# **Avaz Ibne Rahman**

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**CAREER OBJECTIVE:** To work in a responsible position where I have the opportunity to express myself. That responsibility will enable me to utilize my skills, knowledge and ability efficiently for organizational growth. Also I want to make contribution in best possible way for achieving the organization's goal. To Succeed in an environment of growth and excellence and earn a job satisfaction and self-development and help me achieve personal as well as organizational goals.

### PROFILE SUMMARY

- Extensive knowledge of Financial Planning and Marketing
- Highly reliable self-starter, counted on to complete business related project assignments
- Self-motivated with strong work ethics
- Efficiently in working by applying proper strategy and skills and reach the desired goals and objectives as an individual and as well as a collective
- Enthusiastic, personable; self-motivated with a professional image and manner
- Hard working, punctual and have the ability to work as a group and under pressure

# **EDUCATION**

May 2016 – September 2019 Independent University Bangladesh, Bachelor of Business Administration (BBA) CGPA: 3.16/4.00

Major: Finance; Minor: Marketing

A-level [Passing Year 2015]

**British Council** 

[Passing Year 2012] O-Level

Score: 3.20/5.00 British Council (Mastermind School)

**General Educational Development** [Passing Year 2016]

American Council on Education (ACE) Score: 2430

# **EXTRACURRICULAR ACTIVITIES**

- Event planner of HR Event
- Head of food department HR Event
- Member of IUB Cricket Club
- Volunteer of IMA (2016).

# **ACHIEVEMENTS**

- Scholarship Waiver in IUB (20%)
- Top 200 merit students of 2017 (IUB)
- Successfully complete British Council Book Reading competition 2016

# **Work Experience**

## Marketing Intern at Steeltech Industries limited (September 2019-November 2019)

- Performed limited set of administrative tasks such as email filtering, phone handling, social media marketing, moderation services, updating of CRM and content writing.
- Prepared presentation materials for marketing team by creating well thought out, relevant and informative slides on PowerPoint that are based on approved research material.
- Assisted the marketing team in distributing traditional promotional collateral
- Assisted the marketing team with marketing tool for development and implementation

# Jr. Sales & marketing Executive at Sino Bangla Landscape Limited (December 2019-present)

- Holds full responsibility for all marketing and communication matters
- Prepare, develop and execute all marketing plans to provide direction and specific plans of action to grow the business
- Provided detailed information to management, sales team, and corporate management regarding trends based on research
- Responsible for coordinating with the existing dealers of the company and meeting the new target customers
- Implemented productivity, quality, and customer service standards to attract and maintain client relationships
- Develops, recommends and implements long term marketing, sales, and pricing strategies
- Coordinates closely with senior to achieve marketing goals and objectives as well as day-to-day sales
- Providing inputs and ideas into marketing enterprises and subsequently promote them
- Provide strategic vision that allows the products to gain visibility for new customers

### **Event Planner of HR Event (June 2016-Febuary 2019)**

# Skill

- General Applications- M/S Word, M/S Excel, M/S Power Point
- Management, presentation & Communication Skills

## PERSONAL INFORMATION

Date of Birth: 14-06-1995 • Nationality: Bangladeshi

• Religion: Islam

• Marital Status: Unmarried

## REFERENCES

### **Dr. Samiul Parvez Ahmed**

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