

## **Project Overview**

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This notebook contains our project goals, data, methods, and results

## **Business Understanding**

Computing Vision is a relative newcomer to the film production market, having little to no experience producing movies; for this reason, Computing Vision selected Deloitte to advise them on the creation of an initial, data-driven film production strategy.

Our measure of success was domestic Box Office revenue. We chose this metric because box office revenue is the first way film studios generate a cash flow. As a new movie studio, it is important for Computing Vision to start generating a cash flow as quickly and as largely as possible. Also, the production of films is an expensive endeavor, a successful box office performance can help recover the initial investments of creating a film. Box office revenue is also a good indicator of public sentiment as it indirectly measures how many people are physically going to watch the film in theaters. This serves as baseline check for future questioning regarding at home and digital release.

With Box Office revenue as our primary indicator of success, we used data to answer the following question; what components of a film creates a box office hit?

We quickly identified runtime, genre, and MPAA rating as foundational components for creating a box office hit. We identified these three components as they are the key drivers to reaching a large audience. If Computing Vision's films can capture a large audience, they have a higher probability of creating a box office hit, i.e. attract more people to pay to watch the film.

# **Data Understanding**

We focused our analysis on the Rotten Tomatoes Movie Information dataset, known as the rt movie info spreadsheet as it

contained the necessary box office, genre, and movie length information.

We also used the The Numbers movie budget dataset to calculate the median movie budget as well as how many films had budgets at and above \$100 million. This information supported our claim on why focusing on Box Office revenue is vital for Computing Vision.

# **Data Preparation and Analysis**

For each recommendation - genre, runtime, MPAA rating - we chose to drop the null values because the data set is large enough at over 1500 records to handle the loss of data. Also, much of the data set is highly varied, so using the mean or median would not be a fully accurate representation.

Rationale: Import the necessary python libraries to perform analysis

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import scipy.stats as stats
```

Importing data and naming variables

```
In [2]:
    movie_gross = pd.read_csv('zippedData/bom.movie_gross.csv')
    rt_movie_info = pd.read_csv('zippedData/rt.movie_info.csv')
    rt_review = pd.read_csv('zippedData/rt.reviews.csv', encoding='unicode_escape')
    tn_movie_budgets = pd.read_csv('zippedData/tn.movie_budgets.csv')
    tmdb_movies = pd.read_csv('zippedData/tmdb.movies.csv', index_col=0)
```

Analysis for the median movie budget and for movies that had a budget at or above \$100 million.

```
production_budget 0
domestic_gross 0
worldwide_gross 0
dtype: int64
```

Data cleaning for movie budgets and calculating the median budget and number of films with production budget over \$100 million

```
In [4]:
         # turning the budget into a string so it is easy to clean
         tn movie budgets['production budget'] = tn movie budgets['production budget'].astype(str)
         # removing commas, dollar signs, and white space
         # turning the production budget back into an integer so calculations can be performed
         tn movie budgets['production budget'] = tn movie budgets['production budget'].str.replace(',', '')
         tn movie budgets['production budget'] = tn movie budgets['production budget'].str.replace('$', '')
         tn_movie_budgets['production_budget'] = tn_movie_budgets['production_budget'].str.replace(' ', '')
         tn movie budgets['production budget'] = tn movie budgets['production budget'].astype(int)
         # calculating median
         median budget = tn movie budgets['production budget'].median()
         # counting the number of films with a production budget over $100 million
         mill budget = tn movie budgets[tn movie budgets['production budget'] >= 100000000].count()
         print(f'Median Production Budget: $ {median budget}')
        Median Production Budget: $ 17000000.0
In [5]:
         print(f'Number of films with a budget that is >= $100 million: {mill budget}')
        Number of films with a budget that is >= $100 million: id
                                                                                     406
        release date
                             406
        movie
                             406
        production budget
                             406
        domestic gross
                             406
        worldwide gross
                             406
        dtype: int64
```

### Genre

Data cleaning for genres

```
In [6]:
         # segregating genre and box office from the dataset
         movie genre = rt movie info[['genre', 'box office']]
         # cleaning the segregated variables by dropping null values
         clean genre = movie genre.dropna()
         genres sorted = movie genre['genre'].sort values().dropna()
         genres sorted.value counts().head (30)
         #using this data, the main six categories include: drama, comedy, horror, action, romance, and classics
         #determining the average revenue
         #drama
         drama = clean_genre[clean_genre['genre'].str.contains('Drama')]
         drama revenue = drama ['box office']
         drama revenue clean = drama revenue.dropna()
         drama avg revenue = np.mean(drama revenue clean)
         drama med = np.mean(drama revenue clean)
         #comedv
         comedy = clean genre[clean genre['genre'].str.contains('Comedy')]
         comedy_revenue = comedy ['box_office']
         comedy revenue clean = comedy revenue.dropna()
         comedy avg revenue = np.mean(comedy revenue clean)
         comedy med = np.mean(comedy revenue clean)
         #action
         action = clean genre[clean genre['genre'].str.contains('Action')]
         action revenue = action ['box office']
         action revenue clean = action revenue.dropna()
         action avg revenue = np.mean(action revenue clean)
         action med = np.mean(action revenue clean)
         #horror
         horror = clean genre[clean genre['genre'].str.contains('Horror')]
         horror revenue = horror ['box office']
         horror revenue clean = horror revenue.dropna()
         horror avg revenue = np.mean(horror revenue clean)
         horror_med = np.mean(horror_revenue_clean)
         #romance
         romance = clean_genre[clean_genre['genre'].str.contains('Romance')]
         romance revenue = horror ['box office']
         romance revenue clean = romance revenue.dropna()
         romance avg revenue = np.mean(romance revenue clean)
         romance med = np.mean(romance revenue clean)
```

```
#classics
classics = clean_genre[clean_genre['genre'].str.contains('Classics')]
classic_revenue = classics ['box_office']
classic_revenue_clean = classic_revenue.dropna()
classic_avg_revenue = np.mean(classic_revenue_clean)
classic_med = np.mean(classic_revenue_clean)
```

### **MPAA** Rating

Data cleaning for MPAA ratings

```
In [7]:
          #made copy of df to drop Nan values and generate insights
          movie info = rt movie info.copy()
In [8]:
          #drop records with nan values
          movie info = movie info.dropna()
In [9]:
          # turing box office into a string for cleaning
          movie info['box office'] = movie info['box office'].astype(str)
In [10]:
          #remove commas
          movie info['box office']=movie info['box office'].str.replace(',','')
In [11]:
          # making it so that we can sort and graph by the budget values
          movie info['box office']=movie info['box office'].astype(float)
In [12]:
          # creating variables for each rating, narrowing down the table to that respective rating
          R = movie info[movie info['rating']=='R']
          PG = movie info[movie info['rating']=='PG']
          PG13 = movie info[movie info['rating']=='PG-13']
          G = movie info[movie info['rating']=='G']
          NC17 = movie info[movie info['rating']=='NC17']
          NR = movie info[movie info['rating']=='NR']
```

```
#new variables for the mean and median box office revenue
r=R['box_office'].mean()
rmed=R['box_office'].median()
pg=PG['box_office'].mean()
pgmed=PG['box_office'].median()
pg13=PG13['box_office'].median()
g=G['box_office'].mean()
gmed=G['box_office'].median()
nc17=NC17['box_office'].median()
nc17med=NC17['box_office'].median()
nr=NR['box_office'].mean()
nrmed=NR['box_office'].median()
```

Creating a dictionary for easier graphing

```
In [14]: #this dictionary containing the mean variables will help with graphing
    ratings_dict = {'R':r,'PG':pg,'PG-13':pg13,'G':g,'NC-17':nc17,'NR':nr}

In [15]: #same as previous dictionary but for median variables
    ratings_dict_med = {'R':rmed,'PG':pgmed,'PG-13':pg13med,'G':gmed,'NC-17':nc17med,'NR':nrmed}
```

### **Runtime**

Data cleaning for runtime

```
In [16]: # renaming variables for sake of clarity
    rt_movie_info_runtime = rt_movie_info

In [17]: # dropping null values
    rt_movie_info_runtime = rt_movie_info.dropna()
    box_office = []
    for v in rt_movie_info_runtime['box_office'].dropna():
        box_office.append(box_office)
```

```
In [18]:
          runtime raw = [] #for freshly-extracted runtimes
          runtime clean = [] #for runtime w/o whitespace
          for val in rt_movie_info_runtime['runtime'].str[:3]: #extract first 3 characters, movies under 100 min will ha
              runtime raw.append(val)
          for val in runtime raw: #strip whitespace
              runtime strip = val.replace(' ', '')
              runtime clean.append(runtime strip)
          #create new column 'runtime clean'
          rt movie info runtime['runtime clean'] = runtime clean
         <ipython-input-18-2b1f70847de7>:11: SettingWithCopyWarning:
         A value is trying to be set on a copy of a slice from a DataFrame.
         Try using .loc[row indexer,col indexer] = value instead
         See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user guide/indexing.html#ret
         urning-a-view-versus-a-copy
           rt movie info runtime['runtime clean'] = runtime clean
In [19]:
          # creating new column for future analysis
          rt movie info runtime['box office clean'] = rt movie info runtime['box office']
          # viewing dtypes in dataframe
          rt movie info runtime.info()
         <class 'pandas.core.frame.DataFrame'>
         Int64Index: 235 entries, 1 to 1545
         Data columns (total 14 columns):
              Column
                                Non-Null Count Dtype
                                -----
          0
              id
                                235 non-null
                                                int64
          1
              synopsis
                                235 non-null
                                                object
          2
              rating
                                235 non-null
                                                object
          3
              genre
                                235 non-null
                                                object
              director
                                235 non-null
                                                object
          4
          5
              writer
                                235 non-null
                                                object
              theater date
                                235 non-null
          6
                                                object
          7
              dvd date
                                235 non-null
                                                object
          8
              currency
                                235 non-null
                                                object
              box office
                                235 non-null
                                                float64
          10 runtime
                                235 non-null
                                                object
                                235 non-null
          11
              studio
                                                object
          12 runtime clean
                                235 non-null
                                                object
```

```
13 box office clean 235 non-null
                                                 float64
         dtypes: float64(2), int64(1), object(11)
         memory usage: 27.5+ KB
         <ipython-input-19-67149c2021ed>:2: SettingWithCopyWarning:
         A value is trying to be set on a copy of a slice from a DataFrame.
         Try using .loc[row indexer,col indexer] = value instead
         See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user guide/indexing.html#ret
         urning-a-view-versus-a-copy
           rt movie info runtime['box office clean'] = rt movie info runtime['box office']
In [20]:
          # changing objects to strings for further cleaning
          rt movie info runtime = rt movie info runtime.astype(str)
          # removing the comma from box office for easier future analysis
          rt movie info runtime['box office clean'].map(lambda x: float(x.replace(',', '')))
                    600000.0
Out[20]:
                 41032915.0
         7
                    224114.0
         15
                  1039869.0
         18
                  20518224.0
                     . . .
         1530
                 72700000.0
         1537
                  1320005.0
         1541
                 25335935.0
         1542
                  1416189.0
                     59371.0
         1545
         Name: box office clean, Length: 235, dtype: float64
In [21]:
          # changing box office back into a float for analysis
          rt movie info runtime['box office clean'] = rt movie info runtime['box office clean'].astype(float)
In [22]:
          #create new dataframe
          df2 = rt movie info runtime[['runtime clean', 'box office clean']].copy()
          #ensure runtime valuse are recognized as integers
          df2['runtime clean'] = df2['runtime clean'].astype(int)
          #ensure box office slaes values are recognized as integers
          df2['box office clean'] = df2['box office clean'].astype(int)
```

```
In [23]:
          #Descriptive Stats for Runtime
          max1 = df2['runtime clean'].max()
          Q1 3 = df2['runtime clean'].quantile(q=0.75)
          mean1 = df2['runtime_clean'].mean()
          med1 = df2['runtime clean'].median()
          std1 = df2['runtime clean'].std()
          01 1 = df2['runtime_clean'].quantile(q=0.25)
          min1 = df2['runtime clean'].min()
          print('Descriptive Statistics for Runtime')
          print('Mean runtime:', mean1)
          print('')
          print('Maximum runtime:', max1)
          print('75th Percentile:', Q1 3)
          print('Median runtime:', med1)
          print('25th Percentile:', Q1 1)
          print('Minimum runtime:', min1)
          print('Interquartile Range:', Q1 3-Q1 1)
          print('Std. Dev. of runtime:', std1)
          print('99.7% of observations should lay between:', mean1-(std1*2), '-',mean1+(std1*2))
          print('') #for readability
          #Descriptive Stats for Box Office Sales
          mean2 = df2['box office clean'].mean()
          max2 = df2['box office clean'].max()
          Q2 3 = df2['box office clean'].quantile(q=0.75)
          med2 = df2['box office clean'].median()
          Q2 1 = df2['box office clean'].quantile(q=0.25)
          min2 = df2['box office clean'].min()
          std2 = df2['box office clean'].std()
          print('Descriptive Statistics for Box Office Sales')
          print('Mean box office sales:', mean2)
          print('')
          print('Maximum sales:', max2)
          print('75th Percentile:', Q2 3)
          print('Median sales:', med2)
          print('25th Percentile:', Q2 1)
          print('Minimum sales:', min2)
          print('Std. Dev of Sales:', std2)
          print('Interquartile Range:', Q2 3-Q2 1)
          print('99.7% of observations should lay between:', mean2-(std2*2), '-', mean2+(std2*2222))
```

```
print('') #for readability
print('Correlation Coefficient')
print(df2.corr()) #calculate Pearson correlation coefficient for variables in df2
#qenerate a normal distribution where mean1 is avg, sd1 is std dev, and n=235
d1 = np.random.normal(mean1, std1, 235)
#qenerate a normal distribution where mean2 is avg, sd2 is std dev, and n=235
 d2 = np.random.normal(mean2, std2, 235)
 df2more = df2[df2['runtime clean'] > 105]
df2less = df2[df2['runtime clean'] < 105]</pre>
print('')
print('Less - Runtime Mean:', df2less['runtime clean'].mean(),
       'Box Office Sales Mean:', df2less['box office clean'].mean(),
       'n:', len(df2less))
print('More - Runtime Mean:', df2more['runtime clean'].mean(),
       'Box Office Sales Mean:', df2more['box office clean'].mean(),
       'n:', len(df2more))
#df2['runtime clean'].plot.box(grid='True')
 #df2['box office clean'].plot.box(grid='True')
Descriptive Statistics for Runtime
Mean runtime: 106.66382978723404
Maximum runtime: 188
75th Percentile: 117.0
Median runtime: 105.0
25th Percentile: 93.0
Minimum runtime: 67
Interquartile Range: 24.0
Std. Dev. of runtime: 18.14712458129922
99.7% of observations should lay between: 70.3695806246356 - 142.95807894983247
Descriptive Statistics for Box Office Sales
Mean box office sales: 41958400.02127659
Maximum sales: 368000000
75th Percentile: 52649522.5
Median sales: 15536310.0
```

99.7% of observations should lay between: -83301911.01545936 - 139206163961.8349

25th Percentile: 2302444.5

Std. Dev of Sales: 62630155.518367976

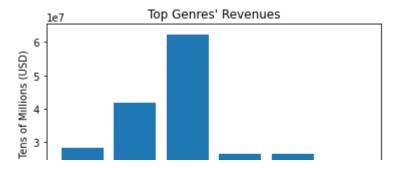
Interquartile Range: 50347078.0

Minimum sales: 363

## Visualization

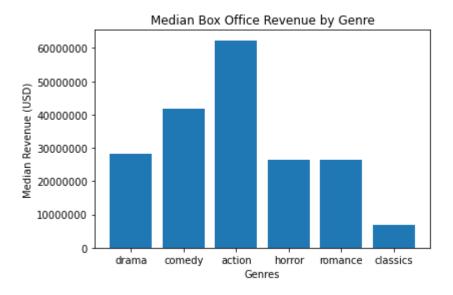
#### Genre

Creating a bar graphs to compare genres (genres are a categorical variable)



```
drama comedy action horror romance classics
Top Genres
```

Out[25]: Text(0, 0.5, 'Median Revenue (USD)')

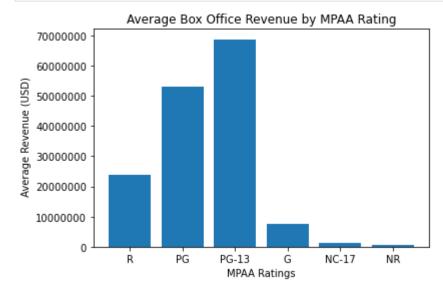


#### IVIPAA Kating

Creating bar graphs to compare MPAA ratings (MPAA ratings are categorical variables)

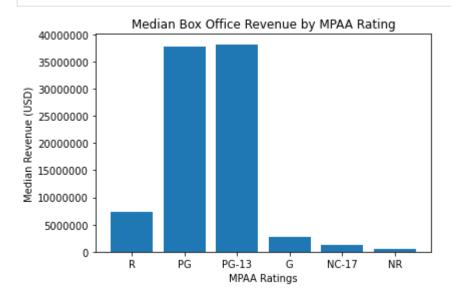
```
In [26]: #Mean box office revenue by rating
fig, ax=plt.subplots()
plt.ticklabel_format(style='plain')
ax.bar(ratings_dict.keys(),ratings_dict.values() )

ax.set_title("Average Box Office Revenue by MPAA Rating")
ax.set_xlabel("MPAA Ratings")
ax.set_ylabel(" Average Revenue (USD)");
```



```
#median box office revenue by rating
fig, ax=plt.subplots()
plt.ticklabel_format(style='plain')
ax.bar(ratings_dict_med.keys(),ratings_dict_med.values())

ax.set_title("Median Box Office Revenue by MPAA Rating")
ax.set_xlabel("MPAA Ratings")
ax.set_ylabel("Median Revenue (USD)");
```



### **Runtime**

Creating a scatter plot to illustrate the relationship between Box Office Revenue and runtime

```
fig, ax = plt.subplots(figsize=(15,10)) #Generate Scatter plot

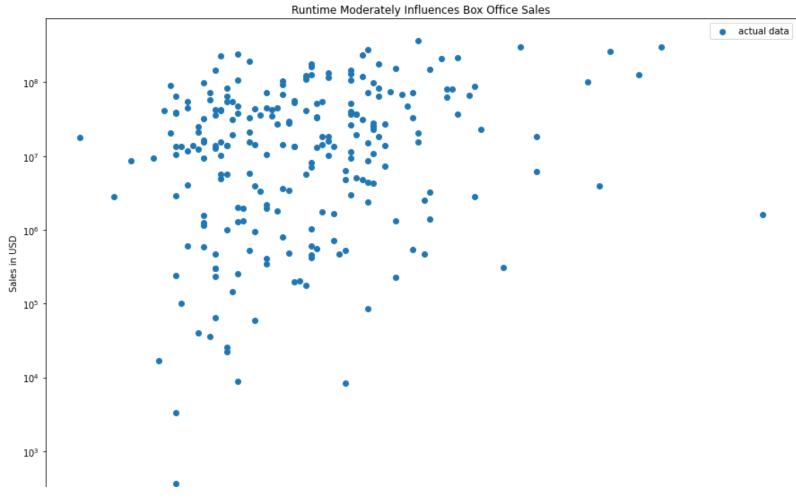
ax.scatter(df2['runtime_clean'], df2['box_office_clean'], label="actual data")

x_bounds = [min(df2['runtime_clean']), max(df2['runtime_clean'])]
y_bounds = [min(df2['box_office_clean']), max(df2['box_office_clean'])]

x_bounds_log = np.log2(x_bounds)
y_bounds_log = np.log(y_bounds)
```

```
ax.set_title("Runtime Moderately Influences Box Office Sales")
ax.set_xlabel("Minutes")
ax.set_ylabel("Sales in USD")
plt.yscale("symlog")

ax.legend();
```



80 100 120 140 160 180 Minutes

## **Statistical Communication**

Conducted a one-tailed t-test to test the relationship between the action genre and box office performance

Null Hypothesis: The action genre has no effect on box office revenue Alternative Hypothesis: Action films perform better in terms of box office revenue