

Curriculum Vitae of Parvez Ahmed Tipu

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CAREER OBJECTIVE:

To become a successful and efficient entrepreneur in a well-established and renowned multinational company through my sound socialized knowledge, strong leadership and inter-personal communication skill as well as my capability to work independently in challenging and goal-oriented environment

EXPERIENCE:

1st December 2016 - Till now	<p>I am working in “C.P Bangladesh Co., Ltd”. In Customer Development department (Sales - Food Business Unit) as a officer and playing the following roles:</p> <ul style="list-style-type: none"> • Look after area based Franchise sales, Branding, complaint from final customer. • To boost up the Sales by activating and Monitoring B2B, B2C promotions and Pop, Marketing Tools Installation. • Incentive Distribution as per target achievement by Franchise or Staff. • Organize a Event like Grand Opening Program to Introduce new franchise on the Market. • Manage Franchise sales order and escalated accumulated file in Factory. • Regular market visit and report to Authority concern person. • Achieve target by Value and product. • Control Aging and maintain prepaid system. • Train up Franchise operator for better service in shop. • Prepare Weekly, Monthly and yearly sales report and analysis with proper explanation. • Attend sales presentation in monthly Meeting. • Make Active communication with Franchise owner.
1st January 2016 - 30th November 2016	<p>I worked in “Response Ltd”. In Customer Care department as customer care representative (CCR) for Banglalink and playing the following roles:</p> <ul style="list-style-type: none"> • Look after customer complaint directly and give on spot solution. • Manage New Customer and Sim Registration. • To grave Corporate customer by visit and meeting with them and share our offer. • Achieve target by Selling Pre-paid, Post-Paid Sim, VAS etc.
1st April 2014 - 31st December 2015	<p>I worked in “KOHINOOR CHEMICAL CO. (BD) LTD”, “Grey Advertising Bangladesh Ltd”, “Interspeed Marketing Solutions Limited” in Event activations as a Supervisor or Coordinator.</p>

ACADEMIC QUALIFICATION:**Master of Business Studies (MBS)**

Major : Accounting
Class/Division : 2nd Class
Passing year : 2016
University : Govt. Bangla College

Bachelor of Business Studies (BBS, Honours)

Major: Accounting
Class/Division : 1st Class
Passing year : Exam 2014
Session : 2007-2008
University : Govt. Bangla College

Higher Secondary Certificate (H.S.C)

Group : Business Studies
GPA : 4.40 out of 5.00
Year : 2007
Board : Dhaka
Institute : BCIC College

Secondary School Certificate (S.S.C)

Group : Business Studies
GPA : 3.81 out of 5.00
Year : 2005
Board : Dhaka
Institute : Doctor Muhammad Shahidullah Adarsha Uchcha Madyamic
Bidyapith School and College

PROFESSIONAL COURSES:**Post Graduate Diploma on Marketing Management (Final Part)**

Bangladesh Institute of Management (BIM)
From 15th February 2020, Appearing.

SKILLS:

Expert in using Microsoft Excel, Microsoft Word, Microsoft PowerPoint.
Typing Speed: 40 WPM

PERSONAL DETAILS:

Father's Name : Md. Asaduzzaman Asad
Mother's Name : Shamsun Naher
Permanent Address : House-05, Road Avenue-2, Section-12, Block-D,
Mirpur, Pallabi, Dhaka-1216.
Gender : Male
Height : 5.6"
Date of Birth : 12 February 1990
Marital Status : Single
Nationality : Bangladeshi
Religion : Islam (Sunni)

REFERENCE:**Md. Motiur Rahman**

Vice President,

ShajGoj.com

Phone: 01302247912

Abu Md. Fahad

Section Manager,

Food Business Unit – Sales,

[CP Bangladesh Co., Ltd.](#)

Phone: 01711406506

I, the undersigned, declare that to the best of my knowledge and belief, the above information is true and correct.