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| JULIAN UQUILLAS | | | **julianuqu@gmail.com**  **(786) 419-8825**  **julianuqui.com** |
| EDUCATION | **Florida International University,** Miami, FLAug 2014 – Dec 2018  Bachelor’s of Science in Computer Science | | |
| EMPLOYMENT | **American Eagle Outfitters**Nov 2016 – Dec 2018  Stylist/Sales AssociateAventura, FL   * Analyzed retail data related to key performance indicators to identify areas of opportunity to create new strategies to meet business goals consistently, increasing overall sales by an estimate of 20%. * Maintained a keen eye for style and trending products as a stylist to put together complete fashionable outfits and to better serve customers by making effective recommendations on select products. * Kept strong attention to detail when executing merchandising responsibilities to ensure all displays, marketing materials, and product tables were to company standard and organized at all times. * Maintained a personable and friendly attitude when working closely with other associates and management to flawlessly execute business operations and to work cross-functionally. * Organized and executed training sessions for new employees on company standards to ease the onboarding process, allowing associates to complete tasks 10% faster. * Expanded my role to be more flexible and quickly learned all areas of the business, resulting in a promotion to the top level of sales associates within one year and acquiring more leadership responsibilities. | | |
| ACTIVITIES/SOCIETIES | **Miami Beach Pride ·** Volunteer Feb 2020 – March 2020   * Helped implement an organized system to update and maintain volunteer data per department. * Assisted with administrative tasks as needed to support event staff, guests, and other volunteers.   **Upsilon Pi Epsilon ·** Student Member Oct 2015 – Dec 2018  **SparkDev ·** Web Design Team Co-LeadJan 2018 – Apr 2018   * Managed a team of 4 people through the development process for implementing a website design. * Reviewed the project progress and timelines to keep development on track and to meet deadlines. * Assisted in the creation of mock ups for website designs on Photoshop, Illustrator, and Sketch. | | |
| PROJECTS | **Majesty Trend** Apr 2020 – June 2020  Created a small e-commerce shop, partnering with a print-on-demand fulfillment provider to produce and ship all available high-quality products.   * Created product designs, brand graphics, and marketing materials via Photoshop and Illustrator. * Utilized the Shopify platform to set up the online store and implemented a responsive and easy-to-navigate custom design with HTML and CSS, and ensuring the functionality of all creative assets. * Enhanced user experience and all forms of communication through the use of Shopify apps.   **TANUM.CO**  Jan 2019 – Mar 2019  Designed a simple website for a small business to easily provide basic information and details to customers, and to increase sales.   * Developed a theme and motion graphics that represented the brand and its products. * Created and programmed (HTML, CSS, JavaScript) interactive graphics created with Photoshop. * Ensured requirements were gathered and met appropriately to display all relevant information.   **SKOPE-VR 6.0 ·** Senior ProjectAug 2018 – Dec 2018  Collaborated with three team members to design solutions to continue the development of a virtual reality learning system for architecture students to interact with a structure in a 3D model environment.   * Worked with assets in the 3D model to troubleshoot issues with functionality and system performance. * Proactive in managing, editing, and proofreading documentation and maintained accessibility of all relevant data to all participants of the production via project management systems. * Collaborated with the product owners and consistently provided status updates to ensure requirements were met appropriately. | | |
| SKILLS | * Microsoft Office (Word, PowerPoint, Excel). * Adobe CC (Photoshop, Illustrator, InDesign). * Experience with digital media, graphics, and art. * Excellent written and verbal communication. * Experience with project management software. | * HTML, CSS, JavaScript, JQuery. * Able to work independently and as part of a team. * Multi-tasking and prioritization skills. * Effective interpersonal skills. * Strong analytical and problem-solving skills. | |