Julian Yves Richard Corbet

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EXECUTIVE SUMMARY

Excellence proven by **four scholarships**, **three university degrees**, experience in **two global corporations**, and building **one software startup**. My background spans **M&A** (Covendit, Corporate Finance), **Management Consulting** (Nexgen, Enterprise IT), **PMO** (Swisscom, Cloud & AI), and **Machine Learning** (Airbus, Defense), giving me cross-domain perspective to translate across silos, align stakeholders and lead diverse teams & projects.

Known for intellectual velocity & first-principles problem solving, I isolate root causes & pioneer innovative, tech-enabled solutions. Shifting the frame from complexity to clarity, I facilitate smart capital allocation & aspire to build a durable career in a forward-thinking firm that prizes curiosity & execution; growing as a leader while compounding financial engineering & management skills (MBA, CFI, AI – ops, cloud & specialized).

Technological change is permanent and unavoidable. The right timing is key to success; else underutilization, painful change cycles, and missed opportunities in products, profit & growth loom. **I have an ambitious vision**: As a **force multiplier** teams I join surface high-impact tools & employ productivity innovations; I get domain depth. **Together** we scale what works, deliver ROI & compound value; empowering a self-improving organization that **wins**.



SKILLS

inance

Financial Modelling: Applies DCF, Multiples & comps; skilled in scenario and sensitivity analysis, enables debt & equity financing decisions **Transactions:** Experience in origination, due diligence & IMs; skilled in structuring and execution of strategic growth investments (Buy & Build) **Corporate Finance:** Contributes to portfolio & capital allocation analysis; decision support: integrates gualitative & guantitative risk assessment



Language & Culture: Native German, fluent English; navigates BANI-driven uncertainty & fluidly adapts to shifting organizational landscapes Leading Change: Thrives in high-pressure transformation and restructuring; drives progress, guides teams balancing disruption & continuity Coaching & Mentoring: Combines empathy with active enablement; runs workshops & builds resilience by promoting AI tools & best practice



Quantitative & Risk: Applies forecasting, time series & stochastic models; familiar with option pricing, volatility & risk tools (VaR, Monte Carlo) **Cloud Excellence:** Leads requirements analysis, process diagnostics & streamlining; translates regulatory needs to secure & efficient solutions **Al Innovation:** Proficient in Python & Java (OOP), adopts on-premise, hybrid & cloud solutions to develop Al MVPs & drive deployment at scale



Executive Materials: Prepares board & investment decks; presents options, trade-offs & recommendations for steerings & executive reviews **Stakeholder Management:** Aligns functions and manages senior expectations; balances priorities and drives accountable, timely resolutions **Strategic Planning:** Builds TOMs, roadmaps and KPI | OKR frameworks; establishes high-level dashboards for portfolio cadence & execution

PROFESSIONAL WORK EXPERIENCE

Swisscom | Swisscom Financial Services (Finance | Cloud | AI) via CDI (Talent Solutions Provider)

Executive Assistant | Consultant to multiple departments (B2B & Infrastructure) | Bern + Zurich | Jun 2024 – Okt 2024 | @CDI until Mar 2025

- Responsibility: Supported cross-functional procurement and infrastructure units in strategic eight-figure multi-year investment decisions
- Initiative: Drove stakeholder engagement and facilitated internal scenario analysis, surfaced inefficiencies by proactively leading supplier negotiations
- Success: Captured six-figure cost savings through structured process analysis and implementation, invited to work on target operating model (TOM)

AIRBUS Defense & Space (Defense industry | Air power branch)

Certification Engineer | Master thesis Airworthiness | Ingolstadt | Jul 2023 - Mar 2024

- Responsibility: Owned technical analysis of decades of unstructured aircraft maintenance data to identify cost overruns and compliance exposures
- Initiative: Built automated data models leveraging AI tools to speed up analysis, uncovered operational issues highlighting six-figure savings potential
- Success: Triggered redesign of data analysis and warehousing workflows, inspired a seven-figure long-term investment plan reshaping maintenance

COVENDIT Corporate Finance (MidCap M&A Advisory)

Investment Banking Analyst | working student | Frankfurt | Apr 2022 – Jun 2022

- Responsibility: Supported seven-figure client-facing M&A deals, prepared teasers, information memorandums and financial models (multiples, DCF)
- Initiative: Pioneered Al-driven automation reducing longlisting time by up to 80%, leveraged tech insight to advise PE clients on acquisition targets
- Success: Secured PE retainer mandate, invited back at associate level but chose to pitch as MBI candidate for a distressed Indian tech company

NEXGEN Business Consultants (Focus on FinTech | Regulation of securities | Cloud)

Junior Consultant | working student | Frankfurt | Apr 2022 – Jun 2022

- Responsibility: Evaluated regulatory exposure and performance bottlenecks in Tier 1 banking IT systems for T+1 securities settlement
- Initiative: Drafted cloud migration whitepaper translating BAIT and MaRisk into actionable guidelines; conducted deep-dive ETL performance analysis
- Success: Contributed to firm's regulatory thought leadership resulting in successful client pitches, demonstrated 99% ETL processing time reduction

A Softer Space & Corbet Consulting (Bespoke Software Development Startup | Freelance Management Consulting) Co-Founder | Head of Business Development | Freelance Management Consultant | CH, DE, IS, UK | Jan 2018 – Jun 2023

- Responsibility: Led business development; built distributed team and client base across Europe with emphasis on long-term customer relationships
- Initiative: Transitioned to solo consulting; delivered multiple projects in leadership advisory, process optimization and digitalization, blockchain (DLT)
- Success: Scaled A Softer Space to mid six-figure revenue and established Corbet Consulting as a versatile solo brand across tech and advisory

HIGHLIGHTED FREELANCE PROJECTS

Ops Recovery & Cloud Migration - Solar SME Scale-up (2022)

- Context: Multi-site scale-up in 2022: core system crashed mid-projects, halting field crews and sales: client's reputation & further expansion at stake
- Action: Restored systems on day one & sustained ops until replacement; ran cloud migration assessment, analysed vendors & licenses, SaaS options
- Result: Preserved reputation and continuity; addressed infra bottlenecks; prevented six- to seven-figure misinvestments; transferred ownership orderly

Digital Pivot - Well-established regional leadership brand (engagement ended 2022)

- Context: COVID halted in-person seminars; revenues collapsed; brand built on personal contact & luxury at risk; clients sought scalable digital formats
- Action: Setup & monitored digital infra; co-led effort to create on-demand video content; identified client pain points & led effort to improve marketing
- Result: Delivered rejuvenation & future-proofing on-prem & online coexist; revenue channels diversified; on the side: increased tax & admin efficiency

Crypto Advisory & Mining - Multiple (2021)

- Context: 2021 pre-Merge ETH mining viable & very-high ROI; innovative structures & lax regulation allowed crypto boon while minimizing (energy) tax
- Action: Educated stakeholders on crypto, designed technical operating model; sized | costed operation; dealt with rising GPU scarcity & quality issues
- Result: Quick pilot, delivery in time & on budget, optimized operation even further using custom firmware, ensured monitoring & stability while online

BUSINESS EDUCATION & NETWORKS

Professional Development

- Communication: Workshops in rhetoric, performance leadership, negotiation & PR; dealing with crisis comms for incidents related to IT & org change
- Certifications: CFI ongoing (BIDA, CBCA, CMSA, FMVA); considering CFA | CAIA; open to AWS | GCP architect and PMP | PRINCE2 per role needs
- Tooling: Advanced Excel (VBA), Python and AI workshops; continuously testing new libraries; next: Python Summit Zurich (providing on-site support)

Alumni & Professional Networks

- Consulting: Member of Bain Spark & BCG Emeralds; alumnus of BDSU, AIESEC, Enactus & multiple case competitions incl. WFI Consulting Cup
- Corporate Finance: Member of SECA (Young Member); active in Swiss PE | VC and corp dev circles; considering CFA Society Switzerland networks
- Tech: Connected to science & tech meetups incl. CCC, LUG, DigiGes & digitalswitzerland; active across in-person and online forums across DACH

MBA Studies @CDI (Collège des Ingénieurs, selectivity: ~4%) | Mean grade: A (best grade) | Highlights

- Capital & People Skills: Evaluated nearshoring case using financial & business logic; framed results within strategy, risk, and communication context
- Technology & Innovation Management: Assessed ROI | NPV | IRR; weighed market risk balancing incremental (stage-gate) & disruptive innovation
- Al Leadership: Al Summer School with Schwarz IT; led creation of ops-ready GenAl pilots and ensured governance & compliance with the EU Al Act

ACADEMIC EDUCATION (PHYSICS MSC & PSYCHOLOGY BSC) & EXTRACURRICULARS

Scholarships: German Academic Scholarship Foundation (Top 1% of students) | Rolf and Edith Sandvoss stipends (physics, 2x) | e-fellows stipends

Bachelor & Master of Science in Physics | Goethe University Frankfurt | Grade: 1.0 (CH: 6.0) | BSc: Sep 2022 | MSc: May 2024 | summa cum laude

- Specialization: Al & ML (1.0), applied electronics (1.3), biophysics (1.3), chemistry (1.0), IP & high-tech startups (1.15), Applied Physics focus
- Research: Near infrared spectroscopy (Neuroscience), Non-destructive terahertz imaging (contributed electronics), Accelerator physics (LINAC)
- Extracurricular: Co-managed incoming global talent @AIESEC Frankfurt, Pro bono consulting for Roland Berger via GREEN Finance Consulting

Bachelor of Science in Psychology | Goethe University Frankfurt | Grade: 1.6 (CH: 5.6 adj.) | Apr 2017

- Specialization: Development of automated quantitative empathy assessment & standardized AR | VR employee trainings, organizational psychology
- Research: Conducted AI research @FIAS (9 month full-time internship), performed market research interviewing 50+ CEOs, analyzing 1,000+ calls
- Extracurricular: Co-created a mentoring program enlisting all undergrads, elected as independent tutor for applied statistics (3 years | SPSS | R)

Matura (Abitur): Grade: 1.0 – CH: 6.0 (best student, best grade) | selected for math. olympiad (Hesse | 2x) and student academy (IT | math | physics)

ADDITIONAL EXPERIENCE & SIDE VENTURES

Personal Self-hosted Cloud & Business Services – apps.corbet.ch (started 2024)

- Context: Digital sovereignty; a dozen users already onboarded; hosts multiple business tools (incl. IdP, wiki, docs, credentials, agentic AI & local LLM)
- Results: Low-impact playground (homelab) & launchpad for new ideas; extreme savings (FinOps); hosts >100 TB in storage; >30 self-hosted services

Online Secondhand Retail - five-figures ebay Business (2017 - 2025)

- Context: Multiple family-related bereavements caused estate-clearouts; launched eBay secondhand store; took on external clear-outs & grew listings
- Results: Automated tracking and listing workflows; introduced mini-ERP (dewabit), delegated day-to-day ops to external, sold it for 80% of book value

PC Repairs & Custom Builds (2009 - 2024)

- Context: Offered diagnostics, bespoke builds & repairs; acquired additional customers during ATELCO bust (previous student job) & ensured continuity
- Results: Built loyal & profitable B2C and SMB client base; opportunity to test new parts & technologies (homelab), closed down when leaving Germany

PERSONAL BACKGROUND & INTERESTS

Background

- Family caregiver: supported siblings (adolescence) & grandparents (until death); now organizing care placement for mother (early-onset dementia)
- Psychology-led crisis intervention: 360-degree situational awareness, active listening, triage under pressure, de-escalate; deliver practical solutions

Interests

- Financial freedom: Building a diversified, cash-flow positive portfolio (equities, alternatives, early-stage VC) balancing value & momentum strategies
- Transhumanism & longetivity: Tech futurism & bio-hacking studies & developments; studying philosophy, consciousness & human+Al augmentation