

SMB Package Overview

The Accellion SMB Package provides small to mid-size businesses with an enterprise-grade, cost-effective solution for sending large files that is easy to use for both end users and IT management.

Accellion pioneered the appliance-based approach to solving enterprise large file transfer. Unlike FTP which is difficult for end users to use and requires heavy IT support, Accellion is easy to install, easy to maintain and easy for business users to use.

With most corporations limiting file attachments to less than 10MB, Accellion provides an enterprise solution that offloads large files from the email system freeing up email bandwidth and storage.

Corporations are also now paying close attention to implementing enterprise systems for secure file transfer to comply with industry and government regulations including Sarbanes Oxley, HIPAA and FDA regarding information tracking and reporting. Accellion provides the secure and auditable file transfer processes required for meeting IP security needs and compliance mandates.

Small and Mid-Size Business Solution

For small and mid-size businesses in data intensive industries such as legal, finance, healthcare, advertising and marketing, the growth in digital data creates many business challenges. The absence of a secure, reliable, cost-effective method for exchanging digital files can result in costly shipping charges, stalled email networks and crippling data security breaches.

Accellion now offers its enterprise-grade managed file transfer solution in SMB packages. Designed to get you up and running fast, the Accellion SMB packages contain everything you and your users need to securely send large files. Accellion SMB packages are for up to 100 users and typically install in less than an hour. With an easy intuitive interface, no user training is required. Accellion SMB packages are available either as a hosted service or alternatively in virtual and physical appliance form factors that can be installed on-premise by the customer.

User Features

Large File/Folder Capability

Users can send folders and file folders up to 20GB in size to internal and external recipients.

Automatic return receipt

When a recipient downloads a file, a return receipt is delivered to the sender. The recipient cannot turn off the return receipt.

External send back

External users including partners and customers can register to send files back to the company without account setup by IT.

KEY BENEFITS

- On-demand large file transfer capability for business users
- Send files and folders up to 20GB in size
- Eliminate FTP support
- Offload files from email system
- Achieve compliance with SOX, HIPAA, FDA
- Reduce IT support
- Implement audit trail for files
- Increase data security
- Automate file transfer management
- Obtain return receipt for file transfers

KEY FEATURES

- Appliance-based secure file transfer
- File transfer via secure links
- Web interface with multi-language support
- Email plug-in for MS Outlook
- Auditable file tracking and reporting
- Web-based IT admin console
- LDAP/AD Integration
- Custom branded interface
- Choice of Virtual, Physical or Hosted Appliance

Web Interface – Multi-language

The Accellion web interface requires little to no user training and is available in multiple languages including: English, German, French, Japanese, Korean, simplified Chinese. The Accellion SMB packages include custom branding of the web interface.

Email plug-in

All users have access to the Accellion email plug-in for MS Outlook enabling users to transfer large files directly from email.

LDAP/AD Integration

Users can send files quickly and efficiently making use of the corporate address book.

Automatic return receipt

When a recipient downloads a file, a return receipt is delivered to the sender. The recipient cannot turn off the return receipt.

External send back

External users including partners and customers can register to send files back to the company without account setup by IT.

IT Features

IT Administrator Support

A Web-based administrative console enables quick set up and access to system performance and usage reports.

Appliance Management

The Accellion appliance incorporates the hardware, operating system and software to minimize IT management footprint.

LDAP/AD Integration

Accellion integrates with LDAP and Microsoft Active Directory for authentication and to minimize setup efforts.

File Storage

Accellion provides tools for automated file life cycle management following corporate retention policies.

Security Features

End-to-end file security

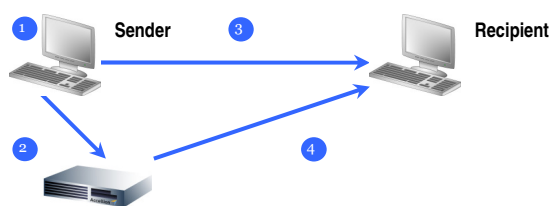
Files are uploaded, stored, and downloaded through secure links. Recipients are authenticated, ensuring only the intended recipients can access files.

Auditable file tracking and reporting

Accellion provides auditable records on all files sent and received. Reports can be summarized by individual recipient, file name, time and date.

Accellion SMB Package Details	AP25	AP50	AP75	AP100
Number of Users	25	50	75	100
Maximum Size of Files	20GB	20GB	20GB	20GB
File Storage	50GB	75GB	100GB	125GB
Bandwidth*	100GB	150GB	200GB	250GB
Web Interface	Y	Y	Y	Y
Microsoft Outlook Email Plug-in	Y	Y	Y	Y
LDAP/AD Integration	Y	Y	Y	Y
Customizable File Deletion Period	Y	Y	Y	Y
Send multiple files/folders	Y	Y	Y	Y
Secure delivery of all files via SSL	Y	Y	Y	Y
File delivery tracking – return receipt	Y	Y	Y	Y
Auditable file transfer logs and reports	Y	Y	Y	Y
Custom branding – logos, taglines	Y	Y	Y	Y
IT Administrator controls	Y	Y	Y	Y
Installation IT support and training	Y	Y	Y	Y
Pricing (Annual Fees)				
Hosted Service*	\$3,990	\$6,990	\$9,990	\$12,990
Virtual and Physical Appliance Pricing	Available on request	Available on request	Available on request	Available on request

* Bandwidth allocation is applicable only for Hosted Appliance Package. Additional bandwidth priced at \$1 per additional GB.



1. User creates an email and attaches files/folders using either the Accellion web interface or Accellion email plug-in for MS Outlook
2. Files/folders are uploaded to the Accellion Appliance via SSL
3. Email is sent to intended recipient(s) with a secure link to the file/folder(s)
4. Recipient opens the email and clicks on the secure link to download the files/folders from the Accellion Appliance via SSL



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