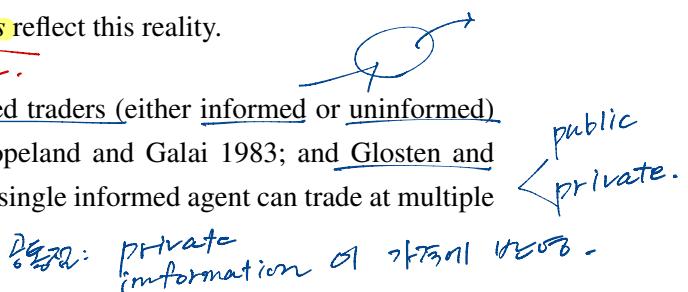


## Lecture 3. Sequential Trade Models

### 1. Asymmetric Information Models

The Roll model is a “symmetric” information model; i.e., everyone possesses the same information. In realistic cases, however, some traders are informed than others; i.e., information asymmetry exists. The asymmetric information models reflect this reality.

- In the sequential trade model, randomly selected traders (either informed or uninformed) arrive sequentially and independently (e.g., Copeland and Galai 1983; and Glosten and Milgrom 1985). In the strategic trader model, a single informed agent can trade at multiple times (e.g., Kyle 1985; and O’Hara 1995).



*Remark 1.1.* As shall be shown later, the asymmetric information models predict (a) that a trade reveals private information; e.g., buy orders are initiated by traders who have private positive information, (b) that dealers set their quotes accordingly in response to the incoming orders, and (c) that trades can engender a permanent impact on subsequent prices.

### 2. Glosten and Milgrom (1985)

event. (option theory).

#### 2.1. Trader's Decision

There is one security with a value  $V$  that is either low ( $\underline{V}$ ) with probability of  $\delta$  or high ( $\bar{V}$ ) with probability of  $1 - \delta$ . A trader is drawn randomly from the population of informed ( $I$ ) and uninformed ( $U$ ) traders, where the proportion of informed traders is  $\mu$  and the proportion of uninformed traders is  $1 - \mu$ .

- Informed traders know the value  $V$  that is revealed publicly after the market closes. So, the informed trader buys if  $V = \bar{V}$  and sells if  $V = \underline{V}$ ; i.e.,

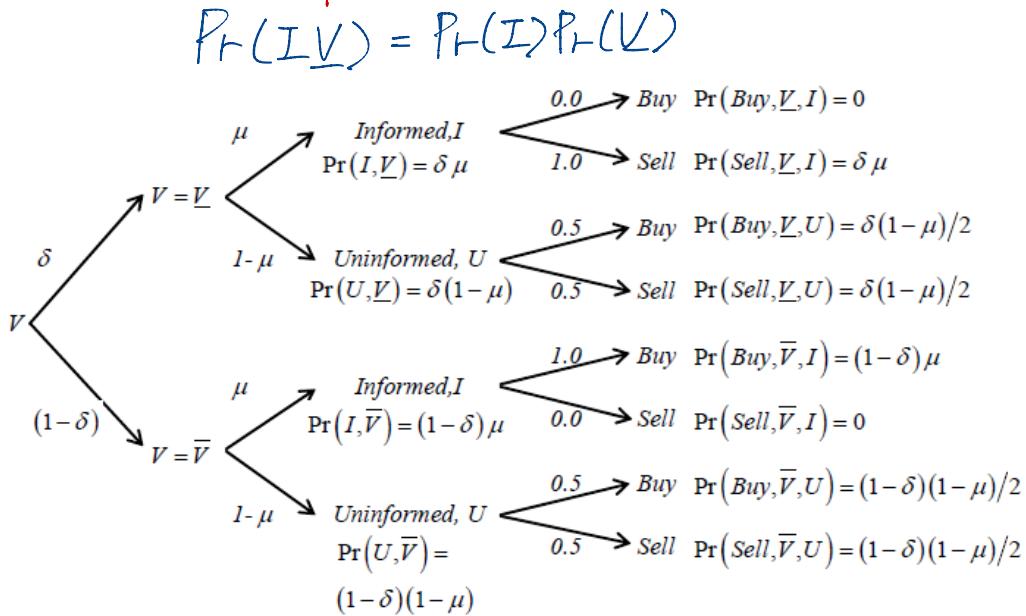
$$\Pr(Buy|V = \bar{V}) = \Pr(Sell|V = \underline{V}) = 1$$

$$\Pr(Sell|V = \bar{V}) = \Pr(Buy|V = \underline{V}) = 0.$$

In comparison, uninformed traders buy or sell with equal probability, which is independent of  $V$ ; i.e., uncondition.

$$\Pr(Buy) = \Pr(Sell) = 0.5$$

The trader's decision is described as the form of an event tree with the probability that each node occurs. The event tree is given by



- For instance, the probability that the informed trader buys the security when the value is low is given by

$$\begin{aligned}
 \Pr(Buy, V, I) &= \Pr(V = V) \times \Pr(\text{Informed trader arrives}) \times \Pr(Buy|V = V) \\
 &= \delta \times \mu \times 0 \\
 &= 0
 \end{aligned}$$

$\uparrow$   
 $\Pr(Buy)$ .

and the probability that the uninformed trader buys the security when the value is low is

$$\begin{aligned}
 \Pr(Buy, V, U) &= \Pr(V = V) \times \Pr(\text{Uninformed trader arrives}) \times \Pr(Buy|V = V) \\
 &= \delta \times (1 - \mu) \times 0.5.
 \end{aligned}$$

*Remark 2.1. The unconditional probabilities of buy and sell are*

$$\Pr(Buy) = \Pr(Buy, V, I) + \Pr(Buy, V, U) + \Pr(Buy, V-bar, I) + \Pr(Buy, V-bar, U)$$

$$= \frac{1 + \mu(1 - 2\delta)}{2} \quad ; \text{marginal.}$$

and  $f(x) = \int \int f(x, y, z) dy dz$

$$\begin{aligned}
 \Pr(Sell) &= \Pr(Sell, V, I) + \Pr(Sell, V, U) + \Pr(Sell, V-bar, I) + \Pr(Sell, V-bar, U) \\
 &= \frac{1 - \mu(1 - 2\delta)}{2}. \quad = 1 - \Pr(Buy).
 \end{aligned}$$

## 2.2. Dealer's Decision

Assume (a) that a buy occurs at the dealer's ask price  $A$  and a sell occurs at the dealer's bid price  $B$ , (b) that the dealer does "not" know whether the trader is informed or uninformed, (c)

that the competition among dealers drives expected profits to zero, and (d) that the dealer cannot cross-subsidize buys with sells or vice versa. By the assumption (d), it suffices to analyze buys and sells separately. When setting bid and ask quotes, the dealer attempts to “infer” from submitted buy and sell orders whether  $V$  is either  $\bar{V}$  or  $\bar{\bar{V}}$  for his profit maximization. Bayesian

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graph TD
    Buy((Buy)) --> matching[matching]
    Sell((Sell)) --> matching
    matching --> Ask(Ask)
    Ask --> BID[BID]

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one side quating हर्ष -  
other side is mirror image

$$\begin{aligned}
 \Pr(\underline{V} | Buy) &= \frac{\Pr(V, Buy)}{\Pr(Buy)} \\
 &= \frac{\Pr(Buy, V \cap I) + \Pr(Buy, V \cap U)}{\Pr(Buy)} \\
 &= \left(0 + \frac{\delta(1-\mu)}{2}\right) \times \left(\frac{2}{1+\mu(1-2\delta)}\right) \\
 &= \frac{\delta(1-\mu)}{1+\mu(1-2\delta)}. \quad \text{dealer } \rightarrow \text{판매처 }
 \end{aligned}$$

For  $0 < \mu < 1$  and  $0 < \delta < 1$ ,  $\partial \Pr(V|Buy) / \partial \mu < 0$ . That is, the dealer more strongly believes that  $V$  is less likely to be  $\underline{V}$ , provided that the trade is a buy order, as more informed traders in the population.

- Given that the trade is a sell order, his revised belief that  $V$  equals to  $\bar{V}$  is given by

$$\begin{aligned}
 \Pr(\underline{V}|Sell) &= \frac{\Pr(V, Sell)}{\Pr(Sell)} \\
 &= \frac{\Pr(Sell, \underline{V}, I) + \Pr(Sell, \underline{V}, U)}{\Pr(Sell)} \\
 &= \left( \delta\mu + \frac{\delta(1-\mu)}{2} \right) \times \left( \frac{2}{1-\mu(1-2\delta)} \right) \\
 &= \frac{\delta(1+\mu)}{1-\mu(1-2\delta)}. \tag{2.2}
 \end{aligned}$$

Dealer가  
 경매하는 확률.

—  
—  
—

- Using (2.1) and (2.2), one has

$$\begin{aligned}\Pr(\bar{V}|Buy) &= 1 - \Pr(V|Buy) \\ &= \frac{(1-\delta)(1+\mu)}{1+\mu(1-2\delta)}\end{aligned}$$

and

$$\begin{aligned}\Pr(\bar{V}|Sell) &= 1 - \Pr(V|Sell) \\ &= \frac{(1-\mu)(1-\delta)}{1-\mu(1-2\delta)}\end{aligned}$$

It shows  $\Pr(\underline{V} | Sell) > \Pr(\underline{V} | Buy)$ .

informed : sell 3  
uninformed : sell + buy.

Trader → Dealer

Buy/Sell 买卖 BID/ASK  
涨跌

*A, B quoting :*

The assumption (c) implies that the dealer sets quotes to make the expected profit ( $\pi$ ) on each transaction zero; i.e.,

$$\begin{aligned} E[\pi|Buy] &= A - E[V|Buy] = 0 \\ E[\pi|Sell] &= E[V|Sell] - B = 0. \end{aligned}$$

*Ask (dealer가 판 가격).  
2. 판매의 가치가 0이 됨.*

- In particular, the dealer's ask is

$$\begin{aligned} A &= E[V|Buy] \\ &= \underline{V} \times \Pr(\underline{V}|Buy) + \bar{V} \times \Pr(\bar{V}|Buy) \\ &= \underline{V} \left( \frac{\delta(1-\mu)}{1+\mu(1-2\delta)} \right) + \bar{V} \left( \frac{(1-\delta)(1+\mu)}{1+\mu(1-2\delta)} \right) \\ &= \frac{\underline{V}\delta(1-\mu) + \bar{V}(1-\delta)(1+\mu)}{1+\mu(1-2\delta)} \end{aligned}$$

↑ BID.  
dealer가  
판매의 가치  
(A).

*when*  
 $\mu=1$   
 $A=\underline{V}$

*B = V*

and the dealer's bid is

$$\begin{aligned} B &= E[V|Sell] \\ &= \underline{V} \times \Pr(\underline{V}|Sell) + \bar{V} \times \Pr(\bar{V}|Sell) \\ &= \frac{\underline{V}\delta(1+\mu) + \bar{V}(1-\mu)(1-\delta)}{1-\mu(1-2\delta)}. \end{aligned}$$

- From (2.5) and (2.6), one computes the bid-ask spread as

$$A - B = \frac{4(1-\delta)\delta\mu(\bar{V} - \underline{V})}{1 - (1-2\delta)^2\mu^2}.$$

Consider  $\delta = 1/2$  for simplicity. Then,  $A - B = (\bar{V} - \underline{V})\mu$ , which means that the bid-ask spread increases with the proportion of informed traders.

*Remark 2.2.* Using the law of iterated expectations (i.e.,  $E[X] = E[E[X|Y]]$ ), one writes

$$\begin{aligned} A &= E[V|Buy] \\ &= E[V|U, Buy] \Pr(U|Buy) + E[V|I, Buy] \Pr(I|Buy). \end{aligned}$$

Using  $\Pr(U|Buy) + \Pr(I|Buy) = 1$ , it shows

$$A(\Pr(U|Buy) + \Pr(I|Buy)) = E[V|U, Buy] \Pr(U|Buy) + E[V|I, Buy] \Pr(I|Buy)$$

or

$$(A - E[V|U, Buy]) \Pr(U|Buy) = (E[V|I, Buy] - A) \Pr(I|Buy).$$

*Gain from the uninformed      Loss from the informed*

(2.7) implies that the dealer sets the ask quote to cover his losses to the informed traders with his

*informed은 물건의 판매가를  
uninformed은 물건의 판매가를 알지 못함.*

*dealer는 informed와 같은 물건을 판매.  
dealer는 물건을 transfer 시킬 때 판매가를 알지 못함.*

*Roll model이라는 관점에서  
BID Ask가 되어야 한다는 것.*

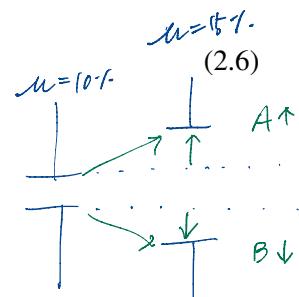
*will grow model은 물건의 판매가를 예상하는 것.  
Is dealer가 물건의 판매가를 예상하는 것.*

*물건의 판매가를 예상하는 것.*

*dealer가  
adver selection risk  
인fromed trader  
(V>A) Buy. A↑  
(2.5)*

*informed trader*

*: V>A      Buy  
V<B      sell.*



*adver selection risk*

*V>A로 판매  
informed trader가  
Buy order는 물건  
Ask는 물건의 판매가  
dealer는 물건의 판매가  
V가격은 물건의 판매가  
물건의 판매가 A(<V)로  
판매되는 물건.  
(2.7)은 물건.  
이 티켓은 물건이  
판매되는 물건.  
판매되는 물건.*

gains from uninformed traders; i.e., there is a net wealth transfer from uninformed to informed traders. The same argument is applied to setting the bid quote.

### 2.3. Market Dynamics: Bid and Ask Quotes over Time

After the initial trade, the dealer updates his beliefs about  $V$  and posts new quotes. The next trader arrives, and the process repeats. Let  $\delta_k$  denote the probability of  $V$  given  $\delta_{k-1}$  and the direction of the  $k$ th trade (i.e.,  $Buy_k$  or  $Sell_k$ ), with the unconditional probability being  $\delta_0 = \delta$ . Then, (2.1) and (2.2) can be generalized as

$$\delta_k(Buy_k; \delta_{k-1}) = \frac{\delta_{k-1}(1-\mu)}{1+\mu(1-2\delta_{k-1})} \quad (2.8)$$

$$\delta_k(Sell_k; \delta_{k-1}) = \frac{\delta_{k-1}(1+\mu)}{1-\mu(1-2\delta_{k-1})}. \quad (2.9)$$

Using (2.8) and (2.9), one computes the dealer's ask and bid prices given the  $k$ th trade as

$$\begin{aligned} A_k &= E[V|Buy_k; \delta_{k-1}] \\ &= \underline{V} \times \delta_k(Buy_k; \delta_{k-1}) + \bar{V} \times (1 - \delta_k(Buy_k; \delta_{k-1})) \\ &= \underline{V} \left( \frac{\delta_{k-1}(1+\mu)}{1-\mu(1-2\delta_{k-1})} \right) + \bar{V} \left( 1 - \frac{\delta_{k-1}(1+\mu)}{1-\mu(1-2\delta_{k-1})} \right) \\ &= \frac{\underline{V}\delta_{k-1}(1-\mu) + \bar{V}(1-\delta_{k-1})(1+\mu)}{1+\mu(1-2\delta_{k-1})} \end{aligned}$$

$$\begin{aligned} B_k &= E[V|Sell_k; \delta_{k-1}] \\ &= \underline{V} \times \delta_k(Sell_k; \delta_{k-1}) + \bar{V} \times (1 - \delta_k(Sell_k; \delta_{k-1})) \\ &= \frac{\underline{V}\delta_{k-1}(1+\mu) + \bar{V}(1-\mu)(1-\delta_{k-1})}{1-\mu(1-2\delta_{k-1})}, \end{aligned}$$

both of which are *varying* over time. With each trade, the dealer estimates the conditional probabilities more precisely, and hence uncertainty is reduced. As a result, the spread will "decline" over time toward the closing of markets.

$V < \text{informed}$  : buy  
 $V < \text{uninformed}$  : sell & buy  $\rightarrow$  *order flow imbalance!*

Remark 2.3. Glosten and Milgrom (1985) show that the informed traders always trade in the same direction although they are drawn randomly; consequently, the order flow is not symmetric, i.e.,  $E[q_k|\Omega_{k-1}] \neq 0$ , and the orders are serially correlated.

Remark 2.4. *Price impact* refers to the effect of an incoming order on subsequent prices. In Glosten and Milgrom model, a buy (sell) order on the  $k$ th trade causes a downward (upward) revision in the conditional probability of having  $V$ , which in turn leads to an increase (decrease) in the ask price. So, the  $k$ th trade has a "permanent" price impact in that it changes the subsequent transaction price.

