

# JUNJIE REN 任俊杰

SIA-NUS Digital Aviation Corporate Laboratory  
National University of Singapore  
#05-03, Innovation 4.0, 3 Research Link, Singapore 117602

Email: [junjie.ren@u.nus.edu](mailto:junjie.ren@u.nus.edu)  
Homepage: [junjieren.com](http://junjieren.com)  
Phone: +65 8285-2597

## EMPLOYMENT

|  |                     |
|--|---------------------|
| <b>Institute of Operations Research and Analytics (IORA)</b> | Singapore           |
| <b>National University of Singapore</b>                      |                     |
| <i>Research Fellow</i>                                       | Oct. 2024 – present |

## EDUCATION

|   |                        |
|---|------------------------|
| <b>National University of Singapore</b>               | Singapore              |
| <i>Ph.D. in Economics</i>                             | Aug. 2019 – Nov. 2024  |
| <b>Hong Kong University of Science and Technology</b> | Hong Kong SAR, China   |
| <i>M.Sc. in Economics (research-track)</i>            | Sept. 2017 – Jan. 2019 |
| <b>Jinan University</b>                               | Guangzhou, China       |
| <i>B.Sc. in Applied Physics</i>                       | Sept. 2013 – June 2017 |
| <i>B.A. in Economics</i>                              | Sept. 2014 – June 2016 |

## FIELDS OF INTEREST

Behavioral and experimental economics, applied microeconometrics

## WORKING PAPERS

1. “Shame, Guilt, and Motivated Self-Confidence”, with Roberta Dessí (TSE) and Xiaojian Zhao (Monash), Reject and Resubmit at *Journal of the European Economic Association*
2. “Attention Spillover by Multiple Tasks”, with Lorenz Goette (NUS)
3. “Valuing Reminders in Attention Management”, with Lorenz Goette (NUS)
4. “Net Promoter Score as a Driver of Revenue Growth: Evidence from the Airline Industry”, with Teo Chung Piau (NUS)
5. “Trading around the Clock: How Online Opinions Shape Investor Trading Behavior”, with Lin Huang (SWUFE) and Jia Wu (SYSU)

## PRESENTATIONS & WORKSHOPS

2025: Economic Science Association World Meeting (RUC, Beijing), INFORMS International Meeting (Singapore), Econometric Society World Congress (Seoul)

2024: Singapore Airlines (online), NUS Graduate Research Seminar, Economic Science Association Asia-Pacific Conference (NTU, Singapore)  
 2023: NUS Behavioral & Experimental Economics Therapy Session, NUS Graduate Research Seminar  
 2022: Summer School in Theory-Based Experiments (Caltech), NUS Applied Economics Student Workshop

## RESEARCH GRANT & SCHOLARSHIPS

|  |           |
|--|-----------|
| Singapore Ministry of Education, Academic Research Fund Tier 1       | 2021–2025 |
| “The Behavioral Mechanisms of Inattention”, Collaborator, SGD149,300 |           |
| <i>Research Scholarship</i> , National University of Singapore       | Aug. 2019 |
| <i>Scholarship for Research Preparation</i> , HKUST                  | Oct. 2018 |

## TEACHING EXPERIENCE

|  |   |
|--|---|
| <b>National University of Singapore</b>                          |   |
| <i>Co-Instructor</i> , Math Camp for Ph.D. students in Economics | Summer 2023                               |
| <i>Teaching Assistant</i>  |   |
| Econometrics I (Undergraduate)                                   | Fall & Spring 2021/2022, Spring 2022/2023 |
| Behavioral Economics (Undergraduate)                             | Spring, 2020/2021                         |

## RESEARCH EXPERIENCE

|   |                       |
|---|-----------------------|
| <b>Chinese University of Hong Kong, Shenzhen</b>                    | Shenzhen, China       |
| <i>Research Assistant</i> (full-time)                               | Jan.–June 2019        |
| <b>Hong Kong University of Science and Technology</b>               | Hong Kong SAR         |
| <i>Research Assistant</i> (part-time), to Xiaojian Zhao             | Jan. 2018 – Jan. 2019 |
| <b>Institute for Economic and Social Research, Jinan University</b> | Guangzhou, China      |
| <i>Research Assistant</i> (part-time), to Sen Xue                   | Jan.–June 2017        |

## SKILLS

Programming: Stata, Python,  $\text{\LaTeX}$ , HTML, JavaScript  
 Languages: English (fluent), Chinese (native)