

ZIAUL HAMID UZZAL CHOWDHURY

Address: House B-183, Eastern Housing Mirpur 11.5, Dhaka 1216
Mobile No 1: 01711174598

e-mail : chowdhury.uzzal7@gmail.com



Career Objective:

Experienced executive with a demonstrated history of working in the automotive industry. Skilled in Negotiation, Marketing Management, Business planning, Marketing, Demand and supply planning, Sales and distribution.

Career Summary:

Working Senior Executive - Sales and Business Development (October 24, 2019 - Continuing)
Working Executive - Sales and Business Development (November 1, 2016 - Continuing)
Worked Commercial Executive at Young Optics (November 3, 2014 to May 25, 2016)

Special Qualification:

Quick learner, Hard worker, Can work under pressure, Determined to offer honesty.

Employment History:

Total Year of Experience : 6 Year(s)

1. Senior Executive - Sales and Business Development (October 24, 2019 - Continuing)

Siegwerk Bangladesh Limited

Company Location : Siegwerk Bangladesh Limited: Meghna Industrial Economic Zone, Tipordi, Mograpara, Police Station – Sonargaon, District – Narayanganj, Bangladesh.

Duties/Responsibilities:

1. To visit customer place if necessary.
2. Order Booking, Order Scheduling, and Dispatch Plan, as per IFOT.
3. Proper Sales Support to allocated Customers & Marketing team, in-line with Business Objectives and Management guidelines.
4. Provide data and MIS Support to all concerned persons/departments.
5. Do timely pending leftover from SAP.
6. Train new executive in AMS activities.

2. Executive - Sales and Business Development (November 1, 2016 - Continuing)

BOSCH BANGLADESH

Company Location : Shikharaa JOLCHHOBI" House No. 40/8, Road No. 92, Gulshan-2, Dhaka-1212, Bangladesh.
Department: Sales and Business Development

Duties/Responsibilities:

1. Assist in demand planning for critical & non-critical items.
2. Planning, developing and implementing effective marketing communication with MR (Marketing Representative) colleagues and customer.
3. Planning, developing and implementing effective marketing communication with MR (Marketing Representative) colleagues and customer.
4. To coordinate with all MR (Marketing Representative) colleagues and warehouse team for allocation, payment conformation distribution.

5. To keep record of customer requirement, create sales order through SAP, provide allocation through MR(Marketing Representative) colleagues.
6. To flow-up with W/H colleagues for in time delivery.
7. To coordinate with RBBS W/H colleagues for any emergency or deviation.
- 8.To return (if required) followed by approval from RBBS/GM.

3. **Commercial Executive (November 3, 2014 - May 25, 2016)**

Young Optics

Company Location : Savar,DEPZ
Department: Commercial

Duties/Responsibilities:

1. Create all kind of commercial documents.
- 2.Maintain relationship with BANK, BEPZA, Customs Office, and C&f and forwarder.
- 3.Execute Import-export process.

Academic Qualification:

Exam Title	Concentration / Major	Institute	Result	Pas.Year	Duration
Executive Masters of Business Administration (EMBA)	International Business	University of Dhaka		2016	On Study
Bachelor of Business Administration (BBA)	Marketing	ASA University Bangladesh	CGPA:2.86 out of 4	2012	4 years
HSC	Business	Paterhat RC College	CGPA:3.7 out of 5	2007	2 years
SSC	Business	Paterhat Muslim High School	CGPA:2.94 out of 5	2005	-

Career and Application Information:

Preferred Job Category : Marketing/Sales, Commercial/Supply Chain
Looking For : Mid Level Job
Available For : Full Time
Preferred District : Anywhere in Bangladesh.
Current Salary : 52,500 BDT

Specialization:

Fields of Specialization
<ul style="list-style-type: none"> • FMCG Sales & Marketing • Distribution/ Supply Chain Management • Business Development

Language Proficiency:

Language	Reading	Writing	Speaking
English	High	High	High
Bangla	High	High	High
Hindi	Low	Low	Low

Personal Details :

Father's Name : Mahabub Khaled Chowdhury (Late)
Mother's Name : Pushpa Akter
Date of Birth : December 16, 1990
Gender : Male
Marital Status : Married
Nationality : Bangladeshi
National Id No. : 19900626201000032
Religion : Islam
Current Location : Dhaka

Reference (s):**Reference: 01**

Name : Md. Mortuza Sabbir
Organization : **BOSCH BANGLADESH**
Designation : Manager – Sales and Business Development.

Address : Shikharaa JOLCHHOBI" House No. 40/8,
Road No. 92, Gulshan-2,Dhaka-1212,
Bangladesh.
Mobile : +8801718185157
E-Mail : mortuza.sabbir@in.bosch.com
Relation : Professional

Reference: 02

Tarek Ul Islam
Young Optics
Assistant Manager(Commercial)

Plot#104,105,124,and 125DEPZ (Extension
Area),Ashulia,Saver-1349,Dhaka,Bangladesh.
+880-1717-087446
tarekul.islam@youngoptics.com
Professional