

Financial Analysis



Overview



Products Performance



Regional Performance

Year

All



Country

All



Segment

All



Product

All



Revenue

119M

Total Profits

16.9M

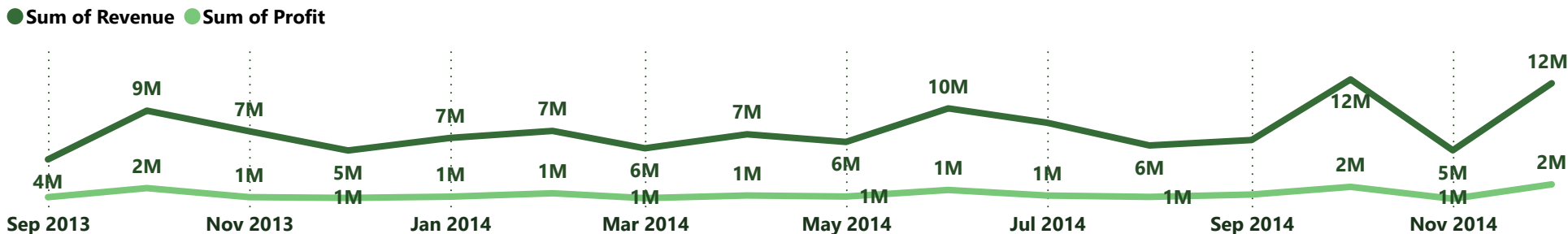
Total Expense

101.8M

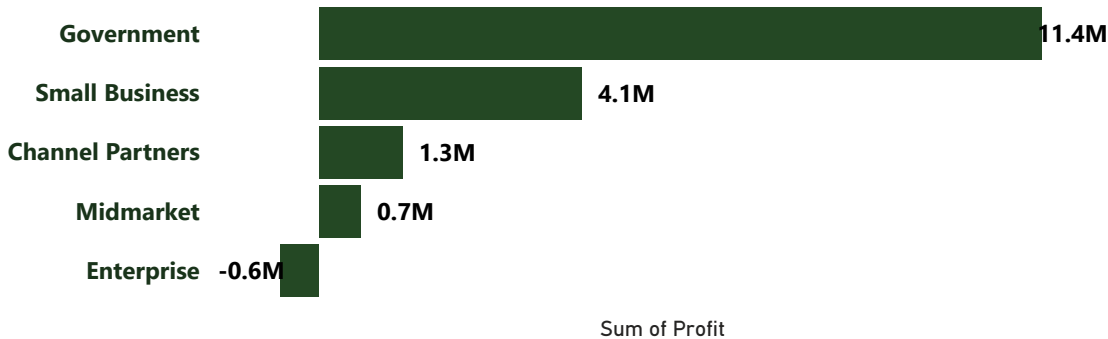
Profit Margin

14.2%

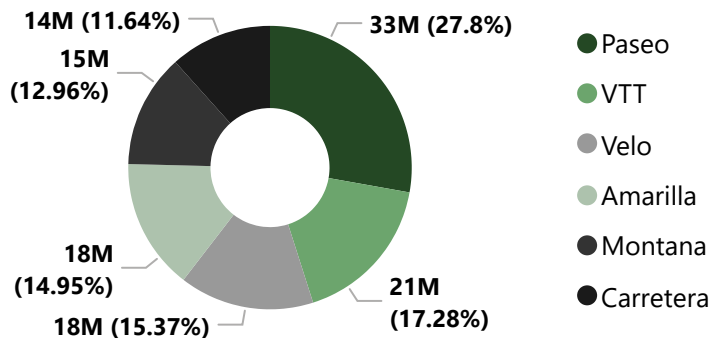
Revenue & Profits Over Time



Profits by Segments



Revenue by Products



Financial Analysis



Overview



Products Performance



Regional Performance

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All



Country

All



Segment

Government



Product

All



Revenue

53M

Total Profits

11.39M

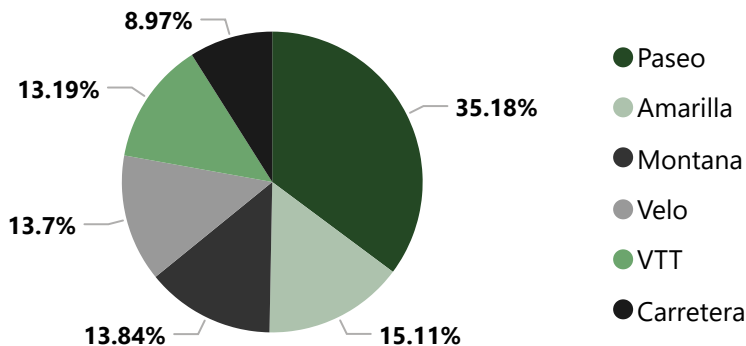
Total Expense

41.1M

Profit Margin

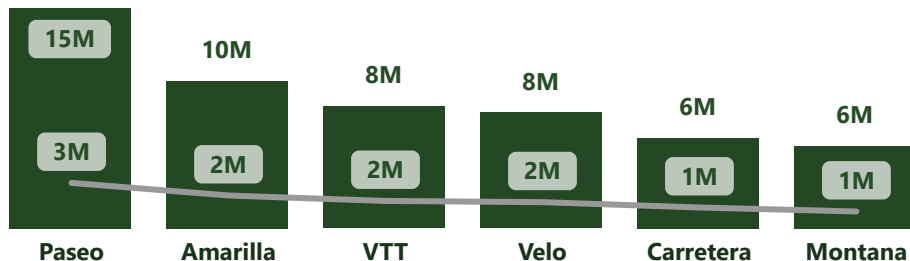
21.7%

Discounts by Products

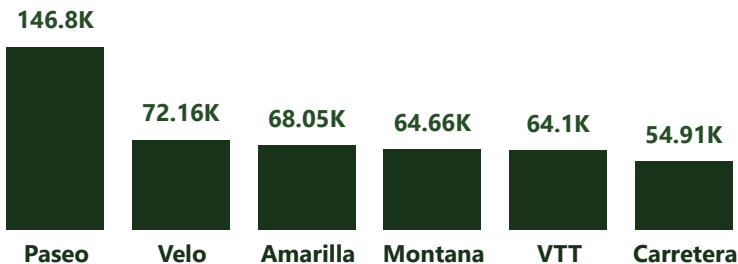


Revenue & Profits over Products

Sum of Revenue Sum of Profit



Units sold by Products



Product	Sum of Units Sold	Sum of Revenue	Total Expense	Sum of Profit
Paseo	146797	14,882,255	11,824,940	3,057,314
Amarilla	68045	9,942,909	7,734,598	2,208,311
VTT	64099	8,235,839	6,395,175	1,840,664
Velo	72163	7,813,435	6,056,690	1,756,745
Carretera	54912	6,080,954	4,681,950	1,399,004
Montana	64657	5,548,948	4,422,735	1,126,213
Total	470673	52,504,340	41,116,088	11,388,251

Financial Analysis



Overview



Products Performance



Regional Performance

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All



Country

All



Segment

All



Product

All



Revenue

119M

Total Profits

16.89M

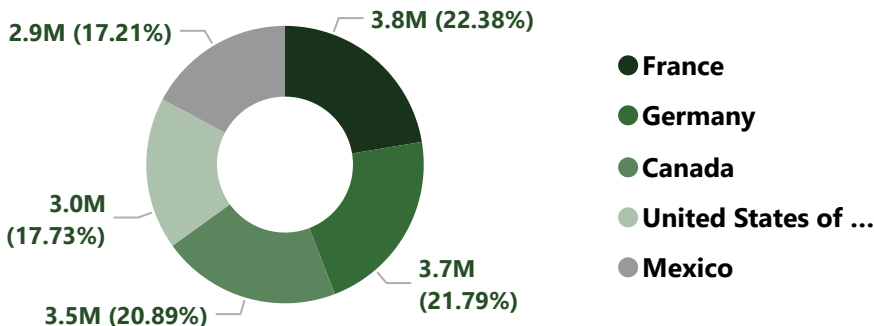
Total Expense

101.8M

Profit Margin

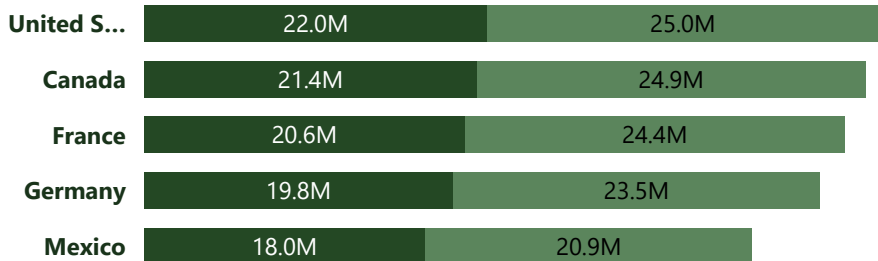
14.2%

Profits by Region

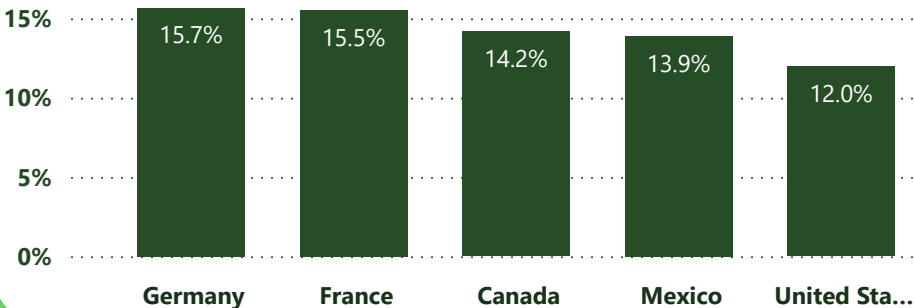


Expense & Revenue over Region

Sum of Expense Sum of Revenue



Profit Margin over Region



Country	Sum of Revenue	Sum of Expense	Sum of Profit
United States of America	25,029,870	22,034,290	2995580.0
Canada	24,887,701	21,358,426	3529275.0
France	24,354,208	20,573,152	3781056.0
Germany	23,505,375	19,824,952	3680423.0
Mexico	20,949,390	18,041,829	2907561.0