

Present Like Steve Jobs

The seven key elements of Steve Jobs' presentation style, explained in simple points:

1. Start with One Big Idea

Instead of a slow introduction, begin with a single, powerful, and memorable sentence that states your main point. Think of it as a headline for your entire presentation.

2. Tell a Story

Don't just list features or facts. Frame your presentation as a story with a problem, a solution (your idea), and the positive impact it will have. This makes your message more personal and engaging.

3. No Bullet Points

Avoid slides filled with text and bullet points. Use visuals instead. A slide should have very few words—sometimes just a single word, a number, or a powerful image that supports what you are saying.

4. Make Numbers Relatable

Translate data and statistics into concepts people can easily understand and visualize. For example, instead of saying "5GB of storage," say "1,000 songs in your pocket."

5. Use the Rule of Three

Present your key messages in groups of three. People find it easier to remember information when it's bundled in threes (e.g., three key features, three main benefits).

6. Practice a Lot

Steve Jobs looked natural and effortless because he rehearsed extensively. Practice your presentation repeatedly until you know every word, gesture, and pause. A smooth delivery is the result of hard work.

7. Create a "One More Thing" Moment

Save a surprising or exciting piece of information for the end of your presentation. Building anticipation and then revealing a final, memorable point leaves a lasting impression on the audience.

