



90 Day Business Plan

Date range: _____

Plan Name: _____

Transactions	Last 90 days	Next 90 days	#1 Action to achieve this goal
Listings Taken			
Listings Sold			
Buyer sales			
New pending transactions			
Closed homes			
Income			
Gross Income			
Personal Income			
Saved Income			
Income Goal			
My Goals			



Action Plan

In order to achieve my goals, I need to take the following action:

Client Acquisition - 3 most important action items in the next 90 days

1. _____
2. _____
3. _____

Client Service - 3 most important action items in the next 90 days

1. _____
2. _____
3. _____

Building & Leading my Team - 3 most important action items in the next 90 days

1. _____
2. _____
3. _____



Action Plan

In order to achieve my goals, I need to take the following action:

Client Service - Most likely obstacle and how I plan to overcome it:

Client Acquisition - Most likely obstacle and how I plan to overcome it:

Building & Leading my Team - Most likely obstacle and how I plan to overcome it:



90 Day Priorities

If you could only accomplish one action in the next 90 days, identify which action would have the most value to you in your business. Once that action is identified, continue the same process until each of your actions are ranked in priority order.

Action Priority list	
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	



90 Day Habit Implementation

More of...	Less of...
1. _____	1. _____
2. _____	2. _____
3. _____	3. _____
4. _____	4. _____
5. _____	5. _____
Start doing...	Stop doing....
1. _____	1. _____
2. _____	2. _____
3. _____	3. _____
4. _____	4. _____
5. _____	5. _____