# **CEO Characteristics and Firm R&D Spending**

Math Capstone PBL (Data Analysis) - Project #1

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### Outline

1. Introduction

2. EDA

3. Correlation Analysis

4. Conclusion

# Introduction

# Topic and objective

#### Does the CEO's nature affect the company's R&D investment?

- What financial variables are relevant to the extent of the firm's R&D investment?
- Does the variable that characterizes the CEO lack explanatory power for R&D investments?
- If so, what characteristics correlate?

#### Dimension of raw data

**1726 rows:** U.S. S&P 1,500 + other Execucomp-reporting firms

**27 columns:** financial variables + CEO characteristics

#### Data source

Wharton Research Data Services (WRDS) Compustat Data / Execucomp  $^{\rm 1\ 2}$ 

<sup>&</sup>lt;sup>1</sup>http://wrds-www.wharton.upenn.edu.ssl.access.hanyang.ac.kr/

<sup>&</sup>lt;sup>2</sup>https://lib.hanyang.ac.kr/#/er/web

#### Variables for identifying firms

gvkey: A firm's identifier used by S&P Capital IQ / Compustat / Execucomp

sic: A four-digit number that identifies a firm's primary industry of operation <sup>3</sup>

state: A two-letter code denoting the state in which the firm is headquartered

<sup>&</sup>lt;sup>3</sup>Variables SIC2D and SIC3D denote the first two or three letters of the SIC code - the first two letters denote the broad classification, the third letter the middle classification

#### Financial variables (1)

size: firm size (total assets)

bm: book-to-market

fcf: free cash flow (divided by total assets)

hhi: Herfindhal-Hirschman Index 4

opperf: operating performance (divided by total assets)

leverage: market value of a firm's leverage (divided by total

mark-to-market assets)

tobinsq: Tobin's Q

rndmissing: a dummy variable that equals 1 if a firm's R&D

expenditure is missing in the financial statement

 $<sup>^4</sup>$ The more competitive the industry a firm operates in, the lower this number. It is always between 0 and 1.

### Financial variables (2)

rndratio: a firm's R&D expenditure (divided by total assets)

roa: return on assets (divided by total assets)

salesgrowth: year on year growth rate of a firm's sales

cashratio: a firm's cash holdings (divided by total assets)

 ${\tt divpay}\colon$  a dummy variable that equals 1 if and only if a firm

has paid out dividends in the same fiscal year.

intan: intangibility measure. The higher this number, the

more intangible a firm's assets <sup>5</sup>

invest: a firm's investment ratio 6

 $<sup>^{5}({\</sup>rm total~assets}-{\rm property,~plants,~and~equipments~value})/{\rm total~assets}$ 

<sup>&</sup>lt;sup>6</sup>investment/(property, plants, and equipments value)

#### **CEO** characteristics

ceoage: CEO's age

ceocomp: CEO's total compensation, in \$1000

insiderceo: CEO who was promoted from inside the company (as

opposed to an outsider)

femaleceo: a dummy variable that equals 1 if the CEO is female

ceopayslice: CEO's compensation divided by the firm's top 5

earning directors' total compensation 7

ceoequity: CEO's holdings of the firm's stock

ceotenure: CEO's tenure in his or her current position, in years

 $<sup>^7</sup>$ The higher this number, the more disproportionately highly a CEO is compensated within the top management team. Bebchuk, Cremers, and Peyer (2011) argue this is a good measure of how powerful a CEO is within the company.

# **EDA**

# Handling missing values

	#	%
gvkey	0	0
sic	0	0
sic2d	0	0
sic3d	0	0
state	56	3.24
size	1	0.06
bm	18	1.04
fcf	104	6.03
hhi	0	0
opperf	104	6.03
leverage	36	2.09
tobinsq	18	1.04
rndmissing	0	0
rndratio	779	45.13
roa	2	0.12
salesgrowth	5	0.29
divpay	0	0
cashratio	2	0.12
intan	101	5.85
invest	120	6.95
ceoage	1	0.06
ceocomp	1	0.06
insiderceo	0	0
femaleceo	0	0
ceopayslice	266	15.41
ceoequity	29	1.68
ceotenure	21	1.22

Table 1: Missing values of raw data

Mean groupby sic 3672: Printed Circuit Boards Mean groupby sic3d (middle classification) 367: Electronic, Component and Accessories Mean groupby sic2d (broad classification) 36: Electronic and Other

Equipment

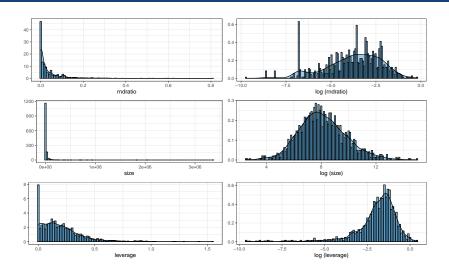


Figure 1: Log transformations of rndratio, size, leverage

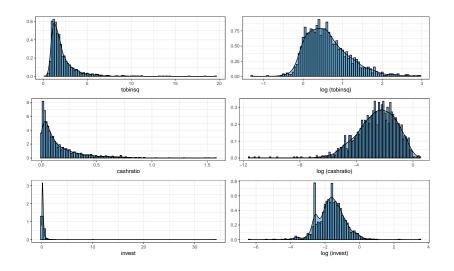


Figure 2: Log transformation of tobinsq, cashratio invest

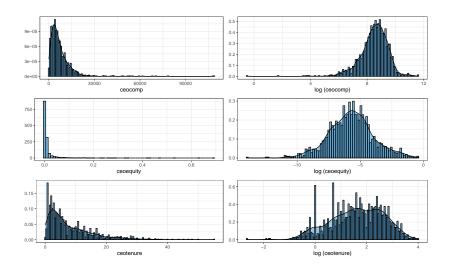


Figure 3: Log transformation of ceocomp, ceoequity, ceotenure

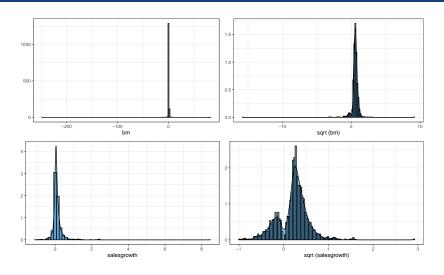


Figure 4: Square-root transformation (with sign) of bm, salesgrowth

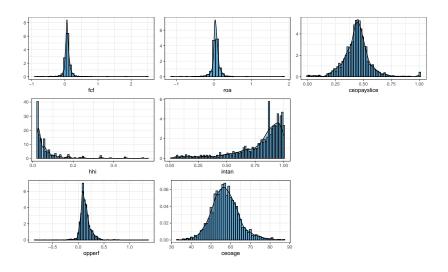


Figure 5: Not transformed

# Summary statistics

	mean	sd	Q1	Q3	max	min	kurtosis	skewness
logsize	8.098	1.745	6.941	9.163	15.023	2.483	0.470	0.333
log leverage	-1.951	1.266	-2.319	-1.217	0.435	-9.648	8.524	-2.336
log tobinsq	0.613	0.544	0.212	0.914	2.973	-1.281	1.105	0.869
log cashratio	-2.568	1.421	-3.418	-1.543	0.458	-11.645	3.454	-1.068
log invest	-1.649	0.798	-2.129	-1.171	3.530	-6.430	3.174	-0.060
$\sqrt{\mathtt{bm}}$	0.569	0.643	0.435	0.765	9.096	-15.762	313.873	-10.471
$\sqrt{{ t salesgrowth}}$	0.213	0.339	0.068	0.391	2.910	-1.000	3.755	0.187
fcf	0.073	0.140	0.329	0.106	2.447	-0.844	85.110	4.820
hhi	0.068	0.077	0.026	0.073	0.566	0.021	12.951	3.296
opperf	0.133	0.120	0.080	0.178	1.363	-0.832	16.421	0.656
roa	0.045	0.120	0.010	0.087	1.878	-1.128	50.972	1.169
intan	0.796	0.212	0.722	0.946	1.000	0.015	2.230	-1.631
rndratio	0.039	0.069	0.000	0.050	0.809	0.000	25.756	4.033
ceoage	33.000	7.060	53.000	61.000	87.000	33.000	0.996	0.407
log ceocomp	8.489	1.003	7.994	9.135	11.596	-0.453	7.256	-1.380
log ceoequity	-5.725	1.774	-6.858	-4.699	-0.377	-13.999	0.671	-0.061
log ceotenure	1.625	1.023	0.916	2.418	4.009	-2.643	-0.339	-0.328
ceopayslice	0.440	0.116	0.381	0.494	1.000	0.001	4.312	0.520

Table 2: Summary statistics for continuous variables

# Summary statistics

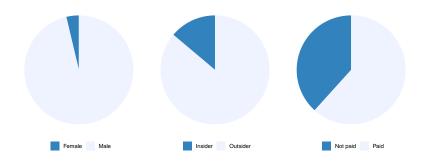


Figure 6: Pie chart of femaleceo, insiderceo, divpay

# Summary statistics

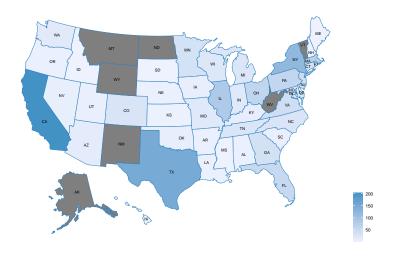


Figure 7: # of firms by state

**Correlation Analysis** 

	au	<i>p</i> -value
roa	0.025	0.174
log ceocomp	-0.004	0.842
log ceoquity	0.012	0.493
log ceotenure	0.028	0.122
ceopayslice	-0.027	0.144

**Table 3:** Kendall correlation test of variables that can't reject  $H_0$ 

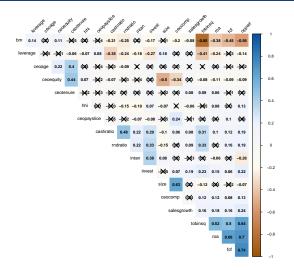


Figure 8: Spearman correlogram with significance test

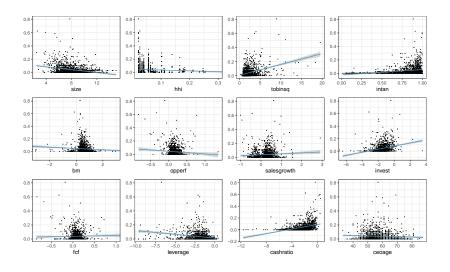


Figure 9: Scatter plot and regression line

	Dependent variable: rndratio						
	(1)	(2)	(3)	(4)	(5)	(6)	
log size	-0.011***						
	(0.001)						
log leverage		-0.011***					
		(0.001)					
log tobinsq			0.015***				
			(0.001)				
log cashratio				0.019***			
				(0.001)			
log invest					0.025***		
					(0.002)		
ceoage						-0.001**	
						(0.0003)	
Constant	0.127***	0.014***	0.006**	0.089***	0.081***	0.069**	
	(0.008)	(0.003)	(0.003)	(0.003)	(0.004)	(0.015)	
Observations	1,429	1,301	1,429	1,426	1,402	1,429	
R <sup>2</sup>	0.074	0.043	0.147	0.157	0.084	0.003	
Adjusted R <sup>2</sup>	0.074	0.043	0.147	0.157	0.083	0.002	
Residual Std. Error	0.067	0.063	0.064	0.064	0.065	0.069	
	(df = 1427)	(df = 1299)	(df = 1427)	(df = 1424)	(df = 1400)	(df = 1427)	
F Statistic	114.643***	59.035***	246.718***	266.045***	128.159***	3.897**	
	(df = 1; 1427)	(df = 1; 1299)	(df = 1; 1427)	(df = 1; 1424)	(df = 1; 1400)	(df = 1; 1427)	
Note:					*p<0.1; **p<	(0.05; ***p<0.0	

**Table 4:** Stargazer for simple linear regression (1)

	Dependent variable: rndratio					
-						
	(1)	(2)	(3)	(4)	(5)	(6)
$\sqrt{\mathrm{bm}}$	-0.010*** (0.003)					
$\sqrt{\mathrm{salesgrowth}}$		0.013** (0.005)				
fcf			0.012 (0.013)			
hhi				-0.134*** (0.024)		
opperf					-0.039*** (0.015)	
intan						0.078*** (0.008)
Constant	0.045*** (0.002)	0.037*** (0.002)	0.039*** (0.002)	0.049*** (0.002)	0.045*** (0.003)	-0.023*** (0.007)
Observations	1,429	1,429	1,429	1,429	1,429	1,429
$R^2$	0.009	0.004	0.001	0.022	0.005	0.057
Adjusted R <sup>2</sup>	0.008	0.004	-0.0001	0.021	0.004	0.057
Residual Std. Error (df $= 1427$ )	0.069	0.069	0.069	0.069	0.069	0.067
F Statistic (df = 1; 1427)	12.984***	6.020**	0.846	32.064***	6.706***	86.702***
Note:					*p<0.1; **p<0	0.05; ***p<0.01

**Table 5:** Stargazer for simple linear regression (2)

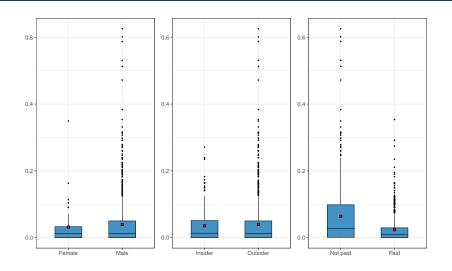


Figure 10: Box plot by femaleceo, insiderceo, divpay

#### Welch's t-test (in which a two-tailed test is applied)

 $H_{T,0}$ : The two population means are equal.

 $H_{T,1}$ : True difference in means is not equal to 0.

#### F-test of equality of variances <sup>8</sup>

 $H_{F,0}$ : Two normal populations have the same variance.

 $H_{F,1}$ : True ratio of variances is not equal to 1.

	F	t	accept	
divpay	$< 2.2 \times 10^{-16}$	0.3033	$H_{F,1}, H_{T,0}$	
insiderceo	$3.995 \times 10^{-09}$	0.244	$H_{F,1}, H_{T,0}$	
femaleceo	0.06457	0.3895	$H_{F,0}, H_{T,0}$	

**Table 6:** *p*-values and result at  $\alpha = 0.05$ 

 $<sup>^{8}</sup>H_{F,0}$ : Homoscedasticity,  $H_{F,1}$ : Heteroscedasticity

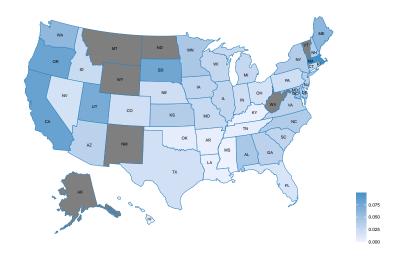


Figure 11: Mean of rndratio by state

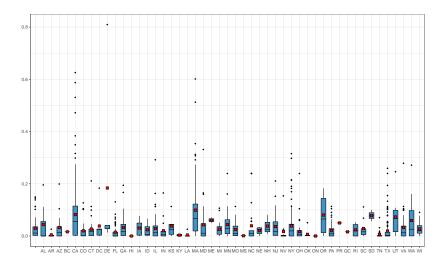


Figure 12: Box plot by state

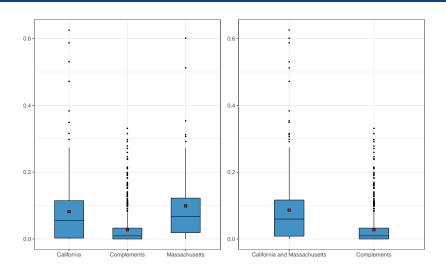


Figure 13: Regrouping state

#### Between continuous variables

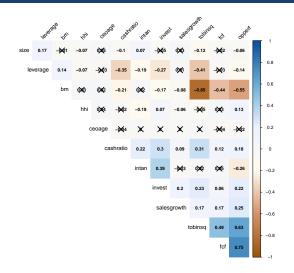
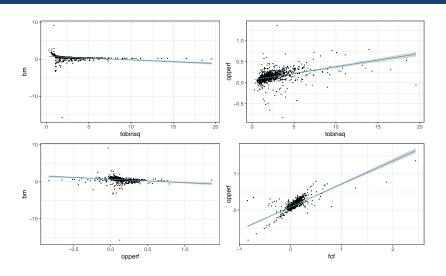


Figure 14: Spearman correlogram with significance test

#### Between continuous variables



**Figure 15:** Cases of  $|\rho| > 0.5$ 

### Between categorical and continuous variables

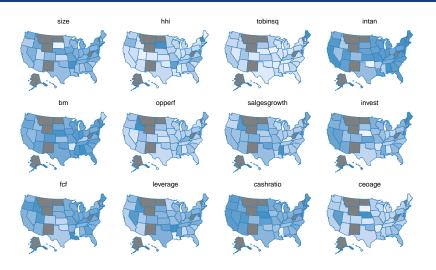


Figure 16: Surviving continuous variables by state (indistinguishable)

# Conclusion

#### Answers to subquestions

# What financial variables are relevant to the extent of the firm's R&D investment?

All financial variables used except ROA.

# Does the variable that characterizes the CEO lack explanatory power for R&D investments?

Correlation analysis confirms that not all CEO characteristics are uncorrelated with R&D ratio.

#### If so, what characteristics correlate?

CEO age is most relevant to the degree of R&D investment.

# Remaining analysis

- Check effects of normalization of R&D ratio (standard score)
- Eliminate multicollinearity based on VIF
- Select variables: FS, BS, SM
- Residual Analysis: Regression Assumptions, Influence and Outliers

Any questions?

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