



Welcome to the **SaaS Lab Program**

Session 9

Azure Marketplace

This event will be recorded. Your name or other information may end up in the recording. If you do not wish to be recorded, please drop out of this session.

The event will start shortly

A large digital timer displaying "60:00" in white, bold, sans-serif font. The timer is set within a circular frame with tick marks, resembling a clock face, all on a black background.

60:00

Hello, meet
your session
presenter



Miguel Arcilla

Cloud Solutions Architect

APAC Azure Marketplace Champ



miguel.arcilla@microsoft.com



/miguelarcilla



Bringing your IP to the Azure Marketplace





The way we all
do business is
changing...

FORRESTER®

67%

of business buyers would prefer to gather their own information online and not interact with a sales rep

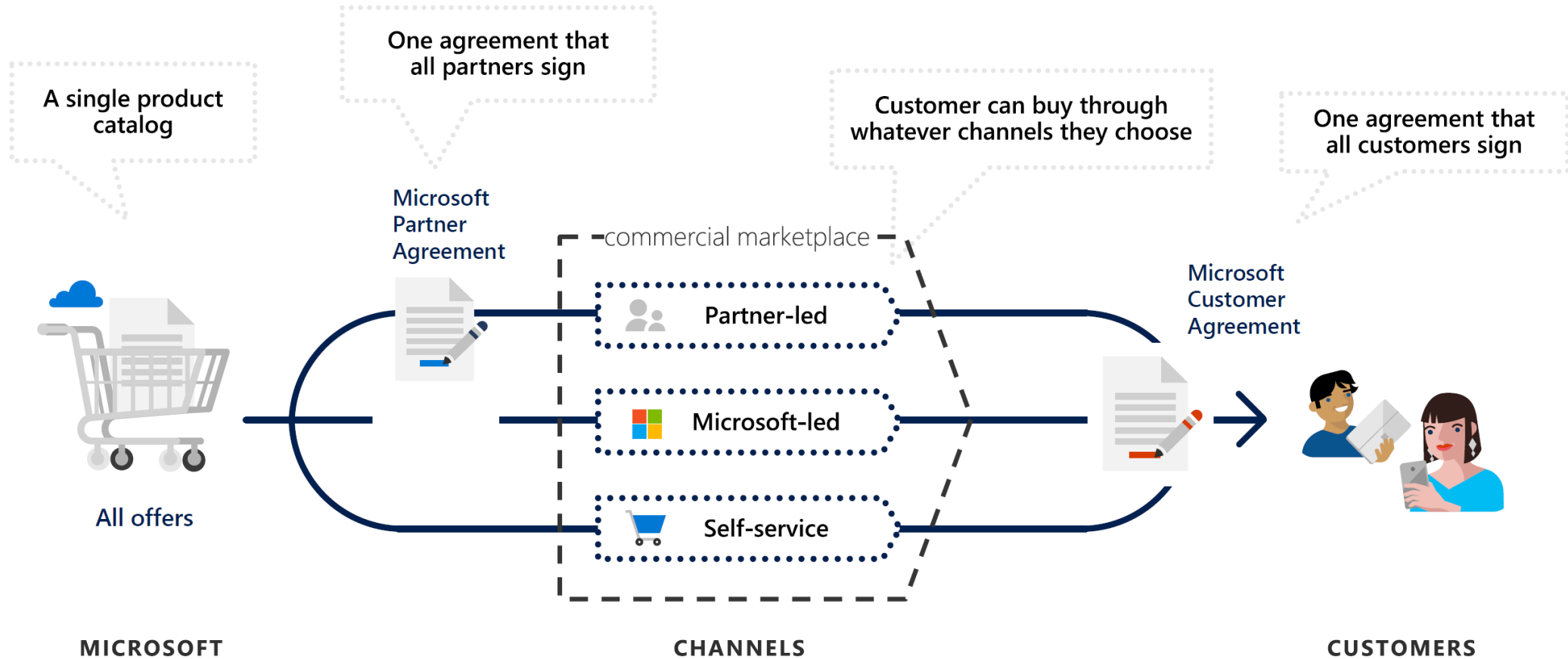


Due to the world's changing environment,
IT purchase influencers are increasing
usage of online marketplaces by **26%**
preceded by cloud service providers by **36%**

*Sources: Forrester, May 2019 Quantum Metric, March 2020
Forrester, July 2020*

Microsoft Customer and Partner Agreements

Simplifying Microsoft's commercial relationships to boost Digital Transformation



Microsoft's trusted cloud plus innovative solutions certified for compatibility

Flexible engagement and discovery channels to meet purchasing preferences

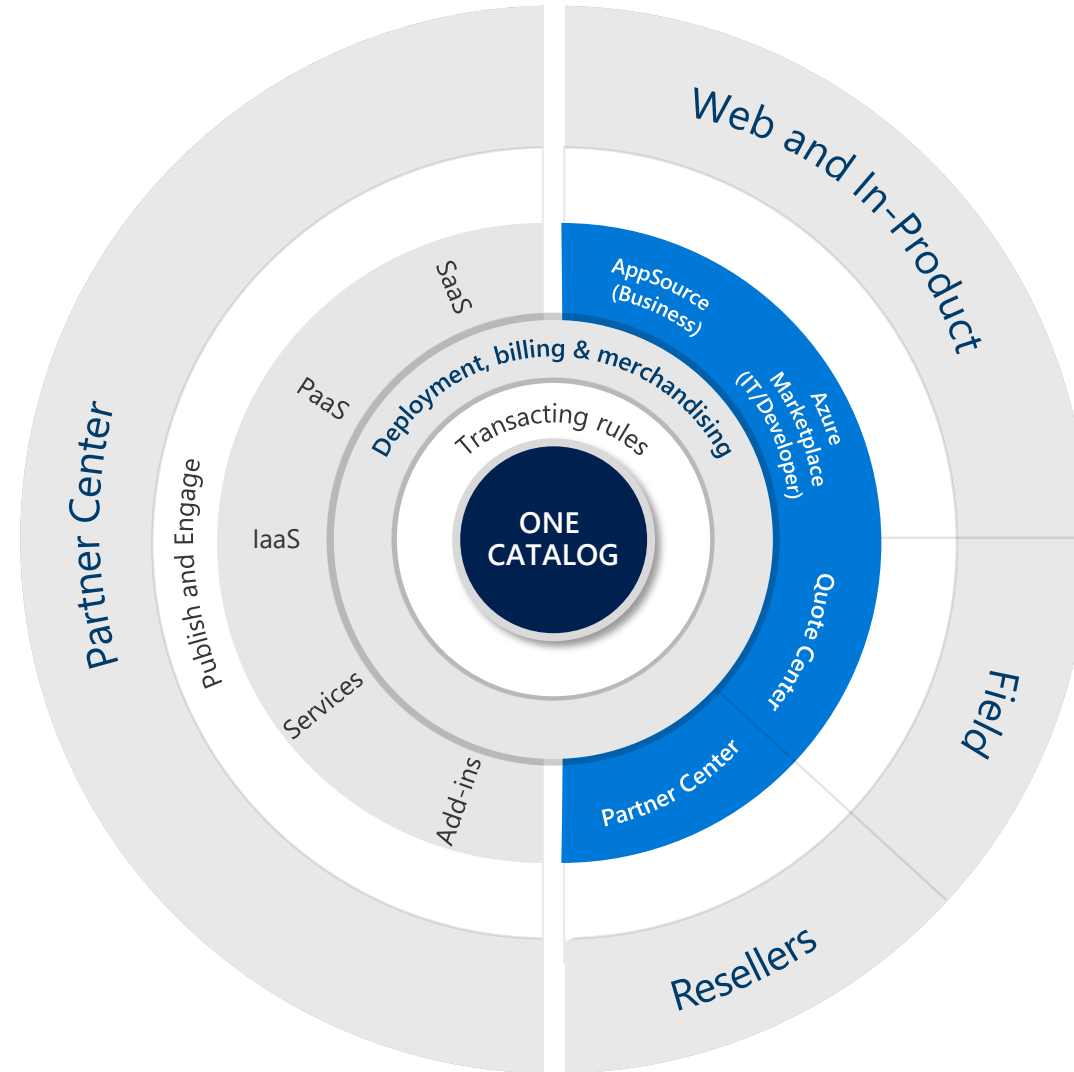
A single procurement agreement with consolidated billing and subscription management

Microsoft Commercial Marketplace

PUBLISHERS

Benefits

- Expand your reach
- Extend to new channels
- Accelerate your business with GTM benefits and rewards

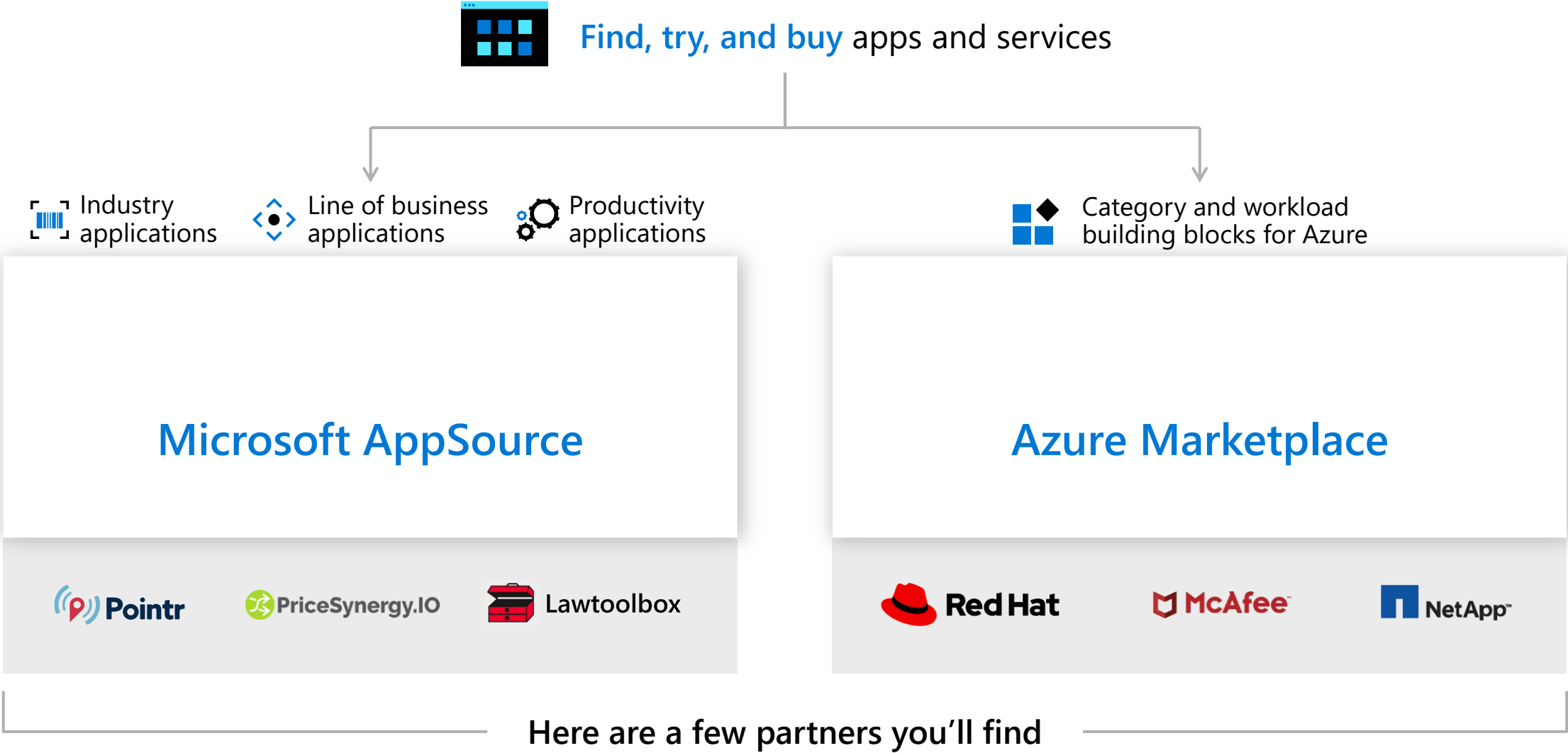


BUYERS

Benefits

- Rapid solution discovery
- Immediate deployment
- Consolidated billing

Microsoft AppSource and Azure Marketplace is the connecting engine to thousands of vendors



Apps in key categories and industries

AI/Analytics



Data



IoT



Migration



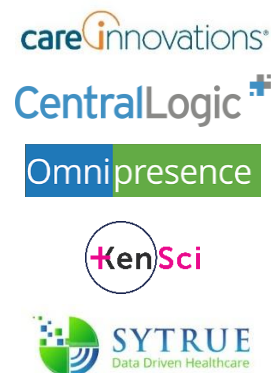
Security



Finance



Healthcare



HR & Legal




Productivity



Retail





Find, Try, and Buy apps and services in **Microsoft AppSource and Azure Marketplace**



Find and Try Confidently

Self-service discovery provides on-demand access across **11K+** vendors

Range of solutions gives you options across **27K+** apps

Consulting Services offers **7K+** services or project experts



Buy and Deploy Seamlessly

Flexible deployment models gives a variety of pricing options

Consolidated billing shows purchases with Azure services in one bill

Cost management offers controls to define and manage budgets



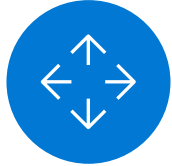
Be Agile and Scale Quickly

Bring your own Software license offers faster deployment with provisioning

Standard contracts streamline the legal procurement cycle

Private Azure Marketplace pre-approves apps to purchase company wide

Take business to the next level with marketplace



Expand reach



Reach billions of Microsoft cloud customers



Gain exposure via online marketplaces with over 3M unique impressions a month



Sell to over 140 geographies



Extend to new channels



Activate over tens of thousands of global reseller partners



Add product to the Microsoft pricelist



Simplify customer purchasing and billing



Accelerate business



Engage with Microsoft's global sales teams in joint selling and lead generation

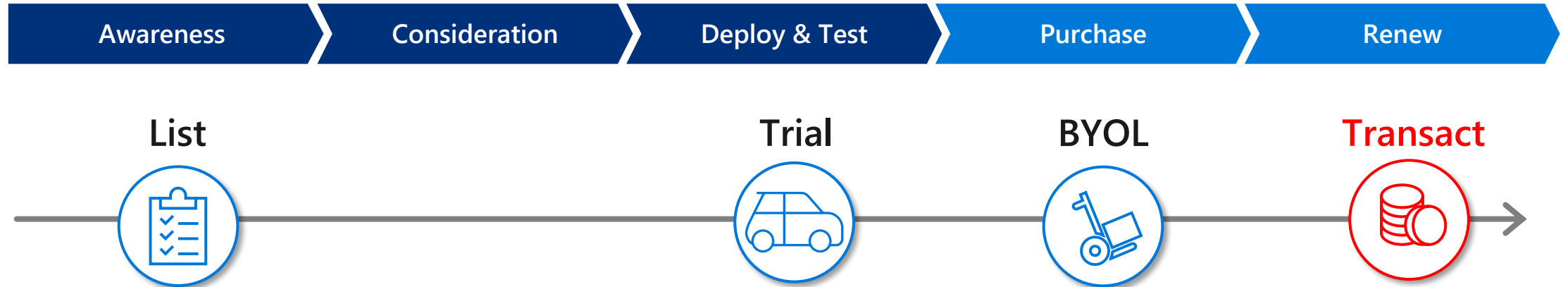


Shorten customer deployment cycles



Earn GTM benefits & rewards

The partner Marketplace journey



- 33% of users start with a general web search before arriving to the commercial marketplace
- 27% of in-marketplace searches are filtered for offers with a trial

Contact Me
lead generation for all
commercial marketplace
solutions

Free Trial
demonstrate
your solution's
capabilities and
convert your
customers faster

BYOL
for customers
to quickly
deploy your
offer

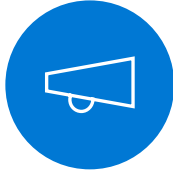
Get It Now
for customers to
buy and deploy
your offer: unlock a
whole new realm of
benefits

Pre-requisites to building your offer



Go To Market Strategy

- Pricing and monetization
- Target audience
- Sales model



Marketing Assets

- Naming, branding, and messaging
- Offer description and value prop
- Documents and videos



Product Assets

- URL and webhook for provisioning
- Technical package for deployment
- CRM integration for lead routing



Publisher Account







- Work account (Azure Active Directory)
- Microsoft Partner Network ID
- Tax and payout information

Microsoft commercial marketplace product types

	Virtual Machine	Azure Apps (Multi-VM)	Container Image	IOT Edge Module	Managed Services	Consulting Services	SaaS App	Office 365 Add-in	Dynamics 365 Add-in	PowerApps
List (Contact)						✓	✓	✓	✓	✓
List (Trial)							✓	✓	✓	✓
Free		✓	✓	✓			✓			
BYOL	✓	✓	✓	✓	✓					
Transact	✓	✓	Coming Soon				✓	Coming Soon		

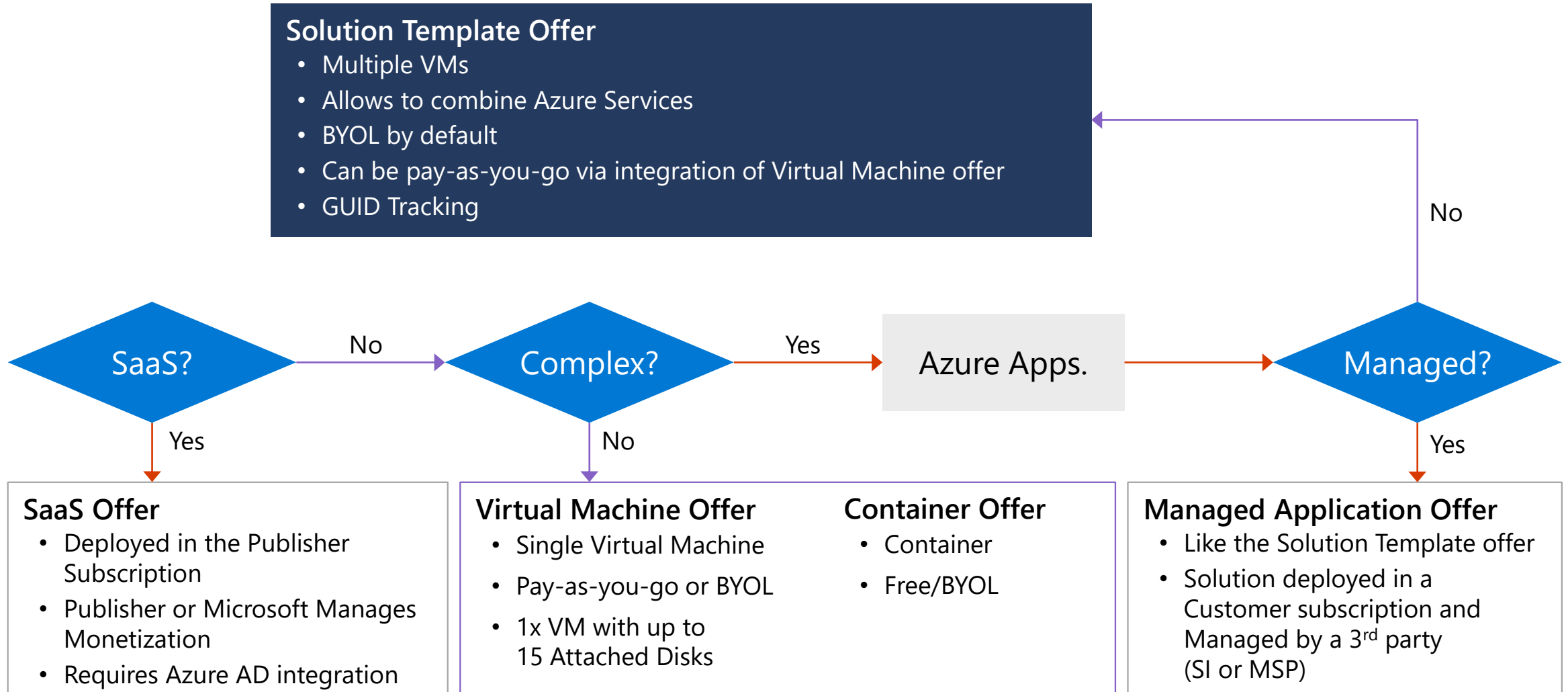
✓ Azure Marketplace ✓ AppSource ✓ Both

Transactable Offerings

		Virtual Machines 	Azure Apps 	SaaS Apps 
	Duration	Monthly	Monthly	Monthly or Annual
	Pricing	Consumption per core/per hour	Leverage VM pricing Managed Apps only: Flat rate	Flat-rate Per-user Consumption-based
	Trials (optional)	1-month or 3-months	Leverages VM pricing	ISV led: Variable Sell through Microsoft: 1-month

*Publisher payout follows customer billing cycle

Determine your Transactable Offer

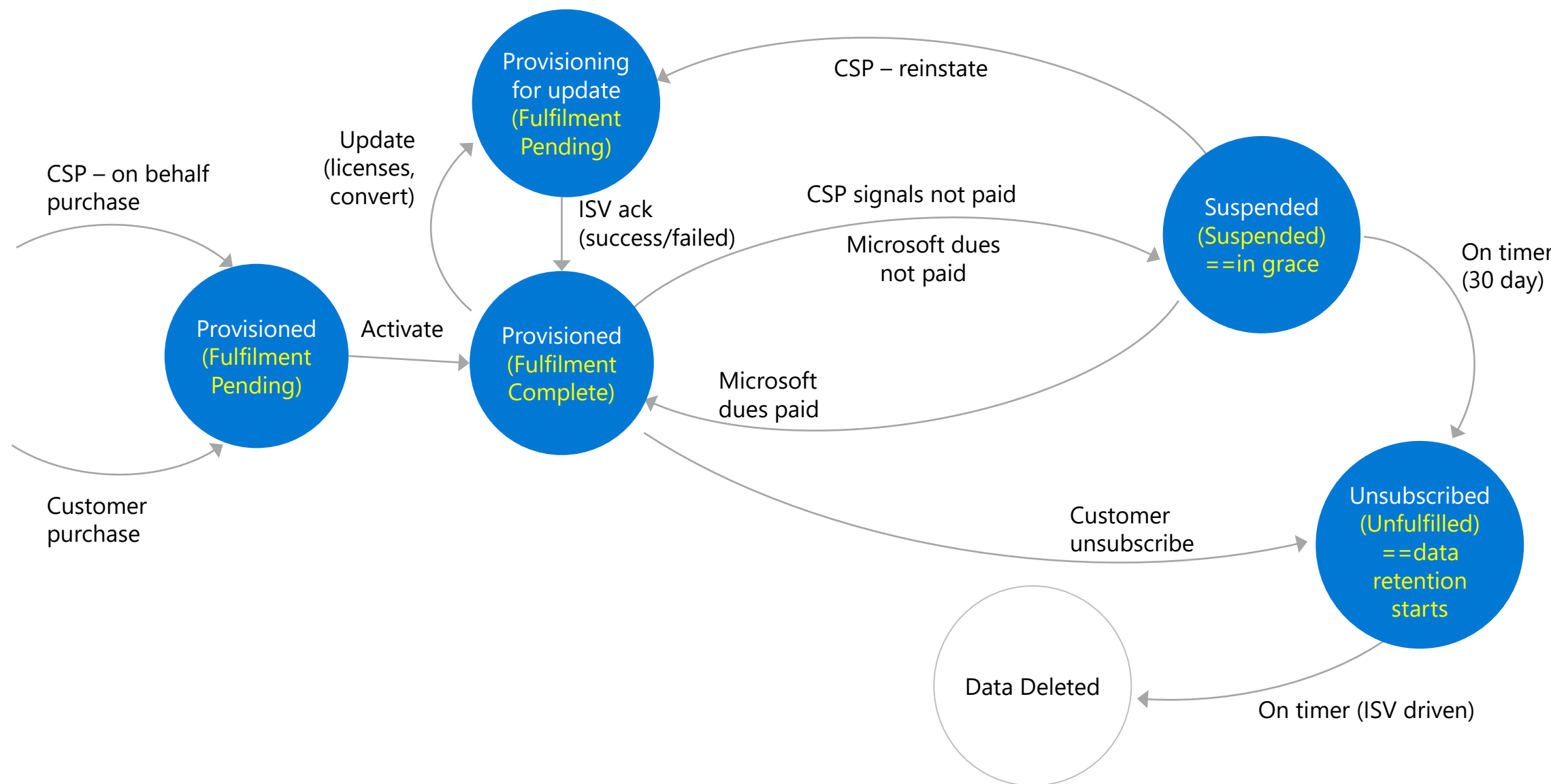




SaaS Applications



Lifecycle of an AMP SaaS Subscription



SaaS Subscription's States

State	Description
Provisioning	Provisioning of the SaaS Subscription
Provisioned	This is the steady state of a provisioned service
Provisioning for Update	Provisioning of the SaaS Subscription Update (Up a plan, Down a Plan). Two calls: <ul style="list-style-type: none">• Microsoft initiates the call• ISV initiates the call
Suspended	This state is used to indicate that a customer's due payment has not been received
Unsubscribed	This state is used to indicate that a customer request the subscription to be suspended or that the account has been unsubscribed because they have not payed their dues
Data Deleted	Customer data is deleted after a data retention time has expired

SaaS offer Pricing Options: Per Month/Year

Pricing Option	Description	Example Plans for an Offer
Flat Rate – Monthly	Monthly Flat Rate, Multiple Plans Allowed	<ul style="list-style-type: none">• Plan 1 – Basic \$6/month• Plan 2 – Premium \$10/month
Flat Rate – Yearly	Yearly Flat Rate, Multiple Plans Allowed	<ul style="list-style-type: none">• Plan 1 – Basic \$72/Year• Plan 2 – Premium \$1200/month
Seat Based (Monthly/Annual)	(NEW) Seat Base Billing, Multiple Plans Allowed. Can be Per Month or Per Year	<ul style="list-style-type: none">• Plan 1 – Basic \$6/month/Seat• Plan 2 – Premium \$1200/Year/Seat
Combination of Billing Terms	For a Single Plan, you can combine the billing Terms (Monthly, Annual)	<ul style="list-style-type: none">• Plan 1 – Basic:<ul style="list-style-type: none">– \$6/Month– \$50/Year (- \$22 discount)• Plan 2 – Premium:<ul style="list-style-type: none">– \$10/Month– \$1000/Year (- \$200 discount)

SaaS offer Pricing Options: Volume Licensing and Limits

Seat Base Billing, multiple SKU (Plans) Allowed. Can be Per Month or Per Year

Pricing Option	Description	Example Plans for an Offer
Without Upper Limit	Per seat pricing without any upper limits. Per Seat pricing remains the same independently of how many seats are purchased.	<ul style="list-style-type: none">Plan 1 – Basic \$6/month/SeatPlan 2 – Premium \$1200/month/Seat
Same Upper Limit	Per seat pricing with the same upper limits. Per Seat pricing remains the same independently of the seats purchased.	<ul style="list-style-type: none">Plan 1 – Max1000 Plan – MAX 1000 Seats \$6/month/Seat
Discount based on Seat Volume	Tiered Per seat pricing. Pricing changes based on number of the seats purchased.	<ul style="list-style-type: none">Plan 1 – 0-100 Seats \$10/month/SeatPlan 2 – 101-200 Seats \$8/month/SeatPlan 3 – 201-300 Seats \$6/month/Seat

NOTE: Limitation – The Plan Conversion in the Discount Based on Seat Volume is not supported.

SaaS offer Pricing Options: Metered

Pricing Option	Description	Example Plans for an Offer
Variable	Consumption based on variable usage.	<ul style="list-style-type: none"> Plan A – Number of Transactions \$0.12/transaction
Fix + Variable	Consumption based on a fix amount, plus variable usage.	<ul style="list-style-type: none"> Plan B – Basic \$25/Month (2000 transactions included) + \$0.10/transaction
Multi-Dimension	Consumption based on multiple dimensions. Up to 10 dimensions allowed.	<ul style="list-style-type: none"> Plan C – Basic (Picture Send/Picture Received/ Bandwidth(Mb)) <ul style="list-style-type: none"> – D1 – Picture Send \$0.10/unit – D2 – Picture Received \$0.12/unit – D3 – Per Megabit Send \$0.25/unit
Multi-Dimension Fix + Variable	Combination of a fixed price and multi-dimension based consumption	<ul style="list-style-type: none"> Plan D – Basic \$10/Month (1000 Pictures Send/Received and 100 Megabits) + Picture Send/Picture Received/ Bandwidth(Mb) <ul style="list-style-type: none"> – D1 – Picture Send \$0.10/unit – D2 – Picture Received \$0.12/unit – D3 – Per Megabit Send \$0.25/unit

SaaS Offer Technical Requirements (Sell Through MS)

- Preview Information
- Landing Page URL
- Integrate with Azure AD
- Register SaaS App. with Azure AD
- SaaS App. integrates with Marketplace Billing API

The screenshot shows the Microsoft Partner Center interface for configuring a SaaS offer. The left sidebar contains navigation links: MicrosoftDemo, MPN, REFERRALS, COMMERCIAL MARKETPLACE, Overview, and Analyze. The main content area is titled 'Technical configuration' and includes a 'Status: Incomplete' indicator. A warning message states: 'Your offer is currently set to be billed through Microsoft. This requires integration with Azure Active Directory and SaaS fulfillment APIs to function correctly. If you don't want to provide these details, you can change this setting in Offer Setup.' Below this, there are four required fields: 'Landing page URL', 'Connection webhook', 'Azure Active Directory tenant ID', and 'Azure Active Directory application ID'. Each field has a placeholder text and a 'Save' button at the bottom.

Microsoft | Partner Center

Software as a Service

Offer overview
Offer setup
Properties
Offer listing
Preview
Technical configuration
Plan overview
Offer ID: dfg

Technical configuration Save Publish

Status: Incomplete

Provide details from the development of your service required for successful integration with Microsoft. [Learn more](#)

⚠ Your offer is currently set to be billed through Microsoft. This requires integration with Azure Active Directory and SaaS fulfillment APIs to function correctly. If you don't want to provide these details, you can change this setting in [Offer Setup](#).
[Learn more about integrating with the fulfillment APIs here.](#)

Landing page URL * ⓘ
For example, <https://contoso.com>

Connection webhook * ⓘ
For example, <https://prod-1.westus.l>

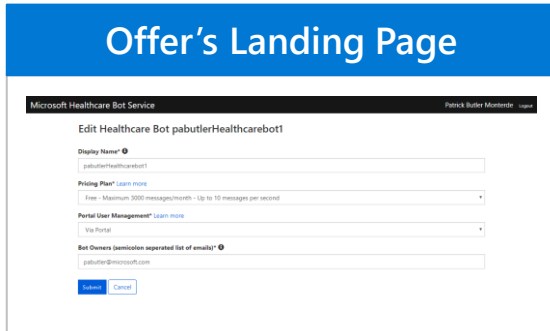
Azure Active Directory tenant ID * ⓘ
For example, 50c464d3-4930-494c-5

Azure Active Directory application ID * ⓘ
For example, 50c464d3-4930-494c-5

Save

SaaS Offer Requirements: Partner's Registration Service

Offer's Landing Page

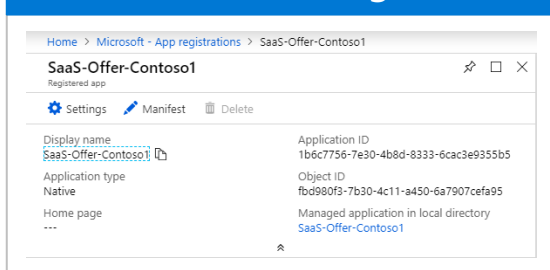


The screenshot shows the 'Edit Healthcare Bot' interface in the Microsoft Azure portal. The bot name is 'pabutterHealthcarebot1'. The 'Display Name' field is empty. The 'Pricing Plan' is set to 'Free - Maximum 3000 messages/month - up to 10 messages per second'. The 'Portal User Management' is set to 'Via Portal'. The 'Bot Owners' field contains 'pabutter@microsoft.com'. There are 'Save' and 'Cancel' buttons at the bottom.

Offer's Landing Page

Landing Page to send customers to register for the service and complete the service configuration

Offer's Azure AD Registration

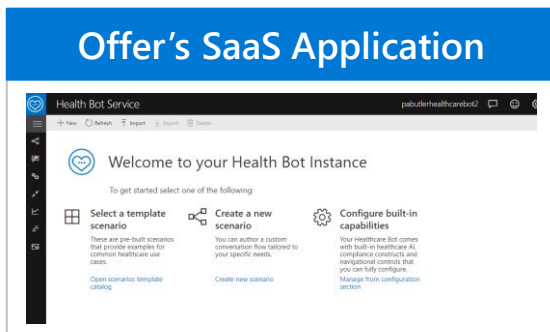


The screenshot shows the 'App registrations' page in the Azure portal. The selected app is 'SaaS-Offer-Contoso1'. The 'Display name' is 'SaaS-Offer-Contoso1'. The 'Application ID' is '1b6c7756-7e30-4b8d-8333-6cac3e9355b5'. The 'Object ID' is 'fbd980f3-7b30-4c11-a450-6a7907cefa95'. The 'Application type' is 'Native'. The 'Home page' is empty. The 'Managed application in local directory' is 'SaaS-Offer-Contoso1'.

Azure AD Registration (Azure Portal)

The SaaS offer needs to be registered with Azure AD in advance to authenticate against the Marketplace billing API. Use the [Azure AD TenantID + AppID](#) to Generate the JWT token to Authenticate the SaaS App when calling the Billing API

Offer's SaaS Application

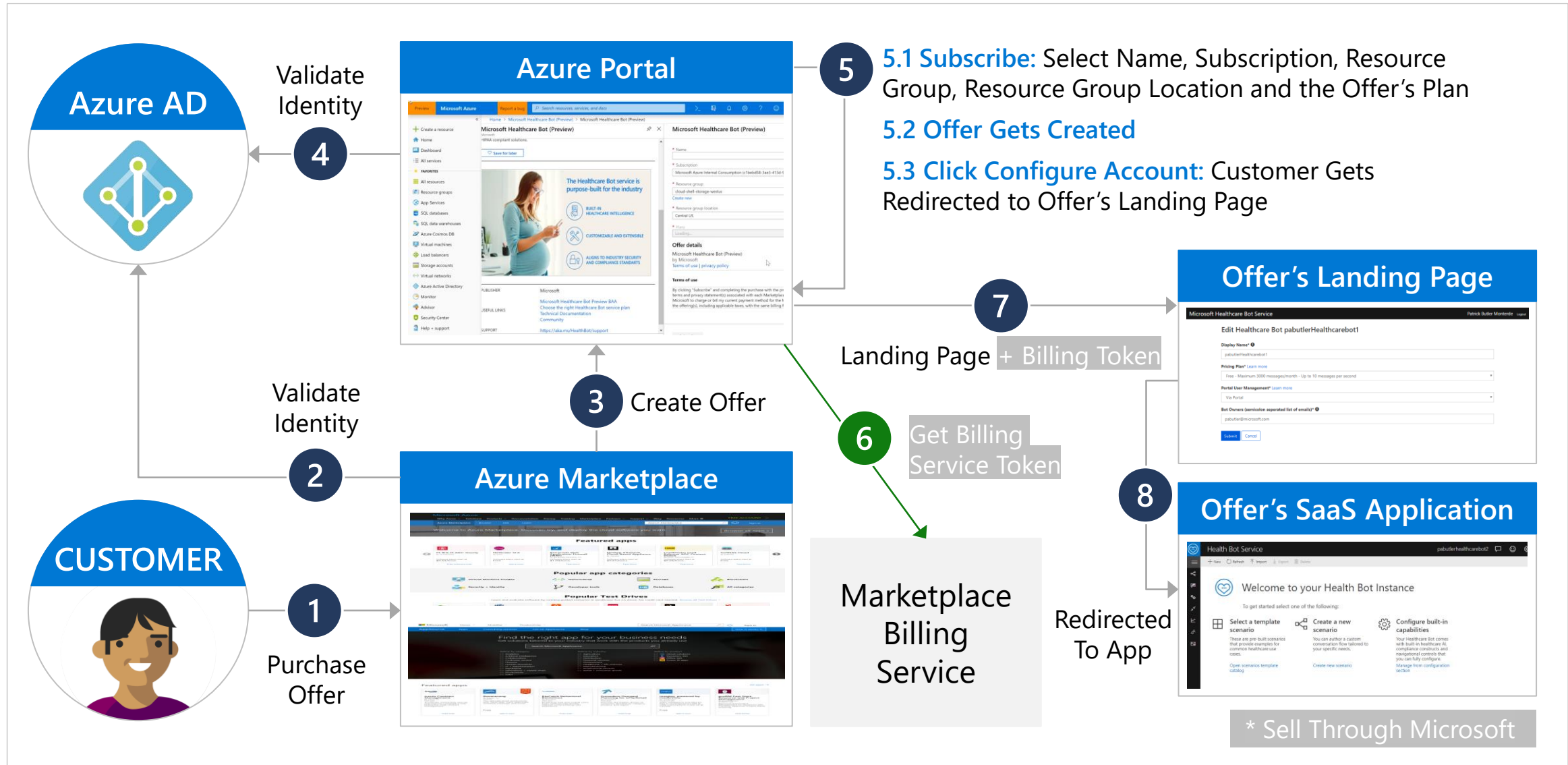


The screenshot shows the 'Health Bot Service' application interface. It displays a 'Welcome to your Health Bot Instance' message. Below the message, there are three options: 'Select a template scenario', 'Create a new scenario', and 'Configure built-in capabilities'. Each option has a brief description and a link to the relevant page.

Implement the Marketplace Billing API & a Webhook

Implement the Marketplace Billing API Calls and a Webhook service to respond to Marketplace Notification (Actions to Notify the SaaS Offer. Need to Provide a Webhook endpoint

End Customer SaaS Offer Purchase Experience Billing



SaaS Billing API Operations

Operation	Description
Resolve Subscription	POST Action to Resolve endpoint allows users to resolve a token to a persistent Resource ID
Activate Subscription	POST action on ACTIVATE the billing for the Submitted SaaS Subscription with the Plan
Convert/Change Plan Endpoint	The change endpoint allows the user to convert their currently subscribed plan to a new plan
Delete Subscription	The Delete action on the subscribe endpoint allows a user to delete a subscription with a given ID
Get Operation Status	This endpoint allows user to track the status of a triggered async operation (Subscribe/Unsubscribe/Convert/Change plan)
Get Subscription	The Get action on subscribe endpoint allows a user to retrieve a subscription with a given resource identifier
Get Subscriptions	The Get action on subscriptions endpoint allows a user to retrieve all subscriptions for all the offers from the ISV

Implementing the Offer's Webhook

Webhook Payload from Partner Center to the Offer's defined Webhook

```
{
  "id": "<this is a GUID operation id, you can call operations API with this to get status>",
  "activityId": "<this is a Guid correlation id>",
  "subscriptionId": "<Guid to uniquely identify this resource>",
  "publisherId": "<this is the publisher's name>",
  "offerId": "<this is the offer name>",
  "planId": "<this is the plan id>",
  "quantity": "<the number of seats, will be null if not per-seat saas offer>",
  "timeStamp": "2019-04-15T20:17:31.7350641Z",
  "action": "Unsubscribe",
  "status": "NotStarted"
}
```

<https://docs.microsoft.com/en-us/azure/marketplace/partner-center-portal/pc-saas-fulfillment-api-v2#implementing-a-webhook-on-the-saas-service>



SaaS Applications Demo

Partner: Miguel's Company





Virtual Machines



Creating the VM Technical Assets

Building the VM Image

Build the VM Image that will be used as a base for the Offer. You can use an MS Stock image or build your own custom image

Open Ports

Define the Open Ports you want to have in the Offer

(Optional) Data Disk Images

For each VM, you can attach up to fifteen (15) Data disks

Disk Version ⓘ

VM image

Disk Version *

OS VHD URL *

Enter the SAS URL for your VHD ⓘ

Data disk

Data disk VHD URL *

Provide the data disk VHD URL here

Data disk Number *

Data disk 0 ▼

⊕

New data disk



Virtual Machines Demo

Partner: Miguel's Company

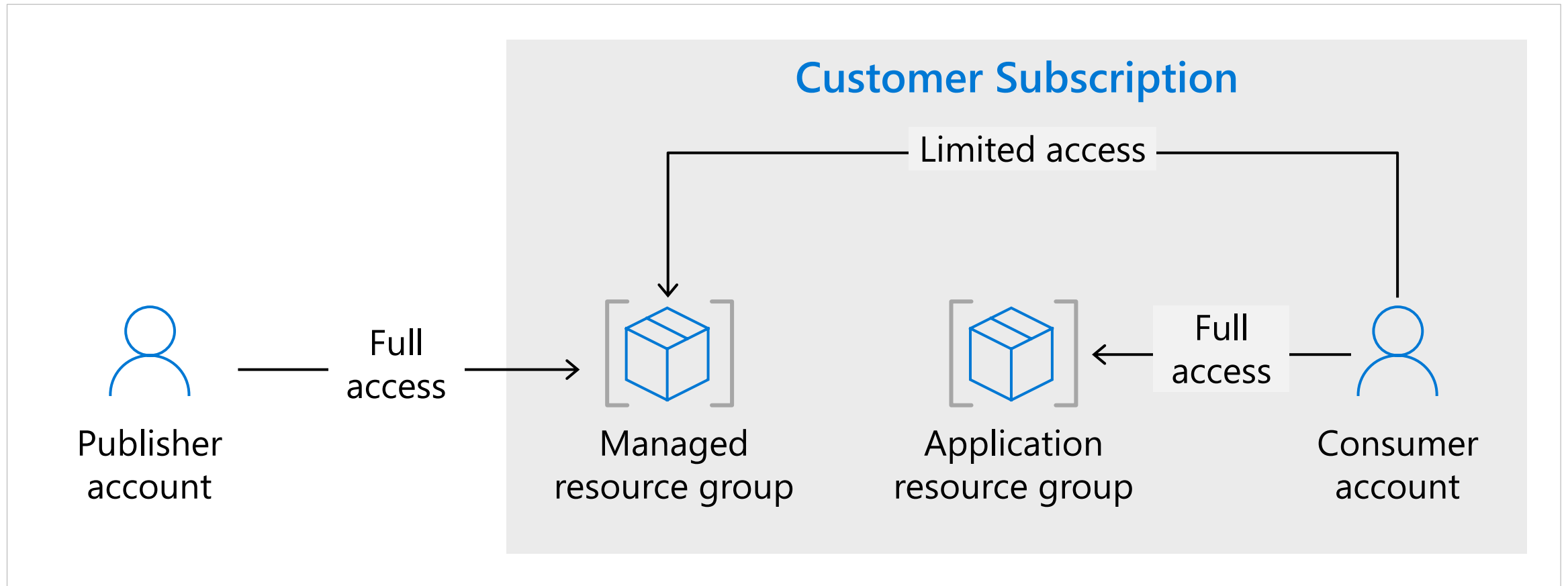




Managed Applications



Azure Apps – Managed Application Architecture



<https://docs.microsoft.com/en-us/azure/managed-applications/overview>

Azure Apps - Solution Template Offer

User Interface (CreateUiDefinition)

This is where all the detail and information about the offer you need from the customer is defined

Deployment Template (Azure Resource Manager Template)

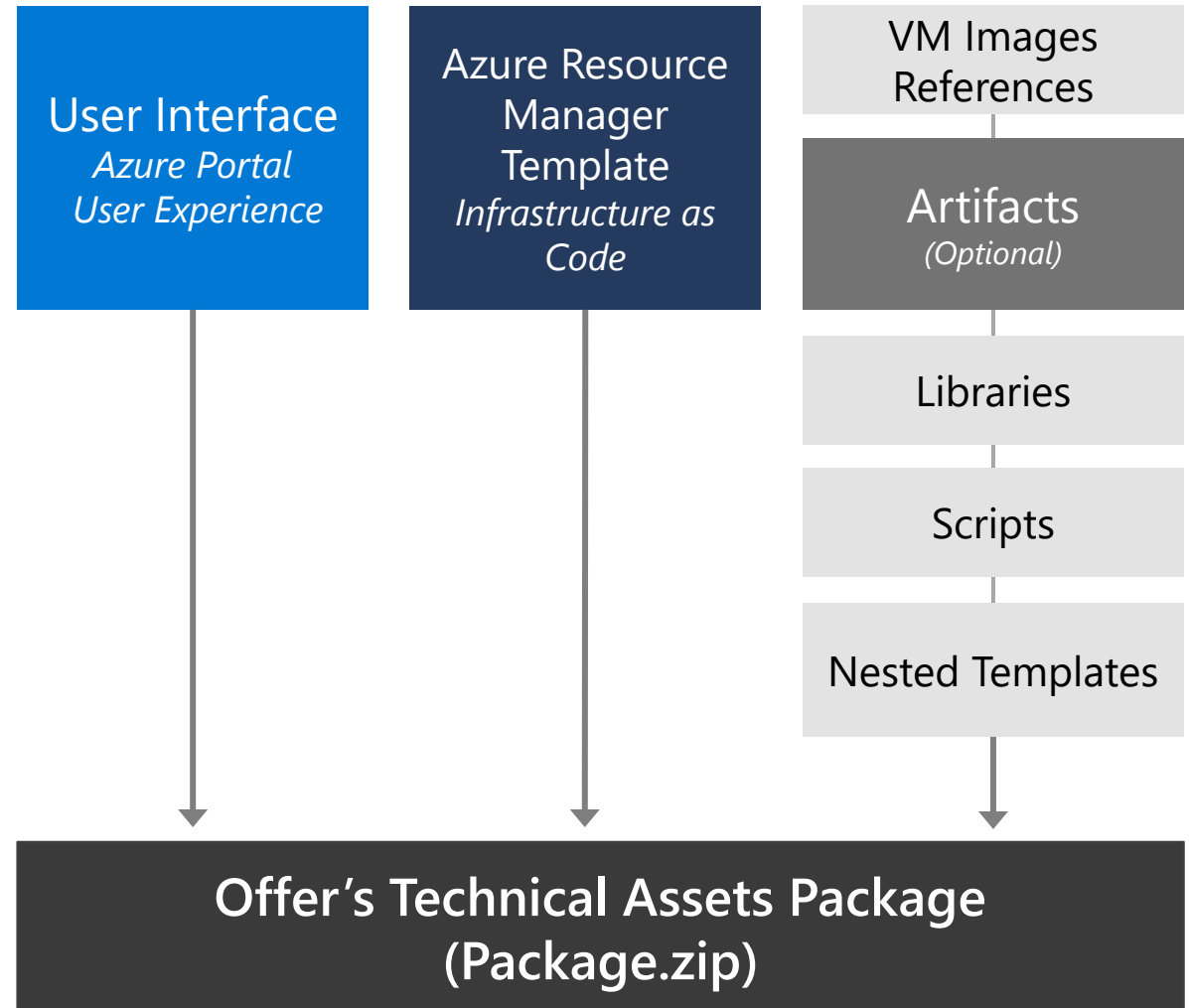
This is where we define the Azure Infrastructure that will support the Offer

(Optional) Artifacts

The offer may have a need to include configuration scripts, libraries and runtimes

(Optional) Artifacts – VM Images

Custom VM images can be build using the VM Offer and then utilize in Azure App templates (solution templates and managed applications)



Building the Offer's package



Minimum Requirements:

- mainTemplate.json
- createUiDefinition.json



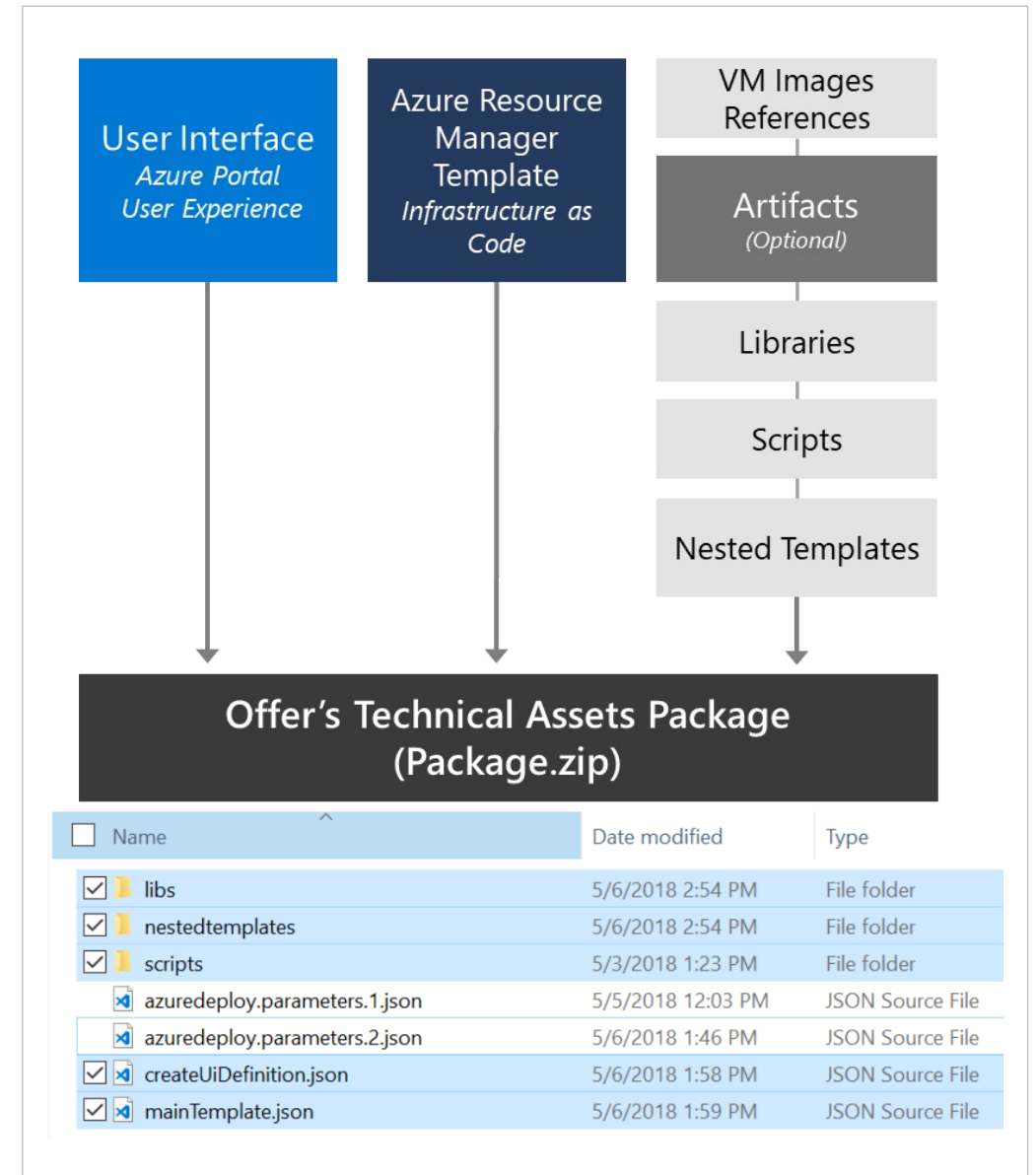
Other Artifacts:

- Installation and Configuration Scripts
- Libraries, middle tier code needed
- Mitigation of Resource Manager Template complexity by using Nested Templates



What not to include:

- Parameter Files
- Passwords & SSH Keys
- SSL Certificates
- Casing on the File Names (case Sensitive)
- (Mac OSX) Zip File Artifacts



Building Azure Apps – Solution Templates with the Azure Resource Manager (ARM)



Azure Marketplace supports most of the 200+ Azure Services

Azure QuickStart Templates provide more than
600+ examples that you can use as a base
to build your Offer

<https://github.com/Azure/azure-quickstart-templates>



Managed Applications Demo

Partner: Miguel's Company





References, Tools, Appendices



Sign Up

1

<https://aka.ms/joinmarketplace>

2

Join “commercial marketplace” program in Partner Center

The screenshot shows the Microsoft Partner Center dashboard. The left sidebar contains navigation links for Microsoft, CSP, MPN, and various Windows programs (Overview, Products, Attract, Engage, Monetize, Analyze). The main content area is titled 'Your programs' and lists several programs. The 'Commercial Marketplace' program is highlighted with a red box. Below it, other programs like 'Hardware', 'Microsoft Edge', 'Cortana', 'Minecraft', 'Ready for Windows', 'Microsoft Pay', 'Office 365 Bookings', 'Office Add-ins', 'Windows Bridges', 'Bot Framework', and 'Microsoft Collaborate' are listed. Each program entry includes a brief description and a 'Get Started' link.

Microsoft | Partner Center WORD default AMS account

Settings

Account

Account settings

Enterprise associations

Programs

Agreements

Dev devices

Xbox Live

Your programs

Programs you're registered for and are available to use.

Windows
registered on 9/14/2017
Windows developer agreements
1 accepted agreement

Windows Desktop Applications
registered on 5/2/2016
Windows Desktop Applications developer agreements
1 accepted agreement

Recommended programs for you

Commercial Marketplace
Develop innovative, ready to use cloud-based solutions for Microsoft Azure.
[Get Started](#)

Hardware
Register your company to certify and distribute drivers and devices, that are compatible with Windows.
[Get Started](#)

Other available programs

Microsoft Edge
Create experiences powered by Microsoft Edge and the latest web standards.
[Get Started](#)

Cortana
Integrate your apps and websites with the world's most personal and extensible digital assistant.
[Get Started](#)

Minecraft
Share and sell your creations within the Minecraft in-game Marketplace
[Get Started](#)

Ready for Windows
Issue a support statement in your website and get your solution(s) listed as part of this directory for IT Pros worldwide!
[Get Started](#)

Microsoft Pay
When you use Microsoft Pay, your customers can pay faster and easier by using the billing, contact, and shipping preferences stored with their Microsoft account. To get started, register with Microsoft and then use the [Payment Request API](#) in your Universal Windows Platform (UWP) app.
[Get Started](#)

Office 365 Bookings
Microsoft Bookings is an online and mobile app for small businesses who provide services to customers on an appointment basis. Enable customers to prepay for the bookings.
[Get Started](#)

Office Add-ins
Build apps or add-ins that support or enhance the familiar Office, SharePoint, and Office 365 experience.
[Get Started](#)

Windows Bridges
Wherever your code was born, you can bring it to the Universal Windows Platform and access unique Windows 10 features.
[Get Started](#)

Bot Framework
Build and connect intelligent bots to interact with your users naturally wherever they are — from your website or app to text/SMS, Skype, Slack, Facebook Messenger, Office 365 mail, Teams and other popular services.
[Get Started](#)

Microsoft Collaborate
Register to participate in Microsoft preview, pre-release, collaboration and co-engineering engagements for external partners and customers. This includes engagement definition, feedback exchange, binary and content sharing and collaboration work spaces.
[Get Started](#)

Azure Marketplace Offers and Assets

Offer Types	Marketing Assets	Lead Management	Legal Documents	Publishing SLA	Support Information	Technical Assets	Technical Requirements
Virtual Machines	Offer Images/Icons Offer Description Offer Category/SEO Offer Documentation (Videos and Docs.)	Define how do you want to manage the offer leads:	Privacy Policy Terms of Use	11.5 Days	Engineering Contacts Customer Support Support URLs	Virtual Hard Disk (VHD)	Virtual Machine VHD
Azure Apps (Solution Template)				2.5 days + 7-14 days MS Review (Manual Process)		ARM Template UI Definition File Resources (libraries, scripts, runtimes, etc...)	ARM Template UI Definition File
Azure Apps (Managed Apps)		ARM Template UI Definition File Security Principal to Manage the Offer					
Azure Apps (HDInsight)		ARM Template UI Definition File					
SaaS Apps		6.5 Days + (2-3 Weeks Billing API)		Free/Trial: None Transact: Billing API		Integration with Azure Active Directory	
Containers				6.5 Days		Container Azure Container Registry (ACR) Credentials	
IoT Edge Modules				6.5 Days		Container Azure Container Registry (ACR) Credentials	

Transact Listing Milestones

SaaS Listings

1. "Preview Creation" Stage listing in Partner Center
2. AAD SSO Integration with SaaS Application
3. Fulfillment API v2 Integration with SaaS Application
4. (Optional) Metering API Integration with SaaS Application
5. Live Test and Publish!

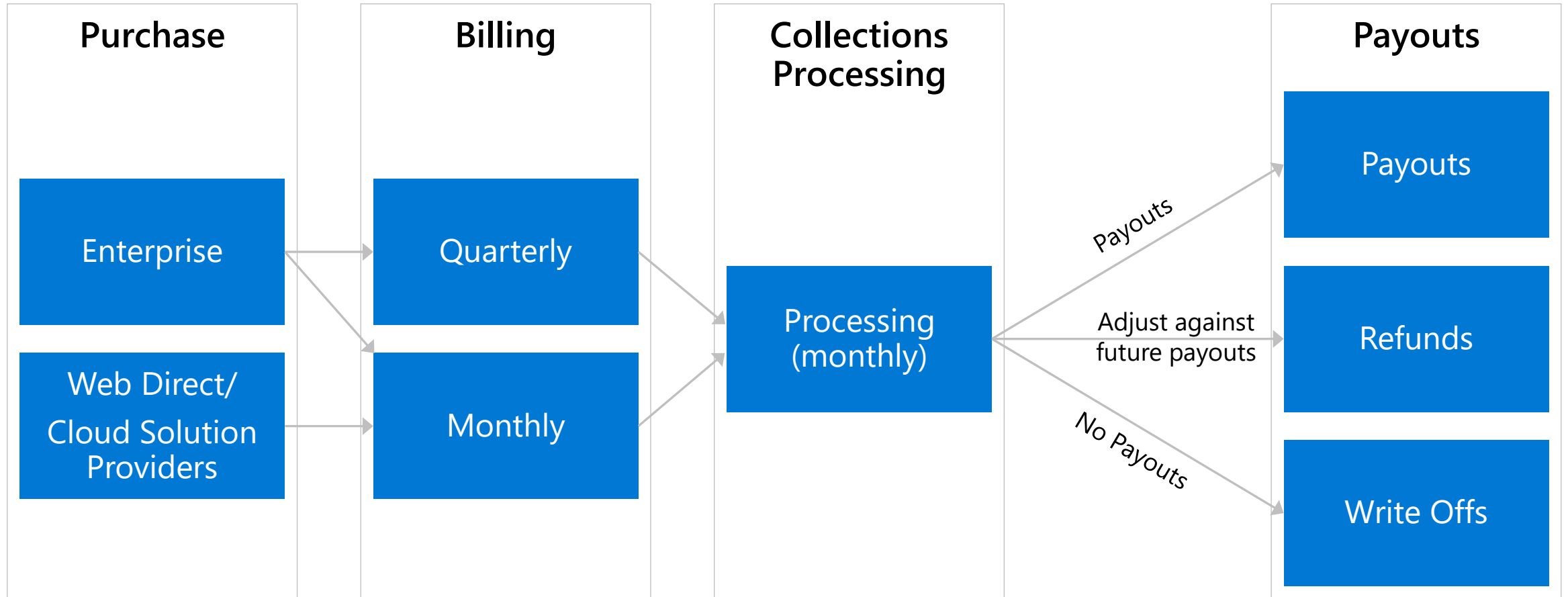
VM Listings

1. "Preview Creation" Stage listing in Partner Center
2. Finalize initial VHD file and versioning Workflow
3. Live Test and Publish!

Managed App Listings

1. "Preview Creation" Stage listing in Partner Center
2. Finalize initial Solution Template and versioning Workflow
3. (Optional) Metering API Integration with Solution Template
4. Live Test and Publish!

Payouts – What's involved



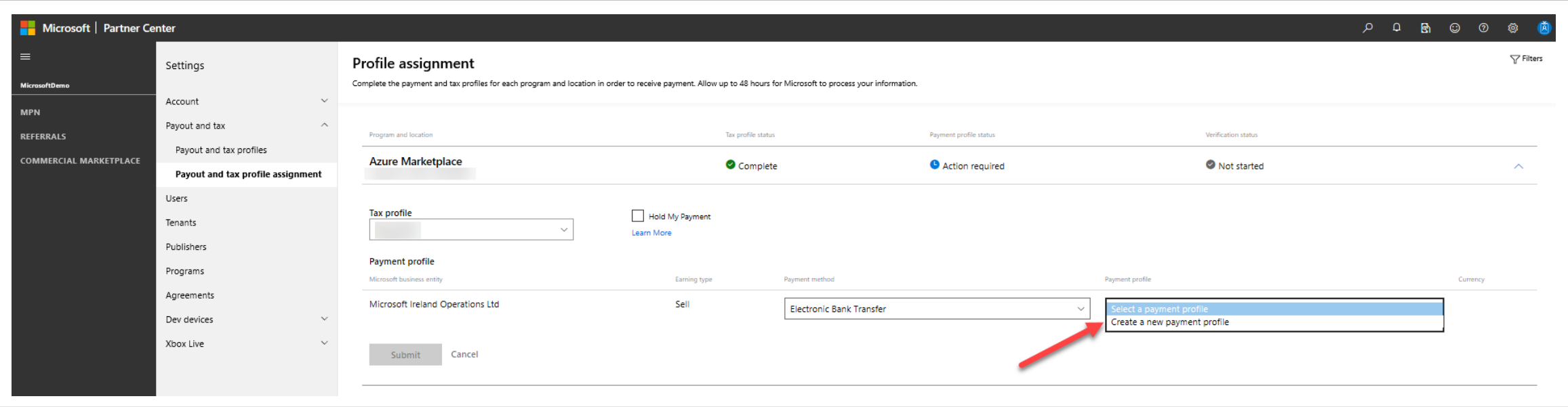
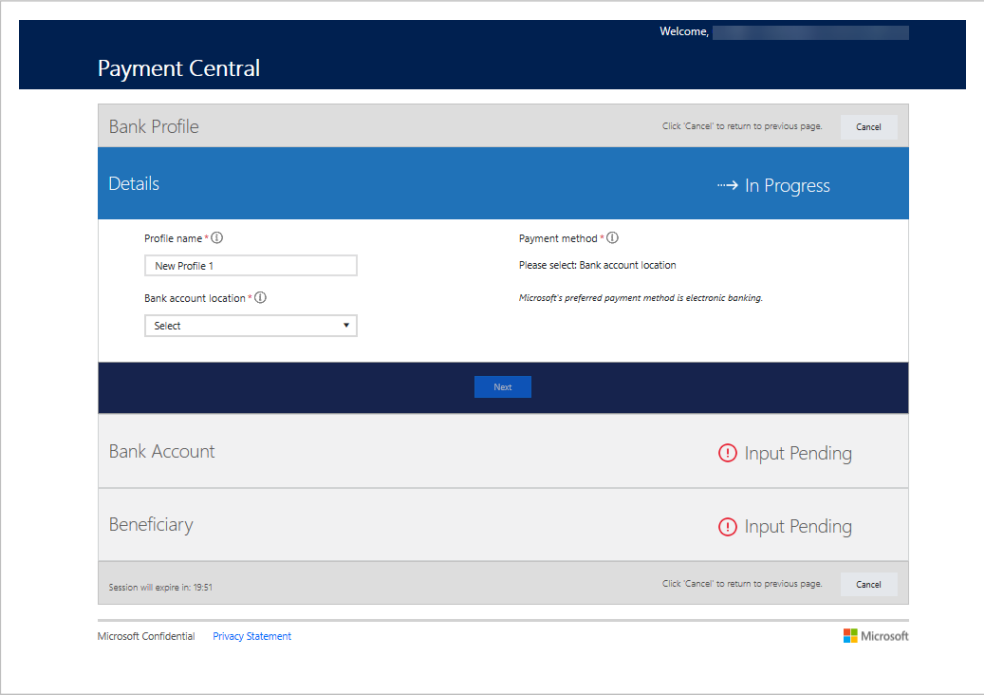
Payouts

Bank account

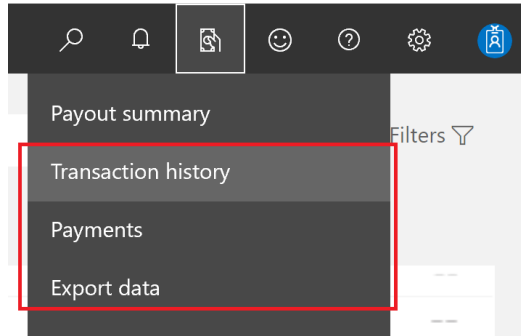
Wire transfer

Paypal supported in some geos

50 USD minimum

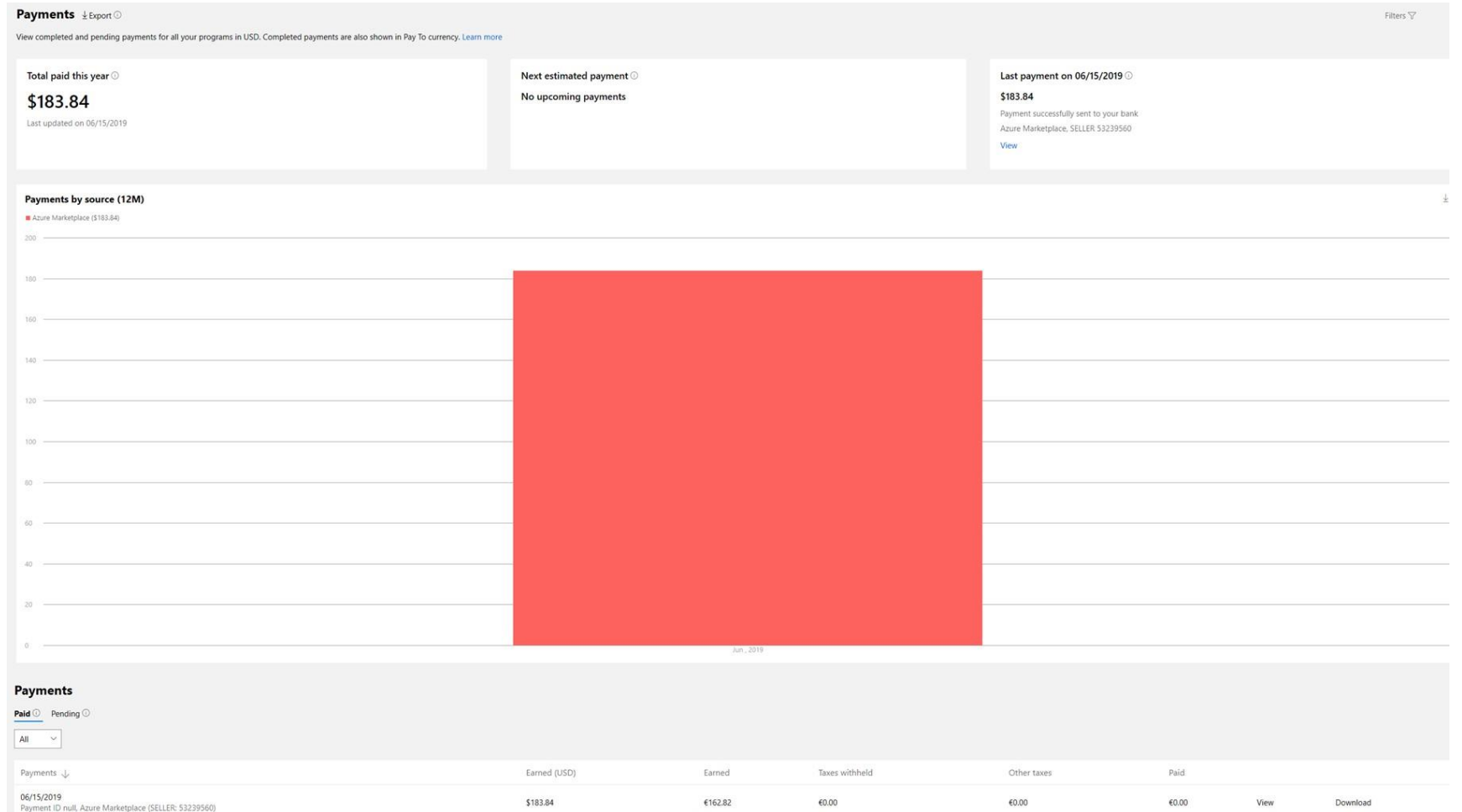


Payouts Reporting – Partner Center

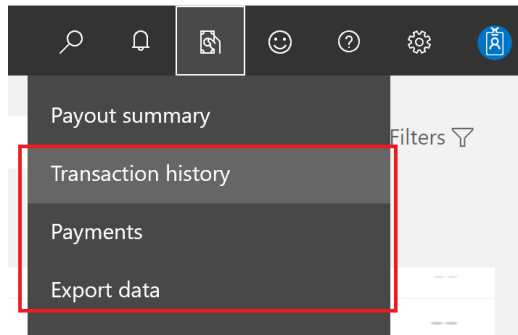


Payment Page – Features

- Aggregated view of completed/upcoming payments for all Seller/MPN IDs user is associated to
- Rich filter set and export capability with extensive data set for reconciliation
- Payment Insights – Next upcoming payment, status etc.



Payouts Reporting – Partner Center



Transaction History Page – Features

- Aggregated view of all Seller/MPN IDs user is associated to
- Transparency into earning, key transaction details and its payment status
- Rich filter set and export capability with extensive data set for reconciliation

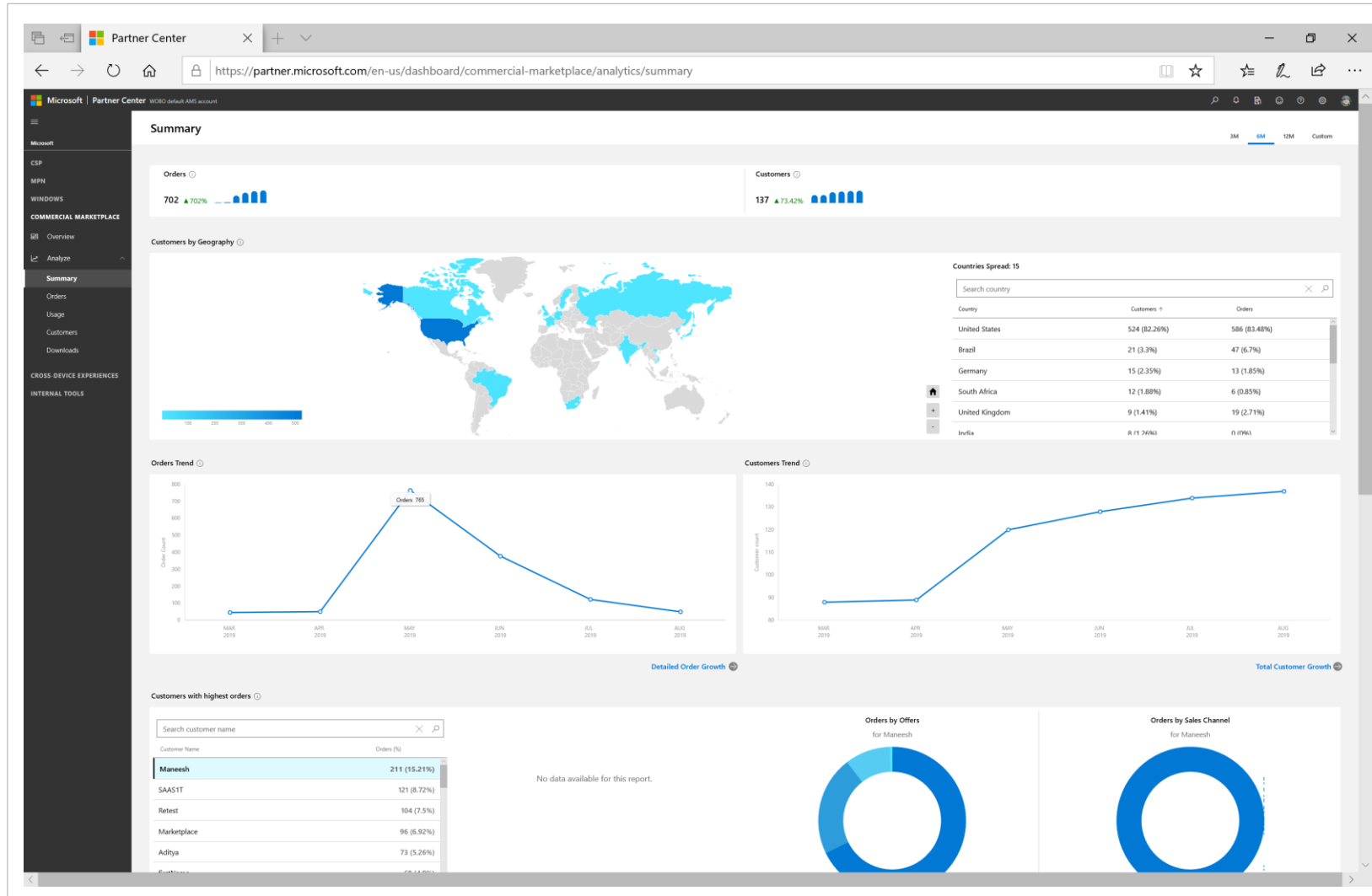
Transaction history Export

3M6M12M36MCustomFilters

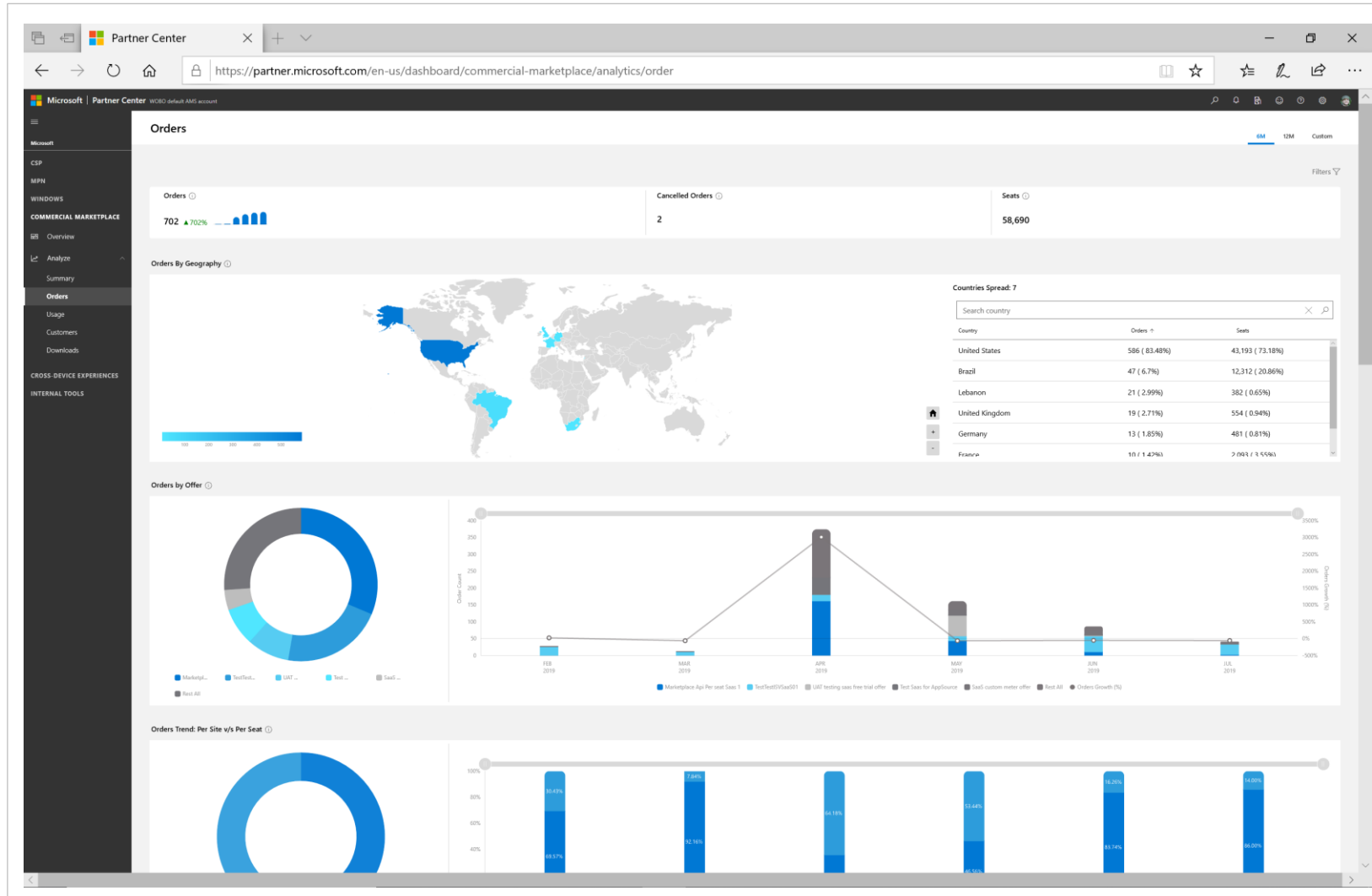
View earnings and associated transaction details in USD for all your programs with the corresponding payment status. [Learn more](#)

Earned date	Earning type	Amount earned	
Total		\$153.53	
05/19/2019	Sell Azure Marketplace, Estonia (SELLER: 53239560)	+\$5.08	
	More details		
	Product	Azure DataMarket	
	Revenue amount	\$6.35	
	Lever	Azure Market Place: Core Standard	
	Customer	INDEPENDENT	
			<div><div></div>Unprocessed</div> <div><div></div>Upcoming</div> <div><div></div>Payment sent</div>
05/19/2019	Sell Azure Marketplace, Estonia (SELLER: 53239560)	+\$5.08	<div><div></div>Unprocessed</div>
05/19/2019	Sell Azure Marketplace, Estonia (SELLER: 53239560)	+\$1.86	<div><div></div>Unprocessed</div>
05/19/2019	Sell Azure Marketplace, Estonia (SELLER: 53239560)	+\$1.86	<div><div></div>Unprocessed</div>
05/19/2019	Sell Azure Marketplace, Estonia (SELLER: 53239560)	+\$0.06	<div><div></div>Unprocessed</div>
05/19/2019	Sell Azure Marketplace, Estonia (SELLER: 53239560)	+\$0.06	<div><div></div>Unprocessed</div>
04/30/2019	Sell Azure Marketplace, Estonia (SELLER: 53239560)	+\$49.44	<div><div></div>Sent</div>
	More details		
	Revenue amount	\$61.80	
	Lever	Azure Market Place: Legacy	
			<div><div></div>Unprocessed</div> <div><div></div>Upcoming</div> <div><div></div>Payment sent Payment successfully sent to your bank</div>

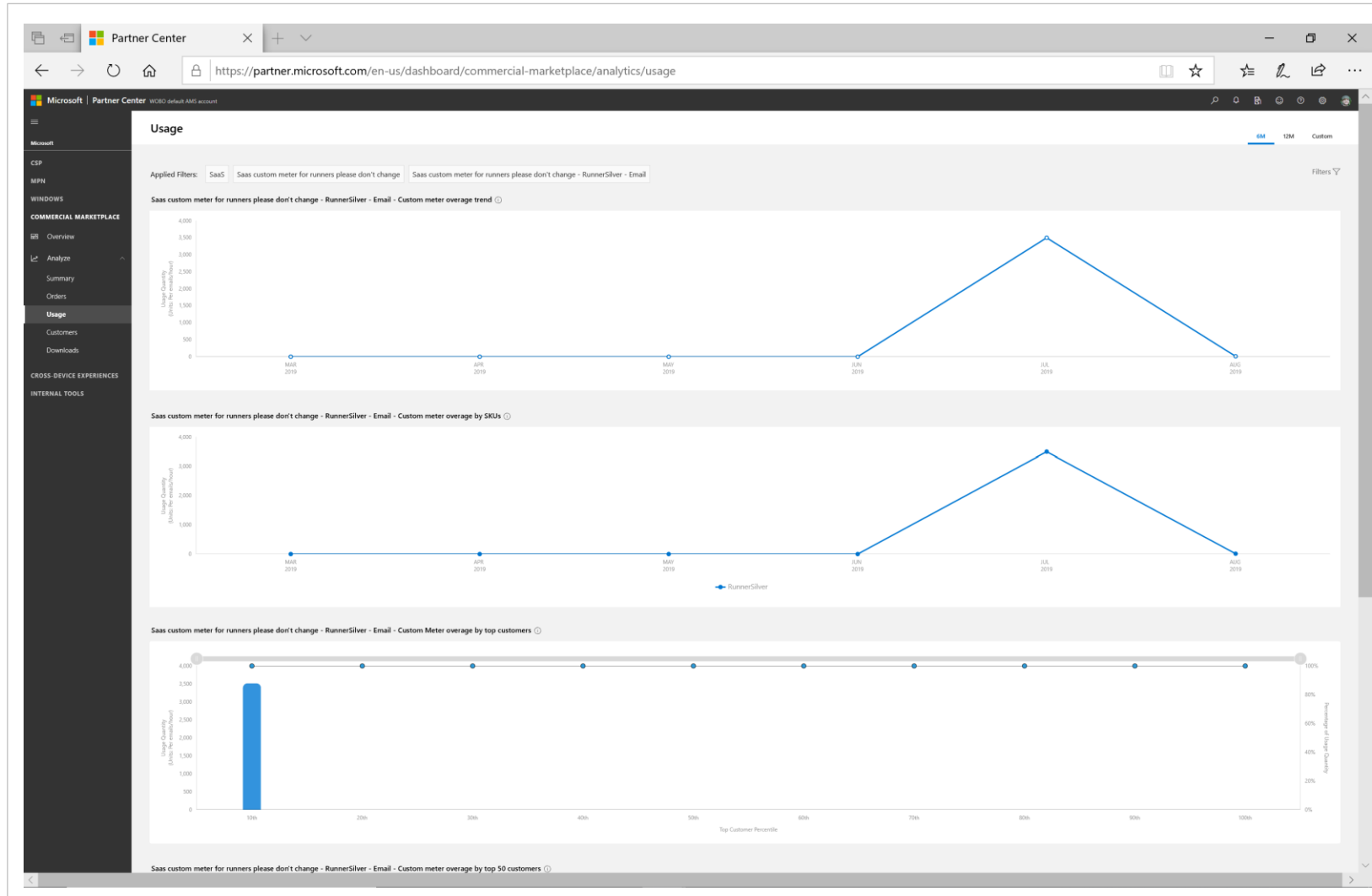
Customer Insights Reporting – Partner Center



Customer Insights Reporting – Partner Center



Customer Insights Reporting – Partner Center



Announcing the Private Azure Marketplace

Generally Available



Manage pre-approved apps

Govern third-party solutions employees can deploy within your organization.



Regulate costs and procurement

Hand pick apps that fit within your budget and comply to company policies



Increase innovation

With software trends rapidly evolving, quickly update pre-approved apps

aka.ms/PrivateAzureMarketplace

Referenceable Repos

The screenshot displays the GitHub interface for the repository `microsoft/Commercial-Marketplace-SaaS-Manual-On-Boarding`. The repository is in the `main` branch, with 2 branches and 1 tag. The commit history shows 91 commits, with the latest commit by Ercenk Kereseci 2 days ago. The repository structure includes folders like `.github/workflows`, `.vscode`, `ReadmeFiles`, `resources`, and `src`, as well as files like `.DS_Store`, `.gitignore`, `.gitmodules`, `AMP_Fulfillment.postman_collection.js...`, `CHANGELOG.md`, `CODE_OF_CONDUCT.md`, `LICENSE`, `README.md`, and `SECURITY.md`. The repository is licensed under MIT and has 1 release, `Azure Commercial Marketpla...`, published on Oct 10, 2020. The repository also has 4 contributors: Ercenk Kereseci, santhoshb-msft, scseely, and cherchyk. The repository is watched by 15 people, starred by 7, and forked by 8. The repository is also featured in the `Build .NET Core` badge, which is currently passing.

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microsoft / Commercial-Marketplace-SaaS-Manual-On-Boarding

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Code Issues Pull requests 2 Actions Projects Wiki Security Insights

main 2 branches 1 tag

Go to file Add file Code

Ercenk Add deploy badge ✓ 0fdfff7 2 days ago 91 commits

.github/workflows	rename deploy job	2 days ago
.vscode	Update workflow	8 months ago
ReadmeFiles	Fix for auth and readme changes	2 months ago
resources	change readme	4 months ago
src	Merge pull request #24 from santhoshb-msft/feature-metering	2 days ago
.DS_Store	Removed legacy SDK client, added generated SDK	4 months ago
.gitignore	Initial commit	10 months ago
.gitmodules	using SDK source as a submodule	4 months ago
AMP_Fulfillment.postman_collection.js...	fixing previous commit mistake	4 months ago
CHANGELOG.md	Settings modifications	2 months ago
CODE_OF_CONDUCT.md	Initial CODE_OF_CONDUCT.md commit	10 months ago
LICENSE	Initial LICENSE commit	10 months ago
README.md	Add deploy badge	2 days ago
SECURITY.md	Initial SECURITY.md commit	10 months ago

README.md

Build .NET Core passing

About

Contoso Sample

Readme

MIT License

Releases 1

Azure Commercial Marketpla... Latest on Oct 10, 2020

Packages

No packages published

Contributors 4

Ercenk Ercenk Kereseci

santhoshb-msft SANTHOSH B

scseely Scott Seely

cherchyk BC

Languages

[microsoft/Commercial-Marketplace-SaaS-Manual-On-Boarding: Contoso Sample \(github.com\)](https://github.com/microsoft/Commercial-Marketplace-SaaS-Manual-On-Boarding)

Referenceable Repos

The screenshot shows the GitHub repository page for 'commercial-marketplace-transactable-SaaS-offer-SDK'. The repository is owned by 'santhoshb-msft' and has 483 commits. The main branch is 'main'. The repository description is 'A reference example with sample code for developers interested publishing transactable, Software as a-Service offers in the Microsoft commercial marketplace.' The repository includes a README.md, a LICENSE, and a SECURITY.md. The README.md is titled 'Microsoft Commercial Marketplace - Community Sample Code and SDK for SaaS Applications' and includes a section for 'Introduction'.

Repository: commercial-marketplace-transactable-SaaS-offer-SDK

Santhoshb-msft updated resource value as per docs (#90) ... 483 commits

Files:

- .github: Added issue and features templates (10 months ago)
- deployment: updated resource value as per docs (#90) (7 months ago)
- docs: updated resource value as per docs (#90) (7 months ago)
- src: updated resource value as per docs (#90) (7 months ago)
- .gitignore: adding IDEA proj files so solution works in Rider (12 months ago)
- CODE_OF_CONDUCT.md: Initial CODE_OF_CONDUCT.md commit (12 months ago)
- LICENSE: Initial LICENSE commit (12 months ago)
- README.md: Update README.md (8 months ago)
- SECURITY.md: Initial SECURITY.md commit (12 months ago)

Releases: 2

MS Build 2020 Release (Latest) on Jun 17, 2020

Packages: No packages published

Contributors: 13

[Azure/Microsoft-commercial-marketplace-transactable-SaaS-offer-SDK: A reference example with sample code for developers interested publishing transactable, Software as a-Service offers in the Microsoft commercial marketplace. \(github.com\)](https://github.com/Azure/Microsoft-commercial-marketplace-transactable-SaaS-offer-SDK)

The screenshot shows the GitHub repository page for 'mapact/az-marketplace-publishing'. The repository is owned by 'miguclarcilla' and has 1 contributor. The main branch is 'main'. The repository description is 'SaaS Fulfillment APIs v2 - Postman Collection / SaaS Fulfillment APIs v2.json'. The repository includes a README.md, a LICENSE, and a SECURITY.md. The README.md is titled 'SaaS Fulfillment APIs v2 - Postman Collection / SaaS Fulfillment APIs v2.json' and includes a section for 'Introduction'.

Repository: mapact / az-marketplace-publishing

miguclarcilla Added base postman collection

1 contributor

598 lines (598 sloc) | 14.5 KB

```
1 {
2   "info": {
3     "name": "Azure Marketplace SaaS API v2",
4     "description": "\r\n#Variables\r\n- ApiVersion - Determines whether the production or mock API instance is in use\r\n- Schema - Determines the schema to use\r\n- Collection - Determines the collection to use\r\n- ApiVersion - Determines whether the production or mock API instance is in use\r\n- Schema - Determines the schema to use\r\n- Collection - Determines the collection to use",
5     "schema": "https://schema.getpostman.com/json/collection/v2.1.0/collection.json"
6   },
7   "item": [
8     {
9       "name": "Get Azure AD app token",
10      "request": {
11        "method": "POST",
12        "header": [],
13        "body": {
14          "mode": "urlencoded",
15          "urlencoded": [
16            {
17              "key": "grant_type",
18              "value": "client_credentials",
19              "type": "text"
20            },
21            {
22              "key": "client_id",
```

[mapact/az-marketplace-publishing: Scripts and resources for publishing to the Azure Marketplace \(github.com\)](https://github.com/mapact/az-marketplace-publishing)

RESOURCES

Get started

aka.ms/JoinMarketplace

Enablement content

aka.ms/MarketplacePublisherGuide

Publisher support

aka.ms/MarketplacePublisherSupport

Marketplace Rewards

aka.ms/MarketplaceRewards

RESOURCES

SaaS Fulfillment APIs v2
[Link](#)

Marketplace Metering APIs
[Link](#)



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Please help us improve this program by completing this short feedback form.



<https://aka.ms/saaslabfeedback9>



If you'd like more help on your Azure modernization journey, please e-mail the SaaS Lab team

saaslab@microsoft.com

Thank you for being part of the SaaS Lab Program