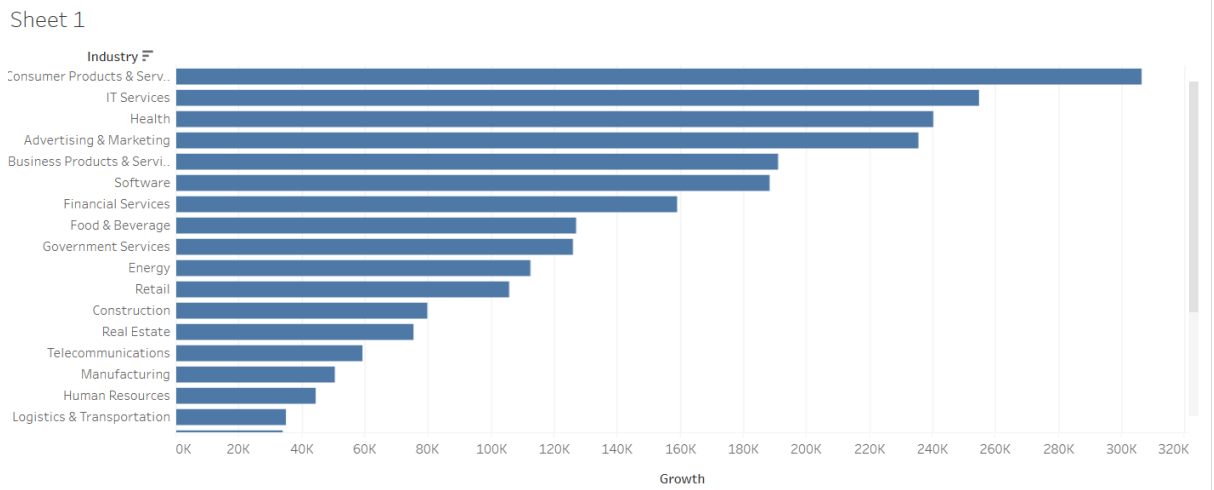
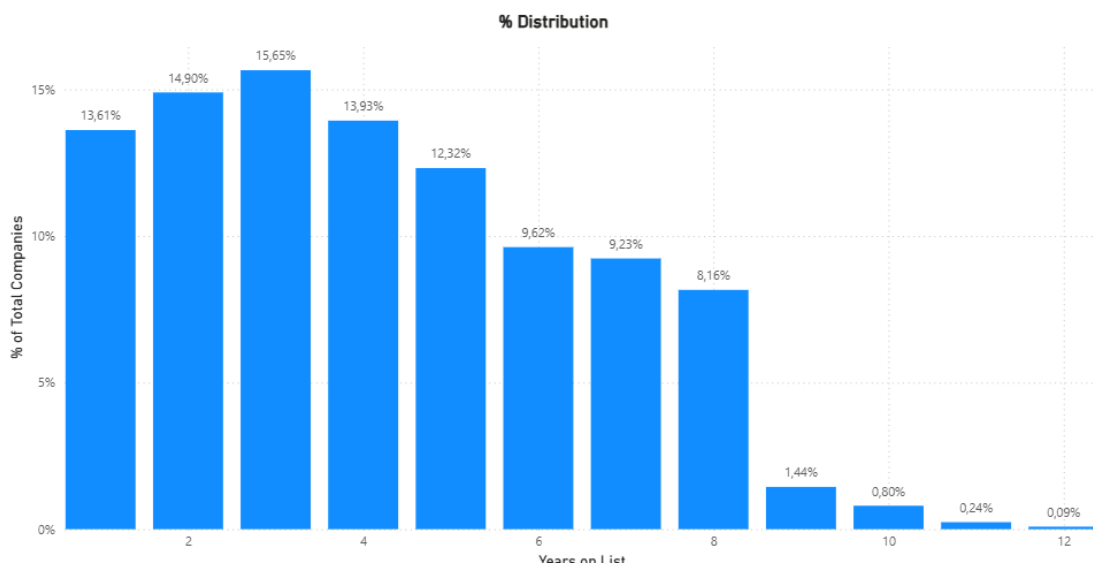


- Which industries saw the most growth?
  - The top 4 industries from highest to lowest that saw the most growth:
    - Consumer products and services
    - IT Services
    - Health
    - Advertising and Marketing



- Do companies that have been on this list longer have a higher

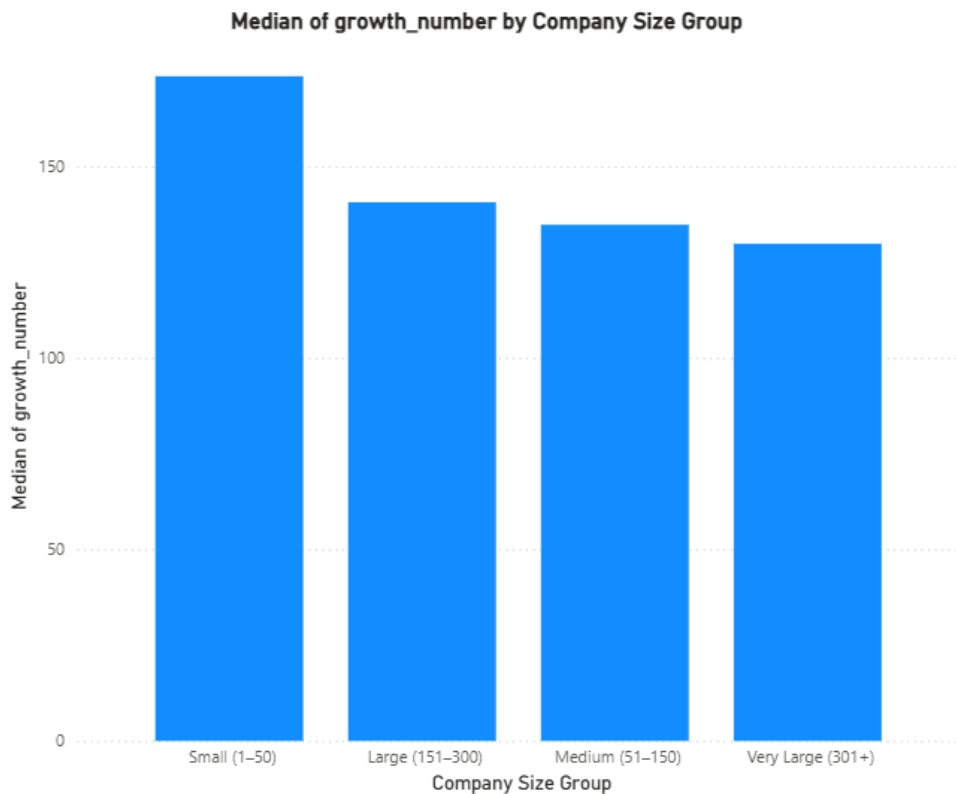
chance of appearing again in this list? 13% of the total only appears on the list 1 time, and between 2 and 3 years the number increases, and then you see a decline after the third year, but if we too just look at if a company is going to appear after year one then the chances are actually quite good and it kind of sticks. There is an 86.4% chance that the company will appear on the list again.  $(100\% - 13.6\% (\text{year 1}) = 86.4\% > 1 \text{ yr on list})$ .



- Does the number of workers in the company affect the growth of the

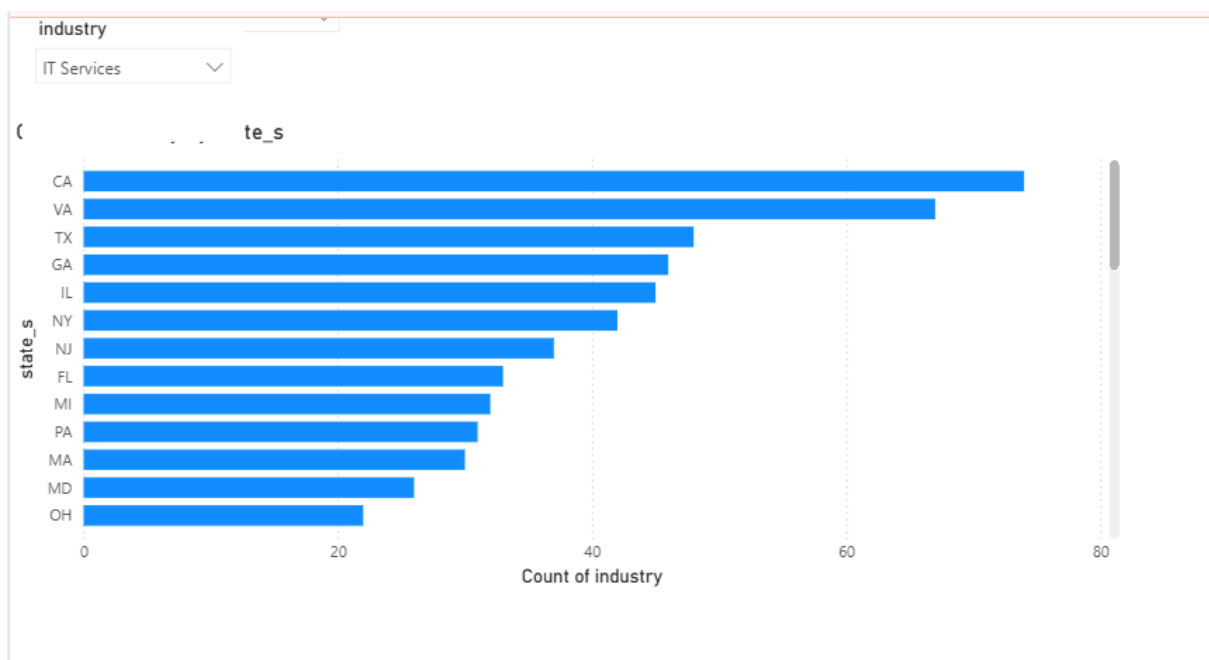
company? Using the median growth and grouping the companies by number of workers as small, medium, large and very large, it shows that smaller companies have more growth, which makes sense since they are high growth start ups. Once a company becomes larger it becomes

harder to grow at an accelerated rate, for example my company doubled in size within a year, and now we have slowed down significantly, and actually finding ways to reduce costs so bigger doesn't always mean you are able to grow more, it makes it harder to grow.



○ Which state can you find most of the IT companies in?

California, followed by Virginia



- Which cities have seen the most growth?

El Segundo in California had the most growth.

