

A K M Khadamul Bashar

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Career Objective

To hold a position that will help me to develop professional skills by using my efficiency, hard work, confidence, academic knowledge and professional experience with utmost sincerity and commitment.

Why Me

- Confident enough to carry out duties with minimum instruction.
- Have skill in motivation and counseling and self-driven and change oriented.
- Able to work under challenging environment.
- Sincere and eager to learn & Good managerial skill
- Willing to work in team & Ability to motivate people
- Familiarity with information & communication technologies.

Educational Qualification

MBA Masters of Business Administration (International Business and Marketing), **Shimla University-AGU, Shimla, HP, India**, Passing Year: 2019, Department of Management, **Result: 7.80** (Out of 10)

BSC Bachelor of Science in Mechanical Engineering **International University of Business Agriculture and Technology (IUBAT)**, Uttara, Bangladesh. Passing year: 2016, Department of Engineering, **Result: 3.20** (Out of 4)

HSC Higher Secondary Certificate, **Cantonment Public School and College Saidpur**, Nilphamari. Passing year: 2012, Group: Science, **Result: 4.90** (Out of 5)

SSC Secondary School Certificate, Cantonment Board High School Saidpur, Nilphamari. Passing year: 2010, Group: Science, **Result: 4.63** (Out of 5)

Work Experience

- * Senior Executive (Sales and Marketing) at **Impel Service and Solutions Ltd. (ISSL)**
- * Customer Service Manager at Banglalink Digital Communications Ltd.
- * Radio Jockey and News Presenter at **Radio Doorbin**

Responsibilities

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media
- Set up meetings with potential clients and listen to their wishes and concerns
- Ensure the availability of stock for sales and demonstrations
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results

Achievements

- Have more than 4 years of experience in training new joiners and production agents on call center process and operations training
- Have skill in motivation and counseling and self-driven and change oriented.
- Sincere and eager to learn & Good managerial skill
- Willing to work in team & Ability to motivate people
- Familiarity with information & communication technologies.
- Best Employee, 2015 (Impel Service & Solutions Limited)

Seminar/ Workshop Attended

- Workshop on leadership development, organized by School of Management, Shimla University AGU, Shimla, HP, India-171009, 2018
- Workshop on active citizens youth leadership, organized by School of Management, Shimla University-AGU, Shimla, HP, India, 2018
- Workshop on Digital Marketing, organized by School of Management, Shimla University-AGU, Shimla, HP, India, 2018

Personal Skills & Qualities

- Good leadership skills, team management skills, problem solving skill
- Good presentation, communication, public relation, cash management skill
- Creativity, self-driven, hard worker, goal oriented & quick learner

Soft Skills

- **Language Proficiency:** English – Good in Reading, Writing & Speaking, Bangla: Native
- **Computer Literacy:** Competent with Microsoft Office Programs, Windows Operating, Auto Cadd (2D/3D)

Interests & Hobbies

Photography, Sport, Travelling, listening music, Reading Nobel

References

Dr. Kuldeep Kumar

Head of Department
School of Management
Shimla University-AGU
Shimla, HP, India
Contact No: +917018989050

Shah Manzur E Khuda

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I, the undersigned declare that the information specified in this **Curriculum Vitae** is true to the best of my belief and knowledge and correctly describes me experience and myself.

Signature

Khadamul Bashar

(A K M Khadamul Bashar)