

# Julian Yves Richard Corbet

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## EXECUTIVE SUMMARY

**Excellence proven by four scholarships, three university degrees, experience in two global corporations, and building one software startup.** My background spans **M&A** (Covendit, Corporate Finance), **Management Consulting** (Nexgen, Enterprise IT), **PMO** (Swisscom, Cloud & AI), and **Machine Learning** (Airbus, Defense), giving me a cross-domain perspective to **translate across silos**, align stakeholders, and **lead diverse teams and projects**.

Known for intellectual velocity and **first-principles problem-solving**, I isolate root causes and **pioneer innovative, tech-enabled solutions**. By shifting the frame from complexity to clarity, I **enable smart capital allocation**. I aim to **build a durable career in a forward-thinking firm** that prizes **curiosity and execution** by growing as a leader investing further into financial engineering (CFI), managerial (MBA), and ML & agentic AI (AgentKit, n8n) skillsets.

**Technological change is permanent and unavoidable. I have an ambitious vision:** to join as a **force multiplier** who identifies high-impact tools and suitable opportunities to drive digital productivity, innovation, and organizational change. This approach allows me to build career capital and deepen my domain expertise while **we** scale what works, refine best practices, deliver ROI, compound value, and foster a self-improving culture that **wins together**.

## ACADEMIC EDUCATION (PHYSICS MSC & PSYCHOLOGY BSC) & EXTRACURRICULARS

**Consulting:** Member of Bain Spark & BCG Emeralds; alumnus of BDSU, AIESEC, Enactus & multiple case competitions incl. WFI Consulting Cup

**Corporate Finance:** Member of SECA (Young Member); active in Swiss PE | VC and corp dev circles; considering joining CFA Society Switzerland

**Scholarships:** German Academic Scholarship Foundation (Top 1% of students) | Rolf and Edith Sandvoss stipends (physics, 2x) | e-fellows stipends

**MBA Studies @CDI** (Collège des Ingénieurs, selectivity: ~4%) | *Mean grade: A (equivalent to GPA 4.0) | Highlights*

- **Capital & People Skills:** Evaluated nearshoring case using financial & business logic; framed results within strategy, risk, and communication context
- **Technology & Innovation Management:** Assessed ROI | NPV | IRR; weighed market risk balancing incremental (stage-gate) & disruptive innovation
- **AI Leadership:** AI Summer School with Schwarz IT; led creation of ops-ready GenAI pilots and ensured governance & compliance with the EU AI Act

**Bachelor & Master of Science in Physics** | *Goethe University Frankfurt* | *Grade: 1.0 | CH 6.0 | GPA 4.0 | BSc: Sep 2022 | MSc: May / Sep 2024*

- **Specialization:** AI & ML (1.0), applied electronics (1.3), biophysics (1.3), chemistry (1.0), IP & high-tech startups (1.15), Applied Physics focus
- **Research:** Near infrared spectroscopy (Neuroscience), Non-destructive terahertz imaging (contributed electronics), Accelerator physics (LINAC)
- **Extracurricular:** Co-managed incoming global talent @AIESEC Frankfurt, Pro bono consulting for Roland Berger via GREEN Finance Consulting

**Bachelor of Science in Psychology** | *Goethe University Frankfurt* | *Grade: 1.6 | CH 5.6 | GPA 3.7 | Apr 2017*

- **Specialization:** Development of automated quantitative empathy assessment & standardized AR | VR employee trainings, organizational psychology
- **Research:** Conducted AI research @FIAS (9 month full-time internship), performed market research interviewing 50+ CEOs, analyzing 1,000+ calls
- **Extracurricular:** Co-created a mentoring program enlisting all undergrads, elected as independent tutor for applied statistics (3 years | SPSS | R)

**Matura (Abitur):** Grade: 1.0 | CH 6.0 | GPA 4.0 | best student, best grade | selected 2x for math. olympiad (Hesse) & student academy (IT | math | physics)

## PROFESSIONAL WORK EXPERIENCE

**Swisscom | Swisscom Financial Services** (Finance | Cloud | AI) via **CDI** (Talent Solutions Provider)

*Executive Assistant | Consultant to multiple departments (B2B & Infrastructure) | Bern + Zurich | Jun 2024 – Mar 2025 (Contract @CDI)*

- **Responsibility:** Supported cross-functional procurement and infrastructure units in strategic eight-figure multi-year investment decisions
- **Initiative:** Drove stakeholder engagement and facilitated internal scenario analysis, surfaced inefficiencies by proactively leading supplier negotiations
- **Success:** Captured six-figure cost savings through structured process analysis and implementation, invited to work on target operating model (TOM)

**AIRBUS Defense & Space** (Defense industry | Air power branch)

*Certification Engineer | Master thesis Airworthiness | Ingolstadt | Jul 2023 – Mar 2024*

- **Responsibility:** Owned technical analysis of decades of unstructured aircraft maintenance data to identify cost overruns and compliance exposures
- **Initiative:** Built automated data models leveraging AI tools to speed up analysis, uncovered operational issues highlighting six-figure savings potential
- **Success:** Triggered redesign of data analysis and warehousing workflows, inspired a seven-figure long-term investment plan reshaping maintenance

**COVENDIT Corporate Finance** (MidCap M&A Advisory)

*Investment Banking Analyst | working student | Frankfurt | Apr 2022 – Jun 2022*

- **Responsibility:** Supported seven-figure client-facing M&A deals, prepared teasers, information memorandums and financial models (multiples, DCF)
- **Initiative:** Pioneered AI-driven automation reducing longlisting time by up to 80%, leveraged tech insight to advise PE clients on acquisition targets
- **Success:** Secured PE retainer mandate, invited back at associate level but chose to pitch as MBI candidate for a distressed Indian tech company

**NEXGEN Business Consultants** (Focus on FinTech | Regulation of securities | Cloud)

*Junior Consultant | working student | Frankfurt | Apr 2022 – Jun 2022*

- **Responsibility:** Evaluated regulatory exposure and performance bottlenecks in Tier 1 banking IT systems for T+1 securities settlement
- **Initiative:** Drafted cloud migration whitepaper translating BAIT and MaRisk into actionable guidelines; conducted deep-dive ETL performance analysis
- **Success:** Contributed to firm's regulatory thought leadership resulting in successful client pitches, demonstrated 99% ETL processing time reduction

**A Softer Space & Corbet Consulting** (Bespoke Software Development Startup | Freelance Management Consulting)

*Co-Founder | Head of Business Development | Freelance Management Consultant | CH, DE, IS, UK | Jan 2018 – Jun 2023*

- **Responsibility:** Led business development; built distributed team and client base across Europe with emphasis on long-term customer relationships
- **Initiative:** Transitioned to solo consulting; delivered multiple projects in leadership advisory, process optimization and digitalization, blockchain (DLT)
- **Success:** Scaled A Softer Space to mid six-figure revenue and established Corbet Consulting as a versatile solo brand across tech and advisory

## PERSONAL & INTERESTS

- **Family caregiver:** supported siblings (adolescence) & grandparents (until death); now organizing care placement for mother (early-onset dementia)
- **Financial freedom:** Building a diversified, cash-flow positive portfolio (equities, alternatives, early-stage VC) balancing value & momentum strategies
- **Psychology-led crisis intervention:** 360-degree situational awareness, active listening, triage under pressure, de-escalate; deliver practical solutions
- **Transhumanism & longevity:** Tech futurism & bio-hacking studies & developments; studying philosophy, consciousness & human+AI augmentation