

**Shihab-UI-Alam**

**House: 230, Road: 2, Block: B,**

**Bashundhara R/A, Dhaka.**

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## **OBJECTIVE**

I am keen on enhancing my managerial skills by being in a vibrant and motivating workplace. I look forward to building a dynamic career in the corporate sector using my strong communication skills, eagerness to learn and adapt business processes and protocols, ability to work independently as well as in groups.

## **PROFESSIONAL SUMMARY**

- Proven experience on handling high end customers with an intention to sell Volvo cars. It required high level of convincing power along with high communication skills.
- Around 2 years long research experience in rural development sector with JICA Bangladesh and Prime Minister's Office of Bangladesh along with 22 different ministries.
- Organized various workshops, seminars and other event activities for JICA & government officials.

## **KEY EXPERTISE & SKILLS**

- Strategy, planning and execution
- Project Development, Presentation, Market and Business Analysis
- Marketing, sales and business expansion
- Team player
- TRAINING & DEVELOPMENT
- Investment Climate Improvement Training in Japan under JICA.
- Study trip to Malaysia for Investment Climate Improvement
- Completed Dissertation for MBA (Business proposal).
- Completed Dissertation for BABS degree achievement.
- Participated in various Workshops conducted by Jobs ICT.

## **EMPLOYEMENT HISTORY**

- September, 2017 – Current Anwar Group of Industries (Automobiles Division) - Asst. Manager.
- May, 2015 – February, 2017 JICA/PMO - Research Analyst for Investment Climate Improvement.
- July, 2015 – June, 2016 Rupom Enterprise. (Wholesale and Retail shop at DCC Market, Gulshan-1).
- October, 2011 – December, 2014 SARCO Estate Agents Ltd. – Marketing Officer.

**ACADEMIC STANDING**

- Master of Business Administration (MBA), Cardiff Metropolitan University 2014
- Bachelor of Arts in Business Studies (BABS), Cardiff Metropolitan University 2011
- Foundation Course in LSC 2008
- O-levels (Commerce), British Council, Dhaka 2003

**PERSONAL DETAILS**

Father's Name : S.M. Mahbub Ul Alam

Mothers Name : Selina Alam

Date of Birth : 9th June, 1987

Marital Status : Married