Jabir Hossain

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Carrier Objective:

Can do attitude, wants to obtain a creative and challenging position in an organization that gives me an opportunity for self- improvement and leadership. Be able to contribute the symbolic growth of the organization with my technical, innovative and logical skills.

Professional Snapshot:

System Engineering LTD.

Executive Engineer, Lighting & Power Management (September 18, 2016- October 1, 2017)

Duties/Responsibilities:

- 1. BBT & Sub-Station sale.
- 2. Installing, Commission of various electrical devices.
- 3. Always keep connection with suppliers and provide them information regarding the electrical materials, instruments and devices.
- 4. Preparing quotations, technical information sans designs.
- 5. Maintenance works of various machines & systems.
- 6. Find out the information of new projects of different companies.
- 7. Be constantly updated about market / competitors and prepare strategies to operation.

Jakson International LTD.

Sales Engineer, Marine (December 10, 2017-Continuing)

Duties/Responsibilities:

- 1. Marine engine & Generator sale.
- 2. Working with government tender for marine engine & generator.
- 3. Working with spare parts for existing Cummins engines & Cummins recommended Lube-oil.
- 4. Gather the servicing information of existing Cummins engines.
- 5. Maintain client's database and recommend strategic steps to maintain existing clients & expansion to new clients.
- 6. Communicate to principle for different technical and price issues.
- 7. Keep abreast to competitor's activities sales and report to management accordingly.
- 8. Preparing quotation & technical information for new projects.
- 9. Visit potential customers for new business development.
- 10. Implement company's marketing strategy to enhance the company image in the market.
- 11. Maintain strong relationship with existing clients and provide feedback to the director for appropriate steps to meet client satisfaction.
- 12. Help in organizing event such as conferences, seminars, meeting, training, exhibitions etc.

Academic Background

- ➤ Bachelor of Science in Electrical and Electronic Engineering from Ahsanullah University of Science and Technology in 2016 secured CGPA 2.72 out of 4.00
- ➤ Higher Secondary School Certificate from Bir Shreshtha Noor Mohammad Public College, **Dhaka Board** in 2009 with **GPA-5.00** from science group.
- Secondary School Certificate from A. K. High School & College, **Dhaka Board** in 2007 with **GPA-5.00** from science group.

Skills:

- Technical Design Software: Proteus, MATLAB, OrCAD PSPICE, Micro wind.
- Languages: Visual Basic, C++, Microprocessor Assembly (for 8086, 8085)
- Operating Systems: Linux(Ubuntu), Windows (10/8/7/Vista/XP/2000)
- Office/Applications: Microsoft Office (Excel 2010 and Word/2010/2007/XP/2003/2000)

Thesis:

Topics- "Digital Optical Computing Using Simultaneous Optical Shadow Casting"
Supervisor - Mr. Jamal Uddin, Expert Faculty of the Dept. of EEE, Ahsanullah University of Science and Technology.

Academic Achievement:

- > First position in AUST CSE Project Fest.
- > A participant of the project show organized by the "Institute of Engineer's Bangladesh (IEB).
- ➤ A participant of Q Cach National Robotics Festival 2014 by ESAB.
- A participant of AUST EEE Project Competition Spring' 13.
- A participant of AUST EEE Hardware & Software Project Fest Fall'13.
- Cultural Secretary of AUST EEE Society for one semester.
- ➤ Volunteered at World Cyber Games 2012 Game Festival of Bangladesh.

Project:

- Line Follower.
- Voltage Instability Controller.
- ➤ Voltage Surge Protector.

Communication Skills:

Bangla - Native.

English - Good (both in speaking and writing).

Hindi - (Fluent in speaking).

Experience:

- ➤ Had a study tour in Siddhirganj Power Plant, Narayanganj.
- ➤ Had a visit to Power Grid Company of Bangladesh (PGCB).
- ➤ Had a visit to Rampura 230/132 KV substation, Dhaka.
- ➤ Had visit to many factories of renowned companies of Bangladesh.

Social Achievements:

- ➤ Volunteer at WSDA-New Zealand (Bangladesh).
- > One Degree Initiative Foundation (Bangladesh).
- ➤ Volunteer at JAAGO Foundation.

Personality Traits:

- Hard working and Quick learner.
- Organized, analytical and detail oriented.
- Strong motivational and leadership skills.
- Ability to produce best result in pressure situation.
- Ability to work as individual as well as in group.
- Well familiarized with computer usage.
- Expert in implementation of each step of project.
- Eager to learn new technologies and methodologies.
- Always willing to innovate the new things which can improve the existing technology.

Personal Details:

Father's Name: Tofazzal Hossain

Mother's Name: Jahanara Hossain

Permanent Address: 1543, South Dania, kadamtoli, Jatrabari, Dhaka-1236

Nationality: Bangladeshi

Marital status: Married

Religion: Islam

Date of Birth: 22-09-1993

Blood Group: A+ (Positive)

References:

- 1. **Muhammad Maniruzzaman**, Executive Engineer, Public Work Department (PWD). Mobile: +8801730335294, Email: mzaman_bd@yahoo.com.
- 2. **Mr. Jamal Uddin Ahmed,** Expert Faculty, Department of Electrical and Electronics Engineering, Ahsanullah University of Science and Technology, Email: jamaluddin.eee@aust.edu, Mobile: +88001946945674.
- I, **Jabir Hossain**, hereby declare that above furnished information is true to the best of my knowledge & belief.