



MD ZABIR RAHMAN KHAN

1/11, Humayun Road, Mohammadpur

Date of birth: 11/02/1990

Marital Status: Unmarried

CONTACT

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OBJECTIVE

To construct a successful and distinguished career, through the ultimate utilization of my professional attitude, along with my hard working skills and sincerity, in a dynamic and improvising organization. In the future I want to join a company that offers me a stable and positive atmosphere and inspires me to enhance and therefore to innovate the work culture for the betterment of all parties concerned.

WORK EXPERIENCE

Senior Marketing Executive

JACK SEWING MACHINE CO., LTD (China No. 1),
September 2018 – Till Present

- ❖ Boosting up sales by motivating distributor and dealers and find new market and business opportunity for market expansion.
- ❖ Monitor distributor and dealers and execute policies to keep the market stable.
- ❖ Handle day-to-day and long term trade marketing activities set out by the company.
- ❖ Planning route frequency and keeping record of inventory of distributor and dealers.
- ❖ Increase brand visibility and product placement.
- ❖ Training field force in customer engagement.
- ❖ Lead and generate LC (Wholesale) business sales.
- ❖ Meet with existing and potential clients.

Senior Marketing Executive

Advance Supply Chain Solutions,
March 2017– August 2018

- ❖ Run day to day marketing activities of the organization.
- ❖ Meet with existing and potential clients.
- ❖ Conduct conference, team-meeting, training, seminar, workshop etc.
- ❖ Development of new business plan and implementation.
- ❖ Team leader on projects.

Lawyer

HOWLADAR & BROTHERS,
January 2015 – June 2016

- ❖ Day to day duty involves writing legal opinion, conducting depositions, filing cases and writ petition, etc.

SKILLS:

- ❖ Strategy maker and implementer
- ❖ Ability to perform in high pressure environment
- ❖ Good negotiator
- ❖ Perseverance
- ❖ Microsoft Word, Excel, PowerPoint, etc.

- ❖ Assist supervisor by typing and printing letter, taking dictation, opinion, legal notices and other documents prepared by him and shadow him.
- ❖ Meeting with clients, manage meetings and conference.

EDUCATION

Masters of Business Administration (MBA)
North South University (2016-2017)
Major: Marketing, CGPA: 3.19

IELTS

Score: 7.0 (2015)

LLB

University of London (2010-2014)
Newcastle Law Academy
Credit Completed: 180

Diploma in Law

University of London (2009-2010)
Bhuiyan Academy

O-LEVELS

Maple Leaf International School, (2006-2007)
Marks Obtained: A in two subjects, B in one subject and C in four subjects

HOBBIES & INTERESTS

- ❖ Member of Moot Club (2010-2014)
- ❖ Outdoor games, such as Cricket, Football (1998-till present)
- ❖ Indoor games, such as Table Tennis, Badminton, and Pool (1998-till present)
- ❖ Secretary of **STOP CHILD LABOR** (2012-2014)
- ❖ Member of **YOUNG ENTREPRENEURS** (2012-2014).

REFERENCES

A.K. Nafish Ali Ahsan

Manager, Functional & KPI Team AKG
Abul Khair Group
Cell: 01926692400
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Sagir Khan (Barrister-at-law)

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