

# CV

## SYED MAHMUD RIADH SHARIF

Intuitive | Creative & Passionate Professional Associate

### CONTACT

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### ABOUT ME

Passionate Accomplisher Associate with Super fine tuned N.L.P -industry standard skills catering to meeting any organizational goals to meet R.O.I and expand Revenues and minimizing overall cost. I bring with me Key Presentational outlook and close deals in the fly and meet any project tasks before target time!

#### Key Skills:-

Patience, Tolerance, Decision making, Critical thinking, Organization and planning  
Advanced verbal communication skills, Self-motivation, High levels of energy, Flexibility, Organizing Brain storming, Presentation skills  
Auto Sales Pitching and many more.

### CAREER OBJECTIVE:-

To demonstrate by achieving best results through my capabilities with multi-level experiences and provide Maximum Value for the organization and serving Clients to attain their satisfaction.

Preferably, seeking a dynamic position to suffice my criteria & phasing out my maximum potentiality for the said leading role leading to career enhancement and fulfillment.

### EDUCATION

#### BACHELOR'S OF BUSINESS ADMINISTRATION. HRM

CITY UNIVERSITY ,BD 2015

Accomplished Professional Paid Work Internship with AB BANK LTD CDA AVEUE Branch, Acquiring A+ Merit successfully completing all requirements for the thesis and the overall BUSINESS DEGREE with success.

#### AMERICAN HIGH SCHOOL DIPLOMA, UAE 2003-2005

A Professional High School Diploma from American Curriculum devised for students with converting Credit hours as per post high school credit hour syllabi. I had acquired this professional diploma certified by Ministry of Education UAE ,Abu Dhabi giving me the impetus of carrying supplementary credits system's in university programs.

#### UNIVERSITY OF CAMBRIDGE IGCSE EXTENDED A/S O-LEVELS

British Council, Abu Dhabi -UAE 2003

Major Sciences' subjects included Biology Chemistry and Physics with extended grades All these with (Lab practical P6 paper's) submission with satisfactory grades. Grading systems were weighed in with Middle East ,Africa and Central Asia Regions and grades awarded. I had also acquired IELTS certification within with grade 1 in ORAL criteria.

### EXPERIENCE

✓ Sr. Sales Executive @UTI Pership DSV A/S 2013-

All Inter Sales Leads and Procuring new ones from Market Analysis.  
Achieved likewise target wise for FY2014 Q1,Q2

✓ Sr. Documentation and Administration. 2011-2013

CSCS as agents & TOTAL TRANSPORTATION LTD.[ GROUP OF COMPANIES].  
Achieved likewise target for Export and Import FY2011-2012.  
Asia and Middle East and Europe Likewise.  
Procured Double Promotion from Junior Trainee to Sr Executive