

MD. Tashrik Hasan Sondhee

Present Address: 50 ainuddin road, Kalishankarpur, Kushtia sadar, kushtia.

Mobile : 01719478754

Date of Birth : 11th November, 1992

Marital Status : Married

Nationality : Bangladeshi (by born)

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CAREER OBJECTIVE

To work is an organization that provides me ample opportunities to enhance my skills and knowledge with contributing the growth of the organization.

EXPERIENCE

Executive(Sales & Marketing) : (January 2021- Till Now)

Sika India Pvt Ltd., Sika Group (Sika construction Chemical Distribution-Dream Construction Network) - - - - - Kushtia Sadar, Kushtia

Duties/Responsibilities:

- Developed and led sales training initiatives for employees and teams across organization.
- Held weekly meetings with Sika Business Consultants to identify techniques to overcome sales obstacles.
- Produce sales target and communicate goals to the member.
- Visited clients and potential clients to evaluate needs or promote products and services.
- Answered client questions about products, prices and availability.

Territory Sales Officer :(November 2019 – April 2020)

Rocket, Dutch Bangla Bank Mobile Banking (Rocket dealership-Messrs Joarder Traders Network) - - - - - Kushtia Sadar, Kushtia

Duties/Responsibilities:

- Responsible for achieving all the sales, distribution coverage extension and transaction targets of respective area.
- Covered 140 rocket agent outlets under Kushtia Sadar.
- Monitoring and coordinating the activities of the sales coordinators and Distributors.
- Support in infrastructure, branding & inauguration of new agent outlets.

Assistant Coach:(July 13:2017-September 30:2019)

Quantum Foundation (Quantum Cosmo School & college)

Lama, Bandarban

Department: Sports Cell.

Duties/Responsibilities:

- Motivated athletes to become stronger, more agile and more effective through training habits and proper nutrition.
- Maintained equipment, facilities and inventory to avoid accidents and damage.
- Prepared athletes for special competitions and tournaments.
- Taught 196 children in total.
- Developed and oversaw team budget, logistics and equipment purchases.

Intern, travel sales consultant:(October 10:2013-April 4:2014)

Green Bangla Tours - - - - - Uttara, Dhaka.

Duties/Responsibilities:

- Responded to client's questions, issues and complaints and implemented appropriate solutions.
- Taking 100 phone calls a day.
- Lead team when the boss is away or on sick leave.
- Responsible for payrolls.

EDUCATIOAL QUALIFICATION

Exam Title	Institute/University	Group/Subject	Result	Passing Year
BBA	Jahangirnagar University	marketing	2.90	2014
HSC	Kushtia Govt. College,Kushtia	Business Studies	4.30	2009
SSC	Kushtia Zilla school,Kushtia	Business Studies	4.81	2007

EXTRA CURRICULAR ACTIVITIES

- ✂ **Free Medical Camp Volunteer.** (January 2018)
 - Cleaned patient space and equipment, prepared beds, restocked lab supplies.
- ✂ Captain of the university handball,Badminton (2014-2016) and the department team(2010-16)
 - Successfully marketed, sold and sponsorship contracts with Southeast Bank Limited.
 - Attended all practices, meetings and workouts on time, Maintained professionalism when attending charity, sporting and media events as team representative.
- ✂ **Masjid Volunteer.** Led team of 25 community fundraisers that raised 30000 BDT for charity.
- ✂ **Homeless Shelter Volunteer.** Led 10 volunteers in cleaning and resupplying rooms.

LANGUAGE & PROFESSIONAL SKILLS/STRENGTHS

- ✂ **Language:** Mother tongue-Bengali. Fluent in Bengali and full working knowledge in English, Korean and Hindi.
- ✂ Ability to work under stress and pressure.
- ✂ Agile and scrum.
- ✂ Result oriented.
- ✂ Hard working person.
- ✂ Quick learner.
- ✂ Leadership.
- ✂ Reasoning ability.
- ✂ Proficiency in communication can negotiate easily with different kind of people.
- ✂ Accomplished sportsman, Can working team.

Computer skills- Have good knowledge of using Internet, Email and browsing. Have good knowledge in MS Office (word, Excel and PowerPoint).

TRAINING & WORKSHOPS

- ✂ Completed course **KOREAN LANGUAGE COURSE** conducted by Technical Training Center, Kushtia.(November-December 2019).
- ✂ Attended training **Fire Safety & Recue** conducted by Bangladesh fire service & civil defence .(May 12-May 14:2018)
- ✂ Completed Course **QUANTUM METHOD** conducted by trainer Guruji Shahid Al Bukhari Mahajataq in 16-19 March 2018.
- ✂ Attended seminar on “Target Marketing” org. by Dpt. Of Marketing, Chief guest Mizanur Rahman Sir, Professor, Dpt. of Marketing, DU.(10-12th February 2012)

DECLARATION

I, with due respect, declare that above information about myself is true and perfectly reliable.

স্বাক্ষর: অমরেন্দ্র শ্রমান চক্রবর্তী

Signature

REFERENCE

Md. Shariful Islam Lecturer Dept. of Marketing Jahangirnagar University,Savar,Dhaka sharifjumkt@juiv.edu Moile No:01720559442	Barota Chakraborty Associate Professor Dept. of Marketing Jahangirnagar University,Savar,Dhaka barota.jumkt@gmail.com Mobile No:01911058527
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