

#### **CORE COMPETENCIES**

- Seller Onboarding & Content **Management**
- Team Organizing & Understand Team **Behavior**
- Relationship Building Among All The Managerial Chain Of Command effectively
- Effective Decision Making Analyzing Demand Based Business Growth & Operation
- Excellent Communication, Networking Advocacy & Negotiation.

#### DIACRATIC QUALIFICATION

- Ability To Work Both Independently And Cooperatively In A Team.
- Effective Conflict Resolution And Team Leadership Skills.
- Have Ability To Learn Within Shortest Possible Time.
- Handling Multiple Tasks Under Pressure.

### SOFTWARE SKILLS

MS Excel

MS Word

MS PowerPoint

Adobe Photoshop

#### **LANGUAGES**

**English** 

Bangla

# **ARIFA KHATUN**

Jr. Officer Content & Analytics

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To serve in challenging and competitive position in an organization where I can enhance my skills & strengths in conjunction with organizations goals & objectives and I would like to show my immense aspiration to become a quick learner and to prove myself as a sincere, self-motivated and energetic person through extensive hard work and integrity

#### WORK EXPERIENCE

#### **Jr. Officer Content & Analytics**

September 2020 to present

ShopUp (www.shopup.com.bd)

- Managing multi sellers country wise
- Identifying the Growth of Business
- Maintaining the Mokam TSM, Supervisors & Sourcing Associates Team
- Managing the Content Management Team
- Giving Training for the Development of Employee
- Identifying the Barriers and Obstacles which Impacts Business
- Allocating works among the team members
- Remapping SKU and Category Problems
- Training Team members in Excel to work smoother and faster

## Beyond content related experience:

- Having both experience with FMCG & Perishable (Non Branded)
- Product pricing in diff. area covering 30 districts as well based on supply demand & area wise demand
- Seller creation
- Pricing & profit margin handling
- Balanced communication from root to top level management for effective decision making
- Product Bundling & effective idea for running slow moving products
- Experiencing tech issue behind Geo mapping of making retailer order
- Application "MOKAM" which is one the hot cake of B2B Platform at the present day
- Direct involvement as the concerned person of ongoing all the running project of "MOKAM" as content manager
- Multi tasking under different challenges at a time

#### **Assistant Architect**

"INNO.NATIVE ARCHITECTS", Dhaka

September 2019 to March 2020

**Junior Architect** 

"XID ARCHITECTS", Dhaka.

August 2018 to July 2019

## **EDUCATIONAL QUALIFICATIONS**

SSC in Science Studies

Noakhali Govt.Girls' High School

GPA: 5.00/5.00 Passing Year: 2008 **HSC** in Science Studies

Milestone College

GPA: 5.00/5.00 Passing Year: 2011 **B.Arch in Architecture** 

Chittagong University Of Engineering & Technology

CGPA: 2.94/4.00 Passing Year: 2018

## **REFERENCES**

Md. Ziaul Haque Bhuiyan Chief of Staff ShopUp

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Md. Zia Uddin Co-Founder Jatri

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I do hereby declare and certify that all information stated above is true and complete to the best of my knowledge and belief and I am aware about the fact that any misrepresentation of information might be treated as disqualification for me.

Arifa Khatun.

Date: