Junjie REN 任俊杰

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EDUCATION

National University of Singapore

Ph.D. in Economics

Hong Kong University of Science and Technology

M.Sc. in Economics (research-track)

Sept. 2017 – Jan. 2019

Guangzhou, China

B.Sc. in Applied Physics

B.A. in Economics

Singapore

Aug. 2019 – 2024 (expected)

Hong Kong SAR

Sept. 2017 – Jan. 2019

Guangzhou, China

Sept. 2013 – June 2017

Sept. 2014 – June 2016

FIELDS OF INTEREST

Behavioral and experimental economics, applied microeconometrics

WORKING PAPERS

1. "Shame, Guilt, and Motivated Self-Confidence", with Roberta Dessí (Toulouse School of Economics) and Xiaojian Zhao (Monash University) [Job Market Paper]

Abstract: The available evidence from anthropology, economics, and psychology suggests that sensitivity to the emotions of shame and guilt varies across cultures. So does (over)confidence in ability and skills. Is there a connection between these observations? We address this question theoretically and empirically. We find significant evidence, consistent with our model, of a negative relationship between the cultural importance of shame relative to guilt and individual confidence. The relationship holds across countries, and for U.S. immigrants relative to their culture of origin.

2. "Valuing Reminders in Attention Management", with Lorenz Goette (National University of Singapore)

Abstract: Do people value their attention optimally? Existing findings suggest that individuals systematically undervalue by how much attention-increasing technologies, in particular reminders, can boost their chance of completing future tasks. In a theory-driven experiment, we revisit this question and elicit a measure of individuals' valuation of reminders that is free from arbitrary risk preferences, under an incentive scheme of accumulating probability points to win a binary lottery. We find that even under such incentive structure, individuals still do not fully value the effectiveness of reminders. The violation of optimality cannot be explained by potential probability weighting.

3. "Return Predictability and Online Stock Opinions Published during Trading and Non-Trading Hours", with Lin Huang (Southwestern University of Finance and Economics) and Jia Wu (Shandong University), 2nd round Revise and Resubmit, *Journal of Banking & Finance*

Abstract: This study analyzes the impact of trading- and non-trading-hour opinions on returns using data collected from an online stock forum in China. We find that non-trading-hour opinions have a stronger influence on returns than trading-hour opinions. However, a return reversal is observed during subsequent trading periods based on non-trading-hour opinions, suggesting a tug-of-war between individual investors and arbitrageurs. Additionally, the effect of non-trading-hour opinions on returns is higher when firms announce important events overnight. These opinions also attract more investor attention. We propose that the announcement of such events exposes investors to high levels of uncertainty, leading them to seek advice through online forums. Our analysis suggests that investor sentiment and value-relevant information contained in online articles are likely factors that contribute to the return predictability of these opinions.

Work in Progress

- 1. "Attention Interference by Multiple Tasks", with Lorenz Goette (National University of Singapore)
- 2. "Net Promoter Score and Revenue Growth", with Teo Chung Piaw (National University of Singapore) and Changchun Liu

TEACHING EXPERIENCE

Co-lecturer

Math camp for Ph.D. students in Economics

Summer 2023

Topics covered: Calculus, optimization, and difference and differential equations

National University of Singapore

Teaching Assistant

Econometrics I (Undergraduate)

Fall & Spring 2021/2022, Spring 2022/2023

National University of Singapore

Behavioral Economics (Undergraduate)

Spring, 2020/2021

National University of Singapore

RESEARCH EXPERIENCE

Research Assistant Apr. 2023 – present

SIA-NUS Digital Aviation Corp Lab, National University of Singapore

Research Assistant (full-time) Jan. 2019 – June 2019

Chinese University of Hong Kong, Shenzhen

Research Assistant, to Xiaojian Zhao Jan. 2018 – Jan. 2019

Hong Kong University of Science and Technology

Research Assistant, to Sen Xue Jan.–June 2017

Institute for Economic and Social Research, Jinan University

SKILLS

Programming: Stata, Python, Languages: English (fluent), Chinese (native)

SCHOLARSHIPS

Research Scholarship, National University of Singapore Scholarship for Research Preparation, HKUST Aug. 2019 Oct. 2018

REFERENCES

Lorenz GOETTE

Professor and Provost's Chair Department of Economics National University of Singapore ecslfg@nus.edu.sg

Xiaojian ZHAO

Associate Professor Department of Economics Monash University xiaojian.zhao@monash.edu

CHEW Soo Hong

Professor National University of Singapore and Southwestern University of Finance and Economics ecscsh@nus.edu.sg