

Business Information Management

IT and Strategy

–

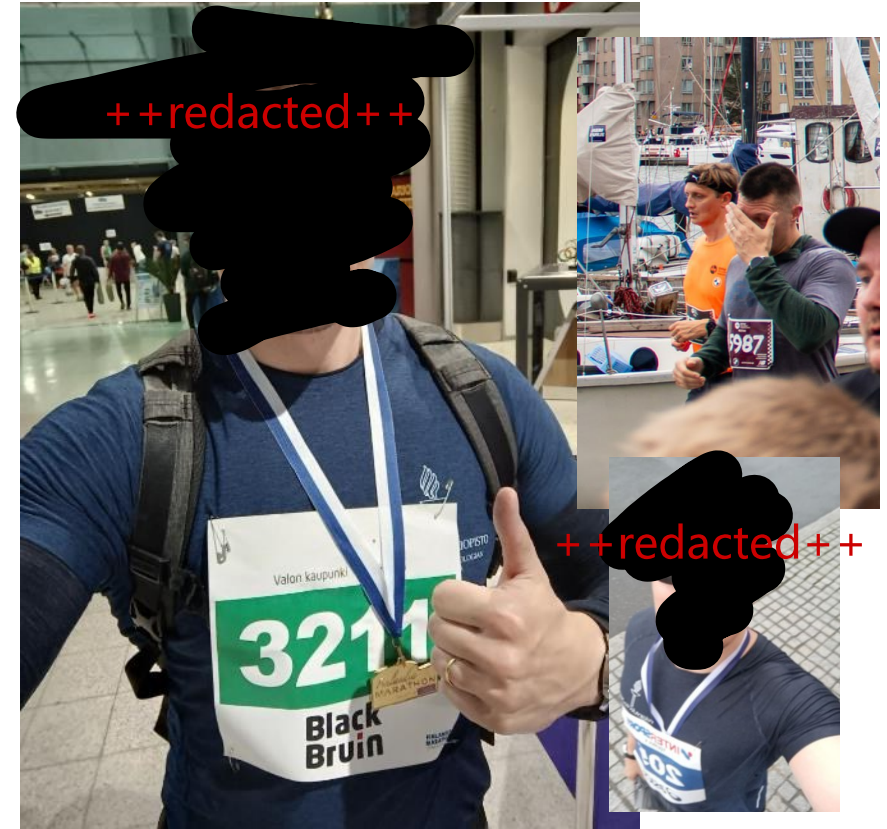
Juhani Merilehto

juhani.merilehto@student.uwasa.fi / merilehto@pm.me



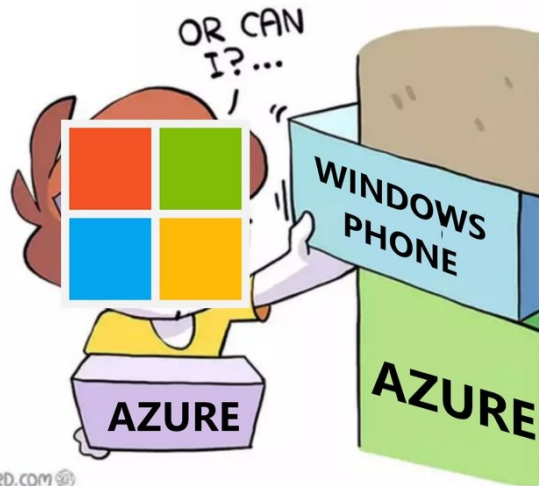
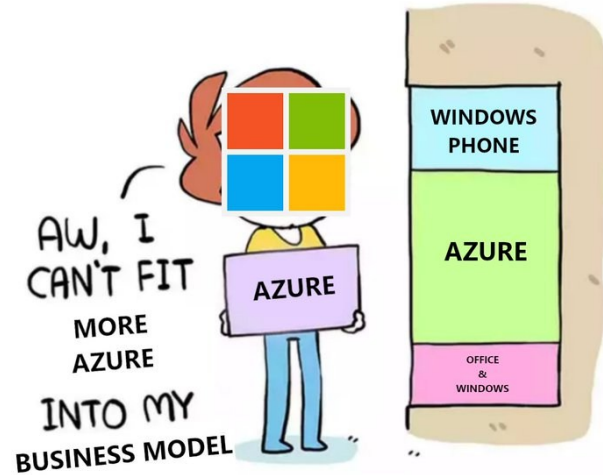
Juhani Merilehto

- ▶ Doctoral Researcher – DSc. (Admin.) in Social and Health Sciences
- ▶ MSc. Student in Cybersecurity
- ▶ MSc. in Security and Strategic Analysis
- ▶ MSc. in Cognitive Sciences
- ▶ MSc. (Econ.) in Information Systems
- ▶ Data Analyst at Welfare region of Central Finland
- ▶ OSINT-Analyst (Freelancer)



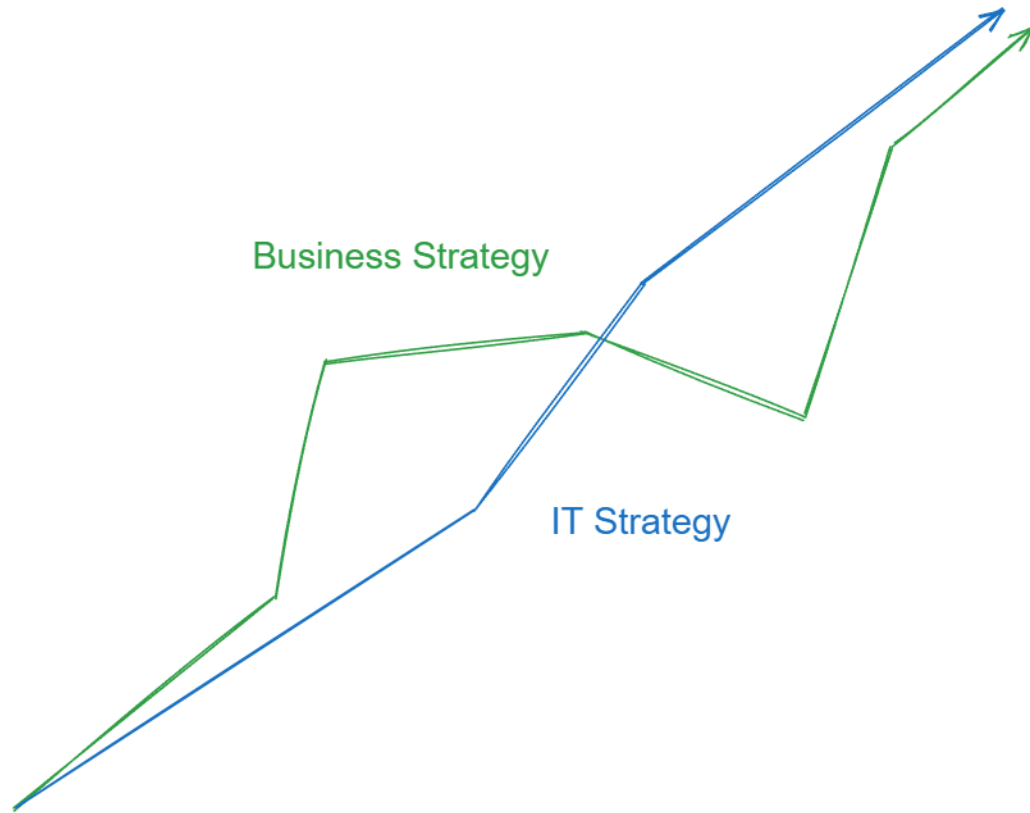
Research keywords: *Distributed Cognition; Hybrid Work; Cognitive Warfare; Organizational Studies; Strategy; Artificial Intelligence*

IT Strategy and Architecture - Intro



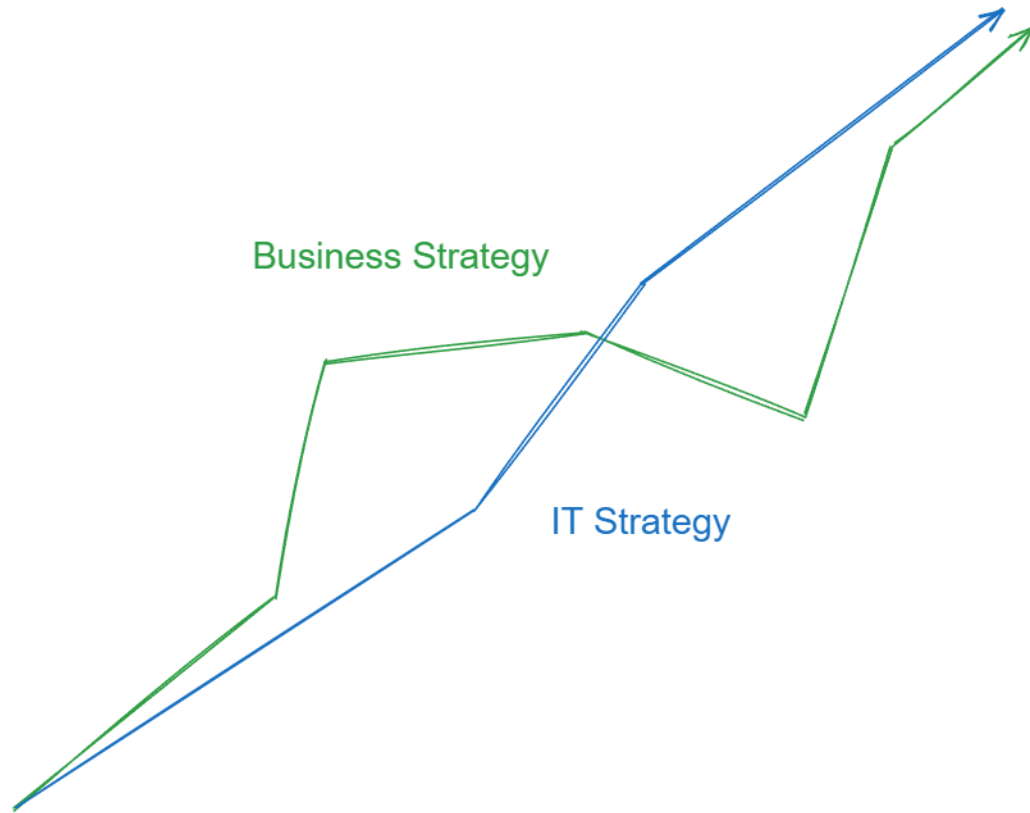
- ▶ Aligning IT with business goals
- ▶ Role of IT in competitive advantage
- ▶ IT Strategy (as a part of the business strategy)...
- ▶ ...but also: IT as Strategy

Business Strategy & IT Strategy



- ▶ IT Strategy as a part of a Business Strategy is an enabler; facilitator
- ▶ IT can be also at the core of the Business Strategy (i.e., *IT as a Strategy*)
- ▶ IT can answer to questions of competitive advantage: i.e., “*How can we scale?*”

How to measure IT strategy effectiveness?

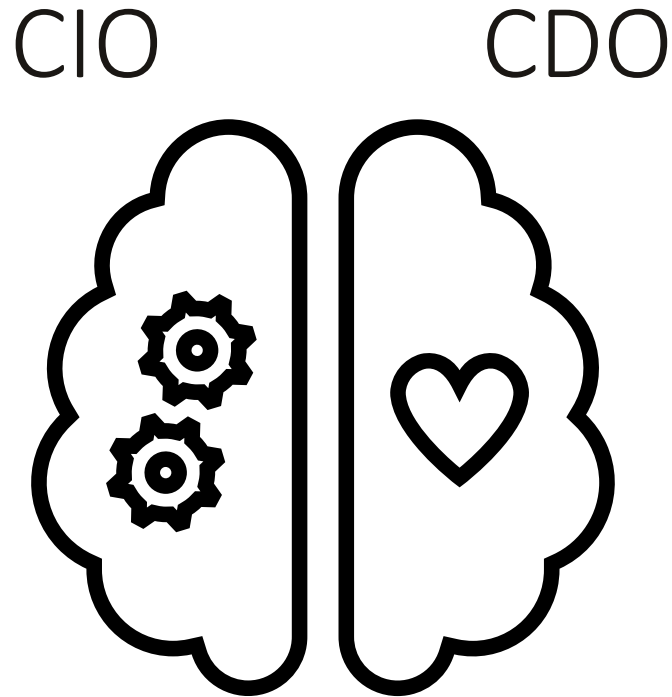


- ▶ Business value metrics
- ▶ ROI on IT Portfolio
- ▶ Percentage of IT investments in direct support of Business Strategy
- ▶ Digital Transformation Progress (i.e., % of adoption rate)

IT Ambidexterity

Exploitation

- ▶ Incremental development
- ▶ Control & Monitor
- ▶ Optimization
- ▶ Costs



Exploration

- ▶ Disruptive development
- ▶ Trial & Error
- ▶ Emerging tech
- ▶ Start-up

e.g., Organizational Ambidexterity:
O'reilly, C. A., & Tushman, M. L. (2008). Ambidexterity as
a dynamic capability: Resolving the innovator's
dilemma. *Research in organizational behavior*, 28, 185-
206.

Challenges in IT Strategy

- ▶ Common pitfalls: misalignment, underfunding, lack of top- or grasslevel-support
- ▶ Managing rapid technological change
- ▶ Ensuring stakeholder buy-in
- ▶ Adapting to global vs. local needs



Challenges in IT Strategy: Case Walmart

- ▶ Assumption: Utilizing existing US-based IT strategy in Germany
- ▶ Inventory management systems: **Failed** to match German retail norms
- ▶ Supply chain software: **Failed** to match German logistic standards
- ▶ Point-of-sale systems: **Failed** to match German payment preferences, checkout processes etc.
- ▶ Management systems: **Failed** to match German hierarchy and decision-making processes
- ▶ Data analytics: **Failed** to gather relevant data in German context



Case Amazon: IT Strategy turns into IT as Strategy

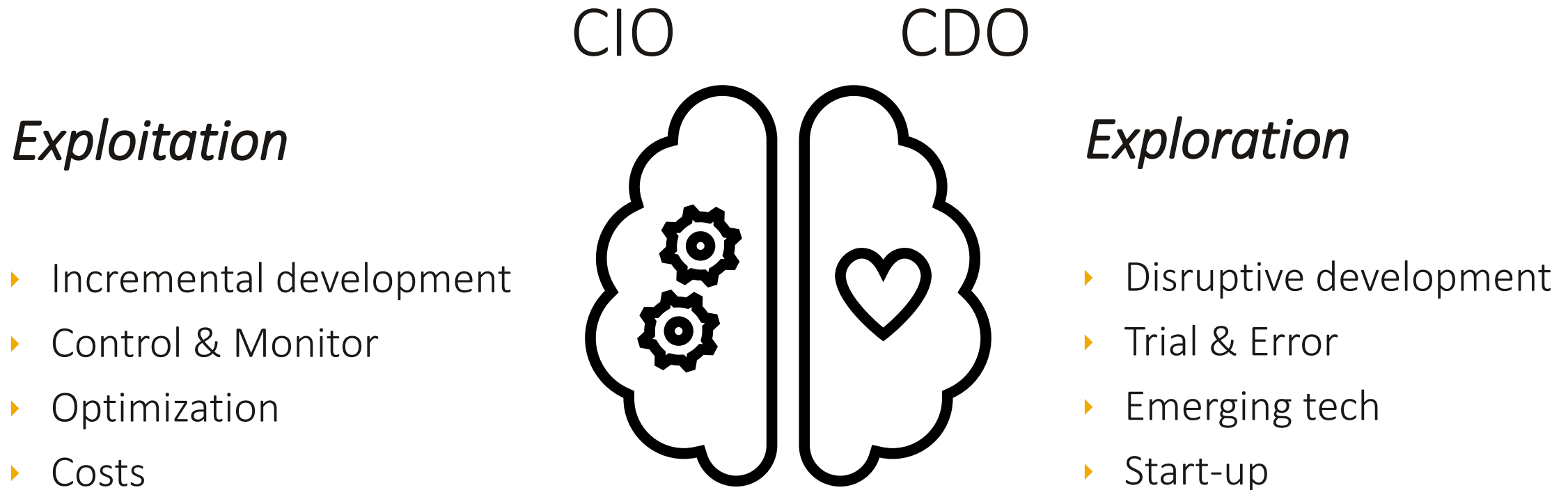
- ▶ From 1994 to 2005 Amazons IT Strategy had been to enable their business strategy: **robust and scalable e-commerce platform**
- ▶ In 2002 realization hit: **could IT be a business?**
- ▶ 2006 Amazon launched AWS



See i.e.:

<https://www.allthingsdistributed.com/2002/11/amazon-1998-distributed-computing-manifesto.html>

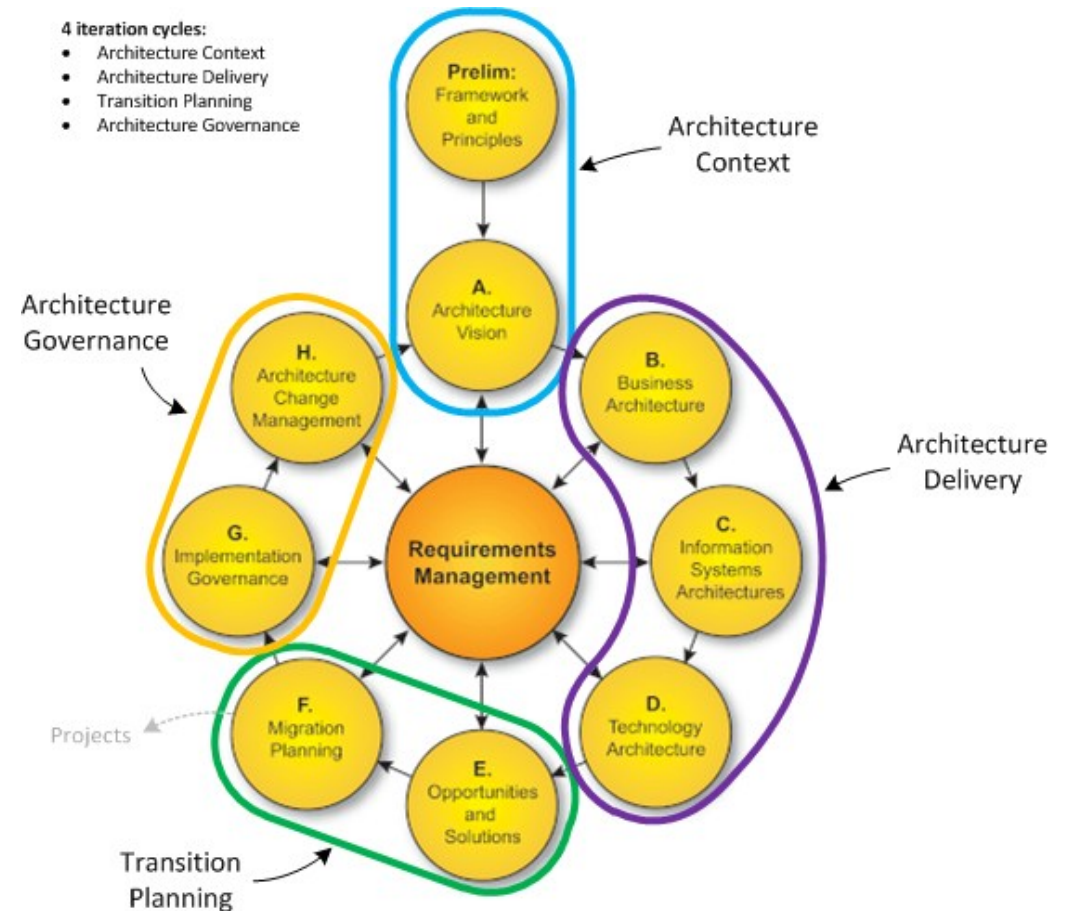
Recap: IT Ambidexterity – case reflection



e.g., Organizational Ambidexterity:
O'reilly, C. A., & Tushman, M. L. (2008). Ambidexterity as
a dynamic capability: Resolving the innovator's
dilemma. *Research in organizational behavior*, 28, 185-
206.

IT Architecture fundamentals

- ▶ Core components: hardware, software, networks
- ▶ Importance of scalability and flexibility
- ▶ Enterprise Architecture frameworks as support (i.e., TOGAF)
- ▶ Linking architecture to business needs (i.e., Amazon vs. Walmart)



You know you're
overworked when you
count going to the
bathroom as taking a
break.

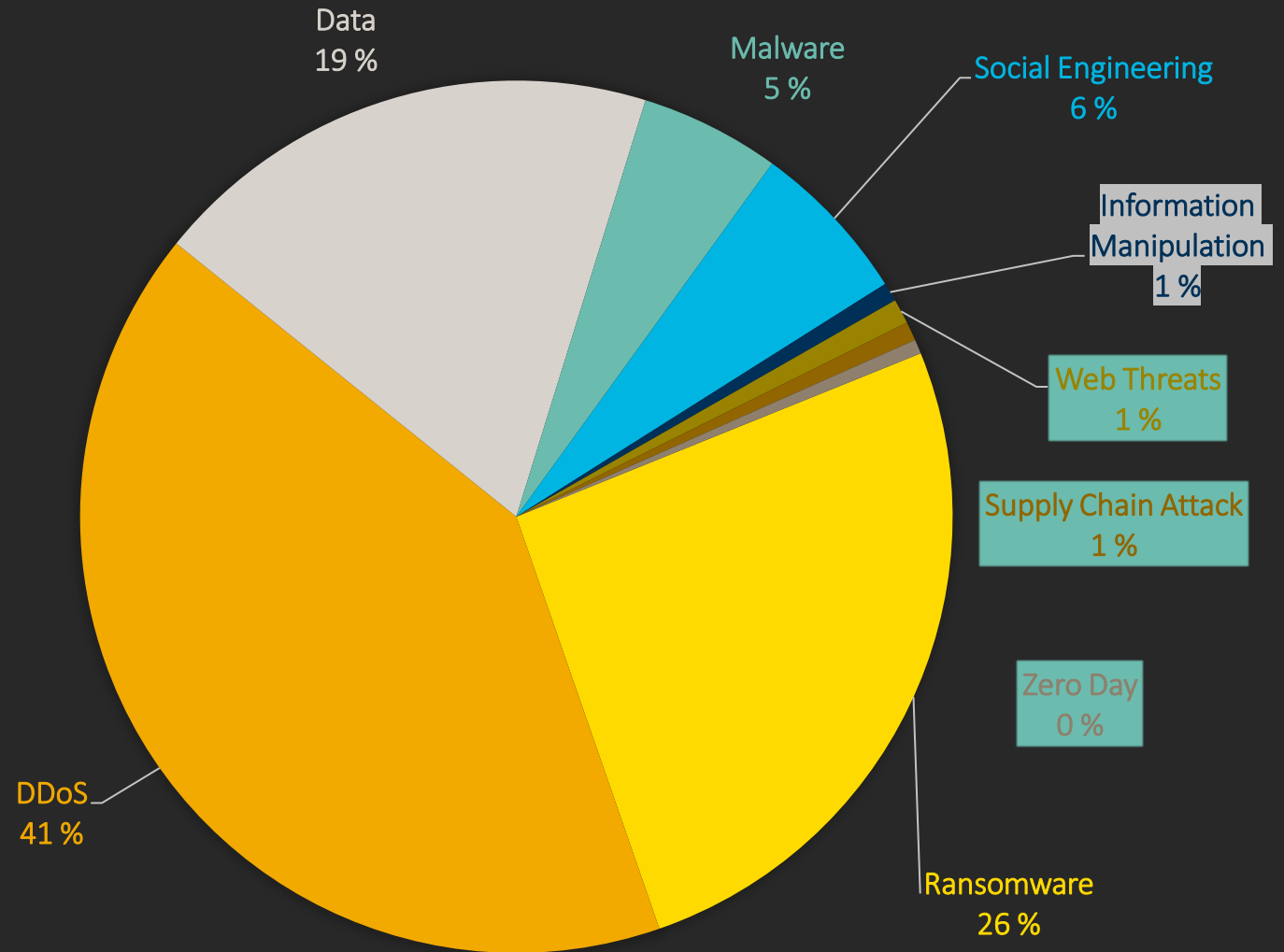
som^{ee}cards
user card



Cybersecurity and Management

Cyber represents technology, humans, and
the environment they interact;
Cybersecurity is the *security* aspect of it
(Patterson, 2019)

- ▶ Phishing is the most common attack vector
- ▶ DDoS has increased from 21 % in 2023 to 41 %
- ▶ US / UKR / RUS political situation?



Enisa, 2024

Management's role is Cybersecurity



- ▶ Cybersecurity is a business risk, not just an IT problem - requires executive leadership involvement
- ▶ The average cost of a data breach is \$4.45 million (US, 2023) - affects both finances and reputation
- ▶ Security strategies must align with *business objectives* and risk appetite
- ▶ Building a security culture is as critical as technical controls

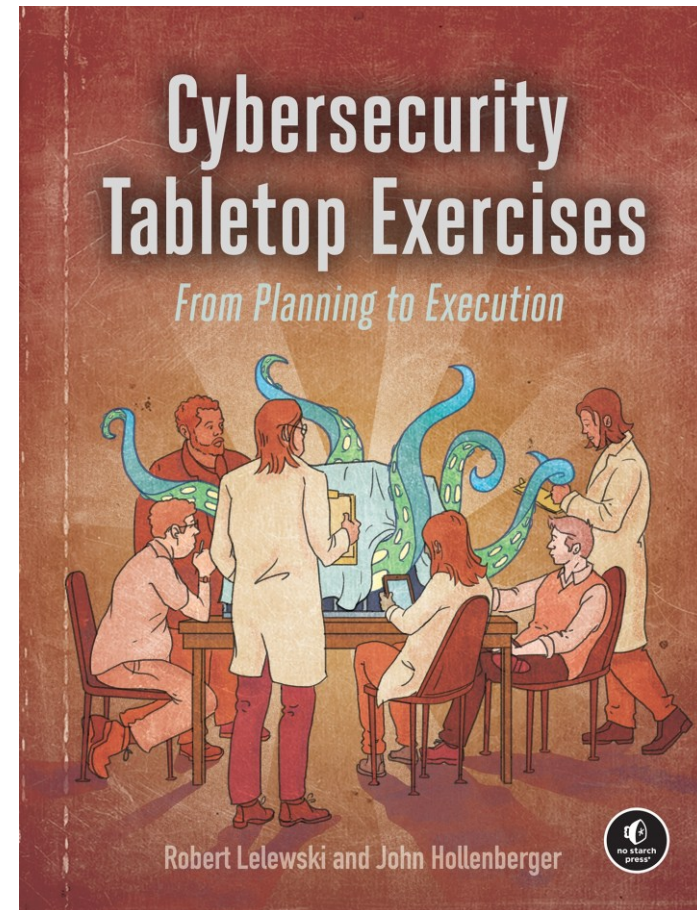
Key Cybersecurity Management Frameworks

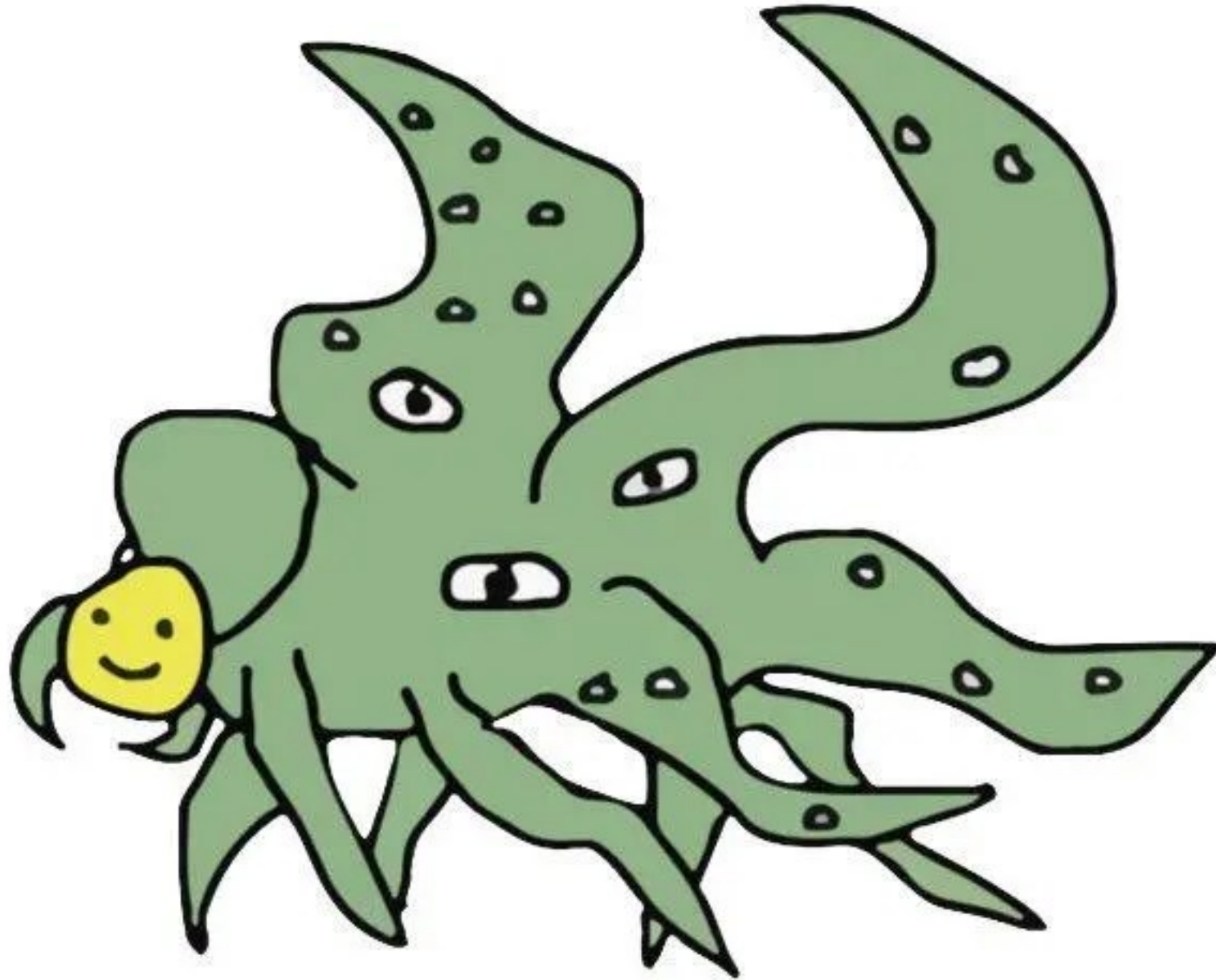
- ▶ NIST Cybersecurity Framework: Identify, Protect, Detect, Respond, Recover
- ▶ ISO 27001: International standard for information security management
- ▶ Security governance should define clear roles, responsibilities, and accountability



Cybersecurity Management – Key points!

- ▶ **Security ROI** measured by risk reduction, not just prevention of incidents
- ▶ **Balance** prevention (70%) with detection and response capabilities (30%)
- ▶ **Third-party risk management** is essential
 - 60% of breaches involve vendors
- ▶ **Regular tabletop exercises** prepare executives for incident management





Generative AI is improving with rapid pace

IQ Test Results

Mensa Norway IQ Scores (Average of last 7 tests)

Reset

Show Offline Test

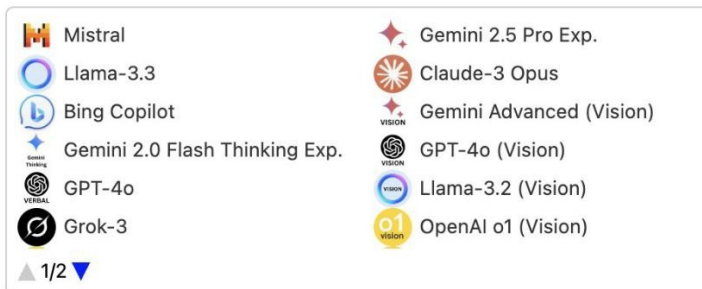
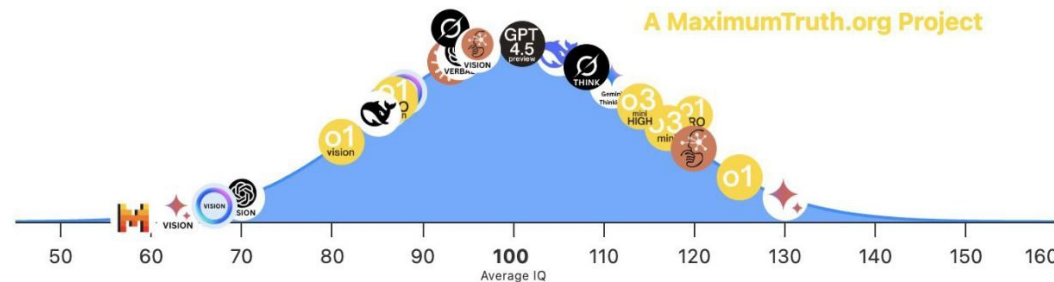
Show Mensa Norway



TrackingAI.org

Mensa Norway quiz

A MaximumTruth.org Project

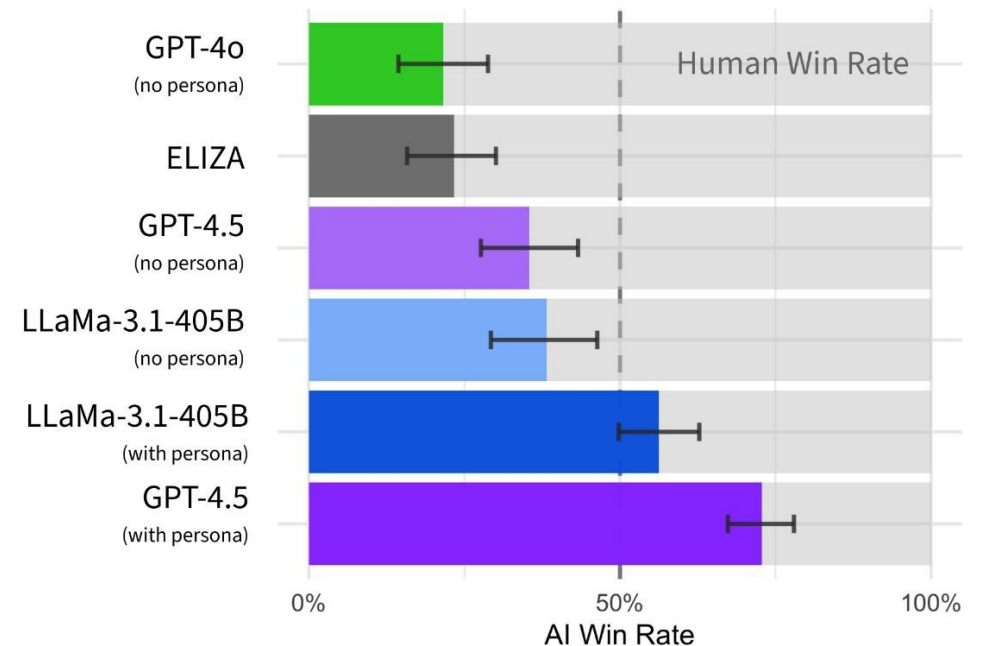


Tracking AI. (2025) IQ Test Results.

<https://www.trackingai.com>

AI Model Pass Rates in Three-Party Turing Test

AI Witness

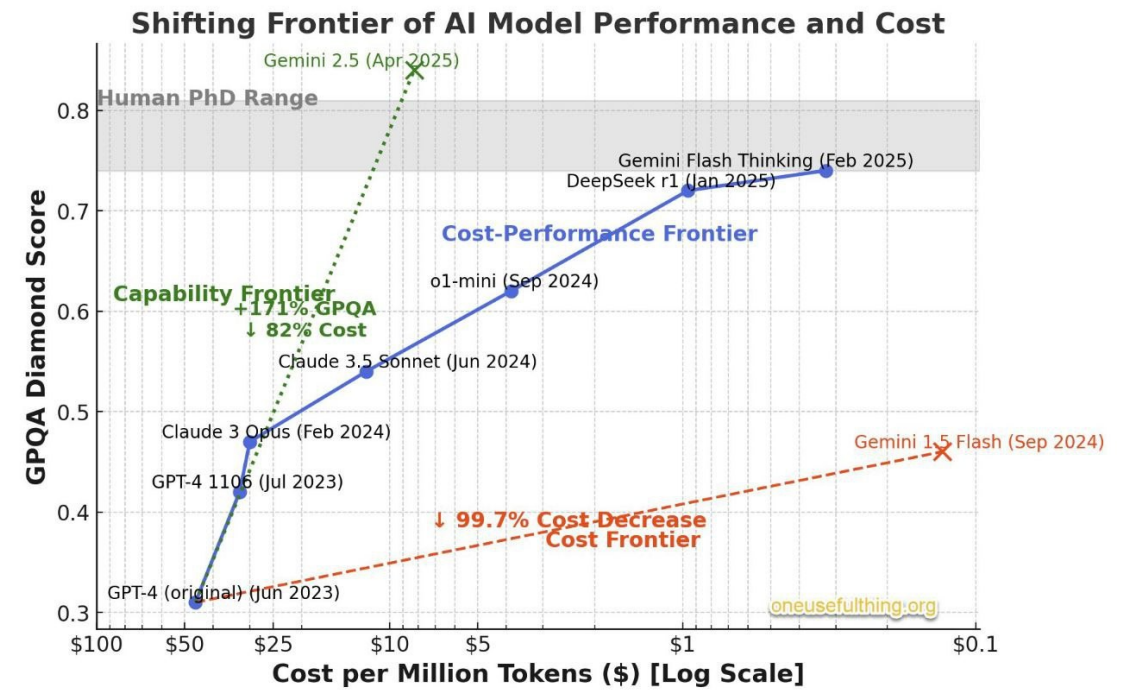


n = 1023

Jones, C. R., & Bergen, B. K. (2025). Large Language Models Pass the Turing Test. *arXiv preprint arXiv:2503.23674*.

Generative AI Landscape

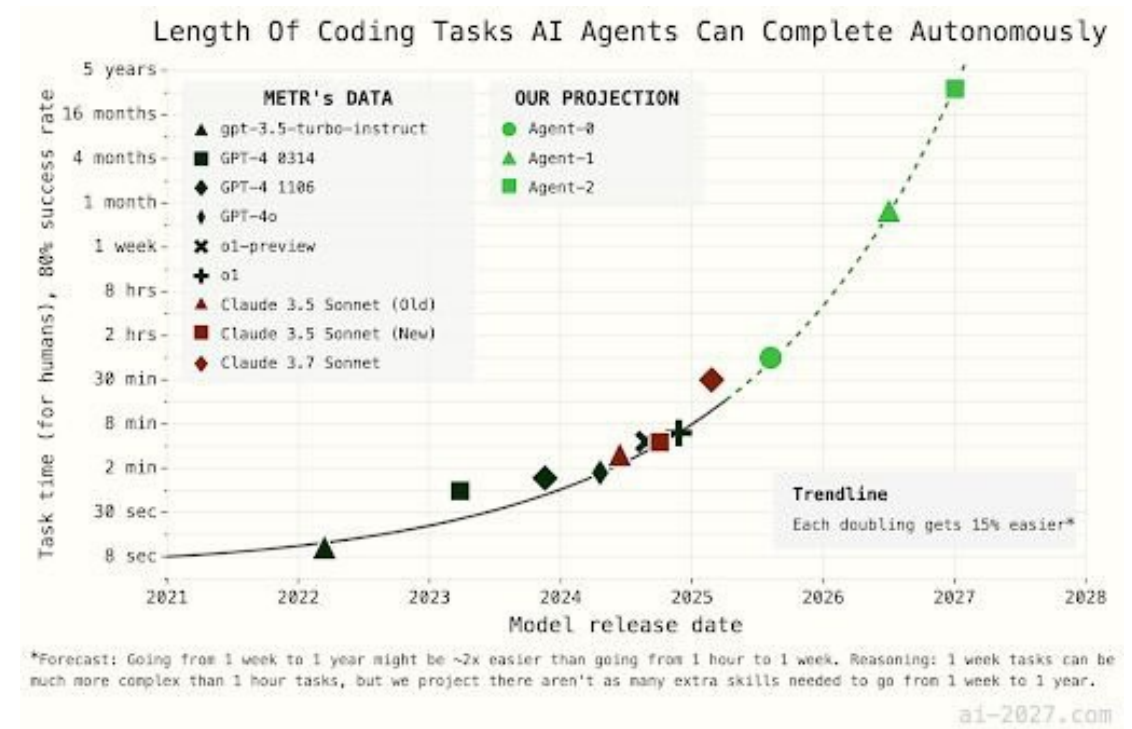
- ▶ Generative AI creates new content (text, images, audio, video) from patterns in training data
- ▶ **Key technologies:** Large Language Models (GPT-4, Claude), Diffusion Models (DALL-E, Midjourney), Multimodal AI
- ▶ **Competitive advantage** comes from strategic implementation, not just adoption



Mollick, 2025

Strategic Value Opportunities

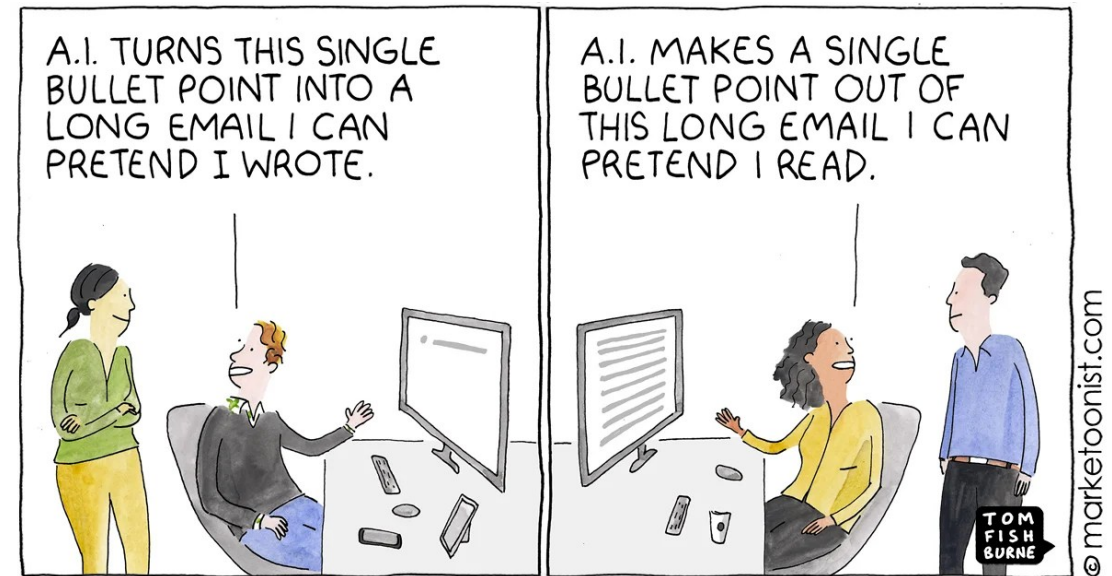
- ▶ **Productivity enhancement:** 40-60% productivity boost in knowledge work (McKinsey)
- ▶ **Innovation acceleration:** Faster ideation, prototyping, and market testing
- ▶ **Customer experience transformation:** Personalization at scale, 24/7 engagement
- ▶ **Data-to-decision pipeline compression:** Insights generation in minutes vs. days



Kokotajlo, D., Alexander, S., Larsen, T., Lifland, E., & Dean, R. (2025). AI 2027. AI Futures Project. <https://AI-2027.com>

GenAI & Strategy

- ▶ **Generative AI for Strategy**
 - ▶ -> Using GenAI for reaching strategic goals
- ▶ **Generative AI in Strategy**
 - ▶ -> Using GenAI at the core: enhanced product, leveraging GenAI for workers
- ▶ **Generative AI as Strategy**
 - ▶ -> GenAI as the Strategic core: entire offering is built on GenAI



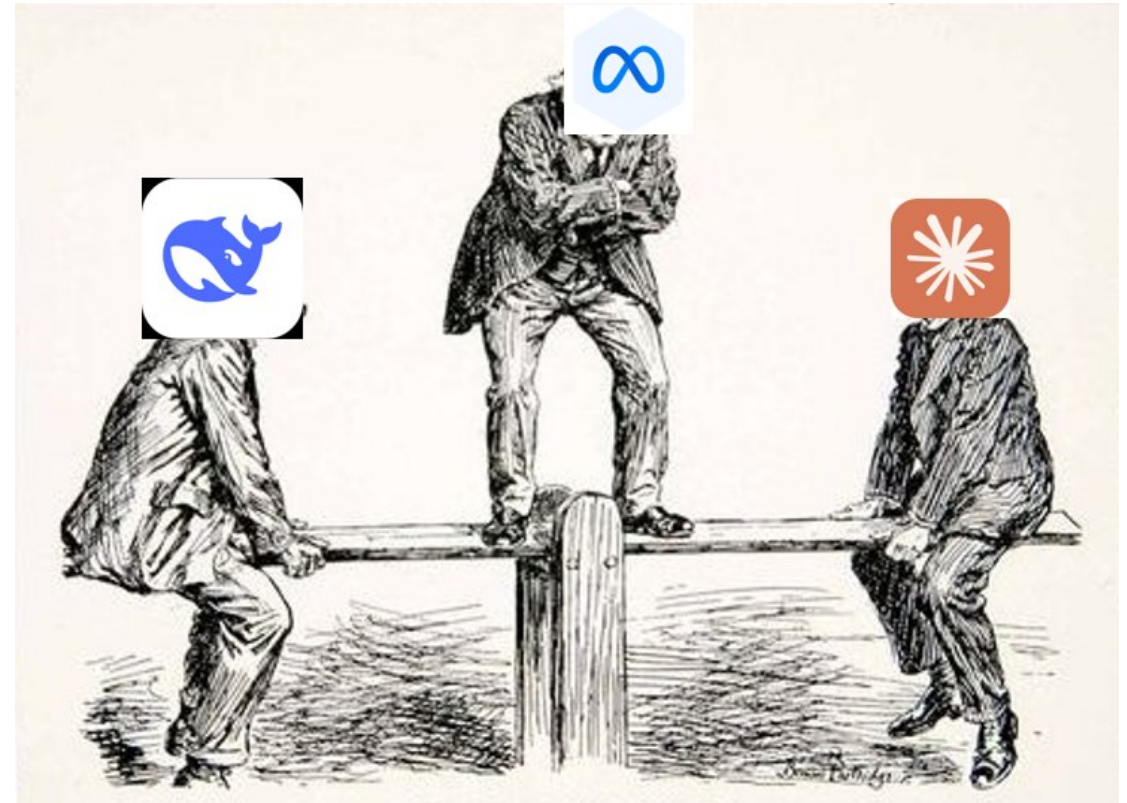
Integrating GenAI into Strategy

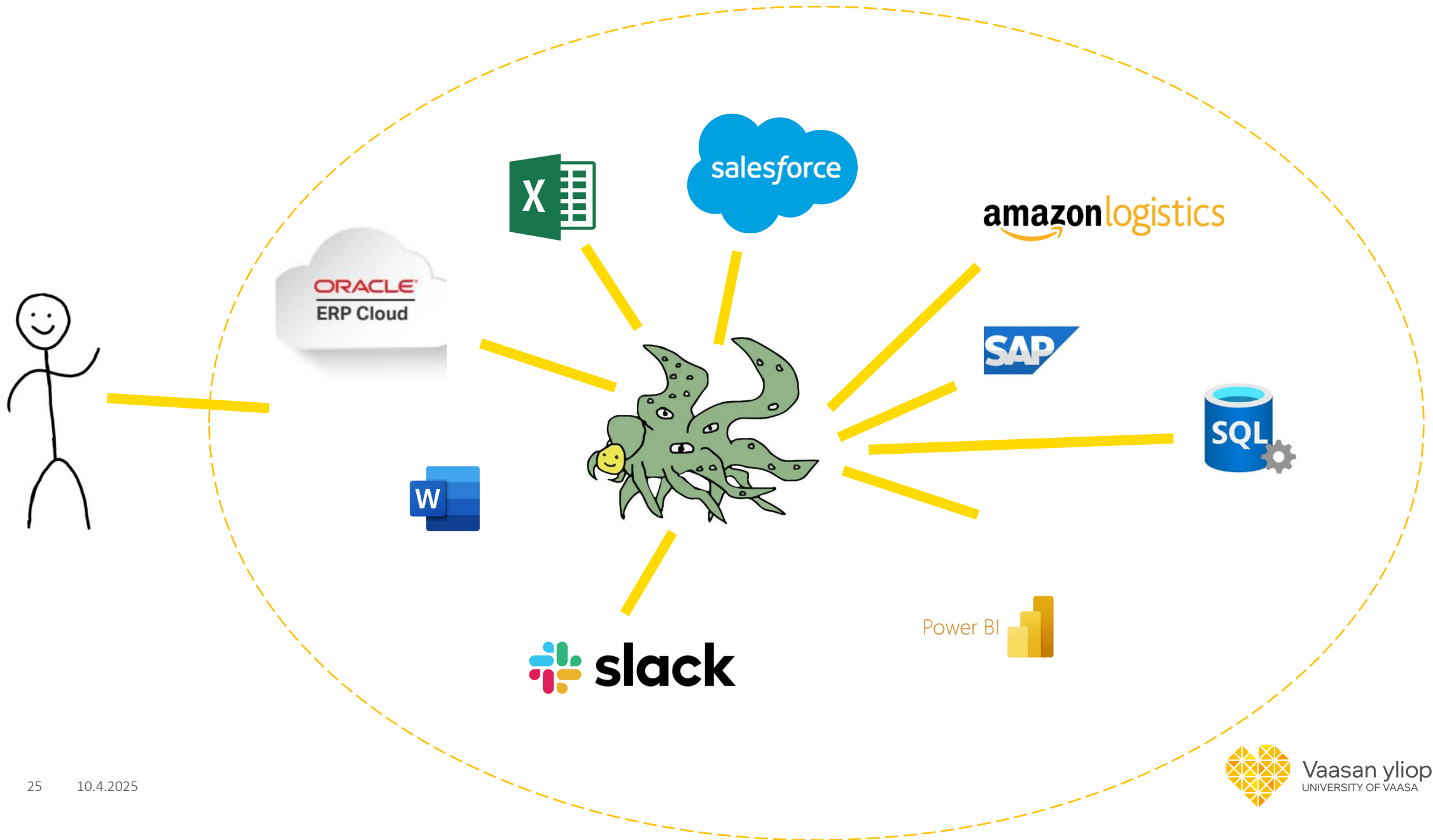
- ▶ Find Use-cases!!!
- ▶ Aligning GenAI with business objectives
- ▶ Measuring ROI of GenAI initiatives

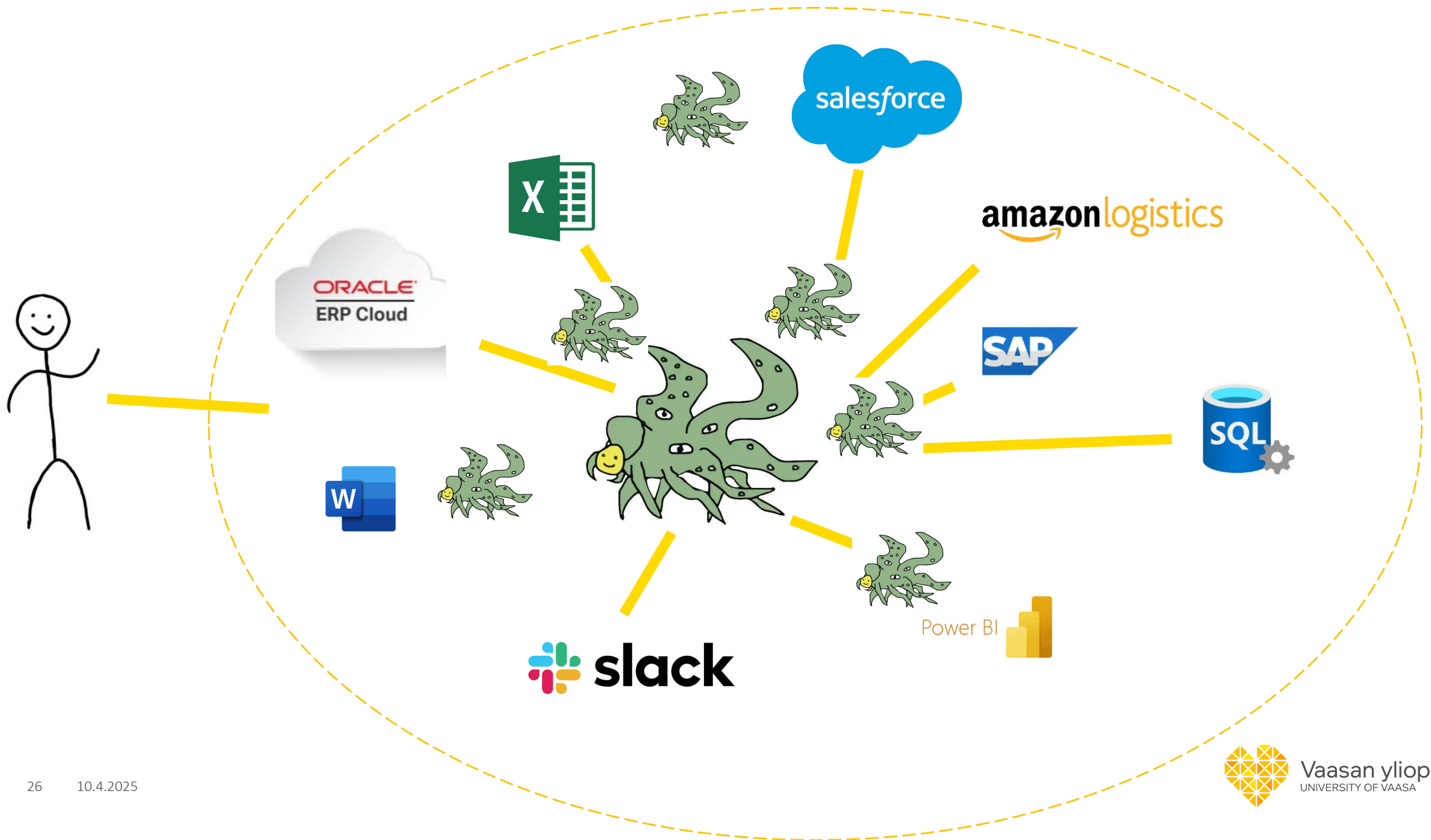


To local or not to local?

- ▶ Current situation in organizational landscape is almost like “Cloud or Local?”
- ▶ As open-source models improve, organizations can enjoy inhouse-solutions









Thank you.

Juhani Merilehto

juhani.merilehto@student.uwasa.fi / merilehto@pm.me

Sources

ENISA. (2024). *ENISA threat landscape report 2024*. European Union Agency for Cybersecurity

Jones, C. R., & Bergen, B. K. (2025). Large Language Models Pass the Turing Test. *arXiv preprint arXiv:2503.23674*.

Kokotajlo, D., Alexander, S., Larsen, T., Lifland, E., & Dean, R. (2025). AI 2027. *AI Futures Project*. <https://AI-2027.com>

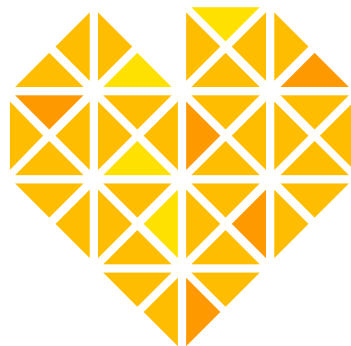
Lelewski, R., & Hollenberger, J. (2024). *Cybersecurity tabletop exercises: From planning to execution*. No Starch Press.

Mollick, E. [@emollick]. (2025, April 4). Updated this chart with the newest Gemini. It shows the rapid progress in AI over less than two years: costs for GPT-4 class models has dropped 99.7% and even the most advanced models in the world are still 82% cheaper. [Post]. X. <https://x.com/emollick/status/1908220677502755328>

O'reilly, C. A., & Tushman, M. L. (2008). Ambidexterity as a dynamic capability: Resolving the innovator's dilemma. *Research in organizational behavior*, 28, 185-206.

Patterson, W. (2019). What is Cybersecurity. Patterson, W., & Winston-Proctor, C. E. (2019). Behavioral Cybersecurity: Applications of Personality Psychology and Computer Science. CRC Press.

Tracking AI. (2025) *IQ Test Results*. <https://www.trackingai.com>



Vaasan yliopisto
UNIVERSITY OF VAASA