



# Amazon AI for every developer

Julien Simon

AI Evangelist, EMEA

@julsimon



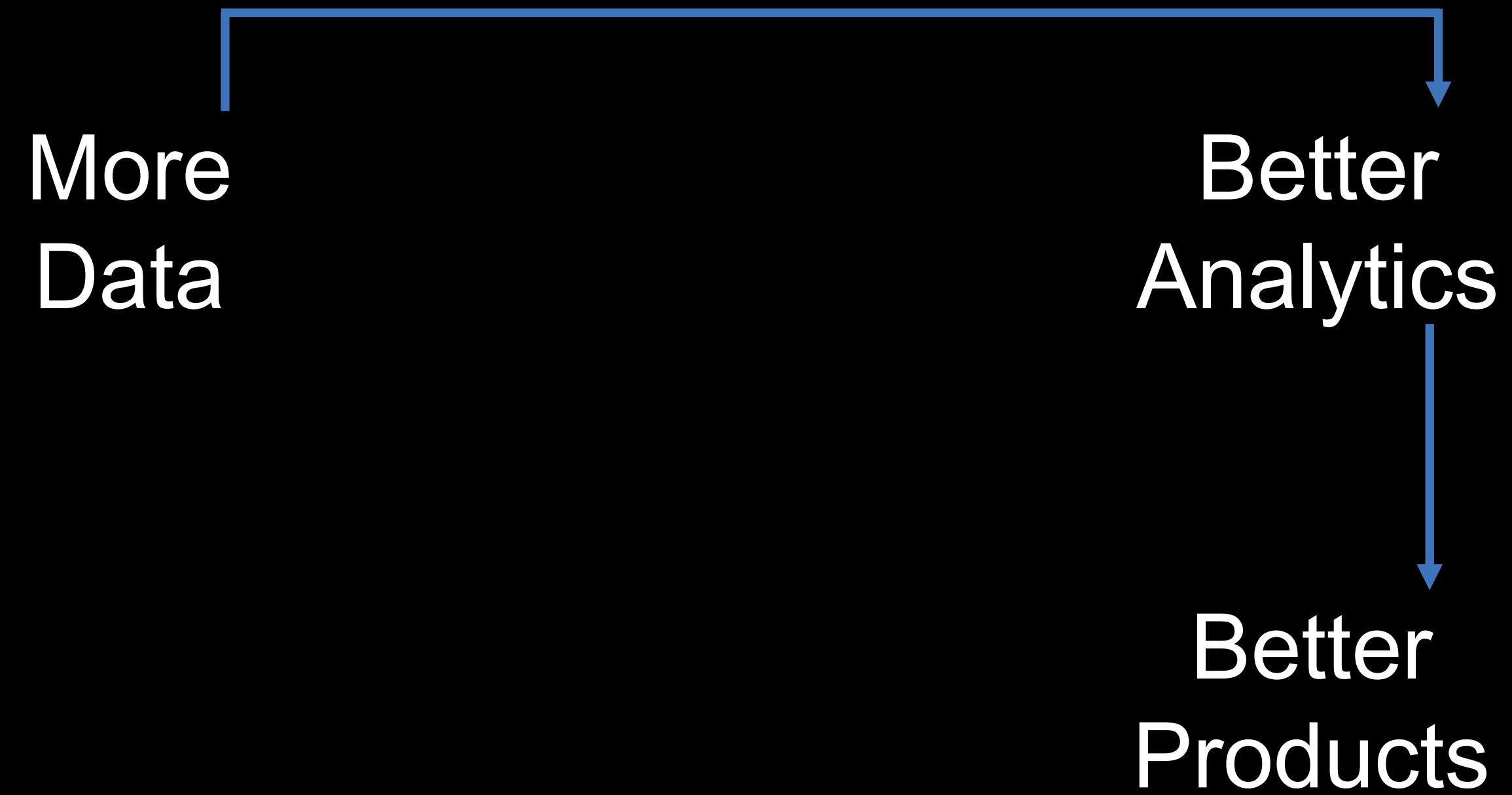
# A Flywheel For Data

More  
Data

Better  
Analytics



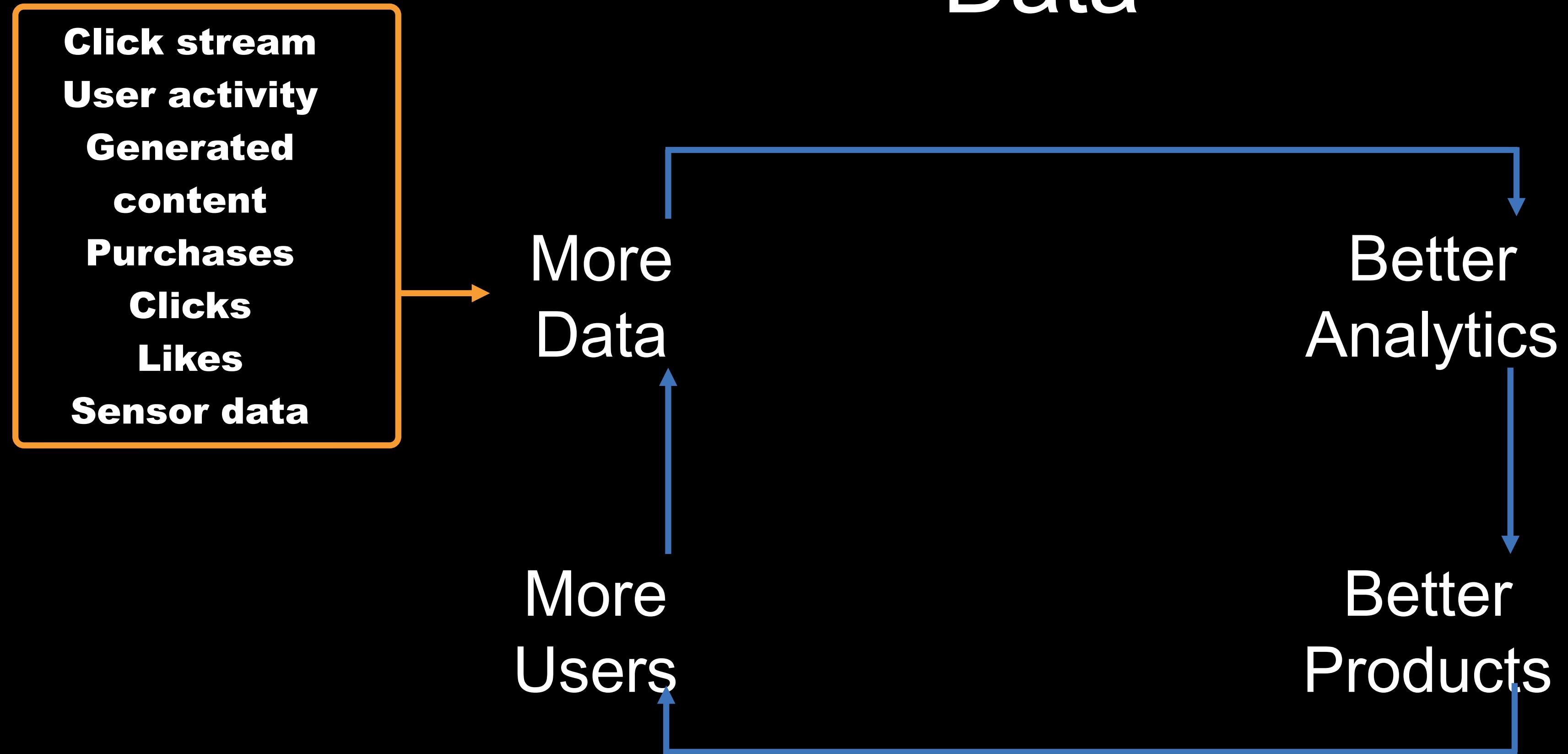
# A Flywheel For Data



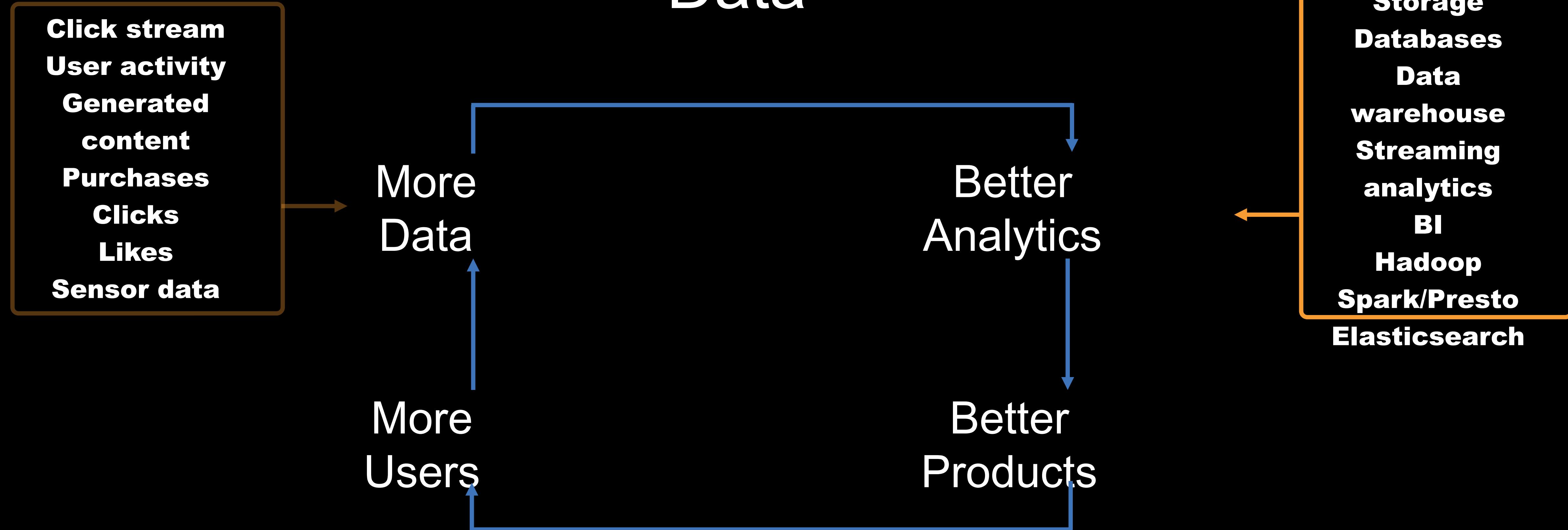
# A Flywheel For Data



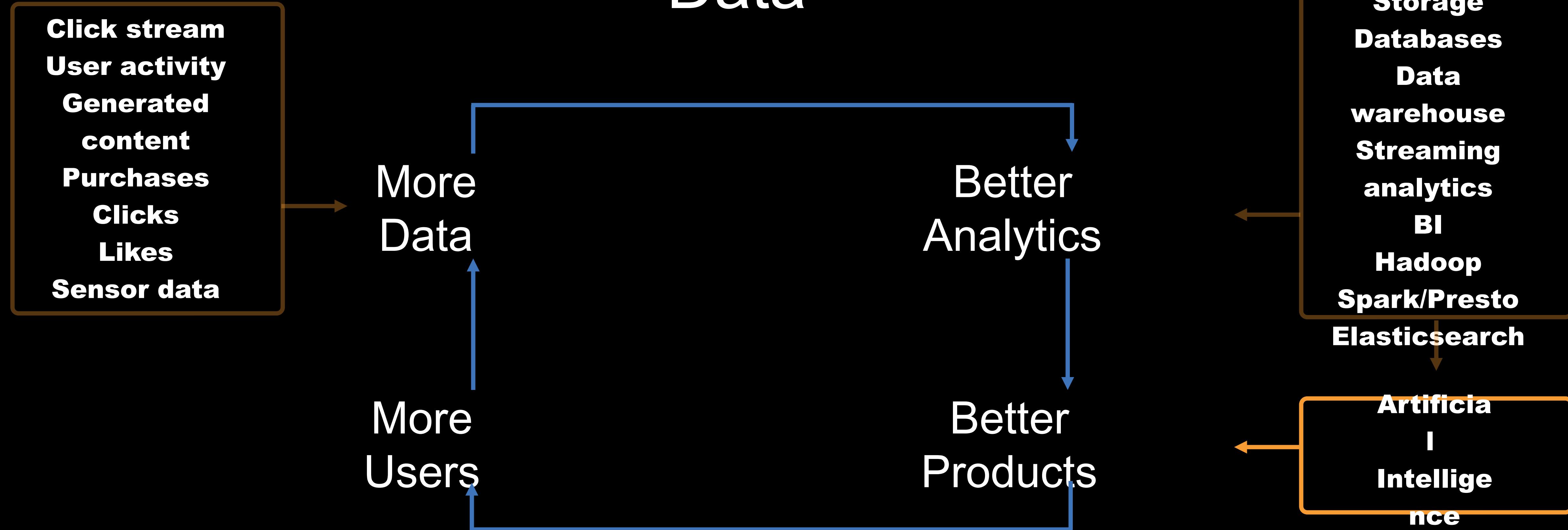
# A Flywheel For Data



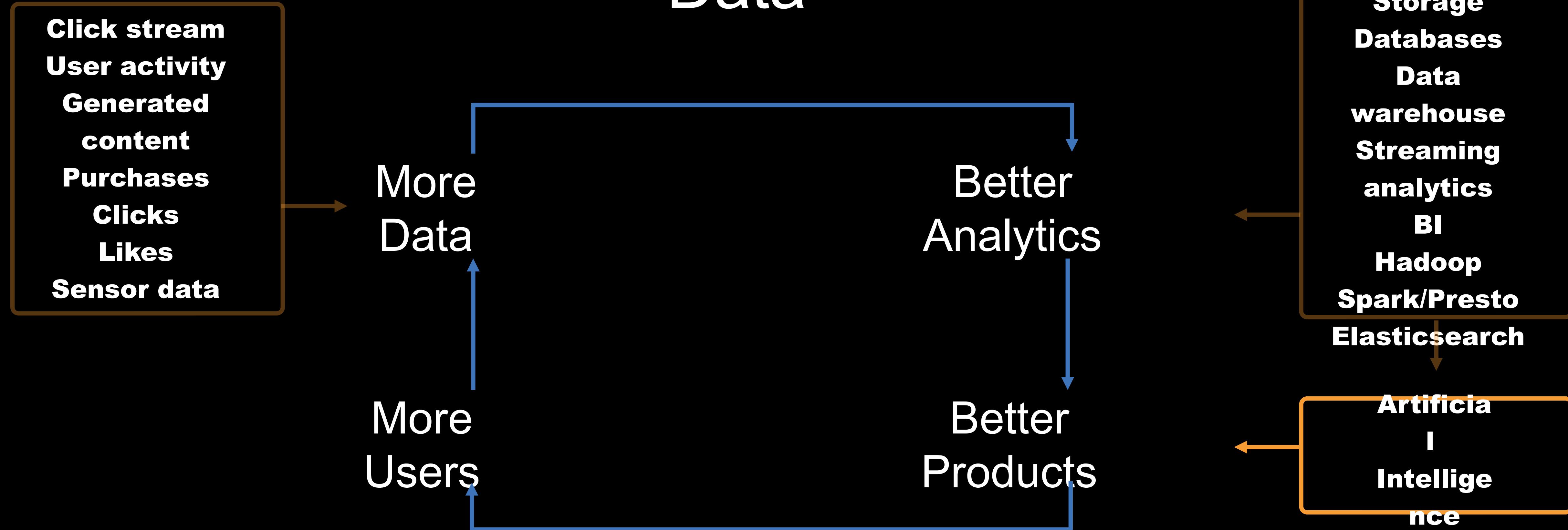
# A Flywheel For Data



# A Flywheel For Data



# A Flywheel For Data



- **Artificial Intelligence**: design software applications which exhibit human-like behavior, e.g. speech, natural language processing, reasoning or intuition
- **Machine Learning**: teach machines to learn without being explicitly programmed
- **Deep Learning**: using neural networks, teach machines to learn from complex data where features cannot be explicitly expressed



## Welcome to Amazon.com Books!

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### ONE MILLION TITLES

Search Amazon.com's [million title catalog](#) by author, subject, title, keyword, and more... Or take a look at the [books we recommend](#) in over 20 categories... Check out our [customer reviews](#) and the [award winners](#) from the Hugo and Nebula to the Pulitzer and Nobel... and [bestsellers](#) are 30% off the publishers list...

### EYES & EDITORS, A PERSONAL NOTIFICATION SERVICE

Like to know when that book you want comes out in paperback or when your favorite author releases a new title? Eyes, our tireless, automated search agent, will send you mail. Meanwhile, our human editors are busy previewing galleys and reading advance reviews. They can let you know when especially wonderful works are published in particular genres or subject areas. Come in, [meet Eyes](#), and have it all explained.

### YOUR ACCOUNT

Check the status of your orders or change the email address and password you have on file with us. Please note that you **do not** need an account to use the store. The first time you place an order, you will be given the opportunity to create an account.

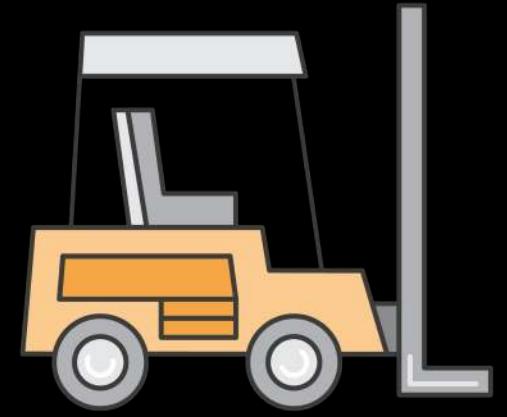
# Amazon.com, 1995

# Artificial Intelligence At Amazon

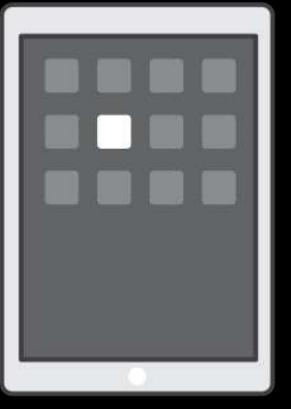
Thousands Of Employees Across The Company Focused  
on AI



Discovery  
&  
Search



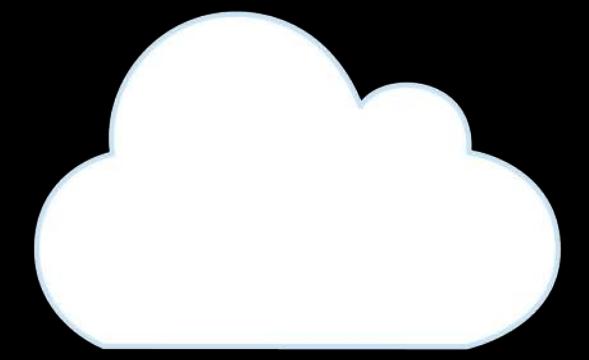
Fulfilment  
&  
Logistics



Enhance  
Existing  
Products



Define New  
Categories  
Of  
Products



Bring  
Machine  
Learning To  
All

A black cylindrical Amazon Echo smart speaker is positioned on the left side of the frame. It has a vertical band of small circular holes near the bottom. The word "amazon" is printed in a small, light gray font at the very bottom of the device.

amazon  
echo

25,000 skills

# Machine Learning for customer support

Not all customer interactions can be solved in a self-service mode. Therefore, Amazon operates large customer support centers where Customer Service Representatives (CSR) handle customer requests.

The machine learning models described above are used to optimize the human interactions of these requests.

For example, they are used to route the customer call to the best CSR **before the customer has even started to speak!** They are also used again during the call.

# Selected customers running AI on AWS



Stanford



The Washington Post



Carnegie Mellon

Pinterest



C-SPAN



UNIVERSITY of  
WASHINGTON



realnetworks



GoAnimate

HubSpot

RNIB

图森 tu Simple

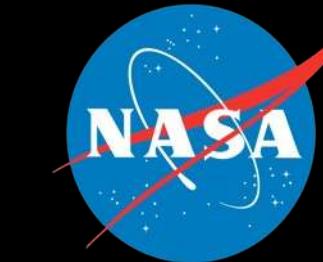
duolingo

iTranslate

HAPPY SNAP

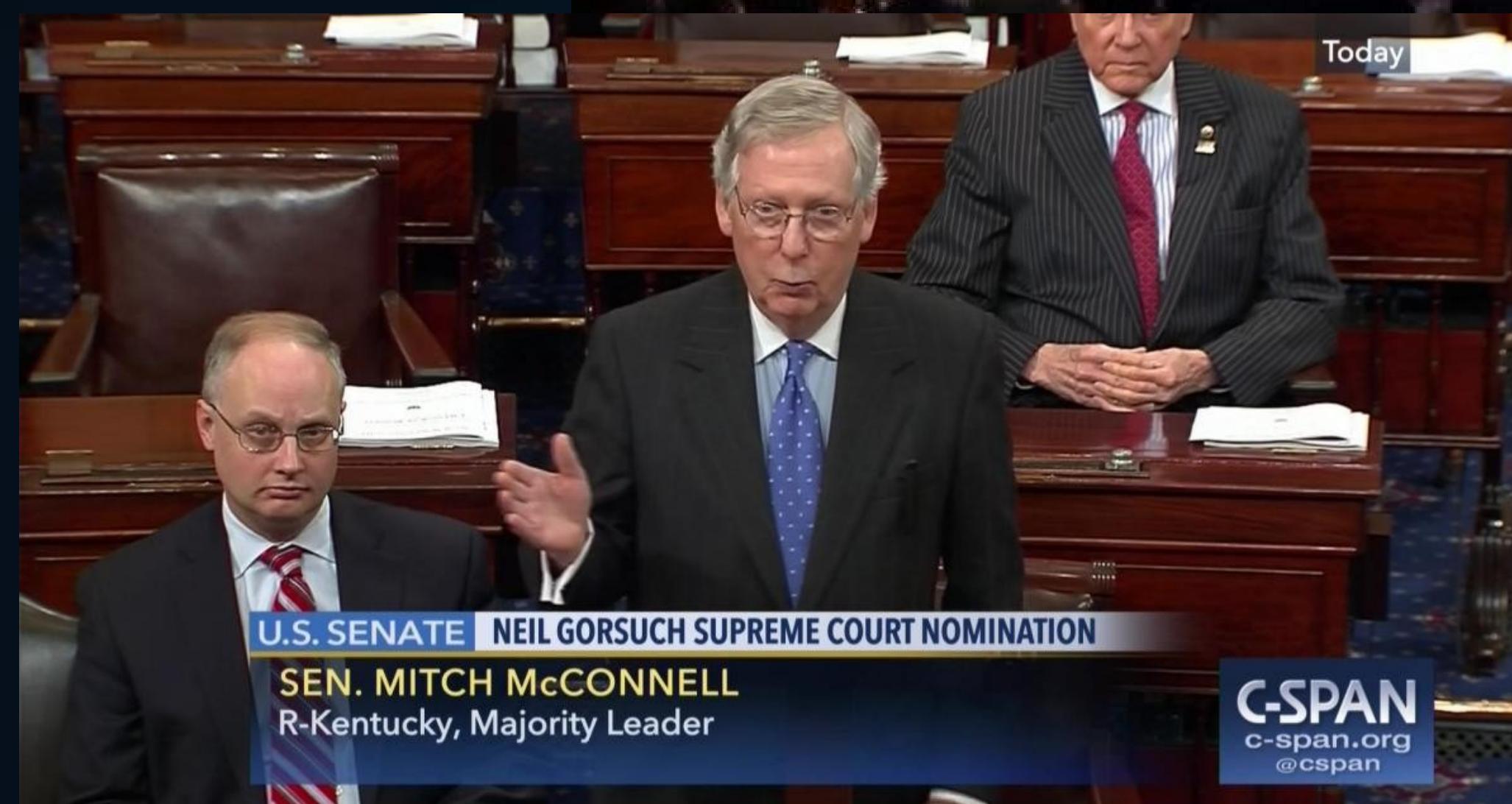


freshdesk



zmags

C-SPAN





- Expedia have over **10M** images from **300,000** hotels
- Using great images boosts **conversion**
- Using Keras and AWS GPU instances, they **fine-tuned** a pre-trained Convolutional Neural Network using **100,000** images
- Hotel descriptions now **automatically** feature the best available images

Some images are really good



Others not so much





# “Alexa...

...tell Insurance Advisor I'd like  
to find an agent in my area.”

...ask Insurance Advisor what total  
vehicle loss is.”

...ask Insurance Advisor what types  
of insurance Safeco offers.”





As soon as 2018, Alexa will be your companion in  
BMW's

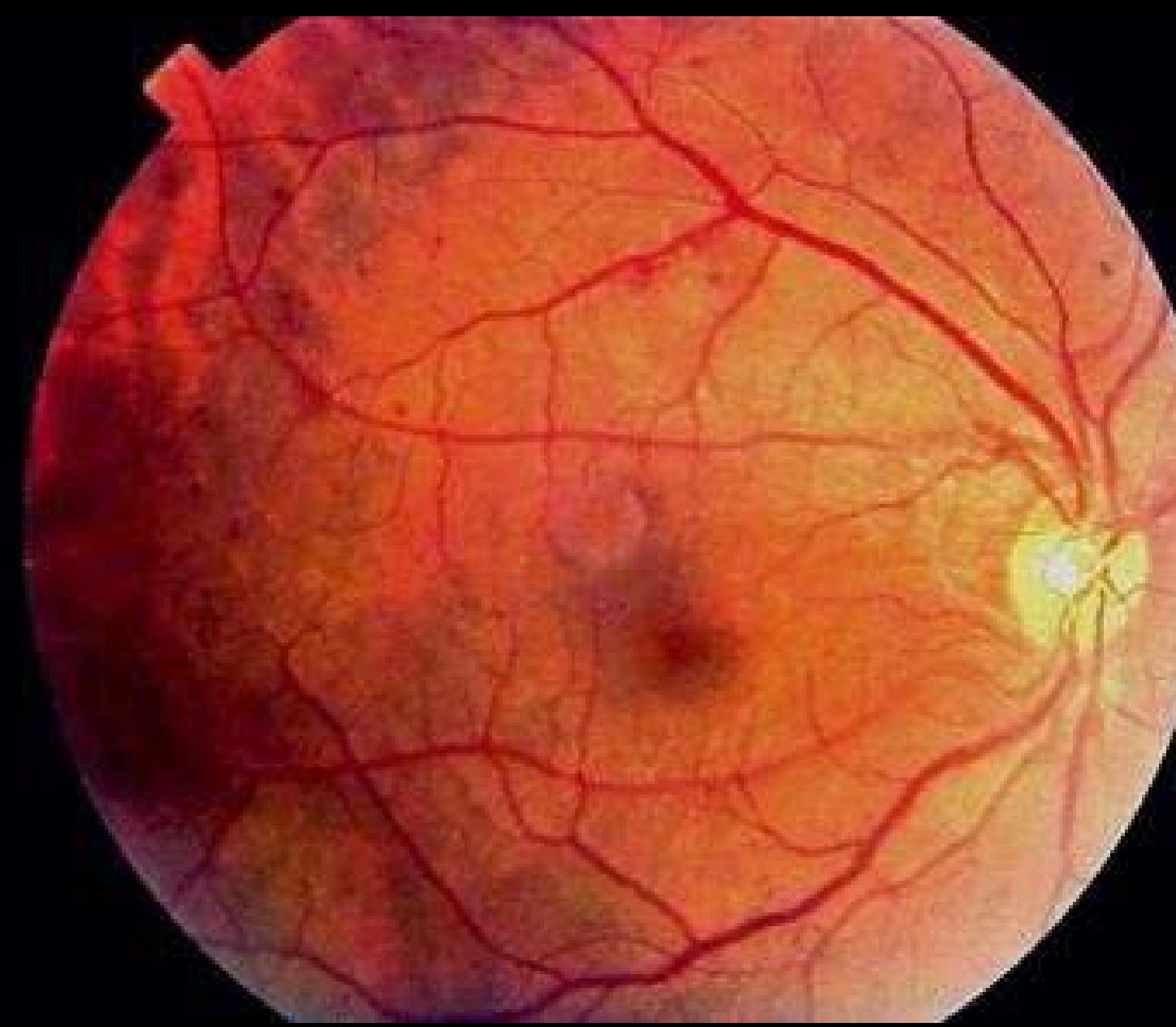
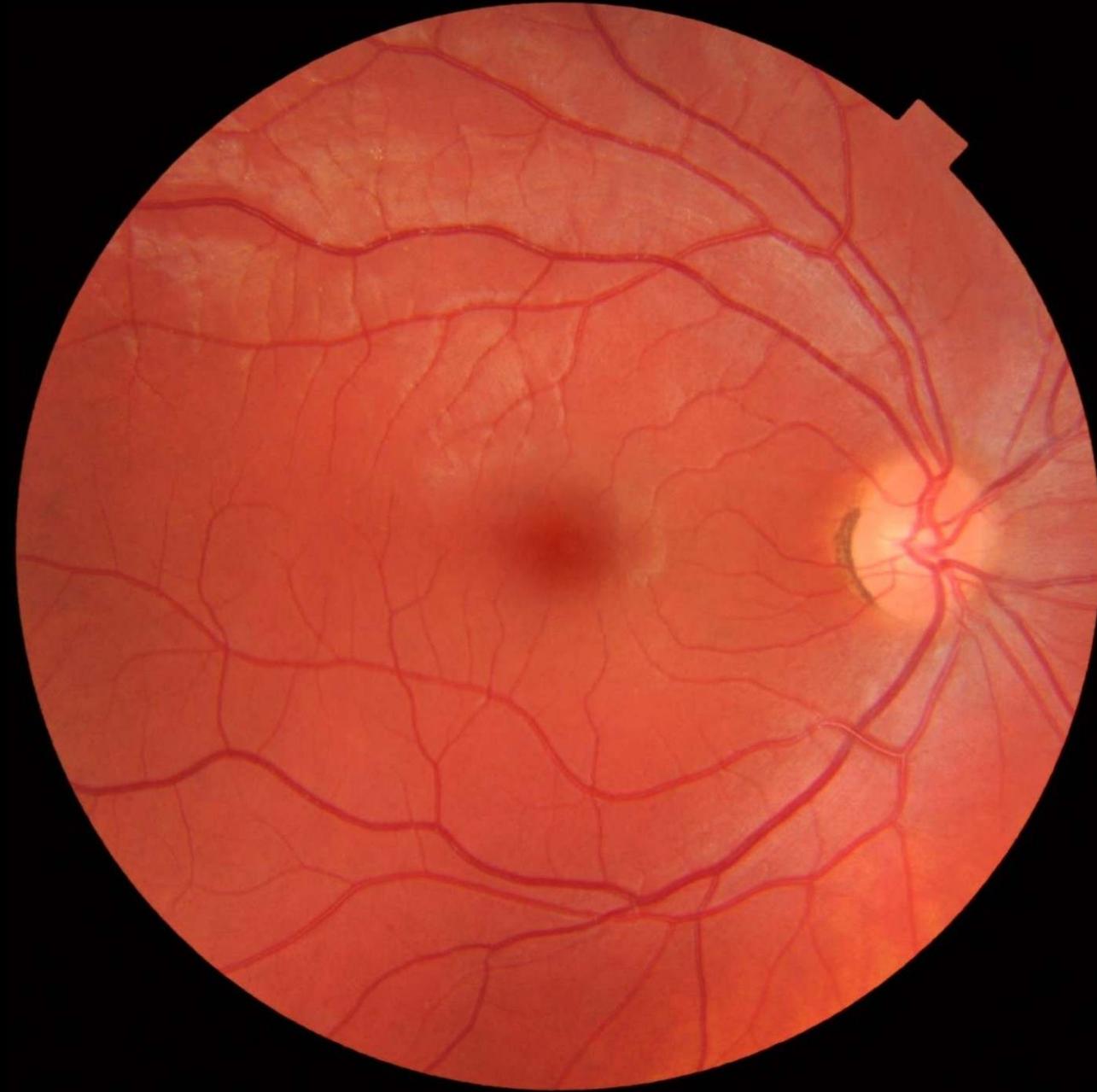


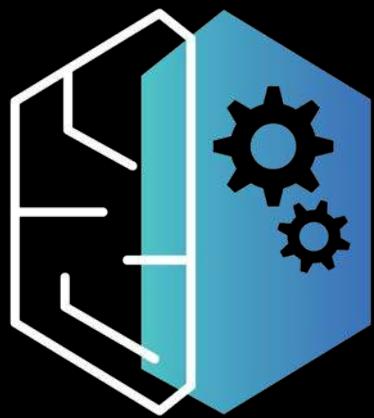
Last June, tuSimple drove an autonomous truck

for 200 miles from Yuma, AZ to San Diego,

julia

## Detecting retinopathy with Deep Learning





# Amazon AI

Intelligent Services Powered By Deep  
Learning

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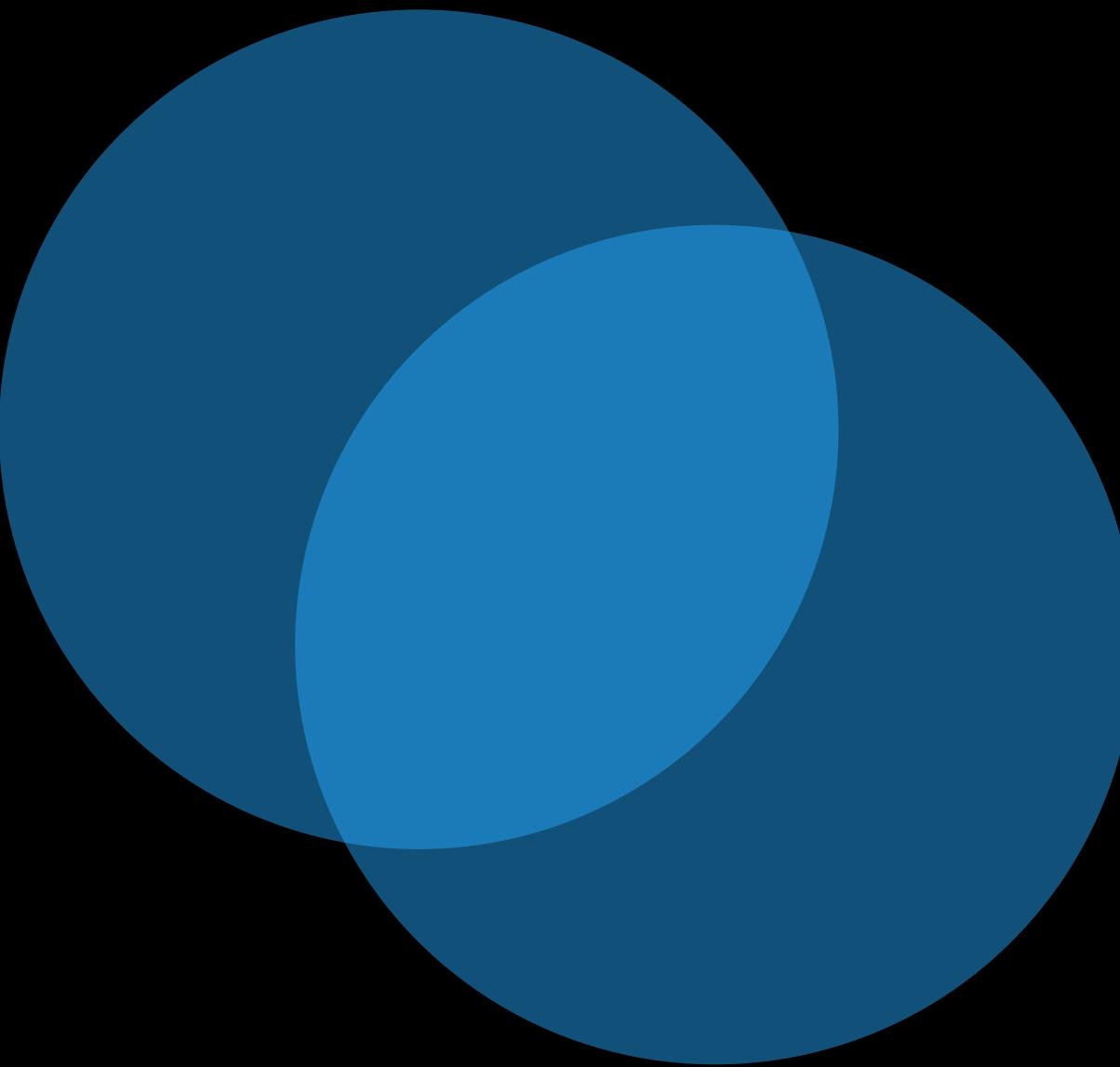
Algorithm  
S

# The Advent Of Deep Learning

# The Advent Of Deep Learning

Algorithm

s

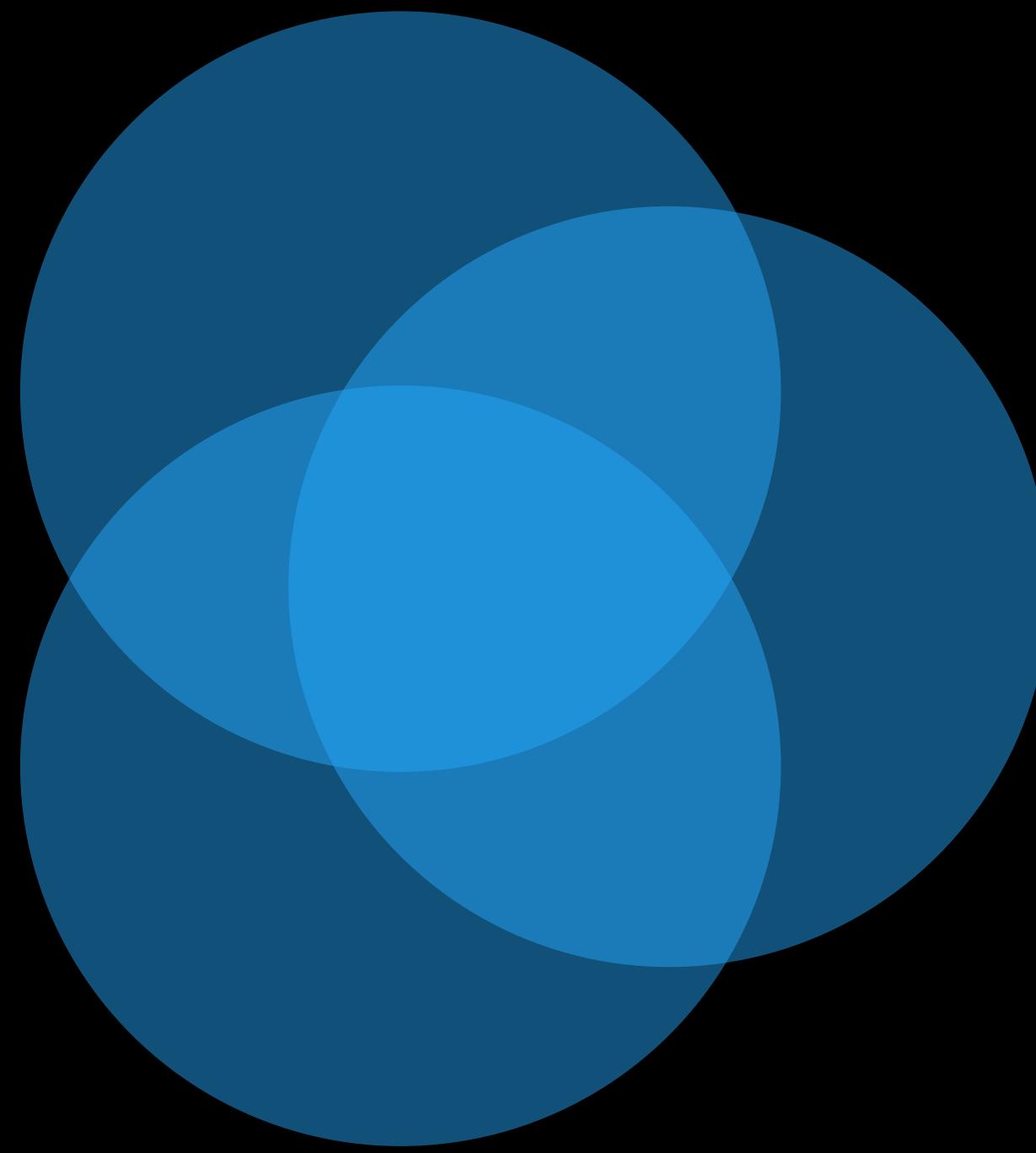


Dat  
a

# The Advent Of Deep Learning

Algorithm

s



GPUs

&

Acceleration

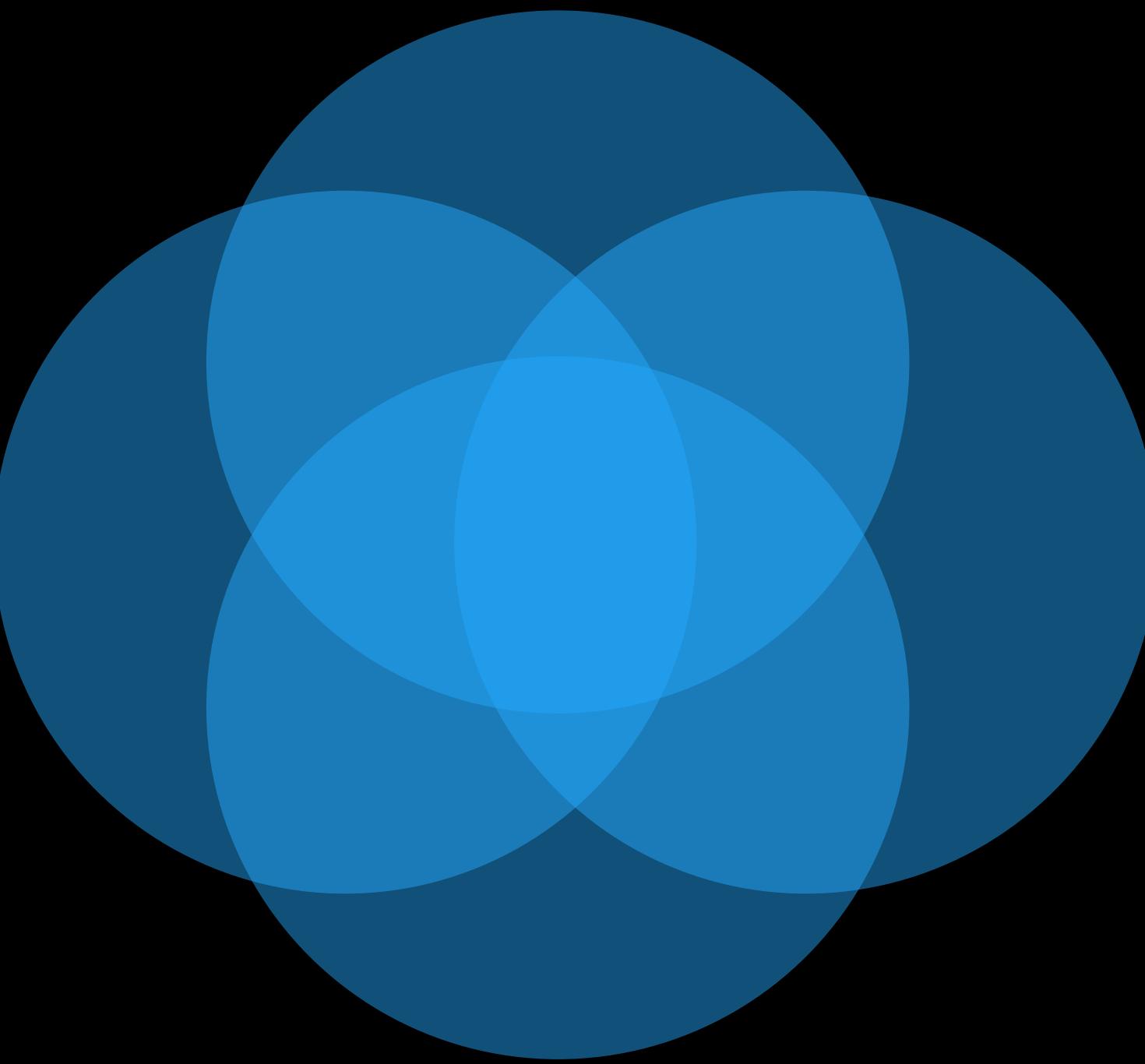
Dat  
a

# The Advent Of Deep Learning

Programmin  
g  
models

Algorith  
s

Dat  
a



GPUs  
&  
Acceleration

Can We Help Customers  
Put Intelligence At The Heart Of  
Every Application & Business?

# Questions, questions...

What's the business problem my company has failed to solve?

Should I design and train my own Deep Learning model?

Should I use a pre-trained model?

Should I use a SaaS solution?

Same questions as “Big Data” years ago

# Amazon AI for every developer

## Services

### Chat

Amazon Lex

### Speech

Amazon Polly

### Vision

Amazon Rekognition

## Platforms

Amazon  
ML

Spark &  
EMR

Kinesis

Batch

ECS

## Engines

MXNet

TensorFlow

Caffe

Theano

Pytorch

CNTK

## Infrastructure

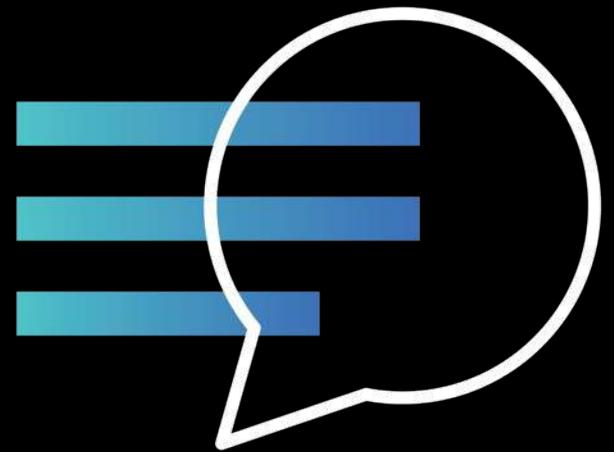
GPU

CPU

IoT

Mobile

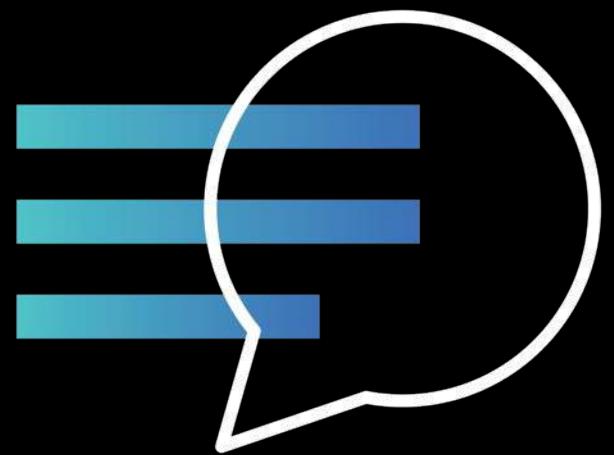
# Amazon AI: Three New Deep Learning Services



**Pol**

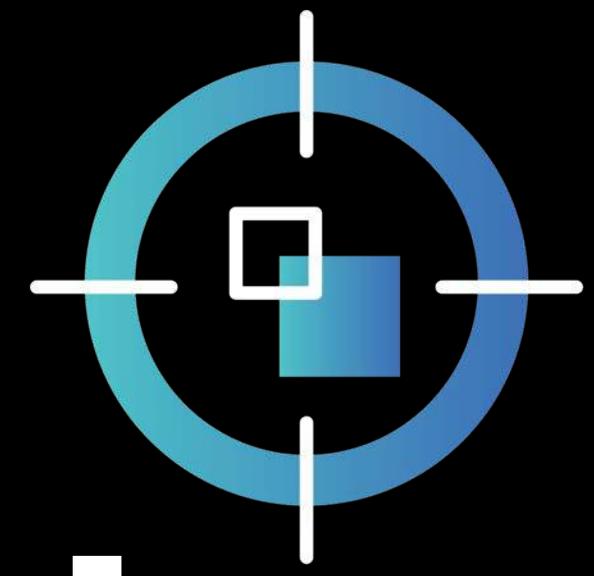
Life-like  
**ly**  
Speech

# Amazon AI: Three New Deep Learning Services



**Pol**

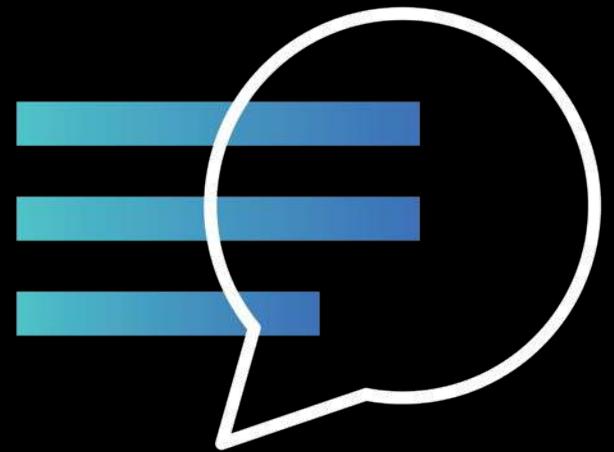
Life-like  
**ly**  
Speech



**Rekognit**

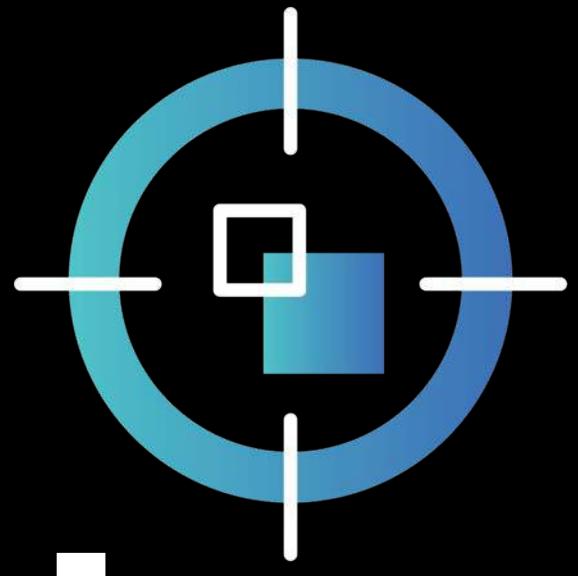
**ion**  
Image  
Analysis

# Amazon AI: Three New Deep Learning Services



Pol

Life-like  
**ly**  
Speech



Rekognit

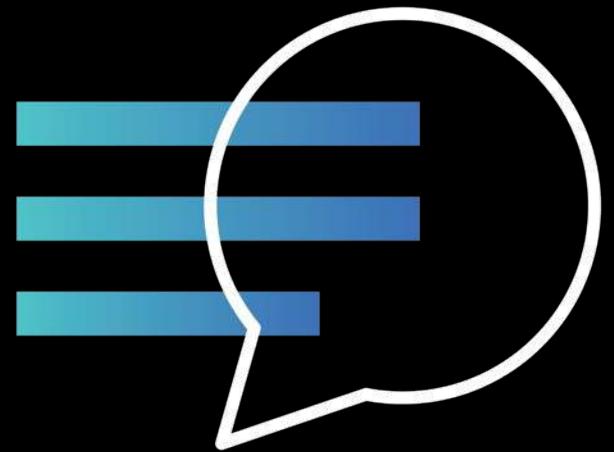
ion  
Image  
Analysis



Le

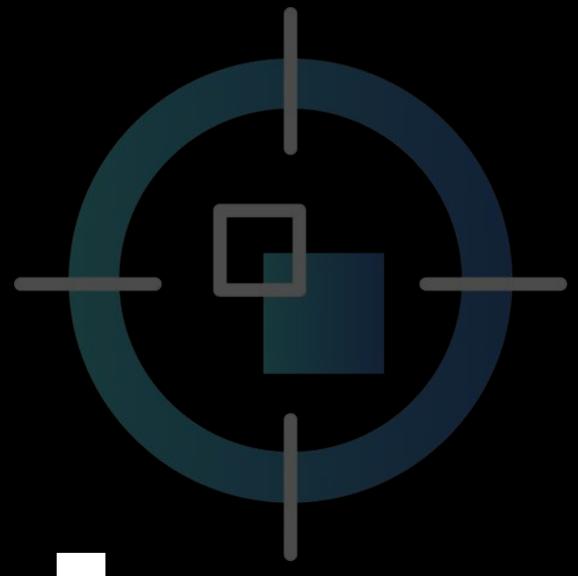
Conversational  
X  
Engine

# Amazon AI: Three New Deep Learning Services



**Pol**

Life-like  
**ly**  
Speech



**Rekognit**

Image  
Analysis



**Le**

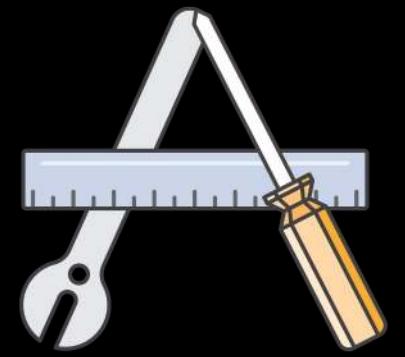
Conve~~X~~sational  
Engin



# Polly: Life-like Speech Service



Converts text  
to life-like speech



Fully  
managed



50  
voices



24  
languages



Low  
latency,  
real time

# Polly: A Focus On Voice Quality & Pronunciation

## 1. Automatic, Accurate Text Processing



“Today in Seattle, WA, it’s  
11°F”



‘"We live for the music" live from the Madison Square Garden.’

# Polly: A Focus On Voice Quality & Pronunciation



1. Automatic, Accurate Text Processing
- 2. Intelligible and Easy to Understand**

# Polly: A Focus On Voice Quality & Pronunciation

1. Automatic, Accurate Text Processing
2. Intelligible and Easy to Understand

## **3. Add Semantic Meaning to Text**



“Richard’s number is  
2122341237“



“Richard’s number is  
2122341237“

**Telephone  
Number**

# Polly: A Focus On Voice Quality & Pronunciation

1. Automatic, Accurate Text Processing
2. Intelligible and Easy to Understand
3. Add Semantic Meaning to Text

## **4. Customized Pronunciation**



“My daughter’s name is Kaja.”



“My daughter’s name is Kaja.”

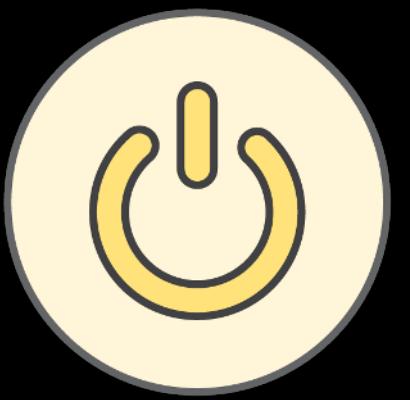
# Polly: Life-like Speech Service



High quality,  
through  
best-in-class  
deep  
learning



Deep  
functionalit  
y



Easy to use  
& thoughtfully  
integrated

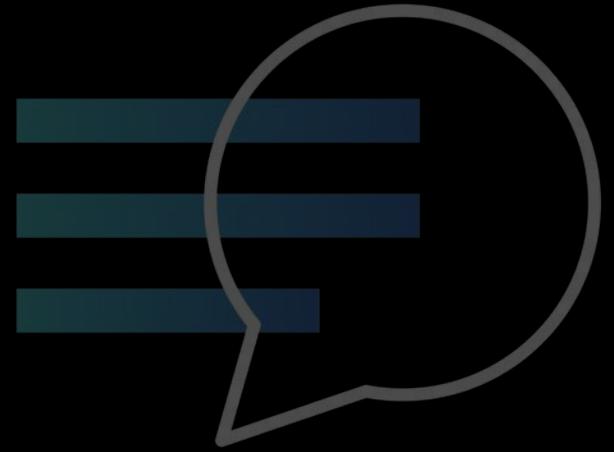


Built for  
productio  
n



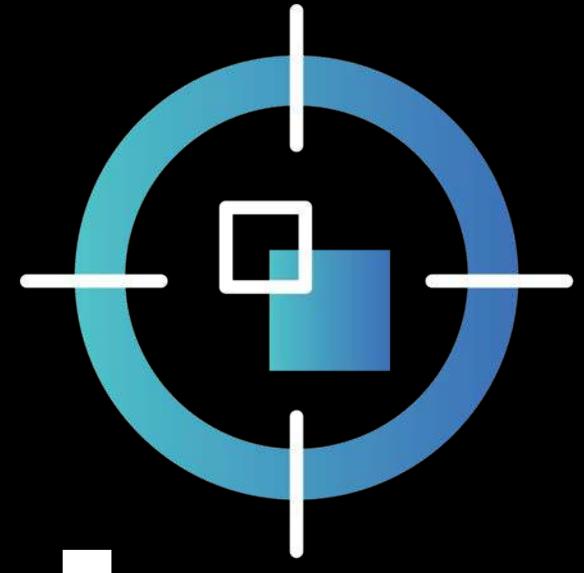
Lo  
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cos  
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# Amazon AI: Three New Deep Learning Services



**Pol**

Life-like  
**ly**  
Speech



**Rekognit**

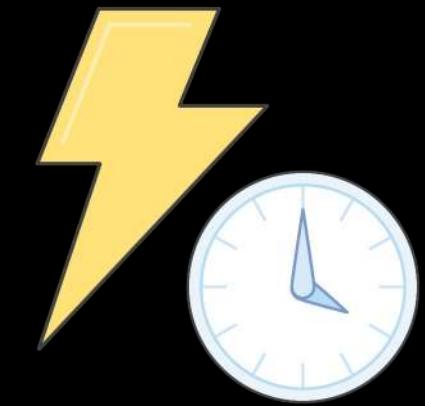
Image  
Analysis



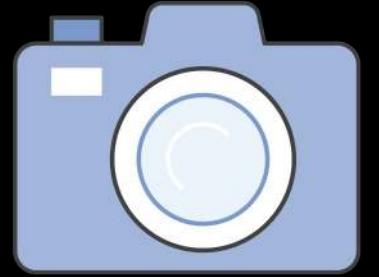
**Le**

Conve**X**sational  
Eng**I**ne

# Rekognition: Search & Understand Visual Content



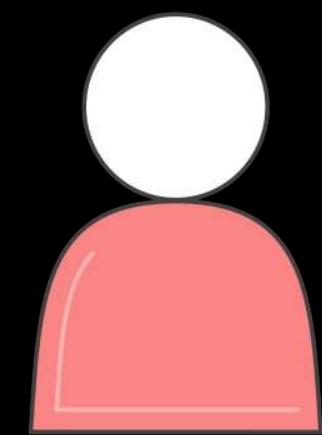
Real-time &  
batch image  
analysis



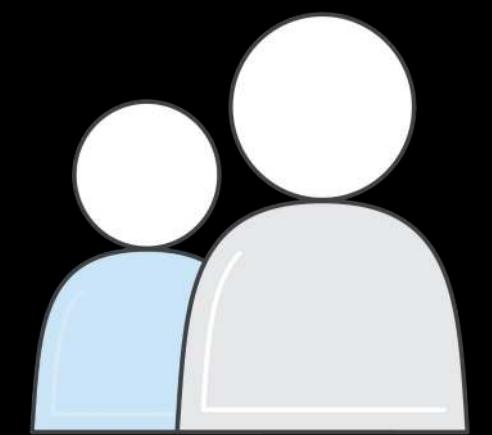
Object &  
Scene  
Detection



Facial  
Detection



Facial  
Analysis



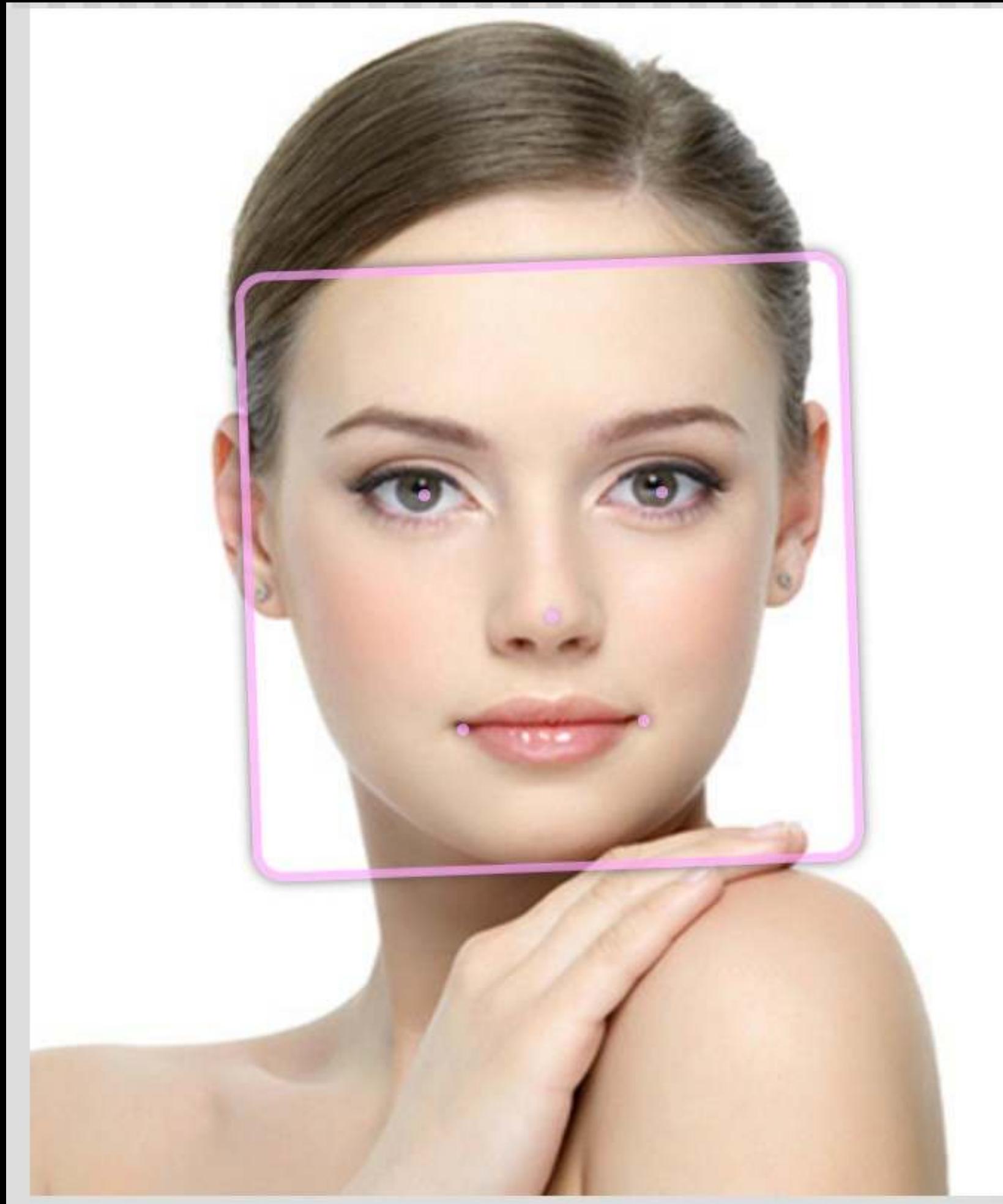
Face  
Search

# Rekognition: Object & Scene Detection

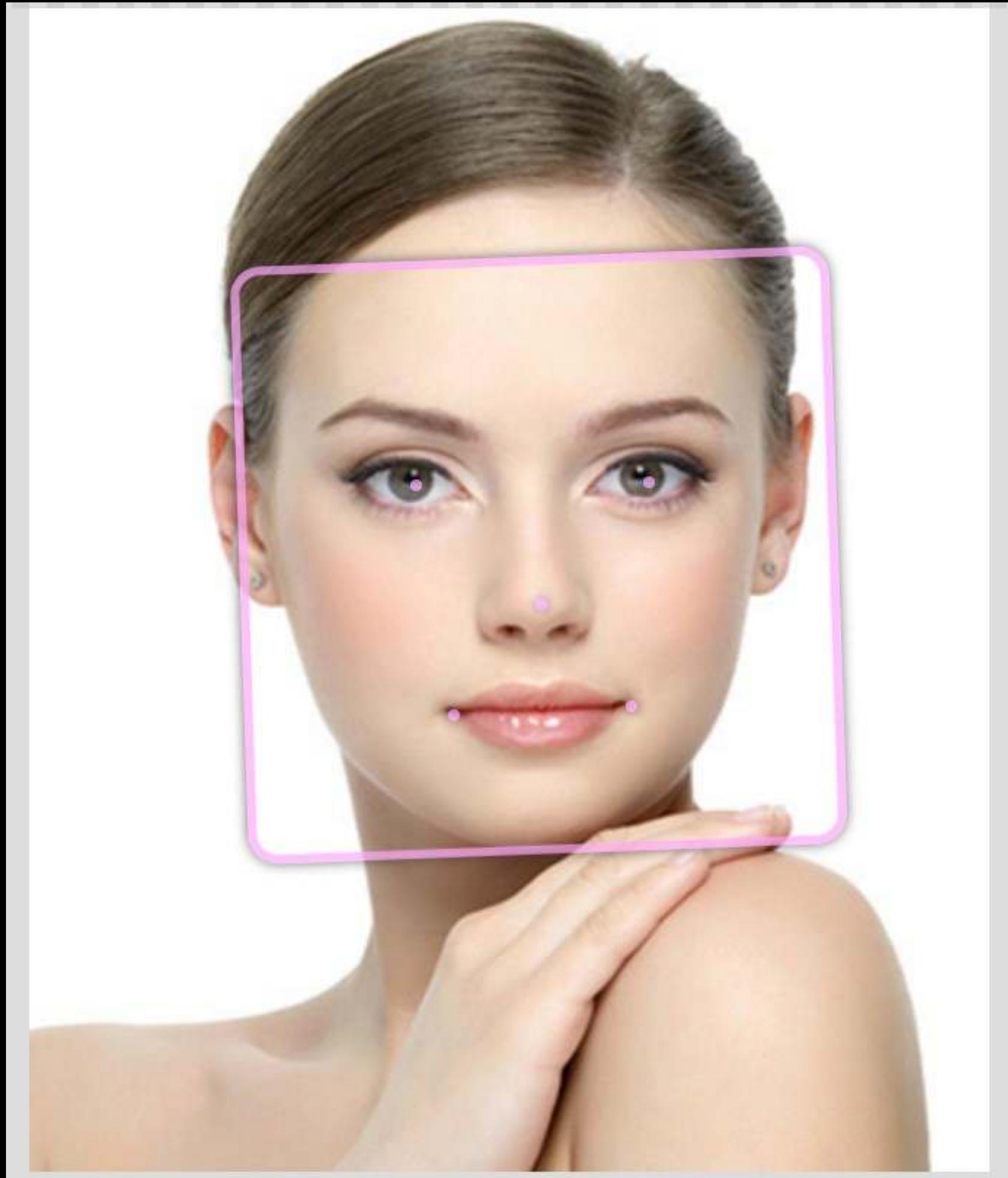


Category	Confidence
Bay	99.18%
Beach	99.18%
Coast	99.18%
Outdoors	99.18%
Sea	99.18%
Water	99.18%
Palm_tree	99.21%
Plant	99.21%
Tree	99.21%
Summer	58.3%
Landscape	51.84%
Nature	51.84%
Hotel	51.24%

# Rekognition: Facial Detection



# Rekognition: Facial Analysis



**Emotion:** calm: 73%  
**Sunglasses:** false (value: 0)  
**Gender:** female (value: 0)  
**Mouth open wide:** 0% (value: 0)  
**Eye closed:** open (value: 0)  
**Glasses:** no glass (value: 0)  
**Mustache:** false (value: 0)  
**Beard:** no (value: 0)

# Rekognition: Compare Faces

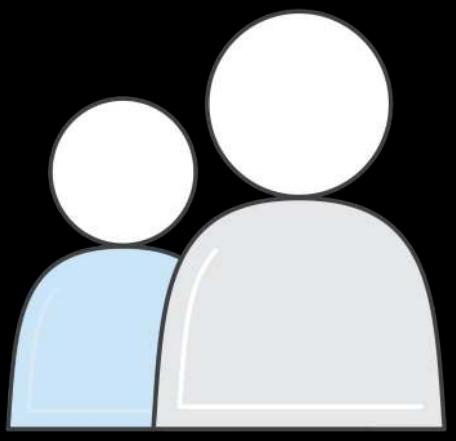


Similarity: 97.0%

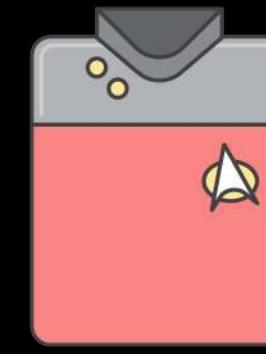
# Rekognition: Facial Search



Facial  
verificatio  
n  
(compare two faces)



Face  
Searc  
h  
(compare many faces)



Visual  
Similarity  
Search  
(find similar faces)

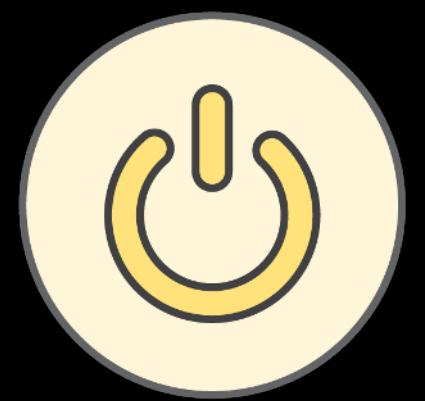
# Rekognition: Search & Understand Visual Content



High quality,  
through  
best-in-class  
deep  
learning



Deep  
functionalit  
y



Easy to use  
& thoughtfully  
integrated



Built for  
productio  
n



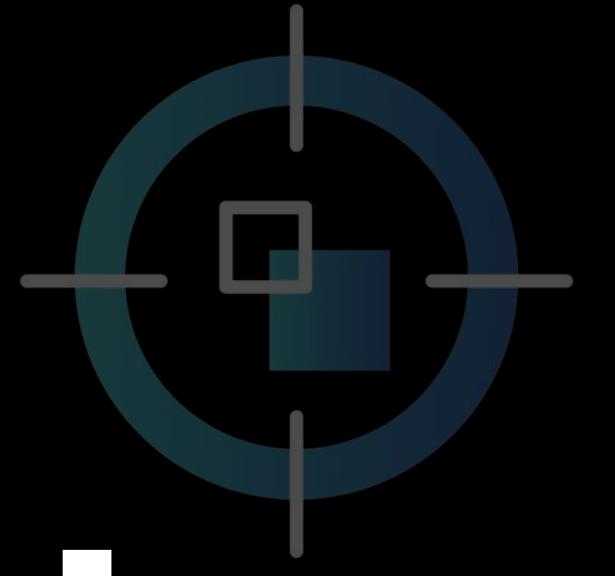
Lo  
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# Amazon AI: Three New Deep Learning Services



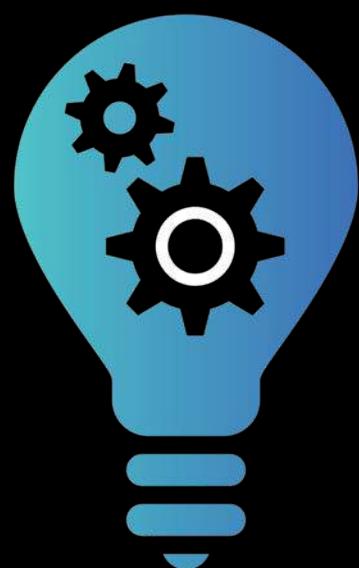
Pol

Life-like  
**ly**  
Speech



Rekognit

ion  
Image  
Analysis



Le

ConveXsationa  
l  
Engine

# Lex: Build Natural, Conversational Interactions In Voice & Text



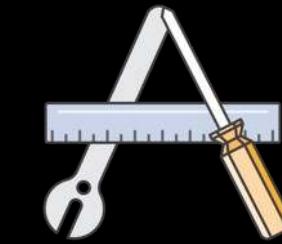
Voice & Text  
“Chatbots”



Power  
s  
Alexa



Voice  
interactions  
on mobile, web  
& devices



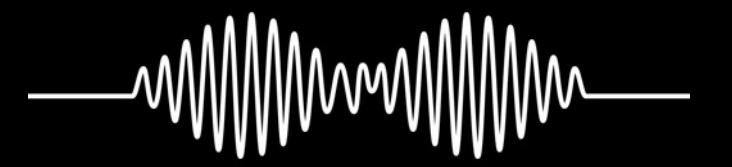
Text interaction  
with Slack &  
Messenger  
(with more  
coming)



Enterprise  
Connector  
  
Salesforce  
Microsoft  
Dynamics  
Marketo  
Zendesk  
Quickbooks  
Hubspot

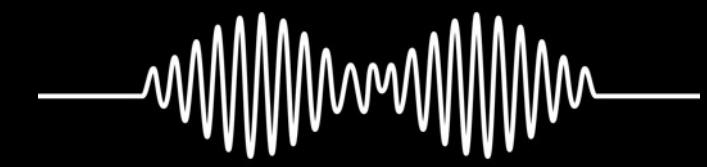
 Flight Booking

Origin	
Destination	
Departure Date	



**“Book a flight to  
London”**

Flight Booking	
<b>Origin</b>	
<b>Destination</b>	
<b>Departure Date</b>	



Book

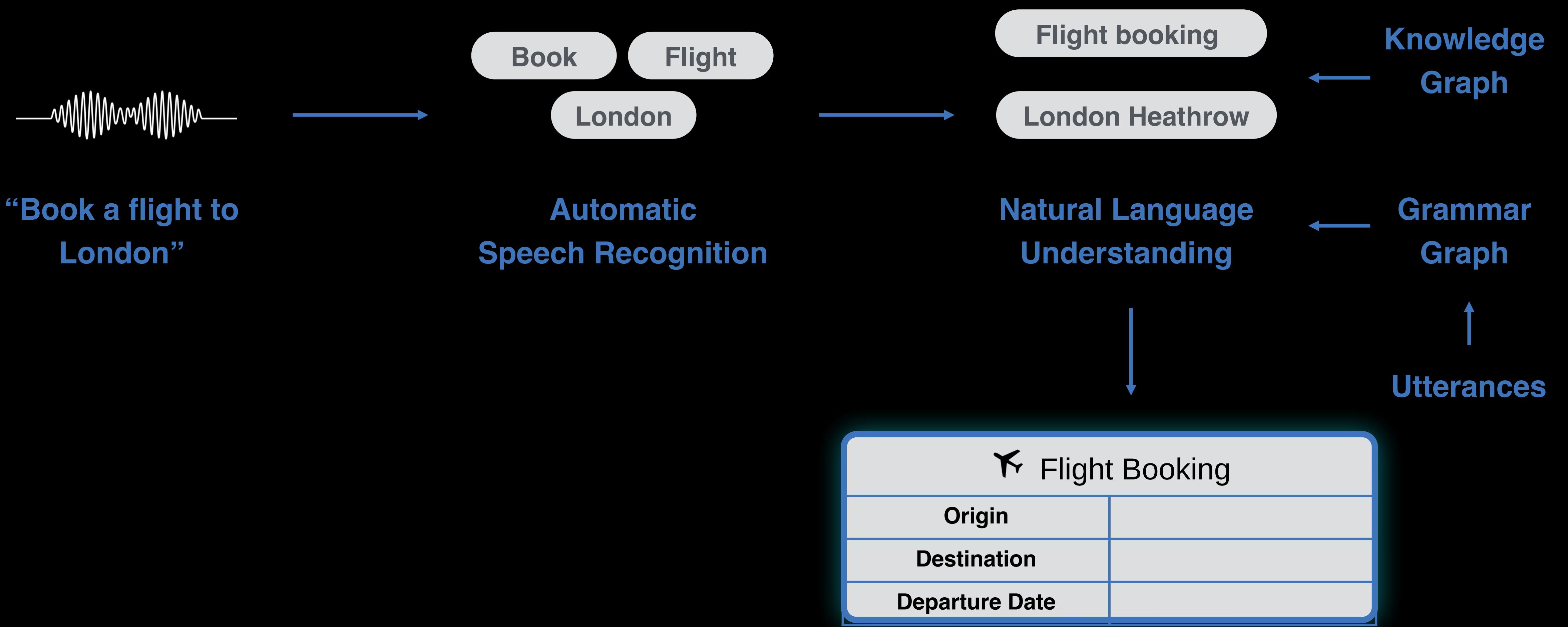
Flight

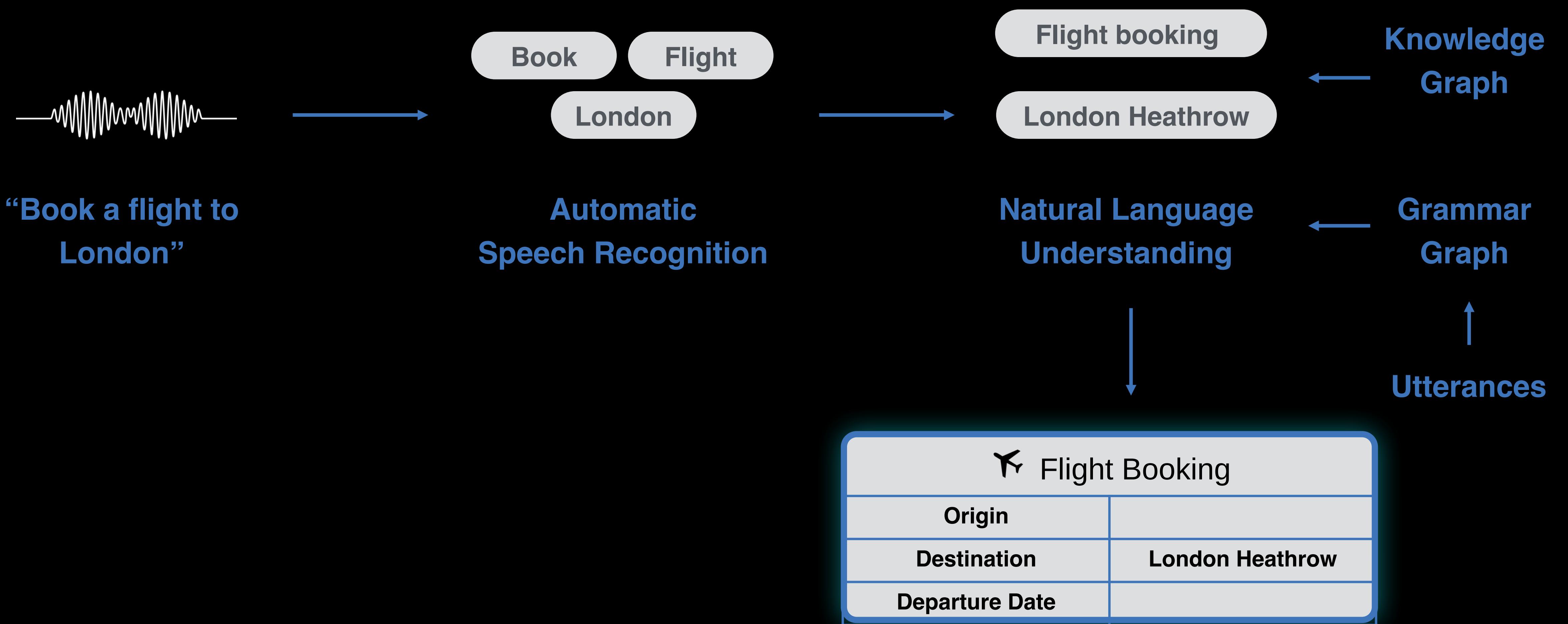
London

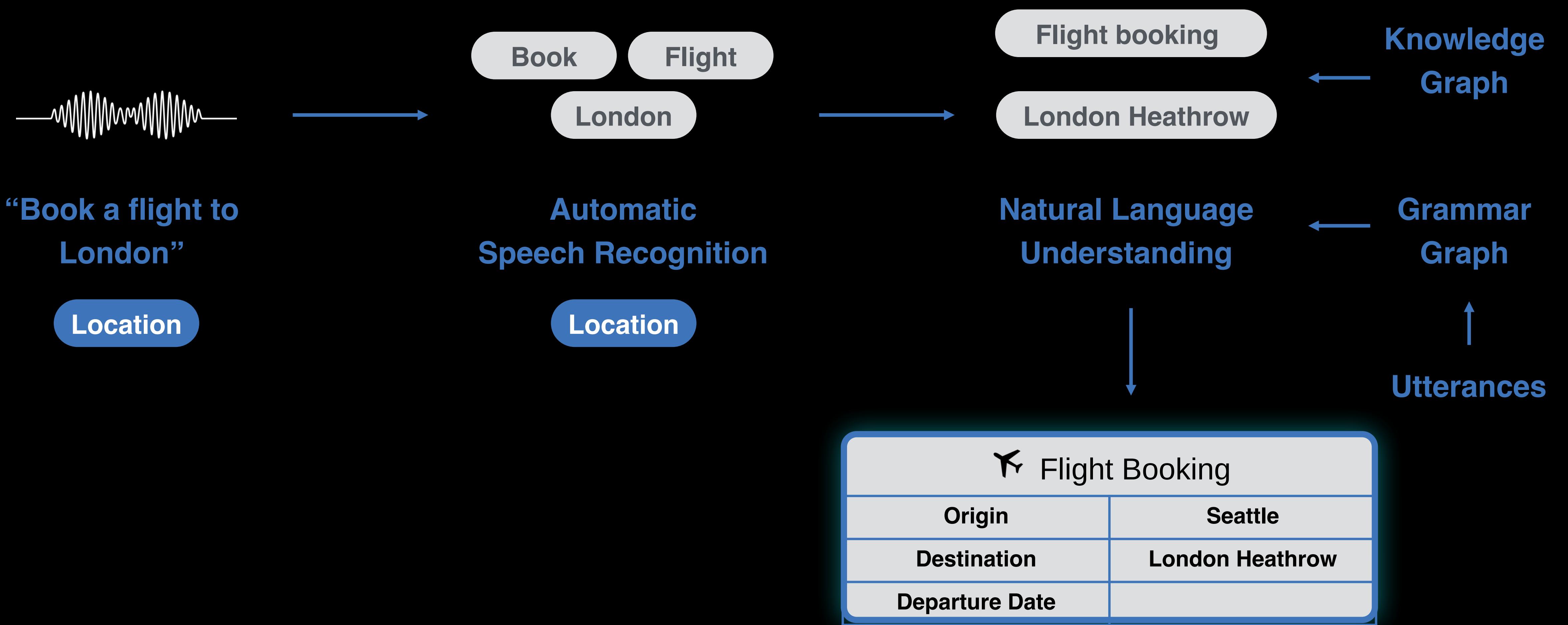
“Book a flight to  
London”

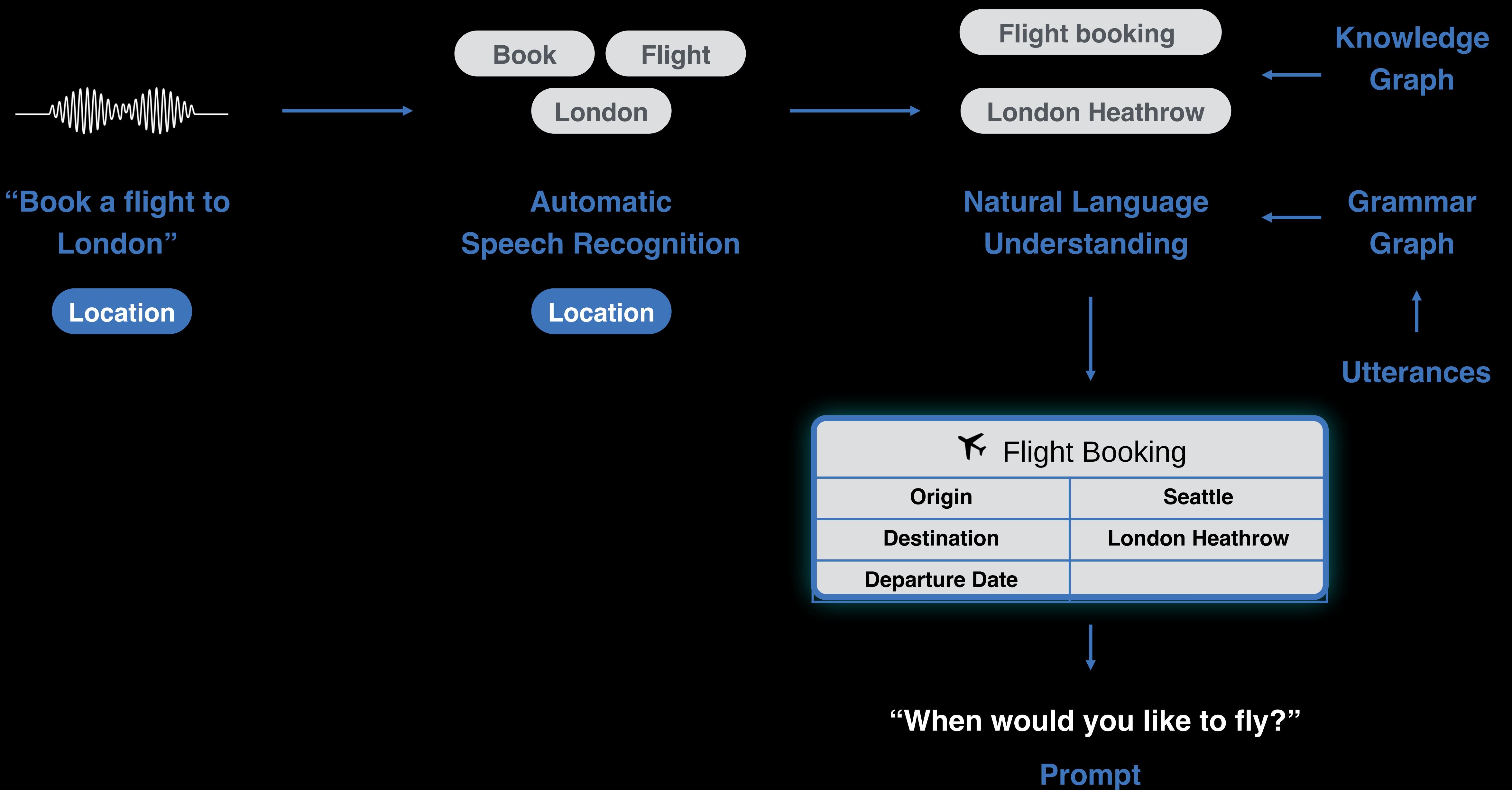
Automatic  
Speech Recognition

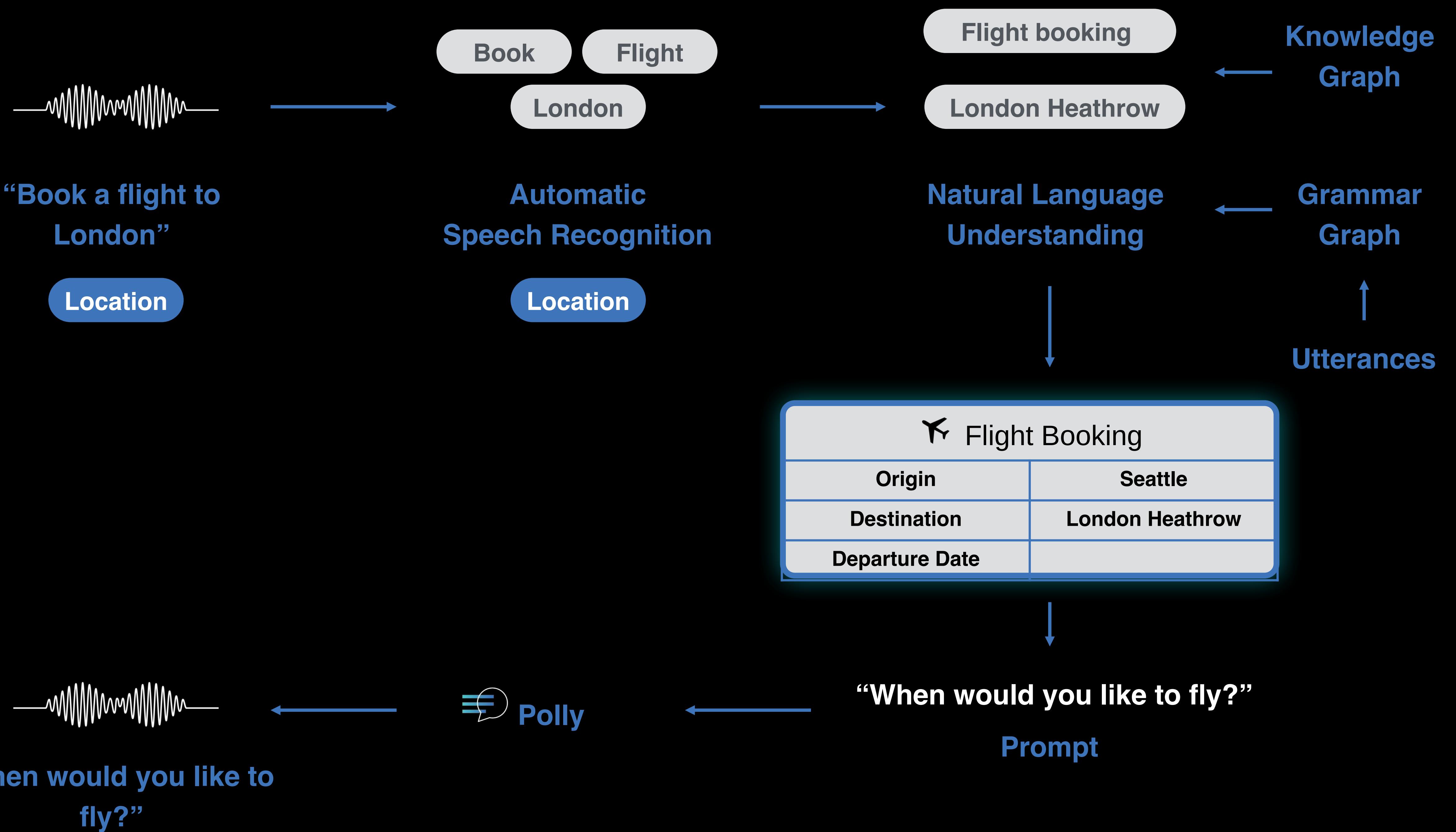
Flight Booking	
Origin	
Destination	
Departure Date	

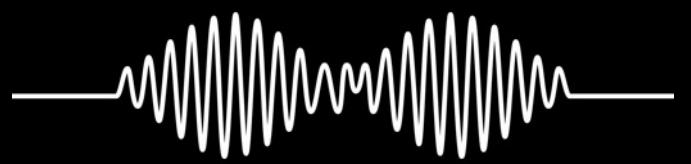












**“Next Friday”**



Flight Booking	
Origin	Seattle
Destination	London Heathrow
Departure Date	



**“When would you like to  
fly?”**



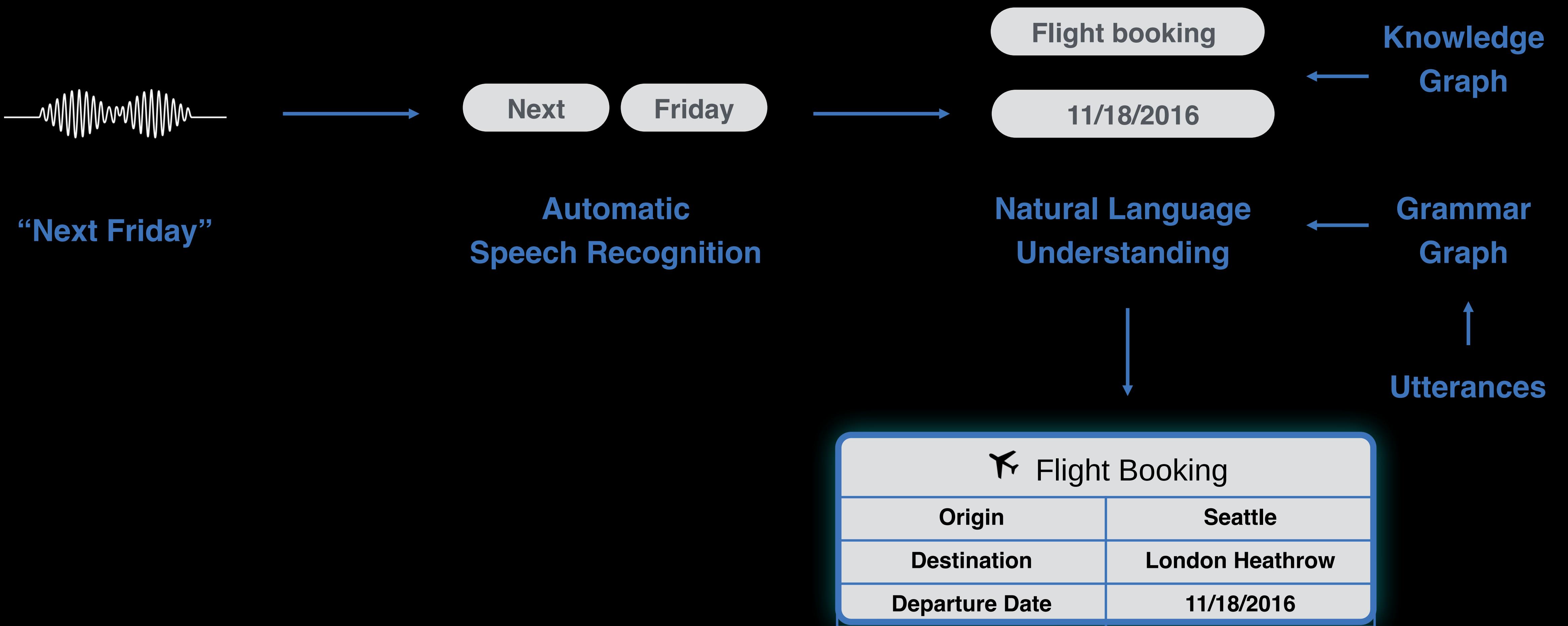
Next

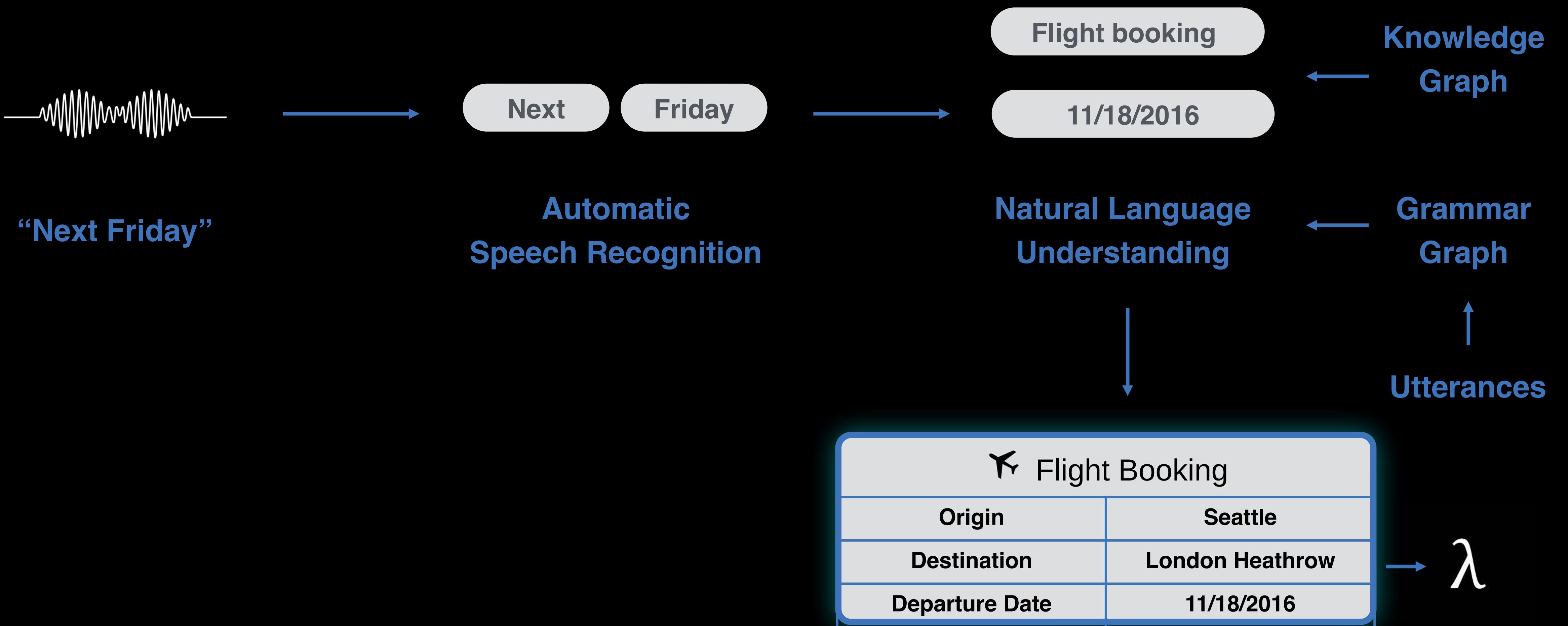
Friday

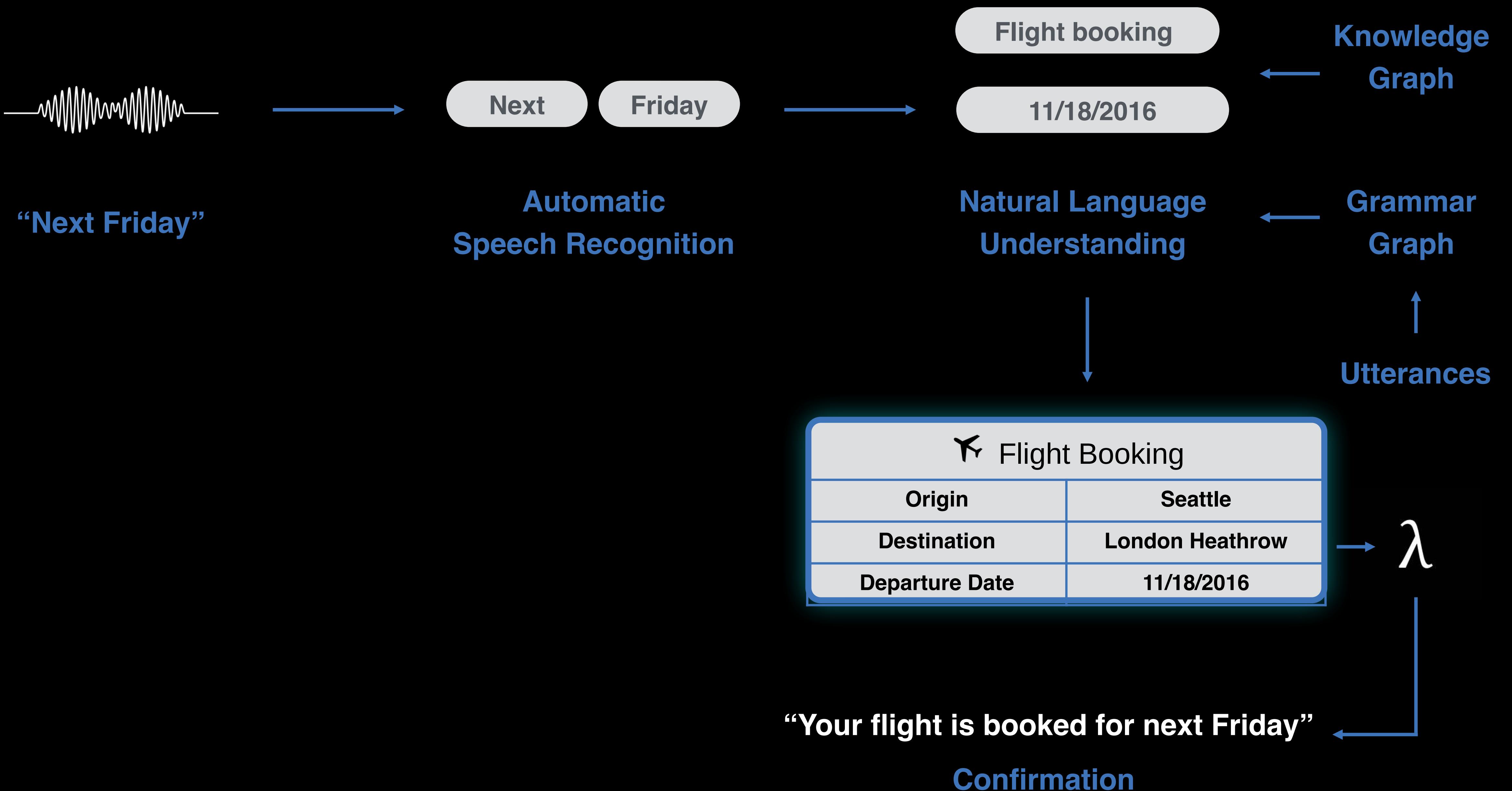
**“Next Friday”**

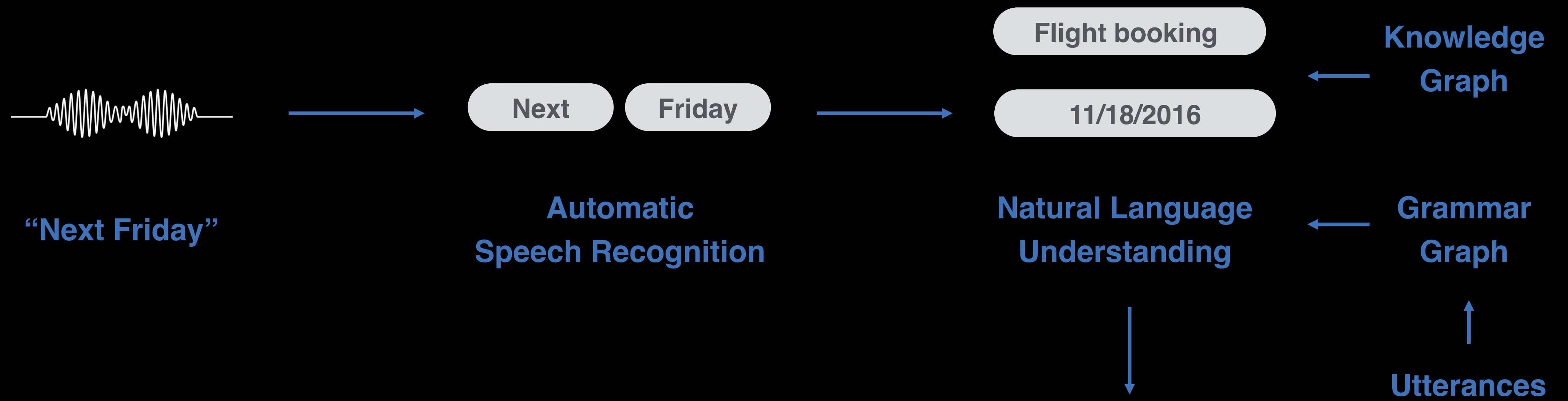
## Automatic Speech Recognition

Flight Booking	
Origin	Seattle
Destination	London Heathrow
Departure Date	









Flight Booking	
Origin	Seattle
Destination	London Heathrow
Departure Date	11/18/2016

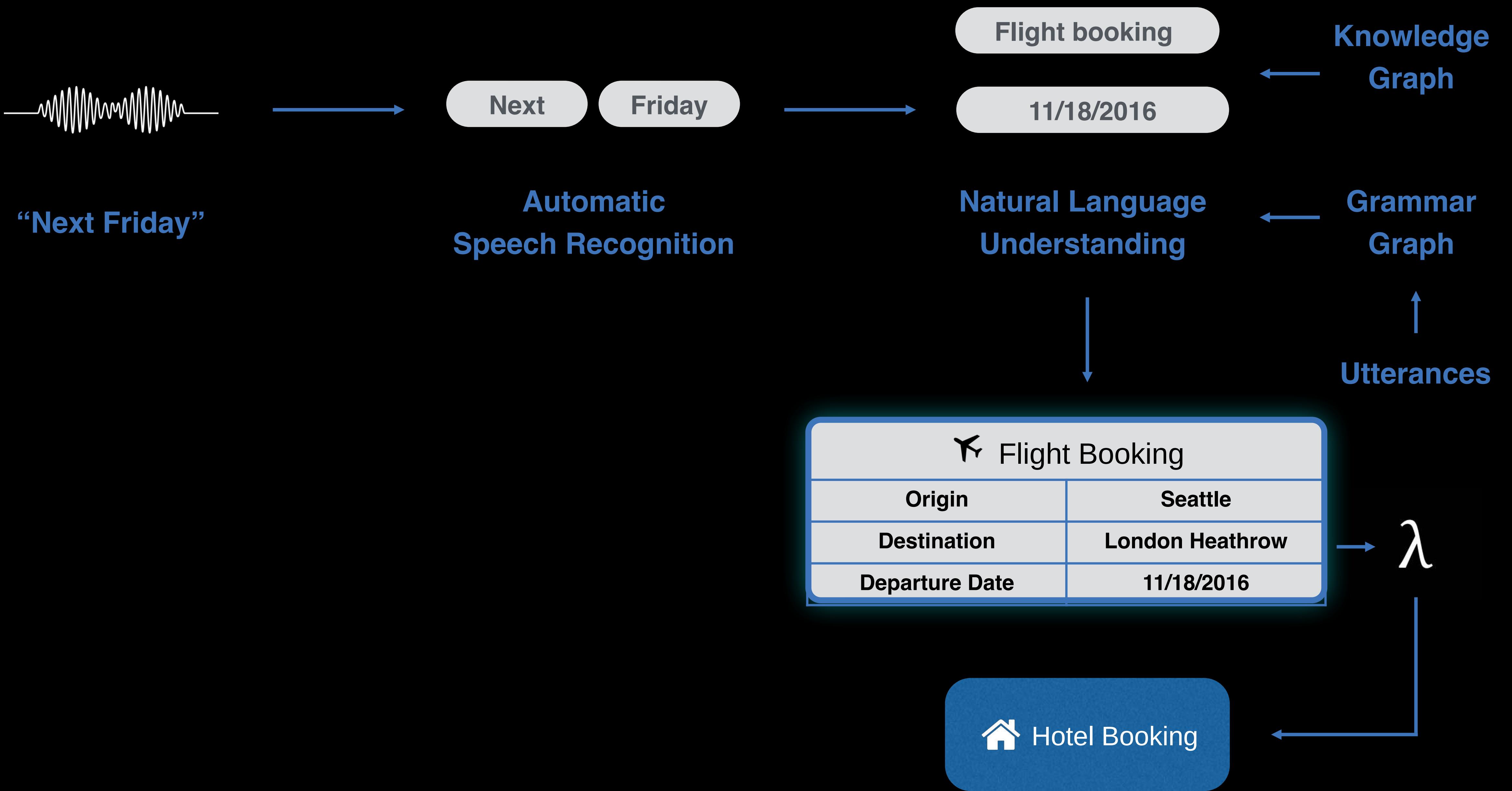
 $\lambda$ 

“Your flight is booked for  
next Friday”



Polly

“Your flight is booked for next Friday”  
Confirmation



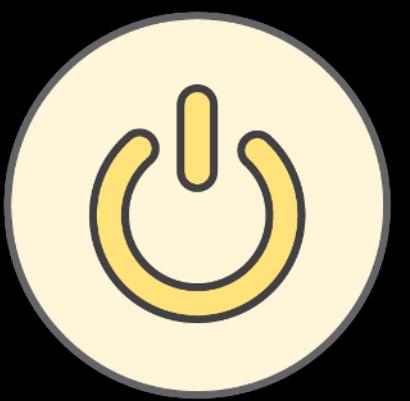
# **Lex**: Build Natural, Conversational Interactions In Voice & Text



High quality,  
through  
best-in-class  
deep  
learning



Deep  
functionalit  
y



Easy to use  
& thoughtfully  
integrated



Built for  
productio  
n



Lo  
w  
cos  
t

# Amazon AI for every developer

## Services

### Chat

Amazon Lex

### Speech

Amazon Polly

### Vision

Amazon Rekognition

## Platforms

Amazon  
ML

Spark &  
EMR

Kinesis

Batch

ECS

## Engines

MXNet

TensorFlow

Caffe

Theano

Pytorch

CNTK

## Infrastructure

GPU

CPU

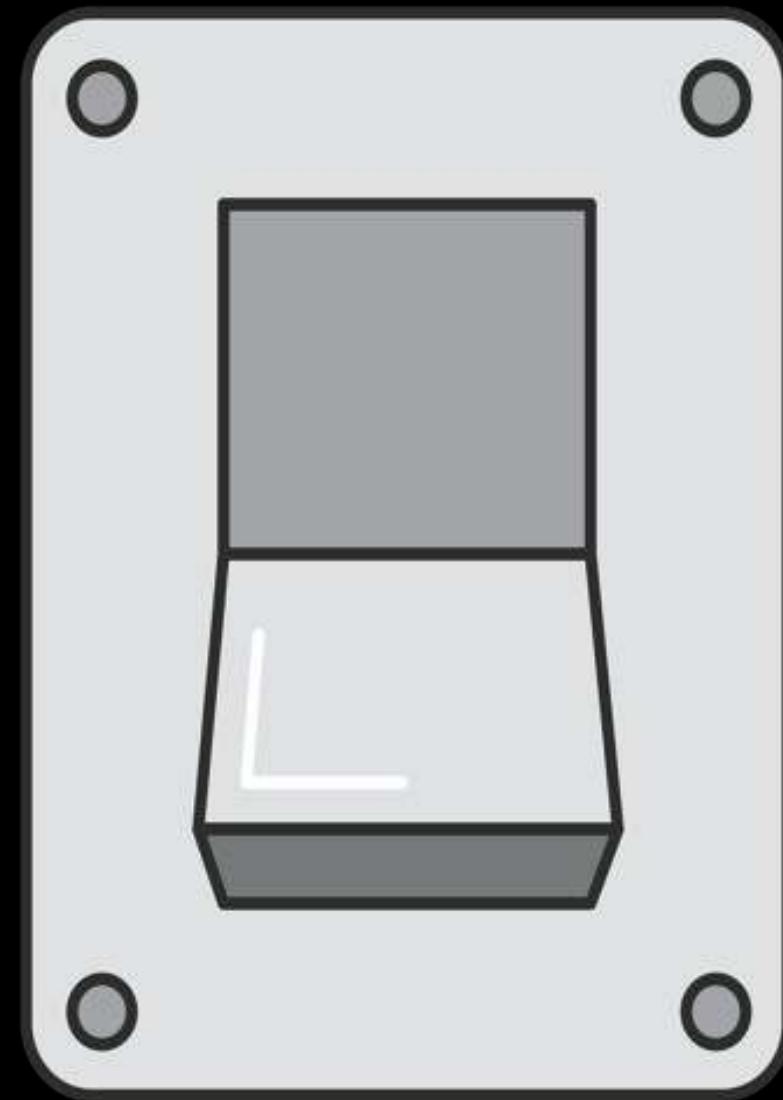
IoT

Mobile

# Amazon Machine Learning

- Easy-to-use, managed machine learning service built for developers
- Robust, powerful machine learning technology based on Amazon's internal systems
- Create prediction and classification models using your data already stored in the AWS Cloud
- Deploy models to production in seconds

# Fully managed model and prediction services



**End-to-end service**, with no servers to provision and manage

**One-click** production model deployment

**Programmatically** query model metadata to enable automatic retraining workflows

**Monitor** prediction usage patterns with Amazon CloudWatch metrics

# Fraud.net Uses AWS to Quickly, Easily Detect Online Fraud

“

Amazon Machine Learning helps us **reduce complexity** and make sense of emerging fraud patterns.

**Oliver Clark**  
CTO,  
Fraud.net



”

- Needed to build and train a **larger number** of **more targeted** machine-learning models
- Uses Amazon Machine Learning to provide more than **20** models
- Easily builds and trains models to effectively detect online payment fraud
- Reduces complexity and makes sense of **emerging** fraud patterns
- Saves clients **\$1 million** weekly by helping them detect and prevent fraud

Fraud.net is the world's leading crowdsourced fraud prevention platform.

# Upserve Uses AWS to Help Restaurants Predict Business

“

Using Amazon Machine Learning, we can **predict** the total number of **customers** who will walk through a restaurant's doors in a night.

**Bright Fulton**

Director of Infrastructure Engineering,



**Upserve**

”

- Needed its restaurant management platform to provide more **predictive analytics**
- Builds and trains more than **100 machine learning models weekly**
- Streams restaurant sales and menu item data in **real time**
- Helps restaurateurs **predict** nightly business

Upserve provides online payment and analytical software to thousands of restaurant owners throughout the U.S.

# Amazon AI for every developer

## Services

### Chat

Amazon Lex

### Speech

Amazon Polly

### Vision

Amazon Rekognition

## Platforms

Amazon  
ML

Spark &  
EMR

Kinesis

Batch

ECS

## Engines

MXNet

TensorFlow

Caffe

Theano

Pytorch

CNTK

## Infrastructure

GPU

CPU

IoT

Mobile

# Apache MXNet: Open Source library for Deep Learning



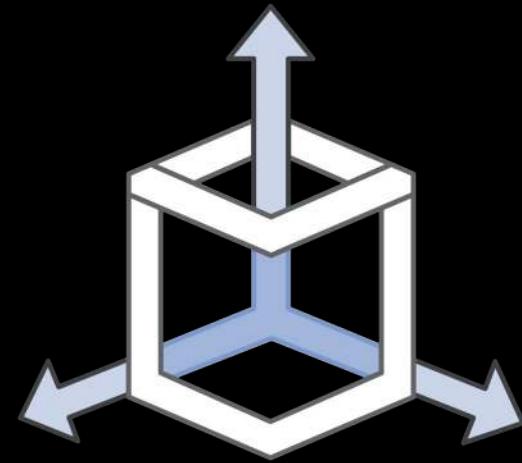
## Programmable

Simple syntax,  
multiple languages



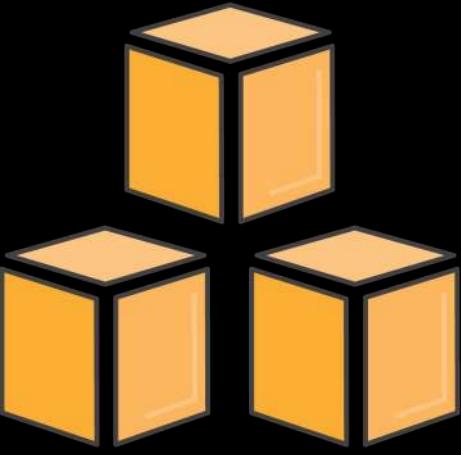
## Most Open

Accepted into the  
Apache Incubator



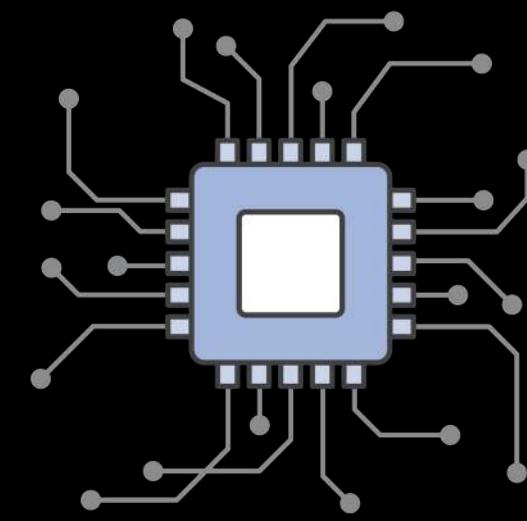
## Portable

Highly efficient  
models for mobile  
and IoT



## High Performance

Near linear scaling  
across hundreds of GPUs



## Best On AWS

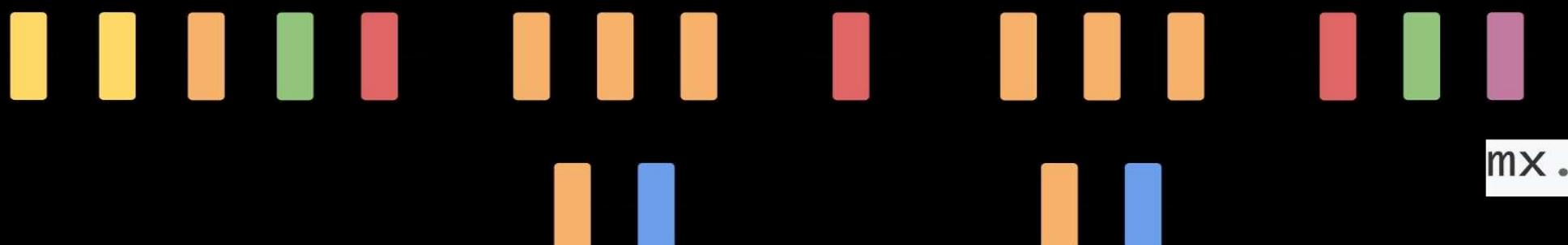
Optimized for  
Deep Learning on AWS

More information at  
[mxnet.io](http://mxnet.io)

`mx.model.FeedForward`

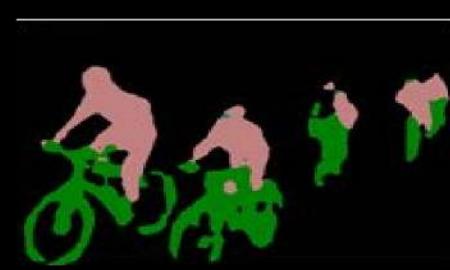
`model.fit`

Input



`mx.sym.SoftmaxOutput`

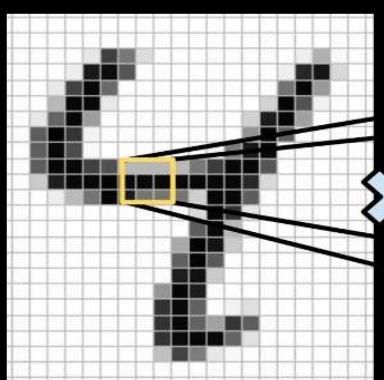
Output



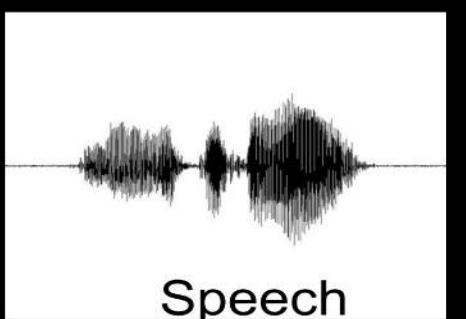
`mx.sym.Activation(data, act_type="xxxx")`



`mx.sym.FullyConnected(data, num_hidden=128)`



"sigmoid"



`mx.sym.Convolution(data, kernel=(5,5), num_filter=20)`

"tanh"



`mx.sym.Pooling(data, pool_type="max", kernel=(2,2),`

"relu"

`stride=(2,2)`

"softrelu"

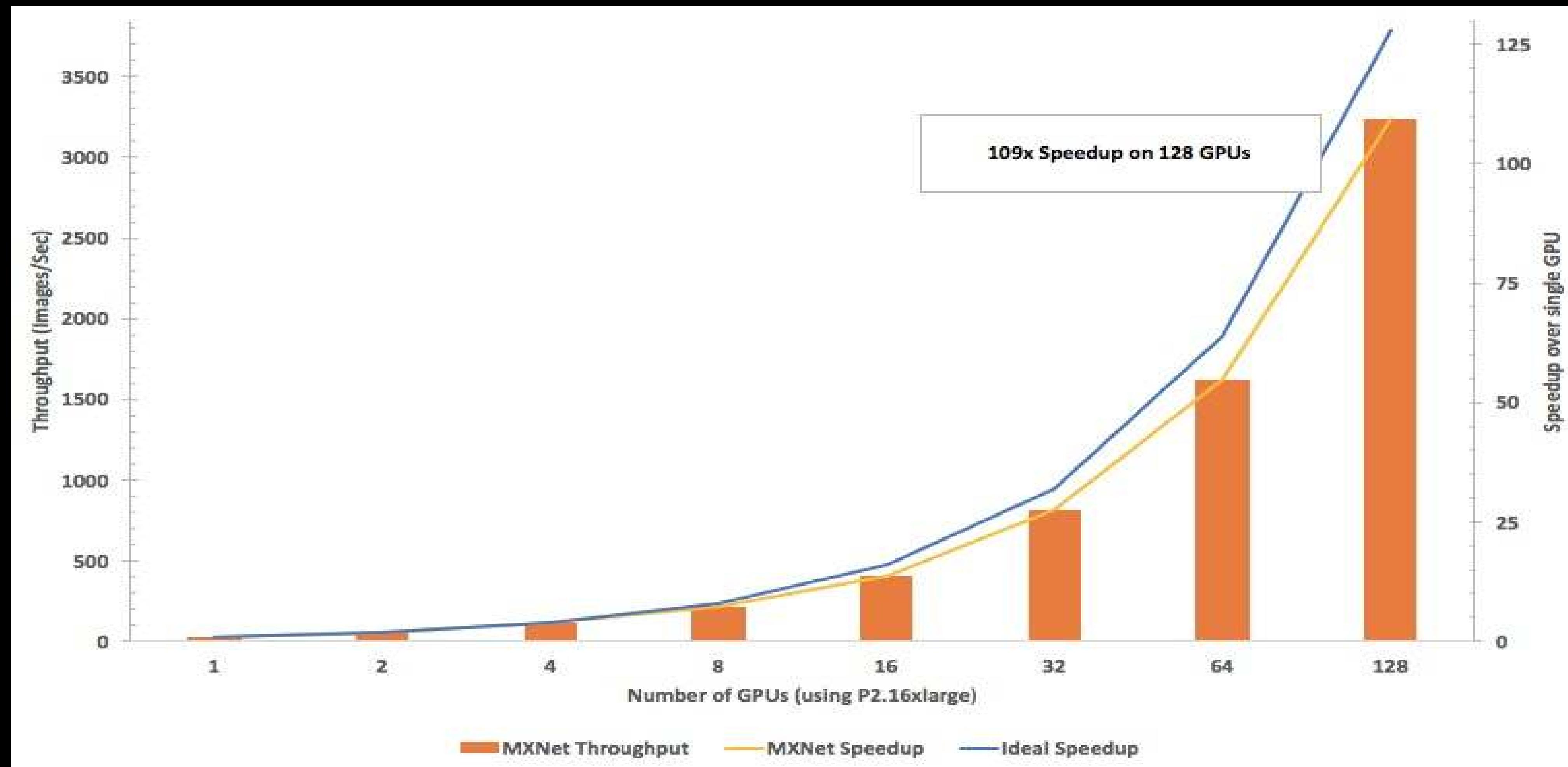
`lstm.lstm_unroll(num_lstm_layer, seq_len, len, num_hidden, num_embed)`

$\cos(w, \text{queen}) = \cos(w, \text{king}) - \cos(w, \text{man}) + \cos(w, \text{woman})$

`mx.symbol.Embedding(data, input_dim, output_dim = k)`



# MXNet: Scalable Deep Learning Framework



# AWS Deep Learning AMI

Up to~40k CUDA cores

Apache MXNet

TensorFlow

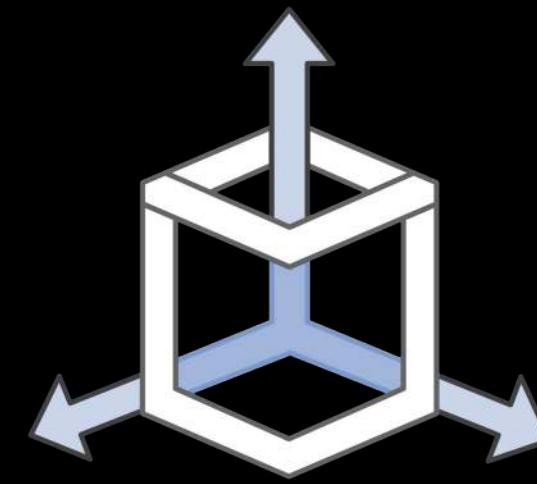
Theano

Caffe

Torch

Pre-configured CUDA drivers

Anaconda, Python3



One-Click GPU  
Deep Learning

+ CloudFormation

**template**

+ Container

**Image**

# Gluon: Deep Learning gets even easier

- Announced October 11<sup>th</sup>
- Available now in MXNet, soon in Microsoft Cognitive Toolkit
- Developer-friendly **high-level API**
- Dynamic networks can be **modified** during training
- No compromise on **performance**
- Extensive **model zoo**

<https://github.com/gluon-api/>

<https://aws.amazon.com/blogs/aws/introducing-gluon-a-new-library-for-machine-learning-from-aws-and-microsoft/>

# Gluon Model Zoo

<code>vgg11</code>	VGG-11 model from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>vgg13</code>	VGG-13 model from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>vgg16</code>	VGG-16 model from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>vgg19</code>	VGG-19 model from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>vgg11_bn</code>	VGG-11 model with batch normalization from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>vgg13_bn</code>	VGG-13 model with batch normalization from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>vgg16_bn</code>	VGG-16 model with batch normalization from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>vgg19_bn</code>	VGG-19 model with batch normalization from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>VGG</code>	VGG model from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.
<code>get_vgg</code>	VGG model from the "Very Deep Convolutional Networks for Large-Scale Image Recognition" paper.

<code>resnet18_v1</code>	ResNet-18 V1 model from "Deep Residual Learning for Image Recognition" paper.
<code>resnet34_v1</code>	ResNet-34 V1 model from "Deep Residual Learning for Image Recognition" paper.
<code>resnet50_v1</code>	ResNet-50 V1 model from "Deep Residual Learning for Image Recognition" paper.
<code>resnet101_v1</code>	ResNet-101 V1 model from "Deep Residual Learning for Image Recognition" paper.
<code>resnet152_v1</code>	ResNet-152 V1 model from "Deep Residual Learning for Image Recognition" paper.
<code>resnet18_v2</code>	ResNet-18 V2 model from "Identity Mappings in Deep Residual Networks" paper.
<code>resnet34_v2</code>	ResNet-34 V2 model from "Identity Mappings in Deep Residual Networks" paper.
<code>resnet50_v2</code>	ResNet-50 V2 model from "Identity Mappings in Deep Residual Networks" paper.
<code>resnet101_v2</code>	ResNet-101 V2 model from "Identity Mappings in Deep Residual Networks" paper.
<code>resnet152_v2</code>	ResNet-152 V2 model from "Identity Mappings in Deep Residual Networks" paper.
<code>ResNetV1</code>	ResNet V1 model from "Deep Residual Learning for Image Recognition" paper.
<code>ResNetV2</code>	ResNet V2 model from "Identity Mappings in Deep Residual Networks" paper.
<code>BasicBlockV1</code>	BasicBlock V1 from "Deep Residual Learning for Image Recognition" paper.
<code>BasicBlockV2</code>	BasicBlock V2 from "Identity Mappings in Deep Residual Networks" paper.
<code>BottleneckV1</code>	Bottleneck V1 from "Deep Residual Learning for Image Recognition" paper.
<code>BottleneckV2</code>	Bottleneck V2 from "Identity Mappings in Deep Residual Networks" paper.
<code>get_resnet</code>	ResNet V1 model from "Deep Residual Learning for Image Recognition" paper.

<code>mobilenet1_0</code>	MobileNet model from the "MobileNets: Efficient Convolutional Neural Networks for Mobile Vision Applications" paper, with width multiplier 1.0.
<code>mobilenet0_75</code>	MobileNet model from the "MobileNets: Efficient Convolutional Neural Networks for Mobile Vision Applications" paper, with width multiplier 0.75.
<code>mobilenet0_5</code>	MobileNet model from the "MobileNets: Efficient Convolutional Neural Networks for Mobile Vision Applications" paper, with width multiplier 0.5.
<code>mobilenet0_25</code>	MobileNet model from the "MobileNets: Efficient Convolutional Neural Networks for Mobile Vision Applications" paper, with width multiplier 0.25.
<code>MobileNet</code>	MobileNet model from the "MobileNets: Efficient Convolutional Neural Networks for Mobile Vision Applications" paper.

<code>densenet121</code>	Densenet-BC 121-layer model from the "Densely Connected Convolutional Networks" paper.
<code>densenet161</code>	Densenet-BC 161-layer model from the "Densely Connected Convolutional Networks" paper.
<code>densenet169</code>	Densenet-BC 169-layer model from the "Densely Connected Convolutional Networks" paper.
<code>densenet201</code>	Densenet-BC 201-layer model from the "Densely Connected Convolutional Networks" paper.
<code>DenseNet</code>	Densenet-BC model from the "Densely Connected Convolutional Networks" paper.

<code>inception_v3</code>	Inception v3 model from "Rethinking the Inception Architecture for Computer Vision" paper.
<code>Inception3</code>	Inception v3 model from "Rethinking the Inception Architecture for Computer Vision" paper.
<code>alexnet</code>	AlexNet model from the "One weird trick..." paper.
<code>AlexNet</code>	AlexNet model from the "One weird trick..." paper.
<code>squeezezenet1_0</code>	SqueezeNet 1.0 model from the "SqueezeNet: AlexNet-level accuracy with 50x fewer parameters and <0.5MB model size" paper.
<code>squeezezenet1_1</code>	SqueezeNet 1.1 model from the official SqueezeNet repo.
<code>SqueezeNet</code>	SqueezeNet model from the "SqueezeNet: AlexNet-level accuracy with 50x fewer parameters and <0.5MB model size" paper.

VGG  
ResNet  
AlexNet  
DenseNet  
SqueezeNet  
Inception  
MobileNet

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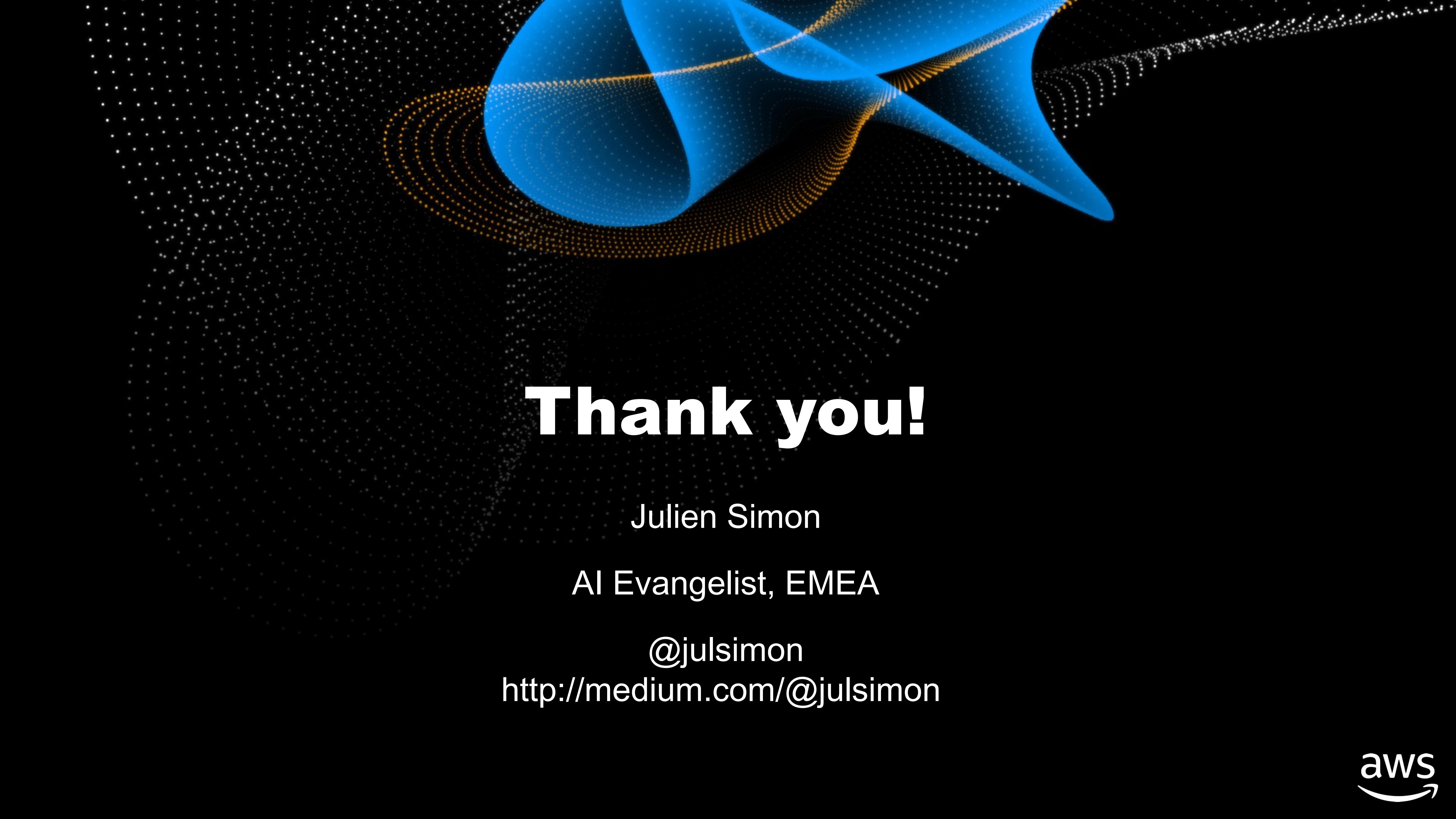
IoT

Mobile

# **AWS is the Center of Gravity for Artificial Intelligence**

<http://aws.amazon.com/ai>

<https://reinvent.awsevents.com/>



# Thank you!

Julien Simon

AI Evangelist, EMEA

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<http://medium.com/@julsimon>

