Rank Effect and Individual Investors' Buying Decisions

March 29, 2020

1 Introduction

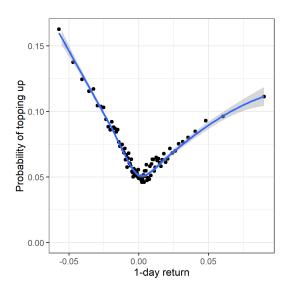


Figure 1. Probability of topping up on each percentile of 1-day return ${\it Long\ Description}$

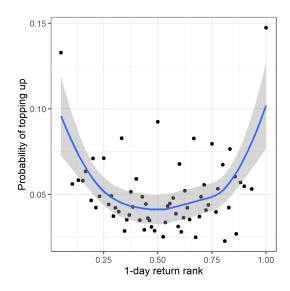


Figure 2. Probability of topping up on rank 1-day return

2 Summary statistics

2.1 Account level information

Table 1. Summary statistics at the account level: mean/median and (standard deviation)

| Variable | N | Statistic |
|----------------------|-------|-----------------------------|
| Age | 6,647 | 48.227/52.000 (14.947) |
| Top up rate % Female | 6,654 | 0.122/0.096 (0.100) 17.9 |

2.2 Holding level information

Table 2. Summary statistics at the holding level

| Statistic | N | Mean | St. Dev. | Min | Pctl(25) | Median | Pctl(75) | Max |
|--------------------|-----------|--------|----------|--------|----------|----------|----------|-------|
| 1-day return | 1,111,928 | 0.0004 | 0.039 | -0.882 | -0.009 | 0.000 | 0.009 | 7.500 |
| rank 1-day return | 1,111,928 | 0.5333 | 0.255 | 0.000 | 0.346 | 0.500 | 0.714 | 1.000 |
| 3-day return | 1,111,928 | 0.001 | 0.069 | -0.882 | -0.018 | 0.000 | 0.016 | 7.000 |
| rank 3-day return | 1,111,928 | 0.531 | 0.266 | 0.000 | 0.333 | 0.500 | 0.724 | 1.000 |
| 1-week return | 1,111,928 | 0.002 | 0.090 | -0.999 | -0.024 | 0.000 | 0.022 | 8.062 |
| rank 1-week return | 1,111,928 | 0.529 | 0.275 | 0.000 | 0.300 | 0.500 | 0.700 | 1.000 |
| number of holdings | 1,111,928 | 16.021 | 15.644 | 3 | 7 | 11 | 20 | 128 |
| portfolio return | 1,111,928 | 0.012 | 0.146 | -0.988 | -0.053 | -0.00001 | 0.060 | 6.066 |

Daniel Stewart Securities increased from £0.00200 to £0.01700 (increased by 750%) from 30/March/2015 to 31/March/2015.

3 Top up decisions

Table 3

| | | Dependen | t variable: | |
|--|-----------------------------|--------------------------------|--------------------------------|--------------------------------|
| | | Top | Up | |
| | (1) | (2) | (3) | (4) |
| 1-day rank | -0.274^{***} (0.011) | -0.071^{***} (0.010) | -0.079^{***} (0.010) | |
| 1-day rank ² | 0.286*** (0.010) | 0.091*** (0.009) | 0.085*** (0.009) | |
| 1-day top rank | | | | 0.029*** (0.003) |
| 1-day bottom rank | | | | 0.022*** (0.003) |
| Portfolio return | | | 0.031*** (0.008) | 0.029*** (0.007) |
| Return since purchase | | | -0.059^{***} (0.013) | -0.059^{***} (0.013) |
| Return since purchase rank | | | 0.038*** (0.005) | 0.039*** (0.004) |
| $\sqrt{Holding\ days}$ | | | -0.007^{***} (0.0002) | -0.007^{***} (0.0002) |
| Return since purchase× $\sqrt{Holding\ days}$ | | | 0.002*** (0.001) | 0.002*** (0.001) |
| Constant | 0.116*** (0.003) | | | |
| Account FE Stock×Date FE Return decile FE Observations | No No No 1,111,928 | Yes Yes Yes 1,111,928 | Yes Yes Yes 1,111,928 | Yes Yes Yes 1,111,928 |
| R^2 | 0.009 | 0.406 | 0.419 | 0.420 |
| Note: | | *p<0.0 | 05; **p<0.01; | ***p<0.005 |

Table 4

| | | Dependen | t variable: | |
|-------------------------|--------------------------|---------------------|--------------------------|---------------------|
| | | Top | Up | |
| | N= | =3 | N= | =5 |
| | (1) | (2) | (1) | (2) |
| N-day rank | -0.059^{***} (0.010) | | -0.059^{***} (0.010) | |
| N-day rank ² | 0.068*** (0.009) | | 0.067*** (0.008) | |
| N-day top rank | | 0.026*** (0.003) | | 0.025*** (0.003) |
| N-day bottom rank | | 0.019*** (0.003) | | 0.021*** (0.003) |
| Controls | Yes | Yes | Yes | Yes |
| Account FE | Yes | Yes | Yes | Yes |
| $Stock \times Date FE$ | Yes | Yes | Yes | Yes |
| Return decile FE | Yes | Yes | Yes | Yes |
| Observations | 1,111,928 | 1,111,928 | 1,111,928 | 1,111,928 |
| \mathbb{R}^2 | 0.419 | 0.419 | 0.419 | 0.419 |

Note:

p<0.05; p<0.01; p<0.01; p<0.005

Table 5. Subsample analysis: break by median house price

| | | | | | | Dependen | Dependent variable: | | | | | |
|--|--|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | | Top | Top Up | | | | | |
| | house | house price | weekly income | income | starting value | z value | median income | ncome | trading frequancey | equancey | login frequency | quency |
| | (1) | (2) | (3) | (4) | (5) | (9) | (7) | (8) | (6) | (10) | (11) | (12) |
| 1-day rank | -0.087^{***} (0.014) | | -0.075*** (0.014) | | -0.087^{***} (0.014) | | -0.090^{***} (0.016) | | -0.072^{***} (0.018) | | -0.073*** (0.015) | |
| 1 -day rank^2 | 0.096^{***} (0.013) | | 0.083^{***} (0.012) | | 0.088*** (0.012) | | 0.102^{***} (0.013) | | 0.078*** | | 0.083^{***} (0.014) | |
| 1-day top rank | | 0.032^{***} (0.004) | | 0.029^{***} (0.004) | | 0.026^{***} (0.004) | | 0.032^{***} (0.004) | | 0.022*** (0.005) | | 0.028*** (0.005) |
| 1-day bottom rank | | 0.021^{***} (0.005) | | 0.021^{***} (0.005) | | 0.026^{***} (0.005) | | 0.022^{***} (0.005) | | 0.021^{***} (0.006) | | 0.017^{***} (0.005) |
| Higher group dummy \times 1-day rank | 0.001 (0.019) | | -0.012 (0.019) | | 0.014 (0.018) | | 0.018 (0.019) | | -0.009 (0.020) | | -0.008 (0.018) | |
| Higher group dummy 1-day rank ² | -0.010 (0.018) | | 0.005 (0.017) | | -0.006 (0.017) | | -0.027 (0.017) | | 0.009 | | 0.004 (0.017) | |
| $\begin{array}{c} {\rm Higher~group~dummy} \times \\ {\rm 1-day~top~rank} \end{array}$ | | -0.005 (0.004) | | 0.0002 (0.005) | | 0.006 (0.005) | | -0.006 (0.005) | | 0.009 | | 0.002 (0.005) |
| Higher group dummy× 1-day bottom rank | | 0.005 (0.007) | | 0.003 (0.007) | | -0.007 (0.006) | | 0.001 (0.006) | | 0.002 (0.007) | | 0.008 (0.007) |
| Controls Account FE Stock*Date FE Return decile FE Observations R ² | Yes Yes Yes Yes 1,021,879 0.433 | Yes Yes Yes Yes 1,021,879 0.433 | Yes Yes Yes Yes 1,079,745 0.423 | Yes Yes Yes Yes 1,079,745 0.423 | Yes Yes Yes Yes 1,111,928 0.419 |
| Note: | | | | | | | | | | $^*\mathrm{p}{<}0.05$ | *p<0.05; **p<0.01; ***p<0.005 | ***p<0.005 |

Table 6. Subsample analysis: break by median house price

| | | | | | | Dependen | Dependent variable: | | | | | |
|--|---|--|--|--|--|--|--|--|--|--|--|---|
| | | | | | | ${ m Top}~{ m Up}$ | $^{\mathrm{d}}$ | | | | | |
| | house | house price | weekly income | income | starting value | s value | median income | income | trading frequancey | quancey | login frequency | quency |
| | (1) | (2) | (3) | (4) | (5) | (9) | (7) | (8) | (6) | (10) | (11) | (12) |
| 3-day rank | -0.066^{***} (0.013) | | -0.056*** (0.014) | | -0.067*** (0.014) | | -0.075*** (0.015) | | -0.048^{***} (0.018) | | -0.044^{***} (0.015) | |
| 3 -day rank^2 | 0.079^{***} (0.012) | | 0.066*** (0.012) | | 0.070^{***} (0.012) | | 0.089*** (0.013) | | 0.07849^{***} (0.017) | | 0.054^{***} (0.014) | |
| 3-day top rank | | 0.030^{***} (0.004) | | 0.026*** (0.004) | | 0.021^{***} (0.004) | | 0.028*** (0.004) | | 0.011* (0.005) | | 0.023*** (0.004) |
| 3-day bottom rank | | 0.017*** | | 0.018^{***} (0.005) | | 0.022^{***} (0.005) | | 0.019^{***} (0.005) | | 0.019^{***} (0.006) | | 0.014^{***} (0.005) |
| Higher group dummy× 3-day rank | -0.001 (0.019) | | -0.009 (0.018) | | 0.015 (0.018) | | 0.025 (0.018) | | -0.012 (0.021) | | -0.021 (0.019) | |
| $\begin{array}{c} {\rm Higher~group~dummy} \times \\ {\rm 3-day~rank}^2 \end{array}$ | -0.008 (0.018) | | 0.006 (0.017) | | -0.004 (0.017) | | -0.033* (0.016) | | 0.023 (0.019) | | 0.020 (0.017) | |
| $\begin{array}{c} {\rm Higher~group~dummy} \times \\ {\rm 3-day~top~rank} \end{array}$ | | -0.006 (0.005) | | -0.001 (0.005) | | 0.009 (0.005) | | -0.003 (0.005) | | 0.019^{***} (0.006) | | 0.004 (0.005) |
| Higher group dummy× 3-day bottom rank | | 0.005 (0.006) | | 0.003 (0.006) | | -0.007 (0.006) | | 0.0000 (0.006) | | -0.001 (0.007) | | 0.008 |
| Controls Account FE Stock*Date FE Return decile FE Observations R ² | Yes Yes Yes 1,021,879 0.433 | Yes Yes Yes Yes 1,021,879 0.433 | Yes Yes Yes Yes 1,079,745 0.423 | Yes Yes Yes Yes 1,079,745 0.423 | Yes Yes Yes Yes 1,111,928 0.419 | Yes Yes Yes 1,111,928 0.419 |
| Note: | | | | | | | | | | $^*\mathrm{p}{<}0.05$ | * p<0.05; * *p<0.01; *** p<0.005 | **p<0.005 |

Table 7. Subsample analysis: break by median house price

| | | | | | | Dependent | Dependent variable: | | | | | |
|--|---|--|--|--|--|--|--|--|--|--|---|--|
| | | | | | | Top | Top Up | | | | | |
| | house price | price | weekly income | income | starting value | s value | median income | income | trading frequancey | equancey | login frequency | quency |
| | (1) | (2) | (3) | (4) | (5) | (9) | (7) | (8) | (6) | (10) | (11) | (12) |
| 5-day rank | -0.069*** (0.013) | | -0.060^{***} (0.013) | | -0.064^{***} (0.013) | | -0.074^{***} (0.014) | | -0.058*** (0.018) | | -0.054^{***} (0.015) | |
| 5-day rank ² | 0.080^{***} (0.012) | | 0.068^{***} (0.012) | | 0.066^{***} (0.011) | | 0.085^{***} (0.012) | | 0.053*** (0.016) | | 0.060^{***} (0.013) | |
| 5-day top rank | | 0.031^{***} (0.003) | | 0.027^{***} (0.003) | | 0.020^{***} (0.003) | | 0.027^{***} (0.004) | | 0.009*** (0.005) | | 0.022^{***} (0.004) |
| 5-day bottom rank | | 0.019^{***} (0.005) | | 0.020^{***} (0.005) | | 0.022^{***} (0.005) | | 0.020^{***} (0.005) | | 0.023*** (0.006) | | 0.020^{***} (0.005) |
| Higher group dummy \times 1-day rank | 0.005 (0.018) | | 0.0003 (0.018) | | 0.008 (0.018) | | 0.023 (0.018) | | 0.0003 (0.020) | | -0.007 (0.017) | |
| Higher group dummy \times 5-day rank ² | -0.015 (0.017) | | -0.003 (0.017) | | 0.001 (0.017) | | -0.027 (0.016) | | 0.015 (0.019) | | 0.009 (0.016) | |
| Higher group dummy \times 5-day top rank | | -0.009 (0.005) | | -0.004 (0.005) | | 0.009 | | -0.002 (0.005) | | 0.019^{***} (0.006) | | 0.004 (0.005) |
| Higher group dummy× 5-day bottom rank | | 0.006 (0.006) | | 0.002 (0.006) | | -0.002 (0.006) | | 0.001 (0.006) | | -0.004 (0.007) | | 0.001 (0.006) |
| Controls Account FE Stock*Date FE Return decile FE Observations R ² | Yes Yes Yes 1,021,879 0.433 | Yes Yes Yes Yes 1,021,879 0.433 | Yes Yes Yes Yes 1,079,745 0.423 | Yes Yes Yes Yes 1,079,745 0.423 | Yes Yes Yes Yes 1,111,928 0.419 | Yes Yes Yes Yes 1,111,928 0.419 |
| Note: | | | | | | | | | | * p<0.05 | * p<0.05; ** p<0.01; *** p<0.005 | ***p<0.005 |

4 Extention: first buy

Table 8. Result with 30-day assumption

| | | | Dependent | t variable: | | |
|---|--------------------------|-------------------------|--------------------------|-------------------------|-------------------------|-------------------------|
| | | | First | Buy | | |
| | N= | =1 | N= | =3 | N= | =5 |
| | (1) | (2) | (1) | (2) | (1) | (2) |
| N-day rank | -0.190^{***} (0.036) | | -0.154^{***} (0.034) | | -0.114^{***} (0.034) | |
| N-day rank ² | 0.218*** (0.032) | | 0.190*** (0.031) | | 0.159*** (0.031) | |
| N-day top rank | | 0.066*** (0.010) | | 0.060*** (0.009) | | 0.054*** (0.034) |
| N-day bottom rank | | 0.055^{***} (0.010) | | 0.037*** (0.010) | | 0.026** (0.010) |
| portfolio_return | 0.049 (0.039) | $0.030 \\ (0.037)$ | 0.053 (0.039) | 0.031 (0.037) | 0.056 (0.039) | 0.032 (0.038) |
| Account FE Stock*Date FE | Yes Yes | Yes Yes | Yes Yes | Yes Yes | Yes Yes | Yes Yes |
| Return decile FE Observations Adjusted \mathbb{R}^2 | Yes 261,708 0.320 | Yes 261,708 0.320 | Yes 261,708 0.320 | Yes 261,708 0.320 | Yes 261,708 0.320 | Yes 261,708 0.320 |

Note:

*p<0.05; **p<0.01; ***p<0.005

Table 9. Result with 60-day assumption

| | | | Dependent | variable: | | |
|-------------------------|--------------------------|---------------------|--------------------------|---------------------|--------------------------|---------------------|
| | | | First | Buy | | |
| | N= | =1 | N= | =3 | N= | =5 |
| | (1) | (2) | (1) | (2) | (1) | (2) |
| N-day rank | -0.188^{***} (0.026) | | -0.142^{***} (0.025) | | -0.111^{***} (0.023) | |
| N-day rank ² | 0.203*** (0.024) | | 0.171*** (0.022) | | 0.143*** (0.021) | |
| N-day top rank | | 0.058*** (0.007) | | 0.055*** (0.006) | | 0.048*** (0.006) |
| N-day bottom rank | | 0.058*** (0.008) | | 0.037*** (0.007) | | 0.028*** (0.007) |
| portfolio_return | 0.024 (0.025) | 0.011 (0.024) | 0.033 (0.025) | 0.016 (0.024) | 0.033 (0.025) | 0.015 (0.024) |
| Account FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Stock*Date FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Return decile FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | $373,\!594$ | $373,\!594$ | $373,\!594$ | $373,\!594$ | $373,\!594$ | $373,\!594$ |
| Adjusted R ² | 0.299 | 0.300 | 0.299 | 0.299 | 0.299 | 0.299 |

Note:

*p<0.05; **p<0.01; ***p<0.005

Table 10. Result with 90-day assumption

| | _ | | Dependent | variable: | | |
|-------------------------|------------------------|---------------------|--------------------------|-------------------------|--------------------------|---------------------|
| | | | First | Buy | | |
| | N= | =1 | N= | =3 | N= | =5 |
| | (1) | (2) | (1) | (2) | (1) | (2) |
| N-day rank | -0.178^{***} (0.021) | | -0.141^{***} (0.020) | | -0.107^{***} (0.019) | |
| N-day rank ² | 0.189*** (0.019) | | 0.165*** (0.018) | | 0.135*** (0.017) | |
| N-day top rank | | 0.052*** (0.006) | | 0.053^{***} (0.005) | | 0.045*** (0.005) |
| N-day bottom rank | | 0.057*** (0.006) | | 0.037*** (0.006) | | 0.028*** (0.006) |
| portfolio_return | 0.019 (0.019) | 0.007 (0.018) | 0.027 (0.019) | 0.013 (0.018) | 0.027 (0.019) | 0.011 (0.018) |
| Account FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Stock*Date FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Return decile FE | Yes | Yes | Yes | Yes | Yes | Yes |
| Observations | 467,781 | 467,781 | 467,781 | 467,781 | 467,781 | 467,781 |
| Adjusted R ² | 0.280 | 0.280 | 0.280 | 0.280 | 0.279 | 0.280 |

Note:

*p<0.05; **p<0.01; ***p<0.005

5 Conclusion

Here is a conclusion (Hartzmark, 2015).

References

Hartzmark, S. M. (2015). "The worst, the best, ignoring all the rest: The rank effect and trading behavior". In: *The Review of Financial Studies* 28.4, pp. 1024–1059.