

Starting your AI/ML projects right

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Does AI have a massive future? Sure! Please insert another coin.

Do we (the builders) have a **clear** idea how to get there? Hmmmm.

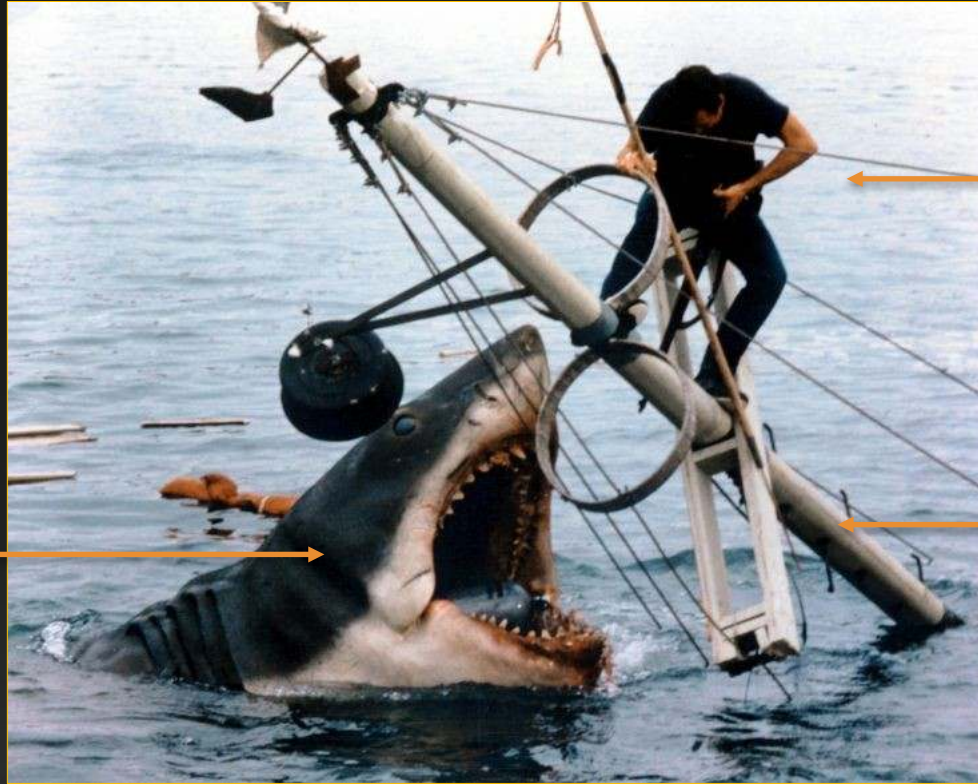
*« If you want to know the future,
look at the past »*

Albert Einstein

What's our collective track record on understanding
and implementing disruptive technologies?

2000

Your
competitor



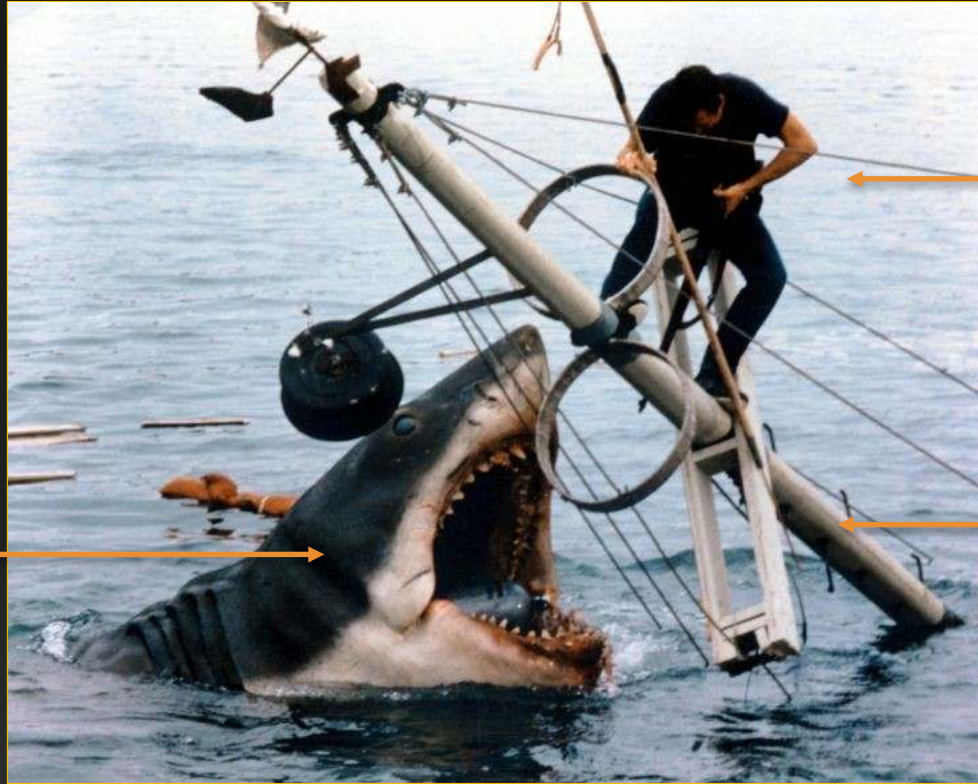
You

Your
Web
project

Universal
Pictures

2005

Your
competitor



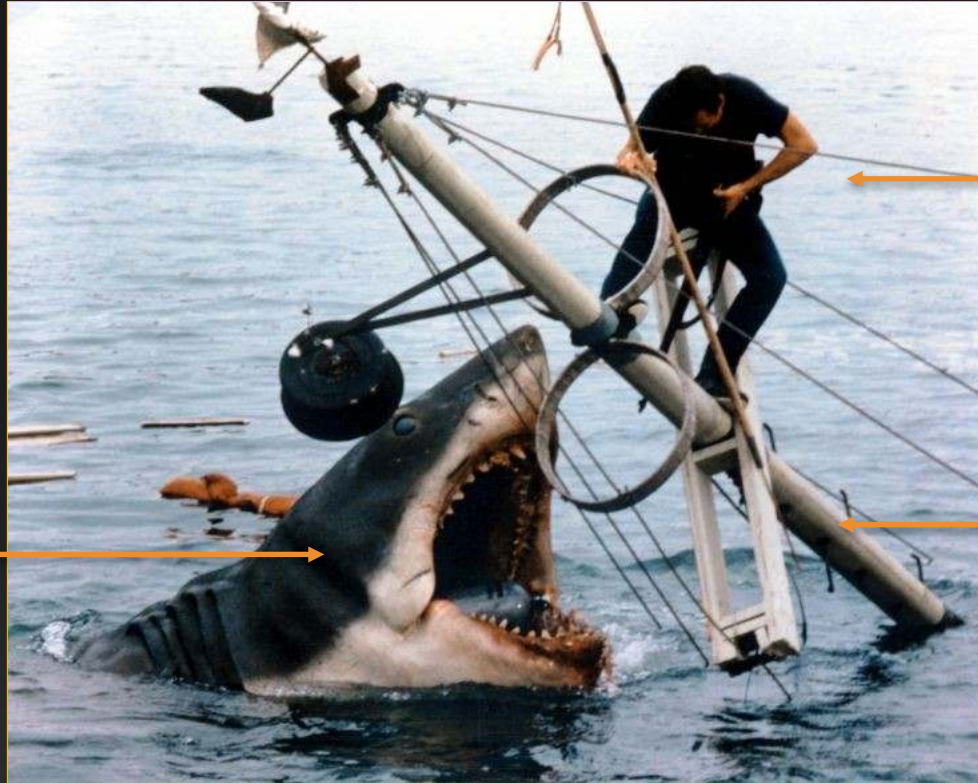
You

Your
E-commerce
project

Universal
Pictures

2010

Your
competitor



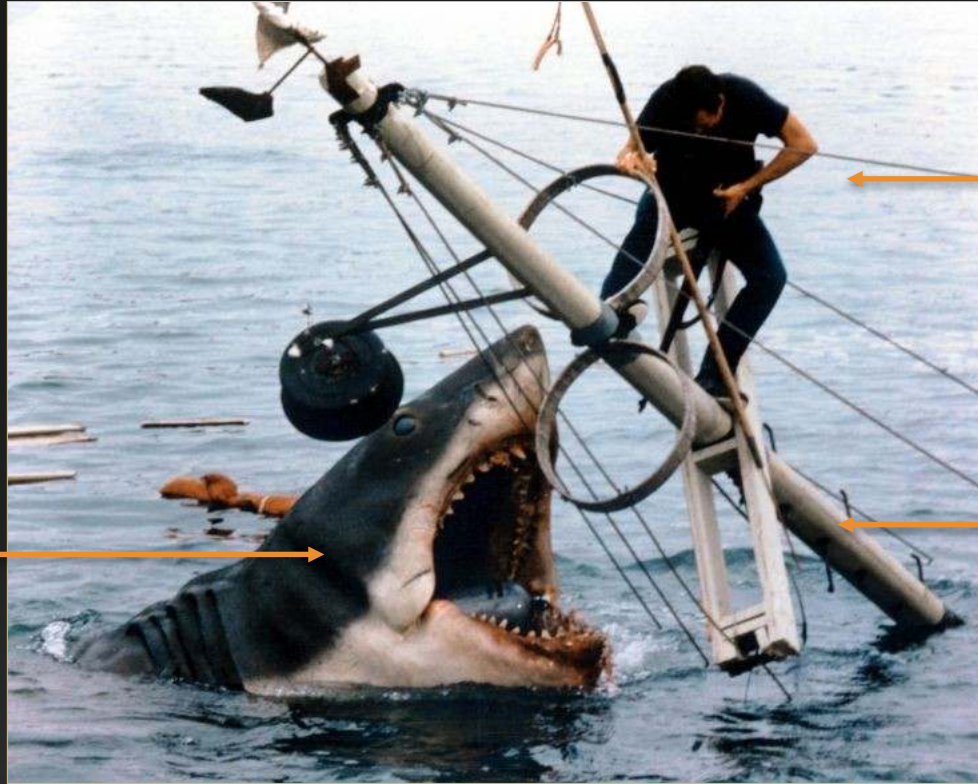
You

Your
M-
commerce
project

Universal
Pictures

2015

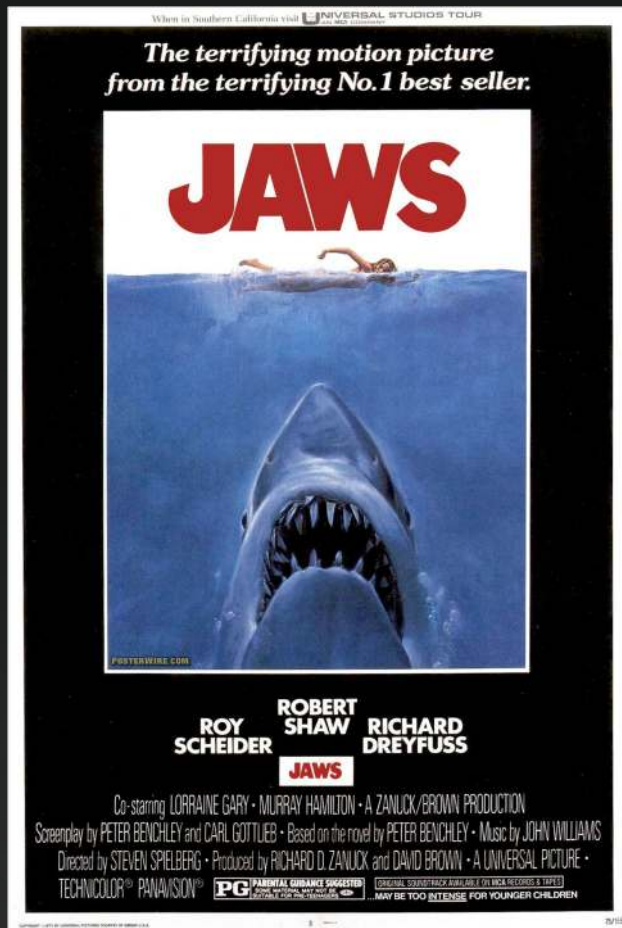
Your
competitor



You

Your
Big
Data
project

Universal
Pictures



The terrifying truth about tech projects

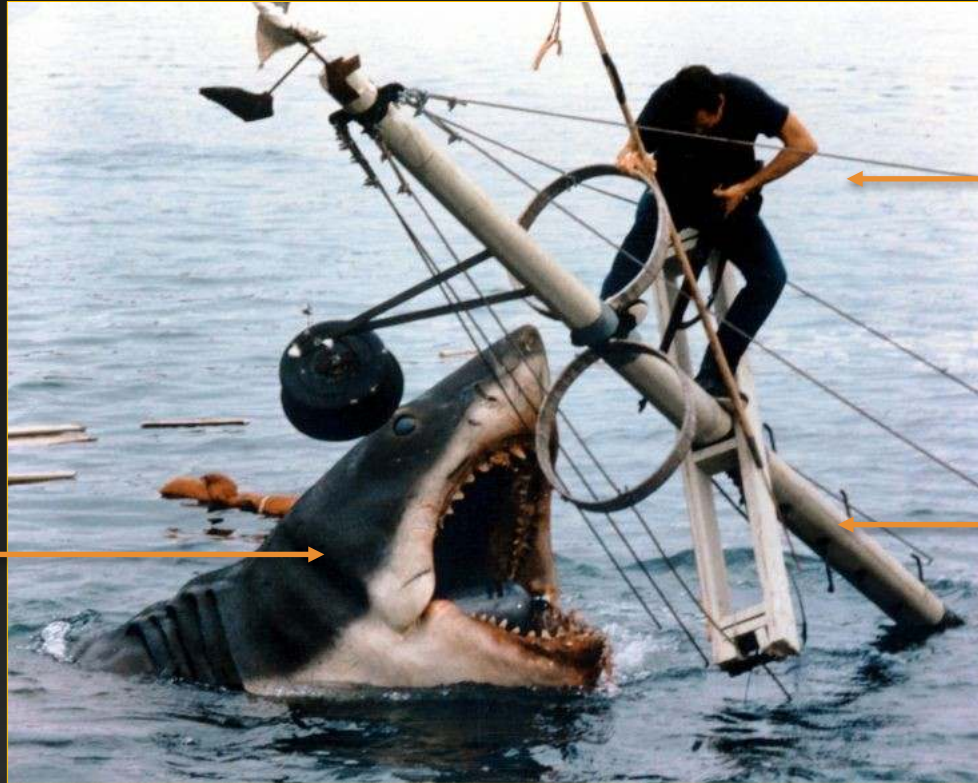
Confused stakeholders
Business pressure
Unprepared team
Inadequate tools
Improvised tactics
Random acts of bravery

***« It's different this time!
The AI revolution is here!
Blah blah blah »***

You know who

2020-

Your
competitor



You

Your
AI / ML
project
?

Universal
Pictures

*« Insanity is doing the same
thing over and over again and
expecting different results »*

Whoever said it first

Tired of being shark food?

Confused stakeholders
Business pressure
Unprepared team
Inadequate tools
Improvised tactics
Random acts of bravery



Set expectations
Define clear metrics
Assess your skills
Pick the best tool for the job
Use best practices
Iterate, iterate , iterate

1 - Set expectations

- What is the **business** question you're trying to answer?
 - One sentence on the whiteboard
 - Must be **quantifiable**
- Do you have (enough) **data**?
 - What's the cost of getting more?
- Involve everyone and reach a **common** understanding
 - Business stakeholders, domain experts, IT, Data Science, etc.

« We want to see what this technology can do for us »

« We have tons of relational data, surely we can do something with it »

« I read this cool article about FooBar ML, we ought to try it »



2 - Define clear metrics

- What is the **business metric** showing success?
- What's the **baseline** (human, IT)?
- What would be a **significant** and **reasonable** improvement?
- What would be **reasonable** further improvements?

« The confusion matrix for our support ticket classifier has significantly improved ». **Huh?**

« P90 time-to-resolution is now under 24 hours ». **Err....**

« Misclassified emails have gone down 5.3% using the latest model ». **So?**

« The latest support survey shows that 'very happy' **customers** are up 9.2% ». **Woohoo!**

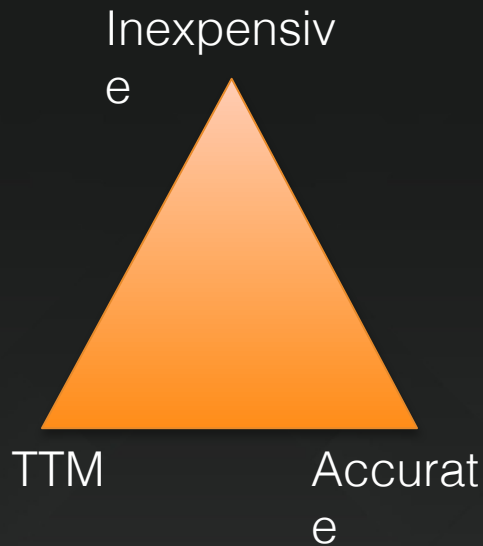
3 - Assess needs (not wants) vs. skills

- Building a data set describing the problem?
- Writing and tuning ML algorithms?
- Managing ML infrastructure?



4 - Pick the best tool for the job

- Cost, time to market, accuracy: **pick two**
- The least expensive and fastest option won't probably be the most accurate.
 - Maybe enough to **get started**, and **learn** more about the problem.
- Improving accuracy will take **increasingly** more time and money.
 - Diminishing returns! Know when to stop.
- Keep an eye on **actionable** state of the art advances, ignore the rest
 - Transfer learning with pretrained models
 - AutoML



5 - Use best practices

- No, things are **not** different this time.
- AI / ML is **software engineering**
 - Dev, test, QA, documentation, Agile, versioning, etc.
 - Standardize your workflows
 - Onboard all teams
- Sandbox tests are nice, but truth is in **production**
 - Get there fast, as often as needed
 - CI / CD and automation are required
 - Devops for ML aka « MLOps »



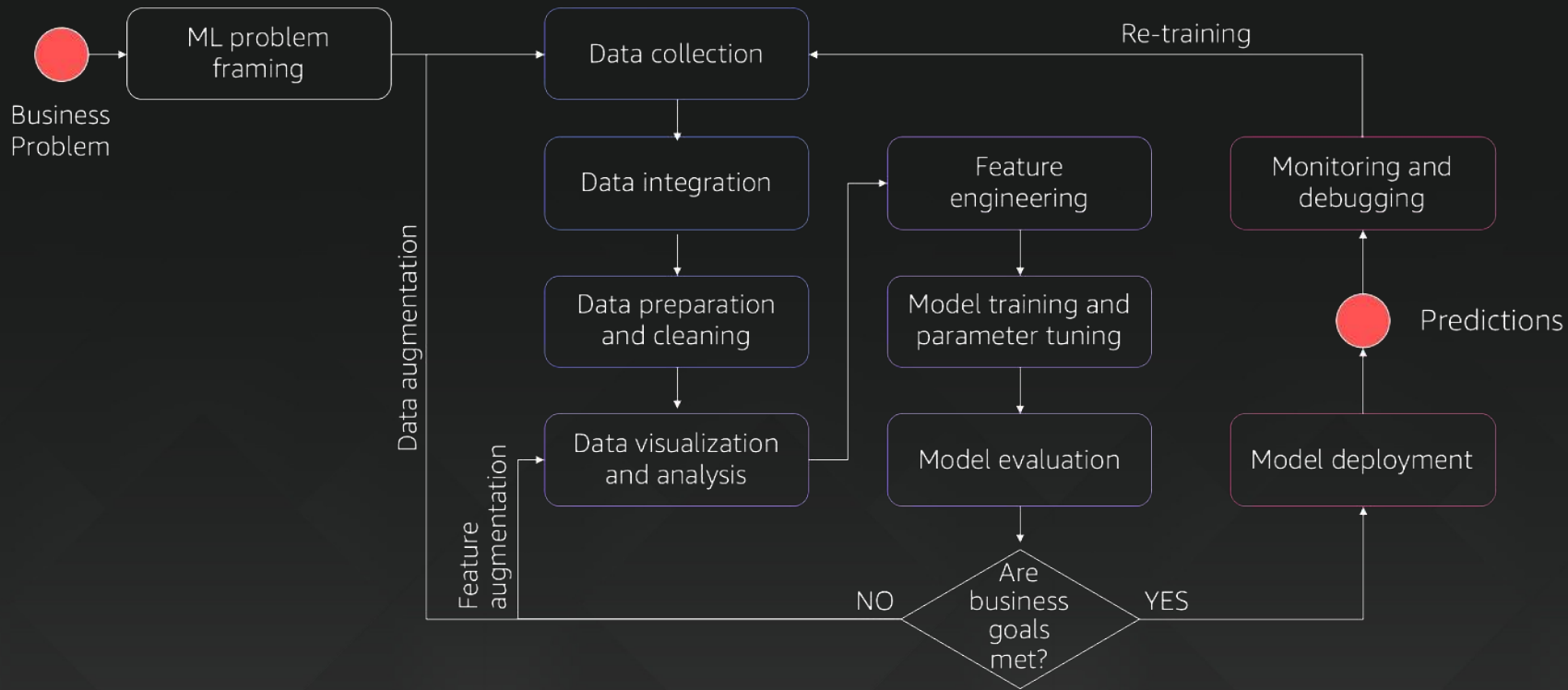
Universal
Pictures

6 - Iterate, iterate, iterate

aka Boyd's Law (1960): « Speed of iteration beats quality of iteration »

- Start **small**
- Try the **simple** things first
- Go to production **quickly**
- Observe prediction **errors**
- Act: fix data set? Add more data? Tweak the algo? Try another algo?
- Repeat until accuracy gains become **irrelevant**
- Move to the **next** project

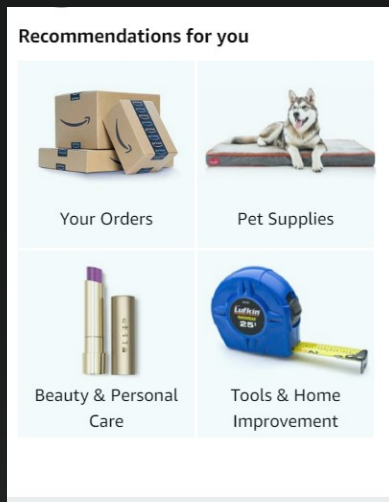
6 – Machine Learning *is* an iterative process



« *Does this work?* »

Everyone in this room

Amazon's machine learning innovation at scale



**4,000 products
per minute** sold
on Amazon.com



1.6M packages
every day



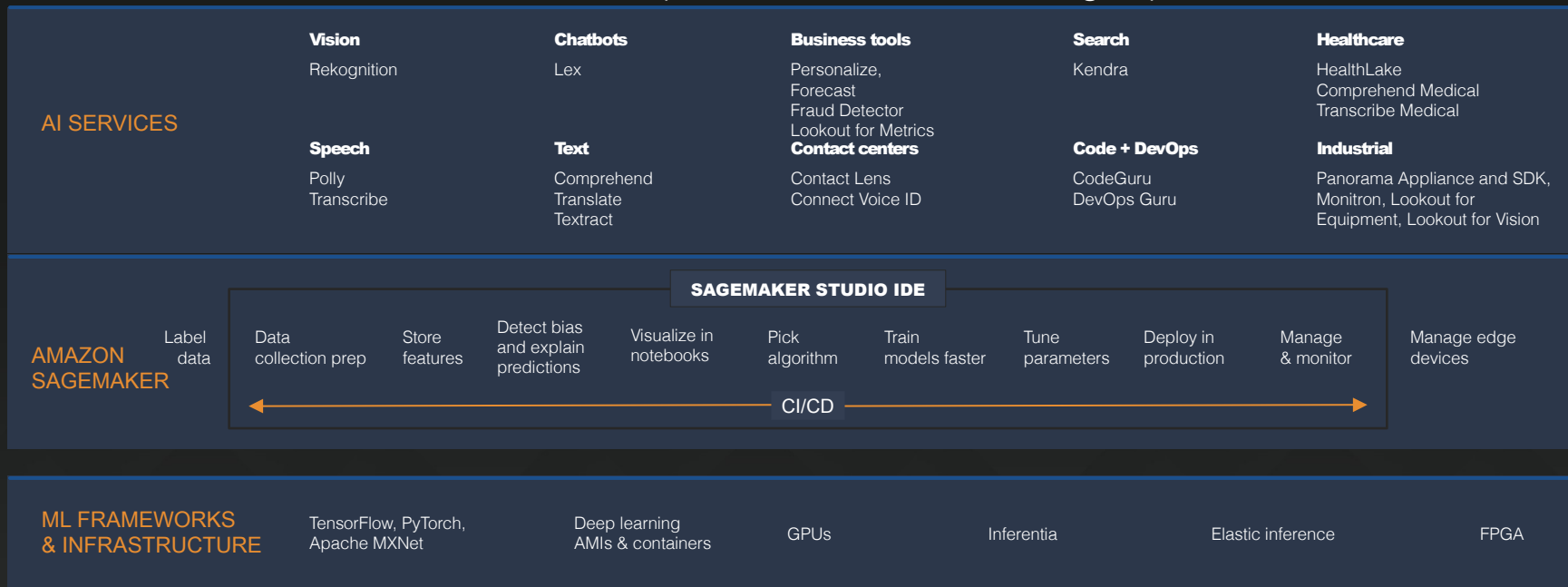
Billions of Alexa
interactions
each week



First Prime Air
Delivery on
Dec. 7, 2016

The AWS ML stack

Broadest and most complete set of machine learning capabilities



Over 100,000 customers use AWS for machine learning



Getting started: common machine learning use cases

Solve real-world problems with machine learning

Enhance the customer experience



Personalization



Contact Center Intelligence



Media Intelligence

Delight customers while reducing operational costs

Optimize the business



Intelligent Search



Intelligent Document Processing



Fraud Detection



Business Metrics Analysis

Improve productivity and optimize business processes

Accelerate innovation



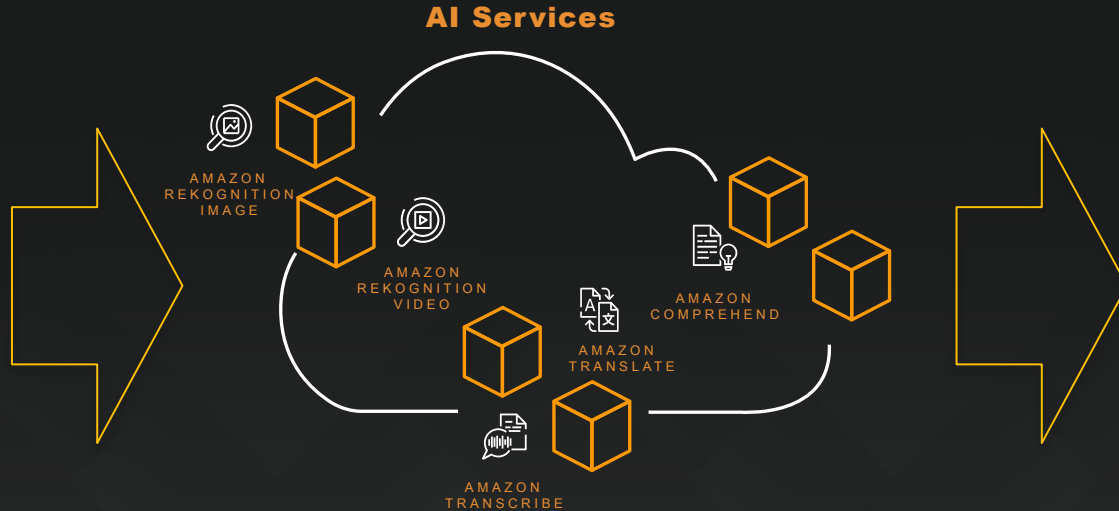
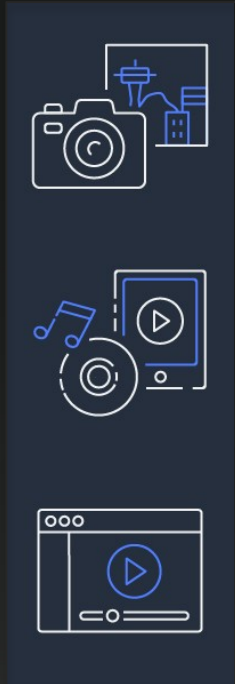
ML Modernization



Next Gen DevOps

Speed up and scale up innovation with machine learning

Media Intelligence



Possible Outputs

Millisecond metatagging for audio, video, images

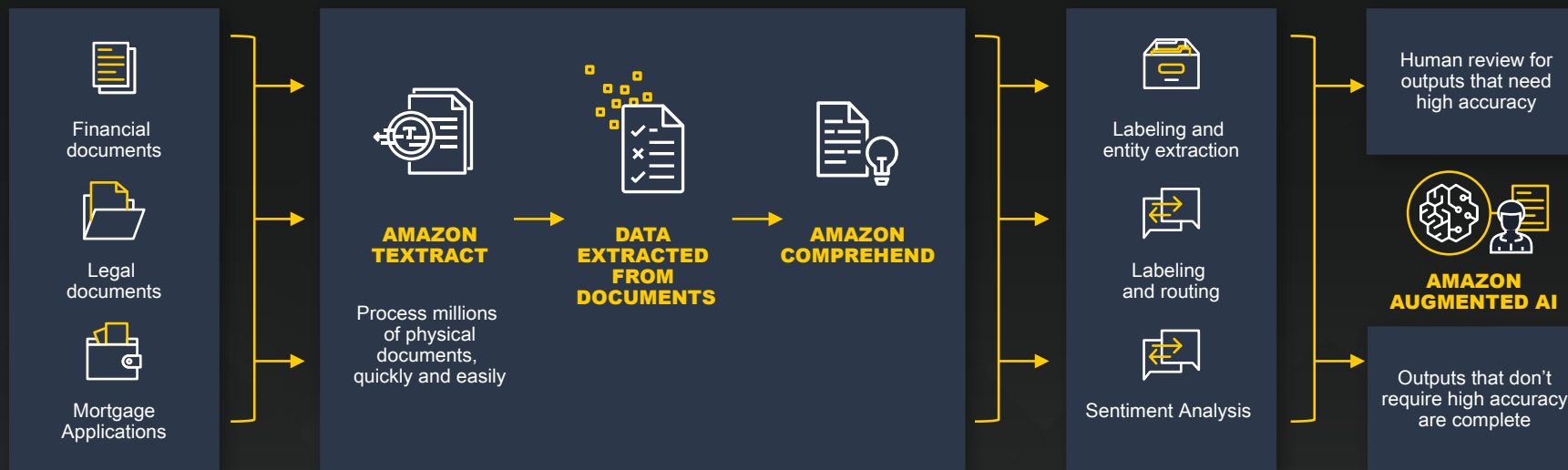
Topic modelling, entity extraction

Automated captions & translated subtitles

Scene and black frame detection

Custom vocabulary, face, and object libraries

Intelligent Document Processing





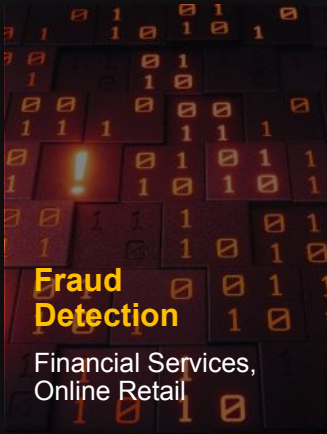
Predictive Maintenance

Manufacturing,
Automotive, IoT




Demand Forecasting

Retail, Consumer
Goods, Manufacturing




Fraud Detection

Financial Services,
Online Retail



Credit Risk Prediction

Financial Services,
Retail



Extract and Analyze Data from Documents

Healthcare, Legal,
Media/Ent, Education




Computer Vision

Healthcare, Pharma,
Manufacturing



Autonomous Driving

Automotive,
Transportation



Personalized Recommendations

Media & Entertainment,
Retail, Education



Churn Prediction

Retail, Education,
Software & Internet

Coinbase uses Amazon SageMaker to fight fraud

coinbase

“ Machine learning helps us balance risks for Coinbase, with flexibility for customers where we want them to have the best experience possible.

”

Soups Ranjan
Director of Data Science
Coinbase



Company

Coinbase a digital wallet and exchange platform.

Over 20 million merchants and consumers have traded more than \$150 billion in cryptocurrencies since its founding in 2012.



SageMaker

Coinbase uses SageMaker to develop machine learning algorithms for image analysis to defeat scammers.

Using SageMaker reduced the model training time from 20 hours to 10 minutes.



Use Case

Use case: ID Authentication

Scammers often use the same photo for multiple IDs. A face-similarity algorithm can quickly extracts faces from uploaded IDs and compare it with faces across all other IDs to quickly detect the forgery.

PayU uses Amazon SageMaker to generate credit scores



“ AWS has given us a flexible, dynamic, cost-effective platform to launch new services and support client growth.”

Spokesperson
Data Science Team, PayU India

”



Company

PayU India is one of the top-three payment gateway providers in the country with more than 30% market share, comprising more than 300,000 merchants, more than 50 million customers, and over 30 million transactions per month.



SageMaker

PayU India uses Amazon SageMaker to determine whether to provide credit to Indian residents who do not have credit ratings, cards, or bank accounts.

This will enhance penetration into the digital consumer base and provide instant, short-term credit at checkout and in turn, enable faster and convenient transactions.



Use Case

Use case: credit scoring

PayU India aggregates and processes data—such as how much a resident spends, what that resident purchases, the residents’ digital footprints and how much they are engaged with digital platforms—inputs it into a machine learning algorithm, and generates a credit score for that resident.

https://ml.aws

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