

Md. Mahbub Hasan

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Dhaka Cantonment, Dhaka 1206

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Objective

A resolute individual with the ambition to excel at any given field. Always open to learning new ways of completing tasks and open to new experiences. Actively striving for success and willing to adapt to any given environment. Looking for an opportunity to hone my skills and knowledge and applying them to add value and contribute to the organization I am associated with.

Education

MBA, Masters of Business Administration

Marketing

Southeast University

CGPA: 3.00 on a scale of 4.00, Passing Year: 2012

BBA, Bachelor of Business Administration

Finance

Southeast University

CGPA: 3.25 on a scale of 4.00, Passing Year: 2010

HSC, Higher Secondary Certificate

Business Studies Group, Dhaka Commerce College

GPA: 4.50 on a scale of 5.00, Passing Year: 2006

Board: Dhaka

SSC, Secondary School Certificate

Business Studies Group, Khilgaon Govt. Boys School

GPA: 4.00 on a scale of 5.00, Passing Year: 2004

Board: Dhaka

Professional Experience

Assistant Manager, Sales

OBHAI, MGH Group

Territory: Bogura

Duration: Nov 2019- to till date

Assistant Manager, Sales

OBHAI, MGH Group

Territory: Rajshahi

Duration: Feb 2018- Nov 2019

Senior Executive, Operations

OBHAI, MGH Group

Territory: Dhaka

Duration: Dec 2016- Feb 2018

Senior Executive, Sales, Link3 Technologies Ltd.

Territory: Dhaka

Duration: Jun 2012- Dec 2016

Personal Information

Father's Name: Md. Dewar Hossain

Mother's Name: Rokeya Khanam

Date of Birth: August 12, 1987

Marital Status: Married

National ID No: 824 385 8431

Permanent Address: Vill- Nanduhar, Dis- Pirojpur, Po- Kaurikhara, Thana- Nesarabad

Area of Expertise

- Sales
- Training & Development
- Strategic Planning
- Branding
- Logistics Management
- Operations

Interpersonal Skills

- Leadership
- Communication
- Teamwork
- Motivation
- Flexibility

Technical skills

MS Excel: Advanced

MS Word: Advanced

MS PowerPoint: Intermediate

Language Skills

Bengali: Native

English: Excellent

Professional Achievement

- Led a sales team of 20 members in Rajshahi & Bogura
- Worked successfully as TM of two territory (Rajshahi & Bogura)
- Led a Training team of 5 members.
- Conducted weekly and monthly training for riders and brand promoters.
- Trained more than 1000 own sourced and crowd sourced riders (Moto) in Dhaka, Rajshahi and Bogura.
- Trained more than 100 Brand Promoter's
- Trained more than 100 riders in Delivery project of Daraz & Chaldal, P&G and Sun Pharma & Sanofi Distribution
- Trained more than 500 CNG driver's
- Was one of the trainer's at a training session organized by BUET

Reference

Lt. Colonel Mahmud Hasan

Bangladesh Army

Sylhet Cantonment

Cell: 01717336023

Mashhurul Amin Nobin

CMO, Race Online Ltd

Cell: 01714141525