# zAnta Boutique Hotel

#### **Case Data**

Exhibit 1 – Room Occupancy Rates – Mar 2014-Feb 2015

Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
351	303	360	405	379	362	288	259	252	230	254	219

## Exhibit 2 – Customer Surveys and Satisfaction Ratings

	Number of Customer Complaints					
	Mar – May 2014	Jun-Aug 2014	Sep - Nov 2014	Dec 2014 – Feb 2015		
Staff Attitude	5	10	25	33		
Language &	2	8	11	15		
Communication						
related						
Room Service	3	6	13	12		
Room Hygiene	2	5	6	8		
-	-	-	-	-		
Average	85%	50%	45%	50%		
Customer						
Satisfaction						
Ratings						

# Exhibit 3 – Staff Satisfaction Survey Results

	Mar – May 2014	Jun-Aug 2014	Sep – Nov 2014	Dec 2014 – Feb 2015
Staff Satisfaction	87%	73%	58%	53%

### Exhibit 4 – Staff Levels

	Mar – May 2014	Jun-Aug 2014	Sep - Nov 2014	Dec 2014 – Feb 2015
No of Old Staff	1	0	1	2
Resignations				
No of New	5	15	20	19
Recruits				
Resignations				
New Recruits	6	13	16	22
Required				
Staff Numbers	72	70	65	66