Ames Housing
Sale Price
Prediction

Juhee Sung-Schenck



"Country roads, take me home. To the place I belong."



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**The Clients** 

What are they looking for?

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**Analysis** 

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# **OUR CLIENTS**

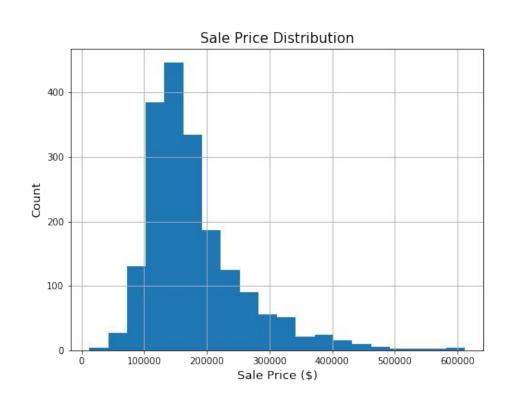
- Looking for their first home in Ames, IA
  - What are the strong factors?
  - What neighborhood?
  - Reasonable house price?



## **Data Description**

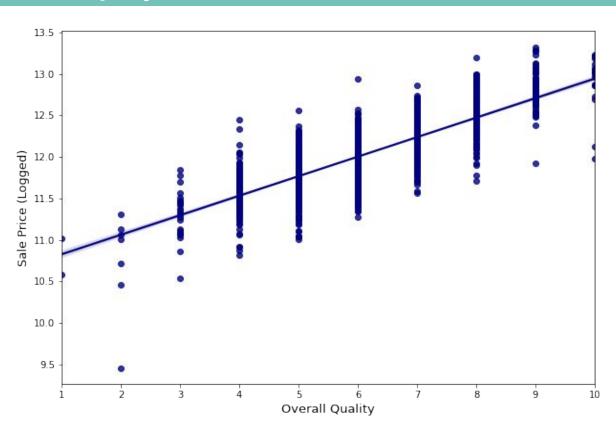
- 1. Real Estate Sales Data between 2006 and 2010
- 2. Residential and Commercial
- 3. House Characteristics

# Sale Price

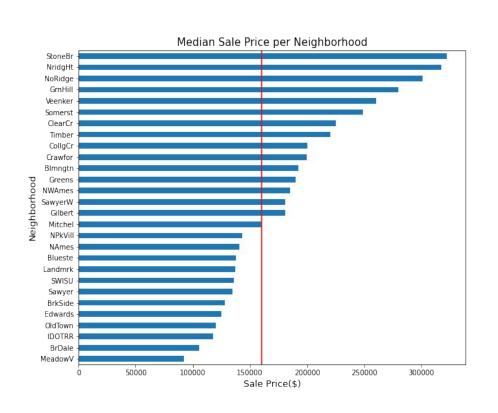


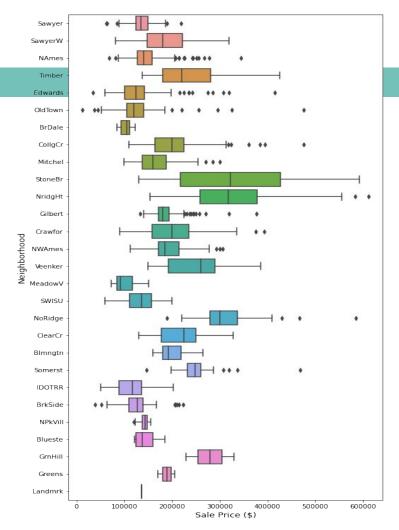
Average price \$ 180,747 Median Price \$160,000

# **Factors - Overall Quality**

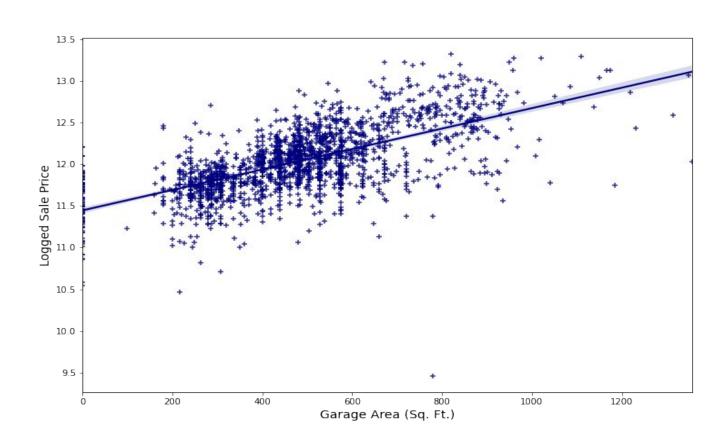


#### **Factors - Neighborhood**

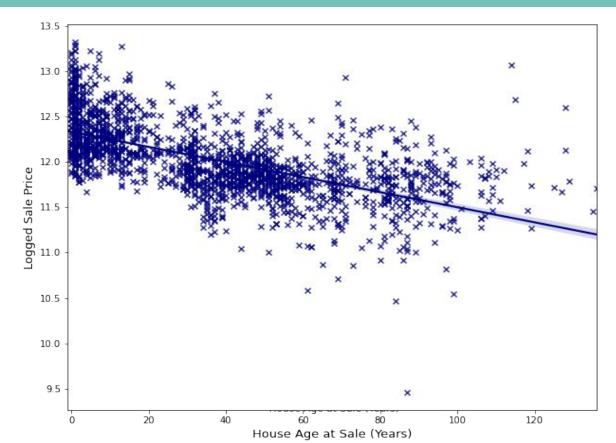




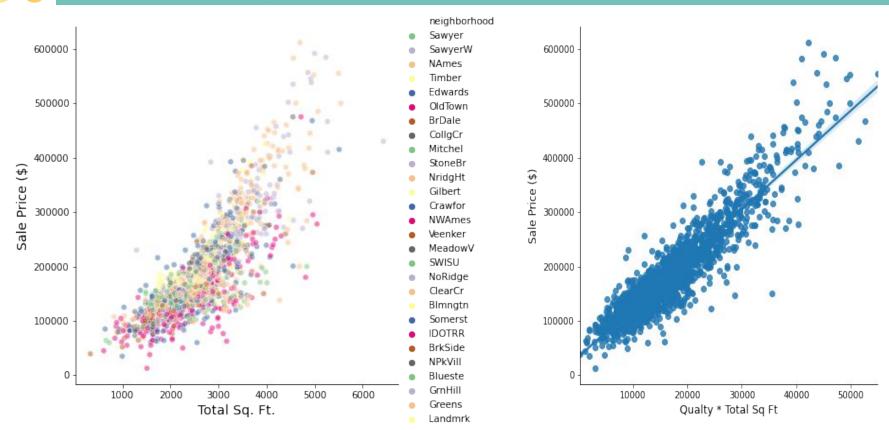
## **Factors - Garage Area**



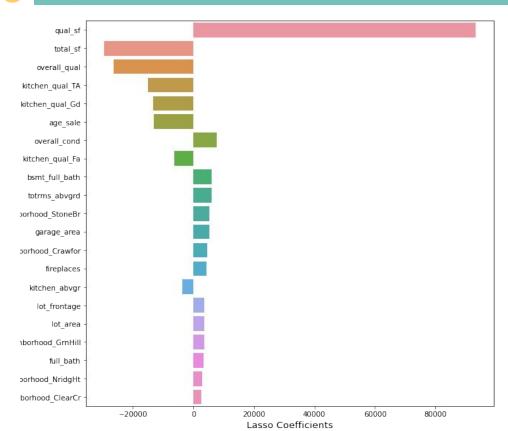
## Factors - How old the house is



#### Factors - Overall Quality, Total Sq. Ft.

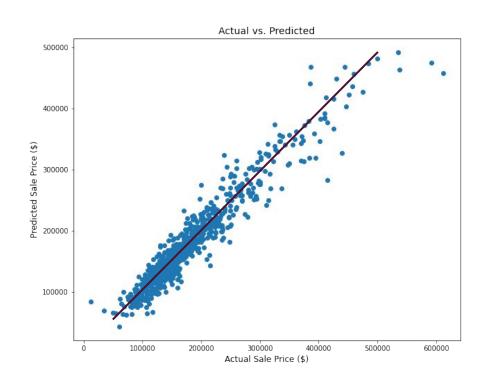


#### **Key Factors**



- Overall Quality \* Total Sq. Ft
- Overall Condition
- Neighborhood Factors
   Stone Brook, Crawford, Green Hill,
   Northridge Heights
- Number of Bathrooms
- Garage Area

# The Final Model



| Datasets | Accuracy |
|----------|----------|
| Train    | 92.07 %  |
| Test     | 92.16 %  |

#### **Suggestions**

Overall Quality, Total square foot, and Overall Condition

2 Locations - Neighborhoods

3 Key Features - Garage Area, Number of Bathrooms

4 A place that you can connect

# **THANKS**

Does anyone have any questions?

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