financial Risk department is specifically required to ensure that principles, rules and processes are in line with industry best practice and consistent with standards and uses in the various countries in which they are applied.

The main tool used by the UniCredit group to measure market risk on trading positions is Value at Risk (VaR), calculated using the historical simulation method. Further details on risk valuation models are included in the following chapter.

Group Financial Risk defines market risk reporting standards, both in terms of contents and recurrence, and provides timely information to Top Management and regulators regarding the market risk profile on a consolidated level.

In addition to VaR and Basel II risk measures, stress tests represent an important risk management tool that provides UniCredit with an indication of how much capital might be needed to absorb losses in case of large financial shocks. Stress testing forms an integral part of the Internal Capital Adequacy Assessment Process (ICAAP), which requires UniCredit to undertake rigorous, forward-looking stress testing that identifies possible events or changes in market conditions that could adversely impact the bank.

Banking Book

The primary responsibility of the monitoring and control of the risk management for market risk in the Banking Book lies in the Bank's competent Bodies. For instance, the Parent Company is in charge of monitoring market risks for the Banking Book at the consolidated level. As such, it defines structure, data and frequency of the necessary Group reporting.

The Banking Book interest rate risk measures cover both the value and net interest income risk aspects.

More precisely, the different, and complementary, perspectives involve:

- Economic value perspective: variation in interest rates can affect the economic value of assets and liabilities. The economic value of the bank can be viewed as the present value of the bank's expected net cash flows, defined as the expected cash flows on assets minus the expected cash flows on liabilities; a relevant risk measure from this perspective is the economic value sensitivity per time bucket for a 1 bp rate shock. This measure is reported to the relevant committees to assess the economic value impact of various changes in the yield curve. In addition the economic value sensitivity for a 200 bps parallel shock is included.
- Income perspective: the focus of the analysis is the impact of changes of interest rates on accrual or reported Net Interest Income that is the difference between revenues generated by interest sensitive assets and the cost related to interest sensitive liabilities. An example of a measure of risks used is Net Interest Income sensitivity for a 100bp parallel shock in rates. It provides an indication of the impact on the net interest income over the next 12 months if such shock should occur. Additional scenarios that are evaluated include steepening and flattening scenarios.

Next to the set of limits and warning levels for interest rate risk, restrictions and exposure measures are in place for other market risk types such foreign exchange risk, equity risk, value risk due to credit spread fluctuations. Besides through economic value sensitivity measures and other granular indicators, these risk types are captured in a value at risk measure that includes all market risk factors. These values at risk measures are based on a historical simulation.

Part E - Information on risks and related risk management policies

Hedging policies and risk mitigation

Trading Book

On a quarterly basis a set of risk indicators is provided to the Group Risk Committee through the Enterprise Risk Management Report and, on a monthly basis, to the Group Market Risk Committee through the Market Risk Overview report; these include VaR, Stressed-VaR and IRC usages, Sensitivities, Sovereign Exposure and Stress Test results.

At the same time limit breaches are reported both to the Group Market Risk Committee and to the Group Risk Committee, the escalation process being ruled by the Global Policy "Market Risk Limits" which defines the nature of the various thresholds/limits applied, as well as the relevant bodies to involve to establish the most appropriate course of action to restore exposure within the approved limits.

If required, focus is provided from time to time on the activity of a specific business line/desk in order to ensure the highest level of comprehension and discussion of the risks in certain areas which are deemed to deserve particular attention.

Banking Book

The ALCO evaluates the main market risk drivers on a monthly basis. This committee decides on the strategy which mainly aims to stabilize the net interest income. Group Risk Management reports to the committee on the Banking Book risk measures both from a value and income perspective. It proposes and monitors limits and warning levels that have been approved by the relevant competent bodies.

Breaches of limits and warning levels are reported, upon occurrence, to the relevant bodies. Consequently the escalation process is activated in line with the procedures set in the Policy, to establish the most appropriate course of action to restore exposure within the approved limits.

Execution of structural hedges to mitigate the interest rate risk exposure on client business is responsibility of the treasury functions. Strategic transactions in the banking book can be executed by the Asset and Liability Management department (ALM).

Internal Model for Price, Interest Rate and Exchange Rate Risk of the Regulatory Trading Book

The policy implemented by UniCredit group within the scope of market risk management is aimed at the adoption and use of best practice principles, rules and processes in terms of risk appetite, model development and risk model scrutiny.

Group Financial Risk department is required to ensure that principles, rules and processes are in line with industry best practice and consistent with standards and uses in the various countries in which they are applied.

The Directive 2010/76/EU (CRD III) introduced several improvements to the capital regime for trading book positions fully incorporating the proposal from the Basel Committee. CRD III enhanced the consolidated Value-at-Risk (VaR)-based framework with other risk measures: an incremental risk capital charge (IRC) and a stressed Value-at-Risk (sVaR) aimed at reducing the pro-cyclicality of the minimum capital requirements for market risk.

All the regulatory requirements in the market risk arena have been addressed via internal development of the necessary model and IT infrastructure as oppose to the external acquisition of ready-made solutions.

This enabled UniCredit to craft solutions that in many aspects can be considered on the sophisticated end of the spectrum of practices that can be found in the Industry. In this respect one distinctive feature of the market (and counterparty) risk frameworks implemented in UniCredit group is the full revaluation approach employing the same pricing libraries used in the Front Office.

UniCredit group calculates both VaR and sVaR for market risk on trading positions using the historical simulation method.

Under the historical simulation method positions are revaluated (in full revaluation approach) on the basis of trends in market prices over an appropriate observation period.

The empirical distribution of profits/losses deriving therefrom is analyzed to determine the effect of extreme market movements on the portfolios.

For a given portfolio, probability and time horizon, VaR is defined as a threshold value such that the probability that the mark-to-market loss on the portfolio, over the given time horizon, not exceeding this value (assuming no trading in the portfolio) has the given confidence level.

Current configuration of the internal model defines VaR at a 99% confidence level on the 1 day P&L distribution obtained from historical scenarios covering the most recent 500 days. The model is recalibrated on a daily basis.

The use of a 1-day time-horizon makes the immediate comparison with realized profits/losses possible and such comparison is at the heart of the backtesting exercise.

The VaR measure identifies a consistent measure across all of our portfolio and products, since it:

- allows a comparison of risk among different businesses ;
- provides a means of aggregating and netting position within a portfolio to reflect correlation and offsets between different assets classes;
- facilitates comparisons of our market risk both over time and against daily results.

Although a valuable guide to risk, VaR should always be viewed within its limitations:

- Historical simulation relies on past occurrences to forecast potential losses. In case of regime shifts this might not be appropriate;
- The length of the time window used to generate the forecasted distribution will necessarily embed a trade-off between the responsiveness of the metric to recent market evolutions (short window) and the spectrum of scenarios that will embed (long window);
- Assuming a constant one/ten day horizon there is no discrimination between different risk-factor liquidity.

Analogously stressed VaR is calculated with 99% confidence level and 1 day time horizon on a weekly basis, but over a stressed observation period of 250 days. The chosen historical period identifies the 1-year observation window which produces the highest resulting measure for the current portfolio.

Stress windows are recalibrated on a quarterly basis and are tailored to the portfolio of each Legal Entity of the Group, plus the Group itself (relevant for RWA calculation on a consolidated level).

The SVAR window at Group level and for UCI S.p.A. has been set to the "Sovereign Debt Crisis" window (2012). For UCB AG as the stressed window corresponds instead to the "Lehman crisis" (2008/09) while UCBA AG used in 2015 both the "Lehman" window and "RUB crisis" (2014). The 10-day capital requirement is however obtained via a convolution approach that turns the one-day distribution into a 10-day distribution for both the VaR and the Stressed VaR. The 1-day measures are instead actively used for market risk management.

The IRC capital charge captures default risk as well as migration risk for un-securitized credit products held in trading book.

The internally developed model simulates, via multivariate version of a Merton-type model, the rating migration events of all the issuers relevant to the Group trading positions over a capital horizon of one year. Simulated migration events are turned into credit spread scenarios while default events are associated to a simulated recovery rate. In so doing a constant position assumption is employed and products are conservatively all attributed a common liquidity horizon of 1Y.

In each scenario all the relevant product inventory is revaluated under such spread and default events producing a simulated Profit or Loss (P&L) that fully reflects convexity, basis risk, portfolio effects and portfolio concentration risks.

In this way a high-number of paths Monte Carlo simulation generates a P&L distribution for the Group (and each leaf of its portfolio tree). IRC is defined as the 99.9% percentile of such loss distribution.

Additional capital charge for securitizations and credit products not covered by IRC is evaluated through the standardized approach.

The following table summarizes the main characteristics of the different measures that define the Capital requirement for market risk in UniCredit.

| Measure | Risk Type | Horizon | Quantile | Simulation | Calibration |
|---------|----------------------------|---------|----------|-------------|-----------------------------|
| VaR | All Market Risk Factors | 1d | 99% | Historical | 2Y window, equally weighted |
| SVaR | All Market Risk Factors | 1d | 99% | Historical | 1Y window, equally weighted |
| IRC | Rating Migration & Default | 1Y | 99.9% | Monte Carlo | Through-the-cycle (min 8Y) |

While IRC has a unique view with UniCredit group, for VaR and Stressed VaR the bank differentiates between regulatory and managerial views. The Managerial measures including VaR, SVaR and IRC, are used for Risk monitoring and Business steering purposes as prescribed by Market Risk Framework: in particular VaR limits represent the main metric translating the Risk Appetite into the Market Risk framework.

The Managerial VaR has a wider scope: it is used to monitor both Trading Book and Overall perimeter (Trading Book + Banking Book), in order to have a complete picture of risk.

The major differences between Regulatory and Managerial VaR and SVaR, as far as Trading Book is concern, are:

- inclusion of the FX risk of the Banking Book for Regulatory purposes as for the approved legal entities (UniCredit Bank AG and UniCredit BankAustria AG); for those where it is not approved yet it is instead being activated in the managerial run;
- inclusion in the managerial run of UniCredit BankAustria AG of those positions held in sub Legal Entities (in particular the CEE ones) not subject to the Internal Model for regulatory purposes.

Part E - Information on risks and related risk management policies

| Measure | View | UniCredit Bank AG | BankAustria AG | UniCredit Spa Solo |
|------------------------|------|-------------------|----------------|--------------------|
| FX Risk BB | Reg | YES | YES | NO |
| | Mng | NO | YES | NO |
| Non IMA Legal Entities | Reg | NO | NO | NO |
| | Mng | YES | YES | YES |

Since November 2015 the Group has introduced some methodological enhancements (related to the negative rates market environment) to the managerial run; such decoupling is only temporarily introduced while awaiting for the model change request to be processed by Joint Supervisory Team dedicated to UniCredit since the introduction of the Single Supervisor Mechanism (ECB). A positive assessment on all the data and paperwork provided by the Bank will allow the authorisation for the same enhancements to be reflected also in the regulatory run.

Group Internal Validation performed its analyses in order to evaluate the conceptual soundness of the IRC model, to supplement the available analyses on that topic and to ensure the compliance of the resulting risk management environment with all the relevant regulatory requirements and internal standards.

As already remarked by the regulation, traditional back testing procedures, regarding the 99.9% one-year soundness standard for IRC, are simply not applicable. Consequently, while validation of the IRC model relied heavily on indirect methods (including stress tests, sensitivity analysis and scenario analysis) in order to assess the qualitative and quantitative reasonableness of the model, special focus has indeed been given to the specific situation of the UniCredit portfolios.

Group Internal Validation kept the scope of their analysis as wide as possible in order to comprise the many diverse issues that are acting concurrently in such a model (general model design, regulatory compliance, numerical implementation, outcomes explanation). In particular, among the topics Group Internal Validation addressed, we should mention model parameterization (sensitivities analysis with regard to the most relevant model parameters, stability analysis with regard to potentially hard-to-estimate model inputs), model design, model replication, portfolio structure, processes and model outputs.

Banca d'Italia authorized UniCredit group to the use of internal models for the calculation of capital requirements for market risk. As of today UCI Ireland and Bank Pekao are the main companies of the Group that are still using the standardized approach for calculating capital requirements related to trading positions. As part of the progressive extension of the internal models approach to all Group companies, however, the VaR is already used for the management of market risk in these latter companies. Starting from second quarter of 2014, the contribution to the market risk capital requirement of the subsidiaries registered outside the European Union, has been quantified according to the approach approved by the competent national authorities.

The standardized measurement method is also applied to the calculation of capital covering the risk of holding banking book exposure in foreign currencies for the subsidiaries that do not perform trading activities.

In order to validate the coherence of VaR internal models used in calculating capital requirements on market risks, backtesting is performed by comparing the internal model risk estimates with the portfolio profit and loss, in order to check if the 99% of the trading outcomes is covered by the 99th percentile of the risk measures. The test is based on the last twelve months data (i.e. 250 daily observations). In case that the number of exceptions in the previous year exceeds what forecasted by the confidence level assumed, a careful revision of model parameters and assumptions is initiated. Group Internal Validation performed the periodic validation of the VaR framework to assess the compliance with regulatory requirements including an independent backtesting analysis complemented with different parameterization (e.g different time horizon, percentile).

Finally Trading portfolios are subject to Stress tests according to a wide range of scenarios for managerial reporting, which are described in a dedicated paragraph below. According to national regulations, some relevant scenarios are also a matter of regulatory reporting on a quarterly basis. Moreover, substitute risk measures, i.e. sensitivities, defined stress scenarios or the indication of nominal amounts, are considered and included in the regulatory reporting for the estimation of risks that are not covered by the VaR simulation of the internal model.

As for internal scenario analysis, policies and procedures (i.e. "stress testing"), stress tests results for IMOD perimeter are calculated in the Group engine UGRM, thus ensuring a common methodological approach. For non-IMOD portfolio, these procedures have been entrusted to the individual legal entities. Overall, however, a set of scenarios common to the Group as a whole, is applied to all positions in order to check on a monthly basis the potential impact that their occurrence could have on the global trading portfolio. Stress Test's results and effects are discussed on monthly basis, during a Market Risk Stress Test Open Forum, where the Market Risk function's representatives of the different Group's companies and Business' representatives take part.

All details about policies and procedures for the overall management of the trading book and the prudent valuation of their trading book positions are defined in section A.4 - information on fair value.

Risk measures

VaR data

Shown below are the VaR data for the trading book.

In aggregating the various risk profiles of the different risk taking units of the Group, the diversification arising from positions taken by different companies has been considered when calculating the overall risk for I-mod perimeter (Diversified VaR); while the risk taking units of the Group under Standardized approach have been considered by adding their contribution (Undiversified VaR).

Risk on trading book

Daily VaR on Trading Book

| | | AVERAGE | 2015 | | |
|---|------------|-------------------------|---------|------|------|
| I-MOD PERIMETER | 12.30.2015 | LAST 60 DAYS | AVERAGE | MAX | MIN |
| Diversified UniCredit Group VaR | | 5.8 | 6.4 | 12.7 | 26.4 |
| Daily VaR on Trading Book | | | | | |
| STANDARDIZED APPROACH PERIMETER | 12.30.2015 | AVERAGE LAST 60 DAYS | AVERAGE | MAX | MIN |
| UCBA AG NoN EU Countries ⁽¹⁾ | | 2.4 | 4.4 | 4.8 | 7.8 |
| Bank Pekao SA | | 0.3 | 0.3 | 0.3 | 0.5 |
| Undiversified UniCredit Group VaR | | 11.4 | 15.7 | 25.1 | 42.4 |
| Daily VaR on Trading Book | | | | | |

(1) Including Turkey, Russia, Serbia, Bosnia

Risk Measures VaR, SVaR, IRC and Stress Test refers to December 30, 2015, since Basel 2.5 measures (SVaR, IRC) are updated on a weekly basis, and for December the last available date has been fixed at day 30. So VaR and Stress Test have been aligned to this date

During first half 2015 Group Trading Book VaR was mainly affected by:

- the increased FX delta on EUR/RUB due to execution of the strategic FX hedges approved by GALCO combined with market turbulences (Russia-Ukraine conflicts) in UCBA AG. This effect progressively reduced along the year following the gradual expiry of trades;
- reduction of exposure to Italian sovereigns in UCI S.p.A.

In the second half of 2015 the negative rates environments in EUR-zone has persisted forcing significant portions of the EURIBOR curves deeply into negative ground, determining Group VaR trend.

SVaR data

Shown below are the SVaR data for the trading book.

In aggregating the various risk profiles of the different risk taking units of the Group, the diversification arising from positions taken by different companies has been considered when calculating the overall risk for I-mod perimeter (Diversified SVaR); while for the risk taking units of subsidiaries having legal residence out of European Union, the relative SVaR, and the Group SVaR calculated including them, are reported for informative purpose (without considering Diversification Benefit).

Risk on trading book

SVaR on Trading Book

| | | AVERAGE | 2015 | | |
|---|------------|--------------------------|---------|------|------|
| I-MOD PERIMETER | 12.30.2015 | LAST 12 WEEKS | AVERAGE | MAX | MIN |
| Diversified UniCredit Group | | 19.9 | 15.1 | 30.7 | 58.9 |
| SVaR on Trading Book | | | | | |
| STANDARDIZED APPROACH PERIMETER | 12.30.2015 | AVERAGE LAST 12 WEEKS | AVERAGE | MAX | MIN |
| UCBA AG Non EU Countries ^(*) | | 7.3 | 10.7 | 10.3 | 17.2 |
| Undiversified UniCredit Group | | 48.1 | 45.5 | 61.7 | 92.4 |
| SVaR on Trading Book | | | | | |

(*)Including Turkey, Russia, Serbia, Bosnia

Risk Measures VaR, SVaR, IRC and Stress Test refers to December 30, 2015, since Basel 2.5 measures (SVaR, IRC) are updated on a weekly basis, and for December the last available date has been fixed at day 30. So VaR and Stress Test have been aligned to this date.

Part E - Information on risks and related risk management policies

According to recalibration results, during the period February 19, 2015 - June 11, 2015, UCBA AG modified Stress VaR window: the "RUB crisis" January 16, 2014 - December 31, 2014, temporarily replaced the Lehman crisis (February 21, 2008 - February 04, 2009). During second half 2015 the negative rates environments in EUR-zone has persisted forcing significant portions of the EURIBOR curves deeply into negative ground affecting SVaR trend.

IRC data

Shown below are the IRC data for the trading book.

In aggregating the various risk profiles of the different risk taking units of the Group, the diversification arising from positions taken by different companies has been considered when calculating the overall risk for I-mod perimeter (Diversified IRC); while for the risk taking units of subsidiaries having legal residence out of European Union, the relative IRC, and the Group IRC calculated including them, are reported for informative purpose (without considering Diversification Benefit).

Risk on trading book

IRC on Trading Book

(€ million)

| I-MOD PERIMETER | 12.30.2015 | AVERAGE LAST 12 WEEKS | 2015 | | |
|-----------------------------|------------|--------------------------|---------|-------|-------|
| | | | AVERAGE | MAX | MIN |
| Diversified UniCredit Group | 403.1 | 388.1 | 395.6 | 558.1 | 294.3 |

IRC on Trading Book

(€ million)

| STANDARDIZED APPROACH PERIMETER | 12.30.2015 | AVERAGE LAST 12 WEEKS | 2015 | | |
|---|------------|--------------------------|---------|-------|-------|
| | | | AVERAGE | MAX | MIN |
| UCBA AG Non-EU Countries ^(*) | 24.8 | 24.4 | 23.6 | 38.0 | 12.1 |
| Undiversified UniCredit Group | 549.6 | 516.7 | 526.7 | 691.2 | 403.4 |

(*) Including Turkey, Russia, Serbia, Bosnia

Risk Measures VaR, SVaR, IRC and Stress Test refers to December 30, 2015, since Basel 2.5 measures (SVaR, IRC) are updated on a weekly basis, and for December the last available date has been fixed at day 30. So VaR and Stress Test have been aligned to this date

During 2015 IRC maintained almost stable considering average 2015 and the average of last 60 days.

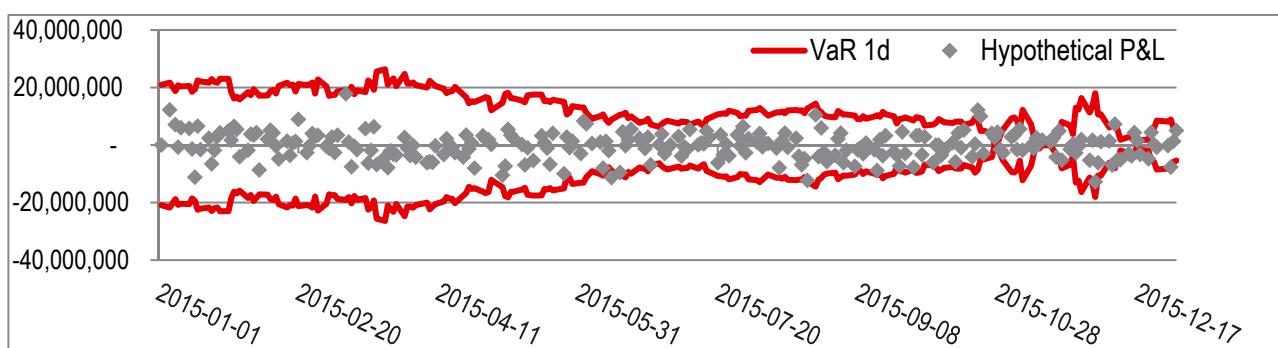
Maximum has been registered in first quarter 2015 and it was driven by higher exposure to Italian Sovereign.

VaR backtesting

In first half 2015, UniCredit Group's market risk trend remained aligned to last days of 2014, that were dominated by a general context of market uncertainty, negatively affected by the higher markets' volatility due to turbulences in Russia. The decreasing trend during the second quarter 2015 is driven by reduced FX exposure to RUB and reduced exposure to Italian sovereigns.

In the second half of 2015 the negative rates environments in EUR-zone has persisted forcing significant portions of the EURIBOR curves deeply into negative ground

The following graph analyze the back-testing results referred to the market risk on the trading book, in which VaR results for the last twelve months are compared to the hypothetical "profit and loss" results both for Group (I-Mod Perimeter):



The negative overdraft registered at December 19, 2014 has been caused by higher market's volatility, driven by Russian market turbulences; the one registered at June 12, 2015 has been driven by increased credit spread on Italian Sovereign.

The negative overdrafts occurred in December 2015 have been induced by the negative rates environment and did not materialise under the managerial view. UniCredit is awaiting for the approval to a model change request to re-align managerial and regulatory views.

Managerial VaR

Below a picture of Managerial Diversified and Undiversified Trading Book VaR at the end of 2015 by Legal Entity.

12.30.2015

(€ million)

| TRADING BOOK | VAR |
|-------------------------------|-------|
| Diversified UniCredit Group | |
| Imod Peremiter | 16.67 |
| UCB AG Group | 6.72 |
| UCBA AG Group | 16.02 |
| UCI Group | 3.55 |
| Bank Pekao SA | 0.31 |
| Undiversified UniCredit Group | 26.60 |

Risk Measures VaR, SVaR, IRC and Stress Test refers to December 30, 2015, since Basel 2.5 measures (SVaR, IRC) are updated on a weekly basis, and for December the last available date has been fixed at day 30. So VaR and Stress Test have been aligned to this date.

Difference with Regulatory Trading Book has been described above, other contributions from other countries mainly raised from Ukraine subsidiaries:

12.30.2015

(€ million)

| TRADING BOOK | VAR |
|----------------|-------|
| UCBA AG Group | 16.02 |
| RC Austria | 0.40 |
| RC CEE | 15.86 |
| Bosnia | 0,00 |
| Bulgaria | 0.09 |
| Croatia | 0.13 |
| Czech Republic | 0.41 |
| Hungary | 0.68 |
| Latvia | 0.01 |
| Romania | 0.65 |
| Russia | 2.31 |
| Serbia | 0.08 |
| Slovenia | 0.01 |
| Turkey | 0.49 |
| Ukraine | 16.66 |

Risk Measures VaR, SVaR, IRC and Stress Test refers to December 30, 2015, since Basel 2.5 measures (SVaR, IRC) are updated on a weekly basis, and for December the last available date has been fixed at day 30. So VaR and Stress Test have been aligned to this date.

2.1 Interest Rate Risk and Price Risk - Regulatory trading book

Qualitative information

A. General information

Interest rate risk arises from financial positions taken by Group specialist centers holding assigned market risk limits within certain levels of discretion. Apart from use of internal models in calculating capital requirements on market risks, risk positions in the Group are monitored and subject to limits assigned to the portfolios on the base of managerial responsibilities and not purely on regulatory criteria.

B. Management Processes and Measurement Methods of the Interest Rate and Price Risk

For both a description of internal processes for monitoring and managing risk and an illustration of the methodologies used to analyze exposure, please refer also to introduction on internal models.

In addition to the monitoring of Granular Market Limits, Group Market Risk functions conduct sensitivity analysis at least on monthly basis, in order to determine the effect on the income statement of changes in the value of individual risk factors or several risk factors of the same type. Results are reported to top management on a monthly basis. In addition to the sensitivity of financial instruments to changes in the underlying risk factor, it also calculated sensitivity to the volatility of interest rates assuming a positive shift of 50% or negative change of 30% in volatility curves or matrixes.

Quantitative information

Sensitivity to changes in interest rates is determined using both parallel shifts of interest-rate curves, and changes in the curve itself.

Part E - Information on risks and related risk management policies

The curves are analyzed using parallel shifts of $\pm 1\text{bp}/\pm 10\text{bps}$ and $\pm 100\text{bps}$.

For each 1bp shift, sensitivity is calculated for a series of time-buckets.

Sensitivity for changes in the steepness of the rate curve is analyzed by clockwise turning (Turn CW), i.e. an increase in short-term rates and a simultaneous fall in long-term rates, and by counter-clockwise turning (Turn CCW), whereby short-term rates fall and long-term rates rise.

Currently, clockwise and counter-clockwise turning use the following increases/decreases:

- +50bps/-50bps for the one-day bucket;
- 0bps for the one-year bucket;
- -50bps/+50bps for the 30-year plus bucket;
- for buckets between the above ones, the change to be set is found by linear interpolation.

The tables below show trading book sensitivities.

| INTEREST RATES | +1BP LESS THAN 1 MONTH | +1BP 1 MONTH | +1BP 6 MONTHS | +1BP 1 YEAR | +1BP 2 TO 2 YEARS | +1BP 5 TO 5 YEARS | +1BP OVER 10 YEARS | +1 BP TOTAL | € million | | | |
|----------------|---------------------------------|-----------------|------------------|----------------|-------------------------|-------------------------|-----------------------------|----------------|-----------|------|-------|-------|
| | -10 BPS | +10 BPS | -100 BPS | +100 BPS | CW | CCW | | | | | | |
| Total | -0.1 | -0.2 | -0.2 | 0.2 | -0.2 | -0.2 | 0,0 | -0.6 | 7.8 | -8.2 | 75.2 | -74.5 |
| of which: EUR | -0.1 | -0.2 | -0.3 | 0.1 | -0.1 | -0.1 | -0,0 | -0.7 | 8.4 | -8.9 | 85.4 | -81.6 |
| USD | -0,0 | -0,0 | 0,1 | 0,1 | -0,1 | -0,0 | 0,0 | 0,1 | -0.9 | 0,9 | -10.2 | 10.6 |
| GBP | 0,0 | -0,1 | 0,0 | -0,0 | -0,0 | 0,0 | 0,0 | -0,0 | 0,1 | -0,1 | -1,0 | -0,9 |
| CHF | 0,0 | -0,0 | -0,0 | -0,0 | 0,0 | -0,0 | -0,0 | -0,1 | 0,7 | -0,7 | 6,5 | -7,2 |
| JPY | 0,0 | 0,0 | 0,0 | 0,0 | -0,0 | 0,0 | 0,0 | -0,0 | -0,5 | 0,5 | -5,0 | 4,8 |
| | | | | | | | | | 1.5 | 1.5 | | -1.5 |

| Interest Rates | € million | |
|----------------|-----------|--------|
| | -30% | 30% |
| Interest Rates | 5.425 | -1.938 |
| EUR | 5.329 | -1.820 |
| USD | 0.035 | -0.033 |

Main contributor is EUR Curve.

2.2 Interest Rate Risk and Price Risk - Banking Book

Qualitative information

A. General aspects, operational processes and methods for measuring interest rate risk and price risk

Interest rate risk consists of changes in interest rates that are reflected in:

- interest income sources, and thus, the bank's earnings (cash flow risk);
- the net present value of assets and liabilities, due to their impact on the present value of future cash flows (fair value risk).

The Group measures and monitors this risk within the framework of a banking book interest rate risk policy that establishes consistent methodologies and models and limits or thresholds to focus on, with regard to the sensitivity of net interest income and the Group's economic value. Interest rate risk has an impact on all owned positions resulting from business operations and strategic investment decisions (banking book).

At December 31, 2015, the sensitivity of interest income to an immediate and parallel shift of +100bps was +€515 million. The sensitivity of the economic value of shareholders' equity to an immediate and parallel change in interest rates ("parallel shift") of +200bps was - €1.805 million at December 31, 2015⁽¹⁴⁾.

(14) The figures include modeled sensitivity estimates for assets and liabilities with not well-defined maturities, such as sight and savings deposits.

The main sources of interest rate risk can be classified as follows:

- repricing risk: risk resulting from differences in interest reset date of assets and liabilities. Yield curve risk referring to the risk resulting from exposure of the bank's positions to changes in the slope and shape of the yield curve. Basis risk resulting from the imperfect correlation in lending and borrowing interest rate changes for different instruments;
- optional risk: risk resulting from implicit or explicit options in the Group's banking book positions. Embedded options in the bank's mortgage portfolio are a relevant example.

Limits and threshold are defined in terms Sensitivity for each Group Bank or Company. The set of metrics is defined depending on the level of sophistication of the Company's business.

Each of the Group's banks or companies assumes responsibility for managing exposure to interest rate risk within its specified limits. At consolidated level, the Group Asset Liability Management Unit and the functions of Group Risk Management are in charge of interest rate risk measurement.

Interest rate risk measurement includes:

- Net Interest Income analysis: this involves among other a static gap analysis (i.e., assuming that positions remain constant during the period), an impact simulation on interest income for the current period is performed, by taking into account elasticity assumptions for eight items. In addition a simulation analysis includes the analysis of the impact on income from different shocks for the interest rates. Reference shocks for a rate rise and a rate fall scenario are an instantaneous and parallel shock of respectively +/- 100 bps.
- Economic Value analysis: this includes the calculation of duration measures, value sensitivities of the balance sheet for different points on the curve, as well as the impact on the Economic Value from larger shocks, e.g. a 200bp parallel shift.

The interest rate risk is monitored in terms of Economic value sensitivity for an instantaneous and parallel shock of +1 basis point value of the interest rate term structure. On a monthly basis the Economic Value sensitivity for interest rate term structure shock of +200 basis point value and Net Interest Income Sensitivity are measured. The function responsible for interest rate risk management verifies on a daily basis the limit usage of the interest rate risk of relevant positions.

The Treasury hedges interest rate risk exposure from commercial transactions. The Treasury interest rate risk exposure is monitored through a set of limits and threshold levels. The same holds for the overall interest rate exposure of the balance sheet, taking into account also the strategic investment positions of the bank, e.g. transactions not directly related to hedging the commercial business.

B. Fair value hedging operations

Hedging strategies aimed at complying with interest rate risk limits for the banking portfolio are carried out with listed or unlisted derivative contracts, and the latter, which are commonly interest rate swaps, are the type of contracts used the most.

Macro-hedging is generally used, meaning hedges related to the amounts of cash contained in asset or liability portfolios. Under certain circumstances, the impact of micro-hedges related to securities issued or individual financial assets are recognized (especially when they are classified in the available-for-sale portfolio).

C. Cash flow hedging operations

In certain instances, cash flow hedging strategies are also used as an alternative to fair value hedging strategies in order to stabilize income statement profits in the current and future years. Macro-hedging strategies are mainly used and they may also refer to the interest rate risk of the core portion of financial assets "on demand."

Part E - Information on risks and related risk management policies

Quantitative information

1. Banking book: breakdown by maturity (repricing date) of financial assets and liabilities

(€ '000)

| TYPE/RESIDUAL MATURITY | AMOUNTS AS AT 12.31.2015 | | | | | | | |
|--|--------------------------|--------------------|-------------------|--------------------|--------------------|-------------------|-------------------|----------------------|
| | ON DEMAND | UP TO 3 MONTHS | 3 TO 6 MONTHS | 6 MONTHS TO 1 YEAR | 1 TO 5 YEARS | 5 TO 10 YEARS | OVER 10 YEARS | UNSPECIFIED Maturity |
| 1. On-balance sheet assets | 145,931,400 | 252,106,626 | 53,275,331 | 51,189,227 | 150,111,736 | 49,155,787 | 18,293,422 | 6,274,145 |
| 1.1 Debt securities | 151,737 | 25,477,282 | 13,312,609 | 16,038,252 | 79,275,267 | 20,648,300 | 4,006,704 | 21,491 |
| - With prepayment option | 2,000 | 355,468 | 85,771 | 40,718 | 107,553 | 48,338 | - | - |
| - Other | 149,737 | 25,121,814 | 13,226,838 | 15,997,534 | 79,167,714 | 20,599,962 | 4,006,704 | 21,491 |
| 1.2 Loans to banks | 24,123,364 | 46,167,786 | 5,050,457 | 3,911,185 | 771,821 | 361,393 | 328,508 | 4,293 |
| 1.3 Loans to customers | 121,656,299 | 180,461,558 | 34,912,265 | 31,239,790 | 70,064,648 | 28,146,094 | 13,958,210 | 6,248,361 |
| - Current accounts | 37,321,670 | 1,158,917 | 54,849 | 2,022,192 | 3,439,324 | 636,487 | 140,678 | 20,771 |
| - Other loans | 84,334,629 | 179,302,641 | 34,857,416 | 29,217,598 | 66,625,324 | 27,509,607 | 13,817,532 | 6,227,590 |
| - With prepayment option | 27,139,699 | 40,078,274 | 10,714,067 | 3,436,924 | 14,129,199 | 5,641,854 | 6,053,495 | - |
| - Other | 57,194,930 | 139,224,367 | 24,143,349 | 25,780,674 | 52,496,125 | 21,867,753 | 7,764,037 | 6,227,590 |
| 2. On-balance sheet liabilities | 333,485,924 | 196,633,382 | 35,287,711 | 43,426,530 | 81,928,702 | 23,535,524 | 5,783,577 | 410,360 |
| 2.1 Deposits from customers | 307,344,406 | 103,952,409 | 16,031,599 | 23,755,659 | 14,213,406 | 687,839 | 881,838 | 158,332 |
| - Current accounts | 298,715,963 | 8,364,358 | 2,020,904 | 4,137,894 | 705,544 | 2,770 | 2,853 | - |
| - Other | 8,628,443 | 95,588,051 | 14,010,695 | 19,617,765 | 13,507,862 | 685,069 | 878,985 | 158,332 |
| - With prepayment option | 150,939 | 344,169 | 152,854 | 74,770 | 232,017 | 149 | 3,616 | - |
| - Other | 8,477,504 | 95,243,882 | 13,857,841 | 19,542,995 | 13,275,845 | 684,920 | 875,369 | 158,332 |
| 2.2 Deposits from banks | 23,310,636 | 47,517,125 | 8,304,804 | 4,663,994 | 27,677,803 | 3,260,505 | 1,047,547 | 101,310 |
| - Current accounts | 14,803,481 | 1,285,675 | 117,392 | 14,250 | 23,760 | - | - | 36 |
| - Other | 8,507,155 | 46,231,450 | 8,187,412 | 4,649,744 | 27,654,043 | 3,260,505 | 1,047,547 | 101,274 |
| 2.3 Debt securities in issue | 2,822,145 | 45,161,844 | 10,951,308 | 15,006,877 | 40,037,493 | 19,587,180 | 3,854,192 | 150,718 |
| - With prepayment option | - | 411,553 | 36,013 | 552,681 | 3,183,229 | 3,607,506 | 653,550 | - |
| - Other | 2,822,145 | 44,750,291 | 10,915,295 | 14,454,196 | 36,854,264 | 15,979,674 | 3,200,642 | 150,718 |
| 2.4 Other liabilities | 8,737 | 2,004 | - | - | - | - | - | - |
| - With prepayment option | - | - | - | - | - | - | - | - |
| - Other | 8,737 | 2,004 | - | - | - | - | - | - |
| 3. Financial derivatives | | | | | | | | |
| 3.1 Physically settled financial derivatives | | | | | | | | |
| - Option | | | | | | | | |
| + Long positions | - | 44,783 | 22,248 | 96,439 | 170,851 | 91,161 | 425,482 | - |
| + Short positions | - | 125,917 | 21,106 | 92,793 | 90,596 | 53,677 | 384,105 | - |
| - Other derivatives | | | | | | | | |
| + Long positions | - | 1,786,105 | 50,640 | 2,776,605 | 2,284,570 | 617,014 | 161,216 | - |
| + Short positions | - | 2,093,885 | 50,741 | 1,180,443 | 2,928,588 | 652,360 | 139,000 | - |
| 3.2 Cash settled financial derivatives | | | | | | | | |
| - Option | | | | | | | | |
| + Long positions | - | 1,185,910 | 543,371 | 343,943 | 6,348,669 | 839,566 | 1,223,349 | - |
| + Short positions | - | 2,456,685 | 525,760 | 330,299 | 7,454,820 | 984,167 | 1,541,278 | - |
| - Other derivatives | | | | | | | | |
| + Long positions | 1,130,603 | 191,455,777 | 32,387,179 | 17,390,825 | 65,312,189 | 25,441,188 | 8,967,148 | 380,068 |
| + Short positions | 1,098,046 | 186,853,261 | 33,615,687 | 19,019,997 | 70,500,236 | 18,440,798 | 11,997,383 | 765,402 |
| 4. Other off-balance sheet transactions | | | | | | | | |
| + Long positions | 39,054,840 | 29,373,831 | 3,476,892 | 6,431,169 | 23,436,179 | 1,757,602 | 3,899,174 | 7,523,163 |
| + Short positions | 55,661,278 | 19,624,786 | 3,207,978 | 5,170,528 | 18,423,190 | 1,676,636 | 3,665,293 | 7,523,163 |

This distribution is made on the basis of the period between the balance sheet date and the first following yield review date. For fixed-rate transactions the residual life is the period from the balance sheet date to final maturity. On balance sheet items are disclosed at their carrying value. Derivatives are shown, under the double entry method, at settlement value for those with underlying securities and at the notional value for those without underlying securities; options are shown at their delta equivalent value.

1.1 Banking book: breakdown by maturity (repricing date) of financial assets and liabilities - Currency: euro

(€ '000)

| TYPE/RESIDUAL MATURITY | AMOUNTS AS AT 12.31.2015 | | | | | | | |
|--|--------------------------|--------------------|-------------------|--------------------|--------------------|-------------------|-------------------|----------------------|
| | ON DEMAND | UP TO 3 MONTHS | 3 TO 6 MONTHS | 6 MONTHS TO 1 YEAR | 1 TO 5 YEARS | 5 TO 10 YEARS | OVER 10 YEARS | UNSPECIFIED MATURITY |
| 1. On-balance sheet assets | 118,573,313 | 187,953,992 | 44,226,596 | 39,785,435 | 134,669,246 | 43,677,681 | 15,907,192 | 6,159,357 |
| 1.1 Debt securities | 111,640 | 19,073,511 | 10,534,960 | 13,578,662 | 74,055,944 | 17,618,329 | 2,929,177 | 21,479 |
| - With prepayment option | 2,000 | 292,539 | 85,771 | 35,919 | 68,074 | 48,338 | - | - |
| - Other | 109,640 | 18,780,972 | 10,449,189 | 13,542,743 | 73,987,870 | 17,569,991 | 2,929,177 | 21,479 |
| 1.2 Loans to banks | 20,257,240 | 30,849,814 | 4,393,552 | 3,570,503 | 440,696 | 40,166 | 328,508 | 4,293 |
| 1.3 Loans to customers | 98,204,433 | 138,030,667 | 29,298,084 | 22,636,270 | 60,172,606 | 26,019,186 | 12,649,507 | 6,133,585 |
| - Current accounts | 33,481,647 | 217,615 | 45,300 | 1,697,417 | 3,385,903 | 633,824 | 140,666 | 20,750 |
| - Other loans | 64,722,786 | 137,813,052 | 29,252,784 | 20,938,853 | 56,786,703 | 25,385,362 | 12,508,841 | 6,112,835 |
| - With prepayment option | 26,504,908 | 39,911,189 | 10,543,198 | 3,208,883 | 13,860,636 | 5,296,145 | 5,080,552 | - |
| - Other | 38,217,878 | 97,901,863 | 18,709,586 | 17,729,970 | 42,926,067 | 20,089,217 | 7,428,289 | 6,112,835 |
| 2. On-balance sheet liabilities | 286,616,408 | 163,092,444 | 30,183,449 | 33,528,889 | 71,298,702 | 23,103,882 | 5,441,349 | 224,664 |
| 2.1 Deposits from customers | 263,583,113 | 81,796,542 | 12,229,126 | 15,910,003 | 7,591,753 | 662,482 | 864,125 | 896 |
| - Current accounts | 257,010,387 | 1,024,275 | 187,275 | 865,057 | 61,586 | 3 | - | - |
| - Other | 6,572,726 | 80,772,267 | 12,041,851 | 15,044,946 | 7,530,167 | 662,479 | 864,125 | 896 |
| - With prepayment option | 145,342 | 18,060 | 9,971 | 5,966 | 321 | 7 | 3,616 | - |
| - Other | 6,427,384 | 80,754,207 | 12,031,880 | 15,038,980 | 7,529,846 | 662,472 | 860,509 | 896 |
| 2.2 Deposits from banks | 20,210,382 | 39,152,829 | 7,945,847 | 3,649,584 | 27,363,234 | 3,143,767 | 1,042,748 | 73,050 |
| - Current accounts | 13,393,985 | 742,866 | 109,403 | 2,908 | 15,937 | - | - | 35 |
| - Other | 6,816,397 | 38,409,963 | 7,836,444 | 3,646,676 | 27,347,297 | 3,143,767 | 1,042,748 | 73,015 |
| 2.3 Debt securities in issue | 2,814,176 | 42,141,069 | 10,008,476 | 13,969,302 | 36,343,715 | 19,297,633 | 3,534,476 | 150,718 |
| - With prepayment option | - | 409,636 | 36,013 | 552,681 | 3,183,229 | 3,607,506 | 653,550 | - |
| - Other | 2,814,176 | 41,731,433 | 9,972,463 | 13,416,621 | 33,160,486 | 15,690,127 | 2,880,926 | 150,718 |
| 2.4 Other liabilities | 8,737 | 2,004 | - | - | - | - | - | - |
| - With prepayment option | - | - | - | - | - | - | - | - |
| - Other | 8,737 | 2,004 | - | - | - | - | - | - |
| 3. Financial derivatives | | | | | | | | |
| 3.1 Physically settled financial derivatives | | | | | | | | |
| - Option | | | | | | | | |
| + Long positions | - | 44,783 | 22,248 | 96,439 | 170,851 | 91,161 | 425,482 | - |
| + Short positions | - | 125,917 | 21,106 | 92,793 | 90,596 | 53,677 | 384,105 | - |
| - Other derivatives | | | | | | | | |
| + Long positions | - | 345,696 | - | 1,821,755 | 169,679 | 10,000 | 101,000 | - |
| + Short positions | - | 785,355 | 37,076 | 250,461 | 790,736 | 45,346 | 139,000 | - |
| 3.2 Cash settled financial derivatives | | | | | | | | |
| - Option | | | | | | | | |
| + Long positions | - | 847,146 | 412,711 | 219,969 | 6,323,995 | 709,564 | 1,223,349 | - |
| + Short positions | - | 2,054,610 | 452,162 | 233,391 | 7,407,653 | 854,165 | 1,541,278 | - |
| - Other derivatives | | | | | | | | |
| + Long positions | 581,146 | 185,374,315 | 30,161,906 | 15,878,282 | 63,135,678 | 23,894,151 | 8,868,396 | 87,962 |
| + Short positions | 1,059,004 | 181,163,499 | 32,216,140 | 16,857,120 | 68,551,195 | 17,697,610 | 11,648,522 | - |
| 4. Other off-balance sheet transactions | | | | | | | | |
| + Long positions | 37,570,113 | 28,631,540 | 2,485,056 | 4,178,244 | 19,698,493 | 1,291,987 | 2,798,314 | 1,291,188 |
| + Short positions | 53,441,114 | 19,063,893 | 2,515,128 | 3,006,590 | 14,712,343 | 1,225,427 | 2,689,252 | 1,291,188 |

Part E - Information on risks and related risk management policies

1.2 Banking book: breakdown by maturity (repricing date) of financial assets and liabilities - Currency: other currencies

(€ '000)

| TYPE/RESIDUAL MATURITY | AMOUNTS AS AT 12.31.2015 | | | | | | | |
|--|--------------------------|-------------------|------------------|--------------------|-------------------|------------------|------------------|----------------------|
| | ON DEMAND | UP TO 3 MONTHS | 3 TO 6 MONTHS | 6 MONTHS TO 1 YEAR | 1 TO 5 YEARS | 5 TO 10 YEARS | OVER 10 YEARS | UNSPECIFIED Maturity |
| 1. On-balance sheet assets | 27,358,087 | 64,152,634 | 9,048,735 | 11,403,792 | 15,442,490 | 5,478,106 | 2,386,230 | 114,788 |
| 1.1 Debt securities | 40,097 | 6,403,771 | 2,777,649 | 2,459,590 | 5,219,323 | 3,029,971 | 1,077,527 | 12 |
| - With prepayment option | - | 62,929 | - | 4,799 | 39,479 | - | - | - |
| - Other | 40,097 | 6,340,842 | 2,777,649 | 2,454,791 | 5,179,844 | 3,029,971 | 1,077,527 | 12 |
| 1.2 Loans to banks | 3,866,124 | 15,317,972 | 656,905 | 340,682 | 331,125 | 321,227 | - | - |
| 1.3 Loans to customers | 23,451,866 | 42,430,891 | 5,614,181 | 8,603,520 | 9,892,042 | 2,126,908 | 1,308,703 | 114,776 |
| - Current accounts | 3,840,023 | 941,302 | 9,549 | 324,775 | 53,421 | 2,663 | 12 | 21 |
| - Other loans | 19,611,843 | 41,489,589 | 5,604,632 | 8,278,745 | 9,838,621 | 2,124,245 | 1,308,691 | 114,755 |
| - With prepayment option | 634,791 | 167,085 | 170,869 | 228,041 | 268,563 | 345,709 | 972,943 | - |
| - Other | 18,977,052 | 41,322,504 | 5,433,763 | 8,050,704 | 9,570,058 | 1,778,536 | 335,748 | 114,755 |
| 2. On-balance sheet liabilities | 46,869,516 | 33,540,938 | 5,104,262 | 9,897,641 | 10,630,000 | 431,642 | 342,228 | 185,696 |
| 2.1 Deposits from customers | 43,761,293 | 22,155,867 | 3,802,473 | 7,845,656 | 6,621,653 | 25,357 | 17,713 | 157,436 |
| - Current accounts | 41,705,576 | 7,340,083 | 1,833,629 | 3,272,837 | 643,958 | 2,767 | 2,853 | - |
| - Other | 2,055,717 | 14,815,784 | 1,968,844 | 4,572,819 | 5,977,695 | 22,590 | 14,860 | 157,436 |
| - With prepayment option | 5,597 | 326,109 | 142,883 | 68,804 | 231,696 | 142 | - | - |
| - Other | 2,050,120 | 14,489,675 | 1,825,961 | 4,504,015 | 5,745,999 | 22,448 | 14,860 | 157,436 |
| 2.2 Deposits from banks | 3,100,254 | 8,364,296 | 358,957 | 1,014,410 | 314,569 | 116,738 | 4,799 | 28,260 |
| - Current accounts | 1,409,496 | 542,809 | 7,989 | 11,342 | 7,823 | - | - | 1 |
| - Other | 1,690,758 | 7,821,487 | 350,968 | 1,003,068 | 306,746 | 116,738 | 4,799 | 28,259 |
| 2.3 Debt securities in issue | 7,969 | 3,020,775 | 942,832 | 1,037,575 | 3,693,778 | 289,547 | 319,716 | - |
| - With prepayment option | - | 1,917 | - | - | - | - | - | - |
| - Other | 7,969 | 3,018,858 | 942,832 | 1,037,575 | 3,693,778 | 289,547 | 319,716 | - |
| 2.4 Other liabilities | - | - | - | - | - | - | - | - |
| - With prepayment option | - | - | - | - | - | - | - | - |
| - Other | - | - | - | - | - | - | - | - |
| 3. Financial derivatives | | | | | | | | |
| 3.1 Physically settled financial derivatives | | | | | | | | |
| - Option | | | | | | | | |
| + Long positions | - | - | - | - | - | - | - | - |
| + Short positions | - | - | - | - | - | - | - | - |
| - Other derivatives | | | | | | | | |
| + Long positions | - | 1,440,409 | 50,640 | 954,850 | 2,114,891 | 607,014 | 60,216 | - |
| + Short positions | - | 1,308,530 | 13,665 | 929,982 | 2,137,852 | 607,014 | - | - |
| 3.2 Cash settled financial derivatives | | | | | | | | |
| - Option | | | | | | | | |
| + Long positions | - | 338,764 | 130,660 | 123,974 | 24,674 | 130,002 | - | - |
| + Short positions | - | 402,075 | 73,598 | 96,908 | 47,167 | 130,002 | - | - |
| - Other derivatives | | | | | | | | |
| + Long positions | 549,457 | 6,081,462 | 2,225,273 | 1,512,543 | 2,176,511 | 1,547,037 | 98,752 | 292,106 |
| + Short positions | 39,042 | 5,689,762 | 1,399,547 | 2,162,877 | 1,949,041 | 743,188 | 348,861 | 765,402 |
| 4. Other off-balance sheet transactions | | | | | | | | |
| + Long positions | 1,484,727 | 742,291 | 991,836 | 2,252,925 | 3,737,686 | 465,615 | 1,100,860 | 6,231,975 |
| + Short positions | 2,220,164 | 560,893 | 692,850 | 2,163,938 | 3,710,847 | 451,209 | 976,041 | 6,231,975 |

2. Bank portfolio: internal models and other sensitivity analysis methodologies

Please refer to paragraph "2.1 Interest Rate Risk - Regulatory trading book" - Quantitative information" for the aggregate sensitivity analysis model, used to measure the different risks.

2.3 Price Risk - Regulatory trading book

Qualitative information

A. General Information

As described above, price risk relating to equities, commodities, investment funds and related derivative products included in the trading book, originates from positions taken by Group specialist centers holding assigned market risk limits within certain levels of discretion. Price risk deriving from own trading of these instruments is managed using both directional and relative value strategies via direct sale and purchase of securities, regulated derivatives and OTCs and recourse to security lending. Volatility trading strategies are implemented using options and complex derivatives.

B. Risk Management Processes and Measurement Methods

For both a description of internal processes for monitoring and managing risk and an illustration of the methodologies used to analyze exposure, please refer to introduction on internal models.

Quantitative information

Share-price sensitivity is expressed in two ways:

- as a "Delta cash-equivalent", i.e. the euro equivalent of the quantity of the underlying that would expose the bank to the same risk arising from its actual portfolio;
- as the economic result of a rise or fall in spot prices of 1%, 5%, 10% and 20%.

The Delta cash-equivalent and the Delta 1% (i.e. the economic impact of a 1% rise in spot prices) are calculated both for each geographical region (assuming that all stock markets in the region are perfectly correlated) and on the total (assuming therefore that all stock markets are perfectly correlated). The sensitivity arising from changes of 5%, 10% and 20% is calculated solely on the total.

The Group also calculates sensitivity to the volatility of equities assuming a positive shift of 30% or negative change of 30% in volatility curves or matrixes.

In addition, sensitivity to commodity price changes is calculated according to the above criteria. Given its secondary importance as compared to other risk exposures, this is calculated as a single class.

The tables below show trading book sensitivities.

| | | (€ million) | | | | | | | |
|-------------------------|------------------------------|--------------|-------------|----------|-------------|-------------|----------|-------------|--------------|
| EQUITIES ALL MARKETS | DELTA CASH- EQUIVALENT | -20% | -10% | -5% | -1% | 1% | 5% | 10% | 20% |
| Europe | 1.7 | - | - | - | - | 0,0 | - | - | - |
| USA | 9.9 | - | - | - | - | 0,1 | - | - | - |
| Japan | -1.9 | - | - | - | - | -0,0 | - | - | - |
| Asia ex-Japan | 4.6 | - | - | - | - | 0,0 | - | - | - |
| Latin America | 0.2 | - | - | - | - | 0,0 | - | - | - |
| Other | -1.2 | - | - | - | - | -0,0 | - | - | - |
| Total | 13.2 | -42.5 | 0.5 | - | 0,0 | 0.1 | - | -1.1 | -12.2 |
| Commodity | -2.1 | -1.8 | -0.6 | - | -0.1 | -0,0 | - | 0.4 | 0.9 |

| (€ million) | | |
|-----------------|----------------|---------------|
| | -30% | 30% |
| Equities | -19.769 | -4.624 |

Part E - Information on risks and related risk management policies

2.4 Price Risk - Banking Book

Qualitative information

A. General Aspects, Price Risk Management Processes and Measurement Methods

Banking book price risk primarily originates from equity interests held by the Parent Company and its subsidiaries as stable investments, as well as units in mutual investment funds not included in the trading book as they are also held as stable investments. The assessment of the whole banking book also takes account of this type of risk.

2.5 Exchange Rate Risk - Regulatory trading book

Qualitative information

A. General Information, Exchange Rate Risk Management Processes and Measurement Methods

As described above, risk relating to exchange rates and related derivative products included in the trading book, originates from positions taken by Group specialist centers holding assigned market risk limits within certain levels of discretion.

Risk deriving from own trading of these instruments is managed using both directional and relative value strategies via direct sale and purchase of securities, regulated derivatives and OTC. Volatility trading strategies are implemented using options.

For both a description of internal processes for monitoring and managing risk and an illustration of the methodologies used to analyze exposure, please refer to introduction on internal models.

Quantitative information

Exchange-Rate Sensitivity assesses the economic impact of the appreciation or depreciation by 1%, 5% and 10% of each currency against all the others. Exposure to the various currencies is expressed as the "Delta cash equivalent" in euros: this is the euro equivalent of the currency amount which would expose the bank to the same exchange-rate risk arising in its actual portfolio.

The Group also calculates sensitivity to the volatility of exchange rates assuming a positive shift of 30% or negative change of 30% in volatility curves or matrixes.

The tables below show trading book sensitivities.

| EXCHANGE RATES | CASH-EQUIVALENT | (€ million) | | | | | |
|----------------|-----------------|-------------|-------|-------|------|------|------|
| | | DELTA | -10% | -5% | -1% | 1% | 5% |
| USD | 115.2 | | -21.4 | -11.5 | -2.4 | 2.4 | 17.6 |
| GBP | -96.5 | | 12.3 | 6.0 | 1.0 | -1.0 | -3.1 |
| CHF | -3.1 | | 5.2 | 1.6 | 0.1 | -0.1 | -1.7 |
| JPY | 9.0 | | 4.4 | 0.9 | -0.1 | 0.1 | -2.7 |

| | (€ million) | |
|----------------|-------------|--------|
| | -30% | +30% |
| Exchange Rates | 2.286 | -0.736 |

Main contributors are EUR/USD and EUR/GBP.

Part E - Information on risks and related risk management policies

2.6 Exchange Rate Risk - Banking book

Qualitative information

A. General Aspects, Exchange Rate Risk Management Processes and Measurement Methods

Exchange rate risk originates both from banks in the Group operating in currency areas other than the Eurozone and from positions taken by specialist centers holding the Group's market risk within the limits assigned.

In the latter case, exchange risk originates from currency trading activities performed through the negotiation of the various market instruments and it is constantly monitored and measured by using internal models developed by group companies. These models are, in addition, used to calculate capital requirements on market risks due to the exposure to such risk.

B. Hedging Exchange Rate Risk

The Group adopts hedge strategies for profits and dividends arising from its subsidiaries not belonging to the euro zone. The hedging strategies takes into account market circumstances.

The management policy regarding currency risk related to the early repayment option on AT1 capital instruments denominated in a foreign currency already recognized as items of shareholders' equity (anyway subject to prior authorization by the regulator) provides for the maintenance of a long position in foreign currency.

Quantitative information

(Regulatory trading book and Banking book)

1. Distribution by currency of assets and liabilities and derivatives

(€ '000)

| ITEMS | AMOUNTS AS AT 12.31.2015 | | | | | |
|---------------------------------|--------------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | CURRENCIES | | | | | |
| | US DOLLAR | ZLOTY | YEN | TURKISH LIRA | SWISS FRANC | OTHER CURRENCY |
| A. Financial assets | 46,603,355 | 30,515,944 | 1,794,055 | 16,128,039 | 13,806,188 | 53,760,946 |
| A.1 Debt securities | 6,529,938 | 7,564,241 | 280,076 | 2,656,027 | 476,028 | 8,402,852 |
| A.2 Equity securities | 389,243 | 1,679 | 665,327 | 1,047 | 175,490 | 343,217 |
| A.3 Loans to banks | 8,696,261 | 1,920,122 | 491,196 | 498,897 | 113,315 | 12,669,667 |
| A.4 Loans to customers | 30,779,382 | 21,029,744 | 357,385 | 12,785,375 | 13,001,232 | 30,618,897 |
| A.5 Other financial assets | 208,531 | 158 | 71 | 186,693 | 40,123 | 1,726,313 |
| B. Other assets | 616,973 | 19,076 | 4,764 | 189,033 | 37,353 | 996,535 |
| C. Financial liabilities | 52,411,036 | 26,258,027 | 271,011 | 10,781,336 | 1,081,074 | 35,879,729 |
| C.1 Deposits from banks | 19,125,108 | 300,913 | 44,090 | 1,462,035 | 177,165 | 4,029,217 |
| C.2 Deposits from customers | 28,856,454 | 25,194,462 | 45,256 | 8,342,793 | 578,594 | 28,615,534 |
| C.3 Debt securities in issue | 4,222,116 | 619,252 | 181,665 | 976,508 | 323,541 | 3,176,508 |
| C.4 Other financial liabilities | 207,358 | 143,400 | - | - | 1,774 | 58,470 |
| D. Other liabilities | 791,530 | 126,706 | 6,063 | 1,348,158 | 33,485 | 2,927,909 |
| E. Financial derivatives | | | | | | |
| - Options | | | | | | |
| - Long positions | 66,129,680 | 1,026,751 | 4,313,805 | 1,490,210 | 3,149,608 | 29,708,445 |
| - Short positions | 65,685,371 | 1,051,345 | 4,311,516 | 4,554,822 | 3,147,792 | 30,764,241 |
| - Other | | | | | | |
| - Long positions | 100,237,544 | 15,018,790 | 6,930,109 | 85,070 | 28,571,433 | 55,896,729 |
| - Short positions | 97,162,731 | 14,963,610 | 8,094,550 | 384,660 | 30,199,188 | 60,998,934 |
| Total assets | 213,587,552 | 46,580,561 | 13,042,733 | 17,892,352 | 45,564,582 | 140,362,655 |
| Total liabilities | 216,050,668 | 42,399,688 | 12,683,140 | 17,068,976 | 34,461,539 | 130,570,813 |
| Difference (+/-) | (2,463,116) | 4,180,873 | 359,593 | 823,376 | 11,103,043 | 9,791,842 |

2.7 Credit Spread Risk - Regulatory trading book

Qualitative information

A. General Information

As described above, risk relating to credit spreads and related credit derivative products included in trading book originates from positions taken by Group specialist centers holding assigned market risk limits within certain levels of discretion.

Risk deriving from own trading of these instruments is managed using both directional and relative value strategies via direct sale and purchase of securities, regulated derivatives and OTC.

B. Risk Management Processes and Measurement Methods

For both a description of internal processes for monitoring and managing risk and an illustration of the methodologies used to analyze exposure, please refer to introduction on internal models.

Quantitative information

Credit spread sensitivity is calculated by assuming a worsening of creditworthiness seen in a parallel shift of +1bp/+10bp/+100bps in the credit spread curves.

These sensitivities are calculated both inclusively, assuming a parallel shift of all the credit spread curves, and in respect of specific rating classes and economic sectors.

The table below shows trading book sensitivities.

| | +1BP LESS THAN 1 MONTH | +1BP 1 MONTH TO 6 MONTHS | +1BP 6 MONTHS TO 1 YEAR | +1BP 1 YEAR TO 2 YEARS | +1BP 2 YEARS TO 5 YEARS | +1BP 5 YEARS TO 10 YEARS | +1BP OVER 10 YEARS | +1 BP TOTAL | (€ million) | |
|---------------------------------|------------------------------|--------------------------------|-------------------------------|------------------------------|-------------------------------|--------------------------------|--------------------------|----------------|--------------|---------------|
| | +10BPS | +100BPS | | | | | | | | |
| Total | -0,0 | -0,1 | -0,2 | -0,1 | -0,7 | -0,7 | 0,1 | -1,6 | -17,4 | -185,6 |
| Rating | | | | | | | | | | |
| AAA | -0,0 | -0,0 | 0,0 | -0,0 | -0,1 | 0,1 | -0,1 | -0,1 | -0,8 | -6,5 |
| AA | -0,0 | -0,0 | -0,0 | -0,0 | -0,3 | -0,2 | 0,0 | -0,5 | -5,0 | -48,6 |
| A | -0,0 | -0,0 | -0,0 | -0,0 | -0,1 | -0,1 | -0,0 | -0,3 | -3,3 | -35,1 |
| BBB | -0,0 | -0,1 | -0,1 | -0,0 | -0,1 | -0,5 | 0,2 | -0,6 | -6,5 | -70,9 |
| BB | -0,0 | -0,0 | -0,0 | -0,0 | -0,1 | 0,0 | -0,0 | -0,1 | -1,0 | -10,3 |
| B | -0,0 | 0,0 | -0,0 | 0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,4 | -3,7 |
| CCC and NR | - | - | - | - | - | - | - | - | -0,3 | -2,7 |
| Sector | | | | | | | | | | |
| Sovereigns & Related | -0,0 | -0,1 | -0,1 | -0,1 | -0,2 | -0,5 | 0,2 | -0,7 | -7,3 | -70,5 |
| ABS and MBS | - | -0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,2 | -1,9 |
| Financial Services | -0,0 | -0,0 | -0,1 | -0,1 | -0,3 | -0,2 | -0,0 | -0,7 | -8,3 | -83,3 |
| All Corporates | -0,0 | 0,0 | 0,0 | 0,1 | -0,1 | -0,1 | -0,0 | -0,1 | -1,5 | -25,5 |
| <i>Basic Materials</i> | - | -0,0 | 0,0 | 0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,4 | -3,5 |
| <i>Communications</i> | -0,0 | 0,0 | 0,0 | 0,0 | -0,0 | 0,0 | -0,0 | 0,0 | 0,1 | 0,0 |
| <i>Consumer Cyclical</i> | -0,0 | 0,0 | 0,0 | 0,0 | -0,0 | 0,0 | -0,0 | 0,0 | 0,0 | -0,2 |
| <i>Consumer Non-cyclical</i> | -0,0 | 0,0 | -0,0 | 0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,4 | -4,8 |
| <i>Energy</i> | -0,0 | 0,0 | 0,0 | 0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,2 | -2,2 |
| <i>Technology</i> | -0,0 | 0,0 | -0,0 | 0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,0 |
| <i>Industrial</i> | 0,0 | 0,0 | -0,0 | 0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,1 | -1,6 |
| <i>Utilities</i> | -0,0 | 0,0 | 0,0 | 0,0 | -0,0 | -0,0 | -0,0 | -0,0 | -0,3 | -2,9 |
| All other Corporates | -0,0 | -0,0 | 0,0 | 0,0 | -0,0 | 0,0 | -0,0 | 0,0 | -0,0 | -0,2 |

Part E - Information on risks and related risk management policies

2.8 Stress Tests

Stress tests complement the sensitivity analysis and VaR results in order to assess the potential risks in a different way. A stress test performs the evaluation of a portfolio under both simple scenarios (assuming change to single risk factors) and complex scenarios (assuming simultaneous changes in a number of risk factors).

What follows contains the description of complex scenarios, which combine changes in interest rate, price, exchange-rate and credit spread risk factors. For the description of simple scenarios, please refer to the previous paragraphs.

As far as complex scenarios are concerned, different scenarios have been applied to the whole Group Trading Book on a monthly basis and reported to top management.

Widespread Contagion

In this risk scenario we assume an intensification of political risks across the EU, with tensions arising due to Brexit, a clash between Catalonia and Spain, more extensive policy influence of protest parties in France, Italy and Germany, and renewed political issues in Greece and Portugal. Confidence of financial markets, businesses and households sours, leading to tighter financial conditions and lower economic activity. The ECB would cut the deposit rate; another dose of QE appears very likely at a time of meaningful deviation from the price stability target.

The US economy should be less affected than EU. The reason is that most of the growth in the US comes from domestic demand, notably consumer spending. The main transmission channel of the shock is lower stock prices. Although not particularly severe for the US economy, the shock will dissuade the Fed from any further rate hikes over the coming two years. Credit spreads would come under pressure, particularly in the early stages of the shock. The widening would be more severe for the periphery, but material also for core and semi-core countries.

The deterioration in risk appetite would cause some flight-to-quality, with the focus on German, US and UK bonds. The Widespread Contagion is seen as the most negative scenario for the euro. EUR cross rates will fall accordingly and, in particular, both JPY and CHF are expected to gain ground also given global-risk considerations/hunt for safe-haven currencies. In EU, heightened uncertainty and the deterioration in the growth/inflation outlook leads to lower equity market valuations, with the FTSE 100 seen underperforming in the wake of Brexit.

As for CEE, economic growth slows more in more open economies like the Czech Republic, Hungary and Slovakia. In Poland and Romania, strong domestic demand helps GDP growth to be more resilient. While Bulgaria and the Balkans have weaker ties to the eurozone than Central Europe, domestic demand is not strong enough to prevent a slowdown. Russia, Turkey and Ukraine are less affected due to weaker ties to the eurozone. Russia, however, would be additionally hit by the lower oil prices, which would require further fiscal tightening and currency depreciation and would weigh on growth. Turkey, on its part, would benefit from the lower oil prices, which would cut the C/A deficit and ease financing pressures. Some CEE would cut rates to tackle the negative growth shock. CEE currencies are expected to depreciate as a reaction to the drop in foreign demand.

China hard landing

In this new risk scenario we assume a significant deceleration that pushes down Chinese growth driven by a weakening of domestic demand, especially fixed investment. This is a more global shock than "widespread contagion" and the main transmission channels are trade and, especially, financial markets - the latter predominantly via an aggressive sell-off in risky assets and its negative impact on confidence and investment plans. Moreover, as China is a big commodity importer, its slowdown is expected to increase downward pressure on commodity prices, damaging commodity producers like Russia. In a context of a global growth slowdown amid much weaker commodity prices, the ECB would act further by cutting the deposit rate. One or more doses of QE appear very likely also in this scenario.

The US economy should be less affected than the eurozone, due to its stronger reliance on domestic demand. Credit spreads would come under pressure, particularly in the early stages of the shock. The widening would be more severe for the periphery, but material also for core and semi-core countries. We expect a reaction in the first three months after the shock materializes in line with that observed during the 2011-2012 crisis. Over a longer time horizon, the initial widening in sovereign spreads would be partially reabsorbed, due to a step up in policy response.

The deterioration in risk appetite would cause some flight-to-quality, with the focus on German, US and UK bonds, where we expect a moderate richening vs. swap. In this scenario we envisage no particular tensions in money markets (in the eurozone, UK and US), since abundant liquidity related to the ECB's QE would prevent credit risk re-pricing on the interbank market. The global shock that raises widespread uncertainty and damages the outlook for growth and inflation leads to an aggressive sell-off in the equity market.

As for CEE, the impact is mostly indirect, via the eurozone and especially Germany, with the direct impact stronger for car manufacturers like Slovakia and the Czech Republic. All countries would slip into recession except for Poland, which would avoid outright recession thanks to strong domestic demand. Outside the EU, the magnitude of the deterioration would be much larger. Russia would be hit the hardest, suffering from a triple shock: sharply lower oil and commodity prices; the slowdown in China, which is a major trading partner and the broader financial contagion that would curtail capital inflows. Turkey would suffer a multiple shock from slower growth in the EU and other EM and the broader financial contagion, but these would be mitigated in part by the slump in oil prices. Several countries would cut rates to tackle the abrupt drop in foreign demand. Stronger currency depreciation in CEE-EU than in "widespread contagion" reflects a larger drop in activity, especially in exports.

Interest Rate Shock

In this new risk scenario we assume that interest rates (IR) in the eurozone move sharply higher, by 250bp at the short end and by 300bp at the long end. This IR increase is assumed to be totally exogenous, i.e. not driven by macro fundamentals like faster growth or inflation, therefore this scenario should mainly be seen as a purely technical exercise. We also assume that the IR increase is totally passed on to households and firms, meaning that there is no ECB facility that is capable to stop the full pass-through to the real economy.

The US economy should remain relatively less affected than the eurozone also in this scenario. As consumer spending is expected to remain the main growth driver, the main transmission channel of this shock are higher interest rates and lower stock prices, which directly affect household finances and balance sheets. To keep the focus on the IR risk, and given the exogenous nature of the shock itself, we assume yield curves stay at the new, higher level for the exercise horizon.

10Y yield are highly positively correlated across western economies. We preserve the correlation structure and, as a result, in this scenario we see a rise in the swap curve in the US, the UK and Japan. The scenario is thought as an IR stress. In this respect the pressure on credit spreads is likely to be smaller compared to other scenarios and relatively small in absolute terms. On the FX front, in this scenario we see a depreciation of the dollar vs. the EUR. Similarly, the EUR would gain vs. the CHF, GBP and JPY.

As for CEE, the Interest Rate Shock coupled with lower growth and inflation is a toxic mix for the equity market, especially in the euro area. Weaker growth or outright recessions in the CEE are caused by the recession in Europe and the sharp tightening in financial conditions. We assume that curves would steepen in countries where the exposure to foreign investors is sizable.

Stress Test on trading book

Scenario

(€ million)

| 12.30.2015 | 2015 | | |
|------------------------------|----------------------|--------------------|-------------|
| | WIDESPREAD CONTAGION | CHINA HARD LANDING | IR SHOCK |
| UniCredit S.p.A. | -46 | -48 | -103 |
| Bank Pekao SA | 2 | 1 | 4 |
| UCBA AG Group | 27 | 24 | 50 |
| UCB AG Group | -353 | -460 | -128 |
| UniCredit Group Total | -369 | -483 | -178 |

Risk Measures VaR, SVaR, IRC and Stress Test refers to December 30, 2015, since Basel 2.5 measures (SVaR, IRC) are updated on a weekly basis, and for December the last available date has been fixed at day 30. So VaR and Stress Test have been aligned to this date.

The Widespread Contagion is a recurrent stress test scenario which is kept updated to market and macroeconomic dynamics every six months. The China hard landing and the Interest Rate Shock have been introduced at the end of 2015 to deep dive the magnitude of the contagion effects stemming from an unexpected China slowdown and from exogenously driven increase of interest rates respectively.

Most of conditional losses in Trading Book are in UCB AG perimeter, mainly Integrated Credit Trading, FX and Equity Business Lines in CIB perimeter. An additional relevant contribution comes from Italian Sovereign Bond portfolio in UniCredit S.p.A.

The result of stress test scenarios in UCBA AG turned to profit during the year due to reversed USD exposure in FX Open Position.

Part E - Information on risks and related risk management policies

2.9 Derivative instruments

A. Financial Derivatives

A.1 Regulatory trading book: end of period notional amounts

(€ '000)

| DERIVATIVE INSTRUMENT TYPES/UNDERLYINGS | AMOUNTS AS AT 12.31.2015 | | AMOUNTS AS AT 12.31.2014 | |
|---|--------------------------|--------------------|--------------------------|--------------------|
| | OVER THE COUNTER | | CLEARING HOUSE | |
| | | | | |
| 1. Debt securities and interest rate indexes | 1,937,867,979 | 67,809,704 | 1,957,796,359 | 83,817,977 |
| a) Options | 295,650,045 | 27,144,004 | 275,364,674 | 55,209,000 |
| b) Swap | 1,437,640,428 | - | 1,548,507,821 | 100,000 |
| c) Forward | 64,116,649 | 720,284 | 34,334,367 | 596,266 |
| d) Futures | - | 39,945,416 | - | 27,912,711 |
| e) Others | 140,460,857 | - | 99,589,497 | - |
| 2. Equity instruments and stock indexes | 31,315,887 | 38,230,422 | 36,267,001 | 34,500,375 |
| a) Options | 21,878,759 | 31,379,947 | 25,443,991 | 28,269,502 |
| b) Swap | 9,081,000 | 597,000 | 9,748,000 | 425,000 |
| c) Forward | 318,007 | - | 236,009 | 9 |
| d) Futures | - | 6,253,475 | - | 5,805,864 |
| e) Others | 38,121 | - | 839,001 | - |
| 3. Gold and currencies | 578,799,163 | 186,685 | 532,865,279 | 23,306 |
| a) Options | 44,618,424 | - | 30,001,430 | - |
| b) Swap | 203,029,125 | - | 229,893,978 | - |
| c) Forward | 330,500,277 | 180,685 | 272,173,839 | - |
| d) Futures | - | 6,000 | - | 23,306 |
| e) Others | 651,337 | - | 796,032 | - |
| 4. Commodities | 3,554,282 | 1,909,000 | 3,031,908 | 1,363,000 |
| 5. Other underlyings | 2,661,967 | - | 2,006,615 | - |
| Total | 2,554,199,278 | 108,135,811 | 2,531,967,162 | 119,704,658 |

This table refers to the notional values of financial derivatives according to classification within regulatory trading book applied in the separate financial statements of the Legal Entities belonging to banking Group. Derivatives belonging to this portfolio may not be the same as derivatives classified in the held for trading portfolio for accounting purposes (see Table A.2.2).

Amounts reported in column "Over the counter" of tables A.1, A.2.1, A.2.2, A.3 and A.4 include OTC traded contracts settled with Central Clearing Counterparts.

Column "Clearing House" of tables A.1, A.2.1, A.2.2, A.3 and A.4 includes those contracts negotiated within listed markets and supported by margining processes mitigating counterparty risk exposure.

A.2. Banking portfolio: end-of-period notional amounts

A.2.1 Hedging derivatives

(€ '000)

| DERIVATIVE INSTRUMENT TYPES/UNDERLYINGS | AMOUNTS AS AT 12.31.2015 | | AMOUNTS AS AT 12.31.2014 | |
|---|--------------------------|------------------|--------------------------|------------------|
| | OVER THE COUNTER | CLEARING HOUSE | OVER THE COUNTER | CLEARING HOUSE |
| | | | | |
| 1. Debt securities and interest rate indexes | 25,167,813 | 2,690,000 | 27,198,418 | 4,409,000 |
| a) Options | 2,735,750 | - | 4,707,750 | - |
| b) Swap | 22,354,063 | 520,000 | 22,490,668 | - |
| c) Forward | 78,000 | - | - | - |
| d) Futures | - | 2,170,000 | - | 4,409,000 |
| e) Others | - | - | - | - |
| 2. Equity instruments and stock indexes | - | - | 1,288,000 | - |
| a) Options | - | - | - | - |
| b) Swap | - | - | - | - |
| c) Forward | - | - | - | - |
| d) Futures | - | - | - | - |
| e) Others | - | - | 1,288,000 | - |
| 3. Gold and currencies | 4,472,632 | - | 5,146,394 | - |
| a) Options | - | - | 579,000 | - |
| b) Swap | 3,271,765 | - | 2,823,669 | - |
| c) Forward | 1,200,867 | - | 1,743,725 | - |
| d) Futures | - | - | - | - |
| e) Others | - | - | - | - |
| 4. Commodities | - | - | - | - |
| 5. Other underlyings | - | - | - | - |
| Total | 29,640,445 | 2,690,000 | 33,632,812 | 4,409,000 |

This table refers the notional value of hedging financial derivatives belonging to regulatory banking book in accordance with classification applied in the separate financial statements of the Legal Entities belonging to the banking Group.

A.2.2 Other derivatives

(€ '000)

| DERIVATIVE INSTRUMENT TYPES/UNDERLYINGS | AMOUNTS AS AT 12.31.2015 | | AMOUNTS AS AT 12.31.2014 | |
|---|--------------------------|------------------|--------------------------|----------------|
| | OVER THE COUNTER | CLEARING HOUSE | OVER THE COUNTER | CLEARING HOUSE |
| | | | | |
| 1. Debt securities and interest rate indexes | 18,796,655 | 3,600,000 | 37,349,357 | - |
| a) Options | 6,010,000 | - | 6,083,792 | - |
| b) Swap | 12,726,439 | 3,600,000 | 31,265,565 | - |
| c) Forward | 60,216 | - | - | - |
| d) Futures | - | - | - | - |
| e) Others | - | - | - | - |
| 2. Equity instruments and stock indexes | 1,935,584 | - | 1,901,095 | - |
| a) Options | 1,856,184 | - | 1,901,095 | - |
| b) Swap | - | - | - | - |
| c) Forward | - | - | - | - |
| d) Futures | - | - | - | - |
| e) Others | 79,400 | - | - | - |
| 3. Gold and currencies | 1,018,927 | - | 1,320,335 | - |
| a) Options | 13,606 | - | 97 | - |
| b) Swap | 234,186 | - | - | - |
| c) Forward | 771,135 | - | 1,320,238 | - |
| d) Futures | - | - | - | - |
| e) Others | - | - | - | - |
| 4. Commodities | 3,591 | - | 3,584 | - |
| 5. Other underlyings | - | - | - | - |
| Total | 21,754,757 | 3,600,000 | 40,574,371 | - |

This table refers the notional value of the contracts being presented within accounting "held for trading portfolio" and belonging to regulatory banking book (in particular Held for Trading contracts connected with Asset/Liabilities carried at fair value through P&L and embedded derivative contracts bifurcated from banking book cash instruments presented in dedicated lines within Part B Assets table 2.1 and Liabilities table 4.1) in accordance with classification applied in the separate financial statements of the Legal Entities belonging to the banking Group.

Part E - Information on risks and related risk management policies

A.3 Financial derivatives: gross positive fair value - breakdown by product

(€ '000)

| TRANSACTION TYPES/UNDERLYINGS | POSITIVE FAIR VALUE | | | |
|--|--------------------------|------------------|--------------------------|------------------|
| | AMOUNTS AS AT 12.31.2015 | | AMOUNTS AS AT 12.31.2014 | |
| | OVER THE COUNTER | CLEARING HOUSE | OVER THE COUNTER | CLEARING HOUSE |
| A. Regulatory trading book | 69,178,073 | 1,574,772 | 91,109,618 | 1,420,907 |
| a) Options | 4,534,032 | 1,535,988 | 6,803,640 | 1,389,413 |
| b) Interest rate swaps | 52,709,259 | - | 71,639,789 | - |
| c) Cross currency swap | 6,512,649 | - | 5,568,692 | - |
| d) Equity swaps | 172,000 | - | 220,000 | - |
| e) Forward | 4,886,896 | 2,342 | 6,627,315 | 373 |
| f) Futures | - | 36,442 | - | 31,121 |
| g) Others | 363,237 | - | 250,182 | - |
| B. Banking book - Hedging derivatives | 487,090 | - | 766,684 | - |
| a) Options | 8,000 | - | 16,478 | - |
| b) Interest rate swaps | 435,186 | - | 661,770 | - |
| c) Cross currency swap | 36,888 | - | 11,202 | - |
| d) Equity swaps | - | - | - | - |
| e) Forward | 6,016 | - | 7,234 | - |
| f) Futures | - | - | - | - |
| g) Others | 1,000 | - | 70,000 | - |
| C. Banking book - other derivatives | 2,205,861 | 891 | 2,487,501 | - |
| a) Options | 2,845 | - | 12,763 | - |
| b) Interest rate swaps | 2,197,806 | 891 | 2,469,949 | - |
| c) Cross currency swap | 372 | - | - | - |
| d) Equity swaps | - | - | - | - |
| e) Forward | 4,838 | - | 4,789 | - |
| f) Futures | - | - | - | - |
| g) Others | - | - | - | - |
| Total | 71,871,024 | 1,575,663 | 94,363,803 | 1,420,907 |

This table presents distribution by product of the gross positive financial derivatives' fair values before accounting netting in accordance with regulatory classification applied in the separate financial statements of the Legal Entities belonging to the banking Group.

A.4 Financial derivatives: gross negative fair value - breakdown by product

(€ '000)

| PORTFOLIOS/DERIVATIVE INSTRUMENT TYPES | NEGATIVE FAIR VALUE | | | |
|--|--------------------------|------------------|--------------------------|------------------|
| | AMOUNTS AS AT 12.31.2015 | | AMOUNTS AS AT 12.31.2014 | |
| | OVER THE COUNTER | CLEARING HOUSE | OVER THE COUNTER | CLEARING HOUSE |
| A. Regulatory trading book | 65,869,558 | 2,154,416 | 87,658,443 | 1,732,907 |
| a) Options | 6,539,359 | 2,029,823 | 9,067,441 | 1,578,476 |
| b) Interest rate swaps | 46,290,732 | - | 64,873,193 | - |
| c) Cross currency swap | 7,799,812 | - | 7,141,773 | - |
| d) Equity swaps | 135,000 | - | 214,000 | 2,000 |
| e) Forward | 4,940,656 | 131 | 6,253,928 | 95 |
| f) Futures | - | 124,462 | - | 152,336 |
| g) Others | 163,999 | - | 108,108 | - |
| B. Banking book - Hedging derivatives | 1,227,172 | 75,292 | 1,616,532 | - |
| a) Options | 8,724 | - | 33,456 | - |
| b) Interest rate swaps | 946,390 | 75,292 | 1,335,756 | - |
| c) Cross currency swap | 264,379 | - | 214,621 | - |
| d) Equity swaps | - | - | - | - |
| e) Forward | 7,679 | - | 32,699 | - |
| f) Futures | - | - | - | - |
| g) Others | - | - | - | - |
| C. Banking book - Other derivatives | 809,001 | 108 | 1,673,492 | - |
| a) Options | 77,703 | - | 95,508 | - |
| b) Interest rate swaps | 715,165 | 108 | 1,575,476 | - |
| c) Cross currency swap | - | - | - | - |
| d) Equity swaps | 8,780 | - | - | - |
| e) Forward | 4,759 | - | 2,508 | - |
| f) Futures | - | - | - | - |
| g) Others | 2,594 | - | - | - |
| Total | 67,905,731 | 2,229,816 | 90,948,467 | 1,732,907 |

This table presents distribution by product of the gross negative financial derivatives' fair values before accounting netting in accordance with regulatory classification applied in the separate financial statements of the Legal Entities belonging to the banking Group.

Part E - Information on risks and related risk management policies

A.5 OTC Financial derivatives - regulatory trading book: notional amounts, positive and negative gross fair value by counterparty - contracts not included in netting agreement

(€ '000)

| CONTRACTS NOT INCLUDED IN NETTING AGREEMENT | AMOUNTS AS AT 12.31.2015 | | | | | | |
|---|-------------------------------|------------------------------|------------|---------------------|---------------------|-------------------------|----------------|
| | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC-SECTOR ENTITIES | BANKS | FINANCIAL COMPANIES | INSURANCE COMPANIES | NON-FINANCIAL COMPANIES | OTHER ENTITIES |
| 1) Debt securities and interest rate indexes | | | | | | | |
| - notional amount | 1,017,244 | 25,115,843 | 56,346,003 | 78,328,747 | 16,489,112 | 39,788,960 | 1,787,811 |
| - positive fair value | 499 | 2,194,500 | 921,200 | 2,620,576 | 23,673 | 1,913,894 | 30,685 |
| - negative fair value | 23 | 888,436 | 2,168,927 | 2,525,856 | 343,600 | 312,641 | 19,580 |
| - future exposure | - | 273,318 | 380,457 | 283,707 | 18,865 | 329,622 | 87 |
| 2) Equity instruments and stock indexes | | | | | | | |
| - notional amount | - | - | 120,242 | 72,554 | 354,218 | 871,641 | 994,198 |
| - positive fair value | - | - | 8,878 | 2,861 | 106 | 930 | 2,415 |
| - negative fair value | - | - | 13,314 | 644 | 13,031 | 19,430 | 6,471 |
| - future exposure | - | - | - | 2,000 | 1,473 | 13,605 | 2,155 |
| 3) Gold and currencies | | | | | | | |
| - notional amount | 1,388,462 | 3,305,945 | 21,424,291 | 9,127,882 | 489,128 | 19,057,252 | 1,698,487 |
| - positive fair value | 11,757 | 33,267 | 265,209 | 143,316 | 5,144 | 382,545 | 35,250 |
| - negative fair value | 9,063 | 274,089 | 520,757 | 357,443 | 4,959 | 628,349 | 19,986 |
| - future exposure | 12,961 | 93,501 | 370,400 | 204,459 | 8,655 | 376,245 | 1,142 |
| 4) Other instruments | | | | | | | |
| - notional amount | - | 8,000 | 673,416 | 1,904,297 | 40,000 | 1,171,485 | - |
| - positive fair value | - | 4,000 | 2,022 | 24,545 | - | 114,750 | - |
| - negative fair value | - | - | 22,107 | 20,457 | - | 90,886 | - |
| - future exposure | - | 1,000 | 67,000 | 137,916 | - | 98,254 | - |

Tables A.5, A.6, A.7 e A.8 refer to OTC derivatives' contracts belonging to banking Group Legal Entities (excluded those contracts negotiated within listed markets and supported by margining process thus overriding counterparty risks exposure).

A.6 OTC Financial derivatives - regulatory trading book: notional amounts, positive and negative gross fair value by counterparty - contracts included in netting agreement

(€ '000)

| CONTRACTS INCLUDED IN NETTING AGREEMENT | AMOUNTS AS AT 12.31.2015 | | | | | | |
|---|-------------------------------|------------------------------|-------------|---------------------|---------------------|-------------------------|----------------|
| | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC-SECTOR ENTITIES | BANKS | FINANCIAL COMPANIES | INSURANCE COMPANIES | NON-FINANCIAL COMPANIES | OTHER ENTITIES |
| 1) Debt securities and interest rate indexes | | | | | | | |
| - notional amount | 40,993 | 11,807,792 | 472,206,696 | 1,116,585,244 | 77,929,382 | 40,149,180 | 274,976 |
| - positive fair value | 14,800 | 1,213,546 | 22,775,206 | 23,393,151 | 55,363 | 1,136,710 | 16,137 |
| - negative fair value | 37 | 371,408 | 23,327,962 | 20,891,807 | 481,335 | 626,724 | - |
| 2) Equity instruments and stock indexes | | | | | | | |
| - notional amount | - | 21,000 | 19,356,000 | 8,785,000 | 642,000 | 99,035 | - |
| - positive fair value | - | - | 575,000 | 119,000 | 1,000 | 1,027 | - |
| - negative fair value | - | 4,000 | 656,000 | 118,000 | 25,000 | 145 | - |
| 3) Gold and currencies | | | | | | | |
| - notional amount | 1,470,720 | 1,161,000 | 380,157,191 | 67,721,881 | 3,379,352 | 68,380,221 | 37,347 |
| - positive fair value | 7,444 | 4,000 | 6,462,766 | 1,497,768 | 51,493 | 2,567,330 | 11,001 |
| - negative fair value | 190,863 | 3,000 | 8,022,124 | 1,207,600 | 23,553 | 1,522,364 | 1 |
| 4) Other instruments | | | | | | | |
| - notional amount | - | - | 311,000 | 186,000 | - | 1,922,050 | - |
| - positive fair value | - | - | 11,000 | 35,000 | - | 487,305 | - |
| - negative fair value | - | - | 71,000 | 24,000 | - | 42,587 | - |

A.7 OTC Financial derivatives - banking book: notional amounts, positive and negative gross fair value by counterparty - contracts not included in netting agreement

(€ '000)

| CONTRACTS NOT INCLUDED IN NETTING AGREEMENT | AMOUNTS AS AT 12.31.2015 | | | | | | |
|---|-------------------------------|------------------------------|------------|---------------------|---------------------|-------------------------|----------------|
| | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC-SECTOR ENTITIES | BANKS | FINANCIAL COMPANIES | INSURANCE COMPANIES | NON-FINANCIAL COMPANIES | OTHER ENTITIES |
| 1) Debt securities and interest rate indexes | | | | | | | |
| - notional amount | 5,588,138 | 2,000 | 17,068,700 | 4,440,421 | 552,000 | 169,125 | 86,554 |
| - positive fair value | 2,124,223 | - | 331,123 | 48,402 | 6,000 | 2,759 | - |
| - negative fair value | 1,335 | - | 150,815 | 712,155 | - | 7,760 | 2,797 |
| - future exposure | 61,017 | - | 74,212 | 55,295 | 8,000 | 1,000 | 50 |
| 2) Equity instruments and stock indexes | | | | | | | |
| - notional amount | - | - | 290,186 | 65,084 | - | 89 | 1,580,225 |
| - positive fair value | - | - | 1,139 | 1,328 | - | - | - |
| - negative fair value | - | - | 8,223 | - | - | - | 71,310 |
| - future exposure | - | - | - | 6,504 | - | 4 | - |
| 3) Gold and currencies | | | | | | | |
| - notional amount | 286,350 | - | 3,670,535 | 25,611 | - | 18,556 | 1,568 |
| - positive fair value | 1,023 | - | 37,600 | 173 | - | 76 | 1 |
| - negative fair value | - | - | 220,388 | - | - | 87 | 406 |
| - future exposure | 1,823 | - | 127,676 | 269 | - | 78 | 56 |
| 4) Other instruments | | | | | | | |
| - notional amount | - | - | 1,878 | - | - | - | 1,714 |
| - positive fair value | - | - | - | - | - | - | - |
| - negative fair value | - | - | - | - | - | - | - |
| - future exposure | - | - | - | - | - | - | - |

Part E - Information on risks and related risk management policies

A.8 OTC Financial derivatives - banking book: notional amounts, positive and negative gross fair value by counterparty - contracts included in netting agreements

(€ '000)

| CONTRACTS INCLUDED IN NETTING AGREEMENT | AMOUNTS AS AT 12.31.2015 | | | | | |
|---|-------------------------------|------------------------------|------------|---------------------|---------------------|-------------------------|
| | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC-SECTOR ENTITIES | BANKS | FINANCIAL COMPANIES | INSURANCE COMPANIES | NON-FINANCIAL COMPANIES |
| 1) Debt securities and interest rate indexes | | | | | | |
| - notional amount | - | 71,000 | 10,809,091 | 4,762,549 | - | 414,889 |
| - positive fair value | - | 5,000 | 105,345 | 15,982 | - | 7,125 |
| - negative fair value | - | 2,000 | 375,534 | 286,523 | - | 132,061 |
| 2) Equity instruments and stock indexes | | | | | | |
| - notional amount | - | - | - | - | - | - |
| - positive fair value | - | - | - | - | - | - |
| - negative fair value | - | - | - | - | - | - |
| 3) Gold and currencies | | | | | | |
| - notional amount | - | - | 1,271,167 | 217,773 | - | - |
| - positive fair value | - | - | 5,577 | 80 | - | - |
| - negative fair value | - | - | 63,562 | 1,217 | - | - |
| 4) Other instruments | | | | | | |
| - notional amount | - | - | - | - | - | - |
| - positive fair value | - | - | - | - | - | - |
| - negative fair value | - | - | - | - | - | - |

A.9 OTC financial derivatives residual maturity: notional amounts

(€ '000)

| UNDERLYING/RESIDUAL MATURITY | OVER 1 YEAR UP TO 5 YEAR | | | TOTAL |
|---|--------------------------|--------------------------|--------------------|----------------------|
| | UP TO 1 YEAR | OVER 1 YEAR UP TO 5 YEAR | OVER 5 YEARS | |
| A. Regulatory trading book | 1,202,621,903 | 714,773,363 | 636,804,005 | 2,554,199,271 |
| A.1 Financial derivative contracts on debt securities and interest rates | 788,124,963 | 574,229,228 | 575,513,786 | 1,937,867,977 |
| A.2 Financial derivative contracts on equity securities and stock indexes | 12,509,258 | 15,140,167 | 3,666,462 | 31,315,887 |
| A.3 Financial derivative contracts on exchange rates and gold | 397,685,060 | 123,804,346 | 57,309,757 | 578,799,163 |
| A.4 Financial derivative contracts on other values | 4,302,622 | 1,599,622 | 314,000 | 6,216,244 |
| B. Banking book | 12,823,070 | 21,493,109 | 17,079,030 | 51,395,209 |
| B.1 Financial derivative contracts on debt securities and interest rates | 8,729,732 | 19,425,830 | 15,808,909 | 43,964,471 |
| B.2 Financial derivative contracts on equity securities and stock indexes | 1,251,715 | 457,856 | 226,013 | 1,935,584 |
| B.3 Financial derivative contracts on exchange rates and gold | 2,838,032 | 1,609,423 | 1,044,108 | 5,491,563 |
| B.4 Financial derivative contracts on other values | 3,591 | - | - | 3,591 |
| Total 12.31.2015 | 1,215,444,973 | 736,266,472 | 653,883,035 | 2,605,594,480 |
| Total 12.31.2014 | 1,098,115,179 | 855,287,466 | 739,739,490 | 2,693,142,135 |

This table refers to OTC derivatives' contracts belonging to banking Group Legal Entities (excluded those contracts negotiated within listed markets and supported by margining process overriding counterparty risks exposure).

B. Credit Derivatives

B.1 Credit derivatives: end-of-period notional amounts

(€ '000)

| TRANSACTION CATEGORIES | REGULATORY TRADING BOOK | | BANKING BOOK | |
|---|----------------------------|--|--|--|
| | WITH A SINGLE COUNTERPARTY | WITH MORE THAN ONE COUNTERPARTY (BASKET) | WITH MORE THAN ONE COUNTERPARTY (BASKET) | |
| | | | WITH A SINGLE COUNTERPARTY | WITH MORE THAN ONE COUNTERPARTY (BASKET) |
| 1. Protection buyer's contracts | | | | |
| a) Credit default products | 16,958,000 | 14,095,400 | 335,100 | - |
| b) Credit spread products | - | - | - | - |
| c) Total rate of return swap | - | - | - | - |
| d) Other | - | - | - | - |
| Total | 12.31.2015 | 16,958,000 | 14,095,400 | 335,100 |
| Total | 12.31.2014 | 21,155,000 | 19,140,400 | 455,100 |
| 2. Protection seller's contracts | | | | |
| a) Credit default products | 19,140,000 | 13,012,000 | 100,000 | - |
| b) Credit spread products | 16,847 | - | - | - |
| c) Total rate of return swap | - | - | - | - |
| d) Other | - | - | - | - |
| Total | 12.31.2015 | 19,156,847 | 13,012,000 | 100,000 |
| Total | 12.31.2014 | 23,028,070 | 19,086,000 | 100,000 |

This table refers to the notional values of credit derivatives according to classification within regulatory trading or banking book applied by any separate Legal Entity belonging to banking Group only.

B.2 Credit derivatives: gross positive fair value - breakdown by product

(€ '000)

| PORTFOLIOS/DERIVATIVE INSTRUMENT TYPES | POSITIVE FAIR VALUE | |
|--|-----------------------------|-----------------------------|
| | AMOUNTS AS AT 12.31.2015 | AMOUNTS AS AT 12.31.2014 |
| A. Regulatory trading book | 757,724 | 1,209,298 |
| a) Credit default products | 757,038 | 1,207,246 |
| b) Credit spread products | 686 | 2,052 |
| c) Total rate of return swap | - | - |
| d) Others | - | - |
| B. Banking book | 1,000 | - |
| a) Credit default products | 1,000 | - |
| b) Credit spread products | - | - |
| c) Total rate of return swap | - | - |
| d) Other | - | - |
| Total | 758,724 | 1,209,298 |

This table presents distribution by product of the gross positive financial derivatives' fair values before accounting netting in accordance with regulatory classification applied by any separate Legal Entity belonging to the banking Group only.

Part E - Information on risks and related risk management policies

B.3 Credit derivatives: gross negative fair value - breakdown by product

(€ '000)

| PORTFOLIOS/DERIVATIVE INSTRUMENT TYPES | NEGATIVE FAIR VALUE | |
|--|---------------------|------------------|
| | AMOUNTS AS AT | AMOUNTS AS AT |
| | 12.31.2015 | 12.31.2014 |
| A. Regulatory trading book | 774,622 | 1,172,817 |
| a) Credit default products | 774,000 | 1,172,000 |
| b) Credit spread products | 622 | 817 |
| c) Total rate of return swap | - | - |
| d) Others | - | - |
| B. Banking book | 5,147 | 11,567 |
| a) Credit default products | 5,147 | 11,567 |
| b) Credit spread products | - | - |
| c) Total rate of return swap | - | - |
| d) Other | - | - |
| Total | 779,769 | 1,184,384 |

This table presents distribution by product of the gross negative financial derivatives' fair values before accounting netting in accordance with regulatory classification applied by any separate Legal Entity belonging to the banking Group only.

B.4 OTC Credit derivatives: gross FV (positive and negative) by counterpart - contracts not in netting agreement

(€ '000)

| CONTRACTS NOT INCLUDED IN NETTING AGREEMENT | AMOUNTS AS AT 12.31.2015 | | | | | |
|---|-------------------------------|------------------------------|--------|---------------------|---------------------|-------------------------|
| | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC-SECTOR ENTITIES | BANKS | FINANCIAL COMPANIES | INSURANCE COMPANIES | NON-FINANCIAL COMPANIES |
| | | | | | | OTHER ENTITIES |
| Regulatory trading book | | | | | | |
| 1) Protection purchase | | | | | | |
| - notional amount | - | - | 5,000 | 642,000 | - | 5,400 |
| - positive fair value | - | - | - | 49,000 | - | 38 |
| - negative fair value | - | - | - | - | - | - |
| - future exposure | - | - | - | 64,000 | - | - |
| 2) Protection sale | | | | | | |
| - notional amount | - | - | 21,847 | 642,000 | - | - |
| - positive fair value | - | - | 618 | 68 | - | - |
| - negative fair value | - | - | 622 | 55,000 | - | - |
| - future exposure | - | - | - | 64,000 | - | - |
| Banking book | | | | | | |
| 1) Protection purchase | | | | | | |
| - notional amount | - | - | 60,100 | - | - | - |
| - positive fair value | - | - | - | - | - | - |
| - negative fair value | - | - | 1,147 | - | - | - |
| 2) Protection sale | | | | | | |
| - notional amount | - | - | - | - | - | - |
| - positive fair value | - | - | - | - | - | - |
| - negative fair value | - | - | - | - | - | - |

Tables B.4 and B.5 refer to OTC derivatives' contracts belonging to banking Group Legal Entities (excluded those contracts negotiated within listed markets and supported by margining process thus overriding counterparty risks exposure).

B.5 OTC Credit derivatives: gross FV (positive and negative) by counterpart - contracts in netting agreement

(€ '000)

| CONTRACTS INCLUDED IN NETTING AGREEMENT | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC-SECTOR ENTITIES | AMOUNTS AS AT 12.31.2015 | | | |
|---|-------------------------------|------------------------------|--------------------------|---------------------|---------------------|-------------------------|
| | | | BANKS | FINANCIAL COMPANIES | INSURANCE COMPANIES | NON-FINANCIAL COMPANIES |
| Regulatory trading book | | | | | | |
| 1) Protection purchase | | | | | | |
| - notional amount | - | - | 21,556,000 | 8,845,000 | - | - |
| - positive fair value | - | - | 177,000 | 114,000 | - | - |
| - negative fair value | - | - | 295,000 | 101,000 | - | - |
| 2) Protection sale | | | | | | |
| - notional amount | - | - | 19,064,000 | 12,441,000 | - | - |
| - positive fair value | - | - | 285,000 | 132,000 | - | - |
| - negative fair value | - | - | 187,000 | 136,000 | - | - |
| Banking book | | | | | | |
| 1) Protection purchase | | | | | | |
| - notional amount | - | - | 196,000 | 79,000 | - | - |
| - positive fair value | - | - | 1,000 | - | - | - |
| - negative fair value | - | - | 2,000 | 2,000 | - | - |
| 2) Protection sale | | | | | | |
| - notional amount | - | - | 75,000 | 25,000 | - | - |
| - positive fair value | - | - | - | - | - | - |
| - negative fair value | - | - | - | - | - | - |

B.6 Credit derivatives residual maturity: notional amount

(€ '000)

| | UP TO 1 YEAR | OVER 1 YEAR UP TO 5 YEARS | OVER 5 YEARS | TOTAL |
|--|-------------------|---------------------------|------------------|-------------------|
| A. Regulatory trading book | 12,826,503 | 48,702,744 | 1,693,000 | 63,222,247 |
| A.1 Credit derivatives with "qualified reference obligation" | 7,003,103 | 21,736,744 | 356,000 | 29,095,847 |
| A.2 Credit derivatives with "not qualified reference obligation" | 5,823,400 | 26,966,000 | 1,337,000 | 34,126,400 |
| B. Banking book | 214,000 | 221,100 | - | 435,100 |
| B.1 Credit derivatives with "qualified reference obligation" | 200,000 | 50,100 | - | 250,100 |
| B.2 Credit derivatives with "not qualified reference obligation" | 14,000 | 171,000 | - | 185,000 |
| Total 12.31.2015 | 13,040,503 | 48,923,844 | 1,693,000 | 63,657,347 |
| Total 12.31.2014 | 20,496,000 | 68,735,570 | 2,637,000 | 91,868,570 |

This table refers to OTC derivatives' contracts belonging to banking Group Legal Entities (excluded those contracts negotiated within listed markets and supported by margining process overriding counterparty risks exposure).

Part E - Information on risks and related risk management policies

C. Credit and Financial Derivatives

C.1 OTC Financial and credit derivatives: net fair values and future exposure by counterparty

(€ '000)

| | AMOUNTS AS AT 12.31.2015 | | | | | | |
|---|-------------------------------------|--|-----------|------------------------|------------------------|--------------------------------|-------------------|
| | GOVERNMENTS AND CENTRAL BANKS | OTHER PUBLIC- SECTOR ENTITIES | BANKS | FINANCIAL COMPANIES | INSURANCE COMPANIES | NON- FINANCIAL COMPANIES | OTHER ENTITIES |
| 1) Netting agreements related to Financial Derivatives | | | | | | | |
| - positive fair value | 18,238 | 117,818 | 1,974,726 | 771,225 | 7,996 | 1,658,715 | - |
| - negative fair value | 190,894 | 1,679 | 2,281,987 | 911,286 | 16,030 | 364,090 | - |
| - future exposure | 613 | 8,192 | 917,383 | 218,373 | 4,533 | 329,151 | - |
| - net counterparty risk | 18,852 | 126,010 | 2,741,685 | 1,011,853 | 12,529 | 1,983,469 | - |
| 2) Netting agreements related to Credit Derivatives | | | | | | | |
| - positive fair value | - | - | - | - | - | - | - |
| - negative fair value | - | - | - | - | - | - | - |
| - future exposure | - | - | - | - | - | - | - |
| - net counterparty risk | - | - | - | - | - | - | - |
| 3) Cross Product netting agreements | | | | | | | |
| - positive fair value | 3,910 | 772,668 | 5,956,620 | 3,725,819 | 79,252 | 1,865,170 | 43,837 |
| - negative fair value | - | 141,761 | 8,282,062 | 1,678,325 | 502,489 | 1,048,817 | 208 |
| - future exposure | - | - | 619,917 | 168,778 | 2,395 | 124,094 | - |
| - net counterparty risk | 5,639 | 239,630 | 4,475,830 | 4,184,654 | 134,995 | 2,959,727 | 58,734 |

Section 3 - Liquidity Risk

Qualitative information

General aspects, operational processes and methods for measuring liquidity risk

Liquidity risk is defined as the risk that the Group may find itself unable to fulfill its expected or unexpected payment obligations (by cash or delivery), current and future, without jeopardizing its day-to day operations or its financial condition.

The key principles

The Liquidity Centres

The Group aims to maintain liquidity at a level that enables to conduct safe operations, to fund its operations at the best rate conditions under normal operating circumstances, and to remain always in a position to meet payment obligations.

To this end, the Group complies accurately with the legal and regulatory provisions imposed by the national Central Banks and by the national authorities of each country where it operates.

In addition to local legal and regulatory requirements, the Group, through the Parent Company and under the responsibility of its Group Risk Management, defines policies and metrics to be applied at the Group-wide level, to ensure that liquidity position of any Entity meets the requirements of the Group.

For these reasons, the Group is organized on a managerial perspective, according to the concept of the Liquidity Centres.

The Liquidity Centres are Legal Entities that act in their responsibility as liquidity hub. They are in charge:

- of the liquidity management and concentration process of liquidity flows of the Legal Entities falling within their perimeter of responsibility;
- of the funding optimization carried out on the relevant local markets and are responsible to coordinate the access to short-term and medium long term markets of the legal entities belonging to their perimeter;
- finally, of the implementation of the Group's liquidity rules at local level in line with Group's Governance Guideline and Policy and with local regulations.

A particularly important role is played by the Parent Company, as a "supervisory and overarching liquidity centre" with its role of steering, coordinating, and controlling all the aspects regarding liquidity for the whole Group. The Parent Company has the responsibility to set the overall Group Risk Appetite and sub-allocate the limits. This activity is however based on the input/limit requests from Liquidity Centres and/or Legal Entities. The Parent Company, moreover, acts as the Liquidity Centre Italy.

The principle of "self-sufficiency"

This organization model allows self-sufficiency of the group by accessing the local and global markets for liquidity in a controlled and coordinated way. According to Group Policies, structural liquidity surpluses can be up-streamed to the Holding Company, unless legal requirements prevent it. The liquidity available at country level could be subject to restrictions due to legal, regulatory and political constraints. The so called "Large Exposure Regime", applied throughout Europe, along with specific national laws like the "German Stock Corporation Act", are examples of legal constraints to the free circulation of funds within a cross-border banking Group⁽¹⁵⁾.

As a general rule, the Large Exposure Regime, which came into force on December 31, 2010, limits interbank exposures to a maximum of 25% of own funds: this rule is also applicable to intra-group exposures.

However, there are significant differences in the way in which this EU regulation has been implemented in the various countries. In many CEE countries the limit of 25% of free funds is valid, with some countries showing even stricter rules; in Austria, according to the National law, the "25% of own funds limit" is not applied to exposures towards the parent company, if located in the European Economic Area; finally, in Germany the national Regulator has set up a process to apply for a waiver, exempting intra-group exposures from the large exposure limitation.

In the absence of official limits valid at National level, Austrian and German Regulators reserve the right to judge the exposure level on a case-by-case basis. In the current economic environment, in many of the territories in which the Group operates, Banking Regulatory Authorities are adopting measures aimed at reducing the exposure of their National banking system towards foreign jurisdictions with potential negative impacts on the ability of the Group to finance its activities.

(15) Also Banca d'Italia Rules, Circolare 263, foresees that the liquidity reserves are placed in each Legal Entity in order to minimize the transfers of cash reserves (Titolo V, capitolo 2, Sezione III. 7 before last paragraph).

Part E - Information on risks and related risk management policies

For these reasons, the "Liquidity Management & Control Group Policy" provides for a further principle in order to enhance a sound liquidity risk management; that is, each Legal Entity (in particular those located in a country different from the one of its Liquidity Centre of reference), has to increase its liquidity self-sufficiency in an on-going basis and under stressed conditions, fostering each Legal Entity to exploit its strengths, in order to optimize the cost of funds of the Group.

This type of organization promotes the self-sufficiency of the Legal Entities, by allowing them to access the local and global markets for liquidity in a controlled and coordinated way, whilst optimizing: i) the liquidity surpluses and deficits within the Group's legal entities ii) the overall costs of funding across the Group.

Roles and responsibilities

At Group level, three main functions are identified in the management of the liquidity: the Group Risk Management competence line, the "Finance" function (within Planning, Finance & Administration competence line), and the "Treasury" function (within the "Markets" Business Unit), each with different roles and responsibilities. In particular, the operational responsibilities reside in the Finance and the Treasury functions, while the Risk Management function has responsibilities of independent controls and independent reporting compared to the operational functions (in line with the current requirements of Banca d'Italia).

More specifically, Group Treasury acts as main coordinator in the management of infra-group flows, stemming from liquidity deficits or surplus of the various Group's Legal Entities, and applies the appropriate transfer prices to such funds movements. By doing so, Group Treasury ensures a disciplined and efficient access to the markets.

Optimisation of liquidity risks is pursued through the setting of specific limits on the standard banking activity of transforming short, medium and long-term maturities. This is implemented in accordance with legal and regulatory framework in each country and internal rules and policies of the Group companies through management models in place within the individual Liquidity Centres.

Such models are subject to analyses carried out by the local Risk Management or equivalent structure with the same responsibilities in coordination with the Group's Risk Management to ensure that they comply with the metrics and the objectives of the Group's liquidity framework. Moreover, the regional rules must conform to national law and regulatory requirements.

Risk measurement and reporting systems

Techniques for risk measurement

The different types of liquidity risk managed by the bank are:

- funding risk, the bank may not be able to face efficiently any expected or unexpected cash outflows due to the unavailability of funding sources;
- market risk, the bank, in liquidating a sizeable amount of assets, face a considerable (and unfavorable) price change generated by exogenous or endogenous factors;
- mismatch risk, generated by the misalignment between the amounts and/or the maturities of cash inflows and outflows;
- contingency risk, future and unexpected obligations (i.e. draw on committed facilities, deposits withdrawal, increase in collateral pledging) could require the bank a greater amount of liquidity compared to what is considered the amount to run the ordinary business.

Liquidity risk, for its particular nature, is addressed by means of gap analyses, liquidity stress testing, and complementary measures (mainly through a set of indicators: e.g. loan to deposit gap, liquidity coverage ratio). In particular, gap analyses are performed within two distinct time horizons:

- liquidity imbalance mismatch approach on a daily basis, which controls the short-term liquidity risk arising from the overnight up to a 3 months maturity;
- gap ratios on a monthly basis, which control the medium to long-term risk (structural liquidity) from the 1Y maturity onwards.

The Group's liquidity framework

The Group's liquidity framework is based upon the Liquidity Risk Mismatch Model which is characterized by the following fundamental principles:

- Short-term liquidity risk management (operational liquidity), which considers the events that will impact upon the Group's liquidity position from 1 day up to one year. The primary objective is to maintain the Group's capacity to fulfill its ordinary and extraordinary payment obligations while minimizing the relevant costs;
- Structural liquidity risk management (structural risk), which considers the events that will impact upon the Group's liquidity position over one year. The primary objective is to maintain an adequate ratio between medium/long term liabilities and medium to long-term assets, with a view to avoid pressures on short-term funding sources (both current and future), while in the meantime optimizing the cost of funding;
- Stress tests: Liquidity risk is a low probability, high impact event. Therefore stress testing is an excellent tool to reveal potential vulnerabilities in the Balance Sheet. The Bank uses several scenarios ranging from general market crisis to idiosyncratic crisis, and a combination hereof.

Moreover, the liquidity risk is included in the Group's Risk Appetite framework through some specific liquidity indicators. One of these is the Core Banking Book Funding Gap (an improved loan-to-depo gap), which is calculated on a quarterly basis and which measures to what extent the commercial loan portfolio is financed through commercial liabilities.

In this context, the mismatch model, integrated with the Core Banking Book Funding Gap, takes into account all assets, liabilities, off-balance sheet positions and also both present and future events which generate certain or potential cash flows for the Group, thereby protecting the Group Banks/Companies from risks related to the transformation of maturity.

Short-term liquidity management

Short-term liquidity management aims at ensuring that the Group remains in a position to fulfill its cash payment obligations, whether expected or unexpected, focused on the exposure for the first 12 months.

The standard measures taken for such purposes are the following:

- management of the access to payment systems (operational liquidity management);
- management of cash payments to be made and monitoring of the level of liquidity reserves and the extent of their utilization (analysis and active management of the maturity ladder).

These principles are applicable at Group level and have to be used across the Liquidity Centres.

The Operative Maturity Ladder is composed by the net contractual cash flows (in/outflows) affecting the cash position at Central Banks or "Nostro Account". Therefore, this flows impact directly the "core liquidity" of the bank, over pre-defined time buckets.

The Operational Maturity Ladder, calculated for all the relevant currencies, is composed of the following building-blocks:

- Primary Gap, which shows the net wholesale refinancing requirements over the various time-buckets of the horizon;
- Counterbalancing Capacity, which shows the amount of unencumbered securities that are accepted as collateral by Central Banks and/or market counterparties. The Counterbalancing Capacity is considered at its "Liquidity Value" (i.e. the Market Value minus the applicable Haircut);
- Cumulative Gap, which is the sum of the previous components;
- Reservation for Unexpected Flows, which consists of liquidity adjustment to the Operative Maturity Ladder, that can be used by the Treasury to refinance unexpected outflows impacting the Central Bank position (included in the short-term buckets). The Reservation for Unexpected Flows takes into account the volatility of the funding needs of the commercial asset portfolio, the volatility of the commercial funding sources, including potential concentration effects, the change of liquidity value of the Counterbalancing Capacity due to observed market price changes.

The Group adopts also the Cash Horizon as a synthetic indicator of the short-term liquidity risk levels. The Cash Horizon identifies the number of days after which the relevant Entity is no longer able to meet its liquidity obligations as expressed in the Operative Maturity Ladder, after having exhausted the available Counterbalancing Capacity. The Cash Horizon is included in the Risk Appetite Framework, with a limit of at least 3 months.

Structural liquidity management

The Group's structural liquidity management aims to limit refinancing exposures above one year and thus reducing refinancing needs in the shorter term. The maintenance of an adequate ratio between medium to long-term liabilities and assets aims to avoid pressures on short-term sources, whether present or future.

The standard measures taken for such purposes are the following:

- the spreading of the maturity of funding operations in order to reduce the usage of less stable funding sources, while in the meantime optimizing the cost of funding (integrated management of strategic liquidity and tactical liquidity);
- the financing of growth through strategic funding activities, setting the most appropriate maturities (Yearly Funding Plan);
- the balancing of medium/to long-term wholesale funding requirements with the need to minimize costs, by diversifying sources, national markets, currencies of issuance and instruments used (realization of the Yearly Funding Plan).

The main metric used to measure the medium/long-term position is the Structural Ratio.

In general, the Structural Liquidity ratio "1Y Ratio" is calculated as the ratio between liabilities and assets with maturity above one year. All the balance sheet items are mapped according to their contractual maturity, their modelled maturity or according to their specific nature. The internal limit set at 90% means that at least 90% of the assets with a maturity above 1Y have to be financed with liabilities with maturity above 1Y.

Liquidity Stress Test

Stress testing is a risk management technique used to evaluate the potential effects on an institution's financial condition of a specific event and/or movement in a set of financial variables. As a forward looking tool, liquidity stress testing diagnostics the institution's liquidity risk. In particular the results of the Stress tests are used to:

- assess the adequacy of liquidity limits both in quantitative and qualitative terms;
- plan and carry out alternative funding transactions for purposes of off-setting liquidity outflows;
- structure/modify the liquidity profile of the Group's assets;
- provide support to the development of the liquidity contingency plan.

Part E - Information on risks and related risk management policies

In order to execute Stress tests that are consistent across the Liquidity Centres, the Group has a centralised approach to stress testing, requiring each local Liquidity Centre to run the same scenario set under the coordination of the Group Risk Management. The Group runs liquidity scenarios and sensitivity analyses on a regular basis, the latter by assessing the impact on an institution's financial condition of a move in one particular risk factor, whereas scenario tests tend to consider the impact of simultaneous moves in a number of risk factors, based on an hypothetical, well defined and consistent stress scenario.

Liquidity scenarios

At macro level the Group identifies three different types of potential liquidity crisis:

- market (systemic, global or sector) related crisis: market downturn scenario. This scenario consists of a sudden turmoil in a monetary and capital market, which may be caused by closure (or limited access) to market/settlement system, critical political events, country crisis, credit crunch, etc.;
- specific to the Group, or part of it: name crisis and downgrade scenarios; the assumptions could be operational risk, events related to the worsen perception of the Group reputational risk and a downgrade in UniCredit S.p.A. rating;
- a combination of market and specific crisis: combined scenario.

These scenarios are expected to cause a substantial reduction in the funding coming from rating-sensitive customers, CD/CPs' investors and inter-bank markets. For inter-bank deposits and CD/CPs a significant reduction of the duration is also simulated. In addition, a possible usage of the undrawn portion of the Committed Lines is considered.

The combined scenario is defined as a general negative development in the market environment and also as a factual or market-hypothesized problem specific to the Group.

During 2015 the Group liquidity stress test result on the combined scenario was always positive.

Monitoring and reporting

In the Group the governance and control of liquidity risk is mainly performed through the setting and monitoring of operating restrictions aimed at preventing potential vulnerabilities in the bank's ability to meet its cash flow obligations.

The short-term liquidity limits are monitored and reported on a daily basis. The structural liquidity ratios and its exposure against limits are monitored and reported on a monthly basis. The survival period and the result of the liquidity stress test are reported and monitored on a weekly basis.

The Group measures and manages the liquidity risk mainly through different types of restrictions - managerial and regulatory - embedded in risk metrics limits or warning/trigger levels.

In case of limit breach or warning level activation at Group Level, the Group Risk Management function investigates the rationale of the events, triggering the proper escalation and reporting them to the relevant committees.

Risk mitigation

Mitigation factors

Liquidity risk is considered a relevant risk category for the risk appetite determination of the Group.

The main liquidity mitigation factors for UniCredit group are:

- an accurate plan of short-term and medium to long-term liquidity needs , to be monitored on a monthly basis;
- an effective Contingency Liquidity Policy (CLP) with feasible and up-to-date Contingency Action Plan (CAP) to be executed in case of market crisis;
- a liquidity buffer to face unexpected outflows;
- robust and regular up-to-date stress testing performed on a regular basis;
- a system of early warning indicators such to anticipate any potential liquidity crisis and give enough time to the Group to restore its safe liquidity profile.

Funding Plan

The Funding Plan plays a fundamental role in the overall liquidity management influencing both the short-term and the structural position. The Funding Plan, defined at each level (i.e. Group, Liquidity Center and Legal Entity level), is developed consistently with a sustainable analysis of uses and sources ,both on short-term and structural positions. One of the objectives of accessing the medium and long-term channels is to avoid the pressure on the short-term liquidity position.

The Funding Plan is updated at least on a yearly basis and is approved by the Board of Directors. Moreover, it is aligned with the Budgeting process and the Risk Appetite framework.

The Parent Company accesses the market for Group capital instruments.

The Parent Company, through the Planning Finance and Administration (PFA) function, coordinates the market access of the Liquidity Centres and Legal Entities, while the Liquidity Centres coordinate the access of the Legal Entities falling within their perimeter. Each Legal Entity or Liquidity Centre, under the responsibility of PFA, can access the markets for medium and long-term funding, in order to increase its self-sufficiency, exploit market opportunities and functional specialization, safeguarding the optimization of cost of funds of the Group. PFA is responsible for the elaboration of the Funding Plan. Risk Management is responsible for providing an independent assessment of the Funding Plan

A key metric, aimed at measuring the funding needs originated from the commercial activity of the Bank, is the Core Banking Book Funding Gap. It measures the need of funding, the bank has to finance on the wholesale market. The indicator is integrated in the Risk Appetite Framework with the aim of monitoring and managing the level of funding coverage of net loans to customers, coming from funding sources not exclusively obtained through Treasury/Finance activity.

The Group is also adopting Basel 3 regulatory ratios, such as Liquidity Coverage Ratio (LCR) and the Net Stable Funding Ratio (NSFR), as integral part of the overall liquidity management analysis. The necessity to meet the LCR and the NSFR requirement is effectively taken into account both in the Group Funding Plan as well as within the Group Risk Appetite framework.

Group Contingency Liquidity Management

A liquidity crisis is a high impact, low probability event. Therefore, a crisis-mode operating model, that can be activated effectively in case of crisis according to an approved procedure, has been defined. In order to be able to proceed timely, a set of mitigating actions have been pre-defined. Depending on the situation some of these actions can then be approved for execution.

The ability to act in time is essential to minimize the potentially disruptive consequences of a liquidity crisis. The analytics of the stress tests will form a valuable tool to identify the expected consequences and to define up front the most suitable actions in a certain crisis scenario. In combination with the Early Warning Indicators the organization may be able to reduce the negative liquidity effects in the initial stages of a crisis.

The liquidity crises usually develop quickly and the relevant signals may be either difficult to interpret or may even be lacking; it is, therefore, important to clearly identify players, powers, responsibilities, communication and reporting criteria, in order to increase significantly the probability of overcoming the state of emergency successfully. A liquidity crisis could be classified as systemic (e.g. overall capital and money market disruption) or specific (e.g. specific to the bank), or a combination of both.

The Group contingency liquidity management GOI has the objective of ensuring effective interventions starting from the very outset (initial hours) of the liquidity crisis, through the definition of specific guidelines on activation, meetings, decisions, actions and communications.

This is achieved through:

- a set of early warning indicators that may help to identify emerging vulnerabilities in the Group liquidity risk position;
- activation of extraordinary liquidity governance and operating model linked to indicators included in both the risk appetite and recovery and resolution plan framework;
- a set of available standby mitigating liquidity actions;
- consistent internal and external communication.

A relevant part of the contingency liquidity management is the Contingency Funding Plan. Such a plan consists of a set of potential but concrete management actions to be performed in time of crisis. Such actions are described in terms of sizes, instruments, and timing of execution aimed at improving the bank's liquidity position during time of crisis. The Contingency Funding Plan is developed on the basis of the annual Funding Plan and approved by relevant risk committee

Early Warning Indicators

A system of Early Warning Indicators is necessary in order to continuously monitor situations of stress, which may, among others, be originated by market, sector or name specific events. That is, they could be based either on macroeconomic or market indicators that also reflect the monetary policy stance of the Central Banks variables, or on specific internal metrics. The system of Early Warning Indicators helps to identify emerging vulnerabilities in the Group's liquidity risk position or potential funding needs, triggering a potential response by the senior management. A "traffic light approach" is adopted for each metric in order to have sufficient time to inform senior management of a deteriorating situation and allow to put in place adequate actions aimed at restoring the business-as-usual state.

Part E - Information on risks and related risk management policies

Quantitative information

1. Time breakdown by contractual residual maturity of financial assets and liabilities

(€ '000)

| ITEMS/MATURITIES | AMOUNTS AS AT 12.31.2015 | | | | | | | | | |
|---|--------------------------|-------------------|-------------------|--------------------|-------------------|-------------------|--------------------|--------------------|--------------------|----------------------|
| | ON DEMAND | 1 TO 7 DAYS | 7 TO 15 DAYS | 15 DAYS TO 1 MONTH | 1 TO 3 MONTHS | 3 TO 6 MONTHS | 6 MONTHS TO 1 YEAR | 1 TO 5 YEARS | OVER 5 YEARS | UNSPECIFIED MATURITY |
| On-balance sheet assets | 72,402,707 | 28,391,217 | 13,683,345 | 28,679,775 | 54,948,185 | 35,391,371 | 67,120,694 | 245,598,937 | 198,095,472 | 16,845,882 |
| A.1 Government securities | 28,473 | 56,414 | 18,350 | 1,027,929 | 2,457,417 | 4,618,941 | 11,605,690 | 65,856,786 | 24,174,509 | 109 |
| A.2 Other debt securities | 180,948 | 52,781 | 442,463 | 724,427 | 1,863,527 | 2,825,393 | 5,755,140 | 28,438,742 | 19,633,895 | 385,560 |
| A.3 Units in investment funds | 922,892 | - | - | - | - | - | - | 1,020 | - | 1,823,669 |
| A.4 Loans | 71,270,394 | 28,282,022 | 13,222,532 | 26,927,419 | 50,627,241 | 27,947,037 | 49,759,864 | 151,302,389 | 154,287,068 | 14,636,544 |
| - Banks | 21,600,118 | 10,557,337 | 3,831,329 | 5,152,355 | 20,753,583 | 5,256,113 | 4,618,551 | 990,407 | 1,448,647 | 7,867,943 |
| - Customers | 49,670,276 | 17,724,685 | 9,391,203 | 21,775,064 | 29,873,658 | 22,690,924 | 45,141,313 | 150,311,982 | 152,838,421 | 6,768,601 |
| On-balance sheet liabilities | 325,013,330 | 42,967,903 | 18,287,915 | 33,423,441 | 73,782,225 | 31,436,284 | 43,690,957 | 111,920,222 | 54,220,424 | 10,013,365 |
| B.1 Deposits and current accounts | 317,187,952 | 7,515,885 | 6,405,831 | 18,615,697 | 29,973,792 | 12,526,618 | 17,489,684 | 13,811,603 | 1,363,217 | - |
| - Banks | 16,408,884 | 1,852,449 | 864,481 | 1,781,237 | 945,029 | 498,025 | 784,906 | 1,273,311 | 386,309 | - |
| - Customers | 300,779,068 | 5,663,436 | 5,541,350 | 16,834,460 | 29,028,763 | 12,028,593 | 16,704,778 | 12,538,292 | 976,908 | - |
| B.2 Debt securities | 2,798,475 | 760,767 | 911,831 | 4,531,316 | 6,085,599 | 10,494,940 | 16,324,151 | 61,128,252 | 39,306,036 | 3,177,462 |
| B.3 Other liabilities | 5,026,903 | 34,691,251 | 10,970,253 | 10,276,428 | 37,722,834 | 8,414,726 | 9,877,122 | 36,980,367 | 13,551,171 | 6,835,903 |
| Off-balance sheet "transactions" | | | | | | | | | | |
| C.1 Physically settled financial derivatives | | | | | | | | | | |
| - Long positions | 172,541 | 11,260,419 | 10,316,114 | 13,594,738 | 23,595,177 | 29,869,402 | 8,574,187 | 16,319,253 | 5,083,098 | - |
| - Short positions | 158,171 | 11,611,763 | 10,016,673 | 13,295,622 | 23,025,039 | 29,674,429 | 8,934,034 | 17,628,579 | 5,562,120 | 1,102 |
| C.2 Cash settled financial derivatives | | | | | | | | | | |
| - Long positions | 18,516,709 | 1,550,044 | 806,093 | 2,541,727 | 2,107,006 | 2,538,869 | 4,658,835 | 10,791,404 | 12,690,529 | 60,309 |
| - Short positions | 16,973,581 | 1,548,822 | 791,028 | 2,566,469 | 2,115,258 | 2,533,506 | 4,936,770 | 10,835,232 | 12,673,302 | 60,309 |
| C.3 Deposit to be received | | | | | | | | | | |
| - Long positions | 9,724 | 10,003,494 | - | 227,767 | 750,000 | - | - | - | - | - |
| - Short positions | - | 840,041 | 829,486 | 2,574,553 | 4,531,406 | 1,260,906 | 954,594 | - | - | - |
| C.4 Irrevocable commitments to disburse funds | | | | | | | | | | |
| - Long positions | 39,069,012 | 11,731,395 | 1,552,287 | 1,273,982 | 14,740,906 | 4,198,873 | 7,398,035 | 28,462,576 | 7,259,877 | 1,001,466 |
| - Short positions | 63,063,702 | 9,628,533 | 42,515 | 311,910 | 11,783,389 | 2,458,781 | 4,796,308 | 18,358,977 | 5,255,678 | 988,617 |
| C.5 Written guarantees | 706,521 | 1,078 | 3,488 | 59,376 | 105,056 | 131,289 | 324,879 | 1,374,456 | 591,637 | 1,472,161 |
| C.6 Financial guarantees received | 5,583,313 | 1,055 | 5,770 | 18,263 | 107,170 | 171,574 | 80,281 | 14,327,846 | 60,230,671 | 255,492 |
| C.7 Physically settled credit derivatives | | | | | | | | | | |
| - Long positions | - | - | - | - | 1,450,847 | 1,355,000 | 1,864,000 | 23,947,000 | 132,000 | - |
| - Short positions | - | - | 5,000 | - | 1,467,847 | 2,533,000 | 2,423,000 | 23,512,000 | 277,000 | - |
| C.8 Cash settled credit derivatives | | | | | | | | | | |
| - Long positions | - | - | - | - | - | 1,306,000 | 306,400 | 402,100 | 642,000 | - |
| - Short positions | - | - | - | - | - | 207,000 | 158,400 | 1,109,100 | 642,000 | - |

1.1 Time breakdown by contractual residual maturity of financial assets and liabilities - Currency: euro

(€ '000)

| ITEMS/MATURITIES | AMOUNTS AS AT 12.31.2015 | | | | | | | | | |
|---|--------------------------|-------------------|-------------------|--------------------|-------------------|-------------------|--------------------|--------------------|--------------------|----------------------|
| | ON DEMAND | 1 TO 7 DAYS | 7 TO 15 DAYS | 15 DAYS TO 1 MONTH | 1 TO 3 MONTHS | 3 TO 6 MONTHS | 6 MONTHS TO 1 YEAR | 1 TO 5 YEARS | OVER 5 YEARS | UNSPECIFIED MATURITY |
| On-balance sheet assets | 60,434,144 | 21,975,398 | 10,181,868 | 21,193,176 | 42,079,348 | 29,602,594 | 52,801,107 | 208,626,913 | 162,010,974 | 15,332,369 |
| A.1 Government securities | 28,359 | 14,423 | 13,346 | 130,240 | 2,218,209 | 4,232,670 | 9,160,596 | 60,604,924 | 20,136,716 | 97 |
| A.2 Other debt securities | 149,694 | 47,769 | 54,415 | 604,694 | 1,411,654 | 2,307,158 | 5,498,144 | 25,375,622 | 16,162,349 | 341,602 |
| A.3 Units in investment funds | 702,263 | - | - | - | - | - | - | 1,020 | - | 1,782,360 |
| A.4 Loans | 59,553,828 | 21,913,206 | 10,114,107 | 20,458,242 | 38,449,485 | 23,062,766 | 38,142,367 | 122,645,347 | 125,711,909 | 13,208,310 |
| - Banks | 16,004,508 | 6,716,353 | 1,560,221 | 4,745,296 | 13,712,130 | 4,543,598 | 4,203,109 | 799,895 | 867,082 | 7,865,493 |
| - Customers | 43,549,320 | 15,196,853 | 8,553,886 | 15,712,946 | 24,737,355 | 18,519,168 | 33,939,258 | 121,845,452 | 124,844,827 | 5,342,817 |
| On-balance sheet liabilities | 281,008,174 | 37,892,369 | 12,671,337 | 20,235,993 | 62,811,840 | 26,474,181 | 35,088,354 | 99,943,031 | 50,786,879 | 7,601,946 |
| B.1 Deposits and current accounts | 274,809,751 | 3,210,022 | 1,550,647 | 7,299,914 | 20,932,560 | 8,058,912 | 12,238,327 | 7,390,393 | 1,185,724 | - |
| - Banks | 13,988,644 | 1,199,559 | 109,074 | 464,114 | 635,908 | 311,010 | 643,270 | 894,239 | 385,937 | - |
| - Customers | 260,821,107 | 2,010,463 | 1,441,573 | 6,835,800 | 20,296,652 | 7,747,902 | 11,595,057 | 6,496,154 | 799,787 | - |
| B.2 Debt securities | 2,790,506 | 753,132 | 896,057 | 4,369,056 | 5,062,752 | 10,341,650 | 15,106,710 | 56,848,012 | 37,198,383 | 2,282,213 |
| B.3 Other liabilities | 3,407,917 | 33,929,215 | 10,224,633 | 8,567,023 | 36,816,528 | 8,073,619 | 7,743,317 | 35,704,626 | 12,402,772 | 5,319,733 |
| Off-balance sheet "transactions" | | | | | | | | | | |
| C.1 Physically settled financial derivatives | | | | | | | | | | |
| - Long positions | 2,579 | 4,969,785 | 4,697,890 | 4,945,226 | 9,126,528 | 18,322,745 | 4,159,809 | 9,045,711 | 2,697,895 | - |
| - Short positions | 721 | 6,502,645 | 3,631,766 | 5,899,421 | 9,690,779 | 18,700,738 | 3,899,958 | 9,633,565 | 2,710,627 | - |
| C.2 Cash settled financial derivatives | | | | | | | | | | |
| - Long positions | 17,375,335 | 1,080,576 | 246,233 | 554,571 | 1,035,510 | 1,072,926 | 1,334,116 | 3,638,892 | 8,372,832 | 60,309 |
| - Short positions | 15,600,381 | 589,086 | 276,852 | 167,503 | 456,624 | 737,214 | 1,085,408 | 3,720,760 | 8,804,741 | 60,309 |
| C.3 Deposit to be received | | | | | | | | | | |
| - Long positions | - | 9,999,854 | - | 227,767 | 750,000 | - | - | - | - | - |
| - Short positions | - | 840,041 | 829,027 | 2,565,903 | 4,530,913 | 1,257,352 | 954,385 | - | - | - |
| C.4 Irrevocable commitments to disburse funds | | | | | | | | | | |
| - Long positions | 32,791,177 | 11,677,621 | 1,520,186 | 820,368 | 4,272,563 | 2,929,581 | 4,910,944 | 24,416,027 | 5,813,231 | 983,774 |
| - Short positions | 53,677,101 | 9,315,074 | 10,610 | 140,977 | 1,602,564 | 1,570,626 | 2,435,593 | 14,352,478 | 3,946,162 | 964,803 |
| C.5 Written guarantees | 633,262 | 742 | 1,544 | 52,000 | 47,479 | 69,419 | 196,284 | 1,017,977 | 541,584 | 1,472,161 |
| C.6 Financial guarantees received | 5,217,222 | 805 | 241 | 10,614 | 32,627 | 55,581 | 36,914 | 11,405,787 | 54,991,505 | 164,003 |
| C.7 Physically settled credit derivatives | | | | | | | | | | |
| - Long positions | - | - | - | - | 599,000 | 562,000 | 1,040,000 | 14,505,000 | 60,000 | - |
| - Short positions | - | - | 5,000 | - | 485,000 | 1,320,000 | 1,270,000 | 14,160,000 | 182,000 | - |
| C.8 Cash settled credit derivatives | | | | | | | | | | |
| - Long positions | - | - | - | - | - | 1,164,000 | 159,400 | 237,100 | 642,000 | - |
| - Short positions | - | - | - | - | - | 65,000 | 57,400 | 903,100 | 642,000 | - |

Part E - Information on risks and related risk management policies

1.2 Time breakdown by contractual residual maturity of financial assets and liabilities - Currency: other currencies

(€ '000)

| ITEMS/MATURITIES | AMOUNTS AS AT 12.31.2015 | | | | | | | | | |
|---|--------------------------|------------------|------------------|--------------------|-------------------|------------------|--------------------|-------------------|-------------------|----------------------|
| | ON DEMAND | 1 TO 7 DAYS | 7 TO 15 DAYS | 15 DAYS TO 1 MONTH | 1 TO 3 MONTHS | 3 TO 6 MONTHS | 6 MONTHS TO 1 YEAR | 1 TO 5 YEARS | OVER 5 YEARS | UNSPECIFIED MATURITY |
| On-balance sheet assets | 11,968,563 | 6,415,819 | 3,501,477 | 7,486,599 | 12,868,837 | 5,788,777 | 14,319,587 | 36,972,024 | 36,084,498 | 1,513,513 |
| A.1 Government securities | 114 | 41,991 | 5,004 | 897,689 | 239,208 | 386,271 | 2,445,094 | 5,251,862 | 4,037,793 | 12 |
| A.2 Other debt securities | 31,254 | 5,012 | 388,048 | 119,733 | 451,873 | 518,235 | 256,996 | 3,063,120 | 3,471,546 | 43,958 |
| A.3 Units in investment funds | 220,629 | - | - | - | - | - | - | - | - | 41,309 |
| A.4 Loans | 11,716,566 | 6,368,816 | 3,108,425 | 6,469,177 | 12,177,756 | 4,884,271 | 11,617,497 | 28,657,042 | 28,575,159 | 1,428,234 |
| - Banks | 5,595,610 | 3,840,984 | 2,271,108 | 407,059 | 7,041,453 | 712,515 | 415,442 | 190,512 | 581,565 | 2,450 |
| - Customers | 6,120,956 | 2,527,832 | 837,317 | 6,062,118 | 5,136,303 | 4,171,756 | 11,202,055 | 28,466,530 | 27,993,594 | 1,425,784 |
| On-balance sheet liabilities | 44,005,156 | 5,075,534 | 5,616,578 | 13,187,448 | 10,970,385 | 4,962,103 | 8,602,603 | 11,977,191 | 3,433,545 | 2,411,419 |
| B.1 Deposits and current accounts | 42,378,201 | 4,305,863 | 4,855,184 | 11,315,783 | 9,041,232 | 4,467,706 | 5,251,357 | 6,421,210 | 177,493 | - |
| - Banks | 2,420,240 | 652,890 | 755,407 | 1,317,123 | 309,121 | 187,015 | 141,636 | 379,072 | 372 | - |
| - Customers | 39,957,961 | 3,652,973 | 4,099,777 | 9,998,660 | 8,732,111 | 4,280,691 | 5,109,721 | 6,042,138 | 177,121 | - |
| B.2 Debt securities | 7,969 | 7,635 | 15,774 | 162,260 | 1,022,847 | 153,290 | 1,217,441 | 4,280,240 | 2,107,653 | 895,249 |
| B.3 Other liabilities | 1,618,986 | 762,036 | 745,620 | 1,709,405 | 906,306 | 341,107 | 2,133,805 | 1,275,741 | 1,148,399 | 1,516,170 |
| Off-balance sheet "transactions" | | | | | | | | | | |
| C.1 Physically settled financial derivatives | | | | | | | | | | |
| - Long positions | 169,962 | 6,290,634 | 5,618,224 | 8,649,512 | 14,468,649 | 11,546,657 | 4,414,378 | 7,273,542 | 2,385,203 | - |
| - Short positions | 157,450 | 5,109,118 | 6,384,907 | 7,396,201 | 13,334,260 | 10,973,691 | 5,034,076 | 7,995,014 | 2,851,493 | 1,102 |
| C.2 Cash settled financial derivatives | | | | | | | | | | |
| - Long positions | 1,141,374 | 469,468 | 559,860 | 1,987,156 | 1,071,496 | 1,465,943 | 3,324,719 | 7,152,512 | 4,317,697 | - |
| - Short positions | 1,373,200 | 959,736 | 514,176 | 2,398,966 | 1,658,634 | 1,796,292 | 3,851,362 | 7,114,472 | 3,868,561 | - |
| C.3 Deposit to be received | | | | | | | | | | |
| - Long positions | 9,724 | 3,640 | - | - | - | - | - | - | - | - |
| - Short positions | - | - | 459 | 8,650 | 493 | 3,554 | 209 | - | - | - |
| C.4 Irrevocable commitments to disburse funds | | | | | | | | | | |
| - Long positions | 6,277,835 | 53,774 | 32,101 | 453,614 | 10,468,343 | 1,269,292 | 2,487,091 | 4,046,549 | 1,446,646 | 17,692 |
| - Short positions | 9,386,601 | 313,459 | 31,905 | 170,933 | 10,180,825 | 888,155 | 2,360,715 | 4,006,499 | 1,309,516 | 23,814 |
| C.5 Written guarantees | 73,259 | 336 | 1,944 | 7,376 | 57,577 | 61,870 | 128,595 | 356,479 | 50,053 | - |
| C.6 Financial guarantees received | 366,091 | 250 | 5,529 | 7,649 | 74,543 | 115,993 | 43,367 | 2,922,059 | 5,239,166 | 91,489 |
| C.7 Physically settled credit derivatives | | | | | | | | | | |
| - Long positions | - | - | - | - | 851,847 | 793,000 | 824,000 | 9,442,000 | 72,000 | - |
| - Short positions | - | - | - | - | 982,847 | 1,213,000 | 1,153,000 | 9,352,000 | 95,000 | - |
| C.8 Cash settled credit derivatives | | | | | | | | | | |
| - Long positions | - | - | - | - | - | 142,000 | 147,000 | 165,000 | - | - |
| - Short positions | - | - | - | - | - | 142,000 | 101,000 | 206,000 | - | - |

Section 4 - Operational Risk

Qualitative information

A. General aspects, operational processes and methods for measuring operational risk

Operational risk

Operational risk is the risk of loss due to errors, infringements, interruptions, damages caused by internal processes or personnel or systems or caused by external events. This definition includes legal and compliance risks, but excludes strategic and reputational risk.

For example, losses arising from the following can be defined as operational: internal or external fraud, employment practices and workplace safety, client claims, products distribution, fines and penalties due to regulation breaches, damage to the company's physical assets, business disruption and system failures, process management.

Group operational risk framework

UniCredit group sets the operational risk management framework as a combination of policies and procedures for controlling, measuring and mitigating the operational risk of the Group and controlled entities.

The operational risk policies, applying to all Group entities, are common principles defining the roles of the company bodies, the operational risk management function as well as the relationship with other functions involved in operational risk monitoring and management.

The Parent company coordinates the Group entities according to the internal regulation and the Group operational risk control rulebook. Specific risk committees (Group Risk & Internal Control Committee, GALCO, Group Operational and Reputational Risk Committee) are set up to monitor risk exposure, mitigating actions and measurement and control methods.

The methodology for data classification and completeness verification, scenario analysis, risk indicators, reporting and capital at risk measurement is set by the Parent company Group Operational & Reputational Risks department and applies to all Group entities. A pivot element of the risk control framework is the operational risk management application, allowing the collection of the data required for operational risk control and capital measurement.

The compliance of the Group Operational risk control and measurement system with external regulations and Group standards is assessed through an internal validation process under the responsibility of the Group Internal Validation department of the Holding company and independent from the Group Operational & Reputational Risks department.

Since March 2008, the UniCredit group has used the AMA model (Advanced Measurement Approach) for calculating operational risk capital. The use of this method has been rolled out to the main entities of the Group.

Organizational structure

Senior Management is responsible for approving all aspects relating to the Group operational risk framework and verifying the adequacy of the measurement and control system and is regularly updated on changes to the risk profile and operational risk exposure, with support from the appropriate risk committees if required.

The "Group Operational & Reputational Risks Committee" is responsible for monitoring operational and reputational risks at Group level, evaluating incidents significantly affecting the overall operational and reputational risk profile, submitting to the "Group Risk & Internal Control Committee", for either approval or information, operational and reputational risk strategies, policies, guidelines, methodologies, operational losses trend monitoring based on operational expected losses forecast as well as regular reporting on operational and reputational risk portfolio.

The Committee is responsible for ensuring consistency in operational and reputational risk policies, methodologies and practices across Business Functions and Legal Entities. It controls and monitors the Group operational and reputational risk portfolio and risk mitigation actions.

The "Group Operational & Reputational Risk Committee", chaired by the Parent company's head of Group Risk Management, is made up of permanent and guest members. The list of participants of the Committee has been updated in 2014, also in the light of changes in the organizational structure of the Group.

Part E - Information on risks and related risk management policies

The "Group Operational & Reputational Risks Committee" meets with consulting and suggestion functions for submission to the "Group Risk & Internal Control Committee", functions/decision making Bodies/Legal Entities, for the following topics:

- Group risk appetite including capitalization targets and capital allocation criteria for Group operational risks;
- estimation model of expected operational losses for the Group and for the main Legal Entities basing on historical losses time series;
- initial approval and fundamental modifications of risk control and measurement systems for operational risk, including possible action plans, processes, IT and data quality requirements, supported by the validation reports;
- overall strategies for operational risk optimization, "Governance Guidelines" and general "Policies" for the management of Group operational risk;
- action plans to address possible critical findings related to risk control and measurement systems resulting from Group Internal Validation and Internal Audit activities, with regard to the internal control system and risk measurement;
- status update of relevant Basel 2 project activities and processes on operational risk topics;
- ICAAP topics on operational risks;
- yearly Regulatory Internal Validation Report on operational risk;
- advice on matter of operational risk, upon request of the Holding Company;

and for the following topics with reference to reputational risk:

- support, for specific reputational risk events, the crisis management capabilities and stakeholder communication, coherently with the Reputational Risk Management framework;
- advice on matter of reputational risk, upon request of the Holding Company functions/Bodies and Legal Entities;
- issue opinions, upon request of competent Committees, in case of doubt on the application of the reputational risk Global Rules, in order to evaluate the overall transaction;
- issue opinions to evaluate the reputational risk related to non-credit transactions identified by the Head of CIB Division.

The "Group Operational & Reputational Risks Committee" meets with approval function for the following topics:

- special operational and reputational risk policies;
- corrective actions for balancing Group operational risk positions, including planned mitigation actions within the expected operational losses defined by the competent Bodies;
- Group insurance strategies, including renewals, limits and deductibles;
- approval and following fundamental modifications of the methodologies for the measurement and control of operational risk, supported by the related validation reports.

The "Group Operational & Reputational Risks Committee" provides the "Group Risk & Internal Control Committee" with the following information:

- regular risk reports on operational losses, insurance recoveries, risk indicators trend, as well as, on back - testing and stress testing results, included the one addressed to the Regulatory Authorities (before the presentation to them);
- results of scenario analyses;
- results of the critical risk indicators analyses;
- relevant internal and external operational events occurred, significantly affecting the Group's portfolio;
- operational and reputational risk policies;
- corrective actions for balancing Group operational risk positions, including mitigation actions;
- Group insurance strategies, including renewals, limits and deductibles;
- methodologies for the measurement and control of operational risk;
- regular reports on reputational risks included the one addressed to Regulatory Authorities (before the presentation to them).

The "Group Operational & Reputational Risks Committee" receives from the relevant competent Committees:

- regular report on all transactions for which transaction inherent reputational risks, based on current reputational risk Group Rules, have been evaluated.

The Group Operational & Reputational Risks department reports to the head of Group Risk Management and supervises and manages the overall profile of the operational and reputational risks in the Group by defining the strategies, methodologies and forecast on expected operational losses.

The department has three organizational units:

- the Operational and Reputational Risk Oversight unit is responsible for defining the principles and rules for identification, assessment and control of operational risk and reputational risk (including operational risks bordering on credit risk and market risk and ICT risks), and monitoring their correct application by the Legal Entities;
- the Operational and Reputational Risk Strategies unit is responsible for defining operational risk strategies, defining expected operational losses and controlling actual expected operational losses trend as well as proposing the mitigation actions and monitoring their effectiveness;
- the Operational and Reputational Risk Analytics unit is responsible for defining risk capital measurement approaches, calculating operational risk capital and the corresponding economic capital, as well as conducting quantitative analysis of the Group's exposure to operational risk and reputational risk, and providing suitable reporting to the functions concerned.

The Operational Risk Management functions of the controlled entities provide specific operational risk training to staff, also with the use of intranet training programs, and are responsible for the correct implementation of the Group framework elements.

Internal validation process

In compliance with regulations, an internal validation process for the operational risk control and measurement system has been set up at the Parent Company and in the relevant Group Entities in order to verify the compliance with regulations and Group standards. This process is responsibility of Operational and Pillar II Risks Validation team, within the Group Internal Validation department.

Group methodologies for measuring and allocating the capital at risk and the IT system are validated at Parent Company level by the abovementioned function, while the implementation of the operational risk control and management system within the relevant Entities is analyzed by local Operational Risk Management functions with a self-assessment, following the technical instructions and policies issued by Group Internal Validation.

The results of the local assessments are annually verified by Group Internal Validation, which also performs additional analysis on data and documentation. Such evidences are the basis for the release of specific Non-Binding Opinions to the relevant subsidiaries. The local validation report, together with the opinion of Group Internal Validation and Internal Audit report are submitted to the Entities' competent governing bodies.

All the validation outcomes on the operational risk control and measurement system, both at Parent Company and controlled entities level, are annually consolidated within the annual validation report which, along with the annual Internal Audit report, is presented to the UniCredit Board of Directors. Eventually, the Board of Directors resolves on the Group system compliance with minimum regulatory requirements, also taking into consideration the related decisions taken by individual Governing Bodies of the controlled Legal Entities.

Periodical reporting on validation activities is submitted also to "Group Operational & Reputational Risks Committee".

Reporting

A reporting system has been developed to inform senior management and relevant control bodies on the Group operational risk exposure and the risk mitigation actions.

In particular, monthly updates are provided on operational losses, quarterly updates are provided on capital-at-risk estimates, the main initiatives undertaken to mitigate operational risk in the various business areas, operational losses suffered in the credit linked processes ("cross-credit" losses). Furthermore the validation results are submitted to the attention of the Group Operational & Reputational Risk Committee.

Operational risk management and mitigation

Operational risk management exploits process reengineering to reduce the risk exposure and insurance policies management, defining proper deductibles and policies limits. Regularly tested business continuity plans assure sound operational risk management in case of interruption of main business services.

In the Legal entities, the Risk Committee (or other bodies in accordance to local regulations) reviews risks tracked by the Operational Risk functions with the support of functions involved in daily operational risk control, and monitors the risk mitigation initiatives.

Risk capital measurement and allocation mechanism

UniCredit developed an internal model for measuring the capital requirements. The system for measuring operational risk is based on internal loss data, external loss data, scenario loss data and risk indicators.

Capital at risk is calculated per risk class. For each risk class, severity and frequency of loss data are separately estimated to obtain the annual loss distribution through simulation, considering also insurance coverage. The severity distribution is estimated on internal, external and scenario loss data, while the frequency distribution is determined using only the internal data. An adjustment for key operational risk indicators is applied to each risk class. Annual loss distributions of each risk class are aggregated through a copula functions based method. Capital at risk is calculated at a confidence level of 99.9% on the overall loss distribution for regulatory purposes and at a confidence level of 99.93% for economic capital purposes.

Through an allocation mechanism, the individual Legal Entities' capital requirements are identified, reflecting the Entities' risk exposure.

Part E - Information on risks and related risk management policies

B. Legal Risks

UniCredit S.p.A. and other UniCredit group companies are involved in numerous legal proceedings (which include commercial disputes, adversarial regulatory matters and investigations). From time to time, past and present directors, officers and employees may be involved in civil and/or criminal proceedings, the details of which the UniCredit group may not lawfully know about or communicate.

The Group is also required to deal appropriately with various legal and regulatory requirements in relation to issues such as conflicts of interest, ethical issues, anti-money laundering laws, US and international sanctions, client assets, competition law, privacy and information security rules and others. Actual or alleged failure to do so may lead, and in certain instances has led, to additional litigation and investigations and subjects the Group to damages claims, regulatory fines, other penalties and/or reputational damage. In addition, one or more Group companies and/or their current and/or former directors is subject to investigations by the relevant supervisory or prosecutorial authority in a number of countries in which it operates. These include investigations relating to aspects of systems and controls and instances of actual and potential regulatory infringement by the relevant Group companies and/or its clients. Given the nature of the Group's business and the reorganization of the Group over time there is a risk that claims or matters that initially involve one Group company may affect or involve other Group entities.

In many cases, there is substantial uncertainty regarding the outcome of the proceedings and the amount of any possible losses. These cases include criminal proceedings, administrative proceedings brought by the relevant supervisory or prosecution authority and claims in which the petitioner has not specifically quantified the penalties requested (for example, in lawsuits in the United States). In such cases, given the impossibility of predicting possible outcomes and estimating losses (if any) in a reliable manner, no provisions have been made. However, where it is possible to reliably estimate the amount of possible losses and the loss is considered likely, provisions have been made in the financial statements based on the circumstances and consistent with international accounting standards (IAS).

To provide for possible liabilities and costs that may result from pending legal proceedings (excluding labour law, tax cases and credit recovery actions), the UniCredit group has set aside a provision for risks and charges of €692 million as at December 31, 2015. The estimate for reasonably possible liabilities and this provision are based upon currently available information but, given the numerous uncertainties inherent in legal proceedings, involve significant elements of judgment. In some cases it is not possible to form a reliable estimate, for example where proceedings have not yet been initiated or where there are sufficient legal and factual uncertainties to make any estimate speculative. Therefore, it is possible that this provision may not be sufficient to entirely meet the legal costs and the fines and penalties that may result from pending legal actions, and the actual costs of resolving pending matters may prove to be substantially higher.

Consequently it cannot be excluded that an unfavourable outcome of such legal proceedings or such investigations may have a negative impact on the results of the UniCredit group and/or its financial situation.

Set out below is a summary of information relating to matters involving the UniCredit group which are not considered groundless or in the ordinary course.

This section also describes pending proceedings against UniCredit S.p.A. and/or other companies of the UniCredit group and/or employees (even former employees) that UniCredit considers relevant and which, at present, are not characterised by a defined claim or for which the respective claim cannot be quantified.

Unless expressly mentioned below, labour law, tax and credit recovery claims are excluded from this section and are described elsewhere in the notes.

In accordance with IAS37 information which would seriously prejudice the relevant company's position in the dispute may be omitted.

Madoff

Background

UniCredit S.p.A. and various of its direct and indirect subsidiaries have been sued or investigated in the wake of a Ponzi scheme perpetrated by Bernard L. Madoff ("Madoff") through his company Bernard L. Madoff Investment Securities LLC ("BLMIS"), which was exposed in December 2008. Madoff and BLMIS and the UniCredit S.p.A. group of companies were principally connected as follows:

- The Alternative Investments division of Pioneer ("PAI"), an indirect subsidiary of UniCredit S.p.A., was investment manager and/or investment adviser for the Primeo funds (including the Primeo Fund Ltd (now in Official Liquidation) ("Primeo")) and other non-U.S. funds-of-funds that had invested in other non-U.S. funds with accounts at BLMIS.
- Before PAI's involvement with Primeo, BA Worldwide Fund Management Ltd ("BAWFM"), an indirect subsidiary of UniCredit Bank Austria AG ("BA"), had been Primeo's investment adviser. BAWFM also performed for some time investment advisory functions for Thema International Fund plc ("Thema"), a non-U.S. fund that had an account at BLMIS.
- Some BA customers purchased shares in Primeo funds that were held in their accounts at BA.
- BA owned a 25% stake in Bank Medici AG ("Bank Medici"), a defendant in certain proceedings described below.
- BA acted in Austria as the "prospectus controller" under Austrian law in respect of Primeo and the Herald Fund SPC ("Herald"), a non-U.S. fund that had an account at BLMIS.
- UniCredit Bank AG (then Hypo - und Vereinsbank AG ("HVB")) issued notes whose return was to be calculated by reference to the performance of a synthetic hypothetical investment in Primeo.

Proceedings in the United States

Purported Class Actions

UniCredit S.p.A., BA, PAI and Pioneer Global Asset Management S.p.A. ("PGAM"), a UniCredit S.p.A. subsidiary, were named among some 70 defendants in three putative class action lawsuits filed in the United States District Court for the Southern District of New York (the "Southern District") between January and March 2009 by purported representatives of investors in the **Herald** funds, the **Primeo** fund and the **Thema** funds, which were invested, either directly or indirectly, in BLMIS. Plaintiffs principally alleged that the defendants should have discovered Madoff's fraud. The Herald case asserted violations of the United States Racketeer Influenced and Corrupt Organizations Act ("RICO"), demanding some \$2 billion in damages, which plaintiffs sought to treble under **RICO**. Plaintiffs in the three cases also sought damages in unspecified amounts (other than under RICO, as noted above) and other relief.

On November 29, 2011, the Southern District dismissed all three purported class actions on grounds, with respect to UniCredit S.p.A., PGAM, PAI and BA, that the United States was not a convenient forum for resolution of plaintiffs' claims. That decision was upheld on appeal by the United States Court of Appeals for the Second Circuit (the "**Second Circuit**"), and the United States Supreme Court (the "**Supreme Court**") denied the Thema and Herald plaintiffs' petition for review of that decision. All appeals have now been exhausted.

Claims by the SIPA Trustee

In December of 2008, a bankruptcy administrator (the "**SIPA Trustee**") for the liquidation of BLMIS was appointed in accordance with the U.S. Securities Investor Protection Act of 1970 ("**SIPA**"). In December 2010, the SIPA Trustee filed two cases (the "**HSBC**" and the "**Kohn**" case, respectively) in the United States Bankruptcy Court in the Southern District of New York (the "**Bankruptcy Court**") against several dozen defendants, including UniCredit S.p.A., PAI, BA, PGAM, BAWFM, Bank Austria Cayman Islands and certain currently or formerly affiliated persons, as well as Bank Medici. Both cases were later removed to the non-bankruptcy federal trial court, i.e., the Southern District.

Kohn Case

In the Kohn case, the SIPA Trustee made claims against more than 70 defendants, including UniCredit S.p.A., BA, PGAM, BAWFM, Bank Austria Cayman Islands, certain current or formerly affiliated persons, and Bank Medici. Three categories of claims were advanced: avoidance claims (commonly referred to as "claw-back" claims), common law claims and RICO claims. On November 26, 2014, the SIPA Trustee voluntarily dismissed without prejudice and effective immediately certain defendants (and all claims against them) from the Kohn case, including UniCredit S.p.A., BA, PGAM, BAWFM, Bank Austria Cayman Islands and the current or formerly affiliated persons. The case remains pending against certain other defendants not affiliated with UniCredit S.p.A. or its affiliated entities.

HSBC Case

In the HSBC case, the SIPA Trustee made claims against some 60 defendants, including UniCredit S.p.A., BA, BAWFM, PAI, certain current or formerly affiliated persons, and Bank Medici. In this case, the SIPA Trustee (i) made "claw-back" claims against certain defendants on a joint and several basis, including the abovementioned, alleged to be in excess of \$2 billion and (ii) sought unspecified amounts (said to exceed several billion dollars) for common law claims, including aiding and abetting BLMIS's breach of fiduciary duty and BLMIS's fraud.

The common law claims were dismissed by the Southern District on July 28, 2011. That decision was upheld on appeal by the Second Circuit. A further request for review by the Supreme Court was rejected and no further appeals are pending.

The avoidance claims against BAWFM and Bank Medici remain pending in the Bankruptcy Court. They are currently subject to a motion that they be dismissed pursuant to a ruling that such avoidance claims cannot be made in respect of transfers outside the United States between foreign transferors and foreign transferees because the relevant provisions of United States law do not apply extra-territorially.

On December 17, 2014, the Bankruptcy Court approved settlements the SIPA Trustee entered into with the Primeo funds and the Herald fund which the Trustee regarded as satisfying certain pending claw-back claims against UniCredit S.p.A., PAI and BA. Accordingly, the Trustee voluntarily dismissed with prejudice the avoidance claims against UniCredit S.p.A. and PAI, and voluntary dismissed without prejudice the avoidance claims against BA. Such dismissals were approved by the court on July 22, 2015.

The current or formerly affiliated persons named as defendants in the HSBC case have been omitted as defendants in the SIPA Trustee's proposed amended complaint that was submitted in the HSBC case on June 26, 2015, but which requires permission of the Bankruptcy Court to be filed. The current or formerly affiliated persons may have rights to indemnification from UniCredit S.p.A. and its affiliated entities.

Claim by SPV OSUS Ltd.

UniCredit S.p.A. and certain of its affiliates - BA, BAWFM, PAI - have been named as defendants, together with approximately 40 other defendants, in a lawsuit filed in the Supreme Court of the State of New York, County of New York, on December 12, 2014, by SPV OSUS Ltd. The complaint asserts common law based claims in connection with the Madoff Ponzi scheme, principally that defendants aided and abetted and/or knowingly participated in Madoff's scheme. The case is brought on behalf of investors in BLMIS and claims damages in an unspecified amount. The action filed by SPV OSUS Ltd. is in the initial stages.

Part E - Information on risks and related risk management policies

Proceedings Outside the United States

On July 22 2011, the Joint Official Liquidators of Primeo (the “**Primeo Liquidators**”) sued PAI in the Grand Court of the Cayman Islands, Financial Services Division. PAI and the Primeo Liquidators settled these claims.

Investors in the Primeo and Herald Madoff feeder funds have brought numerous civil proceedings in Austria, of which 132 with a claimed amount totaling €43.2 million plus interest remain. The claims in these proceedings are either that BA breached certain duties regarding its function as prospectus controller, or that BA improperly advised certain investors (directly or indirectly) to invest in those funds or a combination of these claims. The Austrian Supreme Court has issued 10 final decisions with respect to prospectus liability claims asserted in the legal proceedings. With respect to claims related to the Primeo feeder funds, all 8 final Austrian Supreme Court decisions have been in favour of BA. With respect to the Herald feeder funds, the Austrian Supreme Court has ruled three times with respect to prospectus liability, once in favour of BA and twice in favour of the claimant. The Austrian Supreme Court issued one further decision in favour of BA and remanded the Case to the Court of Appeal. At this stage, it is not possible to predict with certainty the impact of these decisions on the remaining Herald cases, and future rulings may be adverse to BA.

In respect of the Austrian civil proceedings pending as against BA related to Madoff's fraud, BA has made provisions for an amount considered appropriate to the current risk.

BA has been named as a defendant in criminal proceedings in Austria which concern the Madoff case. These complaints allege, amongst other things, that BA breached provisions of the Austrian Investment Fund Act as prospectus controller of the Primeo fund and certain tax issues. On the tax issues the tax authorities confirmed in a final report in April 2015 that all taxes had been correctly paid. The criminal proceedings are still at the pre-trial stage. In August 2015, the Public Prosecutor sent a questionnaire asking for a certain documents. The requested documents have been submitted.

HVB issued several tranches of notes whose potential return was to be calculated by reference to the performance of a synthetic hypothetical investment in the Primeo fund. The nominal value of the notes issued by HVB is around €27 million. Three legal proceedings have been commenced in Germany in connection with the issuance of said Primeo-linked notes, which named HVB as a defendant. In the first case, the court of appeal has dismissed the lawsuit and the German Federal Court of Justice has not allowed a further appeal. The second case has been abandoned by the plaintiff. The last case has been decided in favour of HVB at first instance and has been decided predominantly in favour of HVB but partially in favour of the plaintiffs by the court of appeal. This decision is not final and HVB has lodged an appeal against denial to leave to appeal in front of the German Federal Court of Justice.

Subpoenas and Investigations

UniCredit S.p.A. and several of its subsidiaries received subpoenas, orders and requests to produce information and documents from the United States Securities Exchange Commission, the U.S. Department of Justice and the SIPA Trustee in the United States, the Austrian Financial Market Authority, the Irish Supervisory Authority for financial markets and BaFin in Germany related to their respective investigations into Madoff's fraud. These subpoenas, orders and requests have been satisfied.

Similar such subpoenas, orders and requests may be received in the future by UniCredit S.p.A. its affiliates, and some of their employees or former employees, in the foregoing countries or in countries where proceedings related to Madoff investments are, or may in the future be, pending.

Certain Potential Consequences

In addition to the foregoing proceedings and investigations stemming from the Madoff case against UniCredit S.p.A., its subsidiaries and some of their respective employees and former employees, additional Madoff-related proceedings and/or investigations may be filed in the future in said countries or in other countries. Such potential future proceedings and/or investigations could be filed against UniCredit S.p.A., its subsidiaries, their respective employees and former employees or entities with which UniCredit S.p.A. is affiliated. The pending or future proceedings and/or investigations may have negative consequences for the UniCredit S.p.A. group of companies.

UniCredit S.p.A. and its subsidiaries intend to defend themselves vigorously against the Madoff-related claims and charges.

Save as described above, for the time being it is not possible to estimate reliably the timing and results of the various proceedings, nor determine the level of responsibility, if any responsibility exists. Presently, and save as described above, in compliance with international accounting standards, no provisions have been made for specific risks associated with Madoff disputes.

Alpine Holding GmbH

Alpine Holding GmbH (a limited liability company) undertook a bond offering in every year from 2010 to 2012. In 2010 and 2011, UniCredit Bank Austria AG acted as Joint Lead Manager, together with another bank. In June/July 2013, Alpine Holding GmbH and Alpine Bau GmbH became insolvent and insolvency proceedings began. Numerous bondholders then started to send letters to the banks involved in issuing the bonds, setting out their claims. Insofar as UniCredit Bank Austria AG is concerned, bondholders based their claims primarily on prospectus liability of the Joint Lead Managers; only in a minority of cases did they also claim misselling due to bad investment advice by the banks which sold the bonds to their customers. At this time, UniCredit Bank Austria AG, among other banks, has been named as defendant in civil proceedings initiated by investors including three class actions filed by the Federal Chamber of Labour (with the claimed amount totalling about € 21 million). The principal claim is prospectus liability. These civil proceedings are mainly pending in the first instance. No negative judgments have been issued so far against UniCredit Bank Austria AG. In three first-instance proceedings on the alleged prospectus liability of the Joint Lead Managers, the court dismissed the claim for want of prospectus causality; one of these judgments became final, while the two others were appealed. In addition to the foregoing proceedings against UniCredit Bank Austria AG stemming from the Alpine insolvency, additional Alpine-related actions have been threatened and may be filed in the future, *inter alia*, by investors and/or a consumer protection agency and/or the Chamber of Labour. The pending or future actions may have negative consequences for UniCredit Bank Austria AG. UniCredit Bank Austria AG intends to defend itself vigorously against these claims. At this stage, it is not possible to estimate reliably the timing and results of the various actions, nor determine the level of liability, if any.

Proceedings arising out of the purchase of UCB AG by UniCredit SpA and the related group reorganization

Proceedings in Germany challenging the validity of UCB AG shareholder resolutions

By resolutions adopted at UCB AG's Extraordinary Shareholders' Meeting of October 25, 2006 (the "**2006 EGM**"), various sale and purchase agreements were approved (the "**2006 Resolutions**"). Those agreements transferred (1) the shares held by UCB AG in BA and in HVB Bank Ukraine to UniCredit S.p.A. (2) the shares held by UCB AG in International Moscow Bank and AS UniCredit Bank Riga to BA and (3) the Vilnius and Tallin branches of UCB AG to AS UniCredit Bank Riga. In 2008, these resolutions were confirmed by a UCB AG Shareholders' Meeting (the "**2008 Resolutions**").

The validity of the 2006 Resolutions, as well as of the 2008 Resolutions, was challenged by several of UCB AG's former minority shareholders in two sets of proceedings in the German courts against UCB AG (the "**2006 Proceedings**" and the "**2008 Proceedings**") on the basis, *inter alia*, that the price paid for the various transactions was too low.

The 2008 Proceedings have now been settled. The 2006 proceedings, which were stayed pending the resolution of the 2008 proceedings, have revived and the challenges have been dismissed. Several minority shareholders have filed appeals against this dismissal. The 2006 Resolutions are valid and binding unless and until found void by a court of final instance.

Squeeze-out of UCB AG minority shareholders (Appraisal Proceedings)

Approximately 300 former minority shareholders of UCB AG filed a request to have a review of the price paid to them when they were squeezed out (Appraisal Proceedings). The dispute mainly concerns the valuation of UCB AG.

The first hearing took place on April 15, 2010. The proceedings are still pending in Germany and are expected to last for a number of years.

Squeeze-out of Bank Austria's minority shareholders

Certain former minority shareholders in Bank Austria initiated proceedings before the Commercial Court of Vienna claiming that the squeeze-out price paid to them was inadequate, and asking the Court to review the adequacy of the amount paid (Appraisal Proceedings).

The Commercial Court of Vienna has referred the case to a panel, called the "**Gremium**", to investigate the facts of the case in order to review the adequacy of the cash compensation. UniCredit, considering the nature of the valuation methods employed, continues to believe that the amount paid to the minority shareholders was adequate.

Should the parties fail to settle the matter, the Commercial Court will issue a decision (which is appealable), which could result in UniCredit S.p.A. having to pay additional cash compensation to the former shareholders.

Part E - Information on risks and related risk management policies

Financial Sanctions matters

Recently, violations of U.S. sanctions and certain US dollar payments practices have resulted in certain financial institutions entering into settlements and paying substantial fines and penalties to various U.S. authorities, including the U.S. Treasury Department's Office of Foreign Assets Control ("OFAC"), the U.S. Department of Justice ("DOJ"), the District Attorney for New York County ("NYDA"), the U.S. Federal Reserve ("Fed") and the New York Department of Financial Services ("DFS"), depending on the individual circumstances of each case. Certain companies in the UniCredit Group are cooperating with various U.S. authorities and are updating other relevant non U.S. authorities as appropriate. More specifically, in March 2011 UCB AG received a subpoena from the NYDA relating to historic transactions involving certain Iranian entities, designated by OFAC, and their affiliates. In June 2012, the DOJ opened an investigation of OFAC-related compliance by UCB AG and its subsidiaries more generally. In this context, UCB AG is conducting a voluntary investigation of its US dollar payments practices and its historic compliance with applicable U.S. financial sanctions, in the course of which certain historic non-transparent practices have been identified. UniCredit Bank Austria AG has independently initiated a voluntary investigation of its historic compliance with applicable U.S. financial sanctions and similarly has identified certain historic non-transparent practices. UniCredit S.p.A. is also in the process of conducting a voluntary review of its historic compliance with applicable U.S. financial sanctions. Each Bank is cooperating with various U.S. authorities and remediation activities are ongoing. It is possible that investigations into historic compliance practices may be extended to one or more of the other companies within the UniCredit group. The scope, duration and outcome of each review or investigation will depend on facts specific to the individual case. Although we cannot at this time determine the form, extent or the timing of any resolution with any relevant authorities, the investigation costs, remediation required and/or payment or other legal liability incurred could lead to cash outflows and could potentially have a material adverse effect on the net assets and net results of UniCredit S.p.A. (on a stand-alone and consolidated basis) and one or more individual Group entities in any particular period.

Proceedings related to claims for Withholding Tax Credits

In July 31, 2014, the Supervisory Board of UCB AG concluded its internal investigation into the so-called "cum-ex" transactions (the trading of equities around dividend dates and claims for withholding tax credits) at UCBAG. The findings of the Supervisory Board's investigation indicated that the Bank sustained losses due to certain past acts/omissions of individuals, and such Board has taken appropriate action. UniCredit S.p.A., UCB AG's parent company, supports the decisions taken by the Supervisory Board. UCB AG has also taken action to defend its interests.

In addition, UCB AG has been cooperating with Prosecutors in Frankfurt, Cologne and Munich who have been investigating offences that include possible tax evasion in connection with cum-ex transactions both for UCB AG's own book as well as for a former customer of UCB AG. Proceedings in Cologne against UCBAG and its former employees were closed in November 2015 by the payment by UCBAG of a fine of EUR 9.8 million. The other investigations by the Frankfurt Prosecutor and the Munich Prosecutor, including those against UCBAG under section 30 of the Administrative Offences Act (the "Ordnungswidrigkeitengesetz") are ongoing, and UCBAG will continue to cooperate with these Prosecutors. In relation to these matters, UCB AG could be subject to tax and interest claims, as well as further substantial penalties, administrative fines and profit or revenue claw backs. UCB AG is in communication with its relevant regulators regarding these matters.

Compound interest

In 2015 the number of claims for refunds/compensation for compound interest did not increase significantly. Specific appropriate provisions have been made for the risks associated with these claims.

Certain legal developments in CEE arising out of disputes relating to foreign currency loans

In Central and Eastern Europe, in the last decade, a significant number of customers took out loans and mortgages denominated in a foreign currency (FX). In a number of instances customers - or consumer associations acting on their behalf - have sought to renegotiate the terms of such FX loans and mortgages, including having the loan principal and associated interest payments redenominated in the local currency at the time the loan was taken out, and floating rates retrospectively changed to fixed rates. In addition, politicians in a number of countries are proposing or have implemented legislation that impacts FX loans. These developments have resulted in litigation against subsidiaries of UniCredit in a number of countries including Croatia, Hungary, Poland, Romania, Slovenia and Serbia. More specifically, in Croatia, Zagrebačka banka ("Zaba") successfully defended a challenge brought by a consumer association against the validity of FX loans, with the Supreme Court finding in April 2015 that FX loans, and the related currency clause were lawful. As the Court held that the variable interest rate clause was however in principle unfair, this has resulted in individual customers bringing lawsuits to challenge the validity of the interest charged. Following the implementation of a new law in Croatia in September 2015 which purported to rewrite the terms of FX loan contracts, a number of these lawsuits were withdrawn as customers took advantage of the benefits of the new law. Zaba is of the view that the law is unlawful and has challenged it before the Croatian Constitutional Court. The outcome of that challenge is awaited. In the interim, it is complying with the provisions of the new law. More specifically in Hungary, there was comprehensive legislation in 2014 requiring the compulsory conversion of foreign currency based retail home loans into forint based ones, as well as on the compensation banks had to pay to clients, with which the bank has complied. Some legacy litigation remains pending. At this time, it is not possible to reliably assess the ultimate impact of these developments, the timing of any final court decisions, how successful any litigation may ultimately be or what financial impact it or any associated legislative or regulatory initiatives, might ultimately have on the individual subsidiaries or the consolidated UniCredit group.

Derivatives Litigation

In the years preceding the 2007 financial crisis, financial institutions, including the companies of the UC group, entered into numerous derivatives contracts both with institutional and non-institutional investors. In Germany and Italy such derivative contracts have been challenged most notably by non-institutional investors where those contracts are out of the money. This affected the financial sector generally and is not specific to UniCredit and its group companies. It is impossible to assess the full impact of such legal challenges on the Group.

Medienfonds/closed end funds

Various UCB AG customers bought shares in a fund known as VIP Medienfonds 4 GmbH & Co. KG (“**Medienfonds**”).

UCB AG did not sell shares in the fund, but granted loans to all private investors for a part of the amount invested in the fund; moreover, to collateralize the fund, UCB AG assumed specific payment obligations of certain film distributors with respect to the fund.

When certain expected tax benefits associated with this type of investment were revoked, many investors brought various kinds of legal proceedings against UCB AG and others. The investors argue that UCB AG did not disclose to them the risk of the tax treatment being revoked and assert UCB AG, together with other parties, including the promoter of the fund, is responsible for the alleged errors in the prospectus used to market the fund. Additionally some plaintiffs invoke rights under German consumer protection laws.

The courts of first and second instance passed various sentences, of which several were unfavourable for UCB AG.

On December 30, 2011 The District Higher Court of Munich decided the issue relating to prospectus liability through a specific procedure pursuant to the Capital Markets Test Case Act (*Kapitalanleger-Musterverfahrensgesetz*). The Court stated that the prospectus was incorrect concerning the description of tax risks, loss risk and the fund’s forecast; the Court further held UCB AG liable along with the promoter of Medienfonds for such errors. UCB AG filed an appeal to the Federal Court. The Federal Court has now heard the appeal and remanded the matter back to the Higher Regional Court for consideration. A decision with respect to the question of UCB AG’s liability for the prospectus in this proceeding will affect only the few remaining pending cases since with the vast majority of the investors a general settlement has already been closed.

In a fiscal proceeding that the fund brought concerning the tax declaration of the fund for the fiscal year 2004, no final decision has been issued as to whether the tax benefits were rightfully revoked in the first place.

In addition to the above matter, UCB AG is defending lawsuits concerning other closed-end funds. The economic background of these lawsuits is often but not always linked to a modified view of the tax authorities with regard to tax benefits originally envisaged. Plaintiffs claim from UCB AG repayment of their capital investment in exchange for the respective shares in the fund.

With regard to a mutual fund investing in heating plants, a test case proceeding has been filed against UCB AG pursuant to the *Kapitalanleger-Musterverfahrensgesetz* (the “Capital Markets Test Case Act”). The Munich Higher Regional Court (*Oberlandesgericht*) has ordered that several court expert opinions be obtained in order to assess the question of an alleged prospectus liability.

UCB AG has made provisions which are, at present, deemed appropriate.

New Mexico CDO-Related Litigation

Claims brought or threatened by or on behalf of the state of New Mexico or any of its agencies or funds

In August 2006, the New Mexico Educational Retirement Board (ERB) and the New Mexico State Investment Council (SIC), both US state funds, invested \$90 million in Vanderbilt Financial, LLC (VF), a vehicle sponsored by Vanderbilt Capital Advisors, LLC (VCA). The purpose of VF was to invest in the equity tranche of various collateralized debt obligations (CDOs) managed primarily by VCA. The equity investments in VF, including those made by the ERB and SIC, became worthless. VF was later liquidated.

Beginning in 2009, several lawsuits were threatened or filed on behalf of the state of New Mexico, including by private parties who claimed a right to sue in a representative capacity. The suits relate to losses suffered by the ERB and/or SIC on their VF investments, with additional claims threatened in relation to further losses suffered by SIC on its earlier investments in other VCA-managed CDOs. The lawsuits allege fraud and kickback practices. Damages claimed in the filed lawsuits are computed based on multiples of the original investment, up to a total of \$365 million. In 2012, VCA reached an agreement in principle with the ERB, SIC and State of New Mexico to settle all claims brought or threatened by or on behalf of the state of New Mexico or any of its agencies or funds. The settlement is contingent on the court’s approval, but that process was temporarily delayed, and the original litigation was stayed, pending the determination by the New Mexico Supreme Court of a legal question in a lawsuit brought against a different set of defendants in other proceedings. In the interim, two related but largely duplicative suits have been dismissed. The New Mexico Supreme Court issued its ruling on the awaited legal question in June 2015 and in December 2015 VCA, the ERB, SIC, and the State of New Mexico renewed their request for court approval of the settlement. The Court is expected to hold a hearing on the matter no earlier than April 2016.

Part E - Information on risks and related risk management policies

Other litigations

In November 2011, Bruce Malott, the former chairman of the ERB, brought suit in New Mexico state court against persons allegedly involved with "pay to play" or kickback practices at the ERB, alleging damages to his reputation in earning capacity as a result of his association with the challenged practices. Among the defendants are Vanderbilt Capital Advisors LLC VF, PIM US and two former officers of VCA. No damages amount is specified, but Malott seeks treble damages and punitive damages (as applicable) in addition to any actual damages he might prove. In June 2013, Malott's claims were dismissed but with leave to replead. Malott filed a further amended complaint in August 2013 which, in October 2013, the defendants once again moved to dismiss. In May 2014, the Court dismissed the lawsuit again, this time with prejudice. Mallot has stated his intention to appeal the dismissal once motions by other defendants are also resolved.

Until April 2008, Standard Life Insurance Company of Indiana (SLICOI) was one of the asset management clients of Vanderbilt Capital Advisors, LLC (VCA). A different manager then took over. In December 2008, SLICOI failed and was placed into rehabilitation proceedings by the Indiana State Insurance Commissioner (ISIC). In 2010, ISIC filed a lawsuit in Indiana state court in the USA against the successor manager of SLICOI's portfolio, the directors of SLICOI's former parent company, and VCA, alleging against VCA and the successor manager claims for breach of contract, breach of fiduciary duty and violations of the Indiana state Securities Act. Against the directors, ISIC alleged breach of fiduciary duty. The case is still at first instance. Although the alleged damage has not been quantified in the complaint, at year end 2015, ISIC quantified the claimed damage as between \$98-348 million. The defendants deny all the claims.

Divania S.r.l.

In the first half of 2007, Divania S.r.l. (now in bankruptcy) ("Divania") filed a suit in the Court of Bari against UniCredit Banca d'Impresa S.p.A. (then UniCredit Corporate Banking S.p.A. and now UniCredit S.p.A.) alleging violations of law and regulation in relation to certain rate and currency derivative transactions created between January 2000 and May 2005 first by Credito Italiano S.p.A. and subsequently by UniCredit Banca d'Impresa S.p.A. (now UniCredit S.p.A.).

The petition requests that the contracts be declared non-existent, or failing that, null and void or to be cancelled or terminated and that UniCredit Banca d'Impresa S.p.A. (then UniCredit Corporate Banking S.p.A. and now UniCredit S.p.A.) pay the claimant a total of €276.6 million as well as legal fees and interest. It also seeks the nullification of a settlement the parties reached in 2005 under which Divania S.r.l had agreed to waive any claims in respect of the transactions.

UniCredit S.p.A. rejects Divania S.r.l.'s demands. Without prejudice to its rejection of liability, it maintains that the amount claimed has been calculated by aggregating all the debits made (for an amount much larger than the actual amount), without taking into account the credits received that significantly reduce the claimant's demands.

In 2010 the report of the Court named expert witness submitted a report which broadly confirms UniCredit's position stating that there was a loss on derivatives amounting to about €6,400,000 (which would increase to about €10,884,000 should the out-of-court settlement, challenged by the claimant, be judged unlawful and thus null and void). The expert opinion states that interest should be added in an amount between €4,137,000 (contractual rate) and €868,000 (legal rate). On September 29, 2014 the judges reserved their decision and, by a decision of February 2, 2015, the judge ordered that the Expert's Report be repeated. The matter was set down for a further hearing on 6 June 2016.

Another two lawsuits have also been filed by Divania, one for €68.9 million (which was subsequently increased up to €80.5 million ex Art.183 c.p.c.) and the second for €1.6 million; as for the first one the Court is expected to render its decision and, in respect of the second case, on November 26, 2015, the Court of Bari rejected the original claim of Divania, which was then pursued by the Trustee.

UniCredit S.p.A. has made a provision for an amount consistent with the risk of the lawsuit.

Valauret S.A.

In 2004, Valauret S.A. and Hughes de Lasteyrie du Saillant filed a civil claim for losses resulting from the drop in the Rhodia S.A. share price between 2002 and 2003, allegedly caused by earlier fraudulent actions by members of the company's board of directors and others.

BA (as successor to Creditanstalt) was joined as the fourteenth defendant in 2007 on the basis that Creditanstalt was banker to one of the defendants. Valauret S.A. is seeking damages of €129.8 million in addition to legal costs and Hughes de Lasteyrie du Saillant damages of €4.39 million.

In 2006, before the action was extended to BA, the civil proceedings were stayed following the opening of criminal proceedings by the French State that are ongoing. In December 2008, the civil proceedings were also stayed against BA.

In BA's opinion, the claim is groundless and no provisions have been made.

Brontos - criminal proceeding

On March 26, 2015, the Judge of the preliminary hearing of the Court of Rome ruled that there was no case to answer in respect of any of the defendants, including all current and former employees and representatives of UniCredit. On July 27, 2015 the public prosecutor filed an appeal before the Court of Cassation.

I Viaggi del Ventaglio Group (IVV)

In 2011 a lawsuit was filed with the Court of Milan against UniCredit S.p.A. by I Viaggi del Ventaglio de Mexico SA, SA Tonle and the bankruptcy trustee of I Viaggi del Ventaglio International SA ("IVVISA") for approximately €68 million. In 2014 two further lawsuits were filed with the Court of Milan by the bankruptcy trustee of IVV Holding srl and by the bankruptcy trustee of I Viaggi del Ventaglio S.p.A. for €48 million and €170 million, respectively. The three lawsuits are related. The first and third relate to allegedly unlawful conduct in relation to loans. The second relates to disputed derivative transactions. UniCredit SpA's view is that the claims appear to be groundless.

Lawsuit brought by "Paolo Bolici"

In May 2014, the company wholly owned by Paolo Bolici sued UniCredit SpA in the Court of Rome seeking the return of €12 million for compound interest (including alleged usury component) and €400 million for damages. Conclusions are being heard. The company then went bankrupt. UniCredit SpA's initial view is that no provisions are to be made.

Disposal by Nuova Compagnia di Partecipazioni S.p.A. ("NCP") of the business "oil"

With reference to the disposal by Nuova Compagnia di Partecipazioni S.p.A. ("NCP") of the business "oil" closed on November 28, 2014, the buyer Ludoil Energy S.r.l. ("Ludoil") had raised some claims about:

- the amount of working capital as of the date of disposal, requiring to integrate it;
- alleged environmental issues related to the plants of the entities disposed, considering insufficient the related provisions recognized before the disposal and objecting the legal effectiveness of the agreements.

With reference to such claims, the legal advisor that had assisted in the disposal transaction confirmed to NCP that, to date, there are no elements that make the potential liability pertaining to Ludoil's challenges to the contract's validity and the "refund of the investments made" probable or possible.

In addition, during 2015, in agreement with its legal advisor, NCP has appointed a group of expert on environmental matters and an independent accountant, in order to express an advice on the appropriateness of the financial statements of the related provisions, including their quantification. Both advices have confirmed that the requests are unfounded.

Finally, Ludoil has sent a letter dated February 1, 2016 asking for the cancellation of the original disposal contract. On this last request, the legal advisor of NCP has released an advice confirming that it is reasonable to consider unfounded the requests of cancellation of the disposal contract.

C. Risks arising from employment law cases

UniCredit is involved in employment law disputes. In general, provisions have been made for all employment law disputes to cover any potential disbursements and in any event UniCredit does not believe that any liabilities related to the outcome of the pending proceedings could have a significant impact on its economic and/or financial standing.

Lawsuits filed against UniCredit by members of the former Cassa di Risparmio di Roma Fund

Lawsuits have been brought against UniCredit by members of the former Cassa di Risparmio di Roma Fund. These lawsuits, having been won in earlier proceedings by UniCredit, hang on appeal cases brought before the relevant Courts of Appeal and the Court of Cassation (as applicable) in which the main claim is a request that the funding levels of the former Cassa di Risparmio di Roma Fund be restored and that the individual social security accounts of each member be assessed and quantified. With reference to the main claim, the relief sought is estimated at €384 million. No provisions were made as these actions are considered to be unfounded.

Part E - Information on risks and related risk management policies

D. Risks arising from tax disputes

In the previous financial statements, information was given on the service of a tax assessment notice relative to tax year 2009, relating to the alleged non-payment of withholding taxes on interest paid in relation to debt instruments issued to strengthen capital, with total taxes and ancillary expenses of approximately €40 million. The dispute was settled on May 18, 2015 through a tax settlement proposal for a total amount of €17.7 million. The dispute was settled by paying only the claimed taxes and interest, without applying the penalties as the Italian Revenue Agency expressly recognized the company's actions in good faith. Provisions of €17.6 million were made in 2014 for this claim.

In addition, during 2015 a tax audit report was served by the Italian Financial Police alleging the same violation referred to in the paragraph above, also for tax year 2010. Before the notice of assessment was serviced, the dispute was settled according to the same criteria used in 2009, through a tax settlement proposal, with payment of €17.8 million.

Eventually, the tax audit has been extended to the fiscal year 2014.

With reference to the tax periods 2011-2014, the audit is still ongoing. As at December 31, 2015, no notices have been served with claims for the these tax periods and therefore no such provisions have been made in the financial at December 31, 2015.

New pending cases

During the year UniCredit S.p.A. - on own account and in its capacity as the holding company - together with a number of Group Companies was served several notices of assessment totaling around €55 million.

The matters of particular significance include those served with regard to:

- registration tax allegedly due for the registration of the rulings that had settled a number of opposition proceedings regarding the liability status of the companies of the "Costanzo Group", totaling €23.3 million. The company has promptly submitted appeals against these notices. At the end of the first instance trials, two notices of assessment were cancelled, another four were partially cancelled and another notice is pending for examination. The total amount cancelled, albeit not definitively, amounts to €15.3 million;
- higher IRES for 2010 relating to Pioneer Investment Management SGR S.p.A. regarding transfer pricing disputes for an alleged total claim of €14.3 million in taxes and interest;
- higher IRES and IRAP taxes for 2010 and 2011 relating to FinecoBank S.p.A. for disputes pertaining to a number of costs deemed to be non-deductible, for a total amount of €8.3 million in taxes, penalties and interest;
- higher IRES for 2010 relating to UniCredit Factoring S.p.A. regarding alleged violations, mostly referred to issues relating to the accrual principle, with respect to write-downs of loans and receivables and deductions of losses on loans, for a total amount of €6.3 million in taxes, penalties and interest;
- higher VAT for 2010 relating to UniCredit Leasing S.p.A. regarding alleged non-deductibility of VAT on goods purchases, for a total claim of €1.8 million in taxes, penalties and interest;
- higher registration tax for 2013 relating to UniCredit S.p.A. regarding disputes over the alleged higher taxable value arising from the sale of a business unit, for a total claim of €0.8 million in taxes, penalties and interest;
- higher mortgage registration and Land Register taxes for 2013 relating to UniCredit S.p.A. regarding disputes over the calculation of the alleged value of a building complex purchased in 2013, for a total claim of €0.2 million in taxes and interest.

The necessary actions have been taken in regard to the notices detailed above, ensuring that they have been promptly appealed before the competent Tax Commissions and/or that reduced settlements have been requested where deemed appropriate.

Having assessed tax risks in relation to the nature of the disputes and considering the foremost jurisprudence the Company has decided, in relation to the matters set out above, to make provisions totaling €19.5 million, of which €15.1 million for the disputes for 2010 over the alleged failure to pay withholding tax on interest paid in relation to debt instruments issued to strengthen capital. As previously indicated, the amount equal to €15.1 million has been paid during the fiscal year.

Updates on pending proceedings and tax audits

In the previous year's financial statements, notices of assessment were reported for substitute tax on loans and registration tax, for a total of €22 million; The company has, in turn, promptly submitted appeals to the competent Tax Commissions and at the same time submitted a request for administrative cancellation to their offices. In 2015 the Tax Authorities cancelled, through an internal review, some of the disputed notices for assessment worth a total value of €9 million.

Notices of assessment served on UniCredit S.p.A. as the consolidating entity of Pioneer Investment Management SGR for the financial years 2008 and 2009, for around € 52.7 million. The company has promptly submitted appeals against these notices to the competent Tax Commissions. With first-instance proceedings pending, negotiations have been started to settle the disputes out of court both for the disputes relative to the aforesaid years and to 2007 (as referred to in the previous report). With reference to 2007, the litigation has been settled by Pioneer Investment Management SGR therefore, against a request equal to €35.5 million, the company paid €20.6 million.

As regards the additional notices served in the proceedings described in the previous report, the following information is provided:

- disputes for higher IRES tax and IRAP tax for 2009, allegedly due from Fineco Bank S.p.A. arising from the alleged non-deductibility of certain expenses. The company has submitted a tax settlement proposal and, subsequently, appealed to the competent tax commission. Settlement negotiations are currently under way;
- higher IRES and IRAP tax for 2009 relating to the merged companies UniCredit Banca di Roma S.p.A. and UniCredit Private Banking S.p.A, regarding transfer pricing disputes for a total claim of €1.1 million; These notices have been promptly challenged before the competent Tax Commissions and the resulting litigation is pending.

In 2015, the Court of Cassation issued a number of judgments favourable to the group relating to various notices of assessment whereby the Tax Authorities had challenged the failure to invoice transactions subject to VAT for the years 2000, 2001 and 2002. Against a total claim of €97 million, the rulings issued in 2015 have canceled assessments for about €65 million. Therefore, with respect to such assessments the company has no tax debts; for the remaining assessment the litigation is still pending in front of the Court of Cassation.

At December 31, 2014, total provisions for tax risks to cover disputes and audits amounted to over €105 million. As indicated above, €19.5 million of additional provisions were made during 2015, offset by uses and releases of the provision for tax risks totaling €40.5 million. As a result, at December 31, 2015 provisions total about €84 million.

Lastly, as regards the other Group Companies in Italy, the most important audit concluded in 2015 related to UniCredit Bank A.G. - Italian branch, and concerned a number of financial transactions carried out in 2011 as part of the normal performance of its activities. At the end of this audit, a claim of €0.24 million was raised for alleged failure to collect withholding tax. The company has now submitted its observations to the tax audit report.

Tax proceedings in Germany

See paragraph "Legal Risks".

E. Extrajudicial procedures

With reference to the extrajudicial procedure relating to Istituto per il Credito Sportivo (ICS), already disclosed in the last financial statements, please note that the Council of State, with a judgment dated September 21, 2015, confirmed the judgment of the Regional Administrative Court of Lazio, which had rejected the request to cancel the interministerial decree of March 6, 2013 concerning the cancellation of the Statute of the ICS 2005; UniCredit, together with other private shareholders, has decided not to submit further appeals difficult to sustain.

F. Carlo Tassara S.p.A. restructuring process

On December 23, 2013 Carlo Tassara ("Tassara") and the creditor banks signed the third amendment agreement on the moratorium on debt payments.

The purpose of this transaction is to allow the company to better enhance certain assets under disposal, whose proceeds will be used to pay its financial debts.

The main terms and conditions of the Amendment Agreement include:

- 1) the postponement of the final expiry of the agreements to December 31, 2016;
- 2) the appointment of the 9 members composing the Board of Directors, with 6 independent members in accordance with the new corporate governance;
- 3) the conversion of the creditor banks' exposures into Strumenti Finanziari Partecipativi ("SFP") for a total amount of €650 million. The SFP, which can be traded once the restructuring agreement expires, have no maturity date and have a priority over any classes of shares with respect to distribution of net income and reserves, as well as in case of liquidation of Carlo Tassara. The criteria to split the SFP among the banks was calculated taking into account the amount and the distribution of the unsecured debt and, for the difference, the uncovered portion of the secured debt. The value of the listed securities was determined on the basis of the 6-month average share price before the closing of the restructuring agreement;
- 4) the commitment of the creditor banks to subscribing additional SFP on a pro-rata basis if in the course of the plan material losses occur pursuant to article 2447 of the Italian Civil Code;
- 5) the commitment of the creditor banks to converting into SFP the residual credits that should remain in place after the disposal of all the available-for-sale assets of Carlo Tassara;
- 6) the business continuity of Carlo Tassara will be ensured by enterprises with historical links with the Valcamonica area.

The existing collateral (pledge on Intesa Sanpaolo, Eramet and Cattolica Assicurazioni shares) remained in place after the signing of the above-mentioned agreements. On December 27, 2013, following the fulfillment of the conditions precedent to the effectiveness of the third amendment agreement, the banks subscribed the SFP worth €650 million.

UniCredit subscribed for 63,131,974 SFP with a nominal value of €1.00 each and totaling €63 million, issued by Tassara pursuant to the resolution of the Extraordinary Meeting of December 23, 2013, and agreed to contemporaneously pay up these SFP by voluntarily offsetting a portion of its loans (nominal value) to Tassara totaling €63 million, reducing the Bank's overall exposure to Tassara.

Part E - Information on risks and related risk management policies

As a result of the above-mentioned offsetting, part of the Bank's loans to Tassara (€63 million) was paid off and the Company's outstanding debts to the Bank decreased, with effect from December 27, 2013, by €63 million.

On December 23, 2013, in compliance with the governance provisions, the members of Carlo Tassara S.p.A.'s new Board of Directors were appointed.

Overall, therefore, the proceeds received during 2014 by Carlo Tassara S.p.A. as a result of collections made (for securities and dividends), amounted to about €853 million.

In the first half of 2015 Tassara sold listed securities (pledged and not pledged as collateral) and collected dividends worth approximately €159 million, which includes the proceeds from the sale of the Intesa Sanpaolo shares (totaling €70 million) and A2A shares (pledged and not pledged as collateral) amounting to €84 million.

On May 30, 2015, the subsidiaries of Carlo Tassara, Alior Lux Sàrl and Alior Polka signed a preliminary agreement for the sale of the entire shareholding in Alior Bank SA to PZU, representing 25.3% of the Polish Bank's share capital.

The sale was carried out in three stages, two of which had already been partially completed during the second half of 2015, and the third expected by the end of the first half of 2016.

Based on the third amendment agreement on the moratorium on debt payments, following the sale of certain assets during 2015, in the first quarter of 2016 UniCredit S.p.A. shall increase its share of SFP amounting to No.326,419 thus reaching to hold a total of No.31,996,223, each with a face value of €1.00.

UniCredit S.p.A. credit exposure at December 31, 2015 amounted to approximately €91 million, which was a significant reduction compared to the €463 million at the end of 2013 and the €120 million at the end of 2014, against which impairment losses were recognized of €13 million (down compared to €91 million at December 31, 2013 and €28 million at December 31, 2014).

G. Other claims by customers

Supporting the business structures, the Compliance function oversees the regulatory environment evolution related to banking services and products in areas like transparency, financial services and anti- usury. Compliance as control function develops rules, check processes and procedures and monitor complaints trends.

Considering the regulatory complexity and interpretations not always homogeneous we created a risk fund to cope possible costs also whereas the complaints increase in the litigiousness.

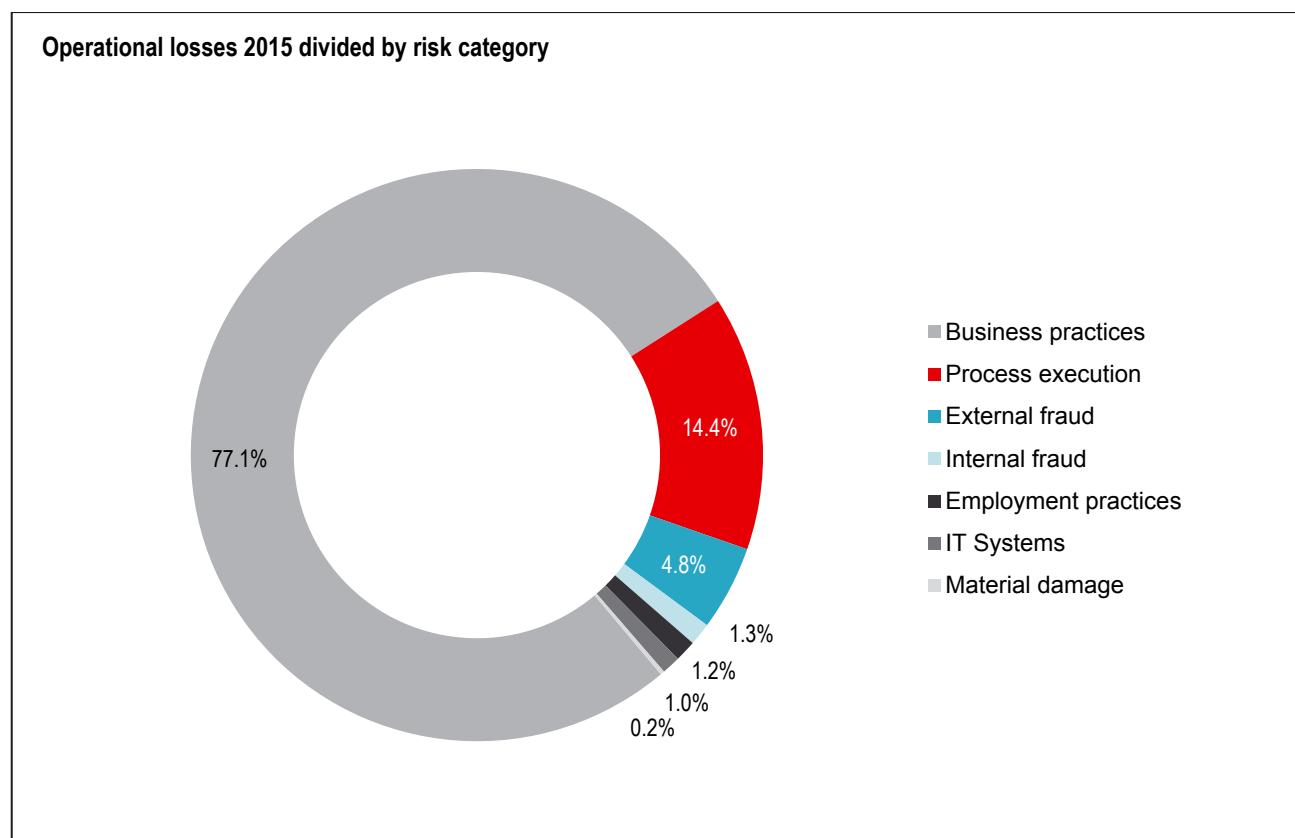
Considering interest rate market trends, contracts with clients are subject to monitoring with reference to loans with interest rate indexation to benchmarks that, reflecting prevailing market conditions, may have negative values.

Quantitative information

Detailed below is the percentage composition, by type of event, of operational risk sources as defined by the New Basel Capital Accord and acknowledged by the Regulations for the Prudential Supervision of Banks issued by Banca d'Italia in December 2013 (Circular No.285/2013 and following updates).

The major categories are as follows:

- internal fraud: losses owing to unauthorized activity, fraud, embezzlement or violation of laws, regulations or business directives that involve at least one internal member of the bank;
- external fraud: losses owing to fraud, embezzlement or violation of laws by subjects external to the bank;
- employment practices and workplace safety: losses arising from actions in breach of employment, health and workplace safety laws or agreements, from personal injury compensation payments or from cases of discrimination or failure to apply equal treatment;
- clients, products and professional practices: losses arising from non-fulfillment of professional obligations towards clients or from the nature or characteristics of the products or services provided;
- damage from external events: losses arising from external events, including natural disasters, acts of terrorism and vandalism;
- business disruption and system failures: losses owing to business disruption and system failures or interruptions;
- process management, execution and delivery: losses owing to operational or process management shortfalls, as well as losses arising from transactions with commercial counterparties, sellers and suppliers.



In 2015, the main source of operational risk was "Clients, products and business practices", a category which includes losses arising from the non-fulfillment of professional obligations towards clients or from the nature or characteristics of the products or services provided, as well as any sanctions for violating regulations. The second largest contribution to losses came from errors in process management, execution and delivery due to operational or process management shortfalls. There were also, in decreasing order, losses stemming from external fraud, internal fraud and employment practices. The residual risk categories were IT systems related problems and damage to physical assets from external events.

Part E - Information on risks and related risk management policies

Section 5 - Other Risks

The so-called Pillar 1 risk types (credit risk, market risk, operational risk, as described in dedicated chapters) are considered as primary risks, but there are others the Group considers to be significant which include:

- business risk;
- real estate risk;
- financial investment risk;
- strategic risk;
- reputational risk.

These risks are defined as follows.

Business Risk

Business risk is defined as adverse, unexpected changes in business volume and/or margins that are not due to credit, market and operational risks. Business risk can result, above all, from a serious deterioration in the market environment, changes in the competitive situation or customer behavior, but may also result from changes in the legal framework.

The exposure data used to calculate business risk are taken from the income statements of each Group Entity for which the risk is significant.

Volatility and correlation are derived from the relevant profit & loss reports.

Business risk is measured by Earnings at Risk (EaR), defined as the maximum annual loss with a confidence level set according to the rating target, over a one-year time horizon and assuming normal distribution of the risk drivers.

Business Risk is calculated on a quarterly basis for monitoring and for budgeting purposes according to planning time scheduling.

Real Estate Risk

Real estate risk is defined as the potential losses resulting from market value fluctuations of the Group's real estate portfolio, including real estate special purpose vehicles. It does not take into consideration properties held as collateral.

The relevant data for the real estate risk calculation include general information related to properties and area or regional price indexes for each property to enable calculation of volatility and correlation in the model.

The calculation of real estate risk estimates the maximum potential loss with a confidence level set according to the rating target over a one-year time horizon, using a variance-covariance approach and assuming normal distribution of the market values.

Real estate risk is calculated for monitoring purposes every six months and for budgeting purposes according to the timelines scheduled in the planning process.

Financial Investment Risk

Financial investment risk stems from the equity held in companies not included in the Group and not held in the trading book.

The relevant portfolio mainly includes listed and unlisted shares, derivatives with underlying equity, private equity, units of mutual, hedge and private equity funds.

For all Group equity positions, capital charges may be calculated using either a PD/LGD based approach or a market-based one. The PD/LGD approach is used for unlisted or listed but not liquid equities, including direct private equity holdings. The market-based approach is used for traded equities, equity hedges and all mutual, hedge and private equity funds through the mapping to market indexes.

The calculation of financial investment risk is based on the maximum potential loss, i.e. Value at Risk (VaR), with a confidence level set according to the rating target and over a one-year time horizon.

Financial investment risk is calculated quarterly for monitoring and for budgeting purposes according to the timelines scheduled in the planning process.

Strategic Risk

Strategic Risk is the risk of suffering potential losses due to decisions or radical changes in the business environment, improper implementation of decisions, lack of responsiveness to changes in the business environment, with negative impact on the risk profile and consequently on capital, earnings as well as the overall direction and scope of a bank on the long run.

UniCredit group has in place a dedicated Corporate Governance Structure - the system of rules and procedures that serve as guidelines for the conduct of the company in carrying out its duties to its stakeholders - that allows the management of Strategic risk at Group level.

It is generally accepted that Strategic Risk cannot be mitigated via capital charges. As a solution, in order to mitigate its strategic risk, UniCredit is strengthening internal risk culture. In this context, an important initiative was the launch of the "Risk Academy", with the aim of creating a center of risk education excellence for the whole Group.

Reputational Risk

UniCredit group defines Reputational Risk as the current or future risk of a loss or decline in profits or share value as a result of a negative perception of the bank's image by customers, counterparties, bank shareholders, investors or regulators.

Since 2010 UniCredit adopts the Group Reputational Risk Governance Guidelines, which aim at defining a general set of principles and rules for assessing and controlling reputational risk.

The reputational risk management is in charge to Group Operational & Reputational Risks Department of UniCredit S.p.A. and to dedicated functions within the Group companies.

Moreover, the setup of the Group Operational and Reputational Risk Committee ensures consistency in reputational risk policies, methodologies and practices across Divisions, Business Units and Legal Entities, controlling and monitoring the Group Reputational Risk portfolio. Furthermore the Transactional Credit Committees are in charge of evaluating possible reputational risks inherent transactions, on the basis of the current reputational risk guidelines and policies.

The current policies mitigating specific Reputational risk topics regard "Defense/Weapons Industry", "Nuclear Energy", "Mining", "Water Infrastructure (dam)" and "Coal fired power generation".

Eventually the Human Rights Commitment aims to identify and manage human rights risks and reduce potential human rights violations.

Risk Measurement Methods

Within the Internal Capital Adequacy Assessment Process (ICAAP) and in line with the proportionality principle defined in Pillar II of Basel II, the risk profile of the Group and the main material Legal Entities is assessed for all the Pillar 2 risk types.

Credit, market, operational, business, real estate and financial investment risks are therefore measured quantitatively, by:

- economic capital and aggregation as an input for internal capital; and
- stress tests.

On the other side, for small Legal Entities a synthetic approach (top down approach) is used, in which the book value changes of the entities are simulated using market risk-like methods.

The Internal Capital represents the capital needed to face the potential losses inherent in the Group's business activities and it takes into consideration all the Pillar 2 risk types identified by the Group and which are quantifiable in terms of Economic Capital: credit, market, operational, business, financial investment and real estate risks. The effect of the diversification between risk types is also calculated ('inter-risk diversification') together with the diversification effects at portfolio level ('intra-risk diversification'). In addition a capital add-on is calculated as prudential cushion in order to account for model uncertainty risk and the variability of the economic cycle.

The capital aggregation is performed using the Bayesian Copula approach with a one-year time horizon and a confidence level in line with the Group rating target. For control purposes, the Internal Capital is calculated quarterly or ad hoc if needed; it is also projected for budgeting purposes.

The multi-dimensional nature of risk makes it necessary to supplement the measurement of economic capital with stress testing, not only in order to estimate losses in certain scenarios, but also to assess their impacts in terms of capital requirements. Stress testing is a key risk management tool for the management of the relevant risks in order to assess the bank's vulnerability with respect to exceptional but plausible events, providing additional information to the monitoring activities.

Stress testing activities, consistently with regulatory requirements, are performed on the basis of a set of internally defined stress scenarios. The stress test activities also assess the capital requirements for the main regions where the Group is active, and are carried out at least twice a year.

The firm-wide stress test considers the various impacts of a given macro-economic scenario on all relevant risks. These scenarios are drawn analyzing both significant market events happened in the past and plausible worst-case events not yet occurred. This assessment allows to analyze the capital requirements of the Group in stressed conditions over a two year time horizon.

The output of the stress test is therefore, for each risk type and at aggregated level, a quantitative analysis of the capital requirements together with the calculations of the losses conditional on the selected stressed scenarios. In addition the total capital diversification benefit is also assessed.

The Group top management is involved in the ex-ante as well as the ex-post stress analysis in the following way:

- before the exercise is finalized, with a presentation regarding the selected scenarios and the underlying assumptions,
- after the exercise is finalized, with the disclosure of the results and a potential discussion of a contingency plan, if needed.

The adequacy of the risk measurement methodologies supporting the ICAAP, including stress testing and risk aggregation, is checked by internal validation.

Part E - Information on risks and related risk management policies

Under the corporate governance system, the Parent Company's Group Risk Management is responsible for the Group Economic and Internal Capital methodology development and their measurement, moreover the Parent Company is responsible to set and implement the Group related processes.

The "Group Rules", after the approval, are sent to relevant LEs for approval and implementation.

Top and emerging risks

In UniCredit, the management and monitoring of risks is based on a dynamic approach; Top Management is promptly informed on top risks and/or emerging risks through a strict monitoring process embedded in the risk assessment process.

The Risk Management identifies and estimates these risks and submits them regularly to senior/top management and Board of Directors which take the appropriate to manage and mitigate risks.

Over 2015, the Group paid particular attention to following kind of risks :

1. **Geopolitical Risks** existing in the areas where Unicredit operates, especially in **Russia** and **Turkey** and in the CEE countries led by nationalist Governments.
2. Risks stemming from **current Macroeconomic and Regulatory environments** and in particular:
 - a) Worldwide economic slowdown;
 - b) The rebalancing of Chinese economy;
 - c) Evolution of commodity prices;
 - d) Regulatory developments affecting Group profitability.
 - e) Swiss Franc

1. Geopolitical Risks

In regions such as Russia and Turkey, the weakness of its economy is closely related to the political and social turbulences that currently exist:

In **Russia** the instability of the current geopolitical environment - especially considering the lack of substantial progress in the stabilization of the eastern regions of Ukraine, the extension of the European Union sanctions, the recent military intervention in Syria and growing tensions with Turkey - will continue to affect the economy (worsened by current dropping oil price). The outcomes have been the ruble depreciation, a double-digit drop in private consumption and a worsening of the overall inflation, generating an adverse effect for Russian economy.

In order to mitigate the related risks, UniCredit has been ruling new flows origination to preserve the quality of the portfolio and turning towards Tier1 customers, therefore shrinking retail growth offset by a more selective growth in corporate portfolio. This approach has implied the selection of "natural-hedged" corporations, ie those trading through USD or EUR FX (focusing on large domestic export driven and international corporations holding robust credit indicators).

In **Turkey**, amplified political uncertainty for most of 2015 dented the confidence of the market towards the Country, impacting the economy growth and leading to the currency weakening as well as to a spread increase of its bonds. The AKP's victory in the 2015 November elections has removed much of the political uncertainty for the near future, improving the outlook and market confidence that will likely help stimulating growth.

In light of this situation and volatility of currency over 2015, UniCredit has focused its own strategy to mitigate the risks on big commercial corporate firms, following a selective underwriting approach with a focus on specific sectors. Particular attention has been dedicated on companies' cash flow generation capacity and on the increase of tangible collateral ratio for high risky customers.

The growing number of nationalist Governments in several **CEE Countries** (e.g. Hungary, Slovakia) and political uncertainties in Croatia increased instability in the area, mainly characterized by Governments more confrontational towards the European Union and by a deteriorating one business environment for the foreign investors (e.g. sectorial discriminatory taxation on banking sector in Poland).

2. Current Macroeconomic and Regulatory environments

The key sources of uncertainty, both in terms of macroeconomic scenario and regulatory developments impacting the financial industry, pertain the following aspects:

a. Worldwide economic slowdown

The international environment is becoming more uncertain and global growth remains moderate: growth in advanced economies in the 2015 remained modest (slight recovery in the euro area, return to positive growth in Japan, and a steady recovery only in the United States, supported by lower energy prices) while for most emerging market economies, external conditions are becoming more difficult.

Financial market volatility rose sharply over the year, with declining commodity prices and downward pressure on many emerging market currencies. Capital inflows have slowed, and the liftoff of U.S. policy rates from the zero lower bound is likely to herald some further tightening of external financial conditions.

Also in China the growth is slow down so far broadly in line with forecasts but its cross-border effects appear larger than previously envisaged. This is reflected in weakening commodity prices (especially those for metals) and weak exports to China.

b. The rebalancing of Chinese economy

China's extraordinary growth rate of the last two decades, driven by heavy investments in public infrastructure, is likely no longer sustainable, mainly due to the slowdown of key sectors: (i) manufacturing sector, contributing for around 59% to the Chinese GDP; (ii) housing sector, accounting for between 25% and 30% of China's GDP, and (iii) steel sector, which is particularly relevant since China is the world largest producer of steel. In the medium to longer term, China will likely face significant challenges and a further slowdown of the economy would have global spillovers both through a reduction of investments and trade exchange, and in terms of limited investors' confidence

c. Evolution in Commodity prices

During all 2015, commodity prices continued their declining trend started in June 14, reaching their worst levels from 2008: energy prices have declined sharply due to oil and metals dropping prices.

These price trends are of particular concern, given the possibility of sharp price spikes which, depending on their duration, could substantially lower real incomes and demand in importers.

Lower prices, also, led to significant financial stress, defaults, and broad contagion among commodity exporters, the negative impact on activity in these economies would be larger.

UniCredit Group is exposed directly towards the commodity system by ca. 4% of Group Exposure at Default with limited exposure towards Commodity Trading companies.

Looking forward, the 2016 Outlook for Oil and metals prices are expected to remain low while Agricultural prices are expected to slightly increase.

d. Regulatory development

A regulatory more demanding environment for financial industry has been shaped in the last few years as well as a greater supervisory focus on risk management.

Regulatory changes could affect the profitability and Capital adequacy of both the Group as a whole and of some or all of its subsidiaries. The most important expected changes are:

- IFRS9 framework: following the evolution of the regulatory framework, strengthening capital requirements (Basel III), the provision policies are moving towards a new impairment model based on the Expected Loss (EL) instead of the Incurred Loss. This new framework could lead to greater provisions caused by more sophisticated methodologies which will consider "forward looking" information", as well as macroeconomic factors;
- Consequences of sovereign risk removal limitations: there are ongoing discussions among the Regulators at both International and European level to address the preferential treatment of Sovereign exposure in the Banking Book, mainly focusing on removing zero risk weights and/or introducing concentration limits. These kind of changes could affect the Capital adequacy, increasing the Risk Weighted Assets;
- New Regulations could potentially affect the Group: there are, also, other regulations that could impact in the future the capital and profitability structure's Group. Beyond the introduction of G-SIFI Capital Buffer (introduction of the new mandatory requirements) there are rules still being defined at international level such as higher risk weights through harmonization and greater use of standard risk models; higher risk weights in the trading book; TLAC i.e. much higher level of equity or bail-in securities that will raise the cost of capital.

e. Swiss Franc

In UniCredit Group, Swiss Franc-denominated exposure (CHF) is approximately €13.3 billion⁽¹⁶⁾ (gross value), decreasing of about 2.5 billion vis à vis December 2014 and being mainly concentrated in Austria (11.0 billion), Poland (1.1 billion) and CEE (1.2 billion).

Higher volumes are concentrated in Austria where this portfolio is closely monitored and where a strategy aimed at reducing the exposure is in place (-1.6 billion euro at last survey).

The higher risks and negative implications in terms of credit quality, taking into account regulatory developments are potentially more significant in CEE.

- With reference to Croatia, as of September 30, 2015 an amendment to the Croatian Law on Consumer Credit and to Law on Credit Institutions came into force, forcing the banking sector to place borrowers of CHF loans in the same position that they would have been if they had their loans, from inception, denominated in Euro (or denominated in HRK with currency clauses linking payments to Euro). Resulting losses in 2015 due to the conversion of loans into Euro resulted in one-off loan loss provisions in Croatia for -€204,1 million.
- With reference to Poland, since 2003 Bank Pekao S.A. has not granted CHF loans for individuals and almost the entire portfolio of CHF loans for individuals was granted before August 2006 by Bank BPH S.A. and then taken over by Bank Pekao S.A. as a result of the merger. Proposals for restructuring of CHF mortgage loans for individuals have been proposed recently, including the President's draft of the act on the restoration of the equality of parties of certain loan agreements. The proposed solutions are currently under discussion and may change significantly. Therefore, at the moment, the Group is not able to reliably estimate the impact of the proposed solutions on the financial statements. Net book value of loans denominated in CHF and indexed to CHF is respectively €223 million (PLN 952 million) and €875 million (PLN 3,730 million).

(16) Data as of December 2015

Part F - Consolidated Shareholders' Equity

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Notes:

The document "Disclosure by Institutions" (Pillar III of Basel 3) is published on UniCredit group's website (<https://www.unicreditgroup.eu/it/investors/third-pillar-basel-two-and-three.html>) according to the deadline defined in the relevant regulations.

Please note that the disclosures to be provided by the systemically important banks were published on the UniCredit group's website according to the deadline defined in the relevant regulations (www.unicreditgroup.eu).

Part F - Consolidated Shareholders' Equity

Section 1 - Consolidated Shareholders' Equity

A. Qualitative information

The UniCredit group has made a priority of capital management and allocation on the basis of the risk assumed in order to expand the Group's operations and create value. These activities are part of the Group planning and monitoring process and comprise:

- planning and budgeting processes:
 - proposals as to risk propensity and capitalization objectives;
 - analysis of risk associated with value drivers and allocation of capital to business areas and units;
 - assignment of risk-adjusted performance objectives;
 - analysis of the impact on the Group's value and the creation of value for shareholders;
 - preparation and proposal of the equity plan and dividend policy;
- monitoring processes:
 - analysis of performance achieved at Group and business unit level and preparation of management reports for internal and external use;
 - analysis and monitoring of limits;
 - analysis and performance monitoring of the capital ratios of the Group and individual companies.

The Group has set itself the goal of generating income in excess of that necessary to remunerate risk (cost of equity), and thus of creating value for its shareholders by allocating capital to the various business areas and business units on the basis of specific risk profiles. In support of planning and monitoring processes, the Group has adopted a methodology based on risk-adjusted performance measurement (Rapm) which provides a number of indicators that combine and summarize the operating, financial and risk variables to be considered.

Capital and its allocation are therefore extremely important in defining strategies, since on the one hand it represents the shareholders' investment in the Group which must be adequately remunerated, on the other hand it is a scarce resource on which there are external limitations imposed by regulatory provisions.

The definitions of capital used in the allocation process are as follows:

- Risk or employed capital: This is the equity component provided by shareholders (employed capital) for which a return that is greater than or equal to expectations (cost of equity) must be provided;
- Capital at risk: This is the portion of capital and reserves that is used (the budgeted amount or allocated capital) or was used to cover (at period end - absorbed capital) risks assumed to pursue the objective of creating value.

If capital at risk is measured using risk management methods, it is defined as economic capital, if it is measured using regulatory provisions, it is defined as regulatory capital.

Economic capital and regulatory capital differ in terms of their definition and the categories of risk covered. The former is based on the actual measurement of exposure assumed, while the latter is based on schedules specified in regulatory provisions.

Economic capital is set at a level that will cover adverse events with a high level of probability, while regulatory capital is quantified on the basis of a CET1 target ratio in line with that of major international banking groups and taking into account the impacts of the supervisory regulations in force or that will be adopted (CRR, Global Systemically Important Financial Institutions: G-SIFIs, etc.).

The process of capital allocation is based on a "dual track" logic, considering both economic capital, measured through the full evaluation of risks by risk management models, and regulatory capital, quantified applying internal capitalization targets to regulatory capital requirements.

The purpose of the capital management function performed by the Capital Management unit of Planning and Capital Management is to define the target level of capitalization for the Group and its companies in line with supervisory regulations and the propensity for risk. UniCredit group has identified a Fully Loaded Common Equity Tier 1 Ratio Target equal to 11.5% as of 2018, as communicated in November 2015 within the Strategic Plan 2018. The Strategic Plan defines the referring macroeconomic scenario, the Group strategic guidelines and the main economic and financial targets as well as dividend payout assumptions coherent with the Common Equity Tier 1 Ratio Target.

The complete Strategic Plan presentation is available in the Group site, in the section regarding the results of the third quarter of 2015 (https://www.unicreditgroup.eu/content/dam/unicreditgroup/documents/en/investors/group-results/2015/3Q15/UCI_strategic_plan.pdf).

Capital is managed dynamically: the Capital Management unit prepares the equity plan and monitors capital ratios for regulatory purposes.

On the one hand, monitoring is carried out in relation to shareholders' equity, for both accounting and regulatory purposes (Common Equity Tier 1, Additional Tier 1 and Tier 2 Capital), and on the other hand, in relation to the planning and performance of risk-weighted assets (RWAs).

The dynamic management approach is aimed at identifying the investment and capital-raising instruments (ordinary shares and other equity instruments) that are most suitable for achieving the Group's goals. If there is a capital shortfall, the gaps to be filled and capital generation measures are indicated, and their cost and efficiency are measured using RAPM. In this context, value analysis is enhanced by the joint role played by the Capital Management unit in the areas of regulatory, accounting, financial, tax-related, risk management and other aspects and the changing regulations⁽¹⁷⁾ affecting these aspects so that an assessment and all necessary instructions can be given to other Group HQ areas or the companies asked to perform these tasks.

(17) E.g. Basel 2/3, IAS/IFRS etc.

B. Quantitative information

B.1 Consolidated Shareholders' Equity: breakdown by type of company

(€ '000)

| NET EQUITY ITEMS | BANKING GROUP | AMOUNTS AS AT 12.31.2015 | | | CONSOLIDATION ADJUSTMENTS AND ELIMINATIONS | TOTAL |
|--|---------------|--------------------------|--------------------|-----------|---|-------------|
| | | INSURANCE COMPANIES | OTHER COMPANIES | | | |
| Share Capital | 20,704,591 | - | 39,182 | (13,350) | | 20,730,423 |
| Share premium reserve | 17,220,372 | - | 13,333 | (8) | | 17,233,697 |
| Reserves | 15,622,999 | 14,785 | 384,490 | (422,150) | | 15,600,124 |
| Equity instruments | 1,888,463 | - | - | - | | 1,888,463 |
| Treasury shares | (11,152) | - | - | - | | (11,152) |
| Revaluation reserves | (4,001,390) | 61,430 | (1,133,699) | 1,071,679 | | (4,001,980) |
| - Available for sale financial assets | 1,894,771 | - | 2 | 27,475 | | 1,922,248 |
| - Property, plant and equipment | - | - | - | - | | - |
| - Intangible assets | - | - | - | - | | - |
| - Hedges of foreing investments | - | - | - | - | | - |
| - Cash-flow hedge | 498,170 | - | 1 | (34,537) | | 463,634 |
| - Exchange difference | (4,575,602) | - | - | 1,248,244 | | (3,327,358) |
| - Non current assets classified held for sale | - | - | - | - | | - |
| - Actuarial gains (losses) on defined benefits | (2,265,133) | - | (1,261) | (663) | | (2,267,057) |
| - Valuation reserves from investments accounted for using the equity method | 168,839 | 61,430 | (1,132,442) | (168,839) | | (1,071,012) |
| - Special revaluation laws | 277,565 | - | 1 | (1) | | 277,565 |
| Profit (loss) of the year - Minority interests | 2,044,145 | 62,884 | 596,872 | (657,953) | | 2,045,948 |
| Shareholders' Equity | 53,468,028 | 139,099 | (99,822) | (21,782) | | 53,485,523 |

B.2 Revaluation reserves for available-for-sale assets: breakdown

(€ '000)

| ASSETS/VALUES | AMOUNTS AS AT 12.31.2015 | | | | | | | | | |
|--------------------------------|--------------------------|---------------------|------------------------|---------------------|---------------------|---------------------|--|---------------------|---------------------|---------------------|
| | BANKING GROUP | | INSURANCE COMPANIES | | OTHER COMPANIES | | CONSOLIDATION ADJUSTMENTS AND ELIMINATIONS | | TOTAL | |
| | POSITIVE RESERVE | NEGATIVE RESERVE | POSITIVE RESERVE | NEGATIVE RESERVE | POSITIVE RESERVE | NEGATIVE RESERVE | POSITIVE RESERVE | NEGATIVE RESERVE | POSITIVE RESERVE | NEGATIVE RESERVE |
| 1. Debt securities | 1,942,779 | (308,575) | - | - | 3 | (3) | (22,397) | 49,874 | 1,920,385 | (258,704) |
| 2. Equity securities | 413,923 | (132,645) | - | - | 7,871 | (7,870) | - | (1) | 421,793 | (140,515) |
| 3. Units in investment fund | 16,722 | (37,445) | - | - | - | - | - | - | 16,722 | (37,445) |
| 4. Loans | 12 | - | - | - | 1 | - | - | (1) | 12 | - |
| Total 12.31.2015 | 2,313,188 | (612,966) | 1 | (1) | 10,972 | (7,910) | (80,145) | 12,580 | 2,358,912 | (436,664) |
| Total 12.31.2014 | 1,543,682 | (1,006,319) | - | - | 13,552 | (25) | (3,734) | 2,331 | 1,553,500 | (1,004,013) |

Part F - Consolidated Shareholders' Equity

B.3 Revaluation reserves for available-for-sale assets: annual change

(€ '000)

| ASSETS/VALUES | CHANGES IN 2015 | | | |
|---|------------------|-------------------|----------------------------|------------|
| | DEBT SECURITIES | EQUITY SECURITIES | UNITS IN INVESTMENTS FUNDS | LOANS |
| 1. Opening balance | 1,499,881 | 155,534 | (19,709) | 13 |
| 2. Positive changes | 897,572 | 186,423 | 7,229 | - |
| 2.1 Fair value increases | 654,743 | 184,097 | 6,845 | - |
| 2.2 Reclassification through profit or loss of negative reserves | 199,337 | 2,063 | 78 | - |
| - due to impairment | - | 837 | - | - |
| - following disposal | 199,337 | 1,226 | 78 | - |
| 2.3 Other changes | 43,492 | 263 | 306 | - |
| 3. Negative changes | (735,772) | (60,679) | (8,243) | (1) |
| 3.1 Fair value reductions | (419,372) | (30,045) | (5,210) | - |
| 3.2 Impairment losses | (9,029) | (1,123) | - | - |
| 3.3 Reclassification through profit or loss of positive reserves: | | | | |
| following disposal | (305,382) | (24,915) | (3,024) | - |
| 3.4 Other changes | (1,989) | (4,596) | (9) | (1) |
| 4. Closing balance | 1,661,681 | 281,278 | (20,723) | 12 |

B.4 Revaluation reserves related to defined benefit plans: annual changes

(€ '000)

| | CHANGES IN 2015 | | | | TOTAL |
|-----------------------------|--------------------|---------------------|-----------------|--|--------------------|
| | BANKING GROUP | INSURANCE COMPANIES | OTHER COMPANIES | CONSOLIDATION ELIMINATIONS AND ADJUSTMENTS | |
| 1. Opening balance | (2,892,757) | - | (303) | 1,576 | (2,891,484) |
| 2. Increases | 677,849 | - | 6 | (2,519) | 675,336 |
| 2.1 Increases in fair value | 179,687 | - | - | (2,316) | 177,371 |
| 2.2 Other changes | 498,162 | - | 6 | (203) | 497,965 |
| 3. Decreases | 50,225 | - | 964 | (280) | 50,909 |
| 3.1 Decreases in fair value | 49,367 | - | 1,203 | - | 50,570 |
| 3.2 Other changes | 858 | - | (239) | (280) | 339 |
| 4. Closing balance | (2,265,133) | - | (1,261) | (663) | (2,267,057) |

Section 2 - Own funds and banking regulatory ratios

2.1 Regulatory framework

Banca d'Italia Circular No.285 of December 17, 2013, as amended, states that the asset and liability items to be included in the regulatory scope of consolidation are to be calculated according to the consolidation methods provided for by the regulations governing the preparation of financial statements (Banca d'Italia Circular No.262).

It should be noted that the scope of consolidation is determined according to the prudential regulations and, even if maintaining a general alignment, may differ from the scope of the consolidated financial statements, determined under IAS/IFRS.

In more detail, the following consolidation methods are applied:

- the line-by-line consolidation method, to banking, financial and instrumental companies belonging to the banking group;
- the proportionate consolidation method, to banking, financial and instrumental companies in which the banking group or the bank holds a stake of at least 20 per cent, when they are owned by the banking group or the bank jointly with other parties and in accordance with agreements signed with them;
- the equity method: a) to the other banking and financial companies in which the banking group or the bank holds a stake (provided that the bank also holds stakes of at least 20 per cent subject to joint control) of at least 20 per cent or subject to significant influence; b) to businesses, other than banking, financial and instrumental companies, owned exclusively or jointly by the banking group (or the bank) or subject to significant influence.

For more information regarding exclusion and exemption from consolidation see the general instructions contained in Circular No.115.

Prudential treatments have the following characteristics:

- Consolidated entities
 - banking, financial and instrumental companies directly or indirectly controlled by UniCredit S.p.A. to which the line-by-line consolidation method is applied;
 - banking, financial and instrumental companies in which UniCredit S.p.A. holds, directly or indirectly, a 20% stake or more, when they are jointly controlled with other entities and/or according to agreements signed with them; to these subsidiaries the proportional consolidation method is applied;
 - other banking and financial companies in which UniCredit S.p.A. holds, directly or indirectly, a 20% stake or more or anyway subject to significant influence, to which the equity method is applied;
 - companies, other than banking, financial and instrumental companies, directly or indirectly controlled by UniCredit S.p.A., exclusively or jointly, or subject to significant influence, to which the equity method is applied.
- Entities subject to the treatment for Own Funds pursuant to articles 46 and 48 of CRR
 - companies of the financial sector in which a non-significant/significant shareholding is owned, subject to deduction from Own Funds or weighting for the purposes of risk assets, with reference to the thresholds for exemption from deduction from Common Equity Tier 1 (CET1)⁽¹⁸⁾.
- Entities added to risk-weighted assets
 - investments in companies not belonging to the financial sector subject to weighting for the purposes of risk assets.

With reference to the substantial or legal impediments, current or foreseeable, that hinder the rapid transfer of capital resources or funds within the Group, refer to Part A "Accounting Policies" to the paragraph "Significant restrictions".

2.2 Banking Own funds

A. Qualitative information

Starting from January 1, 2014, the calculation of capital requirements keeps into account the regulatory framework known as "Basel 3", adopted as a result of the EU Regulation No 575/2013 on prudential requirements for credit institutions and investment firms (Capital Requirements Regulation - "CRR") and in the EU Directive 2013/36 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms (Capital Requirements Directive 4 - "CRD 4"), also according to their adoption by Italian Laws.

Such regulation foresees the following breakdown of Own Funds:

- Tier 1 Capital (T1), made by Common Equity Tier 1 Capital (CET1) and Additional Tier 1 Capital (AT1);
- Tier 2 Capital (T2).

The sum of T1 and T2 generates the Total Own Funds (Total Capital).

⁽¹⁸⁾ As at December 31, 2015, no investments in Entities of the financial sector were subjected to deduction from Consolidated Own Funds.

Part F - Consolidated Shareholders' Equity

Capital requirements and capital buffers

- The minimum capital requirements required for UniCredit Group as of December 31, 2015 are equal to the following capital ratios (which also includes the capital conservation buffer set at 2.5% to be fulfilled through CET1, required by Banca d'Italia starting by January 1, 2014):
 - CET1: 7%;
 - Tier 1 Capital: 8.5%;
 - Total Capital: 10.5%.
- With still reference to 2015, the European Central Bank (ECB) set the following capital requirements for UniCredit on a consolidated basis:
 - 9.5% CET1 (transitional);
 - 13% Total Capital (transitional).
- Moreover, following the results of the Supervisory Review and Evaluation Process (SREP) performed by ECB, UniCredit is required to meet on a consolidated basis a CET1 ratio transitional of 9.75% starting from January 1, 2016.
- The G-SIB buffer required by the Financial Stability Board (FSB) to be applied on top of SREP ratio is equal to 0.25% on a phase-in basis from January 1, 2016 and will be increased by 0.25% per annum thereafter until reaching 1% on fully loaded basis in 2019.
- The countercyclical capital buffer will be applied starting from January 1, 2016, according to the statement reported by the CRDIV Article 160 (paragraphs from 1 to 4); specifically, for the period from January 1, 2016 until December 31, 2016, institution-specific countercyclical capital buffer shall consist of Common Equity Tier 1 capital and shall be no more than 0.625 % of the total of the risk-weighted exposure amounts of the institution, in coherence with the transitional regime granted by Banca d'Italia.

Transitional consolidated Own Funds

Regarding the amount of transitional adjustments as of December 31, 2015, it is worth mentioning that such amounts - compared to December 31, 2014 - also reflect the gradual reduction of the transitional adjustment requested for 2015, mainly:

- 60% for the items to be deducted from Common Equity Tier 1 (80% for 2014);
- 60% for unrealized gains on AFS securities other than those issued by EU countries' Central Administrations (80% for 2014);
- 80% for the amount of actuarial losses calculated according to CRR Article 473 (100% for 2014).

Profit of the period

The net profit of the year 2015, equal to €1,694 million, is recognized in consolidated Own Funds reduced by foreseeable dividends, equal to €706 million. The year-end result of 2015 is included in Own Funds as UniCredit group obtained the prior permission from the competent Authority according to CRR Article 26(2).

Stake in Banca d'Italia's capital

With reference to the regulatory treatment of UniCredit's stake in Banca d'Italia, it is worth mentioning that: (I) the carrying value as of December 31, 2015 is risk weighted at 100% (according to the CRR Article 133 "Equity exposure"); (II) the revaluation recognized on P&L as of December 31, 2013 is not filtered out.

Unrealized gains and losses related to exposures towards Central Administrations classified as Available for Sale - AFS

With reference to the contents of Banca d'Italia Bollettino di Vigilanza No.12 issued on December 2013 related to the transitional provisions on Own Funds for unrealized gain and losses associated to exposures towards Central Administrations classified in the IAS39 category "Available For Sale - AFS", UniCredit S.p.A exercised the option contained in Banca d'Italia Circular 285 ("Disposizioni di vigilanza per le banche", Part 2, Chapter 14, Section II, Paragraph 2) for the calculation of its Consolidated and Individual Own Funds for UniCredit S.p.A.

Accordingly, starting from March 31, 2014 reporting period and in coherence with previous periods, UniCredit S.p.A. (for those securities issued by EU Central Administration classified in the portfolio "Available for Sale - AFS") excludes from Own Funds the unrealized gains and losses related to exposures towards EU Central Administration classified in the IAS39 category "Available for Sale - AFS", taking into account the provisions contained in the CRR Article 467.

Financial conglomerate

Despite UniCredit's classification as financial conglomerate especially active in the banking and financial sectors, pursuant to Art.4, paragraph 1, letter a, of Legislative Decree 142/2005 UniCredit is exempted from supplementary supervision.

1. Common Equity Tier 1 Capital - CET1

Common Equity Tier 1 Capital mainly includes the following elements:

- Main Common Equity Tier 1 Capital items, recognised as Common Equity Tier 1 only where they are available to the institution for unrestricted and immediate use to cover risks or losses as soon as these occur: (I) capital instruments, provided the conditions laid down in CRR Article 28 or, where applicable, Article 29 are met (e.g. ordinary shares); (II) share premium accounts related to the instruments referred to in point (I); (III) retained earnings; (IV) accumulated other comprehensive income; (V) other reserves; Common Equity Tier 1 Capital items also include minority interest for the computable amount recognized by CRR.
- Prudential filters of Common Equity Tier 1 Capital: (I) filter related to increase in its equity under the applicable accounting framework that results from securitized assets; (II) filter related to the fair value reserves related to gains or losses on cash flow hedges of financial instruments that are not valued at fair value; (III) filter related to gains or losses on liabilities of the institution that are valued at fair value that result from changes in the own credit standing of the institution; (IV) filter related to all fair value gains and losses arising from the institution's own credit risk related to derivative liabilities; (V) filter related to additional value adjustments (*prudent valuation*).
- Deductions from Common Equity Tier 1 items: (I) intangible assets; (II) deferred tax assets (DTA) that rely on future profitability and do not arise from temporary differences; (III) negative amounts resulting from the calculation of expected loss amounts when compared with credit risk adjustments (shortfall) for those positions evaluated according to IRB methods; (IV) defined benefit pension fund assets on the balance sheet of the institution; (V) direct, indirect and synthetic holdings by an institution of own Common Equity Tier 1 instruments, including own Common Equity Tier 1 instruments that an institution is under an actual or contingent obligation to purchase by virtue of an existing contractual obligation; (VI) the exposure amount of the items which qualify for a risk weight of 1,250%, where the institution deducts that exposure amount from the amount of Common Equity Tier 1 items as an alternative to applying a risk weight of 1,250%; (VII) the applicable amount of direct, indirect and synthetic holdings by the institution of Common Equity Tier 1 instruments of financial sector entities where the institution does not have a significant investment in those entities (deducted for the amount exceeding the thresholds foreseen by the regulation); (VIII) deferred tax assets (DTA) that rely on future profitability and arise from temporary differences, and the applicable amount of direct, indirect and synthetic holdings by the institution of the Common Equity Tier 1 instruments of financial sector entities where the institution has a significant investment in those entities (deducted for the amount exceeding the thresholds foreseen by the regulation).

Common Equity Tier 1 includes ordinary shares issued by UniCredit S.p.A., equal to €19,610 million.

Please note that both saving shares, equal to €8 million, and the ordinary shares underlying to the "CASHES" transaction, equal to €609 million, are reclassified in Additional Tier 1 Capital as instruments subject to grandfathering provisions.

2. Additional Tier 1 Capital - AT1

The main Additional Tier 1 Capital elements are the following: (I) capital instruments (e.g. saving shares), where the conditions laid down in CRR Article 52(1) are met; (II) the share premium accounts related to the instruments referred to in point (I); (III) capital instruments for the amount computable in Own Funds according to the transitional provisions foreseen by CRR (grandfathering).

During 2015, UniCredit Group didn't issue further AT1 instruments other than those already issued during 2014, below briefly outlined, and whose terms and conditions are in line with CRDIV regulation in force from January 1, 2014.

- On March 27, 2014, with value date April 3, 2014, UniCredit S.p.A. launched Additional Tier 1 notes, denominated in USD, for a total of USD 1.25 billion. The securities are perpetual (with maturity linked to corporate duration of UniCredit S.p.A.) and can be called by the Issuer after 10 years and thereafter at any interest payment date. Notes pay fixed rate coupons of 8.00% per annum for the initial 10 years on a semi-annual basis; if not redeemed, coupon will be reset every 5 years to the then 5-Years Mid-Swap rate + 518 bps.
The Notes were distributed to different institutional investors' categories such as funds (71%), insurance companies/pension funds (10%) and private banks (9%). The demand was mainly coming from the following regions: UK (39%), Italy (20%), Asia (12%) and Switzerland (8%). Bonds are listed on the Luxembourg Stock Exchange.

Part F - Consolidated Shareholders' Equity

- On September 3, 2014, with value date September 10, 2014, UniCredit S.p.A. launched Additional Tier 1 notes, denominated in EUR, for a total of €1 billion with characteristics compliant with new "CRD IV" regulation in place starting from January 1, 2014. The securities are perpetual (with maturity linked to corporate duration of UniCredit S.p.A.) and can be called by the Issuer after 7 years and thereafter at any interest payment date. Notes pay fixed rate coupons of 6.75% per annum for the initial 7 years on a semi-annual basis; if not redeemed, coupon will be reset every 5 years to the then 5-Years Mid-Swap rate + 610 bps.

Both the Notes have a 5.125% Common Equity Tier 1 (CET1) trigger - If the Group or Issuer CET1 at any time falls below the trigger level, the instrument will be temporarily written down to cure the breach, taking into consideration other instruments with similar write down triggers.

Financial instruments included in Additional Tier 1 Capital

| SUBJECT TO TRANSITIONAL RULES (GRANDFATHERING) | ISSUER | UNIQUE IDENTIFIER (1) | NOMINAL AMOUNT IN COMPUTABLE CRR AMOUNT (€ MLN) (2) | | | ORIGINAL CURRENCY | MATURITY DATE | OPTIONAL CALL DATE | FIXED OR FLOATING DIVIDEND / COUPON | COUPON RATE AND ANY RELATED INDEX | CONVERTIBLE OR NON-CONVERTIBLE | WRITE-DOWN FEATURES | POSITION IN SUBORDINATION HIERARCHY IN LIQUIDATION (3) | |
|--|--|-----------------------|---|----------|-----|-------------------|---------------|--------------------|-------------------------------------|--|--------------------------------|---------------------|--|--------|
| | | | (€ MLN) (2) | CURRENCY | | | | | | | | | | |
| yes | UNICREDIT SPA | XS0527624059 | 325 | 500 | EUR | No maturity | 07.21.2020 | Fixed to Floating | | 9.375% from issue date to 07.21.2020, equivalent to MS + 6.49% Euribor 3M + 810 bps | Nonconvertible | yes | Tier 2 | |
| no | UNICREDIT SPA | XS1046224884 | 898 | 1250 | USD | No maturity | 06.03.2024 | Fixed | | 8% p.a. until 06.03.2024; thereafter fixed every 5 years for 5-Year Mid-Swap Rate + 518bps | Nonconvertible | yes | Tier 2 | |
| no | UNICREDIT SPA | XS1107890847 | 991 | 1000 | EUR | No maturity | 09.10.2021 | Fixed | | 6.75% p.a. until 10.09.2021; thereafter fixed every 5 years for 5-Year Mid-Swap Rate + 610bps | Nonconvertible | yes | Tier 2 | |
| yes | UNICREDIT INTERNATIONAL BANK (LUXEMBOURG) SA | XS0372556299 | 193 | 350 | GBP | No maturity | 06.27.2018 | Fixed to Floating | | 8.5925% from issue date to 06.27.2018 payable semi-annually, equivalent to MS + 2.95% Libor 3M + 3.95% | Nonconvertible | yes | Tier 2 | |
| yes | UNICREDIT INTERNATIONAL BANK (LUXEMBOURG) SA | XS0470937243 | 568 | 750 | EUR | No maturity | 12.10.2019 | Fixed to Floating | | 8.125% from issue date to 12.10.2019; Euribor 3M + 6.650% | Nonconvertible | yes | Tier 2 | |
| yes | HVB FUNDING TRUST II | XS0102826673 | 19 | 100 | GBP | 10.13.2036 | 10.13.2034 | Fixed | | 7.76% p.a | Nonconvertible | yes | Tier 2 | |
| yes | ALPINECAYMAN ISLANDS LTD. | DE000A0DD4K8 | 95 | 250 | EUR | No maturity | 10.28.2011 | Fixed to Floating | | 1Y6.00% max between 8.00% and CMS euro 10y + 0.10% from 10.28.2005. | Payable semi-annually | Nonconvertible | no | Tier 2 |
| yes | ALPINECAYMAN ISLANDS LTD. | DE000A0DYW70 | 50 | 150 | EUR | No maturity | 03.22.2012 | Fixed to Floating | | 1Y7.5% payable in arrear, max between 8.00% and euro CMS 10y + 0.15% from second year to maturity | Nonconvertible | no | Tier 2 | |
| yes | HVB FUNDING TRUST | US404398AA77 | 19 | 300 | USD | 06.30.2031 | 06.30.2029 | Fixed | | 8.741% p.a. | Nonconvertible | yes | Tier 2 | |
| yes | HVB FUNDING TRUST III | US404399AA50 | 19 | 200 | USD | 10.22.2031 | 10.22.2029 | Fixed | | 9% payable semi-annually | Nonconvertible | yes | Tier 2 | |

Note

- (1) Please note that ISIN Guidelines (paragraph 7) states that "banking instruments or facilities such as bank loans are outside of the scope of the ISO-1616 standard and should not be identified by ISIN codes". Hence, the present section shows an internal identification code for those instruments classified as "Loans".
- (2) In case of instruments issued by Group's subsidiaries, the value represents the computable amount of the instrument, that is the basis for the calculation of minority interests. In case of Additional Tier 1 instruments in the transitional rules, the value represents the total computable amount (including both the quota in Additional Tier 1 and the quota reclassified in Tier 2 when exceeding the grandfathering limit calculated according to regulation).
- (3) The write-up mechanisms described are aligned with the original Final Terms & Conditions; therefore, the classification of instruments is coherent with the regulatory framework in force at the issuance date.

Saving shares for €8 million and related share premium equal to €10 million, in addition to the ordinary shares underlying to the "Cashes" transaction (equal to €609 million), are included in Additional Tier 1 Capital.

3. Tier 2 Capital - T2

The main Tier 2 Capital elements are the following: (I) capital instruments and subordinated loans where the conditions laid down in CRR Article 63 are met; (II) the share premium accounts related to instruments referred to in point (I); (III) possible surplus of credit risk adjustments with reference to expected losses for positions evaluated according to IRB methods; (IV) capital instruments and subordinated loans for the amount computable in Own Funds according to the transitional provisions foreseen by CRR (grandfathering).

Consolidated Own Funds as of December 31, 2015 do not include instruments having a contractual amortization plan in line with regulatory rules stated by CRR Article 63; while they includes - according to CRR Article 484(5) - the amount of such instruments issued before December 31, 2011 and subject to the grandfathering provisions.

On February 10, 2015, UniCredit S.p.A. launched Tier 2 notes, denominated in EUR, through own network Retail e Private with characteristics compliant with new "CRD IV" regulation, in place starting from January 1, 2014. The securities have a maturity of 10 years and 2 months and can be called by the Issuer only one after 5 years and 2 months. Notes pay floating rate coupons of Euribor 3M + 275 basis points. It was launched the maximum amount expected, amounting to €2.5 billion.

Financial instruments included in Tier 2 Capital

| SUBJECT TO TRANSITIONAL RULES (GRANDFATHERING) | ISSUER | UNIQUE IDENTIFIER (1) | COMPUTABLE CRR AMOUNT (€ MLN) (2) | NOMINAL AMOUNT IN ORIGINAL CURRENCY (MLN) | CURRENCY | MATURITY DATE | OPTIONAL CALL DATE | FIXED OR FLOATING DIVIDEND / COUPON | COUPON RATE AND INDEX RELATED | CONVERTIBLE OR NON CONVERTIBLE INDEX | WRITE-DOWN FEATURES | POSITION IN SUBORDINATION HIERARCHY IN LIQUIDATION (3) |
|--|---------------|-----------------------|-----------------------------------|---|----------|---------------|--------------------|-------------------------------------|--|--------------------------------------|---------------------|--|
| no | UNICREDIT SPA | XS0241369577 | 13 | 900 | EUR | 02.01.2048 | - | Fixed | 3.95% p.a. | Non Convertible | yes | Lower Tier 2 |
| no | UNICREDIT SPA | XS0241198315 | 10 | 450 | GBP | 02.01.2048 | - | Fixed | 5% p.a. | Non Convertible | yes | Lower Tier 2 |
| yes | UNICREDIT SPA | IT000402552 | 8 | 170 | EUR | 03.30.2016 | 03.30.2011 | Fixed to Floating | 4% if first year, max between 3.2% and 65% of swap Euro 10y from second year to maturity | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004012586 | 11 | 230 | EUR | 03.30.2016 | 03.30.2011 | Fixed to Floating | 3.5% if first year, max between minimum rate and 75% of swap Euro 10y from second year to maturity | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0322918565 | 334 | 1.000 | EUR | 09.26.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0332831485 | 66 | 171 | EUR | 12.04.2017 | - | Floating | Max between 5.14% and 100% of swap Euro 10y | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0334815601 | 39 | 100 | EUR | 12.11.2017 | - | Floating | Minimum between 11% and 113.5% of swap Euro 10y | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0348222802 | 110 | 125 | EUR | 03.03.2023 | - | Fixed | 6.04% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0350063940 | 7 | 15 | EUR | 04.10.2018 | - | Floating | Max between 5.53% and 10y Euro CMS | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS035629369 | 46 | 100 | EUR | 04.24.2018 | - | Floating | Max between 5% and 10y Euro CMS + 0.67% | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0367777884 | 340 | 1.000 | EUR | 06.05.2018 | - | Fixed | 6.70% p.a. | Non Convertible | yes | Lower Tier 2 |
| no | UNICREDIT SPA | XS0372227962 | 62 | 125 | EUR | 06.25.2018 | - | Floating | Euribor 6M + 1.7% | Non Convertible | yes | Lower Tier 2 |
| no | UNICREDIT SPA | XS0503612250 | 50 | 50 | EUR | 04.21.2021 | - | Fixed | 5% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0504566414 | 50 | 50 | EUR | 04.25.2022 | - | Fixed | 5.05% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0503708260 | 43 | 50 | EUR | 04.26.2020 | - | Fixed | 4.4% p.a. | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004605074 | 292 | 333 | EUR | 05.31.2020 | - | Fixed | 05.31.2013.3.00% 05.31.2013.3.25% 05.31.2013.3.50% 05.31.2014.3.75% 05.31.2015.4.00% 05.31.2016.4.40% 05.31.2017.4.70% 05.31.2018.5.07% 05.31.2019.5.40% 05.31.2020.6.00% | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0515754587 | 45 | 50 | EUR | 06.14.2020 | - | Fixed | 5.16% p.a. | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004615305 | 95 | 327 | EUR | 06.14.2017 | - | Fixed | 06.14.2013.3.00% 06.14.2013.3.50% 06.14.2014.3.50% 06.14.2015.3.80% 06.14.2016.4.10% 06.14.2016.4.40% 06.14.2017.4.70% | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004698418 | 205 | 464 | EUR | 03.31.2018 | - | Fixed to Floating | 5.00% p.a. from 06.20.2011 to 03.31.2013. from 06.30.2013 Euribor 3M + 1% p.a. | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004698426 | 339 | 759 | EUR | 03.31.2018 | - | Fixed | 03.31.2012.4.10% 03.31.2013.4.30% 03.31.2014.4.50% 03.31.2015.4.70% 03.31.2016.4.90% 03.31.2017.5.05% 03.31.2018.5.10% | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0619847775 | 745 | 750 | EUR | 04.19.2021 | - | Fixed | 6.125% p.a. | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004723927 | 194 | 394 | EUR | 06.30.2018 | - | Fixed to Floating | 5% p.a. until 06.30.2013; from 09.30.2013 Euribor 3M + 1% p.a. | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004740368 | 10 | 20 | EUR | 07.05.2018 | - | Floating | Euribor 3M + 2.50% | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0849517650 | 1.493 | 1.500 | EUR | 10.31.2022 | - | Fixed | 6.95% p.a. | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004747330 | 81 | 157 | EUR | 08.19.2018 | - | Fixed | 08.19.2012.4.40% 08.19.2013.4.60% 08.19.2014.4.80% 08.19.2015.5.00% 08.19.2016.5.30% 08.19.2017.5.65% 08.19.2018.6.00% | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004748882 | 5 | 10 | EUR | 07.21.2018 | - | Floating | Euribor 3M + 2.63% p.a. | Non Convertible | no | Senior |
| yes | UNICREDIT SPA | IT0004764004 | 232 | 414 | EUR | 10.31.2018 | - | Fixed | 10.31.2012.5.60% 10.31.2013.5.90% 10.31.2014.6.10% 10.31.2015.6.30% 10.31.2016.6.50% 10.31.2017.6.80% 10.31.2018.7.20% | Non Convertible | no | Senior |

Part F - Consolidated Shareholders' Equity

continued: Financial instruments included in Tier 2 Capital

| APPLICABILITY TO TRANSITIONAL RULES (GRANDFATHERING) | ISSUER | UNIQUE IDENTIFIER (1) | COMPUTABLE CRR AMOUNT (€ MLN) (2) | NOMINAL AMOUNT ORIGINAL CURRENCY (MLN) | CURRENCY | MATURITY DATE | OPTIONAL CALL DATE | FLOATING DIVIDEND /COUPON | COUPON RATE BY RELATED INDEX | CONVERTIBLE OR NON- CONVERTIBLE | WRITE- DOWN FEATURES | PARTICIPATION SUBORDINATION HIERARCHY IN LIQUIDATION (3) |
|---|---------------------------|-----------------------------|---|--|----------|------------------|-----------------------|---------------------------------|---|---------------------------------------|----------------------------|---|
| yes | UNICREDIT SPA | IT0004780562 | 317 | 598 | EUR | 01.31.2019 | - | Fixed | 01.31.2013: 6.50%; 01.31.2014: 6.90%; 01.31.2015: 7.30%; 01.31.2016: 7.70%; 01.31.2017: 8.10%; 01.31.2018: 8.30%; 01.31.2019: 8.50% | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0878681419 | 192 | 300 | SGD | 07.30.2023 | 07.30.2018 | Fixed | 1-5.5% p.a... 5.5-10.YSYOR +4.47% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0925177130 | 686 | 750 | USD | 05.02.2023 | 05.02.2018 | Fixed to Floating | 1-6% 3.75% 6-10Y USD MS + 5.51% | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS0986063864 | 995 | 1,000 | EUR | 10.28.2025 | 10.28.2020 | Fixed | 5.75% p.a. after the call. 5YSwap + 410 bps | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO001 | 4 | 10 | EUR | 10.30.2017 | - | Fixed | 6.45% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO002 | 4 | 10 | EUR | 10.30.2017 | - | Fixed | 5.45% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO003 | 4 | 10 | EUR | 11.19.2017 | - | Fixed | 5.50% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO004 | 2 | 5 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO005 | 2 | 5 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO006 | 8 | 20 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO007 | 8 | 20 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO008 | 0 | 1 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO009 | 15 | 40 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO010 | 2 | 5 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO011 | 8 | 20 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO012 | 2 | 5 | EUR | 11.27.2017 | - | Fixed | 5.75% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO013 | 4 | 10 | EUR | 01.30.2018 | - | Fixed | 5.74% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | 135_SLO014 | 4 | 10 | EUR | 01.30.2018 | - | Fixed | 5.74% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT SPA | XS1070428732 | 184 | 185 | EUR | 05.21.2024 | 05.21.2019 | Fixed | 3.125% from set date to 05/21/2019 fixed rate equivalent to 5Y MS + 2.50% from 05/21/2019 | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0062981500 | 56 | 10,000 | JPY | 03.12.2021 | - | Fixed | 6.31% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0070770333 | 6 | 5,000 | JPY | 10.31.2016 | - | Fixed | 5.39% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0071432222 | 7 | 5,000 | JPY | 11.28.2016 | - | Fixed | 5.2% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | US060587AB85 | 145 | 700 | USD | 02.15.2017 | - | Fixed | 7.25% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | AT0000541917 | 1 | 45 | EUR | 01.25.2016 | - | Floating | Euribor 6M + 0.40% payable semi- annually | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | AT0000541719 | 19 | 20 | EUR | 10.06.2020 | - | Fixed | 6.5% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | AT0000541669 | 5 | 5 | EUR | 08.01.2020 | - | Fixed to Floating | 7.1% payable until 07/31/2005, thereafter 1.8 x 10y J-CMS floor: 3.25% cap: 8.25% | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0122710188 | 20 | 20 | EUR | 01.24.2031 | - | Floating | Euribor 3M + 0.39% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0123313636 | 30 | 30 | EUR | 01.25.2031 | - | Floating | Euribor 6M + 0.3925% payable semi-annually | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0123117292 | 46 | 46 | EUR | 01.25.2031 | - | Floating | Euribor 3M + 0.35% payable quarterly | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | AT0000539606 | 9 | 9 | EUR | 12.21.2026 | 12.21.2017 | Fixed | 6% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0134061893 | 55 | 55 | EUR | 08.20.2033 | - | Floating | Euribor 3M + 0.42% payable quarterly | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0136314415 | 35 | 35 | EUR | 10.31.2031 | - | Floating | Euribor 3M + 0.49% payable quarterly | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | AT0000539531 | 1 | 5 | EUR | 12.06.2016 | - | Fixed to Floating | 7% from 12.06.2001 to 12.05.2016 thereafter 5.50% minus Euribor 12M floor: 0% | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0137905153 | 12 | 12 | EUR | 10.30.2031 | - | Fixed | 5.935% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0138426684 | 60 | 60 | EUR | 12.31.2031 | - | Floating | Euribor 3M + 0.50% payable quarterly | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0138355515 | 2 | 10 | USD | 11.14.2016 | - | Fixed | 6.00% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0138294201 | 5 | 30 | USD | 11.14.2016 | - | Fixed | 6.00% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0139264682 | 37 | 40 | USD | 12.05.2031 | - | Fixed | 6.2% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | A111_SLO040 | 25 | 28 | USD | 12.15.2046 | - | Fixed | USD 130.000 per month/ 5.673% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0140394817 | 94 | 95 | EUR | 12.27.2031 | - | Floating | Euribor 3M + 0.48% payable quarterly | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0140907626 | 50 | 50 | EUR | 12.27.2021 | - | Floating | Euribor 3M + 0.48% payable quarterly | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0140691865 | 50 | 50 | EUR | 12.27.2026 | - | Floating | Euribor 6M + 0.5% payable semi- annually | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0140608398 | 63 | 63 | EUR | 12.27.2021 | - | Fixed | 5.80% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0140638474 | 125 | 125 | EUR | 12.27.2029 | - | Floating | Euribor 6M + 0.52% payable semi- annually | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | XS0141069442 | 100 | 100 | EUR | 12.28.2021 | - | Floating | Euribor 6M + 0.48% payable semi- annually | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | AT0000539481 | 40 | 40 | EUR | 11.29.2021 | - | Fixed | 6% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | A111_SLO050 | 25 | 25 | EUR | 10.19.2021 | - | Fixed | 6.0% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | A111_SLO053 | 20 | 20 | EUR | 12.02.2021 | - | Fixed | 5.5% p.a. | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | AT0000246814 | 2 | 15 | EUR | 02.26.2021 | 02.26.2016 | Floating | Euribor 6M + 0.20% payable semi- annually | Non Convertible | no | Senior |
| no | UNICREDIT BANK AUSTRIA AG | AT0000245790 | 1 | 27 | EUR | 10.25.2019 | - | Fixed to Floating | 7.25% for first five years thereafter arithmetic average Secondary Market Yield of Banking Bonds according to CNB minus 0.25% | Non Convertible | no | Senior |

continued: Financial instruments included in Tier 2 Capital

| SUBJECT TO TRANSITIONAL RULES (GRANDFATHERING) | ISSUER | UNIQUE IDENTIFIER (1) | COMPUTABLE CRR AMOUNT (€MLN) (2) | NOMINAL | | | | FIXED OR FLOATING DIVIDEND / COUPON | COUPON RATE AND PAY RELATED INDEX | CONVERTIBLE OR NON-CONVERTIBLE FEATURES | WRITE-DOWN FEATURES | POSITION IN SUBORDINATION HIERARCHY IN LIQUIDATION (3) |
|--|--------------------------------|-----------------------|----------------------------------|-----------------------------------|----------|---------------|--------------------|---|---|---|---------------------|--|
| | | | | AMOUNT IN ORIGINAL CURRENCY (MLN) | CURRENCY | MATURITY DATE | OPTIONAL CALL DATE | | | | | |
| no | UNICREDITBANK AG | XS0093286939 | 18 | 60 | DEM | 12.21.2018 | - | Fixed | 6.43% p.a. | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0097422526 | 25 | 40 | EUR | 05.14.2019 | - | Fixed to Floating | 5.00% from issue date to 05.14.2009; 5.00% + 16% of Euro CMS 10y from 05.14.2009. | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0097950900 | 2 | 3 | EUR | 05.28.2019 | - | Fixed to Floating | 4.50% from issue date 10-05-26-2004; max between 4.50% and 90% of Euro CMS 10y from 05/28/2004 | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0098170003 | 27 | 43 | EUR | 06.01.2019 | - | Fixed to Floating | 4.70% from issue date to 06.01.2009; max between 4.70% and 102% of Euro CMS 10y from 06.01.2009 | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0098907693 | 17 | 25 | EUR | 06.25.2019 | 06.25.2009 | Fixed | 7.00% p.a. | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0104764377 | 39 | 39 | EUR | 11.19.2029 | - | Floating | Euribor 6M + 0.62% | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | DE0002298690 | 14 | 20 | EUR | 06.07.2019 | - | Fixed | 5.5% p.a. | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0105174352 | 12 | 12 | EUR | 12.13.2024 | - | Fixed 2.00% p.a. from issue date to 12.13.2004; 9.00% p.a. from 12.13.2004 | NonConvertible | no | Senior | |
| no | UNICREDITBANK AG | XS0105656267 | 12 | 15 | EUR | 12.21.2029 | - | Fixed | 5.00% p.a. | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0114878233 | 7 | 8 | EUR | 08.03.2020 | - | Floating | Euribor 6M + 0.65% | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0119485885 | 13 | 14 | EUR | 10.23.2020 | - | Floating | Euribor 3M + 0.70% | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0120851174 | 10 | 10 | EUR | 12.22.2020 | - | Floating | 6.7% of Euro CMS 10y, with a max of 4.85% and a max of 5.85% | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | A1982_SL0068 | 4 | 10 | EUR | 11.27.2017 | - | Fixed | 5.85% p.a. | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0150812872 | 3 | 10 | EUR | 07.08.2017 | - | Fixed | 1.00% from 07.08.2003 to 07.08.2007; 3.00% from 07.08.2008 to 07.08.2012; 4.00% from 07.08.2013 to 07.08.2017 | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | XS0154897317 | 9 | 25 | EUR | 09.24.2017 | - | Floating | Max between 6.50% and 9% of Euro CMS 10y from issue date to 09.24.2007; 94% of Euro CMS 10Y 09.24.2007 | NonConvertible | no | Senior |
| no | UNICREDITBANK AG | A1982_SL0085 | 1 | 10 | EUR | 05.30.2016 | - | Fixed | 6.8% p.a. | NonConvertible | no | Senior |
| no | BANK AUSTRIA WOHNRAUBANK AG | AT0000347695 | 2 | 12 | EUR | 11.02.2016 | 11.03.2013 | Fixed | 4.875% p.a. | Convertible - AT1 | yes | Senior |
| no | BANK AUSTRIA WOHNRAUBANK AG | AT0000B07441 | 2 | 8 | EUR | 10.22.2017 | - | Fixed | 4.625% p.a. | Convertible - AT1 | no | Senior |
| no | UNICREDIT LUXEMBOURG FINANCESA | US90466GAC69 | 251 | 750 | USD | 10.31.2017 | - | Fixed | 6.00% p.a. | NonConvertible | no | Senior |
| no | UNICREDIT SPA | IT0005087116 | 2,495 | 2,500 | EUR | 05.03.2025 | 05.03.2020 | Floating | Euribor 3M + 2.75% | NonConvertible | no | Senior |

Notes

- (1) Please note that ISIN Guidelines (paragraph 7) states that "banking instruments or facilities such as bank loans are outside of the scope of the ISO-6166 standard and should not be identified by ISIN codes". Hence, the present section shows an internal identification code for those instruments classified as "Loans".
- (2) In case of instruments issued by Group's subsidiaries, the value represents the computable amount of the instrument, that is the basis for the calculation of minority interests.
- (3) The write-up mechanisms described are aligned with the original Final Terms & Conditions; therefore, the classification of instruments is coherent with the regulatory framework in force at the issuance date.

Part F - Consolidated Shareholders' Equity

B. Quantitative information

| | (€ '000) | 12.31.2015 | 12.31.2014 |
|---|----------|-------------------|-------------------|
| OWN FUNDS | | 12.31.2015 | 12.31.2014 |
| A. Common Equity Tier 1 Capital (CET1) before prudential filters of/w grandfathered CET1 instruments | | 48,145,784 | 47,500,669 |
| B. CET1 Prudential Filters (+/-) | | (1,270,500) | (1,577,383) |
| C. CET1 gross of deductions and transitional adjustments (A +/- B) | | 46,875,284 | 45,923,286 |
| D. Items to be deducted from CET1 | | 6,330,745 | 6,954,941 |
| E. Transitional adjustments - Effect on CET1 (+/-), including minority interests subject to transitional adjustments | | 830,619 | 3,029,343 |
| F. Common Equity Tier 1 Capital (C - D +/- E) | | 41,375,158 | 41,997,688 |
| G. Additional Tier 1 Capital (AT1) gross of deductions and transitional adjustments of/w grandfathered AT1 instruments | | 3,601,536 | 3,735,578 |
| H. Items to be deducted from AT1 | | 1,713,073 | 1,847,115 |
| I. Transitional adjustments - Effect on AT1 (+/-), including qualifying instruments issued by subsidiaries and computable in AT1 due to transitional provisions | | 14,448 | (162,529) |
| L. Additional Tier 1 Capital (G - H +/- I) | | 3,544,906 | 3,501,611 |
| M. Tier 2 (T2) Capital gross of deductions and transitional adjustments of/w grandfathered T2 instruments | | 10,654,380 | 9,815,391 |
| N. Items to be deducted from T2 | | 1,789,267 | 2,089,642 |
| O. Transitional adjustments - Effect on T2 (+/-), including qualifying instruments issued by subsidiaries and computable in T2 due to transitional provisions | | 795,962 | 600,045 |
| P. Tier 2 Capital (M - N +/- O) | | 10,658,616 | 9,357,508 |
| Q. Total Own Funds (F + L + P) | | 55,578,680 | 54,856,807 |

The changes in the Own Funds as at December 31, 2015 compared to the previous year, are shown in detail in the Disclosure by Institutions as at December 31, 2015, in the "Own Funds" chapter, on the Group website to the link <https://www.unicreditgroup.eu/it/investors/third-pillar-basel-two-and-three.html>.

Description of main capital items as of December 31, 2015

Regarding the amount of transitional adjustments as of December 31, 2015, it is worth mentioning that such amounts - compared to December 31, 2014 - reflect also the gradual reduction of the transitional adjustment requested for 2015; here follows the main items:

- 60% for the items to be deducted from Common Equity Tier 1 (80% for 2014);
- 60% for unrealized gains on AFS securities other than exposures towards EU Central Administration (80% for 2014);
- 80% for the amount of actuarial losses calculated according to CRR Article 473 (100% for 2014).

A. Common Equity Tier 1 Capital (CET1) before prudential filters

The item includes:

- paid up instruments for €19,610 million; such item includes the effects of the increase related to the scrip dividend scheme as approved by the Extraordinary Shareholders' Meeting of May 13, 2015, under which newly-issued ordinary shares of the Company (No.1:50) were granted to the shareholders entitled to receive the 2014 dividend not requesting a cash payment;
- share premium for €15,942 million;
- other reserves included retained earnings for €15,243 million; such item includes the net profit of the year 2015 equal to €1,694 million recognized in Own Funds reduced of Group foreseeable dividends calculated at the date, equal to €706 million. The year-end result of 2015 is included in Own Funds according to CRR Article 26(2);
- minority interest given recognition in CET1 capital for €1,328 million;
- accumulated other comprehensive income, negative for €3,977 million; such item includes - among the others - the following items whose regulatory treatment is outlined below:
 - reserves for actuarial losses (IAS19)⁽¹⁹⁾:
 - amount of the negative reserve: €2,256 million;
 - amount of the positive transitional filter included in section "E. Transitional adjustments - Effect on CET1 (+/-), including minority interests subject to transitional adjustments": €1,463 million;
 - reserves on available for sale (AFS) securities:
 - amount of the positive reserve: €2,049 million;
 - amount of the negative transitional adjustment for unrealized gains on fair value items included in section "E. Transitional adjustments - Effect on CET1 (+/-), including minority interests subject to transitional adjustments": €1,796 million, of/w €1,416 million referred to securities issued by UE Central Administrations⁽²⁰⁾;
 - revaluation reserve on exchange differences: amount of the negative reserve included in this item for €4,540 million.

The item does not include:

- €609 million related to Cashes⁽²¹⁾ reclassified in the Item "G. Additional Tier 1 Capital (AT1) gross of deductions and transitional adjustments";
- €8 million related to Saving Shares;
- €10 million related to share premium referred to Saving Shares.

(19) As of January 1, 2013, following the entry into force of the amendments to IAS19 (IAS19R), the elimination of the corridor method - requiring recognition of present value of defined benefit obligations - will result in an impact on the Group's net equity related to the recognition in the revaluation reserves of actuarial net losses not previously recognized in line with such method.

(20) With reference to the contents of Banca d'Italia Bollettino di Vigilanza No.12 issued on December 2013 related to the transitional provisions on Own Funds for unrealized gain and losses associated to exposures towards Central Administrations classified in the IAS39 category "Available For Sale - AFS", UniCredit S.p.A. exercised the option contained in the Banca d'Italia Circular 285 ("Disposizioni di vigilanza per le banche", Part 2, Chapter 14 Section II, Paragraph 2) for the calculation of its Consolidated Supervisory Capital (as well as for the calculation of Individual Supervisory Capitals of all banks belonging to UniCredit Banking Group supervised by Banca d'Italia). Accordingly, starting from March 31, 2014 reporting period and in coherence with previous periods, UniCredit S.p.A. (for those securities issued by EU Central Administration classified in the portfolio "Available for Sale - AFS") excludes by any element of its Own Funds unrealized gains and losses related to exposures towards EU Central Administration classified in the IAS39 category "Available for Sale - AFS", taking into account the provisions contained in the CRR Article 467.

(21) The CASHES are equity-linked instruments, issued for a counter value of €2,983,000 thousand in February 2009 by The Bank of New York (Luxembourg) SA, with a maturity on December 15, 2050 and convertible, under certain conditions, into No.96,756,406 ordinary shares of UniCredit S.p.A. (reduced from No.967,564,061 after the reverse split occurred on December 23, 2011) underwritten by Mediobanca in the context of the capital increase approved by the UniCredit Extraordinary Shareholders' Meeting on November 14, 2008. Therefore, since such shares are legitimately issued, they are fully loss absorbing as any other ordinary share.

Part F - Consolidated Shareholders' Equity

B. CET1 Prudential Filters

The item includes:

- filters required by CRR including, referred to:
 - negative filter on cash flow hedge reserve of financial instruments (CRR Art.33), equal to €493 million;
 - negative filter on gains on liabilities of the institutions related to changes in own credit standing (CRR Art.33), equal to €214 million;
 - additional value adjustments (CRR Art.34), equal to €201 million;
- national filters as required by Banca d'Italia Circular No.285, referred to:
 - multiple goodwill redemption ("affrancamenti multipli"), equal to €339 million⁽²²⁾;
 - gain on sale of properties mainly used in operations ("cessione in blocco"), equal to €24 million.

D. Items to be deducted from CET1⁽²³⁾

The item includes the following main elements:

- goodwill and other intangible assets, for €5,776 million;
- deferred tax assets that rely on future profitability and do not arise from temporary differences, for €308 million;
- deductions for securitizations, equal to €173 million.

The excess of expected losses compared to provisions related to IRB positions as of December 31, 2015 is equal to €0 million⁽²⁴⁾, reflecting a decrease of €885 million compared to the amount deducted as of December 31, 2014.

E. Transitional adjustments - Effect on CET1, including minority interests subject to transitional adjustments

The item includes the following elements:

- exclusion of 100% of unrealized gains related to exposures towards EU Central Administrations classified in the portfolio "Available For Sale - AFS", equal to €1,416 million;
- exclusion of 60% of both unrealized gains related to debt instruments other than those issued by EU Central Administration, and capital instruments classified in the portfolio "Available For Sale - AFS", for an overall amount of €380 million;
- positive filter on negative actuarial reserves (IAS19) equal to 80% of the amount calculated according to CRR Article 473, for €1,463 million;
- positive filter for the 60% of the deduction related to deferred tax assets that rely on future profitability and do not arise from temporary differences, for €185 million;
- positive filter due to the inclusion of minority interests subject to transitional adjustments, for €979 million.

I. Transitional adjustments - Effect on AT1, including qualifying instruments issued by subsidiaries and computable in AT1 due to transitional provisions

The item includes the positive transitional adjustments for €14 million equal to:

- 60% (€28 million) of the amount of the deduction (€46 million) related to direct, indirect and synthetic positions in AT1 instruments issued by financial sector entities (FSE) in which a significant investment is held;
- net of 50% of the residual amount of the deduction related to direct positions (€14 million).

O. Transitional adjustments - Effect on T2, including qualifying instruments issued by subsidiaries and computable in T2 due to transitional provisions

The item includes the following transitional adjustments:

- deduction of 50% of the residual amount referred to direct positions held in AT1 instruments issued by FSE in which a significant investment is held, for €14 million;
- positive filter due to the inclusion of instruments issued by subsidiaries and included in Tier 2 Capital according to transitional provisions, equal to €620 million;
- national positive filter as regulated by Banca d'Italia Circular No.285, equal to 60% of 50% of unrealized gains on AFS, equal to €190 million.

(22) The calculation takes into account the provisions of the Resolution No.55/E of the Italian Revenue Agency (Agenzia delle Entrate) issued on May 29, 2015 concerning "Discipline of the tax credit resulting from the processing of deferred tax assets recorded in the financial statements referred to in Article 2, paragraphs 55 to 58 of Decree-Law December 29, 2010, No.225" ("Disciplina del credito d'imposta derivante dalla trasformazione di attività per imposte anticipate iscritte in bilancio di cui all'articolo 2, commi da 55 a 58, del decreto legge 29 dicembre 2010, No.225").

(23) With reference to the regulatory treatment of the UniCredit's stake in Banca d'Italia, it is worth mentioning that: (I) the carrying value as of December 31, 2015 is risk weighted at 100% (according to the CRR Article 133 "Equity exposure"); (II) the revaluation recognized at P&L as of December 31, 2013 is not filtered out.

(24) Due to such decrease there are no deductions of the residual transitional amount from Additional Tier 1 and Tier 2.

2.3 Capital adequacy

A. Qualitative information

See the "Section 1 - Consolidated Shareholders' Equity" for qualitative information on the procedures adopted by the banking Group to assess the adequacy of own funds supporting current and future activities.

B. Quantitative information

Capital Adequacy

(€ '000)

| ITEMS/VALUES | UNWEIGHTED ASSETS | | WEIGHTED ASSETS/EQUIREMENTS | |
|---|--------------------|--------------------|-----------------------------|--------------------|
| | 12.31.2015 | 12.31.2014 | 12.31.2015 | 12.31.2014 |
| A. RISK ASSETS | | | | |
| A.1 CREDIT AND COUNTERPARTY RISK | 893,409,844 | 864,338,492 | 333,598,220 | 344,210,788 |
| 1. Standardized approach ⁽¹⁾ | 407,955,532 | 401,609,123 | 184,884,012 | 187,662,040 |
| 2. IRB approaches | 466,172,785 | 453,356,258 | 145,833,652 | 153,875,480 |
| 2.1 Foundation | 20,527,719 | 19,109,484 | 13,968,643 | 13,036,617 |
| 2.2 Advanced | 445,645,066 | 434,246,774 | 131,865,009 | 140,838,863 |
| 3. Securitizations | 19,281,527 | 9,373,111 | 2,880,556 | 2,673,268 |
| B. CAPITAL REQUIREMENTS | | | | |
| B.1 Credit and counterparty risk | | | 26,687,858 | 27,536,863 |
| B.2 Credit valuation adjustment risk | | | 390,513 | 434,325 |
| B.3 Settlement risk | | | 1,981 | 4,159 |
| B.4 Market Risk | | | 877,142 | 1,224,228 |
| 1. Standard approach | | | 178,037 | 181,828 |
| 2. Internal Models | | | 699,105 | 1,042,400 |
| 3. Concentration Risk | | | - | - |
| B.5 Operational Risk | | | 3,290,415 | 3,538,233 |
| 1. Basic indicator approach | | | 225,086 | 236,047 |
| 2. Traditional standardized approach | | | 300,729 | 305,834 |
| 3. Advanced measurement approach | | | 2,764,601 | 2,996,352 |
| B.6 Other calculation elements | | | - | - |
| B.7 Total capital requirements | | | 31,247,909 | 32,737,808 |
| C. RISK ASSETS AND CAPITAL RATIOS | | | | |
| C.1 Risk Weighted Assets | | | 390,598,859 | 409,222,601 |
| C.2 Common Equity Tier 1 Capital/Risk weighted assets (CET1 capital ratio) | | | 10.59% | 10.26% |
| C.3 Tier 1 Capital/Risk weighted assets (Tier 1 capital ratio) | | | 11.50% | 11.12% |
| C.4 Total Own Funds/Risk weighted assets (Total capital ratio) | | | 14.23% | 13.41% |

Note:

(1) The weighted amount as at December 31, 2015 includes the "Exposures with or central counterparties as pre-funded contributions to the default fund".

Part G - Business Combinations

| | |
|--|-----|
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Part G - Business Combinations

Section 1 - Business combinations completed in the year

Business combinations with counterparties outside the Group are carried out using the "purchase method" prescribed by the accounting standard IFRS3 "Business Combinations".

Under its reorganization program the Group may carry out business combinations involving companies or businesses which were already directly or indirectly controlled by UniCredit S.p.A. (Business Combination Under Common Control).

These transactions have no economic substance and are accounted for in the acquirer's and acquired entity's accounts in accordance with the continuity principle.

Under this principle the acquirer recognizes the net assets acquired at their carrying value in the acquired entity's accounts.

These transactions have no effect on consolidated level.

1. Business combinations outside the Group

On November 1, 2015 Cordusio SIM Advisory & Family Office S.p.A. ("Cordusio SIM"), after having obtained the authorizations required, has performed a business combination with Atlantic SIM S.p.A., a company not belonging to the Group, through absorption.

This transaction represent the first stage of a more vast project focused in developing the segment of Group customers Ultra High Net Worth Individuals ("UHNWI") in Italy, with financial assets over €5 million per each client.

During 2016 the project will extend the activities currently performed by Cordusio SIM covering portfolio management, reception and transmission of orders and placing activities.

This transaction has been carried out by Cordusio SIM issuing shares having a fair value equal to €10 million, as documented by leading external expert, in exchange for shares of the company then absorbed.

This has determined for Cordusio SIM the recognition of:

- assets, only current accounts, for €2 million;
- goodwill for €8 million as the difference between the fair value of the shares issued and the value of the assets acquired.

The transaction hasn't determined any form of contingent consideration.

As a result of this transaction, the shareholding of UniCredit S.p.A. in Cordusio SIM was diluted from 100% to 67.3%.

In accordance with the terms of the shareholders' agreement, after the end of 2019 reporting period the minorities can exercise their put option on Cordusio SIM shares at a strike price determined as the fair value of the shares at the exercise date.

This has led to the recognition in the consolidated financial statements of a deposit from customers for an amount based on the exercise price of the option, determining, for the purpose of consolidated financial statements presentation, the increase to 100% of the shareholding of UniCredit S.p.A. in Cordusio SIM.

The goodwill has been tested for impairment at December 31, 2015 both in the individual financial statements of Cordusio SIM and in the consolidated financial statements, in this latter case the goodwill has been allocated to its Cash Generating Unit.

The test has not evidenced the need to recognize any impairment loss.

Finally, it should be noted that in 2016 UniCredit will perform the contribution of a business unit composed by assets and liabilities related to the management of the UHNWI customers segment to Cordusio SIM. This contribution will determine the increase of the shareholding held by UniCredit to 96.1%.

In February 2015, UniCredit has signed an agreement with affiliates of Fortress Investment Group LLC for the disposal of the entire shareholding in UniCredit Credit Management Bank ("UCCMB").

In preparation to sale of UCCMB shareholding, starting from January 1, 2015 a spin-off has become effective in favour of UniCredit S.p.A. of (i) the going concern of UCCMB dedicated to "non-core Business" and (ii) the real estate going concern of UCCMI (subsidiary controlled at 100% by UCCMB) and formerly belonging to Capitalia.

The completion of the transaction, following the occurred authorisations, took place on October 30, 2015.

2. Business combinations inside the Group

In 2015 the Group has not performed business combinations inside the Group.

Section 2 - Business combinations completed after year-end

No business combination have been completed after year end.

Part G - Business Combinations

Section 3 - Retrospective adjustments

Immobilien Holding GmbH (“Immo Holding”)

In September 2014 the Group, through its subsidiary UniCredit Bank Austria AG, has acquired the control over Immo Holding, parent company of Immobilien Holding Group, which comprises 57 entities, one of which was sold right after the acquisition, and in which the Group had already been participating in 88% of the results through a profit participation right (PPR).

Due to this acquisition, starting from September 2014, 34 entities have been included in the scope of consolidation as fully consolidated entities, among them Wien Mitte Immobilien GmbH, in which the Group had already had an indirect 50% stake and which had therefore been included in the Group using the equity method until September 30, 2014. Further 10 entities, one of which was sold right after the acquisition, have been included in the scope of consolidation at equity based on the fact that the Group has significant influence over them; the remaining entities have not been included in the scope of consolidation based on materiality reasons and have been measured at cost.

For strategic reasons, the Group intends to dispose of its real estate participations. As a prerequisite for such a disposal, the remaining 12% of economic participation in the Immobilien Holding Group was purchased in the acquisition along with the gain of the control over the group and simultaneously, the existing profit participation rights structure was wound up.

The assets and liabilities have been classified as “held for sale” and are treated as a “discontinued operation”.

The purchase price for the Immobilien Holding Group, composed of the fair value of the PPR derecognized, the fair value of the equity investments held in Immobilien Holding Group entities, as well as the cash consideration transferred, basically equaled the fair value of the net assets less the expected costs to sell according to IFRS5.

A contingent consideration was not part of the purchase agreement. The assets and liabilities recognized in the course of first-time consolidation consisted mainly of real estate assets and related liabilities.

| | |
|--|------------|
| Profit participation right derecognised (fair value) | 461 |
| Cash consideration transferred | 69 |
| Purchase price for stake in Immobilien Holding GmbH | 530 |
| Derecognised investments in associates and AFS investments | 55 |
| Total purchase price for the Immobilien Holding Group | 585 |

The purchase price allocation has been finalized in the first half of 2015 as detailed in the following table.

| | |
|--|------------|
| Fair values of acquired assets less costs of disposal | 1,303 |
| Fair values of acquired liabilities | (714) |
| Net asset value less costs of disposal | 589 |
| Less: non-controlling interests | (2) |
| Own share of net asset value less costs of disposal | 587 |
| Less: total purchase price | (585) |
| Badwill (gain on bargain purchase) | 2 |

The insignificant effect from final badwill, which resulted from the completion of purchase price allocation has been conventionally reported as positive change in consolidated equity of 2015. All non-controlling interests were measured at cost, the “full goodwill method” was not applied by the Group.

All assets and liabilities acquired as part of the purchase of the Immobilien Holding Group are shown in the statement of financial position in the line items “150. Non-current assets and disposal groups classified as held for sale” and “90. Liabilities included in disposal groups classified as held for sale”, respectively.

The Group keeps its intention to continue the active implementation of the plan to dispose the assets and liabilities of Immo Holding also in 2016.

Spółdzielcza Kasa Oszczędnościowo-Kredytowa im. Mikołaja Kopernika ("SKOK Kopernik")

In December 2014 the Group, through its subsidiary Bank Pekao S.A., took over the assets and liabilities of SKOK Kopernik, following the decision of the Polish Financial Supervision Authority ("KNF") to protect market stability and security of the deposits.

The decision has been taken by KNF in accordance with article 74c paragraph 4 of the Act on Credit Unions of November 5, 2009, which allows him to decide on acquisition of a credit union as a whole or its selected property rights or liabilities by a polish bank.

The acquisition of the assets and liabilities of SKOK Kopernik from the Group has been proceeded with the financial support granted by the Bank Guarantee Fund ("BFG") pursuant to article 20 g of the Act on Bank Guarantee Fund of December 14, 1994. The amount of the grant received by the BFG, amounting to €23,852 thousand, has been confirmed.

Consequently this operation did not determine the payment of any consideration.

On the basis of the previsions provided for by IFRS3, during the first half of 2015 the re-measurement of identifiable assets and liabilities of SKOK Kopernik has been completed. This process has determined an adjustment of the fair value of the net assets initially recognized, which has been recognized against goodwill.

In particular as of December 31, 2015 the goodwill amounts to €225 thousand, at acquisition exchange rate, against the €7,057 thousand, which had been determined at the acquisition date.

Part H - Related-Party Transactions

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Part H - Related-Party Transactions

1. Details of Top Managers' Compensation

Details of key management personnel's 2015 remuneration are given below. Key management personnel are persons having authority and responsibility for planning, directing, and controlling UniCredit's activities, directly or indirectly. Key management personnel include the Chief Executive Officer and the other members of the Board of Directors, the Standing Auditors, the General Manager⁽²⁵⁾ and the other members of UniCredit's CEO Office, as well as the Head of Internal Audit.

| Remuneration paid to key management personnel (including directors) | (€ '000) | |
|---|---------------|---------------|
| | YEAR 2015 | YEAR 2014 |
| a) short-term employee benefits | 22,688 | 20,950 |
| b) post-retirement benefits | 2,131 | 1,837 |
| of which: under defined benefit plans | - | - |
| of which: under defined contribution plans | 2,131 | 1,837 |
| c) other long-term benefits | - | 27 |
| d) termination benefits | 9,168 | 1,859 |
| e) share-based payments | 5,993 | 2,881 |
| Total | 39,980 | 27,554 |

In the above reported data are included compensation paid to Directors (€8,394 thousand), Statutory Auditors (€692 thousand), General Manager (€7,189 thousand) and other Managers with strategic responsibility (€13,567 thousand), as shown in the document "Compensation tables and information document pursuant Consob regulations" attached to the 2016 Group Compensation Policy, and €10,138 thousand relating to other costs of the year (the company share of social security contributions, allocations to severance pay funds and share-based payments using UniCredit and its subsidiaries' equity instruments).

The increase in the overall compensation (€12,426 thousand) vs. 2014 is primarily due the indemnities paid in 2015 for the termination of the employment of the General Manager and of another Executive with strategic responsibilities, and also to the higher costs borne in relation to equity based incentive plans, including the LTI Plan for Top Management.

(25) Role discontinued from October 1, 2015.

2. Related-Party Transactions

In order to ensure full compliance with legislative and regulatory provisions in force as regards disclosure of transactions with related parties, UniCredit adopted some procedures for identifying related-party transactions designed to ensure appropriate information is provided to enable compliance with the obligations of the Directors of UniCredit, as a listed company and the Parent Company of the Group.

In particular UniCredit, as a listed issuer, has adopted the "Global Policy for the management of transactions with persons in conflict of interest" that is designed to define preliminary and conclusive rules with respect to transactions initiated by UniCredit, including those conducted through subsidiaries, with related parties (CONSOB) and associated persons (Banca d'Italia), and the manner in which information is disclosed to corporate bodies and the market. This Policy - which is published on the UniCredit website (www.unicreditgroup.eu) - identifies, *inter alia*, in compliance with the "Regulations on related-party transactions" issued by Italy's CONSOB resolution No.17221 of March 12, 2010 (as amended/supplemented) and banca d'Italia Circular No.263/2006 (Title V, Chapter 5 - "Procedures for the management of risk activities and conflicts of interest with associated persons"): the independence of UniCredit's Directors who may be asked to express their opinions on related-party transactions (CONSOB) and transactions with associated persons (Banca d'Italia); the scope of related parties (CONSOB) and associated persons (Banca d'Italia), together defined as the "Combined Perimeter".

To this regard, specific guidelines have been distributed to the company's functions and Group Entities in order to systematically abide to the above-mentioned reporting requirements starting from January 1, 2011.

In 2015, transactions carried out within the Group and/or generally with Italian and foreign related parties were executed, as a rule, on the same terms and conditions as those applied to transactions entered into with independent third parties. Intra-group transactions were carried out based on assessments of a mutual economic advantage, and the determination of applicable terms and conditions took place in compliance with substantial correctness, keeping in mind the common goal of creating value for the entire Group. The same principle was also applied to the provision of services, combined with the principle of charging for such services at minimal rate solely to recover related production costs.

As required by the Commission Regulation (EU) No.632/2010 of July 19, 2010, the revised IAS24 - which simplifies and clarifies the definition of related party and the criteria aimed at identifying related party relationships - is applied to financial reporting for annual periods beginning on or after January 1, 2011. Pursuant to IAS24, UniCredit S.p.A.'s related parties include:

- companies belonging to the UniCredit group and companies controlled by UniCredit but not consolidated;⁽²⁶⁾
- associates and joint ventures, as well as their subsidiaries;
- UniCredit's "key management personnel";
- close family members of "key management personnel" and companies controlled (or jointly controlled) by key management personnel or their close family members;
- Group employee post-employment benefit plans.

Moreover, as approved by the Board of Directors with effect from March 1, 2012, UniCredit S.p.A. has expanded the scope of related parties including individuals who:

- directly or indirectly, also through controlled entities, trustees or nominees, hold a stake in UniCredit exceeding 2% of the share capital represented by shares with voting right, as well as all entities directly or indirectly controlled by them;
- have (among them) signed an agreement, in whatever form and made public by law, for the joint exercise of the voting right at UniCredit Shareholders' Meeting exceeding 2% of the share capital, as well as the entities that directly or indirectly control them and all those that are directly or indirectly controlled by them.

Not all the related parties identified by IAS24 should be made subject to the provisions of the CONSOB Regulation containing "Rules on transactions with related parties" (pursuant to Resolutions No.17221 and No.17389 of 2010 which are based on the definition of related party as in the previous version of IAS24, valid at the date of entry into force of the said Regulation) but, by way of self-regulation and in alignment also with the definition of associated subjects (Banca d'Italia) the CONSOB perimeter includes all the types defined by IAS24.

Further information on related party transactions, and in particular on procedures implemented by the Group, is provided in the Consolidated Report on Operations, chapter "Corporate Governance".

(26) For the purposes of UniCredit's consolidated financial statements as at December 31, 2015, transactions and outstanding balances between consolidated companies were written off as described in Part A.

Part H - Related-Party Transactions

The following table sets out the assets, liabilities, guarantees and commitments as at December 31, 2015, for each group of related parties, pursuant to IAS24:

Related-party transactions: balance sheet items

(€ '000)

| | AMOUNT AS AT 12.31.2015 | | | | | | SHAREHOLDERS (*) | % ON CONSOLIDATED |
|--|----------------------------------|------------------|-------------------|--------------------------------|-----------------------------|-------------------|---------------------|------------------------|
| | NON-CONSOLIDATED SUBSIDIARIES | JOINT VENTURE | ASSOCIATES | KEY MANAGEMENT PERSONNEL | OTHER RELATED PARTIES | TOTAL | | |
| Financial asset held for trading | - | 3,768 | 678,180 | 26 | 1,906 | 683,880 | 0.75% | 60,631 0.07% |
| Financial asset designated at fair value | - | - | - | - | 38,096 | 38,096 | 0.11% | - - |
| Available for sale financial asset | 7,899 | - | 140,094 | - | 302 | 148,295 | 0.14% | 19,000 0.02% |
| Held to maturity investments | - | - | - | - | - | - | - | - - |
| Loans and receivables with banks | - | 2,162,502 | 1,831,595 | - | - | 3,994,097 | 4.99% | 466 - |
| Loans and receivables with customers | 70,750 | 1,077,419 | 955,403 | 3,169 | 83,676 | 2,190,417 | 0.46% | 348,928 0.07% |
| Other assets | 3,178 | 1,812 | 13,112 | - | 213 | 18,315 | 0.19% | 104 - |
| Total Assets | 81,827 | 3,245,501 | 3,618,384 | 3,195 | 124,193 | 7,073,100 | 0.88% | 429,129 0.05% |
| Deposits from banks | 28 | 86,036 | 10,591,490 | - | - | 10,677,554 | 9.59% | 219,975 0.20% |
| Deposits from customers | 26,080 | 11,521 | 665,981 | 7,343 | 122,979 | 833,904 | 0.19% | 365,670 0.08% |
| Debt securities in issue | - | 32,452 | 192,826 | - | 20,417 | 245,695 | 0.12% | 535,665 0.26% |
| Other liabilities | 677 | 602 | 46,235 | - | 711 | 48,225 | 0.30% | 199 - |
| Total Liabilities | 26,785 | 130,611 | 11,496,532 | 7,343 | 144,107 | 11,805,378 | 1.51% | 1,121,509 0.14% |
| Guarantees given and commitments | 126,037 | 3,628,414 | 200,894 | 128 | 28,961 | 3,984,434 | 2.19% | 120,125 0.07% |

(*) Shareholders and related companies holding more than 2% of voting shares in UniCredit.

The following table sets out the impact of transactions with related parties on the main Income Statement items, for each group of related parties.

Related-party transactions: profit and loss items

(€ '000)

| | AMOUNT AS AT 12.31.2015 | | | | | | SHAREHOLDERS (*) | % ON CONSOLIDATED |
|--------------------------------------|----------------------------------|------------------|------------|--------------------------------|-----------------------------|-----------|---------------------|----------------------|
| | NON-CONSOLIDATED SUBSIDIARIES | JOINT VENTURE | ASSOCIATES | KEY MANAGEMENT PERSONNEL | OTHER RELATED PARTIES | TOTAL | | |
| Interest income and similar revenues | 2,343 | 110,783 | 94,247 | 56 | 2,391 | 209,820 | 1.07% | 12,880 0.07% |
| Interest expense and similar charges | (11) | (812) | (90,239) | (35) | (174) | (91,271) | 1.16% | (2,877) 0.04% |
| Fee and commission income | 74 | 6,379 | 637,687 | 61 | 1,589 | 645,790 | 6.86% | 12,458 0.13% |
| Fee and commission expense | 1 | (34) | (68,225) | (8) | (26) | (68,292) | 4.27% | (759) 0.05% |
| Impairment losses on: | (57,114) | (3) | (25,049) | - | (3,256) | (85,422) | 2.06% | 1,826 -0.04% |
| a) loans | (55,748) | (3) | (24,507) | - | (3,231) | (83,489) | 2.05% | 1,840 -0.05% |
| b) available for sale assets | - | - | - | - | - | - | - | - - |
| c) held-to-maturity assets | - | - | - | - | - | - | - | - - |
| d) other financial assets | (1,366) | - | (542) | - | (25) | (1,933) | -52.13% | (14) -0.38% |
| Operating costs | 131 | 7,329 | (505,828) | 14 | (46,118) | (544,472) | 3.51% | 100 - |

(*) Shareholders and related companies holding more than 2% of voting shares in UniCredit.

Please note that the “key management personnel” are persons having authority and responsibility for planning, directing, and controlling UniCredit’s activities, directly or indirectly (i.e. members of the Board of Directors, including the Chief Executive Officer, the General Manager, the Standing Auditors, members of the Executive Management Committee and the Head of Internal Audit in office during the reporting period).

The “other related parties” category includes:

- close family members of key management personnel (i.e. those family members who, as is expected, may influence - or be influenced by - the person in question);
- companies controlled (or jointly controlled) by key management personnel or their close family members;
- Group employee post-employment benefit plans.

Specifically, below are illustrated the major related-party transactions:

- In 2012 the subsidiary UniCredit Business Integrated Solutions S.C.p.A. (UBIS) assumed the role of operating sub-holding to provide the Group's support services both in Italy and abroad.
 - Against this backdrop, on February 15, 2013 the Board of Directors of UBIS approved the executive plan relating to the “Invoice Management” transaction aimed at the formation of a joint venture with the partner Accenture S.p.A. (Accenture) for the provision of back office services with respect to the “active and passive cycle” (issuance, receipt, verification, recording and payment of invoices). In relation to this, UBIS transferred - with effect from April 1, 2013 - its “active and passive cycle” business unit to the company formed by Accenture and called “Accenture Back Office and Administration Services S.p.A.” and sold to Accenture some of the shares resulting from the transfer. Following the transaction, UBIS holds 49% of Accenture Back Office and Administration Services S.p.A.’s share capital; the remaining 51% is held by Accenture (which is the controlling shareholder).
 - Afterwards, on April 19, 2013, the Board of Directors of UBIS approved the executive plan of the project aimed at the formation of a joint venture with another major player in the industry, IBM Italia S.p.A. (IBM), for the provision of technological infrastructure services (hardware, data center, etc.) to Commercial Banking. The transaction was completed when UBIS transferred, with effect from September, 1, 2013, of the “Information Technology” business unit to the company named “Value Transformation Services S.p.A.” (V-TServices), formed and controlled by IBM Italia S.p.A. Following the transaction, UBIS holds 49% of V-TServices’s share capital; the remaining 51% is held by IBM (which is therefore the controlling shareholder).

The services provided to the UniCredit group by the above-mentioned companies result in an exchange of fees (administrative costs).

- In order to ensure compliance with the commitments undertaken by UniCredit S.p.A. under the “ReboRa Agreement”, in 2010 - following the sale of UniCredit CAIB AG by UniCredit Bank Austria AG (“Bank Austria”) to UniCredit Bank AG - UniCredit S.p.A. and Bank Austria entered into a Compensation Agreement, consisting of a derivative contract valid from January 1, 2010 to a date between January 1, 2015 and March 31, 2016 (at the discretion of the parties), aimed at keeping Bank Austria financially neutral with respect to the profits generated from the operations sold. In particular, this agreement established a commitment for UniCredit S.p.A. to pay an amount indexed to the earnings of the Group's CIB Division-Markets Segment (excluding Poland) in return for Bank Austria's commitment to pay 12 month Euribor + 200bps recorded annually on the notional amount equal to the sale price of UniCredit CAIB AG (corresponding to around €1.28 billion). Upon expiry of the agreement, UniCredit S.p.A. has made a commitment to pay any increase attributable pro rata to the CIB Markets perimeter with respect to sale price of UniCredit CAIB AG. This agreement, recognized in the financial statements under trading derivatives and valued on the basis of a valuation model which considers the flows described, was closed during 2015 with a final payment aligned with the valuation of the contract of December 2014 (€98.3 million).
- At December 31, 2015 the Group's exposure to Nuova Compagnia Partecipazioni (formerly Italpetroli Group), considered part of the intragroup transactions, consisted mainly of the credit exposure.
- With reference to transactions with Mediobanca S.p.A. (“Mediobanca”), in addition to the transactions falling within the ordinary course of business and financial activity, UniCredit S.p.A. has entered into a thirty-year usufruct agreement on UniCredit shares with Mediobanca, under which Mediobanca gives back to UniCredit S.p.A., in return for a consideration (recorded as a reduction in Shareholders' Equity), the right to vote and receive dividends on the UniCredit S.p.A. shares subscribed for by Mediobanca in January 2009, as part of the capital increase approved by UniCredit in November 2008. These shares were concomitantly used in support of the issuance of convertible securities denominated “CASHES”. Following the resolutions of UniCredit S.p.A.'s Extraordinary Meeting of December 2011, the number of shares underlying the usufruct agreement and the formula for calculating the remuneration fees in favor of Mediobanca were adjusted to reflect (i) the reverse split of UniCredit S.p.A. shares and (ii) the free capital increase of December 2011 carried out through the allocation to capital of an equivalent amount transferred from the issue-premium reserve recorded in January 2009. In 2015, since the conditions of the contract were not fulfilled, the first three instalments of the usufruct fees referring to the results for 2013 were not paid for a total amount of €100 million. As part of the “CASHES” transaction, Mediobanca also acts as a custodian of the shares issued by UniCredit S.p.A.
- During 2013 UniCredit S.p.A. had entered into two separate agreements with UniCredit Bank AG aimed at ensuring fulfillment of the provisions of Articles 311, paragraph 2, and 317 of the German Stock Corporation Act (Aktiengesetz, AktG), applicable to groups including a German company, when there is no domination agreement in place. Those provisions establish (i) the obligation for the parent company to compensate, or commit to compensating, the subsidiary for any damages arising from measures or transactions (or lack thereof) ordered by the parent company and that the subsidiary would not have adopted/conducted had it not belonged to the group and (ii) the subsidiary's obligation to claim a compensation from the parent company and, if no compensation is received, to prepare a report (“dependency report”) on the status of all harmful measures and compensation not yet awarded. In March 2013 UniCredit S.p.A. signed a compensation agreement with UniCredit Bank AG to pay for services provided to UniCredit Bank Russia, Ukrtsotsbank and UniCredit Bank Austria and to compensate for the damages caused by the cessation of funding for Russian and Ukrainian companies by UniCredit Bank AG. Under that agreement UniCredit S.p.A. acted as guarantor, committing to

Part H - Related-Party Transactions

pay the amount due to UniCredit Bank AG if the latter and UniCredit Bank Austria failed to reach a deal. The agreement did not result in any disbursements on the part of UniCredit S.p.A. since UniCredit Bank AG and UniCredit Bank Austria later entered into agreements that did not make it necessary to activate the guarantee. In December 2013, UniCredit S.p.A. signed another compensation agreement with UniCredit Bank AG to compensate for damages identified in 2013 in relation to specific activities relating to (i) loan syndication, (ii) global account management, (iii) guarantees issued and (iv) secondelement of human resources carried out by UniCredit Bank AG in favor of UCI S.p.A. and other Group companies (mainly UniCredit Bank Austria, Pekao and other companies in the CEE area). The contract also provided for UniCredit S.p.A.'s guarantee with respect to claims directed to other Group companies if the parties failed to reach a remuneration/compensation agreement by March 31, 2014 and failed to make payment by April 15, 2014. With respect to this commitment, as at December 31, 2013 UniCredit S.p.A. booked €89 million in its separate financial statements. During the first quarter of 2014, following the revision and refinement of the estimates made in December 2013, the sums requested were definitively calculated and subsequently settled in the amount of €60 million, with a resulting positive effect on the 2014 financial statements of approximately €30 million. In December 2014, UniCredit S.p.A. and UniCredit Bank AG signed a new agreement relating to certain specific activities performed by UniCredit Bank AG in 2014 and the previous years, mainly relating to global account management, loan syndication, guarantees issued and secondelement of human resources, which resulted in the payment to UniCredit Bank AG of €10 million in the same month. In the first quarter of 2015, following a further joint review of the methods for determining the amounts due, a further modification of the amount determined in December 2013 was agreed, resulting in payment by UniCredit S.p.A. of a further €1 million. In April 2013, UniCredit S.p.A. started to act as primary dealer and market maker on the Italian, Portuguese, Spanish and Greek government bond markets (these roles were previously played by UniCredit Bank AG). In light of the fact that the model developed provides for the regular provision by UCB AG of services in support of the activity now carried out by UniCredit S.p.A., a cooperation agreement on the remuneration for these services was entered into, which was also in force for 2015.

- In the period 2008/2009, UniCredit S.p.A. (on its own behalf and as the Parent Company of the former segment banks later merged into UniCredit S.p.A.) and Aspro (later merged into UniCredit Credit Management Bank (UCCMB)) entered into agreements for the sale to UCCMB of loans providing for guarantees and indemnities; such agreements were later extended and partially modified in 2011 by varying the operational conditions for the implementation of these guarantees and indemnities. The original disposal agreements signed by each vendor bank include certain statements and guarantees that, if not observed, would have resulted in the obligation of UniCredit S.p.A. to buy-back the loans in question or in the activation of indemnities with subsequent claims for damages by UCCMB against UniCredit S.p.A. based on the original sale prices. In view of the rights and obligations contained in the prevailing agreements, a provision for risks and charges was recognized as of December 31, 2014 in the separate financial statements of UniCredit S.p.A. (for the preparation of UniCredit Group consolidated financial statement this item of provision for risks and charges is eliminated as it represent an internal transaction and the specific valuation of the loans in question, carried out by UCCMB, prevails over the original purchase price), reflecting the best estimate of risks associated with these guarantees and indemnities, measured on the basis of the information provided by UCCMB (which is currently as well responsible for managing the transferred loans). With reference to this provision for risks that has been recognized in the separate financial statements of UniCredit S.p.A., following the spin-off in favor of UniCredit S.p.A. of a going concern made of non-core assets and liabilities of UCCMB that was effective by January 1, 2015, the residual risk associated with the eventual claims raised by UCCMB (following IAS37) is limited to exposures that are not included in the going-concern subject to spin-off in favor of UniCredit S.p.A., integrated by the estimate of liability associated to probable ongoing requests of indemnities. At the closing of UCCMB (October 2015) disposal this provision has been fully released into separate financial reporting of UniCredit S.p.A.
- In August 2014, Alitalia sealed an investment agreement with Etihad Airways aimed at strengthening Alitalia in terms of competitiveness and sustainable income, which also includes: (i) an investment of €560 million by Etihad, which thus became a non-controlling shareholder of the company; (ii) the commitment by the main stakeholders (in addition to UniCredit, Intesa Sanpaolo, Poste Italiane, Atlantia, Immsi, Pirelli, Gavio and Macca) to support an additional recapitalization of the company (maximum liability for UniCredit of €62.1 million); and (iii) support for the transaction from the shareholder financial institutions and banks with a maximum of €598 million in the form of conversion and/or consolidation of short- and medium-term debt. The transaction, which took effect on January 1, 2015, substantially resulted in: (i) the transfer by Alitalia CAI (subsequently renamed CAI) to a new company named Alitalia-Società Aerea Italiana S.p.A. (SAI) of the business pertaining to all the operating activities performed; (ii) the transfer to Midco S.p.A., by Alitalia CAI, of the investment in SAI deriving from the contribution of the aforementioned business; (iii) the subscription by Etihad, through a cash payment of €387.5 million, of a capital increase of SAI resulting in Etihad holding 49% of SAI (the residual 51% is held by CAI, through Midco). Following the restructuring of the short- and medium-term debt by the financial institutions and shareholder banks, at the end of 2014 UniCredit held a share of 33.50% of CAI, reduced at 32.979% at the end of 2015.

- It should be noted that distribution agreements concerning insurance products were signed with the following associates:
 - Aviva S.p.A.;
 - CNP UniCredit Vita S.p.A.;
 - Creditras Assicurazioni S.p.A.;
 - Creditras Vita S.p.A.;
 - Incontra Assicurazioni S.p.A
- The relationships with other related parties include the relationships with external pension funds (for UniCredit employees), since they have separate legal personality. These transactions were conducted on the same terms and conditions as those applied to transactions with independent third parties. The relationships with these pension funds are almost entirely represented by the relationships included in Deposits from customers (and related interests).
- Following the Board of Directors' approval of the termination, effective September 30, 2015, of the employment of Mr. Roberto Nicastro, General Manager, and - based on the proposal made by the Remuneration Committee - the Board defined the conditions of his exit package. Mr. Roberto Nicastro's consensual resolution provides for, additionally to the rights to the bonuses and incentives foreseen under the existing plans for the activities rendered (and of the mortgages already granted at the conditions foreseen for the Bank's employees), the payment of the amount of euro 2,716,192.00 gross (corresponding to the cost of the indemnity in lieu of notice and 20% of the severance) upon the employment termination, as well as the deferred payout over further 5 years, in cash and shares, of the remaining part of the severance equal to euro 2,677,499.00 gross, conditional to the preservation by the Bank of adequate capital and liquidity requirements and subject to malus and clawback clauses. All the above in compliance with the applicable Regulatory Provisions and with the Bank's compensation policies. The amounts to be paid at the date of resolution of the employment contract of Mr. Roberto Nicastro are covered by an existing provision. Mr. Roberto Nicastro will keep the offices in the supervisory boards of Bank Pekao, Bank Austria and AO UniCredit Bank (Russia) and the related compensation. Present information are rendered according to Corporate Governance Code.
- With reference to the effects of the subsidiary in Ukraine, we can note that UniCredit Bank Austria AG has issued to the Ukrainian National Bank a comfort letter to guarantee that Ukrtsotsbank will continue as a going concern. On this point please see the paragraph dedicated in Part C - Section 21 - Profit (Loss) after tax from discontinued operations.

Part I - Share-Based Payments

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Part I - Share-Based Payments

A. Qualitative information

1. Description of payment agreements based on own equity instruments

1.1 Outstanding instruments

Group Medium & LongTerm Incentive Plans for selected employees include the following categories:

- **Equity-Settled Share Based Payments;**
- **Cash Settled Share Based Payments⁽²⁷⁾.**

The first category includes the following:

- **Stock Option** allocated to selected Top & Senior Managers and Key Talents of the Group;
- **Performance Stock Options** allocated to selected Top & Senior Managers and Key Talents of the Group and represented by UniCredit Options that the Parent Company undertakes to grant, conditional upon achieving performance targets approved by the Parent Company's Board;
- **Share Plan for Talent** that offer free UniCredit ordinary shares that the Parent Company undertakes to grant, conditional upon achieving performance targets approved by the Parent Company's Board;
- **Group Executive Incentive System** that offer to eligible Group Executive a variable remuneration for which payment will be made within five years. The beneficiary will receive the payment by cash and/or by UniCredit shares; the payment are related to the achievement of performance condition (other than marked conditions) stated in the Plan Rules;
- **Group Executive Incentive System (Bonus Pool)** that offer to eligible Group Executives and relevant employees identified following regulatory rules, a bonus structure composed by upfront (following the moment of performance evaluation) and deferred payments in cash and in shares, to be paid over a period of ranging from 1 to 6 years. This payment structure will guarantee the alignment to shareholder interest and will be subjected to malus (which applies in case specific profitability, capital and liquidity thresholds are not met at both Group and Country/Division level) and claw back conditions (as legally enforceable) as defined in Plan Rules (both non-market vesting conditions);
- **Employee Share Ownership Plan (ESOP - Let's Share)** that offers to eligible Group employees the possibility to buy UniCredit ordinary shares with the advantages to foresee the granting of free ordinary shares ("Free Shares or rights to receive them) measured on the basis of the shares purchased by each Participant ("Investment Shares") during the "Enrolment Period". The granting of free ordinary shares is subordinated to vesting conditions (other than market conditions) stated in the Plan Rules;
- **FinecoBank Stock granting to employees** that offer to eligible FinecoBank Executives and relevant employees identified following regulatory rules, a bonus structure composed by upfront (following the moment of performance evaluation) and deferred payments in cash and in FinecoBank ordinary shares, subject to malus and claw back conditions (as legally enforceable) as defined in Plan Rules.

The second category includes synthetic "Share Appreciation Rights" linked to the share-value and performance results of some Group-Companies⁽²⁸⁾, and other equity instruments (Phantom Shares) used for Group Incentive System 2015 of FinecoBank Personal Financial Advisors, subject to malus and claw back conditions (as legally enforceable) as defined in Plan Rules.

1.2 Measurement model

1.2.1 Stock Options and Performance Stock Options

The Hull and White Evaluation Model has been adopted to measure the economic value of Stock Options.

This model is based on a trinomial tree price distribution using the Boyle's algorithm and estimates the early exercise probability on the basis of a deterministic model connected to:

- reaching a Market Share Value equals to an exercise price-multiple (M);
- probability of beneficiaries' early exit (E) after the end of the Vesting Period.

Economic and Equity effects will be recognized on a basis of instrument vesting period.

Any new Stock Options' Plans and Performance Stock Options haven't been granted during 2015.

(27) Linked to the economic value of instruments representing a subsidiaries Shareholders' Equity.
(28) Mainly referred to Pioneer Global Asset Management.

1.2.2 Share Plan for Talent

The plan offers "Free UniCredit Shares" installments, having subsequent annual vesting, to selected beneficiaries.

The economic value of Performance Shares is measured considering the share market price at the grant date less the present value of the future dividends, not available to beneficiaries, during the performance period. Parameters are estimated by applying the same model used for Stock Options measurement.

Economic and Net Equity effects will be accrued during the instruments' vesting period.

Any new Share Plans haven't been granted during 2015.

1.2.3 Group Executive Incentive System

The amount of the incentive is determined on a basis of the achievement of quantitative and qualitative goals stated by the plan. In particular, the overall evaluation of the Employee's relevant Manager expresses as a percentage, from a minimum of 0% to a maximum of 150% (non-market vesting conditions).

This percentage, adjusted by the application of a risk/opportunity factor - Group Gate - at first payment multiplied by the Bonus Opportunity, determines the effective amount that will be paid to the beneficiary.

Economic and Net Equity effects will be accrued on a basis of instruments' vesting period.

Group Executive Incentive System "Bonus Pool 2014" - Shares

The economic value of Performance Shares is measured considering the share market price at the grant date less the present value of the future dividends during the vesting period.

The plan is divided into clusters, each of which can have two or three installments of share-based payments spread over a period defined according to Plan rules.

| SHARES GRANTED GROUP EXECUTIVE INCENTIVE SYSTEM - BONUS POOL 2014 | | | | |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
| | INSTALLMENT (2017) | INSTALLMENT (2018) | INSTALLMENT (2019) | INSTALLMENT (2020) |
| Date of Bonus Opportunity Economic Value granting | Jan-21-2014 | Jan-21-2014 | Jan-21-2014 | Jan-21-2014 |
| Date of Board resolution (to determine number of shares) | Apr-09-2015 | Apr-09-2015 | Apr-09-2015 | Apr-09-2015 |
| Vesting Period Start-Date | Jan-01-2014 | Jan-01-2014 | Jan-01-2014 | Jan-01-2014 |
| Vesting Period End-Date | Dec-31-2016 | Dec-31-2017 | Dec-31-2018 | Dec-31-2019 |
| UniCredit Share Market Price [€] | 6.269 | 6.269 | 6.269 | 6.269 |
| Economic Value of Vesting conditions [€] | -0.240 | -0.430 | -0.710 | -1.069 |
| Performance Shares' Fair Value per unit @ Grant Date [€] | 6.029 | 5.839 | 5.559 | 5.200 |

Group Executive Incentive System 2015 (Bonus Pool)

New Group Incentive system 2015 is based on a bonus pool approach, aligned with regulatory requirements and market practices, it defines:

- sustainability, through direct link with entity results and alignment with relevant risk categories, utilizing specific indicators linked to *risk-appetite*;
- link between bonuses and organization structure, defining the pool on a country/division level with further review at Group level;
- bonuses allocated to Executives and other relevant employee, on a basis of European Bank Authority (EBA) rules and local regulations;
- payment structure has been defined in accordance with Regulatory provisions qualified by directive 2013/36/EU (CRD IV) and will be distributed in a period of six years by using a mix of shares and cash.

All Profit and Loss and Net Equity effects related to the plan will be booked during the vesting period.

1.2.4 Employee Share Ownership Plan (Let's Share for 2015)

The following tables show the measurements and parameters used in relation to Free Shares (or rights to receive them) connected to the "Employee Share Ownership Plan" approved in 2014.

Measurement of Free Shares ESOP 2015

| | FREE SHARES 1 ST ELECTION WINDOW | FREE SHARES 2 ND ELECTION WINDOW |
|---|--|--|
| Date of Free Shares delivery to Group employees | Jan-30-2015 | Jul-31-2015 |
| Vesting Period Start-Date | Jan-30-2015 | Jul-31-2015 |
| Vesting Period End-Date | Jan-30-2016 | Jul-31-2016 |
| Discount Shares' Fair Value per unit [€] | 5.280 | 6.078 |

Part I - Share-Based Payments

All Profit and Loss and Net Equity effects referred to free shares will be booked during the vesting period (except adjustments, according to Plan Rules, that will be booked during the next closing after vesting period).

The Plan Let's Share for 2015 provides for the use of shares to be purchased on the market. To that end, Participants give a mandate to a broker (internal or external to UniCredit Group) to purchase the shares to be transferred into an account opened in their name.

1.2.5. FinecoBank Stock granting to employees

The economic value of Performance Shares is measured considering the share market price at the grant date less the present value of the future dividends during the vesting period.

B. Quantitative information

1. Annual Changes

UniCredit Stock Options and Performance Stock Options

(€ '000)

| ITEMS/NUMBER OF OPTIONS AND EXERCISE PRICE | YEAR 2015 ⁽¹⁾ | | | YEAR 2014 ⁽¹⁾ | | |
|--|--------------------------|----------------------------|------------------|--------------------------|----------------------------|------------------|
| | NUMBER OF OPTIONS | AVERAGE EXERCISE PRICE [€] | AVERAGE MATURITY | NUMBER OF OPTIONS | AVERAGE EXERCISE PRICE [€] | AVERAGE MATURITY |
| A. Outstanding at beginning of period | 33,250,907 | 21.444 | Jul-2019 | 45,012,829 | 18.971 | Dec-2019 |
| B. Increases | - | - | | - | - | |
| B.1 New issues | - | - | | - | - | |
| B.2 Other | - | - | | - | - | |
| C. Decreases | 911,780 | - | | 11,761,922 | - | |
| C.1 Forfeited | 911,780 | 10.435 | | 56,847 | 27.673 | |
| C.2 Exercised | - | - | | - | - | |
| C.3 Expired | - | - | | 11,705,075 | - | |
| C.4 Other | - | - | | - | - | |
| D. Outstanding at end of period | 32,339,127 | 21.755 | Jul-2019 | 33,250,907 | 21.444 | Jul-2019 |
| E. Vested Options at end of period | 24,063,841 | 27.857 | Aug-2018 | 24,303,491 | 27.863 | Aug-2018 |

(1) The information related to Number of options and Average exercise price had been modified following the grouping operation resolved by UniCredit Annual General Meeting on December 15, 2011 and following the application of "adjustment factors" for:

- as the free capital increase resolved by the UniCredit Annual General Meeting on April 29, 2009 ("scrip dividend"), implied the recommendation by AIAF (Associazione Italiana Analisti Finanziari) to apply an "adjustment factor" equal to 0.88730816;
- as the capital increase resolved by the UniCredit Extraordinary Shareholder Meeting on November 16, 2009 and finalized on February 24, 2010, implied the recommendation by AIAF (Associazione Italiana Analisti Finanziari) to apply an "adjustment factor" equal to 0.95476659;
- as the capital increase resolved by the UniCredit Extraordinary Shareholders' Meeting on December 15, 2011 and finalized in 2012 implied the recommendation by AIAF (Associazione Italiana Analisti Finanziari) to apply an "adjustment factor" equal to 0.6586305.

Part I - Share-Based Payments

| Other UniCredit equity instruments: Performance Shares | | | | (€ '000) | | |
|---|------------------------------------|----------------------------|------------------|------------------------------------|----------------------------|------------------|
| | YEAR 2015 | | | YEAR 2014 | | |
| ITEMS/NUMBER OF OTHER EQUITY INSTRUMENTS AND EXERCISE PRICE | NUMBER OF OTHER EQUITY INSTRUMENTS | AVERAGE EXERCISE PRICE [€] | AVERAGE MATURITY | NUMBER OF OTHER EQUITY INSTRUMENTS | AVERAGE EXERCISE PRICE [€] | AVERAGE MATURITY |
| A. Outstanding at beginning of period | 36,900,821 | - | Oct-2015 | 41,374,465 | - | Feb-2015 |
| B. Increases | 12,219,858 | - | | 10,558,154 | | |
| B.1 New issues | 12,219,858 | - | | 10,558,154 | - | |
| B.2 Other | - | - | | - | - | |
| C. Decreases | 16,561,462 | - | | 15,031,798 | | |
| C.1 Forfeited | 247,529 | - | | 867,172 | - | |
| C.2 Exercised ⁽¹⁾ | 16,313,933 | - | | 8,498,340 | - | |
| C.3 Expired | - | - | | 5,666,286 | - | |
| C.4 Other | - | - | | - | - | |
| D. Outstanding at end of period ⁽²⁾ | 32,559,217 | - | Mar-2017 | 36,900,821 | - | Oct-2015 |
| E. Vested instruments at end of period | 13,312,560 | - | | 4,772,750 | - | |

(1) As far as the 2015 movement is concerned, the average market price at the exercise date is equal to €6.23 (€6.54 was the price observed at exercise date for 2014 movimentation).

(2) UniCredit undertakes to grant, conditional upon achieving performance targets set in the Strategic Plan, 32,559,217 ordinary shares at the end of 2015 (36,900,821 ordinary shares at the end of 2014).

According to Let's Share 2015 (ESOP) Plan Rules, had been delivered to Group Participants respectively 595,669 and 178,325 Free Shares in January and in July 2015 related to services rendered during the period 2015-2016.

The said above UniCredit free ordinary shares had been acquired on the market, and are not considered in the table of annual changes.

2. Other information

Let's Share for 2016 (ex 2015) - Employee Share Ownership Plan for 2016

In May 2015 the Ordinary Shareholders' Meeting approved the "UniCredit Group Employee Share Ownership Plan 2015" ("Let's Share for 2016") that offers to eligible Group employees the opportunity to purchase UniCredit ordinary shares at favourable conditions in order to reinforce employees' sense of belonging and commitment to achieve the corporate goals.

According to UniCredit discretionary evaluation, there may be two main election windows:

- 1st election window: within the end of the second quarter of 2016;
- 2nd election window: within the end of the fourth quarter of 2016.

Let's Share for 2016 envisages the following elements:

- during the "Enrolment Period", that will be communicated on due time to the Participants, they can buy UniCredit ordinary shares ("Investment Shares") by means of monthly or one-off contributions taken from their Current Account;
- at the first month of the Enrolment Period, each Participant will receive, in form of shares ("Free Shares") a discount equal to 25% of overall amount of shares purchased; the Free Shares will be locked up for one year ("Holding Period"). The Participant will lose the entitlement to the Free Share if, during the holding period, he/she will no longer be an employee of a UniCredit Group Company unless the employment has been terminated for one of the specific reasons stated in the Rules of the Plan. In some countries, for fiscal reasons, it will not be possible to grant the Free Shares at the beginning of the Enrolment Period: in that case an alternative structure is offered that provides to the Participants of those countries the right to receive the Free Shares at the end of the Holding Period ("Alternative Structure");
- during the "Holding Period", the Participants can sell the Investment Shares purchased at any moment, but they will lose the corresponding Free Shares (or right to receive them).

The Free Shares are qualified as "Equity Settled Share-based Payments" as Participants will receive UniCredit Equity Instruments as consideration for the services rendered to the legal entity where they are employed. The fair value will be measured at the beginning of Enrolment Period according to the price paid by Participants to acquire the first installment of the Investment Shares on the market.

All Profit and Loss and Net Equity effects related to Let's Share for 2016 will be booked during the holding period.

Let's Share for 2016 has not produced any effect on 2015 Consolidated Financial Statements.

Effects on Profit and Loss

All Share-Based Payment granted after November 7, 2002 whose vesting period ends after January 1, 2005 are included within the scope of the IFRS2.

Financial statement presentation related to share based payments

| | 2015 | | 2014 | |
|--|-----------|--------------|-----------|--------------|
| | TOTAL | VESTED PLANS | TOTAL | VESTED PLANS |
| (Costs)/Revenues ⁽¹⁾ | (148,597) | | (101,837) | |
| - connected to Equity Settled Plans | (98,314) | | (72,524) | |
| - connected to Cash Settled Plans ⁽²⁾ | (50,283) | | (29,313) | |
| Debts for Cash Settled Plans ⁽²⁾ | 93,432 | - | 45,779 | - |

(1) Includes costs/revenues and debts for Plans referred to equity instruments of other Group's entities (e.g. Pioneer Global Asset Management and FinecoBank).

(2) The increase of costs and debts for Cash Settled Plans is connected to the effects of the integration transaction between Pioneer Investments and Santander Asset Management.

Part L - Segment Reporting

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Part L - Segment Reporting

Organizational Structure

The format for segment information reflects the organizational structure currently used in management reporting for monitoring the Group's results, which is broken down into the following business segments: Commercial Banking Italy, Commercial Banking Germany, Commercial Banking Austria, Poland, Corporate & Investment Banking ("CIB"), Asset Management, Central and Eastern Europe ("CEE"), Asset Gathering, Group Corporate Center and Non-Core.

Commercial Banking Italy

Commercial Banking Italy is composed by UniCredit S.p.A. commercial network related to Core clients (excluding Large Corporate and Multinational clients, supported by Corporate and Investment Banking Division), Leasing (excluding Non-Core clients), Factoring and local Corporate Center with supporting functions for the Italian business.

In relation to individual clients (Households and clients of specialized network Private Banking), Commercial Banking Italy's goal is to offer a full range of products and services to fulfill transactional, investments and credit needs, relying on about 3,600 branches and multichannel services provided by new technologies.

In relation to corporate customers, Commercial Banking Italy operates trying to guarantee both the support to the economic and entrepreneurial system and the profitability and quality of its portfolio. The current Corporate channel is organized on the territory with about 765 Managers divided in 129 Corporate Centers. The territorial organization promotes a bank closer to customers and faster decision-making processes, while the belonging to UniCredit group allows to support companies in developing International attitudes.

Commercial Banking Germany

Commercial Banking Germany provides all German customers (excluding Large Corporate and Multinational clients, supported by Corporate and Investment Banking Division) with a complete range of banking products and services through a network of around 580 branch offices.

Commercial Banking Germany holds large market shares and a strategic market position in retail banking, in private banking and especially in business with local corporate customers (including factoring and leasing).

Different service models are applied in line with the needs of its various customer groups: retail customers, private banking customers, small business and corporate customers, commercial real estate customers, and Wealth Management customers. In detail the corporates segment employs a different "Mittelstand" bank model to its competitors in that it serves both business and personal needs across the whole bandwidth of German enterprises and firms operating in Germany. The private clients segment serves retail customers and private banking customers with banking and insurance solutions across all areas of demand. The specific, all-round advisory offering reflects the individual and differentiated needs of these customer groups in terms of relationship model and product offering. The Segment also includes the local Corporate Center, which performs tasks as sub-holding towards other Subgroup legal entities.

Commercial Banking Austria

Commercial Banking Austria provides all Austrian customers (excluding Large Corporate and Multinational clients, supported by Corporate and Investment Banking Division) with a complete range of banking products and services. It is composed of: Retail, Corporate (excluding CIB clients), Private Banking (with its two well-known brands Bank Austria Private Banking and Schoellerbank AG), the product factories Factoring and Leasing and the local Corporate Center Retail covers business with private individuals, ranging from mass-market to affluent customers. Corporates covers the entire range of business customers, SMEs and medium-sized and large companies which do not access capital markets (including Real Estate and Public Sector).

A broad coverage of the Retail and Corporate business lines is ensured through a network of about 220 branches.

The goal of Commercial banking Austria is to strengthen regional responsibility, to increase synergies, effectiveness and to improve time-to-market; therefore customer service teams can now adjust more quickly to local market changes.

Commercial Banking Austria holds significant market shares and a strategic market position in retail banking, private banking and especially in business with local corporate customers and is one of the leading providers of banking services in Austria.

In response to changing customer needs and behaviors, Commercial Banking Austria has launched *Smart Banking Solutions*, an integrated new service model, allowing clients to decide when, where and how they contact UniCredit Bank Austria. This approach combines classic branches, new formats of advisory service centres and modern self-service branches with internet solutions, Mobile Banking with innovative apps and video-telephony.

Poland

The segment Poland manages the UniCredit Group's operations within the Bank Pekao S.A. Group in Poland.

Bank Pekao S.A. Group includes financial institutions operating in banking, asset management, pension funds, brokerage services, transactional advisory, leasing and factoring markets.

Bank Pekao S.A. operates for over 85 years and is one of the largest financial institutions in Central and Eastern Europe. In particular, Bank Pekao is a universal commercial bank providing a full range of banking services to individual and institutional clients.

The Bank offers to its clients a broad distribution network with 1,759 ATMs and 975 branches conveniently located throughout Poland. In relation to individual customers, the Bank is focused on the strengthening the position on consumer goods financing market and mortgage loans market while maintaining a prudent credit risk policy.

The Bank actively promotes innovative solutions and provides clients with state-of-the art and user-friendly solutions in the area of mobile banking, which are top rated for high quality of service and innovativeness by several Polish institutions.

In relation to corporate and institutional clients, Bank Pekao S.A. is the leader in servicing large and medium-sized companies and has one of the widest product offer for corporate clients on the market. The Bank offers a wide range of products of money markets and currency exchange, both within the scope of current

operations and long-term hedging structures of client's exposures such as currency risk and interest rate risk. Bank Pekao S.A. is a leading organizer of investment project financing, mergers and acquisitions and debt securities issues. The Bank's product offer for corporate clients also includes financial services such as granting guarantees in national and international turnover and financial services provided through leasing and factoring subsidiaries.

In 2015 Bank's activities continuously focused on acquisition of new customers and strengthening of relationships with existing customers which results in a further growth in number of customers.

Corporate & Investment Banking ("CIB")

The CIB Division targets Large Corporate and Multinational clients with highly sophisticated financial profile and needs for investment banking services, as well as institutional clients of UniCredit Group. CIB serves UniCredit Group's clients across 50 countries and supports such clients in their growth, internationalization projects and restructuring phases.

The organizational structure of CIB is based on a matrix that distinguishes (i) market coverage (carried out through the Group's country-specific commercial networks: Italy, Germany and Austria) and (ii) product offering (divided into three Product Lines that consolidate the breadth of the Group's CIB know-how).

The dedicated country-specific commercial networks (CIB Network Italy, CIB Network Germany and CIB Network Austria) are responsible for the relationships with corporate clients, banks and financial institutions as well as the sale of a broad range of financial products and services, ranging from traditional lending and merchant banking operations to more sophisticated services with high added value, such as project finance, acquisition finance and other investment banking services and operations in international financial markets.

The three Product Lines supplement and add value to the activities of the commercial networks and the marketing of the relevant products. The Product Lines are broken down as follows:

Financing and Advisory ("F&A")

F&A is the centre for all business operations related to credit and advisory services for corporate and institutional clients. It is responsible for providing a wide variety of services ranging from plain vanilla and standardized products, extending to more sophisticated products such as Capital Markets (Equity and Debt Capital Markets), Corporate Finance and Advisory, Syndications, Leverage Buy-Out, Project and Commodity Finance, Real Estate Finance, Shipping Finance, Structured Trade and Export Finance and Principal Investments.

Markets

Markets is the centre specialized for all financial markets activities and serves as the Group's access point to the capital markets. This results in a highly complementary international platform with a strong presence in emerging European financial markets. As a centralized "product line", it is responsible for the coordination of financial markets-related activities, including the structuring of products such as FX, Rates, Equities and credit related activities.

Global Transaction Banking ("GTB")

GTB is the centre for Cash Management and e-banking products, Supply Chain Finance and Trade Finance products and global securities services.

In 2015 has been set-up a Joint Venture between Commercial Banking and CIB division with the objective to increase cross selling of Investment Banking products such as M&A, Capital Markets and Derivatives to Commercial Banking clients.

Asset Management

Asset Management business segment operates through Pioneer Investments, the company within the UniCredit Group specializing in the management of customer investments worldwide.

The business segment acts as a centralized product factory and, in addition, directs, supports and supervises the development of local business at regional level.

Leveraging on different investment partnerships with third-party financial institutions at international level, Asset Management offers a wide range of financial solutions, including mutual funds, asset administration services and portfolios for institutional investors.

Central and Eastern Europe ("CEE")

The Group operates, through the CEE business segment, in 13 Central and Eastern Europe countries: Azerbaijan, Bosnia & Herzegovina, Bulgaria, Croatia, the Czech Republic, Hungary, Romania, Russia, Serbia, Slovakia, Slovenia, Turkey and Ukraine; having, in addition, Leasing activities in the 3 Baltic countries. The CEE business segment operates through approximately 2,400 branches (including more than 1,000 branches of the Turkish subsidiaries which are consolidated at equity) and offers a wide range of products and services to retail, corporate and institutional clients in these countries. UniCredit Bank Austria manages this segment and acts as sub-holding for the banking operations in the CEE countries through its CEE Division.

UniCredit group is able to offer its retail customers in the CEE countries a broad portfolio of products and services similar to those offered to its Italian, German, Austrian and Polish customers.

With respect to corporate clients, UniCredit group is constantly engaged in standardizing the customer segments and range of products. The Group shares its business models on an international level in order to ensure access to its network in any country where the Group is present. This approach is vital due to the variety of global products offered, particularly cash management and trade finance solutions, to corporate customers operating in more than one CEE country.

Part L - Segment Reporting

Asset Gathering

Asset gathering is a business segment specialized in wealth management through the direct channel and the financial advisors network, mainly focused on the retail customer segment.

Asset Gathering operates through Fineco Bank, UniCredit Group's direct multichannel bank. It has one of the largest advisory networks in Italy and is the number one broker in Italy for equity trades in terms of volume of orders and number one broker in Europe for number of executed orders. Fineco Bank offers an integrated business model combining direct banking and financial advice, with a single free-of-charge account including a full range of banking, credit, trading and investment services which are also available through applications for smartphone and tablet. With its fully integrated platform, Fineco Bank is the benchmark for modern investors.

Group Corporate Center

The Group Corporate Center includes:

Global Banking Services ("GBS")

The mission of the GBS area is to optimize costs and internal processes guaranteeing operating excellence and supporting the sustainable growth of the Business Lines. GBS falls within the scope of the Chief Operating Officer ('COO'), whose main areas of responsibility are: ICT, Operations, Workout Germany, Real Estate, Global Sourcing, Security, Organization and Legal.

Corporate Center

The Corporate Center's objective is to lead, control and support the management of the assets and related risks of the Group as a whole and of the single Group companies in their respective areas of competence.

Non-Core

Starting from the first quarter 2014 the Group decided to introduce a clear distinction between activities defined as "core" segment, meaning strategic business segments and in line with risk strategies, above described, and activities defined as "non-core" segment, including non-strategic assets and those with a poor fit to the Group's risk-adjusted return framework, with the aim of reducing the overall exposure of this last segment in the course of time and to improve the risk profile. Specifically, the "non-core" segment includes selected assets of Commercial Banking Italy (identified on a single client basis) to be managed with a risk mitigation approach and some special vehicles for securitization operations.

A - Primary Segment

Segment Reporting by Business Segment - year 2015

A.1 - Breakdown by business segment: income statement

(€ '000)

| | COMMERCIAL BANKING ITALY | COMMERCIAL BANKING GERMANY | COMMERCIAL BANKING AUSTRIA | POLAND | CENTRAL EASTERN EUROPE | CORPORATE & INVESTMENT BANKING | ASSET MANAGEMENT | ASSET GATHERING | GROUP CORPORATE CENTER1 | NON-CORE | CONSOLIDATED GROUP TOTAL 12.31.2015 |
|--|--------------------------|----------------------------|----------------------------|------------------|------------------------|--------------------------------|------------------|------------------|-------------------------|--------------------|-------------------------------------|
| Net interest | 5,079,369 | 1,687,538 | 731,658 | 995,932 | 2,388,902 | 2,278,373 | 2,965 | 245,184 | (1,500,369) | 6,804 | 11,916,356 |
| Dividends and other income from equity investments | - | 51,373 | 170,779 | 15,130 | 363,827 | 27,968 | 3,234 | - | 196,960 | - | 829,271 |
| Net fees and commissions | 3,505,632 | 751,269 | 619,976 | 485,509 | 717,891 | 603,783 | 900,470 | 247,874 | (102,512) | 118,595 | 7,848,487 |
| Net trading, hedging and fair value income | 32,192 | 97,277 | 40,671 | 158,503 | 329,800 | 819,086 | 524 | 53,866 | 97,163 | 15,223 | 1,644,305 |
| Net other expenses/income | (27,691) | 113,765 | 19,895 | 37,020 | 25,758 | 27,526 | 11,820 | (2,971) | 1,175 | (39,932) | 166,365 |
| OPERATING INCOME | 8,589,502 | 2,701,222 | 1,582,979 | 1,692,094 | 3,826,178 | 3,756,736 | 919,013 | 543,953 | (1,307,583) | 100,690 | 22,404,784 |
| Payroll costs | (2,728,085) | (1,167,782) | (762,823) | (458,632) | (703,180) | (686,681) | (410,410) | (75,049) | (1,222,838) | (123,676) | (8,339,156) |
| Other administrative expenses | (1,898,376) | (831,426) | (549,406) | (236,776) | (671,933) | (1,113,334) | (186,570) | (232,866) | 1,092,108 | (530,027) | (5,158,606) |
| Recovery of expenses | 456,957 | 27,469 | 795 | 813 | 801 | 43,682 | 647 | 84,346 | 74,071 | 118,652 | 808,233 |
| Amortisation, depreciation and impairment losses on tangible and intangible assets | (61,121) | (44,449) | (23,331) | (79,417) | (107,234) | (2,565) | (12,060) | (8,954) | (588,404) | (1,006) | (928,541) |
| Operating expenses | (4,230,625) | (2,016,188) | (1,334,765) | (774,012) | (1,481,546) | (1,758,898) | (608,393) | (232,523) | (645,063) | (536,057) | (13,618,070) |
| OPERATING PROFIT | 4,358,877 | 685,034 | 248,214 | 918,082 | 2,344,632 | 1,997,838 | 310,620 | 311,430 | (1,952,646) | (435,367) | 8,786,714 |
| Net writedowns of loans and provisions for guarantees and commitments | (1,208,278) | (44,102) | (14,899) | (123,698) | (1,017,263) | (31,055) | (8) | (6,706) | (9,327) | (1,659,033) | (4,114,369) |
| OPERATING NET PROFIT | 3,150,599 | 640,932 | 233,315 | 794,384 | 1,327,369 | 1,966,783 | 310,612 | 304,724 | (1,961,973) | (2,094,400) | 4,672,345 |
| Provision for risks and charges | (277,216) | (177,426) | (195,384) | (134,750) | (223,132) | (227,089) | (2,920) | (15,714) | (183,597) | (147,322) | (1,584,550) |
| Integration costs | (485,492) | (73,684) | 320,326 | - | (8,339) | (35,000) | (23,958) | (1,246) | (93,409) | (9,420) | (410,222) |
| Net income from investments | (15,424) | 48,909 | (17,784) | 17,562 | (4,142) | (43,924) | 3,338 | (1) | 7,718 | (2,414) | (6,162) |
| PROFIT BEFORE TAX | 2,372,467 | 438,731 | 340,473 | 677,196 | 1,091,756 | 1,660,770 | 287,072 | 287,763 | (2,231,261) | (2,253,556) | 2,671,411 |

A.2 - Breakdown by business segment: balance sheet amounts and RWA

(€ '000)

| BALANCE SHEET AMOUNTS | COMMERCIAL BANKING ITALY | COMMERCIAL BANKING GERMANY | COMMERCIAL BANKING AUSTRIA | POLAND | CENTRAL EASTERN EUROPE | CORPORATE & INVESTMENT BANKING | ASSET MANAGEMENT | ASSET GATHERING | GROUP CORPORATE CENTER | NON-CORE | CONSOLIDATED GROUP TOTAL 12.31.2015 |
|---|--------------------------|----------------------------|----------------------------|-------------------|------------------------|--------------------------------|------------------|-------------------|------------------------|-------------------|-------------------------------------|
| LOANS AND RECEIVABLES WITH CUSTOMERS | 132,279,390 | 80,431,006 | 49,305,296 | 28,621,446 | 57,166,203 | 96,875,965 | 2 | 922,774 | (7,639,229) | 36,035,668 | 473,998,521 |
| DEPOSITS FROM CUSTOMERS | 122,638,131 | 80,186,701 | 45,909,418 | 30,181,276 | 55,753,024 | 88,512,973 | - | 15,822,459 | 9,116,137 | 1,670,320 | 449,790,439 |
| DEBT CERTIFICATES | 23,121,584 | 23,701,893 | 17,448,904 | 680,887 | 2,911,554 | 7,668,454 | - | 261,506 | 58,626,258 | 56,861 | 134,477,901 |
| TOTAL RISK WEIGHTED ASSETS (BASEL 3) | 75,775,215 | 31,488,221 | 22,085,079 | 25,809,696 | 92,531,750 | 65,381,631 | 1,914,352 | 1,713,458 | 42,688,903 | 31,210,556 | 390,598,859 |

A.3 - Staff

| | COMMERCIAL BANKING ITALY | COMMERCIAL BANKING GERMANY | COMMERCIAL BANKING AUSTRIA | POLAND | CENTRAL EASTERN EUROPE | CORPORATE & INVESTMENT BANKING | ASSET MANAGEMENT | ASSET GATHERING | GROUP CORPORATE CENTER | NON-CORE | CONSOLIDATED GROUP TOTAL 12.31.2015 |
|--|--------------------------|----------------------------|----------------------------|--------|------------------------|--------------------------------|------------------|-----------------|------------------------|----------|-------------------------------------|
| STAFF (KFS group on a proportional basis) | | | | | | | | | | | |
| Employees (FTE) | 37,325 | 11,781 | 6,191 | 17,606 | 24,143 | 3,572 | 1,986 | 1,019 | 16,233 | 717 | 120,573 |
| STAFF (KFS group fully considered) | | | | | | | | | | | |
| Employees (FTE) | 37,325 | 11,781 | 6,439 | 17,606 | 28,486 | 3,918 | 1,986 | 1,019 | 16,233 | 717 | 125,510 |

Part L - Segment Reporting

Segment Reporting by Business Segment - year 2014

A.1 - Breakdown by business segment: income statement

(€ '000)

| | COMMERCIAL BANKING ITALY | COMMERCIAL BANKING GERMANY | COMMERCIAL BANKING AUSTRIA | POLAND | CENTRAL EASTERN EUROPE | CORPORATE & INVESTMENT BANKING | ASSET MANAGEMENT | ASSET GATHERING | GROUP CORPORATE CENTER | NON-CORE | CONSOLIDATED GROUP TOTAL 12.31.2014 |
|--|--------------------------|----------------------------|----------------------------|------------------|------------------------|--------------------------------|------------------|------------------|------------------------|--------------------|-------------------------------------|
| Net interest | 5,134,350 | 1,718,812 | 771,946 | 1,067,982 | 2,466,228 | 2,325,670 | 2,402 | 228,247 | (1,463,793) | 190,217 | 12,442,061 |
| Dividends and other income from equity investments | - | 13,263 | 150,883 | 16,780 | 345,579 | 88,259 | 4,278 | - | 174,551 | - | 793,593 |
| Net fees and commissions | 3,303,709 | 785,247 | 581,184 | 500,452 | 702,128 | 563,562 | 769,161 | 195,464 | (21,189) | 213,336 | 7,593,054 |
| Net trading, hedging and fair value income | (10,908) | 33,995 | 174,687 | 162,201 | 265,956 | 803,076 | 1,074 | 29,875 | 80,194 | (4,368) | 1,535,782 |
| Net other expenses/income | (20,064) | 90,753 | 31,483 | 21,732 | 54,477 | (21,751) | 14,178 | (2,594) | 43,293 | (23,896) | 187,611 |
| OPERATING INCOME | 8,407,087 | 2,642,070 | 1,710,183 | 1,769,147 | 3,834,368 | 3,758,816 | 791,093 | 450,992 | (1,186,944) | 375,289 | 22,552,101 |
| Payroll costs | (2,666,550) | (1,170,011) | (822,765) | (463,379) | (734,440) | (628,144) | (326,171) | (69,150) | (1,172,677) | (147,689) | (8,200,976) |
| Other administrative expenses | (1,882,491) | (856,984) | (527,034) | (257,925) | (664,805) | (1,021,365) | (167,114) | (211,311) | 940,724 | (595,903) | (5,244,208) |
| Recovery of expenses | 457,471 | 14,271 | 863 | 826 | 875 | 3,297 | 7,810 | 77,170 | 115,817 | 155,222 | 833,622 |
| Amortisation, depreciation and impairment losses on tangible and intangible assets | (71,040) | (46,536) | (23,795) | (78,849) | (111,439) | (2,834) | (10,821) | (8,816) | (538,634) | (3,082) | (895,846) |
| Operating expenses | (4,162,610) | (2,059,260) | (1,372,731) | (799,327) | (1,509,809) | (1,649,046) | (496,296) | (212,107) | (654,770) | (591,452) | (13,507,408) |
| OPERATING PROFIT | 4,244,477 | 582,810 | 337,452 | 969,820 | 2,324,559 | 2,109,770 | 294,797 | 238,885 | (1,841,714) | (216,163) | 9,044,693 |
| Net write-downs of loans and provisions for guarantees and commitments | (1,034,139) | (26,309) | (110,621) | (133,638) | (676,839) | (129,437) | - | (3,179) | (23,279) | (2,154,609) | (4,292,050) |
| OPERATING NET PROFIT | 3,210,338 | 556,501 | 226,831 | 836,182 | 1,647,720 | 1,980,333 | 294,797 | 235,706 | (1,864,993) | (2,370,772) | 4,752,643 |
| Provision for risks and charges | (112,300) | (81,269) | (95,600) | (33,653) | (257,599) | (77,422) | 1,867 | (6,121) | (33,782) | (32,323) | (728,202) |
| Integration costs | (3,563) | 11,376 | (1,867) | - | (7,490) | 365 | (11,106) | (1) | 9,871 | (17,908) | (20,323) |
| Net income from investments | (7,499) | 180,719 | 4,494 | 429 | (6,155) | (83,342) | 438 | (4) | 82,014 | (84,414) | 86,680 |
| PROFIT BEFORE TAX | 3,086,976 | 667,327 | 133,858 | 802,958 | 1,376,476 | 1,819,934 | 285,996 | 229,580 | (1,806,890) | (2,505,417) | 4,090,798 |

A.2 - Breakdown by business segment: balance sheet amounts and RWA

(€ '000)

| BALANCE SHEET AMOUNTS | COMMERCIAL BANKING ITALY | COMMERCIAL BANKING GERMANY | COMMERCIAL BANKING AUSTRIA | POLAND | CENTRAL EASTERN EUROPE | CORPORATE & INVESTMENT BANKING | ASSET MANAGEMENT | ASSET GATHERING | GROUP CORPORATE CENTER | NON-CORE | CONSOLIDATED GROUP TOTAL 12.31.2014 |
|---|--------------------------|----------------------------|----------------------------|-------------------|------------------------|--------------------------------|------------------|-------------------|------------------------|-------------------|-------------------------------------|
| LOANS AND RECEIVABLES WITH CUSTOMERS | 130,189,931 | 78,415,687 | 47,379,358 | 26,896,150 | 57,073,422 | 89,225,203 | 42 | 695,595 | (6,708,518) | 47,401,896 | 470,568,766 |
| DEPOSITS FROM CUSTOMERS | 111,741,562 | 76,325,456 | 45,728,200 | 29,275,882 | 49,524,431 | 80,409,997 | - | 13,914,712 | 1,490,721 | 2,001,024 | 410,411,985 |
| DEBT CERTIFICATES | 33,605,264 | 25,910,221 | 17,713,589 | 902,612 | 2,689,019 | 7,080,965 | - | 339,035 | 61,716,893 | 318,206 | 150,275,804 |
| TOTAL RISK WEIGHTED ASSETS (BASEL 3) | 80,603,160 | 33,607,804 | 24,046,668 | 25,894,055 | 89,278,449 | 68,631,159 | 1,692,561 | 1,741,754 | 44,102,112 | 39,624,881 | 409,222,601 |

"Group Corporate Center" including the Floor impact on RWA.

A.3 - Staff

| | COMMERCIAL BANKING ITALY | COMMERCIAL BANKING GERMANY | COMMERCIAL BANKING AUSTRIA | POLAND | CENTRAL EASTERN EUROPE | CORPORATE & INVESTMENT BANKING | ASSET MANAGEMENT | ASSET GATHERING | GROUP CORPORATE CENTER | NON-CORE | CONSOLIDATED GROUP TOTAL 12.31.2014 |
|--|--------------------------|----------------------------|----------------------------|--------|------------------------|--------------------------------|------------------|-----------------|------------------------|----------|-------------------------------------|
| STAFF (KFS group on a proportional basis) | | | | | | | | | | | |
| Employees (FTE) | 37,316 | 13,333 | 6,410 | 18,160 | 24,210 | 3,598 | 2,021 | 974 | 15,704 | 1,849 | 123,577 |
| STAFF (KFS group fully considered) | | | | | | | | | | | |
| Employees (FTE) | 37,316 | 13,333 | 6,658 | 18,160 | 29,040 | 3,954 | 2,021 | 974 | 15,715 | 1,849 | 129,021 |

B - Secondary Segment

(€ '000)

| AMOUNTS AS AT 12.31.2015 | TOTAL ASSETS | OPERATING INCOME ^(*) | COST OF INVESTMENT |
|---|--------------------|---------------------------------|--------------------|
| Italy | 363,027,922 | 9,278,610 | 284,315 |
| Germany | 218,128,274 | 2,985,909 | 352,582 |
| Austria | 101,277,278 | 2,028,242 | 74,718 |
| Total other european countries | 167,677,498 | 6,683,377 | 421,698 |
| <i>of which: Western Europe</i> | 42,571,505 | 1,497,694 | 9,601 |
| <i>of which: Central and Eastern Europe</i> | 125,105,993 | 5,185,683 | 412,097 |
| America | 5,884,600 | 295,725 | 1,429 |
| Asia | 4,437,123 | 55,592 | 218 |
| Rest of the world | 680 | 9 | - |
| Total | 860,433,375 | 21,327,464 | 1,134,960 |

(*) Item 120 in Income Statement.

(€ '000)

| AMOUNT AS AT 12.31.2014 | TOTAL ASSETS | OPERATING INCOME ^(*) | COST OF INVESTMENT |
|---|--------------------|---------------------------------|--------------------|
| Italy | 366,400,987 | 9,431,587 | 262,983 |
| Germany | 210,164,702 | 3,291,881 | 309,460 |
| Austria | 97,999,105 | 1,908,876 | 102,780 |
| Total other european countries | 162,491,116 | 6,412,390 | 429,784 |
| <i>of which: Western Europe</i> | 41,238,802 | 1,102,699 | 14,103 |
| <i>of which: Central and Eastern Europe</i> | 121,252,314 | 5,309,691 | 415,681 |
| America | 4,575,456 | 243,772 | 2,539 |
| Asia | 2,585,212 | 31,677 | 267 |
| Rest of the world | 812 | 16 | - |
| Total | 844,217,390 | 21,320,199 | 1,107,813 |

(*) Item 120 in Income Statement.

Annexes

| | |
|---|-----|
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Reconciliation of Condensed Accounts to Mandatory Reporting Schedule

Consolidated Balance Sheet

(€ million)

| | AMOUNTS AS AT | | SEE THE NOTES PART B - ASSETS |
|---|----------------|----------------|----------------------------------|
| | 12.31.2015 | 12.31.2014 | |
| ASSETS | | | |
| Cash and cash balances = item 10 | 10,303 | 8,051 | Section 1 |
| Financial assets held for trading = item 20 | 90,997 | 101,226 | Section 2 |
| Loans and receivables with banks = item 60 | 80,073 | 68,730 | Section 6 |
| Loans and receivables with customers = item 70 | 473,999 | 470,569 | Section 7 |
| Financial investments | 152,845 | 138,503 | |
| <i>Item 30. Financial assets at fair value through profit or loss</i> | 34,368 | 31,803 | Section 3 |
| <i>Item 40. Available-for-sale financial assets</i> | 109,807 | 97,636 | Section 4 |
| <i>Item 50. Held-to-maturity investments</i> | 2,093 | 2,584 | Section 5 |
| <i>Item 100. Equity Investments</i> | 6,577 | 6,479 | Section 10 |
| Hedging instruments | 8,010 | 11,988 | |
| <i>Item 80. Hedging derivatives</i> | 5,368 | 9,114 | Section 8 |
| <i>Item 90. Changes in fair value of portfolio hedged items</i> | 2,641 | 2,873 | Section 9 |
| Property, plant and equipment = item 120 | 10,031 | 10,277 | Section 12 |
| Goodwill = item 130 - Intangible assets of which: goodwill | 3,618 | 3,562 | Section 13 |
| Other intangible assets = item 130 - Intangible assets net of goodwill | 2,140 | 2,000 | Section 13 |
| Tax assets = item 140 | 15,726 | 15,772 | Section 14 |
| Non-current assets and disposal groups classified as held for sale = item 150 | 2,820 | 3,600 | Section 15 |
| Other assets | 9,872 | 9,941 | |
| <i>Item 160. Other assets</i> | 9,872 | 9,941 | Section 16 |
| Total assets | 860,433 | 844,217 | |

continued: Consolidated Balance Sheet

(€ million)

| LIABILITIES AND SHAREHOLDERS' EQUITY | AMOUNTS AS AT | | SEE THE NOTES PART B - LIABILITIES |
|---|----------------|----------------|--|
| | 12.31.2015 | 12.31.2014 | |
| Deposits from banks = item 10 | 111,373 | 106,037 | Section 1 |
| Deposits from customers = item 20 | 449,790 | 410,412 | Section 2 |
| Debt securities in issue = item 30 | 134,478 | 150,276 | Section 3 |
| Financial liabilities held for trading = item 40 | 68,919 | 77,135 | Section 4 |
| Financial liabilities at fair value through profit or loss = item 50 | 455 | 567 | Section 5 |
| Hedging instruments | 11,254 | 15,150 | |
| <i>Item 60. Hedging derivatives</i> | 6,149 | 8,622 | Section 6 |
| <i>Item 70. Changes in fair value of portfolio hedged items</i> | 5,105 | 6,529 | Section 7 |
| Provisions for risks and charges = item 120 | 9,855 | 10,623 | Section 12 |
| Tax liabilities = item 80 | 1,529 | 1,750 | Section 8 |
| Liabilities included in disposal groups classified as held for sale = item 90 | 1,880 | 1,650 | Section 9 |
| Other liabilities | 17,416 | 17,781 | |
| <i>Item 100. Other liabilities</i> | 16,282 | 16,601 | Section 10 |
| <i>Item 110. Provision for employee severance pay</i> | 1,135 | 1,180 | Section 11 |
| Minorities = item 210 | 3,399 | 3,446 | Section 16 |
| Shareholders' Equity, of which: | 50,087 | 49,390 | |
| - Capital and reserves | 48,315 | 48,065 | |
| <i>Item 140. Revaluation reserves, of which: Special revaluation laws</i> | 277 | 277 | Section 15 |
| <i>Item 140. Revaluation reserves, of which: Exchange differences</i> | (3,260) | (3,011) | Section 15 |
| <i>Item 140. Revaluation reserves, of which: equity investments valued at equity method</i> | (1,071) | (714) | Section 15 |
| <i>Item 140. Revaluation reserves, of which: non current assets classified held for sale</i> | - | (3) | Section 15 |
| <i>Item 160. Equity instruments</i> | 1,888 | 1,888 | Section 15 |
| <i>Item 170. Reserves</i> | 14,255 | 13,748 | Section 15 |
| <i>Item 180. Share premium</i> | 15,977 | 15,977 | Section 15 |
| <i>Item 190. Issued capital</i> | 20,258 | 19,906 | Section 15 |
| <i>Item 200. Treasury shares</i> | (8) | (3) | Section 15 |
| - AfS assets fair value reserve, Cash-flow hedging reserve and Defined benefits plans reserve | 77 | (683) | |
| <i>Item 140. Revaluation reserves, of which: Available-for-sale financial assets</i> | 1,874 | 1,571 | Section 15 |
| <i>Item 140. Revaluation reserves: actuarial gains (losses) on defined benefits plans</i> | (2,256) | (2,881) | Section 15 |
| <i>Item 140. Revaluation reserves, of which: Cash-flow hedges</i> | 460 | 627 | Section 15 |
| - Net profit (loss) = item 220 | 1,694 | 2,008 | Section 15 |
| Total liabilities and Shareholders' Equity | 860,433 | 844,217 | |

Notes:

An explanation for the restatement of comparative figures is provided in the previous sections.

Reconciliation of Condensed Accounts to Mandatory Reporting Schedule

Consolidated Income Statement

(€ million)

| | YEAR | | SEE THE NOTES PART C |
|--|-----------------|-----------------|-------------------------|
| | 2015 | 2014 | |
| Net interest | 11,916 | 12,442 | Section 1 |
| Item 30. Net interest margin | 11,658 | 12,062 | |
| less: Net interest margin of industrial companies | - | 1 | |
| less: Purchase Price Allocation effect | 258 | 379 | |
| Dividends and other income from equity investments | 829 | 794 | |
| Item 70. Dividend income and similar revenue | 410 | 402 | Section 3 |
| less: Dividends from held for trading equity instruments included in item 70 | (232) | (203) | |
| Item 240. Profit (Loss) of associates - of which: Profit (Loss) of associates valued at equity | 652 | 539 | Section 16 |
| less: Profit (Loss) of associates - Debt to equity | - | 56 | |
| Net fees and commissions | 7,848 | 7,593 | Section 2 |
| Item 60. Net fees and commissions | 7,818 | 7,506 | Section 2 |
| less: Other administrative expenses - of which: outsourced services for the management of Non-Performing loans | (25) | - | |
| + Other operating income - of which: recovery of costs - commissioni istruttoria veloce (CIV) | 55 | 87 | |
| Net trading income | 1,644 | 1,536 | |
| Item 80. Gains (losses) on financial assets and liabilities held for trading | 1,079 | 615 | Section 4 |
| + Dividends from held for trading equity instruments (from item 70) | 232 | 203 | |
| Item 90. Fair value adjustments in hedge accounting | (14) | (9) | Section 5 |
| Item 100. Gains (Losses) on disposal or repurchase of: d) financial liabilities | (47) | 43 | Section 6 |
| + Gains (Losses) on disposal or repurchase of: b) available-for-sale financial assets (from item 100) | 399 | 623 | Section 6 |
| + Gains (Losses) on disposal or repurchase of: c) held-to-maturity investments (from item 100) | - | 4 | Section 6 |
| Item 110. Gains (Losses) on financial assets and liabilities designated at fair value through profit and loss | (5) | 58 | Section 7 |
| Net other expenses/income | 166 | 188 | |
| Gains (losses) on disposals/repurchases on loans and receivables - not impaired position (from item 100 a) | 65 | 49 | |
| Item 220. Other net operating income | 1,139 | 1,264 | Section 15 |
| less: Other operating income - of which: recovery of costs | (709) | (725) | |
| less: Other operating income - of which: recovery of costs - commissioni istruttoria veloce (CIV) | (55) | (87) | |
| Net write-downs/backs of tangible operating lease assets (from item 200) | (122) | (105) | |
| less: Write-downs on leasehold improvements (on non-separable assets) - No Group | 73 | 56 | |
| less: Other operating income - Other income from invoicing JVs (only with respect to Ubis) | (100) | (109) | |
| + Result of industrial companies | (131) | (156) | |
| Gains (Losses) on disposals of investments - assets leasing operation (from item 270) | 6 | 1 | |
| OPERATING INCOME | 22,405 | 22,552 | |
| Payroll costs | (8,339) | (8,201) | |
| Item 180. Administrative costs: a) staff expenses | (8,669) | (8,204) | Section 11 |
| less: Administrative expenses: a) employee payroll costs - Provision for post retirement benefit obligations - Settlement Gains (Losses) | (1,199) | - | |
| less: Administrative costs: a) staff expenses of industrial companies | 9 | 30 | |
| less: Integration costs | 1,520 | (27) | |
| Other administrative expenses | (5,159) | (5,244) | |
| Item 180. Administrative costs: b) other administrative expenses | (6,084) | (5,608) | Section 11 |
| less: Administrative costs: b) other administrative expenses of industrial companies | 40 | 39 | |
| less: Administrative costs - contributions to Resolution funds and to Deposit Guarantee Systems (DGS) and Bank Levy | 901 | 331 | |
| less: Other income/expenses - contributions to Resolution funds and to Deposit Guarantee Systems (DGS) | - | 39 | |
| less: outsourced services for the management of Non-Performing loans | 25 | - | |
| Write-downs on leasehold improvements (on non-separable assets) - No Group | (73) | (56) | |
| less: Integration costs | 32 | 10 | |
| Recovery of expenses | 808 | 834 | Section 15 |
| Item 220. Other net operating income - of which: Operating income - recovery of costs | 709 | 725 | |
| + Other operating income - Other income from invoicing JVs (only with respect to Ubis) | 100 | 109 | |
| Amortization, depreciation and impairment losses on intangible and tangible assets | (929) | (896) | |
| Item 200. Impairment/Write-backs on property, plant and equipment | (678) | (763) | Section 13 |
| less: Impairment losses/write backs on property owned for investment | 15 | 58 | |
| less: Net write-downs/backs of tangible operating lease assets (from item 200) | 122 | 105 | |
| less: Integration costs | (5) | - | |
| Item 210. Impairment/Write-backs on intangible assets | (475) | (431) | Section 14 |
| Net write-downs on property, plant and equipment and intangible assets of industrial companies | 69 | 103 | |
| less: Purchase Price Allocation effect | 23 | 32 | |
| Operating costs | (13,618) | (13,507) | |
| OPERATING PROFIT (LOSS) | 8,787 | 9,045 | |

continued: Consolidated Income Statement

(€ million)

| | YEAR | | SEE THE NOTES PART C |
|--|--------------|--------------|-------------------------|
| | 2015 | 2014 | |
| OPERATING PROFIT (LOSS) | 8,787 | 9,045 | |
| Net impairment losses on loans and provisions for guarantees and commitments | (4,114) | (4,292) | |
| Item 100. Gains (Losses) on disposal and repurchase of: a) loans | 29 | 17 | Section 6 |
| less: Gains (Losses) on disposals/repurchases on loans and receivables - not impaired position (from item 100 a) | (65) | (49) | |
| Item 130. Net losses/recoveries on impairment: a) loans | (4,081) | (4,178) | Section 8 |
| Item 130. Net losses/recoveries on impairment: d) other financial assets | 4 | (93) | Section 8 |
| less: Net losses on impairment other financial assets - contribution to National Interbank Deposit Guarantee Fund (F.I.T.D.) | - | 11 | |
| NET OPERATING PROFIT (LOSS) | 4,672 | 4,753 | |
| Other charges and provisions | (1,585) | (728) | |
| Item 190. Provisions for risks and charges | (753) | (384) | Section 12 |
| + Other income/expenses - contributions to Resolution funds and to Deposit Guarantee Systems (DGS) | - | (39) | |
| less: Provisions for risks and charges of industrial companies | 9 | 2 | |
| + Administrative costs - contributions to Resolution funds and to Deposit Guarantee Systems (DGS) and Bank Levy | (901) | (331) | |
| + Provisions for risks and charges - contribution to National Interbank Deposit Guarantee Fund (F.I.T.D.) | - | (11) | |
| Surplus on release of integration provision | 61 | 35 | |
| Integration costs | (410) | (20) | |
| + Administrative expenses: a) employee payroll costs - Provision for post retirement benefit obligations - Settlement Gains (Losses) | 1,199 | - | |
| Integration costs before Purchase Price Allocation effect | (1,607) | (18) | |
| less: Purchase Price Allocation effect | (2) | (3) | |
| Net income from investments | (6) | 87 | |
| Item 130. Net losses/recoveries on impairment: b) available-for-sale financial assets | (59) | (249) | Section 8 |
| Item 130. Net losses/recoveries on impairment: c) held-to-maturity investments | (6) | - | Section 8 |
| Impairment losses/write backs on property owned for investment (from item 200) | (15) | (58) | |
| Item 240. Profit (Loss) of associates -of which: write-backs/impairment losses and gains/losses on disposal of associates valued at equity | (32) | 144 | Section 16 |
| + Profit (Loss) of associates - Debt to equity | - | (56) | |
| Item 250. Net valuation at fair value of tangible and intangible assets | (2) | 3 | Section 17 |
| Item 270. Gains (Losses) on disposal of investments | 114 | 319 | Section 19 |
| less: Gains (Losses) on disposals of investments - assets leasing operation (from item 270) | (6) | (1) | |
| less: Industrial companies | - | (19) | |
| less: Purchase Price Allocation effect | - | 3 | |
| PROFIT (LOSS) BEFORE TAX | 2,671 | 4,091 | |
| Income tax for the period | (137) | (1,297) | |
| Item 290. Tax expense related to profit from continuing operations | (55) | (1,167) | Section 20 |
| less: Tax expense related to profit from continuing operations of industrial companies | 4 | - | |
| less: Purchase Price Allocation effect | (87) | (130) | |
| NET PROFIT (LOSS) | 2,534 | 2,793 | |
| Profit (Loss) after tax from discontinued operations = item 310 | (295) | (124) | |
| Item 310. Profit (Loss) after tax from discontinued operations | (295) | (124) | Section 21 |
| PROFIT (LOSS) FOR THE PERIOD | 2,239 | 2,669 | |
| Minorities | (352) | (380) | |
| Item 330. Minorities | (352) | (380) | Section 22 |
| NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP BEFORE PPA | 1,887 | 2,289 | |
| Purchase Price Allocation effect | (193) | (281) | |
| Impairment of goodwill | - | - | |
| Item 260. Impairment of goodwill | - | - | Section 18 |
| NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP | 1,694 | 2,008 | |

Notes:

An explanation for the restatement of comparative figures is provided in the previous sections.

Fees for annual audits and related services

UniCredit Group 2015 - Deloitte Network

As prescribed by Art.149-duodecies of the Consob Issuers Regulation, the following table gives fees paid in 2015 for services rendered by Deloitte & Touche S.p.A. and firms in its network.

| SERVICE TYPE | SERVICE PROVIDER | USER | FEES (€ '000) ⁽¹⁾ |
|---|--------------------------|-----------------------------------|---------------------------------|
| Audit ⁽²⁾ | Deloitte & Touche S.p.A. | Parent company - UniCredit S.p.A. | 2,392 |
| | Deloitte & Touche S.p.A. | Subsidiaries | 1,611 |
| | Deloitte Network | Subsidiaries | 18,988 |
| Certification, letters of comfort, etc ⁽³⁾ | Deloitte & Touche S.p.A. | Parent company - UniCredit S.p.A. | 1,016 |
| | Deloitte & Touche S.p.A. | Subsidiaries | 512 |
| | Deloitte Network | Parent company - UniCredit S.p.A. | 155 |
| | Deloitte Network | Subsidiaries | 3,710 |
| Other services ⁽⁴⁾ | Deloitte Network | Parent company - UniCredit S.p.A. | 1,158 |
| | Deloitte Network | Subsidiaries | 10,673 |
| Total | | | 40,215 |

(1) Excl. VAT and Expenses.

(2) Does not include fees for audits of investment funds.

(3) Mainly: verification services provided to UniCredit S.p.A. (Issuing Comfort Letter ECB 2015, Issuing Comfort Letters concerning bond issues, signing the Italian tax declaration forms - Modello Unico, Modello 770 S/O and Modello Consolidato Nazionale, limited review of the sustainability report), other audit services provided to the subsidiary UniCredit Bank AG and assessments required by regulations/local Supervisory Authority in Austria, CEE Countries and USA.

(4) Mainly: support to the projects Process Management evolution model phase II, SPRINT - Roll out dei Modelli, Remarks Consolidation Framework evolution, Process management dashboard and Risk; IT services provided to the subsidiary UniCredit Business Integrated Solutions S.c.p.A. and to the indirect subsidiary UniCredit Business Integrated Solutions Austria GmbH; assistance provided to the subsidiaries UniCredit Bank AG and UniCredit Bank Austria AG.

Securizations - qualitative tables

ORIGINATOR: UniCredit S.p.A.

New transactions 2015

| | |
|---|---|
| STRATEGIES, PROCESSES AND GOALS: | The following initiatives, called Pillarstone Italy, were undertaken to allow the Group to improve the management of loan restructuring, also through the innovative use (for this purpose) of securitization. The goal is to facilitate and increase recoveries of the exposures under securitization thanks to: - restructuring with long-term industrial logic, focusing on introducing new finance (by third parties) in favour of the debtors sold, with focus on concrete needs and opportunities for the companies involved; - efficient and targeted restructuring and turnaround processes. Shared acceptance of the economic principles that guide the transactions in question and a strong alignment of the interests between the parties involved, ensures the asset manager's commitment to maximize the value of the said assets, optimising therefore the expected recovery on the junior notes bought by UniCredit S.p.A., through the transferred management of the securitised portfolio. |
| INTERNAL MEASUREMENT AND RISK MONITORING SYSTEMS: | UniCredit S.p.A. does not act as Servicer. The business of servicing is carried out by third parties outside the Group, as per the contracts stipulated with the Special Purpose Vehicle issuing the ABS securities, and involves the administration, encashment, restructuring and collection of securitised loans, on behalf thereof, as well as managing any recovery proceedings on Non-Performing loans. The Servicer of the assets, therefore, has the task, on an ongoing basis, of following the financial flows arising from the securitised loans, constantly monitoring the encashment, also where appropriate making use of third party companies. For each specific transaction, the Servicer provides the Special Purpose Vehicle (in addition to other counterparties as defined in the servicing contracts, including UniCredit S.p.A.) with information on the activities carried out via periodic reports which show, inter alia, the collection and realization of the assigned receivables, the number of defaulted positions and the successfully completed recoveries, the instalments in arrears, restructuring activities, etc. Where contractually provided for, these reports are periodically checked by an independent auditors' firm. |
| ORGANIZATIONAL STRUCTURE AND SYSTEM FOR REPORTING TO SENIOR MANAGEMENT: | The Servicer provides UniCredit S.p.A. with a series of reports that enable the evaluation and monitoring of the underlying portfolios. On a quarterly basis the performances are also presented in the reference internal Credit Committees. |
| HEDGING POLICIES: | There are no risk hedging derivatives. |
| OPERATING RESULTS: | Since the transactions were completed mid December 2015, at the end of the financial year there were no particular detectable economic effects, except for those aligned to the flows that would still have been generated on the portfolios in the absence of securitization. |

Securitizations - qualitative tables

| NAME: | PILLARSTONE ITALY - BURGO | PILLARSTONE ITALY - COMITAL | | |
|--|---|---|-------------------------------|--------------------|
| Type of securitisation: | Traditional | Traditional | | |
| Originator: | UniCredit S.p.A. | UniCredit S.p.A. | | |
| Issuer: | Pillarstone Italy SPV S.r.l. | Pillarstone Italy SPV S.r.l. | | |
| Servicer: | Securitisation Services S.p.A. | Securitisation Services S.p.A. | | |
| Arranger: | Not applicable | Not applicable | | |
| Target transaction: | Innovative structure of securitization to manage and overcome the temporary difficulties of the debtor sold, in order to optimize the reimbursement of the securitized portfolio. | Innovative structure of securitization to manage and overcome the temporary difficulties of the debtor sold, in order to optimize the reimbursement of the securitized portfolio. | | |
| Type of asset: | Corporate loans | Corporate loans | | |
| Quality of Asset: | Unlikely to pay | Unlikely to pay | | |
| Closing date: | 12.10.2015 | 12.10.2015 | | |
| Nominal Value of disposal portfolio (€): | 150,646,763 | 33,074,000 | | |
| Net amount of pre-existing writedown/writebacks: | - | - | | |
| Disposal Profit & Loss realized (€): | - | - | | |
| Portfolio disposal price (€): | 150,646,763 | 33,074,000 | | |
| Guarantees issued by the Bank: | No | No | | |
| Guarantees issued by Third Parties: | No | No | | |
| Bank Lines of Credit : | No | No | | |
| Third Parties Lines of Credit (€): | 7,000,000 | 2,500,000 | | |
| Other Credit Enhancements (€): | 21,998,763 | No | | |
| Other relevant information: | Credit Enhancement is represented by the deferred purchase price (DPP), subordinated to the junior security for the payment, of a convertible loan sold to the vehicle. | No | | |
| Rating Agencies: | No | No | | |
| Amount of CDS or other supersenior risk transferred: | - | - | | |
| Amount and Condition of tranching: | | | | |
| . ISIN | IT0005154809 | IT0005154825 | IT0005152324 | IT0005152340 |
| . Type of security | Senior (*) | Mezzanine (*) | Senior (*) | Mezzanine (*) |
| . Class | A | B | A | B |
| . Rating | - | - | - | - |
| . Quotation | Not listed | Not listed | Not listed | Not listed |
| . Issue date | 12.10.2015 | 12.10.2015 | 12.10.2015 | 12.10.2015 |
| . Legal maturity | 10.20.2030 | 10.20.2030 | 10.20.2030 | 10.20.2030 |
| . Call option | Not applicable | | Not applicable | |
| . Expected duration (years) | 5.0 | 5.0 | 5.0 | 5.0 |
| . Rate | 8.50% | EUR6M(360) + 200bps | 8.50% | EUR6M(360) + 78bps |
| . Subordinated level | | Sub A | | Sub A |
| . Nominal value issued (€) | 5,423,000 | 103,043,000 | 810,000 | 15,396,000 |
| . Nominal value at the end of accounting period (€) | 5,423,000 | 103,043,000 | 810,000 | 15,396,000 |
| . Security subscribers | Pall Mall Solutions 1 ICAV | UniCredit S.p.A. | Pall Mall Solutions 1 ICAV | UniCredit S.p.A. |
| . ISIN | IT0005155251 | | IT0005152357 | |
| . Type of security | Junior (*) | | Junior (*) | |
| . Class | C | | C | |
| . Rating | - | | - | |
| . Quotation | Not listed | | Not listed | |
| . Issue date | 12.10.2015 | | 12.10.2015 | |
| . Legal maturity | 10.20.2030 | | 10.20.2030 | |
| . Call option | No | | No | |
| . Expected duration (years) | 5.0 | | 5.0 | |
| . Rate | EUR6M(360)+1000bps | | EUR6M(360)+1000bps | |
| . Subordinated level | Sub A, B | | Sub A, B | |
| . Nominal value issued (€) | 20,182,000 | | 16,868,000 | |
| . Nominal value at the end of accounting period (€) | 20,182,000 | | 16,868,000 | |
| . Security subscribers | UniCredit S.p.A. | | UniCredit S.p.A. | |
| Distribution of securitised assets by area (€): | | | | |
| Italy - Northwest | - | | 33,074,000 | |
| - Northeast | 150,646,763 | | - | |
| - Central | - | | - | |
| - South and Islands | - | | - | |
| Other European Countries - E.U. countries | - | | - | |
| - non-E.U. countries | - | | - | |
| America | - | | - | |
| Rest of the World | - | | - | |
| TOTAL | 150,646,763 | | 33,074,000 | |
| Distribution of securitised assets by business sector of the borrower (€): | | | | |
| Governments | - | | - | |
| other governments agencies | - | | - | |
| Banks | - | | - | |
| Financial Companies | - | | - | |
| Insurance Companies | - | | - | |
| Non-financial companies | 150,646,763 | | 33,074,000 | |
| Other entities | - | | - | |
| TOTAL | 150,646,763 | | 33,074,000 | |

(*) The classification of the field "Type of security" refers to Bank of Italy Circular 262 "The Bank's Financial Statements" - Chapter 1 General principles - Section 5 Definitions - 5.23 - Securitisations: senior, mezzanine and junior exposures.

The "Closing date" is the date when the securitization vehicle has issued the securities of the transaction.

| NAME: | PILLARSTONE ITALY - LEDIBERG | PILLARSTONE ITALY - RAINBOW | | |
|--|---|---|---|---|
| Type of securitisation: | Traditional | Traditional | Traditional | Traditional |
| Originator: | UniCredit S.p.A. | UniCredit S.p.A. | UniCredit S.p.A. | UniCredit S.p.A. |
| Issuer: | Pillarstone Italy SPV S.r.l. |
| Servicer: | Securitisation Services S.p.A. | Securitisation Services S.p.A. | Securitisation Services S.p.A. | Securitisation Services S.p.A. |
| Arranger: | Not applicable | Not applicable | Not applicable | Not applicable |
| Target transaction: | Innovative structure of securitization to manage and overcome the temporary difficulties of the debtor sold, in order to optimize the reimbursement of the securitized portfolio. | Innovative structure of securitization to manage and overcome the temporary difficulties of the debtor sold, in order to optimize the reimbursement of the securitized portfolio. | Innovative structure of securitization to manage and overcome the temporary difficulties of the debtor sold, in order to optimize the reimbursement of the securitized portfolio. | Innovative structure of securitization to manage and overcome the temporary difficulties of the debtor sold, in order to optimize the reimbursement of the securitized portfolio. |
| Type of asset: | Corporate loans | Corporate loans | Corporate loans | Corporate loans |
| Quality of Asset: | Unlikely to pay | Unlikely to pay | Unlikely to pay | Unlikely to pay |
| Closing date: | 12.10.2015 | 12.10.2015 | 12.10.2015 | 12.10.2015 |
| Nominal Value of disposal portfolio (€): | 30,508,000 | 74,216,000 | | |
| Net amount of pre-existing writedown/writebacks: | - | - | - | - |
| Disposal Profit & Loss realized: | - | - | - | - |
| Portfolio disposal price (€): | 30,508,000 | 74,216,000 | | |
| Guarantees issued by the Bank: | No | No | No | No |
| Guarantees issued by Third Parties: | No | No | No | No |
| Bank Lines of Credit: | No | No | No | No |
| Third Parties Lines of Credit (€): | 3,000,000 | 3,500,000 | | |
| Other Credit Enhancements: | - | No | No | No |
| Other relevant information: | - | - | No | No |
| Rating Agencies: | No | No | No | No |
| Amount of CDS or other supersenior risk transferred: | - | - | - | - |
| Amount and Condition of tranching: | | | | |
| . ISIN | IT0005154726 | IT0005154734 | IT0005155833 | IT0005155103 |
| . Type of security | Senior (*) | Mezzanine (*) | Senior (*) | Mezzanine (*) |
| . Class | A | B | A | B |
| . Rating | - | - | - | - |
| . Quotation | Not listed | Not listed | Not listed | Not listed |
| . Issue date | 12.10.2015 | 12.10.2015 | 12.10.2015 | 12.10.2015 |
| . Legal maturity | 10.20.2030 | 10.20.2030 | 10.20.2030 | 10.20.2030 |
| . Call option | Not applicable | Not applicable | Not applicable | Not applicable |
| . Expected duration (years) | 5.0 | 5.0 | 5.0 | 5.0 |
| . Rate | 8.50% | Until 06.30.2016: EUR6M(360) + 25bps From 07.01.2016: EUR6M(360) + 200bps | 8.50% | EUR6M(360) + 129bps |
| . Subordinated level | - | Sub A | - | Sub A |
| . Nominal value issued (€) | 244,000 | 4,637,000 | 890,000 | 16,921,000 |
| . Nominal value at the end of accounting period (€) | 244,000 | 4,637,000 | 890,000 | 16,921,000 |
| Security subscribers | Pall Mall Solutions 1 ICAV | UniCredit S.p.A. | Pall Mall Solutions 1 ICAV | UniCredit S.p.A. |
| . ISIN | IT0005154759 | | IT0005155111 | |
| . Type of security | Junior (*) | | Junior (*) | |
| . Class | C | | C | |
| . Rating | - | | - | |
| . Quotation | Not listed | | Not listed | |
| . Issue date | 12.10.2015 | | 12.10.2015 | |
| . Legal maturity | 10.20.2030 | | 10.20.2030 | |
| . Call option | Not applicable | | Not applicable | |
| . Expected duration (years) | 5.0 | | 5.0 | |
| . Rate | EUR6M(360)+1000bps | | EUR6M(360)+1000bps | |
| . Subordinated level | Sub A, B | | Sub A, B | |
| . Nominal value issued (€) | 25,627,000 | | 56,405,000 | |
| . Nominal value at the end of accounting period (€) | 25,627,000 | | 56,405,000 | |
| Security subscribers | UniCredit S.p.A. | | UniCredit S.p.A. | |
| Distribution of securitised assets by area (€): | | | | |
| Italy - Northwest | - | | - | |
| - Northeast | 30,508,000 | | 74,216,000 | |
| - Central | - | | - | |
| - South and Islands | - | | - | |
| Other European Countries - E.U. countries | - | | - | |
| - non-E.U. countries | - | | - | |
| America | - | | - | |
| Rest of the World | - | | - | |
| TOTAL | 30,508,000 | | 74,216,000 | |
| Distribution of securitised assets by business sector of the borrower (€): | | | | |
| Governments | - | | - | |
| other governments agencies | - | | - | |
| Banks | - | | - | |
| Financial Companies | - | | - | |
| Insurance Companies | - | | - | |
| Non-financial companies | 30,508,000 | | 74,216,000 | |
| Other entities | - | | - | |
| TOTAL | 30,508,000 | | 74,216,000 | |

(*) The classification of the field "Type of security" refers to Bank of Italy Circular 262 "The Bank's Financial Statements" - Chapter 1 General principles - Section 5 Definitions - 5.23 - Securitisations: senior, mezzanine and junior exposures.

The "Closing date" is the date when the securitization vehicle has issued the securities of the transaction.

Securitizations - qualitative tables

| NAME: | GEPAFIN | ARTS MIDCAP2 |
|---|--|---|
| Type of securitisation: | Tranched Cover | Tranched Cover |
| Originator: | UniCredit S.p.A. | UniCredit S.p.A. |
| Issuer: | UniCredit S.p.A. | UniCredit S.p.A. |
| Servicer: | UniCredit S.p.A. | UniCredit S.p.A. |
| Arranger: | UniCredit S.p.A. | UniCreditBank A.G. |
| Target transaction: | Credit risk hedging | Credit risk hedging |
| Type of asset: | Unsecured loans with maturity > 18 months, to corporate clients settled in Umbria - granted by Gepafin (finanziaria of Regione Umbria) | Underlying pool of loans to small and mid corporates - guarantee from CRC S.a.r.l and AREO S.a.r.l.(Junior risk) and FEI (mezzanine risk) |
| Quality of Asset: | Performing | Performing |
| Closing date: | 03.09.2015 | 06.12.2015 |
| Nominal Value of reference portfolio (€): | 7,473,980 | 1,618,022,277 |
| Issued guarantees by the Bank: | - | - |
| Issued guarantees by third parties: | Funded cash collateralized financial guarantee hedging the junior risk | Funded cash collateralized financial guarantee hedging the junior risk; unfunded financial guarantee hedging the mezzanine risk |
| Bank Lines of Credit: | - | - |
| Third Parties Lines of Credit: | - | - |
| Other Credit Enhancements: | - | - |
| Other relevant information: | - | - |
| Rating Agencies: | No rating agency, use of Supervisory Formula Approach (*) | No rating agency, use of Supervisory Formula Approach (*) |
| Amount of CDS or other risk transferred: | - | - |
| Amount and Conditions of tranching: | | |
| . ISIN | Not applicable | Not applicable |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | - | - |
| . Quotation | Not listed | Not listed |
| . Issue date | 03.09.2015 | 03.09.2015 |
| . Legal maturity | 12.31.2019 | 12.31.2019 |
| . Call option | Not applicable | Clean-up call, regulatory call |
| . Expected duration | 12.31.2019 | 12.31.2019 |
| | | WAL 2.7 regulatory call expected Sep 2019 |
| . Rate | Not applicable | Not applicable |
| . Subordinated level | - | Sub A |
| . Reference Position (€) | 6,772,921 | 701,059 |
| . Reference Position at the end of accounting period (€) | 2,731,932 | 700,686 |
| . Security subscribers | UniCredit S.p.A. | Partially hedged by protection seller |
| | | UniCredit S.p.A. |
| . ISIN | | Not applicable |
| . Type of security | | Junior |
| . Class | | C |
| . Rating | | - |
| . Quotation | | Not listed |
| . Issue date | | 06.12.2015 |
| . Legal maturity | | 12.31.2026 |
| . Rate | | Not applicable |
| . Subordinated level | | Sub A, B |
| . Reference Position (€) | | 80,900,000 |
| . Reference Position at the end of accounting period (€) | | 80,900,000 |
| . Security subscribers | | Hedged by protection seller |
| Distribution of securitised assets by area (€): | | |
| Italy - Northwest | - | 562,403,692 |
| - Northeast | - | 348,489,670 |
| - Central | 7,473,980 | 530,561,105 |
| - South and Islands | - | 176,567,810 |
| Other European Countries - E.U. countries | - | - |
| - non-E.U. countries | - | - |
| America | - | - |
| Rest of the World | - | - |
| TOTAL | 7,473,980 | 1,618,022,277 |
| Distribution of securitised assets by business sector of the borrower (€): | | |
| Governments | - | - |
| Other governments agencies | - | - |
| Banks | - | - |
| Financial Companies | - | - |
| Insurance Companies | - | - |
| Non-financial companies | 7,473,980 | 1,618,022,277 |
| Other entities | - | - |
| TOTAL | 7,473,980 | 1,618,022,277 |

(*) Synthetic securitizations carried out using the Supervisory Formula Approach ("Supervisory Formula Approach - SFA") as required by art . 262 of Regulation (EU) No.575/2013 (Capital Requirements Regulation - CRR), and earlier by circular 263/2006 of Banca d'Italia.

In case of absence of eligible external rating and if PD and LGD estimations can be provided, the CRR (Art.259 1. b)) requires that the calculation of capital requirements for the various tranches of the securitization shall be performed using the Supervisory formula, in accordance with Art.262, taking care to provide the following five elements:

1. the capital requirement on the securitized assets calculated using the IRB approach (kIRB);
2. the level of credit support of the concerned tranche;
3. the thickness of the tranche;
4. the number of securitized assets;
5. the average LGD.

Then, using the Supervisory Formula Approach, it is possible to calculate the risk equivalent amount for a securitization tranche related to its seniority, granularity, support level and risk of the underlying.

| NAME: | ARTS LEONARDO | BOND ITALIA1 INVESTIMENTI |
|--|--|---|
| Type of securitisation: | Tranched Cover | Tranched Cover |
| Originator: | UniCredit S.p.A. | UniCredit S.p.A. |
| Issuer: | ARTS LEONARDO 2015-1 S.A. | UniCredit S.p.A. |
| Servicer: | UniCredit S.p.A. | UniCredit S.p.A. |
| Arranger: | UniCreditBank A.G. | UniCredit S.p.A. |
| Target transaction: | Credit risk hedging | Credit risk hedging |
| Type of asset: | Project financing Loans and Shipping | Unsecured loans - maturity between 24 and 60 months - to small and medium enterprises - hedged by FCG |
| Quality of Asset: | Performing | Performing |
| Closing date: | 06.26.2015 | 06.30.2015 |
| Nominal Value of reference portfolio (€): | 1,519,889,561 | 93,593,038 |
| Issued guarantees by the Bank: | - | - |
| Issued guarantees by third parties: | Funded cash collateralized financial guarantee hedging the junior risk | Unfunded financial guarantee hedging the junior risk |
| Bank Lines of Credit: | - | - |
| Third Parties Lines of Credit: | - | - |
| Other Credit Enhancements: | - | - |
| Other relevant information: | - | - |
| Rating Agencies: | No rating agency, use of Supervisory Formula Approach (*) | No rating agency, use of Supervisory Formula Approach (*) |
| Amount of CDS or other risk transferred: | - | - |
| Amount and Conditions of tranching: | | |
| . ISIN | Not applicable | Not applicable |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | - | - |
| . Quotation | Not listed | Not listed |
| . Issue date | 06.26.2015 | 06.26.2015 |
| . Legal maturity | 2040 | 2040 |
| . Call option | Clean-up call, regulatory call | Not applicable |
| . Expected duration | 2021 | 2021 |
| . Rate | Not applicable | Not applicable |
| . Subordinated level | - | Sub A |
| . Reference Position (€) | 1,413,497,292 | 106,392,269 |
| . Reference Position at the end of accounting period (€) | 1,218,344,902 | 106,000,000 |
| . Security subscribers | UniCredit S.p.A. | Hedged by protection seller |
| Distribution of securitised assets by area (€): | | |
| Italy - Northwest | 182,041,625 | 30,417,050 |
| - Northeast | 161,437,233 | 22,086,028 |
| - Central | 294,741,319 | 27,823,530 |
| - South and Islands | 881,669,383 | 13,266,430 |
| Other European Countries - E.U. countries | - | - |
| - non-E.U. countries | - | - |
| America | - | - |
| Rest of the World | - | - |
| TOTAL | 1,519,889,561 | 93,593,038 |
| Distribution of securitised assets by business sector of the borrower (€): | | |
| Governments | - | - |
| Other governments agencies | - | - |
| Banks | - | - |
| Financial Companies | - | - |
| Insurance Companies | - | - |
| Non-financial companies | 1,519,889,561 | 93,593,038 |
| Other entities | - | - |
| TOTAL | 1,519,889,561 | 93,593,038 |

(*) Synthetic securitizations carried out using the Supervisory Formula Approach ("Supervisory Formula Approach - SFA") as required by Art.262 of Regulation (EU) No.575/2013 (Capital Requirements Regulation - CRR), and earlier by circular 263/2006 of Banca d'Italia.

In case of absence of eligible external rating and if PD and LGD estimations can be provided, the CRR (Art . 259 1. b) requires that the calculation of capital requirements for the various tranches of the securitization shall be performed using the Supervisory formula, in accordance with Art.262, taking care to provide the following five elements:

1. the capital requirement on the securitized assets calculated using the IRB approach (kIRB);
2. the level of credit support of the concerned tranche;
3. the thickness of the tranche;
4. the number of securitized assets;
5. the average LGD.

Then, using the Supervisory Formula Approach, it is possible to calculate the risk equivalent amount for a securitization tranche related to its seniority, granularity, support level and risk of the underlying.

Securitizations - qualitative tables

| NAME: | BOND ITALIA1 MISTO | BOND ITALIA2 MISTO |
|--|---|---|
| Type of securitisation: | Tranched Cover | Tranched Cover |
| Originator: | UniCredit S.p.A. | UniCredit S.p.A. |
| Issuer: | UniCredit S.p.A. | UniCredit S.p.A. |
| Servicer: | UniCredit S.p.A. | UniCredit S.p.A. |
| Arranger: | UniCredit S.p.A. | UniCredit S.p.A. |
| Target transaction: | Credit risk hedging | Credit risk hedging |
| Type of asset: | Unsecured loans - maturity between 18 and 60 months - to small and medium enterprises - hedged by FCG | Unsecured loans - maturity between 18 and 60 months - to small and medium enterprises - hedged by FCG |
| Quality of Asset: | Performing | Performing |
| Closing date: | 06.30.2015 | 12.31.2015 |
| Nominal Value of reference portfolio (€): | 295,689,323 | 299,780,540 |
| Issued guarantees by the Bank: | - | - |
| Issued guarantees by third parties: | Unfunded financial guarantee hedging the junior risk | Unfunded financial guarantee hedging the junior risk |
| Bank Lines of Credit: | - | - |
| Third Parties Lines of Credit: | - | - |
| Other Credit Enhancements: | - | - |
| Other relevant information: | - | - |
| Rating Agencies: | No rating agency, use of Supervisory Formula Approach (*) | No rating agency, use of Supervisory Formula Approach (*) |
| Amount of CDS or other risk transferred: | - | - |
| Amount and Conditions of tranching: | | |
| . ISIN | Not applicable | Not applicable |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | - | - |
| . Quotation | Not listed | Not listed |
| . Issue date | 06.30.2015 | 06.30.2015 |
| . Legal maturity | 02.28.2021 | 02.28.2021 |
| . Call option | Not applicable | Not applicable |
| . Expected duration | 02.28.2021 | 02.28.2021 |
| . Rate | Not applicable | Not applicable |
| . Subordinated level | - | Sub A |
| . Reference Position (€) | 277,208,740 | 18,480,583 |
| . Reference Position at the end of accounting period (€) | 275,438,740 | 18,480,583 |
| . Security subscribers | UniCredit S.p.A. | Partially hedged by protection seller |
| Distribution of securitised assets by area (€): | | |
| Italy - Northwest | 102,233,200 | 103,990,100 |
| - Northeast | 58,057,628 | 43,183,000 |
| - Central | 68,113,180 | 100,773,940 |
| - South and Islands | 67,285,315 | 51,833,500 |
| Other European Countries - E.U. countries | - | - |
| - non-E.U. countries | - | - |
| America | - | - |
| Rest of the World | - | - |
| TOTAL | 295,689,323 | 299,780,540 |
| Distribution of securitised assets by business sector of the borrower (€): | | |
| Governments | - | - |
| Other governments agencies | - | - |
| Banks | - | - |
| Financial Companies | - | - |
| Insurance Companies | - | - |
| Non-financial companies | 295,689,323 | 299,780,540 |
| Other entities | - | - |
| TOTAL | 295,689,323 | 299,780,540 |

(*) Synthetic securitizations carried out using the Supervisory Formula Approach ("Supervisory Formula Approach - SFA") as required by art . 262 of Regulation (EU) No.575/2013 (Capital Requirements Regulation - CRR), and earlier by circular 263/2006 of Banca d'Italia.

In case of absence of eligible external rating and if PD and LGD estimations can be provided, the CRR (Art . 259 1. b)) requires that the calculation of capital requirements for the various tranches of the securitization shall be performed using the Supervisory formula, in accordance with Art.262, taking care to provide the following five elements:

1. the capital requirement on the securitized assets calculated using the IRB approach (kIRB);
2. the level of credit support of the concerned tranche;
3. the thickness of the tranche;
4. the number of securitized assets;
5. the average LGD.

Then, using the Supervisory Formula Approach, it is possible to calculate the risk equivalent amount for a securitization tranche related to its seniority, granularity, support level and risk of the underlying.

| NAME: | BOND ITALIA2 INVESTIMENTI | | ARTS MIDCAP3 | |
|---|--|---------------------------------------|---|--|
| Type of securitisation: | Tranched Cover | | Tranched Cover | |
| Originator: | UniCredit S.p.A. | | UniCredit S.p.A. | |
| Issuer: | UniCredit S.p.A. | | UniCredit S.p.A. | |
| Servicer: | UniCredit S.p.A. | | UniCredit S.p.A. | |
| Arranger: | UniCredit S.p.A. | | UniCreditBank A.G. | |
| Target transaction: | Credit risk hedging | | Credit risk hedging | |
| Type of asset: | Unsecured loans - maturity between 24 and 60 months - to small and medium enterprises - hedged by FCG. | | Underlying pool of loans to small and mid corporates - guarantee from CRC S.p.a.r.l (Junior risk) and FEI (mezzanine risk). | |
| Quality of Asset: | Performing | | Performing | |
| Closing date: | 12.31.2015 | | 11.21.2015 | |
| Nominal Value of reference portfolio (€): | 99,861,218 | | 4,367,226,943 | |
| Issued guarantees by the Bank: | - | | - | |
| Issued guarantees by third parties: | Unfunded financial guarantee hedging the junior risk | | Funded cash collateralized financial guarantee hedging the junior risk; unfunded financial guarantee hedging the mezzanine risk | |
| Bank Lines of Credit: | - | | - | |
| Third Parties Lines of Credit: | - | | - | |
| Other Credit Enhancements: | - | | - | |
| Other relevant information: | - | | - | |
| Rating Agencies: | No rating agency, use of Supervisory Formula Approach (*) | | No rating agency, use of Supervisory Formula Approach (*) | |
| Amount of CDS or other risk transferred: | - | | - | |
| Amount and Conditions of tranching: | | | | |
| . ISIN | Not applicable | Not applicable | Not applicable | Not applicable |
| . Type of security | Senior | Junior | Senior | Mezzanine |
| . Class | A | B | A | B |
| . Rating | - | - | - | - |
| Quotation | Not listed | Not listed | Not listed | Not listed |
| . Issue date | 12.31.2015 | 12.31.2015 | 11.21.2015 | 11.21.2015 |
| . Legal maturity | 02.28.2021 | 02.28.2021 | 12.31.2030 | 12.31.2030 |
| . Call option | Not applicable | | Clean-up call, regulatory call | |
| . Expected duration | 02.28.2021 | 02.28.2021 | WAL 3,36 regulatory call expected Dec 2022 | WAL 3,36 regulatory call expected Dec 2022 |
| . Rate | Not applicable | Not applicable | Not applicable | Not applicable |
| . Subordinated level | - | Sub A | - | Sub A |
| . Reference Position (€) | 92,371,627 | 7,489,591 | 4,105,194,943 | 43,672,000 |
| . Reference Position at the end of accounting period (€) | 92,197,051 | 7,489,591 | 3,829,954,248 | 43,672,000 |
| . Security subscribers | UniCredit S.p.A. | Partially hedged by protection seller | UniCredit S.p.A. | Hedged by protection seller |
| . ISIN | | | Not applicable | |
| . Type of security | | | Junior | |
| . Class | | | C | |
| . Rating | | | - | |
| Quotation | | | Not listed | |
| . Issue date | | | 11.21.2015 | |
| . Legal maturity | | | 12.31.2030 | |
| . Rate | | | Not applicable | |
| . Subordinated level | | | Sub A, B | |
| . Reference Position | | | 218,360,000 | |
| . Reference Position at the end of accounting period | | | 218,360,000 | |
| . Security subscribers | | | Hedged by protection seller | |
| Distribution of securitised assets by area (€): | | | | |
| Italy - Northwest | 34,373,820 | | 1,388,953,076 | |
| - Northeast | 20,111,873 | | 755,988,342 | |
| - Central | 33,558,525 | | 1,606,930,240 | |
| - South and Islands | 11,817,000 | | 615,355,284 | |
| Other European Countries - E.U. countries | - | | - | |
| - non-E.U. countries | - | | - | |
| America | - | | - | |
| Rest of the World | - | | - | |
| TOTAL | 99,861,218 | | 4,367,226,943 | |
| Distribution of securitised assets by business sector of the borrower (€): | | | | |
| Governments | - | | - | |
| Other governments agencies | - | | - | |
| Banks | - | | - | |
| Financial Companies | - | | - | |
| Insurance Companies | - | | - | |
| Non-financial companies | 99,861,218 | | 4,367,226,943 | |
| Other entities | - | | - | |
| TOTAL | 99,861,218 | | 4,367,226,943 | |

(*) Synthetic securitizations carried out using the Supervisory Formula Approach ("Supervisory Formula Approach - SFA") as required by art . 262 of Regulation (EU) No.575/2013 (Capital Requirements Regulation - CRR), and earlier by circular 263/2006 of Banca d'Italia.

In case of absence of eligible external rating and if PD and LGD estimations can be provided, the CRR (Art . 259 1. b) requires that the calculation of capital requirements for the various tranches of the securitization shall be performed using the Supervisory formula, in accordance with Art.262, taking care to provide the following five elements:

1. the capital requirement on the securitized assets calculated using the IRB approach (kIRB);

2. the level of credit support of the concerned tranche;

3. the thickness of the tranche;

4. the number of securitized assets;

5. the average LGD.

Then, using the Supervisory Formula Approach, it is possible to calculate the risk equivalent amount for a securitization tranche related to its seniority, granularity, support level and risk of the underlying.

Securitizations - qualitative tables

Traditional securitizations of performing and Non-Performing loans from previous years

| | |
|---|--|
| STRATEGIES, PROCESSES AND GOALS: | <p>The initiatives are a part of the Group's strategies, one of the objectives of which is to finance, at competitive rates (and in large amounts), the development of medium and long-term "Performing" and "Non-Performing" loan portfolios through the structuring of such portfolios and the resulting release of financial resources for new investments and also creating eligible securities for refinancing operations with the ECB and/or with third parties (counterbalancing capacity).</p> <p>The main advantages of the transactions can be summarized as follows:</p> <ul style="list-style-type: none"> - improvement in the matching of asset maturities; - diversification of sources of financing; - broadening of investor base and resulting optimization of funding cost; - creating counterbalancing capacity. <p>Moreover, securitization transactions can also be implemented for purposes related to business projects (for better management of assets), corporate restructuring or deleveraging projects.</p> |
| INTERNAL MEASUREMENT AND RISK MONITORING SYSTEMS: | <p>UniCredit S.p.A. acts as "Servicer" for almost all transactions concerned. As per the agreements entered into with issuing companies (special purpose vehicles - SPV), servicing consists of performing, on behalf of these companies, administrative, collection and securitized loan collection activities as well as the management of any recovery procedures for impaired loans. Thus, as Servicer, UniCredit S.p.A. is charged with continually tracking cash flows from securitized loans and constantly monitoring their collection, with the assistance of third party companies (especially for the recovery of impaired loans; the company involved is DoBank S.p.A., which operates as an assistant to the Servicer, governed by a special agreement).</p> <p>The Service provides the Special Purpose Vehicle (and other counterparties indicated in the servicing agreements) information on the activity performed by, periodically reports that indicate, among other things, the collection and transfer of the income stream sold, the amount of default positions and recoveries completed, overdue installments, etc., with all information broken down in relation to specific transactions. These reports (which are usually quarterly) are periodically checked (if contractually required) by an auditing firm.</p> |
| ORGANIZATIONAL STRUCTURE AND SYSTEM FOR REPORTING TO SENIOR MANAGEMENT: | <p>From a strategic point of view, Group Finance Department is responsible for central coordination. In this context, the above structure plays:</p> <p>a) in the launch phase of the operation the role of proposer and provides support to the other Bank's Divisions and to the individual Legal Entities in conducting transactions, cooperating with all the other departments (Planning & Capital Management, Group Risk Management, M&A etc.) in identifying the characteristics and the distinctive features of "true sale" securitizations loans in order to achieve the targets set in the Group's Funding Plan and in the Contingency Funding Plan, approved by the Board of Directors, in the ordinary plan of creating counterbalancing capacity, as well as in organizational strategy and business of Top Management. Specific transactions are subject to prior approval by the competent departments of the Holding and of the Originator Bank (during approval, among other things, the structure, costs and impacts in terms of liquidity, counterbalancing capacity, organizational, business and/or any capital relief are discussed and analyzed), and to final approval by the Board of Directors of the Originator Bank;</p> <p>b) in the management phase of the operation, the monitoring role of the securitized portfolios, the interactions with the Ratings Agencies in order to submit regular information on portfolios and comment rating actions and, more generally, the role of coordination of the Originator Bank to facilitate the solution of events relating to the securitised portfolios (management of actions of payments holidays, downgrading, restructurings, etc.).</p> <p>The Bank has established a special coordination unit (General Ledger & Securitization Reporting) within the Accounting & Regulatory Reporting Department. This unit has been tasked with the administrative coordination of the servicer-related duties, and to carry out these duties, it works in close cooperation with specific, qualified areas of the Bank (Group Risk Management, Group Finance, Legal Italy, etc.) and the Group (UniCredit Business Integrated Solutions S.C.p.A., etc.). It also provides a technical and operational support to network units. The information regarding the monitoring of collections and the performance of the securitized portfolio is periodically submitted to the Servicer's Board of Directors.</p> |
| HEDGING POLICIES: | <p>By agreement, securitized portfolios can be protected from interest rate risk by means of the Special Purpose Vehicle entering into Interest Rate Swap (IRS) agreements to hedge a fixed-rate portfolio, and Basis Swaps to hedge an indexed rate portfolio. In connection with these swaps, always if required by agreements, related back-to-back swap contracts are entered into between the Swap counterparty and UniCredit S.p.A. as Originator, interfaced in some cases by UniCredit Bank AG.</p> |
| OPERATING RESULTS: | <p>At the end of December 2015, the operating results related to existing securitization transactions essentially reflected the performance of underlying portfolios and the resulting cash flows, and obviously are affected by the amount of defaults and prepayments during the period, which, moreover, are in line with the performance seen in other assets of this kind that are not securitized. The exercise of the option to repurchase the securitized portfolios underlying operations "Consumer One" and "Impresa One" did not result in significant additional economic impacts.</p> |

| NAME: | CONSUMER TWO | LARGE CORPORATE ONE | | |
|--|--|--|--------------|--------------|
| Type of securitisation: | Traditional | Traditional | | |
| Originator: | UniCredit S.p.A. | UniCredit S.p.A. | | |
| Issuer: | Consumer TWO S.r.l. | Large Corporate ONE S.r.l. | | |
| Servicer: | UniCredit S.p.A. | UniCredit S.p.A. | | |
| Arranger: | UniCredit S.p.A. | - | | |
| Target transaction: | Funding/Counterbalancing capacity | Funding/Counterbalancing capacity | | |
| Type of asset: | Personal loans | Large Corporate Loans | | |
| Quality of Asset: | Performing | Performing | | |
| Closing date: | 11.25.2013 | 08.13.2013 | | |
| Nominal Value of reference portfolio (€): | 1,234,022,049 | 278,606,012 | | |
| Issued guarantees by the Bank: | - | Senior Notes Guarantee amounting to €304 million | | |
| Issued guarantees by third parties: | - | - | | |
| Bank Lines of Credit: | - | Interest Shortfall Facility amounting to €13.7 million | | |
| Third Parties Lines of Credit: | - | - | | |
| Other Credit Enhancements: | UniCredit S.p.A. has granted the SPV, with respect to this transaction, two subordinated loans amounting to €24.68 million and €5 million (at the end of accounting period they are fully reimbursed). | - | | |
| Other relevant information: | In the role of Servicer, UniCredit S.p.A. has had to hedge mingling risk, with a collateral amounting to €47.02 million at December 31, 2015. | The credit line of Interest Shortfall Facility, of the original value of €15 million, was used for €1,291,004. | | |
| Rating Agencies: | Moody's/Fitch | Standard & Poor's | | |
| Amount of CDS or other risk transferred: | - | - | | |
| Amount and Condition of tranching: | | | | |
| . ISIN | IT0004974983 | IT0004974777 | IT0004955776 | IT0004955479 |
| . Type of security | Senior | Senior | Senior | Junior |
| . Class | A1 | A2 | A | B |
| . Rating | Aa2/AA+ | Aa2/AA+ | BBB- | - |
| . Nominal Value Issued (€) | 250,000,000 | 490,400,000 | 897,000,000 | 103,000,000 |
| . Reference Position (€) | 250,000,000 | 490,400,000 | 250,000,000 | 28,706,800 |
| . Reference Position at the end of accounting period (€) | 145,910,750 | 286,218,527 | 250,000,000 | 28,706,800 |
| . ISIN | IT0004974975 | | | |
| . Type of security | Junior | | | |
| . Class | B | | | |
| . Rating | - | | | |
| . Reference Position (€) | 493,622,030 | | | |
| . Reference Position at the end of accounting period (€) | 493,622,030 | | | |

The "Closing date" is the date when the securitization transaction was completed, i.e. the date when all contractual documents were signed.

Securitizations - qualitative tables

ORIGINATOR: UniCredit S.p.A. (formerly UniCredit Family Financing Bank S.p.A.)

Transactions from previous periods

| NAME: | CORDUSIO RMBS UCFIN - SERIE 2006 (EX CORDUSIO RMBS 3 - UBCASA 1) | |
|--|---|---|
| Type of securitisation: | | Traditional |
| Originator: | | UniCredit Banca per la Casa S.p.A. |
| Issuer: | | Cordusio RMBS UCFin S.r.l. (ex Cordusio RMBS 3 - UBCasa 1 S.r.l.) |
| Servicer: | | UniCredit S.p.A. |
| Arranger: | | UniCredit Banca Mobiliare S.p.A. |
| Target transaction: | | Funding/Counterbalancing capacity |
| Type of asset: | | Private Mortgage Loans |
| Quality of Asset: | | Performing |
| Closing date: | | 11.16.2006 |
| Nominal Value of disposal portfolio (€): | | 2,495,969,428 |
| Guarantees issued by the Bank: | | - |
| Guarantees issued by Third Parties: | | - |
| Bank Lines of Credit: | | - |
| Third Parties Lines of Credit: | | - |
| Other Credit Enhancements: | UniCredit S.p.A. has granted SPV a subordinated loan of €14.976 million, which at the end of accounting period is fully reimbursed. | |
| Other relevant information: | Following its downgrade by debt-rating agencies, UniCredit S.p.A. paid €160 million of funds into an eligible entity to maintain its role as an Account Bank. Moreover UniCredit S.p.A. has been replaced as swap counterparty with another Bank rated as eligible by ratings Agencies. | |
| Rating Agencies: | Fitch/Moody's/Standard & Poor's | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Conditions of tranching: | | |
| . ISIN | IT0004144884 | IT0004144892 |
| . Type of security | Senior | Senior |
| . Class | A1 | A2 |
| . Rating | - | AA+/Aa2/AA- |
| . Nominal value issued (€) | 600,000,000 | 1,735,000,000 |
| . Nominal value at the end of accounting period (€) | - | 521,428,919 |
| . ISIN | IT0004144900 | IT0004144934 |
| . Type of security | Mezzanine | Mezzanine |
| . Class | B | C |
| . Rating | AA/Aa2/A | A+/Aa3/A |
| . Nominal value issued (€) | 75,000,000 | 25,000,000 |
| . Nominal value at the end of accounting period (€) | 75,000,000 | 25,000,000 |
| . ISIN | IT0004144959 | IT0004144967 |
| . Type of security | Mezzanine | Junior |
| . Class | D | E |
| . Rating | BBB-/Baa2/A | - |
| . Nominal value issued (€) | 48,000,000 | 12,969,425 |
| . Nominal value at the end of accounting period (€) | 48,000,000 | 12,969,425 |

The "Closing date" is the date when the securitization transaction was completed, i.e. the date when all contractual documents were signed.

ORIGINATOR: UniCredit S.p.A. (formerly UniCredit Family Financing Bank S.p.A., formerly UniCredit Banca S.p.A.)

Transactions from previous periods

| NAME: | CORDUSIO RMBS SECURITISATION - SERIE 2007 | | CORDUSIO RMBS SECURITISATION - SERIE 2006 (EX CORDUSIO RMBS 2) | | CORDUSIO RMBS | |
|--|--|---------------|--|---------------|--|---------------|
| Type of securitisation: | Traditional | | Traditional | | Traditional | |
| Originator: | UniCredit Banca S.p.A. | | UniCredit Banca S.p.A. | | UniCredit Banca S.p.A. | |
| Issuer: | Cordusio RMBS Securitisation S.r.l. | | Cordusio RMBS Securitisation S.r.l. (ex Cordusio RMBS 2 S.r.l.) | | Cordusio RMBS S.r.l. | |
| Servicer: | UniCredit S.p.A. | | UniCredit S.p.A. | | UniCredit S.p.A. | |
| Arranger: | Bayerische Hypo und Vereinsbank AG, London Branch | | UniCredit Banca Mobiliare S.p.A | | Euro Capital Structures Ltd | |
| Target transaction: | Funding/Counterbalancing capacity | | Funding/Counterbalancing capacity | | Funding/Counterbalancing capacity | |
| Type of asset: | Private Mortgage Loans | | Private Mortgage Loans | | Private Mortgage Loans | |
| Quality of Asset: | Performing | | Performing | | Performing | |
| Closing date: | 05.22.2007 | | 07.06.2006 | | 05.05.2005 | |
| Nominal Value of disposal portfolio (€): | 3,908,102,838 | | 2,544,388,351 | | 2,990,089,151 | |
| Guarantees issued by the Bank: | - | | - | | - | |
| Guarantees issued by Third Parties: | - | | - | | - | |
| Bank Lines of Credit: | - | | - | | - | |
| Third Parties Lines of Credit: | - | | - | | - | |
| Other Credit Enhancements: | UniCredit S.p.A. has granted SPV a subordinated loan of €6.253 million, at the end of accounting period that amount is fully reimbursed. | | UniCredit S.p.A. has granted SPV a subordinated loan of €6.361 million, at the end of accounting period that amount is fully reimbursed. | | UniCredit S.p.A. has granted SPV a subordinated loan of €6.127 million, at the end of accounting period that amount is fully reimbursed. | |
| Other relevant information: | Following its downgrade by debt-rating agencies, UniCredit S.p.A. paid €236 million of funds into an eligible entity to maintain its role as an Account Bank. Moreover UniCredit S.p.A. has been replaced as swap counterparty with another Bank rated as eligible by ratings Agencies. | | Following its downgrade by debt-rating agencies, UniCredit S.p.A. paid €170 million of funds into an eligible entity to maintain its role as an Account Bank. Moreover UniCredit S.p.A. has been replaced as swap counterparty with another Bank rated as eligible by ratings Agencies. | | Following its downgrade by debt-rating agencies, UniCredit S.p.A. paid €176 million of funds into an eligible entity to maintain its role as an Account Bank. Moreover UniCredit S.p.A. has been replaced as swap counterparty with another Bank rated as eligible by ratings Agencies. | |
| Rating Agencies: | Fitch/Moody's/Standard & Poor's | | Fitch/Moody's/Standard & Poor's | | Fitch/Moody's/Standard & Poor's | |
| Amount of CDS or other supersenior risk transferred: | - | | - | | - | |
| Amount and Conditions of tranching: | | | | | | |
| . ISIN | IT0004231210 | IT0004231236 | IT0004087158 | IT0004087174 | IT0003844930 | IT0003844948 |
| . Type of security | Senior | Senior | Senior | Senior | Senior | Senior |
| . Class | A1 | A2 | A1 | A2 | A1 | A2 |
| . Rating | - | A+/Aa2/AA- | - | AA+/Aa2/AA- | - | AA+/Aa2/AA- |
| . Nominal value issued (€) | 703,500,000 | 2,227,600,000 | 500,000,000 | 1,892,000,000 | 750,000,000 | 2,060,000,000 |
| . Nominal value at the end of accounting period (€) | - | 298,373,654 | - | 349,478,888 | - | 118,614,800 |
| . ISIN | IT0004231244 | IT0004231285 | IT0004087182 | IT0004087190 | IT0003844955 | IT0003844963 |
| . Type of security | Senior | Mezzanine | Mezzanine | Mezzanine | Mezzanine | Mezzanine |
| . Class | A3 | B | B | C | B | C |
| . Rating | A+/Aa2/A | A+/Aa2/A | AA+/Aa2/A | BBB+/Ba1/A | AA+/Aa2/A | BBB+/Baa3/A |
| . Nominal value issued (€) | 738,600,000 | 71,100,000 | 45,700,000 | 96,000,000 | 52,000,000 | 119,200,000 |
| . Nominal value at the end of accounting period (€) | 738,600,000 | 71,100,000 | 45,700,000 | 96,000,000 | 52,000,000 | 119,200,000 |
| . ISIN | IT0004231293 | IT0004231301 | IT0004087216 | | IT0003844971 | |
| . Type of security | Mezzanine | Mezzanine | Junior | | Junior | |
| . Class | C | D | D | | D | |
| . Rating | A1/A | B/Ba1/BBB- | - | | - | |
| . Nominal value issued (€) | 43,800,000 | 102,000,000 | 10,688,351 | | 8,889,150 | |
| . Nominal value at the end of accounting period (€) | 43,800,000 | 102,000,000 | 10,688,351 | | 8,889,150 | |
| . ISIN | IT0004231319 | IT0004231327 | | | | |
| . Type of security | Mezzanine | Junior | | | | |
| . Class | E | F | | | | |
| . Rating | CCC/Caa1/B- | - | | | | |
| . Nominal value issued (€) | 19,500,000 | 2,002,838 | | | | |
| . Nominal value at the end of accounting period (€) | 19,500,000 | 2,002,838 | | | | |

The "Closing date" is the date when the securitization transaction was completed, i.e. the date when all contractual documents were signed.

Securitizations - qualitative tables

ORIGINATOR: UniCredit S.p.A. (formerly UniCredit Family Financing Bank S.p.A., formerly Bipop-Carire Società per Azioni)

Transactions from previous periods

| NAME: | BIPCA CORDUSIO RMBS | |
|--|---|--------------|
| Type of securitisation: | Traditional | |
| Originator: | Bipop - Carire, Società per Azioni | |
| Issuer: | Capital Mortgage Srl | |
| Servicer: | UniCredit S.p.A. | |
| Arranger: | Bayerische Hypo und Vereinsbank AG, London Branch | |
| Target transaction: | Funding/Counterbalancing capacity | |
| Type of asset: | Private Mortgage Loans | |
| Quality of Asset: | Performing | |
| Closing date: | 12.17.2007 | |
| Nominal Value of disposal portfolio (€): | 951,664,009 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | UniCredit S.p.A. has granted SPV a subordinated loan of €9.514 million. At the end of accounting period €1.5 million of the principal amount has been repaid. | |
| Other relevant information: | All securities issued outstanding from December 31, 2010 have been retained by UniCredit S.p.A. Following its downgrade by debt-rating agencies, UniCredit S.p.A. paid €59 million of funds into an eligible entity to maintain its role as an Account Bank. Moreover UniCredit S.p.A. has been replaced as swap counterparty with another Bank rated as eligible by ratings Agencies. | |
| Rating Agencies: | Standard & Poor's/Moody's | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Conditions of tranching: | | |
| . ISIN | IT0004302730 | IT0004302748 |
| . Type of security | Senior | Senior |
| . Class | A1 | A2 |
| . Rating | AA-/Aa2 | A/Aa2 |
| . Nominal value issued (€) | 666,300,000 | 185,500,000 |
| . Nominal value at the end of accounting period (€) | 137,401,987 | 185,500,000 |
| . ISIN | IT0004302755 | IT0004302763 |
| . Type of security | Mezzanine | Mezzanine |
| . Class | B | C |
| . Rating | A/Aa3 | BBB-/A2 |
| . Nominal value issued (€) | 61,800,000 | 14,300,000 |
| . Nominal value at the end of accounting period (€) | 61,800,000 | 14,300,000 |
| . ISIN | IT0004302797 | IT0004302854 |
| . Type of security | Mezzanine | Mezzanine |
| . Class | D | E |
| . Rating | BB-/Baa1 | CCC/Baa3 |
| . Nominal value issued (€) | 18,000,000 | 5,500,000 |
| . Nominal value at the end of accounting period (€) | 18,000,000 | 5,500,000 |
| . ISIN | IT0004302912 | |
| . Type of security | Junior | |
| . Class | F | |
| . Rating | - | |
| . Nominal value issued (€) | 250,000 | |
| . Nominal value at the end of accounting period (€) | 250,000 | |

The "Closing date" is the date when the securitization transaction was completed, i.e. the date when all contractual documents were signed.

ORIGINATOR: UniCredit S.p.A. (formerly UniCredit Family Financing Bank S.p.A., formerly Banca di Roma S.p.A.)

Transactions from previous periods

| NAME: | CAPITAL MORTGAGE 2007 - 1 | |
|--|--|--------------|
| Type of securitisation: | Traditional | |
| Originator: | Banca di Roma S.p.A. | |
| Issuer: | Capital Mortgage S.r.l. | |
| Servicer: | UniCredit S.p.A. | |
| Arranger: | Capitalia S.p.A. | |
| Target transaction: | Funding/Counterbalancing capacity | |
| Type of asset: | Private Mortgage Loans | |
| Quality of Asset: | Performing | |
| Closing date: | 05.14.2007 | |
| Nominal Value of disposal portfolio (€): | 2,183,087,875 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | UniCredit S.p.A. has granted SPV a subordinated loan of €37.19 million (as equity). | |
| Other relevant information: | Tranching based on an original assets portfolio €2,479.4 million, reduced to €2,183.1 million due to checks after closing date. Following its downgrade by debt-rating agencies, UniCredit S.p.A. paid funds into an eligible entity amounting to €178.71 million at December 31, 2015 to maintain its role as Account Bank. | |
| Rating Agencies: | S & P/Moody's/Fitch | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Conditions of tranching: | | |
| . ISIN | IT0004222532 | IT0004222540 |
| . Type of security | Senior | Senior |
| . Class | A1 | A2 |
| . Rating | AA-/Baa2/B+ | AA-/Baa2/B+ |
| . Nominal value issued (€) | 1,736,000,000 | 644,000,000 |
| . Nominal value at the end of accounting period (€) | 314,880,194 | 479,341,822 |
| . ISIN | IT0004222557 | IT0004222565 |
| . Type of security | Mezzanine | Junior |
| . Class | B | C |
| . Rating | BB/B3/CCC | D/Ca/CC |
| . Nominal value issued (€) | 74,000,000 | 25,350,000 |
| . Nominal value at the end of accounting period (€) | 74,000,000 | 25,350,000 |

The "Closing date" is the date when the securitization transaction was completed, i.e. the date when all contractual documents were signed.

Securitizations - qualitative tables

ORIGINATOR: UniCredit S.p.A. (formerly UniCredit Family Financing Bank S.p.A., formerly FinecoBank S.p.A.)

Transactions from previous periods

| NAME: | F-E MORTGAGES 2005 | F-E MORTGAGES SERIES 1-2003 | | HELICONUS | | |
|--|---|--|--------------|---|--------------|--------------|
| Type of securitisation: | Traditional | Traditional | | Traditional | | |
| Originator: | FinecoBank S.p.A. | Fin-eco Banca ICQ S.p.A. | | Fin-eco Banca ICQ S.p.A. | | |
| Issuer: | F-E Mortgages S.r.l. | F-E Mortgages S.r.l. | | Heliconus S.r.l | | |
| Servicer: | UniCredit S.p.A. | UniCredit S.p.A. | | UniCredit S.p.A. | | |
| Arranger: | MCC S.p.A. - Group Capitalia | MCC S.p.A. - Group Capitalia | | MCC S.p.A. - Group Capitalia | | |
| Target transaction: | Funding/Counterbalancing capacity | Funding/Counterbalancing capacity | | Funding/Counterbalancing capacity | | |
| Type of asset: | Private Mortgage Loans | Private Mortgage Loans | | Private Mortgage Loans | | |
| Quality of Asset: | Performing | Performing | | Performing | | |
| Closing date: | 04.06.2005 | 11.27.2003 | | 11.08.2002 | | |
| Nominal Value of disposal portfolio (€): | 1,028,683,779 | 748,630,649 | | 408,790,215 | | |
| Guarantees issued by the Bank: | - | - | | - | | |
| Guarantees issued by Third Parties: | - | - | | - | | |
| Bank Lines of Credit: | - | UniCredit S.p.A. issued a credit line for €20 million (jointly with The Royal Bank of Scotland Milan Branch). The amount of line of credit is totally redeemed. | | UniCredit S.p.A. issued a credit line for €10.22 million. The amount of the credit line is totally redeemed. | | |
| Third Parties Lines of Credit: | - | - | | - | | |
| Other Credit Enhancements: | UniCredit S.p.A. has granted SPV a subordinated loan of €15.431 million (as Equity). At the end of accounting period the amount of capital tranche is fully reimbursed. | - | | - | | |
| Other relevant information: | - | Following the downgrade of Royal Bank of Scotland Plc by Moody's, on August 3, 2012 UniCredit S.p.A. made a reserve of €20 million for the SPV, corresponding to the liquidity line. | | Following its downgrade by Moody's, on January 12, 2012 UniCredit S.p.A. made a reserve of €10.22 million for the SPV, corresponding to the liquidity line. | | |
| Rating Agencies: | S & P/Moody's/Fitch | S & P/Moody's/Fitch | | S & P/Moody's/Fitch | | |
| Amount of CDS or other supersenior risk transferred: | - | - | | - | | |
| Amount and Conditions of tranching: | | | | | | |
| . ISIN | IT0003830418 | IT0003830426 | IT0003575039 | IT0003575070 | IT0003383855 | IT0003383871 |
| . Type of security | Senior | Mezzanine | Senior | Mezzanine | Senior | Mezzanine |
| . Class | A | B | A1 | B | A | B |
| . Rating | AA-/Aa2/AA+ | A/Aa2/AA+ | AA-/Aa2/AA+ | A/A1/AA+ | AA-/Aa2/AA+ | - /A1/AA |
| . Nominal value issued (€) | 951,600,000 | 41,100,000 | 682,000,000 | 48,000,000 | 369,000,000 | 30,800,000 |
| . Nominal value at the end of accounting period (€) | 165,389,222 | 36,863,691 | 73,935,040 | 48,000,000 | 36,597,822 | 30,800,000 |
| . ISIN | IT0003830434 | | IT0003575088 | IT0003575096 | IT0003383939 | |
| . Type of security | Junior | | Mezzanine | Junior | Junior | |
| . Class | C | | C | D | C | |
| . Rating | BBB-/Baa1/BBB+ | | A/Baa2/A | - | - | |
| . Nominal value issued (€) | 36,000,000 | | 11,000,000 | 7,630,000 | 8,990,200 | |
| . Nominal value at the end of accounting period (€) | 32,289,365 | | 11,000,000 | 7,630,000 | 8,990,200 | |

The "Closing date" is the date when the securitization transaction was completed, i.e. the date when all contractual documents were signed.

ORIGINATOR: UniCredit S.p.A. (formerly UniCredit Credit Management Bank S.p.A.)

Transactions from previous periods

| NAME: | ARENA NPL ONE | |
|--|---|--------------|
| Type of securitisation: | Self-securitisation | |
| Originator: | UCCMB S.p.A. | |
| Issuer: | Arena NPL S.r.l. | |
| Servicer: | UniCredit S.p.A. | |
| Arranger: | UBS | |
| Target transaction : | Funding | |
| Type of asset: | Unsecured loans - mortgage loans | |
| Quality of asset: | Non-Performing | |
| Closing date: | 12.04.2014 | |
| Nominal Value of disposal portfolio (€): | 8,460,706,273 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | UniCredit S.p.A. issued a line of Liquidity Facility revolving amounts to €100 million, used for €38.25 million at the end of accounting period | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | UniCredit S.p.A. has granted SPV a loans facility of €30 million, used for legal expenses | |
| Rating Agencies: | No Rating Agency | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Condition of tranching: | | |
| . ISIN | IT0005070120 | IT0005070138 |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | - | - |
| . Nominal value issued (€) | 304,300,000 | 913,049,310 |
| . Nominal value at the end of accounting period (€) | 209,286,506 | 913,049,310 |

The "Closing date" is the date when the securitization transaction was completed, i.e. the date when all contractual documents were signed.

Securitizations - qualitative tables

ORIGINATOR: UniCredit S.p.A. (formerly Capitalia S.p.A., formerly Banca di Roma S.p.A.)

| | |
|---|---|
| STRATEGIES, PROCESSES AND GOALS: | The goals of the transactions were largely to finance Non-Performing loan portfolios, diversify sources of funding, improve asset quality and enhance the portfolio with management focused on recovery transactions. |
| INTERNAL MEASUREMENT AND RISK MONITORING SYSTEMS: | The securitization portfolio is monitored on an ongoing basis as a part of servicing activities and is recorded in quarterly reports with a breakdown of loan status and the trend of recoveries. |
| ORGANIZATIONAL STRUCTURE AND SYSTEM FOR REPORTING TO SENIOR MANAGEMENT: | Reporting related to the monitoring of portfolio collections takes the form of a report to senior management and the Board of Directors. |
| HEDGING POLICIES: | Special purpose vehicles enter into IRS and interest rate cap contracts in order to hedge structure-related risk and risk due to the difference between the variable-rate return for the securities issued and the return anticipated from recoveries from the portfolio acquired. |
| OPERATING RESULTS: | At year-end 2015 profits from existing transaction largely reflected the impact of cash flows from collections for the original defaulting loan portfolio and from the sale of the residual securitized portfolio as at September, 29. In particular the collections for the year totalled €52.83 millions for TREVI 3. |

Transactions from previous periods

| NAME: | TREVI FINANCE 3 | |
|--|---|----------------------|
| Type of securitisation: | Traditional | |
| Originator: | Banca di Roma S.p.A. 92.2%, Mediocredito Centrale S.p.A. 5.2% Leasing Roma S.p.A. 2.6% | |
| Issuer: | Trevi Finance No.3 S.r.l. | |
| Servicer: | UniCredit S.p.A. | |
| Arranger: | Finanziaria Internazionale securitization Group S.p.A. ABN AMRO, MCC S.p.A. | |
| Target transaction: | Funding | |
| Type of asset: | Ordinary loans - mortgage loans | |
| Quality of asset: | Non performing | Special purpose loan |
| Closing date: | 05.25.2001 | |
| Nominal Value of disposal portfolio (€): | 2,745,000,000 | 102,000,000 |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit | - | |
| Third Parties Lines of Credit | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | The principal amount of the D-class security, underwritten by the Bank, is guaranteed up to its maturity by zero coupon Italian government bonds. The nominal value of these collateral securities as at 12.31.2015 was €241,434,045.22 | |
| Rating Agencies | Moody's/S&P/Fitch | |
| Amount of CDS or other supersenior risk transferred: | | |
| Amount and conditions of tranching: | | |
| . ISIN | XS0130116568 | XS0130117020 |
| . Type of security | Senior | Mezzanine |
| . Class | A | B |
| . Rating | - | - |
| . Nominal value issued (€) | 600,000,000 | 150,000,000 |
| . Nominal value at the end of accounting period (€) | - | - |
| . ISIN | XS0130117459 | XS0130117616 |
| . Type of security | Mezzanine | Mezzanine |
| . Class | C1 | C2 |
| . Rating | - | - |
| . Nominal value issued (€) | 160,000,000 | 160,000,000 |
| . Nominal value at the end of accounting period (€) | - | - |
| . ISIN | IT0003355911 | |
| . Type of security | Junior | |
| . Class | D | |
| . Rating | - | |
| . Nominal value issued (€) | 448,166,000 | |
| . Nominal value at the end of accounting period (€) | 448,166,000 | |

| | |
|---|---|
| STRATEGIES, PROCESSES AND GOALS: | The goals of the transaction were largely to finance portfolios, diversify sources of funding and improve asset quality. |
| INTERNAL MEASUREMENT AND RISK MONITORING SYSTEMS: | The securitization portfolio is monitored on an ongoing basis by the servicing company and is recorded in quarterly reports with a breakdown of security status and the trend of repayments. |
| ORGANIZATIONAL STRUCTURE AND SYSTEM FOR REPORTING TO SENIOR MANAGEMENT: | Reporting produced by servicing companies on the monitoring of portfolio collections is forwarded to senior management and the board of directors. |
| HEDGING POLICIES: | Special purpose vehicles enter into IRS contracts in order to hedge rate risk related to the structure of underlying securities. |
| OPERATING RESULTS: | The results achieved up to the present are broadly in line with expectations; payments received from the portfolio acquired ensured punctual and full payment to security holders and other parties to the transaction. |

| NAME: | CAESAR FINANCE | |
|--|--------------------------------|--------------|
| Type of securitisation: | Traditional | |
| Originator: | Banca di Roma S.p.A | |
| Issuer: | Caesar Finance S.A. | |
| Servicer: | Bank of New York | |
| Arranger: | Donaldson, Lufkin & Jenrette | |
| Target transaction: | Funding | |
| Type of asset: | Collateralised Bond Obligation | |
| Quality of asset: | Performing | |
| Closing date: | 11.05.1999 | |
| Nominal Value of disposal portfolio (€): | 360,329,000 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | - | |
| Rating Agencies: | Fitch/Moody's | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Conditions of tranching: | | |
| . ISIN | XS0103928452 | XS0103929773 |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | - | - |
| . Nominal value issued (€) | 270,000,000 | 90,329,000 |
| . Nominal value at the end of accounting period (€) | - | 49,274,524 |

Securitizations - qualitative tables

ORIGINATOR: UniCredit S.p.A.

Transactions from previous periods

| NAME: | CONFIDIMPRESA TRENTO E COOPERATIVA ARTIGIANA DI GARANZIA DELLA PROVINCIA DI TRENTO | |
|--|--|------------------------------|
| Type of securitisation: | Tranched Cover | |
| Originator: | UniCredit S.p.A. | |
| Issuer: | UniCredit S.p.A. | |
| Servicer: | UniCredit S.p.A. | |
| Arranger: | UniCredit S.p.A. | |
| Target transaction: | Credit risk hedging | |
| Type of asset: | Small and Medium Enterprises Receivables, guaranteed in erogation phase by Consortia. | |
| Quality of Asset: | Performing | |
| Closing date: | 06.30.2014 | |
| Nominal Value of reference portfolio (€): | 10,540,000 | |
| Issued guarantees by the Bank: | - | |
| Issued guarantees by third parties: | Financial Guarantee to hedge the junior tranche in the form of a lien on fixed deposit account. | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | The Consortia guarantee hedges the 95% of the Junior tranche and the tranche is equal to €665,694. | |
| Rating Agencies: | No rating agency, use of Supervisory Formula Approach (*) | |
| Amount of CDS or other risk transferred: | - | |
| Amount and Conditions of tranching: | | |
| . ISIN | Not applicable | Not applicable |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | - | - |
| . Reference Position (€) | 9,874,316 | 665,694 |
| . Reference Position at the end of accounting period (€) | 4,300,999 | 665,694 |
| . Security subscribers | UniCredit S.p.A. | Covered by protection seller |

(*) Synthetic securitizations carried out using the Supervisory Formula Approach ("Supervisory Formula Approach - SFA") as required by art . 262 of Regulation (EU) No.575/2013 (Capital Requirements Regulation - CRR), and earlier by circular 263/2006 of Banca d'Italia.

In case of absence of eligible external rating and if PD and LGD estimations can be provided, the CRR (Art . 259 1. b)) requires that the calculation of capital requirements for the various tranches of the securitization shall be performed using the Supervisory formula, in accordance with Art.262, taking care to provide the following five elements:

1. the capital requirement on the securitized assets calculated using the IRB approach (kIRB);

2. the level of credit support of the concerned tranche;

3. the thickness of the tranche;

4. the number of securitized assets;

5. the average LGD.

Then, using the Supervisory Formula Approach, it is possible to calculate the risk equivalent amount for a securitization tranche related to its seniority, granularity, support level and risk of the underlying.

| NAME: | UNICREDIT MIDCAP 2014 | VENETO SVILUPPO 2014 | | |
|--|---|---|------------------------------|------------------------------|
| Type of securitisation: | Tranched Cover | Tranched Cover | | |
| Originator: | UniCredit S.p.A. | UniCredit S.p.A. | | |
| Issuer: | UniCredit S.p.A. | UniCredit S.p.A. | | |
| Servicer: | UniCredit S.p.A. | UniCredit S.p.A. | | |
| Arranger: | UniCredit S.p.A. | UniCredit S.p.A. | | |
| Target transaction: | Credit risk hedging | Credit risk hedging | | |
| Type of asset: | Highly diversified and granular pool of UniCredit's SME loans, guaranteed in origination phase by CRC European Loan Origination Platform, Areeo Sarl. | Highly diversified and granular pool of UniCredit's SME loans, guaranteed in origination phase by NEA Fidi and Veneto Sviluppo S.p.A. | | |
| Quality of Asset: | Performing | Performing | | |
| Closing date: | 12.16.2014 | 10.27.2014 | | |
| Nominal Value of reference portfolio (€): | 1,864,170,543 | 28,785,600 | | |
| Issued guarantees by the Bank: | - | - | | |
| Issued guarantees by third parties: | Financial guarantee to hedge the junior tranche in the form of a lien on fixed deposit account; financial guarantee to hedge the mezzanine tranche in the form of personal guarantee. | Financial guarantee to hedge the junior tranche in the form of a lien on fixed deposit account; financial guarantee to hedge the mezzanine tranche in the form of personal guarantee. | | |
| Bank Lines of Credit: | - | - | | |
| Third Parties Lines of Credit: | - | - | | |
| Other Credit Enhancements: | - | - | | |
| Other relevant information: | - | - | | |
| Rating Agencies: | No rating agency, use of Supervisory Formula Approach (*) | No rating agency, use of Supervisory Formula Approach (*) | | |
| Amount of CDS or other risk transferred: | - | - | | |
| Amount and Conditions of tranching: | | | | |
| . ISIN | Not applicable | Not applicable | Not applicable | Not applicable |
| . Type of security | Senior | Mezzanine | Senior | Mezzanine |
| . Class | A | B | A | B |
| . Rating | - | - | - | - |
| . Reference Position (€) | 1,715,036,900 | 37,133,644 | 26,266,860 | 1,259,370 |
| . Reference Position at the end of accounting period (€) | 773,825,529 | 37,133,644 | 1,846,333 | 1,259,370 |
| . Security subscribers | UniCredit S.p.A. | Covered by Protection Seller | UniCredit S.p.A. | Covered by Protection Seller |
| . ISIN | Not applicable | | Not applicable | |
| . Type of security | Junior | | Junior | |
| . Class | C | | C | |
| . Rating | - | | - | |
| . Reference Position (€) | 112,000,000 | | 1,259,370 | |
| . Reference Position at the end of accounting period (€) | 112,000,000 | | 1,259,370 | |
| . Security subscribers | Covered by Protection Seller | | Covered by Protection Seller | |

(*) Synthetic securitizations carried out using the Supervisory Formula Approach ("Supervisory Formula Approach - SFA") as required by art . 262 of Regulation (EU) No.575/2013 (Capital Requirements Regulation - CRR), and earlier by circular 263/2006 of Banca d'Italia.

In case of absence of eligible external rating and if PD and LGD estimations can be provided, the CRR (Art . 259 1. b)) requires that the calculation of capital requirements for the various tranches of the securitization shall be performed using the Supervisory formula, in accordance with Art.262, taking care to provide the following five elements:

1. the capital requirement on the securitized assets calculated using the IRB approach (kIRB);

2. the level of credit support of the concerned tranche;

3. the thickness of the tranche;

4. the number of securitized assets;

5. the average LGD.

Then, using the Supervisory Formula Approach, it is possible to calculate the risk equivalent amount for a securitization tranche related to its seniority, granularity, support level and risk of the underlying.

Securitizations - qualitative tables

| NAME: | FEDERASCOMFIDI | FEDERCONFIDI |
|--|---|--|
| Type of securitisation: | Tranched Cover | Tranched Cover |
| Originator: | UniCredit S.p.A. | UniCredit S.p.A. |
| Issuer: | UniCredit S.p.A. | UniCredit S.p.A. |
| Servicer: | UniCredit S.p.A. | UniCredit S.p.A. |
| Arranger: | UniCredit S.p.A. | UniCredit S.p.A. |
| Target transaction: | Credit risk hedging | Credit risk hedging |
| Type of asset: | Highly diversified and granular pool of UniCredit's SME loans | Highly diversified and granular pool of UniCredit's SME loans |
| Quality of Asset: | Performing | Performing |
| Closing date: | 03.25.2013 | 03.25.2013 |
| Nominal Value of reference portfolio (€): | 64,235,679 | 62,470,203 |
| Issued guarantees by the Bank: | - | - |
| Issued guarantees by third parties: | Financial guarantee to hedge the junior tranche in the form of a lien on fixed deposit account; financial guarantee to hedge the mezzanine tranche in the form of a personal guarantee. | Financial guarantee to hedge the junior tranche in the form of a lien on fixed deposit account; financial guarantee to hedge the mezzanine tranche in the form of a personal guarantee. |
| Bank Lines of Credit: | - | - |
| Third Parties Lines of Credit: | - | - |
| Other Credit Enhancements: | - | - |
| Other relevant information: | Financial guarantee to hedge the junior tranche is issued by a plurality of mutual credit guarantee consortia (Confidi) belonging to the Federascom Federation and hedges the 80% of the tranche which, at the closing date, was equal to €1,122,090. Financial guarantee to hedge the mezzanine is issued by European Investment Fund (EIF) and hedges the 95% of the tranche which, at the closing date, was equal to €1,332,481. | Federcomfidi's guarantee hedges the 80% of the Junior tranche and the Junior tranche, at the closing date, was equal to €1,983,528. EIF's guarantee hedges the 95% of the Mezzanine tranche and the Mezzanine tranche, at the closing date, was equal to €1,344,765. |
| Rating Agencies: | No rating agency, use of Supervisory Formula Approach (*) | No rating agency, use of Supervisory Formula Approach (*) |
| Amount of CDS or other risk transferred: | - | - |
| Amount and Conditions of tranching: | | |
| . ISIN | Not applicable | Not applicable |
| . Type of security | Senior | Mezzanine |
| . Class | A | B |
| . Rating | - | - |
| . Reference Position (€) | 61,430,455 | 1,402,612 |
| . Reference Position at the date of the last servicer report (€) | 22,663,384 | 1,396,135 |
| . Security subscribers | UniCredit S.p.A. | Partially covered by protection seller |
| . ISIN | Not applicable | Not applicable |
| . Type of security | Junior | Junior |
| . Class | C | C |
| . Rating | - | - |
| . Reference Position (€) | 1,402,612 | 1,983,528 |
| . Reference Position at the date of the last servicer report (€) | 1,008,466 | 1,723,293 |
| . Security subscribers | Partially covered by protection seller | Partially covered by protection seller |

(*) Synthetic securitizations carried out using the Supervisory Formula Approach ("Supervisory Formula Approach - SFA") as required by art . 262 of Regulation (EU) No.575/2013 (Capital Requirements Regulation - CRR), and earlier by circular 263/2006 of Banca d'Italia.

In case of absence of eligible external rating and if PD and LGD estimations can be provided, the CRR (Art . 259 1. b)) requires that the calculation of capital requirements for the various tranches of the securitization shall be performed using the Supervisory formula, in accordance with Art.262, taking care to provide the following five elements:

1. the capital requirement on the securitized assets calculated using the IRB approach (kIRB);

2. the level of credit support of the concerned tranche;

3. the thickness of the tranche;

4. the number of securitized assets;

5. the average LGD.

Then, using the Supervisory Formula Approach, it is possible to calculate the risk equivalent amount for a securitization tranche related to its seniority, granularity, support level and risk of the underlying.

ORIGINATOR: UniCredit Leasing S.p.A.

| | |
|---|---|
| STRATEGIES, PROCESSES AND GOALS: | The main reasons for these transactions are: improve asset allocation, diversification of funding sources and improve Regulatory Ratios. |
| INTERNAL MEASUREMENT AND RISK MONITORING SYSTEMS: | Each portfolio is monitored on an ongoing basis and is described in monthly and quarterly reports (required by the agreements) with a breakdown of loans by status and the trend of repayments. |
| ORGANIZATIONAL STRUCTURE AND SYSTEM FOR REPORTING TO SENIOR MANAGEMENT: | Coordination Structure was set up in the Accounts Department. The Board of Directors is provided with a report with a breakdown of repayments and the status of loans. |
| HEDGING POLICIES: | The Special Purpose Vehicle bought IRSs as fair value hedge and Basis Swaps as Cash flow hedge (and related back to back between Originator and Counterparty). |
| OPERATING RESULTS: | Repayments are in line with the schedule provided on issue (business plan) such that the equity tranche yield (including extra spread) is in line with expected yield on investments with similar risk level. |

Transactions from previous periods

| NAME: | Locat SV - Serie 2014 | Locat SV - Serie 2011 | | |
|--|---|---|---------------|---------------|
| Type of securitisation: | Traditional | Traditional | | |
| Originator: | UniCredit Leasing S.p.A. (ex Locat S.p.A.) | UniCredit Leasing S.p.A. (ex Locat S.p.A.) | | |
| Issuer: | Locat SV S.r.l. | Locat SV S.r.l. | | |
| Servicer: | UniCredit Leasing S.p.A. (ex Locat S.p.A.) | UniCredit Leasing S.p.A. (ex Locat S.p.A.) | | |
| Arranger: | UniCredit Bank AG London Branch | UniCredit Bank AG London Branch | | |
| Target transaction: | Funding | Funding/Counterbalancing capacity | | |
| Type of asset: | Leasing loans bearing car, capital goods and real estate | Leasing loans bearing car, capital goods and real estate | | |
| Quality of asset: | Performing | Performing | | |
| Closing date: | 09.30.2014 | 02.11.2011 | | |
| Nominal Value of disposal portfolio (€): | 1,300,000,000 | 5,150,822,514 | | |
| Guarantees issued by the Bank: | - | - | | |
| Guarantees issued by Third Parties: | Class A1 securities are guaranteed by the European Fund Investments | - | | |
| Bank Lines of Credit: | - | - | | |
| Third Parties Lines of Credit: | - | - | | |
| Other Credit Enhancements: | - | UniCredit S.p.A. has granted SPV a subordinaed loan of €257 million | | |
| Other relevant information: | True sale - Revolving | Self-securitization | | |
| Rating Agencies: | Moody's/Fitch | S&P/DBRS | | |
| Amount of CDS or other supersenior risk transferred: | - | - | | |
| Amount and Condition of tranching: | | | | |
| . ISIN | IT0005053258 | IT0005053266 | IT0004690753 | IT0004690746 |
| . Type of security | Senior | Senior | Senior | Junior |
| . Class | A1 | A2 | A | B |
| . Rating | Aa2 (sf)/AA+ (sf) | Aa2 (sf)/AA+ (sf) | AA- (sf)/AA | - |
| . Nominal value issued (€) | 90,000,000 | 400,000,000 | 3,502,500,000 | 1,648,322,514 |
| . Nominal value at the end of accounting period (€) | 90,000,000 | 400,000,000 | 501,013,361 | 1,648,322,514 |
| . ISIN | IT0005053274 | IT0005053282 | | |
| . Type of security | Senior | Junior | | |
| . Class | A3 | B | | |
| . Rating | Aa2 (sf)/AA+ (sf) | - | | |
| . Nominal value issued (€) | 225,000,000 | 585,000,000 | | |
| . Nominal value at the end of accounting period (€) | 225,000,000 | 585,000,000 | | |

Securitizations - qualitative tables

ORIGINATOR: UniCredit Leasing S.p.A. (formerly Locat S.p.A.)

Transactions from previous periods

| NAME: | LOCAT SV - SERIE 2006 | LOCAT SV - SERIE 2005 (EX LOCAT SECURITISATION VEHICLE 3) | | |
|--|--|--|------------------|---------------|
| Type of securitisation: | Traditional | Traditional | | |
| Originator: | Locat S.p.A. | Locat S.p.A. | | |
| Issuer: | Locat SV S.r.l. | Locat SV S.r.l. (ex Locat Securitisation Vehicle 3 S.r.l.) | | |
| Servicer: | Locat S.p.A. | Locat S.p.A. | | |
| Arranger: | UniCredit Banca Mobiliare S.p.A. | UniCredit Banca Mobiliare S.p.A. | | |
| Target transaction: | Capital Relief/Funding | Capital Relief/Funding | | |
| Type of asset: | Leasing loans bearing car, capital goods and real estate | Leasing loans bearing car, capital goods and real estate | | |
| Quality of asset: | Performing | Performing | | |
| Closing date: | 11.14.2006 | 10.14.2005 | | |
| Nominal Value of disposal portfolio (€): | 1,972,909,866 | 2,000,000,136 | | |
| Guarantees issued by the Bank: | - | - | | |
| Guarantees issued by Third Parties: | - | - | | |
| Bank Lines of Credit: | - | - | | |
| Third Parties Lines of Credit: | - | - | | |
| Other Credit Enhancements: | - | - | | |
| Other relevant information: | Revolving | Revolving | | |
| Rating Agencies: | S&P/Moody's | S&P/Moody's | | |
| Amount of CDS or other supersenior risk transferred: | - | - | | |
| Amount and Conditions of tranching: | | | | |
| . ISIN | IT0004153661 | IT0004153679 | IT0003951107 | IT0003951115 |
| . Type of security | Senior | Senior | Senior | Senior |
| . Class | A1 | A2 | A1 | A2 |
| . Rating | - | - | - | - |
| . Nominal value issued (€) | 400,000,000 | 1,348,000,000 | 451,000,000 | 1,349,000,000 |
| . Nominal value at the end of accounting period (€) | - | - | - | - |
| . ISIN | IT0004153687 | IT0004153695 | IT0003951123 | IT0003951131 |
| . Type of security | Mezzanine | Mezzanine | Mezzanine | Mezzanine |
| . Class | B | C | B | C |
| . Rating | BBB (sf)/A1 (sf) | CCC (sf)/Caa2 (sf) | BBB+ (sf)/A3(sf) | B/Caa1 (sf) |
| . Nominal value issued (€) | 152,000,000 | 64,000,000 | 160,000,000 | 33,000,000 |
| . Nominal value at the end of accounting period (€) | 121,911,980 | 64,000,000 | 14,787,040 | 33,000,000 |
| . ISIN | IT0004153885 | | IT0003951149 | |
| . Type of security | Junior | | Junior | |
| . Class | D | | D | |
| . Rating | - | | - | |
| . Nominal value issued (€) | 8,909,866 | | 7,000,136 | |
| . Nominal value at the end of accounting period (€) | 8,909,866 | | 7,000,136 | |

ORIGINATOR: UniCredit Leasing (properly Fineco Leasing S.p.A.)

Transactions from previous periods

| NAME: | F-E GOLD | |
|--|--|--------------|
| Type of securitisation: | Traditional | |
| Originator: | Fineco Leasing S.p.A. | |
| Issuer: | F-E Gold S.r.l. | |
| Servicer: | Fineco Leasing S.p.A. | |
| Arranger: | Capitalia S.p.A. | |
| Target transaction: | Funding | |
| Type of asset: | Loans related to leases of property (65.9%), motor vehicles (26.7%) and business assets (7.4%) | |
| Quality of asset: | Performing | |
| Closing date: | 05.31.2006 | |
| Nominal Value of disposal portfolio (€): | 1,019,029,516 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | UniCredit Leasing S.p.A. (formerly Fineco Leasing S.p.A.) granted the SPV a subordinated loan of €31.6 million (as Equity). At the end of 2015 accounting period the amount of capital tranche is equal to €15.3 million | |
| Other relevant information: | Revolving closed in October 2007 | |
| Rating Agencies: | Moody's/Fitch | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Conditions of tranching: | | |
| . ISIN | IT0004068588 | IT0004068612 |
| . Type of security | Senior | Senior |
| . Class | A1 | A2 |
| . Rating | - | A2/A |
| . Nominal value issued (€) | 203,800,000 | 749,000,000 |
| . Nominal value at the end of accounting period (€) | - | 67,990,625 |
| . ISIN | IT0004068620 | IT0004068638 |
| . Type of security | Mezzanine | Mezzanine |
| . Class | B | C |
| . Rating | Ba1/BB+ | B2/BB- |
| . Nominal value issued (€) | 56,000,000 | 10,200,000 |
| . Nominal value at the end of accounting period (€) | 19,775,101 | 3,601,893 |

Securitizations - qualitative tables

ORIGINATOR: UniCredit Bank AG

| | |
|---|---|
| STRATEGIES, PROCESSES AND GOALS: | The main motivation for the Bank's securitization programs is the Capital relief and Funding for True Sale Transactions. |
| INTERNAL MEASUREMENT AND RISK MONITORING SYSTEMS: | Each portfolio is monitored by the servicing department on an ongoing basis and it is illustrated in the form of quarterly report (investor report), which provides a breakdown of the status of loans. |
| ORGANIZATIONAL STRUCTURE AND SYSTEM FOR REPORTING TO SENIOR MANAGEMENT: | The Board Members approve each new transaction and any other related decision and they are informed on the expected performances and on those in the final balance. The bank's annual/interim report contains information on the bank's own ABS transactions. |
| HEDGING POLICIES: | For true sale transactions the issuer hedged portfolio's interest rate risks through Interest Rate Swaps. |
| OPERATING RESULTS: | The results achieved up to the present are broadly in line with expectations; payments received from the portfolio ensured punctual and full payment to security holders and other parties to the transaction. |

New transactions 2015

| NAME: | ROSENKAVALIER 2015 | |
|--|---|----------------------|
| Type of securitisation: | Traditional | |
| Originator: | UniCredit Bank AG | |
| Issuer: | Rosenkavalier 2015 UG | |
| Servicer: | UniCredit Bank AG | |
| Arranger: | UniCredit Bank AG (UniCredit Markets & Investment Banking) | |
| Target transaction: | Liquidity | |
| Type of asset: | Large Corporate and SME corporate loans | |
| Quality of Asset: | Performing | |
| Closing date: | 12.18.2015 | |
| Nominal Value of disposal portfolio (€): | 2,517,000,000 | |
| Net amount of preexisting writedown/writebacks: | - | |
| Disposal Profit & Loss realized: | - | |
| Portfolio disposal price (€): | 2,517,000,000 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | Transaction executed to create ECB collateral | |
| Rating Agencies: | Fitch/DBRS | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Condition of tranching: | | |
| . ISIN | DE000A1687E2 | DE000A1687F9 |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | A/A | NR |
| . Quotation | Munich | Munich |
| . Issue date | 12.18.2015 | 12.18.2015 |
| . Legal maturity | 11.30.2045 | 11.30.2045 |
| . Call option | Any payment date | |
| . Rate | EUR1M + 80bp | EUR1M + 350bp |
| . Subordinated level | Waterfall Position 1 | Waterfall Position 2 |
| . Nominal value issued (€) | 1,728,400,000 | 788,600,000 |
| . Nominal value at the end of accounting period (€) | 1,728,400,000 | 788,600,000 |
| . Security subscribers | UniCredit Bank AG | UniCredit Bank AG |
| Distribution of securitised assets by area (€): | | |
| Italy - Northwest | - | |
| - Northeast | - | |
| - Central | - | |
| - South and Islands | - | |
| Other European Countries - E.U. countries | 2,517,000,000 | |
| - non-E.U. countries | - | |
| America | - | |
| Rest of the World | - | |
| | TOTAL | 2,517,000,000 |
| Distribution of securitised assets by business sector of the borrower (€): | | |
| Governments | - | |
| other governments agencies | - | |
| Banks | - | |
| Financial Companies | - | |
| Insurance Companies | - | |
| Non-financial companies | 2,517,000,000 | |
| Other entities | - | |
| | TOTAL | 2,517,000,000 |

| NAME: | GELDILUX-TS-2015 | | |
|---|--|----------------------|--|
| Type of securitisation: | Traditional | | |
| Originator: | UniCredit Bank AG | | |
| Issuer: | Geldlux-TS-2015 S.A. (Luxembourg) | | |
| Servicer: | UniCredit Bank AG | | |
| Arranger: | UniCredit Bank AG (UniCredit Markets & Investment Banking) | | |
| Target transaction: | Liquidity | | |
| Type of asset: | SME corporate loans | | |
| Quality of Asset: | Performing | | |
| Closing date: | 07.29.2015 | | |
| Nominal Value of disposal portfolio (€): | 2,000,000,000 | | |
| Net amount of preexisting write-down/write-backs: | - | | |
| Disposal Profit & Loss realized: | - | | |
| Portfolio disposal price (€): | 2,000,000,000 | | |
| Guarantees issued by the Bank ⁽¹⁾ (€): | 2,000,000,000 | | |
| Guarantees issued by Third Parties: | - | | |
| Bank Lines of Credit: | - | | |
| Third Parties Lines of Credit: | - | | |
| Other Credit Enhancements: | - | | |
| Other relevant information: | Transaction executed to create ECB collateral, True Sale - Revolving | | |
| Rating Agencies: | Moody's/DBRS | | |
| Amount of CDS or other supersenior risk transferred: | - | | |
| Amount and Condition of tranching: | | | |
| . ISIN | XS1261539610 | XS1261582545 | |
| . Type of security | Senior | Senior | |
| . Class | A | Liquidity Note | |
| . Rating | A1/A | A2/- | |
| . Quotation | Luxembourg | Luxembourg | |
| . Issue date | 07.29.2015 | 07.29.2015 | |
| . Legal maturity | 04.11.2023 | 04.11.2023 | |
| . Call option | Clean-up call | | |
| . Expected duration | | | |
| . Rate | EUR1M + 60bp | EUR1M + 130bp | |
| . Subordinated level | Waterfall Position 1 | Waterfall Position 2 | |
| . Nominal value issued (€) | 1,830,000,000 | 22,000,000 | |
| . Nominal value at the end of accounting period (€) | 1,830,000,000 | 16,981,130 | |
| . Security subscribers | UniCredit Luxembourg S.A. | | |
| . ISIN | XS1261576810 | XS1261577206 | |
| . Type of security | Mezzanine | Mezzanine | |
| . Class | B | C | |
| . Rating | A2/- | Baa2/- | |
| . Quotation | Luxembourg | Luxembourg | |
| . Issue date | 07.29.2015 | 07.29.2015 | |
| . Legal maturity | 04.11.2023 | 04.11.2023 | |
| . Call option | Clean-up call | | |
| . Expected duration | | | |
| . Rate | EUR1M + 95bp | EUR1M + 150bp | |
| . Subordinated level | Waterfall Position 3 | Waterfall Position 4 | |
| . Nominal value issued (€) | 84,000,000 | 36,000,000 | |
| . Nominal value at the end of accounting period (€) | 84,000,000 | 36,000,000 | |
| . Security subscribers | UniCredit Luxembourg S.A. | | |
| . ISIN | XS1261577628 | | |
| . Type of security | Junior | | |
| . Class | D | | |
| . Rating | - | | |
| . Quotation | Luxembourg | | |
| . Issue date | 07.29.2015 | | |
| . Legal maturity | 04.11.2023 | | |
| . Call option | Clean-up call | | |
| . Expected duration | | | |
| . Rate | EUR1M + 760bp | | |
| . Subordinated level | Waterfall Position 5 | | |
| . Nominal value issued (€) | 50,000,000 | | |
| . Nominal value at the end of accounting period (€) | 50,000,000 | | |
| . Security subscribers | UniCredit Luxembourg S.A. | | |
| Distribution of securitised assets by area (€): | | | |
| Italy - Northwest | - | | |
| - Northeast | - | | |
| - Central | - | | |
| - South and Islands | - | | |
| Other European Countries - E.U. countries | 2,000,000,000 | | |
| - non-E.U. countries | - | | |
| America | - | | |
| Rest of the World | - | | |
| TOTAL | 2,000,000,000 | | |
| Distribution of securitised assets by business sector of the borrower (€): | | | |
| Governments | - | | |
| other governments agencies | - | | |
| Banks | - | | |
| Financial Companies | - | | |
| Insurance Companies | - | | |
| Non-financial companies | 2,000,000,000 | | |
| Other entities | - | | |
| TOTAL | 2,000,000,000 | | |

(1) UniCredit Bank AG guarantees in favour of UniCredit Luxembourg S.A. on the A, B, C, D class notes.

Securitizations - qualitative tables

Transactions from previous periods

| | | |
|--|---|----------------|
| NAME: | GELDILUX-TS-2013 | |
| Type of securitisation: | Traditional | |
| Originator: | UniCredit Bank AG | |
| Issuer: | Geldilux-TS-2013 S.A. (Luxembourg) | |
| Servicer: | UniCredit Bank AG | |
| Arranger: | UniCredit Bank AG (Corporate & Investment Banking) | |
| Target transaction: | Funding | |
| Type of asset: | EURO Loans | |
| Quality of Asset: | Performing | |
| Closing date: | 07.30.2013 | |
| Nominal Value of disposal portfolio (€): | 852,400,000 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | Replenishing | |
| Rating Agencies: | Moody's | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Condition of tranching: | | |
| . ISIN | XS0942202622 | XS0942212266 |
| . Type of security | Senior | Senior |
| . Class | A | Liquidity Note |
| . Rating | Aaa | A2 |
| . Nominal value issued (€) | 750,000,000 | 10,700,000 |
| . Nominal value at the end of accounting period (€) | 750,000,000 | - |
| . ISIN | XS0942205211 | XS0942206615 |
| . Type of security | Mezzanine | Mezzanine |
| . Class | B | C |
| . Rating | A1 | Baa2 |
| . Nominal value issued (€) | 63,100,000 | 11,100,000 |
| . Nominal value at the end of accounting period (€) | 63,100,000 | 11,100,000 |
| . ISIN | XS0942207936 | XS0942209718 |
| . Type of security | Mezzanine | Junior |
| . Class | D | E |
| . Rating | Ba2 | - |
| . Nominal value issued (€) | 12,800,000 | 15,400,000 |
| . Nominal value at the end of accounting period (€) | 12,800,000 | 15,400,000 |

| | | |
|--|---|---------------|
| NAME: | ROSENKAVALIER 2008 | |
| Type of securitisation: | Traditional | |
| Originator: | UniCredit Bank AG | |
| Issuer: | Rosenkavalier 2008 GmbH | |
| Servicer: | UniCredit Bank AG | |
| Arranger: | UniCredit Bank AG (UniCredit Markets & Investment Banking) | |
| Target transaction: | Liquidity | |
| Type of asset: | Mortgage loans | |
| Quality of Asset: | Performing | |
| Closing date: | 12.12.2008 | |
| Nominal Value of disposal portfolio (€): | 3,140,316,190 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | Transaction executed to create ECB collateral | |
| Rating Agencies: | S&P/Moody's | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Condition of tranching: | | |
| . ISIN | DE000A0AEDB2 | DE000A0AEDC0 |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | A/Aa1 | - |
| . Nominal value issued (€) | 9,652,700,000 | 2,293,750,000 |
| . Nominal value at the end of accounting period (€) | 2,445,305,085 | 695,011,105 |

Securitizations - qualitative tables

ORIGINATOR: UniCredit Bank AG - UniCredit Bank Austria AG

Transactions from previous periods

| NAME: | EUROCONNECT ISSUER SME 2007 | |
|--|--|--------------|
| Type of securitisation: | | Synthetic |
| Originator: | Bayerische Hypo- und Vereinsbank AG (66.09%) - Bank Austria Creditanstalt AG (33.91%) | |
| Issuer: | EuroConnect Issuer SME 2007 Limited, Bayerische Hypo- und Vereinsbank AG Bank Austria Creditanstalt AG | |
| Servicer: | Bayerische Hypo- und Vereinsbank AG UniCredit Bank Austria AG | |
| Arranger: | Bayerische Hypo- und Vereinsbank AG (UniCredit Markets & Investment Banking) | |
| Target transaction: | Capital Relief/Funding and risk transfer for concentration risks | |
| Type of asset: | Corporate SME loans | |
| Quality of Asset: | Performing | |
| Closing date: | 12.28.2007 | |
| Nominal Value of disposal portfolio (€): | 3,089,092,361 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | Synthetic Excess Spread + Reserve Ledger | |
| Other relevant information: | Replenishing | |
| Rating Agencies: | S & P/Fitch | |
| Amount of CDS or other supersetior risk transferred: | - | |
| Amount and Conditions of tranching: | | |
| . Issuer | Bayerische Hypo- und Vereinsbank AG | |
| . ISIN | Not applicable | |
| . Type of security | SuperSenior | |
| . Class | A | |
| . Rating | AAA | |
| . Reference position at the end of accounting period (€) | 122,451,615 | |
| . ISIN | XS0337935968 | XS0337936180 |
| . Type of security | Senior | Mezzanine |
| . Class | A2 | B2 |
| . Rating | BBB+ | BBB+ |
| . Nominal value issued (€) | 100,000 | 100,000 |
| . Nominal value at the end of accounting period (€) | 100,000 | 100,000 |
| . Reference position at the end of accounting period (€) | 20,450,000 | 40,850,000 |
| . Issuer | UniCredit Bank Austria AG | |
| . ISIN | XS0337946221 | XS0337946650 |
| . Type of security | Senior | Mezzanine |
| . Class | A2 | B2 |
| . Rating | BBB+ | BB+ |
| . Nominal value issued (€) | 100,000 | 100,000 |
| . Nominal value at the end of accounting period (€) | 100,000 | 100,000 |
| . Reference position at the end of accounting period (€) | 10,500,000 | 20,950,000 |
| . Issuer | EuroConnect Issuer SME 2007 Ltd | |
| . ISIN | XS0336039325 | XS0336040331 |
| . Type of security | Mezzanine | Mezzanine |
| . Class | A | B |
| . Rating | BBB+ | BBB+ |
| . Nominal value issued (€) | 35,550,000 | 43,250,000 |
| . Reference position at the end of accounting period (€) | 35,550,000 | 43,250,000 |
| . ISIN | XS0336040505 | XS0336041222 |
| . Type of security | Mezzanine | Junior |
| . Class | C | D |
| . Rating | BB+/BBB- | - |
| . Nominal value issued (€) | 37,100,000 | 100,400,000 |
| . Reference position at the end of accounting period (€) | 37,100,000 | 97,690,418 |

ORIGINATOR: Redstone Mortgages Ltd

Transactions from previous periods

| | | |
|--|---|--------------------|
| NAME: | NEWSTONE MORTGAGE SECURITIES NO.1 | |
| Type of securitisation: | Traditional | |
| Originator: | Redstone Mortgages Plc | |
| Issuer: | Newstone Mortgage Securities No.1 Plc | |
| Servicer: | UniCredit Bank AG | |
| Arranger: | UniCredit Bank AG (Corporate & Investment Banking) | |
| Target transaction: | Funding/Counterbalancing capacity | |
| Type of asset: | Private Mortgage Loans | |
| Quality of Asset: | Performing | |
| Closing date: | 05.13.2014 | |
| Nominal Value of disposal portfolio (€): | 277,402,837 (*) | |
| Guarantees issued by the Bank: | Performance guarantee (**) | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information : | - | |
| Rating Agencies: | DBRS/S&P for the Class A Notes only | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Condition of tranching: | | |
| . ISIN | XS106072604 | Not applicable |
| . Type of security | Senior | Junior |
| . Class | A | Credit enhancement |
| . Rating | AAA/AAA | - |
| . Nominal value issued (€) | 284,079,297 | 52,901,538 |
| . Nominal value at the end of accounting period (€) | 225,348,326 | 52,054,511 |

(*) In addition the Liquidity Reserve Fund of £4.17 million (equal to €5.68 million) has to be considered.

(**) UCB AG issues a guarantee whereby it would repurchase the senior note at expected maturity date.

Securitizations - qualitative tables

ORIGINATOR: UniCredit Bank Austria AG

New transaction 2015

| NAME: | AMADEUS 2015 | |
|--|---|-----------------------------|
| Type of securitisation: | Synthetic | |
| Originator: | UniCredit Bank Austria AG | - |
| Issuer: | | |
| Servicer: | UniCredit Bank Austria AG | |
| Arranger: | UniCredit Bank AG | |
| Target transaction: | Risk Transfer and RWA relief | |
| Type of asset: | Loans and Guarantees granted to SMEs | |
| Quality of Asset: | Performing | |
| Closing date: | 12.21.2015 | |
| Nominal Value of reference portfolio (€): | 1,964,785,123 (of which securitised 1,866,545,867, corresponding to 95% of the portfolio) | |
| Net amount of preexisting writedown/writebacks: | - | |
| Disposal Profit & Loss realized: | - | |
| Portfolio disposal price: | - | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | - | |
| Rating Agencies: | (*) | |
| Amount of CDS or other risk transferred: | - | |
| Amount and Conditions of tranching: | | |
| . ISIN | Not applicable | Not applicable |
| . Type of security | Senior | Mezzanine |
| . Class | A | B |
| . Rating | - | - |
| . Quotation | - | - |
| . Issue date | 12.21.2015 | 12.21.2015 |
| . Legal maturity | 11.30.2028 | 11.30.2028 |
| . Call option | 10% Clean Up Call | 10% Clean Up Call |
| . Expected duration | - | - |
| . Rate | - | - |
| . Subordinated level | - | Sub A |
| . Reference Position (€) | 1,731,221,292 | 41,997,282 |
| . Reference Position at the end of accounting period (€) | 1,424,601,725 | 41,997,282 |
| . Security subscribers | UniCredit Bank Austria AG | Hedged by protection seller |
| . ISIN | Not applicable | |
| . Type of security | Junior | |
| . Class | C | |
| . Rating | - | |
| . Quotation | - | |
| . Issue date | 12.21.2015 | |
| . Legal maturity | 11.30.2028 | |
| . Call option | 10% Clean Up Call | |
| . Expected duration | - | |
| . Rate | - | |
| . Subordinated level | Sub A and B | |
| . Reference Position (€) | 93,327,293 | |
| . Reference Position at the end of accounting period (€) | 93,327,293 | |
| . Security subscribers | Hedged by protection seller | |
| Distribution of securitised assets by area (€): | | |
| Italy - Northwest | - | |
| - Northeast | - | |
| - Central | - | |
| - South and Islands | - | |
| Other European Countries - E.U. countries | 1,866,545,867 | |
| - non-E.U. countries | - | |
| America | - | |
| Rest of the World | - | |
| TOTAL | 1,866,545,867 | |
| Distribution of securitised assets by business sector of the borrower (€): | | |
| Governments | - | |
| Other governments agencies | - | |
| Banks | - | |
| Financial Companies | - | |
| Insurance Companies | - | |
| Non-financial companies | 1,866,545,867 | |
| Other entities | - | |
| TOTAL | 1,866,545,867 | |

(*) Synthetic securitizations carried out using the Supervisory Formula Approach ("Supervisory Formula Approach - SFA") as required by art. 262 of Regulation (EU) No.575/2013 (Capital Requirements Regulation - CRR), and earlier by circular 263/2006 of Banca d'Italia.

In case of absence of eligible external rating and if PD and LGD estimations can be provided, the CRR (Art. 259 1. b)) requires that the calculation of capital requirements for the various tranches of the securitization shall be performed using the Supervisory formula, in accordance with Art.262, taking care to provide the following five elements:

1. the capital requirement on the securitized assets calculated using the IRB approach (kIRB);

2. the level of credit support of the concerned tranche;

3. the thickness of the tranche;

4. the number of securitized assets;

5. the average LGD.

Then, using the Supervisory Formula Approach, it is possible to calculate the risk equivalent amount for a securitization tranche related to its seniority, granularity, support level and risk of the underlying.

ORIGINATOR: UniCredit Leasing (Austria) GmbH

New transaction 2015

| NAME: | SUCCESS 2015 | |
|--|--|----------------------------------|
| Type of securitisation: | Traditional | |
| Originator: | UniCredit Leasing (Austria) GMBH | |
| Issuer: | Success 2015 B.V. | |
| Servicer: | UniCredit Leasing (Austria) GMBH | |
| Arranger: | UniCredit Bank AG | |
| Target transaction: | Funding | |
| Type of asset: | Leasing Assets (Vehicle and Equipment) | |
| Quality of Asset: | Performing | |
| Closing date: | 11.09.2015 | |
| Nominal Value of disposal portfolio (€): | 325,300,000 | |
| Net amount of preexisting writedown/writebacks: | - | |
| Disposal Profit & Loss realized: | - | |
| Portfolio disposal price (€): | 325,300,000 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | - | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements(€): | Subordinated Loan €4,618,000 | |
| Other relevant information: | | |
| Rating Agencies: | Fitch & DBRS | |
| Amount of CDS or other supersenior risk transferred: | - | |
| Amount and Condition of tranching: | | |
| . ISIN | XS1317727698 | XS1317727938 |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | AAA | - |
| . Quotation | Listed Luxembourg Stock Exchange | Not listed |
| . Issue date | 11.09.2015 | 11.09.2015 |
| . Legal maturity | 10.31.2029 | 10.31.2029 |
| . Call option | 10% clean up call | |
| . Expected duration (years) | 6.0 | 6.0 |
| . Rate | EUR3M + 0,47% | EUR3M + 2% |
| . Subordinated level | - | sub A |
| . Nominal value issued (€) | 230,900,000 | 94,400,000 |
| . Nominal value at the end of accounting period (€) | 230,900,000 | 94,400,000 |
| . Security subscribers | European Investment Bank | UniCredit Leasing (Austria) GmbH |
| Distribution of securitised assets by area (€): | | |
| Italy - Northwest | - | |
| - Northeast | - | |
| - Central | - | |
| - South and Islands | - | |
| Other European Countries - E.U. countries | 325,300,000 | |
| - non-E.U. countries | - | |
| America | - | |
| Rest of the World | - | |
| TOTAL | 325,300,000 | |
| Distribution of securitised assets by business sector of the borrower (€): | | |
| Governments | - | |
| other governments agencies | 7,457,460 | |
| Banks | - | |
| Financial Companies | - | |
| Insurance Companies | - | |
| Non-financial companies | 230,383,377 | |
| Other entities | 87,453,163 | |
| TOTAL | 325,300,000 | |

Securitizations - qualitative tables

ORIGINATOR: UniCredit Bulbank AD

Transactions from previous periods

| NAME | EIF JEREMIE | |
|--|---|----------------|
| Type of securitisation: | Synthetic - First loss Portfolio Guarantees | |
| Originator: | UniCredit Bulbank AD | |
| Issuer: | European Investment Fund (EIF) | |
| Servicer: | UniCredit Bulbank AD | |
| Arranger: | UniCredit Bulbank AD | |
| Target transaction: | Risk transfer and capital relief | |
| Type of asset: | Highly diversified and granular pool of UniCredit Bulbank's SME loans | |
| Quality of Asset: | Performing | |
| Closing date: | 08.15.2011 | |
| Nominal Value of reference portfolio (€): | 44,932,416 | |
| Guarantees issued by the Bank: | - | |
| Guarantees issued by Third Parties: | First loss cash collateral EIF | |
| Bank Lines of Credit: | - | |
| Third Parties Lines of Credit: | - | |
| Other Credit Enhancements: | - | |
| Other relevant information: | <ul style="list-style-type: none"> - The agreed portfolio maximum volume is equal to €50 million. - The guarantee covers 80% of each outstanding loan up to a total amount equal to 25% of the portfolio volume | |
| Rating Agencies: | No rating agency, use of Supervisory Formula Approach (*) | |
| Amount of CDS or other risk transferred: | | |
| Amount and Condition of tranching: | | |
| . ISIN | Not applicable | Not applicable |
| . Type of security | Senior | Junior |
| . Class | A | B |
| . Rating | - | - |
| . Reference Position (€) | 23,712,586 | 12,233,347 |
| . Reference Position at the end of accounting period (€) | 23,712,586 | 12,233,347 |

(*) Synthetic securitization carried out used the Standardized Approach as required under Basel III.
 Where there is no eligible external rating, the Bank that holds or guarantees such an exposure may determine the risk weight by applying the "look through" treatment, provided the composition of the underlying pool is known at all times. The unrated most senior position receives the average risk weight of the underlying exposures subject to supervisory review. Where Bank is unable to determine the risk weights assigned to the underlying credit risk exposures, the unrated position must be deducted from regulatory capital.

Definition of Terms and Acronyms

ABCP Conduits - Asset Backed Commercial Paper Conduits

Asset Backed Commercial Paper Conduits are a type of "SPV - Special Purpose Vehicle" (see item) set up to securitize various types of assets and financed by Commercial Paper (see item).

Commercial Paper generally matures in 270 days, with payment of principal and interest depending on the cash flow generated by the underlying assets.

ABCP Conduits may be single-sellers or multi-sellers according to the number of issues they make. Conduits generally require several SPVs. The first-level vehicles issue the Commercial Paper and finance one or more second-level vehicles or Purchase Companies (see item) which purchase the assets to be securitized.

An ABCP Conduit will have the following:

- issues of short-term paper creating a maturity mismatch between the assets held and the paper issued;
- liquidity lines covering the maturity mismatch; and
- security covering default risk in respect of both specific assets and the entire program.

ABS-Asset Backed Securities

Debt securities, generally issued by an "SPV - Special Purpose Vehicle" (see item) guaranteed by assets of various types such as mortgage loans, consumer credits, credit card receivables, etc. Principal and interest payments are subject to the performance of the securitized assets and the existence of any further security guaranteeing the bond. ABSs are divided into tranches (senior, mezzanine and junior) according to the priority with which principal and interest will be paid.

Absorbed capital

Absorbed capital is the capital required to cover business risks. It is the higher between the regulatory capital (which is obtained by multiplying risk-weighted assets by the target core tier 1 ratio) and the internal capital, which represents the total amount of capital the entire Group sets aside as a buffer against potential losses and needs to support its business activities and all positions held. Internal capital is the sum of the aggregated economic capital and a cushion that considers the effects of the cycle and model risk.

Acquisition Finance

Finance for business acquisition operations. The most common form of Acquisition Finance is the leveraged buy-out (see Leveraged Finance).

Affluent

Banking customer segment whose available assets for investment are regarded as moderate to high.

ALM - Asset & Liability Management

Integrated management of assets and liabilities, designed to allocate resources in such a manner as to optimize the risk/return ratio.

ALT-A (residential mortgages)

Mortgages whose borrowers, while not subject to the significant repayment problems of those described as Subprime (see item), have a risk profile with high loan-to-value and installment-to-income ratios or incomplete documentation of the debtor's income.

Alternative investment

Alternative investments cover a wide range of forms of investment, including investments in Private Equity (see item) and Hedge Funds (see item).

AMA

Advanced Measurement Approach; applying this methodology the operational risk requirement is obtained with calculation models based on operational loss data and other evaluation elements collected and processed by the bank. Admittance threshold and specific suitability requirements have been provided for the use of the standardized and advanced approaches. For the AMA approach the requirements concern, beside the management system, also the measurement system.

Asset allocation

Decisions to invest in markets, geographical areas, sectors or products.

Asset management

Activities of management of the financial investments of third parties.

ATM - Automated Teller Machine

Automated machine that allows customers to carry out operations such as withdrawing cash, paying in cash or checks, requesting account information, paying utility bills, topping up mobile phone credits, etc.

The customer activates the terminal by inserting a smart card and entering his/her Personal Identification Number.

Definition of Terms and Acronyms

Audit

Process of controlling a company's activities and accounting, carried out either by an internal body (internal audit) or by an external firm of auditors (external audit).

Back-testing

Statistical technique which entails the comparison of model estimates of risk parameters with the ex-post empirical evidences.

Bad Loans ("Sofferenze")

Exposures to borrowers in a state of insolvency (even when not recognized in a court of law) or in an essentially similar situation, regardless of any loss forecasts made by the bank (i.e. irrespective of whether any - secured or personal - guarantees covering the exposures).

Banking book

Used in relation to financial instruments, particularly securities, this term identifies the portion of such portfolios intended for "proprietary" activities.

Basel 2

New international capital agreement redefining the guidelines for determining the minimum capital requirements for banks.

The new prudential regulations, which came into force in Italy in 2008, are based on three pillars.

- Pillar 1: while the objective of a level of capitalization equivalent to 8% of the risk-weighted exposures remains unchanged, a new set of rules has been defined for measuring the typical risks associated with banking and financial activities (credit risk, counterparty risk, market risk and operational risk) which provides for alternative calculation methods characterized by different levels of complexity, with the ability to use internally developed models subject to prior authorization by the Regulatory Authority;
- Pillar 2: this requires the banks to have processes and tools for determining the adequate level of total internal capital (Internal Capital Adequacy Assessment Process - ICAAP) for covering all types of risk, including risks other than those covered by the overall capital requirement (Pillar 1), within the framework of an evaluation of current and future exposure that takes account of strategies and of changes in the reference context. It is the Regulatory Authority's task to examine the ICAAP process, formulate an overall judgment and, where necessary, apply the appropriate corrective measures;
- Pillar 3: this introduces obligations to publish information concerning capital adequacy, exposure to risks, and the general characteristics of the systems used for identifying, measuring and managing those risks.

Basel 3

In the light of the crisis that in recent years has hit the financial markets, the Basel Committee on Banking Supervision has approved the substantial enhancement of the minimum capital requirements and the changes to the rules on the liquidity of banks (Basel 3) by providing for the gradual introduction of the new prudential requirements as of January 1, 2014. These rules have been implemented at the European level through the CRD IV "Package".

Best practice

Behavior commensurate with the most significant experience and/or the best level of knowledge achieved in relation to a given technical or professional field.

Budget

Statement forecasting the future costs and revenues of a business.

CBO - Collateralized Bond Obligations

CDO - Collateralized Debt Obligations (see item) with bonds as underlyings.

CCF - Credit Conversion Factor

Ratio between (a) the unused portion of the line of credit that it is estimated may be used in the event of default and (b) the portion currently unused.

CDO - Collateralized Debt Obligations

Bonds issued by a vehicle with loans, bonds, ABS - Asset Backed Securities (see item) or other CDOs as underlyings. CDOs make it possible to derecognize assets in the bank's balance sheet and also to arbitrage the differences in yield between the securitized assets and the bonds issued by the vehicle.

CDOs may be funded if the vehicle legally acquires title to the assets or unfunded if the vehicle acquires the underlying risk by means of a CDS - Credit Default Swap (see item) or similar security.

These bonds may be further subdivided as follows:

- CDOs of ABSs, which in turn have tranches of ABSs as underlyings;
- Commercial Real Estate CDOs (CRE CDOs), with commercial property loans as underlyings;
- Balance Sheet CDOs which enable the Originator (see item), usually a bank, to transfer its credit risk to outside investors, and, where possible under local law and supervisory regulations, to derecognize the assets from its balance sheet;

- Market Value CDOs whereby payments of interest and principal are made not only out of cash flow from the underlying assets, but also by trading the instruments. The performance of the notes issued by the vehicle thus depends not only on the credit risk, but also on the market value of the underlyings;
- Preferred Stock CDOs with hybrid debt/equity instruments or Preference shares (see item) issued by financial institutions;
- Synthetic Arbitrage CDOs which arbitrage the differences in yield between the securitized assets acquired synthetically by means of derivatives and the bonds issued by the vehicle.

CDS - Credit Default Swap

A derivative in which a seller of protection engages, for a fee, to pay the buyer of protection a fixed amount should a certain event indicating a deterioration of the creditworthiness of a reference entity occur.

CEO

Chief Executive Officer.

CFO

Chief Financial Officer.

CGU - Cash Generating Unit

A cash-generating unit is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

CIU

Collective investment undertakings.

CLO - Collateralized Loan Obligations

CDO - Collateralized Debt Obligations (see item) with loans made by authorized lenders such as commercial banks as underlyings.

CMBS - Commercial Mortgage Backed Securities

ABS - Asset Backed Securities (see item) with commercial mortgages as underlyings.

Commercial Paper

Short-term securities issued to raise funds from third-party subscribers as an alternative to other forms of debt.

Consumer ABS

ABS (see item) in which the collateral consists of consumer credits.

Corporate

Customer segment consisting of medium to large businesses.

Cost/Income Ratio

The ratio between operating expenses and operating income. It is one of the main key performance indicators of the bank's efficiency: the lower the ratio, the more efficient the bank.

Cost of risk

The ratio between loan loss provisions and loans and receivables with customers. It is one of the indicators of the bank assets' level of risk: the lower the ratio, the less risky the bank assets.

Counterparty Credit Risk

The risk that the counterparty to a transaction involving financial instruments might default prior to completing all agreed cash-flows exchanges.

Covenant

A loan agreement clause whereby the lender is entitled to restructure or call in the loan on occurrence of the events specified in the clause, which ties changes in the borrower's profits and financial situation to events of default or restructuring (modifying e.g. the repayment schedule or the interest rate charged).

Covered bond

A bond which, as well as being guaranteed by the issuing bank, may also be covered by a portfolio of mortgages or other high-quality loans transferred, to this end, to a suitable SPV - Special Purpose Vehicle (see item).

Definition of Terms and Acronyms

CRD (Capital Requirement Directive)

EU directives No.2006/48 and 2006/49, incorporated into Banca d'Italia circular No.263/2006 of December 27, 2006 as amended.

The CRD IV "Package" has replaced the two aforementioned Directives and consists of the EU Directive 2013/36 on the taking up of the business of credit institutions and prudential supervision and the EU Regulation 575/2013 on prudential requirements, incorporated into Banca d'Italia circular 285 of December 17, 2013 as amended.

Credit Quality Step

Step based on external ratings, which is used to assign risk weights under credit risk Standardized Approach.

Credit risk

The risk that an unexpected change in the creditworthiness of a counterparty, the value of the guarantees provided by it or the margins used by it in the event of insolvency might produce an unexpected change in the value of the bank's credit position.

Credit Valuation Adjustment

Is the adjustment to the valuation of a portfolio of transactions reflecting the market value of the counterparties' credit risk.

CRM

Credit Risk Mitigation is a set of techniques, contracts accessories to the loan or other instruments (e.g. securities, guarantees), which allows a reduction of the credit risk capital requirements

CRO

Chief Risk Officer.

Default

A party's declared inability to honor its debts and/or the payment of the associated interest.

Duration

This is generally calculated as the weighted average of the maturities for payment of the interest and capital associated with a bond, and represents an indicator of the interest rate risk to which a security or a bond portfolio is subject.

EAD - Exposure at Default

Relating to the on-balance and off-balance sheet positions, EAD is defined as the estimation of the future value of an exposure at the time of the debtor's default. Only banks that meet the requirements for adopting the IRB - Internal Rating Based (see item) advanced approach are allowed to estimate EAD (see item). Other banks are required to refer to regulatory estimations.

EBA European Banking Authority

The European Banking Authority is an independent EU Authority which works to ensure effective and consistent prudential regulation and supervision across the European banking sector. Its overall objectives are to maintain financial stability in the EU and to safeguard the integrity, efficiency and orderly functioning of the banking sector.

ECA

Export Credit Agency.

ECAI

External credit assessment institution.

ECB European Central Bank

The ECB is the central bank for Europe's single currency, the euro. The ECB's main task is to preserve the purchasing power of the single currency thus ensuring the maintenance of price stability in the euro area

Economic capital

Capital level that is required to cover the bank's losses that may occur with at a time horizon of one year and a certain probability or confidence level. Economic Capital is a measure of the variability of the Expected Loss of the portfolio and depends on the degree of diversification of the portfolio itself.

EL

Expected Losses are the losses recorded on average over a one year period on each exposure (or pool of exposures).

EPS - Earnings Per Share

An indicator of a company's profitability calculated as: Net Profit divided by Average total outstanding shares (excluding treasury shares)

EVA - Economic Value Added

Expresses the ability to create value in monetary terms. EVA is equal to the difference between the Net Operating Profit After Tax NOPAT - Net Operating Profit After Tax (see item) and the cost of the invested capital.

Factoring

Contract for the sale without recourse (with credit risk borne by the buyer) or with recourse (with credit risk borne by the seller) of commercial credits to banks or specialist companies, for the purposes of management and collection. May be associated with financing in favor of the seller.

Fair value

The sum for which, in a freely competitive market, an item can be exchanged or a liability extinguished between aware and independent parties.

FINREP

Document issued by the Committee of European Banking Supervisors (CEBS). The Committee gives advice to the European Commission on policy and regulatory issues related to banking supervision; it also promotes cooperation and convergence of supervisory practice across the European Union. The objective of FINREP is to provide guidelines for implementation of the consolidated Financial Reporting framework for supervisory purposes; it is based on International Financial Reporting Standards (IFRSs).

Forbearance/Forborne exposures

According to EBA Implementing Technical Standards, forborne exposures consist of exposures to which forbearance measures have been extended, i.e. concessions towards a debtor who is facing or about to face difficulties in meeting its financial commitments ("financial difficulties").

Forwards

Forward contracts on interest rates, exchange rates or share indices, generally traded on "OTC - Over-the-Counter" (see item) markets, in which the conditions are fixed when the contract is agreed but execution will take place at a predetermined future date, by means of the collection or payment of differentials calculated with reference to various parameters according to the subject of the contract.

FRA - Forward Rate Agreement

Contract whereby the parties agree to receive (pay) at maturity the difference between the value calculated by applying a predetermined interest rate to the transaction amount and the value obtained on the basis of the level reached by a reference rate preselected by the parties.

FTE - Full Time Equivalent

The number of a company's full-time employees. Part-time employees are considered on a pro-rata temporis basis.

Funding

Provision, in various forms, of the funds necessary to finance business activities or particular financial transactions.

Futures

Standardized contracts whereby the parties undertake to exchange money, transferable securities or goods at a preset price at a future date. These contracts are traded on regulated markets, where their execution is guaranteed.

Goodwill

The additional sum paid for the acquisition of an equity interest, equal to the difference between the cost and the corresponding share of net assets, for the portion not attributable to the identifiable assets of the acquired company.

Hedge Fund

Speculative mutual investment fund adopting hedging techniques which generally are not used by ordinary mutual funds, in order to deliver a constant performance, which is only hardly linked to reference markets. Hedge Funds are distinguished by a limited number of partners and require a high minimum level of investment.

IAA

Internal Assessment Approach.

Definition of Terms and Acronyms

IAS/IFRS

International accounting standards issued by the International Accounting Standard Board (IASB), a private international body established in April 2001, involving representatives of the accounting professions of the principal countries and, as observers, the European Union, IOSCO (International Organization of Securities Commissions) and the Basel Committee. This body is the successor of the International Accounting Standards Committee (IASC), set up in 1973 to promote harmonization of the rules for the preparation of company accounts. When the IASC became the IASB, it was decided, among other things, to name the new accounting principles "International Financial Reporting Standards" (IFRS). At international level, work is currently underway to harmonize the IAS/IFRS with the US GAAP - United States Generally Accepted Accounting Principles (see item).

IBNR

Incurred But Not Reported (losses).

ICAAP - Internal Capital Adequacy Assessment Process

See "Basel 2 - Pillar 2".

IMA

Internal Models Approach is an approach to calculate market risk capital requirement using internal models

Impaired loans

Loans are subjected to periodic examination in order to identify those which, following events occurring after their entry in the accounts (at the market value, normally equal to the disbursed amount including the transaction costs and revenues directly attributable to the disbursement of the loan), show objective signs of a possible loss of value. This category includes loans that have been classed as bad, doubtful, restructured or overdue, in accordance with Banca d'Italia rules consistent with IAS/IFRS (see item).

Impairment

Within the framework of the IAS/IFRS (see item), this refers to the loss of value of a balance sheet asset, recorded when the book value is greater than the recoverable value, i.e. the sum that can be obtained by selling or using the asset.

Index linked

Policies whose performance at maturity depends on a benchmark parameter that may be a share index, a basket of securities or another indicator.

(Internal) validation

Expert unit, internal but sufficiently independent, that verifies the adequacy of internal models for internal and regulatory purposes and issues a formal opinion about their usefulness and effectiveness. Usually a prerequisite for the validation process carried out by the authorities.

Investment banking

Banking segment devoted to the subscription and placement of newly issued securities, as well as the trading of financial instruments.

Investor

Any entity other than the Sponsor (see item) or Originator (see item) with exposure to a securitization.

IPRE Income Producing Real Estate.

IRB - Internal Rating Based

Method for determining the capital needed to cover credit risk within the framework of Pillar 1 of Basel 2 (see item). The rules are applied to the exposures of the banking portfolio. Furthermore, in the IRB methods the risk weightings of the assets are determined on the basis of the bank's own internal evaluations of the debtors (or, in some cases, of the transactions). Using systems based on internal ratings, the banks determine the weighted risk exposure. The IRB methods consist of a basic method and an advanced method, which differ in terms of the risk parameters that the bank must estimate: in the basic method, the banks use their own estimates for "PD - Probability of Default" and the regulatory values for the other risk parameters; in the advanced method, the banks use their own estimates for "PD - Probability of Default", "LGD - Loss Given Default", "CCF - Credit Conversion Factors" and, where provided for, "M - Maturity" (see item). The use of IRB methods for the calculation of capital requirements is subject to authorization from Banca d'Italia.

IRC

Incremental Risk Charge is a measure of potential losses arising from default and migration risks of unsecuritised credit products over a 1-year capital horizon at a 99.9% confidence level, taking into account the liquidity horizons of individual positions.

IRS - Interest Rate Swap

See "Swap".

Joint venture

Agreement between two or more companies for the conduct of a given economic activity, usually through the constitution of a joint stock company.

Junior, Mezzanine and Senior exposures

In a securitization transaction, the exposures may be classified as follows:

- junior exposures are the last to be repaid, and consequently absorb the first loss produced by the securitization transaction;
- mezzanine exposures are those with medium repayment priority, between senior and junior;
- senior exposures are the first to be repaid.

K_e

The cost of equity is the minimum return on investment required by the shareholder. It is the sum of a risk-free rate and an additional spread remunerating the shareholder for the credit risk and the volatility of the share price. The cost of capital is based on medium/longterm averages of market parameters.

KPI - "Key Performance Indicators"

Set of indicators used to evaluate the success of a particular activity or process.

LCP Loss Confirmation Period.**Lead Arranger**

The bank responsible for arranging a securitization. The arranger's duties include checking the quality and quantity of the assets to be securitized, conducting relations with rating agencies, drawing up the prospectus and dealing with accounting and legal problems.

Leasing

Contract whereby one party (the lessor) grants to another party (the lessee) for a given period of time the enjoyment of an asset purchased or built by the lessor at the choice and on the instructions of the lessee, with the latter having the option of acquiring ownership of the asset under predetermined conditions at the end of the leasing contract.

Leveraged Finance

Loans provided mainly to Private Equity funds in order to finance the acquisition of a company through a financial transaction based on the cash flow generation capacity of such target company. This can result in a higher level of debt and therefore a higher level of risk. Leveraged finance may be syndicated.

LGD - Loss Given Default

Expected value (which may be conditional upon adverse scenarios) of the ratio, expressed as a percentage, between the loss giving rise to the default and the amount of exposure at the time of the default ("EAD - Exposure At Default", see item).

Liquidity risk

The risk of the company being unable to meet its payment commitments due to the inability to mobilize assets or obtain adequate funding from the market (funding liquidity risk) or due to the difficulty/impossibility of easily liquidating positions in financial assets without significantly and unfavorably affecting the price because of insufficient depth or temporary malfunction of the financial market (market liquidity risk).

M - Maturity

The average, for a given exposure, of the residual contractual maturities, each weighted for the relevant amount.

Mark-up

Positive differential with respect to a benchmark index, generally an interbank rate, applied to the lending rate offered to customers.

Market risk

The effect that changes in market variables might have on the economic value of the Group's portfolio, where this includes both the assets held in the trading book and those entered in the banking book, or the operations connected with the characteristic management of the commercial bank and its strategic investment choices.

Medium Term Note

Bond with a maturity of between 5 and 10 years.

Definition of Terms and Acronyms

Merchant banking

This term covers activities such as the subscription of securities - shares or debt instruments - by corporate customers for subsequent placement on the market, the taking of more permanent equity interests but always with a view to subsequent disposal, and the conduct of business consultancy activities for the purposes of mergers and acquisitions or restructurings.

Monoline Insurers

Insurance companies that insure only one kind of risk. Against payment of premium they guarantee the repayment of principal and interest of bonds - usually "ABS - Asset Backed Securities" (see item) or US municipal bonds - on default by the issuer, which enables the guaranteed bond to obtain a better rating than similar unguaranteed issues.

Non-Performing exposures

According to EBA Implementing Technical Standards, non performing exposures are debt instruments and off-balance sheet exposures which satisfy either or both of the following criteria: (i) material exposures which are more than 90 days past-due; (ii) the debtor is assessed as unlikely to pay its credit obligations in full without realisation of collateral, regardless of the existence of any past-due amount or of the number of days past due.

NOPAT - Net Operating Profit After Tax

Net operating profit remaining after the deduction of taxes.

Notch

Level, referred to a scale.

Operational risk

The risk of losses due to errors, violations, interruptions, damages caused by internal processes, personnel or systems, or by external events. This definition includes legal and compliance risk, but excludes strategic and reputational risk.

For example, operational risks include losses deriving from internal or external fraud, employment contracts and employment protection regulations, customer claims, distribution of products, fines and other sanctions arising from breaches of regulations, damages to the company's assets, interruption of operations, malfunction of systems and the management of processes.

Option

The right, but not the commitment, acquired by the payment of a premium, to buy (call option) or sell (put option) a financial instrument at a given price (strike price) by or at a determined future date (American option / European option).

Originator

The entity that originated the assets to be securitized or acquired them from others.

OTC - Over the counter

Over-the-counter (OTC) trading consists of the exchange of financial instruments such as shares, bonds, derivatives or goods directly between two counterparties. The OTC markets do not have standardized contracts or buying/selling procedures and are not associated with a set of rules (admissions, controls, obligations of information, etc.) like those that govern the official markets.

Overcollateralization

The value of the assets underlying the bonds issued is higher than the amount of the bonds.

Past Due

Problematic exposures that, at the reporting date, are more than 90 days past due on any material²³ obligation, as required by the relevant prudential regulation. Past due can be determined either at individual debtor or at single transaction level according to the relevant local prudential regulation.

Payout ratio

It indicates the percentage of net income that is distributed to shareholders. The percentage distributed is determined mainly on the basis of the company's self-financing needs and the return expected by shareholders.

PD - Probability of Default

Probability of a counterparty entering into a situation of "default" (see item) within a time horizon of one year.

Preference shares

Capital instruments that associate forms of remuneration tied to market rates with particularly pronounced subordination conditions, such as non-recovery in subsequent years of the interest not paid by the bank and bearing a share of its losses in the event that these produce a significant reduction in the capital requirements. The regulatory authorities set the conditions under which preference shares may be counted among the core capital of banks and banking groups.

Private banking

Financial services aimed at so-called "high-end" private customers for the global management of financial needs.

Private equity

Investments in the risk capital of companies, generally unlisted but with high growth potential and the ability to generate constant cash flows. Investments in private equity include a wide range of operations that vary according to both the development phase of the company concerned and the investment techniques used. These techniques include closed-end private equity funds.

Purchase Companies

Vehicle used by "ABCP Conduits - Asset Backed Commercial Paper Conduits" (see item) to purchase the assets to be securitized and subsequently financed by the Conduit vehicle by means of commercial paper.

Rating

Evaluation of the quality of a company or its issues of debt securities on the basis of the company's financial soundness and prospects. This evaluation is made either by specialist agencies or by the bank on the basis of internal models.

RBA

Ratings-Based Approach.

Retail

Customer segment consisting principally of private individuals, self-employed professionals, traders and artisans.

RIC

IRB calculation model - Rating Integrato Privati (Individuals Integrate Rating).

RISB

IRB calculation model - Rating Integrato Small Business (Small Business Integrate Rating)

RMBS - Residential Mortgage Backed Securities

Asset Backed Securities (see item) with residential mortgages as underlyings.

ROAC - Return On Allocated Capital

It is an indicator calculated as ratio between the net profit and the average allocated/absorbed capital. It shows in percentage terms the earning capacity for allocated/absorbed capital units.

RUF

Revolving Underwriting Facility.

RWA - Risk Weighted Assets

On-balance sheet assets and off-balance sheet assets (derivatives and guarantees) classified and weighted by different coefficients referring to risks, following banking rules issued by local Supervisors (i.e. Banca d'Italia, Bafin, etc.), to calculate solvency ratios.

Securitization

Transfer of a portfolio of assets to an "SPV - Special Purpose Vehicle" (see item) and the issue of securities with various levels of seniority to meet any default by the underlying assets.

Securitizations can be:

- traditional: method of securitization whereby transfer of the assets is by means of sale of the portfolio to the "SPV - Special Purpose Vehicle" (see item).
- synthetic: method of securitization whereby the transfer of assets is by means of credit derivatives or similar security enabling the risk of the portfolio to be transferred.

Sensitivity

The greater or lesser degree of sensitivity with which certain assets or liabilities react to changes in rates or other reference parameters.

Definition of Terms and Acronyms

SFA

Supervisory Formula Approach.

SL

Specialized Lending.

SME

Small and Medium Enterprise

Sponsor

An entity other than the Originator (see item) which sets up and manages an ABCP conduit or other securitization scheme where assets are acquired from a third entity for securitization.

SPV - Special Purpose Vehicles

An entity - partnership, limited company or trust - set up to carry out a set object, such as isolating financial risk or obtaining special regulatory or tax treatment for specific portfolios of financial assets.

SPV's operations are accordingly limited by a set of rules designed for this purpose.

In general SPVs' sponsors (see item) do not hold equity in them. The equity is held by other entities in order to ensure that there is no shareholder relationship with the Sponsor (see item). SPVs are usually bankruptcy-remote, in that their assets cannot be claimed by the creditors of the sponsor, even if the latter becomes insolvent.

Subprime (Residential Mortgages)

Although Subprime has no univocal definition, this category includes mortgages granted to borrowers who have had repayment difficulties in the past, e.g. delayed installments, insolvency or bankruptcy, or who are more likely to default than the average due to high loan-to-value and installment-to-income ratios.

SVaR

Stressed VaR is a quantification of exposures to particular extreme losses that can be inflicted to a Bank during market tensions, by modeling the portfolio response conditional on historical data from a (continuous 12-month) period of significant financial stress.

Swap

A transaction that generally consists of the exchange of financial streams between operators according to different contractual arrangements.

In the case of an interest rate swap (IRS), the counterparties exchange payment streams that may or may not be linked to interest rates, calculated on a notional principal amount (for example, one counterparty pays a stream on the basis of a fixed rate, while the other does so on the basis of a variable rate).

In the case of a currency swap, the counterparties exchange specific amounts in two different currencies, with these amounts being exchanged back in due course according to predefined arrangements that may concern both the capital (notional) and the streams of interest payments.

Tier 1 Capital

The most reliable and liquid part of a bank's capital, as defined by regulatory rules.

Tier 1 Capital Ratio

The percentage of a bank's Tier 1 Capital to its risk weighted assets "RWA - Risk Weighted Assets" (see item).

TSR - Total Shareholder Return

It is the full reward, in terms of capital gain and dividends, that a shareholder gets from holding one share.

UCI - Undertakings for Collective Investment

This term includes "UCITS" (see item) and other collective investment Funds (real estate collective investment funds, closed-end investment funds).

UCITS - Undertakings for Collective Investment in Transferable Securities

This term covers open-end real estate investment funds, both Italian and foreign, and investment companies with variable capital. The latter are joint stock companies that have the sole purpose of collective investment of the assets gathered through a public offer of their own shares.

UL

Unexpected Losses are the losses exceeding the expected losses.

Unlikely to Pay

The classification in this category is the result of the judgment of the bank about the unlikelihood, without recourse to actions such as realizing collaterals, that the obligor will pay in full (principal and/or interest) its credit obligations. This assessment should be carried out independently of the presence of any amount (or rate) past due and unpaid.

US GAAP - United States Generally Accepted Accounting Principles

Accounting principles issued by the FASB (Financial Accounting Statement Board), generally accepted in the USA.

VaR - Value at Risk

A method used for quantifying risk. It measures potential future losses which will not be exceeded within a specified period and with a specified probability.

Vintage

The year of issue of the collateral underlying bonds created by securitization. In the case of subprime mortgages this information is an indicator of the riskiness of the bond, since the practice of granting mortgages to subprime borrowers became significant in the US starting in 2005.

Warehousing

A stage in the preparation of a securitization transaction whereby an "SPV - Special Purpose Vehicle" (see item) acquires assets for a certain period of time until it reaches a sufficient quantity to be able to issue an ABS.



Ok guys, where's the stage?

Let's talk about getting the goods on time.

Every summer, major music festivals are held in the countryside. The line-ups are announced months in advance, and thousands of people buy tickets to see their favorite bands live. But sometimes ... things can go wrong.

Tens of thousands of goods pass through the customs every day. It's so ordinary that you never even think about it. Until one day, when goods vital to your business operation absolutely must arrive in time.

From concert equipment to spare parts, it can take up to three working days to get your customs payments processed. That is why in Russia we introduced the PayHD card. It speeds up import/export operations and helps our customers avoid bad surprises. With PayHD, goods are always processed quickly, with no extra paper work required.

Now entrepreneurs in Russia can concentrate on their own business and stop worrying about import/export timings.

Certification

Consolidated Financial Statement Certification pursuant to Art.81-ter of Consob Regulation
No.11971/99, as amended

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Consolidated Financial Statements Certification pursuant to Art.81-ter of Consob Regulation No.11971/99, as amended

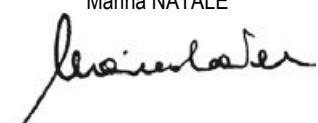
1. The undersigned Federico Ghizzoni, (as Chief Executive Officer) and Marina Natale, (as the Manager Charged with preparing the financial reports), of UniCredit S.p.A., also in compliance with Art.154-bis, (paragraphs 3 and 4) of Italian Legislative Decree No.58 of February 24, 1998, do hereby certify:
 - the adequacy in relation to the Legal Entity's features and
 - the actual application of the administrative and accounting procedures employed to draw up the 2015 Consolidated Financial Statements.
2. The adequacy of administrative and accounting procedures employed to draw up the 2015 Consolidated Financial Statements has been evaluated by applying a model developed by UniCredit S.p.A., in accordance with the "Internal Controls - Integrated Framework (CoSO)" and the "Control Objective for IT and Related Technologies (Cobit)", which represent generally accepted international standards for internal control system and for financial reporting in particular.
3. The undersigned also certify that:
 - 3.1 the 2015 Consolidated Financial Statements:
 - a) were prepared in compliance with applicable international accounting standards recognized by the European Community pursuant to European Parliament and Council Regulation No.1606/2002 of July 19,2002;
 - b) correspond to the results of the accounting books and records;
 - c) are suitable to provide a fair and correct representation of the economic and financial situation of the issuer and of the group of companies included in the scope of consolidation;
 - 3.2 the Report on Operations includes a reliable analysis of the operating trend and results, as well as of the situation of the issuer and of the Legal Entities included in the scope of consolidation, together with a description of the main risks and uncertainties they are exposed to.

Milan - February 9, 2016

Federico GHIZZONI



Marina NATALE



A photograph of a young man with curly hair, wearing a white hoodie over a green t-shirt, sleeping peacefully on a wooden desk in a lecture hall. He is leaning his head on a stack of books. Behind him are rows of red upholstered seats, some with papers on them. The lighting is warm and focused on the student.

Anybody who says that being a student is easy has never been a student.

Let's talk about simplifying your everyday life.

Books, notes, classes, exams. Studying at university is not as easy as they say. Not to mention that studying takes place at the exact moment in life when all you want to do is to have fun, but at the same time you don't want to waste an opportunity that your future life depends on. 'Too much to handle' – Piotr, a law student from Lublin, thinks sometimes. And we understand this.

To make Piotr's and other students' everyday lives easier, we decided to cooperate with the University. Now, once Piotr receives his Student ID Card he can activate the embedded ELS system and use it as a payment card. All he needs to do is to open an Eurokonto Intro account at Bank Pekao S.A.

Apart from its usual functions like allowing access to the university library, thanks to the payment card's activated functionalities, he can withdraw cash or settle payments. As a client of our bank, Piotr can also benefit from other convenient products, such as student loans and multi-currency debit cards.

And if Piotr forgets to return a book to the university's library on time, he will pay the library fee using the payment functionalities of his Student ID Card.

Report of the External Auditors

Report of the External Auditors in accordance with Articles 14 and 16 of Legislative decree
No.39 of January 27, 2010

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INDEPENDENT AUDITORS' REPORT PURSUANT TO ART. 14 AND 16 OF LEGISLATIVE DECREE No. 39 OF JANUARY 27, 2010

To the Shareholders of
UniCredit S.p.A.

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of UniCredit Group, which comprise the balance sheet as at December 31, 2015, and the income statement, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and the related explanatory notes.

Management's Responsibility for the Consolidated Financial Statements

The Company's Directors are responsible for the preparation of these consolidated financial statements that give a true and fair view in accordance with International Financial Reporting Standards as adopted by the European Union and the requirements of national regulations issued pursuant to art. 9 of Italian Legislative Decree n° 38/2005.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISA Italia) issued pursuant to art. 11, paragraph 3, of Italian Legislative Decree 39/10. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation that give a true and fair view of consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the UniCredit Group as at December 31, 2015, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and the requirements of national regulations issued pursuant to art. 9 of Italian Legislative Decree n° 38/2005.

Report on Other Legal and Regulatory Requirements

Opinion on the consistency of the report on operations and of certain information included in the report on corporate governance with the consolidated financial statements

We have performed the procedures indicated in the Auditing Standard (SA Italia) n° 720B in order to express, as required by law, an opinion on the consistency of the report on operations and of certain information included in the report on corporate governance required by art. 123-bis, paragraph 4, of Italian Legislative Decree n° 58/98, which are the responsibility of the Directors of UniCredit S.p.A., with the consolidated financial statements of the UniCredit Group as at December 31, 2015. In our opinion the report on operations and the information included in the report on corporate governance referred to above are consistent with the consolidated financial statements of the UniCredit Group as at December 31, 2015.

DELOITTE & TOUCHE S.p.A.

Signed by
Riccardo Motta
Partner

Milan, Italy
March, 3, 2016

This report has been translated into the English language solely for the convenience of international readers.

Creative concept and sorter pages: M&C Saatchi

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December 2016

The emissions related to the printing and distribution of the UniCredit S.p.A. 2015 Reports and Accounts, 2015 Consolidated Reports and Accounts and the 2015 Integrated Report have been compensated with the support of Officinae Verdi, which uses Gold Standard credits gained through the development of a landfill gas capture project in China. The Gold Standard is supported by WWF as it is the most rigorous global certification standard for carbon offset projects.



Gold Standard®

Climate Security & Sustainable Development



Life is full of ups and downs.
We're there for both.

Welcome to
UniCredit

unicreditgroup.eu