

Resume Of Fazlay Rahaman

Mailing Address:

16/A, Larmini Street
Flat # A-1, Sourav Apartment
Wari, Dhaka- 1203

Mobile Number: 01681-233180

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Career Objective

To secure a job in any sector where I can utilize my achieved knowledge for the organization's growth and development, and to build a challenging career in this highly competitive world and seek an opportunity to be one of "The Best" skilled in any suitable responsible position as well as an established one.

Academic Qualification

❖ Bachelor Of Science in Electrical and Electronics Engineering

Name of institution : Stamford University of Bangladesh.
CGPA : 2.67(out of 4.00)
Year of passing : 2016

❖ Higher Secondary Certificate (H.S.C)

Name of institution : Dhaka Model Degree College
Passing Year : 2011
Board : Dhaka
Group : Science
Result : GPA:3.70

❖ Secondary School Certificate (S.S.C)

Name of institution : Shahid Nabi High School
Passing Year : 2009
Board : Dhaka.
Group : Science
Result : GPA:4.88

Language Proficiency

Bengali (Mother Language).

English (Speaking, Listening, Writing, and Reading ability).

Personal Profiles

Name : Fazlay Rahaman Rabbi
Father's Name : Md Fazlul Hoque
Mother's Name : Rozina Hoque
Permanent Address : 16/A, Larmin Street, Flat # A-1, Sourav Apartment
Wari, Dhaka- 1203.
Home District : Comilla.
Date of Birth : 13.06.1994
Sex : Male
Height : 5'7.5"
Religion : Islam
Nationality : Bangladeshi (by birth)
Marital Status : Unmarried
Blood Group : A (+ve)

Hobby

I have a great interest in Sports as like Cricket and Pool.
As usual I use to watch TV as like Sports, movie. And Internet browsing,
gossip with my friends when I get time.

Personal Strengths

- Good communication interpersonal skill.
- Self-motivated.
- Positive attitude.
- Ability to work independently.
- Quick decision making ability.
- Driving
- Bike Riding

Experience

Worked as a Marketing Officer at Yamaha Motorcycle Bangladesh (ACI MOTORS) from June 2018 to December 2020.

Job Location- Dhaka City

➤ Job Responsibilities :

- Achieving the sales target for the respective product periodically.
- Analyze market data and provide feedback to get maximum sales volume.
- Give idea for promotional activities to facilitate events, such as, organize vehicle fair, road show, demonstration, etc.
- To develop Dealer and Showroom Sales.
- To expand network across the concern area to increase sales.
- Identify and contact with potential customers for new business opportunities.
- Communicating with target customer and managing customer relationships.

- Preparing of periodically sales report and submit to the management.
- Analyze competitor's activities and give the feedback to the superior time to time.
- Identify the new business areas and enhance sales accordingly.
- Any other job assignment assigned by the Management from time to time.

Training

During this job, I have done three training based on my Job responsibilities which are given bellow.

- Product Knowledge and Selling Techniques
- On The Job Coaching
- Time and Territory Management
- Communication Skill at Work Place
- Types of Customers and Their Behavior

Reference

Shamim Ahmed Rasel
General Manager, ACI MOTORS
ACI LIMITED
Mob- 01711157685

A S M Saifullah
APS to honourable chief Justice
Supreme Court of Bangladesh
Mob- 01717115713

Certification:

I, the undersigned, certify to the best of my knowledge and belief that these date described my qualification and me correctly. I understand that any willful misstatement described here it may lead to my disqualification or dismissal, if employed.

Signature

Fazlay Rahaman