

A Data Journey with AWS

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What does
“Digital”
really mean?



Turning
Data
into
Business Value

...through
Software



Jeff Immelt, Chairman & CEO, General Electric



*“If you went to bed last night as an industrial company, you’re going to wake up this morning as a **software** and **analytics** company.”*

John Deere

<https://www.youtube.com/watch?v=uq4kQPsM4cQ>



Streaming, analysis,
storage and visualization
of data coming from
200,000 farming
machines

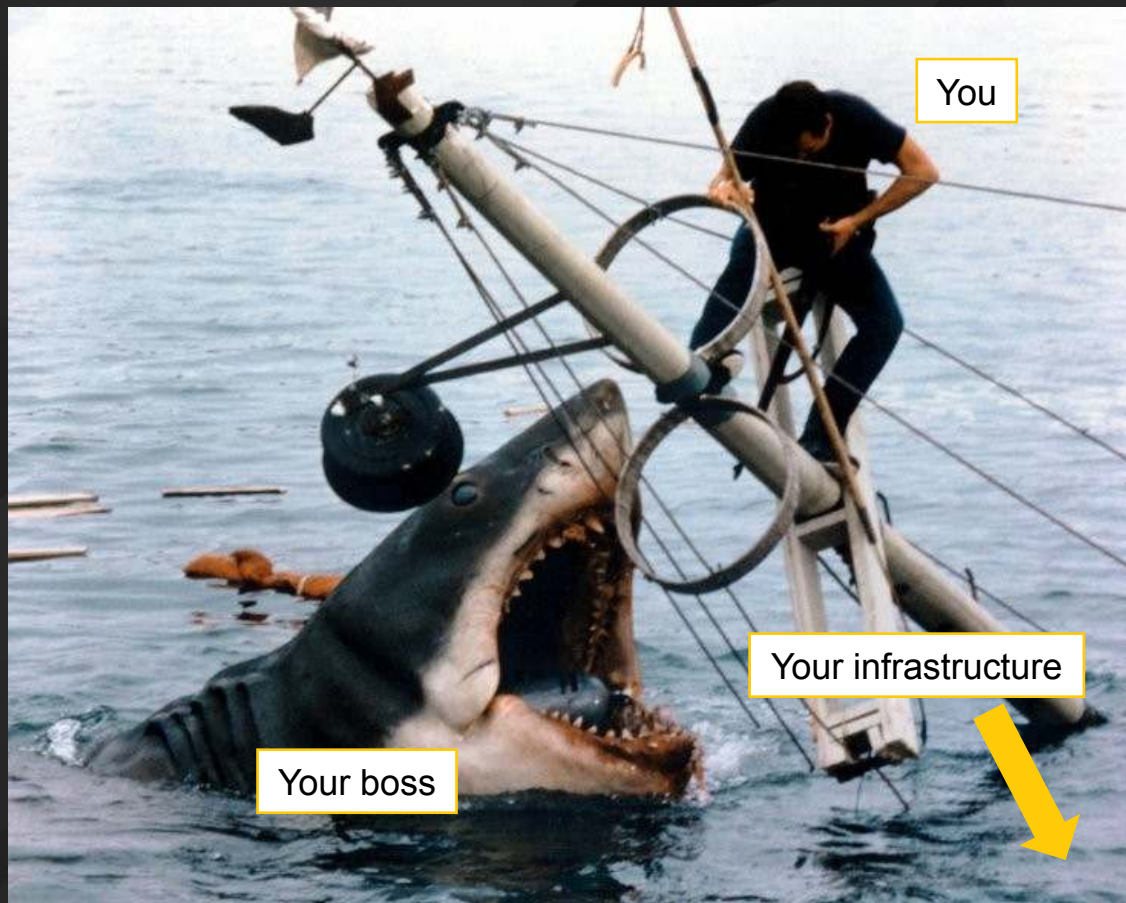
Precision agriculture and
yield optimization for
farmers

New business model for
John Deere



Let's sail the seven seas of Big Data, we have a map!





You

Your boss

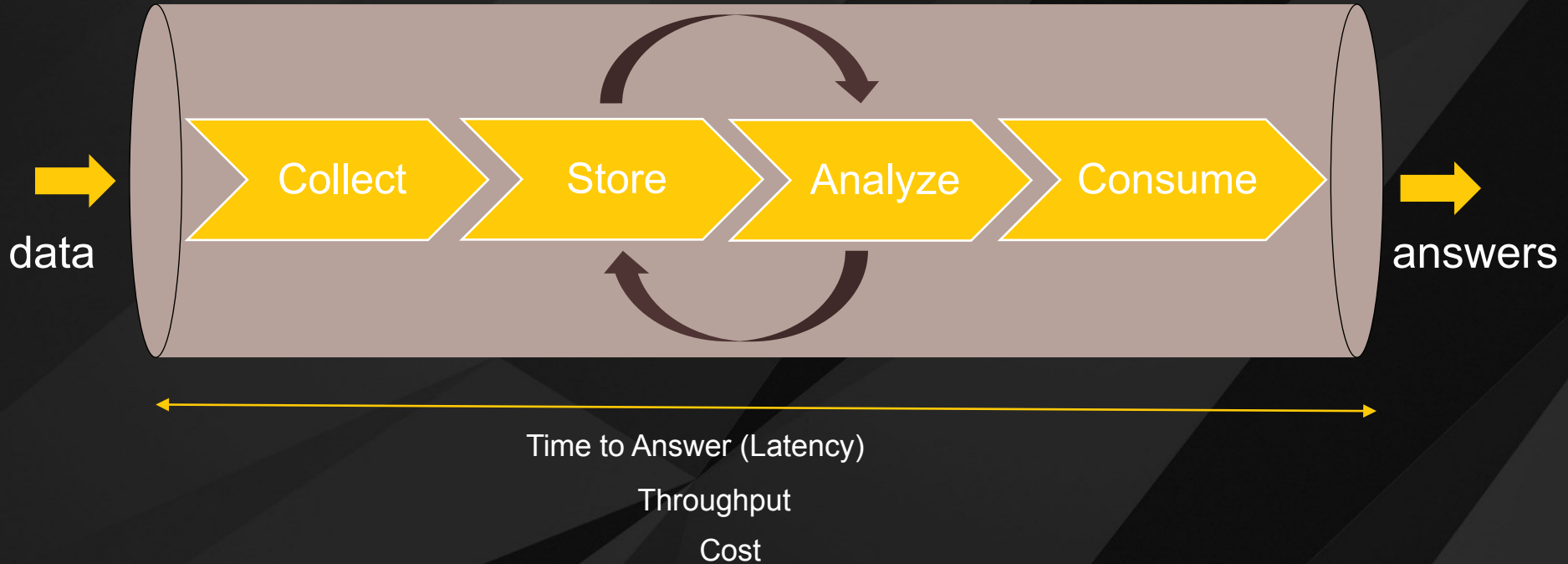
Your infrastructure

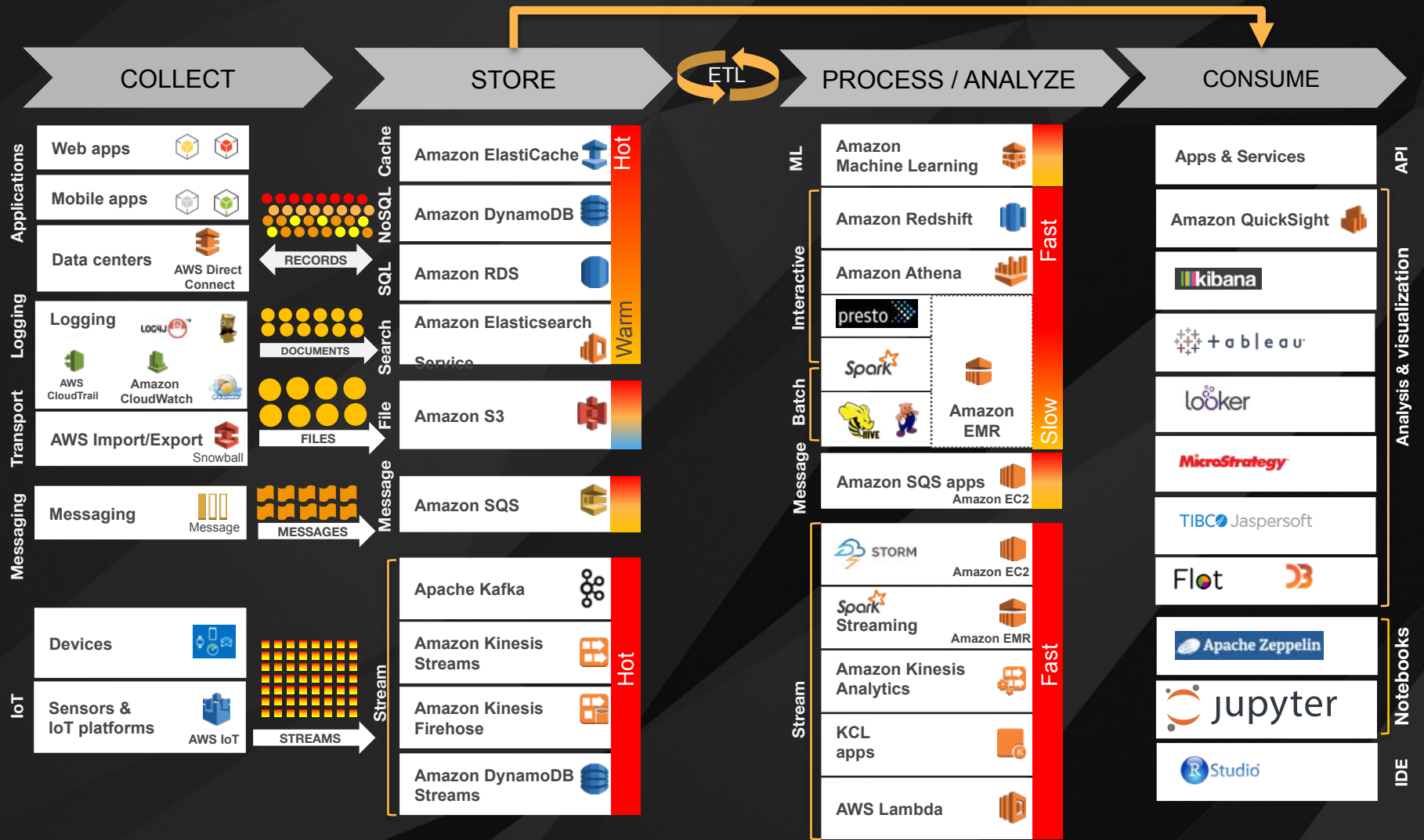
Big Data: the vendor view

One solution to rule them all! ... and in darkness bind you?



Big Data: the customer view





DATA WAREHOUSING

understanding the past

Nasdaq

<https://aws.amazon.com/solutions/case-studies/nasdaq-finqloud/>

In 2014, Nasdaq replaced the existing data warehouses for its US equities and options exchanges with Amazon Redshift.

On a nightly basis, Nasdaq loads approximately 5 billion rows of data into Redshift within a 4-6 hour window.

Amazon Redshift now powers a number of data analytics applications at Nasdaq, including its **billing system** for US customers. In 2015, Nasdaq expanded its use of Redshift to its global exchange properties.

The Forrester Wave™

Big Data Warehouse, Q2 2017



MAP REDUCE

processing huge amounts of data
for fun and (hopefully) profit

FINRA

<https://aws.amazon.com/solutions/case-studies/finra/>

FINRA, the primary regulatory agency for broker-dealers in the US, uses AWS extensively in their IT operations, including Market Surveillance and Member Regulation.

For market surveillance, each night FINRA loads approximately

35 billion rows of data into Amazon S3 and Amazon EMR (up to 10,000 nodes) to monitor trading activity on exchanges and market centers in the US.

FINRA estimates it will save up to **\$20 million annually** by using AWS instead of a physical data center infrastructure.

REAL-TIME ANALYTICS

understanding the present

Hearst

<https://aws.amazon.com/solutions/case-studies/hearst-data-analytics/>

Hearst Corporation is one of the largest diversified communications company in the world.

The company began migrating **10 of its 29 global data centers** to AWS to reduce its IT infrastructure footprint.

Hearst Corporation monitors trending content on **250+ sites worldwide** (web and mobile). To facilitate this, Hearst built a clickstream analytics platform on AWS that transmits and processes over **30 TB of data a day** using AWS resources.

Supercell

<https://aws.amazon.com/solutions/case-studies/supercell/>

Supercell is one of the largest mobile gaming companies.

They were the first gaming company to reach **100 million daily users**.



Using AWS, they collect and process over **45 billion** events and **10 TB** of data every day.

LARGE-SCALE SIMULATIONS

looking at possible futures

Kellogg Company

<https://aws.amazon.com/solutions/case-studies/kellogg-company/>

Kellogg needed a solution that could accommodate terabytes of data, scale according to infrastructure needs, and stay within its budget.

Amazon Web Services (AWS) offered **a fully SAP-certified HANA environment** on a public cloud platform. Kellogg decided to start immediately with test and development environments for its US operations.

These Amazon EC2 instances process **16 TB of sales data weekly** from promotions in the US, modeling **dozens of data simulations a day**.

AON Benfield

<https://aws.amazon.com/solutions/case-studies/aon/>

Aon Benfield is the world's leading reinsurance intermediary and full-service capital advisor.

Aon Benfield Analytics offers industry-leading catastrophe management, actuarial, rating agency advisory and risk and capital strategy expertise.

By using AWS GPU instances, Aon Benfield is able to perform actuarial calculations with **greater computing power**, in **shorter time frames**, and for **less cost** than on-premise deployments and CPU cores: *“Using AWS helps us reduce a 10-day process to 10 minutes”*

MACHINE LEARNING

using the past to predict the future

Amazon

Amazon is a leader in **practical machine learning solutions** and uses it in **hundreds of services** across its various businesses.

Amazon uses Machine Learning for Customer Support, building models based on recent orders, click-stream, user devices, prime membership usage, recent cases, recent account changes, etc.

The models are used to provide **efficient self-service** to our customers.

Bonjour Julien. Comment pouvons-nous vous aider ?



Vos commandes ▸

- [Suivre votre colis](#)
- Modifier ou annuler des commandes



Retours et remboursements ▸

- Retourner ou échanger des articles
- Imprimer une étiquette de retour



Aide pour les appareils

- Obtenir aide et support pour appareils numériques
- Résoudre les problèmes avec votre appareil

Premium

Amazon Premium ▸

- Avantages d'Amazon Premium
- Annuler votre inscription à Amazon Premium



Options de paiement ▸

- Ajouter ou modifier un moyen de paiement
- Modifier une carte de paiement expirée



Paramètres du compte

- Modifier votre e-mail ou mot de passe
- Mettre à jour vos identifiants de connexion

Cherchez une solution dans nos pages d'Aide

🔍 Saisissez un mot-clé puis cliquez sur Go.

Go

Amazon

Not all customer interactions can be solved in a self-service mode. Therefore, Amazon operates large customer support centers where Customer Service Representatives (CSR) handle customer requests.

The machine learning models described above are used to **optimize the human interactions** of these requests.

For example, they are used to route the customer call to the best CSR **before the customer has even started to speak!** They are also used again during the call.

DEEP LEARNING

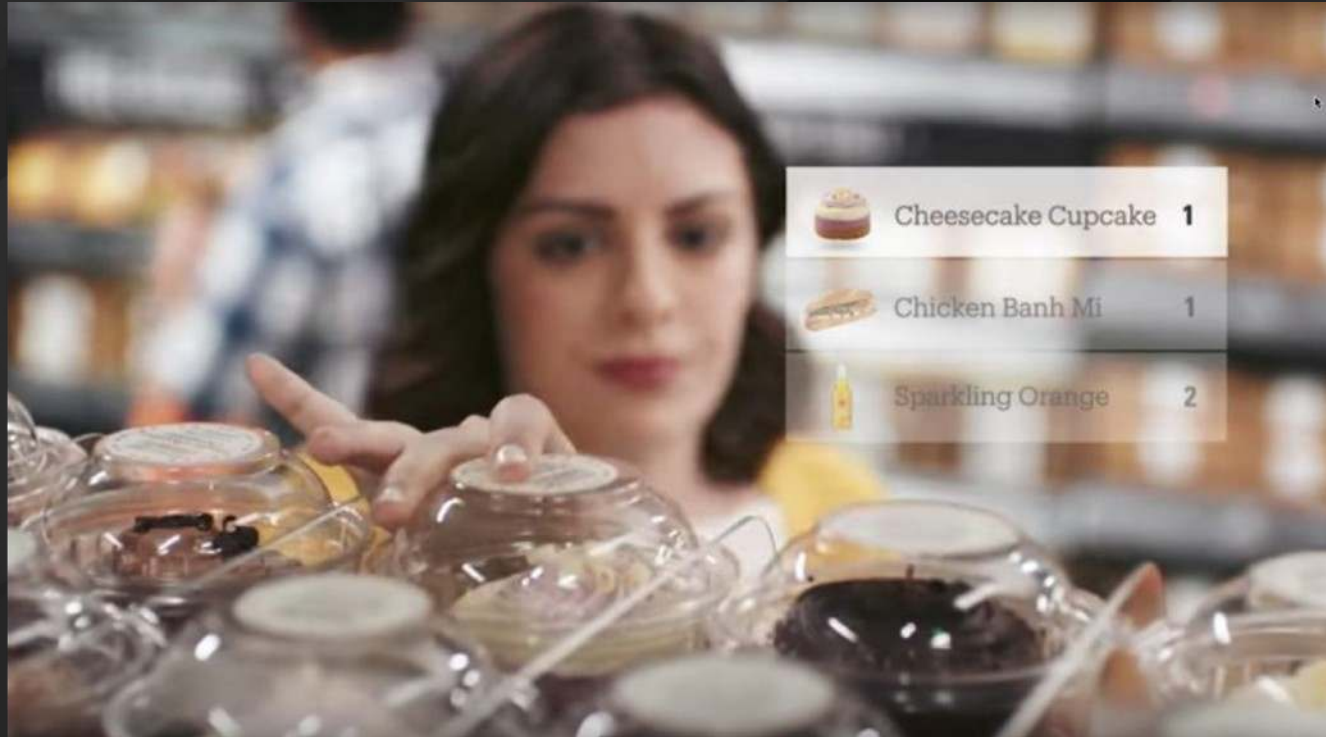
building human-like systems

Personal assistants



Line-free shopping

amazon go



Autonomous driving

<https://www.oreilly.com/ideas/self-driving-trucks-enter-the-fast-lane-using-deep-learning>

This past June, a driverless truck passed a 200-mile test drive from Yuma, Arizona, to San Diego, California—a milestone for autonomous trucking in the U.S. This feat was achieved by the company TuSimple, which trained its driving system using an AI technique known as deep learning to simulate tens of millions of miles of road driving.

Selected customers running AI on AWS



NETFLIX

Stanford



The Washington Post



Carnegie Mellon

Pinterest



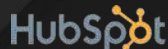
C-SPAN



real networks



GoAnimate



圖森 tu Simple

duolingo



zmags

Resources

Whitepaper: “Big Data Analytics Options on AWS” http://d0.awsstatic.com/whitepapers/Big_Data_Analytics_Options_on_AWS.pdf

Big Data Architectural Patterns and Best Practices on AWS

<https://www.youtube.com/watch?v=K7o5OIRLtvU>

Real-World Smart Applications With Amazon Machine Learning

<https://www.youtube.com/watch?v=sHJx1KJf8p0>

Deep Learning: Going Beyond Machine Learning

<https://www.youtube.com/watch?v=Ra6m70d3t0o>

Amazon AI: <https://aws.amazon.com/ai>

Thank you!

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