

# Julian Yves Richard Corbet

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## EXECUTIVE SUMMARY

**Excellence proven by four scholarships, three university degrees**, experience in **two global corporations**, and building **one software startup**. My background spans **M&A** (Covendit, Corporate Finance), **Management Consulting** (Nexgen, Enterprise IT), **PMO** (Swisscom, Cloud & AI), and **Machine Learning** (Airbus, Defense), giving me a cross-domain perspective to **translate across silos**, align stakeholders, and **lead diverse teams and projects**.

Known for intellectual velocity and **first-principles problem-solving**, I isolate root causes and **pioneer innovative, tech-enabled solutions**. By shifting the frame from complexity to clarity, I **enable smart capital allocation**. I aim to **build a durable career in a forward-thinking firm** that prizes **curiosity and execution** by growing as a leader investing further into financial engineering (CFI), managerial (MBA), and ML & agentic AI (AgentKit, n8n) skillsets.

**Technological change is permanent and unavoidable**. I have an **ambitious vision**: to join as a **force multiplier** who identifies high-impact tools and suitable opportunities to drive digital productivity, innovation, and organizational change. This approach allows me to build career capital and deepen my domain expertise while **we** scale what works, refine best practices, deliver ROI, compound value, and foster a self-improving culture that **wins together**.

## SKILLS

Adaptive	{	<b>Language &amp; Culture:</b> Native German, fluent English; navigates BANI-driven uncertainty & fluidly adapts to shifting organizational landscapes
		<b>Leading Change:</b> Thrives in high-pressure transformation and restructuring; drives progress, guides teams balancing disruption & continuity
		<b>Office Mastery:</b> Apt across Microsoft 365 (Copilot, Excel, Powerpoint), Google Workspace, Jira, Confluence & CRM; fits any corporate setup
Finance	{	<b>Corporate Finance:</b> Contributes to portfolio & capital allocation analysis; decision support: integrates qualitative & quantitative risk assessment
		<b>Financial Modelling:</b> Applies DCF, Multiples & comps; skilled in scenario and sensitivity analysis, enables debt & equity financing decisions
		<b>Transactions:</b> Experience in origination, due diligence & IMs; skilled in structuring and execution of strategic growth investments (Buy & Build)
People	{	<b>Coaching &amp; Mentoring:</b> Combines empathy with active enablement; runs workshops & builds resilience by promoting AI tools & best practice
		<b>Events &amp; Networking:</b> Builds cross-functional relations & professional networks across finance & IT; last organized: Swiss Python Summit
		<b>Thought Leadership:</b> Writes whitepapers & gives talks; exploring media & podcasts to amplify visibility across AI, finance & strategy domains
Quant	{	<b>AI Innovation:</b> Proficient in Python & Java (OOP), adopts on-premise, hybrid & cloud solutions to develop AI MVPs & drive deployment at scale
		<b>Cloud Excellence:</b> Leads analysis & process diagnostics; translates business requirements into secure & regulation-compliant architectures
		<b>Quantitative &amp; Risk:</b> Applies forecasting, time series & stochastic models; familiar with option pricing, volatility & risk tools (VaR, Monte Carlo)
Strategy	{	<b>Executive Materials:</b> Prepares board & investment decks; presents options, trade-offs & recommendations for steerings & executive reviews
		<b>Stakeholder Management:</b> Aligns functions and manages senior expectations; balances priorities and drives accountable, timely resolutions
		<b>Strategic Planning:</b> Builds TOMs, roadmaps and KPI   OKR frameworks; establishes high-level dashboards for portfolio cadence & execution

## PROFESSIONAL WORK EXPERIENCE

**Swisscom | Swisscom Financial Services** (Finance | Cloud | AI) via **CDI** (Talent Solutions Provider)

*Executive Assistant | Consultant to multiple departments (B2B & Infrastructure) | Bern + Zurich | Jun 2024 – Mar 2025 (Contract @CDI)*

- **Responsibility:** Supported cross-functional procurement and infrastructure units in strategic eight-figure multi-year investment decisions
- **Initiative:** Drove stakeholder engagement and facilitated internal scenario analysis, surfaced inefficiencies by proactively leading supplier negotiations
- **Success:** Captured six-figure cost savings through structured process analysis and implementation, invited to work on target operating model (TOM)

**AIRBUS Defense & Space** (Defense industry | Air power branch)

*Certification Engineer | Master thesis Airworthiness | Ingolstadt | Jul 2023 – Mar 2024*

- **Responsibility:** Owned technical analysis of decades of unstructured aircraft maintenance data to identify cost overruns and compliance exposures
- **Initiative:** Built automated data models leveraging AI tools to speed up analysis, uncovered operational issues highlighting six-figure savings potential
- **Success:** Triggered redesign of data analysis and warehousing workflows, inspired a seven-figure long-term investment plan reshaping maintenance

**COVENDIT Corporate Finance** (MidCap M&A Advisory)

*Investment Banking Analyst | working student | Frankfurt | Apr 2022 – Jun 2022*

- **Responsibility:** Supported seven-figure client-facing M&A deals, prepared teasers, information memorandums and financial models (multiples, DCF)
- **Initiative:** Pioneered AI-driven automation reducing longlisting time by up to 80%, leveraged tech insight to advise PE clients on acquisition targets
- **Success:** Secured PE retainer mandate, invited back at associate level but chose to pitch as MBI candidate for a distressed Indian tech company

**NEXGEN Business Consultants** (Focus on FinTech | Regulation of securities | Cloud)

*Junior Consultant | working student | Frankfurt | Apr 2022 – Jun 2022*

- **Responsibility:** Evaluated regulatory exposure and performance bottlenecks in Tier 1 banking IT systems for T+1 securities settlement
- **Initiative:** Drafted cloud migration whitepaper translating BAIT and MaRisk into actionable guidelines; conducted deep-dive ETL performance analysis
- **Success:** Contributed to firm's regulatory thought leadership resulting in successful client pitches, demonstrated 99% ETL processing time reduction

**A Softer Space & Corbet Consulting** (Bespoke Software Development Startup | Freelance Management Consulting)

*Co-Founder | Head of Business Development | Freelance Management Consultant | CH, DE, IS, UK | Jan 2018 – Jun 2023*

- **Responsibility:** Led business development; built distributed team and client base across Europe with emphasis on long-term customer relationships
- **Initiative:** Transitioned to solo consulting; delivered multiple projects in leadership advisory, process optimization and digitalization, blockchain (DLT)
- **Success:** Scaled A Softer Space to mid six-figure revenue and established Corbet Consulting as a versatile solo brand across tech and advisory

## HIGHLIGHTED FREELANCE PROJECTS

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### Ops Recovery & Cloud Migration – Solar SME Scale-up (2022)

- **Context:** Multi-site scale-up in 2022; core system crashed mid-projects, halting field crews and sales; client's reputation & further expansion at stake
- **Action:** Restored systems on day one & sustained ops until replacement; ran cloud migration assessment, analysed vendors & licenses, SaaS options
- **Result:** Preserved reputation and continuity; addressed infra bottlenecks; prevented six- to seven-figure misinvestments; transferred ownership orderly

### Digital Pivot – Well-established regional leadership brand (engagement ended 2022)

- **Context:** COVID halted in-person seminars; revenues collapsed; brand built on personal contact & luxury at risk; clients sought scalable digital formats
- **Action:** Setup & monitored digital infra; co-led effort to create on-demand video content; identified client pain points & led effort to improve marketing
- **Result:** Delivered rejuvenation & future-proofing - on-prem & online coexist; revenue channels diversified; on the side: increased tax & admin efficiency

### Crypto Advisory & Mining – Multiple (2021)

- **Context:** 2021 pre-Merge ETH mining viable & very-high ROI; innovative structures & lax regulation allowed crypto boon while minimizing (energy) tax
- **Action:** Educated stakeholders on crypto, designed technical operating model; sized | costed operation; dealt with rising GPU scarcity & quality issues
- **Result:** Quick pilot, delivery in time & on budget, optimized operation even further using custom firmware, ensured monitoring & stability while online

## BUSINESS EDUCATION & NETWORKS

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### Professional Development

- **Communication:** Workshops in rhetoric, performance leadership, negotiation & PR; dealing with crisis comms for incidents related to IT & org change
- **Certifications:** CFI ongoing (BIDA, CBCA, CMSA, FMVA); considering CFA | CAIA; open to AWS | GCP architect and PMP | PRINCE2 per role needs
- **Tooling:** Advanced Excel (VBA), Python and AI workshops; Essential PowerBI & Tableau (Data Viz), continuously testing automatizations & workflows

### Alumni & Professional Networks

- **Consulting:** Member of Bain Spark & BCG Emeralds; alumnus of BDSU, AIESEC, Enactus & multiple case competitions incl. WFI Consulting Cup
- **Corporate Finance:** Member of SECA (Young Member); active in Swiss PE | VC and corp dev circles; considering CFA Society Switzerland networks
- **Tech:** Connected to science & tech meetups incl. CCC, LUG, DigiGes & digitalswitzerland; active across in-person and online forums across DACH

### MBA Studies @CDI (Collège des Ingénieurs, selectivity: ~4%) | Mean grade: A (equivalent to GPA 4.0) | Highlights

- **Capital & People Skills:** Evaluated nearshoring case using financial & business logic; framed results within strategy, risk, and communication context
- **Technology & Innovation Management:** Assessed ROI | NPV | IRR; weighed market risk balancing incremental (stage-gate) & disruptive innovation
- **AI Leadership:** AI Summer School with Schwarz IT; led creation of ops-ready GenAI pilots and ensured governance & compliance with the EU AI Act

## ACADEMIC EDUCATION (PHYSICS MSC & PSYCHOLOGY BSC) & EXTRACURRICULARS

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**Scholarships:** German Academic Scholarship Foundation (Top 1% of students) | Rolf and Edith Sandvoss stipends (physics, 2x) | e-fellows stipends

### Bachelor & Master of Science in Physics | Goethe University Frankfurt | Grade: 1.0 | CH 6.0 | GPA 4.0 | BSc: Sep 2022 | MSc: May 2024

- **Specialization:** AI & ML (1.0), applied electronics (1.3), biophysics (1.3), chemistry (1.0), IP & high-tech startups (1.15), Applied Physics focus
- **Research:** Near infrared spectroscopy (Neuroscience), Non-destructive terahertz imaging (contributed electronics), Accelerator physics (LINAC)
- **Extracurricular:** Co-managed incoming global talent @AIESEC Frankfurt, Pro bono consulting for Roland Berger via GREEN Finance Consulting

### Bachelor of Science in Psychology | Goethe University Frankfurt | Grade: 1.6 | CH 5.6 | GPA 3.7 | Apr 2017

- **Specialization:** Development of automated quantitative empathy assessment & standardized AR | VR employee trainings, organizational psychology
- **Research:** Conducted AI research @FIAS (9 month full-time internship), performed market research interviewing 50+ CEOs, analyzing 1,000+ calls
- **Extracurricular:** Co-created a mentoring program enlisting all undergrads, elected as independent tutor for applied statistics (3 years | SPSS | R)

**Matura (Abitur):** Grade: 1.0 | CH 6.0 | GPA 4.0 | best student, best grade | selected 2x for math. olympiad (Hesse) & student academy (IT | math | physics)

## ADDITIONAL EXPERIENCE & SIDE VENTURES

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### Personal Self-hosted Cloud & Business Services – apps.corbet.ch (started 2024)

- **Context:** Digital sovereignty; a dozen users already onboarded; hosts multiple business tools (incl. IdP, wiki, docs, credentials, agentic AI & local LLM)
- **Results:** Low-impact playground (homelab) & launchpad for new ideas; extreme savings (FinOps); hosts >100 TB in storage; >30 self-hosted services

### Online Secondhand Retail – five-figures ebay Business (2017 – 2025)

- **Context:** Multiple family-related bereavements caused estate-clearouts; launched eBay secondhand store; took on external clear-outs & grew listings
- **Results:** Automated tracking and listing workflows; introduced mini-ERP (dewabit), delegated day-to-day ops to external, sold it for 80% of book value

### PC Repairs & Custom Builds (2009 – 2024)

- **Context:** Offered diagnostics, bespoke builds & repairs; acquired additional customers during ATELCO bust (previous student job) & ensured continuity
- **Results:** Built loyal & profitable B2C and SMB client base; opportunity to test new parts & technologies (homelab), closed down when leaving Germany

## PERSONAL BACKGROUND & INTERESTS

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### Background

- **Family caregiver:** supported siblings (adolescence) & grandparents (until death); now organizing care placement for mother (early-onset dementia)
- **Psychology-led crisis intervention:** 360-degree situational awareness, active listening, triage under pressure, de-escalate; deliver practical solutions

### Interests

- **Financial freedom:** Building a diversified, cash-flow positive portfolio (equities, alternatives, early-stage VC) balancing value & momentum strategies
- **Transhumanism & longevity:** Tech futurism & bio-hacking studies & developments; studying philosophy, consciousness & human+AI augmentation