



JULIAN PETRINI JÄGGLI

JR. WEB DEVELOPER - SALES

SWISS AND ARGENTINEAN CITIZEN | 14.12.1987

JULIANPETRINI@HOTMAIL.COM

PROFILE

- Experienced project leader and communicator with a track record of successfully understanding client needs and delivering top-quality projects across multiple platforms.
- Skilled in efficiently managing projects of varying sizes and complexities. Proficient in front-end development, having created landing pages for smaller projects and effectively collaborated with teams for large-scale projects.
- Throughout my career, I have developed deep customer service competencies that were instrumental in driving the success of the organizations I have worked for.

SKILLS

- Strong sales performance and customer relationship management skills.
- Basic knowledge of web development technologies: *HTML, CSS, Sass, PHP, Javascript, MySQL, Laravel, Vue Js, Bootstrap, and Github*.
- Video, image, and design using *Adobe Premiere Pro, Sony Vegas, Photoshop, and Figma*.
- Fluent in English (FCE) and Spanish (Native), German (B1).

EDUCATION & TRAINING

Google Project Management

January 2023 - ongoing

- Developed essential project management skills, including project planning, risk management, stakeholder management, and team management.

Web Development - Simplon (Zürich, Switzerland)

January 2022 - September 2022

- Completed a 1023-hour web developer program covering Figma, HTML5, CSS3, Sass, Bootstrap, Javascript, Vue js, CMS, MySQL, Laravel, GIT, and Github.

Web Development - CODERHOUSE (Buenos Aires, Argentina)

March 2021 - May 2021

- Developed skills in HTML and CSS for creating websites from paper prototypes
- Learned to use tools such as GIT and SASS to optimize website performance
- Applied Bootstrap to projects to enhance design and user experience.

U.T.N (Buenos Aires, Argentina) APM Sales & Marketing

2013 - 2014

- The APM course provides in-depth training in the Pharmaceutical Industry, including marketing tools, with experienced teachers. The program aimed to develop student's skills and knowledge to excel in the industry and continuously adapt to new needs.

CAREER RESUME



Sales and Project Manager - Jr. Front-End | Asa Producciones

2018 - June 2022

- Project Leader in video production, delivered top-quality content across multiple platforms, tailored to the needs of B2B and B2C clients.
- Developed responsive landing pages using HTML, CSS, and JavaScript to improve user engagement and increase conversion rates.
- Worked with cross-functional teams, including designers, developers, and project managers, to ensure the successful delivery of web projects on time and within budget.



Sales and Customer Service | Citibank (Bs As, Argentina)

Feb 2014 - Jun 2017

- Analyzed and collected customer information to prepare product or service reports. Provided accurate and appropriate information to answer questions, troubleshoot issues, and resolve complaints.
- Depth knowledge of banking products and services. Due to excellent social and interpersonal skills consistently met and exceeded monthly sales and service goals.



Customer Service | FRANKE (Bs As, Argentina)

Oct 2013 - Jan 2014 fixed-term contract.

- Provided exceptional client service via email and online chat utilizing digital technology. Collaborated cross-functionally with sales staff to resolve customer service issues and fulfill specific requests.
- Customized approach and communication. Consistently provided efficient and effective solutions that met individual customer needs and exceeded expectations



Analyst | GRS (Bs As, Argentina)

Sep 2011 - Sep 2013

- Marketing actions monitoring specialist in B2B clients. Ensured proper execution of merchandising campaigns. Organized a team of external merchandisers, visited branches to develop reports, and worked closely with section managers to ensure effective showcase of our products in the supermarket chains such as Walmart and Carrefour
- Coordinating and controlling merchandising displays ensuring their effectiveness in driving sales.



Sales | Citibank (Bs As, Argentina)

May 2010 - Mar 2011

- Generated a 20% increase in the client base and provided consultation on credit cards, personal loans, and other financial products as a Sales Representative in Private Banking.
- Collaborated with a team that upheld high professional standards and an efficient work approach. Fostering a positive and supportive team environment.



Zürich, Switzerland