



## Abul Hasnat Bhuiyan

### *Curriculum Vitae*

#### Career Objective

To be an astute learner and the best performer in your organization. So that I can build an innovative career in your esteemed organization by using my skills and other significant talents.

#### Experiences

1<sup>st</sup> Nov 2016 – Present      Sr. Executive – Corporate Sales  
YUASA Battery Section  
Japan Solartech Bangladesh (Pvt.) Limited (A Concern of TSI Group)  
House # 3(1st Floor), Road # 7, Block - F, Banani, Dhaka-1213

##### Duties/Responsibilities:

- \*Researching and identifying sales opportunity, generating leads, target identification and classification.
- \*Reaching out to new customers and making presentations or pitches outlining the benefits of product/ services.
- \*Understanding the client requirements and then customizing the product/ services as per their needs.
- \*Maintaining relationship with all potential and existing clients.
- \*Ensuring proper servicing and after sales support to clients.
- \*Maintenance of sealed batteries.
- \*Technical support about sealed batteries.
- \*Promotion of products.
- \*New ideas about business strategies.

## Education

- 2011–2015**    **Bachelor of Science in Electrical and Electronic Engineering,**  
(Pass. 2015)    **University of Asia Pacific, UAP**, CGPA – 2.91 (in a scale of 4.00)
- 2008–2009**    **Higher Secondary School Certificate (HSC)**  
(Pass. 2010)    Government Science College, Dhaka Board, GPA – 3.60 (in a scale of 5.00)
- 2006–2007**    **Secondary School Certificate (SSC),** Khilgaon Government High School,  
(Pass. 2008)    Dhaka Board, GPA – 5.00 (in a scale of 5.00), Passing year – 2008

## Languages

Bengali	Mother Tongue	
English	Intermediate	Con conversationally fluent
Arabic	Basic	Basic words and phrases only

## Computer skills

Advanced Software	Computer Hardware and Software Support and Troubleshooting MS Office (Word, Excel, Power point) and internet connectivity
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## Interests

- Cricket
- Football
- Reading
- Listening to Music

## Extracurricular Activities

- Volunteer at Jaago Foundation, Bangladesh.
- Blood Donor at Quantum Foundation, Dhaka, Bangladesh.

## Personal Details

Father's Name	: JASIM UDDIN BHUIYAN
Mother's Name	: SHEULY AKTHER
Date of Birth	: December 01, 1991
Gender	: Male
Marital Status	: Unmarried
Nationality	: Bangladeshi
National ID No.	: 101 164 7805
Religion	: Islam
Permanent Address	: Alpak Salam Castle, Flat: 2A, Holding: ka -167/C, Road: Abur Tek Road, Bot Tola, Khilkheth, Dhaka-1229
Current Location	: Same

Alpak Salam Castle, Flat: 2A, Holding: ka -167/C, Road: Abur Tek Road, Bot tola, Khilkheth, Dhaka-1229  
Phone: +880 17 4361 1537 Email: [nipubhuiyan@gmail.com](mailto:nipubhuiyan@gmail.com)

## References

**Muhammad Abul Hasan**, Asst. Vice President, Tyre & Battery Division,  
INDEX Companies  
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**Md. Reaz Ahmed**, Head of Business (YUASA Battery Division),  
Auto Trade International Limited - ATIL (A Concern of TSI Group)  
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Email: [reaz@yuasa.com.bd](mailto:reaz@yuasa.com.bd)

**Md. Abu Ahmed**, Head of Sales and Distribution (YUASA Battery Division),  
Japan Solartech Bangladesh (Pvt.) Limited  
House # 3(1st Floor), Road # 7, Block - F, Banani, Dhaka-1213.  
Mobile: +8801714037744, Phone (Office): +88-02-9873271  
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### Declaration of Authenticity:

I do hereby declare that all information presented above is true to my knowledge. If required and where applicable, this information can be supported by appropriate authentic certificates or papers.



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**ABUL HASNAT BHUIYAN**