1. Why do you apply to Honda?

Doing a good job and achieving the desired end result is my primary motivation. While I enjoy working on a project on my own, I'm particularly motivated by the working in a team. It's very rewarding working closely with others who share the same common goal.

2. . What and how will you contribute to Honda?

* Market research
* Find out our potential customers
* Find out customers need
* Research competitor
* Give better service after sales.
* Available Spare parts
* Road show & test drive .
* Build good relationship with dealers & bike workshop

3.Do you have own motorcycle and license?

Yes.

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| |  |  |  | | --- | --- | --- | | **MD.MAMUNUR RASHID** | |  | | --- | | https://my.bdjobs.com/photos/875001-900000/36895603q7l8p.jpg | | | Address: Home 63 Road 7A.Zigatola, Dhaka 1206  Mobile No 1: 01912611612  Mobile No 2 :01623236075  e-mail : mamun612@gmail.com | |

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| **Career Objective:** |
| Obtain a challenging leadership position applying creative problem solving and lean management skills with a growing company to achieve optimum utilization of its resources and maximum profits. |

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| **Career Summary:** |
| -one years experience worked in the Marketing/Branding firm. -Tow years experience working Food And Beverage  -Competent at managing responsibilities in a high-volume atmosphere -Hard worker, quick learner, and ability to assume responsibility -Work well under pressure as part of a team -Ability to work in a fast-paced, intense environment smoothly -Ability to elicit confidence and build rapport -Talented in problem solving and office system design |

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| **Special Qualification:** |
| Computer Skills  Office (Excel, Access, Word, PowerPoint, Publisher) -Standard of written skills as evidenced by written assignments completed during Studies at ASA University -Outstanding oral presentation skills. |

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| **Employment History:** | |
| **Total Year of Experience :** 6.8 Year(s) | |
| 1. | **Senior Executive, corporate (sales -4w) ( August 2, 2014 - Continuing)** |
|  | **RANGS MOTORS LIMITEDS**  Company Location : 117A,(LEVEL-4),OLD ARPORT ROAD,BIJOY SHARANI,TEJGAON,DHAKA  Department: Direct sales( Dhaka)  ***Duties/Responsibilities:***  sales & give services |
| 2. | **Sales Executive ( May 5, 2012 - July 29, 2014)** |
|  | **UTTARA MOTORS**  Company Location : 102,Shahid Tajuddin Ahmed Sarani,Tejgaon,Dhaka -120  Department: Sales & Marketing  ***Duties/Responsibilities:***  SML,ISUZU,3 w, 4w motor sales ,only sales ,create valuable customer |
| 3. | **Sales operation executive ( March 5, 2011 - April 25, 2012)** |
|  | **BASHUNDHARA GROUP**  Company Location : Bashundhara Industrial Head Quarters 2 Plot#56/A, Block#C, 2nd Avenue Bashundhara R/A, Dhaka-1229  Department: Marketing(GAS)  ***Duties/Responsibilities:***  only sales ,create valuable customer |

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| **Academic Qualification:** |
| |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | | **Exam Title** | **Concentration/Major** | **Institute** | **Result** | **Pas.Year** | **Duration** | **Achievement** | | M.B.A | Marketing | Independent University, Bangladesh | CGPA:3.1 out of 4 | 2016 | 2014-2016 | Thinking Different For Easy | | B.B.A(Bachelor of Business Administration) | Marketing | ASA University Bangladesh | CGPA:3.02 out of 4 | 2013 | 2009-2013 | working hard for innovative | | H.S.C (Higher Secondary Certificate ) | Humanities | Adarsha Govt College Dinajpur | CGPA:3.3 out of 5 | 2008 | 2007-2008 | Find out life mening | | SSC | Humanities | Saint Philis high School Dinajpur | CGPA:3.3 out of 5 | 2006 | 2004-2006 | - | |

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| **Training Summary:** |
| |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | | **Training Title** | **Topic** | **Institute** | **Country** | **Location** | **Year** | **Duration** | | Direct marketing | Direct marketing on food product .whit can i do in market ground.Build relationship with end customer . | AIUB | Bangladesh | AIUB Bonani | 2013 | 12 days | |

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| **Career and Application Information:** |
| |  |  |  | | --- | --- | --- | | Looking For | : | Mid Level Job | | Available For | : | Full Time | | Present Salary | : | Tk. 27000 | | Expected Salary | : | Tk. 35000 | | Preferred Job Category | : | Marketing/Sales, Production/Operation | | Preferred District | : | Anywhere in Bangladesh. | | Preferred Country | : | Germany, Hungary, India, United Kingdom, United States, Afghanistan, Australia | | Preferred Organization Types | : | Banks, Manufacturing (FMCG), Advertising Ageny, Market Research Firms, Garments, Food (Packaged)/Beverage, Direct Selling/Marketing Service Company, Supply Chain | |

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| **Specialization:** |
| |  | | --- | | **Fields of Specialization** | | * Service Sector | |

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| **Language Proficiency:** |
| |  |  |  |  | | --- | --- | --- | --- | | **Language** | **Reading** | **Writing** | **Speaking** | | Bangla | High | High | High | |

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| **Personal Details :** |
| |  |  |  | | --- | --- | --- | | Father's Name | : | MD Rayhan | | Mother's Name | : | Miru | | Date of Birth | : | October 15, 1988 | | Gender | : | Male | | Marital Status | : | Single | | Nationality | : | Bangladeshi | | Religion | : | Muslim | | Permanent Address | : | Home 75.Balubari Sodor kotohali Dinajpur | | Current Location | : | Dhaka | |