

MD. TAUHID AHAMAD
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Khilgaon,Dhaka-1219

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Career Objective:

To work in reputed organization where opportunities exist to one`s potentiality to the fullest extent possible. To utilize my passion, leadership, developing power & communication skills, I am able to work in a group or individual at any situation.

Employment History:

SALES MANAGER Date: 01/04/2018- Continuing

Address: FM motors(ACI motors Ltd)
 DORIPARA (BAIPAS MORE),JAMALPUR

Duties/Responsibilities:

- # Maintaining and Controlling **YRC(YAMAHA RIDERS CLUB)** GROUP JAMALPUR AS A Modaretor.
- # Direct Sales Report To **MO/TO**(Marketing /Tarritory Officer) (Aci Motors Ltd ,Mymensingh Division)
- #. Develop And Increase Customer Relationship With Aci Motors.
- # Increase Sales Compare To Other Motorcycle Brand.
- # Campine And Monitoring Market Sales Due To Other Brand.
- #Work In DMS in YAMAHA .

Asst.sales Executive Date: 01/08/2017-26/03/2018

Address: Jemes Trade International
 Twin tower,Santinagar,Dhaka

Duties/Responsibilities:

- # working as a sales Executive in Jems trade international .This is an visa & ticket center.
- # Direct communication for HAJJ and Labour visa worker
- # Direct work In MOFA(Ministary of foregin affairs)

Sales Executive Date: 01/02/2016-29/06/2017

Address: Halim motors
 Bongsal road,Dhaka

Duties/Responsibilities:

- # working as a sales Executive in Halim motors .This is an Auto Showroom

Marketing Executive**Date: 3/02/2010-29/01/2016**

Address : KARNAPHULI AUTOS.LTD
23, New Easkaton road
Mogbazar, Dhaka-1213

Duties/Responsibilities:

#Working as a Marketing Executive in KARNAPHULI AUTOS.LTD .

Increase Sales Compare To Other Motorcycle Brand.

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
Industrial Attachment.	sales Customer handling Desk work etc.	KM Automobile Limited .	Bangladesh.	DHAKA	2018	3 month.
Computer office application.	Computer office application.	Technical training center.	Bangladesh	DHAKA.	2017	6 Month.
SALES Network	SALES Communcation VIA CAMPAIN	H-POWER	Bangladesh.	DHAKA.	2015	6Month.

Professional Qualification:

Certification	Institute	Location	From	To
Sales Executive	Halim Motors	Bongsal Road,Dhaka	01/02/2016	29/06/2017
Marketing Executive	Karnaphuli Autos.Ltd	23, New Easkaton Road	03/02/2010	29/01/2016

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
M.B.A	HRM	Stamford University	CGPA: 3.07 out of 4	2017	2 Years
B.SC.	EEE	Stamford University	CGPA: 3.00 out of 4	2015	4 Years
Higher Secondary School Certificate	science	Ideal college	CGPA:3.40 out of 5	2007	2 Years
Secondary School Certificate	science	Motijheel model high school	CGPA:4.38 out of 5	2005	2 Years

Specialization:**Fields of Specialization**

- Sales Sector
- Customer Relation
- Yrc club modaretor(jamalpur)(**YAMAHA RIDERS CLUB**)
- Relation with other **brand Delar**

Extra Curriculum Activates:

#Good at English-speaking & writing.
#Good at hardware troubleshooting.
#Good at counseling.
Good at MS.

Personal Details :

Father's Name : MD.GOLM SARWAR
Mother's Name : SANOARA BEGUM
Date of Birth : 01-01-1990
Gender : Male
Marital Status : Unmarried
Nationality : Bangladeshi
Religion : Islam
Permanent Address : 543 South Goran,Road:31,Khilgaon,Dhaka-1219
Current Location : Dhaka
Blood group : “B” Positive(+ve)
Driving license :YES (Smart card yet to come)

STATEMENT OF INTENT

I believe I'm the best candidate for this position because I have many years of sales and management experience in motorcycle business & also work for a long time under **ACI motors ltd.**

I can bring my leadership skills, my team development skills, and my loyalty to Honda company. I believe that my personality, skill set, and loyalty to the company sets me apart from other candidates. I am to be a good team player besides a hard worker. I believe that my knowledge, attribute, skills, working experience, and inspiration that the position required makes me suitable candidate for this post.

I can confidently carry out the task mentioned in your job description. "Due to my previous experience in a similar role at **ACI motors ltd**, I know that this role will involve meeting tight deadlines. I developed the ability to do this in my last job and am comfortable working on several projects, campine, field work simultaneously while still meeting deadlines.

For example, I needed to ensure that I didn't fall behind on my administrative duties even when we had a particularly busy period meeting clients. Efficiently recording the work that had been completed was central to the organization of the whole team. In order to make this process more efficient, I would make brief notes during the day which sped up the admin tasks considerably and made sure I met deadlines."

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