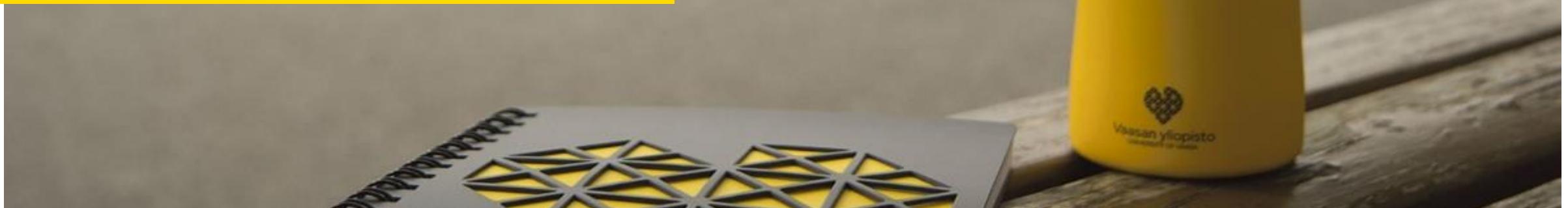


Business Information Management

IT and Strategy

-
Juhani Merilehto

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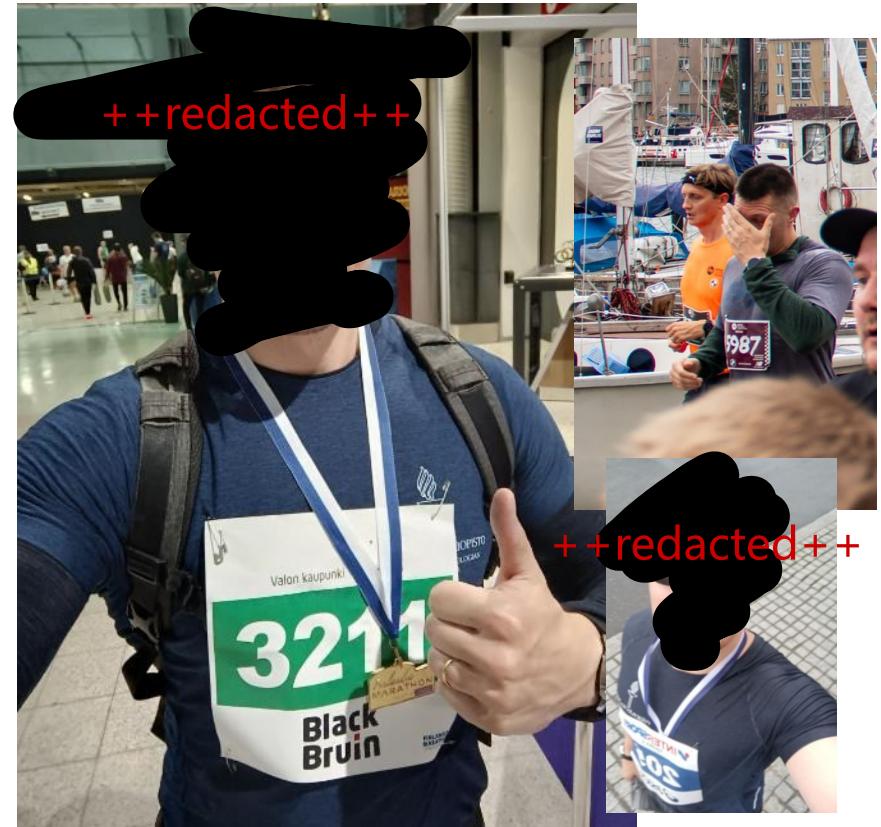


Juhani Merilehto

- ▶ Doctoral Researcher – DSc. (Admin.) in Social and Health Sciences
- ▶ MSc. Student in Cybersecurity

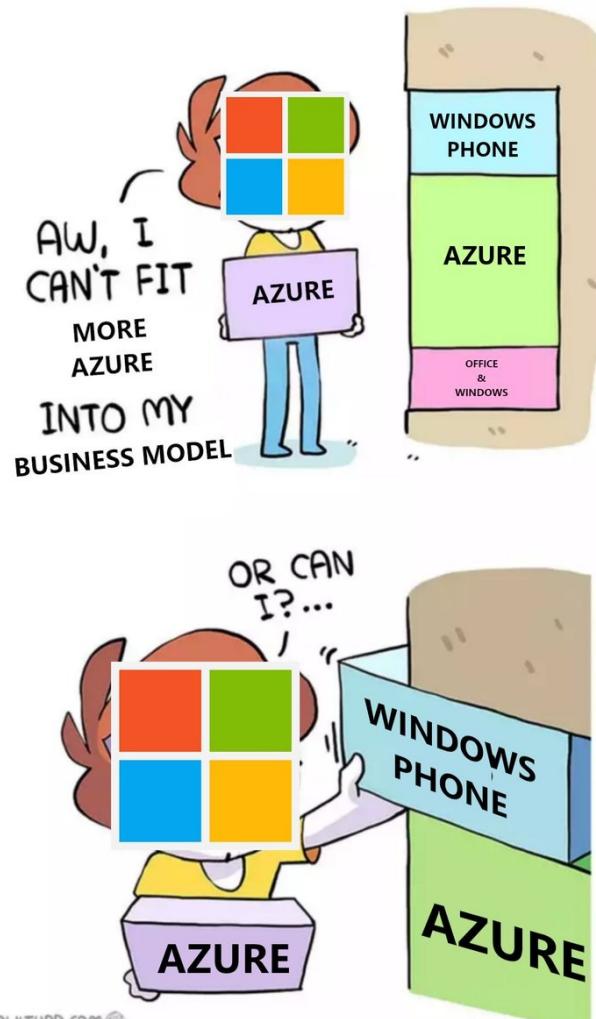
- ▶ MSc. in Security and Strategic Analysis
- ▶ MSc. in Cognitive Sciences
- ▶ MSc. (Econ.) in Information Systems

- ▶ Data Analyst at Welfare region of Central Finland
- ▶ OSINT-Analyst (Freelancer)



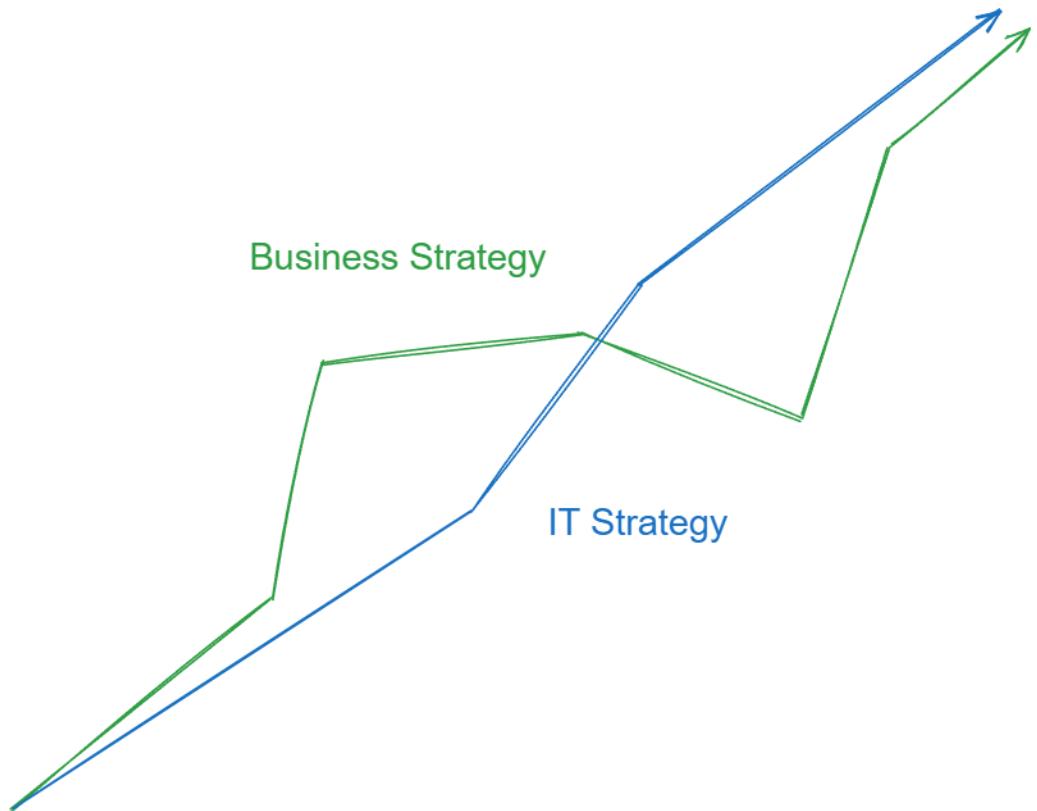
Research keywords: *Distributed Cognition; Hybrid Work; Cognitive Warfare; Organizational Studies; Strategy; Artificial Intelligence*

IT Strategy and Architecture - Intro



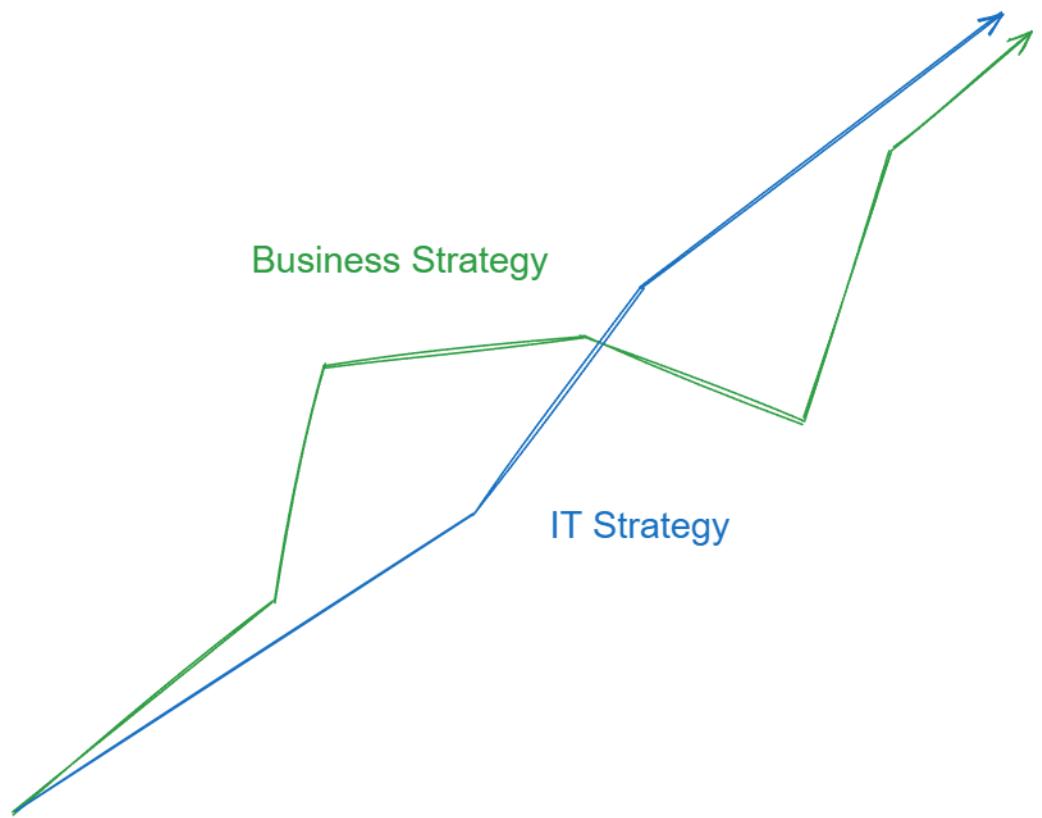
- ▶ Aligning IT with business goals
- ▶ Role of IT in competitive advantage
- ▶ IT Strategy (as a part of the business strategy)...
- ▶ ...but also: IT as Strategy

Business Strategy & IT Strategy



- ▶ IT Strategy as a part of a Business Strategy is an enabler; facilitator
- ▶ IT can be also at the core of the Business Strategy (i.e., *IT as a Strategy*)
- ▶ IT can answer to questions of competitive advantage: i.e., “*How can we scale?*”

How to measure IT strategy effectiveness?

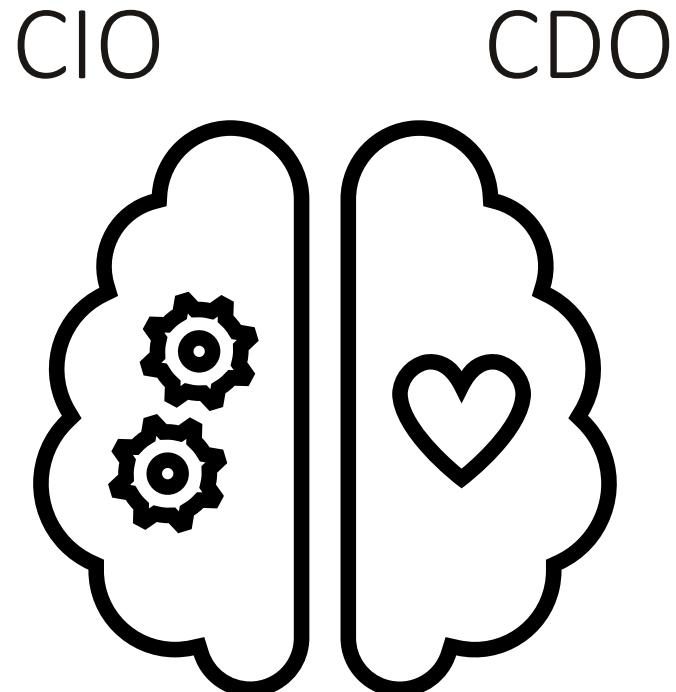


- ▶ Business value metrics
- ▶ ROI on IT Portfolio
- ▶ Percentage of IT investments in direct support of Business Strategy
- ▶ Digital Transformation Progress (i.e., % of adoption rate)

IT Ambidexterity

Exploitation

- ▶ Incremental development
- ▶ Control & Monitor
- ▶ Optimization
- ▶ Costs



Exploration

- ▶ Disruptive development
- ▶ Trial & Error
- ▶ Emerging tech
- ▶ Start-up

e.g., Organizational Ambidexterity:
O'reilly, C. A., & Tushman, M. L. (2008). Ambidexterity as a dynamic capability: Resolving the innovator's dilemma. *Research in organizational behavior*, 28, 185-206.

Challenges in IT Strategy

- ▶ Common pitfalls: misalignment, underfunding, lack of top- or grasslevel-support
- ▶ Managing rapid technological change
- ▶ Ensuring stakeholder buy-in
- ▶ Adapting to global vs. local needs



Challenges in IT Strategy: Case Walmart

- ▶ Assumption: Utilizing existing US-based IT strategy in Germany
- ▶ Inventory management systems: Failed to match German retail norms
- ▶ Supply chain software: Failed to match German logistic standards
- ▶ Point-of-sale systems: Failed to match German payment preferences, checkout processes etc.
- ▶ Management systems: Failed to match German hierarchy and decision-making processes
- ▶ Data analytics: Failed to gather relevant data in German context



Case Amazon: IT Strategy turns into IT as Strategy

- ▶ From 1994 to 2005 Amazons IT Strategy had been to enable their business strategy: **robust and scalable e-commerce platform**
- ▶ In 2002 realization hit: could IT be a **business?**
- ▶ 2006 Amazon launched AWS



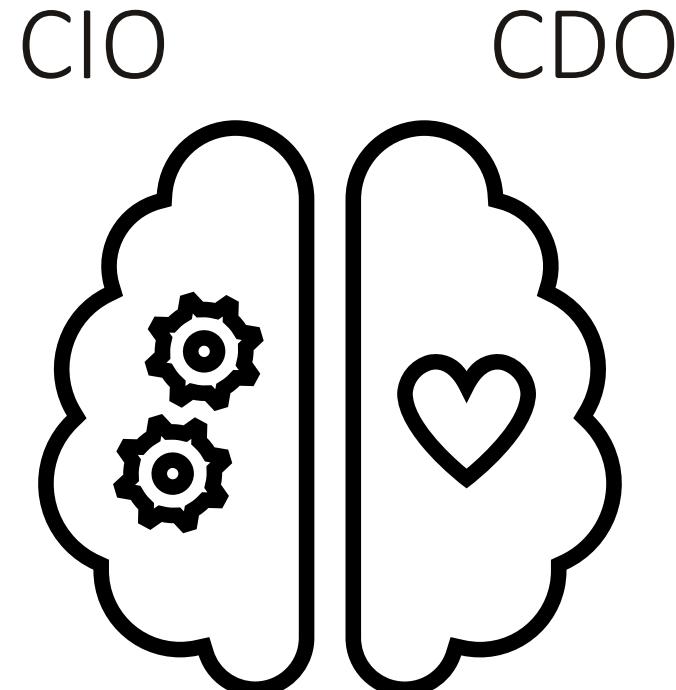
See i.e.:

<https://www.allthingsdistributed.com/2022/11/amazon-1998-distributed-computing-manifesto.html>

Recap: IT Ambidexterity – case reflection

Exploitation

- ▶ Incremental development
- ▶ Control & Monitor
- ▶ Optimization
- ▶ Costs



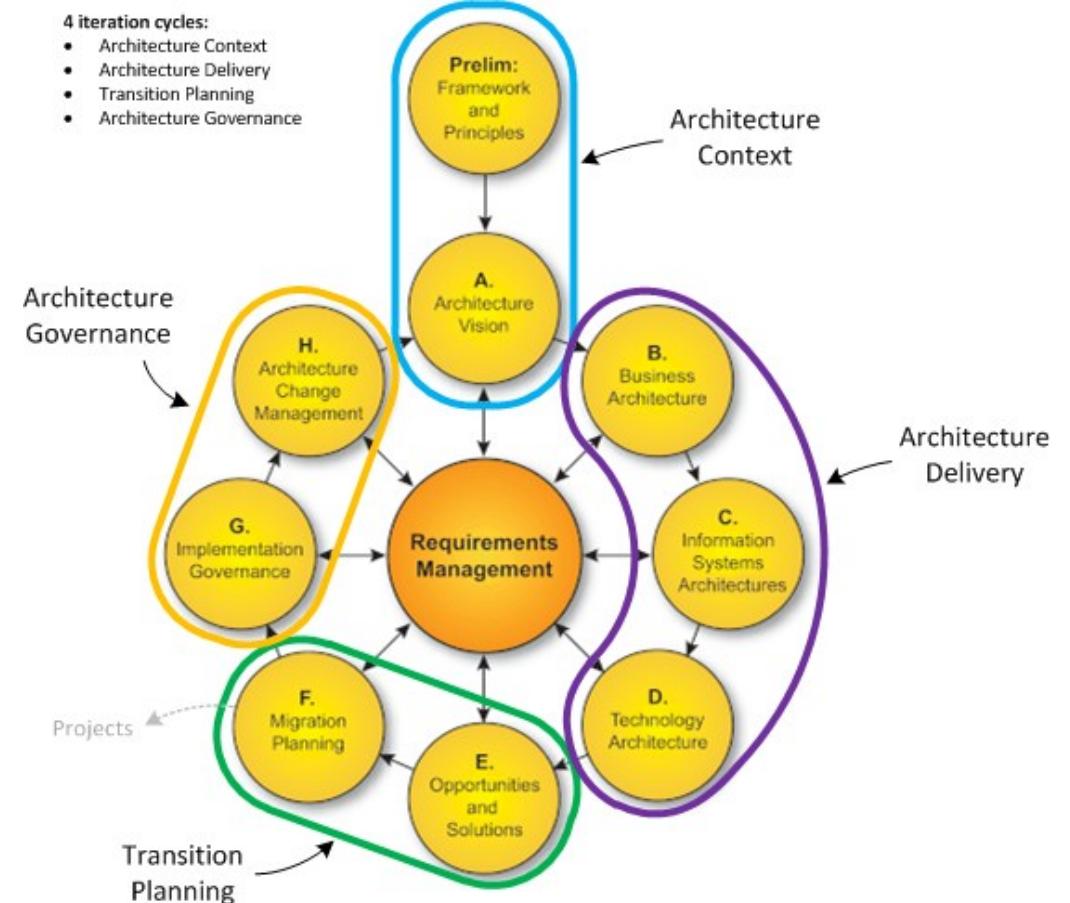
Exploration

- ▶ Disruptive development
- ▶ Trial & Error
- ▶ Emerging tech
- ▶ Start-up

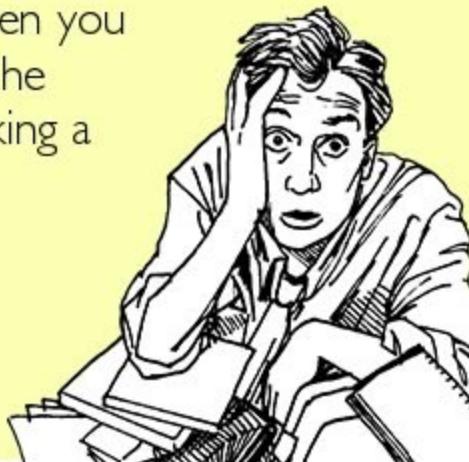
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IT Architecture fundamentals

- ▶ Core components: hardware, software, networks
- ▶ Importance of scalability and flexibility
- ▶ Enterprise Architecture frameworks as support (i.e., TOGAF)
- ▶ Linking architecture to business needs (i.e., Amazon vs. Walmart)



You know you're
overworked when you
count going to the
bathroom as taking a
break.



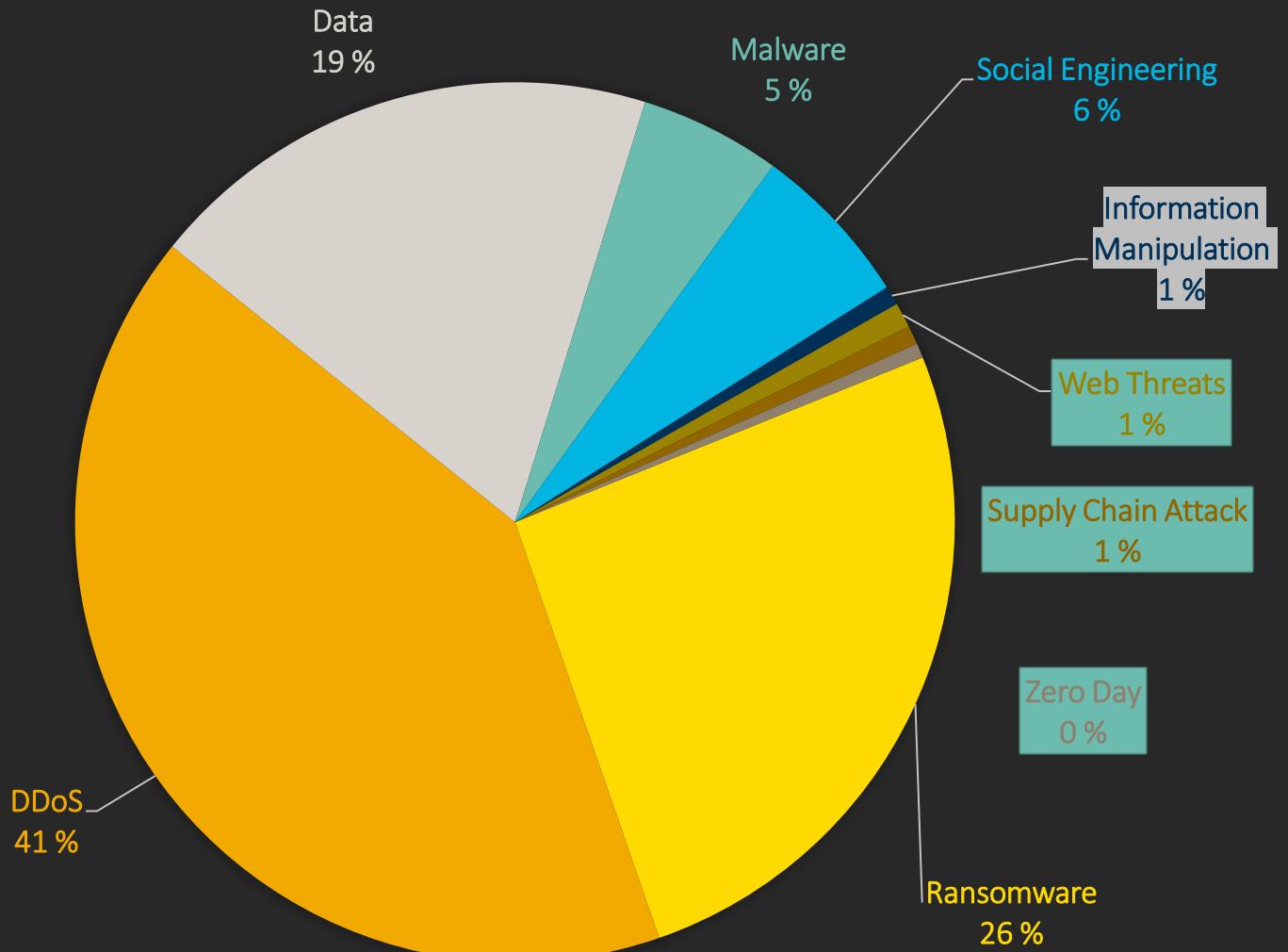
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Cybersecurity and Management

Cyber represents technology, humans, and the environment they interact;
Cybersecurity is the *security* aspect of it

(Patterson, 2019)

- ▶ Phishing is the most common attack vector
- ▶ DDoS has increased from 21 % in 2023 to 41 %
- ▶ US / UKR / RUS political situation?



Enisa, 2024

Management's role is Cybersecurity



- ▶ Cybersecurity is a business risk, not just an IT problem - requires executive leadership involvement
- ▶ The average cost of a data breach is \$4.45 million (US, 2023) - affects both finances and reputation
- ▶ Security strategies must align with ***business objectives*** and risk appetite
- ▶ Building a security culture is as critical as technical controls

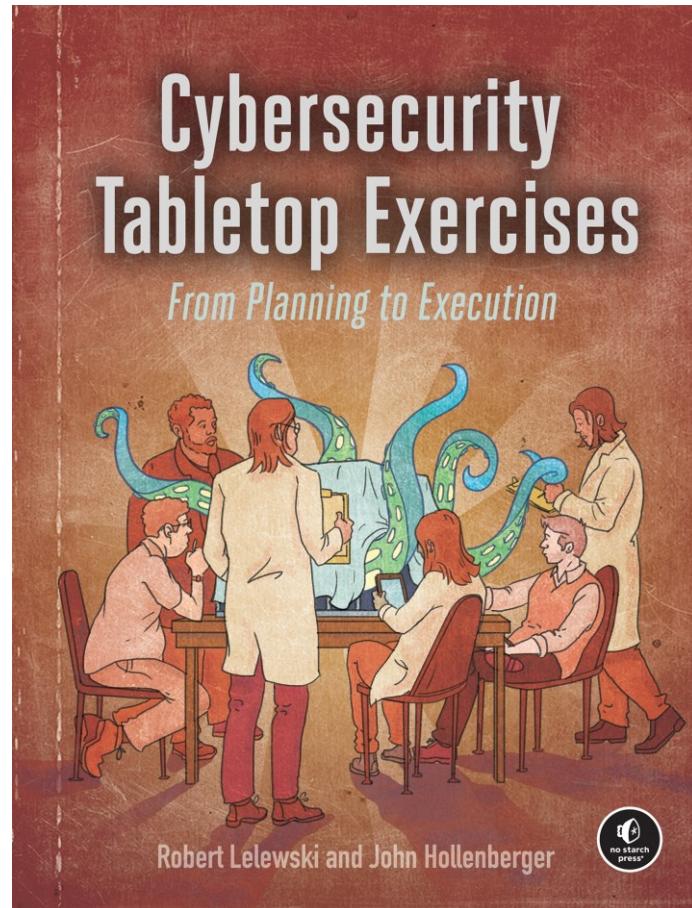
Key Cybersecurity Management Frameworks

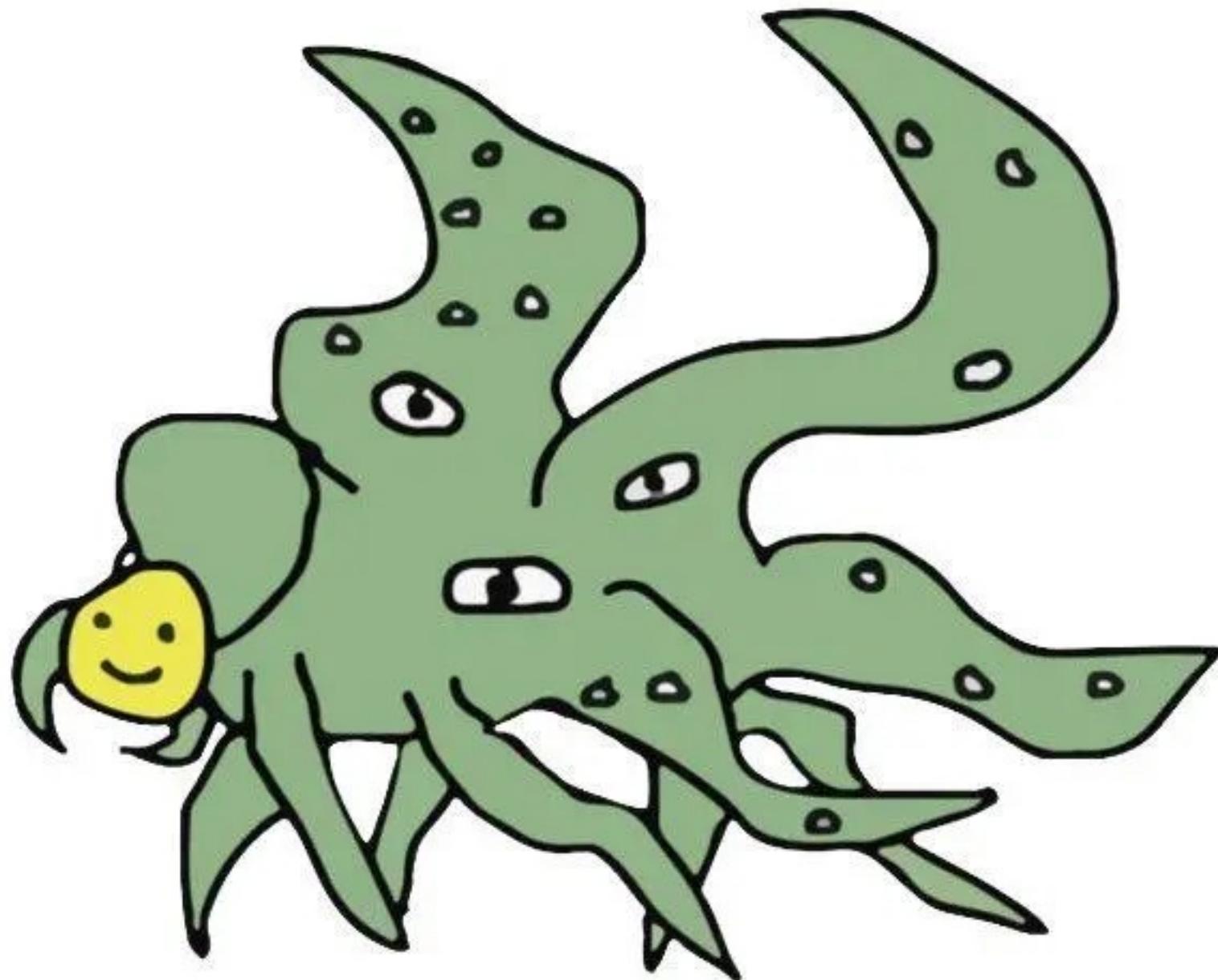
- ▶ NIST Cybersecurity Framework: Identify, Protect, Detect, Respond, Recover
- ▶ ISO 27001: International standard for information security management
- ▶ Security governance should define clear roles, responsibilities, and accountability



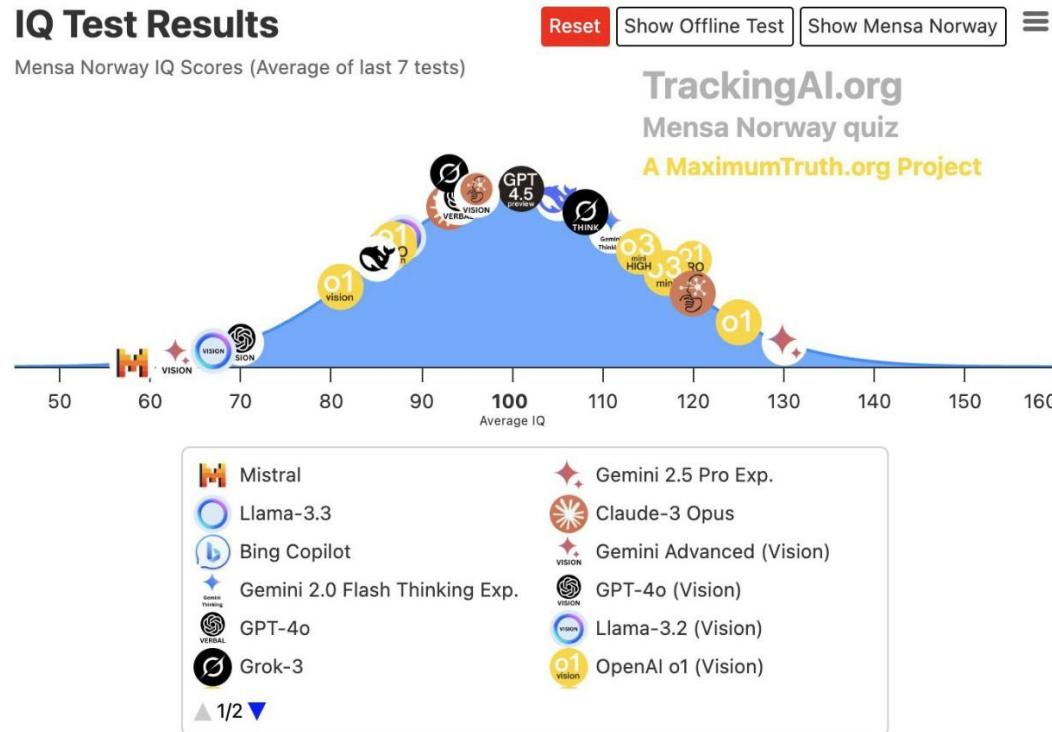
Cybersecurity Management – Key points!

- ▶ Security ROI measured by risk reduction, not just prevention of incidents
- ▶ Balance prevention (70%) with detection and response capabilities (30%)
- ▶ Third-party risk management is essential
 - 60% of breaches involve vendors
- ▶ Regular tabletop exercises prepare executives for incident management

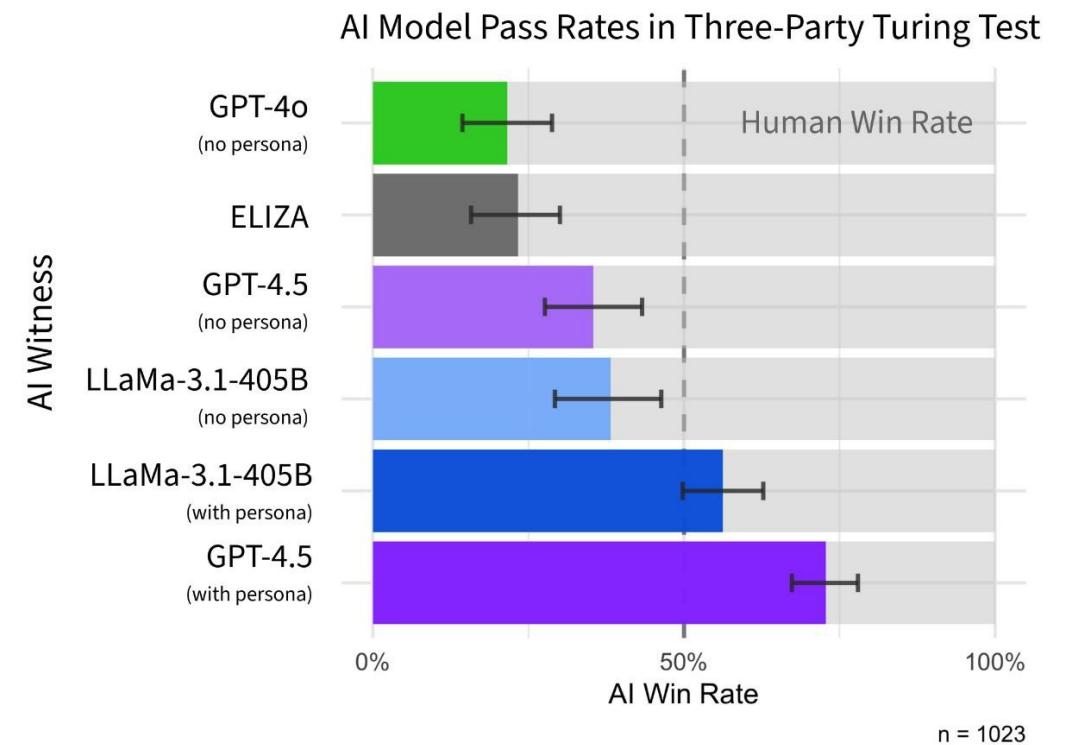




Generative AI is improving with rapid pace



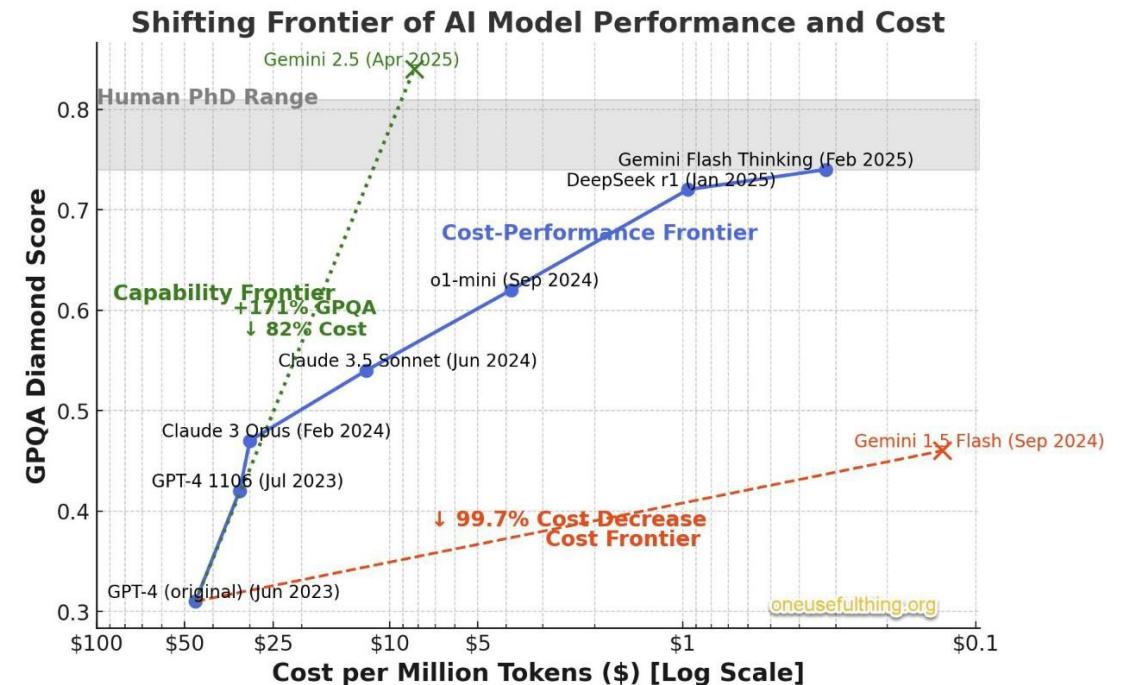
Tracking AI. (2025) IQ Test Results.
<https://www.trackingai.com>



Jones, C. R., & Bergen, B. K. (2025). Large Language Models Pass the Turing Test. *arXiv preprint arXiv:2503.23674*.

Generative AI Landscape

- ▶ Generative AI creates new content (text, images, audio, video) from patterns in training data
- ▶ **Key technologies:** Large Language Models (GPT-4, Claude), Diffusion Models (DALL-E, Midjourney), Multimodal AI
- ▶ **Competitive advantage** comes from strategic implementation, not just adoption



Mollick, 2025

Strategic Value Opportunities

- ▶ Productivity enhancement: 40-60% productivity boost in knowledge work (McKinsey)
- ▶ Innovation acceleration: Faster ideation, prototyping, and market testing
- ▶ Customer experience transformation: Personalization at scale, 24/7 engagement
- ▶ Data-to-decision pipeline compression: Insights generation in minutes vs. days



*Forecast: Going from 1 week to 1 year might be ~2x easier than going from 1 hour to 1 week. Reasoning: 1 week tasks can be much more complex than 1 hour tasks, but we project there aren't as many extra skills needed to go from 1 week to 1 year.

ai-2027.com

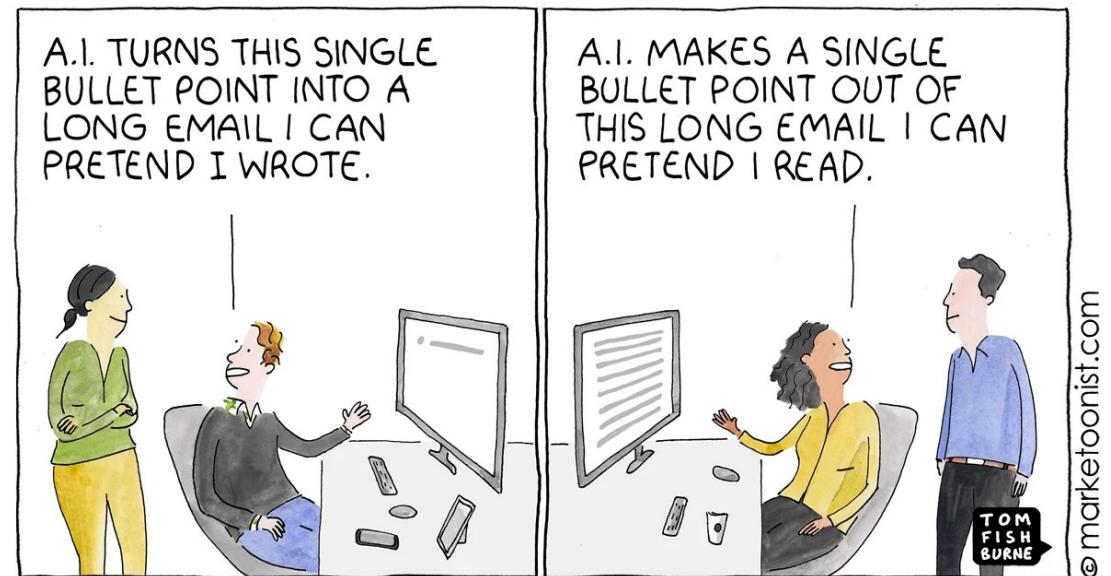
Kokotajlo, D., Alexander, S., Larsen, T., Lifland, E., & Dean, R. (2025). AI 2027. AI Futures Project. <https://AI-2027.com>

GenAI & Strategy

- ▶ **Generative AI for Strategy**
- ▶ -> Using GenAI for reaching strategic goals

- ▶ **Generative AI in Strategy**
- ▶ -> Using GenAI at the core: enhanced product, leveraging GenAI for workers

- ▶ **Generative AI as Strategy**
- ▶ -> GenAI as the Strategic core: entire offering is built on GenAI



Integrating GenAI into Strategy

- ▶ Find Use-cases!!!
- ▶ Aligning GenAI with business objectives
- ▶ Measuring ROI of GenAI initiatives

Input Text

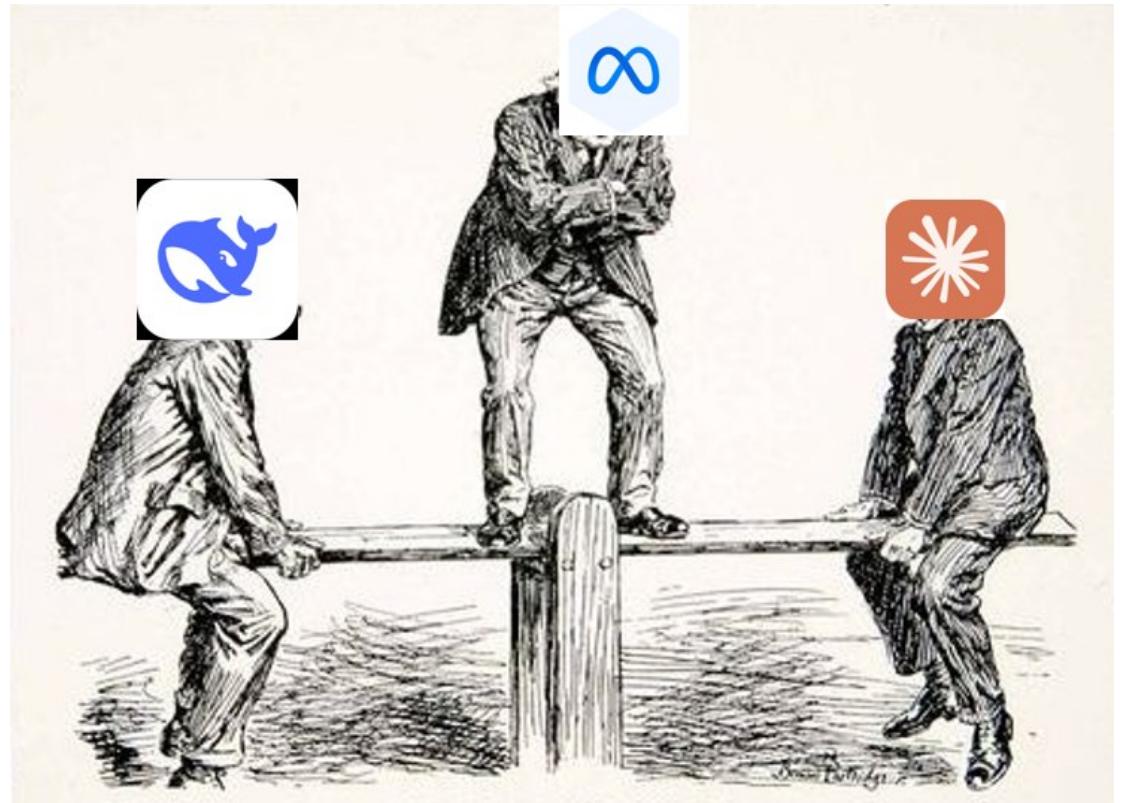
Struggling for meme ideas

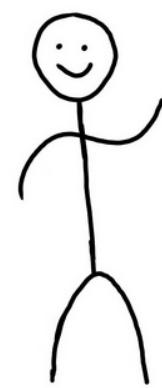
Output Meme



To local or not to local?

- ▶ Current situation in organizational landscape is almost like “Cloud or Local?”
- ▶ As open-source models improve, organizations can enjoy inhouse-solutions





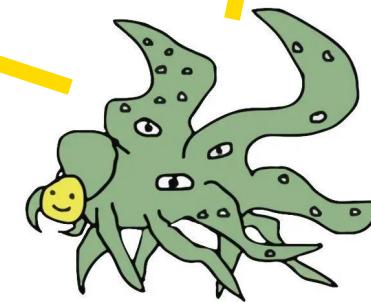
ORACLE
ERP Cloud



slack

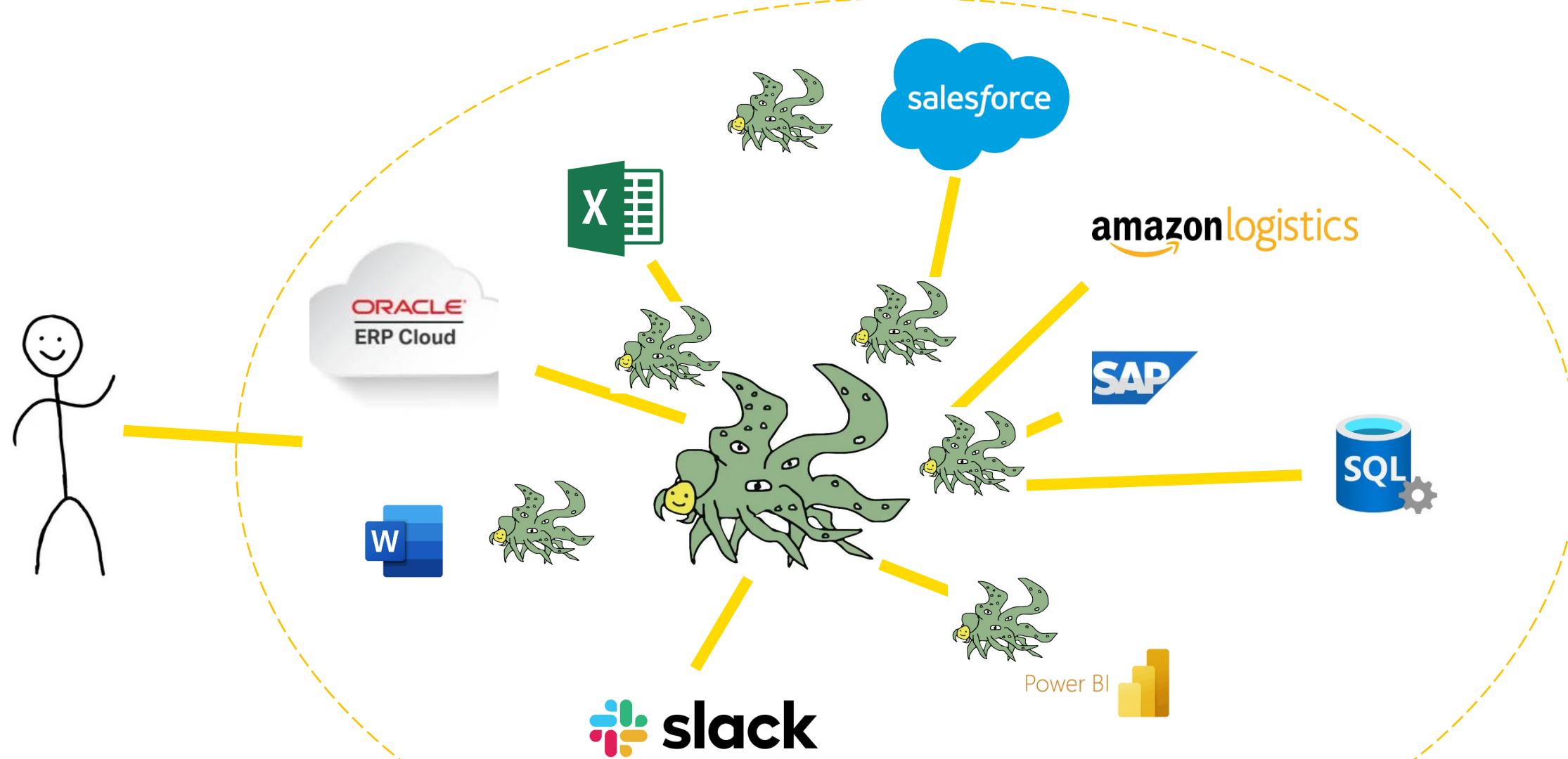


salesforce



amazon logistics







Thank you.

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Sources

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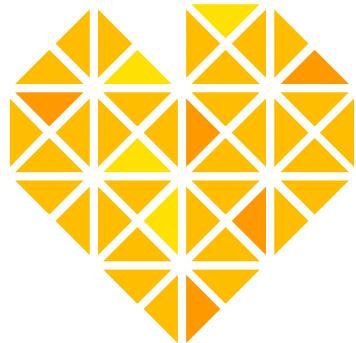
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