

# BONY AMIN SHARIF

## AREA SALES MANAGER



3/A, E Block, Kismat Noapara, Jessore - 7400



bonyamin35@gmail.com



+880-16-86693707

## About Me

I'm a professional sales person with 5 years of work experience managing all aspect of sales and marketing function. I have worked closely with clients and built some key relationships.

## SKILLS

Market Knowledge



Sales Planning



Team-player



Build Relationship



Develop Retails



## COMPUTER

Microsoft Word



Microsoft Excel



PowerPoint



## WORK EXPERIENCE

WALTON GROUP, Bashundhara R/A, Dhaka

Area Sales Manager [Computer]

2020 - Present

Job Description: Supervise daily sales activities of respective area. Enhance key business relation with distributors. Analyzing market and competitor activities. Monitoring the activities of Exclusive Dealer, General retail shop. Visit school and colleges to make activation campaign. Forecast market demand and achieve sales target.

MARKET EXPRESS LIMITED, Gulshan 1, Dhaka

Territory Sales Manager [Nokia]

2017 - 2019

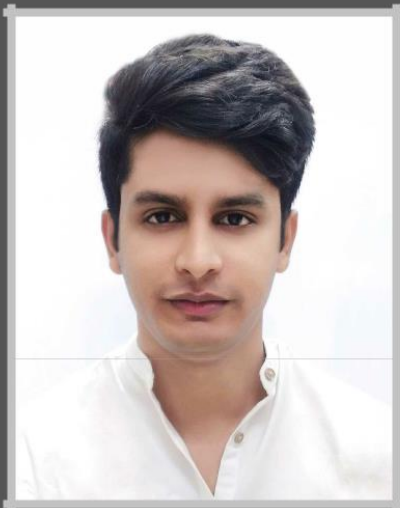
Job Description: Maintain technical expertise and product knowledge to make sales. Create new dealer. Develop retail shop. Resolve unique customer issues. Build relationship with retailer. Make secondary sales and achieve monthly target.

IMPEL SERVICE & SOLUTIONS LIMITED, Uttara, Dhaka

Customer Service Representative [Robi]

2015 - 2017

Job Description: ISSL was a third-party agency who work for Robi Axiata. It was an outbound sales project called "Robi M-Doctor". Where I had to make 100 to 150 calls a day and convince random Robi users to active this service & take a primary treatment suggestion from assigned doctor.



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## Career Objective

Building up a career in a challenging and dignified position at an organization where creativity, sincerity, skill and performance are the criteria for one's appraisal.

## Language

Bengal



English



Hindi



## EDUCATION



### MASTER OF BUSINESS ADMINISTRATION

United International University Human

Resource Management [2022]

Academic Year : 2020 - 2022



### BACHELOR OF BUSINESS ADMINISTRATION

Adamjee Cantonment College

Management [2018]

CGPA : 2.70



### HIGHER SECONDERY SCHOOL CERTIFICATE

Nawab Habibullah Model School & College

Business Studies [2014] GPA : 4.80



### SECONDERY SCHOOL CERTIFICATE

Uttarkhan Union High School

Business Studies [2012]

GPA : 3.81

## REFERENCES

### ANTHONY GOMES

Divisional Sales Manager

Walton Group

+880-16-86693819

### SAIFULLAH KHALID SUN

Team Supervisor

Market Express Limited

+880-17-30318314

## EXTRA CURRICULUM ACTIVITY



### ACC PHOTOGRAPHY CLUB HONORS

Club President

2016 - 2018



### BANGLADESH NATIONAL CADET CORPS (BNCC)

Cadet Under Officer

2015 - 2016