Top 10 Reasons State and Local Government Agencies Select Accellion

Accellion provides Government agencies with secure mobile file sharing capabilities for enabling anytime, anywhere access to information while ensuring data security and compliance.

ACCELLION GOVERNMENT CUSTOMERS

1. Proven Government Solution

Government agencies need solutions designed to meet their specific needs. Accellion has a proven track record of successfully providing US and Canadian state and local agencies with secure mobile file sharing solutions that meet the strictest security requirements. The Texas Juvenile Justice Department, Washington State Auditor's Office, Ohio EPA, and City of Toronto are a few of the state and local government agencies currently using Accellion secure mobile file sharing solutions to **securely share information with both internal and external stakeholders.**

2. Scalable Solution – Easy to Grow with Accellion

Accellion offers state and local government agencies unparalleled flexibility and scalability. Organizations can start with as few as **5 users** and **add individuals** as agencies grow and requirements change. Agencies also have the flexibility to **add new capabilities** as well as new sites with changing business requirements.

3. Private, Public, and Hybrid Cloud Options – Greater Flexibility.

Today's nimble government agencies need solutions with flexible cloud deployment options, including the ability to deploy in a private, on-premise cloud. Accellion offers the widest breadth of cloud deployment options including private, public, or hybrid. **Accellion is the #1 choice for private cloud/on-premise solutions** enabling deployment in VMware, Microsoft HyperV and Citrix XenServer environments. For public cloud deployment Accellion uses Amazon EC2, a solution that is rated FISMA Moderate ensuring US state and local agencies of policy compliance. Finally, Accellion provides a hybrid offering for those agencies requiring a combination of public and private cloud deployment.

4. Centralized IT Control and Management – Greater IT Control

Government agencies require solutions that are not only easy for end-users, but also **deliver the controls and management needed to ensure data security and compliance**. Accellion offers a robust IT Admin Interface to enable IT to centrally manage and control users efficiently. Administrators can easily provision new users with appropriate user rights and privileges including setting up storage caps for workspaces, creating file and workspace retention policies, enabling/disabling mobile access and file sync capabilities for users, and enabling LDAP Groups to manage groups of users. Admins also have the ability to view comprehensive reports of all file and user activity. Audit trails of all file sharing activities can be used by agencies to demonstrate compliance with regulations. In addition to reporting, Accellion also supports email archiving and is compatible with industry standard mail archiving servers.

Accellion ® Secure File Sharing Manager

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Administration

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## 5. Enterprise Authentication – Greater Security

Strong authentication is essential to ensure that only **authorized users have access to data.** Using Accellion, administrators centrally manage password policies as well as integrate with LDAP for authentication. Large agencies can integrate Active Directory / multi-LDAP to centrally manage and control user accounts across their entire deployment.

Accellion also supports single-on through SAML (Secure Assertion Markup Language) 2.0 protocol. Accellion supports multi-factor authentication through single sign-on providers.

6. Secure Inter-Agency Collaboration – Increased Data Security

State and local agencies require project and team collaboration for easy and secure information exchange within as well as across organizational boundaries for increased business productivity as well as reduced response time with real-time collaboration. With Accellion, agency employees can easily and **securely share files with internal and external collaborators**. Agency employees in the field and collaborate in **real-time** with colleagues across field and office locations. They can share case information, business continuity plans, disaster recovery plans, RFP portfolios, and video and audio files with individuals within their organization, across agencies, and even with outside vendors.

With Accellion users can create as many secure workspaces as needed, upload files, and then invite internal and external stakeholders to review, comment, update, share, synchronize, and send files securely to keep projects moving forward. To ensure data security, users can be assigned Manager, Contributor, Uploader and Viewer roles depending on the privileges required. Secure workspaces can be accessed from laptops, desktops, and mobile devices for anytime, anywhere collaboration. All data is encrypted with FIPS Certified SSL and all file sharing is tracked and recorded for auditing purposes.
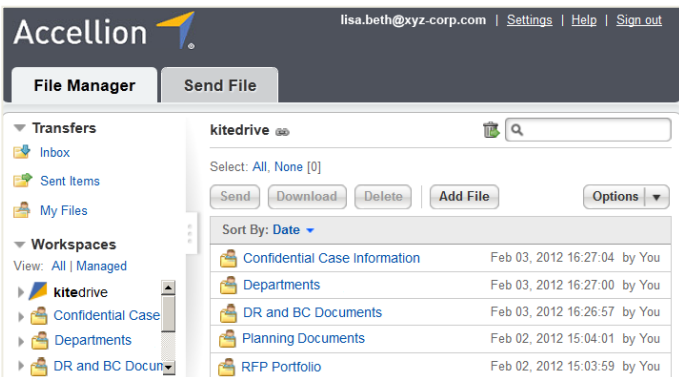
7. Enterprise File Synchronization – Increased Security and Business Productivity

Today's 24/7 business climate demands that employees have secure access to the latest information across devices, online and offline. Accellion sync gives agency employees access to up-to-date files regardless of location or device, offline and online. Accellion sync combines the **ease of use** of consumer solutions with the **IT controls**, security and management that government organizatons require. Employees get a user-friendly capability to effectively do their jobs without seeking unsecure consumer solutions that violate agency regulations and IT has the necessary audit trails to ensure compliance.

Unlike other solutions, Accellion offers flexible file syncing with kitedrive continous sync and workspace on-demand file synchronization so users

can select how files are synchronized to optimize business productivity, network storage and bandwidth. Files added to sync-enabled folders are synchronized with your cloud and then accessible across devices.

8. Outlook and SharePoint Integration – Increased Business Productivity

Government agencies require secure methods to **share files from existing enterprise applications with both internal and external users**. Using Accellion plugins, government employees can securely share files with internal and external recipients from within existing applications and without duplicating data.

Outlook Plugin (included with Secure Mobile File Sharing)
Using the Accellion Microsoft Outlook Plug-in users can securely send files, up to 2GB in size per file, directly from within Microsoft Outlook. The file is delivered as a secure link. **By clicking on the link and authenticating the recipient is able to download the file.**

SharePoint Plugin (Optional feature)
Using the SharePoint Plugin, users can quickly, easily, and securely send any size file from within the SharePoint Document Library to both internal and external recipients, regardless of their domain. Accellion does not require users to move data or create duplicate copies.

9. Native Accellion Mobile Apps – Secure Anytime, Anywhere Access to Data.

For agencies managing BYOD in their organization, along with the need to secure anytime, anywhere access to confidential information across devices, Accellion provides **native mobile applications** for Apple iOS (iPhone, iPad and iPod)-version 4.2 or later, BlackBerry OS version 4.6 or later and Android version 2.2 or later. Accellion Mobile Apps provide agency employees secure viewing and sharing of enterprise content in secure workspaces. With configurable user access privileges, IT can control which users can download, edit, and save files on the devices for real-time collaboration and file sharing. They can also whitelist applications used to open files from Accellion. Files downloaded to the device are password protected and encrypted at rest with 256–bit AES encryption.

10. Simple Intuitive User Interface – High User Adoption

The Accellion Mobile File Sharing solution is accessible to users via a simple **intuitive user interface** across laptops, desktops and mobile devices. The Accellion user interface enables users to quickly share, synchronize and send files to internal and external recipients.

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