



MD. ZAHURUL AL MAMUN

FREELANCE ANALYST

Market Research. Content Development.

CONTACT ME

Address

34, Uttar Baharchora, Cox's Bazar Sadar,
Cox's Bazar-4700.

Contact

01617-417168

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a4750560

ABOUT ME

- Leadership
- Communication
- Time Management
- Collaboration
- Tangible
- And Teachable

SKILL

Team Development
Training
Strategic Planning
Budgeting
Business Development
Market & Pricing Analysis
Professional typing
Driving

EXPERIENCE

Freelance Analyst

May 2020-Till date

Quantitative & qualitative research, Survey, In-depth interviews, Key informant interviews (KII), Focused group discussions (FGD), Case studies, Literature Review, Transcription and Translation (English-Bangla).

Clients:

Centre for Environment and Participatory Research ([CEPR](#))

Centre for Research on Energy & Clean Air ([CREA](#))

Institute for Energy Economics & Financial Analysis ([IEEFA](#))

Global Alliance for Improved Nutrition ([GAIN](#))

Executive, Sales

December 2014 – November 2018

HeidelbergCement Bangladesh Ltd.

Business Development, Sales Strategic Planning, Adjust sales techniques, Market & Price research, Marketing plan, Develop new market, Sales force development, Technical support, Solve customer complaints, Design promotional offer, Warehouse Management, Liaison with various stakeholders.

Management Trainee, Sales

December 2013 – December 2014

HeidelbergCement Bangladesh Ltd.

Managing area sales, Expand to new territory, Establish strong retail base, Branding activities, Sales force Supervision, Distribution & logistics

Executive, Operations

April 2010 - November 2013

Total Business Solution

Business operations, Commercial activities, Import, Sourcing & Procurement, Customs regulation & processing, and Logistics.

COMPUTER

Windows XP, 7 & 8, Windows 10
Operating System
MS Office Package
Adobe InDesign, Illustrator and
Photoshop
Windows Troubleshooting
Enterprise Software

LANGUAGE

Bangla: Native
English: Professional Proficiency

PERSONAL INFO

Father's Name

Md. Sharif Imami

Mother's Name

Mst. Zahurun Nessa

Marital Status

Married

Gender

Male

Date of Birth

03/07/1985

Blood Group

O+ (Positive)

Nationality

Bangladeshi (By Birth)

Permanent Address

Nilgonj Bazar, Narail Road, Jashore
Sadar, Jashore 7400.

Sincerely,



Md. Zahurul Al Mamun

Training Summary

(2016)	Customer Excellence Program HeidelbergCement Bangladesh Ltd
(2014)	Territory Sales Planning & Brand Promoter Development Program HeidelbergCement Bangladesh Ltd
(2014)	Distribution Management Workshop HeidelbergCement Bangladesh Ltd
(2010)	Customs Operating System for Import & Export of Bangladesh: Rules & Procedures Prothom-Alojobs

EDUCATION

(2008-2009)	Jahangirnagar University Master of Arts (MA) Pass Year: 2010 Concentration/Major: History Result: Grade 'B-'
(2004-2005)	Jahangirnagar University Bachelor of Arts (BA) Pass Year: 2009 Concentration/Major: History Result: Grade 'B-'
(2001-2002)	Dhaka State College HSC Pass Year: 2003 Concentration/Major: Business Studies Result: Grade 'A'
(1998-1999)	Noapara Sankarpasha High School SSC Pass Year: 2000 Concentration/Major: Business Studies Result: First Division

REFERENCES

Kuntal Roy

Communications Coordinator
Centre for Environment and Participatory Research (CEPR);
Bangladesh.
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Md. Tazul Islam

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