Juho A. Heinonen

Meri-Rastilan tie 17G 62, 00980 Helsinki (+358) 44 704 3595 juho.antti.heinonen@gmail.com

Cloud-native & security-conscious full-stack developer (Azure, React, Asp.Net Core). Experienced in diverse branches, including unemployment funds, manufacturing industry, and healthcare. Fast learner with good people skills. Strong interest in cyber security, especially secure software development and security evaluation and testing.

PROFESSIONAL EXPERIENCE

Nortal Helsinki, Finland

Software Engineer

May 2021-Present

- Deliver financial advice to clients, proposing strategies to achieve short- and long-term objectives for investments, insurance, business and estate planning with minimal risk
- Develop, review, and optimize investment portfolios for 300+ high value clients with over \$190M AUM (Assets Under Management)
- Ensure maximum client satisfaction by providing exceptional and personalized service, enhancing client satisfaction ratings from 88% to 99.9% in less than 6 months
- Work closely with specialists from multiple branches, managing investment portfolios for over 800 clients with over \$25M in assets under care

SUNTRUST INVESTMENT SERVICES, INC.

New Orleans, LA

Financial Advisor

July 2017-August 2020

- Served as knowledgeable financial advisor to clients, managing an over \$20.75M investment portfolio of 90+ individual and corporate clients
- Devised and applied a new training and accountability program that increased productivity from #10 to #3 in the region in less than 2 year period
- Partnered with cross-functional teams in consulting with clients to provide asset management risk strategy and mitigation, which increased AUM by 50%

MAVERICK CAPITAL MANAGEMENT

New Orleans, LA

Financial Advisor

July 2014-August 2017

- Served as the primary point of contact for over 15 clients
- Managed the portfolios of several major clients with over \$8.5M in total assets

EDUCATION

LOUISIANA STATE UNIVERSITY

Baton Rouge, LA

Bachelor of Science in Business Administration

May 2014

SKILLS

- Proficient in MS Office (Word, Excel, PowerPoint)
- MS Project
- Salesforce
- TFS Project Management
- Fluent in English, Spanish, and French