

# Understanding the Ranking Loss for Recommendation with Sparse User Feedback

Zhutian Lin<sup>1\*</sup>, Junwei Pan<sup>2\*</sup>, Shangyu Zhang<sup>2</sup>, Ximei Wang<sup>2</sup>,  
Xi Xiao<sup>1</sup>, Shudong Huang<sup>2</sup>, Lei Xiao<sup>2</sup>, Jie Jiang<sup>2</sup>,

## CTR Prediction: Binary Classification

- Binary Cross Entropy (BCE) loss for CTR prediction

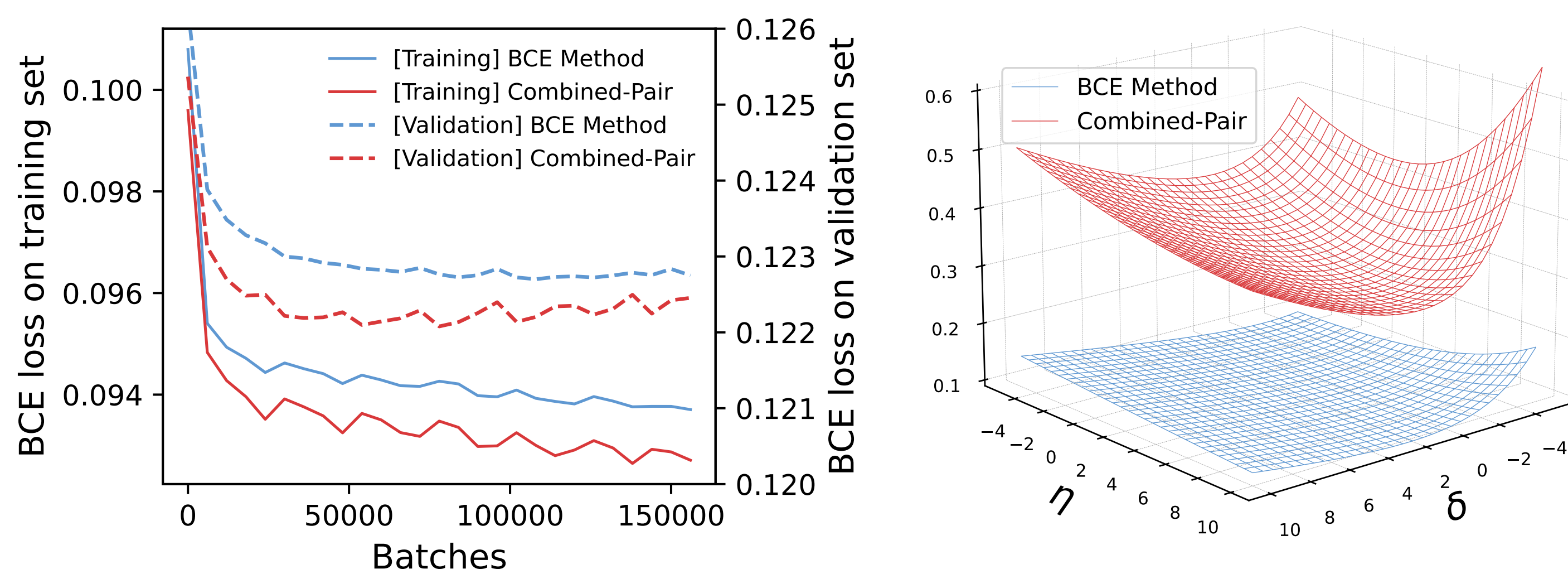
$$\mathcal{L}_{\text{BCE}} = -\frac{1}{N} \sum_{i=1}^N [y_i \log(\sigma(z_i)) + (1 - y_i) \log(1 - \sigma(z_i))], \quad (1)$$

- Classification-ranking combination loss: combining the BCE loss with a ranking loss

$$\mathcal{L}^{\text{CP}} = \alpha \mathcal{L}_{\text{BCE}} + (1 - \alpha) \mathcal{L}_{\text{RankNet}}, \quad (2)$$

$$\mathcal{L}_{\text{RankNet}} = -\frac{1}{N_+ N_-} \sum_{i=1}^{N_+} \sum_{j=1}^{N_-} \log(\sigma(z_i^{(+)} - z_j^{(-)})). \quad (3)$$

## Investigation of Classification Ability



*Finding 1. Combined-Pair gets a lower BCE loss than the BCE method on the validation set, indicating that it improves the classification ability rather than only the ranking ability.*

*Finding 2. Combined-Pair gets a lower BCE loss than the BCE method on the training set, indicating that involving an auxiliary ranking loss helps the optimization of the BCE loss.*

## Gradient Analysis

- Gradient of BCE loss for negative sample

$$\begin{aligned} \nabla_{z_j^{(-)}} \mathcal{L}_{\text{BCE}} &= \frac{1}{1 - \sigma(z_j^{(-)})} \cdot \sigma(z_j^{(-)}) (1 - \sigma(z_j^{(-)})) \\ &= \sigma(z_j^{(-)}) = \hat{p}_j. \end{aligned} \quad (4)$$

*Finding 3. When positive feedback is sparse, the gradients of negative samples vanish since they are proportional to the estimated positive rates, which are small in an unbiased estimator.*

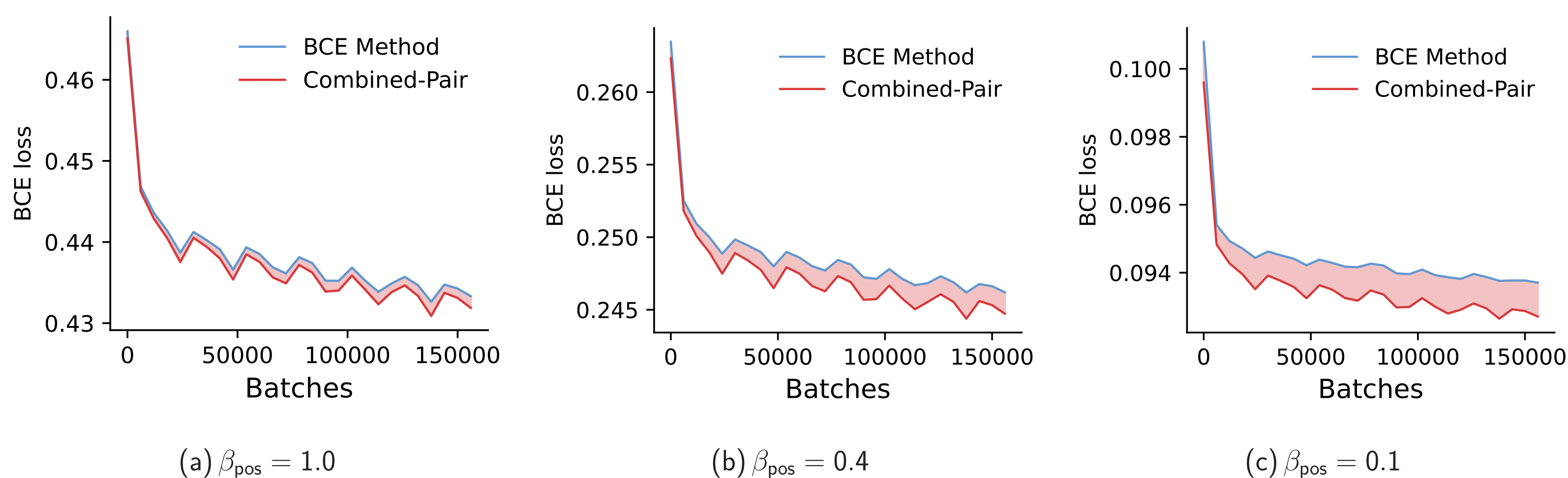
- Gradient of RankNet loss for negative sample

$$\begin{aligned} \nabla_{z_j^{(-)}} \mathcal{L}_{\text{Rank}}^{\text{CP}} &= \frac{1}{N_+} \sum_{i=1}^{N_+} \sigma(z_j^{(-)} - z_i^{(+)}) \\ &> \sigma(z_j^{(-)}) = \nabla_{z_j^{(-)}} \mathcal{L}_{\text{BCE}}, \end{aligned} \quad (5)$$

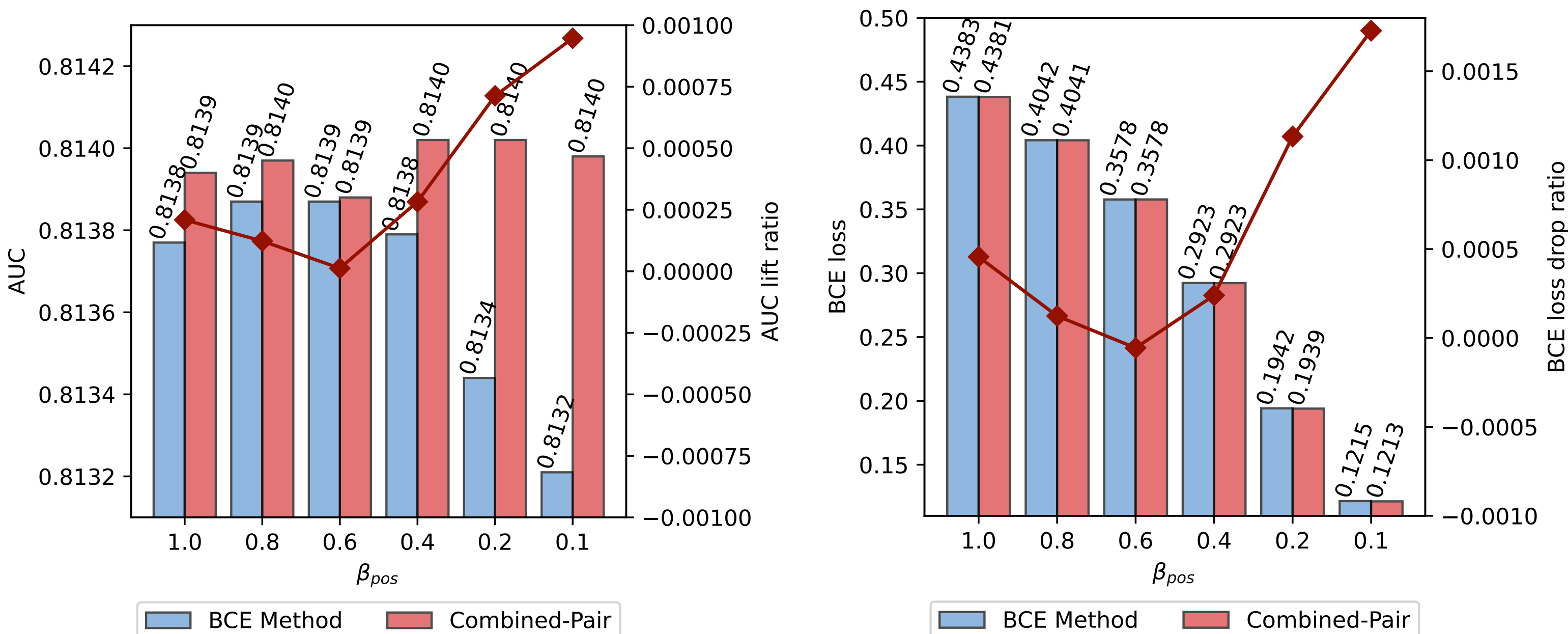
*Finding 4. When positive feedback is sparse, Combined-Pair has larger gradients for negative samples than the BCE method.*

## Performance Evaluation with various Positive Sparsity Rates

- Training BCE loss under varying positive sparsity rates.

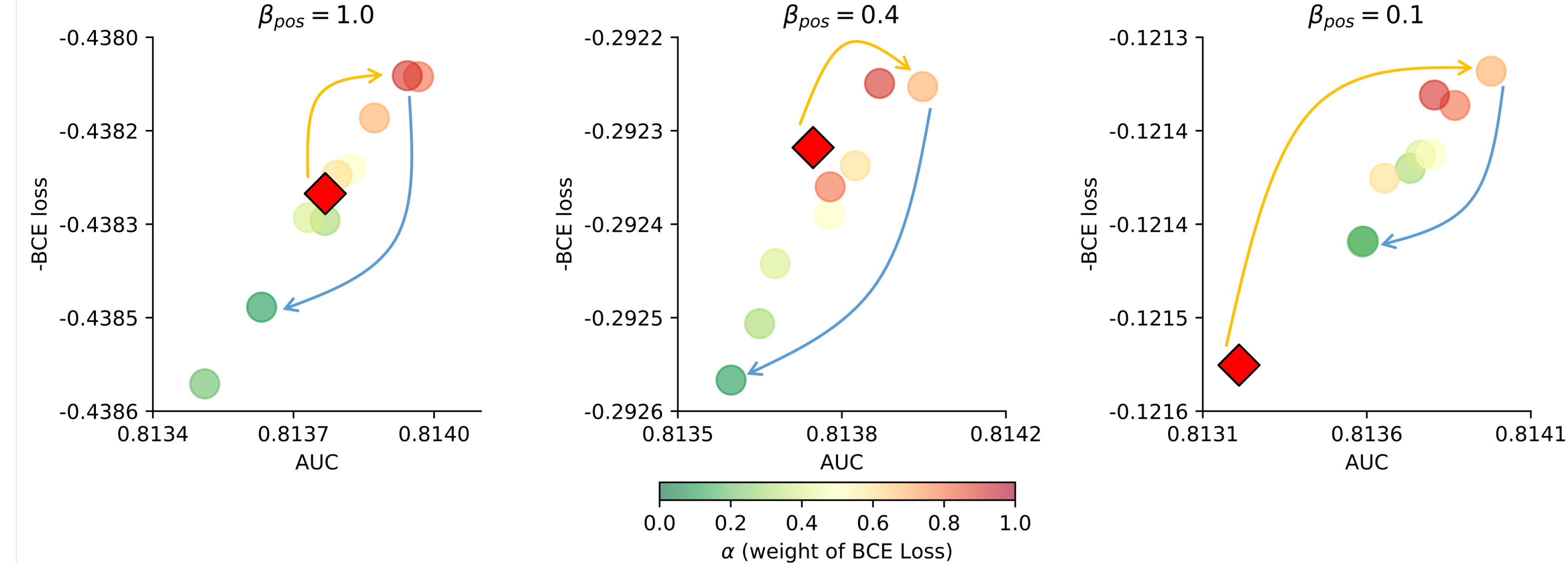


- Performance evaluation under varying positive sparsity rates.



## Trade-off between Classification Loss and Ranking Loss

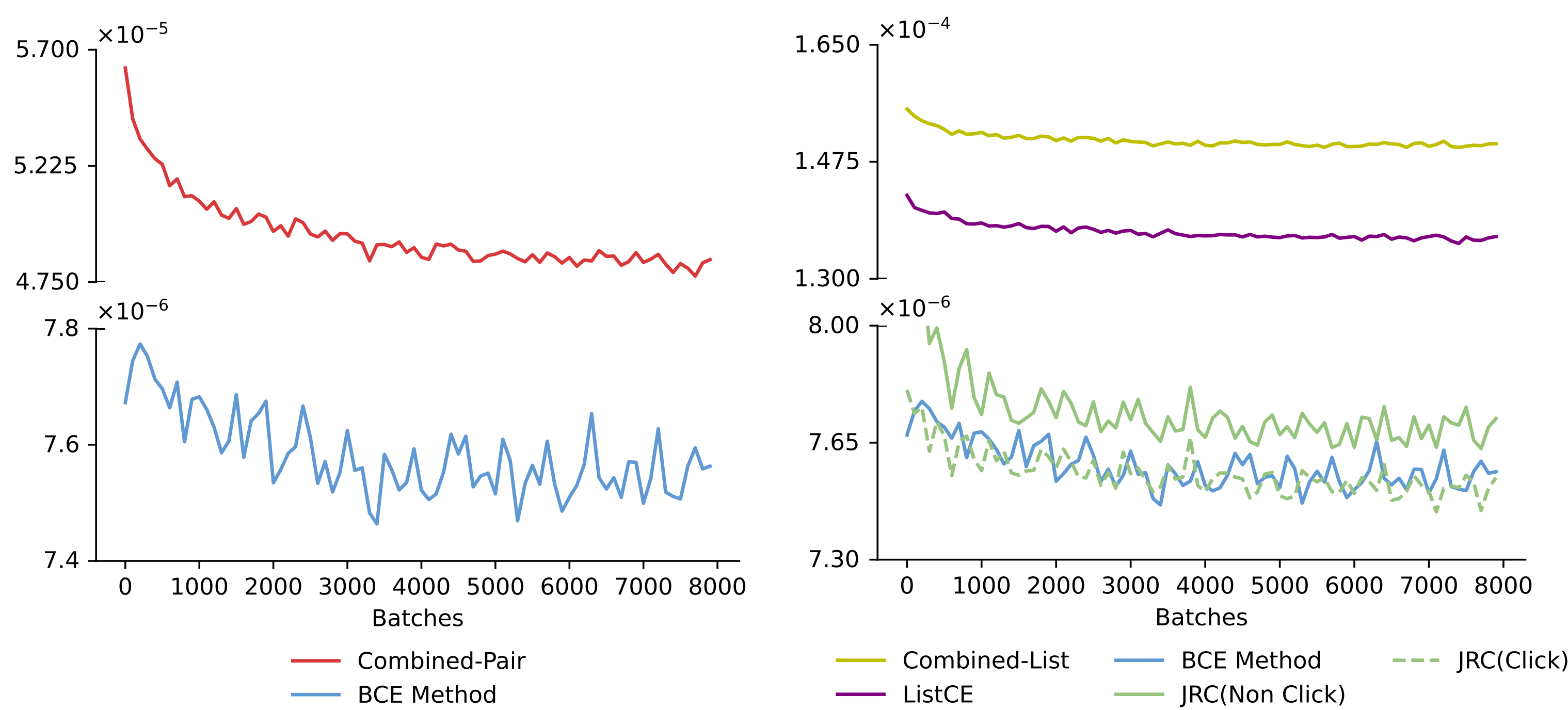
- AUC and negative BCE Loss of Combined-Pair and BCE method with various  $\alpha$



- The classification and ranking abilities can be improved monotonically by decreasing  $\alpha$  up to a certain threshold.
- When  $\alpha$  is further decreased. In other words, as the ranking loss becomes more dominant in the combination loss beyond a certain threshold, both the classification and ranking abilities deteriorate monotonically.

## Evaluation of Different Ranking Losses

- Gradient Norm of Various Ranking Losses



- Performance Evaluation of Various Ranking Losses

Metric	BCE	BCE+Pairwise	BCE+Listwise		
		Combined-Pair	JRC	Combined-List	RCR
AUC↑	0.81321	<b>0.81398</b> ↑	0.81355↑	0.81351↑	0.81349↑
BCE Loss↓	0.12152	<b>0.12131</b> ↓	0.12146↓	0.12152	0.12141↓

## Beyond Ranking Loss

- Focal Loss

$$\mathcal{L}_{\text{Focal}} = -\frac{1}{N} \sum_{i=1}^N [y_i (1 - \hat{p}_i)^\gamma \log(\hat{p}_i) + (1 - y_i) \hat{p}_i^\gamma \log(1 - \hat{p}_i)]$$

- Combined Contrastive

$$\mathcal{L}^{\text{CC}} = \alpha \mathcal{L}_{\text{BCE}} + (1 - \alpha) \mathcal{L}_{\text{Contr}}, \quad (6)$$

$$\mathcal{L}_{\text{Contr}} = \frac{1}{|N|} \sum_{i=1}^N \frac{-1}{|P(i)|} \sum_{p \in P(i)} \log \frac{\exp(\mathbf{z}_i \mathbf{z}_p / \tau)}{\sum_{a \in A(i)} \exp(\mathbf{z}_i \mathbf{z}_a / \tau)} \quad (7)$$

Stage	Metrics	BCE Method	Combined-Contrastive
Training	Gradient Norm	$4.9 \times 10^{-6}$	<b><math>7.5 \times 10^{-6}</math></b>
	BCE Loss ↓	0.09667	<b>0.09428</b> ↓
Testing	AUC↑	0.81321	<b>0.81340</b> ↑
	BCE Loss ↓	0.12152	<b>0.12147</b> ↓

## Online Experiments

Ad Scenario	CTR	GMV	Cost
WeChat Channels	+0.91%	+1.08%	+0.29%
WeChat Moment	+0.16%	+0.70%	+0.59%
DSP	-0.04%	+0.55%	+0.15%

Table: Online A/B Testing Results.

Launch Date	GMV	Cost
T	+1.04%	+0.27%
T-1	+1.04%	+0.27%
T-2	+0.83%	+0.47%
T-3	+0.81%	+0.17%
Total	+1.26%	+0.34%

Table: Online A/B Testing Results for New Ads.

- Distribution of gradient norms for negative samples in online experiments

