

# Mohammad Mehdy Hasan

114/3, Chotobongram Uttar Para, Sopura,  
Chandrima, Rajshahi-6203  
Mobile: +88-01707-071511  
Email: mehdyhasan92@gmail.com  
Skype: live:mehdyhasan92\_1  
linkedin.com/in/mohammad-mehdy-hasan-302153193



## CAREER OBJECTIVE

To utilize my Business Management expertise in a Local and Multinational Organization to generate Profit and create vibrant Business environment through best management practice.

## CAREER SUMMARY

**3 years experience with Yamaha Motorcycle Bangladesh- ACI Motors Limited in Motors Sector.**

- Marketing, Sales, Business Development.
- B2B Business Relationship Development.
- Customer Relationship Management.
- Distribution, Supply Chain, Administration and People management.

## Working Experience

**1. Company Name:** ACI Motors Limited  
**Designation:** Senior Marketing Officer  
**Report to:** Director Sales  
**Employee:** Permanent.

**Website:** <https://acimotors-bd.com/>  
**Duration:** From Jun '20 to Till today  
**Head Quarter:** Dhaka Bangladesh.  
**(Assigned Territory: Rajshahi)**

**2. Company Name:** ACI Motors Limited  
**Designation:** Marketing Officer  
**Report to:** Director Sales  
**Employee:** Permanent.

**Website:** <https://acimotors-bd.com/>  
**Duration:** From Sep'19 to June 2020  
**Head Quarter:** Dhaka Bangladesh.  
**(Assigned Territory: Dinajpur)**

## Job Responsibility

- Achieve sales targets by effective management of assigned dealer's area.
- Match top-bottom line of total business.
- Regular action in line with the marketing plan and seasonal action plan.
- Sales planning and implementation through channel members to reach the objective.
- Maintained sales volume, product mix, and selling price by keeping current with supply and Demand, changing trends and competitors.
- Distribution channel development to ensure right product placement.
- Development of sales manpower by product and Sales training.

## KEY SKILLS

- Riding Motor Bike
- Ability to work with colleagues/Partners of all levels.
- Self-motivated with excellent inter personal skills and good sense of public relation.
- Capable of doing job highly under pressure.
- Ability to Communicate easily with others.
- Energetic, creative, sincere and honest.
- Ability to work as a proactive member in a Team.

## EDUCATION

### BSc in Statistics

National University

2017

CGPA- 3.01 (Out of 4)

### HSC in Business Studies

Rajshahi Board

Rajshahi Govt. City College, Rajshahi

2011

GPA-4.50 (Out of 5)

### SSC in Science

Rajshahi Board

Godagari Model High School and College, Godagari, Rajshahi

2009

GPA-4.31 (Out of 5)

## COMPUTER SKILLS

Windows, Microsoft Office, Internet and E-mail.

## LANGUAGE SKILLS

Bengali ● ● ● ● ●

English ● ● ● ● ○

Hindi ● ● ○ ○ ○

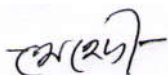
## PERSONAL INFORMATION

- Father's Name : Md. Mossaruf Hossin
- Mother's Name : Mst. Nasema Akter Banu
- Permanent Address : Village: Poramandopur, Post Office: Ghonoshampur-6300,  
Police Station: Godagari, District: Rajshahi
- Date of Birth : April 01, 1993
- Religion : Islam
- Nationality : Bangladeshi (By Birth).
- Marital Status : Married.
- National ID No. : 149 805 9292

## Reference:

Alit Kumar Saha  
Senior Officer  
Janata Bank  
Darsana Branch, Chuadanga, Bagladesh  
Cell: 01672-678278

Md. Mahmud Ullah  
Assistant General Manager (S&M)  
Marketing  
Hasan Rubber Industry (Pvt) Ltd.  
Cell: 01712847084



**Md. Mehdy Hasan**