



Resume of MUSLEHA UDDIN MD. RONY



Career Objective

I preferred the job in an established and progressive organization with pride and prestige having an opportunity for the best use of latest technology in all areas. I feel enough independence to explore my professional vision and experience in doing the job; will bring more benefit of the organization.




Self-Belief

I believe in 3 P's - patience, persistence and perspiration. I believe this unbeatable combination help me to achieve my goal. Moreover, I have strong analytical & interpersonal skills with an ability to work at high pace on one's own initiative



Professional Experiences

Name of Company	: Sindabad.com Limited  (An Ananta Group eCommerce Venture)
Company Location	: House:43, Road:7, Block:G, Banani
Name of Position	: Assistant Manager-Sales & Business Development
Year of Experience	: April 6, 2019- Till the date.
Responsibilities	<ul style="list-style-type: none">• Developing new relationships with potential clients and strengthening existing revenue generation relationships.• Contribute to the team effort by accomplishing expected results.• Making sales plan as per given sales target focusing on corporate business segments such as- Industries, Corporate houses and Institutions etc.• Developing and implementing strategic sales plans and forecasts to achieve corporate sales objectives for products.• Ensure that marketing objectives and activities are in line with sales targets.

INFO



Name:

Musleha Uddin Md. Rony



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SOCIAL



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REFERENCES

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Md. Iqbal Hossain

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Extra-Curricular

SAYES

IIUC Business Club
IIUC Language Club
IIUC Debating Club
Bangladesh Brand Forum
Ex-BNCC Cadet



Training and Seminars

Training on Timber Coatings

08th May to 11th May, 2018
Techno Coatings Co. Ltd,
Vietnam.

Retail Customer Service Training

07 August, 2016
Human Network International
Qatar.

Professionalism in Workplace

03 May, 2015
Grameenphone Ltd. Dhaka.

Personal Grooming Workshop

13th & 14th July, 2013
International Islamic University
Chittagong

Social Business Summit

10 August, 2012
SAYS, North-South University

Leadership Training Program

04 Fabray, 2008
Bangladesh National Cadet
Crops, Dhaka

Name of
Company

: Sunbeam Technologies and Ideas Ltd



Company
Location

: House:7/A, Road:136, Gulshan-1,Dhaka

Name of Position

: Sr. Executive-Business Development

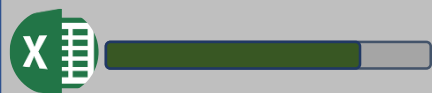
Year of
Experience


:May 01,2018 –April 06,2019

Responsibility

- Identifies trendsetter ideas by researching industry and related events, publications, and announcements; tracking individual contributors and their accomplishments.
- Locates or proposes potential business deals by contacting potential partners; discovering and exploring opportunities.
- Screens potential business deals by analyzing market strategies, deal requirements, potential, and financials; evaluating options; resolving internal priorities; recommending equity investments.
- Protects organization's value by keeping information confidential.
- Develops negotiating strategies and positions by studying integration of new venture with company strategies and operations; examining risks and potentials; estimating partners' needs and goals.
- Closes new business deals by coordinating requirements; developing and negotiating contracts; integrating contract requirements with business operations.
- Enhances organization reputation by accepting ownership for accomplishing new and different requests; exploring opportunities to add value to job accomplishments.

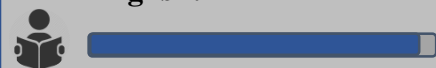
Computer Knowledge



Name of Company	: JAT Holdings Bangladesh Pvt. Ltd 
Company Location	: House:5, Road:8, Block:J, Baridhara,Dhaka
Name of Position	: Executive Sales & Technical
Year of Experience	: May 31,2017 to April 30,2018
Responsibilities	<ul style="list-style-type: none">• Achievement of sales target within the assigned territory.• Regularly visit Architect Engineers, Contractor, Dealers & potential customers to generate demand of JAT's products.• Find out potential customers & bring them under JAT umbrella.• Ensuring proper delivery discussion with Delivery dept. and Clients.• Attend the customers complain (If any).• Provide complete support to the customer.• Ensuring the result-oriented visit and emphasize customer satisfaction.• Ensuring proper use of marketing promotional Items with documents.• Finding out branding opportunity at assigned area.

Language Proficiency

English:



Bengali:



Name of Company

: Ansar Group Of Company



Company Location

: Barwa Commercial Avenue, Qatar

Name of Position

: Business Development Executive.

Year of Experience

: April 9, 2016- May 12 2017

Responsibilities

- Preparing Marketing Reports.
- Plan, execute & monitor marketing activities.
- Help Department Heads in preparing business plan for the company.
- Collecting Information for assigned marketing planning.
- Finding prospects, following up on business opportunities and setting meetings

Name of Company

: Grameenphone Ltd.



Company Location

: GP House, Basundhara R/A,Dhaka

Name of Position

: Customer Service Manager

Year of Experience

: February 9, 2014 – April 4, 2016

Responsibilities

- Provide one-stop quality information Service over phone to ensure positive customer experience.
- Serve customers with helping attitude and thus play a significant role in customer satisfaction, retention, and acquisition. In this way enhance Grameenphone brand image.
- Capture customer insights and escalate critical issues / complaints and provide timely feedback.
- Handel the High Valued subscribers of Grameenphone.



Academic Qualification:

B.B.A	: Bachelor of Business Administration
Name of Institution	: International Islamic University Chittagong
Subject	: Major in Marketing
Result	: 3.27 out of 4.00
Year of Passing	: 2015
H. S. C.	: Higher Secondary Certificate
Education Board	: Sylhet
Name of Institution	: Brindaban Govt. College, Habiganj
Group	: Business Studies
Result	: 4.10 out of 5.00
Year of Passing	: 2009
S. S. C.	: Secondary School Certificate
Education Board	: Sylhet
Name of Institution	: Govt. High School, Habiganj
Group	: Science
Result	: 3.69 out of 5.00
Year of Passing	: 2007



Personal Details:

Father's Name	: Md.Shafique Uddin
Occupation	: Retired Government Employee
Mother's Name	: Anjuman Ara Begum
Occupation	: Housewife
Date of Birth	: December 30, 1990
Gender	: Male
Marital Status	: Married
Nationality	: Bangladeshi
National ID No	: 19903624409000060
Religion	: Islam
Present Address	: 1st Floor,20/24, Pallabi,Mirpur Dhaka
Permanent Address	:South Anantapur R/A,Habiganj,Sylhet

I do hereby declare that all the information provided above is true and legit and I am willing to provide further clarification or justification if necessary.

Musleha Uddin Md. Rony