3/7/16, 12:45 AM Qualtrics Survey Software I am age 18 or older. Yes No I have read and understood the information above. Yes No I want to participate in this research and continue with the task. Yes No **Attention Check** In order to facilitate our research, we are interested in knowing certain factors about you. Specifically, we are interested in whether you actually take the time to read the directions; if not, then the data we collect based on your responses will be invalid. So, in order to demonstrate that you have read the instructions, please ignore the next question (i.e. don't answer it), and simply write "I have read the instructions" in the box labeled "Any comments or questions?" Thank you very much. Have you attended university? No I didn't attend. Yes, but I didn't graduate. Yes, I graduated. Any comments or questions?

## **Notification of Anonymity**

Please note: All of your responses will be completely anonymous.

# (1.1) Al | White | TS First

1) AT   WHITE   13 FIIST
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Imagine an individual named AI. AI is a white man living in the United States. AI is different from you in almost every way he has a different occupation and prefers different things than you.
Al used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, Al is a very caring and involved father.
In your opinion, what aspect of Al's personality caused him to be a very caring and involved father?
His 'true self' (the deepest, most essential aspect of his being).
His 'surface self' (the things that he learned from society or others).
None of the above.
Now that Al is a very caring and involved father, to what extent is he being true to the deepest, most essential aspects of his being?
Not at all Very much so
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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:										Syrian Arab
American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	Red Crescent
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## (1.1) Al | White | Donation First

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
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	Imagine an individual named Al. Al is a white man living in the United States. Al is different from you in almost every way he has a different occupation and prefers different things than you.
	Al used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, Al is a very caring and involved father.
	In your opinion, what aspect of Al's personality caused him to be a very caring and involved father?
	<ul> <li>His 'true self' (the deepest, most essential aspect of his being).</li> <li>His 'surface self' (the things that he learned from society or others).</li> <li>None of the above.</li> </ul>
	Now that Al is a very caring and involved father, to what extent is he being true to the deepest, most essential aspects of his being?
	Not at all Very much so
(1	.1) Alhadin   Immigrant   TS First
	These page timer metrics will not be displayed to the recipient.  First Click: 0 seconds  Last Click: 0 seconds  Page Submit: 0 seconds  Click Count: 0 clicks
	Imagine an individual named Alhadin. Alhadin is an Arab immigrant living in the United States. Alhadin is different from you in almost every way he has a different occupation and prefers different things than you.

Alhadin used to be a "deadbeat" dad. In the past, he never showed any real affection for his children

and never involved fa	•	ed any int	erest in h	nis childre	n's lives.	Now, how	ever, Alha	adin is a v	very carir	ng and
In your op father?	inion, wh	at aspect	of Alhadi	in's perso	nality cau	sed him t	o be a ve	ry caring	and invo	lved
His 'true	self' (the de	epest, most	essential as	pect of his be	eing).					
His 'surf	ace self' (the	things that	he learned f	rom society o	or others).					
None of	the above.									
Now that a				involved	father, to	what exte	ent is he b	eing true	to the de	eepest,
Not at all									,	Very much so
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Last Click: <i>0</i> Page Submit Click Count:	t: 0 seconds									
We are gir are devote "Syrian Ar How woul	ed to prov rab Red C	riding hun Prescent".	nanitariar We will ı	n relief du make this	ring emer	gencies: 1	the "Ame			
100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
0	0	0	0	0	0	0	0	$\circ$	0	0
(1.1) Alhadin    These page  First Click: 0	timer metri	•		d to the reci	pient.					

Last Click: 0 seconds
Page Submit: 0 seconds
Click Count: 0 clicks

We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:										100% to: Syrian Arab
American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	Red Crescent
									$\circ$	

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Imagine an individual named Alhadin. Alhadin is an Arab immigrant living in the United States. Alhadin is different from you in almost every way-- he has a different occupation and prefers different things than you.

Alhadin used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, Alhadin is a very caring and involved father.

In your opinion, what aspect of Alhadin's personality caused him to be a very caring and involved father?

His 'true self' (the deepest, most essential aspect of his being).
His 'surface self' (the things that he learned from society or others).
None of the above.

Now that Alh most essenti				d father, to v	vhat extent i	s he being t	rue to the	deepest,
Not at all	0	0	0	0	0	0	0	Very much so
(2.2) Daniel   Wh	ite   TS First	t						
These page tim First Click: 0 sec Last Click: 0 sec Page Submit: 0 cl Click Count: 0 cl	conds conds seconds	l not be displa	ayed to the red	cipient.				
Imagine an in different from you.					_			
Daniel lives i terrorism to a								ea of
In your opinion	on, what as	spect of Dar	niel's perso	nality cause	ed him to bel	ieve that te	rrorism is v	vrong?
	self' (the thing		Il aspect of his					
Now that Daressential asp			rism is wro	ng, to what	extent is he	being true t	o the deep	est, most
Not at all	0	0	0	0	0	0	0	Very much so

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
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## (2.2) Daniel | White | Donation First

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to:	80% to:	70% to:	60% to:	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
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Qualtrics Survey Software 3/7/16, 12:45 AM Page Submit: 0 seconds Click Count: 0 clicks Imagine an individual named Daniel. Daniel is a white man living in the United States. Daniel is different from you in almost every way-- he has a different occupation and prefers different things than you. Daniel lives in a neighborhood that supports terrorism. In the past, Daniel supported the idea of terrorism to achieve political goals. Now, however, Daniel believes that terrorism is wrong. In your opinion, what aspect of Daniel's personality caused him to believe that terrorism is wrong? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Daniel believes that terrorism is wrong, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (2.2) Danyal | Immigrant | TS First These page timer metrics will not be displayed to the recipient. First Click: 0 seconds Last Click: 0 seconds Page Submit: 0 seconds Click Count: 0 clicks

Imagine an individual named Danyal. Danyal is an Arab immigrant living in the United States. Danyal is different from you in almost every way-- he has a different occupation and prefers different things than you.

Danyal lives in a neighborhood that supports terrorism. In the past, Danyal supported the idea of

terrorism t	o achieve	e political	goals. No	ow, howe\	er, Danya	al believes	s that terr	orism is v	vrong.	
In your op	inion, wh	at aspect	of Danya	ıl's persor	nality caus	sed him to	believe t	hat terror	ism is w	rong?
His 'true	self' (the de	epest, most	essential as	pect of his be	eing).					
His 'surfa	ace self' (the	e things that	he learned fr	rom society o	or others).					
None of	the above.									
Now that I essential a				m is wron	ıg, to wha	t extent is	he being	true to th	ne deepe	est, most
Not at all									,	Very much so
$\circ$	0	(	$\circ$	$\circ$	$\circ$	$\circ$	C		$\circ$	$\circ$
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We are giv are devote "Syrian Ar	ed to prov	iding hur	nanitariar	relief du	ring emer	gencies: t	he "Amer	_		
How would	d you like	e to split tl	ne donatio	on?						
100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
2.2) Danyal	Immigran	t   Donatio	on First							

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	Syrian Arab Red Crescent
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Imagine an individual named Danyal. Danyal is an Arab immigrant living in the United States. Danyal is different from you in almost every way-- he has a different occupation and prefers different things than you.

Danyal lives in a neighborhood that supports terrorism. In the past, Danyal supported the idea of terrorism to achieve political goals. Now, however, Danyal believes that terrorism is wrong.

In your opinion, what aspect of Danyal's personality caused him to believe that terrorism is wrong?

$\circ$	His 'true self' (the deepest, most essential aspect of his being).
0	His 'surface self' (the things that he learned from society or others)
0	None of the above.

100% to

Now that Da essential as			orism is wro	ong, to what	extent is he	e being true	to the dee	epest, most
Not at all	0	0	0	0	0	0	0	Very much so
(4.2) Harris   Wh	ite   TS First	t						
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Imagine an i from you in a								s is different an you.
Harris works participated in dishonest	in dishones	st business	practices. I	Now, howev	er, Harris be			
In your opini dishonest bu					him to belie	eve that it is	wrong to	engage in
His 'true se	elf' (the deepest	, most essentia	al aspect of his	being).				
His 'surface	e self' (the thing	s that he learn	ed from society	y or others).				
None of the	e above.							
Now that Ha								
Not at all	0	0	0	0	0	0	0	Very much so

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent

## (4.2) Harris | White | Donation First

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
$\circ$	$\circ$								$\circ$	

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Page Submit: 0 seconds Click Count: 0 clicks Imagine an individual named Harris. Harris is a white man living in the United States. Harris is different from you in almost every way-- he has a different occupation and prefers different things than you. Harris works in an environment that supports dishonest business practices. In the past, he too has participated in dishonest business practices. Now, however, Harris believes that it is wrong to engage in dishonest business practices and only behaves ethically. In your opinion, what aspect of Harris' personality caused him to believe that it is wrong to engage in dishonest business practices and only behave ethically? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Harris believes that it is wrong to engage in dishonest business practices and only behaves ethically, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (4.2) Haris | Immigrant | TS First These page timer metrics will not be displayed to the recipient. First Click: 0 seconds Last Click: 0 seconds Page Submit: 0 seconds Click Count: 0 clicks Imagine an individual named Haris. Haris is an Arab immigrant living in the United States. Haris is different from you in almost every way-- he has a different occupation and prefers different things than

you.

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Haris wor participate dishonest	ed in dish	onest bus	siness pra	ctices. No	ow, howe	∕er, Haris				has engage in
In your op	•				•	him to be	elieve tha	t it is wroi	ng to eng	gage in
His 'true	e self' (the de	epest, most	essential as <sub>l</sub>	pect of his be	eing).					
His 'sur	face self' (the	things that	he learned fr	om society o	r others).					
None of	the above.									
Now that ethically, t					_					ehaves
Not at all									,	Very much so
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How woul	d you like	to split th	ne donatio	on?						
100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent

(4.2) Haris | Immigrant | Donation First

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How woul	d you like	e to split th	ne donatio	on?						
100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
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		ual named n almost e								
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		eepest, most		-						

None of the	he above.							
		s that it is wro						
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(5.1) Jeffrey   V	Vhite   TS Firs	st						
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		amed Jeffrey nost every w						
		lcoholic. In th Now, howe			•	_	ver expres	sed any
In your opi	nion, what as	spect of Jeffr	ey's perso	nality cause	ed him to to	stop drinkin	g alcohol?	,
His 'true s	self' (the deepest	, most essential	aspect of his	being).				
His 'surfa	ce self' (the thing	gs that he learned	d from society	or others).				
None of the	he above.							
	effrey does r spects of his	not drink any being?	alcohol, to	o what exter	nt is he beir	ng true to the	e deepest,	most
Not at all								Very much so

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"Syrian Ar	ab Red (	Crescent".	. We will r	nake this	donation	on your b	ehalf.			
How woul	d you like	e to split th	ne donatio	on?						
100% to: American	90% to:	80% to:	70% to:	60% to:	50% to	60% to:	70% to:	80% to:	90% to:	100% to: Syrian Arab Red
Red Cross	ARC	ARC	ARC	ARC	EACH	SARC	SARC	SARC	SARC	Crescent
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(5.1) Jeffrey    These page First Click: 0 Last Click: 0 Page Submir Click Count:	timer metri seconds seconds t: 0 seconds	ics will not b		I to the recip	pient.					
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100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent

Qualtrics Survey Software 3/7/16, 12:45 AM These page timer metrics will not be displayed to the recipient. First Click: 0 seconds Last Click: 0 seconds Page Submit: 0 seconds Click Count: 0 clicks Imagine an individual named Jeffrey. Jeffrey is a white man living in the United States. Jeffrey is different from you in almost every way-- he has a different occupation and prefers different things than vou. Jeffrey used to be an alcoholic. In the past, he never tried to guit drinking and never expressed any interest in trying to guit. Now, however, Jeffrey does not drink any alcohol. In your opinion, what aspect of Jeffrey's personality caused him to to stop drinking alcohol? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Jeffrey does not drink any alcohol, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (5.1) Jafri | Immigrant | TS First These page timer metrics will not be displayed to the recipient. First Click: 0 seconds Last Click: 0 seconds Page Submit: 0 seconds Click Count: O clicks

Imagine an individual named Jafri. Jafri is a an Arab immigrant living in the United States. Jafri is

different fi you.	rom you i	n almost e	every way	/ he has	a differer	nt occupa	tion and p	refers dif	ferent th	ings than
Jafri used interest in							_	never ex	pressed	any
In your op	inion, wh	at aspect	of Jafri's	personali	ty caused	him to to	stop drin	king alco	hol?	
His 'true	self' (the de	epest, most	essential as <sub>l</sub>	pect of his be	eing).					
O His 'sur	ace self' (the	things that	he learned fr	rom society o	r others).					
None of	the above.									
Now that aspects o			any alco	hol, to wh	at extent	is he beir	ng true to	the deep		t essential √ery much so
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How woul	a you like	to split tr	ne donatio	on?						
100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent

## (5.1) Jafri | Immigrant | Donation First

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are devot	ed to pro	a 50c bon viding hun Crescent".	nanitariar	relief dur	ring emer	gencies:	the "Amer			
How wou	ld you lik	e to split th	ne donatio	on?						
100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
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0		ual named in almost e				0	0			
		alcoholic quit. Now					_	never ex	pressed	any
In your op	oinion, wh	nat aspect	of Jafri's	personali	ty caused	I him to to	stop drin	ıking alco	hol?	
His 'true	e self' (the d	eepest, most	essential as	pect of his be	eing).					
	face self' (th	e things that	he learned fr	om society o	or others).					

Now that J aspects of		drink any a	Icohol, to v	what extent	is he being t	rue to the c	leepest, m	nost essentia
Not at all	O	0	0	0	0	0	0	Very much so
(7.1) Chad   Wi	hite   TS First							
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	n individual n n almost evei							
minorities a	in a culture and never exporities with re	pressed an	y interest ir	n giving min	orities equa	ا rights. No	w, howeve	
	nion, what as e that minori	•			d him to trea	it ethnic mir	norities wit	th respect
○ His 'true	self' (the deepes	t most essentia	aspect of his	heina)				
	ice self' (the thing		•	0,				
	he above.	,0		, с. сс.с,.				
	Chad treats e hat extent is							•
Not at all								Very much so

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Qualtrics Survey Software 3/7/16, 12:45 AM These page timer metrics will not be displayed to the recipient. First Click: 0 seconds Last Click: 0 seconds Page Submit: 0 seconds Click Count: 0 clicks Imagine an individual named Chad. Chad is a white man living in the United States. Chad is different from you in almost every way-- he has a different occupation and prefers different things than you. Chad lives in a culture that oppresses ethnic minorities. In the past, he also mistreated ethnic minorities and never expressed any interest in giving minorities equal rights. Now, however, he treats ethnic minorities with respect and believes that minorities should have equal rights. In your opinion, what aspect of Chad's personality caused him to treat ethnic minorities with respect and believe that minorities should have equal rights? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Chad treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (7.1) Chahid | Immigrant | TS First These page timer metrics will not be displayed to the recipient. First Click: 0 seconds

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Imagine an individual named Chahid. Chahid is an Arab immigrant living in the United States. Chahid is different from you in almost every way-- he has a different occupation and prefers different things than you.

Chahid lives in a culture that oppresses ethnic minorities. In the past, he also mistreated ethnic minorities and never expressed any interest in giving minorities equal rights. Now, however, he treats ethnic minorities with respect and believes that minorities should have equal rights.

In your opinion, what aspect of Chahid's personality caused him to treat ethnic minorities with respect and believe that minorities should have equal rights?

His 'true self' (the deepest, most essential aspect of his being).
His 'surface self' (the things that he learned from society or others).
None of the above.

Now that Chahid treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all					Very much so
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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: 100% to: Syrian Arab
American 90% to: 80% to: 70% to: 60% to: 50% to 60% to: 70% to: 80% to: 90% to: Red

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Qualtrics Survey Software 3/7/16, 12:45 AM In your opinion, what aspect of Chahid's personality caused him to treat ethnic minorities with respect and believe that minorities should have equal rights? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Chahid treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (8.2) Adam | White | TS First These page timer metrics will not be displayed to the recipient. First Click: 0 seconds Last Click: 0 seconds Page Submit: 0 seconds Click Count: 0 clicks Imagine an individual named Adam. Adam is a white man living in the United States. Adam is different from you in almost every way-- he has a different occupation and prefers different things than you. Adam is a police officer and works in a station that supports corruption. In the past, he has also participated in police corruption. Now, however, he does not engage in corrupt activities and always conducts himself in an ethical manner. In your opinion, what aspect of Adam's personality caused him to not engage in corrupt activities and always conduct himself in an ethical manner? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above.

Now that Adam does not engage in corrupt activities and always conducts himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so These page timer metrics will not be displayed to the recipient. First Click: 0 seconds Last Click: 0 seconds Page Submit: 0 seconds Click Count: 0 clicks We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf. How would you like to split the donation? 100% to: 100% to: Svrian Arab American 90% to: 80% to: 70% to: 60% to: 50% to 60% to: 70% to: 80% to: 90% to: Red

**EACH** 

**SARC** 

SARC

SARC

SARC

Crescent

### (8.2) Adam | White | Donation First

ARC

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ARC

ARC

ARC

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Red Cross

We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	Syrian Aral Red Crescent
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2) Adnan	Immigran	t   TS First								
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Qualtrics Survey Software

3/7/16, 12:45 AM

Qualtrics Survey Software 3/7/16, 12:45 AM Page Submit: 0 seconds Click Count: 0 clicks Imagine an individual named Adnan. Adnan is an Arab immigrant living in the United States. Adnan is different from you in almost every way-- he has a different occupation and prefers different things than vou. Adnan is a police officer and works in a station that supports corruption. In the past, he has also participated in police corruption. Now, however, he does not engage in corrupt activities and always conducts himself in an ethical manner. In your opinion, what aspect of Adnan's personality caused him to not engage in corrupt activities and always conduct himself in an ethical manner? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Adnan does not engage in corrupt activities and always conducts himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so These page timer metrics will not be displayed to the recipient. First Click: 0 seconds Last Click: 0 seconds Page Submit: 0 seconds Click Count: 0 clicks

We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:										100% to: Syrian Arab
American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	Red Crescent
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## (8.2) Adnan | Immigrant | Donation First

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:										100% to: Syrian Arab
American	90% to:	80% to:	70% to:	60% to:	50% to	60% to:	70% to:	80% to:	90% to:	Red
Red Cross	ARC	ARC	ARC	ARC	EACH	SARC	SARC	SARC	SARC	Crescent
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Imagine an individual named Adnan. Adnan is an Arab immigrant living in the United States. Adnan is different from you in almost every way-- he has a different occupation and prefers different things than you.

Adnan is a police officer and works in a station that supports corruption. In the past, he has also

participated in police corruption. Now, however, he does not engage in corrupt activities and always

conducts himself in an ethical manner.

In your opinion, what aspect of Adnan's personality caused him to not engage in corrupt activities and always conduct himself in an ethical manner? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Adnan does not engage in corrupt activities and always conducts himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so **Comprehension Check** What was the ethnicity of the man in the story? Black / African American Hispanic / Latino Asian / Pacific Islander Native American / American Indian Arab/ Middle Eastern White / Caucasian Other How many charities were there? One O Two Three Four

Demographics
What is your ethnicity?
Black / African American
Hispanic / Latino
Asian / Pacific Islander
Native American / American Indian
Arab/ Middle Eastern
White / Caucasian
Other
questions.  Your answers to these questions are very helpful, and are for research purposes only. Remember that your responses are entirely anonymous. If you feel uncomfortable with a question in this section, you can leave the question blank.
What is your age?
What is your gender?
○ Male
○ Female
Please indicate the highest level of education completed.

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Qualtrics Survey Software

✓ Five

$\circ$	Grammar School
$\bigcirc$	High School or equivalent
$\bigcirc$	Vocational / Technical School (2 year)
$\bigcirc$	Some college
$\bigcirc$	College Graduate (4 year)
$\bigcirc$	Masters Degree (MS)
$\bigcirc$	Doctoral Degree (PhD)
0	Professional Degree (MD, JD, etc.)
$\bigcirc$	Other

Think of this ladder as representing where people stand in the United States. At the top of the ladder are the people who have the most money, most education, and most respected jobs. At the bottom are the people who have the least money, least education, and least respected jobs or no job. The higher up you are on this ladder, the closer you are to the people at the very top, and the lower you are, the closer you are to the people at the very bottom.



Where would you place yourself on this ladder? Please select the rung where you think you stand at

this time in your life, relative to other people in the United States.
Run 10 (Top Rung)
Rung 9
Rung 8
Rung 7
Rung 6
Rung 5
Rung 4
Rung 3
Rung 2
Rung 1 (Bottom Rung)

## Debriefing

### SOCIAL DECISION-MAKING DEBRIEFING

- 1. **What was this study about?** The aim of the current study is to explore how cognitive, affective, and neural processes change when social relations shift from "me vs. you" to "us vs. them."
- 2. **How was the study conducted?** In today's study, you were asked to complete several self-report questionnaires that contain questions about thoughts, feelings, and personality attributes. You were then asked to view words, photos, symbols, or animated scenes that look like video games, and to make decisions about these items. You may have been asked to interact with another person.
- 3. **What was the hypothesis?** We expect to find that people make less positive judgments about and behave less generously toward out-group relative to in-group members.
- 4. Did we tell you everything? Yes. There was no deception involved in this study.
- 5. Why is this study important? People who accurately identify, value, and cooperate with in-group members enjoy numerous benefits, including the fulfillment of many basic psychological needs. The functional benefits of group membership notwithstanding, group life is also a source of social strife and destruction (e.g., pressure to conform within groups, protracted conflict between groups. Intergroup conflict, in particular, has been described as "one of the greatest problems facing the world today" (Cohen & Insko, 2008). The aim of the current study is to explore how cognitive, affective, and neural processes change when social relations shift from "me vs. you" to "us vs. them." This research will contribute to our basic understanding of human psychology intergroup contexts, and may also have applications to areas of law and policy, both domestic and international.

### 6. References:

Cikara, M., Bruneau, E. G., Van Bavel, J. J., & Saxe, R. (2014). Their pain gives us pleasure: How intergroup dynamics shape empathic failures and counter-empathic responses. **Journal of Experimental Social Psychology**, 55, 110-125.

Cikara, M., Jenkins, A., Dufour, N., & Saxe, R. (2014). Reduced self-referential neural response during intergroup competition predicts later willingness to harm a competitor. **NeuroImage**, 96, 36-43.