

# JUNJIE REN 任俊杰

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## EMPLOYMENT

<b>Institute of Operations Research and Analytics (IORA)</b>	Singapore
<b>National University of Singapore</b>	
<i>Research Fellow</i>	Oct. 2024 – present

## EDUCATION

<b>National University of Singapore</b>	Singapore
<i>Ph.D. in Economics</i>	Aug. 2019 – Nov. 2024
<b>Hong Kong University of Science and Technology</b>	Hong Kong SAR, China
<i>M.Sc. in Economics (research-track)</i>	Sept. 2017 – Jan. 2019
<b>Jinan University</b>	Guangzhou, China
<i>B.Sc. in Applied Physics</i>	Sept. 2013 – June 2017
<i>B.A. in Economics</i>	Sept. 2014 – June 2016

## FIELDS OF INTEREST

Behavioral and experimental economics, applied microeconometrics

## WORKING PAPERS

1. “Shame, Guilt, and Motivated Self-Confidence”, with Roberta Dessí (TSE) and Xiaojian Zhao (Monash), Reject and Resubmit at *Journal of the European Economic Association*
2. “Attention Spillover by Multiple Tasks”, with Lorenz Goette (NUS)
3. “Valuing Reminders in Attention Management”, with Lorenz Goette (NUS)
4. “Net Promoter Score as a Driver of Revenue Growth”, with Teo Chung Piaw (NUS)
5. “Return Predictability and Online Stock Opinions Published during Trading and Non-Trading Hours”, with Lin Huang (SWUFE) and Jia Wu (SYSU)

## PRESENTATIONS & WORKSHOPS

2025: Economic Science Association World Meeting (RUC, scheduled), INFORMS International Meeting (Singapore, scheduled), Econometric Society World Congress (Seoul, scheduled)

2024: Singapore Airlines (online), NUS Graduate Research Seminar, Economic Science Association Asia-Pacific Conference (NTU)  
 2023: NUS Behavioral & Experimental Economics Therapy Session, NUS Graduate Research Seminar  
 2022: Summer School in Theory-Based Experiments (Caltech), NUS Applied Economics Student Workshop

## RESEARCH GRANT & SCHOLARSHIPS

Singapore Ministry of Education, Academic Research Fund Tier 1	2021–2025
“The Behavioral Mechanisms of Inattention”, Collaborator, SGD149,300	
<i>Research Scholarship</i> , National University of Singapore	Aug. 2019
<i>Scholarship for Research Preparation</i> , HKUST	Oct. 2018

## TEACHING EXPERIENCE

<b>National University of Singapore</b>	
<i>Co-Instructor</i> , Math Camp for Ph.D. students in Economics	Summer 2023
<i>Teaching Assistant</i>	
Econometrics I (Undergraduate)	Fall & Spring 2021/2022, Spring 2022/2023
Behavioral Economics (Undergraduate)	Spring, 2020/2021

## RESEARCH EXPERIENCE

<b>SIA-NUS Digital Aviation Corporation Laboratory</b>	Singapore
<i>Student Researcher</i> (part-time)	Apr. 2023 – Apr. 2024
<b>Chinese University of Hong Kong, Shenzhen</b>	Shenzhen, China
<i>Research Assistant</i> (full-time)	Jan. 2019 – June 2019
<b>Hong Kong University of Science and Technology</b>	Hong Kong SAR
<i>Research Assistant</i> (part-time), to Xiaojian Zhao	Jan. 2018 – Jan. 2019
<b>Institute for Economic and Social Research, Jinan University</b>	Guangzhou, China
<i>Research Assistant</i> (part-time), to Sen Xue	Jan.–June 2017

## SKILLS

Programming: Stata, Python,  $\LaTeX$ , oTree, HTML, JavaScript  
 Languages: English (fluent), Chinese (native)