JULIA FETISOVA

SOFTWARE ENGINEER

- +61 411177586
- j.s.fetisova@gmail.com
- linkedin.com/in/julia-fetisova/
- https://github.com/juliafet

SKILLS

HTML
CSS
Bootstrap
FIGMA
JavaScript
jQuery
NODE JS
ExpressJS
PostgresQL
Git/GitHub
Python
Django

EDUCATION

Ural Institute of Economics,
Management and Law
2000-2006

Bachelor's degree.
Specialization: Information
Technology in Economics

COURSES AND TRAININGS

- Code Like a Girl Web Development course
- INCO Academy INCODE course
- Crowdsourced testing Platform: uTest Academy
- The Web Developer Bootcamp, Udemy
- Introduction to Programming using Python, Coursera
- Python Bootcamp From Zero to Hero, Udemy

PROFILE

- I am an enthusiastic self-taught Software Engineer at the start of my career path. I have IT sales background and looking for an opportunity to shift career into Software developing.
- 12+ years of experience in IT and Sales helped me to develop facilitation skills, knowledge of business structure and ability to understand business domain, conduct value discovery and understand use cases relevant for various situations.
- Hope perseverance in learning coding skills will help to succeed in the new exciting career path.

EXPERIENCE

CAREER CHANGING PROCESS IN IT   2018 - Present

SOFTWARE ENGINEER/WEB DEV
While Upskilling in software development, front end development, agile methodology:
Finished INCO Academy's INCODE Web Development Bootcamp (May'21-Aug'21).
Finished "Code Like a Girl" Web development course (Oct'20-Jan'21).
Completed online coding courses on Python, JavaScript developed by Udemy, Coursera, Codecademy, YouTube.
Practise coding at online platforms: Freecodecamp.org, Check.io, Frontend Mentor, HackerRank etc.
Actively engaged as software tester in projects at Crowdsourced testing platforms: Utest, Testbirds, Testio.
Networking. Attend Meetups on software related topics, such as She loves data, Musescode.js, Django Girls, Women who code, LevelUp, etc.

I-TECO   2012 - 2014
IT system integrator, Russian Federation
http://www.i-teco.ru/en/

SALES REPRESENTATIVE
Managed sales of complex IT solutions for big national customers (banks, telco, government, etc.)
Service portfolio included products of global vendors, such as Dell, HP, NetApp, Microsoft, VMWare, and own Data Centre cloud services.
Generated sales leads. Conducted customer meetings, built rapport. Elicited business and solution requirements.
Collaborated with solution architects and engineers to prepare RFI, RFP answers, develop detailed solution proposals tailored to customers' needs.

PERSONAL DATA

Place of residence: Melbourne, VIC
Australian citizen

EXPERIENCE

OPTIVERA   2005- 2012
IT system integrator, Russian Federation
https://optivera.ru/

SALES REPRESENTATIVE
Managed sales of IT hardware and software, including Cisco, HP, IBM, Huawei, D-Link, Microsoft.
Developed business relationships with corporate and small business customers.
Conducted market research, liaised with customers to understand their needs and prepared tailored commercial offers.