

Sales Log for Team: _____

Instructions

1. Completed cards represent sales. Write the amount of each sale in a new row:
2. As you record a new sale, update the running total to the right

Round 1	
Sale Amount	Running Total
Tally of Defects	
Total Defects:	
Defect Cost (# of Total Defects x 100)	
Sales Total	
Minus Defect Cost	
Total Value Delivered	

Round 2	
Sale Amount	Running Total
Tally of Defects	
Total Defects:	
Defect Cost (# of Total Defects x 100)	
Sales Total	
Minus Defect Cost	
Total Value Delivered	