Juan Acevedo Martinez

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Software Engineer

- Skilled Full Stack Developer: Completed a 6-month bootcamp, gaining proficiency in JavaScript, HTML, CSS, and Node.js, essential for object-oriented programming and software development.
- Proficient in Design: Utilized HTML, CSS, and JavaScript to develop engaging user interfaces, showcasing a strong understanding of intuitive web design and user experience.
- Strong Problem-Solver: Enhanced problem-solving skills through hands-on experience with APIs, SQL databases, and comprehensive software project challenges during the bootcamp.
- Excellent Communicator: Prepared to effectively collaborate and communicate within a team environment, honed through current work experience and projects.
- Organized & Time-Conscious: Managed rigorous bootcamp curriculum and project deadlines effectively, demonstrating the ability to prioritize tasks and manage time in a fast-paced learning environment. While maintaining all employment deadlines.
- Dedicated to Continuous Learning: Earned my state licenses for insurance as well as a certification in Full Stack Web Development, reflecting dedication to ongoing education and a strong desire to apply technical skills.

SKILLS

HTML, CSS, JavaScript, REACT, MERN, SQL, MySQL, MongoDB, Figma Software, Public Speaking, Attention to Detail, Conflict Resolution, Bilingual

EDUCATION

University of Denver

- Acquired hands-on experience with technologies vital to modern web development.
- Built a strong foundation in front-end and back-end development.
- Utilized HTML, CSS, and JavaScript to develop engaging user interfaces.
- Gained practical experience with APIs and SQL databases for robust data management.
- Enhanced back-end development skills with comprehensive Node.js training.
- Improved abilities in React for creating dynamic and responsive web applications.
- Certification in Full Stack Web Development

WORK EXPERIENCE

Customer Representative

Farmers Insurance 01/2021 - Present

- Specialized in delivering top-notch customer service, resolving conflicts, and driving B2B sales in the insurance industry for nearly three years.
- Focused on cultivating strong relationships with clients and insurance partners, ensuring efficient and effective service delivery.
- Collaborative team member with strong communication and negotiation skills, committed to contributing to the success and growth of the insurance agency.
- Consistently achieving and surpassing sales targets while maintaining the highest standards of customer satisfaction.

Sales Consultant

Carmax 10/2019 - 12/2020

- Guide customers through their shopping experience, providing tailored recommendations for vehicles that meet their specific criteria including size, mileage, and price.
- Achieved top-ranking status (President's Club) in less than a year.
- Responsible for contacting customers who submitted their information, scheduling appointments, and organizing materials prior to their arrival.