

## NASIR UDDIN MOJUMDER

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### **Career Summary:**

Graduated with MBA degree in Marketing and BBA in Accounting from East West University. Have Fifteen months of professional experience through working as a Business Development Executive at Arteka Bangladesh. Apart from that I also worked as an Intern for three months at Export Import Bank Limited (EXIM Bank Limited). Within this time period, I gained lots of experience about corporate environment. Based on my education and experience, I would like to be a part of an organization to face new challenges and develop strategies to complete all task effectively and efficiently while also disseminating knowledge and gathering experience.

### **Employment History:**

**Total Years of Experience:** 1.5 years

#### **1. Business Development Executive (November, 2018 – January 2020)**

##### **Arteka Bangladesh**

Address: 09, Badshartak, Jashimuddin Avenue Uttara Dhaka, 1230

##### **Responsibilities:**

- Generating leads
- Maintaining relationships with clients and address their needs effectively
- Working with the team to achieve short and long term revenue and profit growth
- Travelling to customer sites and tradeshow to promote company's products and services
- Attending client conferences and meetings in order to network with new and existing contacts
- Procuring new clients through direct contact, word-of-mouth, and collaboration with marketing department
- Negotiating with clients to secure the most attractive prices

#### **2. Internship (January, 2018 - April, 2018)**

##### **EXIM Bank Bangladesh Ltd**

Branch: Garib-e-Newaz Avenue, Uttara Dhaka

Department: General Banking, Investment

##### **Duties/Responsibilities:**

- Maintaining registers across different departments
- Organizing the client's CIB files and sharia files
- Auditing defaulter clients Firm
- Giving information about the financing process
- Filling up the application form

### **Academic Qualification:**

#### **MBA in Marketing (Passing Year June 2021)**

East West University, Dhaka Bangladesh

CGPA 3.30

#### **BBA in Accounting (Minor HRM) 2018**

East West University, Dhaka Bangladesh

CGPA: 2.99

#### **HSC in Business Studies 2012**

Adamjee Cantonment College, Dhaka Bangladesh, Dhaka Board

CGPA: 4.80

#### **SSC in Business Studies 2010**

Chhagalnaiya Academy, Feni Bangladesh, Cumilla Board

CGPA: 4.63

### **Specialization:**

- Good Customer Relationship
- Negotiation and Decision making skills

### **Extra-Curricular Activities:**

General Member East West University Investment and Finance Club (May 2017- November 2017)

### **Language Proficiency:**

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	High	Medium

### **Personal Details:**

Father's Name	: Ahasan Ullah Mojumder
Mother's Name	: Sufia Akter
Date of Birth	: April 2, 1994
Gender	: Male
Nationality	: Bangladeshi
Permanent Address	: Holding# 165, Village: East Darbarpur, PO: Munshirhut, Thana: Fulgazi, District: Feni
Current Location	: Dhaka

### **Reference(s):**

Name	: Mr. Abu Sadat Muhammad Ashif	Mr. Monjur Hossain
Organization	: East West University, Dhaka	Arteka Bangladesh
Designation	: Assistant Professor, BBA Department	Marketing Manager
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Relation	: Academic	Professional