

Zahirul Hossain

✉ zahirulhossain10@gmail.com

☎ 01681248239



Career Objective:

To work with full strength in dynamic organization which provides new challenges that help to add new value to organizations and individuals. Seeking a challenging career to value on time performance, where I can enhance my working skills, strength and experience which help achieving targets.

Professional experience:

1. Senior Executive: (April 1, 2020-continuing)

Company Name: Ace Autos (Pvt.) Ltd.

Department: Sales & Marketing

Duties/Responsibilities: Organize showroom work and co-operate with showroom clients, Tender submission of Govt. sales, Daily showroom monitoring and keep record with excel, keep showroom client record in excel, new car order process maintain, car accessories selling, communicate with new and previous clients verbally and online.

2. Sales Executive: (March 1, 2019- March 31, 2020)

Company Name: Link3 Technologies Ltd.

Department: Sales & Marketing

Duties/Responsibilities: Organizing sales visits, maintaining accurate records, negotiating contracts and packages, sell products by establishing contact and developing relationships with prospects and recommending solutions, aiming to achieve monthly or annual targets, gather feedback from customers or prospects and share with internal teams.

3. Sales Executive: (August 1, 2018-February 28, 2019)

Company Name: Ryans IT Ltd.

Department: Sales.

Duties/Responsibilities: Recommend, select and help locate the right products for the customer, describe a product's features and benefits in a way understandable to the customer, and listen to customer requests.

4. Customer Service Executive: (June 1, 2017- July 31, 2018)

Company Name: Ryans IT Ltd.

Department: Customer Service

Duties/Responsibilities: To deal with customers, handle their complaints and solve them properly as per company policy.

5. Brand promoter as a part time job (September 1, 2015 - September 30, 2015)

Company Name: Unilever pureit.

Company Location: Gulshan Outlet

Department: Sales and marketing.

Duties/Responsibilities: Customer service and sales.

6. I participated at Dhaka International Trade Fair as a shop manager in 2007-2017.

7. I participated at Chittagong International Trade Fair as a shop manager in 2007- 2016.

Educational Qualification:

Name of Degree	(Bachelor of Business Administration) BBA	Higher Secondary Certificate (HSC)	Secondary School Certificate (SSC)
Institution	East West University (Dhaka)	Dhaka Commerce College (Dhaka)	Mirpur Bangla High School (Dhaka)
Major in/ Group	Accounting	Business Studies	Business Studies
Passing Year	2016	2009	2007

Language skills:

Bengali : Writing, Reading, Listening & Speaking.

English : Fluent in Writing, Reading, Listening & Speaking.

Interests:

- Travelling – I love to experience different cultures.
- Reading – Magazines, books and articles.
- Watching news, programs
- Surfing business websites
- Photography
- Bike riding

Strengths:

- Enthusiastic and hardworking.
- Possess Positive attitude.
- Responsible towards work.

Mailing Address:

House # 74/2
Shah Ali Bagh
Mirpur- 1, Dhaka- 1216

Personal Profile:

- ❖ **Full name** : Md. Zahirul Hossain
- ❖ **Father's name** : Haji Md. Javed Hossain
- ❖ **Mother's name** : Rina Hossain
- ❖ **Date of birth** : August 24, 1992
- ❖ **Nationality** : Bangladeshi
- ❖ **Religion** : Islam
- ❖ **Marital status** : Married
- ❖ **Blood group** : B+
- ❖ **Height** : 5.8"
- ❖ **Weight** : 80 kg

Acknowledgement:

I declare that the information furnished in this C.V is correct, true and complete to the best of my knowledge and belief. Moreover, I hope my educational background & other efficiency will meet up your requirements demand. It would be highly appreciated if you give me chance to show my fitness.

Zahirul Hossain



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Signature