2/29/16, 2:24 PM Qualtrics Survey Software I am age 18 or older. Yes No I have read and understood the information above. Yes No I want to participate in this research and continue with the task. Yes No **Attention Check** In order to facilitate our research, we are interested in knowing certain factors about you. Specifically, we are interested in whether you actually take the time to read the directions; if not, then the data we collect based on your responses will be invalid. So, in order to demonstrate that you have read the instructions, please ignore the next question (i.e. don't answer it), and simply write "I have read the instructions" in the box labeled "Any comments or questions?" Thank you very much. Have you attended university? No I didn't attend. Yes, but I didn't graduate. Yes, I graduated. Any comments or questions?

Notification of Anonymity

(1.1) Al | Improvement | White | ORDER 1

Imagine an in								from you in
Please rate the People from v		-						
strongly disagree	0	0		neither agree nor disagree	0	0	0	strongly agree
How do you fe	eel about p	eople from	white back	grounds like	Al?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate th	ne extent to	which you	ı agree with	the following	g statemer	nt:		
I value people	e from white	e backgrou	nds like Al.					
not at all	0	0	0	0	0	0	0	very much
Please rate th	e extent to	which you	agree with	the following	g statemer	nt:		
I like people fi	rom white I	oackground	ds like Al.					

not at all

very much

Please rate t	he extent t	o which you	ı agree with	the following	ng statemer	nt:		
I feel connec	ted to peop	ole from wh	ite backgro	unds like Al				
not at all	0	0	0	0	0	0	0	very much
Al used to be never express father.					•			
In your opinion	on, what as	spect of Al's	personality	/ caused hir	n to be a ve	ery caring ar	nd involve	d father?
His 'true sel	f' (the deepest	, most essentia	l aspect of his l	peing).				
His 'surface	self' (the thing	s that he learn	ed from society	or others).				
None of the	above.							
Now that Al i		_	volved fathe	er, to what e	xtent is he l	peing true to	the deep	est, most
Not at all								Very much so
0	0	0	0	0	0	0	0	0
(1.1) Al Improve	ement Whi	te ORDER :	2					
Imagine an ii almost every								from you in
Al used to be never express father.								

In your opinion, what aspect of Al's personality caused him to be a very caring and involved father?

0		ne deepest, mos							
		very caring	•	ed father,	to what exter	nt is he bein	g true to the	e deepe	st, most
Ne	ot at all	0	0	0	0	0	0	0	Very much so
Plea	ase rate the	extent to w	hich you ag	ree with th	ne following s	tatement:			
Peo	ple from wh	ite backgro	unds like Al	threaten t	he American	way of life.			
	crongly sagree	0	0		ither agree or disagree	0	0	0	strongly agree
How	/ do you fee	el about peo	ple from wh	nite backgr	ounds like Al	l?			
	cold	0	0	ne	ither warm nor cold	0	0	0	warm
Plea	ase rate the	extent to w	hich you ag	ree with th	ne following s	tatement:			
I val	ue people f	rom white b	ackgrounds	s like Al.					
no	ot at all	0	0	0	0	0	0	0	very much
		extent to w			e following s	tatement:			

not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent to	o which you	ı agree with	the followin	g statemer	nt:		
I feel connec	ted to peop	ole from wh	ite backgrou	unds like Al.				
not at all	0	0	0	0	0	0	0	very much
1.1) Alhadin Im	ıprovement	Immigrant	ORDER 1					
Imagine an in is different front than you.					_	-		
Please rate t	he extent to	o which you	ı agree with	the followin	g statemer	nt:		
People from	Arab back	grounds like	Alhadin thi	reaten the A	merican wa	ay of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about _l	people from	ı Arab backç	grounds like	Alhadin?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	he extent to	o which you	ı agree with	the followin	g statemer	nt:		
I value peopl	e from Ara	b backgrou	nds like Alh	adin.				
not at all	0	0	0	0	0	0	0	very much

Please rate th	ne extent to	o which you	ı agree with	the followi	ng statemen	t:		
I like people f	rom Arab l	oackground	ls like Alhad	lin.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent to	o which you	ı agree with	the followi	ng statemen	t:		
I feel connect	ed to peop	ole from Ara	ıb backgrou	nds like Al	nadin.			
not at all	0	0	0	0	0	0	0	very much
Alhadin used and never expinvolved father	oressed ar er.	ny interest i	n his childre	en's lives. N	ow, howeve	r, Alhadin is	s a very ca	ring and
His 'true self'	(the deepest,	most essential	I aspect of his b	peing).				
His 'surface s	self' (the thing	s that he learne	ed from society	or others).				
None of the a	above.							
Now that Alha				father, to v	vhat extent is	s he being t	true to the	deepest,
Not at all	0	0	0	0	0	0	0	Very much so

(1.1) Alhadin | Improvement | Immigrant | ORDER 2

Imagine an individual named Alhadin. Alhadin is an Arab immigrant living in the United States. Alhadin is different from you in almost every way-- he has a different occupation and prefers different things

than you. Alhadin used to be a "deadbeat" dad. In the past, he never showed any real affection for his children and never expressed any interest in his children's lives. Now, however, Alhadin is a very caring and involved father. In your opinion, what aspect of Alhadin's personality caused him to be a very caring and involved father? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Alhadin is a very caring and involved father, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Alhadin threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from Arab backgrounds like Alhadin? neither warm nor cold cold warm Please rate the extent to which you agree with the following statement:

Qualtrics Survey Software

Qualtrics Survey Softw	/are							2/29/16, 2:24 PM
I value peop	le from Ara	b backgrou	nds like Alh	adin.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent to	o which you	ı agree with	the followin	g statemen	ıt:		
I like people	from Arab	background	ls like Alhad	din.				
not at all	0	0	0	0	0	0	0	very much
Please rate t						t:		
not at all	0	0	0	0	0	0	0	very much
(2.1) Daniel Det	erioration	White ORD	ER 1					
Imagine an i different fron you.								
Please rate t	the extent to	o which you	ı agree with	the followin	g statemer	ıt:		
People from	white back	grounds like	e Daniel thr	eaten the Ar	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about _l	people from	ı white back	grounds like	Daniel?			
cold				neither warm nor cold				warm

0	0	0	0	0	0	0	0	0
Please rate	the extent t	to which you	ı agree with	the following	ng statemer	nt:		
I value peop	le from whi	ite backgrou	ınds like Da	niel.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	to which you	ı agree with	the following	ng statemer	nt:		
I like people	from white	backgroun	ds like Dani	el.				
not at all	0	0	0	0	0	0	0	very much
Please rate		-				nt:		
not at all	0	0	0	0	0	0	0	very much
Daniel lives idea of terro goals.								
In your opin		•	•	nality cause	ed him to be	lieve that te	rrorism is a	an
His 'true se	elf' (the deepes	t, most essentia	l aspect of his b	peing).				
		gs that he learn	ed from society	or others).				
None of the	e above.							

Now that Da						ve political g	goals, to w	hat extent
Not at all	0	0	0	0	0	0	0	Very much so
(2.1) Daniel Det	terioration	White ORD	ER 2					
Imagine an i different fron you.								
Daniel lives idea of terror goals.	_							
In your opini acceptable v		•		ality cause	ed him to bel	ieve that ter	rorism is a	ın
	e self' (the thing		I aspect of his beed from society of					
Now that Da						ve political ç	goals, to w	hat extent
Not at all	0	0	0	0	0	0	0	Very much so
Please rate	the extent to	o which you	ı agree with	the followi	ng statemen	t:		
People from	white back	grounds lik	e Daniel thre	eaten the A	merican wa	y of life.		
strongly disagree				neither agree nor disagree				strongly agree

0	\circ	0	0	0	0	0	0	0
How do you	feel about	people fron	n white back	kgrounds lik	e Daniel?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate	the extent t	o which you	u agree with	the followir	ng statemer	nt:		
I value peop	le from whi	te backgrou	ınds like Da	niel.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	u agree with	the following	ng statemer	nt:		
I like people	from white	backgroun	ds like Dani	el.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	u agree with	the followir	ng statemer	nt:		
I feel connec	cted to peop	ple from wh	ite backgrou	unds like Da	aniel.			
not at all	0	0	0	0	0	0	0	very much
(2.1) Danyal De	eterioration	Immigrant	ORDER 1					
Imagine an i								

https://login.qualtrics.com/ControlPanel/Ajax.php?action=GetSurveyPrintPreview

you.

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Please rate the extent to which you agree with the following statement:

People from A	Arab back	grounds like	Danyal the	reaten the An	nerican wa	ay of life.		
strongly disagree				neither agree nor disagree				strongly agree
O	\circ	\circ	\circ	O	\circ	\circ	\circ	
How do you f	eel about	people from	Arab back	grounds like	Danyal?			
				neither warm				
cold	0	0	0	nor cold	0	0	0	warm
Please rate th	ne extent t	to which you	agree with	n the following	g statemer	nt:		
I value people	e from Ara	ab backgrou	nds like Da	nyal.				
not at all								very much
0	0	0	0	0	0	0	0	0
Please rate th	ne extent t	to which you	agree with	n the following	g statemer	nt:		
I like people f	from Arab	background	s like Dany	al.				
not at all								very much
0	0	0	0	0	0	0	0	0
Please rate th	ne extent t	to which you	agree with	the following	g statemer	nt:		
I feel connect	ted to peo	ple from Ara	ıb backgrou	unds like Dan	yal.			
not at all								very much
0	0	0	0	0	0	0	0	0

Danyal lives in a neighborhood that does not support terrorism. In the past, Danyal did not support the

Qualtrics Survey Software 2/29/16, 2:24 PM idea of terrorism. However, now, Danyal believes that terrorism is an acceptable way to achieve political goals. In your opinion, what aspect of Danyal's personality caused him to believe that terrorism is an acceptable way to achieve political goals? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Danyal believes that terrorism is an acceptable way to achieve political goals, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (2.1) Danyal | Deterioration | Immigrant | ORDER 2

Imagine an individual named Danyal. Danyal is an Arab immigrant living in the United States. Danyal is different from you in almost every way-- he has a different occupation and prefers different things than vou.

Danyal lives in a neighborhood that does not support terrorism. In the past, Danyal did not support the idea of terrorism. However, now, Danyal believes that terrorism is an acceptable way to achieve political goals.

In your opinion, what aspect of Danyal's personality caused him to believe that terrorism is an acceptable way to achieve political goals?

His 'true self' (the deepest, most essential aspect of his being).
His 'surface self' (the things that he learned from society or others).
None of the above.

Now that Danyal believes that terrorism is an acceptable way to achieve political goals, to what extent

2/29/16, 2:24 PM Qualtrics Survey Software is he being true to the deepest, most essential aspects of his being? Not at all Very much so Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Danyal threaten the American way of life. strongly neither agree nor disagree disagree strongly agree How do you feel about people from Arab backgrounds like Danyal? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from Arab backgrounds like Danyal. not at all very much Please rate the extent to which you agree with the following statement: I like people from Arab backgrounds like Danyal. not at all very much Please rate the extent to which you agree with the following statement:

I feel connected to people from Arab backgrounds like Danyal.

not at all very much

0	0	0	0	0	0	0	0	0
(4.1) Harris Det	erioration	White ORD	ER 1					
				a white man I ent occupatio				
Please rate t	he extent t	o which you	ı agree with	the following	ı statemer	nt:		
People from	white back	grounds lik	e Harris thre	eaten the Am	erican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	white back	neither warm nor cold	Harris?	0	0	warm
Please rate to I value people not at all		-		the following	statemer	nt:	0	very much
Please rate t	he extent t	o which you	ı agree with	the following	statemer	nt:		
I like people	from white	background	ds like Harri	is.				
not at all	0	0	0	0	0	0	0	very much

Qualtrics Survey Software 2/29/16, 2:24 PM Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Harris. not at all very much Harris works in an environment that supports only honest business practices. In the past, he has not participated in dishonest business practices. Now, however, Harris believes that it is permissible to engage in dishonest business practices and behaves unethically. In your opinion, what aspect of Harris' personality caused him to believe it is permissible to engage in dishonest business practices and behave unethically? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Harris believes that it is permissible to engage in dishonest business practices and behave unethically, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (4.1) Harris | Deterioration | White | ORDER 2 Imagine an individual named Harris. Harris is a white man living in the United States. Harris is different from you in almost every way-- he has a different occupation and prefers different things than you. Harris works in an environment that supports only honest business practices. In the past, he has not participated in dishonest business practices. Now, however, Harris believes that it is permissible to engage in dishonest business practices and behaves unethically. In your opinion, what aspect of Harris' personality caused him to believe it is permissible to engage in dishonest business practices and behave unethically?

O His 'true se	If' (the deepest	, most essentia	I aspect of his b	peing).				
		gs that he learne	ed from society	or others).				
None of the	e above.							
L.,								
Now that Ha unethically, t								
Not at all								Very much so
0	0	0	0	0	0	0	0	0
Please rate	the extent t	o which you	ı agree with	the following	g statemer	nt:		
People from	white back	grounds like	e Harris thre	eaten the Am	nerican wa	y of life.		
strongly				neither agree				
disagree	0	0	0	nor disagree	0	0	0	strongly agree
How do you	feel about	people from	white back	grounds like	Harris?			
cold				neither warm				worm
O	0	\circ	\circ	O	0	0	0	warm
Please rate	the extent t	o which you	ı agree with	the following	g statemer	nt:		
I value peop	le from whi	te backgrou	ınds like Ha	rris.				
not at all								very much
0	0	0	0	0	0	0	0	0
Please rate	the extent t	o which you	ı agree with	the following	g statemer	nt:		
I like people					-			
not at all		J 2 271						very much
not at an								vory muon

0	0	0	0	0	0	0	0	0
Please rate to large lar				the following	-	t:		very much
0	0	0	0	0	0	0	0	0
(4.1) Haris Dete	erioration I	mmigrant O	RDER 1					
				n Arab immig s a different o				
Please rate	the extent t	o which you	ı agree with	the following	g statemer	t:		
People from strongly	Arab back	grounds like	Haris threa	aten the Ame	erican way	of life.		
disagree	0	0	0	nor disagree	0	0	0	strongly agree
How do you	feel about	people from	Arab back	grounds like	Haris?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate	the extent t	o which you	ı agree with	the following	g statemer	t:		
I value peop	le from Ara	b backgrou	nds like Hai	ris.				
not at all	0	0	0	0	0	0	0	very much

Please rate	the extent t	o which you	ı agree with	the following	ng statemen	it:		
I like people	from Arab	background	ls like Haris					
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the following	ng statemen	t:		
I feel connec	cted to peo	ple from Ara	ab backgrou	ınds like Ha	ris.			
not at all	0	0	0	0	0	0	0	very much
Haris works participated engage in di	in dishones	st business	practices. N	low, howeve	er, Haris bel			
In your opini dishonest bu		•	•		nim to believ	ve it is perm	nissible to	engage in
His 'true se	If (the deepes	t, most essentia	l aspect of his t	peing).				
His 'surface	e self' (the thing	gs that he learne	ed from society	or others).				
None of the	e above.							
Now that Ha unethically, t								
Not at all	0	0	0	0	0	0	0	Very much so
4) Haria I Bata	vioration II	mmigrant I C	ADDED 2					

(4.1) Haris | Deterioration | Immigrant | ORDER 2

Imagine an individual named Haris. Haris is an Arab immigrant living in the United States. Haris is different from you in almost every way-- he has a different occupation and prefers different things than you.

Haris works in an environment that supports only honest business practices. In the past, he has not

			•	low, however ehaves uneth		lieves that i	t is permis	ssible to
,	nion, what as ousiness pra	•		lity caused hi thically?	m to belie	ve it is pern	nissible to	engage in
His 'true s	elf' (the deepest	t, most essentia	al aspect of his t	peing).				
His 'surfac	ce self' (the thing	gs that he learn	ed from society	or others).				
None of th	e above.							
				o engage in d he deepest, r				
Not at all	0	0	0	0	0	0	0	Very much so
		•		the following				
·	Trado baon	groundo int			noan way	01 1110.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	ı feel about	people fron	n Arab back	grounds like	Haris?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate	the extent t	o which you	u agree with	the following	statemer	nt:		

I value people from Arab backgrounds like Haris.

not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	t:		
I like people	from Arab	background	ls like Haris					
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	t:		
I feel connec	ted to peop	ple from Ara	ab backgrou	ınds like Har	is.			
not at all	0	0	0	0	0	0	0	very much
(5.1) Jeffrey Im	provement	White ORI	DER 1					
Imagine an in different from you.								
Please rate t	he extent t	o which you	ı agree with	the following	g statemen	t:		
People from	white back	grounds lik	e Jeffrey thr	eaten the Ar	merican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	ı white back	grounds like	Jeffrey?			
cold	0	0	0	neither warm nor cold	0	0	0	warm

Please rate	the extent	to which you	ı agree with	the following	ng statemer	nt:				
I value peop	le from wh	ite backgrou	ınds like Je	ffrey.						
not at all	0	0	0	0	0	0	0	very much		
Please rate	the extent	to which you	ı agree with	the following	ng statemer	nt:				
I like people	from white	background	ds like Jeffr	ey.						
not at all	0	0	0	0	0	0	0	very much		
Please rate	the extent	to which you	ı agree with	the following	ng statemer	nt:				
I feel connec	cted to peo	ple from whi	ite backgro	unds like Je	ffrey.					
not at all	0	0	0	0	0	0	0	very much		
Jeffrey used interest in try					•	_	ever expres	sed any		
In your opini	on, what a	spect of Jeff	rey's perso	nality cause	ed him to to	stop drinkir	ng alcohol?			
His 'true se	lf' (the deepes	t, most essentia	l aspect of his t	peing).						
His 'surface	e self' (the thing	gs that he learne	ed from society	or others).						
None of the	e above.									
Now that Jeffrey does not drink any alcohol, to what extent is he being true to the deepest, most essential aspects of his being?										
Not at all	0	0	0	0	0	0	0	Very much so		

(5.1)	White	ORDER 2
-------	-------	---------

				s a white man s a different c				
•				e never tried to does not drir		0	er expres	ssed any
In your opinio	n, what asp	ect of Jeffre	ey's perso	nality caused	him to to s	stop drinkin	g alcohol?	>
His 'true self'	(the deepest, r	nost essential a	spect of his I	being).				
His 'surface s	self' (the things	that he learned	from society	or others).				
None of the a	above.							
Now that Jeffi essential aspe			alcohol, to	what extent	is he being	true to the	deepest,	most
Not at all								Very much so
0	0	0	0	0	0	0	0	0
		•		the following				
reopie iroiti v	ville backy	Iourius like	Jenrey un	reaten the An	iencan wa	y or me.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you fe	eel about p	eople from v	white back	kgrounds like	Jeffrey?			
cold				neither warm nor cold				warm
0	\circ	\circ	\circ	\circ	\circ	\circ	\circ	\circ

Please rate t	Please rate the extent to which you agree with the following statement:											
I value peopl	e from whi	te backgrou	ınds like Jef	frey.								
not at all	0	0	0	0	0	0	0	very much				
Please rate t	he extent t	o which you	u agree with	the following	g statemer	nt:						
I like people	from white	backgroun	ds like Jeffre	∋у.								
not at all	0	0	0	0	0	0	0	very much				
Please rate t		,	0			nt:						
	ited to peop	de iroin wii	ile backgrot	ilius like Jeli	iey.							
not at all	0	0	0	0	0	0	0	very much				
(5.1) Jafri Impro	ovement In	nmigrant O	RDER 1									
Imagine an in different from you.												
Please rate t	he extent t	o which you	u agree with	the following	g statemer	nt:						
People from Arab backgrounds like Jafri threaten the American way of life.												
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree				

v do you fee	el about peo	ple from Ar	ab backgrou	unds like Ja	ıfri?			
cold	0	0			0	0	0	warm
ase rate the	extent to w	hich you ag	ree with the	e following s	statement:			
lue people f	rom Arab b	ackgrounds	like Jafri.					
ot at all	0	0	0	0	0	0	0	very much
ase rate the	extent to w	hich you ag	ree with the	following s	statement:			
e people fro	m Arab bad	kgrounds li	ke Jafri.					
ot at all	0	0	0	0	0	0	0	very much
ase rate the	extent to w	hich you ag	gree with the	e following s	statement:			
el connected	d to people	from Arab b	ackgrounds	s like Jafri.				
ot at all	0	0	0	0	0	0	0	very much
					_	nd never ex	pressed a	any
our opinion,	, what aspe	ct of Jafri's	personality (caused him	to to stop d	Irinking alco	hol?	
His 'true self' (tl	he deepest, mo	st essential asp	pect of his being).				
His 'surface sel	f' (the things the	at he learned fro	om society or ot	hers).				
None of the abo	ove.							
	ase rate the lue people for at all ase rate the expeople from the at all ase rate the expeople from the at all ase rate the expeople from the at all as as a connected at all as a connected the at all	ase rate the extent to we live people from Arab be ase rate the extent to we expected at all ase rate the extent to we expected to people of at all as a second to be an alcohol rest in trying to quit. No our opinion, what aspendix true self (the deepest, mo	ase rate the extent to which you again the people from Arab backgrounds as a rate the extent to which you again the people from Arab backgrounds librated at all and a series of the extent to which you again the extent to which you again the extent to people from Arab be as a rate the extent to which you again the extent to which you again the extent to people from Arab be at all and the extent to which you again the extent	ase rate the extent to which you agree with the due people from Arab backgrounds like Jafri. The ase rate the extent to which you agree with the extended people from Arab backgrounds like Jafri. The ase rate the extent to which you agree with the extended people from Arab backgrounds like Jafri. The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all The ase rate the extent to which you agree with the extended people from Arab backgrounds but at all the people from Arab backgrounds but at a	ase rate the extent to which you agree with the following so the people from Arab backgrounds like Jafri. The stat all ase rate the extent to which you agree with the following so the people from Arab backgrounds like Jafri. The stat all ase rate the extent to which you agree with the following so the people from Arab backgrounds like Jafri. The stat all ase rate the extent to which you agree with the following so the connected to people from Arab backgrounds like Jafri. The stat all ase rate the extent to which you agree with the following so the connected to people from Arab backgrounds like Jafri. The stat all as the stat	ase rate the extent to which you agree with the following statement: the people from Arab backgrounds like Jafri. ase rate the extent to which you agree with the following statement: the people from Arab backgrounds like Jafri. but at all ase rate the extent to which you agree with the following statement: the people from Arab backgrounds like Jafri. ase rate the extent to which you agree with the following statement: the connected to people from Arab backgrounds like Jafri. as as a look of the deepel from Arab backgrounds like Jafri. but at all as a look of the deepel from Arab backgrounds like Jafri. but at all but a look of the deepel from Arab backgrounds like Jafri. but opinion, what aspect of Jafri's personality caused him to to stop of this 'true self' (the deepest, most essential aspect of his being). His 'true self' (the things that he learned from society or others).	neither warm nor cold asse rate the extent to which you agree with the following statement: the people from Arab backgrounds like Jafri. asse rate the extent to which you agree with the following statement: appeaper of the extent to which you agree with the following statement: appeaper of the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the followi	neither warm nor cold asse rate the extent to which you agree with the following statement: tue people from Arab backgrounds like Jafri. asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following statement: asse rate the extent to which you agree with the following s

Now that Jat aspects of hi		drink any a	lcohol, to w	hat extent is	he being t	rue to the de	eepest, m	ost essential
Not at all	0	0	0	0	0	0	0	Very much so
(5.1) Jafri Impro	ovement Im	nmigrant O	RDER 2					
•				n Arab immig s a different d				
				ever tried to o bes not drink			expresse	ed any
In your opini	on, what as	pect of Jafr	ri's persona	lity caused hi	m to to sto	op drinking a	alcohol?	
			l aspect of his b					
His 'surfaceNone of the		s that he learne	ed from society	or others).				
Now that Jaf		drink any a	Icohol, to w	hat extent is	he being t	rue to the de	eepest, m	ost essential
Not at all								Very much so
0	0	0	0	0	0	0	0	0
Please rate t	the extent to	o which you	ı agree with	the following	g statemer	nt:		
People from	Arab backo	grounds like	Jafri threa	ten the Amer	ican way d	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree

How do you	feel about	people from	Arab back	grounds like	Jafri?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	nt:		
I value peopl	e from Ara	b backgrou	nds like Jaf	ri.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	nt:		
l like people					,			
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	nt:		
I feel connec	ted to peo	ple from Ara	ab backgrou	ınds like Jafri				
not at all	0	0	0	0	0	0	0	very much
(7.1) Chad Impr	ovement \	White ORDE	ER 1					
Imagine an ir from you in a								
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	nt:		
People from	white back	arounds like	e Chad thre	eaten the Ame	erican wav	of life.		

2/29/16, 2:24 PM Qualtrics Survey Software strongly neither agree disagree nor disagree strongly agree How do you feel about people from white backgrounds like Chad? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from white backgrounds like Chad. not at all very much Please rate the extent to which you agree with the following statement: I like people from white backgrounds like Chad. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Chad. not at all very much

Chad lives in a culture that oppresses ethnic minorities. In the past, he also mistreated ethnic minorities and never expressed any interest in giving minorities equal rights. Now, however, he treats ethnic minorities with respect and believes that minorities should have equal rights.

In your opinion, what aspect of Chad's personality caused him to treat ethnic minorities with respect

ualtrics Survey Software						2/29/16, 2:24 PM
and believe that minorities should	have equal r	rights?				
His 'true self' (the deepest, most essenti	al aspect of his b	peing).				
His 'surface self' (the things that he learn	ned from society	or others).				
None of the above.						
Now that Chad treats ethnic minor rights, to what extent is he being to						e equal
Not at all						Very much so
0 0 0	\circ	\circ	\circ	\circ	\circ	0
7.1) Chad Improvement White ORD Imagine an individual named Chad from you in almost every way he Chad lives in a culture that oppres minorities and never expressed ar ethnic minorities with respect and	d. Chad is a has a difference dif	ent occupati ninorities. In giving mino	on and pref the past, he	ers differen e also mistr rights. Nov	t things the reated ethings, however	an you. nic
In your opinion, what aspect of Chand believe that minorities should His 'true self' (the deepest, most essential)	ad's persona have equal r	ality caused rights?				n respect
His 'surface self' (the things that he learn	-					
None of the above.						
Now that Chad treats ethnic minor rights, to what extent is he being to		•				e equal
Not at all	0	0	0	0	0	Very much so

Please rate th	ne extent t	to which you	ı agree with	the followin	g statemer	nt:			
People from white backgrounds like Chad threaten the American way of life.									
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree	
How do you f	eel about	people from	white back	kgrounds like	Chad?				
cold	0	0	0	neither warm nor cold	0	0	0	warm	
Please rate th	ne extent t	to which you	ı agree with	the followin	g statemer	nt:			
I value people	e from whi	ite backgrou	ınds like Ch	nad.					
not at all	0	0	0	0	0	0	0	very much	
Please rate th	ne extent t	to which you	ı agree with	the followin	g statemer	nt:			
I like people f	from white	background	ds like Chad	d.					
not at all	0	0	0	0	0	0	0	very much	
Please rate the extent to which you agree with the following statement:									
I feel connect	ted to peo	ple from wh	ite backgro	unds like Ch	ad.				
not at all	0	0	0	0	0	0	0	very much	

(7.1) Chahid | Improvement | Immigrant | ORDER 1

Imagine an i is different fr than you.					-	_		
Please rate t	the extent t	o which you	u agree with	the followin	g statemen	ıt:		
People from	Arab back	grounds like	e Chahid thr	eaten the A	merican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	n Arab back	grounds like	Chahid?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t		-			g statemen	t:		
I value peop	le from Ara	ıb backgrou	nds like Cha	ahid.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent t	o which you	u agree with	the followin	g statemen	ıt:		
I like people	from Arab	background	ds like Chah	id.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent t	o which you	u agree with	the followin	g statemen	ıt:		
I feel connec	cted to peop	ple from Ara	ab backgrou	ınds like Cha	ahid.			
not at all								very much

0	0	0	\circ	0	0	0	\circ	0
Chahid lives minorities a ethnic mino	nd never ex	pressed an	y interest in	giving mind	orities equal	rights. Nov	v, however,	
In your opin and believe					ed him to tre	eat ethnic m	ninorities wit	th respect
His 'true se	elf' (the deepest	, most essentia	al aspect of his	being).				
His 'surfac	e self' (the thing	s that he learn	ed from society	or others).				
None of th	e above.							
Now that Chrights, to wh								ve equal
		3 1					3	\/a=, ==, =b===
Not at all	0	0	0	0	0	0	0	Very much so
(7.1) Chahid In	nprovement	l Immigrant	ORDER 2					
(3						
Imagine an is different f than you.								
Chahid lives minorities a ethnic mino	nd never ex	pressed an	ıy interest in	giving mind	orities equal	rights. Nov	v, however,	
In your opin and believe					ed him to tre	eat ethnic m	ninorities wit	th respect
His 'true se	elf' (the deepest	, most essentia	al aspect of his	being).				
His 'surfac	e self' (the thing	s that he learn	ed from society	or others).				
None of th	e above.							

Now that Chahid treats ethnic minorities with respect and believes that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Chahid threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from Arab backgrounds like Chahid? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from Arab backgrounds like Chahid. not at all very much Please rate the extent to which you agree with the following statement: I like people from Arab backgrounds like Chahid. not at all very much

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2/29/16, 2:24 PM Qualtrics Survey Software Please rate the extent to which you agree with the following statement: I feel connected to people from Arab backgrounds like Chahid. not at all very much (8.1) Adam | Deterioration | White | ORDER 1 Imagine an individual named Adam. Adam is a white man living in the United States. Adam is different from you in almost every way-- he has a different occupation and prefers different things than you. Please rate the extent to which you agree with the following statement: People from white backgrounds like Adam threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from white backgrounds like Adam? neither warm nor cold cold warm Please rate the extent to which you agree with the following statement: I value people from white backgrounds like Adam. not at all very much Please rate the extent to which you agree with the following statement:

I like people from white backgrounds like Adam.

not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	u agree with	n the followin	ng stateme	nt:		
I feel connec	cted to peop	ole from wh	ite backgro	unds like Ad	dam.			
not at all	0	0	0	0	0	0	0	very much
Adam is a pont he never particular activity	rticipated in	corruption	and always	s behaved e	thically. No			
In your opini conduct him				nality caused	d him to en	gage in corr	upt activiti	es and not
	e self' (the thing		al aspect of his					
Now that Ad what extent								nner, to
Not at all	0	0	0	0	0	0	0	Very much so
(8.1) Adam Det	erioration \	White ORD	ER 2					
Imagine an i from you in a					_			
Adam is a po								

corrupt activities and does not conduct himself in an ethical manner. In your opinion, what aspect of Adam's personality caused him to engage in corrupt activities and not conduct himself in an ethical manner? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Adam engages in corrupt activities and does not conduct himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so Please rate the extent to which you agree with the following statement: People from white backgrounds like Adam threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from white backgrounds like Adam? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from white backgrounds like Adam. not at all verv much

Please rate t	the extent t	to which you	ı agree with	the following	g statemer	nt:		
I like people	from white	background	ds like Adaı	m.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent t	to which you	u agree with	n the following	g statemer	nt:		
I feel connec	cted to peo	ple from wh	ite backgro	unds like Ada	am.			
not at all	0	0	0	0	0	0	0	very much
(8.1) Adnan De	terioration	Immigrant	ORDER 1					
				s an Arab imn s a different o				
Please rate t	the extent t	to which you	ı agree with	the following	g statemer	nt:		
People from	Arab back	grounds like	e Adnan thr	eaten the Am	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	n Arab back	grounds like	Adnan?			
cold	0	0	0	neither warm nor cold	0	0	0	warm

https://login.qualtrics.com/ControlPanel/Ajax.php?action=GetSurveyPrintPreview

Please rate the extent to which you agree with the following statement:

2/29/16, 2:24 PM Qualtrics Survey Software I value people from Arab backgrounds like Adnan. not at all very much Please rate the extent to which you agree with the following statement: I like people from Arab backgrounds like Adnan. very much not at all Please rate the extent to which you agree with the following statement: I feel connected to people from Arab backgrounds like Adnan. not at all very much Adnan is a police officer and works in a station that has never supported police corruption. In the past, he never participated in corruption and always behaved ethically. Now, however, Adnan engages in corrupt activities and does not conduct himself in an ethical manner. In your opinion, what aspect of Adnan's personality caused him to engage in corrupt activities and not conduct himself in an ethical manner? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Adnan engages in corrupt activities and does not conduct himself in an ethical manner, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so

(8.1) Adnan | Deterioration | Immigrant | ORDER 2

Imagine an i different fron you.					•	-		
Adnan is a p he never par corrupt activ	ticipated in	corruption	and always	behaved e	thically. Now			
In your opini conduct him		•		nality cause	ed him to enç	gage in cor	rupt activit	ties and not
○ His 'true se	If' (the deepest	, most essentia	I aspect of his t	peing).				
		s that he learne						
None of the		,	,	,				
Now that Ad what extent	0 0							Very much so
Please rate								
People from	Arab back	grounds like	e Adnan thre	eaten the A	merican way	or lire.		
strongly disagree				neither agree nor disagree				strongly agree
Ö	0	0	0	0	0	0	0	0
How do you	feel about	people from	ı Arab back	grounds like	e Adnan?			
cold				neither warm nor cold				warm
0	\circ	\circ	\circ	0	\circ	\circ	0	0

Please rate t	he extent t	o which you	u agree with	the following	g statemen	t:		
I value peopl	le from Ara	b backgrou	nds like Adr	nan.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	u agree with	the following	g statemen	t:		
I like people	from Arab	background	ds like Adna	n.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	u agree with	the following	g statemen	t:		
I feel connec	ted to peop	ole from Ara	ab backgrou	nds like Adn	an.			
not at all	0	0	0	0	0	0	0	very much
(1.2) Al Deterior	ration Whi	te ORDER	1					
Imagine an ii almost every				_				from you in
Please rate t	he extent t	o which you	u agree with	the following	g statemen	t:		
People from	white back	grounds lik	e Al threate	n the Americ	an way of	life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree

2/29/16, 2:24 PM Qualtrics Survey Software How do you feel about people from white backgrounds like Al? neither warm nor cold cold warm Please rate the extent to which you agree with the following statement: I value people from white backgrounds like Al. not at all very much Please rate the extent to which you agree with the following statement: I like people from white backgrounds like Al. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Al. not at all very much Al used to be a very caring and involved father. In the past, he always showed real affection for his children and always expressed interest in his children's lives. Now, however, Al is not a very caring father and is not involved in his children's lives. In your opinion, what aspect of Al's personality caused him to not be a very caring father and not be involved in his children's lives? His 'true self' (the deepest, most essential aspect of his being).

None of the above.

His 'surface self' (the things that he learned from society or others).

Now that All being true to		, ,				en's lives, to	o what ext	ent is he
Not at all	0	0	0	0	0	0	0	Very much so
(1.2) Al Deterio	ration Whi	te ORDER 2	2					
Imagine an i almost every								from you in
Al used to be children and father and is	always exp	pressed inte	erest in his o	children's liv				
In your opini involved in h			personality	caused hii	m to not be	a very carin	g father a	nd not be
His 'true se	If' (the deepest	, most essentia	l aspect of his b	eing).				
His 'surface	self' (the thing	gs that he learn	ed from society	or others).				
O None of the	above.							
Now that All being true to						en's lives, to	o what ext	ent is he
Not at all								Very much so
0	0	0	0	0	0	0	0	0
Please rate	the extent t	o which you	ı agree with	the followi	ng statemer	ıt:		
People from	white back	grounds lik	e Al threate	n the Amer	ican way of	life.		
strongly disagree				neither agree nor disagree				strongly agree

0	0	0	0	0	0	0	0	0
How do you	feel about	people from	ı white back	kgrounds like	e Al?			
cold				neither warm nor cold				warm
0	0	0	0	0	0	0	0	0
Please rate	the extent	to which you	u agree with	the followir	ng statemer	nt:		
I value peop	le from wh	ite backgrou	ınds like Al.					
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent	to which you	u agree with	the followir	ng statemer	nt:		
I like people	from white	backgroun	ds like Al.					
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent	to which you	u agree with	the followir	ng statemer	nt:		
I feel connec	cted to peo	ple from wh	ite backgro	unds like Al.				
not at all	0	0	0	0	0	0	0	very much
(1.2) Alhadin D	eterioration	Immigrant	ORDER 1					
Imagine an i is different fr than you.								

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Please rate t	he extent t	o which you	ı agree with	the following	ng statemer	nt:		
People from	Arab back	grounds like	e Alhadin th	reaten the A	American wa	ay of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	n Arab back	grounds like	e Alhadin?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	he extent t	o which you	ı agree with	the followir	ng statemer	nt:		
I value peopl	le from Ara	b backgrou	nds like Alh	adin.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	u agree with	the followir	ng statemer	nt:		
I like people	from Arab	background	ds like Alhad	din.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	ı agree with	the followir	ng statemer	nt:		
I feel connec	ted to peo	ple from Ara	ab backgrou	ınds like Alh	nadin.			
not at all	0	0	0	0	0	0	0	very much

Alhadin used to be a very caring and involved father. In the past, he always showed real affection for

his children and always expressed interest in his children's lives. Now, however, Alhadin is not a ver caring father and is not involved in his children's lives.	~y
In your opinion, what aspect of Alhadin's personality caused him to not be a very caring father and r be involved in his children's lives?	not
His 'true self' (the deepest, most essential aspect of his being).	
His 'surface self' (the things that he learned from society or others).	
None of the above.	
Now that Alhadin is not a very caring father and is not involved in his children's lives, to what extent he being true to the deepest, most essential aspects of his being?	is
Not at all Very muc	:h sc
(1.2) Alhadin Deterioration Immigrant ORDER 2	
Imagine an individual named Alhadin. Alhadin is an Arab immigrant living in the United States. Alhadis different from you in almost every way he has a different occupation and prefers different things than you.	
Alhadin used to be a very caring and involved father. In the past, he always showed real affection for his children and always expressed interest in his children's lives. Now, however, Alhadin is not a ver caring father and is not involved in his children's lives.	
In your opinion, what aspect of Alhadin's personality caused him to not be a very caring father and r be involved in his children's lives?	not
His 'true self' (the deepest, most essential aspect of his being).	
His 'surface self' (the things that he learned from society or others).	
None of the above.	

Now that Alhadin is not a very caring father and is not involved in his children's lives, to what extent is

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he being true	e to the de	epest, most	essential as	spects of his	being?			
Not at all	0	0	0	0	0	0	0	Very much so
Please rate t	the extent t	to which you	ı agree with	the followin	g statemen	t:		
People from	Arab back	grounds like	Alhadin th	reaten the A	merican wa	ay of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	Arab back	grounds like	Alhadin?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	the extent t	to which you	ı agree with	the followin	ıg statemen	t:		
I value peop	le from Ara	b backgrou	nds like Alh	adin.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent t	to which you	ı agree with	the followin	ıg statemen	t:		
I like people	from Arab	background	ls like Alhad	din.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	the extent t	to which you	ı aqree with	the followin	ın statemen	ıt·		

Please rate the extent to which you agree with the following statement:

I feel connected to people from Arab backgrounds like Alhadin.

not at all very much

0	0	0	0	0	0	0	0	0
(2.2) Daniel Im	provement	White ORD	ER 1					
Imagine an i different fror you.								
Please rate	the extent t	o which you	agree with	the followin	g statemer	nt:		
People from	white back	grounds like	e Daniel thr	eaten the Ar	merican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	white back		e Daniel?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate		_	_		g statemer	nt:		
I value peop	le from whi	te backgrou	nds like Da	aniel.				
not at all	0	0	0	0	0	0	0	very much
Please rate		_	_		g statemer	nt:		
I like people	from white	background	ds like Dani	el.				
not at all	0	0	0	0	0	0	0	very much

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Please rate t	the extent t	o which you	ı agree with	the followi	ng statemer	nt:		
I feel connec	cted to peop	ole from wh	ite backgrou	unds like Da	aniel.			
not at all	0	0	0	0	0	0	0	very much
Daniel lives terrorism to a								ea of
In your opini	on, what as	spect of Dar	niel's persor	nality cause	ed him to be	lieve that te	rrorism is v	vrong?
	e self' (the thing		al aspect of his bed from society					
Now that Da essential asp			rism is wror	ng, to what	extent is he	being true t	o the deep	est, most
Not at all	0	0	0	0	0	0	0	Very much so
(2.2) Daniel Imp	provement	White ORD	ER 2					
Imagine an i different fron you.								
Daniel lives terrorism to a	_							ea of
In your opini	on, what as	spect of Dar	niel's persor	nality cause	ed him to be	lieve that te	rrorism is v	vrong?
His 'true sel	If (the deepest	, most essentia	ll aspect of his b	peing).				

His 'surface s	self' (the things t	hat he learned f	rom society or o	others).				
None of the a	ibove.							
Now that Dan essential aspe			m is wrong,	to what ext	ent is he be	ing true to t	he deep	est, most
Not at all								Very much so
	0	0	0	0	0	0	0	O O
Please rate th	e extent to	which you a	gree with th	e following	statement:			
People from v	vhite backgr	ounds like [Daniel threa	ten the Ame	erican way c	of life.		
strongly				ither agree				
disagree		\circ	no	r disagree	\circ	\circ	0	strongly agree
0		0			0			
How do you fe	eel about pe	ople from w	hite backgro	ounds like D	aniel?			
			ne	ither warm				
cold				nor cold				warm
0	0	0	0	0	0	0	\circ	0
Please rate th	e extent to	which you a	gree with th	e following	statement:			
I value people	e from white	background	is like Danie	€1.				
not at all								very much
\circ	\circ	0	\circ	\circ	0	0	\circ	\circ
Please rate th	e extent to	which vou a	aree with th	e following	statement:			
		-						
I like people fi	rom white ba	ackgrounds	like Daniel.					
not at all								very much
\circ	\circ	0	\circ	0	\circ	\circ	\circ	0

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Please rate t	he extent t	to which you	ı agree with	the following	g statemen	t:		
I feel connec	ted to peo	ple from whi	ite backgrou	unds like Dan	iel.			
not at all	0	0	0	0	0	0	0	very much
(2.2) Danyal Imp	orovement	Immigrant	ORDER 1					
Imagine an ir different from you.								
Please rate t	he extent t	to which you	ı agree with	the following	statemen	t:		
People from	Arab back	grounds like	Danyal thr	eaten the An	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you f	feel about	people from	Arab back	grounds like	Danyal?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	he extent t	to which you	ı agree with	the following	g statemen	t:		
I value peopl	e from Ara	ıb backgroui	nds like Dai	nyal.				
not at all	0	0	0	0	0	0	0	very much

Please rate t	he extent t	o which you	agree with	the followi	ng statemen	t:				
I like people	from Arab	background	ls like Danya	al.						
not at all	0	0	0	0	0	0	0	very much		
Please rate the extent to which you agree with the following statement:										
I feel connec	ted to peop	ole from Ara	ab backgrou	nds like Da	ınyal.					
not at all	0	0	0	0	0	0	0	very much		
Danyal lives in a neighborhood that supports terrorism. In the past, Danyal supported the idea of terrorism to achieve political goals. Now, however, Danyal believes that terrorism is wrong.										
In your opinion	on, what as	spect of Dar	nyal's perso	nality caus	ed him to be	lieve that te	errorism is	wrong?		
 His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. 										
Now that Danyal believes that terrorism is wrong, to what extent is he being true to the deepest, most essential aspects of his being?										
Not at all	0	0	0	0	0	0	0	Very much so		

(2.2) Danyal | Improvement | Immigrant | ORDER 2

Imagine an individual named Danyal. Danyal is an Arab immigrant living in the United States. Danyal is different from you in almost every way-- he has a different occupation and prefers different things than you.

Danyal lives terrorism to a						, , ,		
In your opini	on, what as	spect of Dar	nyal's perso	nality cause	d him to be	lieve that te	errorism is	s wrong?
His 'true sel	If (the deepest,	, most essentia	al aspect of his b	peing).				
His 'surface	self' (the thing	s that he learn	ed from society	or others).				
None of the	above.							
Now that Da essential asp			orism is wro	ng, to what e	extent is he	being true	to the de	epest, most
Not at all								Very much so
0	0	\circ	0	0	0	0	0	0
Please rate to People from strongly disagree		•					0	strongly agree
How do you	feel about p	people from	n Arab back	grounds like	Danyal?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	the extent to	o which you	u agree with	the followin	g statemen	ıt:		
I value peopl	le from Ara	b backgrou	nds like Dai	nyal.				
not at all	0	0	0	0	0	0	0	very much

Please rate t		-			g statemer	nt:		
I like people not at all	from Arab	background	ds like Dany	al.	0	0	0	very much
Please rate t		-			-	ıt:		
not at all	0	0	0	0	0	0	0	very much
(4.2) Harris Imp	rovement	White ORD	ER 1					
Imagine an ii from you in a								
Please rate t	he extent t	o which you	u agree with	the followin	g statemer	nt:		
People from	white back	grounds lik	e Harris thre	eaten the An	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people from	n white back	grounds like	Harris?			
cold	0	0	0	neither warm nor cold	0	0	0	warm

Please rate the extent to which you agree with the following statement:

2/29/16, 2:24 PM Qualtrics Survey Software I value people from white backgrounds like Harris. not at all very much Please rate the extent to which you agree with the following statement: I like people from white backgrounds like Harris. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Harris. not at all very much Harris works in an environment that supports dishonest business practices. In the past, he too has participated in dishonest business practices. Now, however, Harris believes that it is wrong to engage in dishonest business practices and only behaves ethically. In your opinion, what aspect of Harris' personality caused him to believe that it is wrong to engage in dishonest business practices and only behave ethically? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Harris believes that it is wrong to engage in dishonest business practices and only behaves ethically, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so

	(4.2)) Harris	Improvement	White	ORDER 2
--	-------	----------	-------------	-------	---------

Imagine an ii from you in a					_			
Harris works participated i in dishonest	n dishones	t business į	oractices. N	low, howeve	r, Harris be			
In your opinion dishonest bu		•			nim to belie	eve that it is	wrong to	engage in
His 'true sel	f' (the deepest	, most essential	aspect of his b	peing).				
His 'surface	self' (the thing	s that he learne	ed from society	or others).				
None of the	above.							
Now that Har ethically, to w Not at all								
Please rate t	he extent to	o which you	agree with	the followin	g statemer	t:		
People from	white back	grounds like	e Harris thre	eaten the An	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about _l	people from	white back	grounds like	Harris?			
cold				neither warm nor cold				warm

0	0	0	0	0	0	0	0	0
				the following	g statemer	nt:		
I value peop	ie irom wni	е раскугос	шаѕ шке па	IIIS.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	ı agree with	the following	g statemer	nt:		
I like people	from white	background	ds like Harri	S.				
not at all	0	0	0	0	0	0	0	very much
				the following		nt:		
not at all	0	0	0	0	0	0	0	very much
(4.2) Haris Imp	rovement I	mmigrant C	ORDER 1					
				n Arab immig s a different d				
Please rate	the extent t	o which you	ı agree with	the following	g statemer	nt:		
People from	Arab back	grounds like	Haris threa	aten the Ame	rican way	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree

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How do you	feel about	people from	n Arab back	grounds like	Haris?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate	the extent t	o which you	u agree with	the following	g statemer	nt:		
I value peop	le from Ara	b backgrou	nds like Ha	ris.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	u agree with	the following	g statemer	nt:		
I like people	from Arab	background	ds like Haris	i.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which you	u agree with	the following	g statemer	nt:		
I feel connec	cted to peo	ple from Ara	ab backgrou	ınds like Hari	S.			
not at all	0	0	0	0	0	0	0	very much
	in dishones	st business	practices. N	ishonest bus low, however s ethically.			•	
In your opini dishonest bu		•	•	lity caused hi ethically?	m to belie	ve that it is	wrong to e	ngage in
O His 'true se	If (the deepest	, most essentia	al aspect of his b	peing).				
His 'surface	e self' (the thing	gs that he learn	ed from society	or others).				

Qualtrics Survey Soft	ware							2/29/16, 2:24 PM
None of th	e above.							
Now that Ha ethically, to								
Not at all								Very much so
0	0	0	0	0	0	0	0	0
(4.2) Haris Imp	rovement I	mmigrant C	ORDER 2					
Imagine an different froi you.								
Haris works participated dishonest b	in dishones	st business	practices. N	low, howev				oo has o engage in
In your opin dishonest b		•		•	him to believ	ve that it is	wrong to e	ngage in
His 'true se	elf' (the deepest	, most essentia	l aspect of his b	peing).				
His 'surfac	e self' (the thing	gs that he learn	ed from society	or others).				
None of th	e above.							
<u>.</u>								
Now that Ha ethically, to			0	0			,	
Not at all								Very much so
0	0	0	0	0	0	0	0	0
Please rate	the extent t	o which voi	ı agree with	the following	ng statemen	ıt:		
		, 50	- 5		5 - 32.13.1.31			

https://login.qualtrics.com/ControlPanel/Ajax.php?action=GetSurveyPrintPreview

2/29/16, 2:24 PM Qualtrics Survey Software People from Arab backgrounds like Haris threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from Arab backgrounds like Haris? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from Arab backgrounds like Haris. not at all very much Please rate the extent to which you agree with the following statement: I like people from Arab backgrounds like Haris. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from Arab backgrounds like Haris. not at all very much (5.2) Jeffrey | Deterioration | White | ORDER 1

Imagine an individual named Jeffrey. Jeffrey is a white man living in the United States. Jeffrey is different from you in almost every way-- he has a different occupation and prefers different things than you.

Please rate the	he extent t	o which you	ı agree with	the following	ng statemen	nt:					
People from	white back	grounds like	e Jeffrey thi	eaten the A	merican wa	y of life.					
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree			
How do you feel about people from white backgrounds like Jeffrey?											
cold	0	0	0	neither warm nor cold	0	0	0	warm			
Please rate the	he extent t	o which you	ı agree with	the followir	ng statemen	ıt:					
I value people from white backgrounds like Jeffrey.											
not at all	0	0	0	0	0	0	0	very much			
Please rate the	he extent t	o which you	ı agree with	the followir	ng statemen	ıt:					
I like people	from white	background	ds like Jeffr	ey.							
not at all	0	0	0	0	0	0	0	very much			
Please rate the	he extent t	o which you	ı agree with	the followir	ng statemen	nt:					
I feel connec	ted to peo _l	ple from whi	ite backgro	unds like Je	ffrey.						
not at all	0	0	0	0	0	0	0	very much			

Jeffrey used to be a teetotaler. In the past, he never tried a drink of alcohol and never expressed any interest in drinking. Now, however, Jeffrey is an alcoholic.
In your opinion, what aspect of Jeffrey's personality caused him to be an alcoholic?
His 'true self' (the deepest, most essential aspect of his being).
His 'surface self' (the things that he learned from society or others).
None of the above.
Now that Jeffrey is an alcoholic, to what extent is he being true to the deepest, most essential aspects of his being?
Not at all Very much so
(5.2) Jeffrey Deterioration White ORDER 2 Imagine an individual named Jeffrey. Jeffrey is a white man living in the United States. Jeffrey is different from you in almost every way he has a different occupation and prefers different things than you.
Jeffrey used to be a teetotaler. In the past, he never tried a drink of alcohol and never expressed any interest in drinking. Now, however, Jeffrey is an alcoholic.
In your opinion, what aspect of Jeffrey's personality caused him to be an alcoholic?
His 'true self' (the deepest, most essential aspect of his being).
His 'surface self' (the things that he learned from society or others).
None of the above.

Now that Jeffrey is an alcoholic, to what extent is he being true to the deepest, most essential aspects of his being?

Not at all	0	0	0	0	0	0	0	Very much so		
Please rate the	he extent to	o which you	ı agree with	the following	g statemer	ıt:				
People from	white back	grounds like	e Jeffrey thr	eaten the Ar	nerican wa	y of life.				
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree		
How do you f	feel about p	people from	ı white back	grounds like	Jeffrey?					
cold	0	0	0	neither warm nor cold	0	0	0	warm		
Please rate the extent to which you agree with the following statement:										
I value people	e from whit	e backgrou	ınds like Jef	ffrey.						
not at all	0	0	0	0	0	0	0	very much		
Please rate the	he extent to	o which you	ı agree with	the following	g statemer	ıt:				
I like people	from white	background	ds like Jeffre	ey.						
not at all	0	0	0	0	0	0	0	very much		
Please rate the	Please rate the extent to which you agree with the following statement:									
	I feel connected to people from white backgrounds like Jeffrey.									
not at all	0	0	0	0	0	0	0	very much		

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(5.2) Jafri | Deterioration | Immigrant | ORDER 1

Imagine an in different from you.								
Please rate th	ne extent t	o which you	ı agree with	the following	ı statemer	nt:		
People from A	Arab back	grounds like	e Jafri threa	ten the Amer	ican way o	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you f	eel about	people from	n Arab back	grounds like	Jafri?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate th	ne extent t	o which you	ı agree with	the following	statemer	nt:		
I value people	e from Ara	b backgrou	nds like Jaf	ri.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent t	o which you	u agree with	the following	ı statemer	nt:		
I like people f	rom Arab	background	ds like Jafri.					
not at all	0	0	0	0	0	0	0	very much

Please rate the extent to which you agree with the following statement:

Qualtrics Survey Software 2/29/16, 2:24 PM I feel connected to people from Arab backgrounds like Jafri. not at all very much Jafri used to be a teetotaler. In the past, he never tried a drink of alcohol and never expressed any interest in drinking. Now, however, Jafri is an alcoholic. In your opinion, what aspect of Jafri's personality caused him to be an alcoholic? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above. Now that Jafri is an alcoholic, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so (5.2) Jafri | Deterioration | Immigrant | ORDER 2 Imagine an individual named Jafri. Jafri is an Arab immigrant living in the United States. Jafri is different from you in almost every way-- he has a different occupation and prefers different things than you. Jafri used to be a teetotaler. In the past, he never tried a drink of alcohol and never expressed any interest in drinking. Now, however, Jafri is an alcoholic. In your opinion, what aspect of Jafri's personality caused him to be an alcoholic? His 'true self' (the deepest, most essential aspect of his being). His 'surface self' (the things that he learned from society or others). None of the above.

Now that Jafri is an alcoholic, to what extent is he being true to the deepest, most essential aspects of his being? Not at all Very much so Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Jafri threaten the American way of life. strongly neither agree disagree nor disagree strongly agree How do you feel about people from Arab backgrounds like Jafri? neither warm nor cold cold warm Please rate the extent to which you agree with the following statement: I value people from Arab backgrounds like Jafri. not at all very much Please rate the extent to which you agree with the following statement: I like people from Arab backgrounds like Jafri. not at all very much

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Please rate t	the extent t	o which yo	u agree with	the followin	ıg statemer	nt:		
I feel connec	cted to peo	ple from Ara	ab backgrou	ınds like Jaf	ri.			
not at all	0	0	0	0	0	0	0	very much
(7.2) Chad Dete	erioration N	White ORDI	ER 1					
Imagine an i from you in a								
Please rate t	the extent t	o which yo	u agree with	the followin	ig statemer	nt:		
People from	white back	kgrounds lik	e Chad thre	eaten the Am	nerican way	of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree
How do you	feel about	people fron	n white back	kgrounds like	e Chad?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t		-			ıg statemer	nt:		
not at all	0	0	0	0	0	0	0	very much
Please rate t		-			ıg statemer	nt:		
I like people	trom white	backgroun	ds like Chad	d.				very much

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				0	0	0		
Please rate	the extent	to which you	u agree with	the followin	ng statemer	nt:		
I feel conne	cted to peo	ple from wh	ite backgro	unds like Ch	nad.			
not at all								very much
\circ	\circ	\circ	\circ	\circ	\circ	0	\circ	0
01 111								,.
Chad lives i with respect			_					
minorities a	nd does no	t think that r	minorities sh	nould have e	equal rights			
In your opin	ion. what a	spect of Ch	ad's person	ality caused	I him to mis	treat ethnic	minorities	and think
that minoriti								
His 'true se	elf' (the deepes	t, most essentia	al aspect of his I	being).				
His 'surfac	e self' (the thing	gs that he learn	ed from society	or others).				
None of th	e above.							
<u> </u>								
Now that Ch								qual rights,
to what exte	ent is ne bei	ng true to tr	ie deepesi,	most esser	ıllar aspecis	s of his being	y ?	
Not at all	0	0	0	0	0	0	0	Very much so
(7.2) Chad Det	erioration \	White ORDI	ER 2					
Imagine an from you in								
nom you m	aimost eve	ry way ne	nas a unien	eni occupat	ion and pre	ieis uilleiei	it tilligs the	ari you.
Chad lives i								
with respect minorities a							r, he mistre	eats ethnic

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In your opinion that minoritie				ality caused	him to mis	treat ethnic	minorities	and think		
His 'true sel	f' (the deepest	, most essentia	l aspect of his b	peing).						
His 'surface	self' (the thing	gs that he learne	ed from society	or others).						
None of the	above.									
Now that Chad mistreats ethnic minorities and does not think that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?										
Not at all	0	0	0	0	0	0	0	Very much so		
Please rate t	he extent t	o which you	ı agree with	the following	g statemer	nt:				
People from	white back	grounds lik	e Chad thre	aten the Am	erican way	of life.				
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree		
How do you	feel about	people from	n white back	grounds like	Chad?					
cold	0	0	0	neither warm nor cold	0	0	0	warm		
Please rate t		_			g statemer	nt:				
not at all										

Please rate the extent to which you agree with the following statement: I like people from white backgrounds like Chad. not at all very much Please rate the extent to which you agree with the following statement: I feel connected to people from white backgrounds like Chad. not at all very much (7.2) Chahid | Deterioration | Immigrant | ORDER 1 Imagine an individual named Chahid. Chahid is an Arab immigrant living in the United States. Chahid is different from you in almost every way-- he has a different occupation and prefers different things than you. Please rate the extent to which you agree with the following statement: People from Arab backgrounds like Chahid threaten the American way of life. neither agree strongly disagree nor disagree strongly agree How do you feel about people from Arab backgrounds like Chahid? neither warm cold nor cold warm Please rate the extent to which you agree with the following statement: I value people from Arab backgrounds like Chahid.

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not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent to	which you a	gree with th	e following	statement:			
I like people f	rom Arab ba	ckgrounds l	ike Chahid.					
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent to	which you a	gree with th	e following	statement:			
I feel connect	ed to people	from Arab I	oackground	s like Chah	id.			
not at all	0	0	0	0	0	0	0	very much
Chahid lives i minorities with mistreats ethr	n respect an	d believed th	nat minoritie	es should ha	ave equal rig	ghts. Now, h	nowever,	
In your opinio that minorities				lity caused	him to mistr	eat ethnic m	ninorities	and think
His 'true self'	(the deepest, m	ost essential as	pect of his bein	g).				
His 'surface s	self' (the things t	hat he learned fr	rom society or o	others).				
None of the a	above.							
Now that Chahid mistreats ethnic minorities and does not think that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?								
Not at all	0	0	0	0	0	0	0	Very much so

(7.2) Chahid | Deterioration | Immigrant | ORDER 2

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Imagine an individual named Chahid. Chahid is an Arab immigrant living in the United States. Chahid is different from you in almost every way he has a different occupation and prefers different things than you.									
Chahid lives in a culture that treats all ethnic groups equally. In the past, he also treated ethnic minorities with respect and believed that minorities should have equal rights. Now, however, he mistreats ethnic minorities and does not think that minorities should have equal rights.									
In your opinion, what aspect of Chahid's personality caused him to mistreat ethnic minorities and think that minorities should not have equal rights?									
His 'true self'	(the deepest, m	ost essential as	spect of his be	ing).					
His 'surface s	self' (the things the	nat he learned f	rom society o	r others).					
None of the a	above.								
Now that Chahid mistreats ethnic minorities and does not think that minorities should have equal rights, to what extent is he being true to the deepest, most essential aspects of his being?									
Not at all								Very much so	
\circ	0	\circ	\circ	0	0	0	\circ	0	
Please rate th	ne extent to v	which you a	gree with t	the following	statement:				
People from A	Arah hackoro	nunds like C	hahid thre	aten the Ame	erican way d	of life			
1 copic iroini 1	was sackgre	ourido inte e			orioari way c) IIIC.			
strongly disagree				neither agree nor disagree				strongly agree	
0	0	\circ	\circ	0	\circ	\circ	\circ	0	
How do you fe	eel about pe	ople from A	rab backg	rounds like C	hahid?				
			r	neither warm					
cold				nor cold				warm	
0	0	0	0	0	0	0	0	0	

Please rate th	ne extent t	o which you	ı agree with	the following	g statemer	nt:		
I value people	e from Ara	b backgrou	nds like Ch	ahid.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent t	o which you	ı agree with	the following	g statemer	nt:		
l like people f	rom Arab	background	ls like Chah	id.				
not at all	0	0	0	0	0	0	0	very much
Please rate th	ne extent t	o which you	ı agree with	the following	g statemer	nt:		
I feel connect	ted to peop	ole from Ara	ab backgrou	ınds like Cha	hid.			
not at all	0	0	0	0	0	0	0	very much
(8.2) Adam Impr	ovement \	White ORD	ER 1					
Imagine an in from you in a								
Please rate th	ne extent t	o which you	ı agree with	the following	g statemer	nt:		
People from v	white back	grounds like	e Adam thre	eaten the Am	erican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree

How do you feel about people from white backgrounds like Adam?

cold	0	0	0	neither warm nor cold	0	0	0	warm	
Please rate th	ne extent t	o which you	agree with	the following	ng statemer	ıt:			
I value people	e from whi	te backgrou	nds like Ad	am.					
not at all	0	0	0	0	0	0	0	very much	
Please rate th	ne extent t	o which you	agree with	the following	ng statemer	ıt:			
I like people f	rom white	background	ds like Adar	n.					
not at all	0	0	0	0	0	0	0	very much	
Please rate th	ne extent t	o which you	agree with	the following	ng statemer	ıt:			
I feel connect	ed to peo	ple from whi	te backgrou	unds like Ad	lam.				
not at all	0	0	0	0	0	0	0	very much	
participated in	Adam is a police officer and works in a station that supports corruption. In the past, he has also participated in police corruption. Now, however, he does not engage in corrupt activities and always conducts himself in an ethical manner.								
In your opinion, what aspect of Adam's personality caused him to not engage in corrupt activities and always conduct himself in an ethical manner?									
His 'true self' (the deepest, most essential aspect of his being).									
His 'surface self' (the things that he learned from society or others).									
None of the	None of the above.								

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Now that Ad manner, to w								
Not at all	0	0	0	0	0	0	0	Very much so
(8.2) Adam Imp	rovement	White ORD	ER 2					
Imagine an i from you in a					_			
Adam is a poparticipated conducts hir	in police co	rruption. N	ow, howeve	that supporter, he does no			•	
In your opini always cond		•			him to not	engage in o	corrupt act	ivities and
			al aspect of his l					
None of the		s that he learn		or others).				
				ctivities and a deepest, mo				
Not at all	0	0	0	0	0	0	0	Very much so
Please rate	the extent t	o which you	u agree with	n the followin	g statemer	nt:		
People from	white back	grounds lik	e Adam thre	eaten the An	nerican wa	y of life.		
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree

How do you	feel about	people from	n white back	kgrounds like	Adam?			
cold	0	0	0	neither warm nor cold	0	0	0	warm
Please rate t	he extent t	o which you	u agree with	the following	g statemer	nt:		
I value peopl	le from whi	te backgrou	unds like Ad	lam.				
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which vo	u agree with	the following	a statemer	nt:		
I like people		-			y otatomo.			
not at all	0	0	0	0	0	0	0	very much
Please rate t	he extent t	o which you	u agree with	the following	g statemer	nt:		
I feel connec	ted to peo	ple from wh	ite backgro	unds like Ada	am.			
not at all	0	0	0	0	0	0	0	very much
(8.2) Adnan Imp	provement	Immigrant	ORDER 1					
Imagine an indifferent from you.								
Please rate t	he extent t	o which you	u agree with	ı the following	g statemer	nt:		

People from Arab backgrounds like Adan threaten the American way of life

strongly disagree				neither agree nor disagree				strongly agree
0	0	0	0	0	0	0	0	0
How do you	feel about	people fron	n Arab back	grounds like	Adnan?			
cold				neither warm				warm
0	0	0	0	O	0	0	\circ	O
Please rate	the extent t	o which yo	u agree with	the followin	ng statemer	nt:		
I value peop	ole from Ara	ıb backgrou	ınds like Adı	nan.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which yo	u agree with	n the followin	ng statemer	nt:		
I like people	from Arab	background	ds like Adna	ın.				
not at all	0	0	0	0	0	0	0	very much
Please rate	the extent t	o which yo	u agree with	n the followin	ng statemer	nt:		
I feel conne	cted to peo	ple from Ara	ab backgrou	ınds like Adı	nan.			
not at all	0	0	0	0	0	0	0	very much
0								

Adnan is a police officer and works in a station that supports corruption. In the past, he has also participated in police corruption. Now, however, he does not engage in corrupt activities and always conducts himself in an ethical manner.

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	ion, what as duct himself	•		nality cause	ed him to no	t engage in	corrupt acti	vities and
His 'true se	elf' (the deepest,	most essentia	l aspect of his b	peing).				
His 'surfac	e self' (the thing	s that he learn	ed from society	or others).				
None of th	e above.							
	dnan does n what extent							
Not at all								Very much so
0	\circ	\circ	\circ	\circ	\circ	\circ	\circ	0
different fro you. Adnan is a participated	individual nam you in alm police officer in police comself in an e	nost every v and works rruption. No	way he has s in a station ow, howeve	s a differen	t occupation	and prefers	s different tl	hings than
In your opin	iion, what as duct himself	spect of Adr in an ethica	nan's persoi al manner?	·	ed him to no	t engage in	corrupt acti	vities and
	elf' (the deepest,		·	0,				
	e self' (the thing	s that he learn	ed from society	or others).				
	dnan does n							
manner, to	what extent	is he being	true to the	deepest, m	ost essentia	l aspects of	his being?	
Not at all	0	0	0	0	0	0	0	Very much so

Please rate	the extent	to which you	agree with	the followir	ng statemen	nt:			
People from	Arab back	grounds like	e Adan threa	aten the Am	erican way	of life.			
strongly disagree	0	0	0	neither agree nor disagree	0	0	0	strongly agree	
How do you	feel about	people from	Arab back	grounds like	Adnan?				
cold	0	0	0	neither warm nor cold	0	0	0	warm	
Please rate	the extent	to which you	ı agree with	the following	ng statemen	nt:			
I value people from Arab backgrounds like Adnan.									
not at all	0	0	0	0	0	0	0	very much	
Please rate	the extent	to which you	ı agree with	the followir	ng statemen	nt:			
I like people	from Arab	background	ls like Adna	n.					
not at all	0	0	0	0	0	0	0	very much	
Please rate	the extent	to which you	ı agree with	the followir	ng statemen	nt:			
I feel connec	feel connected to people from Arab backgrounds like Adnan.								
not at all	0	0	0	0	0	0	0	very much	

Comprehension Check

What was the ethnicity of the man in the story?
Black / African American
○ Hispanic / Latino
Asian / Pacific Islander
Native American / American Indian
Arab/ Middle Eastern
White / Caucasian
Other
Did the man's behavior improve, deteriorate, or neither?
○ Improve
O Deteriorate
○ Neither
Demographics
What is your ethnicity?
Black / African American
O Hispanic / Latino
Asian / Pacific Islander
Native American / American Indian
Arab/ Middle Eastern
White / Caucasian
Other

In this part of the experiment, we'd like you to answer a series of background questions.

Your answers to these questions are very helpful, and are for research purposes only. Remember that your responses are entirely anonymous. If you feel uncomfortable with a question in this section, you can leave the question blank.

What is your age?
What is your gender?
○ Male
Female
Please indicate the highest level of education completed.
Grammar School
High School or equivalent
O Vocational / Technical School (2 year)
Some college
College Graduate (4 year)
Masters Degree (MS)
O Doctoral Degree (PhD)
Professional Degree (MD, JD, etc.)
Other

Think of this ladder as representing where people stand in the United States. At the top of the ladder are the people who have the most money, most education, and most respected jobs. At the bottom are the people who have the least money, least education, and least respected jobs or no job. The higher up you are on this ladder, the closer you are to the people at the very top, and the lower you are, the closer you are to the people at the very bottom.



Where would you place yourself on this ladder? Please select the rung where you think you stand at this time in your life, relative to other people in the United States.

Run 10 (Top Rung)

- Rung 9
- Rung 8
- Rung 7
- Rung 6
- Rung 5
- Rung 4
- Rung 3
- Rung 2
- Rung 1 (Bottom Rung)

Debriefing

SOCIAL DECISION-MAKING DEBRIEFING