Top 10 Reasons Enterprises Select Accellion Secure Mobile File Sharing Solutions

Accellion provides enterprises with secure mobile file sharing capabilities for enabling anytime, anywhere access to information while ensuring data security and compliance.

1. Proven Enterprise Solution

Enterprise organizations need solutions designed to meet their specific needs. Accellion has a proven track record of successfully providing enterprises with a highly scalable and flexible secure mobile file sharing solution that meet the strictest security requirements to comply with industry and government regulations. Ogilvy & Mather, Procter & Gamble, Kaiser Permanente, Harvard, and Cimarex are a few of the organizations currently using Accellion secure mobile file sharing to securely share information with both internal and external stakeholders.

Scalable Solution – Easy to Grow with Accellion

Accellion offers organizations unparalleled flexibility and scalability. Organizations can start with as few as five users in a single location and add individuals across multiple locations as they grow and requirements change. Enterprises also have the flexibility to add new capabilities as well as new sites with changing business requirements.

3. Private, Public, and Hybrid Cloud Options – Greater Flexibility.

Today's nimble enterprise organizations need solutions with flexible cloud deployment options, including the ability to deploy in a private cloud. Accellion offers the widest breadth of cloud deployment options including private, public, or hybrid. Accellion is the #1 choice for private cloud/on-premise solutions enabling deployment in VMware, Microsoft HyperV and Citrix XenServer environments. Organizations have the ability to leverage NFS/EMC Atmos storage with their on-premise Accellion deployment. Lastly, enterprises can also utilize FIPS 140-2 certified encryption if required.

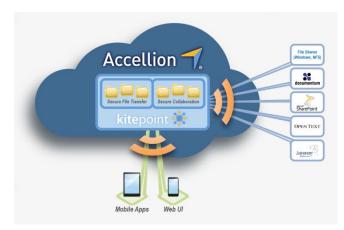
For public cloud deployment Accellion uses Amazon EC2, a solution that is rated FISMA Moderate ensuring organizations of policy compliance. Finally, Accellion provides a hybrid offering for those organizations requiring a combination of public and private cloud deployment.



4. Mobilize Enterprise Data – Secure SharePoint Access. No VPN

Enterprises require secure mobile access to enterprise content stored across enterprise content management (ECM) systems. Kitepoint provides organizations with secure mobile access to enterprise content stored in Microsoft® SharePoint and other enterprise content stores - anytime, anywhere, on any connected device, without a VPN.

With kitepoint, users have a central hub for managing and accessing all their enterprise content – across silos of SharePoint sites, Windows File Servers, NFS, and other content stores. Kitepoint enables end-users to securely view and share content regardless of where files are stored, while IT can maintain control by enforcing security policies across all content stores for auditing, reporting, and compliance.



5. Native Accellion Mobile Apps – Secure Access to Data.

For enterprises managing BYOD in their organization, along with the need to secure anytime, anywhere access to confidential information across devices, Accellion provides **native mobile applications** for Apple iOS (iPhone, iPad and iPod)-version 5.1 or later, BlackBerry OS version 4.6 or later and Android version 2.2 or later. Accellion Mobile Apps provide users secure viewing and sharing of enterprise content in secure workspaces. With configurable user access privileges, IT can control which users can download, edit, and save files on devices for real-time mobile file sharing. They can also whitelist applications used to open files from Accellion and also configure PIN access to the application. Files downloaded to the device are password protected and encrypted at rest with 256–bit AES encryption. Users can also directly upload image files to Accellion from the camera roll to easily and securely share via Accellion secure workspaces.

Accellion Mobile Apps also work with MDM partners such as MobileIron, BoxTone, and Good Technology as well as application security technology partners such as Mocana so organizations can not only secure confidential files on the device but also secure the application data and manage the device itself.

Centralized IT Control and Management – Greater IT Control

Enterprises require solutions that are not only easy for end-users, but also deliver the controls and management needed to ensure data security and compliance. Accellion offers a robust Admin Interface to enable IT to centrally manage and control thousands of users efficiently. Administrators can easily provision new users with appropriate rights and privileges including setting up storage caps for workspaces, creating file and workspace retention policies, enabling/disabling mobile access and file synchronization, and enabling LDAP Groups to manage groups of users. Admins can also view comprehensive reports of all file and user activity. Audit trails of all file sharing activities can be used by organizations to demonstrate compliance with regulations. In addition to reporting, Accellion also supports email archiving and is compatible with industry standard mail archiving servers.

7. Enterprise Authentication – Greater Security

Strong authentication is essential to ensure that only authorized users have access to data. Using Accellion, administrators centrally manage password policies as well as integrate with LDAP for authentication. Large organizations can integrate Active Directory / multi-LDAP to centrally manage and control user accounts across their entire deployment. Accellion also supports single-on through SAML (Secure Assertion Markup Language) 2.0 protocol and Kerberos. Accellion supports multi-factor authentication through single sign-on providers.

Enterprise File Synchronization – Increased Security and Business Productivity

Today's 24/7 business climate demands that employees have secure access to the latest information across devices, online and offline. Accellion sync gives employees access to up-to-date files regardless of

location or device, offline and online. Accellion file sync combines the ease of use of consumer solutions with the IT controls, security and management that organizatons require. Employees get a user-friendly capability to effectively do their jobs without seeking unsecure consumer-centric solutions that may violate corporate policies and IT has the necessary audit trails to ensure compliance.

Unlike other solutions, Accellion offers flexible file syncing with kitedrive continuous sync and workspace on-demand file synchronization so users can select how files are synchronized to optimize business productivity, network storage and bandwidth. Files added to sync-enabled folders are synchronized with your cloud and then accessible across devices.

9. Outlook and Lync Integration – Increased Business Productivity

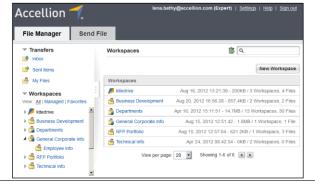
Enterprises need secure methods to share files from existing enterprise applications with both internal and external users. With Accellion plugins, employees can securely share files with internal and external recipients from within existing applications and without duplicating data. Accellion offers plugins for the Microsoft Productivity Suite.

Using the Accellion Microsoft Outlook Plugin users can securely send files, up to 2GB in size per file, directly from within Microsoft Outlook. The file is delivered as a secure link. By clicking on the link and authenticating the recipient is able to download the file. If enabled by IT, the plugin also provides flexible end-user controls including the ability to set the file link expiration and control file access.

Secure Project and Team Collaboration – Ease of Use with High User Adoption

Enterprises require project and team collaboration for easy and secure information exchange within as well as across organizational boundaries for increased business productivity as well as reduced response time with real-time collaboration.

Using Accellion's intuitive user interface, users can quickly and easily create as many secure workspaces as needed, upload files, and then invite internal and external stakeholders to review, comment, update, send, synchronize, and share files securely to keep projects moving forward. To ensure data security, users can be assigned Manager, Contributor, Uploader, and Viewer roles depending on the privileges required. Secure workspaces can be accessed from laptops, desktops, and mobile devices for anytime, anywhere collaboration.





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