

Ar-Rafi Mahdi

Trainee, Operations, Grameenphone Ltd.

Want to offer logical thinking which can help business management to meet the pre- defined goals of the company.



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WORK EXPERIENCE

Trainee, Operations Grameenphone Ltd.

07/2018 – Present

Dhaka, Bangladesh

Achievements/Tasks

- Customer management, maintaining sustainable relationship with the clients, meet with the sales target (monthly basis). Discussion on strategic implementation of the promotional activities with the team and report to the Supervisor. Managing International Roaming and refund issues.

Contact: Muhammad Ehteshamul Haque –
Manager, Business Circle Dhaka Operation Grameenphone Ltd.
+8801711506873, ehteshamul@grameenphone.com

Part-timer Executive, Sales Rancon

05/2017 – 05/2018

Dhaka, Bangladesh

Achievements/Tasks

- Arranging and selling products, reporting supervisors, database and maintaining relationships with customers, familiar with IFS system, other administrative works.

Contact: Md. Delwar Hossain Rana –
Manager, Rangs Industries Ltd. +8801771700700

EDUCATION

Masters of Business Administration University of Dhaka

03/2019 – Present

3.56 on the scale 4.00

Courses

- International Business

Bachelors of Business Administration State University of Bangladesh

01/2015 – 02/2019

3.96 on the scale 4.00

Marketing

- Marketing Strategy of Igloo, Habiba Kibria, Country Manager, Macquarie University
+8801714101008,
habiba.kibria19@gmail.com

Higher Secondary School Certificate Dhaka College, Dhaka

07/2010 – 06/2012

5.00 on the scale 5.00

Courses

- Science

Secondary School Certificate Government Laboratory High School, Dhaka

01/2000 – 04/2010

5.00 on the scale 5.00

Courses

- Science

SKILLS

Team Management

Time Management

Sales

Branding Techniques

Excellent Communication

Positive Learning Approach

Business Operations

Client-focused

Cognitive Flexibility

Improvised

CASE WORKS

The Revolution of Barcode Café

- The Strategical Planning

Enron Case Study

- History, Ethics and Governance failures

ACHIEVEMENTS

CBH Award (06/2019 – 09/2019)

Performance

Employee of the Month (04/2019 – 06/2019)

Best Sales Person

Champion (2017 – 2018)

Inter Department Table-tennis Tournament

Champion (2016 – 2017)

Dell Gaming Contest

The Best Speaker (2011 – 2012)

Inter College Debate Championship

TRAINING, DEVELOPMENT

The Change in
Marketing
Landscape



Retail Excellence
Training



CURRICULUM ACTIVITIES

Head of Communication, SUB Marketing Club

The Fundamentals of Digital Marketing - Google Digital Garage

Organization Specialization Leadership - coursera.org

Business Data Analysis with Microsoft Excel - SUB Research Club