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REFERENCES

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SHAMIR HOSSAIN SARKER

Senior Assistant Manager- Marketing & Sales

WORK EXPERIENCES

Senior Assistant Manager- Marketing & Sales

PRIME ASSET GROUP

(Real Estate and Land Development Company)

Duration: November'18- Continue

- Leading a Sales team to achieve the monthly target.
- Generating new leads.
- Meeting the prospective client everyday and making report.
- Perform as per the Annual Business Plan of the company.
- Onboarding customers and ensuring service.
- Maintaining high class commitment with clients and partners.
- Customer centric sales and service plan making.
- Designing marketing campaigns.



Assistant Manager- Sales & Marketing

NEXT PAGE TECHNOLOGY LTD.

(360 Degree IT Service Solution Provider)

Duration: June'16- October'18

- Generating new leads.
- Onboarding customers and serving them well.
- Maintaining high class service with software or e-commerce quality assurance.
- Leading the team to help them learn and achieve their goal.
- Customer centric sales and service plan making.
- Designing marketing campaigns.

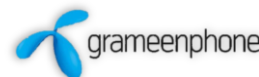


Customer Service Manager

GRAMEENPHONE LTD.

Duration: March'13- May'16

- Lead an inbound team and pulled up the result by bringing them up as the Top team from 60th position as a Team Captain.
- Conducted internal and external training about Grameenphone Ltd. Culture and contact center operation (Service, etiquette, software like CRM etc.) for almost 1.5 years and successfully trained 800+ people.
- Trained in different Telecommunication Software arranged by Ericsson and Grameenphone Ltd.



ADDRESS

Professors' Villa,
33/4/F, Khilkhet
(Moddhopara),
Dhaka-1229

SKILLS

Dedicated
Negotiator
Result Driven
Optimistic
Confident
Team Player
Punctual
Quick Decision Maker
Tech Savvy

LANGUAGES

Bengali
(Level: Expert)

English
(Level: Intermediate)

COMPUTER LITERACY

Microsoft Office
Photoshop
Business Software
Telecom Software
CRM Software

SHAMIR HOSSAIN SARKER

Senior Assistant Manager- Marketing & Sales

EDUCATIONAL QUALIFICATION

Enrolled at

BANGLADESH UNIVERSITY OF PROFESSIONALS

Masters of Business Administration (MBA)

Major in Marketing

2010- 2014

PRIME UNIVERSITY

Bachelor of Electrical & Electronics Engineering

2010

MILESTONE COLLEGE

Higher Secondary Certificate (HSC)

Department: Science

2008

UTTARA HIGH SCHOOL

Secondary School Certificate (SSC)

Department: Science

ACHIEVEMENTS

- Only selected scholar from Bangladesh for “Second Global Youth Forum: Looking Beyond Disaster” organized by UNESCO in Japan; September, 2012.
- Represented ‘Bangladesh’ for “Global Conference on Education For All (EFA) and Education for Sustainable Development (ESD)” organized by UNESCO in Korea; July, 2011.
- Best sales target achiever for the month of April- 2019 at Next Page Technology Ltd.