

**Sales Log for Team:** [Example team!](#)

**Instructions**

1. Completed cards represent sales. Write the amount of each sale in a new row:
2. As you record a new sale, update the running total to the right

Round 1	
Sale Amount	Running Total
100	700
300	1000
200	1200
400	1600
100	1700
300	2000
200	2200
400	2600
100	2700
300	3000
200	3200
400	3600
100	3700
300	4000
200	4200
400	4600
Tally of Defects	
Total Defects:	10
Defect Cost (# of Total Defects x 100)	1,000.00
Sales Total	4,600.00
Minus Defect Cost	1,000.00
Total Value Delivered	3,600.00

Round 2	
Sale Amount	Running Total
100	700
300	1000
200	1200
400	1600
100	1700
300	2000
200	2200
400	2600
100	2700
300	3000
200	3200
400	3600
100	3700
300	4000
200	4200
400	4600
Tally of Defects	
Total Defects:	3
Defect Cost (# of Total Defects x 100)	300.00
Sales Total	4,600.00
Minus Defect Cost	300.00
Total Value Delivered	4,300.00