Mohammad Mehdy Hasan

114/3, Chotobongram Uttar Para, Sopura,

Chandrima, Rajshahi-6203 Mobile: +88-01707-071511 Email: mehdyhasan92@gmail.com Skype: live:mehdyhasan92_1

linkedin.com/in/mohammad-mehdy-hasan-302153193

CAREER OBJECTIVE

To utilize my Business Management expertise in a Local and Multinational Organization to generate Profit and create vibrant Business environment through best management practice.

CAREER SUMMARY

2 years 10 months experience with Yamaha Motorcycle Bangladesh- ACI Motors Limited in Motors Sector.

- Marketing, Sales, Business Development.
- B2B Business Relationship Development.
- Customer Relationship Management.
- Distribution, Supply Chain, Administration and People management.

Working Experience

1. Company Name: ACI Motors Limited **Designation: Senior Marketing Officer**

Report to: Director Sales Employee: Permanent.

2. Company Name: ACI Motors Limited **Designation: Marketing Officer** Report to: Director Sales

Employee: Permanent.

Website: https://acimotors-bd.com/ **Duration:** From Jun '20 to Till today Head Quarter: Dhaka Bangladesh. (Assigned Territory: Rajshahi)

Website: https://acimotors-bd.com/ **Duration:** From Sep'19 to June 2020 Head Quarter: Dhaka Bangladesh. (Assigned Territory: Dinajpur)

Job Responsibility

- Achieve sales target and objective of the territory as per budget.
- Manage dealers & retailers to maximize sales and market coverage.
- Execute marketing & sales campaigns as per plan.
- Participate in branding & promotional activities.
- Ensure proper product detailing to the customers.
- Visit to existing & potential customers as per tour plan.
- Complete any other task assigned by the supervisor.

KEY SKILLS

- Riding Motor Bike
- Ability to work with colleagues/Partners of all levels.
- Self-motivated with excellent inter personal skills and good sense of public relation.
- Capable of doing job highly under pressure.
- Ability to Communicate easily with others.
- Energetic, creative, sincere and honest.
- Ability to work as a proactive member in a Team.





EDUCATION

BSc in Statistics

National University

2017

CGPA- 3.01 (Out of 4)

HSC in Business Studies

Rajshahi Board

Rajshahi Govt. City College, Rajshahi

GPA-4.50 (Out of 5)

SSC in Science

Rajshahi Board

Godagari Model High School and College, Godagari, Rajshahi

2009

GPA-4.31 (Out of 5)

COMPUTER SKILLS

Windows, Microsoft Office, Internet and E-mail.

LANGUAGE SKILLS

Bengali ● ● ● ● English ● ● ● O Hindi ● ● ● O

PERSONAL INFORMATION

Father's Name : Md. Mossaruf Hossin Mother's Name : Mst. Nasema Akter Banu

Permanent Address : Village: Poramandopur, Post Office: Ghonoshampur-6300,

Police Station: Godagari, District: Rajshahi

Date of Birth : April 01, 1993

Religion : Islam

Nationality : Bangladeshi (By Birth).

Marital Status : Married. National ID No. : 149 805 9292

Reference:

Alit Kumar Saha Senior Officer Janata Bank Darsana Branch, Chuadanga, Bagladesh

Cell: 01672-678278

Md. Mahmud Ullah Assistant General Manager (S&M) Marketing

Hasan Rubber Industry (Pvt) Ltd.

Cell: 01712847084

Md. Mehdy Hasan