

# Jay Chen

Pittsburgh | [linkedin.com/in/jundachen](https://www.linkedin.com/in/jundachen) | [github.com/jundachen10](https://github.com/jundachen10)

Ex-Uber driver with firsthand gig economy experience, now a rising tech professional passionate about building solutions for customers, gig workers, retailers, and advertisers. Scaled a product to 1M users at Gridwise.io, led AI adoption for 10K employees at Highmark Health enGen, and completed 2 software bootcamps. Eager to bring my customer empathy, unique experiences, and growth mindset to Instacart's APM program to help transform the grocery industry and make food more accessible for all.

## Experience

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### IT Business Analyst

March 2024 - Present

*Highmark Health enGen*

*Pittsburgh, PA*

- Translated complex business requirements into actionable user stories across 15 scrum teams.
- Enhanced our flagship product's user experience that directly improved our 7 million members health outcomes; textbf93% membership retention.
- Chosen as 1 of 9 for a rotation program; gained practical experience across a \$22B revenue area.
- Led AI adoption talks for 200+ across 10,000 employee enterprise.

### Professional Development

June 2023 - March 2024

*Academy Pittsburgh LLC*

*Pittsburgh, PA*

- Completed 2 technical bootcamps in software development and business analysis to prepare for a career in product.
- Performed business analyst training in collaboration with Apprenti and the Department of Labor for emerging professionals; textbf100% recieved employment offer.

### YouTube

Nov 2021 – June 2023

*Creator*

*Pittsburgh, PA*

- Grew channel to 100,000 subscribers in 4 years.
- Followed the audience using impressions, click through, and google trends; **drove 22 million views in 2022.**

### Customer Success Manager

Mar 2019 – Nov 2021

*Gridwise Mobile App*

*Pittsburgh, PA*

- Scaled user base from 15K to 1M+ MAU through product enhancements and user retention strategies; contributed to securing \$15.7M in Series A funding from investors including Louis Van Ahn and Severin Hacker, co-founders of Duolingo.
- Partnered with sales team to launch Gridwise's first advertiser platform through performance reviews, landing pages, and creative strategy; grew ad revenue 10x from \$10,000 to \$100,000 monthly.
- Implemented Zendesk, slashing response time 40% to 98% CSAT.
- Conducted user interviews; produced 3 testimonial videos.
- Implemented Zendesk, slashing response time 40% to 98% CSAT.
- Tripled marketing ROI; used A/B tests and Mixpanel analytics.
- Expanded product coverage 700%; led 10 QA contractor team.
- Grew company YouTube to 3K subscribers; produced and starred in 60+ podcasts and videos to engage users.

### Uber Driver

Sept. 2016 – Oct. 2018

*Gig Worker*

*Pittsburgh, PA*

- Drove for Uber gaining direct gig economy experience; textbfearned 1,100 5 star trips.
- Developed strategies for efficient time management and earnings optimization; skills transferable to addressing Instacart shoppers' needs.

### Research Technician

June 2010 – Sept. 2016

*University of Pittsburgh*

*Pittsburgh, PA*

- Co authored 3 PubMed papers by data driven medical research.
- Selected as team of 3 specialists to procure liver cells for experimental transplant therapy in children with rare liver metabolic disorders.

## Education

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### **The Pennsylvania State University**

*Bachelor of Science in Biology*

### **Academy Pittsburgh**

*Diploma in Software Development*

University Park, PA

Pittsburgh, PA

## Projects

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### **Portfolio** | *Next.js, React, JavaScript, Vercel, HTML, CSS, Git*

- Built with Next.js, deployed to Vercel, has dark mode, and fetches real-time GitHub stats.

### **This Resume** | *Github Actions, LaTeX*

- Wrote this resume in LaTeX and deployed to GitHub.
- Built a custom GitHub Actions Yaml automation that deploys a PDF on push.

### **iMessage Chat** | *HTML, CSS, SVG, Design*

- Designed a copy of Apple's chat app to practice HTML/CSS design.
- Embedded XML content within an SVG which allows it to display non-SVG content within its viewport.

### **+EV advantage play calculator for online baccarat** | *Python*

- Built a Python command line app that tells you when to play the dragon bonus side bet in online baccarat.
- Self tested with own \$1,000 and profiting \$200.

## Technical Skills

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**Dev Tools:** Docker, VS Code, Visual Studio

**Languages:** JavaScript, C#, SQL, HTML, CSS

**Frameworks:** React, Next.js, jQuery, Git, Agile

**Product:** Jira, Asana, Notion, Zapier, GSuite, Airtable, Slite

**Design:** Figma, Final Cut Pro, Davinci Resolve

**Analytics:** Mixpanel, Segment, Google, Youtube

**Martech:** HubSpot, Salesforce, SendGrid, Mailchimp, Ahrefs

**Customer:** Zendesk, Zendesk Explore, Confluence, Salesforce

## Soft Skills

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Earned \$21,000 in revenue and 100,000 subscribers on YouTube.

Founded a film company in Pittsburgh.

Ranked top 8% League of Legends.

Classically trained pianist.