

## MD. JUBAYER AHMED

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East Monipur,(kathaltola),  
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### Carrier Objective

To work in a managerial position in where there is an opportunity of self- assessment & improvement in both individuals and group-based jobs that faces various critical challenges. To become an efficient and successful Engineer for any dynamic native or foreign organization in the field of Electrical & Electronic Engineering, Telecommunications, Server security & Networking where it is possible to explore my own talent and potential for the betterment of the organization as well as to build up a bright career. Being energetic, I believe in hard work, I also like to face challenges, which shows how dynamic I am.

### Key Qualification

- Good interpersonal communications skills, hardworking in any task.
- Eager and quick learning new things and in adapting to new environment of any sort.
- Ability to work independently in a challenging and global oriented environment.

### Working Experience

- **Sales Executive, Robotics in ACI Motors:** 3rd November, 2019 to till now.
- **Project Engineer (Networking & RF) in 4K Engineering:** July 2016 to August 2018.
- **Site Engineer(Networking\_DWDM) in 4K Engineering:** December 2015 to June 2016.

### Job Responsibility

- Conducting, Monitoring & Pursuing sales activities "Cobots" that includes opening L/C, opening Customer Codes, Invoicing, Bills submission, Commercial Invoice, and distribution of goods after achieving any work order from my institution.
- Monitoring sales through field force against targets and devising appropriate strategies and plans to meet sales targets.
- Visit new & existing customers to understand their feedback on products and after sales support Arranging promotional activities and events for "Cobots".
- Maintain relationship with internal customer's i.e. marketing, sales & service team to utilize their strength in Robot sales business.
- Working as RF Engineer at ROBI-RNO project and Analyzing DT log.
- DDoS Protection for Robi Server/System by Check Point Software .
- Installation, commissioning, troubleshooting & customer acceptance of **DWDM** (Dense wavelength division multiplexing) Technology.
- Working with Single and Multi-mode Optical Fiber & Dark fiber.
- Commissioning with **CISCO TRANSPORT CONTROLLER (CTC)**.
- Physically site survey and making reports as customer demand.

### Training and Professional Qualification

Training Title	Topic	Institute	Location	Duration
Professional Customer Service (PCS) SEIP & BACCO Training Program	Basic Language , Leadership skill, Business Communication, Customer Service Management, Basic Computer, Live Dialing Session With Practical Customer.	Dhaka Calls	G#3,House # 55, Road # 9/A, Dhanmondi, Dhaka-1209.	<b>50 Days</b> Batch no: B1C13
WSDA	Professional English	Dhaka Calls	Dhanmondi, Dhaka.	<b>5 Days</b>
CCNA	Routing & Switching	AIUB	Dhaka	<b>6 Months</b> (216 <sup>th</sup> Batch)

**Industrial Attachment:**

Industry : Training Institute for Chemical Industries (TICI)  
 Duration : 4 Weeks  
 Grade : 3.25 (B+)

**Educational Background**

Degree	Institution	University/ Board	Department	Passing Year	Result
B.SC (Engg.)	Shahjalal University of Science & Technology	SUST	Electrical & Electronic Engineering	2016	2.74 (Scale 4.00)
H.S.C	Dhaka College	Dhaka	Dhaka	2010	5.00 (Scale 5.00)
S.S.C	Monipur High School & College	Dhaka	Dhaka	2008	5.00 (Scale 5.00)

**Computer Literacy**

- Utilizing windows-based PCs with various software Mapinfo, RF view; Power point, Microsoft Office: Word, Excel, Adobe photoshop.
- MATLAB, Coding in C and C++, XP(operating system), PSPICE, 8085 microprocessor, Auto-Cad\_2006.

**Language Proficiency**

- Excellent in speaking, reading, listening and writing English and Bengali.
- Good in speaking and listening Hindi.

**Personal Details**

Full Name : MD. JUBAYER AHMED  
 Father's Name : Md. Amarot Hossain  
 Mother's Name : Sheule Sikder  
 Date of Birth : 23<sup>th</sup> December, 1993  
 Permanent Address : House no: 1032/A, East Monipur,  
 P.O. & P.S.: Mirpur-02, Dist.: Dhaka-1216.  
 Religion : Islam  
 Blood Group : B+  
 Nationality : Bangladeshi (by birth)  
 National ID No. : 1942201342

**References****Md. Kabir Uddin Sikder**

General Manager, Head of Technical,  
 4Kengineering,  
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 Dhaka, Bangladesh.  
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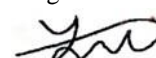
**Declaration:**

I, the under signed declare that, according to my knowledge and belief, this curriculum vitae correctly describes my qualifications and myself.

**Jibesh Kanti Saha**

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 Engineering,  
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Signature


**MD. JUBAYER AHMED**