# Jay Chen

412-716-7452 | linkedin.com/in/jundachen | github.com/jundachen10 | U.S. Citizen

Scaled a startup product to 3 million gig workers, many of whom were Instacart shoppers. As an Uber driver, I saw firsthand how the gig economy supports vulnerable communities by offering both income and access. With self-driven technical bootcamp training, my unique experiences as a user and technologist, I'm eager to join Instacart's APM program, changing the way we access food and goods.

## Experience

IT Business Analyst March 2024 - Present

Highmark Health enGen

Pittsburgh, PA

- Translated complex business requirements into user stories across 15 scrum teams.
- Enhanced our flagship product's user experience that directly improved 7 million members health outcomes.
- Chosen as 1 of 9 for a rotation program; gained practical experience across a \$22B revenue area.
- Spearheaded 200+ person monthly AI adoption talks; engaged with and influenced diverse stakeholders across 2 enterprises.

## **Professional Development**

June 2023 - March 2024

Developer Bootcamp

Pittsburgh, PA

- Completed 2 bootcamps in software development and business analysis.
- Mentored emerging business analyst trainees in collaboration with the Department of Labor; 100% offered employment.

**YouTube**Nov 2021 – June 2023
Creator
Pittsburgh, PA

- Grew channel to 100,000 subscribers.
- Followed the audience and measured impressions, click through, and google trends; drove 22 million views in 2022.

## **Customer Success Manager**

Mar 2019 - Nov 2021

Gridwise Mobile App

Pittsburgh, PA

- Scaled from 15K to over 3 million users using product and user retention strategies
- Contributed to a \$16M Series A funding from investors Louis Van Ahn and Severin Hacker, co-founders of Duolingo.
- Partnered with sales and launched the first advertiser platform managing performance reviews; **grew ad revenue** 10x from \$10,000 to \$100,000 monthly.
- Spearheaded the first Zendesk user support team, slashing response time 40% with 98% CSAT score.
- Conducted user interviews; produced 3 testimonial videos.
- Doubled marketing ROI by using A/B tests and Mixpanel analytics to make the best creatives.
- Expanded product coverage by 700%; built a 10 QA contractor team to achieve this.

Uber DriverSept. 2016 - Oct. 2018Gig WorkerPittsburgh, PA

Drove for Uber gaining direct gig economy experience; earned 1,100 5 star trips.

• Developed strategies for efficient time management and earnings optimization; skills transferable to addressing Instacart shoppers' needs.

#### Research Technician

June 2010 - Sept. 2016

University of Pittsburgh

Pittsburgh, PA

- Co authored on 3 PubMed papers by data driven medical research and the scientific method.
- Selected as team of 3 specialists to procure liver cells for experimental transplant therapy in children with rare liver metabolic disorders.

# Education

# The Pennsylvania State University

University Park, PA

Bachelor of Science in Biology

## **Academy Pittsburgh**

Pittsburgh, PA

Diploma in Software Development

# **Projects**

### Portfolio | Next.js, React, JavaScript, Vercel, HTML, CSS, Git

• I learned a bit about everything from deployment, react containers, and making things modular.

## **This Resume** | Github Actions, LaTex

- Wrote this resume in LaTex and deployed to my GitHub.
- Built a custom Yaml automation file that makes a PDF resume.

#### iMessage Chat | HTML, CSS, SVG, Design

- Practice HTML/CSS design.
- Embedded XML content within an SVG which allows it to display non-SVG content within its viewport.

## +EV advantage play calculator for online baccarat | Python

- Built a Python calculator that counts cards to gain an advantage over the house.
- Self tested with \$1,000 of my own funds.

## **Technical Skills**

**Tools**: Visual Studio, Git, Agile, Mixpanel, Jira, Asana, Notion, Zapier, Loop, Figma, Final Cut Pro, Zendesk Languages: Python, C#, SQL, HTML/CSS

## Soft Skills

Earned \$21,000 in revenue and 100,000 subscribers on YouTube.

Founded a wedding film company in Pittsburgh.

Ranked in the 92nd percentile of League of Legends players.

Classically trained pianist favorite composers: Chopin, Liszt, Debussy.