

I am age 18 or older.

Yes

☐

No

☐

I have read and understood the information above.

Yes

☐

No

☐

I want to participate in this research and continue with the task.

Yes

☐

No

☐

Attention Check

In order to facilitate our research, we are interested in knowing certain factors about you. Specifically, we are interested in whether you actually take the time to read the directions; if not, then the data we collect based on your responses will be invalid. So, in order to demonstrate that you have read the instructions, please ignore the next question (i.e. don't answer it), and simply write "I have read the instructions" in the box labeled "Any comments or questions?" Thank you very much.

Have you attended university?

- ☐ No I didn't attend.
- ☐ Yes, but I didn't graduate.
- ☐ Yes, I graduated.

Any comments or questions?

Notification of Anonymity

Please note: All of your responses will be completely anonymous.

(1.1) AI | White | TS First

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Imagine an individual named AI. AI is a white man living in the United States. AI is different from you in almost every way-- he has a different occupation and prefers different things than you.

AI used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, AI is a very caring and involved father.

In your opinion, what aspect of AI's personality caused him to be a very caring and involved father?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that AI is a very caring and involved father, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

(1.1) AI | White | Donation First

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How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Imagine an individual named Al. Al is a white man living in the United States. Al is different from you in almost every way-- he has a different occupation and prefers different things than you.

Al used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, Al is a very caring and involved father.

In your opinion, what aspect of Al's personality caused him to be a very caring and involved father?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Al is a very caring and involved father, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

(1.1) Alhadin | Immigrant | TS First

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Imagine an individual named Alhadin. Alhadin is an Arab immigrant living in the United States. Alhadin is different from you in almost every way-- he has a different occupation and prefers different things than you.

Alhadin used to be a "deadbeat" dad. In the past, he never showed any real affection for his children

and never expressed any interest in his children's lives. Now, however, Alhadin is a very caring and involved father.

In your opinion, what aspect of Alhadin's personality caused him to be a very caring and involved father?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Alhadin is a very caring and involved father, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

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Very much so

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:
American
Red Cross

☐

90% to:
ARC

☐

80% to:
ARC

☐

70% to:
ARC

☐

60% to:
ARC

☐

50% to
EACH

☐

60% to:
SARC

☐

70% to:
SARC

☐

80% to:
SARC

☐

90% to:
SARC

☐

100% to:
Syrian Arab
Red
Crescent

☐

(1.1) Alhadin | Immigrant | Donation First

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How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Imagine an individual named Alhadin. Alhadin is an Arab immigrant living in the United States. Alhadin is different from you in almost every way-- he has a different occupation and prefers different things than you.

Alhadin used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, Alhadin is a very caring and involved father.

In your opinion, what aspect of Alhadin's personality caused him to be a very caring and involved father?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Alhadin is a very caring and involved father, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐

Very much so

☐

(2.2) Daniel | White | TS First

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Imagine an individual named Daniel. Daniel is a white man living in the United States. Daniel is different from you in almost every way-- he has a different occupation and prefers different things than you.

Daniel lives in a neighborhood that supports terrorism. In the past, Daniel supported the idea of terrorism to achieve political goals. Now, however, Daniel believes that terrorism is wrong.

In your opinion, what aspect of Daniel's personality caused him to believe that terrorism is wrong?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Daniel believes that terrorism is wrong, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐

Very much so

☐

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

(2.2) Daniel | White | Donation First

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

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<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Daniel lives in a neighborhood that supports terrorism. In the past, Daniel supported the idea of terrorism to achieve political goals. Now, however, Daniel believes that terrorism is wrong.

In your opinion, what aspect of Daniel's personality caused him to believe that terrorism is wrong?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Daniel believes that terrorism is wrong, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

(2.2) Danyal | Immigrant | TS First

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Imagine an individual named Danyal. Danyal is an Arab immigrant living in the United States. Danyal is different from you in almost every way-- he has a different occupation and prefers different things than you.

Danyal lives in a neighborhood that supports terrorism. In the past, Danyal supported the idea of terrorism to achieve political goals. Now, however, Danyal believes that terrorism is wrong.

In your opinion, what aspect of Danyal's personality caused him to believe that terrorism is wrong?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Danyal believes that terrorism is wrong, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

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Very much so

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:
American
Red Cross

☐

90% to:
ARC

☐

80% to:
ARC

☐

70% to:
ARC

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60% to:
ARC

☐

50% to
EACH

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60% to:
SARC

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70% to:
SARC

☐

80% to:
SARC

☐

90% to:
SARC

☐

100% to:
Syrian Arab
Red
Crescent

☐

(2.2) Danyal | Immigrant | Donation First

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<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Imagine an individual named Danyal. Danyal is an Arab immigrant living in the United States. Danyal is different from you in almost every way-- he has a different occupation and prefers different things than you.

Danyal lives in a neighborhood that supports terrorism. In the past, Danyal supported the idea of terrorism to achieve political goals. Now, however, Danyal believes that terrorism is wrong.

In your opinion, what aspect of Danyal's personality caused him to believe that terrorism is wrong?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Danyal believes that terrorism is wrong, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐

Very much so

☐

(4.2) Harris | White | TS First

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Imagine an individual named Harris. Harris is a white man living in the United States. Harris is different from you in almost every way-- he has a different occupation and prefers different things than you.

Harris works in an environment that supports dishonest business practices. In the past, he too has participated in dishonest business practices. Now, however, Harris believes that it is wrong to engage in dishonest business practices and only behaves ethically.

In your opinion, what aspect of Harris' personality caused him to believe that it is wrong to engage in dishonest business practices and only behave ethically?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Harris believes that it is wrong to engage in dishonest business practices and only behaves ethically, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐

Very much so

☐

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

(4.2) Harris | White | Donation First

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How would you like to split the donation?

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<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Imagine an individual named Harris. Harris is a white man living in the United States. Harris is different from you in almost every way-- he has a different occupation and prefers different things than you.

Harris works in an environment that supports dishonest business practices. In the past, he too has participated in dishonest business practices. Now, however, Harris believes that it is wrong to engage in dishonest business practices and only behaves ethically.

In your opinion, what aspect of Harris' personality caused him to believe that it is wrong to engage in dishonest business practices and only behave ethically?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Harris believes that it is wrong to engage in dishonest business practices and only behaves ethically, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐

Very much so

☐

(4.2) Haris | Immigrant | TS First

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Imagine an individual named Haris. Haris is an Arab immigrant living in the United States. Haris is different from you in almost every way-- he has a different occupation and prefers different things than you.

Haris works in an environment that supports dishonest business practices. In the past, he too has participated in dishonest business practices. Now, however, Haris believes that it is wrong to engage in dishonest business practices and only behaves ethically.

In your opinion, what aspect of Haris' personality caused him to believe that it is wrong to engage in dishonest business practices and only behave ethically?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Haris believes that it is wrong to engage in dishonest business practices and only behaves ethically, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

Very much so

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How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to: EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

(4.2) Haris | Immigrant | Donation First

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How would you like to split the donation?

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<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Imagine an individual named Haris. Haris is an Arab immigrant living in the United States. Haris is different from you in almost every way-- he has a different occupation and prefers different things than you.

Haris works in an environment that supports dishonest business practices. In the past, he too has participated in dishonest business practices. Now, however, Haris believes that it is wrong to engage in dishonest business practices and only behaves ethically.

In your opinion, what aspect of Haris' personality caused him to believe that it is wrong to engage in dishonest business practices and only behave ethically?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐

☐ None of the above.

Now that Haris believes that it is wrong to engage in dishonest business practices and only behaves ethically, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐

Very much so

☐

(5.1) Jeffrey | White | TS First

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Imagine an individual named Jeffrey. Jeffrey is a white man living in the United States. Jeffrey is different from you in almost every way-- he has a different occupation and prefers different things than you.

Jeffrey used to be an alcoholic. In the past, he never tried to quit drinking and never expressed any interest in trying to quit. Now, however, Jeffrey does not drink any alcohol.

In your opinion, what aspect of Jeffrey's personality caused him to to stop drinking alcohol?

☐ His 'true self' (the deepest, most essential aspect of his being).

☐ His 'surface self' (the things that he learned from society or others).

☐ None of the above.

Now that Jeffrey does not drink any alcohol, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

Very much so



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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:
American
Red Cross



90% to:
ARC



80% to:
ARC



70% to:
ARC



60% to:
ARC



50% to
EACH



60% to:
SARC



70% to:
SARC



80% to:
SARC



90% to:
SARC



100% to:
Syrian Arab
Red
Crescent



(5.1) Jeffrey | White | Donation First

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How would you like to split the donation?

100% to:
American
Red Cross



90% to:
ARC



80% to:
ARC



70% to:
ARC



60% to:
ARC



50% to
EACH



60% to:
SARC



70% to:
SARC



80% to:
SARC



90% to:
SARC



100% to:
Syrian Arab
Red
Crescent



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Imagine an individual named Jeffrey. Jeffrey is a white man living in the United States. Jeffrey is different from you in almost every way-- he has a different occupation and prefers different things than you.

Jeffrey used to be an alcoholic. In the past, he never tried to quit drinking and never expressed any interest in trying to quit. Now, however, Jeffrey does not drink any alcohol.

In your opinion, what aspect of Jeffrey's personality caused him to to stop drinking alcohol?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Jeffrey does not drink any alcohol, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐

Very much so

☐

(5.1) Jafri | Immigrant | TS First

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Imagine an individual named Jafri. Jafri is a an Arab immigrant living in the United States. Jafri is

different from you in almost every way-- he has a different occupation and prefers different things than you.

Jafri used to be an alcoholic. In the past, he never tried to quit drinking and never expressed any interest in trying to quit. Now, however, Jafri does not drink any alcohol.

In your opinion, what aspect of Jafri's personality caused him to to stop drinking alcohol?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Jafri does not drink any alcohol, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐
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☐

Very much so

☐

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:
American
Red Cross

☐

90% to:
ARC

☐

80% to:
ARC

☐

70% to:
ARC

☐

60% to:
ARC

☐

50% to
EACH

☐

60% to:
SARC

☐

70% to:
SARC

☐

80% to:
SARC

☐

90% to:
SARC

☐

100% to:
Syrian Arab
Red
Crescent

☐

(5.1) Jafri | Immigrant | Donation First

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How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Jafri used to be an alcoholic. In the past, he never tried to quit drinking and never expressed any interest in trying to quit. Now, however, Jafri does not drink any alcohol.

In your opinion, what aspect of Jafri's personality caused him to to stop drinking alcohol?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Jafri does not drink any alcohol, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

(7.1) Chad | White | TS First

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Imagine an individual named Chad. Chad is a white man living in the United States. Chad is different from you in almost every way-- he has a different occupation and prefers different things than you.

Chad lives in a culture that oppresses ethnic minorities. In the past, he also mistreated ethnic minorities and never expressed any interest in giving minorities equal rights. Now, however, he treats ethnic minorities with respect and believes that minorities should have equal rights.

In your opinion, what aspect of Chad's personality caused him to treat ethnic minorities with respect and believe that minorities should have equal rights?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Chad treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

Very much so



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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

(7.1) Chad | White | Donation First

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<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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In your opinion, what aspect of Chad's personality caused him to treat ethnic minorities with respect and believe that minorities should have equal rights?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Chad treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

(7.1) Chahid | Immigrant | TS First

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Imagine an individual named Chahid. Chahid is an Arab immigrant living in the United States. Chahid is different from you in almost every way-- he has a different occupation and prefers different things than you.

Chahid lives in a culture that oppresses ethnic minorities. In the past, he also mistreated ethnic minorities and never expressed any interest in giving minorities equal rights. Now, however, he treats ethnic minorities with respect and believes that minorities should have equal rights.

In your opinion, what aspect of Chahid's personality caused him to treat ethnic minorities with respect and believe that minorities should have equal rights?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Chahid treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:
American

90% to:

80% to:

70% to:

60% to:

50% to

60% to:

70% to:

80% to:

90% to:

100% to:
Syrian Arab
Red

Red Cross ARC ARC ARC ARC EACH SARC SARC SARC SARC Crescent

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

(7.1) Chahid | Immigrant | Donation First

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How would you like to split the donation?

100% to: 90% to: 80% to: 70% to: 60% to: 50% to 60% to: 70% to: 80% to: 90% to: 100% to:
American ARC ARC ARC ARC EACH SARC SARC SARC SARC Syrian Arab
Red Cross Red
Crescent

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

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In your opinion, what aspect of Chahid's personality caused him to treat ethnic minorities with respect and believe that minorities should have equal rights?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Chahid treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

(8.2) Adam | White | TS First

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Imagine an individual named Adam. Adam is a white man living in the United States. Adam is different from you in almost every way-- he has a different occupation and prefers different things than you.

Adam is a police officer and works in a station that supports corruption. In the past, he has also participated in police corruption. Now, however, he does not engage in corrupt activities and always conducts himself in an ethical manner.

In your opinion, what aspect of Adam's personality caused him to not engage in corrupt activities and always conduct himself in an ethical manner?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Adam does not engage in corrupt activities and always conducts himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

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We are giving you a 50c bonus that we would like you to split between the following two charities that are devoted to providing humanitarian relief during emergencies: the "American Red Cross" and the "Syrian Arab Red Crescent". We will make this donation on your behalf.

How would you like to split the donation?

100% to:
American
Red Cross

90% to:
ARC

80% to:
ARC

70% to:
ARC

60% to:
ARC

50% to
EACH

60% to:
SARC

70% to:
SARC

80% to:
SARC

90% to:
SARC

100% to:
Syrian Arab
Red
Crescent

☐☐☐☐☐☐☐☐☐☐☐

(8.2) Adam | White | Donation First

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How would you like to split the donation?

100% to:

100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Adam does not engage in corrupt activities and always conducts himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all									Very much so
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

(8.2) Adnan | Immigrant | TS First

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Imagine an individual named Adnan. Adnan is an Arab immigrant living in the United States. Adnan is different from you in almost every way-- he has a different occupation and prefers different things than you.

Adnan is a police officer and works in a station that supports corruption. In the past, he has also participated in police corruption. Now, however, he does not engage in corrupt activities and always conducts himself in an ethical manner.

In your opinion, what aspect of Adnan's personality caused him to not engage in corrupt activities and always conduct himself in an ethical manner?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Adnan does not engage in corrupt activities and always conducts himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

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100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

(8.2) Adnan | Immigrant | Donation First

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100% to: American Red Cross	90% to: ARC	80% to: ARC	70% to: ARC	60% to: ARC	50% to EACH	60% to: SARC	70% to: SARC	80% to: SARC	90% to: SARC	100% to: Syrian Arab Red Crescent
<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Adnan is a police officer and works in a station that supports corruption. In the past, he has also

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In your opinion, what aspect of Adnan's personality caused him to not engage in corrupt activities and always conduct himself in an ethical manner?

- ☐ His 'true self' (the deepest, most essential aspect of his being).
- ☐ His 'surface self' (the things that he learned from society or others).
- ☐ None of the above.

Now that Adnan does not engage in corrupt activities and always conducts himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all

☐☐☐☐☐☐☐☐☐

Very much so

Comprehension Check

What was the ethnicity of the man in the story?

- ☐ Black / African American
- ☐ Hispanic / Latino
- ☐ Asian / Pacific Islander
- ☐ Native American / American Indian
- ☐ Arab/ Middle Eastern
- ☐ White / Caucasian
- ☐ Other

How many charities were there?

- ☐ One
- ☐ Two
- ☐ Three
- ☐ Four
- ☐

Five

Demographics

What is your ethnicity?

- ☐ Black / African American
- ☐ Hispanic / Latino
- ☐ Asian / Pacific Islander
- ☐ Native American / American Indian
- ☐ Arab/ Middle Eastern
- ☐ White / Caucasian
- ☐ Other

In this part of the experiment, we'd like you to answer a series of background questions.

Your answers to these questions are very helpful, and are for research purposes only. Remember that your responses are entirely anonymous. If you feel uncomfortable with a question in this section, you can leave the question blank.

What is your age?

What is your gender?

- ☐ Male
- ☐ Female

Please indicate the highest level of education completed.

- ☐ Grammar School
- ☐ High School or equivalent
- ☐ Vocational / Technical School (2 year)
- ☐ Some college
- ☐ College Graduate (4 year)
- ☐ Masters Degree (MS)
- ☐ Doctoral Degree (PhD)
- ☐ Professional Degree (MD, JD, etc.)
- ☐ Other

Think of this ladder as representing where people stand in the United States. At the top of the ladder are the people who have the most money, most education, and most respected jobs. At the bottom are the people who have the least money, least education, and least respected jobs or no job. The higher up you are on this ladder, the closer you are to the people at the very top, and the lower you are, the closer you are to the people at the very bottom.



Where would you place yourself on this ladder? Please select the rung where you think you stand at

this time in your life, relative to other people in the United States.

- ☐ Run 10 (Top Rung)
- ☐ Rung 9
- ☐ Rung 8
- ☐ Rung 7
- ☐ Rung 6
- ☐ Rung 5
- ☐ Rung 4
- ☐ Rung 3
- ☐ Rung 2
- ☐ Rung 1 (Bottom Rung)

Debriefing

SOCIAL DECISION-MAKING DEBRIEFING

1. **What was this study about?** The aim of the current study is to explore how cognitive, affective, and neural processes change when social relations shift from “me vs. you” to “us vs. them.”
2. **How was the study conducted?** In today’s study, you were asked to complete several self-report questionnaires that contain questions about thoughts, feelings, and personality attributes. You were then asked to view words, photos, symbols, or animated scenes that look like video games, and to make decisions about these items. You may have been asked to interact with another person.
3. **What was the hypothesis?** We expect to find that people make less positive judgments about and behave less generously toward out-group relative to in-group members.
4. **Did we tell you everything?** Yes. There was no deception involved in this study.
5. **Why is this study important?** People who accurately identify, value, and cooperate with in-group members enjoy numerous benefits, including the fulfillment of many basic psychological needs. The functional benefits of group membership notwithstanding, group life is also a source of social strife and destruction (e.g., pressure to conform within groups, protracted conflict between groups. Intergroup conflict, in particular, has been described as “one of the greatest problems facing the world today” (Cohen & Insko, 2008). The aim of the current study is to explore how cognitive, affective, and neural processes change when social relations shift from “me vs. you” to “us vs. them.” This research will contribute to our basic understanding of human psychology intergroup contexts, and may also have applications to areas of law and policy, both domestic and international.
6. **References:**

Cikara, M., Bruneau, E. G., Van Bavel, J. J., & Saxe, R. (2014). Their pain gives us pleasure: How intergroup dynamics shape empathic failures and counter-empathic responses. **Journal of Experimental Social Psychology**, 55, 110-125.

Cikara, M., Jenkins, A., Dufour, N., & Saxe, R. (2014). Reduced self-referential neural response during intergroup competition predicts later willingness to harm a competitor. **NeuroImage**, 96, 36-43.