

Mohammad Jayed Hasan

Sales and Marketing Personnel

Seeking a position in a progressive and esteemed organization which will commensurate my previous experience in Communication, Marketing and Human Resource Management to extend my career path.



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WORK EXPERIENCE

Senior Executive, Sales

SK Japan Export Co. Ltd.

03/2018 – Present

Responsibilities

- Introducing the company to customer base.
- Creating Brand Value.
- Make accurate, rapid cost calculations and providing customers with quotations.

Marketing Executive

Western Paper Industries BD (PVT) Ltd

11/2017 – 03/2018

Responsibilities

- Market Research.
- Enhance the corporate customer base.
- Acting as a contact point between the company and its existing and potential markets.

Senior Executive, Sales

SBT Japan Limited

08/2015 – 11/2017

Responsibilities

- Training and supporting team to ensure their necessary market knowledge.
- Assisting in communication and supervising performance & developing a team.
- Ensuring team target.

EDUCATION

Bachelor of Business Administration (BBA)

Premier University, Chittagong

2008 – 2012

Major

- Marketing
- CGPA : 2.99 out of 4

Master of Business Administration (MBA)

Premier University, Chittagong

2014 – 2015

Major

- Human Resource Management
- CGPA : 2.96 out of 4

SKILLS

Sales

Corporate Marketing

International / Export Marketing

Team Development

Market Research

ACHIEVEMENTS

Best Sale Employee (5 times) (2015 – 2016)

Been selected as best sales employee for reaching 100% + sales for 5 times in SBT Japan Limited

Best Office Employee (10/2016)

Been selected as best office employee for achieving highest recorded sales profit in SBT Japan Limited

LANGUAGES

Bangla

Native or Bilingual Proficiency

English

Full Professional Proficiency

Hindi

Professional Working Proficiency

INTERESTS

Meditation

Travelling

Foreign Language

YouTube Research

Cooking