



# Julian Lindsay-Kaufman

Carrboro, NC 27510 (919)-491-5999 jxl1729@miami.edu

## WEBSITE, PORTFOLIO, PROFILES

- [linkedin.com/in/julian-lindsay-kaufman-4572a8157](https://www.linkedin.com/in/julian-lindsay-kaufman-4572a8157)
- [julianlk.com](https://julianlk.com)

## PROFESSIONAL SUMMARY

Organized and dedicated analyst with proven track record of providing exceptional customer service in fast-paced environments. Offering keen attention to detail and strong decision making skills to manage multiple concurrent tasks. Self-motivated work ethic to perform effectively in independent or team environments.

## SKILLS

- Statistical Analysis and Visualization
- Advanced MS Office Suite Knowledge
- Database and Client Management Systems
- Confidentiality and Data Protection
- Resource Coordination and Allocation
- Strong Verbal and Written Communication

## EDUCATION

**BBA | Individualized General Business, Spanish** 05/2021

**University of Miami, Coral Gables, FL**

- Dean's List for four consecutive semesters
- Relevant Coursework: Business Analytics, Statistics, Accounting, Finance
- Study Abroad: Buenos Aires, International Business

## WORK HISTORY

### AFTERSCHOOL ARTS IMMERSION LEADER

01/2022 to 03/2022

**Carrboro Arts Center | Carrboro, NC**

- Served as leading group coordinator and positive adult role model for local elementary school students while guiding through discovery and practice of modern arts
- Identified student needs and communicated clearly to teachers, school administration and parents while keeping records related to program and individual students for future use by other personnel

### INDEPENDENT SECURITIES TRADER

08/2020 to 01/2022

**Self-employed**

- Applied meticulous data harvesting and self-led research to carefully and consistently generate above-average investment returns, including portfolio growth of over 5300% during 2021 across 4000+ trades
- Graphically documented in detail and studied over 900 instances of categorical inefficiencies in stock performance, developing specific and well-tested theses about market behaviors and instilling reliable skills in thorough record keeping and situational awareness

### INTERNING PROPRIETARY TRADER

07/2020 to 08/2020

**Trillium Trading | New York, NY**

- Utilized modern financial analysis software such as Refinitiv Eikon and Bloomberg Terminal to conduct independent research while balancing attention to fast-paced trading environment
- Honed skills in logical analysis of large data sets and creative pattern identification by researching short-term stock trends related to FDA trial data and in post-IPO performance

### GRADUATE ADMISSIONS REPRESENTATIVE

01/2018 to 02/2019

**University of Miami Herbert Business School | Coral Gables, FL**

- Managed Salesforce administration on behalf of admissions personnel to maintain thorough and accurate records for several thousand prospective and past applicants, verifying data for accuracy
- Represented University of Miami in phone- and email-based correspondence with academic leaders and program applicants demonstrating effective communication and professionalism