**Julio C. D. Louzano**

Ireland | EU Citizen

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**SUMMARY**

Bilingual Software Developer (Portuguese & English) graduated in Veterinary Medicine and currently in pursuit of a Higher Diploma in Science in Computing & Software Development - National College of Ireland, with a wealth of additional complimentary certifications spanning Big Data Analytics, Web Development Bootcamp, to mention a few. Analytical, methodical and innovative; enjoying the challenge of dissecting complex problems and sourcing scalable solutions. With a natural flair for resolving challenges, implementing scripts for automation tasks, streamlining processes and improving workflow efficiency, paired with impeccable collaborative and communication skills; spearheading cohesive relationships with leadership and colleagues alike. Currently seeking new opportunities whereby I can impart real value and freshly acquired knowledge to contribute organizational success.

**TOOLS & TECHNOLOGIES**

Python | SQL | Google G suite | Tableau | React | Command Line (Shell) | JavaScript | HTML | CSS | Bootstrap | Node.JS | PostgreSQL | Object Oriented Programming (OOP) | JavaScript (ES6+) | HTML5 | CSS3 | Git | GitHub | Firebase | HTML5 | CSS3 | jQuery | React.js |(Node.js, Express.js, REST APIs) | (HTTP, REST APIs).

**EDUCATION**

* **Higher Diploma in Science in Computing & Software Development- Level 8 |** National College of Ireland, Dublin, Ireland | Jan 2024 - Present
* **Modules Include:** Software Development, Object Oriented Software Engineering, Intro to Databases, Web Design & Client Side Scripting, Computer Architecture Operating Systems & Networks, Data Structures, Algorithms & Advanced Programming, Distributed Systems, Software Development
* **Academic Web Development Project**: [Link](https://juliolouzz.github.io/GreenJet-Bootstrap/)
* **Bachelor Degree in Veterinary Medicine |** Unicastelo Descalvado SP, Sao Paulo, Brazil | Feb 2011 – Dec 2015
* **Further Training & Certifications**
* Algorithms Course | [Boot.dev](https://www.boot.dev/u/juliolouzz) - Online | Jun 2024
* Functional Programming Course | [Boot.dev](https://www.boot.dev/u/juliolouzz) - Online | May 2024
* Git Course | [Boot.dev](https://www.boot.dev/u/juliolouzz) - Online | May 2024
* Object Oriented Programming | [Boot.dev](https://www.boot.dev/u/juliolouzz) - Online | May 2024
* Python Course | [Boot.dev](https://www.boot.dev/u/juliolouzz) - Online | May 2024
* Shells & Terminals Course | [Boot.dev](https://www.boot.dev/u/juliolouzz) - Online | May 2024
* The Complete 2024 Web Development Bootcamp | [Udemy](https://www.udemy.com/certificate/UC-edccb5f4-850d-4eaa-9fb6-0c4ada81d4e1/) | Mar 2024
* Google Data Analytics Specialization | [Coursera](https://www.coursera.org/account/accomplishments/specialization/certificate/LTD2ZBRHXDPQ) | Nov 2022
* English Proficiency Certificate | [Duolingo](https://certs.duolingo.com/a3d6833b7d82533bbdc57e9e5c9e062d) | Nov 2023
* English Language Course | Mairo Vergara - Online | Jul 2022

**EXPERIENCE**

**General Operative - Kitchen | Jennys Kitchen, Tullamore, Offaly, Ireland | 2023 – Present**

* Period of time dedicated to cultural and linguistic immersion and professional development.

**Software Developer | Freelance Projects, Tullamore, Offaly, Ireland | Aug 2022 – Present**

* Developed a sophisticated e-commerce platform leveraging HTML, CSS, JavaScript, and React.js to deliver a seamless and engaging user experience.
* Integrated secure payment gateways to facilitate ease of transactions, ensuring robust security and compliance with industry standards.
* Ensured responsive design to enhance user experience and streamline operations across various devices and screen sizes.
* Implemented Python scripts to automate various tasks, including data scraping and report generation, improving efficiency and accuracy.
* Utilized advanced libraries such as Beautiful Soup and Selenium WebDriver to optimize processes and streamline workflow automation.
* **Notable Achievements**
* Significantly improved client workflow efficiency, resulting in time savings of 15%.
* Yielded impeccable client satisfaction results with a 20% increase in website traffic and sales through the application of Python automation.

**Customer Success Agent |** [**PetVi**](https://www.petvi.com.br/) **Supplements for Animals, Sao Paulo, Brazil | Jul 2021 - Jul 2022**

* Leveraged exceptional customer service skills; liaising with a wide range of clients, analyzing requirements and providing solutions.
* Demonstrated keen product knowledge and an ability to answer a wide range of enquiries and resolve issues of varying complexities.
* Applied keen mentoring skills through the training and development of new staff members; ensuring compliance with best practices, internal policies and contractual agreements.
* Conducted cold calls to potential customers, successfully promoting the company's services and significantly increasing sales.
* Consistently met or exceeded individual and team targets, contributing to the overall success and profitability of the company.
* Demonstrated discretion when discussing sensitive topics with customers, providing appropriate advice and support to maintain trust and satisfaction.
* **Notable Achievements**
* Achieved high levels of customer satisfaction and loyalty through exceptional customer service, consistently exceeding client expectations.
* Increased sales through effective up-selling techniques, adeptly converting objections into opportunities and driving revenue growth.

**Proprietor & Operations Manager | Vet Help Veterinary Home Care, Araraquara, SP, Brazil | Feb 2016 - Feb 2021**

* Effectively managed time and self, consistently meeting deadlines and maintaining up-to-date professional training and qualifications.
* Owned and operated a successful veterinary medical clinic, demonstrating skills in business startup, financial management, and logistical oversight.
* Implemented digital marketing strategies, enhancing sales of products and services and managing company logistics.
* Trained employees, developed home care protocols, and evaluated and managed suppliers, showcasing comprehensive business management abilities.
* **Notable Achievements**
* Successfully operated a business and garnered a reputation for exceptional customer care and impeccable service.
* Forged strong industry relationships and gained invaluable insights to cross functional routines such as financial management, market strategy and supplier management.

**GENERAL SKILLS**

* **Language Skills**: Portuguese (Native) | English (Fluent)
* **Technical Skills:** Programming Languages: JavaScript (ES6+), Python, HTML5, CSS3, SQL
* Data Structures & Algorithms: Basic knowledge and implementation in JavaScript
* Version Control Systems: Git, GitHub
* Database Management: PostgreSQL, Firebase
* Software Development Methodologies: Agile
* Testing & Debugging: JavaScript Debugging, Node.js Testing
* Object-Oriented Design: JavaScript ES6, Python
* Web Development: Front-End Development: HTML5, CSS3, JavaScript, jQuery, React.js, Bootstrap
* Back-End Development: Node.js, Express.js, REST APIs
* Operating Systems: Basic Bash Command Line operations
* Networking Fundamentals: HTTP, REST APIs
* Data Analysis and Visualization: Google G Suite, Tableau
* Automation and Scripting: Shell Scripting, Python (Beautiful Soup, Selenium WebDriver)
* Customer Relationship Management: Training and mentoring, customer service, sales techniques
* Business Management: Financial management, digital marketing strategies, logistics management
* Project Management: Project planning, implementation, and execution
* E-commerce Development: Secure payment gateways, responsive design