**A.S.M Faisal Uddin.**

Vill:-South Dariapur,Savar

P.O:- Savar .P.S:-Savar

Dist: Dhaka

Cell no +8801826125592

Email:faisal.8486@gmail.com

**Career Objective**

Interested to work in an environment where there is an opportunity of self-assessment and improvement in both individual and group based jobs that facing various challenges and seeking a position where I can apply my potentials & expertise, which will provide me career advancement opportunity.

**Academic Qualification**

**Master of Business Administration (Major: Marketing) – 2016**

Under Darul Ihsan University, Dhaka Dhanmodi Main Campus, House no#21,

Road no#9/A,Dhanmondi R/A, Dhaka -1209.

Result CGPA-3.85

**Bachelor of Business Studies (B.B.S) (Pass) 2010**

Govt. Mirpur Bangla College. Dhaka

Under National University

Result 3rd Division

**Higher Secondary Certificate (H.S.C) 2005**

AL-haj Mostafa Hakim degree College

Group : Commerce

Under Chittagong Board

Result GPA-3.10

**Secondary School Certificate (S.S.C) 2003**

Fouzderhat K M High School

Group : Commerce

Under Chittagong Board

Result GPA-1.94

**Computer Literacy:** Microsoft Word, Excel,Power point Internet-Browsing, etc.

**Language Skill :-** Fluent in reading, writing and speaking in Bangla & English.

**Employment History :**

**J.K Group.**

Executive (Industrial Engineering), (10-10-2016 To till now )

(100% Export Oriented ) Oeko Tex, ISO , WRAP , Sedex, BSCI, Knitting, Dyeing, Garments

South Dariapur Savar, Dhaka-1340.

**Total Banking Experience: 2 years( 9 month):-**

1. **Lanka Bangla Finance Ltd. CDA Avenue Branch.Ctg.** I Have been working at Lankabangla Finance Ltd. as a Business Executive ,From 16th August 2016 to 6th October 2016.At CDA Avenue branch,Yonusco Center, Level-8,807/1057,O.R.Nijam Road,CTG.
2. **Dutch Bangla Bank Ltd.CDA Avenue Branch.Ctg.**

I Have been working at Dutch Bangla Bank Ltd. as a Asst. Relationship Officer, From 1st June 2016 to 14th August, 2016.At CDA Avenue branch,1376/B, A Majid Road Arcade ,Gec circle,Nasirabad,Ctg.

1. **Standard Chartered Bank, Station Road Branch**, **Ctg.**Position – Branch Sales Executive (August 2011 to December 2013)- Multi Product sales (i.e PersonaLoan, Business Loan, Auto Loan, Mortgage Loan, Credit Card etc). Under contractual service provided by external vendor.

**Responsibility:**

Branch Sales Executive in Chittagong to bring in new business for all Assets, Liability & Credit Card Products as well from the various business sectors.

* To Prepare credit proposals and submit to credit for approval.
* To Prepare approved credit proposals and submit to Asset Ops for disbursement.
* To make daily personal sales call.
* To achieve personal sales target as well as customer call targets every month.
* To Follow-up with the customers and monitor service related issues.

**Training Program :** Money laundering and know your Customer (KYC), terrorist financing, Mis-selling & mis-representation, confidentiality & data protection, anti bribery-mitigating bribery risk, suspicious activity reporting, CDD(customer due diligence), name screening and sanction, fraud awareness & prevention, introduction to Operational risk, reputational risk, I-safe, All Banking products (Like, Current Account, Savings Account, Fixed deposit account, Short Notice Deposit Account and all Loan products) etc. Needs Based conversation, sales Management.

**Personal Information:**

**Father’s Name** : Late Alhaj MD. Nasir Uddin.

**Mother’s Name** : Razia Sultana.

**Date of Birth** : 02 October,1986

**Present Address** : Vill: South Dariapur, Jk quarter,3rd Floor, Savar, Dhaka-1340

P.O: Savar P.S: Savar.

Dist: Dhaka, Bangladesh.

**Permanent Address** : Vill: Middle Solimpur.

P.O: Jafarabad, P.S: Sitakunda.

Dist: Chittagong, Bangladesh.

**Nationality**  : Bangladeshi.

**Marital Status** : Unmarried.

**Religion** : Islam.

**References :**

**S.M. Shofiqul Amin.**

Branch Manager.

Standard Chartered Bank.

Station road branch. Chittagong.

Mobile:- 01713120930

E-mail:S-M-shafiqul.amin@sc.com

**Mohammad Ashraf Uddin.**

Director.

Sheema Group.

Sadharan Bima Bhaban, (2nd Floor).

13. Sk. Mujib Road.

Chowmohani, Chittagong, Bangladesh.

Mobile: 01678060173

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**A.S.M Faisal Uddin**