

Julien Lefevre

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French native, English fluent

Education

2016-2020	Paris Dauphine University - Master in Banking Finance and Insurance <i>Magistère BFA</i>, obtained with honors <ul style="list-style-type: none">Specialization in corporate finance : accountability and financial analysis, M&A, financial products, entrepreneurship	Paris
Fall 2019	Washington University in St. Louis - MBA exchange program <ul style="list-style-type: none">Relevant courses: advanced corporate finance, venture capital, corporate and pricing strategies, marketing	Saint-Louis (USA)
2014-2016	Toulouse School of Economics TSE - Bachelor's degree in Applied Economics, highest honors	Toulouse

Work experiences

Sep 2020 – Sep 2022	Buy-side Equity Analyst - Dubly Transatlantique Gestion <p>With €8bn AuM, DTG is the Asset Management subsidiary of Banque Transatlantique (CM-CIC group). Sectors under my coverage: Consumer goods (Nestlé, Danone, P&G, Coca-Cola, McDonald's, Pernod Ricard, David Campari), Technology (Microsoft, Activision, Paypal, Netflix, Uber), Industrie & others (John Deere, Walt Disney, Accenture).</p> <ul style="list-style-type: none">Preparation and presentation of investment case studies based on my personal researches, company reports, broker notes and other external data bases to the asset managers for the daily morning meetingsDevelopment and maintenance of my own financial models on ExcelCo-management of a thematic UCITS fund invested in new technology securitiesPreparation and presentation of annual management reports to the customers	Lille
May – Aug 2020	CEO right-hand & Business Development intern - Okarito <p>Joined a high-growth start-up 1 month after its raising of €2 million from several VCs. Okarito developed a free B2B digital travel platform that offer different tools to book tickets and accommodations, and facilitate the accountability and the implementation of internal travelling policies for its customers.</p> <ul style="list-style-type: none">As CEO right-hand, I assisted in the creation of a new premium offeringDevelopment of automatized tools for sales prospection and conduction of interviews with CEO, CFO, HR	Paris
Jan - Jun 2019	Equity Research intern - Société Générale <p>Assisting in the recommendation of Luxury Goods' stocks investment strategies to the clients and the writing of companies and sector analysis reports under the supervision of Thierry Cota, head of Luxury at Société Générale.</p> <ul style="list-style-type: none">Financial modeling (DCF analysis, comparables)Analysis of the Luxury Goods market, consumer trends, US & China's economies, various other indicatorsPreparation of marketing materials for client presentations and expert events	Paris
Jun - Nov 2018	Passive Funds Management intern - Deutsche Asset Management (now DWS) <p>Part of an highly international team, assisting in the oversight of 200 passive sub-funds (ETFs and mutual funds).</p> <ul style="list-style-type: none">Responsibility tasks realized on a daily basis: control and approval of trade orders, performance analysis of funds, NAV validations, verification of investment restriction policies and other regulation requirementsTransversal projects requiring a significant interaction with a wide range of other business divisions	Luxembourg
May - Jul 2017	Corporate Credit Risk intern - Banque de France <p>Rated more than 150 companies in the Tourism, Hotel and Restaurant industries on their ability to meet their financial commitments over a 3-year horizon based on my analysis of the following elements:</p> <ul style="list-style-type: none">Financial statements, credit and default risk evaluated using different financial ratiosAnalysis of the macro environment and feedbacks from interviews conducted with CEO or CFO	Paris

Projects & Achievements

2017 - 2018	Co-founder - EyeDive <p>Start-up aimed to realize short videos in order to make young students discover different jobs and career paths through the Virtual Reality technology. 10,000€ raised.</p> <ul style="list-style-type: none">Partnership developed with a city council of Paris and the french professional school Ecole de Paris des Métiers de la Table1st prize hackathon "Education of the future" by Ecole 42 and Consult'in France, "Best numerical innovation" price during the "Challenges Citoyens CGI" competition by CGI consulting groupInterviewed in two major French medias: BFM Business TV and Europe 1 radio
Since 2017	Volunteer - Fondation Paris Dauphine <p>The project "Égalité des chances" informs and sensitizes high school students coming from difficult environments to higher education, in particular by offering reinforcement courses and personal accompaniment.</p>