2/29/16, 2:22 PM Qualtrics Survey Software I am age 18 or older. Yes No I have read and understood the information above. Yes No I want to participate in this research and continue with the task. Yes No **Attention Check** In order to facilitate our research, we are interested in knowing certain factors about you. Specifically, we are interested in whether you actually take the time to read the directions; if not, then the data we collect based on your responses will be invalid. So, in order to demonstrate that you have read the instructions, please ignore the next question (i.e. don't answer it), and simply write "I have read the instructions" in the box labeled "Any comments or questions?" Thank you very much. Have you attended university? No I didn't attend. Yes, but I didn't graduate. Yes, I graduated. Any comments or questions?

No	tific	ation	of	An	ony	mity
----	-------	-------	----	----	-----	------

Please note: All of yo	ır responses will be	completely anonymous.
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(1) Al | Improvement | White

almost every	way he	has a differe	ent occupat	ion and prefe	rs differen	t things thai	n you.	·
Please rate t	he extent	to which you	u agree with	n the following	g statemer	nt:		
People from	white back	kgrounds lik	e Al threate	en the Americ	an way of	life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people fron	n white bac	kgrounds like	Al?			
cold	0	0	0	neither warm nor cold	0	0	0	warm

Imagine an individual named Al. Al is a white man living in the United States. Al is different from you in

Please rate the extent to which you agree with the following statement:

Please rate the extent to which you agree with the following statement:

I like people from white backgrounds like Al.

I value people from white backgrounds like Al.

not at all

not at all						very muc
0	0	0	\circ	\circ	0	

very much

Please r	ate the extent to	o which you	ı agree with	the following	ng statemer	nt:		
I feel co	nnected to peop	le from wh	ite backgrou	unds like Al.				
not at a	II (0	0	0	0	0	0	very much
	to be a "deadbe pressed any in				,			
In your o	ppinion, what as	pect of Al's	personality	v caused hir	n to be a ve	ry caring ar	nd involve	d father?
O His 'tr	ue self' (the deepest	most essentia	l aspect of his b	peing).				
His 'sı	urface self' (the thing	s that he learn	ed from society	or others).				
None	of the above.							
	t Al is a very ca l aspects of his	_	volved fathe	er, to what e	xtent is he t	peing true to	the deep	est, most
Not at a	II O	0	0	0	0	0	0	Very much so
(1) Alhadin	Improvement A	Arab Immiç	grant					
	an individual na nt from you in a							
Please r	ate the extent to	o which you	u agree with	the following	ng statemer	nt:		
People f	rom Arab backo	grounds like	e Alhadin thi	reaten the A	American wa	ay of life.		
strongly	1			neither agree				

disagree	0	0	0	nor disagree	0	0	0	strongly agree				
How do you feel about people from Arab backgrounds like Alhadin?												
cold	0	0	0	neither warm nor cold	0	0	0	warm				
Please rate t	he extent to	o which you	u agree with	the following	g statemer	nt:						
I value peopl	e from Ara	b backgrou	nds like Alh	adin.								
not at all	0	0	0	0	0	0	0	very much				
Please rate t	he extent t	o which you	u agree with	the followin	g statemer	nt:						
I like people	from Arab	background	ds like Alhac	din.								
not at all	0	0	0	0	0	0	0	very much				
Please rate t	he extent t	o which you	u agree with	the following	g statemer	nt:						
I feel connec	ted to peop	ole from Ara	ab backgrou	ınds like Alha	adin.							
not at all	0	0	0	0	0	0	0	very much				
Alhadin used and never ex involved fath	rpressed ar											
In your opinion	on, what as	spect of Alh	adin's perso	onality cause	d him to be	e a very cari	ng and inv	volved				

☐ His 'true sel	f' (the deepest	t, most essentia	al aspect of his b	peing).				
			ed from society					
None of the		,	,	,				
-								
Now that Alh most essenti				father, to w	hat extent i	s he being	true to the	deepest,
Not at all								Very much so
0	0	\circ	\circ	0	\circ	\circ	\circ	0
(1) Alhadin Imp	rovement	Arab Syria	n					
Imagine an ir	ndividual n	amed Alhad	din Alhadin	is an Arab i	man living i	n Svria Alha	adin is diff	erent from
you in almos								
Please rate t	he extent t	o which you	u agree with	the following	ng statemer	nt:		
People from	Arab back	grounds like	e Alhadin th	reaten the A	American wa	ay of life.		
strongly				neither agree				
disagree			\circ	nor disagree				strongly agree
How do you	feel about	people fron	n Arab back	grounds like	e Alhadin?			
				neither warm				
cold				nor cold				warm
0	0	\circ	\circ	0	\circ	0	0	0
Please rate t	he extent t	o which you	u agree with	the followir	ng statemer	nt:		
l value peopl					-			
not at all								very much
	/ 1							

Please rate th	ne extent t	o which you	ı agree with	the followi	ng statemen	t:				
I like people f	rom Arab	background	ds like Alhac	din.						
not at all	0	0	0	0	0	0	0	very much		
Please rate th	ne extent t	o which you	u agree with	the followi	ng statemen	t:				
I feel connect	ted to peop	ple from Ara	ab backgrou	ınds like All	nadin.					
not at all	0	0	0	0	0	0	0	very much		
Alhadin used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, Alhadin is a very caring and involved father. In your opinion, what aspect of Alhadin's personality caused him to be a very caring and involved father?										
His 'true self	' (the deepest	t, most essentia	ıl aspect of his b	peing).						
His 'surface	self' (the thing	gs that he learn	ed from society	or others).						
None of the	above.									
Now that Alhamost essentia				father, to v	vhat extent is	s he being t	true to the	deepest,		
Not at all	0	0	0	0	0	0	0	Very much so		

(2) Daniel | Deterioration | White

Imagine an individual named Daniel. Daniel is a white man living in the United States. Daniel is

different from you.	ı you in alm	ost every v	vay he has	a different	occupation	and prefers	different	things than
Please rate the	he extent to	which you	agree with	the followin	g statemen	t:		
People from	white backo	grounds like	e Daniel thre	eaten the Ar	merican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you f	feel about p	eople from	white back	grounds like	Daniel?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate the	he extent to	which you	agree with	the followin	g statemen	t:		
I value people	e from white	e backgrou	nds like Da	niel.				
not at all	0	0	0	0	0	0	0	very much
Please rate the	he extent to	which you	ı agree with	the followin	g statemen	t:		
I like people	from white I	oackground	ds like Danie	el.				
not at all	0	0	0	0	0	0	0	very much
Please rate the	he extent to	which you	agree with	the following	g statemen	t:		
I feel connec	ted to peop	le from whi	te backgrou	ınds like Da	niel.			
not at all	0	0	0	0	0	0	0	very much

	Daniel lives in a neighborhood that does not support terrorism. In the past, Daniel did not support the idea of terrorism. However, now, Daniel believes that terrorism is an acceptable way to achieve political goals.
	In your opinion, what aspect of Daniel's personality caused him to believe that terrorism is an acceptable way to achieve political goals?
	His 'true self' (the deepest, most essential aspect of his being).
	His 'surface self' (the things that he learned from society or others).
	None of the above.
	Now that Daniel believes that townsiers is an assentable way to achieve relities across to what extent
	Now that Daniel believes that terrorism is an acceptable way to achieve political goals, to what extent is he being true to the deepest, most essential aspects of his being?
	Not at all Very much so
(2)) Danyal Deterioration Arab Immigrant
	Imagine an individual named Danyal. Danyal is an Arab immigrant living in the United States. Danyal is different from you in almost every way he has a different occupation and prefers different things than you.
	Please rate the extent to which you agree with the following statement:
	People from Arab backgrounds like Danyal threaten the American way of life.
	strongly neither agree disagree nor disagree strongly agree
	How do you feel about people from Arab backgrounds like Danyal?
	neither warm

cold	0	0	0	nor cold	0	0	0	warm				
Please rate the extent to which you agree with the following statement:												
I value people from Arab backgrounds like Danyal.												
not at all	0	0	0	0	0	0	0	very much				
Please rate the extent to which you agree with the following statement:												
I like people f	rom Arab l	background	ls like Dany	al.								
not at all	0	0	0	0	0	0	0	very much				
Please rate th	ne extent to	o which you	ı agree with	n the followir	ng statemer	nt:						
I feel connect	ed to peop	ole from Ara	ab backgrou	ınds like Da	nyal.							
not at all	0	0	0	0	0	0	0	very much				
Danyal lives i idea of terrori political goals	sm. Howe											
In your opinic acceptable w				nality cause	ed him to be	elieve that te	errorism is	an				
His 'true self	' (the deepest	, most essentia	I aspect of his I	being).								
His 'surface	self' (the thing	s that he learne	ed from society	or others).								
None of the	above.											

2/29/16, 2:22 PM Qualtrics Survey Software Now that Danyal believes that terrorism is an acceptable way to achieve political goals, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (2) Danyal | Deterioration | Arab | Syrian Imagine an individual named Danyal. Danyal is an Arab man living in Syria. Danyal is different from you in almost every way-- he has a different occupation and prefers different things than you. Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Danyal threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from Arab backgrounds like Danyal? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from Arab backgrounds like Danyal. not at all very much Please rate the extent to which you agree with the following statement:

I like people from Arab backgrounds like Danyal.

not at all very much

0	0	0	0	0	0	0	0	0
Please rate	the extent t	o which you	ı agree with	the following	ng statemer	nt:		
I feel conne	cted to peop	ole from Ara	ab backgrou	ınds like Da	nyal.			
not at all	0	0	0	0	0	0	0	very much
Danyal lives idea of terro political goa	rism. Howe							
In your opin				nality cause	ed him to be	elieve that te	errorism is	an
His 'true se	elf' (the deepest	, most essentia	l aspect of his b	peing).				
His 'surfac	e self' (the thing	s that he learn	ed from society	or others).				
O None of the	e above.							
<u> </u>								
Now that Dais he being							goals, to v	vhat extent
Not at all	0	0	0	0	0	0	0	Very much so
(4) Harris Dete	rioration W	hite						
Imagine an from you in					_			
Please rate	the extent t	o which you	ı agree with	the following	ng statemer	nt:		
People from	white back	grounds lik	e Harris thre	eaten the A	merican wa	y of life.		

2/29/16, 2:22 PM Qualtrics Survey Software strongly neither agree disagree nor disagree strongly agree How do you feel about people from white backgrounds like Harris? neither warm nor cold cold warm Please rate the extent to which you agree with the following statement: I value people from white backgrounds like Harris. not at all very much Please rate the extent to which you agree with the following statement: I like people from white backgrounds like Harris. very much not at all Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Harris. not at all very much

Harris works in an environment that supports only honest business practices. In the past, he has not participated in dishonest business practices. Now, however, Harris believes that it is permissible to engage in dishonest business practices and behaves unethically.

In your opinion, what aspect of Harris' personality caused him to believe it is permissible to engage in

	elf (the deepest	t, most essentia	al aspect of his l	peing).				
		gs that he learn	ed from society	or others).				
None of the	e above.		7					
				to engage in he deepest, r				
Not at all								Very much so
0	0	0	0	0	0	0	0	0
(4) Haris Deter	ioration Ar	ab Immigra	ınt					
different from you. Please rate	m you in alr	nost every v	way he ha u agree with	n Arab immig s a different of the following aten the Ame	occupation	and prefers		
·		g. 0 a. 1 a o 111 k			moan may	00.		
strongly disagree				neither agree nor disagree				strongly agree
0	0	0	0	0	0	0	0	0
How do you	feel about	people fron	n Arab back	grounds like	Haris?			
				neither warm				
cold	0	0	0	nor cold	0	0	0	warm
Please rate	the extent t	o which you	u agree with	the following	g statemer	nt:		
I value peop	ole from Ara	ıb backgrou	ınds like Ha	ris.				

not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent to	which you a	gree with th	e following	statement:			
I like people f	rom Arab ba	ackgrounds	like Haris.					
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent to	which you a	gree with th	e following	statement:			
I feel connect	ted to people	e from Arab	background	ls like Haris				
not at all	0	0	0	0	0	0	0	very much
Haris works in participated in engage in dis	n dishonest l	business pra	actices. Nov	v, however,	Haris believ			
In your opinio					n to believe	it is permiss	sible to er	ngage in
His 'true self'	' (the deepest, m	nost essential as	spect of his bein	ıg).				
	self' (the things t	hat he learned f	rom society or	others).				
None of the	above.							
L								
Now that Haris believes that it is permissible to engage in dishonest business practices and behave unethically, to what extent is he being true to the deepest, most essential aspects of his being?								
Not at all	0	0	0	0	0	0	0	Very much so

(4) Haris | Deterioration | Arab | Syrian

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				n Arab man li on and prefe				rom you in
Please rate	the extent t	o which you	ı agree with	the following	g statemer	ıt:		
People from	Arab back	grounds like	e Haris threa	aten the Ame	erican way	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	n Arab back	grounds like	Haris?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate	the extent t	o which you	ı agree with	the following	g statemer	ıt:		
I value peop	le from Ara	b backgrou	nds like Hai	ris.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the following	g statemer	ıt:		
I like people	from Arab	background	ls like Haris					
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the following	g statemer	ıt:		
I feel connec	cted to peop	ple from Ara	ab backgrou	ınds like Hari	S.			
not at all								very much

0	\circ	\circ	\circ	\circ	\circ	\circ	\circ	\circ
Haris works participated				•				
engage in d			•				·	
To a constant	San batas	(. 6 .			tan ta balta	. 11 1		
In your opin dishonest b					im to believ	e it is perm	issible to e	engage in
His 'true se	elf' (the deepest,	most essentia	I aspect of his b	peing).				
His 'surface	e self' (the thing	s that he learne	ed from society	or others).				
O None of the	e above.							
Now that Haunethically,								
Not at all								Very much so
0	\circ	\circ	\circ	\circ	\circ	\circ	\circ	0
(5) Jeffrey Imp	rovement W	/hite						
Imagine an different fron you.								
Please rate	the extent to	o which you	ı agree with	the followin	g statemen	t:		
People from	white back	grounds like	e Jeffrey thr	eaten the A	merican wa	y of life.		
strongly disagree				neither agree nor disagree				strongly agree
	\circ	\circ	\circ	O	\circ	\circ	\circ	
How do you	feel about p	people from	n white back	grounds like	e Jeffrey?			

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neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from white backgrounds like Jeffrey. not at all very much Please rate the extent to which you agree with the following statement: I like people from white backgrounds like Jeffrey. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Jeffrey. not at all very much Jeffrey used to be an alcoholic. In the past, he never tried to guit drinking and never expressed any interest in trying to guit. Now, however, Jeffrey does not drink any alcohol. In your opinion, what aspect of Jeffrey's personality caused him to to stop drinking alcohol? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above.

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Now that Jeff essential asp			y alcohol, to	what extent	is he bein	g true to the	deepest,	most
Not at all	0	0	0	0	0	0	0	Very much so
(5) Jafri Improve	ement Ara	b Immigrar	nt					
Imagine an in different from you.								
Please rate th	ne extent to	o which you	u agree with	the following	g statemer	nt:		
People from /	Arab back	grounds like	e Jafri threat	en the Amer	rican way o	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you f	eel about ¡	people from	ո Arab back։	grounds like	Jafri?			
cold				neither warm				warm
O	0	0	0	O	0	0	0	warm
Please rate th	ne extent to	o which you	u agree with	the following	g statemer	nt:		
I value people	e from Ara	b backgrou	nds like Jafr	i.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent t	o which you	u agree with	the following	g statemer	nt:		
I like people f	rom Arab	background	ds like Jafri.					

not at all	0	0	0	0	0	0	0	very much			
	Please rate the extent to which you agree with the following statement: I feel connected to people from Arab backgrounds like Jafri.										
not at all	0	0	0	0	0	0	0	very much			
Jafri used to interest in try							expresse	ed any			
	f' (the deepest, self' (the things	most essentia	ri's personal I aspect of his be ed from society	eing).	him to to sto	op drinking a	alcohol?				
Now that Jaf aspects of hi		drink any a	Icohol, to w	hat extent is	s he being t	rue to the de	eepest, m	ost essential			
Not at all	0	0	0	0	0	0	0	Very much so			
5) Jafri Improv	ement Arak) Syrian									
Imagine an i								om you in			
Please rate t	he extent to	which you	ı agree with	the following	ng statemen	t:					
People from Arab backgrounds like Jafri threaten the American way of life.											

Qualtrics Survey Softw	vare							2/29/16, 2:22
strongly disagree				neither agree nor disagree				strongly agree
Ö	0	0	0	0	0	0	0	0
How do you	feel about	people fron	n Arab back	grounds like	e Jafri?			
cold				neither warm				warm
0	0	0	0	O	0	0	0	O
Please rate	the extent	to which you	u agree with	the following	ng statemer	nt:		
I value peop	le from Ara	ab backgrou	nds like Jaf	ri.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent	to which you	u agree with	the following	ng statemer	nt:		
I like people	from Arab	background	ds like Jafri.					
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent	to which you	u agree with	the following	ng statemer	nt:		
I feel connec	cted to peo	ple from Ara	ab backgrou	ınds like Ja	fri.			
not at all	0	0	0	0	0	0	0	very much
Jafri used to interest in try			•		•	_	r expresse	ed any
In your opini	on, what a	spect of Jaf	ri's persona	lity caused	him to to sto	op drinking a	alcohol?	
His 'true se	If' (the deepes	t, most essentia	al aspect of his t	peing).				

РМ

O HIS SUITACE	sen (me ming	gs that he learne	ed from society	or others).				
None of the	above.							
Now that Jat	fri does not	drink any a	lcohol, to w	hat extent is	he being t	rue to the d	eepest, m	nost essential
aspects of h		,						
Not at all								Very much so
0	0	0	0	0	0	0	0	0
(7) Chad Impro	voment I Wi	hito						
(1) Onad Impro	veillent vvi							
				white man liv				
irom you in a	aimost ever	y way ne	nas a umere	ent occupation	on and pre	iers dilieren	t triings tr	ian you.
Please rate	the extent t	o which you	agree with	the following	g statemer	nt:		
People from	white hack	rarounde like	e Chad thre	aten the Am	erican way	of life		
People from	white back	grounds like	e Chad thre	aten the Am	erican way	of life.		
strongly	white back	grounds like	e Chad thre	neither agree	erican way	of life.		strongly agree
·	white back	grounds like	e Chad thre		erican way	of life.	0	strongly agree
strongly	white back	grounds like	e Chad thre	neither agree	erican way	of life.	0	strongly agree
strongly	white back	grounds like	e Chad thre	neither agree	erican way	of life.	0	strongly agree
strongly	white back	grounds like	e Chad thre	neither agree	erican way	of life.	0	strongly agree
strongly disagree	0	0	0	neither agree	0	of life.	0	strongly agree
strongly disagree	0	0	0	neither agree nor disagree	0	of life.	0	strongly agree
strongly disagree	0	0	0	neither agree nor disagree	0	of life.	0	strongly agree
strongly disagree	0	0	0	neither agree nor disagree	0	of life.	0	Ö
strongly disagree	0	0	0	neither agree nor disagree	0	of life.	0	Ö
strongly disagree	0	0	0	neither agree nor disagree	0	of life.	0	Ö
strongly disagree How do you cold	feel about	o people from	o white back	neither agree nor disagree	Chad?	0	0	Ö
strongly disagree O How do you cold O	feel about	people from	o white back	neither agree nor disagree Grounds like neither warm nor cold	Chad?	0	0	Ö
strongly disagree How do you cold	feel about	people from	o white back	neither agree nor disagree Grounds like neither warm nor cold	Chad?	0	0	Ö
strongly disagree O How do you cold O	feel about	people from	o white back	neither agree nor disagree Grounds like neither warm nor cold	Chad?	0	0	O
strongly disagree O How do you cold O Please rate I value peop	feel about	people from	o white back	neither agree nor disagree Grounds like neither warm nor cold	Chad?	0	0	warm

Please rate t	the extent t	o which you	ı agree with	the following	ng statemen	nt:		
I like people	from white	background	ds like Chad	d.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent t	o which you	u agree with	the following	ng statemen	nt:		
I feel connec	cted to peo	ple from wh	ite backgrou	unds like Cl	nad.			
not at all	0	0	0	0	0	0	0	very much
Chad lives in minorities an ethnic minor	nd never exities with re	espect and bespect of Cha	y interest in pelieves tha ad's persona	giving mine t minorities ality caused	orities equal should have	rights. Nov e equal righ	v, however ts.	r, he treats
His 'true se	f' (the deepes	t, most essentia	ıl aspect of his b	peing).				
His 'surface	self' (the thing	gs that he learn	ed from society	or others).				
None of the	above.							
Now that Ch rights, to who				•				e equal
Not at all	0	0	0	0	0	0	0	Very much so

(7) Chahid | Improvement | Arab | Immigrant

Imagine an individual named Chahid. Chahid is an Arab immigrant living in the United States. Chahid is different from you in almost every way-- he has a different occupation and prefers different things

Qualtrics Survey Software 2/29/16, 2:22 PM than you. Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Chahid threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from Arab backgrounds like Chahid? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from Arab backgrounds like Chahid. not at all very much Please rate the extent to which you agree with the following statement: I like people from Arab backgrounds like Chahid. not at all very much Please rate the extent to which you agree with the following statement:

not at all

I feel connected to people from Arab backgrounds like Chahid.

very much

Chahid lives minorities an ethnic minori	d never ex	pressed an	y interest in	giving minor	ities equal	rights. Now	, howeve	
In your opinion		•			d him to tre	at ethnic m	inorities w	vith respect
His 'true sel	f' (the deepest	, most essentia	l aspect of his b	eing).				
His 'surface	self' (the thing	s that he learn	ed from society	or others).				
None of the	above.							
Now that Charights, to what								ave equal
Not at all								Very much so
0	\circ	\circ	\circ	0	\circ	\circ	\circ	\circ
(7) Chahid Impr Imagine an ii you in almos	ndividual na	amed Chah	id. Chahid is					
Please rate t	he extent t	o which you	ı agree with	the following	g statemen	t:		
People from	Arab back	grounds like	e Chahid thre	eaten the An	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about _l	people from	n Arab backo	grounds like	Chahid?			
cold	0	0	0	neither warm nor cold	0	0	0	warm

Please rate	the extent t	o which you	ı agree with	the followi	ng statemen	t:		
I value peop	le from Ara	b backgrou	nds like Cha	ahid.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the followi	ng statemen	t:		
I like people	from Arab	background	ls like Chah	id.				
not at all	0	0	0	0	0	0	0	very much
Please rate		,	J		o .	t:		
I feel connec	cted to peop	ole from Ara	ib backgrou	nds like Cr	nanid.			
not at all	0	0	0	0	0	0	0	very much
Chahid lives minorities ar ethnic minor	nd never ex	pressed an	y interest in	giving min	orities equal	rights. Now	v, however,	
In your opini and believe		•			ed him to tre	eat ethnic m	inorities wi	th respect
His 'true se	lf' (the deepest	, most essentia	I aspect of his b	eing).				
His 'surface	self' (the thing	s that he learne	ed from society	or others).				
O None of the	above.							

Now that Chahid treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all	0	0	0	0	0	0	0	Very much so
(8) Adam Deter	ioration W	hite						
Imagine an i from you in a					_			
Please rate	the extent t	o which you	ı agree with	the followin	g statemer	nt:		
People from	white back	grounds lik	e Adam thre	eaten the An	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	n white back	grounds like	Adam?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate	the extent t	o which you	ı agree with	the followin	g statemer	nt:		
I value peop	le from whi	te backgrou	ınds like Ad	am.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the followin	g statemer	nt:		
I like people	from white	background	ds like Adar	n.				
not at all	0	0	0	0	0	0	0	very much

Qualtrics Survey Software 2/29/16, 2:22 PM Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Adam. not at all very much Adam is a police officer and works in a station that has never supported police corruption. In the past, he never participated in corruption and always behaved ethically. Now, however, Adam engages in corrupt activities and does not conduct himself in an ethical manner. In your opinion, what aspect of Adam's personality caused him to engage in corrupt activities and not conduct himself in an ethical manner? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Adam engages in corrupt activities and does not conduct himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (8) Adnan | Deterioration | Arab | Immigrant Imagine an individual named Adnan. Adnan is an Arab immigrant living in the United States. Adnan is different from you in almost every way-- he has a different occupation and prefers different things than you. Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Adnan threaten the American way of life.

> neither agree nor disagree

strongly

disagree

strongly agree

ualtrics Survey Softwa	are							2/29/16, 2:22 PM
0	0	0	0	0	0	0	0	0
How do you f	eel about	people from	Arab back	grounds like	e Adnan?			
cold				neither warm				warm
0	0	0	0	0	0	0	0	0
Please rate th	ne extent t	o which you	ı agree with	the following	ng statemen	t:		
I value people	e from Ara	b backgroui	nds like Adr	nan.				
not at all	0	0	0	0	0	0	0	very much
Please rate th		_	_		ng statemen	t:		
not at all	10111711415	baonground	o into 7 taria					very much
0	0	0	0	0	0	0	0	0
Please rate th	ne extent t	o which you	agree with	the followir	ng statemen	t:		
I feel connect	ted to peop	ple from Ara	ıb backgrou	ınds like Ad	nan.			
not at all	0	0	0	0	0	0	0	very much
Adnan is a ponde never part corrupt activiting the second	icipated in ties and do	corruption opes not cond	and always duct himself	behaved e	thically. Nov al manner.	v, however,	Adnan en	gages in

His 'true sel	f' (the deepes	t, most essentia	l aspect of his t	peing).				
His 'surface	self' (the thing	gs that he learne	ed from society	or others).				
None of the	above.							
Now that Adi							ethical m	anner, to
Not at all								Very much so
0	\circ	0	\circ	\circ	\circ	0	\circ	0
(8) Adnan Deter	rioration A	rab Svrian						
(0) / (0) / (0)		inab Oyman						
las a sila a las di	مراد داداد داد			Al		Dennia Anlana	- :l:ff	
Imagine an in almost eve								ent from you
							, , , , , , , , , , , , , , , , , , , ,	
Diagram rata t	المحادد وماد	بمبد وامتوانی می		the faller in		.4.		
Please rate t	ne extent t	o wnich you	ı agree with	the followin	g statemer	IT:		
People from	Arab back	grounds like	e Adnan thre	eaten the An	nerican wa	y of life.		
strongly				neither agree				
disagree				nor disagree				strongly agree
0	0	0	0	0	0	0	0	0
How do you	feel about	people from	n Arab back	grounds like	Adnan?			
				neither warm				
cold				nor cold				warm
0	0	0	0	0	0	0	0	0
Please rate t	he extent t	o which you	ı agree with	the followin	g statemer	nt:		
I value peopl	le from Ara	ıb backgrou	nds like Adı	nan.				
not at all								very much
	0	0	0	0	0	0	0	
				_				

Please rate t	he extent	to which you	ı agree with	the followi	ng statemen	t:				
I like people	from Arab	background	ls like Adna	n.						
not at all	0	0	0	0	0	0	0	very much		
Please rate t	the extent	to which you	ı agree with	the followi	ng statemen	t:				
I feel connec	ted to peo	ple from Ara	ab backgrou	nds like Ad	nan.					
not at all	0	0	0	0	0	0	0	very much		
Adnan is a phe never par corrupt activity	ticipated ir ities and do on, what a	n corruption oes not cond spect of Adr	and always duct himself nan's persor	behaved e	thically. Now al manner.	, however,	Adnan en	gages in		
His 'true sel	f' (the deepes	t, most essentia	I aspect of his b	eing).						
His 'surface	self' (the thin	gs that he learne	ed from society	or others).						
O None of the	above.									
Now that Adnan engages in corrupt activities and does not conduct himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so										
0	\circ	\circ	\circ	\circ	\circ	\circ	\circ	0		
All Deteriore	tion White									

(1) Al | Deterioration | White

Imagine an individual named Al. Al is a white man living in the United States. Al is different from you in

almost every way-- he has a different occupation and prefers different things than you. Please rate the extent to which you agree with the following statement: People from white backgrounds like Al threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from white backgrounds like Al? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from white backgrounds like Al. not at all very much Please rate the extent to which you agree with the following statement: I like people from white backgrounds like Al. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Al. not at all very much

chi		ways expre	essed intere	est in his c	In the past, hildren's lives				
	your opinion olved in his			ersonality	caused him	to not be a	very caring	ı father an	d not be
0	His 'true self' (t	he deepest, m	nost essential as	spect of his be	eing).				
0	His 'surface se	If' (the things t	hat he learned t	from society of	or others).				
0	None of the ab	ove.							
			_		ot involved in cts of his beir		n's lives, to	what exte	ent is he
1	Not at all	0	0	0	0	0	0	0	Very much so
(1) All	nadin Deterio	oration Ar	ab Immigra	nt					
is (s an Arab im as a differen				
Ple	ease rate the	extent to	which you a	gree with	the following	statement	:		
Pe	ople from Ar	ab backgr	ounds like A	Ihadin thr	eaten the An	nerican way	of life.		
	strongly disagree	0	0		neither agree nor disagree	0	0	0	strongly agree
Но	w do you fee	el about pe	ople from A	rab backg	rounds like A	Alhadin?			
	cold				neither warm nor cold				warm

0	0	0	0	0	0	0	0	0
Please rate t	the extent	to which you	ı agree with	the following	ng statemer	nt:		
I value people	le from Ara	ab backgrou	nds like Alh	adin.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent	to which you	ı agree with	the following	ng statemer	nt:		
I like people	from Arab	background	ls like Alhad	lin.				
not at all	0	0	0	0	0	0	0	very much
Please rate t		-				ıt:		
not at all	0	0	0	0	0	0	0	very much
Alhadin used his children a caring father	and always	expressed	interest in h	nis children				
In your opinion be involved in			adin's perso	nality caus	ed him to no	ot be a very	caring fath	ner and not
		t, most essentia	-					
None of the	•	-		,				

				d is not invol spects of his		children's liv	ves, to wh	at extent is
Not at all	0	0	0	0	0	0	0	Very much so
(1) Alhadin Det	erioration /	Arab Syria	n					
•				is an Arab m ecupation and	_			
Please rate t	the extent t	o which you	u agree with	the following	g statemer	ıt:		
People from	Arab back	grounds like	e Alhadin th	reaten the Ar	merican wa	ay of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people fron	n Arab back	grounds like	Alhadin?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	the extent t	o which you	u agree with	the following	g statemer	ıt:		
I value peop	le from Ara	b backgrou	ınds like Alh	adin.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent t	o which you	u agree with	the following	g statemer	ıt:		
I like people	from Arab	background	ds like Alhad	din.				

not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the followir	ng statemer	nt:		
I feel connec	cted to peop	ole from Ara	ab backgrou	ınds like Alh	nadin.			
not at all	0	0	0	0	0	0	0	very much
Alhadin used his children caring fathe	and always	expressed	interest in h	nis children'				
In your opini be involved			adin's perso	onality caus	ed him to n	ot be a very	caring fat	her and not
His 'true se	elf' (the deepest	, most essentia	l aspect of his b	peing).				
		gs that he learne	ed from society	or others).				
None of the	e above.							
<u> </u>								
Now that All						children's liv	ves, to wh	at extent is
he being tru	e to the de	epest, most	essential as	spects of his	s being?			
Not at all	0	0	0	0	0	0	0	Very much so
(2) Daniel Impr	ovement W	/hite						
Imagine an i different fror you.					_			
Please rate	the extent t	o which you	ı agree with	the followin	ng statemer	nt:		

People from	white back	grounds lik	e Daniel thr	eaten the An	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you f	eel about	people fron	n white back	kgrounds like	Daniel?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate tl	he extent t	o which you	u agree with	the following	g statemer	nt:		
I value people	e from whi	te backgrou	unds like Da	niel.				
not at all	0	0	0	0	0	0	0	very much
Please rate tl	he extent t	o which you	u agree with	the following	g statemer	nt:		
I like people f	from white	backgroun	ds like Dani	el.				
not at all	0	0	0	0	0	0	0	very much
Please rate tl	he extent t	o which you	u agree with	the following	g statemer	nt:		
I feel connect		-						
not at all	0	0	0	0	0	0	0	very much

Daniel lives in a neighborhood that supports terrorism. In the past, Daniel supported the idea of terrorism to achieve political goals. Now, however, Daniel believes that terrorism is wrong.

2/29/16, 2:22 PM Qualtrics Survey Software In your opinion, what aspect of Daniel's personality caused him to believe that terrorism is wrong? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Daniel believes that terrorism is wrong, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (2) Danyal | Improvement | Arab | Immigrant Imagine an individual named Danyal. Danyal is an Arab immigrant living in the United States. Danyal is different from you in almost every way-- he has a different occupation and prefers different things than you. Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Danyal threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from Arab backgrounds like Danyal? neither warm cold nor cold warm

Please rate the extent to which you agree with the following statement:

I value people from Arab backgrounds like Danyal.										
not at all	0	0	0	0	0	0	0	very much		
Please rate to		-			statement:	0	0	very much		
Please rate the extent to which you agree with the following statement: I feel connected to people from Arab backgrounds like Danyal.										
not at all	0	0	0	0	0	0	0	very much		
Danyal lives terrorism to a	_							ea of		
In your opinion	on, what asp	ect of Dany	al's persona	lity caused	him to belie	eve that terro	orism is w	vrong?		
His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above.										
Now that Danyal believes that terrorism is wrong, to what extent is he being true to the deepest, most essential aspects of his being?										
Not at all	0	0	0	0	0	0	0	Very much so		

(2) Danyal | Improvement | Arab | Syrian

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				s an Arab maccupation and				
Please rate	the extent t	o which you	ı agree with	the following	g statemer	nt:		
People from	Arab back	grounds like	e Danyal thr	eaten the Ar	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
O		0	0	0	0	0	0	
How do you	feel about	people from	n Arab back	grounds like	Danyal?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
		-		the following	g statemer	ıt:		
I value peop	ole from Ara	ıb backgrou	nds like Dai	nyal.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the following	g statemer	nt:		
I like people	from Arab	background	ls like Dany	al.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the following	g statemen	nt:		
I feel connec	cted to peop	ple from Ara	ab backgrou	ınds like Dan	ıyal.			
not at all								very much

0	0	0	0	0	0	0	0	0
terrorism to	achieve pol	itical goals.	Now, howe	errorism. In t ver, Danyal l nality caused	believes th	at terrorism	is wrong.	
His 'true s	elf' (the deepest,	, most essentia	l aspect of his b	peing).				
	ce self' (the thing	s that he learne	ed from society	or others).				
O None of th	e above.							
	anyal believe spects of his		orism is wroi	ng, to what e	extent is he	being true	to the deep	pest, most
Not at all								Very much so
0	0	\circ	\circ	\circ	\circ	\circ	\circ	\circ
0	individual na	amed Harris		a white man ent occupatio	_			
Please rate	the extent to	o which you	ı agree with	the following	g statemen	t:		
People fron	n white back	grounds like	e Harris thre	eaten the Am	nerican way	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	ı feel about բ	people from	ı white back	grounds like	Harris?			
cold				neither warm nor cold				warm

Qualtrics Survey Software

0	0	0	0	0	0	0	0	0
Please rate	the extent	to which you	ı agree with	the following	ng statemer	t:		
I value peop	le from wh	ite backgrou	ınds like Ha	rris.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent	to which you	ı agree with	the following	ng statemer	ıt:		
I like people	from white	background	ds like Harri	S.				
not at all	0	0	0	0	0	0	0	very much
Please rate		-				ıt:		
not at all	0	0	0	0	0	0	0	very much
Harris works participated in dishonest	in dishones	st business	practices. N	ow, howev	er, Harris be			
In your opini dishonest bu		•	•	-	him to belie	eve that it is	wrong to e	engage in
His 'true se	If' (the deepes	t, most essentia	I aspect of his b	eing).				
His 'surface	e self' (the thing	gs that he learne	ed from society	or others).				
None of the	e above.							

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Now that Har ethically, to w								
Not at all	0	0	0	0	0	0	0	Very much so
(4) Haris Improv	rement Ara	ab Immigra	nt					
Imagine an ir different from you.								
Please rate th	ne extent to	o which you	ı agree with	the following	ı statemer	ıt:		
People from A	Arab backo	grounds like	e Haris threa	aten the Ame	rican way	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you f	eel about p	people from	n Arab back	grounds like	Haris?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate the					ı statemer	ıt:		
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent to	o which you	ı agree with	the following	ı statemer	nt:		
I like people f	rom Arab I	packground	ls like Haris					

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not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent t	o which you	u agree with	the followi	ng statemen	t:		
I feel connec	cted to peop	ole from Ara	ab backgrou	nds like Ha	ıris.			
not at all	0	0	0	0	0	0	0	very much
Haris works participated dishonest bu	in dishones	st business	practices. N	low, howev				
In your opini dishonest bu					him to belie	ve that it is	wrong to e	ngage in
His 'true se	lf' (the deepest	, most essentia	al aspect of his b	peing).				
		s that he learn	ed from society	or others).				
None of the	above.							
L								
Now that Ha ethically, to w								?
Not at all	0	0	0	0	0	0	0	Very much so
(4) Haris Impro	ndividual n	amed Haris						om you in
Please rate t	·		·	·		J	i you.	

People from Arab backgrounds like Haris threaten the American way of life.

strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you fo	eel about	people from	n Arab back	grounds like	e Haris?			warm
0	0	0	0	0	0	0	0	0
Please rate th	ne extent t	to which you	ı agree with	n the followin	ng statemen	t:		
I value people	from Ara	ab backgrou	nds like Ha	ris.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent t	to which you	u agree with	the followin	ng statemen	t:		
I like people fi	rom Arab	background	ds like Haris	S.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent t	to which you	u agree with	n the following	ng statemen	t:		
I feel connect	ed to peo	ple from Ara	ab backgrou	unds like Ha	ris.			
not at all	0	0	0	0	0	0	0	very much

Haris works in an environment that supports dishonest business practices. In the past, he too has participated in dishonest business practices. Now, however, Haris believes that it is wrong to engage in dishonest business practices and only behaves ethically.

In your opin dishonest b	•	•		lity caused hi ethically?	m to belie	ve that it is v	wrong to e	engage in
His 'true se	elf' (the deepes	t, most essentia	al aspect of his b	peing).				
		gs that he learn	•	-				
None of the	e above.							
				age in dishor deepest, mo				
Not at all						·		Very much so
0	\circ	\circ	\circ	0	\circ	\circ	\circ	0
(5) Jeffrey Det	erioration V	Vhite						
Imagine an	individual n	amed Jeffre	ey. Jeffrey is	a white mar	living in t	he United St	tates. Jeff	rey is
different from you.	m you in alr	nost every \	way he ha	s a different o	occupation	and prefers	s different	things than
you.								
Please rate	the extent t	to which you	u agree with	the following	g statemer	nt:		
People Iron	i white back	kgrounds lik	e Jenrey trii	reaten the Ar	nencan wa	ay or life.		
strongly disagree				neither agree nor disagree				strongly agree
Ö	\circ	\circ	\circ	0	\circ	\circ	\circ	0
How do you	feel about	people from	n white back	grounds like	Jeffrey?			
				neither warm				
cold				nor cold				warm
O				0			0	0

Please rate the extent to which you agree with the following statement:

2/29/16, 2:22 PM Qualtrics Survey Software I value people from white backgrounds like Jeffrey. not at all very much Please rate the extent to which you agree with the following statement: I like people from white backgrounds like Jeffrey. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Jeffrey. not at all very much Jeffrey used to be a teetotaler. In the past, he never tried a drink of alcohol and never expressed any interest in drinking. Now, however, Jeffrey is an alcoholic. In your opinion, what aspect of Jeffrey's personality caused him to be an alcoholic? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above.

Now that Jeffrey is an alcoholic, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all								Very much so
\circ	\circ	\circ	\circ	\circ	\circ	\circ	\circ	\circ

(5) Jafri | Deterioration | Arab | Immigrant

Imagine an i different fror you.								
Please rate	the extent	to which you	ı agree with	n the followin	g statemer	ıt:		
People from	Arab back	grounds like	Jafri threa	ten the Ame	rican way c	of life.		
strongly disagree				neither agree nor disagree				strongly agree
0	0	0	0	0	0	0	0	0
How do you	feel about	people from	ı Arab back	grounds like	Jafri?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate	the extent	to which you	ı agree with	n the followin	g statemer	ıt:		
l value peop	le from Ara	ab backgrou	nds like Jaf	ri.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent	to which you	ı agree with	the followin	g statemen	ıt:		
I like people	from Arab	background	ls like Jafri.					
not at all	0	0	0	0	0	0	0	very much

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Please rate the extent to which you agree with the following statement:

I feel connec	ted to peop	ole from Ara	ab backgroui	nds like Jafı	ri.			
not at all	0	0	0	0	0	0	0	very much
Jafri used to interest in dr					rink of alco	hol and nev	er express	sed any
In your opini	on, what as	spect of Jaf	ri's personali	ity caused h	nim to be ar	n alcoholic?		
His 'true se	If (the deepest	, most essentia	al aspect of his bo	eing).				
His 'surface	self' (the thing	s that he learn	ed from society of	or others).				
None of the	above.							
Now that Jaf his being?	ri is an alco	holic, to w	hat extent is	he being tru	ue to the de	eepest, mos	t essential	aspects of
Not at all								Very much so
0	\circ	\circ	\circ	\circ	\circ	\circ	\circ	\circ
(5) Jafri Deterio	ration Ara	b Syrian						
(1)								
Imagine an i almost every								you in
Please rate t	the extent t	o which you	u agree with	the followin	g statemer	nt:		
People from	Arab back	grounds like	e Jafri threat	en the Ame	rican way d	of life.		
strongly				neither agree				
disagree	\circ			nor disagree		\circ		strongly agree

How do you feel about people from Arab backgrounds like Jafri?

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2/29/16, 2:22 PM Qualtrics Survey Software neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from Arab backgrounds like Jafri. not at all very much Please rate the extent to which you agree with the following statement: I like people from Arab backgrounds like Jafri. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from Arab backgrounds like Jafri. not at all very much Jafri used to be a teetotaler. In the past, he never tried a drink of alcohol and never expressed any interest in drinking. Now, however, Jafri is an alcoholic. In your opinion, what aspect of Jafri's personality caused him to be an alcoholic? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above.

his being?	i is an aico	nolic, to wi	nat extent is	ne being tru	e to the de	eepest, mos	st essentia	aspects of
Not at all	0	0	0	0	0	0	0	Very much so
(7) Chad Deterio	ration Whi	ite						
Imagine an in from you in al								
Please rate th	ne extent to	which you	u agree with	the following	g statemer	nt:		
People from v	vhite backo	grounds lik	e Chad thre	aten the Am	erican way	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you fe	eel about p	eople from	n white back	grounds like	Chad?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate th	ne extent to	which you	u agree with	the following	g statemer	nt:		
I value people	e from white	e backgrou	unds like Ch	ad.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent to	which you	u agree with	the following	g statemer	nt:		
I like people fi	rom white I	backgroun	ds like Chad	d.				

not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	n the followir	ng statemer	nt:		
I feel connec	cted to peop	ple from whi	te backgro	unds like Ch	ad.			
not at all	0	0	0	0	0	0	0	very much
Chad lives in with respect minorities ar	and believ	ed that mind	orities shou	ld have equa	al rights. No	ow, however		ic minorities eats ethnic
In your opini that minoritie				ality caused	him to mis	treat ethnic	minorities	and think
His 'true se	elf' (the deepest	t, most essential	aspect of his	being).				
His 'surface	e self' (the thing	gs that he learne	ed from society	or others).				
None of the	e above.							
Now that Ch to what exte								qual rights,
Not at all								Very much so
O	0	O	0	0	0	0	0	O
(7) Chahid Dete	erioration A	Arab Immigr	rant					
Imagine an is different from than you.								
Please rate	the extent t	o which you	ı agree with	n the followir	ng statemer	nt:		

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People from A	Arab back	grounds like	e Chahid thr	reaten the An	nerican wa	ay of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you fe	eel about _l	people from	n Arab back	grounds like	Chahid?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate th	ne extent t	o which you	ı agree with	the following	g statemer	nt:		
I value people	e from Ara	b backgrou	nds like Ch	ahid.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent t	o which you	ı agree with	the following	g statemer	nt:		
I like people f	rom Arab	background	ds like Chah	id.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent t	o which you	ı agree with	the following	g statemer	nt:		
I feel connect	ed to peop	ole from Ara	ab backgrou	ınds like Cha	hid.			
not at all	0	0	0	0	0	0	0	very much

Chahid lives in a culture that treats all ethnic groups equally. In the past, he also treated ethnic minorities with respect and believed that minorities should have equal rights. Now, however, he mistreats ethnic minorities and does not think that minorities should have equal rights.

In your opini that minoritie				nality caused	a nim to m	istreat ethni	c minoritie	es and think
His 'true se	f' (the deepes	t, most essentia	l aspect of his b	peing).				
His 'surface	self' (the thing	gs that he learn	ed from society	or others).				
None of the	above.							
Now that Ch								equal rights,
Not at all		J	,		·	`	<i>-</i>	Very much so
O	\circ	0	\circ	\circ	\circ	0	\circ	O
(7) Chahid Dete	ndividual n	amed Chah	iid. Chahid i	s an Arab maccupation and	_			
		,		the following				
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	n Arab back	grounds like	Chahid?			
cold	0	0	0	neither warm nor cold	0	0	0	warm

Please rate the extent to which you agree with the following statement:

I value people from Arab backgrounds like Chahid. not at all very much Please rate the extent to which you agree with the following statement: I like people from Arab backgrounds like Chahid. very much not at all Please rate the extent to which you agree with the following statement: I feel connected to people from Arab backgrounds like Chahid. not at all very much Chahid lives in a culture that treats all ethnic groups equally. In the past, he also treated ethnic minorities with respect and believed that minorities should have equal rights. Now, however, he mistreats ethnic minorities and does not think that minorities should have equal rights. In your opinion, what aspect of Chahid's personality caused him to mistreat ethnic minorities and think that minorities should not have equal rights? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Chahid mistreats ethnic minorities and does not think that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so

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(8) Adam | Improvement | White

0				a white man li ent occupatio	_			
Please rate th	ne extent	to which you	ı agree with	n the following	g statemer	nt:		
People from v	white back	kgrounds like	e Adam thr	eaten the Am	erican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you f	eel about	people from	white bacl	kgrounds like	Adam?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate th	ne extent	to which you	ı agree with	n the following	g statemer	nt:		
l value people	e from wh	ite backgrou	ınds like Ad	lam.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent	to which you	ı agree with	n the following	g statemer	nt:		
I like people f	from white	background	ds like Ada	m.				
not at all	0	0	0	0	0	0	0	very much

Please rate the extent to which you agree with the following statement:

I feel connected to people from white backgrounds like Adam.

not at all	0	0	0	0	0	0	0	very much
	in police co	rruption. No	ow, howeve	that supports				
In your opin always cond		•		ality caused	him to not	engage in o	corrupt acti	vities and
His 'true se	elf' (the deepest	most essentia	I aspect of his b	peing).				
His 'surface	e self' (the thing	s that he learne	ed from society	or others).				
None of the	e above.							
				tivities and al deepest, mos				
Not at all								Very much so
\circ	0	\circ	\circ	0	0	0	\circ	0
(8) Adnan Impi	ovement A	rab Immigr	ant					
•				an Arab imm s a different d	_	•		
		•		the following				
·	, ado bache	2. Our 100 III.C	, , wan uno		aii way	or mo.		
strongly disagree				neither agree nor disagree				strongly agree
0	\circ	\circ	\circ	0	\circ	0	\circ	0

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How do you	feel about	people from	n Arab back	grounds like	Adnan?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	he extent t	o which you	ı agree with	the followin	g statemer	nt:		
I value people	le from Ara	b backgrou	nds like Adr	nan.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	nt:		
I like people	from Arab	background	ds like Adna	n.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	nt:		
I feel connec	ted to peo	ple from Ara	ab backgrou	nds like Adr	ian.			
not at all	0	0	0	0	0	0	0	very much
Adnan is a p participated i conducts hin	in police co	orruption. No	ow, howeve					
In your opinion				nality caused	I him to no	t engage in	corrupt ac	tivities and
His 'true sel	f' (the deepest	t, most essentia	l aspect of his b	peing).				
His 'surface	self' (the thing	gs that he learn	ed from society	or others).				
None of the	above.							

nanner, to v	mai extent	is ne being	true to the	deepest, mos	si esseniia	i aspects of	nis being	
Not at all	0	0	0	0	0	0	0	Very much
Adnan Impr	ovement A	ırab Syrian						
				an Arab mar				ent from yo
n almost ev	ery way h	e has a diff	erent occup	ation and pre	efers differe	ent things th	nan you.	
Please rate	the extent t	o which vo	ı agree with	n the following	ı statemen	t·		
		•		aten the Ame				
·	Alab back	grounds like	z Adam ime		ricari way	or me.		
strongly disagree				neither agree nor disagree				strongly a
0	0	0	0	0	0	0	0	0
	6 1 1 4	people fron	n Arab back	grounds like	Adnan?			
How do you	feel about			neither warm				
How do you	feel about							warm
How do you	feel about			nor cold				/ /
,	Teel about	0	0		0	0	0	0
cold	0	O o which you	O u agree with		O g statemen	o t:	0	0
cold	O the extent t			nor cold O The following	O g statemen	o t:	0	0
cold O	O the extent t			nor cold O The following	O g statemen	O t:	0	very mu

https://login.qualtrics.com/ControlPanel/Ajax.php?action=GetSurveyPrintPreview

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2/29/16, 2:22 PM Qualtrics Survey Software I like people from Arab backgrounds like Adnan. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from Arab backgrounds like Adnan. not at all very much Adnan is a police officer and works in a station that supports corruption. In the past, he has also participated in police corruption. Now, however, he does not engage in corrupt activities and always conducts himself in an ethical manner. In your opinion, what aspect of Adnan's personality caused him to not engage in corrupt activities and always conduct himself in an ethical manner? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Adnan does not engage in corrupt activities and always conducts himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so **Comprehension Check** What was the ethnicity of the man in the story? Black / African American

Hispanic / Latino

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Asian / Pacific Islander	
Native American / American Indian	
Arab/ Middle Eastern	
White / Caucasian	
Other	
Did the man's behavior improve, deteriorate, or neither?	
○ Improve	
O Deteriorate	
O Neither	
Demographics	
What is your ethnicity?	
Black / African American	
Hispanic / Latino	
Asian / Pacific Islander	
Native American / American Indian	
Arab/ Middle Eastern	
White / Caucasian	
Other	
In this part of the experiment, we'd like you to answer a series of background	t
questions.	

Your answers to these questions are very helpful, and are for research purposes only. Remember that your responses are entirely anonymous. If you feel uncomfortable with a question in this section, you can leave the question blank.

What is your age?

What is your gender?
Male Female
Please indicate the highest level of education completed.
Grammar School
High School or equivalent
Vocational / Technical School (2 year) Some college
College Graduate (4 year)
Masters Degree (MS)
O Doctoral Degree (PhD)
Professional Degree (MD, JD, etc.)
Other
Think of this ladder as representing where people stand in the United States. At the top of the ladder

Think of this ladder as representing where people stand in the United States. At the top of the ladder are the people who have the most money, most education, and most respected jobs. At the bottom are the people who have the least money, least education, and least respected jobs or no job. The higher up you are on this ladder, the closer you are to the people at the very top, and the lower you are, the closer you are to the people at the very bottom.

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Where would you place yourself on this ladder? Please select the rung where you think you stand at this time in your life, relative to other people in the United States.

Run 10 (Top Rung	(Top Runa)	T	10	1	ın	Rι	
------------------	------------	---	----	---	----	----	--

- Rung 9
- Rung 8
- Rung 7
- Rung 6
- Rung 5
- Rung 4
- Rung 3
- _
- Rung 2
- Rung 1 (Bottom Rung)

Debriefing

SOCIAL DECISION-MAKING DEBRIEFING