# Endogenous Heterogeneous Innovation

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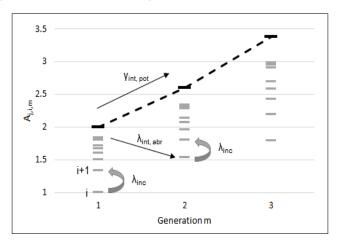
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# Theory Outline

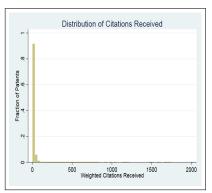
- Akcigit and Kerr (2016) included two different types of innovation (incremental and abrupt). Firms had no control over what type of innovation their R&D efforts would result in.
- We want to endogenize this distinction. Firms choose how much to invest in abrupt or internal innovations.
- We attempt to fit this model to patent citation distributions. The fit gives an impression of how well the model reflects reality. Also, the resulting parameter values have important theoretical interpretations.

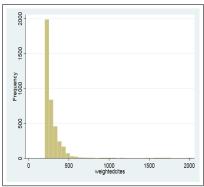
### Framework - Innovation

**Focus:** Innovation: internal (incremental or abrupt), external, and entrants (the last two only abrupt).



### Data - Patent Citation Distributions





Summary: # obs = 3,278,174; Mean = 11.76; Std. Dev. = 20.00

# Theoretical Assumptions Regarding Patent Citations

- An abrupt patent is cited by every subsequent innovation within its technology cluster.
- Technology clusters are all contained within a patent classification.
- Abrupt patents will have a large number of citations overall (within and outside of their patent classifications)
- We need to choose a cutoff for distinguishing abrupt patents. The default is 10%. Later we test the robustness of our estimates to changes in this cutoff.

### **Parameters**

- Three parameters to estimate  $\{\alpha, \lambda_{inc,0}, \lambda_{abr} + \tau\}$
- $\alpha$  relates to the diminishing returns of incremental innovations. A low  $\alpha$  means that the step-size decreases very quickly.  $\alpha=1$  means that step sizes are constant.
- $\lambda_{inc,0}$  is the rate of incremental innovations for new technology clusters. It is actually a function of the exogenous parameters  $\{D,\sigma,\varphi,\xi\}$ , which cannot be separated using citation distributions.
- $\lambda_{abr} + \tau$  is the total arrival rate of abrupt innovations. It is also a function of exogenous parameters.

# **Estimation Strategy**

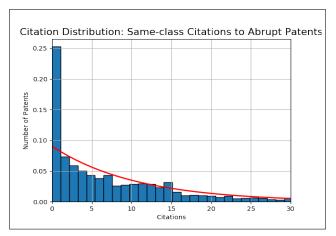
- First the parameters  $\{\alpha, \frac{\lambda_{inc,0}}{(\lambda_{abr}+\tau)}\}$  are estimated using MLE on the abrupt, same-class citation distribution.
- Next the absolute values of  $\lambda_{inc,0}$  and  $\lambda_{abr} + \tau$  are determined using Compustat data on R&D intensity (= R&D expenditure/Sales).

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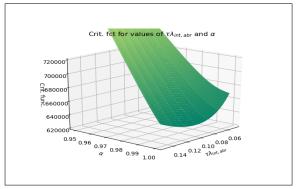
### **Estimation Results**

•  $\alpha = 1$ ,  $\lambda_{int,0} = 0.357$ ,  $(\lambda_{abr} + \tau = 0.355)$ 



# Confidence in global optimum

- The result is robust to changes in initial conditions.
- "Basin Hopping" confirms the minimum.
- We tried fixing  $\alpha$  and running an unconstrained optimization. This gave the same results.



## Robustness

• Untargeted moment: share of incremental R&D over total:

Moment	Data	Model
Incremental/total	0.90	0.78

### Robustness

- When the cutoff for abrupt patents is adjusted, we get similar results (insert table of results).
- Relax the assumption that abrupt patents are cited by every incremental patent in their technology cluster, insert results.
- $\bullet$  Importantly, across all robustness checks,  $\alpha$  is always found to be equal to one.
- Still, there are doubts about other theoretical assumptions.

### Conclusion

- The model fits most of the citation distribution, but badly underestimates the number of patents with zero citations.
- No evidence was found for an important feature of the model: the diminishing return from incremental innovations.
- We are confident, given our theoretical specification, that we have found the parameters that maximize the log-likelihood.
- Our results pass a number of robustness checks.
- However, many key theoretical assumptions are still unchecked.

### References

- ACEMOGLU, D., AKCIGIT, U., AND CELIK, M. A. Young, restless and creative: Openness to disruption and creative innovations.
  Working Paper 19894, National Bureau of Economic Research, 2014.
- [2] AKCIGIT, U., AND KERR, W. R. Growth through heterogeneous innovations. forthcoming, 2016.
- [3] KLETTE, T. J., AND KORTUM, S. Innovating firms and aggregate innovation. *Journal of Political Economy 112*, 5 (2004), 986–1018.
- [4] PHILIPPE AGHION, C. H. P. H., AND VICKERS, J. Competition, imitation and growth with step-by-step innovation. *Review of Economic Studies 68*, 3 (2001), 467–492.

# Appendix: Framework - Innovation

• Law of motion  $(A_{m+1} = A_m \gamma_{int,pot})$ :

$$A_{t+\Delta t} = \begin{cases} A_{\textit{m}}(1-\alpha^{\textit{s}}) \;,\; \lambda_{\textit{inc}}\Delta t \;,\; \alpha \in (0,1) \;, & \textit{s} \in \{1,2,...\} \\ A_{t}\gamma_{\textit{int},\textit{abr}} \;,\; \lambda_{\textit{int},\textit{abr}}\Delta t \\ A_{t} \;,\; \left[1-\lambda_{\textit{inc}}\Delta t; 1-\lambda_{\textit{int},\textit{abr}}\Delta t\right] \end{cases}$$

- Incremental R&D cost:  $\psi_{inc}(\lambda_{inc}, A_t) = \xi_j A_t \lambda_{inc}^{\eta}$
- Catching-up: laggards pay  $\psi_{inc}(\lambda_{inc}, A_t)$  and get an arrival  $\lambda_{inc} + h$ ;
- Abrupt R&D cost (for  $n_p > 0$ ):  $\psi_{abr}(\lambda_{ext,abr}, \bar{A}_t) = \xi_j \bar{A}_t \lambda_{ext,abr}^{\eta}$ ,  $\bar{A}_t$  sector average;
- Cournot competition: profits  $\pi_t$  scale with  $\frac{A_{j,i,m}}{\sum_i A_{j,i,m}}$  within an industry.

# Appendix: Framework - Innovation

### Outside entrepreneur:

Value function:

$$rV_0 - \dot{V}_0 = \max_{\lambda_{\text{ext,abr}}} \left[ \lambda_{\text{ext,abr}} \left[ E_j \left[ V(A_{t,m+1}) \right] - V_0 \right] - v \bar{A}_t \lambda_{\text{ext,abr}} \right]$$

- Cost:  $C_E(\lambda_{ext,abr}, \bar{A}_t) = v\bar{A}_t\lambda_{ext,abr}$ , v a constant;
- Free entry condition:  $E_j[V(A_{t,m+1})] = v\bar{A}_t$
- $\Rightarrow$  Each firm faces an aggregate endogenous creative destruction (CD) of rate  $\tau_{CE}$  and internal competition rate  $\tau_{I}$ .

# Appendix: Framework - Innovation

#### Incumbents:

• Value function:  $rV(A_t) - \dot{V}(A_t) =$ 

$$\max_{\substack{\lambda_{inc}, \, \lambda_{int,abr} \\ \lambda_{ext,abr}}} \begin{bmatrix} \pi_t n_{j,p} - \{\xi_j \lambda_{inc}^{\eta} A_{t,m}; \xi_j \bar{A}_t \lambda_{int,abr}^{\eta} \} \\ + \{\lambda_{inc} \big[ V(A_{t,m}^{k-} \cup A_{t+\Delta t,m}^{k}) - V(A_{t,m}) \big]; \\ \lambda_{int,abr} \big[ E_j \big[ V(A_{t,m}^{k-} \cup A_{t+\Delta t,m+1}^{k} \big] - V(A_{t,m}) \big] \} \\ - \tau_I \big[ V(A_{t,m} \setminus \bar{A}_{t+\Delta t,m}^{k}) - V(A_{t,m}) \big] \\ - \tau_{CE} \big[ V(A_{t,m} \setminus \bar{A}_{t+\Delta t,m+1}^{k}) - V(A_{t,m}) \big] \\ + \lambda_{ext,abr} \big[ E_j \big[ V(A_{t,m}^{k} \cup A_{t+\Delta t,m+1}^{k'} \big] - V(A_{t,m}) \big] \\ - \xi_j \bar{A}_t \lambda_{int,abr}^{\eta} - \Phi \bar{A}_t \end{bmatrix}$$

- 1st: instant returns costs;
- 2<sup>nd</sup>, 3<sup>rd</sup>: return from int. R&D;
- 4<sup>th</sup>: internal competition;

- 5<sup>th</sup>: external CE;
- 6<sup>th</sup>: return from abr. R&D;
- 7th: Abr. R&D and fixed costs;

# Template Column

TFP Distribution Test Results (Non-parametric Wilcoxon Test)

Distribution	Median	p-value
TFP Level		
Positive profits	3.205	2.241e-10
by sic	3.149	4.129e-11
Retail	3.485	1.366e-11
Weighted by employment		
by sic	3.145	1.116e-06
Industry	3.126	1.337e-04