# Curriculum Vitae

#### MD. ISTIACK HUSSAIN

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### Career Objective

Dynamic and motivated professional with a proven record of generating and building relationships, managing projects from concept to completion, designing educational strategies, and coaching individuals to success. Adaptable and transformational leader with an ability to work independently, creating effective presentations, and developing opportunities that further establish organizational goals.

#### **Educational Qualification**

B. Sc.

Major : Power System

Department : Electrical and Electronic Engineering

Faculty : Science

Institution : Independent University Bangladesh

Result : CGPA- 3.64 Exam Completion : December, 2016

H.S.C

Group : Science

Institution : Biam Model School & College, Bogra

Passing Year : 2011
Board : Rajshahi
Result : GPA-4.00

S.S.C

Group : Science

Institution : Bogra Zilla School, Bogra

Passing Year : 2009
Board : Rajshahi
Result : GPA-4.50

### **Employment History**

1)

Designation : Executive Officer
Department : Business Development

Organization : Confidence Group (MiME-ISP)

Duration : January 1, 2019 – Continuing

Responsibilities:

- ▶ Provide strategic advice, managing communications and implementing strategies to support the achievement of the organization's strategic and operational objectives ISP/IPTV/OTT/IPTSP/VOD/IOT.
- ▶ Researching organizations and individuals to find new opportunities.
- ▶ Developing goals for the development team and business growth & plans and ensuring they are met.
- Developing quotes and proposals for clients.
- ldentifying and mapping business strengths and customer needs.
- Reporting on successes and areas needing improvements.
- ▶ Having an in-depth knowledge of business products and value proposition.
- ► Closes new business deals by coordinating requirements; developing and negotiating contracts; and integrating contract requirements with business operations.
- Work with the employees to make wise investment decisions.
- Keep watch on related fields and adjust accordingly.
- ▶ Maintaining social media pages and monitoring the data analytics & Managing campaign on social media.
- ▶ Ensure communication of corporate brand guidelines to relevant marketing and channel numbers.

2)

Designation : Mentor

Department : Grameenphone Process
Organization : Digicon Technologies Ltd.

Duration : December 10, 2017 - December 26, 2018

Responsibilities:

- Software development and help inbound calling system.
- Provide strategic direction for overall mission of company.
- ▶ Work with the employees to make wise investment decisions.
- Keep watch on related fields and adjust accordingly.
- ldentify risks within the company and problem solve to find solutions.
- Set the tone for company image and culture.
- Uphold company business laws and ethics.

3)

Designation : Customer Service Representative

Department : Grameenphone Process
Organization : Digicon Technologies Ltd.

Duration : January 16, 2017 - December 9, 2017

Responsibilities:

- Software development and help inbound calling system.
- Provide strategic direction for overall mission of company.
- Work with the employees to make wise investment decisions.
- Keep watch on related fields and adjust accordingly.

4)

Designation : CSR

Department : Grameenphone Process
Organization : Windmill infotech Limited.
Duration : September 4, 2016 - January 14, 2017

Responsibilities:

- ▶ Software development and help inbound calling system.
- Provide strategic direction for overall mission of company.
- Work with the employees to make wise investment decisions.

### Computer Skill

Operating Systems: Windows 7/8/10/XP, Linux OS, Android

Office Application: MS Office, Open Office (Word, Excel, PowerPoint, One Note, Access)

■ Web Technologies : Different Browsers, Telecommunication, ISP/IPTV/OTT/IPTSP/VOD/IOT

### Special Skills & Attributes

- Strong Work Ethic.
- Excellent communication skills.
- Positive Attitude.
- ► Time Management Abilities.
- Strong Leadership.
- Working as a Team Player.
- Problem-Solving Skills.
- ► Self-Confidence.
- Flexibility.
- Working well Under Pressure.

# Language Proficiency

Excellent oral and written communication proficiency both in English and Bengali

#### Extra Curriculum Activities

- ▶ Member of CACA (Corporate Amateur Cricket Association).
- ▶ Member of Confidence Group Cricket Team.
- Member of the Dhaka Talents.
- Volunteer of Bangladesh Red Crescent Society (BDRCS).
- Community Volunteer at Jagoo Foundation.
- Volunteer at Physically challenged Development Foundation (PDF).
- Member of the IUB IEEE society.
- ▶ Member of the IUB PhotographySociety.
- Member of the IUB society.
- Member of the DOSA (Division of Student Affairs) in IUB.
- ▶ Member of the Even Management Team.
- Leadership.
- Adventurous Travelling.
- Playing Cricket, Football & Pool.

## Professional Certification Workshop

PIOI	essional certification workshop
	Skills for Employment Investment Program (SEIP)  ✓ Conducted By: Ministry of Finance, Government of Bangladesh
	Digital Security Essentials  ✓ Conducted By: Digital Security Agency & a2i Programme, ICT Division
	Hardware Maintenance & Troubleshooting  ✓ Conducted By: Bangladesh Computer Council
	Troubleshooting in Internet Connection  ✓ Conducted By: a2i Programme, ICT Division
	Troubleshooting in Operating System  ✓ Conducted By: a2i Programme, ICT Division
Training Workshop	
	Grameenphone Process  ✓ Conducted By: Digicon Technologies Limited ✓ Duration : 30 Days
	Grameenphone Networking Process  ✓ Conducted By: Windmill Infotech Limited. ✓ Duration : 7 Days
	Google Analytics  ✓ Conducted By: a2i Programme, ICT Division  ✓ Duration : 1.30 Hours
	Microsoft Excel Basics  ✓ Conducted By: a2i Programme, ICT Division ✓ Duration : 2.30 Hours
	Business English

✓ Conducted By: a2i Programme, ICT Division.

✓ Conducted By: a2i Programme, ICT Division

✓ Conducted By: a2i Programme, ICT Division

✓ Conducted By: a2i Programme, ICT Division

✓ Duration : 2.30 Hours

□ COVID-19 Awareness and Prevention

✓ Duration : 2 Hours

✓ Duration : 2 Hours

✓ Duration : 1.30 Hours

Leadership

☐ Digital Marketing: Campaign Planning

■ Project Management

✓ Conducted By: a2i Programme, ICT Division

✓ Duration : 2 Hours

Career Planning

✓ Conducted By: a2i Programme, ICT Division

✓ Duration : 2.30 Hours

■ Spoken English

✓ Conducted By: a2i Programme, ICT Division

✓ Duration : 2 Hours

Public Speaking Fundamentals

✓ Conducted By: a2i Programme, ICT Division

✓ Duration : 1.30 Hours

☐ Communications & Storytelling - The Ultimate Training Course for Public Servants

✓ Conducted By: a2i Programme, ICT Division

✓ Duration : 30 Mins

#### Personal Information

Father \$ Name : Md. Monsur Amnar Mother \$ Name : Most. Israt Parvin

Permanent Address : Vill: Dakshin Brindabonpara; P.O: Bogra Sadar; P.S: Bogra

Sadar; Dist: Bogra

Date of Birth : 31St December, 1994

Blood Group : AB +

Nationality : Bangladeshi NID No : 917 518 3274 Religion : Islam (Sunni) Marital Status : Married

Referees

### Ahmed Anwar Hasan

Vice President (Business Development)

Confidence Group

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President

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