

Julius Brown
Columbia, SC | Juliuskb@email.uscb.edu

Education

University of South Carolina - Columbia
Columbia, SC
Bachelor of Computer Science
GPA: 3.283
Spring 2025 semester Chancellors list

NOV/2025

Relevant Experience

Costline Events - Charleston, SC

Lead manager

May 2025 - August 2025

- I began my journey as a sales representative, and within just three weeks, I was promoted to lead manager after surpassing key performance milestones. In this new role, I was responsible for mentoring and guiding a team of two, helping them replicate the strategies and habits that had driven my own success. My performance placed me among the top five earners in the entire organization, and I took pride in helping all six of my trainees earn their own promotions. After demonstrating consistent leadership and results, I was entrusted with the responsibility of hiring and interviewing new candidates to join the team.
- The key to my successes came from communication skills, a 24/7 student mentality, and my ability to pick up my indifference.
- Brought in \$2,290 in 1x donations in 7 days on my third week working there.

Skills

- Networking
- Sales strategy and Execution
- Team management
- Interviewing techniques
- Goal setting and Milestone Planning