

RESUME OF

Md. Ahasun-ul-alam

Email: ahasanzitu608@gmail.com

Contact No: 01785373005/01958510724



CAREER OBJECTIVE

To build up my career as a successful professional. I like to take ownership of my work and deliver growth consistently. To use dedication and dynamism in my leading portfolio of any leading organization where past proven experience in the relevant field, professional skills are considered as key factors to foster organizational growth and development.

KEY QUALIFICATIONS

- Dynamic and Energetic
- Positive Winning Attitude
- Good Leadership abilities
- Work in group well as a team player
- Excellent communication & presentation skills
- I am target oriented
- Enjoy sharing knowledge and encouraging development of others.
- Connection with many external facilitator
- Have anchored and hosted many events.
- Am good in event management & Organizing.
- Have received many awards in sports
- Ability to learn from mistakes and problematic situations.

PROFESSIONAL EXPERIENCES

Professional Experience 1

Company Name : Global brand private limited
Position Held : Executive
Department : Product Management, Sales & Marketing
Duration : 5th March 2019 to present

Job Task & Responsibilities:

- Regular Follow-up Companies Channel Partner & Create New Channel Partner.
- Regular update & follow up Primary & secondary sales.
- Identifying potential market /clients/Dealers along with a new sales opportunity.
- Achieve company revenue and profit target with proper planning and execution.
- Planning and implementing sales and business development strategies.
- Identifying key areas for improvement in the sales process.
- Maintain and develop relationship with various stakeholders.
- Monthly reporting on sales performance against budget and reporting on variances
- Ability to work under pressure and manage the sales target.
- product development and employee retention related work done.
- Update sales database of existing business to evaluate promotion strategies
- Make appointment for field survey and market research.
- Giving daily sales report.
- Checking daily stock of ware house.

Professional Experience 2

Company Name : Global brand private limited
Position Held : Executive (Asus Zenfone)
Department : Sales & Trade Marketing
Duration : 27th January 2017 to 4th January 2018

Job Task & Responsibilities:

- Recruit, train, monitor sales out team & develop sales team.
- Regular update & follow up secondary & tertiary sales.
- Target vs Achievement follow up according to time duration on regular basis.
- Market Intelligence and Trade activity supervision with competitor's data.
- Market feedback and follow up action plan.
- Market activity with frequent visit as per object oriented.
- Coordinating with internal operation divisions in achieving customer satisfaction.
- People development through regular follow up and briefing.

Professional Experience 3

Company Name : GUK NGO
Position Held : Program organizer
Department : Loan
Duration : 02 January 2016 to 15 January 2017

Job Task & Responsibilities:

- Loan related activities.
- Act as a Branch Manager.
- Giving loan & recover .
- Making daily weekly & monthly report .

Internship:

- 12 February 2014 to April 2014 – 3 month
- UCBL BANK, (Iqbal Road Branch, Mohammadpur, Dhaka)
- Experienced category: general banking, reconcile data, error correction of financial transaction.

EDUCATIONAL QUALIFICATION

- MBA (HRM) Bangladesh University , Result: (CGPA-3.16 out of 4.00)– 2016
- BBA (HRM) Bangladesh University, Result: (CGPA-3.03 out of 4.00) – 2015
- HSC (Business studies) Govt. Azizul Haque College Bogra, Result: (GPA-5.00) – 2010
- SSC (Business studies) Bogra Zilla School Bogra, Result: (GPA-5.00) -2008

EXTRACURRICULAR ACTIVITIES

- **related:** Playing cricket is my passion, was former inter school cricket team captain. Get prize by playing racket tournament. School final sports participant and won many prizes.
- **Article writing:** Article writes on BD youth entrepreneur related Face book group or pages. Poem writing skill also has.
- **Fair attending:** ICT related or industrial any technological and business product related fair attend.

LANGUAGE PROFICIENCY

English: Written and verbal high proficiency. (Academic curriculum fully based on English language)

Bangle: Is my mother language.

Hindi : Can Talk where necessary.

COMPUTER COMPETENCIES:

Microsoft office expert.	Sound Excel performance.	Internet browsing
Database maintains.	Mathematical calculation (salary sheet).	Software install.
E-mail, social marketing on net.	Hardware assembles.	Bangle, English writing.

PERSONAL DETAILS

Father Name: Md. Shaficul Alam.
Mother Name: Mst. Mayna Begum.
Date of Birth: 17-11-1993
Marital Status: Married
Nationality: Bangladeshi
Blood group: O+
Height: 5 Feet 5.5 Inch
Permanent Address: Bonani Betgari, Shajahanpur, Bogra .
Present address: TB Gate, Mohakhali, Dhaka.

REFERENCE

Syed Motiur Rahman	Md. Masudur Rahman Milon
General Manager	President
Ana Group	Bogura Chamber of Commerce & Industry
Mob : 01711-882293	Chamber Bhaban, Jhawtola , Bogura 5800
E-mail: matin.anagroup@gmail.com .	cell-01711899676
	E-mail: msmasumbegum@yahoo.com

MD. AHASUN-UL-ALAM