

Md. Rifat Rayhan

Mailing Address: House no: 04, road no: 02,
Block: G, Mirpur 1, Dhaka-1216 .

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Career Objective:

Increasing or Establishing business of this company by using my quality skill and experiences. Also find me at better position by hard working.

Career Summary:

Most recent I have been working as Sales Executive at Siam City Cement Bd. Ltd. Insee Cement. Above 4 years experience as a field force with average 40% market growth. I also take my task as a mission. I think my responsibility as my dignity.

Special Qualification:

Able to sell new Brand with higher price. Always top seller of brand new product. I can make new good connection easily. I was an successful organizer of our university. Flexible for all situations for team work. Besides those I have sound knowledge about MS Office & another essential software.

Employment History:

Total Year of Experience : **5.2 Years**

Sales Executive (February 10, 2020 - November 02, 2020)

Insee Cement Bd Ltd.

Assigned Area : Barisal, Jhalokathi, Pirojpur.

Department: Sales Marketing

Duties/Responsibilities:

Brand Development, Market Development, Dealer Management.

MPO (November 22, 2018 - December 31, 2019)

Orion Pharma Ltd.

Assigned Area: Jhalokathi Territory

Department: Marketing

Duties/Responsibilities:

Convince Doctors' to prescribe product, Market Development, Increase Product Demand.

Marketing Officer (February 28, 2016 - October 31, 2018)

JAMI-IT Software Development

Assigned Area : Barishal Sador

Department: Marketing

Campus co-ordinetor (October 25, 2015 - June 30, 2016)

AmarTShirt.com

Assigned Area : PSTU Campus.

Department: Sales

Academic Qualification:

2nd Division at **BBA in Marketing** from the Faculty of Business Administration and Management.

Obtained CGPA 2.61 out of 4 under

Patuakhali Science and Technology University in year 2015.

A+ Grade at **H.S.C in Business Studies** from Amrita Lal Dey College, Barisal.

Obtained GPA 5.00 out of 5 under

Barishal Education Board in year 2011.

A Grade at S.S.C in Commerce from B.M. School Barisal.

Obtained GPA 4.50 out of 5 under

Barishal Education Board in year 2009.

Professional Qualification:

Training & Certifications :

Computer & Information Technology.

Course Duration: **6 Months**

Course Detail: ***Basic computer skill as example MS (Word, Excel, Access, Publisher, Powerpoint), Internet basic, SPSS, Basic Hardware etc.***

CIT Department, PSTU.

Internship on EXIM Bank.

Barisal Branch.

Duration: **3 Months.**

Detail: **Use of Marketing on overall normal banking activities (Based on accessible area due to Internship).**

Personal Details :

Father's Name	Md. Mofizur Rahman	Mother's Name	Kiron Nahar
Date of Birth	January 1, 1995	Gender	Male
Marital Status	Married	Spouse Name	Mita Mitra
District	Barisal	Upazila	Wazirpur
Vill+Post	Atipara 8224	Ward	06
Nationality	Bangladeshi	Religion	Islam

References:

Name	A.K.M.FazlulHaque	Name	Saiful Azam Rasel
Organization	Anti-CorruptionCommission	Organization	Metrocem Cement Ltd.
Designation	Deputy Director	Designation	Area Sales Manager
Address	Segun Bagicha, Dhaka.	Address	Barisal Area
Mobile	+8801711348315	Mobile	01714163844
Relation	Relative	Relation	Professional

I hereby declare that the information given are true and correct to the best of my knowledge.

Declared By:

Md. Rifat Rayhan