

Mobassir Ahmed Darpon

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CAREER OBJECTIVE

Seeking a challenging career which will give me the opportunity to utilize my skills in my area of competence which will provide me a chance to be part of a team that contributes towards the growth of the organization, thereby yielding the twin benefits of job satisfaction and convenient professional growth.

EXPERIENCE

- Have been assigned as the **Territory Manager** at "**Robi Axiata Limited**" since March, 2019.
- Successfully handled the Market Operation of the two separate Distribution Houses of both Robi and Airtel brand at Kasba and Akhaura thana in Brahmanbaria worth nearly 2 Crores where ensured growth over 30% in Robi Brand and 50% in Airtel Brand in the past 6 months.

ACHIEVEMENTS

- ✓ **Top Ninja Performer in the Cluster** in Airtel Brand for the Q2 in 2020.
- ✓ Awarded as the **Airtel Revenue Warrior** for Q1, 2020.
- ✓ Recognized as the **Star Performer Nationally** in Airtel Brand for the Q3 in 2019.

ACCOMPLISHMENTS

- Lead the distribution house to maintain the fewest number of Low Balance POS Count and highest DSR Transaction number in the North Eastern Cluster throughout the Pandemic Period.
- Converted all the Non BEP Sites to BEP under the assigned territory.
- Ensured over 90% conversion of Transactional EL POS and over 85% of the Transactional Data POS in both brands on regular basis.
- Maintained SFA Transaction over 95% level in both brands on consistent ground.
- Managed the smooth operation of the two distribution houses of both the brands Robi and Airtel to expand the business in the respective areas and assured business growth.
- Captained the English Department Football and Cricket Teams for consecutive 2 years in the inter department sports tournaments.
- Lead my teams to win the EDPL and EPL trophy 3 times each in the intra department sports tournament.
- Managed the Football Team of the Department of English for the 2017/18 season in the department football tournament.
- Successfully organized cultural programs and competitions throughout the university life.

MOST PROUD OF

□ Self-learning Ability

Most of the things I learned in my life, I learned by myself.

□ Loyalty & Perseverance

When one of my friends was going through hard time, I didn't leave him behind. I rather stayed and helped him overcome the tough situation.

□ Capability to Motivate Team

I am a leader more than a captain. I am a friend more than a leader.

EDUCATION

Masters of Arts in

English Literature

University of Rajshahi

2017 - 2018

CGPA
3.14/4

B.A (Hons.) in English

University of Rajshahi

2013 - 2017

CGPA
3.067/4

HSC in Science

Rajshahi Govt. City College

2009-2011

GPA
5.00/5.00

SSC in Science

Rajshahi Collegiate School

2001-2009

GPA
5.00/5.00

SKILL SUMMARY

- Maintain day to day sales activities to meet up the required target at hand.
- Able to utilize communicative to co-ordinate efforts in a team environment
- Efficient in organizing and creating group activities to promote cohesiveness and productivity.
- Capable of meeting up deadlines.
- Adaptive to any environment to solve the problems at hand.

LANGUAGE

Bengali & English: Competent in all four skills of both languages.

COMPUTER PROFICIENCY

- ☐ Microsoft Office Word
- ☐ Microsoft Office Excel
- ☐ Microsoft Office Power Point
- ☐ Internet Browsing

REFERENCES

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PROCLAMATION

I hereby certify that the statements and the information in this application form are true and correct to the best of my knowledge and belief and I authorize the organization to investigate all statements or other information contained in this application form and any attachments submitted with it, unless I have stated in writing to the contrary. I also understand and agree that any misrepresentation, falsification or material omission of information on this application may result in my failure to receive an offer, or, if I am hired, in my dismissal from employment.



MOBASSIR AHMED

INTERESTS

Generating Ideas	Sports
Exploring Places	Music
Reading Books	History

A WEEKEND IN A NUTSHELL

