Julio C. D. Louzano

 [LinkedIn](https://www.linkedin.com/in/juliolouzano/) | 089 271-2984 |  Portfolio |  julio.cdl.vet@gmail.com |  [GitHub](https://github.com/juliolouzz)

**Skills** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
  
• **Visa Status: EU Passport**

• Python | SQL | Typing speed 60 WPM | Collaboration | Self-Motivation | Excel | Word | Power Point | Communication | Analytical   
• Attention to detail | self-disciplined | Google G suite | English and Portuguese – *All professional proficiency or above* | Tableau |

**Experience** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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| **Software Engineer** |  | **Freelancer Software Developer** | *Tullamore, Offaly, Ireland* | **09/2022 – Current** |

Web Development

• Developed a dynamic e-commerce website using HTML, CSS, JavaScript, and React.js.

• Integrated secure payment gateways and ensured responsive design for optimal user experience.

• Achieved client satisfaction with a 20% increase in website traffic and sales.

Python Automation

• Implemented Python scripts for automation tasks, including data scraping and report generation.

• Utilized libraries such as Beautiful Soup and Selenium Web Driver to streamline processes.

• Improved client workflow efficiency, resulting in time savings of 15%.

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| **Customer Success(remote)** |  | **PetVi Suplements for Animals** | *Tullamore, Offaly, Ireland* | **01/2019 - 07/2022** |

• Achieve customer satisfaction and loyalty through exceptional customer service  
• Increase sales through effective up-selling techniques and converting objections into opportunities

• Train new staff members to ensure they are equipped with the skills and knowledge to succeed in their roles  
• Conduct cold calls to potential customers to promote the company's services and increase sales  
• Meet or exceed individual and team targets to contribute to the overall success of the company

• Use tact and discretion when discussing sensitive topics with customers to provide the appropriate advice and support

• Motivate team members to achieve their targets through the use of incentives and recognition.

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| **Entrepreneur** |  | **Vet Help Veterinary Home Care** | *Araraquara, SP, Brazil* | **02/2016 - 12/2018** |

• As the sole owner and entrepreneur of a successful veterinary medical clinic, I demonstrated my ability to start and run a business, handle

financial management, implementing digital marketing strategies, sell products and services, manage company logistics, train employees,

develop protocols for home care, and evaluate and manage suppliers

• Through my effective time management and self-management skills, I was able to meet all deadlines and keep up to date with

professional training and qualification.

• These experiences have allowed me to gain a wide range of transferable skills, including entrepreneurial, veterinary medical, financial

management, digital marketing, sales, logistics management, employee training, protocol development, supplier management, time

management, and professional development skills.

**Education** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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| **Higher Diploma in Science in Computing (Software Development)** |  | **National College of Ireland** | *Dublin, Ireland* | **01/2024 - Current** |
| **Bachelor’s - Veterinary Medicine** |  | **Unicastelo Descalvado** | *SP, Brazil* | **02/2011 – 12/2015** |

**Projects** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
  
• **Data Analysis –** [**Click here to access**](https://sites.google.com/view/julio-louzano-portfolio/home)

**Certifications** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  
  
• [Google Data Analytics Specialization](https://www.coursera.org/account/accomplishments/specialization/certificate/LTD2ZBRHXDPQ) • [English Certificate](https://www.efset.org/cert/z4iYRJ) • [The Complete 2024 Web Development Bootcamp](https://www.udemy.com/certificate/UC-edccb5f4-850d-4eaa-9fb6-0c4ada81d4e1/)