MD. SAJIB MAHMUD

DATA ANALYST

To become a dynamic and versatile data scientist who is capable of applying appropriate analytical tools and information technologies, introducing innovative ideas and getting me in a dynamic organizational environment where all of my educational qualifications and experiences will be utilized to their full potential and honesty, creativity, punctuality and diligence to the corner stone of success.

CONTACT

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in https://www.linkedin.com/in/sajib-007/

EXPERIENCE

Lead Research Specialist
Pipelinepharma
July, 2021 - Present

- Research and qualify potential clients for the company.
- Research and generate Leads for the listed companies.
- Market and Product research.
- Analyze company's business strategy.

Data Analyst
GGLink Limited
June, 2019 - June, 2021

- Lead generation.
- Data analysis.
- Web scrapping.
- System Analysis.
- SCRUM Project Management.

EDUCATION

MSC, SOFTWARE ENGINEERING

Daffodil International University

Session: January 2021 to Present

BSC, INFORMATION TECHNOLOGY

University of Greenwich (Presented by Daffodil International Academy)

Passing year: 2019

Result: First class

HSC

Bangladesh Navy School & College, Khulna

Group : Science

Passing year: 2014

Result: 4.50

SSC

Damodar M. M. High School, Phultala, Khulna

Group: Science

Passing year: 2012

Result: 5.00

JOB RELATED SKILLS

- Market research to find potential clients.
- Lead generation to rich the potential clients.
- Scraping data from websites using Python.
- Professional expertise on Microsoft Excel and Google sheets.
- Expertise on utilizing various data analytics tools.
- Expertise on utilizing various lead generation tools.
- Business data analysis and critical thinking.
- Project management.
- Professional Email marketing expert.
- Quick Learner and hard worker.
- Good interpersonal and communication skills.

EXPERTISE TOOLS

LEAD GENERATION TOOLS

- ContuctOut, Rocket Reach, Apollo, Lusha Linkedin Sales Navigator and others.
- For Lead verification: Verifalia.

DATA ANALYTICAL TOOLS

- Python.
- Microsoft Excel.
- Google Sheet.
- Tableau.
- Beautiful Soup.
- NumPy.
- Scrapy.
- Pandas.

INTERESTS

- Python programming.
- Web Scrapping.
- Reading novels and newspapers.
- Puzzle solving.

PROJECTS

TO-LET SERVICE (WEB-BASED SYSTEM)
Using PHP & MySQL (Professional Project)
Role: Project Manager

LARGE UNIVERSITY MANAGEMENT SYSTEM
Using PHP & MySQL (Academic Group Project)
Role: Project Manager

BANK MANAGEMENT SYSTEM
Using Java & MySQL (Academic Project)
Role: Database Administrator

ONLINE LIBRARY MANAGEMENT SYSTEM
Using PHP & MySQL
Role: Database Administrator

PROFESSIONAL CERTIFICATION

- Advanced Excel Expert (From LinkedIn Learning)
- Professional Laravel Programming (From Peopletech Learning)
- Professional Digital Marketing (From SEIP)

REFERENCES

Evaldas Tylas
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