

# JULIA FETISOVA

SOFTWARE ENGINEER

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## SKILLS

HTML  
CSS  
Bootstrap  
FIGMA  
JavaScript  
jQuery  
REACT  
NODE JS  
ExpressJS  
SQLite/PostgreSQL  
Git/GitHub  
Python  
Jest Unit Testing

## EDUCATION

Ural Institute of Economics,  
Management and Law  
2000-2006

Bachelor's degree.  
Specialization: Information  
Technology in Economics

## COURSES AND TRAININGS

- Code Like a Girl Web Development course
- INCO Academy INCODE Full Stack Web Development Course
- The Web Developer Bootcamp, Udemy
- Introduction to Programming using Python, Coursera
- Python Bootcamp From Zero to Hero, Udemy
- Crowdsourced testing Platform: uTest Academy

## PERSONAL DATA

Place of residence: Melbourne, VIC  
Australian citizen

## PROFILE

- I am a self-taught, as well as bootcamp graduated, **full-stack** developer, eager to keep on learning at the very beginning of my career-change journey. I love organization and structure and therefore put a high emphasis for creating and building clean, modern and beautiful websites.
- 12+ years of experience in IT Sales helped me to develop facilitation skills, knowledge of business structure and ability to understand business domain, conduct value discovery and understand use cases relevant for various situations.
- Hope perseverance in learning coding skills will help to succeed in the new exciting career path.

## EXPERIENCE

### CAREER CHANGING PROCESS IN IT

2018 - Present

#### SOFTWARE ENGINEER/WEB DEV

While upskilling in software development, front end development, agile methodology:

Finished INCO Academy's INCODE Web Development Bootcamp (May'21-Aug'21).

Finished "Code Like a Girl" Web development course (Oct'20-Jan'21).

Completed online coding courses on Python, JavaScript developed by Udemy, Coursera, Codecademy, YouTube.

Practise coding at online platforms: Freecodecamp.org, Check.io, Frontend Mentor, HackerRank etc.

Actively engaged as software tester in projects at Crowdsourced testing platforms: Utest, Testbirds, Testio.

Networking. Attend Meetups on software related topics, such as She loves data, Musescode.js, Django Girls, Women who code, LevelUp, etc.

### I-TECO

2012 - 2014

IT system integrator, Russian Federation

<http://www.i-teco.ru/en/>

#### SALES REPRESENTATIVE

Managed sales of complex IT solutions for big national customers (banks, telco, government, etc.)

Service portfolio included products of global vendors, such as Dell, HP, NetApp, Microsoft, VMware, and own Data Centre cloud services.

Generated sales leads. Conducted customer meetings, built rapport. Elicited business and solution requirements.

Collaborated with solution architects and engineers to prepare RFI, RFP answers, develop detailed solution proposals tailored to customers' needs.