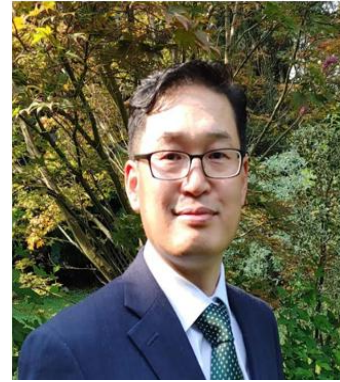


# Kyung Wook Park

Munich, Germany  
EU Long-Term Residence Permit (Daueraufenthalt-EU)  
English (C2) • German (B2) • Korean (Native)  
GitHub: <https://junowedd.github.io/technotespark/>



## PROFESSIONAL SUMMARY

- Senior semiconductor professional with 29+ years of experience **across EMEA and APAC**, spanning **advanced IC design, EDA verification, design-to-mask preparation**, and **complex, high-value B2B engagements**.
- Proven ability to **align customer business priorities with advanced semiconductor and EDA application solutions**, effectively bridging design, verification, and **manufacturing readiness for complex, safety-critical programs**, including automotive products.
- Combines **strong commercial leadership and APAC sales experience** with **deep, sign-off-level technical credibility**, collaborating closely with senior management, engineering teams, and **leading global foundries** to drive technology adoption, mitigate risk, **enable successful tape-outs**, and **deliver sustained revenue growth**.

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## KEY ACHIEVEMENTS

- **Enabled production-ready tape-outs for safety-critical automotive and advanced semiconductor products**, including Bosch's 300mm automotive chip, by leading photo-mask preparation, OPC/RET, manufacturability validation, and data integrity assurance
- **Supported PDK development and validation** for leading foundries including TSMC, Intel, GlobalFoundries, Samsung, Infineon, and ST, acting as a trusted technical and commercial advisor to ensure successful customer outcomes across Europe and APAC
- **Developed automation frameworks and verification flows** (SKILL-based PCells, TCL/SVRF/TVF scripts, standard libraries), improving verification throughput, accuracy, and customer sign-off turnaround time
- **Bridged engineering, manufacturing, and customer teams**, translating complex design, sign-off, and yield considerations into clear execution plans that reduced program risk and accelerated adoption
- Recognized with multiple company **awards**, including **SK Hynix Key Talent Award**, Outstanding Achievement Award, Best Product Award, and **GlobalFoundries ROC Award**
- **Authored 14 patents (2 U.S., 12 Korean)** in DRAM memory circuit design and physical design, reinforcing technical credibility in customer and executive discussions
- **Drove multi-million-euro semiconductor sales and business development programs across APAC**, securing **Tier-1 customer relationships** in Korea, Japan, China, Taiwan, and

Singapore, and supporting long-cycle, high-value B2B engagements

- **Generated €15M in revenue** for automotive ultrasonic parking sensor ICs at ELMOS through direct engagement with OEMs and Tier-1 customers, aligning technical solutions with customer business requirements

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## CORE PROFESSIONAL COMPETENCIES

- **Enterprise Sales, Go-To-Market Strategy**, Negotiation and Deal execution
- Regional Sales Leadership & Cross-Cultural Stakeholder Management
- **Customer Success & Account Enablement** (technical advisory, EMEA & APAC)
- **Semiconductor Solution Positioning** (Memory, ASIC, Analog & Mixed-Signal)
- Foundry Partnership & Ecosystem Collaboration (TSMC, Intel, GF, Samsung, ST)
- **R&D-Customer Alignment & Cross-Functional Leadership**
- **EDA / DFM / Verification Expertise** supporting customer evaluations and adoption
- Tape-Out, Full-Chip Sign-Off & Mask Data Preparation (OPC/RET, Kerf)
- **Yield, Manufacturability & Reliability Optimization** aligned with business outcomes
- Design Automation & Workflow Optimization to accelerate customer sign-off

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## PROFESSIONAL EXPERIENCE (Expert Track – Semiconductor / Manufacturing / EDA)

**Robert Bosch Semiconductor Manufacturing Dresden**, Dresden, Germany

**Expert, Design-to-Mask Preparation** | 2025.04 – 2025.10

- **Led end-to-end tape-out and photomask preparation** for a 300mm automotive semiconductor program, ensuring manufacturability, data integrity, and compliance with automotive quality standards
- **Identified and mitigated manufacturing-readiness risks** during technology transfer (TI / TSMC 45nm) by implementing reticle, kerf, and alignment optimizations, reducing re-spin exposure
- **Coordinated cross-functional stakeholders** across design, lithography, manufacturing, and mask vendors to deliver a production-ready mask set under strict schedule constraints

**Impact:** Enabled on-time production release of a **safety-critical automotive semiconductor** by mitigating tape-out and manufacturability risks under strict quality, yield, and schedule constraints.

**Siemens EDA (Electronic Design Automation, Mentor Graphics)**, Munich, Germany

**Senior Customer Application Engineer (Calibre Portfolio)** | 2014.06 – 2025.03

- Served as a **trusted technical advisor** to Tier-1 semiconductor companies (Intel, TSMC, GlobalFoundries, ST, Infineon, Apple), supporting **strategic decisions** across verification, manufacturability, and sign-off
- **Led customer engagements end-to-end** from **problem framing and solution benchmarking** to **implementation, automation, and tape-out readiness**, directly influencing

project outcomes and schedules

- Designed and deployed **custom verification and automation flows** (DRC/LVS/DFM/PERC/OPC), eliminating recurring bottlenecks and reducing late-stage design and manufacturing risk
- Delivered executive-level briefings and technical workshops, **and enablement sessions**, aligning engineering teams and decision-makers on adoption of advanced verification and manufacturability solutions

**Impact:** Drove adoption contributing to multi-year enterprise agreements of **Calibre verification and DFM solutions** across multiple Tier-1 customers, strengthening long-term strategic partnerships and accelerating customer time-to-market.

**DSP-Weuffen GmbH**, Amtzell, Germany

**Consultant Sales Engineer (Asia Market)** | 2013.02 – 2013.11

- **Led technical sales engagements** for ADAS, multi-camera, MCU, and DSP platforms across China and Korea, supporting customer evaluations and design-in decisions
- **Developed and managed Tier-1 automotive accounts** including Delphi, Mando, Hyundai Mobis, and Desay, acting as the primary technical and commercial interface
- **Delivered system-level HW/SW demonstrations** (surround-view and vision systems) and supported customer benchmarking and feasibility assessments

**Impact:** Accelerated evaluations shortening sales cycles and design-in discussions for automotive electronics platforms across **APAC** by translating system-level capabilities into customer-specific value.

**Infinion Technologies AG**, Munich, Germany

**Consultant – IC Package / PDK Engineer** | 2012.12 – 2013.09

- Developed **Calibre-based DRC rule decks** for **wire-bond BGA, TSSOP, and MQFP LF packages**, supporting standardized package verification flows
- Created **test cases and validation frameworks** to ensure rule-deck accuracy, production readiness, and proper documentation
- Coordinated **OSAT alignment** with **Amkor Technology and ASE**, ensuring consistency between design rules, package implementation, and manufacturing constraints

**Impact:** Enabled production-ready package verification flows and smoother OSAT integration, reducing risk during package qualification and manufacturing ramp-up.

**ELMOS Semiconductor SE**, Dortmund, Germany

**Senior Sales Representative (APAC)** | 2010.01 – 2012.09

- Managed **sales operations and distributor networks** across **Singapore, Korea, China, Japan, and Taiwan**, serving as the primary interface for OEM / Tier-1 automotive customers
- Generated **€15M in revenue** for **ultrasonic parking sensor ICs** by driving customer engagement, design-in activities, and long-term account development

- Led **contract and pricing negotiations** with major customers including **Hyundai Mobis, Panasonic, Delphi, and Alpine**, balancing technical requirements with commercial objectives

- Delivered **end-to-end technical and commercial design-in support** for automotive ASIC projects spanning **sensing, power management, motor control, and in-vehicle networking (CAN, LIN-SBC, FlexRay)**

**Impact:** Secured multiple **long-term automotive design wins** and €15M in revenue by aligning customer technical requirements with commercial strategy across APAC Tier-1 accounts.

**Qimonda AG / Infineon Technologies AG**, Munich, Germany

**Senior IC Physical Designer – DRAM (DDR2/DDR3) & Mixed-Signal** | 2004.09 – 2009.07

- Led **full-custom physical design and sign-off** for **DDR2/DDR3 DRAM and mixed-signal products**, covering **DRC/LVS compliance** and tape-out readiness
- Executed **analog, mixed-signal, and power layout** across **90nm → 45nm CMOS nodes**, ensuring manufacturability, yield optimization, and device-matching precision
- Performed **digital P&R (ICC2)**, parasitic extraction, and **IR-drop / EM / antenna checks**, supporting robust timing and reliability sign-off
- Improved **design-cycle efficiency** by integrating digital blocks through **PCell-based methodologies and Virtuoso XL**, reducing manual layout effort
- Authored **technical guidelines** and contributed to **global analog layout methodologies**, enabling consistency and reuse across design teams

**Impact:** Delivered **tape-out-ready DDR memory and mixed-signal silicon on schedule** while improving layout robustness, yield, and design-cycle efficiency across multiple technology nodes.

**Integrated Silicon Solution Inc. (ISSI)**, Hsinchu, Taiwan

**Senior IC Design Engineer** | 2004.01 – 2004.07

- Executed **mask revisions and layout optimization** for a **256Mb LP-SDRAM** product, covering RTL-to-GDS implementation and verification
- Supported **manufacturability improvements and sign-off quality**, ensuring alignment with **TSMC PRRM** requirements

**Impact:** Enabled tape-out-ready LP-SDRAM design with improved verification robustness and manufacturability, reducing risk during foundry sign-off.

**SK-Hynix Semiconductor**, Icheon, South Korea

**Senior IC Design Engineer – DRAM Circuit & Physical Design** | 1996.02 – 2003.12

- Led **DRAM and SRAM circuit design and chip architecture definition**, covering high-speed clocks, sense amplifiers, power management, I/O, refresh, and control logic, with full-chip simulation and **JEDEC-compliant timing sign-off**

- Executed **HSPICE/HSIM simulations**, first-silicon debug, failure analysis, and **timing closure**, supporting reliable transition from design to volume production
- Coordinated **physical design teams** through floor-planning, tape-out, and full-chip sign-off, ensuring alignment across circuit, layout, and manufacturing interfaces
- Designed and verified **critical layout blocks** (I/O, ESD/latch-up protection, core arrays, power routing), performing **RC extraction, IR-drop, DRC/LVS/ERC/OPC sign-off**, and implementing **dummy-fill and CMP-aware optimizations** to improve wafer yield
- Led development of **design automation and P&R flows**, writing **Hercules and Assura rule decks** and supporting post-layout **SI and static timing analysis sign-off** using StarRC
- Authored **2 U.S. and 12 Korean patents** in DRAM design and received multiple internal innovation awards

**Impact:** Supported multiple **high-volume DRAM product launches** by integrating circuit design, physical implementation, and automation flows, improving yield, sign-off robustness, and scalability in production.

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## EDUACTION

### Bachelor of Science, Electronics Engineering

University of Ulsan, South Korea (1989.03 – 1996.02)

Completed 29 months of mandatory **military service** with the Republic of Korea Army Infantry while pursuing degree studies (1991.01 – 1993.06)

### German Language Training (Professional Integration Track)

Completed a series of certified German language programs supporting professional integration, technical communication, and customer-facing responsibilities in Germany:

- **B2 Level** (2013.12–2014.05), CBZ München | **Berlitz Level 4** (2010.11–2011.04), Berlitz Dortmund | **B1 Level** (2009.08–2009.12), Münchener Volkshochschule

**Japanese Language Course** in Dortmund (2010.02~ 2011.05), in KOR( 1996.03~ 1996.08)

### Additional Training:

- Advanced IC Physical Design & ICC P&R (Synopsys, Munich) (2018.03)
- Calibre SVRF / PERC / OPC Training (Siemens EDA, Munich) (2014.09), and Trainer
- Microcontroller with infrared optical sensor (ELMOS, Karlsruhe) (2010.06 & 2011.09)

## Interests

Machine Learning/AI, cloud-based EDA innovation, and European historical studies

## Hobbies

Long-distance running, hiking, cycling to support a balanced and healthy daily routine

## TECHNICAL HIGHLIGHTS (Selected – Supporting Application & Customer Engagement)

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### Foundry Technology Coverage

Practical exposure to **advanced semiconductor process nodes (~45nm to 3nm-class)** across **major foundries** including TSMC, GlobalFoundries, Intel, and STMicroelectronics

#### **Manufacturing & Mask Data Preparation**

Hands-on **lithography simulation**, SRAF / RET evaluation, **OPC**, JobDeck preparation  
Multi-patterning strategies • End-to-end **mask data preparation** pipelines (ModelFlow)  
Sign-off-level expertise in **FinFET**, spanning **MEMS**, **optical**, and **CMOS** technologies

#### **CRM & Enterprise Systems**

- Salesforce • SAP CRM

#### **Data & Markup Formats**

- JSON • HTML • XML • CSV

#### **Design Data & Configuration Management**

- Git • GitHub • Bitbucket • Visual Studio Code

#### **Programming & Automation**

- Python • Tcl • Perl • awk • Shell scripts (bash/csh) • Java • C++

#### **Operating Systems**

- High-performance computing (AWS cloud-enabled) • Linux(RHEL, SLES) • Windows

#### **Selected EDA & Semiconductor Tools**

##### **Analog / Mixed-Signal Design & Simulation**

- HSPICE, Spectre, FastSpice (HSIM / NanoSim), Oscilloscope

##### **Physical Design, Verification & Full-Chip Sign-Off**

- Cadence Virtuoso XL, Innovus, Assura, Pegasus • Synopsys ICC2, StarRC, PrimeTim  
MCMM / STA, Hercules (DRC / LVS / ERC)

#### **Siemens EDA / Mentor Calibre — Deep Expertise**

Advanced DFM and yield analysis; **PERC (ESD / Latch-up)**; OPC simulation and verification;  
Smart-Fill / ECO-Fill; antenna and **reliability checks**; EM/IR analysis; pattern matching; auto-waivers; **advanced debug workflows**, including 2.5D/3D IC and database auto-manipulation

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